

SILGAN HOLDINGS INC  
Form 10-Q  
November 07, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended September 30, 2014  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-22117

SILGAN HOLDINGS INC.

(Exact name of Registrant as specified in its charter)

Delaware

06-1269834

(State or other jurisdiction

(I.R.S. Employer

of incorporation or organization)

Identification No.)

4 Landmark Square

Stamford, Connecticut

06901

(Address of principal executive offices)

(Zip Code)

(203) 975-7110

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

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Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  [ X ]

Accelerated filer  [ ]

Non-accelerated filer  [ ] (Do not check if a smaller reporting company)

Smaller reporting company  [ ]

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  [ ] No  [ X ]

As of October 31, 2014, the number of shares outstanding of the Registrant’s common stock, \$0.01 par value, was 63,203,361.

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SILGAN HOLDINGS INC.

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## Part I. Financial Information

## Item 1. Financial Statements

## SILGAN HOLDINGS INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

|   | Sept. 30, 2014<br>(unaudited) | Sept. 30, 2013<br>(unaudited) | Dec. 31, 2013 |
|---|-------------------------------|-------------------------------|---------------|
| Assets  |                               |                               |               |
| Current assets:                                       |                               |                               |               |
| Cash and cash equivalents                             | \$145,889                     | \$134,473                     | \$160,463     |
| Trade accounts receivable, net                        | 616,348                       | 587,669                       | 333,041       |
| Inventories   | 588,290                       | 544,519                       | 515,570       |
| Prepaid expenses and other current assets             | 56,928                        | 65,148                        | 73,374        |
| Total current assets                                  | 1,407,455                     | 1,331,809                     | 1,082,448     |
| Property, plant and equipment, net                    | 1,080,226                     | 1,052,382                     | 1,118,443     |
| Goodwill  | 639,216                       | 514,254                       | 651,049       |
| Other intangible assets, net                          | 217,094                       | 166,358                       | 229,166       |
| Other assets, net                                     | 286,185                       | 138,296                       | 239,976       |
|   | \$3,630,176                   | \$3,203,099                   | \$3,321,082   |
| Liabilities and Stockholders' Equity                  |                               |                               |               |
| Current liabilities:                                  |                               |                               |               |
| Revolving loans and current portion of long-term debt | \$443,982                     | \$225,732                     | \$146,174     |
| Trade accounts payable                                | 285,346                       | 247,404                       | 352,192       |
| Accrued payroll and related costs                     | 58,958                        | 65,364                        | 53,879        |
| Accrued liabilities                                   | 101,871                       | 78,703                        | 68,011        |
| Total current liabilities                             | 890,157                       | 617,203                       | 620,256       |
| Long-term debt  | 1,523,048                     | 1,574,196                     | 1,557,662     |
| Other liabilities                                     | 435,672                       | 382,287                       | 429,321       |
| Stockholders' equity:                                 |                               |                               |               |
| Common stock  | 876                           | 876                           | 876           |
| Paid-in capital                                       | 223,203                       | 210,739                       | 212,822       |
| Retained earnings                                     | 1,299,502                     | 1,155,507                     | 1,169,754     |
| Accumulated other comprehensive loss                  | (78,016)                      | (106,219)                     | (38,119)      |
| Treasury stock  | (664,266)                     | (631,490)                     | (631,490)     |
| Total stockholders' equity                            | 781,299                       | 629,413                       | 713,843       |
|   | \$3,630,176                   | \$3,203,099                   | \$3,321,082   |

See accompanying notes.

SILGAN HOLDINGS INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(Dollars and shares in thousands, except per share amounts)  
(Unaudited)

|   | Three Months Ended |                   | Nine Months Ended |                   |
|---|--------------------|-------------------|-------------------|-------------------|
|   | Sept. 30,<br>2014  | Sept. 30,<br>2013 | Sept. 30,<br>2014 | Sept. 30,<br>2013 |
| Net sales   | \$1,228,444        | \$1,167,921       | \$3,001,626       | \$2,843,691       |
| Cost of goods sold  | 1,022,830          | 980,096           | 2,524,298         | 2,416,433         |
| Gross profit  | 205,614            | 187,825           | 477,328           | 427,258           |
| Selling, general and administrative expenses                                | 55,451             | 50,634            | 170,625           | 154,754           |
| Rationalization charges   | 2,528              | 1,332             | 4,978             | 3,616             |
| Income from operations  | 147,635            | 135,859           | 301,725           | 268,888           |
| Interest and other debt expense before loss on early extinguishment of debt | 19,276             | 16,982            | 56,920            | 47,776            |
| Loss on early extinguishment of debt  | —                  | —                 | 1,474             | 2,068             |
| Interest and other debt expense   | 19,276             | 16,982            | 58,394            | 49,844            |
| Income before income taxes  | 128,359            | 118,877           | 243,331           | 219,044           |
| Provision for income taxes  | 45,083             | 41,702            | 84,576            | 56,907            |
| Net income  | \$83,276           | \$77,175          | \$158,755         | \$162,137         |
| Earnings per share:   |                    |                   |                   |                   |
| Basic net income per share  | \$1.31             | \$1.22            | \$2.50            | \$2.51            |
| Diluted net income per share  | \$1.31             | \$1.21            | \$2.49            | \$2.50            |
| Dividends per share   | \$0.15             | \$0.14            | \$0.45            | \$0.42            |
| Weighted average number of shares:  |                    |                   |                   |                   |
| Basic   | 63,448             | 63,449            | 63,480            | 64,522            |
| Effect of dilutive securities   | 266                | 415               | 347               | 389               |
| Diluted   | 63,714             | 63,864            | 63,827            | 64,911            |

See accompanying notes.

SILGAN HOLDINGS INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Dollars in thousands)  
 (Unaudited)

|  | Three Months Ended |                   | Nine Months Ended |                   |
|--|--------------------|-------------------|-------------------|-------------------|
|  | Sept. 30,<br>2014  | Sept. 30,<br>2013 | Sept. 30,<br>2014 | Sept. 30,<br>2013 |
| Net income   | \$83,276           | \$77,175          | \$158,755         | \$162,137         |
| Other comprehensive income (loss), net of tax:           |                    |                   |                   |                   |
| Changes in net prior service credit and actuarial losses | (225               | ) 1,958           | (769              | ) 5,717           |
| Change in fair value of derivatives                      | 1,310              | 152               | 2,648             | 3,013             |
| Foreign currency translation                             | (34,688            | ) 11,553          | (41,776           | ) (5,036          |
| Other comprehensive (loss) income                        | (33,603            | ) 13,663          | (39,897           | ) 3,694           |
| Comprehensive income                                     | \$49,673           | \$90,838          | \$118,858         | \$165,831         |

See accompanying notes.

SILGAN HOLDINGS INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 For the nine months ended September 30, 2014 and 2013  
 (Dollars in thousands)  
 (Unaudited)

