UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549<br>FORM 10-Q

## (Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 0-23636

EXCHANGE NATIONAL BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

## MISSOURI

(State or other jurisdiction of of incorporation or organization)

43-1626350
(I.R.S. Employer

Identification No.)

132 EAST HIGH STREET, JEFFERSON CITY, MISSOURI 65101
(Address of principal executive offices) (Zip Code)
(573) 761-6100
(Registrant's telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
[X] Yes [ ] No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule $12 \mathrm{~b}-2$ of the Exchange Act. (Check one):

Large accelerated filer [ ] Accelerated filer [X] Non-accelerated filer [ ]

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Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). [ ] Yes [X] No

As of August 9, 2006, the registrant had 4,169,847 shares of common stock, par value $\$ 1.00$ per share, outstanding.

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PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

EXCHANGE NATIONAL BANCSHARES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

ASSETS
Loans:
Less allowance for loan losses

Loans, net
Investments in available for sale debt
securities, at fair value
Investments in equity securities, at cost
Federal funds sold
Cash and due from banks
Premises and equipment
Accrued interest receivable
Mortgage servicing rights
Goodwill
Core deposit intangible
Cash surrender value - life insurance
Other assets

Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:
Demand deposits
Time deposits
Total deposits
Federal funds purchased and securities
sold under agreements to repurchase
Interest-bearing demand notes to U.S. Treasury
Subordinated notes
Advances from Federal Home Loan Bank, Des Moines Accrued interest payable
Other liabilities

Total liabilities

| $\begin{aligned} & \$ \quad 142,712,557 \\ & 756,136,753 \end{aligned}$ | $\begin{aligned} & \$ \quad 134,364,788 \\ & 747,090,418 \end{aligned}$ |
| :---: | :---: |
| 898,849,310 | 881,455,206 |
| 46,084,905 | 36,995,735 |
| 447,574 | 1,098,337 |
| 49,486,000 | 49,486,000 |
| 57,879,739 | 52,179,661 |
| 3,819,811 | 3,139,130 |
| 5,393,284 | 5,383,542 |
| $1,061,960,623$ | 1,029,737,611 |

Stockholders' equity:
Common stock - \$1 par value; 15,000,000 shares authorized; 4,298,353 issued 4,298,353 4,298,353
Surplus
Retained earnings
Accumulated other comprehensive loss, net of tax
Treasury stock, 128,506 shares at cost

Total stockholders' equity

Total liabilities and stockholders' equity

| 4,298,353 | 4,298,353 |
| :---: | :---: |
| 22,132,641 | 22,030,074 |
| 77,999,573 | 74,129,117 |
| $(2,152,704)$ | $(1,072,170)$ |
| $(2,652,509)$ | $(2,652,509)$ |
| 99,625,354 | 96,732,865 |
| \$1,161,585,977 | \$1,126, 470,476 |

See accompanying notes to unaudited condensed consolidated financial statements.

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EXCHANGE NATIONAL BANCSHARES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

|  | THREE MONTHS ENDED JUNE 30, |  | SIX MONTHS JUNE |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 |
| Interest income: |  |  |  |
| Interest and fees on loans | \$15,756,514 | \$11,826,533 | \$ $30,480,993$ |
| Interest on debt securities: |  |  |  |
| Taxable | 1,375,081 | 1,344,608 | 2,775,951 |
| Nontaxable | 477,003 | 405,528 | 961,136 |
| Interest on federal funds sold | 213,606 | 233,508 | 307,160 |
| Interest on interest-bearing deposits | 30,709 | 4,580 | 57,000 |
| Dividends on equity securities | 76,908 | 72,506 | 140,447 |
| Total interest income | 17,929,821 | 13,887,263 | 34,722,687 |
| Interest Expense: |  |  |  |
| NOW accounts | 391,007 | 429,816 | 781,576 |
| Savings | 75,885 | 80,644 | 153,659 |
| Money market accounts | 1,258,016 | 825,936 | $2,392,022$ |
| Certificates of deposit: |  |  |  |
| \$100,000 and over | 1,207,225 | 811,613 | 2,265,353 |
| Other time deposits | 2,992,934 | 2,111,065 | 5,706,995 |
| Federal funds purchased and securities sold under agreements to repurchase | 486,090 | 315,697 | 996,951 |
| Subordinated notes | 874,000 | 746,544 | 1,715,739 |
| Advances from Federal Home Loan Bank | 801,416 | 484,862 | 1,403,939 |
| Other borrowed money | 8,699 | 4,929 | 13,358 |
| Total interest expense | 8,095,272 | 5,811,106 | 15,429,592 |
| Net interest income | 9,834,549 | 8,076,157 | 19,293,095 |

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(Unaudited)


See accompanying notes to unaudited condensed consolidated financial statements.

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EXCHANGE NATIONAL BANCSHARES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

|  | SIX MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Cash flow from operating activities: |  |  |  |  |
| Net income | \$ | 5,621,792 | \$ | 4,582,417 |
| Adjustments to reconcile net income to net cash cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 628,000 |  | 473,167 |
| Depreciation expense |  | 887,099 |  | 842,543 |
| Net amortization of debt securities premiums and discounts |  | 24,181 |  | 425,137 |
| Amortization of intangible assets |  | 533,845 |  | 201,306 |
| Non-cash compensation expense for stock |  |  |  |  |
| based compensation |  | 102,567 |  |  |
| Increase in accrued interest receivable |  | $(398,597)$ |  | $(762,388)$ |
| Increase in cash surrender value life insurance |  | $(27,615)$ |  | (9,042) |
| Increase in other assets |  | $(104,893)$ |  | $(349,526)$ |
| Increase in accrued interest payable |  | 680,681 |  | 792,565 |
| Increase in other liabilities |  | 9,742 |  | 569,970 |
| Loss on sales and calls of debt securities |  | 18,351 |  |  |
| Origination of mortgage loans for sale |  | $(10,831,923)$ |  | $(19,077,940)$ |
| Proceeds from the sale of mortgage loans held for sale |  | 11,033,757 |  | 19,384,527 |
| Gain on sale of mortgage loans |  | $(201,834)$ |  | $(306,587)$ |
| Loss on disposition of premises and equipment |  | 22,989 |  | 674 |
| Other, net |  | - |  | 15,180 |
| Net cash provided by operating activities |  | 7,998,142 |  | $6,782,003$ |
| Cash flow from investing activities: |  |  |  |  |
| Net increase in loans |  | $(21,463,240)$ |  | $(21,907,593)$ |
| Purchase of available-for-sale debt securities |  | $(94,746,721)$ |  | $(149,808,331)$ |
| Proceeds from maturities of available-forsale debt securities |  | 84,743,761 |  | 116,555,508 |
| Proceeds from calls of available-for-sale debt securities |  | 610,038 |  | 13,172,500 |
| Proceeds from sales of available-for-sale debt securities |  | 1,985,020 |  | 1,071,803 |
| Purchase of equity securities |  | $(1,008,150)$ |  | $(812,450)$ |
| Proceeds from sales of equity securities |  | 495,500 |  | 95,800 |
| Acquisition of subsidiary, net of cash and |  |  |  |  |

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cash equivalents acquired
Purchase of premises and equipment
Proceeds from dispositions of premises and equipment
Proceeds from sales of other real estate owned and repossessions

Net cash used in investing activities

| $(1,446,926)$ | $\begin{array}{r} (21,798,564) \\ (3,127,280) \end{array}$ |
| :---: | :---: |
| 32,250 | -- |
| 83,501 | 1,439,880 |
| $(30,714,967)$ | $(65,118,727)$ |

$(21,798,564)$ $(3,127,280)$

|  | SIX MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Cash flow from financing activities: |  |  |  |  |
| Net increase in demand deposits | \$ | 8,347,769 |  | 8,252,832 |
| Net increase (decrease) in interest-bearing transaction accounts |  | (3,992,022) |  | 23,663,971 |
| Net increase in time deposits |  | 13,038,357 |  | 10,283,788 |
| Net increase in federal funds purchased and securities sold under agreements to repurchase |  | 9,089,170 |  | 8,370,728 |
| Net increase (decrease) in interest-bearing demand notes to U.S. Treasury |  | $(650,763)$ |  | 137,083 |
| Proceeds from issuance of subordinated notes |  | - -- |  | 23,712,000 |
| Proceeds from Federal Home Loan Bank borrowings |  | 123,624,684 |  | 3,500,000 |
| Repayment of Federal Home Loan Bank borrowings |  | $(117,924,606)$ |  | $(3,793,180)$ |
| Cash dividends paid |  | $(1,751,336)$ |  | $(1,501,144)$ |
| Net cash provided by financing activities |  | 29,781,253 |  | 72,626,078 |
| Net increase in cash and cash equivalents |  | 7,064,428 |  | 14,289,354 |
| Cash and cash equivalents, beginning of period |  | 47,730,549 |  | 65,708,410 |
| Cash and cash equivalents, end of period | \$ | 54,794,977 |  | 79,997,764 |
| Supplemental disclosure of cash flow information Cash paid during period for: |  |  |  |  |
| Interest | \$ | 14,748,911 |  | 9,450,543 |
| Income taxes |  | 2,660,000 |  | 1,600,000 |
| Supplemental schedule of noncash investing activities Other real estate and repossessions |  |  |  |  |
| acquired in settlement of loans | \$ | 250,620 |  | 1,880,141 |

See accompanying notes to unaudited condensed consolidated financial statements.

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EXCHANGE NATIONAL BANCSHARES, INC. AND SUBSIDIARIES<br>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Three and Six Months Ended June 30, 2006 and 2005
The accompanying unaudited condensed consolidated financial statements include all adjustments that in the opinion of management are necessary in order to make those statements not misleading. Certain amounts in the 2005 condensed consolidated financial statements have been reclassified to conform to the 2006 condensed consolidated presentation. Such reclassifications have no effect on previously reported net income or stockholders' equity. Operating results for the periods ended June 30,2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

It is suggested that these unaudited condensed consolidated interim financial statements be read in conjunction with our Company's audited consolidated financial statements included in its 2005 Annual Report to Shareholders under the caption "Consolidated Financial Statements" and incorporated by reference into its Annual Report on Form 10-K for the year ended December 31, 2005 as Exhibit 13.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed and omitted. Our Company believes that these financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly our Company's consolidated financial position as of June 30,2006 and December 31, 2005 and the consolidated statements of earnings for the three and six month periods ended June 30,2006 and 2005 and cash flows for the six months ended June 30,2006 and 2005.

## ACQUISITION

On May 2, 2005 our Company acquired 100 percent of the outstanding common shares of Bank 10 from Drexel Bancshares, Inc. of Belton, Missouri. Accordingly, the results of operations of Bank 10 have been included in the condensed consolidated financial statements since the date of acquisition. Bank 10 has branches in Belton, Drexel, Independence, Harrisonville, and Raymore, Missouri. As a result of this acquisition our Company expanded our presence in the Kansas City, Missouri metropolitan market.

