

PRIVATE MEDIA GROUP INC  
Form 10-Q  
May 14, 2003

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**U.S. SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **March 31, 2003**

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-25067

**PRIVATE MEDIA GROUP, INC.**

(Exact Name of Registrant as Specified in its Charter)

**Nevada**  
(State or other jurisdiction of incorporation or organization)

**87-0365673**  
(I.R.S. Employer Identification Number)

**3230 Flamingo Road, Suite 156, Las Vegas, Nevada 89121**  
(Registered office)

**Carretera de Rubí 22-26, 08190 Sant Cugat del Vallès, Barcelona, Spain**  
(European headquarters and address of principal executive offices)

**34-93-590-7070**

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**Registrant's telephone number**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act):

Yes  No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date

<u>Class</u>	<u>Outstanding at May 12, 2003</u>
Common Stock, par value \$.001	44,904,934

## PART I.

## Item 1. Financial Statements

PRIVATE MEDIA GROUP, INC.  
CONSOLIDATED BALANCE SHEETS

	December 31, 2002	March 31, (Unaudited)	
		2003	2003
		EUR (in thousands)	USD
<b>ASSETS</b>			
Cash and cash equivalents	1,694	2,861	3,110
Short-term investment	2,850	2,850	3,098
Trade accounts receivable	12,472	12,870	13,990
Related party receivable	4,228	4,351	4,729
Inventories - net (Note 4)	8,808	9,459	10,282
Deferred income tax asset	396	396	430
Prepaid expenses and other current assets	3,630	3,495	3,799
<b>TOTAL CURRENT ASSETS</b>	<b>34,078</b>	<b>36,283</b>	<b>39,438</b>
Library of photographs and videos - net	16,929	17,893	19,449
Property, plant and equipment - net	14,890	15,157	16,475
Goodwill and other intangible assets	2,851	2,838	3,085
Other assets	240	234	255
<b>TOTAL ASSETS</b>	<b>68,989</b>	<b>72,405</b>	<b>78,701</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>			
Short-term borrowings	9,739	2,939	3,195
Accounts payable trade	6,929	8,994	9,776
Income taxes payable	753	614	668
Deferred income taxes	31	31	33
Accrued other liabilities	1,339	1,082	1,176
<b>TOTAL CURRENT LIABILITIES</b>	<b>18,791</b>	<b>13,661</b>	<b>14,849</b>
Long-term borrowings	178	8,312	9,035
Related party payable	6,569	6,627	7,203
<b>TOTAL LIABILITIES</b>	<b>25,538</b>	<b>28,600</b>	<b>31,087</b>
<b>SHAREHOLDERS EQUITY</b>			
\$4.00 Series A Convertible Preferred Stock 10,000,000 shares authorized, 7,000,000 and 1,650,000 issued and outstanding at December 31, 2002 and March 31, 2003, respectively			
Common Stock, \$.001 par value, 100,000,000 shares authorized, 28,608,609 and 44,904,934 issued and outstanding at December 31, 2002 and March 31, 2003, respectively			
	863	878	954
Additional paid-in capital	15,668	16,359	17,781
Stock dividends to be distributed	692	76	83
Retained earnings	28,695	28,875	31,386
Accumulated other comprehensive income	(2,467)	(2,382)	(2,589)
<b>TOTAL SHAREHOLDERS EQUITY</b>	<b>43,451</b>	<b>43,806</b>	<b>47,615</b>

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TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	68,989	72,405	78,701
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**PRIVATE MEDIA GROUP, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**

