

WEINGARTEN REALTY INVESTORS /TX/  
Form 10-Q  
May 07, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarter ended March 31, 2013

OR  
.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from [ ] to [ ]

Commission file number 1-9876

Weingarten Realty Investors  
(Exact name of registrant as specified in its charter)

TEXAS 74-1464203  
(State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.)  
organization)

2600 Citadel Plaza Drive  
P.O. Box 924133  
Houston, Texas 77292-4133  
(Address of principal executive offices) (Zip Code)  
(713) 866-6000  
(Registrant's telephone number)

(Former name, former address and former fiscal  
year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the  
Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was  
required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if  
any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T  
(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required  
to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,  
or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting  
company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

As of April 30, 2013, there were 121,813,812 common shares of beneficial interest of Weingarten Realty Investors, \$.03 par value, outstanding.

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## PART I-FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## WEINGARTEN REALTY INVESTORS

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(Unaudited)

(In thousands, except per share amounts)

|  | Three Months Ended<br>March 31, |           |
|--|---------------------------------|-----------|
|  | 2013                            | 2012      |
| Revenues:  |                                 |           |
| Rentals, net   | \$129,023                       | \$116,103 |
| Other  | 2,658                           | 2,699     |
| Total  | 131,681                         | 118,802   |
| Expenses:  |                                 |           |
| Depreciation and amortization  | 39,719                          | 33,231    |
| Operating  | 25,356                          | 22,419    |
| Real estate taxes, net   | 15,202                          | 13,810    |
| Impairment loss  | 56                              | 6,852     |
| General and administrative   | 6,667                           | 8,307     |
| Total  | 87,000                          | 84,619    |
| Operating Income   | 44,681                          | 34,183    |
| Interest Expense, net  | (17,952)                        | (31,297)  |
| Interest and Other Income, net   | 1,826                           | 2,386     |
| Gain on Sale of Real Estate Joint Venture and Partnership Interests    | 11,509                          | 5,562     |
| Equity in Earnings of Real Estate Joint Ventures and Partnerships, net | 4,613                           | 4,075     |
| Benefit for Income Taxes   | 153                             | 22        |
| Income from Continuing Operations                                      | 44,830                          | 14,931    |
| Operating (Loss) Income from Discontinued Operations                   | (155)                           | 3,633     |
| Gain on Sale of Property from Discontinued Operations                  | —                               | 3,634     |
| (Loss) Income from Discontinued Operations                             | (155)                           | 7,267     |
| Gain on Sale of Property   | 142                             | 440       |
| Net Income   | 44,817                          | 22,638    |
| Less: Net Income Attributable to Noncontrolling Interests              | (1,467)                         | (1,441)   |
| Net Income Adjusted for Noncontrolling Interests                       | 43,350                          | 21,197    |
| Dividends on Preferred Shares  | (7,440)                         | (8,869)   |
| Redemption Costs of Preferred Shares                                   | (2,242)                         | —         |
| Net Income Attributable to Common Shareholders                         | \$33,668                        | \$12,328  |
| Earnings Per Common Share - Basic:                                     |                                 |           |
| Income from continuing operations attributable to common shareholders  | \$0.28                          | \$0.04    |
| (Loss) income from discontinued operations                             | —                               | 0.06      |
| Net income attributable to common shareholders                         | \$0.28                          | \$0.10    |
| Earnings Per Common Share - Diluted:                                   |                                 |           |
| Income from continuing operations attributable to common shareholders  | \$0.28                          | \$0.04    |
| (Loss) income from discontinued operations                             | —                               | 0.06      |
| Net income attributable to common shareholders                         | \$0.28                          | \$0.10    |
| Comprehensive Income:  |                                 |           |
| Net Income   | \$44,817                        | \$22,638  |
| Other Comprehensive Income (Loss):                                     |                                 |           |
| Net unrealized (loss) gain on derivatives                              | (2,107)                         | 16        |

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|   |          |          |   |
|---|----------|----------|---|
| Amortization of loss on derivatives                           | 656      | 659      |   |
| Retirement liability adjustment                               | 365      | —        |   |
| Total   | (1,086   | ) 675    |   |
| Comprehensive Income  | 43,731   | 23,313   |   |
| Comprehensive Income Attributable to Noncontrolling Interests | (1,467   | ) (1,441 | ) |
| Comprehensive Income Adjusted for Noncontrolling Interests    | \$42,264 | \$21,872 |   |

See Notes to Condensed Consolidated Financial Statements.

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WEINGARTEN REALTY INVESTORS  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Unaudited)  
 (In thousands, except per share amounts)

|  | March 31,<br>2013 | December 31,<br>2012 |
|--|-------------------|----------------------|
| <b>ASSETS</b>  |                   |                      |
| Property   | \$4,425,127       | \$4,399,850          |
| Accumulated Depreciation   | (1,073,361)       | (1,040,839)          |
| Property, net *  | 3,351,766         | 3,359,011            |
| Investment in Real Estate Joint Ventures and Partnerships, net   | 279,384           | 289,049              |
| Total  | 3,631,150         | 3,648,060            |
| Notes Receivable from Real Estate Joint Ventures and Partnerships  | 89,013            | 89,776               |
| Unamortized Debt and Lease Costs, net  | 137,646           | 135,783              |
| Accrued Rent and Accounts Receivable (net of allowance for doubtful accounts of \$11,904 in 2013 and \$12,127 in 2012) *   | 70,428            | 79,540               |
| Cash and Cash Equivalents *  | 54,800            | 19,604               |
| Restricted Deposits and Mortgage Escrows   | 43,535            | 44,096               |
| Other, net   | 164,396           | 167,925              |
| Total Assets   | \$4,190,968       | \$4,184,784          |
| <b>LIABILITIES AND EQUITY</b>  |                   |                      |
| Debt, net *  | \$2,323,620       | \$2,204,030          |
| Accounts Payable and Accrued Expenses  | 87,947            | 119,699              |
| Other, net   | 111,661           | 120,900              |
| Total Liabilities  | 2,523,228         | 2,444,629            |
| Commitments and Contingencies  | —                 | —                    |
| Equity:  |                   |                      |
| Shareholders' Equity:  |                   |                      |
| Preferred Shares of Beneficial Interest - par value, \$.03 per share; shares authorized: 10,000  |                   |                      |
| 6.75% Series D cumulative redeemable preferred shares of beneficial interest; 100 shares issued; no shares outstanding in 2013 and 100 shares outstanding in 2012; liquidation preference \$75,000 in 2012 | —                 | 3                    |
| 6.5% Series F cumulative redeemable preferred shares of beneficial interest; 140 shares issued and outstanding in 2013 and 2012; liquidation preference \$350,000  | 4                 | 4                    |
| Common Shares of Beneficial Interest - par value, \$.03 per share; shares authorized: 275,000; shares issued and outstanding: 121,758 in 2013 and 121,505 in 2012  | 3,671             | 3,663                |
| Additional Paid-In Capital   | 1,868,215         | 1,934,183            |
| Net Income Less Than Accumulated Dividends   | (339,439)         | (335,980)            |
| Accumulated Other Comprehensive Loss   | (25,829)          | (24,743)             |
| Total Shareholders' Equity   | 1,506,622         | 1,577,130            |
| Noncontrolling Interests   | 161,118           | 163,025              |
| Total Equity   | 1,667,740         | 1,740,155            |
| Total Liabilities and Equity   | \$4,190,968       | \$4,184,784          |
| * Consolidated Variable Interest Entities' Assets and Liabilities included in the above balances (See Note 17):  |                   |                      |
| Property, net  | \$224,982         | \$226,685            |
| Accrued Rent and Accounts Receivable, net  | 6,504             | 8,095                |

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|   |         |         |
|---|---------|---------|
| Cash and Cash Equivalents                                 | 10,317  | 11,706  |
| Debt, net   | 275,671 | 276,420 |
| See Notes to Condensed Consolidated Financial Statements. |         |         |

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WEINGARTEN REALTY INVESTORS  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(In thousands)

|  | Three Months Ended |            |
|--|--------------------|------------|
|  | March 31,          |            |
|  | 2013               | 2012       |
| Cash Flows from Operating Activities:  |                    |            |
| Net Income   | \$44,817           | \$22,638   |
| Adjustments to reconcile net income to net cash provided by operating activities:        |                    |            |
| Depreciation and amortization  | 39,731             | 38,850     |
| Amortization of deferred financing costs, net  | (9,300)            | ) 264      |
| Impairment loss  | 292                | 10,023     |
| Equity in earnings of real estate joint ventures and partnerships, net                   | (4,613)            | ) (4,075)  |
| Gain on sale of real estate joint venture and partnership interests                      | (11,509)           | ) (5,562)  |
| Gain on sale of property   | (142)              | ) (4,074)  |
| Distributions of income from real estate joint ventures and partnerships, net            | 976                | 601        |
| Changes in accrued rent and accounts receivable, net                                     | 8,256              | 16,703     |
| Changes in other assets, net   | (3,234)            | ) (5,503)  |
| Changes in accounts payable, accrued expenses and other liabilities, net                 | (30,232)           | ) (27,524) |
| Other, net   | 2,599              | 2,771      |
| Net cash provided by operating activities  | 37,641             | 45,112     |
| Cash Flows from Investing Activities:  |                    |            |
| Acquisition of real estate and land  | (18,880)           | ) (20,135) |
| Development and capital improvements   | (14,101)           | ) (18,633) |
| Proceeds from sale of property and real estate equity investments, net                   | 3,914              | 13,629     |
| Change in restricted deposits and mortgage escrows                                       | 561                | 1,106      |
| Notes receivable from real estate joint ventures and partnerships and other receivables: |                    |            |
| Advances   | —                  | (79)       |
| Collections  | 3,937              | 59,897     |
| Real estate joint ventures and partnerships:   |                    |            |
| Investments  | (240)              | ) (5,518)  |
| Distributions of capital   | 14,393             | 3,347      |
| Net cash (used in) provided by investing activities                                      | (10,416)           | ) 33,614   |
| Cash Flows from Financing Activities:  |                    |            |
| Proceeds from issuance of debt   | 298,584            | —          |
| Principal payments of debt   | (101,643)          | ) (31,204) |
| Changes in unsecured credit facilities   | (66,000)           | ) 3,500    |
| Proceeds from issuance of common shares of beneficial interest, net                      | 1,887              | 458        |
| Repurchase of preferred shares of beneficial interest                                    | (75,000)           | ) —        |
| Common and preferred dividends paid  | (44,122)           | ) (43,333) |
| Debt issuance costs paid   | (2,100)            | ) (70)     |
| Distributions to noncontrolling interests  | (3,858)            | ) (3,756)  |
| Other, net   | 223                | 61         |
| Net cash provided by (used in) financing activities                                      | 7,971              | (74,344)   |
| Net increase in cash and cash equivalents  | 35,196             | 4,382      |
| Cash and cash equivalents at January 1   | 19,604             | 13,642     |
| Cash and cash equivalents at March 31  | \$54,800           | \$18,024   |



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|  |          |          |
|--|----------|----------|
| Interest paid during the period (net of amount capitalized of \$569 and \$783, respectively) | \$35,794 | \$40,836 |
| Income taxes paid during the period  | \$—      | \$—      |
| See Notes to Condensed Consolidated Financial Statements.                                    |          |          |

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CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

(Unaudited)

(In thousands, except per share amounts)

|  | Preferred<br>Shares<br>of<br>Beneficial<br>Interest | Common<br>Shares of<br>Beneficial<br>Interest | Additional<br>Paid-In<br>Capital | Net Income<br>Less Than<br>Accumulated<br>Dividends | Accumulated<br>Other<br>Comprehensive<br>Loss | Noncontrolling<br>Interests | Total       |
|--|---|---|----------------------------------|---|---|-----------------------------|-------------|
| Balance, January 1, 2012                             | \$8   | \$3,641                                       | \$1,983,978                      | \$ (304,504 )                                       | \$ (27,743 )                                  | \$ 168,202                  | \$1,823,582 |
| Net income   |   |   |                                  | 21,197  |   | 1,441                       | 22,638      |
| Shares issued under benefit plans                    |   | 8   | 4,707                            |   |   |                             | 4,715       |
| Dividends declared – common shares <sup>(1)</sup>    |   |   |                                  | (35,120 )   |   |                             | (35,120 )   |
| Dividends declared – preferred shares <sup>(2)</sup> |   |   |                                  | (8,213 )  |   |                             | (8,213 )    |
| Distributions to noncontrolling interests            |   |   |                                  |   |   | (3,756 )                    | (3,756 )    |
| Other comprehensive income                           |   |   |                                  |   | 675   |                             | 675         |
| Other, net   |   |   | 513                              | (656 )  |   | (119 )                      | (262 )      |
| Balance, March 31, 2012                              | \$8   | \$3,649                                       | \$1,989,198                      | \$ (327,296 )                                       | \$ (27,068 )                                  | \$ 165,768                  | \$1,804,259 |
| Balance, January 1, 2013                             | \$7   | \$3,663                                       | \$1,934,183                      | \$ (335,980 )                                       | \$ (24,743 )                                  | \$ 163,025                  | \$1,740,155 |
| Net income   |   |   |                                  | 43,350  |   | 1,467                       | 44,817      |
| Redemption of Series D preferred shares              | (3 )  |   | (72,755 )                        | (2,242 )  |   |                             | (75,000 )   |
| Shares issued under benefit plans                    |   | 8   | 6,400                            |   |   |                             | 6,408       |
| Dividends declared – common shares <sup>(1)</sup>    |   |   |                                  | (37,127 )   |   |                             | (37,127 )   |
| Dividends declared – preferred shares <sup>(2)</sup> |   |   |                                  | (6,995 )  |   |                             | (6,995 )    |
| Distributions to noncontrolling interests            |   |   |                                  |   |   | (3,858 )                    | (3,858 )    |
| Other comprehensive loss                             |   |   |                                  |   | (1,086 )                                      |                             | (1,086 )    |
| Other, net   |   |   | 387                              | (445 )  |   | 484                         | 426         |
| Balance, March 31, 2013                              | \$4   | \$3,671                                       | \$1,868,215                      | \$ (339,439 )                                       | \$ (25,829 )                                  | \$ 161,118                  | \$1,667,740 |

(1) Common dividend per share was \$.305 and \$.290 for the three months ended March 31, 2013 and 2012, respectively.

