

KEY TRONIC CORP  
Form DEF 14A  
September 14, 2018

September 20, 2018

Dear Shareholder:

The attached Notice of Annual Meeting of Shareholders and Proxy Statement relates to the Annual Meeting of Shareholders of Key Tronic Corporation, a Washington corporation (the “Company” or “Key Tronic”), to be held on Friday, October 26, 2018, at 10:00 a.m. Pacific Time at the principal executive offices of the Company, 4424 N. Sullivan Road - Upper Level, Spokane Valley, Washington 99216.

Whether or not you will attend the Annual Meeting in person and regardless of the number of shares you own, we request that you complete, sign, date and return the enclosed proxy card promptly in the accompanying postage-prepaid envelope. You may, of course, attend the Annual Meeting and vote in person, even if you previously have returned your proxy card.

Sincerely,

Craig D. Gates  
President and Chief Executive Officer  
Member of the Board of Directors

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NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

To Be Held October 26, 2018

To the Shareholders of KEY TRONIC CORPORATION:

The Annual Meeting of Shareholders of Key Tronic Corporation, a Washington corporation (the "Company") will be held on Friday, October 26, 2018, at 10:00 a.m. Pacific Time at the principal executive offices of the Company, 4424 N. Sullivan Road - Upper Level, Spokane Valley, Washington 99216 (the "Annual Meeting"), for the following purposes:

1. To elect six directors of the Company to hold office until the next Annual Meeting of Shareholders and until their successors are elected and have qualified;
2. To hold an advisory vote to approve the compensation of the Company's named executive officers, as disclosed in "Compensation Discussion and Analysis" and "Executive Compensation" herein; and
3. To ratify the appointment of BDO USA, LLP as independent registered public accounting firm for fiscal year 2019; and
4. To transact such other business as may properly come before the meeting and any adjournments or postponements thereof.

Record holders of the Company's Common Stock at the close of business on September 6, 2018 are entitled to notice of and to vote at the Annual Meeting and any adjournments or postponements thereof. Even if you will attend the Annual Meeting, please complete, sign, date and return the enclosed proxy to the Company in the enclosed postage-prepaid envelope in order to ensure that your shares will be voted at the Annual Meeting. You may vote your shares in person at the Annual Meeting even if you previously have returned your proxy card to the Company.

By Order of the Board of Directors,

Kathleen L. Nemeth  
Secretary

Spokane Valley, Washington  
September 20, 2018

**YOUR VOTE IS IMPORTANT. PLEASE EXECUTE AND RETURN THE ENCLOSED CARD PROMPTLY, WHETHER OR NOT YOU INTEND TO BE PRESENT AT THE ANNUAL MEETING.**

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON OCTOBER 26, 2018.** The Proxy Statement and 2018 Annual Report to Shareholders are available at: [www.edocumentview.com/ktcc](http://www.edocumentview.com/ktcc).

## PROXY STATEMENT

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### INTRODUCTION

#### General

The preceding Notice of Annual Meeting of Shareholders, this Proxy Statement and the enclosed proxy card are being furnished by Key Tronic Corporation, a Washington corporation (the "Company"), to the holders of outstanding shares of Common Stock, no par value, of the Company ("Common Stock") in connection with the solicitation of proxies by the Board of Directors of the Company from holders of such shares. The proxies are to be used at the Annual Meeting of Shareholders of the Company to be held on Friday, October 26, 2018 at 10:00 a.m. Pacific Time at the principal executive offices of the Company, 4424 N. Sullivan Road - Upper Level, Spokane Valley, Washington 99216, and any adjournments or postponements thereof (the "Annual Meeting"). The proxies appoint Craig D. Gates and Brett R. Larsen, each of them and their substitutes, as proxy to vote all shares represented at the Annual Meeting pursuant to this proxy solicitation. This proxy statement and the enclosed form of proxy were first mailed to shareholders on or about September 20, 2018.

#### Record Date, Proxies, Revocation

Record holders of the Common Stock at the close of business on September 6, 2018 (the "Record Date") are entitled to notice of and to vote at the Annual Meeting. As of the Record Date, 10,759,680 shares of Common Stock were issued and outstanding. A proxy card for use at the Annual Meeting is enclosed with this Proxy Statement. All completed, signed and dated proxies returned to the Company will be voted at the Annual Meeting in accordance with the instructions thereon. If no instructions are given on an otherwise signed and dated proxy card, the proxy will be voted FOR the election of nominees for director named below, FOR approval of compensation of the Company's named executive officers and FOR the ratification of the appointment of BDO USA, LLP as the Company's independent registered public accounting firm for fiscal year 2019. Any proxy may be revoked at any time before it has been voted by giving written notice of revocation to the Secretary of the Company at the address set forth above; by delivering a completed, signed proxy bearing a date later than any earlier proxy; or by voting shares in person at the Annual Meeting. The mere presence at the Annual Meeting of the shareholder who has given a proxy will not revoke such proxy.

#### Voting

Each share of Common Stock outstanding is entitled to one vote on each matter presented for a vote of the shareholders at the Annual Meeting. Under applicable law and the Company's Restated Articles of Incorporation and Amended and Restated By-Laws, if a quorum exists at a meeting: (i) the six nominees for election as directors who receive the greatest number of votes cast for the election of directors by the shares present in person or represented by proxy and entitled to vote shall be elected directors and (ii) matters 2 and 3 listed in the accompanying Notice of Annual Meeting of Shareholders will be approved if the number of votes cast in favor of the proposal exceeds the number of votes cast against it. In the election of directors, any action other than a vote for a nominee will have the practical effect of voting against the nominee. An abstention from voting or a broker nonvote will have no effect on matters 2 or 3 since neither represents a vote cast.



If you are a stockholder of record and do not submit your vote by proxy or vote in person at the annual meeting, your shares will not be voted. However, if you hold shares beneficially in street name, the result may be different. If you do not return the voting instruction form, your broker, trustee or nominee may vote your shares in certain circumstances and on certain proposals. Under current regulations, brokers can not vote "uninstructed" shares in director elections or on executive compensation matters. Thus, if you hold your shares in street name and you do not instruct your record holder how to vote in the election of directors (matter 1), the advisory vote to approve the compensation of the Company's named executive officers or (matter 2) no votes will be cast on your behalf. Discretionary voting by brokers is permitted in the ratification of the appointment of the independent registered public accounting firm (matter 3). When a broker votes a client's shares on some but not all of the proposals at a meeting, the missing votes are referred to as "broker non-votes." Those shares will be included in determining the presence of a quorum at the meeting, but are not considered "present" for purposes of voting on non-discretionary matters.

#### PROPOSAL 1

#### ELECTION OF DIRECTORS

Six directors are to be elected at the Annual Meeting to serve until the next Annual Meeting of Shareholders and until their respective successors have been elected and have qualified. The six nominees receiving the highest number of affirmative votes will be elected as directors. In the event any nominee is unable or unwilling to serve as a nominee or director, the proxies may be voted for the balance of those nominees named and for any substitute nominee designated by the present Board of Directors or the proxy holders to fill such vacancy, or for the balance of those nominees named without nomination of a substitute, or the size of the Board of Directors may be reduced in accordance with the By-Laws of the Company. The Board of Directors has no reason to believe that any of the persons named will be unable or unwilling to serve as a nominee or as a director if elected. It is the Company's policy that nominees for election at the Annual Meeting attend the Annual Meeting. All nominees for election at the 2017 Annual Meeting attended the 2017 Annual meeting.

The following information has been provided to the Company with respect to the nominees for election to the Board of Directors:

James R. Bean, age 68, has been a director of the Company since October 2006. Mr. Bean has been President and CEO of Preco Electronics, LLC since November 1999. From May 1997 to 1999 he held various management positions in Boise, Idaho with Preco Electronics, Inc. Previously he held various management positions in manufacturing operations with Sun Microsystems, Inc., Apple Computer, Inc. and National Semiconductor, Inc. Mr. Bean is a graduate of New Mexico State University with a B.S. in Industrial Engineering. The Board of Directors has concluded that based upon Mr. Bean's business and financial expertise, current and prior senior management positions and education that he should serve as a director of the company.

Craig D. Gates, age 59, has been a director of the Company since July 2009 and has been President and CEO of the Company since April 2009. Previously he was Executive Vice President of Marketing, Engineering and Sales since July 1997. He served as Vice President and General Manager of New Business Development from October 1995 to July 1997. He joined the Company as Vice President of Engineering in October 1994. From 1991 to October 1994, Mr. Gates served as Director of Operations, Electronics for the Microswitch Division of Honeywell Inc. From 1982 to 1991, Mr. Gates held various engineering and management positions within the Microswitch Division. Mr. Gates has a Bachelor of Science Degree in Mechanical Engineering and a Masters in Business Administration from the University of Illinois, Urbana. Mr. Gates also serves on the Board of Directors of CyberOptics Corporation. The Board of Directors has concluded that based upon Mr. Gates' business expertise, current and prior senior management experience and education that he should serve as a director of the Company.



Ronald F. Klawitter, age 66, has been a director of the Company since October 2009 and formerly served as Executive Vice President of Administration, CFO and Treasurer of the Company from July 1997 through July 2015. Previously he was Vice President of Finance, Secretary and Treasurer of the Company since October 1995. He was Acting Secretary from November 1994 to October 1995 and Vice President of Finance and Treasurer from 1992 to October 1995. From 1987 to 1992, Mr. Klawitter was Vice President, Finance at Baker Hughes Tubular Service, a subsidiary of Baker Hughes, Inc. He has a Bachelor of Arts degree from Wittenberg University and is a Certified Public Accountant. The Board of Directors has concluded that based upon Mr. Klawitter's business and financial expertise, current and prior management experience and education that he should serve as a director of the Company.

