

ROCK TENN CO  
Form 10-Q  
May 14, 2003

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**Form 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **March 31, 2003**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-23340

**Rock-Tenn Company**

(Exact name of registrant as specified in its charter)

Georgia  
(State or other jurisdiction of  
incorporation or organization)

62-0342590  
(I.R.S. Employer  
Identification No.)

504 Thrasher Street, Norcross, Georgia  
(Address of principal executive offices)

30071  
(Zip Code)

Registrant's telephone number, including area code (770) 448-2193

N/A

(Former name, former address and former fiscal year if changed since last report.)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class	Outstanding as of May 10, 2003
Class A Common Stock, .01 par value	34,507,553



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**ROCK-TENN COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
**(Unaudited)**  
**(In Thousands, Except Per Share Data)**

	Three Months Ended		Six Months Ended	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
Net sales	\$367,427	\$348,119	\$714,983	\$698,686
Cost of goods sold	301,861	277,408	585,305	552,293
Gross profit	65,566	70,711	129,678	146,393
Selling, general and administrative expenses	45,070	45,061	94,071	92,580
Restructuring and other costs	935	35	416	(165)
Income from operations	19,561	25,615	35,191	53,978
Interest expense	(6,566)	(6,182)	(13,029)	(13,096)
Interest and other income	56	88	108	368
Income (loss) from unconsolidated joint venture	(284)	172	(284)	(694)
Minority interest in income of consolidated subsidiary	(784)	(760)	(1,522)	(1,520)
Income before income taxes	11,983	18,933	20,464	39,036
Provision for income taxes	4,653	7,349	8,064	15,253
Income before cumulative effect of a change in accounting principle	7,330	11,584	12,400	23,783
Cumulative effect of a change in accounting principle (net of income taxes of \$2,368)				(5,844)
Net income	\$ 7,330	\$ 11,584	\$ 12,400	\$ 17,939
Weighted average number of common and common equivalent shares outstanding	34,515	34,353	34,513	34,061
Basic earnings per share	\$ .21	\$ 0.34	\$ .36	\$ 0.53
Diluted earnings per share	\$ .21	\$ 0.34	\$ .36	\$ 0.53
Cash dividends per common share	\$ .08	\$ 0.075	\$ .16	\$ 0.15

See Accompanying Notes to Condensed Consolidated Financial Statements



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**ROCK-TENN COMPANY**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**  
**(In Thousands, Except Share And Per Share Data)**

	March 31, 2003	September 30, 2002
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 5,422	\$ 6,560
Accounts receivable (net of allowances of \$6,921 and \$7,046)	151,815	154,592
Inventories	123,909	111,749
Other current assets	17,825	15,060
<b>Total current assets</b>	<b>298,971</b>	<b>287,961</b>
Property, plant and equipment, at cost:		
Land and buildings	199,983	194,632
Machinery and equipment	983,365	949,032
Transportation equipment	8,602	9,521
Leasehold improvements	14,140	10,411
	1,206,090	1,163,596
Less accumulated depreciation and amortization	(610,199)	(591,509)
Net property, plant and equipment	595,891	572,087
Goodwill, net	287,593	260,394
Other assets	48,805	52,609
	<b>\$ 1,231,260</b>	<b>\$ 1,173,051</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 80,892	\$ 75,130
Accrued compensation and benefits	35,783	39,457
Current maturities of long-term debt	4,335	62,917
Other current liabilities	35,577	44,331
<b>Total current liabilities</b>	<b>156,587</b>	<b>221,835</b>
Long-term debt, less current maturities	491,173	390,323
Adjustment for fair value hedge	19,931	19,751
Total long-term debt, less current maturities	511,104	410,074
Deferred income taxes	90,942	84,345
Other long-term items	52,950	51,650
Shareholders' equity:		
Preferred stock, \$.01 par value; 50,000,000 shares authorized; no shares outstanding		
Class A common stock, \$.01 par value; 175,000,000 shares authorized, 34,427,467 and 34,346,467 outstanding at March 31 and September 30, respectively; Class B common stock, \$.01 par value; 60,000,000 shares authorized; no shares outstanding	344	343



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Capital in excess of par value	142,788	141,235
Deferred compensation	(1,926)	(2,267)
Retained earnings	304,286	298,279
Accumulated other comprehensive loss	(25,815)	(32,443)
	<u>          </u>	<u>          </u>
<b>Total shareholders equity</b>	<b>419,677</b>	<b>405,147</b>
	<u>          </u>	<u>          </u>
	\$1,231,260	\$1,173,051
	<u>          </u>	<u>          </u>

See Accompanying Notes to Condensed Consolidated Financial Statements

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**ROCK-TENN COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**  
**(In Thousands)**

	Six Months Ended	
	March 31, 2003	March 31, 2002
<b>Operating Activities:</b>		
Net income	\$ 12,400	\$ 17,939
Items in income not affecting cash:		
Depreciation and amortization	38,207	36,142
Deferred income taxes	1,102	4,761
Deferred compensation expense	342	577
Gain on disposal of property, plant and equipment, net	(747)	(317)
Pension funding less (more) than expense	5,981	(2,138)
Equity in loss from joint venture	284	694
Minority interest in income of consolidated subsidiary	1,522	1,520
Impairment loss and other non-cash charges	896	5,852
Change in operating assets and liabilities:		
Accounts receivable	11,958	5,835
Inventories	1,034	(4,226)
Other assets	(5,631)	5,260
Accounts payable	(1,097)	(14,513)
Accrued and other liabilities	(14,643)	(18,051)
<b>Cash provided by operating activities</b>	<b>51,608</b>	<b>39,335</b>
<b>Investing activities:</b>		
Capital expenditures	(31,993)	(28,649)
Cash paid for purchase of businesses	(65,220)	(21,760)
Cash contributed to joint venture	(237)	(1,650)
Proceeds from sale of property, plant and equipment	6,699	2,548
Decrease in unexpended industrial revenue bond proceeds	827	
<b>Cash used for investing activities</b>	<b>(89,924)</b>	<b>(49,511)</b>
<b>Financing activities:</b>		
Proceeds from issuance of public notes	99,748	
Net additions to revolving credit facilities	1,600	12,000
Additions to debt	47,220	11,794
Repayments of debt	(106,318)	(14,289)
Proceeds from monetizing swap contracts	2,482	
Debt issuance costs	(990)	(70)
Issuances of common stock	1,981	4,719
Purchases of common stock	(1,313)	
Cash dividends paid to shareholders	(5,508)	(5,054)
Distribution to minority interest	(1,260)	(1,645)
<b>Cash provided by financing activities</b>	<b>37,642</b>	<b>7,455</b>
Effect of exchange rate changes on cash	(464)	840
Decrease in cash and cash equivalents	(1,138)	(1,881)

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Cash and cash equivalents at beginning of period	6,560	5,191
	<u>          </u>	<u>          </u>
Cash and cash equivalents at end of period	\$ 5,422	\$ 3,310
	<u>          </u>	<u>          </u>
Supplemental disclosure of cash flow information:		
Cash paid during the period for:		
Income taxes (net of refunds)	\$ 7,190	\$ 17,109
Interest (net of amounts capitalized)	12,293	13,948

(continued)

See Accompanying Notes to Condensed Consolidated Financial Statements

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**ROCK-TENN COMPANY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**  
**(Unaudited)**  
**(In Thousands)**

Six Months Ended	
March 31, 2003	March 31, 2002

Supplemental schedule of non-cash investing and financing activities:

In January 2003, the Company purchased Groupe Cartem Wilco Inc. for \$65,220. In the first six months of fiscal 2002, we purchased Athena Industries, Inc. for \$12,772 and Advertising Display Company, Inc. for \$8,988. In conjunction with the acquisitions, liabilities were assumed as follows:

Fair value of assets acquired including goodwill	\$ 77,654	\$ 21,963
Cash paid	65,220	21,760
	_____	_____
Liabilities assumed	\$ 12,434	\$ 203
	_____	_____

See Accompanying Notes to Condensed Consolidated Financial Statements

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**ROCK-TENN COMPANY**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Three and Six Month Periods Ended March 31, 2003**  
**(Unaudited)**

**Note 1. Interim Financial Statements**

The accompanying condensed consolidated financial statements of Rock-Tenn Company and its subsidiaries (the Company) have not been audited by independent auditors. The condensed consolidated balance sheet at September 30, 2002 has been derived from the audited consolidated financial statements. In the opinion of the Company's management, the condensed consolidated financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the results of operations for the three month and six month periods ended March 31, 2003 and 2002, the Company's financial position at March 31, 2003 and September 30, 2002, and the cash flows for the six month periods ended March 31, 2003 and 2002.

Certain notes and other information have been condensed or omitted from the interim financial statements presented in this Quarterly Report on Form 10-Q. Therefore, these financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2002.

The results for the three months and six months ended March 31, 2003 are not necessarily indicative of results that may be expected for the full year.

Certain reclassifications have been made to prior year amounts to conform with the current year presentation.