A summary of unaudited pro forma combined financial information for the three-month and six-month periods ended June 30, 2005 for our Company and Bank 10 as if the transaction had occurred on January 1, 2005 as follows:

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Three Months Ended<br>June 30, 2005

------------

Net interest income
Net income
Basic earnings per share
Diluted earnings per share

Six Months
Ended
June 30, 2005
--------------
\$16, 896,125
4,695,768
$\$ \quad 1.13$
1.12

## EARNINGS PER SHARE

The following table reflects, for the three-month and six-month periods ended June 30, 2006 and 2005, the numerators (net income) and denominators (average shares outstanding) for the basic and diluted net income per share computations:

|  | THREE MONTHS ENDED JUNE 30, |  |  |  | SIX MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Net income, basic and diluted |  | , 185 |  | , 803 |  | , 792 |  | , 417 |
| Average shares outstanding |  | , 847 |  | , 847 |  | , 847 |  | , 847 |
| Effect of dilutive stock options |  | 232 |  | , 521 |  | , 044 |  | , 234 |
| Average shares outstanding including dilutive stock options |  | , 079 |  | , 368 |  | , 891 |  | , 081 |
| Basic earning per share |  | 0.70 | \$ | 0.56 | \$ | 1.35 | \$ | 1.10 |
| Diluted earnings per share | \$ | 0.70 | \$ | 0.56 | \$ | 1.34 | \$ | 1.09 |

## SHARE-BASED COMPENSATION

Our Company maintains a stock-based incentive program which is discussed in more detail in the "Stock Option Plans" section which follows. Prior to 2006, our Company applied the intrinsic value-based method, as outlined in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," ("APB No. 25") and related interpretations, in accounting for stock options granted under these programs. Under the intrinsic value-based method, no compensation expense was recognized if the exercise price of our Company's employee stock options equaled the market price of the underlying stock on the date of the grant. Accordingly, prior to 2006 , no compensation cost was recognized in the consolidated statements of income for stock options granted to employees, since all options granted under our Company's share incentive programs had an exercise price equal to the fair value of the underlying common stock on the date of the grant.

Effective January 1, 2006, our Company adopted Statement of Financial Accounting Standards No. $123(R)$ (SFAS No. $123(R)$ ) Share-Based Payment. This statement replaces SFAS No. 123, Accounting for Stock-Based Compensation and supersedes APB No. 25. SFAS No. $123(R)$ requires that all stock-based

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compensation be recognized as an expense in the financial statements and that such cost be measured at the fair value of the award. This statement was adopted using the modified prospective method of application, which requires our Company to recognize compensation expense on a prospective basis. Therefore, prior period financial statements have not been restated. Under this method, in addition to reflecting compensation expense for new share-based awards, expense is also recognized to reflect the remaining service period of awards that had been included in pro forma disclosures in prior periods. SFAS No. 123(R) also requires that excess tax benefits related to stock option exercises be reflected as financing cash inflows instead of operating cash inflows. For the six months ended June 30, 2006, there were no stock options exercised.

Total stock-based compensation expense for the three-month and six-month periods ended June 30, 2006 was $\$ 42,000(\$ 28,000$ after tax) and $\$ 103,000$ $(\$ 68,000$ after tax). As of June 30,2006 , the total unrecognized compensation expense related to non-vested stock awards was $\$ 528,000$ and the related weighted average period over which it is expected to be recognized is approximately 2.3 years.

The following table illustrates the effect on net income and earnings per share if the fair value recognition provisions of SFAS No. 123(R) had been applied in 2005:

|  | THREE MONTHS ENDED | SIX MONTHS ENDED |
| :---: | :---: | :---: |
|  | JUNE 30, 2005 | JUNE 30, 2005 |
| Net income, as reported | \$2,344,803 | \$4,582,417 |
| ```Add: share-based compensation expense included in reported net income, net of related tax effects``` |  | -- |
| Less: total share-based employee compensation expense associated with stock options determined under fair value method for all option awards, net of related tax effects | $(35,700)$ | (71, 399) |
| Pro forma net income | \$2,309,103 | \$4,511, 018 |
| Pro forma earnings per common share: |  |  |
| As reported basic | \$ 0.56 | \$ 1.10 |
| Pro forma basic | 0.55 | 1.08 |
| As reported diluted | 0.56 | 1.09 |
| Pro forma diluted | 0.55 | 1.07 |

## STOCK OPTION PLANS

On December 4, 2000, the Incentive Stock Option Committee of the board of directors (the "Committee") approved our Company's stock option plan, which

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provides for the grant of options to purchase up to 450,000 shares of our Company's common stock to officers and other key employees of our company and its subsidiaries. Terms and conditions (including price, exercise date, and number of shares to which the option relates) are determined by the Committee. All options granted to date have been granted at an exercise price equal to fair value of the underlying shares at the grant date and vest over periods ranging from one to seven years except for options granted with respect to 4,821 shares in 2002 that vested immediately.

The following table summarizes our Company's stock option activity for the six-month period ended June 30, 2006:

|  |  |  | WEIGHTED |
| :--- | ---: | ---: | ---: | ---: |
| AVERAGE |  |  |  |

The weighted average grant date fair values of stock options granted during the quarter ended June 30,2006 and the weighted average significant assumptions used to determine those fair values, using the Black-Scholes option-pricing model are as follows:

```
Options granted during 2006:
    Grant date fair value per share $6.13
Significant assumptions:
    Risk-free interest rate at grant date 4.61%
    Expected annual rate of
        quarterly dividends 2.80
    Expected stock price volatility 20
    Expected life to exercise (years) 6.25
```

        Compensation expense associated with stock option grants is amortized on a
    straight-line basis over the vesting period of each option, which is generally
four years.

COMPREHENSIVE INCOME
For the three-month and six-month periods ended June 30, 2006 and 2005, unrealized holding gains and losses on investments in debt and equity securities available-for-sale were our Company's only other comprehensive income component.

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Comprehensive income for the three-month and six-month periods ended June 30, 2006 and 2005 is summarized as follows:

|  | THREE MONTHS ENDED JUNE 30, |  | SIX MO <br> JU |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 |
| Net income | \$2,933,185 | \$2,344,803 | \$ 5,621,79 |
| Other comprehensive income (loss): |  |  |  |
| Net unrealized holding gains (losses) on |  |  |  |
| investments in debt and equity securities available-for-sale, net of taxes | $(804,648)$ | 739,264 | $(1,092,46$ |
| Adjustment for net securities losses realized in net income, net of applicable income taxes | -- | -- | 11,92 |
| Total other comprehensive income (loss) | (804,648) | 739,264 | $(1,080,53$ |
| Comprehensive income | \$2,128,537 | \$3,084,067 | \$ 4,541,25 |

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## INTANGIBLE ASSETS

The gross carrying amount and accumulated amortization of our Company's amortizable core deposit intangible assets as of June 30, 2006 and December 31, 2005 is as follows:

|  | JUNE 30, 2006 |  | DECEMBER 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Gross Carrying Amount | Accumulated Amortization | Gross Carrying Amount | Accumulated Amortization |
| Amortized intangible assets: |  |  |  |  |
| Core deposit intangible | \$7,060,224 | $(2,807,609)$ | 7,060,224 | (2, 273, 764 ) |

The aggregate amortization expense of core deposit intangible subject to amortization for the three-month and six-month period ended June 30, 2006 and 2005 is as follows:

|  | THREE <br> ENDED | $\begin{aligned} & \text { NTHS } \\ & \text { E } 30, \end{aligned}$ | $\begin{array}{r} \text { SIX } \\ \text { ENDED } \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Aggregate amortization expense | \$258,148 | 147,528 | \$533, 845 | 1,306 |

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The estimated amortization expense for the next five years is as follows:

| Estimated amortization expense: |  |
| :--- | ---: |
| For year ending 2006 | $\$ 498,738$ |
| For year ending 2007 | 922,337 |
| For year ending 2008 | 701,443 |
| For year ending 2009 | 626,111 |
| For year ending 2010 | 526,477 |

Our Company's mortgage servicing rights are amortized in proportion to the related estimated net servicing income over the estimated lives of the related mortgages, which is seven years. Changes in mortgage servicing rights, net of amortization, for the periods indicated were as follows:


The estimated amortization expense for mortgage servicing rights for the next five years is as follows:

| Estimated amortization expense: |  |
| :--- | ---: |
| For year ending 2006 | $\$ 207,000$ |
| For year ending 2007 | 350,000 |
| For year ending 2008 | 299,000 |
| For year ending 2009 | 221,000 |
| For year ending 2010 | 146,000 |

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Our Company's goodwill associated with the purchase of subsidiaries by reporting segments as of June 30,2006 and December 31,2005 is summarized as follows:


DEFINED BENEFIT RETIREMENT PLAN

Our Company provides a noncontributory defined benefit pension plan in which all full-time employees become participants upon the later of the completion of one year of qualified service or the attainment of age 21 , and in which they continue to participate as long as they continue to be full-time employees, until their retirement, death, or termination of employment prior to normal retirement date. The normal retirement benefits provided under the plan vary depending upon the participant's rate of compensation, length of employment, and social security benefits. Monthly retirement benefits are payable for life with payments guaranteed for the first ten years. Plan assets consist of U.S. Treasury and government agency securities, corporate common stocks and bonds, real estate mortgages, and demand deposits. Disclosure information is based on a measurement date of November 1 for the corresponding year.

The following table represents the components of the net periodic pension costs for the three-month and six-month periods ended June 30, 2006 and 2005, respectively:

|  | $\begin{gathered} \text { ESTIMATED } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { ACTUAL } \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Service cost - benefits earned during the year | \$ 615,293 |  | 471,319 |
| Interest cost on projected benefit obligations | 317,852 |  | 276,245 |
| Expected return on plan assets | $(342,134)$ |  | $(368,873)$ |
| Net amortization and deferral | -- |  | $(26,632)$ |
| Amortization of prior service cost | 78,628 |  | 39,315 |
| Amortization of net gains | $(2,601)$ |  | -- |
| Net periodic pension cost - annual | \$ 667,038 | \$ | 391,374 |
| Net periodic pension cost - three months ended June 30 (actual) | \$ 166,760 | \$ | 97,844 |
| Net periodic pension cost - six months ended June 30 (actual) | \$ 333,519 | \$ | 24,461 |

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Our Company does not expect to make any contribution to the plan during 2006.

## SEGMENTS

Through the respective branch network, Exchange National Bank, Citizens Union State Bank, Osage Valley Bank, and Bank 10 provide similar products and services in four defined geographic areas. The products and services offered include a broad range of commercial and personal banking services, including certificates of deposit, individual retirement and other time deposit accounts, checking and other demand deposit accounts, interest checking accounts, savings accounts and money market accounts. Loans include real estate, commercial, installment and other consumer loans. Other financial services include automatic teller machines, trust services, credit related insurance, and safe deposit boxes. The revenues generated by each business segment consist primarily of interest income, generated from the loan and debt and equity security portfolios, and service charges and fees, generated from the deposit products and services. The geographic areas are defined to be communities surrounding Jefferson City, Clinton, Warsaw and Belton, Missouri. The products and services are offered to customers primarily within their respective geographical areas. The business segments results that follow are consistent with our Company's internal reporting system which is consistent, in all material respects, with accounting principles generally accepted in the United States of America and practices prevalent in the banking industry.

