

SVB FINANCIAL GROUP  
Form 10-Q  
August 05, 2011  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2011

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to            .

Commission File Number: 000-15637

**SVB FINANCIAL GROUP**

(Exact name of registrant as specified in its charter)

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**91-1962278**  
(I.R.S. Employer  
Identification No.)

**3003 Tasman Drive, Santa Clara, California**  
(Address of principal executive offices)

**95054-1191**  
(Zip Code)

**(408) 654-7400**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At July 29, 2011, 43,220,293 shares of the registrant's common stock (\$0.001 par value) were outstanding.

**Table of Contents**

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I - FINANCIAL INFORMATION</u></b>	<b>3</b>
Item 1. <u>Interim Consolidated Financial Statements (unaudited)</u>	3
<u>Interim Consolidated Balance Sheets (unaudited) as of June 30, 2011 and December 31, 2010</u>	3
<u>Interim Consolidated Statements of Income (unaudited) for the three and six months ended June 30, 2011 and 2010</u>	4
<u>Interim Consolidated Statements of Comprehensive Income (unaudited) for the three and six months ended June 30, 2011 and 2010</u>	5
<u>Interim Consolidated Statements of Stockholders' Equity (unaudited) for the six months ended June 30, 2011 and 2010</u>	6
<u>Interim Consolidated Statements of Cash Flows (unaudited) for the six months ended June 30, 2011 and 2010</u>	7
<u>Notes to Interim Consolidated Financial Statements (unaudited)</u>	8
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	41
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	73
Item 4. <u>Controls and Procedures</u>	74
<b><u>PART II - OTHER INFORMATION</u></b>	<b>75</b>
Item 1. <u>Legal Proceedings</u>	75
Item 1A. <u>Risk Factors</u>	75
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	75
Item 3. <u>Defaults Upon Senior Securities</u>	75
Item 4. <u>(Removed and Reserved)</u>	75
Item 5. <u>Other Information</u>	75
Item 6. <u>Exhibits</u>	75
<b><u>SIGNATURES</u></b>	<b>76</b>
<b><u>INDEX TO EXHIBITS</u></b>	<b>77</b>

**Table of Contents****PART I - FINANCIAL INFORMATION****ITEM 1. INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)  
SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

(Dollars in thousands, except par value and share data)	June 30, 2011	December 31, 2010
<b>Assets</b>		
Cash and due from banks	\$ 2,100,462	\$ 2,672,725
Federal funds sold, securities purchased under agreements to resell and other short-term investment securities	464,757	403,707
Cash and cash equivalents	2,565,219	3,076,432
Available-for-sale securities	9,580,905	7,917,967
Non-marketable securities	875,194	721,520
Investment securities	10,456,099	8,639,487
Loans, net of unearned income	5,978,646	5,521,737
Allowance for loan losses	(82,155)	(82,627)
Net loans	5,896,491	5,439,110
Premises and equipment, net of accumulated depreciation and amortization	49,452	44,545
Accrued interest receivable and other assets	399,474	328,187
<b>Total assets</b>	<b>\$ 19,366,735</b>	<b>\$ 17,527,761</b>
<b>Liabilities and total equity</b>		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 10,683,945	\$ 9,011,538
Interest-bearing deposits	5,594,529	5,325,403
Total deposits	16,278,474	14,336,941
Short-term borrowings		37,245
Other liabilities	462,614	196,037
Long-term debt	609,596	1,209,260
<b>Total liabilities</b>	<b>17,350,684</b>	<b>15,779,483</b>
Commitments and contingencies (Note 11)		
SVBFG stockholders' equity:		
Preferred stock, \$0.001 par value, 20,000,000 shares authorized; no shares issued and outstanding		
Common stock, \$0.001 par value, 150,000,000 shares authorized; 43,136,209 shares and 42,268,201 shares outstanding, respectively	43	42

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Additional paid-in capital	462,885	422,334
Retained earnings	926,588	827,831
Accumulated other comprehensive income	47,377	24,143
<b>Total SVBFG stockholders equity</b>	<b>1,436,893</b>	<b>1,274,350</b>
Noncontrolling interests	579,158	473,928
<b>Total equity</b>	<b>2,016,051</b>	<b>1,748,278</b>
<b>Total liabilities and total equity</b>	<b>\$ 19,366,735</b>	<b>\$ 17,527,761</b>

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**

(Dollars in thousands, except per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
<b>Interest income:</b>				
Loans	\$ 93,466	\$ 75,558	\$ 183,242	\$ 149,500
<b>Available-for-sale securities:</b>				
Taxable	44,217	36,851	85,599	69,118
Non-taxable	883	951	1,824	1,921
Federal funds sold, securities purchased under agreements to resell and other short-term investment securities	1,595	2,885	3,597	5,725
<b>Total interest income</b>	<b>140,161</b>	<b>116,245</b>	<b>274,262</b>	<b>226,264</b>
<b>Interest expense:</b>				
Deposits	2,559	3,867	5,664	7,532
Borrowings	7,149	5,942	17,846	11,456
<b>Total interest expense</b>	<b>9,708</b>	<b>9,809</b>	<b>23,510</b>	<b>18,988</b>
<b>Net interest income</b>	<b>130,453</b>	<b>106,436</b>	<b>250,752</b>	<b>207,276</b>
Provision for (reduction of) loan losses	134	7,408	(2,913)	18,153
<b>Net interest income after provision for loan losses</b>	<b>130,319</b>	<b>99,028</b>	<b>253,665</b>	<b>189,123</b>
<b>Noninterest income:</b>				
Gains on investment securities, net	71,680	4,805	123,017	20,809
Foreign exchange fees	10,354	8,255	20,851	17,116
Deposit service charges	7,838	7,734	14,955	14,959
Gains on derivative instruments, net	13,651	1,326	14,202	3,308
Credit card fees	4,364	3,027	8,181	5,714
Client investment fees	3,107	4,941	6,768	8,881
Letters of credit and standby letters of credit income	2,702	2,606	5,412	5,117
Other	10,012	7,463	20,276	13,526
<b>Total noninterest income</b>	<b>123,708</b>	<b>40,157</b>	<b>213,662</b>	<b>89,430</b>
<b>Noninterest expense:</b>				
Compensation and benefits	79,888	59,993	155,520	119,823
Professional services	13,891	12,642	26,878	24,740
Premises and equipment	6,440	5,319	12,352	11,103
Business development and travel	5,890	5,103	11,543	9,389
Net occupancy	4,546	4,649	9,196	9,337
FDIC assessments	2,163	5,587	5,638	10,636
Correspondent bank fees	2,202	1,956	4,365	3,904
Provision for unfunded credit commitments	976	2,376	76	869
Other	5,036	6,555	12,899	12,955
<b>Total noninterest expense</b>	<b>121,032</b>	<b>104,180</b>	<b>238,467</b>	<b>202,756</b>

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Income before income tax expense	132,995	35,005	228,860	75,797
Income tax expense	43,263	13,819	66,033	25,401
Net income before noncontrolling interests	89,732	21,186	162,827	50,396
Net income attributable to noncontrolling interests	(23,982)	(66)	(64,070)	(10,719)
<b>Net income available to common stockholders</b>	<b>\$ 65,750</b>	<b>\$ 21,120</b>	<b>\$ 98,757</b>	<b>\$ 39,677</b>
Earnings per common share basic	\$ 1.53	\$ 0.51	\$ 2.31	\$ 0.95
Earnings per common share diluted	1.50	0.50	2.27	0.94
See accompanying notes to interim consolidated financial statements (unaudited).				

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)**

(Dollars in thousands)	Three months ended		Six months ended	
	June 30,		June 30,	
	2011	2010	2011	2010
<b>Net income before noncontrolling interests</b>	\$ 89,732	\$ 21,186	\$ 162,827	\$ 50,396
Other comprehensive income, net of tax:				
Change in cumulative translation gains:				
Foreign currency translation gains (losses)	926	(1,672)	1,891	(152)
Related tax (expense) benefit	(379)	682	(774)	62
Change in unrealized gains on available-for-sale securities:				
Unrealized holding gains	100,836	65,063	74,677	92,289
Related tax expense	(41,252)	(27,083)	(30,529)	(37,642)
Reclassification adjustment for gains included in net income	(37,221)	(841)	(37,283)	(868)
Related tax benefit	15,227	343	15,252	354
Other comprehensive income, net of tax	38,137	36,492	23,234	54,043
<b>Comprehensive income</b>	127,869	57,678	186,061	104,439
Comprehensive income attributable to noncontrolling interests	(23,982)	(66)	(64,070)	(10,719)
<b>Comprehensive income available to common stockholders</b>	\$ 103,887	\$ 57,612	\$ 121,991	\$ 93,720

See accompanying notes to interim consolidated financial statements (unaudited).



**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED)**

(Dollars in thousands)	Common Stock		Additional	Retained	Accumulated	Total SVBFG	Noncontrolling	Total
	Shares	Amount	Paid-in	Earnings	Other	Stockholders	Interests	Equity
			Capital		Income	Equity		
<b>Balance at December 31, 2009</b>	<b>41,338,389</b>	<b>\$ 41</b>	<b>\$ 389,490</b>	<b>\$ 732,907</b>	<b>\$ 5,905</b>	<b>\$ 1,128,343</b>	<b>\$ 345,767</b>	<b>\$ 1,474,110</b>
Common stock issued under employee benefit plans, net of restricted stock cancellations	547,808	1	13,203			13,204		13,204
Income tax benefit from stock options exercised, vesting of restricted stock and other			2,445			2,445		2,445
Net income				39,677		39,677	10,719	50,396
Capital calls and distributions, net							33,366	33,366
Net change in unrealized gains on available-for-sale investment securities, net of tax					54,133	54,133		54,133
Foreign currency translation adjustments, net of tax					(90)	(90)		(90)
Stock-based compensation expense			6,247			6,247		6,247
Repurchase of warrant under Capital Purchase Program			(6,820)			(6,820)		(6,820)
Other-net			(44)	8		(36)		(36)
<b>Balance at June 30, 2010</b>	<b>41,886,197</b>	<b>\$ 42</b>	<b>\$ 404,521</b>	<b>\$ 772,592</b>	<b>\$ 59,948</b>	<b>\$ 1,237,103</b>	<b>\$ 389,852</b>	<b>\$ 1,626,955</b>
<b>Balance at December 31, 2010</b>	<b>42,268,201</b>	<b>\$ 42</b>	<b>\$ 422,334</b>	<b>\$ 827,831</b>	<b>\$ 24,143</b>	<b>\$ 1,274,350</b>	<b>\$ 473,928</b>	<b>\$ 1,748,278</b>
Common stock issued under employee benefit plans, net of restricted stock cancellations	866,984	1	26,129			26,130		26,130
Common stock issued upon settlement of 3.875% Convertible Notes, net of shares received from associated convertible note hedge	1,024							
Income tax benefit from stock options exercised, vesting of restricted stock and other			5,563			5,563		5,563
Net income				98,757		98,757	64,070	162,827
Capital calls and distributions, net							41,160	41,160
Net change in unrealized gains on available-for-sale investment securities, net of tax					22,117	22,117		22,117
Foreign currency translation adjustments, net of tax					1,117	1,117		1,117
Stock-based compensation expense			8,859			8,859		8,859
<b>Balance at June 30, 2011</b>	<b>43,136,209</b>	<b>\$ 43</b>	<b>\$ 462,885</b>	<b>\$ 926,588</b>	<b>\$ 47,377</b>	<b>\$ 1,436,893</b>	<b>\$ 579,158</b>	<b>\$ 2,016,051</b>

See accompanying notes to interim consolidated financial statements (unaudited).

**Table of Contents****SVB FINANCIAL GROUP AND SUBSIDIARIES****INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

(Dollars in thousands)	Six months ended June 30,	
	2011	2010
<b>Cash flows from operating activities:</b>		
Net income before noncontrolling interests	\$ 162,827	\$ 50,396
Adjustments to reconcile net income to net cash provided by operating activities:		
Net gain from note repurchases and termination of corresponding interest rate swaps	(3,123)	
(Reduction of) provision for loan losses	(2,913)	18,153
Provision for unfunded credit commitments	76	869
Changes in fair values of derivatives, net	(13,211)	2,926
Gains on investment securities, net	(123,017)	(20,809)
Depreciation and amortization	13,834	11,188
Amortization of premiums on available-for-sale securities, net	8,904	10,339
Tax benefit (expense) from stock exercises	759	(330)
Amortization of share-based compensation	8,949	6,296
Amortization of deferred loan fees	(28,458)	(24,094)
Deferred income tax expense	2,423	2,732
Losses on sale of and valuation adjustments to other real estate owned property		24
Changes in other assets and liabilities:		
Accrued interest receivable and payable, net	(8,348)	(1,349)
Accounts receivable	(3,678)	(667)
Accounts payable	82,271	(371)
Income tax receivable, net	3,854	(886)
Prepaid FDIC assessments and amortization	5,082	5,118
Accrued compensation	(12,535)	7,545
Foreign exchange spot contracts, net	65,536	13,215
Other, net	12,574	14,697
<b>Net cash provided by operating activities</b>	<b>171,806</b>	<b>94,992</b>
<b>Cash flows from investing activities:</b>		
Purchases of available-for-sale securities	(4,334,481)	(2,371,038)
Proceeds from sales of available-for-sale securities	1,414,096	160,350
Proceeds from maturities and pay downs of available-for-sale securities	1,322,555	892,588
Purchases of nonmarketable securities (cost and equity method accounting)	(28,355)	(20,103)
Proceeds from sales of nonmarketable securities (cost and equity method accounting)	13,888	6,691
Purchases of nonmarketable securities (investment fair value accounting)	(82,574)	(44,939)
Proceeds from sales and distributions of nonmarketable securities (investment fair value accounting)	45,855	15,874
Net (increase) decrease in loans	(449,114)	89,979
Proceeds from recoveries of charged-off loans	11,056	9,499
Proceeds from sale of other real estate owned		196
Payment for acquisition of intangibles, net of cash acquired		(360)
Purchases of premises and equipment	(12,843)	(13,220)
<b>Net cash used for investing activities</b>	<b>(2,099,917)</b>	<b>(1,274,483)</b>
<b>Cash flows from financing activities:</b>		
Net increase in deposits	1,941,533	1,808,476
(Decrease) increase in short-term borrowings	(37,245)	5,980
Payments for repurchases of 5.70% Senior Notes and 6.05% Subordinated Notes, including repurchase premiums and associated fees	(346,443)	

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Proceeds from termination of portions of interest rate swaps associated with 5.70% Senior Notes and 6.05% Subordinated Notes	36,959	
Payments for settlement of 3.875% Convertible Notes	(250,000)	
Capital contributions from noncontrolling interests, net of distributions	41,160	33,366
Tax benefit from stock exercises	4,804	2,775
Proceeds from issuance of common stock and Employee Stock Purchase Plan	26,130	13,204
Repurchase of warrant under Capital Purchase Program		(6,820)
<b>Net cash provided by financing activities</b>	<b>1,416,898</b>	<b>1,856,981</b>
Net (decrease) increase in cash and cash equivalents	(511,213)	677,490
Cash and cash equivalents at beginning of period	3,076,432	3,512,853
<b>Cash and cash equivalents at end of period</b>	<b>\$ 2,565,219</b>	<b>\$ 4,190,343</b>
<b>Supplemental disclosures:</b>		
Cash paid during the period for:		
Interest	\$ 25,625	\$ 18,991
Income taxes	53,336	20,876
Noncash items during the period:		
Unrealized gains on available-for-sale securities, net of tax	\$ 22,117	\$ 54,133
Net change in fair value of interest rate swaps	(1,762)	13,276
	See accompanying notes to interim consolidated financial statements (unaudited).	

---

**Table of Contents**

**SVB FINANCIAL GROUP AND SUBSIDIARIES**

**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. Basis of Presentation**

SVB Financial Group ( SVB Financial or the Parent ) is a diversified financial services company, as well as a bank holding company and financial holding company. SVB Financial was incorporated in the state of Delaware in March 1999. Through our various subsidiaries and divisions, we offer a variety of banking and financial products and services to support our clients through all stages of their life cycles. In these notes to our unaudited interim consolidated financial statements, when we use or refer to SVB Financial Group, SVBFG, the Company, we, us or other similar words, we mean SVB Financial Group and all of its subsidiaries collectively, including Silicon Valley Bank (the Bank ), unless the context requires otherwise. When we use or refer to SVB Financial or the Parent we are referring only to the parent company, SVB Financial Group, unless the context requires otherwise.

The accompanying interim consolidated financial statements reflect all adjustments of a normal and recurring nature that are, in the opinion of management, necessary to fairly present our financial position, results of operations and cash flows in accordance with accounting principles generally accepted in the United States of America ( GAAP ). Such interim consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. The results of operations for the three and six months ended June 30, 2011 are not necessarily indicative of results to be expected for any future periods. These interim consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2010 ( 2010 Form 10-K ).

The accompanying unaudited interim consolidated financial statements have been prepared on a consistent basis with the accounting policies described in Consolidated Financial Statements and Supplementary Data Note 2 Summary of Significant Accounting Policies under Part II, Item 8 of our 2010 Form 10-K.

The preparation of unaudited interim consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates may change as new information is obtained. Significant items that are subject to such estimates include the valuation of non-marketable securities, the allowance for loan losses, valuation of equity warrant assets, the recognition and measurement of income tax assets and liabilities, the adequacy of the reserve for unfunded credit commitments, and share-based compensation.

***Principles of Consolidation and Presentation***

Our consolidated financial statements include the accounts of SVB Financial Group and entities in which we have a controlling financial interest. We determine whether we have a controlling financial interest in an entity by evaluating whether the entity is a voting interest entity or a variable interest entity. All significant intercompany accounts and transactions have been eliminated.

Voting interest entities are entities that have sufficient equity and provide the equity investors voting rights that enable them to make significant decisions relating to the entity's operations. For these types of entities, the Company's determination of whether it has a controlling interest is based on ownership of the majority of the entities' voting equity interest or through control of management of the entities.

Variable interest entities ( VIEs ) are entities that, by design, either (1) lack sufficient equity to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) have equity investors that do not have the ability to make significant decisions relating to the entity's operations through voting rights, or do not have the obligation to absorb the expected losses, or do not have the right to receive the residual returns of the entity. We determine whether we have a controlling financial interest in a VIE by considering whether our involvement with the VIE is significant and designates us as the primary beneficiary based on the following:

1. We have the power to direct the activities of the VIE that most significantly impact the entity's economic performance; and,

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

2. The aggregate indirect and direct variable interests held by the Company have the obligation to absorb losses or the right to receive benefits from the entity that could be significant to the VIE.

Voting interest entities in which the Company has a controlling financial interest or VIEs in which the Company is the primary beneficiary are consolidated into our financial statements.

**Table of Contents**

We have not provided financial or other support during the periods presented to any VIE that we were not previously contractually required to provide. We are variable interest holders in certain partnerships for which we are the primary beneficiary. We perform on-going reassessments of whether facts or circumstances have changed in relation to previously evaluated voting interest entities and our involvement in VIEs which could cause the Company's consolidation conclusion to change.

**Recent Accounting Pronouncements**

In April 2011, the Financial Accounting Standards Board ( FASB ) issued a new accounting standard (ASU No. 2011-02), which requires new disclosures and provides additional guidance to creditors for determining whether a modification or restructuring of a receivable is a troubled debt restructuring ( TDR ). The new guidance will require creditors to evaluate modifications and restructurings of receivables using a more principles-based approach, which may result in more modifications and restructurings being considered TDR s. The new disclosures and guidance are effective for interim and annual reporting periods beginning on or after June 15, 2011, with retrospective disclosures required for all TDR activities that have occurred from the beginning of the annual period of adoption. This standard clarifies how TDR s are determined and increases the disclosure requirements for TDR s, however we do not expect it to have a material impact on our financial position, results of operations or stockholders' equity.

In May 2011, the FASB issued a new accounting standard (ASU No. 2011-04), which requires new disclosures and clarifies existing guidance surrounding fair value measurement. This standard was issued concurrent with the International Accounting Standards Board's ( IASB ) issuance of a fair value measurement standard with the objective of a converged definition of fair value measurement and disclosure guidance. The new guidance clarifies that the principal market for a financial instrument should be determined based on the market with the greatest volume and level of activity. This new guidance is effective on a prospective basis for interim and annual reporting periods beginning after December 15, 2011. This standard clarifies how fair value is measured and increases the disclosure requirements for fair value measurements. We are currently assessing the impact of this guidance, however we do not expect it to have a material impact on our financial position, results of operations or stockholders' equity.

**Reclassifications**

Certain prior period amounts have been reclassified to conform to the current period presentations.

**2. Stockholders' Equity and Earnings Per Share ( EPS )***Earnings Per Share*

Basic EPS is the amount of earnings available to each share of common stock outstanding during the reporting period. Diluted EPS is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options and restricted stock units and awards outstanding under our equity incentive plans, our Employee Stock Purchase Plan ( ESPP ), our 3.875% convertible senior notes ( 3.875% Convertible Notes ) and associated convertible note hedge and warrant agreement. Potentially dilutive common shares are excluded from the computation of dilutive EPS in periods in which the effect would be anti-dilutive. The following is a reconciliation of basic EPS to diluted EPS for the three and six months ended June 30, 2011 and 2010, respectively:

(Dollars and shares in thousands, except per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
<b>Numerator:</b>				
Net income available to common stockholders	\$ 65,750	\$ 21,120	\$ 98,757	\$ 39,677
<b>Denominator:</b>				
Weighted average common shares outstanding-basic	42,924	41,720	42,704	41,558
<b>Weighted average effect of dilutive securities:</b>				
Stock options and ESPP	654	694	678	712
Restricted stock units	101	62	100	70
3.875% Convertible Notes	61		77	
Denominator for diluted calculation	43,740	42,476	43,559	42,340

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Earnings per common share:

Basic	\$	1.53	\$	0.51	\$	2.31	\$	0.95
Diluted	\$	1.50	\$	0.50	\$	2.27	\$	0.94

**Table of Contents**

The following table summarizes the common shares excluded from the diluted EPS calculation as they were deemed to be anti-dilutive for the three and six months ended June 30, 2011 and 2010, respectively:

(Shares in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Stock options	44	7	60	8
Restricted stock units		1	2	7
<b>Total</b>	<b>44</b>	<b>8</b>	<b>62</b>	<b>15</b>

In addition to the above, at June 30, 2011, 4.7 million common shares under warrants associated with our 3.875% Convertible Notes were outstanding but also excluded from the diluted EPS calculation as they were deemed to be anti-dilutive based on the conversion price of \$64.43 per common share. Concurrent with the issuance of our 3.875% Convertible Notes, we entered into a convertible note hedge and warrant agreement. For more information on our 3.875% Convertible Notes and associated convertible note hedge and warrant agreement, see Note 7 Short-Term Borrowings and Long-Term Debt and Note 8 Derivative Financial Instruments .

Our \$250 million 3.875% Convertible Notes matured on April 15, 2011. All of the notes were converted prior to maturity and we made an aggregate \$260.4 million conversion settlement payment. We paid \$250.0 million in cash (representing total principal) and \$10.4 million through the issuance of 187,760 shares of our common stock (representing total conversion premium value). In addition, in connection with the conversion settlement, we received 186,736 shares of our common stock, valued at \$10.3 million, from the associated convertible note hedge. Accordingly, there was no significant net impact on our total stockholders' equity with respect to settling the conversion premium value.

**3. Share-Based Compensation**

For the three and six months ended June 30, 2011 and 2010, we recorded share-based compensation and related tax benefits as follows:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Share-based compensation expense	\$ 4,706	\$ 3,005	\$ 8,949	\$ 6,296
Income tax benefit related to share-based compensation expense	(1,243)	(673)	(2,276)	(1,445)
<b>Unrecognized Compensation Expense</b>				

At June 30, 2011, unrecognized share-based compensation expense was as follows:

(Dollars in thousands)	Unrecognized Expense	Average Expected Recognition Period - in Years
Stock options	\$ 15,884	3.04
Restricted stock units	23,549	2.94
<b>Total unrecognized share-based compensation expense</b>	<b>\$ 39,433</b>	



**Table of Contents****Share-Based Payment Award Activity**

The table below provides stock option information related to the 1997 Equity Incentive Plan and the 2006 Equity Incentive Plan for the six months ended June 30, 2011:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life in Years	Aggregate Intrinsic Value of In-The- Money Options
Outstanding at December 31, 2010	3,112,253	\$ 37.88		
Granted	365,583	59.97		
Exercised	(707,770)	33.89		
Forfeited	(23,823)	42.20		
Expired	(1,426)	35.53		
Outstanding at June 30, 2011	2,744,817	41.81	3.70	\$ 49,351,094
Vested and expected to vest at June 30, 2011	2,599,938	41.41	3.56	47,762,256
Exercisable at June 30, 2011	1,642,080	39.16	2.30	33,733,082

The aggregate intrinsic value of outstanding options shown in the table above represents the pretax intrinsic value based on our closing stock price of \$59.71 as of June 30, 2011. The total intrinsic value of options exercised during the three and six months ended June 30, 2011 was \$6.9 million and \$15.8 million, respectively, compared to \$4.0 million and \$7.2 million for the comparable 2010 periods.

The table below provides information for restricted stock units under the 1997 Equity Incentive Plan and the 2006 Equity Incentive Plan for the six months ended June 30, 2011:

	Shares	Weighted Average Grant Date Fair Value
Nonvested at December 31, 2010	395,950	\$ 43.49
Granted	312,735	60.06
Vested	(112,528)	43.80
Forfeited	(9,746)	47.51
Nonvested at June 30, 2011	586,411	52.20

**4. Federal Funds Sold, Securities Purchased under Agreements to Resell and Other Short-Term Investment Securities**

The following table details the securities purchased under agreements to resell and other short-term investment securities at June 30, 2011 and December 31, 2010, respectively:

(Dollars in thousands)	June 30, 2011	December 31, 2010
Securities purchased under agreements to resell	\$ 302,003	\$ 60,345

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Short-term agency discount notes		330,370
Other short-term investment securities	162,754	12,992
Total federal funds sold, securities purchased under agreements to resell and other short-term investment securities	\$ 464,757	\$ 403,707

In addition, as of June 30, 2011 and December 31, 2010, \$1.5 billion and \$2.2 billion, respectively, of our cash and due from banks was deposited with the Federal Reserve Bank and was earning interest at the Federal Funds target rate, and interest-earning deposits in other financial institutions were \$260.4 million and \$246.3 million, respectively.

**Table of Contents****5. Investment Securities**

Our investment securities portfolio consists of both an available-for-sale securities portfolio, which represents interest-earning investment securities, and a non-marketable securities portfolio, which primarily represents investments managed as part of our funds management business.

The major components of our investment securities portfolio at June 30, 2011 and December 31, 2010 are as follows:

(Dollars in thousands)	June 30, 2011				December 31, 2010			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Carrying Value	Amortized Cost	Unrealized Gains	Unrealized Losses	Carrying Value
Available-for-sale securities, at fair value:								
U.S. treasury securities	\$ 25,321	\$ 907	\$	\$ 26,228	\$ 25,408	\$ 1,002	\$	\$ 26,410
U.S. agency debentures	3,181,788	18,226	(5,650)	3,194,364	2,844,973	7,077	(16,957)	2,835,093
Residential mortgage-backed securities:								
Agency-issued mortgage-backed securities	1,323,747	19,574	(1,271)	1,342,050	1,234,120	15,487	(1,097)	1,248,510
Agency-issued collateralized mortgage obligations - fixed rate	2,156,358	36,703	(425)	2,192,636	806,032	24,435	(1)	830,466
Agency-issued collateralized mortgage obligations - variable rate	2,697,867	6,293	(1,530)	2,702,630	2,870,570	10,394	(1,439)	2,879,525
Commercial mortgage-backed securities	25,313	423		25,736				
Municipal bonds and notes	92,274	4,570	(246)	96,598	96,381	2,164	(965)	97,580
Equity securities	633	76	(46)	663	358	34	(9)	383
<b>Total available-for-sale securities</b>	<b>\$ 9,503,301</b>	<b>\$ 86,772</b>	<b>\$ (9,168)</b>	<b>\$ 9,580,905</b>	<b>\$ 7,877,842</b>	<b>\$ 60,593</b>	<b>\$ (20,468)</b>	<b>\$ 7,917,967</b>
Non-marketable securities:								
Non-marketable securities (investment company fair value accounting):								
Venture capital and private equity fund investments (1)				515,118				391,247
Other venture capital investments (2)				114,070				111,843
Other investments (3)				995				981
Non-marketable securities (equity method accounting):								
Other investments (4)				70,401				67,031
Low income housing tax credit funds				35,657				27,832
Non-marketable securities (cost method accounting):								
Venture capital and private equity fund investments (5)				125,580				110,466
Other venture capital investments				13,373				12,120
<b>Total non-marketable securities</b>				<b>875,194</b>				<b>721,520</b>
<b>Total investment securities</b>				<b>\$ 10,456,099</b>				<b>\$ 8,639,487</b>

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

- (1) The following table shows the amount of venture capital and private equity fund investments by the following consolidated funds and our ownership of each fund at June 30, 2011 and December 31, 2010:

(Dollars in thousands)	June 30, 2011		December 31, 2010	
	Amount	Ownership %	Amount	Ownership %
SVB Strategic Investors Fund, LP	\$ 44,643	12.6%	\$ 44,722	12.6%
SVB Strategic Investors Fund II, LP	116,475	8.6	94,694	8.6
SVB Strategic Investors Fund III, LP	185,067	5.9	146,613	5.9
SVB Strategic Investors Fund IV, LP	83,506	5.0	40,639	5.0
SVB Capital Preferred Return Fund, LP	35,802	20.0	23,071	20.0
SVB Capital NT Growth Partners, LP	36,934	33.0	28,624	33.0
SVB Capital Partners II, LP (i)	4,925	5.1	4,506	5.1
Other private equity fund (ii)	7,766	58.2	8,378	60.6
<b>Total venture capital and private equity fund investments</b>	<b>\$ 515,118</b>		<b>\$ 391,247</b>	

- (i) At June 30, 2011, we had a direct ownership interest of 1.3% and an indirect ownership interest of 3.8% in the fund through our ownership interest of SVB Strategic Investors Fund II, LP.
- (ii) At June 30, 2011, we had a direct ownership interest of 41.5% and an indirect ownership interest of 12.6% and 4.1% in the fund through our ownership interests of SVB Capital NT Growth Partners, LP and SVB Capital Preferred Return Fund, LP, respectively.

