LYDALL INC /DE/ Form 10-Q August 03, 2007 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

SECURITES AND EACH	HANGE COMMISSION
WASHINGTO	N, D.C. 20549
Form	10-Q
x QUARTERLY REPORT PURSUANT TO SECTION ACT OF 1934 For the quarterly period ended June 30, 2007	ON 13 OR 15(d) OF THE SECURITIES EXCHANGE
OH	₹
" TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934  For the transition period from to	ON 13 OR 15(d) OF THE SECURITIES EXCHANGE
Commission File	Number: 1-7665
LYDAL  (Exact name of registrant a	,

One Colonial Road, Manchester, Connecticut (Address of principal executive offices)

**Incorporation or Organization**)

**Delaware** (State or Other Jurisdiction of

06042 (zip code)

06-0865505

(I.R.S. Employer

Identification No.)

## Edgar Filing: LYDALL INC /DE/ - Form 10-Q

(860) 646-1233

(Registrant s telephone number, including area code)

### None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common stock \$.10 par value per share. Total Shares outstanding July 25, 2007

16,469,644

## LYDALL, INC.

## **INDEX**

			Page Number
Part I.	<u>Financial</u>	<u>Information</u>	
	Item 1.	<u>Financial Statements</u>	
		Condensed Consolidated Statements of Operations	2-3
		Condensed Consolidated Balance Sheets	4
		Condensed Consolidated Statements of Cash Flows	5
		Notes to Condensed Consolidated Financial Statements	6-12
	Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	13-22
	Item 3.	Quantitative and Qualitative Disclosures about Market Risk	23
	Item 4.	Controls and Procedures	23
Part II.	Other Info	<u>formation</u>	
	Item 1.	Legal Proceedings	23
	Item 1A.	Risk Factors	24
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	24
	Item 6.	<u>Exhibits</u>	25
Signatu	<u>ıre</u>		26
Exhibit	Index		27

1

## PART I. FINANCIAL INFORMATION

## **Item 1.** Financial Statements

## LYDALL, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In Thousands Except Per Share Data)

	_	r Ended
	Jun 2007	e 30, 2006
		idited)
Net sales	\$ 87,754	\$ 83,445
Cost of sales	67,368	64,599
Gross margin	20,386	18,846
Selling, product development and administrative expenses	14,637	14,456
Operating income	5,749	4,390
Interest expense	113	422
Other expense, net	32	46
	<b>7</b>	
Income before income taxes	5,604	3,922
Income tax expense	2,083	1,449
Net income	\$ 3,521	\$ 2,473
	,	,
Earnings per share:		
Basic	\$ .22	\$ .15
Diluted	\$ .21	\$ .15
Weighted average number of common shares outstanding:		
Basic	16,294	16,138
Diluted	16,585	16,197
See accompanying Notes to Condensed Consolidated Financial Statements.		

## LYDALL, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (In Thousands Except Per Share Data)

	Six Months Ended June 30,			
		2007 (Unau		2006 d)
Net sales	\$ 1	(Unaudited) \$ 171,469 \$ 165		
Cost of sales	1	133,230		28,855
Gross margin		38,239		36,778
Selling, product development and administrative expenses		30,361		28,966
Operating income		7,878		7,812
Interest expense		221		877
Other expense (income), net		28		(17)
Income before income taxes		7,629		6,952
Income tax expense		2,832		2,567
Net income	\$	4,797	\$	4,385
Earnings per share:				
Basic	\$	.30	\$	.27
Diluted	\$	.29	\$	.27
Weighted average number of common shares outstanding:				
Basic		16,225		16,138
Diluted See accompanying Notes to Condensed Consolidated Financial Statements.		16,501		16,193