Series D preferred dividend per share was \$13.08 and \$12.66 for the three months ended March 31, 2013 and 2012, (2) respectively. Series E preferred dividend per share was \$43.44 for the three months ended March 31, 2012. Series

F preferred dividend per share was \$40.63 for both the three months ended March 31, 2013 and 2012.

See Notes to Condensed Consolidated Financial Statements.

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WEINGARTEN REALTY INVESTORS  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 (Unaudited)

## Note 1. Summary of Significant Accounting Policies

## Business

Weingarten Realty Investors is a real estate investment trust (“REIT”) organized under the Texas Business Organizations Code. We currently operate, and intend to operate in the future, as a REIT.

We, and our predecessor entity, began the ownership and development of shopping centers and other commercial real estate in 1948. Our primary business is leasing space to tenants in the shopping centers we own or lease. We also provide property management services for which we charge fees for either joint ventures where we are partners or for other outside owners.

We operate a portfolio of neighborhood and community shopping centers, totaling approximately 53.0 million square feet of gross leaseable area, that is either owned by us or others. We have a diversified tenant base, with our largest tenant comprising only 3.1% of total rental revenues during the first three months of 2013. Net operating income from continuing operations generated by our properties located in Houston and its surrounding areas was 21.4% of total net operating income from continuing operations for the three months ended March 31, 2013, and an additional 7.6% of net operating income from continuing operations is generated from properties that are located in other parts of Texas.

## Basis of Presentation

Our consolidated financial statements include the accounts of our subsidiaries, certain partially owned real estate joint ventures or partnerships and variable interest entities (“VIEs”) which meet the guidelines for consolidation. All intercompany balances and transactions have been eliminated.

The condensed consolidated financial statements included in this report are unaudited; however, amounts presented in the condensed consolidated balance sheet as of December 31, 2012 are derived from our audited financial statements at that date. In our opinion, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted of normal recurring items. Interim results are not necessarily indicative of results for a full year.

The condensed consolidated financial statements and notes are presented as permitted by Form 10-Q and certain information included in our annual financial statements and notes thereto has been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2012.

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Such statements require management to make estimates and assumptions that affect the reported amounts on our consolidated financial statements. Actual results could differ from these estimates. We have evaluated subsequent events for recognition or disclosure in our consolidated financial statements.

## Restricted Deposits and Mortgage Escrows

Restricted deposits and mortgage escrows consist of escrow deposits held by lenders primarily for property taxes, insurance and replacement reserves and restricted cash that is held for a specific use or in a qualified escrow account for the purposes of completing like-kind exchange transactions.

Our restricted deposits and mortgage escrows consist of the following (in thousands):

|                  | March 31,<br>2013 | December 31,<br>2012 |
|------------------|-------------------|----------------------|
| Restricted cash  | \$37,902          | \$36,944             |
| Mortgage escrows | 5,633             | 7,152                |
| Total            | \$43,535          | \$44,096             |



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## Accumulated Other Comprehensive Loss

Changes in accumulated other comprehensive loss by component consists of the following (in thousands):

|   | Gain and<br>Losses on<br>Cash Flow<br>Hedges | Defined<br>Benefit<br>Pension<br>Plan | Total    |
|---|--|---------------------------------------|----------|
| Balance, December 31, 2012                                  | \$7,489                                      | \$17,254                              | \$24,743 |
| Amounts reclassified from other comprehensive loss (income) | 1,451  | (1) (365 ) <sup>(2)</sup>             | 1,086    |
| Net other comprehensive loss (income)                       | 1,451  | (365 )                                | 1,086    |
| Balance, March 31, 2013                                     | \$8,940                                      | \$16,889                              | \$25,829 |

(1) This reclassification component is included in interest expense and other liabilities (see Note 7 for additional information).

(2) This reclassification component is included in the computation of net periodic benefit cost (see Note 14 for additional information).

## Reclassifications

The reclassification of prior years' operating results for certain properties classified as discontinued operations was made to conform to the current year presentation (see Note 10 for additional information). These items had no impact on previously reported net income, earnings per share, the consolidated balance sheet or cash flows.

## Note 2. Newly Issued Accounting Pronouncements

In December 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2011-11, "Disclosures about Offsetting Assets and Liabilities," which requires entities to provide new disclosures about offsetting and related arrangements for financial instruments and derivatives. The provisions of ASU No. 2011-11 are effective for us on January 1, 2013, and are required to be applied retrospectively. The adoption of this ASU did not materially impact our consolidated financial statements, but required additional disclosures.

In January 2013, the FASB issued ASU No. 2013-01, "Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities," which amends the scope of ASU No. 2011-11 to apply only to entities with derivatives accounted for in accordance with Accounting Standard Code 815. The provisions of ASU No. 2013-01 are effective for us on January 1, 2013, and are required to be applied retrospectively. The adoption of this ASU did not materially impact our consolidated financial statements.

In February 2013, the FASB issued ASU No. 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income," which requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present significant amounts reclassified out of accumulated other comprehensive income by respective line items of net income if it is required to be reclassified to net income in its entirety. For other reclassified amounts, an entity is required cross-reference to other disclosures that provide additional detail about those amounts. The provisions of ASU No. 2013-02 are effective for us on January 1, 2013, and are to be applied prospectively. The adoption of this ASU did not materially impact our consolidated financial statements, but required additional disclosures.

In February 2013, the FASB issued ASU No. 2013-04, "Obligations resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date." This ASU requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date, as the sum of (1) the amount the reporting entity has agreed to pay in accordance to the arrangement and (2) any additional amounts the reporting entity expects to pay on behalf of its co-obligors. Additional disclosures on the nature and amounts of the obligation will also be required. The provisions of ASU No. 2013-04 are effective for us on January 1, 2014, and are required to be applied retrospectively. We do not expect the adoption of this update to have a material impact on our consolidated financial statements.



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Note 3. Property

Our property consists of the following (in thousands):

|                            | March 31,<br>2013 | December 31,<br>2012 |
|----------------------------|-------------------|----------------------|
| Land                       | \$891,897         | \$881,156            |
| Land held for development  | 121,504           | 121,294              |
| Land under development     | 5,527             | 6,155                |
| Buildings and improvements | 3,348,093         | 3,325,793            |
| Construction in-progress   | 58,106            | 65,452               |
| Total                      | \$4,425,127       | \$4,399,850          |

The following carrying charges were capitalized (in thousands):

|                   | Three Months Ended<br>March 31, |       |
|-------------------|---------------------------------|-------|
|                   | 2013                            | 2012  |
| Interest          | \$569                           | \$783 |
| Real estate taxes | 63                              | 123   |
| Total             | \$632                           | \$906 |

During the three months ended March 31, 2013, we acquired one center for approximately \$18.0 million.

During the three months ended March 31, 2013, we sold one center. Aggregate gross sales proceeds from this transaction totaled \$4.0 million.

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## Note 4. Investment in Real Estate Joint Ventures and Partnerships

We own interests in real estate joint ventures or limited partnerships and have tenancy-in-common interests in which we exercise significant influence, but do not have financial and operating control. We account for these investments using the equity method, and our interests range from 10% to 75% for the 2013 and 2012 periods presented.

Combined condensed financial information of these ventures (at 100%) is summarized as follows (in thousands):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Combined Condensed Balance Sheets                             |                   |                      |
| ASSETS  |                   |                      |
| Property  | \$1,568,267       | \$1,631,694          |
| Accumulated depreciation                                      | (274,214          | ) (273,591           |
| Property, net   | 1,294,053         | 1,358,103            |
| Other assets, net   | 154,599           | 161,344              |
| Total   | \$1,448,652       | \$1,519,447          |
| LIABILITIES AND SHAREHOLDERS' EQUITY                          |                   |                      |
| Debt, net (primarily mortgages payable)                       | \$466,149         | \$468,841            |
| Amounts payable to Weingarten Realty Investors and Affiliates | 106,311           | 109,931              |
| Other liabilities, net  | 32,762            | 34,157               |
| Total   | 605,222           | 612,929              |
| Accumulated equity  | 843,430           | 906,518              |
| Total   | \$1,448,652       | \$1,519,447          |
| Three Months Ended  |                   |                      |
|   | March 31,<br>2013 | 2012                 |
| Combined Condensed Statements of Operations                   |                   |                      |
| Revenues, net   | \$42,161          | \$49,847             |
| Expenses:   |                   |                      |
| Depreciation and amortization                                 | 12,021            | 16,136               |
| Interest, net   | 7,545             | 9,086                |
| Operating   | 6,154             | 8,625                |
| Real estate taxes, net  | 4,583             | 6,238                |
| General and administrative                                    | 286               | 361                  |
| Provision for income taxes                                    | 62                | 73                   |
| Impairment loss   | 1,815             | —                    |
| Total   | 32,466            | 40,519               |
| Operating income  | \$9,695           | \$9,328              |



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Our investment in real estate joint ventures and partnerships, as reported in our Condensed Consolidated Balance Sheets, differs from our proportionate share of the entities' underlying net assets due to basis differences, which arose upon the transfer of assets to the joint ventures. The net positive basis differences, which totaled \$6.2 million and \$1.6 million at March 31, 2013 and December 31, 2012, respectively, are generally amortized over the useful lives of the related assets.

Our real estate joint ventures and partnerships have determined that the carrying amount of certain properties was not recoverable and that the properties should be written down to fair value. For the three months ended March 31, 2013, our unconsolidated real estate joint ventures and partnerships recorded an impairment charge of \$1.8 million on various properties that have been marketed and sold during the period. There was no impairment recorded for the three months ended March 31, 2012.

Fees earned by us for the management of these real estate joint ventures and partnerships totaled \$1.4 million and \$1.7 million for the three months ended March 31, 2013 and 2012, respectively.

During 2013, the final two industrial properties in an unconsolidated joint venture were sold. This joint venture was liquidated resulting in an \$11.5 million gain on our investment. Also, two shopping centers were sold, and the gross sales proceeds from the disposition of these four properties totaled \$11.7 million.

In August 2012, we acquired a partner's 79.6% interest in an unconsolidated tenancy-in-common arrangement for approximately \$29.6 million that we had previously accounted for under the equity method and included the assumption of debt of \$24.5 million. This transaction resulted in the consolidation of the property in our consolidated financial statements.

During 2012, our interest in 19 industrial properties held in unconsolidated joint ventures, in which we are a partner, were sold through either a direct sale by the joint venture or the sale of our interest. Gross sales proceeds, including the assumption of debt, from these transactions totaled \$210.4 million.

In February 2012, we sold a 47.8% unconsolidated joint venture interest in a Colorado development project to our partner with gross sales proceeds totaling \$29.1 million, which includes the assumption of our share of debt.

**Note 5. Notes Receivable from Real Estate Joint Ventures and Partnerships**

We have ownership interests in a number of real estate joint ventures and partnerships. Notes receivable from these entities bear interest ranging from approximately 2.9% to 10.0% at March 31, 2013 and 2.9% to 16.0% at December 31, 2012. These notes are due at various dates through 2014 and are generally secured by underlying real estate assets.

We believe these notes are fully collectible, and no allowance has been recorded. Interest income recognized on these notes was \$.6 million and \$.7 million for the three months ended March 31, 2013 and 2012, respectively.

In November 2012, a \$16.1 million note matured and is under negotiations for repayment. We believe no loss will be incurred associated with this settlement.

In February 2012, we received \$59.2 million in payment of our notes receivable from real estate joint ventures and partnerships, in conjunction with the sale of our 47.8% interest in an unconsolidated real estate joint venture. See Note 15 for additional information.

