TIERONE CORP Form 10-Q May 12, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_.

Commission file number: 000-50015

## **TierOne Corporation**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| Wisconsin   |                               | 04-3638672                                 |   |
|---|-------------------------------|--|---|
| (State or Other Jurisdiction of Incorporation or Organiz  | zation)                       | (I.R.S. Employer Identification No.)       |   |
| 1235 N Street<br>Lincoln, Nebraska  |                               | 68508                                      |   |
| (Address of Principal Executive Offices)  | (402) 475-0521                | (Zip Code)                                 |   |
| (Registrant s To Indicate by check mark whether the Registrant (1) has filed a of 1934 during the preceding 12 months (or for such shorter to such filing requirements for the past 90 days. Yes  X  No | period that the registrant wa | ed by Section 13 or 15(d) of the Securitie | C |
| Indicate by check mark whether the Registrant is a large accecompany. See definitions of large accelerated filer, accelone):  |                               |  |   |
| Large accelerated filer  _  Accelerated filer  X  Non-accelerate  | ed filer  _  Smaller reportin | g company  _                               |   |
| Indicated by check mark whether the registrant is a shell com-  | npany (as defined in Rule 1   | 2b-2 of the Exchange Act). Yes  _  No  X   | 1 |

TierOne Corporation 1

As of May 12, 2008 there were 18,036,134 issued and outstanding shares of the Registrant s common stock.

#### **PART I - FINANCIAL INFORMATION**

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#### **Forward-Looking Statements**

Statements contained in this Quarterly Report on Form 10-Q which are not historical facts may be forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks and uncertainties which could cause actual results to differ materially from those currently anticipated due to a number of factors. In addition to the risk factors described in Part 2, Item 1A. of this Quarterly Report on Form 10-Q, factors that could result in material variations include, but are not limited to:

General economic conditions and trends, either nationally or in some or all of the areas in which we and our customers conduct our businesses;

Changes in interest rates or other competitive factors which could affect net interest margins, net interest income and noninterest income;

Changes in deposit flows, and in the demand for deposits, loans, investment products and other financial services in the markets we serve:

Changes in the quality or composition of our loan portfolio;

Changes in our underlying assumptions and judgment regarding our allowance and provisions for loan losses;

Changes in real estate values, which could impact the quality of the assets securing the loans in our portfolios;

Changes in the financial or operating performance of our customers businesses;

Borrower bankruptcies, claims and assessments;

Our timely development of new lines of business and competitive products or services within our existing lines of business in a changing environment, and the acceptance of such products and services by our customers;

Any interruption or breach of security resulting in failures or disruption in customer account management, general ledger, deposit operations, lending or other systems;

Changes in fiscal, monetary, regulatory, trade and tax policies and laws;

Increased competitive challenges and expanding product and pricing pressures among financial institutions;

Changes in accounting policies or procedures as may be required by various regulatory agencies;

Changes in consumer spending and savings habits;

Unanticipated issues relating to the recovery of insurance proceeds for claims arising out of our prior relationship with TransLand Financial Services, Inc.; and

Other factors discussed in documents we may file with the Securities and Exchange Commission from time to time.

These factors should be considered in evaluating the forward-looking statements and undue reliance should not be placed on such statements. We undertake no obligation, and disclaim any obligation, to update information contained in this Quarterly Report on Form 10-Q, including these forward-looking statements, to reflect events or circumstances that occur after the date of the filing of this Quarterly Report on Form 10-Q.

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#### Item 1 Financial Statements

#### TierOne Corporation and Subsidiaries Consolidated Statements of Financial Condition March 31, 2008 (Unaudited) and December 31, 2007

| (Dollars in thousands, except per share data)                      | M  | farch 31, 2008 | Dece | December 31, 2007 |  |  |
|--|----|----------------|------|-------------------|--|--|
| ASSETS Cash and due from banks                                     | \$ | 86,437         | \$   | 79,561            |  |  |
| Federal funds sold   |    | 137,000        |      | 161,900           |  |  |
| Total cash and cash equivalents                                    |    | 223,437        |      | 241,461           |  |  |
| Investment securities:   |    |                |      |                   |  |  |
| Held to maturity, at cost which approximates fair value            |    | 64             |      | 70                |  |  |
| Available for sale, at fair value                                  |    | 118,431        |      | 130,481           |  |  |
| Mortgage-backed securities, available for sale, at fair value      |    | 5,621          |      | 6,689             |  |  |
| Loans receivable:  |    |                |      |                   |  |  |
| Net loans (includes loans held for sale of \$38,693 and \$9,348 at |    |                |      |                   |  |  |
| March 31, 2008 and December 31, 2007, respectively)                |    | 2,886,512      |      | 2,976,129         |  |  |
| Allowance for loan losses  |    | (78,507)       |      | (66,540)          |  |  |
| Net loans after allowance for loan losses                          |    | 2,808,005      |      | 2,909,589         |  |  |
| FHLBank Topeka stock, at cost                                      |    | 66,599         |      | 65,837            |  |  |
| Premises and equipment, net  |    | 37,422         |      | 38,028            |  |  |
| Accrued interest receivable  |    | 18,373         |      | 21,248            |  |  |
| Goodwill   |    |                |      | 42,101            |  |  |
| Other intangible assets, net                                       |    | 6,353          |      | 6,744             |  |  |
| Mortgage servicing rights (lower of cost or market), net           |    | 15,461         |      | 14,530            |  |  |
| Other assets   |    | 76,817         |      | 60,988            |  |  |
| Total assets   | \$ | 3,376,583      | \$   | 3,537,766         |  |  |
| LIABILITIES AND STOCKHOLDERS EQUITY                                |    |                |      |                   |  |  |
| Liabilities:   |    |                |      |                   |  |  |
| Deposits   | \$ | 2,355,739      | \$   | 2,430,544         |  |  |
| FHLBank Topeka advances and other borrowings                       |    | 667,993        |      | 689,288           |  |  |
| Advance payments from borrowers for taxes, insurance and           |    |                |      |                   |  |  |
| other escrow funds   |    | 32,657         |      | 30,205            |  |  |
| Accrued interest payable   |    | 5,556          |      | 6,269             |  |  |
| Accrued expenses and other liabilities                             |    | 29,470         |      | 35,870            |  |  |

TierOne Corporation and SubsidiariesConsolidated Statements of Financial Condition March 31, 2008 (Unaudited)

(Dollars in thousands, except per share data)

March 31, 2008 December 31, 2007

| Total liabilities  | 3,091,415    | 3,192,176    |
|--|--------------|--------------|
| Stockholders equity:   |              |              |
| Preferred stock, \$0.01 par value. 10,000,000 shares authorized; |              |              |
| none issued  |              |              |
| Common stock, \$0.01 par value. 60,000,000 shares authorized;    |              |              |
| 18,059,946 and 18,058,946 shares issued at                       |              |              |
| March 31, 2008 and December 31, 2007, respectively               | 226          | 226          |
| Additional paid-in capital                                       | 367,534      | 366,042      |
| Retained earnings, substantially restricted                      | 32,354       | 94,630       |
| Treasury stock, at cost; 4,515,129 and 4,516,129 shares at       |              |              |
| March 31, 2008 and December 31, 2007, respectively               | (104,985)    | (105,008)    |
| Unallocated common stock held by Employee Stock                  | , , ,        | , , ,        |
| Ownership Plan   | (9,783)      | (10,159)     |
| Accumulated other comprehensive loss, net                        | (178)        | (141)        |
| Total stockholders equity  | 285,168      | 345,590      |
| Total liabilities and stockholders equity                        | \$ 3,376,583 | \$ 3,537,766 |

See accompanying notes to consolidated financial statements.

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### TierOne Corporation and Subsidiaries Consolidated Statements of Operations (Unaudited)

# For the Three Months Ended March 31,

| (Dollars in thousands, except per share data)              | 2008      | 2007      |
|--|-----------|-----------|
|  |           |           |
| Interest income:   |           |           |
| Loans receivable   | \$ 47,563 | \$ 56,065 |
| Investment securities                                      | 2,169     | 2,429     |
| Other interest-earning assets                              | 1,509     | 171       |
| Total interest income                                      | 51,241    | 58,665    |
| Interest expense:  |           |           |
| Deposits   | 20,719    | 17,896    |
| FHLBank Topeka advances and other borrowings               | 7,433     | 9,574     |
| Total interest expense                                     | 28,152    | 27,470    |
| Net interest income  | 23,089    | 31,195    |
| Provision for loan losses                                  | 39,940    | 1,468     |
| Net interest income (loss) after provision for loan losses | (16,851)  | 29,727    |
| Noninterest income:  |           |           |
| Fees and service charges                                   | 5,530     | 5,501     |
| Debit card fees  | 945       | 761       |
| Loss from real estate operations, net                      | (107)     | (134)     |

# For the Three Months Ended March 31,

| Net gain (loss) on sales of:                       |                   |        |
|--|-------------------|--------|
| Loans held for sale                                | 1,254             | 628    |
| Real estate owned                                  | (18)              | (5)    |
| Other operating income                             | 635               | 253    |
| Total noninterest income                           | 8,239             | 7,004  |
| Noninterest expense:                               |                   |        |
| Salaries and employee benefits                     | 13,198            | 13,118 |
| Goodwill impairment                                | 42,101            |        |
| Occupancy, net                                     | 2,376             | 2,413  |
| Data processing                                    | 657               | 621    |
| Advertising  | 1,113             | 1,002  |
| Other operating expense                            | 5,151             | 4,345  |
| Total noninterest expense                          | 64,596            | 21,499 |
| Income (loss) before income taxes                  | (73,208)          | 15,232 |
| Income tax expense (benefit)                       | (12,279)          | 5,854  |
| Net income (loss)                                  | \$<br>(60,929) \$ | 9,378  |
| Net income (loss) per common share, basic          | \$<br>(3.60) \$   | 0.56   |
| Net income (loss) per common share, diluted        | \$<br>(3.60) \$   | 0.55   |
| Dividends declared per common share                | \$<br>0.08 \$     | 0.07   |
| Average common shares outstanding, basic (000 s)   | 16,919            | 16,601 |
| Average common shares outstanding, diluted (000 s) | 16,919            | 17,161 |
|  |                   |        |

See accompanying notes to consolidated financial statements.

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| (Dollars in thousands)   | C  | Common<br>Stock | Additional<br>id-In Capital | S  | Retained<br>Earnings,<br>ubstantially<br>Restricted | Treasury<br>Stock | Co<br>By | Unallocated<br>ommon Stock<br>Held<br>the Employee<br>ock Ownership<br>Plan | Accumulated<br>Other<br>Comprehensive<br>Loss,<br>Net | ;  | Total<br>Stockholders<br>Equity |
|--|----|-----------------|-----------------------------|----|---|-------------------|----------|---|---|----|---------------------------------|
| Balance at December 31, 2006   | \$ | 226             | \$<br>358,733               | \$ | 112,111   | \$<br>(105,406)   | \$       | (11,664)  | \$<br>(717)   | \$ | 353,283                         |
| Common stock earned by<br>employees<br>in Employee Stock Ownership<br>Plan |    |                 | 713                         |    |   |                   |          | 376   |   |    | 1,089                           |

| (Dollars in thousands)  | C  | ommon<br>Stock | dditional<br>I-In Capita | Retained<br>Earnings,<br>ubstantially<br>Restricted | Treasury<br>Stock | Comm<br>H<br>By the S<br>Stock C | located<br>on Stock<br>Ield<br>Employee<br>Ownership<br>Ilan | C  | Accumulated<br>Other<br>omprehensive<br>Loss,<br>Net | S  | Total<br>tockholders<br>Equity |
|---|----|----------------|--------------------------|---|-------------------|----------------------------------|--|----|--|----|--------------------------------|
| Amortization of awards under the  |    |                |                          |   |                   |                                  |  |    |  |    |                                |
| Management Recognition and<br>Retention Plan<br>Amortization of stock options |    |                | 726                      |   |                   |                                  |  |    |  |    | 726                            |
| under<br>2003 Stock Option Plan   |    |                | 420                      |   |                   |                                  |  |    |  |    | 420                            |
| Treasury stock reissued under 2003 Stock Option Plan                          |    |                | (99)                     |   | 381               |                                  |  |    |  |    | 202                            |
| Excess tax benefit realized from stock-                                       |    |                | (88)                     |   | 381               |                                  |  |    |  |    | 293                            |
| based compensation plans<br>Dividends paid (\$0.07 per                        |    |                | 49                       |   |                   |                                  |  |    |  |    | 49                             |
| common share) Cumulative effect of adoption of FASB                           |    |                |                          | (1,175)   |                   |                                  |  |    |  |    | (1,175)                        |
| Interpretation No. 48 on<br>January 1, 2007                                   |    |                |                          | 157   |                   |                                  |  |    |  |    | 157                            |
| Comprehensive income: Net income Change in unrealized loss on                 |    |                |                          | 9,378   |                   |                                  |  |    |  |    | 9,378                          |
| available for sale securities,<br>net of<br>tax and reclassification          |    |                |                          |   |                   |                                  |  |    |  |    |                                |
| adjustment  |    |                |                          |   |                   |                                  |  |    | 200  |    | 200                            |
| Total comprehensive income  |    |                |                          | 9,378   |                   |                                  |  |    | 200  |    | 9,578                          |
| Balance at March 31, 2007   | \$ | 226            | \$<br>360,553            | \$<br>120,471                                       | \$<br>(105,025)   | \$                               | (11,288)   | \$ | (517)  | \$ | 364,420                        |
| Balance at December 31, 2007  | \$ | 226            | \$<br>366,042            | \$<br>94,630  | \$<br>(105,008)   | \$                               | (10,159)   | \$ | (141)  | \$ | 345,590                        |
| Common stock earned by  |    |                |                          |   |                   |                                  |  |    |  |    |                                |
| employees in Employee Stock Ownership Plan Amortization of awards under the   |    |                | 248                      |   |                   |                                  | 376  |    |  |    | 624                            |
| Management Recognition and<br>Retention Plan<br>Amortization of stock options |    |                | 726                      |   |                   |                                  |  |    |  |    | 726                            |
| under 2003 Stock Option Plan Treasury stock reissued under                    |    |                | 513                      |   |                   |                                  |  |    |  |    | 513                            |
| 2003 Stock Option Plan Excess tax benefit realized from                       |    |                | (5)                      |   | 23                |                                  |  |    |  |    | 18                             |
| stock-<br>based compensation plans<br>Dividends paid (\$0.08 per              |    |                | 10                       |   |                   |                                  |  |    |  |    | 10                             |
| common share)  Comprehensive loss:  |    |                |                          | (1,347)   |                   |                                  |  |    |  |    | (1,347)                        |
| Net loss<br>Change in unrealized loss on<br>available for sale securities,    |    |                |                          | (60,929)  |                   |                                  |  |    |  |    | (60,929)                       |
| net of tax  |    |                |                          |   |                   |                                  |  |    | (37)   |    | (37)                           |
| Total comprehensive loss  |    |                |                          | (60,929)  |                   |                                  |  |    | (37)   |    | (60,966)                       |

|                           |                |                           |    | Retained                                |                   |    | Jnallocated<br>mmon Stock<br>Held    | ,  | Accumulated<br>Other         |    |                                 |
|---------------------------|----------------|---------------------------|----|---|-------------------|----|--------------------------------------|----|------------------------------|----|---------------------------------|
| (Dollars in thousands)    | ommon<br>Stock | Additional<br>d-In Capita | S  | Earnings,<br>ubstantially<br>Restricted | Treasury<br>Stock | •  | the Employee<br>ck Ownership<br>Plan |    | omprehensive<br>Loss,<br>Net | S  | Total<br>Stockholders<br>Equity |
| Balance at March 31, 2008 | \$<br>226      | \$<br>367,534             | \$ | 32,354                                  | \$<br>(104,985)   | \$ | (9,783)                              | \$ | (178)                        | \$ | 285,168                         |

See accompanying notes to consolidated financial statements.

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#### TierOne Corporation and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

For the Three Months Ended March 31,

| (Dollars in thousands)  | <br>2008          | 2007     |
|---|-------------------|----------|
| Cash flows from operating activities:   |                   |          |
| Net income (loss)   | \$<br>(60,929) \$ | 9,378    |
| Adjustments to reconcile net income to net cash provided by operating activities:   |                   |          |
| Net discount accretion of investment and mortgage-backed securities                 | (776)             | (115)    |
| Premises and equipment depreciation and amortization                                | 1,021             | 992      |
| Amortization of other intangible assets   | 391               | 424      |
| Accretion of discount on FHLBank Topeka advances                                    | (64)              | (64)     |
| Employee Stock Ownership Plan compensation expense                                  | 624               | 1,089    |
| 2003 Management Recognition and Retention Plan compensation expense                 | 726               | 726      |
| 2003 Stock Option Plan compensation expense   | 513               | 420      |
| Net accretion of discounts on net loans   | (274)             | (1,076)  |
| FHLBank Topeka stock dividend   | (762)             | (954)    |
| Deferred income tax benefit   | (4,191)           | (960)    |
| Goodwill impairment   | 42,101            |          |
| Provision for loan losses   | 39,940            | 1,468    |
| Provision for real estate owned losses  | 125               | 71       |
| Mortgage servicing right valuation allowance  | 206               |          |
| Proceeds from sales of loans held for sale  | 136,866           | 56,686   |
| Originations and purchases of loans held for sale                                   | (149,511)         | (51,472) |
| Excess tax benefits from stock-based compensation plans                             | (10)              | (49)     |
| Net (gain) loss on sales of:  | , ,               | , ,      |
| Loans held for sale   | (1,254)           | (628)    |
| Real estate owned   | 18                | 5        |
| Changes in certain assets and liabilities:  |                   |          |
| Accrued interest receivable   | 2,875             | 413      |
| Other assets  | (9,868)           | (2,315)  |
| Accrued interest payable  | (713)             | (133)    |
| Accrued expenses and other liabilities  | (2,897)           | 1,205    |
| Net cash provided by (used in) operating activities                                 | (5,843)           | 15,111   |
| Cash flows from investing activities:   |                   |          |
| Purchase of investment and mortgage-backed securities, available for sale           | (97,336)          | (41,789) |
| Proceeds from sale of investment and mortgage-backed securities, available for sale |                   | 10       |

|   | For the Three Mo<br>March 3 |          |
|---|-----------------------------|----------|
| Proceeds from maturities of investment securities, available for sale | 110,075                     | 25,920   |
| Proceeds from principal repayments of investment and mortgage-backed  |                             |          |
| securities, available for sale and held to maturity                   | 1,109                       | 1,619    |
| Decrease (increase) in loans receivable                               | 68,826                      | (737)    |
| Additions to premises and equipment                                   | (415)                       | (604)    |
| Proceeds from sale of real estate owned                               | 463                         | 520      |
| Net cash provided by (used in) investing activities                   | 82,722                      | (15,061) |

See accompanying notes to consolidated financial statements.