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JUNE 30, 2006

Balance sheet information:
Loans, net of allowance for loan losses
Goodwill
Intangible assets
Total assets
Deposits
Stockholders' equity
$\$ 370,251,393$
$79,808,643$
$4,382,098$
--
$498,322,847$
$392,143,504$
$\$ 50,082,088$
$============$
$\$ 247,084,609$
$41,107,187$
$16,701,762$
475,464
$338,459,389$
$273,147,620$
$\$ 44,036,414$
$============$

| $\$ 55,715,908$ | $\$ 151,982,812$ |
| ---: | ---: |
| $35,586,697$ | $27,929,670$ |
| $4,112,876$ | $15,127,039$ |
| -- | $3,777,151$ |
| $105,034,640$ | $217,317,088$ |
| $89,803,395$ | $152,703,753$ |
| $\$ \quad 9,391,858$ | $\$ 35,540,207$ |

DECEMBER 31, 2005
Balance sheet information
Loans, net of allowance
for loan losses
Debt and equity securities
Goodwill
Intangible assets
Total assets
Deposits
Stockholders' equity

| CITIZENS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| THE EXCHANGE | UNION |  |  |  |  |
| NATIONAL | StATE BANK |  | SAge VALley |  |  |
| BANK OF | And tRUST |  | BANK | BANK 10 |  |
| JEFFERSON CITY | OF CLINTON |  | OF WARSAW | OF BELTON | A |
| \$374,467,039 | \$238,347,946 | \$ | 53,132,834 | \$138,502,283 | \$ |
| 71,830,503 | 42,305,412 |  | 34,234,784 | 29,835,127 |  |
| 4,382,098 | 16,701,762 |  | 4,112,876 | 15,127,039 |  |
| -- | 583,020 |  | -- | 4,203,440 |  |
| 487,322,716 | 329,366,100 |  | 102,071,064 | 205,092,903 |  |
| 391,682,694 | 265,370,183 |  | 84,823,313 | 148,430,696 |  |
| \$ 49,732,241 | \$ 42,602,916 |  | 9,415,739 | \$ 34,410,079 | \$ (3 |

THREE MONTHS ENDED JUNE 30, 2006

| THE EXCHANGE | CITIZENS UNION | OSAGE VALLEY |  |
| :---: | :---: | :---: | :---: |
| NATIONAL BANK OF | StATE BANK AND | BANK OF |  |
| JEFFERSON CITY | trust of CLINTON | WARSAW | BANK 10 |


| \$8,089,318 | \$5,096,089 | \$1,292,125 | \$3,426,044 |
| :---: | :---: | :---: | :---: |
| 3,319,994 | 1,889,475 | 755,336 | 1,276,208 |
| 4,769,324 | 3,206,614 | 536,789 | 2,149,836 |
| 225,000 | 75,000 | 10,500 | -- |
| 1,102,531 | 454,414 | 157,574 | 552,675 |
| 2,895,649 | 2,245,304 | 537,744 | 1,606,034 |
| 888,200 | 413,851 | 29,398 | 364,418 |
| \$1,863,006 | \$ 926,873 | \$ 116,721 | \$ 732,059 |

THREE MONTHS ENDED JUNE 30, 2005

| THE EXCHANGE | CITIZENS UNION | OSAGE VALLEY |  |
| :---: | :---: | :---: | :---: |
| NATIONAL BANK OF | State bank and | BANK OF | BANK 10 |
| JEFFERSON CITY | TRUST OF CLINTON | WARSAW | OF BELTON |
| \$6,977,560 | \$4,006,187 | \$1,173,086 | \$1,708,824 |
| 2,657,604 | 1,341,438 | 518,246 | 599,202 |
| 4,319,956 | 2,664,749 | 654,840 | 1,109,622 |

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Provision for loan losses Noninterest income Noninterest expense Income taxes

Net income (loss)
150,000
$1,017,283$
$2,719,329$
795,400
--------
$\$ 1,672,510$
75,000
378,843
$1,989,499$
300,338
----------
$\$ 678,755$
$==========$

| 10,500 | 2,167 |
| ---: | ---: |
| 125,741 | 297,220 |
| 448,707 | $1,000,783$ |
| 88,067 | 119,236 |
| --------- | ---------- |
| $\$ 233,307$ | $\$$ |
| $=========$ | ======== $==$ |

19

SIX MONTHS ENDED JUNE 30, 2006

| THE EXCHANGE | CITIZENS UNION | OSAGE VALLEY |  |
| :---: | :---: | :---: | :---: |
| NATIONAL BANK OF | STATE BANK AND | BANK OF |  |
| JEFFERSON CITY | TRUST OF CLINTON | WARSAW | BANK 10 |

Statement of earnings:
Total interest income
Total interest expense
Net interest income
Provision for loan losses
Noninterest income
Noninterest expense
Income taxes
Net income (loss)
$\$ 15,830,391$
$6,374,107$
---------
$9,456,284$
450,000
$2,082,042$
$5,758,746$
$1,715,600$
----------
$\$ 3,613,980$
$===========$
$\$ 9,742,406$
$3,628,897$
---------
$6,113,509$
150,000
880,030
$4,330,842$
761,742
----------
$\$ 1,750,955$

| $\$ 2,541,675$ | $\$ 6,556,694$ |
| ---: | ---: |
| $1,431,756$ | $2,318,122$ |
| --------- | -------- |
| $1,109,919$ | $4,238,572$ |
| 21,000 | 7,000 |
| 298,683 | $1,051,256$ |
| $1,047,512$ | $3,297,944$ |
| 71,141 | 648,642 |
| --------- | --------- |
| $\$ \quad 268,949$ | $\$ 1,336,242$ |

SIX MONTHS ENDED JUNE 30, 2005

| THE EXCHANGE | CITIZENS UNION | OSAGE VALLEY |  |
| :---: | :---: | :---: | :---: |
| NATIONAL BANK OF | STATE BANK AND | BANK OF | BANK 10 |
| JEFFERSON CITY | TRUST OF CLINTON | WARSAW | OF BELTON |

$\$ 13,553,568$
$5,069,279$
----------
$8,484,289$
300,000
$1,886,357$
$5,402,871$
$1,490,800$
$--=-------$
$\$ 3,176,975$
$===========$

| $\$ 2,317,845$ | $\$ 1,708,824$ |
| ---: | ---: |
| $1,003,869$ | 599,202 |
| --------- | -------- |
| $1,313,976$ | $1,109,622$ |
| 21,000 | 2,167 |
| 221,116 | 297,220 |
| 879,298 | $1,000,783$ |
| 174,195 | 119,236 |
| ---------- | $-=---=--$ |
| $\$ 460,599$ | $\$ 284,656$ |
| $==========$ | $==========$ |

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

EXCEPT FOR THE HISTORICAL INFORMATION CONTAINED HEREIN, THE STATEMENTS MADE IN THIS REPORT ON FORM 10-Q ARE FORWARD-LOOKING STATEMENTS THAT INVOLVE RISKS AND UNCERTAINTIES. THE WORDS "SHOULD", "EXPECT", "ANTICIPATE", "BELIEVE", "INTEND", "MAY", "HOPE", "FORECAST" AND SIMILAR EXPRESSIONS MAY IDENTIFY FORWARD LOOKING STATEMENTS. IN PARTICULAR, STATEMENTS CONCERNING OUR COMPANY'S ABILITY TO EXPAND ITS PRESENCE IN THE KANSAS CITY, MISSOURI METROPOLITAN MARKET, CONCERNING OUR EXPECTED CONTRIBUTIONS TO ANY OF OUR BANK'S BENEFIT PLANS, CONCERNING OUR AMORTIZATION OF CORE DEPOSIT INTANGIBLES OR OTHER ASSETS, CONCERNING OUR INTENT AND ABILITY TO HOLD SECURITIES UNTIL MATURITY, THAT THE PERIODIC REVIEW OF OUR LOAN PORTFOLIO KEEPS MANAGEMENT INFORMED OF POSSIBLE LOAN PROBLEMS AND THAT THE ALLOWANCE FOR LOAN LOSSES ADEQUATELY COVERS ANY EXPOSURE ON SPECIFIC CREDITS ARE ALL FORWARD-LOOKING STATEMENTS. OUR COMPANY'S ACTUAL RESULTS, FINANCIAL CONDITION, OR BUSINESS COULD DIFFER MATERIALLY FROM ITS HISTORICAL RESULTS, FINANCIAL CONDITION, OR BUSINESS, OR FROM THE RESULTS OF OPERATIONS, FINANCIAL CONDITION, OR BUSINESS CONTEMPLATED BY SUCH FORWARD-LOOKING STATEMENTS. FACTORS THAT MAY CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE CONTEMPLATED BY THE FORWARD LOOKING STATEMENTS HEREIN INCLUDE MARKET CONDITIONS AS WELL AS CONDITIONS SPECIFICALLY AFFECTING THE BANKING INDUSTRY GENERALLY AND FACTORS HAVING A SPECIFIC IMPACT ON OUR COMPANY INCLUDING, BUT NOT LIMITED TO, FLUCTUATIONS IN INTEREST RATES AND IN THE ECONOMY; THE IMPACT OF LAWS AND REGULATIONS APPLICABLE TO OUR COMPANY AND CHANGES THEREIN; COMPETITIVE CONDITIONS IN THE MARKETS IN WHICH OUR COMPANY CONDUCTS ITS OPERATIONS, INCLUDING COMPETITION FROM BANKING AND NON-BANKING COMPANIES WITH SUBSTANTIALLY GREATER RESOURCES THAN OUR COMPANY, SOME OF WHICH MAY OFFER AND DEVELOP PRODUCTS AND SERVICES NOT OFFERED BY OUR COMPANY; AND THE ABILITY OF OUR COMPANY TO RESPOND TO CHANGES IN TECHNOLOGY. ADDITIONAL FACTORS THAT COULD CAUSE OR CONTRIBUTE TO SUCH DIFFERENCES WERE DISCUSSED UNDER THE CAPTION "FACTORS THAT MAY AFFECT FUTURE RESULTS OF OPERATIONS, FINANCIAL CONDITION, OR BUSINESS," IN OUR COMPANY'S ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2005, AS WELL AS THOSE DISCUSSED ELSEWHERE IN OUR COMPANY'S REPORTS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION.

## OVERVIEW

This overview of management's discussion and analysis highlights selected information in this report and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting estimates, you should carefully read this entire report. These have an impact on our Company's financial condition and results of operation.

