

LITTLEFIELD CORP
Form 10QSB
November 15, 2004

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

(Mark one)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal quarter ended September 30, 2004

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file No. 0-13530

Littlefield Corporation

(Exact name of small business issuer as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

74-2723809

(I.R.S. Employer Identification No.)

2501 North Lamar Blvd., Austin, Texas 78705

(Address of principal executive offices)

(512) 476-5141

(Issuer's telephone number)

(Former name, address and fiscal year, if changed since last report)

Indicate by check mark whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

As of September 30, 2004, the Issuer had 8,378,954 shares of its Common Stock, par value \$.001 per share, issued and outstanding.

Littlefield Corporation

FORM 10-QSB

For the quarter ended September 30, 2004

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

Littlefield Corporation

CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Three Months Ended September 30,

2004

2003

REVENUES:

Entertainment	\$1,666,104
	\$1,537,902
Hospitality	492,219
	690,669
Other	9,322
	10,321
TOTAL REVENUES	2,167,645
	2,238,892

DIRECT COSTS AND EXPENSES:

Direct salaries and other compensation	507,535
	562,310
Rent and utilities	543,016
	533,712
Other direct operating costs	557,497
	553,062
Depreciation and amortization	207,689

	202,786
License expense	8,395
	9,354
TOTAL COSTS AND EXPENSES	1,824,132
	1,861,224
GROSS MARGIN	343,513
	377,668
GENERAL AND ADMINISTRATIVE EXPENSES	
Salaries and other compensation	141,226
	135,916
Legal and accounting fees	85,724
	129,862
Depreciation and amortization	24,597
	34,237
Other general and administrative	86,623
	79,457
TOTAL GENERAL AND ADMINISTRATIVE EXPENSES	338,170
	379,472
OPERATING INCOME (LOSS)	5,343
	(1,804)
OTHER INCOME (EXPENSES):	
Interest and investment income	2,432
	14,604
Interest expense (\$14,908 and \$22,453 respectively to related parties)	(81,371)

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	(86,482)
Gain (loss) on fixed asset sales	0
	(4,738)
Write-off of abandoned assets	0
	(6,208)
Other income and (expense)	0
	-0-
TOTAL OTHER INCOME (EXPENSES)	(78,939)
	(82,824)
NET INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES	(73,596)
	(84,628)
PROVISION FOR INCOME TAXES	15,000
	15,000
NET INCOME (LOSS) FROM CONTINUING OPERATIONS	(88,596)
	(99,628)
DISCONTINUED OPERATIONS	
Net loss from operations of discontinued Amusement division, net	
Gain on disposal of assets of discontinued Amusement division	
	-0-
	-0-
	-0-
	-0-
NET INCOME (LOSS)	(88,596)
	(99,628)

OTHER COMPREHENSIVE INCOME (LOSS)	(2,908)
	13,538

NET COMPREHENSIVE INCOME (LOSS)	\$(91,504)
	(86,090)

See notes to consolidated financial statements.

Littlefield Corporation
CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Three Months Ended September 30,

2004

2003

EARNINGS (LOSS) PER SHARE:

Basic earnings (loss) per share	(\$.01)
	(\$.01)

Diluted earnings (loss) per share	(\$.01)
	(\$.01)

Weighted average shares outstanding – basic	8,378,954
	8,293,495

Weighted average shares outstanding – diluted	8,380,602
	8,293,495

PART I - FINANCIAL INFORMATION
Item 1. Financial Statements

Littlefield Corporation

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CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Nine Months Ended September 30,

2004

2003

REVENUES:

Entertainment	\$4,915,834
	\$4,873,930
Hospitality	2,170,837
	2,497,151
Other	25,872
	20,783
TOTAL REVENUES	7,112,543
	7,391,864

DIRECT COSTS AND EXPENSES:

Direct salaries and other compensation	1,706,623
	1,886,817
Rent and utilities	1,628,173
	1,610,360
Other direct operating costs	1,698,325
	1,788,904
Depreciation and amortization	614,876
	600,678
License expense	48,562
	58,577
TOTAL COSTS AND EXPENSES	5,696,559
	5,945,336

GROSS MARGIN

1,415,984
1,446,528

GENERAL AND ADMINISTRATIVE EXPENSES

Salaries and other compensation

403,706
407,790

Legal and accounting fees

239,644
342,584

Depreciation and amortization

81,941
105,638

Other general and administrative

303,910
301,079

TOTAL GENERAL AND ADMINISTRATIVE EXPENSES

1,029,201
1,157,091

OPERATING INCOME (LOSS)

386,783
289,437

OTHER INCOME (EXPENSES):

Interest and investment income

7,931
33,649

Interest expense (\$49,889 and \$74,517 respectively to related parties)

(216,399)
(287,204)

Gain (loss) on fixed asset sales

(5,946)
(51,206)

Write-off of abandoned assets

0
(3,000)

Gain (loss) on sale of investments

49,628
(51,637)