Dr. Subodh K. Kulkarni, age 54, has not previously been a director of the Company. Dr. Kulkarni has been President and Chief Executive Officer of CyberOptics Corporation since February 2014. He served as Executive Chairman of CyberOptics Corporation from September 2013 to February 2014 and served as CyberOptics Corporation's lead director from December 2012 until his election as Executive Chairman. From January 2013 to February 2014, Dr. Kulkarni served as Chief Executive Officer of Prism Computational Sciences, a developer of software tools for scientific and commercial applications in simulation of hot gases and plasma used in the semiconductor industry ("Prism"). Prior to being employed by Prism, he held various positions with Imation Corporation ("Imation"), including Chief Technology Officer and Senior Vice President, OEM/Emerging Business and Vice President, Global Commercial Business, R&D and Manufacturing. Prior to his employment with Imation, Dr. Kulkarni held various research management positions with 3M Corporation and IBM. Dr. Kulkarni received his B.S. in chemical engineering from IIT - Bombay, India (where he was first in his class), and went on to obtain a master's degree and a Ph.D. in chemical engineering from the Massachusetts Institute of Technology, where he did his thesis work on disilane surface decomposition, which is used in the manufacture of semiconductors. He has won a number of awards for commercializing technologies he and others have developed in the electronics industry. Dr. Kulkarni has significant expertise in management of technology-focused entities and in commercialization of technologies in the electronics, computer and semiconductor industries. The Board of Directors has concluded that based upon Dr. Kulkarni's business and technology expertise, current and prior senior management experience and education that he should serve as a director of the Company.

Yacov A. Shamash, age 68, has been a director of the Company since 1989. He is the Vice President for Economic Development at Stony Brook University, and was the Dean of Engineering and Applied Sciences at the campus from 1992 to 2015. Professor Shamash developed and directed the NSF Industry/University Cooperative Research Center for the Design of Analog/Digital Integrated Circuits from 1989 to 1992 and also served as Chairman of the Electrical and Computer Engineering Department at Washington State University from 1985 until 1992. Dr. Shamash also serves on the Board of Directors of Applied DNA Sciences, Inc., Softheon Inc., Advanced Convergence Group and Comtech Telecommunications Corp. The Board of Directors has concluded that based upon Dr. Shamash's professional and management experience, service on public companies' boards and education that he should serve as a director of the Company.

Patrick Sweeney, age 83, has been a director of the Company since July 2000. Mr. Sweeney was President and CEO of Hadco Corporation from 1991 through 1995 and formerly served as Hadco's Vice President/Chief Financial Officer and Vice President of Operations. Prior to that Mr. Sweeney was the Vice President of International Manufacturing at Wang - USA from 1981 through 1986 and also served as Managing Director of Ireland for Digital Equipment Corporation and as Plant Manager of its Galway and Clonmel divisions. Mr. Sweeney also serves on the Board of Directors of Photo Machining Inc., Gotcha Covered LTD and Kleen Envoy. The Board of Directors has concluded that based upon Mr. Sweeney's business and financial expertise, senior management experience, service on public companies' boards and education that he should serve as a director of the Company.

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE ELECTION OF ALL NOMINEES NAMED ABOVE.

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## CORPORATE GOVERNANCE AND BOARD OF DIRECTORS MATTERS

### Board Meetings

All directors hold office until the next Annual Meeting of Shareholders and until their successors have been elected and have qualified. There are no family relationships among any of the directors or executive officers of the Company. The Company's Board of Directors met four times during fiscal 2018. During fiscal 2018, each director attended 100% of the Board of Directors meetings and 100% of the meetings of committees of the Board of Directors on which the director served during the time he served on the Board or committee.

### Directors' Independence

The Board of Directors has determined that all members of the Company's Board of Directors are "independent directors" within the meaning of the applicable Nasdaq Global Select Market ("NASDAQ") listing standards, except for Mr. Gates, the Company's President and Chief Executive Officer and Mr. Klawitter, the Company's former Executive Vice President of Administration, CFO and Treasurer. Mr. Klawitter retired as Executive Vice President of Administration, CFO and Treasurer on July 29, 2015 and retired as an employee of the Company on December 11, 2015.

The Board of Directors has determined that the relationship between the Company and CyberOptics Corporation ("CyberOptics"), for which Dr. Kulkarni serves as President and Chief Executive Officer and a director, would not impair Dr. Kulkarni's independence because the transactions (described in this Proxy Statement under "Related Person Transactions") between the Company and CyberOptics are immaterial to the gross revenues of CyberOptics and the relationship between the Company and CyberOptics had no unique characteristics that would interfere with Dr. Kulkarni's exercise of independent judgement in carrying out his responsibilities as a director of the Company.

The Board of Directors also has determined that all members of the Audit Committee (1) meet the definition of independence contained in the NASDAQ listing standards; (2) meet the requirements of the Securities and Exchange Commission ("SEC") Rule 10A-3(b)(1); (3) have not participated in the preparation of the financial statements of the Company or any current subsidiary of the Company at any time during the past three years; and (4) are able to read and understand fundamental financial statements, including a company's balance sheet, income statement, and cash flow statement, as required by the NASDAQ Marketplace Rules.

The Board of Directors has determined that James R. Bean and Patrick Sweeney, members of the Audit Committee, each has the requisite attributes of an "audit committee financial expert" as defined by SEC regulations and that such attributes were acquired through relevant education and/or experience.

### Board Leadership Structure and Role in Risk Oversight

The Board of Directors determines whether the roles of Chief Executive Officer and Chairman of the Board should be separated based upon its judgment of the structure which best meets the current needs of the Company and promotes the most effective communication between the Board and management. The Board currently separates the role of Chief Executive Officer and Chairman of the Board.

The Board oversees the Company's risk directly and through its committees. The Board is assisted by its Audit Committee in performing its risk management oversight responsibilities with respect to financial reporting, internal controls cyber security risk, and legal and regulatory requirements. The Board is assisted by its Compensation and Administration Committee in performing its risk management oversight responsibilities with respect to risk relating to compensation programs and policies. The Board, with the assistance of its Governance and Nominating Committee, oversees risk management with respect to Board membership, structure and organization.

The Chairmen of the three Board Committees report to the Board on committee meetings at regular meetings of the Board of Directors. Management has the day to day responsibility for risk management and members of management make regular reports to the Board and its committees on identification, monitoring and mitigation of material risks.

#### Executive Sessions

At each of the four regular meetings of the Board of Directors held during fiscal year 2018, the independent directors met separately in executive session without management present.

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#### Code of Conduct

The Board of Directors has adopted a written Code of Conduct which applies to all directors, officers and employees of the Company. The Code of Conduct is available on the Company's website at [www.keytronic.com](http://www.keytronic.com). The Company intends to disclose on its website any amendments to or waivers of the Code of Conduct.

#### Insider Trading Policy/Prohibition of Speculative Transactions

The Board of Directors has adopted a written policy on Insider Trading which applies to all directors, officers and employees of the Company. The policy prohibits directors, officers and employees from engaging in short-term speculative transactions involving the Company's securities, including short sales and buying or selling put or call options.

#### Recoupment Policy

The Board of Directors has adopted a written Recoupment Policy which provides that in the event of a restatement of the Company's consolidated financial statements, the Company shall have the right to recoup from any executive officer any portion of any bonus or other equity or non-equity incentive compensation received by the executive officer the grant of which was tied to the achievement of one or more specific performance targets, with respect to the period for which such financial statements are restated, regardless of whether the executive officer engaged in any misconduct or was at fault or responsible in any way for causing the restatement, if, as a result of such restatement, the executive officer would not have received such bonus or other compensation or portion thereof.

#### Shareholder Communications

Shareholders of Key Tronic Corporation may send written communications to the Board of Directors or any of its members by certified mail only, addressed to the Board of Directors or any member, c/o General Counsel & Secretary, Key Tronic Corporation, 4424 N. Sullivan Road, Spokane Valley, WA 99216. All such shareholder communications will be compiled by the General Counsel & Secretary and submitted to the Board of Directors or a Board member.

#### Nominations to the Board

The Governance and Nominating Committee will consider written proposals from shareholders for directors to be elected at the annual meeting which are submitted to the Secretary of the Company, together with biographical information and references, at least six months prior to the annual meeting.

#### Board Committees

The Board of Directors has three standing committees: the Audit Committee, the Compensation and Administration Committee, and the Governance and Nominating Committee. The committees each have written charters approved by the Board. The charters of the Audit Committee, the Compensation and Administration Committee and the Governance and Nominating Committee are available on the Company's website at [www.keytronic.com](http://www.keytronic.com).

The Audit Committee, which currently consists of Messrs. Bean (Chairman), Shamash and Sweeney met nine times during fiscal 2018. The Audit Committee monitors the integrity of the Company's financial statements, financial reporting processes and systems of internal controls regarding finance, accounting, cyber security and legal compliance; selects and appoints the Company's independent registered public accounting firm, pre-approves all audit and non-audit services to be provided to the Company by the Company's independent registered public accounting

firm, and establishes the fees and other compensation to be paid to the independent registered public accounting firm; monitors the qualifications, independence and performance of the Company's independent registered public accounting firm; and establishes procedures for the receipt, retention, response to and treatment of complaints, including confidential, anonymous submissions by the Company's employees, regarding accounting, internal controls or auditing matters, and provides an avenue of communication among the Board, the independent registered public accounting firm and management.

