

INDUSTRIAL DISTRIBUTION GROUP INC

Form DFAN14A

April 07, 2008

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

Industrial Distribution Group, Inc.

(Name of Registrant as Specified In Its Charter)

PDLP Distribution, LLC  
LKCM Private Discipline Master Fund, SPC  
LKCM Private Discipline Management, L.P.  
LKCM Alternative Management, LLC  
Luther King Capital Management Corporation  
J. Luther King, Jr.  
J. Bryan King

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

- o Fee paid previously with preliminary materials.
- o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

---

On April 7, 2008, Luther King Capital Management Corporation issued a press release announcing a proposal to acquire Industrial Distribution Group, Inc. The press release is attached hereto as Exhibit A and incorporated by reference herein.

EXHIBIT A

**LKCM PROPOSES ACQUISITION OF INDUSTRIAL DISTRIBUTION GROUP FOR \$11.70 PER SHARE**

**FORT WORTH, Texas (BUSINESS WIRE)** Luther King Capital Management Corporation announced today that an affiliated investment partnership, LKCM Private Discipline Master Fund, SPC, has made a competing proposal to the Board of Directors of Industrial Distribution Group, Inc. (IDG) to acquire all outstanding shares of IDG common stock at a purchase price of \$11.70 per share in cash. The proposal represents a 13.6% premium to the \$10.30 per share cash offer of Platinum Equity and its affiliates previously accepted by IDG.

LKCM believes that its proposal will maximize value for IDG stockholders, and it has requested to meet with IDG's Board of Directors as soon as possible to discuss the proposal.

The text of the letter sent to IDG's Board of Directors follows:

April 4, 2008

Richard M. Seigel  
Chairman of the Board of Directors  
Industrial Distribution Group, Inc.  
950 East Paces Ferry Road  
Suite 1575  
Atlanta, Georgia 30326

c/o W. Randy Eaddy, Esq.  
Kilpatrick Stockton LLP  
1001 West Fourth Street  
Winston-Salem, North Carolina 27101

Dear Mr. Seigel:

As you are aware, LKCM Private Discipline Master Fund, SPC and its affiliates ( *LKCM* or *we* ) beneficially own approximately 14.9% of the outstanding common stock of Industrial Distribution Group, Inc. ( *IDG* ). On behalf of LKCM, I am pleased to submit this proposal to acquire all outstanding shares of IDG common stock in a transaction that provides IDG stockholders with value that is superior to the proposed transaction with Platinum Equity and its affiliates ( *Platinum* ).

We propose to acquire all outstanding shares of IDG common stock at a price of \$11.70 per share in cash. Subject to satisfactory completion of due diligence, we would execute a definitive agreement covering our proposal. We would be willing to execute a definitive agreement in substantially the same form as IDG's agreement with Platinum, and thus do not anticipate any delay in negotiations. No closing conditions, other than those required for the Platinum transaction, would be necessary to consummate our proposed transaction with IDG. Our proposal will not be subject to a financing condition.

We are prepared to commence due diligence expeditiously, assuming that we are granted full access to IDG due diligence materials and receive cooperation from IDG management. As contemplated by the agreement for the Platinum transaction, we are willing to execute an appropriate confidentiality agreement in connection with any proprietary information we may receive from IDG.

We are enthusiastic about a transaction with IDG and believe that our proposal will enable the Board of Directors to maximize value for IDG stockholders.

We would like to meet with the Board of Directors as soon as possible to discuss our superior proposal. You may contact us at (817) 332-3235. We look forward to your prompt response.

Sincerely,

/s/ J. Bryan King

J. Bryan King, CFA  
LKCM Private Discipline Master Fund, SPC

***Additional Information and Where to Find It***

This communication does not constitute an offer to buy any securities or a solicitation of any vote or approval or a solicitation of an offer to sell any securities. If LKCM and IDG reach an agreement with respect to the proposed transaction, IDG would file a proxy statement with the Securities and Exchange Commission. The definitive proxy statement would be mailed to stockholders of IDG. INVESTORS AND SECURITY HOLDERS OF IDG ARE URGED TO READ THE PROXY STATEMENT AND ANY OTHER DOCUMENTS FILED WITH THE SEC CAREFULLY IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION.

Investors and security holders will be able to obtain free copies of any documents filed with the SEC through the website maintained by the SEC at <http://www.sec.gov>.

LKCM and its directors and executive officers and other persons may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information regarding LKCM's directors and executive officers is available at [www.lkcm.com](http://www.lkcm.com).

#####

Contact: Jacob D. Smith, Luther King Capital Management Corporation, 817-332-3235