

Edgar Filing: THERMO ELECTRON CORP - Form 8-K

THERMO ELECTRON CORP  
Form 8-K  
November 02, 2001

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

-----  
FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report  
(Date of earliest event reported):

October 24, 2001  
-----

THERMO ELECTRON CORPORATION  
(Exact name of Registrant as specified in its charter)

|  |                                       |  |
|--|---------------------------------------|--|
| Delaware<br>(State or other jurisdiction of<br>incorporation or organization)                        | 1-8002<br>(Commission File<br>Number) | 04-2209186<br>(I.R.S. Employer<br>Identification Number) |
| 81 Wyman Street, P.O. Box 9046<br>Waltham, Massachusetts<br>(Address of principal executive offices) |                                       | 02454-9046<br>(Zip Code)                                 |

(781) 622-1000  
(Registrant's telephone number  
including area code)

This Current Report on Form 8-K contains forward-looking statements that involve a number of risks and uncertainties. Important factors that could cause actual results to differ materially from those indicated by such forward-looking statements are set forth under the heading "Risk Factors" in the Registrant's Annual Report on Form 10-K for the fiscal year ended December 30, 2000. These include risks and uncertainties relating to: integration of the company's instrument businesses, the ability to improve internal growth, liquidity and prospective performance of a subsidiary to be spun off, the company's guarantee of obligations of a subsidiary that was spun off, the effect of exchange rate fluctuations on international operations, potential impairment of goodwill, the need to develop new products and adapt to significant technological change, dependence on customers that operate in cyclical industries, the effect of changes in governmental regulations, and dependence on customers' capital spending policies and government funding policies.

Edgar Filing: THERMO ELECTRON CORP - Form 8-K

Item 5. Other Events

On October 24, 2001, the Registrant issued a press release, attached hereto as Exhibit 99, regarding its financial results for the quarter ended September 29, 2001.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

- (a) Financial Statements of Business Acquired: Not applicable.
- (b) Pro Forma Financial Information: Not applicable.
- (c) Exhibits

99 Press Release October 24, 2001.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, on this 2nd day of November, 2001.

THERMO ELECTRON CORPORATION

By: /s/ Theo Melas-Kyriazi

-----  
Theo Melas-Kyriazi  
Vice President and Chief Financial  
Officer

Thermo Electron Reports Cash Operating EPS up 10 Percent

WALTHAM, Mass., October 24, 2001 - Thermo Electron Corporation (NYSE:TMO) today reported that diluted cash operating EPS rose 10 percent to \$.22 for the third quarter of 2001, compared with \$.20 in the year-ago period. Organic revenue declined 1 percent, excluding unfavorable foreign currency effects of 1 percent. Third quarter cash operating margin was 9.8 percent in 2001, compared with 12.2 percent in 2000.\* Revenues for the quarter were \$513 million, versus \$547 million in 2000. Approximately \$32 million of the quarter-to-quarter change in revenues is due to the inclusion in 2000 of businesses subsequently sold, and currency effects.

"We delivered solid cash operating EPS growth this quarter in an

## Edgar Filing: THERMO ELECTRON CORP - Form 8-K

increasingly challenging economic climate," said Richard F. Syron, chairman and chief executive officer of Thermo Electron. "Revenues declined in Optical Technologies, and, to a lesser extent, in Measurement and Control, due to significant softness in the markets these sectors serve. However, our Life Sciences sector - less affected by the economy - achieved 6 percent organic revenue growth, with increased demand for its products and services across the board. We did have some disruptions at the end of the quarter due to the September 11 events, and we estimate that this reduced third quarter revenues by approximately 1 percent - about a penny per share in earnings. We fully expect to record these revenues in the fourth quarter."

Mr. Syron continued, "Our margins this quarter were disappointing. A number of factors contributed to the decline, including extremely poor financial results in our Optical Technologies sector and a sharp decline in revenues in some of our Measurement and Control businesses that have been hurt by the economic slowdown. Also affecting margins were our continued investments in developing next-generation products - critical to our long-term success. We continued implementing the significant restructuring activities we announced in the second quarter, reducing our number of employees by more than 600. We have also eliminated 21 facilities, as well as 15 more through the sale of businesses. However, we have not yet realized the full benefit of these actions, and expect our cash operating margin to rebound to above 11 percent in the fourth quarter.

