

AT&T INC.
Form 10-Q
November 05, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

or

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-8610

AT&T INC.

Incorporated under the laws of the State of Delaware
I.R.S. Employer Identification Number 43-1301883

208 S. Akard St., Dallas, Texas 75202
Telephone Number: (210) 821-4105

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

[X] Accelerated filer []

Large accelerated
filer

Non-accelerated [] (Do not check if a smaller reporting Smaller reporting []
filer company) company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes [] No [X]

At October 31, 2010, there were 5,910 million common shares outstanding.

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

AT&T INC.

CONSOLIDATED STATEMENTS OF INCOME

Dollars in millions except per share amounts

(Unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|-----------|
| | 2010 | 2009 | 2010 | 2009 |
| Operating Revenues | | | | |
| Wireless service | \$ 13,675 | \$ 12,372 | \$ 39,711 | \$ 35,978 |
| Voice | 6,973 | 7,943 | 21,671 | 24,701 |
| Data | 6,928 | 6,448 | 20,407 | 19,053 |
| Directory | 961 | 1,162 | 3,009 | 3,622 |
| Other | 3,044 | 2,809 | 8,121 | 8,451 |
| Total operating revenues | 31,581 | 30,734 | 92,919 | 91,805 |
| Operating Expenses | | | | |
| Cost of services and sales (exclusive of depreciation and amortization shown separately below) | 13,519 | 12,907 | 38,235 | 37,665 |
| Selling, general and administrative | 7,707 | 7,574 | 22,570 | 22,914 |
| Depreciation and amortization | 4,891 | 4,881 | 14,529 | 14,614 |
| Total operating expenses | 26,117 | 25,362 | 75,334 | 75,193 |
| Operating Income | 5,464 | 5,372 | 17,585 | 16,612 |
| Other Income (Expense) | | | | |
| Interest expense | (729) | (851) | (2,248) | (2,573) |
| Equity in net income of affiliates | 217 | 181 | 629 | 549 |
| Other income (expense) – net | 125 | 29 | 825 | 44 |
| Total other income (expense) | (387) | (641) | (794) | (1,980) |
| Income from Continuing Operations Before Income Taxes | 5,077 | 4,731 | 16,791 | 14,632 |
| Income tax (benefit) expense | (6,560) | 1,463 | (1,512) | 4,886 |
| Income from Continuing Operations | 11,637 | 3,268 | 18,303 | 9,746 |
| Income from Discontinued Operations, net of tax | 780 | 7 | 777 | 6 |
| Net Income | 12,417 | 3,275 | 19,080 | 9,752 |
| Less: Net Income Attributable to Noncontrolling Interest | (78) | (83) | (243) | (236) |
| Net Income Attributable to AT&T | \$ 12,339 | \$ 3,192 | \$ 18,837 | \$ 9,516 |
| Basic Earnings Per Share from Continuing Operations | | | | |
| Attributable to AT&T | \$ 1.96 | \$ 0.54 | \$ 3.06 | \$ 1.61 |
| Basic Earnings Per Share from Discontinued Operations | | | | |
| Attributable to AT&T | 0.13 | - | 0.13 | - |
| Basic Earnings Per Share Attributable to AT&T | \$ 2.09 | \$ 0.54 | \$ 3.19 | \$ 1.61 |
| Diluted Earnings Per Share from Continuing Operations | | | | |
| Attributable to AT&T | \$ 1.95 | \$ 0.54 | \$ 3.04 | \$ 1.61 |
| Diluted Earnings Per Share from Discontinued Operations | | | | |
| Attributable to AT&T | 0.13 | - | 0.13 | - |
| Diluted Earnings Per Share Attributable to AT&T | \$ 2.08 | \$ 0.54 | \$ 3.17 | \$ 1.61 |
| Weighted Average Number of Common Shares Outstanding | | | | |
| – Basic (in millions) | 5,909 | 5,901 | 5,908 | 5,899 |

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| | | | | |
|--|--------|--------|--------|--------|
| Weighted Average Number of Common Shares Outstanding | | | | |
| – with Dilution (in millions) | 5,938 | 5,922 | 5,937 | 5,922 |
| Dividends Declared Per Common Share | \$0.42 | \$0.41 | \$1.26 | \$1.23 |

See Notes to Consolidated Financial Statements.

2

AT&T INC.

CONSOLIDATED BALANCE SHEETS

Dollars in millions except per share amounts

| | September 30, 2010 | December 31, 2009 |
|---|--------------------------|-------------------------|
| Assets | (Unaudited) | |
| Current Assets | | |
| Cash and cash equivalents | \$ 3,246 | \$ 3,741 |
| Accounts receivable – net of allowances for doubtful accounts of \$978 and \$1,202 | 13,606 | 14,845 |
| Prepaid expenses | 1,686 | 1,562 |
| Deferred income taxes | 1,059 | 1,247 |
| Other current assets | 2,380 | 3,792 |
| Total current assets | 21,977 | 25,187 |
| Property, plant and equipment | 240,466 | 230,295 |
| Less: accumulated depreciation and amortization | (138,991) | (130,242) |
| Property, Plant and Equipment – Net | 101,475 | 100,053 |
| Goodwill | 73,447 | 72,782 |
| Licenses | 50,113 | 48,741 |
| Customer Lists and Relationships – Net | 5,369 | 7,393 |
| Other Intangible Assets – Net | 5,525 | 5,494 |
| Investments in Equity Affiliates | 4,544 | 2,921 |
| Other Assets | 6,802 | 6,275 |
| Total Assets | \$ 269,252 | \$ 268,846 |
| Liabilities and Stockholders' Equity | | |
| Current Liabilities | | |
| Debt maturing within one year | \$ 6,426 | \$ 7,361 |
| Accounts payable and accrued liabilities | 18,417 | 21,260 |
| Advanced billing and customer deposits | 3,933 | 4,170 |
| Accrued taxes | 1,416 | 1,681 |
| Dividends payable | 2,482 | 2,479 |
| Total current liabilities | 32,674 | 36,951 |
| Long-Term Debt | 62,540 | 64,720 |
| Deferred Credits and Other Noncurrent Liabilities | | |
| Deferred income taxes | 20,651 | 23,781 |
| Postemployment benefit obligation | 27,071 | 27,847 |
| Other noncurrent liabilities | 13,023 | 13,226 |
| Total deferred credits and other noncurrent liabilities | 60,745 | 64,854 |
| Stockholders' Equity | | |
| Common stock (\$1 par value, 14,000,000,000 authorized at September 30, 2010 and December 31, 2009; issued 6,495,231,088 at September 30, 2010 and December 31, 2009) | 6,495 | 6,495 |
| Additional paid-in capital | 91,748 | 91,707 |
| Retained earnings | 50,751 | 39,366 |
| Treasury stock (585,370,749 at September 30, 2010 and 593,300,187 at December 31, 2009, at cost) | (21,112) | (21,260) |
| Accumulated other comprehensive loss | (14,888) | (14,412) |

| | | |
|--|-----------|-----------|
| Noncontrolling interest | 299 | 425 |
| Total stockholders' equity | 113,293 | 102,321 |
| Total Liabilities and Stockholders' Equity | \$269,252 | \$268,846 |

See Notes to Consolidated Financial Statements.

3

AT&T INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Dollars in millions, increase (decrease) in cash and cash equivalents

(Unaudited)

| | Nine months ended September 30, | |
|--|------------------------------------|------------------|
| | 2010 | 2009 |
| Operating Activities | | |
| Net income | \$19,080 | \$9,752 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 14,529 | 14,614 |
| Undistributed earnings from investments in equity affiliates | (531) | (430) |
| Bad debt expense | 973 | 1,383 |
| Deferred income tax expense and noncurrent unrecognized tax benefits | (4,146) | 2,476 |
| Net (gain) loss from impairment and sale of investments | (746) | 98 |
| Income from discontinued operations | (777) | (6) |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 266 | (270) |
| Other current assets | 495 | (269) |
| Accounts payable and accrued liabilities | (2,861) | (1,551) |
| Net income attributable to noncontrolling interest | (243) | (236) |
| Other - net | (689) | (117) |
| Total adjustments | 6,270 | 15,692 |
| Net Cash Provided by Operating Activities | 25,350 | 25,444 |
| Investing Activities | | |
| Construction and capital expenditures | | |
| Capital expenditures | (13,170) | (11,034) |
| Interest during construction | (577) | (553) |
| Acquisitions, net of cash acquired | (2,615) | (184) |
| Dispositions | 1,821 | 205 |
| (Purchases) and sales of securities, net | (437) | 11 |
| Other | 22 | 19 |
| Net Cash Used in Investing Activities | (14,956) | (11,536) |
| Financing Activities | | |
| Net change in short-term borrowings with original maturities of three months or less | (33) | (3,918) |
| Issuance of long-term debt | 2,235 | 8,161 |
| Repayment of long-term debt | (5,280) | (6,169) |
| Issuance of treasury stock | 24 | 8 |
| Dividends paid | (7,436) | (7,252) |
| Other | (399) | (367) |
| Net Cash Used in Financing Activities | (10,889) | (9,537) |
| Net increase (decrease) in cash and cash equivalents | (495) | 4,371 |
| Cash and cash equivalents beginning of year | 3,741 | 1,727 |
| Cash and Cash Equivalents End of Period | \$3,246 | \$6,098 |

Cash paid during the nine months ended September 30 for:

| | | |
|------------------------------|---------|---------|
| Interest | \$3,322 | \$3,307 |
| Income taxes, net of refunds | \$3,013 | \$2,535 |

See Notes to Consolidated Financial Statements.

4

AT&T INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Dollars and shares in millions except per share amounts

(Unaudited)

| | September 30, 2010 | |
|---|--------------------|--------------|
| | Shares | Amount |
| Common Stock | | |
| Balance at beginning of year | 6,495 | \$ 6,495 |
| Balance at end of period | 6,495 | \$ 6,495 |
| Additional Paid-In Capital | | |
| Balance at beginning of year | | \$ 91,707 |
| Issuance of treasury shares | | 184 |
| Share-based payments | | (161) |
| Change related to acquisition of interests held by noncontrolling owners | | 18 |
| Balance at end of period | | \$ 91,748 |
| Retained Earnings | | |
| Balance at beginning of year | | \$ 39,366 |
| Net income attributable to AT&T (\$3.17 per diluted share) | | 18,837 |
| Dividends to stockholders (\$1.26 per share) | | (7,444) |
| Other | | (8) |
| Balance at end of period | | \$ 50,751 |
| Treasury Stock | | |
| Balance at beginning of year | (593) | \$ (21,260) |
| Issuance of shares | 8 | 148 |
| Balance at end of period | (585) | \$ (21,112) |
| Accumulated Other Comprehensive Income (Loss) | | |
| Attributable to AT&T, net of tax: | | |
| Balance at beginning of year | | \$ (14,412) |
| Other comprehensive income attributable to AT&T (see Note 2) | | (476) |
| Balance at end of period | | \$ (14,888) |
| Noncontrolling Interest: | | |
| Balance at beginning of year | | \$ 425 |
| Net income attributable to noncontrolling interest | | 243 |
| Distributions | | (217) |
| Acquisition of interests held by noncontrolling owners | | (156) |
| Translation adjustments applicable to noncontrolling interest, net of taxes | | 4 |
| Balance at end of period | | \$ 299 |
| Total Stockholders' Equity at beginning of year | | \$ 102,321 |
| Total Stockholders' Equity at end of period | | \$ 113,293 |

See Notes to Consolidated Financial Statements.

