ADVANCED CELL TECHNOLOGY, INC. Form 10-Q November 09, 2010

Х

0

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON D.C. 20549

#### FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### FOR THE TRANSITION PERIOD FROM TO

#### COMMISSION FILE NUMBER: 0-50295

#### ADVANCED CELL TECHNOLOGY, INC. (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE (STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION) 87-0656515 (I.R.S. EMPLOYER IDENTIFICATION NO.)

#### 33 LOCKE DRIVE, MARLBOROUGH, MASSACHUSETTS 01752 (ADDRESS, INCLUDING ZIP CODE, OF PRINCIPAL EXECUTIVE OFFICES)

#### REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (508) 756-1212

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during

the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class: Common Stock, \$0.001 par value per share Outstanding at November 5, 2010: 1,088,212,464 shares

1

# ADVANCED CELL TECHNOLOGY, INC. AND SUBSIDIARY

# INDEX

| PART I. FINANCIAL INFORMATION                                       |    |
|---|----|
| ITEM 1. FINANCIAL STATEMENTS  | 3  |
| ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION |    |
| AND RESULTS OF OPERATIONS   | 23 |
| ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK  | 29 |
| ITEM 4. CONTROLS AND PROCEDURES                                     | 29 |
| PART II. OTHER INFORMATION  |    |
| ITEM 1. LEGAL PROCEEDINGS   | 30 |
| ITEM 1A. RISK FACTORS   | 30 |
| ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS | 30 |
| ITEM 3. DEFAULTS UPON SENIOR SECURITIES                             | 31 |
| ITEM 4. [REMOVED AND RESERVED]                                      | 31 |
| ITEM 5. OTHER INFORMATION   | 31 |
| ITEM 6. EXHIBITS  | 31 |
| SIGNATURE   | 32 |
|   |    |

#### Part I – FINANCIAL INFORMATION Item 1. Financial Statements

#### ADVANCED CELL TECHNOLOGY, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS AS OF SEPTEMBER 30, 2010 AND DECEMBER 31, 2009

| ASSETS<br>CURRENT ASSETS:  | September 30,<br>2010<br>(unaudited) | December 31,<br>2009                    |
|--|--------------------------------------|---|
| Corrent Assers.<br>Cash and cash equivalents                                       | \$2,195,118                          | \$2,538,838                             |
| Prepaid expenses   | 7,695                                | 9,054                                   |
| Deferred royalty fees, current portion   | 91,598                               | 91,598                                  |
| Total current assets   | 2,294,411                            | 2,639,490                               |
| Total current assets   | 2,294,411                            | 2,039,490                               |
| Property and equipment, net  | 197,832                              | 113,904                                 |
| Deferred royalty fees, less current portion  | 317,989                              | 386,689                                 |
| Deposits   | 14,766                               | 2,170                                   |
| Deferred issuance costs, net of amortization of \$4,017,621 and \$3,535,245,       | 14,700                               | 2,170                                   |
| respectively   | 1,463,379                            | 1,945,755                               |
| respectively   | 1,+05,577                            | 1,745,755                               |
| TOTAL ASSETS   | \$4,288,377                          | \$5,088,008                             |
| LIABILITIES AND STOCKHOLDERS' DEFICIT  |                                      |   |
| CURRENT LIABILITIES:   |                                      |   |
| Accounts payable   | \$4,355,648                          | \$6,172,881                             |
| Accrued expenses   | 2,331,836                            | 2,031,032                               |
| Deferred revenue, current portion  | 962,300                              | 805,926                                 |
| Amended and restated convertible debentures, net of discounts of \$24,059 and      | ,,                                   | ,                                       |
| \$585,088, respectively  | 2,009,397                            | 7,605,107                               |
| Convertible promissory notes, current portion, net of discounts of \$1,057,847 and | _,,                                  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| \$905,973, respectively  | 200,954                              | 685,233                                 |
| 2009 Convertible debentures, current portion, net of discounts of \$187,201 and    | , ,                                  | ,                                       |
| \$1,599,073, respectively  | 1,401,836                            | 246,893                                 |
| Embedded conversion option liabilities, current portion                            | 1,631,939                            | 6,772,200                               |
| Deferred joint venture obligations, current portion                                | 9,379                                | 56,602                                  |
| Total current liabilities  | 12,903,289                           | 24,375,874                              |
|  | -=,> 00,=0>                          | ,,                                      |

| Convertible promissory notes, less current portion, net of discounts of \$1,063,644 |               |               |
|---|---------------|---------------|
| and \$1,150,300, respectively   | 202,055       | 59,184        |
| 2009 Convertible debentures, less current portion, net of disounts of \$0 and       |               |               |
| \$222,656, respectively   | -             | 34,378        |
| Embedded conversion option liabilities, less current portion                        | 1,305,579     | 1,837,604     |
| Warrant derivative liabilities  | 10,873,187    | 18,168,597    |
| Deferred joint venture obligations, less current portion                            | 1,853         | 6,870         |
| Deferred revenue, less current portion  | 5,158,542     | 5,780,389     |
| Total liabilities   | 30,444,505    | 50,262,896    |
|   |               |               |
| Preferred stock, Series A-1 Redeemable; \$0.001 par value; 50,000,000 shares author | rized,        |               |
| 113 and 92 shares issued and outstanding; aggregate liquidation value: \$1,320,882  |               |               |
| and \$1,044,305, respectively   | 1,235,076     | 908,195       |
|   |               |               |
| Commitments and contingencies   |               |               |
|   |               |               |
| STOCKHOLDERS' DEFICIT:  |               |               |
| Preferred stock, Series B; \$0.001 par value; 50,000,000 shares authorized,         |               |               |
| 250 and 0 shares issued and outstanding   | -             | -             |
| Common stock, \$0.001 par value; 1,750,000,000 shares authorized,                   |               |               |
| 1,060,082,682 and 663,649,294 shares issued and outstanding                         | 1,060,083     | 663,649       |
| Additional paid-in capital  | 113,737,207   | 79,829,080    |
| Promissory notes receivable, net of discount of \$746,095 and \$0, respectively     | (2,628,905)   | -             |
| Accumulated deficit   | (139,559,589) | (126,575,812) |
| Total stockholders' deficit   | (27,391,204)  | (46,083,083)  |
|   |               |               |
| TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT   | \$4,288,377   | \$5,088,008   |
|   |               |               |

The accompanying notes are an integral part of these consolidated financial statements.

# ADVANCED CELL TECHNOLOGY, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (UNAUDITED)

|   | Three Months Ended<br>September 30, |               | Septem         | ths Ended<br>ber 30, |  |
|---|-------------------------------------|---------------|----------------|----------------------|--|
|   | 2010                                | 2009          | 2010           | 2009                 |  |
| Revenue (License fees and royalties)                | \$205,158                           | \$248,141     | \$615,474      | \$785,112            |  |
| Cost of Revenue                                     | 66,650                              | 108,049       | 199,950        | 324,148              |  |
| Gross profit  | 138,508                             | 140,092       | 415,524        | 460,964              |  |
| Operating expenses:                                 |                                     |               |                |                      |  |
| Research and development                            | 1,348,503                           | 700,818       | 6,728,225      | 2,275,683            |  |
| Grant reimbursements                                | -                                   | -             | -              | (136,840)            |  |
| General and administrative expenses                 | 1,094,604                           | 453,561       | 13,662,066     | 1,961,195            |  |
| Change in estimate of accrued liabilities           | (30,336)                            | ) –           | (1,600,302)    | -                    |  |
| Loss on settlement of litigation                    | 3,132,300                           | 110,000       | 3,132,300      | 4,903,949            |  |
| Total operating expenses                            | 5,545,071                           | 1,264,379     | 21,922,289     | 9,003,987            |  |
| Loss from operations                                | (5,406,563)                         |               |                | (8,543,023)          |  |
| Non energine in come (ennerge):                     |                                     |               |                |                      |  |
| Non-operating income (expense):                     | 4 290                               | 271           | 15 269         | 2 120                |  |
| Interest income                                     | 4,389                               | 371           | 15,368         | 2,129                |  |
| Interest expense and late fees                      | (2,382,253)                         | (2,354,537)   |                | (3,890,447)          |  |
| Finance cost  | -                                   | -             | (1,602,400)    | -                    |  |
| Loss on extinguishment of convertible debentures    |                                     | (0.000.004)   |                | (0,000,004)          |  |
| and note  | -                                   | (8,200,984)   | -              | (8,200,984)          |  |
| Charges related to repricing derivative liabilities | -                                   | (26,279,143)  |                | (28,075,511)         |  |
| Adjustments to fair value of derivatives            | 9,550,745                           | 36,754,306    | 18,077,454     | (788,680)            |  |
| Gain on forgiveness of debt                         | 169,397                             | -             | 197,370        | - (144.420 )         |  |
| Losses attributable to equity method investment     | -                                   | -             | -              | (144,438)            |  |
| Total non-operating income (expense)                | 7,342,278                           | (79,987)      | 8,523,246      | (41,097,931)         |  |
| Income (loss) before income tax                     | 1,935,715                           | (1,204,274)   | (12,983,519)   | (49,640,954)         |  |
| Income tax  | -                                   | -             | -              | -                    |  |
| Net income (loss)                                   | \$1,935,715                         | \$(1,204,274) | \$(12,983,519) | \$(49,640,954)       |  |
|   |                                     |               |                |                      |  |
| Weighted average shares outstanding :               |                                     |               |                |                      |  |
| Basic   | 969,174,877                         | 501,293,320   | 756,009,975    | 477,394,516          |  |
| Diluted   | 969,759,448                         | 501,293,320   | 756,009,975    | 477,394,516          |  |
| Income (Loss) per share:                            |                                     |               |                |                      |  |
| Basic   | \$0.00                              | \$(0.00)      | \$(0.02)       | \$(0.10)             |  |

| Edgar Filing: ADVANCED CELL TECHNOLOGY, INC Form 10-Q |                               |                       |                 |                    |           |   |
|---|-------------------------------|-----------------------|-----------------|--------------------|-----------|---|
| Diluted   |                               | \$0.00                | \$(0.00         | ) \$(0.02          | ) \$(0.10 | ) |
|   |                               |                       |                 |                    |           |   |
|   | The accompanying notes are ar | n integral part of th | ese consolidate | d financial staten | nents.    |   |

### ADVANCED CELL TECHNOLOGY, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF STOCKHOLDERS' DEFICIT FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2010 (UNAUDITED)

|  | Series B           |             |           | Additional   | Promissory           |                 | Total          |
|--|--------------------|-------------|-----------|--------------|----------------------|-----------------|----------------|
|  | Preferred<br>Stock | Commo       | n Stock   | Paid-in      | Notes<br>Receivable, | Accumulated     | Stockholders'  |
|  | Sharesmou          | nt Shares   | Amount    | Capital      | net                  | Deficit         | Deficit        |
| Balance<br>December 31<br>2009                                   | ,<br>- \$-         | 663,649,294 | \$663,649 | \$79,829,080 | \$-                  | \$(126,575,812) | \$(46,083,083) |
| Redemptions<br>of convertible<br>debentures                      |                    | 105,380,062 | 105,380   | 7,622,511    | -                    | -               | 7,727,891      |
| Conversions<br>of convertible<br>debentures                      |                    | 20,107,935  | 20,108    | 1,922,576    | -                    | -               | 1,942,684      |
| Conversions<br>of Series A-1<br>preferred<br>stock               |                    | 6,206,961   | 6,207     | 614,489      | -                    | -               | 620,696        |
| Conversions<br>of amended<br>convertible<br>promissory<br>notes  |                    | 60,604,426  | 60,604    | 3,494,370    | -                    | -               | 3,554,974      |
| Common<br>stock issued<br>on exercise o<br>debenture<br>warrants | f<br>              | 37,000      | 37        | 3,663        | _                    | -               | 3,700          |
| Common<br>stock issued t<br>executives fo<br>compensatior        | r                  | 107,051,697 | 107,052   | 9,527,601    | -                    | -               | 9,634,653      |

| Common<br>stock issued to<br>directors for<br>board                                   |     |     | 16 772 507    | 16 774      | 1 542 420     |               |                 | 1 560 212      |
|---|-----|-----|---------------|-------------|---------------|---------------|-----------------|----------------|
| compensation  | -   | -   | 16,773,597    | 16,774      | 1,543,439     | -             | -               | 1,560,213      |
| Common<br>stock issued<br>for<br>settlements  | _   | _   | 47,432,598    | 47,433      | 3,278,182     | -             | -               | 3,325,615      |
| Issuance of   |     |     |               |             |               |               |                 |                |
| stock for<br>financing<br>costs   |     |     | 250,000       | 250         | 22,250        |               |                 | 22,500         |
| COSIS   | -   | -   | 230,000       | 230         | 22,230        | -             | -               | 22,300         |
| Issuance of<br>Series B<br>preferred  | 250 |     |               |             | 2 500 000     |               |                 | 2 500 000      |
| stock   | 250 | -   | -             | -           | 2,500,000     | -             | -               | 2,500,000      |
| Common<br>stock issued<br>upon exercise<br>of Series B<br>preferred<br>stock warrants | _   | -   | 32,589,112    | 32,589      | 2,462,602     | (2,495,191)   | _               | -              |
| Dividends on<br>Series B<br>preferred<br>stock  | _   | _   | -             | _           | 133,972       | _             | (133,972 )      | -              |
| Accretion of  |     |     |               |             |               |               |                 |                |
| note<br>receivable<br>discount  | _   | -   | -             | -           | _             | (133,714 )    | 133,714         | -              |
|   |     |     |               |             |               |               |                 |                |
| Option<br>compensation<br>charges   | -   | -   | -             | -           | 782,472       | -             | -               | 782,472        |
| Net loss for<br>nine months<br>ended<br>September 30,<br>2010                         |     |     |               |             |               | _             | (12,983,519)    | (12,983,519)   |
| 2010  | -   | -   |               | -           | -             | -             | (12,705,517)    | (12,905,517)   |
| Balance<br>September 30,  | 250 | \$- | 1,060,082,682 | \$1,060,083 | \$113,737,207 | \$(2,628,905) | \$(139,559,589) | \$(27,391,204) |

