

TRANS WORLD ENTERTAINMENT CORP
Form 10-K
April 12, 2012

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 10-K

**S ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934
FOR THE FISCAL YEAR ENDED JANUARY 28, 2012**

OR

**£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT
FOR THE TRANSITION PERIOD FROM _ TO _
COMMISSION FILE NUMBER: 0-14818**

TRANS WORLD ENTERTAINMENT CORPORATION
(Exact name of registrant as specified in its charter)

New York **14-1541629**
(State or other jurisdiction of (I.R.S. Employer Identification Number)
incorporation or organization)

38 Corporate Circle
Albany, New York 12203
(Address of principal executive offices, including zip code)

(518) 452-1242
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$0.01 par value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in the Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by a check mark whether the Registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's Knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or an amendment to this Form 10-K.

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Rule 12b-2 of the Act).

Large accelerated filer Accelerated filer Non-accelerated filer Small reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).
Yes No

As of July 30, 2011, 31,454,529 shares of the Registrant's Common Stock, excluding 25,102,990 shares of stock held in Treasury, were issued and outstanding. The aggregate market value of the voting stock held by non-affiliates of the Registrant, based upon the closing sale price of the Registrant's Common Stock on July 30, 2011 as reported on the National Market tier of The NASDAQ Stock Market, Inc. was \$34,820,462. Shares of Common Stock held by the Company's controlling shareholder, who controlled approximately 45.7% of the outstanding Common Stock, have been excluded for purposes of this computation. Because of such shareholder's control, shares owned by other officers, directors and 5% shareholders have not been excluded from the computation. As of March 31, 2012, there were 31,454,529 shares of Common Stock Issued and Outstanding.

Documents of Which Portions Are Incorporated by Reference

Parts of the Form 10-K into Which Portion of Documents are Incorporated

Proxy Statement for Trans World Entertainment Corporation's
July 12, 2012 Annual Meeting of Shareholders
to be filed on or about June 4, 2012

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PART I

Cautionary Statement for Purposes of the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995

This document includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to analyses and other information that are based on forecasts of future results and estimates of amounts not yet determinable. These statements also relate to the Trans World Entertainment Corporation's (the Company's) future prospects, developments and business strategies. The statements contained in this document that are not statements of historical fact may include forward-looking statements that involve a number of risks and uncertainties.

We have used the words anticipate, believe, could, estimate, expect, intend, may, plan, predict, project, and other terms and phrases, including references to assumptions, in this document to identify forward-looking statements. These forward-looking statements are made based on management's expectations and beliefs concerning future events and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond the Company's control, that could cause actual results to differ materially from those matters expressed in or implied by these forward-looking statements. The following factors are among those that may cause actual results to differ materially from the Company's forward-looking statements.

new product introductions (hit releases);

accelerated declines in compact disc (CD) and DVD industry sales;

highly competitive nature of the retail entertainment business;

new technology, including digital downloading;

competitive pricing;

current economic conditions;

dependence
on key
employees
and the ability
to hire new
employees;

the Company's
level of debt
and related
restrictions
and
limitations;

future cash
flows;

availability of
real estate;

vendor terms;

interest rate
fluctuations;

adverse
publicity;

product
liability
claims, and

change in
laws;

The reader should keep in mind that any forward-looking statement made by us in this document, or elsewhere, pertains only as of the date on which we make it. New risks and uncertainties come up from time-to-time and it is impossible for us to predict these events or how they may affect us. In light of these risks and uncertainties, you should keep in mind that any forward-looking statements made in this report or elsewhere might not occur.

In addition, the preparation of financial statements in accordance with accounting principles generally accepted in the United States (GAAP) requires us to make estimates and assumptions. These estimates and assumptions affect:

the reported
amounts and
timing of
revenue and
expenses,

the reported
amounts and
classification
of assets and
liabilities,
and

the disclosure
of contingent
assets and
liabilities.

Actual results may vary from our estimates and assumptions. These estimates and assumptions are based on historical results, assumptions that we make, as well as assumptions by third-parties.

Item 1. BUSINESS**Company Background**

Trans World Entertainment Corporation, which, together with its consolidated subsidiaries, is referred to herein as the Company, we, us and our, was incorporated in New York in 1972. It owns 100% of the outstanding common stock of Record Town, Inc., through which its principal operations are conducted. The Company operates retail stores and three e-commerce sites and is one of the largest specialty retailers of entertainment products, including; video, music, electronics, trend, video games and related products in the United States.

Stores and Store Concepts

As of January 28, 2012, the Company operated 390 stores totaling approximately 2.6 million square feet in the United States, the District of Columbia, the Commonwealth of Puerto Rico and the U.S. Virgin Islands.

Mall Stores

As of January 28, 2012, the Company operated 324 mall-based stores, predominantly under the f.y.e. (For Your Entertainment) brand, including:

f.y.e. stores. The Company operated 307 traditional mall based stores. f.y.e. stores average about 6,000 square feet and carry a full complement of entertainment products, including video, music, electronics, trend, video games and related products.

Video only stores. The Company operated 17 video only stores, under the Suncoast Motion Pictures and Saturday Matinee brands. These stores specialize in the sale of video and related accessories. They are located in large, regional shopping malls and average about 2,400 square feet.

Freestanding Stores

As of January 28, 2012, the Company operated 66 freestanding stores predominantly under the f.y.e. brand. They carry a full complement of entertainment products, including video, music, electronics, trend, video games and related products and are located in freestanding, strip center and downtown locations. The freestanding stores average approximately 10,000 square feet.

E-Commerce Sites

The Company operates three retail web sites including, www.fye.com, www.wherehouse.com and www.secondspin.com.

Merchandise Categories

Net sales by merchandise category as a percentage of total net sales for Fiscal 2011, 2010 and 2009 were as follows:

| | 2011 | 2010 | 2009 |
|-------------|-------------|-------------|-------------|
| Video | 42.3 % | 43.7 % | 41.7 % |
| Music | 34.2 | 35.5 | 35.2 |
| Electronics | 9.7 | 7.9 | 7.8 |

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| | | | |
|-------------|---------|---------|---------|
| Trend | 8.6 | 7.2 | 6.7 |
| Video games | 5.2 | 5.7 | 8.6 |
| Total | 100.0 % | 100.0 % | 100.0 % |

Business Environment

Based primarily on statistical information obtained from Warner Brothers Home Entertainment, Nielsen Sound Scan, and NPD; video, music and video game software and accessories represent an approximately \$22 billion industry nationwide, and represented approximately 82% of the Company's net sales in Fiscal 2011.

According to statistics obtained from Warner Brothers Home Entertainment, overall video industry physical retail sales in 2011 were \$8.3 billion compared to \$9.6 billion in 2010, a decrease of 13% from 2010. Industry DVD retail sales decreased 20% in 2011 compared to 2010, while Blu-ray sales increased 18%.

According to statistical information from Nielsen Sound Scan (SoundScan), the total number of music albums sold, including CD and digital albums, increased 3% to approximately 334 million units in 2011. Excluding digital albums, in Fiscal 2011 album sales decreased 5% from Fiscal 2010 to approximately 223 million units.

Competition

Physical media sales have suffered from the shift of content to digital distribution and specialty retailers have been impacted by the proliferation of mass merchants (e.g., Wal-Mart and Target), electronics superstores (e.g., Best Buy), and online retailers (e.g. Amazon) that offer entertainment products and collectively, have gained a larger share of the market. As a result of such competition, the number of specialty and independent retailers has decreased dramatically due to their reliance on sales of physical product. The Company has diversified its products and taken other measures to position itself competitively within its industry. The Company believes it effectively competes in the following ways:

Location and convenience: a strength of the Company is its convenient store locations that are often the exclusive retailer in centers offering a full complement of entertainment products;

Marketing: the Company uses email blasts, social networking, newspaper, radio and television advertising

and in-store
visual
displays to
market to
consumers;

Selection and
assortment:
the Company
maintains a
high in-stock
position in a
large
assortment of
products,
particularly
DVD s,
Blu-ray and
CDs and a
compelling
assortment of
the latest
entertainment
trend
products;

Customer
service: the
Company
offers
personalized
customer
service in its
stores.

Seasonality

The Company's business is seasonal, with its fourth fiscal quarter constituting the Company's peak selling period. In Fiscal 2011, the fourth quarter accounted for approximately 36% of annual net sales. In anticipation of increased sales activity in the fourth quarter, the Company purchases additional inventory and hires seasonal associates to supplement its core store sales and distribution center staffs. If, for any reason, the Company's net sales were below seasonal norms during the fourth quarter, the Company's operating results could be adversely affected. Quarterly sales can also be affected by the timing of new product releases, new store openings or closings and the performance of existing stores.

Advertising

The Company makes use of visual displays. It uses a mass-media marketing program, including newspaper, radio, and television advertisements, as well as sending email blasts and social networking. Certain vendors from whom the Company purchases merchandise offer advertising allowances, of varying duration and amount, to promote their merchandise.

Suppliers and Purchasing

The Company purchases inventory from approximately 490 suppliers. In Fiscal 2011, 65% of purchases were made from ten suppliers including EMI Music Distribution, Sony Music Entertainment, Warner Music Group, Universal Music Group Distribution, Fox Video Inc., Paramount Home Entertainment Inc., Walt Disney Studios Home Entertainment, Warner Home Entertainment, Universal Studios Home Entertainment and Sony Pictures Home Entertainment. The Company does not have material long-term purchase contracts; rather, it purchases products from its suppliers on an order- by-order basis. Historically, the Company has not experienced difficulty in obtaining satisfactory sources of supply and management believes that it will continue to have access to adequate sources of supply.

Trade Customs and Practices

Under current trade practices with large suppliers, retailers of music and video products are generally entitled to return unsold merchandise they have purchased in exchange for other merchandise carried by the suppliers. The four largest music suppliers charge a related merchandise return penalty or return handling fee. Most manufacturers and distributors of video products do not charge a return penalty or handling fee. Under current trade practices with large suppliers, retailers of electronics, trend, video games and related products may receive markdown support from suppliers to help clear discontinued or slow turning merchandise. Merchandise return policies and other trade practices have not changed significantly in recent years. The Company generally adapts its purchasing policies to changes in the policies of its largest suppliers.

Employees

As of January 28, 2012, the Company employed approximately 4,000 people, of whom approximately 1,500 were employed on a full-time basis. Others were employed on a part-time or seasonal basis. The Company hires seasonal sales and distribution center employees during its fourth quarter peak selling season to ensure continued levels of personalized customer service and in stock position. Assistant store managers, store managers, district managers and regional managers are eligible to receive incentive compensation based on the sales and/or profitability of stores for which they are responsible. Sales support managers are generally eligible to receive incentive compensation based on achieving Company performance targets. None of the Company's employees are covered by collective bargaining agreements and management believes that the Company enjoys favorable relations with its employees.

Trademarks

The trademarks, f.y.e. for your entertainment, Suncoast Motion Pictures and Saturday Matinee are registered with the U.S. Patent and Trademark Office and are owned by the Company. We believe that our rights to these trademarks are adequately protected. We hold no material patents, licenses, franchises or concessions; however, our established trademarks and trade names are essential to maintaining our competitive position in the entertainment retail industry.

Information Systems

The Company utilizes primarily IBM AS400 technology to run its management information systems, including its merchandising, distribution and financial systems. Management believes its systems contribute to enhanced customer service and operational efficiency, as well as provide the ability to monitor critical performance indicators versus plans and historical results.

Available Information

The Company's headquarters are located at 38 Corporate Circle, Albany, New York 12203, and its telephone number is (518) 452-1242. The Company's corporate website address is www.twec.com. The Company makes available, free

of charge, its Exchange Act Reports (Forms 10-K, 10-Q, 8-K

and any amendments thereto) on its web site as soon as practical after the reports are filed with the Securities and Exchange Commission (SEC). The public may read and copy any materials the Company files with the SEC at the SEC s Public Reference Room at 450 Fifth Street, N.W., Washington, D.C. 20549. Information on the operation of the Public Reference Room can be obtained by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. This information can be obtained from the site <http://www.sec.gov>. The Company s Common Stock, \$0.01 par value, is quoted on the NASDAQ National Market under the trading symbol TWMC . The Company s fiscal year end is the Saturday closest to January 31. The Fiscal 2011 (Fiscal 2011) year ended on January 28, 2012; Fiscal 2010 (Fiscal 2010) year ended on January 29, 2011; and Fiscal 2009 (Fiscal 2009) year ended on January 30, 2010.

Item 1A. RISK FACTORS

The following is a discussion of certain factors, which could affect the financial results of the Company.

The Company s results of operations are affected by the availability of new products.

The Company s business is affected by the release of hit music and video titles, which can create fluctuations in sales. It is not possible to determine the timing of these fluctuations or the future availability of hit titles. The Company is dependent upon the major music and movie producers to continue to produce hit products. To the extent that new hit releases are not available, or not available at prices attractive to consumers, or, if manufacturers fail to introduce or delay the introduction of new products, the Company s results of operations may be adversely affected.

The Company s results of operations are affected by the continued declines in the video and music industries.

The video and music retailing industries are mature industries and have experienced declines in recent years. Physical video and music represent our largest product categories in terms of sales and have been impacted by new distribution channels, including digital distribution and internet fulfillment. As a result, the Company has had negative comparable store sales for the past five years.

The Company s results of operations may suffer if the Company does not accurately predict consumer acceptance of new product or distribution technologies.

The entertainment industry is characterized by changing technology, evolving format standards, frequent new and enhanced product introductions and rapid product obsolescence. These characteristics require the Company to respond quickly to technological changes and understand the impact of these changes on customers preferences. If the Company is unable to participate in new product or distribution technologies, its results of operations may suffer. Specifically, CD and DVD formats have experienced a continuous decline as digital forms of music and video content have become more prevalent. If the Company does not timely adapt to these changing technologies or sufficiently focus on the other core categories, operating results could significantly suffer.

Increased competition from existing retailers has adversely affected the Company s results of operations.

The Company competes with a wide variety of entertainment retailers, including deep-discount retailers, mass merchandisers, consumer electronics outlets, internet retailers and independent operators, some of whom have greater financial and other resources than the Company. In addition, the Company s success depends on our ability to positively differentiate ourselves from other retailers. The retail business is highly competitive. In the past the Company has been able to compete successfully by differentiating our customer shopping experience by creating an attractive value proposition through a careful combination of price, merchandise assortment, convenience,

customer service and marketing efforts. Customer perceptions regarding our stores, our in-stock position and deep assortment of product are also factors in our ability to compete. No single competitive factor is dominant, and actions by our competitors on any of these factors could have an adverse effect on our sales, gross profit and expenses. If we fail to continue to positively differentiate ourselves from our competitors, our results of operations could be adversely affected.

The Company's business is influenced by general economic conditions.

The Company's performance is subject to general economic conditions and their impact on levels of discretionary consumer spending. General economic conditions impacting discretionary consumer spending include, among others, wages and employment, consumer debt, reductions in net worth, residential real estate and mortgage markets, taxation, fuel and energy prices, interest rates, consumer confidence and other macroeconomic factors.

Consumer purchases of discretionary items, such as our merchandise, generally decline during recessionary periods and other periods where disposable income is adversely affected. A downturn in the economy affects retailers disproportionately, as consumers may prioritize reductions in discretionary spending, which could have a direct impact on purchases of our merchandise and adversely impact our results of operations. In addition, reduced consumer spending may drive us and our competitors to offer additional products at promotional prices, which would have a negative impact on gross profit.

Disruption of global capital and credit markets may have a material adverse effect on the Company's liquidity and capital resources.

Distress in the financial markets has in the past and can in the future result in extreme volatility in security prices, diminished liquidity and credit availability. There can be no assurance that our liquidity will not be affected by changes in the financial markets and the global economy or that our capital resources will at all times be sufficient to satisfy our liquidity needs. We believe that cash provided by sales of merchandise inventory and available borrowing capacity under our credit facility, which expires in April 2013, will provide us with sufficient liquidity through the expiration of this credit facility.

Historically, we have experienced declines and we may continue to experience fluctuation in our level of sales, results from operations and operating cash flow.

A variety of factors has historically affected, and will continue to affect, our comparable stores sales results and profit margins. These factors include general regional and national economic conditions; competition; actions taken by our competitors; consumer trends and preferences; new product introductions and changes in our product mix; timing and effectiveness of promotional events and weather. The Company's comparable store sales may decline further than they did in Fiscal 2011. Also, they may vary from quarter to quarter as our business is highly seasonal in nature. Our highest sales and operating income historically occur during the fourth fiscal quarter, which is due in part, to the holiday selling season. The fourth quarter generated approximately 36% of our net sales for Fiscal 2011. Any decrease in our fourth quarter sales, whether due to a slow holiday selling season, unseasonable weather conditions, economic conditions or otherwise, could have a material adverse effect on our business, financial condition and operating results for the entire fiscal year. There is no assurance that we will achieve positive levels of sales and earnings growth, and any decline in our future growth or performance could have a material adverse effect on our business and results of operations.

Failure to open new stores or renew existing leases in profitable stores may limit our earnings.

Historically, the Company's growth has come from the opening of new stores and the acquisition of stores. The Company opens new stores if it finds desirable locations and is able to negotiate suitable lease terms. A lack of new store growth may impact the Company's ability to increase sales and earnings. The Company opened one new store in

Fiscal 2011. Likewise, the

Company regularly renews leases at existing locations if those stores are profitable. Failure to renew these leases may impact the Company's earnings. See Item 2: Properties, for timing of lease expirations.