	Three-months ended March 31, (unaudited)		
	2002	2003	2003
	EUR	EUR (in thousands)	USD
Net sales	9,262	9,591	10,425
Cost of sales	3,517	4,299	4,673
<b>Gross profit</b>	<b>5,745</b>	<b>5,292</b>	<b>5,752</b>
Selling, general and administrative expenses	5,770	5,059	5,499
Offering expenses	1,401		
<b>Operating profit (loss)</b>	<b>(1,426)</b>	<b>233</b>	<b>253</b>
Interest expense	279	202	220
Interest income	162	43	47
<b>Income (loss) before income tax</b>	<b>(1,542)</b>	<b>74</b>	<b>80</b>
Income tax expense (benefit)	(324)	(182)	(198)
<b>Net income (loss)</b>	<b>(1,218)</b>	<b>256</b>	<b>278</b>
<b>Other comprehensive income:</b>			
Unrealized loss on short-term investment	124		
Foreign currency translation adjustments	1,724	85	93
<b>Comprehensive income</b>	<b>382</b>	<b>341</b>	<b>371</b>
<b>Income applicable to common shares</b>	<b>(1,619)</b>	<b>180</b>	<b>196</b>
<b>Net income (loss) per share:</b>			
Basic	(0.06)	0.01	0.01
Diluted	(0.06)	0.01	0.01

See accompanying notes to consolidated statements.

**PRIVATE MEDIA GROUP, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Three-months ended March 31, (unaudited)		
	2002	2003	2003
	EUR	EUR (in thousands)	USD
<b>Cash flows from operating activities:</b>			
Net income	(1,218)	256	278
<b>Adjustment to reconcile net income to net cash flows from operating activities:</b>			
Depreciation	139	253	275
Bad debt provision	686		
Provision for offering expenses	1,000		
Amortization of other intangible assets		13	14
Amortization of photographs and videos	614	1,654	1 797
<b>Effects of changes in operating assets and liabilities:</b>			
Trade accounts receivable	(757)	(398)	(433)
Related party receivable	(3,821)	(123)	(134)
Inventories	(557)	(651)	(707)
Prepaid expenses and other current assets	(471)	136	147
Accounts payable trade	807	2,065	2,245
Income taxes payable	(222)	(138)	(150)
Accrued other liabilities	400	(257)	(280)
	<u>          </u>	<u>          </u>	<u>          </u>
Net cash provided by operating activities	(3,401)	2,809	3,053
<b>Cash flows from investing activities:</b>			
Short-term investments	(5)		
Investment in library of photographs and videos	1,895	2,618	2,846
Capital expenditures	607	506	551
Investments in (sale of) other assets	(4)	(6)	(7)
	<u>          </u>	<u>          </u>	<u>          </u>
Net cash used in investing activities	2,493	3,118	3,390
<b>Cash flow from financing activities:</b>			
Conversion of warrants	232		
Related party note payable		58	63
Long-term loan	6	8,134	8,842
Short-term borrowings (repayments)	50	(6,800)	(7,391)
	<u>          </u>	<u>          </u>	<u>          </u>
Net cash (used in) provided by financing activities	288	1,392	1,513
Foreign currency translation adjustment	1,600	85	93
	<u>          </u>	<u>          </u>	<u>          </u>
<b>Net (decrease) increase in cash and cash equivalents</b>	(4,006)	1,168	1,270
<b>Cash and cash equivalents at beginning of the period</b>	6,408	1,694	1,841
	<u>          </u>	<u>          </u>	<u>          </u>
<b>Cash and cash equivalents at end of the period</b>	2,402	2,861	3,110
	<u>          </u>	<u>          </u>	<u>          </u>
Cash paid for interest	195	125	136
	<u>          </u>	<u>          </u>	<u>          </u>
Cash paid for taxes	(102)	(44)	(48)
	<u>          </u>	<u>          </u>	<u>          </u>

See accompanying notes to consolidated statements.



**PRIVATE MEDIA GROUP, INC.**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY**

	Common stock		Preferred stock		Additional paid-in capital	Stock dividends to be distributed	Retained earnings	Accumulated other compre- hensive income	Total share- holder s equity
	Shares	Amounts	Shares	Amounts					
	EUR		EUR						
Balance at January 1, 2002	28,370,857	863	7,000,000		14,285	396	29,802	(3,066)	42,280
Translation Adjustment								666	666
Unrealized loss on short-term investment								(67)	(67)
Conversion of warrants and options	55,295				232				232
Stock dividends	182,457				1,150	(1,150)			
Stock dividends to be distributed						1,446	(1,446)		
Net income							340		340
Balance at December 31, 2002	28,608,609	863	7,000,000		15,668	692	28,695	(2,467)	43,450
Translation Adjustment								85	85
Conversion of preferred stock to common stock	16,050,000	15	(5,350,000)						15
Stock dividends	246,325				692	(692)			
Stock dividends to be distributed						76	(76)		
Net income							256		256
Balance at March 31, 2003	44,904,934	878	1,650,000		16,359	76	28,875	(2,382)	43,806

See accompanying notes to consolidated statements.