"Beyond that, we plan to take additional restructuring measures during the fourth quarter, including eliminating another 300 to 500 positions. We also plan to further reduce the number of facilities by 40 in 2002. These actions will help us improve margins. They are also consistent with our pursuit of integrating the company so we can work more efficiently and serve our customers better."

Commenting on the company's future prospects, Mr. Syron said, "The economic conditions are certainly challenging. But we believe our technological strength in diverse markets and our continued drive toward efficiency will serve us well. We expect to deliver cash operating EPS of \$.23 to \$.26 for the fourth quarter, which would bring us to the low end of our previous guidance of \$.91 to \$.95 for the year."

-----  
\* Cash operating EPS and cash operating margin, except where otherwise noted, exclude amortization of goodwill and intangibles, restructuring and unusual items, and the results of discontinued operations. Internal revenue growth figures exclude the effects of foreign currency translation.

-more-

### Life Sciences

Internal revenue growth for the Life Sciences sector was 6 percent, with revenues of \$201 million. The sector saw double-digit growth in sales of clinical diagnostic products, including rapid point-of-care tests and consumables - and of laboratory information management systems to the pharmaceutical and biotech industries. Also contributing to organic growth were strong sales of magnetic sector mass spectrometers used for dioxin analysis and research applications, as well as tools for drug discovery, including the new TSQ(R) Quantum triple quadrupole mass spectrometer. During the 2001 quarter, cash operating income margin for the sector was 15.0 percent, compared with 15.8 percent in 2000. Margin improvement in clinical diagnostics and informatics businesses was more than offset by continued investments in proteomics.

### Optical Technologies

## Edgar Filing: THERMO ELECTRON CORP - Form 8-K

Organic revenue for the Optical Technologies sector declined 8 percent for the third quarter, to \$119 million. Revenues increased at Spectra-Physics, primarily due to increased demand for lasers used in biomedical applications. However, this increase was more than offset by a steep revenue decline in other businesses across the sector serving the semiconductor and telecommunications markets. Cash operating income margin for the sector was 3.4 percent for the 2001 quarter, compared with 9.1 percent in 2000. The decline was due to a \$3 million increase in operating losses at Spectra-Physics primarily from its telecom initiatives, and to lower revenues in most Optical Technologies businesses.

At the end of the quarter, Thermo launched in Japan the ThetaProbe spectrometer under the Thermo VG Scientific brand. The system is used in new materials R&D applications in various industries to nondestructively determine the depth and chemical composition of ultra-thin layers. Thermo has already received three orders for the systems, which sell for more than \$500,000 each.

### Measurement and Control

Organic revenue for the Measurement and Control sector declined 4 percent for the 2001 quarter, to \$196 million. While sales of environmental instruments rose 6 percent during the quarter, and sales of natural gas-flow monitoring products continued to be strong, the sector was negatively affected overall by the slowing economy. Cash operating income margin for the sector was 12.8 percent for the 2001 quarter, compared with 13.8 percent in 2000. The decline was due to lower sales of process instruments for the steel, cement, and chemical industries, offset in part by cost reductions across the sector.

During the quarter, R&D Magazine honored the Antaris(TM) FT-Near-Infrared analyzer with an R&D 100 Award, citing the innovative design of this quality control instrument marketed under the Thermo Nicolet brand. Thermo also recently launched under the Thermo Elemental brand two groundbreaking products - the X Series ICP-MS and the SOLAAR S Series AA spectrometer. These products set a new standard for elemental analysis in quality control/quality assurance applications and demonstrate Thermo's leadership in turning the most sophisticated and powerful analytical instruments into easy-to-use tools for operators with varying levels of training and experience.

Effective October 26, 2001, Thermo Electron will change its transfer agent from EquiServe to American Stock Transfer & Trust Company. The new transfer agent can be reached by telephone at 877-777-0800, or by mail at 59 Maiden Lane, New York, New York 10038.

