

Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

SOUTHWEST BANCORP OF TEXAS INC  
Form 10-Q  
August 12, 2002

-----  
-----  
UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
-----

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTER ENDED JUNE 30, 2002

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
-----

COMMISSION FILE NUMBER: 000-22007  
-----

SOUTHWEST BANCORPORATION OF TEXAS, INC.  
(Exact Name of Registrant as Specified in its Charter)

TEXAS  
(State or Other Jurisdiction of  
Incorporation or Organization)

76-0519693  
(I.R.S. Employer  
Identification No.)

4400 POST OAK PARKWAY  
HOUSTON, TEXAS 77027  
(Address of Principal Executive Offices, including zip code)

(713) 235-8800  
(Registrant's telephone number, including area code)  
-----

Indicate by check mark whether the Registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
Registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days.

Yes [X] No [ ]  
-----

There were 33,671,007 shares of the Registrant's Common Stock outstanding  
as of the close of business on August 1, 2002.  
-----  
-----

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

## SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

### INDEX TO FORM 10-Q

|   | PAGE |
|---|------|
|   | ---- |
| PART I. FINANCIAL INFORMATION   |      |
| Item 1. Financial Statements  |      |
| Report of Independent Accountants.....  | 2    |
| Condensed Consolidated Balance Sheet as of June 30, 2002<br>and December 31, 2001<br>(unaudited).....                             | 3    |
| Condensed Consolidated Statement of Income for the Three<br>and Six Months Ended June 30, 2002 and 2001<br>(unaudited).....       | 4    |
| Condensed Consolidated Statement of Changes in<br>Shareholders' Equity for the Six Months Ended June 30,<br>2002 (unaudited)..... | 5    |
| Condensed Consolidated Statement of Cash Flows for the Six<br>Months Ended June 30, 2002 and 2001 (unaudited).....                | 6    |
| Notes to Condensed Consolidated Financial Statements<br>(unaudited).....  | 7    |
| Item 2. Management's Discussion and Analysis of Financial<br>Condition and Results of Operations.....                             | 10   |
| Item 3. Quantitative and Qualitative Disclosures About<br>Market Risk.....  | 27   |
| PART II. OTHER INFORMATION  |      |
| Item 1. Legal Proceedings.....  | 29   |
| Item 2. Changes in Securities and Use of Proceeds.....  | 29   |
| Item 3. Defaults upon Senior Securities.....  | 29   |
| Item 4. Submission of Matters to a Vote of Security<br>Holders.....   | 29   |
| Item 5. Other Information.....  | 29   |
| Item 6. Exhibits and Reports on Form 8-K.....   | 29   |
| Signatures.....   | 31   |

## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

#### REPORT OF INDEPENDENT ACCOUNTANTS

Board of Directors and Shareholders  
Southwest Bancorporation of Texas, Inc.:

We have reviewed the accompanying condensed consolidated balance sheet of Southwest Bancorporation of Texas, Inc. and subsidiaries (the "Company") as of June 30, 2002, the related condensed consolidated statements of income for each of the three-month and six-month periods ended June 30, 2002 and 2001, the condensed consolidated statement of changes in shareholders' equity for the six-month period ended June 30, 2002 and the condensed consolidated statement of cash flows for the six-month periods ended June 30, 2002 and 2001. These financial statements are the responsibility of the Company's management.

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet as of December 31, 2001, and the related consolidated statements of income, of changes in shareholders' equity, and of cash flows for the year then ended (not presented herein), and in our report dated February 25, 2002 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 2001, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers LLP

Houston, Texas  
July 16, 2002

2

### SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED)

|  | JUNE 30,<br>2002  | DECEMBER 31,<br>2001 |
|--|---|----------------------|
|  | -----   | -----                |
|  | (DOLLARS IN THOUSANDS, EXCEPT<br>SHARE AND PER SHARE AMOUNTS) |                      |
| <b>ASSETS</b>                                      |   |                      |
| Cash and due from banks.....                       | \$ 182,352  | \$ 272,823           |
| Federal funds sold and other cash equivalents..... | 95,404  | 72,633               |
|  | -----   | -----                |
| Total cash and cash equivalents.....               | 277,756   | 345,456              |
| Securities available for sale.....                 | 1,162,966   | 1,068,315            |
| Loans held for sale.....                           | 70,577  | 87,024               |
| Loans held for investment.....                     | 2,813,133   | 2,672,458            |
| Allowance for loan losses.....                     | (33,025)  | (31,390)             |
| Premises and equipment, net.....                   | 87,313  | 59,924               |
| Accrued interest receivable.....                   | 18,694  | 20,706               |
| Other assets.....                                  | 151,113   | 178,663              |
|  | -----   | -----                |
| Total assets.....                                  | \$4,548,527   | \$4,401,156          |
|  | =====   | =====                |

#### LIABILITIES AND SHAREHOLDERS' EQUITY

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

## Deposits:

|   |             |            |
|---|-------------|------------|
| Demand -- noninterest-bearing.....                | \$1,042,127 | \$ 987,752 |
| Demand -- interest-bearing.....                   | 29,806      | 38,373     |
| Money market accounts.....                        | 1,429,539   | 1,403,796  |
| Savings.....                                      | 96,792      | 86,237     |
| Time, \$100 and over.....                         | 632,062     | 554,120    |
| Other time.....                                   | 353,156     | 358,355    |
|   | -----       | -----      |
| Total deposits.....                               | 3,583,482   | 3,428,633  |
| Securities sold under repurchase agreements.....  | 267,852     | 358,401    |
| Other borrowings.....                             | 263,616     | 229,578    |
| Accrued interest payable.....                     | 2,092       | 2,562      |
| Other liabilities.....                            | 19,517      | 18,840     |
|   | -----       | -----      |
| Total liabilities.....                            | 4,136,559   | 4,038,014  |
|   | -----       | -----      |
| Minority interest in consolidated subsidiary..... | 1,461       | 1,408      |
|   | -----       | -----      |

## Commitments and contingencies

### Shareholders' equity:

|   |             |             |
|---|-------------|-------------|
| Common stock -- \$1 par value, 150,000,000 shares<br>authorized; 33,632,316 issued and outstanding at June<br>30, 2002 and 32,924,098 issued and outstanding at<br>December 31, 2001..... | 33,632      | 32,924      |
| Additional paid-in capital.....   | 83,110      | 73,388      |
| Retained earnings.....  | 280,279     | 251,552     |
| Accumulated other comprehensive income.....   | 13,486      | 3,870       |
|   | -----       | -----       |
| Total shareholders' equity.....   | 410,507     | 361,734     |
|   | -----       | -----       |
| Total liabilities and shareholders' equity.....   | \$4,548,527 | \$4,401,156 |
|   | =====       | =====       |

The accompanying notes are an integral part of the condensed consolidated financial statements.

3

## SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

### CONDENSED CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

|                                   | THREE MONTHS ENDED<br>JUNE 30,             |          | SIX MONTHS EN<br>JUNE 30, |       |
|-----------------------------------|--|----------|---------------------------|-------|
|                                   | 2002                                       | 2001     | 2002                      |       |
|                                   | -----                                      | -----    | -----                     | ----- |
|                                   | (DOLLARS IN THOUSANDS, EXCEPT PER SHARE AM |          |                           |       |
| Interest income:                  |  |          |                           |       |
| Loans.....                        | \$44,767                                   | \$51,832 | \$ 88,149                 | \$1   |
| Securities.....                   | 14,629                                     | 12,841   | 29,008                    |       |
| Federal funds sold and other..... | 186  | 754      | 377                       |       |
|                                   | -----                                      | -----    | -----                     | ----- |
| Total interest income.....        | 59,582                                     | 65,427   | 117,534                   | 1     |
|                                   | -----                                      | -----    | -----                     | ----- |
| Interest expense:                 |  |          |                           |       |

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  |          |          |           |       |
|--|----------|----------|-----------|-------|
| Deposits.....  | 12,174   | 22,752   | 24,867    |       |
| Other borrowings.....                                    | 2,503    | 4,156    | 5,300     |       |
|  | -----    | -----    | -----     |       |
| Total interest expense.....                              | 14,677   | 26,908   | 30,167    |       |
|  | -----    | -----    | -----     |       |
| Net interest income.....                                 | 44,905   | 38,519   | 87,367    |       |
| Provision for loan losses.....                           | 3,250    | 1,750    | 5,750     |       |
|  | -----    | -----    | -----     |       |
| Net interest income after provision for loan losses..... | 41,655   | 36,769   | 81,617    |       |
|  | -----    | -----    | -----     |       |
| Noninterest income:                                      |          |          |           |       |
| Service charges on deposit accounts.....                 | 9,466    | 6,096    | 18,159    |       |
| Investment services.....                                 | 2,395    | 1,702    | 4,812     |       |
| Other fee income.....                                    | 2,968    | 2,488    | 5,774     |       |
| Other operating income.....                              | 1,837    | 2,660    | 3,537     |       |
| Gain on sale of loans, net.....                          | 1,008    | 1,076    | 1,586     |       |
| Gain on sale of securities, net.....                     | 1        | 8        | 2         |       |
|  | -----    | -----    | -----     |       |
| Total noninterest income.....                            | 17,675   | 14,030   | 33,870    |       |
|  | -----    | -----    | -----     |       |
| Noninterest expenses:                                    |          |          |           |       |
| Salaries and employee benefits.....                      | 21,487   | 19,496   | 42,460    |       |
| Occupancy expense.....                                   | 5,631    | 5,083    | 11,116    |       |
| Other operating expenses.....                            | 10,109   | 7,745    | 19,850    |       |
|  | -----    | -----    | -----     |       |
| Total noninterest expenses.....                          | 37,227   | 32,324   | 73,426    |       |
|  | -----    | -----    | -----     |       |
| Income before income taxes and minority interest.....    | 22,103   | 18,475   | 42,061    |       |
| Provision for income taxes.....                          | 6,897    | 5,914    | 13,285    |       |
|  | -----    | -----    | -----     |       |
| Income before minority interest.....                     | 15,206   | 12,561   | 28,776    |       |
| Minority interest.....                                   | 24       | 17       | 49        |       |
|  | -----    | -----    | -----     |       |
| Net income.....  | \$15,182 | \$12,544 | \$ 28,727 | \$    |
|  | =====    | =====    | =====     | ===== |
| Earnings per common share:                               |          |          |           |       |
| Basic.....   | \$ 0.46  | \$ 0.38  | \$ 0.87   | \$    |
|  | =====    | =====    | =====     | ===== |
| Diluted.....   | \$ 0.44  | \$ 0.37  | \$ 0.84   | \$    |
|  | =====    | =====    | =====     | ===== |

The accompanying notes are an integral part of the condensed consolidated financial statements.

4

## SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

| COMMON STOCK |         | ADDITIONAL<br>PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS | ACCUMULATED<br>OTHER<br>COMPREHENSIVE<br>INCOME |
|--------------|---------|----------------------------------|----------------------|---|
| SHARES       | DOLLARS |                                  |                      |   |
| -----        | -----   | -----                            | -----                | -----   |

(DOLLARS IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  |            |          |          |           |          |
|--|------------|----------|----------|-----------|----------|
| BALANCE, DECEMBER 31, 2001.....  | 32,924,098 | \$32,924 | \$73,388 | \$251,552 | \$ 3,870 |
| Exercise of stock options.....   | 558,883    | 559      | 9,708    |           |          |
| Issuance of restricted common<br>stock.....  | 149,335    | 149      | (149)    |           |          |
| Deferred compensation<br>amortization.....   |            |          | 163      |           |          |
| Comprehensive income:  |            |          |          |           |          |
| Net income for the six months<br>ended June 30, 2002.....  |            |          |          | 28,727    |          |
| Net change in unrealized<br>appreciation on securities<br>available for sale, net of<br>deferred taxes of \$5,299..... |            |          |          |           | 9,616    |
| Total comprehensive income.....  |            |          |          |           |          |
| BALANCE, JUNE 30, 2002.....  | 33,632,316 | \$33,632 | \$83,110 | \$280,279 | \$13,486 |
|  | =====      | =====    | =====    | =====     | =====    |

The accompanying notes are an integral part of the condensed consolidated financial statements.

