

CVB FINANCIAL CORP  
Form 10-Q  
November 05, 2009

**Table of Contents**

**FORM 10-Q**  
**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D. C. 20549**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2009**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 0-10140**

**CVB FINANCIAL CORP.**

(Exact name of registrant as specified in its charter)

California  
(State or other jurisdiction of incorporation  
or organization)

95-3629339  
(I.R.S. Employer Identification No.)

701 North Haven Ave, Suite 350, Ontario, California  
(Address of Principal Executive Offices)

91764  
(Zip Code)

(Registrant's telephone number, including area code) (909) 980-4030

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer or smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Number of shares of common stock of the registrant: 106,231,511 outstanding as of November 03, 2009.

**CVB FINANCIAL CORP.  
2009 QUARTERLY REPORT ON FORM 10-Q  
TABLE OF CONTENTS**

<b><u>PART I FINANCIAL INFORMATION (UNAUDITED)</u></b>	<b>3</b>
<b><u>ITEM 1. FINANCIAL STATEMENTS</u></b>	<b>3</b>
<b><u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u></b>	<b>8</b>
<b><u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>	<b>26</b>
<b><u>GENERAL</u></b>	<b>26</b>
<b><u>OVERVIEW</u></b>	<b>26</b>
<b><u>CRITICAL ACCOUNTING POLICIES</u></b>	<b>28</b>
<b><u>ANALYSIS OF THE RESULTS OF OPERATIONS</u></b>	<b>29</b>
<b><u>RESULTS BY BUSINESS SEGMENTS</u></b>	<b>38</b>
<b><u>ANALYSIS OF FINANCIAL CONDITION</u></b>	<b>40</b>
<b><u>RISK MANAGEMENT</u></b>	<b>51</b>
<b><u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b>	<b>55</b>
<b><u>ITEM 4. CONTROLS AND PROCEDURES</u></b>	<b>59</b>
<b><u>PART II OTHER INFORMATION</u></b>	<b>60</b>
<b><u>ITEM 1. LEGAL PROCEEDINGS</u></b>	<b>60</b>
<b><u>ITEM 1A. RISK FACTORS</u></b>	<b>60</b>
<b><u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></b>	<b>61</b>
<b><u>ITEM 3. DEFAULTS UPON SENIOR SECURITIES</u></b>	<b>61</b>
<b><u>ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS</u></b>	<b>61</b>
<b><u>ITEM 5. OTHER INFORMATION</u></b>	<b>61</b>
<b><u>ITEM 6. EXHIBITS</u></b>	<b>62</b>
<b><u>SIGNATURES</u></b>	<b>63</b>
<b><u>EX-31.1</u></b>	
<b><u>EX-31.2</u></b>	
<b><u>EX-32.1</u></b>	
<b><u>EX-32.2</u></b>	

**Table of Contents**

**PART I FINANCIAL INFORMATION (UNAUDITED)**  
**ITEM 1. FINANCIAL STATEMENTS**  
**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**(unaudited)**

**Dollar amounts in thousands**

	<b>September 30, 2009</b>	<b>December 31, 2008</b>
<b>ASSETS</b>		
Cash and due from banks	\$ 222,158	\$ 95,297
Investment securities available-for-sale	2,285,456	2,493,476
Investment securities held-to-maturity	4,237	6,867
Federal Funds Sold and Interest-bearing balances due from depository institutions	150,285	285
Investment in stock of Federal Home Loan Bank (FHLB)	93,240	93,240
Loans and lease finance receivables	3,600,087	3,736,838
Allowance for credit losses	(87,316)	(53,960)
Net Loans and lease finance receivables	3,512,771	3,682,878
Total earning assets	6,045,989	6,276,746
Premises and equipment, net	42,285	44,420
Bank owned life insurance	108,744	106,366
Accrued interest receivable	27,430	28,519
Intangibles	8,763	11,020
Goodwill	55,097	55,097
Other assets	35,799	32,186
<b>TOTAL ASSETS</b>	<b>\$ 6,546,265</b>	<b>\$ 6,649,651</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 1,416,558	\$ 1,334,248
Interest-bearing	2,623,213	2,173,908
Total deposits	4,039,771	3,508,156
Demand Note to U.S. Treasury	3,441	5,373
Repurchase agreements	710,326	607,813
Borrowings	955,000	1,737,660
Accrued interest payable	8,420	9,741
Deferred compensation	9,136	8,985
Junior subordinated debentures	115,055	115,055
Other liabilities	53,606	41,976

TOTAL LIABILITIES	5,894,755	6,034,759
COMMITMENTS AND CONTINGENCIES		
Stockholders' Equity:		
Preferred stock, authorized, 20,000,000 shares without par; none issued or outstanding		121,508
Common stock, authorized, 122,070,312 shares without par; issued and outstanding 106,231,511 (2009) and 83,270,263 (2008)	492,014	364,469
Retained earnings	112,596	100,184
Accumulated other comprehensive income, net of tax	46,900	28,731
Total stockholders' equity	651,510	614,892
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 6,546,265	\$ 6,649,651

See accompanying notes to the consolidated financial statements.

**Table of Contents****CVB FINANCIAL CORP. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF EARNINGS****(unaudited)****Dollar amounts in thousands, except per share**

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Interest income:				
Loans, including fees	\$ 50,561	\$ 52,954	\$ 149,858	\$ 159,211
Investment securities:				
Taxable	18,278	22,142	59,848	65,448
Tax-preferred	6,749	7,036	20,560	21,336
Total investment income	25,027	29,178	80,408	86,784
Dividends from FHLB stock	195	1,367	195	3,666
Federal funds sold and Interest bearing deposits with other institutions	136	8	195	34
Total interest income	75,919	83,507	230,656	249,695
Interest expense:				
Deposits	5,934	7,417	18,963	28,233
Borrowings	14,265	25,365	44,367	74,552
Junior subordinated debentures	914	1,713	3,133	5,286
Total interest expense	21,113	34,495	66,463	108,071
Net interest income before provision for credit losses	54,806	49,012	164,193	141,624
Provision for credit losses	13,000	4,000	55,000	8,700
Net interest income after provision for credit losses	41,806	45,012	109,193	132,924
Other operating income:				
Impairment loss on investment securities	(1,850)		(1,850)	
Less: Noncredit-related impairment loss recorded in other comprehensive income	1,618		1,618	
Net impairment loss on investment securities recognized in earnings	(232)		(232)	
Service charges on deposit accounts	3,720	3,829	11,080	11,381
Trust and Investment Services	1,682	2,019	4,948	5,906
Bankcard services	605	580	1,725	1,779
BOLI income	685	932	2,081	3,151
Other	1,744	1,013	3,120	2,999
Gain on sale of securities	6,898		28,446	
Total other operating income	15,102	8,373	51,168	25,216
Other operating expenses:				

Edgar Filing: CVB FINANCIAL CORP - Form 10-Q

Salaries and employee benefits	15,618	15,943	46,814	46,987
Occupancy and Equipment	4,330	4,811	13,199	14,430
Professional services	1,646	1,600	4,998	5,015
Amortization of intangibles	734	898	2,257	2,694
Other	7,517	5,805	26,953	18,708
<b>Total other operating expenses</b>	<b>29,845</b>	<b>29,057</b>	<b>94,221</b>	<b>87,834</b>
Earnings before income taxes	27,063	24,328	66,140	70,306
Income taxes	7,741	6,868	17,789	19,510
Net earnings	\$ 19,322	\$ 17,460	\$ 48,351	\$ 50,796
Preferred stock dividend and other reductions	8,838	23	12,879	67
Net earnings allocated to common shareholders	\$ 10,484	\$ 17,437	\$ 35,472	\$ 50,729
Comprehensive income	\$ 41,749	\$ 6,949	\$ 66,520	\$ 30,437
Basic earnings per common share	\$ 0.10	\$ 0.21	\$ 0.40	\$ 0.61
Diluted earnings per common share	\$ 0.10	\$ 0.21	\$ 0.40	\$ 0.61
Cash dividends per common share	\$ 0.085	\$ 0.085	\$ 0.255	\$ 0.255

See accompanying notes to the consolidated financial statements.

**Table of Contents**

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**AND COMPREHENSIVE INCOME**

(Unaudited)

Amounts and shares in thousands

	Common Shares Outstanding	Preferred Stock	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income	Comprehensive Income	Total
<b>Balance January 1, 2009</b>	83,270	\$ 121,508	\$ 364,469	\$ 100,184	\$ 28,731		\$ 614,892
Repurchase of Preferred Stock		(130,000)					(130,000)
Amortization of preferred stock discount		8,492		(8,492)			
Issuance of Common Stock	22,655		126,066				126,066
Proceeds from exercise of stock options	307		280				280
Tax benefit from exercise of stock options			62				62
Stock-based Compensation Expense			1,137				1,137
Cash dividends declared							
Common (\$0.255 per share)				(23,174)			(23,174)
Preferred				(4,273)			(4,273)
Comprehensive income:							0
Net earnings				48,351		\$ 48,351	48,351
Other comprehensive gain:							0
Unrealized gain on securities available-for-sale, net						19,107	19,107
Non-credit-related impairment loss on investment securities recorded in the current year, net						(938)	(938)
						\$ 66,520	



Comprehensive  
income**Balance**

<b>September 30, 2009</b>	106,232	\$	\$ 492,014	\$ 112,596	\$ 46,900	\$ 651,510
---------------------------	---------	----	------------	------------	-----------	------------

	<b>Common Shares Outstanding</b>	<b>Common Stock</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive Loss</b>	<b>Comprehensive Income</b>	<b>Total</b>
<b>Balance January 1, 2008</b>	83,165	\$ 354,249	\$ 66,569	\$ 4,130		\$ 424,948
Issuance of common stock	176	606				606
Repurchase of common stock	(71)	(650)				(650)
Tax benefit from exercise of stock options		172				172
Stock-based Compensation Expense		1,117				1,117
Adoption of EITF 06-4 Split Dollar Life Insurance			(571)			(571)
Cash dividends (\$0.255 per share)			(21,239)			(21,239)
Comprehensive income: Net earnings			50,796		\$ 50,796	50,796
Other comprehensive loss: Unrealized loss on securities available-for-sale, net				(20,359)	(20,359)	(20,359)
Comprehensive income					\$ 30,437	
<b>Balance September 30, 2008</b>	83,270	\$ 355,494	\$ 95,555	\$ (16,229)		\$ 434,820

**At September 30,  
2009 2008****Disclosure of reclassification amount**

Unrealized gain/(loss) on securities arising during the period	\$ 59,540	\$ (35,101)
Tax (benefit)/expense	(25,007)	14,742
Less:		
Reclassification adjustment for net gain on securities included in net income	(28,214)	
Add:		
Tax expense on reclassification adjustments	11,850	
Net unrealized gain/(loss) on securities	\$ 18,169	\$ (20,359)

See accompanying notes to the consolidated financial statements.

**Table of Contents**

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(unaudited)**  
**Dollar amounts in thousands**

	<b>For the Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Interest and dividends received	\$ 230,996	\$ 247,921
Service charges and other fees received	22,407	25,195
Interest paid	(67,785)	(103,215)
Cash paid to vendors and employees	(81,618)	(84,264)
Income taxes paid	(34,586)	(19,346)
Net cash provided by operating activities	69,414	66,291
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sales of investment securities	459,092	
Proceeds from repayment of investment securities	296,052	262,540
Proceeds from maturity of investment securities	153,562	25,244
Purchases of investment securities	(790,231)	(328,089)
Purchases of FHLB stock		(12,371)
Net decrease/(increase) in loans and lease finance receivables	111,125	(98,568)
Proceeds from sales of premises and equipment	234	110
Proceeds from sales of other real estate owned	12,823	
Purchase of premises and equipment	(3,297)	(2,966)
Other, net	(410)	(293)
Net cash provided by/(used in) investing activities	238,950	(154,393)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net increase/(decrease) in transaction deposits	338,369	(93,208)
Net increase/(decrease) in time deposits	193,246	(75,600)
Advances from Federal Home Loan Bank		450,000
Repayment of advances from Federal Home Loan Bank	(600,000)	(100,000)
Net decrease in other borrowings	(184,592)	(93,708)
Net increase in repurchase agreements	102,513	24,664
Cash dividends on preferred stock	(4,273)	
Cash dividends on common stock	(23,174)	(21,239)
Repurchase of preferred stock	(130,000)	
Issuance of common stock	126,066	(650)
Proceeds from exercise of stock options	280	606
Tax benefit related to exercise of stock options	62	172
Net cash (used in)/provided by financing activities	(181,503)	91,037
NET INCREASE IN CASH AND CASH EQUIVALENTS	126,861	2,935
CASH AND CASH EQUIVALENTS, beginning of period	95,297	89,486

CASH AND CASH EQUIVALENTS, end of period	\$ 222,158	\$ 92,421
--	------------	-----------

See accompanying notes to the consolidated financial statements.

6

---

Table of Contents

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**  
**(unaudited)**  
**Dollar amounts in thousands**

	<b>For the Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>
<b>RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:</b>		
Net earnings	\$ 48,351	\$ 50,796
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Gain on sale of investment securities	(28,446)	
Loss on sale of premises and equipment	53	169
Gain on sale of other real estate owned	(512)	
Credit-related impairment loss on investment securities held-to-maturity	232	
Increase from bank owned life insurance	(2,081)	(3,151)
Net amortization of premiums on investment securities	1,715	1,205
Provisions for credit losses	55,000	8,700
Stock-based compensation	1,137	1,117
Depreciation and amortization	7,401	8,290
Change in accrued interest receivable	1,089	934
Change in accrued interest payable	(1,320)	4,856
Change in other assets and liabilities	(13,205)	(6,625)
 Total adjustments	 21,063	 15,495
 <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	 <b>\$ 69,414</b>	 <b>\$ 66,291</b>
 <b>SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES</b>		
Transfer from loans to Other Real Estate Owned	\$ 7,644	\$ 1,927
See accompanying notes to the consolidated financial statements.		

**Table of Contents**

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(unaudited)

For the nine months ended September 30, 2009 and 2008

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accompanying condensed consolidated unaudited financial statements and notes thereto have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission for Form 10-Q and conform to practices within the banking industry and include all of the information and disclosures required by accounting principles generally accepted in the United States of America for interim financial reporting. The results of operations for the nine months ended September 30, 2009 are not necessarily indicative of the results for the full year. These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2008 filed with the Securities and Exchange Commission. In the opinion of management, the accompanying condensed consolidated unaudited financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair presentation of financial results for the interim periods presented. A summary of the significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows.

**Principles of Consolidation** The consolidated financial statements include the accounts of CVB Financial Corp. (the Company) and its wholly owned subsidiary: Citizens Business Bank (the Bank) after elimination of all intercompany transactions and balances. The Company also has three inactive subsidiaries: CVB Ventures, Inc.; Chino Valley Bancorp; and Orange National Bancorp. The Company is also the common stockholder of CVB Statutory Trust I, CVB Statutory Trust II, CVB Statutory Trust III and FCB Trust II. CVB Statutory Trusts I and II were created in December 2003 and CVB Statutory Trust III was created in January 2006 to issue trust preferred securities in order to raise capital for the Company. The Company acquired FCB Trust II through the acquisition of First Coastal Bancshares (FCB). These trusts do not meet the criteria for consolidation.

**Nature of Operations** The Company's primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money through the operations of the Bank. The Bank also provides automobile and equipment leasing to customers through its Citizens Financial Services Division and trust services to customers through its CitizensTrust Division. The Bank's customers consist primarily of small to mid-sized businesses and individuals located in San Bernardino County, Riverside County, Orange County, Los Angeles County, Madera County, Fresno County, Tulare County, Kern County and San Joaquin County. The Bank operates 41 Business Financial Centers and 5 Commercial Banking Centers with its headquarters located in the city of Ontario.

The Company's operating business units have been combined into two main segments: (i) Business Financial and Commercial Banking Centers and (ii) Treasury. Business Financial and Commercial Banking Centers (branches) are comprised of loans, deposits, and products and services the Bank offers to the majority of its customers. The other segment is Treasury, which manages the investment portfolio of the Company. The Company's remaining centralized functions and eliminations of inter-segment amounts have been aggregated and included in Other.

The internal reporting of the Company considers all business units. Funds are allocated to each business unit based on its need to fund assets (use of funds) or its need to invest funds (source of funds). Net income is determined based on the actual net income of the business unit plus the allocated income or expense based on the sources and uses of funds for each business unit. Non-interest income and non-interest expense are those items directly attributable to a business unit.

**Table of Contents**

**FASB Accounting Standards Codification** The FASB has issued FASB Statement No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles. Statement 168 establishes the FASB Accounting Standards Codification as the single source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. The Codification supersedes all existing non-SEC accounting and reporting standards. All other nongrandfathered, non-SEC accounting literature not included in the Codification will become nonauthoritative.

Following the Codification, the Board will not issue new standards in the form of Statements, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates, which will serve to update the Codification, provide background information about the guidance and provide the basis for conclusions on the changes to the Codification.

GAAP is not intended to be changed as a result of the FASB's Codification project, but it will change the way the guidance is organized and presented. As a result, these changes will have a significant impact on how companies reference GAAP in their financial statements and in their accounting policies for financial statements issued for interim and annual periods ending after September 15, 2009.

**Cash and due from banks** Cash on hand, cash items in the process of collection, and amounts due from correspondent banks and the Federal Reserve Bank are included in Cash and due from banks.

**Investment Securities** The Company classifies as held-to-maturity those debt securities that the Company has the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized gains and losses being included in current earnings. Available-for-sale securities are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders' equity. Realized gains and losses on sales of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the effective-yield method over the terms of the securities. For mortgage-backed securities (MBS), the amortization or accretion is based on estimated average lives of the securities. The lives of these securities can fluctuate based on the amount of prepayments received on the underlying collateral of the securities. The Company's investment in Federal Home Loan Bank (FHLB) stock is carried at cost.

At each reporting date, securities are assessed to determine whether there is an other-than-temporary impairment. Other-than-temporary impairment on investment securities is recognized in earnings when there are credit losses on a debt security for which management does not intend to sell and for which it is more-likely-than-not that the Company will not have to sell prior to recovery of the noncredit impairment. In those situations, the portion of the total impairment that is attributable to the credit loss would be recognized in earnings, and the remaining difference between the debt security's amortized cost and its fair value would be included in other comprehensive income.

**Loans and Lease Finance Receivables** Loans and lease finance receivables are reported at the principal amount outstanding, less deferred net loan origination fees. Interest on loans and lease finance receivables is credited to income based on the principal amount outstanding. Interest income is not recognized on loans and lease finance receivables when collection of interest is deemed by management to be doubtful. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of September 30, 2009, the Company had entered into commitments with certain

**Table of Contents**

customers amounting to \$559.5 million compared to \$642.7 million at December 31, 2008. Letters of credit at September 30, 2009 and December 31, 2008, were \$69.8 million and \$63.1 million, respectively.

The Bank receives collateral to support loans, lease finance receivables, and commitments to extend credit for which collateral is deemed necessary. The most significant categories of collateral are real estate, principally commercial and industrial income-producing properties, real estate mortgages, and assets utilized in agribusiness.

Nonrefundable fees and direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The deferred net loan fees and costs are recognized in interest income over the loan term using the effective-yield method.

***Provision and Allowance for Credit Losses*** The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in management's judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors that would deserve current recognition in estimating inherent credit losses. The estimate is reviewed quarterly by the Board of Directors and management and periodically by various regulatory entities and, as adjustments become necessary, they are reported in earnings in the periods in which they become known. The provision for credit losses is charged to expense. During the first nine months of 2009, we recorded a provision for credit losses of \$55.0 million. The allowance for credit losses was \$87.3 million as of September 30, 2009.

