BORGWARNER INC Form 10-Q October 29, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549 **FORM 10-Q QUARTERLY REPORT**

(Mark One)				
<ul><li>P Quarterly Report</li><li>For the quarterly period ended</li></ul>	-		Exchange Act of 19	34
	Ol	K		
o Transition Report For the transition period from	t Pursuant to Section 13 o	or 15(d) of the Securities	Exchange Act of 19	934
	Commission file n BORGWAR	RNER INC.		
	(Exact name of registrant a	is specified in its charter)		
Delaware		13	-3404508	
State or other jurisc	liction of	(I.R.S	S. Employer	
Incorporation or org	ganization	Identi	fication No.)	
3850 Hamlin Road, Auburn	n Hills, Michigan		48326	
Indicate by check mark whether to Securities Exchange Act of 1934 required to file such reports), and	ant s telephone number, in the registrant (1) has filed a during the preceding 12 me (2) has been subject to suc YES b	cluding area code: (248) 7 ill reports required to be fil onths (or for such shorter p th filing requirements for t NO o	led by Section 13 or period that the registhe past 90 days.	trant was
Indicate by check mark whether to a smaller reporting company. Scompany in Rule 12b-2 of the E	See the definitions of large	e accelerated filer, acce	ed filer, a non-accele elerated filer and	
Large accelerated Acceleration filer b	(Do not check	celerated filer o c if a smaller reporting company)	Smaller reporting company o	
Indicate by check mark whether t			2b-2 of the Exchang	ge Act).
On September 30, 2008, the regis	strant had 115,795,865 shar	es of Common Stock outs	tanding.	

# BORGWARNER INC. FORM 10-Q THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2008 INDEX

PART I. Financial Information	Page No
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets as of September 30, 2008 (Unaudited) and December 31, 2007	3
Condensed Consolidated Statements of Operations (Unaudited) for the three and nine months ended September 30, 2008 and 2007	4
Condensed Consolidated Statements of Cash Flows (Unaudited) for the nine months ended September 30, 2008 and 2007	5
Notes to Condensed Consolidated Financial Statements (Unaudited)	6
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	29
Item 3. Quantitative and Qualitative Disclosures About Market Risk	42
Item 4. Controls and Procedures	42
PART II. Other Information	
Item 1. Legal Proceedings	43
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	43
Item 6. Exhibits	44
SIGNATURES EX-31.1: CERTIFICATION EX-31.2: CERTIFICATION EX-32.1: CERTIFICATION	45

# PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (millions of dollars)

		ptember 30, 2008 naudited)	D	ecember 31, 2007
ASSETS Cash Marketable securities	\$	135.8	\$	188.5 14.6
Receivables, net Inventories, net		849.1 499.7		802.4 447.6
Deferred income taxes		51.9		42.8
Prepayments and other current assets		88.5		84.4
Total current assets		1,625.0		1,580.3
Property, plant & equipment, net		1,611.4		1,609.1
Investments & advances Goodwill		248.6		255.1
Other non-current assets		1,067.7 333.3		1,168.2 345.8
Other non-current assets		333.3		343.0
Total assets	\$	4,886.0	\$	4,958.5
LIABILITIES AND STOCKHOLDERS EQUITY	Φ.		4	<b>62.</b>
Notes payable	\$	145.6 137.4	\$	63.7
Current portion of long-term debt Current portion of Domination and Profit Transfer Agreement obligation		76.7		
Accounts payable and accrued expenses		980.4		993.0
Income taxes payable		27.5		27.2
Total current liabilities		1,367.6		1,083.9
Long-term debt Other non-current liabilities:		431.3		572.6
Retirement-related liabilities		436.8		500.4
Long-term portion of Domination and Profit Transfer Agreement obligation		47.9		
Other		344.9		362.6
Total other non-current liabilities		829.6		863.0
Minority interest in consolidated subsidiaries		30.5		117.9
Common stock		1.2		1.2
Capital in excess of par value		970.7		943.4

Retained earnings Accumulated other comprehensive income Treasury stock	1,294.6 40.6 (80.1)	1,295.9 127.1 (46.5)
Total stockholders equity	2,227.0	2,321.1
Total liabilities and stockholders equity	\$ 4,886.0	\$ 4,958.5

**See accompanying Notes to Condensed Consolidated Financial Statements** 

3

# BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (millions of dollars, except share and per share data)

	Three Mor Septem		Nine Mont Septem	
	2008	2007	2008	2007
Net sales	\$ 1,316.9	\$ 1,313.6	\$ 4,332.4	\$ 3,955.7
Cost of sales	1,114.6	1,084.9	3,567.8	3,263.5
Gross profit	202.3	228.7	764.6	692.2
Selling, general and administrative expenses	134.8	134.1	450.4	396.0
Restructuring expense	25.0		25.0	
Goodwill impairment charge	146.8		146.8	
Other income	(2.6)	(3.7)	(3.6)	(5.6)
Operating income (loss)	(101.7)	98.3	146.0	301.8
Equity in affiliates earnings, net of tax	(9.2)	(9.9)	(30.2)	(27.9)
Interest expense and finance charges	11.2	8.4	28.5	26.6
Earnings (loss) before income taxes and minority				
interest	(103.7)	99.8	147.7	303.1
Provision for income taxes	24.3	10.9	87.7	65.8
Minority interest, net of tax	24.3	5.7	14.2	20.0
•				
Net earnings (loss)	\$ (130.4)	\$ 83.2	\$ 45.8	\$ 217.3
Earnings (loss) per share basic	\$ (1.12)*	\$ 0.72	\$ 0.39	\$ 1.87
Earlings (1056) per share busic	ψ (1.12)	Ψ 0.72	Ψ 0.57	Ψ 1.07
Earnings (loss) per share diluted	\$ (1.12)*	\$ 0.70	\$ 0.39	\$ 1.85
Weighted average shares outstanding (thousands):				
Basic	115,999	115,998	116,165	115,976
Diluted	115,999*	118,054	118,040	117,702
Dividends declared per share	\$ 0.11	\$ 0.09**	\$ 0.33	\$ 0.26**
Dividends declared per share	\$ 0.11	\$ 0.09**	\$ 0.33	\$ 0.26**

<sup>\*</sup> The Company had a loss for the quarter ended September 30,

2008. As a result, diluted loss per share is the same as basic in the period, as any dilutive securities would reduce the loss per share. Therefore, diluted shares are equal to basic shares outstanding for the three months ended September 30, 2008.

\*\* Amount has been rounded as a result of a two-for-one stock split in December 2007.

See accompanying Notes to Condensed Consolidated Financial Statements

4

# BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (millions of dollars)

	Nine Months Ender September 30,	
OPERATING	2008	2007
Net earnings	\$ 45.8	\$ 217.3
Adjustments to reconcile net earnings to net cash flows from operations:	Ψ 13.0	Ψ 217.5
Non-cash charges (credits) to operations:		
Depreciation and tooling amortization	202.3	177.3
Amortization of intangible assets and other	21.1	12.6
Restructuring expense, net of cash paid	17.8	
Goodwill impairment charge	146.8	
Stock option compensation expense	12.6	12.7
Deferred income taxes benefit	(25.2)	(27.0)
Equity in affiliates earnings, net of dividends received, minority interest and other	16.9	8.1
Net earnings adjusted for non-cash charges to operations	438.1	401.0
Changes in assets and liabilities:		
Receivables	(81.0)	(83.9)
Inventories	(71.3)	(43.8)
Prepayments and other current assets	(5.3)	(4.7)
Accounts payable and accrued expenses	9.6	91.1
Income taxes payable	1.7	(8.2)
Other non-current assets and liabilities	(26.7)	14.6
Net cash provided by operating activities	265.1	366.1
INVESTING		
Capital expenditures, including tooling outlays	(265.6)	(194.6)
Payments for businesses acquired	(58.8)	
Net proceeds from asset disposals	4.2	7.2
Net proceeds from sale of business	5.5	
Purchases of marketable securities		(12.8)
Proceeds from sales of marketable securities	14.6	36.3
Net cash used in investing activities	(300.1)	(163.9)
FINANCING		
Net increase/(decrease) in notes payable	80.7	(117.0)
Additions to long-term debt		20.0
Repayments of long-term debt	(7.3)	(23.8)
Payment for purchase of treasury stock	(48.4)	(37.8)
Proceeds from stock options exercised, net of tax benefit	16.2	34.5
Dividends paid to BorgWarner stockholders	(38.3)	(29.6)
Dividends paid to minority shareholders	(12.9)	(16.0)

Net cash used in financing activities Effect of exchange rate changes on cash	(10.0) (7.7)	(169.7) (18.4)		
Net increase (decrease) in cash	(52.7)	14.1		
Cash at beginning of year	188.5	123.3		
Cash at end of period	\$ 135.8	\$ 137.4		
SUPPLEMENTAL CASH FLOW INFORMATION				
Net cash paid during the period for:				
Interest	\$ 33.7	\$ 33.0		
Income taxes	92.1	65.6		
Non-cash investing transactions:				
Domination and Profit Transfer Agreement obligation	124.6			
Non-cash financing transactions:				
Stock Performance Plans	3.8	2.3		
See accompanying Notes to Condensed Consolidated Financial Statements				
5				

# BORGWARNER INC. AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### (1) Basis of Presentation

The accompanying unaudited consolidated financial statements of BorgWarner Inc. and Consolidated Subsidiaries (the Company ) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a comprehensive presentation of financial position, results of operations and cash flow activity required by GAAP for complete financial statements. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of results have been included. Operating results for the three and nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. The balance sheet as of December 31, 2007 was derived from the audited financial statements as of that date. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2007.

Management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and accompanying notes, as well as the amounts of revenues and expenses reported during the periods covered by those financial statements and accompanying notes, Actual results could differ from these estimates.

# **Stock Split**

On November 14, 2007, the Company s Board of Directors approved a two-for-one stock split effected in the form of a stock dividend on its common stock. To implement this stock split, shares of common stock were issued on December 17, 2007 to stockholders of record as of the close of business on December 6, 2007. All prior year share and per share amounts disclosed in this document have been restated to reflect the two-for-one stock split.

#### (2) Research and Development

The following table presents the Company  $\,$  s gross and net expenditures on research and development (  $\,$  R&D  $\,$  ) activities:

	Three Months Ended		Nine Months Ended		
	Septem	ber 30,	Septem	ber 30,	
(millions)	2008	2007	2008	2007	
Gross R&D expenditures	\$ 78.0	\$ 59.3	\$ 216.7	\$ 184.8	
Customer reimbursements	(27.3)	(10.2)	(50.7)	(28.1)	
Net R&D expenditures	\$ 50.7	\$ 49.1	\$ 166.0	\$ 156.7	

The Company s net R&D expenditures are included in the selling, general and administrative expenses of the Condensed Consolidated Statements of Operations. Customer reimbursements are netted against gross R&D expenditures upon billing of services performed. The Company has contracts with several customers

#### **Table of Contents**

at the Company s various R&D locations. No such contract exceeded \$6 million in any of the periods presented. (3) Income Taxes

The Company s provision for income taxes is based upon an estimated annual tax rate for the year applied to federal, state and foreign income. In the first quarter of 2008, the projected global effective tax rate was estimated to be 26% for the full year of 2008. With a projected decrease in U.S. income, the projected global effective tax rate for full year 2008 is 25%. The effective tax rate differs from the U.S. statutory rate primarily due to foreign rates, which differ from those in the U.S., the realization of certain business tax credits including R&D and foreign tax credits and favorable permanent differences between book and tax treatment for items, including equity in affiliates—earnings and a Medicare prescription drug benefit. This rate is expected to be less than the full year 2007 global effective tax rate of 26.5% primarily due to the year over year projected decrease in U.S. income and changes in tax laws, primarily in Europe.

The R&D tax credit legislation was retroactively reinstated on October 3, 2008. The full year effective tax rate will include this item in the fourth quarter. For every dollar of qualified R&D incurred and documented, a tax benefit is generated to offset taxable income dollar for dollar. The R&D must be performed in the United States and is usually driven by activities conducted through design, development, product and process engineering. An analysis is being performed to determine the impact on the effective tax rate for the year.

The Company has established a valuation allowance for foreign tax credit carryforwards of \$13.5 million in the third quarter of 2008. The valuation allowance is determined in accordance with the provisions of Statement of Financial Accounting Standards No. 109 (SFAS 109), Accounting for Income Taxes, which requires an assessment of both negative and positive evidence when measuring the need for a valuation allowance. The Company s foreign tax credits from international operations have increased over recent periods, while there has been a decline in U.S. income. The combination of these two items has a direct impact on utilization of these foreign tax credits. Therefore, based on these facts and circumstances under SFAS 109, a valuation allowance of \$13.5 million was established in the third quarter of 2008.

The Company adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48), on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized a \$16.6 million reduction to the January 1, 2007 balance of retained earnings. At December 31, 2007, the Company reported \$71.7 million of unrecognized tax benefits; approximately \$62.5 million represent the amount that, if recognized, would affect the Company s global effective income tax rate in future periods.