5

## SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

|  | SIX MONTHS ENDED<br>JUNE 30, |           |
|--|------------------------------|-----------|
|  | 2002                         | 2001      |
|  | (DOLLARS IN THOUSANDS)       |           |
| Cash flows from operating activities:  |                              |           |
| Net income.....  | \$ 28,727                    | \$ 25,059 |
| Adjustments to reconcile net income to net cash provided<br>by operating activities: |                              |           |
| Provision for loan losses.....   | 5,750                        | 3,500     |
| Depreciation.....  | 4,308                        | 3,751     |
| Realized gain on securities available for sale, net.....                             | (2)                          | (25)      |
| Amortization and accretion of securities' premiums and<br>discounts, net.....        | 1,740                        | (266)     |
| Amortization of mortgage servicing rights.....                                       | 1,671                        | 1,352     |
| Amortization of computer software.....   | 1,722                        | 1,189     |
| Other amortization.....  | 163                          | 183       |
| Minority interest in net income of consolidated<br>subsidiary.....                   | 49                           | 47        |
| Gain on sale of loans, net.....  | (1,586)                      | (1,796)   |
| Origination of loans held for sale and mortgage<br>servicing rights.....             | (78,172)                     | (68,144)  |
| Proceeds from sales of loans.....  | 95,087                       | 72,773    |
| Income tax benefit from exercise of stock options.....                               | 4,604                        | 1,370     |
| Decrease in accrued interest receivable, prepaid<br>expenses and other assets.....   | 24,812                       | 10,985    |
| Increase (decrease) in accrued interest payable and                                  |                              |           |

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  |           |            |
|--|-----------|------------|
| other liabilities.....   | 207       | (8,076)    |
| Other, net.....  | 245       | (302)      |
|  | -----     | -----      |
| Net cash provided by operating activities.....                                 | 89,325    | 41,600     |
|  | -----     | -----      |
| Cash flows from investing activities:  |           |            |
| Proceeds from maturity and call of securities available<br>for sale.....       | 20,117    | 99,762     |
| Principal paydowns of mortgage-backed securities available<br>for sale.....    | 175,885   | 65,614     |
| Proceeds from sale of securities available for sale.....                       | --        | 25,920     |
| Purchase of securities available for sale.....                                 | (270,174) | (150,784)  |
| Purchase of Federal Reserve Bank stock.....                                    | (118)     | --         |
| Proceeds from redemption of Federal Home Loan Bank<br>stock.....               | 5,699     | 10,126     |
| Purchase of Federal Home Loan Bank stock.....                                  | (12,630)  | --         |
| Net increase in loans held for investment.....                                 | (145,722) | (122,573)  |
| Purchase of Bank-owned life insurance policies.....                            | --        | (50,000)   |
| Purchase of premises and equipment.....  | (34,461)  | (10,727)   |
| Proceeds from sale of premises and equipment.....                              | 801       | 984        |
| Purchase of mortgage servicing rights.....                                     | (423)     | (315)      |
|  | -----     | -----      |
| Net cash used in investing activities.....                                     | (261,026) | (131,993)  |
|  | -----     | -----      |
| Cash flows from financing activities:  |           |            |
| Net increase (decrease) in noninterest-bearing demand<br>deposits.....         | 54,375    | (17,168)   |
| Net increase in time deposits.....   | 72,743    | 2,176      |
| Net increase in other interest-bearing deposits.....                           | 27,731    | 171,118    |
| Net increase (decrease) in securities sold under<br>repurchase agreements..... | (90,549)  | 19,868     |
| Net increase (decrease) in other short-term borrowings....                     | 34,215    | (204,498)  |
| Payments on long-term borrowings.....  | (177)     | (163)      |
| Net proceeds from exercise of stock options.....                               | 5,663     | 1,389      |
|  | -----     | -----      |
| Net cash provided by (used in) financing<br>activities.....                    | 104,001   | (27,278)   |
|  | -----     | -----      |
| Net decrease in cash and cash equivalents.....                                 | (67,700)  | (117,671)  |
| Cash and cash equivalents at beginning of period.....                          | 345,456   | 411,306    |
|  | -----     | -----      |
| Cash and cash equivalents at end of period.....                                | \$277,756 | \$ 293,635 |
|  | =====     | =====      |

The accompanying notes are an integral part of the condensed consolidated financial statements.

6

## SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

#### 1. BASIS OF PRESENTATION

The unaudited condensed consolidated financial statements include the accounts of Southwest Bancorporation of Texas, Inc. (the "Company") and its direct and indirect wholly-owned subsidiaries, Southwest Holding Delaware, Inc. (the "Delaware Company"), Southwest Bank of Texas National Association (the

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

"Bank"), Mitchell Mortgage Company, LLC ("Mitchell"), Fairview, Inc., SWBT Securities, Inc. and SWBT Insurance Agency, Inc. The consolidated financial statements also include the accounts of First National Bank of Bay City, a 58% owned subsidiary of the Delaware Company. All material intercompany accounts and transactions have been eliminated. In the opinion of management, the unaudited condensed consolidated financial statements reflect all adjustments, consisting only of normal and recurring adjustments, necessary for a fair statement of the Company's consolidated financial position at June 30, 2002 and December 31, 2001, consolidated net income for the three and six months ended June 30, 2002 and 2001, consolidated cash flows for the six months ended June 30, 2002 and 2001 and the consolidated changes in shareholders' equity for the six months ended June 30, 2002. Interim period results are not necessarily indicative of results of operations or cash flows for a full-year period.

These financial statements and the notes thereto should be read in conjunction with the Company's annual report on Form 10-K for the year ended December 31, 2001.

### New Accounting Pronouncements

On June 29, 2001, the Financial Accounting Standards Board approved Statement of Financial Accounting Standards (SFAS) No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 141 amends APB Opinion No. 16, Business Combinations, to prohibit use of the pooling-of-interests (pooling) method of accounting for business combinations initiated after June 30, 2001 and require the use of purchase accounting.

Goodwill generated from purchase business combinations consummated prior to the issuance of SFAS No. 142 was amortized on a straight-line basis over 20 years. SFAS No. 142 addresses the initial recognition and measurement of intangible assets acquired outside a business combination and the recognition and measurement of goodwill and other intangible assets subsequent to acquisition. Under the new standard, goodwill and intangible assets deemed to have indefinite lives are no longer amortized, but instead are tested at least annually for impairment. The standard was adopted by the Company on January 1, 2002 and the impact of adoption was immaterial.

### Reclassifications

Certain previously reported amounts have been reclassified to conform to the 2002 financial statement presentation. These reclassifications had no effect on net income or shareholders' equity.

## 2. COMPREHENSIVE INCOME

Comprehensive income consists of the following:

|  | THREE MONTHS ENDED<br>JUNE 30, |          | SIX MONTHS ENDED<br>JUNE 30, |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | 2002                           | 2001     | 2002                         | 2001     |
| Net income.....  | \$15,182                       | \$12,544 | \$28,727                     | \$25,059 |
| Net change in unrealized appreciation<br>(depreciation) on securities available for<br>sale, net of tax..... | 12,430                         | (1,726)  | 9,616                        | 5,852    |
| Total comprehensive income.....  | \$27,612                       | \$10,818 | \$38,343                     | \$30,911 |



# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

7

## SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### 3. EARNINGS PER COMMON SHARE

Earnings per common share is computed as follows:

|   | THREE MONTHS ENDED<br>JUNE 30, |          | SIX MONTHS ENDED<br>JUNE 30, |          |
|---|--------------------------------|----------|------------------------------|----------|
|   | 2002                           | 2001     | 2002                         | 2001     |
| Net income.....   | \$15,182                       | \$12,544 | \$28,727                     | \$25,059 |
|   | =====                          | =====    | =====                        | =====    |
| Divided by average common shares and common<br>share equivalents:   |                                |          |                              |          |
| Average common shares.....  | 33,345                         | 32,838   | 33,152                       | 32,807   |
| Average common shares issuable under the<br>stock option plans..... | 1,067                          | 1,199    | 1,096                        | 1,293    |
|   | -----                          | -----    | -----                        | -----    |
| Total average common shares and common share<br>equivalents.....    | 34,412                         | 34,037   | 34,248                       | 34,100   |
|   | =====                          | =====    | =====                        | =====    |
| Basic earnings per common share.....                                | \$ 0.46                        | \$ 0.38  | \$ 0.87                      | \$ 0.76  |
|   | =====                          | =====    | =====                        | =====    |
| Diluted earnings per common share.....                              | \$ 0.44                        | \$ 0.37  | \$ 0.84                      | \$ 0.73  |
|   | =====                          | =====    | =====                        | =====    |

Stock options outstanding of 87 and 93 for the three months ended June 30, 2002 and 2001, respectively, and 103 and 87 for the six months ended June 30, 2002 and 2001, respectively, have not been included in diluted earnings per share because to do so would have been antidilutive for the periods presented. Stock options are antidilutive when the exercise price is higher than the current market price of the Company's common stock.

#### 4. SEGMENT INFORMATION

The Company has two operating segments: the bank and the mortgage company. Each segment is managed separately because each business requires different marketing strategies and each offers different products and services.

The Company evaluates each segment's performance based on the revenue and expenses from its operations, excluding non-recurring items. Intersegment financing arrangements are accounted for at current market rates as if they were with third parties.

Summarized financial information by operating segment for the three and six months ended June 30, 2002 and 2001 follows:

THREE MONTHS ENDED JUNE 30,

Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

| 2002  |           |          |              |              |           |          |
|---|-----------|----------|--------------|--------------|-----------|----------|
|   | BANK      | MORTGAGE | ELIMINATIONS | CONSOLIDATED | BANK      | MORTGAGE |
| Interest income.....                                  | \$ 57,229 | \$ 3,982 | \$ (1,629)   | \$ 59,582    | \$ 63,127 | \$ 4,982 |
| Interest expense.....                                 | 14,677    | 1,629    | (1,629)      | 14,677       | 26,908    | 2,629    |
| Net interest income...                                | 42,552    | 2,353    | --           | 44,905       | 36,219    | 2,353    |
| Provision for loan losses.....                        | 3,168     | 82       | --           | 3,250        | 1,864     | (1,864)  |
| Noninterest income....                                | 16,041    | 1,634    | --           | 17,675       | 11,947    | 2,041    |
| Noninterest expense...                                | 34,885    | 2,342    | --           | 37,227       | 30,225    | 2,042    |
| Income before income taxes and minority interest..... | \$ 20,540 | \$ 1,563 | \$ --        | \$ 22,103    | \$ 16,077 | \$ 2,353 |
|   | =====     | =====    | =====        | =====        | =====     | =====    |

8

SOUTHWEST BANCORPORATION OF TEXAS, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

| SIX MONTHS ENDED JUNE 30, 2002                        |             |           |              |              |             |           |
|---|-------------|-----------|--------------|--------------|-------------|-----------|
|   | BANK        | MORTGAGE  | ELIMINATIONS | CONSOLIDATED | BANK        | MORTGAGE  |
| Interest income.....                                  | \$ 112,633  | \$ 8,102  | \$ (3,201)   | \$ 117,534   | \$ 131,708  | \$ 10,402 |
| Interest expense.....                                 | 30,167      | 3,201     | (3,201)      | 30,167       | 58,854      | 5,902     |
| Net interest income...                                | 82,466      | 4,901     | --           | 87,367       | 72,854      | 4,500     |
| Provision for loan losses.....                        | 5,586       | 164       | --           | 5,750        | 3,342       | 1,642     |
| Noninterest income....                                | 30,898      | 2,972     | --           | 33,870       | 23,642      | 3,898     |
| Noninterest expense...                                | 68,799      | 4,627     | --           | 73,426       | 60,155      | 4,127     |
| Income before income taxes and minority interest..... | \$ 38,979   | \$ 3,082  | \$ --        | \$ 42,061    | \$ 32,999   | \$ 3,900  |
|   | =====       | =====     | =====        | =====        | =====       | =====     |
| Total assets.....                                     | \$4,524,452 | \$259,379 | \$ (235,304) | \$4,548,527  | \$3,921,246 | \$270,246 |
|   | =====       | =====     | =====        | =====        | =====       | =====     |

Intersegment interest was paid to the Bank by the mortgage company in the amount of \$1,629 and \$2,659 for the three months ended June 30, 2002 and 2001, respectively. For the six months ended June 30, 2002 and 2001, intersegment interest was \$3,201 and \$5,990, respectively. Advances from the Bank to the mortgage company of \$235,304 and \$254,029 were eliminated in consolidation at June 30, 2002 and 2001, respectively.