5

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Dollars in millions except per share amounts

NOTE 1. PREPARATION OF INTERIM FINANCIAL STATEMENTS

Basis of Presentation Throughout this document, AT&T Inc. is referred to as “AT&T,” “we” or the “Company.” The consolidated financial statements have been prepared pursuant to Regulation S-X and other applicable rules of the Securities and Exchange Commission that permit reduced disclosures for interim reporting. We believe that these consolidated financial statements include all adjustments (consisting only of normal recurring accruals) necessary to present fairly the results for the presented interim periods. The results for the interim periods are not necessarily indicative of those for the full year. You should read this document in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended December 31, 2009.

In preparing the accompanying unaudited consolidated financial statements, we have reviewed all known events that have occurred after September 30, 2010, and through the date that our Form 10-Q was available for issuance for possible inclusion in this Form 10-Q.

The consolidated financial statements include the accounts of the Company and our majority-owned subsidiaries and affiliates. Our subsidiaries and affiliates operate in the communications services industry both domestically and internationally, providing wireless and wireline communications services and equipment, managed networking, wholesale services and advertising solutions.

All significant intercompany transactions are eliminated in the consolidation process. Investments in partnerships and less than majority-owned subsidiaries where we have significant influence are accounted for under the equity method. Earnings from certain foreign equity investments accounted for using the equity method are included for periods ended within up to one month of our period end.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes, including estimates of probable losses and expenses. Actual results could differ from those estimates. We have reclassified certain amounts in prior-period financial statements to conform to the current period’s presentation—see Note 4 for a discussion of our change in approach to intersegment activity, effective January 1, 2010, and see Note 7 for a discussion of changes in reporting related to discontinued operations.

Recent Accounting Standards

Fair Value Measurements and Disclosures In January 2010, the Financial Accounting Standards Board issued “Fair Value Measurements and Disclosures—Improving Disclosures about Fair Value Measurements” (Accounting Standards Update (ASU) 2010-06), which requires new disclosures and explanations for transfers of financial assets and liabilities between certain levels in the fair value hierarchy. ASU 2010-06 also clarifies that fair value measurement disclosures are required for each class of financial asset and liability, which may be a subset of a caption in the consolidated balance sheets, and those disclosures should include a discussion of inputs and valuation techniques. For financial assets and liabilities subject to lowest-level measurements, ASU 2010-06 further requires that we separately present purchases, sales, issuances and settlements instead of netting these changes. With respect to matters other than lowest-level measurements, we adopted ASU 2010-06 beginning with the quarter ended March 31, 2010, with the

remaining disclosure requirements becoming effective for fiscal years and interim periods beginning on or after December 15, 2010 (i.e., the quarter ending March 31, 2011, for us). See Note 6 for fair value measurements and disclosures for our investment securities and derivatives.

6

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)-Continued

Dollars in millions except per share amounts

Valuation and Other Adjustments Included in the current liabilities reported on our consolidated balance sheets are acquisition-related accruals established prior to 2009. The liabilities include accruals for severance, lease terminations and equipment removal costs associated with our acquisitions of AT&T Corp., BellSouth Corporation (BellSouth) and Dobson Communications Corporation (Dobson). Following is a summary of the accruals recorded at December 31, 2009, cash payments made during 2010, and the adjustments thereto:

| | 12/31/09 | Cash | Adjustments | 9/30/10 |
|--|----------|----------|-----------------|---------|
| | Balance | Payments | and Accruals | Balance |
| Severance accruals paid from: | | | | |
| Company funds | \$ 6 | \$ (3) | \$ (2) | \$ 1 |
| Pension and postemployment benefit plans | 98 | (3) | - | 95 |
| Lease terminations ¹ | 212 | (28) | (66) | 118 |
| Equipment removal and other related costs ¹ | 23 | (1) | (21) | 1 |
| Total | \$ 339 | \$ (35) | \$ (89) | \$ 215 |

¹The "Adjustments and Accruals" related to the BellSouth and Dobson acquisitions and resulted in goodwill reductions.

Employee Separations We establish obligations for expected termination benefits provided under existing plans to former or inactive employees after employment but before retirement. These benefits include severance payments, workers' compensation, disability, medical continuation coverage and other benefits. We had severance accruals of \$195 at September 30, 2010 and \$669 at December 31, 2009. The decrease in balance was due to payments during the period.

Income Taxes

Healthcare Legislation In March 2010, the President of the United States signed into law comprehensive health care reform legislation under the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010, which included a change in the tax treatment related to Medicare Part D subsidies. We recorded a \$995, or \$0.17 per diluted share, charge to income tax expense in our consolidated statement of income during the first quarter of 2010 and increased our deferred income taxes liability balance to reflect the impact of this change.

Internal Revenue Service Settlement In September 2010, we reached a settlement with the Internal Revenue Service (IRS) on tax basis calculations related to a 2008 restructuring of our wireless operations. The IRS settlement resolves the uncertainty regarding the amount and timing of amortization deductions related to certain of our wireless assets. The allowed amortization deductions on these settlement-related assets and the related cash flow impacts are expected to be recognized over a 15-year period, which began in 2008. Pursuant to the settlement, we will pay approximately \$300 to the IRS during the fourth quarter of 2010 as a result of the disallowance of a portion of the amortization deductions taken on our 2008 and 2009 income tax returns. We recorded an \$8,300, or \$1.40 per diluted share, reduction to income tax expense in our consolidated statement of income during the third quarter of 2010 and corresponding decreases of \$6,760 to our net noncurrent deferred income tax liabilities and \$1,540 to other net tax liabilities to reflect the tax benefits of the settlement. The IRS settlement resulted in a reduction to our unrecognized tax benefits for tax positions related to the current year of \$348 and for tax positions related to prior years of \$1,057,

for a total of \$1,405, which also reduces the total amount of unrecognized tax benefits that, if recognized, would impact the effective tax rate. Our effective tax rates were (129.2)% for the third quarter and (9.0)% for the first nine months of 2010, compared to 30.9% and 33.4% for the same periods in 2009. The decrease in our 2010 effective tax rates was primarily driven by the impacts of the IRS settlement, partially offset by the effects of the healthcare legislation.

7

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)-Continued
Dollars in millions except per share amounts

NOTE 2. COMPREHENSIVE INCOME

The components of our comprehensive income for the three and nine months ended September 30, 2010 and 2009 include net income, foreign currency translation adjustments and net unrealized gains (losses) on available-for-sale securities, net unrealized gains (losses) on cash flow hedges and defined benefit postretirement plans.

Following is our comprehensive income with the respective tax impacts for the three months and nine months periods ended September 30, 2010 and 2009:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|-----------|
| | 2010 | 2009 | 2010 | 2009 |
| Net income | \$ 12,417 | \$ 3,275 | \$ 19,080 | \$ 9,752 |
| Other comprehensive income, net of tax: | | | | |
| Foreign currency translation adjustments (includes \$6, \$6, \$4 and \$(2) attributable to noncontrolling interest), net of taxes of \$54, \$1, \$116 and \$45 | 100 | 2 | 215 | 86 |
| Net unrealized gains (losses) on securities: | | | | |
| Unrealized gains (losses), net of taxes of \$31, \$115, \$17 and \$130 | 58 | 229 | 33 | 258 |
| Reclassification adjustment realized in net income, net of taxes of \$(1), \$(17), \$(30) and \$24 | (1) | (34) | (56) | 43 |
| Net unrealized gains (losses) on cash flow hedges: | | | | |
| Unrealized gains (losses) net of taxes of \$(108), \$(56), \$(380) and \$168 | (205) | (112) | (706) | 306 |
| Reclassification adjustment for losses included in net income, net of taxes of \$5, \$2, \$11 and \$6 | 4 | 4 | 9 | 11 |
| Defined benefit postretirement plans: | | | | |
| Amortization of net actuarial gain and prior service cost included in net income, net of taxes of \$9, \$32, \$20 and \$99 | 14 | 64 | 33 | 190 |
| Other comprehensive income (loss) | (30) | 153 | (472) | 894 |
| Total comprehensive income | 12,387 | 3,428 | 18,608 | 10,646 |
| Less: Total comprehensive income attributable to noncontrolling interest | (84) | (89) | (247) | (234) |
| Total Comprehensive Income | | | | |
| Attributable to AT&T | \$ 12,303 | \$ 3,339 | \$ 18,361 | \$ 10,412 |

8

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)-Continued
Dollars in millions except per share amounts

NOTE 3. EARNINGS PER SHARE

A reconciliation of the numerators and denominators of basic earnings per share and diluted earnings per share for net income attributable to AT&T for the three and nine months ended September 30, 2010 and 2009, are shown in the table below:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|---------|------------------------------------|---------|
| | 2010 | 2009 | 2010 | 2009 |
| Numerators | | | | |
| Numerator for basic earnings per share: | | | | |
| Income from continuing operations | \$11,637 | \$3,268 | \$18,303 | \$9,746 |
| Net income attributable to noncontrolling interest | (78) | (83) | (243) | (236) |
| Income from continuing operations attributable to AT&T | 11,559 | 3,185 | 18,060 | 9,510 |
| Dilutive potential common shares: | | | | |
| Other share-based payment | 3 | 2 | 8 | 7 |
| Numerator for diluted earnings per share | \$11,562 | \$3,187 | \$18,068 | \$9,517 |
| Denominators (000,000) | | | | |
| Denominator for basic earnings per share: | | | | |
| Weighted-average number of common shares outstanding | 5,909 | 5,901 | 5,908 | 5,899 |
| Dilutive potential common shares: | | | | |
| Stock options | 3 | 3 | 3 | 3 |
| Other share-based payment | 26 | 18 | 26 | 20 |
| Denominator for diluted earnings per share | 5,938 | 5,922 | 5,937 | 5,922 |
| Basic earnings per share from continuing operations attributable to AT&T | | | | |
| | \$1.96 | \$0.54 | \$3.06 | \$1.61 |
| Basic earnings per share from discontinued operations attributable to AT&T | | | | |
| | 0.13 | - | 0.13 | - |
| Basic earnings per share attributable to AT&T | | | | |
| | \$2.09 | \$0.54 | \$3.19 | \$1.61 |
| Diluted earnings per share from continuing operations attributable to AT&T | | | | |
| | \$1.95 | \$0.54 | \$3.04 | \$1.61 |
| Diluted earnings per share from discontinued operations attributable to AT&T | | | | |
| | 0.13 | - | 0.13 | - |
| Diluted earnings per share attributable to AT&T | | | | |
| | \$2.08 | \$0.54 | \$3.17 | \$1.61 |

At September 30, 2010, we had issued and outstanding options to purchase approximately 136 million shares of AT&T common stock. The exercise prices of 109 million shares were above the market price of AT&T stock at September 30, 2010. Accordingly, we did not include these amounts in determining the dilutive potential common shares for the period. At September 30, 2010, the exercise prices of 22 million vested stock options were below market price.