**Table of Contents**

- (2) The following table shows the amount of other venture capital investments by the following consolidated funds and our ownership of each fund at June 30, 2011 and December 31, 2010:

(Dollars in thousands)	June 30, 2011		December 31, 2010	
	Amount	Ownership %	Amount	Ownership %
Silicon Valley BancVentures, LP	\$ 22,250	10.7%	\$ 21,371	10.7%
SVB Capital Partners II, LP (i)	47,568	5.1	51,545	5.1
SVB India Capital Partners I, LP	42,777	14.4	38,927	14.4
SVB Capital Shanghai Yangpu Venture Capital Fund	1,475	6.8		
<b>Total other venture capital investments</b>	<b>\$ 114,070</b>		<b>\$ 111,843</b>	

- (i) At June 30, 2011, we had a direct ownership interest of 1.3% and an indirect ownership interest of 3.8% in the fund through our ownership of SVB Strategic Investors Fund II, LP.
- (3) Other investments within non-marketable securities (investment company fair value accounting) include our ownership in Partners for Growth, LP, a consolidated debt fund. At both June 30, 2011 and December 31, 2010 we had a majority ownership interest of slightly more than 50.0% in the fund. Partners for Growth, LP is managed by a third party and we do not have an ownership interest in the general partner of this fund.
- (4) The following table shows the carrying value and our ownership percentage of each investment at June 30, 2011 and December 31, 2010:

(Dollars in thousands)	June 30, 2011		December 31, 2010	
	Amount	Ownership %	Amount	Ownership %
Gold Hill Venture Lending 03, LP (i)	\$ 17,043	9.3%	\$ 17,826	9.3%
Gold Hill Capital 2008, LP (ii)	15,601	15.5	12,101	15.5
Partners for Growth II, LP	8,156	24.2	10,465	24.2
Other investments	29,601	N/A	26,639	N/A
<b>Total other investments</b>	<b>\$ 70,401</b>		<b>\$ 67,031</b>	

- (i) At June 30, 2011, we had a direct ownership interest of 4.8% in the fund and an indirect interest in the fund through our investment in Gold Hill Venture Lending Partners 03, LLC ( GHLLC ) of 4.5%. Our aggregate direct and indirect ownership in the fund is 9.3%.
- (ii) At June 30, 2011, we had a direct ownership interest of 11.5% in the fund and an indirect interest in the fund through our investment in Gold Hill Capital 2008, LLC of 4.0%. Our aggregate direct and indirect ownership in the fund is 15.5%.
- (5) Represents investments in 334 and 343 funds (primarily venture capital funds) at June 30, 2011 and December 31, 2010, respectively, where our ownership interest is less than 5% of the voting interests of each such fund and in which we do not have the ability to exercise significant influence over the partnerships operating and financial policies. For the three months ended June 30, 2011, we recognized other-than-temporary impairment ( OTTI ) losses of \$0.3 million resulting from other-than-temporary declines in value for 10 of the 334 investments. For the six months ended June 30, 2011, we recognized OTTI losses of \$0.4 million resulting from other-than-temporary declines in value for 18 of the 334 investments. The OTTI losses are included in net gains on investment securities, a component of noninterest income. For the remaining 316 investments at June 30, 2011, we concluded that declines in value, if any, were temporary and as such, no OTTI was required to be recognized. At June 30, 2011, the carrying value of these venture capital and private equity fund investments (cost method accounting) was \$125.6 million, and the estimated fair value was \$141.1 million.



**Table of Contents**

The following table summarizes our unrealized losses on our available-for-sale securities portfolio into categories of less than 12 months, or 12 months or longer as of June 30, 2011:

(Dollars in thousands)	Less than 12 months		June 30, 2011 12 months or longer		Total	
	Fair Value	Unrealized	Fair Value	Unrealized	Fair Value	Unrealized
	of Investments	Losses	of Investments	Losses	of Investments	Losses
U.S. agency debentures	\$ 963,408	\$ (5,650)	\$	\$	\$ 963,408	\$ (5,650)
Residential mortgage-backed securities:						
Agency-issued mortgage-backed securities	98,038	(1,271)			98,038	(1,271)
Agency-issued collateralized mortgage obligations fixed rate	306,876	(425)			306,876	(425)
Agency-issued collateralized mortgage obligations variable rate	600,587	(1,530)			600,587	(1,530)
Municipal bonds and notes	8,578	(246)			8,578	(246)
Equity securities	509	(46)			509	(46)
Total temporarily impaired securities (1)	\$ 1,977,996	\$ (9,168)	\$	\$	\$ 1,977,996	\$ (9,168)

- (1) As of June 30, 2011, we identified a total of 75 investments that were in unrealized loss positions. Based on the underlying credit quality of the investments, we do not intend to sell any of our securities prior to recovery of our adjusted cost basis and as of June 30, 2011, it is more likely than not that we will not be required to sell any of our debt securities prior to recovery of our adjusted cost basis. Based on our analysis we deem all impairments to be temporary and changes in value for our temporarily impaired securities as of June 30, 2011 are included in other comprehensive income. Market valuations and impairment analyses on assets in the investment securities portfolio are reviewed and monitored on a quarterly basis.

The following table summarizes our unrealized losses on our available-for-sale securities portfolio into categories of less than 12 months, or 12 months or longer as of December 31, 2010:

(Dollars in thousands)	Less than 12 months		December 31, 2010 12 months or longer		Total	
	Fair Value of Investments	Unrealized Losses	Fair Value of Investments	Unrealized Losses	Fair Value of Investments	Unrealized Losses
	U.S. agency debentures	\$ 1,731,639	\$ (16,957)	\$	\$	\$ 1,731,639
Residential mortgage-backed securities:						
Agency-issued mortgage-backed securities	32,595	(1,097)			32,595	(1,097)
Agency-issued collateralized mortgage obligations fixed rate	322	(1)			322	(1)
Agency-issued collateralized mortgage obligations variable rate	506,104	(1,439)			506,104	(1,439)
Municipal bonds and notes	25,699	(893)	3,451	(72)	29,150	(965)
Equity securities	148	(9)			148	(9)
Total temporarily impaired securities	\$ 2,296,507	\$ (20,396)	\$ 3,451	\$ (72)	\$ 2,299,958	\$ (20,468)

The following table summarizes the remaining contractual principal maturities and fully taxable equivalent yields on debt securities classified as available-for-sale as of June 30, 2011. Interest income on certain municipal bonds and notes (non-taxable investments) are presented on a fully taxable equivalent basis using the federal statutory tax rate of 35.0 percent. The weighted average yield is computed using the amortized cost of debt securities, which are reported at fair value. For U.S. treasury securities, the expected maturity is the actual contractual maturity of the notes. Expected remaining maturities for most U.S. agency debentures may occur earlier than their contractual maturities because the note issuers have

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

the right to call outstanding amounts ahead of their contractual maturity. Expected maturities for mortgage-backed securities may differ significantly from their contractual maturities because mortgage borrowers have the right to prepay outstanding loan obligations with or without penalties. Mortgage-backed securities classified as available-for-sale typically have original contractual maturities from 10 to 30 years whereas expected average lives of these securities tend to be significantly shorter and vary based upon structure.

(Dollars in thousands)	June 30, 2011									
	Total		One Year or Less		After One Year to Five Years		After Five Years to Ten Years		After Ten Years	
	Carrying Value	Weighted-Average Yield	Carrying Value	Weighted-Average Yield	Carrying Value	Weighted-Average Yield	Carrying Value	Weighted-Average Yield	Carrying Value	Weighted-Average Yield
U.S. treasury securities	\$ 26,228	2.39%	\$ 26,228	2.39%	\$ 26,228	2.39%	\$ 26,228	2.39%	\$ 26,228	2.39%
U.S. agency debentures	3,194,364	1.52	108,583	2.00	3,060,089	1.48	25,692	4.07		
Residential mortgage-backed securities:										
Agency-issued mortgage-backed securities	1,342,050	2.76					1,102,807	2.71	239,243	2.96
Agency-issued collateralized mortgage obligations fixed rate	2,192,636	2.80							2,192,636	2.80
Agency-issued collateralized mortgage obligations variable rate	2,702,630	0.70							2,702,630	0.70
Commercial mortgage-backed securities	25,736	2.70							25,736	2.70
Municipal bonds and notes	96,598	6.00	569	5.38	10,035	5.45	44,861	5.95	41,133	6.20
<b>Total</b>	<b>\$ 9,580,242</b>	<b>1.81</b>	<b>\$ 109,152</b>	<b>2.02</b>	<b>\$ 3,096,352</b>	<b>1.50</b>	<b>\$ 1,173,360</b>	<b>2.86</b>	<b>\$ 5,201,378</b>	<b>1.74</b>



**Table of Contents**

The following table presents the components of gains and losses (realized and unrealized) on investment securities for the three and six months ended June 30, 2011 and 2010:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
<b>Gross gains on investment securities:</b>				
Available-for-sale securities, at fair value (1)	\$ 37,314	\$ 3,101	\$ 37,377	\$ 3,132
Marketable securities (investment company fair value accounting)			442	51
<b>Non-marketable securities (investment company fair value accounting):</b>				
Venture capital and private equity fund investments	37,205	8,853	82,704	28,645
Other venture capital investments	2,071	4,453	7,019	4,937
Other investments			20	27
<b>Non-marketable securities (equity method accounting):</b>				
Other investments	3,132	598	6,516	2,141
<b>Non-marketable securities (cost method accounting):</b>				
Venture capital and private equity fund investments	801	243	1,056	558
Other investments	2,256	102	2,429	102
<b>Total gross gains on investment securities</b>	<b>82,779</b>	<b>17,350</b>	<b>137,563</b>	<b>39,593</b>
<b>Gross losses on investment securities:</b>				
Available-for-sale securities, at fair value (1)	(93)	(2,260)	(94)	(2,264)
Marketable securities (investment company fair value accounting)	(3,307)	(57)	(4,115)	(57)
<b>Non-marketable securities (investment company fair value accounting):</b>				
Venture capital and private equity fund investments	(4,845)	(4,784)	(6,901)	(9,120)
Other venture capital investments	(1,420)	(4,151)	(1,664)	(5,712)
Other investments		(79)		(79)
<b>Non-marketable securities (equity method accounting):</b>				
Other investments	(1,110)	(612)	(1,309)	(613)
<b>Non-marketable securities (cost method accounting):</b>				
Venture capital and private equity fund investments	(293)	(602)	(432)	(939)
Other investments	(31)		(31)	
<b>Total gross losses on investment securities</b>	<b>(11,099)</b>	<b>(12,545)</b>	<b>(14,546)</b>	<b>(18,784)</b>
<b>Gains on investment securities, net</b>	<b>\$ 71,680</b>	<b>\$ 4,805</b>	<b>\$ 123,017</b>	<b>\$ 20,809</b>
Gains attributable to noncontrolling interests, including carried interest	\$ 26,437	\$ 3,564	\$ 69,822	\$ 16,342

(1) The cost basis of available-for-sale securities sold is determined on a specific identification basis.

**Table of Contents****6. Loans and Allowance for Loan Losses**

We serve a variety of commercial clients in the technology, life science, venture capital/private equity and premium wine industries. Our technology clients generally tend to be in the industries of hardware (semiconductors, communications and electronics), software and related services, and clean technology. Our life science clients are concentrated in the medical devices and biotechnology sectors. Loans made to venture capital/private equity firm clients typically enable them to fund investments prior to their receipt of funds from capital calls. Loans to the premium wine industry focus on vineyards and wineries that produce grapes and wines of high quality.

In addition to commercial loans, we make loans to targeted high-net-worth individuals through SVB Private Bank. These products and services include real estate secured home equity lines of credit, which may be used to finance real estate investments and loans used to purchase, renovate or refinance personal residences. These products and services also include restricted stock purchase loans and capital call lines of credit. We also provide secured real estate loans to eligible employees through our Employee Home Ownership Program ( EHOP ).

We also provide community development loans made as part of our responsibilities under the Community Reinvestment Act. These loans are included within Construction loans below and are primarily secured by real estate.

The composition of loans, net of unearned income of \$52.3 million and \$45.5 million at June 30, 2011 and December 31, 2010, respectively, is presented in the following table:

(Dollars in thousands)	June 30, 2011	December 31, 2010
<b>Commercial loans:</b>		
Software	\$ 2,034,257	\$ 1,820,385
Hardware	645,967	561,610
Clean technology	237,430	159,502
Venture capital/private equity	1,009,604	1,036,077
Life science	624,944	568,739
Premium wine (1)	128,232	144,972
Other	257,546	303,492
<b>Commercial loans (2)</b>	<b>4,937,980</b>	<b>4,594,777</b>
<b>Real estate secured loans:</b>		
Premium wine (1)	341,659	312,255
Consumer loans (3)	462,922	361,704
<b>Real estate secured loans</b>	<b>804,581</b>	<b>673,959</b>
Construction loans	37,871	60,178
Consumer loans	198,214	192,823
<b>Total loans, net of unearned income</b>	<b>\$ 5,978,646</b>	<b>\$ 5,521,737</b>

- (1) Included in our premium wine portfolio are gross construction loans of \$109.5 million and \$119.0 million at June 30, 2011 and December 31, 2010, respectively.
- (2) Included within our commercial loans portfolio are business credit card loans to commercial clients. At June 30, 2011 and December 31, 2010, our business credit card loans portfolio totaled \$42.1 million and \$32.5 million, respectively.
- (3) Consumer loans secured by real estate at June 30, 2011 and December 31, 2010 were comprised of the following:

(Dollars in thousands)	June 30, 2011	December 31, 2010
Loans for personal residence	\$ 286,106	\$ 189,039

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Loans to eligible employees	92,782	88,510
Home equity lines of credit	84,034	84,155
Consumer loans secured by real estate	\$ 462,922	\$ 361,704

**Table of Contents**

The activity in the allowance for loan losses for the three and six months ended June 30, 2011 and 2010 was as follows:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Allowance for loan losses, beginning balance	\$ 82,051	\$ 68,271	\$ 82,627	\$ 72,450
Provision for (reduction of) loan losses	134	7,408	(2,913)	18,153
Gross loan charge-offs	(4,293)	(7,133)	(8,615)	(28,313)
Loan recoveries	4,263	3,243	11,056	9,499
Allowance for loan losses, ending balance	\$ 82,155	\$ 71,789	\$ 82,155	\$ 71,789

**Credit Quality**

The composition of loans, net of unearned income, broken out by portfolio segment (which we have identified as our commercial and consumer loan categories) and class of financing receivable (which we have identified as our client industry segments of software, hardware, etc.) as of June 30, 2011 and December 31, 2010, is as follows:

(Dollars in thousands)	June 30, 2011	December 31, 2010
<b>Commercial loans:</b>		
Software	\$ 2,061,588	\$ 1,820,680
Hardware	754,361	641,052
Venture capital/private equity	1,009,653	1,036,201
Life science	645,371	575,944
Premium wine	469,891	457,227
Other	376,646	436,106
Total commercial loans	5,317,510	4,967,210
<b>Consumer loans:</b>		
Real estate secured loans	462,922	361,704
Other consumer loans	198,214	192,823
Total consumer loans	661,136	554,527
Total loans, net of unearned income	\$ 5,978,646	\$ 5,521,737

**Table of Contents**

The following table summarizes the aging of our gross loans, broken out by portfolio segment and class of financing receivable as of June 30, 2011 and December 31, 2010:

(Dollars in thousands)	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Current	Loans Past Due 90 Days or More Still Accruing Interest
<b>June 30, 2011:</b>						
Commercial loans:						
Software	\$ 311	\$ 1,209	\$ 1	\$ 1,521	\$ 2,080,138	\$ 1
Hardware	54		1	55	755,963	1
Venture capital/private equity					1,020,628	
Life science	165			165	651,183	
Premium wine					468,351	
Other	98			98	375,061	
<b>Total commercial loans</b>	<b>628</b>	<b>1,209</b>	<b>2</b>	<b>1,839</b>	<b>5,351,324</b>	<b>2</b>
Consumer loans:						
Real estate secured loans					443,310	
Other consumer loans		48		48	198,110	
<b>Total consumer loans</b>		<b>48</b>		<b>48</b>	<b>641,420</b>	
<b>Total gross loans excluding impaired loans</b>	<b>628</b>	<b>1,257</b>	<b>2</b>	<b>1,887</b>	<b>5,992,744</b>	<b>2</b>
<b>Impaired loans</b>	<b>1,955</b>	<b>6</b>	<b>1,371</b>	<b>3,332</b>	<b>33,003</b>	
<b>Total gross loans</b>	<b>\$ 2,583</b>	<b>\$ 1,263</b>	<b>\$ 1,373</b>	<b>\$ 5,219</b>	<b>\$ 6,025,747</b>	<b>\$ 2</b>
<b>December 31, 2010:</b>						
Commercial loans:						
Software	\$ 674	\$ 239	\$ 17	\$ 930	\$ 1,834,897	\$ 17
Hardware	89	819	27	935	642,786	27
Venture capital/private equity					1,046,696	
Life science	157			157	578,208	
Premium wine					451,006	
Other					438,345	
<b>Total commercial loans</b>	<b>920</b>	<b>1,058</b>	<b>44</b>	<b>2,022</b>	<b>4,991,938</b>	<b>44</b>
Consumer loans:						
Real estate secured loans					341,048	
Other consumer loans					192,771	
<b>Total consumer loans</b>					<b>533,819</b>	
<b>Total gross loans excluding impaired loans</b>	<b>920</b>	<b>1,058</b>	<b>44</b>	<b>2,022</b>	<b>5,525,757</b>	<b>44</b>
<b>Impaired loans</b>	<b>323</b>	<b>913</b>	<b>7,805</b>	<b>9,041</b>	<b>30,385</b>	

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Total gross loans	\$ 1,243	\$ 1,971	\$ 7,849	\$ 11,063	\$ 5,556,142	\$ 44
-------------------	----------	----------	----------	-----------	--------------	-------

**Table of Contents**

The following table summarizes our impaired loans as they relate to our allowance for loan losses, broken out by portfolio segment and class of financing receivable as of June 30, 2011 and December 31, 2010:

(Dollars in thousands)	Impaired loans for which there is a related allowance for loan losses	Impaired loans for which there is no related allowance for loan losses	Total carrying value of impaired loans	Total unpaid principal of impaired loans
<b>June 30, 2011:</b>				
Commercial loans:				
Software	\$ 2,339	\$	\$ 2,339	\$ 2,778
Hardware	6,543		6,543	7,022
Life science	898	140	1,038	1,202
Premium wine	73	1,279	1,352	1,444
Other	3,433	2,149	5,582	8,123
Total commercial loans	13,286	3,568	16,854	20,569
Consumer loans:				
Real estate secured loans	19,481		19,481	21,959
Total consumer loans	19,481		19,481	21,959
Total	\$ 32,767	\$ 3,568	\$ 36,335	\$ 42,528
<b>December 31, 2010:</b>				
Commercial loans:				
Software	\$ 2,958	\$ 334	\$ 3,292	\$ 3,581
Hardware	3,517	307	3,824	3,931
Life science	2,050	1,362	3,412	4,433
Premium wine	2,995	3,167	6,162	7,129
Other	1,158	1,019	2,177	2,338
Total commercial loans	12,678	6,189	18,867	21,412
Consumer loans:				
Real estate secured loans	20,559		20,559	22,419
Total consumer loans	20,559		20,559	22,419
Total	\$ 33,237	\$ 6,189	\$ 39,426	\$ 43,831

The following table summarizes our average impaired loans, broken out by portfolio segment and class of financing receivable during the three and six months ended June 30, 2011 and 2010, respectively:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
<b>Average impaired loans:</b>	2011	2010	2011	2010
Commercial loans:				

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Software	\$ 2,620	\$ 7,213	\$ 2,697	\$ 6,990
Hardware	6,662	10,490	5,594	11,988
Life science	1,170	9,364	1,834	7,599
Premium wine	1,396	74	2,540	132
Other	3,588	2,242	2,878	2,362
Total commercial loans	15,436	29,383	15,543	29,071
Consumer loans:				
Real estate secured loans	19,557	21,471	19,841	21,339
Other consumer loans		42		228
Total consumer loans	19,557	21,513	19,841	21,567
Total average impaired loans	\$ 34,993	\$ 50,896	\$ 35,384	\$ 50,638



**Table of Contents**

The following tables summarize the activity relating to our allowance for loan losses for the three and six months ended June 30, 2011, broken out by portfolio segment:

<b>Three months ended June 30, 2011 (dollars in thousands)</b>	<b>Beginning Balance March 31, 2011</b>	<b>Charge-offs</b>	<b>Recoveries</b>	<b>Provision for (Reduction of)</b>	<b>Ending Balance June 30, 2011</b>
<b>Commercial loans:</b>					
Software	\$ 30,479	\$ (518)	\$ 2,639	\$ (727)	\$ 31,873
Hardware	15,840		32	170	16,042
Venture capital/private equity	7,432			875	8,307
Life science	8,097	(471)	505	(906)	7,225
Premium wine	4,504	(449)	590	(636)	4,009
Other	6,433	(2,855)	337	1,954	5,869
<b>Total commercial loans</b>	<b>72,785</b>	<b>(4,293)</b>	<b>4,103</b>	<b>730</b>	<b>73,325</b>
<b>Consumer loans</b>	<b>9,266</b>		<b>160</b>	<b>(596)</b>	<b>8,830</b>
<b>Total allowance for loan losses</b>	<b>\$ 82,051</b>	<b>\$ (4,293)</b>	<b>\$ 4,263</b>	<b>\$ 134</b>	<b>\$ 82,155</b>

<b>Six months ended June 30, 2011 (dollars in thousands)</b>	<b>Beginning Balance December 31, 2010</b>	<b>Charge-offs</b>	<b>Recoveries</b>	<b>(Reduction of) Provision for</b>	<b>Ending Balance June 30, 2011</b>
<b>Commercial loans:</b>					
Software	\$ 29,288	\$ (1,622)	\$ 7,920	\$ (3,713)	\$ 31,873
Hardware	14,688	(15)	312	1,057	16,042
Venture capital/private equity	8,241			66	8,307
Life science	9,077	(3,662)	1,128	682	7,225
Premium wine	5,492	(449)	730	(1,764)	4,009
Other	5,318	(2,867)	407	3,011	5,869
<b>Total commercial loans</b>	<b>72,104</b>	<b>(8,615)</b>	<b>10,497</b>	<b>(661)</b>	<b>73,325</b>
<b>Consumer loans</b>	<b>10,523</b>		<b>559</b>	<b>(2,252)</b>	<b>8,830</b>
<b>Total allowance for loan losses</b>	<b>\$ 82,627</b>	<b>\$ (8,615)</b>	<b>\$ 11,056</b>	<b>\$ (2,913)</b>	<b>\$ 82,155</b>

The following table summarizes the allowance for loan losses individually and collectively evaluated for impairment as of June 30, 2011 and December 31, 2010, broken out by portfolio segment:

<b>(Dollars in thousands)</b>	<b>June 30, 2011</b>		<b>December 31, 2010</b>	
	<b>Individually Evaluated for Impairment</b>	<b>Collectively Evaluated for Impairment</b>	<b>Individually Evaluated for Impairment</b>	<b>Collectively Evaluated for Impairment</b>
<b>Commercial loans:</b>				
Software	\$ 1,083	\$ 30,790	\$ 986	\$ 28,302

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Hardware	2,713	13,329	1,348	13,340
Venture capital/private equity		8,307		8,241
Life science	58	7,167	346	8,731
Premium wine	73	3,936	438	5,054
Other	343	5,526	122	5,196
Total commercial loans	4,270	69,055	3,240	68,864
Consumer loans	1,978	6,852	3,696	6,827
Total allowance for loan losses	\$ 6,248	\$ 75,907	\$ 6,936	\$ 75,691

**Table of Contents***Credit Quality Indicators*

For each individual client we establish an internal credit risk rating for that loan, which is used for assessing and monitoring credit risk as well as performance of the loan and the overall portfolio. Our internal credit risk ratings are also used to summarize the risk of loss due to failure by an individual borrower to repay the loan. For our internal credit risk ratings, each individual loan is given a risk rating of 1 through 10. Loans risk-rated 1 through 4 are performing loans and translate to an internal rating of Pass, with loans risk-rated 1 being cash secured. Loans risk-rated 5 through 7 are loans that are performing loans, however, we consider them as demonstrating higher risk which requires more frequent review of the individual exposures. These loans translate to an internal rating of Performing (Criticized). A majority of our performing (criticized) loans are from our SVB Accelerator practice, serving our emerging or early stage clients. Loans risk-rated 8 and 9 are loans that are considered to be impaired and are on nonaccrual status. Loans are placed on nonaccrual status when they become 90 days past due as to principal or interest payments (unless the principal and interest are well secured and in the process of collection), or when we have determined, based upon most recent available information, that the timely collection of principal or interest is not probable; these loans are deemed Impaired. For further description of nonaccrual loans, refer to Note 2 Summary of Significant Accounting Policies under Part II, Item 8 of our 2010 Form 10-K. Loans rated 10 are charged-off and are not included as part of our loan portfolio balance. We review our credit quality indicators for performance and appropriateness of risk ratings as part of our evaluation process for our allowance for loan losses. The following table summarizes the credit quality indicators, broken out by portfolio segment and class of financing receivables as of June 30, 2011 and December 31, 2010:

(Dollars in thousands)	Pass	Performing (Criticized)	Impaired	Total
<b>June 30, 2011:</b>				
Commercial loans:				
Software	\$ 1,875,198	\$ 206,461	\$ 2,339	\$ 2,083,998
Hardware	647,219	108,799	6,543	762,561
Venture capital/private equity	1,018,711	1,917		1,020,628
Life science	568,069	83,279	1,038	652,386
Premium wine	425,555	42,796	1,352	469,703
Other	353,076	22,083	5,582	380,741
<b>Total commercial loans</b>	<b>4,887,828</b>	<b>465,335</b>	<b>16,854</b>	<b>5,370,017</b>
Consumer loans:				
Real estate secured loans	435,863	7,447	19,481	462,791
Other consumer loans	185,829	12,329		198,158
<b>Total consumer loans</b>	<b>621,692</b>	<b>19,776</b>	<b>19,481</b>	<b>660,949</b>
<b>Total gross loans</b>	<b>\$ 5,509,520</b>	<b>\$ 485,111</b>	<b>\$ 36,335</b>	<b>\$ 6,030,966</b>
<b>December 31, 2010:</b>				
Commercial loans:				
Software	\$ 1,717,309	\$ 118,518	\$ 3,292	\$ 1,839,119
Hardware	575,401	68,320	3,824	647,545
Venture capital/private equity	1,031,373	15,323		1,046,696
Life science	520,596	57,769	3,412	581,777
Premium wine	400,519	50,487	6,162	457,168
Other	415,381	22,964	2,177	440,522
<b>Total commercial loans</b>	<b>4,660,579</b>	<b>333,381</b>	<b>18,867</b>	<b>5,012,827</b>
Consumer loans:				
Real estate secured loans	337,087	3,961	20,559	361,607
Other consumer loans	181,561	11,210		192,771

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Total consumer loans	518,648	15,171	20,559	554,378
Total gross loans	\$ 5,179,227	\$ 348,552	\$ 39,426	\$ 5,567,205

***Troubled Debt Restructurings***

Included in the \$36.3 million of impaired loans at June 30, 2011 are loans modified in troubled debt restructurings ( TDRs ), where concessions have been granted to borrowers experiencing financial difficulties, in an attempt to maximize collection. At June 30, 2011, all TDRs were included as part of our impaired loan balances. In order for these loan balances to return to accrual status, the borrower must demonstrate a sustained period of timely payments and the ultimate collectability of all amounts contractually due is not in doubt. There were no commitments available for funding to any of the clients associated with these TDRs as of June 30, 2011. The following table summarizes our loans modified in TDRs, broken out by portfolio segment and class of financing receivables as of June 30, 2011:

**Table of Contents**

(Dollars in thousands)	June 30, 2011
<b>Loans modified in TDRs:</b>	
Commercial loans:	
Software	\$ 2,248
Hardware	6,543
Life science	140
Premium wine	73
Other	2,148
Total commercial loans	11,152
Consumer loans:	
Real estate secured loans	18,802
Total consumer loans	18,802
Total	\$ 29,954

**7. Short-Term Borrowings and Long-Term Debt**

The following table represents outstanding short-term borrowings and long-term debt at June 30, 2011 and December 31, 2010:

(Dollars in thousands)	Maturity	Principal value	Carrying Value	
			June 30, 2011	December 31, 2010
<i>Short-term borrowings:</i>				
Other short-term borrowings	(1)	\$	\$	\$ 37,245
Total short-term borrowings			\$	\$ 37,245
<i>Long-term debt:</i>				
5.375% Senior Notes	September 15, 2020	350,000	\$ 347,696	\$ 347,601
5.70% Senior Notes (2)	June 1, 2012	141,429	147,446	265,613
6.05% Subordinated Notes (3)	June 1, 2017	45,964	53,150	285,937
3.875% Convertible Notes	April 15, 2011			249,304
7.0% Junior Subordinated Debentures	October 15, 2033	50,000	55,461	55,548
4.99% long-term notes payable	(4)	5,843	5,843	5,257
Total long-term debt			\$ 609,596	\$ 1,209,260

- (1) At December 31, 2010, represented cash collateral received from counterparties for our interest rate swap agreements related to our 5.70% Senior Notes and 6.05% Subordinated Notes. Due to the repurchase of \$312.6 million of these notes and termination of associated portions of interest rate swaps (see discussion below) in May 2011, the notional value of our swaps fell below the \$10 million threshold specified in the agreement, and therefore, the full collateral was returned to the counterparties.
- (2) At June 30, 2011 and December 31, 2010, included in the carrying value of our 5.70% Senior Notes are \$6.1 million and \$15.7 million, respectively, related to the fair value of the interest rate swap associated with the notes.
- (3) At June 30, 2011 and December 31, 2010, included in the carrying value of our 6.05% Subordinated Notes are \$7.2 million and \$36.3 million, respectively, related to the fair value of the interest rate swap associated with the notes.
- (4) Represents long-term notes payable related to one of our debt fund investments, and was payable beginning April 30, 2009 with the last payment due in April 2012.

Interest expense related to short-term borrowings and long-term debt was \$7.1 million and \$17.8 million for the three and six months ended June 30, 2011, respectively, and \$5.9 million and \$11.5 million for the three and six months ended June 30, 2010, respectively. Interest expense

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

is net of the cash flow impact from our interest rate swap agreements related to our 5.70% Senior Notes and 6.05% Subordinated Notes. The weighted average interest rate associated with our short-term borrowings as of December 31, 2010 was 0.13 percent.

**Table of Contents*****Senior Notes and Subordinated Notes***

We repurchased \$108.6 million of our 5.70% Senior Notes and \$204.0 million of our 6.05% Subordinated Notes through a tender offer transaction on May 2, 2011. These repurchases resulted in a gross loss from extinguishment of debt of \$33.9 million, which included the payment of the repurchase premiums, transaction fees, and discount and origination fee accretion related to the notes. In connection with these repurchases, we terminated corresponding amounts of the interest rate swaps associated with these notes (see Note 8 *Derivative Financial Instruments* ), resulting in a gross gain on swap termination of \$37.0 million. The net gain from the note repurchases and the termination of corresponding portions of the interest rate swaps was \$3.1 million (on a pre-tax basis), and was recognized during the second quarter of 2011 as a reduction in noninterest expense, which is included in the line item *Other* .

***3.875% Convertible Notes***

Our \$250 million 3.875% Convertible Notes matured on April 15, 2011. All of the notes were converted prior to maturity and we made an aggregate \$260.4 million conversion settlement payment. We paid \$250.0 million in cash (representing total principal) and \$10.4 million through the issuance of 187,760 shares of our common stock (representing total conversion premium value). In addition, in connection with the conversion settlement, we received 186,736 shares of our common stock, valued at \$10.3 million, from the associated convertible note hedge. Accordingly, there was no significant net impact on our total stockholders' equity with respect to settling the conversion premium value.

Concurrent with the issuance of our 3.875% Convertible Notes, we entered into a convertible note hedge and warrant agreement (see Note 8 *Derivative Financial Instruments* ), which effectively increased the economic conversion price of our 3.875% Convertible Notes to \$64.43 per share of common stock. The terms of the hedge and warrant agreement were not part of the terms of the notes and did not affect the rights of the holders of the notes. The warrants expire ratably over 60 business days beginning on July 15, 2011.

The effective interest rate for our 3.875% Convertible Notes for the three and six months ended June 30, 2011 was 6.84 percent and 5.92 percent, respectively, and interest expense was \$0.7 million and \$4.2 million, respectively. For the three and six months ended June 30, 2010, the effective interest rate was 5.72 percent and 5.75 percent, respectively, and interest expense was \$3.5 million and \$7.1 million, respectively.