At September 30, 2008, the balance of gross unrecognized tax benefits was \$64.7 million. Included in the balance at September 30, 2008 are \$54.9 million of tax positions that are permanent in nature and, if recognized, would reduce the global effective tax rate. The reduction in the gross unrecognized tax benefits is primarily due to a first quarter 2008 \$6.6 million cash payment to the Internal Revenue Service (IRS) to resolve agreed upon issues of the ongoing IRS examination of the Company is 2002-2004 tax years. The Company appealed an issue related to the 2002-2004 IRS audit during 2008 and the ultimate timing and outcome of this appeal is uncertain. In addition, the Company is federal, certain state and certain non-U.S. income tax returns are currently under various stages of audit by applicable tax authorities and the amounts ultimately paid, if any, upon resolution of the issues raised by the taxing authorities may differ materially from the amounts accrued for each year. Any other possible change in the unrecognized tax benefits within the next 12 months cannot be reasonably estimated.

7

#### **Table of Contents**

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense. The Company had \$9.7 million accrued at December 31, 2007 for the payment of any such interest and penalties. The Company had approximately \$11.0 million for the payment of interest and penalties accrued at September 30, 2008. The Company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. The Company is no longer subject to income tax examinations by tax authorities in its major tax jurisdictions as follows:

	Years No Longer
Tax Jurisdiction	Subject to Audit
U.S. Federal	2001 and prior
Brazil	2002 and prior
France	2006 and prior
Germany	2002 and prior
Hungary	2004 and prior
Italy	2002 and prior
Japan	2006 and prior
South Korea	2004 and prior
United Kingdom	2004 and prior

In certain tax jurisdictions the Company may have more than one taxpayer. The table above reflects the status of the major taxpayer in each major tax jurisdiction.

#### (4) Marketable Securities

As of September 30, 2008 the Company had no investments in marketable securities. At December 31, 2007, the Company held \$14.6 million in marketable securities, primarily bank notes. The securities were carried at fair value with the unrealized gain or loss, net of tax, reported in other comprehensive income. As of December 31, 2007, \$7.3 million of the contractual maturities were within one to five years and \$7.3 million were due beyond five years.

#### (5) Sales of Receivables

The Company securitizes and sells certain receivables through third party financial institutions without recourse. The amount sold can vary each month based on the amount of underlying receivables. At both September 30, 2008 and December 31, 2007, the Company had sold \$50 million of receivables under a Receivables Transfer Agreement for face value without recourse. During both of the nine-month periods ended September 30, 2008 and 2007, total cash proceeds from sales of accounts receivable were \$450 million. The Company paid servicing fees related to these receivables for the three and nine months ended September 30, 2008 and 2007 of \$0.4 million and \$0.8 million and \$1.4 million and \$2.2 million, respectively. These amounts are recorded in interest expense and finance charges in the Condensed Consolidated Statements of Operations.

8

#### (6) Inventories

Inventories are valued at the lower of cost or market. The cost of U.S. inventories is determined by the last-in, first-out (LIFO) method, while the operations outside the U.S. use the first-in, first-out (FIFO) or average-cost methods. Inventories consisted of the following:

(millions)	30,	September 30, 2008		
Raw material and supplies	\$	283.2	\$	246.7
Work in progress		105.4		99.8
Finished goods		129.3		114.6
FIFO inventories		517.9		461.1
LIFO reserve		(18.2)		(13.5)
Inventories, net	\$	499.7	\$	447.6

#### (7) Property, plant & equipment

(millions)	September 30, 2008		December 31, 2007	
Land and buildings	\$	609.7	\$	604.9
Machinery and equipment		1,838.4		1,806.1
Capital leases		1.1		1.1
Construction in progress		155.1		143.4
Total property, plant & equipment		2,604.3		2,555.5
Less accumulated depreciation		(1,087.1)		(1,037.9)
		1,517.2		1,517.6
Tooling, net of amortization		94.2		91.5
Property, plant & equipment net	\$	1,611.4	\$	1,609.1

Interest costs capitalized during the nine-month periods ended September 30, 2008 and September 30, 2007 were \$10.2 million and \$6.6 million, respectively.

As of September 30, 2008 and December 31, 2007, accounts payable of \$27.6 million and \$45.8 million, respectively, were related to property, plant and equipment purchases.

As of September 30, 2008 and December 31, 2007, specific assets of \$10.1 million and \$16.5 million, respectively, were pledged as collateral under certain of the Company s long-term debt agreements.

#### (8) Product Warranty

The Company provides warranties on some of its products. The warranty terms are typically from one to three years. Provisions for estimated expenses related to product warranty are made at the time products are sold. These estimates are established using historical information about the nature, frequency, and average cost of warranty claims. Management actively studies trends of warranty claims and takes action to improve product quality and minimize warranty claims. While management believes that the warranty accrual is appropriate, actual claims incurred could differ from the original estimates, requiring adjustments to the

9

#### **Table of Contents**

accrual. The accrual is recorded in both long-term and short-term liabilities on the balance sheet. The following table summarizes the activity in the warranty accrual accounts:

	Nine mon	Nine months ended		
	September 30			
(millions)	2008	2007		
Beginning balance	\$ 70.1	\$ 60.0		
Provision	35.2	51.6		
Payments	(32.2)	(36.0)		
Currency translation	(2.7)	3.6		
Ending balance	\$ 70.4	\$ 79.2		

Contained within the provision recognized in the nine months ended September 30, 2007 is approximately \$14 million for a warranty-related issue surrounding a product, built during a 15-month period in 2004 and 2005, that is no longer in production.

#### (9) Notes Payable and Long-Term Debt

Following is a summary of notes payable and long-term debt, including current portion. The weighted average interest rate on all borrowings outstanding as of September 30, 2008 and December 31, 2007 was 5.3% and 5.4%, respectively.

	<b>September 30, 2008</b>		December 31, 2		, 2007
(millions)	Current	Long-Term	Current	Lor	ng-Term
Bank borrowings and other	\$ 94.1	\$ 5.7	\$ 30.0	\$	6.0
Term loans due through 2013 (at an average rate of					
4.8% in 2008 and 4.0% in 2007)	51.5	12.8	33.7		18.8
6.50% Senior Notes due 02/15/09, net of unamortized					
discount (a)	136.7				136.5
5.75% Senior Notes due 11/01/16, net of unamortized					
discount (a)		149.2			149.1
8.00% Senior Notes due 10/01/19, net of unamortized					
discount (a)		133.9			133.9
7.125% Senior Notes due 02/15/29, net of unamortized					
discount		119.2			119.2
Carrying amount	282.3	420.8	63.7		563.5
Impact of derivatives on debt	0.7	10.5			9.1
Total notes payable and long-term debt, including					
current portion	\$ 283.0	\$ 431.3	\$ 63.7	\$	572.6

(a) The Company entered into several interest rate swaps, which have the effect of converting

\$325.0 million of these fixed rate notes to variable rates as of September 30, 2008 and December 31, 2007. The weighted average effective interest rates for these borrowings, including the effects of outstanding swaps as noted in Note 11, were 5.2% as of September 30, 2008 and 5.0% as of December 31, 2007, respectively.

The Company has a multi-currency revolving credit facility, which provides for borrowings up to \$600 million through July 2009. At September 30, 2008 and December 31, 2007 there were no borrowings outstanding under the facility. The credit agreement is subject to the usual terms and conditions applied by banks to an investment grade company. The Company was in compliance with all covenants at September 30, 2008 and expects to remain compliant in future periods. The Company had outstanding letters of credit of \$21.9 million at September 30, 2008 and \$22.0 million at December 31, 2007. The letters of credit typically act as a guarantee of payment to certain third parties in accordance with specified terms and conditions.

10

#### **Table of Contents**

As of September 30, 2008 and December 31, 2007, the estimated fair values of the Company s senior unsecured notes totaled \$562.7 million and \$572.4 million, respectively. The estimated fair values were \$23.8 million higher at September 30, 2008 and \$33.7 million higher at December 31, 2007 than their respective carrying values. Fair market values are developed by the use of estimates obtained from brokers and other appropriate valuation techniques based on information available as of quarter-end and year-end. The fair value estimates do not necessarily reflect the values the Company could realize in the current markets.

#### (10) Fair Value Measurements

On January 1, 2008, the Company partially adopted as required, Statement of Financial Accounting Standards No. 157
Fair Value Measurements (SFAS 157) which expands the disclosure of fair value measurements and its impact on the Company's financial statements. In February 2008, the FASB issued FSP 157-2, which delayed the effective date of adoption with respect to certain non-financial assets and liabilities until 2009. We intend to defer the adoption of SFAS 157 with respect to certain non-financial assets and liabilities as permitted.

Statement No. 157 emphasizes that fair value is a market-based measurement, not an entity specific measurement. Therefore, a fair value measurement should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS 157 establishes a fair value hierarchy, which prioritizes the inputs used in measuring fair values as follows:

Level Observable inputs such as quoted prices in active markets;

1:

Level Inputs, other than quoted prices in active markets, that are observable either directly or

2: indirectly; and

Level Unobservable inputs in which there is little or no market data, which require the reporting entity

3: to develop its own assumptions.

Assets and liabilities measured at fair value are based on one or more of the following three valuation techniques noted in SFAS 157:

Market Prices and other relevant information generated by market transactions involving

approach: identical or comparable assets or liabilities.

Cost approach: Amount that would be required to replace the service capacity of an asset (replacement

cost).

Income Techniques to convert future amounts to a single present amount based upon market

approach: expectations (including present value techniques, option-pricing and excess earnings

models).

11

#### **Table of Contents**

The following table classifies the assets and liabilities measured at fair value on a recurring basis during the period ended September 30, 2008:

	Basis of Fair Value Measurements					ements	
			Quoted				
			<b>Prices</b>				
			in	Sign	nificant		
			Active	_	ther	Si	gnificant
			Markets			`	
	Ba	lance at	for	Obs	ervable	Und	bservable
		ptember	Identical	0.00			
	~ -	30,	Items	Ir	iputs		Inputs
		,	(Level		1		1
(millions)		2008	1)	(Le	evel 2)	(L	Level 3)*
Assets:			,	`	,		,
Goodwill	\$	1,067.7	\$	\$		\$	1,067.7
Interest rate swap contracts		11.2	·		11.2	·	,
Foreign exchange contracts		7.7			7.7		
1 orongin enterminge constants		,					
	\$	1,086.6	\$	\$	18.9	\$	1,067.7
	Ψ	1,000.0	Ψ	Ψ	10.7	Ψ	1,00717
Liabilities:							
Commodity contracts	\$	14.4	\$	\$	14.4	\$	
Foreign exchange contracts	Ψ	24.1	Ψ	Ψ	24.1	Ψ	
Net investment hedge contracts		36.5			36.5		
not investment neage contracts		30.3			50.5		
	\$	75.0	\$	\$	75.0	\$	
	Ψ	13.0	Ψ	Ψ	13.0	Ψ	

Refer to Note 18, Goodwill and Other Intangible Assets , for the Company s description of the valuation methodology, inputs used, and fair value adjustment recorded for goodwill in the third quarter of 2008.

#### (11) Financial Instruments

The Company s financial instruments include cash, marketable securities, trade receivables, trade payables, and notes payable. Due to the short-term nature of these instruments, the book value approximates fair value. The Company s financial instruments also include long-term debt, interest rate and currency swaps, commodity forward contracts, and foreign currency forward contracts. All derivative contracts are placed with counterparties that have an S&P, or

equivalent, credit rating of A- or better.

The Company manages its interest rate risk by balancing its exposure to fixed and variable rates while attempting to minimize its interest costs. The Company selectively uses interest rate swaps to reduce market value risk associated with changes in interest rates (fair value hedges). The Company also selectively uses cross-currency swaps to hedge the foreign currency exposure associated with our net investment in certain foreign operations (net investment hedges).

12

#### **Table of Contents**

A summary of these instruments outstanding at September 30, 2008 follows: (in millions)

	Notional		
	Hedge Type	Amount	Maturity (a)
Interest rate swaps			
Fixed to floating	Fair value	\$ 100	February 15, 2009
Fixed to floating	Fair value	\$ 150	November 1, 2016
Fixed to floating	Fair value	\$ 75	October 1, 2019
Cross currency swap			
Floating \$ to floating	Net Investment	\$ 100	February 15, 2009
Floating \$ to floating ¥	Net Investment	\$ 150	November 1, 2016
Floating \$ to floating	Net Investment	\$ 75	October 1, 2019

(a) The maturity of the swaps corresponds with the maturity of the hedged item as noted in the debt summary, unless otherwise indicated.

Effectiveness for fair value and net investment hedges is assessed at the inception of the hedging relationship. If specified criteria for the assumption of effectiveness are not met at hedge inception, effectiveness is assessed quarterly. Ineffectiveness is measured quarterly and results are recognized in earnings.

The interest rate swaps that are fair value hedges were determined to be exempt from ongoing tests of their effectiveness as hedges at the time of the hedge inception. This determination was made based upon the fact that the swaps matched the underlying debt terms for the following factors: notional amount, fixed interest rate, interest settlement dates, and maturity date. Additionally, the fair value of the swap was zero at the time of inception, the variable rate is based on a benchmark, with no floor or ceiling, and the interest bearing liability is not pre-payable at a price other than its fair value.