At September 30, 2009, we had issued and outstanding options to purchase approximately 180 million shares of AT&T common stock. The exercise prices of 158 million shares were above the market price of AT&T stock at

September 30, 2009. Accordingly, we did not include these amounts in determining the dilutive potential common shares for the period. At September 30, 2009, the exercise prices of 19 million vested stock options were below market price.

9

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)-Continued
Dollars in millions except per share amounts

NOTE 4. SEGMENT INFORMATION

Our segments are strategic business units that offer different products and services over various technology platforms and are managed accordingly. We analyze our various operating segments based on segment income before income taxes. Interest expense and other income (expense) – net are managed only on a total company basis and are, accordingly, reflected only in consolidated results. Therefore, these items are not included in the calculation of each segment's percentage of our consolidated results. The customers and long-lived assets of our reportable segments are predominantly in the United States. We have four reportable segments: (1) Wireless, (2) Wireline, (3) Advertising Solutions and (4) Other.

The Wireless segment uses our nationwide network to provide consumer and business customers with wireless voice and advanced data communications services.

The Wireline segment uses our regional, national and global network to provide consumer and business customers with landline voice and data communications services, AT&T U-verseSM TV, high-speed broadband and voice services (U-verse) and managed networking to business customers. Additionally, we receive commissions on sales of satellite television services offered through our agency arrangements.

The Advertising Solutions segment includes our directory operations, which publish Yellow and White Pages directories and sell directory advertising and Internet-based advertising and local search.

The Other segment includes results from customer information services and all corporate and other operations. This segment also includes our portion of the results from our international equity investments. Also included in the Other segment are impacts of corporate-wide decisions for which the individual operating segments are not being evaluated.

Historically, intersegment activity had been reported as revenue in the billing segment and offsetting operating expense in the purchasing segment. Upon consolidation, the intersegment revenue and expense were eliminated with the consolidated results reflecting the cash operating and depreciation expense of providing the intersegment service. As part of AT&T's ongoing initiatives to manage its business from an external customer perspective, we no longer report intersegment revenue and instead report the cash operating and depreciation expense related to intersegment activity in the purchasing segment, which provided services to the external customer. While this change did not impact AT&T's total consolidated results, the impact to each operating segment varied. In particular, the Wireless segment, as a purchaser of network, IT and other services from the Wireline segment, experienced a reduction in cash operating expense partially offset by increased depreciation expense with the net result being increased operating margins. This change was effective with the reporting of operating results for the quarter ended March 31, 2010. We have restated prior-period segment information to conform to the current period's presentation.

In May 2010, we announced the sale of Sterling Commerce Inc. (Sterling) which we closed in August 2010. The Other segment results for all periods shown have been restated to exclude the results of Sterling, which are now reflected in discontinued operations (see Note 7).

In the following tables, we show how our segment results are reconciled to our consolidated results reported. The Wireless, Wireline, Advertising Solutions and Other columns represent the segment results of each such operating

segment. The consolidation column adds in those line items that we manage on a consolidated basis only: interest expense and other income (expense) – net.

10

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

For the three months ended September 30,
2010

| | Wireless | Wireline | Advertising Solutions | Other | Consolidations | Consolidated Results |
|---|-----------|-----------|--------------------------|--------|----------------|-------------------------|
| Total segment operating revenues | \$ 15,180 | \$ 15,275 | \$ 961 | \$ 165 | \$ - | \$ 31,581 |
| Operations and support expenses | 10,040 | 10,318 | 640 | 228 | - | 21,226 |
| Depreciation and amortization expenses | 1,640 | 3,118 | 123 | 10 | - | 4,891 |
| Total segment operating expenses | 11,680 | 13,436 | 763 | 238 | - | 26,117 |
| Segment operating income (loss) | 3,500 | 1,839 | 198 | (73) | - | 5,464 |
| Interest expense | - | - | - | - | 729 | 729 |
| Equity in net income (loss) of affiliates | (6) | 2 | - | 221 | - | 217 |
| Other income (expense) - net | - | - | - | - | 125 | 125 |
| Segment income before income taxes | \$ 3,494 | \$ 1,841 | \$ 198 | \$ 148 | \$ (604) | \$ 5,077 |

For the nine months ended September 30,
2010

| | Wireless | Wireline | Advertising Solutions | Other | Consolidations | Consolidated Results |
|--|----------|----------|--------------------------|--------|----------------|-------------------------|
| Total segment operating revenues | \$43,319 | \$46,092 | \$3,009 | \$499 | \$ - | \$ 92,919 |
| Operations and support expenses | 26,785 | 31,324 | 1,988 | 708 | - | 60,805 |
| Depreciation and amortization expenses | 4,776 | 9,337 | 393 | 23 | - | 14,529 |
| Total segment operating expenses | 31,561 | 40,661 | 2,381 | 731 | - | 75,334 |
| Segment operating income (loss) | 11,758 | 5,431 | 628 | (232) | - | 17,585 |
| Interest expense | - | - | - | - | 2,248 | 2,248 |
| Equity in net income of affiliates | 14 | 7 | - | 608 | - | 629 |
| Other income (expense) - net | - | - | - | - | 825 | 825 |
| Segment income before income taxes | \$11,772 | \$5,438 | \$628 | \$376 | \$ (1,423) | \$ 16,791 |

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For the three months ended September 30,
2009

| | Wireless | Wireline | Advertising Solutions | Other | Consolidations | Consolidated Results |
|--|-----------|-----------|--------------------------|----------|----------------|-------------------------|
| Total segment operating revenues | \$ 13,627 | \$ 15,749 | \$ 1,162 | \$ 196 | \$ - | \$ 30,734 |
| Operations and support expenses | 8,645 | 10,762 | 686 | 388 | - | 20,481 |
| Depreciation and amortization expenses | 1,490 | 3,226 | 159 | 6 | - | 4,881 |
| Total segment operating expenses | 10,135 | 13,988 | 845 | 394 | - | 25,362 |
| Segment operating income (loss) | 3,492 | 1,761 | 317 | (198) | - | 5,372 |
| Interest expense | - | - | - | - | 851 | 851 |
| Equity in net income of affiliates | - | 9 | - | 172 | - | 181 |
| Other income (expense) - net | - | - | - | - | 29 | 29 |
| Segment income before income taxes | \$ 3,492 | \$ 1,770 | \$ 317 | \$ (26) | \$ (822) | \$ 4,731 |

For the nine months ended September 30,
2009

| | Wireless | Wireline | Advertising Solutions | Other | Consolidations | Consolidated Results |
|--|-----------|-----------|--------------------------|--------|----------------|-------------------------|
| Total segment operating revenues | \$ 39,687 | \$ 47,900 | \$ 3,622 | \$ 596 | \$ - | \$ 91,805 |
| Operations and support expenses | 24,959 | 32,618 | 2,113 | 889 | - | 60,579 |
| Depreciation and amortization expenses | 4,493 | 9,594 | 501 | 26 | - | 14,614 |
| Total segment operating expenses | 29,452 | 42,212 | 2,614 | 915 | - | 75,193 |
| Segment operating income (loss) | 10,235 | 5,688 | 1,008 | (319) | - | 16,612 |
| Interest expense | - | - | - | - | 2,573 | 2,573 |
| Equity in net income of affiliates | - | 16 | - | 532 | 1 | 549 |
| Other income (expense) - net | - | - | - | - | 44 | 44 |
| Segment income before income taxes | \$ 10,235 | \$ 5,704 | \$ 1,008 | \$ 213 | \$ (2,528) | \$ 14,632 |

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

NOTE 5. PENSION AND POSTRETIREMENT BENEFITS

Substantially all of our employees are covered by one of various noncontributory pension and death benefit plans. We also provide certain medical, dental and life insurance benefits to substantially all retired employees under various plans and accrue actuarially determined postretirement benefit costs as active employees earn these benefits. Our objective in funding these plans, in combination with the standards of the Employee Retirement Income Security Act of 1974, as amended (ERISA), is to accumulate assets sufficient to meet the plans' obligations to provide benefits to employees upon their retirement. No significant cash contributions are required under ERISA regulations during 2010.

The following details pension and postretirement benefit costs included in operating expenses (in cost of sales and selling, general and administrative expenses) in the accompanying Consolidated Statements of Income. In the following table, gains are denoted with parentheses. A portion of these expenses is capitalized as part of the benefit load on internal construction and capital expenditures, historically averaging approximately 10%.

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2010 | 2009 | 2010 | 2009 |
| Pension cost: | | | | |
| Service cost – benefits earned during the period | \$ 269 | \$ 264 | \$ 807 | \$ 808 |
| Interest cost on projected benefit obligation | 787 | 835 | 2,362 | 2,525 |
| Expected return on assets | (1,143) | (1,140) | (3,429) | (3,421) |
| Amortization of prior service (benefit) cost | (4) | 7 | (12) | 62 |
| Recognized actuarial loss | 171 | 163 | 513 | 495 |
| Net pension cost | \$ 80 | \$ 129 | \$ 241 | \$ 469 |
| Postretirement cost: | | | | |
| Service cost – benefits earned during the period | \$ 87 | \$ 81 | \$ 261 | \$ 257 |
| Interest cost on accumulated postretirement benefit obligation | 564 | 595 | 1,693 | 1,856 |
| Expected return on assets | (284) | (238) | (853) | (716) |
| Amortization of prior service benefit | (156) | (134) | (469) | (313) |
| Recognized actuarial gain | (2) | (1) | (5) | (1) |
| Net postretirement cost | \$ 209 | \$ 303 | \$ 627 | \$ 1,083 |
| Combined net pension and postretirement cost | \$ 289 | \$ 432 | \$ 868 | \$ 1,552 |

Our combined net pension and postretirement cost decreased \$143 in the third quarter and \$684 for the first nine months of 2010. The decrease was primarily related to lower interest costs due to a lower net obligation, as a result of

retiree medical and drug coverage changes, partially offset by a change in the discount rate from 7% to 6.5%. An increase in amortization of prior service benefit, driven by the utilization of market interest rates for lump sum pension distributions, under the Pension Protection Act and changes in future retiree benefits, also contributed to the decrease in combined net pension and postretirement cost. When calculating the expected return on plan assets, we use a method in which gains and losses are amortized only when the net gains or losses exceed 10% of the greater of the projected benefit obligation or the market-related value of assets (MRVA). Actual gains and losses on pension and postretirement plan assets are generally recognized in the MRVA equally over a period of up to five years. However, we use a methodology under which we hold the MRVA to within 20% of the actual fair value of plan assets, which can have the effect of accelerating the recognition of excess actual gains and losses in the MRVA in less than five years. Due to investment losses on plan assets experienced in 2008, this methodology contributed \$1,577 to our combined net pension and postretirement costs in 2009. This methodology did not have a material impact on our combined net pension and postretirement cost in 2010.

We have varying types of pension programs providing benefits for substantially all of certain non-U.S. operations. In addition to the pension and postretirement costs above, we recorded net pension cost for non-U.S. plans of less than \$1 in the third quarter and \$1 for the first nine months of 2010 and \$(1) in the third quarter and \$(4) for the first nine months of 2009.