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The Compensation and Administration Committee (“Compensation Committee”) which currently consists of Messrs. Shamash (Chairman), Bean and Sweeney, met five times during fiscal 2018 . The Committee establishes and reviews annually the Company’s general compensation policies applicable to the Company’s executive officers and other key employees, reviews and approves the level of compensation awarded to the Company’s Chief Executive Officer and other officers and key management employees, prepares and delivers annually to the Board a report disclosing compensation policies applicable to the Company’s executive officers and the basis for the Chief Executive Officer’s compensation during the last fiscal year and makes recommendations to the Board regarding changes to existing compensation plans. The Committee administers the Company’s incentive compensation plans including determining the individuals to receive awards and the terms of such awards.

The Governance and Nominating Committee, which currently consists of Messrs. Bean (Chairman), Shamash and Sweeney met one time during fiscal 2018. The Committee makes recommendations to the Board regarding corporate governance, recommends for selection by the Board nominees for election as Directors and makes recommendations to the Board with respect to the structure and composition of the Board. The Committee evaluates potential director nominees based upon a number of criteria, including the potential nominee’s skills, relevant experience and independence. The Committee has no specific minimum qualifications which must be met by a potential director nominee. Each potential nominee is considered on a case by case basis. Potential nominees may be identified to the Committee by members of the Board, officers of the Company, shareholders or other persons. The Committee evaluates each potential nominee in the same manner regardless of the source of the potential nominee’s recommendation. Although the Company does not have a policy regarding diversity, the Governance and Nominating Committee does take into consideration the value of diversity among Board members in background, experience, education and perspective in considering potential nominees for recommendation to the Board for selection. The Company has not paid any third party a fee to assist in identifying and evaluating potential director nominees. The Committee has not rejected any potential nominee recommended within the preceding year by a beneficial owner of more than 5% of the Company’s Common Stock.

#### Related Person Transactions

In April 2007, the Board of Directors adopted a written policy and procedures for the approval or ratification of Interested Transactions with Related Parties. The policy and procedures supplement the Company’s Code of Conduct. The policy defines an “Interested Transaction” as any transaction, arrangement or relationship or series of similar transactions, arrangements or relationships (including any indebtedness or guarantee of indebtedness) in which (1) the aggregate amount involved will or may be expected to exceed \$120,000 in any calendar year, (2) the Company is a participant, and (3) any Related Party has or will have a direct or indirect interest (other than solely as a result of being a director or a less than 10 percent beneficial owner of another entity).

The policy defines a “Related Party” as any (a) person who is or was (since the beginning of the last fiscal year for which the Company has filed a Form 10-K and proxy statement, even if they do not presently serve in that role) an executive officer, director or nominee for election as a director, (b) greater than 5 percent beneficial owner of the Company’s common stock, or (c) immediate family member of any of the foregoing. Immediate family member includes a person’s spouse, parents, stepparents, children, stepchildren, siblings, mothers- and fathers-in-law, sons- and daughters-in-law, and brothers- and sisters-in-law and anyone residing in such person’s home (other than a tenant or employee).

The Audit Committee is responsible for review, approval, ratification or disapproval of Interested Transactions. In determining whether to approve or ratify an Interested Transaction, the Committee will take into account, among other factors it deems appropriate, whether the Interested Transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances and the extent of the Related Party’s

interest in the Transaction.

During the fiscal year 2018, the Company purchased surface mount technology inspection equipment from CyberOptics. The purchases by the Company during fiscal year 2018 totaled \$159,600. These transactions were conducted at arm's length in the ordinary course of business of the Company and CyberOptics, and the terms of purchase were no more favorable to the Company than purchases by unaffiliated parties from CyberOptics.

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PRINCIPAL SHAREHOLDERS AND SECURITY  
OWNERSHIP OF MANAGEMENT

The following table provides certain information which has been furnished to the Company regarding beneficial ownership of the Common Stock as of the Record Date, with respect to (i) each person known by the Company to own beneficially more than 5% of the Company's Common Stock; (ii) each director and nominee for director of the Company; (iii) each of the executive officers of the Company named in the Summary Compensation table; and (iv) all officers and directors of the Company as a group.

Name of Beneficial Owner*	Number of Shares Beneficially Owned <sup>(1)</sup>		Percent of Class <sup>(1)</sup>
<b>MORE THAN 5% SHAREHOLDERS</b>			
Morgan Stanley Wealth Management 999 3rd Avenue, Suite 4500 Seattle, WA 98104	914,474	(2),(3)	8.50 %
Dimensional Fund Advisors, L.P. 1299 Ocean Avenue, Suite 650 Santa Monica, CA 90401	880,656	(4),(5)	8.18 %
Tieton Capital Management LLC 4700 Tieton Drive, Suite C Yakima, WA 98908	657,032	(6),(7)	6.11 %
<b>DIRECTORS AND EXECUTIVE OFFICERS</b>			
James R. Bean	6,786		**
Ronald F. Klawitter	196,103	(8)	1.82 %
Yacov A. Shamash	42,326	(9)	**
Patrick Sweeney	77,410		**
Craig D. Gates	221,770	(10)	2.01 %
Brett R. Larsen	15,011	(11)	**
Douglas G. Burkhardt	92,418	(12)	**
Philip S. Hochberg	33,272	(13)	**
Duane D. Mackleit	20,452	(14)	**
All officers and directors as a group (14 persons)	758,436		7.05 %

\* Unless otherwise noted, the address for each named shareholder is in care of the Company at its principal executive offices.

\*\* Less than 1%.

Percentage beneficially owned is based on 10,759,680 shares of Common Stock outstanding on the Record Date. A person or group of persons is deemed to beneficially own as of the record date any shares which such person or group of persons has the right to acquire within 60 days after the record date. In computing the percentage of outstanding shares held by each person or group of persons, any shares which such person or persons have the right to acquire within 60 days after the record date are deemed to be outstanding, but are not deemed to be outstanding for the purpose of computing the percentage ownership of any other person.

2. Based on Form 13F filed with the Securities and Exchange Commission, dated June 30, 2018.

3. Morgan Stanley Wealth Management is a registered investment advisor.
4. Based on Form 13F filed with the Securities and Exchange Commission, dated June 30, 2018.

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Dimensional Fund Advisors, Inc. (“DFA”), a registered investor advisor, is deemed to have beneficial ownership of these shares all of which are held in portfolios of DFA Investment Dimensions Group, Inc., a registered open-end investment company, or in series of the DFA Investment Trust Company, a Delaware business trust, or the DFA Group Trust and DFA Participation Group Trust, investment vehicles for qualified employee benefit plans, for all of which DFA serves as investment manager. DFA disclaims beneficial ownership of all shares.

6. Based on Form 13F filed with the Securities and Exchange Commission, dated June 30, 2018.

7. Tieton Capital Management LLC is a registered investment advisor.

8. Includes Common Stock allocated to Mr. Klawitter as a participant in the Company's 401(k) Retirement Savings Plan (17,826 shares) as of June 30, 2018, 1,600 shares owned directly by Mr. Klawitter's daughter and 4,200 shares owned directly by Mr. Klawitter's son.

9. Includes 1,100 shares owned directly by Dr. Shamash's daughter.

10. Includes Common Stock allocated to Mr. Gates as a participant in the Company's 401(k) Retirement Savings Plan (7,441 shares) as of June 30, 2018.

11. Includes Common Stock allocated to Mr. Larsen as a participant in the Company's 401(k) Retirement Savings Plan (1,334 shares) as of June 30, 2018.

12. Includes Common Stock allocated to Mr. Burkhardt as a participant in the Company's 401(k) Retirement Savings Plan (176 shares) as of June 30, 2018.

13. Includes Common Stock allocated to Mr. Hochberg as a participant in the Company's 401(k) Retirement Savings Plan (4,724 shares) as of June 30, 2018 and 100 shares owned directly by Mr. Hochberg's son.

14. Includes Common Stock allocated to Mr. Mackleit as a participant in the Company's 401(k) Retirement Savings Plan (11,313 shares) as of June 30, 2018.

## EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis

#### Executive Summary

This Compensation Discussion and Analysis explains our compensation philosophy, summarizes our compensation programs and reviews compensation decisions for the executives identified as named executive officers in the Summary Compensation Table. The named executive officers for fiscal year 2018 were:

• Craig D. Gates, President & Chief Executive Officer

• Brett R. Larsen, Executive Vice President of Administration, CFO & Treasurer

• Douglas G. Burkhardt, Executive Vice President of Worldwide Operations

• Philip S. Hochberg, Executive Vice President of Business Development

• Duane D. Mackleit, Vice President of Program Management

The compensation for the named executive officers currently consists of four elements - base salaries, performance-based annual cash incentives, performance-based long-term cash incentive and performance-based long-term equity incentives in the form of SARS - that are designed to reward performance in a simple and straightforward manner. Our executive compensation program is aligned with our business strategy and culture to attract and retain top talent, reward business results and individual performance, and most importantly, maximize shareholder returns. Our total compensation program for the named executive officers is highly incentive-based and competitive in the marketplace, with Company performance determining a significant portion of total compensation. Base Salaries. Base salaries were modified to maintain a competitive position as compared to the organization's targeted labor market. These increases were predicated on individual performance, tenure with the organization, and relative position to the market.

