

Edgar Filing: ARROW FINANCIAL CORP - Form 13F-HR

ARROW FINANCIAL CORP

Form 13F-HR

October 28, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 13F  
FORM 13F COVER PAGE

Report for the Calendar Year or Quarter Ended: 09/30/2011

Check here if Amendment ☐ Amendment Number:  
This Amendment ☐ is a restatement  
☐ adds new holding entries

Institutional Investment Manager Filing this Report:

Name: ARROW FINANCIAL CORP.  
Address: 250 GLEN STREET  
GLENS FALLS, NY 12801

13F File Number: 28-12533

The institutional investment Manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: Terry R. Goodemote  
Title: Executive Vice President & Chief Financial Officer  
Phone: 518-745-1000  
Signature, Place, and Date of Signing:

1 GLENS FALLS, NY 10/28/2011

Report Type (Check only one)  
☒ 13F HOLDINGS REPORT  
☐ 13F NOTICE  
☐ 13F COMBINATION REPORT

I AM SIGNING THIS REPORT AS REQUIRED BY THE SECURITIES EXCHANGE  
ACT OF 1934

FORM 13F SUMMARY PAGE

Report Summary:

Number of Other Included Managers: 2  
Form 13F Information Table Entry Total: 656  
Form 13F Information Table Value Total: \$ 227,710

List of Other Included Managers:

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|     |                 |                                       |
|-----|-----------------|---------------------------------------|
| No. | 13F File Number | Name                                  |
| 2   | 28-03696        | GLENS FALLS NATIONAL BANK & TRUST CO. |
| 3   | 28-12534        | NORTH COUNTRY INV. ADVISERS, INC      |

## FORM 13F INFORMATION TABLE

| NAME OF ISSUER               | TITLE<br>OF CLASS | CUSIP     | VALUE<br>(X \$1000) | SHARES/<br>PRN AMOUNT | SH/<br>TPRN | PUT/<br>CALL | INVTMT<br>DISCRTN | OT<br>MA |
|------------------------------|-------------------|-----------|---------------------|-----------------------|-------------|--------------|-------------------|----------|
| AT&T INC                     | COM               | 00206R102 | 133                 | 4680                  | SH          |              | SOLE              |          |
| AT&T INC                     | COM               | 00206R102 | 37                  | 1300                  | SH          |              | OTHER             |          |
| AT&T INC                     | COM               | 00206R102 | 1181                | 41426                 | SH          |              | DEFINED           | 2        |
| AT&T INC                     | COM               | 00206R102 | 462                 | 16201                 | SH          |              | OTHER             | 2        |
| AT&T INC                     | COM               | 00206R102 | 1204                | 42200                 | SH          |              | DEFINED           | 3        |
| ABBOTT LABORATORIES          | COM               | 002824100 | 97                  | 1893                  | SH          |              | SOLE              |          |
| ABBOTT LABORATORIES          | COM               | 002824100 | 10                  | 200                   | SH          |              | OTHER             |          |
| ABBOTT LABORATORIES          | COM               | 002824100 | 1529                | 29905                 | SH          |              | DEFINED           | 2        |
| ABBOTT LABORATORIES          | COM               | 002824100 | 362                 | 7078                  | SH          |              | OTHER             | 2        |
| ABBOTT LABORATORIES          | COM               | 002824100 | 834                 | 16300                 | SH          |              | DEFINED           | 3        |
| ACTIVISION BLIZZARD, INC.    | COM               | 00507V109 | 238                 | 20000                 | SH          |              | DEFINED           | 3        |
| ADOBE SYSTEMS                | COM               | 00724F101 | 15                  | 600                   | SH          |              | SOLE              |          |
| ADOBE SYSTEMS                | COM               | 00724F101 | 245                 | 10150                 | SH          |              | DEFINED           | 2        |
| ADOBE SYSTEMS                | COM               | 00724F101 | 1                   | 50                    | SH          |              | OTHER             | 2        |
| AETNA INC COM                | COM               | 00817Y108 | 9                   | 250                   | SH          |              | SOLE              |          |
| AETNA INC COM                | COM               | 00817Y108 | 429                 | 11800                 | SH          |              | DEFINED           | 2        |
| AETNA INC COM                | COM               | 00817Y108 | 763                 | 21000                 | SH          |              | DEFINED           | 3        |
| AGILENT TECHNOLOGIES         | COM               | 00846U101 | 12                  | 381                   | SH          |              | DEFINED           | 2        |
| AIR PRODUCTS & CHEMICALS INC | COM               | 009158106 | 33                  | 430                   | SH          |              | DEFINED           | 2        |
| AIR PRODUCTS & CHEMICALS INC | COM               | 009158106 | 130                 | 1700                  | SH          |              | OTHER             | 2        |
| ALCOA INC                    | COM               | 013817101 | 69                  | 7195                  | SH          |              | DEFINED           | 2        |
| ALCATEL-LUCENT               | COM               | 013904305 | 0                   | 107                   | SH          |              | DEFINED           | 2        |
| ALLIANT ENERGY CORP          | COM               | 018802108 | 31                  | 790                   | SH          |              | SOLE              |          |
| ALLIANT ENERGY CORP          | COM               | 018802108 | 551                 | 14255                 | SH          |              | DEFINED           | 2        |
| ALLIANT ENERGY CORP          | COM               | 018802108 | 52                  | 1350                  | SH          |              | OTHER             | 2        |
| ALLIANT ENERGY CORP          | COM               | 018802108 | 561                 | 14500                 | SH          |              | DEFINED           | 3        |
| ALLSCRIPTS                   | COM               | 01988P108 | 18                  | 1000                  | SH          |              | DEFINED           | 2        |
| ALLSTATE CORP                | COM               | 020002101 | 2                   | 100                   | SH          |              | OTHER             | 2        |
| ALTRIA GROUP INC             | COM               | 02209S103 | 17                  | 629                   | SH          |              | SOLE              |          |
| ALTRIA GROUP INC             | COM               | 02209S103 | 246                 | 9193                  | SH          |              | DEFINED           | 2        |
| ALTRIA GROUP INC             | COM               | 02209S103 | 12                  | 450                   | SH          |              | OTHER             | 2        |
| AMAZON.COM INC               | COM               | 023135106 | 3                   | 15                    | SH          |              | SOLE              |          |
| AMAZON.COM INC               | COM               | 023135106 | 123                 | 568                   | SH          |              | DEFINED           | 2        |
| AMERICAN ELECTRIC POWER CO   | COM               | 025537101 | 14                  | 360                   | SH          |              | DEFINED           | 2        |
| AMERICAN EXPRESS CO          | COM               | 025816109 | 81                  | 1805                  | SH          |              | SOLE              |          |
| AMERICAN EXPRESS CO          | COM               | 025816109 | 13                  | 300                   | SH          |              | OTHER             |          |
| AMERICAN EXPRESS CO          | COM               | 025816109 | 1186                | 26415                 | SH          |              | DEFINED           | 2        |
| AMERICAN EXPRESS CO          | COM               | 025816109 | 149                 | 3325                  | SH          |              | OTHER             | 2        |
| AMERICAN EXPRESS CO          | COM               | 025816109 | 1024                | 22800                 | SH          |              | DEFINED           | 3        |
| AMERICAN TOWER CORP          | COM               | 029912201 | 19                  | 350                   | SH          |              | SOLE              |          |
| AMERICAN TOWER CORP          | COM               | 029912201 | 43                  | 800                   | SH          |              | DEFINED           | 2        |
| AMERIPRISE FINL INC          | COM               | 03076C106 | 3                   | 80                    | SH          |              | DEFINED           | 2        |
| AMGEN INC                    | COM               | 031162100 | 3                   | 60                    | SH          |              | SOLE              |          |
| AMGEN INC                    | COM               | 031162100 | 8                   | 150                   | SH          |              | OTHER             |          |
| AMGEN INC                    | COM               | 031162100 | 141                 | 2558                  | SH          |              | DEFINED           | 2        |
| ANADARKO PETROLEUM CORP      | COM               | 032511107 | 15                  | 230                   | SH          |              | SOLE              |          |
| ANADARKO PETROLEUM CORP      | COM               | 032511107 | 142                 | 2255                  | SH          |              | DEFINED           | 2        |
| ANALOG DEVICES, INC.         | COM               | 032654105 | 100                 | 3200                  | SH          |              | DEFINED           | 2        |
| ANALOG DEVICES, INC.         | COM               | 032654105 | 859                 | 27500                 | SH          |              | DEFINED           | 3        |
| ANNALY CAPITAL MGMT INC      | COM               | 035710409 | 20                  | 1224                  | SH          |              | DEFINED           | 2        |