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## Note 6. Debt

Our debt consists of the following (in thousands):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Debt payable to 2038 at 2.6% to 8.6% in 2013 and 2.6% to 8.8% in 2012 | \$2,227,395       | \$2,041,709          |
| Unsecured notes payable under credit facilities                       | —                 | 66,000               |
| Debt service guaranty liability                                       | 74,075            | 74,075               |
| Obligations under capital leases                                      | 21,000            | 21,000               |
| Industrial revenue bonds payable to 2015 at 2.4%                      | 1,150             | 1,246                |
| Total   | \$2,323,620       | \$2,204,030          |

The grouping of total debt between fixed and variable-rate as well as between secured and unsecured is summarized below (in thousands):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| As to interest rate (including the effects of interest rate contracts): |                   |                      |
| Fixed-rate debt   | \$2,179,715       | \$1,992,599          |
| Variable-rate debt  | 143,905           | 211,431              |
| Total   | \$2,323,620       | \$2,204,030          |
| As to collateralization:  |                   |                      |
| Unsecured debt  | \$1,438,838       | \$1,270,742          |
| Secured debt  | 884,782           | 933,288              |
| Total   | \$2,323,620       | \$2,204,030          |

Effective September 30, 2011, we entered into an amended and restated \$500 million unsecured revolving credit facility. At March 31, 2013, the facility expires in September 2015 and provides for a one-year extension upon our request and borrowing rates that float at a margin over LIBOR plus a facility fee. The borrowing margin and facility fee, which are priced off a grid that is tied to our senior unsecured credit ratings, are 125 and 25 basis points, respectively. The facility also contains a competitive bid feature that will allow us to request bids for up to \$250 million. Additionally, an accordion feature allows us to increase the facility amount up to \$700 million.

Subsequent to March 31, 2013, we amended our \$500 million unsecured revolving credit facility. The amendment reduces the borrowing margin and facility fee, which are priced off a grid that is tied to our senior unsecured credit ratings, by 10 and five basis points, respectively. In addition, the maturity date has been extended to 2017, and we have two consecutive six month extensions available.

Effective May 2010, we entered into an agreement with a bank for an unsecured and uncommitted overnight facility totaling \$99 million that we maintain for cash management purposes. The facility provides for fixed interest rate loans at a 30-day LIBOR rate plus a borrowing margin based on market liquidity.

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The following table discloses certain information regarding our unsecured notes payable under our credit facilities (in thousands, except percentages):

|  | March 31,<br>2013 | December 31,<br>2012 |   |
|--|-------------------|----------------------|---|
| Unsecured revolving credit facility:                                 |                   |                      |   |
| Balance outstanding  | \$—               | \$30,000             |   |
| Available balance  | 497,571           | 467,571              |   |
| Letter of credit outstanding under facility                          | 2,429             | 2,429                |   |
| Variable interest rate (excluding facility fee)                      | —                 | % 1.1                | % |
| Unsecured and uncommitted overnight facility:                        |                   |                      |   |
| Balance outstanding  | \$—               | \$36,000             |   |
| Variable interest rate   | —                 | % 1.5                | % |
| Both facilities:   |                   |                      |   |
| Maximum balance outstanding during the period                        | \$265,500         | \$303,100            |   |
| Weighted average balance   | 114,956           | 157,447              |   |
| Year-to-date weighted average interest rate (excluding facility fee) | 1.1               | % 1.3                | % |

Related to a development project in Sheridan, Colorado, we have provided a guaranty for the payment of any debt service shortfalls until a coverage rate of 1.4x is met on tax increment revenue bonds issued in connection with the project. The bonds are to be repaid with incremental sales and property taxes and a public improvement fee (“PIF”) to be assessed on current and future retail sales and, to the extent necessary, any amounts we may have to provide under a guaranty. The incremental taxes and PIF are to remain intact until the earlier of the date the bond liability has been paid in full or 2040, as extended by the Sheridan Redevelopment Agency (“Agency”) in April 2011. Therefore, a debt service guaranty liability equal to the fair value of the amounts funded under the bonds was recorded. For both periods ended at March 31, 2013 and December 31, 2012, we had \$74.1 million outstanding for the debt service guaranty liability.

On March 22, 2013, we issued \$300 million of 3.5% senior unsecured notes maturing in 2023. The notes were issued at 99.53% of the principal amount with a yield to maturity of 3.56%. The net proceeds received of \$296.6 million were used to reduce amounts outstanding under our \$500 million unsecured revolving credit facility, which included borrowings used to redeem \$75 million of our 6.75% Series D Cumulative Redeemable Preferred Shares. In addition, \$63.0 million of fixed-rate medium term notes matured during the quarter at a weighted average interest rate of 5.6%. Various leases and properties, and current and future rentals from those leases and properties, collateralize certain debt. At March 31, 2013 and December 31, 2012, the carrying value of such assets aggregated \$1.5 billion for both periods.

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Scheduled principal payments on our debt (excluding \$21.0 million of certain capital leases, \$8.9 million fair value of interest rate contracts, \$(2.5) million net premium/(discount) on debt, \$1.5 million of non-cash debt-related items, and \$74.1 million debt service guaranty liability) are due during the following years (in thousands):

|                     |             |
|---------------------|-------------|
| 2013 remaining      | \$247,465   |
| 2014                | 473,103     |
| 2015                | 274,707     |
| 2016                | 223,198     |
| 2017                | 140,830     |
| 2018                | 63,057      |
| 2019 <sup>(1)</sup> | 152,211     |
| 2020                | 2,099       |
| 2021                | 957         |
| 2022                | 303,410     |
| Thereafter          | 339,312     |
| Total               | \$2,220,349 |

<sup>(1)</sup> Includes \$100 million of our 8.1% senior unsecured notes due 2019 which may be redeemed by us at any time on or after September 2014 at our option.

Our various debt agreements contain restrictive covenants, including minimum interest and fixed charge coverage ratios, minimum unencumbered interest coverage ratios, minimum net worth requirements and maximum total debt levels. We believe we were in compliance with our public debt and revolving credit facility covenants as of March 31, 2013.

## Note 7. Derivatives and Hedging

The fair value of all our interest rate contracts is reported as follows (in thousands):

|                    | Assets                 |         | Liabilities            |         |
|--------------------|------------------------|---------|------------------------|---------|
|                    | Balance Sheet Location | Amount  | Balance Sheet Location | Amount  |
| Designated Hedges: |                        |         |                        |         |
| March 31, 2013     | Other Assets, net      | \$8,938 | Other Liabilities, net | \$2,874 |
| December 31, 2012  | Other Assets, net      | 9,926   | Other Liabilities, net | 768     |

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The gross presentation, the effects of offsetting under master netting agreements and the net presentation of our interest rate contracts is as follows (in thousands):

|                   | Gross<br>Amounts<br>Recognized | Gross<br>Amounts<br>Offset in<br>Balance<br>Sheet | Net Amounts<br>Presented in<br>Balance Sheet | Gross Amounts Not Offset in<br>the Balance Sheet |                                | Net Amount |
|-------------------|--------------------------------|---|--|--|--------------------------------|------------|
|                   |                                |   |  | Financial<br>Instruments                         | Cash<br>Collateral<br>Received |            |
| March 31, 2013    |                                |   |  |  |                                |            |
| Assets            | \$8,938                        | \$—   | \$8,938                                      | \$(706)  | ) \$—                          | \$8,232    |
| Liabilities       | 2,874                          | —   | 2,874  | (706)  | ) —                            | 2,168      |
| December 31, 2012 |                                |   |  |  |                                |            |
| Assets            | 9,926                          | —   | 9,926  | —  | —                              | 9,926      |
| Liabilities       | 768                            | —   | 768  | —  | —                              | 768        |

**Cash Flow Hedges:**

As of March 31, 2013 and December 31, 2012, we had three active interest rate contracts designated as cash flow hedges with an aggregate notional amount of \$26.3 million and \$26.5 million, respectively. These contracts have maturities through September 2017 and either fix or cap interest rates ranging from 2.3% to 5.0%. We have determined that these contracts are highly effective in offsetting future variable interest cash flows.

Also, at March 31, 2013, we had three forward-starting contracts with an aggregate notional amount of \$150.0 million hedging future fixed-rate debt issuances. These contracts are effective in January 2014, mature in January 2024 and fix the 10-year swap rates at 2.4%.

As of March 31, 2013 and December 31, 2012, the balance in accumulated other comprehensive loss relating to cash flow interest rate contracts was \$8.9 million and \$7.5 million, respectively, and will be reclassified to net interest expense as interest payments are made on our fixed-rate debt. Within the next 12 months, approximately \$3.5 million of the balance in accumulated other comprehensive loss is expected to be amortized to net interest expense related to settled interest rate contracts.

A summary of cash flow interest rate contract hedging activity is as follows (in thousands):

| Derivatives Hedging<br>Relationships | Amount of<br>(Gain)<br>Loss<br>Recognized<br>in Other<br>Comprehensive<br>Income on<br>Derivative<br>(Effective<br>Portion) | Location of Gain<br>(Loss)<br>Reclassified from<br>Accumulated<br>Other<br>Comprehensive<br>Loss into Income | Amount of Gain<br>(Loss)<br>Reclassified<br>from<br>Accumulated<br>Other<br>Comprehensive<br>Loss into<br>Income<br>(Effective<br>Portion) | Location of Gain<br>(Loss)<br>Recognized in<br>Income on<br>Derivative<br>(Ineffective<br>Portion and<br>Amount<br>Excluded from<br>Effectiveness<br>Testing) | Amount of Gain<br>(Loss)<br>Recognized in<br>Income on<br>Derivative<br>(Ineffective<br>Portion and<br>Amount Excluded<br>from<br>Effectiveness<br>Testing) |
|--------------------------------------|---|--|--|---|---|
|                                      |   |  |  |   |   |
| Three Months Ended<br>March 31, 2012 | (16)  | ) Interest expense,<br>net   | (659)  | ) Interest expense,<br>net  | —   |

**Fair Value Hedges:**

As of March 31, 2013 and December 31, 2012, we had four interest rate contracts, maturing through October 2017, with an aggregate notional amount of \$117.7 million and \$118.1 million, respectively, that were designated as fair

value hedges and convert fixed interest payments at rates from 4.2% to 7.5% to variable interest payments ranging from .3% to 4.3%. We have determined that our fair value hedges are highly effective in limiting our risk of changes in the fair value of fixed-rate notes attributable to changes in interest rates.

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A summary of the changes in fair value of our interest rate contracts is as follows (in thousands):

|                                   | Gain (Loss)<br>on<br>Contracts | Gain (Loss)<br>on<br>Borrowings | Gain (Loss)<br>Recognized<br>in Income |
|-----------------------------------|--------------------------------|---------------------------------|--|
| Three Months Ended March 31, 2013 |                                |                                 |  |
| Interest expense, net             | \$(987                         | ) \$987                         | \$—                                    |
| Three Months Ended March 31, 2012 |                                |                                 |  |
| Interest expense, net             | (530                           | ) 530                           | —                                      |

A summary of our fair value interest rate contract hedges impact on net income is as follows (in thousands):

|                                   | Location of Gain<br>(Loss) Recognized<br>in Income on<br>Derivative | Amount of Gain<br>(Loss)<br>Recognized in<br>Income<br>on Derivative | Location of Gain<br>(Loss)<br>Recognized in<br>Income on<br>Derivative<br>Portion and<br>Amount<br>Excluded from<br>Effectiveness<br>Testing) | Amount of Gain<br>(Loss)<br>Recognized in<br>Income on<br>Derivative<br>Portion and<br>Amount Excluded<br>from<br>Effectiveness<br>Testing) |
|-----------------------------------|---|--|---|---|
| Three Months Ended March 31, 2013 | Interest expense, net   | \$42   | Interest expense, net   | \$—   |
| Three Months Ended March 31, 2012 | Interest expense, net   | (471   | ) Interest expense, net   | —   |

#### Note 8. Preferred Shares of Beneficial Interest

In April 2003, we issued \$75 million of depositary shares with each share representing one-thirtieth of a Series D Cumulative Redeemable Preferred Share. The depositary shares were redeemed on March 18, 2013, at our option, for cash at a redemption price of \$25 per depositary share or \$75 million, plus accrued and unpaid dividends thereon. Upon the redemption of these shares, the related original issuance costs of \$2.2 million were reported as a deduction in arriving at net income attributable to common shareholders. The Series D Preferred Shares paid a 6.75% annual dividend, had a liquidation value of \$750 per share and were not convertible or exchangeable for any of our property or securities.

On May 6, 2013, we called a portion of our 6.5% Series F Cumulative Redeemable Preferred Shares with a redemption value of \$200 million, which will settle on June 5, 2013.

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## Note 9. Impairment

The following impairment charges were recorded on the following assets based on the difference between the carrying amount of the assets and the estimated fair value (see Note 19 for additional fair value information) (in thousands):

|   | Three Months Ended<br>March 31, |          |
|---|---------------------------------|----------|
|   | 2013                            | 2012     |
| Continuing operations:  |                                 |          |
| Property marketed for sale or sold <sup>(1)</sup>                         | \$56                            | \$244    |
| Investments in real estate joint ventures and partnerships <sup>(2)</sup> | —                               | 6,608    |
| Total reported in continuing operations                                   | 56                              | 6,852    |
| Discontinued operations:  |                                 |          |
| Property held for sale or sold <sup>(3)</sup>                             | 236                             | 3,171    |
| Total impairment charges  | 292                             | 10,023   |
| Other financial statement caption impacted by impairment:                 |                                 |          |
| Equity in earnings of real estate joint ventures and partnerships, net    | 363                             | —        |
| Net impact of impairment charges  | \$655                           | \$10,023 |

These charges resulted from changes in management's plans for these properties, primarily the marketing of these (1) properties for sale. Also included in this caption are impairments associated with dispositions that did not qualify to be reported in discontinued operations.

