BALCHEM CORP

Form 4 May 08, 2015

FORM 4

subject to

Section 16.

Form 4 or

obligations

may continue.

Form 5

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer CTLATIENTENED OF CHANGES IN DENIENCE.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

See Instruction 1(b).

(Last)

(Print or Type Responses)

1. Name and Address of Reporting Person **
ROSSI DINO A

(First)

BALCHEM CORPORATION, 52

2. Issuer Name **and** Ticker or Trading Symbol

BALCHEM CORP [BCPC]

3. Date of Earliest Transaction

(Month/Day/Year) 05/07/2015

SUNRISE PARK ROAD

(Street) 4 If Amendment, D

(Middle)

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to

OMB

Number:

Expires:

response...

Estimated average

burden hours per

OMB APPROVAL

3235-0287

January 31,

2005

0.5

Issuer

(Check all applicable)

__X_ Director _____ 10% Owner
____ Officer (give title __X__ Other (specify below)

Executive Chairman

Executive Chairman

6. Individual or Joint/Group Filing(Check

Applicable Line)
X Form filed by One Reporting Person
___ Form filed by More than One Reporting

Person

NEW HAMPTON, NY 10958

(City)	(State)	(Zip) Tab	le I - Non-	Derivativ	e Secu	rities Acqui	red, Disposed of,	or Beneficial	ly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Transactionr Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8) (A)				5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Common Stock	05/07/2015		M	1,200	A	\$ 21.39	147,395	D	
Common Stock	05/07/2015		M	6,100	A	\$ 32.21	153,495	D	
Common Stock	05/07/2015		S	7,300 (1)	D	\$ 57.8754	146,195	D	
Common Stock	05/08/2015		M	7,300	A	\$ 32.21	153,495	D	
Common Stock	05/08/2015		S	7,300 (1)	D	\$ 57.5687	146,195	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5.	6. Date Exer	cisable and	7. Title a	and	8. Price of	9. Nu
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transacti	orNumber	Expiration D	ate	Amount	of	Derivative	Deriv
Security	or Exercise		any	Code	of	(Month/Day/	/Year)	Underlyi	ing	Security	Secui
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Derivativ	e		Securitie	es	(Instr. 5)	Bene
	Derivative				Securities	3		(Instr. 3	and 4)		Owne
	Security				Acquired						Follo
	·				(A) or						Repo
					Disposed						Trans
					of (D)						(Instr
					(Instr. 3,						`
					4, and 5)						
									mount		
						Date	Expiration	01			
						Exercisable	Date		umber		
						2.1010104010	2	of	f		
				Code V	(A) (D)			SI	hares		

Reporting Owners

Reporting Owner Name / Address Relationship	ps
---	----

10% Owner Officer Other Director

ROSSI DINO A BALCHEM CORPORATION 52 SUNRISE PARK ROAD NEW HAMPTON, NY 10958

X

Executive Chairman

Signatures

/s/ Matthew Houston, Attorney in Fact

05/08/2015

**Signature of Reporting Person

Date

Explanation of Responses:

- If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Sale of shares pursuant to Rule 10b5-1.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. ="DISPLAY: inline; FONT-SIZE: 10pt; FONT-FAMILY: times new roman">155,398 Provision for loan losses

5,500

Reporting Owners 2

	774
	42
	159
	6,475
Other operating income	
	20,575
	4,459
	1,474
	147
	(137
) (B)	
	26,518
Other operating expense	
	94,381
	15,586
	5,356
	2,668
	1,739
(C)	
	943
(C)	

3

Explanation of Responses:

	199
(C)	
	120,872
Income before provision for income taxes	
	47,599
	4,758
	3,149
	1,328
)	(1,406
	(855)
)	
)	(4
	54,569
Provision for income taxes	
	16,055
	1,569
	952
	457
)	(506
) (D)	
) (D)	(308
(D)	
) (D)	(1
(D)	
5 J	18,218
Explanation of Responses:	4

Net income \$	
φ	31,544
\$	
	3,189
\$	2,197
\$,
v	871
\$	(000
)	(900
\$	
)	(547
\$	
)	(3
\$	
	36,351
Basic earnings per share \$	
\$	2.65
\$	
	2.46
Diluted earning per share \$	
	2.58
\$	2.40
	2.40
Basic weighted average shares outstanding	
	11,906
	2,030
	364

	402
	1,726
(E)	
	819
(E)	
	299
(E)	
(L)	14.750
	14,750
Diluted weighted average shares outstanding	
	12,239
	2,069
	364
	415
	1,759
(E)	
	819
	819
(E)	
	309
(E)	
	15,126

- (A) Consists of net accretion of fair value adjustments related to the acquisitions of F&M Bank, SJFHC and NCW assuming acquired January 1, 2006.
- (B) Reversal of effects of equity in earnings of San Juan Title Company not acquired in acquisition.
- (C) Core deposit amortization assuming acquired January 1, 2006.
- (D) Income tax effect of pro forma adjustments at 36%.
- (E) Additional shares issued at an exchange rate of 0.85 to 1 for F&M, 2.2503 to 1 for SJFHC and 0.7438 to 1 for NCW.

Note 6: CASH, DUE FROM BANKS AND CASH EQUIVALENTS

Cash, due from banks and cash equivalents consisted of the following (in thousands):												
	December 31											
		2007		2006								
Cash on hand and due from banks	\$	98,120	\$	68,317								
Cash equivalents:												
Short-term cash investments		211		68								
Federal funds sold		99		5,000								
	\$	98,430	\$	73,385								

For the purpose of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, overnight investments and short-term deposits with original maturities of less than 90 days.

Federal regulations require depository institutions to maintain certain minimum reserve balances. Included in cash and demand deposits were required reserves of \$16.2 million and \$10.8 million at December 31, 2007 and 2006, respectively.

Note 7: SECURITIES AT FAIR VALUE AND SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of securities at fair value under SFAS Nos. 157 and 159 at December 31, 2007 are summarized as follows; see Note 9 for further discussion (dollars in thousands):

Securities at Fair Value Under SFAS Nos. 157 and 159 December 31, 2007										
	U	nrealized		Unrealized		Estimated	Percent			
Amortized		holding		holding		fair	of			
cost		gains		losses		value	Total			
29,857	\$	163	\$	(5)	\$	30,015	14.8%			
2,010		33				2,043	1.0%			
7,099		92		(11)		7,180	3.5%			
9,109		125		(11)		9,223	4.5%			
57,461		758		(2,094)		56,125	27.7%			
32,818				(438)		32,380	16.0%			
8,600		11		(40)		8,571	4.2%			
41,418		11		(478)		40,951	20.2%			
2,736		2		(6)		2,732	1.4%			
2,736		2		(6)		2,732	1.4%			
	cost 29,857 2,010 7,099 9,109 57,461 32,818 8,600 41,418	Amortized cost 29,857 \$ 2,010 7,099 9,109 57,461 32,818 8,600 41,418 2,736	cost gains 29,857 \$ 163 2,010 33 7,099 92 9,109 125 57,461 758 32,818 8,600 11 41,418 11 2,736 2	Unrealized holding cost gains 29,857 \$ 163 \$ \$ 29,857 \$ 163 \$ \$ 2,010 33 7,099 92 9,109 125 \$ 57,461 758 \$ 32,818 8,600 11 41,418 11 \$ 2,736 2	Unrealized Amortized cost pains cost pains losses Unrealized holding holding losses 29,857 \$ 163 \$ (5) 2,010 33 7,099 92 (11) 9,109 125 (11) 57,461 758 (2,094) 32,818 (438) 8,600 11 (40) 41,418 11 (478) 2,736 2 (6)	Unrealized Amortized holding cost gains Unrealized holding holding losses 29,857 \$ 163 \$ (5) \$ 2,010 33 7,099 92 (11) 9,109 125 (11) 57,461 758 (2,094) 32,818 (438) 8,600 11 (40) 41,418 11 (478) 478) 478	Amortized Amortized cost Unrealized holding holding fair cost Estimated fair gains losses 29,857 \$ 163 \$ (5) \$ 30,015 2,010 33 2,043 7,099 92 (11) 7,180 9,109 125 (11) 9,223 57,461 758 (2,094) 56,125 32,818 (438) 32,380 8,600 11 (40) 8,571 41,418 11 (478) 40,951 2,736 2 (6) 2,732			

Edgar Filing: BALCHEM CORP - Form 4

Total GNMA mortgage-backed securities					
FNMA certificates	41,576	54	(253)	41,377	20.3%
FNMA collateralized mortgage obligations	15,192		(478)	14,714	7.3%
T o t a l F N M A mortgage-backed securities	56,768	54	(731)	56,091	27.6%
Equity securities:					
FHLMC stock	1,023	761	(198)	1,586	0.8%
FNMA stock	5,893	196		6,089	3.0%
Other	14	37		51	
\$	204,279	\$ 2,107	\$ (3,523)	\$ 202,863	100.0%

Effective January 1, 2007, the Company adopted SFAS No. 157, Fair Value Measurements (SFAS No. 157) and SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS No. 159), and elected to account for its portfolio of available for sale securities under that standard whereby changes in the securities' fair value are recognized in earnings. See Note 9 for further discussion.

Proceeds from sales of securities at fair value during the year ended December 31, 2007 were \$76,462,000. Gross gains of \$2,000 and gross losses of \$1,506,000 were realized on those sales. Net unrealized holding gains of \$2,691,000 were recognized on securities carried at fair value for the year ended December 31, 2007 and none for the years ended December 31, 2006 and 2005.

Note 7: SECURITIES AT FAIR VALUE AND SECURITIES AVAILABLE FOR SALE (continued)

	Securities Available For Sale Under SFAS No. 115 December 31, 2006										
			Gross		Gross		Estimated	Percent			
	Amortized	unre	alized		unrealized		fair	of			
	cost		gains		losses		value	Total			
U.S. Government and agency\$ obligations	27,907	\$	3	\$	(615)	\$	27,295	12.1%			
Municipal bonds:											
Taxable	4,557		29		(31)		4,555	2.0%			
Tax exempt	3,020		45		(21)		3,044	1.4%			
Total municipal bonds	7,577		74		(52)		7,599	3.4%			
Corporate bonds	37,542		71		(231)		37,382	16.5%			
Mortgage-backed or related securities:											
FHLMC certificates	38,863		2		(1,453)		37,412	16.5%			
FHLMC collateralized mortgage obligations	27,628				(775)		26,853	11.9%			
T o t a l F H L M C mortgage-backed securities	66,491		2		(2,228)		64,265	28.4%			
FNMA certificates	43,888				(945)		42.042	19.0%			
FNMA collateralized	18,020				` /		42,943	7.6%			
mortgage obligations					(875)		17,145				
T o t a l F N M A mortgage-backed securities	61,908				(1,820)		60,088	26.6%			
Other collateralized mortgage obligations	26,679				(865)		25,814	11.4%			
Equity securities:											
FHLMC stock	1,022		1,539		(25)		2,536	1.1%			
FNMA stock	1,003		69				1,072	0.5%			
Other	60		42				102	0.0%			
\$	230,189	\$	1,800	\$	(5,836)	\$	226,153	100.0%			

Proceeds from sales of securities during the year ended December 31, 2006 were \$3,065,000. Gross gains of \$65,000 and no gross losses were realized on those sales.

At December 31, 2007 and 2006, the Company's investment portfolio did not contain any securities of an issuer (other than the U.S. Government, its agencies and U.S. Government sponsored entities) which had an aggregate book value in excess of 10% of the Company's stockholders' equity at those dates.

The amortized cost and estimated fair value of securities at fair value at December 31, 2007 and securities available for sale at December 31, 2006, by contractual maturity, are shown below (in thousands). Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

		Securities a Decembe				Securities Available For Sale December 31, 2006			
		Amortized		Estimated	Estimated			Estimated	
			Cost F		Fair value			Fair	
								value	
Due in one year or less	\$	1,641	\$	1,648	\$	7,305	\$	7,266	
Due after one year through five		34,880		35,105		25,661		25,186	
years									
Due after five years through teryears	1	12,627		12,597		5,559		5,391	
Due after ten years through	1	38,025		37,687		75,349		73,125	
twenty years									
Due after twenty years		110,177		108,101		114,230		111,475	
		197,350		195,138		228,104		222,443	
Equity securities		6,929		7,725		2,085		3,710	
	\$	204,279	\$	202,863	\$	230,189	\$	226,153	

Note 8: SECURITIES HELD TO MATURITY

The amortized cost and estimated fair value of securities held to maturity are summarized as follows (dollars in thousands):

			D	ecember 31, 20	07		
				Gross		Gross	Estimated
	Percent	Amortized		unrealized		unrealized	fair
	of total	cost		gains		losses	value
Municipal bonds:							
Taxable	4.8%	\$ 2,565	\$	35	\$		\$ 2,600
Tax Exempt	79.8%	42,701		528		(27)	43,202
	84.6%	45,266		563		(27)	45,802
Corporate bonds	15.4%	8,250		669			8,919
	100.0%	\$ 53,516	\$	1,232	\$	(27)	\$ 54,721

			D	ecember 31, 2	006		
				Gross		Gross	Estimated
	Percent	Amortized		unrealized		unrealized	fair
	of total	cost		gains		losses	value
Municipal bonds:							
Taxable	0.2%	\$ 99	\$	1	\$		\$ 100
Tax Exempt	83.1%	39,773		377		(86)	40,064
	83.3%	39,872		378		(86)	40,164
Corporate bonds	16.7%	8,000		844			8,844
Corporate bonds							
	100.0%	\$ 47,872	\$	1,222	\$	(86)	\$ 49,008

At December 31, 2007, an aging of unrealized losses and fair value of related held-to-maturity securities were as follows (in thousands):

						Decem	ber 31,	2007				
	Less	than 1	2 months			12 months	s or mo	ore		Tot	al	
			Unrealiz	ed			Unre	ealized			Unr	ealized
	Fair V	alue	Losses		Fa	ir Value	Lo	osses	Fa	ir Value	L	osses
Municipal bonds	\$		\$		\$	11,007	\$	(27)	\$	11,007	\$	(27)

Management does not believe that any individual unrealized loss as of December 31, 2007 represents an other-than-temporary impairment. The decline in fair market value of these securities is generally due to changes in interest rates and changes in market-desired spreads subsequent to their purchase. There were 12 and 28 held-to-maturity securities with unrealized losses at December 31, 2007 and 2006, respectively.