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#### TierOne Corporation and Subsidiaries Consolidated Statements of Cash Flows (continued) (Unaudited)

# For the Three Months Ended March 31,

| (Dollars in thousands)   | 2008           | 2007      |
|--|----------------|-----------|
| Cash flows from financing activities:  |                |           |
| Net increase (decrease) in deposits  | \$<br>(74,805) | \$ 98,410 |
| Net advances (repayment) on FHLBank Topeka line of credit, short-term            |                |           |
| advances and other borrowings  | 3,824          | (72,943)  |
| Proceeds from FHLBank Topeka long-term advances and other borrowings             |                | 50,000    |
| Repayments of FHLBank Topeka long-term advances and other borrowings             | (25,055)       | (75,052)  |
| Net increase (decrease) in advances from borrowers for taxes, insurance and      |                |           |
| other escrow funds   | 2,452          | (2,262)   |
| Dividends paid on common stock   | (1,347)        | (1,175)   |
| Excess tax benefit realized from the exercise of stock options                   |                | 41        |
| Excess tax benefit realized from the vesting of Management Recognition and       |                |           |
| Retention Plan shares  | 10             | 8         |
| Proceeds from the exercise of stock options                                      | 18             | 293       |
| Net cash used in financing activities  | (94,903)       | (2,680)   |
| Net decrease in cash and cash equivalents  | (18,024)       | (2,630)   |
| Cash and cash equivalents at beginning of period                                 | 241,461        | 86,808    |
| Cash and cash equivalents at end of period                                       | \$<br>223,437  | \$ 84,178 |
| Supplemental disclosures of cash flow information:  Cash paid during period for: |                |           |
| Interest   | \$<br>28,865   | \$ 27,603 |
| Income taxes, net of refunds   | \$<br>(        | \$ 7,092  |
| Noncash investing activities:  |                |           |
| Transfers from loans to real estate owned and other assets through foreclosure   | \$<br>6,991    | \$ 1,846  |

See accompanying notes to consolidated financial statements.

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# **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

#### Note 1 Basis of Presentation and Consolidation

TierOne Corporation ( Company ) is a Wisconsin corporation headquartered in Lincoln, Nebraska. TierOne Corporation is the holding company for TierOne Bank ( Bank ). The Bank has two wholly owned subsidiaries, TMS Corporation of the Americas ( TMS ) and United Farm & Ranch Management, Inc. ( UFARM ). TMS is the holding company of TierOne Investments and Insurance, Inc. (d/b/a TierOne Financial), a wholly owned subsidiary that administers the sale of securities and insurance products, and TierOne Reinsurance Company, a wholly owned subsidiary that reinsures credit life and disability insurance policies. UFARM provides agricultural customers with professional farm and ranch management and real estate brokerage services. The accompanying unaudited consolidated financial statements include the accounts of the Bank and its wholly owned subsidiaries.

The assets of the Company, on an unconsolidated basis, primarily consist of 100% of the Bank s common stock. The Company has no significant independent source of income and therefore depends on cash distributions from the Bank to meet its funding requirements.

The accompanying interim consolidated financial statements as of March 31, 2008 and for the three months ended March 31, 2008 and 2007 are unaudited. All significant intercompany accounts and transactions have been eliminated in consolidation. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial position and operating results for interim periods. The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information, in accordance with instructions to Form 10-Q and Article 10 of Regulation S-X promulgated by the Securities and Exchange Commission ( SEC ), and do not include all of the information and notes required for complete, audited financial statements. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2007. The results of operations for the three months ended March 31, 2008 are not necessarily indicative of the results which may be expected for the entire calendar year 2008.

As used in this report, unless the context otherwise requires, the terms we, us, or our refer to the Company and the Bank.

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

#### **Note 2** Termination of Acquisition Agreement

On May 17, 2007, the Company, CapitalSource Inc. and CapitalSource TRS Inc. entered into an Agreement and Plan of Merger (Merger Agreement). On March 20, 2008, the Company terminated the Merger Agreement. Pursuant to the terms of the Merger Agreement, either party had the right to terminate the Merger Agreement if the proposed merger was not completed by February 17, 2008. No termination fee was payable by either company as a result of the termination of the Merger Agreement.

#### **Note 3** Critical Accounting Policies

Various elements of our accounting policies, by nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Our policies with respect to the methodologies used to recognize income, determine the allowance for loan losses, evaluating investment and mortgage-backed securities for impairment, evaluating goodwill and other intangible assets, valuation of mortgage servicing rights, valuation and measurement of derivatives and commitments, valuation of real estate owned and estimating income taxes are our most critical accounting policies. These policies are important to the presentation of our financial condition and results of operations, involve a higher degree of complexity and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions and estimates could result in material differences in our reported

financial condition and results of operations.

Income Recognition. We recognize interest income by methods that conform to GAAP. In the event management believes collection of all or a portion of contractual interest on a loan has become doubtful, which generally occurs after a loan is contractually delinquent 90 days or more, we discontinue the accrual of interest and charge-off all previously accrued interest. Interest received on nonperforming loans is included in income only if principal recovery is reasonably assured. A nonperforming loan is restored to accrual status when it is brought current and the collectibility of the total contractual principal and interest is no longer in doubt.

Allowance for Loan Losses. We have identified the allowance for loan losses as a critical accounting policy where amounts are subject to material variation. This policy is significantly affected by our judgment and uncertainties and there is a likelihood that materially different amounts could be reported under different, but reasonably plausible, conditions or assumptions. The allowance for loan losses is considered a critical accounting estimate because there is a large degree of judgment in:

Assigning individual loans to specific risk levels (pass, special mention, substandard, doubtful and loss);

Valuing the underlying collateral securing the loans;

Determining the appropriate reserve factor to be applied to specific risk levels for special mention loans and those adversely classified (substandard, doubtful and loss); and

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

Determining reserve factors to be applied to pass loans based upon loan type.

We establish provisions for loan losses, which are charges to our operating results, in order to maintain a level of total allowance for loan losses that, in management s belief, covers all known and inherent losses that are both probable and reasonably estimable at each reporting date. Management reviews the loan portfolio no less frequently than quarterly in order to identify those inherent losses and to assess the overall collection probability of the loan portfolio. Management s review includes a quantitative analysis by loan category, using historical loss experience, classifying loans pursuant to a grading system and consideration of a series of qualitative loss factors. The evaluation process includes, among other things:

Assigning individual loans to specific risk levels (pass, special mention, substandard, doubtful and loss);

Trends and levels of delinquent, nonperforming or impaired loans:

Trends and levels of charge-offs and recoveries;

Underwriting terms or guarantees for loans;

Impact of changes in underwriting standards, risk tolerances or other changes in lending practices;

Changes in the value of collateral securing loans;

Total loans outstanding and the volume of loan originations;

Type, size, terms and geographic concentration of loans held;

Changes in qualifications or experience of the lending staff;

Changes in local or national economic or industry conditions;

Number of loans requiring heightened management oversight;

Changes in credit concentration; and

Changes in regulatory requirements.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events occur.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

The allowance for loan losses has two elements. The first element is an allocated allowance established for specific loans identified by the credit review function that are evaluated individually for impairment and are considered to be impaired. A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Impairment is measured by:

The fair value of the collateral if the loan is collateral dependent;

The present value of expected future cash flows; or

The loan s observable market price.

The second element is an estimated allowance established for losses which are probable and reasonable to estimate on each category of outstanding loans. While management uses available information to recognize probable losses on loans inherent in the portfolio, future additions to the allowance may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize additions to the allowance based on their judgment of information available to them at the time of their examination.

Investment and Mortgage-Backed Securities. We evaluate our available for sale and held to maturity investment securities for impairment on a quarterly basis. An impairment charge in the Consolidated Statements of Operations is recognized when the decline in the fair value of investment securities below their cost basis is determined to be other-than-temporary. Various factors are utilized in determining whether we should record an impairment charge, including, but not limited to, the length of time and extent to which the fair value has been less than its cost basis and our ability and intent to hold the investment security for a period of time sufficient to allow for any anticipated recovery in fair value.

Goodwill and Other Intangible Assets. We had \$42.1 million of goodwill that was recorded as a result of our 2004 acquisition of United Nebraska Financial Co. (UNFC). We test this goodwill for impairment annually during the third quarter of each year, or between annual assessment dates whenever events or significant changes in circumstances indicate that the carrying value may be impaired. We performed a goodwill impairment test as of March 31, 2008 due to adverse changes in the business climate. As a result of a decline in the market value of our common stock to levels below our book value, we determined that the entire amount of our goodwill was impaired, and we recorded a \$42.1 million goodwill impairment charge to write-off our goodwill at March 31, 2008.

The value of core deposit intangible assets acquired in connection with the UNFC transaction and our acquisition of Marine Bank s banking office in Omaha, Nebraska, which is subject to amortization, is included in the Consolidated Statements of Financial Condition as other intangible assets. Determining the amount of identifiable intangible assets and their average lives involves multiple assumptions and estimates and is typically determined by performing a discounted cash flow analysis, which involves a combination of any or all of the following assumptions: customer attrition, account runoff, alternative funding costs, deposit servicing costs and discount rates. Core deposit intangible assets are amortized using an accelerated method of amortization which is recorded in the Consolidated Statements of Operations as other operating expense.

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# **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

We review our core deposit intangible assets for impairment whenever events or changes in circumstances indicate that we may not recover our investment in the underlying assets or liabilities which gave rise to the identifiable intangible assets. No events or circumstances triggered an impairment analysis of our core deposit intangible assets during the three months ended March 31, 2008.

Mortgage Servicing Rights. On January 1, 2007 we adopted Statement of Financial Accounting Standard (SFAS) No. 156, Accounting for Servicing of Financial Assets an Amendment of FASB Statement No. 140 (SFAS No. 156). In accordance with SFAS No. 156, we have elected to continue to utilize the amortization method for all of our mortgage servicing right assets, thus, carrying our mortgage servicing rights at the lower of cost or market (fair value). Under the amortization method, we amortize mortgage servicing rights in proportion to and over the period of net servicing income. Income generated as a result of new servicing assets is reported as net gain on sale of loans held for sale in the Consolidated Statements of Operations. Loan servicing fees, net of amortization of mortgage servicing rights, is recorded in fees and service charges in the Consolidated Statements of Operations.

We capitalize the estimated value of mortgage servicing rights upon the sale of loans. The estimated value takes into consideration contractually known amounts, such as loan balance, term and interest rate. These estimates are impacted by loan prepayment speeds, servicing costs and discount rates used to compute a present value of the cash flow stream. We evaluate the fair value of mortgage servicing rights on a quarterly basis using current prepayment speed, cash flow and discount rate estimates. Changes in these estimates impact fair value and could

require us to record a valuation allowance or recovery. The fair value of mortgage servicing rights is highly sensitive to changes in assumptions. Changes in prepayment speed assumptions have the most significant impact on the fair value of mortgage servicing rights. Generally, as interest rates decline, prepayments accelerate with increased refinance activity, which results in a decrease in the fair value of mortgage servicing rights. As interest rates rise, prepayments generally slow, which results in an increase in the fair value of mortgage servicing rights. All assumptions are reviewed for reasonableness on a quarterly basis and adjusted as necessary to reflect current and anticipated market conditions. Thus, any measurement of fair value is limited by the conditions existing and the assumptions utilized as of a particular point in time, and those assumptions may not be appropriate if applied at a different point in time. We currently do not utilize direct financial hedges to mitigate the effect of changes in the fair value of our mortgage servicing rights.

Derivatives and Commitments. We account for our derivatives and hedging activities in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activity, as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities and SFAS No. 149, Amendment of Statement No. 133 on Derivative Instruments and Hedging Activities.

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# **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

In the normal course of business, we enter into contractual commitments, including loan commitments and rate lock commitments, to extend credit to finance residential mortgages. These commitments, which contain fixed expiration dates, offer the borrower an interest rate guarantee provided the loan meets underwriting guidelines and closes within the time frame established by us. Interest rate risk arises on these commitments and subsequently closed loans if interest rates increase or decrease between the time of the interest rate lock and the delivery of the loan to the investor. Loan commitments related to mortgage loans that are intended to be sold are considered derivatives in accordance with the guidance of SEC Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings. Accordingly, the fair value of these derivatives at the end of the reporting period is based on a quoted market price that closely approximates the amount that would have been recognized if the loan commitment was funded and sold.

To mitigate the effect of interest rate risk inherent in providing loan commitments, we hedge our commitments by entering into mandatory or best efforts delivery forward sale contracts. These forward contracts are marked-to-market through earnings and are not designated as accounting hedges under SFAS No. 133. The change in the fair value of loan commitments and the change in the fair value of forward sales contracts generally move in opposite directions and, accordingly, the impact of changes in these valuations on net income during the loan commitment period is generally inconsequential.

Although the forward loan sale contracts also serve as an economic hedge of loans held for sale, forward contracts have not been designated as accounting hedges under SFAS No. 133 and, accordingly, loans held for sale are accounted for at the lower of cost or market in accordance with SFAS No. 65, *Accounting for Certain Mortgage Banking Activities*.

**Real Estate Owned.** Property and other assets acquired through foreclosure of defaulted mortgage or other collateralized loans are carried at the lower of cost or fair value, less estimated costs to sell the property and other assets. The fair value of real estate owned is generally determined from appraisals obtained by independent appraisers. Development and improvement costs relating to such property are capitalized to the extent they are deemed to be recoverable.

An allowance for losses on real estate and other assets owned is designed to include amounts for estimated losses as a result of impairment in value of real property after repossession. We review our real estate owned for impairment in value whenever events or circumstances indicate that the carrying value of the property or other assets may not be recoverable.

*Income Taxes.* We estimate income taxes payable based on the amount we expect to owe various tax authorities. Accrued income taxes represent the net estimated amount due to, or to be received from, taxing authorities. In estimating accrued income taxes, we assess the relative merits and risks of the appropriate tax treatment of transactions, taking into account the applicable statutory, judicial and regulatory guidance in the context of our tax position. Although we utilize current information to record income taxes, underlying assumptions may change over time as a result of unanticipated events or circumstances.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

We utilize estimates of future earnings to support our position that the benefit of our deferred tax assets will be realized. If future pre-tax income should prove nonexistent or less than the amount of temporary differences giving rise to the net deferred tax assets within the tax years to which they may be applied, the assets will not be realized and our financial results will be adversely affected.

On January 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 (FIN 48). FIN 48 requires that we determine whether a tax position is more likely than not to be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. Once it is determined that a position meets the recognition threshold, the position is measured to determine the amount of benefit to be recognized in the financial statements. Any interest and penalties related to uncertain tax positions are recorded in income tax expense in the Consolidated Statements of Operations.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 4 Earnings Per Share

Basic earnings (loss) per share ( EPS ) is computed by dividing net income (loss) by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised. Diluted earnings per share is computed after giving consideration to the weighted average dilutive effect of our 2003 Stock Option Plan shares and 2003 Management Recognition and Retention Plan shares. All stock options are assumed to be 100% vested for purposes of EPS computations. Due to our net loss for the three months ended March 31, 2008, no potentially dilutive shares were included in the loss per share calculation as including such shares would be anti-dilutive. The following table is a reconciliation of basic and diluted EPS:

### For the Three Months Ended March 31,

| (In thousands, except per share data)  |    | 2008         |    |                |    | 2007         |    |                |  |
|--|----|--------------|----|----------------|----|--------------|----|----------------|--|
|  | _  | Basic<br>EPS |    | Diluted<br>EPS |    | Basic<br>EPS |    | Diluted<br>EPS |  |
| Net income (loss)  | \$ | (60,929)     | \$ | (60,929)       | \$ | 9,378        | \$ | 9,378          |  |
| Total weighted average basic common shares outstanding  Effect of dilutive securities: |    | 16,919       |    | 16,919         |    | 16,601       |    | 16,601         |  |
| 2003 Stock Option Plan 2003 Management Recognition and Retention Plan                  |    |              |    |                |    |              |    | 515<br>45      |  |
| Total weighted average basic and diluted common shares outstanding                     |    | 16,919       |    | 16,919         |    | 16,601       |    | 17,161         |  |
| Net income (loss) per common share   | \$ | (3.60)       | \$ | (3.60)         | \$ | 0.56         | \$ | 0.55           |  |

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 5 Stock-Based Benefit Plans

*General.* We account for our stock-based benefit plans using SFAS No. 123(R), *Share-Based Payment* (SFAS No. 123(R)). SFAS No. 123(R) requires that compensation expense related to stock-based payment transactions be recognized in the financial statements and that expense be measured based on the fair value of the equity or liability instrument issued. SFAS No. 123(R) also requires that forfeitures be estimated over the vesting period of the instrument.

Stock-Based Employee Compensation Expense. Amounts recognized in the financial statements with respect to our Employee Stock Ownership Plan ( ESOP ) and stock-based employee compensation plans are presented in the following table:

Thusa Months Ended

|   |    | March 31,         |      |                     |  |  |  |  |  |
|---|----|-------------------|------|---------------------|--|--|--|--|--|
| (Dollars in thousands)  |    | 2008              | 2007 |                     |  |  |  |  |  |
| Stock-based employee compensation expense: Employee Stock Ownership Plan Management Recognition and Retention Plan 2003 Stock Option Plan | \$ | 565<br>726<br>513 | \$   | 1,046<br>726<br>420 |  |  |  |  |  |
| Amount of stock-based compensation expense, before income tax benefit   | \$ | 1,804             | \$   | 2,192               |  |  |  |  |  |
| Amount of related income tax benefit recognized   | \$ | 504               | \$   | 504                 |  |  |  |  |  |

*Employee Stock Ownership Plan.* Concurrent with the conversion from mutual to stock ownership, we established an ESOP for the benefit of our employees. The ESOP is a qualified pension plan under Internal Revenue Service guidelines that covers all full-time employees who have completed 1,000 hours of service. Upon formation, the ESOP purchased 1,806,006 shares of common stock issued in the initial public offering with the proceeds of an \$18,060,060 loan from the Company.

We account for our ESOP in accordance with FASB Statement of Position 93-6, *Employers Accounting for Employee Stock Ownership Plans*. Accordingly, expense is recognized based on the market value (average stock price) of shares scheduled to be released from the ESOP trust. The excess fair value of ESOP shares over cost is recorded as compensation expense but is not deductible for tax purposes. As shares are committed to be released from collateral, we report compensation expense equal to the average market price of the shares and the shares become outstanding for EPS computations. Our contributions and dividends on allocated and unallocated ESOP shares are used to pay down the loan. Accordingly, we have recorded the obligation with an offsetting amount of unearned compensation in stockholders equity in the accompanying Consolidated Statements of Financial Condition.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

At or for the

Three Months Ended March 31,

(Dollars in thousands, except for share data)

2008

2007

Employee Stock Ownership Plan compensation expense \$ 565 \$ 1,046

Employee Stock Ownership Plan shares allocated to employees 790,128 639,627

At or for the Three Months Ended March 31,

Employee Stock Ownership Plan shares unallocated 1,015,878 1,166,379 Fair value of Employee Stock Ownership Plan unallocated shares \$ 11,459 \$ 31,539

Management Recognition and Retention Plan. We established the 2003 Management Recognition and Retention Plan (MRRP) which is a stock-based incentive plan. The shares awarded by the MRRP vest to participants at the rate of 20% per year. Compensation expense for this plan is being recorded over a 60-month period, using the straight-line amortization method adjusted for forfeitures, and is based on the market value of our stock as of the date the awards were made. Stockholders approved 903,003 shares to be granted under the MRRP and 100,653 shares are still available for future grants as of March 31, 2008. The following table summarizes shares of our common stock that were subject to award and have been granted pursuant to the MRRP as of March 31, 2008 and 2007:

## At or for the Three Months Ended March 31.

|   | 2008    | 2007    |
|---|---------|---------|
| Nonvested shares outstanding at beginning of period | 168,720 | 328,940 |
| Shares granted                                      |         |         |
| Shares vested                                       |         |         |
| Shares forfeited                                    |         |         |
| Nonvested shares outstanding at end of period       | 168,720 | 328,940 |

Compensation expense related to the MRRP totaled \$726,000 for each of the three month periods ended March 31, 2008 and 2007. The weighted average grant date fair value of outstanding shares awarded by the MRRP was \$18.42 and \$18.27 at March 31, 2008 and 2007, respectively. As of March 31, 2008, we had \$495,000 of total unrecognized employee compensation expense related to unvested MRRP shares which are expected to be recognized over a weighted average period of 15 months. We realized excess tax benefits related to MRRP shares of \$10,000 and \$8,000 during the three months ended March 31, 2008 and 2007, respectively.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Stock Option Plan. We established the 2003 Stock Option Plan (SOP) under which 2,257,508 shares of our common stock were reserved for the grant of stock options to directors, officers and employees. Stock options awarded under the SOP vest to participants at the rate of 20% per year. Compensation expense for this plan is being recorded over a 60-month period, using the straight-line amortization method adjusted for forfeitures, and is based on the fair value of our stock options as of the date the awards were made. The exercise price of the options is equal to the market price of the common stock on the grant date. Stockholders approved 2,257,508 stock options to be granted under the SOP and 359,758 of these stock options remain available for future grants as of March 31, 2008.