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|                               |     |           |       |         |     |           |
|-------------------------------|-----|-----------|-------|---------|-----|-----------|
| APACHE CORP                   | COM | 037411105 | 18    | 225     | SH  | SOLE      |
| APACHE CORP                   | COM | 037411105 | 136   | 1699    | SH  | DEFINED 2 |
| APACHE CORP                   | COM | 037411105 | 802   | 10000   | SH  | DEFINED 3 |
| APPLE INC                     | COM | 037833100 | 71    | 185     | SH  | SOLE      |
| APPLE INC                     | COM | 037833100 | 2562  | 6718    | SH  | DEFINED 2 |
| APPLE INC                     | COM | 037833100 | 280   | 735     | SH  | OTHER 2   |
| APPLE INC                     | COM | 037833100 | 2421  | 6350    | SH  | DEFINED 3 |
| APPLIED MATERIALS INC         | COM | 038222105 | 1     | 115     | SH  | DEFINED 2 |
| APPLIED MATERIALS INC         | COM | 038222105 | 1     | 100     | SH  | OTHER 2   |
| AQUA AMER INC                 | COM | 03836W103 | 4     | 200     | SH  | DEFINED 2 |
| AQUA AMER INC                 | COM | 03836W103 | 32    | 1465    | SH  | OTHER 2   |
| ARCHER DANIELS MIDLAND CO     | COM | 039483102 | 26    | 1068    | SH  | DEFINED 2 |
| ARROW                         | COM | 042744102 | 12    | 524     | SH  | SOLE      |
| ARROW                         | COM | 042744102 | 30167 | 1355804 | SH  | DEFINED 2 |
| ARROW                         | COM | 042744102 | 530   | 23822   | SH  | OTHER 2   |
| ATHENAHEALTH INC.             | COM | 04685W103 | 6     | 100     | SH  | DEFINED 2 |
| AUTOMATIC DATA PROCESSING     | COM | 053015103 | 27    | 568     | SH  | SOLE      |
| AUTOMATIC DATA PROCESSING     | COM | 053015103 | 188   | 3990    | SH  | DEFINED 2 |
| AUTOMATIC DATA PROCESSING     | COM | 053015103 | 327   | 6930    | SH  | OTHER 2   |
| BHP BILLITON PLC-ADR          | COM | 05545E209 | 5     | 100     | SH  | DEFINED 2 |
| BP PLC                        | COM | 055622104 | 37    | 1028    | SH  | DEFINED 2 |
| BP PLC                        | COM | 055622104 | 61    | 1700    | SH  | OTHER 2   |
| BAKER HUGHES INC              | COM | 057224107 | 17    | 375     | SH  | DEFINED 2 |
| BAKER HUGHES INC              | COM | 057224107 | 28    | 600     | SH  | OTHER 2   |
| BANK OF AMERICA CORP          | COM | 060505104 | 23    | 3833    | SH  | DEFINED 2 |
| BANK OF AMERICA CORP          | COM | 060505104 | 15    | 2389    | SH  | OTHER 2   |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 6     | 315     | SH  | SOLE      |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 319   | 17144   | SH  | DEFINED 2 |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 103   | 5557    | SH  | OTHER 2   |
| BARRICK GOLD                  | COM | 067901108 | 15    | 319     | SH  | DEFINED 2 |
| BAXTER INTL INC               | COM | 071813109 | 49    | 875     | SH  | SOLE      |
| BAXTER INTL INC               | COM | 071813109 | 428   | 7625    | SH  | DEFINED 2 |
| BAXTER INTL INC               | COM | 071813109 | 314   | 5588    | SH  | OTHER 2   |
| BAXTER INTL INC               | COM | 071813109 | 836   | 14900   | SH  | DEFINED 3 |
| BED BATH AND BEYOND           | COM | 075896100 | 688   | 12000   | SH  | DEFINED 3 |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 34    | 475     | SH  | SOLE      |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 816   | 11490   | SH  | DEFINED 2 |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 49    | 690     | SH  | OTHER 2   |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 1492  | 21000   | SH  | DEFINED 3 |
| BERKSHIRE HILLS BANCORP INC   | COM | 084680107 | 28    | 1500    | SH  | SOLE      |
| BEST BUY CO                   | COM | 086516101 | 2     | 86      | SH  | DEFINED 2 |
| BLACKROCK INC                 | COM | 09247X101 | 13    | 85      | SH  | DEFINED 2 |
| BLACKROCK INC                 | COM | 09247X101 | 30    | 200     | SH  | OTHER 2   |
| BOEING COMPANY                | COM | 097023105 | 3     | 55      | SH  | SOLE      |
| BOEING COMPANY                | COM | 097023105 | 196   | 3235    | SH  | DEFINED 2 |
| BOSTON SCIENTIFIC CORP        | COM | 101137107 | 2     | 265     | SH  | DEFINED 2 |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 80    | 2535    | SH  | SOLE      |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 3     | 100     | SH  | OTHER     |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 1007  | 32095   | SH  | DEFINED 2 |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 95    | 3040    | SH  | OTHER 2   |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 1130  | 36000   | SH  | DEFINED 3 |
| BROADCOM CORP                 | COM | 111320107 | 37    | 1125    | SH  | SOLE      |
| BROADCOM CORP                 | COM | 111320107 | 162   | 4865    | SH  | DEFINED 2 |
| BROADCOM CORP                 | COM | 111320107 | 749   | 22500   | SH  | DEFINED 3 |
| BROWN FOREMAN DISTILLERS CORP | COM | 115637100 | 29    | 432     | SH  | DEFINED 2 |
| BROWN FOREMAN DISTILLERS CORP | COM | 115637209 | 43    | 610     | SH  | DEFINED 2 |
| BUCKEYE PARTNERS L P          | LIM | 118230101 | 31    | 500     | PRN | DEFINED 2 |
| CME GROUP INC.                | COM | 12572Q105 | 18    | 75      | SH  | SOLE      |
| CME GROUP INC.                | COM | 12572Q105 | 175   | 710     | SH  | DEFINED 2 |
| CVS/CAREMARK CORP             | COM | 126650100 | 2     | 70      | SH  | SOLE      |
| CVS/CAREMARK CORP             | COM | 126650100 | 114   | 3398    | SH  | DEFINED 2 |
| CVS/CAREMARK CORP             | COM | 126650100 | 2     | 50      | SH  | OTHER 2   |