The accompanying notes are an integral part of these consolidated financial statements

## ADVANCED CELL TECHNOLOGY, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (UNAUDITED)

|   | Septem         |                |
|---|----------------|----------------|
|   | 2010           | 2009           |
| CASH FLOWS FROM OPERATING ACTIVITIES:               |                |                |
| Net loss  | \$(12,983,519) | \$(49,640,954) |
| Adjustments to reconcile net loss to net cash       |                |                |
| used in operating activities:                       |                |                |
| Depreciation and amortization                       | 94,867         | 304,083        |
| Amortization of deferred charges                    | 68,700         | 136,648        |
| Amortization of deferred revenue                    | (615,474)      | (785,112)      |
| Redeemable preferred stock dividend accrual         | 67,108         | 84,209         |
| Stock based compensation                            | 782,473        | 277,351        |
| Amortization of deferred issuance costs             | 482,377        | 603,447        |
| Amortization of discounts                           | 7,614,736      | 1,805,531      |
| (Gain) loss on extinguishment of debt               | -              | 8,200,984      |
| Charges related to repricing derivative liabilities | -              | 28,075,511     |
| Adjustments to fair value of derivatives            | (18,077,454)   | 788,680        |
| Shares of common stock issued for services          | 11,250,034     | -              |
| Options issued for consulting services              | 132,197        | -              |
| Non-cash financing costs                            | 1,602,400      | -              |
| Loss on settlement of litigation                    | 3,132,300      | 4,903,949      |
| Loss attributable to investment in joint venture    | -              | 144,438        |
| Amortization of deferred joint venture obligations  | (52,240)       | (125,164)      |
| Gain on forgiveness of debt                         | (27,973)       | -              |
| (Increase) / decrease in assets:                    |                |                |
| Accounts receivable                                 | -              | 261,504        |
| Prepaid expenses                                    | 1,359          | (22,990)       |
| Increase / (decrease) in current liabilities:       |                |                |
| Accounts payable and accrued expenses               | (920,431)      | (2,433,053)    |
| Accrued interest                                    | -              | 1,311,330      |
| Deferred revenue                                    | 150,000        | 3,050,000      |
|   |                |                |
| Net cash used in operating activities               | (7,298,540)    | (3,059,608)    |
| CASH FLOWS FROM INVESTING ACTIVITIES:               |                |                |
| Purchases of property and equipment                 | (186,449)      | (5,368)        |
| Payments of deposits                                | (12,596)       | (2,170)        |
|   |                |                |
| Net cash used in investing activities               | (199,045)      | (7,538)        |
| CASH FLOWS FROM FINANCING ACTIVITIES:               |                |                |
| Proceeds from exercise of warrants                  | 3,700          | -              |
|   | 2,700          |                |

| Proceeds from issuance of convertible debentures                                   | 1,685,000   | -           |
|--|-------------|-------------|
| Proceeds from issuance of convertible notes  | 2,650,000   | 1,020,000   |
| Proceeds from issuance of Series A-1 convertible preferred stock                   | 830,165     | 2,288,000   |
| Proceeds from issuance of Series B preferred stock, net                            | 1,985,000   | -           |
|  |             |             |
| Net cash provided by financing activities  | 7,153,865   | 3,308,000   |
|  |             |             |
|  |             |             |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS                               | (343,720    | ) 240,854   |
|  |             |             |
| CASH AND CASH EQUIVALENTS, BEGINNING BALANCE                                       | 2,538,838   | 816,904     |
|  |             |             |
| CASH AND CASH EQUIVALENTS, ENDING BALANCE  | \$2,195,118 | \$1,057,758 |
|  |             |             |
| CASH PAID FOR:   |             |             |
| Interest   | <b>\$</b> - | <b>\$</b> - |
| Income taxes   | \$9,508     | \$514       |
|  |             |             |
| SUPPLEMENTAL DISCLOSURE OF NON-CASH FINANCING ACTIVITIES:                          |             |             |
| Issuance of 105,380,062 and 12,627,425 shares of common stock in redemption of     |             |             |
| debt   | \$7,727,891 | \$1,262,742 |
| Issuance of 86,919,322 and 41,608,113 shares of common stock in conversion of debt |             |             |
| and preferred stock  | \$6,118,354 | \$3,181,799 |
| Issuance of 0 and 24,900,000 shares of common stock in payment convertible         |             |             |
| preferred stock issuance costs   | \$-         | \$4,731,000 |
| Issuance of note receivable on exercise of warrants for 32,589,112 and 0 shares of |             |             |
| common stock   | \$3,375,000 | \$-         |
| Issuance of 47,282,598 and 39,380,847 shares of common stock in settlements        | \$3,315,115 | \$5,299,148 |
| Issuance of 150,000 and 0 shares of common stock for services                      | \$10,500    | \$-         |
| Issuance of 16,773,597 and 0 shares of common stock in payment of board fees       | \$1,560,213 | <b>\$</b> - |
| Issuance of 107,051,697 and 0 shares of common stock in payment of executive       |             |             |
| compensation   | \$9,634,653 | \$-         |
| Issuance of 250,000 and 0 shares of common stock in payment of financing costs     | \$22,500    | \$-         |
| Series B preferred stock dividend  | \$133,972   | \$-         |
| Interest accreted on promissory notes receivable                                   | \$133,714   | \$-         |
| r · · · · · · · · · · · · · · · · · · ·  |             |             |

The accompanying notes are an integral part of these consolidated financial statements.

#### ADVANCED CELL TECHNOLOGY, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

#### 1. ORGANIZATIONAL MATTERS

#### Organization and Nature of Business

Advanced Cell Technology, Inc. (the "Company") is a biotechnology company, incorporated in the state of Delaware, focused on developing and commercializing human embryonic and adult stem cell technology in the emerging fields of regenerative medicine. Principal activities to date have included obtaining financing, securing operating facilities, and conducting research and development. The Company has no therapeutic products currently available for sale and does not expect to have any therapeutic products commercially available for sale for a period of years, if at all. These factors indicate that the Company's ability to continue its research and development activities is dependent upon the ability of management to obtain additional financing as required.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation — The Company follows accounting standards set by the Financial Accounting Standards Board ("FASB"). The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). References to GAAP issued by the FASB in these footnotes are to the FASB Accounting Standards Codification,<sup>TM</sup> sometimes referred to as the Codification or ASC.

Principles of Consolidation — The accounts of the Company and its wholly-owned subsidiary Mytogen, Inc. ("Mytogen") are included in the accompanying consolidated financial statements. All intercompany balances and transactions were eliminated in consolidation.

Segment Reporting —ASC 280, "Segment Reporting" requires use of the "management approach" model for segment reporting. The management approach model is based on the way a company's management organizes segments within the company for making operating decisions and assessing performance. The Company determined it has one operating segment. Disaggregation of the Company's operating results is impracticable, because the Company's research and development activities and its assets overlap, and management reviews its business as a single operating segment. Thus, discrete financial information is not available by more than one operating segment.

Use of Estimates — These consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and, accordingly, require management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Specifically, the Company's management has estimated variables used to calculate the Black-Scholes option pricing model used to value derivative instruments as discussed below under "Fair Value Measurements". In addition, management has estimated the expected economic life and value of the Company's licensed technology, the Company's net operating loss for tax purposes, share-based payments for compensation to employees, directors, consultants and investment banks, and the useful lives of the Company's fixed assets. Actual results could differ from those estimates.

Reclassifications — Certain prior year financial statement balances have been reclassified to conform to the current year presentation. For greater clarity in presentation, the Company reclassified \$8,200,984 from loss on extinguishment of convertible debentures and note to charges related to repricing derivative liabilities in the accompanying statements of operations for the three and nine months ended September 30, 2009. These reclassifications had no effect on the recorded net income or net loss.

Cash and Cash Equivalents — Cash equivalents are comprised of certain highly liquid investments with maturities of three months or less when purchased. The Company maintains its cash in bank deposit accounts, which at times, may exceed federally insured limits. The Company has not experienced any losses related to this concentration of risk. As of September 30, 2010 and December 31, 2009, the Company had deposits in excess of federally-insured limits totaling \$1,422,102 and \$2,028,195, respectively. The Company has not experienced any losses in such accounts.

Property and Equipment — The Company records its property and equipment at historical cost. The Company expenses maintenance and repairs as incurred. Upon disposition of property and equipment, the gross cost and accumulated depreciation are written off and the difference between the proceeds and the net book value is recorded as a gain or loss on sale of assets. In the case of certain assets acquired under capital leases, the assets are recorded net of imputed interest, based upon the net present value of future payments. Assets under capital lease are pledged as collateral for the related lease.

The Company provides for depreciation over the assets' estimated useful lives as follows:

| Machinery & equipment  | 4 years                               |
|------------------------|---------------------------------------|
| Computer equipment     | 3 years                               |
| Office furniture       | 4 years                               |
| Leasehold improvements | Lesser of lease life or economic life |
| Capital leases         | Lesser of lease life or economic life |

Equity Method Investment — The Company follows ASC 323 "Investments-Equity Method and Joint Ventures" in accounting for its investment in the joint venture. In the event the Company's share of the joint venture's net losses reduces the Company's investment to zero, the Company will discontinue applying the equity method and will not provide for additional losses unless the Company has guaranteed obligations of the joint venture or is otherwise committed to provide further financial support for the joint venture. If the joint venture subsequently reports net income, the Company will resume applying the equity method only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended.

Deferred Issuance Costs — Payments, either in cash or share-based payments, made in connection with the sale of debentures are recorded as deferred debt issuance costs and amortized using the effective interest method over the lives of the related debentures. The weighted average amortization period for deferred debt issuance costs is 48 months.

Long-Lived Assets — The Company follows ASC 360-10, "Property, Plant, and Equipment," which established a "primary asset" approach to determine the cash flow estimation period for a group of assets and liabilities that represents the unit of accounting for a long-lived asset to be held and used. Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell. Through September 30, 2010, the Company had not experienced impairment losses on its long-lived assets.

Fair Value Measurements — For certain financial instruments, including accounts payable, accrued expenses, interest payable, convertible debt and convertible preferred stock, the carrying amounts approximate fair value due to their relatively short maturities.

On January 1, 2008, the Company adopted ASC 820-10, "Fair Value Measurements and Disclosures." ASC 820-10 defines fair value, and establishes a three-level valuation hierarchy for disclosures of fair value measurement that enhances disclosure requirements for fair value measures. The carrying amounts reported in the consolidated balance sheets for receivables and current liabilities each qualify as financial instruments and are a reasonable estimate of their fair values because of the short period of time between the origination of such instruments and their expected realization and their current market rate of interest. The three levels of valuation hierarchy are defined as follows:

- Level 1 inputs to the valuation methodology are quoted prices for identical assets or liabilities in active markets.
- Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
  - Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company analyzes all financial instruments with features of both liabilities and equity under ASC 480, "Distinguishing Liabilities From Equity" and ASC 815, "Derivatives and Hedging." Derivative liabilities are adjusted to reflect fair value at each period end, with any increase or decrease in the fair value being recorded in results of operations as adjustments to fair value of derivatives. The effects of interactions between embedded derivatives are calculated and accounted for in arriving at the overall fair value of the financial instruments. In addition, the fair values of freestanding derivative instruments such as warrant and option derivatives are valued using the Black-Scholes model.