In addition to the allowance for credit losses, the Company also has a reserve for undisbursed commitments for loans and letters of credit. This reserve is carried in the liabilities section of the balance sheet in other liabilities. Provisions to this reserve are included in other expense. For the first nine months of 2009, the Company recorded an increase of \$1.8 million in the reserve for undisbursed commitments. As of September 30, 2009, the balance in this reserve was \$6.0 million.

A loan for which collection of principal and interest according to its original terms is not probable is considered to be impaired. The Company's policy is to record a specific valuation allowance, which is included in the allowance for credit losses, or charge off that portion of an impaired loan that exceeds its fair value. Fair value is usually based on the value of underlying collateral.

At September 30, 2009, the Company had impaired loans of \$61.1 million. Of this amount, \$15.7 million consisted of non-accrual residential construction and land loans, \$19.6 million in non-accrual commercial construction loans, \$8.1 million of non-accrual single family mortgage loans, \$13.5 million of non-accrual commercial real estate loans, \$1.1 million of non-accrual commercial and industrial loans, \$100,000 of non-accrual consumer loans and \$3.0 million of loans whose terms were modified in a troubled debt restructure. The impaired loans of \$61.1 million, net of \$16.2 million in charge-offs, are supported by collateral with a fair value less selling costs, net of prior liens. For the collateral-deficient loans, the amount of specific reserve was \$2.0 million at September 30, 2009. At December 31, 2008, the Bank had classified as impaired, loans with a balance of \$20.2 million.

***Premises and Equipment*** Premises and equipment are stated at cost, less accumulated depreciation, which is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method. Properties under capital lease and leasehold improvements are amortized over the shorter of estimated economic lives of 15 years or the initial terms of the leases. Estimated lives are 3 to 5 years for computer and equipment, 5 to 7 years for furniture, fixtures and equipment, and 15 to 40 years for buildings and improvements. Long-lived assets are reviewed periodically for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The existence of impairment is based on undiscounted cash flows. To



**Table of Contents**

the extent impairment exists, the impairment is calculated as the difference in fair value of assets and their carrying value. The impairment loss, if any, would be recorded in noninterest expense.

**Other Real Estate Owned** Other real estate owned ( OREO ) represents real estate acquired through foreclosure in satisfaction of commercial and real estate loans and is stated at fair value, minus estimated costs to sell (fair value at time of foreclosure). Loan balances in excess of fair value of the real estate acquired at the date of acquisition are charged against the allowance for credit losses. Any subsequent operating expenses or income, reduction in estimated values, and gains or losses on disposition of such properties are charged to current operations. OREO is recorded in other assets on the consolidated balance sheets.

**Business Combinations and Intangible Assets** The Company has engaged in the acquisition of financial institutions and the assumption of deposits and purchase of assets from other financial institutions in its market area. The Company has paid premiums on certain transactions, and such premiums are recorded as intangible assets, in the form of goodwill or other intangible assets. Goodwill is not being amortized whereas identifiable intangible assets with finite lives are amortized over their useful lives. On an annual basis, the Company tests goodwill and intangible assets for impairment. The Company completed its annual impairment test as of July 1, 2009; there was no impairment of goodwill.

At September 30, 2009 goodwill was \$55.1 million. As of September 30, 2009, intangible assets that continue to be subject to amortization include core deposit premiums of \$8.8 million (net of \$18.3 million of accumulated amortization). Amortization expense for such intangible assets was \$2.3 million for the nine months ended September 30, 2009. Estimated amortization expense, for the remainder of 2009 is expected to be \$733,000. Estimated amortization expense, for the succeeding five fiscal years is \$2.9 million for year one, \$2.8 million for year two, \$1.6 million for year three, \$627,000 for year four and \$26,000 for year five. The weighted average remaining life of intangible assets is approximately 2.4 years.

**Bank Owned Life Insurance** The Bank invests in Bank-Owned Life Insurance ( BOLI ). BOLI involves the purchasing of life insurance by the Bank on a select group of employees. The Bank is the owner and beneficiary of these policies. BOLI is recorded as an asset at cash surrender value. Increases in the cash value of these policies, as well as insurance proceeds received, are recorded in other non-interest income and are not subject to income tax.

**Income Taxes** Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Future realization of deferred tax assets ultimately depends on the existence of sufficient taxable income of the appropriate character (for example, ordinary income or capital gain) within the carryback or carryforward periods available under the tax law. Based on historical and future expected taxable earnings and available strategies, the Company considers the future realization of these deferred tax assets more likely than not.

The tax effects from an uncertain tax position are recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Interest and penalties related to uncertain tax positions are recorded as part of other operating expense.

**Earnings per Common Share** The Company calculates earnings per common share ( EPS ) using the two-class method. The two-class method requires the Company to present EPS as if all of the earnings for the period are distributed to common shareholders and any participating securities, regardless of whether any actual dividends or distributions are made. All outstanding unvested share-based payment

**Table of Contents**

awards that contain rights to non-forfeitable dividends are considered participating securities. The Company grants restricted shares under the 2008 Equity Incentive Plan that qualify as participating securities. Restricted shares issued under this plan are entitled to dividends at the same rate as common stock.

Basic earnings per common share are computed by dividing income allocated to common stockholders by the weighted-average number of common shares outstanding during each period. The computation of diluted earnings per common share considers the number of tax-effected shares issuable upon the assumed exercise of outstanding common stock options. Share and per share amounts have been retroactively restated to give effect to all stock dividends and splits. The number of shares outstanding at September 30, 2009 was 106,231,511. The tables below presents the reconciliation of earnings per share for the periods indicated.

**Earnings Per Share Reconciliation**

(Dollars and shares in thousands, except per share amounts)

	<b>For the nine months ended September 30, 2009</b>		<b>For the three months ended September 30, 2009</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
<b>Earnings per common share</b>				
Net earnings	\$ 48,351	\$ 50,796	\$ 19,322	\$ 17,460
Less: Dividends on preferred stock and discount amortization	12,765		8,804	
Net earnings available to common shareholders	\$ 35,586	\$ 50,796	\$ 10,518	\$ 17,460
Less: Net earnings allocated to restricted stock	114	67	34	23
Net earnings allocated to common shareholders (numerator)	\$ 35,472	\$ 50,729	\$ 10,484	\$ 17,437
Weighted Average Shares Outstanding (denominator)	88,601	83,106	99,242	83,148
Earnings per common share (1)	\$ 0.40	\$ 0.61	\$ 0.10	\$ 0.21
<b>Diluted earnings per common share</b>				
Net income allocated to common shareholders (numerator)	\$ 35,472	\$ 50,729	\$ 10,484	\$ 17,437
Weighted Average Shares Outstanding	88,601	83,106	99,242	83,148
Incremental shares from assumed exercise of outstanding options	97	223	90	225
Diluted Weighted Average Shares Outstanding (denominator)	88,698	83,329	99,332	83,373
Diluted earnings per common share (1)	\$ 0.40	\$ 0.61	\$ 0.10	\$ 0.21

- (1) Substantially all of the decrease in earnings and diluted earnings per common share for each period presented is due to the preferred stock dividend and discount amortization

**Stock-Based Compensation** At September 30, 2009, the Company has three stock-based employee compensation plans, which are described more fully in Note 15 in the Company's Annual Report on Form 10-K.

There were 922,500 options and 250,000 restricted stock awards granted in September 2009. The options and stock awards will vest, in equal installments, over a five-year period. The options and restricted stock awards were issued at the stock price on the date of grant at \$8.61. The fair value of each stock option granted was estimated on the date of grant using the following weighted-average assumptions:

	<b>2009</b>
Dividend Yield	3.95%
Volatility	47.3%
Risk-free interest rate	2.5%
Expected life	7.2years
Fair Value	\$2.89

The expected volatility is solely based on the daily historical stock price volatility over the expected option life. The expected life of options granted is derived from the output of the option valuation model and represents the period of time an optionee will hold an option before exercising it. The risk-free rate

**Table of Contents**

for periods within the contractual life of the option is based on the U.S. Treasury five-year constant maturity yield curve in effect at the time of the grant.

Option activity under the Company's stock compensation plans as of September 30, 2009 and changes for the nine months ended September 30, 2009 were as follows:

<b>Options</b>	<b>Number of Stock Options Outstanding  (000)</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contractual Term (in Years)</b>	<b>Aggregate Intrinsic Value  (\$000)</b>
Outstanding at January 1, 2009	2,249	\$ 10.64		
Granted	931	\$ 8.59		
Exercised	(56)	\$ 4.97		
Forfeited or expired	(8)	\$ 11.76		
Outstanding at September 30, 2009	3,116	\$ 10.13	6.60	\$ 862
Vested or expected to vest at September 30, 2009	2,921	\$ 10.16	6.40	\$ 861
Exercisable at September 30, 2009	1,598	\$ 10.56	4.14	\$ 855

As of September 30, 2009, there was \$4.2 million of total unrecognized compensation costs related to non-vested options granted under the plans. The cost is expected to be recognized over a weighted-average period of approximately 3.9 years. The expense recognized for stock options was \$270,000 and \$913,000 for the three and nine months ended September 30, 2009.

A summary of the activity of the Company's non-vested restricted shares as of September 30, 2009 and changes during the nine months ended September 30, 2009, is presented below:

	<b>Shares (000)</b>	<b>2009 Weighted Average Fair Value</b>
<b>Nonvested Restricted Shares</b>		
Nonvested at January 1,	105	\$ 10.55
Granted	250	\$ 8.61
Vested	(25)	\$ 10.98
Forfeited		\$
Nonvested at September 30,	330	\$ 9.04

As of September 30, 2009, there was \$2.5 million of total unrecognized compensation costs related to non-vested shares granted under the plans. The cost is expected to be recognized over a weighted-average period of approximately 4.4 years. The expense recognized for restricted stock was \$84,000 and \$224,000 for the three and nine months ended September 30, 2009.

**Derivative Financial Instruments** All derivative instruments, including certain derivative instruments embedded in other contracts, are recognized on the consolidated balance sheet at fair value. For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. Changes in fair value of derivatives designated and accounted for as cash flow hedges, to the extent they

are effective as hedges, are recorded in Other Comprehensive Income, net of deferred taxes and are subsequently reclassified to earnings when the hedged transaction affects earnings. Any hedge ineffectiveness would be recognized in the income statement line item pertaining to the hedged item.

**Statement of Cash Flows** Cash and cash equivalents as reported in the statements of cash flows include cash and due from banks. Cash flows from loans and deposits are reported net.

**CitizensTrust** This division provides trust, investment and brokerage related services, as well as financial, estate and business succession planning services. The Company maintains funds in trust for customers. CitizensTrust has approximately \$1.9 billion in assets under administration, including \$991.9

**Table of Contents**

million in assets under management. The amount of these funds and the related liability have not been recorded in the accompanying consolidated balance sheets because they are not assets or liabilities of the Bank or Company, with the exception of any funds held on deposit with the Bank.

***Use of Estimates in the Preparation of Financial Statements*** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for credit losses. Other significant estimates which may be subject to change include fair value disclosures, impairment of investments and goodwill, and valuation of deferred tax assets, other intangibles and OREO.

***Recent Accounting Pronouncements*** In August 2009, the FASB issued Accounting Standards Update (ASU) 2009-05, Fair Value Measurements and Disclosures (Topic 820) - Measuring Liabilities at Fair Value. The update addresses practice difficulties caused by the tension between fair-value measurements based on the price that would be paid to transfer a liability to a new obligor and contractual or legal requirements that prevent such transfers from taking place. Companies determining the fair value of a liability may use the perspective of an investor that holds the related obligation as an asset. The new guidance is effective for interim and annual reporting periods beginning after August 27, 2009, and applies to all fair-value measurements of liabilities required by GAAP. The adoption of ASU 2009-05 did not have a material effect on the Company's consolidated financial position or results of operations.

***Shareholder Rights Plan*** The Company has a shareholder rights plan designed to maximize long-term value and to protect shareholders from improper takeover tactics and takeover bids which are not fair to all shareholders. In accordance with the plan, preferred share purchase rights were distributed as a dividend at the rate of one right to purchase one one-thousandth of a share of the Company's Series A Participating Preferred Stock at an initial exercise price of \$50.00 (subject to adjustment as described in the terms of the plan) upon the occurrence of certain triggering events. For additional information concerning this plan, see Note 11 to Consolidated Financial Statements,

Commitments and Contingencies contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

***Other Contingencies*** In the ordinary course of business, the Company becomes involved in litigation. Based upon the Company's internal records and discussions with legal counsel, the Company records reserves for estimates of the probable outcome of all cases brought against them. At September 30, 2009, the Company does not have any litigation reserves and is not aware of any material pending legal action or complaints asserted against the Company.

**2. INVESTMENTS**

The amortized cost and estimated fair value of investment securities are shown below. The majority of securities held are publicly traded, and the estimated fair values were obtained from an independent pricing service based upon market quotes.

Table of Contents**Table 3 Composition of Investment Securities**

	<b>September 30, 2009</b>				<b>Total Percent</b>
	<b>Amortized Cost</b>	<b>Gross Unrealized Holding Gain</b>	<b>Gross Unrealized Holding Loss</b>	<b>Fair Value</b>	
(Amounts in thousands)					
Investment Securities					
Available-for-Sale:					
Government agency & government-sponsored enterprises	\$ 96,386	\$ 253	\$ (78)	\$ 96,561	4.23%
Mortgage-backed securities	666,402	22,382		688,784	30.13%
CMO s / REMIC s	781,293	23,075	(1,002)	803,366	35.15%
Municipal bonds	658,896	38,121	(272)	696,745	30.49%
<b>Total Investment Securities</b>	<b>\$ 2,202,977</b>	<b>\$ 83,831</b>	<b>\$ (1,352)</b>	<b>\$ 2,285,456</b>	<b>100.00%</b>

	<b>December 31, 2008</b>				<b>Total Percent</b>
	<b>Amortized Cost</b>	<b>Gross Unrealized Holding Gain</b>	<b>Gross Unrealized Holding Loss</b>	<b>Fair Value</b>	
(Amounts in thousands)					
Investment Securities					
Available-for-Sale:					
Government agency & government-sponsored enterprises	\$ 27,105	\$ 673	\$	\$ 27,778	1.11%
Mortgage-backed securities	1,150,650	33,836	(1)	1,184,485	47.50%
CMO s / REMIC s	591,531	9,855	(4,595)	596,791	23.94%
Municipal bonds	674,655	16,704	(6,937)	684,422	27.45%
<b>Total Investment Securities</b>	<b>\$ 2,443,941</b>	<b>\$ 61,068</b>	<b>\$ (11,533)</b>	<b>\$ 2,493,476</b>	<b>100.00%</b>

Approximately 68% of the available-for-sale portfolio represents securities issued by the U.S government or U.S. government-sponsored enterprises, which guarantee payment of principal and interest.

The remaining CMO/REMICs are backed by agency-pooled collateral or whole loan collateral. All non-agency available-for-sale CMO/REMIC issues held are rated investment grade or better by either Standard & Poor s or Moody s, as of September 30, 2009 and December 31, 2008.

Gross realized gains were \$28.4 million and \$6.9 million for the nine and three months ended September 30, 2009, respectively. There were no realized gains or losses during the same periods ended September 30, 2008.

**Table of Contents****Composition of the Fair Value and Gross Unrealized Losses of Securities:**

Description of Securities	Less than 12 months		September 30, 2009 12 months or longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
<b>Held-To-Maturity</b>						
CMO (1)	\$	\$	\$ 4,237	\$ 1,618	\$ 4,237	\$ 1,618
<b>Available-for-Sale</b>						
Government agency CMO/REMICs	\$ 25,109	\$ 78	\$	\$	\$ 25,109	\$ 78
Municipal bonds	46,438	555	31,101	447	77,539	1,002
	4,916	272			4,916	272
	\$ 76,463	\$ 905	\$ 31,101	\$ 447	\$ 107,564	\$ 1,352

(1) For the nine months ended September 30, 2009, the Company recorded \$1.6 million, on a pre-tax basis, of the non-credit portion of OTTI for this security in other comprehensive income, which is included as gross unrealized losses.

Description of Securities	Less than 12 months		December 31, 2008 12 months or longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses



(amounts in  
thousands)**Held-To-Maturity**

CMO	\$ 4,770	\$ 2,097	\$	\$	\$ 4,770	\$ 2,097
-----	----------	----------	----	----	----------	----------

**Available-for-Sale**

Mortgage-backed securities	\$ 265	\$	\$ 13,903	\$ 1	\$ 14,168	\$ 1
CMO/REMICs	163,036	4,542	1,853	53	164,889	4,595
Municipal bonds	159,370	5,341	37,994	1,596	197,364	6,937
	\$ 322,671	\$ 9,883	\$ 53,750	\$ 1,650	\$ 376,421	\$ 11,533

The tables above show the Company's investment securities' gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2009 and December 31, 2008. The Company has reviewed individual securities to determine whether a decline in fair value below the amortized cost is other-than-temporary.

The following summarizes our analysis of these securities and the unrealized losses. This assessment was based on the following factors: i) the length of the time and the extent to which the fair value has been less than amortized cost; ii) adverse condition specifically related to the security, an industry, or a geographic area and whether or not the Company expects to recover the entire amortized cost, iii) historical and implied volatility of the fair value of the security; iv) the payment structure of the security and the likelihood of the issuer being able to make payments in the future; v.) failure of the issuer of the security to make scheduled interest or principal payments, vi) any changes to the rating of the security by a rating agency, and vii) recoveries or additional declines in fair value subsequent to the balance sheet date.

*CMO Held-to-Maturity* We have one investment security classified as held-to-maturity. This security was issued by Countrywide Financial and is collateralized by Alt-A mortgages. The mortgages are primarily fixed-rate, 30-year loans, originated in early 2006 with average FICO scores of 715 and an average LTV of 71% at origination. The security was a senior security in the securitization, was rated triple AAA at origination and was supported by subordinate securities. This security is classified as held-to-maturity as we have both the intent and ability to hold this debt security to maturity as the amount of the security, \$4.2 million, is not significant to our liquidity needs. We acquired this security in February

**Table of Contents**

2008 at a price of 98.25%. The significant decline in the fair value of the security first appeared in August 2008 as the current financial crisis in the markets occurred and the market for securities collateralized by Alt-A mortgages diminished.

As of September 30, 2009, the unrealized loss on this security was \$1.8 million and the fair value on the security was 69% of the current par value. The security is rated non-investment grade. We evaluated the security for an other than temporary decline in fair value as of September 30, 2009. We assess for credit impairment using a cash flow model. The key assumptions include default rates, severities and prepayment rates. This security was determined to be credit impaired during the current quarter as opposed to prior quarters due to further degradation in expected cash flows primarily due to higher loss forecasts. We determined the amount of the credit impairment by discounting the expected future cash flows of the underlying collateral. We recognized an other-than-temporary impairment of \$1.8 million reduced by \$1.6 million for the non-credit portion which was reflected in other comprehensive income. The remaining loss of \$232,000 was recognized in third quarter earnings.

The following table provides a roll-forward of credit-related other-than-temporary impairment recognized in earnings for the three and nine months ended September 30, 2009.

	<b>Three and Nine Months Ended September 30, 2009</b>
Balance, beginning of the period	\$
Addition of OTTI that was not previously recognized	232
Reduction for securities sold during the period	
Reduction for securities with OTTI recognized in earnings because the security might be sold before recovery of its amortized cost basis	
Addition of OTTI that was previously recognized because the security might not be sold before recovery of its amortized cost basis	
Reduction for increases in cash flows expected to be collected that are recognized over the remaining life of the security	
Balance, end of the period	\$ 232

*Government Agency* The government agency bonds are backed by the full faith and credit of Agencies of the U.S. Government. These securities are bullet securities, that is, they have a defined maturity date on which the principal is paid. The contractual term of these investments provides that the Bank will receive the face value of the bond at maturity which will equal the amortized cost of the bond. Interest is received throughout the life of the security. There was no loss greater than 12 months on these securities at September 30, 2009.