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|                                |     |           |      |       |    |         |   |
|--------------------------------|-----|-----------|------|-------|----|---------|---|
| CA, INC.                       | COM | 12673P105 | 8    | 421   | SH | DEFINED | 2 |
| CAMPBELL SOUP                  | COM | 134429109 | 3    | 100   | SH | SOLE    |   |
| CANADIAN NAT'L RAILWAY         | COM | 136375102 | 8    | 125   | SH | DEFINED | 2 |
| CAPITAL ONE                    | COM | 14040H105 | 4    | 100   | SH | DEFINED | 2 |
| CAPSTONE TURBINE CORP          | COM | 14067D102 | 0    | 600   | SH | DEFINED | 2 |
| CARDINAL HEALTH INC            | COM | 14149Y108 | 19   | 450   | SH | SOLE    |   |
| CARDINAL HEALTH INC            | COM | 14149Y108 | 298  | 7120  | SH | DEFINED | 2 |
| CARDINAL HEALTH INC            | COM | 14149Y108 | 829  | 19800 | SH | DEFINED | 3 |
| CARNIVAL                       | COM | 143658300 | 17   | 550   | SH | SOLE    |   |
| CARNIVAL                       | COM | 143658300 | 239  | 7893  | SH | DEFINED | 2 |
| CARNIVAL                       | COM | 143658300 | 25   | 834   | SH | OTHER   | 2 |
| CATERPILLAR INC                | COM | 149123101 | 83   | 1120  | SH | SOLE    |   |
| CATERPILLAR INC                | COM | 149123101 | 914  | 12378 | SH | DEFINED | 2 |
| CATERPILLAR INC                | COM | 149123101 | 81   | 1100  | SH | OTHER   | 2 |
| CATERPILLAR INC                | COM | 149123101 | 701  | 9500  | SH | DEFINED | 3 |
| CELGENE CORP                   | COM | 151020104 | 2    | 40    | SH | SOLE    |   |
| CELGENE CORP                   | COM | 151020104 | 507  | 8190  | SH | DEFINED | 2 |
| CELGENE CORP                   | COM | 151020104 | 12   | 200   | SH | OTHER   | 2 |
| CELGENE CORP                   | COM | 151020104 | 916  | 14800 | SH | DEFINED | 3 |
| CHEVRON CORPORATION            | COM | 166764100 | 269  | 2904  | SH | SOLE    |   |
| CHEVRON CORPORATION            | COM | 166764100 | 27   | 290   | SH | OTHER   |   |
| CHEVRON CORPORATION            | COM | 166764100 | 2755 | 29758 | SH | DEFINED | 2 |
| CHEVRON CORPORATION            | COM | 166764100 | 769  | 8305  | SH | OTHER   | 2 |
| CHEVRON CORPORATION            | COM | 166764100 | 926  | 10000 | SH | DEFINED | 3 |
| CISCO SYSTEMS                  | COM | 17275R102 | 122  | 7860  | SH | SOLE    |   |
| CISCO SYSTEMS                  | COM | 17275R102 | 3    | 200   | SH | OTHER   |   |
| CISCO SYSTEMS                  | COM | 17275R102 | 965  | 62274 | SH | DEFINED | 2 |
| CISCO SYSTEMS                  | COM | 17275R102 | 232  | 14967 | SH | OTHER   | 2 |
| CISCO SYSTEMS                  | COM | 17275R102 | 750  | 48400 | SH | DEFINED | 3 |
| CLOROX CO                      | COM | 189054109 | 33   | 500   | SH | DEFINED | 2 |
| CLOROX CO                      | COM | 189054109 | 3    | 50    | SH | OTHER   | 2 |
| COCA COLA CO.                  | COM | 191216100 | 114  | 1680  | SH | SOLE    |   |
| COCA COLA CO.                  | COM | 191216100 | 1098 | 16258 | SH | DEFINED | 2 |
| COCA COLA CO.                  | COM | 191216100 | 5    | 75    | SH | OTHER   | 2 |
| COCA COLA CO.                  | COM | 191216100 | 1757 | 26000 | SH | DEFINED | 3 |
| COCA-COLA ENTERPRISES INC.     | COM | 19122T109 | 10   | 400   | SH | DEFINED | 2 |
| COGNIZANT TECH SOLUTIONS       | COM | 192446102 | 63   | 1000  | SH | DEFINED | 2 |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 71   | 795   | SH | SOLE    |   |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 18   | 200   | SH | OTHER   |   |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 1279 | 14420 | SH | DEFINED | 2 |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 427  | 4815  | SH | OTHER   | 2 |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 709  | 8000  | SH | DEFINED | 3 |
| COMCAST CORP NEW               | COM | 20030N101 | 6    | 305   | SH | SOLE    |   |
| COMCAST CORP NEW               | COM | 20030N101 | 214  | 10224 | SH | DEFINED | 2 |
| COMCAST CORP NEW               | COM | 20030N101 | 10   | 475   | SH | OTHER   | 2 |
| COMCAST CORP NEW               | COM | 20030N200 | 1    | 56    | SH | DEFINED | 2 |
| COMCAST CORP NEW               | COM | 20030N101 | 628  | 30000 | SH | DEFINED | 3 |
| CONNECTICUT WATER SERVICE INC  | COM | 207797101 | 5    | 200   | SH | OTHER   | 2 |
| CONOCOPHILLIPS                 | COM | 20825C104 | 70   | 1100  | SH | SOLE    |   |
| CONOCOPHILLIPS                 | COM | 20825C104 | 1055 | 16662 | SH | DEFINED | 2 |
| CONOCOPHILLIPS                 | COM | 20825C104 | 110  | 1742  | SH | OTHER   | 2 |
| CONOCOPHILLIPS                 | COM | 20825C104 | 792  | 12500 | SH | DEFINED | 3 |
| CONSOLIDATED EDISON INC        | COM | 209115104 | 55   | 967   | SH | DEFINED | 2 |
| CONSTELLATION ENERGY GROUP INC | COM | 210371100 | 0    | 25    | SH | DEFINED | 2 |
| CORNING INC                    | COM | 219350105 | 1    | 120   | SH | SOLE    |   |
| CORNING INC                    | COM | 219350105 | 13   | 1075  | SH | DEFINED | 2 |
| CORNING INC                    | COM | 219350105 | 12   | 1000  | SH | OTHER   | 2 |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 74   | 895   | SH | SOLE    |   |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 779  | 9490  | SH | DEFINED | 2 |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 70   | 850   | SH | OTHER   | 2 |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 887  | 10800 | SH | DEFINED | 3 |
| DTE ENERGY CO.                 | COM | 233331107 | 10   | 199   | SH | DEFINED | 2 |