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Other income and (expense)	(4,570)
	52,255
TOTAL OTHER INCOME (EXPENSES)	(169,356)
	(307,143)
NET INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES	217,427
	(\$17,706)
PROVISION FOR INCOME TAXES	45,000
	42,817
NET INCOME (LOSS) FROM CONTINUING OPERATIONS	172,427
	(60,523)
DISCONTINUED OPERATIONS	
Net income/loss from operations of discontinued Amusement division, net	
Gain on disposal of assets of discontinued Amusement division	
	(338)
	-0-
	41,478
	-0-
NET INCOME (LOSS)	172,089
	(19,045)
OTHER COMPREHENSIVE INCOME (LOSS)	(39,395)
	130,206

NET COMPREHENSIVE INCOME (LOSS)

\$132,694

111,161

See notes to consolidated financial statements.

Littlefield Corporation
CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Nine Months Ended September 30,

2004

2003

EARNINGS (LOSS) PER SHARE:

Basic earnings (loss) per share

\$.021

(\$.002)

Diluted earnings (loss) per share

\$.021

(\$.002)

Weighted average shares outstanding – basic

8,367,932

8,265,555

Weighted average shares outstanding – diluted

8,369,580

8,265,555

See notes to consolidated financial statements.

Littlefield Corporation
CONSOLIDATED BALANCE SHEET (Unaudited)

ASSETS

Current Assets:

Sept 30, 2004

Cash and cash equivalents

\$410,027

Accounts receivable, net of allowance for doubtful accounts of \$26,870

	312,696
Accounts receivable, other	37,410
Equity Securities, available for sale	2,662
Other prepaid expenses and current assets	238,177
Total Current Assets	1,000,972
Property and Equipment – at cost, net of accumulated depreciation and amortization	7,888,764
Other Assets:	
Notes receivable, net of allowance for doubtful accounts	845,000
Notes receivable, accrued interest	222,603
Goodwill	4,404,106
Intangible assets, net	573,370
Other non-current assets	165,261
Total Other Assets	6,210,340
TOTAL ASSETS	\$15,100,076

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:	
Notes payable	\$11,953
Obligations under capital lease	63,303
Long term debt, current portion	438,661
Long term debt-related party, current portion	529,875
Trade accounts payable	124,144
Reserve for settlements	

	1,737,500
Accrued expenses	547,528
Other current liabilities-related party	132,881
Total Current Liabilities	3,585,845
Long-term Liabilities:	
Obligations under capital lease, net of current	83,227
Long term debt, net of current portion	3,115,044
Long term debt-related party, net of current portion	105,650
Total Long-term Liabilities	3,303,921
Total Liabilities	6,889,766
Stockholders' Equity:	
Common stock, \$.001 par value, (authorized 20,000,000 shares, issued 10,176,890 shares, outstanding 8,378,954 shares)	10,177
Subscription receivable	(745)
Additional paid-in-capital	23,715,026
Treasury stock – 1,797,936 shares, at cost	(2,293,490)
Accumulated Comprehensive Income	(2,966)
Accumulated deficit	(13,217,692)
Total Stockholders' Equity	8,210,310
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	15,100,076

See notes to consolidated financial statements.

Littlefield Corporation
CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Nine months Ended September 30,

2004
2003

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income (loss)	172,089
	(\$19,045)
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	696,817
	717,530
(Gain)/Loss on investment sales	(52,380)
	51,637
Loss (gain) on sales of fixed assets	5,947
	(12,015)
Loss on write-off of abandoned assets	0
	14,996
Increase (decrease) in cash flows as a result of changes in asset and liability account balances:	
Accounts receivable	331,201
	251,055
Other assets and licenses	(40,197)
	59,781
Trade accounts payable	(262,799)
	(212,010)
Accrued expenses and other current liabilities	81,641
	(17,843)
NET CASH PROVIDED BY OPERATING ACTIVITIES	932,319
	834,086

CASH FLOWS FROM INVESTING ACTIVITIES:

Property and equipment expenditures	(336,672)
	(250,406)
Purchase of intangibles	(37,500)
	0
Proceeds from sale of equity securities	521,451
	424,781
Proceeds from sale of property and equipment	2,875
	207,374
NET CASH PROVIDED (USED) IN INVESTING ACTIVITIES	150,154
	381,749
 CASH FLOWS FROM FINANCING ACTIVITIES:	
Payments on capital lease obligations	(41,857)
	(26,064)
Payments on notes payable	(897,335)
	(1,037,277)
Expenses related to refinancing	(23,730)
Collections (increase) of subscribed receivables	5,886
	17,896
Purchase treasury stock	(790)
	0
Proceeds from Capital Lease	0
	75,691
NET CASH USED IN FINANCING ACTIVITIES	(957,826)
	(969,754)
 NET INCREASE (DECREASE) IN CASH	 124,647
	246,081

CASH AT BEGINNING OF PERIOD

285,380
189,055

CASH AT END OF PERIOD

410,027
\$435,136

See notes to consolidated financial statements.

