

LYDALL INC /DE/  
Form DEF 14A  
March 08, 2018

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934  
(Amendment No. )**

Filed by the Registrant   
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, For Use of the Commission Only (as Permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**Lydall, Inc.**

(Name of Registrant as Specified in Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
  - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- (1) Title of each class of securities to which transaction applies:
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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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## NOTICE OF ANNUAL MEETING

To: The Owners of Lydall, Inc. Common Stock

You are cordially invited to attend the Annual Meeting of Stockholders.

**Location:** Hilton Hartford, 315 Trumbull Street, Hartford, CT 06103

**Date:** Friday, April 27, 2018

**Time:** 9:00 a.m.

The Annual Meeting of Stockholders will be held for the purposes of:

1. Electing the nine (9) nominees named in the proxy statement to serve as Directors until the annual meeting of stockholders to be held in 2019 and until their successors are elected and qualified;
2. Holding an advisory vote on executive compensation;
3. Ratifying the appointment of PricewaterhouseCoopers LLP as independent auditor for fiscal year 2018; and
4. Transacting any other business that may properly come before the Annual Meeting.

All stockholders are invited to attend the Annual Meeting; however, whether or not you attend the Annual Meeting, it is important that your shares be represented and voted at the Annual Meeting. Therefore, we urge you to vote promptly and submit your proxy by telephone, via the Internet, or by signing, dating and returning the enclosed proxy card in the enclosed prepaid envelope. If you decide to attend the Annual Meeting, you have the right to vote in person even if you have previously submitted your proxy. If you hold your stock in street name, you should follow the voting instructions provided by your bank, broker or other nominee.

Sincerely,

Chad A. McDaniel  
*Senior Vice President, General Counsel, and  
Chief Administrative Officer*

Manchester, CT  
March 8, 2018

## IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON APRIL 27, 2018.

This proxy statement, along with the Lydall, Inc. 2017 Annual Report and Form 10-K, are available free of charge on

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE ANNUAL MEETING

our website at: [www.lydall.com](http://www.lydall.com) and by clicking on [Investor Relations](#).

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**Lydall, Inc.**  
**One Colonial Road**  
**Manchester, CT 06042-2378**

## **PROXY STATEMENT**

Lydall, Inc. ( we , Lydall or the Company ) is providing these proxy materials in connection with the solicitation by our Board of Directors (the Board ) of proxies to be voted at our 2018 Annual Meeting of Stockholders (the Annual Meeting ) to be held on Friday, April 27, 2018 beginning at 9:00 a.m. at the Hilton Hartford, 315 Trumbull Street, Hartford, Connecticut and at any postponements or adjournments thereof. This Proxy Statement is being mailed or otherwise furnished to stockholders on or about March 8, 2018. You should review this information together with our 2017 Annual Report to Stockholders, which accompanies this Proxy Statement.

## **Information about the Annual Meeting**

### **Why did you send me this Proxy Statement?**

We sent you this Proxy Statement and the enclosed proxy card because the Board is soliciting your proxy to vote at the Annual Meeting to be held on Friday, April 27, 2018 or any postponements or adjournments thereof. This Proxy Statement summarizes information that is intended to assist you in making an informed vote on the proposals described in this Proxy Statement.

### **Who can vote at the Annual Meeting?**

Only stockholders of record of Lydall s Common Stock at the close of business on Friday, March 2, 2018 (the Record Date ) are entitled to vote at the Annual Meeting and any postponement or adjournment thereof. As of the Record Date, there were 17,353,689 shares of Common Stock issued and outstanding, the holders of which are entitled to one vote per share.

### **How many shares must be present to conduct the Annual Meeting?**

We must have a quorum present in person or by proxy to hold the Annual Meeting. A quorum is a majority of the



outstanding shares entitled to vote. Votes withheld from any nominee, abstentions and broker non-votes (defined below) will be counted as present or represented for the purpose of determining the presence or absence of a quorum for the Annual Meeting.

## **What matters are to be voted upon at the Annual Meeting?**

Three proposals are scheduled for a vote:

Election of the nine (9) nominees as Directors, each as named in this Proxy Statement, to serve until the annual meeting of stockholders to be held in 2019 and until their successors are elected and qualified;

Approval, on an advisory basis, of the compensation of the Company's Named Executive Officers; and  
Ratification of the appointment of PricewaterhouseCoopers LLP as the Company's independent auditor for the fiscal year ending December 31, 2018.

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### **How does the Board recommend that I vote?**

The Board recommends that you vote:

FOR the election of each of the nominees for Director named in this Proxy Statement;

FOR the proposal to approve, on an advisory basis, the compensation of the Company's Named Executive Officers; and

FOR the proposal to ratify the appointment of PricewaterhouseCoopers LLP as the Company's independent auditor.

### **How do I vote before the Annual Meeting?**

With respect to the election of directors, you may vote FOR any or all of the nominees or withhold authority to vote for any or all nominees. With respect to the advisory vote on the compensation of the Company's Named Executive Officers and the ratification of the selection of PricewaterhouseCoopers LLP as our independent auditor, you may vote FOR or AGAINST or abstain from voting.

If you hold your shares in your own name, you may vote as follows:

Telephone To vote by telephone, please follow the instructions on the enclosed proxy card. If you vote by telephone, it is not necessary to mail your proxy card.

Internet To vote over the Internet, please follow the instructions on the enclosed proxy card. If you vote on line, it is not necessary to mail your proxy card.

Mail To vote by mail, please complete, sign and date your proxy card and return it in the enclosed postage-paid envelope.

In Person If you wish to vote in person, written ballots will be available at the Annual Meeting.

### **How do I vote if my broker holds my shares in street name ?**

If you hold your shares beneficially in street name, you may vote by submitting voting instructions to your broker, bank or other nominee. For directions on how to vote shares held beneficially in street name, please refer to the voting instruction card provided by your broker, bank or other nominee.

### **May I vote at the Annual Meeting?**

Yes, if you hold your shares in your own name, you may vote your shares at the Annual Meeting if you attend in person. Even if you plan to attend the Annual Meeting in person, we recommend that you also submit your proxy or voting instructions as described above so that your vote will be counted if you later decide not to attend the Annual Meeting in person. If you hold your shares in street name, in order to vote in person at the Annual Meeting, you must request a proxy from your broker, bank or other nominee.



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### **What should I do if I receive more than one set of proxy materials?**

You may receive more than one set of these proxy materials, including multiple copies of this Proxy Statement and multiple proxy cards or voting instruction cards. For example, if you hold your shares in more than one brokerage account, you may receive a separate voting instruction card for each brokerage account in which you hold shares. If you are a stockholder of record and your shares are registered in more than one name, you will receive more than one proxy card. Please complete, sign, date and return each proxy card and voting instruction card that you receive to ensure that all your shares are voted.

### **How many votes do I have?**

Each share of Common Stock that you own as of the close of business on the Record Date entitles you to one vote on each nominee and on each other matter voted upon at the Annual Meeting.

### **May I change my vote?**

Yes, if you own shares in your own name, you may change your vote or revoke your proxy at any time before the vote at the Annual Meeting by executing a valid proxy bearing a later date and delivering it to us prior to the Annual Meeting at Lydall, Inc., One Colonial Road, Manchester, Connecticut 06042, Attn: Secretary. You may withdraw your vote at the Annual Meeting and vote in person by giving written notice to our Secretary. You may also revoke your vote without voting by sending written notice of revocation to our Secretary at the above address. However, if you are a beneficial owner whose shares are held of record by a broker, bank or other nominee, you must contact your broker, bank or other nominee to change your vote.

### **How are my shares voted if I submit a proxy but do not specify how I want to vote?**

If you submit a properly executed and signed proxy card and return it without indicating how you would like to vote your shares, the persons named in the proxy card (or, if applicable, their substitutes) will vote your shares as the Board recommends, which is:

FOR the election of each of the nominees for Director named in this Proxy Statement;

FOR the proposal to approve, on an advisory basis, the compensation of the Company's Named Executive Officers; and

FOR the proposal to ratify the selection of PricewaterhouseCoopers LLC as our independent auditor for fiscal year 2018.

### **What is a broker non-vote?**

If you are a beneficial owner whose shares are held of record by a broker, bank or other nominee, you must instruct the broker, bank or other nominee how to vote your shares. If you do not provide voting instructions, your shares will not be voted on any proposal on which the broker, bank or other nominee does not have discretionary authority to vote. This is called a broker non-vote. In particular, brokers will not be able to vote on those matters for which specific authorization is required under the rules of the New York Stock Exchange ( NYSE ). If you are a beneficial

owner whose shares are held of record by a broker, your broker has discretionary voting authority under NYSE rules to vote your shares on the proposal to ratify the appointment of PricewaterhouseCoopers LLP even if the broker does not receive voting instructions from you. However, your broker does not have discretionary authority under NYSE rules to vote on the election of directors or on the advisory vote on executive compensation without instructions from you, and in the absence of instructions from you, a broker non-vote will occur and your shares will not be voted on these matters.

*Your vote is important and we strongly encourage you to vote your shares by following the instructions provided on the voting instruction card. Please return your voting instructions to your broker, bank or other nominee and contact the person responsible for your account to ensure that your shares are voted on your behalf.*

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## **What vote is required to elect directors?**

Under our Bylaws, Directors are elected by a plurality of the votes cast by stockholders entitled to vote at the Annual Meeting. This means that the nominees receiving the highest number of votes, whether or not a majority of the total number of votes cast, will be elected. Neither votes that are withheld nor broker non-votes will affect the outcome of the election of Directors. The Board intends to amend Lydall's Bylaws to provide for a majority vote standard prior to the 2019 Annual Meeting, or, if the amendment requires a stockholder vote, to present it for stockholder approval at the 2019 Annual Meeting.

## **What happens in an uncontested election if an incumbent director does not receive a majority of the votes cast on his or her election?**

Our Board has adopted a majority voting policy with respect to the election of Directors, which is set forth in the Corporate Governance Guidelines of the Company. Under this policy, in uncontested elections, an incumbent Director nominee is required to tender his or her resignation if the number of shares voted for a Director's election is less than 50% of the number of the votes cast with respect to that Director's election. For this purpose, votes cast include votes to withhold authority but exclude broker non-votes.

The Corporate Governance Committee will make a recommendation to the Board as to whether to accept or reject the tendered resignation, or take any other action. The Board will act on the tendered resignation, taking into account the Corporate Governance Committee's recommendation, and publicly disclose its decision and rationale within 90 days from the date of the certification of the election results. The Corporate Governance Committee, in making its recommendation, and the Board, in making its decision, may each consider any factors or other information that they consider appropriate and relevant and may act in their sole and absolute discretion. The Director who has tendered his or her resignation in accordance with this policy may not participate in the consideration of such tendered resignation by either the Corporate Governance Committee or the Board.

If an incumbent Director's resignation is not accepted by the Board, such Director will continue to serve until the next Annual Meeting and until his or her successor is duly elected and qualified, or his or her earlier resignation or removal. If a Director's resignation is accepted by the Board, then the Board, in its sole discretion, may fill the resulting vacancy or otherwise take action pursuant to the applicable provisions of the Company's Bylaws and the Company's Restated Certificate of Incorporation in effect at such time. As noted above, the Board intends to amend Lydall's Bylaws to provide for a majority vote standard prior to the 2019 Annual Meeting, or, if the amendment requires a stockholder vote, to present it for stockholder approval at the 2019 Annual Meeting.

## **What vote is required to approve, on an advisory basis, the compensation of the Company's Named Executive Officers?**

This matter is being submitted to enable stockholders to approve, on an advisory basis, the compensation of the Company's Named Executive Officers. In order to be approved on an advisory basis, this proposal must receive the affirmative vote of a majority of the shares present or represented at the Annual Meeting and entitled to vote and voting on the matter. Brokers are not entitled to vote on this proposal in the absence of voting instructions from the beneficial owner. Abstentions and broker non-votes are not considered to have been voted on this matter and have the

practical effect of reducing the number of affirmative votes required to achieve a majority for the matter by reducing the total number of shares from which the majority is calculated. This proposal is an advisory vote and the result will not be binding on the Board or the Company.

## **What vote is required to ratify the appointment of PricewaterhouseCoopers LLC as Lydall's independent auditor for the fiscal year ending December 31, 2018?**

Under the Company's Bylaws, the affirmative vote of a majority of the shares present or represented at the Annual Meeting and entitled to vote and voting on the matter will constitute the stockholders' approval. Because this proposal is considered a discretionary item for which a broker will have discretionary voting power, if you do not give instructions with respect to this proposal, there will be no broker non-votes with respect to this proposal. Abstentions are not considered to have been voted on this matter and have the practical effect of reducing the number of affirmative votes required to achieve a majority for the matter by reducing the total number of shares from which the majority is calculated.

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## **Who will count the votes?**

Votes will be counted by one or more inspectors of election appointed by the Board.

## **Who pays for the solicitation of proxies?**

We will pay for the entire cost of soliciting proxies. We will also reimburse brokerage firms, banks and other agents for the cost of forwarding proxy materials to beneficial owners. In addition, our Directors and employees may solicit proxies in person, by telephone, via the Internet, or by other means of communication. Directors and employees will not be paid any additional compensation for soliciting proxies.

## **How can I find out the results of the voting at the Annual Meeting?**

We will announce preliminary results at the Annual Meeting. We will report final results in a filing with the Securities and Exchange Commission ( SEC ) on a Current Report on Form 8-K or as part of a Quarterly Report on Form 10-Q, in either case within four business days after the Annual Meeting.

## **What is householding and how does it work?**

The SEC s householding rules permit us to deliver only one set of proxy materials to stockholders who share an address unless otherwise requested. This procedure reduces printing and mailing costs. If you share an address with another stockholder and have received only one set of proxy materials, you may request a separate copy of these materials at no cost to you by writing to Lydall, Inc., One Colonial Road, Manchester, Connecticut 06042, Attn: Secretary, or by calling us at (860) 646-1233. Alternatively, if you are currently receiving multiple copies of the proxy materials at the same address and wish to receive a single copy in the future, you may contact us by calling or writing to us at the telephone number or address given above.

If you are a beneficial owner (i.e., your shares are held in the name of a broker, bank or other nominee), the broker, bank or other nominee may deliver only one copy of the notices of stockholder meetings and related proxy statements to stockholders who have the same address unless the broker, bank or other nominee has received contrary instructions from one or more of the stockholders. If you wish to receive a separate copy of the notices of stockholder meetings and proxy statements, now or in the future, you may contact us at the address or telephone number above and we will promptly deliver a separate copy. Beneficial owners sharing an address, who are currently receiving multiple copies of the notice of stockholder meetings and proxy statements and wish to receive a single copy in the future, should contact their broker, bank or other nominee to request that only a single copy be delivered to all stockholders at the shared address in the future.



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## PROPOSAL 1 ELECTION OF DIRECTORS

The current term of office of all of the Company's Directors expires at the Annual Meeting and when their successors are elected and qualified.

At the Annual Meeting, stockholders will be asked to consider the election of Mr. David G. Bills, who has been nominated for election as a Director of the Company for the first time. Mr. Bills was originally proposed by an independent, third party search firm that specializes in director searches and was engaged by the Corporate Governance Committee, and our Board determined to include him among its nominees.

The Corporate Governance Committee of the Board has nominated Dale G. Barnhart, David G. Bills, Kathleen Burdett, James J. Cannon, Matthew T. Farrell, Marc T. Giles, William D. Gurley, Suzanne Hammett, and S. Carl Soderstrom, Jr. for election as Directors of the Company until the next annual meeting of stockholders to be held in 2019 and until their successors are elected and qualified. Except for Mr. Bills, who is newly nominated this year, each nominee is currently serving as a Director of the Company. Each nominee, including Mr. Bills, has consented to serve if elected or re-elected. If any nominee becomes unavailable to serve as a Director before the Annual Meeting, the Corporate Governance Committee may designate a substitute nominee. In that case, the persons named as proxies will vote for the substitute nominee designated by the Corporate Governance Committee.

In connection with its consideration of Director nominations for the Annual Meeting, the Corporate Governance Committee considered the factors described in the Corporate Governance section of this Proxy Statement, under *Nomination Process*. The Corporate Governance Guidelines of the Company specify that at least a majority of the members of the Board, as well as all of the members of the Audit Review Committee, the Compensation Committee and the Corporate Governance Committee, shall be independent within the meaning of the applicable NYSE rules. The Corporate Governance Committee has determined that each of the nominees for election, other than Mr. Barnhart, is independent as defined by the NYSE rules and that each of the nominees for election, including Mr. Barnhart, are free from the influence of any particular stockholder or group of stockholders whose interests may diverge from the interests of the Company's stockholders as a whole. There are no family relationships between any Director, nominee for Director or executive officer of the Company. In addition, the Corporate Governance Committee has determined that each member of our Audit Review Committee is financially literate within the meaning of the NYSE rules and is an audit committee financial expert as defined under rules promulgated by the SEC. The Corporate Governance Committee has also determined that each member of the Compensation Committee meets the enhanced independence rules of the NYSE.

Under the Restated Certificate of Incorporation of the Company, the Board is empowered to establish the number of Directorships between three and fifteen. The Board has increased the number of Directorships from eight to nine.

Unless otherwise instructed, it is the intention of the persons named in the accompanying proxy card to vote for the Director nominees designated by the Corporate Governance Committee. Proxies cannot be voted for a greater number of persons than the number of nominees named.