The fair value of each option was estimated on the date of the grant using the Black-Scholes model. The dividend yield was calculated based on the annual dividends paid and the 12-month average closing stock price at the time of the grant. Expected volatility was based on historical volatility of our stock price at the date of grant. We have utilized historical experience to determine the expected life of the stock options and to estimate future forfeitures. All inputs into the Black-Scholes model are estimates at the time of the grant. Actual results in the future could materially differ from these estimates; however, such results would not impact future reported net income.

Stock Option Activity. The following table details stock options granted, exercised and forfeited during the three months ended March 31, 2008:

| (Dollars in thousands, except per share data) | Number of | Weighted Average | Weighted Average | Aggregate |
|---|-----------|------------------|------------------|-----------|
|   | — Shares  | Exercise Price   | Remaining        | Intrinsic |
|   |           |                  | Contractual Term | Value     |
|   |           |                  | (In Years)       |           |

| Stock options outstanding at December 31, 2007<br>Stock options granted<br>Stock options exercised<br>Stock options forfeited | 1,792,226 \$ (1,000) (500) | 17.92<br><br>17.83<br>17.83 | \$     | 5 |
|---|----------------------------|-----------------------------|--------|---|
| Stock options outstanding at March 31, 2008   | 1,790,726 \$               | 17.92                       | 5.1 \$ |   |
| Stock options exercisable at March 31, 2008   | 1,410,676 \$               | 17.90                       | 5.1 \$ |   |

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

The following table details stock options granted, exercised and forfeited during the three months ended March 31, 2007:

| (Dollars in thousands, except per share data)   | Number of<br>Shares       | Weighted Average<br>Exercise Price | Weighted Average<br>Remaining<br>Contractual Term<br>(In Years) | Aggregate<br>Intrinsic<br>Value |
|---|---------------------------|------------------------------------|---|---------------------------------|
| Stock options outstanding at December 31, 2006<br>Stock options granted<br>Stock options exercised<br>Stock options forfeited | 1,818,626<br><br>(16,400) | \$ 17.92<br><br>17.83              |   | \$<br>201                       |
| Stock options outstanding at March 31, 2007   | 1,802,226                 | \$ 17.92                           | 6.1   | \$<br>16,400                    |
| Stock options exercisable at March 31, 2007   | 1,047,126                 | \$ 17.89                           | 6.1   | \$<br>9,600                     |

The following table details the intrinsic value, cash received and tax benefit realized from the exercise of stock options during the three months ended March 31, 2008 and 2007:

# Three Months Ended March 31,

| (Dollars in thousands)  | 2  | 2007 |           |
|---|----|------|-----------|
| Intrinsic value (market value on the exercise date less the strike price) | \$ | 5    | \$<br>146 |
| Cash received from the exercise of stock options                          |    | 18   | 293       |
| Tax benefit realized from the exercise of stock options                   |    |      | 41        |

At March 31, 2008, there was \$223,000 of total unrecognized compensation expense related to unvested stock options that will be expensed over a weighted average period of nine months.

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

### Note 6 Goodwill and Other Intangible Assets

*Goodwill.* We had \$42.1 million of goodwill that was recorded as a result of our 2004 acquisition of UNFC. In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, we test this goodwill for impairment annually during the third quarter of each year, or between annual assessment dates whenever events or significant changes in circumstances indicate that the carrying value may be impaired. We performed a goodwill impairment test as of March 31, 2008 due to adverse changes in the business climate. As a result of a decline in the market value of our common stock to levels below our book value, we determined that the entire amount of our goodwill was impaired, and we recorded a \$42.1 million goodwill impairment charge to write-off our goodwill at March 31, 2008.

The changes in the carrying amount of goodwill for the three months ended March 31, 2008 and 2007 are as follows:

# Three Months Ended March 31,

| (Dollars in thousands)  | 2008                            | 2007               |
|---|---------------------------------|--------------------|
| Balance at beginning of period<br>Adjustment due to adoption of FASB Interpretation No. 48<br>Goodwill impairment | \$<br>42,101 \$<br><br>(42,101) | 42,228<br>(66)<br> |
| Balance at end of period  | \$<br>\$                        | 42,162             |

Other Intangible Assets. Our only identifiable other intangible asset is the value of core deposits acquired as part of the UNFC and Marine Bank transactions. The core deposit intangible assets have been estimated to have nine- to ten-year lives. Core deposit intangible assets are amortized using an accelerated method of amortization which is recorded in other operating expense.

Other Intangible Asset Activity. The changes in the carrying amount of acquired intangible assets for the three months ended March 31, 2008 and 2007 are as follows:

# Three Months Ended March 31,

| (Dollars in thousands)                                 | _  | 2008           | 2007                 |  |  |  |
|--|----|----------------|----------------------|--|--|--|
| Balance at beginning of period<br>Amortization expense | \$ | 6,744<br>(391) | \$<br>8,391<br>(424) |  |  |  |
| Balance at end of period                               | \$ | 6,353          | \$<br>7,967          |  |  |  |

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

*Other Intangible Asset Estimated Amortization.* Estimated amortization expense related to our core deposit intangible assets for the year ending December 31, 2008 and the five years thereafter are as follows:

#### (Dollars in thousands)

| Estimated Amortization Expense For the Year Ending: |             |
|---|-------------|
| December 31, 2008                                   | \$<br>1,513 |
| December 31, 2009                                   | 1,373       |
| December 31, 2010                                   | 1,222       |
| December 31, 2011                                   | 1,052       |
| December 31, 2012                                   | 850         |
| December 31, 2013                                   | 553         |

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

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## Note 7 Investment and Mortgage-Backed Securities

*Investment Security Composition*. The amortized cost, gross unrealized gains and losses and fair value of investment and mortgage-backed securities by major security category at March 31, 2008 and December 31, 2007 are as follows:

| (Dollars in thousands)                            |    | March 31, 2008    |    |           |      |         |    |               |  |  |
|---|----|-------------------|----|-----------|------|---------|----|---------------|--|--|
|   | _  |                   |    | Gross U   | Jnre | ealized |    |               |  |  |
|   | A  | Amortized<br>Cost |    | Gains Los |      | Losses  |    | Fair<br>Value |  |  |
| Held to maturity:                                 |    |                   |    |           |      |         |    |               |  |  |
| Municipal obligations                             | \$ | 64                | \$ |           | \$   |         | \$ | 64            |  |  |
| Available for sale:                               |    |                   |    |           |      |         |    |               |  |  |
| Mortgage-backed securities                        |    | 5,639             |    | 41        |      | 59      |    | 5,621         |  |  |
| U.S. Government securities and agency obligations |    | 93,866            |    | 82        |      |         |    | 93,948        |  |  |
| Corporate securities                              |    | 4,933             |    |           |      | 214     |    | 4,719         |  |  |
| Municipal obligations                             |    | 13,546            |    | 41        |      | 15      |    | 13,572        |  |  |
| Agency equity securities                          |    | 536               |    |           |      | 96      |    | 440           |  |  |
| Asset Management Fund - ARM Fund                  |    | 5,812             |    |           |      | 60      |    | 5,752         |  |  |
| Total investment and mortgage-backed              |    |                   |    |           |      |         |    |               |  |  |
| securities, available for sale                    | \$ | 124,332           | \$ | 164       | \$   | 444     | \$ | 124,052       |  |  |

|                        |                   | December 31, 2007 |        |               |  |  |  |
|------------------------|-------------------|-------------------|--------|---------------|--|--|--|
|                        |                   | Gross Ui          |        |               |  |  |  |
| (Dollars in thousands) | Amortized<br>Cost | Gains             | Losses | Fair<br>Value |  |  |  |

|      | _       |    |      |
|------|---------|----|------|
| - 1) | ecember | 21 | 2007 |
|      |         |    |      |

| Held to maturity: Municipal obligations                             | \$ 70 \$   | \$    | \$     | \$<br>70      |
|---|------------|-------|--------|---------------|
| Available for sale:   |            |       |        |               |
| Mortgage-backed securities  | 6,755      | 32    | 98     | 6,689         |
| U.S. Government securities and agency obligations                   | 105,428    | 18    | 33     | 105,413       |
| Corporate securities  | 4,935      |       | 15     | 4,920         |
| Municipal obligations   | 13,931     | 18    | 35     | 13,914        |
| Agency equity securities  | 536        |       | 114    | 422           |
| Asset Management Fund - ARM Fund                                    | 5,812      |       |        | 5,812         |
| Total investment and mortgage-backed securities, available for sale | \$ 137,397 | \$ 68 | \$ 295 | \$<br>137,170 |

We believe all unrealized losses as of March 31, 2008 to be market related, with no permanent sector or issuer credit concerns or impairments. We had 17 securities with unrealized losses totaling \$185,000 for 12 consecutive months or longer as of March 31, 2008. The unrealized losses are believed to be temporarily, not permanently, impaired in value. Impairment is deemed temporary if the positive evidence indicating that an investment s carrying amount is recoverable within a reasonable time period outweighs negative evidence to the contrary. At March 31, 2008, we have the ability and intent to hold these securities until maturity.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 8 Loans Receivable

Loan Portfolio Composition. Loans receivable at March 31, 2008 and December 31, 2007 are summarized in the following table:

| <b>December 31, 2007</b> |  |
|--------------------------|--|
| %                        |  |
|                          |  |
| 9.41%                    |  |
| 2.86                     |  |
| 3.19                     |  |
| 11.10                    |  |
| 14.16                    |  |
| 15.36                    |  |
| 16.18                    |  |
| 2.72                     |  |
| 74.98                    |  |
| 7.56                     |  |
| 3.00                     |  |
| 2.58                     |  |
|                          |  |
| 2.17                     |  |
| 3.60                     |  |
|                          |  |

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|   | March 31, 2008  |         |           | <b>December 31, 2007</b> |  |
|---|-----------------|---------|-----------|--------------------------|--|
| Home improvement                          | <br>43,344      | 1.35    | 46,045    | 1.38                     |  |
| Automobile                                | 83,265          | 2.60    | 87,079    | 2.60                     |  |
| Other                                     | 70,641          | 2.20    | 71,141    | 2.13                     |  |
| Total consumer loans                      | 384,468         | 11.99   | 397,247   | 11.88                    |  |
| Total loans                               | 3,207,521       | 100.00% | 3,342,864 | 100.00%                  |  |
| Unamortized premiums, discounts and       |                 |         |           |                          |  |
| deferred loan fees                        | 9,584           |         | 9,451     |                          |  |
| Loans in process (2)                      | (330,593)       |         | (376,186) |                          |  |
| Net loans                                 | 2,886,512       |         | 2,976,129 |                          |  |
| Allowance for loan losses                 | (78,507)        |         | (66,540)  |                          |  |
| Net loans after allowance for loan losses | \$<br>2,808,005 | \$      | 2,909,589 |                          |  |
| (1) Includes loans held for sale          | \$<br>38,693    | \$      | 9,348     |                          |  |

<sup>(2)</sup> Loans in process represents the undisbursed portion of construction and land development loans.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### **Asset Quality**

Reports listing all delinquent loans (loans 30 or more days delinquent), classified assets and real estate owned are reviewed by management and our Board of Directors no less frequently than quarterly. The procedures we take with respect to delinquencies vary depending on the nature of the loan, period and cause of delinquency and whether the borrower is habitually delinquent. When a borrower fails to make a required payment on a loan, we take a number of steps to have the borrower cure the delinquency and restore the loan to current status. In the event payment is not then received or the loan not otherwise satisfied, collection letters are sent and telephone calls are generally made. If the loan is still not brought current or satisfied and it becomes necessary for us to take legal action, which typically occurs after a loan is 90 days or more delinquent, we will commence recovery proceedings against the property securing the loan. If a legal action is instituted and the loan is not brought current, paid in full, or refinanced before the recovery sale, the property securing the loan generally is sold and, if purchased by us, becomes real estate owned or a repossessed asset.

During 2007, our levels of delinquent loans, nonperforming loans (loans 90 or more days delinquent) and impaired loans increased significantly due to deterioration in the nation s economic conditions. Further deterioration occurred during the three months ended March 31, 2008, which negatively impacted our asset quality. Our current levels of delinquent, nonperforming and impaired loans are primarily attributable to the continued deterioration in the real estate market and the economy in general. We have been further impacted by the erosion of property values and an overall increase in housing inventory (both developed lots and completed houses) in many of the areas of the country in which we do business and where the collateral for our loans reside. Additionally, significantly tightened credit standards have made it more difficult for potential borrowers to obtain financing and for current borrowers to refinance existing loans. Furthermore, we have tightened credit policies and limited our exposure in selected business lines and geographic markets.

Delinquent Loans. The following table shows loans delinquent 30 89 days in our loan portfolio as of the dates indicated:

(Dollars in thousands) March 31, 2008 December 31, 2007

| (Dollars in thousands)                     | March 31, 2008 |        | <b>December 31, 2007</b> |        |
|--|----------------|--------|--------------------------|--------|
| One-to-four family residential             | \$             | 4,886  | \$                       | 5,798  |
| Second mortgage residential                |                | 1,309  |                          | 1,499  |
| Multi-family residential                   |                |        |                          | 2,019  |
| Commercial real estate                     |                | 1,712  |                          | 5,268  |
| Land and land development                  |                | 11,616 |                          | 15,997 |
| Residential construction                   |                | 14,652 |                          | 8,263  |
| Agriculture - real estate                  |                | 177    |                          | 4,723  |
| Business                                   |                | 10,179 |                          | 3,247  |
| Agriculture - operating                    |                | 323    |                          | 93     |
| Consumer                                   |                | 4,250  |                          | 5,560  |
| Total delinquent loans                     | \$             | 49,104 | \$                       | 52,467 |
| Delinquent loans as a percentage of        |                |        |                          |        |
| net loans before allowance for loan losses |                | 1.70%  | %                        | 1.76%  |
|  | 25             |        |                          |        |

TierOne Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

*Nonperforming Loans and Real Estate Owned.* The following table sets forth information regarding nonperforming loans (90 or more days delinquent), real estate owned and troubled debt restructurings. It is our policy to cease accruing interest on loans contractually delinquent 90 days or more and charge-off all accrued interest. We did not have any accruing loans 90 days or more past due at the dates shown.

| (Dollars in thousands)  | Ma | arch 31, 2008 | Decen | nber 31, 2007 |
|---|----|---------------|-------|---------------|
| Nonperforming loans:  |    |               |       |               |
| One-to-four family residential  | \$ | 4,759         | \$    | 7,029         |
| Second mortgage residential   |    | 412           |       | 487           |
| Multi-family residential  |    | 603           |       | 603           |
| Commercial real estate  |    | 4,199         |       | 590           |
| Land and land development   |    | 44,062        |       | 38,708        |
| Residential construction  |    | 49,637        |       | 57,709        |
| Commercial construction   |    | 19,184        |       | 19,184        |
| Agriculture - real estate   |    | 313           |       | 159           |
| Business  |    | 1,215         |       | 1,268         |
| Agriculture - operating   |    | 147           |       | 134           |
| Consumer  |    | 2,600         |       | 2,619         |
| Total nonperforming loans (1)   |    | 127,131       |       | 128,490       |
| Real estate owned and repossessed assets, net (2)   |    | 12,790        |       | 6,405         |
| Total nonperforming assets  |    | 139,921       |       | 134,895       |
| Troubled debt restructurings  |    | 16,217        |       | 19,569        |
| Total nonperforming assets and troubled debt restructurings                                 | \$ | 156,138       | \$    | 154,464       |
| Total nonperforming loans as a percentage of net loans                                      |    | 4.40%         |       | 4.32%         |
| Total nonperforming assets as a percentage of total assets                                  |    | 4.14%         |       | 3.81%         |
| Total nonperforming assets and troubled debt restructurings as a percentage of total assets |    | 4.62%         |       | 4.37%         |

March 31, 2008 December 31, 2007

- (1) Includes loans held for sale which are 90 days or more delinquent.
- (2) Real estate owned and repossessed assets balances are shown net of related loss allowances. Includes both real property and other repossessed collateral.

*Nonperforming Loans.* At March 31, 2008, nonperforming loans totaled \$127.1 million, a decrease of \$1.4 million, or 1.1%, compared to \$128.5 million at December 31, 2007. The change in the nonperforming loans is primarily attributable to the following:

**Residential Construction Loans.** Due to the continued erosion of housing values and increased housing inventory in several markets throughout the country, especially Nevada and Florida, we have, and may continue to experience, increased levels of nonperforming residential construction loans. At March 31, 2008 we had classified \$49.6 million of our total residential construction loans as nonperforming, of which \$17.3 million relate to loans collateralized by property in Florida.

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### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

During the three months ended March 31, 2008 and December 31, 2007, we charged off \$23.0 million and \$25.5 million of TransLand-related residential construction loans, respectively. TransLand- related loan charge offs were due in large part to a decline in the estimated fair value of undeveloped residential lots.

At March 31, 2008, we had four residential development construction loans totaling \$10.3 million in the Las Vegas, Nevada area which were classified as nonperforming.

Land and Land Development. Our nonperforming land development loans at March 31, 2008 totaled \$44.1 million which consisted of 16 residential land development properties. Of the 16 nonperforming residential land development properties, five projects were located in the Las Vegas, Nevada area which totaled \$38.5 million, six projects were located in Nebraska totaling \$2.8 million, one project in the Minneapolis, Minnesota area totaling \$1.5 million, one project in Illinois totaling \$1.2 million and three projects in Florida totaling \$93.000.

Commercial Construction. Nonperforming commercial construction loans totaled \$19.2 million at March 31, 2008. This balance relates to one upscale, 113-unit condominium project located within a suburban area of Las Vegas, Nevada. The multi-phase project, with units in various stages of construction including the substantially completed 33-unit first phase, was funded by the Bank and three other financial institutions with total committed loans by all institutions of \$84.8 million. Many of the units were under contract for purchase prior to the commencement of the construction project.

*Impaired Loans*. Included in the preceding table, within nonperforming loans and troubled debt restructurings, are impaired loans of \$146.8 million and \$125.9 million at March 31, 2008 and December 31, 2007, respectively. At March 31, 2008, impaired loans consisted primarily of \$61.3 million of land and land development loans, \$54.6 million of residential construction loans and \$22.8 million of commercial construction loans.