**Note 2. Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and the differences could be material.

The most significant accounting estimates inherent in the preparation of the Company's financial statements include estimates associated with its evaluation of the recoverability of goodwill and property, plant and equipment as well as those used in the determination of taxation, restructuring, and environmental matters. In addition, significant estimates form the basis for the Company's reserves with respect to collectibility of accounts receivable, inventory valuations, post-retirement benefits, and certain benefits provided to current employees. Various assumptions and other factors underlie the determination of these significant estimates. The process of determining significant estimates is fact specific and takes into account factors such as historical experience, current and expected economic conditions, product mix, and in some cases, actuarial techniques. The Company constantly re-evaluates these significant factors and makes adjustments where facts and circumstances dictate. For example, our allowance for doubtful accounts fluctuates based on the credit quality of our customers and the related credit exposure to those same customers. At March 31, 2003 the allowance for doubtful accounts was \$0.1 million lower than at September 30, 2002. The change by quarter was an increase of \$0.8 million and a decrease of \$0.9 million for the first and second quarters of fiscal 2003, respectively. During the second quarter of fiscal 2003, the allowance for doubtful accounts decreased by \$1.6 million due to improvements in the credit quality of several customers and reduced credit exposure to those same customers, which was partially offset by an increase of \$0.7 million due from the acquisition of Cartem Wilco.

**Note 3. New Accounting Standards**

In January 2003, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of ARB 51 (FIN 46). The primary objectives of FIN 46 are to provide guidance on the identification of entities for which control is achieved through means other

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than through voting rights ( variable interest entities or VIEs ) and how to determine when and which business enterprise should consolidate the VIE (the primary beneficiary ). This new model for consolidation applies to an entity in which either (1) the equity investors (if any) do not have a controlling financial interest or (2) the equity investment at risk is insufficient to finance that entity s activities without receiving additional subordinated financial support from other parties. In addition, FIN 46 requires that both the primary beneficiary and all other enterprises with a significant variable interest in a VIE make additional disclosures regarding the nature, purpose, size and activities of the VIE and the enterprise s maximum exposure to loss as a result of its involvement with the VIE. The Company is required to adopt this interpretation no later than July 1, 2003 for any VIEs in which it holds a variable interest that it acquired before February 1, 2003. The interpretation is effective immediately for any VIEs created after January 31, 2003 and for VIEs in which an enterprise obtains an interest after that date. As discussed in Note 12, the Company has announced that it intends to purchase the assets included in its synthetic lease facility. Accordingly, adoption of FIN 46 is not expected to have a material effect on the condensed consolidated financial statements.

In November 2002, the FASB issued FASB Interpretation No. 45, Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others ( FIN 45 ). FIN 45 elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. FIN 45 also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and initial measurement provisions of FIN 45 are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The Company adopted the disclosure requirements of FIN 45 as of December 31, 2002. The Company has not entered into or modified any material guarantees subsequent to December 31, 2002. As of March 31, 2003, the Company has made the following guarantees to unconsolidated third parties:

The Company maintains a \$24.8 million synthetic lease facility. The facility expires in April 2004 unless it is extended pursuant to two five-year renewal terms. In connection with this facility, the Company has made a residual value guarantee for the leased property equal to 85% of the financing, or \$20.8 million as of March 31, 2003. As discussed in Note 12, the Company intends to purchase the assets included in this synthetic lease facility.

The Company has a 49% ownership interest in Seven Hills Paperboard, LLC, a joint venture. Funding of net losses is guaranteed by the partners of the joint venture in their proportionate share of ownership.

The Company leases certain manufacturing and warehousing facilities and equipment under various operating leases. A substantial portion of these leases require the Company to indemnify the lessor in the event that additional taxes are assessed due to a change in the tax law. The Company is unable to estimate its maximum exposure under these leases as it is dependent on changes in the tax law.

In December 2002, the FASB issued Statement of Financial Accounting Standards No. 148, Accounting for Stock-Based Compensation Transition and Disclosure ( SFAS 148 ), which amends Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation to provide alternative transition methods for a voluntary change to the fair value based method of accounting for stock-based employee compensation. Additionally, the statement amends disclosure requirements in both annual and interim financial statements, including the addition of interim reporting of pro-forma results under the fair value based method of accounting. The transition and annual disclosure requirements are effective for fiscal years ending after December 15, 2002 and the interim disclosure requirements are effective for interim periods beginning after December 15, 2002. The Company will continue to account for its stock-based compensation under the intrinsic value based method of accounting allowed under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees. The interim disclosure requirements of SFAS 148 are contained in Note 8 to the Company s condensed consolidated financial statements accompanying this report.

In July 2002, the FASB issued Statement of Financial Accounting Standards No. 146, Accounting for Costs Associated with Exit or Disposal Activities ( SFAS 146 ). The statement applies to all exit or disposal activities initiated after December 31, 2002 and requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. Examples of costs covered by the statement include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. The Company has adopted SFAS 146 for exit or disposal activities initiated after December 31, 2002. Adoption of the statement did not have a material impact on the condensed consolidated financial statements.

**Table of Contents****Note 4. Comprehensive Income**

The following are the components of comprehensive income (in thousands):

	Three Months Ended		Six Months Ended	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
Net income	\$ 7,330	\$ 11,584	\$ 12,400	\$ 17,939
Foreign currency translation adjustment	6,148	(240)	6,730	(596)
Unrealized gain (loss) on derivative instruments	(227)	(214)	(102)	194
Minimum pension liability adjustment		357		357
Total other comprehensive income (loss)	5,921	(97)	6,628	(45)
Comprehensive income	\$ 13,251	\$ 11,487	\$ 19,028	\$ 17,894

The increase in other comprehensive income for the quarter and the six months ended March 31, 2003 is primarily due to a change in the Canadian/U.S. exchange rate from 1.5870 and 1.5723 at September 30, 2002 and December 31, 2002, respectively to 1.4699 at March 31, 2003 and an increase in the Company's overall investment in Canada as a result of the Cartem Wilco acquisition.

**Table of Contents****Note 5. Earnings per Share**

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	Three Months Ended		Six Months Ended	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
Numerator:				
Income before cumulative effect of a change in accounting principle	\$ 7,330	\$ 11,584	\$ 12,400	\$ 23,783
Cumulative effect of a change in accounting principle, net of tax				(5,844)
Net income available to common shareholders	\$ 7,330	\$ 11,584	\$ 12,400	\$ 17,939

**Note 6. Acquisition**

In January 2003, the Company completed its acquisition of Groupe Cartem Wilco Inc. ( Cartem Wilco ), a privately held Montreal-based manufacturer of folding cartons and specialty packaging. The Company acquired Cartem Wilco to strengthen its presence in the health-and-beauty and pharmaceutical packaging markets, expand its folding carton operations in Canada, and further its vertical integration by supplying additional recycled paperboard to the newly-acquired converting operations. The acquisition was accounted for under the purchase method of accounting which requires the Company to record the assets and liabilities of the acquisition at their estimated fair value with the excess of the purchase price over these amounts recorded as goodwill. The results of Cartem Wilco are included in the Company's consolidated results from the date of acquisition. The purchase price of this stock acquisition, including out-of-pocket expenses, was approximately \$65.2 million, subject to working capital adjustments. The Company is in the process of obtaining third-party valuations of the property, plant and equipment acquired as well as certain intangible assets. Accordingly, the allocation of the purchase price to the assets acquired and liabilities assumed is preliminary and subject to refinement. The pro forma impact of the acquisition is not material to the financial results.



**Table of Contents****Note 7. Restructuring and Other Costs**

During the second quarter of 2003, the Company announced the closure of its Hunt Valley, Maryland and Mundelein, Illinois merchandising displays facilities. The closures are expected to result in the termination of approximately 49 employees. In connection with these closings, the Company accrued \$0.1 million for severance and other employee costs. The Company expects to consolidate the operations of these plants into other existing facilities.

During fiscal 2002, the Company closed a laminated paperboard products plant in Vineland, New Jersey, a corrugated packaging plant in Dothan, Alabama, and a folding carton plant in El Paso, Texas. During fiscal 2001, the Company closed a folding carton plant in Augusta, Georgia and an interior packaging plant in Eaton, Indiana. The closures resulted in the termination of approximately 400 employees. The Company has consolidated the operations of these closed plants into other existing facilities.

We expect to incur an estimated \$1.0 million of expense for previously announced restructuring activities that will be expensed as incurred in the balance of the fiscal year. The charges will consist primarily of equipment and employee relocation, and other miscellaneous expenses.

Restructuring and other costs for the six months ended March 31, 2003 were \$0.4 million. The amount consisted primarily of the following:

1. An accrual at Hunt Valley for severance and other employee costs of \$0.1 million.
2. Accrual adjustments totaling \$1.0 million resulting primarily from severance and other costs at Vineland, and the earlier than planned sales of property at Augusta and Vineland.
3. Expenses incurred from previously announced facility closings were attributable to equipment relocation costs of \$1.2 million primarily from El Paso and Vineland, and \$0.1 million in other miscellaneous items.

The following table represents a summary of the restructuring accrual for fiscal 2003 (in thousands):

	<b>Reserve at September 30, 2002</b>	<b>Restructuring Charges</b>	<b>Payments</b>	<b>Adjustment to Accrual</b>	<b>Reserve at March 31, 2003</b>
Severance and other employee costs	\$ 2,560	\$ 96	\$(2,216)	\$ (324)	\$ 116
Facility carrying costs	770		(194)	(434)	142
Disposal costs	264		(28)	(225)	11
Other	341		(246)	(45)	50
<b>Total Restructuring</b>	<b>\$ 3,935</b>	<b>\$ 96</b>	<b>\$(2,684)</b>	<b>\$(1,028)</b>	<b>\$ 319</b>

**Table of Contents****Note 8. Stock Option Plans**

The Company has elected to follow Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ( APB 25 ) and related interpretations in accounting for its employee stock options. Under APB 25, because the exercise price of the Company's employee stock options equals the market price of the underlying stock on the date of grant, generally no compensation expense is recognized.