**THE BOARD RECOMMENDS THAT STOCKHOLDERS VOTE FOR THE ELECTION OF ALL PERSONS NOMINATED BY THE CORPORATE GOVERNANCE COMMITTEE AS DIRECTORS OF THE COMPANY.**

## Nominees and Qualifications

The following table contains certain biographical information pertaining to each nominee for election as a Director of the Company, including their business experience and other directorships. Each nominee brings a unique background and set of skills to our Board, giving the Board as a whole competence and experience in a wide variety of areas, including executive management, manufacturing, marketing, finance, corporate governance, mergers and acquisitions, private equity and service on other public company boards of directors. Included in the table below is a discussion of each nominee's principal experience, qualifications, attributes and skills that led the Corporate Governance Committee to conclude that he or she should serve as one of our Directors.

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Name, Title, Age and  
Date Became a Director

Business Experience, Other Directorships  
and Qualifications

***Dale G. Barnhart***

*President and Chief Executive  
Officer, Lydall, Inc.*

*Age: 65*

*Director Since: 2007*

Mr. Barnhart has served as President and Chief Executive Officer of the Company since 2007. Mr. Barnhart was the Chief Executive Officer of Synventive Molding Solutions, a manufacturer of hot runner systems, machine nozzles, temperature controllers and sprue bushings for the injection molding industry, from 2005 to 2007. Prior to that, Mr. Barnhart was a consultant working with two private equity groups and was President of Invensys Climate Control, a provider of products and services to the heating, ventilating and air conditioning and commercial refrigeration markets.

As the President and Chief Executive Officer of the Company, Mr. Barnhart brings an in-depth understanding of the Company's business, including its employees, products and markets, to our Board. In addition, Mr. Barnhart provides valuable insight through his prior executive management experience with other manufacturing businesses that are comparable to Lydall, including setting an overall strategic direction for company growth and implementing plans to effectively execute growth strategies including in international markets. Mr. Barnhart is also experienced in Lean Six Sigma, the business management strategy utilized by the Company to improve efficiency, reduce costs and meet customer expectations.

***David G. Bills***

*Former Senior Vice President,  
and Chief Strategy Officer,  
DuPont*

*Age: 56*

*Director Since: N/A*

Since 2015, Mr. Bills has served on the Board of Directors of Modine Manufacturing Company, a publicly traded industrial manufacturing company, where he has been a member of the Audit, Corporate Governance and Technology Committees. From 2001 until he retired in 2017, he held a number of senior executive positions at E.I. du Pont de Nemours and Company ( DuPont ), a public global chemical and materials company, most recently as Senior Vice President, Corporate Strategy. Prior to joining DuPont, Mr Bills was a partner at McKinsey and Company, a management consulting firm.

The Board believes that Mr. Bills' background as Senior Vice President, Corporate Strategy of a large global manufacturing company and his knowledge of industrial manufacturing and international business will make him a valuable addition to the Board. In addition to his relevant industry knowledge, Mr. Bills has experience serving as a Director of another public company and as a member of its Audit, Corporate Governance and Technology Committees.

***Kathleen Burdett***

*Former Vice President and  
Chief Financial Officer, Dexter  
Corporation*

*Age: 62*

*Director Since: 2003*

Ms. Burdett served as Vice President and Chief Financial Officer of Dexter Corporation ( Dexter ), a developer and manufacturer of nonwoven products primarily used in the food packaging, medical, and hygiene markets, specialty polymers primarily used in the aerospace and electronics markets and precise, reproducible biological, and biochemical products used for applications in the life sciences industry, from 1994 until Dexter's merger with Invitrogen Corporation ( Invitrogen ), in 2000. From 2000 until her retirement in 2002, Ms. Burdett served as a consultant to Invitrogen. Prior to that, Ms. Burdett served as the Controller and Principal Accounting Officer of Dexter and as a member of

*Committees (since):* the Board of Directors of Life Technologies, Inc., a majority owned subsidiary of Dexter, and as Chair of the Audit Committee and as a member of the Executive Committee and the Compensation Committee of Life Technologies, Inc.

*Audit Review Committee (2003)*

The Board believes that, as the former Vice President and Chief Financial Officer of a publicly held manufacturing company that manufactured and sold nonwoven fiber products, Ms. Burdett is familiar with the markets in which the Company's Performance Materials business operates. In addition to her relevant industry experience, Ms. Burdett has experience serving as a Director of another publicly held company where she chaired its Audit Committee and served as a member of its Executive and Compensation Committees.

*Audit Review Committee,  
Chairperson (2004)*

*Compensation Committee  
(2017)*

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Name, Title, Age and Date Became a Director

Business Experience, Other Directorships and Qualifications

**James J. Cannon**

*President, Chief Executive Officer and Director, FLIR Systems, Inc.*

Mr. Cannon has been President, Chief Executive Officer and a Director of FLIR Systems, Inc. ( FLIR ) since June 2017. FLIR is global maker of sensor systems that support security and surveillance, environmental and condition monitoring, outdoor recreation, machine vision, navigation, and advanced threat detection. Previously, Mr. Cannon was an employee of Stanley Black & Decker, Inc. ( Stanley ) from 2001 to 2017, most recently as President, Stanley Security, North America & Emerging Markets, from October 2014 to June 2017. Mr. Cannon was President of Stanley Oil & Gas from August 2012 to October 2014, President of Stanley Industrial & Automotive Repair, Europe and Latin America, from July 2011 to August 2012, and President of Stanley Industrial and Automotive Repair, North America from February 2009 to July 2011. Stanley is a global supplier of tools and storage, commercial security, and engineered fastening solutions. Mr. Cannon served in the United States Army from 1989 until 1999 as an Infantryman and Armor Officer.

*Age: 47*

*Director Since: 2017*

*Committees (since):*

*Compensation Committee (2017)*

*Corporate Governance Committee (2017)*

The Board believes that Mr. Cannon's leadership experience as the President of global businesses and his knowledge of industrial manufacturing and international business make him a valuable contributor to the Board. In addition to his business experience, Mr. Cannon also serves on the board of a publicly-traded company.

**Matthew T. Farrell**

*Chief Executive Officer, Church & Dwight Co., Inc.*

Since 2016, Mr. Farrell has been Chief Executive Officer and a member of the Board of Directors of Church & Dwight Co., Inc. ( Church & Dwight ), which manufactures and markets a wide range of personal care, household and specialty products. From 2015 through 2016, Mr. Farrell was Executive Vice President, Chief Financial Officer and Chief Operating Officer of Church & Dwight. From 2007 through 2014, Mr. Farrell was Chief Financial Officer of Church & Dwight. Prior to that, Mr. Farrell was Chief Financial Officer of Alpharma Inc., a specialty pharmaceutical company; he served as Vice President, Investor Relations & Communications at Ingersoll-Rand Ltd., and he held various senior financial positions at AlliedSignal Inc. Mr. Farrell began his career with KPMG Peat Marwick LLP, where he was an audit partner.

*Age: 61*

*Director Since: 2003*

*Committees (since):*

*Audit Review Committee (2003)*

As a Director, Chief Executive Officer and former Chief Financial Officer of a publicly held manufacturing business, and a former member of the executive management team of another publicly held company, Mr. Farrell has industry experience and knowledge relevant to the Company's business. He also has prior experience serving as an audit partner of KPMG Peat Marwick LLP. In addition, Mr. Farrell has professional expertise from senior management positions he has held in investor relations and communications. The Board

*Compensation Committee (2004)*

believes that his background, business experiences and knowledge offer a valuable contribution to the Board, particularly on matters relating to manufacturing, finance, audit, investor relations and communications.

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Name, Title, Age and  
Date Became a Director

**Marc T. Giles**

*Chairman of the Board of  
Directors, Lydall, Inc. (since  
2017); former President and  
Chief Executive Officer of  
Gerber Scientific, Inc.*

*Age: 62*

*Director Since: 2008*

*Committees (since):*

*Corporate Governance  
Committee (2008)*

Business Experience, Other Directorships  
and Qualifications

Mr. Giles was a director at Intevac, Inc., a public company and a leader in thin film processing technologies and developer of advanced high sensitivity digital sensors, cameras, and integrated systems, from May 2014 through May 2017, where he also served as a member of the Audit Committee. He was a director of Checkpoint Systems, Inc., a global leader in merchandise availability solutions for the retail industry, from March 2013 until its sale to CCL Industries in May 2016, where he also served as Chair of the Audit Committee and as a member of the Compensation Committee. Mr. Giles served from 2001 until September 2016 as a director of Gerber Scientific, Inc. ( Gerber Scientific ), a global manufacturer that provides software, computerized manufacturing systems, supplies and services to a variety of industries worldwide, which was acquired by a private equity firm in 2011 and owned by said firm until its sale to American Industrial Products in September of 2016. He was the President and Chief Executive Officer of Gerber Scientific from 2001 until 2012 and provided transitional services through his retirement in 2012. Mr. Giles previously served as Senior Vice President and President of Gerber Technology, Inc. ( Gerber Technology ), a subsidiary of Gerber Scientific. Prior to joining Gerber Technology, he served in several senior positions in business unit management, strategy development, mergers and acquisitions and sales and marketing management with FMC Corp., a manufacturer of machinery and chemicals.

The Board believes that as the former President and Chief Executive Officer of a global manufacturing business which was public until 2011, Mr. Giles knowledge of general management and strategic planning, mergers and acquisitions, sales and marketing and business development are valuable additions to our Board. In addition to his business experience, Mr. Giles has also served as a Director of two other public companies.

**William D. Gurley**

*Former President and Chief  
Executive Officer of Stanadyne  
Corporation*

*Age: 69*

*Director Since: 2006*

*Committees (since):*

From 1995 until his retirement in 2006, Mr. Gurley served as President and Chief Executive Officer of Stanadyne Corporation ( Stanadyne ), an engine components and fuel systems manufacturer for industries including automotive and filtration. Prior to that, Mr. Gurley held various senior executive positions at Stanadyne, including Executive Vice President of Marketing, Engineering and Operations. From 1989 to 2006, Mr. Gurley served on Stanadyne s Board of Directors. Prior to joining Stanadyne, Mr. Gurley worked in the Automotive Products Division of Garrett Corporation and the Packard Electric Division of General Motors Corporation. From 2005 to 2011, Mr. Gurley served as a member of the New England Advisory Council of the Federal Reserve Bank of Boston.

As the former President and Chief Executive Officer of a manufacturer of engine components and fuel filtration systems and as a result of his prior work

*Compensation Committee  
(2006)*

experience for the executive management teams of other businesses serving the industry, Mr. Gurley is knowledgeable about the automotive industry in which the Company operates. The Board believes Mr. Gurley's experience in marketing, engineering, operations and strategic planning of highly engineered products in both publicly owned and privately held companies in the United States, Europe, Asia and South America are useful skills in his service to our Board.

*Compensation Committee,  
Chairperson (2008)*

*Corporate Governance  
Committee (2006)*



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Name, Title, Age and Date Became a Director	Business Experience, Other Directorships and Qualifications
<p><b><i>Suzanne Hammett</i></b></p> <p><i>Former Executive Vice President and Chief Commercial Credit Risk Officer, Capital One, N.A.</i></p> <p><i>Age: 62</i></p> <p><i>Director Since: 2000</i></p> <p><i>Committees (since):</i></p> <p><i>Audit Review Committee (2003)</i></p> <p><i>Compensation Committee (2004)</i></p>	<p>From 2007 until her retirement in 2017, Ms. Hammett was the Executive Vice President and Chief Commercial Credit Risk Officer for Capital One, N.A. ( Capital One ), a diversified bank that offers financial products and services to consumers, small businesses and commercial clients. Prior to joining Capital One, Ms. Hammett served as the Executive Vice President, Chief Risk Officer for the Radian Group Inc., a credit enhancement company, from 2005 to 2007. Ms. Hammett began her career with J.P. Morgan Chase &amp; Co., where she was an Executive Vice President and held numerous senior positions, including Head of Credit Risk Policy, during her 28-year tenure.</p> <p>As the former Executive Vice President and Chief Commercial Credit Risk Officer of one of the largest banking institutions in the United States, and with her prior experience working for a number of other financial institutions and investment banks, Ms. Hammett is knowledgeable about commercial finance, business analysis and credit risk management, all of which the Board believes are important to the Company s business.</p>
<p><b><i>S. Carl Soderstrom, Jr.</i></b></p> <p><i>Former Senior Vice President and Chief Financial Officer, Rockwell Automotive</i></p> <p><i>Age: 64</i></p> <p><i>Director Since: 2003</i></p> <p><i>Committees (since):</i></p> <p><i>Corporate Governance Committee, Chairperson (2004)</i></p> <p><i>Audit Review Committee (2003)</i></p>	<p>Mr. Soderstrom has served as a member of the Board of Directors of FreightCar America, Inc. since 2005, and serves as Chair of the Audit Committee and as a member of their Nominating and Corporate Governance Committee. In addition, Mr. Soderstrom has served as a member of the Board of Directors of Westar Energy, Inc. since 2010 and serves as a member of both their Audit and their Finance Committees. From 1986 until his retirement in 2004, Mr. Soderstrom held various senior positions at Rockwell International ( Rockwell ), most recently at the automotive business of Rockwell (subsequently spun off and merged to form ArvinMeritor, Inc., now known as Meritor, Inc.). At the time, ArvinMeritor was a global supplier of a broad range of integrated systems, modules and components serving light vehicle, commercial truck, trailer and specialty original equipment manufacturers and certain aftermarkets. Mr. Soderstrom served as Senior Vice President and Chief Financial Officer at the time of his retirement. Prior to joining Rockwell, Mr. Soderstrom held management positions at General Electric Company and Emerson Electric Co.</p> <p>With his 18 years experience in a variety of senior positions at a global supplier to the automotive industry, most recently as Senior Vice President and Chief Financial Officer, Mr. Soderstrom is knowledgeable about the automotive industry in which the Company operates. In addition to his industry experience, he serves as the Director of two other public companies, is a member of an Audit, a Finance and a Nominating and Corporate Governance Committee, and Chair of an Audit Committee. He brings extensive experience in product</p>

engineering, quality management, manufacturing, finance and procurement to our Board. The Board believes that Mr. Soderstrom's background, business experiences and knowledge offer a valuable contribution to the Board.

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## PROPOSAL 2 ADVISORY VOTE ON EXECUTIVE COMPENSATION

At the 2011 and 2017 Annual Meetings, the Board recommended and our stockholders approved the annual submission of stockholder advisory votes on the compensation of the Company's Named Executive Officers ( Named Executive Officers or NEOs ), which is commonly referred to as Say-on-Pay. Accordingly, the Company submits a Say-on-Pay vote to its stockholders on an annual basis. Although the Say-on-Pay vote is non-binding, the Board and the Compensation Committee will review the voting results and take them into consideration when making future decisions regarding the Company's executive compensation programs.

The goal of the Company's executive pay program is to align the interests of executives and stockholders and create long-term value for the Company's stockholders. To this end, the compensation of the NEOs and certain other members of management, generally consists of four basic components, three of which are tied to performance against financial metrics and/or the market price of the Company's stock:

*Base salary;*

*Annual cash bonuses based on the Company or business unit achieving revenue, operating income, gross margin and working capital financial goals pre-established yearly;*

*Performance-based restricted stock awards based on the Company achieving earnings per share goals established three years in advance; and*

*Nonqualified stock options providing value only when the share price increases.*

For more information, please see *Compensation Discussion and Analysis: Overview Executive Summary* and the discussion that follows.

For all of the NEOs, the annual cash bonus earned and the long term equity awards granted are tied to a mix of revenue, operating income, gross margin, working capital and/or earnings per share metrics specific financial metrics that the Compensation Committee believes align to the creation of stockholder value. If a minimum threshold for a financial metric is not satisfied, no cash bonus is paid with respect to that metric, and the performance shares tied to that metric are forfeited. Similarly, stock options granted to the NEOs only have value if the share price of the Company's stock appreciates from the date of grant.

Stockholders are urged to read the *Compensation Discussion and Analysis*, which discusses how the Company's compensation policies and procedures implement the Company's compensation philosophy, as well as the *2017 Summary Compensation Table* and other related compensation tables and the narrative disclosures that describe the compensation of the Company's NEOs in fiscal year 2017. The *Compensation Discussion and Analysis* highlights in more detail how the compensation of the NEOs in fiscal year 2017 reflected our pay-for-performance philosophy and other key features of our executive compensation program that are designed to align the interests of the NEOs and stockholders. The Board and the Compensation Committee believe that the policies and procedures articulated in the *Compensation Discussion and Analysis* are effective in implementing the Company's compensation philosophy and in achieving its goals, and that the compensation of the NEOs in fiscal year 2017 reflects and supports these compensation policies and procedures.

In accordance with Section 14A of the Securities Exchange Act (the Exchange Act ), the Company is asking stockholders to indicate their approval of the compensation paid to the Company's NEOs as described in this Proxy Statement. Accordingly, the Company is asking stockholders to vote FOR the following non-binding advisory resolution at the Annual Meeting:

RESOLVED, that the compensation paid to the Company's Named Executive Officers, as disclosed pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the compensation discussion and analysis, the compensation tables and any related material disclosed in this proxy statement, is hereby approved.

The outcome of this advisory vote does not overrule any decision by the Company or the Board (or any committees thereof), create or imply any changes to the fiduciary duties of the Company or the Board (or any committees thereof), or create or imply any additional fiduciary duties for the Company or the Board (or any committees thereof).