*Mortgage-Backed Securities and CMO/REMICs* Almost all of the mortgage-backed and CMO/REMICs securities are issued by the government-sponsored enterprises such as Ginnie Mae, Fannie Mae and Freddie Mac. These securities are collateralized or backed by the underlying residential mortgages. All mortgage-backed securities are rated investment grade with an average life of approximately 3.8 years. The contractual cash flows of 97.9% of these investments are guaranteed by U.S. government-sponsored agencies. The remaining 2.1% are issued by banks. Accordingly, it is expected the securities would not be settled at a price less than the amortized cost of the bonds. The unrealized loss greater than 12 months on these securities at September 30, 2009 is \$447,000. This loss is comprised of bonds issued by non-government sponsored enterprises such as financial institutions with a loss of \$326,000 and two FHLMC securities with a loss of \$121,000. Because we believe the decline in fair value is attributable to the

changes in interest rates and not credit quality and because the Company does not intend to sell the investments and it is more likely than not that the Company will not be required

17

---

**Table of Contents**

to sell the investments before recovery of their amortized costs, which may be at maturity, management does not consider these investments to be other than temporarily impaired at September 30, 2009.

*Municipal Bonds* Ninety-four percent of our \$696.7 million municipal bond portfolio contains securities which have an underlying rating of investment grade. The majority of our municipal bonds are insured by the largest bond insurance companies with maturities of approximately 5.1 years. There is no unrealized loss greater than 12 months on these securities at September 30, 2009. The Bank diversifies its holdings by owning selections of securities from different issuers and by holding securities from geographically diversified municipal issuers, thus reducing the Bank's exposure to any single adverse event.

We are continually monitoring the quality of our municipal bond portfolio in light of the current financial problems exhibited by certain monoline insurance companies. While most of our securities are insured by these companies, we feel that there is minimal risk of loss due to the problems these insurers are having. Many of the securities that would not be rated without insurance are pre-refunded and/or are general obligation bonds. Based on our monitoring of the municipal marketplace, to our knowledge, none of the municipalities are exhibiting financial problems that would lead us to believe there is a loss in any given security.

At September 30, 2009 and December 31, 2008, investment securities having an amortized cost of approximately \$2.0 billion and \$2.32 billion respectively, were pledged to secure public deposits, short and long-term borrowings, and for other purposes as required or permitted by law.

The amortized cost and fair value of debt securities at September 30, 2009, by contractual maturity, are shown below. Although mortgage-backed securities and CMO/REMICs have contractual maturities through 2039, expected maturities will differ from contractual maturities because borrowers may have the right to prepay such obligations without penalty. Mortgage-backed securities and CMO/REMICs are included in maturity categories based upon estimated prepayment speeds.

	Available-for-sale		
	Amortized Cost	Fair Value	Weighted- Average Yield
	(amounts in thousands)		
Due in one year or less	\$ 220,431	\$ 222,741	3.98%
Due after one year through five years	1,028,218	1,067,139	4.47%
Due after five years through ten years	900,220	939,536	4.36%
Due after ten years	54,108	56,040	4.04%
	\$ 2,202,977	\$ 2,285,456	4.36%

The investment in FHLB stock is periodically evaluated for impairment based on, among other things, the capital adequacy of the FHLB and its overall financial condition. No impairment losses have been recorded through September 30, 2009.

**3. FAIR VALUE INFORMATION**

The following disclosure provides fair value information for financial assets and liabilities as of September 30, 2009. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2, and Level 3).

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

**Table of Contents**

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company's own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flows and similar techniques.

**Determination of Fair Value**

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value and for estimating fair value for financial instruments not recorded at fair value.

*Cash* The carrying amount of cash and cash equivalents is considered to be a reasonable estimate of fair value.

*Investment securities available-for-sale* Investment securities available-for-sale are valued based upon quotes obtained from a reputable third-party pricing service. The service uses evaluated pricing applications and model processes. Market inputs, such as, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data are considered as part of the evaluation. The inputs are related directly to the security being evaluated, or indirectly to a similarly situated security. Market assumptions and market data are utilized in the valuation models. Accordingly, the Company categorized its investment portfolio as a Level 2 valuation.

*Investment security held-to-maturity* Investment security held-to-maturity is carried at amortized cost-basis on the balance sheet. The fair value is determined using the same process described above for available-for-sale securities. During the third quarter ended, an other-than-temporary impairment loss was recognized and the carrying balance was reduced to fair value.

*Loans* The carrying amount of loans and lease finance receivables is their contractual amounts outstanding, reduced by deferred net loan origination fees and the allocable portion of the allowance for credit losses.

The fair value of loans, other than loans on non-accrual status, was estimated by discounting the remaining contractual cash flows using the estimated current rate at which similar loans would be made to borrowers with similar credit risk characteristics and for the same remaining maturities, reduced by deferred net loan origination fees and the allocable portion of the allowance for credit losses. Accordingly, in determining the estimated current rate for discounting purposes, no adjustment has been made for any change in borrowers' credit risks since the origination of such loans. Rather, the allocable portion of the allowance for credit losses is considered to provide for such changes in estimating fair value.

The fair value of loans on non-accrual status has not been specifically estimated because it is not practicable to reasonably assess the credit risk adjustment that would be applied in the marketplace for such loans. As such, the estimated fair value of total loans at September 30, 2009 includes the carrying amount of non-accrual loans at each respective date, net of allowance for credit losses.

Impaired loans and OREO are generally measured using the fair value of the underlying collateral, which is determined based on the most recent appraisal information received, less costs to sell. These loans fall within Level 2 of the fair value hierarchy. Appraised values may be adjusted based on factors such as the changes in market conditions from the time of valuation. These loans fall within Level 3 of the fair value hierarchy.

**Table of Contents**

The fair value of commitments to extend credit and standby letters of credit were not significant at September 30, 2009 as these instruments predominantly have adjustable terms and are of a short-term nature.

*Swaps* The fair value of the interest rate swap contracts are provided by our counterparty using a system that constructs a yield curve based on cash LIBOR rates, Eurodollar futures contracts, and 3-year through 30-year swap rates. The yield curve determines the valuations of the interest rate swaps. Accordingly, the swap is categorized as a Level 2 valuation.

*Deposits & Borrowings* The amounts payable to depositors for demand, savings, and money market accounts, and the demand note to the U.S. Treasury, and short-term borrowings are considered to be stated at fair value. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value of long-term borrowings and junior subordinated debentures is estimated using the rates currently offered for borrowings of similar remaining maturities.

*Accrued Interest Receivable/Payable* The amounts of accrued interest receivable on loans and lease finance receivables and investments and accrued interest payable on deposits and borrowings are considered to be stated at fair value.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis.

**Assets & Liabilities Measured at Fair Value on a Recurring Basis**

<i>(in thousands)</i>	Carrying Value at September 30, 2009	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Description of Assets</b>				
Mortgage-backed securities	\$ 688,784	\$	\$ 688,784	\$
CMO s / REMIC s	803,366		803,366	
Government agency	96,561		96,561	
Municipal bonds	696,745		696,745	
Investment Securities-AFS	\$ 2,285,456	\$	\$ 2,285,456	\$
Interest Rate Swaps	5,761		5,761	
Total Assets	\$ 2,291,217	\$	\$ 2,291,217	\$
<b>Description of Liability</b>				
Interest Rate Swaps	\$ 5,761	\$	\$ 5,761	\$

We may be required to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis that were still held in the balance sheet at quarter end, the following table provides the level of valuation assumptions used to determine each adjustment and

the carrying value of the related assets at quarter end.

**Table of Contents****Assets & Liabilities Measured at Fair Value on a Non-Recurring Basis**

<i>(in thousands)</i>	Carrying Value at September 30, 2009	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	For the nine months ended September 30, 2009 Total Losses
<b>Description of Assets</b>					
Investment Security-HTM	\$ 4,237	\$	\$4,237	\$	\$ (232)
Impaired Loans (1)	\$ 44,779	\$	\$3,319	\$41,460	\$(18,240)
OREO	\$ 1,137	\$	\$	\$ 1,137	\$ (848)

(1) Impaired loans of \$16.3 million have sufficient collateral value to cover losses and are recorded at carrying value.

The following table presents estimated fair value of financial instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates presented below are not necessarily indicative of the amounts the Company could have realized in a current market exchange as of September 30, 2009. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

**FAIR VALUE INFORMATION**

	September 30, 2009	
	Carrying Amount	Estimated Fair Value
	(amounts in thousands)	
<b>Assets</b>		
Cash and cash equivalents	\$ 222,158	\$ 222,158
Federal funds sold and Interest-bearing balances due from depository institutions	150,285	150,285
FHLB Stock	93,240	93,240
Investment securities available-for-sale	2,285,456	2,285,456
Investment securities held-to-maturity	4,237	4,237
Loans and lease finance receivables, net	3,512,771	3,546,141
Accrued interest receivable	27,430	27,430
<b>Liabilities</b>		
Deposits:		
Noninterest-bearing	\$1,416,558	\$1,416,558
Interest-bearing	2,623,213	2,626,464
Demand note to U.S. Treasury	3,441	3,441
Borrowings	1,665,326	1,721,518
Junior subordinated debentures	115,055	115,735
Accrued interest payable	8,420	8,420

The fair value estimates presented herein are based on pertinent information available to management as of September 30, 2009. Although management is not aware of any factors that would significantly affect the estimated



fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented above.

**4. BUSINESS SEGMENTS**

The Company has identified two principal reportable segments: Business Financial and Commercial Banking Centers and the Treasury Department. The Company's subsidiary bank has 41 Business Financial Centers and 5 Commercial Banking Centers (branches), organized in 6 geographic regions, which are the focal points for customer sales and services. The Company utilizes an internal reporting

**Table of Contents**

system to measure the performance of various operating segments within the Bank which is the basis for determining the Bank's reportable segments. The Chief Operating Decision Maker (currently our CEO) regularly reviews the financial information of these segments in deciding how to allocate resources and assessing performance. The Bank's Business Financial and Commercial Banking Centers are considered one operating segment as their products and services are similar and are sold to similar types of customers, have similar production and distribution processes, have similar economic characteristics, and have similar reporting and organizational structures. The Treasury Department's primary focus is managing the Bank's investments, liquidity, and interest rate risk. Information related to the Company's remaining operating segments which include construction lending, dairy and livestock lending, SBA lending, leasing, and centralized functions have been aggregated and included in Other. In addition, the Company allocates internal funds transfer pricing to the segments using a methodology that charges users of funds interest expense and credits providers of funds interest income with the net effect of this allocation being recorded in administration.

The following table represents the selected financial information for these two business segments. Accounting principles generally accepted in the United States of America do not have an authoritative body of knowledge regarding the management accounting used in presenting segment financial information. The accounting policies for each of the business units is the same as those policies identified for the consolidated Company and identified in the footnote on the summary of significant accounting policies. The income numbers represent the actual income and expenses of each business unit. In addition, each segment has allocated income and expenses based on management's internal reporting system, which allows management to determine the performance of each of its business units. Loan fees, included in the Business Financial and Commercial Banking Centers category are the actual loan fees paid to the Company by its customers. These fees are eliminated and deferred in the Other category, resulting in deferred loan fees for the consolidated financial statements. All income and expense items not directly associated with the two business segments are grouped in the Other category. Future changes in the Company's management structure or reporting methodologies may result in changes in the measurement of operating segment results.

The following tables present the operating results and other key financial measures for the individual reportable segments for the three and nine months ended September 30, 2009 and 2008:

**Table of Contents****Three Months Ended September 30, 2009**

	<b>Business Financial Centers</b>	<b>Treasury</b>	<b>Other</b>	<b>Eliminations</b>	<b>Total</b>
Interest income, including loan fees	\$ 38,632	\$ 25,388	\$ 11,899	\$	\$ 75,919
Credit for funds provided (1)	14,877		6,723	(21,600)	
<b>Total interest income</b>	<b>53,509</b>	<b>25,388</b>	<b>18,622</b>	<b>(21,600)</b>	<b>75,919</b>
Interest expense	6,920	13,286	907		21,113
Charge for funds used (1)	2,522	8,995	10,083	(21,600)	
<b>Total interest expense</b>	<b>9,442</b>	<b>22,281</b>	<b>10,990</b>	<b>(21,600)</b>	<b>21,113</b>
<b>Net interest income</b>	<b>44,067</b>	<b>3,107</b>	<b>7,632</b>		<b>54,806</b>
Provision for credit losses			13,000		13,000
Net interest income after provision for credit losses	\$ 44,067	\$ 3,107	(\$5,368)	\$	\$ 41,806
Non-interest income	5,058	6,667	3,377		15,102
Non-interest expense	12,236	383	17,226		29,845
<b>Segment pretax profit (loss)</b>	<b>\$ 36,889</b>	<b>\$ 9,391</b>	<b>(\$19,217)</b>	<b>\$</b>	<b>\$ 27,063</b>

**Three Months Ended September 30, 2008**

	<b>Business Financial Centers</b>	<b>Treasury</b>	<b>Other</b>	<b>Eliminations</b>	<b>Total</b>
Interest income, including loan fees	42,120	\$ 30,620	\$ 10,767	\$	\$ 83,507
Credit for funds provided (1)	18,306		4,458	(22,764)	
<b>Total interest income</b>	<b>60,426</b>	<b>30,620</b>	<b>15,225</b>	<b>(22,764)</b>	<b>83,507</b>
Interest expense	7,214	\$ 24,712	2,569		34,495
Charge for funds used (1)	19,360	\$ 856	2,548	(22,764)	
<b>Total interest expense</b>	<b>26,574</b>	<b>25,568</b>	<b>5,117</b>	<b>(22,764)</b>	<b>34,495</b>
<b>Net interest income</b>	<b>33,852</b>	<b>5,052</b>	<b>10,108</b>		<b>49,012</b>
Provision for credit losses			4,000		4,000
Net interest income after provision for credit losses	\$ 33,852	\$ 5,052	\$ 6,108	\$	\$ 45,012

Edgar Filing: CVB FINANCIAL CORP - Form 10-Q

Non-interest income	5,471	\$ 1	2,901		<b>8,373</b>
Non-interest expense	12,173	\$ 342	16,542		<b>29,057</b>
Segment pretax profit (loss)	<b>\$ 27,150</b>	<b>\$ 4,711</b>	<b>(\$7,533)</b>	\$	<b>\$ 24,328</b>

23

---

**Table of Contents**

	<b>Nine Months Ended September 30, 2009</b>				
	<b>Business Financial Centers</b>	<b>Treasury</b>	<b>Other</b>	<b>Eliminations</b>	<b>Total</b>
Interest income, including loan fees	\$ 115,711	\$ 80,877	\$ 34,068	\$	\$ 230,656
Credit for funds provided (1)	37,526		16,457	(53,983)	
Total interest income	153,237	80,877	50,525	(53,983)	230,656
Interest expense	21,382	41,400	3,681		66,463
Charge for funds used (1)	9,325	20,167	24,491	(53,983)	
Total interest expense	30,707	61,567	28,172	(53,983)	66,463
Net interest income	122,530	19,310	22,353		164,193
Provision for credit losses			55,000		55,000
Net interest income after provision for credit losses	\$ 122,530	\$ 19,310	(\$32,647)	\$	\$ 109,193
Non-interest income	14,670	28,215	8,283		51,168
Non-interest expense	36,939	1,122	56,160		94,221
Segment pretax profit (loss)	\$ 100,261	\$ 46,403	(\$80,524)	\$	\$ 66,140
Segment assets as of September 30, 2009	\$ 4,241,933	\$ 2,724,010	\$ 738,934	\$ (1,158,612)	\$ 6,546,265

	<b>Nine Months Ended September 30, 2008</b>				
	<b>Business Financial Centers</b>	<b>Treasury</b>	<b>Other</b>	<b>Eliminations</b>	<b>Total</b>
Interest income, including loan fees	\$ 125,280	\$ 90,545	\$ 33,870	\$	\$ 249,695
Credit for funds provided (1)	39,224		6,421	(45,645)	
Total interest income	164,504	90,545	40,291	(45,645)	249,695
Interest expense	27,569	71,568	8,934		108,071
Charge for funds used (1)	27,519	6,596	11,530	(45,645)	
Total interest expense	55,088	78,164	20,464	(45,645)	108,071
Net interest income	109,416	12,381	19,827		141,624

Provision for credit losses			8,700		<b>8,700</b>
Net interest income after provision for credit losses	\$ 109,416	\$ 12,381	\$ 11,127	\$	<b>\$ 132,924</b>
Non-interest income	16,068	7	9,141		<b>25,216</b>
Non-interest expense	36,135	950	50,749		<b>87,834</b>
Segment pretax profit (loss)	\$ 89,349	\$ 11,438	(\$30,481)	\$	<b>\$ 70,306</b>
Segment assets as of September 30, 2008	\$ 3,300,145	\$ 2,588,209	\$ 609,060	\$ (75,628)	<b>\$ 6,421,786</b>

(1) Credit for funds provided and charge for funds used is eliminated in the consolidated presentation.

## 5. DERIVATIVE FINANCIAL INSTRUMENTS

The Bank is exposed to certain risks relating to its ongoing business operations. The primary risks managed by using derivative instruments are market risk and interest rate risk. As of September 30, 2009, the Bank entered into 28 interest-rate swap agreements with customers and 28 with a counterparty bank. The swaps are not designated as hedging instruments. The purpose of entering into offsetting derivatives not designated as a hedging instrument is to provide the Bank a variable-rate loan receivable and provide the customer the financial effects of a fixed-rate loan without creating volatility in the bank's earnings.

The structure of the swaps is as follows. The Bank enters into a swap with its customers to allow them to convert variable rate loans to fixed rate loans, and at the same time, the Bank enters into a swap with the counterparty bank to allow the Bank to pass on the interest-rate risk associated with fixed rate loans. The net effect of the transaction allows the Bank to receive interest on the loan from the customer at a variable rate based on LIBOR plus a spread. The changes in the market value of the swaps primarily offset each other and therefore do not have a significant impact on the Company's results of operations.

**Table of Contents**

As of September 30, 2009, the total notional amount of the Bank's swaps was \$171.8 million. The following tables present the location of the asset and liability and the amount of gain recognized as of and for the nine months ended September 30, 2009.

**Fair Value of Derivative Instruments**

	<b>Asset Derivatives</b>		<b>Liability Derivatives</b>	
	September 30, 2009		September 30, 2009	
	<i>(amounts in thousands)</i>			
<b>Derivatives Not Designated as Hedging Instruments</b>	Balance Sheet	Fair Value	Balance Sheet	Fair Value
	Location		Location	
Interest Rate Swaps	Other Assets	\$ 5,761	Other Liabilities	\$ 5,761
Total Derivatives		\$ 5,761		\$ 5,761

**The Effect of Derivative Instruments on the Consolidated Statement of Earnings for the nine months ended September 30, 2009**  
*(amounts in thousands)*

<b>Derivatives Not Designated as Hedging Instruments</b>	<b>Location of Gain Recognized in Income on Derivative</b>	<b>Amount of Gain</b>
		<b>Recognized in Income on Derivative September 30, 2009</b>
Interest Rate Swaps	Other Income	\$ 275
Total		\$ 275

**6. SUBSEQUENT EVENTS**

On October 16, 2009, the Bank acquired substantially all of the assets and assumed substantially all of the liabilities of San Joaquin Bank (SJB) headquartered in Bakersfield, California from the FDIC as receiver for SJB, including all five SJB branches. Based upon a preliminary closing with the FDIC as of October 16, 2009, the Bank acquired (a) an estimated \$690 million in loans, (b) \$24 million in investment securities, and (c) \$18 million in cash and other assets, and assumed (a) an estimated \$530 million in deposits, (b) \$121 million in borrowings, and (c) \$1 million in other liabilities. The foregoing amounts represent SJB's book value and do not reflect fair value. These amounts are estimates and, accordingly, are subject to adjustment based upon final settlement with the FDIC. The Company is currently in the process of determining fair value amounts.