Littlefield Corporation
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

Nine months Ended September 30,

2004
2003

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash payments:

Interest

\$194,160
\$329,418

Income taxes

\$0
\$59,276

Non-cash transactions:

Acquisition of property and equipment in exchange for notes payable	\$7,988
	\$0

See notes to consolidated financial statements.

Littlefield Corporation

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

September 30, 2004

NOTE 1 – PRINCIPLES OF CONSOLIDATION AND BASIS OF PRESENTATION

The unaudited consolidated financial statements include the accounts of Littlefield Corporation and its wholly owned subsidiaries (the “Company”). The financial statements contained herein are unaudited and, in the opinion of management, contain all adjustments necessary for a fair presentation of financial position, results of operations and cash flows for the periods presented. The Company’s accounting policies and certain other disclosures are set forth in the notes to the consolidated financial statements contained in the Company’s Annual Report on Form 10-KSB for the fiscal year ended December 31, 2003. The financial statements contained herein should be read in conjunction with the notes to the Company’s audited consolidated financial statements included in the Annual Report on Form 10-KSB for the fiscal year ended December 31, 2003. The preparation of the condensed consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities and the reported amount of revenue and expenses during the reported period. Actual results could differ from these estimates. Where appropriate, items within the consolidated condensed financial statements have been reclassified to maintain consistency and comparability for all periods presented.

The operating results for the three-month and nine-month periods ended September 30, 2004 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2004. Except for historical information contained herein, certain matters set forth in this report are forward looking statements that are subject to substantial risks and uncertainties, including the impact of government regulation and taxation, customer attendance and spending, competition, and general economic conditions, among others. This Quarterly Report on Form 10-QSB contains “forward-looking” statements as such term is defined in the Private Securities Litigation Reform Act of 1995 and information relating to the Company and its subsidiaries that are based on the beliefs of the Company’s management. When used in this report, the words “anticipate,” “believe,” “estimate,” “expect,” and “intend” and words or phrases of similar import, as they relate to the company or its subsidiaries or Company management, are intended to identify forward-looking statements. Such statements reflect the current risks, uncertainties and assumptions related to certain factors including, without limitations, competitive factors, general economic conditions, customer relations, relationships with vendors, the interest rate environment, governmental regulation and supervision, seasonality, distribution networks, product introductions and acceptance, technological change, changes in industry practices, onetime events and other factors described herein and in other filings made by the company with the Securities and Exchange Commission, based upon changing conditions, should any one or more of these risks or uncertainties materialize, or should any underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended. The company does not intend to update these forward-looking statements.

NOTE 2 – PROPERTY AND EQUIPMENT.

Property and equipment at September 30, 2004 consists of the following:

Land	\$953,725
Buildings	3,587,231
Building and leasehold improvements	4,358,889
Rental inventory and bingo equipment	1,649,801
Equipment, furniture and fixtures	2,320,422
Automobiles	391,818
	13,261,886
Less: Accumulated depreciation and amortization	(5,373,122)
Property and equipment, net	\$7,888,764

Total depreciation expense, for owned and leased assets, charged to operations for the nine months ended September 30, 2004 and 2003 was approximately \$687,000 and \$702,000, respectively.

NOTE 3 – GOODWILL AND OTHER INTANGIBLE ASSETS.

Goodwill at September 30, 2004 is as follows:

	Gross Carrying Amount
	Accumulated Amortization
	Total
Goodwill (includes bingo licenses)	<u>\$7,185,105</u>
	<u>\$(2,780,999)</u>

\$4,404,106

Entertainment

Hospitality

Balance at December 31, 2003	\$3,908,660
	\$371,384
Goodwill acquired during the year	\$4,280,044
	124,062
	-0-
Impairment losses	124,062
	-0-
	-0-
	-0-
Balance at September 30, 2004	<u>\$4,032,722</u>
	<u>\$ 371,384</u>
	<u>\$4,404,106</u>

Intangible assets at September 30, 2004 consists of the following:

	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Total</u>
Intangible Assets with Indefinite Lives:			
Bingo licenses	\$487,745	-0-	\$487,745

Intangible Assets with Finite Lives:

Covenants not to compete	\$297,500
	\$(211,875)
	85,625
Capitalized acquisition costs related to note receivable	<u>50,950</u>
	<u>(50,950)</u>
	<u>-0-</u>
Intangible Assets, Net of Accumulated Amortization	

\$573,370

During the nine months ended September 30, 2004, the Company purchased goodwill in the amount of \$124,062 associated with the acquisition of Bingo Barn Bingo Hall. During 2004, the Company also acquired bingo licenses with indefinite lives for \$50,000 and covenants not to compete in the amount of \$87,500.

NOTE 4 - SHAREHOLDERS' EQUITY.

At September 30, 2004 the Company holds 1,797,936 treasury shares at an average purchase price of \$1.28.