3

## LYDALL, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (In Thousands)

	June 30, De 2007		ecember 31, 2006
	(Unaudited)		
ASSETS			
Current assets:	<b>* *</b> 0.15		< 40.5
Cash and cash equivalents	\$ 5,812	\$	6,402
Accounts receivable, net	60,250		47,947
Inventories, net	33,572		31,579
Prepaid expenses and other current assets, net	8,069		8,399
Total current assets	107,703		94,327
Property, plant and equipment, at cost	220,951		214,343
Accumulated depreciation	(118,621)		(110,874)
•			
Net, property, plant and equipment	102,330		103,469
Goodwill	30,884		30,884
Other assets, net	11,530		12,493
	11,000		12,.,0
Total assets	\$ 252,447	\$	241,173
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities:			
Current portion of long-term debt	\$ 1,319	\$	1,192
Accounts payable	26,524		24,929
Accrued payroll and other compensation	5,970		8,524
Accrued taxes	4,953		3,576
Other accrued liabilities	6,967		5,496
Total current liabilities	45,733		43,717
Long-term debt	10,557		8,914
Deferred tax liabilities	17,038		16,397
Pension and other long-term liabilities	9,382		10,928
Commitments and contingencies	- 7,5 5 =		
•			
Stockholders equity:			
Preferred stock			• • • •
Common stock	2,289		2,268
Capital in excess of par value	49,248		46,639
Retained earnings	184,386		179,911
Accumulated other comprehensive loss	(1,356)		(2,771)
Treasury stock, at cost	(64,830)		(64,830)
Total stockholders equity	169,737		161,217
Total liabilities and stockholders equity	\$ 252,447	\$	241,173

See accompanying Notes to Condensed Consolidated Financial Statements.

4

## LYDALL, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In Thousands)

	Six Months Ended June 30, 2007 2006 (Unaudited)			
Cash flows from operating activities:	(Ullau	uiteu)		
Net income	\$ 4,797	\$ 4,385		
Adjustments to reconcile net income to net cash from operating activities:	Ψ ¬,1)1	Ψ +,505		
Depreciation and amortization	7,607	7,932		
Deferred income taxes	530	539		
Stock based compensation	462	275		
Loss on disposition of property, plant and equipment	48	315		
Changes in operating assets and liabilities:	-10	313		
Accounts receivable	(11,820)	(2,615)		
Inventories	(1,702)	3,944		
Accounts payable	1,386	852		
Accrued payroll and other compensation	(2,641)	162		
Other, net	1,987	(1,302)		
oulei, net	1,707	(1,302)		
Net cash provided by operating activities	654	14,487		
Cash flows from investing activities:				
Capital expenditures	(5,301)	(4,029)		
Net cash used for investing activities	(5,301)	(4,029)		
Cash flows from financing activities:				
Debt proceeds	26,950	41,450		
Debt repayments	(25,423)	(51,462)		
Common stock issued	2,436	103		
Net cash provided by (used for) financing activities	3,963	(9,909)		
Effect of exchange rate changes on cash	94	212		
(Decrease) increase in cash and cash equivalents	(590)	761		
Cash and cash equivalents at beginning of period	6,402	2,162		
Cash and cash equivalents at end of period	\$ 5,812	\$ 2,923		

See accompanying Notes to Condensed Consolidated Financial Statements.

### LYDALL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Financial Statement Presentation

Lydall designs and manufactures specialty engineered automotive thermal and acoustical barriers, passive and active industrial thermal and insulating solutions, air and liquid filtration media, medical filtration media and devices and biopharmaceutical processing components for demanding thermal/acoustical and filtration/separation applications.

The accompanying condensed consolidated financial statements include the accounts of Lydall, Inc. and its subsidiaries (collectively, the Company or the Registrant ). All financial information is unaudited for the interim periods reported. All significant intercompany transactions have been eliminated in the condensed consolidated financial statements. The condensed consolidated financial statements have been prepared, in all material respects, in accordance with the same accounting principles followed in the preparation of the Company s annual financial statements for the year ended December 31, 2006. The year-end condensed consolidated balance sheet was derived from the December 31, 2006 audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Management believes that all adjustments, which include only normal recurring adjustments necessary to fairly present the Company s consolidated financial position, results of operations and cash flows for the periods reported, have been included. For further information, refer to the consolidated financial statements and accompanying notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. Certain prior year components of the condensed consolidated financial statements have been reclassified to be consistent with current year presentation.