The Company's warrant and non-employee option derivative liabilities are carried at fair value totaling \$10,873,187 and \$18,168,597, as of September 30, 2010 and December 31, 2009, respectively. The Company's embedded conversion option liabilities associated with their convertible debt and Series A-1 preferred stock are carried at fair value totaling \$2,937,518 and \$8,609,804 as of September 30, 2010 and December 31, 2009, respectively. The Company used Level 2 inputs for its valuation methodology for the warrant derivative liabilities and embedded conversion option liabilities as their fair values were determined by using the Black-Scholes option pricing model based on various assumptions. The Company's derivative liabilities are adjusted to reflect fair value at each period end, with any increase or decrease in the fair value being recorded in results of operations as adjustments to fair value of derivatives.

At September 30, 2010, the Company identified the following assets and liabilities that are required to be presented on the balance sheet at fair value:

|  | Fair Value<br>As of<br>September | Se          | Fair Value Measurements at<br>September 30, 2010<br>Using Fair Value Hierarchy |         |  |
|--|----------------------------------|-------------|--|---------|--|
| Derivative Liabilities                 | 30, 2010                         | Level 1     | Level 2  | Level 3 |  |
| Warrant derivative liabilities         | \$10,873,187                     | <b>\$</b> - | 10,873,187   | -       |  |
| Embedded conversion option liabilities | 2,937,518                        | -           | 2,937,518  | -       |  |
|  | \$13,810,705                     | <b>\$</b> - | 13,810,705   | -       |  |

For the three months ended September 30, 2010 and 2009, the Company recognized a gain of \$9,550,745 and 36,754,306, respectively, for the changes in the valuation of the aforementioned liabilities. For the nine months ended September 30, 2010 and 2009, the Company recognized a gain (loss) of \$18,077,454 and (\$788,680), respectively, for

the changes in the valuation of the aforementioned liabilities.

The Company did not identify any other non-recurring assets and liabilities that are required to be presented in the consolidated balance sheets at fair value in accordance with ASC 815.

Revenue Recognition — The Company's revenues are generated from license and research agreements with collaborators. Licensing revenue is recognized on a straight-line basis over the shorter of the life of the license or the estimated economic life of the patents related to the license. License fee revenue begins to be recognized in the first full month following the effective date of the license agreement. Deferred revenue represents the portion of the license and other payments received that has not been earned. Costs associated with the license revenue are deferred and recognized over the same term as the revenue. Reimbursements of research expense pursuant to grants are recorded in the period during which collection of the reimbursement becomes assured, because the reimbursements are subject to approval.

Research and Development Costs — Research and development costs consist of expenditures for the research and development of patents and technology, which cannot be capitalized. The Company's research and development costs consist mainly of payroll and payroll related expenses, research supplies and research grants. Reimbursements of research expense pursuant to grants are recorded in the period during which collection of the reimbursement becomes assured, because the reimbursements are subject to approval. Research and development costs are expensed as incurred.

Share-Based Compensation — The Company records stock-based compensation in accordance with ASC 718, "Compensation – Stock Compensation." ASC 718 requires companies to measure compensation cost for stock-based employee compensation at fair value at the grant date and recognize the expense over the employee's requisite service period. The Company recognizes in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees and non-employees. There were 40,626,119 options outstanding as of September 30, 2010.

Income Taxes — Deferred income taxes are provided using the liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of the changes in tax laws and rates of the date of enactment.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Applicable interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statements of operations.

Earnings Per Share — Earnings per share is calculated in accordance with the ASC 260-10, "Earnings Per Share." Basic earnings per share is based upon the weighted average number of common shares outstanding. Diluted earnings per share is based on the assumption that all dilutive convertible shares and stock options were converted or exercised. Dilution is computed by applying the treasury stock method. Under this method, options and warrants are assumed to be exercised at the beginning of the period (or at the time of issuance, if later), and as if funds obtained thereby were used to purchase common stock at the average market price during the period.

At September 30, 2010 and 2009, approximately 338,868,000 and 406,476,000 potentially dilutive shares, respectively, were excluded from the shares used to calculate diluted earnings per share as their inclusion would be anti-dilutive.

The following is a reconciliation of the number of shares (denominator) used in the basic and diluted earnings per share computations for the three and nine months ended September 30, 2010 and 2009:

| Three Months Ended                            | September 30, 2010 |             | September 30, 2009 |             |
|---|--------------------|-------------|--------------------|-------------|
|   |                    | Per Share   |                    | Per Share   |
|   | Shares             | Amount      | Shares             | Amount      |
| Basic earnings per share                      | 969,174,877        | \$-         | 501,293,320        | \$-         |
| Effect of dilutive stock options and warrants | 584,571            | -           | -                  | -           |
| Diluted earnings per share                    | 969,759,448        | <b>\$</b> - | 501,293,320        | <b>\$</b> - |

| Nine Months Ended                             | September 30, 2010 |         | September 30, 2009 |             |           |   |
|---|--------------------|---------|--------------------|-------------|-----------|---|
|   | Per Share          |         |                    |             | Per Share |   |
|   | Shares             | Amount  |                    | Shares      | Amoun     | t |
| Basic earnings per share                      | 756,009,975        | \$(0.02 | )                  | 477,394,516 | \$(0.10   | ) |
| Effect of dilutive stock options and warrants | -                  | -       |                    | -           | -         |   |
| Diluted earnings per share                    | 756,009,975        | \$(0.02 | )                  | 477,394,516 | \$(0.10   | ) |

Concentrations and Other Risks —Currently, the Company's revenues are concentrated on a small number of customers. The following table shows the Company's concentrations of its revenue for those customers comprising greater than 10% of total license revenue for the three and nine months ended September 30, 2010 and 2009.

|                                     | 3 Months Ended<br>September 30, |     | 9 Month<br>Septem |      |
|-------------------------------------|---------------------------------|-----|-------------------|------|
|                                     | 2010 2009                       |     | 2010              | 2009 |
| Genzyme Transgenics Corporation     | *                               | 13% | *                 | 12%  |
| Exeter Life Sciences, Inc.          | 15%                             | 12% | 15%               | 12%  |
| START Licensing, Inc.               | 12%                             | 10% | 12%               | 10%  |
| Terumo Corporation                  | *                               | *   | *                 | 13%  |
| International Stem Cell Corporation | 18%                             | 15% | 18%               | *    |
| Transition Holdings, Inc.           | 25%                             | 21% | 25%               | 19%  |
| CHA Biotech and SCRMI               | 16%                             | 11% | 16%               | *    |

\*License revenue earned during the period was less than 10% of total license revenue.

Other risks include the uncertainty of the regulatory environment and the effect of future regulations on the Company's business activities. As the Company is a biotechnology research and development company, there is also the attendant risk that someone could commence legal proceedings over the Company's discoveries. Acts of God could also adversely affect the Company's business.

#### **Recent Accounting Pronouncements**

In October 2009, the FASB issued Accounting Standards Update 2009-15 ("ASU 2009-15") regarding accounting for own-share lending arrangements in contemplation of convertible debt issuance or other financing. This ASU requires that at the date of issuance of the shares in a share-lending arrangement entered into in contemplation of a convertible debt offering or other financing, the shares issued shall be measured at fair value and be recognized as an issuance cost, with an offset to additional paid-in capital. Further, loaned shares are excluded from basic and diluted earnings per share unless default of the share-lending arrangement occurs, at which time the loaned shares would be included in the basic and diluted earnings-per-share calculation. This ASU is effective for fiscal years beginning on or after

December 15, 2009, and interim periods within those fiscal years for arrangements outstanding as of the beginning of those fiscal years. The adoption of this ASU did not have a significant impact on the Company's consolidated financial statements.

11

In January 2010, the Financial Accounting Standards Board ("FASB") issued Accounting Standard Update ("ASU") No. 2010-06, Improving Disclosures about Fair Value Measurements ("ASU No. 2010-06"). The new standard addresses, among other things, guidance regarding activity in Level 3 fair value measurements. Portions of ASU No. 2010-06 that relate to the Level 3 activity disclosures are effective for the annual reporting period beginning after December 15, 2010. The Company will provide the required disclosures beginning with the Company's Annual Report on Form 10-K for the year ending December 31, 2011. Based on the initial evaluation, the Company does not anticipate a material impact to the Company's financial position, results of operations or cash flows as a result of this change.

On February 25, 2010, the FASB issued ASU 2010-09 Subsequent Events Topic 855 "Amendments to Certain Recognition and Disclosure Requirements," effective immediately. The amendments in the ASU remove the requirement for an SEC filer to disclose a date through which subsequent events have been evaluated in both issued and revised financial statements. Revised financial statements include financial statements revised as a result of either correction of an error or retrospective application of U.S. GAAP. The FASB believes these amendments remove potential conflicts with the SEC's literature. The adoption of this ASU did not have a material impact on the Company's consolidated financial statements.

On March 5, 2010, the FASB issued ASU No. 2010-11 Derivatives and Hedging Topic 815 "Scope Exception Related to Embedded Credit Derivatives." This ASU clarifies the guidance within the derivative literature that exempts certain credit related features from analysis as potential embedded derivatives requiring separate accounting. The ASU specifies that an embedded credit derivative feature related to the transfer of credit risk that is only in the form of subordination of one financial instrument to another is not subject to bifurcation from a host contract under ASC 815-15-25, Derivatives and Hedging — Embedded Derivatives — Recognition. All other embedded credit derivative features should be analyzed to determine whether their economic characteristics and risks are "clearly and closely related" to the economic characteristics and risks of the host contract and whether bifurcation is required. The ASU is effective for the Company on July 1, 2010. Early adoption is permitted. The adoption of this ASU will not have a material impact on the Company's consolidated financial statements.

# 3. INVESTMENT IN JOINT VENTURE

On December 1, 2008, the Company and CHA Bio & Diostech Co., Ltd. formed an international joint venture. The new company, Stem Cell & Regenerative Medicine International, Inc. ("SCRMI"), will develop human blood cells and other clinical therapies based on the Company's hemangioblast program, one of the Company's core technologies. Under the terms of the agreement, the Company purchased upfront a 33% interest in the joint venture, and received another 7% interest upon fulfilling certain obligations under the agreement through April 30, 2010. The Company's contribution includes (a) the uninterrupted use of a portion of its leased facility at the Company's expense, (b) the uninterrupted use of certain equipment in the leased facility, and (c) the release of certain of the Company's research and science personnel to be employed by the joint venture. In return, for a 60% interest, CHA has agreed to contribute \$150,000 cash and to fund all operational costs in order to conduct the hemangioblast program. Effective May 1, 2010, the Company holds a 40% interest in the joint venture and CHA Bio & Diostech, Ltd. owns a 60% interest.

The Company has agreed to collaborate with the joint venture in securing grants to further research and development of its technology. Additionally, SCRMI has agreed to pay the Company a fee of \$500,000 for an exclusive, worldwide license to the Hemangioblast Program. The Company has recorded \$22,059 and \$22,059 in license fee revenue for the nine months ended September 30, 2010 and 2009, also, \$7,353 and \$7,353 for the three months ended September 30, 2010 and 2009, also, \$7,353 and \$7,353 for the three months ended September 30, 2010 and 2009, also, \$60,000 for an exclusive, worldwide license fee of \$447,304 and \$469,363 has been accrued in deferred revenue in the accompanying

consolidated balance sheets at September 30, 2010 and December 31, 2009, respectively.

The following table is a summary of key financial data for the joint venture as of and for the nine months ended September 30, 2010:

| Current assets         | \$717,833     |
|------------------------|---------------|
| Noncurrent assets      | \$690,882     |
| Current liabilities    | \$1,116,216   |
| Noncurrent liabilities | \$1,056,960   |
| Net revenue            | \$69,979      |
| Net loss               | \$(1,439,923) |

## 4. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at September 30, 2010 and December 31, 2009:

|                             | September<br>30,<br>2010 | December<br>31,<br>2009 |
|-----------------------------|--------------------------|-------------------------|
| Machinery & equipment       | \$1,489,074              | \$1,470,306             |
| Computer equipment          | 449,893                  | 441,744                 |
| Office furniture            | 76,201                   | 76,201                  |
| Leasehold improvements      | 279,075                  | 127,197                 |
| Capital leases              | 51,235                   | 51,235                  |
| Accumulated depreciation    | (2,147,646)              | (2,052,779)             |
| Property and equipment, net | \$197,832                | \$113,904               |

Depreciation expense for the three months ended September 30, 2010 and 2009 amounted to \$27,429 and \$71,332, respectively. Furthermore, depreciation expense was \$94,867 and \$304,083 for the nine months ended September 30, 2010 and 2009, respectively.

