

SIRONA DENTAL SYSTEMS, INC.

Form 10-Q

August 06, 2008

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2008

or

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from _____ to _____

Commission file number 000-22673

Sirona Dental Systems, Inc.

(Exact name of registrant as specified in charter)

Edgar Filing: SIRONA DENTAL SYSTEMS, INC. - Form 10-Q

Delaware
(State or other jurisdiction of
incorporation or organization)

11-3374812
(I.R.S. Employer
Identification No.)

30-30 47th Avenue, Suite 500,
Long Island City, New York
(Address of principal executive offices)

11101
(Zip Code)

Registrant's telephone number, including area code: (718) 937-5765

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

As of July 31, 2008, the number of shares outstanding of the Registrant's Common Stock, par value \$.01 per share, was 54,821,221.

Table of Contents

SIRONA DENTAL SYSTEMS, INC.

FORM 10-Q

FOR THE THREE MONTHS ENDED JUNE 30, 2008

Index

	Page
Part I.	
<u>Financial Information (Unaudited)</u>	3
Item 1.	
<u>Financial Statements</u>	3
<u>Condensed Consolidated Balance Sheets as of June 30, 2008 and September 30, 2007</u>	3
<u>Condensed Consolidated Income Statements for the three months and nine months ended June 30, 2008 and 2007</u>	4
<u>Condensed Consolidated Statements of Cash Flows for the nine months ended June 30, 2008 and 2007</u>	5
<u>Notes to the Condensed Consolidated Financial Statements</u>	7
Item 2.	
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
Item 3.	
<u>Quantitative and Qualitative Disclosures About Market Risk</u>	28
Item 4.	
<u>Controls and Procedures</u>	28
Part II.	
<u>Other Information</u>	29
Item 1.	
<u>Legal Proceedings</u>	29
Item 1A.	
<u>Risk Factors</u>	29
Item 2.	
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	29
Item 3.	
<u>Defaults upon Senior Securities</u>	29
Item 4.	
<u>Submission of Matters to a Vote of Security Holders</u>	29
Item 5.	
<u>Other Information</u>	29
Item 6.	
<u>Exhibits</u>	29
<u>Signatures</u>	30
<u>Certifications</u>	31

Table of Contents**PART I FINANCIAL INFORMATION (UNAUDITED)****ITEM 1. FINANCIAL STATEMENTS****SIRONA DENTAL SYSTEMS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

	June 30, 2008 (unaudited)	September 30, 2007
	\$'000s (except per share amounts)	
ASSETS		
Current assets		
Cash and cash equivalents	\$ 122,826	\$ 99,842
Restricted cash	1,015	908
Accounts receivable, net of allowance for doubtful accounts of \$1,819 and \$1,475, respectively	102,386	87,074
Inventories, net	88,161	74,834
Deferred tax assets	11,995	9,040
Prepaid expenses and other current assets	22,509	18,801
Income tax receivable	1,859	3,758
Total current assets	350,751	294,257
Property, plant and equipment, net of accumulated depreciation and amortization of \$48,470 and \$31,037, respectively	104,794	80,523
Goodwill	740,700	677,506
Investments	1,419	1,254
Intangible assets, net of accumulated amortization of \$243,437 and \$156,776, respectively	578,481	597,302
Other non-current assets	4,263	4,407
Deferred tax assets	2,403	2,494
Total assets	\$ 1,782,811	\$ 1,657,743
LIABILITIES, MINORITY INTEREST AND SHAREHOLDERS EQUITY		
Current liabilities		
Trade accounts payable	\$ 42,485	\$ 46,190
Short-term debt and current portion of long-term debt	6,475	23,041
Income taxes payable	573	5,543
Deferred tax liabilities	2,567	3,264
Accrued liabilities and deferred income	86,950	84,348
Total current liabilities	139,050	162,386
Long-term debt	584,225	540,143
Deferred tax liabilities	197,059	192,808
Other non-current liabilities	13,702	13,406
Pension related provisions	56,228	49,450
Deferred income	82,500	90,000
Total liabilities	1,072,764	1,048,193
Minority interest	504	484

Edgar Filing: SIRONA DENTAL SYSTEMS, INC. - Form 10-Q

Shareholders equity		
Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued and outstanding)		
Common stock (\$0.01 par value; 95,000,000 shares authorized; 54,816,221 and 54,765,285 shares issued and outstanding, respectively)	548	548
Additional paid-in capital	615,959	603,570
Excess of purchase price over predecessor basis	(49,103)	(49,103)
Retained earnings	43,687	9,063
Accumulated other comprehensive income	98,452	44,988
Total shareholders equity	709,543	609,066
Total liabilities, minority interest and shareholders' equity	\$ 1,782,811	\$ 1,657,743

The accompanying notes are an integral part of these financial statements.

Table of Contents**SIRONA DENTAL SYSTEMS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED INCOME STATEMENTS**

(UNAUDITED)

	Three months		Nine months	
	ended June 30,		ended June 30,	
	2008	2007	2008	2007
	\$'000s (except per share amounts)		\$'000s (except per share amounts)	
Revenue	\$ 186,938	\$ 157,041	\$ 576,505	\$ 482,008
Cost of sales	103,463	89,893	312,286	260,242
Gross profit	83,475	67,148	264,219	221,766
Selling, general and administrative expense	63,762	49,633	180,238	150,011
Research and development	11,829	11,811	37,504	34,145
Provision for doubtful accounts and notes receivable	158	96	355	329
Net other operating (income)/loss	(2,500)	130	(7,500)	102
Operating income	10,226	5,478	53,622	37,179
Foreign currency transactions gain, net	(307)	(857)	(15,232)	(9,812)
Gain on derivative instruments	(6,149)	(2,636)	(936)	(2,216)
Interest expense, net	6,645	5,769	20,046	20,935
Loss on debt extinguishment				21,145
Other expense			305	
Income before taxes and minority interest	10,037	3,202	49,439	7,127
Income tax provision	3,011	1,121	14,832	2,495
Minority interest	316	100	(17)	(17)
Net income	\$ 6,710	\$ 1,981	\$ 34,624	\$ 4,649
Income per share				
- Basic	\$ 0.12	\$ 0.04	\$ 0.63	\$ 0.09
- Diluted	\$ 0.12	\$ 0.04	\$ 0.63	\$ 0.08
Weighted average shares basic	54,804,720	54,746,515	54,785,915	54,683,876
Weighted average shares diluted	55,287,922	54,880,563	55,278,246	54,843,488

The accompanying notes are an integral part of these financial statements.

Table of Contents**SIRONA DENTAL SYSTEMS, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(UNAUDITED)

	Nine months ended June 30,	
	2008	2007
	\$ 000s	
Cash flows from operating activities		
Net income	\$ 34,624	\$ 4,649
Adjustments to reconcile net income to net cash used in operating activities		
Minority interest	(32)	(20)
Depreciation and amortization	79,320	68,583
Loss on disposal of property, plant and equipment	42	97
Gain on derivative instruments	(936)	(2,216)
Gain on foreign currency transactions	(15,232)	(9,812)
Accreted interest on long-term debt	(7,303)	5,350
Deferred income taxes	(14,451)	(25,494)
Amortization of debt issuance cost	955	2,916
Loss on debt extinguishment		19,964
Compensation expense from stock options	11,466	10,598
Changes in assets and liabilities		
Accounts receivable	(7,301)	(13,944)
Inventories	(6,619)	(12,989)
Prepaid expenses and other current assets	3,251	6,293
Restricted cash	(9)	(37)
Other non-current assets	437	(4,866)
Trade accounts payable	(13,054)	(78)
Accrued liabilities and deferred income	(11,926)	(6,396)
Other non-current liabilities	223	(4,713)
Income taxes receivable	2,130	(1,645)
Income taxes payable	(4,643)	(6,881)
Net cash provided by operating activities	50,942	29,359
Cash flows from investing activities		
Investment in property, plant and equipment	(26,974)	(16,870)
Proceeds from sale of property, plant and equipment	111	471
Purchase of intangible assets	(343)	(97)
Purchase of long-term investments	(165)	(402)
Acquisition of businesses, net of cash acquired		(5,573)
Net cash used in investing activities	(27,371)	(22,471)
Cash flows from financing activities		
Repayments of long-term debt	(10,121)	(559,294)
Proceeds from borrowings		529,747
Debt issuance cost		(5,419)
Common shares issued under share based compensation plans	724	1,308
Tax effect of common shares exercised under share based compensation plans	178	1,373

Edgar Filing: SIRONA DENTAL SYSTEMS, INC. - Form 10-Q

Net cash used in financing activities	(9,219)	(32,285)
Change in cash and cash equivalents	14,352	(25,397)
Effect of exchange rate change on cash and cash equivalents	8,632	3,327
Cash and cash equivalents at beginning of period	99,842	80,561
Cash and cash equivalents at end of period	\$ 122,826	\$ 58,491

The accompanying notes are an integral part of these financial statements.