***Available Lines of Credit***

We have certain facilities in place providing us access to short-term borrowings on a secured basis (using available-for-sale securities as collateral) and on an unsecured basis. These include repurchase agreements and uncommitted federal funds lines with various financial institutions. As of June 30, 2011, we had not borrowed against any of our repurchase lines or any of our uncommitted federal funds lines. We also pledge securities to the Federal Home Loan Bank of San Francisco and the discount window at the Federal Reserve Bank. The market value of collateral pledged to the Federal Home Loan Bank of San Francisco (comprised entirely of U.S. agency debentures) at June 30, 2011 totaled \$1.6 billion, all of which was unused and available to support additional borrowings. The market value of collateral pledged at the discount window of the Federal Reserve Bank at June 30, 2011 totaled \$96.6 million, all of which was unused and available to support additional borrowings.

**8. Derivative Financial Instruments**

We primarily use derivative financial instruments to manage interest rate risk, currency exchange rate risk, equity market price risk and to assist customers with their risk management objectives. Also, in connection with negotiating credit facilities and certain other services, we often obtain equity warrant assets giving us the right to acquire stock in primarily private, venture-backed companies in the technology and life science industries.

---

**Table of Contents*****Interest Rate Risk***

Interest rate risk is our primary market risk and can result from timing and volume differences in the repricing of our interest rate-sensitive assets and liabilities and changes in market interest rates. To manage interest rate risk for our 5.70% Senior Notes, and 6.05% Subordinated Notes, we entered into fixed-for-floating interest rate swap agreements at the time of debt issuance based upon London Interbank Offered Rates ( LIBOR ) with matched-terms. Prior to our termination of portions of our interest rate swap agreements (discussed below), we used the shortcut method to assess hedge effectiveness and evaluate the hedging relationships for qualification under the shortcut method requirements for each reporting period. Net cash benefits associated with our interest rate swaps were recorded in Interest expense Borrowings, a component of net interest income. The fair value of our interest rate swaps was calculated using a discounted cash flow method and adjusted for credit valuation associated with counterparty risk. Increases from changes in fair value were included in other assets and decreases from changes in fair value were included in other liabilities.

In connection with the repurchase of portions of our 5.70% Senior Notes and 6.05% Subordinated Notes in May 2011, we terminated corresponding amounts of the associated interest rate swaps. As a result of these terminations, the remaining portions of the interest rate swaps no longer qualify for the shortcut method to assess hedge effectiveness under Accounting Standards Codification ( ASC ) 815, and going forward will be accounted for under the long-haul method. Any differences associated with our interest rate swaps that arise as a result of hedge ineffectiveness will be recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

***Currency Exchange Risk***

We enter into foreign exchange forward contracts to economically reduce our foreign exchange exposure risk related to our client loans that are denominated in foreign currencies, primarily in Pound Sterling and Euro. We do not designate any foreign exchange forward contracts as derivative instruments that qualify for hedge accounting. Changes in currency rates on the loans are included in other noninterest income, a component of noninterest income. We may experience ineffectiveness in the economic hedging relationship, because the loans are revalued based upon changes in the currency's spot rate on the principal value, while the forwards are revalued on a discounted cash flow basis. We record forward agreements in gain positions in other assets and loss positions in other liabilities, while net changes in fair value are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

***Equity Market Price Risk***

Our 3.875% Convertible Notes, which matured in April 2011, contained conversion options that enabled holders to convert the notes, subject to certain conditions. Upon conversion of the notes, we paid the outstanding principal amount in cash as required by the terms of the notes, and to the extent that the conversion value exceeded the principal amount, we had the option to pay cash or shares of our common stock (or a combination of cash and shares) in respect of the excess amount. The conversion option represented an equity risk exposure for the excess conversion value and was an equity derivative classified in stockholders' equity. We managed equity market price risk of our 3.875% Convertible Notes by entering into a convertible note hedge and warrant agreement at a net cost of \$20.6 million, which effectively increased the economic conversion price from \$53.04 per common share to \$64.43, and decreased potential dilution to stockholders resulting from the conversion option. For the three and six months ended June 30, 2011 and 2010, there were no conversions or exercises under the warrant agreement as the warrants were not convertible. The warrants expire ratably over 60 business days beginning on July 15, 2011.

For more information on the 3.875% Convertible Notes, see our Consolidated Financial Statements and Supplementary Data Note 12 Short-Term Borrowings and Long-Term Debt under Part II, Item 8 of our 2010 Form 10-K.

***Other Derivative Instruments*****Equity Warrant Assets**

Our equity warrant assets are concentrated in private, venture-backed companies in the technology and life science industries. Most of these warrant agreements contain net share settlement provisions, which permit us to pay the warrant exercise price using shares issuable under the warrant ( cashless exercise ). Because we can net settle these warrant agreements, these equity warrant assets qualify as derivative instruments. We value our equity warrant assets using a modified Black-Scholes option pricing model, which incorporates assumptions about the underlying asset value, volatility, and the risk-free rate. We make valuation adjustments for estimated remaining life and marketability for warrants issued by private companies. Equity warrant assets are recorded at fair value in other assets, while changes in their fair value are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.





**Table of Contents**Loan Conversion Options

In connection with negotiating certain credit facilities, we occasionally extend loan facilities which have convertible option features. The convertible loans may be converted into a certain number of shares determined by dividing the principal amount of the loan by the applicable conversion price. Because our loan conversion options have underlying and notional values and had no initial net investment, these assets qualify as derivative instruments. We value our loan conversion options using a modified Black-Scholes option pricing model, which incorporates assumptions about the underlying asset value, volatility, and the risk-free rate. Loan conversion options are recorded at fair value in other assets, while changes in their fair value are recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

Other Derivatives

We sell forward and option contracts to clients who wish to mitigate their foreign currency exposure. We economically reduce the currency risk from this business by entering into opposite way contracts with correspondent banks. This relationship does not qualify for hedge accounting. The contracts generally have terms of one year or less, although we may have contracts extending for up to five years. We generally have not experienced nonperformance on these contracts, have not incurred credit losses, and anticipate performance by all counterparties to such agreements. Increases from changes in fair value are included in other assets and decreases from changes in fair value are included in other liabilities. The net change in the fair value of these contracts is recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

We sell interest rate contracts to clients who wish to mitigate their interest rate exposure. We economically reduce the interest rate risk from this business by entering into opposite way contracts with correspondent banks. We do not designate any of these contracts (which are derivative instruments) as qualifying for hedge accounting. Increases from changes in fair value are included in other assets and decreases from changes in fair value are included in other liabilities. The net change in the fair value of these derivatives is recorded through net gains on derivative instruments, in noninterest income, a component of consolidated net income.

**Counterparty Credit Risk**

We are exposed to credit risk if counterparties to our derivative contracts do not perform as expected. We minimize counterparty credit risk through credit approvals, limits, monitoring procedures and obtaining collateral, as appropriate.

The total notional or contractual amounts, fair value, collateral and net exposure of our derivative financial instruments at June 30, 2011 and December 31, 2010, respectively, were as follows:

(Dollars in thousands)	Balance Sheet Location	June 30, 2011			December 31, 2010				
		Notional or Contractual Amount	Fair Value	Collateral (1)	Net Exposure (2)	Notional or Contractual Amount	Fair Value	Collateral (1)	Net Exposure (2)
<b>Derivatives designated as hedging instruments:</b>									
<i>Interest rate risks:</i>									
Interest rate swaps	Other assets	\$ 187,393	\$ 13,296	\$	\$ 13,296	\$ 500,000	\$ 52,017	\$ 37,245	\$ 14,772
<b>Derivatives not designated as hedging instruments:</b>									
<i>Currency exchange risks:</i>									
Foreign exchange forwards	Other assets	45,135	360		360	33,046	459		459
Foreign exchange forwards	Other liabilities	51,419	(944)		(944)	26,764	(280)		(280)
Net exposure			(584)		(584)		179		179
<i>Other derivative instruments:</i>									
Equity warrant assets	Other assets	135,290	56,941		56,941	126,062	47,565		47,565

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Other derivatives:								
Foreign exchange forwards	Other assets	331,887	10,376	10,376	291,243	9,408	9,408	
Foreign exchange forwards	Other liabilities	310,694	(9,558)	(9,558)	267,218	(8,505)	(8,505)	
Foreign currency options	Other assets	75,600	831	831	118,133	1,482	1,482	
Foreign currency options	Other liabilities	75,600	(831)	(831)	118,133	(1,482)	(1,482)	
Loan conversion options	Other assets	10,450	1,223	1,223	10,175	4,291	4,291	
Client interest rate derivatives	Other assets	36,556	63	63				
Client interest rate derivatives	Other liabilities	36,556	(65)	(65)				
Net exposure			2,039	2,039		5,194	5,194	
Net			\$ 71,692	\$ 71,692		\$ 104,955	\$ 37,245	\$ 67,710

- (1) Cash collateral received from counterparties for our interest rate swap agreements is recorded as a component of short-term borrowings on our consolidated balance sheets.
- (2) Net exposure for contracts in a gain position reflects the replacement cost in the event of nonperformance by all such counterparties. The credit ratings of our institutional counterparties as of June 30, 2011 remain at A or higher and there were no material changes in their credit ratings for the three and six months ended June 30, 2011.

**Table of Contents**

A summary of our derivative activity and the related impact on our consolidated statements of income for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Statement of income location	Three months ended June 30,		Six months ended June 30,	
		2011	2010	2011	2010
<b>Derivatives designated as hedging instruments:</b>					
<i>Interest rate risks:</i>					
Net cash benefit associated with interest rate swaps	Interest expense-borrowings	\$ 3,695	\$ 6,087	\$ 9,868	\$ 12,588
Change in fair value of interest rate swaps	Net gains on derivative instruments	(67)		(67)	
Net gains associated with interest rate risk derivatives		\$ 3,628	\$ 6,087	\$ 9,801	\$ 12,588
<b>Derivatives not designated as hedging instruments:</b>					
<i>Currency exchange risks:</i>					
Gains (losses) on foreign currency loan revaluations, net	Other noninterest income	\$ 502	\$ (916)	\$ 3,191	\$ (2,946)
(Losses) gains on foreign exchange forward contracts, net	Net gains on derivative instruments	(483)	1,332	(3,051)	3,378
Net gains associated with currency risk		\$ 19	\$ 416	\$ 140	\$ 432
<i>Other derivative instruments:</i>					
Gains (losses) on equity warrant assets	Net gains on derivative instruments	\$ 13,861	\$ (333)	\$ 17,857	\$ (689)
Gains on client foreign exchange forward contracts, net	Net gains on derivative instruments	\$ 315	\$ 327	\$ 790	\$ 619
Net gains (losses) on other derivatives	Net gains on derivative instruments	\$ 25	\$	\$ (1,327)	\$

**9. Other Noninterest Income and Other Noninterest Expense**

A summary of other noninterest income for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Fund management fees	\$ 2,663	\$ 2,698	\$ 5,351	\$ 5,396
Service-based fee income	2,587	2,622	4,812	4,618
Unused commitment fees	1,808	1,393	3,294	2,607
Gains (losses) on foreign currency loans revaluation, net	502	(916)	3,191	(2,946)
Loan syndication fees	870		870	
Currency revaluation (losses) gains	(881)	(692)	(1,121)	326
Other	2,463	2,358	3,879	3,525
Total other noninterest income	\$ 10,012	\$ 7,463	\$ 20,276	\$ 13,526

A summary of other noninterest expense for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Telephone	\$ 1,416	\$ 1,090	\$ 2,766	\$ 2,230
Data processing services	1,429	925	2,492	1,902

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Tax credit fund amortization	1,101	1,005	2,154	2,057
Client services	1,037	767	1,839	1,355
Postage and supplies	562	603	1,084	1,074
Dues and publications	327	444	701	649
Net gain from note repurchases and termination of corresponding interest rate swaps	(3,123)		(3,123)	
Other	2,287	1,721	4,986	3,688
<b>Total other noninterest expense</b>	<b>\$ 5,036</b>	<b>\$ 6,555</b>	<b>\$ 12,899</b>	<b>\$ 12,955</b>

### 10. Segment Reporting

Effective January 1, 2011, we changed the way we monitor performance and results of our business segments and as a result, we changed how our segments are presented. We have reclassified all prior period segment information to conform to the current presentation of our operating segments.

We have three operating segments for management reporting purposes: Global Commercial Bank, SVB Private Bank and SVB Capital. The results of our operating segments are based on our internal management reporting process.

## Table of Contents

Our operating segments' primary source of revenue is from net interest income, which is primarily the difference between interest earned on loans, net of funds transfer pricing (FTP), and interest paid on deposits, net of FTP. Accordingly, our segments are reported using net interest income, net of FTP. FTP is an internal measurement framework designed to assess the financial impact of a financial institution's sources and uses of funds. It is the mechanism by which an earnings credit is given for deposits raised, and an earnings charge is made for funded loans. FTP is calculated by applying a transfer rate to pooled, or aggregated, loan and deposit volumes.

We also evaluate performance based on provision for loan losses, noninterest income and noninterest expense, which are presented as components of segment operating profit or loss. In calculating each reportable segment's noninterest expense, we consider the direct costs incurred by the operating segment as well as certain allocated direct costs. As part of this review, we allocate certain corporate overhead costs to a corporate account. We do not allocate income taxes to our segments. Additionally, our management reporting model is predicated on average asset balances; therefore, period-end asset balances are not presented for segment reporting purposes. Changes in an individual client's primary relationship designation have resulted, and in the future may result, in the inclusion of certain clients in different segments in different periods.

Unlike financial reporting, which benefits from the comprehensive structure provided by GAAP, our internal management reporting process is highly subjective, as there is no comprehensive, authoritative guidance for management reporting. Our management reporting process measures the performance of our reportable segments based on our internal operating structure, which is subject to change from time to time, and is not necessarily comparable with similar information for other financial services companies.

The following is a description of the services that our three operating segments provide:

**Global Commercial Bank** provides solutions to the financial needs of commercial clients through lending, deposit products, cash management services, and global banking and trade products and services. It also serves the needs of our non-U.S. clients with global banking products, including loans, deposits and global finance, in key foreign entrepreneurial markets, where applicable. Effective January 1, 2011, Global Commercial Bank included the results of SVB Specialty Lending, SVB Analytics and our Debt Fund Investments. SVB Specialty Lending provides banking products and services to our premium wine industry clients, including vineyard development loans, as well as community development loans made as part of our responsibilities under the Community Reinvestment Act. Previously, the results of SVB Specialty Lending were included as part of our Relationship Management segment (no longer a separately reported operating segment effective January 1, 2011). SVB Analytics provides equity valuation and equity management services to private companies and venture capital/private equity firms. Previously, the results of SVB Analytics were included as part of our Other Business Services segment (no longer a separately reported operating segment effective January 1, 2011). Our Debt Fund Investments primarily include the Gold Hill Funds, which provide secured debt to private companies of all stages, and Partners for Growth Funds, which provide secured debt primarily to mid-stage and late-stage clients. Previously, the results of our Debt Fund Investments were included as part of our Other Business Services segment. As a result of these changes, our Global Commercial Bank segment's income before income tax expense for the six months ended June 30, 2010 was reduced by \$17.6 million due to our reclassification of all prior periods to reflect the current segment composition.

**SVB Private Bank** provides banking products and a range of credit services to targeted high-net-worth individuals using both long-term secured and short-term unsecured lines of credit. Previously, the results of SVB Private Bank were included as part of our Relationship Management segment. Effective January 1, 2011, the results of SVB Private Bank are separately reported.

**SVB Capital** manages funds (primarily venture capital funds) on behalf of SVB Financial Group and other third party limited partners. The SVB Capital family of funds is comprised of funds of funds and co-investment funds. Effective January 1, 2011, SVB Capital included the results of our Strategic Investments, which includes certain strategic investments held by SVB Financial. Previously, the results of our Strategic Investments were included as part of our Other Business Services segment.

The summary financial results of our operating segments are presented along with a reconciliation to our consolidated interim results. The Other Items column reflects the adjustments necessary to reconcile the results of the operating segments to the consolidated financial statements prepared in conformity with GAAP. Net interest income (loss) in the Other Items column is primarily interest income recognized from our fixed income investment portfolio, partially offset by interest income transferred to the segments as part of FTP. Noninterest income in the Other Items column is primarily attributable to noncontrolling interests and gains (losses) on equity warrant assets. Noninterest expense in the Other Items column primarily consists of expenses associated with corporate support functions such as finance, human resources, marketing, legal and other expenses. Additionally, average assets in the Other Items column primarily consist of cash and cash equivalents and our available-for-sale securities portfolio balances.



**Table of Contents**

Our segment information for the three and six months ended June 30, 2011 and 2010 is as follows:

(Dollars in thousands)	Global Commercial Bank (1)	SVB Private Bank	SVB Capital (1)	Other Items	Total
<b>Three months ended June 30, 2011</b>					
Net interest income	\$ 108,452	\$ 4,837	\$ 3	\$ 17,161	\$ 130,453
(Provision for) reduction of loan losses	(730)	596			(134)
Noninterest income	36,551	136	6,716	80,305	123,708
Noninterest expense (2)	(85,462)	(2,477)	(3,111)	(29,982)	(121,032)
Income before income tax expense (3)	\$ 58,811	\$ 3,092	\$ 3,608	\$ 67,484	\$ 132,995
Total average loans, net of unearned income	\$ 4,822,497	\$ 642,287	\$	\$ 68,047	\$ 5,532,831
Total average assets	5,264,434	642,744	232,381	12,114,972	18,254,531
Total average deposits	15,099,789	156,765		13,185	15,269,739
<b>Three months ended June 30, 2010</b>					
Net interest income	\$ 90,983	\$ 3,120	\$	\$ 12,333	\$ 106,436
(Provision for) reduction of loan losses	(7,571)	163			(7,408)
Noninterest income	32,862	132	2,956	4,207	40,157
Noninterest expense (2)	(73,877)	(1,036)	(3,632)	(25,635)	(104,180)
Income (loss) before income tax expense (3)	\$ 42,397	\$ 2,379	\$ (676)	\$ (9,095)	\$ 35,005
Total average loans, net of unearned income	\$ 3,673,144	\$ 431,598	\$	\$ 7,298	\$ 4,112,040
Total average assets	4,006,279	431,676	144,426	9,971,881	14,554,262
Total average deposits	11,767,045	153,950		(15,554)	11,905,441
<b>Six months ended June 30, 2011</b>					
Net interest income	\$ 212,254	\$ 9,238	\$ 4	\$ 29,256	\$ 250,752
Reduction of provision for loan losses	661	2,252			2,913
Noninterest income	71,415	223	14,006	128,018	213,662
Noninterest expense (2)	(171,847)	(4,480)	(6,253)	(55,887)	(238,467)
Income before income tax expense (3)	\$ 112,483	\$ 7,233	\$ 7,757	\$ 101,387	\$ 228,860
Total average loans, net of unearned income	\$ 4,766,104	\$ 613,467	\$	\$ 43,480	\$ 5,423,051
Total average assets	5,169,591	613,734	222,570	12,097,313	18,103,208
Total average deposits	14,803,648	153,520		12,638	14,969,806
<b>Six months ended June 30, 2010</b>					
Net interest income (loss)	\$ 178,451	\$ 6,200	\$ (1)	\$ 22,626	\$ 207,276
(Provision for) reduction of loan losses	(18,427)	274			(18,153)
Noninterest income	63,804	237	7,870	17,519	89,430
Noninterest expense (2)	(145,201)	(2,065)	(7,158)	(48,332)	(202,756)
Income (loss) before income tax expense (3)	\$ 78,627	\$ 4,646	\$ 711	\$ (8,187)	\$ 75,797
Total average loans, net of unearned income	\$ 3,669,378	\$ 431,125	\$	\$ 13,286	\$ 4,113,789
Total average assets	4,004,197	431,268	146,001	9,481,115	14,062,581
Total average deposits	11,308,998	139,108		(9,182)	11,438,924

(1)



## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

SVB Capital s and Global Commercial Bank s components of net interest income (loss), noninterest income, noninterest expense and total average assets are shown net of noncontrolling interests for all periods presented.

- (2) The Global Commercial Bank segment includes direct depreciation and amortization of \$2.7 million and \$2.3 million for the three months ended June 30, 2011 and 2010, respectively, and \$5.7 million and \$4.8 million for the six months ended June 30, 2011 and 2010, respectively.
- (3) The internal reporting model used by management to assess segment performance does not calculate income tax expense by segment. Our effective tax rate is a reasonable approximation of the segment rates.

**Table of Contents****11. Off-Balance Sheet Arrangements, Guarantees and Other Commitments**

In the normal course of business, we use financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commercial and standby letters of credit and commitments to invest in venture capital and private equity fund investments. These instruments involve, to varying degrees, elements of credit risk. Credit risk is defined as the possibility of sustaining a loss because other parties to the financial instrument fail to perform in accordance with the terms of the contract.

**Commitments to Extend Credit**

The following table summarizes information related to our commitments to extend credit (excluding letters of credit) at June 30, 2011 and December 31, 2010, respectively:

(Dollars in thousands)	June 30, 2011	December 31, 2010
Commitments available for funding: (1)		
Fixed interest rate commitments	\$ 646,470	\$ 386,055
Variable interest rate commitments	6,050,786	5,884,450
Total commitments available for funding	\$ 6,697,256	\$ 6,270,505
Commitments unavailable for funding (2)	\$ 923,408	\$ 963,847
Maximum lending limits for accounts receivable factoring arrangements (3)	709,783	697,702
Reserve for unfunded credit commitments (4)	17,490	17,414

- (1) Represents commitments which are available for funding, due to clients meeting all collateral, compliance and financial covenants required under loan commitment agreements.
- (2) Represents commitments which are currently unavailable for funding, due to clients failing to meet all collateral, compliance and financial covenants under loan commitment agreements.
- (3) We extend credit under accounts receivable factoring arrangements when our clients' sales invoices are deemed creditworthy under existing underwriting practices.
- (4) Our reserve for unfunded credit commitments includes an allowance for both our unfunded loan commitments and our standby letters of credit.

**Commercial and Standby Letters of Credit**

The table below summarizes our commercial and standby letters of credit at June 30, 2011. The maximum potential amount of future payments represents the amount that could be remitted under letters of credit if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from the collateral held or pledged.

(Dollars in thousands)	Expires In One Year or Less	Expires After One Year	Total Amount Outstanding	Maximum Amount of Future Payments
Financial standby letters of credit	\$ 575,713	\$ 91,433	\$ 667,146	\$ 667,146
Performance standby letters of credit	43,153	4,366	47,519	47,519
Commercial letters of credit	2,692		2,692	2,692
Total	\$ 621,558	\$ 95,799	\$ 717,357	\$ 717,357

At June 30, 2011 and December 31, 2010, deferred fees related to financial and performance standby letters of credit were \$5.3 million and \$5.2 million, respectively. At June 30, 2011, collateral in the form of cash of \$253.6 million and available-for-sale securities of \$18.7 million were available to us to reimburse losses, if any, under financial and performance standby letters of credit.



**Table of Contents****Commitments to Invest in Venture Capital and Private Equity Funds**

We make commitments to invest in venture capital and private equity funds, which in turn make investments generally in, or in some cases make loans to, privately-held companies. Commitments to invest in these funds are generally made for a ten-year period from the inception of the fund. Although the limited partnership agreements governing these investments typically do not restrict the general partners from calling 100% of committed capital in one year, it is customary for these funds to generally call most of the capital commitments over five to seven years. The actual timing of future cash requirements to fund these commitments is generally dependent upon the investment cycle, overall market conditions, and the nature and type of industry in which the privately held companies operate. The following table details our total capital commitments, unfunded capital commitments, and our ownership in each fund at June 30, 2011:

<b>Our Ownership in Limited Partnership (Dollars in thousands)</b>	<b>SVBFG Capital Commitments</b>	<b>SVBFG Unfunded Commitments</b>	<b>SVBFG Ownership of each Fund</b>
Silicon Valley BancVentures, LP	\$ 6,000	\$ 270	10.7%
SVB Capital Partners II, LP (1)	1,200	252	5.1
SVB India Capital Partners I, LP	7,750	1,612	14.4
SVB Capital Shanghai Yangpu Venture Capital Fund	897	155	6.8
SVB Strategic Investors Fund, LP	15,300	688	12.6
SVB Strategic Investors Fund II, LP	15,000	2,250	8.6
SVB Strategic Investors Fund III, LP	15,000	4,050	5.9
SVB Strategic Investors Fund IV, LP	12,239	7,466	5.0
SVB Strategic Investors Fund V, LP	10,000	9,920	100.0
SVB Capital Preferred Return Fund, LP	12,687		20.0
SVB Capital NT Growth Partners, LP	24,670	1,340	33.0
Other private equity fund (2)	9,338		58.2
Partners for Growth, LP	25,000	9,750	50.0
Partners for Growth II, LP	15,000	4,950	24.2
Gold Hill Venture Lending 03, LP (3)	20,000		9.3
Other Fund Investments (4) (5)	333,070	113,517	Various
<b>Total</b>	<b>\$ 523,151</b>	<b>\$ 156,220</b>	

- (1) Our ownership includes 1.3% direct ownership through SVB Capital Partners II, LLC and SVB Financial Group, and 3.8% indirect ownership through our investment in SVB Strategic Investors Fund II, LP.
- (2) Our ownership includes 41.5% direct ownership and indirect ownership interest of 12.6% and 4.1% in the fund through our ownership interests of SVB Capital - NT Growth Partners, LP and SVB Capital Preferred Return Fund, LP, respectively.
- (3) Our ownership includes 4.8% direct ownership and 4.5% indirect ownership interest through GHLLC.
- (4) Represents commitments to 338 funds (primarily venture capital funds) where our ownership interest is generally less than 5% of the voting interests of each such fund.
- (5) Included in Other Fund Investments are \$181.2 million and \$88.1 million of commitments and unfunded commitments made by SVB Financial Group, respectively, which were originally intended to be transferred to certain new managed funds of funds. We currently do not have any plans to transfer these investments to any new or existing managed fund. Until we may later decide to transfer, sell or otherwise dispose of the investments to a fund managed by us or a third party, they continue to remain obligations of SVB Financial.

**Table of Contents**

The following table details the total remaining unfunded commitments to the venture capital and private equity funds by our consolidated managed funds of funds (including our interest and the noncontrolling interests) at June 30, 2011:

<b>Limited Partnership (Dollars in thousands)</b>	<b>Unfunded Commitments</b>
SVB Strategic Investors Fund, LP	\$ 2,538
SVB Strategic Investors Fund II, LP	15,810
SVB Strategic Investors Fund III, LP	75,495
SVB Strategic Investors Fund IV, LP	166,159
SVB Strategic Investors Fund V, LP	9,920
SVB Capital Preferred Return Fund, LP	31,902
SVB Capital NT Growth Partners, LP	36,938
Other private equity fund	5,797
<b>Total</b>	<b>\$ 344,559</b>

**12. Income Taxes**

We are subject to income tax in the U.S. federal jurisdiction and various state and foreign jurisdictions and have identified our federal tax return and tax returns in California and Massachusetts as major tax filings. U.S. federal tax examinations through 1998 have been concluded. The U.S. federal tax return for 2006 and subsequent years remain open to examination by the Internal Revenue Service ( IRS ). Our California and Massachusetts tax returns for the years 2006 and 2007, respectively, and subsequent years remain open to examination.

Effective July 2011, the Company is under audit examination by the IRS for the 2008 and 2009 tax years. To the extent the final tax liabilities are different from the amounts originally accrued, the increases or decreases will be recorded as income tax expense or benefit in the consolidated statements of operations. While the actual outcome is subject to the completion of these audits, we do not believe there will be a material adverse impact on the Company's results of operations.

At June 30, 2011, our unrecognized tax benefit was \$0.5 million, the recognition of which would reduce our income tax expense by \$0.3 million. Total accrued interest and penalties at June 30, 2011 were \$0.2 million. We expect that our unrecognized tax benefit will change in the next 12 months; however we do not expect the change to have a significant impact on our financial position or our results of operations.

**13. Fair Value of Financial Instruments*****Fair Value Measurements***

Our available-for-sale securities, derivative instruments and certain marketable and non-marketable securities are financial instruments recorded at fair value on a recurring basis. We make estimates regarding valuation of assets and liabilities measured at fair value in preparing our interim consolidated financial statements.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (the exit price) in an orderly transaction between market participants at the measurement date. There is a three-level hierarchy for disclosure of assets and liabilities recorded at fair value. The classification of assets and liabilities within the hierarchy is based on whether the inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources, while unobservable inputs reflect our estimates about market data. The three levels for measuring fair value are based on the reliability of inputs and are as follows:

**Level 1** Valuations based on quoted prices in active markets for identical assets or liabilities that we have the ability to access. Valuation adjustments and block discounts are not applied to instruments utilizing Level 1 inputs. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these instruments does not entail a significant degree of judgment.

Assets utilizing Level 1 inputs include exchange-traded equity securities and certain marketable securities accounted for under investment company fair value accounting.

---

**Table of Contents**

**Level 2** Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, directly or indirectly. Valuations for the available-for-sale securities are provided by independent external pricing service providers. We review the methodologies used to determine the fair value, including understanding the nature and observability of the inputs used to determine the price. Additional corroboration, such as obtaining a non-binding price from a broker, may be required depending on the frequency of trades of the security and the level of liquidity or depth of the market. The valuation methodology that is generally used for the Level 2 assets is the income approach. Below is a summary of the significant inputs used for each class of Level 2 assets and liabilities:

- **U.S. treasury securities:** U.S. treasury securities are considered by most investors to be the most liquid fixed income investments available. These securities are priced relative to market prices on similar U.S. treasury securities.
- **U.S. agency debentures:** Valuations of U.S. agency debentures are based on the characteristics specific to bonds held, such as issuer name, coupon rate, maturity date and any applicable issuer call option features. Valuations are based on market spreads relative to similar term benchmark market interest rates, generally U.S. treasury securities.
- **Agency-issued mortgage-backed securities:** Agency-issued mortgage-backed securities are pools of individual conventional mortgage loans underwritten to U.S. agency standards with similar coupon rates, tenor, and other attributes such as geographic location, loan size and origination vintage. Valuations of these securities are based on observable price adjustments relative to benchmark market interest rates taking into consideration estimated loan prepayment speeds.
- **Agency-issued collateralized mortgage obligations:** Agency-issued collateralized mortgage obligations are structured into classes or tranches with defined cash flow characteristics and are collateralized by U.S. agency-issued mortgage pass-through securities. Valuations of these securities incorporate similar characteristics of mortgage pass-through securities such as coupon rate, tenor, geographic location, loan size and origination vintage, in addition to incorporating the effect of estimated prepayment speeds on the cash flow structure of the class or tranche. Valuations incorporate observable market spreads over an estimated average life after considering the inputs listed above.
- **Commercial mortgage-backed securities:** Valuations of these securities are based on spreads to benchmark market interest rates (usually U.S. treasury rates or rates observable in the swaps market), prepayment speeds, loan default rate assumptions and loan loss severity assumptions on underlying loans. In the second quarter of 2010, we sold all remaining holdings in commercial mortgage-backed securities.
- **Municipal bonds and notes:** Bonds issued by municipal governments generally have stated coupon rates, final maturity dates and are subject to being called ahead of the final maturity date at the option of the issuer. Valuations of these securities are priced based on spreads to other municipal benchmark bonds with similar characteristics; or, relative to market rates on U.S. treasury bonds of similar maturity.
- **Interest rate swap assets:** Valuations of interest rate swaps are priced considering the coupon rate of the fixed leg of the contract and the variable coupon on the floating leg of the contract. Valuation is based on both spot and forward rates on the swap yield curve and the credit worthiness of the contract counterparty.
- **Foreign exchange forward and option contract assets and liabilities:** Valuations of these assets and liabilities are priced based on spot and forward foreign currency rates and option volatility assumptions and the credit worthiness of the contract counterparty.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

- **Equity warrant assets (public portfolio):** Valuations of equity warrant assets of public portfolio companies are priced based on the Black-Scholes option pricing model that use the publicly-traded equity prices (underlying stock value), stated strike prices, option expiration dates, the risk-free interest rate and market-observable option volatility assumptions.

