

FIRST CITIZENS BANCSHARES INC /DE/  
Form 10-Q  
May 07, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q

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Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2015  
or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 001-16715

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First Citizens BancShares, Inc.  
(Exact name of Registrant as specified in its charter)

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Delaware 56-1528994  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification Number)

4300 Six Forks Road, Raleigh, North Carolina 27609  
(Address of principle executive offices) (Zip code)  
(919) 716-7000  
(Registrant’s telephone number, including area code)

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Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past ninety days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the Registrant was required to submit and post such files) Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of ‘accelerated filer’ and ‘large accelerated filer’ in Rule 12b-2 of the Exchange Act:

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Class A Common Stock—\$1 Par Value—11,005,220 shares  
Class B Common Stock—\$1 Par Value—1,005,185 shares  
(Number of shares outstanding, by class, as of May 6, 2015)



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## PART I

## Item 1. Financial Statements

## First Citizens BancShares, Inc. and Subsidiaries

## Consolidated Balance Sheets

(Dollars in thousands, unaudited)

|  | March 31, 2015 | December 31, 2014 |
|--|----------------|-------------------|
| Assets   |                |                   |
| Cash and due from banks  | \$495,901      | \$604,182         |
| Overnight investments  | 2,458,923      | 1,724,919         |
| Investment securities available for sale   | 7,045,109      | 7,171,917         |
| Investment securities held to maturity   | 441            | 518               |
| Loans held for sale  | 66,508         | 63,696            |
| Loans and leases   | 19,091,757     | 18,769,465        |
| Less allowance for loan and lease losses   | (205,553)      | (204,466)         |
| Net loans and leases   | 18,886,204     | 18,564,999        |
| Premises and equipment   | 1,116,293      | 1,125,081         |
| Other real estate owned:   |                |                   |
| Covered under loss share agreements  | 17,302         | 22,982            |
| Not covered under loss share agreements  | 72,690         | 70,454            |
| Income earned not collected  | 63,165         | 57,254            |
| FDIC loss share receivable   | 21,340         | 28,701            |
| Goodwill   | 139,773        | 139,773           |
| Other intangible assets  | 101,904        | 106,610           |
| Other assets   | 368,096        | 394,027           |
| Total assets   | \$30,853,649   | \$30,075,113      |
| Liabilities  |                |                   |
| Deposits:  |                |                   |
| Noninterest-bearing  | \$8,484,192    | \$8,086,784       |
| Interest-bearing   | 17,816,638     | 17,591,793        |
| Total deposits   | 26,300,830     | 25,678,577        |
| Short-term borrowings  | 941,850        | 987,184           |
| Long-term obligations  | 468,180        | 351,320           |
| FDIC loss share payable  | 118,645        | 116,535           |
| Other liabilities  | 258,767        | 253,903           |
| Total liabilities  | 28,088,272     | 27,387,519        |
| Shareholders' equity   |                |                   |
| Common stock:  |                |                   |
| Class A - \$1 par value (16,000,000 shares authorized; 11,005,220 shares issued and outstanding at March 31, 2015 and December 31, 2014) | 11,005         | 11,005            |
| Class B - \$1 par value (2,000,000 shares authorized; 1,005,185 shares issued and outstanding at March 31, 2015 and December 31, 2014)   | 1,005          | 1,005             |
| Surplus  | 658,918        | 658,918           |
| Retained earnings  | 2,129,860      | 2,069,647         |
| Accumulated other comprehensive loss   | (35,411)       | (52,981)          |
| Total shareholders' equity   | 2,765,377      | 2,687,594         |
| Total liabilities and shareholders' equity   | \$30,853,649   | \$30,075,113      |

See accompanying Notes to Consolidated Financial Statements.

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Table of ContentsFirst Citizens BancShares, Inc. and Subsidiaries  
Consolidated Statements of Income

| (Dollars in thousands, except per share data, unaudited)               | Three months ended March 31 |           |
|--|-----------------------------|-----------|
|  | 2015                        | 2014      |
| Interest income  |                             |           |
| Loans and leases   | \$210,862                   | \$161,034 |
| Investment securities interest and dividend income                     | 19,310                      | 11,748    |
| Overnight investments  | 1,338                       | 612       |
| Total interest income  | 231,510                     | 173,394   |
| Interest expense   |                             |           |
| Deposits   | 5,629                       | 6,825     |
| Short-term borrowings  | 1,934                       | 585       |
| Long-term obligations  | 3,782                       | 5,053     |
| Total interest expense   | 11,345                      | 12,463    |
| Net interest income  | 220,165                     | 160,931   |
| Provision (credit) for loan and lease losses                           | 5,792                       | (1,903 )  |
| Net interest income after provision (credit) for loan and lease losses | 214,373                     | 162,834   |
| Noninterest income   |                             |           |
| Gain on acquisition  | 37,555                      | —         |
| Cardholder services  | 18,401                      | 11,832    |
| Merchant services  | 18,880                      | 13,521    |
| Service charges on deposit accounts                                    | 22,058                      | 14,440    |
| Wealth management services   | 20,880                      | 14,880    |
| Fees from processing services  | 50                          | 4,861     |
| Securities gains   | 5,126                       | —         |
| Other service charges and fees   | 5,455                       | 3,944     |
| Mortgage income  | 4,549                       | 955       |
| Insurance commissions  | 3,297                       | 3,287     |
| ATM income   | 1,664                       | 1,202     |
| Adjustments to FDIC loss share receivable                              | (1,047 )                    | (12,349 ) |
| Other <sup>(1)</sup>   | 8,510                       | 5,741     |
| Total noninterest income   | 145,378                     | 62,314    |
| Noninterest expense  |                             |           |
| Salaries and wages   | 106,543                     | 79,353    |
| Employee benefits  | 30,146                      | 20,100    |
| Occupancy expense  | 25,620                      | 20,410    |
| Equipment expense  | 23,541                      | 18,773    |
| FDIC insurance expense   | 4,271                       | 2,636     |
| Foreclosure-related expenses   | 2,557                       | 5,410     |
| Merger-related expenses  | 2,997                       | 2,453     |
| Other  | 62,585                      | 41,895    |
| Total noninterest expense  | 258,260                     | 191,030   |
| Income before income taxes   | 101,491                     | 34,118    |
| Income taxes <sup>(1)</sup>  | 37,675                      | 11,639    |
| Net income <sup>(1)</sup>  | \$63,816                    | \$22,479  |
| Average shares outstanding   | 12,010,405                  | 9,618,941 |
| Net income per share <sup>(1)</sup>                                    | \$5.31                      | \$2.34    |

<sup>(1)</sup> Amounts for 2014 period have been updated to reflect the fourth quarter 2014 adoption of Accounting Standard Update (ASU) 2014-01 related to investments in qualified affordable housing projects.

See accompanying Notes to Consolidated Financial Statements.

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Table of ContentsFirst Citizens BancShares, Inc. and Subsidiaries  
Consolidated Statements of Comprehensive Income

| (Dollars in thousands, unaudited)   | Three months ended March |          |
|---|--------------------------|----------|
|   | 2015                     | 2014     |
| Net income <sup>(1)</sup>   | \$63,816                 | \$22,479 |
| Other comprehensive income:   |                          |          |
| Unrealized gains on securities:   |                          |          |
| Change in unrealized securities gains arising during period                   | 30,415                   | 11,899   |
| Tax effect  | (11,813                  | ) (4,643 |
| Reclassification adjustment for gains included in income before income taxes  | (5,126                   | ) —      |
| Tax effect  | 1,977                    | —        |
| Total change in unrealized gains on securities, net of tax                    | 15,453                   | 7,256    |
| Change in fair value of cash flow hedges:                                     |                          |          |
| Change in unrecognized loss on cash flow hedges                               | 576                      | 719      |
| Tax effect  | (222                     | ) (278   |
| Total change in unrecognized loss on cash flow hedges, net of tax             | 354                      | 441      |
| Change in pension obligation:   |                          |          |
| Reclassification adjustment for losses included in income before income taxes | 2,886                    | 1,599    |
| Tax effect  | (1,123                   | ) (622   |
| Total change in pension obligation, net of tax                                | 1,763                    | 977      |
| Other comprehensive income  | 17,570                   | 8,674    |
| Total comprehensive income <sup>(1)</sup>                                     | \$81,386                 | \$31,153 |

<sup>(1)</sup> Amounts for 2014 period have been updated to reflect the fourth quarter 2014 adoption of ASU 2014-01 related to investments in qualified affordable housing projects.

See accompanying Notes to Consolidated Financial Statements.



Table of ContentsFirst Citizens BancShares, Inc. and Subsidiaries  
Consolidated Statements of Changes in Shareholders' Equity

| (Dollars in thousands,<br>unaudited)      | Class A<br>Common Stock | Class B<br>Common Stock | Surplus    | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income | Total<br>Shareholders'<br>Equity |
|---|-------------------------|-------------------------|------------|----------------------|--|----------------------------------|
| Balance at December 31,<br>2013           | \$ 8,586                | \$ 1,033                | \$ 143,766 | \$ 1,943,345         | \$ (25,268 )   | \$ 2,071,462                     |
| Net income <sup>(1)</sup>                 | —                       | —                       | —          | 22,479               | —  | 22,479                           |
| Other comprehensive<br>income, net of tax | —                       | —                       | —          | —                    | 8,674  | 8,674                            |
| Cash dividends (\$0.30 per<br>share)      | —                       | —                       | —          | (2,885 )             | —  | (2,885 )                         |
| Balance at March 31, 2014                 | \$ 8,586                | \$ 1,033                | \$ 143,766 | \$ 1,962,939         | \$ (16,594 )   | \$ 2,099,730                     |
| Balance at December 31,<br>2014           | \$ 11,005               | \$ 1,005                | \$ 658,918 | \$ 2,069,647         | \$ (52,981 )   | \$ 2,687,594                     |
| Net income                                | —                       | —                       | —          | 63,816               | —  | 63,816                           |
| Other comprehensive<br>income, net of tax | —                       | —                       | —          | —                    | 17,570   | 17,570                           |
| Cash dividends (\$0.30 per<br>share)      | —                       | —                       | —          | (3,603 )             | —  | (3,603 )                         |
| Balance at March 31, 2015                 | \$ 11,005               | \$ 1,005                | \$ 658,918 | \$ 2,129,860         | \$ (35,411 )   | \$ 2,765,377                     |

<sup>(1)</sup> Amount for the 2014 period has been updated to reflect the fourth quarter 2014 adoption of ASU 2014-01 related to investments in qualified affordable housing projects.

See accompanying Notes to Consolidated Financial Statements.

Table of ContentsFirst Citizens BancShares, Inc. and Subsidiaries  
Consolidated Statements of Cash Flows

|   | Three months ended March 31 |            |
|---|-----------------------------|------------|
|   | 2015                        | 2014       |
| (Dollars in thousands, unaudited)   |                             |            |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                   |                             |            |
| Net income <sup>(1)</sup>   | \$63,816                    | \$22,479   |
| Adjustments to reconcile net income to cash provided by operating activities: |                             |            |
| Provision (credit) for loan and lease losses                                  | 5,792                       | (1,903 )   |
| Deferred tax benefit <sup>(1)</sup>   | (10,203 )                   | (4,960 )   |
| Net change in current taxes   | 13,310                      | 40,710     |
| Depreciation  | 21,965                      | 17,684     |
| Increase (decrease) in accrued interest payable                               | 176                         | (1,062 )   |
| Net increase in income earned not collected                                   | (5,911 )                    | (1,278 )   |
| Gain on acquisition   | (37,555 )                   | —          |
| Securities gains  | (5,126 )                    | —          |
| Origination of loans held for sale  | (126,547 )                  | (67,862 )  |
| Proceeds from sale of loans held for sale                                     | 127,203                     | 64,009     |
| Gain on sale of loans   | (3,468 )                    | (1,054 )   |
| Net writedowns/losses on other real estate                                    | 1,978                       | 3,441      |
| Net amortization of premiums and discounts <sup>(1)</sup>                     | (17,150 )                   | (5,413 )   |
| Amortization of intangible assets   | 5,206                       | 637        |
| FDIC receivable for loss share agreements                                     | 8,092                       | 4,359      |
| FDIC payable for loss share agreements  | 2,110                       | 1,961      |
| Net change in other assets <sup>(1)</sup>                                     | 19,380                      | (8,891 )   |
| Net change in other liabilities   | (336 )                      | 225        |
| Net cash provided by operating activities                                     | 62,732                      | 63,082     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                   |                             |            |
| Net increase in loans outstanding   | (168,341 )                  | (4,788 )   |
| Purchases of investment securities available for sale                         | (626,268 )                  | (911,409 ) |
| Proceeds from maturities/calls of investment securities held to maturity      | 77                          | 125        |
| Proceeds from maturities/calls of investment securities available for sale    | 330,500                     | 866,803    |
| Proceeds from sales of investment securities available for sale               | 481,708                     | —          |
| Net increase in overnight investments   | (734,004 )                  | (302,145 ) |
| Cash paid to the FDIC for loss share agreements                               | (5,762 )                    | (3,490 )   |
| Proceeds from sales of other real estate                                      | 22,794                      | 10,602     |
| Additions to premises and equipment   | (13,177 )                   | (17,326 )  |
| Business acquisition, net of cash acquired                                    | 123,137                     | 18,194     |
| Net cash used by investing activities   | (589,336 )                  | (343,434 ) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                   |                             |            |
| Net decrease in time deposits   | (189,906 )                  | (51,268 )  |
| Net increase in demand and other interest-bearing deposits                    | 545,807                     | 308,876    |
| Net change in short-term borrowings   | (50,835 )                   | 35,970     |
| Repayment of long-term obligations  | (3,140 )                    | (469 )     |
| Origination of long-term obligations  | 120,000                     | —          |
| Cash dividends paid   | (3,603 )                    | (2,885 )   |
| Net cash provided by financing activities                                     | 418,323                     | 290,224    |
| Change in cash and due from banks   | (108,281 )                  | 9,872      |
| Cash and due from banks at beginning of period                                | 604,182                     | 533,599    |

|   |           |           |
|---|-----------|-----------|
| Cash and due from banks at end of period                                      | \$495,901 | \$543,471 |
| <b>SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES:</b> |           |           |
| Transfers of loans to other real estate                                       | \$21,300  | \$4,832   |
| Dividends declared but not paid   | 3,603     | 2,885     |

<sup>(1)</sup> Amounts for 2014 period have been updated to reflect the fourth quarter 2014 adoption of ASU 2014-01 related to investments in qualified affordable housing projects.

See accompanying Notes to Consolidated Financial Statements.

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First Citizens BancShares, Inc. and Subsidiaries  
Notes to Unaudited Consolidated Financial Statements

NOTE A - ACCOUNTING POLICIES AND BASIS OF PRESENTATION

First Citizens BancShares, Inc. ("BancShares") is a financial holding company organized under the laws of Delaware and conducts operations through its banking subsidiary, First-Citizens Bank & Trust Company ("FCB"), which is headquartered in Raleigh, North Carolina.

General

These consolidated financial statements and notes thereto are presented in accordance with instructions for Form 10-Q and Article 10 of Regulation S-X and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States of America ("GAAP"). In the opinion of management, all normal recurring adjustments necessary for a fair presentation of the consolidated financial position and consolidated results of operations have been made. The unaudited interim consolidated financial statements included in this Form 10-Q should be read in conjunction with the consolidated financial statements and footnotes included in BancShares' Annual Report on Form 10-K for the year ended December 31, 2014.

Reclassifications

Prior period financial statements reflect the retrospective application of Accounting Standards Update ("ASU") 2014-01, Investments - Equity Method and Joint Ventures (Topic 323): Accounting for Investments Qualified Affordable Housing Projects which was adopted effective in the fourth quarter of 2014 and did not have a material impact on our consolidated financial condition or results of operations. In certain instances other than the retrospective adoption of ASU 2014-01, amounts reported in prior years' consolidated financial statements have been reclassified to conform to the current financial statement presentation. Such reclassifications had no effect on previously reported shareholders' equity or net income.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates, and different assumptions in the application of these policies could result in material changes in BancShares' consolidated financial position, the consolidated results of its operations or related disclosures. Material estimates that are particularly susceptible to significant change include:

- Allowance for loan and lease losses
- Fair value of financial instruments, including acquired assets and assumed liabilities
- Pension plan assumptions
- Cash flow estimates on purchased credit-impaired loans
- Receivable from and payable to the FDIC for loss share agreements
- Income tax assets, liabilities and expense

Recently Adopted Accounting Pronouncements

Financial Accounting Standards Board (FASB) ASU 2014-14, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure This ASU requires a reporting entity to derecognize a mortgage loan and recognize a separate other receivable upon foreclosure if the following conditions are met: the loan has a government guarantee that is not separable from the loan before foreclosure; at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim and at the

time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance expected to be recovered from the guarantor.

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The amendments in this ASU were effective for public entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. We adopted this guidance effective in the first quarter of 2015. The initial adoption did not have any effect on our consolidated financial position or consolidated results of operations.

### FASB ASU 2014-11, Transfers and Servicing (Topic 860)

This ASU aligns the accounting for repurchase-to-maturity transactions and repurchase agreements executed as a repurchase financing with the accounting for other typical repurchase agreements. Going forward, these transactions would all be accounted for as secured borrowings. The guidance eliminates sale accounting for repurchase-to-maturity transactions and supersedes the guidance under which a transfer of a financial asset and a contemporaneous repurchase financing could be accounted for on a combined basis as a forward agreement, which has resulted in outcomes referred to as off-balance-sheet accounting. The ASU requires a new disclosure for transactions economically similar to repurchase agreements in which the transferor retains substantially all of the exposure to the economic return on the transferred financial assets throughout the term of the transaction. The ASU also requires expanded disclosures about the nature of collateral pledged in repurchase agreements and similar transactions accounted for as secured borrowings.

The accounting changes in this ASU were effective for fiscal years beginning after December 15, 2014. In addition, the disclosure for certain transactions accounted for as a sale was effective for the fiscal period beginning after December 15, 2014, the disclosures for transactions accounted for as secured borrowings were required to be presented for fiscal periods beginning after December 15, 2014, and interim periods beginning after March 15, 2015. We adopted the guidance effective in the first quarter of 2015. The initial adoption did not have any effect on our consolidated financial position or consolidated results of operations. The new disclosures required by this ASU are included in Note I.

### FASB ASU 2014-04, Receivables-Troubled Debt Restructurings by Creditors (Subtopic 310-40)

This ASU clarifies that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction.

The amendments in this ASU were effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. We adopted the guidance effective in the first quarter of 2015. The initial adoption did not have any effect on our consolidated financial position or consolidated results of operations. The new disclosures required by this ASU are included in Note F.

### FASB ASU 2014-01, Investments - Equity Method and Joint Ventures (Topic 323) - Accounting for Investments in Qualified Affordable Housing Projects

This ASU permits an accounting policy election to account for investments in qualified affordable housing projects (LIHTC) using the proportional amortization method if certain conditions are met. Under the proportional amortization method, the initial cost of the investment is amortized in proportion to the tax credits and other tax benefits received and recognize the net investment performance in the income statement as a component of income tax expense (benefit).

For those investments in qualified affordable housing projects not accounted for using the proportional amortization method, the investment should be accounted for as an equity method investment or a cost method investment in accordance with ASC 970-323.

The decision to apply the proportional amortization method of accounting will be applied consistently to all qualifying affordable housing project investments rather than a decision to be applied to individual investments.

BancShares early adopted the guidance effective in the fourth quarter of 2014. Previously, LIHTC investments were accounted for under the cost or equity method, and the amortization was recorded as a reduction to other noninterest income, with the tax credits and other benefits received recorded as a component of the provision for income taxes. BancShares believes the proportional amortization method better represents the economics of LIHTC investments and provides users with a better understanding of the returns from such investments than the cost or equity method.

LIHTC investments were \$65.3 million and \$57.1 million at March 31, 2015 and December 31, 2014, respectively, included in "other assets" on the Consolidated Balance Sheets.

The cumulative effect of the retrospective application of the change in amortization method was a \$2.4 million decrease to both "other assets" and "retained earnings" on the Consolidated Balance Sheets as of January 1, 2012.

Under the new amortization

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method of accounting, amortization expense is recognized in income tax expense in the Consolidated Statements of Income and is offset by the tax effect of tax losses and tax credits received from the investments. This change resulted in a reclassification of expense previously recorded as a reduction in other noninterest income to income tax expense along with additional amortization recognized under the new method of accounting in the Consolidated Statements of Income. An additional change resulting from the new amortization method of accounting was that a deferred tax asset or liability no longer exists as a result of these investments, thus in the retrospective application of the new method, the removal of the deferred tax asset previously reported as well as the additional amortization of the investments, both recorded in other assets, reflected in the Consolidated Balance Sheets were removed. We do not believe the impact of this change in accounting principle is material.

Recently Issued Accounting Pronouncements

FASB ASU 2015-03, Interest–Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs

This ASU simplifies the presentation of debt issuance costs by requiring that debt issuance costs be presented in the balance sheet as a direct deduction from the carrying amount of debt liability, consistent with debt discounts or premiums. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this update.

This ASU is effective for interim and annual periods beginning after December 15, 2015 for public companies, and is to be applied retrospectively. Early adoption is permitted. We will adopt the guidance effective in the first quarter of 2016.

FASB ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis

This ASU improves targeted areas of consolidation guidance for reporting organizations that are required to evaluate whether they should consolidate certain legal entities. In addition to reducing the number of consolidation models from four to two, the new standard places more emphasis on risk of loss when determining a controlling financial interest, reducing the frequency of the application of related-party guidance when determining a controlling financial interest in a variable interest entity ("VIE"), and changing consolidation conclusions for public and private companies in several industries that typically make use of limited partnerships or VIEs.

The amendments in this ASU are effective for periods beginning after December 15, 2015 for public companies. Early adoption is permitted. We will adopt the guidance effective in the first quarter of 2016 and do not anticipate any significant impact on our consolidated financial position or consolidated results of operations as a result of adoption.

FASB ASU 2014-09, Revenue from Contracts with Customers (Topic 606)

In May 2014, the FASB issued a standard on the recognition of revenue from contracts with customers with the core principle being for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard also results in enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements.

The guidance in this ASU is effective for fiscal periods beginning after December 15, 2016, including interim reporting periods within that reporting period. Early adoption is not permitted. We are currently evaluating the impact of the new standard and we will adopt during the first quarter of 2017 using one of two retrospective application methods.

**NOTE B - BUSINESS COMBINATIONS**

Capitol City Bank & Trust Company

On February 13, 2015, FCB entered into an agreement with the Federal Deposit Insurance Corporation ("FDIC"), as Receiver, to purchase certain assets and assume certain liabilities of Capitol City Bank & Trust Company ("CCBT") of Atlanta, Georgia. The acquisition expanded FCB's presence in Georgia as Capitol City Bank & Trust Company operated eight branch locations in Atlanta, Stone Mountain, Albany, Augusta and Savannah, Georgia.

The fair value of the assets acquired recorded was \$206.6 million, including \$149.3 million in loans and \$500 thousand of identifiable intangible assets. Liabilities assumed were \$272.5 million of which \$266.4 million were deposits. As a result of the transaction, FCB recorded a gain on the acquisition of \$37.6 million which is included in



noninterest income on the Consolidated Statements of Income.

The CCBT transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

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The following table provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.

| (Dollars in thousands)                | As recorded by FCB |
|---------------------------------------|--------------------|
| Assets                                |                    |
| Cash and cash equivalents             | \$19,622           |
| Investment securities                 | 35,413             |
| Loans                                 | 149,294            |
| Intangible assets                     | 500                |
| Other assets                          | 1,731              |
| Total assets acquired                 | 206,560            |
| Liabilities                           |                    |
| Deposits                              | 266,352            |
| Short-term borrowings                 | 5,501              |
| Other liabilities                     | 667                |
| Total liabilities assumed             | 272,520            |
| Fair value of net liabilities assumed | (65,960 )          |
| Cash received from FDIC               | 103,515            |
| Gain on acquisition of CCBT           | \$37,555           |

Merger-related expenses of \$213 thousand were recorded in the Consolidated Statement of Income for the first quarter of 2015. Loan-related interest income generated from the CCBT was approximately \$1.3 million since the acquisition date.

All loans resulting from the CCBT transaction were recognized upon acquisition date with a discount attributable, at least in part, to credit quality, and are therefore accounted for as purchased credit-impaired (PCI) loans under ASC 310-30.

First Citizens Bancorporation, Inc. and First Citizens Bank and Trust Company, Inc.

On October 1, 2014, BancShares completed the merger of First Citizens Bancorporation, Inc. ("Bancorporation") with and into BancShares pursuant to an Agreement and Plan of Merger dated June 10, 2014, as amended on July 29, 2014. First Citizens Bank and Trust Company, Inc. merged with and into FCB on January 1, 2015.

Under the terms of the Merger Agreement, each share of Bancorporation common stock was converted into the right to receive 4.00 shares of BancShares' Class A common stock and \$50.00 cash, unless the holder elected for each share to be converted into the right to receive 3.58 shares of BancShares' Class A common stock and 0.42 shares of BancShares' Class B common stock. BancShares issued 2,586,762 Class A common shares at a fair value of \$560.4 million and 18,202 Class B common shares at a fair value of \$3.9 million to Bancorporation shareholders. Also, cash paid to Bancorporation shareholders was \$30.4 million. At the time of the merger, Bancorporation owned 32,042 shares of common stock in Bancorporation with an approximate fair value of \$29.6 million. The fair value of common stock owned by BancShares in Bancorporation was considered part of the purchase price, and the shares ceased to exist after completion of the merger.

The Bancorporation transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition. Assets acquired, excluding goodwill, totaled \$8.28 billion, including \$4.49 billion in loans and leases, \$2.01 billion of investment securities available for sale, \$1.28 billion in cash and overnight investments, and \$109.4 million of identifiable intangible assets. Liabilities assumed were \$7.66 billion, including \$7.17 billion of deposits. Goodwill of \$4.2 million was recorded as result of the excess purchase price over the estimated fair value of the net assets acquired.