Table of Contents**Supplemental information**

Interest paid	\$ 26,511	\$ 30,385
- thereof accreted interest paid on repayment of long-term debt		8,594
Interest capitalized	434	242
Income taxes paid	31,098	33,102
Acquisition of businesses, net of cash acquired		
Current assets	\$	\$ 2,920
Property, plant and equipment		129
Goodwill, licenses and other non-current assets		6,679
Current liabilities		(3,992)
Non-current liabilities		(163)
	\$	\$ 5,573

The accompanying notes are an integral part of these financial statements.

Table of Contents

SIRONA DENTAL SYSTEMS, INC. AND SUBSIDIARIES

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

1. General

The Company and its Operations

Sirona Dental Systems, Inc. (Sirona , Company , we , us or our) and its subsidiaries manufacture high quality, technologically advanced dental equipment and systems solutions for the global dental equipment market. We offer a broad range of products across all major segments of the dental equipment market including CEREC, CAD/CAM systems, digital and film based intra oral and panoramic imaging systems, treatment centers and instruments. We acquired Schick Technologies, Inc. in 2006, which further expanded our global presence and product offerings and strengthened our research and development capabilities. Sirona has served equipment dealers and dentists worldwide for more than 125 years. Sirona's headquarters are located in Long Island City, New York with its primary facility located in Bensheim, Germany, as well as other support, manufacturing, assembling and sales and service facilities located elsewhere throughout the world.

Basis of Presentation

These unaudited interim condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP). Preparation of the interim financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions related to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as at the reporting date and the reported amounts of revenues and expenses for the interim period. Actual results could differ from those estimates. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. However, the Company believes that the disclosures are adequate to make the information not misleading. The year-end condensed consolidated balance sheet data was derived from the audited consolidated financial statements, but does not include all disclosures required by U.S. GAAP. These consolidated financial statements should be read in conjunction with the Consolidated Financial Statements and the Notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2007.

In the opinion of management, all adjustments (consisting of those of a normal recurring nature) considered necessary to present fairly the Company's financial position as of June 30, 2008 and September 30, 2007, the result of operations for the three months and nine months ended June 30, 2008 and June 30, 2007 and the cash flows for the nine months ended June 30, 2008 and June 30, 2007, as applicable to interim periods have been made. The results of operations for the three months and nine months ended June 30, 2008 are not necessarily indicative of the operating results for the full fiscal year or future periods.

All amounts are reported in thousands of U.S. Dollars (\$), except per share amounts or as otherwise disclosed.

Fiscal year

The Company's fiscal year is October 1 to September 30.

Principles of consolidation

The consolidated financial statements include, after eliminating inter-company transactions and balances, the accounts of Sirona Dental Systems, Inc. and its subsidiaries.

Table of Contents

2. Recently Issued Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements. Among other requirements, SFAS 157 defines fair value and establishes a framework for measuring fair value and also expands disclosure about the use of fair value to measure assets and liabilities. SFAS 157 prescribes a single definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. For financial instruments and certain nonfinancial assets and liabilities that are recognized or disclosed at fair value on a recurring basis at least annually, SFAS 157 is effective beginning the first fiscal year that begins after November 15, 2007. For all other nonfinancial assets and liabilities the effective date of SFAS 157 has been delayed to the first fiscal year beginning after November 15, 2008. The Company is still determining the effect SFAS 157 will have on its consolidated financial statements, but it currently does not expect the effect to be material.

In February 2007, the FASB issued SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS 159 permits measurement of recognized financial assets and liabilities at fair value with some certain exceptions such as investments in subsidiaries, obligations for pension or other postretirement benefits, and financial assets and financial liabilities recognized under leases. Changes in the fair value of items for which the fair value option is elected should be recognized in income or loss. The election to measure eligible items at fair value is irrevocable and can only be made at defined election dates or events, generally on an instrument by instrument basis. Items for which the fair value option is elected should be separately presented or parenthetically be disclosed in the statement of financial position. SFAS 159 also requires significant new disclosures that apply for interim and annual financial statements. SFAS 159 shall be effective for fiscal years beginning after November 15, 2007 with earlier adoption permitted, if certain conditions are met. The effect of the first remeasurement to fair value of eligible items existing will be reported as an adjustment to the opening balance of retained earnings as of the date of adoption. The Company is currently evaluating SFAS 159 and determining whether to elect the fair value option for certain financial assets and liabilities.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations (SFAS 141R), which establishes principles and requirements for the reporting entity in a business combination, including recognition and measurement in the financial statements of the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. This statement also establishes disclosure requirements to enable financial statement users to evaluate the nature and financial effects of the business combination. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. SFAS 141R will become effective for our fiscal year beginning October 1, 2009.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statement-amendments of ARB No. 51. FAS 160 states that accounting and reporting for minority interests will be recharacterized as noncontrolling interests and classified as a component of equity. This statement also establishes reporting requirements that provide sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. FAS 160 applies to all entities that prepare consolidated financial statements, except not-for-profit organizations, but will affect only those entities that have an outstanding noncontrolling interest in one or more subsidiaries or that deconsolidate a subsidiary. This statement is effective as of the beginning of an entity's first fiscal year beginning after December 15, 2008, which corresponds to the Company's fiscal year beginning October 1, 2009.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133 (FAS 161). FAS 161 requires enhanced disclosures about an entity's derivative and hedging activities and thereby improves the transparency of financial reporting. The objective of the guidance is to provide users of financial statements with an enhanced understanding of how and why an entity uses derivative instruments; how derivative instruments and related hedged items are accounted for; and how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. FAS 161 is effective for fiscal years beginning after November 15, 2008. Management is currently evaluating the impact FAS 161 will have on the Company's consolidated financial statements, but it currently does not expect the effect to be material.

Table of Contents**3. Employee Share-Based Compensation**

The total stock compensation expense for the Company's stock option plans amounted to \$3,968 and \$3,886 for the three months ended June 30, 2008 and 2007, respectively, and \$11,466 and \$10,598 for the nine months ended June 30, 2008 and 2007, respectively. These expenses include the impact of the stock option grant discussed below.

On December 11, 2007, the Company granted 500,000 stock options under the Equity Incentive Plan (the "New Plan"). The stock options vest over a period of four years and expire ten years after the date of the grant. The exercise price of such options may not be less than 100% of the fair market value of a share of the Company's common stock as determined by the closing price on the date of the grant.

On May 12, 2008, the Company granted 60,000 stock options under the Equity Incentive Plan (the "New Plan") to outside members of the Board of Directors. The stock options vest over a period of three years and expire ten years after the date of the grant. The exercise price of such options may not be less than 100% of the fair market value of a share of the Company's common stock as determined by the closing price as of the date of the grant.

	May 2008-Grant	December 2007-Grant
Exercise price	\$ 27.00	\$ 31.81
Expected volatility	44%	44%
Risk-free rate	3.30%	3.27%
Expected life	5 years	5 years
Expected dividends		
Grant date fair value	\$ 11.59	\$ 13.63

The New Plan provides for granting in total up to 2,275,000 stock options to employees and received stockholder approval at the Company's Annual Meeting of Stockholders held on February 27, 2007.

The fair values of the stock options granted under the New Plan were estimated using the Black-Scholes option pricing model and the assumptions set forth in the following table. The exercise price is equal to the fair market value of Sirona's stock at the grant date. The expected volatility is determined based on the Company's historical stock volatility. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of the grant and has a term equal to the expected life of the options. The expected life represents the period of time the options are expected to be outstanding based on anticipated employee exercise behavior taking into consideration historical exercise behavior. The expected dividend yield is based on the Company's history of not paying regular dividends in the past and the Company's current intention not to pay dividends in the foreseeable future.