On October 28, 2009, the Company repurchased the warrant issued to the U.S. Treasury as part of the U.S. Treasury's Capital Purchase Program. The repurchase price of \$1,307,000 was recorded in additional paid-in-capital on the balance sheet. The warrant to purchase 1,669,521 shares of the Company's voting common stock at an exercise price of \$11.68 was reduced in half to 834,761 shares, upon completion of the Company's common stock offering on July 27, 2009.

The Company has evaluated subsequent events through November 5, 2009, the date that these consolidated financial statements were issued.





**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****GENERAL**

Management's discussion and analysis is written to provide greater insight into the results of operations and the financial condition of CVB Financial Corp. and its subsidiaries. Throughout this discussion, Company refers to CVB Financial Corp. and its subsidiaries as a consolidated entity. CVB refers to CVB Financial Corp. as the unconsolidated parent company and Bank refers to Citizens Business Bank. For a more complete understanding of the Company and its operations, reference should be made to the financial statements included in this report and this discussion and analysis should be read in conjunction with the Company's 2008 Annual Report on Form 10-K. Certain statements in this Report on Form 10-Q constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995 which involve risks and uncertainties. Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, local, regional, national and international economic conditions and events and the impact they may have on us and our customers; ability to attract deposits and other sources of liquidity; oversupply of inventory and continued deterioration in values of California real estate, both residential and commercial; a prolonged slowdown in construction activity; changes in the financial performance and/or condition of our borrowers; changes in the level of non-performing assets and charge-offs; the effect of acquisitions we may make; the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities, executive compensation and insurance) with which we and our subsidiaries must comply; changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements; inflation, interest rate, securities market and monetary fluctuations; political instability; acts of war or terrorism, or natural disasters, such as earthquakes, or the effects of pandemic flu; the timely development and acceptance of new banking products and services and perceived overall value of these products and services by users; changes in consumer spending, borrowing and savings habits; technological changes; the ability to increase market share and control expenses; changes in the competitive environment among financial and bank holding companies and other financial service providers; continued volatility in the credit and equity markets and its effect on the general economy; the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters; changes in our organization, management, compensation and benefit plans; the costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews. For additional information concerning these factors and other factors which may cause actual results to differ from the results discussed in our forward-looking statements, see the periodic filings the Company makes with the Securities and Exchange Commission, and in particular Item 1A. Risk Factors contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The Company does not undertake, and specifically disclaims, any obligation to update any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

**OVERVIEW**

We are a bank holding company with one bank subsidiary, Citizens Business Bank. We have three other inactive subsidiaries: CVB Ventures, Inc.; Chino Valley Bancorp and Orange National Bancorp. We are also the common stockholder of CVB Statutory Trust I, CVB Statutory Trust II and CVB Statutory Trust III, statutory trusts which were formed to issue trust preferred securities in order to increase the capital of the Company. Through our acquisition of FCB in June 2007, we acquired FCB Capital Trust II, another statutory trust. We are based in Ontario, California in what is known as the Inland Empire of California. Our geographical market area encompasses the City of Stockton (the middle of the Central Valley) in the center of California to the City of Laguna Beach (in Orange County) in the southern

**Table of Contents**

portion of California. Our mission is to offer the finest financial products and services to professionals and businesses in our market area.

Our primary source of income is from the interest earned on our loans and investments and our primary area of expense is the interest paid on deposits, borrowings, and salaries and benefits. As such our net income is subject to fluctuations in interest rates and their impact on our income statement. We are also subject to competition from other financial institutions, which may affect our pricing of products and services, and the fees and interest rates we can charge on them.

Economic conditions in our California service area impact our business. We have seen a significant decline in the housing market resulting in slower growth in construction loans. Unemployment is high and the Inland Empire and other areas of our marketplace have been significantly impacted as economic conditions, both nationally and in California, continue to deteriorate. Approximately 22% of our total loan portfolio of \$3.6 billion is located in the Inland Empire region of California. The balance of the portfolio is from outside of this region. Our provision for credit losses for the first nine months of 2009, which was significantly higher than our provision for credit losses for the first nine months of 2008, reflects an increase in our classified loans, as we continue to see the impact of deteriorating economic conditions on our loan portfolio. Continued weaknesses in the local and state economy could adversely affect us through diminished loan demand, credit quality deterioration, and increases in loan delinquencies and defaults.

Over the past few years, we have been active in acquisitions and we will continue to consider acquisition targets, including FDIC-assisted acquisitions, which will enable us to meet our business objectives and enhance shareholder value along with organic growth. Since 2000, we have acquired four banks and a leasing company, and we have opened four de novo branches: Bakersfield, Fresno, Madera, and Stockton, California. We also have five Commercial Banking Centers. Although able to take deposits, these centers operate primarily as sales offices and focus on business clients and their principals, professionals, and high net-worth individuals. One of these centers is located in the San Fernando Valley. The other four centers are located within a Business Financial Center in San Bernardino, Los Angeles and Orange counties. For a discussion of our recent acquisition of San Joaquin Bank, see [Recent Developments](#) below.

The full impact of the decreases in interest rates on deposits during 2008 was realized during the first nine months of 2009. Our net interest income before provision for credit losses of \$164.2 million, increased by \$22.6 million or 15.93%, compared to net interest income before provision for credit losses of \$141.6 million for the same period in 2008. The Bank has always had an excellent base of interest free deposits primarily due to our specialization in businesses and professionals as customers. As of September 30, 2009, 35.07% of our deposits are interest-free. This has allowed us to have a low cost of deposits, currently 0.66% for the first nine months of 2009, which contributed to a substantial reduction in interest expense for the first nine months of 2009 compared to the same period last year.

Our net income decreased to \$48.4 million for the first nine months of 2009 compared with \$50.8 million for the first nine months of 2008, a decrease of \$2.4 million or 4.82%. The decrease of \$2.4 million is primarily the result of the increase in provision for credit losses of \$46.3 million and an increase in non-interest expense of \$6.4 million, offset by an increase in net interest income before provision for credit losses of \$22.6 million and gain on sale of securities of \$28.4 million. Diluted earnings per common share decreased to \$0.40 per share for 2009, from \$0.61 per share in 2008. A substantial portion of the decrease in diluted earnings per share is associated with dividends paid and amortization of the discount on our preferred stock which was repaid in the current quarter.

Our net income increased to \$19.3 million for the quarter ended September 30, 2009 compared with \$17.5 million for the same period in 2008, an increase of \$1.8 million or 10.66%. The increase of \$1.8 million is primarily the result of the gain of sale of securities of \$6.9 million and an increase in net interest income of \$5.8 million, offset by an increase in provision for credit losses of \$9.0 million.

**Table of Contents**

Diluted earnings per common share decreased to \$0.10 per share for the third quarter of 2009 from \$0.21 per share for the third quarter of 2008. Due to the repurchase of preferred stock, current-quarter diluted earnings per common share reflected a one-time, non-cash reduction in net income applicable to common stockholders of \$7.6 million, or \$.07 per share.

**RECENT DEVELOPMENTS**

On October 16, 2009, the Bank acquired substantially all of the assets and assumed substantially all of the liabilities of San Joaquin Bank ( SJB ) headquartered in Bakersfield, California from the FDIC as receiver for SJB, including all five SJB branches. Based upon a preliminary closing with the FDIC as of October 16, 2009, the Bank acquired (a) an estimated \$690 million in loans, (b) \$24 million in investment securities, and (c) \$18 million in cash and other assets, and assumed (a) an estimated \$530 million in deposits, (b) \$121 million in borrowings, and (c) \$1 million in other liabilities. The foregoing amounts represent SJB's book value and do not reflect fair value. These amounts are estimates and, accordingly, are subject to adjustment based upon final settlement with the FDIC. The Company is currently in the process of determining fair value amounts.

On October 28, 2009, the Company repurchased the warrant issued to the U.S. Treasury as part of the U.S. Treasury's Capital Purchase Program. The repurchase price of \$1,307,000 was recorded in additional paid-in-capital on the balance sheet. The warrant to purchase 1,669,521 shares of the Company's voting common stock at an exercise price of \$11.68 was reduced in half to 834,761 shares, upon completion of the Company's common stock offering on July 27, 2009.

**CRITICAL ACCOUNTING ESTIMATES**

Critical accounting estimates are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that our most critical accounting estimates upon which our financial condition depends, and which involve the most complex or subjective decisions or assessments are as follows:

**Allowance for Credit Losses:** Arriving at an appropriate level of allowance for credit losses involves a high degree of judgment. Our allowance for credit losses provides for probable losses based upon evaluations of known and inherent risks in the loan portfolio. The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in our judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors as deserve current recognition in estimating inherent credit losses. The provision for credit losses is charged to expense. For a full discussion of our methodology of assessing the adequacy of the allowance for credit losses, see the Risk Management section of this Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Investment Portfolio:** The investment portfolio is an integral part of the Company's financial performance. We invest primarily in fixed income securities. Accounting estimates are used in the valuation of the investment portfolio and these estimates do impact the presentation of our financial condition and results of operations. We classify as held-to-maturity those debt securities that we have the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized holding gains and losses being included in current earnings. Securities available-for-sale are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders' equity. Realized gains and losses on sales

**Table of Contents**

of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the effective-yield method over the terms of the securities. Our investment in Federal Home Loan Bank ( FHLB ) stock is carried at cost.

At each reporting date, securities are assessed to determine whether there is an other-than-temporary impairment. Other-than-temporary impairment on investment securities is recognized in earnings when there are credit losses on a debt security for which management does not intend to sell and for which it is more-likely-than-not that the Company will not have to sell prior to recovery of the noncredit impairment. In those situations, the portion of the total impairment that is attributable to the credit loss would be recognized in earnings, and the remaining difference between the debt security's amortized cost basis and its fair value would be included in other comprehensive income.

**Income Taxes:** We account for income taxes using the asset and liability method by deferring income taxes based on estimated future tax effects of differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in our balance sheets. We must also assess the likelihood that any deferred tax assets will be recovered from future taxable income and establish a valuation allowance for those assets determined to not likely be recoverable. Our judgment is required in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Although we have determined a valuation allowance is not required for any of our deferred tax assets, there is no guarantee that these assets are recoverable.

**Goodwill and Intangible Assets:** We have acquired entire banks and branches of banks. Those acquisitions accounted for under the purchase method of accounting have given rise to goodwill and intangible assets. We record the assets acquired and liabilities assumed at their fair value. These fair values are determined through the use of internal and external valuation techniques. The purchase price is allocated to assets and liabilities, including identified intangibles. The identified intangibles are amortized over the estimated lives of the assets or liabilities. Any excess purchase price after this allocation results in goodwill. Goodwill is tested on an annual basis for impairment.

**ANALYSIS OF THE RESULTS OF OPERATIONS*****Earnings***

We reported net earnings of \$48.4 million for the nine months ended September 30, 2009. This represented a decrease of \$2.4 million or 4.82%, from net earnings of \$50.8 million for the nine months ended September 30, 2008 primarily due to an increase in loan loss provision of \$46.3 million and an increase in non-interest expense of \$6.4 million, offset by gains on sales of securities of \$28.4 million and an increase in our net interest income of \$22.6 million year over year. Basic and diluted earnings per common share for the nine-month period decreased to \$0.40 per share for 2009, compared to \$0.61 earnings per common share for 2008. The annualized return on average assets was 0.99% for the nine months of 2009 compared to an annualized return on average assets of 1.07% for the nine months of 2008. The annualized return on average equity was 10.01% for the nine months ended September 30, 2009, compared to an annualized return of 15.10% for the nine months ended September 30, 2008. The decrease in annualized return on average equity for the nine-month period is attributed to an increase in our average equity balance as a result of the preferred stock we issued to the U.S. Treasury in December 2008 as a result of our participation in the Treasury's Capital Purchase Program. During the third quarter, we raised \$132.5 million in gross proceeds from common stock issuance and repurchased all of the preferred stock issued to the U.S. Treasury.

For the quarter ended September 30, 2009, our net earnings were \$19.3 million. This represented an increase of \$1.8 million or 10.66%, from net earnings of \$17.5 million, for the third quarter of 2008. Basic and diluted earnings per common share decreased to \$0.10 per share for the third quarter of 2009

**Table of Contents**

compared to \$0.21 per share for the third quarter of 2008. The annualized return on average assets was 1.17% and 1.08% for the third quarter of 2009 and 2008, respectively. The annualized return on average equity was 11.33% and 15.55% for the third quarter of 2009 and 2008, respectively.

***Net Interest Income***

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (earning assets) and the interest paid on deposits and borrowed funds (interest-bearing liabilities). Net interest margin is the taxable-equivalent of net interest income as a percentage of average earning assets for the period. The level of interest rates and the volume and mix of earning assets and interest-bearing liabilities impact net interest income and net interest margin. The net interest spread is the yield on average earning assets minus the cost of average interest-bearing liabilities. Our net interest income, interest spread, and net interest margin are sensitive to general business and economic conditions. These conditions include short-term and long-term interest rates, inflation, monetary supply, and the strength of the economy, in general, and the local economies in which we conduct business. Our ability to manage the net interest income during changing interest rate environments will have a significant impact on our overall performance. Our balance sheet is currently liability-sensitive; meaning interest-bearing liabilities will generally reprice more quickly than earning assets. Therefore, our net interest margin is likely to decrease in sustained periods of rising interest rates and increase in sustained periods of declining interest rates. We manage net interest income by affecting changes in the mix of earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to earning assets, and in the growth of earning assets.

Our net interest income, before the provision for credit losses, totaled \$164.2 million for the nine months ended September 30, 2009. This represented an increase of \$22.6 million, or 15.93%, over net interest income, before provision for credit losses, of \$141.6 million for the same period in 2008. The increase in net interest income of \$22.6 million resulted from a \$41.6 million decrease in interest expense, offset by an \$19.0 million decrease in interest income.

Interest income totaled \$230.7 million for the first nine months of 2009. This represented a decrease of \$19.0 million, or 7.63%, compared to total interest income of \$249.7 million for the same period last year. The decrease in interest income was primarily the result of the decrease in average yield on earning assets to 5.18% for the nine months of 2009 from 5.75% for the same period of 2008, or 57 basis points. Average earning assets increased by \$164.9 million, or 2.74%, from \$6.01 billion to \$6.18 billion.

Interest expense totaled \$66.5 million for the first nine months of 2009. This represented a decrease of \$41.6 million, or 38.50%, from total interest expense of \$108.1 million for the same period last year. The decrease in interest expense was primarily the result of a decrease in the average rate paid on interest-bearing liabilities to 1.98% for the first nine months of 2009 from 3.10% for the same period in 2008, or 112 basis points. The decrease in rates paid on deposits and borrowings was offset by an increase in average interest-bearing deposits of \$460.6 million, or 23.09%, from \$1.99 billion to \$2.46 billion.

For the third quarter ended September 30, 2009, our net interest income, before provision for credit losses, totaled \$54.8 million. This represented an increase of \$5.8 million, or 11.82%, over net interest income of \$49.0 million for the same period in 2008. The increase in net interest income of \$5.8 million resulted from a decrease of \$13.4 million in interest expense, offset by a \$7.6 million decrease in interest income.

Interest income totaled \$75.9 million for the third quarter of 2009. This represented a decrease of \$7.6 million, or 9.09%, compared to total interest income of \$83.5 million for the same period last year. The decrease in interest income for the third quarter ending September 30, 2009 as compared to the third quarter ending September 30, 2008 was primarily the result of the decrease in average yield on earning assets to 5.11% for the third quarter of 2009 from 5.65% for the same period of 2008, or 54 basis points. Average earning assets increased by \$54.6 million, or 0.90%, from \$6.09 billion to \$6.14 billion.

**Table of Contents**

Interest expense totaled \$21.1 million for the third quarter of 2009. This represented a decrease of \$13.4 million or 38.79%, from total interest expense of \$34.5 million for the same period last year. The decrease in interest expense was primarily the result of a decrease in the average rate paid on interest-bearing liabilities to 1.89% for the third quarter ending September 30, 2009 from 2.91% for the same period in 2008, or 102 basis points. The decrease in yields was offset by an increase in average interest-bearing deposits of \$658.8 million, or 34.03%, from \$1.94 billion to \$2.59 billion.

Table 1 shows the average balances of assets, liabilities, and stockholders' equity and the related interest income, expense, and yields/rates for the nine -month and three-month period ended September 30, 2009 and 2008. Yields for tax-preferenced investments are shown on a taxable equivalent basis using a 35% tax rate.

**TABLE 1 Distribution of Average Assets, Liabilities, and Stockholders' Equity; Interest Rates and Interest Differentials**

	Nine-month period ended September 30,					
	Average Balance	2009 Interest	Average Yield/Rate (amounts in thousands)	Average Balance	2008 Interest	Average Yield/Rate
<b>ASSETS</b>						
Investment Securities						
Taxable	\$ 1,699,786	\$ 59,848	4.73%	\$ 1,778,551	\$ 65,448	4.95%
Tax preferenced (1)	669,615	20,560	5.78%	685,113	21,336	5.84%
Investment in FHLB stock	93,240	195	0.28%	88,508	3,666	5.52%
Federal Funds Sold & Interest Bearing Deposits with other institutions						
	68,786	195	0.38%	1,334	34	3.40%
Loans (2) (3)	3,646,862	149,858	5.49%	3,459,916	159,211	6.15%
Total Earning Assets	6,178,289	230,656	5.18%	6,013,422	249,695	5.75%
Total Non Earning Assets	356,180			357,204		
Total Assets	\$ 6,534,469			\$ 6,370,626		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Savings Deposits (4)						
Time Deposits	\$ 1,286,477	\$ 7,469	0.78%	\$ 1,260,483	\$ 13,255	1.40%
	1,168,682	11,494	1.31%	734,050	14,978	2.73%
Total Deposits	2,455,159	18,963	1.03%	1,994,533	28,233	1.89%
Other Borrowings	1,984,526	47,500	3.16%	2,605,543	79,838	4.03%
Interest Bearing Liabilities	4,439,685	66,463	1.98%	4,600,076	108,071	3.10%
Non-interest bearing deposits						
	1,380,349			1,257,843		

Other Liabilities	68,597	63,389
Stockholders' Equity	645,838	449,318
Total Liabilities and Stockholders' Equity	\$ 6,534,469	\$ 6,370,626

Net interest income \$ 164,193 \$ 141,624

Net interest spread tax equivalent	3.20%	2.65%
Net interest margin	3.57%	3.18%
Net interest margin tax equivalent	3.75%	3.37%
Net interest margin excluding loan fees	3.52%	3.09%
Net interest margin excluding loan fees tax equivalent	3.70%	3.28%

(1) Non tax-equivalent rate was 4.11% for 2009 and 4.15% for 2008.