#### 2. Inventories

Inventories, net of valuation reserves, as of June 30, 2007 and December 31, 2006 were as follows:

In thousands	June 30, 2007	Dec	ember 31, 2006
Raw materials	\$ 14,381	\$	12,151
Work in process	11,255		12,120
Finished goods	9,045		8,389
	34,681		32,660
Less: Progress billings	(1,109)		(1,081)
Total inventories	\$ 33,572	\$	31,579

Raw materials, work in process and finished goods inventories were net of valuation reserves of \$1.5 million and \$1.9 million as of June 30, 2007 and December 31, 2006, respectively. Progress billings relate to tooling inventory, which is included in work in process inventory in the above table. Total tooling inventory, net of progress billings and valuation reserves, was \$3.8 million and \$4.7 million at June 30, 2007 and December 31, 2006, respectively.

## 3. Earnings Per Share

Basic and diluted earnings per common share are calculated in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 128, Earnings per Share. Basic earnings per common share are equal to net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share are equal to net income divided by the weighted average number of common shares outstanding during the period, including the effect of stock options and stock awards, where such effect is dilutive.

The following table provides a reconciliation of income and shares used to determine basic and diluted earnings per share.

6

	Quarter Ended			Quarter Ended					
	June 30, 2007				,	June 30, 20	06		
In thousands except per share amounts	8		- /			Average Shares		Share nount	
Basic earnings per share	\$ 3,521	16,294	\$	.22	\$ 2,473	16,138	\$	.15	
Effect of dilutive options and awards	Ψ 5,521	291	Ψ	(.01)	Ψ 2,173	59	Ψ	.13	
Diluted earnings per share	\$ 3,521	16,585	\$	.21	\$ 2,473	16,197	\$	.15	

	Six Months Ended			Six Months Ended								
	June 30, 2007				June 30, 2007 June 30,					June 30, 20	06	
	Net	Average	Per S	Share	Net	Average	Per	Share				
In thousands except per share amounts	Income	Shares	Am	ount	Income	Shares	An	ount				
Basic earnings per share	\$ 4,797	16,225	\$	.30	\$ 4,385	16,138	\$	.27				
Effect of dilutive options and awards		276		(.01)		55						
Diluted earnings per share	\$ 4,797	16,501	\$	.29	\$ 4,385	16,193	\$	.27				

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C:-- M ---4b - E-- J - J

Options to purchase approximately 0.1 million and 0.8 million shares of common stock were excluded from the quarter ended June 30, 2007 and 2006 computations of diluted earnings per share, respectively, and options to purchase approximately 0.1 million and 0.8 million shares of common stock were excluded from the six months ended June 30, 2007 and 2006 computations of diluted earnings per share, respectively. These options were excluded because the exercise price was greater than the average market price of the Company s common stock.

#### 4. Equity Compensation Plans

The Company has stock-based compensation plans under which incentive and non-qualified stock options and restricted shares may be granted to employees and outside directors from authorized but unissued shares of common stock or treasury shares. Options issued by the Company under its stock option plans have a term of ten years and generally vest ratably over a period of four years. Restricted grants are expensed over the vesting period of the award, which is typically four to five years. Stock options issued under the current plan must have an exercise price that may not be less than the fair market value of the Company s common stock on the date of grant. The stockholders approved an amendment to the Lydall 2003 Stock Incentive Compensation Plan at the Annual Meeting held on April 26, 2007, which the Board of Directors had already approved. While there were no new shares authorized, the amendment increased the maximum number of shares of common stock that may be issued in connection with restricted stock awards, performance shares and stock awards by an additional 300,000 shares to 600,000 shares as a portion of the total authorized shares.

The Company recognizes expense on a straight-line basis over the vesting period of the entire award. Stock-based compensation expense includes the estimated effects of forfeitures, and estimates of forfeitures are adjusted over the requisite service period to the extent actual forfeitures differ, or are expected to differ, from such estimates. The effect of changes in estimated forfeitures are recognized in the period of change and also impact the amount of expense to be recognized in future periods. The Company estimates the fair value of option grants based on the Black-Scholes option-pricing model. Expected volatility and expected term are based on historical information. The Company determined that its future volatility and expected term are not likely to differ from the Company s historical stock price volatility and historical exercise data, respectively.