9

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### SPECIAL CAUTIONARY NOTICE REGARDING FORWARD-LOOKING STATEMENTS

Certain of the matters discussed in this document and in documents incorporated by reference herein, including matters discussed under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations," may constitute forward-looking statements for purposes of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended, and as such may involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. The words "expect," "anticipate," "intend," "plan," "believe," "seek," "estimate," and similar expressions are intended to identify such forward-looking statements. The Company's actual results may differ materially from the results anticipated in these forward-looking statements due to a variety of factors, including, without limitation: (a) the effects of future economic conditions on the Company and its customers; (b) governmental monetary and fiscal policies, as well as legislative and regulatory changes; (c) the risks of changes in interest rates on the level and composition of deposits, loan demand, and the values of loan collateral, securities and interest rate protection agreements, as well as interest rate risks; (d) the effects of competition from other commercial banks, thrifts, mortgage banking firms, consumer finance companies, credit unions, securities brokerage firms, insurance companies, money market and other mutual funds and other financial institutions operating in the Company's market area and elsewhere, including institutions operating locally, regionally, nationally and internationally, together with such competitors offering banking products and services by mail, telephone, computer and the internet; and (e) the failure of assumptions underlying the establishment of reserves for loan losses and estimations of values of collateral and various financial assets and liabilities. All written or oral forward-looking statements attributable to the Company are expressly qualified in their entirety by these cautionary statements.

#### OVERVIEW

Total assets at June 30, 2002 and December 31, 2001 were \$4.55 billion and \$4.40 billion, respectively. Gross loans were \$2.88 billion at June 30, 2002, an increase of \$124.2 million, or 5%, from \$2.76 billion at December 31, 2001. Shareholders' equity was \$410.5 million and \$361.7 million at June 30, 2002 and December 31, 2001, respectively.

For the six months ended June 30, 2002, net income was \$28.7 million (\$0.84 per diluted share) compared to \$25.1 million (\$0.73 per diluted share) for the same period in 2001, an increase of 15%. For the three months ended June 30, 2002, net income was \$15.2 million (\$0.44 per diluted share) compared to \$12.5 million (\$0.37 per diluted share) for the same period in 2001, an increase of 21%. Return on average assets and return on average common shareholders' equity for the three months ended June 30, 2002 was 1.39% and 15.60%, respectively, as compared to 1.30% and 15.56% for the three months ended June 30, 2001. For the six months ended June 30, 2002, return on average assets and return on average common shareholders' equity was 1.33% and 15.20%, respectively, as compared to 1.31% and 16.02% for the six months ended June 30, 2001. Return on average assets is calculated by dividing annualized net income by the daily average of total assets. Return on average common shareholders' equity is calculated by dividing annualized net income by the daily average of common shareholders' equity.

#### RESULTS OF OPERATIONS

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

### INTEREST INCOME

Interest income for the three months ended June 30, 2002 was \$59.6 million, a decrease of \$5.8 million, or 9%, from the three months ended June 30, 2001. This decrease in interest income is due to a decrease in the average yield on interest-earning assets to 6.01% for the three months ended June 30, 2002, a decrease of 156 basis points when compared to the same period in 2001. This decrease is partially offset by a \$510.1 million increase in average interest-earning assets to \$3.98 billion for the three months ended June 30, 2002, a 15% increase from the same period last year. For the six months ended June 30, 2002, interest income

10

was \$117.5 million, an \$18.6 million, or 14%, decrease from the same period a year ago. This decrease in interest income is due to a decrease in the average yield on interest-earning assets to 6.02% for the six months ended June 30, 2002, a decrease of 189 basis points when compared to the same period in 2001. This decrease is partially offset by a \$467.8 million increase in average interest-earning assets to \$3.94 billion for the six months ended June 30, 2002, a 13% increase from the same period last year.

Interest income on loans decreased \$7.1 million to \$44.8 million for the three months ended June 30, 2002. This decrease was due to a 174 basis point decrease in the average yield on loans to 6.32% for the three months ended June 30, 2002, compared to 8.06% for the same period last year. This decrease is partially offset by a \$263.7 million increase in average loans outstanding to \$2.84 billion for the three months ended June 30, 2002, a 10% increase from the same period a year ago.

For the six months ended June 30, 2002, interest income on loans decreased 18% to \$88.1 million, down from \$107.8 million for the same period last year. This decrease was due to a 215 basis point decrease in the average yield on loans to 6.33% for the six months ended June 30, 2002, compared to 8.48% for the same period last year. This decrease is partially offset by a \$244.5 million increase in average loans outstanding to \$2.81 billion for the six months ended June 30, 2002, a 10% increase from the same period a year ago.

### INTEREST EXPENSE

Interest expense on deposits and other borrowings for the three months ended June 30, 2002 was \$14.7 million, a decrease of \$12.2 million, or 45%, from the three months ended June 30, 2001. This decrease in interest expense was attributable to a decrease in the average rate on interest-bearing liabilities to 1.96% for the period, a decrease of 201 basis points when compared to the same period in 2001. This decrease is partially offset by a \$281.9 million increase in average interest-bearing liabilities to \$3.00 billion for the three months ended June 30, 2002, an increase of 10% from the same period last year.

Interest expense on deposits and other borrowings for the six months ended June 30, 2002 was \$30.2 million, a decrease of \$28.7 million, or 49%, from the six months ended June 30, 2001. This decrease in interest expense was attributable to a decrease in the average rate on interest-bearing liabilities to 2.01% for the period, a decrease of 236 basis points when compared to the same period in 2001. This decrease is partially offset by a \$306.4 million increase in average interest-bearing liabilities to \$3.02 billion for the six months ended June 30, 2002, an increase of 11% from the same period last year.

### NET INTEREST INCOME

Net interest income for the three months ended June 30, 2002 was \$44.9 million compared to \$38.5 million in 2001, an increase of \$6.4 million, or 17%.

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

Growth in average interest-earning assets, primarily loans and securities, was \$510.1 million, or 15%, while yields decreased 156 basis points to 6.01%. Yields decreased throughout 2001 as the Bank's prime lending rate decreased. The impact of the growth in average interest-earning assets was partially offset by a \$281.9 million, or 10%, increase in average interest-bearing liabilities, offset by a decrease in the rate paid on interest-bearing liabilities of 201 basis points to 1.96% in 2002.

For the six months ended June 30, 2002, net interest income was \$87.4 million compared to \$77.3 million in 2001, an increase of \$10.1 million, or 13%. Growth in average interest-earning assets, primarily loans and securities, was \$467.8 million, or 13%, while yields decreased 189 basis points to 6.02%. The impact of the growth in average interest-earning assets was partially offset by a \$306.4 million, or 11%, increase in average interest-bearing liabilities, offset by a decrease in the rate paid on interest-bearing liabilities of 236 basis points to 2.01% in 2002.

For the three months ended June 30, 2002, the net interest margin increased to 4.53% compared to 4.45% for the three months ended June 30, 2001. This increase resulted from a decrease in the cost of funds of 201 basis points from 3.97% for the three months ended June 30, 2001 to 1.96% for the three months ended June 30, 2002. This decrease in the cost of funds was partially offset by a decrease in the yield on interest-earning assets of 156 basis points, from 7.57% for the three months ended June 30, 2001 to 6.01% for the three

11

months ended June 30, 2002. For the six months ended June 30, 2002, the net interest margin declined to 4.48% compared to 4.49% for the six months ended June 30, 2001. This decrease resulted from a decrease in the yield on interest-earning assets of 189 basis points from 7.91% for the six months ended June 30, 2001 to 6.02% for the six months ended June 30, 2002. This decrease in the yield on interest-earning assets was partially offset by a decrease in the cost of funds of 236 basis points, from 4.37% for the six months ended June 30, 2001 to 2.01% for the six months ended June 30, 2002.

The following table presents for the periods indicated the total dollar amount of interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates. No tax equivalent adjustments were made and all average balances are daily average balances. Nonaccruing loans have been included in the table as loans carrying a zero yield. The yield on the securities portfolio is based on average historical cost balances and does give effect to changes in fair value that are reflected as a component of consolidated shareholders' equity.

| THREE MONTHS ENDED JUNE 30,       |                             |                           |                                   |                             |                           |
|-----------------------------------|-----------------------------|---------------------------|-----------------------------------|-----------------------------|---------------------------|
| 2002                              |                             |                           | 2001                              |                             |                           |
| AVERAGE<br>OUTSTANDING<br>BALANCE | INTEREST<br>EARNED/<br>PAID | AVERAGE<br>YIELD/<br>RATE | AVERAGE<br>OUTSTANDING<br>BALANCE | INTEREST<br>EARNED/<br>PAID | AVERAGE<br>YIELD/<br>RATE |
| (DOLLARS IN THOUSANDS)            |                             |                           |                                   |                             |                           |
| ASSETS                            |                             |                           |                                   |                             |                           |
| Interest-earning assets:          |                             |                           |                                   |                             |                           |
| Loans.....                        | \$2,841,618                 | \$44,767                  | 6.32%                             | \$2,577,869                 | \$51,832                  |