Fair values of fixed to floating interest rate swaps are based on observable inputs, such as interest rates, yield curves, credit risks, and other external valuation methodology (Level 2 inputs under SFAS 157). See Note 10 for further discussion of fair value measurements. As of September 30, 2008, the fair values of the fixed to floating interest rate swaps were recorded as a current asset of \$0.7 million and a non-current asset of \$10.5 million, with a corresponding increase in current portion of long-term debt of \$0.7 million and in long-term debt of \$10.5 million. As of December 31, 2007, the fair values of the fixed to floating interest rate swaps were recorded as a non-current asset of \$9.1 million, with a corresponding increase in long-term debt of \$9.1 million. No hedge ineffectiveness was recognized in relation to fixed to floating swaps.

Fair values of cross currency swaps are based on observable inputs, such as interest rates, yield curves, credit risks, currency exchange rates and other external valuation methodology (Level 2 inputs under SFAS 157). See Note 10 for further discussion of fair value measurements. As of September 30, 2008, the fair values of the cross currency swaps were recorded as a current liability of \$10.2 million and a non-current liability of \$26.3 million. As of December 31, 2007, the fair values of the cross currency swaps were recorded as a non-current liability of \$33.7 million. Hedge ineffectiveness related to cross currency swaps was unfavorable \$4.0 million as of September 30, 2008 and unfavorable \$1.6 million as of December 31, 2007. As of September 30, 2008, there were no foreign currency forward contracts designated as a net investment hedge. As of December 31, 2007, the fair value of foreign currency forward

contracts designated as a net investment hedge was negligible.

13

#### **Table of Contents**

The Company also entered into certain commodity derivative instruments to protect against commodity price changes related to forecasted raw material and supplies purchases. The primary purpose of the commodity price hedging activities is to manage the volatility associated with these forecasted purchases. The Company primarily utilizes forward and option contracts, which are designated as cash flow hedges. As of September 30, 2008, the Company had forward and option commodity contracts with a total notional value of \$46.9 million. The fair values for certain commodity derivative instruments are based on Level 2 evidence (for example, future prices reported on commodity exchanges) under SFAS 157. See Note 10 for further discussion of fair value measurements. As of September 30, 2008, the Company was holding commodity derivatives with negative fair market values of (\$14.4) million, of which (\$13.3) million mature in less than one year. To the extent that derivative instruments are deemed to be effective as defined by FAS 133, gains and losses arising from these contracts are deferred in other comprehensive income. Such gains and losses will be reclassified into income as the underlying operating transactions are realized. Gains and losses not qualifying for deferral treatment have been credited/charged to income as they are recognized. As of December 31, 2007, the Company had forward and option commodity contracts with a total notional value of \$67.3 million. As of December 31, 2007, the Company was holding commodity derivatives with positive and negative fair market values of \$0.1 million and (\$18.4) million, respectively, of which \$0.1 million in gains and (\$14.5) million in losses mature in less than one year. Losses not qualifying for deferral associated with these contracts for September 30, 2008 were negligible. At December 31, 2007, losses not qualifying for deferral were (\$0.1) million. The Company uses foreign exchange forward and option contracts to protect against exchange rate movements for forecasted cash flows for purchases, operating expenses or sales transactions designated in currencies other than the functional currency of the operating unit. Most contracts mature in less than one year, however, certain long-term commitments are covered by forward currency arrangements to protect against currency risk through 2011. Foreign currency contracts require the Company, at a future date, to either buy or sell foreign currency in exchange for the operating units local currency. At September 30, 2008, contracts were outstanding to buy or sell British Pounds Sterling, Euros, Hungarian Forints, Indian Rupee, Japanese Yen, Mexican Pesos, South Korean Won and U.S. Dollars. To the extent that derivative instruments are deemed to be effective as defined by FAS 133, gains and losses arising from these contracts are deferred in other comprehensive income. Such gains and losses will be reclassified into income as the underlying operating transactions are realized. Any gains or losses not qualifying for deferral are credited/charged to income as they are recognized. The fair values of foreign exchange forward and option contracts are based on Level 2 inputs under SFAS 157, such as quoted exchange rates by various exchanges. See Note 10 for further discussion of fair value measurements. As of September 30, 2008, the Company was holding foreign exchange derivatives with a positive market value of \$7.7 million, of which \$5.3 million matures in less than one year. Derivative contracts with negative value amounted to (\$24.1) million, of which (\$13.8) million matures in less than one year. As of December 31, 2007, the Company was holding foreign exchange derivatives with a positive market value of \$1.9 million, all maturing in less than one year. Derivatives contracts with negative value amounted to (\$9.9) million, of which (\$5.9) million matures in less than one year. As of September 30, 2008 and December 31, 2007, there were no gains or losses which did not qualify for deferral.

14

#### **Table of Contents**

#### (12) Retirement Benefit Plans

The Company has a number of defined benefit pension plans and other post employment benefit plans covering eligible salaried and hourly employees. The other post employment benefits plans, which provide medical and life insurance benefits, are unfunded plans. The estimated contributions to the Company s defined benefit pension plans for 2008 range from \$10 to \$15 million, of which \$7.8 million has been contributed through the first nine months of the year.

In September 2008 and 2007, the Company made changes to its U.S. retiree medical program that impact certain union and non-union active employees with a future retiree benefit and current retirees participating in a health care plan. The effect of the changes to both groups is that most members will pay a higher percentage of the annual premium for Company-sponsored retiree medical coverage between ages 60 to 64, and neither group will receive Company-sponsored Medicare Supplemental coverage once entitled to Medicare. Instead, certain active employees will receive a lump sum credit into a non-contributory cash balance pension plan earning interest each year. Current retirees will receive an annual per member allowance toward the purchase of individual Medicare Supplemental coverage and for reimbursement of medical out-of-pocket expenses.

Given the significance of these changes, the retiree medical plan was remeasured and the newly established non-contributory cash balance pension plan was measured as of September 30, 2008 and 2007.

The financial statement impact as of September 30, 2008 due to the remeasurement of the retiree medical plan was a benefit recognition of \$8.7 million, a \$44.9 million reduction to retirement-related liabilities, a \$18.5 million increase to accumulated other comprehensive income and a \$17.7 million decrease to non-current deferred tax assets. The financial statement impact as of September 30, 2007 due to the remeasurement of the retiree medical plan was a benefit recognition of \$33.9 million, a \$109.2 million reduction to retirement-related liabilities, a \$36.8 million increase to accumulated other comprehensive income and a \$38.5 million decrease to non-current deferred tax assets. The financial statement impact as of September 30, 2008 due to the remeasurement of the non-contributory cash balance pension plan was expense recognition of \$7.5 million, a \$20.2 million reduction to other non-current assets, a \$8.0 million decrease to accumulated other comprehensive income and a \$4.7 million increase to non-current deferred tax assets.

The financial statement impact as of September 30, 2007 due to the remeasurement of the non-contributory cash balance pension plan was expense recognition of \$37.1 million, a \$36.1 million reduction to other non-current assets, a \$0.6 million increase to accumulated other comprehensive income and a \$0.4 million decrease to non-current deferred tax assets.

The combined financial statement impact as of September 30, 2008 was a benefit recognition of \$1.2 million, a \$20.2 million reduction to other non-current assets, a \$44.9 million reduction to retirement-related liabilities, a \$10.5 million increase to accumulated other comprehensive income and a \$13.0 million decrease to non-current deferred tax assets.

The combined financial statement impact as of September 30, 2007 was expense recognition of \$3.2 million, a \$36.1 million reduction to other non-current assets, a \$109.2 million reduction to retirement-related liabilities, a \$37.4 million increase to accumulated other comprehensive income and a \$38.9 million decrease to non-current deferred tax assets.

15

#### **Table of Contents**

The weighted average discount rate used to determine the benefit obligation of the Company s retiree medical plan as of September 30, 2008 and 2007 was 7.25% and 6.25%, respectively. This represents a 75 basis point and 25 basis point increase from the 6.50% and 6.00% weighted average discount rate used at year-end 2007 and 2006, respectively. The weighted average discount rate used to determine the benefit obligation of the Company s non-contributory cash balance pension plan as of September 30, 2008 and 2007 was 7.50% and 6.25%, respectively. This represents a 100 basis point and 50 basis point increase from the 6.50% and 5.75% weighted average discount rate used at year-end 2007 and 2006, respectively.

The components of net periodic benefit cost recorded in the Company s Condensed Consolidated Statements of Operations, are as follows:

(millions)	Pension benefits				Other post employment	
Three months ended September 30,		2008	20	007	ben	efits
	US	Non-US	US	Non-US	2008	2007
Components of net periodic						
benefit cost:						
Service cost	\$ 0.5	\$ 2.3	\$ 0.5	\$ 2.7	\$ 0.5	\$ 1.4
Interest cost	5.3	4.8	4.5	4.1	5.7	7.0
Expected return on plan assets	(7.1)	(3.4)	(7.3)	(3.2)		
Settlement/Curtailment	7.5		37.1		(8.7)	(33.9)
Amortization of unrecognized prior						
service benefit					(6.3)	(4.5)
Amortization of unrecognized loss	0.6	0.1	0.5	0.3	2.5	3.6
Other				0.2		
Net periodic benefit cost (benefit)	\$ 6.8	\$ 3.8	\$ 35.3	\$ 4.1	\$ (6.3)	\$(26.4)

(millions)		Pension	benefits			r post yment	
Nine months ended September 30,	20	008	20	007	benefits		
-	US	Non-US	US	Non-US	2008	2007	
Components of net periodic							
benefit cost:							
Service cost	\$ 1.5	\$ 7.1	\$ 1.5	\$ 8.0	\$ 1.8	\$ 4.7	
Interest cost	15.5	14.4	13.2	12.0	17.3	21.9	
Expected return on plan assets	(21.3)	(10.3)	(22.1)	(9.4)			
Settlement/Curtailment	7.5		37.1		(8.7)	(33.9)	
Amortization of unrecognized prior							
service benefit					(17.0)	(12.4)	
Amortization of unrecognized loss	1.6	0.1	1.5	1.0	7.9	11.2	
Other				0.5			
Net periodic benefit cost (benefit)	\$ 4.8	\$ 11.3	\$ 31.2	\$12.1	\$ 1.3	\$ (8.5)	
		16					

#### (13) Stock-Based Compensation

Under the Company s 1993 Stock Incentive Plan (1993 Plan), the Company granted options to purchase shares of the Company s common stock at the fair market value on the date of grant. The options vest over periods up to three years and have a term of ten years from date of grant. As of December 31, 2003, there were no options available for future grants under the 1993 Plan. The 1993 Plan expired at the end of 2003 and was replaced by the Company s 2004 Stock Incentive Plan, which was amended at the Company s 2006 Annual Stockholders Meeting, among other things, to increase the number of shares available for issuance under the plan. Under the BorgWarner Inc. Amended and Restated 2004 Stock Incentive Plan ( 2004 Stock Incentive Plan ), the number of shares authorized for grant was 10,000,000, of which approximately 1,601,000 shares are available for future issuance. As of September 30, 2008, there were a total of 5,846,544 outstanding options under the 1993 and 2004 Stock Incentive Plans. Stock option compensation expense reduced income before income taxes and net earnings for the three months ended September 30, 2008 and 2007 by \$2.6 million and \$1.9 million (\$0.02 per basic and diluted share) and by \$3.6 million and \$2.6 million (\$0.02 per basic and diluted share), respectively. Stock option compensation expense reduced income before income taxes and net earnings for the nine months ended September 30, 2008 and 2007 by \$9.7 million and \$7.2 million (\$0.06 per basic and diluted shares) and by \$12.7 million and \$9.3 million (\$0.08 per basic and diluted share), respectively. Stock option compensation expense affected both operating activities (\$12.6 million and \$12.7 million non-cash charge backs) and financing activities (\$2.5 million and \$3.4 million tax benefits) of the Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007, respectively.

Total unrecognized compensation cost related to nonvested stock options at September 30, 2008 is approximately \$11.2 million. This cost is expected to be recognized over the next 1.3 years. On a weighted average basis, this cost is expected to be recognized over 0.6 years.

A summary of the plans shares under option as of and for the nine months ended September 30, 2008 is as follows:

	Shares Weighted Under Average Option Exercise		Weighted Average Remaining Contractual Life (in	verage Aggr maining Intr ntractual Va ife (in (i		
Outstanding at Dasamhan 21, 2007	(thousands)		Price	years)	mil	llions)
Outstanding at December 31, 2007 Granted	6,331	\$	27.75			
Exercised	(96)		23.15			
Forfeited	(59)		32.53			
Outstanding at March 31, 2008	6,176	\$	27.78	7.4	\$	94.2
Granted						
Exercised	(150)		23.35			
Forfeited	(8)		31.29			
Outstanding at June 30, 2008	6,018	\$	27.88	7.2	\$	99.3
Granted						
Exercised	(113)		25.64			
Forfeited	(58)		32.23			
Outstanding at September 30, 2008	5,847	\$	27.88	7.0	\$	32.2

Options exerciseable at September 30, 2008

3,498

\$ 24.35

6.2

\$ 29.5

17

#### **Table of Contents**

In calculating earnings or loss per share, earnings or loss are the same for the basic and diluted calculations. Shares increased for diluted earnings per share for the three months ended September 30, 2007 by 2,056,000. There was no dilutive impact to the weighted average shares outstanding for the three months ended September 30, 2008 due to the Company s net loss in the third quarter. Shares increased for diluted earnings per share by 1,875,000 and 1,726,000 for the nine months ended September 30, 2008 and 2007, respectively, due to the effects of stock options and shares issued and issuable under the 1993 Plan and 2004 Stock Incentive Plan.