Thermo Electron will hold its earnings conference call on Thursday, October 25, 2001, at 11 a.m. EDT. To listen, dial 888-872-9028 within the U.S., or 973-633-6740 outside the U.S. A recording of this call will be available until Thursday, November 1, 2001. To listen to the recording, please call 877-519-4471 within the U.S., or 973-341-3080 outside the U.S., and enter code 2876465. At the close of business on Thursday, an audio archive will also be available on [www.thermo.com](http://www.thermo.com) under "Investors."

-more-

Thermo Electron Corporation is a global leader in providing technology-based instruments, components, and systems that offer total solutions for markets ranging from life sciences to telecommunications to food, drug, and beverage production. The company's powerful technologies help researchers sift through data to make discoveries that will fight disease or prolong life. They allow manufacturers to fabricate critical components required to increase the speed and quality of communications. And they automatically monitor and control online production to ensure that quality standards are met safely and

## Edgar Filing: THERMO ELECTRON CORP - Form 8-K

efficiently. Thermo Electron, based in Waltham, Massachusetts, reported \$2.3 billion in revenues in 2000 and employs approximately 12,000 people worldwide. For more information on Thermo Electron, visit <http://www.thermo.com>.

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forward-looking statements that involve a number of risks and uncertainties. Important factors that could cause actual results to differ materially from those indicated by such forward-looking statements are set forth under the heading "Risk Factors" in the company's Annual Report on Form 10-K for the fiscal year ended December 30, 2000. These include risks and uncertainties relating to: integration of the company's instrument businesses, the ability to improve internal growth, liquidity and prospective performance of a subsidiary to be spun off, the company's guarantee of obligations of a subsidiary that was spun off, the effect of exchange rate fluctuations on international operations, potential impairment of goodwill, the need to develop new products and adapt to significant technological change, dependence on customers that operate in cyclical industries, the effect of changes in governmental regulations, and dependence on customers' capital spending policies and government funding policies.

-more-

### Consolidated Statement of Income (Unaudited)

| (In thousands except per share amounts)  | Three Months Ended |            |           |
|--|--------------------|------------|-----------|
|  | Sept. 29, 2001     |            | Se        |
|  | Reported           | Adjusted   | Reporte   |
| Revenues   | \$ 512,941         | \$ 512,941 | \$ 546,94 |
| Costs and Operating Expenses:  |                    |            |           |
| Cost of revenues   | 284,455            | 284,455    | 320,60    |
| Selling, general, and administrative expenses  | 136,475            | 136,475    | 140,87    |
| Amortization of goodwill and other intangibles   | 11,843             | 11,843     | 12,11     |
| Research and development expenses  | 41,962             | 41,962     | 40,61     |
| Restructuring and other unusual costs (income), net  | 9,571              | -          | (76,78    |
|  | 484,306            | 474,735    | 437,41    |
| Operating Income   | 28,635             | 38,206     | 109,53    |
| Interest Income  | 19,331             | 19,331     | 9,97      |
| Interest Expense   | (18,353)           | (18,353)   | (20,49    |
| Other Income (Expense), Net  | 10,627             | 6,142      | (25,85    |
| Income from Continuing Operations Before Provision for   |                    |            |           |
| Income Taxes, Minority Interest, and Extraordinary Item  | 40,240             | 45,326     | 73,15     |
| Provision for Income Taxes   | (15,090)           | (16,997)   | (66,04    |
| Minority Interest (Expense) Income   | 527                | 493        | 17        |
| Income from Continuing Operations Before Extraordinary Item  | 25,677             | 28,822     | 7,28      |
| Income from Discontinued Operations (net of income tax provision and minority interest of \$4,090) | -                  | -          | 4,99      |
| Income Before Extraordinary Item   | 25,677             | 28,822     | 12,27     |
| Extraordinary Item (net of income tax provision of \$362)  | 602                | -          |           |