# 5. AMENDED AND RESTATED CONVERTIBLE DEBENTURES

In connection with the amended and restated convertible debentures, the Company issued a total of 192,172,519 warrants to the holders. The terms of the amended and restated warrants include a reduced exercise price of \$0.10, subject to certain customary anti-dilution adjustments. The termination date under the amended and restated warrants was extended until June 30, 2014. The warrants were valued at \$8,892,995 and \$16,072,842 at September 30, 2010 and December 31, 2009, respectively, at fair value using the Black-Scholes model. The decrease in the fair value of this warrant liability was \$3,719,688 and \$14,397,252 during the three months ended September 30, 2010 and 2009, respectively, which was recorded through the results of operations as an adjustment to fair value of derivatives. The increase (decrease) in the fair value of this warrant liability was (\$5,968,418) and \$2,513,644 during the nine months ended September 30, 2010 and 2009, respectively, which was recorded through the results of operations used in the Black-Scholes option pricing model at September 30, 2010 are as follows: (1) dividend yield of 0%; (2) expected volatility of 170%, (3) risk-free interest rate of 0.64%, and (4) expected life of 3.75 years.

The Company has complied with the provisions of ASC 815 "Derivatives and Hedging", and recorded the fair value of the embedded conversion option liability associated with the amended and restated convertible debentures. As of September 30, 2010 and December 31, 2009, the convertible debentures were convertible at the option of the holders into a total of 20,334,640 and 81,901,980 shares, respectively, subject to anti-dilution and other customary adjustments. The fair value of the embedded conversion option was \$306,942 and \$4,519,815 at September 30, 2010 and December 31, 2009, respectively. The decrease in the fair value of this liability was \$972,316 and \$19,131,327 during the three months ended September 30, 2010 and 2009, respectively, which was recorded through the results of operations as an adjustment to fair value of derivatives. The decrease in the fair value of this liability recorded through the results of operations was \$4,386,654 and \$5,554,035 during the nine months ended September 30, 2010 and 2009, respectively. The assumptions used in the Black-Scholes option pricing model at September 30, 2010 are as follows: (1) dividend yield of 0%; (2) expected volatility of 170%, (3) risk-free interest rate of 0.16%, and (4) expected life of 0.25 years.

On August 30, 2010, an investor was granted a preliminary injunction against the Company, whereby the Company delivered to the investor 49,220,665 shares of its common stock. Further, on September 30, 2010, under the terms of a final settlement and mutual release with the same investor, the Company exchanged a new convertible debenture to the investor in exchange for the investor's outstanding convertible debenture. The terms of the new convertible debenture are the same as the amended and restated debentures, except that the amounts under the debenture are due and payable on or before December 31, 2010 and June 30, 2011, and the conversion and redemption prices are subject to a floor price of \$0.06 per share. Concurrently with the settlement and release, all common stock purchase warrants previously issued to the investor were cancelled (23,701,263 warrants in total) and the legal actions were dismissed. The Company recorded a loss on settlement in the amount of \$3,132,300 during the three months ended September 30, 2010 in its accompanying statement of operations.

Interest expense from amortization of debt discounts for the three months ended September 30, 2010 and 2009 was \$100,253 and \$487,025, respectively, and for the nine months ended September 30, 2010 and 2009 was \$561,030 and \$487,025, respectively.

The Company issued 92,966,010 and 35,444,261 shares of common stock upon redemption and conversion of these debentures during the nine months ended September 30, 2010 and 2009, respectively.

The following table summarizes the amended and restated convertible debentures outstanding at September 30, 2010:

| Convertible promissory notes, principal | \$2,033,456 |
|---|-------------|
| Debt discounts                          | (24,059)    |
|   |             |
| Net convertible promissory notes        | \$2,009,397 |
| Less current portion                    | (2,009,397) |
|   |             |
| Convertible promissory notes, long term | \$-         |

# 6. AMENDED CONVERTIBLE PROMISSORY NOTES

During the nine months ended September 30, 2010, the Company received from JMJ Financial a total of \$1,550,000 under the amended convertible promissory notes, which equates to a principal amount of \$1,826,786, including a \$276,786 original issue discount. On the draw dates, this principal was convertible into 23,837,426 shares of the

Company's common stock.

During the nine months ended September 30, 2010, the Company also issued three additional convertible promissory notes to JMJ Financial, for a total of \$3,000,000 available to receive in cash, for a principal sum of \$3,850,000, which includes an original issue discount of \$850,000. During the nine months ended Sepember 30, 2010, the Company received a total of \$1,100,000 on these additional notes, which equates to a principal amount of \$1,452,000, including a \$352,000 original issue discount. Upon initial draws of the notes during the nine months ended September 30, 2010, the outstanding principal balance on these notes was convertible into 22,703,099 shares of the Company's commons stock. The notes mature on March 30, 2013.

The initial fair value of the embedded conversion option liability associated with the funds received during the nine months ended September 30, 2010 was valued using the Black-Scholes model, resulting in an initial fair value of \$3,688,664. The assumptions used in the Black-Scholes option pricing model at the dates the funds were received are as follows: (1) dividend yield of 0%; (2) expected volatility of 175-180%, (3) risk-free interest rate of 0.87 - 1.60%, and (4) expected life of 2.47 - 3.00 years.

As of September 30, 2010 and 2009, respectively, the convertible promissory notes were convertible at the option of the holders into a total of 50,814,338 and 10,420,077 shares, subject to anti-dilution and other customary adjustments. The fair value of the embedded conversion option was \$2,509,766 and \$1,055,904 at September 30, 2010 and December 31, 2009, respectively. The increase (decrease) in the fair value of this liability was (\$3,370,026) and \$436,430 during the three months ended September 30, 2010 and 2009, respectively, which was recorded through the results of operations as an adjustment to fair value of derivatives. The increase (decrease) in the fair value of this liability was (\$3,650,627) and (\$417,996) during the nine months ended September 30, 2010 and 2009, respectively. The assumptions used in the Black-Scholes option pricing model at September 30, 2010 are as follows: (1) dividend yield of 0%; (2) expected volatility of 170%, (3) risk-free interest rate of 0.42%, and (4) expected life of 2.08 – 2.50 years.

Interest expense from amortization of debt discounts for the three months ended September 30, 2010 and 2009 was \$1,371,897 and \$0, respectively. The expense for the nine months ended September 30, 2010 and 2009 was \$3,213,565 and \$0, respectively.

The following table summarizes the JMJ Financial convertible promissory notes outstanding at September 30, 2010:

| Convertible promissory notes, principal | \$2,524,500 |
|---|-------------|
| Debt discounts                          | (2,121,491) |
|   |             |
| Net convertible promissory notes        | \$403,009   |
| Less current portion                    | (200,954)   |
|   |             |
| Convertible promissory notes, long term | \$202,055   |

The Company issued 60,604,426 and 11,614,864 shares of common stock upon redemption and conversion of these promissory notes during the nine months ended September 30, 2010 and 2009, respectively.

# 7. 2009 CONVERTIBLE DEBENTURES

On February 18, 2010, the Company completed the second closing, issuing additional debentures, under the same terms of the initial closing, in the principal amount of up to \$2,076,451 for a purchase price of \$1,730,375 (including \$45,375 previously owed to a subscriber for legal services), in a closing that was to occur within 90 days of the initial closing. Pursuant to the initial closing under the Subscription Agreement, the Company also issued an aggregate of (i) 13,808,400 Class A Warrants.

The term of the 13,808,400 warrants is five years from the initial close and is subject to anti-dilution and other customary adjustments. The initial fair value of the warrants was estimated at \$1,175,007 using the Black-Scholes pricing model. The assumptions used in the Black-Scholes option pricing model at February 18, 2010 for all warrants issued in connection with these promissory notes are as follows: (1) dividend yield of 0%; (2) expected volatility of

180%, (3) risk-free interest rate of 0.34%, and (4) expected life of 4.73 years.

The fair value of the embedded conversion option liability was valued using the Black-Scholes model, resulting in an initial fair value of \$1,001,140 at February 18, 2010. The convertible debenture is convertible at the option of the holders into a total of 20,764,510 shares of common stock at a conversion price of \$0.10 per share, subject to anti-dilution and other customary adjustments. The assumptions used in the Black-Scholes option pricing model at February 18, 2010 are as follows: (1) dividend yield of 0%; (2) expected volatility of 180%, (3) risk-free interest rate of 0.34%, and (4) expected life of 0.73 years.

The fair value of the embedded conversion option liability was again valued using the Black-Scholes model, resulting in a fair value of \$73,542 and \$1,092,273 at September 30, 2010 and December 31, 2009, respectively. The convertible debenture was convertible at the option of the holders into a total of 15,890,360 and 0 shares of common stock at September 30, 2010 and 2009, respectively, at a conversion price of \$0.10 per share, subject to anti-dilution and other customary adjustments. The assumptions used in the Black-Scholes option pricing model at September 30, 2010 are as follows: (1) dividend yield of 0%; (2) expected volatility of 170%, (3) risk-free interest rate of 0.14%, and (4) expected life of 0.12 years. The decrease in fair value of the embedded converse on option of \$607,046 and \$0 was recorded through the results of operations as an adjustment to the fair value of derivatives for the three months ended September 30, 2010 and 2009, respectively, and \$2,019,871 and \$0 for the nine months ended September 30, 2010 and 2009, respectively.

The total of 27,793,350 warrants was valued at \$1,485,072 and \$1,200,151 at September 30, 2010 and December 31, 2009, respectively, at fair value using the Black-Scholes model. The assumptions used in the Black-Scholes option pricing model at September 30, 2010 for all warrants issued in connection with these convertible debentures are as follows: (1) dividend yield of 0%; (2) expected volatility of 170%, (3) risk-free interest rate of 1.27%, and (4) expected life of 4.12 years. The decrease in fair value of the warrants of \$571,406 and \$0 was recorded through the results of operations as an adjustment to the fair value of derivatives for the three months ended September 30, 2010 and 2009, respectively, and \$890,086 and \$0 for the nine months ended September 30, 2010 and 2009, respectively.

Interest expense associated with amortization of debt discounts from this debenture for the three months ended September 30, 2010 and 2009 was \$737,412 and \$0, respectively. The expense for the nine months ended September 30, 2010 and 2009 was \$3,710,977 and \$0, respectively.

The Company redeems the notes monthly commencing in May 2010, in the amount of 14.28% of the initial principal amount of the notes, in cash or common stock at the Company's option, until the notes are paid in full. During the nine months ended September 30, 2010, the Company issued 20,371,987 shares of its common stock upon conversion and redemption of \$2,590,414 of its 2009 convertible debentures.

The following table summarizes the 2009 convertible promissory notes outstanding at September 30, 2010:

| Convertible promissory notes, principal | \$1,589,037 |
|---|-------------|
| Debt discounts                          | (187,201)   |
| Net convertible promissory notes        | \$1,401,836 |
| Less current portion                    | (1,401,836) |
| Convertible promissory notes, long term | \$-         |

#### 8. SERIES A-1 REDEEMABLE CONVERTIBLE PREFERRED STOCK

The following table summarizes the Series A-1 redeemable convertible preferred stock and embedded derivative outstanding at September 30, 2010:

|                              | September   |
|------------------------------|-------------|
|                              | 30,         |
|                              | 2010        |
| Principal due                | \$1,130,165 |
| Accrued dividend             | 190,717     |
| Debt discount                | (85,806)    |
|                              | 1,235,076   |
|                              |             |
| Less current portion         | -           |
|                              |             |
| Non-current portion          | \$1,235,076 |
|                              |             |
| Aggregate liquidation value* | \$1,320,882 |

\* Represents the sum of principal due and accrued dividends.

The outstanding balance at September 30, 2010 of \$1,130,165 is convertible into 1,506,887 shares of the Company's common stock. The Company values the conversion option initially when each draw takes place. The embedded conversion option was valued at \$47,268 at September 30, 2010 at fair value using the Black-Scholes model. The assumptions used in the Black-Scholes model to value the embedded conversion option at each draw date during the nine months ended September 30, 2010 were as follows: (1) dividend yield of 0%; (2) expected volatility of 170%, (3) risk-free interest rate of 0.64%, and (4) expected life of 2.52 years. The decrease in the fair value of the embedded conversion option liability of \$29,311 and \$295,670 for the three months ended September 30, 2010 and 2009, respectively, was recorded through the results of operations as an adjustment to fair value of derivatives. The decrease in the fair value of the embedded conversion option liability of \$557,579 and \$26,916 for the nine months ended September 30, 2010 and 2009, respectively, was recorded through the results of operations as an adjustment to fair value of derivatives. The decrease in the fair value of the embedded conversion option liability of \$557,579 and \$26,916 for the nine months ended September 30, 2010 and 2009, respectively, was recorded through the results of operations as an adjustment to fair value of derivatives.

The Company recorded accrued dividends on the Series A-1 redeemable convertible preferred stock of \$67,109 for the nine months ended September 30, 2010. During the nine months ended September 30, 2010, the Company issued 83 shares of its Series A-1 convertible preferred stock upon draws of \$830,165 under the financing. During the same period, the Company issued 6,206,961 shares of its common stock in conversion of \$620,696 of its Series A-1 preferred stock.