The Company incurred compensation expense of \$0.2 million and \$0.1 million for the quarters ended June 30, 2007 and June 30, 2006, respectively, and compensation expense of \$0.5 million and \$0.3 million for the six months ended June 30, 2007 and June 30, 2006, respectively, for all stock-based compensation plans, including restricted stock awards.

## Stock Options

The following table is a summary of option activity of the Company s plans during the six months ended June 30, 2007:

In thousands except per share amounts	ands except per share amounts Shares		eighted- verage xercise Price	Weighted- Average Remaining Contractual Term (years)	Iı	ggregate ntrinsic Value
Outstanding at December 31, 2006	1,126	\$	10.29			
Granted	15	\$	18.13			
Exercised	(210)	\$	9.92			
Forfeited/Cancelled	(23)	\$	9.64			
Outstanding at June 30, 2007	908	\$	10.52	6.23	\$	3,961
Options exercisable at June 30, 2007	609	\$	11.12	5.00	\$	2,324

There were 15,148 and 32,275 options granted during the quarter and six months ended June 30, 2007 and 2006, respectively. The total intrinsic value of options exercised during the quarter ended June 30, 2007 was \$0.5 million and the amount of cash received from the exercise of stock options was \$0.8 million. The total intrinsic value of options exercised during the six months ended June 30, 2007 was \$0.9 million and the amount of cash received from the exercise of stock options was \$2.1 million. For the quarter and six months ended June 30, 2006, the intrinsic value of options exercised and the amount of cash received were minimal. At June 30, 2007, the total unrecognized compensation cost related to non-vested stock option awards was approximately \$1.1 million, with a weighted average expected amortization period of 2.8 years.

The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions for the quarters ended:

## **Quarter Ended**

	June	30,
	2007	2006
Risk-free interest rate	4.52%	4.86%
Expected life	6.5 years	6.9 years
Expected volatility	43%	41%
Expected dividend yield	0%	0%
Restricted Stock		

At June 30, 2007, the total unrecognized compensation cost related to non-vested restricted stock awards was approximately \$0.8 million, with a weighted average expected amortization period of 3.2 years. The following is a summary of the Company s nonvested restricted share activity during the six months ended June 30, 2007:

Weighted-Average

**Grant-Date** 

In thousands except per share amounts	Shares	Fa	ir Value
Nonvested at December 31, 2006	152	\$	10.87

Granted

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Vested Forfeited	(5)	\$ 10.75
Nonvested at June 30, 2007	147	\$ 10.87

In August 2003, the Company s Board of Directors approved a Stock Repurchase Program (the Repurchase Program ) to mitigate the potentially dilutive effects of stock options and shares of restricted and unrestricted stock granted by the Company. Under the Repurchase Program, shares may be purchased by the Company up to the quantity of shares underlying options and other equity-based awards granted after January 1, 2003 under shareholder approved plans. Under the current terms and conditions of its domestic revolving credit facility, the Company s stock repurchase activity is limited to no more than \$1.8 million in any fiscal quarter and no more than \$5.0 million during any fiscal year. As of June 30, 2007, there were approximately 0.9 million shares remaining available for purchase under the Repurchase Program. No shares were repurchased in the quarter and six months ended June 30, 2007.

### 5. Employer Sponsored Benefit Plans

As of June 30, 2007, the Company maintains three defined benefit pension plans (pension plans) that cover the majority of domestic Lydall employees. The pension plans are noncontributory and benefits are based on either years of service or eligible compensation paid while a participant is in a plan. Effective January 1, 2006, Lydall closed its non-union pension plans to new employees hired after December 31, 2005. On April 27, 2006, the Board of Directors of the Company approved an amendment to certain of the Company s domestic defined benefit pension plans, effective June 30, 2006, which provided that benefits under these pension plans stop accruing for all eligible employees not covered under a collective bargaining agreement. Concurrently, the Board of Directors approved an increase in the Company s matching cash contribution to the Company s 401(k) plan.