NOTE 5 – EARNINGS PER SHARE.

A reconciliation of basic to diluted earnings per share is as follows:

Nine months ended September 30,

2004
2004
2003
2003

Basic
Diluted
Basic
Diluted

Numerator:

Net income (loss) before extra-ordinary gain	\$172,089
	\$172,089
	(\$19,045)
	(\$19,045)
Extra-ordinary gain	

ASSETS

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	0
	0
	0
	0
Income (loss) available to common stockholders	\$172,089
	\$172,089
	(\$19,045)
	(\$19,045)
<u>Denominator:</u>	
Weighted average shares outstanding	8,367,932
	8,369,580
	8,265,555
	8,265,555
Effect of dilutive securities:	
Stock options and warrants	---

Weighted average shares outstanding	8,367,932
	8,369,580
	8,265,555
	8,265,555
Earnings (loss) per share before extraordinary item	\$.021
	\$.021
	\$.01
	(\$.07)
Extraordinary gain on settlement	0
ASSETS	21

	0
	0
	0
Earnings (loss) per share	
	\$.021
	\$.021
	\$.01
	(\$.07)

NOTE 6 – COMPREHENSIVE INCOME.

The Company has adopted Financial Accounting Standards Board Statement No. 130, Reporting Comprehensive Income. Statement No. 130 establishes new rules for the reporting and display of comprehensive income and its components; however, the adoption of this Statement has no impact on net income or shareholders' equity. Statement No. 130 requires unrealized gains or losses to be included in other comprehensive income.

The components of comprehensive income for the nine months ended September 30, 2004 and 2003, are as follows:

	2004	2003
Net income	\$172,089	(\$19,045)
Other comprehensive income (loss)		
Net unrealized gain (loss) on investments held for sale		(39,395)
		130,206
Total comprehensive income	\$132,694	\$111,161

NOTE 7 – INCOME TAXES.

The Company recorded \$45,000 and \$45,000 of a state income tax expense, respectively, for the nine months ended September 30, 2004 and 2003. The Company does not expect to incur material federal income tax charges until the depletion of its accumulated federal income tax loss carry-forwards, which totaled approximately \$4,638,000 at September 30, 2004. The utilization of the net operating loss is subject to limitations in accordance with §382 of the

Internal Revenue Code.

NOTE 8 - RELATED PARTY TRANSACTIONS.

Subscribed receivables from related parties totaled \$745 and \$13,464 respectively, for the first nine months ended September 30, 2004 and 2003. Interest income related to these notes recorded by the Company was \$0 for the nine months ended September 30, 2004 and 2003.

In June 2001, the Company entered into a warehouse lease agreement for 6,000 sq. ft. of storage space with Flournoy Management Inc. Flournoy Management Inc.'s majority shareholders are Gene and Scott Flournoy who are employed by the Company as Regional Managers in Alabama. The lease had a two-year term at a rate of \$1,729 per month. The warehouse was used to store amusement machines that the Company was forced to move out of South Carolina, as discussed in earlier reports, and as a technical center to deploy amusement machines in other jurisdictions. This lease was terminated March 31, 2003 when all arcade machines were sold.

In July 2001 the Company acquired Premiere Party Rentals. In conjunction with this purchase, the Company issued two promissory notes payable in the amount of \$500,000 each to the seller (a related party), as partial consideration for this purchase, and entered into a three-year employment agreement with the seller. The first note payable is due in quarterly installments of \$31,250 plus interest at an annual rate of 8.0% and a maturity date of July 2005. The second note originally due and payable in full, along with accrued interest at 8% annual rate, in July 2004, was paid in full in August 2004. For the nine months ended September, 2004 and 2003, the Company recognized \$32,769 and \$44,985, respectively, of interest expense related to these obligations. The balances of these two notes at September 30, 2004 were a combined \$125,000.

In August 2001 the Company acquired Word of Mouth Custom Catering. In conjunction with this purchase, the Company issued two promissory notes payable in the amount of \$200,000 each to the two sellers (related parties), as partial consideration for this purchase, and entered into three-year employment agreements with the sellers. These notes payable are due in quarterly installments of \$12,500, plus interest at an annual rate of 8.0% and a maturity date of August 2005. For the nine months ended September 30, 2004 and 2003, the Company recognized \$7,024 and \$13,500, respectively, of interest expense related to these obligations. The balances of these two notes at September 30, 2004 were a combined \$100,000.

In September 2001, the Company acquired an automobile from a current employee. In conjunction with this purchase, the Company issued a promissory note payable in the amount of \$34,540 to the seller (a related party), as partial consideration for this purchase. This note payable was due in monthly installments of \$1,531, with an interest rate of 6% and a maturity date of September 2003. For the six months ended June 30, 2004 and 2003, the Company recognized \$0 and \$0, respectively, of interest expense related to this obligation. The automobile was given back to the employee for the amount of the outstanding principle balance of the note at the end of January 2003, in exchange for a salary reduction of over \$20,000 per year. The Company recognized a loss on the asset transaction of approximately \$22,000.