**Level 3** Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect our own estimates of assumptions market participants would use in pricing the asset or liability. Below is a summary of the valuation techniques used for each class of Level 3 assets:

- **Venture capital and private equity fund investments:** Valuations are based on the information provided by the investee funds' management, which reflects our share of the fair value of the net assets of the investment fund on the valuation date. We account for differences between our measurement date and the date of the fund investment's net asset value by using the most recent available financial information from the investee general partner, adjusted for any contributions paid during the period, distributions received from the investment during the period, or significant fund transactions or market events.
- **Other venture capital investments:** Valuations are based on consideration of a range of factors including, but not limited to, the price at which the investment was acquired, the term and nature of the investment, local market conditions, values for comparable securities, and as it relates to the private company issue, the current and projected operating performance, exit strategies and financing transactions subsequent to the acquisition of the investment.
- **Other investments:** Valuations are based on pricing models that use observable inputs, such as yield curves and publicly-traded equity prices, and unobservable inputs, such as private company equity prices.
- **Equity warrant assets (private portfolio):** Valuations of equity warrant assets of private portfolio companies are priced based on a modified Black-Scholes option pricing model to estimate the underlying asset value, by using stated strike prices, option expiration dates, risk-free interest rates and option volatility assumptions. Option volatility assumptions used in the modified Black-Scholes model are based on public market indices whose members operate in similar industries as companies in our private company portfolio. Option expiration dates are modified to account for estimates of actual life relative to stated expiration. Overall model asset values are further adjusted for a general lack of liquidity due to the private nature of the associated underlying company.



**Table of Contents**

For the three and six months ended June 30, 2011 and 2010, there were no transfers between Level 1 and Level 2. Transfers from Level 3 to Level 2 during the three and six months ended June 30, 2011 and 2010 were due to the transfer of equity warrant assets from our private portfolio to our public portfolio.

It is our policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements. When available, we use quoted market prices to measure fair value. If market prices are not available, fair value measurement is based upon models that use primarily market-based or independently-sourced market parameters, including interest rate yield curves, prepayment speeds, option volatilities and currency rates. Substantially all of our financial instruments use either of the foregoing methodologies, collectively Level 1 and Level 2 measurements, to determine fair value adjustments recorded to our financial statements. However, in certain cases, when market observable inputs for model based valuation techniques may not be readily available, we are required to make judgments about assumptions market participants would use in estimating the fair value of the financial instrument.

The degree of management judgment involved in determining the fair value of a financial instrument is dependent upon the availability of quoted market prices or observable market parameters. For financial instruments that trade actively and have quoted market prices or observable market parameters, there is minimal subjectivity involved in measuring fair value. When observable market prices and parameters are not fully available, management judgment is necessary to estimate fair value. For inactive markets, there is little information, if any, to evaluate if individual transactions are orderly. Accordingly, we are required to estimate, based upon all available facts and circumstances, the degree to which orderly transactions are occurring and provide more weighting to price quotes that are based upon orderly transactions. In addition, changes in the market conditions may reduce the availability of quoted prices or observable data. For example, reduced liquidity in the capital markets or changes in secondary market activities could result in observable market inputs becoming unavailable. Therefore, when market data is not available, we use valuation techniques requiring more management judgment to estimate the appropriate fair value measurement. Accordingly, the degree of judgment exercised by management in determining fair value is greater for financial assets and liabilities categorized as Level 3.

**Table of Contents**

The following fair value hierarchy tables present information about our assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2011:

(Dollars in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of June 30, 2011
<b>Assets</b>				
Available-for-sale securities:				
U.S. treasury securities	\$	\$ 26,228	\$	\$ 26,228
U.S. agency debentures		3,194,364		3,194,364
Residential mortgage-backed securities:				
Agency-issued mortgage-backed securities		1,342,050		1,342,050
Agency-issued collateralized mortgage obligations (fixed)		2,192,636		2,192,636
Agency-issued collateralized mortgage obligations (variable)		2,702,630		2,702,630
Commercial mortgage-backed securities		25,736		25,736
Municipal bonds and notes		96,598		96,598
Equity securities	663			663
Total available-for-sale securities	663	9,580,242		9,580,905
Non-marketable securities (investment company fair value accounting):				
Venture capital and private equity fund investments			515,118	515,118
Other venture capital investments			114,070	114,070
Other investments			995	995
Total non-marketable securities (investment company fair value accounting)			630,183	630,183
Other assets:				
Marketable securities	61	1,280		1,341
Interest rate swaps		13,296		13,296
Foreign exchange forward and option contracts		11,567		11,567
Equity warrant assets		7,164	49,777	56,941
Loan conversion options		1,223		1,223
Client interest rate derivatives		63		63
Total assets (1)	\$ 724	\$ 9,614,835	\$ 679,960	\$ 10,295,519
<b>Liabilities</b>				
Foreign exchange forward and option contracts	\$	\$ 11,333	\$	\$ 11,333
Client interest rate derivatives		65		65
Total liabilities	\$	\$ 11,398	\$	\$ 11,398

(1) Included in Level 2 and Level 3 assets are \$1.1 million and \$543.7 million, respectively, attributable to noncontrolling interests calculated based on the ownership percentages of the noncontrolling interests.



**Table of Contents**

The following fair value hierarchy tables present information about our assets and liabilities that are measured at fair value on a recurring basis as of December 31, 2010:

(Dollars in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of December 31, 2010
<b>Assets</b>				
Available-for-sale securities:				
U.S. treasury securities	\$	\$ 26,410	\$	\$ 26,410
U.S. agency debentures		2,835,093		2,835,093
Residential mortgage-backed securities:				
Agency-issued mortgage-backed securities		1,248,510		1,248,510
Agency-issued collateralized mortgage obligations (fixed)		830,466		830,466
Agency-issued collateralized mortgage obligations (variable)		2,879,525		2,879,525
Municipal bonds and notes		97,580		97,580
Equity securities	383			383
<b>Total available-for-sale securities</b>	<b>383</b>	<b>7,917,584</b>		<b>7,917,967</b>
Non-marketable securities (investment company fair value accounting):				
Venture capital and private equity fund investments			391,247	391,247
Other venture capital investments			111,843	111,843
Other investments			981	981
<b>Total non-marketable securities (investment company fair value accounting)</b>			<b>504,071</b>	<b>504,071</b>
Other assets:				
Marketable securities	28	9,240		9,268
Interest rate swaps		52,017		52,017
Foreign exchange forward and option contracts		11,349		11,349
Equity warrant assets		4,028	43,537	47,565
Loan conversion options		4,291		4,291
<b>Total assets (1)</b>	<b>\$ 411</b>	<b>\$ 7,998,509</b>	<b>\$ 547,608</b>	<b>\$ 8,546,528</b>
<b>Liabilities</b>				
Foreign exchange forward and option contracts	\$	\$ 10,267	\$	\$ 10,267
<b>Total liabilities</b>	<b>\$</b>	<b>\$ 10,267</b>	<b>\$</b>	<b>\$ 10,267</b>

(1) Included in Level 2 and Level 3 assets are \$8.1 million and \$423.5 million, respectively, attributable to noncontrolling interests calculated based on the ownership percentages of the noncontrolling interests.

**Table of Contents**

The following table presents additional information about Level 3 assets measured at fair value on a recurring basis for the three and six months ended June 30, 2011 and 2010, respectively:

(Dollars in thousands)	Beginning Balance	Total Realized and Unrealized Gains (Losses) Included in Income	Purchases	Sales	Issuances	Distributions and Other Settlements	Transfers Into Level 3	Transfers Out of Level 3	Ending Balance
<b>Three months ended June 30, 2011:</b>									
Non-marketable securities (investment company fair value accounting):									
Venture capital and private equity fund investments	\$ 464,377	\$ 32,423	37,335	\$	\$	\$ (19,017)	\$	\$	\$ 515,118
Other venture capital investments	108,525	660	4,639	(4,042)		4,288			114,070
Other investments	995								995
Total non-marketable securities (investment company fair value accounting) (1)	573,897	33,083	41,974	(4,042)		(14,729)			630,183
Other assets:									
Equity warrant assets (2)	46,260	10,246		(9,924)	3,558	(1)		(362)	49,777
Total assets	\$ 620,157	\$ 43,329	\$ 41,974	\$ (13,966)	\$ 3,558	\$ (14,730)	\$	\$ (362)	\$ 679,960
<b>Three months ended June 30, 2010:</b>									
Non-marketable securities (investment company fair value accounting):									
Venture capital and private equity fund investments	\$ 301,445	\$ 3,943	\$ 23,496	\$	\$	\$ (6,725)	\$	\$	\$ 322,159
Other venture capital investments	96,517	(589)	3,341	(4,289)					94,980
Other investments	996	(79)				43			960
Total non-marketable securities (investment company fair value accounting) (1)	398,958	3,275	26,837	(4,289)		(6,682)			418,099
Other assets:									
Equity warrant assets (2)	38,759	588		(1,899)	1,422			(237)	38,633
Total assets	\$ 437,717	\$ 3,863	\$ 26,837	\$ (6,188)	\$ 1,422	\$ (6,682)	\$	\$ (237)	\$ 456,732
<b>Six months ended June 30, 2011:</b>									
Non-marketable securities (investment company fair value accounting):									
Venture capital and private equity fund investments	\$ 391,247	\$ 75,991	\$ 77,400	\$	\$	\$ (29,520)	\$	\$	\$ 515,118
Other venture capital investments	111,843	5,371	10,746	(18,178)		4,288			114,070
Other investments	981	20				(6)			995
Total non-marketable securities (investment company fair value accounting) (1)	504,071	81,382	88,146	(18,178)		(25,238)			630,183
Other assets:									
Equity warrant assets (2)	43,537	13,211		(13,462)	7,182	(63)		(628)	49,777
Total assets	\$ 547,608	\$ 94,593	\$ 88,146	\$ (31,640)	\$ 7,182	\$ (25,301)	\$	\$ (628)	\$ 679,960

**Six months ended June 30, 2010:**

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Non-marketable securities (investment company fair value accounting):									
Venture capital and private equity fund investments	\$ 271,316	\$ 19,398	\$ 41,845	\$	\$	\$ (10,400)	\$	\$	\$ 322,159
Other venture capital investments	96,577	(774)	4,500	(5,323)					94,980
Other investments	1,143	(52)				(131)			960
Total non-marketable securities (investment company fair value accounting) (1)									
	369,036	18,572	46,345	(5,323)		(10,531)			418,099
Other assets:									
Equity warrant assets (2)	40,119	(542)		(3,336)	2,769	(1)	(376)		38,633
Total assets									
	\$ 409,155	\$ 18,030	\$ 46,345	\$ (8,659)	\$ 2,769	\$ (10,532)	\$	\$ (376)	\$ 456,732

- (1) Realized and unrealized gains are recorded on the line items gains on investment securities, net and other noninterest income, components of noninterest income.
- (2) Realized and unrealized gains (losses) are recorded on the line item gains on derivative instruments, net a component of noninterest income.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

The following table presents the amount of unrealized gains included in earnings (which is inclusive of noncontrolling interest) attributable to Level 3 assets still held at June 30, 2011:

	<b>Three months ended June 30, 2011</b>	<b>Six months ended June 30, 2011</b>
Non-marketable securities (investment company fair value accounting):		
Venture capital and private equity fund investments	\$ 19,395	\$ 52,731
Other venture capital investments	(1,012)	306
Other investments		20
<b>Total non-marketable securities (investment company fair value accounting) (1)</b>	<b>18,383</b>	<b>53,057</b>
Other assets:		
Equity warrant assets (2)	3,902	4,899
<b>Total unrealized gains</b>	<b>\$ 22,285</b>	<b>\$ 57,956</b>

---

## **Table of Contents**

- (1) Unrealized gains are recorded on the line items gains on investment securities, net and other noninterest income, components of noninterest income.
- (2) Unrealized gains are recorded on the line item gains on derivative instruments, net a component of noninterest income.

### ***Financial Instruments not Carried at Fair Value***

FASB issued guidance over financial instruments requires that we disclose estimated fair values for our financial instruments not carried at fair value. Fair value estimates, methods and assumptions, set forth below for our financial instruments, are made solely to comply with these requirements.

Fair values are based on estimates or calculations at the transaction level using present value techniques in instances where quoted market prices are not available. Because broadly traded markets do not exist for many of our financial instruments, the fair value calculations attempt to incorporate the effect of current market conditions at a specific time. Fair valuations are management's estimates of the values, and they are calculated based on indicator prices corroborated by observable market quotes or pricing models, the economic and competitive environment, the characteristics of the financial instruments, expected losses, and other such factors. These calculations are subjective in nature, involve uncertainties and matters of significant judgment, and do not include tax ramifications; therefore, the results cannot be determined with precision or substantiated by comparison to independent markets, and they may not be realized in an actual sale or immediate settlement of the instruments. There may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results. For all of these reasons, the aggregation of the fair value calculations presented herein does not represent, and should not be construed to represent, the underlying value of the Company.

The following describes the methods and assumptions used in estimating the fair values of financial instruments, excluding financial instruments already recorded at fair value as described above.

### ***Short-Term Financial Assets***

Short-term financial assets include cash on hand, cash balances due from banks, interest-earning deposits, securities purchased under agreement to resell and other short-term investment securities. The carrying amount is a reasonable estimate of fair value because of the insignificant risk of changes in fair value due to changes in market interest rates, and purchased in conjunction with our cash management activities.

### ***Non-Marketable Securities (Cost and Equity Method Accounting)***

Non-marketable securities (cost and equity method accounting) includes other investments (equity method accounting), low income housing tax credit funds (equity method accounting), venture capital and private equity fund investments (cost method accounting), and other venture capital investments (cost method accounting). The fair value of other investments (equity method accounting), venture capital and private equity fund investments (cost method accounting), and other venture capital investments (cost method accounting) is based on financial information obtained from the investee or obtained from the fund investments or debt fund investments' respective general partner. For private company investments, fair value is based on consideration of a range of factors including, but not limited to, the price at which the investment was acquired, the term and nature of the investment, local market conditions, values for comparable securities, current and projected operating performance, exit strategies and financing transactions subsequent to the acquisition of the investment. For our fund investments, we utilize the net asset value per share as obtained from the general partners of the investments. We adjust the net asset value per share for differences between our measurement date and the date of the fund investment's net asset value by using the most recently available financial information from the investee general partner, for example March 31<sup>st</sup>, for our June 30<sup>th</sup> consolidated financial statements, adjusted for any contributions paid during the second quarter, distributions received from the investment during the second quarter, or significant fund transactions or market events, if any. The fair value of our low income housing tax credit funds (equity method accounting) is based on carrying value.

### ***Loans***

The fair value of fixed and variable rate loans is estimated by discounting contractual cash flows using discount rates that reflect our current pricing for loans and the forward yield curve. This method is not based on the exit price concept of fair value required under ASC 820.

### ***Deposits***



## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, interest-bearing checking accounts, money market accounts and interest-bearing sweep deposits is equal to the amount payable on demand at the measurement date. The fair value of time deposits is estimated by discounting the balances using our cost of borrowings and the forward yield curve over their remaining contractual term.

**Table of Contents****Short-Term Borrowings**

Short-term borrowings at December 31, 2010 included cash collateral received from counterparties for our interest rate swap agreements related to our 5.70% Senior Notes and 6.05% Subordinated Notes. The carrying amount is a reasonable estimate of fair value. Due to the repurchase of \$312.6 million of these notes and termination of associated portions of interest rate swaps (see Note 7 – Short-Term Borrowings and Long-Term Debt) in May 2011, the notional value of our swaps fell below the \$10 million threshold specified in the agreement, and therefore, the full collateral was returned to the counterparties.

**Long-Term Debt**

Long-term debt at June 30, 2011 includes our 5.375% Senior Notes, 7.0% Junior Subordinated Debentures, 5.70% Senior Notes and 6.05% Subordinated Notes, and other long-term debt. At December 31, 2010, long-term debt also included our 3.875% Convertible Notes, which matured in April 2011 (see Note 7 – Short-Term Borrowings and Long-Term Debt). The fair value of long-term debt is generally based on quoted market prices, when available, or is estimated based on calculations utilizing third-party pricing services and current market spread, price indications from reputable dealers or observable market prices of the underlying instrument(s), whichever is deemed more reliable. Also included in the estimated fair value of our 5.70% Senior Notes and 6.05% Subordinated Notes are amounts related to the fair value of the interest rate swaps associated with the notes.

**Off-Balance Sheet Financial Instruments**

The fair value of unfunded commitments to extend credit is estimated based on the average amount we would receive or pay to execute a new agreement with identical terms, considering current interest rates and taking into account the remaining terms of the agreement and counterparties' credit standing.

Letters of credit are carried at their fair value, which is equivalent to the residual premium or fee at June 30, 2011 or December 31, 2010. Commitments to extend credit and letters of credit typically result in loans with a market interest rate if funded.

The information presented herein is based on pertinent information available to us as of June 30, 2011 and December 31, 2010. The following table is a summary of the estimated fair values of our financial instruments that are not carried at fair value at June 30, 2011 and December 31, 2010.

(Dollars in thousands)	June 30, 2011		December 31, 2010	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>				
Non-marketable securities (cost and equity method accounting)	\$ 245,011	\$ 266,748	\$ 217,449	\$ 230,158
Net loans	5,896,491	5,914,395	5,439,110	5,466,252
<b>Financial liabilities:</b>				
Other short-term borrowings			37,245	37,245
Deposits	16,278,474	16,277,853	14,336,941	14,334,013
5.375% Senior Notes	347,696	353,868	347,601	344,498
5.70% Senior Notes (1)	147,446	153,596	265,613	277,301
6.05% Subordinated Notes (2)	53,150	59,105	285,937	298,101
3.875% Convertible Notes			249,304	276,825
7.0% Junior Subordinated Debentures	55,461	51,423	55,548	49,485
Other long-term debt	5,843	5,843	5,257	5,257
<b>Off-balance sheet financial assets:</b>				
Commitments to extend credit		27,967		19,264

- (1) At June 30, 2011 and December 31, 2010, included in the carrying value and estimated fair value of our 5.70% Senior Notes are \$6.1 million and \$15.7 million, respectively, related to the fair value of the interest rate swaps associated with the notes.
- (2) At June 30, 2011 and December 31, 2010, included in the carrying value and estimated fair value of our 6.05% Subordinated Notes are \$7.2 million and \$36.3 million, respectively, related to the fair value of the interest rate swaps associated with the notes.

*Investments in Entities that Calculate Net Asset Value Per Share*

FASB guidance over certain fund investments requires that we disclose the fair value of funds, significant investment strategies of the investees, redemption features of the investees, restrictions on the ability to sell investments, estimate of the period of time over which the underlying assets are expected to be liquidated by the investee, and unfunded commitments related to the investments.

**Table of Contents**

Our investments in debt funds and venture capital and private equity fund investments generally cannot be redeemed. Alternatively, we expect distributions to be received through initial public offerings ( IPOs ) and merger and acquisition ( M&A ) activity of the underlying assets of the fund. We currently do not have any plans to sell any of these fund investments. If we decide to sell these investments in the future, the investee fund's management must approve of the buyer before the sale of the investments can be completed. The fair values of the fund investments have been estimated using the net asset value per share of the investments, adjusted for any differences between our measurement date and the date of the fund investment's net asset value by using the most recently available financial information from the investee general partner, for example March 31<sup>st</sup>, for our June 30<sup>th</sup> consolidated financial statements, adjusted for any contributions paid during the second quarter, distributions received from the investment during the second quarter, or significant fund transactions or market events.

The following table is a summary of the estimated fair values of these investments and remaining unfunded commitments for each major category of these investments as of June 30, 2011:

(Dollars in thousands)	Fair Value	Unfunded Commitments
Non-marketable securities (investment company fair value accounting):		
Venture capital and private equity fund investments (1)	\$ 515,118	\$ 344,559
Non-marketable securities (equity method accounting):		
Other investments (2)	65,020	19,900
Non-marketable securities (cost method accounting):		
Venture capital and private equity fund investments (3)	141,145	108,317
<b>Total</b>	<b>\$ 721,283</b>	<b>\$ 472,776</b>

- (1) Venture capital and private equity fund investments within non-marketable securities (investment company fair value accounting) include investments made by our managed funds of funds, one of our co-investment funds and one other private equity fund. These investments represent investments in venture capital and private equity funds that invest primarily in U.S. and global technology and life sciences companies. Included in the fair value and unfunded commitments of fund investments under investment company fair value accounting are \$440.0 million and \$318.9 million, respectively, attributable to noncontrolling interests. It is estimated that we will receive distributions from the fund investments over the next 10 to 13 years, depending on the age of the funds and any potential extensions of terms of the funds.
- (2) Other investments within non-marketable securities (equity method accounting) include investments in debt funds and venture capital and private equity fund investments that invest in or lend money to primarily U.S. and global technology and life sciences companies. It is estimated that we will receive distributions from the fund investments over the next 10 years, depending on the age of the funds.
- (3) Venture capital and private equity fund investments within non-marketable securities (cost method accounting) include investments in venture capital and private equity fund investments that invest primarily in U.S. and global technology and life sciences companies. It is estimated that we will receive distributions from the fund investments over the next 10 to 13 years, depending on the age of the funds and any potential extensions of the terms of the funds. Included in the \$108.3 million of unfunded commitments is \$88.1 million of unfunded commitments made by SVB Financial which were originally intended to be transferred to certain new managed funds of funds. We currently do not have any plans to transfer these investments to any new or existing managed fund. Until we may later decide to transfer, sell or otherwise dispose of the investments to a fund managed by us or a third party, they continue to remain investments and obligations of SVB Financial.

**14. Legal Matters**

Certain lawsuits and claims arising in the ordinary course of business have been filed or are pending against us or our affiliates. Based upon information available to us, our review of such claims to date and consultation with our outside legal counsel, management believes the liability relating to these actions, if any, will not have a material adverse effect on our liquidity, consolidated financial position, and/or results of operations. Where appropriate, we establish reserves in accordance with GAAP. The outcome of litigation and other legal and regulatory matters is inherently uncertain, however, and it is possible that one or more of the legal or regulatory matters currently pending or threatened could have a material adverse effect on our liquidity, consolidated financial position, and/or results of operation.

**15. Related Parties**

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

During the six months ended June 30, 2011, the Bank made loans to related parties, including certain companies in which certain of our directors or their affiliated venture funds are beneficial owners of ten percent or more of the equity securities of such companies. Such loans: (a) were made in the ordinary course of business; (b) were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons; and (c) did not involve more than the normal risk of collectability or present other unfavorable features. Additionally, we also provide real estate secured loans to eligible employees through our Employee Home Ownership Plan.

**Table of Contents**

**16. Subsequent Events**

We have evaluated all material subsequent events and determined there are no events that require disclosure.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**Forward-Looking Statements**

This Quarterly Report on Form 10-Q, including in particular Management's Discussion and Analysis of Financial Condition and Results of Operations under Part I, Item 2 of this report, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Management has in the past and might in the future make forward-looking statements orally to analysts, investors, the media and others. Forward-looking statements are statements that are not historical facts. Broadly speaking, forward-looking statements include, but are not limited to, the following:

Projections of our net interest income, noninterest income, earnings per share, noninterest expenses (including professional services, compliance, compensation and other costs), cash flows, balance sheet positions, capital expenditures, liquidity and capitalization or other financial items

Descriptions of our strategic initiatives, plans or objectives for future operations, including pending acquisitions

Forecasts of venture capital/private equity funding and investment levels

Forecasts of future interest rates, economic performance, and income from investments

Forecasts of expected levels of provisions for loan losses, loan growth and client funds

Descriptions of assumptions underlying or relating to any of the foregoing

In this Quarterly Report on Form 10-Q, we make forward-looking statements, including, but not limited to, those discussing our management's expectations about:

Market and economic conditions (including interest rate environment, and levels of public offerings, mergers/acquisitions and venture capital financing activities) and the associated impact on us

The sufficiency of our capital, including sources of capital (such as funds generated through retained earnings) and the extent to which capital may be used or required

The adequacy of our liquidity position, including sources of liquidity (such as dividends and liquid assets)

The extent of our achievement of internal performance targets for 2011

Our overall investment plans, strategies and activities, including venture capital/private equity funding and investments, and our investment of excess cash/liquidity

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

The realization, timing, valuation and performance of equity or other investments

The likelihood that the market value of our impaired investments will recover

Our intent to sell our investment securities prior to recovery of our cost basis, or the likelihood of such

Expected cash requirements for unfunded commitments to certain investments, including capital calls

Our overall management of interest rate risk, including managing the sensitivity of our interest-earning assets and interest-bearing liabilities to interest rates, and the impact to earnings from a change in interest rates

The credit quality of our loan portfolio, including levels and trends of nonperforming loans, impaired loans, criticized loans and troubled debt restructurings

The adequacy of reserves (including allowance for loan losses) and the appropriateness of our methodology for calculating such reserves

The level of loan and deposit balances

The level of client investment fees and associated margins

The profitability of our products and services

Our strategic initiatives, including the expansion of operations in China, India, Israel, the United Kingdom and elsewhere

Our plans to form new managed investment funds and our intent to transfer certain existing investment commitments to third parties or any managed funds

Distributions of venture capital, private equity or debt fund investment proceeds; intentions to sell such fund investments

The changes in, or adequacy of, our unrecognized tax benefits and any associated impact

The impact of the outcome of the IRS tax audit examination of the Company

The extent to which counterparties, including those to our forward and option contracts, will perform their contractual obligations

The effect of application of certain accounting pronouncements



## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

The effect of lawsuits and claims

Regulatory developments, including the nature and timing of the adoption and effectiveness of new requirements under the Dodd-Frank Act (as defined below)

41

## **Table of Contents**

You can identify these and other forward-looking statements by the use of words such as becoming, may, will, should, predicts, potential, continue, anticipates, believes, estimates, seeks, expects, plans, intends, the negative of such words, or comparable terminology. Although we believe that the expectations reflected in these forward-looking statements are reasonable, we have based these expectations on our beliefs as well as our assumptions, and such expectations may prove to be incorrect. Our actual results of operations and financial performance could differ significantly from those expressed in or implied by our management's forward-looking statements.

For information with respect to factors that could cause actual results to differ from the expectations stated in the forward-looking statements, see Risk Factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2010 (2010 Form 10-K), as filed with the Securities and Exchange Commission (SEC). We urge investors to consider all of these factors carefully in evaluating the forward-looking statements contained in this report. All subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. The forward-looking statements included in this filing are made only as of the date of this filing. We assume no obligation and do not intend to revise or update any forward-looking statements contained in this Quarterly Report on Form 10-Q.

The following discussion and analysis of financial condition and results of operations should be read in conjunction with our interim unaudited consolidated financial statements and accompanying notes as presented in Part I, Item 1 of this report and in conjunction with our 2010 Form 10-K.

### **Reclassifications**

Certain reclassifications have been made to prior period results to conform to the current period's presentations. Such reclassifications had no effect on our results of operations or stockholders' equity.

### **Management's Overview of Second Quarter 2011 Performance**

In the second quarter of 2011, compared to the second quarter of 2010, we experienced growth in our interest-earning assets as a result of continued growth of client deposits. As a result, we recognized strong growth in net interest income from the investment of these deposits into available-for-sale securities, as well as from higher loan interest income due to increases in average loan balances. In addition to higher net interest income, we saw continued strong overall credit quality, resulting in a nominal provision for the second quarter of 2011. We also recognized higher noninterest income, due to sales of certain available-for-sale securities and increased gains from our equity warrant assets and managed funds due to increased IPO and M&A activity. Additionally, our overall capital and liquidity continued to remain strong.

Second quarter 2011 results (compared to the second quarter 2010, where applicable) reflected strong performance across all areas of our business and included:

Strong growth in our business with record highs in period-end loan balances of \$6.0 billion, deposit balances of \$16.3 billion and available-for-sale securities balances of \$9.6 billion.

Continued strong overall credit quality, which resulted in a reduction of our allowance for loan losses as a percentage of loans to 1.36 percent from 1.60 percent in the second quarter of 2010.

An increase in net interest income (fully taxable equivalent basis) of \$24.0 million, or 22.4 percent, primarily due to an increase in interest income from loans due to the increase in average balances of \$1.4 billion as well as an increase in interest income from our available-for-sale securities as a result of investing our excess cash from deposit growth. These increases were partially offset by lower investment yields available on new purchases of securities in the current rate environment.

A nominal provision for loan losses of \$0.1 million for the second quarter of 2011, compared to a provision of \$7.4 million for the second quarter of 2010. The provision was due to an increase in period-end loans, largely offset by a decrease in the allowance for our performing loans due to the strong overall credit quality of our clients. Additionally, net charge-offs were extremely low at \$30 thousand for the second quarter of 2011, compared to \$3.9 million for the second quarter of 2010.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Net gains on equity warrant assets of \$13.9 million in the second quarter of 2011, compared to net losses of \$0.3 million in the second quarter of 2010, primarily due to increased IPO and M&A activity.

Net gains on investment securities of \$71.7 million for the second quarter of 2011, compared to net gains of \$4.8 million for the comparable 2010 period. Net of noncontrolling interests, net gains on investment securities were \$45.2 million for the second quarter of 2011, compared to \$1.2 million for the comparable 2010 period. The net gains, net of noncontrolling interests, of \$45.2 million for the second quarter of 2011 were primarily attributable to gains of \$37.3 million from sales of \$1.4 billion of certain available-for-sale securities, net gains of \$4.2 million from our managed funds of funds and net gains of \$3.5 million from our strategic and other investments, which included gains of \$2.3 million from the sale of shares of a company that completed an IPO during the quarter.

Net gains of \$3.1 million from the repurchase of \$312.6 million of our 5.70% Senior Notes and 6.05% Subordinated Notes and the termination of the corresponding portions of interest rate swaps. These gains were recorded as a reduction in noninterest expense, which is included in the line item Other .

**Table of Contents**

An increase of \$16.9 million in noninterest expense to \$121.0 million, primarily due to an increase of \$19.9 million in compensation and benefits expense resulting from incentive compensation costs for our strong performance in the second quarter of 2011 and an increase in the number of average full-time equivalent employees ( FTE ).

Overall, our liquidity remained strong based on our period end available-for-sale securities portfolio of \$9.6 billion at June 30, 2011, compared to \$7.9 billion at December 31, 2010. The increase provided additional liquidity resources through current expected cash flow and through the ability to secure wholesale borrowings, if needed.

Our tier 1 risk-based capital and tier 1 leverage ratios remained relatively flat compared to December 31, 2010 and above the levels to be considered well capitalized . Both of these ratios benefited from growth in retained earnings and additional-paid-in-capital, the impact of which was largely offset by continued growth in assets and deposits. Our risk-based capital ratio declined primarily due to our repurchase of \$204.0 million of our 6.05% Subordinated Notes, as well as from increases in risk-weighted assets (loans and available-for-sale securities).