The Company s funding policy is to fund not less than the ERISA minimum funding standard and not more than the maximum amount that can be deducted for federal income tax purposes. The Company expects to contribute up to \$2.8 million in cash to its defined benefit pension plans in 2007. There were no contributions made during the second quarter of 2007 and \$1.7 million of contributions made during the six months ended June 30, 2007, compared to \$1.4 million and \$2.4 million, respectively, for the same periods of 2006.

The following is a summary of the components of net periodic benefit cost for the quarters and six months ended June 30, 2007 and June 30, 2006:

	Quarter Ended June 30,			Six Months Ended June 30,	
In thousands	2007	2006	2007	2006	
Components of net periodic benefit cost:					
Service cost	\$ 24	\$ 235	\$ 48	\$ 797	
Interest cost	628	587	1,256	1,263	
Curtailment loss		15		15	
Expected return on assets	(754)	(640)	(1,508)	(1,282)	
Amortization of actuarial loss and prior service cost	62	104	124	373	
Net periodic benefit cost	\$ (40)	\$ 301	\$ (80)	\$ 1,166	

## 6. Income Taxes

The effective tax rate for the quarter ended June 30, 2007 was 37.2 percent compared with 36.9 percent for the same period of 2006. The effective tax rate for the six months ended June 30, 2007 was 37.1 percent compared with 36.9 percent for the same period of 2006.

The Company and its subsidiaries file a consolidated federal income tax return, as well as returns required by various state and foreign jurisdictions. In the normal course of business the Company is subject to examination by taxing authorities, including such major jurisdictions as the United States, France and Germany. With few exceptions, the Company is no longer subject to U.S. federal,

state and local, or non-U.S. income tax examinations for years before 2003. The Company adopted the provisions of the Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes, (FIN 48) on January 1, 2007. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

As a result of the implementation of FIN 48, the Company recognized a \$0.3 million increase in the liability for unrecognized tax benefits, which was accounted for as a reduction to the January 1, 2007 balance of retained earnings. As of January 1, 2007, the gross amount of unrecognized tax benefits was \$1.0 million. The total amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate is \$1.0 million. There have been no significant changes to these amounts during the six months ended June 30, 2007.

The Company recognizes interest accrued and penalties related to unrecognized tax benefits as a component of income tax expense. The total amount of accrued interest and penalties as of January 1, 2007 was less than \$0.1 million. There have been no significant changes to this amount during the six months ended June 30, 2007.

There is legislation currently pending in Germany that will have the effect of reducing the Company s effective income tax rate in Germany by approximately 8.5% beginning in 2008. Given the significance of the Company s German operation, such a rate reduction is expected to benefit the Company for 2008 and thereafter. The German operation has deferred tax assets recorded at June 30, 2007, which relate principally to net operating loss carryforwards. When the rate change becomes law, which is expected to occur in the third quarter of 2007, these deferred tax assets will need to be adjusted to reflect the reduced tax rate at which these deferred tax benefits will be expected to be realized. The Company expects that this adjustment will result in a one-time income tax charge of approximately \$1.0 million to \$1.4 million, or \$.06 to \$.08 per diluted share, in the third quarter of 2007. For 2007, the Company expects its effective tax rate from operations to be approximately 36 to 37 percent, although the effective tax rate will increase by 8 to 11 percentage points to 44 to 48 percent as a result of the one-time income tax charge. Comparatively, the Company recorded a tax benefit of \$1.2 million, which increased earnings per share by \$.08 per diluted share in the third quarter of 2006, primarily related to the completion of certain tax audits.

## 7. Comprehensive Income

Comprehensive income for the periods ended June 30, 2007 and 2006 was as follows:

In thousands	•	r Ended e 30, 2006	Six Months Ended June 30, 2007 2006	
Net income	\$ 3,521	\$ 2,473	\$4,797	\$ 4,385
Changes in accumulated other comprehensive income:				
Foreign currency translation adjustments	721	2,809	1,337	3,963
Pension liability adjustment, net of tax	15	3,092	77	3,092
Unrealized gain (loss) on derivative instruments, net of tax	7	(31)	1	(18)
Total comprehensive income	\$ 4,264	\$ 8,343	\$6,212	\$ 11,422

10

## 8. Segment Information

Lydall s reportable segments are: Thermal/Acoustical and Filtration/Separation. All other businesses are aggregated in Other Products and Services. For a full description of each segment, refer to the Notes to Consolidated Financial Statements reported in the Company s Annual Report on Form 10-K for the year ended December 31, 2006.