|   | 2014      | 2013      |
|---|-----------|-----------|
| Cash flows provided by (used in) operating activities:                                      |           |           |
| Net income  | \$158,755 | \$162,137 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |           |           |
| Depreciation and amortization   | 114,211   | 127,087   |
| Rationalization charges   | 4,978     | 3,616     |
| Loss on early extinguishment of debt  | 1,474     | 2,068     |
| Excess tax benefit from stock-based compensation  | (3,403)   | (444)     |
| Other changes that provided (used) cash, net of effects from acquisitions:                  |           |           |
| Trade accounts receivable, net  | (291,837) | (258,090) |
| Inventories   | (81,553)  | (25,022)  |
| Trade accounts payable  | 26,698    | 492       |
| Accrued liabilities   | 43,040    | 10,520    |
| Other, net  | (24,909)  | (21,325)  |
| Net cash (used in) provided by operating activities   | (52,546)  | 1,039     |
| Cash flows provided by (used in) investing activities:                                      |           |           |
| Purchases of businesses, net of cash acquired   | (17,714)  | (6,000)   |
| Capital expenditures  | (94,290)  | (79,950)  |
| Proceeds from asset sales   | 1,202     | 6,722     |
| Net cash used in investing activities   | (110,802) | (79,228)  |
| Cash flows provided by (used in) financing activities:                                      |           |           |
| Borrowings under revolving loans  | 757,960   | 655,685   |
| Repayments under revolving loans  | (434,950) | (531,118) |
| Proceeds from issuance of long-term debt  | 732,215   | 304,981   |
| Repayments of long-term debt  | (753,168) | (306,444) |
| Debt issuance costs   | (5,019)   | (5,700)   |
| Changes in outstanding checks - principally vendors   | (86,538)  | (73,454)  |
| Dividends paid on common stock  | (29,007)  | (27,173)  |
| Excess tax benefit from stock-based compensation  | 3,403     | 444       |
| Repurchase of common stock under stock plan   | (11,456)  | (2,560)   |
| Repurchase of common stock under share repurchase authorization                             | (24,666)  | (267,607) |
| Net cash provided by (used in) financing activities   | 148,774   | (252,946) |
| Cash and cash equivalents:  |           |           |
| Net decrease  | (14,574)  | (331,135) |
| Balance at beginning of year  | 160,463   | 465,608   |
| Balance at end of period  | \$145,889 | \$134,473 |
| Interest paid, net  | \$49,632  | \$37,513  |
| Income taxes paid, net  | 40,093    | 89,344    |

See accompanying notes.

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SILGAN HOLDINGS INC.  
CONDENSED CONSOLIDATED STATEMENTS OF  
STOCKHOLDERS' EQUITY

For the nine months ended September 30, 2014 and 2013

(Dollars and shares in thousands)

(Unaudited)

|   | Common Stock          |              | Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive |              | Treasury<br>Stock | Total<br>Stockholders'<br>Equity |
|---|-----------------------|--------------|--------------------|----------------------|---------------------------------------|--------------|-------------------|----------------------------------|
|   | Shares<br>Outstanding | Par<br>Value |                    |                      | Loss                                  |              |                   |                                  |
| Balance at December 31,<br>2012   | 69,204                | \$876        | \$204,449          | \$1,020,543          | \$(109,913 )                          | \$(362,312 ) | \$753,643         |                                  |
| Net income  | —                     | —            | —                  | 162,137              | —                                     | —            | 162,137           |                                  |
| Other comprehensive<br>income   | —                     | —            | —                  | —                    | 3,694                                 | —            | 3,694             |                                  |
| Dividends declared on<br>common stock   | —                     | —            | —                  | (27,173 )            | —                                     | —            | (27,173 )         |                                  |
| Stock compensation<br>expense   | —                     | —            | 6,835              | —                    | —                                     | —            | 6,835             |                                  |
| Net issuance of treasury<br>stock for vested restricted<br>stock units, including tax<br>benefit of \$444   | 90                    | —            | (545 )             | —                    | —                                     | (1,571 )     | (2,116 )          |                                  |
| Repurchases of common<br>stock  | (5,879 )              | —            | —                  | —                    | —                                     | (267,607 )   | (267,607 )        |                                  |
| Balance at September 30,<br>2013  | 63,415                | \$876        | \$210,739          | \$1,155,507          | \$(106,219 )                          | \$(631,490 ) | \$629,413         |                                  |
| Balance at December 31,<br>2013   | 63,415                | \$876        | \$212,822          | \$1,169,754          | \$(38,119 )                           | \$(631,490 ) | \$713,843         |                                  |
| Net income  | —                     | —            | —                  | 158,755              | —                                     | —            | 158,755           |                                  |
| Other comprehensive loss  | —                     | —            | —                  | —                    | (39,897 )                             | —            | (39,897 )         |                                  |
| Dividends declared on<br>common stock   | —                     | —            | —                  | (29,007 )            | —                                     | —            | (29,007 )         |                                  |
| Stock compensation<br>expense   | —                     | —            | 10,324             | —                    | —                                     | —            | 10,324            |                                  |
| Net issuance of treasury<br>stock for vested restricted<br>stock units, including tax<br>benefit of \$3,403 | 297                   | —            | 57                 | —                    | —                                     | (8,110 )     | (8,053 )          |                                  |
| Repurchases of common<br>stock  | (509 )                | —            | —                  | —                    | —                                     | (24,666 )    | (24,666 )         |                                  |
| Balance at September 30,<br>2014  | 63,203                | \$876        | \$223,203          | \$1,299,502          | \$(78,016 )                           | \$(664,266 ) | \$781,299         |                                  |

See accompanying notes.



SILGAN HOLDINGS INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

Note 1. Significant Accounting Policies

**Basis of Presentation.** The accompanying unaudited condensed consolidated financial statements of Silgan Holdings Inc., or Silgan, have been prepared in accordance with U.S. generally accepted accounting principles, or GAAP, for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the accompanying financial statements include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. The results of operations for any interim period are not necessarily indicative of the results of operations for the full year.

The Condensed Consolidated Balance Sheet at December 31, 2013 has been derived from our audited consolidated financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements.

You should read the accompanying condensed consolidated financial statements in conjunction with our consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2013.

**Goodwill and Other Intangible Assets.** We review goodwill and other indefinite-lived intangible assets for impairment as of July 1 each year and more frequently if circumstances indicate a possible impairment. We determined that our goodwill and other indefinite-lived intangible assets were not impaired in our annual 2014 assessment performed during the third quarter.

**Change in Depreciable Lives.** Based on the long duration of utilization of our production assets, due in part to our maintenance practices for such assets, and the consistent outperformance of their depreciable lives, we engaged a third party appraiser to assist in the evaluation of the useful lives of certain production equipment in each of our business segments. As a result of this evaluation, effective January 1, 2014, we increased the estimated useful lives of certain production equipment by an average of approximately 5 years to a maximum depreciable life of 20 years, which increased income from operations by \$5.4 million and \$16.8 million and net income by \$3.5 million and \$11.0 million, or \$0.06 and \$0.17 per diluted share, for the three and nine months ended September 30, 2014, respectively.

**Recently Issued Accounting Pronouncement.** In May 2014, the Financial Accounting Standards Board issued an accounting standards update that amends the guidance for revenue recognition. This amendment contains principles that will require an entity to recognize revenue to depict the transfer of goods and services to customers at an amount that an entity expects to be entitled to in exchange for those goods or services. This amendment will be effective for us on January 1, 2017. Early adoption is not permitted. We are currently evaluating the impact of this amendment on our consolidated financial statements.

## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

## Note 2. Rationalization Charges

We continually evaluate cost reduction opportunities across each of our businesses, including rationalizations of our existing facilities through plant closings and downsizings. We use a disciplined approach to identify opportunities that generate attractive cash returns. Rationalization charges by business segment were as follows:

|                    | Three Months Ended     |                | Nine Months Ended |                |
|--------------------|------------------------|----------------|-------------------|----------------|
|                    | Sept. 30, 2014         | Sept. 30, 2013 | Sept. 30, 2014    | Sept. 30, 2013 |
|                    | (Dollars in thousands) |                |                   |                |
| Metal containers   | \$—                    | \$344          | \$—               | \$1,727        |
| Closures           | 1,218                  | 988            | 2,706             | 1,233          |
| Plastic containers | 1,310                  | —              | 2,272             | 656            |
|                    | \$2,528                | \$1,332        | \$4,978           | \$3,616        |

Activity in reserves for our rationalization plans for the nine months ended September 30, was as follows:

|                                   | Employee                  | Plant         | Non-Cash            | Total    |
|-----------------------------------|---------------------------|---------------|---------------------|----------|
|                                   | Severance<br>and Benefits | Exit<br>Costs | Asset<br>Write-Down |          |
|                                   | (Dollars in thousands)    |               |                     |          |
| Balance at December 31, 2013      | \$4,116                   | \$1,418       | \$—                 | \$5,534  |
| Charged to expense                | 3,467                     | 1,145         | 366                 | 4,978    |
| Utilized and currency translation | (5,442                    | ) (2,212      | ) (366              | ) (8,020 |
| Balance at September 30, 2014     | \$2,141                   | \$351         | \$—                 | \$2,492  |

Rationalization reserves were included in the Condensed Consolidated Balance Sheets as accrued liabilities.