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

We also provide senior- and middle-management employees with nonqualified, unfunded supplemental retirement and savings plans. Net supplemental retirement pension benefits cost, which is not included in the table above, was \$41 in the third quarter, of which \$34 was interest cost and \$125 for the first nine months of 2010, of which \$101 was interest cost. In 2009, net supplemental retirement pension benefits cost was \$42 in the third quarter, of which \$35 was interest cost and \$125 for the first nine months, of which \$105 was interest cost.

NOTE 6. FAIR VALUE MEASUREMENTS AND DISCLOSURE

The Fair Value Measurement and Disclosure framework provides a three-tiered fair value hierarchy that gives highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that AT&T has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets and liabilities in active markets.
- Quoted prices for identical or similar assets or liabilities in inactive markets.
- Inputs other than quoted market prices that are observable for the asset or liability.
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

- Fair value is often based on internally developed models in which there are few, if any, external observations.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used should maximize the use of observable inputs and minimize the use of unobservable inputs.

The valuation methodologies described above may produce a fair value calculation that may not be indicative of future net realizable value or reflective of future fair values. AT&T believes its valuation methods are appropriate and consistent with other market participants. The use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. There have been no changes in the methodologies used at September 30, 2010 and December 31, 2009.

Long-Term Debt and Other Financial Instruments

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The carrying amounts and estimated fair values of our long-term debt, including current maturities and other financial instruments, are summarized as follows:

| | September 30, 2010 | | December 31, 2009 | |
|-----------------------|--------------------|---------------|--------------------|---------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Notes and debentures | \$ 68,680 | \$ 76,366 | \$ 71,811 | \$ 75,212 |
| Bank borrowings | 32 | 32 | 33 | 33 |
| Investment securities | 2,233 | 2,233 | 1,885 | 1,885 |

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

The fair values of our notes and debentures were estimated based on quoted market prices, where available. The carrying value of debt with an original maturity of less than one year approximates market value.

Investment Securities

Our investment securities consist of primarily available-for-sale instruments, which include equities, fixed income bonds and other securities. Substantially all the fair values of our available-for-sale securities were estimated based on quoted market prices. Investments in securities not traded on a national securities exchange are valued using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Realized gains and losses on securities are included in "Other income (expense) – net" in the consolidated statements of income using the specific identification method. Unrealized gains and losses, net of tax, on available-for-sale securities are recorded in accumulated other comprehensive income (accumulated OCI). Unrealized losses that are considered other than temporary are recorded in other income (expense) – net. Fixed income investments have maturities of \$85 in 2010, \$302 in 2011 and 2012, \$83 in 2013 and 2014, and \$224 for years thereafter.

Our short-term investments, other short- and long-term held-to-maturity investments (including money market securities) and customer deposits are recorded at amortized cost, and the respective carrying amounts approximate fair values.

Our investment securities maturing within one year are recorded in "Other current assets," and instruments with maturities of more than one year are recorded in "Other Assets" on the consolidated balance sheets.

Following is the fair value leveling for available-for-sale securities and derivatives as of September 30, 2010 and December 31, 2009:

| | September 30, 2010 | | | Total |
|-------------------------------|--------------------|---------|---------|--------|
| | Level 1 | Level 2 | Level 3 | |
| Available-for-Sale Securities | | | | |
| Domestic equities | \$ 955 | \$ - | \$ - | \$ 955 |
| International equities | 482 | - | - | 482 |
| Fixed income bonds | - | 694 | - | 694 |
| Asset Derivatives | | | | |
| Interest rate swaps | - | 681 | - | 681 |
| Cross-currency swaps | - | 209 | - | 209 |
| Foreign exchange contracts | - | 8 | - | 8 |
| Liability Derivatives | | | | |
| Cross-currency swaps | - | (706) | - | (706) |
| Interest rate locks | - | (506) | - | (506) |
| Foreign exchange contracts | - | (5) | - | (5) |

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

| | December 31, 2009 | | | Total |
|-------------------------------|-------------------|---------|---------|----------|
| | Level 1 | Level 2 | Level 3 | |
| Available-for-Sale Securities | | | | |
| Domestic equities | \$ 1,047 | \$ - | \$ - | \$ 1,047 |
| International equities | 412 | - | - | 412 |
| Fixed income bonds | - | 341 | - | 341 |
| Asset Derivatives | | | | |
| Interest rate swaps | - | 399 | - | 399 |
| Cross-currency swaps | - | 635 | - | 635 |
| Interest rate locks | - | 150 | - | 150 |
| Foreign exchange contracts | - | 2 | - | 2 |
| Liability Derivatives | | | | |
| Cross-currency swaps | - | (390) | - | (390) |
| Interest rate locks | - | (6) | - | (6) |
| Foreign exchange contracts | - | (7) | - | (7) |

Derivative Financial Instruments

We employ derivatives to manage certain market risks, primarily interest rate risk and foreign currency exchange risk. This includes the use of interest rate swaps, interest rate locks, foreign exchange forward contracts and combined interest rate foreign exchange contracts (cross-currency swaps). We do not use derivatives for trading or speculative purposes. We record derivatives on our consolidated balance sheets at fair value that is derived from observable market data, including yield curves and foreign exchange rates (all of our derivatives are Level 2). Cash flows associated with derivative instruments are presented in the same category on the consolidated statements of cash flows as the item being hedged.

The majority of our derivatives are designated either as a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge), or as a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge).

Fair Value Hedging We designate our fixed-to-floating interest rate swaps as fair value hedges. The purpose of these swaps is to manage interest rate risk by managing our mix of fixed-rate and floating-rate debt. These swaps involve the receipt of fixed rate amounts for floating interest rate payments over the life of the swaps without exchange of the underlying principal amount. Accrued and realized gains or losses from interest rate swaps impact interest expense on the consolidated statements of income. Unrealized gains on interest rate swaps are recorded at fair market value as assets, and unrealized losses on interest rate swaps are recorded at fair market value as liabilities. Changes in the fair value of the interest rate swaps offset changes in the fair value of the fixed-rate notes payable they hedge due to changes in the designated benchmark interest rate and are recognized in interest expense, though they net to zero. Gains or losses realized upon early termination of our fair value hedges would be recognized in interest expense.

Cash Flow Hedging Unrealized gains on derivatives designated as cash flow hedges are recorded at fair value as assets, and unrealized losses on derivatives designated as cash flow hedges are recorded at fair value as liabilities, both for the period they are outstanding. For derivative instruments designated as cash flow hedges, the effective portion is reported as a component of accumulated OCI until reclassified into interest expense in the same period the hedged transaction affects earnings. The gain or loss on the ineffective portion is recognized in other income - expense in each period.

We designate our cross-currency swaps as cash flow hedges. We have entered into multiple cross-currency swaps to hedge our exposure to variability in expected future cash flows that are attributable to foreign currency risk generated from the issuance of our Euro and British pound sterling denominated debt. These agreements include initial and final exchanges of principal from fixed foreign denominations to fixed U.S. denominated amounts, to be exchanged at a specified rate, which was determined by the market spot rate upon issuance. They also include an interest rate swap of a fixed foreign-denominated rate to a fixed U.S. denominated interest rate. We evaluate the effectiveness of our cross-currency swaps each quarter. In the nine months ended September 30, 2010 and September 30, 2009, no ineffectiveness was measured.

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

Periodically, we enter into and designate interest rate locks to partially hedge the risk of changes in interest payments attributable to increases in the benchmark interest rate during the period leading up to the probable issuance of fixed-rate debt. We designate our interest rate locks as cash flow hedges. Gains and losses when we settle our interest rate locks are amortized into income over the life of the related debt, except where a material amount is deemed to be ineffective, which would be immediately reclassified to income. In the second quarter, we settled \$200 of notional rate locks without utilizing them in a debt issuance. The total impact to interest expense was \$(5). We are confident our remaining rate locks will be utilized given our probable refinancing needs over the next two years. No other ineffectiveness was measured in the nine months ended September 30, 2010. Over the next 12 months, we expect to reclassify \$15 from accumulated OCI to interest expense due to the amortization of net losses on historical interest rate locks. Our unutilized interest rate locks carry mandatory early terminations, the latest occurring in April 2012.

We hedge a large portion of the exchange risk involved in anticipation of highly probable foreign currency-denominated transactions. In anticipation of these transactions, we often enter into foreign exchange contracts to provide currency at a fixed rate. Some of these instruments are designated as cash flow hedges while others remain non-designated, largely based on size and duration. Gains and losses at the time we settle or take delivery on our designated foreign exchange contracts are amortized into income over the next few months as the hedged funds are spent by our foreign subsidiaries, except where an amount is deemed to be ineffective, which would be immediately reclassified to income. In the nine months ended September 30, 2010, and September 30, 2009, no ineffectiveness was measured.

Collateral and Credit-Risk Contingency We have entered into agreements with our derivative counterparties establishing collateral thresholds based on respective credit ratings and netting agreements. At September 30, 2010, we had posted collateral of \$53 (a deposit asset) and held collateral of \$52 (a receipt liability). Under the agreements, if our credit rating had been simultaneously downgraded one rating level by Moody's, S&P and Fitch, we would have been required to post additional collateral of \$173. At December 31, 2009, we held \$222 of counterparty collateral. We do not offset the fair value of collateral, whether the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable), against the fair value of the derivative instruments.

Following is the notional amount of our outstanding derivative positions:

| | September 30, 2010 | December 31, 2009 |
|----------------------------|--------------------------|----------------------|
| Interest rate swaps | \$ 11,250 | \$ 9,000 |
| Cross-currency swaps | 7,502 | 7,502 |
| Interest rate locks | 3,400 | 3,600 |
| Foreign exchange contracts | 233 | 293 |
| Total | \$ 22,385 | \$ 20,395 |

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued

Dollars in millions except per share amounts

Following are our derivative instruments and their related hedged items affecting our financial position and performance:

Fair Value of Derivatives in the Consolidated Balance Sheets

Derivatives designated as hedging instruments are reflected as other assets, other liabilities and, for a portion of interest rate swaps, accounts receivable.

| | September 30, 2010 | December 31, 2009 |
|----------------------------|--------------------------|----------------------|
| Asset Derivatives | | |
| Interest rate swaps | \$ 681 | \$ 399 |
| Cross-currency swaps | 209 | 635 |
| Interest rate locks | - | 150 |
| Foreign exchange contracts | 8 | 2 |
| Total | \$ 898 | \$ 1,186 |

| | September 30, 2010 | December 31, 2009 |
|----------------------------|--------------------------|----------------------|
| Liability Derivatives | | |
| Cross-currency swaps | \$ (706) | \$ (390) |
| Interest rate locks | (506) | (6) |
| Foreign exchange contracts | (5) | (7) |
| Total | \$ (1,217) | \$ (403) |

Effect of Derivatives on the Consolidated Statements of Income

| | Three months ended | | Nine months ended | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2010 | September 30, 2009 | September 30, 2010 | September 30, 2009 |
| Fair Value Hedging Relationships | | | | |
| Interest rate swaps (Interest expense): | | | | |
| Gain (Loss) on interest rate swaps | \$ 100 | \$ 79 | \$ 294 | \$ (141) |
| Gain (Loss) on long-term debt | (100) | (79) | (294) | 141 |

In addition, the net swap settlements that accrued and settled in the quarter ended September 30 were also reported as reductions of interest expense.

| | Three months ended | | Nine months ended | |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2010 | September 30, 2009 | September 30, 2010 | September 30, 2009 |
| Cash Flow Hedging Relationships | | | | |
| Cross-currency swaps: | | | | |
| Gain (Loss) recognized in accumulated OCI | \$ (119) | \$ (78) | \$ (443) | \$ 485 |
| Other income (expense) reclassified from accumulated OCI into income | 1 | - | - | - |

Interest rate locks:

| | | | | |
|---|--------|-------|--------|-------|
| Gain (Loss) recognized in accumulated OCI | (217) | (90) | (650) | (11) |
| Interest income (expense) reclassified from accumulated OCI into income | (5) | (6) | (16) | (17) |

Foreign exchange contracts:

| | | | | |
|--|------|---|------|---|
| Gain (Loss) recognized in accumulated OCI | 23 | - | 7 | - |
| Other income (expense) reclassified from accumulated OCI into income | (4) | - | (4) | - |

The balance of the unrealized derivative gain (loss) in accumulated OCI was \$(555) at September 30, 2010 and \$142 at December 31, 2009.