The table below presents net sales and operating income by segment for the quarters and six months ended June 30, 2007 and 2006 and also a reconciliation of total segment net sales and operating income to total consolidated net sales and operating income.

	Quarter Ended June 30,		Six Months Ended June 30,	
In thousands	2007	2006	2007	2006
Thermal/Acoustical:				
Automotive parts	\$ 42,620	\$ 39,055	\$ 83,239	\$ 77,445
Automotive tooling	4,412	5,561	8,775	10,300
Passive thermal	7,392	8,255	14,489	16,114
Active thermal	5,403	4,399	9,273	9,768
Thermal/Acoustical Segment net sales	\$ 59,827	\$ 57,270	\$ 115,776	\$ 113,627
Filtration/Separation:				
Filtration	\$ 17,033	\$ 15,212	\$ 33,637	\$ 29,864
Vital Fluids	3,868	3,292	7,414	7,017
Filtration/Separation Segment net sales	\$ 20,901	\$ 18,504	\$ 41,051	\$ 36,881
Other Products and Services:				
Transport, distribution and warehousing services	\$ 5,119	\$ 5,984	\$ 10,667	\$ 11,517
Specialty products	2,553	2,331	5,266	4,866
Other Products and Services net sales	\$ 7,672	\$ 8,315	\$ 15,933	\$ 16,383
Eliminations and Other	(646)	(644)	(1,291)	(1,258)
				·
Consolidated Net Sales	\$ 87,754	\$ 83,445	\$ 171,469	\$ 165,633

Operating income by segment was as follows:

	Quarter Ended June 30,		Six Months Ended June 30,	
In thousands	2007	2006	2007	2006
Thermal/Acoustical	\$ 6,019	\$ 6,631	\$ 10,503	\$ 12,878
Filtration/Separation	2,956	843	5,056	1,801
Other Products and Services	584	1,036	1,012	1,599
Corporate Office Expenses	(3,810)	(4,120)	(8,693)	(8,466)
Consolidated Operating Income	\$ 5,749	\$ 4,390	\$ 7,878	\$ 7,812

## 9. Recently Issued Accounting Standards

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (FAS 157). This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements. This Statement is effective for fiscal years beginning after November 15, 2007. The adoption of this Statement is not expected to have a material effect on the Company s consolidated financial position, results of operations or cash flows.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Liabilities, Including an amendment of FASB Statement No. 115, (FAS 159). This Statement permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. FAS 159 is effective as of the beginning of fiscal year 2008. The adoption of FAS 159 is not expected to have a material effect on the Company s consolidated financial position, results of operations or cash flows.

## 10. Commitments and Contingencies

On April 26, 2007, a former employee commenced an action in the Delaware Chancery Court seeking the advancement of legal fees and expenses incurred on his behalf in defending the Company s Connecticut state court action aggregating \$1.9 million, plus interest. Prior to 2007, the Company advanced \$0.8 million of the amount requested to the former employee s attorney and expensed \$1.0 million related to this matter.

The Company recorded an additional \$0.8 million of litigation expense in the quarter ended March 31, 2007 related to this matter. During the second quarter ended June 30, 2007, the Company made an additional advancement of \$1.2 million to the former employees attorney and recorded additional litigation expense of \$0.4 million related to this matter. This action is now pending before the Delaware Chancery Court. There can be no assurance that the final resolution of this matter, which is expected to occur within the next 12 months, will not have a material adverse impact on the future results of operations and cash flows of the Company related to this matter. See Part II, Item 1. Legal Proceedings, included in this quarterly report on Form 10-Q.