Pro forma information regarding net income and earnings per share is required by Statement of Financial Accounting Standards No. 123,

Accounting for Stock-Based Compensation, which also requires that the information be determined as if the Company had accounted for its employee stock options granted subsequent to September 30, 1995 under the fair value method of that statement. The fair values for the options granted subsequent to September 30, 1995 were estimated at the date of grant using a Black-Scholes option pricing model with the following weighted average assumptions:

	Three Months Ended		Six Months Ended	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
Expected Term in Years	7	7	7	7
Expected Volatility	45.6%	43.3%	45.7%	43.3%
Risk-Free Interest Rate	1.1%	1.8%	1.1%	1.8%
Dividend Yield	2.3%	2.4%	2.4%	2.0%

	Three Months Ended		Six Months Ended	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
Net income, as reported	\$7,330	\$11,584	\$12,400	\$17,939
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(600)	(626)	(1,207)	(1,217)
Pro forma net income	\$6,630	\$10,958	\$11,193	\$16,722
Earnings per share:				
Basic as reported	\$ 0.21	\$ 0.34	\$ 0.36	\$ 0.53
Basic pro forma	\$ 0.20	\$ 0.33	\$ 0.33	\$ 0.50
Diluted as reported	\$ 0.21	\$ 0.34	\$ 0.36	\$ 0.53
Diluted pro forma	\$ 0.20	\$ 0.32	\$ 0.32	\$ 0.49

**Note 9. Inventories**

Substantially all U.S. inventories are stated at the lower of cost or market, with cost determined on the last-in, first-out (LIFO) basis. All other inventories are valued at the lower of cost or market, with cost determined using methods which approximate cost computed on a first-in, first-out (FIFO) basis. An actual valuation of inventory under the LIFO method can only be made at the end of each year based on the inventory levels and costs at that time. Accordingly, interim LIFO estimates must necessarily be based on management's projection of expected year-end inventory levels and costs.

Inventories were as follows (in thousands):

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	<b>March 31, 2003</b>	<b>September 30, 2002</b>
Finished goods and work in process	\$ 97,144	\$ 85,012
Raw materials	39,690	37,637
Supplies	13,088	14,344
Reserve for excess and obsolete items	(1,601)	(682)
	<u>148,321</u>	<u>136,311</u>
Inventories at FIFO cost	148,321	136,311
LIFO reserve	(24,412)	(24,562)
	<u>123,909</u>	<u>111,749</u>
Net inventories	\$ 123,909	\$ 111,749

**Table of Contents****Note 10. Debt**

Debt, excluding the fair value of hedging instruments of \$19.9 million and \$19.8 million at March 31, 2003 and September 30, 2002, respectively, consists of the following (in thousands):

	<u>March 31, 2003</u>	<u>September 30, 2002</u>
5.625% notes, due March 2013, net of unamortized discount of \$251 <sup>(a)</sup>	\$ 99,749	\$
8.20% notes, due August 2011, net of unamortized discount of \$570 and \$604	249,430	249,396
7.25% notes, due August 2005, net of unamortized discount of \$32 and \$39	99,968	99,961
Asset securitization facility <sup>(b)</sup>		60,000
Industrial revenue bonds, bearing interest at variable rates (2.52% at March 31, 2003 and 3.0% at September 30, 2002), due through October 2036	40,000	40,000
Revolving credit facility <sup>(c)</sup>	4,000	2,400
Other notes	2,361	1,483
	<u>495,508</u>	<u>453,240</u>
Less current maturities of debt	<u>4,335</u>	<u>62,917</u>
Long-term debt due after one year	<u>\$491,173</u>	<u>\$390,323</u>

<sup>(a)</sup>In March 2003, the Company sold \$100.0 million in aggregate principal amount of its 5.625% notes due March 15, 2013 (the 2013 Notes). The 2013 Notes are not redeemable prior to maturity and are not subject to any sinking fund requirements. The 2013 Notes are unsubordinated, unsecured obligations. The indenture related to the 2013 Notes restricts the Company and its subsidiaries from incurring certain liens and entering into certain sale and leaseback transactions, subject to a number of exceptions. Debt issuance costs of approximately \$0.8 million are being amortized over the term of the 2013 Notes. Giving effect to the amortization of the original issue discount, and the debt issuance costs, the effective interest rate on the 2013 Notes is approximately 5.744%.

<sup>(b)</sup>In November 2000, the Company entered into a \$125.0 million receivables-backed financing transaction (the Receivables Financing Facility), the proceeds of which were used to repay borrowings outstanding under its revolving credit agreement. A bank provides a back-up liquidity facility. The effective interest rate was 2.73% as of September 30, 2002. The incremental borrowing rate on this facility at March 31, 2003 would be approximately 1.67%. Both the Receivables Financing Facility and the back-up liquidity facility are 364-day vehicles. The Company has renewed the Receivables Financing Facility through March 29, 2004.

<sup>(c)</sup>In March 2003, the Company amended its revolving credit facility, provided by a syndicate of banks, to reduce the size of the facility from \$300.0 million to \$125.0 million through June 2005. Combined credit availability under the Receivables Financing Facility and the revolving credit facility exceeds \$100.0 million. Borrowings outstanding under the revolving credit facility bear interest based upon LIBOR plus an applicable margin. Annual facility fees range from .125% to .50% of the aggregate borrowing availability, based on the Company's consolidated funded debt to EBITDA ratio. The borrowing rate and facility fees at March 31, 2003 were 2.5625% and .25%, respectively. The borrowing rate, and facility fee, at September 30, 2002 was 3.155% and .20%, respectively. The amendment to the bank credit facility reduces the minimum fixed charge coverage ratio from 2:1 to 1.75:1 and increases the maximum funded debt to EBITDA ratio from 3.5:1 to 4:1 through September 30, 2004 and to 3.75:1 thereafter. The amendment to the bank credit facility excludes the cash costs of certain plant closings from the fixed charge and funded debt to EBITDA covenant calculations, and also excludes from the calculation of the minimum consolidated net worth covenant pension plan charges and credits taken to other comprehensive income after September 30, 2001. Under the agreements covering this facility, restrictions exist as to the maintenance of financial ratios, creation of additional long-term and short-term debt, certain leasing arrangements, mergers, acquisitions, disposals and other matters. The Company is in compliance with such restrictions.

**Table of Contents****Note 11. Segment Information**

The following table sets forth business segment information (in thousands):

	Three Months Ended		Six Months Ended	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
Net sales (aggregate):				
Packaging Products	\$ 213,471	\$ 192,004	\$ 404,881	\$ 386,515
Merchandising Displays and Corrugated Packaging	64,335	70,104	138,176	142,557
Paperboard	130,741	123,743	253,878	248,824
<b>Total</b>	<b>408,547</b>	<b>385,851</b>	<b>796,935</b>	<b>777,896</b>
Less net sales (intersegment):				
Packaging Products	881	875	1,606	1,568
Merchandising Displays and Corrugated Packaging	1,237	1,331	2,603	2,524
Paperboard	39,002	35,526	77,743	75,118
<b>Total</b>	<b>41,120</b>	<b>37,732</b>	<b>81,952</b>	<b>79,210</b>
Net sales (unaffiliated customers):				
Packaging Products	212,590	191,129	403,275	384,947
Merchandising Displays and Corrugated Packaging	63,098	68,773	135,573	140,033
Paperboard	91,739	88,217	176,135	173,706
<b>Total</b>	<b>\$ 367,427</b>	<b>\$ 348,119</b>	<b>\$ 714,983</b>	<b>\$ 698,686</b>
Segment income:				
Packaging Products	\$ 10,065	\$ 12,830	\$ 14,924	\$ 24,384
Merchandising Displays and Corrugated Packaging	5,073	7,849	11,980	19,238
Paperboard	6,351	6,347	11,412	12,634
<b>Total segment income</b>	<b>21,489</b>	<b>27,026</b>	<b>38,316</b>	<b>56,256</b>
Restructuring and other costs	(935)	(35)	(416)	165
Other non-allocated expenses	(1,277)	(1,204)	(2,993)	(3,137)
Interest expense	(6,566)	(6,182)	(13,029)	(13,096)
Interest and other income	56	88	108	368
Minority interest in income of consolidated subsidiary	(784)	(760)	(1,522)	(1,520)
<b>Income before income taxes</b>	<b>\$ 11,983</b>	<b>\$ 18,933</b>	<b>\$ 20,464</b>	<b>\$ 39,036</b>

**Note 12. Subsequent Events**

On April 30, 2003, the Company notified the lessor of the \$24.8 million synthetic lease facility that it intends to exercise its option to purchase the assets under the synthetic lease on May 30, 2003. The purchase will result in the addition of \$24.5 million of land and buildings as well as the debt incurred to purchase the assets. The purchase of the properties under the synthetic lease will provide us access to lower cost debt under our asset securitization facility creating a lower overall cash cost to the Company. The Company will also begin depreciating the assets covered under the synthetic lease. The overall impact of purchasing these assets is not expected to have a material effect on the future financial results of the Company.

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In May 2003, the Company announced it has been exploring and is continuing to explore strategic alternatives that would improve the overall competitive position of our plastic packaging division. These alternatives include acquisitions to increase the size and scale of the plastics packaging division, a divestiture, or a joint venture with another thermoformer. The Company has not decided if any of these alternatives will be implemented.

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**PART I. FINANCIAL INFORMATION**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto, included herein, and our audited consolidated financial statements and notes thereto for the fiscal year ended September 30, 2002, which have been filed with the Securities and Exchange Commission as part of our Annual Report on Form 10-K.