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**PRIVATE MEDIA GROUP, INC.**  
**NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles ( U.S. GAAP ) for interim financial information. Accordingly they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of financial position and results of operations have been included. Operating results for the three months period ended March 31, 2003 are not necessarily indicative of the results that may be expected for the year ended December 31, 2003. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on form 10-K for the year ended December 31, 2002.

Solely for the convenience of the reader, the accompanying consolidated financial statements as of March 31, 2003 and for the three months then ended have been translated into United States dollars ( USD ) at the rate of EUR 0.92 per USD 1.00 the interbank exchange rate on March 31, 2003. The translations should not be construed as a representation that the amounts shown could have been, or could be, converted into US dollars at that or any other rate.

**2. Conversion of Preferred Stock**

We are authorized to issue up to 10,000,000 shares of preferred stock under our Articles of Incorporation, of which 7,000,000 million have been issued as Series A Preferred Stock.. On March 18, 2003 Slingsby Enterprises Limited, the record owner of the outstanding Series A Preferred Stock, converted 5,350,000 of the 7,000,000 shares of \$4.00 Series A Preferred Stock into 16,050,000 shares of common stock in accordance with the terms of the Series A Preferred Stock. Accordingly, as of March 18, 2003, 1,650,000 shares of Series A Preferred Stock remained outstanding.

**3. Stock-Based Compensation**

As permitted by Statement of Financial Accounting Standards No. 123 ( SFAS No. 123 ), Accounting for Stock-Based Compensation, the Company has elected to continue following Accounting Principles Board Opinion No. 25 ( APB 25 ), Accounting for Stock Issued to Employees, and related Interpretations for measurement and recognition of stock-based transactions with employees and adopted the disclosure-only provisions of SFAS No. 123. Under APB 25, generally no compensation expense is recognized because the exercise price of the options equals the fair value of the stock at the vesting date.

Had compensation cost for the Company's stock based compensation issued to employees been determined based upon the fair value at the grant date consistent with the methodology prescribed under SFAS 123, the Company's pro forma net income (loss) for 2002 and 2003 would have been as per the following table:



	Three-months ended March 31, (unaudited)	
	2002	2003
	EUR (in thousands)	EUR (in thousands)
Net income, as reported	(1,218)	256
Deduct: Total stock based employee compensation expense determined under fair value based method for all awards net of related tax effects	(260)	(715)
Pro forma net income	(1,478)	(459)
Net income applicable to common shares, as reported	(1,619)	180
Deduct: Total stock based employee compensation expense determined under fair value based method for all awards net of related tax effects	(260)	(715)
Pro forma net income applicable to common shares	(1,879)	(535)
Earnings per share:		
Basic as reported	(0.06)	0,01
Basic pro forma	(0.07)	(0,02)
Diluted as reported	(0.06)	0,01
Diluted pro forma	(0.07)	(0,02)

**4. Inventories**

Inventories consist of the following:

	December 31, 2002	March 31, 2003
	EUR (in thousands)	EUR (in thousands)
Magazines for sale and resale	2,634	2,704
Video cassettes	2,874	2,750
DVDs	3,231	3,933
Other	69	72
	8,808	9,459

**5. Earnings per share**

The following table sets forth the computation of basic and diluted earnings per share:

	Three-months ended March 31,	
	2002	2003
<b>Numerator: (EUR in thousands)</b>		
Net income (loss) (numerator diluted EPS)	(1,218)	256
Less: Dividends on preferred stock	401	76
Income (loss) applicable to common shares (numerator basic EPS)	(1,619)	180
<b>Denominator: (EUR in thousands)</b>		
Denominator for basic earnings per share    Weighted average shares	28,462,709	31,154,305
Effect of dilutive securities:		
Preferred stock    Weighted average outstanding	n/a	18,681,667
Common stock warrants, options and other dilutive securities	n/a	
Denominator for diluted earnings per share    weighted average shares and assumed conversions	n/a	49,835,971
<b>Earnings (loss) per share (EUR)</b>		
Basic	(0.06)	0.01
Diluted	(0.06)	0.01

For 2002 diluted impact of potentially dilutive securities is anti-dilutive therefore diluted and basic loss per share are EUR 0.06.