12

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Cautionary Note Concerning Factors That May Affect Future Results

In the interest of more meaningful disclosure, Lydall and its management make statements regarding the future outlook of the Company, which constitute forward-looking statements under the securities laws. These forward-looking statements are intended to provide management s current expectations for the future operating and financial performance of the Company, based on assumptions and estimates currently believed to be valid. Forward-looking statements are included under the Overview and Outlook section of this Item and elsewhere within this report and are projects, generally identified through the use of language such as believes, expects, may, plans, estimates, anticipates, targets, force words of similar meaning in connection with the discussion of future operating or financial performance. All forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Some of the factors that might cause such a difference include risks and uncertainties which are detailed in the Management s Discussion and Analysis of Financial Condition and Results of Operations-Cautionary Note Concerning Factors That May Affect Future Results and Risk Factors sections of the Company s Annual Report on Form 10-K for the year ended December 31, 2006. Such risks include, among others: a major downturn of the automotive market, which accounted for approximately 54 percent of Lydall s net sales for the six months ended June 30, 2007, dependence on large customers, pricing pressures from OEM automotive customers, changes in raw material pricing and supply, specifically, aluminum and other metals used in most of the Company s heat-shield products, various fibers used in thermal/acoustical and filtration/separation products and copper used in active thermal products. In addition, increases in energy pricing, inherent risks at international operations, expansion into new geographic regions, the timing and performance of new-product introductions, compliance with environmental laws and regulations, outcomes of legal contingencies and strategic transactions can impact Lydall s projected results. Lydall does not undertake to update any forward-looking statement made in this report or that may from time to time be made by or on behalf of the Company.

#### Overview and Outlook

### Business Environment Overview

Lydall designs and manufactures specialty engineered automotive thermal and acoustical barriers, passive and active industrial thermal and insulating solutions, filtration media, medical filtration media and devices and biopharmaceutical processing components for demanding thermal/acoustical and filtration/separation applications. Lydall s thermal/acoustical and filtration/separation businesses are in markets that present growth opportunities and we expect the businesses to grow over the long term, primarily through the introduction of new products, expansion of share in existing markets and penetration of new markets. In addition, the Company continually explores its core markets for suitable strategic acquisitions, joint ventures, alliances and licensing agreements to supplement growth. As many of Lydall s operations do business on a worldwide basis, Lydall s results can be impacted by global, regional and industry economic and political factors.

Global automotive net sales represented approximately 52 percent of the Company s 2006 net sales and approximately 54 percent of the Company s net sales for the six months ended June 30, 2007. Over the past 12 months, certain domestic automakers have announced facility closures and other restructuring actions that are expected to impact future automobile production for platforms that include Company content. A reduction in vehicle production volumes, or a major decline in the production of specific vehicles in which Lydall has significant content, could have a material adverse effect on the Company s profitability in future quarters.

Global economic conditions have also impacted Lydall s business segments. The Company has experienced increases in energy costs, as well as increases in raw material pricing, specifically, aluminum used in most of the Company s heat-shield products and various fibers used in a number of the Company s thermal/acoustical and filtration/separation products, which have increased manufacturing costs. In addition, the Company has experienced higher raw material costs, specifically copper, at its active

13

thermal business. Further significant increases in energy or raw material prices in the future could negatively impact the Company, should the Company not have the ability to pass some or all of these incremental costs on to its customers.

### Operational Matters

During the second quarter and six months ended June 30, 2007, the Company experienced an increase in automotive parts net sales, net of foreign currency translation, of approximately 6 percent and 4 percent, respectively, compared to the same periods in 2006. The increase in the current quarter was primarily due to higher sales of automotive parts by the Company s North American operations, while the increase for the six months ended June 30, 2007 was due to higher part sales from North American and European operations. Going into the second half of 2007, the Company is facing volume concerns, as well as increasing pricing pressures from its OEM automotive customers. In addition, the Hamptonville operation will be installing equipment to accommodate new business which comes on line in early 2008. Although this investment is expected to result in additional revenue beginning in 2008, approximately \$0.3 million of costs incurred with this installation are expected to impact the third quarter results.

The Company continued its long-term focus on establishing its position with Asian automotive manufacturers in North America. The future financial impact of these efforts to expand business with Asian manufacturers cannot be determined at this time. During the second quarter of 2007, the Company received its first direct order from an Asian manufacturer in North America. The Company expects to begin shipments on this order in the second half of 2008.