BUSINESS STRATEGY: In 1865, The Exchange National Bank of Jefferson City opened for business serving the loan and deposit needs of citizens living in Missouri's State Capitol of Jefferson City. Leveraging off of its strong equity position, Exchange National Bank's Board of Directors established Exchange National Bancshares, Inc., a multi-bank holding company on October 23, 1992. On April 7, 1993, Exchange National Bancshares, Inc. acquired The Exchange National Bank of Jefferson City. On November 3, 1997, our Company acquired Union State Bancshares, Inc. and its wholly-owned subsidiary, Union State Bank and Trust of Clinton, Missouri. Following the May 4, 2000 acquisition of Calhoun Bancshares, Inc. by Union State Bank, Calhoun Bancshares' wholly-owned subsidiary, Citizens

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State Bank of Calhoun, merged into Union State Bank. The surviving bank in this merger is called Citizens Union State Bank \& Trust. On January 3, 2000, our Company acquired Mid Central Bancorp, Inc., and Mid Central's wholly-owned subsidiary, Osage Valley Bank of Warsaw, Missouri. On June 16, 2000, our Company acquired CNS Bancorp, Inc. and its subsidiary, City National Savings Bank, FSB, Jefferson City, Missouri. City National subsequently was merged into Exchange National Bank. On June 26, 2003 our Company purchased the Springfield, Missouri branch of Missouri State Bank. Following the purchase, this branch was merged into Citizens Union State Bank and Trust. Finally, on May 2, 2005, our Company acquired Bank 10 of Belton, Missouri.

MATERIAL CHALLENGES AND RISKS: Our Company may experience difficulties managing growth and effectively integrating newly established branches. As part of our general strategy, our Company may continue to acquire banks and establish de novo branches that we believe provide a strategic fit. To the extent that our Company does grow, there can be no assurances that we will be able to adequately and profitably manage such growth. The successes of our Company's growth strategy will depend primarily on the ability of our banking subsidiaries to generate an increasing level of loans and deposits at acceptable risk levels and on acceptable terms without significant increases in non-interest expenses relative to revenues generated. Our Company's financial performance also depends, in part, on our ability to manage various portfolios and to successfully introduce additional financial products and services. Furthermore, the success of our Company's growth strategy will depend on our ability to maintain sufficient regulatory capital levels and on general economic conditions that are beyond our control.

REVENUE SOURCE: Through the respective branch network, Exchange National Bank of Jefferson City, Citizens Union State Bank and Trust of Clinton, Osage Valley Bank of Warsaw, and Bank 10 of Belton provide similar products and services in four defined geographic areas. The products and services offered include a broad range of commercial and personal banking services, including certificates of deposit, individual retirement and other time deposit accounts, checking and other demand deposit accounts, interest checking accounts, savings accounts, and
money market accounts. Loans include real estate, commercial, installment, and other consumer loans. Other financial services include automatic teller machines, trust services, credit related insurance, and safe deposit boxes. The revenues generated by each business segment consist primarily of interest income, generated primarily from the loan and debt and equity security portfolios, and service charges and fees, generated from the deposit products and services. The geographic areas are defined to be communities surrounding Jefferson City, Clinton, Warsaw, and Belton, Missouri. The products and services are offered to customers primarily within their respective geographical areas. The business segment results are consistent with our Company's internal reporting system which is consistent, in all material respects, with generally accepted accounting principles and practices prevalent in the banking industry.

Much of our Company's business is commercial, commercial real estate development, and mortgage lending. Our Company has experienced continued strong loan demand in the communities within which we operate even during economic slowdowns. Our Company's income from mortgage brokerage activities is directly dependent on mortgage rates and the level of home purchases and refinancing.

Our Company's primary source of revenue is net interest income derived primarily from lending and deposit taking activities. A secondary source of revenue is investment income. Our Company also derives income from trust,

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brokerage, credit card and mortgage banking activities and service charge income.

Our Company has prepared the unaudited condensed consolidated financial statements in this report in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). In preparing the consolidated financial statements in accordance with U.S. GAAP, our Company makes estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. There can be no assurances that actual results will not differ from those estimates.

We have identified the accounting policy related to the allowance for loan losses as critical to the understanding of our Company's results of operations, since the application of this policy requires significant management assumptions and estimates that could result in materially different amounts being reported if conditions or underlying circumstances were to change. The impact and any associated risks related to these policies on our business operations are discussed in the "Lending and Credit Management" section below.

## RESULTS OF OPERATIONS

Net income for the three months ended June 30, 2006 of $\$ 2,933,000$ increased $\$ 588,000$ when compared to the second quarter of 2005 . Diluted earnings per common share for the second quarter of 2006 of $\$ 0.70$ increased 14 cents or $25.0 \%$ when compared to the second quarter of 2005.

Net income for the six months ended June 30,2006 of $\$ 5,622,000$ increased $\$ 1,039,000$ when compared to the second quarter of 2005 . Diluted earnings per common share for the second quarter of 2006 of $\$ 1.34$ increased 25 cents or $22.9 \%$ when compared to the second quarter of 2005.

Net interest income (on a tax equivalent basis) was $\$ 10,081,000$, or $3.90 \%$ of average earning assets, for the three months ended June 30, 2006, compared to $\$ 8,280,000$, or $3.34 \%$ of average earning assets, for the same period in 2005 . The increase in net interest income was the result of an increase in average interest-earning assets and an increase in net interest margin.

Net interest income (on a tax equivalent basis) was $\$ 19,796,000$, or $3.86 \%$ of average earning assets, for the six months ended June 30, 2006, compared to $\$ 15,548,000$, or $3.34 \%$ of average earning assets, for the same period in 2005 . The increase in net interest income was the result of an increase in average interest-earning assets and an increase in net interest margin.

Average interest-earning assets for the three months ended June 30, 2006 were $\$ 1,036,367,000$, an increase of $\$ 42,494,000$ or $4.3 \%$, compared to average interest-earning assets of $\$ 993,873,000$ for the same period of 2005 . Average loans outstanding increased approximately $\$ 94,795,000$ while other earning assets increased $\$ 52,301,000$.

The yield on average interest-earning assets increased to $7.03 \%$ for the three month period ended June 30,2006 compared to $5.69 \%$ for the same period in 2005. The rate paid on interest-bearing liabilities also increased to $3.57 \%$ in 2006 compared to $2.67 \%$ in 2005 . These increased in rates reflect the general increases in market rates as a result of the Federal Reserve Bank's rate activity over the last year.

Average interest-earning assets for the six months ended June 30,2006 were $\$ 1,033,358,000$, an increase of $\$ 95,271,000$ or $10.2 \%$, compared to average interest-earning assets of $\$ 938,087,000$ for the same period of 2005 . Average loans outstanding increased approximately $\$ 137,814,000$ while other earning assets decreased $\$ 42,543,000$.

The yield on average interest-earning assets increased to 6.87\% for the six month period ended June 30, 2006 compared to $5.55 \%$ for the same period in 2005. The rate paid on interest-bearing liabilities also increased to $3.42 \%$ in 2006 compared to $2.53 \%$ in 2005 . These increased in rates reflect the general increases in market rates as a result of the Federal Reserve Bank's rate activity over the last year.

NET INTEREST INCOME
Fully taxable equivalent net interest income increased $\$ 1,801,000$ or $21.7 \%$ and $\$ 4,248,000$ or $27.3 \%$ respectively for the three and six month periods ended June 30, 2006 compared to the same period in 2005 . The increase in net interest income for the periods ended June 30, 2006 compared to the periods ended June 30, 2005 was the result of both increased earning assets and net interest margin.

The following table presents average balance sheets, net interest income, average yields of earning assets, and average costs of interest bearing liabilities on a fully taxable equivalent basis for the three month periods ended June 30, 2006 and 2005.
(DOLLARS EXPRESSED IN THOUSANDS)

ASSETS
Loans:/2/
Investment securities:/3/
U.S Treasury and U.S. Gov't Agencies

State and municipal
Other
THREE MONTHS ENDED
JUNE 30, 2006

|  | INTEREST | RATE |  |
| :---: | :---: | :---: | :---: |
| AVERAGE | INCOME/ | EARNED/ | AVERAGE |
| BALANCE | EXPENSE/1/ | PAID/1/ | BALANCE |

Federal funds sold
Interest-bearing deposits
\$ 829,590
$\$ 15,791 \quad 7.63 \%$
\$ 734,795

| 127,046 | 1,349 | 4.26 | 176,832 |
| ---: | ---: | ---: | ---: |
| 52,624 | 714 | 5.44 | 42,077 |
| 7,089 | 78 | 4.41 | 6,929 |
| 17,341 | 213 | 4.93 | 32,482 |
| 2,677 | 31 | 4.64 | 758 |
| ------------ |  | 993,873 |  |
| $1,036,367$ | 18,176 | 7.03 | 104,323 |

$(8,754)$

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```
    Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
    NOW accounts
    Savings
    Money market
    Deposits of $100 and over
    Other time deposits
    Total time deposits
    Federal funds purchased and securities
        sold under agreements to repurchase
    Interest-bearing demand notes to US
        Treasury
    Subordinated notes
    Advances from Federal Home Loan Bank
        Total interest-bearing liabilities
    Demand deposits
    Other liabilities
    Total liabilities
    Stockholders' equity
    Total liabilities and stockholders' equity
Net interest income
    $10,081
    =======
Net interest margin/4/
$1,151,071
$1,151,071
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{5}{*}{\$} & 111,648 & \$ & 391 & 1.40\% & \$ & 131,880 \\
\hline & 53,495 & & 76 & 0.57 & & 56,792 \\
\hline & 154,104 & & 1,258 & 3.27 & & 141,731 \\
\hline & 116,662 & & 1,207 & 4.15 & & 104,956 \\
\hline & 312,462 & & 2,993 & 3.84 & & 292,308 \\
\hline \multicolumn{2}{|r|}{748,371} & & 5,925 & 3.18 & & 727,667 \\
\hline \multicolumn{2}{|r|}{45,460} & & 486 & 4.29 & & 47,550 \\
\hline \multicolumn{2}{|r|}{720} & & 9 & 5.01 & & 760 \\
\hline \multicolumn{2}{|r|}{49,486} & & 874 & 7.08 & & 49,486 \\
\hline \multicolumn{2}{|r|}{65,236} & & 801 & 4.92 & & 47,907 \\
\hline \multicolumn{2}{|r|}{909,273} & & 8,095 & 3.57 & & 873,370 \\
\hline \multicolumn{2}{|r|}{133,501} & & & & & 116,491 \\
\hline \multicolumn{2}{|r|}{8,491} & & & & & 6,293 \\
\hline \multicolumn{2}{|r|}{1,051,265} & & & & & 996,154 \\
\hline \multicolumn{2}{|r|}{99,806} & & & & & 93,288 \\
\hline \multicolumn{2}{|l|}{\$1,151,071} & & & & & 089,442 \\
\hline
\end{tabular}
/1/ Interest income and yields are presented on a fully taxable equivalent basis using the Federal statutory income tax rate. Such adjustments were \(\$ 247,000\) in 2006 and \(\$ 204,000\) in 2005 .
/2/ Non-accruing loans are included in the average amounts outstanding.
/3/ Average balances based on amortized cost.
/4/ Net interest income divided by average total interest earning assets.
The following table presents average balance sheets, net interest income, average yields of earning assets, and average costs of interest bearing liabilities on a fully taxable equivalent basis for the six month periods ended June 30, 2006 and 2005.
(DOLLARS EXPRESSED IN THOUSANDS)