Interest expense from amortization of the debt discount and deferred issuance costs for the three months ended September 30, 2010 and 2009 was \$112,296 and \$334,560, respectively. Interest expense from amortization of the debt discount and deferred issuance costs for the nine months ended September 30, 2010 and 2009 was \$538,986 and \$634,580, respectively.

#### 9. SERIES B PREFERRED STOCK

During the nine months ended September 30, 2010, the Company delivered tranche notices to Optimus Life Sciences Capital Partners, LLC for delivery of a total of 250 shares under the Series B preferred stock for funding in the amount of \$2,500,000 (\$1,985,000 in cash proceeds, \$500,000 of commitment fee applied, and \$15,000 in legal fees).

During the nine months ended September 30, 2010, in connection with the funding, the Company issued 32,589,112 shares of its common stock upon exercise of the same number of warrants, which were granted simultaneously with the Company's tranche notice. The Company received secured promissory notes in the amount of \$3,375,000 to settle the warrant exercise during the nine months ended September 30, 2010.

### Secured Promissory Notes

In accordance with the terms of the Series B preferred stock agreement, Optimus issued to the Company a secured promissory note in consideration for receiving warrants under each tranche. The value of each secured promissory note equals the value of the warrants that Optimus received. Interest on the notes accrues at 2% per year, compounding annually if the interest remains unpaid at the end of each year. The note is secured by freely tradable marketable securities belonging to Optimus. Each promissory note matures on the fourth anniversary of its issuance. In the event the Company redeems all or a portion of any shares of Series B preferred stock held by Optimus, the Company will be permitted to offset the full amount of such proceeds against amounts outstanding under the promissory notes. Accordingly, the Company included the discounted value of the secured promissory notes as a separate component of stockholders' deficit at September 30, 2010. The value of the secured promissory notes in the accompanying consolidated balance sheets was \$2,628,905, net of discounts of \$746,095 at September 30, 2010, reflecting a face value of \$3,375,000. However, the Company determined that a 10% discount is appropriate, in order to consistently reflect the Company's cost of borrowing under the terms of the underlying Series B preferred stock that permits offset. The Company recorded an initial discount on the promissory notes in the amount of \$879,809 during the nine months ended September 30, 2010. The Company accretes interest at 10% over the respective four-year terms of the promissory notes. During the three and nine months ended September 30, 2010, the Company accreted interest on the promissory note in the amount of \$62.892 and \$133,714, respectively, which was recorded in retained earnings during the period then ended. The Company recorded \$63,014 and \$133,972 in dividends on its Series B preferred stock during the three and nine months period ended September 30, 2010, respectively, which was also recorded against retained earnings, for a net change of \$258 to retained earnings as a result of these offsets in interest and dividends.

As of September 30, 2010 and December 31, 2009, 250 and 0 shares of Series B preferred stock were outstanding, respectively.

#### 10. WARRANT SUMMARY

#### Warrant Activity

A summary of warrant activity for the nine months ended September 30, 2010 is presented below:

|                                 | Number of    | Weighted<br>Average<br>Exercise | Weighted<br>Average<br>Remaining<br>Contractual<br>Life (in | Aggregat<br>Intrinsic<br>Value |   |
|---------------------------------|--------------|---------------------------------|---|--------------------------------|---|
|                                 | Warrants     | Price                           | years)  | (000)                          | ) |
| Outstanding, December 31, 2009  | 218,625,788  | \$0.13                          | 4.35  | \$49                           |   |
| Granted                         | 47,397,512   | 0.11                            |   |                                |   |
| Exercised                       | (56,327,375) | 0.12                            |   |                                |   |
| Forfeited/Canceled              | -            | -                               |   |                                |   |
| Outstanding, September 30, 2010 | 209,695,925  | \$0.13                          | 3.69  | \$12                           |   |
|                                 |              |                                 |   |                                |   |
| Vested and expected to vest     | 209,695,925  | \$0.13                          | 3.69  | 12                             |   |
| at September 30, 2010           |              |                                 |   |                                |   |
|                                 |              |                                 |   |                                |   |

| Edgar Filing: ADVANCED CELL | TECHNOLOGY, INC Form 10-Q |
|-----------------------------|---------------------------|
|-----------------------------|---------------------------|

Exercisable, September 30, 2010

209,695,925 \$0.13 3.69

12

On January 22, 2010, the Company issued 1,000,000 warrants to an investor, to purchase the same number of shares of common stock. The term of these warrants is 4.92 years and is subject to anti-dilution and other customary adjustments. The initial fair value of the warrants was estimated at \$95,464 using the Black-Scholes pricing model. The assumptions used in the Black-Scholes option pricing model at January 22, 2010 for all warrants issued in connection with these promissory notes are as follows: (1) dividend yield of 0%; (2) expected volatility of 180%, (3) risk-free interest rate of 2.37%, and (4) expected life of 4.92 years. The Company valued all warrants unrelated to its debentures at September 30, 2010 and December 31, 2009 at \$315,781 and \$765,065, respectively. The decrease in fair value of \$280,952 and \$604,220 during the three and nine months ended September 30, 2010, respectively, was recorded through the results of operations as an adjustment to fair value of derivatives.

18

In connection with the final settlement and release agreement discussed in Note 5, the Company cancelled 23,701,263 warrants.

During the nine months ended September 30, 2010, the Company issued 32,589,112 warrants to Optimus in connection with its Series B preferred stock, which warrants were simultaneously exercised. See Note 9.

The aggregate intrinsic value in the table above is before applicable income taxes and is calculated based on the difference between the exercise price of the warrants and the quoted price of the Company's common stock as of the reporting date.

The following table summarizes information about warrants outstanding and exercisable at September 30, 2010:

|          | Warr        | ants Outstanding<br>Weighted |          | Warrants E  | xercisable<br>Weighted |
|----------|-------------|------------------------------|----------|-------------|------------------------|
|          |             | Average                      | Average  | Weighted    | Average                |
| Exercise | Number      | Remaining                    | Exercise | Number      | Exercise               |
|          |             | Life                         |          |             |                        |
| Price    | of Shares   | (Years)                      | Price    | of Shares   | Price                  |
| \$0.05   | 1,226,000   | 1.93                         | \$0.05   | 1,226,000   | \$0.05                 |
| 0.10 -   |             |                              |          |             |                        |
| 0.11     | 201,264,986 | 3.78                         | 0.09     | 201,264,986 | 0.09                   |
| 0.38 -   |             |                              |          |             |                        |
| 0.40     | 2,580,636   | 3.41                         | 0.39     | 2,580,636   | 0.39                   |
| 0.85 -   |             |                              |          |             |                        |
| 0.96     | 4,231,386   | 0.30                         | 0.95     | 4,231,386   | 0.95                   |
| 2.20     | 72,917      | 0.88                         | 2.20     | 72,917      | 2.20                   |
| 2.48 -   |             |                              |          |             |                        |
| 2.54     | 320,000     | 0.55                         | 2.54     | 320,000     | 2.54                   |
|          | 209,695,925 |                              |          | 209,695,925 |                        |

11.

#### STOCKHOLDERS' EQUITY TRANSACTIONS

On March 10, 2010, the Company issued 5,000,000 shares of its restricted common stock to each of its directors in connection with their services on the board of directors.

During the nine months ended September 30, 2010, the Company issued a total of 107,051,697 shares of its common stock to its chief executive officer and chief scientific officer. Further, the Company is to issue an additional 12,421,101 shares of its common stock to the same officers. The Company recorded \$10,752,552 in officer compensation expense during the nine months ended September 30, 2010 for the value of these shares.

During the nine months ended September 30, 2010, the Company issued a total of 16,773,597 shares of its common stock to its directors as compensation for services provided as directors. The Company recorded \$1,560,213 in board compensation expense for the value of these shares.

On February 19, 2010, the Company issued 250,000 shares of its common stock in connection with its Series A-1 financing described in Note 8.

During the nine months ended September 30, 2010, the Company issued a total of 32,589,112 shares of common stock upon exercise of warrants issued in connection with its Series B preferred stock. During the same period, the Company received promissory notes in the amount of \$3,375,000 from Optimus, in consideration for warrants issued to Optimus. The promissory notes have been included as a separate component of stockholders' deficit at September 30, 2010. See Note 9.

In connection with the preliminary injunction discussed in Note 5, the Company delivered to the investor 49,220,665 shares of its common stock.

12.

#### STOCK-BASED COMPENSATION

#### Stock Plans

The following table summarizes the Company's stock incentive plans as of September 30, 2010:

|                    |                       |             | <b>Options/Shares</b> |
|--------------------|-----------------------|-------------|-----------------------|
|                    | <b>Options/Shares</b> | Options     | Available             |
| Stock Plan         | Issued                | Outstanding | For Grant             |
| 2004 Stock Plan    | 2,492,000             | 820,000     | 370,000               |
| 2004 Stock Plan II | 1,301,161             | 1,071,161   | 230,000               |
| 2005 Plan          | 41,745,484            | 38,734,958  | 112,880,892           |
|                    | 45,538,645            | 40,626,119  | 113,480,892           |

#### Stock Option Activity

A summary of option activity for the nine months ended September 30, 2010 is presented below:

|                                 | Number of  | Weighted<br>Average<br>Exercise | Weighted<br>Average<br>Remaining<br>Contractual<br>Life (in | Aggregate<br>Intrinsic<br>Value |   |
|---------------------------------|------------|---------------------------------|---|---------------------------------|---|
|                                 | Options    | Price                           | years)  | (000)                           | ) |
| Outstanding, December 31, 2009  | 28,486,119 | \$0.32                          | 8.09  | \$33                            |   |
| Granted                         | 12,140,000 | 0.09                            |   |                                 |   |
| Exercised                       | -          | -                               |   |                                 |   |
| Forfeited/canceled              | -          | -                               |   |                                 |   |
| Outstanding, September 30, 2010 | 40,626,119 | \$0.25                          | 7.94  | \$8                             |   |
|                                 |            |                                 |   |                                 |   |
| Vested and expected to vest     |            |                                 |   |                                 |   |
| at September 30, 2010           | 38,799,963 | 0.26                            | 7.89  | 8                               |   |
|                                 |            |                                 |   |                                 |   |
| Exercisable, September 30, 2010 | 26,578,767 | 0.33                            | 7.35  | 8                               |   |
|                                 |            |                                 |   |                                 |   |

The aggregate intrinsic value in the table above is before applicable income taxes and is calculated based on the difference between the exercise price of the options and the quoted price of the Company's common stock as of the reporting date.

As of September 30, 2010, total unrecognized stock-based compensation expense related to nonvested stock options was approximately \$1,191,000, which is expected to be recognized over a weighted average period of approximately 9 years.

| Exercise | Options Ou<br>Number | utstanding<br>Weighted<br>Average<br>Remaining<br>Life | Weighted<br>Average<br>Exercise | Options E<br>Number | xercisable<br>Weighted<br>Average<br>Exercise |
|----------|----------------------|--|---------------------------------|---------------------|---|
| Price    | of Shares            | (Years)  | Price                           | of Shares           | Price   |
| \$0.05   | 820,000              | 3.87   | \$0.05                          | 820,000             | \$0.05  |
| 0.09     | 12,140,000           | 10.00  | 0.09                            | 1,896,876           | 0.09  |
| 0.10     | 14,501,273           | 9.13   | 0.10                            | 12,544,501          | 0.10  |
| 0.21     | 5,811,669            | 7.11   | 0.21                            | 3,964,212           | 0.21  |
| 0.25 -   |                      |  |                                 |                     |   |
| 0.76     | 1,071,161            | 4.25   | 0.25                            | 1,071,161           | 0.25  |
| 0.85     | 5,604,099            | 4.34   | 0.85                            | 5,604,100           | 0.85  |
| 1.35 -   |                      |  |                                 |                     |   |
| 2.48     | 677,917              | 5.11   | 2.04                            | 677,917             | 2.04  |
|          | 40,626,119           |  |                                 | 26,578,767          |   |
|          |                      |  |                                 |                     |   |

The following table summarizes information about stock options outstanding and exercisable at September 30, 2010.

The assumptions used in calculating the fair value of options granted using the Black-Scholes option- pricing model for options granted during the nine months ended September 30, 2010 and 2009 are as follows:

|                              | 2010       |     | 2009  |     |
|------------------------------|------------|-----|-------|-----|
|                              | 2.29 -     |     |       |     |
| Risk-free interest rate      | 3.84       | %   | 2.50  | %   |
| Expected life of the options | 5 - 10 yea | rs  | 4 yea | ars |
| Expected volatility          | 170 - 180  | ) % | 148   | %   |
| Expected dividend yield      | 0          | %   | 0     | %   |
| Expected forfeitures         | 13         | %   | 13    | %   |

13.