The President and CEO of the Company has personally guaranteed three notes payable to a third party lender, in the total amount of \$1,152,500. The Company accrued a total of \$61,275 in loan guaranty fees to him in 2002. This amount has been added to the President's bonus amount accrued in 2002 in the amount of \$300,000, plus accrued interest. The bonus and loan guaranty fees are presented on the balance sheet as long term debt - current portion while the related interest is presented on the balance sheet as a current accrued liability - related party. Interest accrued on this note for the nine months ended September 30, 2004 was \$4,748 and \$10,683 for the same period in 2003.

The Company purchased the President's office furniture and antiques for a total price of \$105,650 in July 2002. This amount was set up on a note payable with interest only payable for 4 years at 6.75% with the principal amount due in

July 2006 as a balloon payment. Interest paid on this note for the nine months ended September 30, 2004 was \$5,349 and \$5,346 for the same period in 2003.

NOTE 9 – COMMITMENTS AND CONTINGENCIES.

Generally speaking, the Securities and Exchange Commission guidelines require a company to report any pending legal and/or regulatory proceedings that involves a claim for damages in excess of ten percent (10%) of its current assets. The litigation and proceedings discussed below do not necessarily meet this threshold, but are included in the interest of full disclosure. In general, the Company will vigorously defend itself against all claims to the fullest extent possible:

Pondella Hall for Hire, Inc., d/b/a Eight Hundred v. American Bingo and Gaming, Case No.: 97-2750, Circuit Court of the Twelfth Judicial Circuit in and for Manatee County, Florida. In July of 1995 the Company bought three Florida bingo centers from Phillip Furtney and two corporations related to Mr. Furtney (which corporations and Mr. Furtney are referred to collectively as "Furtney"). On June 12, 1997, Furtney filed a lawsuit against the Company in Florida, alleging breach of contract. Furtney alleged that the Company defaulted on its original purchase note and stock obligations under the purchase agreements. On July 12, 1997, the Company answered this lawsuit and filed a counterclaim against Furtney alleging, among other things, fraud, negligent misrepresentation, breach of express warranties, contractual indemnity and tortious interference with contractual rights. The Company believes that it was materially defrauded in its purchase of these three Florida bingo centers from Furtney in that Furtney made no disclosure to the Company of an ongoing criminal investigation of the operation of these bingo centers by the Florida State Attorney General's Office, and that Furtney was fully aware of this investigation. The state of Florida temporarily closed these three bingo centers, as well as several other centers formerly owned by Mr. Furtney, in November 1995. The Company sold these three bingo centers in December of 1995. In January of 1997, the Company and the State of Florida settled all matters regarding the Company's previous ownership and operation of these bingo centers. The Company believes that Furtney's lawsuit against the Company is completely without merit and that the Company will prevail in its counterclaim. The Company completed depositions of Mr. Furtney and a corporate representative of the Furtney controlled companies discussed above on September 20, 2000 and plans to pursue and defend this action vigorously. There can be no assurance of this result and a decision against the Company could have a material adverse effect on the financial position and operations of the Company. A court date has been set for September 2004.

Collins Entertainment Corp. v. Coats and Coats Rental Amusement, d/b/a Ponderosa Bingo and Shipwatch Bingo, Wayne Coats, individually, and American Bingo and Gaming Corp.; American Bingo and Gaming Corp. v. Coats and Coats Rental Amusement, d/b/a Ponderosa Bingo and Shipwatch Bingo, Wayne Coats, individually, Civil Action No. 97-CP-10-4685, South Carolina Court of Common Pleas, Charleston County. On October 9, 1997, Collins Entertainment, Inc., filed a lawsuit alleging the Defendants had engaged in civil conspiracy and tortiously interfered with the Plaintiff's contract, violating the South Carolina Unfair Trade Practices Act. The Plaintiff sought actual damages in excess of \$350,000 and an unspecified amount of punitive damages. The Company believed this lawsuit was completely without merit; however, a judgment was issued on February 12, 2001 in favor of the plaintiff. Damages of \$157,000 were awarded in addition to punitive damages of \$1,570,000. The Company appealed this decision with the South Carolina appellate court, and the judgment was affirmed. The Company applied for a re-hearing with the appellate court which threw out their original opinion. However, their new opinion also reaffirmed the judgment. The Company is now in the process of filing an appeal to the South Carolina Supreme Court. The total amount of the award was accrued for in the financial statements in 2000, and the actual damages of \$157,000 were paid in 2001.