**Segment and Market Information**

We report our results in three industry segments: (1) packaging products, (2) merchandising displays and corrugated packaging, and (3) paperboard. During fiscal 2002, no single external customer accounted for more than 10% of our consolidated net sales. During fiscal 2002, the top ten customers represented approximately 28% of our consolidated net sales.

The packaging products segment consists of facilities that produce folding cartons, interior packaging and thermoformed plastic packaging. We compete with national, regional and local packaging suppliers operating in North America. During fiscal 2002, we sold packaging products to approximately 2,900 customers and the top ten customers accounted for approximately 32% of the external sales of the packaging products segment. We sell packaging products to customers in a variety of industries including customers in the food and beverage industries and to manufacturers of other non-durable goods.

The merchandising displays and corrugated packaging segment consists of facilities that produce merchandising displays and flexographic and litho-laminated corrugated packaging. We compete with a number of national, regional and local suppliers of those goods in this segment. During fiscal 2002, we sold display products to approximately 350 customers and corrugated packaging products to approximately 800 customers. The top ten customers of the segment accounted for approximately 57% of the external sales of the merchandising displays and corrugated packaging segment in fiscal 2002.

The paperboard segment consists of facilities that collect recovered paper and manufacture 100% recycled clay-coated and specialty paperboard, corrugating medium, and laminated paperboard products. In our clay-coated and specialty paperboard divisions, we compete with integrated and non-integrated companies operating in North America manufacturing various grades of paperboard as well as a limited amount of paperboard imported by manufacturers outside of North America. In our laminated paperboard products division, we compete with a small number of national, regional and local companies offering highly specialized products. We also compete with foreign companies in the book cover market. Our recycled fiber division competes with national, regional and local companies. During fiscal 2002, we sold recycled paperboard, corrugating medium, laminated paperboard products and recovered paper to approximately 2,000 customers and the top ten external customers of the segment represented approximately 49% of the external sales of the paperboard segment. For the fiscal year ended September 30, 2002, approximately 30% of our segment sales were made to internal customers, predominantly in our packaging products segment. Our paperboard segment's sales volumes may therefore be directly impacted by changes in demand for our packaging products.

All of our businesses are highly competitive. We regularly bid for sales opportunities to customers for new business or for renewal of existing business. The loss of business or the award of new business from our larger customers may have a significant impact on our results of operations.

Our ability to fully pass through fiber price increases can be limited based on competitive market conditions for various products that we sell and by the actions of our competitors. In addition, most of our paperboard and paperboard-based converted products are sold pursuant to term contracts that provide that prices are either fixed for specified terms, or provide for price adjustments based on changes in specified paperboard index prices. The effect of these contractual provisions generally is to either limit the amount or delay our ability to recover announced price increases for paperboard.

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The following table shows certain operating data for our three industry segments. Certain of our income and expenses are not allocated to our segments and are thus not reflected in the information used by management to make operating decisions and assess performance. These items are reported as non-allocated expenses. These include elimination of intercompany profit, plant closing and related expenses and certain corporate expenses.

**ROCK-TENN COMPANY**  
**INDUSTRY SEGMENT INFORMATION**  
**(UNAUDITED)**  
**(IN THOUSANDS EXCEPT FOR TONNAGE DATA)**

	FOR THE THREE MONTHS ENDED		FOR THE SIX MONTHS ENDED	
	March 31, 2003	March 31, 2002	March 31, 2003	March 31, 2002
<b>NET SALES:</b>				
Packaging Products Segment	\$ 213,471	\$ 192,004	\$ 404,881	\$ 386,515
Merchandising Displays and Corrugated Packaging Segment	64,335	70,104	138,176	142,557
Paperboard Segment	130,741	123,743	253,878	248,824
Intersegment Eliminations	(41,120)	(37,732)	(81,952)	(79,210)
<b>TOTAL NET SALES</b>	<b>\$ 367,427</b>	<b>\$ 348,119</b>	<b>\$ 714,983</b>	<b>\$ 698,686</b>
<b>INCOME BEFORE INCOME TAXES:</b>				
Packaging Products Segment	\$ 10,065	\$ 12,830	\$ 14,924	\$ 24,384
Merchandising Displays and Corrugated Packaging Segment	5,073	7,849	11,980	19,238
Paperboard Segment	6,351	6,347	11,412	12,634
Segment Income	21,489	27,026	38,316	56,256
Plant Closing and Other Costs	(935)	(35)	(416)	165
Other Non-Allocated Expenses	(1,277)	(1,204)	(2,993)	(3,137)
Interest Expense	(6,566)	(6,182)	(13,029)	(13,096)
Interest and Other Income	56	88	108	368
Minority Interest in Income of Consolidated Subsidiary	(784)	(760)	(1,522)	(1,520)
<b>TOTAL INCOME BEFORE INCOME TAXES</b>	<b>\$ 11,983</b>	<b>\$ 18,933</b>	<b>\$ 20,464</b>	<b>\$ 39,036</b>
Paperboard Shipped (in tons)	283,364	272,762	541,497	540,238



**Table of Contents****Results of Operations***Net Sales (Unaffiliated Customers)*

Net Sales for the quarter ended March 31, 2003 increased 5.5% to \$367.4 million from \$348.1 million for the quarter ended March 31, 2002. The acquisition of Cartem Wilco, which was completed effective January 15, 2003, contributed \$12.3 million of the \$19.3 million increase in net sales. Net sales for the six months ended March 31, 2003 increased 2.3% to \$715.0 million from \$698.7 million for the six months ended March 31, 2002. Further information is provided in the segment discussions that follow.

*Net Sales (Aggregate) Packaging Products Segment*

<i>(In Millions)</i>	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Six Months Ended 3/31</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>	<b>Fiscal Year</b>
2002	\$ 194.5	\$ 192.0	\$ 386.5	\$ 199.7	\$ 204.0	\$ 790.2
<b>2003</b>	<b>191.4</b>	<b>213.5</b>	<b>404.9</b>			

Net sales of packaging products before intersegment eliminations for the quarter ended March 31, 2003 increased 11.2% to \$213.5 million from \$192.0 million for the quarter ended March 31, 2002. The increase in sales for the packaging products segment in the second quarter of 2003 was primarily due to higher volumes in the folding carton division, which experienced a \$17.5 million increase in sales from the same quarter last year. The volume increase was a combination of organic growth and the sales increase related to the Cartem Wilco acquisition. Net sales were also up in our interior packaging joint venture due to a combination of price and volume increases. Our plastic packaging division experienced higher DuraFresh® tray sales compared to the previous year quarter which enabled it to achieve higher net sales compared to the same period last year.

Net sales of packaging products before intersegment eliminations for the six months ended March 31, 2003 increased 4.8% to \$404.9 million from \$386.5 million for the six months ended March 31, 2002. The increase in sales for the packaging products segment in the first six months of fiscal 2003 was primarily due to higher volumes which were partially offset by lower prices than in the same period last year.

*Net Sales (Aggregate) Merchandising Displays and Corrugated Packaging Segment*

<i>(In Millions)</i>	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Six Months Ended 3/31</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>	<b>Fiscal Year</b>
2002	\$ 72.4	\$ 70.1	\$ 142.5	\$ 68.0	\$ 79.6	\$ 290.1
<b>2003</b>	<b>73.9</b>	<b>64.3</b>	<b>138.2</b>			

Net sales within this segment before intersegment eliminations for the quarter ended March 31, 2003 decreased 8.2% to \$64.3 million from \$70.1 million for the quarter ended March 31, 2002. We believe the decrease in net sales reflected a slowdown in marketing activity by consumer products companies affecting our merchandising displays business, and lower prices and volumes experienced in the corrugated packaging division. The lower volume in the corrugated packaging division relative to the prior year period was primarily the result of the September 2002 closure of the Dothan, Alabama facility.

Net sales within this segment before intersegment eliminations for the six months ended March 31, 2003 decreased 3.1% to \$138.2 million from \$142.5 million for the six months ended March 31, 2002. Despite the increase in net sales in the first quarter of 2003, which was primarily attributable to higher sales volumes of merchandising displays due to the two acquisitions made in fiscal 2002, we experienced a decrease in net sales for the current six month period compared to the prior six month period ended March 31, 2002. We believe the decrease was primarily attributable to a slowdown in marketing activity by consumer products companies in our merchandising displays business and lower prices and volumes experienced in the corrugated packaging division.

**Table of Contents***Net Sales (Aggregate) Paperboard Segment*

<i>(In Millions)</i>	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Six Months Ended 3/31</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>	<b>Fiscal Year</b>
2002	\$ 125.1	\$ 123.7	\$ 248.8	\$ 129.1	\$ 138.3	\$ 516.2
<b>2003</b>	<b>123.1</b>	<b>130.7</b>	<b>253.8</b>			

Net sales of paperboard before intersegment eliminations for the quarter ended March 31, 2003 increased 5.7% to \$130.7 million from \$123.7 million for the quarter ended March 31, 2002. Total tons shipped in the quarter for the paperboard segment were 283,364 tons, a 3.9% increase from the 272,762 tons shipped in the same quarter last year. Net sales in the segment increased primarily due to higher sales volume in our coated paperboard business, slightly higher volumes in our specialty paperboard business, and increased sales in our recycled fiber business due to an increase in fiber prices over the prior year quarter. In addition to increased volume, we had an increase in our average selling price. These gains were partially offset by declines in our laminated paperboard products division as we continued to experience a decrease in demand for our products by customers in the furniture and book industries.