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|                              |     |           |      |       |     |         |   |
|------------------------------|-----|-----------|------|-------|-----|---------|---|
| DANAHER CORP                 | COM | 235851102 | 65   | 1550  | SH  | SOLE    |   |
| DANAHER CORP                 | COM | 235851102 | 34   | 800   | SH  | OTHER   |   |
| DANAHER CORP                 | COM | 235851102 | 898  | 21405 | SH  | DEFINED | 2 |
| DANAHER CORP                 | COM | 235851102 | 233  | 5545  | SH  | OTHER   | 2 |
| DANAHER CORP                 | COM | 235851102 | 965  | 23000 | SH  | DEFINED | 3 |
| DARDEN RESTAURANTS INC       | COM | 237194105 | 33   | 775   | SH  | SOLE    |   |
| DARDEN RESTAURANTS INC       | COM | 237194105 | 266  | 6225  | SH  | DEFINED | 2 |
| DARDEN RESTAURANTS INC       | COM | 237194105 | 21   | 500   | SH  | OTHER   | 2 |
| DARDEN RESTAURANTS INC       | COM | 237194105 | 770  | 18000 | SH  | DEFINED | 3 |
| DEERE & CO                   | COM | 244199105 | 27   | 425   | SH  | SOLE    |   |
| DEERE & CO                   | COM | 244199105 | 591  | 9150  | SH  | DEFINED | 2 |
| DEERE & CO                   | COM | 244199105 | 1162 | 18000 | SH  | DEFINED | 3 |
| DELCATH SYSTEMS INC.         | COM | 24661P104 | 0    | 150   | SH  | DEFINED | 2 |
| DELL INC                     | COM | 24702R101 | 3    | 200   | SH  | OTHER   | 2 |
| DENDREON CORP                | COM | 24823Q107 | 0    | 100   | SH  | DEFINED | 2 |
| DEVON ENERGY CORP NEW        | COM | 25179M103 | 11   | 200   | SH  | SOLE    |   |
| DEVON ENERGY CORP NEW        | COM | 25179M103 | 249  | 4490  | SH  | DEFINED | 2 |
| WALT DISNEY COMPANY          | COM | 254687106 | 107  | 3564  | SH  | SOLE    |   |
| WALT DISNEY COMPANY          | COM | 254687106 | 6    | 200   | SH  | OTHER   |   |
| WALT DISNEY COMPANY          | COM | 254687106 | 666  | 22074 | SH  | DEFINED | 2 |
| WALT DISNEY COMPANY          | COM | 254687106 | 352  | 11675 | SH  | OTHER   | 2 |
| WALT DISNEY COMPANY          | COM | 254687106 | 452  | 15000 | SH  | DEFINED | 3 |
| DOLLAR TREE INC.             | COM | 256746108 | 296  | 3945  | SH  | DEFINED | 2 |
| DOMINION RES INC VA NEW      | COM | 25746U109 | 87   | 1715  | SH  | SOLE    |   |
| DOMINION RES INC VA NEW      | COM | 25746U109 | 10   | 200   | SH  | OTHER   |   |
| DOMINION RES INC VA NEW      | COM | 25746U109 | 1227 | 24172 | SH  | DEFINED | 2 |
| DOMINION RES INC VA NEW      | COM | 25746U109 | 161  | 3175  | SH  | OTHER   | 2 |
| DOMINION RES INC VA NEW      | COM | 25746U109 | 1137 | 22400 | SH  | DEFINED | 3 |
| DOW CHEMICAL CO              | COM | 260543103 | 9    | 400   | SH  | OTHER   |   |
| DOW CHEMICAL CO              | COM | 260543103 | 141  | 6300  | SH  | DEFINED | 2 |
| EI DUPONT DE NEMOURS & CO    | COM | 263534109 | 2    | 45    | SH  | SOLE    |   |
| EI DUPONT DE NEMOURS & CO    | COM | 263534109 | 164  | 4100  | SH  | DEFINED | 2 |
| EI DUPONT DE NEMOURS & CO    | COM | 263534109 | 92   | 2305  | SH  | OTHER   | 2 |
| DUKE ENERGY HLDG CORP        | COM | 26441C105 | 16   | 780   | SH  | DEFINED | 2 |
| DUNKIN BRANDS GROUP INC      | COM | 265504100 | 3    | 100   | SH  | SOLE    |   |
| EMC CORP                     | COM | 268648102 | 675  | 32135 | SH  | DEFINED | 2 |
| EMC CORP                     | COM | 268648102 | 21   | 1000  | SH  | OTHER   | 2 |
| EMC CORP                     | COM | 268648102 | 1215 | 57900 | SH  | DEFINED | 3 |
| EQT CORP                     | COM | 26884L109 | 23   | 426   | SH  | DEFINED | 2 |
| SWISS GOLD SHARES            | EXC | 26922Y105 | 39   | 240   | SH  | DEFINED | 2 |
| EAST WEST BANCORP            | COM | 27579R104 | 7    | 500   | SH  | OTHER   | 2 |
| EASTMAN KODAK CO             | COM | 277461109 | 0    | 100   | SH  | DEFINED | 2 |
| EATON CORP                   | COM | 278058102 | 128  | 3600  | SH  | OTHER   | 2 |
| EATON VANCE                  | COM | 27828S101 | 51   | 4195  | SH  | DEFINED | 2 |
| EBAY INC                     | COM | 278642103 | 2    | 65    | SH  | SOLE    |   |
| EBAY INC                     | COM | 278642103 | 60   | 2025  | SH  | DEFINED | 2 |
| ECOLAB INC                   | COM | 278865100 | 34   | 700   | SH  | DEFINED | 2 |
| ECOLAB INC                   | COM | 278865100 | 83   | 1700  | SH  | OTHER   | 2 |
| EL PASO CORPORATION          | COM | 28336L109 | 63   | 3600  | SH  | DEFINED | 2 |
| EMC CORP                     | COM | 268648102 | 39   | 1875  | SH  | SOLE    |   |
| EMCOR GROUP                  | COM | 29084Q100 | 2    | 100   | SH  | DEFINED | 2 |
| EMERSON ELECTRIC CO          | COM | 291011104 | 70   | 1685  | SH  | SOLE    |   |
| EMERSON ELECTRIC CO          | COM | 291011104 | 8    | 200   | SH  | OTHER   |   |
| EMERSON ELECTRIC CO          | COM | 291011104 | 728  | 17633 | SH  | DEFINED | 2 |
| EMERSON ELECTRIC CO          | COM | 291011104 | 320  | 7750  | SH  | OTHER   | 2 |
| EMERSON ELECTRIC CO          | COM | 291011104 | 372  | 9000  | SH  | DEFINED | 3 |
| ENTERPRISE PRODS PARTNERS LP | LIM | 293792107 | 6    | 150   | PRN | DEFINED | 2 |
| ENTROPIC COMMUNICATIONS INC  | COM | 29384R105 | 0    | 100   | SH  | DEFINED | 2 |
| EXELON CORP                  | COM | 30161N101 | 31   | 720   | SH  | SOLE    |   |
| EXELON CORP                  | COM | 30161N101 | 218  | 5105  | SH  | DEFINED | 2 |
| EXELON CORP                  | COM | 30161N101 | 4    | 100   | SH  | OTHER   | 2 |
| EXELON CORP                  | COM | 30161N101 | 426  | 10000 | SH  | DEFINED | 3 |