Remaining expenses and cash expenditures for our rationalization plans of \$4.2 million and \$6.7 million, respectively, are expected within the next twelve months.

## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

## Note 3. Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss is reported in our Condensed Consolidated Statements of Stockholders' Equity. Amounts included in accumulated other comprehensive loss, net of tax, were as follows:

|  | Unrecognized<br>Net<br>Defined Benefit<br>Plan Costs<br>(Dollars in thousands) | Change in<br>Fair<br>Value of<br>Derivatives | Foreign<br>Currency<br>Translation | Total      |
|--|--|--|------------------------------------|------------|
| Balance at December 31, 2013                                   | \$(38,921)   | \$(3,790)                                    | \$4,592                            | \$(38,119) |
| Other comprehensive loss before reclassifications              | (267)  | (244)  | (41,776)                           | (42,287)   |
| Amounts reclassified from accumulated other comprehensive loss | (502)  | 2,892  | —                                  | 2,390      |
| Other comprehensive loss                                       | (769)  | 2,648  | (41,776)                           | (39,897)   |
| Balance at September 30, 2014                                  | \$(39,690)   | \$(1,142)                                    | \$(37,184)                         | \$(78,016) |

The amounts reclassified to earnings from the unrecognized net defined benefit plan costs component of accumulated other comprehensive loss for the three and nine months ended September 30, 2014 were net gains of \$0.4 million and \$0.9 million, respectively, excluding an income tax provision of \$0.2 million and \$0.4 million, respectively. For the three and nine months ended September 30, 2014, these net gains consisted of \$0.5 million and \$1.3 million of amortization of net prior service credit and \$0.1 million and \$0.4 million of amortization of net actuarial losses, respectively. Amortization of net prior service credit and net actuarial losses is a component of net periodic benefit cost. See Note 7 for further information.

The amount reclassified to earnings from the change in fair value of derivatives component of accumulated other comprehensive loss for the three and nine months ended September 30, 2014 were net losses of \$1.8 million and \$4.9 million, respectively, excluding an income tax benefit of \$0.7 million and \$2.0 million, respectively. These net losses were primarily related to our interest rate swap agreements which were recorded in interest and other debt expense in our Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2014.

Foreign currency gains related to our net investment hedges included in the foreign currency translation component of accumulated other comprehensive loss for the three and nine months ended September 30, 2014 were \$21.3 million and \$24.6 million, respectively, excluding an income tax provision of \$8.0 million and \$9.2 million, respectively.

See Note 6 which includes a discussion of derivative instruments and hedging activities.

## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

## Note 4. Inventories

Inventories consisted of the following:

|   | Sept. 30,<br>2014      | Sept. 30,<br>2013 | Dec. 31,<br>2013 |
|---|------------------------|-------------------|------------------|
|   | (Dollars in thousands) |                   |                  |
| Raw materials   | \$ 181,034             | \$ 163,129        | \$ 158,963       |
| Work-in-process   | 125,290                | 117,559           | 104,811          |
| Finished goods  | 364,261                | 353,426           | 333,978          |
| Other   | 14,285                 | 13,296            | 14,398           |
|   | 684,870                | 647,410           | 612,150          |
| Adjustment to value inventory<br>at cost on the LIFO method | (96,580 )              | (102,891 )        | (96,580 )        |
|   | \$ 588,290             | \$ 544,519        | \$ 515,570       |

## Note 5. Long-Term Debt

Long-term debt consisted of the following:

|   | Sept. 30,<br>2014      | Sept. 30,<br>2013 | Dec. 31,<br>2013 |
|---|------------------------|-------------------|------------------|
|   | (Dollars in thousands) |                   |                  |
| Bank debt                                   |                        |                   |                  |
| Bank revolving loans                        | \$ 335,148             | \$ 98,395         | \$—              |
| U.S. term loans                             | 365,000                | 364,000           | 364,000          |
| Canadian term loans                         | 62,699                 | 66,784            | 64,485           |
| Euro term loans                             | 279,070                | 316,317           | 323,704          |
| Other foreign bank revolving and term loans | 125,113                | 154,432           | 151,647          |
| Total bank debt                             | 1,167,030              | 999,928           | 903,836          |
| 5½% Senior Notes                            | 300,000                | 300,000           | 300,000          |
| 5% Senior Notes                             | 500,000                | 500,000           | 500,000          |
| Total debt                                  | 1,967,030              | 1,799,928         | 1,703,836        |
| Less current portion                        | 443,982                | 225,732           | 146,174          |
|   | \$ 1,523,048           | \$ 1,574,196      | \$ 1,557,662     |

At September 30, 2014, amounts expected to be repaid within one year consisted of \$335.1 million of bank revolving loans under our senior secured credit facility and \$108.9 million of foreign bank revolving and term loans.

Credit Agreement

On January 14, 2014, we completed the refinancing of our previous senior secured credit facility, or our 2011 Credit Facility, by entering into a new senior secured credit facility, or the Credit Agreement. All amounts owed under our 2011 Credit Facility were repaid on January 14, 2014 with proceeds from the Credit Agreement, and our 2011 Credit Facility was simultaneously terminated. As a result of the refinancing of our 2011 Credit Facility, we recorded a pre-tax charge for the loss on early extinguishment of debt of \$1.5 million during the first quarter of 2014.

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## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

## Note 6. Financial Instruments

The financial instruments recorded in our Condensed Consolidated Balance Sheets include cash and cash equivalents, trade accounts receivable, trade accounts payable, debt obligations and swap agreements. Due to their short-term maturity, the carrying amounts of trade accounts receivable and trade accounts payable approximate their fair market values. The following table summarizes the carrying amounts and estimated fair values of our other financial instruments at September 30, 2014:

|                               | Carrying<br>Amount     | Fair<br>Value |
|-------------------------------|------------------------|---------------|
|                               | (Dollars in thousands) |               |
| Assets:                       |                        |               |
| Cash and cash equivalents     | \$ 145,889             | \$ 145,889    |
| Liabilities:                  |                        |               |
| Bank debt                     | \$ 1,167,030           | \$ 1,167,030  |
| 5½% Senior Notes              | 300,000                | 308,250       |
| 5% Senior Notes               | 500,000                | 508,725       |
| Interest rate swap agreements | 2,379                  | 2,379         |

## Fair Value Measurements

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). GAAP classifies the inputs used to measure fair value into a hierarchy consisting of three levels. Level 1 inputs represent unadjusted quoted prices in active markets for identical assets or liabilities. Level 2 inputs represent unadjusted quoted prices in active markets for similar assets or liabilities, or unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability. Level 3 inputs represent unobservable inputs for the asset or liability. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

## Financial Instruments Measured at Fair Value

The financial assets and liabilities that were measured on a recurring basis at September 30, 2014 consisted of our cash and cash equivalents, interest rate swap agreements and natural gas swap agreements. We measured the fair value of cash and cash equivalents using Level 1 inputs. We measured the fair value of the swap agreements using the income approach. The fair value of the swap agreements reflects the estimated amounts that we would pay or receive based on the present value of the expected cash flows derived from market interest rates and prices. As such, these derivative instruments were classified within Level 2.

## Financial Instruments Not Measured at Fair Value

Our bank debt, 5½% Senior Notes due 2022, or the 5½% Notes, and 5% Senior Notes due 2020, or the 5% Notes, were recorded at historical amounts in our Condensed Consolidated Balance Sheets, as we have not elected to measure them at fair value. We measured the fair value of our variable rate bank debt using the market approach



based on Level 2 inputs. Fair values of the 5½% Notes and the 5% Notes were estimated based on quoted market prices, a Level 1 input.