The fair value for options granted in February 2007 was \$10.52 per option. The fair value at date of grant was estimated using the Black-Scholes options pricing model with the following assumptions:

Risk-free interest rate 4.82%
Dividend yield 0.97%
Volatility factor 28.64%
Expected life 4.7 years

The expected lives of the awards are based on historical exercise patterns and the terms of the options. The risk-free interest rate is based on zero coupon Treasury bond rates corresponding to the expected life of the awards. The expected volatility assumption was derived by referring to changes in the Company s historical common stock prices over the same timeframe as the expected life of the awards. The expected dividend yield of stock is based on the Company s historical dividend yield. The Company has no reason to believe that the expected dividend yield or the future stock volatility is likely to differ from historical patterns.

At its November 2007 meeting, our Compensation Committee decided that restricted common stock would be awarded in place of stock options for the 2008 long-term incentive award grants to employees. These restricted shares for employees vest fifty percent after two years and the remainder after three years from the date of grant. The Company also grants restricted common stock to its non-employee directors. For non-employee directors restricted shares vest ratably on the anniversary of the date of the grant over a period of three years. The market value of the Company s restricted common stock at the date of grant determines the value of the restricted common stock. In February 2008, a grant of 390,873 restricted shares was awarded to employees under the 2004 Stock Incentive Plan. The value of the awards is recorded as unearned compensation within capital in excess of par value in stockholders equity, and is amortized as compensation expense over the restriction periods. The Company recognized compensation expense related to restricted common stock of \$2.6 million and \$0.8 million for the three months ended September 30, 2008 and 2007, respectively and \$7.2 million and \$1.1 million for the nine months ended September 30, 2008 and 2007, respectively.

18

#### **Table of Contents**

A summary of the status of the Company s nonvested restricted stock as of and for the nine months ended September 30, 2008 is as follows:

	Shares Subject to Restriction (thousands)	$\mathbf{A}^{i}$	eighted verage Price
Nonvested at December 31, 2007	27.5	\$	31.95
Granted Vested	390.9		46.34
Nonvested at March 31, 2008	418.4	\$	45.39
Countries	10.2		40.55
Granted Vested	10.2 (1.4)		49.55 38.24
Nonvested at June 30, 2008	427.2	\$	45.52
Countrie			
Granted Vested	(5.7)		29.07
Nonvested at September 30, 2008	421.5	\$	45.74

#### (14) Comprehensive Income (Loss)

The amounts presented as changes in accumulated other comprehensive income or loss, net of related taxes, are added to (deducted from) net earnings or loss resulting in comprehensive income or loss. The following table summarizes the components of comprehensive income or loss on an after-tax basis for the three and nine-month periods ended September 30, 2008 and 2007.

	Three months ended		Nine mon	ths ended
	Septem	ber 30,	September 30,	
(millions)	2008	2007	2008	2007
Foreign currency translation adjustments, net	\$ (202.2)	\$ 79.5	\$ (89.1)	\$ 118.8
Market value change in hedge instruments, net	20.3	(20.5)	(3.0)	(23.2)
Defined benefit post employment plans, net	6.1	37.4	6.1	33.9
Unrealized (loss) gain on available-for-sale securities, net	(0.5)	(0.1)	(0.5)	(0.1)
Change in accumulated other comprehensive income	(176.3)	96.3	(86.5)	129.4
Net earnings (loss) as reported	(130.4)	83.2	45.8	217.3
Total comprehensive income (loss)	\$ (306.7)	\$ 179.5	\$ (40.7)	\$ 346.7

#### (15) Contingencies

In the normal course of business the Company and its subsidiaries are parties to various commercial and legal claims, actions and complaints, including matters involving warranty claims, intellectual property claims, general liability and various other risks. It is not possible to predict with certainty whether or not the Company and its subsidiaries will ultimately be successful in any of these

19

#### **Table of Contents**

commercial and legal matters or, if not, what the impact might be. The Company s environmental and product liability contingencies are discussed separately below. The Company s management does not expect that the results in any of these commercial and legal claims, actions and complaints will have a material adverse effect on the Company s results of operations, financial position or cash flows.

#### **Litigation Outcome**

In January 2006, BorgWarner Diversified Transmission Products Inc ( DTP ), a subsidiary of the Company, filed a declaratory judgment action in United States District Court, Southern District of Indiana (Indianapolis Division) against the United Automobile, Aerospace, and Agricultural Implements Workers of America ( UAW ) Local No. 287 and Gerald Poor, individually and as the representative of a defendant class. DTP sought the Court s affirmation that DTP did not violate the Labor-Management Relations Act or the Employee Retirement Income Security Act by unilaterally amending certain medical plans effective April 1, 2006 and October 1, 2006, prior to the expiration of the current collective bargaining agreements. On September 10, 2008, the Court found that DTP s reservation of the right to make such amendments reducing the level of benefits provided to retirees was limited by its collectively bargained health insurance agreement with the UAW, which does not expire until April 2009. Thus, the amendments were untimely. In the third quarter of 2008 the Company recorded a charge of \$4.0 million as a result of the Court s decision.

The Company has communicated its plan to reduce the level of benefits provided to the retirees. The change will be effective following expiration of the health insurance agreement in April 2009.

#### **Environmental**

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions have been identified by the United States Environmental Protection Agency and certain state environmental agencies and private parties as potentially responsible parties (PRPs) at various hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act (Superfund) and equivalent state laws and, as such, may presently be liable for the cost of clean-up and other remedial activities at 35 such sites. Responsibility for clean-up and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula.

The Company believes that none of these matters, individually or in the aggregate, will have a material adverse effect on its results of operations, financial position, or cash flows. Generally, this is because either the estimates of the maximum potential liability at a site are not large or the liability will be shared with other PRPs, although no assurance can be given with respect to the ultimate outcome of any such matter.

Based on information available to the Company (which in most cases includes: an estimate of allocation of liability among PRPs; the probability that other PRPs, many of whom are large, solvent public companies, will fully pay the cost apportioned to them; currently available information from PRPs and/or federal or state environmental agencies concerning the scope of contamination and estimated remediation and consulting costs; remediation alternatives; and estimated legal fees), the Company has established an accrual for indicated environmental liabilities with a balance at September 30, 2008 of \$11.9 million. The Company has accrued amounts that do not exceed \$3.3 million related to any individual site and management does not believe that the costs related to any of these sites will have a material adverse effect on the Company s results of operations, cash flows or financial condition. The Company expects to pay out substantially all of the amounts accrued for environmental liability over the next three to five years.

In connection with the sale of Kuhlman Electric Corporation, the Company agreed to indemnify the buyer and Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to certain operations of

Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to certain operations of Kuhlman Electric that pre-date the Company s 1999 acquisition of Kuhlman Electric. During

#### **Table of Contents**

2000, Kuhlman Electric notified the Company that it discovered potential environmental contamination at its Crystal Springs, Mississippi plant while undertaking an expansion of the plant. The Company is continuing to work with the Mississippi Department of Environmental Quality and Kuhlman Electric to investigate and remediate to the extent necessary, historical contamination at the plant and surrounding area. Kuhlman Electric and others, including the Company, were sued in numerous related lawsuits, in which multiple claimants alleged personal injury and property damage. In 2005, the Company and other defendants entered into settlements that resolved approximately 99% of the then known personal injury and property damage claims relating to the alleged environmental contamination. Those settlements involved payments by the Company of \$28.5 million in the second half of 2005 and \$15.7 million in the first quarter of 2006, in exchange for, among other things, dismissal with prejudice of these lawsuits.

In December 2007, a lawsuit was filed against Kuhlman Electric and others, including the Company, on behalf of approximately 209 plaintiffs, alleging personal injury relating to the alleged environmental contamination. In August 2008, two similar lawsuits were filed against Kuhlman Electric and others, including the Company, on behalf of approximately 100 plaintiffs and 30 plaintiffs, respectively, alleging personal injury related to the alleged environmental contamination. Given the early stage of the litigation, the Company cannot make any predictions as to the outcome, but its current intent is to vigorously defend against the suits.

#### **Conditional Asset Retirement Obligations**

In March 2005, the FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations an interpretation of FASB Statement No. 143* (FIN 47), which requires the Company to recognize legal obligations to perform asset retirements in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. Certain government regulations require the removal and disposal of asbestos from an existing facility at the time the facility undergoes major renovations or is demolished. The liability exists because the facility will not last forever, but it is conditional on future renovations (even if there are no immediate plans to remove the materials, which pose no health or safety hazard in their current condition). Similarly, government regulations require the removal or closure of underground storage tanks (USTs) when their use ceases, the disposal of polychlorinated biphenyl (PCB) transformers and capacitors when their use ceases, and the disposal of used furnace bricks and liners, and lead-based paint in conjunction with facility renovations or demolition. The Company currently has 17 manufacturing locations that have been identified as containing these items. The fair value to remove and dispose of this material has been estimated and recorded at \$1.0 million as of September 30, 2008 and December 31, 2007.

#### **Product Liability**

Like many other industrial companies who have historically operated in the U.S., the Company (or parties the Company is obligated to indemnify) continues to be named as one of many defendants in asbestos-related personal injury actions. Management believes that the Company s involvement is limited because, in general, these claims relate to a few types of automotive friction products that were manufactured many years ago and contained encapsulated asbestos. The nature of the fibers, the encapsulation and the manner of use lead the Company to believe that these products are highly unlikely to cause harm. As of September 30, 2008, the Company had approximately 38,000 pending asbestos-related product liability claims. Of these outstanding claims, approximately 27,000 are pending in just three jurisdictions, where significant tort reform activities are underway.

The Company s policy is to aggressively defend against these lawsuits and the Company has been successful in obtaining dismissal of many claims without any payment. The Company expects that the vast majority of

#### **Table of Contents**

the pending asbestos-related product liability claims where it is a defendant (or has an obligation to indemnify a defendant) will result in no payment being made by the Company or its insurers. In the first nine months of 2008, of the approximately 5,900 claims resolved, only 164 (2.8%) resulted in any payment being made to a claimant by or on behalf of the Company. In 2007, of the approximately 4,400 claims resolved, only 194 (4.4%) resulted in any payment being made to a claimant by or on behalf of the Company.

Prior to June 2004, the settlement and defense costs associated with all claims were covered by the Company s primary layer insurance coverage, and these carriers administered, defended, settled and paid all claims under a funding arrangement. In June 2004, primary layer insurance carriers notified the Company of the alleged exhaustion of their policy limits. This led the Company to access the next available layer of insurance coverage. Since June 2004, secondary layer insurers have paid asbestos-related litigation defense and settlement expenses pursuant to a funding arrangement. To date, the Company has paid \$42.3 million in defense and indemnity in advance of insurers reimbursement and has received \$12.8 million in cash from insurers. The outstanding balance of \$29.5 million is expected to be fully recovered. Timing of the recovery is dependent on final resolution of the declaratory judgment action referred to below. At December 31, 2007, insurers owed \$20.6 million in association with these claims.

At September 30, 2008, the Company has an estimated liability of \$38.8 million for future claims resolutions, with a related asset of \$38.8 million to recognize the insurance proceeds receivable by the Company for estimated losses related to claims that have yet to be resolved. Insurance carrier reimbursement of 100% is expected based on the Company s experience, its insurance contracts and decisions received to date in the declaratory judgment action referred to below. At December 31, 2007, the comparable value of the insurance receivable and accrued liability was \$39.6 million.

The amounts recorded in the Condensed Consolidated Balance Sheets related to the estimated future settlement of existing claims are as follows:

(millions)	September 30, 2008		December 31, 2007	
Assets:				
Prepayments and other current assets	\$	22.2	\$	20.1
Other non-current assets		16.6		19.5
Total insurance receivable	\$	38.8	\$	39.6
Liabilities:				
Accounts payable and accrued expenses	\$	22.2	\$	20.1
Other non-current liabilities		16.6		19.5
Total accrued liability	\$	38.8	\$	39.6

The Company cannot reasonably estimate possible losses, if any, in excess of those for which it has accrued, because it cannot predict how many additional claims may be brought against the Company (or parties the Company has an obligation to indemnify) in the future, the allegations in such claims, the possible outcomes, or the impact of tort reform legislation that may be enacted at the State or Federal levels.

A declaratory judgment action was filed in January 2004 in the Circuit Court of Cook County, Illinois by Continental Casualty Company and related companies ( CNA ) against the Company and certain of its other historical general liability insurers. CNA provided the Company with both primary and additional layer

#### **Table of Contents**

insurance, and, in conjunction with other insurers, is currently defending and indemnifying the Company in its pending asbestos-related product liability claims. The lawsuit seeks to determine the extent of insurance coverage available to the Company including whether the available limits exhaust on a per occurrence or an aggregate basis, and to determine how the applicable coverage responsibilities should be apportioned. On August 15, 2005, the Court issued an interim order regarding the apportionment matter. The interim order has the effect of making insurers responsible for all defense and settlement costs pro rata to time-on-the-risk, with the pro-ration method to hold the insured harmless for periods of bankrupt or unavailable coverage. Appeals of the interim order were denied. However, the issue is reserved for appellate review at the end of the action. In addition to the primary insurance available for asbestos-related claims, the Company has substantial additional layers of insurance available for potential future asbestos-related product claims. As such, the Company continues to believe that its coverage is sufficient to meet foreseeable liabilities.