The following unaudited pro forma financial information reflects the consolidated results of operations of BancShares. These results combine the historical results of Bancorporation in the BancShares' Consolidated Statements of Income and, while certain adjustments were made for the estimated impact of certain fair value adjustments and other acquisition-related activity, they are not indicative of what would have occurred had the acquisition taken place at the

beginning of the period presented. The unaudited pro forma information has been presented for illustrative purposes only and is not necessarily indicative of the consolidated results of operations that would have been achieved or the future results of operations of BancShares.

|   | Three months ended<br>March 31<br>2014 |
|---|--|
| (Dollars in thousands)                                  |  |
| Total revenue (interest income plus noninterest income) | \$323,524                              |
| Net income  | \$37,230                               |

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## NOTE C - INVESTMENTS

The amortized cost and fair value of investment securities classified as available for sale and held to maturity at March 31, 2015 and December 31, 2014, are as follows:

| (Dollars in thousands)                         | March 31, 2015    |                        |                         |             |
|--|-------------------|------------------------|-------------------------|-------------|
|  | Cost              | Gross unrealized gains | Gross unrealized losses | Fair value  |
| Investment securities available for sale       |                   |                        |                         |             |
| U.S. Treasury                                  | \$2,237,002       | \$9,966                | \$2                     | \$2,246,966 |
| Government agency                              | 988,563           | 2,382                  | 51                      | 990,894     |
| Mortgage-backed securities                     | 3,785,912         | 27,006                 | 5,669                   | 3,807,249   |
| Total investment securities available for sale | \$7,011,477       | \$39,354               | \$5,722                 | \$7,045,109 |
|  | December 31, 2014 |                        |                         |             |
|  | Cost              | Gross unrealized gains | Gross unrealized losses | Fair value  |
| U.S. Treasury                                  | \$2,626,900       | \$2,922                | \$152                   | \$2,629,670 |
| Government agency                              | 908,362           | 702                    | 247                     | 908,817     |
| Mortgage-backed securities                     | 3,628,187         | 16,964                 | 11,847                  | 3,633,304   |
| Municipal securities                           | 125               | 1                      | —                       | 126         |
| Total investment securities available for sale | \$7,163,574       | \$20,589               | \$12,246                | \$7,171,917 |
|  | March 31, 2015    |                        |                         |             |
|  | Cost              | Gross unrealized gains | Gross unrealized losses | Fair value  |
| Investment securities held to maturity         |                   |                        |                         |             |
| Mortgage-backed securities                     | \$441             | \$18                   | \$—                     | \$459       |
|  | December 31, 2014 |                        |                         |             |
|  | Cost              | Gross unrealized gains | Gross unrealized losses | Fair value  |
| Mortgage-backed securities                     | \$518             | \$26                   | \$—                     | \$544       |

Investments in mortgage-backed securities primarily represent securities issued by the Government National Mortgage Association, Federal National Mortgage Association and Federal Home Loan Mortgage Corporation. The following table provides the amortized cost and fair value by contractual maturity. Expected maturities will differ from contractual maturities on certain securities because borrowers and issuers may have the right to call or prepay obligations with or without prepayment penalties. Repayments of mortgage-backed securities are dependent on the repayments of the underlying loan balances.

| (Dollars in thousands)                   | March 31, 2015 |            | December 31, 2014 |            |
|--|----------------|------------|-------------------|------------|
|  | Cost           | Fair value | Cost              | Fair value |
| Investment securities available for sale |                |            |                   |            |
| Non-amortizing securities maturing in:   |                |            |                   |            |
| One year or less                         | \$504,826      | \$505,182  | \$447,866         | \$447,992  |
| One through five years                   | 2,720,739      | 2,732,678  | 3,087,521         | 3,090,621  |

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|  |             |             |             |             |
|--|-------------|-------------|-------------|-------------|
| Mortgage-backed securities                     | 3,785,912   | 3,807,249   | 3,628,187   | 3,633,304   |
| Total investment securities available for sale | \$7,011,477 | \$7,045,109 | \$7,163,574 | \$7,171,917 |
| Investment securities held to maturity         |             |             |             |             |
| Mortgage-backed securities held to maturity    | \$441       | \$459       | \$518       | \$544       |

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For each period presented, securities gains (losses) included the following:

| (Dollars in thousands)  | Three months ended March 31 |      |
|---|-----------------------------|------|
|   | 2015                        | 2014 |
| Gross gains on sales of investment securities available for sale  | \$5,135                     | \$—  |
| Gross losses on sales of investment securities available for sale | (9                          | ) —  |
| Total securities gains  | \$5,126                     | \$—  |

The following table provides information regarding securities with unrealized losses as of March 31, 2015 and December 31, 2014.

| (Dollars in thousands)                    | March 31, 2015      |                   |                   |                   |             |                   |
|---|---------------------|-------------------|-------------------|-------------------|-------------|-------------------|
|   | Less than 12 months |                   | 12 months or more |                   | Total       |                   |
|   | Fair value          | Unrealized losses | Fair value        | Unrealized losses | Fair value  | Unrealized losses |
| Investment securities available for sale: |                     |                   |                   |                   |             |                   |
| U.S. Treasury                             | \$13,024            | \$2               | \$—               | \$—               | \$13,024    | \$2               |
| Government agency                         | 69,660              | 51                | —                 | —                 | 69,660      | 51                |
| Mortgage-backed securities                | 562,616             | 1,645             | 317,685           | 4,024             | 880,301     | 5,669             |
| Total                                     | \$645,300           | \$1,698           | \$317,685         | \$4,024           | \$962,985   | \$5,722           |
|   |                     |                   |                   |                   |             |                   |
|   | December 31, 2014   |                   |                   |                   |             |                   |
|   | Less than 12 months |                   | 12 months or more |                   | Total       |                   |
|   | Fair value          | Unrealized losses | Fair value        | Unrealized losses | Fair value  | Unrealized losses |
| Investment securities available for sale: |                     |                   |                   |                   |             |                   |
| U.S. Treasury                             | \$338,612           | \$151             | \$1,015           | \$1               | \$339,627   | \$152             |
| Government agency                         | 261,288             | 247               | —                 | —                 | 261,288     | 247               |
| Mortgage-backed securities                | 573,374             | 1,805             | 831,405           | 10,042            | 1,404,779   | 11,847            |
| Total                                     | \$1,173,274         | \$2,203           | \$832,420         | \$10,043          | \$2,005,694 | \$12,246          |

Investment securities with an aggregate fair value of \$317.7 million and \$832.4 million had continuous unrealized losses for more than 12 months as of March 31, 2015 and December 31, 2014, with an aggregate unrealized loss of \$4.0 million and \$10.0 million, respectively. As of March 31, 2015, all 38 of these investments are government sponsored enterprise-issued mortgage-backed securities. None of the unrealized losses identified as of March 31, 2015 or December 31, 2014 relate to the marketability of the securities or the issuer's ability to honor redemption obligations. For all periods presented, BancShares had the ability and intent to retain these securities for a period of time sufficient to recover all unrealized losses. Therefore, none of the securities were deemed to be other than temporarily impaired.

Investment securities having an aggregate carrying value of \$4.45 billion at March 31, 2015 and \$4.37 billion at December 31, 2014 were pledged as collateral to secure public funds on deposit and certain short-term borrowings, and for other purposes as required by law.

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NOTE D - LOANS AND LEASES

Loans and leases are evaluated at acquisition and where a discount is required at least in part due to credit quality, the nonrevolving loans are accounted for under the guidance in ASC Topic 310-30, Loans and Debt Securities Acquired with

Deteriorated Credit Quality. Loans for which it is probable at acquisition that all required payments will not be collected in accordance with contractual terms are considered PCI loans. PCI loans and leases are recorded at fair value at the date of acquisition. No allowance for loan and lease losses is recorded on the acquisition date as the fair value of the acquired assets

incorporates assumptions regarding credit risk. An allowance is recorded if there is additional credit deterioration after the acquisition date. Conversely, Non-PCI loans include originated commercial, originated noncommercial, purchased revolving,

and purchased non-impaired loans, or loans that do not have a discount, due at least in part, to credit quality at the time of

acquisition. All loans acquired in the CCBT acquisition are accounted for as PCI loans.

BancShares reports PCI and non-PCI loan portfolios separately, and each portfolio is further divided into commercial and non-commercial based on the type of borrower, purpose, collateral, and/or our underlying credit management processes. Additionally, loans are assigned to loan classes, which further disaggregate loans based upon common risk characteristics.

Commercial – Commercial loans include construction and land development, mortgage, other commercial real estate, commercial and industrial, lease financing and other.

Construction and land development – Construction and land development consists of loans to finance land for development, investment, and use in a commercial business enterprise; multifamily apartments; and other commercial buildings that may be owner-occupied or income generating investments for the owner.

Commercial mortgage – Commercial mortgage consists of loans to purchase or refinance owner-occupied nonresidential and investment properties. Investment properties include office buildings and other facilities that are rented or leased to unrelated parties.

Other commercial real estate – Other commercial real estate consists of loans secured by farmland (including residential farms and other improvements) and multifamily (5 or more) residential properties.

Commercial and industrial – Commercial and industrial consists of loans or lines of credit to finance corporate credit cards, accounts receivable, inventory and other general business purposes.

Lease financing – Lease financing consists solely of lease financing agreements.

Other – Other consists of all other commercial loans not classified in one of the preceding classes. These typically include loans to non-profit organizations such as churches, hospitals, educational and charitable organizations.

Noncommercial – Noncommercial consist of residential and revolving mortgage, construction and land development, and consumer loans.

Residential mortgage – Residential real estate consists of loans to purchase, construct or refinance the borrower's primary dwelling, second residence or vacation home.

Revolving mortgage – Revolving mortgage consists of home equity lines of credit that are secured by first or second liens on the borrower's primary residence.

Construction and land development – Construction and land development consists of loans to construct the borrower's primary or secondary residence or vacant land upon which the owner intends to construct a dwelling at a future date.

Consumer – Consumer loans consist of installment loans to finance purchases of vehicles, unsecured home improvements and revolving lines of credit that can be secured or unsecured, including personal credit cards.





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Loans and leases outstanding include the following at March 31, 2015 and December 31, 2014:

| (Dollars in thousands)            | March 31, 2015 | December 31, 2014 |
|-----------------------------------|----------------|-------------------|
| Non-PCI loans and leases:         |                |                   |
| Commercial:                       |                |                   |
| Construction and land development | \$608,556      | \$550,568         |
| Commercial mortgage               | 7,591,745      | 7,552,948         |
| Other commercial real estate      | 262,293        | 244,875           |
| Commercial and industrial         | 2,072,414      | 1,988,934         |
| Lease financing                   | 603,737        | 571,916           |
| Other                             | 354,713        | 353,833           |
| Total commercial loans            | 11,493,458     | 11,263,074        |
| Noncommercial:                    |                |                   |
| Residential mortgage              | 2,524,549      | 2,520,542         |
| Revolving mortgage                | 2,528,257      | 2,561,800         |
| Construction and land development | 170,208        | 120,097           |
| Consumer                          | 1,127,942      | 1,117,454         |
| Total noncommercial loans         | 6,350,956      | 6,319,893         |
| Total non-PCI loans and leases    | 17,844,414     | 17,582,967        |
| PCI loans:                        |                |                   |
| Commercial:                       |                |                   |
| Construction and land development | 70,049         | 78,079            |
| Commercial mortgage               | 653,846        | 577,518           |
| Other commercial real estate      | 40,841         | 40,193            |
| Commercial and industrial         | 24,134         | 27,254            |
| Other                             | 2,886          | 3,079             |
| Total commercial loans            | 791,756        | 726,123           |
| Noncommercial:                    |                |                   |
| Residential mortgage              | 380,490        | 382,340           |
| Revolving mortgage                | 70,363         | 74,109            |
| Construction and land development | 874            | 912               |
| Consumer                          | 3,860          | 3,014             |
| Total noncommercial loans         | 455,587        | 460,375           |
| Total PCI loans                   | 1,247,343      | 1,186,498         |
| Total loans and leases            | \$19,091,757   | \$18,769,465      |

At March 31, 2015, \$3.25 billion in noncovered loans with a lendable collateral value of \$2.30 billion are used to secure \$290.3 million in Federal Home Loan Bank ("FHLB") of Atlanta advances, resulting in additional borrowing capacity of \$2.01 billion. At December 31, 2014, \$3.16 billion in noncovered loans with a lendable collateral value of \$2.20 billion used to secure \$240.3 million in FHLB of Atlanta advances, resulting additional borrowing capacity of \$1.96 billion.

At March 31, 2015, \$443.1 million of total loans and leases were covered under loss share agreements, compared to \$485.3 million at December 31, 2014. At the beginning of the second quarter of 2015, the loss share protection will expire for non-single family residential loans acquired from Sun American Bank ("SAB") and all loans acquired from First Regional Bank ("FRB"). Loan balances at March 31, 2015 for the expiring agreements from SAB and FRB were \$43.2 million and \$53.9 million, respectively. The loss share protection for Williamsburg First National Bank non-single family residential loans with a balance of \$8.4 million at March 31, 2015 will expire at the beginning of the fourth quarter of 2015.

The unamortized discount related to the non-PCI loans and leases acquired in the Bancorporation merger totaled \$55.7 million and \$61.2 million at March 31, 2015 and December 31, 2014, respectively.



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Credit quality indicators

Loans and leases are monitored for credit quality on a recurring basis. The credit quality indicators used are dependent on the portfolio segment to which the loan relates. Commercial and noncommercial loans and leases have different credit quality indicators as a result of the unique characteristics of the loan segment being evaluated. The credit quality indicators for non-PCI and PCI commercial loans and leases are developed through a review of individual borrowers on an ongoing basis. Each commercial loan is evaluated annually with more frequent evaluation of more severely criticized loans or leases. The credit quality indicators for non-PCI and PCI noncommercial loans are based on the delinquency status of the borrower. As the borrower becomes more delinquent, the likelihood of loss increases. The indicators represent the rating for loans or leases as of the date presented based on the most recent assessment performed. These credit quality indicators are defined as follows:

Pass – A pass rated asset is not adversely classified because it does not display any of the characteristics for adverse classification.

Special mention – A special mention asset has potential weaknesses that deserve management’s close attention. If left uncorrected, such potential weaknesses may result in deterioration of the repayment prospects or collateral position at some future date. Special mention assets are not adversely classified and do not warrant adverse classification.

Substandard – A substandard asset is inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged, if any. Assets classified as substandard generally have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. These assets are characterized by the distinct possibility of loss if the deficiencies are not corrected.

Doubtful – An asset classified as doubtful has all the weaknesses inherent in an asset classified substandard with the added characteristic that the weaknesses make collection or liquidation in full highly questionable and improbable on the basis of currently existing facts, conditions and values.

Loss – Assets classified as loss are considered uncollectible and of such little value that it is inappropriate to be carried as an asset. This classification is not necessarily equivalent to no potential for recovery or salvage value, but rather that it is not appropriate to defer a full charge-off even though partial recovery may be effected in the future.

Ungraded – Ungraded loans represent loans that are not included in the individual credit grading process due to their relatively small balances or borrower type. The majority of ungraded loans at March 31, 2015 and December 31, 2014 relate to business credit cards. Business credit card loans are subject to automatic charge-off when they become 120 days past due in the same manner as unsecured consumer lines of credit. The remaining balance is comprised of a small amount of commercial mortgage and other commercial real estate loans.

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Non-PCI loans and leases outstanding at March 31, 2015 and December 31, 2014 by credit quality indicator are provided below:

| March 31, 2015                      |                                   |                     |                         |                               |                 |           |   |
|-------------------------------------|-----------------------------------|---------------------|-------------------------|-------------------------------|-----------------|-----------|---|
| Non-PCI commercial loans and leases |                                   |                     |                         |                               |                 |           |   |
| (Dollars in thousands)              | Construction and land development | Commercial mortgage | Other commercial estate | Commercial realand industrial | Lease financing | Other     | Total non-PCI commercial loans and leases |
| Pass                                | \$590,298                         | \$7,341,243         | \$260,592               | \$1,931,078                   | \$597,464       | \$350,060 | \$11,070,735                              |
| Special mention                     | 15,679                            | 115,411             | 501                     | 21,771                        | 2,609           | 1,913     | 157,884                                   |
| Substandard                         | 2,291                             | 131,672             | 1,049                   | 8,806                         | 3,284           | 2,690     | 149,792                                   |
| Doubtful                            | —                                 | 2,039               | —                       | 4,402                         | 329             | —         | 6,770                                     |
| Ungraded                            | 288                               | 1,380               | 151                     | 106,357                       | 51              | 50        | 108,277                                   |
| Total                               | \$608,556                         | \$7,591,745         | \$262,293               | \$2,072,414                   | \$603,737       | \$354,713 | \$11,493,458                              |

| December 31, 2014                   |                                   |                     |                         |                               |                 |           |   |
|-------------------------------------|-----------------------------------|---------------------|-------------------------|-------------------------------|-----------------|-----------|---|
| Non-PCI commercial loans and leases |                                   |                     |                         |                               |                 |           |   |
| (Dollars in thousands)              | Construction and land development | Commercial mortgage | Other commercial estate | Commercial realand industrial | Lease financing | Other     | Total non-PCI commercial loans and leases |
| Pass                                | \$525,711                         | \$7,284,714         | \$242,053               | \$1,859,415                   | \$564,319       | \$349,111 | \$10,825,323                              |
| Special mention                     | 20,025                            | 129,247             | 909                     | 27,683                        | 3,205           | 1,384     | 182,453                                   |
| Substandard                         | 4,720                             | 134,677             | 1,765                   | 8,878                         | 3,955           | 3,338     | 157,333                                   |
| Doubtful                            | —                                 | 2,366               | —                       | 164                           | 365             | —         | 2,895                                     |
| Ungraded                            | 112                               | 1,944               | 148                     | 92,794                        | 72              | —         | 95,070                                    |
| Total                               | \$550,568                         | \$7,552,948         | \$244,875               | \$1,988,934                   | \$571,916       | \$353,833 | \$11,263,074                              |

| March 31, 2015                         |                      |                    |                                   |             |  |
|--|----------------------|--------------------|-----------------------------------|-------------|--|
| Non-PCI noncommercial loans and leases |                      |                    |                                   |             |  |
| (Dollars in thousands)                 | Residential mortgage | Revolving mortgage | Construction and land development | Consumer    | Total non-PCI noncommercial loans and leases |
| Current                                | \$2,490,453          | \$2,510,879        | \$168,199                         | \$1,121,123 | \$6,290,654                                  |
| 30-59 days past due                    | 21,844               | 10,288             | 2,009                             | 4,236       | 38,377                                       |
| 60-89 days past due                    | 2,896                | 2,794              | —                                 | 1,555       | 7,245  |
| 90 days or greater past due            | 9,356                | 4,296              | —                                 | 1,028       | 14,680                                       |
| Total                                  | \$2,524,549          | \$2,528,257        | \$170,208                         | \$1,127,942 | \$6,350,956                                  |

| December 31, 2014                      |                      |                    |                                   |             |  |
|--|----------------------|--------------------|-----------------------------------|-------------|--|
| Non-PCI noncommercial loans and leases |                      |                    |                                   |             |  |
| (Dollars in thousands)                 | Residential mortgage | Revolving mortgage | Construction and land development | Consumer    | Total non-PCI noncommercial loans and leases |
| Current                                | \$2,482,281          | \$2,542,807        | \$119,094                         | \$1,110,153 | \$6,254,335                                  |

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|                             |             |             |           |             |             |
|-----------------------------|-------------|-------------|-----------|-------------|-------------|
| 30-59 days past due         | 23,288      | 11,097      | 370       | 4,577       | 39,332      |
| 60-89 days past due         | 6,018       | 2,433       | 486       | 1,619       | 10,556      |
| 90 days or greater past due | 8,955       | 5,463       | 147       | 1,105       | 15,670      |
| Total                       | \$2,520,542 | \$2,561,800 | \$120,097 | \$1,117,454 | \$6,319,893 |

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PCI loans and leases outstanding at March 31, 2015 and December 31, 2014 by credit quality indicator are provided below:

| (Dollars in thousands) | March 31, 2015                    |                     |                              |                           |         | Total PCI commercial loans |
|------------------------|-----------------------------------|---------------------|------------------------------|---------------------------|---------|----------------------------|
|                        | PCI commercial loans              |                     | Other commercial real estate | Commercial and industrial | Other   |                            |
| Grade:                 | Construction and land development | Commercial mortgage |                              |                           |         |                            |
| Pass                   | \$13,832                          | \$333,368           | \$9,727                      | \$13,525                  | \$683   | \$371,135                  |
| Special mention        | 4,287                             | 118,209             | 16,425                       | 2,963                     | —       | 141,884                    |
| Substandard            | 44,663                            | 193,435             | 12,948                       | 6,739                     | 2,132   | 259,917                    |
| Doubtful               | 4,656                             | 8,456               | 1,741                        | 513                       | 71      | 15,437                     |
| Ungraded               | 2,611                             | 378                 | —                            | 394                       | —       | 3,383                      |
| Total                  | \$70,049                          | \$653,846           | \$40,841                     | \$24,134                  | \$2,886 | \$791,756                  |

| (Dollars in thousands) | December 31, 2014                 |                     |                              |                           |         | Total PCI commercial loans |
|------------------------|-----------------------------------|---------------------|------------------------------|---------------------------|---------|----------------------------|
|                        | PCI commercial loans              |                     | Other commercial real estate | Commercial and industrial | Other   |                            |
| Grade:                 | Construction and land development | Commercial mortgage |                              |                           |         |                            |
| Pass                   | \$13,514                          | \$300,187           | \$11,033                     | \$16,637                  | \$801   | \$342,172                  |
| Special mention        | 6,063                             | 98,724              | 16,271                       | 4,137                     | —       | 125,195                    |
| Substandard            | 53,739                            | 171,920             | 12,889                       | 6,312                     | 2,278   | 247,138                    |
| Doubtful               | 2,809                             | 6,302               | —                            | 130                       | —       | 9,241                      |
| Ungraded               | 1,954                             | 385                 | —                            | 38                        | —       | 2,377                      |
| Total                  | \$78,079                          | \$577,518           | \$40,193                     | \$27,254                  | \$3,079 | \$726,123                  |

| (Dollars in thousands)      | March 31, 2015          |                    |                                   |          | Total PCI noncommercial loans |
|-----------------------------|-------------------------|--------------------|-----------------------------------|----------|-------------------------------|
|                             | PCI noncommercial loans |                    | Construction and land development | Consumer |                               |
| Grade:                      | Residential mortgage    | Revolving mortgage |                                   |          |                               |
| Current                     | \$320,607               | \$63,579           | \$592                             | \$3,571  | \$388,349                     |
| 30-59 days past due         | 18,742                  | 2,800              | —                                 | 130      | 21,672                        |
| 60-89 days past due         | 6,804                   | 1,019              | —                                 | 13       | 7,836                         |
| 90 days or greater past due | 34,337                  | 2,965              | 282                               | 146      | 37,730                        |
| Total                       | \$380,490               | \$70,363           | \$874                             | \$3,860  | \$455,587                     |

| (Dollars in thousands)      | December 31, 2014       |                    |                                   |          | Total PCI noncommercial loans |
|-----------------------------|-------------------------|--------------------|-----------------------------------|----------|-------------------------------|
|                             | PCI noncommercial loans |                    | Construction and land development | Consumer |                               |
| Grade:                      | Residential mortgage    | Revolving mortgage |                                   |          |                               |
| Current                     | \$326,589               | \$68,548           | \$506                             | \$2,582  | \$398,225                     |
| 30-59 days past due         | 11,432                  | 1,405              | —                                 | 147      | 12,984                        |
| 60-89 days past due         | 10,073                  | 345                | —                                 | 25       | 10,443                        |
| 90 days or greater past due | 34,246                  | 3,811              | 406                               | 260      | 38,723                        |
| Total                       | \$382,340               | \$74,109           | \$912                             | \$3,014  | \$460,375                     |



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The aging of the outstanding non-PCI loans and leases, by class, at March 31, 2015 and December 31, 2014 is provided in the table below.

