INTER PARFUMS INC Form 10-O May 07, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

1	N /I		DIZ	ONE	`\
(IVI	А	KK	ONE	,)

^x Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 2008. OR o Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from _____to ____. Commission File No. 0-16469 INTER PARFUMS, INC. (Exact name of registrant as specified in its charter) Delaware 13-3275609 (I.R.S. Employer Identification No.) (State or other jurisdiction of incorporation or organization) 551 Fifth Avenue, New York, New York 10176 (Address of Principal Executive Offices) (Zip Code) (212) 983-2640 (Registrants telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act).

Large accelerated Filer o Accelerated filer x Non-accelerated filer o (Do not check if a smaller reporting Smaller reporting company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

At May 6, 2008 there were 20,415,117 shares of common stock, par value \$.001 per share, outstanding.

INTER PARFUMS, INC. AND SUBSIDIARIES

INDEX

	Page Number
Part I. Financial Information	
Item 1. Financial Statements	1
Consolidated Balance Sheets as of March 31, 2008 (unaudited) and December 31, 2007	2
Consolidated Statements of Income for the Three Months Ended March 31, 2008 (unaudited) and March 31, 2007 (unaudited)	n 3
Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2008 (unaudited) and March 31, 2007 (unaudited)	4
Notes to Consolidated Financial Statements	5
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	10
Item 3. Quantitative and Qualitative Disclosures About Market Risk	18
Item 4. Controls and Procedures	20
Part II. Other Information	20
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	20
Item 6. Exhibits	21
Signatures	21

INTER PARFUMS, INC. AND SUBSIDIARIES

Part I. Financial Information

Item 1. Financial Statements

In our opinion, the accompanying unaudited consolidated financial statements contain all adjustments (consisting only of normal recurring adjustments) necessary to present fairly our financial position, results of operations and cash flows for the interim periods presented. We have condensed such financial statements in accordance with the rules and regulations of the Securities and Exchange Commission. Therefore, such financial statements do not include all disclosures required by accounting principles generally accepted in the United States of America. These financial statements should be read in conjunction with our audited financial statements for the year ended December 31, 2007 included in our annual report filed on Form 10-K.

The results of operations for the three months ended March 31, 2008 are not necessarily indicative of the results to be expected for the entire fiscal year.

Page 1

INTER PARFUMS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(In thousands except share and per share data)

		March 31, 2008 (unaudited)	December 31, 2007	
ASSETS		· ,		
Current assets:				
Cash and cash equivalents	\$	54,581	\$	90,034
Accounts receivable, net		140,086		118,140
Inventories		117,902		106,022
Receivables, other		4,697		5,928
Other current assets		6,528		5,253
Income tax receivable		166		168
Deferred tax assets		4,109		4,300
Total current assets		328,069		329,845
Equipment and leasehold improvements, net		7,845		7,262
Trademarks, licenses and other intangible assets, net		122,118		101,577
Goodwill		7,200		6,715
Other assets		689		653
	\$	465,921	\$	446,052
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:	Ф	11.074	ф	7.017
Loans payable – banks	\$	11,974	\$	7,217
Current portion of long-term debt		17,529		16,215
Accounts payable - trade		77,711		88,297
Accrued expenses		36,015 6,396		35,507 3,023
Income taxes payable		1,027		1,026
Dividends payable		1,027		1,020
Total current liabilities		150,652		151,285
Total current natimites		130,032		131,203
Long-term debt, less current portion		42,294		43,518
Deferred tax liability		9,936		4,664
Minority interest		52,405		53,925
Shareholders' equity:				

Preferred stock, \$.001 par; authorized 1,000,000				
shares; none issued				
Common stock, \$.001 par; authorized 100,000,000				
shares; outstanding 20,415,117 and 20,532,141	shares; outstanding 20,415,117 and 20,532,141			
shares at March 31, 2008 and December 31, 2007,				
respectively		20		21
Additional paid-in capital		40,268		40,033
Retained earnings		155,776		147,995
Accumulated other comprehensive income		43,120		30,955
Treasury stock, at cost, 6,332,161 and 6,202,637				
common shares at March 31, 2008 and December 31,				
2007, respectively		(28,550)		(26,344)
		210,634		192,660
	\$	465,921	\$	446,052

See notes to consolidated financial statements.

Page 2

INTER PARFUMS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

(In thousands except per share data) (Unaudited)

Three months ended
March 31,
2008 2007

Net sales	\$ 123,163	\$ 85,120
Cost of sales	49,075	33,187
Gross margin	74,088	51,933
Selling, general and administrative	54,943	40,141