The amortized cost and estimated fair value of securities held to maturity at December 31, 2007 and 2006, by contractual maturity, are shown below (in thousands). Expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without call or prepayment penalties.

	December	31, 20	007	Decembe	r 31, 20	006
	Amortized cost		Estimated fair	Amortized cost		Estimated fair
			value			value
Due in one year or less \$	507	\$	505	\$ 	\$	
Due after one year through	9,012		9,139	4,055		4,081
five years						
Due after five years	12,717		12,857	12,235		12,259
through ten years						
Due after ten years through	14,844		15,015	15,830		15,977
twenty years						
Due after twenty years	16,436		17,205	15,752		16,691
\$	53,516	\$	54,721	\$ 47,872	\$	49,008

Note 9: FAIR VALUE ACCOUNTING AND MEASUREMENT

The Company elected early adoption of SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, and SFAS No. 157, Fair Value Measurements, effective January 1, 2007. SFAS No. 159, which was issued in February 2007, generally permits the measurement of selected eligible financial instruments at fair value (FV) at specified election dates. Upon adoption of SFAS No. 159, the Company selected fair value measurement for all of our "available for sale" investment securities, FHLB advances and junior subordinated debentures, which had fair values of approximately \$226.2 million, \$176.8 million and \$124.4 million, respectively, on January 1, 2007. The initial fair value measurement of these instruments resulted in a \$3.5 million adjustment for the cumulative effect, net of tax, as a result of the change in accounting, which was recorded as a reduction in retained earnings as of January 1, 2007, and which under SFAS No. 159 has not been recognized in current earnings. While the adjustment to retained earnings is permanent, approximately \$2.6 million of the amount was previously reported as accumulated other comprehensive loss at December 31, 2006, so the reduction in the January 1, 2007 opening stockholders' equity was \$897,000 when SFAS No. 159 was adopted.

The following table details the financial instruments carried at fair value to the dates indicated (in thousands):

		Cumulat	ive Ad	ljustmer	nt on Adoj	ption	of SFA	S 159					
				Janua	ary 1, 200°	7				Dec	ember 3	1, 2007	
			Fair N					Cumula			Fair M		
	Aı	mortized		ation	Fair		lated	Effec		Amortized	Valua		Fair
		Cost	Adjus	tment	Value	T	axes	Adopt	ion	Cost	Adjus	tment	Value
Assets:	Φ.	220 100 0		(1.000)	h 22 5 1 7 2	Α.		/-	600\ A	204.250	Φ.	(4 44 E) (202062
Securities available for sale reclassified to fair value	\$	230,189 \$		(4,036)	\$ 226,153	\$ 1	1,413 \$	(2	,623)\$	204,279	\$ ((1,416)\$	5 202,863
Liabilities:													
Advances from													
FHLB	\$	177,430 \$		(678)	\$ 176,752	\$	244 \$		434 \$	167,073	\$	(28) 9	6 167,045
Junior subordinated debentures, net of unamortized													
deferred origination costs		122,287		2,079	124,366		(748)	(1	,331)	122,884	((9,614)	113,270
	\$	299,717 \$		1,401	\$ 301,118	\$	(504)\$		(897)\$	289,957	\$ ((9,642)\$	8 280,315
Total												\	
adjustment							\$	(3	,520)		\$ (1	1,057	
aajastiiieit							Ψ	(5	,520		Ψ (1	1,007	
Less transfer from accumulated other comprehensive loss to retained								(2	,623)				

earnings

Cumulative reduction of opening stockholders' equity at January 1, 2007 upon adoption of SFAS No. 159

\$ (897)

Note 9: FAIR VALUE ACCOUNTING AND MEASUREMENT (continued)

SFAS No. 157 defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS No. 157, among other things, requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs create the following fair value hierarchy:

- Level 1 Quoted prices for identical instruments in active markets
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
 - Level 3 Instruments whose significant value drivers are unobservable.

The Company holds fixed and variable rate interest bearing securities, investments in marketable equity securities and certain other financial instruments, which are carried at fair value. Fair value is determined based upon quoted prices when available or through the use of alternative approaches, such as matrix or model pricing, when market quotes are not readily accessible or available.

The Company also carries its FHLB advances and junior subordinated debentures at fair value. In determining the fair value of its obligations, various factors are considered including: price activity for equivalent or similar instruments, discounting the expected cash flows using market interest rates and its credit standing.

Fair values are determined as follows:

- Securities at fair value are priced using matrix pricing based on the securities' relationship to other benchmark quoted prices and under the provisions of SFAS No. 157 are considered a Level 2 input method.
- Advances from FHLB are priced using discounted cash flows to the date of maturity based on the FHLB of Seattle's current rate sheet for member bank advances on the date of valuation and is considered a Level 2 input method.
- Junior subordinated debentures are priced using discounted cash flows to maturity or the next available redemption date as appropriate on the date of valuation based on recent issuances or quotes from brokers for comparable bank holding companies and are considered a Level 2 input method.

The following table outlines the net change in fair values recorded at the dates indicated (in thousands):

			Year	rs Ended				
	December 31							
		2007 2006						
Assets:								
Securities available for sale								
reclassified as carried at fair value	\$	1,187	\$	N/A	\$	N/A		
Liabilities								
Advances from FHLB		(651)						
Junior subordinated debentures net of								
unamortized deferred issuance costs		11,038						

Net change in fair value \$ 11,574 \$ N/A \$ N/A

The Company has elected to continue to recognize the interest income and dividends from the securities reclassified to fair value as a component of interest income as was done in prior years when they were classified as available for sale. Interest expense related to the FHLB advances and junior subordinated debentures continues to be measured based on contractual interest rate and reported in interest expense. The change in fair market value of these financial instruments has been recorded as a component of other operating income.

The significant changes in fair value during the period for junior subordinated debentures are not the result of any instrument-specific credit risk, but rather of market changes in the pricing of this type of debt. Increases in market rate spreads significantly above some of the Company's debt rate spreads contributed to the positive fair value adjustments. These same market rate increases also resulted in calculating the fair value adjustments out to maturity dates, instead of to call dates, on some debt.

Note 10: ADDITIONAL INFORMATION REGARDING INTEREST INCOME FROM SECURITIES AND CASH EQUIVALENTS

The following table sets forth the composition of income from securities and cash equivalents for the periods indicated (in thousands):

		Y	ears Ended					
	December 31							
	2007 2006							
Taxable interest income \$	5,903	\$	5,375	\$	9,244			
Tax-exempt interest income	2,075		1,930		2,045			
Other stock—dividend income	142		157		166			
FHLB stock—dividend income (reversal)	222		36		(29)			
Total income from securities and cash\$	8,342	\$	7,498	\$	11,426			
equivalents								

Note 11: LOANS RECEIVABLE

Loans receivable at December 31, 2007 and 2006 are summarized as follows (dollars in thousands) (includes loans held for sale):

		December 31, 2007				December 31	, 2006	
		Amount		Percent		Amount		Percent
Loans:								
Commercial real estate	\$	882,523		23.2%	\$	596,488		20.1%
Multifamily real estate		165,886		4.4		147,311		5.0
Commercial construction		74,123		1.9		98,224		3.3
Multifamily construction		35,318		0.9		39,908		1.3
One-to four-famil	y	613,779		16.1		570,501		19.2
construction								
Land and land development		497,962		13.1		402,665		13.6
Commercial business		696,350		18.3		467,745		15.8
Agricultural business,								
including secured by farmland	1	186,305		4.9		163,518		5.5
One- to four-family real estate		463,954		12.2		361,625		12.2
Consumer		93,183		2.4		50,826		1.7
Consumer secured by one- to		100,234		2.6		67,179		2.3
four family								
Total consumer		193,417		5.0		118,005		4.0
Total loans outstanding		3,809,617		100.0%		2,965,990		100.0%
Less allowance for loan losses		(45,827)				(35,535)		

Total net loans at end of period \$ 3,763,790 \$ 2,930,455

Loan amounts are net of net unearned, unamortized loan fees of \$6,917,000 and \$9,507,000 at December 31, 2007 and 2006, respectively.

Loans receivable includes \$315,000 and \$593,000 of loans at December 31, 2007 and 2006, respectively, that were more than 90 days delinquent and still on accrual of interest.

Loans serviced for others totaled \$361,519,000 and \$361,126,000 at December 31, 2007 and 2006, respectively. Custodial accounts maintained in connection with this servicing totaled \$3,077,000 and \$3,427,000 at December 31, 2007 and 2006, respectively.

The Company's outstanding loan commitments totaled \$1,134,457,000 and \$1,072,983,000 at December 31, 2007 and 2006, respectively. In addition, the Company had outstanding commitments to sell loans of \$20,645,000 and \$22,292,000 at December 31, 2007 and 2006, respectively.

A substantial portion of the loans are to borrowers in the states of Washington, Oregon and Idaho. Accordingly, their ultimate collectibility is particularly susceptible to, among other things, changes in market and economic conditions within these states.

The Company's loans by geographic concentration at December 31, 2007 were as follows (in thousands):

	Washington	Oregon		Idaho		Other		Total
Loans:								
Commercial real estate \$	684,863	\$ 119,259	\$	46,281	\$	32,120	\$	882,523
Multifamily real estate	127,664	11,419		4,762		22,041		165,886
Construction and land	575,571	504,125	1	140,276		1,210		1,221,182
Commercial business	519,556	82,873		80,001		13,920		696,350
Agricultural business,								
including secured by								
farmland	69,197	53,068		63,842		198		186,305
One-to four-family real	407,995	27,189		19,835		8,935		463,954
estate								
Consumer	65,102	21,252		4,069		2,760		93,183
Consumer secured by								
one- to four-family								
real estate	77,244	14,248		6,493		2,249		100,234
Total consumer	142,346	35,500		10,562		5,009		193,417
\$	2,527,192	\$ 833,433	\$ 3	365,559	\$	83,433	\$	3,809,617
Percent of total loans	66.39	6 21.9%	ó	9.6%	6	2.29	6	100.0%

The Company's loans to directors, executive officers and related entities are on substantially the same terms and underwriting as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than normal risk of collectibility. Such loans had the following balances and activity during the years ended December 31, 2007 and 2006 (in thousands):

	Years Ended December 31						
		2007		2006			
Balance at beginning of year	\$	6,884	\$	7,639			
New loans or advances		10,613		10,522			
Repayments and adjustments		(11,423)		(11,277)			
Charge-offs							
Net change due to addition/retirement of Directors/Officers		1,878					
Balance, end of period	\$	7,952	\$	6,884			

The amount of impaired loans and the related allocated reserve for loan losses were as follows (in thousands):

	December	31, 20	07	December 31, 2006 Loan Allocated amount reserves 13,463 \$ 2,650		
	Loan		Allocated	Loan		Allocated
	amount		reserves	amount		reserves
Impaired loans:						
Non-accrual	\$ 42,068	\$	3,189	\$ 13,463	\$	2,650
Accrual	2,750		53			
	\$ 44,818	\$	3,242	\$ 13,463	\$	2,650

As of December 31, 2007, the Company had additional commitments to advance funds up to an amount of \$618,000 related to impaired loans.

The average balance of impaired loans and the related interest income recognized were as follows (in thousands):

	Years Ended								
	December 31								
	2007 2006 20								
Average balance of impaired loans	\$	22,663	\$	10,546	\$	14,033			
Interest income recognized	\$	28	\$		\$				

For the years ended December 31, 2007, 2006 and 2005, additional interest income of \$2,491,000, \$1,287,000 and \$1,125,000, respectively, would have been recorded had non-accrual loans been current.