(2) Amounts reported in 2012 were based on third party offers to buy our interests in industrial real estate joint ventures.

(3) Amounts reported were based on third party offers.

## Note 10. Discontinued Operations

For the three months ended March 31, 2013, we sold one center located in Florida. No properties were classified as held for sale as of March 31, 2013, as the potential disposition of assets currently being marketed was not deemed probable.

During 2012, we sold 27 shopping centers, 54 industrial properties, and we assigned a 75% interest consolidated joint venture interest to our partner. Of these dispositions, 55 were located in Texas, six each in Florida and Georgia, three in North Carolina, two each in Colorado, Louisiana and Virginia and one each in Arizona, Illinois, Kansas, Maine, Oklahoma and Tennessee. As part of these 2012 dispositions, we sold, in May 2012, a portfolio of 52 wholly-owned industrial properties in order to exit the industrial real estate market and further align and strengthen our position solely as a retail REIT.

Included in the Condensed Consolidated Balance Sheet at December 31, 2012 was \$4.0 million of property and \$.1 million of accumulated depreciation related to the one property that was sold during 2013.



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The operating results of these properties have been reclassified and reported as discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive Income as follows (in thousands):

|   | Three Months Ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2013                            | 2012      |
| Revenues, net   | \$119                           | \$18,848  |
| Depreciation and amortization                         | (12                             | ) (5,619  |
| Operating expenses                                    | (22                             | ) (3,296  |
| Real estate taxes, net                                | (4                              | ) (2,836  |
| Impairment loss                                       | (236                            | ) (3,171  |
| General and administrative                            | —                               | (14       |
| Interest, net   | —                               | (279      |
| Operating (loss) income from discontinued operations  | (155                            | ) 3,633   |
| Gain on sale of property from discontinued operations | —                               | 3,634     |
| (Loss) income from discontinued operations            | \$(155                          | ) \$7,267 |

We do not allocate other consolidated interest to discontinued operations because the interest savings to be realized from the proceeds of the sale of these operations is not material.

## Note 11. Supplemental Cash Flow Information

Non-cash investing and financing activities are summarized as follows (in thousands):

|   | Three Months Ended<br>March 31, |         |
|---|---------------------------------|---------|
|   | 2013                            | 2012    |
| Accrued property construction costs   | \$5,134                         | \$6,933 |
| Property acquisitions and investments in unconsolidated real estate joint ventures: |                                 |         |
| (Decrease) increase in property, net  | (1,688                          | ) 1,647 |
| Increase in security deposits   | 73                              | —       |
| Sale of property and property interest:   |                                 |         |
| Decrease in property, net   | —                               | (2,855  |
| Decrease in real estate joint ventures and partnerships - investments               | —                               | (95     |
| Decrease in restricted deposits and mortgage escrows                                | —                               | (204    |
| Decrease in debt, net due to debt assumption  | —                               | (3,366  |
| Decrease in security deposits   | —                               | (11     |
| Decrease in noncontrolling interests  | —                               | (95     |

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## Note 12. Earnings Per Share

Earnings per common share – basic is computed using net income attributable to common shareholders and the weighted average number of shares outstanding – basic. Earnings per common share – diluted include the effect of potentially dilutive securities. Income from continuing operations attributable to common shareholders includes gain on sale of property in accordance with Securities and Exchange Commission guidelines. Earnings per common share – basic and diluted components for the periods indicated are as follows (in thousands):

|   | Three Months Ended<br>March 31, |          |
|---|---------------------------------|----------|
|   | 2013                            | 2012     |
| Numerator:  |                                 |          |
| Continuing Operations:  |                                 |          |
| Income from continuing operations   | \$44,830                        | \$14,931 |
| Gain on sale of property  | 142                             | 440      |
| Net income attributable to noncontrolling interests   | (1,467 )                        | (1,441 ) |
| Dividends on preferred shares   | (7,440 )                        | (8,869 ) |
| Redemption costs of preferred shares  | (2,242 )                        | —        |
| Income from continuing operations attributable to common shareholders – basic and diluted   | \$33,823                        | \$5,061  |
| Discontinued Operations:  |                                 |          |
| (Loss) income from discontinued operations attributable to common shareholders – basic and diluted  | \$(155 )                        | \$7,267  |
| Denominator:  |                                 |          |
| Weighted average shares outstanding - basic   | 121,058                         | 120,481  |
| Effect of dilutive securities:  |                                 |          |
| Share options and awards  | 1,165                           | 960      |
| Weighted average shares outstanding - diluted   | 122,223                         | 121,441  |
| Anti-dilutive securities of our common shares, which are excluded from the calculation of earnings per common share – diluted, are as follows (in thousands): |                                 |          |
|   | Three Months Ended<br>March 31, |          |
|   | 2013                            | 2012     |
| Share options <sup>(1)</sup>  | 2,313                           | 3,147    |
| Operating partnership units   | 1,556                           | 1,584    |
| Total anti-dilutive securities  | 3,869                           | 4,731    |

(1) Exclusion results as exercise prices were greater than the average market price for each respective period.

## Note 13. Share Options and Awards

During the first quarter of 2013, we granted restricted share awards incorporating both service-based and two market-based measures to promote share ownership among the participants and to emphasize the importance of total shareholder return ("TSR"). The terms of each grant vary depending upon the participant's responsibilities and position within the Company. We categorize these share awards as either service-based share awards or market-based share awards. All awards were valued at the fair market value on the date of grant and earn dividends throughout the vesting period. Compensation expense is measured at the grant date and recognized over the vesting period. All share awards are awarded subject to the participant's continued employment with us.

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The fair value of the market-based share awards was estimated on the date of grant using a Monte Carlo valuation model based on the following assumptions:

|                          | Three Months Ended |         |  |   |
|--------------------------|--------------------|---------|--|---|
|                          | March 31, 2013     |         |  |   |
|                          | Minimum            | Maximum |  |   |
| Dividend yield           | 0.0                | % 3.9   |  | % |
| Expected volatility      | 13.2               | % 29.0  |  | % |
| Expected life (in years) | NA                 | 3       |  |   |
| Risk-free interest rate  | 0.1                | % 0.4   |  | % |

A summary of the status of unvested restricted share awards for the three months ended March 31, 2013 is as follows:

|  | Unvested<br>Restricted<br>Share<br>Awards | Weighted<br>Average<br>Grant<br>Date Fair<br>Value |
|--|---|--|
| Outstanding, January 1, 2013   | 496,571                                   | \$23.10  |
| Granted:   |   |  |
| Service-based awards   | 102,456                                   | 29.71  |
| Market-based awards relative to FTSE NAREIT U.S. Shopping Center Index | 44,580                                    | 31.83  |
| Market-based awards relative to three-year absolute TSR                | 44,580                                    | 37.49  |
| Vested   | (81,489                                   | ) 19.43  |
| Forfeited  | (43                                       | ) 27.14  |
| Outstanding, March 31, 2013  | 606,655                                   | \$26.41  |

As of March 31, 2013 and December 31, 2012, there was approximately \$6.1 million and \$4.7 million, respectively, of total unrecognized compensation cost related to unvested restricted shares, which is expected to be amortized over a weighted average of 2.2 years and 1.9 years, respectively.

#### Note 14. Employee Benefit Plans

##### Defined Benefit Plans:

We sponsor a noncontributory qualified retirement plan. The components of net periodic benefit cost for this plan are as follows (in thousands):

|                                | Three Months Ended |                     |   |   |
|--------------------------------|--------------------|---------------------|---|---|
|                                | March 31,          |                     |   |   |
|                                | 2013               | 2012 <sup>(1)</sup> |   |   |
| Service cost                   | \$426              | \$391               |   |   |
| Interest cost                  | 513                | 469                 |   |   |
| Expected return on plan assets | (814               | ) (667              | ) | ) |
| Prior service cost             | —                  | (35                 | ) | ) |
| Recognized loss                | 425                | 467                 |   |   |
| Total                          | \$550              | \$625               |   |   |

Effective January 1, 2012, our supplemental retirement plans were amended and designated as defined contribution (1) plans. Prior years' operating results were restated to conform to the current year presentation. This item had no impact on previously reported net income, earnings per share, the consolidated balance sheet or cash flows. Subsequent to March 31, 2013 and 2012, we contributed \$1.8 million and \$2.5 million, respectively, to the qualified retirement plan. Currently, we do not anticipate making any additional contributions to this plan during 2013.

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Defined Contribution Plans:

Compensation expense related to our defined contribution plans was \$1.0 million for both the three months ended March 31, 2013 and 2012.

Note 15. Related Parties

Through our management activities and transactions with our real estate joint ventures and partnerships, we had net accounts receivable of \$1.4 million and \$1.8 million outstanding as of March 31, 2013 and December 31, 2012, respectively. We also had accounts payable and accrued expenses of \$5.9 million and \$6.3 million outstanding as of March 31, 2013 and December 31, 2012, respectively. For the three months ended March 31, 2013 and 2012, we recorded joint venture fee income of \$1.4 million and \$1.7 million, respectively.

In February 2012, we sold our 47.8% unconsolidated joint venture interest in a Colorado development project to our partner with gross sales proceeds totaling \$29.1 million, which includes the assumption of our share of debt, generating a gain of \$3.5 million.

In November 2012, we sold three unconsolidated joint venture interests, ranging from 20% to 50%, in nine industrial properties to our partner with gross sales proceeds totaling \$20.9 million, which includes the assumption of our share of debt, generating a gain of \$8.6 million.

Note 16. Commitments and Contingencies

As of March 31, 2013, we participate in four real estate ventures structured as DownREIT partnerships that have properties in Arkansas, California, North Carolina, Texas and Utah. As a general partner, we have operating and financial control over these ventures and consolidate them in our consolidated financial statements. These ventures allow the outside limited partners to put their interest in the partnership to us in exchange for our common shares or an equivalent amount in cash. We may acquire any limited partnership interests that are put to the partnership, and we have the option to redeem the interest in cash or a fixed number of our common shares, at our discretion. We also participate in a real estate venture that has a property in Texas that allows its outside partner to put operating partnership units to us. We have the option to redeem these units in cash or a fixed number of our common shares, at our discretion. No common shares were issued in exchange for any of these interests during the three months ended March 31, 2013 and 2012. The aggregate redemption value of these interests was approximately \$49 million and \$42 million as of March 31, 2013 and December 31, 2012, respectively.

We are subject to numerous federal, state and local environmental laws, ordinances and regulations in the areas where we own or operate properties. We are not aware of any contamination which may have been caused by us or any of our tenants that would have a material effect on our consolidated financial statements.

As part of our risk management activities, we have applied and been accepted into state sponsored environmental programs which will limit our expenses if contaminants need to be remediated. We also have an environmental insurance policy that covers us against third party liabilities and remediation costs.

While we believe that we do not have any material exposure to environmental remediation costs, we cannot give absolute assurance that changes in the law or new discoveries of contamination will not result in additional liabilities to us.

During 2011, we filed a lawsuit against our joint venture partner in connection with a development project in Sheridan, Colorado for failure to perform on the joint venture's past due intercompany note payable to us, which has been eliminated within our consolidated financial statements. We are also involved in one consolidated and two unconsolidated joint ventures with this partner. We are unable to determine the outcome of the lawsuit or its potential effects on our other joint ventures with this partner.

As of March 31, 2013, we have entered into commitments aggregating \$91.1 million comprised principally of construction contracts which are generally due in 12 to 36 months.

We are also involved in various matters of litigation arising in the normal course of business. While we are unable to predict with certainty the amounts involved, our management and counsel are of the opinion that, when such litigation is resolved, any additional liability, if any, will not have a material effect on our consolidated financial statements.



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## Note 17. Variable Interest Entities

## Consolidated VIEs:

Two of our real estate joint ventures whose activities principally consist of owning and operating 30 neighborhood/community shopping centers, located in Florida, Georgia, North Carolina, Tennessee and Texas, were determined to be VIEs. Based on a financing agreement that is guaranteed solely by us for tax planning purposes at one entity and an agreement providing for guaranteed distributions until certain transactions have settled, in addition to, a loan guaranty provided solely by us at the other entity, we have determined that we are the primary beneficiary in both instances and have consolidated these joint ventures.

A summary of our consolidated VIEs is as follows (in thousands):

|                                     | March 31,<br>2013 | December 31,<br>2012 |
|-------------------------------------|-------------------|----------------------|
| Maximum Risk of Loss <sup>(1)</sup> | \$128,473         | \$111,305            |
| Assets held by VIEs                 | 250,133           | 257,374              |
| Assets held as collateral for debt  | 241,803           | 246,486              |

(1) The maximum risk of loss has been determined to be limited to our debt exposure for each real estate joint venture. Restrictions on the use of these assets are significant because they serve as collateral for the VIEs' debt, and we would generally be required to obtain our partners' approval in accordance with the joint venture agreements for any major transactions. Transactions with these joint ventures on our consolidated financial statements have been limited to changes in noncontrolling interests and reductions in debt from our partners' contributions. We and our partners are subject to the provisions of the joint venture agreements which include provisions for when additional contributions may be required including operating cash shortfalls and unplanned capital expenditures. We have not provided any additional support to the VIEs as of March 31, 2013.