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

NOTE 7. ACQUISITIONS, DISPOSITIONS AND OTHER ADJUSTMENTS

Acquisitions

Wireless Properties Transaction In June 2010, we acquired certain wireless properties, including Federal Communications Commission (FCC) licenses and network assets, from Verizon Wireless for \$2,372 in cash and increased goodwill by \$937. The assets primarily represent former Alltel Wireless assets and served approximately 1.6 million subscribers in 79 service areas across 18 states. The preliminary fair value of the acquired net assets of \$1,435 included \$361 of property plant and equipment, \$765 of FCC licenses, and \$224 of customer lists and other intangible assets.

Dispositions

Sale of Sterling Operations In August 2010, we sold our Sterling subsidiary to International Business Machines Corporation (IBM) for approximately \$1,400 in cash. Sterling provides business applications and integration solutions to approximately 18,000 customers worldwide. In conjunction with the sale, we divested of \$649 of goodwill and other intangible assets. We also entered into a transition services agreement with IBM related to short-term support of Sterling's operations after the sale, and an enterprise license agreement, under which we would purchase software from Sterling.

During the second quarter of 2010, we accounted for Sterling as a discontinued operation. We determined that the cash inflows under the transition services agreement and our cash outflows under the enterprise license agreement will not constitute significant continuing involvement with Sterling's operations after the sale. We have reclassified Sterling's operating results, for all historical periods, to net income from discontinued operations in the accompanying consolidated statements of income. We also applied held-for-sale treatment to Sterling's assets and liabilities, and accordingly, included Sterling's assets in other current assets and the related liabilities in accounts payable and accrued liabilities in our consolidated balance sheets as of December 31, 2009. Sterling's assets and liabilities included the following as of December 31, 2009:

| | December 31, 2009 |
|--|----------------------|
| Assets held for sale: | |
| Current assets | \$ 333 |
| Property, plant and equipment | 40 |
| Goodwill and other intangible assets | 672 |
| Other assets | 47 |
| Total assets | \$ 1,092 |
| Liabilities related to assets held for sale: | |
| Current liabilities | \$ 365 |
| Other liabilities | 126 |
| Total liabilities | \$ 491 |

AT&T INC.
SEPTEMBER 30, 2010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued
Dollars in millions except per share amounts

The following table includes Sterling's operating results, which we historically included in our Other segment, for the indicated periods:

| | Three Months Ended | | Nine Months Ended | |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2010 | September 30, 2009 | September 30, 2010 | September 30, 2009 |
| Operating revenues | \$ 81 | \$ 137 | \$ 349 | \$ 396 |
| Operating expenses | 72 | 121 | 327 | 377 |
| Operating income | 9 | 16 | 22 | 19 |
| Income before income taxes | 8 | 12 | 18 | 10 |
| Income taxes (benefit) | (5) | 5 | 8 | 4 |
| Income from discontinued operations during phase-out period | 13 | 7 | 10 | 6 |
| Gain on disposal of discontinued operations | 767 | - | 767 | - |
| Income from discontinued operations, net of tax | \$ 780 | \$ 7 | \$ 777 | \$ 6 |

Centennial As a condition of our acquisition of Centennial Communications Corp. (Centennial), in August 2010, we sold eight service areas in Louisiana and Mississippi for \$273.

Other Adjustments

Centennial As of September 30, 2010, the preliminary fair value measurement of Centennial's net assets acquired included \$1,424 of goodwill, \$655 of FCC licenses, and \$449 of customer lists and other intangible assets. During the nine months ended September 30, 2010, we recorded \$191 of Centennial acquisition accounting adjustments, with an offset to goodwill.

Equity Method Investments

América Móvil Transactions On January 13, 2010, América Móvil, S.A. de C.V. (América Móvil) announced that its Board of Directors authorized a tender offer for 100% of the equity of Carso Global Telecom, S.A.B. de C.V. (CGT), a holding company that owned 59.4% of Telefonos de Mexico, S.A. de C.V., and 60.7% of Telmex Internacional, S.A.B. de C.V. (Telmex Internacional), in exchange for América Móvil L Shares; and an offer for Telmex Internacional shares not owned by CGT, for cash or América Móvil L shares, at the election of the shareholders. On June 11, 2010, we tendered all of our shares in Telmex Internacional for América Móvil L shares at the offered exchange rate of 0.373, which resulted in a pre-tax gain of \$647, or \$0.07 per diluted share after tax, for the three months ended June 30, 2010 and nine months ended September 30, 2010. The exchange was accounted for at fair value, and the América Móvil L shares were recorded at \$1,586. In addition, we paid \$202 to purchase additional shares of América Móvil L stock to retain our ownership percentage that existed before the exchange. Our investment in América Móvil was \$3,614 at September 30, 2010.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Dollars in millions except per share amounts

RESULTS OF OPERATIONS

For ease of reading, AT&T Inc. is referred to as “we,” “AT&T” or the “Company” throughout this document, and the names of the particular subsidiaries and affiliates providing the services generally have been omitted. AT&T is a holding company whose subsidiaries and affiliates operate in the communications services industry in both the United States and internationally, providing wireless and wireline telecommunications services and equipment as well as advertising services. You should read this discussion in conjunction with the consolidated financial statements, accompanying notes and management’s discussion and analysis of financial condition and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2009. A reference to a “Note” in this section refers to the accompanying Notes to Consolidated Financial Statements. In the tables throughout this section, percentage increases and decreases that are not considered meaningful are denoted with a dash.

Consolidated Results Our financial results in the third quarter and for the first nine months of 2010 and 2009 are summarized as follows:

| | Third Quarter | | | Nine-Month Period | | |
|---|---------------|-----------|----------------|-------------------|-----------|----------------|
| | 2010 | 2009 | Percent Change | 2010 | 2009 | Percent Change |
| Operating Revenues | \$ 31,581 | \$ 30,734 | 2.8 % | \$ 92,919 | \$ 91,805 | 1.2 % |
| Operating expenses | | | | | | |
| Cost of services and sales | 13,519 | 12,907 | 4.7 | 38,235 | 37,665 | 1.5 |
| Selling, general and administrative | 7,707 | 7,574 | 1.8 | 22,570 | 22,914 | (1.5) |
| Depreciation and amortization | 4,891 | 4,881 | 0.2 | 14,529 | 14,614 | (0.6) |
| Total Operating Expenses | 26,117 | 25,362 | 3.0 | 75,334 | 75,193 | 0.2 |
| Operating income | 5,464 | 5,372 | 1.7 | 17,585 | 16,612 | 5.9 |
| Interest expense | 729 | 851 | (14.3) | 2,248 | 2,573 | (12.6) |
| Equity in net income of affiliates | 217 | 181 | 19.9 | 629 | 549 | 14.6 |
| Other income (expense) - net | 125 | 29 | - | 825 | 44 | - |
| Income from continuing operations before income taxes | 5,077 | 4,731 | 7.3 | 16,791 | 14,632 | 14.8 |
| Income from continuing operations | 11,637 | 3,268 | - | 18,303 | 9,746 | 87.8 |
| Net Income Attributable to AT&T | \$ 12,339 | \$ 3,192 | - | \$ 18,837 | \$ 9,516 | 98.0 % |

Overview

Operating income Our operating income increased \$92, or 1.7%, in the third quarter and \$973, or 5.9%, for the first nine months of 2010. The increase for both periods was primarily due to the continued growth in wireless service

revenue, driven mostly by our subscriber growth and growth in wireless data revenue, along with an increase in wireline data revenue resulting from growth in Internet Protocol (IP) data revenue. These increases were partially offset by continuing declines in voice and print directory advertising revenues. For the third quarter, higher revenues were also partially offset by an increase in operating expenses, driven primarily by higher costs from increased sales of wireless integrated devices. Our operating income margin decreased from 17.5% to 17.3% in the third quarter and increased from 18.1% to 18.9% for the first nine months of 2010, as compared to the same periods last year.

Operating revenues Our operating revenues increased \$847, or 2.8%, in the third quarter and \$1,114, or 1.2%, for the first nine months of 2010. This increase was primarily due to the continued growth in wireless service revenue, driven mostly by our increase in average subscribers along with a significant increase in wireless data revenue, stemming from higher integrated device sales. Also contributing to the increase was higher wireline data revenue largely due to IP data growth, driven by AT&T U-verseSM (U-verse) subscriber growth. These increases were partially offset by the continuing decline in voice revenues due to decreasing access lines and a decline in print directory advertising revenue.

The declines in our voice and advertising revenues reflect continuing economic pressures on our customers as well as increasing competition. Total switched access lines decreased 11.3%. Customers disconnecting access lines switched to wireless, Voice over Internet Protocol (VoIP) and cable offerings for voice and data or terminated service permanently as businesses closed or consumers left residences. While we lose wireline voice revenues, we have the opportunity to increase wireless service or wireline data revenues should the customer choose us as their wireless or VoIP provider. We also continue to expand our VoIP service for customers who have access to our U-verse video service.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Cost of services and sales expenses increased \$612, or 4.7%, in the third quarter and \$570, or 1.5%, for the first nine months of 2010. The increase for the quarter was primarily due to higher wireless integrated device costs combined with higher interconnect and network system costs. These increases were partially offset by lower traffic compensation along with lower pension and other postemployment benefits (pension/OPEB) expenses and other employee-related costs. The increase for the nine months was primarily due to higher wireless integrated device costs and higher Universal Service Fund (USF) costs, along with higher interconnect and network system costs. These increases were partially offset by lower pension/OPEB expenses and other employee-related costs, along with lower traffic compensation.