• Performance-Based Annual Cash Incentive Plan. Target award opportunities for fiscal 2018 for all named executive officers remained the same as the prior year.

• Performance-Based Long-Term Cash Incentive Plan. Target award opportunities for fiscal 2018 for named executive officers remained the same as the prior year, with the exception of the EVP Administration, CFO & Treasurer.

• Performance Based Long-Term Equity Incentive Plan. Equity based long-term performance based awards (SARS) for fiscal 2018 for named executive officers remained the same as the prior year.

The Compensation Committee of the Board of Directors (the "Committee") is comprised of three members, Yacov A. Shamash (Chairman), James R. Bean, and Patrick Sweeney, each of whom is an independent director under applicable NASDAQ listing standards.

The Committee oversees the Board's responsibilities relating to the compensation of the Company's Chief Executive Officer and other named executive officers. In discharging this responsibility, the Compensation Committee evaluates and approves the Company's compensation plans, policies and programs as they affect the named executive officers.



The named executive officers have substantial portions of their compensation at risk for annual and long-term performance, with the largest portion at risk for the most senior executives. Target “at risk” compensation for the CEO is 62%. “At risk” compensation is targeted slightly lower for the other named executive officers.

Executive	Target “At Risk” Compensation
Craig D. Gates, President & Chief Executive Officer	62%
Brett R. Larsen, Executive Vice President, Chief Financial Officer	51%
Douglas G. Burkhardt, Executive Vice President, Worldwide Operations	50%
Philip S. Hochberg, Executive Vice President Business Development	50%
Duane D. Mackleit, Vice President of Program Management	38%

This discussion describes and analyzes the compensation program for the named executive officers. First, it covers the Company’s compensation objectives and philosophy, the cornerstone of which is pay for performance. Next, it reviews the process the Compensation Committee follows in deciding how to compensate the named executive officers and provides a brief overview of the principal components of the Company’s compensation program, including a detailed discussion and analysis of the Compensation Committee’s specific decisions about the compensation of the Company’s named executive officers for fiscal year 2018.

#### Compensation Objectives and Philosophy

The Company believes that compensation of its executive officers should encourage creation of shareholder value and achievement of strategic corporate objectives. The Company attempts to align the interests of its shareholders and management by integrating compensation with the Company’s short-term and long-term corporate strategic and financial objectives. In order to attract and retain the most qualified personnel, the Company intends to offer a total compensation package competitive with companies in our industry sector, taking into account relative company size, performance and geographic location as well as individual responsibilities and performance.

The elements of compensation for the named executive officers include base salaries, annual cash incentives, long-term cash incentives and long-term equity incentives as well as severance benefits in connection with certain terminations of employment and additional benefits which are available to all other U.S. employees, including a 401(k) plan, health and welfare programs, and life insurance. In general, base salaries and other benefit programs, and severance and other termination benefits are primarily intended to attract and retain highly qualified executives as they provide predictable compensation levels that reward executives for their continued service. Annual cash incentives are primarily intended to motivate executives to achieve specific tactical and operating objectives, while long-term cash and equity incentives are primarily intended to align executives’ long-term interests with those of the Company’s shareholders. These elements of total compensation are targeted to pay at market median when performance meets expectations.

#### Compensation Process

As part of its process for determining the compensation for the named executive officers, the Compensation Committee considers competitive market data. As authorized by its charter, the Compensation Committee has engaged Milliman, Inc. (“Milliman”), an independent compensation consultant, to periodically review the Company’s compensation plans, policies and programs that affect executive officers and to provide advice and recommendations on competitive market practices and specific compensation decisions. Milliman has worked directly with the Compensation Committee to assist the Compensation Committee in satisfying its responsibilities and will undertake no projects for management except at the request of the Compensation Committee chair and in the capacity of the Compensation Committee’s agent. During fiscal 2018, Milliman provided no assistance to management in evaluating the competitiveness of compensation for non-executive officer personnel.

The Committee takes into consideration multiple factors for purposes of developing competitive market data for analyzing executive compensation. These factors include a combination of both published executive salary surveys as

well as an evaluation of peer organizations and their publicly disclosed compensation information. With the assistance of Milliman, the Compensation Committee identified a group of peer organizations with which the Company competes for executive talent (which may or may not be the same organizations that the company competes with directly on a business level).

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The peer companies were identified based on the following criteria: industry type, organization size/complexity, with the best indicators of organization size in the Company's industry being revenue and number of employees, as well as, enterprise value and net income.

Following this process, the Compensation Committee selected the following peer group for compensation decisions, all of which are electronics manufacturing organizations comparable to the Company in business space and profitability. This peer group is the same as the 2017 peer group.

Cabot Microelectronics Corp.	KEMET Corporation
Coherent, Inc.	Kimball Electronics, Inc.
CTS Corporation	Materion Corp.
Ducommun Inc.	Mercury Computer Systems Inc.
Entegris, Inc.	Methode Electronics Inc.
Extreme Networks, Inc.	Oclaro, Inc.
Fabrinet	Radysis Corp.
IPG Photonics Corp.	Richardson Electronics Ltd.

To ensure we have the information necessary to set appropriate compensation levels, we collect data comparing each executive officer to their counterparts in similar positions within the peer group companies. The Compensation Committee does not base its decisions on targeting compensation levels to specific benchmarks against the peer group, instead, the Compensation Committee refers to the peer group compensation data as background information regarding competitive pay levels and also considers the other factors identified below in making its decisions. The elements of total compensation are targeted to pay at the market median when performance meets expectations. The Compensation Committee supplements the peer group analysis with published compensation data on all executive officers. Published compensation data is focused on similar labor talent for the Company's executives, including organizations in the electronics manufacturing industry with annual revenues close to that of the Company. In addition, the Compensation Committee considers the value of each item of compensation, both separately and in the aggregate, in light of Company performance, each executive officer's position within the Company, the executive officer's performance history and potential for future advancement, and, with respect to long-term cash and equity incentive compensation, the value of existing vested and unvested outstanding cash and equity awards. The Compensation Committee also considers the recommendations of the Company's chief executive officer with respect to the compensation for each executive officer other than himself. In setting compensation, the Compensation Committee also considers, among other factors, the possible tax consequences to the Company and its executive officers, the accounting consequences and the impact on shareholder dilution. The Compensation Committee does not assign a specific weight to these factors and none of these factors by itself will compel a particular compensation decision. Instead, this information is used generally by the Compensation Committee to help inform its decision-making process. Except as noted below, such decisions by the Compensation Committee are subjective, made in the exercise of the Compensation Committee's independent business judgment.

#### Principal Elements of Compensation

The principal elements of compensation for the Company's executive officers are described below:

**Base Salaries.** Base salaries, including merit-based salary increases, for the named executive officers are established based on the scope of their respective responsibilities, competitive market salaries and general levels of market increases in salaries, individual performance, achievement of the Company's corporate and strategic goals and changes in job duties and responsibilities.

In July 2017 the Compensation Committee reviewed the base salaries of the named executive officers and determined that they are generally competitive with the market (50<sup>th</sup> percentile) when compared to the Company's peer group and other market data. Given the competitive position of some salaries, the Compensation Committee determined that base salaries should increase somewhat in fiscal year 2018. As a result, the named executive officers' base salaries for fiscal 2018 were as follows:

Name and Position	2017	2018
	Base Salary	Base Salary
Craig D. Gates, President & Chief Executive Officer	\$620,000	\$620,000
Brett R. Larsen, Executive Vice President, Chief Financial Officer	\$319,000	\$349,000
Douglas G. Burkhardt, Executive Vice President, Operations	\$296,908	\$305,815
Philip S. Hochberg, Executive Vice President Business Development	\$292,515	\$301,291
Duane D. Mackleit, Vice President of Program Management	\$260,576	\$269,696

Annual Cash Incentive Compensation. Annual cash incentives for the Company's executive officers are designed to reward performance for achieving key corporate goals, which the Company believes should increase shareholder value. In general, the annual incentive awards for executive officers are determined based on achievement of performance objectives for profit before taxes established by the Compensation Committee for the fiscal year. Profit Before Tax is an appropriate goal for calculating short-term incentive because it is the best measure of operating performance and should yield the best result for shareholders. Having the entire management team with the same goal will prevent having conflicting goals between different functions of the Company.

The Compensation Committee has established a cash incentive program for the Company's named executive officers, including minimum, target and maximum bonus opportunities for each executive as well as performance goals that need to be achieved in order for the executives to receive such bonuses. Minimum, target and maximum bonus opportunities under the program are determined by reference to a percentage of the executive officer's base salary. These minimum, target and maximum bonus levels are consistent with the levels established in previous years by the Compensation Committee and are appropriate based on a subjective assessment of the executive's position and ability to directly impact Company performance, and responsibility for the Company's performance, and its subjective assessment of general compensation practices in place at companies in the Company's peer group identified above. Bonuses under the fiscal year 2018 cash annual incentive program were paid out in August 2018 only if the executive officer was employed by the Company on the payment date.

The annual cash incentive program focuses on key metrics for a given year. Most often the Company uses a single company-wide financial element: profit before taxes (PBT). Performance for fiscal year 2018 was measured based on the Company's PBT.