Although it is impossible to predict the outcome of pending or future claims or the impact of tort reform legislation that may be enacted at the State or Federal levels, due to the encapsulated nature of the products, the Company s experiences in aggressively defending and resolving claims in the past, and the Company s significant insurance coverage with solvent carriers as of the date of this filing, management does not believe that asbestos-related product liability claims are likely to have a material adverse effect on the Company s results of operations, cash flows or financial condition.

#### (16) Leases and Commitments

The Company has guaranteed the residual values of certain leased machinery and equipment at one of its facilities. The guarantees extend through the maturity of the underlying lease, which is in September 2009. In the event the Company exercises its option not to purchase the machinery and equipment, the Company has guaranteed a residual value of \$7.7 million. The Company has accrued \$4.1 million as a loss on this guarantee, which is expected to be paid in 2009.

#### (17) Restructuring

Estimates of restructuring expense are based on information available at the time such charges are recorded. Due to the inherent uncertainty involved in estimating restructuring expenses, actual amounts paid for such activities may differ from amounts initially recorded. Accordingly, the Company may record revisions of previous estimates by adjusting previously established reserves.

On July 31, 2008, the Company announced a restructuring of its operations to align ongoing operations with a continuing, fundamental market shift in the auto industry. The Company is reducing its North American workforce by approximately 1,200 people, or 16% and its European workforce by approximately 500 people, or 6% through actions initiated in the third quarter of 2008. The restructuring expense recognized for employee termination benefits is \$18.0 million. The corresponding liability of \$18.0 million will be paid out prior to the end of 2009, of which \$7.2 million was paid out in the third quarter of 2008. In addition to employee termination costs, the Company recorded \$7.0 million of asset impairment charges related to the North American and European restructuring. The restructuring expenses broken out by segment were as follows: Engine \$19.3 million and Drivetrain \$5.7 million.

23

#### **Table of Contents**

For the nine months ended September 30, 2008, the following table summarizes restructuring expense by segment:

	Employee Related		
millions of dollars	Costs	Impairments	s Total
Drivetrain Group	\$ 5.7	-	\$ 5.7
Engine Group	12.3	7.0	19.3
Total provision	\$ 18.0	\$ 7.0	\$ 25.0

The following table displays a rollforward of the restructuring accruals recorded within the Company s Consolidated Balance Sheet and the related cash flow activity for the nine months ended September 30, 2008:

	Employee Related Costs				
millions of dollars	Drivetra	in Engine			
Balance at December 31, 2007	\$ 9.	1			
Cash payments					
Balance at March 31, 2008	9.	1			
Cash payments	(0.5)	3)			
Balance at June 30, 2008	\$ 8.0	3			
Provision	5.	7 12.3			
Cash payments	(3.	0) (4.2)			
Translation Adjustment		(0.4)			
Balance at September 30, 2008	\$ 11.	0 \$ 7.7			

#### (18) Goodwill and Other Intangible Assets

Indefinite-lived intangible assets, such as goodwill, are carried at historical value and not amortized. Indefinite-lived intangible assets are reviewed for impairment annually or more frequently if impairment indicators exist. In accordance with SFAS No. 142, Accounting for Goodwill and Other Intangible Assets , the impairment analysis compares the estimated fair value of these assets to the related carrying value, and an impairment charge is recorded for any excess of carrying value over estimated fair value. The estimated fair value is based upon considerations of various valuation methodologies, including guideline transaction multiples, multiples of current earnings, and projected future cash flows discounted at rates commensurate with the risk involved.

As of September 30, 2008, the Company recorded an impairment charge of 104.3 (\$146.8) million to adjust BERU s goodwill to its estimated fair value. The impairment charge is attributable to a decrease in the operating unit s estimated fair value based primarily upon the effect of the decline in European market conditions on current and projected operating results. The impairment charge was also impacted by the recognition of additional goodwill in the second quarter of 2008, which was based on the court determined buy out value of 71.32 per share related to the Domination and Profit Transfer Agreement. Any differences in future results compared to management s estimates could result in fair values different from estimated fair values, which could materially impact the Company s future results of operations and financial condition.

See Note 21, Recent Transactions , for further discussion on the BERU AG Domination and Profit Transfer Agreement.

#### **Table of Contents**

#### (19) Reporting Segments

The Company s business is comprised of two reporting segments: Engine and Drivetrain. These reporting segments are strategic business groups, which are managed separately as each represents a specific grouping of related automotive components and systems.

The Company allocates resources to each segment based upon the projected after-tax return on invested capital (ROIC) of its business initiatives. The ROIC is comprised of projected earnings before interest and income taxes (EBIT) adjusted for income taxes compared to the projected average capital investment required. EBIT is considered a non-GAAP financial measure. Generally, a non-GAAP financial measure is a numerical measure of a company s financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with

included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. EBIT is defined as earnings before interest, income taxes and minority interest. Earnings is intended to mean net earnings as presented in the Condensed Consolidated Statements of Operations under GAAP.

The Company believes that EBIT is useful to demonstrate the operational profitability of our segments by excluding interest and income taxes, which are generally accounted for across the entire Company on a consolidated basis. EBIT is also one of the measures used by the Company to determine resource allocation within the Company. Although the Company believes that EBIT enhances understanding of our business and performance, it should not be considered an alternative to, or more meaningful than, net earnings or cash flows from operations as determined in accordance with GAAP.

25

The following tables present net sales, segment EBIT and total assets for the Company s reporting segments. **Net Sales by Reporting Segment** 

	Three mor Septem	Nine months ended September 30,		
(millions)	2008	2007	2008	2007
Engine	\$ 974.1	\$ 933.9	\$3,181.2	\$2,783.4
Drivetrain	347.2	387.2	1,171.4	1,196.9
Inter-segment eliminations	(4.4)	(7.5)	(20.2)	(24.6)
Net sales	\$ 1,316.9	\$1,313.6	\$4,332.4	\$ 3,955.7

# **Segment Earnings Before Interest and Income Taxes**

	Three months ended September 30,		Nine months ended September 30,	
(millions)	2008	2007	2008	2007
Engine	\$ 94.1	\$ 100.9	\$ 358.4	\$ 294.5
Drivetrain	(2.9)	26.8	37.2	87.8
Segment earnings before interest and income taxes				
( Segment EBIT )	91.2	127.7	395.6	382.3
Corporate, including equity in affiliates earnings	11.9	19.5	47.6	52.6
Consolidated earnings before interest and taxes ( EBIT )	79.3	108.2	348.0	329.7
Restructuring expense	25.0		25.0	
Goodwill impairment charge	146.8		146.8	
Interest expense and finance charges	11.2	8.4	28.5	26.6
Earnings (loss) before income taxes and minority interest	(103.7)	99.8	147.7	303.1
Provision for income taxes	24.3	10.9	87.7	65.8
Minority interest, net of tax	2.4	5.7	14.2	20.0
Net earnings (loss)	\$ (130.4)	\$ 83.2	\$ 45.8	\$ 217.3

#### **Total Assets**

(millions)	Se	ptember 30, 2008	D	ecember 31, 2007
Engine Drivetrain	\$	3,229.5 1,294.9	\$	3,357.9 1,294.2
Total		4,524.4		4,652.1
Corporate, including equity in affiliates (a)		361.6		306.4
Total assets	\$	4,886.0	\$	4,958.5

a) Corporate
assets, including
equity in
affiliates, are net
of trade
receivables
securitized and
sold to third
parties, and
include cash,
deferred income
taxes and
investments &
advances.

## (20) New Accounting Pronouncements

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141 (Revised 2007), Business Combinations (FAS 141(R)). FAS 141(R) establishes principles and requirements for recognizing identifiable assets acquired, liabilities assumed, noncontrolling interest in the acquiree, goodwill acquired in the combination or the gain from a bargain purchase, and disclosure requirements. Under this revised statement, all costs incurred to effect an acquisition will be recognized separately from the acquisition. Also, restructuring costs that are expected but the acquirer is not obligated to incur will be recognized separately from the acquisition. FAS 141(R) is effective for the Company beginning with its quarter ending March 31, 2009. The Company is currently assessing the potential impacts, if any, on its consolidated financial statements.

26

# **Table of Contents**

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements (FAS 160). FAS 160 requires that ownership interests in subsidiaries held by parties other than the parent are clearly identified. In addition, it requires that the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the statement of operations. FAS 160 is effective for the Company beginning with its quarter ending March 31, 2009. The adoption of FAS 160 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, Disclosures about Derivative Instruments and Hedging Activities (FAS 161). FAS 161 requires entities to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and how derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows. FAS 161 is effective for the Company beginning with its quarter ending March 31, 2009.

# (21) Recent Transactions

## BERU AG Domination and Profit Transfer Agreement

In the second quarter of 2008, the Company and BERU AG (BERU) completed a Domination and Profit Transfer Agreement (DPTA), giving BorgWarner full control of BERU. Under this agreement BERU is obligated to transfer 100% of its profits or losses to the Company. Upon request of BERU minority shareholders, the Company is obligated to purchase their shares for a cash payment of 71.32 per share. Those BERU minority shareholders who do not sell their shares are entitled to receive an annual compensatory payment (perpetual dividend) of 4.73 (gross) per share, less certain taxes, from the Company. The total obligation associated with the DPTA as of September 30, 2008 was approximately 88.5 (\$124.6) million, based upon the present value of the perpetual dividend and approximates the cost if all remaining shares were purchased by the Company at 71.32 per share. As of September 30, 2008, the DPTA obligation is presented in the Condensed Consolidated Balance Sheet as \$76.7 million in current liabilities and \$47.9 million in other non-current liabilities.

As of June 30, 2008, in connection with the DPTA, the Company recorded the remaining 17.8% of the fair value of BERU. The table below summarizes activity related to the Company s DPTA obligation as of September 30, 2008 as follows (in millions):

Elimination of Minority Interest Goodwill Tangible and Intangible Assets Liabilities	\$ 86.6 71.2 61.7 (19.2)
Domination and Profit Transfer Agreement Obligation at June 30, 2008	200.3
Shares Purchased During the Three Months Ended September 30, 2008	(54.4)
Translation Adjustment	(21.3)

Goodwill is reflected in the Engine segment. The \$71.2 million of goodwill represents the excess of the DPTA obligation over the fair value of assets acquired and liabilities assumed. This goodwill was impaired and written off in the third quarter of 2008.

\$ 124.6

Domination and Profit Transfer Agreement Obligation at September 30, 2008

27

## **Table of Contents**

Of the total tangible and intangible fair value write up of \$61.7 million, \$3.3 million of in process R&D and order backlog were immediately written off in the selling, general, and administrative line and \$1.8 million of beginning inventory was immediately written off in the cost of sales line in the Condensed Consolidated Statement of Operations in the second quarter of 2008. The combined pre-tax effect of both items is \$5.1 million, \$4.5 million net of tax or \$0.04 per diluted share for the nine months ended September 30, 2008.

As of September 30, 2008, the portion of the acquisition related to the DPTA represents a non-cash transaction of \$8.5 (\$124.6) million. For the three months ended September 30, 2008, the costs related to the annual perpetual dividend arrangement are reflected as expense in the Consolidated Statement of Operations. \$2.8 million in interest expense and \$0.2 million in income tax expense have been recorded in the third quarter of 2008. The acquisition of 541,960 shares at a cost of \$54.4 million has been reflected as an investing activity in the Consolidated Statement of Cash Flows for the nine months ended September 30, 2008. The annual payment of the perpetual dividend will be reflected as a financing activity. The payment of the annual perpetual dividend is expected to occur in the second quarter of each year, beginning in 2009.

The DPTA is a binding agreement. However, minority shareholders of BERU initiated an appraisal proceeding in the German court system that challenges the 71.32 purchase price and 4.73 annual compensatory payment (perpetual dividend). If a higher price is determined, the excess purchase price would be recorded as additional goodwill with a corresponding increase to the Company s total DPTA obligation. Any additional goodwill would be subject to impairment testing.

For a description of our earlier acquisition of 82.2% of BERU, see Note 19 to the Notes to Consolidated Financial Statements in our most recently filed Annual Report on Form 10-K.

See Note 18, Goodwill and Other Intangible Assets  $\,$ , for further discussion on BERU  $\,$ s goodwill impairment charge recorded in the third quarter of 2008.

## Other

In the third quarter of 2008, the Company purchased the remaining 26% interest in its joint venture located in India, BorgWarner Morse TEC Murugappa Pvt. Ltd, for \$4.4 million.

In the third quarter of 2008, BERU divested its 50% interest in Impco BERU Technologies B.V. (located in the Netherlands), for \$5.5 million, which approximated its carrying value.

