

ExlService Holdings, Inc.  
Form 8-K  
August 22, 2007

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Sections 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): August 22, 2007

**EXLSERVICE HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

**001-33089**

**82-0572194**

(State or other jurisdiction  
of incorporation)

(Commission File Number)

(I.R.S. Employer

Identification No.)

**350 Park Avenue  
New York, New York 10022**  
(Address of principal executive offices)

Registrant's telephone number, including area code **(212) 277-7100**

**NOT APPLICABLE**

(Former name or address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

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- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01 Regulation FD Disclosure**

ExlService Holdings, Inc. (Nasdaq: EXLS) (the Company), a recognized provider of offshore solutions, including business process outsourcing, research and analytics and advisory services, announced that one of its clients, a non-prime mortgage lender, announced a strategic restructuring in response to the on-going turmoil in the non-prime mortgage industry as a result of which it would cease to originate new loans but continue to service existing loans. The client, which accounted for approximately 2% of the Company's revenues for the first six months of calendar year 2007, has notified the Company to reduce the volume of the services provided to the Company's client by approximately 60% effective from September 1, 2007.

The reduction in the volume of services provided to the Company's client is not material and will not have a material adverse impact on the Company's operations or financial condition. Accordingly, the Company is confirming the guidance for calendar year 2007 that was communicated on August 8, 2007.

*This Report contains forward-looking statements. You should not place undue reliance on those statements because they are subject to numerous uncertainties and factors relating to the Company's operations and business environment, all of which are difficult to predict and many of which are beyond the Company's control. Forward-looking statements include information concerning the Company's possible or assumed future results of operations, including descriptions of its business strategy. These statements often include words such as may, will, should, believe, expect, anticipate, intend, plan, estimate or similar expressions. These statements are based on assumptions that we have made in light of management's experience in the industry as well as its perceptions of historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. You should understand that these statements are not guarantees of performance or results. They involve known and unknown risks, uncertainties and assumptions. Although the Company believes that these forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect the Company's actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors are discussed in more details in the Company's filings with the Securities and Exchange Commission, including the Company's Annual Report on Form 10-K for the year ended December 31, 2006. These risks could cause actual results to differ materially from those implied by forward-looking statements in this release.*

*You should keep in mind that any forward-looking statement made herein, or elsewhere, speaks only as of the date on which it is made. New risks and uncertainties come up from time to time, and it is impossible to predict these events or how they may affect the Company. The Company has no obligation to update any forward-looking statements after the date hereof, except as required by federal securities laws.*

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**EXLSERVICE HOLDINGS, INC.**  
(Registrant)

Date: August 22, 2007

By: /s/ Matthew Appel  
Name: Matthew Appel  
Title: Chief Financial Officer