#### COMMITMENTS AND CONTINGENCIES

On January 29, 2010, the Company signed a new lease to move from its Worcester facility to a new 10,607 square-foot facility in Marlboro, Massachusetts. The lease term is from April 1, 2010 through June 30, 2015. Monthly base rent in 2010 is \$12,596.

Rent expense for the three months ended September 30, 2010 and 2009 was approximately \$46,000 and \$99,000, respectively. Rent expense recorded in the financial statements for the nine months ended September 30, 2010 and 2009 was approximately \$227,000 and \$397,000, respectively.

On October 1, 2007 Gary D. Aronson brought suit against the Company with respect to a dispute over the interpretation of the anti-dilution provisions of our warrants issued to Mr. Aronson on or about September 14, 2005. John S. Gorton initiated a similar suit on October 10, 2007. The two cases have been consolidated. The plaintiffs allege that we breached warrants to purchase securities issued by us to these individuals by not timely issuing stock after the warrants were exercised, failing to issue additional shares of stock in accordance with the terms of the

warrants and failing to provide proper notice of certain events allegedly triggering Plaintiffs' purported rights to additional shares. The Plaintiffs withdrew their case the day before the trial date. The Company sought attorney fees relating the Company defending the case over the past 2.5 years. The court denied the motion and the Company has appealed.

The Company and its subsidiary Mytogen, Inc. are currently defending themselves against a civil action brought in Suffolk Superior Court, No. 09-442-B, by their former landlord at 79/96 Thirteenth Street, Charlestown, Massachusetts, a property vacated by us and Mytogen effective May 31, 2008. In that action, Alexandria Real Estate-79/96 Charlestown Navy Yard ("ARE") is alleging that it has been unable to relet the premises and therefore seeking rent for the vacated premises since September 2008. Alexandria is also seeking certain clean-up and storage expenses. The Company is defending against the suit, claiming that ARE had breached the covenant of quiet enjoyment as of when Mytogen vacated, and that had ARE used reasonable diligence in its efforts to secure a new tenant, it would have been more successful. Discovery has commenced and a trial date is set for December 2010. No conclusions have been reached as to the potential exposure to the Company or whether the Company has a liability.

The Company has been named as a third party defendant in this action, filed September 16, 2009, in which the plaintiff alleges that Alexandria Real Estate ("Alexandria") improperly charged a trustee holding approximately \$146,000 of funds in a Company account that Bristol claimed as collateral. Alexandria brought a third party complaint against the Company for indemnification. No conclusions have been reached as to the potential exposure to the Company or whether the Company has a liability, though the Company believes it has no liability in the case.

During the nine months ended September 30, 2010, the Company revised its estimate of certain accrued liabilities arising principally from legal and professional services received. Accordingly, the Company recognized \$30,336 and \$1,600,302 as change in estimate of accrued liabilities during the three and nine months ended September 30, 2010, respectively, in its accompanying consolidated statements of operations.

The Company has entered into employment contracts with certain executives and research personnel. The contracts provide for salaries, bonuses and stock option grants, along with other employee benefits. The employment contracts generally have no set term and can be terminated by either party. There is a provision for payments of three months to one year of annual salary as severance if the Company terminates a contract without cause, along with the acceleration of certain unvested stock option grants.

# 14. RELATED PARTY TRANSACTIONS

During the nine months ended September 30, 2010, the Company issued a total of 107,051,697 shares of its restricted common stock to its chief executive officer and chief scientific officer. Further, the Company is to issue an additional 12,421,101 shares of its common stock to the same officers. See Note 11.

During the nine months ended September 30, 2010, the Company issued a total of 16,773,597 shares of its common stock to its directors as compensation for services provided as directors. See Note 11.

# 15. SUBSEQUENT EVENTS

The Company has evaluated all subsequent events that occurred up to the time of the Company's issuance of its financial statements.

22

## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q and the materials incorporated herein by reference contain forward-looking statements that involve risks and uncertainties. We use words such as "may," "assumes," "forecasts," "positions," "predicts," "strategy," "will," "expects," "estimates," "anticipates," "believes," "projects," "intends," "plans," "budgets," "potential," "cor variations thereof, and other statements contained in this quarterly report, and the exhibits hereto, regarding matters that are not historical facts and are forward-looking statements. Because these statements involve risks and uncertainties, as well as certain assumptions, actual results may differ materially from those expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to risks inherent in: our early stage of development, including a lack of operating history, lack of profitable operations and the need for additional capital; the development and commercialization of largely novel and unproven technologies and products; our ability to protect, maintain and defend our intellectual property rights; uncertainties regarding our ability to obtain the capital resources needed to continue research and development operations and to conduct research, preclinical development and clinical trials necessary for regulatory approvals; uncertainty regarding the outcome of clinical trials and our overall ability to compete effectively in a highly complex, rapidly developing, capital intensive and competitive industry. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date that they are made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Forward-looking statements include our plans and objectives for future operations, including plans and objectives relating to our products and our future economic performance. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions, future business decisions, and the time and money required to successfully complete development and commercialization of our technologies, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of those assumptions could prove inaccurate and, therefore, we cannot assure you that the results contemplated in any of the forward-looking statements included herein will be realized. Based on the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of any such statement should not be regarded as a representation by us or any other person that our objectives or plans will be achieved.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **OVERVIEW**

The following discussion should be read in conjunction with the financial statements and notes thereto included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

We are a biotechnology company focused on developing and commercializing human stem cell technology in the emerging fields of regenerative medicine and stem cell therapy. Principal activities to date have included obtaining financing, securing operating facilities, and conducting research and development. We have no therapeutic products currently available for sale and do not expect to have any therapeutic products commercially available for sale for a period of years, if at all. These factors indicate that our ability to continue research and development activities is dependent upon the ability of management to obtain additional financing as required.

#### CRITICAL ACCOUNTING POLICIES

Deferred Issuance Cost— Payments, either in cash or share-based payments, made in connection with the sale of debentures are recorded as deferred debt issuance costs and amortized using the effective interest method over the

lives of the related debentures. The weighted average amortization period for deferred debt issuance costs is 48 months.

Fair Value Measurements — For certain financial instruments, including accounts receivable, accounts payable, accrued expenses, interest payable and notes payable, the carrying amounts approximate fair value due to their relatively short maturities.

On January 1, 2008, we adopted FASB ASC 820-10, "Fair Value Measurements and Disclosures." FASB ASC 820-10 defines fair value, and establishes a three-level valuation hierarchy for disclosures of fair value measurement that enhances disclosure requirements for fair value measures. The carrying amounts reported in the consolidated balance sheets for receivables and current liabilities each qualify as financial instruments and are a reasonable estimate of their fair values because of the short period of time between the origination of such instruments and their expected realization and their current market rate of interest. The three levels of valuation hierarchy are defined as follows:

- Level 1 inputs to the valuation methodology are quoted prices for identical assets or liabilities in active markets.
- Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
  - Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Management analyzes all financial instruments with features of both liabilities and equity under ASC 480, "Distinguishing Liabilities From Equity" and ASC 815, "Derivatives and Hedging." Derivative liabilities are adjusted to reflect fair value at each period end, with any increase or decrease in the fair value being recorded in results of operations as adjustments to fair value of derivatives. The effects of interactions between embedded derivatives are calculated and accounted for in arriving at the overall fair value of the financial instruments. In addition, the fair values of freestanding derivative instruments such as warrant and option derivatives are valued using the Black-Scholes model.

Revenue Recognition— Our revenue is generated from license and research agreements with collaborators. Licensing revenue is recognized on a straight-line basis over the shorter of the life of the license or the estimated economic life of the patents related to the license. Deferred revenue represents the portion of the license and other payments received that has not been earned. Costs associated with the license revenue are deferred and recognized over the same term as the revenue. Reimbursements of research expense pursuant to grants are recorded in the period during which collection of the reimbursement becomes assured, because the reimbursements are subject to approval.

Stock Based Compensation— We record stock-based compensation in accordance with ASC 718, "Compensation – Stock Compensation." ASC 718 requires companies to measure compensation cost for stock-based employee compensation at fair value at the grant date and recognize the expense over the employee's requisite service period. We recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees and non-employees.

# **Recent Accounting Pronouncements**

In October 2009, the FASB issued Accounting Standards Update 2009-15 ("ASU 2009-15") regarding accounting for own-share lending arrangements in contemplation of convertible debt issuance or other financing. This ASU requires that at the date of issuance of the shares in a share-lending arrangement entered into in contemplation of a convertible debt offering or other financing, the shares issued shall be measured at fair value and be recognized as an issuance cost, with an offset to additional paid-in capital. Further, loaned shares are excluded from basic and diluted earnings per share unless default of the share-lending arrangement occurs, at which time the loaned shares would be included in the basic and diluted earnings-per-share calculation. This ASU is effective for fiscal years beginning on or after December 15, 2009, and interim periods within those fiscal years for arrangements outstanding as of the beginning of those fiscal years. The adoption of this ASU did not have a significant impact on our consolidated financial statements.

In January 2010, the Financial Accounting Standards Board ("FASB") issued Accounting Standard Update ("ASU") No. 2010-06, Improving Disclosures about Fair Value Measurements ("ASU No. 2010-06"). The new standard addresses, among other things, guidance regarding activity in Level 3 fair value measurements. Portions of ASU No. 2010-06 that relate to the Level 3 activity disclosures are effective for the annual reporting period beginning after December 15, 2010. The Company will provide the required disclosures beginning with the Company's Annual Report on Form 10-K for the year ending December 31, 2011. Based on our initial evaluation, we do not anticipate a material impact to our financial position, results of operations or cash flows as a result of this change.

On February 25, 2010, the FASB issued ASU 2010-09 Subsequent Events Topic 855 "Amendments to Certain Recognition and Disclosure Requirements," effective immediately. The amendments in the ASU remove the requirement for an SEC filer to disclose a date through which subsequent events have been evaluated in both issued and revised financial statements. Revised financial statements include financial statements revised as a result of either correction of an error or retrospective application of U.S. GAAP. The FASB believes these amendments remove

potential conflicts with the SEC's literature. The adoption of this ASU did not have a material impact on our consolidated financial statements.

On March 5, 2010, the FASB issued ASU No. 2010-11 Derivatives and Hedging Topic 815 "Scope Exception Related to Embedded Credit Derivatives." This ASU clarifies the guidance within the derivative literature that exempts certain credit related features from analysis as potential embedded derivatives requiring separate accounting. The ASU specifies that an embedded credit derivative feature related to the transfer of credit risk that is only in the form of subordination of one financial instrument to another is not subject to bifurcation from a host contract under ASC 815-15-25, Derivatives and Hedging — Embedded Derivatives — Recognition. All other embedded credit derivative features should be analyzed to determine whether their economic characteristics and risks are "clearly and closely related" to the economic characteristics and risks of the host contract and whether bifurcation is required. The ASU is effective for the Company on July 1, 2010. Early adoption is permitted. The adoption of this ASU will not have a material impact on our consolidated financial statements.

## **RESULTS OF OPERATIONS**

#### Comparison of Three Months Ended September 30, 2010 and 2009

|   | Three Months Ended<br>September 30,<br>2010 |         |   | Three Mont<br>Septemb<br>2009 |         |   |
|---|---|---------|---|-------------------------------|---------|---|
|   | _010  | % of    |   | _000                          | % of    |   |
|   | Amount                                      | Revenue |   | Amount                        | Revenue |   |
| Revenue                                   | \$205,158                                   | 100.0   | % | \$248,141                     | 100.0   | % |
| Cost of Revenue                           | 66,650                                      | 32.5    | % | 108,049                       | 43.5    | % |
| Gross profit                              | 138,508                                     | 67.5    | % | 140,092                       | 56.5    | % |
| Research and development expenses         | 1,348,503                                   | 657.3   | % | 700,818                       | 282.4   | % |
| General and administrative expenses       | 1,094,604                                   | 533.5   | % | 453,561                       | 182.8   | % |
| Change in estimate of accrued liabilities | (30,336)                                    | -14.8   | % | -                             | 0.0     | % |
| Loss on settlement of litigation          | 3,132,300                                   | 1526.8  | % | 110,000                       | 44.3    | % |
| Non-operating income (expense)            | 7,342,278                                   | 3578.8  | % | (79,987)                      | -32.2   | % |
| Net income (loss)                         | \$1,935,715                                 | 943.5   | % | \$(1,204,274)                 | -485.3  | % |

#### Revenue

Revenue for the three months ended September 30, 2010 and 2009 was \$205,158 and \$248,141, respectively, which represented a decrease of \$42,983, or 17%. These amounts relate primarily to license fees and royalties collected that are being amortized over the period of the license granted, and are therefore typically consistent between periods. The decrease in revenue during the three months ended September 30, 2010 was due to licenses being terminated during the fourth quarter 2009, while just one license renewal for \$150,000 was added during 2010.