A change in one or more of the Company's vendors' policies or the Company's relationship with those vendors could adversely affect the Company's results of operations.

The Company is dependent on its vendors to supply merchandise in a timely and efficient manner. If a vendor fails to deliver on its commitments, whether due to financial difficulties or other reasons, the Company could experience merchandise shortages that could lead to lost sales.

The majority of the Company's purchases come from ten major suppliers. As is standard in its industry, the Company does not maintain long-term contracts with its suppliers but instead makes purchases on an order-by-order basis. If the Company fails to maintain customary trade terms or enjoy positive vendor relations, it could have an adverse effect on the Company's results of operations.

If the Company's vendors fail to provide marketing and merchandising support at historical levels, the Company's results of operations could be adversely affected.

The manufacturers of entertainment products have typically provided retailers with significant marketing and merchandising support for their products. As part of this support, the Company receives cooperative advertising and other allowances from these vendors. These allowances enable the Company to actively promote and merchandise the products it sells at its stores and on its websites. If the Company's vendors fail to provide this support at historical levels, the Company's results of operations could be negatively impacted.

Loss of Key Personnel or the inability to attract, train and retain qualified employees could adversely affect the Company's results of operations.

The Company believes that its future prospects depend, to a significant extent, on the services of its executive officers, particularly, Robert J. Higgins, our Chairman and Chief Executive Officer. Our future success will also depend on our ability to attract and retain qualified key personnel. The loss of the services of certain of the Company's executive officers and other key management personnel could adversely affect the Company's results of operations.

In addition to our executive officers, the Company's business is dependent on our ability to attract, train and retain a large number of qualified team members. Many of those team members are employed in entry-level or part-time positions with historically high turnover rates. Our ability to meet our labor needs while controlling our costs is subject to external factors such as unemployment levels, health care costs and changing demographics. If we are unable to attract and retain adequate numbers of qualified team members, our operations, customer service levels and support functions could suffer. Those factors, together with increased wage and benefit costs, could adversely affect our results of operations.

Our Chairman and Chief Executive Officer owns approximately 46.6% of the outstanding Common Stock therefore, he has significant influence and control over the outcome of any vote of the Company's Shareholders.

Robert J. Higgins serves as Chairman of the Board of the Company and its Chief Executive Officer and owns approximately 46.6% of the outstanding Common Stock of the Company, as of March 31, 2012 and there are no limitations on his acquiring shares in the future. Accordingly, he will have significant influence on the outcome of any vote of the Company's Shareholders and on the policies and affairs of the Company. His interests may differ from those of the other shareholders.

Failure to comply with legal and regulatory requirements could adversely affect the Company's results of operations.

The Company's business is subject to a wide array of laws and regulations. Significant legislative changes that impact our relationship with our workforce (none of which is represented by unions)

could increase our expenses and adversely affect our operations. Examples of possible legislative changes impacting our relationship with our workforce include changes to an employer's obligation to recognize collective bargaining units, the process by which collective bargaining units are negotiated or imposed, minimum wage requirements, and health care mandates.

Our policies, procedures and internal controls are designed to comply with all applicable laws and regulations, including those imposed by the Securities and Exchange Commission and the New York Stock Exchange, as well as applicable employment laws. Additional legal and regulatory requirements increase the complexity of the regulatory environment in which we operate and the related cost of compliance. Failure to comply with such laws and regulations may result in damage to our reputation, financial condition and market price of our stock.

We could be materially and adversely affected if our distribution center is disrupted.

We operate a distribution center in Albany, New York. We ship approximately 75% of our merchandise inventory through our distribution center. If our distribution center is destroyed or disrupted for any reason, including; weather, fire, labor, or other issues, we could incur significantly higher costs and longer lead times associated with distributing our products to our stores during the time it takes to reopen or replace the center.

We maintain business interruption insurance to protect us from the costs relating to matters such as a shutdown, but our insurance may not be sufficient, or the insurance proceeds may not be timely paid to us, in the event of a shutdown.

The Company's stock price has experienced and could continue to experience volatility and could decline further, resulting in a substantial loss on your investment.

Our stock price has experienced, and could continue to experience in the future, substantial volatility as a result of many factors, including global economic conditions, broad market fluctuations and public perception of the prospects for music and the home video industry. Changes in our comparable store net sales could also affect the price of our Common Stock. Failure to meet market expectations, particularly with respect to comparable store sales, net revenues, operating margins and earnings per share, would likely result in a decline in the market price of our stock.

In addition, an active trading market for our Common Stock may not be sustained, which could affect the ability of our stockholders to sell their shares and could depress the market price of their shares. The stock market in general and the market for video and music related stocks in particular, has been highly volatile. For example, the closing price of our Common Stock at quarter ends has fluctuated between \$1.17 and \$2.54 from January 31, 2010 to March 30, 2012. Investors in our Common Stock may experience a decrease in the value of their stock, including decreases unrelated to our operating performance or prospects.

The failure to maintain a minimum closing share price of \$1.00 per share of our Common Stock could result in the delisting of our shares on The NASDAQ Global Market, which would harm the market price of the Company's Common Stock.

In order to retain our listing on The NASDAQ Global Market we are required by NASDAQ to maintain a minimum bid price of \$1.00 per share. Our stock price is currently above \$1.00 and has been since October 6, 2009. However, in the event that our stock did close below the minimum bid price of \$1.00 per share for any 30 consecutive business days, we would regain compliance if our Common Stock closed at or above \$1.00 per share for 10 consecutive days during the 180 days immediately following failure to maintain the minimum bid price. If we are unable to do so, our stock could be delisted from The NASDAQ Global Market, transferred to a listing on The NASDAQ Capital Market, or delisted from the NASDAQ markets altogether. The failure to maintain our listing on The NASDAQ Global Market could harm the liquidity of the Company's Common Stock and could have an adverse effect on the market price of our Common Stock.

If we fail to protect the security of personal information about our customers, we could be subject to costly government enforcement actions or private litigation and our reputation could suffer.

The nature of our business involves the receipt and storage of personal information about our customers. If we experience a data security breach, we could be exposed to government enforcement actions and private litigation. In addition, our customers could lose confidence in our ability to protect their personal information, which could cause them to stop shopping at our stores. Such events could lead to lost sales and adversely affect our results of operations.

Item 1B. UNRESOLVED SEC COMMENTS

None.

Item 2. PROPERTIES

Retail Stores

As of January 28, 2012, the Company operated 390 stores under operating leases, some of which have renewal options. The majority of the leases provide for the payment of fixed monthly rentals and expenses for; maintenance, property taxes and insurance, while others provide for the payment of monthly rentals based on a percentage of sales. Certain leases provide for additional rent based on store sales in excess of specified levels. The following table lists the leases due to expire in each of the years shown as of the fiscal year-end, assuming any renewal options are not exercised:

| Year | No. of Leases | Year | No. of Leases |
|-------------|----------------------|-------------|----------------------|
| 2012 | 158 | 2016 | 7 |
| 2013 | 151 | 2017 | 3 |
| 2014 | 42 | 2018 | 3 |
| 2015 | 26 | | |

As leases expire, the Company will evaluate the decision to exercise renewal rights or obtain new leases for the same or similar locations based on store profitability.

Corporate Offices and Distribution Center Facility

The Company leases its Albany, New York, distribution facility and corporate office space from its largest shareholder and Chairman and Chief Executive Officer under three capital lease arrangements that extend through 2015. These leases are at fixed rentals with provisions for biennial increases based on increases in the Consumer Price Index. The Company incurs all property taxes, insurance and maintenance costs. The office portion of the facility is approximately 39,800 square feet and the distribution center portion is approximately 141,500 square feet.

The Company believes that its existing distribution facility is adequate to meet the Company's planned business needs. Shipments from the distribution facility to the Company's stores provide approximately 75% of all merchandise shipment requirements to stores. Stores are serviced by common carriers chosen on the basis of geography and rate considerations. The balance of the stores' merchandise requirements is satisfied through direct shipments from vendors.

Item 3. LEGAL PROCEEDINGS

The Company is subject to various legal proceedings and claims that have arisen in the ordinary course of its business and have not been finally adjudicated. Although there can be no assurance as to the ultimate disposition of these matters, it is management's opinion, based upon the information available at this time, that the expected outcome of these matters, individually or in the aggregate, will not have a material adverse effect on the results of operations and financial condition of the Company.

Item 4. [Reserved]

PART II**Item 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Market Information. The Company's Common Stock trades on the NASDAQ Stock Market under the symbol TWMC. As of March 30, 2012, there were 438 shareholders of record. The following table sets forth high and low last reported sale prices for each fiscal quarter during the period from February 1, 2010 through March 30, 2012.

| | Closing Sales Prices | |
|--------------------------------------|----------------------|---------|
| | High | Low |
| 2010 | | |
| 1st Quarter | \$ 2.44 | \$ 1.17 |
| 2nd Quarter | \$ 2.22 | \$ 1.66 |
| 3rd Quarter | \$ 1.88 | \$ 1.50 |
| 4th Quarter | \$ 1.83 | \$ 1.60 |
| 2011 | | |
| 1st Quarter | \$ 1.94 | \$ 1.62 |
| 2nd Quarter | \$ 2.11 | \$ 1.64 |
| 3rd Quarter | \$ 2.22 | \$ 1.77 |
| 4th Quarter | \$ 2.54 | \$ 1.98 |
| 2012 | | |
| 1st Quarter (through March 30, 2012) | \$ 2.50 | \$ 2.12 |

On March 30, 2012, the last reported sale price on the Common Stock on the NASDAQ National Market was \$2.12.

Dividend Policy: The Company has never declared dividends on its Common Stock. The Company's amended credit facility does not allow the payment of cash dividends.

Five-Year Performance Graph:

The following line graph reflects a comparison of the cumulative total return of the Company's Common Stock from January 31, 2007 through January 31, 2012 with the Nasdaq Index (U.S. Stocks) and with the Nasdaq National Market Retail Trade Stocks index. Because none of the Company's leading competitors has been an independent publicly traded company over the period, the Company has elected to compare shareholder returns with the published index of retail companies compiled by NASDAQ. All values assume a \$100 investment on January 31, 2007, and that all dividends were reinvested.

| | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
|--|------------|-----------|-----------|-----------|------------|------------|
| Trans World Entertainment Corporation | 100 | 77 | 14 | 23 | 31 | 44 |
| NASDAQ (U.S. Stocks) | 100 | 96 | 61 | 88 | 113 | 121 |
| NASDAQ Retail Trade Stocks | 100 | 89 | 58 | 85 | 106 | 127 |

Item 6. SELECTED CONSOLIDATED FINANCIAL DATA

The following table sets forth selected Statement of Operations and Balance Sheet data for the five fiscal years ended January 28, 2012 and is derived from the Company's audited Consolidated Financial Statements. This information should be read in conjunction with the Company's audited Consolidated Financial Statements and related notes and other financial information included herein, including Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

| | Fiscal Year Ended | | | | |
|--|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | January 28, 2012 | January 29, 2011 | January 30, 2010 | January 31, 2009 | February 2, 2008 |
| | (\$ in thousands, except per share data) | | | | |
| STATEMENTS OF OPERATIONS DATA: | | | | | |
| Net sales | \$ 542,589 | \$ 652,416 | \$ 813,988 | \$ 987,625 | \$ 1,265,658 |
| Cost of sales | 344,435 | 433,036 | 552,327 | 656,730 | 819,911 |
| Gross profit | 198,154 | 219,380 | 261,661 | 330,895 | 445,747 |
| Selling, general and administrative expenses | 192,653 | 244,749 | 310,710 | 380,802 | 470,386 |
| Asset impairment charges | | 1,973 | 3,643 | 15,158 | 30,731 |
| Income (loss) from operations | 5,501 | (27,342) | (52,692) | (65,065) | (55,370) |
| Interest expense | 3,429 | 3,557 | 2,910 | 4,098 | 6,519 |
| Other income | (240) | (211) | (168) | (180) | (429) |
| Income (loss) before income taxes | 2,312 | (30,688) | (55,434) | (68,983) | (61,460) |
| Income tax expense (benefit) ⁽¹⁾ | 150 | 275 | (12,985) | (28) | 37,975 |
| Net income (loss) | \$ 2,162 | (\$30,963) | (\$42,449) | (\$68,955) | (\$99,435) |
| Basic earnings (loss) per share | \$ 0.07 | (\$0.99) | (\$1.35) | (\$2.21) | (\$3.20) |

| | | | | | |
|---|---------|-----------|-----------|-----------|-----------|
| Weighted average number of shares outstanding basic | 31,520 | 31,417 | 31,370 | 31,223 | 31,046 |
| Diluted earnings (loss) per share | \$ 0.07 | (\$0.99) | (\$1.35) | (\$2.21) | (\$3.20) |
| Weighted average number of shares diluted | 32,036 | 31,417 | 31,370 | 31,223 | 31,046 |

| | Fiscal Year Ended | | | | |
|---|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | January 28, 2012 | January 29, 2011 | January 30, 2010 | January 31, 2009 | February 2, 2008 |
| | (\$ in thousands, except per share and store count data) | | | | |
| BALANCE SHEET DATA (at the end of the period): | | | | | |
| Total assets | \$ 313,120 | \$ 348,724 | \$ 394,566 | \$ 487,036 | \$ 638,993 |
| Current portion of long-term debt and capital lease obligations | 1,503 | 1,363 | 1,974 | 3,748 | 3,501 |
| Long-term obligations | 4,009 | 5,511 | 6,874 | 8,844 | 12,588 |
| Shareholders equity | \$ 161,846 | \$ 161,798 | \$ 193,353 | \$ 235,015 | \$ 298,149 |
| OPERATING DATA: | | | | | |
| Store count (open at end of period): | | | | | |
| Mall stores | 324 | 376 | 449 | 549 | 610 |
| Freestanding stores | 66 | 84 | 108 | 163 | 203 |
| Total stores | 390 | 460 | 557 | 712 | 813 |

| | | | | | |
|---|-------|-------|--------|--------|-------|
| Comparable store sales decreases ⁽²⁾ | (2 %) | (4 %) | (10 %) | (11 %) | (9 %) |
| Total square footage | 2,562 | 3,149 | 3,794 | 4,560 | 5,117 |

- (1) Included in income tax expense for Fiscal 2007 is deferred tax expense of \$42.5 million, the recording of which was primarily due to the establishment of a full valuation allowance against the Company's net deferred tax assets. Included in income tax benefit for 2009 is a tax refund of \$10.4 million due to revised tax carryback legislation.
- (2) A store is included in comparable store sales calculations at the beginning of its thirteenth full month of operation. Mall stores relocated in

the same shopping center after being open for at least thirteen months are considered comparable stores. Closed stores that were open for at least thirteen months are included in comparable store sales through the month immediately preceding the month of closing.

Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

Management's Discussion and Analysis of Financial Condition and Results of Operations provide information that the Company's management believes necessary to achieve an understanding of its financial condition and results of operations. To the extent that such analysis contains statements which are not of a historical nature, such statements are forward-looking statements, which involve risks and uncertainties. These risks include, but are not limited to, changes in the competitive environment for the Company's merchandise, including the entry or exit of non-traditional retailers of the Company's merchandise to or from its markets; releases by the music, video, and video game industries of an increased or decreased number of hit releases; general economic factors in markets where the Company's merchandise is sold; and other factors discussed in the Company's filings with the Securities and Exchange Commission. The following discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with Selected Consolidated Financial Data and the Consolidated Financial Statements and related notes included elsewhere in this report.

As of January 28, 2012, the Company operated 390 stores totaling approximately 2.6 million square feet in the United States, the District of Columbia, the Commonwealth of Puerto Rico and the U.S. Virgin Islands. In Fiscal 2011, the Company's net sales decreased as compared to Fiscal 2010 as a result of lower average store count and a decrease in comparable store sales. Comparable store sales decreased 2% during Fiscal 2011.

The U.S. entertainment retailing industry is a mature industry and has experienced declines in recent years. Physical Music and Video represent our primary product categories in terms of sales and both categories have been impacted by new distribution channels, including digital distribution and internet fulfillment. As a result, the Company has had negative comparable store sales for the past five years. To mitigate or lessen the impact these changes have had, the Company has focused on the following areas in an effort to improve its business:

Improving Product Mix and Creating Value for our Customers

The Company tailors the product mix of its stores toward regional tastes in order to optimize the productivity of its stores, seeking to serve key customer segments within each store. We have also focused on creating a stronger value statement for our customers in our two core categories of video and music to drive additional traffic into the stores and improve customer conversion rates, while offering products in other categories to drive additional sales. In fiscal 2011, the electronics and trend categories represented 18% of the Company's net sales and had an 18% comparable store sales increase as the Company continues to strengthen assortment in these categories.

Store Portfolio Evaluation

During Fiscal 2011 and Fiscal 2010, the Company closed 71 and 102 stores, respectively. The Company's real estate strategy is to reposition our store portfolio by reducing our store base to a core group of profitable locations, while evaluating opportunities for new locations. The Company opened one store in Fiscal 2011 and acquired five stores in Fiscal 2010.

The Company closes stores when minimum operating thresholds are not achieved or upon lease expiration when either renewal is not available or management determines that renewal is not in the Company's best interest. The Company has signed short-term lease agreements for desirable locations, which enables us to negotiate rents that are responsive to the then-current sales environment. We will continue to close stores that do not meet our profitability goals, a process which could result in additional future asset impairments and store closure costs. The Company expects the reduction in stores to lower total sales and gross profit of the Company. The store closings in Fiscal 2010 contributed to the Company generating Net Income of \$2.2 million in Fiscal 2011 compared to a Net Loss of \$31.0

million in Fiscal 2010.

