

LOCKHEED MARTIN CORP  
Form 10-Q  
April 25, 2018  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934  
For the quarterly period ended March 25, 2018  
Commission file number: 1-11437

LOCKHEED MARTIN CORPORATION

(Exact name of registrant as specified in its charter)

Maryland 52-1893632  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

6801 Rockledge Drive, Bethesda, Maryland 20817  
(Address of principal executive offices) (Zip Code)  
(301) 897-6000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES NO

There were 285,529,483 shares of our common stock, \$1 par value per share, outstanding as of March 25, 2018.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## Lockheed Martin Corporation

## Consolidated Statements of Earnings

(unaudited; in millions, except per share data)

	Quarters Ended	
	March	March
	25,	26,
	2018	2017
Net sales		
Products	\$9,762	\$9,613
Services	1,873	1,599
Total net sales	11,635	11,212
Cost of sales		
Products	(8,697 )	(8,744 )
Services	(1,689 )	(1,434 )
Other unallocated, net	409	372
Total cost of sales	(9,977 )	(9,806 )
Gross profit	1,658	1,406
Other income (expense), net	67	(4 )
Operating profit	1,725	1,402
Interest expense	(155 )	(155 )
Other non-operating expense, net	(210 )	(212 )
Earnings before income taxes	1,360	1,035
Income tax expense	(203 )	(246 )
Net earnings	\$1,157	\$789
Earnings per common share		
Basic	\$4.05	\$2.72
Diluted	\$4.02	\$2.69
Cash dividends paid per common share	\$2.00	\$1.82

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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Lockheed Martin Corporation  
 Consolidated Statements of Comprehensive Income  
 (unaudited; in millions)

	Quarters Ended	
	March 25, 2018	March 26, 2017
Net earnings	\$1,157	\$789
Other comprehensive income, net of tax		
Postretirement benefit plans		
Amounts reclassified from accumulated other comprehensive loss	300	202
Other comprehensive gain recognized during the period	—	3
Other, net	58	5
Other comprehensive income, net of tax	358	210
Comprehensive income	\$1,515	\$999

The accompanying notes are an integral part of these unaudited consolidated financial statements.