A summary of our performance for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands, except per share data and ratios)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
<b>Income Statement:</b>						
Diluted earnings per share	\$ 1.50	\$ 0.50	NM%	\$ 2.27	\$ 0.94	141.5%
Net income available to common stockholders	65,750	21,120	NM	98,757	39,677	148.9
Net interest income	130,453	106,436	22.6	250,752	207,276	21.0
Net interest margin	3.13%	3.20%	(7) bps	3.04%	3.25%	(21) bps
Provision for (reduction of) loan losses	\$ 134	\$ 7,408	(98.2)%	\$ (2,913)	\$ 18,153	(116.0)%
Noninterest income (1)	123,708	40,157	NM	213,662	89,430	138.9
Noninterest expense (2)	121,032	104,180	16.2	238,467	202,756	17.6
<b>Balance Sheet:</b>						
Average loans, net of unearned income	\$ 5,532,831	\$ 4,112,040	34.6%	\$ 5,423,051	\$ 4,113,789	31.8%
Average noninterest-bearing demand deposits	9,551,686	7,204,744	32.6	9,350,705	6,959,200	34.4
Average interest-bearing deposits	5,718,053	4,700,697	21.6	5,619,101	4,479,724	25.4
Average total deposits	15,269,739	11,905,441	28.3	14,969,806	11,438,924	30.9
<b>Ratios:</b>						
Return on average common SVBFG stockholders equity (annualized) (3)	18.78%	7.06%	166.0%	14.65%	6.77%	116.4%
Return on average assets (annualized) (4)	1.44	0.58	148.3	1.10	0.57	93.0
Book value per common share (5)	33.31	29.53	12.8	33.31	29.53	12.8
Operating efficiency ratio (6)	47.53	70.82	(32.9)	51.24	68.10	(24.8)
Allowance for loan losses as a percentage of total period-end gross loans	1.36	1.60	(24) bps	1.36	1.60	(24) bps
Gross loan charge-offs as a percentage of average total gross loans (annualized)	0.31	0.69	(38) bps	0.32	1.38	(106) bps
Net loan charge-offs (recoveries) as a percentage of average total gross loans (annualized)		0.38	(38) bps	(0.09)	0.91	(100) bps
<b>Other Statistics:</b>						
Average SVB prime lending rate	4.00%	4.00%	bps	4.00%	4.00%	bps
Average full-time equivalent employees	1,416	1,277	10.9%	1,403	1,274	10.1%
Period end full-time equivalent employees	1,428	1,289	10.8	1,428	1,289	10.8
<b>Non-GAAP measures:</b>						
Non-GAAP net income available to common stockholders (7)	41,363	20,459	102.2	74,370	39,016	90.6

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Non-GAAP diluted earnings per common share (7)	0.95	0.48	97.9	1.71	0.92	85.9
Non-GAAP noninterest income, net of noncontrolling interests and excluding gains on sales of available-for-sale securities (8)	\$ 59,836	\$ 36,142	65.6	\$ 106,228	\$ 71,524	48.5
Non-GAAP noninterest expense, net of noncontrolling interests and excluding net gains from debt repurchases (9)	121,534	101,300	20.0	235,488	196,645	19.8
Non-GAAP operating efficiency ratio (9)	63.72%	70.81%	(10.0)	65.80%	70.28%	(6.4)
Tangible common equity to tangible assets (10)	7.42	8.29	(10.5)	7.42%	8.29%	(10.5)
Tangible common equity to risk-weighted assets (10)	13.72	15.95	(14.0)	13.72	15.95	(14.0)

NM Not meaningful

- (1) Noninterest income included net gains of \$26.6 million and \$70.1 million attributable to noncontrolling interests for the three and six months ended June 30, 2011, respectively, compared to net gains of \$2.9 million and \$16.8 million for the comparable 2010 periods. See Results of Operations Noninterest Income for a description of noninterest income attributable to noncontrolling interests.
- (2) Noninterest expense included \$2.6 million and \$6.1 million attributable to noncontrolling interests for the three and six months ended June 30, 2011, respectively, compared to \$2.9 million and \$6.1 million for the comparable 2010 periods. See Results of Operations Noninterest Expense for a description of noninterest expense attributable to noncontrolling interests.
- (3) Ratio represents annualized consolidated net income available to common stockholders divided by quarterly and year-to-date average SVB Financial Group ( SVBFG ) stockholders equity.
- (4) Ratio represents annualized consolidated net income available to common stockholders divided by quarterly and year-to-date average assets.
- (5) Book value per common share is calculated by dividing total SVBFG stockholders equity by total outstanding common shares at period-end.
- (6) The operating efficiency ratio is calculated by dividing total noninterest expense by total taxable-equivalent net interest income plus noninterest income.

**Table of Contents**

- (7) To supplement our consolidated financial statements presented in accordance with GAAP, we use certain non-GAAP measures. See **Non-GAAP Net Income and Non-GAAP Diluted Earnings Per Common Share** below for a reconciliation of these measures.
- (8) See **Results of Operations Noninterest Income** for a description and reconciliation of non-GAAP noninterest income.
- (9) See **Results of Operations Noninterest Expense** for a description and reconciliation of non-GAAP noninterest expense and the non-GAAP operating efficiency ratio.
- (10) See **Capital Resources Capital Ratios** for a reconciliation of non-GAAP tangible common equity to tangible assets and tangible common equity to risk-weighted assets.

**Non-GAAP Net Income and Non-GAAP Diluted Earnings Per Common Share**

We use and report non-GAAP net income and non-GAAP diluted earnings per common share, which excludes gains from the sale of certain available-for-sale securities, as well as net gains from debt repurchases and termination of corresponding interest rate swaps. We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that do not occur every reporting period. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and related trends, and when planning, forecasting and analyzing future periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or preferable to, financial measures prepared in accordance with GAAP.

A reconciliation of GAAP to non-GAAP net income available to common stockholders and non-GAAP diluted earnings per common share for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands, except share amounts)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Net income available to common stockholders	\$ 65,750	\$ 21,120	\$ 98,757	\$ 39,677
Less: gains on sales of available-for-sale securities (1)	(37,314)	(1,094)	(37,314)	(1,094)
Tax impact of gains on sales of available-for-sale securities	14,810	433	14,810	433
Less: net gain from note repurchases and termination of corresponding interest rate swaps (2)	(3,123)		(3,123)	
Tax impact of net gain from note repurchases and termination of corresponding interest rate swaps	1,240		1,240	
Non-GAAP net income available to common stockholders	\$ 41,363	\$ 20,459	\$ 74,370	\$ 39,016
GAAP earnings per common share diluted	\$ 1.50	\$ 0.50	\$ 2.27	\$ 0.94
Impact of gains on sales of available-for-sale securities (1)	(0.85)	(0.03)	(0.86)	(0.03)
Tax impact of gains on sales of available-for-sale securities	0.34	0.01	0.34	0.01
Net gain from note repurchases and termination of corresponding interest rate swaps (2)	(0.07)		(0.07)	
Tax impact of net gain from note repurchases and termination of corresponding interest rate swaps	0.03		0.03	
Non-GAAP earnings per common share diluted	\$ 0.95	\$ 0.48	\$ 1.71	\$ 0.92
Weighted average diluted common shares outstanding	43,739,743	42,475,959	43,559,345	42,339,867

- (1) Gains on the sales of \$1.4 billion and \$157.9 million in certain available-for-sale securities in the second quarters of 2011 and 2010, respectively.
- (2) Net gains of \$3.1 million from the repurchase of \$108.6 million of our 5.70% Senior Notes and \$204.0 million of our 6.05% Subordinated Notes and the termination of the corresponding portions of interest rate swaps in the second quarter of 2011.

**Critical Accounting Policies and Estimates**

The accompanying management's discussion and analysis of results of operations and financial condition is based upon our unaudited interim consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements in accordance with GAAP requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues,

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

expenses and related disclosure of contingent assets and liabilities. Management evaluates estimates and assumptions on an ongoing basis. Management bases its estimates on historical experiences and various other factors and assumptions that are believed to be reasonable under the circumstances. Actual results may differ materially from these estimates under different assumptions or conditions.

There have been no significant changes during the six months ended June 30, 2011 to the items that we disclosed as our critical accounting policies and estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations under Part II, Item 7 of our 2010 Form 10-K.

**Table of Contents****Results of Operations****Net Interest Income and Margin (Fully Taxable Equivalent Basis)**

Net interest income is defined as the difference between interest earned on loans, available-for-sale securities and short-term investment securities, and interest paid on funding sources. Net interest income is our principal source of revenue. Net interest margin is defined as the amount of annualized net interest income, on a fully taxable equivalent basis, expressed as a percentage of average interest-earning assets. Net interest income and net interest margin are presented on a fully taxable equivalent basis to consistently reflect income from taxable loans and securities and tax-exempt securities based on the federal statutory tax rate of 35.0 percent.

**Analysis of Net Interest Income Changes Due to Volume and Rate (Fully Taxable Equivalent Basis)**

Net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as volume change. Net interest income is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing liabilities, referred to as rate change. The following table sets forth changes in interest income for each major category of interest-earning assets and interest expense for each major category of interest-bearing liabilities. The table also reflects the amount of simultaneous changes attributable to both volume and rate changes for the years indicated. For this table, changes that are not solely due to either volume or rate are allocated in proportion to the percentage changes in average volume and average rate.

(Dollars in thousands)	2011 Compared to 2010 Three months ended June 30, Increase (decrease) due to change in			2011 Compared to 2010 Six months ended June 30, Increase (decrease) due to change in		
	Volume	Rate	Total	Volume	Rate	Total
<b>Interest income:</b>						
Federal funds sold, securities purchased under agreements to resell and other short-term investment securities	\$ (1,999)	\$ 709	\$ (1,290)	\$ (3,275)	\$ 1,147	\$ (2,128)
Available-for-sale securities (taxable) (1)	23,519	(16,153)	7,366	50,167	(33,686)	16,481
Available-for-sale securities (non-taxable) (1)	(52)	(52)	(104)	(90)	(58)	(148)
Loans, net of unearned income	24,399	(6,491)	17,908	44,843	(11,101)	33,742
Increase (decrease) in interest income, net	45,867	(21,987)	23,880	91,645	(43,698)	47,947
<b>Interest expense:</b>						
NOW deposits	29		29	44	(2)	42
Money market deposits	558	(320)	238	1,214	(434)	780
Money market deposits in foreign offices	62	(2)	60	123	(4)	119
Time deposits	(57)	(117)	(174)	(39)	(251)	(290)
Sweep deposits	66	(1,527)	(1,461)	203	(2,722)	(2,519)
Total increase (decrease) in deposits expense	658	(1,966)	(1,308)	1,545	(3,413)	(1,868)
Short-term borrowings	(8)	(7)	(15)	(9)	(5)	(14)
5.375% Senior Notes	4,810		4,810	9,619		9,619
3.875% Convertible Notes	(3,460)	582	(2,878)	(3,050)	200	(2,850)
Junior Subordinated Debentures	(3)	3		(6)	271	265
5.70% Senior Notes and 6.05% Subordinated Notes	(564)	(156)	(720)	(578)	(67)	(645)
Other long-term debt	(13)	23	10	(37)	52	15
Total increase in borrowings expense	762	445	1,207	5,939	451	6,390
Increase (decrease) in interest expense, net	1,420	(1,521)	(101)	7,484	(2,962)	4,522
Increase (decrease) in net interest income	\$ 44,447	\$ (20,466)	\$ 23,981	\$ 84,161	\$ (40,736)	\$ 43,425



Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

- (1) Our available-for-sale securities portfolio represents interest-earning investment securities.

---

**Table of Contents**

*Net Interest Income (Fully Taxable Equivalent Basis)*

*Three months ended June 30, 2011 and 2010*

Net interest income increased by \$24.0 million to \$130.9 million for the three months ended June 30, 2011, compared to \$106.9 million for the comparable 2010 period. Overall, we saw an increase in our net interest income primarily due to higher average loan balances and growth in our available-for-sale securities portfolio, which has increased as a result of our continued growth in deposits. Growth in deposits is reflective of growth from new clients and the continued lack of attractive market investment opportunities for our deposit clients. These increases were partially offset by lower rates earned on our available-for-sale securities and loans, primarily attributable to the low interest rate environment.

The main factors affecting interest income and interest expense for the three months ended June 30, 2011, compared to the comparable 2010 period are discussed below:

*Interest income* for the three months ended June 30, 2011 increased by \$23.9 million primarily due to:

A \$17.9 million increase in interest income on loans, primarily related to a \$1.4 billion increase in average loan balances for the three months ended June 30, 2011, compared to the comparable 2010 period. This increase was partially offset by a decrease in overall yield on the loan portfolio resulting primarily from changes in loan mix, which reflects lower risk due to an improving environment for our clients.

A \$7.3 million increase in interest income on available-for-sale securities, primarily related to the growth in average balances of \$4.3 billion due to new investments, which were purchased as a result of our continued deposit growth. This increase was partially offset by lower investment yields available on new purchases of securities in the current rate environment, as well as the purchase of lower-yielding variable-rate securities throughout 2010.

*Interest expense* for the three months ended June 30, 2011 decreased by \$0.1 million primarily due to:

A decrease in interest expense from interest-bearing deposits of \$1.3 million, primarily due to decreases in rates paid on deposits throughout 2010 and first half of 2011 reflective of current market rates. This decrease was partially offset by an increase in interest expense related to a \$1.0 billion increase in average interest-bearing deposit balances.

This decrease was partially offset by an increase in interest expense of \$1.2 million related to our long-term debt, primarily due to a \$4.8 million increase in interest expense from the issuance of \$350.0 million in 5.375% Senior Notes in September 2010, partially offset by a \$2.9 million decrease due to the maturity of \$250.0 million of our 3.875% Convertible Notes in April 2011.

*Six months ended June 30, 2011 and 2010*

Net interest income increased by \$43.4 million to \$251.7 million for the six months ended June 30, 2011, compared to \$208.3 million for the comparable 2010 period. Overall, we saw an increase in our net interest income primarily due to higher average loan balances and growth in our available-for-sale securities portfolio, which has increased as a result of our continued growth in deposits. Growth in deposits is reflective of growth from new clients and the continued lack of attractive market investment opportunities for our deposit clients. These increases were partially offset by lower rates earned on our available-for-sale securities and loans, primarily attributable to the low interest rate environment.

The main factors affecting interest income and interest expense for the six months ended June 30, 2011, compared to the comparable 2010 period are discussed below:

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

*Interest income* for the six months ended June 30, 2011 increased by \$47.9 million primarily due to:

A \$33.7 million increase in interest income on loans, primarily related to a \$1.3 billion increase in average loan balances for the six months ended June 30, 2011, compared to the comparable 2010 period. This increase was partially offset by a decrease in overall yield on the loan portfolio resulting primarily from changes in loan mix, which reflects lower risk due to an improving environment for our clients.

A \$16.3 million increase in interest income on available-for-sale securities, primarily related to the growth in average balances of \$4.5 billion due to new investments, which were purchased as a result of our continued deposit growth. This increase was partially offset by lower investment yields available on new purchases of securities in the current rate environment, as well as the purchase of lower-yielding variable-rate securities throughout 2010.

*Interest expense* for the six months ended June 30, 2011 increased by \$4.5 million primarily due to:

An increase in interest expense of \$6.4 million related to our long-term debt, primarily due to a \$9.6 million increase in interest expense from the issuance of \$350 million in 5.375% Senior Notes in September 2010, partially offset by a \$2.9 million decrease due to the maturity of our 3.875% Convertible Notes in April 2011.

This increase was partially offset by a decrease in interest expense from interest-bearing deposits of \$1.9 million, primarily due to decreases in rates paid on deposits throughout 2010 and first half of 2011 reflective of current market rates. This decrease was partially offset by an increase in interest expense related to a \$1.1 billion increase in average interest-bearing deposit balances.

**Table of Contents**

*Net Interest Margin (Fully Taxable Equivalent Basis)*

Our net interest margin was 3.13 percent and 3.04 percent for the three and six months ended June 30, 2011, respectively, compared to 3.20 percent and 3.25 percent for the comparable 2010 periods. The decreases in our net interest margin were primarily due to the significant growth of our deposits, the majority of which were invested in available-for-sale securities. Additionally, paydowns and sales of higher-yielding securities throughout 2010 were reinvested in lower-yielding securities given the current interest rate environment. As such, the overall mix of our interest-earning assets shifted to a higher proportion of lower-yielding assets, which is reflective of the low interest rate environment. The decreases for the three and six months ended June 30, 2011, were partially offset by increases of \$1.4 billion and \$1.3 billion, respectively, in average loan balances (higher-yielding assets) and a decrease in rates paid on our deposits.

*Average Balances, Yields and Rates Paid (Fully Taxable Equivalent Basis)*

The average yield earned on interest-earning assets is the amount of annualized fully taxable equivalent interest income expressed as a percentage of average interest-earning assets. The average rate paid on funding sources is the amount of annualized interest expense expressed as a percentage of average funding sources. The following tables set forth average assets, liabilities, noncontrolling interests and SVBFG stockholders' equity, interest income, interest expense, annualized yields and rates, and the composition of our annualized net interest margin for the three and six months ended June 30, 2011 and 2010, respectively:

**Table of Contents***Average Balances, Rates and Yields for the Three Months Ended June 30, 2011 and 2010*

(Dollars in thousands)	Three months ended June 30,					
	Average Balance	2011 Interest Income/Expense	Yield/Rate	Average Balance	2010 Interest Income/Expense	Yield/Rate
<b>Interest-earning assets:</b>						
Federal Reserve deposits, federal funds sold, securities purchased under agreements to resell and other short-term investment securities (1)	\$ 1,731,129	\$ 1,595	0.37%	\$ 4,093,873	\$ 2,885	0.28%
<b>Available-for-sale securities: (2)</b>						
Taxable	9,419,378	44,217	1.88	5,093,883	36,851	2.90
Non-taxable (3)	93,939	1,359	5.80	97,462	1,463	6.02
Total loans, net of unearned income (4)	5,532,831	93,466	6.78	4,112,040	75,558	7.37
<b>Total interest-earning assets</b>	<b>16,777,277</b>	<b>140,637</b>	<b>3.36</b>	<b>13,397,258</b>	<b>116,757</b>	<b>3.50</b>
Cash and due from banks	274,044			227,595		
Allowance for loan losses	(86,551)			(75,637)		
Other assets (5)	1,289,761			1,005,046		
<b>Total assets</b>	<b>\$ 18,254,531</b>			<b>\$ 14,554,262</b>		
<b>Funding sources:</b>						
<b>Interest-bearing liabilities:</b>						
NOW deposits	\$ 71,360	\$ 68	0.38%	\$ 41,070	\$ 39	0.38%
Money market deposits	2,516,675	1,485	0.24	1,649,561	1,247	0.30
Money market deposits in foreign offices	162,419	126	0.31	82,451	66	0.32
Time deposits	307,600	300	0.39	354,078	474	0.54
Sweep deposits	2,659,999	580	0.09	2,573,537	2,041	0.32
<b>Total interest-bearing deposits</b>	<b>5,718,053</b>	<b>2,559</b>	<b>0.18</b>	<b>4,700,697</b>	<b>3,867</b>	<b>0.33</b>
Short-term borrowings	26,110	9	0.14	45,712	24	0.21
5.375% senior notes	347,665	4,810	5.55			
3.875% convertible notes	38,446	656	6.84	247,756	3,534	5.72
Junior subordinated debentures	55,489	831	6.01	55,665	831	5.99
Senior and subordinated notes	323,042	770	0.96	553,169	1,490	1.08
Other long-term debt	5,634	73	5.20	6,974	63	3.62
<b>Total interest-bearing liabilities</b>	<b>6,514,439</b>	<b>9,708</b>	<b>0.60</b>	<b>5,609,973</b>	<b>9,809</b>	<b>0.70</b>
Portion of noninterest-bearing funding sources	10,262,838			7,787,285		
<b>Total funding sources</b>	<b>16,777,277</b>	<b>9,708</b>	<b>0.23</b>	<b>13,397,258</b>	<b>9,809</b>	<b>0.30</b>
<b>Noninterest-bearing funding sources:</b>						
Demand deposits	9,551,686			7,204,744		
Other liabilities	238,583			156,182		
SVBFG stockholders' equity	1,404,391			1,200,213		
Noncontrolling interests	545,432			383,150		
Portion used to fund interest-earning assets	(10,262,838)			(7,787,285)		
<b>Total liabilities, noncontrolling interest, and SVBFG stockholders' equity</b>	<b>\$ 18,254,531</b>			<b>\$ 14,554,262</b>		

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Net interest income and margin	\$ 130,929	3.13%	\$ 106,948	3.20%
Total deposits	\$ 15,269,739		\$ 11,905,441	
Average SVBFG stockholders' equity as a percentage of average assets		7.69%		8.25%
<u>Reconciliation to reported net interest income:</u>				
Adjustments for taxable equivalent basis	(476)		(512)	
Net interest income, as reported	\$ 130,453		\$ 106,436	

- (1) Includes average interest-bearing deposits in other financial institutions of \$286.6 million and \$215.4 million for the three months ended June 30, 2011 and 2010, respectively. For the three months ended June 30, 2011 and 2010, balances also include \$1.3 billion and \$3.8 billion, respectively, deposited at the Federal Reserve Bank, earning interest at the Federal Funds target rate.
- (2) Yields on interest-earning investment securities are based on amortized cost, therefore do not give effect to unrealized changes in fair value that are reflected in other comprehensive income.
- (3) Interest income on non-taxable investments is presented on a fully taxable-equivalent basis using the federal statutory income tax rate of 35.0 percent for all periods presented.
- (4) Nonaccrual loans are reflected in the average balances of loans.
- (5) Average investment securities of \$907.0 million and \$657.2 million for the three months ended June 30, 2011 and 2010, respectively, were classified as other assets as they were noninterest-earning assets. These investments primarily consisted of non-marketable securities.

**Table of Contents***Average Balances, Rates and Yields for the Six Months Ended June 30, 2010 and 2010*

(Dollars in thousands)	Six months ended June 30,					
	Average Balance	2011 Interest Income/Expense	Yield/Rate	Average Balance	2010 Interest Income/Expense	Yield/Rate
<b>Interest-earning assets:</b>						
Federal Reserve deposits, federal funds sold, securities purchased under agreements to resell and other short-term investment securities (1)	\$ 2,132,803	\$ 3,597	0.34%	\$ 4,204,475	\$ 5,725	0.27%
Investment securities: (2)						
Taxable	9,026,291	85,599	1.91	4,505,800	69,118	3.09
Non-taxable (3)	95,150	2,807	5.95	98,206	2,955	6.07
Total loans, net of unearned income (4)	5,423,051	183,242	6.81	4,113,789	149,500	7.33
<b>Total interest-earning assets</b>	<b>16,677,295</b>	<b>275,245</b>	<b>3.32</b>	<b>12,922,270</b>	<b>227,298</b>	<b>3.55</b>
Cash and due from banks	270,092			232,615		
Allowance for loan losses	(87,261)			(76,837)		
Other assets (5)	1,243,082			984,533		
<b>Total assets</b>	<b>\$ 18,103,208</b>			<b>\$ 14,062,581</b>		
<b>Funding sources:</b>						
<b>Interest-bearing liabilities:</b>						
NOW deposits	\$ 73,807	\$ 145	0.40%	\$ 51,382	\$ 103	0.40%
Money market deposits	2,439,751	3,061	0.25	1,517,373	2,281	0.30
Money market deposits in foreign offices	149,266	238	0.32	72,300	119	0.33
Time deposits	324,875	677	0.42	338,862	967	0.58
Sweep deposits	2,631,402	1,543	0.12	2,499,807	4,062	0.33
<b>Total interest-bearing deposits</b>	<b>5,619,101</b>	<b>5,664</b>	<b>0.20</b>	<b>4,479,724</b>	<b>7,532</b>	<b>0.34</b>
Short-term borrowings	32,980	25	0.15	45,193	39	0.17
5.375% senior notes	347,641	9,619	5.58			
3.875% convertible notes	143,394	4,210	5.92	247,477	7,060	5.75
Junior subordinated debentures	55,511	1,665	6.05	55,815	1,400	5.06
Senior and subordinated notes	437,069	2,181	1.01	552,554	2,826	1.03
Other long-term debt	5,449	146	5.40	7,154	131	3.69
<b>Total interest-bearing liabilities</b>	<b>6,641,145</b>	<b>23,510</b>	<b>0.71</b>	<b>5,387,917</b>	<b>18,988</b>	<b>0.71</b>
Portion of noninterest-bearing funding sources	10,036,150			7,534,353		
<b>Total funding sources</b>	<b>16,677,295</b>	<b>23,510</b>	<b>0.28</b>	<b>12,922,270</b>	<b>18,988</b>	<b>0.30</b>
<b>Noninterest-bearing funding sources:</b>						
Demand deposits	9,350,705			6,959,200		
Other liabilities	237,261			166,177		
SVBFG stockholders' equity	1,359,848			1,181,674		
Noncontrolling interests	514,249			367,613		
Portion used to fund interest-earning assets	(10,036,150)			(7,534,353)		
<b>Total liabilities, noncontrolling interest, and SVBFG stockholders' equity</b>	<b>\$ 18,103,208</b>			<b>\$ 14,062,581</b>		

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Net interest income and margin	\$ 251,735	3.04%	\$ 208,310	3.25%
<b>Total deposits</b>	<b>\$ 14,969,806</b>		<b>\$ 11,438,924</b>	
Average SVBFG stockholders' equity as a percentage of average assets		7.51 %		8.40%
<b>Reconciliation to reported net interest income:</b>				
Adjustments for taxable equivalent basis	(983)		(1,034)	
<b>Net interest income, as reported</b>	<b>\$ 250,752</b>		<b>\$ 207,276</b>	

- (1) Includes average interest-bearing deposits in other financial institutions of \$270.0 million and \$192.8 million for the six months ended June 30, 2011 and 2010, respectively. For the six months ended June 30, 2011 and 2010, balances also include \$1.6 billion and \$4.0 billion, respectively, deposited at the Federal Reserve Bank, earning interest at the Federal Funds target rate.
- (2) Yields on interest-earning investment securities are based on amortized cost, therefore do not give effect to unrealized changes in fair value that are reflected in other comprehensive income.
- (3) Interest income on non-taxable investments is presented on a fully taxable-equivalent basis using the federal statutory income tax rate of 35.0 percent for all periods presented.
- (4) Nonaccrual loans are reflected in the average balances of loans.
- (5) Average investment securities of \$840.9 million and \$628.5 million for the six months ended June 30, 2011 and 2010, respectively, were classified as other assets as they were noninterest-earning assets. These investments primarily consisted of non-marketable securities.



**Table of Contents****Provision for (Reduction of) Loan Losses**

Our provision for (reduction of) loan losses is based on our evaluation of the adequacy of the existing allowance for loan losses in relation to total gross loans using historical and other objective information, and on our periodic assessment of the inherent and identified risk dynamics of the loan portfolio resulting from reviews of selected individual loans. The following table summarizes our allowance for loan losses for the three and six months ended June 30, 2011 and 2010, respectively:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Allowance for loan losses, beginning balance	\$ 82,051	\$ 68,271	\$ 82,627	\$ 72,450
Provision for (reduction of) loan losses	134	7,408	(2,913)	18,153
Gross loan charge-offs	(4,293)	(7,133)	(8,615)	(28,313)
Loan recoveries	4,263	3,243	11,056	9,499
Allowance for loan losses, ending balance	\$ 82,155	\$ 71,789	\$ 82,155	\$ 71,789
Provision (Reduction of) as a percentage of total gross loans (annualized)	0.01%	0.66%	(0.10)%	0.82%
Gross loan charge-offs as a percentage of average total gross loans (annualized)	0.31	0.69	0.32	1.38
Net loan charge-offs (recoveries) as a percentage of average total gross loans (annualized)		0.38	(0.09)	0.91
Allowance for loan losses as a percentage of period-end total gross loans	1.36	1.60	1.36	1.60
Period-end total gross loans	\$ 6,030,966	\$ 4,485,562	\$ 6,030,966	\$ 4,485,562
Average total gross loans	5,579,271	4,144,210	5,468,200	4,146,683

We had a provision for loan losses of \$0.1 million for the three months ended June 30, 2011, compared to a provision of \$7.4 million for the comparable 2010 period. The provision of \$0.1 million was due to an increase in allowance for the increase in period-end loans, largely offset by a decrease in the allowance for our performing loans due to the strong overall credit quality of our clients. Gross loan charge-offs of \$4.3 million for the three months ended June 30, 2011 were primarily from our other commercial loans portfolio. Loan recoveries of \$4.3 million for the three months ended June 30, 2011 were primarily from our software client portfolio.

We had a reduction of provision for loan losses of \$2.9 million for the six months ended June 30, 2011, compared to a provision of \$18.2 million for the comparable 2010 period. Gross loan charge-offs of \$8.6 million for the six months ended June 30, 2011 were primarily from our life sciences, other commercial loans and software client portfolios. Loan recoveries of \$11.1 million for the six months ended June 30, 2011 were primarily from our software client portfolio.

Our allowance for loan losses as a percentage of total gross loans decreased from 1.60 percent at June 30, 2010 to 1.36 percent at June 30, 2011, primarily due to a reduction in the allowance for our performing loans. Our allowance for loan losses for total gross performing loans as a percentage of total gross performing loans was 1.27 percent at June 30, 2011, compared to 1.37 percent at December 31, 2010.

**Noninterest Income**

A summary of noninterest income for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Gains on investment securities, net	\$ 71,680	\$ 4,805	NM%	\$ 123,017	\$ 20,809	NM%
Foreign exchange fees	10,354	8,255	25.4	20,851	17,116	21.8
Deposit service charges	7,838	7,734	1.3	14,955	14,959	(0.0)
Gains on derivative instruments, net	13,651	1,326	NM	14,202	3,308	NM
Credit card fees	4,364	3,027	44.2	8,181	5,714	43.2

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Client investment fees	3,107	4,941	(37.1)	6,768	8,881	(23.8)
Letters of credit and standby letters of credit income	2,702	2,606	3.7	5,412	5,117	5.8
Other	10,012	7,463	34.2	20,276	13,526	49.9
<b>Total noninterest income</b>	<b>\$ 123,708</b>	<b>\$ 40,157</b>	<b>NM</b>	<b>\$ 213,662</b>	<b>\$ 89,430</b>	<b>138.9</b>

NM Not meaningful

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Included in net income is income and expense attributable to noncontrolling interests. We recognize, as part of our investment funds management business through SVB Capital and Debt Fund Investments, the entire income or loss from funds where we own significantly less than 100%. We are required under GAAP to consolidate 100% of the results of entities that we are deemed to control, even though we may own less than 100% of such entities. The relevant amounts attributable to investors other than us are reflected under **Net Income Attributable to Noncontrolling Interests** on our statements of income. The non-GAAP tables presented below, for noninterest income and net gains on investment securities, all exclude noncontrolling interests. We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that represent income attributable to investors other than us and our subsidiaries. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or preferable to, financial measures prepared in accordance with GAAP.

**Table of Contents**

The following table provides a summary of non-GAAP noninterest income, net of noncontrolling interests:

Non-GAAP noninterest income, net of noncontrolling interests (Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
GAAP noninterest income (as reported)	\$ 123,708	\$ 40,157	NM%	\$ 213,662	\$ 89,430	138.9%
Less: income attributable to noncontrolling interests, including carried interest	26,558	2,921	NM	70,120	16,812	NM
Noninterest income, net of noncontrolling interests	97,150	37,236	160.9	143,542	72,618	97.7
Less: gains on sales of available-for-sale securities	37,314	1,094	NM	37,314	1,094	NM
Non-GAAP noninterest income, net of noncontrolling interests and excluding gains on sales of certain available-for-sale securities	\$ 59,836	\$ 36,142	65.6	\$ 106,228	\$ 71,524	48.5

NM Not meaningful

*Gains on Investment Securities, Net*

Net gains on investment securities include both gains from our non-marketable and marketable securities, as well as gains from sales of our available-for-sale securities portfolio (when applicable).