**THE BOARD RECOMMENDS THAT STOCKHOLDERS VOTE FOR THE APPROVAL OF THE COMPENSATION PAID TO THE COMPANY'S NAMED EXECUTIVE OFFICERS AS DISCLOSED IN THIS PROXY STATEMENT PURSUANT TO THE COMPENSATION DISCLOSURE RULES OF THE SECURITIES AND EXCHANGE COMMISSION.**

TABLE OF CONTENTS**PROPOSAL 3 RATIFICATION OF APPOINTMENT OF INDEPENDENT AUDITOR**

The Audit Review Committee is directly responsible for the appointment, compensation, retention and oversight of the independent auditor retained to audit the Company's financial statements. The Audit Review Committee has appointed PricewaterhouseCoopers LLP ( PwC ) to serve as independent auditor to conduct an audit of the Company's consolidated financial statements for the fiscal year ending December 31, 2018. Although PwC has audited the consolidated financial statements of the Company since 1995 (1987 for legacy firm Coopers Lybrand), the Audit Review Committee reviews and considers retaining an alternative independent auditor from time to time. Representatives of PwC are expected to be present at the Annual Meeting, will have the opportunity to make a statement at the Annual Meeting if they desire to do so, and are expected to be available to respond to appropriate questions.

In accordance with SEC rules and PwC policies, audit partners are subject to rotation requirements to limit the number of consecutive years of service an individual partner may provide audit service to the Company. For lead and concurring audit partners, the maximum number of consecutive years of service in that capacity is five years. The current lead PwC engagement partner was designated commencing with the 2014 audit. The Audit Review Committee is directly involved in selecting the lead engagement partner of the independent auditor firm.

Appointment of the Company's independent auditor is not required to be submitted to a vote of the stockholders of the Company for ratification. However, the Audit Review Committee has recommended that the Board submit this matter to the stockholders as a matter of good corporate practice. If the stockholders do not ratify the appointment, the Audit Review Committee will reconsider whether to retain PwC and may retain that firm, or another, without resubmitting the matter to the Company's stockholders. Even if the appointment is ratified, the Audit Review Committee may, in its discretion, direct the appointment of different independent auditors at any time during the year if it determines that such a change would be in the best interests of the Company and the stockholders.

**THE BOARD RECOMMENDS THAT STOCKHOLDERS VOTE FOR THE RATIFICATION OF THE APPOINTMENT OF PRICEWATERHOUSECOOPERS LLP AS INDEPENDENT AUDITOR FOR FISCAL YEAR 2018.****Principal Fees and Services**

The following table presents fees for professional audit services for the audit of the Company's annual consolidated financial statements for fiscal years ended December 31, 2017 and December 31, 2016, and fees for other services rendered by PwC during those periods:

<i>Fee Category</i>	Fiscal 2017	% of Total	Fiscal 2016	% of Total
Audit fees	\$ 1,523,700	80 %	\$ 1,809,500	94 %
Audit-related fees	350,000	19 %	90,000	5 %

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Tax fees	25,000	1	%	23,100	1	%
All other fees	0	0	%	0	0	%
<b>Total Fees</b>	<b>\$ 1,898,700</b>	<b>100</b>	<b>%</b>	<b>\$ 1,922,600</b>	<b>100</b>	<b>%</b>

The decrease in the 2017 audit fees compared to the 2016 audit fees relates primarily to the non-recurring fees incurred in 2016 in connection with the two acquisitions completed by the Company in that year.

Audit fees are related to services rendered in connection with the annual audit of the Company's consolidated financial statements, including Sarbanes-Oxley Section 404 controls testing, the quarterly reviews of the consolidated financial statements included in the Company's Quarterly Reports on Form 10-Q and international statutory audits. The majority of the work was performed by full-time, permanent employees of PwC. The audit-related fees incurred in 2017 relate primarily to work associated with the Company's adoption of a new revenue recognition accounting standard. Tax fees primarily relate to various tax-related consultations.

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The Audit Review Committee is responsible for fee negotiations with the independent auditor. All of the services described above were approved by the Audit Review Committee pursuant to policies and procedures that were established to comply with the SEC rules that require audit committee pre-approval of audit and non-audit services. On an ongoing basis, management communicates specific projects and categories of services for which advance approval of the Audit Review Committee is required. The Audit Review Committee reviews these requests and advises management and the independent auditor if the Audit Review Committee pre-approves the engagement of the independent auditor for such projects and services. On a periodic basis, the independent auditor reports to the Audit Review Committee the actual spending for such projects and services as compared with the approved amounts. The Audit Review Committee may delegate the ability to pre-approve audit and permitted non-audit services to a sub-committee or the Chair of the Audit Review Committee, provided that any such pre-approvals are reported at the next Audit Review Committee meeting.

The Audit Review Committee has considered whether the services provided by PwC, other than audit services, are compatible with maintaining that firm's independence and has concluded that PwC is independent.

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## CORPORATE GOVERNANCE

### General

Pursuant to the Delaware General Corporation Law and the Company's Bylaws, the Company's business, property and affairs are managed by or under the direction of the Board. Members of the Board are kept informed of the Company's business through discussions with the Chief Executive Officer and other officers, by reviewing materials provided to them, and by participating in meetings of the Board and its committees.

The Company is committed to good corporate governance practices and has adopted Corporate Governance Guidelines to provide a framework for the effective governance of the Company. The Corporate Governance Committee periodically reviews the Corporate Governance Guidelines and recommends changes, as appropriate, to the Board for approval.

The Board has three standing committees to assist the Board in executing its responsibilities: the Audit Review Committee, the Compensation Committee and the Corporate Governance Committee. In accordance with NYSE rules, each Committee is comprised solely of non-employee, independent Directors, within the meaning of the applicable NYSE rules. The Board has adopted a charter for each of the three standing committees, and the Company has a Code of Ethics and Business Conduct (the Code) applicable to all Directors, officers and employees. Links to the Corporate Governance Guidelines, each Committee's charters and the Code can be found on Lydall's website at [www.lydall.com](http://www.lydall.com). All materials available at [www.lydall.com](http://www.lydall.com) are also available to stockholders in print without charge, upon written request to Lydall, Inc., One Colonial Road, Manchester, CT 06042-2378, Attention: Secretary.

### Committees

The table below shows current membership and indicates the chairperson (\*) for each of the standing Board committees.

Audit Review	Compensation	Corporate Governance
Kathleen Burdett*	Kathleen Burdett	James J. Cannon
Matthew T. Farrell	James J. Cannon	Marc T. Giles
Suzanne Hammett	Matthew T. Farrell	William D. Gurley
S. Carl Soderstrom, Jr.	William D. Gurley*	S. Carl Soderstrom, Jr.*
	Suzanne Hammett	

The **Audit Review Committee** assists the Board in fulfilling its responsibility to oversee the integrity of the Company's financial reporting process. The duties and responsibilities of the Audit Review Committee include: overseeing the performance of the Company's systems of internal accounting and financial controls; overseeing the Company's internal audit function; reviewing and determining the outside auditor's qualifications and independence; reviewing the Company's process for monitoring compliance with applicable legal, regulatory and ethics programs; overseeing the procedures for employee complaints and concerns regarding questionable accounting or auditing



matters; overseeing the annual independent audit of the Company's financial statements; and preparing the Audit Review Committee Report required by the SEC to be included in the Company's proxy statement.

The Audit Review Committee meets periodically with management to consider the adequacy of the Company's internal controls and its financial reporting process, and reviews pending or threatened legal proceedings involving the Company and other material contingent liabilities. It also discusses these matters with the Company's internal auditors, independent auditor, and appropriate Company financial and legal personnel. The Audit Review Committee reviews and approves the Company's financial statements and discusses them with management and the independent auditors before those financial statements are publicly released or filed with the SEC.

The Audit Review Committee meets regularly in private session with the independent auditor, has the sole authority to retain and dismiss the independent auditor, pre-approves audit and non-audit services, and periodically reviews the independent auditor's performance and independence from management. The independent auditor has unrestricted access to, and reports directly to, the Audit Review Committee.

The Audit Review Committee also reviews and approves the Company's decision to enter into all swaps transactions, has adopted and reviews annually the policy relating to the Company's use of the non-financial end-user exception ( Swaps Policy ) and reports to the Board annually on the Company's compliance with the Swaps Policy.

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*Audit Committee Financial Expert* The Board has determined that each member of the Audit Review Committee is financially literate within the meaning of the NYSE rules and is an audit committee financial expert as that term is defined under Item 407(d)(5)(ii) of Regulation S-K.

The **Compensation Committee** has responsibility for the Company's compensation of management, incentive plans and programs. The duties and responsibilities of the Compensation Committee include: making recommendations to the Board regarding the Company's incentive and equity-based compensation plans and non-CEO compensation policy; reviewing and approving the Company's goals and objectives relevant to compensation (such as the goal of attracting and retaining highly qualified individuals and motivating individual performance leading to increased stockholder value); determining and approving the Chief Executive Officer's annual compensation, including incentive awards; reviewing the Company's Compensation Discussion and Analysis ( CD&A ) with management and, based upon such review, considering whether it will recommend to the Board that the CD&A be included in the Company's proxy statement; preparing the Compensation Committee Report for inclusion in the annual proxy statement; approving all grants of stock awards pursuant to the Company's stock incentive compensation plans; approving all employment agreements and compensation arrangements for the CEO, the Named Executive Officers and other direct reports of the CEO; reviewing whether risks associated with the Company's compensation policies and practices are reasonably likely to have a material adverse effect on the Company; reviewing the form and amount of compensation for non-management Directors and recommending changes to the Board; and retaining or obtaining advice from compensation advisors after taking into consideration certain independence factors related to said compensation advisors.

The **Corporate Governance Committee** has responsibility for developing Board membership and overseeing corporate governance of the Company. The Corporate Governance Committee is responsible for: identifying individuals who are qualified to become Board members consistent with criteria approved by the Board; selecting and recommending to the Board the Director nominees for the next Annual Meeting; making recommendations to the Board as to the membership and chairperson of each standing committee; developing and recommending to the Board a set of corporate governance guidelines applicable to the Company designed to provide for effective and efficient governance of the Company; overseeing the evaluation of the Board; and providing guidance on matters relating to corporate governance.

Other duties and responsibilities of the Corporate Governance Committee include: assessing whether a director nominee who does not receive a majority of the votes cast in an uncontested election of directors should continue to serve as a director; reviewing annually the relationships between directors, the Company and members of management and recommending to the Board whether each director qualifies as independent; periodically reviewing the Board's leadership structure to assess whether it is appropriate given the specific characteristics or circumstances of the Company; overseeing the development of a succession plan for the Chief Executive Officer; evaluating the Chief Executive Officer's performance annually and overseeing the evaluation of the Company's executive officers; and reviewing and approving all director and officer indemnification and insurance arrangements.

## Nomination Process

The Corporate Governance Committee is responsible for identifying individuals who are qualified to be Directors, consistent with criteria approved by the Board, and selecting and recommending to the Board the Director nominees for each Annual Meeting. The Corporate Governance Committee evaluates the skills and expertise needed by the Board and the skills and expertise that are possessed by current Board members. The Corporate Governance

Committee seeks persons of the highest ethical standards and proven integrity, and with demonstrated ability and sound judgment, to serve as members of the Board.

When considering candidates for Director, the Corporate Governance Committee takes into account a number of factors, including the following criteria approved by the Board: (i) whether the candidate is independent under the NYSE rules, the rules and regulations under the Exchange Act and the independence standards adopted by the Board; (ii) whether the candidate has skills and expertise needed by the Board; (iii) whether the candidate has demonstrated ability, sound judgment and good decision-making skills; (iv) whether the candidate has prior experience as a corporate Director; (v) whether the candidate has prior public company experience; (vi) whether the candidate has prior experience in global manufacturing companies; and (vii) the extent to which the candidate has other time commitments and obligations that might interfere with his or her duties and responsibilities as a Director. All members of the Audit Review Committee must meet the additional standards for independence applicable to members of an audit committee under Section 10A(m) of the Exchange Act and the NYSE rules

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and must satisfy the financial literacy requirements of the NYSE rules. At least one member of the Audit Review Committee must be an audit committee financial expert, as defined under rules promulgated by the SEC. All members of the Compensation Committee must meet the additional standards for independence applicable to members of a compensation committee under the NYSE rules.

Not all Directors need to fulfill all criteria; rather, the Corporate Governance Committee seeks candidates whose skills balance or complement the skills of other Board members.

No Director may sit on more than four boards of publicly-traded companies in addition to the board of the company by which he or she is employed.

The Corporate Governance Committee has not adopted a written policy with regard to the consideration of diversity when evaluating candidates for Director. However, in practice, the Corporate Governance Committee considers diversity of viewpoint, professional experience, education and skill in assessing candidates for the Board to ensure breadth of experience, knowledge and abilities within the Board. The Corporate Governance Committee does not assign specific weights to particular criteria that the Corporate Governance Committee reviews and no particular criterion is a prerequisite for the consideration of any prospective nominee.

When seeking candidates for Director, the Corporate Governance Committee may solicit suggestions from incumbent Directors, management or others. From time to time, the Corporate Governance Committee may also employ a search firm to identify appropriate candidates and perform screening interviews and reference checks for candidates who are then interviewed by the Corporate Governance Committee and presented to the Board, if appropriate. In fiscal year 2017, the Corporate Governance Committee employed a leading national search firm to assist it in identifying qualified candidates to serve as an independent member of the Board, and the Board has nominated David G. Bills, who was identified through such engagement, as a nominee to stand for election at the Annual Meeting.

Unless otherwise requested by the Corporate Governance Committee, a Director shall offer not to stand for re-election at any annual meeting that follows his or her seventieth birthday. In addition, a Director shall tender his or her resignation following any change in the Director's employment status or principal position, or any other significant change in his or her personal circumstances. The Board may ask the Director not to resign, or may defer acceptance of the resignation.

## **Nominations by Stockholders**

The Corporate Governance Committee will consider in accordance with the criteria described above written proposals from stockholders for nominees for Director, provided such proposals meet the requirements set forth in the Company's Bylaws. For a description of the procedures a stockholder must follow to nominate a person for election to the Board, please see *Stockholder Proposals and Director Nominations* below.

## **Leadership Structure**

The Board, upon the recommendation of the Corporate Governance Committee, has determined that the roles of the Chair of the Board and the Chief Executive Officer should remain separated. Accordingly, the Board has appointed Marc T. Giles, an independent director within the meaning of NYSE rules, as the Chair of the Board. The Company has had a non-management Chair since 1998. The Board and the Corporate Governance Committee believe this

leadership structure continues to be appropriate for the Company at the present time because the bifurcated leadership structure:

*enhances the independent oversight of the Company and the Board's leadership role in fulfilling its oversight responsibilities;*

*frees the Chief Executive Officer to focus on Company operations instead of Board administration;*

*provides the Chief Executive Officer with an experienced sounding board;*

*enhances the independent and objective assessment of risk by the Board; and*

*provides an independent spokesperson for the Company.*

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## Independence Determination

The Board has concluded that David G. Bills, Kathleen Burdett, James J. Cannon, Matthew T. Farrell, Marc T. Giles, William D. Gurley, Suzanne Hammett, and S. Carl Soderstrom, Jr. (all of the current non-employee Directors and nominees for Director) as well as W. Leslie Duffy (a former non-employee Director who served through April 2017) are or were independent for purposes of the applicable NYSE rules, that the members of the Audit Review Committee are also independent for purposes of Section 10A(m)(3) of the Exchange Act and that the members of the Compensation Committee are also independent under the enhanced independence rules of the NYSE for compensation committee members. The Board based its independence determinations in part on a review of the responses of the Directors to questions regarding employment and compensation history, affiliations, family and other relationships (which responses indicated that no relationships or transactions exist), together with an examination of those companies with whom the Company transacts business. Although the Board maintains categorical standards to assist in determining whether non-employee Directors are independent, given the absence of any relationships or transactions between non-employee Directors and the Company, the categorical standards were not used in connection with the Board's determinations in February 2017 or 2018. The categorical standards are set forth in the Company's Corporate Governance Guidelines (available on [www.lydall.com](http://www.lydall.com)).

## Compensation Committee Interlocks and Insider Participation

During fiscal year 2017, the Compensation Committee consisted of Kathleen Burdett, James J. Cannon, Matthew T. Farrell, Marc T. Giles (until April), William D. Gurley and Suzanne Hammett. As discussed above, all members of the Compensation Committee are independent Directors under the enhanced independence rules of the NYSE for compensation committee members. No executive officer of the Company has served as a Director or a member of a compensation committee of another company where any member of the Compensation Committee is an executive officer.

## Risk Oversight

The Board oversees the Company's risk management processes directly and through its committees.

Management has adopted an ongoing risk management process that it uses to identify and assess Company risks. Periodically, management advises the Board and the appropriate Board committee(s) of the following:

*risks identified;  
management's assessment of those risks at the business unit and corporate levels;  
its plans for the management of those identified risks or the mitigation of their effects; and  
the results of the implementation of those plans.*

The Board fulfills its oversight role by discussing with management the policies and practices utilized by management in assessing and managing risks and providing input on those policies and practices, through:

*Board oversight of the business and strategic risks of the Company;  
Audit Review Committee oversight of financial reporting and compliance risks confronting the Company; and*

*Compensation Committee oversight of risks associated with the Company's compensation policies and practices, including variable cash compensation, equity compensation and change in control arrangements.*

In addition, the Board may request regular reports directly from personnel of the Company responsible for oversight of particular risks within the Company. This process enables the Board and its committees to coordinate and supervise risk oversight, particularly with respect to risks that are overseen by different committees of the Board and different personnel within the Company.

The Company provides detailed risk factors impacting its business in its Annual Reports on Form 10-K and its Quarterly Reports on Form 10-Q filed with the SEC.

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### **Related Party Transactions**

The Board is committed to upholding the highest legal and ethical conduct in fulfilling its responsibilities and recognizes that related party transactions can present a heightened risk of potential or actual conflicts of interest. Accordingly, as a general matter, the Company prefers to avoid related party transactions.