Net sales of paperboard before intersegment eliminations for the six months ended March 31, 2003 increased 2.0% to \$253.8 million from \$248.8 million for the six months ended March 31, 2002. Total tons shipped in the current six months for the paperboard segment were 541,497 tons, a 0.2% increase from the 540,238 tons shipped in the same quarter last year. The increase in net sales for the current year period represents higher volumes in our coated and specialty paperboard businesses, increased sales in our recycled fiber business, and declines in our laminated paperboard products division as compared to the six months last year. In addition to increased volume, we had an increase in our average selling price.

*Cost of Goods Sold*

Cost of goods sold for the quarter ended March 31, 2003 increased 8.8% to \$301.9 million from \$277.4 million for the quarter ended March 31, 2002. Cost of goods sold as a percentage of net sales for the quarter ended March 31, 2003 increased to 82.2% from 79.7% for the quarter ended March 31, 2002. Cost of goods sold for the six months ended March 31, 2003 increased 6.0% to \$585.3 million from \$552.3 million for the six months ended March 31, 2002. Cost of goods sold as a percentage of net sales for the six months ended March 31, 2003 increased to 81.9% from 79.0% for the six months ended March 31, 2002. The increase in cost of goods sold resulted primarily from increases in raw material and energy costs over the same periods last year.

Substantially all of our U.S. inventories are valued at the lower of cost or market with cost determined on the last-in, first-out (LIFO) inventory valuation method, which we believe generally results in a better matching of current costs and revenues than under the first-in, first-out (FIFO) inventory valuation method. In periods of decreasing costs, the LIFO method generally results in lower cost of goods sold than under the FIFO method. In periods of increasing costs, the results are generally the opposite. Our quarterly results of operations reflect LIFO estimates based on management's projection of expected year-end inventory levels and costs.

The following table illustrates the comparative effect of LIFO and FIFO accounting on our results of operations. These supplemental FIFO earnings reflect the after-tax effect of eliminating the LIFO adjustment each year.

<i>(In Millions)</i>	<b>Three months ended March 31, 2003</b>		<b>2002</b>		<b>Six months ended March 31, 2003</b>		<b>2002</b>	
	<b>LIFO</b>	<b>FIFO</b>	<b>LIFO</b>	<b>FIFO</b>	<b>LIFO</b>	<b>FIFO</b>	<b>LIFO</b>	<b>FIFO</b>
Cost of goods sold	<b>\$ 301.9</b>	<b>\$ 302.3</b>	\$ 277.4	\$ 278.0	<b>\$ 585.3</b>	<b>\$ 585.5</b>	\$ 552.3	\$ 553.7
Net income	<b>7.3</b>	<b>7.1</b>	11.6	11.2	<b>12.4</b>	<b>12.3</b>	17.9	17.1

**Table of Contents***Gross Profit*

( <i>% of Net Sales</i> )	First Quarter	Second Quarter	Six Months Ended 3/31	Third Quarter	Fourth Quarter	Fiscal Year
2002	21.6%	20.3%	21.0%	21.0%	18.3%	20.3%
<b>2003</b>	<b>18.4%</b>	<b>17.8%</b>	<b>18.1%</b>			

Gross profit for the quarter ended March 31, 2003 decreased 7.3% to \$65.6 million from \$70.7 million for the quarter ended March 31, 2002. Gross profit for the six months ended March 31, 2003 decreased 11.4% to \$129.7 million from \$146.4 million for the six months ended March 31, 2002. Gross profit as a percentage of net sales was 17.8% and 20.3% for the quarters ended March 31, 2003 and 2002, respectively. Gross profit as a percentage of net sales was 18.1% and 21.0% for the six months ended March 31, 2003 and 2002 respectively. See Cost of Goods Sold.

*Selling, General and Administrative Expenses*

Selling, general and administrative ( SG&A ) expenses for the quarter ended March 31, 2003 were relatively unchanged at \$45.1 million compared to \$45.1 million for the quarter ended March 31, 2002. SG&A expenses as a percentage of net sales declined to 12.3% from 12.9% for the quarters ended March 31, 2003 and March 31, 2002, respectively. Salaries and pension expenses increased \$1.7 million. Bad debt expense decreased \$1.3 million when compared to the prior year quarter primarily due to lower total exposure to and improvements in the credit quality of several customers. In addition, SG&A expenses increased as a result of the Cartem Wilco acquisition.

SG&A expenses for the six months ended March 31, 2003 increased 1.6% to \$94.1 million from \$92.6 million for the six months ended March 31, 2002. SG&A expenses as a percentage of net sales was 13.2% and 13.3% for the six months ended March 31, 2003 and 2002, respectively. Salaries and pension expenses increased \$4.4 million. Salaries increased primarily due to general pay increases, pension expenses increased as a result of the poor investment returns experienced by the pension plans, other increases in SG&A included \$1.1 million for costs associated with an enterprise application integration project at our merchandising displays division, and SG&A expenses resulting from the Cartem Wilco acquisition. These increases were partially offset by a \$2.6 million reduction in bad debt expense when compared to the prior year primarily due to lower total exposure to and improvements in the credit quality of several customers.

*Unconsolidated Joint Venture*

During the quarter ended March 31, 2003, our Seven Hills joint venture with Lafarge Corporation reported a loss of \$0.3 million compared to a gain of \$0.2 million in the same quarter last year. The unconsolidated joint venture reported a loss of \$0.3 million for the six months ended March 31, 2003 compared to a loss of \$0.7 million for the six months ended March 31, 2002. In fiscal 2002, the joint venture was in a start-up and ramp-up period, and therefore not comparable.

The joint venture is structured so that our primary income is earned in fees paid by the joint venture to our mill division. The joint venture's gains and losses reflect how the mill performs against benchmark performance standards set forth in the joint venture agreement.

*Restructuring and Other Costs*

During the second quarter of fiscal 2003, the Company announced the closure of its Hunt Valley, Maryland and Mundelein, Illinois merchandising displays facilities. The closures are expected to result in the termination of approximately 49 employees. In connection with these closings, the Company accrued \$0.1 million for severance and other employee costs. The Company expects to consolidate the operations of these plants into other existing facilities.

We expect to incur an estimated \$1.0 million of expense for previously announced restructuring activities that will be expensed as incurred in the balance of the fiscal year. The charges will consist primarily of equipment and employee relocation, and other miscellaneous expenses.

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During the second quarter of fiscal 2003, we recognized expense from restructuring and other costs of approximately \$0.9 million, including \$0.1 million for the Hunt Valley closure, compared to \$0.0 million for the same period last year. This was primarily due to equipment relocation of \$0.7 million associated with our Vineland, New Jersey laminated converting operations, and our folding carton plant in El Paso, Texas and other miscellaneous items totaling \$0.2 million.

During the six months ended March 31, 2003 we recognized expense from restructuring and other costs of approximately \$0.4 million compared to income of \$0.2 million for the same period last year. Restructuring and other costs for the six months ended March 31, 2003 consisted primarily of:

1. An accrual at Hunt Valley for severance and other employee costs of \$0.1 million.
2. Accrual adjustments totaling \$1.0 million resulting primarily from severance and other costs at Vineland, and the earlier than planned sales of property at Augusta and Vineland.
3. Expenses incurred from previously announced facility closings were attributable to equipment relocation costs of \$1.2 million primarily from El Paso and Vineland, and \$0.1 million in other miscellaneous items.

*Segment Operating Income**Operating Income Packaging Products Segment*

<i>(In Millions, except Percentages)</i>	<b>Net Sales</b>	<b>Operating</b>	<b>Return on</b>
	<b>(Aggregate)</b>	<b>Income</b>	<b>Sales</b>
First Quarter	\$ 194.5	\$ 11.5	5.9%
Second Quarter	192.0	12.9	6.7
Six Months Ended 3/31	386.5	24.4	6.3
Third Quarter	199.7	14.6	7.3
Fourth Quarter	204.0	11.5	5.6
Fiscal 2002	\$ 790.2	\$ 50.5	6.4%
<b>First Quarter</b>	<b>\$ 191.4</b>	<b>\$ 4.9</b>	<b>2.5%</b>
<b>Second Quarter</b>	<b>213.5</b>	<b>10.1</b>	<b>4.7</b>
<b>Six Months Ended 3/31</b>	<b>\$ 404.9</b>	<b>\$ 15.0</b>	<b>3.7%</b>
<b>Third Quarter</b>			
<b>Fourth Quarter</b>			
<b>Fiscal 2003</b>			

Operating income attributable to the packaging products segment for the quarter ended March 31, 2003 decreased 21.6% to \$10.1 million from \$12.9 million for the quarter ended March 31, 2002. Operating margin for the current quarter was 4.7% compared to 6.7% for the prior year quarter. The decrease in operating income for the segment was due to the inability to pass through higher raw material costs, less favorable product mix, higher energy costs and increased labor costs. These costs more than offset the increase in net sales in the segment.

Operating income attributable to the packaging products segment for the six months ended March 31, 2003 decreased 38.8% to \$15.0 million from \$24.4 million for the six months ended March 31, 2002. Operating margin for the current year to date period was 3.7% compared to 6.3% for the prior year period. Increased net sales in the period were more than offset by increased raw material prices, less favorable product mix, higher energy costs, and increased labor costs.