For fiscal year 2018 performance, the target bonus opportunities (as a % of base salary) were:

Name and Position	Minimum	Target	Maximum	Actual
Craig D. Gates, President & Chief Executive Officer	10 %	100 %	150 %	<del>9%</del>
Brett R. Larsen, Executive Vice President, Chief Financial Officer	6 %	60 %	90 %	<del>9%</del>
Douglas G. Burkhardt, Executive Vice President, Worldwide Operations	5 %	50 %	75 %	<del>9%</del>
Philip S. Hochberg, Executive Vice President Business Development	5 %	50 %	75 %	<del>9%</del>
Duane D. Mackleit, Vice President of Program Management	3.5 %	35 %	52.5 %	<del>9%</del>

Long-Term Cash Incentive Compensation. The Compensation Committee awards long-term cash incentive compensation to the Company's executive officers to align their interests with those of the Company's shareholders, to provide additional incentives to the Company's executive officers to improve the long-term performance of the Company's common stock and achieve the Company's corporate goals and strategic objectives and to retain the Company's executive officers.

The Company's current practice is primarily to grant long-term cash incentive awards to the named executive officers in the form of performance units at the start of each fiscal year. These units will have a future value tied directly to the achievement of Board determined and approved goals for a three-year period. At the end of each three-year period, the cash value of these units will be paid to the executive officer at a value set by the Board, upon the recommendation of the Compensation Committee, at the beginning of the three-year period based on goal achievement as measured at the end of the three-year period. The goals consist of sales growth compared to industry peer group companies and return on invested capital. Revenue growth compared to the industry and Return on Invested Capital ("ROIC") combine to provide the most appropriate measures of long-term financial performance. Having a goal of revenue growth compared to the industry incents management to gain market share. Having a goal of ROIC above the Company's weighted average cost of capital builds shareholder value and incents management to make sure that revenue growth is profitable.

The table below contains the target award levels for each named executive officer for the three-year period ending at the end of fiscal year 2018.

Name and Position	Minimum Award	Target Award	Maximum Award
Craig D. Gates, President & Chief Executive Officer	\$150,000	\$300,000	\$450,000
Brett R. Larsen, Executive Vice President, Chief Financial Officer	\$55,000	\$110,000	\$165,000
Douglas G. Burkhardt, Executive Vice President, Worldwide Operations	\$55,000	\$110,000	\$165,000
Philip S. Hochberg, Executive Vice President Business Development	\$55,000	\$110,000	\$165,000
Duane D. Mackleit, Vice President of Program Management	\$25,000	\$50,000	\$75,000



Long-Term Equity Incentive Compensation. In fiscal years 2016, 2017 and 2018 the named executive officers received grants of stock appreciation rights (“SARS”) under the 2010 Incentive Plan, as amended and restated October 23, 2014 (“2010 Incentive Plan”). These stock appreciation rights vest on the third anniversary of the grant date to the extent the Company’s return on invested capital (ROIC) over the vesting period compared to the weighted average ROIC of a selected group of industry peer companies over the same period has reached 90% or more of the ROIC of the peer group average. These rights have a five year term. Payment upon exercise of a stock appreciation right may be in cash, in shares, in some combination thereof or in any other manner approved by the Compensation Committee. The SARS are designed to link executives’ interests with those of the Company’s shareholders as the shares’ value is based on the increase in key financial metrics, to provide a long-term retention incentive for the vesting period and, awards are subject to performance-based vesting requirements, to provide further incentives for executives to achieve goals considered critical to the Company’s success. The Committee has determined that ROIC is the key measure for aligning executive’s performance with the long-term shareholder interests.

In determining the size of the Company’s long-term equity incentive awards, the Compensation Committee reviews competitive market data for similar positions in the Company’s peer companies, the executive officer’s performance history and/or potential for future responsibility and promotion, the chief executive officer’s recommendations (with respect to executives other than himself) and the value of existing vested and unvested outstanding cash and equity awards. The relative weight given to each of these factors will vary from individual to individual at the Compensation Committee’s discretion and adjustments may be made as the Compensation Committee deems reasonable to attract candidates in the competitive environment for highly qualified employees in which the Company operates.

SARS awards are outlined in the table below for the past three fiscal years.

Executive	2016 <sup>(1)</sup>	2017 <sup>(2)</sup>	2018 <sup>(3)</sup>
Craig D. Gates, President & Chief Executive Officer	50,000	50,000	50,000
Brett R. Larsen, Executive Vice President, Chief Financial Officer	20,000	22,500	22,500
Douglas G. Burkhardt, Executive Vice President, Operations	20,000	20,000	20,000
Philip S. Hochberg, Executive Vice President Business Development	20,000	20,000	20,000
Duane D. Mackleit, Vice President of Program Management	10,000	10,000	10,000

(1) The grant date fair values of the 2016 SARS awards were, \$182,500, \$73,000, \$73,000, \$73,000, and \$36,500, respectively.

(2) The grant date fair values of the 2017 SARS awards were, \$121,000, \$54,450, \$48,400, \$48,400 and \$24,200, respectively.

(3) The grant date fair values of the 2018 SARS awards were, \$94,500, \$42,525, \$37,800, \$37,800, and \$18,900, respectively.

Other Benefits. The named executive officers are also entitled to participate in the Company’s benefit programs which are available to all of the Company’s U.S. employees, including company-sponsored health, welfare, 401(k), and disability and life insurance.

#### Post-Termination Protection and Payments

The Company has entered into employment agreements with each of the named executive officers. The Compensation Committee believes these agreements are important in attracting and retaining key executive officers. Under these agreements, the executive would be entitled to severance benefits in the event of a termination of the executive's employment by the Company without cause or by the executive for good reason. The Company has determined that it is appropriate to provide each named executive officer with severance benefits under these circumstances in light of his position with the Company and as part of his overall compensation package. The severance benefits for each named executive officer are generally determined as if he continued to remain employed by the Company for 12 months following his actual termination date or 24 months following termination upon a change of control. Because the Company believes that a termination by an executive for good reason (or constructive termination) is conceptually the same as an actual termination by the Company without cause, the Company believes it is appropriate to provide severance benefits following such a constructive termination of the executive's employment. Monthly base salary payments will terminate immediately upon the executive's employment by a third party at a base salary equal to or greater than the monthly base salary then being paid the executive by the Company. If the executive is paid a monthly base salary by a third party lower than that being paid by the Company, the Company will continue to pay the difference for the remainder of the severance period.

If a change in control of the Company occurs, outstanding long-term cash incentive awards and SARS awards, including awards held by the Company's named executive officers, will generally become fully vested if they are not assumed by the successor entity.

#### Tax Deductibility of Pay

For taxable years beginning prior to January 1, 2018, Section 162(m) of the Internal Revenue Code places a limit of \$1,000,000 on the amount of compensation that the Company may deduct in any one year with respect to the Company's chief executive officer and certain other executive officers. There is an exception to the \$1,000,000 limitation for performance-based compensation meeting certain requirements. In general, awards granted under the Company's annual cash incentive plan, long-term cash incentive plan and SARS granted under the 2010 Incentive Plan are intended to comply with the applicable requirements for this exemption. Effective for tax years beginning after December 31, 2017, the \$1 million annual deduction limit will apply to all our named executive officers, including our chief financial officer, and the exemption for qualified performance-based compensation will no longer be available. As a result, compensation paid to each of our named executive officers in any taxable year in excess of \$1 million will not be deductible unless it qualifies for the transition relief applicable to certain compensation arrangements in place as of November 2, 2017, including certain stock appreciation rights and incentive awards granted prior to such date. Because of the absence of formal guidance under the transition relief provisions, though, we cannot guarantee that any compensation arrangements intended to qualify for the exemption under Section 162(m) will actually receive such treatment. The Compensation Committee generally considers the limitations imposed by Section 162(m) among other factors in making its compensation decisions. However, the Compensation Committee reserves the right to design programs that recognize a full range of performance criteria important to the Company's success, even where the compensation paid under such programs may not be deductible. The Compensation Committee will continue to monitor the tax and other consequences of the Company's executive compensation program as part of its primary objective of ensuring that compensation paid to the Company's executive officers is reasonable, performance-based and consistent with the Company's goals and the goals of the Company's shareholders.

#### Risk Considerations

The Compensation Committee has reviewed the Company's compensation programs to determine whether they encourage unnecessary or excessive risk taking and has concluded that they do not. The Compensation Committee believes that the design of the Company's annual cash, long-term cash and long-term equity incentives provides an effective and appropriate mix of incentives to help ensure the Company's performance is focused on long-term shareholder value creation and does not encourage the taking of short-term risks at the expense of long-term results.



The Compensation Committee takes risk into account in establishing and reviewing the Company's executive compensation arrangements and believes that they do not encourage unnecessary or excessive risk-taking behaviors. Base salaries are fixed in amount and thus do not encourage risk-taking. While the Company's performance-based annual cash bonuses are generally based on annual results, the amounts of such bonuses represent only a portion of each individual's overall total compensation opportunities. The Compensation Committee believes that the annual incentive program appropriately balances risk and the desire to focus executives on specific annual goals important to the Company's success, and that it does not encourage unnecessary or excessive risk-taking. Finally, a significant portion of the compensation provided to the Company's executive officers is in the form of long term cash and equity based awards that further align executives' interests with those of shareholders. The Compensation Committee believes that these awards do not encourage unnecessary or excessive risk-taking since the ultimate value of the equity based awards is tied to the Company's stock price, and grants are generally subject to long-term vesting schedules and a two year retention requirement after exercise to help ensure that executives always have significant value tied to long-term stock price performance. Also, annual cash incentive compensation and long term cash and equity incentive compensation payments are subject to the Company's Recoupment Policy, described under the caption "Recoupment Policy".