The Company originates both adjustable- and fixed-rate loans. At December 31, 2007 and 2006, the maturity and repricing composition of those loans, less undisbursed amounts and deferred fees, were as follows (in thousands):

	December 31			
	2007		2006	
Fixed-rate (term to maturity):				
Due in one year or less	\$ 158,536	\$	89,883	
Due after one year through three years	181,459		123,263	
Due after three years through five years	193,099		127,725	
Due after five years through ten years	174,191		106,688	
Due after ten years	351,413		301,784	
	\$ 1,058,698	\$	749,343	
Adjustable-rate (term to rate adjustment):				
Due in one year or less	\$ 1,947,094	\$	1,683,716	
Due after one year through three years	421,184		271,401	
Due after three years through five years	351,813		243,555	
Due after five years through ten years	29,740		17,542	
Due after ten years	1,088		433	
	2,750,919		2,216,647	
	\$ 3,809,617	\$	2,965,990	

The adjustable-rate loans have interest rate adjustment limitations and are generally indexed to various prime (The Wall Street Journal) or LIBOR rates, or One to Five Year Constant Maturity Treasury Indices. Future market factors may affect the correlation of the interest rate adjustment with the rates the Banks pay on the short-term deposits that primarily have been utilized to fund these loans.

Banner Bank has invested, as of December 31, 2007, \$3,951,000 in four limited partnerships, Homestead Equity Fund (HEF), II, III IV and Homestead Western Communities Fund (HWCF) that develop low income housing projects. Banner Bank's partnership interests commit it to invest up to \$11,000,000 in the partnerships. In connection with HEF II and HWCF project developments, the Bank also made commercial loans to the partnerships that have outstanding balances of \$459,000 and \$5,719,000 respectively at December 31, 2007. Banner Bank is committed on these loans to advance up to a combined amount of \$14,445,000. The loans are secured by notes from the limited partners, which includes Banner Bank, to make capital contributions to the partnership.

Note 12: ALLOWANCE FOR LOAN LOSSES

An analysis of the changes in the allowance for loan losses is as follows (dollars in thousands):

Years Ended December 31					
	2007	DCC			2005
	2007		2000		2002
\$	35,535	\$	30,898	\$	29,610
	7,276				
	5,900		5,500		4,903
	338		77		
			75		187
					6
	62		507		259
	678		1,112		713
	275		72		70
	138		55		91
	1,491		1,898		1,326
	(385)		(62)		(135)
					(521)
					(8)
	(1,344)				(218)
	(1,081)		(1,632)		(1,692)
	(650)		(759)		(1,886)
	(915)		(308)		(481)
	(4,375)		(2,761)		(4,941)
	(2,884)		(863)		(3,615)
\$	45,827	\$	35,535	\$	30,898
	1.20%		1.20%		1.27%
	0.08%		0.03%		0.16%
	\$	7,276 5,900 338 62 678 275 138 1,491 (385) (1,344) (1,081) (650) (915) (4,375) (2,884) \$ 45,827 1.20%	2007 \$ 35,535 \$ 7,276 5,900 338 62 678 275 138 1,491 (385) (1,344) (1,081) (650) (915) (4,375) (2,884) \$ 45,827 \$ 1.20%	December 31 2007 2006 \$ 35,535 \$ 30,898 7,276 5,900 5,500 338 77 75 75 62 62 507 678 1,112 275 72 138 55 1,491 1,898 (385) (62) (1,344) (1,081) (1,632) (650) (759) (915) (308) (4,375) (2,761) (2,884) (863) \$ 45,827 \$ 35,535 1.20% 1.20%	December 31 2007 2006 \$ 35,535 \$ 30,898 \$ 7,276 5,900

The following is a schedule of the Company's allocation of the allowance for loan losses (dollars in thousands):

	December 31									
		2007		2006		2005				
Specific or allocated loss allowance:										
Secured by real estate:										
One- to four-family	\$	1,987	\$	1,420	\$	860				

Edgar Filing: BALCHEM CORP - Form 4

Commercial		3,771		5,129		4,566
Multifamily		934		886		839
Construction and land		7,569		11,717		7,223
Commercial business		19,026		10,513		9,741
Agricultural business		1,419		2,417		3,502
Consumer		3,468		903		561
Total allocated		38,174		32,985		27,292
Estimated allowance for undisbursed commitments	d	330		513		156
Unallocated		7,323		2,037		3,450
Total allowance for loan losses	\$	45,827	\$	35,535	\$	30,898
	•	12,021	T	22,222	*	2 3,02 2
Ratio of allowance for loan losses to non-performing loans)	108%		253%		296%

Note 13: PROPERTY AND EQUIPMENT

Land, buildings and equipment owned by the Company and its subsidiaries at December 31, 2007 and 2006 are summarized as follows (in thousands):

	December 31						
	2007		2006				
Buildings and leasehold improvements	\$ 77,481	\$	47,412				
Furniture and equipment	46,855		31,688				
	124,336		79,100				
Less accumulated depreciation	(44,764)		(29,474)				
-	79,572		49,626				
Land	18,526		8,377				
	\$ 98,098	\$	58,003				

The Banks' depreciation expense related to property and equipment was \$8,233,000, \$6,081,000 and \$4,946,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

The Banks' rental expense was \$5,834,000, \$4,644,000, and \$4,057,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

The Banks' obligation under long-term property leases over the next five years is as follows: 2008, \$6,358,000; 2009, \$5,536,000; 2010, \$4,337,000; 2011, \$4,114,000; 2012, \$3,971,000; and thereafter, \$18,365,000.

At December 31, 2007, the Banks had entered into various contractual obligations, generally related to the construction or remodel of various premises. Total commitments related to those contractual obligations were \$2.4 million, with \$1.9 million remaining unpaid against those commitments at December 31, 2007.

Note 14: DEPOSITS

Deposits consist of the following at December 31, 2007 and 2006 (dollars in thousands):

	December 31	Percent of	December 31	Percent of
	2007	Total	2006	Total
Demand, NOW and money market a c c o u n t s, i n c l u d i n g non-interest-bearing deposits at December 31, 2007 and 2006 of \$484,251 and \$332,372, respectively,				
0% to 5.26% \$	1,163,290	32.2%	\$ 873,161	31.2%
Regular savings, 0% to 6.50%	609,073	16.8	364,957	13.1
Certificate accounts:				
0.00% to 2.00%	3,887	0.1	33	
2.01% to 4.00%	197,832	5.4	144,439	5.2

Edgar Filing: BALCHEM CORP - Form 4

4.01% to 6.00%	1,644,006	45.4	1,405,363	50.3
6.01% to 8.01% for 2007; to 7.79% for	2,505	0.1	6,639	0.2
2006				
	1,848,230	51.0	1,556,474	55.7
\$	3,620,593	100.0% \$	2,794,592	100.0%

Deposits at December 31, 2007 and 2006 included public funds of \$338,132,000 and \$257,369,000, respectively. Securities with a carrying value of \$42,462,000 and \$33,348,000 were pledged as collateral on these deposits at December 31, 2007 and 2006, respectively, which exceeded the minimum collateral requirements established by state regulations.

Deposits at December 31, 2007 and 2006 included deposits from the Company's directors, executive officers and related entities totaling \$8,065,000 and \$6,155,000, respectively.

Scheduled maturities of certificate accounts at December 31, 2007 and 2006 are as follows (in thousands):

	December 31				
	2007		2006		
Due in one year or less	\$ 1,610,247	\$	1,351,922		
Due after one year through two years	153,704		109,890		
Due after two years through three years	34,147		42,416		
Due after three years through four years	24,285		16,406		
Due after four years through five years	18,058		23,294		
Due after five years	7,789		12,546		
	\$ 1,848,230	\$	1,556,474		

Included in deposits are certificate accounts in excess of \$100,000 of \$1,078,056,000 and \$895,215,000 at December 31, 2007 and 2006, respectively. Interest on deposit accounts in excess of \$100,000 totaled \$49,269,000 for the year ended December 31, 2007 and \$39,352,000 for the year ended December 31, 2006.

The following table sets forth the deposit activities of the Banks for the periods indicated (in thousands):

	Years Ended											
		December 31										
		2007		2006		2005						
Beginning balance	\$	2,794,592	\$	2,323,313	\$	1,925,909						
Acquisitions		559,842										
Net increase before incredited	terest	136,739		381,292		345,151						
Interest credited		129,420		89,987		52,253						
Net increase in deposits		826,001		471,279		397,404						
Ending balance	\$	3,620,593	\$	2,794,592	\$	2,323,313						

Deposit interest expense by type for the years ended December 31, 2007, 2006 and 2005 was as follows (in thousands):

		Years Ended December 31									
		2007 2006 200									
Certificates	\$	87,709	\$	62,314	\$	37,137					
Demand, NOW and mone	ey market	20,263		18,485		11,642					
accounts											
Regular savings		21,448		9,188		3,474					
	\$	129,420	\$	89,987	\$	52,253					

Note 15: ADVANCES FROM FEDERAL HOME LOAN BANK OF SEATTLE

The Banks have entered into borrowing arrangements with the FHLB of Seattle to borrow funds under a short-term floating rate cash management advance program and fixed-term loan agreements. All borrowings are secured by

stock of, and cash held by, the FHLB of Seattle. Additionally, specific securities with a recorded fair value of \$5,815,000 at December 31, 2007 are pledged as security for the loans along with a blanket pledge of qualifying loans receivable. At December 31, 2007, FHLB advances were scheduled to mature as follows (dollars in thousands):

	Adjustable-rate advances			Fixed-rate advances			Total advances		
	Rate*		Amount	Rate*		Amount	Rate*		Amount
Due in one year or less	4.35%	\$	128,835	3.24%	\$	17,000	4.22%	\$	145,835
Due after one year through	ı			4.03		18,000	4.03		18,000
two years									
Due after two years through	1			4.03		3,000	4.03		3,000
three years									
Due after five years				5.94		238	5.94		238
Total FHLB advances, at par	4.35%	\$	128,835	3.69%	\$	38,238	4.20%	\$	167,073
Fair value adjustment									(28)
Total FHLB advances, carried	l							\$	167,045
at fair value									

[•] Weighted average interest rate

The maximum, average outstanding and year-end balances and average interest rates on advances from the FHLB were as follows for the years ended December 31, 2007, 2006 and 2005 (dollars in thousands):

	Years Ended December 31								
		2007		2006	2005				
Maximum outstanding at any month end	\$	209,172	\$	388,930 \$	5 594,958				
Average outstanding		87,957		295,228	522,624				
Year-end outstanding		167,045		177,430	265,030				
Weighted average interest rates:									
Annual		4.74%		4.86%	4.19%				
End of period		4.20%		5.01%	4.13%				
Interest expense during the period	\$	4,168	\$	14,354 \$	21,906				

As of December 31, 2007, Banner Bank and Islanders Bank have each established a borrowing line with the FHLB to borrow up to the lesser of 35% of their total assets or adjusted qualifying collateral. This would provide a maximum total credit line of \$781,384,000 and \$22,581,000 for Banner Bank and Islanders Bank, respectively, at December 31, 2007.

Note 16: OTHER BORROWINGS

Other borrowings consist of retail repurchase agreements, wholesale repurchase agreements and other short-term borrowings.

Retail Repurchase Agreements and Other Short-term Borrowings: At December 31, 2007, retail repurchase agreements carry interest rates ranging from 2.23% to 5.00%, payable at maturity, and are secured by the pledge of certain mortgage-backed and agency securities with a carrying value of \$96,218,000. The Bank has the right to pledge or sell these securities, but they must replace them with substantially the same security.

A summary of retail repurchase agreements at December 31, 2007 and 2006 by the period remaining to maturity is as follows (dollars in thousands):

	December 31									
		2007		2	006					
	Weighted			Weighted						
	average			average						
	rate		Balance	rate		Balance				
Retail repurchase agreements:										
Due in one year or less	3.33%	\$	91,296	3.66%	\$	76,397				
Due after one year through										
two years										
Due after five years	5.00		428	5.00		428				
	3.34%	\$	91,724	3.67%	\$	76,825				
Other short-term borrowings:										
Due in one year or less	%	\$		%	\$					
Total retail repurchase	3.34		91,724	3.67						
agreements and other	%	\$		%	\$	76,825				

short-term borrowings

The maximum, average outstanding and year-end balances and average interest rates on retail repurchase agreements and other short-term borrowings, such as Fed Funds, were as follows for the years ended December 31, 2007, 2006 and 2005, respectively (dollars in thousands):

	Years Ended								
		December 31							
		2007		2006	2005				
Maximum outstanding at any month end	\$	91,724	\$	92,853 \$	78,166				
Average outstanding		73,646		72,475	44,142				
Year-end outstanding		91,724		76,825	78,166				
Weighted average interest rates:									
Annual		3.64%		3.58%	2.20%				
End of period		3.35%		3.67%	5.30%				
Interest expense during the period	\$	2,690	\$	2,594 \$	971				

Wholesale Repurchase Agreements: The table below outlines the wholesale repurchase agreements as of December 31, 2007 and 2006. The broker holds the security while the Bank continues to receive the principal and interest payments from the security. Upon maturity of the agreement, the pledged securities will be returned to the Bank.