Lenrich Associates LLC v. Littlefield Corporation, et al; Civil Action No. 00-CP-10-4742, South Carolina Court of Common Pleas, County of Charleston Lenrich Associates has brought this action against the Company based on a commercial lease guaranty that was signed by the Company. The tenant on the lease is Concessions Corp., a

subsidiary of the Company and had been used as the location of the "Lucky II" facility, which was closed in early 2000. The lease expired in February 2003. Because rental payments under the lease are currently in arrears, Lenrich Associates sought to enforce the guaranty against the Company. The Company's liability under the guaranty is capped at the lesser of two years of fixed and additional rent or the amount of fixed and additional rent corresponding to the time period mandated by South Carolina law. A settlement agreement had been reached for \$147,500, which has been accrued

for by the Company in June 2002. However, the plaintiff withdrew their support of the settlement agreement shortly thereafter. The Company has petitioned the court to enforce the settlement agreement and is currently awaiting this decision.

Littlefield Corp. v. Dye, Civil Action No. 2002-cp-08-478. The Company filed an action on March 6, 2002, in Berkeley County, South Carolina for collection on a note signed by Danny C. Dye. The note, which was executed on December 10, 1998, was in the amount of \$80,000. The Company alleges that Dye still owes \$58,481.29 toward the principle balance, plus \$19,257.17 in accrued interest through December 31, 2002. On January 14, 2003, Mr. Dye amended his answer to assert counterclaims against the Company for fraudulent breach of contract and violation of the South Carolina Payment of Wages Act based on allegations that the Company failed to pay Dye amounts due under an employment contract. Mr. Dye has alleged that the Company owes him \$375,000 in unpaid salary and is seeking treble damages under the Payment of Wages Act for a total amount of \$1,250,000 in damages. The Company believes that the counterclaims are without merit and the Company plans to contest them vigorously.

George M. Harrison, et al. v. Littlefield Corporation Civil Action No. 4:04-1038-25 This action is currently pending in the United States District Court for the District of South Carolina, Florence Division. Plaintiffs were the owners of a parcel of real property in Darlington, South Carolina that was leased to Darlington Music Company, a former subsidiary of Littlefield Corporation. In 1990, Plaintiffs, who were also the owners of Darlington Music Company at that time, caused Darlington Music Company to enter into a 15-year lease of the real property they owned. Darlington Music Company was later acquired from Plaintiffs by Littlefield Corporation's predecessor, American Bingo & Gaming. This business continued to operate as a wholly-owned subsidiary until such time as changes in South Carolina law regarding video gaming required that the business be wound down. In May 2001, Plaintiffs later received a judgment in the amount of \$199,148.36 against Darlington Music Company for nonpayment of rent. Through this action, Plaintiffs are now attempting to enforce that judgment against Littlefield Corporation on the basis of various legal theories. Littlefield intends to vigorously defend this action and will also ask, if possible, to have the underlying judgment against its former subsidiary reexamined.

Matters Settled during this Quarter:

None

NOTE 10 – SEGMENTS.

The Company's Chief Operating Decision Maker ("CODM"), the President and CEO, evaluates performance and allocates resources based on a measure of segment profit or loss from operations.

The Company has identified three operating segments based on the different nature of the services and legislative monitoring and, in general, the type of customers for those services in the current and prior years. The entertainment segment encompasses bingo center services provided to charitable organizations in South Carolina, Texas and Alabama. The amusements segment represented operations of the Company's amusement arcades in Alabama, which were terminated in January 2003. The Hospitality segment is the tent rental business (acquired November 2000) and the party rental and catering businesses in Austin, Texas, which were acquired in July and August of 2001.

A summary of the segment financial information reported to the CODM is as follows:

September 30, 2004

	<u>Entertainment Amusements Hospitality Adjustment Consolidated</u>
Revenue	\$4,915,833 \$0 \$2,170,836 25,874 \$7,112,543
Depreciation and Amortization	371,301 0 243,576 81,940 696,817
Segment profit (loss)	1,808,208 (338) (595,690) (1,040,091) 172,089
Segment Assets	22,080,329 201,050 1,390,577 (8,571,880) 15,100,076

September 30, 2003

	<u>Entertainment</u> <u>Amusements</u> <u>Hospitality</u> <u>Adjustment</u> <u>Consolidated</u>
Revenue	\$4,873,930 \$83,908 \$2,497,151 \$20,783 \$7,475,772
Depreciation and Amortization	354,686 11,217 245,992 105,638 717,533
Segment profit (loss)	1,660,004 41,478 (480,092) (1,240,435) (19,045)
Segment Assets	21,142,407 202,881 1,713,338 (7,166,447) 15,892,179

The adjustments represent other income, depreciation and amortization related to corporate assets, corporate losses, corporate assets and corporate capital expenditures to reconcile segment balances to consolidated balances.

NOTE 11 – ACQUISITIONS, OPENINGS, CLOSINGS AND REORGANIZATIONS.

On September 4, 2004, Let It Ride Bingo hall opened in Odessa, Texas.

On September 28, 2004, Coveralls Bingo hall opened in Walterboro, South Carolina.

On September 29, 2004, Meeting Place Bingo hall opened in Charleston, South Carolina.