\section*{ASSETS}
Loans:/2/
Investment securities:/3/
U.S Treasury and
U.S. Gov't Agencies
State and municipal
Other
Federal funds sold
Interest-bearing deposits
Total interest earning assets
All other assets
Allowance for loan losses
Total assets

LIABILITIES AND
STOCKHOLDERS' EQUITY
NOW accounts
Savings
Money market
Deposits of \(\$ 100\) and over
Other time deposits

Total time deposits
Federal funds purchased and
securities sold under
agreements to repurchase
Interest-bearing demand
notes to US Treasury
Subordinated notes
Advances from Federal Home Loan Bank

Total interest-bearing liabilities
Demand deposits
Other liabilities

Total liabilities
Stockholders' equity

Total liabilities and stockholders' equity

Net interest income

Net interest margin/4/
\begin{tabular}{|c|c|c|c|c|}
\hline \$ 825,524 & \$30,553 & \(7.46 \%\) & \$ & 687,710 \\
\hline 131,952 & 2,720 & 4.16 & & 167,937 \\
\hline 53,102 & 1,442 & 5.48 & & 38,084 \\
\hline 7,129 & 147 & 4.16 & & 6,302 \\
\hline 12,980 & 307 & 4.77 & & 36,185 \\
\hline 2,671 & 57 & 4.30 & & 1,869 \\
\hline 1,033,358 & 35,226 & 6.87 & & 938,087 \\
\hline 123,069 & & & & 91,614 \\
\hline \((9,248)\) & & & & \((8,185)\) \\
\hline \$1,147,179 & & & & 021,516 \\
\hline
\end{tabular}
\begin{tabular}{rr}
112,345 & \(\$ 882\) \\
54,299 & 154 \\
155,636 & 2,392 \\
116,064 & 2,265 \\
311,495 & 5,707 \\
----------- \\
749,839 & 11,300
\end{tabular}
\begin{tabular}{crr}
\(11.40 \%\) & \(\$\) & 128,780 \\
0.57 & & 53,627 \\
3.10 & & 133,525 \\
3.94 & 97,788 \\
3.69 & 272,355 \\
& ------- \\
3.04 & 686,075
\end{tabular}
4.1
4.36
6.99
4.63
3.42

15,430
130,517
8,398
1,048,765
98,858
-----------
\$1,147,623
===========
\$1,021,516
==========
/1/ Interest income and yields are presented on a fully taxable equivalent basis using the Federal statutory income tax rate.

Such adjustments were \(\$ 503,000\) in 2006 and \(\$ 385,000\) in 2005 .
/2/ Non-accruing loans are included in the average amounts outstanding.
/3/ Average balances based on amortized cost.

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}
/4/ Net interest income divided by average total interest earning assets.

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The following table presents, on a fully taxable equivalent basis, an analysis of changes in net interest income resulting from changes in average volumes of earning assets and interest bearing liabilities and average rates earned and paid. The change in interest due to the combined rate/volume variance has been allocated to rate and volume changes in proportion to the absolute dollar amounts of change in each.
(DOLLARS EXPRESSED IN THOUSANDS)

THREE MONTHS ENDED JUNE 30, 2006
COMPARED TO
THREE MONTHS ENDED JUNE 30, 2005
\begin{tabular}{|c|c|c|}
\hline \multirow[b]{2}{*}{TOTAL} & \multicolumn{2}{|l|}{CHANGE DUE TO} \\
\hline & & \\
\hline CHANGE & VOLUME /3/ & RATE \\
\hline
\end{tabular}

INTEREST INCOME ON A FULLY TAXABLE EQUIVALENT BASIS:
Loans:/1/
\(\$ 3,935 \quad 1,644 \quad 2,291\)

Investment securities:/3/
U.S Treasury and U.S. Gov't Agencies
(441) 445

State and municipal /2/
Other
143 (8)

Federal funds sold
Interest-bearing deposits

Total interest income

(8)
(140)

120

INTEREST EXPENSE:
NOW accounts
\begin{tabular}{rrr}
\((39)\) & \((69)\) & 30 \\
\((5)\) & \((5)\) & -- \\
432 & 77 & 355 \\
395 & 99 & 296 \\
883 & 153 & 730
\end{tabular}

Deposits of \(\$ 100\) and over
153
730
Federal funds purchased and securities sold under agreements to repurchase 170
(15)

185
Interest-bearing demand notes of U.S. Treasury
\begin{tabular}{|c|c|c|}
\hline 4 & -- & 4 \\
\hline 128 & -- & 128 \\
\hline 316 & 198 & 118 \\
\hline 2,284 & 438 & 1,846 \\
\hline \$1,801 & 791 & 1,010 \\
\hline
\end{tabular}
\begin{tabular}{lrrr} 
Subordinated debentures & 128 & -- & 128 \\
Other borrowed money & 316 & 198 & 118 \\
Total interest expense & ------ & ------ & ----- \\
& 2,284 & ----- & 1,846 \\
Net interest income on a fully & & ------ & \\
taxable equivalent basis & \(\$ 1,801\) & & 791
\end{tabular}
/1/ Interest income and yields are presented on a fully taxable equivalent basis using the Federal statutory income tax rate. Such adjustments were
\(\$ 247,000\) in 2006 and \(\$ 204,000\) in 2005.
```

/2/ Non-accruing loans are included in the average amounts outstanding.
/3/ Change in volume multiplied by yield/rate of prior period.
/4/ Change in yield/rate multiplied by volume of prior period.

```

The following table presents, on a fully taxable equivalent basis, an analysis of changes in net interest income resulting from changes in average volumes of earning assets and interest bearing liabilities and average rates earned and paid. The change in interest due to the combined rate/volume variance has been allocated to rate and volume changes in proportion to the absolute dollar amounts of change in each.
(DOLLARS EXPRESSED IN THOUSANDS)

SIX MONTHS ENDED JUNE 30, 2006
COMPARED TO
SIX MONTHS ENDED JUNE 30, 2005
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|l|}{CHANGE DUE TO} \\
\hline TOTAL & & \\
\hline CHANGE & VOLUME / 3 / & RATE \\
\hline
\end{tabular}
\(\$ 8,93\)
4,740
4,190
Loans:/1/
Investment securities:/3/
U.S Treasury and
U.S. Gov't Agencies 254

State and municipal /2/
Other
Federal funds sold
Interest-bearing deposits
Total interest income INTEREST EXPENSE:
NOW accounts
Savings
Money market
Deposits of \(\$ 100\) and over
Other time deposits
Federal funds purchased and securities sold under agreements to repurchase
Interest-bearing demand notes of U.S. Treasury
Subordinated debentures
Other borrowed money

Total interest expense

Net interest income on a fully

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}
taxable equivalent basis \(\quad \$ 4,248 \quad 2,380 \quad 1,868\)
/1/ Interest income and yields are presented on a fully taxable equivalent
basis using the Federal statutory income tax rate. Such adjustments were
\(\$ 503,000\) in 2006 and \(\$ 385,000\) in 2005 .
\(/ 2 /\) Non-accruing loans are included in the average amounts outstanding.
\(/ 3 /\) Change in volume multiplied by yield/rate of prior period.
/4/ Change in yield/rate multiplied by volume of prior period.

THREE MONTHS ENDED JUNE 30, 2006 COMPARED TO THREE MONTHS ENDED JUNE 30, 2005

Our Company's primary source of earnings is net interest income, which is the difference between the interest earned on interest earning assets and the interest paid on interest bearing liabilities. Net interest income on a fully taxable equivalent basis increased \(\$ 1,801,000\) or \(21.8 \%\) to \(\$ 10,081,000\) or \(3.90 \%\) of average earning assets for the second quarter of 2006 compared to \(\$ 8,280,000\) or \(3.34 \%\) of average earning assets for the same period of 2005 . The provision for loan losses was \(\$ 311,000\) and \(\$ 238,000\) for the three months ended June 30 , 2006 and 2005 respectively. The increase in the provision for loan losses reflects a higher level of charge-offs during the second quarter of 2006 compared to 2005 as well as an increase in loan balances. Net charge-offs were \(\$ 361,000\) for the second quarter of 2006 compared to \(\$ 2,000\) for the second quarter of 2005. See Lending and Credit Management in this report for further discussion of second quarter 2006 charge-offs.

Noninterest income and noninterest expense for the three-month periods ended June 30, 2006 and 2005 were as follows:
(DOLLARS EXPRESSED IN THOUSANDS)


NONINTEREST EXPENSE

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}
\begin{tabular}{lrrrr} 
Salaries and employee benefits & \(\$ 4,343\) & \(\$ 3,435\) & \(\$\) & 908 \\
Occupancy expense & 448 & 386 & \(26.4 \%\) \\
Furniture and equipment expense & 543 & 542 & 16.1 \\
Postage, printing and supplies & 291 & 255 & 1 & 0.2 \\
Legal, examination, and professional fees & 319 & 333 & 36 & 14.1 \\
Amortization of intangible assets & 258 & 147 & \((14)\) & \((4.2)\) \\
Processing expense & 302 & 195 & 11 & 75.5 \\
Other & 953 & 968 & 107 & 54.9 \\
& ------- & ------ & ------ & \(---15)\) \\
& \(\$ 7,457\) & \(\$ 6,261\) & \(\$ 1,196\) & \(19.1 \%\) \\
& \(======\) & \(=====\) & \(=====\) & \(=====\)
\end{tabular}

Noninterest income increased \(\$ 452,000\) or \(25.2 \%\) to \(\$ 2,249,000\) for the second quarter of 2006 compared to \(\$ 1,797,000\) for the same period of 2005 . The acquisition of Bank 10 accounts for approximately \(\$ 266,000\) of the increase in noninterest income. Bank 10 contributed three months of noninterest income during the second quarter of 2006 versus two months during the same period in 2005. Excluding the additional noninterest income contributed by Bank 10, service charges on deposit accounts increased \(\$ 264,000\) or \(35.2 \%\) as a result of increased overdraft and insufficient check fee income, ATM fee income, debit card fee income. Gain on sale of mortgage loans decreased \(\$ 87,000\) or \(49.2 \%\) due to a decrease in volume of loans originated and sold to the secondary market from approximately \(\$ 9,960,000\) in the second quarter of 2005 to approximately \(\$ 4,693,000\) for the second quarter of 2006 .