A summary of wholesale repurchase agreements at December 31, 2007 and 2006 by the period remaining to maturity is as follows (dollars in thousands):

			De	cember 31		
		2007			2006	
	Weighted			Weighted		
	average			average		
	rate		Balance	rate		Balance
Wholesale repurchase						
agreements:						
Due in one year or less	%	\$		5.38%	\$	26,359

The maximum, average outstanding and year-end balances and average interest rates on wholesale repurchase agreements were as follows for the years ended December 31, 2007, 2006 and 2005 (dollars in thousands):

	Years Ended								
		December 31							
		2007		2006	2005				
Maximum outstanding at any month end	\$	25,921	\$	27,699 \$	28,669				
Average outstanding		8,794		22,138	24,197				
Year-end outstanding				26,359	18,683				
Weighted average interest rates:									
Annual		5.96%		5.19%	3.28%				
End of period		%		5.38%	4.36%				
Interest expense during the period	\$	524	\$	1,150 \$	794				

Junior Subordinated Debentures and Mandatorily Redeemable Trust Preferred Securities: At December 31, 2007, six wholly-owned subsidiary grantor trusts, Banner Capital Trust, II, III, IV, V, VI and VII (BCT, II, III, IV, V, VI and VII), established by the Company had issued \$120 million of pooled trust preferred securities as well as \$3.7 million of common capital securities which were issued to the Company. Trust preferred securities and common capital securities accrue and pay distributions periodically at specified annual rates as provided in the indentures. The trusts used the net proceeds from the offerings to purchase a like amount of junior subordinated debentures (the "Debentures") of the Company. The Debentures are the sole assets of the trusts. The Company's obligations under the debentures and related documents, taken together, constitute a full and unconditional guarantee by the Company of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. The Company has the right to redeem the Debentures in whole on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date.

BCT II, the second issue, for \$15 million, has a current interest rate of 8.59%, which is reset quarterly to equal three-month LIBOR plus 3.35%. BCT III, the third issue, also for \$15 million, has a current interest rate 8.14%, which is reset quarterly to equal three-month LIBOR plus 2.90%. BCT IV, the fourth issue, also for \$15 million has a current interest rate of 8.09% which is reset quarterly to equal three-month LIBOR plus 2.85%.

BCT V, the fifth issue, for \$25 million has a current interest rate of 6.59% which is reset quarterly to equal three-month LIBOR plus 1.57%.

BCT VI, the sixth issue, for \$25 million has a current interest rate of 6.56% which is fixed until December 15, 2011, then is reset quarterly to equal three-month LIBOR plus 1.62%.

BCT VII, the seventh issue, for \$25 million has a current interest rate of 6.61% which is reset quarterly to equal three-month LIBOR plus 1.38%
102

The following tables are a summary of trust preferred securities at December 31, 2007 and 2006 (dollars in thousands):

					De	cember	31, 2007			
Name of Trust	Lic Aı P	ggregate quidation mount of Trust referred ecurities	Liquid Ame Com Cap		Aggrega incipal Ai of Junio dinatedDo	mount or	Stated Maturity	Per Annum Interest Rate	Interest Deferral Period	Redemption Option
Banner Capital Trust II	\$	15,000	\$	464	\$	15,464	2033	8.59%	20 Consecutive Quarters	On or after April 7, 2008
Banner Capital Trust III	·	15,000		465		15,465	2033	8.14	20 Consecutive Quarters	On or after October 8, 2008
Banner Capital Trust IV		15,000		465		15,465	2034	8.09	20 Consecutive Quarters	On or after April 7, 2009
Banner Capital Trust V		25,000		774		25,774	2035	6.59	20 Consecutive Quarters	On or after November 23, 2010
Banner Capital Trust VI		25,000		774		25,774	2037	6.56	20 Consecutive Quarters	On or after March 1, 2012
Banner Capital Trust VII		25,000		774		25,774	2037	6.61	20 Consecutive Quarters	On or after July 31, 2012
Total TPS liability at par	\$	120,000	\$	3,716	\$ 1:	23,716		7.22	%	
Fair value adjustment					(10,446)				
Total TPS liability at fair value					\$ 1	13,270				

			December 3	31, 2006			
	Aggregate Liquidation	Aggregate Liquidation					
	Amount of	Amount of	Aggregate		Per		
	Trust	Common	Principal Amount		Annum	Interest	
	Preferred	Capital	of Junior	Stated	Interest	Deferral	Redemption
Name of Trust	Securities	Securities S	ubordinatedDebentur	Maturity	Rate	Period	Option
Banner Capital	\$ 25,000	\$ 774	\$ 25,774	2032	9.09%		On or after
Trust I					(Consecutiv Annual	e April 22, 2007

Edgar Filing: BALCHEM CORP - Form 4

								Periods	
								20	On or after
Banner Capital								Consecutive	January 7,
Trust II	15,000	464	15	,464	2033	8	.72	Quarters	2008
								20	On or after
Banner Capital								Consecutive	October 8,
Trust III	15,000	465	15	,465	2033	8	.27	Quarters	2008
								20	On or after
Banner Capital								Consecutive	April 7,
Trust IV	15,000	465	15	,465	2034	8	.22	Quarters	2009
								20	On or after
Banner Capital								Consecutive	November
Trust V	25,000	774	25	,774	2035	6	.94	Quarters	23, 2010
								20	On or after
Banner Capital								Consecutive	March 1,
Trust VI	25,000	774	25	,774	2037	6	.56	Quarters	2012
Total TPS									
liability	\$ 120,000	\$ 3,716	\$ 123	,716		7	.869	%	

Note 17: INCOME TAXES

Effective January 1, 2007, the Company adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainties in Income Taxes, an Interpretation of FASB Statement No. 109 (FIN 48). Adoption of this standard did not have a significant impact on the Company's financial position or results of operations. FIN 48 prescribes a recognition threshold and measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and also provides guidance on the derecognition of previously recorded benefits and their classification, as well as the proper recording of interest and penalties, accounting in interim periods, disclosures and transition. As of the January 1, 2007 date of adoption of FIN 48 and as of December 31, 2007, the Company had an insignificant amount of unrecognized tax benefits or uncertain positions, none of which would affect the effective tax rate if recognized. The Company does not anticipate that the amount of unrecognized tax benefits will significantly increase or decrease in the next twelve months. The Company's policy is to recognize interest and penalties on unrecognized tax benefits in the "Provision for Income Taxes" in the Consolidated Statements of Income. The amount of interest and penalties accrued for the year ended December 31, 2007 was immaterial. The Company and its wholly-owned subsidiaries file consolidated U.S. federal and state (Idaho and Oregon) income tax returns. The tax years which remain subject to examination by the taxing authorities are the years ending December 31, 2004, 2005 and 2006.

Provisions of the Small Business Job Protection Act of 1996 (the Job Protection Act) significantly altered the Company's tax bad debt deduction method and the circumstances that would require a tax bad debt reserve recapture. Prior to enactment of the Job Protection Act, savings institutions were permitted to compute their tax bad debt deduction through use of either the reserve method or the percentage of taxable income method. Banner Bank was a savings institution until October 30, 2000. The Job Protection Act repealed both of these methods for large savings institutions and allows bad debt deductions based only on actual current losses. While repealing the reserve method for computing tax bad debt deductions, the Job Protection Act allows savings institutions to retain their existing base year bad debt reserves but requires that reserves in excess of the balance at December 31, 1987, be recaptured into taxable income over six years. The reserve in excess of the base year (December 31, 1987) had been fully recaptured into taxable income as of December 31, 2003.

The base year reserve is recaptured into taxable income only in limited situations, such as in the event of certain excess distributions, complete liquidation or disqualification as a bank. None of the limited circumstances requiring recapture are contemplated by the Company. The amount of the Company's tax bad debt reserves subject to recapture in these circumstances approximates \$5,318,000 at December 31, 2007. Due to the remote nature of events that may trigger the recapture provisions, no tax liability has been established in the accompanying Consolidated Financial Statements.

In addition, as a result of certain acquisitions, the Company is required to recapture certain tax bad debt reserves of the acquired institution. The Company has elected to recapture these reserves into income over a four-year period using the deferral method. The recapture does not result in a charge to earnings as the Company provided for this liability on the acquisition date.

The provision for income taxes for the years ended December 31, 2007, 2006, and 2005 differs from that computed at the statutory corporate tax rate as follows (in thousands):

	Years Ended	
	December 31	
2007	2006	2005
	Restated	Restated

Taxes at statutory rate	\$ 19,185	\$ 16,660 \$	5,907
Increase (decrease) in taxes:			
Tax-exempt interest	(751)	(647)	(667)
Investment in life insurance	(672)	(542)	(525)
ESOP market value adjustment		619	464
State income taxes net of federal tax benefit	740	587	98
Tax credits	(841)	(841)	(509)
Other	229	219	128
Provision for income taxes	\$ 17,890	\$ 16,055 \$	4,896

The provision for income tax expense for the years ended December 31, 2007, 2006 and 2005 is composed of the following (in thousands):

	Years Ended								
	December 31								
	2007		2006		2005				
			Restated		Restated				
Current	\$ 14,769	\$	15,900	\$	5,594				
Deferred	3,121		155		(698)				
	\$ 17,890	\$	16,055	\$	4,896				

Income taxes are provided for the temporary differences between the tax basis and financial statement carrying amounts of assets and liabilities. Components of the Company's net deferred tax assets (liabilities) at December 31, 2007 and 2006 consisted of the following (in thousands):

		December 31				
		2007		2006		
Deferred tax assets:						
Loan loss reserves, book vs. tax	\$	16,649	\$	13,028		
Deferred compensation		5,922		3,715		
Book vs. tax amortization of intangibles		12		260		
Book vs. tax amortization of loan and deposit acquisiti	on	367		115		
premiums						
Other		75		530		
		23,025		17,648		
Deferred tax liabilities:						
FHLB stock dividends		6,230		6,013		
Depreciation		4,748		1,905		
Deferred loan fees, servicing rights and loan origination costs		3,947		3,610		
Book vs. tax amortization of intangibles		5,896				
Book vs. tax accounting for investments and financial instrume	nts					
accounted						
for under SFAS No. 159		4,799				
		25,620		11,528		
		(2,595)		6,120		
Income tax benefit related to unrealized loss on securities availa for sale	ble			1,413		
Deferred tax asset (liability), net	\$	(2,595)	\$	7,533		

Management has evaluated the weight of available evidence and concluded that it is more likely than not that the Company will realize the deferred tax assets and no valuation is considered necessary.

Note 18: EMPLOYEE BENEFIT PLANS

Employee Retirement Plans—Substantially all of the Company's employees are eligible to participate in its 401(k)/Profit Sharing Plan, a defined contribution and profit sharing plan sponsored by the Company. Employees may elect to have a portion of their salary contributed to the plan in conformity with Section 401(k) of the Internal Revenue Code. At the discretion of the Company's Board of Directors, the Company may elect to make matching and/or profit sharing contributions for the employees' benefit. The Company's contributions under the plan charged to expense amounted to \$1,864,000, \$1,112,000 and \$1,013,000 for the years ended December 31, 2007, 2006 and 2005, respectively.

Supplemental Retirement and Salary Continuation Plans—Through the Banks, the Company is obligated under various non-qualified deferred compensation plans to help supplement the retirement income of certain executives, including certain retired executives, selected by resolution of the Banks' Boards of Directors or in certain cases by the former directors of acquired banks. These plans are unfunded, include both defined benefit and defined contribution plans, and provide for payments after the executive's retirement. In the event of a participant employee's death prior to or during retirement, the Bank is obligated to pay to the designated beneficiary the benefits set forth under the plan. For

the years ended December 31, 2007, 2006, and 2005, expense recorded for supplemental retirement and salary continuation plan benefits totaled \$868,000, \$503,000 and \$953,000, respectively. At December 31, 2007 and 2006, liabilities recorded for the various supplemental retirement and salary continuation plan benefits totaled \$6,156,000 and \$3,975,000, respectively, and are recorded in other liabilities.

Deferred Compensation Plans and Rabbi Trusts—The Company and the Banks also offer non-qualified deferred compensation plans to members of their Boards of Directors and certain employees. The plans permit each participant to defer a portion of director fees, non-qualified retirement contributions, salary or bonuses for future receipt. Compensation is charged to expense in the period earned. In connection with its acquisitions, the Company also assumed liability for certain deferred compensation plans for key employees, retired employees and directors.

In order to fund the plans' future obligations, the Company has purchased life insurance or other investments, including Banner Corporation common stock, which in certain instances are held in irrevocable trusts commonly referred to as "Rabbi Trusts." As the Company is the owner of the investments and the beneficiary of the insurance policies, and in order to reflect the Company's policy to pay benefits equal to the accumulations, the assets and liabilities are reflected in the Consolidated Statements of Financial Condition. Banner Corporation common stock held for such plans is reported as a contra-equity account and was recorded at an original cost of \$7,847,000 at December 31, 2007 and \$6,973,000 at December 31, 2006. At December 31, 2007 and 2006, liabilities recorded in connection with deferred compensation plan benefits totaled \$13,087,000 (\$7,847,000 in contra-equity) and \$8,682,000 (\$6,973,000 in contra-equity), respectively, and are recorded in other liabilities or equity as appropriate.