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# **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

Real Estate Owned and Repossessed Assets. When we acquire real estate owned property or other assets through foreclosure, deed in lieu of foreclosure or repossession, it is initially recorded at the lower of the recorded investment in the corresponding loan or the fair value of the related assets at the date of foreclosure, less costs to sell. If there is a further deterioration in value, we provide for a specific valuation allowance and charge operations for the decline in value. We generally obtain an appraisal or broker s price opinion on all real estate subject to foreclosure

proceedings prior to the time of foreclosure. It is our policy to require appraisals on a periodic basis on foreclosed properties as well as conduct inspections of such properties.

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## **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

Real Estate Owned and Repossessed Asset Activity. The following table sets forth the activity of our real estate owned and repossessed assets for the periods indicated:

#### Three Months Ended March 31,

| (Dollars in thousands)                | 2008            | 2007  |
|---------------------------------------|-----------------|-------|
| Balance at beginning of period        | \$<br>6,405 \$  | 5,264 |
| Loan foreclosures and other additions | 6,991           | 1,846 |
| Sales                                 | (463)           | (520) |
| Provisions for losses                 | (125)           | (71)  |
| Net loss on disposal                  | (18)            | (5)   |
| Balance at end of period              | \$<br>12,790 \$ | 6,514 |

At March 31, 2008, real estate owned consisted primarily of 36 residential properties totaling \$9.9 million and three commercial properties totaling \$2.8 million.

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## **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

Allowance for Loan Losses. The activity in the allowance for loan losses during the three months ended March 31, 2008 and 2007 is summarized in the following table:

#### At or for the Three Months Ended March 31,

| (Dollars in thousands)  | 2008            | 2007   |
|---|-----------------|--------|
| Allowance for loan losses at beginning of period Charge-offs: | \$<br>66,540 \$ | 33,129 |

## At or for the Three Months Ended March 31.

| One-to-four family residential                            | (4,729)         | (20)        |
|---|-----------------|-------------|
| Second mortgage residential                               | (64)            | (35)        |
| Land and land development                                 | (2,032)         | ` <u></u> ´ |
| Commercial real estate                                    |                 | (90)        |
| Residential construction                                  | (20,708)        | (172)       |
| Commercial construction                                   | (150)           |             |
| Business  | (485)           | (90)        |
| Consumer  | (599)           | (467)       |
| Total charge-offs   | (28,767)        | (874)       |
| Recoveries on loans previously charged-off                | 306             | 183         |
| Change in reserve for unfunded loan commitments           | 488             |             |
| Provision for loan losses                                 | 39,940          | 1,468       |
| Allowance for loan losses at end of period                | \$<br>78,507 \$ | 33,906      |
| Allowance for loan losses as a percentage                 |                 |             |
| of net loans  | 2.72%           | 1.11%       |
| Allowance for loan losses as a percentage of              |                 |             |
| nonperforming loans                                       | 61.75%          | 84.16%      |
| Ratio of net charge-offs during the period as a           |                 |             |
| percentage of average loans outstanding during the period | 3.98%           | 0.09%       |

We generally discontinue funding of loans which become nonperforming or are deemed impaired unless additional funding is required to protect the asset. In addition, due to certain laws and regulations in selected states, some additional funding may be required. Our reserve for unfunded loan commitments was \$2.2 million at March 31, 2008 compared to \$2.7 million at December 31, 2007. Our reserve for unfunded loan commitments at March 31, 2008 represents potential future losses associated with unfunded loan commitments. We charged-off \$24.4 million of our allowance for loan losses related to loans which were reclassified to loans held for sale at March 31, 2008.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 9 Mortgage Servicing Rights

On January 1, 2007, we adopted SFAS No. 156, Accounting for Servicing of Financial Assets an Amendment of FASB Statement No. 140 (SFAS No. 156). In accordance with SFAS No. 156, we utilize the amortization method for all of our mortgage servicing right assets, thus, carrying our mortgage servicing rights at the lower of cost or market (fair value). Under the amortization method, we amortize mortgage servicing rights in proportion to and over the period of net servicing income. Income generated as a result of new servicing assets is reported as net gain on sale of loans in the Consolidated Statements of Operations. Loan servicing fees, net of amortization of mortgage servicing rights, is recorded in fees and service charges in the Consolidated Statements of Operations.

We primarily service one-to-four family residential mortgage loans that comprise a single class of servicing assets. We obtain mortgage servicing right assets when we deliver loans, both originated and purchased, as an agent into the secondary market on a servicing-retained basis. Initial fair value of the servicing right is calculated by a discounted cash flow model based on market value assumptions at the time of origination.

The balance of capitalized mortgage servicing rights, net of valuation allowances, at March 31, 2008 and December 31, 2007 was \$15.5 million and \$14.5 million, respectively. The following are the key assumptions used in measuring the fair values of capitalized mortgage servicing rights and the sensitivity of the fair values to changes in those assumptions:

(Dollars in thousands) March 31, 2008 December 31, 2007

| Serviced loan portfolio balance    | \$1,530,145     | \$1,459,498    |
|------------------------------------|-----------------|----------------|
| Fair value                         | \$7,023         | \$8,310        |
| Prepayment speed                   | 6.66% - 43.16%  | 6.62% - 26.07% |
| Weighted average prepayment speed  | 13.15%          | 10.37%         |
| Fair value with 10% adverse change | \$16,284        | \$17,860       |
| Fair value with 20% adverse change | \$15,595        | \$17,166       |
| Discount rate                      | 10.00% - 13.00% | 9.50% - 13.00% |
| Weighted average discount rate     | 10.58%          | 10.63%         |
| Fair value with 10% adverse change | \$16,417        | \$17,866       |
| Fair value with 20% adverse change | \$15,842        | \$17,178       |

The sensitivity of the fair values is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a variation in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear. Also, in the table, the effect of a variation in a particular assumption on the fair value of the mortgage servicing rights is calculated without changing any other assumption. In reality, changes in one assumption may result in changes in another that might magnify or counteract the sensitivities.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Mortgage Servicing Right Activity. The following table summarizes mortgage servicing right activity including amortization expense:

# Three Months Ended March 31,

| (Dollars in thousands)                | 2008            | 2007   |
|---------------------------------------|-----------------|--------|
| Balance at beginning of period        | \$<br>14,530 \$ | 12,467 |
| Mortgage servicing rights capitalized | 2,347           | 812    |
| Amortization expense                  | (1,210)         | (736)  |
| Valuation adjustment                  | (206)           | (23)   |
| Balance at end of period              | \$<br>15,461 \$ | 12,520 |

*Mortgage Servicing Right Valuation Allowance.* The valuation allowance on mortgage servicing rights is summarized in the following table for the periods presented:

# Three Months Ended March 31,

| (Dollars in thousands)  | 2008              | 2007 |
|---|-------------------|------|
| Balance at beginning of period<br>Changes in mortgage servicing valuation reserve | \$<br>\$<br>(206) | (23) |
| Balance at end of period  | \$<br>(206) \$    | (23) |

We evaluate the fair value of mortgage servicing rights on a quarterly basis using current prepayment speeds, cash flow and discount rate estimates. Changes in these estimates impact fair value and could require us to record a valuation allowance or recovery. The amortization expense and valuation adjustment are recorded as a reduction of fees and service charges in the accompanying Consolidated Statements of Operations.

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 10 Deposits

Deposit Composition. Deposits at March 31, 2008 and December 31, 2007 are summarized in the following table:

|  | March 31                     | March 31, 2008 |                              |           |  |
|--|------------------------------|----------------|------------------------------|-----------|--|
| (Dollars in thousands)                                       | Weighted<br>Average<br>Rates | Amount         | Weighted<br>Average<br>Rates | Amount    |  |
| Transaction accounts:  |                              |                |                              |           |  |
| Noninterest-bearing checking                                 | % \$                         | 153,225        | % \$                         | 164,275   |  |
| Savings  | 2.06                         | 206,325        | 3.55                         | 188,613   |  |
| Interest-bearing checking                                    | 0.83                         | 343,378        | 1.12                         | 328,267   |  |
| Money market   | 1.68                         | 359,975        | 2.81                         | 350,276   |  |
| Total transaction accounts                                   | 1.24                         | 1,062,903      | 1.96                         | 1,031,431 |  |
| Total transaction accounts as a percentage of total deposits |                              | 45.12%         |                              | 42.44%    |  |
| Time deposits:   |                              |                |                              |           |  |
| 0.00% to 0.99%   |                              | 3              |                              | 20        |  |
| 1.00% to 1.99%   |                              | 98             |                              | 101       |  |
| 2.00% to 2.99%   |                              | 130,146        |                              | 3,879     |  |
| 3.00% to 3.99%   |                              | 162,879        |                              | 129,910   |  |
| 4.00% to 4.99%   |                              | 409,096        |                              | 398,325   |  |
| 5.00% to 5.99%   |                              | 590,614        |                              | 866,878   |  |
| Total time deposits  | 4.65                         | 1,292,836      | 4.96                         | 1,399,113 |  |
| Total time deposits as a                                     |                              |                |                              |           |  |
| percentage of total deposits                                 |                              | 54.88%         |                              | 57.56%    |  |
| Total deposits   | 3.11% \$                     | 2,355,739      | 3.69% \$                     | 2,430,544 |  |

Time Deposit Maturity. The scheduled maturities of time deposits at March 31, 2008 are presented in the following table:

| (Dollars in thousands)                       | Amount          | Percent |
|--|-----------------|---------|
| Amount Maturing During the 12 Months Ending: |                 |         |
| March 31, 2009                               | \$<br>1,220,371 | 94.40 % |
| March 31, 2010                               | 49,430          | 3.82    |
| March 31, 2011                               | 9,602           | 0.74    |
| March 31, 2012                               | 8,162           | 0.63    |
| March 31, 2013                               | 5,126           | 0.40    |

Note 10 Deposits 26

| (Dollars in thousands) |    | Amount    | Percent  |
|------------------------|----|-----------|----------|
| Thereafter             |    | 145       | 0.01     |
| Total time deposits    | \$ | 1,292,836 | 100.00 % |
|                        | 33 |           |          |

### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

*Time Deposits of \$100,000 or More.* The following table shows the maturities of our time deposits of \$100,000 or more at March 31, 2008 by the time remaining to maturity. We did not have any brokered time deposits at March 31, 2008.

| (Dollars in thousands)                    | Amount        | Weighted<br>Average Rate |
|---|---------------|--------------------------|
| Amount Maturing During the Quarter Ended: |               | _                        |
| June 30, 2008                             | \$<br>127,571 | 5.15%                    |
| September 30, 2008                        | 111,704       | 4.64                     |
| December 31, 2008                         | 57,769        | 4.73                     |
| March 31, 2009                            | 29,489        | 3.73                     |
| Thereafter                                | 14,228        | 4.62                     |
| Total time deposits of \$100,000 or more  | \$<br>340,761 | 4.77%                    |

#### Note 11 FHLBank Topeka Advances and Other Borrowings

At March 31, 2008 and December 31, 2007, we were indebted on notes as shown in the following table:

| (Dollars in thousands)                  | Mar | rch 31, 2008 | <b>December 31, 2007</b> |         |  |
|---|-----|--------------|--------------------------|---------|--|
| Permanent fixed-rate notes payable to   |     |              |                          |         |  |
| the FHLBank Topeka                      | \$  | 9,076        | \$                       | 9,195   |  |
| Convertible fixed-rate notes payable to |     |              |                          |         |  |
| the FHLBank Topeka                      |     | 600,000      |                          | 625,000 |  |
| Retail repurchase agreements            |     | 27,989       |                          | 24,165  |  |
| Junior subordinated debentures          |     | 30,928       |                          | 30,928  |  |
| Total FHLBank Topeka advances and       |     |              |                          |         |  |
| other borrowings                        | \$  | 667,993      | \$                       | 689,288 |  |
| Weighted average interest rate          |     | 4.419        | 6                        | 4.50%   |  |

The convertible fixed-rate notes are convertible to adjustable-rate notes at the option of the FHLBank Topeka (FHLBank). The line of credit with the FHLBank expires in November 2008. We expect the line of credit agreement to be renewed in the ordinary course of business due to our current blanket collateral agreement with the FHLBank.

Pursuant to our blanket collateral agreement with the FHLBank, such advances are secured by our qualifying residential, multi-family residential and commercial real estate mortgages, residential construction, commercial construction and agricultural real estate loans. Under our blanket collateral agreement with the FHLBank, our borrowing capacity at March 31, 2008 was \$804.6 million. Other qualifying collateral can be pledged in the event additional borrowing capacity is required.

## TierOne Corporation and Subsidiaries **Notes to Consolidated Financial Statements**

(Unaudited)

Our retail repurchase agreements are primarily collateralized by U.S. Government and agency and municipal obligations (investment securities).

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#### **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements** (Unaudited)

#### Note 12 Unrecognized Tax Benefits

We adopted FIN 48 on January 1, 2007 and, as a result, recognized no material adjustment in our liability for unrecognized tax benefits. Unrecognized tax benefits, excluding interest and penalties, were \$724,000 at March 31, 2008. Unrecognized tax benefits of \$150,000 and interest and penalties of \$87,000 would favorably affect our effective tax rate if recognized in future periods. Unrecognized tax benefits of \$543,000 are related to our UNFC acquisition and would reduce other intangible assets if recognized in future periods. The following table summarizes our unrecognized tax benefits for the three months ended March 31, 2008:

| (Dollars in thousands)   | cognized Tax<br>Benefits |
|--|--------------------------|
| Unrecognized tax benefits at December 31, 2007   | \$<br>4,336              |
| Changes in unrecognized tax benefits for the three months ended:   |                          |
| March 31, 2008   | (119)                    |
| Changes in unrecognized tax benefits related to deferred loan fees due to a change in a tax accounting method approved by the Internal Revenue Service | (3,493)                  |
| Unrecognized tax benefits at March 31, 2008  | \$<br>724                |

Any interest and penalties related to uncertain tax positions are recorded in income tax expense in the Consolidated Statements of Operations. At March 31, 2008, we had approximately \$87,000 of accrued interest payable related to uncertain tax positions recorded in our Consolidated Statements of Financial Condition.

We anticipate that a reduction in unrecognized tax benefits of up to \$566,000 is reasonably possible during the next 12 months. This potential reduction is primarily attributable to the expiration of the statute of limitations related to the 2004 tax period.

The tax years of 2004 through 2007 remain open for examination by federal and state taxing authorities.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

#### Note 13 Fair Value Measurements

Effective January 1, 2008, we adopted the provisions of SFAS No. 157, *Fair Value Measurements*, for financial assets and financial liabilities. In accordance with FASB Staff Position No. 157-2, *Effective Date of FASB Statement No. 157*, we will delay application of SFAS No. 157 for non-financial assets and non-financial liabilities until January 1, 2009. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements.

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (a) independent, (b) knowledgeable, (c) able to transact, and (d) willing to transact.

SFAS No. 157 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity s own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, SFAS No. 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs.

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

The fair value hierarchy is as follows:

**Level 1 Inputs** Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

**Level 2 Inputs** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

**Level 3 Inputs** Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity s own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may included amounts to reflect counterparty credit quality and creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. Our valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes our valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of our financial assets and financial liabilities carried at fair value effective January 1, 2008.

The following disclosures exclude certain nonfinancial assets and liabilities which are deferred under the provisions of FASB Staff Position 157-2. These include foreclosed real estate, long-lived assets, goodwill and core deposit premiums, which are all written down to fair value upon impairment. The FASB s deferral is intended to allow additional time to consider the effect of various implementation issues relating to these non-financial instruments and defers disclosures under SFAS No. 157 until January 1, 2009.

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#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

#### Valuation methods for instruments measured at fair value on a recurring basis

The following is a description of our valuation methodologies used for instruments measured at fair value on a recurring basis:

*Investment Securities, Available for Sale* This portfolio comprises the majority of the assets which we record at fair value. Securities classified as available for sale, which include U.S. Government securities and agency obligations, corporate securities and Asset Management Fund, are priced utilizing observable data from an active market. These measurements are classified as Level 1.

Municipal obligations, mortgage-backed securities and agency equity securities are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. These model and matrix measurements are classified as Level 2 in the fair value hierarchy.

*Derivatives.* Our derivative instruments are loan commitments and forward loan sales related to personal mortgage loan origination activity. The fair values of mortgage loan commitments and forward sales contracts are based on quoted prices for similar loans in the secondary market. However, these prices are adjusted by a factor which considers the likelihood that the commitment will ultimately result in a closed loan. Based on the unobservable nature of this adjustment, these measurements are classified as Level 3. The fair value of derivatives was \$544,000 and \$136,000 at March 31, 2008 and December 31, 2007, respectively. The \$408,000 change in the fair value amount is included in the gain on the sale of loans in the accompanying Consolidated Statements of Operations.

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of March 31, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

(Dollars in thousands)

Level 1 Level 2 Level 3 Total Fair
Inputs Inputs Inputs Value

| Securities, available for sale:                 |               |              |           |               |
|---|---------------|--------------|-----------|---------------|
| Mortgage-backed securities                      | \$<br>        | \$<br>5,621  | \$<br>    | \$<br>5,621   |
| U.S. Government securities and                  |               |              |           |               |
| agency obligations                              | 93,948        |              |           | 93,948        |
| Corporate securities                            | 4,719         |              |           | 4,719         |
| Municipal obligations                           |               | 13,572       |           | 13,572        |
| Agency equity securities                        |               | 440          |           | 440           |
| Asset Management Fund - ARM Fund                | 5,752         |              |           | 5,752         |
| Total investment securities, available for sale | 104,419       | 19,633       |           | 124,052       |
| SFAS No. 133 derivatives:                       |               |              |           |               |
| Loan commitments                                |               |              | 951       | 951           |
| Forward loan sales                              |               |              | (407)     | (407)         |
| Total SFAS No. 133 derivatives                  |               |              | 544       | 544           |
| Total assets measured at fair value             | \$<br>104,419 | \$<br>19,633 | \$<br>544 | \$<br>124,596 |

#### Valuation methods for instruments measured at fair value on a nonrecurring basis

The following is a description of our valuation methodologies used for other financial instruments measured at fair value on a nonrecurring basis. Except as noted below for impaired loans, no fair value adjustments on these instruments were recognized in the current period.

Collateral Dependent Impaired Loans. While the overall loan portfolio is not carried at fair value, adjustments are recorded on certain loans to reflect partial write-downs that are based on the value of the underlying collateral. In determining the value of real estate collateral, we rely on external appraisals and assessment of property values by our internal staff. In the case of non-real estate collateral, reliance is placed on a variety of sources, including external estimates of value and judgments based on the experience and expertise of internal specialists. Because many of these inputs are not observable, the measurements are classified as Level 3. The carrying value of these impaired loans was \$146.8 million at March 31, 2008. Charge-offs on impaired loans during the current quarter were \$28.8 million, and the related allowance increased by \$7.4 million.

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

**Loans Held for Sale.** Loans held for sale are carried at the lower of cost or market value. The portfolio consists primarily of fixed rate single-family residential real estate loans and single-family residential construction loans.

In determining the value of residential construction loans held for sale, we rely on external appraisals and assessment of property values by our internal staff. Because many of these inputs are not observable, the measurements are classified as Level 3. All of these residential construction loans classified as held for sale were reclassified from held to maturity as of March 31, 2008.

Single-family residential real estate loans loan measurements are based on quoted market prices for similar loans in the secondary market. These measurements are classified as Level 2 as they utilize quoted market prices for similar assets in an active market.

