SIFY LTD Form 6-K November 12, 2003

# United States Securities and Exchange Commission Washington, DC 20549

# FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934 For the quarter ended September 30, 2003

Commission File Number 000-27663

# **SIFY LIMITED**

(Exact name of registrant as specified in its charter)

Not Applicable (Translation of registrant s name into English)

Republic of India (Jurisdiction of incorporation or organization)

Tidel Park, 2nd Floor No. 4, Canal Bank Road, Taramani, Chennai 600 113 India (91) 44-2254-0777 (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20F [X] Form 40 F []

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes [] No [X]

If Yes is marked, indicate below the file number assigned to registrant in connection with Rule 12g3-2(b). Not applicable.

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Item 1. Financial Statements Item 2. Operating and Financial Review and Prospects Signatures

Sify Limited is incorporating by reference the information and exhibits set forth in this Form 6-K into its registration statements on Form S-8 (Registration Nos. 333-101322 and 333-107938) and on Form F-3 (Registration No. 333-101915).

#### **Currency of Presentation and Certain Defined Terms**

Unless the context otherwise requires, references herein to we, us, the company or Sify are to Sify Limited (formerly known as Satyam Infoway Limited), a limited liability company organized under the laws of the Republic of India. References to U.S. or the United States are to the United States of America, its territories and its possessions. References to India are to the Republic of India. Until December 2002, we were a majority-owned subsidiary of Satyam Computer Services Limited (Satyam Computer Services), a leading Indian information technology services company which is traded on the New York Stock Exchange and the major Indian stock exchanges. In January 2003, we changed the name of our company from Satyam Infoway Limited to Sify Limited. Satyam is a trademark owned by Satyam Computer Services, which has licensed the use of the Satyam trademark to us subject to specified conditions. Sify.com, Sify, Sify iway, Sify*Online*, Satyam*Online*, Saty Net, satyamonline.com and Satyam *iway* are trademarks used by us for which we have registration applications pending in India. All other trademarks or tradenames used in this quarterly report are the property of their respective owners.

In this report, references to , US, Dollars or U.S. dollars are to the legal currency of the United States, references to GBP are to the currency of United Kingdom and references to Rs., rupees or Indian Rupees are to the legal currency of India. References to a particular fiscal year are to our fiscal year ended March 31 of that year.

For your convenience, this report contains translations of some Indian rupee amounts into U.S. dollars which should not be construed as a representation that those Indian rupee or U.S. dollar amounts could have been, or could be, converted into U.S. dollars or Indian rupees, as the case may be, at any particular rate, the rate stated below, or at all. Except as otherwise stated in this report, all translations from Indian rupees to U.S. dollars contained in this report have been based on the noon buying rate in the City of New York on September 30, 2003 for cable transfers in Indian rupees as certified for customs purposes by the Federal Reserve Bank of New York. The noon buying rate on September 30, 2003 was Rs. 45.78 per \$1.00.

Our financial statements are prepared in Indian rupees and presented in accordance with United States generally accepted accounting principles or U.S. GAAP. In this report, any discrepancies in any table between totals and the sums of the amounts listed are due to rounding.

Information contained in our websites, including our principal corporate website, www.sifycorp.com, is not part of this report.

#### Forward-looking Statements May Prove Inaccurate

IN ADDITION TO HISTORICAL INFORMATION, THIS REPORT CONTAINS FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED, AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. THE FORWARD-LOOKING STATEMENTS CONTAINED HEREIN ARE SUBJECT TO RISKS AND UNCERTAINTIES THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE REFLECTED IN THE FORWARD-LOOKING STATEMENTS. FACTORS THAT MIGHT CAUSE SUCH A DIFFERENCE INCLUDE, BUT ARE NOT LIMITED TO, THOSE DISCUSSED IN THE SECTION ENTITLED ITEM 2-OPERATING AND FINANCIAL REVIEW AND PROSPECTS-RISKS RELATED TO OUR BUSINESS AND ELSEWHERE IN THIS REPORT. YOU ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS, WHICH REFLECT MANAGEMENT S ANALYSIS ONLY AS OF THE DATE OF THIS REPORT. IN ADDITION, YOU SHOULD CAREFULLY REVIEW THE OTHER INFORMATION IN THIS REPORT AND IN OUR PERIODIC REPORTS AND OTHER DOCUMENTS FILED WITH THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION (THE SEC ) FROM TIME TO TIME. OUR FILINGS WITH THE SEC ARE AVAILABLE ON ITS WEBSITE, WWW.SEC.GOV.