The Banks have purchased, or acquired through mergers, life insurance policies in connection with the implementation of certain executive supplemental retirement, salary continuation and deferred compensation retirement plans, as well as additional policies not related to any specific plan. These policies provide protection against the adverse financial effects that could result from the death of a key employee and provide tax-exempt income to offset expenses associated with the plans. It is the Banks' intent to hold these policies as a long-term investment. However, there will be an income tax impact if the Banks choose to surrender certain policies. Although the lives of individual current or former management-level employees are insured, the Banks are the owners and sole or partial beneficiaries. At December 31, 2007 and 2006, the cash surrender value of these policies was \$51,483,000 and \$38,527,000, respectively. The Banks are exposed to credit risk to the extent an insurance company is unable to fulfill its financial obligations under a policy. In order to mitigate this risk, the Banks use a variety of insurance companies and regularly monitor their financial condition.

Note 19: EMPLOYEE STOCK OWNERSHIP PLAN AND TRUST

The Company established for eligible employees an ESOP and related trust that became effective upon the former mutual holding company's conversion to a stock-based holding company. Eligible employees of the Bank as of January 1, 1995 and eligible employees of the Bank or Company employed after such date who have been credited with at least 1,000 hours during a twelve-month period are participants.

The ESOP borrowed \$8,728,500 from the Company in order to purchase the common stock. The loan is repaid principally from the Company's contributions to the ESOP over a period not to exceed 25 years, and the collateral for the loan is the unreleased, restricted common stock purchased by the ESOP. Contributions to the ESOP are discretionary; however, the Company intends to make annual contributions to the ESOP in an aggregate amount at least equal to the principal and interest requirements of the debt. The interest rate for the loan is 8.75%. Shares are released to participants for allocation based on the cumulative debt service paid to the Company by the ESOP divided by cumulative debt service paid to date plus the scheduled debt service remaining. Dividends on allocated shares are distributed to the participants as additional earnings. Dividends on unallocated shares are used to reduce the Company's contribution to the ESOP.

Participants generally become 100% vested in their ESOP account after seven years of credited service or if their service was terminated due to death, early retirement, permanent disability or a change in control of the Company. Prior to the completion of one year of credited service, a participant who terminates employment for reasons other than death, retirement, disability or change in control of the Company will not receive any benefit. Forfeitures will be reallocated among remaining participating employees in the same proportion as contributions. Benefits are payable upon death, retirement, early retirement, disability or separation from service. The contributions to the ESOP are not fixed, so benefits payable under the ESOP cannot be estimated. ESOP compensation expense for the years ended December 31, 2007, 2006 and 2005 was \$1,821,000, \$2,235,000 and \$2,245,000, respectively.

A summary of key transactions for the ESOP follows:

		Years Ended December 31					
		2007	07 2006		2005		
ESOD	Ф	1 021 000	ф	2 225 000	¢	2 245 000	
ESOP contribution expense	\$	1,821,000	\$	2,235,000	\$	2,245,000	
Total contribution to ESOP/Debt service				779,600		945,700	
Interest portion of debt service				262,500		315,900	
Dividends on unallocated ESOP shares used reduce ESOP contribution	to	182,490		217,300		254,700	

For the 2007 year the ESOP trustees have elected to use the 2007 contribution to purchase shares on the open market. As of December 31, 2007, the Company has 240,381 unearned, restricted shares remaining to be released to the ESOP. The fair value of unearned, restricted shares held by the ESOP trust was \$6,906,146 at December 31, 2007. The ESOP held 654,559 allocated, earned shares at December 31, 2007.

Note 20: STOCK-BASED COMPENSATION PLANS AND STOCK OPTIONS

The Company operates the following stock-based compensation plans as approved by the shareholders: the 1996 Management Recognition and Development Plan (MRP), a restricted stock plan; and the 1996 Stock Option Plan, the 1998 Stock Option Plan and the 2001 Stock Option Plan (collectively, SOPs). In addition, during 2007 the Board of Directors approved the Banner Corporation Long-Term Incentive Plan.

MRP Stock Grants: Under the MRP, the Company was authorized to grant up to 528,075 shares of restricted stock to its directors, officers and employees. On July 26, 2006, this stock program expired with 522,660 shares having been granted and no additional shares eligible to be granted. Shares granted under the MRP vest ratably over a five-year period from the date of grant. The Consolidated Statements of Income for the years ended December 31, 2007, 2006 and 2005 reflect accruals of \$159,000, \$186,000 and \$184,000, respectively, for these grant awards. The MRP stock grants' fair value equals their intrinsic value on the date of grant.

A summary of the Company's unvested MRP shares activity during the years ended December 31, 2005, 2006 and 2007 follows:

	Wei	ghted-Average Grant-Date
	Shares	Fair Value
Unvested at December 31, 2004	33,461 \$	21.20
Granted	3,025	25.25
Vested	(8,406)	20.65
Forfeited		
Unvested at December 31, 2005	28,080 \$	21.80

	Wei	ghted-Average
		Grant-Date
	Shares	Fair Value
Unvested at December 31, 2005	28,080 \$	21.80
Granted		
Vested	(8,720)	21.21
Forfeited		
Unvested at December 31, 2006	19,360 \$	22.07

	Weighted-Average					
	Grant-Date					
	Shares	Fair Value				
Unvested at December 31, 2006	19,360 \$	22.07				
Granted						
Vested	(8,620)	21.08				
Forfeited	(700)	(24.92)				
Unvested at December 31, 2007	10,040 \$	22.73				

Stock Options: Under the SOPs, we reserved 2,284,186 shares for issuance pursuant to the exercise of stock options to be granted to directors and employees. Authority to grant additional options under the 1996 Stock Option Plan terminated on July 26, 2006 with 6,613 stock options remaining ungranted at the time of termination. As of December 31, 2007, there were 4,047 options eligible for grants under the 1998 and 2001 plans. The exercise price of the stock options is set at 100% of the fair market value of the stock price on the date of grant. Such options have graded vesting of 20% per year from the date of grant and any unexercised incentive stock options will expire ten years after date of grant or 90 days after employment or service ends.

During the year ended December 31, 2007, the Company awarded 52,500 stock options. The Company did not grant any stock options during the year ended December 31, 2006. Also, there were no significant modifications made to any stock option grants during the period. The fair values of stock options granted are amortized as compensation expense on a straight-line basis over the vesting period of the grant.

Stock-based compensation costs related to the SOPs were \$369,000 and \$553,000 for the years ended December 31, 2007 and 2006, respectively. The SOPs' stock option grant compensation costs are generally based on the fair value calculated from the Black-Scholes option pricing on the date of the grant award. Assumptions used in the Black-Scholes model are an expected volatility based on the historical volatility at the date of the grant. The expected term is based on the remaining contractual life of the vesting period. The Company bases the estimate of risk-free interest rate on the U.S. Treasury Constant Maturities Indices in effect at the time of the grant. The dividend yield is

based on the current quarterly dividend in effect at the time of the grant.

		Years Ended	
		December 31	
	2007	2006	2005
Annual dividend yield	2.46%	N/A	2.31 to 2.69%
Expected volatility	24.0 to 28.8%	N/A	29.2 to 31.2%
Risk free interest rate	4.64 to 4.82%	N/A	3.73 to 4.28%
Expected lives	5 to 9yrs	N/A	5 to 9yrs

As part of the provisions of SFAS No 123(R), the Company is required to estimate potential forfeitures of stock grants and adjust compensation cost recorded accordingly. The estimate of forfeitures will be adjusted over the requisite service period to the extent that actual forfeitures differ, or are expected to differ, from such estimates. Changes in estimated forfeitures will be recognized through a cumulative catch-up adjustment in the period of change and will also impact the amount of stock compensation expense to be recognized in future periods.

A summary of the Company's SOPs' stock compensation activity for the years ended December 31, 2005, 2006 and 2007 follows (dollars in thousands, except shares and per share data):

W Shares	Veighted-Average Exercise Price	Weighted-Average Remaining Contractual Term, In Years	Aggregate Intrinsic Value
, ,		\$	5,108
1,023,673 \$	19.38	4.2 \$	5 12,100
1,023,673 \$	19.38		
(294,773)	15.15	9	6,345
(15,440)	23.97		
713,460 \$	20.49	5.5 \$	5 17,013
713,460 \$	20.49		
52,500	30.88		
(93,285)	18.39	\$	1,741
(4,085)	26.96		
668,590 \$	21.56	5.1 \$	4,791
			,
662,885 \$	21.52	5.1 \$	4,779
3,		571 4	-,. , ,
505,650 \$	19.74	4.3 \$	4,545
	Shares 1,352,187 \$ 30,150 (329,084) (29,580) 1,023,673 \$ 1,023,673 \$ (294,773) (15,440) 713,460 \$ 52,500 (93,285) (4,085) 668,590 \$ 662,885 \$	1,352,187 \$ 17.78 30,150 26.37 (329,084) 13.48 (29,580) 18.84 1,023,673 \$ 19.38 1,023,673 \$ 19.38 (294,773) 15.15 (15,440) 23.97 713,460 \$ 20.49 52,500 30.88 (93,285) 18.39 (4,085) 26.96 668,590 \$ 21.56	Shares Weighted-Average Exercise Price Contractual Term, In Years 1,352,187 \$ 17.78 30,150 26.37 (329,084) 13.48 (29,580) 18.84 1,023,673 \$ 19.38 4.2 \$ 1,023,673 \$ 19.38 4.2 \$ 1,023,673 \$ 19.38 4.2 \$ 1,023,673 \$ 19.38

The intrinsic value of stock options is calculated as the amount by which the market price of our common stock exceeds the exercise price of the option.

A summary of the Company's unvested stock option activity with respect to the years ended December 31, 2005, 2006 and 2007 follows:

	· ·	nted-Average ant-Date Fair	
	Shares	Value	
Unvested at December 31, 2004	474,017		
Granted	30,150 \$	7.65	

Edgar Filing: BALCHEM CORP - Form 4

Vested	(144,812)	
Forfeited	(18,700)	
Unvested at December 31, 2005	340,655	
Unvested at December 31, 2005	340,655 \$	7.71
Granted		
Vested	(118,095)	7.98
Forfeited	(10,750)	7.57
Unvested at December 31, 2006	211,810 \$	7.57
Unvested at December 31, 2006	211,810 \$	7.57
Granted	52,500	8.62
Vested	(98,270)	7.73
Forfeited	(3,100)	7.63
Unvested at December 31, 2007	162,940 \$	7.81

The Company awarded 52,500 stock options during the year ended December 31, 2007.

The Company had \$313,000 of total unrecognized compensation costs related to stock options at December 31, 2007 that are expected to be recognized over a remaining period of 4.50 years.

During the year ended December 31, 2007, \$1.7 million was received from the exercise of stock options. Cash was not used to settle any equity instruments previously granted. The Company issues shares from authorized but unissued shares upon the exercise of stock options. The Company does not currently expect to repurchase shares from any source to satisfy such obligations under the SOPs.

The following are the stock-based compensation costs recognized in the Company's condensed consolidated statements of income (in thousands):

		Years Ended						
		December 31						
		2007	2005					
Salary and employee benefits	\$	528	\$	738	\$	184		
Total decrease in income before provision for income ta	xes	528		738		184		
Decrease in provision for income taxes		(111)		(107)		(66)		
Decrease in net income	\$	417	\$	631	\$	118		

Financial data pertaining to outstanding stock options granted or assumed as a result of certain acquisitions at December 31, 2007 were as follows:

	Weighted a	verage		Weighted average	Weighted average	
	exercise	price	Number of	option shares	exercise price	Remaining
Exercise	of option s	shares	option shares	vested and	of option shares	contractual
Price	grante	ed	granted	exercisable	exercisable	life
13.09 to 13.95	\$	13.39	86,046	86,046	\$ 13.39	2.5 yrs
15.67 to 15.96		15.72	131,650	103,820	15.72	5.3 yrs
16.43 to 17.84		16.65	80,525	79,825	16.64	3.5 yrs
18.09 to 19.82		19.24	41,292	39,692	19.27	4.6 yrs
20.02 to 21.48		21.09	24,270	22,970	21.07	2.8 yrs
22.05 to 23.25		22.18	66,707	66,707	22.18	3.0 yrs
25.25 to 25.28		25.25	21,650	10,060	25.25	7.1 yrs
26.23 to 27.80		26.33	51,800	30,880	26.32	6.3 yrs
29.47		29.47	8,000	3,200	29.47	7.1 yrs
30.88 to 31.71		31.43	156,650	62,450	31.71	7.8 yrs
						· ·
	\$	21.56	668,590	505,650	\$ 19.74	

Banner Corporation Long-Term Incentive Plan: In June 2006, the Board of Directors adopted the Banner Corporation Long-Term Incentive Plan effective July 1, 2006. The Plan is an account-based type of benefit, the value of which is directly related to changes in the value of Company stock, dividends declared on the Company stock and changes in Banner Bank's average earnings rate and under SFAS 123(R) is considered a stock appreciation right ("SAR"). Each SAR entitles the holder to receive cash, upon vesting, equal to the excess of the fair market value of a share of the Company's common stock on the date of exercise over the fair market value of such share on the date granted plus the

dividends declared on the stock from the date of grant to the date of vesting. Vesting is upon the completion of 60 months of continuous service from the date of grant; provided, that at that time the SAR holder directly owns (other than through a qualified plan) Banner Corporation Stock equal in value to at least 50 percent of his or her base salary. The primary objective of the Plan is for executives who remain with the Company or the Bank for a sufficient period of time to share in the increases in the value of Company stock. Detailed information with respect to the plan was disclosed on a Form 8-K filed with SEC on July 19, 2006. SFAS 123(R) requires the Company to remeasure the fair value of SARs each reporting period until the award is settled. In addition, compensation expense must be recognized each reporting period for changes in fair value and vesting. The Company recognized compensation expense of \$97,000 and \$151,000, respectively, for the years ended December 31, 2007 and 2006 related to the increase in the fair value of SARs and additional vesting during the period.