Of the revenue recognized during the three months ended September 30, 2010, we recognized \$51,470 (25% of total revenue) in license fee revenue from Transition Holdings, Inc. and another \$37,500 (18% of total revenue) from International Stem Cell Corporation.

Research and Development Expenses and Grant Reimbursements

R&D expenses for the three months ended September 30, 2010 and 2009 were \$1,348,503 and \$700,818, respectively, an increase of \$647,685, or 92%. R&D consists mainly of facility costs, payroll and payroll related expenses, research supplies and costs incurred in connection with specific research grants, and for scientific research. The increase in R&D expenditures during the three months ended September 30, 2010 as compared to the same period in 2009 is primarily due to increased lab, supply and personnel expenses in 2010 pursuant to our recent IND submission with the Federal Drug Administration for our research in the treatment of Stargardt's Macular Dystrophy (SMD).

Our research and development expenses consist primarily of costs associated with basic and pre-clinical research exclusively in the field of human stem cell therapies and regenerative medicine, with focus on development of our technologies in cellular reprogramming, reduced complexity applications, and stem cell differentiation. These expenses represent both pre-clinical development costs and costs associated with non-clinical support activities such as quality control and regulatory processes. The cost of our research and development personnel is the most significant category of expense; however, we also incur expenses with third parties, including license agreements, sponsored research programs and consulting expenses.

We do not segregate research and development costs by project because our research is focused exclusively on human stem cell therapies as a unitary field of study. Although we have three principal areas of focus for our research, these areas are completely intertwined and have not yet matured to the point where they are separate and distinct projects. The intellectual property, scientists and other resources dedicated to these efforts are not separately allocated to individual projects, but rather are conducting our research on an integrated basis.

We expect that research and development expenses will continue to increase in the foreseeable future as we add personnel, expand our pre-clinical research, begin clinical trial activities, and increase our regulatory compliance capabilities. The amount of these increases is difficult to predict due to the uncertainty inherent in the timing and extent of progress in our research programs, and initiation of clinical trials. In addition, the results from our basic research and pre-clinical trials, as well as the results of trials of similar therapeutics under development by others, will influence the number, size and duration of planned and unplanned trials. As our research efforts mature, we will continue to review the direction of our research based on an assessment of the value of possible commercial applications emerging from these efforts. Based on this continuing review, we expect to establish discrete research programs and evaluate the cost and potential for cash inflows from commercializing products, partnering with others in the biotechnology or pharmaceutical industry, or licensing the technologies associated with these programs to third parties.

We believe that it is not possible at this stage to provide a meaningful estimate of the total cost to complete our ongoing projects and bring any proposed products to market. The use of human embryonic stem cells as a therapy is an emerging area of medicine, and it is not known what clinical trials will be required by the FDA in order to gain marketing approval. Costs to complete could vary substantially depending upon the projects selected for development, the number of clinical trials required and the number of patients needed for each study. It is possible that the completion of these studies could be delayed for a variety of reasons, including difficulties in enrolling patients, delays in manufacturing, incomplete or inconsistent data from the pre-clinical or clinical trials, and difficulties evaluating the trial results. Any delay in completion of a trial would increase the cost of that trial, which would harm our results of operations. Due to these uncertainties, we cannot reasonably estimate the size, nature nor timing of the costs to complete, or the amount or timing of the net cash inflows from our current activities. Until we obtain further relevant pre-clinical and clinical data, we will not be able to estimate our future expenses related to these programs or when, if ever, and to what extent we will receive cash inflows from resulting products.

General and Administrative Expenses

General and administrative expenses for the three months ended September 30, 2010 and 2009 were \$1,094,604 and \$453,561, respectively, an increase of \$641,043, or 141%. The third quarter 2010 increase was primarily due to an increase stock option expense during the three months ended September 30, 2010. Additionally, during the three months ended September 30, 2010, we experienced an increase in legal fees in our efforts to secure financing and in defending the Company in various legal matters.

Change in Estimate of Accrued Liabilities

During the three months ended September 30, 2010, we revised our estimate of certain accrued liabilities arising principally from legal and professional services received, and accordingly, recognized \$30,336 as a reduction to our accrued liabilities.

Non-operating income (expense)

Non-operating income (expense) for the three months ended September 30, 2010 and 2009 was \$7,342,278 and (\$79,987), respectively, which represents an increase of \$7,422,265. The change in non-operating income (expense) during the three months ended September 30, 2010, compared to that of 2009, relates primarily to (\$8,200,984) in loss on extinguishment of convertible debentures and note during the three months ended September 30, 2009, and a total of \$10,475,163 in income related to changes in valuation of derivative liabilities during the three months ended September 30, 2009 compared with \$9,550,745 during the same period in 2010.

Interest income was \$4,389 and \$371 during the three months ended September 30, 2010 and 2009, respectively. Interest income was higher in the three months ended September 30, 2010 than in the three months ended September 30, 2009 due to the higher cash balances held in interest-bearing deposits during the periods. Interest expense was \$2,382,253 and \$2,354,537 for the three months ended September 30, 2010 and 2009, respectively, which represents an increase of \$27,716, or 1%.

The adjustment to fair value of derivatives was \$9,550,745 and (\$36,754,306) for the three months ended September 30, 2010 and 2009, respectively. The significant reduction in our debt balances due to conversions to common stock contributed most significantly to the change in the fair value of derivatives during the three months ended September 30, 2010 as compared with the same period in 2009.

Net Income (Loss)

Net income (loss) for the three months ended September 30, 2010 and 2009 was \$1,935,715 and (\$1,204,274), respectively. The change in net income (loss) in each period is primarily the related to charges from our derivative liabilities, as well as charges arising from settlements.

Comparison of Nine Months Ended September 30, 2010 and 2009

| Nine Mon      | ths Ended | Nine Months Ended |         |  |  |
|---------------|-----------|-------------------|---------|--|--|
| September 30, |           | September 30,     |         |  |  |
| 2010          |           | 2009              |         |  |  |
|               | % of      |                   | % of    |  |  |
| Amount        | Revenue   | Amount            | Revenue |  |  |

| \$615,474      | 100.0  | % \$785,112  | 100.0   | %  |
|----------------|--|--|---|--|
| 199,950        | 32.5   | % 324,148  | 41.3  | %  |
| 415,524        | 67.5   | % 460,964  | 58.7  | %  |
|                |  |  |   |  |
| 6,728,225      | 1093.2   | % 2,138,843  | 272.4   | %  |
| 13,662,066     | 2219.8   | % 1,961,195  | 249.8   | %  |
| (1,600,302)    | -260.0   | % -  | 0.0   | %  |
| 3,132,300      | 508.9  | % 4,903,949  | 624.6   | %  |
| 8,523,246      | 1384.8   | % (41,097,931)   | -5234.7   | %  |
| \$(12,983,519) | -2109.5  | % \$(49,640,954)   | -6322.8   | %  |
|                | 199,950<br>415,524<br>6,728,225<br>13,662,066<br>(1,600,302)<br>3,132,300<br>8,523,246 | 199,950 32.5   415,524 67.5   6,728,225 1093.2   13,662,066 2219.8   (1,600,302) -260.0   3,132,300 508.9   8,523,246 1384.8 | 199,950 32.5 % 324,148   415,524 67.5 % 460,964   6,728,225 1093.2 % 2,138,843   13,662,066 2219.8 % 1,961,195   (1,600,302) -260.0 % -   3,132,300 508.9 % 4,903,949   8,523,246 1384.8 % (41,097,931) | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

Revenue

Revenue for the nine months ended September 30, 2010 and 2009 was \$615,474 and \$785,112, respectively, which represented a decrease of \$169,638, or 22%. These amounts relate primarily to license fees and royalties collected that are being amortized over the period of the license granted, and are therefore typically consistent between periods. The decrease in revenue during the nine months ended September 30, 2010 was due to licenses being terminated during the fourth quarter 2009, while just one license renewal for \$150,000 was added during the nine months ended September 30, 2010.

26

Of the revenue recognized during the nine months ended September 30, 2010, we recognized \$154,410 (25% of total revenue) in license fee revenue from Transition Holdings, Inc. and another \$112,500 (18% of total revenue) from International Stem Cell Corporation.

Research and Development Expenses and Grant Reimbursements

R&D expenses for the nine months ended September 30, 2010 and 2009 were \$6,728,225 and \$2,275,683, respectively, an increase of \$4,452,542, or 196%. R&D consists mainly of facility costs, payroll and payroll related expenses, research supplies and costs incurred in connection with specific research grants, and for scientific research. The increase in R&D expenditures during the nine months ended September 30, 2010 as compared to the same period in 2009 is primarily due to 30,192,203 shares of common stock issued and to be issued to our chief scientific officer, valued at \$2,717,298 during the nine months ended September 30, 2010. Further, we increased lab, supply and personnel expenses in 2010 pursuant to our recent IND submission with the Federal Drug Administration for our research in the treatment of Stargardt's Macular Dystrophy (SMD).

Our research and development expenses consist primarily of costs associated with basic and pre-clinical research exclusively in the field of human stem cell therapies and regenerative medicine, with focus on development of our technologies in cellular reprogramming, reduced complexity applications, and stem cell differentiation. These expenses represent both pre-clinical development costs and costs associated with non-clinical support activities such as quality control and regulatory processes. The cost of our research and development personnel is the most significant category of expense; however, we also incur expenses with third parties, including license agreements, sponsored research programs and consulting expenses.

We do not segregate research and development costs by project because our research is focused exclusively on human stem cell therapies as a unitary field of study. Although we have three principal areas of focus for our research, these areas are completely intertwined and have not yet matured to the point where they are separate and distinct projects. The intellectual property, scientists and other resources dedicated to these efforts are not separately allocated to individual projects, but rather are conducting our research on an integrated basis.

We expect that research and development expenses will continue to increase in the foreseeable future as we add personnel, expand our pre-clinical research, begin clinical trial activities, and increase our regulatory compliance capabilities. The amount of these increases is difficult to predict due to the uncertainty inherent in the timing and extent of progress in our research programs, and initiation of clinical trials. In addition, the results from our basic research and pre-clinical trials, as well as the results of trials of similar therapeutics under development by others, will influence the number, size and duration of planned and unplanned trials. As our research efforts mature, we will continue to review the direction of our research based on an assessment of the value of possible commercial applications emerging from these efforts. Based on this continuing review, we expect to establish discrete research programs and evaluate the cost and potential for cash inflows from commercializing products, partnering with others in the biotechnology or pharmaceutical industry, or licensing the technologies associated with these programs to third parties.

We believe that it is not possible at this stage to provide a meaningful estimate of the total cost to complete our ongoing projects and bring any proposed products to market. The use of human embryonic stem cells as a therapy is an emerging area of medicine, and it is not known what clinical trials will be required by the FDA in order to gain marketing approval. Costs to complete could vary substantially depending upon the projects selected for development, the number of clinical trials required and the number of patients needed for each study. It is possible that the completion of these studies could be delayed for a variety of reasons, including difficulties in enrolling patients,

delays in manufacturing, incomplete or inconsistent data from the pre-clinical or clinical trials, and difficulties evaluating the trial results. Any delay in completion of a trial would increase the cost of that trial, which would harm our results of operations. Due to these uncertainties, we cannot reasonably estimate the size, nature nor timing of the costs to complete, or the amount or timing of the net cash inflows from our current activities. Until we obtain further relevant pre-clinical and clinical data, we will not be able to estimate our future expenses related to these programs or when, if ever, and to what extent we will receive cash inflows from resulting products.

#### General and Administrative Expenses

General and administrative expenses for the nine months ended September 30, 2010 and 2009 were \$13,662,066 and \$1,961,195, respectively, an increase of \$11,700,871, or 597%. This expense increase was primarily due to 89,280,595 shares of our common stock issued or to be issued to our chief executive officer, valued at \$8,035,254, and another 16,773,597 shares of our common stock issued to our directors, valued at \$1,533,513, during the nine months ended September 30, 2010. Additionally, during the nine months ended September 30, 2010, we experienced an increase in legal fees in our efforts to secure financing and in defending the Company in various legal matters.

## Change in Estimate of Accrued Liabilities

During the nine months ended September 30, 2010, we revised our estimate of certain accrued liabilities arising principally from legal and professional services received, and accordingly, recognized \$1,600,302 as a reduction to our accrued liabilities.

#### Loss on Settlement of Litigation

Loss on settlement for the nine months ended September 30, 2010 and 2009 were \$3,132,300 and \$4,903,949, respectively. During the nine months ended September 30, 2009, we entered into a settlement agreement pursuant to which we agreed to settle certain past due accounts payable, for previous professional services and other operating expenses incurred, by the issuance of shares of our common stock. During that period, we settled \$505,199 in accounts payable through the issuance of 39,380,847 shares of our common stock with a value of \$5,299,148. Accordingly, we recorded a loss on settlement of \$4,793,949 for the nine months ended September 30, 2009.