(2) Loan fees are included in total interest income as follows, (000)s omitted: 2009, \$2,279; 2008, \$4,193

(3) Non performing loans are included in net loans as follows: 2009, \$58.1 million; 2008, \$16.6 million

(4) Includes interest bearing demand and money market accounts

**Table of Contents****TABLE 1 Distribution of Average Assets, Liabilities, and Stockholders Equity; Interest Rates and Interest Differentials**

	Three Months Ended September 30,					
	Average Balance	2009 Interest	Average Rate (amounts in thousands)	Average Balance	2008 Interest	Average Rate
<b>ASSETS</b>						
Investment Securities						
Taxable	\$ 1,635,607	\$ 18,278	4.49%	\$ 1,767,850	\$ 22,142	5.01%
Tax preferenced (1)	665,405	6,749	5.76%	672,765	7,036	5.88%
Investment in FHLB stock	93,240	195	0.84%	91,729	1,367	5.96%
Federal Funds Sold & Interest Bearing Deposits with other institutions	143,220	136	0.38%	752	8	4.26%
Loans (2) (3)	3,606,945	50,561	5.56%	3,556,724	52,954	5.92%
Total Earning Assets	6,144,417	75,919	5.11%	6,089,820	83,507	5.65%
Total Non Earning Assets	413,697			354,801		
Total Assets	\$ 6,558,114			\$ 6,444,621		
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>						
Savings Deposits (4)	\$ 1,380,686	\$ 2,466	0.71%	\$ 1,215,066	\$ 3,477	1.14%
Time Deposits	1,214,205	3,468	1.13%	721,035	3,940	2.17%
Total Deposits	2,594,891	5,934	0.91%	1,936,101	7,417	1.52%
Other Borrowings	1,796,234	15,179	3.31%	2,715,548	27,078	3.90%
Interest Bearing Liabilities	4,391,125	21,113	1.89%	4,651,650	34,495	2.91%
Non-interest bearing deposits	1,427,916			1,299,630		
Other Liabilities	62,538			46,619		
Stockholders Equity	676,535			446,722		
Total Liabilities and Stockholders Equity	\$ 6,558,114			\$ 6,444,621		
Net interest income		\$ 54,806			\$ 49,012	



Net interest spread tax equivalent	3.22%	2.74%
Net interest margin	3.57%	3.24%
Net interest margin tax equivalent	3.75%	3.43%
Net interest margin excluding loan fees	3.52%	3.16%
Net interest margin excluding loan fees tax equivalent	3.70%	3.35%

(1) Non tax equivalent rate was 4.08% for 2009 and 4.18% for 2008.

(2) Loan fees are included in total interest income as follows, (000)s omitted: 2009, \$886; 2008, \$1,190

(3) Non performing loans are included in net loans as follows, (000)s omitted: 2009, \$58.1 million; 2008, \$16.6 million

(4) Includes interest bearing demand and money market accounts

As stated above, the net interest margin measures net interest income as a percentage of average earning assets. Our tax effected (TE) net interest margin was 3.75% for the nine months of 2009, compared to 3.37% for the first nine months of 2008. Our tax effected (TE) net interest margin for the third quarter of 2009 was 3.75%, compared to 3.43% for the third quarter of 2008. The increase in the net interest margin over the same period last year is primarily the result of the decreasing interest rate environment, which impacted interest earned and interest paid as a percent of earning assets. This was partially offset by changes in the mix of assets and liabilities as discussed in the following paragraphs. Generally, our net interest margin improves in a decreasing interest rate environment as our deposits and borrowings reprice much faster than our loans and securities.

The net interest spread is the difference between the yield on average earning assets and the cost of average interest-bearing liabilities. The net interest spread is an indication of our ability to manage rates received on loans and investments and rates paid on deposits and borrowings in a competitive and changing interest rate environment. Our net interest spread (TE) was 3.20% for the nine months of 2009 and 2.65% for the same period last year. The increase

in the net interest spread for the nine months ended September 30, 2009 resulted from a 112 basis point decrease in the cost of interest-bearing liabilities, offset by a 57 basis point decrease in the yield on earning assets, thus generating a 55 basis point increase in the net interest spread from the same period last year.

For the third quarter of 2009, the Company's net interest spread (TE) was 3.22% as compared to 2.74% for the same period last year. The increase in net interest spread for the third quarter ended September 30, 2009 resulted from a 102 basis point decrease in the cost of interest-bearing liabilities,

**Table of Contents**

offset by a 54 basis point decrease in the yield on earning assets, thus generating a 48 basis point increase in the net interest spread from the same period last year.

The yield (TE) on earning assets decreased to 5.18% for the nine months of 2009, from 5.75% for the same period last year, and reflects a decreasing interest rate environment and a change in the mix of earning assets. Average loans as a percent of earning assets increased to 59.03% in the nine months of 2009 from 57.54% for the same period in 2008. Average investments as a percent of earning assets decreased to 38.35% in the nine months of 2009 from 40.97% for the same period in 2008. The yield on loans for the first nine months of 2009 decreased to 5.49% as compared to 6.15% for the same period in 2008 as a result of the decreasing interest rate environment. The yield on loans declined at a slower rate than general interest rates as approximately 63% of the Company's loans are fixed-rate loans or hybrid adjustable loans with interest rates that are typically fixed for the first five or ten years of the loans and reset at fixed rates for the remaining term. The yield (TE) on investments for the first nine months of 2009 decreased to 5.03% compared to 5.20% for the same period in 2008. The decrease in rates, offset by an increase in average loan balances, resulted in a decrease in our interest income.

The cost of average interest-bearing liabilities decreased to 1.98% for the first nine months of 2009 as compared to 3.10% for the same period in 2008, reflecting the decrease in interest rates and a change in the mix of interest-bearing liabilities. The fact that the cost of interest-bearing liabilities dropped more than the yield on earning assets is due to the liability-sensitive nature of our balance sheet. Average borrowings as a percent of average interest-bearing liabilities decreased to 44.70% during the first nine months of 2009 as compared to 56.64% for the same period in 2008. The cost of borrowings for the first nine months of 2009 decreased to 3.16% as compared to 4.03% for the same period in 2008, reflecting the decrease in interest rates. Borrowings typically have a higher cost than interest-bearing deposits. The cost of interest-bearing deposits for the first nine months of 2009 decreased to 1.03% as compared to 1.89% for the same period in 2008, also reflecting the declining interest rate environment. The FDIC has approved the payment of interest on certain demand deposit accounts. This could have a negative impact on our net interest margin, net interest spread, and net earnings, should this be implemented fully. Currently, we pay interest on NOW and Money Market Accounts. The overall decrease in interest rates and decrease in average borrowings, offset by an increase in average deposits, resulted in a decrease in our interest expense.

For the third quarter of 2009, the yield (TE) on earning assets decreased to 5.11%, from 5.65% for the same period last year. The cost of average interest-bearing liabilities decreased to 1.89% for the third quarter of 2009 as compared to 2.91% for the same period in 2008. The changes reflect the decreasing interest rate environment and change in mix of earning assets and interest-bearing liabilities, reflecting similar trends as described above.

Table 2 presents a comparison of interest income and interest expense resulting from changes in the volumes and rates on average earning assets and average interest-bearing liabilities for the periods indicated. Changes in interest income or expense attributable to volume changes are calculated by multiplying the change in volume by the initial average interest rate. The change in interest income or expense attributable to changes in interest rates is calculated by multiplying the change in interest rate by the initial volume. The changes attributable to both interest rate and volume changes are calculated by multiplying the change in rate times the change in volume.

**Table of Contents****TABLE 2 Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income**

	<b>Comparison of nine months ended September 30, 2009 Compared to 2008</b>			
	<b>Increase (Decrease) Due to</b>			<b>Total</b>
	<b>Volume</b>	<b>Rate</b>	<b>Rate/ Volume</b>	
	<b>( amounts in thousands )</b>			
<b>Interest Income:</b>				
Taxable investment securities	\$ (2,756)	\$ (2,906)	\$ 62	\$ (5,600)
Tax-advantaged securities	(768)	(38)	30	(776)
Fed funds sold & interest-bearing deposits with other institutions	1,720	(30)	(1,529)	161
Investment in FHLB stock	196	(3,478)	(189)	(3,471)
Loans	8,576	(17,033)	(896)	(9,353)
<b>Total interest on earning assets</b>	<b>6,968</b>	<b>(23,485)</b>	<b>(2,522)</b>	<b>(19,039)</b>
<b>Interest Expense:</b>				
Savings deposits	271	(5,829)	(183)	(5,741)
Time deposits	8,850	(7,775)	(4,604)	(3,529)
Other borrowings	(18,979)	(17,190)	3,831	(32,338)
<b>Total interest on interest-bearing liabilities</b>	<b>(9,858)</b>	<b>(30,794)</b>	<b>(956)</b>	<b>(41,608)</b>
<b>Net Interest Income</b>	<b>\$ 16,826</b>	<b>\$ 7,309</b>	<b>\$ (1,566)</b>	<b>\$ 22,569</b>

	<b>Comparison of quarters ended September 30, 2009 Compared to 2008</b>			
	<b>Increase (Decrease) Due to</b>			<b>Total</b>
	<b>Volume</b>	<b>Rate</b>	<b>Rate/ Volume</b>	
	<b>( amounts in thousands )</b>			
<b>Interest Income:</b>				
Taxable investment securities	\$ (1,764)	\$ (2,298)	\$ 198	\$ (3,864)
Tax-advantaged securities	(175)	(101)	(11)	(287)
Fed funds sold & interest-bearing deposits with other institutions	1,517	(7)	(1,382)	128
Investment in FHLB stock	23	(1,174)	(21)	(1,172)
Loans	747	(3,219)	79	(2,393)
<b>Total interest on earning assets</b>	<b>348</b>	<b>(6,799)</b>	<b>(1,137)</b>	<b>(7,588)</b>
<b>Interest Expense:</b>				

Savings deposits	475	(1,313)	(161)	(999)
Time deposits	2,690	(1,885)	(1,289)	(484)
Other borrowings	(9,162)	(4,094)	1,357	(11,899)
Total interest on interest-bearing liabilities	(5,997)	(7,292)	(93)	(13,382)
Net Interest Income	\$ 6,345	\$ 493	\$ (1,044)	\$ 5,794

***Interest and Fees on Loans***

Our major source of revenue and primary component of interest income is interest and fees on loans. Interest and fees on loans totaled \$149.9 million for the first nine months of 2009. This represented a decrease of \$9.3 million, or 5.88%, from interest and fees on loans of \$159.2 million for the same period in 2008. The decrease in interest and fees on loans for the first nine months of 2009 reflects the decrease in rates between periods, offset by increases in the average balance of loans. The yield on loans decreased to 5.18% for the first nine months of 2009, compared to 5.75% for the same period in 2008.

**Table of Contents**

Average loans increased \$186.9 million, or 5.40%, from \$3.46 billion for the first nine months of 2008 to \$3.65 billion for the first nine months of 2009.

Interest and fees on loans totaled \$50.6 million for the third quarter of 2009. This represented a decrease of \$2.4 million, or 4.52%, from interest and fees on loans of \$53.0 million for the same period in 2008. The decrease was primarily due to the decrease in yields on loans, offset by increases in average loan balances.

In general, we stop accruing interest on a loan after its principal or interest becomes 90 days or more past due. When a loan is placed on nonaccrual, all interest previously accrued but not collected is charged against earnings. There was no interest income that was accrued and not reversed on non-performing loans at September 30, 2009 and 2008.

Fees collected on loans are an integral part of the loan pricing decision. Loan fees and the direct costs associated with the origination of loans are deferred and deducted from the loan balance. Deferred net loan fees are recognized in interest income over the term of the loan using the effective-yield method. We recognized loan fee income of \$2.3 million for the first nine months of 2009, as compared to \$4.2 million for the same period in 2008, a decrease of \$1.9 million or 45.65%. This was due to a decrease in loan demand during the first nine months of 2009.

***Interest on Investments***

The second most important component of interest income is interest on investments, which totaled \$80.4 million for the first nine months of 2009. This represented a decrease of \$6.4 million, or 7.35%, from interest on investments of \$86.8 million for the same period in 2008. The decrease in interest on investments for the nine months of 2009 from the same period last year was primarily the result of a decrease in yield on investments and a decrease in average investments. The interest rate environment and the investment strategies we employ directly affect the yield on the investment portfolio. We continually adjust our investment strategies in response to the changing interest rate environment in order to maximize the rate of total return consistent within prudent risk parameters, and to minimize the overall interest rate risk of the Company. The total yield (TE) on investments decreased to 5.03% for the first nine months of 2009 compared to 5.20% for the first nine months of 2008. Average investment balances for the first nine months for 2009 decreased \$94.3 million, or 3.83% from the same period last year.

For the third quarter of 2009, interest income on investments totaled \$25.0 million. This represented a decrease of \$4.2 million or 14.23%, from interest on investments of \$29.2 million for the same period in 2008. The decrease in interest on investments for the third quarter of 2009 from the same period last year reflected decreases in the average balance of investments and in the interest rates. The total yield (TE) on investments decreased to 4.86% for the third quarter of 2009, compared to 5.25% for the same period in 2008 as a result of the decreasing interest rate environment.

***Interest on Deposits***

Interest on deposits totaled \$19.0 million for the first nine months of 2009. This represented a decrease of \$9.2 million, or 32.83%, from interest on deposits of \$28.2 million for the first nine months of 2008. The decrease is due to the decrease in interest rates on deposits offset by increases in average interest-bearing deposit balances. The cost of interest-bearing deposits decreased to 1.03% for the first nine months of 2009 from 1.89% for the first nine months of 2008. Average interest-bearing deposits increased \$460.6 million, or 23.09%, over the same period last year.

For the third quarter of 2009, interest on deposits totaled \$5.9 million. This represented a decrease of \$1.5 million, or 20.00%, from interest on deposits of \$7.4 million for the same period in 2008. The decrease is due to the decrease in interest rates on deposit offset by increases in average interest-bearing deposit balances. The cost of interest-bearing deposits decreased to 0.91% for the third quarter of 2009

**Table of Contents**

from 1.52% for the third quarter of 2008. Average interest-bearing deposits increased \$658.8 million, or 34.03%, over the same period last year.

***Interest on Borrowings***

Interest on borrowings totaled \$44.4 million for the first nine months of 2009. This represented a decrease of \$30.2 million, or 40.49%, from interest on borrowings of \$74.6 million for the same period of 2008. The decrease is due to the decrease in interest rates paid on borrowings and a decrease in average borrowings. Interest rates on borrowings decreased 80 basis points, from 3.93% for the first nine months of 2008 to 3.13% for the first nine months of 2009. Average borrowings decreased \$621.0 million, or 24.94%, over the same period last year.

For the third quarter of 2009, interest on borrowings totaled \$14.3 million. This represented a decrease of \$11.1 million, or 43.76%, from interest on borrowings of \$25.4 million for the same period of 2008. The decrease is due to the decrease in interest rates paid on borrowings and a decrease in average borrowings. Interest rates on borrowings decreased 50 basis points, from 3.82% for the third quarter of 2008 to 3.32% for the third quarter of 2009. Average borrowings decreased \$919.3 million, or 35.35%, over the same period last year.

***Provision for Credit Losses***

We maintain an allowance for inherent credit losses that is increased by a provision for credit losses charged against operating results. The provision for credit losses is determined by management as the amount to be added to the allowance for probable credit losses after net charge-offs have been deducted to bring the allowance to an adequate level which, in management's best estimate, is necessary to absorb probable credit losses within the existing loan portfolio.

We made a provision for credit losses of \$55.0 million during the first nine months of 2009 and \$8.7 million during the same period in 2008. The increase in allowance during the first nine months of 2009 was primarily due to the increase in classified loans. We continue to make greater provisions for credit losses in order to build our reserves based on historical losses and current economic indicators. We believe the allowance is appropriate as of the end of the period covered by this report. We continually assess the quality of our portfolio to determine whether additional provision for credit losses is necessary. The ratio of the allowance for credit losses to total loans as of September 30, 2009 and 2008 was 2.43% and 1.11%, respectively.

No assurance can be given that economic conditions which adversely affect the Company's service areas, past credit loss experience, the characteristics of our loan portfolio or other circumstances will not be reflected in increased provisions for credit losses in the future. The nature of this process requires considerable judgment. Net charge-offs totaled \$21.6 million for the first nine months of 2009 and \$1.7 million during the same period of 2008. See Risk Management Credit Risk herein.

***Other Operating Income***

Other operating income for the Company includes income derived from special services offered by the Bank, such as CitizensTrust, merchant card, international banking, and other business services. Also included in other operating income are service charges and fees, primarily from deposit accounts; gains (net of losses) from the sale of investment securities, other real estate owned, and fixed assets; and other revenues not included as interest on earning assets.

Other operating income totaled \$51.2 million for the first nine months of 2009. This represents an increase of \$26.0 million, or 102.92%, over other operating income of \$25.2 million for the same period in 2008. The increase is due to the gain on sale of securities of \$28.4 million during the first nine months

**Table of Contents**

of 2009. This was partially offset by decreases in trust and investment services income of \$958,000, or 16.23% and BOLI income of \$1.07 million, or 33.95%.

Other operating income totaled \$15.1 million for the quarter ended September 30, 2009. This represents an increase of \$6.7 million or 80.35% over total other operating income of \$8.4 million for the quarter ended September 30, 2008. This increase was primarily due to the gain on sale of securities of \$6.9 million during the quarter ended September 30, 2009.

Other operating income as a percent of net revenues (net interest income before loan loss provision plus other operating income) was 23.76% for the first nine months of 2009, as compared to 15.11% for the same period in 2008.

***Other Operating Expenses***

Other operating expenses for the Company include expenses for salaries and benefits, occupancy, equipment, stationary and supplies, professional services, amortization of intangibles, and other expenses. Other operating expenses totaled \$94.2 million for the first nine months of 2009. This represents an increase of \$6.4 million, or 7.27% over other operating expenses of \$87.8 million for the same period in 2008. The increase was primarily due to \$6.1 million in charges for FDIC special assessments and increases in insurance premiums.

For the third quarter of 2009, other operating expenses totaled \$29.8 million. This represents an increase of \$788,000, or 2.71%, over other operating expenses of \$29.1 million for the same period last year.

At September 30, 2009, we employed 679 full time equivalent employees, compared to 695 full time equivalent employees at September 30, 2008.

For the most part, other operating expenses reflect the direct expenses and related administrative expenses associated with staffing, maintaining, promoting, and operating branch facilities. Our ability to control other operating expenses in relation to asset growth can be measured in terms of other operating expenses as a percentage of average assets. Operating expenses measured as a percentage of average assets was 1.93% and 1.84% for the first nine months of 2009 and 2008, respectively.

Our ability to control other operating expenses in relation to the level of net revenue (net interest income plus other operating income) is measured by the efficiency ratio and indicates the percentage of net revenue that is used to cover expenses. For the first nine months of 2009, the efficiency ratio was 58.76%, compared to a ratio of 55.54% for the same period in 2008.

***Income Taxes***

The Company's effective tax rate for the three and nine months of 2009 was 28.61% and 26.90%, compared to 28.23% and 27.75% for the same period in 2008. The effective tax rates are below the nominal combined Federal and State tax rates as a result of the increase in tax-preferenced income from certain investments and municipal loans/leases as a percentage of total income for each period. The majority of tax preferenced income is derived from municipal securities.



**Table of Contents****RESULTS BY BUSINESS SEGMENTS**

We have two reportable business segments: Business Financial and Commercial Banking Centers, and Treasury. The results of these two segments are included in the reconciliation between business segment totals and our consolidated total. Our business segments do not include the results of administration units that do not meet the definition of an operating segment.

**Business Financial and Commercial Banking Centers**

Key measures we use to evaluate the Business Financial and Commercial Banking Centers performance are included in the following table for the three and nine months ended September 30, 2009 and 2008. The table also provides additional significant segment measures useful to understanding the performance of this segment.