#### Summary

The Compensation Committee believes that the Company's compensation philosophy and programs are designed to foster a performance-oriented culture that aligns executives' interests with those of the Company's shareholders. The Compensation Committee believes that the compensation of the Company's executives is both appropriate and responsive to the goal of improving shareholder value.

#### Compensation Committee Report

The Compensation Committee reviewed this Compensation Discussion and Analysis and discussed its contents with Company management. Based on this review and discussions, the Compensation Committee has recommended to the Board that this Compensation Discussion and Analysis be included in the Annual Report on Form 10-K and the 2018 Proxy Statement.

Respectfully submitted by the Compensation Committee:

Yacov A. Shamash, Chair

James R. Bean

Patrick Sweeney

## EXECUTIVE COMPENSATION

## Summary Compensation Table-Fiscal Years 2016-2018

The following table sets forth information concerning compensation for services rendered to the Company by the President and Chief Executive Officer, the Executive Vice President and Chief Financial Officer and the Company's next three most highly compensated executive officers. Collectively, these officers are the "named executive officers."

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Option/SAR Awards (\$) <sup>(1)</sup>	Non-Equity Incentive Plan Compensation (\$) <sup>(2)</sup>	All Other Compensation (\$) <sup>(3)</sup>	Total (\$)
Craig D. Gates, President & Chief Executive Officer	2018	620,000	—	94,500	225,000	58,492	997,992
	2017	646,064	—	121,000	736,076	10,600	1,513,740
	2016	530,625	—	182,500	672,325	10,600	1,396,050
Brett R. Larsen, Executive Vice President, Chief Financial Officer	2018	346,692	—	42,525	82,500	37,646	509,363
	2017	316,000	—	54,450	137,363	7,487	515,300
	2016	273,539	—	73,000	124,936	9,770	481,245
Douglas G. Burkhardt, Executive Vice President, Operations	2018	300,676	—	37,800	82,500	33,982	454,958
	2017	291,919	—	48,400	194,910	10,600	545,829
	2016	281,531	—	73,000	195,921	10,600	561,052
Philip S. Hochberg, Executive Vice President, Business Development	2018	293,203	—	37,800	82,500	34,623	448,126
	2017	285,634	—	48,400	193,238	10,600	537,872
	2016	276,726	—	73,000	194,606	10,702	555,034
Duane D. Mackleit, Vice President of Program Management <sup>(4)</sup>	2018	260,576	—	18,900	37,500	30,844	347,820
	2017	255,493	—	24,200	112,769	10,600	403,062
	2016	246,427	—	36,500	110,644	10,600	404,171

The amounts reported in the "Option/SAR Awards" column reflect the fair value on the grant date of the stock appreciation rights, or SARS, granted to the named executive officers during the fiscal year. These values have been determined under generally accepted accounting principles used to calculate the value of equity awards for purposes of the Company's financial statements. For a discussion of the assumptions and methodologies used to calculate the amounts reported above, please see the discussion of equity awards contained in Note 8 - "Stock Option and Benefit Plans" to the Consolidated Financial Statements in the Company's 2018 Annual Report.

Amounts reflect (a) annual cash incentive compensation, which is based on performance during the relevant fiscal year, pursuant to the annual incentive program and (b) any payout of long term performance unit awards for the three year performance period that ended in the relevant fiscal year, pursuant to the long term cash incentive program. No annual cash incentive compensation was paid for fiscal year 2018.

Includes payment for accrued vacation in the amount of \$47,692 for Mr. Gates, \$26,846 for Mr. Larsen, \$23,182 for Mr. Burkhardt, \$23,839 for Mr. Hochberg and \$20,044 for Mr. Mackleit. Also includes matching payments in fiscal years 2018, 2017 and 2016 under the Company's 401(k) Retirement Savings Plan. Also includes for Mr. Mackleit a service award in the amount of \$232 in fiscal year 2017 and for Mr. Hochberg a service award in the amount of \$102 in fiscal year 2016.



## Compensation of Named Executive Officers

The Summary Compensation Table above quantifies the value of the different forms of compensation earned by or awarded to the Company's named executive officers for the fiscal years indicated above. The primary elements of each named executive officer's total compensation reported in the table are base salary, long term equity incentives consisting of awards of stock appreciation rights and the payout of annual and long term cash incentives. Named executive officers also received the other benefits listed in the "All Other Compensation" column of the Summary Compensation Table, as further described in the footnotes to the table.

The Summary Compensation Table should be read in conjunction with the tables and narrative descriptions that follow. The Grants of Plan-Based Awards in fiscal year 2018 table and the accompanying description of the material terms of the equity awards granted in fiscal year 2018, provides information regarding the long-term equity incentives awarded to the named executive officers in fiscal year 2018. The Outstanding Equity Awards at 2018 Fiscal Year-End and Option/SAR Exercises and Stock Vested tables provide further information on the named executive officers' potential realizable value and actual value realized with respect to their equity awards. The "Potential Payments Upon Termination or Change in Control" section provides information on the benefits the named executive officers may be entitled to receive in connection with certain terminations of their employment and/or a change in control of the Company.

## Description of Employment Agreements-Cash Compensation

The Company entered into employment contracts with Messrs. Gates, Larsen, Burkhardt, Hochberg and Mackleit at the time each employee was first elected an officer of the Company. Each of the employment contracts imposes upon the employee standard nondisclosure, confidentiality and no competition provisions. Each of the employment contracts provides that the Company may terminate employment at any time. The employment contracts provide that upon termination of employment by the Company, other than for cause, the Company shall continue to pay employee's base salary in effect prior to termination for a period of one year after termination. The employment contracts also provide that upon termination by the employee in the event the Company changes the substantive responsibilities and duties of the employee in such a way as to constitute a demotion, the Company shall continue to pay employee's base salary in effect prior to termination for a period of one year after termination. The contracts provide that upon termination of employment by the Company after a change of control, other than for cause, the Company shall continue to pay employee's base salary in effect prior to termination for a period of two years after termination. The contracts condition the payment of severance upon execution of a release of claims and include provisions to comply with Internal Revenue Code Section 409A.

## GRANTS OF PLAN BASED AWARDS IN FISCAL YEAR 2018

The following table sets forth information concerning individual grants of non-equity incentive plan awards and grants of equity incentive plan awards made during fiscal year 2018 to each of the named executive officers.

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards			Estimated Future Payouts Under Equity Incentive Plan Awards (#)	Exercise or Base Price of Option/SAR Awards (\$/Sh)	Grant Date Fair Value of Stock And Option/SAR Awards (\$)
		Threshold (\$)	Target (\$)	Maximum (\$)			
Craig D. Gates	07/28/17 <sup>(1)</sup>				50,000	7.26	94,500
	07/28/17 <sup>(2)</sup>	62,000	620,000	930,000	-	-	-
	07/28/17 <sup>(3)</sup>	150,000	300,000	450,000	-	-	-
Brett R. Larsen	07/28/17 <sup>(1)</sup>		191,400		22,500	7.26	42,525
	07/28/17 <sup>(2)</sup>	19,140	145,000	287,100	-	-	-
	07/28/17 <sup>(3)</sup>	72,500		217,500	-	-	-
Douglas G. Burkhardt	07/28/17 <sup>(1)</sup>				20,000	7.26	48,400
	07/28/17 <sup>(2)</sup>	14,845	148,454	222,681	-	-	-
	07/28/17 <sup>(3)</sup>	55,000	110,000	165,000	-	-	-
Philip S. Hochberg	07/28/17 <sup>(1)</sup>				20,000	7.26	48,400
	07/28/17 <sup>(2)</sup>	14,626	146,258	219,386	-	-	-
	07/28/17 <sup>(3)</sup>	55,000	110,000	165,000	-	-	-
Duane D. Mackleit	07/28/17 <sup>(1)</sup>				10,000	7.26	24,200
	07/28/17 <sup>(2)</sup>	9,120	91,202	136,802	-	-	-
	07/28/17 <sup>(3)</sup>	25,000	50,000	75,000	-	-	-

Represents stock appreciation rights awards during fiscal year 2017 under the 2010 Incentive Compensation Plan.

(1) The 2010 Incentive Compensation Plan is discussed under the caption "Long-Term Equity Incentive Compensation" beginning on page 14.

Represents threshold, target and maximum payouts under the annual Incentive Compensation Plan for fiscal year (2) 2017. For actual payouts earned for fiscal year 2017 see the Summary Compensation Table. The Incentive Compensation Plan is discussed under the caption "Annual Cash Incentive Compensation" beginning on page 12.

Represents threshold, target and maximum payouts under the Long-Term Incentive Plan for the 2017-2019 performance cycle. The Long-Term Incentive Plan is discussed under the caption "Long-Term Cash Incentive Compensation" beginning on page 13. Payouts under the Long-Term Incentive Plan for the 2017-2019 performance cycle are dependent upon the achievement of goals for three years sales growth compared to peer group companies and return on invested capital.



## Outstanding Equity Awards at Fiscal 2018 Year-End

The following table presents information regarding the outstanding equity awards held by each of the Company's named executive officers as of June 30, 2018.