The Company follows a written policy for the review and prior approval by the Corporate Controller's Department of all related party transactions. The policy includes a detailed process which requires a thorough review and documentation of any potential transactions before consummation. In addition, annually, the General Counsel obtains responses of the Directors and executive officers to questions as to whether a family member of a Director or executive officer is employed by the Company and whether a Director or executive officer has any other relationship with the Company. The Company compiles a list of those companies reported (if any) and compares it against the record of companies with whom the Company transacts business, noting the dollar amount of transactions with such companies, if any. The Company then provides a report to the members of the Audit Review Committee, which reviews the information.

The Company did not engage in any related party transactions requiring disclosure during fiscal year 2017 and none are currently proposed.

### **Board Attendance**

During fiscal year 2017, the Board held five meetings; the Audit Review Committee held five meetings; the Compensation Committee held five meetings; and the Corporate Governance Committee held seven meetings (including three special meetings). Each of the Directors attended at least 75% of the aggregate number of meetings of the Board and of each of the Board committees of which he or she was a member during fiscal year 2017. The Board's practice is to meet in executive session without members of management present at every regularly scheduled Board meeting held in person and at special meetings as circumstances warrant. These sessions are presided over by the Chair of the Board.

A Board meeting is scheduled in conjunction with the Company's Annual Meeting, and in accordance with the Corporate Governance Guidelines, all of the Director nominees are expected to attend the Annual Meeting. All Directors and nominees attended last year's Annual Meeting.

### **Communications With Directors**

Stockholders of Lydall and other parties may contact the Chair of the Board by email at: *chairman@lydall.com* and, if interested in communicating with the Board or any Director, may write to them at the following address:

Lydall, Inc.  
One Colonial Road  
Manchester, CT 06042

Communications are distributed to the Board, or to any individual Director, as appropriate, depending on the facts and circumstances outlined in the communication. In that regard, the Board has requested that certain items that are



unrelated to the duties and responsibilities of the Board should be excluded, such as product inquiries and complaints, new product suggestions, resumes and other forms of job inquiries, surveys, and business solicitations or advertisements. In addition, material that is unduly hostile, threatening, illegal or similarly unsuitable will be excluded, with the provision that any communication that is filtered out must be made available to any non-management Director upon request.

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## **Additional Disclosures**

In accordance with NYSE rules, in the event that any member of the Audit Review Committee simultaneously serves on the audit committees of more than three public companies, the Board will assess whether such simultaneous service impairs the ability of such member to effectively serve as a member of the Audit Review Committee, and the Company will disclose such assessment either on or through the Company's website or in its annual proxy statement or Annual Report on Form 10-K filed with the SEC. No member of the Company's Audit Review Committee currently serves on the audit committees of more than three public companies.

In addition, the Company will disclose, either on or through the Company's website or in its annual proxy statement or Annual Report on Form 10-K filed with the SEC, any contributions by the Company to a tax exempt organization in which any non-management or independent Director serves as an executive officer if, within the preceding three years, contributions in any single fiscal year exceeded the greater of \$1 million or 2% of such tax exempt organization's consolidated gross revenues. No such contributions have been made by the Company to any such tax exempt organization.

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## REPORT OF THE AUDIT REVIEW COMMITTEE

The Audit Review Committee (the Committee) operates under a written charter adopted and approved by the Board (the Charter). The Charter, which defines the functions and responsibilities of the Committee, is reviewed annually. A link to the Committee's Charter can be found on [www.lydall.com](http://www.lydall.com). The Committee has determined that its Charter and practices are consistent with the listing standards of the NYSE and the provisions of the Sarbanes-Oxley Act of 2002.

During 2017, all Directors who served on the Committee were independent for purposes of the NYSE rules and Section 10A(m)(3) of the Exchange Act. The Board has determined that none of the Committee members has a relationship with the Company that may interfere with his/her independence from the Company and its management, and that each member is an audit committee financial expert as defined by the SEC.

Periodically, the Committee meets with management to consider the adequacy of the Company's internal controls and the objectivity and appropriateness of its financial reporting. The Committee also discusses these matters with PwC, the Company's independent auditors, appropriate Company financial personnel, and internal auditors, both separately and jointly. Independent and internal auditors of the Company have unrestricted access to the Committee.

Management has primary responsibility for the Company's financial statements and the overall reporting process, including the Company's system of internal controls. The independent auditors audit the annual financial statements prepared by management, express an opinion as to whether those financial statements fairly present the financial position, results of operations and cash flows of the Company in conformity with generally accepted accounting principles in the United States (U.S. GAAP), and discuss with the Committee the Company's significant accounting policies, accounting estimates and management judgments reflected in the financial statements, audit adjustments arising from the audit, and other matters in accordance with Auditing Standard No. 1301 (Communications with Audit Committees) as adopted by the Public Company Accounting Oversight Board (PCAOB).

The Committee reviewed the Company's audited financial statements for the fiscal year ended December 31, 2017, and met with both management and PwC to discuss those financial statements. Management has represented to the Committee that the financial statements were prepared in accordance with U.S. GAAP. PwC has reported to the Committee that such financial statements present fairly, in all material respects, the financial position, results of operations, and cash flows of the Company in accordance with U.S. GAAP.

At each regularly scheduled Committee meeting during 2017, the Committee monitored and discussed with management and PwC the status of the Company's compliance with the requirements of Section 404 of the Sarbanes-Oxley Act of 2002. The Committee also reviewed and discussed with PwC and management their reports and attestations on internal control over financial reporting in accordance with Section 404 of the Sarbanes-Oxley Act of 2002.

The Committee annually reviews PwC's independence and performance in connection with the determination to retain PwC. PwC has provided to the Committee the written disclosures and the letter required by PCAOB's Ethics and Independence Rule 3526 (Communication with Audit Committees Concerning Independence), and the Committee discussed and confirmed with PwC their independence. As a result of their evaluation, the Committee has concluded that PwC has the ability to provide the necessary expertise to audit the Company's businesses on a global basis, and the Committee approved the appointment of PwC as Lydall's independent registered public accounting firm for 2018.

Based on the foregoing, the Committee has recommended to the Board, and the Board approved, that the Company's audited financial statements be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

*Kathleen Burdett, Chair*

*Matthew T. Farrell*

*Suzanne Hammett*

*S. Carl Soderstrom, Jr.*

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## COMPENSATION DISCUSSION AND ANALYSIS

### Overview Executive Summary

The goal of the Company's executive pay program is to align the interests of executives and stockholders and create long-term value for the Company's stockholders. To this end, the 2017 compensation of the Named Executive Officers (NEOs) primarily consisted of five basic components, three of which were tied to performance against financial metrics and/or the market price of the Company's stock:

*Base salary based on competitive benchmarking, individual performance and individual responsibilities;*  
*Annual cash bonuses based on the Company's performance against financial goals pre-established yearly, including revenue, operating income, gross margin and working capital;*  
*Performance-based restricted stock awards (PSAs) based on the Company achieving long-term earnings per share (EPS) goals established three years in advance;*  
*Restricted stock awards (RSAs) as recognition and to encourage NEO retention; and*  
*Stock options vesting over four-years and providing future value only when the share price increases.*

Our executive compensation structure is designed to achieve the Company's short-term and long-term financial and operational objectives and to align the interests of stockholders and executives. In that respect, the actual 2017 compensation of the NEOs reflects the philosophy of making a substantial portion of each executive's compensation variable depending on the Company's performance. The chart below shows the 2017 compensation pay mix for the CEO.

*The CEO compensation pay mix is calculated based on (1) 2017 Base Salary, (2) 2017 Cash Bonus paid in February 2018, and (3) 2017 Long-Term Incentive grants made on December 9, 2016.*

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### **Key Compensation Decisions**

The following highlights the key decisions made by the Committee related to 2017 compensation for the NEOs:

*Made adjustments to increase the base salaries of NEOs where appropriate, as detailed below under the Base Salary section;*

*Awarded a cash payout at 93% of target to the current NEOs employed at corporate headquarters (Messrs. Barnhart, Deakin and McDaniel), 93% of target for Mr. Marold, and 139% for Mr. Abbruzzi, each of whom are employed at a business unit, under the Company's annual incentive performance program (the AIP Program) based on the Company's and the two applicable business units' consolidated performance metrics for 2017;*

*Granted long-term incentive opportunities through PSAs (50%) and stock options (50%) to Messrs. Barnhart and Marold; and PSAs (50%) and RSAs (50%) to Messrs. Deakin, Abbruzzi and McDaniel;*

*Granted RSAs to Mr. Deakin in connection with his appointment as the President of the newly formed Thermal Acoustical Solutions segment;*

*Set financial performance metrics targets for the AIP Program consistent with the business plan to support continued sustained growth and profitability;*

*Established EPS performance goal for the PSA grant; and*

*Certified the vesting of PSAs granted December 5, 2014 based on the achievement of 2017 actual adjusted EPS of \$2.83 (after adjusting out any earnings benefit tied to the recently adopted 2017 Tax Reform Act) versus a target EPS of \$2.52.*

At the request of the Compensation Committee, management conducted its annual assessment of the risk profile of the Company's compensation programs in February 2018. As a result of this review, the Compensation Committee believes that the Company's compensation policies do not encourage excessive and unnecessary risk-taking, and that the level of risk that these policies and practices do encourage is not reasonably likely to have a material adverse effect on the Company.

### **Compensation Objectives**

#### **Create Incentives that Motivate Performance**

The key elements of executive compensation that depend on the Company's financial and operating performance include:

*annual incentive award payouts that are tied to achievement of financial performance targets, with opportunities for more compensation should actual results exceed targets; and*

*long-term incentive awards that are made in the form of performance-based stock awards (which are contingent upon the Company achieving specific financial targets); restricted stock awards (which are contingent upon continued employment by the executive); and stock options (which only have value if the stock price increases after the date of grant).*

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### **Align Management and Stockholder Interests**

The Committee provides compensation and adopts policies designed to align the interests of executives with those of the stockholders. These include:

*granting executives compensation opportunities in the form of equity awards, so that the actual compensatory value of an award is directly connected to the Company's stock price;*  
*making cash and equity awards contingent upon the Company achieving financial measures that correlate with long-term stockholder value such as income from operations, earnings per share, working capital and gross margin;*  
*share retention guidelines that require executives to acquire and hold an amount of stock equal to a multiple of their annual base salaries;*  
*provisions relating to the clawback or recoupment of compensation in equity-based compensation programs and in cash bonus plans; and*  
*policies to prohibit hedging and limit pledging of the Company's stock.*

### **Attract, Motivate and Retain Executives**

The Committee strives to attract, motivate and retain executive officers by:

*offering competitive base salaries;*  
*tying annual cash bonuses to short-term performance goals;*  
*linking PSAs to long-term performance goals and continued employment;*  
*linking RSAs to individual recognition and continued employment; and*  
*granting stock options that require stock price appreciation to provide value and continued employment to vest.*

### **Implementing Compensation Objectives**

#### **Overseeing Executive Compensation Programs**

The Committee has been appointed by the Board to oversee matters relating to executive compensation. Reporting to the Board, the Committee has overall responsibility for the Company's compensation and incentive plans and programs. The Committee may form, and delegate authority to, subcommittees when appropriate. If the Committee delegates any function to one or more members of the Committee for any purpose, those members shall report any action taken to the full Committee at its next meeting. For a more detailed description of the Committee's responsibilities and its composition, please see the discussion under the heading *Corporate Governance - Committees* in this Proxy Statement.

#### **Determining Compensation**

The Committee determines and approves the Chief Executive Officer's compensation and approves the compensation for each of the other NEOs based upon the recommendations of the Chief Executive Officer. From time-to-time, the Committee engages independent compensation consultants to provide market and competitive information to assist it in understanding the competitive landscape for all of the NEOs and in developing compensation programs for them.





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In determining compensation for the NEOs for fiscal year 2017, including the grant of stock options, RSAs and PSAs in December 2016, the Committee considered the following:

*competitive pay practices (as informed by the Company's experiences in recruiting new executive officers, and the Meridian analysis described below);*  
*the executive's individual performance, responsibilities, and experiences (as informed by the Board's annual evaluation of the CEO and by the input received from the CEO with respect to each of the other executive officers);*  
*the Company's performance and financial condition;*  
*the executive's contribution toward strategic acquisitions;*  
*the results of the Say-on-Pay vote held at the annual meeting of stockholders; and*  
*external market and economic conditions.*

In addition, the Committee reviews compensation data (which summarize current and historical compensation of each NEO) and an accumulated wealth analysis (which summarizes the long-term equity-based compensation accumulated by each NEO over the past five years). The Committee also evaluates each individual's total compensation compared with other executives within the organization.

The Committee does not assign specific weights to any of these factors described above and, ultimately, the Committee's compensation decisions are subjectively reached based on the Committee's business judgment.

Periodically throughout the year, the Committee discusses the philosophy for overall compensation, reviews and discusses adequacy and appropriateness of the structure of compensation, considers whether to modify compensation and the relative mix of compensation elements and, on occasion, makes changes to compensation that it deems appropriate.

## **Role of Management**

The Chief Executive Officer assists the Committee with respect to the compensation packages for the NEOs other than himself. This assistance includes making recommendations regarding salary and incentive compensation levels based on management's review of performance, achievement of goals and objectives, and competitive market information. Executive officers do not play a role in their own compensation determinations or that of others (except that the Chief Executive Officer is directly involved, with the support of senior leaders in the Human Resources Department, in the compensation determinations of other executive officers), except to discuss their own respective individual performance with the Chief Executive Officer. The final approval of compensation for the executive officers is performed in private session, with no executive officer (including the CEO) attending. No executive officer is involved in determining Director compensation.

## **Role of Consultants**

The Committee considers information and advice obtained from its compensation consultant, Meridian Compensation Partners LLC (Meridian), in determining the compensation packages for the NEOs and all directors who are not employees of Lydall (the Non-Employee Directors). Meridian is retained directly by the Committee. The Committee has determined that no conflicts of interest exist between the Company and Meridian based on SEC Rule 10C-1(b)(4) and the corresponding NYSE independence factors regarding compensation advisor independence.



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In September 2016, the Committee commissioned and received an Executive Compensation Analysis report from Meridian (the 2016 Analysis ). Among other factors, inputs from the 2016 Analysis were considered for setting NEO compensation for 2017 and 2018.

For the 2016 Analysis, Meridian used data from the 2016 Aon Hewitt TCM survey and the 2016 Willis Towers Watson CDB General Industry Executive Compensation Survey ( Willis Towers Watson ). The Aon Hewitt data was based on companies with between \$200 million and \$1.5 billion in revenue. The Willis Towers Watson data was regressed to reflect companies and business units of Lydall s size.

The 2016 Analysis described above was used by the Committee to supplement its general understanding of current compensation practices. The Committee does not target payment for any compensation element or total compensation to any specified level of the companies included in the survey data. The Committee does not have any policies for allocating between long-term and currently paid-out compensation, between cash and non-cash compensation, among different forms of non-cash compensation, or among different forms of long-term awards.

## Elements of Compensation

As noted above, the 2017 compensation for the NEOs consisted of base salary, eligibility for an annual cash performance bonus under the AIP Program, long-term equity incentive awards and other compensation, including benefits and perquisites. Each element of compensation is explained below.

### Base Salary

Adjustments were made to increase the base salaries of the NEOs for 2017 ranging from 3% to 5% as shown in more detail in the table below. In making these adjustments, the Committee took into consideration the factors described above under Determining Compensation.

All adjustments to NEO base salaries were approved by the Committee at a regularly scheduled meeting of the Committee held on December 9, 2016 and were effective as of December 26, 2016.

The base salaries of the NEOs and the percentage increases for 2017 were as follows:

<i>Name</i>	Base Salary for 2016	Percentage Increase	Base Salary for 2017
Dale G. Barnhart	\$ 592,000	4.7 %	\$ 620,000
Scott M. Deakin	\$ 402,000	4.5 %	\$ 420,000
Joseph A. Abbruzzi	\$ 310,500	3.1 %	\$ 320,000
Chad A. McDaniel	\$ 301,000	4.7 %	\$ 315,000
Paul A. Marold, Jr.	\$ 325,000	3.1 %	\$ 335,000

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**Annual Incentive Performance Program ( AIP Program )**

The Company's AIP Program, determination of eligibility and amount of the cash performance bonus payable to each of the NEOs is described below:

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The Target Bonus Percentage, Target Bonus Amount, Combined AIP Bonus Payout Factor and Final AIP Payout amount for each of the NEOs for 2017 are shown in the following table:

AIP Table 1

<i>Name</i>	Target Bonus Percentage	Target Bonus Amount	Combined AIP Bonus Payout Factor	Final AIP Payout
Dale G. Barnhart	100%	\$ 620,000	93%	\$ 575,856
Scott M. Deakin	60%	\$ 252,000	93%	\$ 234,058
Joseph A. Abbruzzi <sup>(1)</sup>	40%	\$ 128,000	139%	\$ 177,638
Chad A. McDaniel	45%	\$ 141,750	93%	\$ 131,657
Paul A. Marold, Jr. <sup>(2)</sup>	40%	\$ 134,000	93%	\$ 125,022

The Technical Nonwovens business achieved three Performance Metrics above target and one Performance Metric above threshold but below target, resulting in an AIP Bonus Payout Factor of 150% for the year-ended December (1)31, 2017. For Mr. Abbruzzi, since 80% of his bonus payout is based on the Technical Nonwovens business and 20% of his bonus payout is based on the Company's consolidated performance, his Combined AIP Bonus Payout Factor for 2017 is 139%.