	Nine months ended September 30,		Three months ended September 30,	
	2009	2008	2009	2008
<i>(amounts in thousands)</i>				
<b>Key Measures:</b>				
<i>Statement of Operations</i>				
Interest income	\$ 153,237	\$ 164,504	\$ 53,509	\$ 60,426
Interest expense	30,707	55,088	9,442	26,574
Net Interest Income	\$ 122,530	\$ 109,416	\$ 44,067	\$ 33,852
Non-interest income	14,670	16,068	5,058	5,471
Non-interest expense	36,939	36,135	12,236	12,173
Segment pretax profit (loss)	\$ 100,261	\$ 89,349	\$ 36,889	\$ 27,150
<i>Balance Sheet</i>				
Average loans	\$ 3,646,862	\$ 3,459,916	\$ 3,606,945	\$ 3,556,724
Average non-interest bearing deposits	\$ 1,380,349	\$ 1,257,843	\$ 1,427,916	\$ 1,299,630
Average interest-bearing deposits	\$ 2,455,159	\$ 1,994,533	\$ 2,594,891	\$ 1,936,101
Yield on loans	5.49%	6.15%	5.56%	5.92%
Rate paid on deposits	1.03%	1.89%	0.91%	1.52%

For the nine months ended September 30, 2009, segment profit increased by \$10.9 million, or 12.21%, compared to the same period last year. This was primarily due to the decrease in interest expense which overshadowed the decrease in interest income. Rates paid on deposits decreased 86 basis points while yields on loans decreased 66 basis points. The decreases in interest rates were offset by increases in average balances. Average interest-bearing deposits increased \$460.6 million, or 23.09%; while average loans increased \$186.9 million, or 5.40%. Non-interest income decreased by \$1.4 million, or 8.70%, compared to the first nine months of 2008. Non-interest expense increased \$804,000, or 2.22%, compared to the same period last year.

For the quarter ended September 30, 2009, segment profit increased by \$9.7 million, or 35.87%, compared to the same period last year. This was primarily due to the increase in net interest income. Non-interest income decreased by \$413,000, or 7.55%, compared to the quarter ended September 30, 2008. Non-interest expense increased \$63,000, or 0.52%, compared to the same period last year.

**Treasury**

Key measures we use to evaluate the Treasury's performance are included in the following table for the three and nine months ended September 30, 2009 and 2008. The table also provides additional significant segment measures useful to understanding the performance of this segment.

**Table of Contents**

	<b>Nine months ended September 30,</b>		<b>Three months ended September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
<b>Key Measures:</b>				
<i>Statement of Operations</i>				
Interest income	\$ 80,877	\$ 90,545	\$ 25,388	\$ 30,620
Interest expense	61,567	78,164	22,281	25,568
Net Interest Income	\$ 19,310	\$ 12,381	\$ 3,107	\$ 5,052
Non-interest income	28,215	7	6,667	1
Non-interest expense	1,122	950	383	342
Segment pretax profit (loss)	\$ 46,403	\$ 11,438	\$ 9,391	\$ 4,711
<i>Balance Sheet</i>				
Average investments	\$ 2,531,427	\$ 2,553,506	\$ 2,537,472	\$ 2,533,096
Average borrowings	\$ 1,869,471	\$ 2,490,488	\$ 1,681,179	\$ 2,600,493
Yield on investments-TE	5.03%	5.20%	4.86%	5.25%
Non-tax equivalent yield	4.11%	4.15%	4.08%	4.18%
Rate paid on borrowings	3.13%	3.93%	3.32%	3.82%

For the nine months ended September 30, 2009, segment profit increased by \$35.0 million over the same period last year. The increase is primarily due to the \$28.4 million gain on sale of securities recognized during the first nine months of 2008 and the increase in net interest income of \$6.9 million year over year. The increase in net interest income is due to the fact that a substantial portion of our securities portfolio is fixed rate while our rate on borrowings decreased 80 basis points from 3.93% in the first nine months of 2008 to 3.13% for the same period in 2009.

For the quarter ended September 30, 2009, segment profit increased by \$4.7 million over the same period last year. The increase is due to the \$6.9 million gain on sale of securities recognized during the three months ended September 30, 2009.

There are no provisions for credit losses or taxes in the segments as these are accounted for at the corporate level.

**Other**

	<b>Nine months ended September 30,</b>		<b>Three months ended September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
<b>Key Measures:</b>				
<i>Statement of Operations</i>				
Interest income	\$ 50,525	\$ 40,291	\$ 18,622	\$ 15,225
Interest expense	28,172	20,464	10,990	5,117
Net interest income	\$ 22,353	\$ 19,827	\$ 7,632	\$ 10,108
Provision for Credit Losses	55,000	8,700	13,000	4,000
Non-interest income	8,283	9,141	3,377	2,901
Non-interest expense	56,160	50,749	17,226	16,542
Pre-tax loss	\$ (80,524)	\$ (30,481)	\$ (19,217)	\$ (7,533)

The Company's administration and other operating departments reported pre-tax loss of \$80.5 million for the first nine months of 2009. This represents an increase of \$50.0 million or 164.18%, from a pre-tax loss of \$30.5 million for the same period in 2008. The increase in pre-tax loss is primarily attributed to the increase in provision for credit losses of \$46.3 million and increase in non-interest expense of \$5.4 million, offset by increase in net interest income of \$2.5 million.

For the quarter ended September 30, 2009, the company's administration and other operating departments reported pre-tax loss of \$19.2 million. This represents an increase of \$11.7 million or 155.10%, from a pre-tax loss of \$7.5 million for the same period in 2008. The increase in pre-tax loss is primarily attributed to the increase in provision for credit losses of \$9.0 million.

**Table of Contents****ANALYSIS OF FINANCIAL CONDITION**

The Company reported total assets of \$6.55 billion at September 30, 2009. This represented a decrease of \$103.4 million, or 1.55%, from total assets of \$6.65 billion at December 31, 2008 primarily due to a decrease in investment securities of \$210.7 million and net loans of \$170.1 million, offset by an increase in cash of \$126.9 million and increase in federal funds sold of \$150.0 million. Earning assets totaled \$6.05 billion at September 30, 2009. This represented a decrease of \$230.8 million, or 3.68%, from total earning assets of \$6.28 billion at December 31, 2008. Total liabilities were \$5.89 billion at September 30, 2009, down \$140.0 million, or 2.32%, from total liabilities of \$6.03 billion at December 31, 2008. Total equity increased \$36.6 million, or 5.96%, to \$651.5 million at September 30, 2009, compared with total equity of \$614.9 million at December 31, 2008.

**Investment Securities**

The Company reported total investment securities of \$2.29 billion at September 30, 2009. This represented a decrease of \$210.6 million, or 8.42%, from total investment securities of \$2.50 billion at December 31, 2008. During the first nine months of 2009, we sold certain securities with relatively short maturities. Investment securities comprise 37.87% of the Company's total earning assets at September 30, 2009.

Securities held as available-for-sale are reported at fair value for financial reporting purposes. The related unrealized gains or losses, net of income taxes, are recorded in stockholders' equity. At September 30, 2009, securities held as available-for-sale had a fair value of \$2.29 billion, representing 99.8% of total investment securities, with an amortized cost of \$2.20 billion. At September 30, 2009, the net unrealized holding gain on securities available-for-sale was \$82.5 million and that resulted in accumulated other comprehensive income of \$47.8 million (net of \$34.7 million in deferred taxes). At December 31, 2008, the Company reported net unrealized gain on investment securities available-for-sale of \$49.5 million and accumulated other comprehensive income of \$28.7 million (net of deferred taxes of \$20.8 million).

Table 3 sets forth investment securities available-for-sale at September 30, 2009 and December 31, 2008.

**Table 3 Composition of Investment Securities**  
(amounts in thousands)

	September 30, 2009		December 31, 2008	
	Fair Value	Total Percent	Fair Value	Total Percent
Investment Securities Available-for-Sale:				
Mortgage-backed securities	\$ 688,784	30.13%	\$ 1,184,485	47.50%
CMO's / REMIC's	803,366	35.15%	596,791	23.94%
Government agency	96,561	4.23%	27,778	1.11%
Municipal bonds	696,745	30.49%	684,422	27.45%
Total Investment Securities	\$ 2,285,456	100.00%	\$ 2,493,476	100.00%

The weighted-average yield (TE) on the investment portfolio at September 30, 2009 was 4.36% with a weighted-average life of 4.4 years. This compares to a yield of 4.70% at December 31, 2008 with a weighted-average life of 4.9 years and a yield of 4.68% at September 30, 2008 with a weighted-average life of 5.1 years. The weighted average life is the average number of years that each dollar of unpaid principal due remains outstanding. Average life is computed as the weighted-average time to the receipt of all future cash flows, using as the weights the dollar amounts of the principal paydowns.

**Table of Contents**

Approximately 68% of the available-for-sale portfolio represents securities issued by the U.S government or U.S. government-sponsored enterprises, which guarantee payment of principal and interest.

The remaining CMO/REMICs are backed by agency-pooled collateral or whole loan collateral. All non-agency available-for-sale CMO/REMIC issues held are rated investment grade or better by either Standard & Poor's or Moody's, as of September 30, 2009 and December 31, 2008.

**Composition of the Fair Value and Gross Unrealized Losses of Securities:**

Description of Securities	Less than 12 months		September 30, 2009 12 months or longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
<b>Held-To-Maturity</b>						
CMO (1)	\$	\$	\$ 4,237	\$ 1,618	\$ 4,237	\$ 1,618
<b>Available-for-Sale</b>						
Government agency CMO/REMICs	\$ 25,109	\$ 78	\$ 31,101	\$ 447	\$ 25,109	\$ 78
Municipal bonds	46,438	555			77,539	1,002
	4,916	272			4,916	272
	\$ 76,463	\$ 905	\$ 31,101	\$ 447	\$ 107,564	\$ 1,352

(1) For the nine months ended September 30, 2009, the Company recorded \$1.6 million, on a pre-tax basis, of the non-credit portion of OTTI for this security in other comprehensive income, which is included as gross unrealized losses.

	Less than 12 months		December 31, 2008 12 months or longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses

Description of Securities	Fair	Holding	Fair	Holding	Fair	Holding
	Value	Losses	Value	Losses	Value	Losses
(amounts in thousands)						
<b>Held-To-Maturity</b>						
CMO	\$ 4,770	\$ 2,097	\$	\$	\$ 4,770	\$ 2,097
<b>Available-for-Sale</b>						
Mortgage-backed securities	\$ 265	\$	\$ 13,903	\$ 1	\$ 14,168	\$ 1
CMO/REMICs	163,036	4,542	1,853	53	164,889	4,595
Municipal bonds	159,370	5,341	37,994	1,596	197,364	6,937
	\$ 322,671	\$ 9,883	\$ 53,750	\$ 1,650	\$ 376,421	\$ 11,533

The tables above show the Company's investment securities' gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2009 and December 31, 2008. The Company has reviewed the individual securities to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. A summary of our analysis of these securities and the unrealized losses is described more fully in Note 2 Investment Securities in the notes to the consolidated financial statements. Economic trends may adversely affect the value of the portfolio of investment securities that we hold.

During the third quarter of 2009, the Company recognized an other-than-temporary impairment on the held-to-maturity investment security. The total impairment of \$1.8 million was reduced by \$1.6 million for the non-credit portion which was reflected in other comprehensive income. The remaining \$232,000 was recognized in third quarter earnings.

**Table of Contents****Loans**

At September 30, 2009, we reported total loans, net of deferred loan fees, of \$3.60 billion. This represents a decrease of \$136.8 million, or 3.66%, from total loans, net of deferred loan fees, of \$3.74 billion at December 31, 2008. Total loans, net of deferred loan fees, comprise 59.55% of our total earning assets.

**Table 4 Distribution of Loan Portfolio by Type (Dollar amounts in thousands)**

	<b>September 30, 2009</b>		<b>December 31, 2008</b>	
Commercial and Industrial	\$ 385,274	10.7%	\$ 370,829	9.9%
Real Estate:				
Construction	295,315	8.2%	351,543	9.4%
Commercial Real Estate	1,959,725	54.3%	1,945,706	51.9%
SFR Mortgage	290,831	8.1%	333,931	8.9%
Consumer	67,317	1.9%	66,255	1.8%
Municipal lease finance receivables	162,962	4.5%	172,973	4.6%
Auto and equipment leases, net of unearned discount	34,072	0.9%	45,465	1.2%
Dairy and Livestock	411,574	11.4%	459,329	12.3%
Gross Loans	3,607,070	100.0%	3,746,031	100.0%
Less: Deferred net loan fees	(6,983)		(9,193)	
Gross loans, net of deferred loan fees	\$ 3,600,087		\$ 3,736,838	
Less: Allowance for credit losses	(87,316)		(53,960)	
Net Loans	\$ 3,512,771		\$ 3,682,878	

Commercial and industrial loans are loans and leases to commercial entities to finance capital purchases or improvements, or to provide cash flow for operations. Real estate loans are loans secured by trust deeds on real property, including property under construction, commercial property and single family and multifamily residences. Consumer loans include installment loans to consumers as well as home equity loans and other loans secured by junior liens on real property. Municipal lease finance receivables provide financing to municipalities, school districts, and other special districts. Auto and equipment leases provide financing to both commercial entities as well as consumers. Dairy and livestock loans are loans to finance the operating needs of wholesale dairy farm operations, cattle feeders, livestock raisers, and farmers.

Our loan portfolio is from a variety of areas throughout our marketplace. The following is the breakdown of our total loans and commercial real estate loans by region.

<b>Loans by County</b>	<b>September 30, 2009</b>			
	<b>Total Loans</b>		<b>Commercial Real Estate Loans</b>	
	<i>(amounts in thousands)</i>			
Los Angeles	\$ 1,185,471	32.8%	\$ 702,327	35.8%
Inland Empire	788,770	21.9%	617,454	31.5%
Central Valley	619,352	17.2%	277,954	14.2%
Orange	525,939	14.6%	204,037	10.4%

Edgar Filing: CVB FINANCIAL CORP - Form 10-Q

Other Areas	487,538	13.5%	157,953	8.1%
	\$3,607,070	100.0%	\$1,959,725	100.0%

Of particular concern in the current credit and economic environments is our real estate and real estate construction loans. Our real estate loans are comprised of single-family residences, multifamily residences, industrial, office and retail. We strive to have a maximum loan-to-value ratio of 65-75%.



**Table of Contents**

This table breaks down our real estate portfolio, with the exception of construction loans, which are discussed in greater detail below.

<b>Real Estate Loans</b>	<b>September 30, 2009</b>			<b>Average Loan Balance</b>
	<b>Loan Balance</b>	<b>Percent</b>	<b>Percent Owner- Occupied (1)</b>	
<i>(amounts in thousands)</i>				
Single Family-Direct	\$ 63,788	2.8%	100.0%	\$ 443
Single Family-Mortgage Pools	227,043	10.1%	100.0%	394
Multifamily	109,064	4.8%	0.0%	859
Industrial	664,735	29.6%	36.5%	869
Office	380,823	16.9%	25.0%	994
Retail	219,989	9.8%	14.3%	1,000
Medical	128,951	5.7%	43.9%	1,816
Secured by Farmland	155,119	6.9%	100.0%	2,216
Other	301,044	13.4%	53.2%	1,149
	\$2,250,556	100.0%	45.9%	\$1,027

(1) Represents percentage of owner-occupied in each real estate loan category

In the table above, Single Family-Direct represents those single-family residence loans that we have made directly to our customers. These loans total \$63.8 million. In addition, we have purchased pools of owner-occupied single-family loans from real estate lenders, Single Family-Mortgage Pools, totaling \$227.0 million. These loans were purchased with FICO scores predominantly ranging from 700 to over 800 and original loan-to-value ratios of 60% to 80%. These pools were purchased to diversify our loan portfolio since we make few single-family loans. Due to market conditions, we have not purchased any mortgage pools since August 2007.

As of September 30, 2009, the Company had \$295.3 million in construction loans. This represents 8.2% of total loans outstanding of \$3.6 billion. Of this \$295.3 million in construction loans, approximately 26%, or \$76.7 million, were for single-family residences, residential land loans, and multi-family land development loans. The remaining construction loans, totaling \$218.7 million, were related to commercial construction. The average balance of any single construction loan is approximately \$4.0 million. Our construction loans are located throughout our marketplace as can be seen in the following table.

**Table of Contents****Construction Loans  
(amounts in thousands)****September 30, 2009  
SFR & Multifamily**

	<b>Land Development</b>		<b>Construction</b>		<b>Total</b>	
Inland Empire	\$ 3,486	15.3%	\$ 18,632	34.6%	\$ 22,118	28.8%
Orange	5,196	22.8%		0.0%	5,196	6.8%
Los Angeles		0.0%	17,687	32.8%	17,687	23.1%
Central Valley	14,100	61.9%		0.0%	14,100	18.4%
San Diego		0.0%	6,303	11.7%	6,303	8.2%
Other (includes out-of-state)		0.0%	11,256	20.9%	11,256	14.7%
	\$ 22,782	100.0%	\$ 53,878	100.0%	\$ 76,660	100.0%

**Commercial**

	<b>Land Development</b>		<b>Construction</b>		<b>Total</b>	
Inland Empire	\$ 17,794	39.7%	\$ 61,412	35.3%	\$ 79,206	36.3%
Orange		0.0%	23,624	13.6%	23,624	10.8%
Los Angeles	4,700	10.5%	41,905	24.1%	46,605	21.3%
Central Valley	15,413	34.3%	17,682	10.2%	33,095	15.1%
Other (includes out-of-state)	6,977	15.5%	29,148	16.8%	36,125	16.5%
	\$ 44,884	100.0%	\$ 173,771	100.0%	\$ 218,655	100.0%

Of the total SFR and multifamily loans, \$32.4 million are for multifamily and the remainder represents single-family loans.

**Allowance for Credit Losses**

The allowance for credit losses was \$87.3 million as of September 30, 2009. This represents an increase of \$33.4 million, or 61.82%, compared to allowance for credit losses of \$54.0 million as of December 31, 2008. Activity in the allowance for credit losses was as follows for the first nine months of 2009.

	<b>September 30, 2009</b>	<b>December 31, 2008</b>
	<b>(amounts in thousands)</b>	
Balance, beginning of year	\$ 53,960	\$ 33,049
Provision charged to operations	55,000	26,600
Loans charged-off	(22,362)	(6,037)
Recoveries on loans previously charged-off	718	348
Balance, end of the period	\$ 87,316	\$ 53,960

**Non-performing Assets**

We had non-performing assets of \$59.3 million at September 30, 2009. Non-performing assets represent 1.65% of total loans and OREO and 0.91% of total assets at September 30, 2009. We had non-performing assets of

\$24.2 million at December 31, 2008. Non-performing assets include non-accrual loans plus other real estate owned (foreclosed property).

**Table of Contents**

	<b>September 30, 2009</b>	<b>December 31, 2008</b>
	<b>(amounts in thousands)</b>	
Non-accrual loans	\$ 58,134	\$ 17,684
Other real estate owned (OREO)	1,137	6,565
 Total nonperforming assets	 \$ 59,271	 \$ 24,249
 Restructured loans	 \$ 3,017	 \$ 2,500
Percentage of nonperforming assets to total loans outstanding & OREO	1.65%	0.65%
Percentage of nonperforming assets to total assets	0.91%	0.36%

We had loans with a balance of \$61.1 million classified as impaired at September 30, 2009. This balance includes the non-performing loans of \$58.1 million and loans which were restructured in a troubled debt restructuring with a balance of \$3.0 million as of September 30, 2009. At December 31, 2008, we had impaired loans with a balance of \$20.2 million. Impaired loans measured 1.70% of total loans as of September 30, 2009.

As of September 30, 2009, we had \$1.1 million in OREO compared to \$6.6 million as of December 31, 2008, a decrease of \$5.4 million. This was primarily due to the sales of existing OREO properties of \$12.3 million and \$848,000 in OREO write-downs, offset by the transfer of \$7.6 million from non-performing loans during the first nine months of 2009. During the first nine months of 2009, the Bank incurred expenses of \$1.2 million related to the holding of OREO.