Noninterest expense increased \(\$ 1,196,000\) or \(19.1 \%\) to \(\$ 7,457,000\) for the second quarter of 2006 compared to \(\$ 6,261,000\) for the second quarter of 2005 . The acquisition of Bank 10 accounts for approximately \(\$ 605,000\) of the increase in noninterest expense. Bank 10 contributed three months of noninterest expense during the second quarter of 2006 versus two months during the same period in 2005. Excluding the impact of the Bank 10 acquisition, salaries and benefits increased \(\$ 559,000\) or \(19.4 \%\), occupancy expense increased \(\$ 21,000\) or \(6.4 \%\), and processing expense increased \(\$ 59,000\) or \(41.8 \%\). In addition to the increase in salaries and employees benefits represented by normal salary increases and additional hires, \(\$ 60,000\) of the increase reflects share-based compensation expense recorded as a result of the adoption of SFAS No. 123R, \$73,000 reflects increased pension expense, and \(\$ 101,000\) represents increased profit sharing expense. The \(\$ 21,000\) of the increase in occupancy expense reflects additional costs associated with three new branch facilities. The \(\$ 59,000\) increase in processing expense reflects higher costs associated with the various data processing systems utilized by our Company.

Income taxes as a percentage of earnings before income taxes as reported in the condensed consolidated financial statements were \(32.0 \%\) for the second quarter of 2006 compared to \(30.5 \%\) for the second quarter of 2005 . The increase in the effective tax rate is due to a higher level of state taxable income as a result of the Bank 10 acquisition.

SIX MONTHS ENDED JUNE 30, 2006 COMPARED TO SIX MONTHS ENDED JUNE 30, 2005
Net interest income on a fully taxable equivalent basis increased \(\$ 4,248,000\) or \(27.3 \%\) to \(\$ 19,796,000\) or \(3.86 \%\) of average earning assets for the first six months of 2006 compared to \(\$ 15,548,000\) or \(3.34 \%\) of average earning assets for the same period of 2005 . The provision for loan losses was \(\$ 628,000\) and \(\$ 473,000\) for the six months ended June 30,2006 and 2005 respectively. The increase in the provision for loan losses reflects a higher level of charge-offs

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during the first six months of 2006 compared to the same period in 2005 as well as an increase in loan balances. Net charge-offs were \(\$ 378,000\) for the first six months of 2006 compared to \(\$ 48,000\) for the same period in 2005. See Lending and Credit Management in this report for further discussion of 2006 charge-offs.

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Noninterest income and noninterest expense for the six-month periods ended June 30, 2006 and 2005 were as follows:
(DOLLARS EXPRESSED IN THOUSANDS)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|r|}{SIX MONTHS ENDED JUNE 30,} & \multicolumn{2}{|l|}{NCREASE (DECREASE)} \\
\hline & & 2006 & & 2005 & AMOUNT & \% \\
\hline \multicolumn{7}{|l|}{NONINTEREST INCOME} \\
\hline Service charges on deposit accounts & & 2,878 & \$ & 1,700 & \$1,178 & 69.3\% \\
\hline Trust department income & & 408 & & 430 & (22) & (5.1) \\
\hline Net gain (loss) on sales of calls of debt securities & & (18) & & -- & (18) & NM \\
\hline Mortgage loan servicing fees, net & & 224 & & 217 & 7 & 3.2 \\
\hline Gain on sale of mortgage loans & & 202 & & 307 & (105) & (34.2) \\
\hline Other & & 581 & & 475 & 106 & 22.3 \\
\hline & & 4,275 & \$ & 3,129 & \$1,146 & \(36.6 \%\) \\
\hline \multicolumn{7}{|l|}{NONINTEREST EXPENSE} \\
\hline Salaries and employee benefits & \$ & 8,688 & \$ & 6,320 & \$2,368 & \(37.5 \%\) \\
\hline Occupancy expense & & 900 & & 676 & 224 & 33.1 \\
\hline Furniture and equipment expense & & 1,062 & & 1,046 & 16 & 1.5 \\
\hline Postage, printing and supplies & & 584 & & 419 & 165 & 39.4 \\
\hline Legal, examination, and professional fees & & 613 & & 584 & 29 & 5.0 \\
\hline Amortization - CDI & & 534 & & 201 & 333 & 165.7 \\
\hline Processing expense & & 515 & & 284 & 231 & 81.3 \\
\hline Other & & 1,873 & & 1,706 & 167 & 9.8 \\
\hline & & 14,769 & & 11,236 & \$3,533 & \(31.4 \%\) \\
\hline
\end{tabular}

Noninterest income increased \(\$ 1,146,000\) or \(36.6 \%\) to \(\$ 4,275,000\) for the first six months of 2006 compared to \(\$ 3,129,000\) for the same period of 2005 . The acquisition of Bank 10 contributed an additional \(\$ 765,000\) of noninterest income. Bank 10 contributed six months of noninterest income during the first and second quarter of 2006 versus two months during the same period in 2005. Excluding the additional noninterest income contributed by Bank 10 , service charges on deposit accounts increased \(\$ 494,000\) or \(34.5 \%\) as a result of increased overdraft and insufficient check fee income, ATM fee income, debit card fee income. Gain on sale of mortgage loans decreased \(\$ 105,000\) or \(34.2 \%\) due to a decrease in volume of loans originated and sold to the secondary market from approximately \(\$ 19,078,000\) in the first six months of 2005 to approximately \(\$ 10,832,000\) for the first six months of 2006.

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\begin{abstract}
Noninterest expense increased \(\$ 3,533,000\) or \(31.4 \%\) to \(\$ 14,769,000\) for the first six months of 2006 compared to \(\$ 11,236,000\) for the same period in 2005 . The acquisition of Bank 10 contributed an additional \(\$ 2,297,000\) to noninterest expense. Bank 10 contributed six months of noninterest expense during the first and second quarter of 2006 versus two months during the same period in 2005 . Excluding the impact of the Bank 10 acquisition, salaries and benefits increased \(\$ 1,051,000\) or \(18.2 \%\), occupancy expense increased \(\$ 79,000\) or \(12.8 \%\) postage, printing, and supplies increased \(\$ 69,000\) or \(18.8 \%\), and processing expense increased \(\$ 87,000\) or \(37.8 \%\). In addition to the increase in salaries and employees benefits represented by normal salary increases and additional hires, \(\$ 103,000\) of the increase reflects share-based compensation expense recorded as a result of the adoption of SFAS No. 123R, \$176,000 reflects increased pension expense, and \(\$ 173,000\) represents increased profit sharing expense. The \(\$ 79,000\) increase in occupancy expense reflects additional costs associated with three new branch facilities. The \(\$ 69,000\) increase in postage, printing, and supplies reflects both higher postage rates and additional mail volume. The \(\$ 87,000\) increase in processing expense reflects higher costs associated with the various data processing systems utilized by our Company.

Income taxes as a percentage of earnings before income taxes as reported in the condensed consolidated financial statements were \(31.2 \%\) for the first six months of 2006 compared to \(30.4 \%\) for the same period in 2005. The increase in the effective tax rate is due to a higher level of state taxable income as a result of the Bank 10 acquisition.
\end{abstract}

\section*{LENDING AND CREDIT MANAGEMENT}

Interest earned on the loan portfolio is a primary source of interest income for our Company. Net loans represented \(71.0 \%\) of total assets as of June 30, 2006 compared to \(71.4 \%\) as of December 31, 2005 and \(66.9 \%\) as of June 30 , 2005.

Lending activities are conducted pursuant to written loan policies approved by our Banks' Boards of Directors. Larger credits are reviewed by our Banks' Discount Committees. These committees are comprised of members of senior management.

Our Company generally does not retain long-term fixed rate residential mortgage loans in its portfolio. Fixed rate loans conforming to standards required by the secondary market are offered to qualified borrowers, but are not funded until our Company has a non-recourse purchase commitment from the secondary market at a predetermined price. At June 30, 2006, our Company was servicing approximately \(\$ 218,205,000\) of loans sold to the secondary market.

Mortgage loans retained in our Company's portfolio generally include provisions for rate adjustments at one to three year intervals. Commercial loans and real estate construction loans generally have maturities of less than one year. Installment loans to individuals are primarily fixed rate loans with maturities from one to five years.

The provision for loan losses is based on management's evaluation of the loan portfolio in light of national and local economic conditions, changes in the composition and volume of the loan portfolio, changes in the volume of past due and nonaccrual loans, value of underlying collateral and other relevant

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factors. The allowance for loan losses which is reported as a deduction from loans is available for loan charge-offs. This allowance is increased by the provision charged to expense and is reduced by loan charge-offs net of loan recoveries. Management formally reviews all loans in excess of certain dollar amounts (periodically established) at least annually. In addition, on a monthly basis, management reviews past due, "classified", and "watch list" loans in order to classify or reclassify loans as "loans requiring attention," "substandard," "doubtful," or "loss". During that review, management also determines which loans should be considered to be "impaired". Management follows the guidance provided in Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan, (SFAS 114) in identifying and measuring loan impairment. If management determines that it is probable that all amounts due on a loan will not be collected under the original terms of the loan agreement, the loan is considered to be impaired. Once a loan has been identified as impaired management generally measures impairment based upon the fair value of the underlying collateral. Management believes, but there can be no assurance, that these procedures keep management informed of possible problem loans. Based upon these procedures, both the allowance and provision for loan losses are adjusted to maintain the allowance at a level considered adequate by management for probable losses inherent in the loan portfolio.

The allowance for loan losses was decreased by net loan charge-offs of \(\$ 17,000\) and \(\$ 378,000\), respectively for the first and second quarters of 2006 compared to \(\$ 2,000\) and \(\$ 48,000\), respectively for the first and second quarters of 2005. The allowance for loan losses was increased by a provision charged to expense of \(\$ 318,000\) for the first quarter of 2006 and \(\$ 311,000\) for the second quarter of 2006 . That compares to a provision of \(\$ 236,000\) for the first quarter of 2005 and \(\$ 237,000\) for the second quarter of 2005 .

The balance of the allowance for loan losses was \(\$ 9,335,000\) at June 30, 2006 compared to \(\$ 9,085,000\) at December 31, 2005 and \(\$ 9,336,000\) at June 30 , 2005. The allowance for loan losses as a percent of outstanding loans was \(1.12 \%\) at both June 30, 2006 and at December 31, 2005 and \(1.18 \%\) at June 30, 2005. The decrease in the allowances for loan losses as a percent of outstanding loans reflects the increase in loan balances as well as the charge-off of loans for which management had made previous provisions in the allowance and a decrease in nonperforming loans.