The Performance Materials business achieved above target for one Performance Metric, above threshold but below target for two Performance Metrics, and below threshold on one Performance Metric, resulting in an AIP Bonus (2)Payout Factor of 93% for the year ended December 31, 2017. For Mr. Marold, since 80% of his bonus payout is based on the Performance Materials business and 20% of his bonus payout is based on the Company's consolidated performance, his Combined AIP Bonus Payout Factor for 2017 is 93%.

The Performance Metrics selected by the Committee for 2017 and as defined in the AIP Program are:

AIP Table 2

<i>Performance Metric</i>	Metric Definition
Operating Income	Operating income from continuing operations of the Company for the performance period, as set forth in the audited financial statements of the Company
Working Capital	The average of the percentages for each quarter, calculated by dividing: (A) such quarter's working capital (defined as trade accounts receivable, including other tooling receivables, plus inventory minus accounts payable); by (B) such quarter's annualized net sales from continuing operations
Gross Margin	Percentage resulting from (a) the excess, if any, of net sales from continuing operations over cost of sales from continuing operations, divided by (b) net sales from continuing operations
Revenue	Total net sales, adjusted to exclude foreign exchange fluctuations

The Performance Metric Targets, actual performance results and AIP Bonus Payout Factor for 2017, each on a consolidated basis, are shown in the following table:

AIP Table 3

<i>Performance Metric</i>	Performance Metric Targets <sup>(1)</sup>	Actual Performance Results <sup>(1)</sup>	AIP Bonus Payout Factor		Combined AIP Bonus Payout Factor <sup>(2)</sup>
Operating Income	\$69,171,000	\$65,372,000	73	%	93%
Working Capital	18.9%	17.7%	200	%	
Gross Margin	24.7%	23.0%	0	%	
Revenue	\$672,408,000	\$671,871,000	99	%	

All Performance Metric Targets and actual performance with respect to those targets are subject to adjustment by the Committee, in its discretion, if the Committee determines it is necessary or appropriate to adjust for the effects of extraordinary items, unusual or non-recurring events, changes in accounting principles, realized investment gains or losses, discontinued operations, acquisitions, divestitures, material restructuring or impairment charges and other similar items. The Company is not disclosing the targets for its business units because these targets represent confidential, commercially sensitive information. Of the sixteen (16) business unit Performance Metric Targets established in the plan for 2017, eight were achieved above target, five were achieved above threshold but below target, and three were below threshold.

For NEOs employed at corporate headquarters (Messrs. Barnhart, Deakin and McDaniel), 100% of the AIP Program bonus payout is based on consolidated Company performance. For the NEOs employed at business units, (2) Mr. Marold (Performance Materials), and Mr. Abbruzzi (Technical Nonwovens), 80% of the AIP Program bonus payout is based on performance of their respective business units against selected Performance Metrics and the remaining 20% is based on consolidated Company performance.

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The 2017 AIP Performance Metrics, their relative weights and the performance and payout ranges, each on a consolidated basis, are shown in the following table:

AIP Table 4

<i>Performance Metric</i>	<i>Weight</i>	<i>Threshold<sup>(1)</sup> Performance</i>	<i>Payout</i>	<i>Target Performance</i>	<i>Payout</i>	<i>Maximum<sup>(1)</sup> Performance</i>	<i>Payout</i>
Operating Income	25%	90%	50%	100%	100%	110%	200%
Working Capital	25%	+150 Basis Points	50%	Target Basis Points	100%	-100 Basis Points	200%
Gross Margin	25%	-100 Basis Points	50%	Target Basis Points	100%	+100 Basis Points	200%
Revenue	25%	95%	50%	100%	100%	110%	200%

There will not be any payout for performance below Threshold. Maximum payout is limited to 200% of Target.

(1) Payout is determined on a linear basis for performance achievement between Threshold to Target and then Target to Maximum.

## Long-Term Equity Incentive Awards

The Committee believes that executives and other employees who are in a position to make a substantial contribution to the long-term success of the Company and to build stockholder value should have a significant equity stake in the Company. The Company uses equity grants to focus on the retention of executive officers and to enhance the alignment of the interests of executive officers with the goals of improving Company profitability and advancing stockholder interests over the long term.

## Grants Made as Part of 2017 Compensation

The Committee generally awards stock options and PSAs to the NEOs as part of their annual compensation. The Committee awarded PSAs (50%) and stock options (50%) to Messrs. Barnhart and Marold as part of their annual compensation. The Committee awarded PSAs (50%) and RSAs (50%) in lieu of stock options to Messrs. Deakin, Abbruzzi and McDaniel as part of their annual compensation to recognize their contributions toward the successful negotiations and consummations of the Texel and the Gutsche acquisitions. The Committee also awarded a one-time RSA on October 26, 2017 to Mr. Deakin in connection with his appointment as the President of the newly-formed Thermal Acoustical Solutions segment. The Committee approved the following equity awards for the NEOs as part of their 2017 compensation package. The amounts of awards were subjectively determined by the Committee based on the factors described above under *Determining Compensation*.

*Time-Based Stock Option Awards* The Committee approved the award of stock options with a purchase price equal to the fair market value of the Company's Common Stock as of the date of grant (December 9, 2016) to Messrs. Barnhart and Marold. The stock options vest in equal annual increments of twenty-five (25%) percent commencing on the first anniversary of the date of grant, assuming continued employment by the recipient on each of the vesting dates.

*Performance-Based Restricted Stock Awards* The Committee approved an award of PSAs to the NEOs on December 9, 2016 that will vest upon certification by the Committee that the Company has achieved an established earnings per share target for fiscal year 2019 as follows:

	Threshold <sup>(1)</sup>	Target	Maximum <sup>(1)</sup>
Earnings per share Achievement	80%	100%	120%
Payout Factor (% of PSA vesting)	50%	100%	150%

There will not be any payout for EPS performance below Threshold. Maximum payout is limited to 150% of (1)Target. The vesting percentage of the PSAs is determined on a linear basis for performance achievement between Threshold and Target and between Target and Maximum.

To the extent earnings per share targets are achieved, these PSAs will vest immediately upon such certification by the Committee. The Company has not disclosed the specific fiscal year 2019 earnings per share target because it represents confidential, commercially-sensitive information that the Company does not disclose to the public and that could cause competitive harm if known in the marketplace. Both earnings per share and the factors that influence earnings per share, such as revenue and efforts to control costs, are inherently competitive and if disclosed would provide valuable insight into areas of focus for the Company. The Committee set the 2019 earnings per share target for the PSAs at a level that it believed would be challenging but possible for the Company to achieve.



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*Time-Based Restricted Stock Awards* The Committee approved the award of RSAs in lieu of stock options to Messrs. Deakin, Abbruzzi and McDaniel on December 9, 2016 that will vest in full on the third anniversary of the date of grant. The Committee also approved the award of a one-time RSA on October 26, 2017 to Mr. Deakin that will vest in full on the second anniversary of the date of grant.

The following is a summary of the long-term incentive awards made to the NEOs on the dates indicated as part of their 2017 compensation:

Name	Award Date	Time-Based Stock Option Award		RSAs		PSAs		Total
		Number of Shares	Grant Date Fair Value <sup>(1)</sup> (\$)	Number of Shares	Grant Date Fair Value <sup>(1)</sup> (\$)	Number of Shares at Target	Grant Date Fair Value <sup>(1)</sup> (\$)	Grant Date Fair Value <sup>(1)</sup> (\$)
Dale G. Barnhart	12/09/16	23,135	600,122			9,350	600,270	1,200,392
Scott M. Deakin <sup>(2)</sup>	12/09/16			3,505	225,021	3,505	225,021	650,177
	10/26/17			3,395	200,135			
Joseph A. Abbruzzi	12/09/16			2,340	150,228	2,340	150,228	300,456
Chad A. McDaniel	12/09/16			2,340	150,228	2,340	150,228	300,456
Paul A. Marold Jr	12/09/16	4,820	125,031			1,950	125,190	250,221

(1) The amounts in these columns represent the grant date fair value determined in accordance with FASB Accounting Standards Codification Topic 718, Compensation – Stock Compensation (ASC 718).

(2) Mr. Deakin's RSA grant on October 26, 2017 was related to his appointment as the President of the newly-formed Thermal Acoustical Solutions segment.

Specifically with respect to the equity awards granted to the CEO in connection with his 2017 compensation, the Committee considered the Company's strong performance, the CEO's continued contributions relative to the ongoing execution of the Company's strategic transformation, and other accomplishments in deciding to make equity awards totaling approximately \$1.2 million.

The time-based stock option awards, RSAs and PSAs granted to the NEOs in December 2016 are reflected in the *Summary Compensation Table* as 2016 compensation because these awards were actually granted in 2016, even though they relate to the 2017 compensation packages for the NEOs. For the same reason, these awards were reflected in last year's proxy statement in the table titled *Grants of Plan-Based Awards for 2016*. The amounts reported in the Stock Awards and Option Awards columns of the *Fiscal Year 2017 Summary Compensation Table* relate to the PSAs, RSAs and stock options granted by the Company in December 2017 as a component of 2018 compensation. These awards, which are described below in *Fiscal 2018 Executive Compensation*, are reflected in the table titled *Grants of Plan-Based Awards for 2017*.

The Company does not have a program, plan or practice to select equity grant dates in connection with the release of favorable or negative news. The Company generally grants equity awards at the regularly scheduled December meeting of its Board. With respect to 2017 compensation, stock option grants were made and PSAs and RSAs were awarded to the NEOs at a meeting of the Compensation Committee on December 9, 2016. See *Fiscal 2018 Executive Compensation Components* below for a discussion of the timing of equity grants with respect to 2018 compensation.

## **Payouts of Prior Awards Based on 2017 Performance**

The 2017 earnings per share ( EPS ) target for the PSAs granted in 2014 was set at \$2.52 by the Committee. On February 20, 2018, the Committee determined that the 2017 EPS exceeded target level performance, as actual adjusted EPS for 2017 was \$2.83. Accordingly, all of the PSAs awarded to Messrs. Barnhart, Abbruzzi and McDaniel that were based on the 2017 EPS target vested at 112% of target.

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The Company has included provisions relating to the clawback or recoupment of compensation in several of its plans.

Under the Amended and Restated Lydall 2003 Stock Incentive Compensation Plan (the "2003 Stock Plan"), any award recipient who breaches his or her non-competition, non-interference, non-solicitation or confidentiality obligations to the Company may be obligated, subject to the Committee's sole discretion, to return to the Company the economic value of any award that was realized or obtained by the recipient at any time during the six-month period prior to the date the recipient's employment with the Company terminated. Additionally, the Committee may annul any award granted under the 2003 Stock Plan if the recipient's employment is terminated for cause and, in such event, the Committee may, in its sole discretion, require the recipient to return to the Company the economic value of any award that was realized or obtained by the recipient at any time during the six-month period prior to the date the recipient's employment with the Company terminated. Although the 2003 Stock Plan expired on October 24, 2012 and no further awards may be granted subsequent to that date, outstanding awards granted under the 2003 Stock Plan remain in effect and are subject to the above-described recovery provisions.

Awards under the Lydall, Inc. 2012 Stock Incentive Plan (the "2012 Stock Plan"), approved by stockholders at the 2012 Annual Meeting, are subject to the forfeiture and recoupment provisions of the 2012 Stock Plan, which provides that if the Plan Administrator (as defined in the 2012 Stock Plan) determines in good faith that a participant has engaged in fraudulent conduct relating to the Company, then such participant's outstanding awards shall be forfeited and, with respect to the year in which such fraudulent conduct occurred, the participant will be required to reimburse the Company for the economic value that was realized by such participant that was based on or resulted from such fraudulent conduct. In addition, any award shall be subject to recoupment as required by the applicable provisions of any law (including the clawback provisions added by the Dodd-Frank Act), government regulation or stock exchange listing requirement (and any policy adopted by the Company pursuant to any such law, government regulation or stock exchange listing requirement).

The AIP Program provides that cash bonus payments are subject to recoupment if the Committee determines that a participating employee committed wrongdoing that contributed to a material misstatement, intentional or gross misconduct, a breach of a fiduciary duty to the Company or its stockholders, or fraud. In addition, at its discretion, the Committee may require a participating employee to disgorge and repay any bonus received based upon financial statements that are later restated, other than restatements due solely to facts external to the Company, such as a change in accounting principles or a retroactive change in law. Cash bonus payments also may be recouped in accordance with the applicable provisions of any law, regulation, stock exchange listing requirement or Company policy.

**Other Compensation**

*Severance and Change in Control Agreements* Each of the NEOs have entered into agreements with the Company that provide for payment under specified conditions after a change in control of the Company or upon the executive's termination under certain circumstances, as described under *Executive Compensation - Potential Payments Upon Termination or Change-In-Control*. In exchange for and immediately prior to the receipt of the termination benefits provided for under these agreements, the NEOs are required to execute and deliver a general release of all claims in favor of the Company. As a general practice, the Company enters into change of control agreements with key members of management to ensure that they are incentivized to act in the best interests of the Company's stockholders in the event of a prospective or actual change in control and to enhance executive retention.

*401(k) Defined Contribution Plan* The Company provides a tax-qualified defined contribution retirement plan to eligible non-union and union employees, including NEOs, in the form of a 401(k) savings plan. For non-union participants, the Lydall 401(k) Plan provides that the Company make a matching contribution based on participant salary deferrals to the 401(k) plan, subject to IRS limits. The compensation eligible for the matching contribution includes any cash bonuses, but excludes the value of any equity compensation. In 2017, the Company provided matching contributions to the 401(k) plan for the NEOs at the rates of 100% of the first 3% of salary deferral by a participant, plus 50% of the next 2% of salary deferral by a participant.

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*Health & Welfare Plans* The Company offers a health care plan that provides medical, dental, prescription drug, and vision coverage to its employees, including the NEOs. The Company also offers fitness reimbursement up to \$500 to its employees and Wellness incentives up to \$1,000 to its employees who participate in Lydall's medical plan, including the NEOs.

*Perquisites* The Company primarily provides perquisites to NEOs for relocation expenses, tax gross-ups for relocation expenses, car allowances (including gas usage), and on occasion, tax assistance and other minimal expense reimbursements that are ancillary to a business purpose. Perquisites awarded to the NEOs in 2017 are disclosed in the All Other Compensation column of the Summary Compensation Table.

All NEOs are currently covered under an Executive Life Program and an Executive Disability Insurance Program. The programs provide for life insurance benefits at four times base salary for the Chief Executive Officer and three times base salary for the other NEOs, and annual executive disability proceeds at a target level of 100% of an NEO's base salary, in each case up to applicable insurance limits (including individual insurability). The full amount of the premiums paid by the Company for these benefits is reflected in the All Other Compensation column of the Summary Compensation Table below. If an NEO died or became disabled on December 31, 2017, the NEO would have been eligible for the benefits set forth in the table below:

<i>Name</i>	Executive Life Proceeds (\$)	Annual Executive Disability Proceeds \$( <sup>1</sup> )
Dale G. Barnhart	2,517,200	180,000
Scott M. Deakin	1,285,200	172,500
Joseph A. Abbruzzi	990,000	36,000
Chad A. McDaniel	1,005,000	52,500
Paul A. Marold, Jr.	1,050,000	180,000

The Company's group Long-Term Disability program provides 60% replacement income to a monthly maximum of \$10,000 for all employees, including NEOs. The Executive Disability Insurance Program is designed to obtain replacement income to bring an NEO up to 100% of his base salary. Accordingly, amounts shown in this column reflect only the portion covered under the Executive Disability Insurance Program.

## **Fiscal 2018 Executive Compensation Components**

At the Company's annual meeting of stockholders held in April 2017, 98% of the votes cast on the Say-on-Pay proposal were voted in favor of the proposal. The Compensation Committee believes this affirms stockholders' support of the Company's approach to executive compensation, and maintained this general approach in 2017. The Compensation Committee will continue to consider the annual vote results for the Company's Say-on-Pay proposals when making future compensation decisions for the NEOs.

The 2018 compensation for the NEOs consists of elements explained in the Overview Executive Summary section above. Compensation for 2018 was subjectively determined based on the factors described above under *Determining Compensation*.

Adjustments were made to increase the base salaries of the NEOs for 2018 ranging from 1.5% to 6.3% based on the factors discussed under the section *Determining Compensation* above. The 2018 base salaries of the NEOs, effective December 25, 2017, are as follows:

<i>Employee Name</i>	Base Salary for 2018	AIP Target Bonus Percentage for 2018
Dale G. Barnhart	\$ 629,300	100%
Scott M. Deakin	\$ 428,400	60%
Joseph A. Abbruzzi	\$ 330,000	40%
Chad A. McDaniel	\$ 335,000	50%
Paul A. Marold, Jr.	\$ 350,000	40%

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The 2018 AIP Target Bonus Percentages of the NEOs are shown above. No adjustments were made to the AIP Target Bonus Percentages of the NEOs except for Mr. McDaniel, whose AIP Target Bonus Percentage for 2018 was increased from 45% to 50%. The Compensation Committee did not make any program design changes to the AIP Program for 2018, except that the definition of one of the Performance Metrics, Working Capital, was revised as follows:

The ratio is calculated by dividing: (A) the average of twelve months working capital (defined as trade accounts receivable, including other tooling receivables, plus inventory minus accounts payable); by (B) the twelve months net sales from continuing operations.