#### Derivative Instruments and Hedging Activities

Our derivative financial instruments were recorded in the Condensed Consolidated Balance Sheets at their fair values. Changes in fair values of derivatives are recorded in each period in earnings or comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction.

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SILGAN HOLDINGS INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

We utilize certain derivative financial instruments to manage a portion of our interest rate and natural gas cost exposures. We limit our use of derivative financial instruments to interest rate and natural gas swap agreements. We do not engage in trading or other speculative uses of these financial instruments. For a financial instrument to qualify as a hedge, we must be exposed to interest rate or price risk, and the financial instrument must reduce the exposure and be designated as a hedge. Financial instruments qualifying for hedge accounting must maintain a high correlation between the hedging instrument and the item being hedged, both at inception and throughout the hedged period.

We utilize certain internal hedging strategies to minimize our foreign currency exchange rate risk. Net investment hedges that qualify for hedge accounting result in the recognition of foreign currency gains or losses, net of tax, in accumulated other comprehensive (loss) income. We generally do not utilize external derivative financial instruments to manage our foreign currency exchange rate risk.

Our interest rate and natural gas swap agreements are accounted for as cash flow hedges. During the first nine months of 2014, our hedges were fully effective. The fair value of our outstanding swap agreements in effect at September 30, 2014 was included in accrued liabilities in our Condensed Consolidated Balance Sheet.

The amounts reclassified to earnings from the change in fair value of derivatives component of accumulated other comprehensive loss for the three and nine months ended September 30, 2014 were losses, net of income taxes, of \$1.1 million and \$2.9 million, respectively. We estimate that we will reclassify losses of \$1.2 million, net of income taxes, from the change in fair value of derivatives component of accumulated other comprehensive loss to earnings during the next twelve months. The actual amount that will be reclassified to earnings will vary from this amount as a result of changes in market conditions.

#### Interest Rate Swap Agreements

We have entered into U.S. dollar and Euro interest rate swap agreements to manage a portion of our exposure to interest rate fluctuations. At September 30, 2014, the aggregate notional principal amount of our outstanding interest rate swap agreements was \$283.2 million (non-U.S. dollar agreements have been translated into U.S. dollars at exchange rates in effect at the balance sheet date). The difference between amounts to be paid or received on our interest rate swap agreements is recorded in interest and other debt expense in our Condensed Consolidated Statements of Income. For the three and nine months ended September 30, 2014, net payments under our interest rate swap agreements were \$1.7 million and \$4.9 million, respectively. These agreements are with financial institutions which are expected to fully perform under the terms thereof.

#### Natural Gas Swap Agreements

We have entered into natural gas swap agreements with a major financial institution to manage a portion of our exposure to fluctuations in natural gas prices. At September 30, 2014, the aggregate notional principal amount of our natural gas swap agreements was 583,000 MMBtu of natural gas with fixed prices ranging from 3.84 to 4.17 per MMBtu, which hedges approximately 12 percent of our estimated twelve month exposure to fluctuations in natural gas prices. The difference between amounts to be paid or received on our natural gas swap agreements is recorded in cost of goods sold in our Condensed Consolidated Statements of Income. For the three and nine months ended September 30, 2014, net payments under our natural gas swap agreements were not significant. These agreements are with a financial institution which is expected to fully perform under the terms thereof.

Foreign Currency Exchange Rate Risk

In an effort to minimize foreign currency exchange rate risk, we have financed acquisitions of foreign operations primarily with loans borrowed under our senior secured credit facilities denominated in Euros and Canadian dollars. In addition, where available, we have borrowed funds in local currency or implemented certain internal hedging strategies to minimize our foreign currency exchange rate risk related to foreign operations. We have designated substantially all of our Euro denominated borrowings under the Credit Agreement as net investment hedges. Foreign currency gains related to our net investment hedges included in accumulated other comprehensive loss for the three and nine months ended September 30, 2014 were \$21.3 million and \$24.6 million, respectively.

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## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

## Note 7. Retirement Benefits

The components of the net periodic pension benefit costs were as follows:

|                                    | Three Months Ended     |                | Nine Months Ended |                |
|------------------------------------|------------------------|----------------|-------------------|----------------|
|                                    | Sept. 30, 2014         | Sept. 30, 2013 | Sept. 30, 2014    | Sept. 30, 2013 |
|                                    | (Dollars in thousands) |                |                   |                |
| Service cost                       | \$3,392                | \$3,814        | \$10,163          | \$11,870       |
| Interest cost                      | 7,399                  | 6,809          | 22,248            | 20,081         |
| Expected return on plan assets     | (14,312                | ) (13,092      | ) (43,000         | ) (39,361      |
| Amortization of prior service cost | 272                    | 490            | 891               | 1,339          |
| Amortization of actuarial losses   | 154                    | 3,532          | 588               | 9,417          |
| Net periodic benefit (credit) cost | \$(3,095               | ) \$1,553      | \$(9,110          | ) \$3,346      |

The components of the net periodic other postretirement benefits costs were as follows:

|                                      | Three Months Ended     |                | Nine Months Ended |                |
|--------------------------------------|------------------------|----------------|-------------------|----------------|
|                                      | Sept. 30, 2014         | Sept. 30, 2013 | Sept. 30, 2014    | Sept. 30, 2013 |
|                                      | (Dollars in thousands) |                |                   |                |
| Service cost                         | \$138                  | \$139          | \$402             | \$531          |
| Interest cost                        | 420                    | 343            | 1,245             | 1,260          |
| Amortization of prior service credit | (726                   | ) (674         | ) (2,154          | ) (2,013       |
| Amortization of actuarial gains      | (75                    | ) (229         | ) (246            | ) (125         |
| Net periodic benefit credit          | \$(243                 | ) \$(421       | ) \$(753          | ) \$(347       |

## Note 8. Income Taxes

Silgan and its subsidiaries file U.S. Federal income tax returns, as well as income tax returns in various states and foreign jurisdictions. The Internal Revenue Service, or IRS, has commenced its review of the tax years 2012 and 2013 for us, and we have been accepted into the Compliance Assurance Program for the 2014 tax year which provides for the review by the IRS of tax matters relating to our tax return prior to filing. We do not expect a material change to our unrecognized tax benefits within the next twelve months.

SILGAN HOLDINGS INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

Note 9. Treasury Stock

On February 28, 2014, our Board of Directors authorized the repurchase by us of up to an aggregate of \$300.0 million of our common stock, inclusive of prior authorizations, from time to time through and including December 31, 2019. At September 30, 2014, we had \$275.5 million remaining under this authorization for the repurchase of our common stock. Pursuant to this authorization and previous authorizations, we repurchased 508,667 shares of our common stock in 2014 at an average price per share of \$48.47, for a total purchase price of \$24.7 million.

During the first nine months of 2014, we issued 531,024 treasury shares which had an average cost of \$6.30 per share for restricted stock units that vested during the period. In accordance with the Silgan Holdings Inc. 2004 Stock Incentive Plan, we repurchased 234,440 shares of our common stock at an average cost of \$48.87 to satisfy minimum employee withholding tax requirements resulting from the vesting of such restricted stock units.

We account for treasury shares using the first-in, first-out (FIFO) cost method. As of September 30, 2014, 24,352,887 shares of our common stock were held in treasury.

Note 10. Stock-Based Compensation

We currently have one stock-based compensation plan in effect, under which we have issued options and restricted stock units to our officers, other key employees and outside directors. During the first nine months of 2014, 457,720 restricted stock units were granted to certain of our officers, other key employees and outside directors. The fair value of these restricted stock units at the grant date was \$22.2 million, which is being amortized ratably over the respective vesting period from the grant date.

## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

## Note 11. Business Segment Information

Reportable business segment information for the three and nine months ended September 30 was as follows:

|   | Metal<br>Containers<br>(Dollars in thousands) | Closures  | Plastic<br>Containers | Corporate | Total       |
|---|---|-----------|-----------------------|-----------|-------------|
| Three Months Ended September 30, 2014               |   |           |                       |           |             |
| Net sales   | \$827,675                                     | \$241,021 | \$159,748             | \$—       | \$1,228,444 |
| Depreciation and amortization <sup>(1)</sup>        | 17,550  | 9,930     | 9,146                 | 32        | 36,658      |
| Rationalization charges                             | —   | 1,218     | 1,310                 | —         | 2,528       |
| Segment income from operations <sup>(2)(3)</sup>    | 112,229                                       | 27,645    | 13,129                | (5,368)   | 147,635     |
| Three Months Ended September 30, 2013               |   |           |                       |           |             |
| Net sales   | \$831,094                                     | \$185,249 | \$151,578             | \$—       | \$1,167,921 |
| Depreciation and amortization <sup>(1)</sup>        | 20,243  | 8,310     | 11,765                | 33        | 40,351      |
| Rationalization charges                             | 344   | 988       | —                     | —         | 1,332       |
| Segment income from operations <sup>(2)(3)</sup>    | 108,322                                       | 23,053    | 8,557                 | (4,073)   | 135,859     |
| Nine Months Ended September 30, 2014                |   |           |                       |           |             |
| Net sales   | \$1,814,764                                   | \$687,050 | \$499,812             | \$—       | \$3,001,626 |
| Depreciation and amortization <sup>(1)</sup>        | 52,121  | 31,482    | 27,354                | 95        | 111,052     |
| Rationalization charges                             | —   | 2,706     | 2,272                 | —         | 4,978       |
| Segment income from operations <sup>(2)(3)</sup>    | 203,582                                       | 70,639    | 38,946                | (11,442)  | 301,725     |
| Nine Months Ended September 30, 2013                |   |           |                       |           |             |
| Net sales   | \$1,826,026                                   | \$527,835 | \$489,830             | \$—       | \$2,843,691 |
| Depreciation and amortization <sup>(1)</sup>        | 63,770  | 24,862    | 35,025                | 100       | 123,757     |
| Rationalization charges                             | 1,727   | 1,233     | 656                   | —         | 3,616       |
| Segment income from operations <sup>(2)(3)(4)</sup> | 193,619                                       | 55,367    | 30,431                | (10,529)  | 268,888     |

Depreciation and amortization excludes amortization of debt issuance costs of \$1.0 million and \$1.1 million for the (1) three months ended September 30, 2014 and 2013, respectively, and \$3.2 million and \$3.3 million for the nine months ended September 30, 2014 and 2013, respectively.

Income from operations of the closures segment includes income from operations in Venezuela of \$0.8 million and \$0.1 million for the three months ended September 30, 2014 and 2013, respectively, and losses from operations in (2) Venezuela of \$2.6 million and \$5.3 million for the nine months ended September 30, 2014 and 2013, respectively, which for the nine months ended September 30, 2013 includes a charge of \$3.0 million for the remeasurement of net assets in Venezuela due to the devaluation of the official Bolivar exchange rate.

Income from operations for corporate includes acquisition costs attributable to announced acquisitions of \$0.3 (3) million and \$1.0 million for the three months ended September 30, 2014 and 2013, respectively, and \$0.5 million and \$1.2 million for the nine months ended September 30, 2014 and 2013, respectively.

(4)

Income from operations of the metal containers segment includes plant start-up costs of \$0.8 million for the nine months ended September 30, 2013.

## SILGAN HOLDINGS INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Information at September 30, 2014 and 2013 and for the three and nine months then ended is unaudited)

Total segment income from operations is reconciled to income before income taxes as follows:

|                                      | Three Months Ended     |                   | Nine Months Ended |                   |
|--------------------------------------|------------------------|-------------------|-------------------|-------------------|
|                                      | Sept. 30,<br>2014      | Sept. 30,<br>2013 | Sept. 30,<br>2014 | Sept. 30,<br>2013 |
|                                      | (Dollars in thousands) |                   |                   |                   |
| Total segment income from operations | \$147,635              | \$135,859         | \$301,725         | \$268,888         |
| Interest and other debt expense      | 19,276                 | 16,982            | 58,394            | 49,844            |
| Income before income taxes           | \$128,359              | \$118,877         | \$243,331         | \$219,044         |

Sales and income from operations of our metal container business and part of our closures business are dependent, in part, upon fruit and vegetable harvests. The size and quality of these harvests varies from year to year, depending in large part upon the weather conditions in applicable regions. Because of the seasonality of the harvests, we have historically experienced higher unit sales volume in the third quarter of our fiscal year and generated a disproportionate amount of our annual income from operations during that quarter.



Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Statements included in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and elsewhere in this Quarterly Report on Form 10-Q that are not historical facts are “forward-looking statements” made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and Securities Exchange Act of 1934, as amended. Such forward-looking statements are made based upon management’s expectations and beliefs concerning future events impacting us and therefore involve a number of uncertainties and risks, including, but not limited to, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013 and in our other filings with the Securities and Exchange Commission. As a result, the actual results of our operations or our financial condition could differ materially from those expressed or implied in these forward-looking statements.

General

We are a leading manufacturer of rigid packaging for shelf-stable food and other consumer goods products. We currently produce steel and aluminum containers for human and pet food and general line products; metal, composite and plastic closures for food and beverage products; and custom designed plastic containers, tubes and closures for personal care, food, health care, pharmaceutical, household and industrial chemical, pet care, agricultural, automotive and marine chemical products. We are a leading manufacturer of metal containers in North America and Europe, a leading worldwide manufacturer of metal, composite and plastic closures for food and beverage products and a leading manufacturer of plastic containers in North America for a variety of markets, including the personal care, food, health care, household and industrial chemical markets.

Our objective is to increase shareholder value by efficiently deploying capital and management resources to grow our business, reduce operating costs and build sustainable competitive positions, or franchises, and to complete acquisitions that generate attractive cash returns. We have grown our net sales and income from operations over the years, largely through acquisitions but also through internal growth, and we continue to evaluate acquisition opportunities in the consumer goods packaging market. If acquisition opportunities are not identified over a longer period of time, we may use our cash flow to repay debt, repurchase shares of our common stock or increase dividends to our stockholders or for other permitted purposes.

On September 12, 2014, we acquired substantially all of the assets and assumed certain specified limited liabilities of Van Can Company, or Van Can, a manufacturer of metal containers in the United States, for a purchase price of \$17.3 million. The acquired business, with sales of approximately \$40 million, included two metal container manufacturing facilities located in Lancaster, South Carolina and Trenton, Tennessee.

## RESULTS OF OPERATIONS

The following table sets forth certain unaudited income statement data expressed as a percentage of net sales for the periods presented:

|  | Three Months Ended |                   | Nine Months Ended |                   |   |
|--|--------------------|-------------------|-------------------|-------------------|---|
|  | Sept. 30,<br>2014  | Sept. 30,<br>2013 | Sept. 30,<br>2014 | Sept. 30,<br>2013 |   |
| Net sales                                    |                    |                   |                   |                   |   |
| Metal containers                             | 67.4               | % 71.1            | % 60.5            | % 64.2            | % |
| Closures                                     | 19.6               | 15.9              | 22.9              | 18.6              |   |
| Plastic containers                           | 13.0               | 13.0              | 16.6              | 17.2              |   |
| Consolidated                                 | 100.0              | 100.0             | 100.0             | 100.0             |   |
| Cost of goods sold                           | 83.3               | 84.0              | 84.1              | 85.0              |   |
| Gross profit                                 | 16.7               | 16.0              | 15.9              | 15.0              |   |
| Selling, general and administrative expenses | 4.5                | 4.3               | 5.7               | 5.4               |   |
| Rationalization charges                      | 0.2                | 0.1               | 0.1               | 0.1               |   |
| Income from operations                       | 12.0               | 11.6              | 10.1              | 9.5               |   |
| Interest and other debt expense              | 1.5                | 1.4               | 2.0               | 1.8               |   |
| Income before income taxes                   | 10.5               | 10.2              | 8.1               | 7.7               |   |
| Provision for income taxes                   | 3.7                | 3.6               | 2.8               | 2.0               |   |
| Net income                                   | 6.8                | % 6.6             | % 5.3             | % 5.7             | % |