**Table of Contents***Operating Income Merchandising Displays and Corrugated Packaging Segment*

<i>(In Millions, except Percentages)</i>	<b>Net Sales (Aggregate)</b>	<b>Operating Income</b>	<b>Return on Sales</b>
First Quarter	\$ 72.4	\$ 11.4	15.7%
Second Quarter	70.1	7.8	11.2
Six Months Ended 3/31	142.5	19.2	13.5
Third Quarter	68.0	4.6	6.8
Fourth Quarter	79.6	9.0	11.3
Fiscal 2002	\$ 290.1	\$ 32.8	11.3%
<b>First Quarter</b>	<b>\$ 73.9</b>	<b>\$ 6.9</b>	<b>9.4%</b>
<b>Second Quarter</b>	<b>64.3</b>	<b>5.0</b>	<b>7.9</b>
<b>Six Months Ended 3/31</b>	<b>\$ 138.2</b>	<b>\$ 11.9</b>	<b>8.7%</b>
<b>Third Quarter</b>			
<b>Fourth Quarter</b>			
<b>Fiscal 2003</b>			

Operating income attributable to this segment for the quarter ended March 31, 2003 decreased 35.4% to \$5.0 million from \$7.8 million in the quarter ended March 31, 2002. Operating margin for the quarter ended March 31, 2003 decreased to 7.9% from 11.2% for the quarter ended March 31, 2002. The decrease in operating margin for the quarter primarily resulted from a decrease in net sales due to what we believe was a slowdown in marketing activity by consumer products companies affecting our merchandising displays business, and lower sales volumes and lower prices in our corrugated packaging.

Operating income attributable to this segment for the six months ended March 31, 2003 was \$11.9 million as compared to \$19.2 million for the six months ended March 31, 2002, a decrease of 37.7%. Operating margin for the six months ended March 31, 2003 decreased to 8.7% from 13.5% for the six months ended March 31, 2002. Despite the increase in net sales in the first quarter of fiscal 2003, which was primarily attributable to higher sales volumes of merchandising displays due to the two acquisitions made in fiscal 2002, we experienced a decrease in net sales for the current six month period compared to the six months ended March 31, 2002. The decrease was primarily attributable to what we believe was a slowdown in marketing activity by consumer products companies affecting our merchandising displays business, and lower prices and volumes experienced in the corrugated packaging division. The decrease in volumes in our corrugated packaging division was primarily the result of the September 2002 closure of our Dothan, Alabama facility, and what we believe was a slowdown in marketing activity by consumer products companies.

**Table of Contents***Operating Income Paperboard Segment*

	Net Sales (Aggregate) (In Millions)	Operating Income (In Millions)	Return on Sales	Recycled Paperboard Tons Shipped <sup>(a)</sup> (In Thousands)	Average Recycled Paperboard Price <sup>(a)(b)</sup> (Per Ton)	Corrugated Medium Tons Shipped (In Thousands)	Average Corrugated Medium Price <sup>(b)</sup> (Per Ton)	Weighted Average Recovered Paper Cost <sup>(b)</sup> (Per Ton)
First Quarter	\$ 125.1	\$ 6.3	5.0%	223.9	\$ 424	43.6	\$ 342	\$ 67
Second Quarter	123.7	6.3	5.1	230.2	410	42.5	337	65
Six Months Ended 3/31	248.8	12.6	5.1	454.1	417	86.1	339	66
Third Quarter	129.1	9.1	7.0	235.4	410	44.0	331	78
Fourth Quarter	138.3	2.4	1.7	241.0	425	44.8	346	108
Fiscal 2002	\$ 516.2	\$ 24.1	4.7%	930.5	\$ 417	174.9	\$ 339	\$ 80
<b>First Quarter</b>	<b>\$ 123.1</b>	<b>\$ 5.0</b>	<b>4.1%</b>	<b>217.3</b>	<b>\$ 438</b>	<b>40.8</b>	<b>\$ 367</b>	<b>\$ 82</b>
<b>Second Quarter</b>	<b>130.7</b>	<b>6.4</b>	<b>4.9</b>	<b>241.9</b>	<b>423</b>	<b>41.5</b>	<b>356</b>	<b>78</b>
<b>Six Months Ended 3/31</b>	<b>\$ 253.8</b>	<b>\$ 11.4</b>	<b>4.5%</b>	<b>459.2</b>	<b>\$ 430</b>	<b>82.3</b>	<b>\$ 361</b>	<b>\$ 80</b>
Third Quarter								
Fourth Quarter								
<b>Fiscal 2003</b>								

<sup>(a)</sup> Recycled Paperboard Tons Shipped and Average Recycled Paperboard Price Per Ton include tons shipped by Seven Hills Paperboard, LLC, our joint venture with Lafarge Corporation.

<sup>(b)</sup> The Average Recycled Paperboard and Corrugated Medium Prices represent the average gross sales price per manufactured ton shipped adjusted for volume discounts and freight billed or allowed. The Average Recycled Paperboard and Corrugated Medium Prices are not adjusted for payment discounts or sales returns and allowances. The Weighted Average Recovered Paper Cost represents the average cost of fiber per manufactured ton shipped, including related freight and brokerage costs.

Operating income attributable to the paperboard segment for the quarter ended March 31, 2003 increased 0.1% to \$6.4 million from \$6.3 million for the quarter ended March 31, 2002. Operating margin for the quarter ended March 31, 2003 was 4.9% compared to 5.1% for the quarter ended March 31, 2002. The segment's operating income was positively impacted by a 3.9% increase in volume and increased average selling price per ton. Offsetting the increased sales were higher raw material costs and increased operational costs. Our Stroudsburg, Pennsylvania and Dallas, Texas clay coated boxboard mills had operating issues, which we believe reduced operating income by more than \$2.0 million in the quarter. The increased operational costs at these two mills were driven by start-up costs associated with the installation of new equipment. These start-up issues resulted in reduced output, increased waste and lower quality than usual. We experienced higher energy costs per ton compared to the prior year quarter which would have been even higher had we not entered into fixed price natural gas purchases to hedge our anticipated winter gas consumption. These higher operational costs were partially offset by the operating efficiencies gained in our specialty paperboard division as a result of the September 2002 shutdown of the Dallas, Texas specialty paperboard machine. Also impacting the quarter were reduced net sales in our laminated paperboard products division due to reduced volume and competitive pricing.

The paperboard segment operating income for the six months ended March 31, 2003 decreased 9.7% to \$11.4 million from \$12.6 million for the six months ended March 31, 2002. Operating margin for the six months ended March 31, 2003 was 4.5% compared to 5.1% for the six months ended March 31, 2002. Total tons shipped in the current year period were relatively flat, an increase of 0.2% from the six months ended March 31, 2002. The segment's operating income was supported by an increased selling price per ton, but offset by higher raw material costs, higher energy costs and a few operational issues including operating losses associated with the completion of the rebuilding and start up of our Stroudsburg, Pennsylvania coated paperboard mill. Our laminated paperboard division's margins have declined due to reduced volume and competitive pricing.

*Interest Expense*

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Interest expense for the quarter ended March 31, 2003 increased 6.2% to \$6.6 million from \$6.2 million for the quarter ended March 31, 2002. The increase was primarily attributable to higher interest rates resulting in increased interest expense of \$0.3 million, and expense of \$0.1 million due to an increase in our average outstanding borrowings in the current quarter.

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Interest expense for the six months ended March 31, 2003 decreased 0.5% to \$13.0 million from \$13.1 million for the six months ended March 31, 2002. The decrease was attributable to a decrease in expense of \$0.5 million due to a decrease in our average outstanding borrowings, which was partially offset by higher interest rates resulting in increased interest expense of \$0.4 million.

### *Provision for Income Taxes*

Income tax expense for the quarter ended March 31, 2003 was \$4.7 million compared to income tax expense of \$7.3 million for the quarter ended March 31, 2002. Provision for income taxes decreased to \$8.1 million for the six months ended March 31, 2003 from \$15.3 million for the six months ended March 31, 2002. The Company's effective tax expense rate was flat at 38.8% for the three months ended March 31, 2003 and 2002. The Company's effective tax rate increased to 39.4% for the six months ended March 31, 2003 compared to 39.1% for the six months ended March 31, 2002. The relatively small change is primarily the result of the generally stable relationship that existed between income and non-deductible items in these periods. We estimate that the marginal effective income tax rate for our operations is 37.75%.

### *Net Income and Earnings Per Common and Common Equivalent Share*

Net income for the quarter ended March 31, 2003 decreased 36.7% to \$7.3 million compared to \$11.6 million for the quarter ended March 31, 2002. Net income as a percentage of net sales was 2.0% and 3.3% for the quarter ended March 31, 2003 and 2002, respectively.

Net income for the six months ended March 31, 2003 decreased 47.9% to \$12.4 million compared to \$17.9 million for the same period last year. Net income as a percentage of net sales was 1.7% and 2.6% for the six months ended March 31, 2003 and 2002, respectively.

Earnings per common and common equivalent share for the quarter ended March 31, 2003 were \$0.21 compared to \$0.34 for the same period last year. Earnings per common and common equivalent share for the six months ended March 31, 2003 and 2002 were \$0.36 and \$0.53, respectively.

## **Liquidity and Capital Resources**

### *Working Capital and Capital Expenditures*

We fund our working capital requirements and capital expenditures from net cash provided by operating activities, borrowings under term notes, a receivables-backed financing facility and bank credit facilities and proceeds received in connection with the issuance of industrial revenue bonds and debt and equity securities.