The Company believes that there is near-term opportunity in improving the productivity of existing stores. The environment in which our stores operate is intensely competitive and includes Internet-based retailers and mass merchants. A specialty retailer that can differentiate itself by offering a distinctive customer experience, and that can operate efficiently, will be better positioned to maintain or grow market share. Therefore, we remain dedicated to the operational improvement of our stores and offering our customers a rewarding shopping experience.

Expanding Customer Base

To strengthen customer loyalty, the Company offers its customers the option of signing up for a Backstage Pass card which provides an additional 10% discount off of everyday selling prices on nearly all products in addition to other value added benefits members receive through the program in exchange for a membership fee. The Company also co-sponsors events in many of its stores to provide various segments of its customers an opportunity to experience entertainment and shop for unique and exclusive products based on their particular interests.

Key Performance Indicators

Management monitors a number of key performance indicators to evaluate its performance, including:

Net Sales and Comparable Store Sales: The Company measures the rate of comparable store net sales change. A store is included in comparable store net sales calculations at the beginning of its thirteenth full month of operation. Mall stores relocated in the same shopping center after being open for at least thirteen months are considered comparable stores. Closed stores that were open for at least thirteen months are included in comparable store net sales through the month immediately prior to the month of closing. The Company further analyzes net sales by store format and by product category.

Cost of Sales and Gross Profit: Gross profit is calculated based on the cost of product in relation to its retail selling value. Changes in gross profit are impacted primarily by net sales levels, mix of products sold, vendor discounts and allowances and distribution costs. The Company records its distribution, freight and obsolescence expenses in cost of sales. Distribution expenses include those costs associated with receiving, inspecting and warehousing merchandise and costs associated with product returns to vendors.

Selling, General and Administrative (SG&A) expenses: Included in SG&A expenses are payroll and related costs, occupancy charges, general operating and overhead expenses and depreciation charges (excluding those related to distribution operations, as discussed in Note 3 of Notes to the Consolidated Financial Statements in this Annual Report on Form 10-K). SG&A expenses also include fixed assets write-offs associated with store closures, if any, and miscellaneous items, other than interest.

Balance Sheet and Ratios: The Company views cash, net inventory investment (merchandise inventory less accounts payable) and working capital (current assets less current liabilities) as indicators of its financial position. See Liquidity and Capital Resources for further discussion of these items.

Fiscal Year Ended January 28, 2012 (Fiscal 2011) Compared to Fiscal Year Ended January 29, 2011 (Fiscal 2010)

Net Sales. The following table sets forth a year-over-year comparison of the Company's total net sales:

| 2011 | 2010 | 2011 vs. 2010 | |
|--------------------------|-------------|----------------------|----------|
| | | \$ | % |
| (\$ in thousands) | | | |

| | | | | | | |
|-----------|----|---------|----|---------|--------------|----------|
| Net Sales | \$ | 542,589 | \$ | 652,416 | (\$109,827) | (16.8 %) |
|-----------|----|---------|----|---------|--------------|----------|

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The 16.8% net sales decline from prior year is due to a 17.5% decline in store count and a 2% decline in comparable store net sales. Stores closed in fiscal 2010 and fiscal 2011 recorded sales of \$162 million in 2010. While the Company believes a meaningful amount of sales was transferred to ongoing stores, there was a reduction of sales from store closings. Total product units sold in Fiscal 2011 decreased 14.8% and the average retail price for units sold decreased 3.2%.

Net sales by merchandise category for Fiscal 2011 and Fiscal 2010 were as follows:

| | 2011 | % | 2010 | % | Total % | Comparable |
|-------------|--------------------------|--------------|------------------|--------------|------------------|-------------------|
| | Net Sales | Total | Net Sales | Total | Net Sales | Store % |
| | Change | | | | | |
| | Net Sales | | | | | |
| | Change | | | | | |
| | Net Sales | | | | | |
| | Change | | | | | |
| | Net Sales | | | | | |
| | Change | | | | | |
| | Net Sales | | | | | |
| | Change | | | | | |
| | (\$ in thousands) | | | | | |
| Video | \$ 229,256 | 42.3 % | \$ 284,711 | 43.7 % | (19.5 %) | (4 %) |
| Music | 185,305 | 34.2 | 231,721 | 35.5 | (20.0 %) | (8 %) |
| Electronics | 52,884 | 9.7 | 51,632 | 7.9 | 2.4 % | 17 % |
| Trend | 46,690 | 8.6 | 47,062 | 7.2 | (0.8 %) | 18 % |
| Video games | 28,454 | 5.2 | 37,290 | 5.7 | (23.7 %) | (11 %) |
| Total | \$ 542,589 | 100.0 % | \$ 652,416 | 100.0 % | (16.8 %) | (2 %) |

Video

The Company's stores offer a wide range of new and used DVDs and Blu-rays in a majority of its stores. The video category decreased as a percentage of the Company's total net sales due to a larger comparable store sales decline compared to the total Company comparable store sales decline.

Total net sales for Fiscal 2011 in the video category decreased 19.5% due to the lower average store count and a 4% decline in comparable store sales. According to Warner Home Video, total video unit sales in the United States declined 7% during the period corresponding with the Company's Fiscal 2011.

Music

The Company's stores offer a wide range of new and used CDs and music DVDs across most music genres, including new releases from current artists as well as an extensive catalog of music from past periods and artists. Total net sales in the music category declined 8% on a comparable store sale basis in Fiscal 2011.

Net sales of CDs represented approximately 95% of total net sales in the music category during Fiscal 2011. The Company's annual CD unit sales decreased 20% in Fiscal 2011 due to the decrease in average store count and lower comparable store net sales. According to SoundScan, total CD unit sales in the United States declined 5% during the period corresponding with the Company's Fiscal 2011.

Electronics

The Company's stores offer a selection of complementary electronics products to support our entertainment products. Total net sales in the electronics category increased 17% on a comparable store sales basis. During Fiscal 2011, the

Company expanded its assortment and selection in the electronics category. Electronics represented 9.7% of the Company's total net sales in Fiscal 2011 versus 7.9% in Fiscal 2010.

Trend

The Company's stores offer a selection of trend products that relate to theatrical releases, music, and gaming. The trend category increased 18% on a comparable store sales basis. Trend represented 8.6% of the Company's total net sales in Fiscal 2011 versus 7.2% in Fiscal 2010.

Video games

During Fiscal 2011, the Company offered video games in 110 stores. The negative comparable store sales in video games were consistent with industry declines. According to NPD, industry wide video games sales were down 10% during the period corresponding with the Company's Fiscal 2011.

Gross Profit. The following table sets forth a year-over-year comparison of the Company's Gross Profit:

| | 2011 | 2010 | 2011 vs. 2010 | |
|------------------------------|------------|------------|-------------------|---------|
| | | | \$ | % |
| | | | (\$ in thousands) | |
| Gross Profit | \$ 198,154 | \$ 219,380 | (\$21,226) | (9.7 %) |
| As a percentage of net sales | 36.5 % | 33.6 % | | |

Gross margin improved 290 basis points due to higher gross margin across all product categories and the leveraging of distribution and freight expenses.

Selling, General and Administrative Expenses. The following table sets forth a year-over-year comparison of the Company's SG&A expenses:

| | 2011 | 2010 | 2011 vs. 2010 | |
|--|------------|------------|-------------------|----------|
| | | | \$ | % |
| | | | (\$ in thousands) | |
| Selling, general and administrative expenses | \$ 192,653 | \$ 244,749 | (\$52,096) | (21.3 %) |
| As a percentage of net sales | 35.5 % | 37.5 % | | |

The \$52 million decrease in SG&A expenses is due to a \$45 million reduction in store expenses arising from the Company operating an average of 17.5% fewer stores and lower operating expenses in the ongoing stores, as well as a \$4 million reduction in corporate overhead expenses. SG&A as a percentage of net sales decreased 200 basis points from 37.5% in 2010 to 35.5% in 2011.

Asset Impairment Charge. During Fiscal 2011, there were no events or circumstances that indicated to management that the carrying amount of any long-lived assets may not be recoverable. Therefore, no impairment testing was performed. During Fiscal 2010, the Company concluded, based on a significant decline in sales and earnings during the fourth quarter, that triggering events had occurred requiring a test of long-lived assets for impairment at its retail stores and consolidated subsidiaries. Long-lived assets at locations where impairment was determined to exist were written down to their estimated fair values as of the end of the period resulting in the recording of asset impairment charges of \$2.0 million in Fiscal 2010. Estimated fair values for long-lived assets at these locations, including store fixtures and equipment and leasehold improvements, were determined based on a measure of discounted future cash flows over the remaining lease terms at the respective locations. Future cash flows were estimated based on store plans and were discounted at a rate approximating the Company's cost of capital. Management believes its assumptions were reasonable and consistently applied.

Interest Expense. Interest expense in Fiscal 2011 was \$3.4 million compared to \$3.6 million in Fiscal 2010.

Other Income. Other income, which includes interest income, was \$240,000 in Fiscal 2011 compared to \$211,000 in Fiscal 2010.

Income Tax Expense. The following table sets forth a year-over-year comparison of the Company's income tax expense:

| | 2011 | 2010 | 2011 vs. 2010 \$ |
|--------------------|-------------------|--------|---------------------|
| | (\$ in thousands) | | |
| Income tax expense | \$ 150 | \$ 275 | (\$125) |
| Effective tax rate | 6.5 % | 0.9 % | |

The Fiscal 2011 and 2010 income tax expense includes state taxes, adjustments to the reserve for uncertain tax positions and the accrual of interest.

Net income (Loss). The following table sets forth a year-over-year comparison of the Company's net income (loss):

| | 2011 | 2010 | 2011 vs. 2010 |
|--|-------------------|-------------|---------------|
| | (\$ in thousands) | | \$ |
| Net income (loss) | \$ 2,162 | (\$30,963) | \$ 33,125 |
| Net income (loss) as a percentage of net sales | 0.4 % | (4.7 %) | |

Net income for Fiscal 2011 increased by \$33.1 million to \$2.2 million, as compared to a net loss of \$31.0 million for Fiscal 2010, primarily due to increased gross margin and a reduction in SG&A expenses.

**Fiscal Year Ended January 29, 2011 (Fiscal 2010)
Compared to Fiscal Year Ended January 30, 2010 (Fiscal 2009)**

Net Sales. The following table sets forth a year-over-year comparison of the Company's total net sales:

| | 2010 | 2009 | 2010 vs. 2009 |
|-----------|-------------------|------------|-----------------------|
| | (\$ in thousands) | | \$ % |
| Net Sales | \$ 652,416 | \$ 813,988 | (\$161,572) (19.8 %) |

The 19.8% net sales decline from prior year is due to the comparable store net sales decline of 4.2% coupled with a 23% decline in average store count. Stores closed in fiscal 2009 and fiscal 2010 recorded sales of \$225 million in 2009. While the Company believes a meaningful amount of sales were transferred to ongoing stores, there was a reduction of sales from store closings. Total product units sold in Fiscal 2010 decreased 15% and the average retail price for units sold decreased 6%.

Net sales by merchandise category for Fiscal 2010 and Fiscal 2009 were as follows:

| | 2010 | % | 2009 | % | Total | Comparable |
|-------------|-------------------|---------|------------|---------|--------------|------------|
| | Net Sales | Total | Net Sales | Total | Net Sales | Store % |
| | (\$ in thousands) | | | | | |
| Music | \$ 231,721 | 35.5 % | \$ 286,670 | 35.2 % | (\$54,949) | (3.9 %) |
| Video | 284,711 | 43.7 | 339,251 | 41.7 | (54,540) | 1.1 |
| Video games | 37,290 | 5.7 | 70,400 | 8.6 | (33,110) | (37.9) |
| Other | 98,694 | 15.1 | 117,667 | 14.5 | (18,973) | (0.1) |
| Total | \$ 652,416 | 100.0 % | \$ 813,988 | 100.0 % | (\$161,572) | (4.2 %) |

The Other category includes electronics, accessories and trend items, none of which individually exceed 10% of total net sales.

Music

The Company's stores offer a wide range of new and used CDs and music DVDs across most music genres, including new releases from current artists as well as an extensive catalog of music from past periods and artists. The music category declined 3.9% on a comparable store sale basis.

Net sales of CDs represented approximately 95% of total net sales in the music category during Fiscal 2010. The Company's annual CD unit sales decreased 13% in Fiscal 2010 due to lower comparable store net sales and the decrease in average store count. According to SoundScan, total CD unit sales in the United States declined 20% during the period corresponding with the Company's Fiscal 2010.

Video

The Company offers DVDs in all of its stores and high definition DVDs (BluRay) in a majority of its stores. The video category increased as a percentage of the Company's total net sales due to positive comparable store sales compared to negative comparable store sales in all the other categories.

Total net sales for Fiscal 2010 in the video category decreased 16% due to the lower average store count, partially offset by an increase of 1.1% in comp sales. According to Warner Home Video, total video unit sales in the United States declined 9% during the period corresponding with the Company's Fiscal 2010.

Video games

The negative comparable store sales in video games was primarily due to a reduction in the number of stores carrying games in Fiscal 2010 versus Fiscal 2009. During the Fourth Quarter of 2009, the Company eliminated the game category in over 200 stores. As of year-end, 123 of our stores carried games.

Other

The Other category consists of electronics, accessories and trend items. Net sales in this category have increased as a percentage of total net sales due to slower comparable store sales declines than music and games.

Gross Profit. The following table sets forth a year-over-year comparison of the Company's Gross Profit:

| | 2010 | 2009 | 2010 vs. 2009 | |
|------------------------------|------------|------------|-------------------|----------|
| | | | \$ | % |
| | | | (\$ in thousands) | |
| Gross Profit | \$ 219,380 | \$ 261,661 | (\$42,281) | (16.2 %) |
| As a percentage of net sales | 33.6 % | 32.1 % | | |

Gross margin improved 150 basis points due to higher gross margin in the video category, fewer merchandise markdowns in our other categories of electronics, accessories and trend and a shift in business away from the lower margin Game business.

Selling, General and Administrative Expenses. The following table sets forth a year-over-year comparison of the Company's SG&A expenses:

| | 2010 | 2009 | 2010 vs. 2009 | |
|--|------------|------------|-------------------|----------|
| | | | \$ | % |
| | | | (\$ in thousands) | |
| Selling, general and administrative expenses | \$ 244,749 | \$ 310,710 | (\$65,961) | (21.2 %) |
| As a percentage of net sales | 37.5 % | 38.2 % | | |

The \$66 million decrease in SG&A expenses is due to a \$59 million reduction in store expenses arising from the Company operating an average of 23% fewer stores and negotiated rent reductions in the ongoing stores, as well as a \$5 million reduction in corporate overhead expenses. SG&A as a percentage of net sales decreased to 37.5% from 38.2%.

Asset Impairment Charge. During Fiscal 2010 and Fiscal 2009, the Company concluded, based on a significant decline in sales and earnings during the fourth quarter, that triggering events had occurred requiring a test of long-lived assets for impairment at its retail stores and consolidated subsidiaries. Long-lived assets at locations where impairment was determined to exist were written down to their estimated fair values as of the end of each period resulting in the recording of asset impairment charges of \$2.0 million and \$3.6 million in Fiscal 2010 and Fiscal 2009, respectively. Estimated fair values for long-lived assets at these locations, including store fixtures and equipment and leasehold improvements, were determined based on a measure of discounted future cash flows over the remaining lease terms at the respective locations. Future cash flows were estimated based

on store plans and were discounted at a rate approximating the Company's cost of capital. Management believes its assumptions were reasonable and consistently applied.

Interest Expense. Interest expense in Fiscal 2010 was \$3.6 million compared to \$2.9 million in Fiscal 2009. The increase is due to the amortization of loan commitment fees related with the extension of our credit facility in April 2010.

Other Income. Other income includes interest income, which was \$0.2 million in both Fiscal 2010 and 2009.

Income Tax Benefit. The following table sets forth a year-over-year comparison of the Company's income tax expense (benefit):

| | 2010 | 2009 | 2010 vs. 2009 \$ |
|------------------------------|-------------------|-------------|---------------------|
| | (\$ in thousands) | | |
| Income tax expense (benefit) | \$ 275 | (\$12,985) | (\$13,260) |
| Effective tax rate | 0.9 % | (23.4 %) | |

The Fiscal 2010 income tax expense is the net of state taxes, adjustments to the reserve for uncertain tax positions and the accrual of interest.

During Fiscal 2009, the Company recorded a current federal tax benefit of \$10.4 million resulting from federal tax legislation enacted that provided for an increased carryback period for net operating losses incurred in Fiscal 2008. Also, during Fiscal 2009, the Company recorded a deferred tax benefit of \$2.3 million related to the intra period allocation of income tax expense to loss from current operations and accumulated other comprehensive income. The remaining components of income tax benefit of \$0.3 million is the net of certain state taxes, adjustments to the reserve for uncertain tax positions and the accrual of interest on uncertain tax positions.

Net Loss. The following table sets forth a year-over-year comparison of the Company's net loss:

| | 2010 | 2009 | 2010 vs. 2009 \$ |
|---------------------------------------|-------------------|-------------|---------------------|
| | (\$ in thousands) | | |
| Net loss | (\$30,963) | (\$42,449) | \$ 11,486 |
| Net loss as a percentage of net sales | (4.7 %) | (5.2 %) | |

The \$11.5 million reduction in net loss as compared to 2009 was due to increased gross margin rate and a reduction in SG&A expenses.