**6. Contingent Liability**

In December 1999 the Company received final notification from the Swedish Tax Authority assessing its subsidiary in Cyprus for the tax years 1995-1998 for a total amount of SEK 42,000,000 (approx. EUR 4.5 million) plus fines amounting to SEK 16,800,000 (approx. EUR 1.8 million) plus interest. The Swedish Tax Authority has taken the position that the subsidiary carried on business in Sweden from a permanent

**PRIVATE MEDIA GROUP, INC.**  
**NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**(UNAUDITED)**

establishment during the period in question and should therefore be taxed on the income attributable to the permanent establishment. The case is under litigation and the Company believes the circumstances supporting the Tax Authority's claim are without merit. However, the County Court has decided that a permanent establishment is at hand. The Court has only made a principle statement and the question how to calculate any eventual profit that can be allocated to the permanent establishment is not decided by the Court at this stage. The Company has appealed against the decision. The final outcome of this litigation will not be known for several years. Due to the early stages of this matter and the uncertainty regarding the ultimate decision, no amounts have been provided in the Company's financial statements for this dispute.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

You should read this section together with the consolidated financial statements and the notes and the other financial data in this Report. The matters that we discuss in this section, with the exception of historical information, are forward-looking statements within the meaning of the Private Securities Reform Act of 1995. Such forward-looking statements are subject to risks, uncertainties and other factors which could cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Potential risks and uncertainties relate to factors such as (1) the timing of the introduction of new products and services and the extent of their acceptance in the market; (2) our expectations of growth in demand for our products and services; (3) our ability to successfully implement expansion and acquisition plans; (4) the impact of expansion on our revenue, cost basis and margins; (5) our ability to respond to changing technology and market conditions; (6) the effects of regulatory developments and legal proceedings with respect to our business; (7) the impact of exchange rate fluctuations; and (8) our ability to obtain additional financing.

The following discussion should be read in conjunction with the consolidated financial statements and related notes included elsewhere in this Report.

### **Critical Accounting Policies**

#### *General*

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amount of assets and liabilities revenues and expenses. On an ongoing basis, we evaluate our estimates, including those related to impairment of the library of photographs and videos and other long lived assets, allowances for bad debt, income taxes and contingencies and litigation. Accounts receivable and sales related to certain products are, in accordance with industry practice, subject to distributors right of return to unsold items. We base our estimates on historical experience and on various assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily available from other sources. Management periodically reviews such estimates. Actual results may differ from these estimates.

We believe the following critical accounting policies are significantly affected by judgments and estimates used in the preparation of our consolidated financial statements.

#### *Recognition of Revenue*

Revenues from the sale of magazines, videocassettes, DVD's and other related products where distributors are not granted rights-of-return are recognized upon transfer of title, which generally occurs upon delivery.

Revenues from the sale of magazines under agreements that grant distributors rights-of-return are recognized upon transfer of title, which generally occurs on delivery, net of an allowance for returned magazines. Revenues from the sale of videocassette and DVD products under consignment agreements with distributors are recognized based upon reported sales by the Company's distributors. Revenues from the sale of subscriptions to the Company's internet website are deferred and recognized ratably over the subscription period. Revenues from licensing of broadcasting rights to the Company's video and film library are recognized upon delivery when the following conditions have been met (i) license period of the arrangement has begun and the customer can begin its exploitation, exhibition, or sale (ii) the arrangement fee is fixed or determinable and (iii) collection of the arrangement fee is reasonably assured.