Summary unaudited results of operations are provided below.

|                                   | Three Months Ended |                   | Nine Months Ended |                   |
|-----------------------------------|--------------------|-------------------|-------------------|-------------------|
|                                   | Sept. 30,<br>2014  | Sept. 30,<br>2013 | Sept. 30,<br>2014 | Sept. 30,<br>2013 |
| Net sales                         |                    |                   |                   |                   |
| Metal containers                  | \$827.7            | \$831.1           | \$1,814.8         | \$1,826.0         |
| Closures                          | 241.0              | 185.2             | 687.0             | 527.9             |
| Plastic containers                | 159.7              | 151.6             | 499.8             | 489.8             |
| Consolidated                      | \$1,228.4          | \$1,167.9         | \$3,001.6         | \$2,843.7         |
| Income from operations            |                    |                   |                   |                   |
| Metal containers <sup>(1)</sup>   | \$112.2            | \$108.3           | \$203.6           | \$193.6           |
| Closures <sup>(2)</sup>           | 27.7               | 23.1              | 70.6              | 55.4              |
| Plastic containers <sup>(3)</sup> | 13.1               | 8.6               | 38.9              | 30.4              |
| Corporate <sup>(4)</sup>          | (5.3               | ) (4.1            | ) (11.4           | ) (10.5           |
| Consolidated                      | \$147.7            | \$135.9           | \$301.7           | \$268.9           |

<sup>(1)</sup> Includes rationalization charges of \$0.3 million and \$1.7 million for the three and nine months ended September 30, 2013, respectively. Includes plant start-up costs of \$0.8 million for the nine months ended September 30, 2013.

<sup>(2)</sup> Includes income from operations in Venezuela of \$0.8 million and \$0.1 million for the three months ended September 30, 2014 and 2013, respectively, and losses from operations in Venezuela of \$2.6 million and \$5.3 million for the nine months ended September 30, 2014 and 2013, respectively, which for the nine months ended September 30, 2013 includes a charge of \$3.0 million for the remeasurement of net assets in Venezuela due to a currency devaluation. Includes rationalization charges of \$1.2 million and \$1.0 million for the three months ended September 30, 2014 and 2013, respectively, and \$2.7 million and \$1.2 million for the nine months ended September 30, 2014 and 2013, respectively.

<sup>(3)</sup> Includes rationalization charges of \$1.3 million for the three months ended September 30, 2014 and \$2.3 million and \$0.7 million for the nine months ended September 30, 2014 and 2013, respectively.

<sup>(4)</sup> Includes acquisition costs attributable to announced acquisitions of \$0.3 million and \$1.0 million for the three months ended September 30, 2014 and 2013, respectively, and \$0.5 million and \$1.2 million for the nine months ended September 30, 2014 and 2013, respectively.

Three Months Ended September 30, 2014 Compared with Three Months Ended September 30, 2013

**Overview.** Consolidated net sales were \$1,228.4 million in the third quarter of 2014, representing a 5.2 percent increase as compared to the third quarter of 2013 primarily as a result of the inclusion of net sales from Portola Packaging, Inc., or Portola, which was acquired in October 2013, the pass through of higher raw material costs and higher volumes in the plastic container business, partially offset by lower unit volumes and the financial impact of customer contract renewals and extensions in the metal container business and unfavorable foreign currency translation in the plastic container business. Income from operations for the third quarter of 2014 of \$147.7 million increased by \$11.8 million, or 8.7 percent, as compared to the same period in 2013 primarily due to the inclusion of the operations of Portola, lower manufacturing and depreciation expenses, better operating performance in the metal container business in Europe and higher volumes in the plastic container business. These increases were partially offset by lower unit volumes and the financial impact of customer contract renewals and extensions in the metal container business and higher rationalization charges. Rationalization charges were \$2.5 million for the third quarter of 2014 as compared to \$1.3 million for the same period in 2013. Net income for the third quarter of 2014 was \$83.3 million as compared to \$77.2 million for the same period in 2013. Net income per diluted share for the third quarter of 2014 was \$1.31 as compared to \$1.21 for the same period in 2013.

**Net Sales.** The \$60.5 million increase in consolidated net sales in the third quarter of 2014 as compared to the third quarter of 2013 was the result of higher net sales in the closures and plastic container businesses, partially offset by lower net sales in the metal container business.

Net sales for the metal container business decreased \$3.4 million, or 0.4 percent, in the third quarter of 2014 as compared to the same period in 2013. This decrease was primarily the result of a decrease in unit volumes of approximately 1.5 percent and the financial impact from a large number of significantly longer-term customer contract renewals and extensions recently completed, partially offset by the pass through of higher raw material and other manufacturing costs. The decrease in unit volumes was primarily due to lower volumes of core vegetables and soup in the U.S., partially offset by volume increases in Europe and a good tomato pack in the U.S.

Net sales for the closures business increased \$55.8 million, or 30.1 percent, in the third quarter of 2014 as compared to the same period in 2013. This increase was primarily the result of an increase in unit volumes due largely to the inclusion of net sales from Portola.

Net sales for the plastic container business increased \$8.1 million, or 5.3 percent in the third quarter of 2014 as compared to the same period in 2013. This increase was primarily due to an increase in volumes of approximately 5 percent and the pass through of higher raw material costs, partially offset by the impact of unfavorable foreign currency translation of approximately \$1.3 million.

**Gross Profit.** Gross profit margin increased 0.7 percentage points to 16.7 percent in the third quarter of 2014 as compared to the same period in 2013 for the reasons discussed below in “Income from Operations.”

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses as a percentage of consolidated net sales increased 0.2 percentage points to 4.5 percent for the third quarter of 2014 as compared to 4.3 percent for the same period in 2013. Selling, general and administrative expenses increased \$4.9 million to \$55.5 million for the third quarter of 2014 as compared to \$50.6 million for the same period in 2013 primarily due to the inclusion of expenses from Portola.

**Income from Operations.** Income from operations for the third quarter of 2014 increased by \$11.8 million, or 8.7 percent, as compared to the third quarter of 2013, and operating margin increased to 12.0 percent from 11.6 percent

over the same periods.

Income from operations of the metal container business for the third quarter of 2014 increased \$3.9 million, or 3.6 percent, as compared to the same period in 2013, and operating margin increased to 13.6 percent from 13.0 percent over the same periods. The increase in income from operations was primarily due to lower manufacturing costs, including lower depreciation and amortization expense of \$2.7 million due primarily to the change in asset depreciable lives, and better operating performance in Europe. These increases were partially offset by a decrease in unit volumes in the U.S. and the financial impact from customer contract renewals and extensions.

Income from operations of the closures business for the third quarter of 2014 increased \$4.6 million, or 19.9 percent, as compared to the same period in 2013, while operating margin decreased to 11.5 percent from 12.5 percent over the same periods. The increase in income from operations was primarily attributable to the inclusion of the operations of Portola which has a lower operating margin rate.

Income from operations of the plastic container business for the third quarter of 2014 increased \$4.5 million, or 52.3 percent, as compared to the same period in 2013, and operating margin increased to 8.2 percent from 5.7 percent over the same periods. These

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increases were primarily attributable to lower manufacturing costs, including lower depreciation and amortization expense of \$2.6 million due primarily to the change in asset depreciable lives and a customer reimbursement for certain historical project costs, and an increase in volumes, partially offset by higher rationalization charges. Rationalization charges were \$1.3 million in the third quarter of 2014.

**Interest and Other Debt Expense.** Interest and other debt expense before loss on early extinguishment of debt for the third quarter of 2014 increased \$2.3 million to \$19.3 million as compared to the same period in 2013, due to higher weighted average interest rates and higher average outstanding borrowings.