LIQUIDITY AND CAPITAL RESOURCES

Liquidity and Cash Flows: The Company's primary sources of working capital are cash provided by operations and borrowing capacity under its revolving credit facility. The Company's cash flows fluctuate from quarter to quarter due to various items, including seasonality of sales and earnings, merchandise inventory purchases and returns, the related terms on the purchases and capital expenditures. Management believes it will have adequate resources to fund its cash needs for the foreseeable future, including its capital spending, its seasonal increase in merchandise inventory and other operating cash requirements and commitments. Management has considered many initiatives as part of the development of its operating plan for 2012 and beyond, including a focus on the operation of a core base of stores,

improved product selection based on customer preferences and industry changes, as well as further streamlining of its operations. During Fiscal 2011, management carried out certain strategic initiatives in its efforts to reduce certain operating costs such as the reduction of headcount at the home office and the elimination or curtailment of certain other general and administrative expenses. In addition, management closed 71 stores and plans to continue its evaluation of store profitability of the Company's remaining 390 stores in consideration of lease terms, conditions and expirations.

Management anticipates any cash requirements due to a shortfall in cash from operations will be funded by the Company's revolving credit facility, discussed hereafter. Cash flows from investing and financing activities during Fiscal 2012 are expected to be comparable with Fiscal 2011. The

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Company does not expect any material changes in the mix (between equity and debt) or the relative cost of capital resources.

The following table sets forth a three year summary of key components of cash flow and working capital:

| | 2011 | 2010 | 2011 vs. 2010 | 2009 | 2010 vs. 2009 |
|---------------------------|-------------------|-----------|---------------|-----------|---------------|
| | (\$ in thousands) | | | | |
| Operating Cash Flows | \$ 16,771 | \$ 10,464 | \$ 6,307 | \$ 49,789 | (\$39,325) |
| Investing Cash Flows | (2,105) | (4,792) | 2,687 | (4,586) | (206) |
| Financing Cash Flows | (1,363) | (1,974) | 612 | (3,744) | 1,770 |
| Capital Expenditures | (2,105) | (2,944) | 839 | (4,586) | 1,642 |
| Cash and Cash Equivalents | 88,515 | 75,212 | 13,303 | 71,514 | 3,698 |
| Merchandise Inventory | 191,327 | 234,164 | (42,831) | 266,568 | (32,404) |
| Working Capital | 164,295 | 158,366 | 5,929 | 181,920 | (23,554) |
| Inventory turns | 1.6 | 1.7 | | 1.7 | |

During Fiscal 2011, cash flow from operations was \$16.8 million primarily due to a \$42.8 million decrease in merchandise inventory and net income of \$2.2 million (which includes \$6.6 million of depreciation expense) offset by a \$36.9 million reduction in accounts payable. During Fiscal 2010, cash flow from operations was \$10.5 million primarily due to a \$34.9 million decrease (net of \$2.5 million of inventory received as part of the Value Music acquisition) in merchandise inventory and a \$7.4 million decrease in prepaid expenses partially offset by the \$31.0 million net loss.

The Company monitors various statistics to measure its management of inventory, including inventory turn (annual cost of sales divided by average merchandise inventory balances), inventory investment per square foot (merchandise inventory divided by total store square footage) and inventory leverage (accounts payable divided by merchandise inventory). Inventory turnover measures the Company's ability to sell merchandise and how many times it is replaced over time. This ratio is important in determining the need for markdowns and planning future inventory levels and assessing customer response to our merchandise. Inventory turn in Fiscal 2011 was 1.6 as compared to 1.7 in fiscal 2010. Inventory investment per square foot measures the productivity of the inventory. It is important in determining if the Company has the appropriate level of inventory to meet customer demands while controlling its investment in inventory. Inventory investment per square foot was \$75 per square foot at the end of Fiscal 2011 as compared to \$74 per square foot at the end of Fiscal 2010. Accounts payable leverage measures the percentage of inventory being funded by the Company's product vendors. The percentage is important in determining the Company's ability to fund its business. Accounts payable leverage on inventory was 49% as of January 28, 2012 compared with 56% as of January 29, 2011.

Cash used in investing activities was \$2.1 million in Fiscal 2011, compared to \$4.8 million in Fiscal 2010. During Fiscal 2011, cash used in investing activities consisted exclusively of capital expenditures of \$2.1 million. During

Fiscal 2010, cash used in investing activities included \$2.9 million for capital expenditures and \$1.8 million for the acquisition of five stores. The Company's capital expenditures in Fiscal 2011 consisted primarily of the expenditures for store improvements and investments in information technology improvements.

The Company has historically financed its capital expenditures through borrowings under its credit facility, select financing arrangements and cash flow from operations. It may also receive landlord allowances or concessions for store openings, relocations or improvements. The Company anticipates capital spending of approximately \$7.5 million in Fiscal 2012.

Cash used in financing activities was \$1.4 million in Fiscal 2011, compared to \$2.0 million in Fiscal 2010. In Fiscal 2011, the primary uses of cash were payments of long-term debt and capital lease obligations of \$640,000 and \$723,000, respectively. In Fiscal 2010, the primary uses of cash were payments of long-term debt and capital lease obligations of \$0.6 million and \$1.4 million, respectively.

In January, 2006, the Company entered into a five-year, \$100 million revolving secured credit facility with Bank of America (Previous Credit Facility). The revolving credit facility contains provisions governing additional indebtedness and acquisitions and is secured by the Company's eligible inventory, proceeds from the sale of inventory and by the stock of the Company's subsidiaries. In March 2006, the Company and Bank of America N.A., entered into a First Amendment to the Credit Facility which increased the amount available for borrowing by the Company under the Credit Facility to \$130 million and in October 2006, the Company and Bank of America N.A. entered into a Second Amendment to the Credit Facility increasing the amount available to the Company for borrowing to \$150 million. The terms and conditions under the amendments were the same as the original Credit Facility. In April 2010, the Company entered into an amended and restated Credit Agreement (Amended Credit Facility). Based on lower anticipated capital requirements availability under the facility was reduced to \$100 million. The availability was reduced to align the availability with the Company's capital needs. The Amended Credit Facility, which expires in April 2013, updated certain terms and conditions including limits on the payment of dividends, added covenants around the number of store closings and changed the formula for interest rates. The availability under the Previous and Amended Credit Facility is subject to limitations based on sufficient inventory levels. See Note 5 in the Notes to Consolidated Financial Statements for further detail.

As of January 28, 2012, the Company did not have any borrowings and had \$0.3 million in outstanding letter of credit obligations under the Amended Credit Facility with Bank of America, N.A. During the entire 2011 Fiscal year, the Company did not have any borrowings under the Amended Credit Facility. As of January 29, 2011, the Company did not have any borrowings and had \$0.5 million in outstanding letter of credit obligations under the Amended Credit Facility with Bank of America, N.A. The Company had \$69 million and \$86 million available for borrowing as of January 28, 2012 and January 29, 2011, respectively. Interest expense in Fiscal 2011 was \$3.4 million, of which \$1.4 million was incurred for capital leases. Interest expense in Fiscal 2010 was \$3.6 million, of which \$1.5 million was incurred for capital leases.

Off Balance Sheet Arrangements. The Company has no off balance sheet arrangements as defined by Item 303(a)(4) of Regulation S-K.

Contractual Obligations and Commitments. The following table summarizes the Company's contractual obligations as of January 28, 2012, and the effect that such obligations are expected to have on liquidity and cash flows in future periods.

| Contractual Obligation | 2012 | 2013-2014 | 2015-2016 | 2017 and | Total |
|---|--------|-----------|-----------|----------|--------|
| | | | | Beyond | |
| (\$ in thousands) | | | | | |
| Operating lease and maintenance agreement obligations | 36,993 | 32,941 | 5,146 | 961 | 76,041 |
| Capital lease obligations | 2,251 | 4,503 | 1,723 | | 8,477 |
| Long-term debt (principal) ⁽⁴⁾ | 680 | 722 | 346 | | 1,748 |
| Long-term debt (interest) ⁽⁴⁾ | 88 | 45 | 6 | | 139 |
| Purchase obligations ⁽¹⁾ | | | | | |
| Other long-term liabilities ⁽²⁾ | 504 | 2,190 | 494 | 98 | 3,286 |
| Pension benefits ⁽³⁾ | 151 | 1,269 | 2,061 | 5,647 | 9,128 |
| Total | 40,667 | 41,670 | 9,776 | 6,706 | 98,819 |

- (1) For the purposes of this table, contractual obligations for purchase of goods or services are defined as agreements that are enforceable and legally binding and that specify all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transaction. The Company's purchase orders are based on its current inventory needs and are fulfilled by its suppliers within short time periods.
- (2) Included in other long-term liabilities in the

Consolidated
Balance
Sheet as of
January 28,
2012 is the
long-term
portion of
deferred rent
of \$0.9
million which
are not
reflected in
the table
above as
these
amounts do
not represent
contractual
obligations.
Also included
in other
long-term

liabilities is the long-term portion of the straight line rent liability of \$0.8 million, which is included in operating lease obligations in the table above.

Included in other long-term liabilities in the table above are the estimated asset retirement obligations associated with the fixed assets and leasehold improvements at the Company's store locations that arise under the terms of operating leases.

- (3) In addition to the scheduled pension benefit payments, the Company offers a 401(k) Savings Plan to eligible employees (see also Note 8 of Notes to Consolidated Financial Statements in

this Annual Report on Form 10-K). Total expense related to the Company's matching contribution was approximately \$3,000, \$439,000 and \$0 in Fiscal 2011, Fiscal 2010 and Fiscal 2009 respectively. As of March 1, 2011, the Company postponed its matching contribution.

- (4) As of April 4, 2012, the Company had prepaid the remaining obligation on the mortgage loan. No future obligation exists.

Related Party Transactions.

The Company leases its 181,300 square foot distribution center/office facility in Albany, New York from Robert J. Higgins, its Chairman, Chief Executive Officer and largest shareholder, under three capital leases that expire in the year 2015. The original distribution center/office facility was occupied in 1985.

Under the three capital leases, dated April 1, 1985, November 1, 1989 and September 1, 1998, the Company paid Mr. Higgins an annual rent of \$2.2 million, \$2.2 million and \$2.1 million in Fiscal 2011, 2010 and 2009 respectively. Pursuant to the terms of the lease agreements, effective January 1, 2002 and every two years thereafter, rental payments will increase in accordance with the biennial increase in the Consumer Price Index. Under the terms of the lease agreements, the Company is responsible for property taxes, insurance and other operating costs with respect to the premises. During 2010, Mr. Higgins paid \$0.8 million for principal and interest on his underlying indebtedness relating to the real property. Mr. Higgins does not have any future obligation for principal and interest. None of the leases contain any real property purchase options at the expiration of its term.

The Company leases one of its retail stores from Mr. Higgins under an operating lease. Annual rental payments under this lease were \$40,000 in Fiscal 2011, 2010 and 2009. Under the terms of the lease, the Company pays property

taxes, maintenance and a contingent rental if a specified sales level is achieved. No contingent rental was paid in Fiscal 2011, 2010, and 2009. Total additional charges for the store, including contingent rent, were approximately \$6,900, \$6,800 and \$6,800 in Fiscal 2011, 2010 and 2009 respectively.

Prior to Fiscal 2010, the Company chartered an aircraft from Richmor Aviation Inc., an unaffiliated corporation that leases an aircraft owned by Mr. Higgins, for Company business. Payments to Richmor Aviation Inc., to charter the aircraft owned by Mr. Higgins, in Fiscal 2011, 2010 and 2009 were approximately \$0, \$0 and \$94,000, respectively.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires that management apply accounting policies and make estimates and assumptions that affect results of operations and the reported amounts of assets and liabilities in the financial statements. Management continually evaluates its estimates and judgments including those related to merchandise inventory and return costs, valuation of long-lived assets, income taxes and accounting for gift card liability. Management bases its estimates and judgments on historical experience and other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. Note 1 of the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K includes a summary of the significant accounting policies and methods used by the Company in the preparation of its consolidated financial statements. Management believes that of the Company's significant accounting policies, the following may involve a higher degree of judgment or complexity:

Merchandise Inventory and Return Costs: Merchandise inventory is stated at the lower of cost or market under the average cost method. The average cost method attaches a cost to each item and is a blended average of the original purchase price and those of subsequent purchases or other cost adjustments throughout the life cycle of that item.

Inventory valuation requires significant judgment and estimates, including obsolescence, shrink and any adjustments to market value; if market value is lower than cost. Inherent in the entertainment products industry is the risk of obsolete inventory. Typically, newer releases generate a higher product demand. Some vendors offer credits to reduce the cost of products that are selling more slowly, thus allowing for a reduction in the selling price and reducing the possibility for items to become obsolete. The Company records obsolescence and any adjustments to market value (if lower than cost) based on current and anticipated demand, customer preferences, and market conditions. The provision for inventory shrink is estimated as a percentage of sales for the period from the last date a physical inventory was performed to the end of the fiscal year. Such estimates are based on historical results and trends and the shrink results from the last physical inventory. Physical inventories are taken at least annually for all stores and the distribution center throughout the year and inventory records are adjusted accordingly.

Shrink expense, including obsolescence was \$5.8 million, \$7.8 million and \$11.9 million, in Fiscal 2011, 2010 and 2009 respectively. As a rate to net sales, this equaled 1.1%, 1.2% and 1.5%, respectively. Presently, a 0.1% change in the rate of shrink provision would equal approximately \$0.4 million in additional charge or benefit to cost of sales, based on Fiscal 2011 net sales since the last physical inventories.

The Company is generally entitled to return merchandise purchased from major vendors for credit against other purchases from these vendors. Certain vendors reduce the credit with a per unit merchandise return charge which varies depending on the type of merchandise being returned. Certain other vendors charge a handling fee based on units returned. The Company records merchandise return charges in cost of sales. The Company incurred merchandise return charges in its Fiscal 2011, Fiscal 2010 and Fiscal 2009 of \$1.7 million, \$1.9 million and \$3.2 million, respectively.

Valuation of Long-Lived Assets: The Company assesses the impairment of long-lived assets to determine if any part of the carrying value may not be recoverable. Factors that the Company considers to be important when assessing impairment include:

- significant underperformance relative to historical or projected future operating results;

- significant changes in the manner of the use of acquired assets or the strategy for the Company's overall business;

- significant negative industry or economic trends;

If the Company determines that the carrying value of a long-lived asset may not be recoverable, it tests for impairment to determine if an impairment charge is needed. For the purpose of the asset impairment test, the Company has two asset groupings corporate and store level assets. The Company did not record an asset impairment charge during fiscal 2011. During 2010 and 2009, the Company recorded asset impairment charges of \$2.0 million and \$3.6 million, respectively, related to the write down of certain long-lived assets at underperforming locations. Losses for store closings in the ordinary course of business represent the write down of the net book value of abandoned fixtures and leasehold improvements. The loss on disposal of fixed assets related to store closings was \$0.3 million, \$1.2 million and \$0.9 million in Fiscal 2011, 2010 and 2009, respectively, and is included in SG&A expenses in the Consolidated Statement of Operations and loss on disposal of fixed assets in the Consolidated Statement of Cash Flows. Store closings usually occur at the expiration of the lease, at which time leasehold improvements, which constitute a majority of the assets, are fully depreciated. There was no impairment of corporate level assets in Fiscal 2011, Fiscal 2010 and Fiscal 2009.

Income Taxes: Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and tax operating loss carryforwards. Deferred tax assets and liabilities are

measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Historically, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in the results of operations in the period that includes the enactment date.

Accounting for income taxes requires management to make estimates and judgments regarding interpretation of various taxing jurisdictions, laws and regulations as well as the ultimate realization of deferred tax assets. These estimates and judgments include the generation of future taxable income, viable tax planning strategies and support of tax filings. In assessing the propriety of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income. Management considers the scheduled reversal of taxable temporary differences, projected future taxable income and tax planning strategies in making this assessment. As of February 2, 2008, the Company had incurred a cumulative three-year loss. Based on the cumulative three-year loss and other available objective evidence, management concluded that a full valuation allowance should be recorded against its net deferred tax assets. During Fiscal 2012 and in future years, the Company will continue to record a valuation allowance against recorded net deferred tax assets to a level deemed appropriate by management to ensure that any net deferred tax assets not allowed against will ultimately be realized.

Accounting for Gift Card Liability: The Company sells gift cards that are redeemable only for merchandise and have no expiration date. The Company adjusts card liability when either customers redeem cards, at which point the Company records revenue, or when the Company determines it does not have a legal obligation to remit unredeemed cards to the relevant jurisdictions and the likelihood of the cards being redeemed becomes remote, at which point the Company records breakage as a credit to SG&A expenses. The Company's accounting for gift cards is based on estimating the Company's liability for future card redemptions at the end of a reporting period. Estimated liability is equal to two years of unredeemed cards, plus an amount for outstanding cards that may possibly be redeemed for the cumulative look-back period, exclusive of the last two years. The Company's ability to reasonably and reliably estimate the liability is based on historical redemption experience with gift cards and similar types of arrangements and the existence of a large volume of relatively homogeneous transactions. The Company's estimate is not susceptible to significant external factors and the circumstances around gift card sales and redemptions have not changed significantly over time.

Recently Issued Accounting Pronouncements.