The calculation of days past due begins on the day after payment is due and includes all days through which all required interest or principal has not been paid. Loans and leases 30 days or less past due are considered current as various grace periods allow borrowers to make payments within a stated period after the due date and still remain in compliance with the loan agreement.

| (Dollars in thousands)                            | March 31, 2015      |                     |                    |                |              | Total loans and leases |
|---|---------------------|---------------------|--------------------|----------------|--------------|------------------------|
|   | 30-59 days past due | 60-89 days past due | 90 days or greater | Total past due | Current      |                        |
| Non-PCI loans and leases:                         |                     |                     |                    |                |              |                        |
| Construction and land development - commercial    | \$2,709             | \$712               | \$1,044            | \$4,465        | \$604,091    | \$608,556              |
| Commercial mortgage                               | 22,635              | 5,920               | 8,445              | 37,000         | 7,554,745    | 7,591,745              |
| Other commercial real estate                      | 583                 | 58                  | 196                | 837            | 261,456      | 262,293                |
| Commercial and industrial                         | 6,290               | 1,724               | 570                | 8,584          | 2,063,830    | 2,072,414              |
| Lease financing                                   | 476                 | 11                  | —                  | 487            | 603,250      | 603,737                |
| Residential mortgage                              | 21,844              | 2,896               | 9,356              | 34,096         | 2,490,453    | 2,524,549              |
| Revolving mortgage                                | 10,288              | 2,794               | 4,296              | 17,378         | 2,510,879    | 2,528,257              |
| Construction and land development - noncommercial | 2,009               | —                   | —                  | 2,009          | 168,199      | 170,208                |
| Consumer  | 4,236               | 1,555               | 1,028              | 6,819          | 1,121,123    | 1,127,942              |
| Other   | 380                 | 65                  | 133                | 578            | 354,135      | 354,713                |
| Total non-PCI loans and leases                    | \$71,450            | \$15,735            | \$25,068           | \$112,253      | \$17,732,161 | \$17,844,414           |
|   |                     |                     |                    |                |              |                        |
|   | December 31, 2014   |                     |                    |                |              | Total loans and leases |
|   | 30-59 days past due | 60-89 days past due | 90 days or greater | Total past due | Current      |                        |
| Non-PCI loans and leases:                         |                     |                     |                    |                |              |                        |
| Construction and land development - commercial    | \$1,796             | \$621               | \$385              | \$2,802        | \$547,766    | \$550,568              |
| Commercial mortgage                               | 11,367              | 4,782               | 8,061              | 24,210         | 7,528,738    | 7,552,948              |
| Other commercial real estate                      | 206                 | 70                  | 102                | 378            | 244,497      | 244,875                |
| Commercial and industrial                         | 2,843               | 1,545               | 378                | 4,766          | 1,984,168    | 1,988,934              |
| Lease financing                                   | 1,631               | 8                   | 2                  | 1,641          | 570,275      | 571,916                |
| Residential mortgage                              | 23,288              | 6,018               | 8,955              | 38,261         | 2,482,281    | 2,520,542              |
| Revolving mortgage                                | 11,097              | 2,433               | 5,463              | 18,993         | 2,542,807    | 2,561,800              |
| Construction and land development - noncommercial | 370                 | 486                 | 147                | 1,003          | 119,094      | 120,097                |
| Consumer  | 4,577               | 1,619               | 1,105              | 7,301          | 1,110,153    | 1,117,454              |
| Other   | 146                 | 1,966               | —                  | 2,112          | 351,721      | 353,833                |
| Total non-PCI loans and leases                    | \$57,321            | \$19,548            | \$24,598           | \$101,467      | \$17,481,500 | \$17,582,967           |



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The recorded investment, by class, in loans and leases on nonaccrual status, and loans and leases greater than 90 days past due and still accruing at March 31, 2015 and December 31, 2014 for non-PCI loans, were as follows:

| (Dollars in thousands)                            | March 31, 2015              |   | December 31, 2014           |   |
|---|-----------------------------|---|-----------------------------|---|
|   | Nonaccrual loans and leases | Loans and leases > 90 days and accruing | Nonaccrual loans and leases | Loans and leases > 90 days and accruing |
| Non-PCI loans and leases:                         |                             |   |                             |   |
| Construction and land development - commercial    | \$1,497                     | \$202                                   | \$343                       | \$111                                   |
| Commercial mortgage                               | 26,058                      | 764                                     | 24,720                      | 1,003                                   |
| Other commercial real estate                      | 650                         | —                                       | 619                         | 35                                      |
| Commercial and industrial                         | 5,691                       | 294                                     | 1,741                       | 239                                     |
| Lease financing                                   | 346                         | —                                       | 374                         | 2                                       |
| Residential mortgage                              | 19,238                      | 1,153                                   | 14,242                      | 3,191                                   |
| Revolving mortgage                                | 9,837                       | 19                                      | —                           | 5,463                                   |
| Construction and land development - noncommercial | —                           | —                                       | —                           | 147                                     |
| Consumer  | 677                         | 626                                     | —                           | 1,059                                   |
| Other   | 2,052                       | 31                                      | 1,966                       | —                                       |
| Total non-PCI loans and leases                    | \$66,046                    | \$3,089                                 | \$44,005                    | \$11,250                                |

## Purchased credit-impaired loans (PCI) loans

The following table relates to PCI loans acquired in the CCBT acquisition and summarizes the contractually required payments, which include principal and interest, expected cash flows to be collected, and the fair value of PCI loans and leases at the acquisition date.

|                                     |           |
|-------------------------------------|-----------|
| (Dollars in thousands)              |           |
| Contractually required payments     | \$251,800 |
| Cash flows expected to be collected | \$204,480 |
| Fair value of loans at acquisition  | \$149,294 |

The recorded fair values of PCI loans acquired in the CCBT acquisition as of the acquisition date are as follows:

|                                   |           |
|-----------------------------------|-----------|
| (Dollars in thousands)            |           |
| Commercial:                       |           |
| Construction and land development | \$4,221   |
| Commercial mortgage               | 125,202   |
| Other commercial real estate      | 3,132     |
| Commercial and industrial         | 3,049     |
| Total commercial loans            | 135,604   |
| Noncommercial:                    |           |
| Residential mortgage              | 12,050    |
| Consumer                          | 1,640     |
| Total noncommercial loans         | 13,690    |
| Total PCI loans and leases        | \$149,294 |

The following table provides changes in the carrying value of all purchased credit-impaired loans during the three months ended March 31, 2015 and March 31, 2014:

|  |             |             |
|--|-------------|-------------|
| (Dollars in thousands)                   | 2015        | 2014        |
| Balance at January 1                     | \$1,186,498 | \$1,029,426 |
| Fair value of acquired loans             | 149,294     | 316,327     |
| Accretion                                | 25,067      | 30,200      |
| Payments received and other changes, net | (113,516)   | (105,135)   |
| Balance at March 31                      | \$1,247,343 | \$1,270,818 |

|                                      |             |             |
|--------------------------------------|-------------|-------------|
| Unpaid principal balance at March 31 | \$2,092,936 | \$1,727,492 |
|--------------------------------------|-------------|-------------|

The carrying value of loans on the cost recovery method was \$13.0 million at March 31, 2015 and \$33.4 million at December 31, 2014. The cost recovery method is applied to loans when the timing of future cash flows is not reasonably estimable due to borrower nonperformance or uncertainty in the ultimate disposition of the asset.

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For PCI loans, improved cash flow estimates and receipt of unscheduled loan payments result in the reclassification of nonaccretable difference to accretable yield. Accretable yield resulting from the improved ability to estimate future cash flows generally does not represent amounts previously identified as nonaccretable difference.

The following table documents changes to the amount of accretable yield for the first three months of 2015 and 2014.

| (Dollars in thousands)   | 2015      | 2014      |
|--|-----------|-----------|
| Balance at January 1   | \$418,160 | \$439,990 |
| Additions from acquisitions  | 55,186    | 84,295    |
| Accretion  | (25,067)  | (30,200)  |
| Reclassifications from nonaccretable difference                            | 1,294     | 6,048     |
| Changes in expected cash flows that do not affect nonaccretable difference | (27,287)  | (9,888)   |
| Balance at March 31  | \$422,286 | \$490,245 |

## NOTE E - ALLOWANCE FOR LOAN AND LEASE LOSSES ("ALLL")

The following tables present the activity in the ALLL for non-PCI loan and lease losses by loan class for the three months ended March 31, 2015 and March 31, 2014:

## Three months ended March 31, 2015

| (Dollars in thousands)                             | Construction and land development - commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Lease financing | Other   | Residential mortgage | Revolving mortgage | Construction and land development - non-commercial | Consumer | Total     |
|--|--|---------------------|------------------------------|---------------------------|-----------------|---------|----------------------|--------------------|--|----------|-----------|
| Non-PCI Loans Allowance for loan and lease losses: |  |                     |                              |                           |                 |         |                      |                    |  |          |           |
| Balance at January 1                               | \$11,961                                       | \$85,189            | \$732                        | \$30,727                  | \$4,286         | \$3,184 | \$10,661             | \$18,650           | \$892  | \$16,555 | \$182,837 |
| Provision  | 1,103  | (3,679)             | 458                          | 7,546                     | 11              | (218)   | 813                  | (462)              | 118  | 2,966    | 8,656     |
| Charge-offs  | (18)   | (233)               | (169)                        | (1,713)                   | (15)            | —       | (284)                | (793)              | (22)   | (2,783)  | (6,030)   |
| Recoveries   | 62   | 761                 | 10                           | 394                       | 11              | 15      | 138                  | 134                | 68   | 878      | 2,471     |
| Balance at March 31                                | \$13,108                                       | \$82,038            | \$1,031                      | \$36,954                  | \$4,293         | \$2,981 | \$11,328             | \$17,529           | \$1,056  | \$17,616 | \$187,934 |

## Three months ended March 31, 2014

| (Dollars in thousands) | Construction and land development - commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Lease financing | Other | Residential mortgage | Revolving mortgage | Construction and land development - non-commercial | Consumer | Total     |
|------------------------|--|---------------------|------------------------------|---------------------------|-----------------|-------|----------------------|--------------------|--|----------|-----------|
| Balance at January 1   | \$10,335                                       | \$100,257           | \$1,009                      | \$22,362                  | \$4,749         | \$190 | \$10,511             | \$16,239           | \$681  | \$13,541 | \$179,874 |
| Provision              | 1,885  | (6,979)             | (74)                         | 1,976                     | (524)           | 272   | 609                  | 1,353              | 577  | 1,275    | 370       |
| Charge-offs            | —  | (168)               | —                            | (496)                     | (58)            | (8)   | (184)                | (1,260)            | (71)   | (2,177)  | (4,422)   |

|                        |          |          |       |          |         |       |          |          |         |          |           |
|------------------------|----------|----------|-------|----------|---------|-------|----------|----------|---------|----------|-----------|
| Recoveries             | 26       | 1,107    | 10    | 179      | 16      | —     | 8        | 76       | 62      | 643      | 2,127     |
| Balance at<br>March 31 | \$12,246 | \$94,217 | \$945 | \$24,021 | \$4,183 | \$454 | \$10,944 | \$16,408 | \$1,249 | \$13,282 | \$177,949 |

The commercial mortgage loan class had a net provision credit of \$3.7 million for the three months ended March 31, 2015, compared to a net provision credit of \$7.0 million for the same period of 2014. The decrease in the net provision credit was primarily due to loan growth in the first quarter of 2015 compared to a decline in loans in the first quarter of 2014. This loan class continues to experience credit quality improvement, which drives the credit in provision.

The provision expense for commercial and industrial loans totaled \$7.5 million for the three months ended March 31, 2015, compared to \$2.0 million for the same period of 2014. Loan growth of \$83.5 million since December 31, 2014 was the primary reason for the increase in provision expense.

The revolving mortgage loan class had a net provision credit of \$0.5 million for the three months ended March 31, 2015, compared to provision expense of \$1.4 million for the three months ended March 31, 2014. The decrease was due to lower charge-offs and lower credit default trends within the loan class.

The provision for consumer loans totaled \$3.0 million and \$1.3 million for the three months ended March 31, 2015 and March 31, 2014, respectively. The increase in provision expense was primarily due to loan growth in the first quarter of 2015 compared to a decline in loans in the first quarter of 2014.

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The following tables present the allowance for non-PCI loan losses and the recorded investment in loans, by loan class, based on impairment method as of March 31, 2015 and December 31, 2014:

|   | March 31, 2015                                 |                     |                              |                           |                 |            |                      |                    |  |              |
|---|--|---------------------|------------------------------|---------------------------|-----------------|------------|----------------------|--------------------|--|--------------|
| (Dollars in thousands)  | Construction and land development - commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Lease financing | Other      | Residential mortgage | Revolving mortgage | Construction and land development - non-commercial | Consumer     |
| Allowance for loan and lease losses:                            |  |                     |                              |                           |                 |            |                      |                    |  |              |
| ALLL for loans and leases individually evaluated for impairment | \$ 182   | \$ 7,494            | \$ 104                       | \$ 2,809                  | \$ 236          | \$ 1,955   | \$ 1,177             | \$ 108             | \$ 90  | \$ 531       |
| ALLL for loans and leases collectively evaluated for impairment | 12,926   | 74,544              | 927                          | 34,145                    | 4,057           | 1,026      | 10,151               | 17,421             | 966  | 17,085       |
| Total allowance for loan and lease losses                       | \$ 13,108                                      | \$ 82,038           | \$ 1,031                     | \$ 36,954                 | \$ 4,293        | \$ 2,981   | \$ 11,328            | \$ 17,529          | \$ 1,056   | \$ 17,616    |
| Loans and leases:   |  |                     |                              |                           |                 |            |                      |                    |  |              |
| Loans and leases individually evaluated for impairment          | \$ 2,972                                       | \$ 77,291           | \$ 543                       | \$ 13,969                 | \$ 1,492        | \$ 1,977   | \$ 15,195            | \$ 2,922           | \$ 733   | \$ 984       |
| Loans and leases collectively evaluated for impairment          | 605,584  | 7,514,454           | 261,750                      | 2,058,445                 | 602,245         | 352,736    | 2,509,354            | 2,525,335          | 169,475  | 1,126,958    |
| Total loan and leases   | \$ 608,556                                     | \$ 7,591,745        | \$ 262,293                   | \$ 2,072,414              | \$ 603,737      | \$ 354,713 | \$ 2,524,549         | \$ 2,528,257       | \$ 170,208   | \$ 1,127,942 |
|   | December 31, 2014                              |                     |                              |                           |                 |            |                      |                    |  |              |
| (Dollars in thousands)  | Construction and land development              | Commercial mortgage | Other commercial             | Commercial and industrial | Lease financing | Other      | Residential mortgage | Revolving mortgage | Construction and land                              | Consumer     |

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|   | development<br>- commercial |             | real<br>estate | industrial  |           |           |             | development<br>- non-commercial |           |             |
|---|-----------------------------|-------------|----------------|-------------|-----------|-----------|-------------|---------------------------------|-----------|-------------|
| Allowance<br>for loan and<br>lease losses:<br>ALLL for<br>loans and<br>leases<br>individually<br>evaluated<br>for<br>impairment | \$92                        | \$8,610     | \$112          | \$1,743     | \$150     | \$1,972   | \$1,360     | \$1,052                         | \$71      | \$555       |
| ALLL for<br>loans and<br>leases<br>collectively<br>evaluated<br>for<br>impairment   | 11,869                      | 76,579      | 620            | 28,984      | 4,136     | 1,212     | 9,301       | 17,598                          | 821       | 16,000      |
| Total<br>allowance<br>for loan and<br>lease losses  | \$11,961                    | \$85,189    | \$732          | \$30,727    | \$4,286   | \$3,184   | \$10,661    | \$18,650                        | \$892     | \$16,555    |
| Loans and<br>leases:<br>Loans and<br>leases<br>individually<br>evaluated<br>for<br>impairment                                   | \$1,620                     | \$82,803    | \$584          | \$11,040    | \$623     | \$2,000   | \$14,913    | \$3,675                         | \$1,340   | \$995       |
| Loans and<br>leases<br>collectively<br>evaluated<br>for<br>impairment   | 548,948                     | 7,470,145   | 244,291        | 1,977,894   | 571,293   | 351,833   | 2,505,629   | 2,558,125                       | 118,757   | 1,116,459   |
| Total loan<br>and leases  | \$550,568                   | \$7,552,948 | \$244,875      | \$1,988,934 | \$571,916 | \$353,833 | \$2,520,542 | \$2,561,800                     | \$120,097 | \$1,117,454 |

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The following tables show the activity in the allowance for PCI loan and lease losses by loan class for the three months ended March 31, 2015 and March 31, 2014.

| (Dollars in thousands)               | Three months ended March 31, 2015            |                     |                              |                           |                      |                    |   |                    | Total     |
|--------------------------------------|--|---------------------|------------------------------|---------------------------|----------------------|--------------------|---|--------------------|-----------|
|                                      | Construction and land development commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Residential mortgage | Revolving mortgage | Construction and land development noncommercial | Consumer and other |           |
| PCI Loans                            |  |                     |                              |                           |                      |                    |   |                    |           |
| Allowance for loan and lease losses: |  |                     |                              |                           |                      |                    |   |                    |           |
| Balance at January 1                 | \$ 150                                       | \$ 10,135           | \$ 75                        | \$ 1,240                  | \$ 5,820             | \$ 3,999           | \$ 183  | \$ 27              | \$ 21,629 |
| Provision                            | 191  | (925 )              | 119                          | (1,031 )                  | (863 )               | (655 )             | (152 )  | 452                | (2,864 )  |
| Charge-offs                          | —  | (334 )              | —                            | (198 )                    | (85 )                | (73 )              | —   | (456 )             | (1,146 )  |
| Recoveries                           | —  | —                   | —                            | —                         | —                    | —                  | —   | —                  | —         |
| Balance at March 31                  | \$ 341                                       | \$ 8,876            | \$ 194                       | \$ 11                     | \$ 4,872             | \$ 3,271           | \$ 31   | \$ 23              | \$ 17,619 |

| (Dollars in thousands) | Three months ended March 31, 2014            |                     |                              |                           |                      |                    |   |                    | Total     |
|------------------------|--|---------------------|------------------------------|---------------------------|----------------------|--------------------|---|--------------------|-----------|
|                        | Construction and land development commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Residential mortgage | Revolving mortgage | Construction and land development noncommercial | Consumer and other |           |
| Balance at January 1   | \$ 1,320                                     | \$ 29,906           | \$ 1,354                     | \$ 5,275                  | \$ 11,802            | \$ 2,959           | \$ 682  | \$ 222             | \$ 53,520 |
| Provision              | 3,355  | (3,386 )            | (150 )                       | (336 )                    | (2,300 )             | 634                | (99 )   | 9                  | (2,273 )  |
| Charge-offs            | (199 )                                       | (3,517 )            | —                            | (2,683 )                  | 262                  | (100 )             | —   | (17 )              | (6,254 )  |
| Recoveries             | —  | —                   | —                            | —                         | —                    | —                  | —   | —                  | —         |
| Balance at March 31    | \$ 4,476                                     | \$ 23,003           | \$ 1,204                     | \$ 2,256                  | \$ 9,764             | \$ 3,493           | \$ 583  | \$ 214             | \$ 44,993 |

The following tables show the ending balances of PCI loans and leases and related allowance by class of loans as of March 31, 2015 and December 31, 2014:

| (Dollars in thousands)  | March 31, 2015                               |                     |                              |                           |                      |                    |   |                    | Total     |
|---|--|---------------------|------------------------------|---------------------------|----------------------|--------------------|---|--------------------|-----------|
|   | Construction and land development commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Residential mortgage | Revolving mortgage | Construction and land development noncommercial | Consumer and other |           |
| ALLL for loans and leases acquired with deteriorated credit quality | \$ 341                                       | \$ 8,876            | \$ 194                       | \$ 11                     | \$ 4,872             | \$ 3,271           | \$ 31   | \$ 23              | \$ 17,619 |
| Loans and leases acquired with deteriorated credit quality          | 70,049                                       | 653,846             | 40,841                       | 24,134                    | 380,490              | 70,363             | 874   | 6,746              | 1,247,343 |

| (Dollars in thousands)  | December 31, 2014                            |                     |                              |                           |                      |                    |   |                    | Total     |
|---|--|---------------------|------------------------------|---------------------------|----------------------|--------------------|---|--------------------|-----------|
|   | Construction and land development commercial | Commercial mortgage | Other commercial real estate | Commercial and industrial | Residential mortgage | Revolving mortgage | Construction and land development noncommercial | Consumer and other |           |
| ALLL for loans and leases acquired with deteriorated credit quality | \$ 150                                       | \$ 10,135           | \$ 75                        | \$ 1,240                  | \$ 5,820             | \$ 3,999           | \$ 183  | \$ 27              | \$ 21,629 |
| Loans and leases acquired with deteriorated credit quality          | 78,079                                       | 577,518             | 40,193                       | 27,254                    | 382,339              | 74,109             | 912   | 6,094              | 1,186,498 |

As of March 31, 2015, and December 31, 2014, \$438.2 million and \$285.6 million, respectively, in PCI loans experienced an adverse change in expected cash flows since the date of acquisition. The corresponding valuation reserve was \$17.6 million and \$21.6 million, respectively.



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The following tables provide information on non-PCI impaired loans and leases, exclusive of loans and leases evaluated collectively as a homogenous group, as of March 31, 2015 and December 31, 2014 including interest income recognized in the period during which the loans and leases were considered impaired.

| (Dollars in thousands)                            | March 31, 2015            |                            |           | Unpaid principal balance | Related allowance recorded |
|---|---------------------------|----------------------------|-----------|--------------------------|----------------------------|
|   | With a recorded allowance | With no recorded allowance | Total     |                          |                            |
| Non-PCI impaired loans and leases:                |                           |                            |           |                          |                            |
| Construction and land development - commercial    | \$2,114                   | \$858                      | \$2,972   | \$4,228                  | \$182                      |
| Commercial mortgage                               | 53,220                    | 24,071                     | 77,291    | 81,826                   | 7,494                      |
| Other commercial real estate                      | 104                       | 439                        | 543       | 847                      | 104                        |
| Commercial and industrial                         | 13,123                    | 846                        | 13,969    | 14,939                   | 2,809                      |
| Lease financing                                   | 1,221                     | 271                        | 1,492     | 1,492                    | 236                        |
| Other   | 1,977                     | —                          | 1,977     | 1,977                    | 1,955                      |
| Residential mortgage                              | 8,662                     | 6,533                      | 15,195    | 15,852                   | 1,177                      |
| Revolving mortgage                                | 1,439                     | 1,483                      | 2,922     | 3,925                    | 108                        |
| Construction and land development - noncommercial | 733                       | —                          | 733       | 733                      | 90                         |
| Consumer  | 904                       | 80                         | 984       | 1,004                    | 531                        |
| Total non-PCI impaired loans and leases           | \$83,497                  | \$34,581                   | \$118,078 | \$126,823                | \$14,686                   |

| (Dollars in thousands)                            | December 31, 2014         |                            |           | Unpaid principal balance | Related allowance recorded |
|---|---------------------------|----------------------------|-----------|--------------------------|----------------------------|
|   | With a recorded allowance | With no recorded allowance | Total     |                          |                            |
| Non-PCI impaired loans and leases:                |                           |                            |           |                          |                            |
| Construction and land development - commercial    | \$996                     | \$624                      | \$1,620   | \$6,945                  | \$92                       |
| Commercial mortgage                               | 57,324                    | 25,479                     | 82,803    | 87,702                   | 8,610                      |
| Other commercial real estate                      | 112                       | 472                        | 584       | 913                      | 112                        |
| Commercial and industrial                         | 10,319                    | 721                        | 11,040    | 12,197                   | 1,743                      |
| Lease financing                                   | 319                       | 304                        | 623       | 623                      | 150                        |
| Other   | 2,000                     | —                          | 2,000     | 2,000                    | 1,972                      |
| Residential mortgage                              | 10,198                    | 4,715                      | 14,913    | 15,746                   | 1,360                      |
| Revolving mortgage                                | 3,675                     | —                          | 3,675     | 4,933                    | 1,052                      |
| Construction and land development - noncommercial | 1,077                     | 263                        | 1,340     | 1,340                    | 71                         |
| Consumer  | 987                       | 8                          | 995       | 1,067                    | 555                        |
| Total non-PCI impaired loans and leases           | \$87,007                  | \$32,586                   | \$119,593 | \$133,466                | \$15,717                   |

The following tables show the average non-PCI impaired loan balance and the interest income recognized by loan class for the three months ended March 31, 2015 and March 31, 2014:

| (Dollars in thousands)                         | Three months ended March 31, 2015 |                            | Three months ended March 31, 2014 |                            |
|--|-----------------------------------|----------------------------|-----------------------------------|----------------------------|
|  | Average balance                   | Interest income recognized | Average balance                   | Interest income recognized |
| Non-PCI impaired loans and leases:             |                                   |                            |                                   |                            |
| Construction and land development - commercial | \$3,052                           | \$35                       | \$1,031                           | \$15                       |
| Commercial mortgage                            | 80,553                            | 769                        | 94,547                            | 1,120                      |
| Other commercial real estate                   | 551                               | 1                          | 1,796                             | 21                         |
| Commercial and industrial                      | 14,229                            | 103                        | 10,234                            | 118                        |
| Lease financing                                | 1,590                             | 18                         | 284                               | 4                          |

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|   |            |          |            |          |
|---|------------|----------|------------|----------|
| Other   | 1,990      | —        | —          | —        |
| Residential mortgage                              | 15,364     | 125      | 16,482     | 174      |
| Revolving mortgage                                | 2,986      | 16       | 3,892      | 27       |
| Construction and land development - noncommercial | 658        | 7        | 2,322      | 29       |
| Consumer  | 1,022      | 19       | 1,059      | 5        |
| Total non-PCI impaired loans and leases           | \$ 121,995 | \$ 1,093 | \$ 131,647 | \$ 1,513 |

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## Troubled Debt Restructurings

BancShares accounts for certain loan modifications or restructurings as troubled debt restructurings ("TDRs"). In general, the modification or restructuring of a loan is considered a TDR if, for economic reasons or legal reasons related to a borrower's financial difficulties, a concession is granted to the borrower that creditors would not otherwise grant. Concessions may relate to the contractual interest rate, maturity date, payment structure or other actions. In accordance with GAAP, loans acquired under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, excluding pooled loans, are not initially considered to be TDRs, but can be classified as such if a modification is made subsequent to acquisition. Subsequent modifications of a PCI loan accounted for in a pool that would otherwise meet the definition of a TDR is not reported, or accounted for, as a TDR since pooled PCI loans are excluded from the scope of TDR accounting.