Note 21: REGULATORY CAPITAL REQUIREMENTS

The Company is a bank holding company registered with the Federal Reserve. Bank holding companies are subject to capital adequacy requirements of the Federal Reserve under the Bank Holding Company Act of 1956, as amended (BHCA), and the regulations of the Federal Reserve. Banner Bank is a state-chartered federally insured institution subject to the capital requirements established by the FDIC.

The capital adequacy requirements are quantitative measures established by regulation that require the Company and the Banks to maintain minimum amounts and ratios of capital. The Federal Reserve requires the Company to maintain capital adequacy that generally parallels the FDIC requirements. The FDIC requires the Bank to maintain minimum ratios of total capital and Tier 1 capital to risk-weighted assets as well as Tier 1 leverage capital to average assets.

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) created a statutory framework that increased the importance of meeting applicable capital requirements. For the Banks, FDICIA established five capital categories: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. An institution's category depends upon where its capital levels are in relation to relevant capital measures, which include a risk-based capital measure, a leverage ratio capital measure, and certain other factors. The federal banking agencies (including the FDIC) have adopted regulations that implement this statutory framework. Under these regulations, an institution is treated as well-capitalized if its ratio of total capital to risk-weighted assets is 10.00% or more, its ratio of core capital to risk-weighted assets is 6.00% or more, its ratio of core capital to adjusted total assets is 5.00% or more and it is not subject to any federal supervisory order or directive to meet a specific capital level. In order to be adequately capitalized, an institution must have a total risk-based capital ratio of not less than 8.00%, a Tier 1 risk-based capital ratio of not less than 4.00%, and leverage ratio of not less than 4.00%. Any institution which is neither well-capitalized nor adequately capitalized will be considered undercapitalized.

Undercapitalized institutions are subject to certain prompt corrective action requirements, regulatory controls and restrictions which become more extensive as an institution becomes more severely undercapitalized. Failure by the Banks to comply with applicable capital requirements would, if unremedied, result in restrictions on its activities and lead to enforcement actions against it by the FDIC, including, but not limited to, the issuance of a capital directive to ensure the maintenance of required capital levels. FDICIA requires the federal banking regulators to take prompt corrective action with respect to depository institutions that do not meet minimum capital requirements. Additionally, FDIC approval of any regulatory application filed for its review may be dependent on compliance with capital requirements.

FDIC regulations recognize two types or tiers of capital: core (Tier 1) capital and supplementary (Tier 2) capital. Tier 1 capital generally includes common stockholders' equity and noncumulative perpetual preferred stock, less most intangible assets. Tier 2 capital, which is limited to 100% of Tier 1 capital, includes such items as qualifying general loan loss reserves, cumulative perpetual preferred stock, mandatory convertible debt, term subordinated debt and limited life preferred stock; however, the amount of term subordinated debt and intermediate term preferred stock (original maturity of at least five years but less than 20 years) that may in included in Tier 2 capital is limited to 50% of Tier 1 capital.

The FDIC currently measures an institution's capital using a leverage limit together with certain risk-based ratios. The FDIC's minimum leverage capital requirement specifies a minimum ratio of Tier 1 capital to average total assets. Most banks are required to maintain a minimum leverage ratio of at least 4% to 5% of total assets. The FDIC retains the right to require a particular institution to maintain a higher capital level based on an institution's particular risk profile.

FDIC regulations also establish a measure of capital adequacy based on ratios of qualifying capital to risk-weighted assets. Assets are placed in one of four categories and given a percentage weight—0%, 20%, 50% or 100%—based on the relative risk of the category. In addition, certain off-balance-sheet items are converted to balance-sheet credit equivalent amounts, and each amount is then assigned to one of the four categories. Under the guidelines, the ratio of total capital (Tier 1 capital plus Tier 2 capital) to risk-weighted assets must be at least 8%, and the ratio of Tier 1 capital to risk-weighted assets must be at least 4%. In evaluating the adequacy of a bank's capital, the FDIC may also consider other factors that may affect the bank's financial condition. Such factors may include interest rate risk exposure, liquidity, funding and market risks, the quality and level of earnings, concentration of credit risk, risks arising from nontraditional activities, loan and investment quality, the effectiveness of loan and investment policies, and management's ability to monitor and control financial operating risks.

FDIC capital requirements are designated as the minimum acceptable standards for banks whose overall financial condition is fundamentally sound, which are well-managed and have no material or significant financial weaknesses. The FDIC capital regulations state that, where the FDIC determines that the financial history or condition, including off-balance-sheet risk, managerial resources and/or the future earnings prospects of a bank are not adequate and/or a bank has a significant volume of assets classified substandard, doubtful or loss or otherwise criticized, the FDIC may determine that the minimum adequate amount of capital for the bank is greater than the minimum standards established in the regulation.

The Company may not declare or pay cash dividends on, or repurchase, any of its shares of common stock if the effect thereof would cause equity to be reduced below applicable regulatory capital maintenance requirements or if such declaration and payment would otherwise violate regulatory requirements.

The following table shows the regulatory capital ratios of the Company and the Banks and the minimum regulatory requirements:

								Minimum	to be	
								categorized as		
								"well-capit	alized"	
								under prompt		
	Minimum for capital					corrective a	ection			
		Actual		a	idequacy pu	rposes		provisio		
		Amount	Ratio		Amount	Ratio		Amount	Ratio	
(dollars in t	,									
December 3										
The Compa	any—consolidated									
	Total capital to\$ risk-weighted assets	471,864	11.72	\$	332,219	8.00		N/A	N/A	
	Tier 1 capital to risk-weighted assets	426,037	10.58		161,109	4.00		N/A	N/A	
	Tier 1 leverage capital to average assets	426,037	10.04		169,701	4.00		N/A	N/A	
	average assets									
Banner Bar	ık									
	Total capital to risk- weighted assets	406,775	10.44		313,397	8.00	\$	389,633	10.00	
	Tier 1 capital to risk- weighted assets	362,298	9.30		155,856	4.00		235,788	6.00	
	Tier 1 leverage capital to average assets	362,298	8.87		163,369	4.00		204,212	5.00	
	average assets									
Islanders B	ank									
	Total capital to risk- weighted assets	17,889	13.59		10,528	8.00		13,160	10.00	
	Tier 1 capital to risk- weighted assets	16,540	12.57		5,264	4.00		7,896	6.00	
	Tier 1 leverage capital to average assets	16,540	11.01		6,008	4.00		7,510	5.00	
	average assets									
December 3	31, 2006:									
	any—consolidated									
	Total capital to\$ risk-weighted assets	372,790	11.80%	\$	252,644	8.00%	o o	N/A	N/A	
	Tier 1 capital to risk-weighted assets	300,884	9.53		126,322	4.00		N/A	N/A	
	Tier 1 leverage capital to average assets	300,884	8.76		137,444	4.00		N/A	N/A	
	2.01450 400000									

Edgar Filing: BALCHEM CORP - Form 4

Banner Bank						
Total capital to risk- weighted assets	338,211	10.73	252,087	8.00 \$	315,108	10.00%
Tier 1 capital to risk- weighted assets	301,945	9.58	126,043	4.00	189,065	6.00
Tier 1 leverage capital to average assets	301,945	8.80	137,198	4.00	171,498	5.00

Company management believes that under the current regulations as of December 31, 2007, the Company and the Banks individually met all capital adequacy requirements to which they were subject. Further, there have been no conditions or events since that date that have materially adversely changed the Tier 1 or Tier 2 capital of the Company or the Banks. However, events beyond the control of the Banks, such as weak or depressed economic conditions in areas where the Banks have most of their loans, could adversely affect future earnings and, consequently, the ability of the Banks to meet their respective capital requirements.

Note 22: CONTINGENCIES

In the normal course of business, the Company and/or its subsidiaries have various legal proceedings and other contingent matters outstanding. These proceedings and the associated legal claims are often contested and the outcome of individual matters is not always predictable. These claims and counter-claims typically arise during the course of collection efforts on problem loans or with respect to action to enforce liens on properties in which the Banks hold a security interest. Based upon the information known to management at this time, the Company and the Banks are not a party to any legal proceedings that management believes would have a material adverse effect on the results of operations or consolidated financial position at December 31, 2007.

In connection with certain asset sales, the Banks typically make representations and warranties about the underlying assets conforming to specified guidelines. If the underlying assets do not conform to the specifications, the Bank may have an obligation to repurchase the assets or indemnify the purchaser against any loss. The Banks believe that the potential for loss under these arrangements is remote. Accordingly, the fair value of such obligations is not material.

Note 23: INTEREST RATE RISK

The financial condition and operation of the Company are influenced significantly by general economic conditions, including the absolute level of interest rates as well as changes in interest rates and the slope of the yield curve. The Company's profitability is dependent to a large extent on its net interest income, which is the difference between the interest received from its interest-earning assets and the interest expense incurred on its interest-bearing liabilities.

The activities of the Company, like all financial institutions, inherently involve the assumption of interest rate risk. Interest rate risk is the risk that changes in market interest rates will have an adverse effect on the institution's earnings and underlying economic value. Interest rate risk is determined by the maturity and repricing characteristics of an institution's assets, liabilities and off-balance-sheet contracts. Interest rate risk is measured by the variability of financial performance and economic value resulting from changes in interest rates. Interest rate risk is the primary market risk impacting the Company's financial performance.

The greatest source of interest rate risk to the Company results from the mismatch of maturities or repricing intervals for rate-sensitive assets, liabilities and off-balance-sheet contracts. Additional interest rate risk results from mismatched repricing indices and formulae (basis risk and yield curve risk), product caps and floors, and early repayment or withdrawal provisions (option risk), which may be contractual or market driven, that are generally more favorable to customers than to the Company.

The Company's primary monitoring tool for assessing interest rate risk is "asset/liability simulation modeling," which is designed to capture the dynamics of balance sheet, interest rate and spread movements, and to quantify variations in net interest income and net market value resulting from those movements under different rate environments. Another monitoring tool used by the Company to assess interest rate risk is "gap analysis." The matching of repricing characteristics of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest sensitive" and by monitoring the Company's interest sensitivity "gap." Management is aware of the sources of interest rate risk and in its opinion actively monitors and manages it to the extent possible, and considers that the Company's current level of interest rate risk is reasonable.

Note 24: GOODWILL AND INTANGIBLES

The Company accounts for intangible assets in accordance with SFAS No. 142, Goodwill and Other Intangible Assets. Goodwill is no longer amortized but is reviewed annually for impairment. Other intangible assets are amortized over their useful lives. The following table provides the gross carrying value and accumulated amortization for intangible assets as of December 31, 2007 and 2006 (in thousands):

Goodwill and intangibles consisted of the following (in thousands):

		December 31						
		2007		2006				
Costs in excess of net assets acquired (goodwill) accumulated amortization	net of							
of \$12,594,000	\$	121,108	\$	36,229				
Refundable membership(s)				39				
Core deposit intangible, net of accumulated amortization of								
\$2.6 million and \$714,000, respectively		16,529						
Internet domain name, net of accumulated amortization of	\$8,000	17		19				
and \$6,000, respectively								
	\$	137,654	\$	36,287				

Intangible Assets: The gross carrying amount and accumulated amortization of the Company's intangible assets other than goodwill is as follows (in thousands):

	December 31, 2007									
		Gross				Net				
		Carrying		Accumulated		Carrying				
		Amount		Amortization		Amount				
Core Deposit Intangible (CDI)	\$	19,124	\$	(2,595)	\$	16,529				
Mortgage Servicing Rights (MSR)*		3,854		(1,047)		2,807				
Internet Domain Name		25		(8)		17				
	\$	23,003	\$	(3,650)	\$	19,353				

	December 31, 2006									
		Gross				Net				
		Carrying		Accumulated		Carrying				
		Amount		Amortization		Amount				
Core Deposit Intangible (CDI)	\$	714	\$	(714)	\$					
Mortgage Servicing Rights (MSR)*		3,513		(829)		2,684				
Refundable membership(s)		39				39				
Internet Domain Name		25		(6)		19				
	\$	4,291	\$	(1,549)	\$	2,742				

^{*}Amortization of mortgage servicing rights is recorded as a reduction of loan servicing income. Mortgage servicing rights are recorded on an individual basis with the gross carrying amount and accumulated amortization fully written off if the loan repays in full.