There are no recently issued accounting standards that are expected to have a material effect on our financial condition, results of operations or cash flows.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company does not hold any financial instruments that expose it to significant market risk and does not engage in hedging activities. To the extent the Company borrows under its revolving credit facility, the Company is subject to risk resulting from interest rate fluctuations since interest on the Company's borrowings under its credit facility can be variable. If interest rates on the Company's revolving credit facility were to increase by 25 basis points, and to the extent borrowings were outstanding, for every \$1,000,000 outstanding on the facility, income before income taxes would be reduced by \$2,500 per year. Information about the fair value of financial instruments is included in Note 1 of Notes to the Consolidated Financial Statements in this Annual Report on Form 10-K.

Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The index to the Company's Consolidated Financial Statements is included in Item 15, and the Consolidated Financial Statements follow the signature page to this Annual Report on Form 10-K and are incorporated herein by reference.

The quarterly results of operations are included herein in Note 10 of Notes to the Consolidated Financial Statements in this Annual Report on Form 10-K.

Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

Item 9A. CONTROLS AND PROCEDURES

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures: Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based on this evaluation, our principal executive officer and our principal financial officer concluded that the Company's disclosure controls and procedures were designed to provide reasonable assurance of achieving their objectives and as of the end of the period covered by this annual report, our disclosure controls and procedures were effective, in that they provide reasonable assurance that information required to be disclosed by us in the reports we file or submit, under the Exchange Act, is recorded, processed, summarized, as appropriate, to allow timely decisions regarding required disclosure and reported within the time period specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to management including the principal executive officer and principal financial officer.

Management's Report on Internal Control Over Financial Reporting: Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended). Under the supervision and with the participation of the Company's management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework*. Based on our evaluation under the framework in *Internal Control-Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of January 28, 2012.

Changes in Controls and Procedures: No change in our internal control over financial reporting occurred during the quarterly period ended January 28, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information

No events have occurred which would require disclosure under this Item.

PART III

Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

(a) Identification of Directors

Incorporated herein by reference is the information appearing under the captions "Election of Directors" and "Compensation of Directors" in the Company's definitive Proxy Statement for the Registrant's 2012 Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after January 28, 2012.

(b) Identification of Executive Officers

Incorporated herein by reference is the information appearing under the caption "Executive Compensation" in the Company's definitive Proxy Statement for the Registrant's 2012 Annual

Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after January 28, 2012.

(c) Code of Ethics

We have adopted the Trans World Entertainment Corporation Code of Ethics that applies to all officers, directors, employees and consultants of the Company. The Code of Ethics is intended to comply with Item 406 of Regulation S-K of the Securities Exchange Act of 1934 and with applicable rules of The NASDAQ Stock Market, Inc. Our Code of Ethics is posted on our Internet website under the Corporate page. Our Internet website address is www.twec.com. To the extent required or permitted by the rules of the SEC and NASDAQ, we will disclose amendments and waivers relating to our Code of Ethics in the same place as our website.

Item 11. EXECUTIVE COMPENSATION

Incorporated herein by reference is the information appearing under the caption Report of the Compensation Committee in the Company's definitive Proxy Statement for the Registrant's 2012 Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after January 28, 2012.

Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

Incorporated herein by reference is the information appearing under the captions Report of the Compensation Committee and Principal Shareholders in the Company's definitive Proxy Statement for the Registrant's 2011 Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after January 28, 2012.

Information on Trans World Entertainment Common Stock authorized for issuance under equity compensation plans is contained in our Proxy Statement for our 2012 Annual Meeting of Shareholders under the caption Report of the Compensation Committee and is incorporated herein by reference. See Note 7 of Notes to the Consolidated Financial Statements in this Annual Report on Form 10-K for a description of the Company's employee stock award plans.

The following table contains information about the Company's Common Stock that may be issued, as new shares, upon the exercise of options, warrants and rights under all of the Company's equity compensation plans as of January 28, 2012:

| Plan Category | Number of Shares to be Issued upon Exercise of Outstanding Options, Warrants and Rights ⁽¹⁾ | Weighted Average Exercise Price of Outstanding Options, Warrants and Rights ⁽¹⁾ | Number of Shares Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Outstanding Options, Warrants and Rights) |
|---|--|--|---|
| Equity Compensation Plan Approved by Shareholders | 6,209,397 | \$ 6.20 | 2,187,661 |

Equity Compensation Plans and Agreements not
Approved by Shareholders

- (1) Excludes
279,898
restricted
stock units
reserved from
the Company's
equity plans
that will be
settled in cash
and includes
82,546
restricted
stock units
under which
shares may be
issued for no
consideration.

**Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR
INDEPENDENCE**

Incorporated herein by reference is the information appearing under the caption "Related Party Transactions" in the Company's definitive Proxy Statement for the Registrant's 2012 Annual

Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after January 28, 2012.

Item 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Incorporated herein by reference is the information appearing under the caption "Other Matters" in the Company's definitive Proxy Statement for the Registrant's 2012 Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after January 28, 2012.

PART IV

Item 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

15(a)(1) Financial Statements

The Consolidated Financial Statements and Notes are listed in the Index to Consolidated Financial Statements on page F-1 of this report.

15(a)(2) Financial Statement Schedules

Consolidated Financial Statement Schedules not filed herein have been omitted as they are not applicable or the required information or equivalent information has been included in the Consolidated Financial Statements or the notes thereto.

15(a)(3) Exhibits

Exhibits are as set forth in the "Index to Exhibits" which follows the Notes to the Consolidated Financial Statements and immediately precedes the exhibits filed.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TRANS WORLD ENTERTAINMENT
CORPORATION

Date: April 12,
2012

By: /s/ ROBERT J. HIGGINS

Robert J. Higgins
Chairman and Chief Executive
Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature | Title | Date |
|---|--|----------------|
| /s/ ROBERT J. HIGGINS <hr/> (Robert J. Higgins) | Chairman and Chief Executive Officer (Principal Executive Officer) | April 12, 2012 |
| /s/ TOM G. SEAVER <hr/> (Tom G. Seaver) | Chief Financial Officer (Principal Financial and Chief Accounting Officer) | April 12, 2012 |
| /s/ ISAAC KAUFMAN <hr/> (Isaac Kaufman) | Director | April 12, 2012 |
| /s/ DR. JOSEPH G. MORONE <hr/> (Dr. Joseph G. Morone) | Director | April 12, 2012 |
| /s/ MICHAEL NAHL <hr/> (Michael Nahl) | Director | April 12, 2012 |
| /s/ BRYANT RILEY | Director | April 12, 2012 |

**(Bryant
Riley)**

/s/ MICHAEL Director
B. SOLOW

April 12, 2012

**(Michael B.
Solow)**

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**TRANS WORLD ENTERTAINMENT CORPORATION
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

| | Form 10-K Page No. |
|--|-------------------------------|
| <u>Report of Independent Registered Public Accounting Firm</u> | F-2 |
| Consolidated Financial Statements | |
| <u>Consolidated Balance Sheets at January 28, 2012 and January 29, 2011</u> | F-3 |
| <u>Consolidated Statements of Operations Fiscal years ended January 28, 2012, January 29, 2011, and January 30, 2010</u> | F-4 |
| <u>Consolidated Statements of Shareholders Equity and Comprehensive Loss Fiscal years ended January 28, 2012, January 29, 2011, and January 30, 2010</u> | F-5 |
| <u>Consolidated Statements of Cash Flows Fiscal years ended January 28, 2012, January 29, 2011, and January 30, 2010</u> | F-6 |
| <u>Notes to Consolidated Financial Statements</u> | F-7 |

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Trans World Entertainment Corporation:

We have audited the accompanying consolidated balance sheets of Trans World Entertainment Corporation and subsidiaries (the Company) as of January 28, 2012 and January 29, 2011, and the related consolidated statements of operations, shareholders' equity and comprehensive loss, and cash flows for each of the fiscal years in the three-year period ended January 28, 2012. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Trans World Entertainment Corporation and subsidiaries as of January 28, 2012 and January 29, 2011, and the results of their operations and their cash flows for each of the fiscal years in the three-year period ended January 28, 2012, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

Albany, New York
April 12, 2012

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(\$ in thousands, except per share and share amounts)

| | January 28, 2012 | January 29, 2011 |
|--|---------------------|---------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 88,515 | \$ 75,212 |
| Accounts receivable | 6,673 | 5,248 |
| Merchandise inventory | 191,327 | 234,164 |
| Prepaid expenses and other | 1,940 | 3,137 |
| Total current assets | 288,455 | 317,761 |
| FIXED ASSETS, net | 16,651 | 21,478 |
| OTHER ASSETS | 8,014 | 9,485 |
| TOTAL ASSETS | \$ 313,120 | \$ 348,724 |
| LIABILITIES | | |
| CURRENT LIABILITIES | | |
| Accounts payable | \$ 93,141 | \$ 130,007 |
| Accrued expenses and other current liabilities | 29,516 | 28,025 |
| Current portion of long-term debt | 680 | 640 |
| Current portion of capital lease obligations | 823 | 723 |
| Total current liabilities | 124,160 | 159,395 |
| LONG TERM DEBT, less current portion | 1,068 | 1,748 |
| CAPITAL LEASE OBLIGATIONS, less current portion | 2,941 | 3,763 |
| OTHER LONG-TERM LIABILITIES | 23,105 | 22,020 |
| TOTAL LIABILITIES | 151,274 | 186,926 |
| SHAREHOLDERS EQUITY | | |
| Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued) | | |
| Common stock (\$0.01 par value; 200,000,000 shares authorized; 56,557,519 shares and 56,527,519 shares issued, respectively) | 566 | 565 |
| Additional paid-in capital | 308,791 | 308,333 |

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| | | |
|---|-------------------|-------------------|
| Treasury stock at cost (25,102,990 and 25,102,990 shares, respectively) | (217,555) | (217,555) |
| Accumulated other comprehensive income (loss) | (2,157) | 416 |
| Retained earnings | 72,201 | 70,039 |
| TOTAL SHAREHOLDERS EQUITY | 161,846 | 161,798 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 313,120 | \$ 348,724 |

See Accompanying Notes to Consolidated Financial Statements.

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share amounts)

| | Fiscal Year Ended | | |
|--|---------------------|---------------------|---------------------|
| | January 28, 2012 | January 29, 2011 | January 30, 2010 |
| Net sales | \$ 542,589 | \$ 652,416 | \$ 813,988 |
| Cost of sales | 344,435 | 433,036 | 552,327 |
| Gross profit | 198,154 | 219,380 | 261,661 |
| Selling, general and administrative expenses | 192,653 | 244,749 | 310,710 |
| Asset impairment charges | | 1,973 | 3,643 |
| Income (loss) from operations | 5,501 | (27,342) | (52,692) |
| Interest expense | 3,429 | 3,557 | 2,910 |
| Other income | (240) | (211) | (168) |
| Income (loss) before income taxes | 2,312 | (30,688) | (55,434) |
| Income tax expense (benefit) | 150 | 275 | (12,985) |
| NET INCOME (LOSS) | \$ 2,162 | (\$30,963) | (\$42,449) |
| BASIC AND DILUTED INCOME (LOSS) PER SHARE: | | | |
| Basic income (loss) per share | \$ 0.07 | (\$0.99) | (\$1.35) |
| Weighted average number of common shares outstanding basic | 31,520 | 31,417 | 31,370 |
| Diluted income (loss) per share | \$ 0.07 | (\$0.99) | (\$1.35) |
| Weighted average number of common shares outstanding diluted | 32,036 | 31,417 | 31,370 |

See Accompanying Notes to Consolidated Financial Statements.

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS
EQUITY AND COMPREHENSIVE LOSS
(in thousands)

| | Common Shares | Common Stock | Additional Paid-in Capital | Treasury Shares | Treasury Stock At Cost | Accumulated Other Comprehensive Income (Loss) |
|---|------------------|-----------------|----------------------------------|--------------------|------------------------------|---|
| Balance as of January 31, 2009 | 56,372 | \$ 564 | \$ 306,159 | (25,103) | (\$217,555) | \$ 2,396 |
| Comprehensive loss: | | | | | | |
| Net income (loss) | | | | | | |
| Change in unrecognized pension gain/(loss) and cost net of tax of \$2,332 | | | | | | (878) |
| Total comprehensive loss | | | | | | |
| | | | | | | |
| Stock compensation | | | 1,170 | | | |
| Issuance of stock to Directors | 126 | 1 | 478 | | | |
| Amortization of unearned compensation restricted stock | | | 16 | | | |
| Balance as of January 30, 2010 | 56,498 | \$ 565 | \$ 307,823 | (25,103) | (\$217,555) | \$ 1,518 |
| Comprehensive loss: | | | | | | |
| Net income (loss) | | | | | | |
| Change in unrecognized pension gain/(loss) and cost | | | | | | (1,102) |
| Total comprehensive loss | | | | | | |
| | | | | | | |
| Stock compensation | | | 350 | | | |
| Issuance of stock to Directors | 29 | | 160 | | | |

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| | | | | | | |
|---|--------|--------|------------|-----------|--------------|------------|
| Balance as of January 29, 2011 | 56,527 | \$ 565 | \$ 308,333 | (25,103) | (\$217,555) | \$ 416 |
| Comprehensive loss: | | | | | | |
| Net income (loss) | | | | | | |
| Change in unrecognized pension gain/(loss) and cost | | | | | | |
| | | | | | | (2,573) |
| Total comprehensive loss | | | | | | |
| Stock compensation | | | | | | |
| | | | 298 | | | |
| Issuance of stock to Directors | | | | | | |
| | 30 | 1 | 160 | | | |
| Balance as of January 28, 2012 | | | | | | |
| | 56,557 | \$ 566 | \$ 308,791 | (25,103) | (\$217,555) | (\$2,157) |

See Accompanying Notes to Consolidated Financial Statements.

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(\$ in thousands)

| | Fiscal Year Ended | | |
|--|-----------------------------|-----------------------------|-----------------------------|
| | January 28, 2012 | January 29, 2011 | January 30, 2010 |
| OPERATING ACTIVITIES: | | | |
| Net income (loss) | \$ 2,162 | (\$30,963) | (\$42,449) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | | |
| Depreciation of fixed assets | 6,630 | 12,197 | 16,602 |
| Asset impairment charges | | 1,973 | 3,643 |
| Amortization of intangible assets | | | 86 |
| Amortization of lease valuations, net | 264 | (39) | (217) |
| Long term incentive compensation | 312 | 631 | 2,321 |
| Loss on disposal of fixed assets | 302 | 1,204 | 870 |
| Gain on bargain purchase | | (95) | |
| Increase in cash surrender value | (143) | (832) | (1,111) |
| Changes in operating assets and liabilities, net of effects of acquisition: | | | |
| Accounts receivable | (1,425) | (743) | 3,054 |
| Merchandise inventory | 42,837 | 34,891 | 111,620 |
| Prepaid expenses and other | 1,197 | 7,420 | 3,260 |
| Other assets | 1,264 | (1,444) | 212 |
| Accounts payable | (36,866) | (542) | (39,273) |
| Income taxes receivable/payable | | | (492) |
| Accrued expenses and other current liabilities | (936) | (12,230) | (5,000) |
| Other long-term liabilities | 1,173 | (964) | (3,337) |
| Net cash provided by operating activities | 16,771 | 10,464 | 49,789 |
| INVESTING ACTIVITIES: | | | |
| Purchases of fixed assets | (2,105) | (2,944) | (4,586) |
| Acquisition of business, net of cash received | | (1,848) | |
| Net cash used in investing activities | (2,105) | (4,792) | (4,586) |
| FINANCING ACTIVITIES: | | | |
| Payments of long-term debt | (640) | (602) | (566) |
| Payments of capital lease obligations | (723) | (1,372) | (3,178) |

| | | | |
|--|-----------|-----------|-----------|
| Net cash used in financing activities | (1,363) | (1,974) | (3,744) |
| Net increase in cash and cash equivalents | 13,303 | 3,698 | 41,459 |
| Cash and cash equivalents, beginning of year | 75,212 | 71,514 | 30,055 |
| Cash and cash equivalents, end of year | \$ 88,515 | \$ 75,212 | \$ 71,514 |

Supplemental disclosures and non-cash investing and financing activities:

| | | | |
|---------------|----------|----------|----------|
| Interest paid | \$ 3,206 | \$ 3,595 | \$ 2,954 |
|---------------|----------|----------|----------|

See Accompanying Notes to Consolidated Financial Statements.

**TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Note 1. Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations: Trans World Entertainment Corporation and subsidiaries (the Company) is one of the largest specialty retailers of entertainment products, including video, music, electronics, trend, video games and related products in the United States. The Company operates a chain of retail entertainment stores and e-commerce sites, **www.fye.com, www.warehouse.com and www.secondspin.com** in a single industry segment. As of January 28, 2012, the Company operated 390 stores totaling approximately 2.6 million square feet in the United States, the District of Columbia, the Commonwealth of Puerto Rico and the U.S. Virgin Islands. The Company's business is seasonal in nature, with the peak selling period being the holiday season which falls in the Company's fourth fiscal quarter.