## Unconsolidated VIEs:

At March 31, 2013 and December 31, 2012, two unconsolidated real estate joint ventures were determined to be VIEs through the issuance of secured loans, of which \$20.8 million of debt associated with a tenancy-in-common arrangement is recorded in our Condensed Consolidated Balance Sheet, since the lenders have the ability to make decisions that could have a significant impact on the success of the entities. A summary of our unconsolidated VIEs is as follows (in thousands):

|   | March 31,<br>2013 | December 31,<br>2012 |
|---|-------------------|----------------------|
| Investment in Real Estate Joint Ventures and Partnerships, net <sup>(1)</sup> | \$29,969          | \$29,628             |
| Maximum Risk of Loss <sup>(2)</sup>   | 32,719            | 32,990               |

(1) The carrying amount of the investments represents our contributions to the real estate joint ventures net of any distributions made and our portion of the equity in earnings of the joint ventures.

(2) The maximum risk of loss has been determined to be limited to our debt exposure for each real estate joint venture. We and our partners are subject to the provisions of the joint venture agreements that specify conditions, including operating shortfalls and unplanned capital expenditures, under which additional contributions may be required.

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## Note 18. Business Combinations

During 2012, we acquired four shopping centers located in California, Georgia, Maryland and Texas, and we consolidated a partner's 79.6% interest in an unconsolidated tenancy-in-common arrangement related to a property in Louisiana. The following table summarizes the transactions related to these acquisitions, including the assets acquired and liabilities assumed as indicated (in thousands):

|  | December 31, 2012 |       |
|--|-------------------|-------|
| Fair value of our equity interest before acquisition   | \$3,825           |       |
| Fair value of consideration transferred                | 218,481           | (1)   |
| Amounts recognized for assets and liabilities assumed: |                   |       |
| Assets:  |                   |       |
| Property   | \$195,377         |       |
| Unamortized debt and lease costs                       | 36,787            |       |
| Restricted deposits and mortgage escrows               | 395               |       |
| Other, net   | 3,742             |       |
| Liabilities:   |                   |       |
| Debt, net  | (46,923           | ) (2) |
| Accounts payable and accrued expenses                  | (2,250            | )     |
| Other, net   | (5,899            | )     |
| Total net assets                                       | \$181,229         |       |
| Acquisition costs (included in operating expenses)     | \$1,391           |       |
| Gain on acquisition                                    | 1,869             |       |

(1) Includes assumption of debt totaling \$37.8 million.

(2) Represents the fair value of debt, which includes \$6.3 million that was previously recorded.

The following table summarizes the pro forma impact of these transactions as if they had been consolidated or acquired on January 1, 2012, the earliest year presented, as follows (in thousands, except per share amounts):

|  | Three Months Ended<br>March 31,  |                                  |
|--|----------------------------------|----------------------------------|
|  | Pro Forma<br>2013 <sup>(1)</sup> | Pro Forma<br>2012 <sup>(1)</sup> |
| Revenues                                       | \$131,681                        | \$123,124                        |
| Net income                                     | 44,817                           | 22,516                           |
| Net income attributable to common shareholders | 33,668                           | 12,206                           |
| Earnings per share – basic                     | 0.28                             | 0.10                             |
| Earnings per share – diluted                   | 0.28                             | 0.10                             |

(1) There are no non-recurring pro forma adjustments included within or excluded from the amounts in the preceding table.

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## Note 19. Fair Value Measurements

## Recurring Fair Value Measurements:

Assets and liabilities measured at fair value on a recurring basis as of March 31, 2013 and December 31, 2012, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

|  | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>and Liabilities<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Fair Value at<br>March 31,<br>2013    |
|--|--|---|--|---------------------------------------|
| Assets:                                |  |   |  |                                       |
| Investments in grantor trusts          | \$ 16,267  |   |  | \$ 16,267                             |
| Derivative instruments:                |  |   |  |                                       |
| Interest rate contracts                |  | \$ 8,938  |  | 8,938                                 |
| Total                                  | \$ 16,267  | \$ 8,938  | \$—  | \$ 25,205                             |
| Liabilities:                           |  |   |  |                                       |
| Derivative instruments:                |  |   |  |                                       |
| Interest rate contracts                |  | \$ 2,874  |  | \$ 2,874                              |
| Deferred compensation plan obligations | \$ 16,267  |   |  | 16,267                                |
| Total                                  | \$ 16,267  | \$ 2,874  | \$—  | \$ 19,141                             |
|  | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>and Liabilities<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Fair Value at<br>December 31,<br>2012 |
| Assets:                                |  |   |  |                                       |
| Investments in grantor trusts          | \$ 16,030  |   |  | \$ 16,030                             |
| Derivative instruments:                |  |   |  |                                       |
| Interest rate contracts                |  | \$ 9,926  |  | 9,926                                 |
| Total                                  | \$ 16,030  | \$ 9,926  | \$—  | \$ 25,956                             |
| Liabilities:                           |  |   |  |                                       |
| Derivative instruments:                |  |   |  |                                       |
| Interest rate contracts                |  | \$ 768  |  | \$ 768                                |
| Deferred compensation plan obligations | \$ 16,030  |   |  | 16,030                                |
| Total                                  | \$ 16,030  | \$ 768  | \$—  | \$ 16,798                             |

## Nonrecurring Fair Value Measurements:

## Property Impairments

Property is reviewed for impairment if events or changes in circumstances indicate that the carrying amount of the property, including any identifiable intangible assets, site costs and capitalized interest, may not be recoverable. In such an event, a comparison is made of the current and projected operating cash flows of each such property into the foreseeable future on an undiscounted basis to the carrying amount of such property. If we conclude that an impairment may have occurred, estimated fair values are determined by management utilizing cash flow models, market capitalization rates and market discount rates, or by obtaining third-party broker valuation estimates, appraisals, bona fide purchase offers or the expected sales price of an executed sales agreement in accordance with our fair value measurements accounting policy. Market capitalization rates and market discount rates are determined by reviewing current sales of similar properties and transactions, and utilizing management's knowledge and expertise in



property marketing.

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## Investments in Real Estate Joint Ventures and Partnerships Impairments

The fair value of our investment in partially owned real estate joint ventures and partnerships is estimated by management based on a number of factors, including the performance of each investment, the life and other terms of the investment, holding periods, market conditions, cash flow models, market capitalization rates and market discount rates, or by obtaining third-party broker valuation estimates, appraisals and bona fide purchase offers in accordance with our fair value measurements accounting policy. Market capitalization rates and market discount rates are determined by reviewing current sales of similar properties and transactions, and utilizing management's knowledge and expertise in property marketing. We recognize an impairment loss if we determine the fair value of an investment is less than its carrying amount and that loss in value is other than temporary.

No assets were measured at fair value on a nonrecurring basis at March 31, 2013. Assets measured at fair value on a nonrecurring basis at December 31, 2012, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

|   | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>and Liabilities<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Fair Value | Total Gains<br>(Losses) <sup>(1)</sup> |
|---|--|---|--|------------|--|
| Property <sup>(2)</sup><br>Investment in real estate joint<br>ventures<br>and partnerships <sup>(3)</sup> |  | \$5,773   | \$13,906   | \$19,679   | \$(2,971 )                             |
|   |  | 24,231  |  | 24,231     | (6,608 )                               |
| Total   | \$—  | \$30,004  | \$13,906   | \$43,910   | \$(9,579 )                             |

(1) Total gains (losses) are reflected throughout 2012 and exclude impairments on disposed assets because they are no longer held by us.

In accordance with our policy of evaluating and recording impairments on the disposal of long-lived assets, property with a carrying amount of \$22.4 million was written down to a fair value of \$19.7 million less costs to sell of \$.3 million, resulting in a loss of \$3.0 million, which was included in earnings for the period. Management's estimate of fair value of these properties was determined using a bona fide purchase offer for the Level 2 inputs.

(2) See the quantitative information about the significant unobservable inputs used for our Level 3 fair value measurements table below.

(3) Our net investment in real estate joint ventures and partnerships with a carrying amount of \$30.8 million was written down to a fair value of \$24.2 million, resulting in a loss of \$6.6 million, which was included in earnings for the period. Management's estimate of fair value of this investment was determined using the weighted average of the bona fide purchase offers received for the Level 2 inputs.

## Fair Value Disclosures:

Unless otherwise described below, short-term financial instruments and receivables are carried at amounts which approximate their fair values based on their highly-liquid nature, short-term maturities and/or expected interest rates for similar instruments.

Schedule of our fair value disclosures is as follows (in thousands):

|                | March 31, 2013 | December 31, 2012 |
|----------------|----------------|-------------------|
|                | Fair Value     | Fair Value        |
|                | Using          | Using             |
|                | Significant    | Significant       |
| Carrying Value | Unobservable   | Carrying Value    |
|                | Inputs         | Unobservable      |
|                | (Level 3)      | Inputs            |
|                |                | (Level 3)         |

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|   |           |           |           |           |
|---|-----------|-----------|-----------|-----------|
| Notes receivable from real estate joint ventures and partnerships | \$89,013  | \$92,719  | \$89,776  | \$93,572  |
| Tax increment revenue bonds                                       | 25,850    | 25,850    | 26,505    | 26,505    |
| Debt:   |           |           |           |           |
| Fixed-rate debt   | 2,179,715 | 2,294,471 | 1,992,599 | 2,094,122 |
| Variable-rate debt  | 143,905   | 155,250   | 211,431   | 223,759   |

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The quantitative information about the significant unobservable inputs used for our Level 3 fair value measurements as of March 31, 2013 and December 31, 2012 reported in the above tables, is as follows:

| Description   | Fair Value at  |                   | Valuation Technique   | Unobservable Inputs   | Range   |       |         |       |  |
|---|----------------|-------------------|---|---|---------|-------|---------|-------|--|
|   | March 31, 2013 | December 31, 2012 |   |   | Minimum |       | Maximum |       |  |
|   | (in thousands) |                   |   |   | 2013    | 2012  | 2013    | 2012  |  |
| Property  | \$—            | \$13,906          | Broker valuation estimate<br>Bona fide purchase offers<br>Discounted cash flows | Indicative bid <sup>(1)</sup><br>Contract price <sup>(1)</sup><br>Discount rate<br>Capitalization rate<br>Holding period (years)<br>Expected future inflation rate <sup>(2)</sup><br>Market rent growth rate <sup>(2)</sup><br>Expense growth rate <sup>(2)</sup><br>Vacancy rate <sup>(2)</sup><br>Renewal rate <sup>(2)</sup><br>Average market rent rate <sup>(2)</sup><br>Average leasing cost per square foot <sup>(2)</sup> |         |       |         |       | 10.0 %<br>9.3 %<br>1<br>3.0 %<br>3.0 %<br>3.0 %<br>5.0 %<br>75.0 %<br>\$10.52<br>\$16.50 |
| Notes receivable from real estate joint ventures and partnerships | 92,719         | 93,572            | Discounted cash flows   | Discount rate   |         |       | 2.7 %   | 3.0 % | %  |
| Tax increment revenue bonds                                       | 25,850         | 26,505            | Discounted cash flows   | Discount rate   |         |       | 7.5 %   | 7.5 % | %  |
|   |                |                   |   | Expense growth rate   | 1.0     | 1.0 % | 2.0 %   | 4.0 % | %  |
|   |                |                   |   | Expected future inflation rate  | 1.0     | 1.0 % | 2.0 %   | 2.0 % | %  |
| Fixed-rate debt   | 2,294,471      | 2,094,122         | Discounted cash flows   | Discount rate   | 1.5     | 1.1 % | 6.0 %   | 6.5 % | %  |

|                       |         |         |                          |               |     |       |       |       |   |
|-----------------------|---------|---------|--------------------------|---------------|-----|-------|-------|-------|---|
| Variable-rate<br>debt | 155,250 | 223,759 | Discounted cash<br>flows | Discount rate | 2.4 | % 1.4 | % 5.0 | % 5.0 | % |
|-----------------------|---------|---------|--------------------------|---------------|-----|-------|-------|-------|---|

(1) These fair values were developed by third parties, subject to our corroboration for reasonableness.

(2) Only applies to one property valuation.

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ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements

This quarterly report on Form 10-Q, together with other statements and information publicly disseminated by us, contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," or similar expressions. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors, which are, in some cases, beyond our control and which could materially affect actual results, performances or achievements. As described in "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2012, factors which may cause actual results to differ materially from current expectations include, but are not limited to, (i) disruptions in financial markets, (ii) general economic and local real estate conditions, (iii) the inability of major tenants to continue paying their rent obligations due to bankruptcy, insolvency or general downturn in their business, (iv) financing risks, such as the inability to obtain equity, debt, or other sources of financing on favorable terms, (v) changes in governmental laws and regulations, (vi) the level and volatility of interest rates, (vii) the availability of suitable acquisition opportunities, (viii) the ability to dispose properties, (ix) changes in expected development activity, (x) increases in operating costs, (xi) tax matters, including failure to qualify as a real estate investment trust, and (xii) investments through real estate joint ventures and partnerships, which involve risks not present in investments in which we are the sole investor. Accordingly, there is no assurance that our expectations will be realized. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report on Form 10-Q.