4. Comprehensive Income

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s		\$ 000s	
Net Income	\$ 6,710	\$ 1,981	\$ 34,624	\$ 4,649
Other Comprehensive Income	(297)	5,559	53,464	19,504
Total Comprehensive Income	\$ 6,413	\$ 7,540	\$ 88,088	\$ 24,153

Other comprehensive income for the three months and nine months ended June 30, 2008 relates to the cumulative translation adjustment and the pension obligation adjustment. The cumulative translation adjustment includes unrealized non-cash gains on intra-group foreign currency transactions of a long-term investment nature between entities consolidated in these financial statements in the amount of \$(380) for the three months and \$35,538 for the nine months ended June 30, 2008. The cumulative translation adjustment resulting from the translation of the financial statements of subsidiaries with functional currencies other than the U.S. Dollar amounted to \$42 for the three months and \$17,807 for the nine months ended June 30, 2008, and the pension obligation adjustment includes the amortization of actuarial gains and losses in the amount of \$41 for the three month, and in the amount of \$119 for the nine month period ended June 30, 2008.

Table of Contents

Other comprehensive income for the three and the nine months ended June 30, 2007 includes unrealized non-cash gains on intra-group foreign currency transactions of a long-term investment nature between entities consolidated in these financial statements in the amount of \$4,244 for the three months and \$14,914 for the nine months ended June 30, 2007 and the cumulative translation adjustment resulting from the translation of the financial statements of subsidiaries with functional currencies other than the U.S. Dollar amounted to \$1,315 for the three months and \$4,590 for the nine months ended June 30, 2007.

5. Inventories, Net

	June 30, 2008	September 30, 2007
	\$ 000s	
Finished goods	\$ 48,850	\$ 40,000
Work in progress	16,563	13,647
Raw materials	36,510	32,136
	101,923	85,783
Inventory reserve	(13,762)	(10,949)
	\$ 88,161	\$ 74,834

6. Intangible Assets and Goodwill

	Gross	Accumulated amortization \$ 000s	Net
As of June 30, 2008			
Patents and licenses	\$ 165,023	\$ 46,618	\$ 118,405
Trademarks	148,494	203	148,291
Technologies and dealer relationships	508,154	196,616	311,538
Prepayments for intangible assets	247		247
	821,918	243,437	578,481
Goodwill	740,700		740,700
Total intangible assets	\$ 1,562,618	\$ 243,437	\$ 1,319,181

	Gross	Accumulated amortization \$ 000s	Net
As of September 30, 2007			
Patents and licenses	\$ 148,218	\$ 32,183	\$ 116,035
Trademarks	136,058	128	135,930
Technologies and dealer relationships	469,555	124,465	345,090
Prepayments for intangible assets	247		247
	754,078	156,776	597,302
Goodwill	677,506		677,506
Total intangible assets	\$ 1,431,584	\$ 156,776	\$ 1,274,808

Edgar Filing: SIRONA DENTAL SYSTEMS, INC. - Form 10-Q

The change in the value of goodwill from September 30, 2007 to June 30, 2008 includes changes in exchange rates totaling \$63,321 and \$(127) relating to the accounting for income tax benefits from the exercise of employee stock options.

Table of Contents**7. Short-Term Debt and Current Portion of Long-Term Debt**

Short-term debt relates to the Company's current portion of long-term debt, other short-term debt and accrued interest on long-term debt totaling \$6.5 million and \$13.1 million, as of June 30, 2008 and September 30, 2007, respectively. As of September 30, 2007 short-term debt also related to the utilized portion of the company's revolving credit facility amounting to Euro 7 million (\$9.9 million), which was repaid in October 2007.

8. Long-Term Debt

	June 30, 2008	September 30, 2007
	\$ 000s	
Senior term loan, Tranche A1, variable rate repayable in annual installments starting November 2009 through November 2011	150,784	153,066
Senior term loan, Tranche A2, variable rate repayable in annual installments starting November 2009 through November 2011	436,097	396,692
Other debt	2,138	1,958
	589,019	551,716
Less current portion	4,794	11,573
	\$ 584,225	\$ 540,143

Senior Term Loans

On November 22, 2006, Sirona Dental Systems, Inc. entered into a senior credit facility (the "Senior Facilities Agreement") as original guarantor, with Schick Technologies, Inc. ("Schick NY"), a wholly owned subsidiary of Sirona, as original borrower and original guarantor, with Sirona Dental Systems GmbH, as original borrower and original guarantor, with Sirona Dental Services GmbH, as original borrower and original guarantor and with Sirona Dental Systems LLC, Sirona Holding GmbH and with Sirona Immobilien GmbH as original guarantors. Initial borrowings under the Senior Facilities Agreement plus excess cash were used to retire the outstanding borrowings under the Company's previous credit facilities.

The Senior Facilities Agreement includes: (1) a term loan A1 in an aggregate principal amount of \$150 million (the "tranche A1 term loan") available to Sirona's subsidiary, Schick NY, as borrower; (2) a term loan A2 in an aggregate principal amount of Euro 275 million (the "tranche A2 term loan") available to Sirona's subsidiary, Sirona Dental Services GmbH, as borrower; and (3) a \$150 million revolving credit facility available to Sirona Dental Systems GmbH, Schick NY and Sirona Dental Services GmbH, as initial borrowers. The revolving credit facility is available for borrowing in Euro, U.S. Dollar, Yen or any other freely available currency agreed to by the facility agent. The facilities are made available on an unsecured basis. Subject to certain limitations, each European guarantor guarantees the performance of each European borrower, except itself, and each U.S. guarantor guarantees the performance of each U.S. borrower, except itself. There are no cross-border guarantees since all guarantees are by entities that have the same functional currency as the currency in which the respective guaranteed borrowing is denominated.

Each of the senior term loans are to be repaid in three annual installments beginning on November 24, 2009 and ending on November 24, 2011. Of the amounts borrowed under the term loan facilities, 15% is due on November 24, 2009, 15% is due on November 24, 2010 and 70% is due on November 24, 2011. At the Company's current leverage multiples, the facilities bear interest at a margin of 65 basis points plus, in the case of Euro-denominated loans, EURIBOR and, in the case of other loans, LIBOR.

The Senior Facilities Agreement contains a margin ratchet. Pursuant to this provision, which applies from November 24, 2007 onwards, the applicable margin will vary between 90 basis points and 45 basis points per annum according to our leverage multiple (i.e. the ratio of consolidated total net debt to consolidated adjusted EBITDA as defined in the Senior Facilities Agreement). Interest rate swaps have been established for 66.6% of the interest until March 2010. The interest rate swaps fix the LIBOR or EURIBOR element of interest payable on 66.6% of the principal amount of the loans for defined twelve and thirteen month interest periods over the lifetime of the swaps, respectively. The defined interest rates fixed for each twelve or thirteen month interest period range from 3.50% to 5.24%. Settlement of the swaps is required on a quarterly basis.

Table of Contents

The Senior Facilities Agreement contains restrictive covenants that limit Sirona's ability to make loans, make investments (including in joint ventures), incur additional indebtedness, make acquisitions or pay dividends, subject to agreed-upon exceptions. The Company has agreed to certain financial debt covenants in relation to the financing. The covenants stipulate that the Company must maintain certain ratios in respect of interest payments and defined earnings measures. If the Company breaches any of the covenants, the loans will become repayable on demand.

Debt issuance costs of \$5.6 million were incurred in relation to the financing in November 2006 and were capitalized as deferred charges and are amortized using the effective interest method over the term of the loan.

Debt Extinguishment

The retirement of the borrowings under the Company's credit facilities prior to November 2006, the senior syndicated loan tranches A, B and C and the mezzanine loan facility, was accounted for as a debt extinguishment in accordance with SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities in November 2006. The unscheduled repayment of the mezzanine facility by the Company resulted in a prepayment fee of Euro 0.9 million (\$1.2 million). In addition, \$19.9 million of unamortized debt issuance costs relating to the previous credit facilities were written off. As a result, a loss on debt extinguishment totaling \$21.1 million was recognized in the nine month period ended June 30, 2007.

9. Income Taxes

For fiscal year 2008, an estimated effective tax rate of 30% has been applied, which is positively impacted by a lower German tax rate and tax planning initiatives. This compares to an effective tax rate of 35% for fiscal year 2007.

Effective October 1, 2007 the Company adopted the provisions of FASB Interpretation 48 Accounting for Uncertainty in Income Taxes (FIN 48) without material impact. FIN 48 clarifies the accounting and reporting for uncertain income tax positions. This interpretation prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns. For those benefits to be recognized, a tax position must be more-likely-than-not to be sustained upon examination by taxing authorities.