Liquidity: The Company's primary sources of working capital are cash provided by operations and borrowing capacity under its revolving credit facility. The Company's cash flows fluctuate from quarter to quarter due to various items, including seasonality of sales and earnings, merchandise inventory purchases and returns, the related terms on the purchases and capital expenditures. Management believes it will have adequate resources to fund its cash needs for the foreseeable future, including its capital spending, its seasonal increase in merchandise inventory and other operating cash requirements and commitments. Management has considered many initiatives as part of the development of its operating plan for 2012 and beyond, including a focus on the operation of a core base of stores, improved product selection based on customer preferences and industry changes, as well as further streamlining of its operations. During Fiscal 2011, management carried out certain strategic initiatives in its efforts to reduce certain operating costs such as the reduction of headcount at the home office and the elimination or curtailment of certain other general and administrative expenses. In addition, management closed 71 stores and plans to continue its evaluation of store profitability of its remaining 390 stores in consideration of lease terms, conditions and expirations.

Management anticipates any cash requirements due to a shortfall in cash from operations will be funded by the Company's amended revolving credit facility, discussed hereafter.

Basis of Presentation: The consolidated financial statements consist of Trans World Entertainment Corporation, its wholly-owned subsidiary, Record Town, Inc. (Record Town), and Record Town's subsidiaries, all of which are wholly-owned. All significant intercompany accounts and transactions have been eliminated. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions, including those related to merchandise inventory and return costs, valuation of long-lived assets, income taxes, and accounting for gift card liability, that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Business Risks: The Company purchases inventory from approximately 490 suppliers. In Fiscal 2011, 65% of purchases were made from ten suppliers including EMI Music Distribution, Sony Music Entertainment, Warner Music Group, Universal Music Group Distribution, Fox Video Inc., Paramount Home Entertainment Inc., Walt Disney Studios Home Entertainment, Warner Home Entertainment, Universal Studios Home Entertainment and Sony Pictures Home Entertainment. The Company does not have material long-term purchase contracts; rather, it purchases products from its suppliers on an order-by-order basis. Historically, the Company has not experienced difficulty in obtaining satisfactory sources of supply and management believes that it will continue to have access to adequate sources of supply.

Cash and Cash Equivalents: The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Concentration of Credit Risks: The Company maintains centralized cash management and investment programs whereby excess cash balances are invested in short-term money market funds. The Company's investments consist of short-term investment grade securities consistent with its investment guidelines. These guidelines include the provision that sufficient liquidity will be maintained to meet anticipated cash flow needs. The Company maintains these investments, all of which are classified as cash equivalents due to their short term nature, with various financial institutions. These amounts often exceed the FDIC insurance limits. The Company limits the amount of credit exposure with any one financial institution and believes that no significant concentration of credit risk exists with respect to cash investments.

Accounts Receivable: Accounts receivable are comprised of receivables and other individually insignificant amounts. There are no provisions for uncollectible amounts from retail sales of merchandise inventory since payment is received at the time of sale.

Merchandise Inventory and Return Costs: Merchandise inventory is stated at the lower of cost or market under the average cost method. Inventory valuation requires significant judgment and estimates, including obsolescence, shrink and any adjustments to market value, if market value is lower than cost. The Company records obsolescence and any adjustments to market value (if lower than cost) based on current and anticipated demand, customer preferences and market conditions. The provision for inventory shrink is estimated as a percentage of store sales for the period from the last date a physical inventory was performed to the end of the fiscal year. Such estimates are based on historical results and trends, and the shrink results from the last physical inventory. Physical inventories are taken at least annually for all stores and distribution centers throughout the year, and inventory records are adjusted accordingly.

The Company is generally entitled to return merchandise purchased from major music vendors for credit against other purchases from these vendors. Certain vendors reduce the credit with a merchandise return charge which varies depending on the type of merchandise being returned. Certain other vendors charge a handling fee based on units returned. The Company records merchandise return charges in cost of sales.

Fixed Assets and Depreciation: Fixed assets are recorded at cost and depreciated or amortized over the estimated useful life of the asset using the straight-line method. The estimated useful lives are as follows:

| | |
|----------------------------|--|
| Leasehold improvements | Lesser of estimated useful life of the asset or the lease term |
| Fixtures and equipment | 3-7 years |
| Buildings and improvements | 10-30 years |

Major improvements and betterments to existing facilities and equipment are capitalized. Expenditures for maintenance and repairs are expensed as incurred. Amortization of capital lease assets is included in depreciation and amortization expense.

Impairment of Long-Lived Assets: Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to undiscounted future net cash flows expected to be generated by the asset over its remaining useful life. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Fair value is generally measured based on discounted estimated future cash flows. Assets to be disposed of would be separately presented in the Consolidated Balance Sheets and reported at the lower of the carrying amount or fair value less disposition costs. For the purpose of the asset impairment test, the Company has two asset groupings - corporate and store level assets.

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company did not recognize an impairment expense during Fiscal 2011. During Fiscal 2010 and 2009, the Company recorded an asset impairment charge of \$2.0 million and \$3.6 million, respectively, related to the write down of certain long-lived assets at underperforming store locations. Losses for store closings in the ordinary course of business represent the write down of the net book value of abandoned fixtures and leasehold improvements. The loss on disposal of fixed assets related to store closings was \$0.3 million, \$1.2 million and \$0.9 million in Fiscal 2011, 2010 and 2009, respectively, and is included in selling, general and administrative (SG&A) expenses in the Consolidated Statements of Operations and loss on disposal of fixed assets in the Consolidated Statements of Cash Flows. Store closings usually occur at the expiration of the lease, at which time leasehold improvements, which constitute a majority of the abandoned assets, are fully depreciated.

Conditional Asset Retirement Obligations: The Company records the fair value of an asset retirement obligation ("ARO") as a liability in the period in which it incurs a legal obligation associated with the retirement of tangible long-lived assets that result from the acquisition, construction, development, and/or normal use of the asset. The Company also records a corresponding asset that is depreciated over the life of the asset. Subsequent to its initial measurement, the ARO is adjusted at the end of each period to reflect the passage of time and changes in the estimated future cash flows underlying the obligation.

Commitments and Contingencies: The Company is subject to legal proceedings and claims that have arisen in the ordinary course of its business and have not been finally adjudicated. Although there can be no assurance as to the ultimate disposition of these matters, it is management's opinion, based upon the information available at this time, that the expected outcome of these matters, individually or in the aggregate, will not have a material adverse effect on the results of operations and financial condition of the Company.

Revenue Recognition: The Company's revenue is primarily from retail sales of merchandise inventory. Revenue is recognized at the point-of-sale. Internet sales are recognized as revenue upon shipment. Shipping and handling fee income from the Company's Internet operations is recognized as net sales. Loyalty card revenue is amortized over the life of the membership period. Net sales are recorded net of estimated amounts for sales returns and other allowances. The Company records shipping and handling costs in cost of sales. Net sales are recorded net of applicable sales taxes.

Cost of Sales: In addition to the cost of product, the Company includes in cost of sales those costs associated with purchasing, receiving, shipping, inspecting and warehousing product. Also included are costs associated with the return of product to vendors. Cost of sales further includes the cost of inventory shrink losses and obsolescence and the benefit of vendor allowances and discounts.

Selling, General and Administrative (SG&A) Expenses: Included in SG&A expenses are payroll and related costs, store operating costs, occupancy charges, professional and service fees, general operating and overhead expenses and depreciation charges (excluding those related to distribution operations, as discussed in Note 2 of Notes to the Consolidated Financial Statements in this Annual Report on Form 10-K). Selling, general and administrative expenses also include fixed asset write offs associated with store closures, if any, and miscellaneous items, other than interest.

Advertising Costs and Vendor Allowances: The Company often receives allowances from its vendors to fund in-store displays, print, radio and television advertising, and other promotional events. Vendor advertising allowances which exceed specific, incremental and identifiable costs incurred in relation to the advertising and promotions offered by the Company to its vendors are classified as a reduction in the purchase price of merchandise inventory. Accordingly, advertising and sales promotion costs are charged to operations, offset by direct vendor reimbursements, as incurred. Total advertising expense, excluding vendor allowances, was \$4.8 million, \$8.9 million, and \$14.1 million in Fiscal 2011, 2010, and 2009, respectively. In the aggregate, vendor allowances supporting

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

the Company's advertising and promotion included as a reduction of SG&A expenses, as reimbursements of such costs were \$4.8 million, \$8.8 million, and \$13.9 million in Fiscal 2011, 2010, and 2009, respectively.

Lease Accounting: The Company's calculation of straight-line rent expense includes the impact of escalating rents for periods in which it is reasonably assured of exercising lease options and includes in the lease term any period during which the Company is not obligated to pay rent while the store is being constructed (rent holiday). The Company accounts for step rent provisions, escalation clauses and other lease concessions by recognizing these amounts on a straight line basis over the initial lease term. The Company capitalizes leasehold improvements funded by tenant improvement allowances, depreciating them over the term of the related leases. The tenant improvement allowances are recorded as deferred rent within other long-term liabilities in the Consolidated Balance Sheet and are amortized as a reduction in rent expense over the life of the related leases.

Store Closing Costs: Management periodically considers the closing of underperforming stores. In the event of a store closing, reserves are established at the time a liability is incurred for the present value of any remaining lease obligations, net of estimated sublease income, and other exit costs. Store closings are not considered discontinued operations due to the expected migration of sales to ongoing stores.

Gift Cards: The Company offers gift cards for sale. A deferred income account, which is included in accrued expenses and other current liabilities in the Consolidated Balance Sheets, is established for gift cards issued. The deferred income balance related to gift cards was \$5.5 million and \$7.5 million at the end of Fiscal 2011 and 2010, respectively. When gift cards are redeemed at the store level, revenue is recorded and the related liability is reduced. Breakage is estimated based on the historical relationship of the redemption of gift cards redeemed to gift cards sold, over a certain period of time. The Company has the ability to reasonably and reliably estimate gift card liability based on historical experience with redemption rates associated with a large volume of homogeneous transactions, from a period of more than ten years. The Company's estimate is not susceptible to significant external factors and the circumstances around purchases and redemptions have not changed significantly over time. The Company recorded breakage on its gift cards for Fiscal 2011, 2010 and 2009 in the amount of \$1.7 million, \$2.1 million and \$3.2 million, respectively. Gift card breakage is recorded as a reduction of SG&A expenses.

Income Taxes: Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are subject to valuation allowances based upon management's estimates of realizability.

The Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. It is the Company's practice to recognize interest and penalties related to income tax matters in income tax expense (benefit) in the consolidated statements of operations.

Stock-Based Compensation: Stock-based compensation represents the cost related to stock-based awards granted to employees and directors. The Company measures stock-based compensation cost at grant date, based on the estimated fair value of the award, and recognizes the cost as expense on a straight-line basis (net of estimated forfeitures) over the option's requisite service period. The

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Company recognizes compensation expense based on estimated grant date fair value using the Black-Scholes option-pricing model. Tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options are to be classified and reported as both an operating cash outflow and financing cash inflow.

Income (Loss) Per Share: Basic income (loss) per share is calculated by dividing net income (loss) by the weighted average common shares outstanding for the period. Diluted income (loss) per share is calculated by dividing net income (loss) by the sum of the weighted average shares outstanding and for net income additional common shares that would have been outstanding if the dilutive potential common shares had been issued for the Company's common stock awards from the Company's Stock Award Plans.

The following is a reconciliation of the basic weighted average number of shares outstanding to the diluted weighted average number of shares outstanding:

| | Fiscal Year | | |
|--|----------------|--------|--------|
| | 2011 | 2010 | 2009 |
| | (in thousands) | | |
| Weighted average common shares outstanding basic | 31,520 | 31,417 | 31,370 |
| Dilutive effect of outstanding stock awards | 516 | | |
| Weighted average common shares outstanding diluted | 32,036 | 31,417 | 31,370 |
| Antidilutive stock awards | 5,007 | 4,817 | 6,705 |

As the Company recorded a net loss during Fiscal 2010 and 2009, the impact of all outstanding stock awards was not considered as such impact would be antidilutive.

Fair Value of Financial Instruments: The carrying amounts reported in the Consolidated Balance Sheets for cash and cash equivalents, accounts receivable, accounts payable and other current liabilities approximate fair value because of the immediate or short-term maturity of these financial instruments. The carrying value of life insurance policies included in other assets approximates fair value based on estimates received from insurance companies. The carrying value of the Company's long-term debt including current portion, approximates fair value based on estimated discounted future cash flows for remaining maturities and rates currently offered to the Company for similar debt instruments.

Segment Information: The Company has one reportable segment.

Note 2. Fixed Assets

Fixed assets consist of the following:

| January 28, 2012 | January 29, 2011 |
|---------------------|---------------------|
| (\$ in thousands) | |

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| | | | | |
|--|----|------------|----|------------|
| Buildings and improvements | \$ | 17,288 | \$ | 17,288 |
| Fixtures and equipment | | 118,334 | | 119,395 |
| Leasehold improvements | | 30,943 | | 31,344 |
| | | 166,565 | | 168,027 |
| Allowances for depreciation and amortization | | (149,914) | | (146,549) |
| | \$ | 16,651 | \$ | 21,478 |

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Depreciation of fixed assets is included in the Consolidated Statements of Operations as follows:

| | Fiscal Year | | |
|--|-----------------------|------------------|------------------|
| | 2011 | 2010 | 2009 |
| | (in thousands) | | |
| Cost of sales | \$ 536 | \$ 1,143 | \$ 1,437 |
| Selling, general and administrative expenses | 6,094 | 11,054 | 15,165 |
| Total | \$ 6,630 | \$ 12,197 | \$ 16,602 |

Depreciation expense related to the Company's distribution center facility and equipment is included in cost of sales. All other depreciation and amortization of fixed assets is included in SG&A expenses.

Note 3. Impairment of Long-Lived Assets

During Fiscal 2010 and 2009, the Company concluded, based on a significant decline in sales and earnings during the fourth quarter of each year, that triggering events had occurred requiring a test of long-lived assets for impairment at its retail stores and consolidated subsidiaries. Long-lived assets at locations where impairment was determined to exist were written down to their estimated fair values as of the end of the period, resulting in the recording of an asset impairment charges of \$2.0 million and \$3.6 million in Fiscal 2010 and Fiscal 2009, respectively. Estimated fair values for long-lived assets at these locations, including store fixtures and equipment and leasehold improvements, were determined based on a measure of discounted future cash flows over the remaining lease terms at the respective locations. Future cash flows were estimated based on store operating plans and were discounted at a rate approximating the Company's cost of capital without reference to market transactions. Management believes its assumptions were reasonable and consistently applied. The Company did not recognize an impairment charge during Fiscal 2011.

Note 4. Debt

Credit Facility

On January 5, 2006, the Company entered into a five year, \$100 million revolving secured credit facility agreement (Credit Facility) with Bank of America, N.A. At the election of the Company, loans under the Credit Facility bear interest on the principal amount at a rate equal to either the Prime Rate or LIBOR plus 0.75%. Payments of amounts due under the Credit Facility are secured by the assets of the Company.

The Credit Facility includes customary provisions, including affirmative and negative covenants, which include representations, warranties and restrictions on additional indebtedness and acquisitions. The Credit Facility also includes customary events of default, including, among other things, material adverse effect, bankruptcy, and certain changes of control.

On March 23, 2006, the Company entered into a First Amendment of the Credit Facility with Bank of America, N.A. which increased the maximum amount available for borrowing under the revolving secured credit facility to \$130 million, under the same terms and conditions.

On October 20, 2006, the Company entered into a Second Amendment of the Credit Facility with Bank of America, N.A. which increased the maximum amount available for borrowing under the revolving secured credit facility to \$150 million, under the same terms and conditions. The availability under the Credit Facility is subject to limitations based on sufficient inventory levels.

Amended Credit Facility

In April 2010, the Company entered into an amended and restated Credit Agreement (Amended Credit Facility) with Bank of America, N.A. which reduced the availability under the

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

facility to \$100 million. The Amended Credit Facility updates certain terms and conditions including prohibiting the payment of dividends, added covenants around the number of store closings and changed the formula for interest rates. The availability under the Amended Credit Facility is subject to limitations based on sufficient inventory levels. The principal amount of all outstanding loans under the Amended Credit Facility together with any accrued but unpaid interest are due and payable in April 2013, unless otherwise paid earlier pursuant to the terms of the Amended Credit Facility. Payments of amounts due under the Amended Credit Facility are secured by the assets of the Company.

The Amended Credit Facility includes customary provisions, including affirmative and negative covenants, which include representations, warranties and restrictions on additional indebtedness and acquisitions. The Amended Credit Facility also includes customary events of default, including, among other things, material adverse effect, bankruptcy, and certain changes of control. The Company was in compliance with terms and conditions of the Amended Credit Facility as of January 28, 2012.

Interest under the Amended Credit Facility will accrue, at the election of the Company, at a Base Rate or LIBOR, plus, in each case, an Applicable Margin, which is determined by reference to the level of Availability as defined in the Credit Agreement, with the Applicable Margin for LIBOR loans ranging from 4.00% to 4.50% and the Applicable Margin for Base Rate loans ranging from 3.00% to 3.50%. In addition, a commitment fee of 0.75% is also payable on unused commitments.

As of January 28, 2012 and January 29, 2011, the Company did not have any borrowings under the Amended Credit Facility with Bank of America, N.A. During the entire 2011 Fiscal year, the Company did not have any borrowings under the Amended Credit Facility. During Fiscal 2010 and Fiscal 2009, the highest aggregate balances outstanding under the revolving credit facility were \$32.9 million and \$90.8 million, respectively. As of January 28, 2012 and January 29, 2011, the Company had \$0.3 million and \$0.5 million, respectively, of outstanding letter of credit obligations under the Amended Credit Facility with Bank of America, N.A. The Company had \$69 million and \$86 million available for borrowing as of January 28, 2012 and January 29, 2010, respectively.