In December 2017, the Compensation Committee granted stock option awards and PSAs related to the NEO compensation packages for 2018. Similar to the awards made in connection with the compensation packages for 2017, the December 2017 time-based stock option awards vest in equal installments over four years, while the PSAs will be determined upon certification by the Committee that the Company has achieved an established earnings per share target for fiscal year 2020. The performance and payout range for the PSAs is shown below:

	Threshold <sup>(1)</sup>	Target	Maximum <sup>(1)</sup>
Earnings per share Achievement	80%	100%	120%
Payout Factor (% of PSA vesting)	50%	100%	150%

There will not be any payout for EPS performance below Threshold. Maximum payout is limited to 150% of (1) Target. The vesting percentage of the PSAs is determined on a linear basis for performance achievement between Threshold and Target and between Target and Maximum.

The following is a summary of the time-based stock option awards and the PSAs that were granted to the NEOs on December 8, 2017 as part of 2018 compensation:

<i>Name</i>	Time-Based Stock Option Award <sup>(1)</sup>		PSAs		Total Grant Date Fair Value <sup>(1)</sup> (\$)
	Number of Shares	Grant Date Fair Value <sup>(2)</sup> (\$)	Number of Shares at Target	Grant Date Fair Value <sup>(2)</sup> (\$)	
Dale G. Barnhart	41,880	750,071	14,465	750,010	1,500,081
Scott M. Deakin	13,265	237,576	4,585	237,732	475,308
Joseph A. Abbruzzi	8,380	150,086	2,895	150,106	300,192
Chad A. McDaniel	9,075	162,533	3,135	162,550	325,083
Paul A. Marold, Jr.	8,380	150,086	2,895	150,106	300,192

(1) The exercise price of stock options is equal to the fair market value of the Company's stock on the date the options were granted.

(2) The amounts in these columns represent the grant date fair value determined in accordance with FASB ASC 718. Specifically with respect to the equity awards granted to the CEO in connection with his 2018 compensation, the Committee considered the Company's strong performance, the CEO's continued contributions relative to the ongoing execution of the Company's strategic transformation, and other accomplishments in deciding to make equity awards totaling approximately \$1.5 million.

While the stock options and PSAs reflected in the table above related to each NEO's compensation package for 2018, they are reflected in the Summary Compensation Table as a 2017 compensation item and in the table titled "Grants of Plan-Based Awards For 2017" because they were granted or awarded in 2017.

## **Stock Ownership; Limits on Hedging and Pledging**

The Board has developed and implemented share ownership guidelines that cover Non-Employee Directors and certain senior executive officers, including all of the NEOs. The share ownership guidelines are designed to link the personal financial interests of the covered individuals to the Company's success and better align their interests with the interests of the Company's stockholders.

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The Stock Ownership guideline for the Non-Employee Directors and the NEOs are as follows:

Position	Minimum Stock Ownership Amount
Non-Employee Directors	4 × Annual stock retainer
CEO	4 × Annual Base Salary
CFO	2 × Annual Base Salary
Other NEOs	1 × Annual Base Salary

The Company's Corporate Governance Guidelines establish share ownership guidelines for Non-Employee Directors (the Non-Employee Director Ownership Guidelines). Under the Non-Employee Director Ownership Guidelines, each of the Company's Non-Employee Directors should acquire and hold shares of the Company's Common Stock having a fair market value (determined as set forth below) equal to the Minimum Stock Ownership Amount shown in the table above. For purposes of determining whether a Non-Employee Director's stock ownership amount satisfies the applicable Minimum Stock Ownership Amount for such Non-Employee Director, the fair market value of the Company's Common Stock shall be the average closing price of the Company's Common Stock over the 365-day period beginning with January 1, 2017, as reported by the New York Stock Exchange. The Minimum Stock Ownership Amount will be recalibrated every three (3) years after January 1, 2017, based on the then current annual stock retainer of the Non-Employee Directors and the average closing stock price of the Company's Common Stock over the preceding 365-day period. The Minimum Stock Ownership Amount should be achieved within the later of: (i) five years from the date of the original adoption of the Guidelines (which was February 23, 2006); (ii) five years from the date a person is first elected a Non-Employee Director of the Company (unless a waiver is granted by the Compensation Committee) or, (iii) as to any increased stock ownership level resulting from an increase in the annual stock retainer, five years from the date of such increase. Currently, all of the Company's Non-Employee Directors own a sufficient number of the Company's shares to meet the applicable Minimum Stock Ownership Amount established by the Non-Employee Director Ownership Guidelines.

Under the Company's Stock Ownership Guidelines for Senior Executive Officers (the Officer Ownership Guidelines), the targeted stock ownership amount for each covered individual will be determined as of the later of January 1, 2014 or the date such individual first becomes subject to the Officer Ownership Guidelines (the Date of Determination) and will be based on the individual's annual base salary in effect as of such date. For purposes of determining whether a covered individual's stock ownership amount satisfied the Officer Ownership Guidelines, the fair market value of the Company's Common Stock will be equal to the average closing price of the Company's Common Stock over the 365-day period immediately preceding the Date of Determination. The deadline to achieve compliance with the Officer Ownership Guidelines is the later of December 31, 2014 or the date which is five (5) years after each individual was appointed to the executive officer position. The targeted stock ownership amount for each individual will be recalibrated every three (3) years after January 1, 2014 based on the then current base salary of each officer and the average closing price of the Company's Common Stock over the preceding 365-day period. Once achieved, ownership of the applicable targeted amount of stock must be maintained for as long as an individual is covered by the Officer Ownership Guidelines. Currently, the Chief Executive Officer owns, and the remaining NEOs own or are on track to own, a sufficient number of the Company's shares to meet the applicable stock ownership levels established by the Officer Ownership Guidelines.

Qualifying ownership interests for purposes of the Officer Ownership Guidelines include:

*shares owned outright by the individual, or by members of his or her immediate family residing in the same household, whether held individually or jointly, including shares held in any qualified retirement accounts;*

*shares held in trust for the benefit of the individual or his or her immediate family, or by a family limited partnership or other similar arrangement;*

*RSAs (whether or not vested); and*

*PSAs only to the extent that such shares are determined based upon certification by the Compensation Committee that the relevant performance objective has been satisfied.*

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The Company's Securities Law Compliance policy prohibits Directors and Executive Officers from engaging in hedging activities involving Lydall securities. Pledging of Lydall stock is discouraged, but not prohibited. The policy requires Directors and Executive Officers to obtain pre-clearance prior to entering into any pledge of Lydall stock or margin loan involving Lydall stock, and the Company may prohibit such activities at any time. None of the Company's Directors or NEOs has any Lydall securities pledged or involved in margin loans.

## **Tax Deductibility of Compensation**

Section 162(m) of the Internal Revenue Code of 1986, as amended (the Code), limits the deductibility of compensation in excess of \$1 million paid to specified executive officers of public companies, unless certain specific and detailed criteria are satisfied. The Committee considers the anticipated tax treatment to the Company and the executive officers in its review and establishment of compensation programs and payments. However, to ensure that the Committee maintains the flexibility to structure executive compensation in ways that best promote the interests of the Company and in light of recent tax law changes, the Committee will not necessarily seek to limit executive compensation to that deductible under Section 162(m) of the Code.

The exemption from Section 162(m)'s deduction limit for performance-based compensation has been repealed by the Tax Cuts and Jobs Act (TCJA), effective for taxable years beginning after December 31, 2017, such that compensation paid to our covered executive officers (including, now, our Chief Financial Officer) in excess of \$1 million will not be deductible for tax years beginning with 2018, unless it qualifies for transition relief applicable to certain arrangements in place as of November 2, 2017.

## **Compensation Committee Report on Executive Compensation**

The Compensation Committee (the Committee) is composed of Independent Directors, as defined under applicable NYSE rules, Rule 16b-3 of the Exchange Act and Section 162(m) of the Code. The Committee was appointed by the Board and chartered to oversee and approve the compensation and incentive programs of Lydall executive officers and Directors and to review all other incentive programs of the Company. The Committee has reviewed and discussed the *Compensation Discussion and Analysis* with management and, based on such review and discussion, the Committee recommended to the Board that the *Compensation Discussion and Analysis* be included in this Proxy Statement.

*Kathleen Burdett*  
*Matthew T. Farrell*  
*James J. Cannon*  
*William D. Gurley, Chair*  
*Suzanne Hammett*

TABLE OF CONTENTS**EXECUTIVE COMPENSATION TABLES****Fiscal Year 2017 Summary Compensation Table**

The following table shows the compensation awarded to, earned by or paid to the Named Executive Officers for the fiscal years 2017, 2016 and 2015.

<i>Name and Principal Position (a)</i>	<i>Year (b)</i>	<i>Salary (\$) (c)</i>	<i>Bonus<sup>(3)</sup> (\$) (d)</i>	<i>Stock Awards<sup>(4)</sup> (\$) (e)</i>	<i>Option Awards<sup>(4)</sup> (\$) (f)</i>	<i>Non-Equity Incentive Plan Compensation<sup>(5)</sup> (\$) (g)</i>	<i>Change in Pension Value and Other Non-qualified Deferred Compensation Earnings (\$) (h)</i>	<i>Total Compensation<sup>(6)</sup> (\$) (j)</i>
Dale G. Barnhart, President and Chief Executive Officer	2017	620,179		750,010	750,071	575,856	73,873	2,769,989
	2016	594,815		600,270	600,122	740,000	70,799	2,606,006
	2015	574,508		600,332	600,504	704,480	63,285	2,543,109
Scott M. Deakin, Executive Vice President and Chief Financial Officer; President Thermal Acoustical Solutions <sup>(1)</sup>	2017	420,162		437,867	237,576	234,058	44,936	1,374,599
	2016	403,892		450,042		301,500	46,910	1,202,344
	2015	124,685	216,000	584,533	200,168	84,609	4,949	1,214,944
Joseph A. Abbruzzi, President Technical Nonwovens	2017	320,192		150,106	150,086	177,638	52,309	850,332
	2016	311,877		300,456		110,091	87,571	809,995
	2015	301,315		125,283	125,296	200,054	85,984	837,932
Chad A. McDaniel, Senior Vice President, General Counsel and Chief Administrative Officer	2017	315,384		162,550	162,533	131,657	36,363	808,488
	2016	302,427		300,456		150,500	36,065	789,448
	2015	280,996		137,775	137,520	137,343	33,432	727,066
Paul A. Marold, Jr., President Performance Materials <sup>(2)</sup>	2017	335,289		150,106	150,086	125,022	42,989	803,492
	2016	287,692	140,000	425,470	250,203	162,405	62,404	1,328,174

(1) Mr. Deakin will continue to serve as the Company's CFO until his successor begins his employment with the Company, which is expected to occur on March 12, 2018.

(2) Mr. Marold was not an NEO in 2015; accordingly, no compensation information is provided for that year.

(3) Includes sign-on bonuses paid to Mr. Deakin and Mr. Marold in 2016.

Amounts shown as stock awards and option awards for 2017 include awards related to both 2017 compensation and 2018 compensation (see table below entitled "Grants of Plan-Based Awards for 2017"). The amounts in Columns (e) and (f) reflect the aggregate grant date fair value (at target level for PSAs) computed in accordance with FASB ASC Topic 718. Assumptions used in the calculation of these amounts are included in Footnote 9 to the Company's audited financial statements for the fiscal year ended December 31, 2017 included in the Company's Annual Report on Form 10-K filed with the SEC. If the PSAs awarded to the NEOs were included in the table at maximum value, the amounts in Column (e) would be \$1,125,041 for Mr. Barnhart, \$356,624 for Mr. Deakin, \$225,185 for Mr. Marold, \$225,185 for Mr. Abbruzzi and \$243,851 for Mr. McDaniel.

The amounts in Column (g) reflect amounts payable in 2017 under the Company's AIP Program, which are in the form of an annual cash bonus. Please refer to the "Annual Incentive Performance Program" of the Compensation Discussion and Analysis for additional information related to the AIP Program.

Except for Personal Gas Usage, which reflects the amount of imputed income to the NEO, and Relocation Tax Gross-up, which reflects the amount of taxes payable by the NEO on reimbursed relocation expenses, the amounts shown in Column (i) for 2017 are valued on the basis of the aggregate incremental cost to the Company, and are comprised of the following:

<i>Name</i>	Car Allowance (\$)	Personal Gas Usage (\$)	Executive Disability Insurance Premium (\$)	Executive Life Insurance Premium (\$)	Relocation Tax (\$)	Relocation Tax Gross-up (\$)	401(k) Employer Match (\$)	Tax Filing Assistance (\$)	Wellness and Fitness (\$)	All Other Compensation Total (\$)
Dale G. Barnhart	13,800	1,163	6,531	38,564			10,800	3,015		73,873
Scott M. Deakin	14,400	1,072	5,668	12,496			10,800		500	44,936
Joseph A. Abbruzzi	11,040	1,434	1,448	12,781	9,393	4,914	10,800		500	52,309
Chad A. McDaniel	13,800	1,262	2,908	7,148			10,800		445	36,363
Paul A. Marold, Jr.	11,040	1,242	7,084	11,429			10,800		1,394	42,989

TABLE OF CONTENTS**Grants of Plan-Based Awards For 2017**

The following table provides information regarding stock options, equity incentive awards and cash incentive awards granted during 2017 to the Named Executive Officers.

Name (a)	Grant Date <sup>(1)</sup> (b)	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards <sup>(2)</sup>			Estimated Future Payouts Under Equity Incentive Plan Awards <sup>(3)</sup>			All Other Stock Awards <sup>(4)</sup> Number of Shares of Stock or Units <sup>(i)</sup> (#) (j)	All Other Exercise Price of Securities Underlying Options <sup>(5)</sup> (\$/share) (k)	Grant Date Fair Value of Stock and Option Awards <sup>(7)</sup> (\$) (l)
		Threshold (c)	Target (d)	Maximum (e)	Threshold (f)	Target (g)	Maximum (h)			
Dale G. Barnhart	12/08/17	77,500	620,000	1,240,000	7,233	14,465	21,698		51.85	750,010
	12/8/17							41,880	51.85	750,071
Scott M. Deakin	10/26/17	31,500	252,000	504,000				3,395		200,135
	12/08/17				2,293	4,585	6,878			237,732
	12/08/17							13,265	51.85	237,576
Joseph A. Abbruzzi	12/08/17	16,000	128,000	256,000	1,448	2,895	4,343			150,106
	12/08/17							8,380	51.85	150,086
Chad A. McDaniel	12/08/17	17,719	141,750	283,500	1,568	3,135	4,703			162,550
	12/08/17							9,075	51.85	162,533
Paul A. Marold, Jr.	12/08/17	16,750	134,000	268,000	1,448	2,895	4,343			150,106
	12/08/17							8,380	51.85	150,086

(1) Awards granted on December 8, 2017 are part of 2018 compensation. All equity awards were granted under the 2012 Stock Plan.

(2) The amounts shown as Estimated Possible Payouts Under Non-Equity Incentive Plan Awards represent potential cash payouts to the NEOs under the AIP Program with respect to 2017 consolidated and business unit performance metrics. Please refer to the *Annual Incentive Performance Program* in the Compensation Disclosure and Analysis

for additional information related to the AIP Program. See the *Fiscal Year 2017 Summary Compensation Table* above for amounts actually paid.

(3) The amounts shown in column (f) reflect the performance-based shares that will be awarded if 80% of the target is achieved; the amounts shown in column (g) reflect the performance-based shares that will be awarded if the target performance is achieved, and column (h) reflects the performance-based shares that will be awarded if 120% (the maximum) of the target is achieved for the December 8, 2017 award.

(4) The amounts shown in column (i) reflect the number of shares of time-based restricted stock granted in 2017.

(5) The amounts shown in column (j) reflect the number of options granted to each NEO in 2017.

(6) The amounts shown in column (k) represent the exercise price (closing price on grant date) of the options granted to each NEO in column (j). This amount is the price per share the NEO will pay to purchase each option once it has become exercisable.

(7) The amounts shown in column (l) represent the grant date fair value at the target level of the PSA awards described in footnote (3) above, the grant date fair value of the restricted stock awards described in footnote (4) above and grant date fair value of stock options described in footnote (5) above calculated in accordance with the FASB ASC Topic 718.

TABLE OF CONTENTS**Outstanding Equity Awards at Fiscal Year-End 2017**

The following table lists outstanding equity awards for each Named Executive Officer as of December 31, 2017.

Name (a)	Option Awards <sup>(1)</sup>					Stock Awards <sup>(2)</sup>		Equity Incentive Plan Awards: Number of Shares, Units or Rights That Have Not Vested (#) (i) <sup>(4)</sup>	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$) (j) <sup>(5)</sup>
	Date of Grant	Number of Securities Underlying Unexercised Options (#) (b)	Number of Securities Underlying Unexercised Options (#) (c)	Option Exercise Price (\$)(e)	Option Expiration Date (f)	Number of Shares or Units of Stock That Have Not Vested (#) (g)	Market Value of Shares or Units of Stock That Have Not Vested (\$) (h) <sup>(3)</sup>		
Dale G. Barnhart	12/09/10	7,500 *		7.80	12/09/20				
	12/19/11	12,500		8.94	12/19/21				
	12/05/12	17,315		13.29	12/05/22				
	12/06/13	23,529 *		16.98	12/06/23				
	12/05/14	34,800 *	11,600 *	27.96	12/05/24			19,700	999,775
	12/04/15	19,650 *	19,650 *	36.74	12/04/25			16,340	829,255
	12/09/16	5,783 *	17,352 *	64.20	12/09/26			9,350	474,513
	12/08/17		41,880 *	51.85	12/08/27			14,465	734,099
Scott M. Deakin	09/08/15					5,000 <sup>(6)</sup>	253,750		
	12/04/15	6,550 *	6,550 *	36.74	12/04/25			5,450	276,588
	12/09/16					3,505 <sup>(7)</sup>	177,879	3,505	177,879
	10/26/17					3,395 <sup>(8)</sup>	172,296		
	12/08/17		13,265 *	51.85	12/08/27			4,585	232,689
Joseph A. Abbruzzi	12/06/13	1,038		16.98	12/06/23				
	12/05/14	2,625	2,625	27.96	12/05/24			4,500	228,375
	12/04/15	2,050 *	4,100 *	36.74	12/04/25			3,410	173,058
	12/09/16					2,340 <sup>(7)</sup>	118,755	2,340	118,755
	12/08/17		8,380 *	51.85	12/08/27			2,895	146,921
	12/06/13	1,138		16.98	12/06/23				



Chad A.  
McDaniel

12/05/14	2,625	*	2,625	27.96	12/05/24		4,500	228,375
12/04/15	2,250	*	4,500	36.74	12/04/25		3,750	190,313
12/09/16						2,340 <sup>(7)</sup>	118,755	2,340
12/08/17			9,075	51.85	12/08/27			3,135

Paul A. Marold,  
Jr.