At October 1, 2007, the total amount of unrecognized tax benefits was \$336. As a result of settlement of certain tax matters during the three month period ended March 31, 2008, the amount of unrecognized tax benefits was reduced by \$300. As of June 30, 2008, the Company's liability for unrecognized tax benefits was approximately \$30.

With limited exception, the Company and its subsidiaries are no longer subject to U.S. federal, state and local or non-U.S. income tax audits by taxing authorities through 2004. During the second quarter, the U.S. Internal Revenue Service commenced an audit of the 2005 U.S. income tax returns for a U.S. subsidiary of the Company. The Company anticipates that this audit will be completed before fiscal year-end.

The Company classifies interest and penalties associated with income taxes as interest and other operating expense, respectively. Amounts of interest or penalties have not been material in any period.

Table of Contents**10. Income Per Share**

The computation of basic and diluted income per share is as follows:

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s (except for share and per share amounts)		\$ 000s (except for share and per share amounts)	
Net income	\$ 6,710	\$ 1,981	\$ 34,624	\$ 4,649
Weighted average shares outstanding basic	54,804,720	54,746,515	54,785,915	54,683,876
Dilutive effect of stock options	483,202	134,048	492,331	159,612
Weighted average shares outstanding diluted	55,287,922	54,880,563	55,278,246	54,843,488
Income per share				
Basic	\$ 0.12	\$ 0.04	\$ 0.63	\$ 0.09
Diluted	\$ 0.12	\$ 0.04	\$ 0.63	\$ 0.08

Stock options to acquire 1,235,000 shares of Sirona's common stock that were granted in connection with the Plan were not included in the computation of diluted earnings per share for the three months and the nine months ended June 30, 2008, because the options underlying exercise prices were greater than the average market price of Sirona's common stock for the period.

11. Product Warranty

The following table provides the changes in the product warranty accrual for the three months and the nine months ended June 30, 2008 and June 30, 2007:

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s		\$ 000s	
Balance at beginning of the period	\$ 14,157	\$ 12,601	\$ 12,547	\$ 10,879
Accruals for warranties issued during the period	6,751	6,049	17,298	15,301
Warranty settlements made during the period	(5,548)	(5,893)	(15,961)	(13,987)
Translation adjustment	(18)	174	1,458	738
Balance at the end of the period	\$ 15,342	\$ 12,931	\$ 15,342	\$ 12,931

Table of Contents

12. Pension Plans

Components of net periodic benefit costs are as follows:

	Three months ended June 30, 2008 2007 \$ 000s		Nine months ended June 30, 2008 2007 \$ 000s	
Service cost	\$ 95	\$ 100	\$ 272	\$ 292
Interest cost	706	560	2,037	1,641
Net periodic benefit cost	\$ 801	\$ 660	\$ 2,309	\$ 1,933

Table of Contents**13. Segment Reporting**

The following tables show the results of the Company's reportable segments under the Company's management reporting system. The segment performance measure used to monitor segment performance is gross profit excluding the impact of the acquisition of control of the Sirona business by Sirona Holdings Luxco S.C.A. (Luxco), a Luxembourg-based holding entity owned by funds managed by Madison Dearborn Partners (MDP), Beecken Petty O'Keefe and management of Sirona, through a leveraged buyout transaction on June 30, 2005 (the MDP Transaction) and the acquisition of Schick NY (the Exchange). This measure is considered by management to better reflect the performance of each segment as it eliminates the need to allocate centrally incurred costs and significant purchase accounting effects that the Company does not believe to be representative of the performance of the segments. Furthermore, the Company monitors performance geographically by region. As the Company manages its business on both a product and a geographical basis, U.S. GAAP requires segmental disclosure based on product information.

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s		\$ 000s	
Revenue external				
Dental CAD/CAM Systems	\$ 60,290	\$ 51,458	\$ 188,470	\$ 151,129
Imaging Systems	62,400	54,523	190,704	166,259
Treatment Centers	39,057	31,039	122,925	101,026
Instruments	25,177	20,011	74,382	63,563
Total	\$ 186,924	\$ 157,031	\$ 576,481	\$ 481,977
Revenue internal				
Dental CAD/CAM Systems	\$	\$	\$	\$
Imaging Systems	19	21	77	95
Treatment Centers	4	3	13	9
Instruments	2,786	1,919	8,244	7,896
Intercompany elimination	(2,809)	(1,943)	(8,334)	(8,000)
Total	\$	\$	\$	\$
Revenue total				
Dental CAD/CAM Systems	\$ 60,290	\$ 51,458	\$ 188,470	\$ 151,129
Imaging Systems	62,419	54,544	190,781	166,354
Treatment Centers	39,061	31,042	122,938	101,035
Instruments	27,963	21,930	82,626	71,459
Total	\$ 189,733	\$ 158,974	\$ 584,815	\$ 489,977
Segment performance measure				
Dental CAD/CAM Systems	\$ 41,215	\$ 33,297	\$ 125,961	\$ 104,654
Imaging Systems	36,649	31,589	113,549	97,992
Treatment Centers	14,391	11,652	48,553	39,851
Instruments	11,209	8,243	33,511	28,870
Total	\$ 103,464	\$ 84,781	\$ 321,574	\$ 271,367
Depreciation and amortization expense				
Dental CAD/CAM Systems	\$ 1,006	\$ 788	\$ 2,941	\$ 1,631
Imaging Systems	1,378	1,310	3,939	3,231
Treatment Centers	1,106	678	2,628	1,820

Edgar Filing: SIRONA DENTAL SYSTEMS, INC. - Form 10-Q

Instruments	980	719	2,812	1,879
Total	\$ 4,470	\$ 3,495	\$ 12,320	\$ 8,561

Table of Contents**Reconciliation of the results of the segment performance measure to the consolidated statements of operations**

The following table and discussion provide a reconciliation of the total results of operations of the Company's business segments under management reporting to the consolidated financial statements. The differences shown between management reporting and U.S. GAAP for the three month and nine month periods ended June 30, 2008 and 2007, are due to the impact of purchase accounting. Purchase accounting effects are not included in gross profit as the Company does not believe these to be representative of the performance of each segment.

Inter-segment transactions are based on amounts which management believes are approximate to the amounts of transactions with unrelated third parties.

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s		\$ 000s	
Revenue				
Total segments (external)	\$ 186,924	\$ 157,031	\$ 576,481	\$ 481,977
Electronic center and corporate	14	10	24	31
Consolidated revenue	186,938	157,041	576,505	482,008
Depreciation and amortization				
Total segments	4,470	3,495	12,320	8,561
Electronic center and corporate	2	459	1,399	1,355
Differences management reporting vs. U.S. GAAP	23,875	19,613	67,774	58,472
Consolidated depreciation and amortization	28,347	23,567	81,493	68,388
Segment performance measure				
Total segments	103,464	84,781	321,574	271,367
Electronic center and corporate	1,940	(150)	6,378	1,742
Differences management reporting vs. U.S. GAAP	(21,929)	(17,483)	(63,733)	(51,343)
Consolidated gross profit	83,475	67,148	264,219	221,766
Selling, general and administrative expense	63,762	49,633	180,238	150,011
Research and development	11,829	11,811	37,504	34,145
Provision for doubtful accounts and notes receivable	158	96	355	329
Net other operating (income)/loss	(2,500)	130	(7,500)	102
Foreign currency transactions (gain), net	(307)	(857)	(15,232)	(9,812)
(Gain) on derivative instruments	(6,149)	(2,636)	(936)	(2,216)
Interest expense, net	6,645	5,769	20,046	20,935
Loss on debt extinguishment				21,145
Other expense			305	
Income before income taxes and minority interest	\$ 10,037	\$ 3,202	\$ 49,439	\$ 7,127

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) should be read in conjunction with the Condensed Consolidated Financial Statements included elsewhere in this report and the MD&A included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2007.

All amounts are reported in thousands of U.S. Dollars (\$), except as otherwise disclosed.

This report contains forward-looking statements that involve risk and uncertainties. All statements, other than statements of historical facts, included in this report regarding the Company, its financial position, products, business strategy and plans and objectives of management of the Company for future operations, are forward-looking statements. When used in this report, words such as anticipate, believe, estimate, expect, intend, objectives, plans and similar expressions, or the negatives thereof or variations thereon or comparable terminology as they relate to the Company, its products or its management, identify forward-looking statements. Such forward-looking statements are based on the beliefs of the Company's management, as well as assumptions made by and information currently available to the Company's management. Actual results could differ materially from those contemplated by the forward-looking statements as a result of various factors, including, but not limited to, those contained in the Risk Factors set forth in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 30, 2007. All forward looking statements speak only as of the date of this report and are expressly qualified in their entirety by the cautionary statements included in this report. We undertake no obligation to update or revise forward-looking statements which may be made to reflect events or circumstances that arise after the date made or to reflect the occurrence of unanticipated events other than required by law.