## Option/SAR Awards

Name	Grant Date	Equity Incentive Plan Awards		Equity Incentive Plan Awards	Option/SAR Exercise/Base Price (\$)	Option/SAR Expiration Date
		Number of Securities Unexercised	Number of Securities Exercisable	Number of Securities Underlying Unexercised Unearned Options/SARS (#) <sup>(1)</sup>		
Craig D. Gates	07/28/17				7.26	07/28/22
	07/26/16			50,000	8.18	07/26/21
	07/29/15			50,000	10.26	07/29/20
	10/31/14	50,000		50,000	7.94	10/30/19
	07/31/13	50,000			11.34	07/31/18
Brett R. Larsen	07/28/17				7.26	07/28/22
	07/26/16			22,500	8.18	07/26/21
	07/29/15			20,000	10.26	07/29/20
	10/31/14	10,000		10,000	7.94	10/30/19
	07/31/13	10,000			11.34	07/31/18
Douglas G. Burkhardt	07/28/17				7.26	07/26/21
	07/26/16			20,000	8.18	07/29/20
	07/29/15	20,000		20,000	10.26	10/30/19
	10/31/14	20,000		20,000	7.94	07/31/18
	07/31/13				11.34	07/26/17
Philip S. Hochberg	07/28/17				7.26	07/26/21
	07/26/16			20,000	8.18	07/29/20
	07/29/15			20,000	10.26	10/30/19
	10/31/14	20,000		20,000	7.94	07/31/18
	07/31/13	20,000			11.34	07/26/17
Duane D. Mackleit	07/28/17				7.26	07/26/21
	07/26/16			10,000	8.18	07/29/20
	07/29/15	10,000		10,000	10.26	10/30/19
	10/31/14	10,000		10,000	7.94	07/31/18
	07/31/13				11.34	07/26/17

Stock appreciation rights vest on the third anniversary of the grant date and have a five year term. Payouts under (1)the stock appreciation rights are dependent upon the achievement of goals for three year's return on invested capital compared to peer group companies.



## Option/SAR Exercises and Stock Vested-Fiscal Year 2018

The following table presents information regarding the exercise during fiscal year 2018 of stock appreciation rights awards previously granted by the Company to the named executive officers.

Name	Option/SAR Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)
Craig D. Gates	—	—
Brett R. Larsen	—	—
Doug G. Burkhardt	—	—
Philip S. Hochberg	—	—
Duane D. Mackleit	—	—

## Pension Benefits

None of the named executive officers is covered by a pension plan.

## Non-qualified Deferred Compensation

None of the named executive officers is covered by a defined benefit plan or other plan that provides for the deferral of compensation on a basis that is not tax-qualified.

## Other Benefits

The Company offers the named executive officers and all other U.S. employees a 401(k) plan and life insurance, disability, medical and dental plans for which the named executive officers are charged the same rate as all other employees.

## Potential Payments upon Termination or Change in Control

The following section describes the benefits that may become payable to the named executive officers in connection with a termination of their employment and/or a change in control of the Company.

Quantification of Severance and Change in Control Benefits. The tables below quantify the benefits that would have been payable to each of the named executive officers if the executive's employment had terminated under the circumstances described above and/or a change in control of the Company had occurred on June 30, 2018. The first table presents the benefits the executive would have received if such a termination had occurred outside of the context of a change in control. The second table presents the benefits the executive would have received if such a termination occurred in connection with a change in control.

## Severance Benefits (Outside of Change of Control)

Name	Cash Severance (\$) <sup>(1)</sup>	Continuation of Health/Life Benefits (\$) <sup>(2)</sup>	Cash-Out of Accrued and Earned Vacation (\$)	Total (\$)
Craig D. Gates	620,000	—	—	620,000
Brett R. Larsen	349,600	—	—	349,600
Douglas G. Burkhardt	305,815	—	—	305,815
Philip S. Hochberg	301,291	—	—	301,291
Duane D. Mackleit	269,696	—	—	269,696

This amount represents 12 months of the executive's base salary. Monthly base salary payments will terminate immediately upon the executive's employment by a third party at a monthly base salary equal to or greater than the 1. monthly base salary then being paid the executive by the Company. If the executive is paid a base salary by a third party lower than that being paid by the Company, the Company will continue to pay the difference for the remainder of the 12 month severance period.

The premiums that would be charged to continue health coverage for the applicable period pursuant to COBRA for 2. the executive and his eligible dependents (to the extent that such dependents were receiving health benefits as of June 30, 2018) would be paid by the executive and the Company will not reimburse the executive for these premiums.

## Change of Control Severance Benefits

Name	Cash Severance (\$) <sup>(1)</sup>	Continuation of Health/Life Benefits (\$) <sup>(2)</sup>	Cash-Out of Accrued and Unpaid Paid Time Off (\$)	Equity Acceleration (\$) <sup>(3)</sup>	Non-Equity Acceleration (\$) <sup>(4)</sup>	Total (\$)
Craig D. Gates	1,240,000	—	—	—	600,000	1,840,000
Brett R. Larsen	638,000	—	—	—	240,000	878,000
Douglas G. Burkhardt	611,630	—	—	—	220,000	831,630
Philip S. Hochberg	602,582	—	—	—	220,000	822,582
Duane D. Mackleit	539,393	—	—	—	100,000	639,393

For each of the named executive officers, this amount represents the sum of 24 months of the executive's base salary. Monthly base salary payments will terminate immediately upon the executive's employment by a third party at a 1. monthly base salary equal to or greater than the monthly base salary then being paid the executive by the Company. If the executive is paid a base salary by a third party lower than that being paid by the Company, the Company will continue to pay the difference for the remainder of the 24 month severance period.

2. See footnote (2) to the previous table.

This amount represents the intrinsic value of the unvested portions of the executive's stock appreciation rights (SARS) awards that would have accelerated on a termination of the executive's employment as described above.

3. This value is calculated by multiplying the amount by which \$7.08 (the closing price of the Company's common stock on the last trading day of fiscal 2018) exceeds the base price of the SARS by the number of SARS subject to the accelerated portion of the SARS. Each executive would have been entitled to full acceleration of his then-outstanding equity awards on such a termination.

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This amount represents the target value of the unvested portion of the executive's long term cash incentive plan 4. awards (described beginning on page 13) that would have accelerated if the executive's employment terminated upon a change in control of the Company on June 30, 2018.

#### Pay Ratio Disclosure

As required by Item 402(u) of Regulation S-K, the following information is provided with respect to the relationship of the annual total compensation of the median employee and the annual total compensation of the CEO. The pay ration was calculated in a manner consistent with Item 402(u) of Regulation S-K and based upon reasonable judgement and assumptions.

For fiscal year 2018, the annual total compensation of the Company's median employee was \$5,817 and the annual total compensation of the Company's CEO was \$997,992. The ratio of the total annual compensation of the Company's CEO to the median of the annual total compensation of employees was 172 to 1. "The median employee" was identified and the median employee's total annual compensation was calculated in accordance with the requirements of Item 402(c)(2)(x) of Regulation S-K. The total annual compensation of the Company's CEO is the amount reported in the "Total" column of the fiscal year 2018 Summary Compensation Table included in this Proxy Statement on page 17.

The SEC rules for identifying the "median employee" and calculating the pay ratio based on the median employee's total annual compensation allow companies to adopt a variety of methodologies, to apply certain exclusions and make reasonable estimates and assumptions that reflect a company's compensation practices. Therefore pay ratios reported by other companies may not be comparable to the Company's pay ration reported above, since other companies may have different employment and compensation practices and may utilize different methodologies, estimates and assumptions.

#### DIRECTOR COMPENSATION

##### Non-Employee Director Compensation Table

The following table presents information regarding the compensation paid for fiscal year 2018 to members of the Board of Directors who are not also employees of the Company (referred to herein as "non-employee directors").

Name	Fees Earned or Paid in Cash (\$)	Option/SAR Awards (\$) <sup>(1)</sup>	Non-Equity Incentive Plan Compensation (\$) <sup>(2)(3)</sup>	All Other Compensation (\$)	Total (\$)
James R. Bean	62,403	14,715	15,000	—	92,118
Ronald F. Klawitter	46,800	14,715	15,000	—	76,515
Yacov A. Shamash	57,501	14,715	15,000	—	87,216
Patrick Sweeney	73,076	14,715	15,000	—	102,791

(1) The amounts reported in the "Option/SAR Awards" column reflect the fair value on the grant date of the stock appreciation rights granted to the Company's non-employee directors during fiscal year 2018 as determined under generally accepted accounting principles used to calculate the value of equity awards for purposes of the Company's financial statements. For a discussion of the assumptions and methodologies used to calculate the

amounts reported above, please see the discussion of equity awards contained in Note 8 - "Stock Option and Benefit Plans" to the Consolidated Financial Statements in the Company's 2018 Annual Report.

(2) Reflects payout of long term incentive plan awards for the three year performance period that ended in fiscal year 2018.

The table below presents the number of outstanding and unexercised options/SAR awards held by each of the Company's non-employee directors as of June 30, 2018.

Director	Number of Shares Subject to Outstanding Options/SAR Awards as of 06/30/2018	Number of Unvested Restricted Shares/Units as of 06/30/2018
James. R. Bean	37,500	—
Ronald F. Klawitter	72,500	—
Patrick Sweeney	37,500	—
Yacov A. Shamash	37,500	—

#### Non-Employee Director Compensation

**Equity Grants.** Under the Company's 2010 Incentive Plan, as approved by the shareholders in October 2010, as amended and restated October 23, 2014, the Company's non-employee directors receive awards, subject to the non-employee director's continued service to the Company through the vesting date.

**Long-Term Incentive Plan Awards.** Under the Company's Long-Term Incentive Plan, non-employee directors receive long term non-equity incentive compensation awards.