During the quarter we took several steps to improve our financial position and financial flexibility. Specifically, on March 4, 2003 we issued \$100 million of 10-year notes maturing on March 15, 2013, with a coupon of 5.625% and a yield of 5.744%, inclusive of all fees. The proceeds of this note were used to pay down the balances on our revolving credit facility, our asset securitization facility and the debt that we incurred as part of the acquisition of Cartem Wilco. We also took action to amend our revolving credit facility. This included revising the financial covenants to exclude from the net worth calculations OCI pension plan charges taken after September 30, 2001 and exclude from earnings the cash costs of certain plant closings. The amendment also reduces the fixed charge ratio from 2.00:1.00 to 1.75:1.00 and increases the funded debt ratio from 3.5:1.0 to 4.0:1.0 through September 30, 2004 and to 3.75:1.0 thereafter. The amendment provides for increased margins and facility fees during the period in which the funded debt ratio exceeds 3.5:1.0. We also reduced the size of the facility to \$125 million from \$300 million. We also extended our asset securitization program for an additional year. At March 31, 2003, we had \$4.0 million outstanding under our revolving credit facility. The revolving credit facility terminates in 2005.

Cash and cash equivalents were \$5.4 million at March 31, 2003, which decreased from \$6.6 million at September 30, 2002. Net cash provided by operating activities increased for the six months ended March 31, 2003 to \$51.6 million from \$39.3 million for the six months ended March 31, 2002. The increase is primarily a result of a reduction in the



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number of days sales outstanding in accounts receivable and a smaller decrease in accounts payable when compared to the prior year. Net cash used for investing activities was \$89.9 million for the six months ended March 31, 2003 and consisted primarily of capital expenditures and \$65.2 million for the acquisition of Cartem Wilco. Partially offsetting the net cash used were the proceeds from the sale of real property in Vineland, New Jersey; Dothan, Alabama; Augusta, Georgia and the sale of our Montreal, Quebec recycled fiber collection facility. Net cash used for investing activities was \$49.5 million for the six months ended March 31, 2002 and consisted primarily of capital expenditures as well as the purchase of Athena Industries, Inc. and Advertising Display Company, Inc. Net cash provided by financing activities aggregated \$37.6 million for the six months ended March 31, 2003 compared to \$7.5 million for the six months ended March 31, 2002 and consisted primarily of the net proceeds from the \$100.0 million notes issue and payments on other debt from the proceeds.

Capital expenditures during the six months ended March 31, 2003 aggregated \$32.0 million. We estimate that our capital expenditures will aggregate approximately \$60 to \$65 million for fiscal 2003, excluding the assets we intend to purchase from the synthetic lease. We expect to make these expenditures for the purchase and upgrading of machinery and equipment and for building expansions and improvements.

We anticipate that we will be able to fund our capital expenditures, interest payments, stock repurchases, dividends and working capital needs for the foreseeable future from cash generated from operations, borrowings under our revolving credit facility and receivables financing facility, proceeds from the issuance of debt or equity securities or other additional long-term debt financing.

In October 2002, our Board of Directors approved a resolution to increase our quarterly dividend to \$0.08 per share, or \$0.32 per year, on our Class A Common Stock. We believe that this increase was warranted by the reduction in our debt levels over the past two years and our lower level of expected capital expenditures in relation to the cash flows that our business has been generating.

On April 30, 2003, the Company notified the lessor of the \$24.8 million synthetic lease facility that it intends to exercise its option to purchase the assets under the synthetic lease on May 30, 2003. The purchase will result in the addition of \$24.5 million of land and buildings as well as the debt incurred to purchase the assets.

### *Derivative Instruments*

We enter into a variety of derivative transactions. We use interest rate cap agreements and interest rate swap agreements to manage the interest rate characteristics of a portion of our outstanding debt. We use forward contracts to limit exposure to fluctuations in Canadian foreign currency rates with respect to our receivables denominated in Canadian dollars. We also use commodity swap agreements to limit our exposure to falling sales prices and rising raw material costs.

For each derivative instrument that is designated and qualifies as a fair value hedge, changes in the fair value of the derivative instrument as well as the offsetting change in the fair value of the hedged item attributable to the hedged risk are recognized in current earnings. For each derivative instrument that is designated and qualifies as a cash flow hedge, the effective portion of the gain or loss on the derivative instrument is reported as a component of accumulated other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. The remaining gain or loss on the derivative instrument in excess of the cumulative change in the present value of future cash flows of the hedged item, if any, is recognized in current earnings during the period of change. For derivative instruments not designated as hedging instruments, the gain or loss is recognized in current earnings during the period of change. Derivatives are included in other long-term liabilities and other assets on the balance sheet.

In March, we realized \$2.5 million cash proceeds by terminating the interest rate swaps that were designated as fair value hedges of our fixed rate debt and entering into comparable, replacement interest rate swaps at then-current market levels. No material impact on net income or change in interest rate risk is expected from these transactions relative to our position prior to entering into these transactions.

**Table of Contents****New Accounting Standards**

In January 2003, the Financial Accounting Standards Board ( FASB ) issued FASB Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of ARB 51 ( FIN 46 ). The primary objectives of FIN 46 are to provide guidance on the identification of entities for which control is achieved through means other than through voting rights ( variable interest entities or VIEs ) and how to determine when and which business enterprise should consolidate the VIE (the primary beneficiary ). This new model for consolidation applies to an entity in which either (1) the equity investors (if any) do not have a controlling financial interest or (2) the equity investment at risk is insufficient to finance that entity's activities without receiving additional subordinated financial support from other parties. In addition, FIN 46 requires that both the primary beneficiary and all other enterprises with a significant variable interest in a VIE make additional disclosures regarding the nature, purpose, size and activities of the VIE and the enterprise's maximum exposure to loss as a result of its involvement with the VIE. The Company is required to adopt this interpretation no later than July 1, 2003 for any VIEs in which it holds a variable interest that it acquired before February 1, 2003. The interpretation is effective immediately for any VIEs created after January 31, 2003 and for VIEs in which an enterprise obtains an interest after that date. As discussed above, the Company has announced that it intends to purchase the assets included in the synthetic lease facility. Accordingly, adoption of FIN 46 is not expected to have a material effect on the Company's consolidated financial statements.

In November 2002, the FASB issued FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others ( FIN 45 ). FIN 45 elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. FIN 45 also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and initial measurement provisions of FIN 45 are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The Company adopted the disclosure requirements of FIN 45 as of December 31, 2002. The Company has not entered into or modified any material guarantees subsequent to December 31, 2002. As of March 31, 2003, the Company has made the following guarantees to unconsolidated third parties:

The Company maintains a \$24.8 million synthetic lease facility. The facility expires in April 2004 unless it is extended pursuant to two five-year renewal terms. In connection with this facility, the Company has made a residual value guarantee for the leased property equal to 85% of the financing, or \$20.8 million as of March 31, 2003. As discussed in Note 12 to the Company's condensed consolidated financial statements accompanying this report, the Company has announced that it intends to purchase the assets included in this synthetic lease facility.

The Company has a 49% ownership interest in Seven Hills Paperboard, LLC, a joint venture. Funding of net losses is guaranteed by the partners of the joint venture in their proportionate share of ownership.

The Company leases certain manufacturing and warehousing facilities and equipment under various operating leases. A substantial portion of these leases require the Company to indemnify the lessor in the event that additional taxes are assessed due to a change in the tax law. The Company is unable to estimate its maximum exposure under these leases as it is dependent on changes in the tax law.

In December 2002, the FASB issued Statement of Financial Accounting Standards No. 148, Accounting for Stock-Based Compensation Transition and Disclosure ( SFAS 148 ), which amends Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation to provide alternative transition methods for a voluntary change to the fair value based method of accounting for stock-based employee compensation. Additionally, the statement amends disclosure requirements in both annual and interim financial statements, including the addition of interim reporting of pro-forma results under the fair value based method of accounting. The transition and annual disclosure requirements are effective for fiscal years ending after December 15, 2002 and the interim disclosure requirements are effective for interim periods beginning after December 15, 2002. The Company will continue to account for its stock-based compensation under the intrinsic value based method of accounting allowed under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees. The interim disclosure requirements of SFAS 148 are contained in Note 8 to the Company's condensed consolidated financial statements accompanying this report.

In July 2002, the FASB issued Statement of Financial Accounting Standards No. 146, Accounting for Costs Associated with Exit or Disposal Activities ( SFAS 146 ). The statement applies to all exit or disposal activities

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initiated after December 31, 2002 and requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. Examples of costs covered by the statement include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. The Company has adopted SFAS 146 for exit or disposal activities initiated after December 31, 2002. Adoption of the Statement did not have a material impact on the Company's condensed consolidated financial statements accompanying this report.

**Forward-Looking Statements**

Statements made in this report including statements regarding, among other things, estimated impact of restructuring activities, estimated capital expenditures for fiscal 2003, our intention to purchase the assets under the synthetic lease, estimated marginal tax rate, interim LIFO estimates, and the expected impact of implementing new accounting standards constitute forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934. Such statements are based on our current expectations and beliefs and are subject to certain risks and uncertainties that could cause actual amounts to differ materially from those projected in any forward looking statement. With respect to these forward-looking statements, the Company has made assumptions regarding, among other things, expected economic conditions, the amount and timing of expected capital expenditures, including installation costs, project development and implementation costs, expected volumes and price levels of purchases by customers, raw material and energy costs, expected year-end inventory levels and costs, competitive conditions in our businesses, and possible adverse actions of our customers, our competitors and suppliers. These forward-looking statements are subject to certain risks including, among others, that the foregoing assumptions are incorrect. There are many factors that impact these forward-looking statements that cannot be predicted accurately. Actual results may vary materially from current expectations, in part because the Company manufactures most of its products against customer orders with short lead times and small backlogs, while earnings are currently dependent on volume due to price levels and fixed operating costs. Further, these forward-looking statements are subject to a number of general risks including, among others, decreases in demand for the Company's products, increases in energy and raw material costs, increases in capital equipment costs, fluctuations in selling prices and adverse changes in general market and industry conditions. Such risks are more particularly described in the Company's filings with the Securities and Exchange Commission, including under the caption "Forward-looking Information and Risk Factors" in the Company's Annual Report on Form 10-K for the most recently ended fiscal year. Management believes its estimates are reasonable; however, undue reliance should not be placed on such estimates, which are based on current expectations. Further, forward-looking statements speak only as of the date they are made, and we undertake no obligation to update any such information as future events unfold.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For a discussion of certain market risks related to the Company, see the *Quantitative and Qualitative Disclosures About Market Risk* section in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2002.