The following table provides a summary of total TDRs by accrual status.

| (Dollars in thousands)                            | March 31, 2015 |             |           | December 31, 2014 |             |           |
|---|----------------|-------------|-----------|-------------------|-------------|-----------|
|   | Accruing       | Nonaccruing | Total     | Accruing          | Nonaccruing | Total     |
| Commercial loans                                  |                |             |           |                   |             |           |
| Construction and land development - commercial    | \$3,425        | \$490       | \$3,915   | \$2,591           | \$446       | \$3,037   |
| Commercial mortgage                               | 88,889         | 11,326      | 100,215   | 92,184            | 8,937       | 101,121   |
| Other commercial real estate                      | 2,123          | 423         | 2,546     | 2,374             | 449         | 2,823     |
| Commercial and industrial                         | 9,248          | 4,768       | 14,016    | 9,864             | 664         | 10,528    |
| Lease   | 1,163          | 329         | 1,492     | 258               | 365         | 623       |
| Other   | —              | —           | —         | 34                | —           | 34        |
| Total commercial TDRs                             | 104,848        | 17,336      | 122,184   | 107,305           | 10,861      | 118,166   |
| Noncommercial                                     |                |             |           |                   |             |           |
| Residential                                       | 23,060         | 5,097       | 28,157    | 22,597            | 4,655       | 27,252    |
| Revolving mortgage                                | 1,871          | 1,112       | 2,983     | 3,675             | —           | 3,675     |
| Construction and land development - noncommercial | 733            | —           | 733       | 1,391             | —           | 1,391     |
| Consumer and other                                | 954            | 1,980       | 2,934     | 995               | —           | 995       |
| Total noncommercial TDRs                          | 26,618         | 8,189       | 34,807    | 28,658            | 4,655       | 33,313    |
| Total TDRs  | \$131,466      | \$25,525    | \$156,991 | \$135,963         | \$15,516    | \$151,479 |

The majority of TDRs are included in the special mention, substandard or doubtful grading categories, which results in more elevated loss expectations when determining the expected cash flows that are used to determine the allowance for loan losses associated with these loans. When a restructured loan subsequently defaults, it is evaluated and downgraded if appropriate. The more severely graded the loan, the lower the estimated expected cash flows and the greater the allowance recorded. Further, TDRs over \$500,000 and graded substandard or lower are evaluated individually for impairment through a review of collateral values.

The following table shows the accrual status of non-PCI and PCI TDRs.

| (Dollars in thousands) | March 31, 2015 | December 31, 2014 |
|------------------------|----------------|-------------------|
| Accruing TDRs:         |                |                   |
| PCI                    | \$44,582       | \$44,647          |
| Non-PCI                | 86,884         | 91,316            |
| Total accruing TDRs    | 131,466        | 135,963           |
| Nonaccruing TDRs:      |                |                   |

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|                        |            |            |
|------------------------|------------|------------|
| PCI                    | 1,999      | 2,225      |
| Non-PCI                | 23,526     | 13,291     |
| Total nonaccruing TDRs | 25,525     | 15,516     |
| All TDRs:              |            |            |
| PCI                    | 46,581     | 46,872     |
| Non-PCI                | 110,410    | 104,607    |
| Total TDRs             | \$ 156,991 | \$ 151,479 |

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The following tables provide the types of TDRs made during the three months ended March 31, 2015 and March 31, 2014, as well as a summary of loans that were modified as a TDR during the twelve months ended March 31, 2015 and March 31, 2014 that subsequently defaulted during the three months ended March 31, 2015 and March 31, 2014. BancShares defines payment default as movement of the TDR to nonaccrual status, which is generally 90 days past due for TDRs, foreclosure or charge-off, whichever occurs first.

| (Dollars in thousands)                            | Three months ended March 31, 2015 |                                   |                                     |                                   | Three months ended March 31, 2014 |                                   |                                     |                                   |
|---|-----------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|
|   | All restructurings                |                                   | Restructurings with payment default |                                   | All restructurings                |                                   | Restructurings with payment default |                                   |
|   | Number of Loans                   | Recorded investment at period end | Number of Loans                     | Recorded investment at period end | Number of Loans                   | Recorded investment at period end | Number of Loans                     | Recorded investment at period end |
| Non-PCI loans and leases                          |                                   |                                   |                                     |                                   |                                   |                                   |                                     |                                   |
| Interest only period provided                     |                                   |                                   |                                     |                                   |                                   |                                   |                                     |                                   |
| Commercial mortgage                               | —                                 | \$ —                              | —                                   | \$ —                              | 4                                 | \$ 1,911                          | 2                                   | \$ 410                            |
| Commercial and industrial                         | 1                                 | 3,796                             | 1                                   | 3,796                             | 1                                 | 196                               | —                                   | —                                 |
| Lease financing                                   | —                                 | —                                 | —                                   | —                                 | 2                                 | 146                               | —                                   | —                                 |
| Total interest only                               | 1                                 | 3,796                             | 1                                   | 3,796                             | 7                                 | 2,253                             | 2                                   | 410                               |
| Loan term extension                               |                                   |                                   |                                     |                                   |                                   |                                   |                                     |                                   |
| Construction and land development - commercial    | 1                                 | 220                               | 1                                   | 220                               | —                                 | —                                 | —                                   | —                                 |
| Commercial mortgage                               | 3                                 | 535                               | —                                   | —                                 | 5                                 | 2,620                             | —                                   | —                                 |
| Lease financing                                   | —                                 | —                                 | —                                   | —                                 | 2                                 | 234                               | —                                   | —                                 |
| Revolving mortgage                                | 1                                 | 10                                | —                                   | —                                 | —                                 | —                                 | —                                   | —                                 |
| Residential mortgage                              | —                                 | —                                 | —                                   | —                                 | 5                                 | 338                               | —                                   | —                                 |
| Consumer  | 1                                 | 5                                 | —                                   | —                                 | —                                 | —                                 | 1                                   | 41                                |
| Total loan term extension                         | 6                                 | 770                               | 1                                   | 220                               | 12                                | 3,192                             | 1                                   | 41                                |
| Below market interest rate                        |                                   |                                   |                                     |                                   |                                   |                                   |                                     |                                   |
| Construction and land development - commercial    | 2                                 | 47                                | —                                   | —                                 | 1                                 | 82                                | —                                   | —                                 |
| Commercial mortgage                               | 9                                 | 3,541                             | 2                                   | 733                               | 12                                | 4,677                             | 1                                   | 449                               |
| Commercial and industrial                         | 3                                 | 172                               | —                                   | —                                 | 2                                 | 110                               | —                                   | —                                 |
| Residential mortgage                              | 23                                | 708                               | 2                                   | 45                                | 8                                 | 451                               | 3                                   | 127                               |
| Revolving mortgage                                | 2                                 | 18                                | —                                   | —                                 | 5                                 | 278                               | —                                   | —                                 |
| Construction and land development - noncommercial | 2                                 | 396                               | —                                   | —                                 | —                                 | —                                 | —                                   | —                                 |
| Consumer  | 3                                 | 34                                | —                                   | —                                 | —                                 | —                                 | —                                   | —                                 |
| Other   | 1                                 | 1,950                             | —                                   | —                                 | —                                 | —                                 | —                                   | —                                 |
| Total below market interest rate                  | 45                                | 6,866                             | 4                                   | 778                               | 28                                | 5,598                             | 4                                   | 576                               |
| Discharged from bankruptcy                        |                                   |                                   |                                     |                                   |                                   |                                   |                                     |                                   |
| Commercial mortgage                               | —                                 | —                                 | —                                   | —                                 | 1                                 | 1,003                             | —                                   | —                                 |
| Residential mortgage                              | 2                                 | 68                                | —                                   | —                                 | 7                                 | 708                               | 2                                   | 288                               |
| Revolving mortgage                                | 5                                 | 218                               | 2                                   | 147                               | 4                                 | 229                               | —                                   | —                                 |
| Construction and land development-noncommercial   | —                                 | —                                 | —                                   | —                                 | 1                                 | 62                                | —                                   | —                                 |

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|                                  |    |           |   |          |    |           |   |          |
|----------------------------------|----|-----------|---|----------|----|-----------|---|----------|
| Consumer                         | —  | —         | — | —        | 1  | 18        | — | —        |
| Total discharged from bankruptcy | 7  | 286       | 2 | 147      | 14 | 2,020     | 2 | 288      |
| Total non-PCI restructurings     | 59 | \$ 11,718 | 8 | \$ 4,941 | 61 | \$ 13,063 | 9 | \$ 1,315 |

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| (Dollars in thousands)                         | Three months ended March 31, 2015        |  |  |  | Three months ended March 31, 2014        |  |  |  |
|--|--|--|--|--|--|--|--|--|
|  | All restructurings                       |  | Restructurings with payment default      |  | All restructurings                       |  | Restructurings with payment default      |  |
|  | Recorded                                 | Recorded                                 | Recorded                                 | Recorded                                 | Recorded                                 | Recorded                                 | Recorded                                 | Recorded                                 |
| Number investment of loans at period end       | Number investment of loans at period end | Number investment of loans at period end | Number investment of loans at period end | Number investment of loans at period end | Number investment of loans at period end | Number investment of loans at period end | Number investment of loans at period end | Number investment of loans at period end |
| PCI loans                                      |  |  |  |  |  |  |  |  |
| Interest only period provided                  |  |  |  |  |  |  |  |  |
| Commercial mortgage                            | —  | \$ —                                     | —  | \$ —                                     | 2  | \$ 15,906                                | 2  | \$ 15,906                                |
| Total interest only                            | —  | —  | —  | —  | 2  | 15,906                                   | 2  | 15,906                                   |
| Loan term extension                            |  |  |  |  |  |  |  |  |
| Construction and land development - commercial | —  | —  | —  | —  | 1  | 281                                      | —  | —  |
| Total loan term extension                      | —  | —  | —  | —  | 1  | 281                                      | —  | —  |
| Below market interest rate                     |  |  |  |  |  |  |  |  |
| Construction and land development - commercial | —  | —  | —  | —  | 1  | 37                                       | —  | —  |
| Commercial mortgage                            | —  | —  | —  | —  | 4  | 5,439                                    | 1  | 47                                       |
| Commercial and industrial                      | —  | —  | 1  | 65                                       | —  | —  | —  | —  |
| Residential mortgage                           | 7  | 470                                      | —  | —  | 1  | 102                                      | 1  | 436                                      |
| Total below market interest rate               | 7  | 470                                      | 1  | 65                                       | 6  | 5,578                                    | 2  | 31,812                                   |
| Total PCI restructurings                       | 7  | \$ 470                                   | 1  | \$ 65                                    | 9  | \$ 21,765                                | 4  | \$ 47,718                                |

For the three months ended March 31, 2015 and March 31, 2014, the recorded investment in TDRs subsequent to modification was not materially impacted by the modification since forgiveness of principal is not a restructuring option frequently used by BancShares.

## NOTE F - OTHER REAL ESTATE OWNED (OREO)

The following table explains changes in other real estate owned during the three months ended March 31, 2015 and March 31, 2014.

| (Dollars in thousands)                         | Covered  | Noncovered | Total    |
|--|----------|------------|----------|
| Balance at December 31, 2013                   | \$47,081 | \$36,898   | \$83,979 |
| Additions                                      | 1,514    | 3,318      | 4,832    |
| Additions acquired in the 1st Financial merger | —        | 11,591     | 11,591   |
| Sales  | (4,512)  | (5,854)    | (10,366) |
| Writedowns                                     | (2,228)  | (1,449)    | (3,677)  |
| Balance at March 31, 2014                      | \$41,855 | \$44,504   | \$86,359 |
| Balance at December 31, 2014                   | \$22,982 | \$70,454   | \$93,436 |
| Additions                                      | 4,244    | 17,084     | 21,328   |
| Sales  | (8,970)  | (13,573)   | (22,543) |
| Writedowns                                     | (954)    | (1,275)    | (2,229)  |
| Balance at March 31, 2015                      | \$17,302 | \$72,690   | \$89,992 |

At March 31, 2015 and December 31, 2014, BancShares had \$23.2 million and \$29.0 million, respectively, of foreclosed residential real estate property in OREO and \$20.1 million and \$24.8 million, respectively, in recorded investment in consumer mortgage loans collateralized by residential real estate property in the process of foreclosure.



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## NOTE G - FDIC LOSS SHARE RECEIVABLE

The following table provides changes in the receivable from the FDIC for the three-month periods ended March 31, 2015 and March 31, 2014.

| (Dollars in thousands)       | Three months ended March 31 |           |
|------------------------------|-----------------------------|-----------|
|                              | 2015                        | 2014      |
| Beginning balance            | \$28,701                    | \$93,397  |
| Amortization                 | (5,031                      | ) (17,744 |
| Cash payments to FDIC        | 5,762                       | 3,490     |
| Post-acquisition adjustments | (8,092                      | ) (4,359  |
| Ending balance               | \$21,340                    | \$74,784  |

The receivable from the FDIC for loss share agreements is measured separately from the related covered assets and is recorded at fair value at the acquisition date using projected cash flows based on the expected reimbursements for losses and the applicable loss share percentages. See Note L for information related to FCB's recorded payable to the FDIC for loss share agreements.

Amortization reflects changes in the FDIC loss share receivable due to improvements in expected cash flows that are being recognized over the remaining term of the loss share agreement. Cash payments to FDIC represent the net impact of loss share loan recoveries, charge-offs and related expenses as calculated and reported in FDIC loss share certificates. Post-acquisition adjustments represent the net change in loss estimates related to acquired loans and covered OREO as a result of changes in expected cash flows and the ALLL related to those covered loans. For loans covered by loss share agreements, subsequent decreases in the amount expected to be collected from the borrower or collateral liquidation result in a provision for loan and lease losses, an increase in the ALLL and a proportional adjustment to the receivable from the FDIC for the estimated amount to be reimbursed. Subsequent increases in the amount expected to be collected from the borrower or collateral liquidation result in the reversal of some or all previously recorded provision for loan and lease losses, a decrease in the related ALLL and a proportional adjustment to the receivable from the FDIC, or prospective adjustment to the accretable yield and the related receivable from the FDIC if no provision for loan and lease losses had been recorded previously. The loss share agreements for FRB and non-single family residential loans acquired from SAB will expire at the beginning of the second quarter of 2015. The loss share agreements for non-single family residential loans for Williamsburg First National Bank will expire at the beginning of the fourth quarter of 2015.

## NOTE H - MORTGAGE SERVICING RIGHTS

The activity of the servicing asset for first quarter 2015 and 2014 is presented in the following table:

| (Dollars in thousands)                                | Three months ended March 31 |        |
|---|-----------------------------|--------|
|   | 2015                        | 2014   |
| Balance at January 1                                  | \$16,688                    | \$16   |
| Servicing rights originated                           | 662                         | —      |
| Amortization  | (852                        | ) (164 |
| Servicing rights acquired in the 1st Financial merger | —                           | 148    |
| Valuation allowance provision                         | \$(62                       | ) \$—  |
| Balance at March 31                                   | \$16,436                    | \$—    |

The following table presents the activity in the servicing asset valuation allowance for first quarter 2015 and 2014:

| (Dollars in thousands) | Three months ended March 31 |      |
|------------------------|-----------------------------|------|
|                        | 2015                        | 2014 |
| Balance at January 1   | \$850                       | \$—  |

|                               |       |     |
|-------------------------------|-------|-----|
| Valuation allowance provision | 62    | —   |
| Balance at March 31           | \$912 | \$— |

As of March 31, 2015, the carrying value of BancShares' mortgage servicing rights was \$16.4 million. Contractually specified mortgage servicing fees, late fees, and ancillary fees earned for the three months ended March 31, 2015 were \$1.1 million and is included in mortgage income in the Consolidated Statements of Income. There were no mortgage servicing fees, late fees or ancillary fees earned for the three months ended March 31, 2014.

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The amortization expense related to mortgage servicing rights, included as a reduction of mortgage income in the Consolidated Statements of Income, was \$852 thousand and \$164 thousand for the three months ended March 31, 2015 and March 31, 2014, respectively. Amortization expense included impairment of \$62 thousand for the three months ended March 31, 2015. There was no impairment recorded for the three months ended March 31, 2014. Valuation of mortgage servicing rights is performed using a pooling methodology. Similar loans are pooled together and evaluated on a discounted earnings basis to determine the present value of future earnings. Key economic assumptions used to value mortgage servicing rights as of March 31, 2015 and December 31, 2014 were as follows:

|  | March 31, 2015 | December 31, 2014 |   |
|--|----------------|-------------------|---|
| Discount rate - conventional fixed loans                     | 6.95           | % 7.20            | % |
| Discount rate - all loans excluding conventional fixed loans | 8.95           | % 9.20            | % |
| Weighted average constant prepayment rate                    | 16.07          | % 14.25           | % |
| Weighted average cost to service loans                       | \$56.02        | \$56.02           |   |

**NOTE I - REPURCHASE AGREEMENTS**

We utilize securities sold under agreements to repurchase to facilitate the needs of our customers and secure long-term funding needs. Repurchase agreements are transactions whereby we offer to sell to a counterparty an undivided interest in an eligible security at an agreed upon purchase price, and which obligates BancShares to repurchase the security on an agreed upon date at an agreed upon repurchase price plus interest at an agreed upon rate. Securities sold under agreements to repurchase are recorded at the amount of cash received in connection with the transaction and are reflected as short-term borrowings on the Consolidated Balance Sheets.

We monitor collateral levels on a continuous basis and maintain records of each transaction specifically describing the applicable security and the counterparty's fractional interest in that security, and we segregate the security from its general assets in accordance with regulations governing custodial holdings of securities. The primary risk with our repurchase agreements is market risk associated with the securities securing the transactions, as we may be required to provide additional collateral based on fair value changes of the underlying securities. Securities pledged as collateral under repurchase agreements are maintained with our safekeeping agents. The carrying value of investment securities available for sale pledged as collateral under repurchase agreements totaled \$386.8 million and \$418.3 million at March 31, 2015 and December 31, 2014.

The remaining contractual maturity of the securities sold under agreements to repurchase by class of collateral pledged included in short-term borrowings in the Consolidated Balance Sheets as of March 31, 2015 and December 31, 2014 is presented in the following tables.

| (Dollars in thousands)   | March 31, 2015                                   |               |            |                      | Total     |
|--|--|---------------|------------|----------------------|-----------|
|  | Remaining Contractual Maturity of the Agreements |               |            |                      |           |
|  | Overnight and continuous                         | Up to 30 Days | 30-90 Days | Greater than 90 Days |           |
| Repurchase agreements  |  |               |            |                      |           |
| U.S. Treasury  | \$335,283  | \$—           | \$—        | \$23,091             | \$358,374 |
| Government agency  | —  | —             | —          | 6,909                | 6,909     |
| Total borrowings   | \$335,283  | \$—           | \$—        | \$30,000             | \$365,283 |
| Gross amount of recognized liabilities for repurchase agreements |  |               |            |                      | \$365,283 |

|                            | December 31, 2014                                |               |            |                      | Total     |
|----------------------------|--|---------------|------------|----------------------|-----------|
|                            | Remaining Contractual Maturity of the Agreements |               |            |                      |           |
|                            | Overnight and continuous                         | Up to 30 Days | 30-90 Days | Greater than 90 Days |           |
| Repurchase agreements      |  |               |            |                      |           |
| U.S. Treasury              | \$162,924  | \$—           | \$—        | \$23,086             | \$186,010 |
| Government agency          | —  | —             | —          | 6,914                | 6,914     |
| Mortgage-backed securities | 131,501  | —             | —          | —                    | 131,501   |

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|  |           |     |     |          |           |
|--|-----------|-----|-----|----------|-----------|
| Total borrowings   | \$294,425 | \$— | \$— | \$30,000 | \$324,425 |
| Gross amount of recognized liabilities for repurchase agreements |           |     |     |          | \$324,425 |

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NOTE J - ESTIMATED FAIR VALUES

Fair value estimates are intended to represent the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Where there is no active market for a financial instrument, BancShares has made estimates using discounted cash flows or other valuation techniques. Inputs to these valuation methods are subjective in nature, involve uncertainties and require significant judgment and therefore cannot be determined with precision. Accordingly, the derived fair value estimates presented below are not necessarily indicative of the amounts BancShares could realize in a current market exchange.

ASC 820, Fair Value Measurements and Disclosures, indicates that assets and liabilities are recorded at fair value according to a fair value hierarchy comprised of three levels. The levels are based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. The level within the fair value hierarchy for an asset or liability is based on the highest level of input that is significant to the fair value measurement (with level 1 considered highest and level 3 considered lowest). A brief description of each level follows:

Level 1 values are based on quoted prices for identical instruments in active markets.

Level 2 values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 values are generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates that market participants would use in pricing the asset or liability. Valuation techniques include the use of discounted cash flow models and similar techniques.

Valuation adjustments, such as those pertaining to counterparty and BancShares' own credit quality and liquidity, may be necessary to ensure that assets and liabilities are recorded at fair value. Credit valuation adjustments are made when market pricing does not accurately reflect the counterparty's credit quality. As determined by BancShares management, liquidity valuation adjustments may be made to the fair value of certain assets to reflect the uncertainty in the pricing and trading of the instruments when we are unable to observe recent market transactions for identical or similar instruments.

BancShares management reviews any changes to its valuation methodologies to ensure they are appropriate and justified, and refines valuation methodologies as more market-based data becomes available. Transfers between levels of the fair value hierarchy are recognized at the end of the reporting period.

The methodologies used to estimate the fair value of financial assets and financial liabilities are discussed below: Investment securities available for sale. U.S. Treasury, government agency, mortgage-backed securities, municipal securities and trust preferred securities are generally measured at fair value using a third party pricing service or recent comparable market transactions in similar or identical securities and are classified as level 2 instruments.

Loans held for sale. Certain residential real estate loans are originated to be sold to investors, which are carried at fair value as BancShares elected the fair value option on loans held for sale in 2014. The fair value is based on quoted market prices for similar types of loans. Accordingly, the inputs used to calculate fair value of residential real estate loans held for sale are classified as level 2 inputs.

Net loans and leases (PCI and Non-PCI). Fair value is estimated based on discounted future cash flows using the current interest rates at which loans with similar terms would be made to borrowers of similar credit quality. An additional valuation adjustment is made for liquidity. The inputs used in the fair value measurements for loans and leases are considered level 3 inputs.

Receivable from the FDIC for loss share agreements. Fair value is estimated based on discounted future cash flows using current discount rates. Due to post-acquisition improvements in expected losses, significant portions of the FDIC receivable will be recovered through amortization of the receivable over the remaining life of the loss share agreement rather than by cash flows from the FDIC. The estimated amounts to be amortized in future periods have no fair value. The inputs used in the fair value measurement for the FDIC receivable are considered level 3 inputs. The FDIC loss share agreements are not transferable and, accordingly, there is no market for this receivable.

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FHLB stock. The carrying amount of FHLB stock is a reasonable estimate of fair value as these securities are not readily marketable and are evaluated for impairment based on the ultimate recoverability of the par value. BancShares considers positive and negative evidence, including the profitability and asset quality of the issuer, dividend payment history and recent redemption experience, when determining the ultimate recoverability of the par value. BancShares believes its investment in FHLB stock is ultimately recoverable at par. The inputs used in the fair value measurement for the FHLB stock are considered level 2 inputs.

Preferred stock issued under the TARP program and other acquired financial assets. Preferred securities issued under the Troubled Asset Recovery Program are recorded at cost and are evaluated quarterly for impairment based on the ultimate recoverability of the purchase price. The fair value of these securities is derived from a third-party proprietary model that is considered to be a level 3 input. Other acquired financial assets represent acquired investments in various entities for Community Reinvestment Act and correspondent banking purposes. These investments were recorded at fair value at acquisition date based on level 2 inputs.

Mortgage servicing rights. Mortgage servicing rights are carried at the lower of amortized cost or market and are, therefore, carried at fair value only when fair value is less than the asset cost. The fair value of mortgage servicing rights is performed using a pooling methodology. Similar loans are pooled together and a model that relies on discount rates, estimates of prepayment rates and the weighted average cost to service the loans is used to determine the fair value. The inputs used in the fair value measurement for mortgage servicing rights are considered level 3 inputs.

Deposits. For non-time deposits, carrying value is a reasonable estimate of fair value. The fair value of time deposits is estimated by discounting future cash flows using the interest rates currently offered for deposits of similar remaining maturities. The inputs used in the fair value measurement for deposits are considered level 2 inputs.

Long-term obligations. For fixed rate trust preferred securities, the fair values are determined based on recent trades of the actual security if available. For other long-term obligations, fair values are estimated by discounting future cash flows using current interest rates for similar financial instruments. The inputs used in the fair value measurement for long-term obligations are considered level 2 inputs.

Payable to the FDIC for loss share agreements. The fair value of the payable to the FDIC for loss share agreements is determined by the projected cash flows based on expected payments to the FDIC in accordance with the loss share agreements. Cash flows are discounted using current discount rates to reflect the timing of the estimated amounts due to the FDIC. The inputs used in the fair value measurement for the payable to the FDIC are considered level 3 inputs.

Interest rate swap. Under the terms of the existing cash flow hedge, BancShares pays a fixed payment to the counterparty in exchange for receipt of a variable payment that is determined based on the three-month LIBOR rate. The fair value of the cash flow hedge is, therefore, based on projected LIBOR rates for the duration of the hedge, values that, while observable in the market, are subject to adjustment due to pricing considerations for the specific instrument. The inputs used in the fair value measurement of the interest rate swap are considered level 2 inputs.

Off-balance-sheet commitments and contingencies. Carrying amounts are reasonable estimates of the fair values for such financial instruments. Carrying amounts include unamortized fee income and, in some cases, reserves for any credit losses from those financial instruments. These amounts are not material to BancShares' financial position.

For all other financial assets and financial liabilities, the carrying value is a reasonable estimate of the fair value as of March 31, 2015 and December 31, 2014. The carrying value and fair value for these assets and liabilities are equivalent because they are relatively short term in nature and there is no interest rate or credit risk that would cause the fair value to differ from the carrying value.







|   |             |     |             |     |
|---|-------------|-----|-------------|-----|
| Assets measured at fair value                         |             |     |             |     |
| Investment securities available for sale              |             |     |             |     |
| U.S. Treasury   | \$2,629,670 | \$— | \$2,629,670 | \$— |
| Government agency                                     | 908,817     | —   | 908,817     | —   |
| Mortgage-backed securities                            | 3,633,304   | —   | 3,633,304   | —   |
| Municipal securities                                  | 126         | —   | 126         | —   |
| Total investment securities available for sale        | 7,171,917   | —   | 7,171,917   | —   |
| Loans held for sale                                   | 63,696      | —   | 63,696      | —   |
| Liabilities measured at fair value                    |             |     |             |     |
| Interest rate swaps accounted for as cash flow hedges | \$4,337     | \$— | \$4,337     | \$— |

There were no transfers between levels during the three months ended March 31, 2015.