28

#### **Table of Contents**

# Item 2. <u>Management</u> s <u>Discussion and Analysis of Financial Condition and Results of Operations</u> **INTRODUCTION**

BorgWarner Inc. and Consolidated Subsidiaries (the Company ) is a leading global supplier of highly engineered systems and components primarily for powertrain applications. Our products help improve vehicle performance, fuel efficiency, air quality and vehicle stability. They are manufactured and sold worldwide, primarily to original equipment manufacturers (OEMs) of light vehicles (i.e., passenger cars, sport-utility vehicles (SUVs), cross-over vehicles, vans and light-trucks). Our products are also manufactured and sold to OEMs of commercial trucks, buses and agricultural and off-highway vehicles. We also manufacture and sell our products into the aftermarket for light and commercial vehicles. We operate manufacturing facilities serving customers in the Americas, Europe and Asia, and are an original equipment supplier to every major automaker in the world.

The Company s products fall into two reporting segments: Engine and Drivetrain. The Engine segment s products include turbochargers, timing chain systems, air management, emissions systems, thermal systems, as well as diesel and gas ignition systems. The Drivetrain segment s products are all-wheel drive transfer cases, torque management systems, and components and systems for automated transmissions.

## **Stock Split**

On November 14, 2007, the Company s Board of Directors approved a two-for-one stock split effected in the form of a stock dividend on its common stock. To implement this stock split, shares of common stock were issued on December 17, 2007 to stockholders of record as of the close of business on December 6, 2007. All prior year share and per share amounts disclosed in this document have been restated to reflect the two-for-one stock split.

## **RESULTS OF OPERATIONS**

## Three months ended September 30, 2008 vs. Three months ended September 30, 2007

Consolidated net sales for the third quarter ended September 30, 2008 totaled \$1,316.9 million, relatively flat with third quarter 2007. Light-vehicle production was up 1% worldwide and down 15% in North America from the previous year s quarter. Light-vehicle production increased 8% in Asia-Pacific and was flat in Europe. Net sales in the quarter included the effect of stronger foreign currencies, primarily the Euro, of approximately \$64 million. Currency fluctuations impacted all of the Company s product lines. Without the currency impact, the decrease in global net sales was 4.6%, due to weakness for the Company s products in North America, partially offset by continuing demand in Europe and Asia-Pacific.

Gross profit and gross margin were \$202.3 million and 15.4% for third quarter 2008 as compared to \$228.7 million and 17.4% for third quarter 2007. The gross margin percentage decrease is due to unfavorable product mix as a result of the accelerated decline in the North American automotive market, including a 36% decrease in light truck and SUV production. The gross margin percentage decrease was also a result of higher raw material costs which increased \$13 million, net of recoveries, as compared to the third quarter of 2007, of which steel is the largest contributor. The Company restructured its North American and European operations in the third quarter of 2008 to align the Company s workforce with forecasted production.

Third quarter selling, general and administrative ( SG&A ) costs were \$134.8 million for the third quarter of 29

## **Table of Contents**

2008, relatively unchanged from \$134.1 million for the third quarter of 2007. SG&A as a percentage of net sales was 10.2% for both quarters. Net R&D costs increased \$1.6 million to \$50.7 million from \$49.1 million as compared to third quarter 2007.

On July 31, 2008, the Company announced a restructuring of its operations to align ongoing operations with a continuing, fundamental market shift in the auto industry. The Company is reducing its North American workforce by approximately 1,200 people, or 16% and its European workforce by approximately 500 people, or 6% through actions initiated in the third quarter of 2008. The restructuring expense recognized for employee termination benefits is \$18.0 million. The corresponding liability of \$18.0 million will be paid out prior to the end of 2009, of which \$7.2 million was paid out in the third quarter of 2008. In addition to employee termination costs, the Company recorded \$7.0 million of asset impairment charges related to the North American and European restructuring. The restructuring expenses broken out by segment were as follows: Engine \$19.3 million and Drivetrain \$5.7 million. As of September 30, 2008, the Company recorded an impairment charge of 104.3 (\$146.8) million to adjust BERU s goodwill to its estimated fair value. The impairment charge is attributable to a decrease in the operating unit s estimated fair value based primarily upon the effect of the decline in European market conditions on current and projected operating results. The impairment charge was also impacted by the recognition of additional goodwill in the second quarter of 2008, which was based on the court determined buy out value of 71.32 per share related to the Domination and Profit Transfer Agreement ( DPTA ). Any differences in future results compared to management s estimates could result in fair values different from estimated fair values, which could materially impact the Company s future results of operations and financial condition.

Other income of \$2.6 million and \$3.7 million for third quarter 2008 and 2007, respectively, are comprised primarily of interest income.

Equity in affiliates earnings of \$9.2 million decreased \$0.7 million as compared to third quarter 2007 due to lower vehicle production as well as higher raw material costs at our joint ventures.

Third quarter interest expense and finance charges of \$11.2 million increased \$2.8 million as compared with third quarter 2007, primarily due to costs related to BERU s DPTA perpetual dividend arrangement.

The Company's provision for income taxes is based upon an estimated annual tax rate for the year applied to federal, state and foreign income. In the first quarter of 2008, the projected global effective tax rate was estimated to be 26% for the full year of 2008. With a projected decrease in U.S. income, the projected global effective tax rate for full year 2008 is 25%. The effective tax rate differs from the U.S. statutory rate primarily due to foreign rates, which differ from those in the U.S., the realization of certain business tax credits including R&D and foreign tax credits and favorable permanent differences between book and tax treatment for items, including equity in affiliates—earnings and a Medicare prescription drug benefit. This rate is expected to be less than the full year 2007 global effective tax rate of 26.5% primarily due to the year over year projected decrease in U.S. income and changes in tax laws, primarily in Europe.

The Company s net loss was \$130.4 million for the third quarter of 2008, or \$1.12 per diluted share, a decrease of \$1.82 per diluted share over the previous year s third quarter. The Company believes the following table is useful for comparison with on-going results from prior periods. It details a number of non-recurring or non-comparable items that impacted earnings or loss per share in 2008 and 2007.

30

#### **Table of Contents**

	Three months ended September 30,	
	2008	2007
GAAP earnings or (loss) per share diluted	\$ (1.12)	\$ 0.70
Non-recurring or non-comparable items:		
Goodwill impairment charge	(1.27)	
Restructuring expense	(0.16)	
Tax valuation allowance	(0.12)	
DTP retiree healthcare litigation outcome	(0.03)	
Adjustments to tax accounts		0.14
Total impact of non-recurring or non-comparable items per share - diluted	\$ (1.58)	\$ 0.14

## Nine months ended September 30, 2008 vs. Nine months ended September 30, 2007

Consolidated net sales for the nine months ended September 30, 2008 totaled \$4,332.4 million, a 9.5% increase over the nine months ended September 30, 2007. This increase occurred while light-vehicle production was up 2% worldwide and down 13% in North America from the previous year s first nine months. Light-vehicle production increased 9% in Asia-Pacific and 3% in Europe. The net sales increase included the effect of stronger foreign currencies, primarily the Euro, of approximately \$305 million. Currency fluctuations impacted all of the Company s product lines. Without the currency impact, the increase in global net sales would have been 1.8% due to strong demand for the Company s products in Europe and Asia-Pacific, offset by weakness in North America. Gross profit and gross margin were \$764.6 million and 17.6% for the first nine months of 2008 as compared to \$692.2 million and 17.5% for the first nine months of 2007. The gross margin percentage increase is due to favorable product mix, offset by higher raw material costs, including steel, copper, aluminum, and plastic resin, and lower vehicle production in North America. Raw material costs, net of recoveries, increased approximately \$20 million as compared to the first nine months of 2007, of which steel was the single largest contributor. Our focused cost reduction programs in our operations partially offset these higher raw material costs. Gross margin for the nine months ended September 30, 2007 contained a charge for approximately \$14 million, for a warranty-related issue surrounding a product, built during a 15-month period in 2004 and 2005, that is no longer in production. Selling, general and administrative (SG&A) costs for the first nine months of 2008 increased \$54.4 million to \$450.4 from \$396.0 million, and increased as a percentage of net sales to 10.4% from 10.0%. The impact of foreign exchange increased SG&A by \$28.4 million. Also, \$3.3 million of amortization for the immediate write off of in process R&D and order backlog related to the DPTA between the Company and BERU was incurred in the second quarter of 2008. Net R&D costs increased \$9.3 million to \$166.0 million from \$156.7 million as compared to the first nine months of 2007.

On July 31, 2008, the Company announced a restructuring of its operations to align ongoing operations with a continuing, fundamental market shift in the auto industry. The Company is reducing its North American workforce by approximately 1,200 people, or 16% and its European workforce by approximately 500 people, or 6% through actions initiated in the third quarter of 2008. The restructuring expense recognized for employee termination benefits is \$18.0 million. The corresponding liability of \$18.0 million will be paid out

3

## **Table of Contents**

prior to the end of 2009, of which \$7.2 million was paid out in the third quarter of 2008. In addition to employee termination costs, the Company recorded \$7.0 million of asset impairment charges related to the North American and European restructuring. The restructuring expenses broken out by segment were as follows: Engine \$19.3 million and Drivetrain \$5.7 million.

As of September 30, 2008, the Company recorded an impairment charge of 104.3 (\$146.8) million to adjust BERU s goodwill to its estimated fair value. The impairment charge is attributable to a decrease in the operating unit s estimated fair value based primarily upon the effect of the decline in European market conditions on current and projected operating results. The impairment charge was also impacted by the recognition of additional goodwill in the second quarter of 2008, which was based on the court determined buy out value of 71.32 per share related to the DPTA. Any differences in future results compared to management s estimates could result in fair values different from estimated fair values, which could materially impact the Company s future results of operations and financial condition.

Other income of \$3.6 million for the first nine months of 2008 is comprised primarily of interest income, offset by the realization of a loss on the sale of a product line. Other income of \$5.6 million for the first nine months of 2007 is comprised primarily of interest income.

Equity in affiliates earnings of \$30.2 million increased \$2.3 million as compared to the first nine months of 2007 due to increased sales and improved operating performance at our joint ventures.

Interest expense and finance charges for the first nine months of 2008 were \$28.5 compared with \$26.6 million in the first nine months of 2007, primarily due to costs related to BERU s DPTA perpetual dividend arrangement. The Company s provision for income taxes is based upon an estimated annual tax rate for the year applied to federal, state and foreign income. In the first quarter of 2008, the projected global effective tax rate was estimated to be 26% for the full year of 2008. With a projected decrease in U.S. income, the projected global effective tax rate for full year 2008 is 25%. The effective tax rate differs from the U.S. statutory rate primarily due to foreign rates, which differ from those in the U.S., the realization of certain business tax credits including R&D and foreign tax credits and favorable permanent differences between book and tax treatment for items, including equity in affiliates earnings and a Medicare prescription drug benefit. This rate is expected to be less than the full year 2007 global effective tax rate of 26.5% primarily due to the year over year projected decrease in U.S. income and changes in tax laws, primarily in Europe.

Net earnings for the first nine months of 2008 were \$45.8 million, or \$0.39 per diluted share, a decrease of \$1.46 per diluted share over the previous year s first nine months. The Company believes the following table is useful for comparison with on-going results from prior periods. It details a number of non-recurring or non-comparable items that impacted earnings per share in 2008 and 2007.

32

#### **Table of Contents**

	Nine months ended September 30,			
	2008	2007		
GAAP Earnings per share diluted	\$ 0.39	\$ 1.85		
Non-recurring or non-comparable items:				
Goodwill impairment charge	(1.24)			
Restructuring expense	(0.16)			
Tax valuation allowance	(0.11)			
DTP retiree healthcare litigation outcome	(0.03)			
BERU Purchase Accounting	(0.04)			
Adjustments to tax accounts		0.14		
Total impact of non-recurring or non-comparable items per share - diluted	(\$1.58)	\$ 0.14		

## **Reporting Segments**

The Company s business is comprised of two reporting segments: Engine and Drivetrain. These reporting segments are strategic business groups, which are managed separately as each represents a specific grouping of related automotive components and systems.

The Company allocates resources to each segment based upon the projected after-tax return on invested capital (ROIC) of its business initiatives. The ROIC is comprised of projected earnings before interest and income taxes (EBIT) adjusted for income taxes compared to the projected average capital investment required.

EBIT is considered a non-GAAP financial measure. Generally, a non-GAAP financial measure is a numerical measure of a company s financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. EBIT is defined as earnings before interest, income taxes and minority interest. Earnings is intended to mean net earnings as presented in the Consolidated Statements of Operations under GAAP.

The Company believes that EBIT is useful to demonstrate the operational profitability of our segments by excluding interest and income taxes, which are generally accounted for across the entire Company on a consolidated basis. EBIT is also one of the measures used by the Company to determine resource allocation within the Company. Although the Company believes that EBIT enhances understanding of our business and performance, it should not be considered an alternative to, or more meaningful than, net earnings or cash flows from operations as determined in accordance with GAAP.