Overview

Sirona is a leading manufacturer of high-tech dental equipment with a focus on developing innovative systems and solutions for dentists globally. Sirona has served equipment dealers and dentists worldwide for more than 125 years. The Company has its headquarters in Long Island City, New York and its primary facility in Bensheim, Germany. Sirona manages its business on both a product and geographic basis and has four reporting segments: Dental CAD/CAM Systems, Imaging Systems, Treatment Centers and Instruments. Products from each category are marketed in all geographical sales regions.

Significant Factors that Affect Sirona's Results of Operations

Increased Focus on Sirona's Position in the U.S. Market

The U.S. market is the largest individual market for Sirona. Over the last three fiscal years, bolstered by the Exchange in 2006, Sirona experienced strong revenue growth in the U.S. market, with revenue increasing on average by 35% annually. Several products have generated significant interest in the U.S. market, including, but not limited to, CEREC, Schick imaging products, GALILEOS, the ORTHOPHOS XG line, inLab, inEos and SIROLaser.

Sirona works together with large distributors in the U.S. market, including Patterson Dental and Henry Schein, which accounted for 29% and 15%, respectively, of Sirona's global revenues for the nine month period ended June 30, 2008. The relationship with Henry Schein was expanded beyond the European markets to the United States in January 2005. Patterson Dental made a payment of \$100 million to Sirona in July 2005 in exchange for the exclusive distribution right for CEREC CAD/CAM products in the United States and Canada until 2017. The amount Sirona received was recorded as deferred revenue and has been recognized on a straight-line basis since October 1, 2007.

Focus on Further Global Expansion

In addition to increased U.S. market penetration, Sirona has pursued expansion in the rest of the world. Over the last three fiscal years, sales in the rest of the world grew on average by 14% annually. To support this growth, Sirona expanded its local presence and distribution channels by establishing new sales and service locations in Spain, France and the United Kingdom in 2004; in Japan and Australia in 2005; in China in 2006 and in Italy in 2007. This expansion resulted in increased sales, gross profit and SG&A expense.

Table of Contents

Transactions Accounted for as Business Combinations

The MDP Transaction and the Exchange were accounted for as business combinations and are described in detail in the Company's annual reports on Form 10-K for fiscal years 2007 and 2006.

As a result of these transactions, Sirona's cost of goods sold and SG&A expense have been and will continue to be materially affected by (i) higher depreciation and amortization costs arising from the step-up of Sirona's assets and liabilities to fair value; and (ii) accounting for the Company's stock option plans. Taxes, interest and net income have also been and will continue to be substantially impacted by the structural changes resulting from these business combinations.

IPR&D projects acquired in connection with the Exchange and the MDP Transaction, with fair values of \$6.0 million and \$33.8 million, respectively, were appraised and charged to the income statement at the respective dates of acquisition. The projects primarily related to (i) 3D-Imaging, (ii) enhancements to the CAD/CAM system's hardware and software, (iii) the new treatment center platform and (iv) intra-oral digital imaging. The fair value of \$6.0 million in connection with the Exchange related primarily to the intra-oral digital imaging projects. As of June 30, 2008, the 3D-Imaging project has been finalized. Furthermore the majority of the CAD/CAM system's enhancements and the new treatment center platform have been completed.

The remaining estimated costs to complete the significant projects at June 30, 2008 were (i) \$0.4 million for an outstanding enhancement to the CAD/CAM system and (ii) \$1.3 million for the new treatment center platform. The estimated percentages of completion of the significant projects as of June 30, 2008 were (i) 85% and (ii) 95% respectively.

As of June 30, 2008, the project for enhancements to the CAD/CAM system's hardware and software was well into the product development phase. The remaining steps prior to the project release are beta testing and regulatory approvals. The new treatment center platform is close to completion.

It is anticipated that the new treatment center platform and the CAD/CAM system projects will be completed in fiscal year 2008 and early fiscal year 2009, respectively, and begin to generate cash in fiscal year 2009. There are no known specific risks and uncertainties associated with these projects; however, the general risks relating to the Company as discussed under "Risk Factors" as set forth in our Form 10-K for the fiscal year ended September 30, 2007 may apply.

Fluctuations in U.S. Dollar/Euro Exchange Rate

Although the U.S. Dollar is Sirona's reporting currency, its functional currency varies depending on the country of operation. For the nine months ended June 30, 2008, approximately 53% of Sirona's revenue and approximately 76% of its expenses were denominated in Euros. During the periods under review, the U.S. Dollar/Euro exchange rate has fluctuated significantly, thereby impacting Sirona's financial results. Between October 1, 2006 and June 30, 2008, the U.S. Dollar/Euro exchange rate used to translate items included in Sirona's financial statements varied from a low of 1.2515 to a high of 1.5955. As of June 30, 2008 and September 30, 2007 the U.S. Dollar/Euro exchange rates were 1.5790 and 1.4187, respectively. Although Sirona does not apply hedge accounting, Sirona has entered into foreign exchange forward contracts to manage foreign currency exposure. As of June 30, 2008, these contracts had notional amounts totaling \$48.25 million. As these agreements are relatively short-term (generally six months), continuing fluctuation in the U.S. Dollar could materially affect Sirona's results of operations.

Certain revenue information under "Results of Operations" below is presented on a constant currency basis. This information is a non-GAAP financial measure. Sirona supplementally presents revenue on a constant currency basis because it believes this information facilitates a comparison of Sirona's operating results from period to period without regard to changes resulting solely from fluctuations in currency rates. Sirona calculates constant currency revenue growth by comparing current period revenues to prior period revenues with both periods converted at the U.S. Dollar/Euro average foreign exchange rate for the current period. The exchange rates used in converting Euro denominated revenues into U.S. \$ in the Company's financial statements prepared in accordance with U.S. GAAP were: \$1.56333 and \$1.34832 for the three months ended June 30, 2008 and 2007, respectively, and \$1.50109 and \$1.31531 for the nine months ended June 30, 2008 and 2007, respectively, based on the average of the foreign exchange rates for the individual quarters included within each year-to-date period.

Loans made to Sirona under the senior credit facility entered into November 22, 2006 are denominated in the functional currency of the respective borrowers. See "Liquidity and Capital Resources" for a discussion of our senior

Table of Contents

credit facility. However, intercompany loans are denominated in the functional currency of only one of the parties to the loan agreements. Where intercompany loans are of a long-term investment nature, the potential non-cash fluctuations in exchange rates are reflected within other comprehensive income. These fluctuations may be significant in any period due to changes in the exchange rates between the Euro and the U.S. Dollar.

Fluctuations in Quarterly Operating Results

Sirona's quarterly operating results have varied in the past and are likely to vary in the future. These variations result from a number of factors, many of which are substantially outside its control, including:

the timing of new product introductions by Sirona or its competitors;

the timing of industry trade shows;

seasonal fluctuations;

developments in government reimbursement policies;

changes in product mix;

Sirona's ability to supply products to meet customer demand;

fluctuations in manufacturing costs;

income tax incentives; and

currency fluctuations.

Due to the variations which Sirona has experienced in its quarterly operating results, it does not believe that period-to-period comparisons of results of operations of Sirona are reliable indicators of current and future performance.

Results of Operations

Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Revenue

Revenue for the three months ended June 30, 2008 was \$186.9 million, an increase of \$29.9 million, or 19.0%, compared with the three months ended June 30, 2007. On a constant currency basis, adjusting for the fluctuations in the U.S. Dollar/Euro exchange rate, total revenue increased by 7.5%. Growth rates were 25.8% (up 9.5% on a constant currency basis) for the Instruments segment, 25.8% (up 9.0% on a constant currency basis) for the Treatment Center segment, 17.2% (up 8.4% on a constant currency basis) for the CAD/CAM segment and 14.4% (up 4.9% on a constant currency basis) for the Imaging Systems segment.

Edgar Filing: SIRONA DENTAL SYSTEMS, INC. - Form 10-Q

The Instruments segment revenue growth was positively impacted by strong hygiene product revenues, strong sales in Germany and Sirona's expanded presence in Italy.

The Treatment Center revenue growth was driven by strong sales in the Middle East, South-East Asia, Spain and the Benelux Countries.