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## Fair Value Option

Beginning in the fourth quarter of 2014, BancShares elected the fair value option for residential real estate loans held for sale. This election reduces certain timing differences in the Consolidated Statement of Income and better aligns with the management of the portfolio from a business perspective.

The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance for residential real estate loans held for sale measured at fair value as of March 31, 2015 and December 31, 2014.

|                        | March 31, 2015    |                                    |            |
|------------------------|-------------------|------------------------------------|------------|
| (Dollars in thousands) | Fair Value        | Aggregate Unpaid Principal Balance | Difference |
| Loans held for sale    | \$66,508          | \$65,378                           | \$1,130    |
|                        | December 31, 2014 |                                    |            |
|                        | Fair Value        | Aggregate Unpaid Principal Balance | Difference |
| Loans held for sale    | \$63,696          | \$62,996                           | \$700      |

No loans held for sale were 90 or more days past due or on nonaccrual status as of March 31, 2015 or December 31, 2014.

The changes in fair value for residential real estate loans held for sale for which we elected the fair value option are included in the table below for the three months ended March 31, 2015.

| (Dollars in thousands) | Three months ended March 31, 2015<br>Gains(Losses) From Fair Value Changes |
|------------------------|--|
| Loans held for sale    | \$430  |

The changes in fair value in the table above are recorded as a component of mortgage income on the Consolidated Income Statement.

Certain other assets are adjusted to their fair value on a nonrecurring basis, including impaired loans, OREO, goodwill, which is periodically tested for impairment, and mortgage servicing rights, which are carried at the lower of amortized cost or market. Non-impaired loans held for investment, deposits, short-term borrowings and long-term obligations are not reported at fair value.

Impaired loans are deemed to be at fair value if an associated allowance or current period charge-off has been recorded. The value of impaired loans is determined by either collateral valuations or discounted present value of the expected cash flow calculations. Collateral values are determined using appraisals or other third-party value estimates of the subject property with discounts generally between 10 and 14 percent applied for estimated holding and selling costs and other external factors that may impact the marketability of the property. Impaired loans are assigned to an asset manager and monitored monthly for significant changes since the last valuation. If significant changes are noted, the asset manager orders a new valuation or adjusts the valuation accordingly. Expected cash flows are determined using expected payment information at the individual loan level, discounted using the effective interest rate. The effective interest rates generally range between 2 and 16 percent.

OREO is measured and reported at fair value using collateral valuations. Collateral values are determined using appraisals or other third-party value estimates of the subject property with discounts generally between 10 and 14 percent applied for estimated holding and selling costs and other external factors that may impact the marketability of the property. Changes to the value of the assets between scheduled valuation dates are monitored through continued communication with brokers and monthly reviews by the asset manager assigned to each asset. The asset manager

uses the information gathered from brokers and other market sources to identify any significant changes in the market or the subject property as they occur. Valuations are then adjusted or new appraisals are ordered to ensure the reported values reflect the most current information. OREO that has been acquired or written down in the current year is deemed to be at fair value and included in the table below.

Mortgage servicing rights are carried at the lower of cost or market and are, therefore, carried at fair value only when fair value is less than the amortized asset cost. The fair value of mortgage servicing rights is performed using a pooling methodology. Similar loans are pooled together and a discounted cash flow model, which takes into consideration discount rates, prepayment rates, and the weighted average cost to service the loans, are used to determine the fair value. See Note H for further information on the discount rates, prepayment rates and the weighted average cost to service the loans.

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For financial assets and liabilities carried at fair value on a nonrecurring basis, the following table provides fair value information as of March 31, 2015 and December 31, 2014.

| (Dollars in thousands)   | March 31, 2015    |                                |                |                |
|--|-------------------|--------------------------------|----------------|----------------|
|  | Fair value        | Fair value measurements using: |                |                |
|  |                   | Level 1 inputs                 | Level 2 inputs | Level 3 inputs |
| Impaired loans   | \$69,749          | \$—                            | \$—            | \$69,749       |
| Other real estate not covered under loss share agreements remeasured during current year | 17,034            | —                              | —              | 17,034         |
| Other real estate covered under loss share agreements remeasured during current year     | 3,714             | —                              | —              | 3,714          |
| Mortgage servicing rights  | 14,225            | —                              | —              | 14,225         |
|  | December 31, 2014 |                                |                |                |
|  | Fair value        | Fair value measurements using: |                |                |
|  |                   | Level 1 inputs                 | Level 2 inputs | Level 3 inputs |
| Impaired loans   | \$73,170          | \$—                            | \$—            | \$73,170       |
| Other real estate not covered under loss share agreements remeasured during current year | 40,714            | —                              | —              | 40,714         |
| Other real estate covered under loss share agreements remeasured during current year     | 17,664            | —                              | —              | 17,664         |
| Mortgage servicing rights  | 13,562            | —                              | —              | 13,562         |

No financial liabilities were carried at fair value on a nonrecurring basis as of March 31, 2015 and December 31, 2014.

**NOTE K - EMPLOYEE BENEFIT PLANS**

BancShares sponsors noncontributory defined benefit pension plans for its qualifying employees (BancShares Plan) and legacy Bancorporation employees (Bancorporation Plan). Net periodic benefit cost is a component of employee benefits expense.

**BancShares Plan**

For the three months ended March 31, 2015 and 2014, the components of net periodic benefit cost are as follows:

| (Dollars in thousands)             | Three months ended March 31 |         |
|------------------------------------|-----------------------------|---------|
|                                    | 2015                        | 2014    |
| Service cost                       | \$3,600                     | \$3,381 |
| Interest cost                      | 6,748                       | 6,556   |
| Expected return on assets          | (8,295)                     | (7,812) |
| Amortization of prior service cost | 53                          | 53      |
| Amortization of net actuarial loss | 2,833                       | 1,546   |
| Net periodic benefit cost          | \$4,939                     | \$3,724 |

**Bancorporation Plan**

For the three months ended March 31, 2015, the components of net periodic benefit cost are as follows:

| (Dollars in thousands)             | Three months ended March 31 |
|------------------------------------|-----------------------------|
|                                    | 2015                        |
| Service cost                       | \$933                       |
| Interest cost                      | 1,628                       |
| Expected return on assets          | (2,869)                     |
| Amortization of prior service cost | —                           |
| Amortization of net actuarial loss | —                           |

Net periodic benefit cost \$(308 )

No contributions were made during the three months ended March 31, 2015 to the BancShares or Bancorporation pension plans. BancShares does not expect to make any contributions to either of the defined benefit pension plans during the remainder of 2015.

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NOTE L - COMMITMENTS AND CONTINGENCIES

To meet the financing needs of its customers, BancShares and its subsidiaries have financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit, standby letters of credit and recourse obligations on mortgage loans sold. These instruments involve elements of credit, interest rate or liquidity risk.

Commitments to extend credit are legally binding agreements to lend to customers. Commitments generally have fixed expiration dates or other termination clauses and may require payment of fees. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future liquidity requirements. Established credit standards control the credit risk exposure associated with these commitments. In some cases, BancShares requires that collateral be pledged to secure the commitment, including cash deposits, securities and other assets. At March 31, 2015, BancShares had unused commitments totaling \$7.57 billion, compared to \$7.19 billion at December 31, 2014. Total unfunded commitments relating to investments in affordable housing projects totaled \$22.6 million and \$16.8 million at March 31, 2015 and December 31, 2014, respectively, and are included in other liabilities on BancShares' Consolidated Balance Sheets.

Standby letters of credit are commitments guaranteeing performance of a customer to a third party. Those commitments are primarily issued to support public and private borrowing arrangements. To mitigate its risk, BancShares' follows its credit policies in the issuance of standby letters of credit. At March 31, 2015 and December 31, 2014, BancShares had standby letters of credit amounting to \$75.0 million and \$77.4 million, respectively. The credit risk related to the issuance of these letters of credit is essentially the same as that involved in extending loans to clients and, therefore, these letters of credit are collateralized when necessary.

Pursuant to standard representations and warranties relating to residential mortgage loan sales, contingent obligations exist for various events that may occur following the loan sale. If underwriting or documentation deficiencies are discovered at any point in the life of the loan or if the loan becomes nonperforming within 120 days of its sale, the investor may require BancShares to repurchase the loan or to repay a portion of the sale proceeds. Other liabilities included reserves of \$3.1 million and \$3.2 million as of March 31, 2015 and December 31, 2014, respectively, for estimated losses arising from these standard representation and warranty provisions.

BancShares has recorded a receivable from the FDIC totaling \$21.3 million and \$28.7 million as of March 31, 2015 and December 31, 2014, respectively, for the expected reimbursement of losses on assets covered under the various loss share agreements. These loss share agreements impose certain obligations on us that, in the event of noncompliance, could result in the delay or disallowance of some or all of our rights under those agreements. Requests for reimbursement are subject to FDIC review and may be delayed or disallowed for noncompliance. The loss share agreements are subject to interpretation by both the FDIC and BancShares, and disagreements may arise regarding coverage of losses, expenses and contingencies.

The loss share agreements for five FDIC-assisted transactions include provisions related to contingent payments that may be owed to the FDIC at the termination of the agreements (clawback liability). The clawback liability represents a payment by BancShares to the FDIC if actual cumulative losses on acquired covered assets are lower than the cumulative losses originally estimated by the FDIC at the time of acquisition. The clawback liability is estimated by discounting estimated future payments and is recorded in the Consolidated Balance Sheets as a payable to the FDIC under the relevant loss share agreements. As of March 31, 2015 and December 31, 2014, the estimated clawback liability was \$118.6 million and \$116.5 million, respectively.

BancShares and various subsidiaries have been named as defendants in legal actions arising from their normal business activities in which damages in various amounts are claimed. BancShares is also exposed to litigation risk

relating to the prior business activities of banks from which assets were acquired and liabilities assumed in the various FDIC-assisted transactions. Although the amount of any ultimate liability with respect to such matters cannot be determined, in the opinion of management, any such liability will not have a material effect on BancShares' consolidated financial statements.



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## NOTE M - DERIVATIVES

At March 31, 2015, BancShares had an interest rate swap entered into during 2011 that qualifies as a cash flow hedge under GAAP. For all periods presented, the fair value of the outstanding derivative is included in other liabilities in the consolidated balance sheets, and the net change in fair value is included in the consolidated statements of cash flows under the caption net change in other liabilities.

The following table provides the notional amount of the interest rate swap and the fair value of the liability as of March 31, 2015 and December 31, 2014.

| (Dollars in thousands)   | March 31, 2015  |                                   | December 31, 2014 |                                   |
|--|-----------------|-----------------------------------|-------------------|-----------------------------------|
|  | Notional amount | Estimated fair value of liability | Notional amount   | Estimated fair value of liability |
| 2011 interest rate swap hedging variable rate exposure on trust preferred securities 2011-2016 | \$93,500        | \$3,761                           | \$93,500          | \$4,337                           |

The interest rate swap is used for interest rate risk management purposes and converts variable-rate exposure on outstanding debt to a fixed rate. The interest rate swap has a notional amount of \$93.5 million, representing the amount of variable rate trust preferred capital securities issued during 2006 and still outstanding at the swap inception date. The interest rate swap hedges interest payments through June 2016 and requires fixed-rate payments by BancShares at 5.50 percent in exchange for variable-rate payments of 175 basis points above the three-month LIBOR, which is equal to the interest paid to the holders of the trust preferred capital securities. Settlement of the swap occurs quarterly. As of March 31, 2015 and December 31, 2014, collateral with a fair value of \$7.0 million was pledged to secure the existing obligation under the interest rate swap.

For cash flow hedges, the effective portion of the gain or loss due to changes in the fair value of the derivative hedging instrument is included in other comprehensive income, while the ineffective portion, representing the excess of the cumulative change in the fair value of the derivative over the cumulative change in expected future discounted cash flows on the hedged transaction, is recorded in the consolidated income statement. BancShares' interest rate swap has been fully effective since inception. Therefore, changes in the fair value of the interest rate swap have had no impact on net income. For the three months ended March 31, 2015 and 2014, BancShares recognized interest expense of \$0.8 million during both periods, resulting from incremental interest paid to the interest rate swap counterparty, none of which related to ineffectiveness.

BancShares monitors the credit risk of the interest rate swap counterparty.

## NOTE N - ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME

Accumulated other comprehensive income (loss) included the following as of March 31, 2015 and December 31, 2014:

| (Dollars in thousands)  | March 31, 2015                                |                                | Accumulated other comprehensive income (loss), net of tax | December 31, 2014                           |                                | Accumulated other comprehensive gain (loss), net of tax |
|---|---|--------------------------------|---|---|--------------------------------|---|
|   | Accumulated other comprehensive income (loss) | Deferred tax expense (benefit) |   | Accumulated other comprehensive gain (loss) | Deferred tax expense (benefit) |   |
| Unrealized gains on investment securities available for sale, net | \$33,632                                      | \$13,081                       | \$20,551  | \$8,343                                     | \$3,245                        | \$5,098   |

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|                                       |           |   |           |   |           |   |           |   |           |   |           |   |
|---------------------------------------|-----------|---|-----------|---|-----------|---|-----------|---|-----------|---|-----------|---|
| Unrealized loss on cash flow hedge    | (3,761    | ) | (1,451    | ) | (2,310    | ) | (4,337    | ) | (1,673    | ) | (2,664    | ) |
| Funded status of defined benefit plan | (87,810   | ) | (34,158   | ) | (53,652   | ) | (90,696   | ) | (35,281   | ) | (55,415   | ) |
| Total                                 | \$(57,939 | ) | \$(22,528 | ) | \$(35,411 | ) | \$(86,690 | ) | \$(33,709 | ) | \$(52,981 | ) |

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The following table highlights changes in accumulated other comprehensive income (loss) by component for the three months ended March 31, 2015 and March 31, 2014:

| (Dollars in thousands)  | Three months ended March 31, 2015                                       |   |  |            |
|---|---|---|--|------------|
|   | Unrealized gains on available for sale securities <sup>1</sup>          | Gains (losses) on cash flow hedges <sup>1</sup> | Defined benefit pension items <sup>1</sup> | Total      |
| Beginning balance   | \$5,098   | \$(2,664)                                       | \$(55,415)                                 | \$(52,981) |
| Other comprehensive income before reclassifications                     | 18,602  | 354   | —  | 18,956     |
| Amounts reclassified from accumulated other comprehensive (loss) income | (3,149)   | —   | 1,763                                      | (1,386)    |
| Net current period other comprehensive income                           | 15,453  | 354   | 1,763                                      | 17,570     |
| Ending balance  | \$20,551  | \$(2,310)                                       | \$(53,652)                                 | \$(35,411) |
|   | Three months ended March 31, 2014                                       |   |  |            |
|   | Unrealized gains (losses) on available for sale securities <sup>1</sup> | Gains (losses) on cash flow hedges <sup>1</sup> | Defined benefit pension items <sup>1</sup> | Total      |
| Beginning balance   | \$(10,091)  | \$(4,434)                                       | \$(10,743)                                 | \$(25,268) |
| Other comprehensive income before reclassifications                     | 7,256   | 441   | —  | 7,697      |
| Amounts reclassified from accumulated other comprehensive (loss) income | —   | —   | 977  | 977        |
| Net current period other comprehensive income                           | 7,256   | 441   | 977  | 8,674      |
| Ending balance  | \$(2,835)   | \$(3,993)                                       | \$(9,766)                                  | \$(16,594) |

<sup>1</sup> All amounts are net of tax. Amounts in parentheses indicate debits.

The following table presents the amounts reclassified from accumulated other comprehensive (loss) income and the line item affected in the statement where net income is presented for the three months ended March 31, 2015 and March 31, 2014:

| (Dollars in thousands)                                       | Three months ended March 31, 2015   |   |
|--|---|---|
| Details about accumulated other comprehensive loss           | Amount reclassified from accumulated other comprehensive (loss) income <sup>1</sup> | Affected line item in the statement where net income is presented |
| Unrealized gains and losses on available for sale securities | \$5,126<br>(1,977)<br>\$3,149   | Securities gains<br>) Income taxes<br>Net income                  |
| Amortization of defined benefit pension items                |   |   |
| Prior service costs  | \$(53)  | ) Employee benefits   |
| Actuarial losses   | (2,833)<br>(2,886)  | ) Employee benefits<br>) Income before income taxes               |

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|  |                                   |                               |
|--|-----------------------------------|-------------------------------|
|  | 1,123                             | Provision for income taxes    |
|  | \$(1,763                          | ) Net income                  |
| Total reclassifications for the period             | \$1,386                           |                               |
|  | Three months ended March 31, 2014 |                               |
|  | Amount reclassified               | Affected line item in the     |
| Details about accumulated other comprehensive loss | from accumulated other            | statement where net income is |
|  | comprehensive (loss)              | presented                     |
|  | income <sup>1</sup>               |                               |
| Amortization of defined benefit pension items      |                                   |                               |
| Prior service costs                                | \$(53                             | ) Employee benefits           |
| Actuarial losses                                   | (1,546                            | ) Employee benefits           |
|  | (1,599                            | ) Income before income taxes  |
|  | 622                               | Provision for income taxes    |
|  | \$(977                            | ) Net income                  |
| Total reclassifications for the period             | \$(977                            | )                             |

<sup>1</sup> Amounts in parentheses indicate debits to profit/loss.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

Management's discussion and analysis ("MD&A") of earnings and related financial data are presented to assist in understanding the financial condition and results of operations of First Citizens BancShares, Inc. and Subsidiaries (BancShares). This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes presented within this report along with our financial statements and related MD&A of financial condition and results of operations included in our 2014 Annual Report on Form 10-K. In the MD&A, asset yields and net interest margin are presented on a fully taxable equivalent ("FTE") basis. Intercompany accounts and transactions have been eliminated. Although certain amounts for prior years have been reclassified to conform to statement presentations for 2015, the reclassifications have no material effect on shareholders' equity or net income as previously reported. Unless otherwise noted, the terms "we," "us" and "BancShares" refer to the consolidated financial position and consolidated results of operations for BancShares.

BancShares is a financial holding company headquartered in Raleigh, North Carolina, that offers full-service banking through its wholly-owned banking subsidiary, First-Citizens Bank & Trust Company ("FCB"). FCB is a state-chartered bank organized under the laws of the state of North Carolina. As of May 7, 2015, FCB operated 573 branches in North Carolina, South Carolina, Virginia, West Virginia, Maryland, Tennessee, Washington, California, Florida, Georgia, Texas, Arizona, New Mexico, Oregon, Colorado, Oklahoma, Kansas, Missouri, and Washington, DC.

BancShares' earnings and cash flows are primarily derived from its commercial banking activities. We gather deposits from retail and commercial customers and also secure funding through various non-deposit sources. We invest the liquidity generated from these funding sources in interest-earning assets, including loans and leases, investment securities and overnight investments. We also invest in bank premises, hardware, software, furniture and equipment used to conduct our commercial banking business. We provide treasury services products, cardholder and merchant services, wealth management services and various other products and services typically offered by commercial banks.

EXECUTIVE OVERVIEW

Recent Economic and Industry Developments

Various external factors influence the focus of our business efforts, and the results of our operations can change significantly based on those external factors. Based on the latest real gross domestic product ("GDP") information available, the Bureau of Economic Analysis' advance estimate of first quarter 2015 GDP indicated growth of 0.2 percent, down from the 2.2 percent growth during the fourth quarter of 2014. The growth in real GDP during the first quarter is primarily due to consumer spending and inventory investments, offset by negative contributions from exports, nonresidential fixed investments and government spending. Many economists agree that the stronger dollar's effect on exports, disruptions at West Coast ports, cheaper oil and harsh winter conditions had a negative impact on economic growth during the quarter.

First quarter 2015 results indicate slowing job growth although the labor market continues to remain resilient with the unemployment rate holding steady at 5.5 percent in March 2015, the lowest rate since June 2008. According to the U.S. Department of Labor, the monthly average for job growth in the first quarter of 2015 was 226,000 new jobs per month, well above the average of 160,000 new jobs per month in the first quarter of 2014. Housing activity continues to improve as a result of increased demand fueled by historically low mortgage rates and solid job growth. Purchases of homes increased to a seasonally adjusted annual rate of 481,000 homes in March 2015, in comparison to an estimated 435,000 homes purchased in 2014.

The Federal Reserve's Federal Open Market Committee ("FOMC") indicated in the first quarter that "economic growth has moderated somewhat," with household spending rising moderately and business fixed investment advancing. The

FOMC stated it will maintain its target range for the federal funds rate and reiterated it would assess progress, both realized and expected, towards its objectives of maximum employment and 2.0 percent inflation. The FOMC anticipates that, even after employment and inflation are near its target objectives, economic conditions may warrant keeping the target federal funds rate below levels the FOMC views as normal in the longer run.

The trends in the banking industry are similar to those of the broader economy as shown in the latest national banking results from the fourth quarter of 2014. Strengthening loan growth helped increase revenues at most banks, but higher litigation expenses at a few large FDIC-insured institutions and lower noninterest income from sales and servicing of residential mortgage loans caused the industry to report an overall 7.3 percent decrease in aggregate net income compared to the fourth quarter of 2013. Growth in interest-earning assets contributed to an increase in net interest income compared to a year earlier; however, lower income from reduced mortgage activity contributed to a year-over-year decline in noninterest income. Average net interest margin decreased to 3.12 percent, the lowest in nearly twenty-five years, as declining asset yields at

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larger institutions surpass the decline in the cost of funds. Nonetheless, 61.0 percent of banks reported year-over-year growth in quarterly earnings. Credit improvement remains key to earnings growth. Net charge-offs and delinquent loans and lease balances continue to decline, with the largest declines in 1-4 family residential mortgage loans.

Other industry trends noted based on review of fourth quarter 2014 data, in comparison to the same quarter in 2013, unless otherwise specified, include the following:

- Loan loss provisions increased 12.0 percent compared to the fourth quarter 2013, while the quarterly net charge-offs posted a year-over-year decline for the 18th consecutive quarter. The largest improvement in net charge-offs was in retail loan categories, including residential mortgage loans, home equity lines of credit, and credit cards.
- The amount of noncurrent loan and lease balances (90 days or more past due or in nonaccrual status) fell for the 19th quarter in a row. The percentage of loans and leases that were noncurrent at the end of the fourth quarter was 1.96 percent, the lowest level since the middle of 2008.
- Loan-loss reserves fell for the 19th consecutive quarter. Despite the decline in reserves, the average coverage ratio of reserves to noncurrent loans improved to the highest since the third quarter 2008.
- This is the 15th consecutive quarter that the number and total assets of problem institutions have declined with the fewest problem institutions since the first quarter of 2009.

Financial Performance Highlights for First Quarter 2015

Improved economic stability and operational execution have contributed to organic loan growth as well as improved credit quality in comparison to the fourth quarter of 2014 and first quarter of 2014. However, low interest rates, competitive loan pricing, and the decrease in the PCI loan portfolio continue to impact net interest margin and earnings. Earnings for the first quarter of 2015 included an acquisition gain of \$37.6 million recognized in connection with an FDIC-assisted transaction involving certain assets and liabilities of Capitol City Bank & Trust Company ("CCBT") of Atlanta, Georgia, which was acquired on February 13, 2015. For up to one year following the closing date of the CCBT acquisition, fair values are subject to refinement, which could positively or negatively affect the acquisition gain. The balances from the CCBT acquisition at March 31, 2015 consisted of \$147.0 million of loans and leases and \$171.6 million of deposits.

On October 1, 2014, BancShares completed its acquisition of First Citizens Bancorporation, Inc. ("Bancorporation") into BancShares. The acquisition added \$2.01 billion of investment securities, \$4.49 billion of loans and leases, and \$7.17 billion of deposits as of the acquisition date. When comparing net income for the first quarter of 2015 to the same period of 2014, the \$41.3 million increase was primarily driven by the CCBT acquisition gain of \$37.6 million referenced above and the impact of the Bancorporation merger. The impact of the acquisitions are reflected in BancShares' financial results from the respective acquisition dates.

BancShares' consolidated net income during the first quarter of 2015 equaled \$63.8 million, or \$5.31 per share, compared to \$62.9 million, or \$5.24 per share in the fourth quarter of 2014 and compared to \$22.5 million, or \$2.34 per share in the first quarter of 2014. The annualized returns on average assets and equity amounted to 0.85 percent and 9.50 percent, respectively, during the first quarter of 2015, compared to 0.82 percent and 9.20 percent during the fourth quarter of 2014, and 0.42 percent and 4.36 percent during the first quarter of 2014. Net interest margin for the first quarter of 2015 was 3.18 percent, compared to 3.09 percent for the fourth quarter of 2014 and 3.26 percent for the first quarter of the prior year.

Key drivers of financial performance for the first quarter of 2015 include:

• BancShares recorded an acquisition gain of \$37.6 million recognized in connection with an FDIC-assisted transaction involving certain assets and liabilities of Capitol City Bank & Trust Company ("CCBT") of Atlanta, Georgia.

• Loan growth continued during the first quarter of 2015, as total loans increased \$322.3 million from December 31, 2014, reflecting \$147.0 million of loans added from the CCBT acquisition and originated portfolio growth of \$261.4 million.

• Excluding the CCBT contribution, total purchased-credit impaired ("PCI") loans continue to decline, down \$86.1 million, due to payoffs and resolution of problem assets.

• The yield on the investment portfolio continues to improve, while deposit funding costs remain at historical lows.

