HILB ROGAL & HAMILTON CO /VA/ Form 4 September 04, 2002 1. Name and Address of Reporting Person Deal, Steven C. 4951 Lake Brook Drive Suite 500 Glen Allen, VA 23060 USA 2. Issuer Name and Ticker or Trading Symbol Hilb, Rogal and Hamilton Company (HRH) 3. IRS or Social Security Number of Reporting Person (Voluntary) 4. Statement for Month/Year 8/2002 5. If Amendment, Date of Original (Month/Day/Year) 6. Relationship of Reporting Person(s) to Issuer (Check all applicable) () Director () 10% Owner (X) Officer (give title below) () Other (specify below) Vice President 7. Individual or Joint/Group Filing (Check Applicable Line) (X) Form filed by One Reporting Person () Form filed by More than One Reporting Person TABLE I -- Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security | | 2. Trans- 3. Trans- action action Date Code | | 4. Securities Acquired (A) or Disposed of (D) | | |
|--|------------|--|-------|--|-----------|------------------------------|
| | Year) | ++ Code V | | A/D | Price | Owne End -+ Mont |
| Common Stock Common Stock | 08/07/2002 | 12 S | -8000 | D | \$40.0000 | 14493 |