#### *Inventories*

Inventories are valued at the lower of cost or market, with cost principally determined on an average basis. Inventories principally consist of DVD's, videocassettes and magazines held for sale or resale. The inventory is written down to the estimated market value based upon assumptions about future demand and market conditions. If actual market conditions are less favorable than those projected by management, additional write-downs may be required.

#### *Impairment of Long-Lived Assets*

The Company periodically evaluates the carrying value of long-lived assets including its library of photographs and videos for potential impairment. Upon indication of impairment, the company will record a loss on its long-lived assets if the undiscounted cash flows that are estimated to be generated by those assets are less than the related carrying value of the assets. An impairment loss is then measured as the amount by which the carrying value of the asset exceeds the estimated discounted future cash flows. Management's estimated future revenues are based upon assumptions about future demand and market conditions and additional write downs may be required if actual conditions are less favorable than those assumed.

#### *Accounts receivable*

We are required to estimate the collectibility of our trade receivables and notes receivable. A considerable amount of judgment is required in assessing the ultimate realization of these receivables including the current credit-worthiness of each customer. Significant changes in required reserves have been recorded in recent periods and may occur in the future due to the current market environment.

## Results of Operations

### *Three months ended March 31, 2003 compared to the three months ended March 31, 2002*

*Net sales.* For the three months ended March 31, 2003, we had net sales of EUR 9.6 million compared to net sales of EUR 9.3 million for the three months ended March 31, 2002, an increase of 4%. We attribute this change mainly to an increase in DVD sales of 27% to EUR 4.6 million offset by a decrease in Video, Magazine, Internet and Broadcasting sales. Video and Magazine sales decreased by 9% to EUR 3.0 million as a result of lower video sales. Internet sales decreased by 17% to EUR 1.3 million as a result of a weaker US dollar and lower license sales, and Broadcasting sales decreased by 10% to EUR 0.7 million. We attribute the growth in sales of DVDs to the increasing number of DVD players being sold in all of our markets. We believe that the growth in DVD sales will continue through the remainder of 2003.

*Cost of Sales.* Our cost of sales was EUR 4.3 million for the three months ended March 31, 2003 compared to EUR 3.5 million for the three months ended March 31, 2002, an increase of EUR 0.8 million, or 22%. The increase was primarily the result of sales mix, with higher sales volume in products generating cost of sales, such as DVDs, and lower sales in products not generating cost of sales, such as Internet sales. Cost of sales as a percentage of sales was 45% for the three months ended March 31, 2003, compared to 38% for the three months ended March 31, 2002.

*Gross Profit.* In the three months ended March 31, 2003, we realized a gross profit of EUR 5.3 million, or 55% of net sales compared to EUR 5.7 million, or 62% of net sales for the three months ended March 31, 2002.

*Selling, general and administrative expenses.* Our selling, general and administrative expenses were EUR 5.1 million for the three months ended March 31, 2003 compared to EUR 5.8 million for the three months ended March 31, 2002, a decrease of EUR 0.7 million, or 12%. Discounting non-recurring charges of EUR 0.7 million made in 2002, our selling, general and administrative expenses have not changed.

*Operating profit/ loss.* We reported an operating profit of EUR 0.2 million for the three months ended March 31, 2003 compared to an operating loss of EUR 1.4 million for the three months ended March 31, 2002, an increase of EUR 1.7 million, or 116%. We attribute this change primarily to the absence of offering expense.

*Interest expense.* We reported interest expense of EUR 0.2 million for the three months ended March 31, 2003, compared to EUR 0.3 million for the three months ended March 31, 2002, a decrease of EUR 0.1 million. We attribute this decrease to lower interest rates and lower short-term borrowings outstanding during the three months ended March 31, 2003, compared to the three months ended March 31, 2002.

*Income tax expense/benefit.* We reported income tax benefit of EUR 0.2 million for the three months ended March 31, 2003, compared to an income tax benefit of EUR 0.3 million for the three months ended March 31, 2002.

*Net income/loss.* We reported net income of EUR 0.3 million for the three months ended March 31, 2003, compared to a net loss of EUR 1.2 million for the three months ended March 31, 2002. We attribute this change in net income in 2003 of EUR 1.5 million, or 121%, to increased operating profit.