33

## **Table of Contents**

The following tables present net sales, segment EBIT and total assets for the Company s reporting segments. **Net Sales by Reporting Segment** 

	Three moi Septem	Nine months ended September 30,		
(millions)	2008	2007	2008	2007
Engine	\$ 974.1	\$ 933.9	\$3,181.2	\$2,783.4
Drivetrain	347.2	387.2	1,171.4	1,196.9
Inter-segment eliminations	(4.4)	(7.5)	(20.2)	(24.6)
Net sales	\$ 1,316.9	\$ 1,313.6	\$4,332.4	\$ 3,955.7

# **Segment Earnings Before Interest and Income Taxes**

	Three months ended September 30,		Nine months ended September 30,	
(millions)	2008	2007	2008	2007
Engine	\$ 94.1	\$ 100.9	\$ 358.4	\$ 294.5
Drivetrain	(2.9)	26.8	37.2	87.8
Segment earnings before interest and income taxes				
( Segment EBIT )	91.2	127.7	395.6	382.3
Corporate, including equity in affiliates earnings	11.9	19.5	47.6	52.6
Consolidated earnings before interest and taxes ( EBIT )	79.3	108.2	348.0	329.7
Restructuring expense	25.0		25.0	
Goodwill impairment charge	146.8		146.8	
Interest expense and finance charges	11.2	8.4	28.5	26.6
Earnings (loss) before income taxes and minority interest	(103.7)	99.8	147.7	303.1
Provision for income taxes	24.3	10.9	87.7	65.8
Minority interest, net of tax	2.4	5.7	14.2	20.0
Net earnings (loss)	\$ (130.4)	\$ 83.2	\$ 45.8	\$ 217.3

## Three months ended September 30, 2008 vs. Three months ended September 30, 2007

The Engine segment net sales increased \$40.2 million, or 4.3%, and Segment EBIT decreased \$6.8 million, or 6.7%, from third quarter 2007. Excluding the impact of stronger foreign currencies, primarily the Euro, sales decreased 1.8%. The sales and EBIT margin decrease was driven by lower North America production of light trucks and sport-utility vehicles.

The Drivetrain segment net sales decreased \$40.0 million, or 10.3%, and Segment EBIT decreased \$29.7 million, or 110.8%, from third quarter 2007. Excluding the impact of stronger foreign currencies, primarily the Euro, sales decreased 12.3%. The sales decrease was driven by lower North America production of light trucks and sport-utility vehicles. The Drivetrain segment s EBIT decreased due to the combined effect of start-up cost pressures and lower North American production of light trucks and sport-utility vehicles equipped with its torque transfer products.

## Nine months ended September 30, 2008 vs. Nine months ended September 30, 2007

The Engine segment net sales increased \$397.8 million, or 14.3%, and Segment EBIT increased \$63.9 million, or 21.7%, from the first nine months of 2007. Excluding the impact of stronger foreign currencies, primarily the Euro, sales increased 5.0%. The Engine segment continued to benefit from European and Asian automaker demand for

turbochargers, timing systems and emissions products. The segment EBIT margin was negatively impacted in 2007 by approximately \$14 million for a warranty-related issue surrounding a product, built during a 15-month period in 2004 and 2005, that is no longer in production.

34

#### **Table of Contents**

The Drivetrain segment net sales decreased \$25.5 million, or 2.1%, and Segment EBIT decreased \$50.6 million, or 57.6%, from the first nine months of 2007. Excluding the impact of stronger foreign currencies, primarily the Euro, sales decreased 5.9%. The sales decrease was driven by lower North America production of light trucks and sport-utility vehicles. The Drivetrain segment s EBIT decreased due to the combined effect of start-up cost pressures and lower North American production of light trucks and sport-utility vehicles equipped with its torque transfer products.

## Outlook for the remainder of 2008

The Company is cautious about the remainder of 2008. The recent crisis in the financial sector and deteriorating global economic conditions have increased uncertainty about automotive vehicle sales in every geographic region of the world. The company expects the unprecedented current economic environment to continue to affect near-term results and to create difficult conditions through 2009. The Company has responded to these conditions and expanded its restructuring program during the third quarter. The Company is reducing its North American workforce by approximately 1,200 people, or 16%, and its European workforce by approximately 500 people, or 6% through actions initiated in the third quarter of 2008.

The Company maintains a positive long-term outlook for its global business and is committed to new product development and strategic capital investments to enhance its product leadership strategy. The trends that are driving our long-term growth are expected to continue, including the growth of direct injection diesel and gasoline engines worldwide, the increased adoption of automated transmissions in Europe and Asia-Pacific, and the move to chain engine timing systems in both Europe and Asia-Pacific, offset by a continued decline in North America light truck and SUV-related products.

## FINANCIAL CONDITION AND LIQUIDITY

The Company had \$135.8 million of cash on hand at September 30, 2008. In addition, the Company has a multi-currency revolving credit facility, which provides for borrowings up to \$600 million through July 2009. At September 30, 2008 and December 31, 2007 there were no borrowings outstanding under the facility. The credit agreement is subject to the usual terms and conditions applied by banks to an investment grade company. The Company was in compliance with all covenants at September 30, 2008 and expects to remain compliant in future periods.

The Company believes that the combination of cash balances, cash flow from operations, available credit facilities and \$750 million available under a universal shelf registration statement filed with the Securities and Exchange Commission on March 4, 2008, under which a variety of debt and equity instruments could be issued, will be sufficient to satisfy its cash needs for the current level of operations and planned operations for the remainder of 2008. From a credit quality perspective, we have an investment grade credit rating of A- from Standard & Poor s and Baa1 from Moody s, upgraded from Baa2 on February 11, 2008. The outlook from both agencies is stable.

Net cash provided by operating activities decreased \$101.0 million to \$265.1 million for the first nine months of 2008 from \$366.1 million in the first nine months of 2007. The decrease reflects lower earnings in the first nine months of 2008 as compared to the first nine months of 2007 and increased working capital levels. The Company expects that net cash provided by operating activities will be approximately \$475 million in 2008. Capital spending, including tooling outlays, was \$265.6 million in the first nine months of 2008, compared with \$194.6 million in 2007. Selective capital spending remains an area of focus for the Company, both in order to support our book of new business, and for cost reductions and productivity

35

## **Table of Contents**

improvements. The Company expects to spend approximately \$375 million on capital and tooling expenditures in 2008, but this expectation is subject to ongoing review based on market conditions.

For the three months ended September 30, 2008, the Company purchased 541,960 shares of BERU AG at a cost of \$54.4 million. The tendering of BERU AG shares has been reflected as an investing activity in the Condensed Consolidated Statement of Cash Flows. Future payments related to the annual dividend arrangement will be reflected as financing activities, consistent with the underlying transaction.

As of September 30, 2008, debt increased from year-end 2007 by \$78.0 million, cash decreased by \$52.7 million and marketable securities decreased by \$14.6 million. Our debt to capital ratio was 24.0% at the end of the third quarter versus 20.7% at the end of 2007. The Company paid dividends to its stockholders of \$38.3 million and \$29.6 million in the first nine months of 2008 and 2007, respectively. The Company repurchased 1,148,608 shares of its common stock for \$48.4 million in the first nine months of 2008.

The Company securitizes and sells certain receivables through third party financial institutions without recourse. The amount sold can vary each month based on the amount of underlying receivables. At both September 30, 2008 and December 31, 2007, the Company had sold \$50 million of receivables under a Receivables Transfer Agreement for face value without recourse. During both of the nine-month periods ended September 30, 2008 and 2007, total cash proceeds from sales of accounts receivable were \$450 million. The Company paid servicing fees related to these receivables for the three and nine months ended September 30, 2008 and 2007 of \$0.4 million and \$0.8 million and \$1.4 million and \$2.2 million, respectively. These amounts are recorded in interest expense and finance charges in the Condensed Consolidated Statements of Operations.

The Company had outstanding letters of credit of \$21.9 million at September 30, 2008 and \$22.0 million at December 31, 2007. The letters of credit typically act as a guarantee of payment to certain third parties in accordance with specified terms and conditions.

# **Recent Transaction**

In the second quarter of 2008, the Company and BERU AG (BERU) completed a Domination and Profit Transfer Agreement (DPTA), giving BorgWarner full control of BERU. Under this agreement BERU is obligated to transfer 100% of its profits or losses to the Company. Upon request of BERU minority shareholders, the Company is obligated to purchase their shares for a cash payment of 71.32 per share. Those BERU minority shareholders who do not sell their shares are entitled to receive an annual compensatory payment (perpetual dividend) of 4.73 (gross) per share, less certain taxes, from the Company. The total obligation associated with the DPTA as of September 30, 2008 was approximately 88.5 (\$124.6) million, based upon the present value of the perpetual dividend and approximates the cost if all remaining shares were purchased by the Company at 71.32 per share. As of September 30, 2008, the DPTA obligation is presented in the Condensed Consolidated Balance Sheet as \$76.7 million in current liabilities and \$47.9 million in other non-current liabilities.

36

## **Table of Contents**

As of June 30, 2008, in connection with the DPTA, the Company recorded the remaining 17.8% of the fair value of BERU. The table below summarizes activity related to the Company s DPTA obligation as of September 30, 2008 as follows (in millions):

Elimination of Minority Interest	\$ 86.6
Goodwill	71.2
Tangible and Intangible Assets	61.7
Liabilities	(19.2)
Domination and Profit Transfer Agreement Obligation at June 30, 2008	200.3
Shares Purchased During the Three Months Ended September 30, 2008	(54.4)
Translation Adjustment	(21.3)
Domination and Profit Transfer Agreement Obligation at September 30, 2008	\$ 124.6

Goodwill is reflected in the Engine segment. The \$71.2 million of goodwill represents the excess of the DPTA obligation over the fair value of assets acquired and liabilities assumed. This goodwill was impaired and written off in the third quarter of 2008.

Of the total tangible and intangible fair value write up of \$61.7 million, \$3.3 million of in process R&D and order backlog were immediately written off in the selling, general, and administrative line and \$1.8 million of beginning inventory was immediately written off in the cost of sales line in the Condensed Consolidated Statement of Operations in the second quarter of 2008. The combined pre-tax effect of both items is \$5.1 million, \$4.5 million net of tax or \$0.04 per diluted share for the nine months ended September 30, 2008.

As of September 30, 2008, the portion of the acquisition related to the DPTA represents a non-cash transaction of \$8.5 (\$124.6) million. For the three months ended September 30, 2008, the costs related to the annual perpetual dividend arrangement are reflected as expense in the Consolidated Statement of Operations. \$2.8 million in interest expense and \$0.2 million in income tax expense have been recorded in the third quarter of 2008. The acquisition of 541,960 shares at a cost of \$54.4 million has been reflected as an investing activity in the Consolidated Statement of Cash Flows for the nine months ended September 30, 2008. The annual payment of the perpetual dividend will be reflected as a financing activity. The payment of the annual perpetual dividend is expected to occur in the second quarter of each year, beginning in 2009.

The DPTA is a binding agreement. However, minority shareholders of BERU initiated an appraisal proceeding in the German court system that challenges the 71.32 purchase price and 4.73 annual compensatory payment (perpetual dividend). If a higher price is determined, the excess purchase price would be recorded as additional goodwill with a corresponding increase to the Company s total DPTA obligation. Any additional goodwill would be subject to impairment testing.

For a description of our earlier acquisition of 82.2% of BERU, see Note 19 to the Notes to Consolidated Financial Statements in our most recently filed Annual Report on Form 10-K.

37

#### **Table of Contents**

## **OTHER MATTERS**

In the normal course of business the Company and its subsidiaries are parties to various commercial and legal claims, actions and complaints, including matters involving warranty claims, intellectual property claims, general liability and various other risks. It is not possible to predict with certainty whether or not the Company and its subsidiaries will ultimately be successful in any of these commercial and legal matters or, if not, what the impact might be. The Company s environmental and product liability contingencies are discussed separately below. The Company s management does not expect that the results in any of these commercial and legal claims, actions and complaints will have a material adverse effect on the Company s results of operations, financial position or cash flows.

# **Litigation Outcome**

In January 2006, BorgWarner Diversified Transmission Products Inc ( DTP ), a subsidiary of the Company, filed a declaratory judgment action in United States District Court, Southern District of Indiana (Indianapolis Division) against the United Automobile, Aerospace, and Agricultural Implements Workers of America ( UAW ) Local No. 287 and Gerald Poor, individually and as the representative of a defendant class. DTP sought the Court s affirmation that DTP did not violate the Labor-Management Relations Act or the Employee Retirement Income Security Act by unilaterally amending certain medical plans effective April 1, 2006 and October 1, 2006, prior to the expiration of the current collective bargaining agreements. On September 10, 2008, the Court found that DTP s reservation of the right to make such amendments reducing the level of benefits provided to retirees was limited by its collectively bargained health insurance agreement with the UAW, which does not expire until April 2009. Thus, the amendments were untimely. In the third quarter of 2008 the Company recorded a charge of \$4.0 million as a result of the Court s decision.

The Company has communicated its plan to reduce the level of benefits provided to the retirees. The changes will be effective following expiration of the health insurance agreement in April 2009.

## **Environmental**

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions have been identified by the United States Environmental Protection Agency and certain state environmental agencies and private parties as potentially responsible parties (PRPs) at various hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act (Superfund) and equivalent state laws and, as such, may presently be liable for the cost of clean-up and other remedial activities at 35 such sites. Responsibility for clean-up and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula.

The Company believes that none of these matters, individually or in the aggregate, will have a material adverse effect on its results of operations, financial position, or cash flows. Generally, this is because either the estimates of the maximum potential liability at a site are not large or the liability will be shared with other PRPs, although no assurance can be given with respect to the ultimate outcome of any such matter.