The Amusements division was closed down at the end of January 2003 when the arcade machines were deemed illegal in the County of Montgomery. All the machines were sold for \$135,000.

NOTE 12 - SUBSEQUENT EVENTS.

None.

ASSETS

Littlefield Corporation

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Our Company was formed in 1994 as a Delaware corporation to consummate the acquisition of charitable bingo centers and video gaming operations, and completed the initial public offering in December of 1994. We operate primarily through wholly owned subsidiaries in Texas, Alabama and South Carolina.

The following discussion should be read in conjunction with our Form 10-KSB and the consolidated financial statements for the years ended December 31, 2003 and 2002; the Form 10-QSB for the quarters ended March 31, 2004 and 2003, June 30, 2004 and 2003 and September 30, 2003; and the consolidated financial statements and related notes for the nine months ended September 30, 2004. The statements in this Quarterly Report on Form 10-QSB relating to matters that are not historical facts, including, but not limited to statements found in this "Management Discussion and Analysis of Financial Condition and Results of Operations", are forward-looking statements that involve a number of risks and uncertainties. Factors that could cause actual future results to differ materially from those expressed in such forward-looking statements include, but are not limited to the impact of government regulation and taxation, customer attendance, spending, competition, general economic conditions, and other risks and uncertainties as discussed in this Quarterly Report and the 2003 Annual report on Form 10-KSB.

We intend to grow our business through acquisitions and the selective start up of charitable bingo halls in markets in which we currently operate and other attractive markets.

Results of Operations

Net income for the nine months ended September 30 of 2004 was \$172,000, which equated to basic and fully diluted earnings per share of \$.021. Net loss for the nine months ended September 30 2003 was \$19,000, which equated to basic and fully diluted losses per share of \$0.02. The weighted average number of basic Common Stock shares outstanding totaled 8,367,932 in the first nine months of 2004 as compared to 8,265,555 in the first nine months of 2003. The increase in net income is a result of cost cutting initiatives that have been implemented over the past two years, expenses are down 8%, while at the same time revenues have declined at a much slower pace.

Revenues

The Company generated consolidated revenues of approximately \$7,113,000 during the period ended September 30, 2004 as compared with approximately \$7,392,000 in the comparable period of the prior fiscal year, representing a decrease of approximately \$279,000 or 4%. The decline continues to come from competition with Indian casinos and a horse race track in Alabama and in Word of Mouth, which continues to rebound from a difficult economic situation. Entertainment (bingo) rental and other revenues totaled approximately \$4,916,000, or 69% of revenues, for the first nine months of 2004, as compared to approximately \$4,874,000, or 66% of total revenues, for the first nine months of 2003. During the first nine months of 2004, approximately 19% of the Company's bingo related revenues were generated in South Carolina, 18% in Alabama and 63% in Texas, compared to 17%, 21% and 62%, respectively, in the first nine months of 2003. The Hospitality segment generated revenues of approximately \$2,171,000, or 30% of revenues for the first nine months of 2004, compared to approximately \$2,497,000, or 34% of revenues, for the same period in 2003. Amusements revenues were approximately \$0 for the first nine months of 2004, compared to \$84,000 in 2003. The Company was forced to close all remaining arcades in Alabama at the end of January 2003 and this division has been discontinued.

Gross Margins

Gross margin was approximately \$1,416,000 or 20% of revenues in the first nine months of 2004 versus approximately \$1,447,000 or 20% in the first nine months of 2003. The bingo division gross margins were 39% of

revenues, up 4 percent from the same period last year. The hospitality business gross margin loss percentage decreased by approximately 2%. This is directly related to lower revenues, and a slow recovery from the economy for the hospitality services. Revenues in hospitality are down 13%, while expenses were held down and improved by 7% over the same nine month period in 2003.

Amusements had a gross gain of 0% for the first nine months of 2004, compared to 6% in the same period in 2003. This reduction is due to discontinuing this operating division.

Littlefield Corporation

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Costs and Expenses

Depreciation and amortization expense totaled approximately \$697,000 in the first nine months of 2004 compared to about \$706,000 in the first nine months of 2003, a decrease of about \$9,000.

General and administrative expenses, excluding related depreciation expense, totaled approximately \$947,000 in the first nine months of 2004, compared to approximately \$1,051,000 in 2003. Most of this decrease continues to be attributable to a streamlining of personnel expenses, a reduction in legal expenses, and lower professional fees.

Other expenses totaled approximately \$169,000 for the first nine months of 2004, as compared to approximately \$307,000 for the first nine months of 2003. This is attributed to lower interest costs and a gain on sale of investments in 2004 coupled with the expenses in the prior year stemming from a loss on the sale of investments and fixed assets, and the write off of abandoned assets.