**Provision for Income Taxes.** The effective tax rate was 35.1 percent for each of the third quarters of 2014 and 2013.

#### Nine Months Ended September 30, 2014 Compared with Nine Months Ended September 30, 2013

**Overview.** Consolidated net sales were \$3.0 billion in the first nine months of 2014, representing a 5.6 percent increase as compared to the first nine months of 2013 primarily as a result of the inclusion of net sales from Portola, the pass through of higher raw material costs, the favorable impact of foreign currency translation and a favorable mix of products sold in the plastic container business, partially offset by lower unit volumes and the financial impact of customer contract renewals and extensions in the metal container business. Income from operations for the first nine months of 2014 of \$301.7 million increased by \$32.8 million, or 12.2 percent, as compared to the same period in 2013 primarily due to lower manufacturing and depreciation expenses, the inclusion of the operations of Portola, better operating performance in the metal container business in Europe, a smaller loss from operations in Venezuela compared to the prior year period and a more favorable mix of products sold in the plastic container business. These increases were partially offset by lower unit volumes and the financial impact of customer contract renewals and extensions in the metal container business and higher rationalization charges. Results for the first nine months of 2014 included rationalization charges of \$5.0 million, a loss from operations in Venezuela of \$2.6 million and a loss on early extinguishment of debt of \$1.5 million. Results for the first nine months of 2013 included rationalization charges of \$3.6 million, a loss from operations in Venezuela of \$5.3 million, a loss on early extinguishment of debt of \$2.1 million and a favorable tax adjustment of \$19.7 million primarily as a result of the completion of the IRS audit for periods through 2007. Net income for the first nine months of 2014 was \$158.8 million as compared to \$162.1 million for the same period in 2013. Net income per diluted share for the first nine months of 2014 was \$2.49 as compared to \$2.50 for the same period in 2013.

**Net Sales.** The \$157.9 million increase in consolidated net sales in the first nine months of 2014 as compared to the first nine months of 2013 was the result of higher net sales in the closures and plastic container businesses, partially offset by a decrease in net sales in the metal container business.

Net sales for the metal container business decreased \$11.2 million, or 0.6 percent, in the first nine months of 2014 as compared to the same period in 2013. This decrease was primarily the result of a decrease in unit volumes of approximately 1 percent and the financial impact of customer contract renewals and extensions, partially offset by the pass through of higher raw material costs and the impact of favorable foreign currency translation of \$6.8 million.

Net sales for the closures business increased \$159.1 million, or 30.1 percent, in the first nine months of 2014 as compared to the same period in 2013. This increase was primarily the result of an increase in unit volumes due largely to the inclusion of net sales from Portola and the impact of favorable foreign currency translation of \$8.3 million.

Net sales for the plastic container business increased \$10.0 million, or 2.0 percent, in the first nine months of 2014 as compared to the same period in 2013. This increase was primarily due to the pass through of higher raw material

costs and a more favorable mix of products sold, partially offset by the impact of unfavorable foreign currency translation of approximately \$6.2 million.

**Gross Profit.** Gross profit margin increased 0.9 percentage point to 15.9 percent in the first nine months of 2014 as compared to the same period in 2013 for the reasons discussed below in “Income from Operations.”

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses as a percentage of consolidated net sales increased 0.3 percentage points to 5.7 percent for the first nine months of 2014 as compared to 5.4 percent for the same period in 2013. Selling, general and administrative expenses increased \$15.8 million to \$170.6 million for the first nine months of 2014 as compared to \$154.8 million for the same period in 2013 primarily due to the inclusion of expenses from Portola. Selling, general and administrative expenses in the first nine months of 2013 included a \$3.0 million charge for the remeasurement of net assets in Venezuela due to a currency devaluation.

**Income from Operations.** Income from operations for the first nine months of 2014 increased by \$32.8 million, or 12.2 percent, as compared to the first nine months of 2013, and operating margin increased to 10.1 percent from 9.5 percent for the same periods.

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Income from operations of the metal container business for the first nine months of 2014 increased \$10.0 million, or 5.2 percent, as compared to the same period in 2013, and operating margin increased to 11.2 percent from 10.6 percent over the same periods. The increase in income from operations was primarily a result of lower manufacturing costs, including lower depreciation and amortization expense of \$11.6 million due primarily to the change in asset depreciable lives, improved volumes and better operating performance in Europe and lower rationalization charges. These increases were partially offset by a decrease in unit volumes in the U.S. and the financial impact from customer contract renewals and extensions. Rationalization charges were \$1.7 million in the first nine months of 2013.

Income from operations of the closures business for the first nine months of 2014 increased \$15.2 million, or 27.4 percent, as compared to the same period in 2013, while operating margin decreased to 10.3 percent from 10.5 percent over the same periods. The increase in income from operations was primarily attributable to the inclusion of the operations of Portola, which has a lower operating margin rate, and a smaller loss in Venezuela as compared to the prior year period, partially offset by higher rationalization charges. Rationalization charges were \$2.7 million and \$1.2 million in the first nine months of 2014 and 2013, respectively. The loss from operations in Venezuela was \$2.6 million and \$5.3 million in the first nine months of 2014 and 2013, respectively. The loss from operations in Venezuela in 2013 included a \$3.0 million charge for the remeasurement of net assets due to a currency devaluation.

Income from operations of the plastic container business for the first nine months of 2014 increased \$8.5 million, or 28.0 percent, as compared to the same period in 2013, and operating margin increased to 7.8 percent from 6.2 percent over the same periods. These increases were primarily attributable to lower manufacturing costs, including lower depreciation and amortization expense of \$7.7 million due primarily to the change in asset depreciable lives and a customer reimbursement for certain historical project costs, and a more favorable mix of products sold, partially offset by higher rationalization charges. Rationalization charges were \$2.3 million and \$0.7 million in the first nine months of 2014 and 2013, respectively.

**Interest and Other Debt Expense.** Interest and other debt expense before loss on early extinguishment of debt for the first nine months of 2014 increased \$9.1 million to \$56.9 million as compared to the same period in 2013, primarily due to higher weighted average interest rates and higher average debt balances. Loss on early extinguishment of debt of \$1.5 million in the first nine months of 2014 was a result of the refinancing of our 2011 Credit Facility in January 2014. Loss on early extinguishment of debt of \$2.1 million in the first nine months of 2013 was a result of the prepayment of \$300.9 million of term debt under our 2011 Credit Facility.

**Provision for Income Taxes.** The effective tax rate for the first nine months of 2014 was 34.8 percent as compared to 35.0 percent in the same period in 2013, excluding a favorable tax adjustment of \$19.7 million primarily as a result of the completion of the IRS audit for periods through 2007.



## CAPITAL RESOURCES AND LIQUIDITY

Our principal sources of liquidity have been net cash from operating activities and borrowings under our debt instruments, including our senior secured credit facility. Our liquidity requirements arise from our obligations under the indebtedness incurred in connection with our acquisitions and the refinancing of that indebtedness, capital investment in new and existing equipment, the funding of our seasonal working capital needs and other general corporate uses.

On January 14, 2014, we completed the refinancing of our 2011 Credit Facility by entering into the Credit Agreement. The Credit Agreement provides us with more favorable pricing, significant additional borrowing capacity, longer maturities and greater flexibility as compared to our 2011 Credit Facility. All amounts owed under our 2011 Credit Facility were repaid on January 14, 2014 with proceeds from the Credit Agreement, and our 2011 Credit Facility was simultaneously terminated. As a result of the refinancing of our 2011 Credit Facility, we recorded a pre-tax charge for the loss on early extinguishment of debt of \$1.5 million during the first nine months of 2014.

For the nine months ended September 30, 2014, we used proceeds of \$732.2 million from the issuance of long-term debt including under the Credit Agreement, net borrowings of revolving loans of \$323.0 million and cash and cash equivalents of \$14.6 million to fund the repayment of \$753.2 million of long-term debt including the refinancing of our 2011 Credit Facility, net capital expenditures of \$93.1 million, decreases in outstanding checks of \$86.5 million, cash used in operations of \$52.5 million, dividends paid on our common stock of \$29.0 million, repurchases of our common stock for \$24.7 million, purchases of businesses for \$17.7 million, net payments for stock-based compensation issuances of \$8.1 million and debt issuance costs of \$5.0 million related to the Credit Agreement.