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|                               |     |           |      |       |    |           |
|-------------------------------|-----|-----------|------|-------|----|-----------|
| EXXON MOBIL CORP              | COM | 30231G102 | 356  | 4901  | SH | SOLE      |
| EXXON MOBIL CORP              | COM | 30231G102 | 25   | 350   | SH | OTHER     |
| EXXON MOBIL CORP              | COM | 30231G102 | 3644 | 50176 | SH | DEFINED 2 |
| EXXON MOBIL CORP              | COM | 30231G102 | 1677 | 23094 | SH | OTHER 2   |
| EXXON MOBIL CORP              | COM | 30231G102 | 3036 | 41800 | SH | DEFINED 3 |
| FED HOME LOAN MORT CORP       | COM | 313400301 | 0    | 1116  | SH | DEFINED 2 |
| FED NATL MORT ASSOC           | COM | 313586109 | 0    | 1000  | SH | DEFINED 2 |
| FEDEX CORPORATION             | COM | 31428X106 | 1    | 20    | SH | SOLE      |
| FEDEX CORPORATION             | COM | 31428X106 | 39   | 570   | SH | DEFINED 2 |
| FIDELITY NATL FINANCIAL, INC. | COM | 31620R105 | 68   | 4500  | SH | DEFINED 2 |
| FINANCIAL INSTITUTIONS INC    | COM | 317585404 | 43   | 3000  | SH | SOLE      |
| FIRST SOLAR, INC.             | COM | 336433107 | 1    | 18    | SH | DEFINED 2 |
| FISERV INC                    | COM | 337738108 | 65   | 1285  | SH | SOLE      |
| FISERV INC                    | COM | 337738108 | 600  | 11810 | SH | DEFINED 2 |
| FISERV INC                    | COM | 337738108 | 5    | 100   | SH | OTHER 2   |
| FORD MOTOR CO                 | COM | 345370860 | 39   | 3995  | SH | SOLE      |
| FORD MOTOR CO                 | COM | 345370860 | 470  | 48631 | SH | DEFINED 2 |
| FORD MOTOR CO                 | COM | 345370860 | 26   | 2700  | SH | OTHER 2   |
| FORD MOTOR CO                 | COM | 345370860 | 793  | 82000 | SH | DEFINED 3 |
| FORTUNE BRANDS INC            | COM | 349631101 | 32   | 600   | SH | DEFINED 2 |
| FRANKLIN RESOURCES            | COM | 354613101 | 17   | 175   | SH | DEFINED 2 |
| FREEPORT MCMORAN              | COM | 35671D857 | 16   | 515   | SH | SOLE      |
| FREEPORT MCMORAN              | COM | 35671D857 | 311  | 10221 | SH | DEFINED 2 |
| FREEPORT MCMORAN              | COM | 35671D857 | 51   | 1675  | SH | OTHER 2   |
| FREEPORT MCMORAN              | COM | 35671D857 | 515  | 16900 | SH | DEFINED 3 |
| FRONTIER COMMUNICATIONS CORP  | COM | 35906A108 | 0    | 49    | SH | DEFINED 2 |
| GABELLI                       | MUT | 36242H104 | 18   | 1350  | SH | DEFINED 2 |
| GANNETT COMPANY INC           | COM | 364730101 | 0    | 100   | SH | DEFINED 2 |
| GENERAL DYNAMICS              | COM | 369550108 | 2    | 40    | SH | SOLE      |
| GENERAL DYNAMICS              | COM | 369550108 | 156  | 2745  | SH | DEFINED 2 |
| GENERAL DYNAMICS              | COM | 369550108 | 31   | 550   | SH | OTHER 2   |
| GENERAL ELECTRIC CO           | COM | 369604103 | 103  | 6750  | SH | SOLE      |
| GENERAL ELECTRIC CO           | COM | 369604103 | 1413 | 92825 | SH | DEFINED 2 |
| GENERAL ELECTRIC CO           | COM | 369604103 | 734  | 48250 | SH | OTHER 2   |
| GENERAL ELECTRIC CO           | COM | 369604103 | 1396 | 91750 | SH | DEFINED 3 |
| GENERAL MILLS INC             | COM | 370334104 | 54   | 1408  | SH | SOLE      |
| GENERAL MILLS INC             | COM | 370334104 | 8    | 200   | SH | OTHER     |
| GENERAL MILLS INC             | COM | 370334104 | 758  | 19695 | SH | DEFINED 2 |
| GENERAL MILLS INC             | COM | 370334104 | 147  | 3825  | SH | OTHER 2   |
| GENERAL MILLS INC             | COM | 370334104 | 866  | 22500 | SH | DEFINED 3 |
| GENUINE PARTS CO              | COM | 372460105 | 26   | 505   | SH | DEFINED 2 |
| GLAXO                         | COM | 37733W105 | 8    | 200   | SH | OTHER 2   |
| GOLDMAN SACHS GROUP           | COM | 38141G104 | 3    | 30    | SH | SOLE      |
| GOLDMAN SACHS GROUP           | COM | 38141G104 | 97   | 1030  | SH | DEFINED 2 |
| GOLDMAN SACHS GROUP           | COM | 38141G104 | 5    | 50    | SH | OTHER 2   |
| GOLDMAN SACHS GROUP           | COM | 38141G104 | 1135 | 12000 | SH | DEFINED 3 |
| GOOGLE INC                    | COM | 38259P508 | 44   | 85    | SH | SOLE      |
| GOOGLE INC                    | COM | 38259P508 | 385  | 748   | SH | DEFINED 2 |
| GOOGLE INC                    | COM | 38259P508 | 1416 | 2750  | SH | DEFINED 3 |
| GRAN TIERRA ENERGY, INC.      | COM | 38500T101 | 2    | 403   | SH | DEFINED 2 |
| GREENBRIER COMPANIES          | COM | 393657101 | 2    | 200   | SH | DEFINED 2 |
| HALLIBURTON CO                | COM | 406216101 | 27   | 880   | SH | SOLE      |
| HALLIBURTON CO                | COM | 406216101 | 174  | 5695  | SH | DEFINED 2 |
| HALLIBURTON CO                | COM | 406216101 | 748  | 24500 | SH | DEFINED 3 |
| HARLEY DAVIDSON INC           | COM | 412822108 | 44   | 1280  | SH | OTHER 2   |
| HARSCO CORP                   | COM | 415864107 | 5    | 281   | SH | DEFINED 2 |
| HARTFORD FINL SVCS GROUP INC. | COM | 416515104 | 3    | 200   | SH | DEFINED 2 |
| HATTERAS FINANCIAL CORP       | COM | 41902R103 | 18   | 725   | SH | DEFINED 2 |
| H J HEINZ CO                  | COM | 423074103 | 67   | 1325  | SH | SOLE      |
| H J HEINZ CO                  | COM | 423074103 | 959  | 19005 | SH | DEFINED 2 |
| H J HEINZ CO                  | COM | 423074103 | 618  | 12250 | SH | OTHER 2   |
| H J HEINZ CO                  | COM | 423074103 | 454  | 9000  | SH | DEFINED 3 |