**FHLBank Topeka Stock** At March 31, 2008, we held \$66.6 million of FHLBank Topeka stock which represents our carrying value which is approximately equal to fair value. Fair value measurements for these securities are classified as Level 3 based on their undeliverable nature related to credit risk.

Mortgage Servicing Rights. We initially measure our mortgage servicing rights at fair value, and amortize them over the period of estimated net servicing income. They are periodically assessed for impairment based on fair value at the reporting date. Mortgage servicing rights do not trade in an active market with readily observable prices. Accordingly, the fair value is estimated based on a valuation model which calculates the present value of estimated future net servicing income. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimates of prepayment speeds, market discount rates, cost to service, float earnings rates and

other ancillary income, including late fees. The fair value measurements are classified as Level 3. A valuation allowance of \$206,000 was recorded as a reduction of fees and services charges in the first quarter of 2008. The valuation allowance was zero at December 31, 2007.

Effective January 1, 2008, we adopted the provisions of SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115.* SFAS No. 159 allows us to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value measurement option has been elected are reported in earnings at each subsequent reporting date. The fair value option (a) may be applied instrument by instrument, with certain exceptions, thus we may record identical financial assets and liabilities at fair value or by another measurement basis permitted under generally accepted accounting principals, (b) is irrevocable (unless a new election date occurs) and (c) is applied only to entire instruments and not to portions of instruments. Adoption of SFAS No. 159 on January 1, 2008 did not have a material impact on our consolidated financial statements.

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## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

#### **Note 14 Current Accounting Pronouncements**

For a discussion regarding accounting pronouncements, interpretations, exposure drafts and other formal accounting guidance and the impact of these on our financial condition and results of operations, reference is made to our Annual Report on Form 10-K for the year ended December 31, 2007. The following discussion identifies certain recently issued accounting guidance.

#### **Statements of Financial Accounting Standards**

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51 (SFAS No. 160). The objective of this statement is to improve the relevance, comparability and transparency of the financial information that a reporting entity provides in its consolidated financial statements by establishing accounting and reporting standards. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. We do not anticipate that the adoption of SFAS No. 160 will have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations* (SFAS No. 141R). The objective of this statement is to improve the relevance, representational faithfulness and comparability of the information that a reporting entity provides in its financial reports about a business combination and its effects. SFAS No. 141R establishes principles and requirements for how the acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree, recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133 (SFAS No. 161). The objective of this statement is to enhance disclosures to provide adequate information about how derivative and hedging activities affect an entity s financial position, financial performance and cash flows. This statement requires enhanced disclosures about an entity s derivative and hedging activities and thereby improves the transparency of financial reporting. Under SFAS No. 161, entities will be required to provide enhanced disclosures about how and why an entity utilizes derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations and how derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years beginning after November 15, 2008. We do not anticipate that the adoption of SFAS No. 161 will have a material impact on our consolidated financial statements.

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#### Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations.

The following is a discussion and analysis of the Company s financial condition and results of operations including information on the Company s critical accounting policies, asset/liability management, liquidity and capital resources and contractual obligations. Information contained in this Management s Discussion and Analysis should be read in conjunction with the disclosure regarding Forward-Looking Statements and the risk factors described in Part 2, Item 1A of this Quarterly Report on Form 10-Q.

#### General

TierOne Bank (Bank), a subsidiary of TierOne Corporation (Company), is a \$3.4 billion federally chartered stock savings bank headquartered in Lincoln, Nebraska. Established in 1907, the Bank offers customers a wide variety of full-service consumer, commercial and agricultural banking products and services through a network of 69 banking offices located in Nebraska, Iowa and Kansas and nine loan production offices located in Arizona, Colorado, Florida, Minnesota, Nevada and North Carolina. Product offerings include residential, commercial and agricultural real estate loans; consumer, construction, business and agricultural operating loans; warehouse mortgage lines of credit; consumer and business checking and savings plans; investment and insurance services; and telephone and internet banking.

Our results of operations are dependent primarily on net interest income, which is the difference between the interest earned on our assets, primarily our loan and securities portfolios, and our cost of funds, which consists of the interest paid on our deposits and borrowings. Our net income is also affected by our provision for loan losses, noninterest income, noninterest expense and income tax expense. Noninterest income generally includes fees and service charges, debit card fees, net income from real estate operations, net gain on sales of investment securities, loans held for sale and real estate owned and other operating income. Noninterest expense consists of salaries and employee benefits, occupancy, data processing, advertising and other operating expense. Our earnings are significantly affected by general economic and competitive conditions, particularly changes in market interest rates and U.S. Treasury yield curves, governmental policies and actions of regulatory authorities.

As used in this report, unless the context otherwise requires, the terms we, us, or our refer to the Company and the Bank.

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#### **Recent Developments**

**Termination of Acquisition Agreement.** On May 17, 2007, the Company, CapitalSource Inc. and CapitalSource TRS Inc. entered into and announced an Agreement and Plan of Merger ( Merger Agreement ). On March 20, 2008, the Board of Directors of the Company terminated the Merger Agreement. Pursuant to the terms of the Merger Agreement, either party had the right to terminate the Merger Agreement if the proposed merger was not completed by February 17, 2008. No termination fee was payable by either company as a result of the termination of the Merger Agreement.

#### Comparison of Financial Condition at March 31, 2008 and December 31, 2007

#### **Assets**

*General.* Our total assets were \$3.4 billion at March 31, 2008, a decrease of \$161.2 million, or 4.6%, compared to \$3.5 billion at December 31, 2007.

Cash and Cash Equivalents. Our cash and cash equivalents totaled \$223.4 million at March 31, 2008, a decrease of \$18.0 million, or 7.5%, compared to \$241.5 million at December 31, 2007. The decrease was primarily attributable to decreases in deposits and FHLBank advances which were partially offset by a decrease in net loans.

*Investment Securities.* Our available for sale investment securities totaled \$118.4 million at March 31, 2008, a decrease of \$12.1 million, or 9.2%, compared to \$130.5 million at December 31, 2007. During the three months ended March 31, 2008 proceeds from maturing investment securities totaled \$110.1 million which were partially offset by security purchases of \$97.3 million. The securities purchased during 2008 were primarily agency obligations that were purchased to collateralize deposits.

*Mortgage-Backed Securities.* Our mortgage-backed securities, all of which are recorded as available for sale, totaled \$5.6 million at March 31, 2008, a decrease of \$1.1 million, or 16.0%, compared to \$6.7 million at December 31, 2007. The decrease in our mortgage-backed securities was the result of \$1.1 million of principal payments received during the three months ended March 31, 2008.

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*Loans Receivable.* Net loans totaled \$2.9 billion at March 31, 2008, a decrease of \$89.6 million, or 3.0%, compared to \$3.0 billion at December 31, 2007. During the three months ended March 31, 2008, we originated \$332.1 million of loans (exclusive of warehouse mortgage lines of credit) and purchased \$127.0 million of loans. These increases were offset by \$458.9 million of principal repayments and charge-offs

and \$135.8 million of loan sales. The following table details the composition of our loan portfolio at the dates indicated:

| (Dollars in thousands)             | М  | arch 31, 2008 | Dec | eember 31, 2007 | (  | Increase<br>(Decrease) | % Change |
|------------------------------------|----|---------------|-----|-----------------|----|------------------------|----------|
| One-to-four family residential (1) | \$ | 316,680       | \$  | 314,623         | \$ | 2,057                  | 0.65%    |
| Second mortgage residential        |    | 90,218        |     | 95,477          |    | (5,259)                | (5.51)   |
| Multi-family residential           |    | 151,452       |     | 106,678         |    | 44,774                 | 41.97    |
| Commercial real estate             |    | 335,294       |     | 370,910         |    | (35,616)               | (9.60)   |
| Land and land development (1)      |    | 458,551       |     | 473,346         |    | (14,795)               | (3.13)   |
| Residential construction (1)       |    | 444,209       |     | 513,560         |    | (69,351)               | (13.50)  |
| Commercial construction            |    | 501,886       |     | 540,797         |    | (38,911)               | (7.20)   |
| Agriculture - real estate          |    | 91,334        |     | 91,068          |    | 266                    | 0.29     |
| Business                           |    | 253,217       |     | 252,712         |    | 505                    | 0.20     |
| Agriculture - operating            |    | 93,808        |     | 100,365         |    | (6,557)                | (6.53)   |
| Warehouse mortgage lines of credit |    | 86,404        |     | 86,081          |    | 323                    | 0.38     |
| Consumer                           |    | 384,468       |     | 397,247         |    | (12,779)               | (3.22)   |
| Total loans                        |    | 3,207,521     |     | 3,342,864       |    | (135,343)              | (4.05)   |
| Unamortized premiums, discounts    |    |               |     |                 |    |                        |          |
| and deferred loan fees             |    | 9,584         |     | 9,451           |    | 133                    | 1.41     |
| Loans in process (2):              |    |               |     |                 |    |                        |          |
| Land and land development          |    | (76,619)      |     | (84,765)        |    | 8,146                  | (9.61)   |
| Residential construction           |    | (114,652)     |     | (139,514)       |    | 24,862                 | (17.82)  |
| Commercial construction            |    | (139,322)     |     | (151,907)       |    | 12,585                 | (8.28)   |
| Net loans                          | \$ | 2,886,512     | \$  | 2,976,129       | \$ | (89,617)               | (3.01)%  |
| (1) Includes loans held for sale   | \$ | 38,693        | \$  | 9,348           | \$ | 29,345                 | 313.92%  |

<sup>(2)</sup> Loans in process represents the undisbursed portion of construction and land development loans.

At March 31, 2008, the outstanding balance (net of loans in process) of our residential construction loans was \$329.6 million, a decrease of \$44.5 million, or 11.9%, compared to \$374.0 million at December 31, 2007. The outstanding balance of our land and land development loans was \$381.9 million at March 31, 2008, a decrease of \$6.6 million, or 1.7%, compared to \$388.6 million at December 31, 2007. The outstanding balance (net of loans in process) of our commercial construction loans was \$362.6 million at March 31, 2008, a decrease of \$26.3 million, or 6.8%, compared to \$388.9 million at December 31, 2007.

The decrease in net loans at March 31, 2008 was primarily attributable to a decrease in loan originations and purchases, loan payoffs and periodic payments on loans. We have also tightened our credit policies and reduced our exposure in selected business lines and geographic markets due to the continued deterioration in these real estate markets and the economy in general.

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Loan Portfolio Concentration by State. The following table details the concentration of our total loan portfolio by state at the dates indicated:

| (Dollars in thousands)                  | At I | March 31, 2008 | % At      | December 31, 2007 | %      |
|---|------|----------------|-----------|-------------------|--------|
| Within our Primary Lending Market Area: |      |                |           |                   |        |
| Nebraska                                | \$   | 1,344,190      | 41.91% \$ | 1,367,659         | 40.91% |
| Nevada                                  |      | 239,903        | 7.48      | 247,260           | 7.40   |
| Colorado                                |      | 229,171        | 7.14      | 237,441           | 7.10   |
| Florida                                 |      | 135,874        | 4.24      | 168,765           | 5.05   |
| Arizona                                 |      | 166,229        | 5.18      | 161,339           | 4.83   |
| Minnesota                               |      | 150,521        | 4.69      | 157,985           | 4.73   |
| Iowa                                    |      | 126,663        | 3.95      | 135,885           | 4.06   |

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| (Dollars in thousands)                        | At I | March 31, 2008    | %            | At December 31, 2007 | %            |
|---|------|-------------------|--------------|----------------------|--------------|
| North Carolina<br>Kansas                      |      | 103,874<br>68,337 | 3.24<br>2.13 | 121,594<br>69,180    | 3.64<br>2.07 |
| Total within our primary lending market area  |      | 2,564,762         | 79.96        | 2,667,108            | 79.79        |
| Outside our Primary Lending Market Area:      |      |                   |              |                      |              |
| South Carolina                                |      | 101,515           | 3.16         | 103,153              | 3.09         |
| California                                    |      | 79,024            | 2.46         | 78,817               | 2.36         |
| Texas   |      | 56,390            | 1.76         | 74,390               | 2.22         |
| Illinois                                      |      | 73,806            | 2.30         | 70,891               | 2.12         |
| Oregon  |      | 33,340            | 1.04         | 37,266               | 1.11         |
| Washington                                    |      | 30,666            | 0.96         | 29,736               | 0.89         |
| Other States                                  |      | 268,018           | 8.36         | 281,503              | 8.42         |
| Total outside our primary lending market area |      | 642,759           | 20.04        | 675,756              | 20.21        |
| Total loans                                   | \$   | 3,207,521         | 100.00       | \$ 3,342,864         | 100.00       |

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*Delinquent and Nonperforming Loans by State.* The following table details our delinquent and nonperforming loans by the state, on a net loan basis, as of March 31, 2008:

| (Dollars in thousands) | Loan Balance at arch 31, 2008 | L  | oans 30 - 89 Days<br>Delinquent | Nonperforming<br>Loans | tal Delinquent and<br>Nonperforming<br>Loans |
|------------------------|-------------------------------|----|---------------------------------|------------------------|--|
| Nebraska               | \$<br>1,284,039               | \$ | 19,583                          | \$<br>14,383           | \$<br>33,966                                 |
| Nevada                 | 214,153                       |    | 14,892                          | 68,014                 | 82,906                                       |
| Colorado               | 189,795                       |    | 60                              | 50                     | 110  |
| Minnesota              | 141,368                       |    | 1,122                           | 3,795                  | 4,917  |
| Arizona                | 132,072                       |    | 571                             | 6,141                  | 6,712  |
| Florida                | 94,527                        |    | 336                             | 20,534                 | 20,870                                       |
| Iowa                   | 97,822                        |    | 255                             | 846                    | 1,101  |
| North Carolina         | 83,894                        |    | 7,462                           | 2,477                  | 9,939  |
| South Carolina         | 81,175                        |    | 1,260                           | 7,862                  | 9,122  |
| California             | 79,024                        |    | 1,182                           | 471                    | 1,653  |
| Kansas                 | 65,664                        |    | 86                              | 27                     | 113  |
| Other States           | 422,979                       |    | 2,295                           | 2,531                  | 4,826  |
| Total net loans        | \$<br>2,886,512               | \$ | 49,104                          | \$<br>127,131          | \$<br>176,235                                |

Allowance for Loan Losses. Our allowance for loan losses increased \$12.0 million, or 18.0%, to \$78.5 million at March 31, 2008 compared to \$66.5 million at December 31, 2007. During the three months ended March 31, 2008, we recorded provisions for loan losses totaling \$39.9 million and net charge-offs of \$28.5 million. Our allowance for loan losses as a percentage of nonperforming loans was 61.75% at March 31, 2008 compared to 51.79% at December 31, 2007. Our ratio of the allowance for loan losses to net loans was 2.72% and 2.24% at March 31, 2008 and December 31, 2007, respectively. The following table details our nonperforming and impaired loans for the periods presented:

| Nonperforming Loans | Impaired Loans |
|---------------------|----------------|
|                     |                |

| (Dollars in thousands)  One-to-four family residential | Nonperforming Loans |        |                      |        |           |         |                   | Impaired Loans |                      |        |           |        |  |
|--|---------------------|--------|----------------------|--------|-----------|---------|-------------------|----------------|----------------------|--------|-----------|--------|--|
|  | March 31,<br>2008   |        | December 31,<br>2007 |        | \$ Change |         | March 31,<br>2008 |                | December 31,<br>2007 |        | \$ Change |        |  |
|  | \$                  | 4,759  | \$                   | 7,029  | \$        | (2,270) | \$                | 1,763          | \$                   |        | \$        | 1,763  |  |
| Second mortgage residential                            |                     | 412    |                      | 487    |           | (75)    |                   | 51             |                      | 50     |           | 1      |  |
| Multi-family residential                               |                     | 603    |                      | 603    |           |         |                   | 603            |                      | 603    |           |        |  |
| Commercial real estate                                 |                     | 4,199  |                      | 590    |           | 3,609   |                   | 472            |                      | 482    |           | (10)   |  |
| Land and land development                              |                     | 44,062 |                      | 38,708 |           | 5,354   |                   | 61,304         |                      | 51,120 |           | 10,184 |  |
| Residential construction                               |                     | 49,637 |                      | 57,709 |           | (8,072) |                   | 54,600         |                      | 51,885 |           | 2,715  |  |
| Commercial construction                                |                     | 19,184 |                      | 19,184 |           |         |                   | 22,813         |                      | 19,184 |           | 3,629  |  |
| Agriculture - real estate                              |                     | 313    |                      | 159    |           | 154     |                   |                |                      |        |           |        |  |
| Business   |                     | 1,215  |                      | 1,268  |           | (53)    |                   | 3,586          |                      | 765    |           | 2,821  |  |
| Agriculture - operating                                |                     | 147    |                      | 134    |           | 13      |                   | 24             |                      | 24     |           |        |  |
| Consumer   |                     | 2,600  |                      | 2,619  |           | (19)    |                   | 1,538          |                      | 1,833  |           | (295)  |  |

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128,490

(1,359) \$ 146,754

125,946

20,808

\$ 127,131

Total

During 2007, our levels of delinquent loans, nonperforming loans (loans 90 or more days delinquent) and impaired loans increased significantly. We have been further impacted by the erosion of property values and an overall increase in housing inventory (both developed lots and completed houses) in many of the areas of the country in which we do business and where the collateral for our loans reside. Additionally, significantly tightened credit standards in the marketplace generally have made it more difficult for potential borrowers to obtain financing and for current borrowers to refinance existing loans.

Our allowance for loan losses related to impaired loans totaled \$32.1 million at March 31, 2008 compared to \$24.6 million at December 31, 2007. Actual losses are dependent upon future events and, as such, further changes to the level of allowance for loan losses may become necessary based on changes in economic conditions and other factors.

*FHLBank Topeka Stock.* FHLBank Topeka (FHLBank) stock totaled \$66.6 million at March 31, 2008, an increase of \$762,000, or 1.2%, compared to \$65.8 million at December 31, 2007. The increase was attributable to FHLBank dividends paid in stock received during the three months ended March 31, 2008.

**Premises and Equipment.** Premises and equipment decreased \$606,000, or 1.6%, to \$37.4 million at March 31, 2008 compared to \$38.0 million at December 31, 2007. The decrease was attributable to \$1.0 million of depreciation and amortization expense which was partially offset by \$415,000 in asset additions.

Goodwill and Other Intangible Assets. At December 31, 2007 we had \$42.1 million of goodwill that was recorded as a result of our 2004 acquisition of United Nebraska Financial Co. (UNFC). In accordance with Statement of Financial Accounting Standard (SFAS) No. 142, Goodwill and Other Intangible Assets, we test this goodwill for impairment annually during the third quarter of each year, or between annual assessment dates whenever events or significant changes in circumstances indicate that the carrying value may be impaired. We performed a goodwill impairment test as of March 31, 2008 due to adverse changes in the business climate. As a result of a decline in the market value of our common stock to levels below our book value, we determined that the entire amount of our goodwill was impaired, and we recorded a \$42.1 million goodwill impairment charge to write-off our goodwill at March 31, 2008.

*Other Intangible Assets.* Other intangible assets totaled \$6.4 million at March 31, 2008, a decrease of \$391,000, or 5.8%, compared to \$6.7 million at December 31, 2007 and relates to the core deposit intangible assets recorded as a result of the UNFC acquisition and the Marine Bank transaction. The decrease was attributable to \$391,000 in amortization during the three months ended March 31, 2008.