• BancShares implemented Basel III guidelines effective January 1, 2015. BancShares remained well capitalized with a leverage capital ratio of 8.89 percent, Tier 1 risk-based capital ratio of 12.91 percent, common equity Tier 1 ratio of

12.76 and total risk-based capital ratio of 14.40 percent at March 31, 2015 under Basel III.

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Selected Quarterly Data

|  | 2015<br>First<br>Quarter | 2014<br>Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter | First<br>Quarter |   |
|--|--------------------------|---------------------------|------------------|-------------------|------------------|---|
| (Dollars in thousands, except share data)                              |                          |                           |                  |                   |                  |   |
| <b>SUMMARY OF OPERATIONS</b>   |                          |                           |                  |                   |                  |   |
| Interest income  | \$231,510                | \$232,122                 | \$177,621        | \$177,311         | \$173,394        |   |
| Interest expense   | 11,345                   | 14,876                    | 11,399           | 11,613            | 12,463           |   |
| Net interest income  | 220,165                  | 217,246                   | 166,222          | 165,698           | 160,931          |   |
| Provision (credit) for loan and lease losses                           | 5,792                    | 8,305                     | 1,537            | (7,299)           | (1,903)          |   |
| Net interest income after provision (credit) for loan and lease losses | 214,373                  | 208,941                   | 164,685          | 172,997           | 162,834          |   |
| Gains on acquisitions  | 37,555                   | —                         | —                | —                 | —                |   |
| Noninterest income <sup>(1)</sup>                                      | 107,823                  | 132,924                   | 78,599           | 66,589            | 62,314           |   |
| Noninterest expense  | 258,260                  | 254,429                   | 201,810          | 199,020           | 191,030          |   |
| Income before income taxes <sup>(1)</sup>                              | 101,491                  | 87,436                    | 41,474           | 40,566            | 34,118           |   |
| Income taxes <sup>(1)</sup>  | 37,675                   | 24,540                    | 14,973           | 13,880            | 11,639           |   |
| Net income <sup>(1)</sup>  | \$63,816                 | \$62,896                  | \$26,501         | \$26,686          | \$22,479         |   |
| Net interest income, taxable equivalent                                | \$221,452                | \$218,436                 | \$167,150        | \$166,570         | \$161,694        |   |
| <b>PER SHARE DATA</b>  |                          |                           |                  |                   |                  |   |
| Net income <sup>(1)</sup>  | \$5.31                   | \$5.24                    | \$2.76           | \$2.77            | \$2.34           |   |
| Cash dividends   | 0.30                     | 0.30                      | 0.30             | 0.30              | 0.30             |   |
| Market price at period end (Class A)                                   | 259.69                   | 252.79                    | 216.63           | 245.00            | 240.75           |   |
| Book value at period end <sup>(1)</sup>                                | 230.25                   | 223.77                    | 224.75           | 222.91            | 218.29           |   |
| <b>SELECTED PERIOD AVERAGE BALANCES</b>                                |                          |                           |                  |                   |                  |   |
| Total assets <sup>(1)</sup>  | \$30,411,074             | \$30,376,207              | \$22,092,940     | \$22,017,501      | \$21,867,243     |   |
| Investment securities  | 6,889,752                | 7,110,799                 | 5,616,730        | 5,629,467         | 5,606,723        |   |
| Loans and leases (PCI and non-PCI)                                     | 18,920,236               | 18,538,553                | 13,670,217       | 13,566,612        | 13,459,945       |   |
| Interest-earning assets  | 28,230,131               | 28,064,279                | 20,351,369       | 20,304,777        | 20,139,131       |   |
| Deposits   | 25,833,068               | 25,851,672                | 18,506,778       | 18,561,927        | 18,492,310       |   |
| Long-term obligations  | 460,713                  | 404,363                   | 313,695          | 398,615           | 500,805          |   |
| Interest-bearing liabilities   | 19,171,958               | 19,011,554                | 13,836,025       | 14,020,480        | 14,189,227       |   |
| Shareholders' equity <sup>(1)</sup>                                    | \$2,723,884              | \$2,712,905               | \$2,150,119      | \$2,120,275       | \$2,089,457      |   |
| Shares outstanding   | 12,010,405               | 12,010,405                | 9,618,941        | 9,618,941         | 9,618,941        |   |
| <b>SELECTED PERIOD-END BALANCES</b>                                    |                          |                           |                  |                   |                  |   |
| Total assets <sup>(1)</sup>  | \$30,853,649             | \$30,075,113              | \$21,937,665     | \$22,057,876      | \$22,149,897     |   |
| Investment securities  | 7,045,550                | 7,172,435                 | 5,648,701        | 5,538,859         | 5,677,019        |   |
| Loans and leases:  |                          |                           |                  |                   |                  |   |
| PCI  | 1,247,343                | 1,186,498                 | 996,280          | 1,109,933         | 1,270,818        |   |
| Non-PCI  | 17,844,414               | 17,582,967                | 12,806,511       | 12,415,023        | 12,200,226       |   |
| Deposits   | 26,300,830               | 25,678,577                | 18,406,941       | 18,556,758        | 18,763,545       |   |
| Long-term obligations  | 468,180                  | 351,320                   | 313,768          | 314,529           | 440,300          |   |
| Shareholders' equity <sup>(1)</sup>                                    | \$2,765,377              | \$2,687,594               | \$2,161,881      | \$2,144,181       | \$2,099,730      |   |
| Shares outstanding   | 12,010,405               | 12,010,405                | 9,618,941        | 9,618,941         | 9,618,941        |   |
| <b>SELECTED RATIOS AND OTHER DATA</b>                                  |                          |                           |                  |                   |                  |   |
|  | 0.85                     | %0.82                     | %0.48            | %0.49             | %0.42            | % |

|   |       |       |       |       |       |
|---|-------|-------|-------|-------|-------|
| Rate of return on average assets (annualized) <sup>(1)</sup>                        |       |       |       |       |       |
| Rate of return on average shareholders' equity (annualized) <sup>(1)</sup>          | 9.50  | 9.20  | 4.89  | 5.05  | 4.36  |
| Net yield on interest-earning assets (taxable equivalent)                           | 3.18  | 3.09  | 3.26  | 3.29  | 3.26  |
| Allowance for loan and lease losses to total loans and leases:                      |       |       |       |       |       |
| PCI   | 1.41  | 1.82  | 2.59  | 2.64  | 3.54  |
| Non-PCI   | 1.05  | 1.04  | 1.37  | 1.43  | 1.46  |
| Nonperforming assets to total loans and leases and other real estate at period end: |       |       |       |       |       |
| Covered   | 8.42  | 9.84  | 7.96  | 8.93  | 7.91  |
| Noncovered  | 0.77  | 0.66  | 0.58  | 0.58  | 0.66  |
| Total   | 0.95  | 0.91  | 1.13  | 1.29  | 1.37  |
| Tier 1 risk-based capital ratio <sup>(1)</sup>                                      | 12.91 | 13.61 | 14.23 | 14.58 | 14.53 |
| Tier 1 common equity ratio  | 12.76 | N/A   | N/A   | N/A   | N/A   |
| Total risk-based capital ratio <sup>(1)</sup>                                       | 14.40 | 14.69 | 15.57 | 15.93 | 16.02 |
| Leverage capital ratio <sup>(1)</sup>   | 8.89  | 8.91  | 9.77  | 9.69  | 9.63  |
| Dividend payout ratio <sup>(1)</sup>  | 5.65  | 5.73  | 10.87 | 10.83 | 12.82 |
| Average loans and leases to average deposits  | 73.24 | 71.71 | 73.87 | 73.09 | 72.79 |

<sup>(1)</sup> Amounts for 2014 periods have been updated to reflect the fourth quarter 2014 adoption of Accounting Standard Update (ASU) 2014-01 related to investments in qualified affordable housing projects.

Table of Contents**BUSINESS COMBINATIONS****Capitol City Bank & Trust Company**

In February 2015, FCB entered into an agreement with the FDIC to purchase certain assets and assume certain liabilities of Capitol City Bank & Trust Company of Atlanta, Georgia ("CCBT"). The transaction allowed FCB to expand its presence in Georgia as CCBT operated eight branches in Atlanta, Stone Mountain, Albany, Augusta and Savannah. This is an FDIC-assisted transaction, however, it has no loss share agreements.

The CCBT transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at their estimated fair values on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition as additional information regarding closing date fair values becomes available.

The following table provides the identifiable assets acquired and liabilities assumed at their estimated fair values as of the acquisition date.

Table 2

**Capitol City Bank & Trust Company**

(Dollars in thousands)

As recorded by FCB

|                                       |           |   |
|---------------------------------------|-----------|---|
| Assets                                |           |   |
| Cash and cash equivalents             | \$ 19,622 |   |
| Investment securities                 | 35,413    |   |
| Loans                                 | 149,294   |   |
| Intangible assets                     | 500       |   |
| Other assets                          | 1,731     |   |
| Total assets acquired                 | 206,560   |   |
| Liabilities                           |           |   |
| Deposits                              | 266,352   |   |
| Short-term borrowings                 | 5,501     |   |
| Other liabilities                     | 667       |   |
| Total liabilities assumed             | 272,520   |   |
| Fair value of net liabilities assumed | (65,960   | ) |
| Cash received from FDIC               | 103,515   |   |
| Gain on acquisition of CCBT           | \$ 37,555 |   |

Merger-related expenses of \$213 thousand were recorded in the Consolidated Statement of Income for the first quarter of 2015. Loan related interest income generated from the CCBT was approximately \$1.3 million since the acquisition date.

All loans resulting from the CCBT transaction were recognized upon acquisition date with a discount attributable, at least in part, to credit quality, and are therefore accounted for as PCI loans.

First Citizens Bancorporation, Inc and First Citizens Bank and Trust Company, Inc.

On October 1, 2014, BancShares completed the merger of Bancorporation with and into BancShares pursuant to an Agreement and Plan of Merger dated June 10, 2014, as amended on July 29, 2014. First Citizens Bank and Trust Company, Inc. merged with and into FCB on January 1, 2015.

The Bancorporation transaction was accounted for under the acquisition method of accounting and, accordingly, assets acquired and liabilities assumed were recorded at estimated fair value on the acquisition date. Fair values are preliminary and subject to refinement for up to one year after the closing date of the acquisition. Assets acquired, excluding goodwill, totaled \$8.28 billion, including \$4.49 billion in loans and leases, \$2.01 billion of investment securities available for sale, \$1.28 billion in cash and overnight investments, and \$109.4 million of identifiable intangible assets. Liabilities assumed were \$7.66 billion, including \$7.17 billion of deposits. Goodwill of \$4.2 million was recorded as result of the excess purchase price over the estimated fair value of the net assets acquired.

BancShares incurred merger-related expenses of \$2.8 million and \$210 thousand for the three months ended March 31, 2015 and 2014, respectively. Total merger-related costs for the Bancorporation transaction are estimated to be between \$28.0 million and \$32.0 million.



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FDIC-Assisted Transactions with Loss Share Agreements

We participated in six FDIC-assisted transactions that included loss share agreements between 2009 and 2011 that provided significant growth opportunities and continue to provide significant contributions to our results of operations. These transactions allowed us to increase our presence in existing markets and to expand our banking presence to adjacent markets. Also, as a result of the merger with Bancorporation, BancShares assumed three additional FDIC loss share agreements. The loss share agreements protect us from a substantial portion of the credit and asset quality risk we would otherwise incur.

Generally, losses on single family residential loans are covered for ten years. All other loans are generally covered for five years. The loss share protection expired for non-single family residential loans acquired from Temecula Valley Bank, Venture Bank and Georgian Bank in 2014. At the beginning of the second quarter of 2015, the loss share protection will expire for non-single family residential loans acquired from Sun American Bank (SAB) and all loans acquired from First Regional Bank (FRB). The loan balances at March 31, 2015 for the expiring agreements from SAB and FRB were \$43.2 million and \$53.9 million, respectively. The loss share protection for non-single family residential loans, with a balance of \$8.4 million at March 31, 2015, will expire at the beginning of the fourth quarter of 2015 for Williamsburg First National Bank. Protection for all other covered assets extends beyond December 31, 2015. We will process all necessary filings in accordance with the agreements before expiration to collect the earned loss share receivables. Going forward, we will continue to manage these loans and loan relationships in accordance with our standard credit administration policies and procedures.

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Table 3

## Consolidated Average Taxable-Equivalent Balance Sheets

For the three months ended

|                                     | March 31, 2015     |                                |                | December 31, 2014  |                                |                | March 31, 2014     |                                |                |
|-------------------------------------|--------------------|--------------------------------|----------------|--------------------|--------------------------------|----------------|--------------------|--------------------------------|----------------|
|                                     | Average<br>Balance | Interest<br>Income/<br>Expense | Yield/<br>Rate | Average<br>Balance | Interest<br>Income/<br>Expense | Yield/<br>Rate | Average<br>Balance | Interest<br>Income/<br>Expense | Yield/<br>Rate |
| (Dollars in thousands)              |                    |                                |                |                    |                                |                |                    |                                |                |
| <b>Assets</b>                       |                    |                                |                |                    |                                |                |                    |                                |                |
| Loans and leases                    | \$18,920,236       | \$211,885                      | 4.54 %         | \$18,538,553       | \$212,058                      | 4.54 %         | \$13,459,945       | \$161,636                      | 4.87 %         |
| <b>Investment securities:</b>       |                    |                                |                |                    |                                |                |                    |                                |                |
| U. S. Treasury                      | 2,355,234          | 4,593                          | 0.79           | 2,683,820          | 5,405                          | 0.80           | 778,145            | 1,085                          | 0.57           |
| Government agency                   | 938,356            | 1,708                          | 0.73           | 1,012,044          | 901                            | 0.36           | 2,279,973          | 2,962                          | 0.52           |
| Mortgage-backed securities          | 3,592,499          | 13,220                         | 1.47           | 3,411,011          | 13,122                         | 1.54           | 2,525,288          | 7,763                          | 1.23           |
| State, county and municipal         | 3,663              | 53                             | 5.77           | 621                | 12                             | 7.73           | 186                | 3                              | 6.45           |
| Other                               | —                  | —                              | —              | 3,303              | 126                            | 15.13          | 23,131             | 96                             | 1.68           |
| Total investment securities         | 6,889,752          | 19,574                         | 1.14           | 7,110,799          | 19,566                         | 1.10           | 5,606,723          | 11,909                         | 0.85           |
| Overnight investments               | 2,420,143          | 1,338                          | 0.22           | 2,414,927          | 1,689                          | 0.28           | 1,072,463          | 612                            | 0.23           |
| Total interest-earning assets       | 28,230,131         | \$232,797                      | 3.34 %         | 28,064,279         | \$233,313                      | 3.30 %         | 20,139,131         | \$174,157                      | 3.50 %         |
| Cash and due from banks             | 463,784            |                                |                | 562,240            |                                |                | 478,044            |                                |                |
| Premises and equipment              | 1,123,323          |                                |                | 1,129,128          |                                |                | 877,414            |                                |                |
| FDIC loss share receivable          | 28,430             |                                |                | 45,980             |                                |                | 87,550             |                                |                |
| Allowance for loan and lease losses | (203,389 )         |                                |                | (198,915 )         |                                |                | (225,139 )         |                                |                |
| Other real estate owned             | 91,729             |                                |                | 104,095            |                                |                | 90,900             |                                |                |
| Other assets <sup>(1)</sup>         | 677,066            |                                |                | 669,400            |                                |                | 419,343            |                                |                |
| Total assets <sup>(1)</sup>         | \$30,411,074       |                                |                | \$30,376,207       |                                |                | \$21,867,243       |                                |                |
| <b>Liabilities</b>                  |                    |                                |                |                    |                                |                |                    |                                |                |
| <b>Interest-bearing deposits:</b>   |                    |                                |                |                    |                                |                |                    |                                |                |
| Checking with interest              | \$4,608,049        | \$415                          | 0.04 %         | \$4,332,424        | \$379                          | 0.03 %         | \$2,494,679        | \$153                          | 0.02 %         |
| Savings                             | 1,765,540          | 92                             | 0.02           | 1,206,860          | 91                             | 0.03           | 1,180,244          | 291                            | 0.10           |
| Money market accounts               | 7,821,438          | 1,641                          | 0.09           | 8,332,418          | 1,721                          | 0.08           | 6,355,681          | 1,888                          | 0.12           |

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|  |              |           |        |              |           |        |              |           |        |
|--|--------------|-----------|--------|--------------|-----------|--------|--------------|-----------|--------|
| Time deposits  | 3,515,525    | 3,481     | 0.40   | 3,649,803    | 4,062     | 0.44   | 3,113,965    | 4,493     | 0.59   |
| Total interest-bearing deposits                              | 17,710,552   | 5,629     | 0.13   | 17,521,505   | 6,253     | 0.14   | 13,144,569   | 6,825     | 0.21   |
| Repurchase agreements  | 305,918      | 121       | 0.16   | 328,470      | 139       | 0.17   | 97,514       | 75        | 0.31   |
| Other short-term borrowings                                  | 694,775      | 1,813     | 1.05   | 757,216      | 4,209     | 2.18   | 446,339      | 510       | 0.46   |
| Long-term obligations  | 460,713      | 3,782     | 3.28   | 404,363      | 4,276     | 4.23   | 500,805      | 5,053     | 4.04   |
| Total interest-bearing liabilities                           | 19,171,958   | \$11,345  | 0.24 % | 19,011,554   | \$14,877  | 0.31 % | 14,189,227   | \$12,463  | 0.35 % |
| Demand deposits  | 8,122,516    |           |        | 8,330,167    |           |        | 5,347,741    |           |        |
| Other liabilities  | 392,716      |           |        | 321,581      |           |        | 240,818      |           |        |
| Shareholders' equity <sup>(1)</sup>                          | 2,723,884    |           |        | 2,712,905    |           |        | 2,089,457    |           |        |
| Total liabilities and shareholders' equity <sup>(1)</sup>    | \$30,411,074 |           |        | \$30,376,207 |           |        | \$21,867,243 |           |        |
| Interest rate spread   |              |           | 3.10 % |              |           | 2.99 % |              |           | 3.15 % |
| Net interest income and net yield on interest-earning assets |              | \$221,452 | 3.18 % |              | \$218,436 | 3.09 % |              | \$161,694 | 3.26 % |

<sup>(1)</sup> Amounts for the first quarter 2014 have been updated to reflect the fourth quarter 2014 adoption of Accounting Standard Update (ASU) 2014-01 related to investments in qualified affordable housing projects.

Loans and leases include PCI loans, non-PCI loans, nonaccrual loans and loans held for sale. Yields related to loans, leases and securities exempt from both federal and state income taxes, federal income taxes only, or state income taxes only are stated on a taxable-equivalent basis assuming statutory federal income tax rates of 35.0 percent for each period and state income tax rates of 6.0 percent, 6.2 percent and 6.2 percent for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. The taxable-equivalent adjustment was \$1,287, \$1,190 and \$763 for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. The rate/volume variance is allocated equally between the changes in volume and rate.

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Table 4  
Changes in Consolidated Taxable Equivalent Net Interest Income

| (Dollars in thousands)             | Three months ended March 31, 2015 and 2014 |            |              |
|------------------------------------|--|------------|--------------|
|                                    | Change due to:                             |            |              |
|                                    | Volume                                     | Yield/Rate | Total Change |
| <b>Assets</b>                      |  |            |              |
| Loans and leases                   | \$63,385                                   | \$(13,136) | ) \$50,249   |
| Investment securities:             |  |            |              |
| U. S. Treasury                     | 2,651                                      | 857        | 3,508        |
| Government agency                  | (2,098)                                    | ) 844      | (1,254)      |
| Mortgage-backed securities         | 3,612                                      | 1,845      | 5,457        |
| State, county and municipal        | 53   | (3)        | ) 50         |
| Other                              | (96)                                       | ) —        | (96)         |
| Total investment securities        | 4,122                                      | 3,543      | 7,665        |
| Overnight investments              | 758  | (32)       | ) 726        |
| Total interest-earning assets      | \$68,265                                   | \$(9,625)  | ) \$58,640   |
| <b>Liabilities</b>                 |  |            |              |
| Interest-bearing deposits:         |  |            |              |
| Checking with interest             | \$122                                      | \$140      | \$262        |
| Savings                            | 89   | (288)      | ) (199)      |
| Money market accounts              | 328  | (575)      | ) (247)      |
| Time deposits                      | 516  | (1,528)    | ) (1,012)    |
| Total interest-bearing deposits    | 1,055                                      | (2,251)    | ) (1,196)    |
| Repurchase agreements              | 121  | (75)       | ) 46         |
| Other short-term borrowings        | 468  | 835        | 1,303        |
| Long-term obligations              | (362)                                      | ) (909)    | ) (1,271)    |
| Total interest-bearing liabilities | 1,282                                      | (2,400)    | ) (1,118)    |
| Change in net interest income      | \$66,983                                   | \$(7,225)  | ) \$59,758   |

Loans and leases include PCI loans, non-PCI loans, nonaccrual loans and loans held for sale.

## RESULTS OF OPERATIONS

## Net Interest Income and Margins

## First Quarter 2015

The first quarter results were relatively consistent with the fourth quarter of 2014, but show notable differences compared to the same quarter of 2014. The most significant impact on net interest income, net interest margin, and average asset yields from the prior quarters resulted from the October 1, 2014 acquisition of Bancorporation, adding \$2.01 billion of investment securities, \$4.49 billion of loans and leases, and \$7.17 billion of deposits as of the acquisition date. Other significant drivers for quarterly changes are specifically noted below.

Net interest income increased \$2.9 million, or by 1.34 percent, to \$220.2 million for the first quarter of 2015, compared to the fourth quarter of 2014. The increase was primarily due to a \$3.5 million decrease in interest expense as a result of lower borrowing costs, a reduction in deposit funding costs and the redemption of a trust preferred borrowing on December 31, 2014. Interest income decreased \$0.6 million due to less days in the current quarter than the sequential quarter, offset by recent growth in the loan portfolio. Net interest income increased \$59.2 million, or by 36.8 percent, during the first quarter of 2015, compared to the same quarter of 2014, primarily as a result of the Bancorporation merger.

PCI loan accretion income, which is included in interest income, may be accelerated in the event of unscheduled repayments and various other post-acquisition events. During the three months ended March 31, 2015, accretion



income on PCI loans equaled \$25.1 million compared to \$30.2 million during the first quarter of 2014. The decline was primarily due to the continued runoff of the PCI loan portfolio.

The taxable-equivalent net interest margin for the first quarter of 2015 was 3.18 percent, an increase of 9 basis points from 3.09 percent recorded in the fourth quarter of 2014, and a 8 basis point decrease from 3.26 percent recorded in the same quarter of 2014. The margin improvement compared to the sequential quarter was primarily due to improvement in investment yields, recent loan growth, and lower borrowing and deposit funding costs. Conversely, the margin decline compared to the first quarter of 2014 was primarily due to loan yield compression as a result of the continued PCI loan portfolio runoff, offset by

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organic loan growth and a 29 basis point improvement in the investment securities yield. The improvement in the yield on investment securities was due to higher recent investment rates. Although the PCI loan portfolio performance and runoff continue to create margin volatility, the overall impact related to prior acquisitions should continue to be less significant as that portfolio continues to decrease.

Average quarter-to-date interest earning assets increased \$165.9 million, compared to the fourth quarter of 2014, which was primarily driven by the \$381.7 million increase in average outstanding loans, offset by a \$221.0 million decrease in average investment securities. The increase in average outstanding loans from the fourth quarter of 2014 was driven by the \$147.0 million of loans at March 31, 2015 acquired through the CCBT acquisition and organic loan growth. Investment securities purchase activity slowed as a result of lower interest rates during the first half of the quarter, causing average investment securities to decline from the fourth quarter of 2014 as sales, maturities and paydowns exceeded purchases during the quarter. Average quarter-to-date interest earning assets increased by \$8.09 billion, compared to the same quarter in the prior year, primarily as a result of the Bancorporation merger.

The taxable-equivalent yield on interest-earning assets improved 4 basis points to 3.34 percent for the first quarter of 2015, compared to 3.30 percent for the fourth quarter of 2014 as a result of improvement in the investment yield and growth in loans. The taxable-equivalent yield on interest-earning assets declined 16 basis points from 3.50 percent for the same period of 2014 as the PCI portfolio yield was replaced with higher quality, lower yielding loans offset by improvement in the investment yield.

Average interest-bearing liabilities increased \$160.4 million during the first quarter of 2015 when compared to the sequential quarter, primarily due to a new FHLB borrowing of \$120.0 million, and increased \$4.98 billion from the same quarter in the prior year, primarily reflecting the impact of the Bancorporation merger. The rate on interest-bearing liabilities of 0.24 percent decreased from 0.31 percent in the fourth quarter of 2014 and 0.35 percent in first quarter of 2014 primarily due to lower borrowing costs and a reduction in deposit funding costs.

## Noninterest Income

Noninterest income is an essential component of our total revenue and is critical to our ability to sustain adequate profitability levels. The primary sources of noninterest income have traditionally consisted of cardholder services income, merchant services income, service charges on deposit accounts and revenues derived from wealth management services. Recoveries on PCI loans that have been previously charged-off are additional sources of noninterest income. BancShares records these recoveries as noninterest income rather than as an adjustment to the allowance for loan and lease losses since charge-offs on PCI loans are primarily recorded through the nonaccretable difference.