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|                               |     |           |      |       |    |         |   |
|-------------------------------|-----|-----------|------|-------|----|---------|---|
| HESS CORP                     | COM | 42809H107 | 10   | 195   | SH | DEFINED | 2 |
| HESS CORP                     | COM | 42809H107 | 1207 | 23000 | SH | DEFINED | 3 |
| HEWLETT PACKARD CO            | COM | 428236103 | 35   | 1580  | SH | SOLE    |   |
| HEWLETT PACKARD CO            | COM | 428236103 | 9    | 400   | SH | OTHER   |   |
| HEWLETT PACKARD CO            | COM | 428236103 | 774  | 34480 | SH | DEFINED | 2 |
| HEWLETT PACKARD CO            | COM | 428236103 | 494  | 21984 | SH | OTHER   | 2 |
| HEXCEL CORP                   | COM | 428291108 | 17   | 775   | SH | DEFINED | 2 |
| HOME DEPOT, INC               | COM | 437076102 | 87   | 2641  | SH | SOLE    |   |
| HOME DEPOT, INC               | COM | 437076102 | 3    | 100   | SH | OTHER   |   |
| HOME DEPOT, INC               | COM | 437076102 | 754  | 22953 | SH | DEFINED | 2 |
| HOME DEPOT, INC               | COM | 437076102 | 162  | 4940  | SH | OTHER   | 2 |
| HOME DEPOT, INC               | COM | 437076102 | 799  | 24300 | SH | DEFINED | 3 |
| HONEYWELL INTL                | COM | 438516106 | 34   | 780   | SH | SOLE    |   |
| HONEYWELL INTL                | COM | 438516106 | 572  | 13020 | SH | DEFINED | 2 |
| HONEYWELL INTL                | COM | 438516106 | 1186 | 27000 | SH | DEFINED | 3 |
| HOSPIRA INC                   | COM | 441060100 | 10   | 260   | SH | OTHER   | 2 |
| ITT CORP                      | COM | 450911102 | 44   | 1050  | SH | DEFINED | 2 |
| ILLINOIS TOOL WORKS INC.      | COM | 452308109 | 1    | 25    | SH | DEFINED | 2 |
| ILLINOIS TOOL WORKS INC.      | COM | 452308109 | 64   | 1543  | SH | OTHER   | 2 |
| IMATION CORPORATION           | COM | 45245A107 | 0    | 120   | SH | OTHER   | 2 |
| INTEL CORP                    | COM | 458140100 | 211  | 9891  | SH | SOLE    |   |
| INTEL CORP                    | COM | 458140100 | 6    | 300   | SH | OTHER   |   |
| INTEL CORP                    | COM | 458140100 | 1882 | 88210 | SH | DEFINED | 2 |
| INTEL CORP                    | COM | 458140100 | 362  | 16975 | SH | OTHER   | 2 |
| INTEL CORP                    | COM | 458140100 | 1397 | 65500 | SH | DEFINED | 3 |
| INTERCONTINENTAL EXCHANGE     | COM | 45865V100 | 18   | 150   | SH | SOLE    |   |
| INTERCONTINENTAL EXCHANGE     | COM | 45865V100 | 144  | 1220  | SH | DEFINED | 2 |
| INTL BUSINESS MACHINES        | COM | 459200101 | 203  | 1163  | SH | SOLE    |   |
| INTL BUSINESS MACHINES        | COM | 459200101 | 17   | 100   | SH | OTHER   |   |
| INTL BUSINESS MACHINES        | COM | 459200101 | 4096 | 23424 | SH | DEFINED | 2 |
| INTL BUSINESS MACHINES        | COM | 459200101 | 2221 | 12700 | SH | OTHER   | 2 |
| INTL BUSINESS MACHINES        | COM | 459200101 | 1399 | 8000  | SH | DEFINED | 3 |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 28   | 1200  | SH | SOLE    |   |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 334  | 14380 | SH | DEFINED | 2 |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 14   | 600   | SH | OTHER   | 2 |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 593  | 25500 | SH | DEFINED | 3 |
| ISHARES                       | EXC | 464285105 | 2    | 100   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464287176 | 6    | 56    | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464287234 | 33   | 954   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464287564 | 9    | 154   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464288687 | 101  | 2850  | SH | SOLE    |   |
| ISHARES                       | EXC | 464288687 | 1033 | 29005 | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464288687 | 149  | 4178  | SH | OTHER   | 2 |
| ISHARES                       | EXC | 464288695 | 5    | 100   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 46428Q109 | 60   | 2084  | SH | DEFINED | 2 |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 116  | 3840  | SH | SOLE    |   |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 1180 | 39167 | SH | DEFINED | 2 |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 266  | 8831  | SH | OTHER   | 2 |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 1265 | 42000 | SH | DEFINED | 3 |
| JACOBS ENGINEERING GROUP INC. | COM | 469814107 | 86   | 2661  | SH | OTHER   | 2 |
| JOHNSON & JOHNSON             | COM | 478160104 | 233  | 3658  | SH | SOLE    |   |
| JOHNSON & JOHNSON             | COM | 478160104 | 10   | 150   | SH | OTHER   |   |
| JOHNSON & JOHNSON             | COM | 478160104 | 2662 | 41793 | SH | DEFINED | 2 |
| JOHNSON & JOHNSON             | COM | 478160104 | 1534 | 24090 | SH | OTHER   | 2 |
| JOHNSON & JOHNSON             | COM | 478160104 | 847  | 13300 | SH | DEFINED | 3 |
| JOHNSON CONTROLS INC          | COM | 478366107 | 1    | 55    | SH | SOLE    |   |
| JOHNSON CONTROLS INC          | COM | 478366107 | 62   | 2345  | SH | DEFINED | 2 |
| JOHNSON CONTROLS INC          | COM | 478366107 | 8    | 300   | SH | OTHER   | 2 |
| JOHNSON CONTROLS INC          | COM | 478366107 | 396  | 15000 | SH | DEFINED | 3 |
| KADANT, INC.                  | COM | 48282T104 | 14   | 809   | SH | DEFINED | 2 |
| KAYDON CORP                   | COM | 486587108 | 29   | 1000  | SH | DEFINED | 2 |
| KELLOGG CO.                   | COM | 487836108 | 4    | 75    | SH | SOLE    |   |