The Company s active thermal business, included in the Thermal/Acoustical segment, reported operating losses of \$0.7 million and \$1.6 million for the quarter and six months ended June 30, 2007, respectively, as compared to an operating loss of \$0.2 million and breakeven for the quarter and six months ended June 30, 2006, respectively. Higher per-unit manufacturing costs during the current quarter and year-to-date, and to a lesser extent, lower year-to-date net sales, compared to the prior year s comparable periods, have caused the operating losses in 2007. Increases in raw material costs, specifically copper, contributed to the higher per unit manufacturing costs. Also contributing to the higher per-unit manufacturing costs were manufacturing issues that caused higher raw material usage and labor costs on a per-unit basis. These issues have caused delays in shipping product to customers, which resulted in lower year-to-date 2007 net sales of \$0.5 million as compared to the same period of 2006. Steps continue to be taken at the active thermal operation, including a focused effort to improve manufacturing processes, as well as the development of action plans to help mitigate the future financial impact of raw material price increases on the Company s financial results.

The Company s air and liquid filtration businesses reported an increase in net sales of \$1.3 million and \$2.7 million, net of foreign currency translation, during the second quarter and six months ended June 30, 2007, respectively, as compared to the same periods of 2006 primarily resulting from enhanced and targeted sales and marketing efforts by the Company. In addition, changes at the Company s vital fluids business, including operational efficiency improvements also contributed to improved financial performance for the segment. Operating income for the second quarter and six months ended June 30, 2007 for the Filtration/Separation segment increased by \$2.1 million and \$3.3 million, respectively, as compared to the same periods a year ago.

The Company has continued to focus on Lean Six Sigma and operational excellence initiatives. As this process continues, the Company anticipates that these efforts will continue to identify ways to improve processes and work flow, reduce costs and leverage synergies across the entire organization. While management has started to see a positive impact on operating margins as a result of Lean Six Sigma and operational excellence initiatives, the Company cannot determine the timing and future impact of these initiatives at this time.

14

The Company began establishing its presence in China and leased warehouse space for filtration products during the fourth quarter of 2006. The near-term goal is to set up a sales and service company with the capability of performing finishing operations in addition to acting as a central distribution and service facility for filtration products for Asia. The Company is also focusing on establishing a broader Asian presence for Lydall s Thermal/Acoustical products in this growing market. The Company cannot determine the timing and future financial impact of these initiatives at this time.

As described above, the Company expects the operational issues that have impacted the active thermal operation to continue to negatively impact results. The Company is also facing volume concerns as well as increasing pricing pressures from its OEM customers in the automotive business. These factors are expected to reduce profitability in the second half of 2007. As a result, the Company expects earnings per share for the second half of 2007 to be less than the comparable period of 2006, particularly in the third quarter of 2007, even when excluding the one-time tax adjustments described in Note 6.

## **Results of Operations**

The following table presents selected statement of operations line items for the quarter and six months ended June 30, 2007 on a comparative basis with the quarter and six months ended June 30, 2006 expressed as a relative percentage of consolidated net sales:

	Quarter	Ended	Six Months Ended		
In thousands	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006	
Net sales	100.0%	100.0%	100.0%	100.0%	
Cost of sales	76.8%	77.4%	77.7%	77.8%	
Gross margin	23.2%	22.6%	22.3%	22.2%	
Selling, product development and					
administrative expenses	16.7%	17.3%	17.7%	17.5%	
Operating income	6.6%	5.3%	4.6%	4.7%	
Net income	4.0%	3.0%	2.8%	2.6%	

Note: All of the following tabular comparisons, unless otherwise indicated, are for the three months ended June 30, 2007 (Q2-07) and June 30, 2006 (Q2-06) and for the six months ended June 30, 2007 (YTD-07) and June 30, 2006 (YTD-06).

### Net Sales

		Quarter Ended	Ended	
			Percent	Percent
In thousands	Q2-07	Q2-06	Change YTD-07YTD-06	Change
Net sales	\$ 87,754	\$ 83,445	5.2	