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|   |             |          |       |             |          |     |
|---|-------------|----------|-------|-------------|----------|-----|
| Securities.....                               | 1,089,573   | 14,629   | 5.39  | 823,346     | 12,841   | 6   |
| Federal funds sold and other...               | 47,671      | 186      | 1.56  | 67,566      | 754      | 4   |
|   | -----       | -----    | ----  | -----       | -----    | --- |
| Total interest-earning assets.....            | 3,978,862   | 59,582   | 6.01% | 3,468,781   | 65,427   | 7   |
|   | -----       | -----    | ----  | -----       | -----    | --- |
| Less allowance for loan losses...             | (33,142)    |          |       | (30,134)    |          |     |
|   | -----       |          |       | -----       |          |     |
| Noninterest-earning assets.....               | 3,945,720   |          |       | 3,438,647   |          |     |
|   | 424,419     |          |       | 430,644     |          |     |
|   | -----       |          |       | -----       |          |     |
| Total assets.....                             | \$4,370,139 |          |       | \$3,869,291 |          |     |
|   | =====       |          |       | =====       |          |     |
| LIABILITIES AND SHAREHOLDERS' EQUITY          |             |          |       |             |          |     |
| Interest-bearing liabilities:                 |             |          |       |             |          |     |
| Money market and savings deposits.....        |             |          |       |             |          |     |
|   | \$1,493,217 | 5,161    | 1.39% | \$1,430,439 | 11,150   | 3   |
| Certificates of deposit.....                  | 929,548     | 7,013    | 3.03  | 864,802     | 11,602   | 5   |
| Repurchase agreements and borrowed funds..... | 575,363     | 2,503    | 1.74  | 420,976     | 4,156    | 3   |
|   | -----       | -----    | ----  | -----       | -----    | --- |
| Total interest-bearing liabilities.....       | 2,998,128   | 14,677   | 1.96% | 2,716,217   | 26,908   | 3   |
|   | -----       | -----    | ----  | -----       | -----    | --- |
| Noninterest-bearing liabilities:              |             |          |       |             |          |     |
| Noninterest-bearing demand deposits.....      |             |          |       |             |          |     |
|   | 954,006     |          |       | 794,470     |          |     |
| Other liabilities.....                        | 27,560      |          |       | 35,163      |          |     |
|   | -----       |          |       | -----       |          |     |
| Total liabilities.....                        | 3,979,694   |          |       | 3,545,850   |          |     |
|   | -----       |          |       | -----       |          |     |
| Shareholders' equity.....                     | 390,445     |          |       | 323,441     |          |     |
|   | -----       |          |       | -----       |          |     |
| Total liabilities and shareholder's equity... | \$4,370,139 |          |       | \$3,869,291 |          |     |
|   | =====       |          |       | =====       |          |     |
| Net interest income.....                      |             | \$44,905 |       |             | \$38,519 |     |
|   |             | =====    |       |             | =====    |     |
| Net interest spread.....                      |             |          | 4.05% |             |          | 3   |
|   |             |          | ===== |             |          | --- |
| Net interest margin.....                      |             |          | 4.53% |             |          | 4   |
|   |             |          | ===== |             |          | --- |

12

SIX MONTHS ENDED JUNE 30,

| 2002                              |                             |                           | 2001                              |                             |
|-----------------------------------|-----------------------------|---------------------------|-----------------------------------|-----------------------------|
| AVERAGE<br>OUTSTANDING<br>BALANCE | INTEREST<br>EARNED/<br>PAID | AVERAGE<br>YIELD/<br>RATE | AVERAGE<br>OUTSTANDING<br>BALANCE | INTEREST<br>EARNED/<br>PAID |

(DOLLARS IN THOUSANDS)

ASSETS

Interest-earning assets:

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|   |             |           |       |             |           |
|---|-------------|-----------|-------|-------------|-----------|
| Loans.....                                      | \$2,807,782 | \$ 88,149 | 6.33% | \$2,563,291 | \$107,809 |
| Securities.....                                 | 1,081,950   | 29,008    | 5.41  | 831,804     | 26,434    |
| Federal funds sold and other.....               | 46,650      | 377       | 1.63  | 73,473      | 1,880     |
|   | -----       | -----     | ----  | -----       | -----     |
| Total interest-earning assets.....              | 3,936,382   | 117,534   | 6.02% | 3,468,568   | 136,123   |
|   | -----       | -----     | ----  | -----       | -----     |
| Less allowance for loan losses.....             | (32,824)    |           |       | (29,462)    |           |
|   | -----       |           |       | -----       |           |
|   | 3,903,558   |           |       | 3,439,106   |           |
| Noninterest-earning assets.....                 | 453,874     |           |       | 424,089     |           |
|   | -----       |           |       | -----       |           |
| Total assets.....                               | \$4,357,432 |           |       | \$3,863,195 |           |
|   | =====       |           |       | =====       |           |
| LIABILITIES AND SHAREHOLDERS' EQUITY            |             |           |       |             |           |
| Interest-bearing liabilities:                   |             |           |       |             |           |
| Money market and savings deposits.....          |             |           |       |             |           |
|   | \$1,490,339 | 10,325    | 1.40% | \$1,399,698 | 24,435    |
| Certificates of deposits.....                   | 923,749     | 14,542    | 3.17  | 880,352     | 24,840    |
| Repurchase agreements and borrowed funds.....   | 607,675     | 5,300     | 1.76  | 435,315     | 9,579     |
|   | -----       | -----     | ----  | -----       | -----     |
| Total interest-bearing liabilities.....         | 3,021,763   | 30,167    | 2.01% | 2,715,365   | 58,854    |
|   | -----       | -----     | ----  | -----       | -----     |
| Noninterest-bearing liabilities:                |             |           |       |             |           |
| Noninterest-bearing demand deposits.....        |             |           |       |             |           |
|   | 929,278     |           |       | 797,332     |           |
| Other liabilities.....                          | 25,265      |           |       | 35,103      |           |
|   | -----       |           |       | -----       |           |
| Total liabilities.....                          | 3,976,306   |           |       | 3,547,800   |           |
| Shareholders' equity.....                       | 381,126     |           |       | 315,395     |           |
|   | -----       |           |       | -----       |           |
| Total liabilities and shareholders' equity..... | \$4,357,432 |           |       | \$3,863,195 |           |
|   | =====       |           |       | =====       |           |
| Net interest income.....                        |             | \$ 87,367 |       |             | \$ 77,269 |
|   |             | =====     |       |             | =====     |
| Net interest spread.....                        |             |           | 4.01% |             |           |
|   |             |           | ===== |             |           |
| Net interest margin.....                        |             |           | 4.48% |             |           |
|   |             |           | ===== |             |           |

13

The following table presents the dollar amount of changes in interest income and interest expense for the major components of interest-earning assets and interest-bearing liabilities and distinguishes between the increase (decrease) related to outstanding balances and the volatility of interest rates. For purposes of this table, changes attributable to both rate and volume which cannot be segregated have been allocated.

| THREE MONTHS ENDED JUNE 30, | SIX MONTHS ENDED JUNE 30, |
|-----------------------------|---------------------------|
| -----                       | -----                     |
| 2002 VS. 2001               | 2002 VS. 2001             |
| -----                       | -----                     |
| INCREASE (DECREASE)         | INCREASE (DECREASE)       |

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|   | DUE TO                 |             |            | DUE TO   |              |             |
|---|------------------------|-------------|------------|----------|--------------|-------------|
|   | VOLUME                 | RATE        | TOTAL      | VOLUME   | RATE         | TOTAL       |
|   | (DOLLARS IN THOUSANDS) |             |            |          |              |             |
| INTEREST-EARNING ASSETS:                              |                        |             |            |          |              |             |
| Loans.....  | \$5,303                | \$ (12,368) | \$ (7,065) | \$10,283 | \$ (29,943)  | \$ (19,660) |
| Securities.....                                       | 4,152                  | (2,364)     | 1,788      | 7,949    | (5,375)      | 2,574       |
| Federal funds sold and other.....                     | (222)                  | (346)       | (568)      | (686)    | (817)        | (1,503)     |
|   | -----                  | -----       | -----      | -----    | -----        | -----       |
| Total increase (decrease) in<br>interest income.....  | 9,233                  | (15,078)    | (5,845)    | 17,546   | (36,135)     | (18,589)    |
|   | -----                  | -----       | -----      | -----    | -----        | -----       |
| INTEREST-BEARING LIABILITIES:                         |                        |             |            |          |              |             |
| Money market and savings<br>deposits.....             | 489                    | (6,478)     | (5,989)    | 1,582    | (15,692)     | (14,110)    |
| Certificates of deposit.....                          | 869                    | (5,458)     | (4,589)    | 1,224    | (11,522)     | (10,298)    |
| Repurchase agreements and<br>borrowed funds.....      | 1,524                  | (3,177)     | (1,653)    | 3,793    | (8,072)      | (4,279)     |
|   | -----                  | -----       | -----      | -----    | -----        | -----       |
| Total increase (decrease) in<br>interest expense..... | 2,882                  | (15,113)    | (12,231)   | 6,599    | (35,286)     | (28,687)    |
|   | -----                  | -----       | -----      | -----    | -----        | -----       |
| Increase (decrease) in net<br>interest income.....    | \$6,351                | \$      35  | \$   6,386 | \$10,947 | \$     (849) | \$  10,098  |
|   | -----                  | -----       | -----      | -----    | -----        | -----       |

## PROVISION FOR LOAN LOSSES

The provision for loan losses represents the current period credit cost associated with maintaining an appropriate allowance for credit losses. The loan loss provision for each period is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, management's assessment of the quality of the loan portfolio, the value of the underlying collateral on problem loans and the general economic conditions in the Company's market area. Periodic fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses. Although no assurance can be given, management believes that the present allowance for loan losses is adequate; however, actual loan losses may vary from current estimates.

For the quarter ended June 30, 2002, the methodology used to determine the provision for loan losses was unchanged from the prior period. The composition of the Company's loan portfolio remained relatively unchanged from December 31, 2001 and there was no material change in the lending programs or terms during the quarter.

The provision for loan losses was \$3.3 million for the three months ended June 30, 2002, as compared to \$1.8 million for the three months ended June 30, 2001. The provision for loan losses was \$5.8 million for the six months ended June 30, 2002, as compared to \$3.5 million for the six months ended June 30, 2001. The increase in the provision for loan losses corresponds to the increase in net charge-offs during the current year, in both absolute and relative terms. Net charge-offs were \$2.7 million for the three months ended June 30, 2002, as compared to \$227,000 for the three months ended June 30, 2001. Of the \$2.7 million in net charge-offs for the period, \$2.3 million is related to three commercial credits. Net charge-offs to average loans was 0.40% for the three months ended June 30, 2002, as compared to 0.04% for the three months ended June 30, 2001. For the six months ended June 30, 2002, net charge-offs were \$4.1 million, as compared to \$1.1 million for the same period last year. Net



# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

charge-offs to average loans was 0.30% for the six months ended June 30,

14

2002, as compared to 0.09% for the six months ended June 30, 2001.

In addition to the increase in net charge-offs, changes in general economic factors were considered when determining the amount of the provision for loan losses. Some of the factors include the slowing of the national and international economies, the turbulent performance of the stock market, and the increase in the local unemployment rate in the current year.

While the Company recognizes that the economic slowdown may adversely impact its borrowers' financial performance and ultimately their ability to repay their loans, management continues to be cautiously optimistic about the key credit indicators from the Company's loan portfolio. While the Company has experienced an increase in net charge-offs in the current year as a result of the factors noted above, its net charge-offs to average loans has been below the average of banks insured by the Federal Deposit Insurance Corporation. (See "-- Financial Condition -- Loan Review and Allowance for Loan Losses.")