Based on information available to the Company (which in most cases includes: an estimate of allocation of liability among PRPs; the probability that other PRPs, many of whom are large, solvent public companies, will fully pay the cost apportioned to them; currently available information from PRPs and/or federal or state environmental agencies concerning the scope of contamination and estimated remediation and consulting costs; remediation alternatives; and estimated legal fees), the Company has established an accrual for indicated environmental liabilities with a balance at September 30, 2008 of \$11.9 million. The Company has

38

#### **Table of Contents**

accrued amounts that do not exceed \$3.3 million related to any individual site and management does not believe that the costs related to any of these sites will have a material adverse effect on the Company s results of operations, cash flows or financial condition. The Company expects to pay out substantially all of the amounts accrued for environmental liability over the next three to five years.

In connection with the sale of Kuhlman Electric Corporation, the Company agreed to indemnify the buyer and Kuhlman Electric for certain environmental liabilities, then unknown to the Company, relating to certain operations of Kuhlman Electric that pre-date the Company s 1999 acquisition of Kuhlman Electric. During 2000, Kuhlman Electric notified the Company that it discovered potential environmental contamination at its Crystal Springs, Mississippi plant while undertaking an expansion of the plant. The Company is continuing to work with the Mississippi Department of Environmental Quality and Kuhlman Electric to investigate and remediate to the extent necessary, historical contamination at the plant and surrounding area. Kuhlman Electric and others, including the Company, were sued in numerous related lawsuits, in which multiple claimants alleged personal injury and property damage. In 2005, the Company and other defendants entered into settlements that resolved approximately 99% of the then known personal injury and property damage claims relating to the alleged environmental contamination. Those settlements involved payments by the Company of \$28.5 million in the second half of 2005 and \$15.7 million in the first quarter of 2006, in exchange for, among other things, dismissal with prejudice of these lawsuits.

In December 2007, a lawsuit was filed against Kuhlman Electric and others, including the Company, on behalf of approximately 209 plaintiffs, alleging personal injury relating to the alleged environmental contamination. In August 2008, two similar lawsuits were filed against Kuhlman Electric and others, including the Company, on behalf of approximately 100 plaintiffs and 30 plaintiffs, respectively, alleging personal injury related to the alleged environmental contamination. Given the early stage of the litigation, the Company cannot make any predictions as to the outcome, but its current intent is to vigorously defend against the suits.

# **Conditional Asset Retirement Obligations**

In March 2005, the FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations an interpretation of FASB Statement No. 143* (FIN 47), which requires the Company to recognize legal obligations to perform asset retirements in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. Certain government regulations require the removal and disposal of asbestos from an existing facility at the time the facility undergoes major renovations or is demolished. The liability exists because the facility will not last forever, but it is conditional on future renovations (even if there are no immediate plans to remove the materials, which pose no health or safety hazard in their current condition). Similarly, government regulations require the removal or closure of underground storage tanks (USTs) when their use ceases, the disposal of polychlorinated biphenyl (PCB) transformers and capacitors when their use ceases, and the disposal of used furnace bricks and liners, and lead-based paint in conjunction with facility renovations or demolition. The Company currently has 17 manufacturing locations that have been identified as containing these items. The fair value to remove and dispose of this material has been estimated and recorded at \$1.0 million as of September 30, 2008 and December 31, 2007.

# **Product Liability**

Like many other industrial companies who have historically operated in the U.S., the Company (or parties the Company is obligated to indemnify) continues to be named as one of many defendants in asbestos-related personal injury actions. Management believes that the Company s involvement is limited because, in general, these claims relate to a few types of automotive friction products that were manufactured many

39

#### **Table of Contents**

years ago and contained encapsulated asbestos. The nature of the fibers, the encapsulation and the manner of use lead the Company to believe that these products are highly unlikely to cause harm. As of September 30, 2008, the Company had approximately 38,000 pending asbestos-related product liability claims. Of these outstanding claims, approximately 27,000 are pending in just three jurisdictions, where significant tort reform activities are underway. The Company s policy is to aggressively defend against these lawsuits and the Company has been successful in obtaining dismissal of many claims without any payment. The Company expects that the vast majority of the pending asbestos-related product liability claims where it is a defendant (or has an obligation to indemnify a defendant) will result in no payment being made by the Company or its insurers. In the first nine months of 2008, of the approximately 5,900 claims resolved, only 164 (2.8%) resulted in any payment being made to a claimant by or on behalf of the Company. In 2007, of the approximately 4,400 claims resolved, only 194 (4.4%) resulted in any payment being made to a claimant by or on behalf of the Company.

Prior to June 2004, the settlement and defense costs associated with all claims were covered by the Company s primary layer insurance coverage, and these carriers administered, defended, settled and paid all claims under a funding arrangement. In June 2004, primary layer insurance carriers notified the Company of the alleged exhaustion of their policy limits. This led the Company to access the next available layer of insurance coverage. Since June 2004, secondary layer insurers have paid asbestos-related litigation defense and settlement expenses pursuant to a funding arrangement. To date, the Company has paid \$42.3 million in defense and indemnity in advance of insurers reimbursement and has received \$12.8 million in cash from insurers. The outstanding balance of \$29.5 million is expected to be fully recovered. Timing of the recovery is dependent on final resolution of the declaratory judgment action referred to below. At December 31, 2007, insurers owed \$20.6 million in association with these claims. At September 30, 2008, the Company has an estimated liability of \$38.8 million for future claims resolutions, with a related asset of \$38.8 million to recognize the insurance proceeds receivable by the Company for estimated losses related to claims that have yet to be resolved. Insurance carrier reimbursement of 100% is expected based on the Company s experience, its insurance contracts and decisions received to date in the declaratory judgment action referred to below. At December 31, 2007, the comparable value of the insurance receivable and accrued liability was \$39.6 million.

The amounts recorded in the Condensed Consolidated Balance Sheets related to the estimated future settlement of existing claims are as follows:

(millions)	_	tember 30, 2008	eember 31, 2007
Assets:			
Prepayments and other current assets	\$	22.2	\$ 20.1
Other non-current assets		16.6	19.5
Total insurance receivable	\$	38.8	\$ 39.6
Liabilities: Accounts payable and accrued expenses Other non-current liabilities	\$	22.2 16.6	\$ 20.1 19.5
Total accrued liability	\$	38.8	\$ 39.6
40			

## **Table of Contents**

The Company cannot reasonably estimate possible losses, if any, in excess of those for which it has accrued, because it cannot predict how many additional claims may be brought against the Company (or parties the Company has an obligation to indemnify) in the future, the allegations in such claims, the possible outcomes, or the impact of tort reform legislation that may be enacted at the State or Federal levels.

A declaratory judgment action was filed in January 2004 in the Circuit Court of Cook County, Illinois by Continental Casualty Company and related companies (CNA) against the Company and certain of its other historical general liability insurers. CNA provided the Company with both primary and additional layer insurance, and, in conjunction with other insurers, is currently defending and indemnifying the Company in its pending asbestos-related product liability claims. The lawsuit seeks to determine the extent of insurance coverage available to the Company including whether the available limits exhaust on a per occurrence or an aggregate basis, and to determine how the applicable coverage responsibilities should be apportioned. On August 15, 2005, the Court issued an interim order regarding the apportionment matter. The interim order has the effect of making insurers responsible for all defense and settlement costs pro rata to time-on-the-risk, with the pro-ration method to hold the insured harmless for periods of bankrupt or unavailable coverage. Appeals of the interim order were denied. However, the issue is reserved for appellate review at the end of the action. In addition to the primary insurance available for asbestos-related claims, the Company has substantial additional layers of insurance available for potential future asbestos-related product claims. As such, the Company continues to believe that its coverage is sufficient to meet foreseeable liabilities.

Although it is impossible to predict the outcome of pending or future claims or the impact of tort reform legislation that may be enacted at the State or Federal levels, due to the encapsulated nature of the products, the Company s experiences in aggressively defending and resolving claims in the past, and the Company s significant insurance coverage with solvent carriers as of the date of this filing, management does not believe that asbestos-related product liability claims are likely to have a material adverse effect on the Company s results of operations, cash flows or financial condition.

## **New Accounting Pronouncements**

Table of Contents

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141 (Revised 2007), Business Combinations (FAS 141(R)). FAS 141(R) establishes principles and requirements for recognizing identifiable assets acquired, liabilities assumed, noncontrolling interest in the acquiree, goodwill acquired in the combination or the gain from a bargain purchase, and disclosure requirements. Under this revised statement, all costs incurred to effect an acquisition will be recognized separately from the acquisition. Also, restructuring costs that are expected but the acquirer is not obligated to incur will be recognized separately from the acquisition. FAS 141(R) is effective for the Company beginning with its quarter ending March 31, 2009. The Company is currently assessing the potential impacts, if any, on its consolidated financial statements.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements (FAS 160). FAS 160 requires that ownership interests in subsidiaries held by parties other than the parent are clearly identified. In addition, it requires that the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the statement of operations. FAS 160 is effective for the Company beginning with its quarter ending March 31, 2009. The adoption of FAS 160 is not expected to have a material impact on the Company s consolidated financial position, results of operations or cash flows.

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, Disclosures about

53

41

#### **Table of Contents**

Derivative Instruments and Hedging Activities (FAS 161). FAS 161 requires entities to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and how derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows. FAS 161 is effective for the Company beginning with its quarter ending March 31, 2009.

# **Recent Development**

On October 23, 2008, the Company announced a \$0.11 per share dividend to be paid on November 17, 2008 to stockholders of record on November 3, 2008.

## DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

Statements contained in this Form 10-Q (including Management s Discussion and Analysis of Financial Condition and Results of Operations) may contain forward-looking statements as contemplated by the 1995 Private Securities Litigation Reform Act that are based on management s current outlook, expectations, estimates and projections. Words estimates, variations of such words and simi such as outlook, expects, anticipates, intends, plans, believes, expressions are intended to identify such forward-looking statements. Forward-looking statements are subject to risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results to differ materially from those expressed, projected or implied in or by the forward-looking statements. Such risks and uncertainties include: fluctuations in domestic or foreign vehicle production, the continued use of outside suppliers, fluctuations in demand for vehicles containing our products, changes in general economic conditions, and other risks detailed in our filings with the Securities and Exchange Commission, including the Risk Factors, identified in the Form 10-K for the fiscal year ended December 31, 2007. We do not undertake any obligation to update any forward-looking statements.

# Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes to the information concerning our exposures to market risk as stated in the Company s Annual Report on Form 10-K for the year ended December 31, 2007.

## **Item 4. Controls and Procedures**

The Company maintains disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) that are designed to provide reasonable assurance that the information required to be disclosed in the reports it files with the Securities and Exchange Commission is collected and then processed, summarized and disclosed within the time periods specified in the rules of the Securities and Exchange Commission. Under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report. Based on such evaluation, the Company s Chief Executive Officer and Chief Financial Officer have concluded that these procedures are effective. There have been no changes in internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

42

#### **Table of Contents**

#### PART II. OTHER INFORMATION

## **Item 1. Legal Proceedings**

The Company is subject to a number of claims and judicial and administrative proceedings (some of which involve substantial amounts) arising out of the Company s business or relating to matters for which the Company may have a contractual indemnity obligation. See Note 15 Contingencies to the condensed consolidated financial statements for a discussion of environmental, product liability and other litigation, which is incorporated herein by reference.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds (Repurchases and Authorization of Equity Securities)

The Company s Board of Directors previously authorized the purchase of up to 9.8 million shares (adjusted for the Company s 2007 two-for-one stock split) of the Company s common stock. As of September 30, 2008, the Company had repurchased 5,106,928 shares.

All shares purchased under this authorization have been and will continue to be repurchased in the open market at prevailing prices and at times and amounts to be determined by management as market conditions and the Company s capital position warrant. The Company may use Rule 10b5-1 plans to facilitate share repurchases. Repurchased shares will be deemed treasury shares and may subsequently be reissued for general corporate purposes.

The following table provides information about Company purchases of its equity securities that are registered pursuant to Section 12 of the Exchange Act during the quarter ended September 30, 2008, at a total cost of \$20.7 million:

# ISSUER PURCHASES OF EQUITY SECURITIES

	Total Number of Shares		verage Price Paid per	Total Number of Shares Purchased as Part of Publicly Announced Plans or	Maximum Number of Shares that May Yet be Purchased Under the Plans or
Period	Purchased		Share	Programs	Programs
Month Ended July 31, 2008	244,100	\$	40.02	244,100	4,979,485
Month Ended August 31, 2008	109,613		40.87	109,613	4,869,872
Month Ended September 30, 2008	176,800		36.54	176,800	4,693,072
Total	530,513	\$	39.04	530,513	4,693,072
NOTE: All purchases were made on the	e open market.	43			

# **Table of Contents**

# Item 6. Exhibits

Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of the Principal Executive Officer

Exhibit 31.2 Rule 13a-14(a)/15d-14(a) Certification of the Principal Financial Officer

Exhibit 32.1 Section 1350 Certifications

44

## **Table of Contents**

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

# BorgWarner Inc.

(Registrant)

By /s/ Jeffrey L. Obermayer (Signature)

Jeffrey L. Obermayer Vice President and Controller (On Behalf of the Registrant and As Its Principal Accounting Officer)

Date: October 29, 2008

45