Edgar Filing: THERMO ELECTRON CORP - Form 8-K

|   |           |           |           |
|---|-----------|-----------|-----------|
| Net Income  | \$ 26,279 | \$ 28,822 | \$ 12,277 |
| Earnings per Share from Continuing Operations Before<br>Extraordinary Item: |           |           |           |
| Basic   | \$ .14    | \$ .16    | \$ .0     |
| Diluted   | \$ .14    | \$ .16    | \$ .0     |
| Earnings per Share:   |           |           |           |
| Basic   | \$ .15    | \$ .16    | \$ .0     |
| Diluted   | \$ .14    | \$ .16    | \$ .0     |
| Diluted Cash Operating Earnings per Share (b)                               |           | \$ .22    |           |
| Weighted Average Shares:  |           |           |           |
| Basic   | 180,280   | 180,280   | 175,977   |
| Diluted   | 182,823   | 183,313   | 180,447   |

(a) Excludes restructuring and unusual items, results of discontinued operations, extraordinary item and, in 2000, the third quarter operating results of a business sold on July 14, 2000.

(b) Excludes items from (a) and amortization of goodwill and other intangibles, net of tax and minority interest, of \$10,669,000 and \$10,731,000 in the three months ended September 29, 2001, and September 30, 2000, respectively.

| Segment Data (Unaudited) (c)<br>(In thousands except percentage amounts) | Three Months Ended |                |
|--|--------------------|----------------|
|  | Sept. 29, 2001     | Sept. 30, 2000 |
| Life Sciences  |                    |                |
| Revenues   | \$ 200,619         | \$ 189,911     |
| Operating Income   | 24,410             | 24,584         |
| Operating Income Margin  | 12.2%              | 12.9%          |
| Cash Operating Income Margin   | 15.0%              | 15.8%          |
| Optical Technologies   |                    |                |
| Revenues   | \$ 119,373         | \$ 129,605     |
| Operating Income   | 2,086              | 9,983          |
| Operating Income Margin  | 1.7%               | 7.7%           |
| Cash Operating Income Margin   | 3.4%               | 9.1%           |
| Measurement and Control  |                    |                |
| Revenues   | \$ 196,050         | \$ 227,199     |
| Operating Income   | 20,996             | 26,510         |
| Operating Income Margin  | 10.7%              | 11.7%          |

## Edgar Filing: THERMO ELECTRON CORP - Form 8-K

|                              |       |       |
|------------------------------|-------|-------|
| Cash Operating Income Margin | 12.8% | 13.8% |
|------------------------------|-------|-------|

Consolidated (including corporate costs)

|                                  |            |            |
|----------------------------------|------------|------------|
| Revenues                         | \$ 512,941 | \$ 542,131 |
| Operating Income                 | 38,206     | 53,779     |
| Operating Income Margin          | 7.4%       | 9.9%       |
| <br>Cash Operating Income Margin | <br>9.8%   | <br>12.2%  |

(c) Operating income and operating income margins as stated exclude restructuring and unusual items and, in 2000, the third quarter operating results of a business sold on July 14, 2000.

Cash operating income margins as stated exclude these items, and amortization of goodwill and other intangibles.

Consolidated Statement of Income (Unaudited)

|   | Nine Mo        |              |
|---|----------------|--------------|
|   | Sept. 29, 2001 | Adjusted (a) |
| (In thousands except per share amounts)   | Reported       | Adjusted (a) |
| Revenues  | \$ 1,628,502   | \$ 1,628,502 |
| Costs and Operating Expenses:   |                |              |
| Cost of revenues  | 906,700        | 893,422      |
| Selling, general, and administrative expenses   | 428,518        | 428,518      |
| Amortization of goodwill and other intangibles  | 35,465         | 35,465       |
| Research and development expenses   | 131,033        | 131,033      |
| Restructuring and other unusual costs (income), net   | 44,146         | 44,146       |
|   | 1,545,862      | 1,488,433    |
| Operating Income  | 82,640         | 140,069      |
| Interest Income   | 54,189         | 54,189       |
| Interest Expense  | (57,737)       | (57,737)     |
| Other Income (Expense), Net   | 11,259         | 8,750        |
|   | 90,351         | 145,271      |
| Income from Continuing Operations Before Provision for<br>Income Taxes, Minority Interest, Extraordinary Item, and<br>Cumulative Effect of Change in Accounting Principle | 90,351         | 145,271      |
| Provision for Income Taxes  | (34,758)       | (56,011)     |
| Minority Interest Expense (Income)  | 1,326          | 461          |
|   | 56,919         | 89,721       |
| Income from Continuing Operations Before Extraordinary Item and<br>Cumulative Effect of Change in Accounting Principle  | 56,919         | 89,721       |
| Income from Discontinued Operations (net of income tax provision<br>and minority interest of \$8,287)   | -              | -            |
| Provision for Loss on Disposal of Discontinued Operations, Net<br>(net of income tax benefit of \$22,741)   | (50,440)       | (50,440)     |
| Income Before Extraordinary Item and Cumulative Effect of<br>Change in Accounting Principle   | 6,479          | 89,721       |
| Extraordinary Item (net of income tax provision of \$362 and \$333)   | 602            | 602          |
|   | 7,081          | 90,323       |
| Income Before Cumulative Effect of Change in Accounting   | 7,081          | 90,323       |