Nonperforming loans, defined as loans on nonaccrual status, loans 90 days or more past due and still accruing, and restructured loans totaled \(\$ 5,556,000\) or \(0.67 \%\) of total loans at June 30,2006 compared to \(\$ 9,050,000\) or \(1.11 \%\) of total loans at December 31, 2005. Detail of those balances plus other real estate and repossessions is as follows:
(DOLLARS EXPRESSED IN THOUSANDS)

JUNE 30, 2006
\begin{tabular}{cc}
----------------------- \\
& \(\%\) OF GROSS \\
BALANCE & LOANS
\end{tabular}

BALANCE LOANS
BALANCE
\% OF GROSS
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Nonaccrual loans:} \\
\hline Commercial & \$2,924 & \(0.35 \%\) & \$ 5,705 & \(0.70 \%\) \\
\hline \multicolumn{5}{|l|}{Real estate:} \\
\hline Construction & 785 & 0.09 & 1,760 & 0.22 \\
\hline Mortgage & 1,252 & 0.15 & 1,090 & 0.13 \\
\hline Consumer & 42 & 0.01 & 56 & 0.01 \\
\hline & 5,003 & 0.60 & 8,611 & 1.06 \\
\hline \multicolumn{5}{|l|}{Loans contractually past-due 90 days} \\
\hline \multicolumn{5}{|l|}{or more and still accruing:} \\
\hline Commercial & 5 & -- & 238 & 0.03 \\
\hline \multicolumn{5}{|l|}{Real estate:} \\
\hline Construction & -- & -- & -- & -- \\
\hline Mortgage & 502 & 0.06 & 187 & 0.02 \\
\hline Consumer & 46 & 0.01 & 14 & -- \\
\hline & 553 & 0.07 & 439 & 0.05 \\
\hline Restructured loans & -- & -- & -- & -- \\
\hline Total nonperforming loans & 5,556 & \(0.67 \%\) & 9,050 & 1.11\% \\
\hline Other real estate & 1,735 & & 1,568 & \\
\hline Repossessions & -- & & -- & \\
\hline Total nonperforming assets & \$7,291 & & \$10,618 & \\
\hline
\end{tabular}

The allowance for loan losses was \(168.0 \%\) of nonperforming loans at June 30, 2006 compared to \(100.4 \%\) of nonperforming loans at December 31, 2005. The decrease in nonaccrual loans is primarily represented by the payoff of two large commercial credits.

It is our Company's policy to discontinue the accrual of interest income on loans when the full collection of interest or principal is in doubt, or when the payment of interest or principal has become contractually 90 days past due unless the obligation is both well secured and in the process of collection. A loan remains on nonaccrual status until the loan is current as to payment of both principal and interest and/or the borrower demonstrates the ability to pay and remain current. Interest on loans on nonaccrual status which would have been recorded under the original terms of those loans, was approximately \(\$ 573,000\) and \(\$ 370,000\) for the six months ended June 30,2006 and 2005 , respectively. Approximately \(\$ 16,000\) and \(\$ 8,000\) was recorded as interest income on such loans for the six months ended June 30,2006 and 2005 , respectively.

A loan is considered impaired when it is probable a creditor will be unable to collect all amounts due - both principal and interest - according to the contractual terms of the loan agreement. In addition to nonaccrual loans included in the table above, which were considered impaired, management has identified approximately \(\$ 2,081,000\) of additional loans as being impaired at June 30, 2006. The average balance of nonaccrual and other impaired loans for the

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first six months of 2006 was approximately \(\$ 9,602,000\). At June 30 , 2006 the portion of the allowance for loan losses allocated (both asset-specific and percentage) to impaired loans was \(\$ 1,556,000\) compared to \(\$ 2,392,000\) at December 31, 2005. The balance of impaired loans with no specific loan loss allocations was approximately \(\$ 2,028,000\) at June 30,2006 compared to approximately \(\$ 1,217,000\) at December 31, 2005.

As of June 30,2006 and December 31, 2005 approximately \(\$ 16,392,000\) and \(\$ 16,387,000\) of loans not included in the nonaccrual table above or identified by management as being impaired were classified by management as having more than normal risk which raised doubts as to the ability of the borrower to comply with present loan repayment terms. The increase in loans having more than normal risk is primarily represented by two large commercial real estate credits. These two credits had documentation exceptions causing them to be classified by regulatory authorities as substandard and special mention. The loans are well secured and performing in accordance with the terms of the loan agreements. In addition to the classified list, our Company also maintains an internal watch list of loans, which for various reasons, not all related to credit quality, management is monitoring more closely than the average loan in the portfolio. Loans may be added to this list for reasons that are temporary and correctable, such as the absence of current financial statements of the borrower, or a deficiency in loan documentation. Other loans are added as soon as any problem is detected which might affect the borrower's ability to meet the terms of the loan. This could be initiated by the delinquency of a scheduled loan payment, a deterioration in the borrower's financial condition identified in a review of periodic financial statements, a decrease in the value of the collateral securing the loan, or a change in the economic environment within which the borrower operates. Once the loan is placed on our Company's watch list, its condition is monitored closely. Any further deterioration in the condition of the loan is evaluated to determine if the loan should be assigned to a higher risk category.

The allowance for loan losses is available to absorb probable loan losses regardless of the category of loan to be charged off. The allowance for loan losses consists of three components: asset-specific reserves, reserves based on expected loss estimates, and unallocated reserves. The asset-specific component applies to loans evaluated individually for impairment and is based on management's best estimate of discounted cash repayments and proceeds from liquidating collateral. The actual timing and amount of repayments and the ultimate realizable value of the collateral may differ from management's estimate.

The expected loss component is generally determined by applying percentages to pools of loans by asset type. These pre-established percentages are based upon standard bank regulatory classification percentages as well as average historical loss percentages. These expected loss estimates are sensitive to changes in delinquency status, realizable value of collateral, and other risk factors.

The unallocated portion of the allowance is based on management's evaluation of conditions that are not directly reflected in the determination of the asset-specific component and the expected loss component discussed above. The evaluation of inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they may not be identified with specific problem credits or portfolio segments. Conditions evaluated in connection with the

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conditions affecting our key lending areas, credit quality trends (including trends in substandard loans expected to result from existing conditions), collateral values, specific industry conditions within portfolio segments, bank regulatory examination results, and findings of our internal loan review department.

The underlying assumptions, estimates and assessments used by management to determine these components are continually evaluated and updated to reflect management's current view of overall economic conditions and relevant factors impacting credit quality and inherent losses. Changes in such estimates could significantly impact the allowance and provision for credit losses. Our Company could experience credit losses that are different from the current estimates made by management.

At June 30, 2006, management allocated \(\$ 7,682,000\) of the \(\$ 9,335,000\) total allowance for loan losses to specific loans and loan categories and \(\$ 1,653,000\) was unallocated. At December 31, 2005, management allocated \(\$ 8,062,000\) of the \(\$ 9,085,000\) total allowance for loan losses to specific loans and loan categories and \(\$ 1,023,000\) was unallocated. Due to continued growth in the loan portfolio and current economic conditions that may impact our borrowers' ability to service their loans, management feels the increase in the unallocated portion of the allowance for loan losses is reasonable. Considering the size of several of our Company's lending relationships and the loan portfolio in total, management believes that the June 30,2006 allowance for loan losses is adequate. Our Company does not lend funds for the type of transactions defined as "highly leveraged" by bank regulatory authorities or for foreign loans. Our Company does not have any interest-earning assets which would have been included in nonaccrual, past due, or restructured loans if such assets were loans.

FINANCIAL CONDITION

Total assets increased \(\$ 35,116,000\) or \(3.1 \%\) to \(\$ 1,161,586,000\) at June 30 , 2006 compared to \(\$ 1,126,470,000\) at December 31, 2005. Total liabilities increased \(\$ 32,223,000\) or \(3.1 \%\) to \(\$ 1,061,961,000\) compared to \(\$ 1,029,738\) at December 31, 2005. Stockholders' equity increased \(\$ 2,892,000\) or \(3.0 \%\) to \(\$ 99,625,000\) compared to \(\$ 96,733,000\) at December 31, 2005. The increase in assets reflects growth in both the loan portfolio and the investment portfolio. The increase in liabilities reflects increases in securities sold under agreements to repurchase and other borrowed funds.

Loans increased \(\$ 20,835,000\) to \(\$ 834,370,000\) at June 30,2006 compared to \(\$ 813,535,000\) at December 31, 2005. Commercial loans decreased \(\$ 6,270,000\); real estate construction loans increased \(\$ 23,320,000\); real estate mortgage loans increased \(\$ 6,692,000\); and consumer loans decreased \(\$ 2,907,000\). The decrease in commercial loans primarily reflects the repayments of several large commercial credits in the Jefferson City market. The increase in real estate construction loans represents several large commercial construction projects including a large shopping mall and an executive office building. The increase in real estate mortgage loans reflects strong loan demand in the Kansas City market. The decrease in consumer loans reflects the low rates that existed in the consumer auto market that was fueled by manufacturers' financing programs which generally tend to offer more favorable financing rates than our

Company. Our Company chose to not aggressively pursue consumer auto loans during the periods presented and as such this portion of the loan portfolio declined.

Investment in debt securities classified as available-for-sale increased

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\(\$ 5,715,000\) or \(3.3 \%\) to \(\$ 179,104,000\) at June 30,2006 compared to \(\$ 173,389,000\) at December 31, 2005. Investments classified as available-for-sale are carried at fair value. During 2006 the market valuation account decreased \(\$ 1,652,000\) to \((\$ 3,291,000)\) to reflect the fair value of available-for-sale investments at June 30, 2006 and the net after tax decrease resulting from the change in the market valuation adjustment of \(\$ 1,081,000\) decreased the stockholders' equity component to \((\$ 2,153,000)\) at June 30,2006 . The increase in debt securities represents securities purchased as collateral for increased public funds.

Investment in equity securities increased \(\$ 512,000\) or \(8.1 \%\) to \(\$ 6,815,000\) at June 30, 2006 compared to \(\$ 6,303,000\) at December 31, 2005. The increase reflects additional purchases of Federal Home Loan Bank stock due to additional Federal Home Loan Bank borrowings.

At December 31, 2005 the market valuation account for the available-for-sale investments of (\$1,639,000) decreased the amortized cost of those investments to their fair value on that date and the net after tax increase resulting from the market valuation adjustment of (\$1,072,000) was reflected as a separate component of stockholders' equity.

Although all securities are classified as available-for-sale and have on occasion been sold prior to maturity to meet liquidity needs or to improve portfolio yields, management has the ability and intent to hold securities until maturity and expects that the securities will be redeemed at par. Therefore management does not consider any of the securities to be other than temporarily impaired.

Cash and cash equivalents, which consist of cash and due from banks and Federal funds sold, increased \(\$ 7,064,000\) or \(14.8 \%\) to \(\$ 54,795,000\) at June 30 , 2006 compared to \(\$ 47,731,000\) at December 31, 2005. Further discussion of this increase may be found in the section of this report titled "Sources and Uses of Funds".

Premises and equipment increased \(\$ 504,000\) or \(1.5 \%\) to \(\$ 33,395,000\) at June 30, 2006 compared to \(\$ 32,891,000\) at December 31, 2005. The increase reflects purchases of premises and equipment \(\$ 1,447,000\) offset by depreciation expense of \$887,000.