Our available-for-sale securities portfolio is managed to maximize portfolio yield over the long-term in a manner consistent with our liquidity, credit diversification, and asset/liability strategies. Though infrequent, the sale of investments from our available-for-sale portfolio results in net gains or losses on investment securities.

We experience variability in the performance of our non-marketable and marketable investments from quarter to quarter, which results in net gains or losses on investment securities. This variability is due to a number of factors, including changes in the values of our investments, changes in the amount of distributions or liquidity events and general economic and market conditions. Such variability may lead to volatility in the gains from investment securities and as such our results for a particular period are not necessarily indicative of our performance in a future period. In 2010, we saw some improvement in venture capital/private equity investment levels and increased M&A and IPO activity among these portfolio companies. This trend continued into the first half of 2011.

For the three months ended June 30, 2011, we had net gains on investment securities of \$71.7 million, compared to net gains of \$4.8 million for the comparable 2010 period. Net of noncontrolling interests, net gains on investment securities were \$45.2 million for the three months ended June 30, 2011, compared to \$1.2 million for the comparable 2010 period. The net gains, net of noncontrolling interests, of \$45.2 million for the three months ended June 30, 2011 were primarily attributable to the following:

Gains of \$37.3 million from sales of \$1.4 billion of certain available-for-sale securities. These securities were sold as part of our portfolio management strategy of managing duration risk.

Net gains of \$4.2 million from our managed funds of funds, primarily due to the continued trend of increased valuations and liquidity events from companies in the underlying funds, largely driven by internet and social networking companies.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Net gains of \$3.5 million from our strategic and other investments, which included gains of \$2.3 million from the sale of shares of a company that completed an IPO during the quarter. These shares were originally acquired through the exercise of equity warrant assets.

For the six months ended June 30, 2011, we had net gains on investment securities of \$123.0 million, compared to net gains of \$20.8 million for the comparable 2010 period. Net of noncontrolling interests, net gains on investment securities were \$53.2 million for the six months ended June 30, 2011, compared to \$4.5 million for the comparable 2010 period. The net gains, net of noncontrolling interests, of \$53.2 million for the six months ended June 30, 2011 were primarily attributable to the following:

Gains of \$37.3 million from sales of \$1.4 billion of certain available-for-sale securities. These securities were sold as part of our portfolio management strategy of managing duration risk.

Net gains of \$8.4 million from our managed funds of funds, primarily due to the continued trend of increased valuations and liquidity events from companies in the underlying funds, largely driven by internet and social networking companies.

**Table of Contents**

Net gains of \$5.2 million from our strategic and other investments, which included gains of \$2.3 million from the sale of shares of a company that completed an IPO during the quarter. These shares were originally acquired through the exercise of equity warrant assets.

The following tables provide a summary of net gains on investment securities, net of noncontrolling interests, for the three and six months ended June 30, 2011 and 2010, respectively:

	Three months ended June 30, 2011					
	Managed Funds of Funds	Managed Co-Investment Funds	Debt Funds	Available-For-Sale Securities	Strategic and Other Investments	Total
<b>(Dollars in thousands)</b>						
Total gains (losses) on investment securities, net	\$ 31,984	\$ (1,840)	\$ 814	\$ 37,221	\$ 3,501	\$ 71,680
Less: income (loss) attributable to noncontrolling interests, including carried interest	27,752	(1,066)	(249)			26,437
Net gains (losses) on investment securities, net of noncontrolling interests	4,232	(774)	1,063	37,221	3,501	45,243
Less: gains on sales of certain available-for-sale securities				(37,314)		(37,314)
Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests and excluding gains on sales of certain available-for-sale securities	\$ 4,232	\$ (774)	\$ 1,063	\$ (93)	\$ 3,501	\$ 7,929

	Three months ended June 30, 2010					
	Managed Funds of Funds	Managed Co-Investment Funds	Debt Funds	Available-For-Sale Securities	Strategic and Other Investments	Total
<b>(Dollars in thousands)</b>						
Total gains (losses) on investment securities, net	\$ 2,894	\$ 1,477	\$ (411)	\$ 841	\$ 4	\$ 4,805
Less: income (loss) attributable to noncontrolling interests, including carried interest	2,141	1,510	(87)			3,564
Net gains (losses) on investment securities, net of noncontrolling interests	753	(33)	(324)	841	4	1,241
Less: gains on sales of available-for-sale securities				(1,094)		(1,094)
Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests and excluding gains on sales of certain available-for-sale securities	\$ 753	\$ (33)	\$ (324)	\$ (253)	\$ 4	\$ 147

	Six months ended June 30, 2011					
	Managed Funds of Funds	Managed Co-Investment Funds	Debt Funds	Available-For-Sale Securities	Strategic and Other Investments	Total
<b>(Dollars in thousands)</b>						
Total gains on investment securities, net	\$ 75,376	\$ 2,106	\$ 3,102	\$ 37,283	\$ 5,150	\$ 123,017
Less: income attributable to noncontrolling interests, including carried interest	66,962	2,820	40			69,822
Net gains (losses) on investment securities, net of noncontrolling interests	8,414	(714)	3,062	37,283	5,150	53,195

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Less: gains on sales of available-for-sale securities (37,314) (37,314)

Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests and excluding gains on sales of certain available-for-sale securities \$ 8,414 \$ (714) \$ 3,062 \$ (31) \$ 5,150 \$ 15,881

	Six months ended June 30, 2010					
	Managed Funds of Funds	Managed Co- Investment Funds	Debt Funds	Available- For- Sale Securities	Strategic and Other Investments	Total
<b>(Dollars in thousands)</b>						
Total gains on investment securities, net	\$ 18,350	\$ 400	\$ 849	\$ 868	\$ 342	\$ 20,809
Less: income (loss) attributable to noncontrolling interests, including carried interest	16,261	108	(27)			16,342
Net gains on investment securities, net of noncontrolling interests	2,089	292	876	868	342	4,467
Less: gains on sales of available-for-sale securities				(1,094)		(1,094)
Non-GAAP net gains (losses) on investment securities, net of noncontrolling interests and excluding gains on sales of certain available-for-sale securities	\$ 2,089	\$ 292	\$ 876	\$ (226)	\$ 342	\$ 3,373

*Foreign Exchange Fees*

Foreign exchange fees were \$10.4 million and \$20.9 million for the three and six months ended June 30, 2011, respectively, compared to \$8.3 million and \$17.1 million for the comparable 2010 periods. The increase was primarily due to improving business conditions for our clients, which has resulted in higher commissioned notional volumes. Commissioned notional volumes increased to \$2.4 billion and \$4.6 billion for the three and six months ended June 30, 2011, compared to \$1.3 billion and \$2.8 billion for the comparable 2010 periods.

**Table of Contents***Gains on Derivative Instruments, Net*

A summary of gains on derivative instruments, net, for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
<b>(Losses) gains on foreign exchange forward contracts, net:</b>						
Gains on client foreign exchange forward contracts, net (1)	\$ 315	\$ 327	(3.7)%	\$ 790	\$ 619	27.6%
(Losses) gains on internal foreign exchange forward contracts, net (2)	(483)	1,332	(136.3)	(3,051)	3,378	(190.3)
Total (losses) gains on foreign exchange forward contracts, net	(168)	1,659	(110.1)	(2,261)	3,997	(156.6)
Change in fair value of interest rate swap	(67)		(100.0)	(67)		(100.0)
Net gains (losses) on other derivatives	25		100.0	(1,327)		100.0
<b>Equity warrant assets: (3)</b>						
Gains on exercise, net	7,581	788	NM	9,605	1,637	NM
<b>Change in fair value:</b>						
Cancellations and expirations	(723)	(744)	(2.8)	(1,304)	(2,526)	(48.4)
Other changes in fair value	7,003	(377)	NM	9,556	200	NM
Total net gains (losses) on equity warrant assets (4)	13,861	(333)	NM	17,857	(689)	NM
<b>Total gains on derivative instruments, net</b>	<b>\$ 13,651</b>	<b>\$ 1,326</b>	<b>NM</b>	<b>\$ 14,202</b>	<b>\$ 3,308</b>	<b>NM</b>

NM Not meaningful

- (1) Represents the net gains for foreign exchange forward contracts executed on behalf of clients.
- (2) Represents the change in the fair value of foreign exchange forward contracts used to economically reduce our foreign exchange exposure risk related to certain foreign currency denominated loans. Revaluations of foreign currency denominated loans are recorded in the line item *Other* as part of noninterest income, a component of consolidated net income.
- (3) At June 30, 2011, we held warrants in 1,153 companies, compared to 1,146 companies at June 30, 2010.
- (4) Includes net gains (losses) on equity warrant assets held by consolidated investment affiliates. Relevant amounts attributable to noncontrolling interests are reflected in the interim consolidated statements of income under the caption *Net Income Attributable to Noncontrolling Interests*.

Net gains on derivative instruments were \$13.7 million for the three months ended June 30, 2011, compared to net gains of \$1.3 million for the comparable 2010 period. The increase of \$12.4 million was primarily attributable to the following:

Net gains on equity warrant assets of \$13.9 million for the three months ended June 30, 2011, compared to net losses of \$0.3 million for the comparable 2010 period. The net gains of \$13.9 million for the three months ended June 30, 2011 were comprised of the following:

Realized gains of \$7.6 million from the exercise of certain equity warrant positions. These exercises were driven by increased IPO and M&A activity.

Unrealized gains of \$7.0 million from valuation increases in our equity warrant portfolio.



## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Losses of \$0.7 million from equity warrant cancellations and expirations.

Net losses of \$0.5 million on foreign exchange forward contracts for our foreign currency denominated loans in the three months ended June 30, 2011, compared to net gains of \$1.3 million for the comparable 2010 period. The net losses of \$0.5 million in the three months ended June 30, 2011 were primarily due to the weakening of the U.S. dollar against the Euro, and were offset by net gains of \$0.5 million from revaluation of foreign currency denominated loans that are included in the line item Other as part of noninterest income

Net gains on derivative instruments were \$14.2 million for the six months ended June 30, 2011, compared to net gains of \$3.3 million for the comparable 2010 period. The increase of \$10.9 million was primarily attributable to the following:

Net gains on equity warrant assets of \$17.9 million for the six months ended June 30, 2011, compared to net losses of \$0.7 million for the comparable 2010 period. The net gains of \$17.9 million for the six months ended June 30, 2011 were comprised of the following.

Realized gains of \$9.6 million from the exercise of certain equity warrant positions. These exercises were driven by increased IPO and M&A activity.

Unrealized gains of \$9.6 million from valuation increases in our equity warrant portfolio.

Losses of \$1.3 million from equity warrant cancellations and expirations.

Net losses from foreign exchange forward contracts hedging our foreign currency denominated loans of \$3.1 million for the six months ended June 30, 2011, compared to net gains of \$3.4 million for the comparable 2010 period. The net losses of \$3.1 million for the six months ended June 30, 2011 were primarily due to the weakening of the U.S. dollar against the Pound Sterling and Euro. These losses were partially offset by net gains of \$3.2 million from revaluation of foreign currency denominated loans that are included in the line item Other as part of noninterest income.

**Table of Contents***Credit Card Fees*

Credit card fees were \$4.4 million and \$8.2 million for the three and six months ended June 30, 2011, respectively, compared to \$3.0 million and \$5.7 million for the comparable 2010 periods. The increases were primarily due to the addition of new clients, as well as an increase in client activity.

*Client Investment Fees*

Client investment fees were \$3.1 million and \$6.8 million for the three and six months ended June 30, 2011, respectively, compared to \$4.9 million and \$8.9 million for the comparable 2010 periods. The decreases were primarily attributable to lower margins earned on certain products owing to historically low rates in the short-term fixed income markets, partially offset by an increase in average client investment funds. The following table summarizes average client investment funds for the three and six months ended June 30, 2011 and 2010, respectively:

(Dollars in millions)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Client directed investment assets	\$ 9,134	\$ 9,340	(2.2)%	\$ 9,236	\$ 9,364	(1.4)%
Client investment assets under management	8,540	6,164	38.5	8,008	5,922	35.2
Sweep money market funds	85		100.0	42		100.0
Total average client investment funds	\$ 17,759	\$ 15,504	14.5	\$ 17,286	\$ 15,286	13.1

The following table summarizes period-end client investment funds at June 30, 2011 and December 31, 2010:

(Dollars in millions)	June 30, 2011	December 31, 2010	% Change
Client directed investment assets	\$ 8,515	\$ 9,479	(10.2)%
Client investment assets under management	9,444	7,415	27.4
Sweep money market funds	200		100.0
Total period-end client investment funds	\$ 18,159	\$ 16,894	7.5

The increases in average and period-end balances were primarily due to an increase in client investment assets under management, mainly attributable to a steadily improving funding environment for both private and public clients, as well as our increased efforts to move funds off the balance sheet as part of our overall deposit strategy.

*Other Noninterest Income*

A summary of other noninterest income for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Fund management fees	\$ 2,663	\$ 2,698	(1.3)%	\$ 5,351	\$ 5,396	(0.8)%
Service-based fee income (1)	2,587	2,622	(1.3)	4,812	4,618	4.2
Unused commitment fees	1,808	1,393	29.8	3,294	2,607	26.4
Gains (losses) on foreign currency loans revaluation, net	502	(916)	(154.8)	3,191	(2,946)	NM
Loan syndication fees	870			870		
Currency revaluation (losses) gains	(881)	(692)	27.3	(1,121)	326	NM
Other	2,463	2,358	4.5	3,879	3,525	10.0
Total other noninterest income	\$ 10,012	\$ 7,463	34.2	\$ 20,276	\$ 13,526	49.9

NM Not meaningful

(1) Includes income from SVB Analytics

Other noninterest income was \$10.0 million and \$20.3 million for the three and six months ended June 30, 2011, respectively, compared to \$7.5 million and \$13.5 million for the comparable 2010 periods. The increase of \$2.5 million for the three month period was primarily due to net gains from revaluation of foreign currency denominated loans of \$0.5 million for the three months ended June 30, 2011, compared to net losses of \$0.9 million for the comparable 2010 period. Net gains from revaluation of foreign currency denominated loans of \$0.5 million for the three months ended June 30, 2011 were primarily due to the weakening of the U.S. dollar against the Euro and were partially offset by net losses of \$0.5 million from foreign exchange forward contracts, which we use to reduce our foreign exchange exposure related to certain foreign currency denominated loans and are included in net gains on derivative instruments.

**Table of Contents**

The increase of \$6.8 million for the six month period was primarily due to net gains from revaluation of foreign currency denominated loans of \$3.2 million for the six months ended June 30, 2011, compared to net losses of \$2.9 million for the comparable 2010 period. Net gains from revaluation of foreign currency denominated loans of \$3.2 million for the six months ended June 30, 2011 were primarily due to the weakening of the U.S. dollar against the Pound Sterling and Euro and were partially offset by net losses of \$3.1 million from foreign exchange forward contracts, which we use to reduce our foreign exchange exposure related to certain foreign currency denominated loans and are included in net gains on derivative instruments.

**Noninterest Expense**

A summary of noninterest expense for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Compensation and benefits	\$ 79,888	\$ 59,993	33.2 %	\$ 155,520	\$ 119,823	29.8%
Professional services	13,891	12,642	9.9	26,878	24,740	8.6
Premises and equipment	6,440	5,319	21.1	12,352	11,103	11.2
Business development and travel	5,890	5,103	15.4	11,543	9,389	22.9
Net occupancy	4,546	4,649	(2.2)	9,196	9,337	(1.5)
FDIC assessments	2,163	5,587	(61.3)	5,638	10,636	(47.0)
Correspondent bank fees	2,202	1,956	12.6	4,365	3,904	11.8
Provision for unfunded credit commitments	976	2,376	(58.9)	76	869	(91.3)
Other	5,036	6,555	(23.2)	12,899	12,955	(0.4)
Total noninterest expense	\$ 121,032	\$ 104,180	16.2	\$ 238,467	\$ 202,756	17.6

**Compensation and Benefits**

Compensation and benefits expense was \$79.9 million for the three months ended June 30, 2011, compared to \$60.0 million for the comparable 2010 period. The increase of \$19.9 million was primarily due to the following:

An increase of \$11.0 million in incentive compensation and Employee Stock Ownership Plan ( ESOP ) expenses due to our strong financial performance in the second quarter of 2011 and our current expectation that we will exceed our internal performance targets for 2011.

An increase of \$4.1 million in salaries and wages expense, primarily due to an increase in the number of average FTE employees to support our sales and advisory positions and continued investment in growth initiatives and related infrastructure support, as well as from merit increases. Average FTEs increased by 139 to 1,416 average FTEs in the second quarter of 2011, compared to 1,277 average FTEs in the second quarter of 2010.

Compensation and benefits expense was \$155.5 million for the six months ended June 30, 2011, compared to \$119.8 million for the comparable 2010 period. The increase of \$35.7 million was primarily due to the following:

An increase of \$18.7 million in incentive compensation and ESOP expenses due to our strong financial performance in the first half of 2011 and our current expectation that we will exceed our internal performance targets for 2011.

An increase of \$8.7 million in salaries and wages expense, primarily due to an increase in the number of average FTE, as well as from merit increases. Average FTEs increased by 129 to 1,403 average FTEs in the six months ended June 30, 2011, compared to 1,274 average FTEs in the comparable 2010 period.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Our variable compensation plans primarily consist of our Incentive Compensation Plans, Direct Drive Incentive Compensation Plan, Long-Term Cash Incentive Plan, 401(k) and ESOP Plan, Retention Program and Warrant Incentive Plan. Total costs incurred under these plans were \$30.0 million and \$56.0 million for the three and six months ended June 30, 2011, respectively, compared to \$17.7 million and \$34.2 million for the comparable 2010 periods. These amounts are included in total compensation and benefits expense discussed above.

**Table of Contents**

*Federal Deposit Insurance Corporation ( FDIC ) Assessments*

FDIC assessments were \$2.2 million and \$5.6 million for the three and six months ended June 30, 2011, compared to \$5.6 million and \$10.6 million for the comparable 2010 periods. The decreases were primarily due to higher FDIC assessment rates in the second quarter of 2010 associated with the FDIC's Temporary Liquidity Guarantee Program as well as changes in our assessment calculation by the FDIC beginning in April 2011 pursuant to the Dodd-Frank Act.

*Provision for Unfunded Credit Commitments*

We calculate changes to our provision for unfunded credit commitments based on the credit commitments outstanding, as well as the credit quality of our loan commitments. We recorded a provision for unfunded credit commitments of \$1.0 million for the three months ended June 30, 2011, compared to a provision of \$2.4 million for the comparable 2010 period. The provision for unfunded credit commitments of \$1.0 million for the three months ended June 30, 2011 was primarily due to an increase in unfunded credit commitment balances, which increased by \$380.1 million to \$6.7 billion at June 30, 2011, compared to \$6.3 billion at March 31, 2011.

*Other Noninterest Expense*

A summary of other noninterest expense for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Telephone	\$ 1,416	\$ 1,090	29.9%	\$ 2,766	\$ 2,230	24.0 %
Data processing services	1,429	925	54.5	2,492	1,902	31.0
Tax credit fund amortization	1,101	1,005	9.6	2,154	2,057	4.7
Client services	1,037	767	35.2	1,839	1,355	35.7
Postage and supplies	562	603	(6.8)	1,084	1,074	0.9
Dues and publications	327	444	(26.4)	701	649	8.0
Net gain from note repurchases and termination of corresponding interest rate swaps	(3,123)		(100.0)	(3,123)		(100.0)
Other	2,287	1,721	32.9	4,986	3,688	35.2
<b>Total other noninterest expense</b>	<b>\$ 5,036</b>	<b>\$ 6,555</b>	<b>(23.2)</b>	<b>\$ 12,899</b>	<b>\$ 12,955</b>	<b>(0.4)</b>

*Non-GAAP Noninterest Expense*

We use and report non-GAAP noninterest expense, non-GAAP taxable equivalent revenue and non-GAAP operating efficiency ratio, which excludes noncontrolling interests. We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by: (i) excluding certain items that represent expenses attributable to investors other than us and our subsidiaries, or certain items that do not occur every reporting period; or (ii) providing additional information used by management that is not otherwise required by GAAP or other applicable requirements. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or preferable to, financial measures prepared in accordance with GAAP. The table below provides a summary of non-GAAP noninterest expense and non-GAAP operating efficiency ratio, both net of noncontrolling interests:

Non-GAAP operating efficiency ratio, net of noncontrolling interests (Dollars in thousands, except ratios)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
GAAP noninterest expense	\$ 121,032	\$ 104,180	16.2%	\$ 238,467	\$ 202,756	17.6%
Less: amounts attributable to noncontrolling interests	2,621	2,880	(9.0)	6,102	6,111	(0.1)
Less: net gain from note repurchases and termination of corresponding interest rate swaps	(3,123)		(100.0)	(3,123)		(100.0)

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Non-GAAP noninterest expense, net of noncontrolling interests and excluding net gains from debt repurchases	\$ 121,534	\$ 101,300	20.0	\$ 235,488	\$ 196,645	19.8
GAAP taxable equivalent net interest income	\$ 130,929	\$ 106,948	22.4	\$ 251,735	\$ 208,310	20.8
Less: income attributable to noncontrolling interests	45	25	80.0	52	18	188.9
Non-GAAP taxable equivalent net interest income, net of noncontrolling interests	130,884	106,923	22.4	251,683	208,292	20.8
Non-GAAP noninterest income, net of noncontrolling interests and excluding gains on sales of certain available-for-sale securities (1)	59,836	36,142	65.6	106,228	71,524	48.5
Non-GAAP taxable equivalent revenue, net of noncontrolling interests	\$ 190,720	\$ 143,065	33.3	\$ 357,911	\$ 279,816	27.9
Non-GAAP operating efficiency ratio (2)	63.72%	70.81%	(10.0)	65.80%	70.28%	(6.4)

**Table of Contents**

- (1) See Noninterest Income above for a description and reconciliation of non-GAAP noninterest income.
- (2) The non-GAAP operating efficiency ratio is calculated by dividing non-GAAP noninterest expense by non-GAAP total taxable-equivalent income.

**Net Income Attributable to Noncontrolling Interests**

Included in net income is income and expense attributable to noncontrolling interests. The relevant amounts attributable to investors other than us are reflected under Net Income Attributable to Noncontrolling Interests on our statements of income.

In the table below, noninterest income consists primarily of investment gains and losses from our consolidated funds. Noninterest expense is primarily related to management fees paid by our managed funds to the Company's subsidiaries as the funds' general partners. A summary of net income attributable to noncontrolling interests for the three and six months ended June 30, 2011 and 2010, respectively, is as follows:

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Net interest income (1)	\$ (45)	\$ (25)	80.0%	\$ (52)	\$ (18)	188.9%
Noninterest income (1)	(28,418)	(3,463)	NM	(70,789)	(17,746)	NM
Noninterest expense (1)	2,621	2,880	(9.0)	6,102	6,111	(0.1)
Carried interest (2)	1,860	542	NM	669	934	(28.4)
Net income attributable to noncontrolling interests	\$ (23,982)	\$ (66)	NM	\$ (64,070)	\$ (10,719)	NM

NM Not meaningful

- (1) Represents noncontrolling interests' share in net interest income, noninterest income and noninterest expense.
- (2) Represents the change in the preferred allocation of income we earn as general partners managing our managed funds, the preferred allocation earned by the general partner entity managing one of our consolidated debt funds, and the preferred allocation earned by the limited partners of two of our managed funds of funds.

**Income Taxes**

Our effective tax expense rate was 39.7 percent for the three months ended June 30, 2011, compared to 39.6 percent for the comparable 2010 period. Our effective tax expense rate was 40.1 percent for the six months ended June 30, 2011, compared to an effective tax expense of 39.0 percent for the comparable 2010 period. The increase in the tax rate for the six month period was primarily attributable to the lower tax impact of tax advantaged investments on our overall pre-tax income for the six months ended June 30, 2011.

Our effective tax rate is calculated by dividing income tax expense by the sum of income before income tax expense and the net income attributable to noncontrolling interests.

**Operating Segment Results**

We have three operating segments for which we report our financial information: Global Commercial Bank, SVB Private Bank and SVB Capital.

In accordance with ASC 280, we report segment information based on the management approach. The management approach designates the internal reporting used by management for making decisions and assessing performance as the source of our reporting segments. Please refer to Note 10 Segment Reporting of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report for additional details.



## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Our primary source of revenue is from net interest income, which is primarily the difference between interest earned on loans, net of funds transfer pricing ( FTP ), and interest paid on deposits, net of FTP. Accordingly, our segments are reported using net interest income, net of FTP. FTP is an internal measurement framework designed to assess the financial impact of a financial institution's sources and uses of funds. It is the mechanism by which an earnings credit is given for deposits raised, and an earnings charge is made for funded loans. FTP is calculated by applying a transfer rate to pooled, or aggregated, loan and deposit volumes.

We also evaluate performance based on provision for loan losses, noninterest income and noninterest expense, which are presented as components of segment operating profit or loss. In calculating each operating segment's noninterest expense, we consider the direct costs incurred by the operating segment as well as certain allocated direct costs. As part of this review, we allocate certain corporate overhead costs to a corporate account. We do not allocate income taxes to our segments. Additionally, our management reporting model is predicated on average asset balances; therefore, period-end asset balances are not presented for segment reporting purposes.

**Table of Contents**

Changes in an individual client's primary relationship designation have resulted, and in the future may result, in the inclusion of certain clients in different segments in different periods. Effective January 1, 2011, we have three segments for management reporting purposes: Global Commercial Bank, SVB Private Bank and SVB Capital. Previously, we reported based on four segments: Global Commercial Bank, Relationship Management, SVB Capital and Other Business Services. We have reclassified all prior period amounts to conform to the current period's presentation. Refer to Note 10 Segment Reporting of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

The following is our reportable segment information for the three and six months ended June 30, 2011 and 2010, respectively:

*Global Commercial Bank*

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Net interest income	\$ 108,452	\$ 90,983	19.2%	\$ 212,254	\$ 178,451	18.9%
(Provision for) reduction of loan losses	(730)	(7,571)	(90.4)	661	(18,427)	(103.6)
Noninterest income	36,551	32,862	11.2	71,415	63,804	11.9
Noninterest expense	(85,462)	(73,877)	15.7	(171,847)	(145,201)	18.4
Income before income tax expense	\$ 58,811	\$ 42,397	38.7	\$ 112,483	\$ 78,627	43.1
Total average loans, net of unearned income	\$ 4,822,497	\$ 3,673,144	31.3	\$ 4,766,104	\$ 3,669,378	29.9
Total average assets	5,264,434	4,006,279	31.4	5,169,591	4,004,197	29.1
Total average deposits	15,099,789	11,767,045	28.3	14,803,648	11,308,998	30.9

*Three months ended June 30, 2011 compared to the three months ended June 30, 2010*

Net interest income from our Global Commercial Bank (GCB) increased by \$17.5 million for the three months ended June 30, 2011, primarily due to an increase in loan interest income of \$13.8 million resulting primarily from an increase in average loan balances and an increase in the FTP earned for deposits of \$7.7 million due to significant deposit growth. These increases were partially offset by a decrease in the FTP earned for deposits of \$8.7 million due to decreases in market interest rates.

We had a provision for loan losses for GCB of \$0.7 million for the three months ended June 30, 2011, compared to a provision of \$7.6 million for the comparable 2010 period. The provision of \$0.7 million was due to an increase in allowance for the increase in loan balances, largely offset by a decrease in the allowance for our performing loans due to the strong overall credit quality of our clients.

Noninterest income increased by \$3.7 million for the three months ended June 30, 2011, primarily due to an increase in foreign exchange fees and credit card fees, partially offset by a decrease in client investment fees. The increase in foreign exchange fees was primarily due to improving business conditions for our clients, which has resulted in higher commissioned notional volumes. Commissioned notional volumes increased to \$2.4 billion for the three months ended June 30, 2011, compared to \$1.3 billion for the comparable 2010 period. The increase in credit card fees was primarily due to the addition of new clients and an increase in client activity. The decrease in client investment fees was primarily attributable to lower margins earned on certain products owing to historically low rates in the short-term fixed income markets.

Noninterest expense increased by \$11.6 million for the three months ended June 30, 2011, primarily due to an increase in incentive compensation, ESOP and salaries and wages expenses. The increase in incentive compensation and ESOP expenses was due to our strong financial performance in the second quarter of 2011 and our current expectation that we will exceed our internal performance targets for 2011. The increase in salaries and wages was primarily due to an increase in the average number of FTE employees at GCB, which increased to 1,115 for the three months ended June 30, 2011, compared to 1,026 for the comparable 2010 period, as well as from merit increases. The increase in average FTEs was attributable to increases in positions for product development, operational, sales and advisory, as well as to support our global commercial banking operations and initiatives.

*Six months ended June 30, 2011 compared to the six months ended June 30, 2010*

Net interest income from our GCB increased by \$33.8 million for the six months ended June 30, 2011, primarily due to an increase in loan interest income of \$27.2 million resulting primarily from an increase in average loan balances and an increase in the FTP earned for deposits of \$16.4 million due to significant deposit growth. These increases were partially offset by a decrease in the FTP earned for deposits of \$16.6

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

million due to decreases in market interest rates.

We had a reduction of provision for loan losses for GCB of \$0.7 million for the six months ended June 30, 2011, compared to a provision of \$18.4 million for the comparable 2010 period. The reduction of provision of \$0.7 million was primarily due to net recoveries recognized in the six months ended June 30, 2011, as well as a decrease in the allowance for our performing loans due to the strong overall credit quality of our clients. These decreases in provision were partially offset by an increase in allowance for the increase in loan balances.

**Table of Contents**

Noninterest income increased by \$7.6 million for the six months ended June 30, 2011, primarily due to an increase in foreign exchange fees and credit card fees, partially offset by a decrease in client investment fees. The increase in foreign exchange fees was primarily due to higher commissioned notional volumes, which increased to \$4.6 billion for the six months ended June 30, 2011, compared to \$2.8 billion for the comparable 2010 period. The increase in credit card fees was primarily due to the addition of new clients and an increase in client activity. The decrease in client investment fees was primarily attributable to lower margins earned on certain products owing to historically low rates in the short-term fixed income markets.

Noninterest expense increased by \$26.6 million for the six months ended June 30, 2011, primarily due to an increase in incentive compensation, ESOP and salaries and wages expenses. The increase in incentive compensation and ESOP expenses was due to our strong financial performance in the first half of 2011 and our current expectation that we will exceed our internal performance targets for 2011. The increase in salaries and wages was primarily due to an increase in the average number of FTE employees at GCB, which increased to 1,108 for the six months ended June 30, 2011, compared to 1,021 for the comparable 2010 period, as well as from merit increases.

*SVB Private Bank*

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Net interest income	\$ 4,837	\$ 3,120	55.0%	\$ 9,238	\$ 6,200	49.0%
Reduction of provision for loan losses	596	163	NM	2,252	274	NM
Noninterest income	136	132	3.0	223	237	(5.9)
Noninterest expense	(2,477)	(1,036)	139.1	(4,480)	(2,065)	116.9
<b>Income before income tax expense</b>	<b>\$ 3,092</b>	<b>\$ 2,379</b>	<b>30.0</b>	<b>\$ 7,233</b>	<b>\$ 4,646</b>	<b>55.7</b>
Total average loans, net of unearned income	\$ 642,287	\$ 431,598	48.8	\$ 613,467	\$ 431,125	42.3
Total average assets	642,744	431,676	48.9	613,734	431,268	42.3
Total average deposits	156,765	153,950	1.8	153,520	139,108	10.4

NM Not meaningful

*Three months ended June 30, 2011 compared to the three months ended June 30, 2010*

Net interest income from SVB Private Bank increased by \$1.7 million for the three months ended June 30, 2011, primarily due to an increase in loan interest income resulting primarily from an increase in average loan balances.