The following discussion should be read in conjunction with the consolidated financial statements and notes thereto and the comparative summary of selected financial data appearing elsewhere in this report. Historical results and trends which might appear should not be taken as indicative of future operations. Our results of operations and financial condition, as reflected in the accompanying consolidated financial statements and related footnotes, are subject to management's evaluation and interpretation of business conditions, retailer performance, changing capital market conditions and other factors which could affect the ongoing viability of our tenants.

Executive Overview

Weingarten Realty Investors is a REIT organized under the Texas Business Organizations Code. We, and our predecessor entity, began the ownership and development of shopping centers and other commercial real estate in 1948. Our primary business is leasing space to tenants in the shopping centers we own or lease. We also provide property management services for which we charge fees for either joint ventures where we are partners or for other outside owners.

We operate a portfolio of rental properties, primarily neighborhood and community shopping centers, totaling approximately 53.0 million square feet of gross leasable area, that is either owned by us or others. We have a diversified tenant base with our largest tenant comprising only 3.1% of total rental revenues during the first three months of 2013.

Our goal is to remain a leader in owning and operating top-tier neighborhood and community shopping centers within the United States. Currently, we are focused on three strategic initiatives: (1) improving operations, (2) recycling capital to improve our portfolio and (3) maintaining a strong, flexible consolidated balance sheet. We believe these initiatives will continue to keep our portfolio of properties in the forefront of being among the strongest in our sector. Under our capital recycling plan, we continue to dispose of non-core operating properties, which provides capital for growth opportunities and strengthens our operating fundamentals. During the first quarter of 2013, we successfully disposed of real estate assets with aggregate gross sales proceeds totaling \$15.7 million, both directly or through our interest in real estate joint ventures or partnerships. This program is ongoing, and we expect to complete dispositions in the range of \$200 million to \$300 million in 2013. We have approximately \$100.1 million of dispositions currently

under contracts or letters of intent; however, there are no assurances that these transactions will close.

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As we are generally selling lower tier, non-core assets, potential buyers looking to finance such acquisitions may find access to capital an issue. Even with these conditions, we continue to believe we will successfully execute our disposition plan; although weaknesses in the secured lending markets or a downturn in the economy could impact our ability to execute this plan.

We continue to actively seek acquisitions and new development opportunities to grow our operations. During the first quarter of 2013, we have been able to close on an acquisition totaling \$18.0 million. Despite substantial competition for quality opportunities, we will continue to identify select acquisition properties that meet our return hurdles and to actively evaluate other opportunities as they enter the market. For 2013, we expect to invest in acquisitions and new developments in a range similar to our dispositions of \$200 million to \$300 million.

We strive to maintain a strong, conservative capital structure which provides ready access to a variety of attractive long and short-term capital sources. We carefully balance lower cost short-term financing with long-term liabilities associated with acquired or developed long-term assets. In March 2013, we issued \$300 million of 3.5% senior unsecured notes maturing in 2023. This offering allowed us to repay amounts outstanding under our revolving credit facility, which included borrowings used to redeem \$75.0 million of our 6.75% Series D Cumulative Redeemable Preferred Shares and \$63.0 million of fixed-rate medium term notes.

Subsequent to March 31, 2013, we amended our \$500 million unsecured revolving credit facility. The amendment reduces the borrowing margin and facility fee, which are priced off a grid that is tied to our senior unsecured credit ratings, by 10 and five basis points, respectively. In addition, the unsecured revolving credit facility's maturity date has been extended to 2017 with options to extend up to an additional year. These transactions continue to strengthen our consolidated balance sheet and further enhance our access to various sources of capital, while reducing our cost of capital. While the availability of capital has improved over the past year, there can be no assurance that favorable pricing and availability will not deteriorate in the future.

At March 31, 2013, we owned or operated under long-term leases, either directly or through our interest in real estate joint ventures or partnerships, a total of 288 developed income-producing properties and two properties under various stages of construction and development. The total number of centers includes 286 neighborhood and community shopping centers and four other operating properties located in 21 states spanning the country from coast to coast.

We also owned interests in 38 parcels of land held for development that totaled approximately 27.5 million square feet at March 31, 2013.

We had approximately 6,800 leases with 4,500 different tenants at March 31, 2013. Leases for our properties range from less than a year for smaller spaces to over 25 years for larger tenants. Rental revenues generally include minimum lease payments, which often increase over the lease term, reimbursements of property operating expenses, including real estate taxes, and additional rent payments based on a percentage of the tenants' sales. Our anchor tenants are supermarkets, value-oriented apparel/discount stores and other retailers or service providers who generally sell basic necessity-type goods and services. Through this challenging economic environment, we believe the stability of our anchor tenants, combined with convenient locations, attractive and well-maintained properties, high quality retailers and a strong tenant mix, should ensure the long-term success of our merchants and the viability of our portfolio.



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## Operational Metrics

In assessing the performance of our centers, management carefully monitors various operating metrics of the portfolio. Below are performance metrics associated with our signed occupancy, same property net operating income ("SPNOI") growth and leasing activity on a pro rata basis.

|  | March 31, |                    |   |
|--|-----------|--------------------|---|
|  | 2013      | 2012               |   |
| Anchor (represents any tenant at least 10,000 square feet) | 97.1      | % 97.4             | % |
| Non-Anchor   | 88.2      | % 86.8             | % |
| Total Occupancy  | 93.7      | % 91.7             | % |
|  |           | Three Months Ended |   |
|  |           | March 31, 2013     |   |
| SPNOI Growth <sup>(1)</sup>                                |           | 3.9                | % |

<sup>(1)</sup> See Non-GAAP Financial Measures for a definition of the measurement of SPNOI and a reconciliation to operating income within this section of Item 2.

|                                   | Number of Leases | Square Feet ('000's) | Average New Rent per Square Foot (\$) | Average Prior Rent per Square Foot (\$) | Average Cost of Tenant Improvements per Square Foot (\$) | Change in Base Rent on Cash Basis |   |
|-----------------------------------|------------------|----------------------|---------------------------------------|---|--|-----------------------------------|---|
| Leasing Activity:                 |                  |                      |                                       |   |  |                                   |   |
| Three Months Ended March 31, 2013 |                  |                      |                                       |   |  |                                   |   |
| New leases <sup>(1)</sup>         | 67               | 146                  | \$19.67                               | \$18.94                                 | \$6.79   | 3.9                               | % |
| Renewals                          | 239              | 994                  | 15.30                                 | 14.72                                   | 0.07   | 3.9                               | % |
| Not comparable spaces             | 75               | 230                  | —                                     | —                                       | —  | —                                 | % |
| Total                             | 381              | 1,370                | \$15.86                               | \$15.26                                 | \$0.93   | 3.9                               | % |

<sup>(1)</sup> Average lease commissions per square foot for the three months ended March 31, 2013 were \$3.18.

The operating metrics of our portfolio continue to strengthen in 2013 as we focus on increasing occupancy and SPNOI. Our portfolio delivered solid operating results with:

- an increase in occupancy of 2% over the first quarter of 2012 primarily as a result of our disposition program;
- an increase of 1.4% in non-anchor shop (spaces less than 10,000 square feet) occupancy over the first quarter of 2012;
- an increase of 3.9% in SPNOI over 2012;
- and
- rental rate increases for 2013 of 3.9%.

While we will continue to monitor the economy and the effects on our tenants, we believe the significant diversification of our portfolio, both geographically and by tenant base, and the quality of our portfolio will allow us to further increase occupancy levels as we move through 2013, assuming no bankruptcies by multiple national or regional tenants. A stabilization in economic conditions and a reduction in quality retail space available contributed to the increase in overall rental rates on a same-space basis as we completed new leases and renewed existing leases. While we have achieved strong growth in both rental rates and SPNOI during the first quarter of 2013, maintaining this level of positive operating performance through the remainder of 2013 is not assured. Leasing volume is anticipated to decline as we have less vacant space available for leasing and are experiencing reductions in tenant fallout.

## New Development

At March 31, 2013, we had two properties in various stages of construction and development. We have funded \$61.7 million to date on these projects, and we estimate our aggregate net investment upon completion to be \$97.2 million.



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Overall, the average projected stabilized return on investment for these properties is approximately 7.9% upon completion.

We have approximately \$121.5 million in land held for development at March 31, 2013. While we are experiencing a greater interest than previous years from retailers and other market participants in our land held for development, opportunities for economically viable developments remain scarce. We continue to pursue additional development and redevelopment opportunities in multiple markets; however, finding the right opportunities remains very challenging.

**Acquisitions and Joint Ventures**

Acquisitions are a key component of our long-term strategy. The availability of quality acquisition opportunities in the market remains sporadic. Competition for the highest quality core properties is intense which has, in many cases, driven pricing to pre-recession highs. We remain disciplined in approaching these opportunities, pursuing only those that provide appropriate risk-adjusted returns.

**Dispositions**

Dispositions are also a key component of our ongoing management process where we selectively prune properties from our portfolio that no longer meet our geographic or growth targets. Dispositions provide capital, which may be recycled into properties that have high barrier-to-entry locations within high growth metropolitan markets, and thus have higher long-term growth potential. Additionally, proceeds from dispositions may be used to reduce outstanding debt, further deleveraging our consolidated balance sheet. Over time, we expect this will produce a portfolio with higher occupancy rates and stronger revenue growth.

**Summary of Critical Accounting Policies**

Our discussion and analysis of financial condition and results of operations is based on our condensed consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an ongoing basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

A disclosure of our critical accounting policies which affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements is included in our Annual Report on Form 10-K for the year ended December 31, 2012 in Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no significant changes to our critical accounting policies during 2013, and there are no accounting pronouncements that have been issued, but not yet adopted, that we believe will have a material impact to our consolidated financial statements.

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## Results of Operations

Comparison of the Three Months Ended March 31, 2013 to the Three Months Ended March 31, 2012

The following table is a summary of certain items from our Condensed Consolidated Statements of Operations and Comprehensive Income, which we believe represent items that significantly changed during the first quarter of 2013 as compared to the same period in 2012:

|  | Three Months Ended March 31, |           |          |          |   |
|--|------------------------------|-----------|----------|----------|---|
|  | 2013                         | 2012      | Change   | % Change |   |
| Revenues   | \$131,681                    | \$118,802 | \$12,879 | 10.8     | % |
| Depreciation and amortization  | 39,719                       | 33,231    | 6,488    | 19.5     |   |
| Operating expenses   | 25,356                       | 22,419    | 2,937    | 13.1     |   |
| Real estate taxes, net   | 15,202                       | 13,810    | 1,392    | 10.1     |   |
| Impairment loss  | 56                           | 6,852     | (6,796)  | (99.2)   | ) |
| General and administrative expenses                                  | 6,667                        | 8,307     | (1,640)  | (19.7)   | ) |
| Interest expense, net  | 17,952                       | 31,297    | (13,345) | (42.6)   | ) |
| Gain on sale of real estate joint venture and partnerships interests | 11,509                       | 5,562     | 5,947    | 106.9    |   |

## Revenues

The increase in revenues of \$12.9 million is attributable to an increase in net rental revenues from acquisitions and new development completions, which contributed \$6.0 million, as well as increases in occupancy and rental rates.

## Depreciation and Amortization

The increase of \$6.5 million is attributable primarily to acquisitions, new development completions and other capital activities.

## Operating Expenses

The increase in operating expenses of \$2.9 million is primarily attributable to operating expenses associated with acquisitions and new development completions, which totaled \$.9 million and \$.1 million, respectively.

## Real Estate Taxes, net

The increase in real estate taxes, net of \$1.4 million is primarily attributable to rate and valuation changes, as well as acquisitions and new development completions.

## Impairment Loss

The decrease in impairment loss of \$6.8 million is primarily attributable to the \$6.6 million loss in 2012 associated with an equity interest in an unconsolidated real estate joint venture that owned industrial properties.

## General and Administrative Expenses

The decrease in general and administrative expenses of \$1.6 million is primarily attributable to a reduction in personnel and a decrease in share-based compensation associated with retirement eligible employees.

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## Interest Expense, net

Net interest expense decreased \$13.3 million or 42.6%. The components of net interest expense were as follows (in thousands):

|                                 | Three Months Ended<br>March 31, |          |
|---------------------------------|---------------------------------|----------|
|                                 | 2013                            | 2012     |
| Gross interest expense          | \$28,384                        | \$32,183 |
| Over-market mortgage adjustment | (9,863                          | ) (103   |
| Capitalized interest            | (569                            | ) (783   |
| Total                           | \$17,952                        | \$31,297 |

Gross interest expense totaled \$28.4 million in the first quarter of 2013, down \$3.8 million or 11.8% from the first quarter of 2012. The decrease in gross interest expense results from a reduction in both interest rates and the weighted average debt outstanding as a result of refinancing notes and mortgages through the revolving credit facility by means of proceeds from dispositions and two issuances of 10-year notes each totaling \$300 million. In the first quarter of 2013, the weighted average debt outstanding was \$2.2 billion at a weighted average interest rate of 5.1% as compared to \$2.5 billion outstanding at a weighted average interest rate of 5.2% in 2012. The increase in the over-market mortgage adjustment of \$9.8 million is attributable primarily to a \$9.7 million write-off of an above-market mortgage intangible from the early payoff of the associated mortgage.