*Other Assets.* Other assets increased \$15.8 million, or 26.0%, to \$76.8 million at March 31, 2008 compared to \$61.0 million at December 31, 2007. Other assets consists primarily of prepaid expenses, miscellaneous receivables and other assets. The increase in other assets at March 31, 2008 was primarily attributable to federal and state tax receivables.

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#### Liabilities and Stockholders Equity

*General.* Our total liabilities were \$3.1 billion at March 31, 2008, a decrease of \$100.8 million, or 3.2%, compared to \$3.2 billion at December 31, 2007. The decline in total liabilities was attributable to decreases in deposits and FHLBank advances.

Deposits. Deposits declined \$74.8 million, or 3.1%, to \$2.4 billion at March 31, 2008 compared to December 31, 2007.

| (Dollars in thousands)                       | March 31, 2008 | 3 December 31, 2007 | Increase<br>(Decrease) | % Change |
|--|----------------|---------------------|------------------------|----------|
| Noninterest-bearing checking                 | \$ 153,225     | \$ 164,275          | \$ (11,050)            | (6.73)%  |
| Savings                                      | 206,325        | 188,613             | 17,712                 | 9.39     |
| Interest-bearing checking                    | 343,378        | 328,267             | 15,111                 | 4.60     |
| Money market                                 | 359,975        | 350,276             | 9,699                  | 2.77     |
| Time deposits                                | 1,292,836      | 1,399,113           | (106,277)              | (7.60)   |
| Total retail deposits Brokered time deposits | 2,355,739      | 2,430,544           | (74,805)               | (3.08)   |
| Total deposits                               | \$ 2,355,739   | \$ 2,430,544        | \$ (74,805)            | (3.08)%  |

Our transaction accounts (checking, savings and money market) totaled \$1.1 billion at March 31, 2008, an increase of \$31.5 million, or 3.1%, compared to \$1.0 billion at December 31, 2007. The increase in our savings accounts was attributable to a new savings account which was introduced in September 2007. The number of transaction accounts increased by 2,034 accounts, or 1.5%, to 135,434 accounts compared to 133,400 accounts at December 31, 2007. The weighted average interest rate of our transaction accounts was 1.24% at March 31, 2008 compared to 1.96% at December 31, 2007. The decrease in time deposits was primarily the result of time deposits which matured during the three months ending March 31, 2008 but were not renewed with us. The weighted average interest rate of our time deposits was 4.65% at March 31, 2008 compared to 4.96% at December 31, 2007.

FHLBank Advances and Other Borrowings. Our FHLBank advances and other borrowings totaled \$668.0 million at March 31, 2008, a decrease of \$21.3 million, or 3.1%, compared to \$689.3 million at December 31, 2007. The decrease in FHLBank advances and other borrowings at March 31, 2008 was primarily attributable to the repayment of a \$25.0 million FHLBank convertible advance as it was called by the FHLBank. We did not have an outstanding balance on our FHLBank line of credit at both March 31, 2008 and December 31, 2007. The weighted average interest rate on our FHLBank advances and other borrowings was 4.41% at March 31, 2008, a decrease of nine basis points compared to 4.50% at December 31, 2007.

Accrued Expenses and Other Liabilities. Our accrued expenses and other liabilities totaled \$29.5 million at March 31, 2008, a decrease of \$6.4 million, or 17.8%, compared to \$35.9 million at December 31, 2007. The primary items comprising accrued expenses and other liabilities are deferred compensation agreements, loan servicing payments and other miscellaneous accrued expenses.

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Stockholders Equity. At March 31, 2008, stockholders equity totaled \$285.2 million, a decrease of \$60.4 million, or 17.5%, compared to \$345.6 million at December 31, 2007. The decrease in stockholders equity was primarily the result of a net loss of \$60.9 million and cash dividends of \$1.3 million paid to our stockholders during the three months ended March 31, 2008. The decrease was partially offset by \$726,000 related to amortization of awards under the 2003 Management Recognition and Retention Plan ( MRRP ), \$624,000 related to common stock earned by participants in the Employee Stock Ownership Plan ( ESOP ) and \$513,000 related to amortization of stock options under the 2003 Stock Option Plan ( SOP ). We paid cash dividends of \$0.08 per share on March 31, 2008 to stockholders of record on March 14, 2008.

On March 20, 2008, we announced that our Board of Directors had authorized the repurchase of up to 1,797,592 shares of our outstanding common stock. There is no stated expiration date for this authorization. We did not repurchase any shares of our outstanding common stock during the three months ended March 31, 2008.

### Comparison of Operating Results for the Three Months Ended March 31, 2008 and 2007

*Net Income (Loss).* Net loss for the three months ended March 31, 2008 was \$60.9 million, or \$3.60 per diluted and basic share, compared to net income of \$9.4 million, or \$0.55 per diluted share (\$0.56 per basic share), for the three months ended March 31, 2007. The net loss for the three months ended March 31, 2008 included a non-cash, after-tax charge of \$42.1 million, or \$2.49 per share, for the write-off of our goodwill.

Our results for the three months ended March 31, 2008 were also negatively impacted by provisions for loan losses totaling \$39.9 million. Financial performance for the three months ended March 31, 2008 compared to the same period in 2007 was also negatively impacted by a decline in net interest income due to the tightening of interest rate margins and the nonaccrual of interest on nonperforming loans.

Net Interest Income. Net interest income is the most significant component of our earnings and consists of interest income on interest-earning assets offset by interest expense on interest-bearing liabilities. Changes in net interest income result from changes in volume, net interest spread and net interest margin. Volume relates to the level of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Net interest margin refers to net interest income divided by total interest-earning assets and is influenced by the level and mix of interest-earning assets and interest-bearing liabilities.

Net interest income, average interest rate spread and net interest margin for the three months ended March 31, 2008 compared to the three months ended March 31, 2007 were negatively affected by the increased balance of our nonperforming loans as we do not recognize interest income on nonperforming loans (loans 90 days or more past due). We had nonperforming loans totaling \$127.1 million and \$40.3 million at March 31, 2008 and 2007, respectively.

Net interest income before provision for loan losses totaled \$23.1 million for the three months ended March 31, 2008, a decrease of \$8.1 million, or 26.0%, compared to \$31.2 million for the three months ended March 31, 2007. The decrease in net interest income for the three months ended March 31, 2008 compared to the three months ended March 31, 2007 was primarily attributable to an 86 basis point decrease in the average yield earned on loans receivable and a \$122.3 million decline in the average balance of loans receivable.

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Our average interest rate spread for the three months ended March 31, 2008 and 2007 was 2.47% and 3.50%, respectively. The decrease in our average interest rate spread was attributable to the decrease in the average yield earned on loans receivable, an increased balance of nonperforming loans and the decrease in the average balance of loans receivable.

The average yield on interest-earning assets was 6.32% for the three months ended March 31, 2008, a 106 basis point decrease compared to 7.38% for the three months ended March 31, 2007. The decrease in the average yield earned on interest-earning assets for the three months ended March 31, 2008 was primarily related to a decrease in the average yield earned on loans receivable. Our average yield earned on loans receivable for the three months ended March 31, 2008 and 2007 was 6.66% and 7.52%, respectively. Our average rate paid on interest bearing liabilities was 3.85% for the three months ended March 31, 2008, a decrease of three basis points compared to 3.88% for the three months ended March 31, 2007.

Our net interest margin (net interest income (annualized) divided by average interest-earning assets) declined to 2.85% for the three months ended March 31, 2008 compared to 3.93% for the three months ended March 31, 2007. The decrease in our net interest margin was attributable to the factors described above.

We anticipate that our average interest rate spread and net interest margin may stabilize and/or improve during 2008 due to the repricing or run-off of our time deposits as they mature. However, continued deterioration of the real estate market and the economy in general could lead to further increases in our level of nonperforming loans and decreased lending volume which would have a negative impact on our average interest rate spread and net interest margin.

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Average Balances, Net Interest Income, Yields Earned and Cost of Funds. The following table shows for the periods indicated the total dollar amount of interest from average interest-earning assets and the resulting yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates, net interest margin and average interest rate spread. All average balances are based on daily balances.

| Three Months Ended March 31, |      |  |  |  |  |  |  |
|------------------------------|------|--|--|--|--|--|--|
| 2008                         | 2007 |  |  |  |  |  |  |
|                              |      |  |  |  |  |  |  |

#### Three Months Ended March 31,

| (Dollars in thousands)                                      | Average<br>Balance   | Interest  | Average Aver<br>Yield/Rate Bala | 0                   | Average<br>Yield/Rate |
|---|----------------------|-----------|---------------------------------|---------------------|-----------------------|
| Interest-earning assets:                                    |                      |           |                                 |                     |                       |
| Federal funds sold  | \$ 187,694           | \$ 1,509  | 3.22% \$ 13                     | ,090 \$ 171         | 5.23%                 |
| Investment securities (1)                                   | 192,941              | 2,100     | 4.35 173                        | ,340 2,306          | 5.32                  |
| Mortgage-backed securities (1)                              | 6,284                | 69        | 4.39                            | ,578 123            | 4.25                  |
| Loans receivable (2)  | 2,857,916            | 47,563    | 6.66 2,980                      | ,236 56,065         | 7.52                  |
| Total interest-earning assets<br>Noninterest-earning assets | 3,244,835<br>248,501 | 51,241    | 6.32% 3,178<br>210              | ,244 58,665<br>,954 | 7.38%                 |
| Total assets  | \$ 3,493,336         |           | \$ 3,389                        | ,198                |                       |
| Interest-bearing liabilities:                               |                      |           |                                 |                     |                       |
| Interest-bearing checking accounts                          | \$ 327,792           | \$ 809    | 0.99% \$ 344                    | ,974 \$ 972         | 1.13%                 |
| Savings accounts  | 205,156              | 1,327     | 2.59 45                         | ,731 54             | 0.47                  |
| Money market accounts                                       | 355,416              | 1,946     | 2.19 401                        | ,736 3,027          | 3.01                  |
| Time deposits   | 1,373,363            | 16,637    | 4.85 1,147                      | ,523 13,843         | 4.83                  |
| Total interest-bearing deposits                             | 2,261,727            | 20,719    | 3.66 1,939                      | ,964 17,896         | 3.69                  |
| FHLBank Topeka advances and                                 |                      |           |                                 |                     |                       |
| other borrowings  | 662,236              | 7,433     | 4.49 892                        | ,093 9,574          | 4.29                  |
| Total interest-bearing liabilities                          | 2,923,963            | 28,152    | 3.85% 2,832                     | ,057 27,470         | 3.88%                 |
| Noninterest-bearing accounts                                | 142,996              |           |                                 | ,173                |                       |
| Other liabilities   | 79,973               |           | 67                              | ,300                |                       |
| Total liabilities   | 3,146,932            |           | 3,031                           | ,530                |                       |
| Stockholders equity   | 346,404              |           | 357                             | ,668                |                       |
| Total liabilities and stockholders equity                   | \$ 3,493,336         |           | \$ 3,389                        | ,198                |                       |
| Net interest-earning assets                                 | \$ 320,872           |           | \$ 346                          | ,187                |                       |
| Net interest income; average                                |                      |           |                                 |                     |                       |
| interest rate spread  |                      | \$ 23,089 | 2.47%                           | \$ 31,195           | 3.50%                 |
| Net interest margin (3)                                     |                      |           | 2.85%                           |                     | 3.93%                 |
| Average interest-earning assets to average                  |                      |           | 110.072                         |                     | 112.22                |
| interest-bearing liabilities                                |                      |           | 110.97%                         |                     | 112.22%               |

<sup>(1)</sup> Includes securities available for sale and held to maturity. Investment securities also include FHLBank Topeka stock.

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Rate/Volume Analysis. The following table shows the extent to which changes in interest rates and changes in the volume of interest-related assets and liabilities affected our interest income and expense during the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in rate (change in rate multiplied by prior year volume), and (2) changes in volume (change in volume multiplied by prior year rate). The combined effect of changes in both rate and volume has been allocated proportionately to the change due to rate and the change due to volume.

<sup>(2)</sup> Includes nonperforming loans during the respective periods. Calculated net of unamortized premiums, discounts and deferred fees, loans in process and allowance for loan losses.

<sup>(3)</sup> Equals net interest income (annualized) divided by average interest-earning assets.

Three Months Ended March 31, 2008 Compared to Three Months Ended March 31, 2007

#### Increase (Decrease) Due to

| (Dollars in thousands)            |    | Rate       | Volume  | Total<br>Increase<br>(Decrease) |
|-----------------------------------|----|------------|---------|---------------------------------|
| Interest income:                  |    |            |         |                                 |
| Federal funds sold                | \$ | (91) \$    | 1,429   | \$ 1,338                        |
| Investment securities             |    | (449)      | 243     | (206)                           |
| Mortgage-backed securities        |    | 4          | (58)    | (54)                            |
| Loans receivable (1)              |    | (6,256)    | (2,246) | (8,502)                         |
| Total interest income             |    | (6,792)    | (632)   | (7,424)                         |
| Interest expense:                 |    |            |         |                                 |
| Interest-bearing                  |    |            |         |                                 |
| checking accounts                 |    | (116)      | (47)    | (163)                           |
| Savings accounts                  |    | 718        | 555     | 1,273                           |
| Money market accounts             |    | (759)      | (322)   | (1,081)                         |
| Time deposits                     |    | 57         | 2,737   | 2,794                           |
| Total interest expense            |    |            |         |                                 |
| on deposits                       |    | (100)      | 2,923   | 2,823                           |
| FHLBank Topeka advances and       |    |            |         |                                 |
| other borrowings                  |    | 427        | (2,568) | (2,141)                         |
| Total interest expense            |    | 327        | 355     | 682                             |
| Net change in net interest income | \$ | (7,119) \$ | (987)   | \$ (8,106)                      |

(1) Calculated net of unamortized premiums, discounts and deferred fees, loans in process and allowance for loan losses.

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*Interest Income.* Our total interest income for the three months ended March 31, 2008 was \$51.2 million, a decrease of \$7.4 million, or 12.7%, compared to \$58.7 million for the three months ended March 31, 2007. Interest income on loans receivable totaled \$47.6 million for the three months ended March 31, 2008, a decrease of \$8.5 million, or 15.2%, compared to \$56.1 million for the three months ended March 31, 2007. The average balance of loans receivable decreased \$122.3 million, or 4.1%, to \$2.9 billion for the three months ended March 31, 2008 compared to \$3.0 billion for the three months ended March 31, 2007. The average yield earned on loans receivable declined to 6.66% for the three months ended March 31, 2008 compared to 7.52% for the three months ended March 31, 2007.

The decrease in interest income for the three months ended March 31, 2008 compared to the same period one year ago was primarily attributable to the 86 basis point decline in the average yield earned on loans receivable. Additionally, interest income on loans receivable was negatively affected by an increased balance of nonperforming loans as we do not recognize interest income on loans 90 days or more past due. At March 31, 2008 our nonperforming loans totaled \$127.1 million, an increase of \$86.8 million, or 215.6%, compared to \$40.3 million at March 31, 2007.

Interest Expense. Our total interest expense for the three months ended March 31, 2008 was \$28.2 million, an increase of \$682,000, or 2.5%, compared to \$27.5 million for the three months ended March 31, 2007. Interest expense on deposits totaled \$20.7 million for the three months ended March 31, 2008, an increase of \$2.8 million, or 15.8%, compared to \$17.9 million for the three months ended March 31, 2007. The average balance of our interest-bearing deposits increased \$321.8 million, or 16.6%, to \$2.3 billion for the three months ended March 31, 2008 compared to \$1.9 billion for the three months ended March 31, 2007. The average rate paid on interest-bearing deposits was 3.66% and 3.69% for the three months ended March 31, 2008 and 2007, respectively. Interest expense on FHLBank advances and other borrowings declined \$2.1 million, or 22.4%, to \$7.4 million for the three months ended March 31, 2008 compared to \$9.6 million for the three months ended March 31, 2007. The average balance of our FHLBank advances and other borrowings totaled \$662.2 million for the three months ended March 31, 2008, a decrease of \$229.9 million, or 25.8%, compared to \$892.1 million for the three months ended March 31, 2007. The average rate paid on FHLBank advances and other borrowings was 4.49% and 4.29% for the three months ended March 31, 2008 and 2007, respectively. Additionally, the average balance of our interest-bearing liabilities totaled \$2.9 billion for the three months ended March 31, 2008, an increase of \$91.9 million, or 3.3%, compared to \$2.8 billion for the three months ended March 31, 2007.

The increase in interest expense was primarily attributable to an increase in the average balance of interest bearing deposits partially offset by a decrease in the average balance of FHLBank advances and other borrowings. Additionally, the increase was also attributable to customers migrating to other higher-yielding deposit products.

**Provision for Loan Losses.** We establish provisions for loan losses in order to maintain the allowance for loan losses at a level we believe, to the best of our knowledge, covers all known and inherent losses in the portfolio that are both probable and reasonable to estimate at each reporting date. Management performs reviews no less frequently than quarterly in order to identify these inherent losses and to assess the overall collection probability for the loan portfolio. Our reviews consist of a quantitative analysis by loan category, using historical loss experience, and consideration of a series of qualitative loss factors (See Note 3 to the Consolidated Financial Statements, Critical Accounting Policies Allowance for Loan Losses ).

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We recorded a provision for loan losses of \$39.9 million for the three months ended March 31, 2008 compared to \$1.5 million for the three months ended March 31, 2007, an increase of \$38.5 million. The increase in our provision for loan losses for the three months ended March 31, 2008 compared to the three months ended March 31, 2007 was primarily attributable to the increase in our nonperforming residential construction, land and land development and commercial construction loans. The increase in our provision for loan losses was also attributable to an increase in the level of loans which were deemed impaired at March 31, 2008. Our provision for loan losses during the three months ended March 31, 2008 was primarily related to Las Vegas, Nevada and TransLand-related loans. The following table details nonperforming and impaired loans for selected loan types for the periods presented:

|  |    | Nonperforming Loans                  |      |                              |    | Impaired Loans                      |   |      |                        |    |                                     |
|--|----|--------------------------------------|------|------------------------------|----|-------------------------------------|---|------|------------------------|----|-------------------------------------|
|  | _  | At M                                 | arch | 31,                          |    |                                     | At M                                      | arch | 31,                    |    |                                     |
| (Dollars in thousands)   |    | 2008                                 |      | 2007                         | •  | \$ Change                           | 2008                                      |      | 2007                   | 1  | \$ Change                           |
| Residential construction Land and land development Commercial construction All other loans | \$ | 49,637<br>44,062<br>19,184<br>14,248 | \$   | 29,875<br>1,664<br><br>8,747 | \$ | 19,762<br>42,398<br>19,184<br>5,501 | \$<br>54,600<br>61,304<br>22,813<br>8,037 | \$   | 2,667<br><br><br>3,303 | \$ | 51,933<br>61,304<br>22,813<br>4,734 |
| Total  | \$ | 127,131                              | \$   | 40,286                       | \$ | 86,845                              | \$<br>146,754                             | \$   | 5,970                  | \$ | 140,784                             |

Our loan delinquency rate (30 or more days delinquent) at March 31, 2008 as a percentage of net loans (before allowance for loan losses) was 6.11% compared to 6.08% at December 31, 2007 and 2.59% at March 31, 2007. Our level of nonperforming loans and loan delinquencies may continue to increase for the foreseeable future.