### **Liquidity and Capital Resources**

We reported a working capital surplus of EUR 22.6 million at March 31, 2003, a increase of EUR 7.3 million compared to the year ended December 31, 2002. The increase is principally attributable to increased cash and cash equivalents and reductions in short-term borrowings.

#### *Operating Activities*

Net cash provided by operating activities was EUR 2.8 million for the three months ended March 31, 2003, and was primarily the result of changes in operating assets and liabilities. The net income of EUR 0.3 million was adjusted to reconcile net income to net cash flows from operating activities, representing depreciation of EUR 0.3 million, amortization of goodwill of EUR 0.01 million and amortization of photographs and videos of EUR 1.7 million provided a total of EUR 2.2 million. The total of EUR 2.2 million was then added to by changes in accounts payable trade and prepaid expenses and other current assets totaling EUR 2.2 million offset by EUR 1.6 million from trade accounts receivable, related party receivable, inventories, income taxes payable and accrued other liabilities. Net cash used by operating activities was EUR 3.4 million for the three months ended March 31, 2002. The increase in cash provided by operating activities for the three months ended March 31, 2003 compared to the same period last year is both the result of increased net income and adjustments to reconcile net income to net cash flows from operating activities and improved changes in operating assets and liabilities.

#### *Investing Activities*

Net cash used in investing activities for the three months ended March 31, 2003 was EUR 3.1 million. The investing activities were principally investment in library of photographs and videos of EUR 2.6 million, which was carried out in order to maintain the 2003 release schedules for both magazines, video and DVD, and EUR 0.5 million invested in capital expenditures. The increase over the comparable three-month 2002 period is principally due to increased investments in library of photographs and videos.

*Financing Activities*

Net cash provided by financing activities for the three months ended March 31, 2003 was EUR 1.4 million, represented primarily by a loan from an institutional lender in the principal amount of EUR 4.2 million of which EUR 1.75 million was received in March 2003. The loan bears interest at the rate of EURIBOR + 1.5%, repayable over 12 years, including an initial period of 18 months during which only interest is payable. The loan was obtained for the purposes of financing the construction of an office building and is secured by a mortgage on the building. The balance of the loan will be paid out over the remaining period of construction of the building, which is expected to be completed in 2004. The increase over the comparable three-month 2002 period is primarily due to the initial amount received from the loan.

In December 2001 we borrowed USD \$ 4.0 million from Commerzbank AG pursuant to a Note originally due on December 20, 2002. The Note bore interest at an annual rate of 7%, payable quarterly, with the entire principal amount and accrued interest originally due on December 20, 2002. In December 2002 Commerzbank AG agreed to extend the maturity date of the Note from December 20, 2002 to March 20, 2003.

In April 2003 the Note was acquired by Consipio Holding b.v. from Commerzbank AG, and the maturity of the Note was extended for five years, with interest on the Note being increased to 9.9% per annum. In addition, Consipio acquired a USD \$3.0 million note from the Company to Beate Uhse AG, which Note was due on December 13, 2003, and bore interest at the rate of 5% per annum. This Note has now been restructured to provide for the extension of the maturity date by five years and an interest rate of 9.9% per annum.

We expect that our available cash resources and cash generated from operations will be sufficient to meet our presently anticipated working capital and capital expenditure requirements for at least the next 12 months. However, we may need to raise additional funds to support more rapid expansion or respond to unanticipated requirements. If additional funds are raised through the issuance of equity securities, our shareholders' percentage ownership will be reduced, they may experience additional dilution, or these newly issued equity securities may have rights, preferences, or privileges senior to those of our current shareholders. Additional financing may not be available when needed on terms favorable to us, or at all. If adequate funds are not available or are not available on acceptable terms, we may be unable to develop or enhance our products and services, take advantage of future opportunities or respond to competitive pressures or unanticipated requirements, which could harm our business.



**Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

We do not use derivative financial instruments for trading purposes and were never a party to any derivative, swap or option contracts. We do not hedge our interest rate or foreign currency exchange rate exposures.