Edgar Filing: THERMO ELECTRON CORP - Form 8-K

|  |          |          |
|--|----------|----------|
| Principle  | 7,081    | 89,71    |
| Cumulative Effect of Change in Accounting Principle (net of income tax benefit and minority interest of \$663 and \$8,986)       | (994)    |          |
| Net Income   | \$ 6,087 | \$ 89,71 |
| Earnings per Share from Continuing Operations Before Extraordinary Item and Cumulative Effect of Change in Accounting Principle: |          |          |
| Basic  | \$ .31   | \$ .4    |
| Diluted  | \$ .31   | \$ .4    |
| Earnings per Share:  |          |          |
| Basic  | \$ .03   | \$ .4    |
| Diluted  | \$ .03   | \$ .4    |
| Diluted Cash Operating Earnings per Share (b)  |          | \$ .6    |
| Weighted Average Shares:   |          |          |
| Basic  | 181,588  | 181,58   |
| Diluted  | 185,019  | 185,50   |

(a) Excludes restructuring and unusual items, the cumulative effect of change in accounting principle, results of discontinued operations, extraordinary item and, in 2000, the third quarter operating results of a business sold on July 14, 2000.

(b) Excludes items from (a) and amortization of goodwill and other intangibles, net of tax and minority interest, of \$31,598,000 and \$26,468,000 in the nine months ended September 29, 2001, and September 30, 2000, respectively.

-more-

| Segment Data (Unaudited) (c)<br>(In thousands except percentage amounts) | Nine Months Ended |                |
|--|-------------------|----------------|
|  | Sept. 29, 2001    | Sept. 30, 2000 |
| Life Sciences  |                   |                |
| Revenues   | \$ 612,349        | \$ 571,240     |
| Operating Income   | 77,432            | 77,082         |
| Operating Income Margin  | 12.6%             | 13.5%          |
| Cash Operating Income Margin   | 15.5%             | 15.9%          |
| Optical Technologies   |                   |                |
| Revenues   | \$ 398,298        | \$ 352,528     |
| Operating Income   | 25,924            | 26,911         |
| Operating Income Margin  | 6.5%              | 7.6%           |
| Cash Operating Income Margin   | 7.9%              | 8.9%           |
| Measurement and Control  |                   |                |
| Revenues   | \$ 629,775        | \$ 788,415     |
| Operating Income   | 66,145            | 76,849         |
| Operating Income Margin  | 10.5%             | 9.7%           |



## Edgar Filing: THERMO ELECTRON CORP - Form 8-K

|  |              |              |
|--|--------------|--------------|
| Cash Operating Income Margin             | 12.5%        | 11.5%        |
| Consolidated (including corporate costs) |              |              |
| Revenues                                 | \$ 1,628,502 | \$ 1,698,685 |
| Operating Income                         | 140,063      | 157,423      |
| Operating Income Margin                  | 8.6%         | 9.3%         |
| Cash Operating Income Margin             | 10.8%        | 11.2%        |

(c ) Operating income and operating income margins as stated exclude restructuring and unusual items and, in 2000, the third quarter operating results of a business sold on July 14, 2000. Cash operating income margins as stated exclude these items, and amortization of goodwill and other intangibles.

###