We had a reduction of provision for loan losses for SVB Private Bank of \$0.6 million for the three months ended June 30, 2011, compared to a reduction of provision of \$0.2 million for the comparable 2010 period. The reduction of provision of \$0.6 million was primarily due to the strong overall credit quality of our clients.

Noninterest expense increased by \$1.4 million for the three months ended June 30, 2011, primarily due to an increase in compensation and benefits expense of \$1.2 million attributable to an increase in incentive compensation and salaries and wages expenses. The increase in incentive compensation expense was primarily due to our strong financial performance in the second quarter of 2011 and our current expectation that we will exceed our internal performance targets for 2011. The increase in salaries and wages expense was primarily due to an increase in the number FTEs at SVB Private Bank, which increased by 17 to 31 FTEs for the three months ended June 30, 2011, compared to 14 FTEs for the comparable 2010 period.

*Six months ended June 30, 2011 compared to the six months ended June 30, 2010*

Net interest income increased by \$3.0 million for the six months ended June 30, 2011, primarily due to a to an increase in loan interest income resulting primarily from an increase in average loan balances.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

We had a reduction of provision for loan losses for SVB Private Bank of \$2.3 million for the six months ended June 30, 2011, compared to a reduction of provision of \$0.3 million for the comparable 2010 period. The reduction of provision of \$2.3 million was due to the strong overall credit quality of our clients.

Noninterest expense increased by \$2.4 million for the six months ended June 30, 2011, primarily due to an increase in compensation and benefits expense of \$1.9 million attributable to an increase in incentive compensation and salaries and wages expenses. The increase in incentive compensation expense was primarily due to our strong financial performance during the first half of 2011 and our current expectation that we will exceed our internal performance targets for 2011. The increase in salaries and wages expense was primarily due to an increase in the number FTEs at SVB Private Bank, which increased by 12 to 27 FTEs for the six months ended June 30, 2011, compared to 15 FTEs for the comparable 2010 period.

**Table of Contents***SVB Capital*

(Dollars in thousands)	Three months ended June 30,			Six months ended June 30,		
	2011	2010	% Change	2011	2010	% Change
Net interest income (loss)	\$ 3	\$	100.0%	\$ 4	\$ (1)	NM %
Noninterest income	6,716	2,956	127.2	14,006	7,870	78.0
Noninterest expense	(3,111)	(3,632)	(14.3)	(6,253)	(7,158)	(12.6)
Income (loss) before income tax expense	\$ 3,608	\$ (676)	NM	\$ 7,757	\$ 711	NM
Total average assets	\$ 232,381	\$ 144,426	60.9	\$ 222,570	\$ 146,001	52.4

NM Not meaningful

SVB Capital's components of noninterest income primarily include net gains and losses on marketable and non-marketable securities, carried interest and fund management fees. All components of income before income tax expense discussed below are net of noncontrolling interests.

We experience variability in the performance of SVB Capital from quarter to quarter due to a number of factors, including changes in the values of our funds' underlying investments, changes in the amount of distributions and general economic and market conditions. Such variability may lead to volatility in the gains and losses from investment securities and cause our results to differ from period to period. Results for a particular period may not be indicative of future performance.

*Three months ended June 30, 2011 compared to the three months ended June 30, 2010*

Noninterest income increased by \$3.8 million to \$6.7 million for the three months ended June 30, 2011, primarily due to higher net gains on investment securities. SVB Capital's components of noninterest income primarily include the following:

Net gains on investment securities of \$4.0 million for the three months ended June 30, 2011, compared to net gains of \$0.4 million for the comparable 2010 period. The net gains on investment securities of \$4.0 million for the three months ended June 30, 2011 were primarily related to net gains of \$4.2 million from our managed funds of funds attributable to the continued trend of increased valuations and liquidity events from companies in the underlying funds, largely driven by internet and social networking companies.

We received fund management fees of \$2.7 million for both the three months ended June 30, 2011, and 2010.

*Six months ended June 30, 2011 compared to the six months ended June 30, 2010*

Noninterest income increased by \$6.1 million to \$14.0 million for the six months ended June 30, 2011, primarily due to higher net gains on investment securities. SVB Capital's components of noninterest income primarily include the following:

Net gains on investment securities of \$8.6 million for the six months ended June 30, 2011, compared to net gains of \$2.4 million for the comparable 2010 period. The net gains on investment securities of \$8.6 million for the six months ended June 30, 2011 were primarily related to net gains of \$8.4 million from our managed funds of funds attributable to the continued trend of increased valuations and liquidity events from companies in the underlying funds, largely driven by internet and social networking companies.

We received fund management fees of \$5.4 million for both the six months ended June 30, 2011 and 2010.

**Consolidated Financial Condition**

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Our total assets were \$19.4 billion at June 30, 2011, an increase of \$1.9 billion, or 10.5 percent, compared to \$17.5 billion at December 31, 2010. The increase was primarily due to increases in our available-for-sale securities portfolio due to the growth in our deposit balances.

---

## **Table of Contents**

### ***Cash and Due from Banks***

Cash and due from banks totaled \$2.1 billion at June 30, 2011, a decrease of \$572.3 million, or 21.4 percent, compared to \$2.7 billion at December 31, 2010. The decrease was primarily due to the investment of excess cash previously held at the Federal Reserve into available-for-sale securities, as well as the use of cash to settle the maturity of our 3.875% Convertible Notes in April 2011 and the repurchase of \$312.6 million of our 5.70% Senior Notes and 6.05% Subordinated Notes in May 2011. These decreases were partially offset by increases in cash from our continued growth in deposits.

As of June 30, 2011 and December 31, 2010, \$1.5 billion and \$2.2 billion, respectively, of our cash and due from banks was deposited at the Federal Reserve Bank and was earning interest at the Federal Funds target rate, and interest-earning deposits in other financial institutions were \$260.4 million and \$246.3 million, respectively.

### ***Federal Funds Sold, Securities Purchased Under Agreements to Resell and Other Short-Term Investments***

Federal funds sold, securities purchased under agreements to resell and other short-term investments were \$464.8 million at June 30, 2011, a decrease of \$61.1 million compared to \$403.7 million at December 31, 2010. The decrease was primarily due to cash management strategies.

### ***Investment Securities***

Investment securities totaled \$10.5 billion at June 30, 2011, an increase of \$1.9 billion, or 21.0 percent, compared to \$8.6 billion at December 31, 2010. Our investment securities portfolio consists of both an available-for-sale securities portfolio, which represents interest-earning investment securities, and a non-marketable securities portfolio, which primarily represents investments managed as part of our funds management business.

### ***Available-for-Sale Securities***

Our available-for-sale portfolio is a fixed income investment portfolio that is managed to maximize portfolio yield over the long-term in a manner consistent with our liquidity, credit diversification and asset/liability strategies. Available-for-sale securities were \$9.6 billion at June 30, 2011, an increase of \$1.7 billion, or 21.0 percent, compared to \$7.9 billion at December 31, 2010. The increase was primarily due to purchases of new investments of \$4.3 billion during the six months ended June 30, 2011, partially offset by sales of \$1.4 billion and paydowns of \$1.3 billion in securities. The purchases of new investments of \$4.3 billion in the first half of 2011 were primarily comprised of fixed-rate agency-issued mortgage securities. The sales of securities of \$1.4 billion during the first half of 2011 were comprised entirely of agency-issued mortgage securities.

Portfolio duration is a standard measure used to approximate changes in the market value of fixed income instruments due to a change in market interest rates. The measure is an estimate based on the level of current market interest rates, expectations for changes in the path of forward rates and the effect of forward rates on mortgage prepayment speed assumptions. As such, portfolio duration will fluctuate with changes in market interest rates. Changes in portfolio duration are also impacted by changes in the mix of longer versus shorter term-to-maturity securities. At June 30, 2011, estimated portfolio duration was 2.0 years, compared to 2.5 years at December 31, 2010.

### ***Non-Marketable Securities***

Non-marketable securities primarily represent investments managed by SVB Capital and investments in Debt Fund Investments and Strategic Investments as part of our investment funds management business and include funds of funds, co-investment funds and debt funds, as well as direct equity investments in portfolio companies and fund investments. Included in our non-marketable securities carried under investment company fair value accounting are amounts that are attributable to noncontrolling interests. We are required under GAAP to consolidate 100% of these investments that we are deemed to control, even though we may own less than 100% of such entities. See below for a summary of the carrying value (as reported) of non-marketable securities compared to the amounts attributable to SVBFG.

Non-marketable securities were \$875.2 million as of June 30, 2011, an increase of \$153.7 million, or 21.3 percent, from \$721.5 million as of December 31, 2010. The increase was primarily attributable to additional capital calls for fund investments, as well as gains from our managed funds of funds.

The following table summarizes the carrying value (as reported) of nonmarketable securities compared to the amounts attributable to SVBFG (which generally represents the carrying value times our ownership percentage) at June 30, 2011 and December 31, 2010:





**Table of Contents**

	June 30, 2011		December 31, 2010	
	Carrying value (as reported)	Amount attributable to SVBFG	Carrying value (as reported)	Amount attributable to SVBFG
<b>(Dollars in thousands)</b>				
Non-marketable securities (investment company fair value accounting):				
Venture capital and private equity fund investments (1)	\$ 515,118	\$ 75,088	\$ 391,247	\$ 69,676
Other venture capital investments (2)	114,070	11,049	111,843	10,504
Other investments	995	498	981	491
Non-marketable securities (equity method accounting):				
Other investments	70,401	70,401	67,031	67,031
Low income housing tax credit funds	35,657	35,657	27,832	27,832
Non-marketable securities (cost method accounting):				
Venture capital and private equity fund investments	125,580	125,580	110,466	110,466
Other venture capital investments	13,373	13,373	12,120	12,120
<b>Total non-marketable securities</b>	<b>\$ 875,194</b>	<b>\$ 331,646</b>	<b>\$ 721,520</b>	<b>\$ 298,120</b>

- (1) The following table shows the amount of venture capital and private equity fund investments by the following consolidated funds and amounts attributable to SVBFG for each fund at June 30, 2011 and December 31, 2010:

	June 30, 2011		December 31, 2010	
	Carrying value (as reported)	Amount attributable to SVBFG	Carrying value (as reported)	Amount attributable to SVBFG
<b>(Dollars in thousands)</b>				
SVB Strategic Investors Fund, LP	\$ 44,643	\$ 5,608	\$ 44,722	\$ 5,618
SVB Strategic Investors Fund II, LP	116,475	9,983	94,694	8,117
SVB Strategic Investors Fund III, LP	185,067	10,865	146,613	8,607
SVB Strategic Investors Fund IV, LP	83,506	4,175	40,639	2,032
SVB Capital Preferred Return Fund, LP	35,802	13,359	23,071	12,262
SVB Capital NT Growth Partners, LP	36,934	23,082	28,624	24,434
SVB Capital Partners II, LP	4,925	250	4,506	229
Other private equity fund	7,766	7,766	8,378	8,377
<b>Total venture capital and private equity fund investments</b>	<b>\$ 515,118</b>	<b>\$ 75,088</b>	<b>\$ 391,247</b>	<b>\$ 69,676</b>

- (2) The following table shows the amount of other venture capital investments by the following consolidated funds and amounts attributable to SVBFG for each fund at June 30, 2011 and December 31, 2010:

	June 30, 2011		December 31, 2010	
	Carrying value (as reported)	Amount attributable to SVBFG	Carrying value (as reported)	Amount attributable to SVBFG
<b>(Dollars in thousands)</b>				
Silicon Valley BancVentures, LP	\$ 22,250	\$ 2,380	\$ 21,371	\$ 2,286
SVB Capital Partners II, LP	47,568	2,416	51,545	2,618
SVB India Capital Partners I, LP	42,777	6,153	38,927	5,600
SVB Capital Shanghai Yangpu Venture Capital Fund	1,475	100		
<b>Total other venture capital investments</b>	<b>\$ 114,070</b>	<b>\$ 11,049</b>	<b>\$ 111,843</b>	<b>\$ 10,504</b>



**Table of Contents****Loans**

Loans, net of unearned income were \$6.0 billion at June 30, 2011, an increase of \$456.9 million, or 8.3 percent, compared to \$5.5 billion at December 31, 2010. Unearned income was \$52.3 million at June 30, 2011, compared to \$45.5 million at December 31, 2010. The majority of our loans are commercial in nature. Total gross loans were \$6.0 billion at June 30, 2011, an increase of \$463.8 million, or 8.3 percent, compared to \$5.6 billion at December 31, 2010. The increase was primarily due to increases in loans to software, SVB Private Bank (included in consumer loans) and hardware clients. The breakdown of total gross loans and total loans as a percentage of total gross loans by category is as follows:

(Dollars in thousands)	June 30, 2011		December 31, 2010	
	Amount	Percentage	Amount	Percentage
<b>Commercial loans:</b>				
Software	\$ 2,056,445	34.1%	\$ 1,838,996	33.0%
Hardware	653,013	10.8	567,352	10.2
Clean technology	240,020	4.0	161,133	2.9
Venture capital/private equity	1,020,616	16.9	1,046,670	18.8
Life science	631,760	10.5	574,554	10.3
Premium wine	128,182	2.1	144,953	2.6
Other	260,352	4.3	306,594	5.5
<b>Total commercial loans</b>	<b>4,990,388</b>	<b>82.7</b>	<b>4,640,252</b>	<b>83.3</b>
<b>Real estate secured loans:</b>				
Premium wine	341,521	5.7	312,215	5.6
Consumer loans	462,791	7.7	361,607	6.5
<b>Total real estate secured loans</b>	<b>804,312</b>	<b>13.4</b>	<b>673,822</b>	<b>12.1</b>
Construction loans	38,108	0.6	60,360	1.1
Consumer loans	198,158	3.3	192,771	3.5
<b>Total gross loans</b>	<b>\$ 6,030,966</b>	<b>100.0%</b>	<b>\$ 5,567,205</b>	<b>100.0%</b>

**Loan Concentration**

The following table provides a summary of loans by size and category. The breakout of the categories is based on total client balances (individually or in the aggregate) as of June 30, 2011:

(Dollars in thousands)	June 30, 2011					Total
	Less than Five Million	Five to Ten Million	Ten to Twenty Million	Twenty to Thirty Million	Thirty Million or More	
<b>Commercial loans:</b>						
Software	\$ 749,429	\$ 326,994	\$ 454,689	\$ 417,322	\$ 108,011	\$ 2,056,445
Hardware	249,893	158,858	81,038	26,462	136,762	653,013
Clean technology	71,379	21,534	58,758	52,918	35,431	240,020
Venture capital/private equity	251,251	141,576	266,660	139,535	221,594	1,020,616
Life science	209,618	117,126	99,658	48,501	156,857	631,760
Premium wine (1)	66,628	16,529	39,725	5,300		128,182
Other	70,812	6,563	72,464		110,513	260,352
<b>Commercial loans</b>	<b>1,669,010</b>	<b>789,180</b>	<b>1,072,992</b>	<b>690,038</b>	<b>769,168</b>	<b>4,990,388</b>

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Real estate secured loans:						
Premium wine (1)	120,982	58,174	84,639	46,226	31,500	341,521
Consumer loans (2)	368,686	34,110	59,995			462,791
Real estate secured loans	489,668	92,284	144,634	46,226	31,500	804,312
Construction loans	12,517	25,591				38,108
Consumer loans (2)	68,006	55,536	36,416		38,200	198,158
Total gross loans	\$ 2,239,201	\$ 962,591	\$ 1,254,042	\$ 736,264	\$ 838,868	\$ 6,030,966

- (1) Premium wine clients can have loan balances included in both commercial loans and real estate secured loans, the total of which are used for the breakout of the above categories.
- (2) Consumer loan clients have loan balances included in both real estate secured loans and other consumer loans, the total of which are used for the breakout of the above categories.

**Table of Contents**

At June 30, 2011, gross loans (individually or in the aggregate) totaling \$1.6 billion, or 26.1 percent of our portfolio, were equal to or greater than \$20 million to any single client. These loans represented 51 clients, and of these loans, none were on nonaccrual status as of June 30, 2011.

The following table provides a summary of loans by size and category. The breakout of the categories is based on total client balances (individually or in the aggregate) as of December 31, 2010:

(Dollars in thousands)	December 31, 2010					Total
	Less than Five Million	Five to Ten Million	Ten to Twenty Million	Twenty to Thirty Million	Thirty Million or More	
<b>Commercial loans:</b>						
Software	\$ 687,549	\$ 297,053	\$ 525,097	\$ 299,297	\$ 30,000	\$ 1,838,996
Hardware	225,095	157,458	99,039	51,418	34,342	567,352
Clean technology	53,243	29,019	40,951		37,920	161,133
Venture capital/private equity	237,766	210,297	189,209	70,324	339,074	1,046,670
Life science	200,256	92,648	92,085	21,160	168,405	574,554
Premium wine (1)	72,019	13,589	52,845	6,500		144,953
Other	81,178	24,410	66,404	20,198	114,404	306,594
<b>Commercial loans</b>	<b>1,557,106</b>	<b>824,474</b>	<b>1,065,630</b>	<b>468,897</b>	<b>724,145</b>	<b>4,640,252</b>
<b>Real estate secured loans:</b>						
Premium wine (1)	106,335	82,020	76,546	47,314		312,215
Consumer loans (2)	282,293	32,989	46,325			361,607
<b>Real estate secured loans</b>	<b>388,628</b>	<b>115,009</b>	<b>122,871</b>	<b>47,314</b>		<b>673,822</b>
Construction loans	24,342	21,703	14,315			60,360
Consumer loans (2)	71,411	32,303	49,857		39,200	192,771
<b>Total gross loans</b>	<b>\$ 2,041,487</b>	<b>\$ 993,489</b>	<b>\$ 1,252,673</b>	<b>\$ 516,211</b>	<b>\$ 763,345</b>	<b>\$ 5,567,205</b>

- (1) Premium wine clients can have loan balances included in both commercial loans and real estate secured loans, the total of which are used for the breakout of the above categories.
- (2) Consumer loan clients have loan balances included in both real estate secured loans and other consumer loans, the total of which are used for the breakout of the above categories.

At December 31, 2010, gross loans (individually or in the aggregate) totaling \$1.3 billion, or 23.0 percent of our portfolio, were equal to or greater than \$20 million to any single client. These loans represented 38 clients, and of these loans, none were on nonaccrual status as of December 31, 2010.

The credit profile of our clients varies across our loan portfolio, based on the nature of the lending we do for different market segments. Our technology and life sciences loan portfolio includes loans to clients at all stages of their life cycles, beginning with our SVB Accelerator practice, which serves our emerging or early-stage clients. Loans provided to early-stage clients represent a relatively small percentage of our overall portfolio at approximately 9.8 percent of total gross loans at June 30, 2011, compared to 9.0 percent of total gross loans at December 31, 2010. Typically these loans are made to companies with modest or negative cash flows and no established record of profitable operations. Repayment of these loans may be dependent upon receipt by borrowers of additional equity financing from venture capitalists or others, or in some cases, a successful sale to a third party or a public offering. Venture capital firms may provide financing at lower levels, more selectively or on less favorable terms, which may have an adverse effect on our borrowers that are otherwise dependent on such financing to repay their loans to us. When repayment is dependent upon the next round of venture investment and there is an indication that further investment is unlikely or will not occur, it is often likely the company would need to be sold to repay debt in full. If reasonable efforts have not yielded a likely buyer willing to repay all debt at the close of the sale or on commercially viable terms, the account will most likely be deemed to be impaired.

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

At June 30, 2011, our lending to venture capital/private equity firms represented 16.9 percent of total gross loans, compared to 18.8 percent of total gross loans at December 31, 2010. Many of these clients have capital call lines of credit, the repayment of which is dependent on the payment of capital calls by the underlying limited partner investors in the funds managed by these firms.

At June 30, 2011, our asset-based lending, which consists primarily of working capital lines and accounts receivable factoring represented 8.6 percent and 5.2 percent, respectively, of total gross loans, compared to 8.5 percent and 6.5 percent, respectively at December 31, 2010. The repayment of these arrangements is dependent on the financial condition, and payment ability, of third parties with whom our clients do business which could be impacted.

Approximately 45.1 percent and 7.4 percent of our outstanding total gross loan balances as of June 30, 2011 were to borrowers based in the states of California and Massachusetts, respectively, compared to 45.9 percent and 6.6 percent, respectively, as of December 31, 2010. Other than California, there are no states with balances greater than 10 percent.

See generally Risk Factors Credit Risks set forth in our 2010 Form 10-K.

**Table of Contents***Credit Quality Indicators*

As of June 30, 2011, our criticized and impaired loans represented 8.6 percent of our total gross loans. This compares to 7.0 percent at December 31, 2010. A majority of our criticized loans are from our SVB Accelerator practice, which serves our emerging or early stage clients, and make up approximately 10 percent of our loan portfolio. It is common for an early stage client's remaining liquidity to fall temporarily below the threshold for a pass-rated credit during its capital-raising period for a new round of funding. This situation typically lasts only a few weeks and, in our experience, generally resolves itself with a subsequent round of venture funding. As a result, we expect that each of our early-stage clients will be managed through our criticized portfolio during a portion their life cycle. The increase in criticized loans from December 31, 2010 to June 30, 2011 was primarily due to the timing of certain early-stage clients' cash flow cycles. We believe that our current criticized loan levels are representative of ongoing levels of criticized assets.

*Credit Quality and Allowance for Loan Losses*

Nonperforming assets consist of loans past due 90 days or more that are still accruing interest, loans on nonaccrual status, and when applicable, foreclosed property classified as Other Real Estate Owned ( OREO ). We measure all loans placed on nonaccrual status for impairment based on the fair value of the underlying collateral or the net present value of the expected cash flows in accordance with ASC 310. The table below sets forth certain data and ratios between nonperforming loans, nonperforming assets and the allowance for loan losses:

(Dollars in thousands)	June 30, 2011	December 31, 2010
Gross nonperforming loans:		
Loans past due 90 days or more still accruing interest	\$ 2	\$ 44
Impaired loans	36,335	39,426
Total gross nonperforming loans	\$ 36,337	\$ 39,470
Nonperforming loans as a percentage of total gross loans	0.60%	0.71%
Nonperforming assets as a percentage of total assets	0.09	0.23
Allowance for loan losses	\$ 82,155	\$ 82,627
As a percentage of total gross loans	1.36%	1.48%
As a percentage of total gross nonperforming loans	226.09	209.34
Allowance for loan losses for impaired loans	\$ 6,248	\$ 6,936
As a percentage of total gross loans	0.10%	0.12%
As a percentage of total gross nonperforming loans	17.19	17.57
Allowance for loan losses for total gross performing loans	\$ 75,907	\$ 75,691
As a percentage of total gross loans	1.26%	1.36%
As a percentage of total gross performing loans	1.27	1.37
Reserve for unfunded credit commitments (1)	\$ 17,490	\$ 17,414
Total gross loans	6,030,966	5,567,205
Total gross performing loans	5,994,629	5,527,735
Total unfunded credit commitments	6,697,256	6,270,505

(1) The Reserve for unfunded credit commitments is included as a component of other liabilities. See Provision for Unfunded Credit Commitments above for a discussion of the changes to the reserve.

*Impaired Loans*

Average impaired loans for the three and six months ended June 30, 2011 were \$35.0 million and \$35.4 million, respectively, compared to \$50.9 million and \$50.6 million for the comparable 2010 periods. If the impaired loans had not been impaired, \$0.8 million and \$1.5 million in interest income would have been recorded for the three and six months ended June 30, 2011, respectively, compared to \$0.8 million and \$1.7 million for the comparable 2010 periods.



**Table of Contents****Accrued Interest Receivable and Other Assets**

A summary of accrued interest receivable and other assets at June 30, 2011 and December 31, 2010 is as follows:

(Dollars in thousands)	June 30, 2011	December 31, 2010	% Change
Foreign exchange spot contract assets, gross	\$ 137,488	\$ 13,335	NM
Derivative assets, gross (1)	83,090	115,222	(27.9)%
Accrued interest receivable	54,063	47,830	13.0
FHLB and FRB stock	38,890	38,618	0.7
Deferred tax assets	23,313	41,871	(44.3)
Prepaid FDIC assessments	12,448	17,530	(29.0)
Other assets	50,182	53,781	(6.7)
Total accrued interest receivable and other assets	\$ 399,474	\$ 328,187	21.7

NM Not meaningful

(1) See Derivatives, Net section below.

**Foreign Exchange Spot Contract Assets**

Foreign exchange spot contract assets represent unsettled client trades at the end of the period. The increase of \$124.2 million was primarily due to increased client trade activity at period-end, and is largely offset by an increase in foreign exchange spot contract liabilities (see Other Liabilities section below).

**Accrued Interest Receivable**

Accrued interest receivable consists of interest on available-for-sale securities and loans. The increase of \$6.2 million was primarily due to an increase in interest receivable for our available-for-sale securities as a result of a \$1.7 billion increase in our portfolio from December 31, 2010 to June 30, 2011.

**Deferred tax assets**

Our deferred tax assets balance was \$23.3 million at June 30, 2011, compared to \$41.9 million at December 31, 2010. The decrease was primarily due to the change in the deferred tax liability balance relating to the increase in the fair value of our available-for-sale securities portfolio.

**Derivatives, Net**

Derivative instruments are recorded as a component of other assets and other liabilities on the balance sheet. The following table provides a summary of derivative assets (liabilities), net at June 30, 2011 and December 31, 2010:

(Dollars in thousands)	June 30, 2011	December 31, 2010	% Change
<b>Assets (liabilities):</b>			
Equity warrant assets	\$ 56,941	\$ 47,565	19.7%
Interest rate swaps assets	13,296	52,017	(74.4)
Foreign exchange forward and option contracts assets	11,567	11,349	1.9
Loan conversion options assets	1,223	4,291	(71.5)
Client interest rate derivative assets	63		

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Foreign exchange forward and option contracts liabilities	(11,333)	(10,267)	10.4
Client interest rate derivative liabilities	(65)		
Total derivatives, net	\$ 71,692	\$ 104,955	(31.7)

**Table of Contents***Equity Warrant Assets*

In connection with negotiating credit facilities and certain other services, we often obtain rights to acquire stock in the form of equity warrant assets in primarily private, venture-backed companies in the technology and life science industries. At June 30, 2011, we held warrants in 1,153 companies, compared to 1,157 companies at December 31, 2010. The change in fair value of equity warrant assets is recorded in gains on derivatives instruments, net, in noninterest income, a component of consolidated net income. The following table provides a summary of transactions and valuation changes for equity warrant assets for the three and six months ended June 30, 2011 and 2010, respectively:

(Dollars in thousands)	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
Balance, beginning of period	\$ 51,273	\$ 40,845	\$ 47,565	\$ 41,292
New equity warrant assets	3,601	1,866	7,296	3,213
Non-cash increases in fair value	7,003	(377)	9,556	200
Exercised equity warrant assets	(4,213)	(993)	(6,172)	(1,582)
Terminated equity warrant assets	(723)	(744)	(1,304)	(2,526)
Balance, end of period	\$ 56,941	\$ 40,597	\$ 56,941	\$ 40,597

*Interest Rate Swaps*

For information on our interest rate swaps, see Note 8 *Derivative Financial Instruments* of the *Notes to Interim Consolidated Financial Statements (unaudited)* under Part I, Item 1 of this report.

*Foreign Exchange Forward and Foreign Currency Option Contracts*

We enter into foreign exchange forward contracts and foreign currency option contracts with clients involved in international activities, either as the purchaser or seller, depending upon the clients' need. For each forward or option contract entered into with our clients, we enter into an opposite way forward or option contract with a correspondent bank, which mitigates the risk of fluctuations in currency rates. We enter into forward contracts with correspondent banks to economically hedge currency exposure risk related to certain foreign currency denominated loans. Revaluations of foreign currency denominated loans are recorded on the line item *Other* as part of noninterest income, a component of consolidated net income. We have not experienced nonperformance by a counterparty and therefore have not incurred related losses. Further, we anticipate performance by all counterparties. Our net exposure for foreign exchange forward and foreign currency option contracts at June 30, 2011 and December 31, 2010 amounted to \$0.2 million and \$1.1 million, respectively.

*Deposits*

Deposits were \$16.3 billion at June 30, 2011, an increase of \$2.0 billion, or 13.5 percent, compared to \$14.3 billion at December 31, 2010. The increase in our deposit balance was primarily from increases in our noninterest-bearing demand deposits of \$1.7 billion. The overall increase in deposit balances was primarily due to growth from new clients and the continued lack of attractive market investment opportunities for our deposit clients. At June 30, 2011, 34.4 percent of our total deposits were interest-bearing deposits, compared to 37.1 percent at December 31, 2010.

At June 30, 2011, the aggregate balance of time deposit accounts individually equal to or greater than \$100,000 totaled \$250.4 million, compared to \$343.5 million at December 31, 2010. At June 30, 2011, substantially all time deposit accounts individually equal to or greater than \$100,000 were scheduled to mature within one year. No material portion of our deposits has been obtained from a single depositor and the loss of any one depositor would not materially affect our business.

*Long-Term Debt*

At June 30, 2011, we had long-term debt of \$609.6 million, compared to \$1.2 billion at December 31, 2010. At June 30, 2011, long-term debt included 5.375% Senior Notes, 5.70% Senior Notes, 6.05% Subordinated Notes, 7.0% Junior Subordinated Debentures and 4.99% notes payable related to one of our debt fund investments. The decrease of \$599.7 million was primarily due to the maturity of \$250.0 million of our 3.875% Convertible Notes in April 2011 and the repurchase of \$312.6 million of our 5.70% Senior Notes and 6.05% Subordinated Notes in May 2011. For more information on our long-term debt, see Note 7 *Short-Term Borrowings and Long-Term Debt* of the *Notes to Interim Consolidated*

Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Financial Statements (unaudited) under Part I, Item 1 of this report.

**Table of Contents****Other Liabilities**

A summary of other liabilities at June 30, 2011 and December 31, 2010, respectively, is as follows:

(Dollars in thousands)	June 30, 2011	December 31, 2010	% Change
Foreign exchange spot contract liabilities, gross	\$ 206,394	\$ 16,705	NM%
Accrued compensation	66,534	79,068	(15.9)
Reserve for unfunded credit commitments	17,490	17,414	0.4
Derivative liabilities, gross (1)	11,398	10,267	11.0
Other	160,798	72,583	121.5
Total other liabilities	\$ 462,614	\$ 196,037	136.0

NM Not meaningful

(1) See Derivatives, Net section above.  
*Foreign Exchange Spot Contract Liabilities*

Foreign exchange spot contract liabilities represent unsettled client trades at the end of the period. The increase of \$189.7 million was primarily due to increased client trade activity at period-end, and is largely offset by an increase in foreign exchange spot contract assets. (See Accrued Interest Receivable and Other Assets section above).

**Accrued Compensation**

Accrued compensation includes amounts for vacation time, our Incentive Compensation Plans, Direct Drive Incentive Compensation Plan, Long-Term Cash Incentive Plan, Retention Program, Warrant Incentive Plan, ESOP and other compensation arrangements. The decrease of \$12.5 million was primarily due to the June 30, 2011 balance including only six months worth of expenses for our Incentive Compensation Plans and Direct Drive Incentive Compensation Plan, compared to twelve months as of December 31, 2010.

**Other**

The increase in other liabilities of \$88.2 million was primarily due to a purchase of available-for-sale securities on the last day of the quarter for \$80.5 million which did not settle until July 1, therefore was classified as a liability as of June 30, 2011.