Total deposits increased \(\$ 17,394,000\) or \(2.0 \%\) to \(\$ 898,849,000\) at June 30 , 2006 compared to \(\$ 881,455,000\) at December 31, 2005.

Federal funds purchased and securities sold under agreements to repurchase increased \(\$ 9,089,000\) or \(24.6 \%\) to \(\$ 46,085,000\) at June 30,2006 compared to \(\$ 36,996,000\) at December 31, 2005. The balance represents an increase of \(\$ 3,000,000\) to \(\$ 15,000,000\) in a term repurchase agreement held for public funds at December 31, 2005 to June 30,2006 respectively.

Other borrowed money increased \(\$ 5,700,000\) or \(10.9 \%\) to \(\$ 57,880,000\) at June 30,2006 compared to \(\$ 52,179,000\) at December 31, 2005 . The increase reflects new borrowings of
\(\$ 123,625,000\) reduced by repayments of \(\$ 117,925,000\). The net increase reflects funding of loan growth.

The increase in stockholders' equity reflects net income of \(\$ 5,622,000\) less dividends declared of \(\$ 1,751,000\) and \((\$ 1,081,000)\) change in unrealized holding losses, net of taxes, on investment in debt and equity securities available-for-sale.

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No material changes in our Company's liquidity or capital resources have occurred since December 31, 2005.

\section*{LIQUIDITY}

The role of liquidity management is to ensure funds are available to meet depositors' withdrawal and borrowers' credit demands while at the same time maximizing profitability. This is accomplished by balancing changes in demand for funds with changes in the supply of those funds. Liquidity to meet the demands is provided by maturing assets, short-term liquid assets that can be converted to cash and the ability to attract funds from external sources, principally depositors. Due to the nature of services offered by our Company, management prefers to focus on transaction accounts and full service relationships with customers. Management believes it has the ability to increase deposits at any time by offering rates slightly higher than the market rate.

Our Banks' Asset/Liability Committees (ALCO), primarily made up of senior management, have direct oversight responsibility for our Company's liquidity position and profile. A combination of daily, weekly and monthly reports provided to management detail the following: internal liquidity metrics, composition and level of the liquid asset portfolio, timing differences in short-term cash flow obligations, available pricing and market access to the financial markets for capital and exposure to contingent draws on our Company's liquidity.

Our Company has a number of sources of funds to meet liquidity needs on a daily basis. The deposit base, consisting of consumer and commercial deposits and large dollar denomination ( \(\$ 100,000\) and over) certificates of deposit, is a source of funds.

Other sources of funds available to meet daily needs include the sales of securities under agreements to repurchase and funds made available under a treasury tax and loan note agreement with the federal government. Also, the Banks are members of the Federal Home Loan Bank of Des Moines (FHLB). As members of the FHLB, the Banks have access to credit products of the FHLB. At June 30 , 2006, the amounts of available credit from the FHLB totaled \(\$ 77,661,000\). As of June 30, 2006, the Banks had \(\$ 57,880,000\) in outstanding borrowings with the FHLB. The Banks have federal funds purchased lines with correspondent banks totaling \(\$ 45,000,000\) and agreements with unaffiliated banks to sell and repurchase securities of \(\$ 10,000,000\). Finally, our Company has a \(\$ 20,000,000\) line of credit with a correspondent bank. This line of credit had no balance in use as of June 30, 2006.

\section*{SOURCES AND USES OF FUNDS}

For the six months ended June 30,2006 and 2005, net cash provided by operating activities was \(\$ 7,998,000\) and \(\$ 6,782,000\), respectively. \(\$ 1,039,000\) of the increase in net cash provided by operating activities reflects a higher level of net income.

Net cash used in investing activities was \(\$ 30,715,000\) in 2006 versus \(\$ 65,119,000\) in 2005. The primary decrease in cash used in investing activities reflects lower purchases of debt securities during the first six months of 2006 versus the same period in 2005 as well as cash used for the purchase of Bank 10 in 2005.

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Net cash provided by financing activities was \(\$ 29,781,000\) in 2006 versus \(\$ 72,626,000\) in 2005. The decrease in cash proved by financing activities in 2006 compared to 2005 is primarily represented by a \(\$ 23,712,000\) issuance of subordinated notes in the first quarter of 2005 to partially fund the purchase of Bank 10. In addition, an increase in interest-bearing transaction accounts provided approximately \(\$ 23,664,000\) of cash during the first six months of 2005 compared to a decrease in interest-bearing accounts of approximately \(\$ 3,992,000\) during the same period in 2006.

\section*{IMPACT OF NEW ACCOUNTING PRONOUNCEMENTS}

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities ("SFAS No. 156"). SFAS No. 156 requires all separately recognized servicing assets and liabilities to be initially measured at fair value. In addition, entities are permitted to choose to either subsequently measure servicing rights at fair value and report changes in fair value in earnings, or amortize servicing rights in proportion to and over the estimated net servicing income or loss and assess the rights for impairment. Beginning with fiscal year in which an entity adopts SFAS No. 156, it may elect to subsequently measure a class of servicing assets and liabilities at fair value. Post adoption, an entity may make this election as of the beginning of any fiscal year. An entity that elects to subsequently measure a class of servicing assets and liabilities at fair value should apply that election to all new and existing recognized servicing assets and liabilities within that class. The effect of remeasuring an existing class of servicing assets and liabilities at fair value is to be reported as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. SFAS No. 156 is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The statement also requires additional disclosures. Our Company is currently evaluating the impact of the adoption of SFAS No. 156; however, it is not expected to have a material impact on our Company's financial position or results of operations.

In June 2006, the Financial Accounting Standards Board ("FASB") issued Interpretation 48, "Accounting for Uncertainty in Income Taxes", an Interpretation of FAS No. 109, Accounting for Income Taxes. The Interpretation defines the threshold for recognizing the financial impact of uncertain tax provisions in accordance with FAS 109. An enterprise would be required to recognize, in its financial statements, the best estimate of the impact of a tax position only if that position is "more-likely-than-not" of being sustained on audit based solely on the technical merits of the position on the reporting date. In evaluating whether the probable
recognition threshold has been met, the Interpretation would require the presumption that the tax position will be evaluated during an audit by taxing authorities. The term "more-likely-than-not" is defined as a likelihood of more than 50 percent. Individual tax positions that fail to meet the recognition threshold will generally result in either (a) a reduction in the deferred tax asset or an increase in a deferred tax liability or (b) an increase in a liability for income taxes payable or the reduction of an income tax refund receivable. The impact may also include both (a) and (b). This Interpretation also provides guidance on disclosure, accrual of interest and penalties, accounting in interim periods, and transition. The Interpretation is effective for reporting periods after December 15,2006 . Our Company is evaluating the Interpretation and is presently unable to determine its overall impact on our consolidated financial statements or results of operations.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
}

Our Company's exposure to market risk is reviewed on a regular basis by our Banks' Asset/Liability Committees and Boards of Directors. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair market values. The objective is to measure the effect on net interest income and to adjust the balance sheet to minimize the inherent risk while at the same time maximizing income. Management realizes certain risks are inherent and that the goal is to identify and minimize those risks. Tools used by our Banks' management include the standard GAP report subject to different rate shock scenarios. At June 30,2006 , the rate shock scenario models indicated that annual net interest income could decrease or increase by as much as \(3.4 \%\) should interest rates rise or fall, respectively, within 200 basis points from their current level over a one year period compared to 8. 3\% at December 31, 2005. However there are no assurances that the change will not be more or less than this estimate. Management further believes this is an acceptable level of risk.

ITEM 4. CONTROLS AND PROCEDURES

Our Company's management has evaluated, with the participation of our principal executive and principal financial officers, the effectiveness of our disclosure controls and procedures as of June 30,2006 . Based upon and as of the date of that evaluation, our principal executive and principal financial officers concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports we file and submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported as and when required. It should be noted that any system of disclosure controls and procedures, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any system of disclosure controls and procedures is based in part upon assumptions about the likelihood of future events. Because of these and other inherent limitations of any such system, there can be no assurance that any design will always succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

There has been no change in our Company's internal control over financial reporting that occurred during the fiscal quarter ended June 30, 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings None
Item 1A. Risk Factors None

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds None
Item 3. Defaults Upon Senior Securities None

Item 4. Submission of Matters to a Vote of Security Holders
At the annual meeting of the shareholders of Exchange National Bancshares, Inc. held on June 14, 2006, the shareholders reelected three

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Class II directors, namely, David R. Goller, James R. Loyd, and Gus S. Wetzel, II, to serve terms expiring at the annual meeting of shareholders in 2009 and ratified the Board of Directors selection of KPMG LLP as the Company's independent registered public accounting firm for the year ending December 31, 2006. Class III Directors, namely, Kevin Riley and David Turner, and Class I directors, namely Charles G. Dudenhoeffer, Jr., Phil D. Freeman, continue to serve terms expiring at the annual meetings of shareholders in 2007 and 2008, respectively.

The following is a summary of votes cast. No broker non-votes were received.


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}
\begin{tabular}{ll} 
to Section 302 of the Sarbanes-Oxley Act of 2002 \\
32.1 & \begin{tabular}{l} 
Certificate of the Chief Executive Officer of our Company pursuant \\
to Section 906 of the Sarbanes-Oxley Act of 2002
\end{tabular} \\
\begin{tabular}{ll} 
Certificate of the Chief Financial Officer of our Company pursuant \\
to Section 906 of the Sarbanes-Oxley Act of 2002
\end{tabular}
\end{tabular}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

\author{
EXCHANGE NATIONAL BANCSHARES, INC.
}

Date
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August 9, 2006
/s/ James E. Smith ----------------------------------------------1

James E. Smith, Chairman of the Board and Chief Executive Officer (Principal Executive Officer)

August 9, 2006
/s/ Richard G. Rose
-------------------------------------------1

Richard G. Rose, Treasurer (Principal Financial Officer and Principal Accounting Officer)
\begin{tabular}{|c|c|c|}
\hline Exhibit No. & Description & Page No. \\
\hline 3.1 & Articles of Incorporation of our Company (filed as & ** \\
\hline & Exhibit 3(a) to our Company's Registration Statement on & \\
\hline & Form S-4 (Registration No. 33-54166) and incorporated & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline & herein by reference). & \\
\hline 3.2 & Bylaws of our Company (filed as Exhibit 3.2 to our Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002 (Commission file number 0-23636) and incorporated herein by reference). & ** \\
\hline 4 & Specimen certificate representing shares of our Company's \(\$ 1.00\) par value common stock (filed as Exhibit 4 to our Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1999 (Commission file number \(0-23636\) ) and incorporated herein by reference). & * \\
\hline 31.1 & Certificate of the Chief Executive Officer of our Company pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 & 48 \\
\hline 31.2 & Certificate of the Chief Financial Officer of our Company pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 & 49 \\
\hline 32.1 & Certificate of the Chief Executive Officer of our Company pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 & 50 \\
\hline 32.2 & Certificate of the Chief Financial Officer of our Company pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 & 51 \\
\hline
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