## Gain on Sale of Real Estate Joint Venture and Partnership Interests

The gain in the first quarter of 2013 is attributable to the liquidation of an unconsolidated real estate joint venture that owned industrial properties, while the gain in the first quarter of 2012 was associated with the sale of an interest in three unconsolidated real estate joint ventures.

## Effects of Inflation

We have structured our leases in such a way as to remain largely unaffected should significant inflation occur. Most of the leases contain percentage rent provisions whereby we receive increased rentals based on the tenants' gross sales. Many leases provide for increasing minimum rental rates during the terms of the leases through escalation provisions. In addition, many of our leases are for terms of less than 10 years, allowing us to adjust rental rates to changing market conditions when the leases expire. Most of our leases also require the tenants to pay their proportionate share of operating expenses and real estate taxes. As a result of these lease provisions, increases due to inflation, as well as real estate tax rate increases, generally do not have a significant adverse effect upon our operating results as they are absorbed by our tenants. Under the current economic climate, little to no inflation is occurring.

## Capital Resources and Liquidity

Our primary liquidity needs are paying our common and preferred dividends, maintaining and operating our existing properties, paying our debt service costs, excluding debt maturities, and funding capital expenditures. Under our 2013 business plan, cash flows from operating activities are expected to meet these planned capital needs.

The primary sources of capital for funding any debt maturities and acquisitions are our credit facilities; proceeds from both secured and unsecured debt issuances; proceeds from common and preferred equity issuances; cash generated from the sale of property and the formation of joint ventures; and cash flow generated by our operating properties. Amounts outstanding under the revolving credit facility are retired as needed with proceeds from the issuance of long-term debt, common and preferred equity, cash generated from the disposition of properties and cash flow generated by our operating properties.

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As of March 31, 2013, we had an available balance of \$497.6 million under our revolving credit facility, and our remaining debt maturities for 2013 total \$247.5 million. In 2013, we issued \$300 million of 3.5% senior unsecured notes maturing in 2023. Proceeds from this offering allowed us to reduce amounts outstanding under our revolving credit facility, which included borrowings used to redeem our 6.75% Series D Cumulative Redeemable Preferred Shares in an amount of \$75.0 million and \$63.0 million of fixed-rate medium term notes. Subsequent to March 31, 2013, we amended our \$500 million unsecured revolving credit facility. The amendment reduces the borrowing margin and facility fee, which are priced off a grid that is tied to our senior unsecured credit ratings, by 10 and five basis points, respectively. In addition, the maturity date has been extended to 2017 with options to extend up to an additional year.

We believe proceeds from our disposition program, combined with our available capacity under the credit facilities, will provide adequate liquidity to fund our capital needs, including acquisitions and new development activities. In the event our disposition program does not progress as expected, we believe other debt and equity alternatives are available to us. Although external market conditions are not within our control, we do not currently foresee any reasons that would prevent us from entering the capital markets if needed.

During 2013, aggregate gross sales proceeds from our dispositions totaled \$15.7 million. Operating cash flows from discontinued operations are included in net cash from operating activities in our Condensed Consolidated Statements of Cash Flows, while proceeds from discontinued operations are included as investing activities. At March 31, 2013, discontinued operations represent .2% of our net cash from operating activities, and we would expect future net cash from operating activities to decrease accordingly when compared to prior periods.

We have non-recourse debt secured by acquired or developed properties held in several of our real estate joint ventures and partnerships. Off balance sheet mortgage debt for our unconsolidated real estate joint ventures and partnerships totaled \$466.1 million, of which our ownership percentage is \$177.7 million at March 31, 2013. Scheduled principal mortgage payments on this debt, excluding non-cash related items totaling \$1.3 million, at 100% are as follows (in millions):

|                |         |
|----------------|---------|
| 2013 remaining | \$32.5  |
| 2014           | 108.9   |
| 2015           | 40.9    |
| 2016           | 97.1    |
| 2017           | 56.3    |
| Thereafter     | 129.1   |
| Total          | \$464.8 |

We hedge the future cash flows of certain debt transactions, as well as changes in the fair value of our debt instruments, principally through interest rate contracts with major financial institutions. We generally have the right to sell or otherwise dispose of our assets except in certain cases where we are required to obtain our joint venture partners' consent or a third party consent for assets held in special purpose entities, which are 100% owned by us.

**Investing Activities:****Acquisitions**

During the first quarter of 2013, we acquired one center for approximately \$18.0 million.

**Dispositions**

During the first quarter of 2013, we sold one center and four real estate assets through our interests in unconsolidated real estate joint ventures and partnerships. Our share of aggregate gross sales proceeds from these transactions totaled \$15.7 million and generated gains of \$.2 million. Also, we realized an \$11.5 million gain associated with the liquidation of an unconsolidated real estate joint venture that owned industrial properties.

**New Development**

At March 31, 2013, we had two projects under various stages of construction and development with a total square footage of approximately .6 million, of which we have funded \$61.7 million to date on these projects. Upon completion, we expect our aggregate net investment in these properties to be \$97.2 million.



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Our new development projects are financed initially under our revolving credit facility, as it is our practice not to use third party construction financing. Management monitors amounts outstanding under our revolving credit facility and periodically pays down such balances using cash generated from operations, from debt issuances, from common and preferred share issuances and from the disposition of properties.

Capital Expenditures

Capital expenditures for additions to the existing portfolio, acquisitions, tenant improvements, new development and our share of investments in unconsolidated real estate joint ventures and partnerships are as follows (in thousands):

|                     | Three Months Ended |          |
|---------------------|--------------------|----------|
|                     | March 31,          |          |
|                     | 2013               | 2012     |
| Acquisitions        | \$19,299           | \$25,377 |
| Tenant Improvements | 6,128              | 9,556    |
| New Development     | 3,968              | 5,069    |
| Redevelopment       | 200                | 1,131    |
| Other               | 3,626              | 3,232    |
| Total               | \$33,221           | \$44,365 |

For 2013, we anticipate our acquisitions to total between \$175 million and \$225 million. We anticipate our 2013 tenant improvement expenditures to be comparable with 2012. Our new development investment for 2013 is estimated to be approximately \$25 million to \$75 million. Further, we have entered into commitments aggregating \$91.1 million comprised principally of construction contracts which are generally due in 12 to 36 months and anticipated to be funded under our revolving credit facility.

Financing Activities:Debt

Total debt outstanding was \$2.3 billion at March 31, 2013 and included \$2.2 billion on which interest rates are fixed and \$143.9 million, including the effect of \$117.7 million of interest rate contracts, which bears interest at variable rates. Additionally, of our total debt, \$884.8 million was secured by operating properties while the remaining \$1.4 billion was unsecured.

At March 31, 2013, we have a \$500 million unsecured revolving credit facility which expires in September 2015 and provides borrowing rates that float at a margin over LIBOR plus a facility fee. The borrowing margin and facility fee, which are priced off a grid that is tied to our senior unsecured credit ratings, are 125 and 25 basis points, respectively. The facility also contains a competitive bid feature that will allow us to request bids for up to \$250 million.

Additionally, an accordion feature allows us to increase the facility amount up to \$700 million.

Subsequent to March 31, 2013, we amended our \$500 million unsecured revolving credit facility. The amendment reduces the borrowing margin and facility fee, which are priced off a grid that is tied to our senior unsecured credit ratings, by 10 and five basis points, respectively. In addition, the maturity date has been extended to 2017 with options to extend up to an additional year. As of April 30, 2013, we had no amounts outstanding, and the available balance was \$497.6 million, net of \$2.4 million in outstanding letters of credit.

We also have an agreement with a bank for an unsecured and uncommitted overnight facility totaling \$99 million that we maintain for cash management purposes. The facility provides for fixed interest rate loans at a 30-day LIBOR rate plus a borrowing margin based on market liquidity. As of April 30, 2013, we had no amounts outstanding under this facility.

For the three months ended March 31, 2013, the maximum balance and weighted average balance outstanding under both facilities combined were \$265.5 million and \$115.0 million, respectively, at a weighted average interest rate of 1.1%.

In March 2013, we issued \$300 million of 3.5% senior unsecured notes maturing in 2023. This transaction allowed us to reduce amounts outstanding under our revolving credit facility, which included borrowings used to redeem our 6.75% Series D Cumulative Redeemable Preferred Shares in an amount of \$75.0 million and \$63.0 million of fixed-rate medium term notes.





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Our five most restrictive covenants include debt to assets, secured debt to assets, fixed charge and unencumbered interest coverage and debt yield ratios. We believe we were in full compliance with our public debt and revolving credit facility covenants as of March 31, 2013.

Our most restrictive public debt covenant ratios, as defined in our indenture and supplemental indenture agreements, were as follows at March 31, 2013:

| Covenant                    | Restriction       | Actual |
|-----------------------------|-------------------|--------|
| Debt to Asset Ratio         | Less than 60.0%   | 45.6%  |
| Secured Debt to Asset Ratio | Less than 40.0%   | 17.3%  |
| Annual Service Charge Ratio | Greater than 1.5  | 3.2    |
| Unencumbered Asset Test     | Greater than 150% | 232.0% |

At March 31, 2013, we had four interest rate contracts with an aggregate notional amount of \$117.7 million that were designated as fair value hedges and convert fixed interest payments at rates ranging from 4.2% to 7.5% to variable interest payments ranging from .3% to 4.3%.

At March 31, 2013, we had three interest rate contracts with an aggregate notional amount of \$26.3 million that were designated as cash flow hedges. These contracts have maturities through September 2017 and either fix or cap interest rates ranging from 2.3% to 5.0%. We have determined that these contracts are highly effective in offsetting future variable interest cash flows.

Also, at March 31, 2013, we had three forward-starting contracts with an aggregate notional amount of \$150.0 million hedging future fixed-rate debt issuances. These contracts are effective in January 2014, mature in January 2024 and fix the 10-year swap rates at 2.4%.

We could be exposed to losses in the event of nonperformance by the counter-parties related to our interest rate contracts; however, management believes such nonperformance is unlikely.

#### Equity

In February 2013, our Board of Trust Managers approved an increase in our quarterly dividend rate for our common shares from \$.290 to \$.305 per share commencing with the first quarter 2013 distribution. Common and preferred dividends paid totaled \$44.1 million during the first quarter of 2013. Our dividend payout ratio (as calculated as dividends paid on common shares divided by funds from operations ("FFO") - basic) for the first quarter of 2013 was approximately 56.6%, which is inclusive of non-cash transactions including impairment charges and other non-cash items.

In March 2013, we redeemed our 6.75% Series D Cumulative Redeemable Preferred Shares with a redemption value of \$75.0 million. The funding of this redemption was under our revolving credit facility.

On May 6, 2013, we called a portion of our 6.5% Series F Cumulative Redeemable Preferred Shares with a redemption value of \$200 million, which will settle on June 5, 2013.

We have an effective universal shelf registration statement which expires in October 2014. We will continue to closely monitor both the debt and equity markets and carefully consider our available financing alternatives, including both public offerings and private placements.

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## Contractual Obligations

We have debt obligations related to our mortgage loans and unsecured debt, including any draws on our credit facilities. We have shopping centers that are subject to non-cancelable long-term ground leases where a third party owns and has leased the underlying land to us to construct and/or operate a shopping center. In addition, we have non-cancelable operating leases pertaining to office space from which we conduct our business. The table below excludes obligations related to our new development projects because such amounts are not fixed or determinable, and commitments aggregating \$91.1 million comprised principally of construction contracts which are generally due in 12 to 36 months. The following table summarizes our primary contractual obligations as of March 31, 2013 (in thousands):

|   | Remaining<br>2013 | 2014      | 2015      | 2016      | 2017      | Thereafter  | Total       |
|---|-------------------|-----------|-----------|-----------|-----------|-------------|-------------|
| Mortgages and Notes<br>Payable <sup>(1)</sup> |                   |           |           |           |           |             |             |
| Unsecured Debt                                | \$166,348         | \$358,059 | \$127,930 | \$112,139 | \$55,175  | \$880,321   | \$1,699,972 |
| Secured Debt                                  | 172,415           | 202,499   | 217,287   | 171,047   | 130,786   | 157,038     | 1,051,072   |
| Lease Payments                                | 2,735             | 3,403     | 3,187     | 3,068     | 2,890     | 132,052     | 147,335     |
| Other Obligations <sup>(2)</sup>              | 30,545            | 33,526    | 25        | 25        | —         | —           | 64,121      |
| Total Contractual<br>Obligations              | \$372,043         | \$597,487 | \$348,429 | \$286,279 | \$188,851 | \$1,169,411 | \$2,962,500 |

(1) Includes principal and interest with interest on variable-rate debt calculated using rates at March 31, 2013, excluding the effect of interest rate swaps. Also, excludes a \$74.1 million debt service guaranty liability.