The Dental CAD/CAM Systems segment revenue growth was mainly driven by Sirona's expanded presence in Italy, Spain and Japan. The trade-in program for existing CEREC users continued to contribute positively to our revenue development.

The Imaging Systems segment revenue growth was attributable to the strong performance of the U.S. business as well as to Sirona's expanded presence in Japan, Australia and Italy.

Revenue in the United States for the three months ended June 30, 2008 increased by 9.0% compared to the same period of last year, driven by the CAD/CAM and the Imaging Systems segments.

Revenue growth in the rest of the world was 23.9%. On a constant currency basis, adjusting for the fluctuations in the U.S. Dollar/Euro exchange rate, revenue in the rest of the world increased by 6.8%, primarily driven by Sirona's expanded presence in Japan and Italy, and strong sales in Russia.

Table of Contents***Cost of Sales***

Cost of sales for the three months ended June 30, 2008 was \$103.5 million, an increase of \$13.6 million, or 15.1%, as compared with the three months ended June 30, 2007. Cost of sales included amortization and depreciation expense resulting from the step-up to fair values of tangible and intangible assets of \$21.9 million as well as non-cash option expense of \$0.2 million for the three months ended June 30, 2008, compared to amortization and depreciation expense resulting from the step-up to fair values of tangible and intangible assets of \$19.1 million and non-cash option expense of \$0.3 million for the three months ended June 30, 2007. The quarter-over-quarter increase in amortization and depreciation expense mainly resulted from variations in the U.S. Dollar/Euro exchange rate. Excluding these amounts, costs of sales as a percentage of revenue decreased to 43.5% for the three months ended June 30, 2008 compared with 44.9% for the three months ended June 30, 2007 and gross profit as a percentage of revenue increased by 1.4 percentage points to 56.5% from 55.1%. This improvement was mainly attributable to product mix.

Gross profit margins were positively impacted by product and regional mix, partly off-set by variations in the U.S. Dollar/Euro rate, as most of the expenses are denominated in Euro. Gross profit margins for all segments were above prior year, except for the Treatment Center segment, where the gross profit margin was slightly below last year, driven by multi-unit contract sales in the Middle-East and Asia-Pacific.

Selling, General and Administrative

For the three months ended June 30, 2008, SG&A expense was \$63.8 million, an increase of \$14.1 million, or 28.5%, as compared with the three months ended June 30, 2007. SG&A expense included amortization and depreciation resulting from the step-up to fair values of tangible and intangible assets of \$1.9 million as well as non-cash option expense in the amount of \$3.5 million for the three months ended June 30, 2008, compared with \$1.6 million and \$3.1 million, respectively, for the three months ended June 30, 2007. Excluding these amounts, as a percentage of revenue, SG&A expense increased to 31.2% for the three months ended June 30, 2008 as compared with 28.6% for the three months ended June 30, 2007. The increase was primarily due to variations in the U.S. Dollar/Euro exchange rates as most of the expenses were denominated in Euro, expenses associated with the growth in revenue and with Sirona's expanded presence in various markets, including Italy and Japan, as well as expenses associated with the launch of the new treatment unit TENEO.

Research and Development

R&D expense for the three months ended June 30, 2008 and June 30, 2007 were \$11.8 million each. R&D expense included non-cash stock option expense in the amount of \$0.2 million and \$0.5 million, respectively, for the three months ended June 30, 2008 and for the three months ended June 30, 2007. Excluding these amounts, as a percentage of revenue, R&D expense decreased to 6.2% for the three months ended June 30, 2008, compared with 7.2% for the three months ended June 30, 2007. The decrease as a percentage of sales was due to the positive revenue development.

Gain on Foreign Currency Transactions

Gain on foreign currency transactions for the three months ended June 30, 2008 amounted to \$0.3 million compared to a gain of \$0.9 million in the prior year period. For the three months ended June 30, 2008 the gain included an unrealized non-cash foreign currency loss of \$(0.1) million on the U.S. Dollar denominated deferred income, resulting from the translation adjustment of Patterson's exclusivity payment. For the three months ended June 30, 2007 the gain included an unrealized non-cash foreign currency gain of \$1.5 million on the U.S. Dollar denominated deferred income, resulting from the translation adjustment of Patterson's exclusivity payment, as well as a non-cash foreign currency gain on U.S. Dollar denominated short-term intra-group loans to German entities of \$1.3 million.

Gain on Derivative Instruments

Gain on derivative instruments for the three months ended June 30, 2008 amounted to \$6.1 million compared to a gain of \$2.6 million for the three months ended June 30, 2007. For the three months ended June 30, 2008 the gain included an unrealized non-cash gain of \$7.4 million on interest swaps, as well as a non-cash loss on foreign currency

Table of Contents

hedged of \$(1.3) million. The gain for the three months ended June 30, 2007 included an unrealized non-cash gain of \$2.8 million on interest swaps, as well as a non-cash loss on foreign currency hedges of \$(0.2) million.

Interest Expense

Net interest expense for the three months ended June 30, 2008 was \$6.6 million, compared to \$5.8 million for the three months ended June 30, 2007. This increase was primarily driven by variations in the U.S. dollar/Euro exchange rate.

Income Tax Provision

The income tax provision for the three months ended June 30, 2008 was \$3.0 million, compared to \$1.1 million for the three months ended June 30, 2007. For fiscal year 2008, an estimated effective tax rate of 30% has been applied. This compares to an effective tax rate of 35% for fiscal year 2007. The decrease in the estimated effective tax rate was driven by a lower German tax rate and tax planning initiatives.

Net Income

Sirona's net income for the three months ended June 30, 2008 was \$6.7 million, an increase of \$4.7 million, as compared with the three months ended June 30, 2007. For the three months ended June 30, 2008, amortization and depreciation expense resulting from the step-up to fair values of intangible and tangible assets related to the Exchange and the MDP Transaction amounted to \$23.9 million (\$16.7 million net of tax). In addition, unrealized, non-cash foreign currency loss on the deferred income from the Patterson exclusivity payment and on short-term intra-group loans amounted to \$(0.1) million (\$0.1 million net of tax) and option expense was \$4.0 million (\$2.8 million net of tax). Sirona's net income for the three month period ended June 30, 2008 was impacted by a lower estimated tax rate for fiscal year 2008 of 30% compared to an estimated tax rate of 35% for fiscal year 2007. Excluding these items, net income increased due to higher revenue, partially offset by higher cost of sales and SG&A expenses.

Nine Months Ended June 30, 2008 Compared to Nine Months Ended June 30, 2007

Revenue

Revenue for the nine months ended June 30, 2008 was \$576.5 million, an increase of \$94.5 million, or 19.6%, compared with the nine months ended June 30, 2007. On a constant currency basis, adjusting for the fluctuations in the U.S. Dollar/Euro exchange rate, total revenue increased by 9.5%. Growth rates were 24.7% (up 16.7% on a constant currency basis) for the CAD/CAM Systems segment, 21.7% (up 7% on a constant currency basis) for the Treatment Center segment, 17% (up 3.5% on a constant currency basis) for the Instruments segment and 14.7% (up 6.9% on a constant currency basis) for the Imaging Systems segment.

The Dental CAD/CAM Systems segment revenue growth was favorably impacted by the positive reception of our new MC XL milling machine in the marketplace. All regions show a double-digit revenue growth. MC XL trade-in programs for existing CEREC users contributed positively to the revenue growth.

The Treatment Center segment revenue growth was primarily driven by Sirona's expanded presence in Italy and Japan and strong business in the Middle East and South-East Asia.

The Instruments segment revenue growth was primarily driven by strong hygiene product sales and strong sales in some European countries including France, the UK and the Benelux region.

The Imaging Systems segment revenue growth was the result of the continued adoption of digital radiography and sales of the GALILEOS 3D digital panoramic imaging unit.

Revenue in the United States for the nine months ended June 30, 2008 increased by 6.6% compared to the same period of last year, driven by the CAD/CAM Systems segment.

Table of Contents

Revenue growth in the rest of the world was 26.4%. On a constant currency basis, adjusting for the fluctuations in the U.S. Dollar/Euro exchange rate, revenue in the rest of the world increased by 10.8%. This performance was primarily due to Sirona's expanded presence in Japan, Australia, Spain and Italy as well as strong sales in Russia and France.