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#### **Item 1. Financial Statements**

#### SIFY LIMITED AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data and as otherwise stated)

	March 31,	September 30, 2003 (Unaudited)			
	2003				
ASSETS					
Current assets:					
Cash and cash equivalents	Rs. 897,596	Rs. 1,085,523	\$ 23,712		
Cash - restricted	74,612	148,306	3,239		
Accounts receivable	346,270	393,470	8,595		
Due from officers and employees	982	4,182	91		
Due from related parties	16,016	30,809	673		
Inventories	39,971	19,536	427		
Prepaid expenses	124,785	153,578	3,355		
Other current assets	72,948	105,231	2,299		
Total current assets	1,573,180	1,940,635	42,391		
Cash - restricted	100,010	100,029	2,185		
Property, plant and equipment-net	1,542,829	1,287,291	28,119		
Goodwill and other intangible assets	166,983	120,485	2,633		
Investments in affiliated companies	140,053	126,778	2,769		
Investments in securities	1,140				
Other assets	176,192	163,133	3,563		
Total assets	Rs. 3,700,387	Rs. 3,738,351	\$ 81,660		
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities:					
Current installments of capital lease obligations	2,482	5,250	115		
Trade accounts payable	82,635	106,918	2,335		
Accrued liabilities	278,256	330,747	7,225		
Deferred revenue	289,297	336,471	7,350		
Advances from customers	26,171	48,340	1,056		
Other current liabilities	60,520	58,570	1,279		
Total current liabilities	739,361	886,296	19,360		
Capital lease obligations, excluding current installments	3,767	5,836	127		
Other liabilities	65,864	68,270	1,491		
Total liabilities	808,992	960,402	20,978		
Minority interest	2,699	2,544	56		
Stockholders equity					
Common stock, Rs 10 par value; 37,500,000 equity shares authorized; Issued and outstanding: 32,795,200					
shares as of March 31, 2003 and 34,856,083 as of					
September 30, 2003	327,952	348,561	7,614		
Additional paid-in capital	14,326,742	14,481,574	316,330		
Deferred compensation - employee stock offer plan	(24,839)	(25,013)	(546)		

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Accumulated deficit Accumulated other comprehensive income	(11,737,769) (3,390)	(12,029,717)	(262,772)
Total stockholders equity	2,888,696	2,775,405	60,626
Total liabilities and stockholders equity	Rs. 3,700,387	Rs. 3,738,351	\$ 81,660

See accompanying notes to unaudited condensed consolidated financial statements

#### SIFY LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except share data and as otherwise stated)

	Quarter ended September 30,				Six months ended September 30,							
		2002		20	03			2002		200	03	
Revenues	Rs.	445,568	Rs.	588,796	\$	12,861	Rs.	835,931	Rs.	1,142,807	\$	24,963
Initial services charges		16,511		57,524		1,257		28,039		91,519		1,999
Revenue from related												
parties		1,953		17,435		381		4,582		30,454		665
T-4-1	-	464.022	-	(() 755		14 400	-	969 553	-	1 264 790		27.627
Total revenue		464,032		<b>663,755</b>		<b>14,499</b>		<b>868,552</b>		1,264,780		27,627
Cost of revenues		325,188		336,912		7,359		631,847		657,755		14,368
Selling, general and		260 712		228 260		7 170		520.001		(10.220		12 506
administrative expenses Provision for doubtful receivables and		269,713		328,260		7,170		528,981		618,330		13,506
advances		41,538		16,288		356		84,748		54,364		1,188
Depreciation		231,940		118,295		2,584		352,368		239,301		5,227
Amortization of intangible asset		26,650		34,784		760		128,306		48,828		1,067
Amortization of deferred stock compensation expense		10,177		7,052		154		16,750		15,887		347
Foreign exchange (gain) / loss		1,014		8,529		186		(10,829)		22,628		494
Total operating expenses	_	906,220	-	850,120		18,569	-	1,732,171	-	1,657,093		36,197
		(442,188)		(186,365)		(4,070)		(863,619)		(392,313)		(8,570)
Operating loss Other income, net		9,769		103,339		2,257		15,985		116,111		
Loss before taxes, equity in losses of affiliates and		9,709		105,559		2,237		15,985		110,111		2,537
minority interest		(432,419)		(83,026)		(1,813)		(847,634)		(276,202)		(6,033)
Equity in losses of												
affiliates		(14,321)		(2,230)		(49)		(30,590)		(15,744)		(344)
Minority interest		10,557		532		12		12,290		70		2
Losses before income	-		-		_		-		-			
taxes		(436,183)		(84,724)		(1,850)		(865,934)		(291,876)		(6,375)
Taxes		1,041		(71)		(2)		5,177		(72)		(2)
Net loss	Rs.	(435,142)	Rs.	(84,795)	\$	(1,852)	Rs.	(860,757)	Rs.	(291,948)	\$	(6,377)
Net loss per share		(18.75)		(2.44)		(0.05)		(37.10)		(8.55)		(0.19)
Weighted average equity shares used in computing loss per					2						2.	
equity share	2	23,202,176	-	34,822,821	3	4,822,821	2	23,202,176		34,165,814	34	4,165,814