**Noncontrolling Interests**

Noncontrolling interests totaled \$579.2 million and \$473.9 million at June 30, 2011 and December 31, 2010, respectively. The increase of \$105.3 million was primarily due to net income attributable to noncontrolling interests of \$64.1 million for the six months ended June 30, 2011, primarily from our managed funds of funds, as well as \$41.2 million of contributed capital from (net of distributions) investors in our managed funds.

**Fair Value Measurements**

At June 30, 2011, approximately 53.2 percent of our total assets, or \$10.3 billion, consisted of financial assets recorded at fair value on a recurring basis, compared to 48.8 percent of our total assets, or \$8.5 billion as of December 31, 2010. Of these assets as of June 30, 2011, 93.4 percent used valuation methodologies involving market-based or market-derived information, collectively Level 1 and 2 measurements, to measure fair value, and 6.6 percent of these financial assets were measured using model-based techniques, or Level 3 measurements. This compares to 93.6 percent and 6.4 percent, respectively, as of December 31, 2010. Our financial assets valued using Level 3 measurements at June 30, 2011 and December 31, 2010 represented non-marketable securities and equity warrant assets. At June 30, 2011, 0.1 percent of total liabilities, or \$11.4 million, consisted of financial liabilities recorded at fair value on a recurring basis, which were valued using market-observable inputs, compared to 0.1 percent, or \$10.3 million as of December 31, 2010. During the six months ended June 30, 2011 and

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

2010, there were no transfers between Level 1 and Level 2. All transfers from Level 3 to Level 2 during the six months ended June 30, 2011 and 2010 were due to the transfer of equity warrant assets from our private portfolio to our public portfolio. Our valuation processes include a number of key controls that are designed to ensure that fair value is calculated appropriately.

As of June 30, 2011, our available-for-sale portfolio, consisting of agency-issued mortgage-backed securities, agency-issued collateralized mortgage obligations, U.S. agency debentures, U.S. treasury securities, commercial mortgage-backed securities and municipal bonds and notes, represented \$9.6 billion, or 93.1 percent of our portfolio of assets measured at fair value on a recurring basis, compared to \$7.9 billion, or 92.6 percent, as of December 31, 2010. These instruments were classified as Level 2 because their valuations were based on indicative prices corroborated by observable market quotes or pricing models with all significant inputs derived from or corroborated by observable market data. The fair value of our available-for-sale securities portfolio is sensitive to changes in levels of market interest rates and market perceptions of credit quality of the underlying securities. Market valuations and impairment analyses on assets in the available-for-sale securities portfolio are reviewed and monitored on a quarterly basis.

## **Table of Contents**

Financial assets valued using Level 3 measurements consist primarily of our investments in venture capital and private equity funds and direct equity investments in privately held companies. Our managed funds and debt fund that hold these investments are investment companies under the American Institute of Certified Public Accountants ( AICPA ) Audit and Accounting Guide for Investment Companies and accordingly, these funds report their investments at estimated fair value, with unrealized gains and losses resulting from changes in fair value reflected as investment gains or losses in our consolidated statements of income. Assets valued using Level 3 measurements also include equity warrant assets in shares of private company capital stock.

During the three and six months ended June 30, 2011, the Level 3 assets that are measured at fair value on a recurring basis experienced net realized and unrealized gains of \$43.3 million and \$94.6 million (which is inclusive of noncontrolling interest), respectively, primarily due to valuation increases in underlying fund investments in our managed funds of funds, as well as gains from liquidity events and distributions. During the three and six months ended June 30, 2010, the Level 3 assets that are measured at fair value on a recurring basis experienced net realized and unrealized gains of \$3.9 million and \$18.0 million (which is inclusive of noncontrolling interest), respectively.

The valuation of non-marketable securities and equity warrant assets in shares of private company capital stock is subject to significant judgment. The inherent uncertainty in the process of valuing securities for which a ready market does not exist may cause our estimated values of these securities to differ significantly from the values that would have been derived had a ready market for the securities existed, and those differences could be material. The timing and amount of changes in fair value, if any, of these financial instruments depend upon factors beyond our control, including the performance of the underlying companies, fluctuations in the market prices of the preferred or common stock of the underlying companies, general volatility and interest rate market factors, and legal and contractual restrictions. The timing and amount of actual net proceeds, if any, from the disposition of these financial instruments depend upon factors beyond our control, including investor demand for initial public offerings, levels of merger and acquisition activity, legal and contractual restrictions on our ability to sell, and the perceived and actual performance of portfolio companies. All of these factors are difficult to predict (see Risk Factors set forth in our 2010 Form 10-K).

### **Capital Resources**

Our management seeks to maintain adequate capital to support anticipated asset growth, operating needs and unexpected credit risks, and to ensure that SVB Financial and the Bank are in compliance with all regulatory capital guidelines. Our primary sources of new capital include retained earnings and proceeds from the sale and issuance of capital stock or other securities. Our management engages, in consultation with our Finance Committee of the Board of Directors, in a regular capital planning process in an effort to make effective use of the capital available to us. The capital plan considers capital needs for the foreseeable future and allocates capital to both existing and future business activities. Expected future use or activities for which capital may be set aside include balance sheet growth and associated relative increases in market or credit exposure, investment activity, potential product and business expansions, acquisitions and strategic or infrastructure investments.

### ***SVBFG Stockholders Equity***

SVBFG stockholders equity totaled \$1.4 billion at June 30, 2011, an increase of \$162.5 million, or 12.8 percent compared to \$1.3 billion at December 31, 2010. This increase was primarily the result of net income for the six months ended June 30, 2011 and an increase in additional-paid-in-capital from stock option exercises during the six months ended June 30, 2011.

Funds generated through retained earnings are a significant source of capital and liquidity and are expected to continue to be so in the future.

### ***Capital Ratios***

Both SVB Financial and the Bank are subject to various capital adequacy guidelines issued by the Federal Reserve Board and the California Department of Financial Institutions ( DFI ). To be classified as adequately capitalized under these capital guidelines, minimum ratios for total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage ratio for bank holding companies and banks are 8.0%, 4.0% and 4.0%, respectively.

To be classified as well capitalized under these capital guidelines, minimum ratios for total risk-based capital and Tier 1 risk-based capital for bank holding companies and banks are 10.0% and 6.0%, respectively. Under the same capital adequacy guidelines, a well-capitalized state member bank must maintain a minimum Tier 1 leverage ratio of 5.0%. There is no Tier 1 leverage requirement for a holding company to be deemed well-capitalized.

The Federal Reserve has not issued any minimum guidelines for the tangible common equity to tangible assets ratio or the tangible common equity to risk-weighted assets ratio. However, we believe these ratios provide meaningful supplemental information regarding our capital levels and are therefore provided below.





**Table of Contents**

Regulatory capital ratios for SVB Financial and the Bank were in excess of federal regulatory guidelines for a well-capitalized depository institution as of June 30, 2011 and December 31, 2010. Capital ratios for SVB Financial and the Bank, compared to the minimum regulatory ratios to be considered well capitalized, are set forth below:

	June 30, 2011	December 31, 2010	Minimum ratio to be Well Capitalized
<b>SVB Financial:</b>			
Total risk-based capital ratio	14.97%	17.35%	10.0%
Tier 1 risk-based capital ratio	13.58	13.63	6.0
Tier 1 leverage ratio	8.04	7.96	N/A
Tangible common equity to tangible assets ratio (1)	7.42	7.27	N/A
Tangible common equity to risk-weighted assets ratio (1)	13.72	13.54	N/A
<b>Bank:</b>			
Total risk-based capital ratio	13.06%	15.48%	10.0%
Tier 1 risk-based capital ratio	11.62	11.61	6.0
Tier 1 leverage ratio	6.82	6.82	5.0
Tangible common equity to tangible assets ratio (1)	6.67	6.61	N/A
Tangible common equity to risk-weighted assets ratio (1)	12.07	11.88	N/A

(1) See below for a reconciliation of non-GAAP tangible common equity to tangible assets and tangible common equity to risk-weighted assets.

Our tier 1 risk-based capital and tier 1 leverage ratios for both SVB Financial and the Bank remained relatively flat compared to December 31, 2010 and above the levels to be considered well capitalized. Both of these ratios benefited from growth in retained earnings and additional-paid-in-capital, the impact of which was largely offset by continued growth in assets and deposits. Our total risk-based capital ratio (includes tier 1 and tier 2 capital components) for both SVB Financial and the Bank declined primarily due to our repurchase of \$204.0 million of our 6.05% Subordinated Notes as these notes are considered tier 2 capital instruments, as well as from increases in risk-weighted assets (loans and available-for-sale securities).

The tangible common equity to tangible assets ratio and the tangible common equity to risk-weighted assets ratios are not required by GAAP or applicable bank regulatory requirements. However, we believe these ratios provide meaningful supplemental information regarding our capital levels. Our management uses, and believes that investors benefit from referring to, these ratios in evaluating the adequacy of the Company's capital levels; however, this financial measure should be considered in addition to, not as a substitute for or preferable to, comparable financial measures prepared in accordance with GAAP. These ratios are calculated by dividing total SVBFG stockholder's equity, by total period-end assets and risk-weighted assets, after reducing both amounts by acquired intangibles and goodwill. The manner in which this ratio is calculated varies among companies. Accordingly, our ratio is not necessarily comparable to similar measures of other companies. The following table provides a reconciliation of non-GAAP financial measures with financial measures defined by GAAP:

Non-GAAP tangible common equity and tangible assets	SVB Financial		Bank	
	June 30, 2011	December 31, 2010	June 30, 2011	December 31, 2010
(dollars in thousands, except ratios)				
GAAP SVBFG stockholders' equity	\$ 1,436,893	\$ 1,274,350	\$ 1,216,268	\$ 1,074,561
Less:				
Intangible assets	709	847		
Tangible common equity	\$ 1,436,184	\$ 1,273,503	\$ 1,216,268	\$ 1,074,561
GAAP Total assets	\$ 19,366,735	\$ 17,527,761	\$ 18,227,021	\$ 16,268,589
Less:				
Intangible assets	709	847		

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

Tangible assets	\$ 19,366,026	\$ 17,526,914	\$ 18,227,021	\$ 16,268,589
Risk-weighted assets	\$ 10,470,532	\$ 9,406,677	\$ 10,075,105	\$ 9,047,907
Tangible common equity to tangible assets	7.42%	7.27%	6.67%	6.61%
Tangible common equity to risk-weighted assets	13.72	13.54	12.07	11.88

For both SVB Financial and the Bank, the tangible common equity to tangible assets and tangible common equity to risk-weighted assets ratios increased due to an increase in retained earnings and an increase in additional-paid-in-capital from stock option exercises during the six months ended June 30, 2011. This growth was partially offset by increases in both tangible and risk-weighted assets, which reflects our continued growth in deposit balances.

---

## **Table of Contents**

### ***Off-Balance Sheet Arrangements***

In the normal course of business, we use financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commercial and standby letters of credit, credit card guarantees and commitments to invest in venture capital and private equity fund investments. These instruments involve, to varying degrees, elements of credit risk. Credit risk is defined as the possibility of sustaining a loss because other parties to the financial instrument fail to perform in accordance with the terms of the contract. For details of our commitments to extend credit, and commercial and standby letters of credit, please refer to Note 11 Off-Balance Sheet Arrangements, Guarantees, and Other Commitments of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

### ***Commitments to Invest in Venture Capital/Private Equity Funds***

We make commitments to invest in venture capital and private equity funds, which in turn make investments generally in, or in some cases make loans to, privately-held companies. Commitments to invest in these funds are generally made for a ten-year period from the inception of the fund. Although the limited partnership agreements governing these investments typically do not restrict the general partners from calling 100% of committed capital in one year, it is customary for these funds to generally call most of the capital commitments over five to seven years. The actual timing of future cash requirements to fund these commitments is generally dependent upon the investment cycle, overall market conditions, and the nature and type of industry in which the privately held companies operate.

For further details on our commitments to invest in private equity funds, refer to Note 11 Off-Balance Sheet Arrangements, Guarantees, and Other Commitments of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

### ***Liquidity***

The objective of liquidity management is to ensure that funds are available in a timely manner to meet our financial obligations, including, as necessary, paying creditors, meeting depositors' needs, accommodating loan demand and growth, funding investments, repurchasing securities and other operating or capital needs, without incurring undue cost or risk, or causing a disruption to normal operating conditions.

We regularly assess the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual client funding needs, and existing and planned business activities. Our Asset/Liability Committee (ALCO), which is a management committee, provides oversight to the liquidity management process and recommends policy guidelines, subject to the approval of the Finance Committee of our Board of Directors, and courses of action to address our actual and projected liquidity needs.

Our deposit base is, and historically has been, our primary source of liquidity. Our deposit levels and cost of deposits may fluctuate from time to time due to a variety of factors, including market conditions, prevailing interest rates, changes in client deposit behaviors, availability of insurance protection, and our offering of deposit products. At June 30, 2011, our period-end total deposit balances increased by \$2.0 billion to \$16.3 billion, compared to \$14.3 billion at December 31, 2010. The overall increase in deposit balances was primarily due to growth from new clients and the continued lack of attractive market investment opportunities for our clients given the low interest rate environment. This growth has been a continuing trend since 2009. Under the Dodd-Frank Act, unlimited FDIC insurance is currently available for noninterest-bearing accounts until January 1, 2013.

Our liquidity requirements can also be met through the use of our portfolio of liquid assets. Our definition of liquid assets includes cash and cash equivalents in excess of the minimum levels necessary to carry out normal business operations, investment securities maturing within one year, investment securities eligible and available for financing or pledging purposes with a maturity in excess of one year and anticipated near-term cash flows from investments.

On a stand-alone basis, SVB Financial's primary liquidity channels include dividends from the Bank, its portfolio of liquid assets, and its ability to raise debt and capital. The ability of the Bank to pay dividends is subject to certain regulations described in Business Supervision and Regulation Restriction on Dividends under Part I, Item 1 of our 2010 Form 10-K.

### ***Consolidated Summary of Cash Flows***

Below is a summary of our average cash position and statement of cash flows for the six months ended June 30, 2011 and 2010, respectively. Please refer to our Interim Statements of Cash Flows for the six months ended June 30, 2011 and 2010 under Part I, Item 1 of this report for more details.



**Table of Contents**

(Dollars in thousands)	Six months ended	
	2011	June 30, 2010
Average cash and cash equivalents	\$ 2,402,895	\$ 4,437,090
Percentage of total average assets	13.3%	31.6%
Net cash provided by operating activities	\$ 171,806	\$ 94,992
Net cash used for investing activities	(2,099,917)	(1,274,483)
Net cash provided by financing activities	1,416,898	1,856,981
Net (decrease) increase in cash and cash equivalents	\$ (511,213)	\$ 677,490

Average cash and cash equivalents decreased by \$2.0 billion to \$2.4 billion for the six months ended June 30, 2011, compared to \$4.4 billion for the comparable 2010 period, primarily due to the investment of excess cash previously held at the Federal Reserve into available-for-sale securities, partially offset by increases in cash from deposit growth. The increase in our deposit balances was primarily due to growth from new clients and the continued lack of attractive market investment opportunities for our deposit clients.

Cash provided by operating activities was \$171.8 million for the six months ended June 30, 2011, which included net income before noncontrolling interests of \$162.8 million. Significant adjustments for noncash items that increased cash provided by operating activities included an \$82.3 million increase in accounts payable due to a purchase of available-for-sale securities on the last day of the quarter for \$80.5 million which did not settle until July 1 and a net increase of \$65.5 million in foreign exchange spot contracts. Significant adjustments that decreased cash provided by operating activities included \$123.0 million of net gains on investment securities (which is inclusive of noncontrolling interests) and \$28.5 million of deferred loan fee amortization.

Cash used for investing activities was \$2.1 billion for the six months ended June 30, 2011. Net cash outflows included purchases of available-for-sale securities of \$4.3 billion, a net increase in loans of \$449.1 million, purchases of non-marketable securities of \$110.9 million and purchases of premises and equipment of \$12.8 million. Net cash inflows included proceeds from the sales, maturities and pay downs of available-for-sale securities of \$2.7 billion, sales or distributions of non-marketable securities of \$59.7 million and the recovery of \$11.1 million from loans previously charged-off.

Cash provided by financing activities was \$1.4 billion for the six months ended June 30, 2011. Net cash inflows included increases in deposits of \$1.9 billion, capital contributions from (net of distributions) noncontrolling interests of \$41.2 million, proceeds of \$37.0 million from the termination of portions of interest rate swaps associated with our 5.70% Senior Notes and 6.05% Subordinated Notes and proceeds from issuance of common stock and ESPP of \$26.1 million. Net cash outflows included payments of \$346.4 million (including repurchase premiums and associated fees) for the repurchase of portions of our 5.70% Senior Notes and 6.05% Subordinated Notes, settlement of the maturity of \$250.0 million of our 3.875% Convertible Notes, and a decrease in short-term borrowings of \$37.2 million due to the return of collateral to our counterparties that we had previously held related to our interest rate swaps.

Cash and cash equivalents at June 30, 2011 were \$2.6 billion, compared to \$4.2 billion at June 30, 2010.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Interest Rate Risk Management**

Market risk is defined as the risk of adverse fluctuations in the market value of financial instruments due to changes in market interest rates. Interest rate risk is our primary market risk and can result from timing and volume differences in the repricing of our rate-sensitive assets and liabilities, widening or tightening of credit spreads, changes in the general level of market interest rates and changes in the shape and level of the benchmark LIBOR/SWAP yield curve. Other market risks include foreign currency exchange risk and equity price risk. These risks are not considered significant and no separate quantitative information concerning them is presented herein.

Interest rate risk is managed by our ALCO. ALCO reviews the market valuation and 12-month forward looking earnings sensitivity of assets and liabilities to changes in interest rates, structural changes in investment and funding portfolios, loan and deposit activity and current market conditions. Adherence to relevant policies, which are approved by the Finance Committee of our Board of Directors, is monitored on an ongoing basis.

Management of interest rate risk is carried out primarily through strategies involving our investment securities, available funding channels and capital market activities. In addition, our policies permit the use of off-balance sheet derivative instruments to assist in managing interest rate risk.

We utilize a simulation model to perform sensitivity analysis on the market value of portfolio equity and net interest income under a variety of interest rate scenarios, balance sheet forecasts and proposed strategies. The simulation model provides a dynamic assessment of interest rate sensitivity embedded in our balance sheet which measures the potential volatility in forecasted results relating to changes in market interest rates over time. We review our interest rate risk position on a quarterly basis at a minimum.

**Model Simulation and Sensitivity Analysis**

One application of the aforementioned simulation model involves measurement of the impact of market interest rate changes on our market value of portfolio equity ( MVPE ). MVPE is defined as the market value of assets, less the market value of liabilities, adjusted for any off-balance sheet items. A second application of the simulation model measures the impact of market interest rate changes on our net interest income ( NII ) assuming a static balance sheet as of the quarter-end reporting date. The market interest rate changes that affect us are principally short-term interest rates and include the following: (1) National Prime and SVB Prime rates (impacts the majority of our variable rate loans); (2) LIBOR (impacts our variable rate available-for-sale securities, our 5.70% Senior Notes and 6.05% Subordinated Notes, and a portion of our variable rate loans); and (3) Fed Funds target rate (impacts cash and cash equivalents). Additionally, deposit pricing generally follows overall changes in short-term interest rates.

The following table presents our MVPE and NII sensitivity exposure at June 30, 2011 and December 31, 2010, related to an instantaneous and sustained parallel shift in market interest rates of 100 and 200 basis points ( bps ), respectively.

Change in interest rates (basis points)	Estimated MVPE	Estimated (Decrease)/ Increase In MVPE		Estimated NII	Estimated Increase/ (Decrease) In NII	
		Amount	Percent		Amount	Percent
<b>June 30, 2011:</b>						
+200	\$ 2,095,926	\$ 6,172	0.3 %	\$ 677,383	\$ 113,241	20.1 %
+100	2,056,094	(33,660)	(1.6)	609,164	45,022	8.0
-	2,089,754			564,142		
-100	2,360,364	270,610	12.9	541,553	(22,589)	(4.0)
-200	2,460,208	370,454	17.7	528,277	(35,865)	(6.4)
<b>December 31, 2010:</b>						
+200	\$ 1,751,856	\$ 72,018	4.3 %	\$ 613,871	\$ 112,795	22.5 %
+100	1,688,368	8,530	0.5	544,870	43,794	8.7
-	1,679,838			501,076		
-100	1,858,246	178,408	10.6	484,575	(16,501)	(3.3)
-200	1,956,178	276,340	16.5	475,716	(25,360)	(5.1)



**Table of Contents****Market Value of Portfolio Equity**

The estimated MVPE in the preceding table is based on a combination of valuation methodologies including a discounted cash flow analysis (for non option based products) and a multi-path lattice based valuation (for option embedded products). Both methodologies use publicly available market interest rates sources that we deem reliable. The model simulations and calculations are highly assumption-dependent and will change regularly as our asset/liability structure changes, as interest rate environments evolve, and as we change our assumptions in response to relevant circumstances. These calculations do not reflect the changes that we anticipate or may make to reduce our MVPE exposure in response to a change in market interest rates as a part of our overall interest rate risk management strategy.

As with any method of measuring interest rate risk, certain limitations are inherent in the method of analysis presented in the preceding table. We are exposed to yield curve risk, prepayment risk and basis risk, which cannot be fully modeled and expressed using the above methodology. Accordingly, the results in the preceding table should not be relied upon as a precise indicator of actual results in the event of changing market interest rates. Additionally, the resulting MVPE and NII estimates are not intended to represent, and should not be construed to represent the underlying value.

Our base case MVPE at June 30, 2011 increased from December 31, 2010 by \$409.9 million primarily due to the overall growth in the balance sheet as our available-for-sale securities and loans grew by \$1.7 billion and \$456.9 million, respectively. Additionally, the maturity of \$250.0 million of our 3.875% Convertible Notes and the repurchase of \$312.6 million of 5.70% Senior Notes and 6.05% Subordinated Notes contributed to the increase. These increases were partially offset by the \$1.9 billion growth in our deposits. MVPE declined in the simulated 100 bps upward interest rate movement primarily due to purchases of fixed-rate available-for-sale securities throughout the first half of 2011. MVPE increased slightly in the simulated 200 bps upward interest rate movement primarily due to the sale of \$1.4 billion of available-for-sale securities during the second quarter of 2011. The sale of securities was completed in an effort to reduce duration extension risk in our investment portfolio. In the simulated downward interest rate movements, MVPE increased due to a combination of growth in fixed-rate available-for-sale securities and deposit rates being at or near their absolute floors thus decreasing the effect of the downward rate shocks.

**12-Month Net Interest Income Simulation**

Our expected 12-month NII at June 30, 2011 increased from December 31, 2010 by \$63.1 million primarily due to growth in available-for-sale securities and loans. Additionally, the maturity of \$250.0 million of our 3.875% Convertible Notes and the repurchase of \$312.6 million of our 5.70% Senior Notes and 6.05% Subordinated Notes contributed to the increase. The growth in total assets was funded primarily by growth in deposits. NII sensitivity decreased slightly in the simulated upward interest rate movements due primarily to the growth in fixed-rate available-for-sale securities and interest-bearing deposits. In the simulated downward interest rate movements, the NII sensitivity increased slightly due to assumed faster prepayments of mortgage securities and an increase in callable agency debentures being retired. In addition to these changes, other general contributing factors include changes in balance sheet mix, changes in deposit repricing assumptions, and changes in projected forward rate curve.

The simulation model used for above analysis embeds floors in our interest rate scenarios, which prevent model benchmark rates from moving below 0.0%. Current modeling assumptions maintain the SVB prime lending rate at its existing level (currently at 4.0%) until the National Prime Index has been adjusted upward by a minimum of 75 bps (to 4.0%), as we did not lower the Bank's prime lending rate despite the 75 bps decrease in the target Federal Funds rates in December 2008. These assumptions may change in future periods based on management discretion. Actual changes in our deposit pricing strategies may differ from our current model assumptions and may have an impact on our overall sensitivity.

**ITEM 4. CONTROLS AND PROCEDURES*****Disclosure Controls and Procedures***

Disclosure controls and procedures are the controls and other procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the Exchange Act) is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's (SEC) rules and forms. Disclosure controls and procedures include, among other things, processes, controls and procedures designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.



## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

We carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of our most recently completed fiscal quarter, pursuant to Exchange Act Rule 13a-15(b). Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective.

**Table of Contents**

***Changes in Internal Control***

There were no changes in our internal control over financial reporting identified in management's evaluation pursuant to Rules 13a-15(d) or 15d-15(d) of the Exchange Act during the period covered by this Quarterly Report on Form 10-Q that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Please refer to Note 14 "Legal Matters" of the Notes to Interim Consolidated Financial Statements (unaudited) under Part I, Item 1 of this report.

**ITEM 1A. RISK FACTORS**

There are no material changes from the risk factors set forth in our 2010 Form 10-K.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Recent Sales of Unregistered Securities**

None.

**Issuer Purchases of Equity Securities**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. (REMOVED AND RESERVED)**

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

See Index to Exhibits at end of report.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SVB Financial Group

Date: August 5, 2011

/s/ MICHAEL DESCHENEUX  
Michael Descheneaux  
Chief Financial Officer  
(Principal Financial Officer)

SVB Financial Group

Date: August 5, 2011

/s/ KAMRAN HUSAIN  
Kamran Husain  
Chief Accounting Officer  
(Principal Accounting Officer)

**Table of Contents****INDEX TO EXHIBITS**

Exhibit		Incorporated by Reference				Filed Herewith
Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	
3.1	Restated Certificate of Incorporation	8-K	000-15637	3.1	May 31, 2005	
3.2	Amended and Restated Bylaws	8-K	000-15637	3.2	July 27, 2010	
3.3	Certificate of Designation of Rights, Preferences and Privileges of Series A Participating Preferred Stock	8-K	000-15637	3.3	December 8, 2008	
3.4	Certificate of Designations of Fixed Rate Cumulative Perpetual Preferred Stock, Series B	8-K	000-15637	3.4	December 15, 2008	
4.1	Indenture dated as of May 20, 2003 between SVB Financial and Wells Fargo Bank Minnesota, National Association	S-3	333-107994	4.1	August 14, 2003	
4.2	Form of Note	S-3	333-107994	4.1	August 14, 2003	
4.3	Registration Rights Agreement dated as of May 20, 2003, between SVB Financial and the initial purchasers named therein	S-3	333-107994	4.3	August 14, 2003	
4.4	Junior Subordinated Indenture, dated as of October 30, 2003 between SVB Financial and Wilmington Trust Company, as trustee	8-K	000-15637	4.12	November 19, 2003	
4.5	7.0% Junior Subordinated Deferrable Interest Debenture due October 15, 2033 of SVB Financial	8-K	000-15637	4.13	November 19, 2003	
4.6	Amended and Restated Trust Agreement, dated as of October 30, 2003, by and among SVB Financial as depositor, Wilmington Trust Company as property trustee, Wilmington Trust Company as Delaware trustee, and the Administrative Trustees named therein	8-K	000-15637	4.14	November 19, 2003	
4.7	Certificate Evidencing 7% Cumulative Trust Preferred Securities of SVB Capital II, dated October 30, 2003	8-K	000-15637	4.15	November 19, 2003	
4.8	Guarantee Agreement, dated October 30, 2003, between SVB Financial and Wilmington Trust Company, as trustee	8-K	000-15637	4.16	November 19, 2003	
4.9	Agreement as to Expenses and Liabilities, dated as of October 30, 2003, between SVB Financial and SVB Capital II	8-K	000-15637	4.17	November 19, 2003	
4.10	Certificate Evidencing 7% Common Securities of SVB Capital II, dated October 30, 2003	8-K	000-15637	4.18	November 19, 2003	
4.11	Officers Certificate and Company Order, dated October 30, 2003, relating to the 7.0% Junior Subordinated Deferrable Interest Debentures due October 15, 2033	8-K	000-15637	4.19	November 19, 2003	
4.12	Amended and Restated Preferred Stock Rights Agreement, dated as of January 29, 2004, between SVB Financial and Wells Fargo Bank Minnesota, N.A.	8-A12G/A	000-15637	4.20	February 27, 2004	
4.13	Amendment No. 1 to Amended & Restated Preferred Stock Rights Agreement, dated as of August 2, 2004, by and between SVB Financial and Wells Fargo Bank, N.A.	8-A12G/A	000-15637	4.13	August 3, 2004	
4.14	Amendment No. 2 to Amended & Restated Preferred Stock Rights Agreement, dated as of January 29, 2008, by and between SVB Financial and Wells Fargo Bank, N.A.	8-A/A	000-15637	4.14	January 29, 2008	

## Edgar Filing: SVB FINANCIAL GROUP - Form 10-Q

4.15	Amendment No. 3 to Amended and Restated Preferred Stock Rights Agreement, dated as of April 30, 2008, by and between SVB Financial and Wells Fargo Bank, N.A	8-A/A	000-15637	4.20	April 30, 2008
4.16	Amendment No. 4 to Amended and Restated Preferred Stock Rights Agreement, dated as of January 15, 2010, by and between SVB Financial, Wells Fargo Bank, N.A. and American Stock Transfer & Trust Company, LLC	8-A/A	000-15637	4.22	January 19, 2010

**Table of Contents**

Exhibit Number	Exhibit Description	Form	Incorporated by Reference			Filed Herewith
			File No.	Exhibit	Filing Date	
4.17	Indenture for 3.875% Convertible Senior Notes Due 2011, dated as of April 7, 2008, by and between Wells Fargo Bank, N.A., as Trustee, and SVB Financial	8-K	000-15637	4.1	April 7, 2008	
4.18	Letter Agreement re Call Option Transaction, dated as of April 1, 2008, by and between SVB Financial and JPMorgan Chase Bank, National Association.	8-K	000-15637	4.2	April 7, 2008	
4.19	Letter Agreement re Call Option Transaction, dated as of April 1, 2008, by and between SVB Financial and Bank of America, N.A.	8-K	000-15637	4.3	April 7, 2008	
4.20	Letter Agreement re Warrants, dated as of April 1, 2008, by and between SVB Financial and JPMorgan Chase Bank, National Association.	8-K	000-15637	4.4	April 7, 2008	
4.21	Letter Agreement re Warrants, dated as of April 1, 2008, by and between SVB Financial and Bank of America, N.A.	8-K	000-15637	4.5	April 7, 2008	
4.22	Warrant, dated December 12, 2008 to purchase shares of Common Stock of SVB Financial Group	8-K	000-15637	4.21	December 15, 2008	
4.23	Indenture, dated September 20, 2010, by and between SVB Financial Group and U.S. Bank National Association, as trustee	8-K	000-15637	4.1	September 20, 2010	
4.24	Form of 5.375% Senior Note due 2020	8-K	000-15637	4.2	September 20, 2010	
*10.36	Letter Agreement, dated June 1, 2011, relating to Ken Wilcox's employment and secondment arrangement	8-K	000-15637	10.36	June 3, 2011	
31.1	Rule 13a-14(a) / 15(d)-14(a) Certification of Principal Executive Officer					X
31.2	Rule 13a-14(a) / 15(d)-14(a) Certification of Principal Financial Officer					X
32.1	Section 1350 Certifications					**
101.INS	XBRL Instance Document					***
101.SCH	XBRL Taxonomy Extension Schema Document					***
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document					***
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document					***
101.LAB	XBRL Taxonomy Extension Label Linkbase Document					***
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document					***

\* Denotes management contract or any compensatory plan, contract or arrangement.

\*\* Furnished herewith

\*\*\* Pursuant to Rule 406T of Regulation S-T, XBRL (Extensible Business Reporting Language) information is submitted and not filed or a part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.