For the nine months ended September 30, 2013, we used proceeds from the issuance of the 5½% Notes of \$300.0 million and other foreign term loans of \$5.0 million, net borrowings of revolving loans of \$124.6 million, cash and cash equivalents of \$331.1 million and cash provided by operating activities of \$1.0 million to fund the repayment of \$306.4 million of long-term debt (including the repayment of \$5.5 million of foreign bank term loans), repurchases of our common stock of \$267.6 million, decreases in outstanding checks of \$73.5 million, net capital expenditures of \$73.2 million, dividends paid on our common stock of \$27.2 million, debt issuance costs of \$5.7 million related to the 5½% Notes, net payments for stock-based compensation issuances of \$2.1 million and the acquisition of closures operations in Australia for \$6.0 million.

At September 30, 2014, we had \$335.1 million of revolving loans outstanding under the Credit Agreement. After taking into account outstanding letters of credit, the available portion of revolving loans under the Credit Agreement at September 30, 2014 was \$641.2 million.

Because we sell metal containers and closures used in fruit and vegetable pack processing, we have seasonal sales. As is common in the industry, we must utilize working capital to build inventory and then carry accounts receivable for some customers beyond the end of the packing season. Due to our seasonal requirements, which generally peak sometime in the summer or early fall, we may incur short-term indebtedness to finance our working capital requirements. Our peak seasonal working capital requirements have historically averaged approximately \$350 million. We fund seasonal working capital requirements through revolving loans under the Credit Agreement, other foreign bank loans and cash on hand. We may use the available portion of revolving loans under the Credit Agreement, after taking into account our seasonal needs and outstanding letters of credit, for other general corporate purposes including acquisitions, dividends, stock repurchases and to refinance or repurchase other debt.

We believe that cash generated from operations and funds from borrowings available under the Credit Agreement and other foreign bank loans will be sufficient to meet our expected operating needs, planned capital expenditures, debt

service, tax obligations, pension benefit plan contributions, share repurchases and common stock dividends for the foreseeable future. We continue to evaluate acquisition opportunities in the consumer goods packaging market and may incur additional indebtedness, including indebtedness under the Credit Agreement, to finance any such acquisition.

We are in compliance with all financial and operating covenants contained in our financing agreements and believe that we will continue to be in compliance during 2014 with all of these covenants.

#### Rationalization Charges

We continually evaluate cost reduction opportunities across each of our businesses, including rationalizations of our existing facilities through plant closings and downsizings. We use a disciplined approach to identify opportunities that generate attractive cash returns. Under our rationalization plans, we made cash payments of \$7.7 million and \$4.7 million for the nine months ended September 30, 2014 and 2013, respectively. Additional cash spending under our rationalization plans of approximately \$6.7 million is expected within the next twelve months.

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You should also read Note 2 to our Condensed Consolidated Financial Statements for the three and nine months ended September 30, 2014 included elsewhere in this Quarterly Report.

#### Change in Depreciable Lives

Based on the long duration of utilization of our production assets, due in part to our maintenance practices for such assets, and the consistent outperformance of their depreciable lives, we engaged a third party appraiser to assist in the evaluation of the useful lives of certain production equipment in each of our business segments. As a result of this evaluation, effective January 1, 2014, we increased the estimated useful lives of certain production equipment by an average of approximately 5 years to a maximum depreciable life of 20 years, which increased income from operations by \$5.4 million and \$16.8 million and net income by \$3.5 million and \$11.0 million, or \$0.06 and \$0.17 per diluted share, for the three and nine months ended September 30, 2014, respectively. We currently expect depreciation and amortization expense for the year ending December 31, 2014 to be approximately \$155 million as compared to \$167.6 million for the year ended December 31, 2013.

#### Recently Issued Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board issued an accounting standards update that amends the guidance for revenue recognition. This amendment contains principles that will require an entity to recognize revenue to depict the transfer of goods and services to customers at an amount that an entity expects to be entitled to in exchange for those goods or services. This amendment will be effective for us on January 1, 2017. Early adoption is not permitted. We are currently evaluating the impact of this amendment on our consolidated financial statements.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risks relating to our operations result primarily from changes in interest rates and, with respect to our international metal container and closures operations and our Canadian plastic container operations, from foreign currency exchange rates. In the normal course of business, we also have risk related to commodity price changes for items such as natural gas. We employ established policies and procedures to manage our exposure to these risks. Interest rate, foreign currency and commodity pricing transactions are used only to the extent considered necessary to meet our objectives. We do not utilize derivative financial instruments for trading or other speculative purposes.

Information regarding our interest rate risk, foreign currency exchange rate risk and commodity pricing risk has been disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013. Since such filing, there has not been a material change to our interest rate risk, foreign currency exchange rate risk or commodity pricing risk or to our policies and procedures to manage our exposure to these risks.

You should also read Notes 5 and 6 to our Condensed Consolidated Financial Statements for the three and nine months ended September 30, 2014 included elsewhere in this Quarterly Report.

### Item 4. CONTROLS AND PROCEDURES

As required by Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended, or the Exchange Act, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures. Based upon that evaluation, as of the end of the period covered by this Quarterly Report, our Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and that our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including the Principal Executive Officer and the Principal Financial Officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal controls over financial reporting during the period covered by this Quarterly Report that have materially affected, or are reasonably likely to materially affect, these internal controls.

## Part II. Other Information

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## (c) Purchases of Equity Securities By the Issuer and Affiliated Purchasers

The following table provides information about shares of our common stock that we repurchased during the third quarter of 2014:

## ISSUER PURCHASES OF EQUITY SECURITIES

|                      | (a)<br>Total Number<br>of Shares<br>Purchased | (b)<br>Average<br>Price Paid<br>per Share | (c)<br>Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced Plans<br>or Programs | (d)<br>Approximate<br>Dollar Value of<br>Shares that May Yet<br>Be Purchased Under<br>the Plans or<br>Programs<br>(in millions) <sup>(1)</sup> |
|----------------------|---|---|---|--|
| July 1-31, 2014      | —   | —   | —   | \$292.4  |
| August 1-31, 2014    | 112,533                                       | \$49.32                                   | 112,533   | \$286.8  |
| September 1-30, 2014 | 237,930                                       | \$47.80                                   | 237,930   | \$275.5  |
| Total                | 350,463                                       | \$48.29                                   | 350,463   | \$275.5  |

(1) On February 28, 2014, our Board of Directors authorized the repurchase by us of up to an aggregate of \$300.0 million of our common stock, inclusive of prior authorizations, from time to time through and including December 31, 2019. Prior to the third quarter of 2014, we had repurchased approximately \$7.6 million of our common stock pursuant to such authorization.

Item 6. Exhibits

| Exhibit Number | Description   |
|----------------|---|
| 12             | Ratio of Earnings to Fixed Charges for the three and nine months ended September 30, 2014 and 2013. |
| 31.1           | Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act.     |
| 31.2           | Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act.     |
| 32.1           | Certification by the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act.     |
| 32.2           | Certification by the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act.     |
| 101.INS        | XBRL Instance Document.   |
| 101.SCH        | XBRL Taxonomy Extension Schema Document.  |
| 101.CAL        | XBRL Taxonomy Extension Calculation Linkbase Document.  |
| 101.DEF        | XBRL Taxonomy Extension Definition Linkbase Document.   |
| 101.LAB        | XBRL Taxonomy Extension Label Linkbase Document.  |
| 101.PRE        | XBRL Taxonomy Extension Presentation Linkbase Document.   |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Quarterly Report to be signed on its behalf by the undersigned thereunto duly authorized.

SILGAN HOLDINGS INC.

Dated: November 7, 2014

/s/ Robert B. Lewis  
Robert B. Lewis  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial and  
Accounting Officer)

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EXHIBIT INDEX

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