## NONINTEREST INCOME

Noninterest income for the three months ended June 30, 2002 was \$17.7 million, an increase of \$3.7 million, or 26%, from \$14.0 million during the comparable period in 2001. Noninterest income for the six months ended June 30, 2002 was \$33.9 million, an increase of \$6.4 million, or 23%, from \$27.5 million during the comparable period in 2001. The following table shows the breakout of noninterest income between the bank and the mortgage company for the periods indicated.

|   | THREE MONTHS ENDED JUNE 30, |          |          |          |          |          | SIX MONTHS ENDED JUNE 30, |
|---|-----------------------------|----------|----------|----------|----------|----------|---------------------------|
|   | 2002                        |          |          | 2001     |          |          |                           |
|   | BANK                        | MORTGAGE | COMBINED | BANK     | MORTGAGE | COMBINED | BANK                      |
| Service charges on deposit accounts.... | \$ 9,466                    | \$ --    | \$ 9,466 | \$ 6,096 | \$ --    | \$ 6,096 | \$18,159                  |
| Investment services.....                | 2,395                       | --       | 2,395    | 1,702    | --       | 1,702    | 4,812                     |
| Factoring fee income.....               | 1,087                       | --       | 1,087    | 1,202    | --       | 1,202    | 2,307                     |
| Loan fee income.....                    | 302                         | 852      | 1,154    | 241      | 672      | 913      | 647                       |
| Bank-owned life insurance income....    | 1,207                       | --       | 1,207    | 1,170    | --       | 1,170    | 2,395                     |
| Letters of credit fee income.....       | 363                         | --       | 363      | 308      | --       | 308      | 703                       |
| Gain on sale of loans, net.....         | 467                         | 541      | 1,008    | --       | 1,076    | 1,076    | 467                       |
| Gain on sale of securities, net.....    | 1                           | --       | 1        | 8        | --       | 8        | 2                         |
| Other income.....                       | 753                         | 241      | 994      | 1,220    | 335      | 1,555    | 1,406                     |
| Total noninterest income.....           | \$16,041                    | \$1,634  | \$17,675 | \$11,947 | \$2,083  | \$14,030 | \$30,898                  |

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|   | SIX MONTHS ENDED JUNE 30, |          |          |
|---|---------------------------|----------|----------|
|   | -----                     |          |          |
|   | 2001                      |          |          |
|   | -----                     |          |          |
|   | BANK                      | MORTGAGE | COMBINED |
|   | -----                     | -----    | -----    |
| Service charges on deposit accounts.... | \$11,780                  | \$ --    | \$11,780 |
| Investment services.....                | 3,395                     | --       | 3,395    |
| Factoring fee income.....               | 2,346                     | --       | 2,346    |
| Loan fee income.....                    | 510                       | 1,249    | 1,759    |
| Bank-owned life insurance income....    | 2,090                     | --       | 2,090    |
| Letters of credit fee income.....       | 628                       | --       | 628      |
| Gain on sale of loans, net.....         | --                        | 1,796    | 1,796    |
| Gain on sale of securities, net.....    | 25                        | --       | 25       |
| Other income.....                       | 2,868                     | 807      | 3,675    |
|   | -----                     | -----    | -----    |
| Total noninterest income.....           | \$23,642                  | \$3,852  | \$27,494 |
|   | =====                     | =====    | =====    |

Banking Segment. The largest component of noninterest income is service charges on deposit accounts, which were \$9.5 million for the three months ended June 30, 2002, an increase of \$3.4 million, or 55%, from \$6.1 million for the same period last year. Service charges on deposit accounts were \$18.2 million for the six months ended June 30, 2002, an increase of \$6.4 million, or 54%, from \$11.8 million for the same period last year. Several factors contributed to this growth. First, the Bank's treasury management group continues to grow, with service charges from commercial analysis up \$1.2 million, or 39%, for the three months ended June 30, 2002 when compared to the same period last year. For the six months ended June 30, 2002, such charges were \$9.4 million, an increase of \$2.9 million, or 46%, from \$6.4 for the six

15

months ended June 30, 2001. This success at winning new business results from the Company's ability to design custom cost-effective cash management solutions for middle market and large corporate customers. Second, net NSF charges on deposit accounts were \$4.2 million for the three months ended June 30, 2002, an increase of \$1.7 million, or 69%, from \$2.5 million for the same period last year. Net NSF charges on deposit accounts were \$7.3 million for the six months ended June 30, 2002, an increase of \$2.7 million, or 60%, from \$2.7 million for the same period last year. This increase in NSF charges is primarily due to net fee income on a new deposit product. Additionally, the total number of deposit accounts grew from 147,136 at June 30, 2001 to 158,057 at June 30, 2002.

Investment services income was \$2.4 million for the three months ended June 30, 2002 compared to \$1.7 million for the same period last year, an increase of \$693,000, or 41%. For the six months ended June 30, 2002, investment services income was \$4.8 million, an increase of \$1.4 million, or 42%, from \$3.4 million for the six months ended June 30, 2001. The increase in investment services income is attributable to increased investment sales to commercial and retail customers and to the expanding foreign exchange department, as well as the

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

addition of several experienced calling officers and an increase in referrals from the Company's growing customer base.

Gain on sale of loans was \$467,000 for the three and six months ended June 30, 2002. This gain represents the premium for the sale of the Bank's credit card portfolio. There were no such transactions in the prior year.

Other income was \$753,000 for the three months ended June 30, 2002, a decrease of \$467,000, or 38%, from the same period last year. For the six months ended June 30, 2002, other income was \$1.4 million, a decrease of \$1.5 million, or 51%, from \$2.9 million for the six months ended June 30, 2001. This decrease is partially due to a gain recorded on the sale of Bank assets in the prior year and to a decrease in income from unconsolidated subsidiaries.

Mortgage Segment. Gain on sale of loans was \$541,000 for the three months ended June 30, 2002, a decrease of \$535,000, or 50%, from the same period last year. For the six months ended June 30, 2002, gain on sale of loans was \$1.1 million, a decrease of \$677,000, or 38%, from \$1.8 million for the six months ended June 30, 2001. This decrease in the gain on sale of loans is attributable to a reduction in the spread between the rates the mortgage company is offering and market rates.

Other income was \$241,000 for the three months ended June 30, 2002, a decrease of \$94,000, or 28%, from the same period last year. For the six months ended June 30, 2002, other income was \$451,000, a decrease of \$356,000, or 44%, from \$807,000 for the six months ended June 30, 2001. This decrease is the result of a decrease in loan servicing income in the current year as compared to the same period last year. Capitalized mortgage servicing costs are expensed as the underlying loans are paid off. Long term mortgage rates increased early in the first quarter of 2002. They subsequently declined, ending the first quarter at December 31, 2001 levels. During the second quarter of 2002, long term mortgage rates have continued to decline. When mortgage rates began to rise, borrowers may have believed that interest rates had reached their lowest level. This resulted in significant refinance activity in the first quarter of 2002. Such activity slowed in the second quarter of the year.

### NONINTEREST EXPENSES

For the three months ended June 30, 2002, noninterest expenses totaled \$37.2 million, an increase of \$4.9 million, or 15%, from \$32.3 million during 2001. For the six months ended June 30, 2002, noninterest expenses totaled \$73.4 million, an increase of \$9.1 million, or 14%, from the same period in 2001. The increase in noninterest expenses was primarily due to salaries and employee benefits and other operating expenses. The efficiency ratio is calculated by dividing total noninterest expenses by net interest income plus noninterest income, excluding net security gains (losses). An increase in the efficiency ratio indicates that more resources are being utilized to generate the same (or greater) volume of income while a decrease would indicate a more efficient allocation of resources. The efficiency ratio was 59.49% for the three months ended June 30, 2002 compared with 61.52% for the same period last year. For the six months ended June 30, 2002, the efficiency ratio was 60.57% compared with 61.41% for the same period last year. The decrease in the efficiency ratio in

16

2002 is primarily a result of the increase in noninterest income discussed in "-- Results of Operations -- Noninterest Income" above.

Salaries and employee benefits for the three months ended June 30, 2002 was \$21.5 million, an increase of \$2.0 million, or 10%, from the three months ended June 30, 2001. Salaries and employee benefits was \$42.5 million for the six months ended June 30, 2002, an increase of \$4.2 million, or 11%, from \$38.3 for

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

the same period last year. This increase was due primarily to hiring of additional personnel required to accommodate the Company's growth. Total end of period employees were 1,462 and 1,371 at June 30, 2002 and 2001, respectively.

Other operating expenses for the three months ended June 30, 2002 were \$10.1 million, an increase of \$2.4 million, or 31%, from the three months ended June 30, 2001. Other operating expenses were \$19.9 million for the six months ended June 30, 2002, an increase of \$3.9 million, or 24%, from \$16.0 million for the same period last year. Major categories within other operating expenses are professional expenses, computer software amortization expense, and losses on accounts. Professional expenses increased to \$2.2 million for the three months ended June 30, 2002 from \$1.4 million for the comparable period last year, an increase of \$816,000, or 57%. For the six months ended June 30, 2002, professional expenses were \$4.1 million, an increase of \$882,000, or 28%, from \$3.2 million for the same period last year. This increase is primarily due to an increase in consulting fees. Computer software amortization expense increased to \$879,000 for the three months ended June 30, 2002 from \$624,000 for the comparable period last year, an increase of \$255,000, or 41%. For the six months ended June 30, 2002, computer software amortization expense was \$1.7 million, an increase of \$533,000, or 45%, from \$1.2 million for the same period last year. This increase is due to amortization of new software related to technology upgrades throughout the Company. Losses on deposit accounts increased to \$849,000 for the three months ended June 30, 2002 from \$359,000 for the comparable period last year, an increase of \$490,000, or 136%. For the six months ended June 30, 2002, losses on deposit accounts were \$1.9 million, an increase of \$565,000, or 44%, from \$1.3 million for the same period last year. This increase is primarily due to charge-offs of deposit accounts related to a new deposit product. In addition, the Company charged off \$150,000 in the second quarter of 2002 related to a kiting.

### INCOME TAXES

Income tax expense includes the regular federal income tax at the statutory rate, plus the income tax component of the Texas franchise tax. The amount of federal income tax expense is influenced by the amount of taxable income, the amount of tax-exempt income, the amount of nondeductible interest expense, and the amount of other nondeductible expenses. Taxable income for the income tax component of the Texas franchise tax is the federal pre-tax income, plus certain officers' salaries, less interest income from federal securities. For the three months ended June 30, 2002, the provision for income taxes was \$6.9 million, an increase of \$983,000, or 17%, from the \$5.9 million provided for the same period in 2001. For the six months ended June 30, 2002, income tax expense was \$13.3 million, an increase of \$1.5 million, or 12%, from the \$11.8 million provided for the same period in 2001. The Company's effective tax rate was 32% for the three months ended June 30, 2002 and 2001. For the six months ended June 30, 2002 and 2001, the Company's effective tax rate was 31% and 32%, respectively.

### FINANCIAL CONDITION

#### LOANS HELD FOR INVESTMENT

Loans held for investment were \$2.81 billion at June 30, 2002, an increase of \$140.7 million, or 5%, from \$2.67 billion at December 31, 2001.

17

The following table summarizes the loan portfolio of the Company by type of loan as of June 30, 2002 and December 31, 2001:

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  | JUNE 30, 2002          |         | DECEMBER 31, 2001 |         |
|--|------------------------|---------|-------------------|---------|
|  | AMOUNT                 | PERCENT | AMOUNT            | PERCENT |
|  | (DOLLARS IN THOUSANDS) |         |                   |         |
| Commercial and industrial.....         | \$1,096,682            | 38.98%  | \$1,084,114       | 40.56%  |
| Real estate:                           |                        |         |                   |         |
| Construction and land development..... | 638,080                | 22.68   | 698,423           | 26.13   |
| 1-4 family residential.....            | 435,029                | 15.46   | 344,133           | 12.88   |
| Commercial owner occupied.....         | 458,320                | 16.31   | 320,336           | 11.99   |
| Farmland.....                          | 6,442                  | 0.23    | 4,854             | 0.18    |
| Other.....                             | 38,670                 | 1.37    | 25,884            | 0.97    |
| Consumer.....                          | 139,910                | 4.97    | 194,714           | 7.29    |
|  | -----                  | -----   | -----             | -----   |
| Total loans held for investment.....   | \$2,813,133            | 100.00% | \$2,672,458       | 100.00% |
|  | =====                  | =====   | =====             | =====   |

The primary lending focus of the Company is on small- and medium-sized commercial, construction and land development, residential mortgage and consumer loans. The Company offers a variety of commercial lending products including term loans, lines of credit and equipment financing. A broad range of short- to medium-term commercial loans, both collateralized and uncollateralized, are made available to businesses for working capital (including inventory and receivables), business expansion (including acquisitions of real estate and improvements) and the purchase of equipment and machinery. The purpose of a particular loan generally determines its structure.

Generally, the Company's commercial loans are underwritten on the basis of the borrower's ability to service such debt from cash flow. As a general practice, the Company takes as collateral a lien on any available real estate, equipment or other assets and personal guarantees of company owners or project sponsors. Working capital loans are primarily collateralized by short-term assets whereas term loans are primarily collateralized by long-term assets.