(2) Other obligations include income and real estate tax payments, commitments associated with our secured debt and other employee payments. Included in 2013, is the estimated contribution to our retirement plan, which meets or exceeds the minimum statutory funding requirements. See Note 14 for additional information.

Related to our investment in a development project in Sheridan, Colorado, we, our joint venture partner and the joint venture have each provided a guaranty for the payment of any debt service shortfalls on tax increment revenue bonds issued in connection with the project. The Agency issued \$74.1 million of Series A bonds used for an urban renewal project. The bonds are to be repaid with incremental sales and property taxes and a PIF to be assessed on current and future retail sales and, to the extent necessary, any amounts we may have to provide under a guaranty. The incremental taxes and PIF are to remain intact until the earlier of the payment of the bond liability in full or 2040. The debt associated with this guaranty has been recorded in our consolidated financial statements as of March 31, 2013.

## Off Balance Sheet Arrangements

As of March 31, 2013, none of our off balance sheet arrangements had a material effect on our liquidity or availability of, or requirement for, our capital resources. Letters of credit totaling \$2.4 million were outstanding under the revolving credit facility at March 31, 2013.

We have entered into several unconsolidated real estate joint ventures and partnerships. Under many of these agreements, we and our joint venture partners are required to fund operating capital upon shortfalls in working capital. We have also committed to fund the capital requirements of new development joint ventures. As operating manager of most of these entities, we have considered these funding requirements in our business plan.

Reconsideration events, including changes in variable interests, could cause us to consolidate these joint ventures and partnerships. We continuously evaluate these events as we become aware of them. Some triggers to be considered are additional contributions required by each partner and each partner's ability to make those contributions. Under certain of these circumstances, we may purchase our partner's interest. Our material unconsolidated real estate joint ventures are with entities which appear sufficiently stable; however, if market conditions were to continue to deteriorate and our partners are unable to meet their commitments, there is a possibility we may have to consolidate these entities. If we were to consolidate all of our unconsolidated real estate joint ventures, we would still be in compliance with our

debt covenants.

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As of March 31, 2013, two unconsolidated real estate joint ventures were determined to be VIEs through the issuance of secured loans, since the lenders have the ability to make decisions that could have a significant impact on the profitability of the entities. Our maximum risk of loss associated with these VIEs was limited to \$32.7 million at March 31, 2013.

We have a real estate limited partnership agreement with a foreign institutional investor to purchase up to \$280 million of retail properties in various states. Our ownership in this unconsolidated real estate limited partnership is 51%. To date, no properties have been purchased.

Non-GAAP Financial Measures

Certain of our key performance indicators are considered non-GAAP financial measures. Management uses these measures along with our GAAP financial statements in order to evaluate our operating results. We believe these additional measures provide users of our financial information additional comparable indicators of our industry, as well as, our performance.

Funds from Operations

The National Association of Real Estate Investment Trusts (“NAREIT”) defines FFO as net income (loss) attributable to common shareholders computed in accordance with GAAP, excluding extraordinary items and gains or losses from sales of operating real estate assets and interests in real estate equity investments, plus depreciation and amortization of operating properties and impairment of depreciable real estate and in substance real estate equity investments, including our share of unconsolidated real estate joint ventures and partnerships. We calculate FFO in a manner consistent with the NAREIT definition.

We believe FFO is a widely recognized measure of REIT operating performance which provides our shareholders with a relevant basis for comparison among other REITs. Management uses FFO as a supplemental internal measure to conduct and evaluate our business because there are certain limitations associated with using GAAP net income by itself as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, management believes that the presentation of operating results for real estate companies that uses historical cost accounting is insufficient by itself. There can be no assurance that FFO presented by us is comparable to similarly titled measures of other REITs. FFO should not be considered as an alternative to net income or other measurements under GAAP as an indicator of our operating performance or to cash flows from operating, investing or financing activities as a measure of liquidity. FFO does not reflect working capital changes, cash expenditures for capital improvements or principal payments on indebtedness.

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FFO is calculated as follows (in thousands):

|  | Three Months Ended<br>March 31, |                     |
|--|---------------------------------|---------------------|
|  | 2013                            | 2012 <sup>(1)</sup> |
| Net income attributable to common shareholders   | \$33,668                        | \$12,328            |
| Depreciation and amortization  | 38,671                          | 37,619              |
| Depreciation and amortization of unconsolidated real estate joint ventures and partnerships      | 4,493                           | 5,644               |
| Impairment of operating properties and real estate equity investments                            | 292                             | 9,779               |
| Impairment of operating properties of unconsolidated real estate joint ventures and partnerships | 363                             | —                   |
| Gain on sale of property and interests in real estate equity investments                         | (11,647 )                       | (9,573 )            |
| Gain on sale of property of unconsolidated real estate joint ventures and partnerships           | (243 )                          | —                   |
| Funds from operations – basic  | 65,597                          | 55,797              |
| Income attributable to operating partnership units   | 445                             | 431                 |
| Funds from operations – diluted  | \$66,042                        | \$56,228            |
| Weighted average shares outstanding – basic  | 121,058                         | 120,481             |
| Effect of dilutive securities:   |                                 |                     |
| Share options and awards   | 1,165                           | 960                 |
| Operating partnership units  | 1,556                           | 1,584               |
| Weighted average shares outstanding – diluted <sup>2)</sup>                                      | 123,779                         | 123,025             |
| Funds from operations per share – basic  | \$0.54                          | \$0.46              |
| Funds from operations per share – diluted  | \$0.53                          | \$0.46              |

(1) Prior years' results were restated to conform to the current year presentation by applying NAREIT's methodology regarding operating partnership units.

(2) The weighted average common shares used to compute FFO per diluted common share includes operating partnership units that were excluded from the computation of diluted earnings per share. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted common share, but is anti-dilutive for the computation of diluted earnings per share for the periods presented.

#### Same Property Net Operating Income

We consider SPNOI to be a key indicator of our financial performance as it provides a better indication of the recurring cash return on our properties by excluding certain non-cash revenues and expenses, as well as other infrequent or one-time items. We believe a pro rata basis is the most useful measurement as it provides our proportional share of SPNOI from all owned properties, including our share of SPNOI from unconsolidated joint ventures and partnerships, which cannot be readily determined under GAAP measurements and presentation. Although SPNOI is a widely used measure among REITs, there can be no assurance that SPNOI presented by us is comparable to similarly titled measures of other REITs.

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Properties are included in the SPNOI calculation if they are owned and operated for the entirety of the most recent two fiscal year periods, except for properties for which significant redevelopment or expansion occurred during either of the periods presented, and properties classified as discontinued operations. While there is judgment surrounding changes in designations, we move new development and redevelopment properties once they have stabilized, which is typically upon attainment of 90% occupancy. A rollforward of the properties included in our same property designation is as follows:

|                         | Three Months Ended<br>March 31, 2013 |  |
|-------------------------|--------------------------------------|--|
| Beginning of the period | 261                                  |  |
| Properties added:       |                                      |  |
| Acquisitions            | 7                                    |  |
| New Developments        | 8                                    |  |
| Redevelopments          | 3                                    |  |
| Properties removed:     |                                      |  |
| Dispositions            | (4 )                                 |  |
| Redevelopments          | —                                    |  |
| End of the period       | 275                                  |  |

We calculate SPNOI using operating income as defined by GAAP excluding property management fees, certain non-cash revenues and expenses such as straight-line rental revenue and the related reversal of such amounts upon early lease termination, depreciation, amortization, impairment losses, general and administrative expenses, acquisition costs and other one-time items such as lease cancellation income, environmental abatement costs and demolition expenses. Consistent with the capital treatment of such costs under GAAP, tenant improvements, leasing commissions and other direct leasing costs are excluded from SPNOI. A reconciliation of operating income to SPNOI is as follows (in thousands):

|   | Three Months Ended<br>March 31, |          |
|---|---------------------------------|----------|
|   | 2013                            | 2012     |
| Operating Income  | \$44,681                        | \$34,183 |
| Less:   |                                 |          |
| Revenue adjustments <sup>(1)</sup>  | 948                             | 821      |
| Add:  |                                 |          |
| Property management fees  | 1,017                           | 905      |
| Depreciation and amortization   | 39,719                          | 33,231   |
| Impairment loss   | 56                              | 6,852    |
| General and administrative  | 6,667                           | 8,307    |
| Acquisition costs   | 285                             | 336      |
| Other <sup>(2)</sup>  | 187                             | 121      |
| Net Operating Income  | 91,664                          | 83,114   |
| Less: NOI related to consolidated entities not defined<br>as same property and noncontrolling interests | (12,217 )                       | (6,818 ) |
| Add: Pro rata share of unconsolidated entities defined<br>as same property                              | 10,594                          | 10,397   |
| Same Property Net Operating Income  | \$90,041                        | \$86,693 |

(1) Revenue adjustments consist primarily of straight-line rentals and lease cancellation income.

(2) Other includes items such as environmental abatement costs and demolition expenses.





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Newly Issued Accounting Pronouncements

In February 2013, the FASB issued ASU No. 2013-04, "Obligations resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date." This ASU requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date, as the sum of (1) the amount the reporting entity has agreed to pay in accordance to the arrangement and (2) any additional amounts the reporting entity expects to pay on behalf of its co-obligors. Additional disclosures on the nature and amounts of the obligation will also be required. The provisions of ASU No. 2013-04 are effective for us on January 1, 2014, and are required to be applied retrospectively. We do not expect the adoption of this update to have a material impact on our consolidated financial statements.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

We use fixed and floating-rate debt to finance our capital requirements. These transactions expose us to market risk related to changes in interest rates. Derivative financial instruments are used to manage a portion of this risk, primarily interest rate contracts with major financial institutions. These agreements expose us to credit risk in the event of non-performance by the counter-parties. We do not engage in the trading of derivative financial instruments in the normal course of business. At March 31, 2013, we had fixed-rate debt of \$2.2 billion and variable-rate debt of \$143.9 million, after adjusting for the net effect of \$117.7 million notional amount of interest rate contracts. In the event interest rates were to increase 100 basis points and holding all other variables constant, annual net income and cash flows for the following year would decrease by approximately \$1.4 million associated with our variable-rate debt, including the effect of the interest rate contracts. The effect of the 100 basis points increase would decrease the fair value of our variable-rate and fixed-rate debt by approximately \$3.7 million and \$101.6 million, respectively.

ITEM 4. Controls and Procedures

Under the supervision and with the participation of our principal executive officer and principal financial officer, management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) as of March 31, 2013. Based on that evaluation, our principal executive officer and our principal financial officer have concluded that our disclosure controls and procedures were effective as of March 31, 2013.

There has been no change to our internal control over financial reporting during the quarter ended March 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II-OTHER INFORMATION

ITEM 1. Legal Proceedings

We are involved in various matters of litigation arising in the normal course of business. While we are unable to predict with certainty the amounts involved, our management and counsel believe that when such litigation is resolved, our resulting liability, if any, will not have a material effect on our consolidated financial statements.

ITEM 1A. Risk Factors

We have no material changes to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2012.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

ITEM 3. Defaults Upon Senior Securities

None.



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ITEM 4. Mine Safety Disclosures

Not applicable.

ITEM 5. Other Information

Not applicable.

ITEM 6. Exhibits

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WEINGARTEN REALTY INVESTORS  
(Registrant)

By: /s/ Andrew M. Alexander  
Andrew M. Alexander  
President and Chief Executive Officer

By: /s/ Joe D. Shafer  
Joe D. Shafer  
Senior Vice President/Chief Accounting Officer  
(Principal Accounting Officer)

DATE: May 7, 2013

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EXHIBIT INDEX

(a) Exhibits:

- 4.1 — Form of 3.50% Senior Note due 2023 (filed as Exhibit 4.1 to WRI's Form 8-K on March 22, 2013 and incorporated herein by reference).
- 10.1\* — Amendment Agreement dated April 18, 2013 of the Amended and Restated Credit Agreement dated September 30, 2011.
- 10.2\* — Fourth Amendment to Promissory Note with Reliance Trust Company, Trustee of the Master Nonqualified Plan Trust under the Weingarten Realty Investors Supplemental Executive Retirement Plan and Weingarten Realty Investors Retirement Benefit Restoration Plan dated March 11, 2013.
- 31.1\* — Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer).
- 31.2\* — Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002 (Chief Financial Officer).
- 32.1\*\* — Certification pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Sec. 906 of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer).
- 32.2\*\* — Certification pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Sec. 906 of the Sarbanes-Oxley Act of 2002 (Chief Financial Officer).
- 101.INS\*\* — XBRL Instance Document
- 101.SCH\*\* — XBRL Taxonomy Extension Schema Document
- 101.CAL\*\* — XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF\*\* — XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB\*\* — XBRL Taxonomy Extension Labels Linkbase Document
- 101.PRE\*\* — XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed with this report.

\*\* Furnished with this report.

† Management contract or compensation plan or arrangement.