Selling, general and administrative expenses increased \$133, or 1.8%, in the third quarter and decreased \$344, or 1.5%, for the first nine months of 2010. The increase for the third quarter was primarily due to higher wireless commission expense along with higher advertising and sales expense, partially offset by lower bad debt expense along with lower pension/OPEB expenses and other employee-related costs. The decrease for the nine months was primarily due to lower pension/OPEB expenses and other employee-related costs, along with lower bad debt expense and lower indirect commissions expense, partially offset by increases in various support expenses.

Depreciation and amortization expense increased \$10, or 0.2%, in the third quarter and decreased \$85, or 0.6%, for the first nine months of 2010. The third-quarter increase was due to capital spending for network upgrades and expansion, and the year-to-date decrease was due to lower amortization of intangibles related to customer lists associated with acquisitions.

Interest expense decreased \$122, or 14.3%, in the third quarter and \$325, or 12.6%, for the first nine months of 2010. The declines in interest expense for the quarter and the nine months were primarily due to a decrease in our average debt balances, along with a decrease in our weighted average interest rate.

Equity in net income of affiliates increased \$36, or 19.9%, in the third quarter and \$80, or 14.6%, for the first nine months of 2010. The third-quarter and year-to-date results were primarily due to improved results at América Móvil, S.A. de C.V. (América Móvil) and favorable currency exchange rates at América Móvil and Telefonos de Mexico, S.A. de C.V. (Telmex).

Other income (expense) – net We had other income of \$125 in the third quarter and \$825 for the first nine months of 2010, compared to other income of \$29 in the third quarter and \$44 for the first nine months of 2009. Results for the third quarter of 2010 included a \$118 gain on the sale of investments. Results in the third quarter of 2009 included a \$20 gain on a spectrum sale and \$23 of interest and lease income partially offset by a \$17 reserve for net investment losses.

Results for the first nine months of 2010 included a \$647 gain on the exchange of Telmex Internacional, S.A.B. de C.V. (Telmex Internacional) shares for América Móvil shares and a \$159 gain on the sale of investments. Results for the first nine months of 2009 included \$86 in interest, dividend and leveraged lease income, \$42 of gains on sales of securities and a professional services business, and a \$16 gain on the sale of investments partially offset by a loss of \$102 related to a Rabbi Trust asset impairment.

Income taxes decreased \$8,023 in the third quarter and \$6,398 for the first nine months of 2010. The decrease in income taxes for the third quarter and the first nine months was due to a settlement with the Internal Revenue Service (IRS) related to a 2008 restructuring of our wireless operations, which decreased our income taxes by \$8,300. Partially offsetting this decrease was increased tax expense due to higher income before income taxes. Additionally, for the first nine months of 2010, the tax benefit of the IRS settlement was partially offset by a \$995 charge to income tax expense recorded during the first quarter to reflect the deferred tax impact of enacted U.S. healthcare legislation. (See Note 1)

Our effective tax rates were (129.2)% for third quarter, compared to 30.9% for third quarter 2009, and (9.0)% for the first nine months of 2010, compared to 33.4% for the first nine months of 2009. The decrease in our 2010 effective tax rates was primarily driven by the impacts of the IRS settlement partially offset by the effects of the healthcare legislation.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Income from discontinued operations, net of tax increased \$773 in the third quarter and \$771 in the first nine months of 2010. The increase was primarily attributable to the gain of \$767 on our third quarter 2010 sale of our subsidiary Sterling Commerce Inc. (Sterling).

Selected Financial and Operating Data

| | September 30, | |
|--|---------------|---------|
| | 2010 | 2009 |
| Wireless customers (000) | 92,761 | 81,596 |
| Postpaid wireless customers (000) ⁷ | 67,688 | 62,961 |
| Prepaid wireless customers (000) ⁷ | 6,209 | 5,386 |
| Reseller wireless customers (000) ⁷ | 11,021 | 9,934 |
| Connected device customers (000) ⁷ | 7,843 | 3,315 |
| Consumer revenue connections (000) ^{1,2} | 43,733 | 45,659 |
| Network access lines in service (000) ^{2,9} | 45,108 | 50,833 |
| Broadband connections (000) ^{2,3,7} | 17,562 | 17,083 |
| Video connections (000) ⁴ | 4,735 | 4,012 |
| Debt ratio ^{5,7,8} | 37.8 | % 42.1 |
| Ratio of earnings to fixed charges ⁶ | 5.41 | 4.55 |
| Number of AT&T employees ¹⁰ | 267,720 | 284,970 |

1 Consumer revenue connections includes retail access lines, U-verse voice over IP connections, broadband and video.

2 Represents services by AT&T's local exchange companies (ILECs) and affiliates.

3 Broadband connections include DSL, U-verse High Speed Internet, satellite broadband and 3G LaptopConnect cards.

4 Video connections include customers that have satellite service under our agency arrangements and U-verse video connections (of 2,741 in 2010 and 1,817 in 2009).

5 See our "Liquidity and Capital Resources" section for discussion.

6 See Exhibit 12.

7 Prior-year amounts restated to conform to current-period reporting methodology.

8 Debt ratios are calculated by dividing total debt (debt maturing within one year plus long-term debt) by total capital (total debt plus total stockholders' equity) and does not consider cash on hand available to pay down debt. Cash on hand was \$3,246 as of September 30, 2010 and \$3,741 as of December 31, 2009.

9 At September 30, 2010, total switched access lines were 45,108, retail business switched access lines totaled 19,089 and wholesale and coin switched access lines totaled 2,605. These include 1,706 retail business and 98 wholesale lines that are used solely by AT&T or our subsidiaries.

10 Number of AT&T employees includes a decrease of 2,500 employees, resulting from the Sterling sale.

Segment Results

Our segments are strategic business units that offer different products and services over various technology platforms and are managed accordingly. We analyze our various operating segments based on segment income before income taxes. Interest expense and other income (expense) – net are managed only on a total company basis and are, accordingly, reflected only in consolidated results. We have four reportable segments: (1) Wireless, (2) Wireline, (3) Advertising Solutions and (4) Other.

The Wireless segment uses our nationwide network to provide consumer and business customers with wireless voice and advanced data communications services.

The Wireline segment uses our regional, national and global network to provide consumer and business customers with landline voice and data communications services, U-verse TV, high-speed broadband and voice services (U-verse) and managed networking to business customers. Additionally, we receive commissions on sales of satellite television services offered through our agency arrangements.

The Advertising Solutions segment includes our directory operations, which publish Yellow and White Pages directories and sell directory advertising and Internet-based advertising and local search.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

The Other segment includes results from customer information services and all corporate and other operations. This segment also includes our portion of the results from our international equity investments. Also included in the Other segment are impacts of corporate-wide decisions for which the individual operating segments are not being evaluated.

Historically, intersegment activity had been reported as revenue in the billing segment and operating expense in the purchasing segment. Upon consolidation, the intersegment revenue and expense were eliminated with the consolidated results reflecting the cash operating and depreciation expense of providing the intersegment service. As part of AT&T's ongoing initiatives to manage its business from an external customer perspective, we no longer report intersegment revenue and report the cash operating and depreciation expense related to intersegment activity in the purchasing segment, which provided services to the external customer. While this change did not impact AT&T's total consolidated results, the impact to each operating segment varied. In particular, the Wireless segment, as a purchaser of network, IT and other services from the Wireline segment, experienced a reduction in cash operating expense partially offset by increased depreciation expense with the net result being increased operating margins. This change was effective with the reporting of operating results for the quarter ended March 31, 2010. We have restated prior-period segment information to conform to the current period's presentation.

In May 2010, we announced the sale of Sterling, which we closed in August 2010. The Other segment results for all periods shown have been restated to exclude the results of Sterling, which are now reflected in discontinued operations (see Note 7).

The following tables show components of results of operations by segment. Significant segment results are discussed following each table. Capital expenditures for each segment are discussed in "Liquidity and Capital Resources."

Wireless
Segment Results

| | Third Quarter | | | Nine-Month Period | | |
|------------------------------------|---------------|----------|----------------|-------------------|----------|----------------|
| | 2010 | 2009 | Percent Change | 2010 | 2009 | Percent Change |
| Segment operating revenues | | | | | | |
| Service | \$13,675 | \$12,372 | 10.5 % | \$39,711 | \$35,978 | 10.4 % |
| Equipment | 1,505 | 1,255 | 19.9 | 3,608 | 3,709 | (2.7) |
| Total Segment Operating Revenues | 15,180 | 13,627 | 11.4 | 43,319 | 39,687 | 9.2 |
| Segment operating expenses | | | | | | |
| Operations and support | 10,040 | 8,645 | 16.1 | 26,785 | 24,959 | 7.3 |
| Depreciation and amortization | 1,640 | 1,490 | 10.1 | 4,776 | 4,493 | 6.3 |
| Total Segment Operating Expenses | 11,680 | 10,135 | 15.2 | 31,561 | 29,452 | 7.2 |
| Segment Operating Income | 3,500 | 3,492 | 0.2 | 11,758 | 10,235 | 14.9 |
| Equity in Net Income of Affiliates | (6) | - | - | 14 | - | - |
| Segment Income | \$3,494 | \$3,492 | 0.1 % | \$11,772 | \$10,235 | 15.0 % |

Wireless Properties Transactions

In June 2010, we acquired certain wireless properties, including Federal Communications Commission (FCC) licenses and network assets from Verizon Wireless for \$2,372 in cash and increased goodwill by \$937. The assets primarily represent former Alltel Wireless assets and served approximately 1.6 million subscribers in 79 service areas across 18 states. We included these customers in our total customer base as of September 30, 2010, but did not include them in customer additions at the time of acquisition.

Since the properties we acquired use a different network technology than our Global System for Mobile Communication (GSM) technology, we expect to incur additional costs, both in network upgrades and equipment subsidies, to convert that network and subscriber handsets to our GSM technology.

As a condition of our acquisition of Centennial Communications Corp. (Centennial), in August 2010, we sold eight service areas in Louisiana and Mississippi for \$273.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

The following table highlights the Wireless segment's key performance metrics for the indicated periods:

Wireless Supplementary Operating and Financial Data

| | Third Quarter | | | Nine-Month Period | | | |
|---|---------------|--------|----------------|-------------------|--------|----------------|---|
| | 2010 | 2009 | Percent Change | 2010 | 2009 | Percent Change | |
| Wireless Customers (000) | | | | 92,761 | 81,596 | 13.7 | % |
| Net Customer Additions (000) | 2,631 | 2,026 | 29.9 % | 6,050 | 4,617 | 31.0 | % |
| Total Churn | 1.32 % | 1.42 % | (10) BP | 1.30 % | 1.49 % | (19) BP | |
| Postpaid Customers (000) | | | | 67,688 | 62,961 | 7.5 | % |
| Net Postpaid Customer Additions (000) | 745 | 1,333 | (44.1) % | 1,753 | 3,358 | (47.8) | % |
| Postpaid Churn | 1.14 % | 1.14 % | (0) BP | 1.08 % | 1.12 % | (4) BP | |
| Prepaid Customers (000) | | | | 6,209 | 5,386 | 15.3 | % |
| Net Prepaid Customer Additions (000) | 321 | (176) | - | 645 | (743) | - | |
| Reseller Customers (000) | | | | 11,021 | 9,934 | 10.9 | % |
| Net Reseller Customer Additions (000) | 406 | 634 | (36.0) % | 545 | 1,319 | (58.7) | % |
| Connected Device Customers (000) | | | | 7,843 | 3,315 | - | |
| Net Connected Device Customer Additions (000) | 1,159 | 235 | - | 3,107 | 683 | - | |

Wireless Metrics

Additions As of September 30, 2010, we served 92.8 million wireless customers. Higher net customer additions (net additions) in the third quarter and for the first nine months of 2010 were primarily attributable to higher net connected devices additions in both periods. Lower net postpaid additions reflect slowing growth in the industry subscriber base and lower postpaid churn throughout the industry. We expect that net postpaid additions during 2010 will continue to decrease from prior-year levels. We expect revenue growth to continue to shift from voice toward data revenues with increasing penetration rates for integrated devices (which allow Internet access as well as voice) and additional sales of connected (data-centric) devices. During 2010, we have continued to see an increase in gross and net additions related to the sale of integrated devices, including higher activations and upgrades of integrated devices during the third quarter, and the sale of connected devices, such as eReaders, security systems, fleet management and global positioning systems, and we expect continued growth in these product areas.