02/18/16	2,850	*	8,550	27.15	02/18/26	6,450 <sup>(9)</sup>	327,338	4,610	233,958
12/09/16	1,205	*	3,615	64.20	12/09/26			1,950	98,963
12/08/17			8,380	51.85	12/08/27			2,895	146,921

\* all or a portion of this option award is non-qualified.

- (1) Stock options vest at the rate of 25% per year beginning on the first anniversary of the Date of Grant and expire ten years from the Date of Grant.

The Company has granted two types of stock awards to its NEOs: (1) RSAs shares listed in column (g); and (2) PSAs shares listed in column (i). PSAs granted to NEOs vest if, and only to the extent that, the Compensation

- (2) Committee certifies achievement of the performance objectives EPS targets to be met for Fiscal Year 2017 (for the December 2014 awards), for Fiscal Year 2018 (for the December 2015 awards), for Fiscal Year 2019 (for the December 2016 awards), and for Fiscal Year 2020 (for the December 2017 awards).

- (3) The amount shown in column (h) represents the value of the shares listed in column (g). The value was determined by multiplying the number of shares listed in column (g) by the fair market value of the Company stock on December 31, 2017.

- (4) Number of shares shown in column (i) represents the number of shares earned on the achievement of established target level performance objectives.

- (5) The amount shown in column (j) represents the value of the shares listed in column (i). The value was determined by multiplying the number of shares listed in column (i) by the fair market value of the Company stock on December 31, 2017.

- (6) RSA shares vest in three equal annual installments beginning on the first anniversary of the Date of Grant.

(7) RSA shares vest in full on the third anniversary of the Date of Grant.

(8) RSA shares vest in full on the second anniversary of the Date of Grant.

- (9) RSA shares vest 57% on the second anniversary and 43% on the third anniversary of the Date of Grant.

TABLE OF CONTENTS**Option Exercises and Stock Vested For 2017**

The following table shows stock option exercises and vesting of restricted stock awards by the NEOs during 2017, including the aggregate value of gains on the date of exercise and stock acquired on vesting and the value realized on vesting.

<i>Name</i> (a)	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)(b)	Value Realized on Exercise <sup>(1)</sup> (\$)(c)	Number of Shares Acquired on Vesting <sup>(2)</sup> (#)(d)	Value Realized on Vesting <sup>(3)</sup> (\$)(e)
Dale G. Barnhart	12,685	515,190	36,000	2,136,600
Scott M. Deakin	0	0	5,000	231,250
Joseph A. Abbruzzi	5,295	174,502	19,915	1,183,679
Chad A. McDaniel	19,412	654,494	19,332	1,135,832
Paul A. Marold, Jr.	0	0	0	0

(1) The value shown in column (c) was determined by multiplying the number of shares listed in column (b) by the difference between the exercise price and the fair market value of the Company stock on the exercise date.

(2) The amount shown in column (d) represents the number of shares of stock received in 2017 pursuant to the vesting of PSAs and RSAs. Awards were granted under the 2012 Stock Plan.

(3) The value shown in column (e) was determined by multiplying the number of shares listed in column (d) by the fair market value of the Company stock on the date the shares vested.

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## Potential Payments Upon Termination or Change-in-Control

The Company has entered into agreements with its NEOs pursuant to which each NEO may be entitled to specified compensation and benefits upon the termination of his employment.

The agreements with each of Messrs. Barnhart, Deakin, Marold, Abbruzzi and McDaniel provide that, if an executive's employment is terminated by the Company without cause, or by the executive for good reason, and such termination of employment does not occur within 18 months of a change in control (except that the agreements with Mr. Marold and Mr. Abbruzzi do not include a good reason trigger; and the agreements with Mr. Deakin and Mr. McDaniel do not include good reason triggers other than in the event of a change in control), the Company shall pay the executive a severance benefit equal to the sum of (i) an amount equal to the executive's annual base salary in effect immediately preceding the date of termination, and (ii) an amount equal to the average of the executive's annual bonuses for the three calendar years immediately preceding the date of termination (the Severance Benefit). The Severance Benefit generally shall be paid in equal installments spread over the twelve-month period beginning on the date of termination, unless the executive is deemed to be a specified employee, as that term is defined in Section 409A of the Internal Revenue Code of 1986, as amended (a Specified Employee), in which case different payment rules apply. In the event that the executive elects to continue coverage under the Company's health plan pursuant to COBRA, for a period of up to twelve months, the Company also shall pay the same percentage of the executive's premium for COBRA coverage for the executive and, if applicable, his or her spouse and dependent children, as the Company paid at the applicable time for coverage under such plan for actively employed members of senior management. In addition, for the period beginning on the date of the executive's termination of employment and ending on the earlier of (i) the date that is 12 months after the date of such termination of employment or (ii) the date on which the executive becomes eligible for life insurance benefits from another employer, the Company will continue to provide the life insurance benefits that the Company would have provided to the executive if the executive had continued in employment with the Company for such period, but only if the executive timely pays the portion of the premium for such coverage that members of senior management of the Company generally are required to pay for such coverage, if any. Finally, the executive is entitled to receive up to twelve months of outplacement services at a cost not to exceed \$10,000. The Company's obligation to provide the foregoing severance benefits is subject to the executive's execution and delivery, without revocation, of a valid release of all claims against the Company.

In the event that an executive's employment is terminated by the Company without cause, or by the executive for good reason (except that the agreements with Mr. Marold and Mr. Abbruzzi do not include a good reason trigger), and such termination of employment occurs within 18 months of a change in control (collectively, a Change In Control Trigger), the Company shall pay the executive a severance benefit equal to two times the sum of (i) his/her annual rate of base salary in effect immediately preceding his/her termination of employment, and (ii) the average of his/her last three years highest annual bonuses earned under the Company's annual bonus plan for any of the five calendar years preceding his/her termination of employment (the COC Severance Benefit). The COC Severance Benefit shall be paid in a lump sum within thirty days after the date of termination, unless the executive is deemed to be a Specified Employee, in which case different payment rules apply. Upon the occurrence of such a Change In Control Trigger, the Company shall pay the executive a bonus for the year of termination in an amount equal to a specified portion of the executive's target bonus opportunity for the year of termination. In general, for a period of up to 24 months, the executive is entitled to remain covered by the medical, dental, executive life insurance and, if reasonably commercially available through nationally reputable insurance carriers, executive long-term disability plans that

covered the executive immediately prior to the termination of his employment, as if he had remained in the employ of the Company. The executive is entitled to receive the outplacement services described above and the vesting of all unvested stock options and restricted stock awards shall be accelerated in full. Finally, the executive is entitled to an automobile allowance for a period of up to 24 months. The Company's obligation to provide the foregoing severance benefits is subject to the executive's execution and delivery, without revocation, of a valid release of all claims against the Company.

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Set forth below is a summary of the payments that would have been made to the each of the NEOs had the below-specified triggering events occurred on December 31, 2017.

BENEFITS BY TRIGGERING EVENT ON DECEMBER 31, 2017	Dale G. Barnhart	Scott M. Deakin	Joseph A. Abbruzzi	Chad A. McDaniel	Paul A. Marold, Jr.
<b>Death</b>					
<b>Bonus</b> Bonus for the year of death equal to a pro rata portion of the average of the three highest annual bonuses earned in the five years preceding year of death	732,827	0	0	0	0
<b>COBRA</b> for family for 12 months, less employee contribution.	6,060	0	0	0	0
<b>Executive Life Insurance</b> proceeds	2,517,200	1,285,200	990,000	1,005,000	1,050,000
<b>Aggregate Total in Event of Death</b>	<b>3,256,087</b>	<b>1,285,200</b>	<b>990,000</b>	<b>1,005,000</b>	<b>1,050,000</b>
<b>Disability</b>					
<b>Base salary</b> 12 months, less payments made to NEO under any Company disability programs	329,300	0	0	0	0
<b>Bonus</b> Pro rata bonus for the calendar year of termination	575,856	0	0	0	0
<b>COBRA</b> <sup>(1)</sup> for NEO and family for 12 months, less employee contribution	11,898	0	0	0	0
<b>Life Insurance</b> <sup>(1),(2)</sup> coverage for 12 months less employee contribution	38,564	0	0	0	0
<b>Disability Insurance</b> proceeds	300,000	292,500	156,000	172,500	300,000
<b>Aggregate Total in Event of Disability</b>	<b>1,255,618</b>	<b>292,500</b>	<b>156,000</b>	<b>172,500</b>	<b>300,000</b>
<b>Cause<sup>(3)</sup> Termination or Voluntary Resignation (other than Good Reason Self-Quit)</b>					
No additional benefits					
<b>Aggregate Total in Event of Cause<sup>(3)</sup> Termination or Voluntary Resignation</b>	0	0	0	0	0
<b>Non-Cause Termination or Good Reason<sup>(4)</sup> Self-Quit</b>					
<b>Severance</b> base salary for 12 month <sup>(5)</sup>	629,300	428,400	330,000	335,000	350,000
<b>Bonus</b> in an amount equal to the average of the three preceding years annual bonuses earned, paid over 12 months <sup>(5)</sup>	732,827	193,055	172,516	145,986	162,405
<b>COBRA</b> <sup>(1)</sup> for NEO and family for maximum of 12 months, less employee contribution	11,898	0	12,338	14,724	14,724
<b>Life Insurance</b> coverage for 12 months less employee contribution <sup>(1),(2)</sup>	38,564	12,496	12,781	7,148	11,429
<b>Outplacement services</b> not to exceed \$10,000	10,000	10,000	10,000	10,000	10,000
<b>Aggregate Total in Event of Non-Cause Termination or Good Reason Self-Quit</b>	<b>1,422,589</b>	<b>643,951</b>	<b>537,635</b>	<b>512,858</b>	<b>548,558</b>
<b>Change of Control Termination Benefit Including Good Reason Self-Quit After Change of Control<sup>(6)</sup></b>					
	2,724,254	1,242,910	1,036,882	961,972	1,024,810

**Severance** Lump-sum severance benefit equal to two times the sum of annual base salary plus an average of the three highest annual bonuses earned in the five years preceding year of<sup>(7)</sup>

**Year of Termination Bonus** equal to a pro rata portion of target bonus opportunity, payable in a lump sum<sup>(7),(8)</sup>

**Medical, dental, life and if applicable, long term disability coverage** for 24 months under the Company's plans, for NEO and family, less employee contribution<sup>(2)</sup>

**Stock option/award** vesting acceleration<sup>(9)</sup>

**Outplacement services** not to exceed \$10,000

**Car allowance** for 24 months

**Aggregate Total in Event of Change of Control**

620,000	252,000	128,000	141,750	134,000
114,939	36,329	54,120	50,739	67,652
3,577,302	1,382,846	903,129	938,168	1,008,959
10,000	10,000	10,000	10,000	10,000
27,600	28,800	22,080	27,600	22,080
<b>7,074,095</b>	<b>2,952,885</b>	<b>2,154,211</b>	<b>2,130,229</b>	<b>2,267,501</b>

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- (1) Both COBRA and life insurance are limited to 12 months or until the date the NEO is eligible for other coverage under another employer.
- (2) If applicable insurance coverage is not available for the NEO, the Company must arrange alternate coverage at a cost not to exceed 125 percent of the Company's group coverage cost.  
Cause is defined as (i) act or acts of dishonesty or fraud resulting or intended to result directly or indirectly in substantial gain or personal enrichment to which the executive was not legally entitled at the expense of the Company or any of its subsidiaries; (ii) willful material breach by executive of his duties or responsibilities
- (3) resulting in demonstrably material injury to the Company or any of its subsidiaries; (iii) conviction of a felony or any crime of moral turpitude; (iv) habitual neglect or insubordination where executive has been given written notice but has failed to cure (where susceptible to cure) within 30 days following such notice; or (v) material breach by the NEO of his obligations under any non-compete agreements.  
Mr. Marold and Mr. Abbruzzi are not entitled to exercise a good reason self-quit and receive severance benefits under any circumstances. Mr. Deakin and Mr. McDaniel are entitled to exercise a good reason self-quit trigger and receive severance benefits only in the event of a Change of Control (as defined below). Good Reason is defined as:
- (4) without the NEO's written consent either (i) a significant reduction in the scope of the NEO's authority, functions, duties or responsibilities; (ii) any reduction in the NEO's base salary, other than an across-the-board reduction; or (iii) any material breach by the Company of any provision of the NEOs employment agreement without the NEO having committed any material breach of the NEO's obligations, which breach is not cured within 30 days following written notice to the Company of such breach.
- (5) If the NEO is covered by Section 409A of the Internal Revenue Code ( 409A ), the first six months will be paid in a lump sum six months after termination date, with the remainder paid monthly.  
The NEO is entitled to these benefits if either a termination without Cause occurs or if the NEO exercises Good Reason self-quit, in each case, within 18 months of a Change of Control, defined as (i) beneficial ownership by a third party of at least 25 percent of total voting power of all classes of stock of the Company; (ii) the election to the Board of a majority of Directors who were not approved by a majority of the current Directors; (iii) a stockholder approved liquidation of the Company, or merger or consolidation of the Company; or (iv) a sale or disposition of
- (6) all or substantially all of the assets of the Company. As a condition to the receipt of any severance benefits (whether in the context of a Change in Control or otherwise), each NEO is required to execute and deliver to the Company a valid and binding release of all claims. The agreements with each of the NEO's also provide that the Company shall pay all reasonable attorneys' fees incurred by the NEO in seeking to enforce any right under his respective agreement if and to the extent that the NEO substantially prevails.  
(7) If the NEO is covered by 409A, payment will be in a lump sum six months after termination date.
- (8) If there is no expected bonus opportunity in year of termination, a bonus shall be paid equal to a pro rata portion of the prior year's awarded bonus.
- (9) Under the 2003 Stock Plan and the 2012 Stock Plan, vesting of options and restricted stock awards would be accelerated for all optionees in the event of a Change of Control.

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## CEO PAY RATIO

As required by Section 953(b) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and Item 402(u) of Regulation S-K, we are providing the following information about the relationship of the total annual compensation of our employees and the total annual compensation of our CEO, Mr. Barnhart.

We determined that the 2017 median total annual compensation of all of our employees who were employed as of October 31, 2017 (the Determination Date), other than our CEO, was \$46,832. As reported in the Summary Compensation Table, the 2017 annual total compensation for our CEO, Mr. Barnhart, was \$2,769,989, resulting in a pay ratio of 59:1.

As of the Determination Date, our total global employee population consisted of 2,645 employees, excluding the CEO. To identify the median compensated employee, we used a Consistently Applied Compensation Measure (CACM) of gross payroll earnings for the year-to-date period ending on the Determination Date. Gross payroll earnings consists of all compensation elements appearing in payroll records for each individual, which primarily includes base salary or wages, overtime, bonuses, and other pay components. For purposes of determining the median employee, the pay of those employees that were hired after January 1, 2017 through October 31, 2017 was adjusted to reflect the full period's gross payroll earnings. Where applicable, gross payroll earnings were converted to U.S. dollars using the average foreign exchange rates during December 2017.

This pay ratio is a reasonable estimate calculated in a manner consistent with SEC rules based on our global payroll and employment records and the methodology described above. The SEC rules for identifying the median compensated employee and calculating the pay ratio based on that employee's annual total compensation allow companies to adopt a variety of methodologies, to apply certain exclusions, and to make reasonable estimates and assumptions that reflect their compensation practices. As such, the pay ratio reported by other companies may not be comparable to the pay ratio reported above, as other companies may have different employment and compensation practices and may utilize different methodologies, exclusions, estimates and assumptions in calculating their own pay ratios.



TABLE OF CONTENTS**2017 Director Compensation**

Board compensation for Directors during fiscal year 2017 is summarized in the table below:

<i>Name</i> (a)	Fees Earned or Paid in Cash (\$) (b) <sup>(1)</sup>	Stock Awards (\$) (c) <sup>(2)</sup>	Option Awards (\$) (d) <sup>(3)</sup>	Non-equity Incentive Plan Compensation (\$) (e)	Change in Pension Value and Non-Qualified Deferred Compensation Earnings (\$) (f)	All Other Compensation (\$) (g)	Total (\$) (h)
Kathleen Burdett	84,500	60,082					144,582
James J. Cannon	38,137	40,591					78,728
W. Leslie Duffy, Esq.	63,452	-0-					63,452
Matthew T. Farrell	67,500	60,082					127,582
Marc T. Giles	104,500	60,082					164,582
William D. Gurley	69,000	60,082					129,082
Suzanne Hammett	67,500	60,082					127,582
S. Carl Soderstrom, Jr.	79,000	60,082					139,082

The amounts reflected in this column represent the aggregate amount of cash fees and retainers earned or paid during 2017 for services as a Director, including committee chair and membership retainers, meeting fees and cash (1) retainers for services as Directors and, in the case of Mr. Duffy, a \$25,000 cash retainer for his service as Chair of the Board until his retirement in April 2017; and, in the case of Mr. Giles, a \$50,000 cash retainer for his service as Chair of the Board after April 2017.