During the three months ended March 31, 2008 and 2007, we charged-off, net of recoveries, \$28.5 million and \$691,000, respectively. Charge-offs, net of recoveries, during the three months ended March 31, 2008 consisted primarily of \$20.5 million of residential construction loans, \$4.7 million of one-to-four family residential loans, \$2.0 million of land and land development loans, \$526,000 of consumer loans and \$476,000 of business loans. Our charge-offs, net of recoveries, as a percentage of average loans outstanding were 3.98% and 0.09% for the three months ended March 31, 2008 and 2007, respectively. Our strategy of focusing on loans with relatively higher yields, adjustable interest rates and/or shorter terms to maturity subjects us to an increased level of credit risk which has resulted in an increased amount of nonperforming loans, loan delinquencies and charge-offs. Loan charge-offs and provisions for loan losses may continue to negatively affect our financial performance in future periods.

*Noninterest Income.* Noninterest income for the three months ended March 31, 2008 was \$8.2 million, an increase of \$1.2 million, or 17.6%, compared to \$7.0 million for the three months ended March 31, 2007.

# Three Months Ended March 31,

| (Dollars in thousands) 2                         |    | 2008 2007 |       |    | (ncrease<br>Decrease) | % Change |  |
|--|----|-----------|-------|----|-----------------------|----------|--|
| Deposit account fees and service charges         | \$ | 3,784 \$  | 3,580 | \$ | 204                   | 5.70%    |  |
| Debit card fees                                  |    | 945       | 761   |    | 184                   | 24.18    |  |
| Lending fees and service charges                 |    | 383       | 730   |    | (347)                 | (47.53)  |  |
| Mortgage servicing rights valuation adjustements |    | (206)     | (23)  |    | (183)                 | (795.65) |  |
| Commissions and management fee income            |    | 1,569     | 1,214 |    | 355                   | 29.24    |  |
| Loss from real estate operations, net            |    | (107)     | (134) |    | 27                    | 20.15    |  |
| Net gain (loss) on sales of:                     |    |           |       |    |                       |          |  |
| Loans held for sale                              |    | 1,254     | 628   |    | 626                   | 99.68    |  |
| Real estate owned                                |    | (18)      | (5)   |    | (13)                  | (260.00) |  |
| Other operating income                           |    | 635       | 253   |    | 382                   | 150.99   |  |
| Total noninterest income                         | \$ | 8,239 \$  | 7,004 | \$ | 1,235                 | 17.63%   |  |

Growth in noninterest income during the three months ended March 31, 2008 compared to the three months ended March 31, 2007 was primarily attributable to increases in the gain on sale of loans held for sale, other operating income and commissions and management fee income. The increase in other operating income was primarily attributable to a \$681,000 gain associated with VISA Inc. s initial public offering. The increase in commissions and management fee income was primarily attributable to fees collected by UFARM (a subsidiary that provides agricultural customers with professional farm and ranch management and real estate brokerage services) and TierOne Financial (a subsidiary that administers the sale of securities and insurance products). The increase in deposit account and debit card fees was largely due to an increase in the number of transaction accounts and in the volume of activity.

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*Noninterest Expense.* Our noninterest expense increased by \$43.1 million, or 200.5%, to \$64.6 million for the three months ended March 31, 2008 compared to \$21.5 million for the three months ended March 31, 2007.

# Three Months Ended March 31,

| (Dollars in thousands)                    | 2008        | 2007        | ncrease<br>Decrease) | % Change |
|---|-------------|-------------|----------------------|----------|
| Employee compensation                     | \$<br>8,947 | \$<br>8,637 | \$<br>310            | 3.59%    |
| Employee benefits                         | 1,513       | 1,386       | 127                  | 9.16     |
| Payroll taxes                             | 934         | 903         | 31                   | 3.43     |
| Management Recognition and Retention Plan | 726         | 726         |                      |          |
| Employee Stock Ownership Plan             | 565         | 1,046       | (481)                | (45.98)  |
| 2003 Stock Option Plan                    | 513         | 420         | 93                   | 22.14    |

| <b>Three Months Ended</b> |  |
|---------------------------|--|
| March 31.                 |  |

|  | ,         |           |           |         |  |  |  |  |
|--|-----------|-----------|-----------|---------|--|--|--|--|
|  |           |           | Increase  |         |  |  |  |  |
| Goodwill impairment                        | 42,101    |           | 42,101    | N/A     |  |  |  |  |
| Occupancy, net                             | 2,376     | 2,413     | (37)      | (1.53)  |  |  |  |  |
| Data processing                            | 657       | 621       | 36        | 5.80    |  |  |  |  |
| Advertising                                | 1,113     | 1,002     | 111       | 11.08   |  |  |  |  |
| Core deposit intangible asset amortization | 390       | 424       | (34)      | (8.02)  |  |  |  |  |
| Professional services                      | 494       | 272       | 222       | 81.62   |  |  |  |  |
| Other                                      | 4,267     | 3,649     | 618       | 16.91   |  |  |  |  |
| Total noninterest expense                  | \$ 64,596 | \$ 21,499 | \$ 43,097 | 200.46% |  |  |  |  |

The increase in noninterest expense during the three months ended March 31, 2008 compared to the three months ended March 31, 2007 was primarily attributable to goodwill impairment. The increase in employee compensation, employee benefits and payroll taxes resulted from annual salary increases. At March 31, 2008 and 2007, we had 854 and 856 full-time equivalent employees, respectively. We had 862 full-time equivalent employees at December 31, 2007. The increase in other noninterest expense is primarily related to loan collection activities.

Income Tax Expense. Our income tax expense decreased by \$18.1 million, or 309.8%, for an income tax benefit of \$12.3 million for the three months ended March 31, 2008 compared to income tax expense of \$5.9 million for the three months ended March 31, 2007. The decrease in income tax expense for the three months ended March 31, 2008 compared to the same period in 2007 was primarily due to a decrease in net income resulting from an increase in our provision for loan losses. The effective income tax benefit rate for the three months ended March 31, 2008 was 16.8% compared to an effective income tax rate of 38.4% for the three months ended March 31, 2007. The decrease in the effective tax rate for the three months ended March 31, 2008 was primarily attributable to the nonrecurring goodwill impairment charge which is a nondeductible permanent tax item. Additionally, expenses initially considered nondeductible totaling \$2.0 million related to the Merger Agreement became deductible for tax purposes as a result of the termination of the Merger Agreement.

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#### **Liquidity and Capital Resources**

Our primary sources of funds are deposits; amortization of loans; loan prepayments and maturity of loans; repayment, maturity or sale of investment and mortgage-backed securities; and other funds provided from operations. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing investment securities are relatively predictable sources of funds, deposit flows and loan prepayments can be greatly influenced by general interest rates, economic conditions and competition. We utilize FHLBank advances and other borrowings and brokered time deposits as additional funding sources.

We actively manage our liquidity in an effort to maintain an adequate liquidity margin over the level necessary to support expected and potential loan fundings and deposit withdrawals. Our liquidity level may vary throughout the year, depending on economic conditions, deposit fluctuations and loan funding needs.

During the three months ended March 31, 2008, net cash used in operating activities was \$5.8 million. Net cash provided by investing activities during the three months ended March 31, 2008 was \$82.7 million and primarily related to cash inflows from matured investment securities and loan payoffs and periodic payments partially offset by the purchase of available for sale investment securities. Net cash used in financing activities was \$94.9 million for the three months ended March 31, 2008 and consisted primarily of cash outflows from a decline in deposits, repayment of a FHLBank advance and cash dividends paid on our common stock.

Deposits, particularly core deposits, provide a more preferable source of funding than FHLBank advances and other borrowings. However, to the extent that competitive or market factors do not allow us to meet our funding needs with deposits alone, FHLBank advances and other borrowings provide a readily available alternative source of liquidity. Due to a decreased volume of lending activity we had \$223.4 million of cash and cash equivalents at March 31, 2008. The following table details time deposits maturing during the next 12 months:

| (Dollars in thousands)                    |    | Amount  | Weighted<br>Average Rate |
|---|----|---------|--------------------------|
| Amount Maturing During the Quarter Ended: | ¢  | 450 152 | 5 11 <i>0</i> 7          |
| June 30, 2008                             | \$ | 450,153 | 5.11%                    |
| September 30, 2008                        |    | 458,056 | 4.54                     |

| (Dollars in thousands)                                 | Amount            | Weighted<br>Average Rate |
|--|-------------------|--------------------------|
| December 31, 2008<br>March 31, 2009                    | 217,042<br>95,120 | 4.56<br>3.50             |
| Total time deposits maturing during the next 12 months | \$<br>1,220,371   | 4.67%                    |

Based upon historical experience, we anticipate that a significant portion of the maturing time deposits will be renewed with us.

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In addition to cash flows generated by loan and securities payments and prepayments, we have additional borrowing capacity to fund our asset growth. The average balance of our FHLBank advances and other borrowings was \$662.2 million for the three months ended March 31, 2008 compared to \$892.1 million for the three months ended March 31, 2007. To date, substantially all of our borrowings have consisted of FHLBank advances. Pursuant to blanket collateral agreements with the FHLBank, we have pledged qualifying residential, multi-family residential and commercial real estate mortgages, residential construction, commercial construction and agricultural real estate loans as collateral for our FHLBank advances.

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#### **Aggregate Contractual Obligations and Off-Balance Sheet Arrangements**

We believe we have sufficient liquidity to fund existing and future loan commitments, to fund maturing time deposits and demand deposit withdrawals, to invest in other interest-earning assets and to meet operating expenses. At March 31, 2008, we had the following contractual obligations (excluding bank deposits and interest) and lending commitments:

|                                      |                            | Du      |    |        |            |           | ie In  |               |         |  |
|--------------------------------------|----------------------------|---------|----|--------|------------|-----------|--------|---------------|---------|--|
| (Dollars in thousands)               | Total at<br>March 31, 2008 |         |    | 1 Year | 1-3 Years  | 3-5 Years |        | After 5 Years |         |  |
| Contractual obligations:             |                            |         |    |        |            |           |        |               |         |  |
| FHLBank Topeka advances              |                            |         |    |        |            |           |        |               |         |  |
| and other borrowings                 | \$                         | 667,993 | \$ | 33,146 | \$ 115,000 | \$        | 25,000 | \$ 4          | 494,847 |  |
| Recourse obligations on assets       |                            | 19,506  |    | 19,506 |            |           |        |               |         |  |
| Annual rental commitments under non- |                            |         |    |        |            |           |        |               |         |  |
| cancellable operating leases         |                            | 4,133   |    | 1,109  | 1,223      |           | 516    |               | 1,285   |  |
| Total contractual obligations (1)    |                            | 691,632 |    | 53,761 | 116,223    |           | 25,516 |               | 496,132 |  |

Due In

T 1 TY 11 G 1, 11

| 126,294      |   |  |   |
|--------------|---|--|---|
| 126.294      |   |  |   |
| 1-0,-/       |   |  |   |
| (105,556)    |   |  |   |
| 70,502       |   |  |   |
| 199,311      | 131,282   |  |   |
| 2,410        |   |  |   |
|              |   |  |   |
| 181,596      |   |  |   |
| 218,679      |   |  |   |
| 134,179      |   |  |   |
|              |   |  |   |
| 827,415      | 131,282   |  |   |
| 8 881,176 \$ | 247,505   | \$ 25,516  | \$ 496,132  |
| -            | 70,502<br>199,311<br>2,410<br>181,596<br>218,679<br>134,179 | 70,502 199,311 131,282 2,410 181,596 218,679 134,179 827,415 131,282 | 70,502 199,311 131,282 12,410 181,596 134,179 12827,415 131,282 |

<sup>(1)</sup> Unrealized tax benefits of \$724,000, associated with FIN 48, are not included in the above table as the timing and resolution of these unrealized benefits cannot be reasonably estimated at this time.

We have not used, and have no intention to use, any significant off-balance sheet financing arrangements for liquidity purposes or otherwise. Our primary financial instruments with off-balance sheet risk are limited to loan servicing for others, our obligations to fund loans to customers pursuant to existing commitments and commitments to purchase and sell mortgage loans. In addition, we have certain risks due to limited recourse arrangements on loans serviced for others and recourse obligations related to loan sales. At March 31, 2008, the maximum total dollar amount of such recourse was approximately \$19.5 million. Based on historical experience, at March 31, 2008, we had established a liability of \$742,000 with respect to this recourse obligation. In addition, we have not had, and have no intention to have, any significant transactions, arrangements or other relationships with any unconsolidated, special purpose entities.

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#### **Regulatory Capital**

We are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material adverse effect on our financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures that have been established by regulation to ensure capital adequacy require that we maintain minimum capital amounts and ratios (as set forth in the following table). Our primary regulatory agency, the Office of Thrift Supervision (OTS), requires that we maintain minimum ratios of tangible capital (as defined in the regulations) of 1.5%, core capital (as defined) of 4.0% and total risk-based capital (as defined) of 8.0%. As of March 31, 2008, we exceed all capital requirements to which we are subject.

At March 31, 2008 and December 31, 2007, the most recent notifications from the OTS categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since the notification that we believe have changed the Bank s category. The actual capital amounts and ratios at March 31, 2008 and December 31, 2007 are presented in the following table:

|                        | Actua  | For Capital Actual Adequacy Purposes |        |       | To be Well Capitalized Under Prompt Corrective Action Provisions |       |  |
|------------------------|--------|--------------------------------------|--------|-------|--|-------|--|
| (Dollars in thousands) | Amount | Ratio                                | Amount | Ratio | Amount   | Ratio |  |

At March 31, 2008:

Regulatory Capital 45

<sup>(2)</sup> Loans in process represents the undisbursed portion of construction and land development loans.

|                              | <br>Actual    |          | For Capi<br>Adequacy Pu |         | To be Well Capitalized Under Prompt Corrective Action Provisions |       |  |
|------------------------------|---------------|----------|-------------------------|---------|--|-------|--|
| Total risk-based capital     |               |          |                         |         |  |       |  |
| (to risk-weighted assets)    | \$<br>314,102 | 10.6% \$ | 237,223                 | 8.0% \$ | 5 296,528  | 10.0% |  |
| Tier 1 capital (to adjusted  |               |          |                         |         |  |       |  |
| tangible assets)             | 276,524       | 8.2      | 134,716                 | 4.0     | 168,396  | 5.0   |  |
| Tangible capital (to         |               |          |                         |         |  |       |  |
| tangible assets)             | 276,524       | 8.2      | 50,518                  | 1.5     | N/A  | N/A   |  |
| Tier 1 capital (to risk-     |               |          |                         |         |  |       |  |
| weighted assets)             | 276,524       | 9.3      | 118,611                 | 4.0     | 177,917  | 6.0   |  |
| <b>At December 31, 2007:</b> |               |          |                         |         |  |       |  |
| Total risk-based capital     |               |          |                         |         |  |       |  |
| (to risk-weighted assets)    | \$<br>333,683 | 10.8% \$ | 247,538                 | 8.0%    | 309,423  | 10.0% |  |
| Tier 1 capital (to adjusted  |               |          |                         |         |  |       |  |
| tangible assets)             | 294,661       | 8.5      | 139,472                 | 4.0     | 174,340  | 5.0   |  |
| Tangible capital (to         |               |          |                         |         |  |       |  |
| tangible assets)             | 294,661       | 8.5      | 52,302                  | 1.5     | N/A  | N/A   |  |
| Tier 1 capital (to risk-     |               |          |                         |         |  |       |  |
| weighted assets)             | 294,661       | 9.5      | 123,769                 | 4.0     | 185,654  | 6.0   |  |

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|  | ial Data |  |
|--|----------|--|
|  |          |  |

| (Dollars in thousands, except per share data)   | At<br>March 31,<br>2008 | ]  | At<br>December 31,<br>2007 | At<br>September 30,<br>2007 | At<br>March 31,<br>2007 |
|---|-------------------------|----|----------------------------|-----------------------------|-------------------------|
| SELECTED STATEMENT OF FINANCIAL CONDITION DATA: |                         |    |                            |                             |                         |
| Cash and cash equivalents                       | \$<br>223,437           | \$ | 241,461                    | \$<br>182,555               | \$<br>84,178            |
| Investment securities                           | 118,495                 |    | 130,551                    | 149,826                     | 121,321                 |
| Net loans after allowance for loan losses       | 2,808,005               |    | 2,909,589                  | 2,962,072                   | 3,010,944               |
| Goodwill  |                         |    | 42,101                     | 42,101                      | 42,162                  |
| Total assets                                    | 3,376,583               |    | 3,537,766                  | 3,542,677                   | 3,441,261               |
| Deposits  | 2,355,739               |    | 2,430,544                  | 2,354,838                   | 2,150,753               |
| FHLBank Topeka advances and other borrowings    | 667,993                 |    | 689,288                    | 767,303                     | 864,317                 |
| Stockholders equity                             | 285,168                 |    | 345,590                    | 363,077                     | 364,420                 |

For the Three Months Ended

|   | Ma | rch 31, 2008         | Decem | aber 31, 2007 Sep    | tember 30, 2007    | March 31, 2007      |
|---|----|----------------------|-------|----------------------|--------------------|---------------------|
| SELECTED STATEMENT OF OPERATIONS DATA: Total interest income Total interest expense | \$ | 51,241<br>28,152     | \$    | 55,910 \$<br>30,985  | 59,905<br>30,589   | \$ 58,665<br>27,470 |
| Net interest income<br>Provision for loan losses                                    |    | 23,089<br>39,940     |       | 24,925<br>38,917     | 29,316<br>17,483   | 31,195<br>1,468     |
| Net interest income (loss) after provision for loan losses                          |    | (16,851)             |       | (13,992)             | 11,833             | 29,727              |
| Total noninterest income Total noninterest expense                                  |    | 8,239<br>64,596      |       | 8,485<br>23,083      | 7,524<br>27,662    | 7,004<br>21,499     |
| Income (loss) before income taxes Income tax expense (benefit)                      |    | (73,208)<br>(12,279) |       | (28,590)<br>(10,208) | (8,305)<br>(2,425) | 15,232<br>5,854     |

Selected Financial Data 46

#### For the Three Months Ended

| Net income (loss)                                      | \$<br>(60,929) | \$ | (18,382) | \$<br>(5,880) | \$<br>9,378 |
|--|----------------|----|----------|---------------|-------------|
| Net income (loss) per common share, basic              | \$<br>(3.60)   | \$ | (1.09)   | \$<br>(0.35)  | \$<br>0.56  |
| Net income (loss) per common share, diluted            | \$<br>(3.60)   | \$ | (1.09)   | \$<br>(0.35)  | \$<br>0.55  |
| Dividends declared per common share                    | \$<br>0.08     | \$ | 0.08     | \$<br>0.08    | \$<br>0.07  |
| SELECTED OPERATING RATIOS:                             |                |    |          |               |             |
| Average yield on interest-earning assets               | 6.32%          | ,  | 6.83%    | 7.31%         | 7.38%       |
| Average rate on interest-bearing liabilities           | 3.85%          | ,  | 4.20%    | 4.17%         | 3.88%       |
| Average interest rate spread                           | 2.47%          | ,  | 2.63%    | 3.14%         | 3.50%       |
| Net interest margin                                    | 2.85%          | ,  | 3.04%    | 3.58%         | 3.93%       |
| Average interest-earning assets to                     |                |    |          |               |             |
| average interest-bearing liabilities                   | 110.97%        | ,  | 111.10%  | 111.78%       | 112.22%     |
| Net interest income (loss) after provision for         |                |    |          |               |             |
| loan losses to noninterest expense                     | -26.09%        | ,  | -60.62%  | 42.78%        | 138.27%     |
| Total noninterest expense to average assets            | 7.40%          | ,  | 2.62%    | 3.16%         | 2.54%       |
| Efficiency ratio (1)                                   | 204.95%        | ,  | 67.92%   | 73.97%        | 55.17%      |
| Return on average assets                               | -6.98%         | ;  | -2.09%   | -0.67%        | 1.11%       |
| Return on average equity                               | -70.36%        | ,  | -20.09%  | -6.33%        | 10.49%      |
| Average equity to average assets                       | 9.92%          | ,  | 10.39%   | 10.61%        | 10.55%      |
| Return on tangible equity (2)                          | -81.08%        | ,  | -22.56%  | -7.23%        | 12.08%      |
| SELECTED ASSET QUALITY RATIOS:                         |                |    |          |               |             |
| Nonperforming loans as a percentage of net loans       | 4.40%          | ,  | 4.32%    | 2.59%         | 1.32%       |
| Nonperforming assets as a percentage of total assets   | 4.14%          | )  | 3.81%    | 2.41%         | 1.36%       |
| Allowance for loan losses as a percentage of net loans | 2.72%          | ,  | 2.24%    | 1.95%         | 1.11%       |

<sup>(1)</sup> Efficiency ratio is calculated as total noninterest expense, less amortization expense of intangible assets, as a percentage of the sum of net interest income and noninterest income.