Average service revenue per user (ARPU) in the third quarter and for the first nine months of 2010, declined 2.3% and 1.3%, reflecting strong growth in connected devices subscribers, which have a lower ARPU compared to ARPU

generated by our other customers. Data service ARPU increased 15.3% and 15.5% in the third quarter and for the first nine months of 2010. We expect continued revenue growth from data services, as more customers purchase integrated devices and connected devices, and as we continue to expand our network. Voice and other service ARPU declined 9.7% and 8.0% in the third quarter and for the first nine months of 2010, compared to the same periods in 2009.

ARPU from postpaid customers increased 2.0% in the third quarter and 3.1% for the first nine months of 2010, reflecting usage of more advanced integrated devices by these customers, evidenced by an increase in postpaid data services ARPU of 19.5% in the third quarter and 19.9% for the first nine months of 2010. Of our total postpaid customers, 57.3% now use integrated devices, up from 42.0% a year earlier. The growth in postpaid data services ARPU in the third quarter and for the first nine months of 2010 was partially offset by a 5.5% decrease in the third quarter and a 3.8% decrease for the first nine months of 2010 in postpaid voice and other service ARPU. Postpaid voice and other service ARPU declined due to lower access and airtime charges, roaming revenues and long-distance usage. Continued growth in our family plans (FamilyTalk® plans) customer base, which has lower ARPU than traditional postpaid customers, has also contributed to these declines. We expect continued pressure on voice and other service ARPU.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Churn The effective management of customer churn (churn rate) is critical to our ability to maximize revenue growth and to maintain and improve margins. Churn rate is calculated by dividing the aggregate number of wireless customers who cancel service during a period by the total number of wireless customers at the beginning of that period. The churn rate for a quarterly period is equal to the average of the churn rate for each month of that period. Ongoing improvement in our total and postpaid churn rates (at our lowest recorded third-quarter level for total churn and matching our lowest ever third-quarter rate for postpaid) contributed to our net additions in the third quarter and for the first nine months of 2010. These churn rate declines reflect network enhancements and broader coverage, more affordable rate plans and exclusive devices, continued growth in FamilyTalk® plans, and free mobile-to-mobile calling among our wireless customers. Connected devices, which have a generally lower churn rate than that of our other wireless customer categories, also contributed to overall churn improvement due to their increased share of net additions in the third quarter and first nine months of 2010, compared to the same periods in 2009.

Wireless Customer Relationships

The wireless industry continues to mature. Accordingly, we believe that future wireless growth will increasingly depend on our ability to offer innovative services and devices. To attract and retain customers, we offer a wide variety of service plans in addition to offering a broad handset line. Our postpaid customers typically sign a two-year contract, which includes discounted handsets and early termination fees. We also offer data plans at different price levels, beginning as low as 15 dollars per month, to attract a wide variety of customers and to differentiate us from our competitors. Many of our customers are on FamilyTalk® plans or business plans, which provide for service on multiple handsets at discounted rates, and such subscribers tend to have higher retention and lower churn rates. As of September 30, 2010, more than 80% of our postpaid subscribers are on FamilyTalk® and/or business discount plans. Such offerings are intended to encourage existing customers to upgrade their current services and/or add connected devices, attract customers from other providers and minimize customer churn. In fact, for the first nine months of 2010, over 60% of our smartphone handsets were purchased by existing AT&T customers.

We offer a large variety of handsets, including at least 18 smartphones (including Apple iPhones, our most popular models) with advanced operating systems from at least 7 manufacturers. As technology evolves, rapid changes are occurring in the handset and device industry, with the continual introduction of new models or significant revisions of existing models. We believe offering a wide variety of handsets reduces dependence on any single product as these products evolve. In addition, offering a number of attractive handsets on an exclusive basis distinguishes us from our competitors. As these exclusivity arrangements end, we expect to continue to offer such handsets (based on historical industry practice), and we believe our service plan offerings will help to retain our customers by providing incentives not to move to a new carrier. As noted above, more than 80% of our postpaid subscribers are on FamilyTalk® Plans and business discount plans that would involve moving the whole group to a new carrier. Moreover, the vast majority of postpaid subscribers (including FamilyTalk® Plan users) are allowed to accumulate unused minutes (known as rollover minutes), a feature that is currently not offered by other major postpaid carriers in the United States, and users would lose these minutes if they switched carriers. As is common in the industry, most of our phones are designed to work only with our wireless technology, requiring customers who desire to move to a new carrier with a different technology to purchase a new device. In addition, many of our handsets would not work or would lose some functionality if they were used on another carrier's network that also used GSM technology, requiring the customer to acquire another handset. Although exclusivity arrangements are important to us, such arrangements may not provide a competitive advantage over time, as the industry continues to introduce new devices and services. Also, while the expiration of any of our current exclusivity arrangements could increase churn and reduce postpaid customer

additions, we do not expect any such termination to have a material impact on our Wireless segment income, consolidated operating margin or our cash from operations.

Wireless Operating Results

Our Wireless segment operating income margin was 23.1% in the third quarter of 2010, compared to 25.6% for the same period in 2009, but increased to 27.1% for the nine months ended September 30, 2010, compared to 25.8% for the same period in 2009. The lower margin in the third quarter was primarily due to increased equipment costs and commissions related to our increased activations of and upgrades to integrated devices during the period, including a record 5.2 million Apple iPhone activations and upgrades. The higher margin for the nine months ended September 30, 2010, was primarily due to higher data revenues generated by our customers during the year, partially offset by the higher selling costs associated with our integrated device activations and upgrades during the third quarter. While we subsidize the sales prices of various integrated devices, we expect to recover that cost over time from increased usage of the device (especially data usage by the customer).

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Service revenues are comprised of local voice and data services, roaming, long-distance and other revenue. Service revenues increased \$1,303, or 10.5%, in the third quarter and \$3,733, or 10.4%, for the first nine months of 2010. The increases for these periods consisted of the following:

- Data service revenues increased \$1,110, or 30.5%, in the third quarter and \$2,993, or 29.2%, for the first nine months of 2010. The increases were primarily due to the increased number of subscribers and heavier text and multimedia messaging and Internet access by subscribers using integrated devices, tablets and other data-centric connected devices, such as eReaders and mobile navigation devices. Data service revenues represented 34.8% of our Wireless segment service revenues in the third quarter of 2010, an increase from 29.5% for the same period in 2009.
- Voice and other service revenues increased \$193, or 2.2%, in the third quarter and \$740, or 2.9%, for the nine months of 2010. The increases were due to a 13.2% and 11.9% increase in the average number of wireless customers in the third quarter and for the first nine months of 2010, compared to the same periods in 2009, partially offset by declining ARPU for these services.

Equipment revenues increased \$250, or 19.9%, in the third quarter and decreased \$101, or 2.7%, for the first nine months of 2010. The increase for the quarter was primarily due to sales and upgrades of postpaid integrated devices during the quarter. The year-to-date decrease was due to lower traditional handset sales and increased sales of lower priced integrated devices, substantially offset by third-quarter postpaid integrated device sales and upgrades.

Operations and support expenses increased \$1,395, or 16.1%, in the third quarter of 2010 primarily due to the following:

- Equipment cost increases of \$658 and commission expense increases of \$210 driven by record integrated device sales and upgrades.
- Interconnect and network system cost increases of \$310 due to higher network traffic and revenue growth.
- Selling expense increases (other than commissions) of \$187, primarily due to increased advertising.
- Administrative expense increases of \$131.

These increases were partially offset by bad debt expense, reseller services and customer service cost decreases, totaling \$134.

Operations and support expenses increased \$1,826, or 7.3%, for the first nine months of 2010, primarily due to the following:

- Interconnect, USF and network system cost increases of \$822 due to higher network traffic, revenue growth and a USF rate increase.
- Equipment cost increases of \$686 driven by integrated device sales and upgrades during the third quarter.
- Administrative expense increases of \$392.
- Selling expense increases (other than commissions) of \$344, primarily due to increased advertising.

These increases were partially offset by bad debt expense and customer service cost decreases, totaling \$314; and long distance and reseller services cost decreases of \$132.

Depreciation and amortization expenses increased \$150, or 10.1%, in the third quarter and \$283, or 6.3%, for the first nine months of 2010. Depreciation expense increased \$210, or 19.1%, in the third quarter and \$520, or 16.0%, for the

first nine months ended September 30, 2010, primarily due to increased capital spending for network upgrades and expansion and depreciation for assets acquired with the Centennial acquisition, partially offset by certain network assets becoming fully depreciated.

Amortization expense decreased \$60, or 15.5%, in the third quarter and \$237, or 19.0%, for the first nine months primarily due to lower amortization of intangibles for customer lists related to acquisitions, partially offset by an increase in customer lists amortization related to acquisitions.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Wireline
Segment Results

| | Third Quarter | | | Nine-Month Period | | |
|------------------------------------|---------------|---------|----------------|-------------------|----------|----------------|
| | 2010 | 2009 | Percent Change | 2010 | 2009 | Percent Change |
| Segment operating revenues | | | | | | |
| Voice | \$6,973 | \$7,943 | (12.2)% | \$21,671 | \$24,701 | (12.3)% |
| Data | 6,928 | 6,448 | 7.4 | 20,407 | 19,053 | 7.1 |
| Other | 1,374 | 1,358 | 1.2 | 4,014 | 4,146 | (3.2) |
| Total Segment Operating Revenues | 15,275 | 15,749 | (3.0) | 46,092 | 47,900 | (3.8) |
| Segment operating expenses | | | | | | |
| Operations and support | 10,318 | 10,762 | (4.1) | 31,324 | 32,618 | (4.0) |
| Depreciation and amortization | 3,118 | 3,226 | (3.3) | 9,337 | 9,594 | (2.7) |
| Total Segment Operating Expenses | 13,436 | 13,988 | (3.9) | 40,661 | 42,212 | (3.7) |
| Segment Operating Income | 1,839 | 1,761 | 4.4 | 5,431 | 5,688 | (4.5) |
| Equity in Net Income of Affiliates | 2 | 9 | (77.8) | 7 | 16 | (56.3) |
| Segment Income | \$1,841 | \$1,770 | 4.0 % | \$5,438 | \$5,704 | (4.7)% |

Operating Income and Margin Trends

Our Wireline segment operating income increased \$78, or 4.4%, in the third quarter of 2010 and decreased \$257, or 4.5%, for the first nine months of 2010. For the third quarter, our Wireline segment operating income margin increased from 11.2% in 2009 to 12.0% in 2010, and for the first nine months decreased from 11.9% in 2009 to 11.8% in 2010. Our operating income continued to be pressured by access line declines as customers either reduced usage or disconnected traditional landline services and switched to alternative technologies, such as wireless and VoIP. Our strategy is to offset these line losses by increasing non-access-line-related revenues from customer connections for data, video, and voice. Additionally, we have the opportunity to increase Wireless segment revenues if customers choose AT&T Mobility as an alternative provider. For the third quarter, the increase in income and margin was due to a combination of continued growth in data revenue driven by U-verse growth along with operating expense reductions, which offset voice revenue declines. For the first nine months of 2010, revenue declines exceeded expense declines due to continued lower voice revenue.