The Company's pension plans are influenced by trends in the financial markets and the regulatory environment. Adverse general stock market trends and falling interest rates have the impact of increasing plan costs and liabilities for both Generally Accepted Accounting Principles and regulatory funding requirements. The Company expects that the assumptions used in the calculations for pension expense for future years will reflect these market realities. We are currently evaluating alternative scenarios to assess these risks. Unless the financial markets improve, the Company may see increases in pension expense, funding requirements and OCI charges.

We are exposed to changes in interest rates, primarily as a result of our short-term and long-term debt with both fixed and floating interest rates. From time to time, we use interest rate agreements to effectively cap the LIBOR rate on the variable rate portions of our debt portfolio. Based on the amounts and mix of fixed and floating rate debt at March 31, 2003, if market interest rates increase an average of 100 basis points, our interest expense, after considering the effects of interest rate swap and cap agreements, would increase interest expense and, as a result, income before taxes would decrease by approximately \$2.4 million, on an annualized basis. Comparatively, if market interest rates averaged 100 basis points more than actual rates in 2002, our interest expense, after considering the effects of interest rate swap and cap agreements, would have increased and, as a result, income before taxes would have decreased by approximately \$3.3 million. These amounts are determined by considering the impact of the hypothetical interest rates on our borrowing costs and interest rate swap and cap agreements. These analyses do not consider the effects of changes in the level of overall economic activity that could exist in such an environment.

Rock-Tenn spent approximately \$70.0 million on energy in fiscal 2002. Converting all purchases into MMBtu (million British thermal units), Rock-Tenn bought approximately 11,800,000 MMBtu during fiscal 2002. Not including the effect of fixed price contracts or hedges, a hypothetical 10% change in the price of energy would have increased our cost of energy by \$7.0 million. However, historically, we have not generally experienced that extreme level of volatility because we have managed the risks, primarily during the winter months, by entering into hedging, fuel substitution and product pricing arrangements. We periodically evaluate alternative scenarios to manage these risks. There can be no assurance that we will continue to manage such risks, seasonally or otherwise, in the future, or that any such efforts will be successful.

There are no other significant developments with respect to derivatives or exposure to market risk.

**ITEM 4. CONTROLS AND PROCEDURES**

*Evaluation of disclosure controls and procedures*

We maintain disclosure controls and procedures that are designed with the objective of ensuring the following:

that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 (the Exchange Act) is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms; and

that information required to be disclosed by us in the reports that we file under the Exchange Act is accumulated and communicated to our management, including our Chairman of the Board and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO), as appropriate to allow timely decisions regarding required disclosure.

Within the 90-day period prior to the filing date of this quarterly report, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures under the supervision and with the participation of our management, including our CEO and CFO. Based on that evaluation, our CEO and CFO have concluded that, as of the date of that evaluation, our disclosure controls and procedures were effective to ensure

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that material information relating to our Company and our consolidated subsidiaries would be made known to them by others within those entities before or during the period in which this quarterly report was being prepared.

In designing and evaluating our disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as ours are designed to do. Management also noted that the design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and that there can be no assurance that any such design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. Management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

*Changes in internal controls*

We also maintain a system of internal controls for financial reporting that are designed with the objective of providing reasonable assurance that:

- our transactions are properly authorized;
  - our assets are safeguarded against unauthorized or improper use; and
  - our transactions are properly recorded and reported;
- all to permit the preparation of our financial statements in conformity with generally accepted accounting principles.

Subsequent to the date of the recent evaluation of our disclosure controls and procedures, we have made no significant changes in our internal controls or in other factors that could significantly affect our internal controls, and we have taken no corrective actions with regard to significant deficiencies or material weaknesses in our internal controls.

**Table of Contents****PART II. OTHER INFORMATION****Item 4. Submission of Matters to a Vote of Security Holders**

The annual meeting of shareholders was held on January 24, 2003 at which several matters were submitted to a vote of the shareholders:

- (a) Votes cast for or withheld regarding the two individuals elected as directors of the Company for a term expiring in 2006 were as follows:

	<b>For</b>	<b>Withheld</b>
John D. Hopkins	30,240,713	143,362
James W. Johnson	30,059,773	324,302
James A. Rubright	26,829,792	3,554,283

- (b) Votes cast for or withheld regarding one individual elected as director of the Company for a term expiring in 2005 were as follows:

	<b>For</b>	<b>Withheld</b>
Russell M. Currey	26,463,397	3,920,678

Additional directors, whose term of office as directors continued after the meeting, are as follows:

<b>Term expiring in 2004</b>	<b>Term expiring in 2005</b>
Stephen G. Anderson	J. Hyatt Brown
Robert B. Currey	G. Stephen Felker
L.L. Gellerstedt, III	
John W. Spiegel	

**Item 6. Exhibits and Reports on Form 8-K**

- (a) Exhibits

The following exhibits are filed as part of this report:

- 3.1 Restated and Amended Articles of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant's Registration Statement on Form S-1, File No. 33-73312).
- 3.2 Articles of Amendment to the Registrant's Restated and Amended Articles of Incorporation (incorporated by reference to Exhibit 3.2 of the Registrant's Annual Report on Form 10-K for the year ended September 30, 2000).
- 3.3 Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-1, File No. 33-73312).
- 4.1 The rights of the Registrant's equity security holders are defined in Article II of the Restated and Amended Articles of Incorporation of the Registrant and Article II of the Articles of Amendment to the Registrant's Restated and Amended Articles of Incorporation. See Exhibits 3.1 and 3.2.



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Additional Exhibits

In accordance with SEC Release No. 33-8212, Exhibits 99.1 and 99.2 are to be treated as accompanying this report rather than filed as part of the report.

- 99.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by James A. Rubright, Chairman of the Board and Chief Executive Officer, Rock-Tenn Company.
- 99.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by Steven C. Voorhees, Executive Vice President and Chief Financial Officer of Rock-Tenn Company.

The Registrant agrees to furnish to the Securities and Exchange Commission, upon request, a copy of any instrument defining the rights of holders of long-term debt of the Registrant and all of its consolidated subsidiaries and unconsolidated subsidiaries for which financial statements are required to be filed with the Securities and Exchange Commission.

(b) Reports on Form 8-K

None



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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ROCK-TENN COMPANY  
(Registrant)

Date: May 14, 2003

By: /s/ STEVEN C. VOORHEES

Steven C. Voorhees  
Executive Vice President  
Chief Financial Officer  
(Principal Financial Officer, Principal  
Accounting Officer and duly  
authorized officer)

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**CERTIFICATION ACCOMPANYING PERIODIC REPORT  
PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002  
(18 U.S.C. 1350)**

I, James A. Rubright, Chairman of the Board and Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rock-Tenn Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly

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affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

/s/ JAMES A. RUBRIGHT

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James A. Rubright  
Chairman of the Board and  
Chief Executive Officer

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**CERTIFICATION ACCOMPANYING PERIODIC REPORT  
PURSUANT TO SECTION 302  
OF THE SARBANES-OXLEY ACT OF 2002  
(18 U.S.C. 1350)**

I, Steven C. Voorhees, Executive Vice President and Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rock-Tenn Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

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6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

/s/ STEVEN C. VOORHEES

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Steven C. Voorhees  
Executive Vice President and  
Chief Financial Officer

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**ROCK-TENN COMPANY**

**INDEX TO EXHIBITS**

- Exhibit 3.1 Restated and Amended Articles of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant's Registration Statement on Form S-1, File No 33-73312)
- Exhibit 3.2 Articles of Amendment to the Registrant's Restated and Amended Articles of Incorporation (incorporated by reference to Exhibit 3.2 of the Registrant's Annual Report on Form 10-K for the year ended September 30, 2000)
- Exhibit 3.3 Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-1, File No. 33-73312)
- Exhibit 4.1 The rights of the Registrant's equity security holders are defined in Article II of the Restated and Amended Articles of Incorporation of the Registrant and Article II of the Articles of Amendment to the Registrant's Restated and Amended Articles of Incorporation. See Exhibits 3.1 and 3.2

Additional Exhibits

In accordance with SEC Release No. 33-8212, Exhibits 99.1 and 99.2 are to be treated as accompanying this report rather than filed as part of the report.

- Exhibit 99.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by James A. Rubright, Chairman of the Board and Chief Executive Officer, Rock-Tenn Company
- Exhibit 99.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, executed by Steven C. Voorhees, Executive Vice President and Chief Financial Officer of Rock-Tenn Company.

The Registrant agrees to furnish to the Securities and Exchange Commission, upon request, a copy of any instrument defining the rights of holders of long-term debt of the Registrant and all of its consolidated subsidiaries and unconsolidated subsidiaries for which financial statements are required to be filed with the Securities and Exchange Commission.