Mortgage Loan

During Fiscal 2004, the Company borrowed \$5.8 million under a mortgage loan to finance the purchase of real estate. The mortgage loan is repayable in monthly installments of \$64,000 over 10 years with a fixed interest rate of 6.0% and is collateralized by the real estate. As of January 28, 2012, the outstanding balance on the loan was \$1.7 million.

The following table presents principal cash payments of long-term debt by expected maturity dates as of January 28, 2012:

| | Long-term debt (\$ in thousands) |
|--------------|---|
| 2012 | \$ 680 |
| 2013 | 722 |
| 2014 | 346 |
| Total | 1,748 |

| | |
|-----------------------|-----|
| Less: current portion | 680 |
|-----------------------|-----|

| | | |
|---------------------------|----|-------|
| Long-term debt obligation | \$ | 1,068 |
|---------------------------|----|-------|

As of April 4, 2012, the Company had prepaid the remaining obligation on the mortgage loan. No future obligation exists.

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 5. Income Taxes

Income tax expense (benefit) consists of the following:

| | Fiscal Year | | |
|------------------------------|--------------------|-------------|-------------|
| | 2011 | 2010 | 2009 |
| | (\$ in thousands) | | |
| Federal current | (\$15) | \$ 30 | (\$10,984) |
| State current | 165 | 245 | 332 |
| Deferred | | 0 | (2,333) |
| Income tax expense (benefit) | \$ 150 | \$ 275 | (\$12,985) |

A reconciliation of the Company's effective income tax rate with the Federal statutory rate is as follows:

| | Fiscal Year | | |
|---|--------------------|-------------|-------------|
| | 2011 | 2010 | 2009 |
| Federal statutory rate | 35.0 % | 35.0 % | 35.0 % |
| State income taxes, net of federal tax effect | 4.6 % | (0.5 %) | (0.4 %) |
| Change in valuation allowance | (32.8 %) | (35.7 %) | (11.8 %) |
| Cash surrender value insurance/benefit Programs | (1.1 %) | 0.8 % | 0.5 % |
| Other | 0.8 % | (0.5 %) | 0.1 % |
| Effective income tax rate | 6.5 % | (0.9 %) | 23.4 % |

During 2009, federal tax legislation was enacted which allowed for an increased carryback period for net operating losses incurred in 2008. Previously, the 2008 net operating loss was included in gross deferred tax assets against which a full valuation allowance was provided. The Company filed a refund claim under this new legislation and in 2009 received a federal tax refund of \$10.4 million and recorded a current tax benefit.

The Other category is comprised of various items, including the impacts of non deductible meals, dues, penalties, amortization, uncertain tax positions, tax attribute and carryback limitations, and graduate tax brackets.

Significant components of the Company's deferred tax assets are as follows:

| | January 28, 2012 | January 29, 2011 |
|----------------------------|-----------------------------|-----------------------------|
| | (\$ in thousands) | |
| DEFERRED TAX ASSETS | | |

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| | | | | |
|---|----|------------|----|------------|
| Accrued expenses | \$ | 1,120 | \$ | 1,234 |
| Inventory | | 601 | | 842 |
| Retirement and compensation related accruals | | 9,058 | | 7,013 |
| Fixed assets | | 13,996 | | 16,212 |
| Federal and state net operating loss and credit carryforwards | | 83,849 | | 80,575 |
| Real estate leases, including deferred rent | | 3,117 | | 4,383 |
| Losses on investments | | 1,623 | | 1,659 |
| Goodwill | | 2,018 | | 2,873 |
| Other | | 913 | | 985 |
| Gross deferred tax assets before valuation allowance | | 116,295 | | 115,776 |
| Less: valuation allowance | | (116,295) | | (115,776) |
| Total deferred tax assets | \$ | | \$ | |

DEFERRED TAX LIABILITIES

| | | | | |
|------------------------|----|--|----|--|
| NET DEFERRED TAX ASSET | \$ | | \$ | |
|------------------------|----|--|----|--|

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company has a net operating loss carryforward of \$174.9 million for federal income tax purposes and approximately \$310 million for state income tax purposes as of the end of Fiscal 2011 that expire at various times through 2030 and are subject to certain limitations and statutory expiration periods. The state net operating loss carryforwards are subject to various business apportionment factors and multiple jurisdictional requirements when utilized. The Company has federal tax credit carryforwards of \$1.2 million, of which \$0.2 million will expire in 2026, with the remainder available indefinitely. The Company has state tax credit carryforwards of \$1.1 million, of which \$0.3 million will expire in 2027.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income. Management considers the scheduled reversal of taxable temporary differences, projected future taxable income and tax planning strategies in making this assessment. As of January 28, 2012, the Company has incurred a cumulative three-year loss. Based on the cumulative three-year loss and other available objective evidence, management concluded that a full valuation allowance should be recorded against its deferred tax assets. As of January 28, 2012, the valuation allowance increased to \$116.3 million from \$115.8 million at January 29, 2011 because management believes that it is more likely than not that the tax benefit will not be realized. The increase in the valuation allowance equals the increase in gross deferred tax assets and is consistent with the Company's decision to record a full valuation allowance against deferred tax assets that have been recorded in the normal course of business, as described above.

During Fiscal 2011 and Fiscal 2010 the Company paid income taxes, net of refunds, of approximately \$0.1 million and \$0.2 million, respectively.

During Fiscal 2009, the Company paid income taxes of approximately \$0.2 million and received income tax refunds of approximately \$10.5 million.

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is provided below. Amounts presented excluded interest and penalties, where applicable, on unrecognized tax benefits:

| | |
|---|----------|
| (Amounts in thousands) | |
| Unrecognized tax benefits at January 29, 2011 | \$ 2,308 |
| Increases in tax positions from prior years | |
| Decreases in tax positions from prior years | |
| Increases in tax positions for current year | |
| Settlements | |
| Lapse of applicable statute of limitations | (230) |

Unrecognized tax benefits at January 28, 2012 \$ 2,078

As of January 28, 2012, the Company had \$2.1 million of gross unrecognized tax benefits, \$1.5 million of which would affect the Company's tax rate if recognized. While it is reasonably possible that the amount of unrecognized tax benefits will increase or decrease within the next twelve months, the Company does not expect the change to have a significant impact on its results of operations or financial position.

The Company is subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The Company

has substantially concluded all federal income tax matters through Fiscal 2007 and all material state and local income tax matters through Fiscal 2007.

The Company's practice is to recognize interest and penalties associated with its unrecognized tax benefits as a component of income tax expense in the Company's Consolidated Statement of Operations. During Fiscal 2011, the Company accrued a provision for interest and penalties of \$0.1 million. As of January 28, 2012, the liability for uncertain tax positions reflected in the Company's

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Consolidated Balance Sheets was \$2.2 million, including accrued interest and penalties of \$1.4 million.

Note 6. Leases

Leases lessee

As more fully discussed in Note 9 in the Notes to Consolidated Financial Statements, the Company leases its Albany, NY distribution center and administrative offices under three capital lease arrangements from its Chairman, Chief Executive Officer and largest shareholder.

Fixed assets recorded under capital leases, which are included in fixed assets on the accompanying Consolidated Balance Sheets, are as follows:

| | January 28, 2012 | January 29, 2011 |
|--|-----------------------------|-----------------------------|
| | (\$ in thousands) | |
| Buildings | \$ 9,342 | \$ 9,342 |
| Allowances for depreciation and amortization | (7,259) | (6,927) |
| | \$ 2,083 | \$ 2,415 |

At January 28, 2012, the Company leased 390 stores under operating leases, many of which contain renewal options, for periods ranging from one to ten years. Most leases also provide for payment of operating expenses and real estate taxes. Some also provide for contingent rent based on percentage of sales over a certain sales volume.

Net rental expense was as follows:

| | Fiscal Year | | |
|--------------------|--------------------------|-------------|-------------|
| | 2011 | 2010 | 2009 |
| | (\$ in thousands) | | |
| Minimum rentals | \$ 50,064 | \$ 64,353 | \$ 86,016 |
| Contingent rentals | 91 | 204 | 417 |
| | \$ 50,155 | \$ 64,557 | \$ 86,433 |

Future minimum rental payments required under all leases that have initial or remaining non-cancelable lease terms at January 28, 2012 are as follows:

| Operating Leases | Capital Leases |
|-----------------------------|---------------------------|
|-----------------------------|---------------------------|

(\$ in thousands)

| | | |
|---|--------|----------|
| 2012 | 36,993 | 2,251 |
| 2013 | 23,504 | 2,251 |
| 2014 | 9,438 | 2,251 |
| 2015 | 3,607 | 1,723 |
| 2016 | 1,538 | |
| Thereafter | 961 | |
| Total minimum payments required | 76,041 | \$ 8,477 |
| Less: amounts representing interest | | 4,713 |
| Present value of minimum lease payments | | 3,764 |
| Less: current portion | | 823 |
| Long-term capital lease obligations | | \$ 2,941 |

In addition to the obligations in the table above, a number of the Company's stores have leases which have rent payments based on the store's sales volume in lieu of fixed minimum rent

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

payments. During Fiscal 2011, minimum rent payments based on a store's sales volume were \$2.1 million.

Leases lessor

The Company, as lessor, entered into a 60 year lease, effective April 2009, covering real property owned by the Company in Miami, Florida. Under the provisions of the lease, the Company receives minimum monthly rent payments as follows:

| | Annual Rent Payment | Total Payments |
|------------------------------|--------------------------------|---------------------------|
| | (\$ in thousands) | |
| February 2012 - March 2029 | \$ 1,620 | \$ 27,810 |
| April 2029 - March 2039 | 1,782 | 17,820 |
| April 2039 - March 2049 | 1,960 | 19,602 |
| April 2049 - March 2059 | 2,156 | 21,562 |
| April 2059 - March 2069 | 2,372 | 23,718 |
| Total future payments | | \$ 110,512 |

The lease allows for the tenant to terminate the lease after the twenty fifth year and every five years thereafter. Total guaranteed rent payments due to the Company are \$36.7 million. The Company recorded rental income of \$1.6 million in Fiscal 2011.

Note 7. Benefit Plans

401(k) Savings Plan

The Company offers a 401(k) Savings Plan to eligible employees meeting certain age and service requirements. This plan permits participants to contribute up to 80% of their salary, including bonuses, up to the maximum allowable by IRS regulations. Participants are immediately vested in their voluntary contributions plus actual earnings thereon. As of March 1, 2011, the Company suspended its matching contribution. Prior to termination of the Company's matching contribution, participant vesting of the Company's matching and profit sharing contribution was based on the years of service completed by the participant. Participants are fully vested upon the completion of four years of service. All participant forfeitures of non-vested benefits are used to reduce the Company's contributions or fees in future years. Total expense related to the Company's matching contribution was approximately \$3,000, \$439,000 and \$0 in Fiscal 2011, 2010 and 2009, respectively.

Stock Award Plans

The Company has five employee stock award plans, the 1994 Stock Option Plan, the 1998 Stock Option Plan, the 1999 Stock Option Plan and the 2002 Stock Option Plan (the "Old Plans"); and the 2005 Long Term Incentive and Share Award Plan (the "New Plan"). Additionally, the Company has a stock award plan for non-employee directors (the "1990 Plan"). The Company no longer issues stock options under the Old Plans.

Equity awards authorized for issuance under the Old Plans, New Plan and 1990 Plan total 20.6 million. As of January 28, 2012, of the awards authorized for issuance under the Old Plans, New Plan and 1990 Plan, 6.5 million were granted and are outstanding, 5.0 million of which were vested and exercisable. Shares available for future grants of options and other share based awards at January 28, 2012 and January 29, 2011 were 2.2 million and 2.7 million, respectively.

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During Fiscal 2008, the Company issued 275,000 restricted stock units. Restricted stock units vest 50% after two years and 50% after three years and will be settled in cash upon vesting. During Fiscal 2011, Fiscal 2010 and Fiscal 2009, the Company recognized \$87,000, \$128,000 and \$75,000, respectively, in expenses related to the grant of restricted stock units.

Total stock-based compensation expense recognized in the Consolidated Statements of Operations for Fiscal 2011, Fiscal 2010 and Fiscal 2009 was \$0.3 million, \$0.6 million and \$2.3 million. For Fiscal 2011, Fiscal 2010 and Fiscal 2009 the related total deferred tax expense was \$0. As of January 28, 2012, there was \$0.7 million of unrecognized compensation cost related to stock option awards that is expected to be recognized as expense over a weighted average period of 2.6 years.

The fair values of the options granted have been estimated at the date of grant using the Black - Scholes option pricing model with the following assumptions:

| | Stock Option Plan | | |
|--|--------------------------|-------------|-------------|
| | 2011 | 2010 | 2009 |
| Dividend yield | 0% | 0% | 0% |
| Expected volatility | 69.9%-75.4% | 76.4%-81.9% | 75.6% |
| Risk-free interest rate | 1.42%-2.81% | 1.99%-2.13% | 3.33%-3.37% |
| Expected option life in years | 4.92-6.98 | 4.03-5.45 | 4.98-6.98 |
| Weighted average fair value per share of options granted during the year | \$1.27 | \$1.33 | \$0.69 |

The following table summarizes information about stock option awards outstanding under the Old Plans, New Plan and 1990 Plan as of January 28, 2012:

| Exercise Price Range | Shares | Outstanding | | | Exercisable | | Aggregate Intrinsic Value |
|----------------------|------------------|------------------------|---------------------------------|-------------------------|------------------|---------------------------------|---------------------------|
| | | Average Remaining Life | Weighted Average Exercise Price | Average Intrinsic Value | Shares | Weighted Average Exercise Price | |
| \$0.98-\$2.66 | 1,332,500 | 8.6 | \$ 2.04 | \$ 530,335 | 135,000 | \$ 1.97 | \$ 63,225 |
| 2.67-5.33 | 2,143,464 | 2.19 | 4.07 | | 2,143,464 | 4.07 | |
| 5.34-8.00 | 269,200 | 5.16 | 5.56 | | 269,200 | 5.56 | |
| 8.01-10.67 | 1,660,752 | 1.25 | 9.17 | | 1,660,752 | 9.17 | |
| 10.68-13.33 | | | | | | | |
| 13.34-16.00 | 720,935 | 3.2 | 14.32 | | 720,935 | 14.32 | |
| Total | 6,126,851 | 3.6 | \$ 6.28 | \$ 530,335 | 4,929,351 | \$ 7.31 | \$ 63,225 |

The aggregate intrinsic value in the preceding table represents the total pretax intrinsic value based on the Company's closing stock price of \$2.44 as of January 27, 2012, which would have been received by the award holders had all

award holders under the Old Plans, New Plan and 1990 Plan exercised their awards as of that date.

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following table summarizes stock option activity under the Stock Award Plans:

| Employee and Director Stock Award Plans | | | | | |
|--|---|---|--|---|--|
| | Number of Shares Subject To Option | Stock Award Exercise Price Range Per Share | Weighted Average Exercise Price | Other Share Awards⁽¹⁾ | Weighted Average Grant Date Value |
| Balance January 31, 2009 | 7,944,754 | \$ 1.16-\$15.25 | \$ 8.36 | 503,691 | \$ 3.97 |
| Granted | 17,500 | 0.98 | 0.98 | 330,764 | 0.81 |
| Exercised | | | | (137,693) | 4.69 |
| Forfeited | (76,925) | 2.76-5.50 | 4.93 | (36,697) | 2.18 |
| Canceled | (775,654) | 3.50-15.25 | 12.64 | | 0.00 |
| | | | | | |
| Balance January 30, 2010 | 7,109,675 | \$ 0.98-\$14.32 | \$ 7.91 | 660,065 | \$ 2.34 |
| Granted | 1,000,000 | 1.67-2.11 | 2.07 | 279,898 | 2.22 |
| Exercised | - | | | (109,364) | 3.03 |
| Forfeited | (107,000) | 5.32-6.43 | 5.51 | (357,879) | 2.18 |
| Canceled | (1,315,617) | 3.50-14.32 | 9.32 | (279,898) | 1.53 |
| | | | | | |
| Balance January 29, 2011 | 6,687,058 | \$ 0.98-\$14.32 | \$ 6.80 | 192,822 | \$ 4.19 |
| Granted | 310,000 | 1.73-2.31 | 2.02 | 279,898 | 1.63 |
| Exercised | | | | (110,276) | 2.57 |
| Forfeited | (12,925) | 1.16-5.50 | 2.99 | | 0.00 |
| Canceled | (857,282) | 3.50-14.32 | 8.82 | | 0.00 |
| | | | | | |
| Balance January 28, 2012 | 6,126,851 | \$ 0.98-\$14.32 | \$ 6.28 | 362,444 | \$ 2.71 |

(1) Other Share Awards include deferred shares granted to

Directors
and
restricted
stock units
issued to
employees.

During Fiscal 2011, 2010 and 2009, the Company recognized expenses of approximately \$13,000, \$74,000 and \$103,000, respectively, for deferred shares issued to non-employee directors at an exercise price below the closing stock price on the date of grant.

Defined Benefit Plans

The Company maintains a non-qualified Supplemental Executive Retirement Plan (SERP) for certain Executive Officers of the Company. The SERP, which is unfunded, provides eligible executives defined pension benefits that supplement benefits under other retirement arrangements. The annual benefit amount is based on salary and bonus at the time of retirement and number of years of service.