As our cash and cash equivalent and short-term investments consist principally of money market securities and investments in short-term debt or equity securities and our borrowings are primarily at fixed rates of interest our market risk related to fluctuations in interest rates is limited. Accordingly, a one percentage change in market interest rates would not have a material impact on our results of operations.

We transact our business in various currencies, principally the Euro and the U.S dollar and certain other European Union currencies. We generally attempt to limit exposure to currency rate fluctuations by matching transaction currencies (revenues/expenses) to the functional currency of its operating subsidiaries. Our exposure to market risk for fluctuations in foreign currency exchange rates relates primarily to fluctuations in the Euro versus the U.S dollar. We translate our consolidated subsidiaries whose functional currency is not the euro into the euro for reporting purposes. Income statement amounts are translated into euros using the average exchange rate for the fiscal year. The balance sheet is translated at the year-end exchange rate. Due to the significance of the results reported in dollars the impact of the euro/dollar exchange rate on our major categories of revenue and expense can be material.

**Item 4. Controls and Procedures**

Based upon an evaluation by our Chief Executive Officer and Chief Financial Officer within 90 days prior to the filing date of this Quarterly Report on Form 10-Q they have concluded that our disclosure controls and procedures as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended, are effective for gathering, analyzing and disclosing the information we are required to disclose in our reports filed under such Act.

There were no significant changes in our internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation referred to above.

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**PART II. OTHER INFORMATION**
**Item 2. Changes in Securities and Use of Proceeds****Conversion of Preferred Stock**

We are authorized to issue up to 10,000,000 shares of preferred stock under our Articles of Incorporation, of which 7,000,000 million have been issued as Series A Preferred Stock.. On March 18, 2003 Slingsby Enterprises Limited, the record owner of the outstanding Series A Preferred Stock, converted 5,350,000 of the 7,000,000 shares of \$4.00 Series A Preferred Stock into 16,050,000 shares of common stock in accordance with the terms of the Series A Preferred Stock. Accordingly, as of March 18, 2003, 1,650,000 shares of Series A Preferred Stock remained outstanding.

**Item 4. Submission of Matters to a Vote by Securityholders**

The Company's 2002 Annual Meeting of Shareholders was held on February 10, 2003. At the Annual Meeting each of the Company's nominees was elected to serve as a director of the Company until the next Annual Meeting of Shareholders. The election results are as follows:

Name	For	Withheld	Abstain
Berth H. Milton	22,025,077	236,172	4,448
Ferran Mirapeix	22,261,149	100	4,448
Bo Rodebrant	22,260,949	300	4,448

The shareholders also approved a proposal to amend the Company's 1999 Employee Stock Option Plan to increase the number of shares of Common Stock authorized for issuance under the Plan from 3,600,000 to 7,200,000, which proposal was set forth in the Company's Proxy Statement filed with the Securities and Exchange Commission. The results for the proposal to amend the Plan are as follows:

For	Against	Abstain
16,262,775	151,043	2,302

**Item 6. Exhibits and Reports on Form 8-K**

## a. Exhibits:

Exhibit 99.1 Certification of CEO and CFO Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002.

## b. Reports on Form 8-K:

A Current Report on Form 8-K dated January 14, 2003, as amended by Current Report on Form 8-K/A dated March 24, 2003, were filed during the quarter for which this Quarterly Report on Form 10-Q is filed. These Current Reports were filed under Item 2, Acquisition or Disposition of Assets.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

PRIVATE MEDIA GROUP, INC.  
(Registrant)

Date: May 13, 2003

/s/ JOHAN GILLBORG

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**Johan Gillborg, Chief Financial Officer**

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**CERTIFICATIONS**

I, Charles Prast, President and Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Private Media Group, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - (c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - (a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

May 13, 2003

/s/ CHARLES PRAST

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**Charles Prast, Principal Executive  
Officer**

## Edgar Filing: PRIVATE MEDIA GROUP INC - Form 10-Q

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I, Johan Gillborg, Vice President and Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Private Media Group, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - (d) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - (e) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - (f) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - (c) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - (d) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

May 13, 2003

/s/ JOHAN GILLBORG

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**Johan Gillborg, Principal Financial Officer**