Amortization expense for the years ended December 31, 2007, 2006 and 2005 includes \$1,881,000, \$31,000 and \$87,000, respectively, of expense related to the CDI amortization and \$758,000, \$518,000 and \$507,000, respectively, of expense related to the MSR amortization. MSRs capitalized/recognized for the years ended December 31, 2007, 2006 and 2005 were \$781,000, \$1,643,000 and \$502,000, respectively.

Estimated amortization expense in future years with respect to existing intangibles (in thousands):

			Internet	
Year Ended	CDI	MSR	Domain Name	TOTAL
December 31, 2008	\$ 2,828	\$ 553	\$ 2	\$ 3,383
December 31, 2009	2,644	460	2	3,106
December 31, 2010	2,459	383	2	2,844
December 31, 2011	2,276	318	2	2,596
December 31, 2012	2,092	264	2	2,358
Thereafter	4,230	829	7	14,287
Net Carrying Amount	\$ 16,529	\$ 2,807	\$ 17	\$ 19,353

Note 25: FAIR VALUE OF FINANCIAL INSTRUMENTS

The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of SFAS No. 107, Disclosures About Fair Value of Financial Instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is necessary to interpret market data in the development of the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. The estimated fair value of financial instruments is as follows (in thousands):

		Years Ended December 31									
		20	007			2006					
		Carrying		Estimated		Carrying		Estimated			
		value		fair value		value		fair value			
Assets:											
Cash and due from banks	\$	98,430	\$	98,430	\$	73,385	\$	73,385			
Securities at fair value		202,863		202,863							
Securities available for sale						226,153		226,153			
Securities held to maturity	ties held to maturity			54,721		47,872		49,008			
Loans receivable held for sale		4,596		4,680		5,080		5,136			
Loans receivable		3,759,194		3,773,061		2,925,375		2,915,784			
FHLB stock		37,371		37,371		35,844		35,844			
Mortgage servicing rights		2,807		3,182		2,684		2,937			
Liabilities:											
Demand, NOW and mone	y	1,163,290		1,091,176		873,161		818,022			
market accounts											
Regular savings		609,073		597,800		364,957		352,953			

Edgar Filing: BALCHEM CORP - Form 4

Certificates of deposit	1,848,230	1,864,191	1,556,474	1,554,839
FHLB advances			177,430	176,825
FHLB advances at fair value	167,045	167,045		
Junior subordinated debentures			123,716	125,118
Junior subordinated debentures at	113,270	113,270		
fair value				
Other borrowings	91,724	91,586	103,184	103,098
Off-balance-sheet financial instruments:				
Commitments to originate loans	(8)	(8)	(35)	(35)
Commitments to sell loans	8	8	35	35
Commitments to purchase				
securities				
Interest rate swaps	1,214	1,214		

Fair value estimates, methods and assumptions are set forth below for the Company's financial and off-balance-sheet instruments:

Cash and due from banks: The carrying amount of these items is a reasonable estimate of their fair value.

Securities: The estimated fair values of investment securities and mortgaged-backed securities at fair value, available for sale and held to maturity are priced using matrix pricing based on the securities' relationship to other benchmark quoted prices.

Loans Receivable: Fair values are estimated first by stratifying the portfolios of loans with similar financial characteristics. Loans are segregated by type such as multifamily real estate, residential mortgage, nonresidential mortgage, commercial/agricultural, consumer and other. Each loan category is further segmented into fixed- and adjustable-rate interest terms and by performing and non-performing categories. For performing loans held in portfolio, the fair value is based on discounted cash flows using as a discount rate the current rate offered on similar products.

The fair value of performing residential mortgages held for sale is estimated based upon secondary market sources by type of loan and terms such as fixed or variable interest rates.

Fair value for significant non-performing loans is based on recent appraisals or estimated cash flows discounted using rates commensurate with risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market information and specific borrower information.

FHLB Stock: The fair value is based upon the redemption value of the stock which equates to its carrying value.

Mortgage Servicing Rights: Fair values are estimated based on current pricing for sales of servicing for new loans adjusted up or down based on the serviced loan's interest rate vs. current loan sales of servicing.

Deposit Liabilities: The fair value of deposits with no stated maturity, such as savings, checking and NOW accounts, is estimated by applying decay rate assumptions to segregated portfolios a similar deposit types to generate cash flows with are then discounted using short-term market interest rates. The market value of certificates of deposit is based upon the discounted value of contractual cash flows. The discount rate is determined using the rates currently offered on comparable instruments.

FHLB Advances and Other Borrowings: Advances from FHLB are priced using discounted cash flows to the date of maturity based on the FHLB of Seattle's current rate sheet for member bank advances on the date of valuation.

Junior Subordinated Debentures: Fair values are estimated using discounted cash flows to maturity or the next available redemption date as appropriate on the date of valuation based on recent issuances or quotes from brokers for comparable bank holding companies.

Commitments: Commitments to sell loans with notional balances of \$20,645,000 and \$22,292,000 at December 31, 2007 and 2006, respectively, have a carrying value of \$8,000 and \$35,000, representing the fair value of such commitments. Interest rate lock commitments to originate loans held for sale with notional balances of \$20,645,000 and \$22,292,000 at December 31, 2007 and 2006, respectively, have a carrying value of (\$8,000) and (\$35,000). Other commitments to fund loans totaled \$1,113,883,000 and \$1,050,691,000 at December 31, 2007 and 2006, respectively, and have a carrying value of \$0 at both dates, representing the cost of such commitments. There are no commitments to purchase securities at December 31, 2007 or 2006. There were no commitments to sell securities at December 31, 2007 or 2006.

Interest Rate Swaps: Interest rate swaps with notional balances of \$20,438,000 and \$0 at December 31, 2007 and 2006, respectively, have a carrying value of \$1,214,000 and \$0, respectively. The fair value of the derivative instrument is estimated using quoted or published market prices for similar instruments.

Limitations: The fair value estimates presented herein are based on pertinent information available to management as of December 31, 2007. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

Fair value estimates are based on existing on- and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business. The fair value has not been estimated for assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not financial instruments include the deferred tax assets/liabilities; land, buildings and equipment; costs in excess of net assets acquired; and real estate held

for sale.

Note 26: BANNER CORPORATION (PARENT COMPANY ONLY)

Summary financial information is as follows (in thousands):

Statements of Financial Condition

December 31, 2007 and 2006

December 31, 2007 and 2006						
			December 31			
				2007		2006
ASSETS						Restated
Cash			\$	35,329	\$	29,137
Investment in trust equities				3,716		3,716
Investment in subsidiaries				512,673		334,853
Deferred tax asset				1,247		597
Other assets				6,376		10,142
			\$	559,341	\$	378,445
ALLEY MAN AND AND AND AND AND AND AND AND AND A						
LIABILITIES AND STOCKHOLDERS' EQUITY						
Liabilities			\$	8,225	\$	4,122
Junior subordinated debentures						123,716
Junior subordinated debentures at fair value				113,270		
Stockholders' equity				437,846		250,607
			\$	559,341	\$	378,445
G GT						
Statements of Income						
For the years ended December 31, 2007, 2006 an	d					
2005			* 7	P 1 1		
				ears Ended		
		2007	De	ecember 31		2005
DIMEDECE DICOME		2007		2006		2005
INTEREST INCOME:	Φ.	4 40 7	Φ.	Restated	4	Restated
Certificates, time deposits and dividends	\$	1,135	\$	728	\$	525
OTHER INCOME (EXPENSE):						
Dividend income from subsidiaries		17,686		18,778		10,667
Equity in undistributed income of subsidiaries		18,662		18,525		5,576
Other Income		30		268		187
Net change in valuation of financial instrument	c	11,038		208		107
carried at fair value	.3	11,050				
Interest on other borrowings		(8,887)		(8,029)		(5,453)
Other expense		(2,239)		(2,013)		(1,886)
Other expense		37,425		28,257		9,616
		37,423		20,237		9,010
BENEFIT FROM INCOME TAXES		(502)		(3,287)		(2,364)
BENEFIT I NOM INCOME TAKES		(302)		(3,207)		(2,304)
NET INCOME	\$	36,923	\$	31,544	\$	11,980
	4	20,720	Ψ	,	4	11,500

Statements of Cash Flows For the years ended December 31, 2007, 2006 and 2005

		Years Ended						
		2007	L	December 31		2005		
		2007		2006		2005		
OPERATING ACTIVITIES:	ф	26.022	ф	Restated	ф	Restated		
Net income	\$	36,923	\$	31,544	\$	11,980		
Adjustments to reconcile net income to net cash								
provided by operating activities:		(10.668)		(10.505)		(7.776)		
Equity in undistributed earnings of subsidiaries		(18,662)		(18,525)		(5,576)		
Amortization		57		171		141		
(Increase) decrease in deferred taxes		99		(160)		(62)		
Tax benefits realized from equity-base	d	(58)		(1,882)		(860)		
compensation	_							
Net change in valuation of financi	al							
instruments carried at fair value		(11,078)						
(Increase) decrease in other assets		2,386		(3,682)		3,883		
Increase (decrease) in other liabilities		3,333		880		668		
Net cash provided (used) by operating activities		13,000		8,346		10,174		
INVESTING ACTIVITIES:								
Funds transferred to deferred compensation trust		(209)		(174)		(166)		
Payments received on loan to ESOP for release	of			2,301		2,116		
shares								
Additional funds invested in subsidiaries		(33,118)		(30,000)		(17,000)		
Net cash provided (used) by investing activities		(33,327)		(27,873)		(15,050)		
FINANCING ACTIVITIES:								
Proceeds from issuance of junior subordinate	ed	25,774		25,774		25,774		
debentures								
Investment in trust securities related to junior								
subordinated debentures		(774)		(774)		(774)		
Repayment of trust securities related to junio	or							
subordinated debentures		(25,000)						
Issuance of stock		37,460		122				
Net proceeds from exercise of stock options		1,715		2,019		1,341		
Repurchases of stock		(2,116)						
Tax benefits realized from equity-base	d	58		1,882		860		
compensation								
Cash dividends paid		(10,598)		(8,551)		(7,846)		
Net cash provided (used) by financing activities		26,518		20,472		19,355		
NET INCREASE (DECREASE) IN CASH		6,192		945		14,479		
CASH, BEGINNING OF PERIOD		29,137		28,192		13,713		
CASH, END OF PERIOD	\$	35,329	\$	29,137	\$	28,192		

	Years Ended						
			Dece	mber 31			
		2007		2006		2005	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:							
Interest paid	\$	8,269	\$	7,650	\$	4,886	
Taxes paid		21,643		10,142		9,356	
Non-cash transactions:							
Net change in accrued dividends payable		924		188		142	
Net change in unrealized gain (loss) in deferred							
compensation trust and related liability, including							
subsidiaries		713		479		473	
Stock-based consideration issued for acquisitions		125,019					
Adoption of SFAS Nos. 157 and 159:		123,019					
Securities available for sale transferred to fair value,							
held by subsidiary		226,153					
FHLB advances adjustment to fair value, held by		,					
subsidiary		678					
Junior subordinated debentures including							
unamortized origination costs adjustment to fair							
value		2,079					
Deferred tax asset related to fair value adjustments		504					

Note 27: STOCK REPURCHASE

The Company has periodically engaged in stock repurchase activity. During the years ended December 31, 2007 and 2006, the Company repurchased 69,467 and 65,642 shares of its stock at average prices of \$30.46 and \$37.28 per share, respectively. In the current year, the Company purchased 57,800 shares of stock on the open market and also repurchased 11,667 shares in connection with the exercise of stock options or the forfeiture of stock grants. In 2006, all repurchases occurred in connection with the exercise of stock options. On July 26, 2007, the Company's Board of Directors authorized the repurchase of up to 750,000 shares of the Company's outstanding common stock over the ensuing twelve months.