The table below provides trends in our non-performing assets and delinquencies over the past year.

**Table of Contents****Non-Performing Assets & Delinquency Trends**

	<b>September 30, 2009</b>	<b>June 30, 2009</b>	<b>March 31, 2009</b>	<b>December 31, 2008</b>	<b>September 30, 2008</b>
<b>Non-Performing Loans</b>					
Residential Construction and Land	\$ 15,729	\$ 17,348	\$ 20,943	\$ 7,524	\$ 8,020
Commercial Construction	19,636	21,270	22,102		
Residential Mortgage	8,102	4,632	2,203	3,116	2,062
Commercial Real Estate	13,522	7,041	1,661	4,658	4,995
Commercial and Industrial	1,045	859	792	2,074	1,248
Consumer	100	115	336	312	312
<b>Total</b>	<b>\$ 58,134</b>	<b>\$ 51,265</b>	<b>\$ 48,037</b>	<b>\$ 17,684</b>	<b>\$ 16,637</b>
<b>% of Total Loans</b>	<b>1.61%</b>	<b>1.42%</b>	<b>1.31%</b>	<b>0.47%</b>	<b>0.46%</b>
<b>Past Due 30-89 Days</b>					
Commercial Construction	\$	\$	\$	\$	\$ 2,500
Residential Mortgage	1,510	2,069	3,814	1,931	481
Commercial Real Estate	190	1,074	8,341	2,402	19
Commercial and Industrial	5,094	590	1,720	592	1,852
Dairy & Livestock		3,551			
Consumer	87	8	62	231	55
<b>Total</b>	<b>\$ 6,881</b>	<b>\$ 7,292</b>	<b>\$ 13,937</b>	<b>\$ 5,156</b>	<b>\$ 4,907</b>
<b>% of Total Loans</b>	<b>0.19%</b>	<b>0.20%</b>	<b>0.38%</b>	<b>0.14%</b>	<b>0.14%</b>
<b>OREO</b>					
Residential Construction and Land	\$ 1,137	\$ 1,789	\$ 2,416	\$ 6,158	\$ 1,612
Commercial Real Estate		1,187	4,612	87	
Commercial and Industrial		893	893		
Residential Mortgage			745	320	315
Consumer		166			
<b>Total</b>	<b>\$ 1,137</b>	<b>\$ 4,035</b>	<b>\$ 8,666</b>	<b>\$ 6,565</b>	<b>\$ 1,927</b>
<b>Total Non-Performing, Past Due &amp; OREO</b>	<b>\$ 66,152</b>	<b>\$ 62,592</b>	<b>\$ 70,640</b>	<b>\$ 29,405</b>	<b>\$ 23,471</b>
<b>% of Total Loans</b>	<b>1.84%</b>	<b>1.73%</b>	<b>1.93%</b>	<b>0.79%</b>	<b>0.65%</b>

We had \$58.1 million in non-performing loans at September 30, 2009, or 1.61% of total loans. This compares to \$51.3 million in non-performing loans at June 30, 2009, \$48.0 million in non-performing loans at March 31, 2009,

\$17.7 million in non-performing loans at December 31, 2008 and \$16.6 million at September 30, 2008.

Non-performing loans consist of \$15.7 million in residential real estate construction and land loans, \$19.6 million in commercial construction loans, \$8.1 million in single-family mortgage loans, \$13.5 million in commercial real estate loans, \$1.1 million in other commercial loans and \$0.1 million in consumer loans.

The economic downturn has had an impact on our market area and on our loan portfolio. With the exception of assets discussed above, we are not aware of any other loans as of September 30, 2009 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present loan repayment terms, or any known events that would result in the loan being designated as non-performing at some future date. We can anticipate that there will be some losses in the loan portfolio given the current state of the economy. However, we cannot predict the extent to which the deterioration in general economic conditions, real estate values, increase in general rates of interest, change in the financial conditions or business of a borrower may adversely affect a borrower's ability to pay. See Risk Management Credit Risk herein.

***Deposits***

The primary source of funds to support earning assets (loans and investments) is the generation of deposits from our customer base. The ability to grow the customer base and subsequently deposits is a crucial element in the performance of the Company.

At September 30, 2009, total deposits were \$4.0 billion, representing an increase of \$531.6 million, or 15.15%, over total deposits of \$3.51 billion at December 31, 2008. The composition of deposits is as follows:

**Table of Contents**

	<b>September 30, 2009</b>		<b>December 31, 2008</b>	
	<b>(Amounts in thousands)</b>			
Non-interest bearing deposits				
Demand deposits	\$ 1,416,558	35.0%	\$ 1,334,248	38.0%
Interest bearing deposits				
Savings Deposits	1,399,838	34.7%	1,143,779	32.6%
Time deposits	1,223,375	30.3%	1,030,129	29.4%
Total deposits	\$ 4,039,771	100.0%	\$ 3,508,156	100.0%

The amount of non-interest-bearing demand deposits in relation to total deposits is an integral element in achieving a low cost of funds. Demand deposits totaled \$1.42 billion at September 30, 2009, representing an increase of \$82.3 million, or 6.17%, over total demand deposits of \$1.33 billion at December 31, 2008. Non-interest-bearing demand deposits represented 35.0% of total deposits as of September 30, 2009 and 38.0% of total deposits as of December 31, 2008.

Savings deposits, which include savings, interest-bearing demand, and money market accounts, totaled \$1.40 billion at September 30, 2009, representing an increase of \$256.0 million, or 22.39%, over savings deposits of \$1.14 billion at December 31, 2008.

Time deposits totaled \$1.22 billion at September 30, 2009. This represented an increase of \$193.2 million, or 18.76%, over total time deposits of \$1.03 billion at December 31, 2008.

**Other Borrowed Funds**

To achieve the desired growth in earning assets and to fully utilize our capital, we fund this growth through generating sources of funds other than deposits. The first source of funds we pursue is non-interest-bearing deposits (the lowest cost of funds to the Company). Next we pursue the growth in interest-bearing deposits and finally we supplement the growth in deposits with borrowed funds. Average borrowed funds, as a percent of average total funding (total deposits plus demand notes plus borrowed funds) was 32.77% as of September 30, 2009, as compared to 40.12% as of December 31, 2008.

During 2009 and 2008, we entered into short-term borrowing agreements (borrowings with original maturities of one year or less) with the Federal Home Loan Bank (FHLB) and other institutions. The Bank had no outstanding balances under these agreements at September 30, 2009 and \$776.5 million at December 31, 2008. The decrease is due to the repayment of short-term borrowings as a result of the increases in deposits and customer repurchase agreements during 2009. We also sold investment securities and used the proceeds from the sale to repay short-term borrowings. The weighted average annual interest rate on short-term borrowings was 1.39% at December 31, 2008. The FHLB holds certain investment securities and loans of the Bank as collateral for these borrowings.

In June 2006, the Company purchased securities totaling \$250.0 million. This purchase was funded by a repurchase agreement of \$250.0 million with a double cap embedded in the repurchase agreement. The interest rate on this agreement is fixed at 4.95% and the maturity is September 30, 2012. In November 2006, we began a repurchase agreement product with our customers. This product, known as Citizens Sweep Manager, sells our investment securities overnight to our customers under an agreement to repurchase them the next day. These repurchase agreements are with customers who have other banking relationships with us. As of September 30, 2009 and December 31, 2008, total customer repurchases were \$460.3 million and \$357.8 million, respectively, with weighted average annual interest rates of 0.97% and 1.29%. As of September 30, 2009 and December 31, 2008, total funds borrowed under these agreements were \$710.3 million and \$607.8 million, respectively.





**Table of Contents**

Operating leases represent the total minimum lease payments under noncancelable operating leases.

**Off-Balance Sheet Arrangements**

At September 30, 2009, we had commitments to extend credit of approximately \$559.5 million and obligations under letters of credit of \$69.8 million and available lines of credit totaling \$1.07 billion from certain institutions. Commitments to extend credit are agreements to lend to customers, provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Commitments are generally variable rate, and many of these commitments are expected to expire without being drawn upon. As such, the total commitment amounts do not necessarily represent future cash requirements. The Bank uses the same credit underwriting policies in granting or accepting such commitments or contingent obligations as it does for on-balance-sheet instruments, which consist of evaluating customers creditworthiness individually. The Company has a reserve for undisbursed commitments of \$6.0 million as of September 30, 2009 and \$4.2 million as of December 31, 2008.

Standby letters of credit written are conditional commitments issued by the Bank to guarantee the financial performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. When deemed necessary, the Bank holds appropriate collateral supporting those commitments.

The following table summarizes the off-balance sheet arrangements at September 30, 2009:

		<b>Less Than One Year</b>	<b>Maturity by Period One Year to Three Years</b>	<b>Four Year to Five Years</b>	<b>After Five Years</b>
<b>2009</b>	<b>Total</b>		<b>(Amounts in thousands)</b>		
Commitment to extend credit	559,537	184,353	48,096	45,920	281,168
Obligations under letters of credit	69,830	51,344	12,600	5,886	
Total	\$ 629,367	\$ 235,697	\$ 60,696	\$ 51,806	\$ 281,168

**Liquidity and Cash Flow**

Since the primary sources and uses of funds for the Bank are deposits and loans, the relationship between gross loans and total deposits provides a useful measure of the Bank's liquidity. Typically, the closer the ratio of loans to deposits is to 100%, the more reliant the Bank is on its loan portfolio to provide for short-term liquidity needs. Since repayment of loans tends to be less predictable than the maturity of investments and other liquid resources, the higher the loan to deposit ratio the less liquid are the Bank's assets. For the first nine months of 2009, the Bank's loan to deposit ratio averaged 95.08%, compared to an average ratio of 106.38% for the same period in 2008. The Bank's ratio of loans to deposits and customer repurchases averaged 85.49% for the first nine months of 2009 and 95.69% for the same period in 2008.

CVB is a company separate and apart from the Bank that must provide for its own liquidity and must service its own obligations. Substantially all of CVB's revenues are obtained from dividends declared and paid by the Bank. The remaining cash flow is from rents paid by third parties on office space in the Company's corporate headquarters. CVB has demonstrated its own ability to raise additional funds in the capital markets. There are statutory and regulatory provisions that could limit the ability of the Bank to pay dividends to CVB. In addition, our regulators could limit the ability of the Bank or the Company to pay dividends or make other distributions. At September 30, 2009, approximately \$106.0 million of the Bank's equity was unrestricted and available to be paid as dividends to CVB. Management of CVB

**Table of Contents**

believes that such restrictions will not have an impact on the ability of CVB to meet its ongoing cash obligations.

For the Bank, sources of funds normally include principal payments on loans and investments, other borrowed funds, and growth in deposits. Uses of funds include withdrawal of deposits, interest paid on deposits, increased loan balances, purchases, and other operating expenses.

Net cash provided by operating activities totaled \$69.4 million for the first nine months of 2009, compared to \$66.3 million for the same period last year. The increase in cash provided by operating activities is primarily attributed to a decrease in interest paid on deposits.

Net cash provided by investing activities totaled \$239.0 million for the first nine months of 2009, compared to net cash used in investing activities of \$154.4 million for the same period in 2008. The increase in cash provided by investing activities was primarily the result of the sales and repayments of mortgage-backed securities and decrease in loans during the first nine months of 2009.

Net cash used in financing activities totaled \$181.5 million for the first nine months of 2009, compared to net cash provided by financing activities of \$91.0 million for the same period last year. The increase in cash used was primarily due to repayment of FHLB advances and decrease in other borrowings, offset by increases in deposits. In addition, we raised \$126.1 million in net proceeds from the issuance of common stock through an underwritten public offering. The proceeds, along with other funds were used to repurchase all of the preferred stock issued to the U.S. Treasury.

At September 30, 2009, cash and cash equivalents totaled \$222.2 million. This represented an increase of \$129.7 million, or 140.38%, over a total of \$92.4 million at September 30, 2008 and an increase of \$126.9 million, or 133.12%, over a total of \$95.3 million at December 31, 2008.

***Capital Resources***

Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, we conduct an ongoing assessment of projected sources, needs and uses of capital in conjunction with projected increases in assets and the level of risk. As part of this ongoing assessment, the Board of Directors reviews the various components of capital. Although we are not one of the 19 large financial institutions required to conduct a forward-looking capital assessment, or stress test, pursuant to the U.S. Treasury's Capital Assistance Program (CAP), the stress assessment requirements under the CAP or similar requirements could be extended or otherwise impact financial institutions beyond the 19 participating institutions, including us. As a result, we could determine independently or, our regulators could require us, to raise additional capital.

During the third quarter we raised \$132.5 million in gross proceeds (\$126.1 million in net proceeds) from the issuance of common stock in an underwritten public offering. The net proceeds were used, along with other funds, to repurchase the preferred stock issued to the United States Treasury as part of our participation in the Capital Purchase Program.

The Bank and the Company are required to meet risk-based capital standards set by their respective regulatory authorities. The risk-based capital standards require the achievement of a minimum ratio of total capital to risk-weighted assets of 8.0% (of which at least 4.0% must be Tier 1 capital). In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of 4.0%. To be considered well-capitalized for bank regulatory purposes, the Bank and the Company are required to have a Tier 1 risk-based capital ratio equal to or greater than 6%, a total risk-based capital ratio equal to or greater than 10% and a Tier 1 leverage ratio equal to or greater than 5%. At September 30, 2009, the Bank and the Company exceeded the minimum risk-based capital ratios and leverage ratios required to be considered well-capitalized for regulatory purposes.

**Table of Contents**

The Company's equity capital was \$651.5 million at September 30, 2009. This represented an increase of \$36.6 million, or 5.96%, over equity capital of \$614.9 million at December 31, 2008. The increase was due primarily to the net earnings for the first nine months of 2009 in the amount of \$48.3 million and the increase in unrealized gain on securities available-for-sale, net of tax, of \$18.2 million, offset by total common and preferred dividends of \$27.5 million. The Company's 2008 Annual Report on Form 10-K (Management's Discussion and Analysis and Note 16 of the accompanying financial statements) describes the regulatory capital requirements of the Company and the Bank. Common stock holders are entitled to receive dividends declared by the Board of Directors out of funds legally available for such payment. Although we have historically paid cash dividends on our common stock, we are not required to do so and our Board of Directors could reduce or eliminate our common stock dividend in the future.

The table below presents the Company's and the Bank's risk-based and leverage capital ratios as of September 30, 2009, and December 31, 2008.

<b>Capital Ratios</b>	<b>Required</b>	<b>September 30, 2009</b>		<b>December 31, 2008</b>	
	<b>Minimum Ratios</b>	<b>Company</b>	<b>Bank</b>	<b>Company</b>	<b>Bank</b>
Risk-based capital ratios:					
Tier I	4.00%	15.3%	15.2%	14.2%	13.9%
Total	8.00%	16.6%	16.5%	15.5%	15.2%
Leverage ratio	4.00%	10.1%	10.1%	9.8%	9.7%
Tangible Capital Ratio		9.1%	10.8%	8.5%	10.1%

**RISK MANAGEMENT**

We have adopted a Risk Management Plan to ensure the proper control and management of all risk factors inherent in the operation of the Company and the Bank. Specifically, credit risk, interest rate risk, liquidity risk, transaction risk, compliance risk, strategic risk, reputation risk, price risk and foreign exchange risk, can all affect the market risk exposure of the Company. These specific risk factors are not mutually exclusive. It is recognized that any product or service offered by us may expose the Bank to one or more of these risks. Our Risk Management Committee and Risk Management Department monitors these risks to minimize exposure to the Company.

**Credit Risk**

Credit risk is defined as the risk to earnings or capital arising from an obligor's failure to meet the terms of any contract or otherwise fail to perform as agreed. Credit risk is found in all activities where success depends on counter party, issuer, or borrower performance. Credit risk arises through the extension of loans and leases, certain securities, and letters of credit.

Credit risk in the investment portfolio and correspondent bank accounts is addressed through defined limits in the Bank's policy statements. In addition, certain securities carry insurance to enhance credit quality of the bond. Limitations on industry concentration, aggregate customer borrowings, geographic boundaries and standards on loan quality also are designed to reduce loan credit risk. Senior Management, Directors' Committees, and the Board of Directors are provided with information to appropriately identify, measure, control and monitor the credit risk of the Bank.

Implicit in lending activities is the risk that losses will occur and that the amount of such losses will vary over time. Consequently, we maintain an allowance for credit losses by charging a provision for credit losses to earnings. Loans determined to be losses are charged against the allowance for credit losses. Our allowance for credit losses is maintained at a level considered by us to be adequate to provide for estimated probable losses inherent in the existing portfolio.

**Table of Contents**

The allowance for credit losses is based upon estimates of probable losses inherent in the loan and lease portfolio. The nature of the process by which we determine the appropriate allowance for credit losses requires the exercise of considerable judgment. The amount actually observed in respect of these losses can vary significantly from the estimated amounts. We employ a systematic methodology that is intended to reduce the differences between estimated and actual losses.

Our methodology for assessing the appropriateness of the allowance is conducted on a regular basis and considers all loans. The systematic methodology consists of two major elements.

The first major element includes a detailed analysis of the loan portfolio in two phases. In the first phase, individual loans are reviewed to identify loans for impairment. A loan is impaired when principal and interest are deemed uncollectible in accordance with the original contractual terms of the loan. Impairment is measured as either the expected future cash flows discounted at each loan's effective interest rate, the fair value of the loan's collateral if the loan is collateral dependent, or an observable market price of the loan (if one exists). Upon measuring the impairment, we will ensure an appropriate level of allowance is present or established.

Central to the first phase of our credit risk management is its loan risk rating system. The originating credit officer assigns borrowers an initial risk rating, which is reviewed and possibly changed by Credit Management. The risk rating is based primarily on a thorough analysis of each borrower's financial capacity in conjunction with industry and economic trends. Credit approvals are made based upon the amount of inherent credit risk specific to the transaction and are reviewed for appropriateness by senior line and Credit Management personnel. Credits are monitored by line and Credit Management personnel for deterioration in a borrower's financial condition, which would impact the ability of the borrower to perform under the contract. Risk ratings are adjusted as necessary.

Loans are risk rated into the following categories: Pass, Special Mention, Substandard, Doubtful, and Loss. Each of these groups is assessed and appropriate amounts used in determining the adequacy of our allowance for losses. The Impaired and Doubtful loans are analyzed on an individual basis for allowance amounts. The other categories have formulae used to determine the needed allowance amount.

The Bank obtains a quarterly independent credit review by engaging an outside party to review our loans. The primary purpose of this review is to evaluate our existing loan ratings and provide an assessment as to the effectiveness of our allowance process.

Based on the risk rating system, specific allowances are established in cases where we have identified significant conditions or circumstances related to a credit that we believe indicates the probability that a loss has been incurred. We perform a detailed analysis of these loans, including, but not limited to, cash flows, appraisals of the collateral, conditions of the marketplace for liquidating the collateral and assessment of the guarantors. We then determine the inherent loss potential and allocate a portion of the allowance for losses as a specific allowance for each of these credits.

The second phase is conducted by evaluating or segmenting the remainder of the loan portfolio into groups or pools of loans with similar characteristics in accordance with SFAS No. 5, Accounting for Contingencies. In this second phase, groups or pools of homogeneous loans are reviewed to determine a portfolio formula allowance. In the case of the portfolio formula allowance, homogeneous portfolios, such as small business loans, consumer loans, agricultural loans, and real estate loans, are aggregated or pooled in determining the appropriate allowance. The risk assessment process in this case emphasizes trends in the different portfolios for delinquency, loss, and other-behavioral characteristics of the subject portfolios.