Table 5  
Noninterest Income

| (Dollars in thousands)              | Three months ended |                   |                |
|-------------------------------------|--------------------|-------------------|----------------|
|                                     | March 31, 2015     | December 31, 2014 | March 31, 2014 |
| Gain on acquisitions                | \$37,555           | \$—               | \$—            |
| Cardholder services                 | 18,401             | 18,483            | 11,832         |
| Merchant services                   | 18,880             | 19,963            | 13,521         |
| Service charges on deposit accounts | 22,058             | 23,906            | 14,440         |
| Wealth management services          | 20,880             | 19,763            | 14,880         |
| Fees from processing services       | 50                 | 143               | 4,861          |
| Securities gains (losses)           | 5,126              | 29,096            | —              |
| Other service charges and fees      | 5,455              | 5,565             | 3,944          |
| Mortgage income                     | 4,549              | 2,499             | 955            |
| Insurance commissions               | 3,297              | 3,167             | 3,287          |
| ATM income                          | 1,664              | 1,727             | 1,202          |
|                                     | (1,047             | ) (121            | ) (12,349      |

Adjustments to FDIC receivable for loss share agreements

|   |           |           |          |
|---|-----------|-----------|----------|
| Recoveries of acquired loans previously charged off | 4,336     | 3,636     | 3,469    |
| Other <sup>(1)</sup>                                | 4,174     | 5,097     | 2,272    |
| Total noninterest income <sup>(1)</sup>             | \$145,378 | \$132,924 | \$62,314 |

<sup>(1)</sup> Amounts for 2014 period have been updated to reflect the fourth quarter 2014 adoption of ASU 2014-01 related to investments in qualified affordable housing projects.

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Noninterest income for the first quarter of 2015 equaled \$145.4 million, compared to \$62.3 million in the same period of 2014. The \$83.1 million increase during 2015 was primarily driven by the impact of the Bancorporation merger, the \$37.6 million acquisition gain recognized as a result of the CCBT acquisition, \$5.1 million in gains on investment securities and a favorable \$11.3 million reduction in adjustments to the FDIC receivable resulting from lower amortization expense as three loss share agreements expired. These improvements were offset by a \$4.8 million decline in fees from processing services, as substantially all fees recorded in 2014 relate to payments received from Bancorporation.

Noninterest income increased by \$12.5 million during the first quarter of 2015, compared to the fourth quarter of 2014. The increase from the fourth quarter of 2014 was primarily driven by the \$37.6 million acquisition gain, partially offset by a \$24.0 million decrease in securities gains. The decline in investment securities gains was due to a \$29.1 million gain on Bancorporation shares of stock owned by BancShares recognized in the fourth quarter of 2014, offset by investment securities gains of \$5.1 million recognized in the first quarter of 2015.

## Noninterest Expense

The primary components of noninterest expense are salaries and related employee benefits, occupancy costs, facilities and equipment expense and software costs.

Table 6

## Noninterest Expense

| (Dollars in thousands)                | Three months ended |                   |                |
|---------------------------------------|--------------------|-------------------|----------------|
|                                       | March 31, 2015     | December 31, 2014 | March 31, 2014 |
| Salaries and wages                    | \$ 106,543         | 106,262           | \$ 79,353      |
| Employee benefits                     | 30,146             | 20,260            | 20,100         |
| Occupancy expense                     | 25,620             | 25,800            | 20,410         |
| Equipment expense                     | 23,541             | 21,963            | 18,773         |
| FDIC insurance expense                | 4,271              | 4,788             | 2,636          |
| Foreclosure-related expenses          | 2,557              | 3,581             | 5,410          |
| Merger-related expenses               | 2,997              | 5,712             | 2,453          |
| Merchant processing                   | 13,856             | 10,754            | 8,481          |
| Processing fees paid to third parties | 5,395              | 4,245             | 3,806          |
| Card processing                       | 3,813              | 3,396             | 2,597          |
| Consultant                            | 2,128              | 5,312             | 2,136          |
| Collection                            | 2,300              | 2,554             | 1,835          |
| Advertising                           | 1,913              | 4,316             | 1,096          |
| Other                                 | 33,180             | 35,486            | 21,944         |
| Total noninterest expense             | \$ 258,260         | \$ 254,429        | \$ 191,030     |

Noninterest expense increased \$67.2 million in the first quarter of 2015 to \$258.3 million, compared to \$191.0 million in the first quarter of 2014, primarily driven by the impact of the Bancorporation merger. The first quarter 2015 increase was a result of higher salaries and wages of \$27.2 million and higher employee benefits expense of \$10.0 million due to increases in employee head count, merit increases, higher incentive costs, and increases in pension and healthcare costs. Noninterest expense in the first quarter of 2015 also increased due to higher occupancy expenses of \$5.2 million, increases in equipment expense of \$4.8 million, higher merchant and card processing expenses of \$6.6 million, which are correlated with higher merchant and cardholder services income, and higher other noninterest expenses of \$11.2 million, primarily due to a \$4.3 million increase in core deposit amortization related to intangible assets recorded as a result of the Bancorporation merger. These increases were offset by lower foreclosure-related expenses of \$2.9 million due to managing fewer nonperforming assets.

Noninterest expense increased \$3.8 million in the first quarter of 2015, compared to \$254.4 million in the sequential quarter. The increase was primarily due to a \$9.9 million increase in employee benefits as a result of higher payroll

taxes, pension and healthcare costs, partially offset by a \$2.7 million decrease in merger-related expenses, a \$2.4 million decline in advertising costs and a \$1.0 million reduction in foreclosure-related expenses.

#### Income Taxes

Income tax expense totaled \$37.7 million, \$24.5 million and \$11.6 million for the first quarter of 2015, fourth quarter of 2014 and first quarter of 2014, respectively, representing effective tax rates of 37.1 percent, 28.1 percent and 34.1 percent during the respective periods. The increased effective tax rate in 2015 is primarily the result of the impact of permanent differences on

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higher pre-tax earnings. The fourth quarter 2014 effective tax rate primarily reflects the impact of the tax benefit of the Bancorporation shares of stock owned by BancShares at the date of the acquisition.

We monitor and evaluate the potential impact of current events on the estimates used to establish income tax expenses and income tax liabilities. On a periodic basis, we evaluate our income tax positions based on current tax law, positions taken by various tax auditors within the jurisdictions where BancShares is required to file income tax returns, as well as potential or pending audits or assessments by tax auditors.

**BALANCE SHEET ANALYSIS**

BancShares focuses on maintaining high asset quality, which results in a loan and lease portfolio subjected to strenuous underwriting and monitoring procedures, and corresponding tighter margins. We avoid high-risk industry concentrations, but we do maintain a concentration of owner-occupied real estate loans to borrowers in medical and medical-related fields. The credit department actively monitors all loan concentrations to ensure potential risks are identified timely and managed accordingly. Our focus on asset quality also influences the composition of our investment securities portfolio. At March 31, 2015, mortgage-backed securities represented 54.0 percent of investment securities available for sale, compared to U.S. Treasury and government agency securities, which represented 31.9 percent and 14.1 percent, respectively, of the portfolio. Investments in mortgage-backed securities primarily represent securities issued by government or government-sponsored entities. The balance of the available-for-sale portfolio includes municipal securities. Overnight investments include interest-bearing deposits at the Federal Reserve Bank and other financial institutions, and federal funds sold.

**Investment Securities**

Investment securities available for sale equaled \$7.0 billion at March 31, 2015, compared to \$7.2 billion and \$5.7 billion at December 31, 2014 and March 31, 2014, respectively. Available for sale securities are reported at their aggregate fair value, and unrealized gains and losses are included as a component of other comprehensive income, net of deferred taxes. As of March 31, 2015, investment securities available for sale had a net unrealized gain of \$33.6 million, compared to a net unrealized gain of \$8.3 million as of December 31, 2014 and a net unrealized loss of \$4.7 million as of March 31, 2014. In determining whether we had any other than temporary impairment for securities with unrealized losses we consider the amount and duration of the impairment, whether the impairment is industry-wide or specific to the financial condition of the issuer, our ability to hold the investment for recovery, adverse actions by rating agencies and deferred interest payments on debt securities. Management concluded that no other than temporary impairment existed as of March 31, 2015.

Changes in the amount of our investment securities portfolio result from balance sheet trends including loans and leases, deposits and short-term borrowings. When inflows arising from deposit and treasury services products exceed loan and lease demand, we invest excess funds in the securities portfolio. Conversely, when loan demand exceeds growth in deposits and short-term borrowings, we allow overnight investments to decline and use proceeds from maturing securities to fund loan demand.

Table 7

**Investment Securities**

| (Dollars in thousands)                    | March 31, 2015 |             | December 31, 2014 |             | March 31, 2014 |             |
|---|----------------|-------------|-------------------|-------------|----------------|-------------|
|   | Cost           | Fair value  | Cost              | Fair value  | Cost           | Fair Value  |
| Investment securities available for sale: |                |             |                   |             |                |             |
| U.S. Treasury                             | \$2,237,002    | \$2,246,966 | \$2,626,900       | \$2,629,670 | \$1,274,716    | \$1,273,221 |
| Government agency                         | 988,563        | 990,894     | 908,362           | 908,817     | 1,811,889      | 1,812,774   |
| Mortgage-backed securities                | 3,785,912      | 3,807,249   | 3,628,187         | 3,633,304   | 2,592,766      | 2,566,666   |

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|  |             |             |             |             |             |             |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
| Equity securities                              | —           | —           | —           | —           | 543         | 22,560      |
| Municipal securities                           | —           | —           | 125         | 126         | 186         | 186         |
| Other  | —           | —           | —           | —           | 870         | 830         |
| Total investment securities available for sale | 7,011,477   | 7,045,109   | 7,163,574   | 7,171,917   | 5,680,970   | 5,676,237   |
| Investment securities held to maturity:        |             |             |             |             |             |             |
| Mortgage-backed securities                     | 441         | 459         | 518         | 544         | 782         | 835         |
| Total investment securities                    | \$7,011,918 | \$7,045,568 | \$7,164,092 | \$7,172,461 | \$5,681,752 | \$5,677,072 |

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## Loans and Leases

Loans and leases are evaluated at acquisition and where a discount is required at least in part due to credit quality, the nonrevolving loans are accounted for under the guidance in ASC Topic 310-30, Loans and Debt Securities Acquired with

Deteriorated Credit Quality. Loans for which it is probable at acquisition that all required payments will not be collected in accordance with contractual terms are considered PCI loans. PCI loans and leases are recorded at fair value at the date of acquisition. No allowance for loan and lease losses is recorded on the acquisition date as the fair value of the acquired assets

incorporates assumptions regarding credit risk. An allowance is recorded if there is additional credit deterioration after the acquisition date. Conversely, Non-PCI loans include originated commercial, originated noncommercial, purchased revolving,

and purchased non-impaired loans, or loans that do not have a discount, due at least in part, to credit quality at the time of

acquisition. All loans acquired in the CCBT acquisition are accounted for as PCI loans.

We report our PCI and non-PCI loan portfolios separately, and each portfolio is further divided into commercial and non-commercial based on the type of borrower, purpose, collateral, and/or our underlying credit management processes. Additionally, loans are assigned to loan classes, which further disaggregate loans based upon common risk characteristics, such as commercial and industrial or residential mortgage. See Note D to the Consolidated Financial Statements, "Loans and Leases," for definitions of each loan class.

## Table 8

## Loans and Leases

(Dollars in thousands)

Non-PCI loans and leases:

Commercial:

|                                   | March 31, 2015 | December 31, 2014 | March 31, 2014 |
|-----------------------------------|----------------|-------------------|----------------|
| Construction and land development | \$608,556      | \$550,568         | \$335,271      |
| Commercial mortgage               | 7,591,745      | 7,552,948         | 6,330,843      |
| Other commercial real estate      | 262,293        | 244,875           | 177,082        |
| Commercial and industrial         | 2,072,414      | 1,988,934         | 1,175,543      |
| Lease financing                   | 603,737        | 571,916           | 394,268        |
| Other                             | 354,713        | 353,833           | 179,725        |
| Total commercial loans            | 11,493,458     | 11,263,074        | 8,592,732      |

Noncommercial:

|                                   |            |            |            |
|-----------------------------------|------------|------------|------------|
| Residential mortgage              | 2,524,549  | 2,520,542  | 1,030,032  |
| Revolving mortgage                | 2,528,257  | 2,561,800  | 2,091,000  |
| Construction and land development | 170,208    | 120,097    | 119,049    |
| Consumer                          | 1,127,942  | 1,117,454  | 367,413    |
| Total noncommercial loans         | 6,350,956  | 6,319,893  | 3,607,494  |
| Total non-PCI loans and leases    | 17,844,414 | 17,582,967 | 12,200,226 |

PCI loans:

Commercial:

|                                   |          |          |           |
|-----------------------------------|----------|----------|-----------|
| Construction and land development | \$70,049 | \$78,079 | \$106,670 |
| Commercial mortgage               | 653,846  | 577,518  | 728,872   |
| Other commercial real estate      | 40,841   | 40,193   | 47,826    |
| Commercial and industrial         | 24,134   | 27,254   | 38,838    |
| Other                             | 2,886    | 3,079    | 870       |
| Total commercial loans            | 791,756  | 726,123  | 923,076   |

Noncommercial:

|                      |         |         |         |
|----------------------|---------|---------|---------|
| Residential mortgage | 380,490 | 382,340 | 291,254 |
| Revolving mortgage   | 70,363  | 74,109  | 25,776  |



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|                                   |              |              |              |
|-----------------------------------|--------------|--------------|--------------|
| Construction and land development | 874          | 912          | 28,151       |
| Consumer                          | 3,860        | 3,014        | 2,561        |
| Total noncommercial loans         | 455,587      | 460,375      | 347,742      |
| Total PCI loans                   | 1,247,343    | 1,186,498    | 1,270,818    |
| Total loans and leases            | \$19,091,757 | \$18,769,465 | \$13,471,044 |

Loans for the first quarter of 2015 totaled \$19.1 billion, an increase of \$322.3 million, or 1.7 percent, compared to the fourth quarter of 2014. Non-PCI loans increased by \$261.4 million, or 1.5 percent, compared to the fourth quarter of 2014, as a result of commercial loan growth. PCI loans increased by \$60.8 million, or 5.1 percent, compared to the fourth quarter of 2014 due to

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loans of \$147.0 million resulting from the CCBT acquisition, offset by the continuing reduction in the PCI loan portfolio due to payoffs and resolution of problem assets.

Non-PCI loans increased by \$5.64 billion, compared to the first quarter of 2014, primarily reflecting originated loan growth and the Bancorporation contribution of \$4.49 billion in loans at fair value as of the acquisition date. PCI loans decreased by \$23.5 million from the first quarter of 2014, due to the continued reduction in the PCI loan portfolio as aligned with original forecasts, offset by additional PCI loans acquired through the Bancorporation and CCBT acquisitions.

While the current economic conditions continue to suppress loan demand, we believe the 2015 growth to date points to general improvement in consumer and business confidence, and we expect originated loan growth to continue for the remainder of 2015.

Allowance for Loan and Lease Losses ("ALLL")

The ALLL totaled \$205.6 million at March 31, 2015, representing an increase of \$1.1 million since December 31, 2014 and a decrease of \$17.4 million since March 31, 2014. The ALLL as a percentage of total loans at March 31, 2015 was 1.08 percent, compared to 1.09 percent and 1.65 percent at December 31, 2014 and March 31, 2014, respectively. At March 31, 2015, the ALLL allocated to non-PCI loans totaled \$187.9 million, or 1.05 percent of non-PCI loans and leases, compared to \$182.8 million, or 1.04 percent, and \$177.9 million, or 1.46 percent, at December 31, 2014 and March 31, 2014, respectively. An additional ALLL of \$17.6 million relates to PCI loans at March 31, 2015, compared to \$21.6 million at December 31, 2014 and \$45.0 million at March 31, 2014.

Management considers the ALLL adequate to absorb estimated inherent losses that relate to loans and leases outstanding at March 31, 2015, although future adjustments may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the ALLL. Such agencies may require adjustments to the ALLL based on information available to them at the time of their examination.

BancShares recorded a \$5.8 million net provision expense for loan and lease losses during the first quarter of 2015, compared to a net provision expense of \$8.3 million and net provision credit of \$1.9 million in the fourth quarter of 2014 and first quarter of 2014, respectively. PCI loan net provision credit totaled \$2.9 million during the first quarter of 2015, compared to a net credit of \$2.6 million and \$2.3 million for the fourth quarter of 2014 and first quarter of 2014, respectively. The change from both periods was primarily the result of reversals of prior impairment due to accelerated payments and credit quality improvement. Non-PCI loan provision expense totaled \$8.7 million during the first quarter of 2015, compared to \$370 thousand during the same period of 2014, primarily the result of commercial loan growth. Non-PCI loan provision expense decreased \$2.3 million from \$10.9 million in the fourth quarter of 2014, reflecting continued credit quality improvement during the first quarter of 2015.

Net charge-offs for non-PCI loans totaled \$3.6 million during the first quarter of 2015, compared to \$2.3 million during the same period of 2014 and \$3.2 million during the fourth quarter of 2014. On an annualized basis, net charge-offs as a percentage of average non-PCI loans and leases during the first quarter of 2015 remained consistent at 0.08 percent when compared to the same period of 2014, and increased from 0.07 percent during the fourth quarter of 2014. Net charge-offs on PCI loans declined \$5.1 million to \$1.1 million in the first quarter of 2015 when compared to the first quarter of 2014, primarily as a result of significant balance reductions noted in the commercial mortgage and commercial and industrial loan classes as a result of pay-downs and problem loan resolutions. Net charge-offs on PCI loans declined \$403 thousand when compared to the fourth quarter of 2014.

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Table 9

## Allowance for Loan and Lease Losses

|   | 2015        |   | 2014        |             |             |             |         |
|---|-------------|---|-------------|-------------|-------------|-------------|---------|
| (Dollars in thousands)                                    | First       |   | Fourth      | Third       | Second      | First       |         |
|   | Quarter     |   | Quarter     | Quarter     | Quarter     | Quarter     |         |
| ALLL at beginning of period                               | \$204,466   |   | \$200,905   | \$206,246   | \$222,942   | \$233,394   |         |
| Provision (credit) for loan and lease losses:             |             |   |             |             |             |             |         |
| PCI loans   | (2,864      | ) | (2,622      | )           | (197        | )           | (9,529  |
| Non-PCI loans   | 8,656       |   | 10,927      | 1,734       | 2,230       | 370         | )       |
| Net charge-offs of loans and leases:                      |             |   |             |             |             |             |         |
| Charge-offs   | (7,176      | ) | (7,469      | )           | (8,721      | )           | (10,904 |
| Recoveries  | 2,471       |   | 2,725       | 1,843       | 1,507       | 2,127       | )       |
| Net charge-offs of loans and leases                       | (4,705      | ) | (4,744      | )           | (6,878      | )           | (9,397  |
| ALLL at end of period                                     | \$205,553   |   | \$204,466   | \$200,905   | \$206,246   | \$222,942   | )       |
| ALLL at end of period allocated to loans and leases:      |             |   |             |             |             |             |         |
| PCI   | \$17,619    |   | \$21,629    | \$25,800    | \$29,331    | \$44,993    |         |
| Non-PCI   | 187,934     |   | 182,837     | 175,105     | 176,915     | 177,949     |         |
| ALLL at end of period                                     | \$205,553   |   | \$204,466   | \$200,905   | \$206,246   | \$222,942   |         |
| Net charge-offs of loans and leases:                      |             |   |             |             |             |             |         |
| PCI   | \$1,146     |   | \$1,549     | \$3,334     | \$6,133     | \$6,254     |         |
| Non-PCI   | 3,559       |   | 3,195       | 3,544       | 3,264       | 2,295       |         |
| Total net charge-offs                                     | \$4,705     |   | \$4,744     | \$6,878     | \$9,397     | \$8,549     |         |
| Reserve for unfunded commitments                          | \$404       |   | \$333       | \$328       | \$380       | \$324       |         |
| Average loans and leases:                                 |             |   |             |             |             |             |         |
| PCI   | \$1,198,692 |   | \$1,244,910 | \$1,005,045 | \$1,183,464 | \$1,282,816 |         |
| Non-PCI   | 17,721,544  |   | 17,293,643  | 12,665,172  | 12,383,148  | 12,177,129  |         |
| Loans and leases at period-end:                           |             |   |             |             |             |             |         |
| PCI   | 1,247,343   |   | 1,186,498   | 996,280     | 1,109,933   | 1,270,818   |         |
| Non-PCI   | 17,844,414  |   | 17,582,967  | 12,806,511  | 12,415,023  | 12,200,226  |         |
| Ratios  |             |   |             |             |             |             |         |
| Net charge-offs (annualized) to average loans and leases: |             |   |             |             |             |             |         |
| PCI   | 0.39        | % | 0.49        | %           | 1.32        | %           | 2.08    |
| Non-PCI   | 0.08        |   | 0.07        |             | 0.11        |             | 0.11    |
| Total   | 0.10        |   | 0.10        |             | 0.20        |             | 0.28    |
| ALLL to total loans and leases:                           |             |   |             |             |             |             |         |
| PCI   | 1.41        |   | 1.82        |             | 2.59        |             | 2.64    |
| Non-PCI   | 1.05        |   | 1.04        |             | 1.37        |             | 1.43    |
| Total   | 1.08        |   | 1.09        |             | 1.46        |             | 1.52    |

## Asset Quality

Asset quality continues to be strong due to prudent underwriting standards and management of nonperforming assets. Nonperforming assets include nonaccrual loans and leases and OREO resulting from both PCI and non-PCI loans. As of March 31, 2015, BancShares' nonperforming assets amounted to \$183.0 million, an increase of \$12.1 million from \$170.9 million at December 31, 2014, primarily related to a \$3.8 million loan acquired in the Bancorporation merger and certain residential and revolving mortgage loans moving to nonaccrual status from past due as a result of recent system enhancements. Compared to the same quarter a year ago, nonperforming assets are down \$2.5 million from \$185.4 million at March 31, 2014. Nonperforming assets as a percentage of total loans and leases plus OREO amounted to 0.95 percent, compared to 0.91 percent and 1.37 percent at December 31, 2014 and March 31, 2014,

respectively. Of the \$183.0 million in nonperforming assets at March 31, 2015, \$38.7 million related to loans and OREO covered by loss share agreements and \$144.2 million relates to noncovered loans and OREO. Covered nonperforming assets at March 31, 2015 decreased \$55.2 million, or 58.77 percent, when compared to March 31, 2014. Covered nonperforming assets represent 8.42 percent of covered loans and OREO, compared to 9.84 percent and 9.34 percent as of December 31, 2014 and March 31, 2014, respectively. Noncovered nonperforming assets represented 0.77 percent of covered loans and leases plus OREO as of March 31, 2015, in comparison to 0.66 percent and 0.73 percent as of December 31, 2014 and March 31, 2014, respectively.

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Table 10

## Nonperforming Assets

| (Dollars in thousands)   | 2015<br>First<br>Quarter | 2014<br>Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter | First<br>Quarter |   |
|--|--------------------------|---------------------------|------------------|-------------------|------------------|---|
| <b>Risk Elements</b>   |                          |                           |                  |                   |                  |   |
| <b>Nonaccrual loans and leases:</b>  |                          |                           |                  |                   |                  |   |
| Covered under loss share agreements  | \$21,440                 | \$27,020                  | \$30,415         | \$54,036          | \$52,108         |   |
| Not covered under loss share agreements  | 71,536                   | 50,407                    | 54,203           | 46,485            | 46,952           |   |
| <b>Other real estate:</b>  |                          |                           |                  |                   |                  |   |
| Covered  | 17,302                   | 22,982                    | 29,272           | 40,136            | 41,855           |   |
| Noncovered   | 72,690                   | 70,454                    | 43,186           | 35,151            | 44,504           |   |
| <b>Total nonperforming assets</b>  | <b>\$182,968</b>         | <b>\$170,863</b>          | <b>\$157,076</b> | <b>\$175,808</b>  | <b>\$185,419</b> |   |
| <b>Nonperforming assets:</b>   |                          |                           |                  |                   |                  |   |
| Covered  | \$38,742                 | \$50,002                  | \$59,687         | \$94,172          | \$93,963         |   |
| Noncovered   | 144,226                  | 120,861                   | 97,389           | 81,636            | 91,456           |   |
| <b>Total nonperforming assets</b>  | <b>\$182,968</b>         | <b>\$170,863</b>          | <b>\$157,076</b> | <b>\$175,808</b>  | <b>\$185,419</b> |   |
| <b>Loans and leases:</b>   |                          |                           |                  |                   |                  |   |
| Covered  | \$443,055                | \$485,308                 | \$469,038        | \$818,235         | \$964,272        |   |
| Noncovered   | 18,648,702               | 18,284,157                | 13,333,753       | 12,706,721        | 12,506,772       |   |
| <b>Accruing loans and leases 90 days or more past due</b>                                | <b>99,130</b>            | <b>115,680</b>            | <b>75,227</b>    | <b>79,532</b>     | <b>146,573</b>   |   |
| <b>Ratio of nonperforming assets to total loans, leases and other real estate owned:</b> |                          |                           |                  |                   |                  |   |
| Covered  | 8.42                     | % 9.84                    | % 11.98          | % 10.97           | % 9.34           | % |
| Noncovered   | 0.77                     | 0.66                      | 0.73             | 0.64              | 0.73             |   |
| <b>Total</b>   | <b>0.95</b>              | <b>0.91</b>               | <b>1.13</b>      | <b>1.29</b>       | <b>1.37</b>      |   |

**Troubled Debt Restructurings**

Troubled debt restructurings ("TDRs") are selectively made to provide relief to customers experiencing liquidity challenges or other circumstances that could affect their ability to meet their debt obligations. Typical modifications include short-term deferral of interest or modification of payment terms. Nonperforming TDRs are not accruing interest and are included as nonperforming assets within nonaccrual loans and leases. TDRs which are accruing at the time of restructure and continue to perform based on the restructured terms are considered performing.

At March 31, 2015, total accruing TDRs totaled \$131.5 million, a decrease of \$4.5 million and \$67.2 million, from \$136.0 million and \$198.7 million at December 31, 2014 and March 31, 2014, respectively. At March 31, 2015, total nonaccruing TDRs totaled \$25.5 million, an increase of \$10.0 million from December 31, 2014 and a decrease of \$6.8 million from March 31, 2014. The increase in nonaccruing TDRs from December 31, 2014 is primarily related to a \$3.8 million loan acquired in the Bancorporation merger and certain residential and revolving mortgage loans moving to nonaccrual status as previously disclosed.