Cost of Sales

Cost of sales for the nine months ended June 30, 2008 was \$312.3 million, an increase of \$52.1 million, or 20%, as compared with the nine months ended June 30, 2007. Cost of sales included amortization and depreciation expense resulting from the step-up to fair values of tangible and intangible assets of \$63.7 million as well as non-cash option expense of \$0.5 million for the nine months ended June 30, 2008, compared to amortization and depreciation expense resulting from the step-up to fair values of tangible and intangible assets of \$56.0 million and non-cash option expense of \$0.7 million for the nine months ended June 30, 2007. The quarter-over-quarter increase in amortization and depreciation expense mainly resulted from variations in the U.S. Dollar/Euro exchange rate. Excluding these amounts, costs of sales as a percentage of revenue increased to 43% for the nine months ended June 30, 2008 compared with 42.2% for the nine months ended June 30, 2007 and gross profit as a percentage of revenue decreased by 0.8 percentage points to 57% from 57.8%.

Gross profit margins were negatively impacted by the strengthening of the Euro relative to the U.S. Dollar, as the majority of these expenses are Euro denominated. The gross profit margin for the Imaging Systems, Treatment Center and Instruments segments were at or above the prior year's level, while the trade-in programs for the MC XL milling unit resulted in a lower gross profit margin for the CAD/CAM Systems segment.

Selling, General and Administrative

For the nine months ended June 30, 2008, SG&A expense was \$180.2 million, an increase of \$30.2 million, or 20.2%, as compared with the nine months ended June 30, 2007. SG&A expense included amortization and depreciation resulting from the step-up to fair values of tangible and intangible assets of \$4.0 million as well as non-cash option expense in the amount of \$10.2 million for the nine months ended June 30, 2008, compared with \$3.5 million and \$8.9 million, respectively, for the nine months ended June 30, 2007. Excluding these amounts, as a percentage of revenue, SG&A expense increased to 28.8% for the nine months ended June 30, 2008 as compared with 28.5% for the nine months ended June 30, 2007. The increase in SG&A expense was primarily due to the strengthening of the Euro relative to the U.S. Dollar (as most SG&A expenses are Euro denominated), expenses associated with the growth in revenue and with Sirona's expanded presence in various markets, including Italy and Japan.

Research and Development

R&D expense for the nine months ended June 30, 2008 was \$37.5 million, an increase of \$3.4 million, or 9.8%, as compared with the nine months ended June 30, 2007. R&D expense included non-cash stock option expense in the amount of \$0.8 million for the nine months ended June 30, 2008 compared with \$1.0 million for the nine months ended June 30, 2007. Excluding these amounts, as a percentage of revenue, R&D expense decreased to 6.4% for the nine months ended June 30, 2008, compared with 6.9% for the nine months ended June 30, 2007. The increase of the absolute R&D expense was primarily driven by the strengthening of the Euro relative to the U.S. Dollar, as most R&D expenses are Euro denominated.

Gain on Foreign Currency Transactions

Gain on foreign currency transactions for the nine months ended June 30, 2008 amounted to \$15.2 million compared to a gain of \$9.8 million for the nine months ended June 30, 2007. For the nine months ended June 30, 2008 the gain included unrealized non-cash foreign currency gain of \$10.2 million on the U.S. Dollar denominated deferred income, resulting from the translation adjustment of Patterson's exclusivity payment, as well as a non-cash foreign currency gain on U.S. Dollar denominated short-term intra-group loans to European entities of \$6.5 million.

For the nine months ended June 30, 2007 the gain included foreign currency gains upon the repayment of the U.S. Dollar denominated bank debt of \$3.9 million and an unrealized non-cash foreign currency gain of \$6.3 million on the U.S. Dollar denominated deferred income, resulting from the translation adjustment of Patterson's exclusivity payment, as well as a non-cash foreign currency gain on U.S. Dollar denominated short-term intra-group loans to German entities of \$2.6 million.

Table of Contents

Gain on Derivative Instruments

Gain on derivative instruments for the nine months ended June 30, 2008 amounted to \$0.9 million compared to a gain of \$2.2 million for the nine months ended June 30, 2007. For the nine months ended June 30, 2008 the gain included an unrealized non-cash gain of \$1.1 million on interest swaps, as well as a non-cash loss on foreign currency hedges of \$(0.2) million. The gain for the nine months ended June 30, 2007 included an unrealized non-cash gain of \$1.9 million on interest swaps, as well as a non-cash gain on foreign currency hedges of \$0.3 million.

Interest Expense

Net interest expense for the nine months ended June 30, 2008 was \$20.0 million, compared to \$20.9 million for the nine months ended June 30, 2007. This decrease was primarily due to the Company's refinancing of its previous credit facilities on November 24, 2006 on more favorable terms, partially offset by the strengthening of the Euro, as most of the Company's interest payments are Euro denominated.

Income Tax Provision

The income tax provision for the nine months ended June 30, 2008 was \$14.8 million, compared to \$2.5 million for the nine months ended June 30, 2007. For fiscal year 2008, an estimated effective tax rate of 30% has been applied. This compares to an effective tax rate of 35% for fiscal year 2007. The decrease in the estimated effective tax rate was driven by a lower German tax rate and tax planning initiatives.

Net Income

Sirona's net income for the nine months ended June 30, 2008 was \$34.6 million, an increase of \$30.0 million, as compared with the nine months ended June 30, 2007. For the nine months ended June 30, 2008, amortization and depreciation expense resulting from the step-up to fair values of intangible and tangible assets related to the Exchange and the MDP Transaction amounted to \$67.8 million (\$47.4 million net of tax). Furthermore, unrealized, non-cash foreign currency gains on the deferred income from the Patterson exclusivity payment and on short-term intra-group loans amounted to \$16.8 million (\$11.7 million net of tax) and option expense was \$11.5 million (\$8.0 million net of tax). In the nine months ended June 30, 2007, losses on debt extinguishment of \$21.2 million (\$13.8 million net of tax) were recorded. Sirona's net income for the nine month period ended June 30, 2008 was also impacted by the reduction of the estimated tax rate for fiscal year 2008 to 30% compared to an estimated tax rate of 35% for fiscal year 2007. Excluding these items, net income increased due to higher revenue, partially offset by higher cost of sales, SG&A and R&D expenses.

Table of Contents**Liquidity and Capital Resources**

Historically, Sirona's principal uses of cash, apart from operating requirements, including research and development expenses, have been for interest payments, debt repayment and acquisitions. Periodic capital expenditures have approximately equaled depreciation (excluding any effects from the increased amortization and depreciation expense resulting from the step-up to fair values of Sirona's and Schick's assets and liabilities required under purchase accounting). Sirona's management believes that Sirona's working capital is sufficient for its present requirements.

	Nine months ended	
	June 30, 2008	June 30, 2007
	\$ 000s	
Net cash provided by operating activities	\$ 50,942	\$ 29,359
Net cash used in investing activities	(27,371)	(22,471)
Net cash used in financing activities	(9,219)	(32,285)
 Increase/(decrease) in cash during the period	 \$ 14,352	 \$ (25,397)

Net Cash Provided by Operating Activities

Net cash provided by operating activities represents net cash from operations, returns on investments, and payments for interest and taxation.

Net cash provided by operating activities was \$50.9 million for the nine months ended June 30, 2008 compared to \$29.4 million for the nine months ended June 30, 2007. The primary contributing factors to the increase in cash provided by operating activities were an increase in net income as well as lower tax and interest payments.

Net Cash Used in Investing Activities

Net cash used in investing activities represents cash used for capital expenditures, financial investments and long-lived asset disposals. The primary contributors to the investing cash outflow in the periods presented are capital expenditures in the course of normal operating activities.

Net Cash Used in Financing Activities

Net cash used in financing activities was \$9.2 million for the nine months ended June 30, 2008, compared to \$32.3 million for the nine months ended June 30, 2007. Net cash used in financing activities in the nine months ended June 30, 2008 relates to the repayment of the utilized portion of the Company's revolving credit facility. Cash used in financing activities in the nine month period ended June 30, 2007 reflected the refinancing of the Company's prior credit facilities as of November 24, 2006.

Sirona's management believes that Sirona's operating cash flows and available cash (including restricted cash), together with its long-term borrowings, will be sufficient to fund its working capital needs, research and development expenses (including but not limited to the acquired in-process research and development), anticipated capital expenditure and debt service requirements for the foreseeable future.