The second major element in our methodology for assessing the appropriateness of the allowance consists of our considerations of all known relevant internal and external factors that may affect a loan's collectability. This includes our estimates of the amounts necessary for concentrations, economic

**Table of Contents**

uncertainties, the volatility of the market value of collateral, and other relevant factors. The relationship of the two major elements of the allowance to the total allowance may fluctuate from period to period.

In the second major element of the analysis which considers all known relevant internal and external factors that may affect a loan's collectability, we perform an evaluation of various conditions, the effects of which are not directly measured in the determination of the formula and specific allowances. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits or portfolio segments. The conditions evaluated in connection with the second element of the analysis of the allowance include, but are not limited to the following conditions that existed as of the balance sheet date:

- then-existing general economic and business conditions affecting the key lending areas of the Company,
- then-existing economic and business conditions of areas outside the lending areas, such as other sections of the United States, Asia and Latin America,
- credit quality trends (including trends in non-performing loans expected to result from existing conditions),
- collateral values
- loan volumes and concentrations,
- seasoning of the loan portfolio,
- specific industry conditions within portfolio segments,
- recent loss experience in particular segments of the portfolio,
- duration of the current business cycle,
- bank regulatory examination results and
- findings of the Company's external credit examiners.

We review these conditions in discussion with our senior credit officers. To the extent that any of these conditions is evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, our estimate of the effect of such condition may be reflected as a specific allowance applicable to such credit or portfolio segment. Where any of these conditions is not evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, our evaluation of the inherent loss related to such condition is reflected in the second major element of the allowance. Although we have allocated a portion of the allowance to specific loan categories, the adequacy of the allowance must be considered in its entirety.

Table 7 presents a comparison of net credit losses, the provision for credit losses (including adjustments incidental to mergers), and the resulting allowance for credit losses for the nine months ended September 30, 2009 and 2008.

**Table of Contents****TABLE 7 Summary of Credit Loss Experience**

	<b>Nine months ended September 30,</b>	
	<b>2009</b>	<b>2008</b>
	(amounts in thousands)	
Amount of Total Loans at End of Period (1)	\$ 3,600,087	\$ 3,595,337
Average Total Loans Outstanding (1)	\$ 3,646,862	\$ 3,459,916
Allowance for Credit Losses:		
Beginning of Period	\$ 53,960	\$ 33,049
Loans Charged-Off:		
Construction Loans	18,769	
Real Estate Loans	817	888
Commercial and Industrial	2,315	546
Lease Financing Receivables	294	318
Consumer Loans	167	240
Total Loans Charged-Off	22,362	1,992
Recoveries:		
Real Estate Loans	471	192
Commercial and Industrial	40	20
Lease Financing Receivables	189	10
Consumer Loans	18	79
Total Loans Recovered	718	301
Net Loans Charged-Off	21,644	1,691
Provision Charged to Operating Expense	55,000	8,700
Allowance for Credit Losses at End of period	\$ 87,316	\$ 40,058
(1) Net of deferred loan fees		
Net Loans Charged-Off to Average Total Loans	0.59%	0.05%
Net Loans Charged-Off to Total Loans at End of Period	0.60%	0.05%
Allowance for Credit Losses to Average Total Loans	2.39%	1.16%
Allowance for Credit Losses to Total Loans at End of Period	2.43%	1.11%
Net Loans Charged-Off to Allowance for Credit Losses	24.79%	4.22%
Net Loans Charged-Off to Provision for Credit Losses	39.35%	19.44%

While we believe that the allowance at September 30, 2009, was adequate to absorb losses from any known or inherent risks in the portfolio, no assurance can be given that economic conditions or natural disasters which adversely affect the Company's service areas or other circumstances or conditions, including those identified above, will not be reflected in increased provisions or credit losses in the future.



**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

***Market Risk***

In the normal course of our business activities, we are exposed to market risks, including price and liquidity risk. Market risk is the potential of loss from adverse changes in market rates and prices, such as interest rates (interest rate risk). Liquidity risk arises from the possibility that we may not be able to satisfy current or future commitments or that we may be more reliant on alternative funding sources such as long-term debt. Financial products that expose us to market risk include securities, loans, deposits, debts and derivative financial instruments.

***Counterparty Risk***

Recent developments in the financial markets have placed an increased awareness of Counterparty Risks. These risks occur when a financial institution has an indebtedness or potential for indebtedness to another financial institution. We have assessed our Counterparty Risk at the end of the third quarter with the following results:

We have \$250 million in a repurchase agreement with an embedded double cap. We entered into this transaction in September 2006 to protect against rising interest rates. The repurchase agreement is with JP Morgan. The Moody's public debt rating for this institution is Aa3.

We do not have any investments in the preferred stock of any other company.

We do not have in our investment portfolio any trust preferred securities of any other company.

All of our investment securities are either municipal securities or securities backed by mortgages, FNMA, FHLMC or FHLB.

All of our commercial line insurance policies are with companies with the highest AM Best ratings of AXII or above.

We have no significant counterparty exposure related to derivatives such as interest rate swaps.

We have no significant exposure to our Cash Surrender Value of Life insurance since most of the insurance companies carry an AM Best rating of A or greater.

We have \$280.0 million in Fed Funds lines of credit with other banks. All of these banks are major U.S. banks, with over \$15.0 billion in assets. We rely on these funds for overnight borrowings. We currently have no outstanding Fed Funds balances.

***Interest Rate Risk***

During periods of changing interest rates, the ability to reprice interest-earning assets and interest-bearing liabilities can influence net interest income, the net interest margin, and consequently, our earnings. Interest rate risk is managed by attempting to control the spread between rates earned on interest-earning assets and the rates paid on interest-bearing liabilities within the constraints imposed by market competition in the Bank's service area. Short-term repricing risk is minimized by controlling the level of floating rate loans and maintaining a downward sloping ladder of bond payments and maturities. Basis risk is managed by the timing and magnitude of changes to interest-bearing deposit rates. Yield curve risk is reduced by keeping the duration of the loan and bond portfolios balanced to attempt to minimize the risks of rising or falling yields. Options risk in the bond portfolio is monitored monthly and actions are recommended when appropriate.

We monitor the interest rate sensitivity risk to earnings from potential changes in interest rates using various methods, including a maturity/repricing gap analysis. This analysis measures, at specific time intervals, the differences between earning assets and interest-bearing liabilities for which repricing opportunities will occur. A positive difference, or gap, indicates that earning assets will reprice faster than interest-bearing liabilities. This will generally produce a greater net interest margin during periods of rising interest rates, and a lower net interest margin during periods of declining interest rates. Conversely,





**Table of Contents**

a negative gap will generally produce a lower net interest margin during periods of rising interest rates and a greater net interest margin during periods of decreasing interest rates.

The interest rates paid on deposit accounts do not always move in unison with the rates charged on loans. In addition, the magnitude of changes in the rates charged on loans is not always proportionate to the magnitude of changes in the rates paid for deposits. Consequently, changes in interest rates do not necessarily result in an increase or decrease in the net interest margin solely as a result of the differences between repricing opportunities of earning assets or interest-bearing liabilities. In general, whether we report a positive gap in the short-term period or negative gap in the long-term period does not necessarily indicate that, if interest rates decreased, net interest income would increase, or if interest rates increased, net interest income would decrease.

Approximately \$1.5 billion, or 65%, of the total investment portfolio at September 30, 2009 consisted of securities backed by mortgages. The final maturity of these securities can be affected by the speed at which the underlying mortgages repay. Mortgages tend to repay faster as interest rates fall, and slower as interest rates rise. As a result, we may be subject to a prepayment risk resulting from greater funds available for reinvestment at a time when available yields are lower. Conversely, we may be subject to extension risk resulting from lesser amounts available for reinvestment at a time when available yields are higher. Prepayment risk includes the risk associated with the payment of an investment's principal faster than originally intended. Extension risk is the risk associated with the payment of an investment's principal over a longer time period than originally anticipated. In addition, there can be greater risk of price volatility for mortgage-backed securities as a result of anticipated prepayment or extension risk.

We also utilize the results of a dynamic simulation model to quantify the estimated exposure of net interest income to sustained interest rate changes. The sensitivity of our net interest income is measured over a rolling two-year horizon.

The simulation model estimates the impact of changing interest rates on the interest income from all interest-earning assets and the interest expense paid on all interest-bearing liabilities reflected on the Company's balance sheet. This sensitivity analysis is compared to policy limits, which specify a maximum tolerance level for net interest income exposure over a one-year horizon assuming no balance sheet growth, given a 200 basis point upward and 100 basis point downward shift in interest rates. A parallel and pro rata shift in rates over a 12-month period is assumed.

The following depicts the Company's net interest income sensitivity analysis as of September 30, 2009:

Simulated Rate Changes	Estimated Net Interest Income Sensitivity
+ 200 basis points	( 3.76% )
- 100 basis points	0.11%

The Company is currently more liability sensitive. The estimated sensitivity does not necessarily represent our forecast and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including: the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions including how customer preferences or competitor influences might change.

**Liquidity Risk**

**Table of Contents**

Liquidity risk is the risk to earnings or capital resulting from our inability to meet our obligations when they come due without incurring unacceptable losses. It includes the ability to manage unplanned decreases or changes in funding sources and to recognize or address changes in market conditions that affect our ability to liquidate assets quickly and with minimum loss of value. Factors considered in liquidity risk management are stability of the deposit base; marketability, maturity, and pledging of investments; and the demand for credit.

In general, liquidity risk is managed daily by controlling the level of fed funds and the use of funds provided by the cash flow from the investment portfolio. To meet unexpected demands, lines of credit are maintained with correspondent banks, the Federal Home Loan Bank and the Federal Reserve Bank. The sale of bonds maturing in the near future can also serve as a contingent source of funds. Increases in deposit rates are considered a last resort as a means of raising funds to increase liquidity.

***Transaction Risk***

Transaction risk is the risk to earnings or capital arising from problems in service or product delivery. This risk is significant within any bank and is interconnected with other risk categories in most activities throughout the Bank. Transaction risk is a function of internal controls, information systems, associate integrity, and operating processes. It arises daily throughout the Bank as transactions are processed. It pervades all divisions, departments and branches and is inherent in all products and services we offer.

In general, transaction risk is defined as high, medium or low by the internal auditors during the audit process. The audit plan ensures that high-risk areas are reviewed at least annually. We utilize a third party audit firm to provide internal audit services.

The key to monitoring transaction risk is in the design, documentation and implementation of well-defined procedures. All transaction related procedures include steps to report events that might increase transaction risk. Dual controls are also a form of monitoring.

***Compliance Risk***

Compliance risk is the risk to earnings or capital arising from violations of, or non-conformance with, laws, rules, regulations, prescribed practices, or ethical standards. Compliance risk also arises in situations where the laws or rules governing certain Bank products or activities of the Bank's customers may be ambiguous or untested. Compliance risk exposes us to fines, civil money penalties, payment of damages, and the voiding of contracts. Compliance risk can also lead to a diminished reputation, reduced business value, limited business opportunities, lessened expansion potential, and lack of contract enforceability.

There is no single or primary source of compliance risk. It is inherent in every Bank activity. Frequently, it blends into operational risk and transaction processing. A portion of this risk is sometimes referred to as legal risk. This is not limited solely to risk from failure to comply with consumer protection laws; it encompasses all laws, as well as prudent ethical standards and contractual obligations. It also includes the exposure to litigation from all aspects of banking, traditional and non-traditional.

Our Risk Management Policy and Program and the Code of Ethical Conduct are the cornerstone for controlling compliance risk. An integral part of controlling this risk is the proper training of associates. The Chief Risk Officer is responsible for developing and executing a comprehensive compliance training program. The Chief Risk Officer will ensure that each associate receives adequate training with regard to their position to ensure that laws and regulations are not violated. All associates who deal in compliance high risk areas are trained to be knowledgeable about the level and severity of exposure in those areas and the policies and procedures in place to control such exposure.

Our Risk Management Policy and Program includes an audit program aimed at identifying problems and ensuring that problems are corrected. The audit program includes two levels of review. One is in-

**Table of Contents**

depth audits performed by an external firm and the other is periodic monitoring performed by the Risk Management Division.

The Bank utilizes an external firm to conduct compliance audits as a means of identifying weaknesses in the compliance program itself. The external firm's audit plan includes a periodic review of each branch and department of the Bank.

The branch or department that is the subject of an audit is required to respond to the audit and correct any violations noted. The Chief Risk Officer will review audit findings and the response provided by the branch or department to identify areas which pose a significant compliance risk.

The Risk Management Division conducts periodic monitoring of our compliance efforts with a special focus on those areas that expose us to compliance risk. The purpose of the periodic monitoring is to ensure that our associates are adhering to established policies and procedures adopted by the Bank. The Chief Risk Officer will notify the appropriate department head and the Management Compliance Committee, the Audit Committee and the Risk Management Committee of any violations noted. The branch or department that is the subject of the review will be required to respond to the findings and correct any noted violations.

The Bank recognizes that customer complaints can often identify weaknesses in our compliance program which could expose the Bank to risk. Therefore, all complaints are given prompt attention. Our Risk Management Policy and Program includes provisions on how customer complaints are to be addressed. The Chief Risk Officer reviews all complaints to determine if a significant compliance risk exists and communicates those findings to the Risk Management Committee.

***Strategic Risk***

Strategic risk is the risk to earnings or capital arising from adverse decisions or improper implementation of strategic decisions. This risk is a function of the compatibility between an organization's goals, the resources deployed against those goals and the quality of implementation.

Strategic risks are identified as part of the strategic planning process. Offsite strategic planning sessions are held annually. The strategic review consists of an economic assessment, competitive analysis, industry outlook and legislative and regulatory review.

A primary measurement of strategic risk is peer group analysis. Key performance ratios are compared to three separate peer groups to identify any sign of weakness and potential opportunities. The peer group consists of:

1. All banks of comparable size
2. High performing banks
3. A list of specific banks

Another measure is the comparison of the actual results of previous strategic initiatives against the expected results established prior to implementation of each strategy.

The corporate strategic plan is formally presented to all branch managers and department managers at an annual leadership conference.

***Reputation Risk***

Reputation risk is the risk to capital and earnings arising from negative public opinion. This affects our ability to establish new relationships or services, or continue servicing existing relationships. It can expose us to litigation and, in some instances, financial loss.

**Table of Contents**

***Price and Foreign Exchange Risk***

Price risk arises from changes in market factors that affect the value of traded instruments. Foreign exchange risk is the risk to earnings or capital arising from movements in foreign exchange rates.

Our current exposure to price risk is nominal. We do not have trading accounts. Consequently, the level of price risk within the investment portfolio is limited to the need to sell securities for reasons other than trading. The section of this policy pertaining to liquidity risk addresses this risk.

We maintain deposit accounts with various foreign banks. Our Interbank Liability Policy limits the balance in any of these accounts to an amount that does not present a significant risk to our earnings from changes in the value of foreign currencies.

Our asset liability model calculates the market value of the Bank's equity. In addition, management prepares on a monthly basis a Capital Volatility report that compares changes in the market value of the investment portfolio.

The Balance Sheet Management Policy requires the submission of a Fair Value Matrix Report to the Balance Sheet Management Committee on a quarterly basis. The report calculates the economic value of equity under different interest rate scenarios, revealing the level or price risk of the Bank's interest sensitive asset and liability portfolios.

**ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this report, we carried out an evaluation of the effectiveness of the Company's disclosure controls and procedures under the supervision and with the participation of the Chief Executive Officer, the Chief Financial Officer and other senior management of the Company. Based on the foregoing, the Company's Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

During our most recent fiscal quarter, there have been no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

**Table of Contents**

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Not Applicable

**ITEM 1A. RISK FACTORS**

**We may be required to make additional provisions for loan losses and charge off additional loans in the future, which could adversely affect our results of operations.**

For the nine months ended September 30, 2009, we recorded a \$55.0 million provision for credit losses and charged-off \$22.4 million in loans, net of \$718,000 of recoveries. There has been a significant slowdown in the real estate markets in portions of Los Angeles, Riverside, San Bernardino and Orange counties and the Central Valley area of California where a majority of our loan customers, including our largest borrowing relationships, are based. This slowdown reflects declining prices in real estate, excess inventories of homes and increasing vacancies in commercial and industrial properties, all of which have contributed to financial strain on real estate developers and suppliers. As of September 30, 2009, we had \$2.3 billion in real estate loans and \$295.3 million in construction loans. Continuing deterioration in the real estate market could affect the ability of our loan customers, including our largest borrowing relationships, to service their debt, which could result in loan charge-offs and provisions for credit losses in the future, which could have a material adverse effect on our financial condition, net income and capital.

**We may engage in FDIC-assisted transactions, which could present additional risks to our business.**

On October 16, 2009, we acquired substantially all of the assets and assumed substantially all of the liabilities of San Joaquin Bank from the FDIC. We may have opportunities to acquire the assets and liabilities of additional failed banks in FDIC-assisted transactions. Although these FDIC-assisted transactions typically provide for FDIC assistance to an acquiror to mitigate certain risks, such as sharing exposure to loan losses and providing indemnification against certain liabilities of the failed institution, we are (and would be in future transactions) subject to many of the same risks we would face in acquiring another bank in a negotiated transaction, including risks associated with maintaining customer relationships and failure to realize the anticipated acquisition benefits in the amounts and within the timeframes we expect. In addition, because these acquisitions are structured in a manner that would not allow us the time and access to information normally associated with preparing for and evaluating a negotiated acquisition, we may face additional risks in FDIC-assisted transactions, including additional strain on management resources, management of problem loans, problems related to integration of personnel and operating systems and impact to our capital resources requiring us to raise additional capital. We cannot assure you that we will be successful in overcoming these risks or any other problems encountered in connection with FDIC-assisted transactions. Our inability to overcome these risks could have a material adverse effect on our business, financial condition and net income.

Except as described above, there are no material changes to the risk factors as previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008. The materialization of any risks and uncertainties identified in our Forward Looking Statements contained in this report together with those previously disclosed in the Form 10-K and any subsequent Form 10-Q or those that are presently unforeseen could result in significant adverse effects on our financial condition, results of operations and cash flows. See Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - General in this Quarterly Report on Form 10-Q.

**Table of Contents**

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

We did not repurchase any common stock during the nine months ended September 30, 2009. Our Board of Directors has authorized the repurchase of up to 10,000,000 shares of our common stock, all of which remain to be repurchased at September 30, 2009. In September 2009, we repurchased 130,000 shares of our Series B Preferred Stock which we issued to the United States government as part of our participation in the TARP program.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not Applicable

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Not Applicable

**ITEM 5. OTHER INFORMATION**

Not Applicable

**Table of Contents**

**ITEM 6. EXHIBITS**

Exhibit No.	Description of Exhibits
10.1	Employment Agreement, dated September 16, 2009, by and between CVB Financial Corp., Citizens Business Bank and Mr. Christopher D. Myers (1)
10.2	Amendment No. 1 to 2008 Equity Incentive Plan (1)
10.3	(a) Letter Agreement between the Company and the U.S. Treasury, dated September 2, 2009 (2)
10.3	(b) Letter Agreement between the Company and the U.S. Treasury, dated August 26, 2009 (3)
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(1)	Incorporated herein by reference from our Current Report on Form 8-K filed with the SEC on September 22, 2009.
(2)	Incorporated herein by reference from our Current Report on Form 8-K filed with the SEC on September 3, 2009.
(3)	Incorporated herein by reference from our Current Report on Form 8-K filed with the SEC on September 1,



2009.

62

---

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CVB FINANCIAL CORP.

(Registrant)

Date: November 5, 2009

/s/ Edward J. Biebrich Jr.

Edward J. Biebrich Jr.

Chief Financial Officer

63