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|                            |     |           |      |       |    |         |   |
|----------------------------|-----|-----------|------|-------|----|---------|---|
| KELLOGG CO.                | COM | 487836108 | 107  | 2005  | SH | DEFINED | 2 |
| KELLOGG CO.                | COM | 487836108 | 207  | 3900  | SH | OTHER   | 2 |
| KIMBERLY-CLARK CORP        | COM | 494368103 | 3    | 44    | SH | DEFINED | 2 |
| KOHL'S CORP (WISCONSIN)    | COM | 500255104 | 4    | 75    | SH | SOLE    |   |
| KOHL'S CORP (WISCONSIN)    | COM | 500255104 | 129  | 2625  | SH | DEFINED | 2 |
| KRAFT FOODS INC            | COM | 50075N104 | 18   | 535   | SH | SOLE    |   |
| KRAFT FOODS INC            | COM | 50075N104 | 600  | 17881 | SH | DEFINED | 2 |
| KRAFT FOODS INC            | COM | 50075N104 | 14   | 426   | SH | OTHER   | 2 |
| KRAFT FOODS INC            | COM | 50075N104 | 1007 | 30000 | SH | DEFINED | 3 |
| L3 COMMUNICATIONS HLD INC  | COM | 502424104 | 6    | 90    | SH | DEFINED | 2 |
| L3 COMMUNICATIONS HLD INC  | COM | 502424104 | 6    | 100   | SH | OTHER   | 2 |
| ELI LILLY & CO             | COM | 532457108 | 3    | 70    | SH | SOLE    |   |
| ELI LILLY & CO             | COM | 532457108 | 203  | 5480  | SH | DEFINED | 2 |
| ELI LILLY & CO             | COM | 532457108 | 70   | 1900  | SH | OTHER   | 2 |
| LIMITED BRANDS INC.        | COM | 532716107 | 21   | 550   | SH | SOLE    |   |
| LIMITED BRANDS INC.        | COM | 532716107 | 444  | 11540 | SH | DEFINED | 2 |
| LIMITED BRANDS INC.        | COM | 532716107 | 905  | 23500 | SH | DEFINED | 3 |
| LOCKHEED MARTIN CORP       | COM | 539830109 | 31   | 425   | SH | SOLE    |   |
| LOCKHEED MARTIN CORP       | COM | 539830109 | 621  | 8549  | SH | DEFINED | 2 |
| LOWES COMPANIES            | COM | 548661107 | 88   | 4573  | SH | DEFINED | 2 |
| LOWES COMPANIES            | COM | 548661107 | 112  | 5800  | SH | OTHER   | 2 |
| M&T BANK CORP              | COM | 55261F104 | 0    | 2     | SH | OTHER   | 2 |
| MARATHON OIL CORP          | COM | 565849106 | 7    | 340   | SH | SOLE    |   |
| MARATHON OIL CORP          | COM | 565849106 | 248  | 11492 | SH | DEFINED | 2 |
| MARRIOTT INTERNATIONAL INC | COM | 571903202 | 27   | 1009  | SH | DEFINED | 2 |
| MASCO CORP                 | COM | 574599106 | 1    | 200   | SH | OTHER   | 2 |
| MCCORMICK & CO             | COM | 579780206 | 37   | 800   | SH | DEFINED | 2 |
| MCCORMICK & CO             | COM | 579780206 | 3    | 75    | SH | OTHER   | 2 |
| MCDONALDS CORP             | COM | 580135101 | 134  | 1523  | SH | SOLE    |   |
| MCDONALDS CORP             | COM | 580135101 | 9    | 100   | SH | OTHER   |   |
| MCDONALDS CORP             | COM | 580135101 | 1776 | 20227 | SH | DEFINED | 2 |
| MCDONALDS CORP             | COM | 580135101 | 538  | 6125  | SH | OTHER   | 2 |
| MCDONALDS CORP             | COM | 580135101 | 834  | 9500  | SH | DEFINED | 3 |
| MCGRAW-HILL INC            | COM | 580645109 | 29   | 700   | SH | SOLE    |   |
| MEDCO HEALTH SOLUTIONS     | COM | 58405U102 | 19   | 400   | SH | DEFINED | 2 |
| MEDCO HEALTH SOLUTIONS     | COM | 58405U102 | 29   | 625   | SH | OTHER   | 2 |
| MEDTRONIC, INC             | COM | 585055106 | 55   | 1655  | SH | SOLE    |   |
| MEDTRONIC, INC             | COM | 585055106 | 498  | 14975 | SH | DEFINED | 2 |
| MEDTRONIC, INC             | COM | 585055106 | 96   | 2875  | SH | OTHER   | 2 |
| MEDTRONIC, INC             | COM | 585055106 | 701  | 21100 | SH | DEFINED | 3 |
| MERCK & CO. INC.           | COM | 58933Y105 | 87   | 2672  | SH | SOLE    |   |
| MERCK & CO. INC.           | COM | 58933Y105 | 753  | 23017 | SH | DEFINED | 2 |
| MERCK & CO. INC.           | COM | 58933Y105 | 217  | 6625  | SH | OTHER   | 2 |
| MERCK & CO. INC.           | COM | 58933Y105 | 912  | 27900 | SH | DEFINED | 3 |
| METLIFE                    | COM | 59156R108 | 24   | 850   | SH | SOLE    |   |
| METLIFE                    | COM | 59156R108 | 380  | 13565 | SH | DEFINED | 2 |
| METLIFE                    | COM | 59156R108 | 3    | 100   | SH | OTHER   | 2 |
| MICROSOFT CORP.            | COM | 594918104 | 199  | 8010  | SH | SOLE    |   |
| MICROSOFT CORP.            | COM | 594918104 | 10   | 400   | SH | OTHER   |   |
| MICROSOFT CORP.            | COM | 594918104 | 2063 | 82885 | SH | DEFINED | 2 |
| MICROSOFT CORP.            | COM | 594918104 | 668  | 26823 | SH | OTHER   | 2 |
| MICROSOFT CORP.            | COM | 594918104 | 1215 | 48800 | SH | DEFINED | 3 |
| MOHAWK INDUSTRIES INC      | COM | 608190104 | 10   | 225   | SH | DEFINED | 2 |
| MONSANTO CO NEW            | COM | 61166W101 | 2    | 25    | SH | SOLE    |   |
| MONSANTO CO NEW            | COM | 61166W101 | 83   | 1385  | SH | DEFINED | 2 |
| MONSANTO CO NEW            | COM | 61166W101 | 18   | 300   | SH | OTHER   | 2 |
| MORGAN STANLEY             | COM | 617446448 | 29   | 2150  | SH | SOLE    |   |
| MORGAN STANLEY             | COM | 617446448 | 343  | 25390 | SH | DEFINED | 2 |
| MORGAN STANLEY             | COM | 617446448 | 689  | 51000 | SH | DEFINED | 3 |
| MYLAN LABORATORIES         | COM | 628530107 | 5    | 300   | SH | SOLE    |   |
| MYLAN LABORATORIES         | COM | 628530107 | 234  | 13760 | SH | DEFINED | 2 |
| MYLAN LABORATORIES         | COM | 628530107 | 510  | 30000 | SH | DEFINED | 3 |