A substantial portion of the Company's real estate loans consists of loans collateralized by real estate, other assets and personal guarantees of company owners or project sponsors of commercial customers. Additionally, a portion of the Company's lending activity consists of the origination of single-family residential mortgage loans collateralized by owner-occupied properties located in the Company's primary market area. The Company offers a variety of mortgage loan products which generally are amortized over five to 30 years.

Loans collateralized by single-family residential real estate are typically originated in amounts of no more than 90% of appraised value. The Company requires mortgage title insurance and hazard insurance in the amount of the loan. Although the contractual loan payment periods for single-family residential real estate loans are generally for a 15 to 30 year period, such loans often remain outstanding for significantly shorter periods than their contractual terms.

The Company originates and purchases residential and commercial mortgage loans to sell to investors with servicing rights retained. The Company also provides residential and commercial construction financing to builders and developers and acts as a broker in the origination of multi-family and commercial real estate loans.

Residential construction financing to builders generally has been originated in amounts of no more than 80% of appraised value. The Company requires a mortgage title binder and builder's risk insurance in the amount of the loan. The contractual loan payment periods for residential construction

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

loans are generally for a six to twelve month period.

Consumer loans made by the Company include automobile loans, recreational vehicle loans, boat loans, home improvement loans, personal loans (collateralized and uncollateralized) and deposit account collateral-

18

ized loans. The terms of these loans typically range from 12 to 84 months and vary based upon the nature of collateral and size of the loan.

The contractual maturity ranges of the commercial and industrial and funded real estate construction and land development loan portfolio and the amount of such loans with fixed interest rates and floating interest rates in each maturity range as of June 30, 2002 are summarized in the following table:

| JUNE 30, 2002   |                        |                                    |                        |             |
|---|------------------------|------------------------------------|------------------------|-------------|
|   | ONE YEAR<br>OR LESS    | AFTER ONE<br>THROUGH<br>FIVE YEARS | AFTER<br>FIVE<br>YEARS | TOTAL       |
|   | (DOLLARS IN THOUSANDS) |                                    |                        |             |
| Commercial and industrial.....                        | \$ 705,349             | \$331,248                          | \$60,085               | \$1,096,682 |
| Real estate construction and land<br>development..... | 404,513                | 215,440                            | 18,127                 | 638,080     |
| Total.....  | \$1,109,862            | \$546,688                          | \$78,212               | \$1,734,762 |
|   | =====                  | =====                              | =====                  | =====       |
| Loans with a fixed interest rate.....                 | \$ 443,064             | \$124,953                          | \$38,063               | \$ 606,080  |
| Loans with a floating interest rate.....              | 666,798                | 421,735                            | 40,149                 | 1,128,682   |
| Total.....  | \$1,109,862            | \$546,688                          | \$78,212               | \$1,734,762 |
|   | =====                  | =====                              | =====                  | =====       |

### LOANS HELD FOR SALE

Loans held for sale of \$70.6 million at June 30, 2002 decreased from \$87.0 million at December 31, 2001. These loans are carried at the lower of cost or market and are typically sold to investors within one year of origination. The market value of these loans is impacted by changes in current interest rates. An increase in interest rates would result in a decrease in the market value of these loans while a decrease in interest rates would result in an increase in the market value of these loans. The business of originating and selling loans is conducted by the Company's mortgage segment.

### LOAN REVIEW AND ALLOWANCE FOR LOAN LOSSES

The Company's loan review procedures include a credit quality assurance process that begins with approval of lending policies and underwriting guidelines by the Board of Directors, a loan review department staffed, in part, with OCC experienced personnel, low individual lending limits for officers, Senior Loan Committee approval for large credit relationships and a quality control process for loan documentation. The Company also maintains a monitoring process for credit extensions in excess of \$100,000. The Company performs quarterly concentration analyses based on various factors such as industries, collateral types, business lines, large credit sizes, international credit

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

exposure and officer portfolio loads. The Company has established underwriting guidelines to be followed by its officers. The Company also monitors its delinquency levels for any negative or adverse trends. The Company continues to invest in its loan portfolio monitoring system to enhance its risk management capabilities.

The Company's loan portfolio is well diversified by industry type but is generally concentrated in the eight county region defined as its primary market area. Historically, the Houston metropolitan area has been affected both positively and negatively by conditions in the energy industry. It is estimated that approximately 32% of economic activity currently is related to the upstream energy industry, down from 69% in 1981. Since the mid 1980's, the economic impact of changes in the energy industry has been lessened due to the diversification of the Houston economy driven by growth in such economic entities as the Texas Medical Center, the Port of Houston, the Johnson Space Center, among others, and government infrastructure spending to support the population and job growth in the Houston area. As a result, the economy of the Company's primary market area has become increasingly affected by changes in the national and international economies.

19

The Company monitors changes in the level of energy prices, real estate values, borrower collateral, and the level of local, regional, national, and international economic activity. Recently, several major employers in the Houston market have either experienced financial difficulties or reductions in employment due to changes in the energy trading markets, corporate consolidations, or political events affecting the global economy. While significant, these factors, however, have resulted in a net reduction of only sixty-seven hundred jobs as of June 30, 2002, or 0.3% of the total employment base of 2.1 million in the Company's primary market area. As of June 30, 2002, other than \$2.3 million in charge-offs related to three commercial credits, these events have had no material effect on the Company's loan portfolio. There can be no assurance, however, the Company's loan portfolio will not become subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

The allowance for loan losses is established through a provision for loan losses based on management's evaluation of risk inherent in the loan portfolio. The allowance is increased by provisions charged against current earnings and reduced by net charge-offs. Loans are charged off when they are deemed to be uncollectible; recoveries are generally recorded only when cash payments are received. Based on an evaluation of the loan portfolio, management presents a quarterly analysis of the allowance for loan losses to a committee of the Board of Directors, indicating any changes in the allowance since the last review and any recommendations as to adjustments in the allowance. In making its evaluations, management considers both quantitative and qualitative risk factors in establishing an allowance for loan losses that it considers to be appropriate at each reporting period. Quantitative factors include historical charge-off experience, delinquency and past due trends, changes in collateral values, changes in energy prices, changes in the level of borrower covenant violations, the level of nonperforming loans and other real estate, changes in the risk classification of credits, growth in the loan portfolio, the results of regulatory and internal loan review examinations, and changes in the loan portfolio's composition by both industry and by borrower.

Qualitative factors include an evaluation of the economic factors affecting the Company's primary market area, changes in the type and complexity of credit extensions, the experience levels of its lending and loan review staff, new lending products, the age of the loan portfolio, and other factors.

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

In order to determine the adequacy of the allowance for loan losses, management performs periodic reviews of the loan portfolio, either individually or in pools. Generally, commercial and real estate loans are reviewed individually and consumer and single family residential loans are evaluated in pools.

A general allowance is established based upon (i) the historical loss experience by loan type; (ii) management's internal grading of the loans resulting in an allowance ranging from 2.5% to 5.0% of the outstanding principal balance of the adversely graded loans; and (iii) certain subjective factors such as economic trends, performance trends, portfolio age and concentrations of credit. In addition, specific allowances may be established for loans which management believes require greater reserves than those allocated based on the above methodology. Future changes in economic conditions, circumstances, or other factors could cause management to increase or decrease the allowance for loan losses as necessary.

Management believes that the allowance for loan losses at June 30, 2002 is adequate to cover losses inherent in the portfolio as of such date. There can be no assurance, however, that the Company will not sustain losses in future periods, which could be greater than the size of the allowance at June 30, 2002.

20

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data:

|   | SIX MONTHS<br>ENDED<br>JUNE 30,<br>2002 | YEAR ENDED<br>DECEMBER 31,<br>2001 |
|---|---|------------------------------------|
|   | -----                                   | -----                              |
|   | (DOLLARS IN THOUSANDS)                  |                                    |
| Allowance for loan losses, beginning balance..... | \$31,390                                | \$28,150                           |
| Provision charged against operations.....         | 5,750                                   | 7,500                              |
| Charge-offs:                                      |   |                                    |
| Commercial and industrial.....                    | (3,762)                                 | (3,663)                            |
| Real estate:                                      |   |                                    |
| Construction and land development.....            | (108)                                   | (65)                               |
| 1-4 family residential.....                       | (57)                                    | (171)                              |
| Commercial owner occupied.....                    | (7)                                     | --                                 |
| Farmland.....                                     | --                                      | --                                 |
| Other.....  | (64)                                    | (94)                               |
| Consumer.....                                     | (469)                                   | (1,037)                            |
|   | -----                                   | -----                              |
| Total charge-offs.....                            | (4,467)                                 | (5,030)                            |
|   | -----                                   | -----                              |
| Recoveries:                                       |   |                                    |
| Commercial and industrial.....                    | 190                                     | 265                                |
| Real estate:                                      |   |                                    |
| Construction and land development.....            | --                                      | --                                 |
| 1-4 family residential.....                       | --                                      | 59                                 |
| Commercial owner occupied.....                    | --                                      | --                                 |
| Farmland.....                                     | --                                      | --                                 |
| Other.....  | --                                      | 51                                 |
| Consumer.....                                     | 162                                     | 395                                |
|   | -----                                   | -----                              |
| Total recoveries.....                             | 352                                     | 770                                |



# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  |          |          |
|--|----------|----------|
| Net charge-offs.....                             | (4,115)  | (4,260)  |
| Allowance for loan losses, ending balance.....   | \$33,025 | \$31,390 |
| Allowance to period-end loans.....               | 1.17%    | 1.17%    |
| Net charge-offs to average loans.....            | 0.30%    | 0.17%    |
| Allowance to period-end nonperforming loans..... | 249.04%  | 237.82%  |

21

The following table reflects the distribution of the allowance for loan losses among various categories of loans for the dates indicated. The Company has allocated portions of its general allowance for loan losses to cover the estimated losses inherent in particular risk categories of loans. This allocation is made for analytical purposes and is not necessarily indicative of the categories in which future loan losses may occur. The total allowance is available to absorb losses from any segment of loans.

|   | JUNE 30, 2002          |                                       | DECEMBER 31, 2001 |                                       |
|---|------------------------|---------------------------------------|-------------------|---------------------------------------|
|   | AMOUNT                 | PERCENT OF<br>LOANS TO<br>TOTAL LOANS | AMOUNT            | PERCENT OF<br>LOANS TO<br>TOTAL LOANS |
|   | (DOLLARS IN THOUSANDS) |                                       |                   |                                       |
| Balance of allowance for loan losses applicable to: |                        |                                       |                   |                                       |
| Commercial and industrial.....                      | \$13,007               | 38.98%                                | \$13,554          | 40.56%                                |
| Real estate:  |                        |                                       |                   |                                       |
| Construction and land development.....              | 6,768                  | 22.68                                 | 7,395             | 26.13                                 |
| 1-4 family residential.....                         | 3,604                  | 15.46                                 | 2,695             | 12.88                                 |
| Commercial owner occupied.....                      | 5,082                  | 16.31                                 | 3,397             | 11.99                                 |
| Farmland.....                                       | 53                     | 0.23                                  | 34                | 0.18                                  |
| Other.....  | 1,529                  | 1.37                                  | 1,110             | 0.97                                  |
| Consumer.....                                       | 2,982                  | 4.97                                  | 3,205             | 7.29                                  |
| Total allowance for loan losses.....                | \$33,025               | 100.00%                               | \$31,390          | 100.00%                               |

## NONPERFORMING ASSETS AND IMPAIRED LOANS

Nonperforming assets, which include nonaccrual loans, accruing loans 90 or more days past due, restructured loans, and other real estate and foreclosed property, were \$14.1 million at June 30, 2002 compared with \$14.2 million at December 31, 2001. This resulted in a ratio of nonperforming assets to loans and other real estate of 0.50% and 0.53% at June 30, 2002 and December 31, 2001, respectively. Nonaccrual loans, the largest component of nonperforming assets, were \$11.7 million at June 30, 2002, an increase of \$705,000 from \$11.0 million at December 31, 2001.

