

DIGITAL IMPACT INC /DE/  
Form SC TO-T/A  
March 23, 2005

**SECURITIES AND EXCHANGE COMMISSION,**

**Washington, D.C. 20549**

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**SCHEDULE TO**

**(RULE 14d-100)**

**TENDER OFFER STATEMENT UNDER SECTION 14(d)(1) OR 13(e)(1)**

**OF THE SECURITIES EXCHANGE ACT OF 1934**

**(Amendment No. 4)**

**DIGITAL IMPACT, INC.**

*(Name of Subject Company (Issuer))*

**DII ACQUISITION CORP.**

***info*USA INC.**

*(Names of Filing Persons Offerors)*

**COMMON STOCK, PAR VALUE \$0.001 PER SHARE**

*(Title of Class of Securities)*

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**25385G 10 6**

*(CUSIP Number of Class of Securities)*

**Vinod Gupta**

***info*USA Inc.**

**5711 South 85th Circle**

**Omaha, Nebraska 68127**

**Telephone: (402) 593-4500**

*(Name, Address and Telephone Number of Person*

*Authorized to Receive Notices and Communications on Behalf of Filing Persons)*

***Copies to:***

**Steven J. Tonsfeldt**

**Heller Ehrman White & McAuliffe LLP**

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275 Middlefield Road  
 Menlo Park, California 94025  
 Telephone: (650) 324-7000

**CALCULATION OF FILING FEE**

| Transaction Valuation* | Amount of Filing Fee** |
|------------------------|------------------------|
| \$74,600,864           | \$8,781                |

\* For purposes of calculating the amount of filing fee only. Based on the offer to purchase approximately 37,300,432 shares of Common Stock, par value \$0.001 per share, of Digital Impact, Inc. at a purchase price of \$2.00 per share, net to the seller in cash, without interest. Such number represents the total of approximately 37,151,732 shares issued and outstanding as of February 28, 2005 (as reported in Digital Impact, Inc.'s Solicitation/Recommendation Statement on Schedule 14D-9) but does not include 1,637,300 shares held by *infoUSA*, and approximately 1,786,000 shares issuable upon the exercise of stock options with an exercise price below the \$2.00 purchase price in the offer outstanding as of March 31, 2004 (as reported in Digital Impact, Inc.'s Annual Report on Form 10-K for the year ending March 31, 2004).

\*\* The amount of the filing fee is calculated in accordance with Regulation 240.0-11 of the Securities Exchange Act of 1934, as amended, and equals 0.00011770 of the transaction valuation based on Fee Rate Advisory #6 for Fiscal Year 2005 issued by the Securities and Exchange Commission (the Commission) on December 9, 2004.

Check the box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

|                           |             |               |   |
|---------------------------|-------------|---------------|---|
| Amount Previously Paid:   | \$8,781     | Filing Party: | DII Acquisition Corp. and <i>infoUSA</i> Inc. |
| Form or Registration No.: | Schedule TO | Date Filed:   | February 24, 2005<br>March 8, 2005            |

Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer. Check the appropriate boxes below to designate any transactions to which the statement relates:

- third-party tender offer subject to Rule 14d-1.
- issuer tender offer subject to Rule 13e-4.
- going-private transaction subject to Rule 13e-3.
- amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer:

**AMENDMENT NO. 4 TO SCHEDULE TO**

This Amendment No. 4 ( Amendment No. 4 ) to Tender Offer Statement on Schedule TO (this Schedule TO ) is filed by *infoUSA* Inc., a Delaware corporation ( *infoUSA* ), and DII Acquisition Corp. (the Purchaser ), a Delaware corporation and a wholly-owned subsidiary of *infoUSA*. This Amendment No. 4 relates to the offer by the Purchaser to purchase all outstanding shares of common stock, par value \$0.001 per share, including the associated preferred stock purchase rights, when distributed (the Shares ), of Digital Impact, Inc., a Delaware corporation (the Digital Impact ), at \$2.00 per Share, net to the seller in cash, without interest, upon the terms and subject to the conditions set forth in the Offer to Purchase, dated February 24, 2005 (the Offer to Purchase ), and in the related Letter of Transmittal, copies of which are attached to the Schedule TO as Exhibits (a)(1)(A) and (a)(1)(B), respectively (which, together with any amendments or supplements thereto, collectively constitute the Offer ). The item numbers and responses thereto below are in accordance with the requirements of Schedule TO. Capitalized terms used and not defined herein shall have the meanings assigned to such terms in the Offer to Purchase or in the Schedule TO.

**Items 1 through 9.**

**The Offer to Purchase attached as Exhibit (a)(1)(A) to the Schedule TO is amended as follows:**

**The Offer**

**Section 14 Conditions to the Offer**

The last paragraph of Section 14 ( Conditions of the Offer ) shall be amended by replacing the phrase regardless of the circumstances giving rise to any such conditions with the phrase regardless of the circumstances (other than any action or omission by *infoUSA* and Purchaser) giving rise to any such conditions.

**SIGNATURE**

After due inquiry and to the best of their knowledge and belief, the undersigned hereby certify as of March 23, 2005 that the information set forth in this statement is true, complete and correct.

DII ACQUISITION CORP.

By: /s/ Raj Das

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Name: Raj Das  
Title: Chief Financial Officer

INFOUSA INC.

By: /s/ Raj Das

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Name: Raj Das  
Title: Chief Financial Officer

**Exhibit Index**

| Exhibit No.  | Description  |
|--------------|--|
| (a)(1)(A)*   | Offer to Purchase dated February 24, 2005.   |
| (a)(1)(B)*   | Form of Letter of Transmittal.   |
| (a)(1)(C)*   | Form of Notice of Guaranteed Delivery.   |
| (a)(1)(D)*   | Form of Letter to Brokers, Dealers, Commercial Banks, Trust Companies and other Nominees.              |
| (a)(1)(E)*   | Form of Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and Nominees. |
| (a)(1)(F)*   | Guidelines for Certification of Taxpayer Identification Number on Substitute Form W-9.                 |
| (a)(1)(G)*   | Press Release issued by <i>infoUSA</i> dated February 23, 2005.  |
| (a)(1)(H)*   | Summary Advertisement published February 24, 2005.   |
| (a)(1)(I)**  | Press Release issued by <i>infoUSA</i> dated March 8, 2005.  |
| (a)(1)(J)*** | Press Release issued by <i>infoUSA</i> dated March 15, 2005.   |
| (b)*         | Commitment Letter dated February 23, 2005.   |
| (c)          | Not applicable.  |
| (d)          | Not applicable.  |
| (e)          | Not applicable.  |
| (f)          | Not applicable.  |
| (g)          | Not applicable.  |
| (h)          | Not applicable.  |

\* Incorporated herein by reference to the Schedule TO filed by DII Acquisition Corp. and *infoUSA* Inc. on February 24, 2005.

\*\* Incorporated herein by reference to Amendment No. 2 to the Schedule TO filed by DII Acquisition Corp. and *infoUSA* on March 8, 2005.

\*\*\* Incorporated herein by reference to Amendment No. 3 to the Schedule TO filed by DII Acquisition Corp. and *infoUSA* on March 15, 2005.