

TechTarget Inc  
Form SC TO-C  
November 09, 2010

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

---

## SCHEDULE TO

**TENDER OFFER STATEMENT UNDER SECTION 14(d)(1) OR 13(e)(1)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

---

**TECHTARGET, INC.**

(Name of Subject Company (Issuer))

---

**TECHTARGET, INC.**

(Names of Filing Persons (Issuer and Offeror))

**Common Stock, Par Value \$0.001 Per Share**

(Title of Class of Securities)

**87874R100**

(CUSIP Number of Class of Securities)

---

Edgar Filing: TechTarget Inc - Form SC TO-C

**Greg Strakosch**

**Chief Executive Officer**

**TechTarget, Inc.**

**275 Grove Street**

**Newton, Massachusetts 02466  
(617) 431-9200**

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications on Behalf of Filing Persons)

---

Copy to:

**Mark G. Borden  
Graham Robinson  
Wilmer Cutler Pickering Hale and Dorr LLP  
60 State Street  
Boston, Massachusetts 02109  
(617) 526-6000**

**CALCULATION OF FILING FEE**

**TRANSACTION VALUATION\***  
Not applicable

**AMOUNT OF FILING FEE\***  
Not applicable

---

\* Pursuant to General Instruction D to Schedule TO, no filing fee is required for communications made before the commencement of a tender offer.

Check the box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid:  
Form or Registration No.:

Filing Party:  
Date Filed:

Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes to designate any transactions to which the statement relates:

Edgar Filing: TechTarget Inc - Form SC TO-C

- third-party tender offer subject to Rule 14d-1.
- issuer tender offer subject to Rule 13e-4.
- going-private transaction subject to Rule 13e-3.
- amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer: "

---

**Item 12. Exhibits.**

Exhibit	Description
99.1	Transcript of the Earnings Conference Call on November 8, 2010

**Additional Information and Where to Find It**

The attached exhibit does not constitute an offer to buy or the solicitation of an offer to sell shares of TechTarget, Inc. ( Tech Target ) common stock. The tender offer is being made only pursuant to the Offer to Purchase, Letter of Transmittal and related materials that TechTarget will shortly be distributing to its stockholders and filing with the Securities and Exchange Commission. Stockholders and investors should read carefully the Offer to Purchase, Letter of Transmittal and related materials because they contain important information, including the various terms of, and conditions to, the tender offer. Stockholders and investors may obtain a free copy of the tender offer statement on Schedule TO, the Offer to Purchase, Letter of Transmittal and other documents that TechTarget will shortly be filing with the Securities and Exchange Commission at the Commission's website at [www.sec.gov](http://www.sec.gov), the investor information section of TechTarget's website at [www.techtarget.com](http://www.techtarget.com) or by calling Geogeson Inc., the information agent for the tender offer, toll-free at (800) 248-7690.