Table of Contents

Capital Resources

Senior Term Loans

On November 22, 2006, Sirona Dental Systems, Inc. entered into a senior credit facility (the "Senior Facilities Agreement") as original guarantor, with Schick NY, a wholly owned subsidiary of Sirona as original borrower and original guarantor, with Sirona Dental Systems GmbH, as original borrower and original guarantor, with Sirona Dental Services GmbH, as original borrower and original guarantor and with Sirona Dental Systems LLC, Sirona Holding GmbH and Sirona Immobilien GmbH as original guarantors. Initial borrowings under the Senior Facilities Agreement plus excess cash were used to retire the outstanding borrowings under the Company's previous credit facilities.

The Senior Facilities Agreement includes: (1) a term loan A1 in an aggregate principal amount of \$150 million (the "tranche A1 term loan") available to Sirona's subsidiary, Schick NY, as borrower; (2) a term loan A2 in an aggregate principal amount of Euro 275 million (the "tranche A2 term loan") available to Sirona's subsidiary, Sirona Dental Services GmbH, as borrower; and (3) a \$150 million revolving credit facility available to Sirona Dental Systems GmbH, Schick NY and Sirona Dental Services GmbH, as initial borrowers. The revolving credit facility is available for borrowing in Euro, U.S. Dollars, Yen or any other freely available currency agreed to by the facility agent. The facilities are made available on an unsecured basis. Subject to certain limitations, each European guarantor guarantees the performance of each European borrower, except itself, and each U.S. guarantor guarantees the performance of each U.S. borrower, except itself. There are no cross-border guarantees since all guarantees are by entities that have the same functional currency as the currency in which the respective guaranteed borrowing is denominated.

Each of the senior term loans has a five year maturity and is to be repaid in three annual installments beginning on November 24, 2009 and ending on November 24, 2011. Of the amounts borrowed under the term loan facilities, 15% is due on November 24, 2009, 15% is due on November 24, 2010 and 70% is due on November 24, 2011. At the Company's current leverage multiples, the facilities bear interest at a margin of 65 basis points plus, in the case of Euro-denominated loans, EURIBOR and, in the case of other loans, LIBOR.

The Senior Facilities Agreement contains a margin ratchet. Pursuant to this provision, which applies from November 24, 2007 onwards, the applicable margin will vary between 90 basis points and 45 basis points per annum according to the Company's leverage multiple (i.e. the ratio of consolidated total net debt to consolidated adjusted EBITDA as defined in the Senior Facilities Agreement). Interest rate swaps have been established for 66.6% of the interest until March 2010. The interest rate swaps fix the LIBOR or EURIBOR element of interest payable on 66.6% of the principal amount of the loans for defined twelve and thirteen month interest periods over the lifetime of the swaps, respectively. The defined interest rates fixed for each twelve or thirteen month interest period range from 3.50% to 5.24%. Settlement of the swaps is required on a quarterly basis.

The Senior Facilities Agreement contains restrictive covenants that limit Sirona's ability to make loans, make investments (including in joint ventures), incur additional indebtedness, make acquisitions or pay dividends, subject to agreed exceptions. The Company has agreed to certain financial debt covenants in relation to the financing. The covenants stipulate that the Company must maintain certain ratios in respect of interest payments and defined earnings measures. If the Company breaches any of the covenants, the loans will be become repayable on demand.

Debt issuance costs of \$5.6 million were incurred in relation to the financing and were capitalized as deferred charges and are amortized using the effective interest method over the term of the loan.

Table of Contents**Other Financial Data**

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s		\$ 000s	
Net income	\$ 6,710	\$ 1,981	\$ 34,624	\$ 4,649
Net interest expense	6,645	5,769	20,046	20,935
Provision for income taxes	3,011	1,121	14,832	2,495
Depreciation	4,748	3,822	12,777	9,555
Amortization	23,598	19,745	68,716	58,833
EBITDA	\$ 44,712	\$ 32,438	\$ 150,995	\$ 96,467

EBITDA is a non-GAAP financial measure that is reconciled to net income, its most directly comparable U.S. GAAP measure, in the accompanying financial tables. EBITDA is defined as net earnings before interest, taxes, depreciation, and amortization. Sirona's management utilizes EBITDA as an operating performance measure in conjunction with U.S. GAAP measures, such as net income and gross margin calculated in conformity with U.S. GAAP. EBITDA should not be considered in isolation or as a substitute for net income prepared in accordance with U.S. GAAP. There are material limitations associated with making the adjustments to Sirona's earnings to calculate EBITDA and using this non-GAAP financial measure. For instance, EBITDA does not include:

interest expense, and because Sirona has borrowed money in order to finance its operations, interest expense is a necessary element of its costs and ability to generate revenue;

depreciation and amortization expense, and because Sirona uses capital and intangible assets, depreciation and amortization expense is a necessary element of its costs and ability to generate revenue; and

tax expense, and because the payment of taxes is part of Sirona's operations, tax expense is a necessary element of costs and impacts Sirona's ability to operate.

In addition, other companies may define EBITDA differently. EBITDA, as well as the other information in this filing, should be read in conjunction with Sirona's consolidated financial statements and footnotes.

In addition to EBITDA, the accompanying financial tables also set forth certain supplementary information that Sirona believes is useful for investors in evaluating Sirona's underlying operations. This supplemental information includes gains/losses recorded in the periods presented which relate to the early extinguishment of debt, share based compensation, revaluation of Dollar-denominated exclusivity payment and borrowings where the functional currency is Euro, and the Exchange. Sirona's management believes that these items are either nonrecurring or noncash in nature, and should be considered by investors in assessing Sirona's financial condition, operating performance and underlying strength.

Sirona's management uses EBITDA together with this supplemental information as an integral part of its reporting and planning processes and as one of the primary measures to, among other things:

- (i) monitor and evaluate the performance of Sirona's business operations;
- (ii) facilitate management's internal comparisons of the historical operating performance of Sirona's business operations;

- (iii) facilitate management's external comparisons of the results of its overall business to the historical operating performance of other companies that may have different capital structures and debt levels;

- (iv) analyze and evaluate financial and strategic planning decisions regarding future operating investments; and

Table of Contents

(v) plan for and prepare future annual operating budgets and determine appropriate levels of operating investments. Sirona's management believes that EBITDA and the supplemental information provided is useful to investors as it provides them with disclosures of Sirona's operating results on the same basis as that used by Sirona's management.

Supplemental Information

	Three months ended June 30,		Nine months ended June 30,	
	2008	2007	2008	2007
	\$ 000s		\$ 000s	
Loss on debt extinguishment	\$	\$	\$	\$ 21,145
Share-based compensation	3,968	3,886	11,466	10,598
Unrealized, non-cash (gain) on revaluation of the carrying value of the \$-denominated exclusivity fee	144	(1,471)	(10,221)	(6,337)
Foreign currency exchange (gain) on the early extinguishment of \$-denominated bank debt				(3,885)
Unrealized, non-cash (gain) on revaluation of the carrying value of short-term intra-group loans	(18)	(1,251)	(6,547)	(2,604)
	\$ 4,094	\$ 1,164	\$ (5,302)	\$ 18,917

Recently Issued Accounting Pronouncements

See note 2 to the unaudited condensed consolidated financial statements for discussion of recently issued accounting pronouncements that have not yet been adopted.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes to the Company's market risk since September 30, 2007.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934), as of June 30, 2008. Based upon this evaluation, our chief executive officer and chief financial officer concluded that, as of June 30, 2008, the Company's disclosure controls and procedures were effective. Our disclosure controls and procedures are designed to ensure that information relating to the Company, including our consolidated subsidiaries, that is required to be disclosed in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Commission's rules and forms.

Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) occurred during the quarter ended June 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II.

ITEM 1. LEGAL PROCEEDINGS

There are currently no material legal proceedings pending.

ITEM 1A. RISK FACTORS

There are no material changes from risk factors as previously disclosed by the Company in Part I, Item IA of its 2007 Annual Report on Form 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

The following Exhibits are included in this report:

Exhibit No.	Item Title
31.1	Certification of Principal Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Section 1350 Certification of Chief Executive Officer.
32.2	Section 1350 Certification of Chief Financial Officer.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 6, 2008

Sirona Dental Systems, Inc.

By: /s/ Simone Blank
Simone Blank, Executive Vice President and Chief
Financial Officer

(Principal Financial and Accounting Officer)

(Duly authorized signatory)

Table of Contents

EXHIBIT INDEX

Exhibit No.	Item Title
31.1	Certification of Principal Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Section 1350 Certification of Chief Executive Officer.
32.2	Section 1350 Certification of Chief Financial Officer.