#### Non-operating income (expense)

Non-operating income (expense) for the nine months ended September 30, 2010 and 2009 was \$8,523,246 and (\$41,097,931), respectively, which represents an increase of \$49,621,177. The change in non-operating income (expense) during the nine months ended September 30, 2010, compared to that of 2009, relates primarily to (\$8,200,984) in loss on extinguishment of convertible debentures and note during the nine months ended September 30, 2009, and a total of (\$28,864,191) in charges related to changes in valuation of derivative liabilities during the three months ended September 30, 2009 compared with \$18,077,454 during the same period in 2010.

Interest income was \$15,368 and \$2,129 during the nine months ended September 30, 2010 and 2009, respectively. Interest income was higher in the nine months ended September 30, 2010 than in the nine months ended September 30, 2009 due to the higher cash balances held in interest-bearing deposits during the periods. Interest expense was \$8,164,546 and \$3,890,447 for the nine months ended September 30, 2010 and 2009, respectively, which represents an increase of \$4,274,099, or 110%. The increase in interest expense in the nine months ended September 30, 2010, compared to the earlier period primarily to amortization of debt discounts and deferred financing costs being recorded during 2010 for all debt and preferred stock outstanding.

The change in the fair value of derivatives was \$18,077,454 and (\$788,680) for the nine months ended September 30, 2010 and 2009, respectively. The significant reduction in our debt balances due to conversions to common stock, as well as changes in the value of the Company's common stock contributed most significantly to the change in the fair value of derivatives during the nine months ended September 30, 2010.

#### Net Loss

Net loss for the nine months ended September 30, 2010 and 2009 was \$12,983,519 and \$49,640,954, respectively. The change in net loss in each period is primarily the result of changes to the fair value of derivatives, offset by interest charges related to convertible debentures and interest charges on our debt.

#### LIQUIDITY AND CAPITAL RESOURCES

Cash Flows

The following table sets forth a summary of our cash flows for the periods indicated below:

|                                       | Nine Months Ended           |
|---------------------------------------|-----------------------------|
|                                       | September 30,               |
|                                       | 2010 2009                   |
| Net cash used in operating activities | \$(7,298,540) \$(3,059,608) |

| Net cash used in investing activities                | (199,045)   | (7,538      | ) |
|--|-------------|-------------|---|
| Net cash provided by financing activities            | 7,153,865   | 3,308,000   |   |
| Net increase (decrease) in cash and cash equivalents | (343,720)   | 240,854     |   |
| Cash and cash equivalents at the end of the period   | \$2,195,118 | \$1,057,758 |   |

**Operating Activities** 

Our net cash used in operating activities during the nine months ended September 30, 2010 and 2009 was \$7,298,540 and \$3,059,608, respectively. Cash used in operating activities increased during the current period primarily due to an increase in operating expenditures.

Cash Flows from Investing and Financing Activities

Cash used in investing activities during the nine months ended September 30, 2010 and 2009 was \$199,045 and \$7,538, respectively. Our cash used in investing activities during the nine months ended September 30, 2010 was attributed to payment of a deposit on a leased space as well as payments for the purchase of fixed assets for approximately \$186,000. Cash flows provided by financing activities during the nine months ended September 30, 2010 was \$7,153,865. During the nine months ended September 30, 2010, we received \$830,165 from the issuance of Series A-1 convertible preferred stock, \$1,985,000 from the issuance of Series B preferred stock, \$1,685,000 from the issuance of convertible debentures and \$2,650,000 from the issuance of convertible promissory notes.

We plan to fund our operations for the next twelve months primarily from the following financings:

- During 2010, we received cash proceeds of \$2,650,000 in convertible promissory note financings with JMJ Financial. As of September 30, 2010, \$3,520,000 remains available to us.
- During 2010, we received \$1,685,000 from the 2009 convertible debenture.
- During 2010, we received \$830,165 from the issuance of our Series A-1 convertible preferred stock credit facility. The facility allows for a maximum placement of \$5,000,000.
- During 2010, we received \$1,985,000 from the issuance of Series B preferred stock. The agreement allows for a maximum placement of \$10,000,000.
- We continue to repay our debt financings in shares of common stock, enabling us to use our cash resources to fund our operations.

To a substantially lesser degree, financing of our operations is provided through grant funding, payments received under license agreements, and interest earned on cash and cash equivalents.

With the exception of 2002, when we sold certain assets of a subsidiary resulting in a gain for the year, we have incurred substantial net losses each year since inception as a result of research and development and general and administrative expenses in support of our operations. We anticipate incurring substantial net losses in the future.

On a longer term basis, we have no expectation of generating any meaningful revenues from our product candidates for a substantial period of time and will rely on raising funds in capital transactions to finance our research and development programs. Our future cash requirements will depend on many factors, including the pace and scope of our research and development programs, the costs involved in filing, prosecuting and enforcing patents, and other costs associated with commercializing our potential products. We intend to seek additional funding primarily through public or private financing transactions, and, to a lesser degree, new licensing or scientific collaborations, grants from governmental or other institutions, and other related transactions. If we are unable to raise additional funds, we will be forced to either scale back or business efforts or curtail our business activities entirely. We anticipate that our available cash and expected income will be sufficient to finance most of our current activities through December 31, 2011. We cannot assure you that public or private financing or grants will be available on acceptable terms, if at all. Several factors will affect our ability to raise additional funding, including, but not limited to, the volatility of our common stock.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk is limited primarily to interest income sensitivity, which is affected by changes in the general level of U.S. interest rates, particularly because a significant portion of our investments are in short-term debt securities issued by the U.S. government and institutional money market funds. The primary objective of our investment activities is to preserve principal. Due to the nature of our marketable securities, we believe that we are not exposed to any material market risk. We do not have any derivative financial instruments or foreign currency instruments. If interest rates had varied by 10% in the quarter ended September 30, 2010, it would not have had a material effect on our results of operations or cash flows for that period.

# ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in the reports we file pursuant to the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission, and that such information is accumulated and communicated to our Chief Executive Officer ("CEO"), who also serves as the Company's Principal Financial Officer ("PFO"), to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can only provide a reasonable assurance of achieving the desired control objectives, and in reaching a reasonable level of assurance, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Management designed the disclosure controls and procedures to provide reasonable assurance of achieving the desired controls and procedures and procedures to provide reasonable assurance of achieving the desired control objectives.

We carried out an evaluation, under the supervision and with the participation of our management, including our CEO and PFO, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective.

Changes in Internal Control over Financial Reporting

There have been no significant changes in our internal controls over financial reporting (as such term is defined in Rule 13a-15(f) and 15d-15(f) under the Securities Exchange Act) during the quarter ended September 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

Gary D. Aronson v. Advanced Cell Technology, Inc., Superior Court of California, County of Alameda, Case No. RG07348990. John S. Gorton v. Advanced Cell Technology, Inc, Superior Court of California, County of Alameda Case No. RG07350437. On October 1, 2007 Gary D. Aronson brought suit against us with respect to a dispute over the interpretation of the anti-dilution provisions of our warrants issued to Mr. Aronson on or about September 14, 2005. John S. Gorton initiated a similar suit on October 10, 2007. The two cases have been consolidated. The plaintiffs allege that we breached warrants to purchase securities issued by us to these individuals by not timely issuing stock after the warrants were exercised, failing to issue additional shares of stock in accordance with the terms of the warrants and failing to provide proper notice of certain events allegedly triggering Plaintiffs' purported rights to additional shares. The Plaintiffs withdrew their case the day before the trial date. We sought attorney fees relating us defending the case over the past 2.5 years. The court denied the motion and we have appealed.

Alexandria Real Estate-79/96 Charlestown Navy Yard v. Advanced Cell Technology, Inc. and Mytogen, Inc. (Suffolk County, Massachusetts) : The Company and its subsidiary Mytogen, Inc. are currently defending themselves against a civil action brought in Suffolk Superior Court, No. 09-442-B, by their former landlord at 79/96 Thirteenth Street, Charlestown, Massachusetts, a property vacated by us and Mytogen effective May 31, 2008. In that action, Alexandria Real Estate-79/96 Charlestown Navy Yard ("ARE") is alleging that it has been unable to relet the premises and therefore seeking rent for the vacated premises since September 2008. Alexandria is also seeking certain clean-up and storage expenses. We are defending against the suit, claiming that ARE had breached the covenant of quiet enjoyment as of when Mytogen vacated, and that had ARE used reasonable diligence in its efforts to secure a new tenant, it would have been more successful. Discovery has commenced and a trial date is set for December 2010.

Bristol Investment Fund, Ltd. as Collateral Agent for the Holders of Certain Original Issue Discount Senior Convertible Debentures v. Alexandria Real Estate—79/96 Charlestown Navy Yard, LLC (Suffolk Superior Court). The Company has been named as a third party defendant in this action, filed September 16, 2009, in which the plaintiff alleges that Alexandria Real Estate ("Alexandria") improperly charged a trustee holding approximately \$146,000 of funds in a Company account that Bristol claimed as collateral. Alexandria brought a third party complaint against the Company for indemnification.

Bristol Investment Fund, Ltd. and Bristol Capital, LLC v. Advanced Cell Technology, Inc. and Mytogen, Inc. (Supreme Court of the State of New York, County of New York)-On March 9, 2009, plaintiffs filed a complaint and summons in the Supreme Court of the State of New York, County of New York against the Company and its subsidiary Mytogen, Inc. Plaintiffs' complaint alleged, among other things, that the Company has breached the terms of certain contracts with plaintiffs; namely, convertible debentures and a consulting agreement. Plaintiffs seek preliminary and permanent injunctive relief directing the Company to deliver to plaintiff Bristol Investment Fund, Ltd. ("Bristol") 2.5 million shares of its common stock, declaring a conversion price of \$0.02 for the convertible debentures held by plaintiffs, and directing the Company to honor plaintiff's future conversion requests. Plaintiffs also sought compensatory damages in an amount to be determined at trial, but alleged in the complaint to exceed \$1.5 million. On or about September 16, 2009, plaintiffs filed an order to show cause, seeking the issuance of a preliminary injunction directing the Company to deliver to Bristol 2.5 shares of its common stock pursuant to a convertible debenture and 47.4 million shares of its common stock pursuant to common stock purchase warrants, declaring a conversion price of \$0.02 for the convertible debenture held by plaintiffs, and enjoining or restraining the Company from issuing shares of its common stock to any entity other than plaintiffs or the other holders of convertible debentures. On September 25, 2009, the Company submitted its response in opposition to plaintiffs' motion and moved by cross-motion for dismissal of the complaint, based on the terms of the consent, waiver, amendment and exchange agreement entered into between

the Company and the holders of over 95% of the outstanding principal amount of the Amended and Restated Debentures. On August 30, 2010, the court granted plaintiff's motion and directed the Company to issue the 49,220,665 shares of common stock. On September 30, 2010, the Company entered into a settlement agreement and mutual release with the plaintiff's outstanding convertible debenture. Concurrently therewith, all common stock purchase warrants previously issued to the plaintiff's were cancelled and the legal actions were dismissed with prejudice and without costs.

# ITEM 1A. RISK FACTORS

During the quarter ended September 30, 2010, there were no material changes from the risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2009.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On February 4, 2010, the Company awarded 85,325,595 shares of one-year restricted common stock to William M. Caldwell, IV, Chief Executive Officer.

On February 4, 2010, the Company awarded its board of directors a total of 15,000,000 one-year restricted common stock.

In connection with the foregoing, the Company relied upon the exemption from securities registration afforded by Rule 506 of Regulation D as promulgated by the United States Securities and Exchange Commission under the Securities Act of 1933, as amended (the "Securities Act") and/or Section 4(2) of the Securities Act. No advertising or general solicitation was employed in offering the securities. The offerings and sales were made to a limited number of persons, all of whom were accredited investors, and transfer was restricted by the Company in accordance with the requirements of the Securities Act of 1933.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

# ITEM 4. [REMOVED AND RESERVED]

# ITEM 5. OTHER INFORMATION

None.

# ITEM 6. EXHIBITS

## **Exhibit Description**

- 31.1 Section 302 Certification of Principal Executive Officer and Principal Financial Officer.\*
- 32.1 Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350.\*
- 99.1 Settlement Agreement and Mutual Release with Bristol Investment Fund, Ltd and Bristol Capital, LLC\*
- \* Filed herewith

31

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### ADVANCED CELL TECHNOLOGY, INC.

By:

/s/ William M. Caldwell, IV William M. Caldwell, IV Chief Executive Officer (Principal Executive Officer and Principal Financial Officer)

Dated: November 8, 2010