Table 11

## Troubled Debt Restructurings

| (Dollars in thousands)     | March 31, 2015 | December 31, 2014 | March 31, 2014 |
|----------------------------|----------------|-------------------|----------------|
| <b>Accruing TDRs:</b>      |                |                   |                |
| PCI                        | \$44,582       | \$44,647          | \$105,642      |
| Non-PCI                    | 86,884         | 91,316            | 93,016         |
| <b>Total accruing TDRs</b> | <b>131,466</b> | <b>135,963</b>    | <b>198,658</b> |
| <b>Nonaccruing TDRs:</b>   |                |                   |                |
| PCI                        | 1,999          | 2,225             | 11,626         |

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|                        |           |           |           |
|------------------------|-----------|-----------|-----------|
| Non-PCI                | 23,526    | 13,291    | 20,717    |
| Total nonaccruing TDRs | 25,525    | 15,516    | 32,343    |
| All TDRs:              |           |           |           |
| PCI                    | 46,581    | 46,872    | 117,268   |
| Non-PCI                | 110,410   | 104,607   | 113,733   |
| Total TDRs             | \$156,991 | \$151,479 | \$231,001 |

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### Interest-Bearing Liabilities

Interest-bearing liabilities include interest-bearing deposits, short-term borrowings and long-term obligations. Interest-bearing liabilities totaled \$19.2 billion and \$14.2 billion at March 31, 2015 and March 31, 2014, respectively, and totaled \$18.9 billion at December 31, 2014. The \$296.4 million increase from December 31, 2014 was primarily due to \$171.6 million of interest-bearing deposits as of March 31, 2015 acquired in the CCBT acquisition and a \$116.9 million increase in long-term obligations as a result of a new Federal Home Loan Bank ("FHLB") borrowings in 2015. These increases were offset by a decrease in short-term borrowings of \$45.3 million due to maturities of FHLB borrowings during the quarter. The increase of \$5.03 billion from March 31, 2014 was primarily due to the Bancorporation merger.

### Deposits

At March 31, 2015, total deposits equaled \$26.3 billion, an increase of \$622.3 million, or 2.4 percent, when compared to the fourth quarter of 2014. The increase in the current quarter was due to \$171.6 million of deposits acquired in the CCBT acquisition, organic growth and seasonal deposit fluctuations. Deposits increased \$7.54 billion, or by 40.2 percent, when compared to March 31, 2014, primarily as a result of the Bancorporation merger coupled with recurring deposit balance fluctuations.

Due to our focus on maintaining a strong liquidity position, core deposit retention remains a key business objective. We believe that traditional bank deposit products remain an attractive option for many customers, but as economic conditions improve, we recognize that our liquidity position could be adversely affected as bank deposits are withdrawn and invested elsewhere. Our ability to fund future loan growth is dependent on our success at retaining existing deposits and generating new deposits at a reasonable cost.

### Short-Term Borrowings

At March 31, 2015, short-term borrowings totaled \$941.9 million compared to \$617.8 million and \$987.2 million at March 31, 2014 and December 31, 2014, respectively. The \$324.1 million increase from March 31, 2014 was due to \$295.7 million in short-term borrowings added as a result of the October 1, 2014 Bancorporation merger and subordinated debt and FHLB borrowings with maturities less than one year being reclassified from long-term obligations. The \$45.3 million decline from December 31, 2014 was due to maturities of FHLB borrowings during the first quarter of 2015.

### Long-Term Obligations

Long-term obligations equaled \$468.2 million at March 31, 2015, up \$27.9 million and \$116.9 million from March 31, 2014 and December 31, 2014, respectively. The increase from March 31, 2014 was primarily the result of \$124.9 million in long-term obligations added as a result of the October 1, 2014 Bancorporation merger offset by subordinated debt and FHLB borrowings with maturities less than one year being reclassified from long-term obligations. Long-term obligations increased from December 31, 2014 as a result of a new \$120.0 million FHLB borrowing in the first quarter of 2015.

At March 31, 2015 and December 31, 2014, long-term obligations included \$132.5 million and \$132.9 million, respectively, in junior subordinated debentures representing obligations to FCB/NC Capital Trust III, FCB/SC Capital Trust II, and SCB Capital Trust I, special purpose entities and grantor trusts for \$128.5 million of trust preferred securities. At March 31, 2014 long-term obligations included \$96.4 million in junior subordinated debentures representing obligations to FCB/NC Capital Trust III, a special purpose entity and grantor trust for \$93.5 million of trust preferred securities. FCB/NC Capital Trust III, FCB/SC Capital Trust II, and SCB Capital Trust I's ("the Trusts") trust preferred securities mature in 2036, 2034, and 2034, respectively, and may be redeemed at par in whole or in part at any time. FCB/SC Capital Trust II, and SCB Capital Trust I were former capital trust subsidiaries of Bancorporation. BancShares has guaranteed all obligations of the Trusts.

### Shareholders' Equity and Capital Adequacy

BancShares and FCB are required to meet minimum requirements imposed by regulatory authorities. Failure to meet certain capital requirements may result in actions by regulatory agencies that could have a material impact on our

consolidated financial statements.

In accordance with accounting principles generally accepted in the United States of America (GAAP), unrealized gains and losses on certain assets and liabilities, net of deferred taxes, are included in accumulated other comprehensive income (AOCI) within shareholder's equity. These amounts are excluded from shareholders' equity in the calculation of our capital ratios. In the aggregate, these items represented a net decrease in shareholders' equity of \$35.4 million at March 31, 2015, compared to net reductions of \$53.0 million and \$16.6 million at December 31, 2014 and March 31, 2014, respectively. The \$17.6 million increase in AOCI from December 31, 2014 reflects an increase in unrealized gains on investment securities available for sale.

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The \$18.8 million reduction in AOCI from March 31, 2014, reflects the change in the funded status of the defined benefit plan, net of an increase in unrealized gains on investment securities available for sale.

Table 12  
Analysis of Capital Adequacy

|  | March 31, 2015 <sup>(1)</sup> | December 31, 2014 | March 31, 2014 | Regulatory minimum <sup>(2)</sup> | Well-capitalized requirement <sup>(2)</sup> |   |
|--|-------------------------------|-------------------|----------------|-----------------------------------|---|---|
| <b>BancShares</b>                        |                               |                   |                |                                   |   |   |
| Risk-based capital ratios <sup>(3)</sup> |                               |                   |                |                                   |   |   |
| Tier 1 capital                           | 12.91                         | % 13.61           | % 14.53        | % 6.00                            | % 8.00                                      | % |
| Tier 1 common equity <sup>(4)</sup>      | 12.76                         | N/A               | N/A            | 4.50                              | 6.50  |   |
| Total capital                            | 14.40                         | 14.69             | 16.02          | 8.00                              | 10.00                                       |   |
| Tier 1 leverage ratio <sup>(3)</sup>     | 8.89                          | 8.91              | 9.63           | 4.00                              | 5.00  |   |
| <b>Bank</b>                              |                               |                   |                |                                   |   |   |
| Risk-based capital ratios <sup>(3)</sup> |                               |                   |                |                                   |   |   |
| Tier 1 capital                           | 12.87                         | % 13.12           | % 14.22        | % 6.00                            | % 8.00                                      | % |
| Tier 1 common equity <sup>(4)</sup>      | 12.87                         | N/A               | N/A            | 4.50                              | 6.50  |   |
| Total capital                            | 13.91                         | 14.37             | 15.66          | 8.00                              | 10.00                                       |   |
| Tier 1 leverage ratio <sup>(3)</sup>     | 8.88                          | 9.30              | 9.36           | 4.00                              | 5.00  |   |

<sup>(1)</sup> March 31, 2015 calculated under Basel III guidelines, which became effective January 1, 2015.

<sup>(2)</sup> Regulatory minimum and well-capitalized requirements are based on 2015 Basel III regulatory capital guidelines.

<sup>(3)</sup> Amounts for March 2014 period have been updated to reflect the fourth quarter 2014 adoption of Accounting Standard Update (ASU) 2014-01 related to investments for qualified affordable housing projects.

<sup>(4)</sup> Tier 1 common equity ratio requirements were established under Basel III guidelines; therefore, this ratio is not applicable for periods prior to January 1, 2015.

Bank regulatory agencies approved regulatory capital guidelines ("Basel III") aimed at strengthening existing capital requirements for banking organizations. Under the final rules, minimum requirements increase for both the quantity and quality of capital held by BancShares. The rules include a new common equity Tier 1 capital to risk-weighted assets minimum ratio of 4.50 percent, raise the minimum ratio of Tier 1 capital to risk-weighted assets from 4.00 percent to 6.00 percent, require a minimum ratio of total capital to risk-weighted assets of 8.00 percent, and require a minimum Tier 1 leverage ratio of 4.00 percent. A new capital conservation buffer, comprised of common equity Tier 1 capital, was also established above the regulatory minimum capital requirements. This capital conservation buffer will be phased in beginning January 1, 2016 at 0.625 percent of risk-weighted assets and increase each subsequent year by an additional 0.625 percent until reaching its final level of 2.50 percent on January 1, 2019. Strict eligibility criteria for regulatory capital instruments were also implemented under the final rules. The final rules also revise the definition and calculation of Tier 1 capital, total capital, and risk-weighted assets.

The phase-in period for the final rules became effective for BancShares on January 1, 2015, with full compliance of all the final rules' requirements phased in over a multi-year schedule, to be fully phased-in by January 1, 2019. As of March 31, 2015, BancShares continues to exceed minimum capital standards and FCB remains well-capitalized under the new rules.

The implementation of Basel III increased risk-weighted assets in comparison to December 31, 2014, resulting in a decrease in our Tier 1 capital ratio and total capital ratio at March 31, 2015 due to the phasing out of trust preferred capital securities from Tier 1 to Tier 2 capital. As aligned with expectations and incorporated in our capital planning process, BancShares remained well capitalized with a leverage capital ratio of 8.89 percent, Tier 1 risk-based capital

ratio of 12.91 percent, common equity Tier 1 ratio of 12.76 and total risk-based capital ratio of 14.40 percent under Basel III guidelines at March 31, 2015.

BancShares had \$32.1 million of trust preferred capital securities included in Tier 1 capital at March 31, 2015, compared to \$128.5 million at December 31, 2014. The decrease during 2015 was due to the implementation of Basel III. Effective January 1, 2015, 75 percent of our trust preferred capital securities were excluded from Tier 1 capital, with the remaining 25 percent phased out on January 1, 2016.

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RISK MANAGEMENT

Effective risk management is critical to our success. The board of directors has established a Risk Committee that provides oversight of enterprise-wide risk management. The Risk Committee is responsible for establishing risk appetite and supporting tolerances for credit, market and operational risk and ensuring that risk is managed within those tolerances, monitoring compliance with laws and regulations, reviewing the investment securities portfolio to ensure that portfolio returns are managed within market risk tolerance and monitoring our legal activity and associated risk. With guidance from and oversight by the Risk Committee, management continually refines and enhances its risk management policies and procedures to maintain effective risk management programs and processes.

Mortgage reform rules mandated by the Dodd-Frank Act became effective in January 2014, requiring lenders to make a reasonable, good faith determination of a borrower's ability to repay any consumer credit transaction secured by a dwelling and to limit prepayment penalties. Increased risks of legal challenge, private right of action and regulatory enforcement are presented by these rules. BancShares implemented the required system, process, procedural and product changes prior to the effective date of the new rules. We have also modified our underwriting standards to ensure compliance with the ability to repay requirements and have determined that we will continue to offer both qualified and non-qualified mortgage products. Historical performance and conservative underwriting of impacted loan portfolios mitigates the risks of non-compliance.

Credit risk management. Credit risk is the risk of not collecting payments pursuant to the contractual terms of loans, leases and investment securities. Loans and leases, other than acquired loans, were underwritten in accordance with our credit policies and procedures and are subject to periodic ongoing reviews. Acquired loans were recorded at fair value as of the acquisition date and are subject to periodic reviews to identify any further credit deterioration. Our independent credit review function conducts risk reviews and analyses of both acquired and originated loans to ensure compliance with credit policies and to monitor asset quality trends. The risk reviews include portfolio analysis by geographic location, industry, collateral type and product. We strive to identify potential problem loans as early as possible, to record charge-offs or write-downs as appropriate and to maintain an adequate ALLL that accounts for losses inherent in the loan and lease portfolio.

Interest rate risk management. Interest rate risk (IRR) results principally from assets and liabilities maturing or repricing at different points in time, from assets and liabilities repricing at the same point in time but in different amounts and from short-term and long-term interest rates changing in different magnitudes.

We assess our short term IRR by forecasting net interest income under various interest rate scenarios and comparing those results to forecast net interest income assuming stable rates. Rate shock scenarios represent an instantaneous and parallel shift in rates, up or down, from a base yield curve. Due to the existence of contractual floors on certain loans, competitive pressures that constrain our ability to reduce deposit interest rates and the current extraordinarily low level of interest rates, it is unlikely that the rates on most interest-earning assets and interest-bearing liabilities can decline materially from current levels. Our shock projections incorporate assumptions of likely customer migration of low rate deposit instruments to intermediate term fixed rate instruments, such as certificates of deposit, as rates rise. Various other IRR scenarios are modeled to supplement shock scenarios. This may include interest rate ramps, changes in the shape of the yield curve and changes in the relationships of FCB rates to market rates.

Table 13  
Net Interest Income Sensitivity Simulation Analysis

This table provides the annual impact on net interest income resulting from various interest rate shock scenarios as of March 31, 2015 and December 31, 2014.

Estimated increase in net interest income

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| Change in interest rate (basis point) | March 31, 2015 | December 31, 2014 |   |
|---------------------------------------|----------------|-------------------|---|
| +100                                  | 2.33           | % 2.90            | % |
| +200                                  | 1.93           | 4.10              |   |
| +300                                  | (1.99          | ) 2.40            |   |

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Table 14

## Economic Value of Equity Modeling Analysis

Long-term interest rate risk exposure is measured using the economic value of equity ("EVE") sensitivity analysis to study the impact of long-term cash flows on earnings and capital. EVE represents the difference between the sum of the present value of all asset cash flows and the sum of the present value of the liability cash flows. EVE sensitivity analysis involves discounting cash flows of balance sheet items under different interest rate scenarios. Cash flows will vary by interest rate scenario, resulting in variations in EVE. The base-case measurement and its sensitivity to shifts in the yield curve allow management to measure longer-term repricing and option risk in the balance sheet. This table presents the EVE profile as of March 31, 2015 and December 31, 2014.

| Change in interest rate (basis point) | Estimated increase (decrease) in EVE |                   |   |   |
|---------------------------------------|--------------------------------------|-------------------|---|---|
|                                       | March 31, 2015                       | December 31, 2014 |   |   |
| +100                                  | 3.98                                 | % 2.80            |   | % |
| +200                                  | 2.86                                 | 2.20              |   |   |
| +300                                  | (1.84                                | ) (0.90           | ) | ) |

We do not typically utilize interest rate swaps, floors, collars or other derivative financial instruments to attempt to hedge our overall balance sheet rate sensitivity and interest rate risk. However, we have entered into an interest rate swap to synthetically convert the variable rate on \$93.5 million of junior subordinated debentures to a fixed rate of 5.50 percent through June 2016. The interest rate swap qualifies as a hedge under GAAP. See Note M to the Consolidated Financial Statements, "Derivatives," for additional discussion of this interest rate swap.

**Liquidity risk management.** Liquidity risk is the risk that an institution will be unable to generate or obtain sufficient cash or its equivalents on a cost-effective basis to meet commitments as they fall due. The most common sources of liquidity risk arise from mismatches in the timing and value of on-balance sheet and off-balance sheet cash inflows and outflows. In general, on-balance sheet mismatches generate liquidity risk when the effective maturity of assets exceeds the effective maturity of liabilities. A commonly cited example of a balance sheet liquidity mismatch is when long-term loans (assets) are funded with short-term deposits (liabilities). Other forms of liquidity risk include market constraints on the ability to convert assets into cash at expected levels, an inability to access funding sources at sufficient levels at a reasonable cost, and changes in economic conditions or exposure to credit, market, operation, legal and reputation risks that can affect an institution's liquidity risk profile.

We utilize various limit-based measures to monitor, measure and control liquidity risk across three different types of liquidity:

- Tactical liquidity measures the risk of a negative cash flow position whereby cash outflows exceed cash inflows over a short-term horizon out to nine weeks;
- Structural liquidity measures the amount by which illiquid assets are supported by long-term funding; and
- Contingent liquidity utilizes cash flow stress testing across three crisis scenarios to determine the adequacy of our liquidity.

We aim to maintain a diverse mix of liquidity sources to support the liquidity management function, while aiming to avoid funding concentrations by diversifying our external funding with respect to maturities, counterparties and nature. At its core is a reliance on the retail deposit book, due to the generally stable balances and low cost it offers. Other primary sources of liquidity include interest-bearing deposit accounts at the Federal Reserve Bank and various other corresponding bank accounts as well as unencumbered securities. This free liquidity totaled \$4.81 billion at March 31, 2015 compared to \$4.29 billion at December 31, 2014. Another principle source of available liquidity is advances from the FHLB of Atlanta. Outstanding FHLB advances equaled \$300.3 million as of March 31, 2015, and we had sufficient collateral pledged to secure \$2.01 billion of additional borrowings. Additionally, we maintain Federal Funds lines and other borrowing facilities that totaled \$715.0 million at March 31, 2015.

CRITICAL ACCOUNTING POLICIES

There have been no significant changes in our Critical Accounting Policies as described in our 2014 Annual Report on Form 10-K.

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**FORWARD-LOOKING STATEMENTS**

Statements in this Report and exhibits relating to plans, strategies, economic performance and trends, projections of results of specific activities or investments, expectations or beliefs about future events or results and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking statements may be identified by terms such as “may,” “will,” “should,” “could,” “expects,” “plans,” “intends,” “anticipates,” “believes,” “estimates,” “predicts,” “forecasts,” “projects,” “potential” or “continue,” or similar terms or the negation of these terms, or other statements concerning opinions or judgments of BancShares’ management about future events.

Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors which include, but are not limited to, factors discussed in our Annual Report on Form 10-K and in other documents filed by us from time to time with the Securities and Exchange Commission.

Factors that could influence the accuracy of those forward-looking statements include, but are not limited to, the financial success or changing strategies of our customers, customer acceptance of our services, products and fee structure, the competitive nature of the financial services industry, our ability to compete effectively against other financial institutions in our banking markets, actions of government regulators, the level of market interest rates and our ability to manage our interest rate risk, changes in general economic conditions that affect our loan and lease portfolio, the abilities of our borrowers to repay their loans and leases, the values of real estate and other collateral, the impact of the FDIC-assisted transactions and other developments or changes in our business that we do not expect. Actual results may differ materially from those expressed in or implied by any forward-looking statements. Except to the extent required by applicable law or regulation, BancShares undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Market risk is the potential economic loss resulting from changes in market prices and interest rates. This risk can either result in diminished current fair values of financial instruments or reduced net interest income in future periods. As of March 31, 2015, BancShares’ market risk profile has not changed significantly from December 31, 2014, as discussed in the Form 10-K. Changes in fair value that result from movement in market rates cannot be predicted with any degree of certainty. Therefore, the impact that future changes in market rates will have on the fair values of financial instruments is uncertain.

**Item 4. Controls and Procedures**

BancShares’ management, with the participation of its Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of BancShares’ disclosure controls and procedures as of the end of the period covered by this Quarterly Report, in accordance with Rule 13a-15 of the Securities Exchange Act of 1934 (Exchange Act). Based upon that evaluation, as of the end of the period covered by this report, the Chief Executive Officer and the Chief Financial Officer concluded that BancShares’ disclosure controls and procedures were effective to provide reasonable assurance that it is able to record, process, summarize and report in a timely manner the information required to be disclosed in the reports it files under the Exchange Act.

No change in BancShares’ internal control over financial reporting occurred during the first quarter of 2015 that had materially affected or is reasonably likely to materially affect, BancShares’ internal control over financial reporting.

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PART II

Item 1. Legal Proceedings

BancShares and various subsidiaries have been named as defendants in various legal actions arising from our normal business activities in which damages in various amounts are claimed. Although the amount of any ultimate liability with respect to those other matters cannot be determined, in the opinion of management, any such liability will not have a material effect on BancShares' consolidated financial statements.

Additional information relating to legal proceedings is set forth in Note L of BancShares' Notes to Unaudited Consolidated Financial Statements.

Item 1A. Risk Factors

Except as discussed below, there have been no material changes from the risk factors previously disclosed in our Form 10-K for the year ended December 31, 2014.

Additional risks and uncertainties that are not currently known or that management does not currently deem to be material could also have a material adverse impact on our financial condition, the results of our operations or our business. If such risks and uncertainties were to become reality or the likelihood of those risks was to increase, the market price of our common stock could decline significantly.

Certain risks continue to receive attention from regulators and financial statement users and therefore have been included in the 10-Q.

Combining BancShares with Bancorporation may be more difficult, costly, or time-consuming than expected, and the anticipated benefits and cost savings of the merger may not be realized.

BancShares merged with Bancorporation on October 1, 2014. The success of the merger will depend, in part, on our ability to realize the anticipated benefits and cost savings from combining and integrating the businesses, and to do so in a manner that permits growth opportunities and cost savings to be realized without materially disrupting existing customer relationships or decreasing revenues due to loss of customers. The integration process in the merger could result in the loss of key employees, the disruption of ongoing business, and inconsistencies in standards, controls, procedures and policies that affect adversely the our ability to maintain relationships with customers and employees or achieve the anticipated benefits and cost savings of the merger. The loss of key employees or delays or other problems in implementing planned system conversions could adversely affect our ability to successfully conduct its business, which could have an adverse effect on our financial results and the value of its common stock. If we experience difficulties with the integration processes, the anticipated benefits of the merger may not be realized fully or at all, or may take longer to realize than expected. As with any merger of financial institutions, there also may be business disruptions that cause us to lose customers or cause customers to remove their accounts from FCB and move their business to competing financial institutions. These integration matters could have an adverse effect on us. If we are not able to achieve our business objectives in the merger, the anticipated benefits and cost savings of the merger may not be realized fully or at all or may take longer to realize than expected.

Breaches of our and our vendor's information security systems could expose us to hacking and the loss of customer information, which could damage our business reputation and expose us to significant liability

We maintain and transmit large amounts of sensitive information electronically, including personal and financial information of our customers. In addition to our own systems, we also rely on external vendors to provide certain



services and are, therefore, exposed to their information security risk. While we seek to mitigate internal and external information security risks, the volume of business conducted through electronic devices continues to grow, and our computer systems and network infrastructure, as well as the systems of external vendors and customers, present security risks including susceptibility to hacking and/or identity theft.

We are also subject to risks arising from a broad range of attacks by doing business on the Internet, which arise from both domestic and international sources and seek to obtain customer information for fraudulent purposes or, in some cases, to disrupt business activities. Information security risks could result in reputational damage and lead to a material adverse impact on our business, financial condition and financial results of operations.

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We continue to encounter technological change for which we expect to incur significant expense

The technological complexity necessary for a competitive array of financial products and services to customers continues to increase. Our future success requires that we maintain technology and associated facilities that will support our ability to meet the banking and other financial needs of our customers. In 2013, we undertook projects to modernize our systems and associated facilities, strengthen our business continuity and disaster recovery efforts, and reduce operational risk. As these projects have evolved over time, we have identified other areas that require improvements to infrastructure, and have accordingly expanded the projects' scope. In 2014, we increased the total projected spend to approximately \$130 million. A significant portion of those costs have been incurred and will be capitalized in 2015. As the projects are completed over the next several quarters, we expect expenses to increase as the related projects are amortized over their expected useful lives. If the projects' objectives are not achieved or if the cost of the projects materially exceeds the estimate, our business, financial condition and financial results could be adversely impacted.

We rely on external vendors

Third party vendors provide key components of our business infrastructure, including certain data processing and information services. A number of our vendors are large national entities with dominant market presence in their respective fields, and their services could be difficult to quickly replace in the event of failure or other interruption in service. Failures of certain vendors to provide services could adversely affect our ability to deliver products and services to our customers. External vendors also present information security risks. We monitor vendor risks, including the financial stability of critical vendors. The failure of a critical external vendor could disrupt our business and cause us to incur significant expense.

We face significant operational risks in our businesses

Safely conducting and growing our business requires that we create and maintain an appropriate operational and organizational control infrastructure. Operational risk can arise in numerous ways, including employee fraud, customer fraud, and control lapses in bank operations and information technology. Our dependence on our employees, and internal and third party automated systems, to record and process transactions may further increase the risk that technical failures or system-tampering will result in losses that are difficult to detect. We may be subject to disruptions of our operating systems arising from events that are wholly or partially beyond our control. Failure to maintain appropriate operational infrastructure and oversight can lead to loss of service to customers, legal actions and noncompliance with various laws and regulations. We have implemented internal controls to safeguard and maintain our operational and organizational infrastructure and information.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds  
None.

Item 6. Exhibits

- 31.1 Certification of Chief Executive Officer (filed herewith)
- 31.2 Certification of Chief Financial Officer (filed herewith)
- 32.1 Certification of Chief Executive Officer (filed herewith)
- 32.2 Certification of Chief Financial Officer (filed herewith)

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema

101.CAL XBRL Taxonomy Extension Calculation Linkbase

101.DEF XBRL Taxonomy Extension Definition Linkbase

101.LAB XBRL Taxonomy Extension Label Linkbase

101.PRE XBRL Taxonomy Extension Presentation Linkbase

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 7, 2015

FIRST CITIZENS BANCSHARES, INC.  
(Registrant)

By: /s/ CRAIG L. NIX  
Craig L. Nix  
Chief Financial Officer