As explained in more detail below in the section captioned *Non-Cash Retainers*, Non-Employee Directors automatically receive annual Stock Awards. Each Stock Award is fully vested as of the date of grant and, in 2017, (2) consisted of that number of shares of the Company's Common Stock having a value equal to \$60,000, subject to adjustment for rounding, and pro-rated for Mr. Cannon, who joined the Board in April, 2017. The amounts reflected in this column represent the aggregate grant date fair values of such Stock Awards calculated in accordance with FASB ASC Topic 718.

No Option Awards were made to Non-Employee Directors in 2017. Non-Employee Directors had the following (3) number of stock options outstanding (all vested and exercisable) at December 31, 2017: Ms. Burdett, 9,902; Mr. Cannon, -0-; Mr. Farrell, -0-; Mr. Giles, -0-; Mr. Gurley, 6,650; Ms. Hammett, -0-; and Mr. Soderstrom, 3,325.

**Meeting Fees and Cash Retainers**

During 2017, all Non-Employee Directors were paid \$1,500 for each meeting of the Board attended, as well as \$1,500 for any standing committee meetings attended by committee members. Telephonic participation fees are \$1,000 per meeting.

Each Non-Employee Director received an annual cash retainer of \$35,000 during 2017 (the same amount as during 2016), except Mr. Cannon, who joined the Board in April 2017, and Mr. Duffy, who retired from the Board in April

2017; their annual cash retainers were pro-rated. In addition, during 2017, the Chair of the Board received an annual cash retainer of \$75,000; of which \$25,000 was paid to Mr. Duffy, who served as Chair from January through April, and \$50,000 was paid to Mr. Giles, who served as Chair from May through December. The Chair of the Audit Review Committee received an annual cash retainer of \$15,000. Effective January 1, 2017, the chairs of the Compensation Committee and the Corporate Governance Committee received annual cash retainers of \$10,000, and each member of the Audit Review Committee, including the Chair, received a cash retainer of \$10,000 for serving on said Committee.

## **Non-Cash Retainers**

On June 30 and December 31 of each year, each Non-Employee Director automatically receives a stock award consisting of that number of whole shares of Common Stock of the Company obtained by dividing \$30,000 by the fair market value of a share of Common Stock as of the date of grant, in each case rounded upward to the nearest number of whole shares. Accordingly, each Non-Employee Director received 581 shares of Common Stock of the Company on June 30, 2017 (except Mr. Cannon, who received a pro-rated amount of 204 shares) and 592 shares of Common Stock of the Company on December 31, 2017.

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In December 2017, the Compensation Committee recommended to the Board that the timing of the grant of the annual stock award be modified from June 30 and December 31 to dates directly tied to the annual term of directorship. Specifically, the Compensation Committee recommended that, starting in 2018, the first installment grant date of the annual stock award be the day that is six (6) months from the Annual Meeting of Stockholders and the second installment grant date of the annual stock award be the day that is the earlier of (a) the day that is twelve (12) months from the Annual Meeting of Stockholders; and (b) the day that is immediately prior to the next Annual Meeting of Stockholders. The Board of Directors approved the recommendation of the Compensation Committee. Subsequently, in 2018, each Non-Employee Director will receive a stock award for the period from January 1, 2018 through the date of the Annual Meeting to cover the initial stub period, and will receive subsequent awards as described above.

**Inside Director**

Mr. Barnhart, as the only Employee Director, does not receive any compensation for his Board activities. His compensation as an executive officer is disclosed in the Summary Compensation Table.

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The following table sets forth information with respect to the beneficial ownership of our Common Stock as of February 28, 2018 (except as otherwise noted) by: (a) each of our Non-Employee Directors (including any Director nominees); (b) each of our NEOs; (c) all of our current directors and executive officers as a group; and (d) each person, or group of affiliated persons, who is known by us to beneficially own more than 5% of our Common Stock. Beneficial ownership is determined in accordance with the rules and regulations of the SEC and includes voting or investment power with respect to our Common Stock. Shares of our Common Stock subject to options that are currently exercisable or exercisable within 60 days after February 28, 2018 are considered outstanding and beneficially owned by the person holding the options for the purpose of calculating the percentage ownership of that person but not for the purpose of calculating the percentage ownership of any other person. Except as otherwise noted, the persons and entities in this table have sole voting and investing power with respect to all of the shares of our Common Stock beneficially owned by them, subject to community property laws, where applicable. Except as otherwise set forth below, the address of the beneficial owner is c/o Lydall, Inc., One Colonial Road, Manchester, CT 06042-2378.

<i>Name</i>	Amount and Nature of Beneficial Ownership	Percent of Class	
<b>Non-Employee Directors and Nominees</b>			
David G. Bills	0		*
Kathleen Burdett	41,666	(1)	*
James J. Cannon	796		*
Matthew T. Farrell	85,558		*
Marc T. Giles	16,686		*
William D. Gurley	53,637	(1)	*
Suzanne Hammett	29,648		*
S. Carl Soderstrom, Jr.	22,450	(1)	*
<b>Named Executive Officers</b>			
Joseph A. Abbruzzi	46,950	(2)	*
Dale G. Barnhart	360,442	(3)	2.06 %
Scott M. Deakin	38,584	(4)	*
Paul A. Marold, Jr.	21,823	(5)	*
Chad A. McDaniel	41,437	(6)	*
Current Non-Employee Directors, Director nominee(s) and Executive Officers as a Group (14 persons, including 13 named above)	776,770	(7)	4.43 %
<b>5% Stockholders</b>			
BlackRock, Inc. 55 East 52 <sup>nd</sup> Street New York, NY 10055	2,169,014	(8)	12.60%*
	1,363,315	(9)	7.99%*

Champlain Investment Partners, LLC  
 180 Battery Street, Suite 400  
 Burlington, VT 05401

T. Rowe Price Associates, Inc.  
 100 E. Pratt Street  
 Baltimore, MD 21202

Dimensional Fund Advisors LP  
 6300 Bee Cave Road, Building One  
 Austin, TX 78746

The Vanguard Group  
 100 Vanguard Boulevard  
 Malvern, PA 19355

1,268,803	(10)	7.30%*	*
1,009,106	(11)	5.85%*	*
934,172	(12)	5.41%*	*

\* Represents less than one percent of our outstanding Common Stock.

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\*\* Ownership percentages were obtained from Schedule 13G filings and reflect the number of shares of Common Stock held as of December 31, 2017, except as otherwise stated.

Includes shares of Common Stock issuable pursuant to presently exercisable stock options and stock options that (1) will become exercisable within 60 days of February 28, 2018 as follows: Ms. Burdett, 9,902; Mr. Gurley, 6,650; and Mr. Soderstrom, 3,325.

Includes 5,713 shares of Common Stock issuable pursuant to presently exercisable stock options and stock options that will become exercisable within 60 days of February 28, 2018; also includes 2,340 shares underlying RSAs (2) granted under the 2012 Stock Plan that carry full voting rights and 8,645 shares underlying PSAs granted under the 2012 Stock Plan that carry full voting rights.

Includes 121,077 shares of Common Stock issuable pursuant to presently exercisable stock options and stock (3) options that will become exercisable within 60 days of February 28, 2018 and 40,155 shares underlying PSAs granted under the 2012 Stock Plan that carry full voting rights.

Includes 6,550 shares of Common Stock issuable pursuant to presently exercisable stock options and stock options that will become exercisable within 60 days of February 28, 2018; also includes 11,900 shares underlying RSAs (4) granted under the 2012 Stock Plan that carry full voting rights and 13,540 shares underlying PSAs granted under the 2012 Stock Plan that carry full voting rights.

Includes 6,905 shares of Common Stock issuable pursuant to presently exercisable stock options and stock options that will become exercisable within 60 days of February 28, 2018; also includes 2,766 shares underlying RSAs (5) granted under the 2012 Stock Plan that carry full voting rights and 9,455 shares underlying PSAs granted under the 2012 Stock Plan that carry full voting rights.

Includes 6,013 shares of Common Stock issuable pursuant to presently exercisable stock options and stock options that will become exercisable within 60 days of February 28, 2018; also includes 2,340 shares underlying RSAs (6) granted under the 2012 Stock Plan that carry full voting rights and 9,225 shares underlying PSAs granted under the 2012 Stock Plan that carry full voting rights.

Includes 168,585 shares of Common Stock issuable pursuant to presently exercisable stock options and stock (7) options that will become exercisable within 60 days of February 28, 2018; 21,516 shares underlying RSAs granted under the 2003 Stock Plan and the 2012 Stock Plan that carry full voting rights and 85,590 shares underlying PSAs granted under the 2003 Stock Plan and the 2012 Stock Plan that carry full voting rights.

Based on information reported in Amendment No. 8 to Schedule 13G dated January 17, 2018 and filed with the (8) SEC on January 19, 2018 by BlackRock, Inc. ( BlackRock ), a holding company. As set forth in said filing, BlackRock had sole voting power with respect to 2,138,019 shares and sole dispositive power over all of the shares held.

Based on information reported in a Schedule 13G Amendment dated February 7, 2018 and filed with the SEC on (9) February 13, 2018 and a Schedule 13G Amendment dated and filed on February 21, 2018, by Champlain Investment Partners, LLC ( Champlain ), an investment advisor. As set forth in said filings, Champlain had sole voting power with respect to 941,590 shares and sole dispositive power over all of the shares held.

Based on information reported in Amendment No. 1 to Schedule 13G dated and filed with the SEC on February (10) 14, 2018 by T. Rowe Price Associates, Inc. ( T. Rowe Price ), an investment adviser. As set forth in said filing, T. Rowe Price had sole voting power with respect to 287,503 shares and sole dispositive power over all of the shares held.

Based on information reported in Amendment No.17 to Schedule 13G dated and filed with the SEC on February (11) 9, 2018 by Dimensional Fund Advisors LP ( Dimensional ), an investment adviser reporting on behalf of certain Funds. As set forth in said filing, Dimensional had sole voting power with respect to 972,272 shares and sole dispositive power with respect to all of the shares held. Dimensional disclaims beneficial ownership of all securities of the Issuer held in the Funds.

(12)Based on information reported in Amendment No. 1 to Schedule 13G dated February 7, 2018 and filed with the SEC on February 9, 2018 by The Vanguard Group ( Vanguard ), an investment adviser. As set forth in said filing, Vanguard had sole voting power with respect to 32,760 shares, shared voting power with respect to 1,255 shares,

sole dispositive power with respect to 901,757 shares and shared dispositive power with respect to 32,415 shares.

## **SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Section 16(a) of the Exchange Act requires the Company's executive officers, Directors, persons who own more than 10% of a registered class of the Company's equity securities, and certain entities associated with the foregoing ( Reporting Persons ) to file reports of ownership and changes in ownership on Forms 3, 4 and 5 ( Beneficial Ownership Reports ) with the SEC and furnish copies of such reports to the Company. Based solely on the reports received by the Company and on written representations from reporting persons, the Company believes that the Directors, executive officers and greater than 10% beneficial owners all complied with the Section 16(a) filing requirements during the fiscal year ended December 31, 2017.

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## **STOCKHOLDER PROPOSALS AND DIRECTOR NOMINATIONS**

The Company's Bylaws set forth the procedures a stockholder must follow to nominate a person for election to the Board or to bring other business before a stockholder meeting. In accordance with the Company's Bylaws, a stockholder may nominate a person for election to the Board or propose other business to be considered by the stockholders at an Annual Meeting only if the stockholder is entitled to vote at the Annual Meeting and has complied with the notice procedures set forth in the Company's Bylaws and was a stockholder of record at the time such notice was delivered to the Secretary of the Company. Each of the procedures and requirements set forth below is mandated by the Company's Bylaws, except with respect to the section captioned *Stockholder Proposals for 2019 Annual Meeting* (the procedures and requirements for which are mandated by SEC regulations).

### **Timeliness of Notice**

For nominations or other business to be properly brought before an Annual Meeting, a stockholder must have given timely notice thereof in writing to the Secretary of the Company and such other business must otherwise be a proper matter for stockholder action. To be timely, a stockholder's notice must be delivered to the Secretary at the principal executive offices of the Company not less than sixty days nor more than ninety days prior to the first anniversary of the preceding year's Annual Meeting; provided, however, that in the event the date the Annual Meeting is called for is a date that is not within thirty days before or after such anniversary date, notice by the stockholder to be timely must be so delivered not later than the close of business on the tenth day following the day on which such notice of the date of the Annual Meeting was mailed or public announcement of the date of the Annual Meeting was made, whichever first occurs.

### **Content of Notice for Stockholder Nominations**

The stockholder's notice of nomination of a director must provide the information stipulated in the Company's Bylaws, which includes, among other things, the following information with respect to each person whom the stockholder proposes to nominate for election or reelection as a Director: (i) the name, age, business address and residence address of the person, (ii) the principal occupation and employment of the person, (iii) the class or series and number of shares of capital stock of the Company which are owned beneficially or of record by the person, and (iv) any other information relating to the person that would be required to be disclosed in a proxy statement or other filing required to be made in connection with solicitations of proxies for election of Directors pursuant to Section 14 of the Exchange Act, and the rules and regulations promulgated thereunder.

The stockholder's notice also must set forth as to the stockholder giving the notice and the beneficial owner, if any, on whose behalf the nomination or proposal is made: (i) the name and address of such stockholder and of such beneficial owner, as they appear on the Company's books; (ii) the class and number of shares of the capital stock of the Company which are owned beneficially and of record by such stockholder and such beneficial owner, as to the stockholder giving the notice; (iii) a description of all arrangements or understandings between such stockholder and each proposed nominee and any other person or persons (including their names) pursuant to which the nomination(s) are to be made by such stockholder; (iv) a representation that such stockholder intends to appear in person or by proxy at the Annual Meeting to nominate the person named in its notice; (v) a representation whether the stockholder or the



beneficial owner, if any, intends or is part of a group which intends to (A) deliver a proxy statement and/or form of proxy to holders of at least the percentage of the Company's outstanding capital stock required to elect the nominee and/or (B) otherwise solicit proxies from stockholders in support of such nomination; and (vi) any other information relating to such stockholder that would be required to be disclosed in a proxy statement or other filing required to be made in connection with solicitations of proxies for election of Directors pursuant to Section 14 of the Exchange Act, and the rules and regulations promulgated thereunder. The notice also must be accompanied by a written consent of each proposed nominee to being named as a nominee and to serving as a Director if elected. The Company may require any proposed nominee to furnish such other information as may be reasonably required to determine the eligibility of such proposed nominee to serve as a Director of the Company.

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### **Content of Notice for Other Stockholder Proposals**

If a stockholder wishes to bring matters other than proposals for Director nominations before an Annual Meeting, the stockholder's notice must set forth for each item of business that the stockholder proposes for consideration (i) a description of the business desired to be brought before the stockholder meeting; (ii) the text of the proposal or business (including the text of any resolutions proposed for consideration and in the event that such business includes a proposal to amend the Company's Bylaws, the language of the proposed amendment); (iii) the reasons for conducting such business at the stockholder meeting; (iv) any material interest in such business of such stockholder and the beneficial owner, if any, on whose behalf the proposal is made; and (v) any other information relating to the stockholder, the beneficial owner, or proposed business that would be required to be disclosed in a proxy statement or other filing in connection with solicitations of proxies relating to the proposed item of business pursuant to Section 14 of the Exchange Act, and the rules and regulations promulgated thereunder. The stockholder's notice also shall set forth as to the stockholder giving the notice and the beneficial owner, if any, on whose behalf the proposal is made certain additional information similar in nature and scope to the additional information required of a stockholder making a nomination for Director. The Company may require the stockholder to furnish such other information as may be reasonably required to determine whether each proposed item of business is a proper matter for stockholder action.

### **Consequences of Failure to Comply**

Any stockholder proposal or nomination which does not comply with the procedures set forth in the Company's Bylaws (or other applicable law) will be disregarded, and the stockholder will not be permitted to nominate his or her candidate for election to the Board or bring any other business before the stockholder meeting.

### **Stockholders May Request Copies of Applicable Bylaws**

Bylaw provisions discussed above were included in the Amended and Restated Bylaws of the Company, filed as Exhibit 3.1 to the Company's Periodic Report on Form 8-K dated August 5, 2015 and may be obtained by writing to the Company at Lydall, Inc., P.O. Box 151, Manchester, CT 06045-0151, Attention: Secretary.

### **Stockholder Proposals for 2019 Annual Meeting**

Consistent with SEC regulations, proposals of stockholders of the Company that are intended to be presented at the Annual Meeting to be held in 2019, and which stockholders desire to have included in the Company's proxy materials relating to such Annual Meeting, must be received by the Company no later than November 8, 2018, which is 120 calendar days prior to the first anniversary of the mailing date for this year's proxy statement, and must be in compliance with applicable laws and regulations in order to be considered for possible inclusion in the proxy statement for that Annual Meeting.

## **YOUR VOTE IS IMPORTANT!**

You are cordially invited to attend the Annual Meeting; however, to ensure that your shares are represented at the Annual Meeting, please submit your proxy or voting instructions as described in response to *How Do I Vote Before the Annual Meeting?*. Submitting a proxy or voting instructions will not prevent you from attending the Annual Meeting and voting in person, if you so desire, but will help the Company secure a quorum and reduce the expense of

additional proxy solicitation.

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