Note 28: CALCULATION OF WEIGHTED AVERAGE SHARES OUTSTANDING USED TO CALCULATE EARNINGS PER SHARE (in thousands)

	Y	ears Ended	
	D	ecember 31	
	2007	2006	2005
Basic weighted average shares outstanding	14,581	11,906	11,558
Plus unvested MRP and stock option incremental shares considered outstanding for			
diluted EPS calculations	257	333	386
Diluted weighted average shares outstanding	14,838	12,239	11,944

Note 29: SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

Results of operations on a quarterly basis were as follows (in thousands except for per share data):

	Year Ended December 31, 2007									
		First		Second		Third		Fourth		
		Quarter		Quarter		Quarter		Quarter		
Interest income	\$	65,446	\$	74,411	\$	79,210	\$	76,242		
Interest expense		33,269		36,301		38,540		37,580		
Net interest income before pro	ovision	32,177		38,110		40,670		38,662		
for loan losses										
Provision for loan losses		1,000		1,400		1,500		2,000		
Net interest income		31,177		36,710		39,170		36,662		
Other operating income		6,334		4,986		10,534		16,729		
Other operating expenses		26,071		31,299		34,846		35,273		
Income before provision for i	ncome	11,440		10,397		14,858		18,118		
taxes										
Provision for income taxes		3,627		3,286		4,871		6,106		
Net income	\$	7,813		7,111		9,987		12,012		
Basic earnings per share	\$	0.63	\$	0.49	\$	0.64	\$	0.75		

Diluted earnings per share	\$	0.62	\$	0.48	\$	0.64	\$ 0.74
Cumulative dividends declared	\$	0.19	\$	0.19	\$	0.19	\$ 0.20
		Year	Ended	December 3	1, 200	06 (Restated)	
		First		Second		Third	Fourth
		Quarter		Quarter		Quarter	Quarter
Interest income	\$	52,987	\$	58,933	\$	64,900	\$ 66,199
Interest expense		23,083		27,708		32,239	33,084
Net interest income before provis	sion	29,904		31,225		32,661	33,115
from loan losses							
Provision for loan losses		1,200		2,300		1,000	1,000
Net interest income		28,704		28,925		31,661	32,115
Other operating income (loss)		4,502		5,000		5,436	5,637
Other operating expenses		23,198		20,011		25,336	25,836
Income before provision for income		10,008		13,914		11,761	11,916
taxes							
Provision (benefit) for income tax	es	3,374		4,710		3,907	4,064
Net income (loss)	\$	6,634	\$	9,204	\$	7,854	\$ 7,852
Basic earnings (loss) per share	\$	0.56	\$	0.77	\$	0.66	\$ 0.65
Diluted earnings (loss) per share	\$	0.55	\$	0.75	\$	0.64	\$ 0.64
Cumulative dividends declared	\$	0.18	\$	0.18	\$	0.18	\$ 0.19

Note 29: SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED) (continued)

		Year Ended December 31, 2005 (Restated)						
		First	st Second Third					Fourth
		Quarter		Quarter		Quarter		Quarter
Interest income	\$	42,659	\$	46,371	\$	49,966	\$	51,164
Interest expense		17,430		19,658		21,883		22,406
Net interest income before 2		25,229		26,713		28,083		28,758
provision for loan losses								
Provision for loan losses		1,203		1,300		1,300		1,100
Net interest income		24,026		25,413		26,763		27,658
Other operating income		3,997		4,625		4,981		(3,059)
Other operating expenses		21,303		22,800		23,561		29,884
Income before provision for		6,720		7,238		8,203		(5,285)
income taxes								
Provision for income taxes		2,129		2,338		2,653		(2,224)
Net income	\$	4,591	\$	4,900	\$	5,550	\$	(3,061)
Basic earnings per share	\$	0.40	\$	0.42	\$	0.48	\$	(0.26)
Diluted earnings per share	\$	0.39	\$	0.41	\$	0.46	\$	(0.25)
Cumulative dividends declared	\$	0.17	\$	0.17	\$	0.17	\$	0.18

Note 30: BUSINESS SEGMENTS

The Company is managed by legal entity and not by lines of business. Each of the Banks is a community oriented commercial bank chartered in the State of Washington. The Banks' primary business is that of a traditional banking institution, gathering deposits and originating loans for portfolio in its respective primary market areas. The Banks offer a wide variety of deposit products to its consumer and commercial customers. Lending activities include the origination of real estate, commercial/agriculture business and consumer loans. Banner Bank is also an active participant in the secondary market, originating residential loans for sale on both a servicing released and servicing retained basis. In addition to interest income on loans and investment securities, the Banks receive other income from deposit service charges, loan servicing fees and from the sale of loans and investments. The performance of the Banks is reviewed by the Company's executive management and Board of Directors on a monthly basis. All of the executive officers of the Company are members of Banner Bank's management team.

Generally accepted accounting principles establish standards to report information about operating segments in annual financial statements and require reporting of selected information about operating segments in interim reports to stockholders. The Company has determined that its current business and operations consist of a single business segment.

Note 31: FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Banks have financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of their customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of

the amount recognized in the Consolidated Statements of Financial Condition.

The Banks' exposure to credit loss in the event of nonperformance by the other party to the financial instrument from commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Banks use the same credit policies in making commitments and conditional obligations as for on-balance sheet instruments. As of December 31, 2007, outstanding commitments for which no liability has been recorded consist of the following:

	Contract or Notional Amount (in thousands)
Financial instruments whose contract amounts represent credit risk:	
Commitments to extend credit	
Real estate secured for commercial, construction or lands development	398,019
Revolving open-end lines secured by 1-4 family residential properties	90,822
Credit card lines	47,510
Other, primarily business and agricultural loans	561,270
Real estate secured by one- to four-family residential properties	20,645
Standby letters of credit and financial guarantees	16,212
Total	1,134,478
Commitments to sell loans secured by one- to four-family residential properties	20,645

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Many of the commitments may expire without being drawn upon, therefore the total commitment amounts do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income producing commercial properties.

Standby letters of credit are conditional commitments issued to guarantee a customer's performance or payment to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Interest rates on residential one- to four-family mortgage loan applications are typically rate locked (committed) to customers during the application stage for periods ranging from 15 to 45 days, the most typical period being 30 days. Typically, pricing for the sale of these loans is locked with various qualified investors under a best-efforts delivery program at or near the time the interest rate is locked with the customer. The Banks make every effort to deliver these loans before their rate locks expire. This arrangement generally requires the Banks to deliver the loans prior to the expiration of the rate lock. Delays in funding the loans can require a lock extension. The cost of a lock extension at times is borne by the customer and at times by the Banks. These lock extension costs paid by the Banks are not expected to have a material impact to operations. This activity is managed daily. Changes in the value of rate lock commitments are recorded as assets and liabilities as explained in the Note 1: "Derivative Instruments."

NOTE 32: INTEREST RATE SWAPS

The Company has stand-alone derivative instruments in the form of interest rate swap agreements, which derive their value from underlying interest rates (see Note 1). These transactions involve both credit and market risk. The notional amount is the amount on which calculations, payments, and the value of the derivative are based. The notional amount does not represent direct credit exposure. Direct credit exposure is limited to the net difference between the calculated amount to be received and paid. This difference represents the fair value of the derivative instrument.

The Company is exposed to credit-related losses in the event of nonperformance by the counterparty to these agreements. Credit risk of the financial contract is controlled through the credit approval, limits, and monitoring procedures and we do not expect the counterparty to fail its obligations.

Information pertaining to outstanding interest rate swaps at December 31, 2007 and 2006 follows (dollars in thousands):

	Dece	ember 31	
	2007		2006
Notional amount	\$ 20,438	\$	N/A
Weighted average pay rate	5.54%		
Weighted average receive rate	5.13%		
Weighted average maturity in years	8.5		
Unrealized gain (loss) relating to	\$ 1,214		
interest rate swaps			

The net changes in fair value of the derivatives are recorded in loans and other liabilities.

All of the Company's interest rate swap agreements are with the Pacific Coast Bankers Bank (PCBB) as the counterparty. The Company has swapped fixed-rate cash flows that it receives from its customers for variable-rate cash flows that it receives from PCBB.

BANNER CORPORATION

Exhibit

Index of Exhibits

- 3{a} Articles of Incorporation of Registrant [incorporated by reference to Exhibit B to the Proxy Statement for the Annual Meeting of Stockholders dated June 10, 1998].
- 3{b} Bylaws of Registrant [incorporated by reference to Exhibit 3.2 filed with the Current Report on Form 8-K dated July 24, 1998 (File No. 0-26584)].
- 10{a} Employment Agreement with Gary L. Sirmon, dated as of January 1, 2004 [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 0-26584)].
- 10{b} Executive Salary Continuation Agreement with Gary L. Sirmon [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended March 31, 1996 (File No. 0-26584)].
- 10{c} Employment Agreement with Michael K. Larsen [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended March 31, 1996 (File No. 0-26584)].
- 10{d} Executive Salary Continuation Agreement with Michael K. Larsen [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended March 31, 1996 (File No. 0-26584)].
- 10{e} 1996 Stock Option Plan [incorporated by reference to Exhibit 99.1 to the Registration Statement on Form S-8 dated August 26, 1996 (File No. 333-10819)].
- 10{f} 1996 Management Recognition and Development Plan [incorporated by reference to Exhibit 99.2 to the Registration Statement on Form S-8 dated August 26, 1996 (File No. 333-10819)].
- 10{g} Consultant Agreement with Jesse G. Foster, dated as of December 19, 2003. [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 0-23584)].
- 10{h} Supplemental Retirement Plan as Amended with Jesse G. Foster [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended March 31, 1997 (File No. 0-26584)].
- 10{i} Towne Bank of Woodinville 1992 Stock Option Plan [incorporated by reference to exhibits filed with the Registration Statement on Form S-8 dated April 2, 1998 (File No. 333-49193)].
- Whatcom State Bank 1991 Stock Option Plan [incorporated by reference to exhibits filed with the Registration Statement on Form S-8 dated February 2, 1999 (File No. 333-71625)].
- 10{k} Employment Agreement with Lloyd W. Baker [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 0-26584)].
- Employment Agreement with D. Michael Jones [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 0-26584)].

 $10\{m\}$

Supplemental Executive Retirement Program Agreement with D. Michael Jones [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 0-26584)].

- 10{n} Form of Supplemental Executive Retirement Program Agreement with Gary Sirmon, Michael K. Larsen, Lloyd W. Baker and Cynthia D. Purcell [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 0-26584)].
- 10{o} 1998 Stock Option Plan [incorporated by reference to exhibits filed with the Registration Statement on Form S-8 dated February 2, 1999 (File No. 333-71625)].
- 10{p} 2001 Stock Option Plan [incorporated by reference to Exhibit 99.1 to the Registration Statement on Form S-8 dated August 8, 2001 (File No. 333-67168)].
- 10{q} Form of Employment Contract entered into with Cynthia D. Purcell, Richard B. Barton, Paul E. Folz, John R. Neill and Douglas M. Bennett [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 0-26584)].
- 10{r} 2004 Executive Officer and Director Stock Account Deferred Compensation Plan [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2005 (File No. 0-26584)].
- 10{s} 2004 Executive Officer and Director Investment Account Deferred Compensation Plan [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2005 (File No. 0-26584)].
- 10{t} Long-Term Incentive Plan. [Incorporated by reference to the exhibits filed with the Form 8-K on June 19, 2006]
- 14 Code of Ethics [incorporated by reference to exhibits filed with the Annual Report on Form 10-K for the year ended December 31, 2004 (File No. 0-26584)].
- 21 Subsidiaries of the Registrant.
- 23.1 Consent of Registered Independent Public Accounting Firm -- Moss Adams LLP.
- 31.1 Certification of Chief Executive Officer pursuant to the Securities Exchange Act Rules 13a-14(a) and 15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2	Certification of Chief Financial Officer pursuant to the Securities Exchange Act Rules
	13a-14(a) and 15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of
	2002.

32 Certificate of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

EXHIBIT 21 SUBSIDIARIES OF THE REGISTRANT

Parent Banner Corporation Jurisdiction of Percentage of State of Subsidiaries Ownership Incorporation Banner Bank (1) 100% Washington Islanders Bank (1) 100% Washington Community Financial Corporation (2) 100% Oregon Northwest Financial Corporation (2) 100% Washington

- (1) Wholly owned by Banner Corporation
- (2) Wholly owned by Banner Bank

EXHIBIT 23.1

CONSENT OF REGISTERED INDEPENDENT PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement Nos. 333-10819, 333-49193, 333-71625, and 333-67168 of Banner Corporation and subsidiaries on Form S-8 and Registration Statement Nos. 333-139520, 333-138162 on Form S-3 of our report dated March 14, 2008, with respect to the consolidated statements of financial condition of Banner Corporation and subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2007 and the effectiveness of internal control over financial reporting as of December 31, 2007, which report appears in the December 31, 2007, annual report on Form 10-K of Banner Corporation.

/s/ Moss Adams LLP Spokane, Washington March 14, 2008

EXHIBIT 31.1

CERTIFICATION OF CHIEF EXECUTIVE OFFICER OF BANNER CORPORATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES ACT OF 1934

I, D. Michael Jones, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Banner Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

March 14, 2008

/s/D. Michael Jones D. Michael Jones Chief Executive Officer

EXHIBIT 31.2

CERTIFICATION OF CHIEF FINANCIAL OFFICER OF BANNER CORPORATION PURSUANT TO RULES 13a-14(a) AND 15d -14(a) UNDER THE SECURITIES ACT OF 1934

I, Lloyd W. Baker, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Banner Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

March 14, 2008

/s/Lloyd W. Baker Lloyd W. Baker Chief Financial Officer

EXHIBIT 32

CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER OF BANNER CORPORATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned hereby certifies in his capacity as an officer of Banner Corporation pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and in connection with this Annual Report on Form 10-K, that:

- the report fully complies with the requirements of Sections 13(a) and 15(d) of the Securities Exchange Act of 1934, as amended, and
- the information contained in the report fairly presents, in all material respects, the Company's financial condition and results of operations as of the dates and for the periods presented in the financial statements included in such report.

March 14, 2008 /s/D. Michael Jones
D. Michael Jones

Chief Executive Officer

March 14, 2008 /s/Lloyd W. Baker Lloyd W. Baker

Chief Financial Officer