Liquidity and Capital Resources

Cash and cash equivalents at September 30, 2004 totaled approximately \$410,000 and represented approximately 3% of the Company's total assets of approximately \$15,100,000. Cash flows provided by operating activities for the nine months ended September 30, 2004 were approximately \$932,000 compared to \$834,000 in the same period of 2003, an increase of about \$98,000. Cash flows from operating activities in the first nine months of 2004 were comprised of the Company's net income of approximately \$172,000 increased for non-cash amounts of loss on sale of fixed assets of approximately \$6,000, increased by depreciation expense and intangible asset amortization of approximately \$697,000, decreased due to a gain on investments of \$52,000, and increased by net changes in operating assets and liabilities of approximately \$109,000. Cash flows from operating activities of approximately \$834,000 in the first nine months of 2003 were comprised of the Company's depreciation expense of approximately \$718,000, and net increases in operating assets and liabilities of approximately \$81,000, decreased by a net loss for the period of approximately \$19,000, decreased for gain on sale of fixed assets of \$12,000, increased for loss on investments of \$52,000 and increased by loss on abandonment of assets of \$14,000.

Net cash provided by investing activities totaled approximately \$150,000 for the nine months ended September 30, 2004, compared to approximately \$382,000 used in the nine months ended September 30, 2003. Cash provided by investing activities in the first nine month of 2004 were from the sale of equity securities of about \$521,000 and property and equipment sales proceeds of about \$3,000, reduced by property and equipment purchases of approximately \$337,000, and the purchase of intangibles of \$38,000. In the same nine months of 2003, cash used in investing activities consisted primarily of the sale of equity securities in the amount of approximately \$425,000 and from selling fixed assets in the amount of approximately \$207,000, offset by property and equipment expenditures of about \$250,000.

Cash used by financing activities in the first nine months of 2004 totaled approximately \$958,000, and included approximately \$6,000 of collections of subscribed receivables and approximately \$939,000 in payments on notes and

lease payable obligations. Cash used related to financing activities in 2003 included approximately \$1,063,000 in payments on notes payable and capital lease obligations, offset by the collection of subscribed receivables and proceeds from capital lease, totaling approximately \$94,000.

Current assets totaled approximately \$1,001,000 at September 30, 2004, which results in negative working capital of approximately \$2,585,000 and a current ratio of .28 to 1. At September 30, 2004, the Company had approximately \$15,100,000 in total assets with total liabilities and contingencies of approximately \$6,890,000 and approximately \$8,210,000 of shareholders equity. Total assets include approximately \$410,000 in cash, \$3,000 in investments, \$350,000 of net accounts receivable, \$7,889,000 of property and equipment, \$4,977,000 of goodwill and intangible assets, \$845,000 in notes receivable and \$626,000 of other assets. Total liabilities primarily consist of notes and capital lease obligations of approximately \$4,348,000 and accrued liabilities and reserves of about \$2,542,000. Out of the reserves, \$1,738,000 is the reserve for the punitive damages resulting from a lawsuit judgment that the Company is appealing.

Item 3. Controls and Procedures

The company's management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the company's disclosure controls and procedures were effective as of the end of the period covered by this report. There has been no change in the company's internal control over financial reporting that occurred during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

PART II – OTHER INFORMATION

Item 6. Exhibits

- 31.1 Rules 13a-14(a), 15d-14(a) Certification
- 31.2 Rules 13a-14(a), 15d-14(a) Certification
- 32.1 Section 1350 Certifications
- 32.2 Section 1350 Certifications

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Littlefield Corporation

November 3, 2004

By:

/s/ JEFFREY L MINCH

Jeffrey L. Minch

Vice Chairman of the Board, President and

ASSETS

Chief Executive Officer

/s/ TROY D. ZINN

Troy D. Zinn
Chief Financial Officer
Secretary and Treasurer

EXHIBIT 31.1
CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Jeffrey L. Minch, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Littlefield Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15e and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period of covered by this report based on such evaluation;
 - d) disclosed in this report any change in the small business issuer's internal control over financial reporting that occurred during the small business issuer's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the small business issuer's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors

(or persons performing the equivalent function):

- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 3, 2004

/s/ Jeffrey L. Minch

President and Chief Executive Officer

EXHIBIT 31.2
CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Troy D. Zinn, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Littlefield Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15e and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period of covered by this report based on such evaluation;
 - d) disclosed in this report any change in the small business issuer's internal control over financial reporting that occurred during the small business issuer's most recent fiscal quarter that has materially

affected, or is reasonably likely to materially affect, the small business issuer's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 3, 2004

/s/ Troy D. Zinn
Chief Financial Officer

EXHIBIT 32.1
CERTIFICATION OF PERIODIC FINANCIAL REPORTS

Each of the undersigned hereby certifies that this Quarterly Report on Form 10-QSB complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and the information contained in such report fairly represents, in all material respects, the financial condition and results of operations of the Company.

November 3, 2004 November 3, 2004

/s/ Jeffrey L. Minch
Jeffrey L. Minch, President and
Chief Executive Officer

/s/ Troy D. Zinn
Troy D. Zinn, Secretary and Treasurer
and Chief Financial Officer