The following table presents information regarding nonperforming assets as of the dates indicated:

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  | JUNE 30,<br>2002       | DECEMBER 31,<br>2001 |
|--|------------------------|----------------------|
|  | -----                  | -----                |
|  | (DOLLARS IN THOUSANDS) |                      |
| Nonaccrual loans.....  | \$11,725               | \$11,020             |
| Accruing loans 90 or more days past due.....                 | 1,536                  | 2,179                |
| Other real estate and foreclosed property.....               | 818                    | 1,037                |
|  | -----                  | -----                |
| Total nonperforming assets.....                              | \$14,079               | \$14,236             |
|  | =====                  | =====                |
| Nonperforming assets to total loans and other real estate... | 0.50%                  | 0.53%                |

Loans on which the accrual of interest has been discontinued are designated as nonaccrual loans. Loans are designated as nonaccrual when reasonable doubt exists as to the full collection of interest and principal. When a loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income. Income on such loans is then recognized only to the extent that cash is received and where the future collection of interest and principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest. Gross interest income on nonaccrual loans that would have been recorded had these loans been performing as agreed was \$394,000 for the six months ended June 30, 2002.

The Company regularly updates appraisals on loans collateralized by real estate, particularly those categorized as nonperforming loans and potential problem loans. In instances where updated appraisals reflect

22

reduced collateral values, an evaluation of the borrower's overall financial condition is made to determine the need, if any, for possible writedowns or appropriate additions to the allowance for loan losses.

A loan is considered impaired, based on current information and events, if management believes that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. A loan is not considered impaired during a period of delay in payment if the Company expects to collect all amounts due, including interest past due. An insignificant delay (up to 90 days) or insignificant shortfall in the amount of payment does not constitute an impairment. The measurement of impaired loans whose relationship balance meets an established threshold is based on the present value of expected future cash flows discounted at the loan's effective interest rate or the loan's observable market price or based on the fair value of the collateral if the loan is collateral-dependent. If the measure of the impaired loan is less than the recorded investment in the loan, an impairment is recognized through the provision for loan losses. All nonaccrual loans and accruing loans 90 or more days past due are considered impaired at June 30, 2002.

The following is a summary of loans considered to be impaired:

| JUNE 30,<br>2002       | DECEMBER 31,<br>2001 |
|------------------------|----------------------|
| -----                  | -----                |
| (DOLLARS IN THOUSANDS) |                      |

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  |          |          |
|--|----------|----------|
| Impaired loans with no valuation reserve.....      | \$ 6,614 | \$ 510   |
| Impaired loans with a valuation reserve.....       | 13,939   | 19,728   |
|  | -----    | -----    |
| Total recorded investment in impaired loans.....   | \$20,553 | \$20,238 |
|  | =====    | =====    |
| Valuation allowance related to impaired loans..... | \$ 1,799 | \$ 3,749 |
|  | =====    | =====    |

The average recorded investment in impaired loans during the six months ended June 30, 2002 and the year ended December 31, 2001 was \$20.4 million and \$15.5 million, respectively. Interest income on impaired loans of \$206,000 and \$425,000 was recognized for cash payments received during the six months ended June 30, 2002 and the year ended December 31, 2001, respectively.

## SECURITIES

At the date of purchase, the Company classifies debt and equity securities into one of three categories: held to maturity, trading or available for sale. At each reporting date, the appropriateness of the classification is reassessed. Investments in debt securities classified as held to maturity are stated at cost increased by accretion of discounts and reduced by amortization of premiums, both computed by the interest method, only if management has the positive intent and ability to hold those securities to maturity. Securities that are bought and held principally for the purpose of selling them in the near term are classified as trading and measured at fair value in the financial statements with unrealized gains and losses included in earnings. Securities not classified as either held to maturity or trading are classified as available for sale and measured at fair value in the financial statements with unrealized gains and losses reported, net of tax, as a component of accumulated other comprehensive income (loss) until realized. Gains and losses on sales of securities are determined using the specific-identification method. The Company has classified all securities as available for sale at June 30, 2002.

23

The amortized cost and approximate fair value of securities classified as available for sale is as follows:

|                               | JUNE 30, 2002          |                  |          |             | DECEMBER 31, 2001 |          |
|-------------------------------|------------------------|------------------|----------|-------------|-------------------|----------|
|                               | AMORTIZED              | GROSS UNREALIZED |          |             | AMORTIZED         | GROSS U  |
|                               | COST                   | GAIN             | LOSS     | FAIR VALUE  | COST              | GAIN     |
|                               | -----                  | -----            | -----    | -----       | -----             | -----    |
|                               | (DOLLARS IN THOUSANDS) |                  |          |             |                   |          |
| U.S. Government securities... | \$ 100,630             | \$ 2,121         | \$ (2)   | \$ 102,749  | \$ 50,860         | \$ 1,294 |
| Mortgage-backed securities... | 852,624                | 16,917           | (95)     | 869,446     | 872,974           | 8,571    |
| Municipal securities.....     | 92,701                 | 1,856            | (143)    | 94,414      | 85,047            | 252      |
| Federal Reserve Bank stock... | 4,348                  | --               | --       | 4,348       | 4,230             | --       |
| Federal Home Loan Bank        |                        |                  |          |             |                   |          |
| stock.....                    | 15,123                 | --               | --       | 15,123      | 7,939             | --       |
| Other securities.....         | 76,529                 | 357              | --       | 76,886      | 41,169            | 356      |
|                               | -----                  | -----            | -----    | -----       | -----             | -----    |
| TOTAL SECURITIES              |                        |                  |          |             |                   |          |
| AVAILABLE FOR SALE.....       | \$1,141,955            | \$21,251         | \$ (240) | \$1,162,966 | \$1,062,219       | \$10,473 |
|                               | =====                  | =====            | =====    | =====       | =====             | =====    |

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

Securities totaled \$1.16 billion at June 30, 2002, an increase of \$94.7 million from \$1.07 billion at December 31, 2001. The yield on the securities portfolio for the six months ended June 30, 2002 was 5.41% while the yield was 6.41% for the six months ended June 30, 2001.

The Company has no mortgage-backed securities that have been issued by non-agency entities. Included in the Company's mortgage-backed securities at June 30, 2002 were agency issued collateral mortgage obligations with a book value of \$417.0 million and a fair value of \$424.0 million.

At June 30, 2002, \$570.1 million of the mortgage-backed securities held by the Company had final maturities of more than 10 years. At June 30, 2002, approximately \$37.1 million of the Company's mortgage-backed securities earned interest at floating rates and repriced within one year, and accordingly were less susceptible to declines in value should interest rates increase.

The following table summarizes the contractual maturity of investments and their weighted average yields at June 30, 2002. The yield on the securities portfolio is based on average historical cost balances and does not give effect to changes in fair value that are reflected as a component of other comprehensive income.

|   | JUNE 30, 2002      |       |   |       |  |       |                    |    |
|---|--------------------|-------|---|-------|--|-------|--------------------|----|
|   | WITHIN<br>ONE YEAR |       | AFTER ONE<br>YEAR BUT<br>WITHIN<br>FIVE YEARS |       | AFTER FIVE<br>YEARS BUT<br>WITHIN<br>TEN YEARS |       | AFTER<br>TEN YEARS |    |
|   | AMORTIZED<br>COST  |       | AMORTIZED<br>COST                             |       | AMORTIZED<br>COST                              |       | AMORTIZED<br>COST  |    |
|   | YIELD              |       | YIELD   |       | YIELD  |       | YIELD              |    |
| (DOLLARS IN THOUSANDS)                            |                    |       |   |       |  |       |                    |    |
| U.S. Government securities.....                   | \$ 4,607           | 5.80% | \$ 81,693                                     | 5.17% | \$ 14,330                                      | 5.25% | \$                 | -- |
| Mortgage-backed securities.....                   | 2,556              | 5.37  | 24,421  | 6.18  | 255,581  | 5.30  | 570,066            |    |
| Municipal securities.....                         | 1,286              | 4.48  | 9,488   | 4.50  | 8,533  | 4.53  | 73,394             |    |
| Federal Reserve Bank stock.....                   | 4,348              | 6.00  | --  | --    | --   | --    | --                 |    |
| Federal Home Loan Bank stock.....                 | 15,123             | 3.00  | --  | --    | --   | --    | --                 |    |
| Other securities.....                             | 70,393             | 2.04  | 4,105   | 6.80  | 1,852  | 4.23  | 179                |    |
| Federal funds sold.....                           | 65,280             | 1.00  | --  | --    | --   | --    | --                 |    |
| Securities purchased under resale agreements..... | 20,000             | 1.62  | --  | --    | --   | --    | --                 |    |
| Interest-bearing deposits.....                    | 10,124             | 1.41  | --  | --    | --   | --    | --                 |    |
| Total investments.....                            | \$193,717          | 1.93% | \$119,707                                     | 5.38% | \$280,296                                      | 5.27% | \$643,639          |    |

### OTHER ASSETS

Other assets were \$151.1 million at June 30, 2002, a decrease of \$27.6 million from \$178.7 million at December 31, 2001. This decrease is primarily

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

attributable to decreases in factored receivables. Factored

24

receivables result from providing operating funds to businesses by converting their accounts receivable to cash. Factored receivables were \$25.8 million at June 30, 2002, a decrease of \$29.4 million from \$55.2 million at December 31, 2001. This decrease is due to the seasonal nature of some of the factoring company's customers.

### DEPOSITS

The Company offers a variety of deposit accounts having a wide range of interest rates and terms. The Company's deposits consist of demand, savings, interest-bearing demand, money market and time accounts. The Company relies primarily on customer service, advertising and competitive pricing policies to attract and retain these deposits. As of June 30, 2002, the Company had less than four percent of its deposits classified as brokered funds. Deposits provide the primary source of funding for the Company's lending and investment activities, and the interest paid for deposits must be managed carefully to control the level of interest expense.

The Company's ratio of average demand deposits to average total deposits for the periods ended June 30, 2002 and December 31, 2001, was 29% and 28%, respectively.