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#### Item 3 Quantitative and Qualitative Disclosures About Market Risk.

For a discussion of our asset and liability management policies as well as the methods used to manage our exposure to the risk of loss from adverse changes in market prices and interest rates, see Management s Discussion and Analysis of Financial Condition and Results of Operations Asset and Liability Management and Quantitative and Qualitative Disclosures About Market Risk in our Annual Report on Form 10-K for the year ended December 31, 2007. There has been no material change in our market risk position since our prior disclosures.

#### Item 4 Controls and Procedures.

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the date of such evaluation to ensure that material information relating to us, including our consolidated subsidiaries, was made known to them in a timely manner by others within those entities, particularly during the period in which this report was being prepared. There was no change in our internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

<sup>(2)</sup> Return on tangible equity is calculated as annualized net income as a percentage of average stockholders equity adjusted for goodwill and other intangible assets.

#### PART II OTHER INFORMATION

#### Item 1 Legal Proceedings.

Except litigation relating to certain goodwill claims against the United States as described below, we are not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to our consolidated financial statements.

On October 31, 2006, the U.S. Court of Federal Claims (Federal Claims Court ) issued an opinion finding the U.S. liable to the Bank for lost franchise value related to our damages claim against the U.S. for breach of contract following changes to the rules for computing our regulatory capital that were required by the adoption of the Financial Institution Reform Recovery and Enforcement Act of 1989. The Federal Claims Court s opinion awarding the Bank \$4.5 million in damages was appealed to the United States Court of Appeals for the Federal Circuit (Court of Appeals) by the U.S. on December 29, 2006. The Bank subsequently filed a cross-appeal seeking review of earlier liability rulings which absolved the U.S. of liability in connection with two other related merger transactions and reduced the amount of the Bank s potential recovery.

On March 5, 2008, the Court of Appeals panel rendered a split decision. The majority found in favor of the U.S. thereby reversing the Federal Claims Court s damage award and denying the cross-appeal. A separate dissenting opinion would have sustained the Federal Claim Court s damage award for the Bank. The Bank filed a petition for panel rehearing on April 17, 2008 seeking a review of the Court of Appeals decision to reverse the Federal Claims Court s damage award. The Court of Appeals has subsequently requested a response from the U.S. regarding the Bank s rehearing petition. There can be no assurance as to the type or amount of damages, if any, that we may recover or the timing, if we are successful, for receipt by us of any damages from the U.S.

#### Item 1A Risk Factors.

In addition to other information contained in this Quarterly Report on Form 10-Q, the following risk factors should be considered in evaluating our business. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may adversely affect our business, financial condition and/or results of operations.

As a bank holding company, our earnings are dependent upon the performance of the Bank and the Bank s subsidiaries.

Since we are a holding company with no significant assets other than the Bank, we currently depend upon dividends from the Bank for a substantial portion of our revenues. These dividends are the primary funding source for the dividends we pay on our common stock. Our ability to pay dividends will continue to depend in large part upon our receipt of dividends or other capital distributions from the Bank. Various state and federal laws and regulations limit the amount of dividends that a bank may pay to a parent holding company. In addition, our right to participate in a distribution of assets upon the liquidation or reorganization of a subsidiary may be subject to prior claims of the subsidiary s creditors. In the event the Bank is unable to pay dividends to the Company, we may not be able to service our debt, pay our obligations or pay dividends on our common stock. The inability to receive dividends from the Bank could therefore have a material adverse effect on our business, our financial condition and our results of operations.

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#### If economic conditions decline further, our financial condition and results of operations could continue to be adversely affected.

Our operating results are affected by national and local economic and competitive conditions, including changes in market interest rates, the strength of the local economy, governmental policies of the communities in which we do business and actions of regulatory authorities. A further decline in the local or national economy could continue to adversely affect our financial condition and results of operations. Deterioration in economic conditions could result in the following consequences, any of which could have a material adverse effect on our business, financial condition, results of operations and cash flows:

A decline in the demand for the products and services we offer;

An increase in nonperforming loans and loan charge-offs;

An increase in provisions for loan losses;

An increase in losses on real estate owned (acquired through foreclosure); and

A migration from low-yielding or noninterest bearing deposits to higher-yielding deposit products such as time deposits.

Our loan origination and purchase activity is highly concentrated in certain types of loans.

At March 31, 2008, \$1.7 billion, or 53.0%, of our total loans consisted of multi-family residential, commercial real estate, land and land development, commercial construction and business loans. These types of loans generally expose a lender to a greater risk of non-payment and loss than one-to-four family residential mortgage loans because repayment of such loans is dependent upon the successful operation of the property and the income stream of the borrowers. Additionally, these types of loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one-to-four family residential mortgage loans. Also, many of the Bank's commercial borrowers have more than one loan outstanding. Consequently, an adverse development with respect to one loan or one credit relationship may expose us to a significantly greater risk of loss compared to an adverse development with respect to a one-to-four family residential mortgage loan.

At March 31, 2008, \$444.2 million, or 13.9%, of our total loans consisted of residential construction loans. Our portfolio of residential construction loans increased dramatically in 2004, 2005 and 2006 as a result of our emphasis on loans with relatively higher yields, adjustable interest rates and/or shorter terms to maturity. Risk of loss on a residential construction loan is dependent largely upon the accuracy of the initial estimate of the property s value when completed compared to the projected cost (including interest) of construction and other assumptions, including the approximate time to sell the property. Our ability to continue to originate and/or purchase residential construction loans may be impaired by adverse changes in local and regional economic conditions in the real estate markets, or by acts of nature. Due to the concentration of real estate collateral, these events could have a material adverse impact on the value of collateral, resulting in delinquencies and/or losses. Customer demand for loans secured by real estate could be reduced by a weaker economy, an increase in unemployment, a decrease in real estate values or an increase in interest rates.

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Our concentration of loans in certain areas of Florida and the Las Vegas, Nevada area may expose us to increased credit risk that may cause us to record additional provisions for loan losses and/or may result in future loan charge-offs.

At March 31, 2008, \$135.9 million, or 4.2%, of our total loans were collateralized by properties in the state of Florida. Among our Florida loans, \$17.3 million were considered nonperforming residential construction loans at March 31, 2008. Approximately \$11.4 million of our total nonperforming residential construction loans in Florida were purchased from TransLand. During the three months ended March 31, 2008 we charged off \$23.0 million of TransLand residential construction loans, due in large part to a permanent decline in the estimated fair value of residential real estate.

At March 31, 2008, \$239.9 million, or 7.5%, of our total loans were collateralized by properties in the state of Nevada, primarily in the Las Vegas, Nevada area. Our loans in the Las Vegas, Nevada area are primarily composed of land development, commercial construction and residential construction loans. At March 31, 2008, our nonperforming land development, commercial construction and residential construction loans in the Las Vegas, Nevada area totaled \$38.5 million, \$19.2 million and \$10.3 million, respectively.

Our results of operations are significantly affected by the fiscal and monetary policies of the federal government and the governments of the states in which we operate.

The Board of Governors of the Federal Reserve System, also known as the Federal Reserve Board, regulates the supply of money and credit in the United States. Its policies determine in large part our cost of funds for lending and investing and the return we earn on those loans and investments, both of which impact our net interest margin, and can significantly affect the value of financial instruments such as debt securities and mortgage servicing rights. Its policies can also affect our borrowers, potentially increasing the risk that they may fail to repay their loans. Changes in Federal Reserve Board policies are beyond our control and difficult to predict or anticipate.

The amount of income taxes we are required to pay on our earnings is based on federal and state legislation and regulations. We have provided for current and deferred income taxes in our financial statements, based on our results of operations, business activity, and interpretations of tax statutes. We may take filing positions or follow tax strategies that may be subject to challenge by federal and state taxing authorities. Our net income and earnings per share may be reduced if a federal, state or local authority assessed charges for taxes that have not been provided for in our consolidated financial statements.

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If the interest payments on our interest-bearing liabilities increase relative to the interest we earn on our interest-earning assets, our net interest income may decline.

When interest-bearing liabilities mature or reprice more quickly than interest-earning assets, a significant increase in market interest rates could adversely affect net interest income. Conversely, a significant decrease in market interest rates could result in increased net interest income. We seek to manage our exposure to interest rate fluctuations, however, changes in market interest rates are neither predictable nor

If the interest payments on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest we earn on our interest-bearing liabilities increase relative to the interest liabilities increase relative relative to the interest liabilities relative relative

controllable and may have an adverse impact on our financial condition and results of operations.

Prevailing interest rates may significantly affect the overall demand for loans and could also impact the extent to which borrowers repay and refinance loans. Loan prepayments and refinancings, as well as prepayments of mortgage-backed securities, may increase in a declining interest rate environment. Call provisions associated with our investment in U.S. government securities and agency obligations and corporate securities may also negatively impact net interest income in a declining interest rate environment. Such prepayment, refinancing and security call activity may negatively impact the yield of our loan portfolio and investment and mortgage-backed security portfolios, as we would reinvest the prepaid funds in a lower interest rate environment. Additionally, adjustable-rate mortgage loans and mortgage-backed securities generally contain interim and lifetime caps that limit the amount interest rates can increase or decrease at repricing dates.

In a decreasing interest rate environment, our level of core deposits may decline if our depositors seek higher-yielding instruments or other investment products we are unwilling to offer. This may increase our cost of funds and decrease our net interest margin to the extent that alternative funding sources are utilized to fund our business activities. In an increasing interest rate environment, depositors tend to prefer higher-yielding time deposits which could adversely affect our net interest income if rates were to subsequently decline.

#### Potential future loan losses may increase.

We maintain an allowance for loan losses that represents management s best estimate of probable losses within our existing loan portfolio. The level of the allowance for loan losses reflects management s continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Over the past several years, historical loan losses had been low and our loan loss ratios had performed better than industry averages. During 2007, our levels of delinquent loans, nonperforming loans (loans 90 or more days delinquent), impaired loans and charge-offs increased significantly. These increases were primarily attributable to the continued deterioration in the real estate market and the economy in general. We have been further impacted by the erosion of property values and an overall increase in housing inventory (both developed lots and completed houses) in many of the areas of the country in which we do business and where the collateral for our loans reside. Additionally, significantly tightened credit standards have made it more difficult for potential borrowers to obtain financing and for current borrowers to refinance existing loans. Loan losses related to residential construction loans increased during the year ended December 31, 2007 and also during the three months ended March 31, 2008. If the recent trend is prolonged and losses continue to increase, our results of operations will continue to be negatively impacted.

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#### Our allowance for loan losses may be inadequate.

An inadequate allowance for loan losses could adversely affect our results of operations. We are exposed to the risk that our customers may be unable to repay their loans according to their terms and that any collateral securing the payment of their loans may not be sufficient to assure full repayment. We evaluate the collectibility of our loan portfolio and provide for an allowance for loan losses which is based on our historical loan loss experience for each group of loans as further adjusted for specific factors.

If our evaluation is incorrect, our allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to our allowance for loan losses. Increases in the allowance for loan losses result in an expense for the period. If, as a result of general economic conditions or a decrease in asset quality, management determines that additional increases in the allowance for loan losses are warranted, we may incur additional expenses. We can make no assurances that our allowance for loan losses will be adequate to cover loan losses inherent in our portfolio.

Our loans are primarily secured by real estate, including regional concentrations of loans in areas of the United States that are susceptible to tornados, earthquakes, hurricanes or other natural disasters. If a natural disaster were to occur in one of our major market areas, loan losses could occur that are not incorporated in the existing allowance for loan losses.

## We could be held responsible for environmental liabilities of properties acquired through foreclosure.

If we are forced to foreclose on a defaulted mortgage loan to recover our investment, we may be subject to environmental liabilities related to the underlying real property. Hazardous substances or wastes, contaminants, pollutants or sources thereof may be discovered on properties under our ownership or after a sale to a third party. The amount of environmental liability could exceed the value of the real property. There can be no assurance that we would not be fully liable for the entire cost of any removal, remediation or other clean-up on the acquired property, that the cost of removal and clean-up would not exceed the value of the property or that costs could be recovered from any third party. Additionally, it may be difficult or impossible to sell the property prior to or following any environmental remediation.

#### Our cost of funds may increase as a result of general economic conditions, interest rates or competitive pressures.

Our cost of funds may increase because of general economic conditions, unfavorable conditions in capital markets, interest rates and competitive pressures. We have traditionally obtained funds primarily through deposits and borrowings. Generally, deposits are a preferable source of funds than borrowings because interest rates paid for deposits are typically less than interest rates charged for borrowings. If deposit growth is inadequate to fund our operations we may have to rely on borrowings as a source of funds. Relying on borrowings as a primary funding source may have an adverse impact on our net interest margin.

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#### Competition could result in our loan portfolios and deposit base declining.

The banking and financial services businesses in our market areas are highly competitive. Our market area has a high density of financial institutions, some of which have greater financial resources, name recognition and market presence than us, and all of which are our competitors. Competition within the banking, mortgage and finance industries may limit our ability to attract and retain customers. Our competition for loans comes primarily from commercial banks, savings banks, savings and loan associations, mortgage banking companies, insurance companies, finance companies and credit unions. Our most direct competition for deposits historically has come from commercial banks, savings banks, savings and loan associations and credit unions. In addition, we face competition for deposits from products offered by brokerage firms, insurance companies and other financial intermediaries, such as money market and other mutual funds and annuities. If we are unable to attract and retain customers, our loan and deposit growth may be inhibited which could have an adverse impact on our financial condition and results of operations.

#### Legislative and regulatory issues could adversely affect our financial condition and results of operations.

We are subject to extensive regulation, supervision and examination by the OTS as our primary federal regulator, and by the FDIC, which insures our deposits. As a member of the FHLBank, we must also comply with applicable regulations of the Federal Housing Finance Board and the FHLBank. Regulation by these agencies is intended primarily for the protection of our depositors and the Deposit Insurance Fund and not for the benefit of our stockholders. Our activities are also regulated under consumer protections laws applicable to our lending, deposit and other activities. A sufficient claim against us under these laws could have a material adverse affect on our financial condition and results of operations.

#### We may not be able to retain or replace key members of management or attract and retain qualified customer relationship managers.

We depend on the services of existing management personnel to carry out our business and investment strategies. It is critical that we are able to attract and retain management and other qualified personnel. Competition for qualified personnel is significant in our geographical market areas. The loss of services of any management personnel, or the inability to recruit and retain qualified personnel in the future, could have an adverse effect on our financial condition and results of operations.

We rely on communications, information, operating and financial control systems technology from third-party service providers. An interruption in these third-party systems could have an adverse effect on our business.

We rely heavily on third-party service providers for much of our communications, information, operating and financial control systems technology. Any failure, interruption or breach in security of these systems could result in failures or interruptions in our customer relationship management, general ledger, deposit, loan servicing and loan origination systems. We can make no assurances that such failures or interruptions will not occur or, if they do occur, that they will be adequately addressed by us or the third parties on which we rely. Any failure or interruption could have a material adverse effect on our business, financial condition and results of operations. If any of our third-party service providers experience financial, operational or technological difficulties, or if there is any other disruption in our relationships with them, we may be required to locate alternative sources of such services. We can make no assurances that we could negotiate terms that are favorable to us, or could obtain comparable services without the need to expend substantial resources.

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### Our stock price can be volatile.

Our stock price can fluctuate in response to a variety of factors, including; actual or anticipated variations in quarterly operating results; changes in our stockholder dividend policy; recommendations of securities analysts; and news media reports relating to trends, concerns and other issues in the financial services industry. Other factors that may influence our stock price include products or services offered by our competitors; operating and stock price performance of other companies that investors or analysts deem comparable to us; and changes in governmental regulations.

General market fluctuations, industry factors and general economic conditions and political conditions and events, such as future terrorist activities, economic slowdowns or recessions, interest rate changes or credit loss trends, also could cause our stock price to decline regardless of our operating results.

If we fail to maintain effective systems of internal and disclosure control, we may not be able to accurately report our financial results or prevent fraud.

Effective internal and disclosure controls are necessary for us to provide reliable financial reports, to effectively prevent fraud and to operate successfully as a public company. If we were unable to provide accurate and reliable financial reports or prevent fraud, our reputation and results of operations would be adversely effected. As part of our ongoing monitoring of internal controls, we may discover material weaknesses or significant deficiencies in our internal controls as defined under standards adopted by the Public Company Accounting Oversight Board ( PCAOB ) that require remediation. Under PCAOB standards, a material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those responsible for oversight of the company s financial reporting.

Any failure to maintain effective internal and disclosure controls, or to make necessary improvements in such controls in a timely manner, could harm operating results or cause us to fail in meeting our financial reporting obligations. Such a failure could have an impact on our ability to remain listed on the NASDAQ Global Select Market. Ineffective internal and disclosure controls could also cause investors to lose confidence in our reported financial information, which would likely have a negative effect on our stock price.

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#### Item 2 Unregistered Sales of Equity Securities and Use of Proceeds.

There are no matters required to be reported under this item.

#### Item 3 Defaults Upon Senior Securities.

There are no matters required to be reported under this item.

### Item 4 Submission of Matters to a Vote of Security Holders.

There are no matters required to be reported under this item.

#### Item 5 Other Information.

There are no matters required to be reported under this item.

#### Item 6 Exhibits.

The exhibits filed or incorporated as part of this Form 10-Q are specified in the Exhibit Index.

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Item 6 Exhibits. 52

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## TIERONE CORPORATION

Date: May 12, 2008 By:/s/ Gilbert G. Lundstrom

Gilbert G. Lundstrom

Chairman of the Board and Chief Executive Officer

Date: May 12, 2008 By:/s/ Eugene B. Witkowicz

Eugene B. Witkowicz

Executive Vice President and Chief Financial Officer

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#### EXHIBIT INDEX

|      | EAHIDII INDEA  |
|------|--|
| No.  | Exhibits   |
| 31.1 | Section 302 Certification of the Chief Executive Officer   |
| 31.2 | Section 302 Certification of the Chief Financial Officer   |
| 32.1 | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
|      |  |

EXHIBIT INDEX 53