The Company provides the Board of Directors with a noncontributory, unfunded retirement plan (Director Retirement Plan) that pays a retired director an annual retirement benefit equal to 60% of the annual retainer at the time of retirement plus a 3% annual increase through the final payment. Payments begin at age 62 or retirement, whichever is later, and continue for 10 years or the life of the director and his or her spouse, whichever period is shorter. Partial vesting in the retirement plan begins after six years of continuous service. Participants become fully vested after 12 years of continuous service on the Board. After June 1, 2003, new directors were not covered by the Director Retirement Plan. Directors who were not yet vested in their retirement benefits as of June 1, 2003 had the present value of benefits already accrued as of the effective date converted to Deferred Shares under the 1990 Plan. Directors that were fully or partially vested in their retirement benefits were given a one-time election to continue to participate in the current retirement program or convert the present value of benefits already accrued to Deferred Shares under the 1990 Plan as of the effective date.

For Fiscal 2011, Fiscal 2010 and Fiscal 2009, net periodic benefit cost recognized under both plans totaled approximately \$0.7 million, \$0.4 million, and \$1.0 million, respectively. The accrued

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

pension liability for both plans was approximately \$16.0 million and \$12.9 million at January 28, 2012 and January 29, 2011, respectively, and is recorded within other long term liabilities. The accumulated benefit obligation for both plans was approximately \$15.7 million and \$10.8 million as of January 28, 2012 and January 29, 2011, respectively.

The following is a summary of the Company's defined benefit pension plans as of the most recent actuarial calculations:

Obligation and Funded Status:

| | January 28, 2012 | January 29, 2011 |
|--|-----------------------------|-----------------------------|
| | (\$ in thousands) | |
| Change in Projected Benefit Obligation: | | |
| Benefit obligation at beginning of year | \$ 12,855 | \$ 11,400 |
| Service cost | 147 | 133 |
| Interest cost | 671 | 653 |
| Actuarial (gain)/loss | 2,468 | 761 |
| Benefits paid | (120) | (92) |
| | | |
| Projected Benefit obligation at end of year | \$ 16,021 | \$ 12,855 |
| | | |
| Fair value of plan assets at end of year | \$ | \$ |
| Reconciliation of Funded Status: | | |
| Funded status | (\$16,021) | (\$12,855) |
| Unrecognized prior service cost | 1,605 | 1,947 |
| Unrecognized net actuarial gain | (547) | (3,462) |
| | | |
| Accrued benefit cost | (14,963) | (14,370) |
| Decrease (increase) in liability | 1,058 | 1,515 |
| | | |
| Accrued pension liability | (\$16,021) | (\$12,855) |

Amounts recognized in the Consolidated Balance Sheets consist of:

| | January 28, 2012 | January 29, 2011 |
|---------------------------|-----------------------------|-----------------------------|
| | (\$ in thousands) | |
| Accrued pension liability | (\$16,021) | (\$12,855) |

| | | |
|--|-------------|-------------|
| Add: Accumulated other comprehensive income/(loss) | 1,058 | (1,515) |
| Add: Deferred tax asset | 1,099 | 1,099 |
| Net amount recognized | (\$13,864) | (\$13,271) |

Components of Net Periodic Benefit Cost and Other Amounts Recognized in Other Comprehensive (Income) Loss:

| Net Periodic Benefit Cost: | Fiscal Year | | |
|------------------------------------|-------------------|--------|--------|
| | 2011 | 2010 | 2009 |
| | (\$ in thousands) | | |
| Service cost | \$ 147 | \$ 133 | \$ 195 |
| Interest cost | 671 | 653 | 802 |
| Amortization of prior service cost | 342 | 342 | 342 |
| Amortization of net (gain) loss | (448) | (683) | (346) |
| Net periodic benefit cost | \$ 712 | \$ 445 | \$ 993 |

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Other Changes in Benefit Obligations Recognized in Other Comprehensive (Income) Loss:

| | | |
|--|------------|------------|
| Net prior service (cost)/credit recognized as a component of net periodic benefit cost | (\$342) | (\$342) |
| Net actuarial gain recognized as a component of net periodic benefit cost | 448 | 683 |
| Net actuarial (gain) loss arising during the period | 2,467 | 761 |
| | 2,573 | 1,102 |
| Income tax effect | | |
| Total recognized in other comprehensive (income) loss | \$ 2,573 | \$ 1,102 |
| Total recognized in net periodic benefit cost and other comprehensive (income) loss | (\$3,285) | (\$1,547) |

The pre-tax components of accumulated other comprehensive income, which have not yet been recognized as components of net periodic benefit cost as of January 28, 2012 and January 29, 2011 are summarized below.

| | January 28, 2012 | January 29, 2011 |
|--|-----------------------------|-----------------------------|
| | (\$ in thousands) | |
| Net unrecognized actuarial gain | (\$547) | (\$3,462) |
| Net unrecognized prior service cost | 1,605 | 1,947 |
| Accumulated other comprehensive income | \$ 1,058 | (\$1,515) |

In Fiscal 2012, approximately \$342,000 of net unrecognized prior service cost and approximately \$1,500 of the net unrecognized actuarial gain, recorded as components of accumulated other comprehensive loss at January 28, 2012, will be recognized as components of net periodic benefit cost.

Assumptions:

| | Fiscal Year | |
|--|--------------------|---------------|
| | 2011 | 2010 |
| Weighted-average assumptions used to determine benefit obligation: | | |
| Discount rate | 4.00% | 5.25% |
| Salary increase rate | 4.00% | 4.00% |
| Measurement date | Jan 28, 2012 | Jan. 29, 2011 |

| | Fiscal Year | | |
|---|--------------------|-------------|-------------|
| | 2011 | 2010 | 2009 |
| Weighted-average assumptions used to determine net periodic benefit cost: | | | |
| Discount rate | 5.25 % | 5.75 % | 5.75 % |
| Salary increase rate | 4.00 % | 4.00 % | 4.00 % |

The discount rate is based on the rates implicit in high-quality fixed-income investments currently available as of the measurement date. The Citigroup Pension Discount Curve (CPDC) rates are intended to represent the spot rates implied by the high quality corporate bond market in the U.S. The projected benefit payments attributed to the projected benefit obligation have been discounted using the CPDC mid-year rates and the discount rate is the single constant rate that produces the same total present value.

TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

| Year | Pension Benefits (\$ in thousands) |
|---------------------|---|
| 2012 | \$ 151 |
| 2013 | 226 |
| 2014 | 1,043 |
| 2015 | 1,036 |
| 2016 | 1,025 |
| 2017 and thereafter | 5,647 |

Note 8. Shareholders Equity

The Company has never declared dividends on its Common Stock. The Company's Credit Facility restricts the payment of cash dividends.

Note 9. Related Party Transactions

The Company leases its 181,300 square foot distribution center/office facility in Albany, New York from Robert J. Higgins, its Chairman, Chief Executive Officer and largest shareholder, under three capital leases that expire in the year 2015. The original distribution center/office facility was occupied in 1985.

Under the three capital leases, dated April 1, 1985, November 1, 1989 and September 1, 1998, the Company paid Mr. Higgins an annual rent of \$2.2 million, \$2.2 million and \$2.1 million in Fiscal 2011, 2010 and 2009 respectively. Pursuant to the terms of the lease agreements, effective January 1, 2002 and every two years thereafter, rental payments will increase in accordance with the biennial increase in the Consumer Price Index. Under the terms of the lease agreements, the Company is responsible for property taxes, insurance and other operating costs with respect to the premises. Mr. Higgins does not have any future obligation for principal and interest. None of the leases contain any real property purchase options at the expiration of its term.

The Company leases one of its retail stores from Mr. Higgins under an operating lease. Annual rental payments under this lease were \$40,000 in Fiscal 2011, 2010 and 2009. Under the terms of the lease, the Company pays property taxes, maintenance and a contingent rental if a specified sales level is achieved. Total additional charges for the store, including contingent rent, were approximately \$6,900, \$6,800 and \$6,800 in Fiscal 2011, 2010 and 2009 respectively.

Prior to Fiscal 2010, the Company chartered an aircraft from Richmor Aviation Inc., an unaffiliated corporation that leases an aircraft owned by Mr. Higgins, for Company business. Payments to Richmor Aviation Inc., to charter the aircraft owned by Mr. Higgins, in Fiscal 2011, 2010 and 2009 were approximately \$0, \$0 and \$94,000, respectively.

Note 10. Quarterly Financial Information (Unaudited)

Fiscal 2011 Quarter Ended

| | 2011 | January 28, 2012 | October 29, 2011 | July 30, 2011 | April 30, 2011 |
|------------------------------------|---|---------------------|---------------------|------------------|-------------------|
| | (\$ in thousands, except for per share amounts) | | | | |
| Net sales | \$ 542,589 | \$ 193,107 | \$ 109,996 | \$ 107,990 | \$ 131,496 |
| Gross profit | 198,154 | 69,221 | 40,653 | 39,991 | 48,289 |
| Net income (loss) | \$ 2,162 | \$ 16,496 | (\$4,510) | (\$7,277) | (\$2,547) |
| Basic income (loss) per share | \$ 0.07 | \$ 0.52 | (\$0.14) | (\$0.23) | (\$0.08) |
| Diluted income (loss) per share | \$ 0.07 | \$ 0.51 | (\$0.14) | (\$0.23) | (\$0.08) |

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TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| | Fiscal 2010 Quarter Ended | | | | |
|---|---|-----------------------------|-----------------------------|--------------------------|--------------------|
| | 2010 | January 29, 2011 | October 30, 2010 | July 31, 2010 | May 1, 2010 |
| | (\$ in thousands, except for per share amounts) | | | | |
| Net sales | \$ 652,416 | \$ 231,286 | \$ 128,787 | \$ 135,804 | \$ 156,539 |
| Gross profit | 219,380 | 78,209 | 43,917 | 45,729 | 51,525 |
| Net income (loss) | (\$30,963) | \$ 12,350 | (\$16,116) | (\$15,782) | (\$11,415) |
| Basic and diluted income (loss) per share | (\$0.99) | \$ 0.38 | (\$0.51) | (\$0.50) | (\$0.36) |

During the fourth quarter of Fiscal 2010, the Company recorded an asset impairment charge of \$2.0 million related to the write down of certain long-lived assets at underperforming locations. No asset impairment charges were recorded during fiscal 2011. See Note 3 in the Notes to Consolidated Financial Statements for further detail regarding the impairment charge.

Note 11. Subsequent Events

As of April 4, 2012, the Company had prepaid the remaining obligation on the mortgage loan. No future obligation exists.

Index to Exhibits

Document Number and Description

Exhibit No.

- 3.1 Restated Certificate of Incorporation incorporated herein by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended January 29, 1994. Commission File No. 0-14818.
- 3.2 Certificate of Amendment to the Certificate of Incorporation incorporated herein by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended October 29, 1994. Commission File No. 0-14818.
- 3.3 Certificate of Amendment to the Certificate of Incorporation incorporated herein by reference to Exhibit 3.4 to the Company's Annual Report on Form 10-K for the year ended January 31, 1998. Commission File No. 0-14818.
- 3.4 Amended By-Laws incorporated herein by reference to Exhibit 3.4 to the Company's Annual Report on Form 10-K for the year ended January 29, 2000. Commission File No. 0-14818.
- 3.5 Certificate of Amendment to the Certificate of Incorporation incorporated herein by reference to Exhibit 3.5 to the Company's Registration Statement on Form S-4, No. 333-75231.
- 3.6 Certificate of Amendment to the Certificate of Incorporation incorporated herein by reference to Exhibit 3.6 to the Company's Registration Statement on Form S-4, No. 333-75231.
- 3.7 Certificate of Amendment to the Certificate of Incorporation incorporated herein by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed August 15, 2000. Commission File No. 0-14818.
- 3.8 Certificate of Amendment to the Certificate of Incorporation of incorporated herein by reference to Exhibit 2 to the Company's Current Report on Form 8-A filed August 15, 2000. Commission File No. 0-14818.
- 4.1 Credit Agreement dated January 5, 2006, between Trans World Entertainment Corporation and Bank of America N.A. incorporated by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K filed January 10, 2006. Commission File No. 0-14818.
- 4.2 First Amendment to Credit Agreement between Trans World Entertainment Corporation and Bank of America N.A. incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed March 29, 2006. Commission File No. 0-14818.
- 4.3 Second Amendment to Credit Agreement between Trans World Entertainment Corporation and Bank of America N.A. incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed October 23, 2006. Commission File No. 0-14818.
- 4.4 Amended and Restated Credit Agreement between Trans World Entertainment Corporation and Bank of America N.A. incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed April 15, 2010. Commission File No. 0-14818.
- 10.1 Lease, dated April 1, 1985, between Robert J. Higgins, as Landlord, and Record Town, Inc. and Trans World Music Corporation, as Tenant and Amendment thereto dated April 28, 1986 incorporated herein by reference to Exhibit 10.3 to the Company's Registration Statement on Form S-1, No. 33-6449.

Exhibit No.

- 10.2 Second Addendum, dated as of November 30, 1989, to Lease, dated April 1, 1985, among Robert J. Higgins, and Trans World Music Corporation, and Record Town, Inc., exercising five year renewal option incorporated herein by reference to Exhibit 10.2 to the Company's Annual Report on Form 10-K for the year ended February 3, 1990. Commission File No. 0-14818.
- 10.3 Lease, dated November 1, 1989, between Robert J. Higgins, as Landlord, and Record Town, Inc. and Trans World Music Corporation, as Tenant incorporated herein by reference to Exhibit 10.3 to the Company's Annual Report on Form 10-K for the year ended February 2, 1991. Commission File No. 0-14818.
- 10.5 Lease dated September 1, 1998, between Robert J. Higgins, as Landlord, and Record Town, Inc. and Trans World Music Corporation, as Tenant, for additional office space at 38 Corporate Circle incorporated herein by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended October 31, 1998. Commission File No. 0-14818.
- 10.6 Trans World Music Corporation 1990 Stock Option Plan for Non-Employee Directors, as amended and restated incorporated herein by reference to Annex A to Trans World's Definitive Proxy Statement on Form 14A filed as of May 19, 2000. Commission File No. 0-14818.
- 10.7 Trans World Entertainment Corporation 1994 Stock Option Plan incorporated herein by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended July 30, 1994. Commission File No. 0-14818.
- 10.8 Trans World Entertainment Corporation 1998 Stock Option Plan incorporated herein by reference to Annex B to Trans World's Definitive Proxy Statement on Form 14A filed as of May 7, 1998. Commission File No. 0-14818.
- 10.9 Trans World Entertainment Corporation 1999 Stock Option Plan incorporated herein by reference to Annex A to Trans World's Definitive Proxy Statement on Form 14A filed as of May 7, 1998. Commission File No. 0-14818.
- 10.10 Form of Indemnification Agreement dated May 1, 1995 between the Company and its officers and directors incorporated herein by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended April 29, 1995. Commission File No. 0-14818.
- 10.11 Trans World Entertainment Corporation 2002 Stock Option Plan incorporated herein by reference to Annex A to Trans World's Definitive Proxy Statement on Form 14A filed as of May 23, 2002. Commission File No. 0-14818.
- 10.12 Trans World Entertainment Corporation Supplemental Executive Retirement Plan, as amended incorporated herein by reference to Exhibit 10.1 to the Company's Form 8-K filed on December 19, 2008. Commission File No. 0-14818.
- 10.13 Employment Agreement, dated as of December 26, 2008, between the Company and Robert J. Higgins. Incorporated herein by reference to Exhibit 10.1 to the Company's Form 8-K filed on December 29, 2008. Commission File No. 0-14818.
- 10.14 Trans World Entertainment Corporation 2005 Long Term Incentive and Share Award Plan incorporated herein by reference to Appendix A to Trans World Entertainment Corporation's Definitive Proxy Statement on Form 14A filed as of May 11, 2005. Commission File No. 0-14818.
- 10.15 Trans World Entertainment Corporation Executive Officers Bonus Plan incorporated herein by reference to Appendix A to Trans World Entertainment Corporation's Definitive Proxy Statement on Form 14A filed as of May 20, 2009. Commission File No. 0-14818.

Exhibit No.

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| 10.16 | Separation and Release, dated as of December 9, 2011, between the Company and John J. Sullivan. |
| *21 | Significant Subsidiaries of the Registrant. |
| *23 | Consent of KPMG LLP. |
| *31.1 | Certification of Chief Executive Officer dated April 12, 2012, relating to the Registrant's Annual Report on Form 10-K for the year ended January 28, 2012, pursuant to Rule 13a-14(a) or Rule 15a-14(a). |
| *31.2 | Certification of Chief Financial Officer dated April 12, 2012, relating to the Registrant's Annual Report on Form 10-K for the year ended January 28, 2012, pursuant to Rule 13a-14(a) or Rule 15a-14(a). |
| **32 | Certification of Chief Executive Officer and Chief Financial Officer of Registrant, dated April 12, 2012, pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 relating to the Registrant's Annual Report on Form 10-K for the year ended January 28, 2012. |
| **101.INS XBRL | Instance Document |
| **101.SCH XBRL | Taxonomy Extension Schema Document |
| **101.CAL XBRL | Taxonomy Extension Calculation Linkbase Document |
| **101.DEF XBRL | Taxonomy Extension Definition Linkbase Document |
| **101.LAB XBRL | Taxonomy Extension Label Linkbase Document |
| **101.PRE XBRL | Taxonomy Extension Presentation Linkbase Document |

* Filed
herewith

** Furnished
herewith