The average daily balances and weighted average rates paid on deposits for the six months ended June 30, 2002 and the year ended December 31, 2001, are presented below:

|                                      | JUNE 30, 2002          |       | DECEMBER 31, 2001 |       |
|--------------------------------------|------------------------|-------|-------------------|-------|
|                                      | AMOUNT                 | RATE  | AMOUNT            | RATE  |
|                                      | (DOLLARS IN THOUSANDS) |       |                   |       |
| Interest-bearing demand.....         | \$ 33,515              | 0.25% | \$ 62,510         | 0.50% |
| Regular savings.....                 | 92,112                 | 1.00  | 81,799            | 1.58  |
| Premium yield.....                   | 805,547                | 1.73  | 851,951           | 3.41  |
| Money market savings.....            | 559,165                | 1.05  | 461,433           | 2.21  |
| CD's less than \$100,000.....        | 287,427                | 3.88  | 302,885           | 5.25  |
| CD's \$100,000 and over.....         | 560,487                | 2.71  | 522,601           | 4.82  |
| IRA's, QRP's and other.....          | 75,835                 | 3.92  | 76,336            | 5.07  |
|                                      | -----                  | ----  | -----             | ----  |
| Total interest-bearing deposits..... | 2,414,088              | 2.08% | 2,359,515         | 3.64% |
|                                      |                        | ====  |                   | ====  |
| Noninterest-bearing deposits.....    | 929,278                |       | 836,366           |       |
|                                      | -----                  |       | -----             |       |
| Total deposits.....                  | \$3,343,366            |       | \$3,195,881       |       |
|                                      | =====                  |       | =====             |       |

The following table sets forth the maturity of the Company's time deposits that are \$100,000 or greater as of the dates indicated:

|                  |                      |
|------------------|----------------------|
| JUNE 30,<br>2002 | DECEMBER 31,<br>2001 |
|------------------|----------------------|

# Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

|  | (DOLLARS IN THOUSANDS) |           |
|--|------------------------|-----------|
| 3 months or less.....                        | \$429,361              | \$348,782 |
| Between 3 months and 6 months.....           | 83,040                 | 81,457    |
| Between 6 months and 1 year.....             | 51,078                 | 75,461    |
| Over 1 year.....                             | 68,583                 | 48,420    |
|  | -----                  | -----     |
| Total time deposits, \$100,000 and over..... | \$632,062              | \$554,120 |
|  | =====                  | =====     |

25

## BORROWINGS

Securities sold under repurchase agreements and other borrowings generally represent borrowings with maturities ranging from one to thirty days. Other borrowings consist of federal funds purchased, treasury, tax and loan deposits and other bank borrowings. Information relating to these borrowings is summarized as follows:

|  | JUNE 30,<br>2002       | DECEMBER 31,<br>2001 |
|--|------------------------|----------------------|
|  | -----                  | -----                |
|  | (DOLLARS IN THOUSANDS) |                      |
| Securities sold under repurchase agreements: |                        |                      |
| Average.....                                 | \$286,611              | \$270,656            |
| Period-end.....                              | 267,852                | 358,401              |
| Maximum month-end balance during period..... | 323,815                | 358,401              |
| Interest rate:                               |                        |                      |
| Average.....                                 | 1.50%                  | 3.17%                |
| Period-end.....                              | 1.52%                  | 2.03%                |
| Long-term borrowings:                        |                        |                      |
| Average.....                                 | \$ 7,307               | \$ 7,565             |
| Period-end.....                              | 7,233                  | 7,410                |
| Maximum month-end balance during period..... | 7,381                  | 7,717                |
| Interest rate:                               |                        |                      |
| Average.....                                 | 7.02%                  | 7.00%                |
| Period-end.....                              | 6.94%                  | 6.96%                |
| Short-term borrowings                        |                        |                      |
| Average.....                                 | \$313,757              | \$157,630            |
| Period-end.....                              | 256,383                | 222,168              |
| Maximum month-end balance during period..... | 501,736                | 368,792              |
| Interest rate:                               |                        |                      |
| Average.....                                 | 1.86%                  | 3.93%                |
| Period-end.....                              | 1.93%                  | 2.12%                |

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity management involves maintaining sufficient cash levels to fund operations and to meet the requirements of borrowers, depositors, and creditors. Higher levels of liquidity bear higher corresponding costs, measured in terms of lower yields on short-term, more liquid earning assets, and higher interest expense involved in extending liability maturities. Liquid assets include cash and cash equivalents, loans and securities maturing within one year, and money market instruments. In addition, the Company holds securities maturing after one

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

year, which can be sold to meet liquidity needs.

The Company relies primarily on customer deposits, securities sold under agreement to repurchase and shareholders' equity to fund interest-earning assets. The Federal Home Loan Bank ("FHLB") is also a major source of liquidity for the Bank. The FHLB allows member banks to borrow against their eligible loans to satisfy liquidity requirements.

Maintaining a relatively stable funding base, which is achieved by diversifying funding sources, competitively pricing deposit products, and extending the contractual maturity of liabilities, reduces the Company's exposure to roll over risk on deposits and limits reliance on volatile short-term purchased funds. Short-term funding needs arise from declines in deposits or other funding sources, funding of loan commitments and requests for new loans. The Company's strategy is to fund assets to the maximum extent possible with core deposits that provide a sizable source of relatively stable and low-cost funds. Average core

26

deposits funded approximately 71% of total interest-earning assets for the six months ended June 30, 2002 and 74% for the same period in 2001.

Management believes the Company has sufficient liquidity to meet all reasonable borrower, depositor, and creditor needs in the present economic environment. In addition, the Bank has access to the FHLB for borrowing purposes. The Company has not received any recommendations from regulatory authorities that would materially affect liquidity, capital resources or operations.

The Company's risk-based capital ratios including Leverage Capital, Tier 1 Risk-Based Capital and the Total Risk-Based Capital Ratio were 9.03%, 10.70% and 11.64%, respectively, at June 30, 2002.

### CRITICAL ACCOUNTING POLICIES

The Company has established various accounting policies which govern the application of accounting principles generally accepted in the United States in the preparation of the Company's financial statements. Certain accounting policies involve significant judgments and assumptions by management which have a material impact on the carrying value of assets and liabilities; management considers such accounting policies to be critical accounting policies. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions made by management, actual results could differ from these judgments and estimates which could have a material impact on the carrying values of assets and liabilities and the results of operations of the Company. The Company believes the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in the preparation of its condensed consolidated financial statements. In estimating the allowance for loan losses, management utilizes historical experience as well as other factors including the effect of changes in the local real estate market on collateral values, the effect on the loan portfolio of current economic indicators and their probable impact on borrowers and increase or decreases in nonperforming and impaired loans. Changes in these factors may cause management's estimate of the allowance to increase or decrease and result in adjustments to the Company's provision for loan losses.

### OTHER MATTERS

On June 29, 2001, the Financial Accounting Standards Board approved

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

Statement of Financial Accounting Standards (SFAS) No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 141 amends APB Opinion No. 16, Business Combinations, to prohibit use of the pooling-of-interests (pooling) method of accounting for business combinations initiated after June 30, 2001 and require the use of purchase accounting.

Goodwill generated from purchase business combinations consummated prior to the issuance of SFAS No. 142 was amortized on a straight-line basis over 20 years. SFAS No. 142 addresses the initial recognition and measurement of intangible assets acquired outside a business combination and the recognition and measurement of goodwill and other intangible assets subsequent to acquisition. Under the new standard, goodwill and intangible assets deemed to have indefinite lives are no longer amortized, but instead are tested at least annually for impairment. The standard was adopted by the Company on January 1, 2002 and the impact of adoption was immaterial.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes since December 31, 2001. See the Company's Annual Report on Form 10-K, "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations -- Financial Condition -- Interest Rate Sensitivity and Liquidity."

-----

With respect to the unaudited financial information of Southwest Bancorporation of Texas, Inc. for the three and six month periods ended June 30, 2002 and 2001, included in this Form 10-Q, PricewaterhouseCoopers LLP reported that they have applied limited procedures in accordance with professional

27

standards for a review of such information. However, their separate report dated July 16, 2002 appearing herein, states that they did not audit and they do not express an opinion on that unaudited financial information. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers LLP is not subject to the liability provisions of Section 11 of the Securities Act of 1933 for their report on the unaudited financial information because that report is not a "report" or a "part" of the registration statement prepared or certified by PricewaterhouseCoopers LLP within the meaning of Sections 7 and 11 of the Act.

28

## PART II -- OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

None.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS



## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

- (a) The Company's Annual Meeting of Shareholders (the "Annual Meeting") was held on April 17, 2002.
- (b) The following Class III directors were elected for a three-year term at the Annual Meeting: John W. Johnson, Walter E. Johnson, Wilhelmina E. Robertson, Lane Ward and Paul W. Hobby, Jr. The following Class I and II directors also continued in office after the Annual Meeting: John B. Brock, III, Ernest H. Cockrell, John H. Echols, J. David Heaney, Fred R. Lummis, Paul B. Murphy, Jr., Andres Palandjoglou, Adolph A. Pfeffer, Jr., Stanley D. Stearns, Jr. and Duncan W. Stewart. No votes were cast against any of the Directors. The votes cast for and withheld for each director were as follows:

| DIRECTOR<br>-----            | FOR<br>----- | WITHHELD<br>----- |
|------------------------------|--------------|-------------------|
| John W. Johnson.....         | 27,288,460   | 318,880           |
| Walter E. Johnson.....       | 27,280,510   | 326,830           |
| Wilhelmina E. Robertson..... | 27,289,792   | 317,548           |
| Lane Ward.....               | 27,282,262   | 325,078           |
| Paul W. Hobby, Jr. ....      | 27,289,794   | 317,546           |

- (c) At the Annual Meeting, the Company approved the Company's 1996 Stock Option Plan, as amended to increase the number of shares of Common Stock issuable thereunder from 3,000,000 shares to 4,500,000 shares. A total of 24,942,773 votes were cast in favor of the amendment and 2,615,156 votes against the amendment and there were 49,411 votes abstaining.
- (d) At the Annual Meeting, the Company also ratified the selection of PricewaterhouseCoopers LLP, as the Company's independent auditors for the year ending December 31, 2002. A total of 27,131,619 votes were cast in favor of such proposal with 471,643 votes cast against the proposal and 4,078 votes abstaining from voting on the proposal.

### ITEM 5. OTHER INFORMATION

None.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits:

- 3.1 Articles of Incorporation of the Company, Restated as of May 1, 2001 (incorporated by reference to Exhibit 4.1 to the Company's Form S-8 Registration Statement No. 333-60190).
- 3.2 Bylaws of the Company, Restated as of December 31, 1996 (incorporated by reference to Exhibit 3.2 to the Company's Form S-1 Registration Statement No. 333-16509).

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

2002.

- \*+10.2 Change in Control Agreement between the Company and Paul B. Murphy, Jr., Amended and Restated as of June 4, 2002.
- \*15.1 Awareness Letter of PricewaterhouseCoopers LLP.

### (b) Reports on Form 8-K:

One report on Form 8-K was filed by the Company during the three months ended June 30, 2002:

- (i) A Current Report on Form 8-K dated April 15, 2002 was filed on April 17, 2002; Item 5 and Item 7(c).

-----  
\* Filed herewith

+ Management contract

30

### SIGNATURES

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, THIS REPORT HAS BEEN SIGNED BELOW BY THE FOLLOWING PERSONS ON BEHALF OF THE REGISTRANT AND IN THE CAPACITIES AND ON THE DATES INDICATED.

| SIGNATURE<br>-----                                      | TITLE<br>-----  | DATE<br>---- |
|---|---|--------------|
| /s/ PAUL B. MURPHY, JR.<br>-----<br>PAUL B. MURPHY, JR. | Director, President and Chief<br>Executive Officer<br>(Principal Executive Officer)       | August 7     |
| /s/ RANDALL E. MEYER<br>-----<br>RANDALL E. MEYER       | Executive Vice President,<br>and Chief Financial Officer<br>(Principal Financial Officer) | August 7     |
| /s/ R. JOHN MCWHORTER<br>-----<br>R. JOHN MCWHORTER     | Senior Vice President and Controller<br>(Principal Accounting Officer)                    | August 7     |

31

### EXHIBIT INDEX

| EXHIBIT<br>NO.<br>----- | DESCRIPTION<br>-----  |
|-------------------------|---|
| 3.1                     | Articles of Incorporation of the Company, Restated as of May 1, 2001 (incorporated by reference to Exhibit 4.1 to the Company's Form S-8 Registration Statement No. 333-60190). |
| 3.2                     | Bylaws of the Company, Restated as of December 31, 1996   |

## Edgar Filing: SOUTHWEST BANCORP OF TEXAS INC - Form 10-Q

(incorporated by reference to Exhibit 3.2 to the Company's Form S-1 Registration Statement No. 333-16509).

- \*+10.1 1996 Stock Option Plan, Amended and Restated as of June 4, 2002.
- \*+10.2 Change in Control Agreement between the Company and Paul B. Murphy, Jr., Amended and Restated as of June 4, 2002.
- \*15.1 Awareness Letter of PricewaterhouseCoopers LLP.

-----

\* Filed herewith

+ Management contract