**Retainers and Meeting Fees.** In addition, non-employee directors receive annual retainers and fees for attending Board and committee meetings as set forth in the following table:

#### Annual Cash Retainer

Board Member, other than Chairman	\$40,000
Chairman of the Board	54,375

#### Board Meeting Fees

Board Member, other than Chairman	\$1,700
Chairman of the Board	2,550

#### Committee Meeting Fees

Committee Member, other than Chairman	\$1,000
Committee Chairman	1,733

All non-employee directors are also reimbursed for their expenses incurred in attending Board meetings and committee meetings, as well as other Board-related travel expenses.



**PROPOSAL 2**

**ADVISORY VOTE TO APPROVE THE COMPENSATION OF THE COMPANY'S NAMED EXECUTIVE OFFICERS**

The Dodd-Frank Wall Street Reform and Consumer Protection Act added Section 14A to the Securities Exchange Act of 1934, which requires that we provide our shareholders with the opportunity to vote to approve, on a nonbinding, advisory basis, the compensation of our named executive officers as disclosed in this proxy statement in accordance with the compensation disclosure rules of the Securities and Exchange Commission.

As described in greater detail in the "Compensation Discussion and Analysis" section of this proxy statement the Company believes that compensation of its executive officers should encourage creation of shareholder value and achievement of strategic corporate objectives. The Company attempts to align the interest of its shareholders and management by integrating compensation with the Company's short-term and long-term corporate strategic and financial objectives. In order to attract and retain the most qualified personnel, the Company intends to offer a total compensation package competitive with companies in our industry sector, taking into account relative company size, performance and geographic location as well as individual responsibilities and performance, while at the same time avoiding the encouragement of unnecessary or excessive risk taking.

This vote is advisory, which means that the vote on executive compensation is not binding on the Company, our Board of Directors or the Compensation Committee of the Board of Directors. The vote on this resolution is not intended to address any specific element of compensation, but rather relates to the overall compensation of our named executive officers, as described in this proxy statement in accordance with the compensation disclosure rules of the Securities and Exchange Commission. To the extent there is a significant vote against our named executive officers compensation as disclosed in this proxy statement, the Compensation Committee will evaluate whether any actions are necessary to address our shareholders concerns.

Therefore, we ask our shareholders to vote on the following resolution at the Annual Meeting:

RESOLVED, that the Company's shareholders approve, on an advisory basis, the compensation of the named executive officers, as disclosed in the Company's Proxy Statement for the 2018 Annual Meeting of Shareholders pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the Summary Compensation Table and the other related tables and disclosure.

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE APPROVAL OF THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS, AS DISCLOSED IN THIS PROXY STATEMENT.

## AUDIT COMMITTEE REPORT

The Audit Committee of the Company's Board of Directors consists of three members. The Board of Directors has determined that all Audit Committee members meet the definition of independence within the meaning of the applicable NASDAQ listing standards and that James R. Bean and Patrick Sweeney each have the requisite attributes of an "audit committee financial expert" as defined by SEC regulations. The Audit Committee operates under a written charter adopted by the Board of Directors which is reviewed and reassessed for adequacy annually by the Audit Committee. The Audit Committee has met and discussed with the Company's management and BDO USA, LLP ("BDO"), the Company's independent registered public accounting firm, the Company's financial statements contained in the Annual Report on Form 10-K for the fiscal year ended June 30, 2018.

The Audit Committee has reviewed and discussed with BDO the matters required to be discussed pursuant to PCAOB Auditing Standard No. 16, Communications with Audit Committees. BDO has submitted to the Audit Committee and the Committee has reviewed the written disclosures and letter from BDO as required under applicable independence standards for auditors of public companies. The Audit Committee discussed with BDO that firm's independence. The Audit Committee has considered whether the provision of non-audit services is compatible with maintaining the principal auditor's independence. All services to be provided by BDO are pre-approved by the Audit Committee or are pre-approved by a member of the Audit Committee and later ratified by the Committee.

Based upon the reviews and discussions described above, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10K for the fiscal year ended June 30, 2018, for filing with the Securities and Exchange Commission.

The Audit Committee: James R. Bean (Chairman), Yacov A. Shamash, Patrick Sweeney

Principal Accountant Fees and Services. The following chart shows the aggregate audit and non-audit fees billed or expected to be billed to the Company by BDO for professional services in the named categories for the fiscal years ended June 30, 2018 and July 1, 2017:

	FY 2018	FY 2017
Audit Fees <sup>(1)</sup>	\$409,500	\$396,500
Audit Related Fees <sup>(2)</sup>	13,500	13,500
Tax Fees <sup>(3)</sup>	97,500	97,500
All Other Fees	—	—
Total	\$520,500	\$507,500

(1) Audit fees consisted of professional services provided in connection with the audit of the Company's consolidated financial statements included in the Company's Annual Report on Form 10-K, review of the interim consolidated financial statements included in the Company's quarterly reports on Form 10-Q, review of documents filed with the SEC and statutory audits.

(2) Audit related fees consisted of professional services provided in connection with the audit of the Company's 401(k) Retirement Savings Plan and other consultation matters.

(3) Tax fees for fiscal years 2018 and 2017 consisted of professional services provided for domestic income tax planning and compliance and the review of foreign tax returns and consultation on foreign tax matters. Tax fees for fiscal years 2018 and 2017 also included fees for BDO performing a study relating to research and development tax credits.



### PROPOSAL 3 RATIFICATION OF APPOINTMENT OF AUDITORS

The Audit Committee has retained BDO USA, LLP ("BDO") as the Company's independent registered public accounting firm for the fiscal year ending June 29, 2019. Representatives of BDO are expected to be present at the Annual Meeting with the opportunity to make a statement, if they desire to do so, and they are expected to be available to respond to appropriate questions. In the event that ratification of this appointment of BDO as the Company's registered public accounting firm is not approved by a majority of the shares of Common Stock voting at the Annual Meeting in person or by proxy, the Audit Committee will review its future selection of its registered public accounting firm.

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR RATIFICATION OF THE APPOINTMENT OF BDO USA, LLP AS THE COMPANY'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### SHAREHOLDER PROPOSALS

Eligible shareholders who wish to present proposals for action at the Annual Meeting of Shareholders to be held in 2019 must submit their proposals in writing to Kathleen L. Nemeth, Secretary, Key Tronic Corporation, 4424 N. Sullivan Road - Upper Level, Spokane Valley, Washington 99216. Under Rule 14a-8(e) of the Securities Exchange Act of 1934, proposals submitted for inclusion in our proxy statement for the 2018 Annual Meeting must be received by the Secretary at the address above no later than May 20, 2019. In addition, any shareholder who intends to present a proposal at the 2018 Annual Meeting without inclusion of such proposal in our proxy materials must provide us notice of such proposal in the manner set forth above by July 28, 2019 or such proposal will be considered untimely. For such proposals that are untimely, the Company retains discretion to vote proxies it receives. For such proposals that are timely, the Company retains discretion to vote proxies it receives provided that (1) the Company includes in its Proxy Statement advice on the nature of the proposal and how it intends to exercise its voting discretion and (2) the proponent does not issue a proxy statement. We reserve the right to reject, rule out of order, or take other appropriate action with respect to any proposal that does not comply with these and other applicable requirements.

### OTHER MATTERS

#### Annual Report on Form 10-K

The 2018 Annual Report on Form 10-K (including exhibits), as amended, which we refer to as our "Form 10-K," is available by accessing the Company's website at [www.keytronicems.com](http://www.keytronicems.com) or the SEC's website at [www.sec.gov](http://www.sec.gov). Stockholders may request a free copy of our Form 10-K by contacting Investor Relations at StreetConnect, (206) 729-3625, [ktcc@stct.com](mailto:ktcc@stct.com). We will furnish any exhibit to our Form 10-K if specifically requested to do so.

**Section 16(a) Beneficial Ownership Reporting Compliance.** Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company's executive officers and directors and persons who own more than 10% of the Company's Common Stock (collectively, "Reporting Persons") to file reports of ownership and changes in ownership with the Securities and Exchange Commission ("SEC") and NASDAQ.

Reporting Persons are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms which they file. Based solely on its review of the copies of such forms received or written representations from certain Reporting Persons that no Forms 5's were required, the Company believes that with respect to the fiscal year ended June 30, 2018 all the Reporting Persons complied with all applicable filing requirements.



Solicitation Expenses. The expense of printing and mailing proxy material will be borne by the Company. In addition to the solicitation of proxies by mail, solicitation may be made by certain directors, executive officers and other employees of the Company by personal interview, telephone or facsimile. No additional compensation will be paid for such solicitation. The Company will request brokers and nominees who hold stock in their names to furnish proxy material to beneficial owners of the shares and will reimburse such brokers and nominees for their reasonable expenses incurred in forwarding solicitation material to such beneficial owners. In addition, we have retained Georgeson LLP to aid in the solicitation of proxies. We currently estimate the fees payable to Georgeson LLP in connection with such services to be approximately \$15,500, plus reimbursement of out of pocket expenses.

Other Business. The Board of Directors knows of no other business that will be presented to the Annual Meeting. If any other business is properly brought before the Annual Meeting, it is intended that proxies in the enclosed form will be voted in respect thereof in accordance with the judgment of the persons voting the proxies.

Spokane Valley, Washington   By Order of the Board of Directors,  
September 20, 2018           Kathleen L. Nemeth  
  Secretary