See accompanying notes to unaudited condensed consolidated financial statements

#### SIFY LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands, except share data and as otherwise stated)

	Six months ended September 30,			
	2002	2003	2003	
Net loss from continuing operations	<b>Rs.</b> (860,757)	<b>Rs.</b> (291,948)	\$ (6,377)	
Adjustments to reconcile net loss to net cash provided by/ (used in) operating activities:			+ (*)= * * )	
Depreciation and amortization	497,424	304,016	6,641	
Equity in losses of affiliates	30,590	15,744	344	
Loss/ (profit) on sale of assets, including investment	720	(75,999)	(1,660)	
Provision for doubtful receivables and advances	84,748	54,364	1,188	
Inventory write down	19,217	3,840	84	
Minority interest	(8,276)	(155)	(3)	
Others	(8,150)	20,342	445	
	(0,150)	20,342	445	
Changes in assets and liabilities:	(7.2(7))	(101.5(4))	(2.210)	
Accounts receivable	(7,367)	(101,564)	(2,219)	
Due from officers and employees	27,727	(111)	(2)	
Due from related parties	9,713	(14,793)	(323)	
Inventories	(1,619)	16,595	362	
Prepaid expenses	(12,587)	(28,793)	(629)	
Other assets	(28,858)	(12,851)	(281)	
Trade accounts payable and accrued liabilities	(43,282)	62,386	1,362	
Deferred revenue	74,387	47,174	1,030	
Advances from customers	1,154	22,169	484	
Other liabilities	7,517	456	10	
Net cash provided by / (used in) operating activities	Rs. (217,699)	Rs. 20,872	\$ 456	
Cash flows from investing activities:				
Expenditure on property, plant and equipment	(92,046)	(148,000)	(3,233)	
Proceeds from sale of property, plant and equipment	10,933	253,055	5,528	
Expenditure on intangible asset	(35,117)	(2,331)	(51)	
Expenditure on investment in affiliates	(38,111)	(2,469)	(54)	
Net movement in cash - restricted	(12,368)	(73,713)	(1,610)	
Proceeds from sale of investments in securities and other asset	(12,500)	7,356	160	
Net cash provided by / (used in) investing activities	<b>Rs.</b> (166,709)	Rs. 33,898	\$ 740	
Cash flows from financing activities:				
Principal payments under capital lease obligations	(719)	(3,913)	(85)	
Net proceeds from issuance of common stock		159,380	3,481	
Net cash provided by / (used in) financing activities	<b>Rs.</b> (719)	Rs. 155,467	\$ 3,396	
Effect of exchange rate changes on cash	851	(22,310)	(487)	
Net increase / (decrease) in cash and cash equivalents	(384,276)	187,927	4,105	
Cash and cash equivalents at the beginning of the period	658,111	897,596	19,607	
Cash and cash equivalents at the end of the period	Rs. 273,835	Rs. 1,085,523	\$23,712	

See accompanying notes to unaudited condensed consolidated financial statements

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#### SIFY LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME

#### (In thousands, except share data and as otherwise stated)

	Commo	n stock		
	Shares Par value		Additional paid in capital	comprehensive income
Balance as of March				
31, 2003	32,795,200	Rs. 327,952	Rs14,326,742	
Issue of common stock (net of expenses)	2,060,883	20,609	138,771	
Compensation related to stock option grants			19,299	
Amortization of compensation related to stock option grants (net of forfeiture reversals)			(3,238)	
Comprehensive income				