Decreases in wireline operating expenses reflect reduced pension/OPEB and other employee-related costs and impacts of continuing cost initiatives.

Operating Results

Voice revenues decreased \$970, or 12.2%, in the third quarter and \$3,030, or 12.3%, for the first nine months of 2010 primarily due to economic pressures and declining demand for traditional voice services by our consumer and business customers. Included in voice revenues are revenues from local voice, long-distance (including international) and local wholesale services. Voice revenues do not include VoIP revenues, which are included in data revenues.

Local voice revenues decreased \$546, or 11.3%, in the third quarter and \$1,748, or 11.6%, for the first nine months of 2010. The decrease was driven primarily by an 11.3% decline in total switched access lines and a decrease in average local voice revenue per user. We expect our local voice revenue to continue to be negatively affected by increased competition from alternative technologies and the disconnection of additional lines.

- Long-distance revenues decreased \$390, or 14.0%, in the third quarter and \$1,164, or 13.5%, for the first nine months of 2010. Lower demand for long-distance service from global businesses and consumer customers decreased revenues \$316 in the third quarter and \$917 for the first nine months of 2010, and declines in the number of our national mass-market customers decreased revenues \$77 in the third quarter and \$256 for the first nine months of 2010.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Data revenues increased \$480, or 7.4%, in the third quarter and \$1,354, or 7.1%, for the first nine months of 2010. Data revenues accounted for approximately 44% of wireline operating revenues in 2010 and 40% in 2009. Data revenues include transport, IP and packet-switched data services.

- IP data revenues increased \$633, or 18.9%, in the third quarter and \$1,831, or 19.1%, for the first nine months of 2010 primarily driven by U-verse expansion and growth in IP-based strategic business services that include virtual private networks (VPN), and application services. U-verse video revenues increased \$290 in the third quarter and \$918 for the first nine months of 2010, and strategic business service revenues increased \$161 in the third quarter and \$462 for the first nine months of 2010. Broadband high speed Internet access increased IP data revenues \$129 in the third quarter and \$325 for the first nine months of 2010. The increase in IP data revenues reflects continued growth in the customer base and migration from other traditional circuit-based services.
- Packet switched data services revenue, which include frame relay and asynchronous transfer mode services, decreased \$105, or 21.6%, in the third quarter and \$331, or 21.4%, for the first nine months of 2010. This decrease is primarily due to lower demand as customers continue to shift to IP-based technology such as VPN, DSL and managed Internet services. We expect these traditional services to continue to decline as a percentage of our overall data revenues.

Other operating revenues increased \$16, or 1.2%, in the third quarter and decreased \$132, or 3.2%, for the first nine months of 2010, reflecting current economic conditions. Integration services and customer premises equipment, government-related services and outsourcing account for more than 60% of total other revenue for all periods. Revenues from outsourcing and government-related services increased by \$68 in the third quarter and \$90 for the first nine months of 2010. Partially offsetting the increases were declines in revenues from customer premises equipment and satellite television services, which decreased \$44 in the third quarter and \$202 for the first nine months of 2010.

Operations and support decreased \$444, or 4.1%, in the third quarter and \$1,294, or 4.0%, for the first nine months of 2010. Operations and support expenses consist of costs incurred to provide our products and services, including costs of operating and maintaining our networks and personnel costs, such as salary, wage and bonus accruals. Costs in this category include our repair technicians and repair services, certain network planning and engineering expenses, information technology and property taxes. Operations and support expenses also include bad debt expense; advertising costs; sales and marketing functions, including customer service centers; real estate costs, including maintenance and utilities on all buildings; credit and collection functions; and corporate support costs, such as finance, legal, human resources and external affairs. Pension and postretirement costs, net of amounts capitalized as part of construction labor, are also included to the extent that they are associated with these employees.

The third quarter decrease was primarily due to the following:

- Pension/OPEB and other employee-related expense of \$319.
 - Traffic compensation of \$125.
 - Contract services of \$52.
- Bad debt expense of \$42, due to lower business revenue and improvements in cash collections.

These decreases were partially offset by increased cost of sales, primarily U-verse related expenses of \$73.

The year-to-date decrease was primarily due to the following:

- Pension/OPEB and other employee-related expense of \$1,049.
- Traffic compensation of \$275.
- Contract services of \$225.
- Bad debt expense of \$198, due to lower business revenue and improvements in cash collections.

These decreases were partially offset by increased cost of sales, primarily U-verse related expenses of \$250.

Depreciation and amortization expenses decreased \$108, or 3.3%, in the third quarter and \$257, or 2.7%, for the first nine months. The third-quarter and year-to-date decrease was primarily related to lower amortization of intangibles for customer lists associated with acquisitions.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Supplemental Information

Telephone, Wireline Broadband and Video Connections Summary

Our switched access lines and other services provided by our local exchange telephone subsidiaries at September 30, 2010 and 2009 are shown below, and trends are addressed throughout this segment discussion.

(in 000s)

| | September 30, 2010 | September 30, 2009 | Percent Change |
|--|--------------------------|--------------------------|-------------------|
| Switched Access Lines ¹ | | | |
| Retail Consumer | 23,414 | 27,363 | (14.4)% |
| Retail Business ² | 19,089 | 20,675 | (7.7)% |
| Retail Subtotal ² | 42,503 | 48,038 | (11.5)% |
| Percent of total switched access lines | 94.2% | 94.5% | |
| Wholesale Subtotal ² | 2,538 | 2,703 | (6.1)% |
| Percent of total switched access lines | 5.6% | 5.3% | |
| Payphone (Retail and Wholesale) ³ | 67 | 92 | (27.2)% |
| Percent of total switched access lines | 0.2% | 0.2% | |
| Total Switched Access Lines ⁷ | 45,108 | 50,833 | (11.3)% |
| Total Retail Consumer Voice Connections ⁶ | 24,908 | 28,098 | (11.4)% |
| Total Wireline Broadband Connections ⁴ | 16,100 | 15,638 | 3.0% |
| Satellite service ⁵ | 1,994 | 2,195 | (9.2)% |
| U-verse video | 2,741 | 1,817 | 50.9% |
| Video Connections | 4,735 | 4,012 | 18.0% |

1 Represents access lines served by AT&T's ILECs and affiliates.

2 Prior-period amounts restated to conform to current-period reporting methodology.

3 Revenue from retail payphone lines is reported in the Other segment. We are in the process of ending our retail payphone operations.

4 Total wireline broadband connections include DSL, U-verse High Speed Internet and satellite broadband.

5 Satellite service includes connections under our agency and resale agreements.

6 Includes consumer U-verse Voice over IP connections of 1,494 at September 30, 2010.

7 At September 30, 2010, total switched access lines include 1,706 retail business and 98 wholesale lines that are used solely by AT&T or our subsidiaries.

AT&T INC.
SEPTEMBER 30, 2010

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations-Continued
Dollars in millions except per share amounts

Advertising Solutions
Segment Results

| | Third Quarter | | | Nine-Month Period | | |
|----------------------------------|---------------|---------|----------------|-------------------|---------|----------------|
| | 2010 | 2009 | Percent Change | 2010 | 2009 | Percent Change |
| Total Segment Operating Revenues | \$961 | \$1,162 | (17.3)% | \$3,009 | \$3,622 | (16.9)% |
| Segment operating expenses | | | | | | |
| Operations and support | 640 | 686 | (6.7) | 1,988 | 2,113 | (5.9) |
| Depreciation and amortization | 123 | 159 | (22.6) | 393 | 501 | (21.6) |
| Total Segment Operating Expenses | 763 | 845 | (9.7) | 2,381 | 2,614 | (8.9) |
| Segment Income | \$198 | \$317 | (37.5)% | \$628 | \$1,008 | (37.7)% |

Operating Results

Our advertising solutions operating income margin was 20.6% in the third quarter of 2010, compared to 27.3% in the third quarter of 2009, and 20.9% for the first nine months of 2010, compared to 27.8% for the first nine months of 2009. The declines are primarily attributable to decreased print advertising revenues.

Operating revenues decreased \$201, or 17.3%, in the third quarter and \$613, or 16.9%, for the first nine months of 2010, largely driven by continued declines in print revenue of \$207 in the third quarter and \$663 for the first nine months as customers reduced or eliminated print ad purchases due to the slow economy. These decreases were partially offset by increased interactive revenue of \$13 in the third quarter and \$59 for the first nine months as customers purchased more electronic advertising.

Operating expenses decreased \$82, or 9.7%, in the third quarter and \$233, or 8.9%, for the first nine months of 2010, largely driven by decreased amortization of \$34 in the third quarter and \$102 for the first nine months, resulting from use of an accelerated method of amortization for the customer lists. Further contributing to the decline were decreases in print product related expenses of \$50 in the third quarter and \$114 in the first nine months.

Other
Segment Results

| | Third Quarter | | | Nine-Month Period | | |
|----------------------------------|---------------|--------|----------------|-------------------|--------|----------------|
| | 2010 | 2009 | Percent Change | 2010 | 2009 | Percent Change |
| Total Segment Operating Revenues | \$165 | \$196 | (15.8)% | \$499 | \$596 | (16.3)% |
| Total Segment Operating Expenses | 238 | 394 | (39.6) | 731 | 915 | (20.1) |
| Segment Operating Loss | (73) | (198) | 63.1 | (232) | (319) | 27.3 |
| | 221 | 172 | 28.5 | 608 | 532 | 14.3 |

Equity in Net Income of
Affiliates

| | | | | | | | |
|-----------------------|-------|-------|-----|-------|-------|------|---|
| Segment Income (Loss) | \$148 | \$(26 |) - | \$376 | \$213 | 76.5 | % |
|-----------------------|-------|-------|-----|-------|-------|------|---|

Our Other segment consists primarily of customer information services (primarily operator services), corporate and other operations. In the second quarter of 2010, Sterling was moved to discontinued operations. The Other segment results for all periods shown have been restated to exclude the results of Sterling.