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|                                 |     |           |      |       |    |         |   |
|---------------------------------|-----|-----------|------|-------|----|---------|---|
| NBT BANCORP INC                 | COM | 628778102 | 37   | 2000  | SH | SOLE    |   |
| NATIONAL OIL WELL VARCO INC     | COM | 637071101 | 104  | 2025  | SH | DEFINED | 2 |
| NATIONAL OIL WELL VARCO INC     | COM | 637071101 | 59   | 1150  | SH | OTHER   | 2 |
| NEWELL RUBBERMAID INC           | COM | 651229106 | 2    | 200   | SH | OTHER   | 2 |
| NEWMONT MINING CORP             | COM | 651639106 | 2    | 35    | SH | SOLE    |   |
| NEWMONT MINING CORP             | COM | 651639106 | 77   | 1225  | SH | DEFINED | 2 |
| NEWS CORP                       | COM | 65248E104 | 2    | 120   | SH | SOLE    |   |
| NEWS CORP                       | COM | 65248E104 | 51   | 3270  | SH | DEFINED | 2 |
| NFJ                             | COM | 65337H109 | 17   | 1128  | SH | DEFINED | 2 |
| NEXTERA ENERGY INC              | COM | 65339F101 | 8    | 150   | SH | DEFINED | 2 |
| NIKE INC                        | COM | 654106103 | 3    | 30    | SH | SOLE    |   |
| NIKE INC                        | COM | 654106103 | 193  | 2255  | SH | DEFINED | 2 |
| NIKE INC                        | COM | 654106103 | 34   | 400   | SH | OTHER   | 2 |
| NOBLE ENERGY                    | COM | 655044105 | 3    | 49    | SH | DEFINED | 2 |
| NORDSTROM INC                   | COM | 655664100 | 33   | 725   | SH | SOLE    |   |
| NORDSTROM INC                   | COM | 655664100 | 427  | 9340  | SH | DEFINED | 2 |
| NORDSTROM INC                   | COM | 655664100 | 9    | 200   | SH | OTHER   | 2 |
| NORDSTROM INC                   | COM | 655664100 | 959  | 21000 | SH | DEFINED | 3 |
| NORFOLK SOUTHERN CORP           | COM | 655844108 | 30   | 485   | SH | SOLE    |   |
| NORFOLK SOUTHERN CORP           | COM | 655844108 | 602  | 9870  | SH | DEFINED | 2 |
| NORFOLK SOUTHERN CORP           | COM | 655844108 | 107  | 1750  | SH | OTHER   | 2 |
| NORFOLK SOUTHERN CORP           | COM | 655844108 | 488  | 8000  | SH | DEFINED | 3 |
| NORTHERN TRUST CORP             | COM | 665859104 | 4    | 125   | SH | DEFINED | 2 |
| NOVARTIS A G                    | COM | 66987V109 | 8    | 150   | SH | OTHER   | 2 |
| NOVO-NORDISK A/S                | COM | 670100205 | 10   | 100   | SH | DEFINED | 2 |
| NUCOR CORP                      | COM | 670346105 | 35   | 1100  | SH | SOLE    |   |
| NUCOR CORP                      | COM | 670346105 | 392  | 12375 | SH | DEFINED | 2 |
| NUCOR CORP                      | COM | 670346105 | 8    | 250   | SH | OTHER   | 2 |
| NUCOR CORP                      | COM | 670346105 | 652  | 20600 | SH | DEFINED | 3 |
| NUVEEN                          | EXC | 67066V101 | 16   | 1167  | SH | DEFINED | 2 |
| NUVEEN                          | EXC | 67070A101 | 5    | 360   | SH | DEFINED | 2 |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 49   | 685   | SH | SOLE    |   |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 1106 | 15473 | SH | DEFINED | 2 |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 9    | 125   | SH | OTHER   | 2 |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 644  | 9000  | SH | DEFINED | 3 |
| OLIN CORP                       | COM | 680665205 | 5    | 300   | SH | OTHER   | 2 |
| ORACLE CORP                     | COM | 68389X105 | 114  | 3970  | SH | SOLE    |   |
| ORACLE CORP                     | COM | 68389X105 | 6    | 200   | SH | OTHER   |   |
| ORACLE CORP                     | COM | 68389X105 | 1598 | 55604 | SH | DEFINED | 2 |
| ORACLE CORP                     | COM | 68389X105 | 203  | 7050  | SH | OTHER   | 2 |
| ORACLE CORP                     | COM | 68389X105 | 719  | 25000 | SH | DEFINED | 3 |
| PACKAGING CORP OF AMERICA       | COM | 695156109 | 10   | 430   | SH | DEFINED | 2 |
| PACKAGING CORP OF AMERICA       | COM | 695156109 | 54   | 2300  | SH | OTHER   | 2 |
| PARKER-HANNIFIN                 | COM | 701094104 | 13   | 200   | SH | DEFINED | 2 |
| PARKER-HANNIFIN                 | COM | 701094104 | 79   | 1250  | SH | OTHER   | 2 |
| PAYCHEX INC                     | COM | 704326107 | 26   | 1000  | SH | DEFINED | 2 |
| PEPSICO INC                     | COM | 713448108 | 161  | 2593  | SH | SOLE    |   |
| PEPSICO INC                     | COM | 713448108 | 12   | 200   | SH | OTHER   |   |
| PEPSICO INC                     | COM | 713448108 | 1910 | 30856 | SH | DEFINED | 2 |
| PEPSICO INC                     | COM | 713448108 | 1426 | 23031 | SH | OTHER   | 2 |
| PEPSICO INC                     | COM | 713448108 | 1065 | 17200 | SH | DEFINED | 3 |
| PFIZER INC                      | COM | 717081103 | 6    | 360   | SH | SOLE    |   |
| PFIZER INC                      | COM | 717081103 | 644  | 36404 | SH | DEFINED | 2 |
| PFIZER INC                      | COM | 717081103 | 300  | 16961 | SH | OTHER   | 2 |
| PHILIP MORRIS INTERNATIONAL INC | COM | 718172109 | 595  | 9545  | SH | DEFINED | 2 |
| PHILIP MORRIS INTERNATIONAL INC | COM | 718172109 | 22   | 350   | SH | OTHER   | 2 |
| PLAINS EXPLORATION              | COM | 726505100 | 5    | 237   | SH | DEFINED | 2 |
| POWERSHARES                     | EXC | 73935X500 | 22   | 3950  | SH | DEFINED | 2 |
| POWERSHARES                     | EXC | 73935X575 | 4    | 250   | SH | DEFINED | 2 |
| PRAXAIR, INC.                   | COM | 74005P104 | 65   | 700   | SH | SOLE    |   |
| PRAXAIR, INC.                   | COM | 74005P104 | 906  | 9687  | SH | DEFINED | 2 |
| PRAXAIR, INC.                   | COM | 74005P104 | 112  | 1195  | SH | OTHER   | 2 |

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|                                |     |           |      |          |           |
|--------------------------------|-----|-----------|------|----------|-----------|
| PRAXAIR, INC.                  | COM | 74005P104 | 729  | 7800 SH  | DEFINED 3 |
| T ROWE PRICE                   | COM | 74144T108 | 86   | 1808 SH  | SOLE      |
| T ROWE PRICE                   | COM | 74144T108 | 12   | 250 SH   | OTHER     |
| T ROWE PRICE                   | COM | 74144T108 | 1057 | 22119 SH | DEFINED 2 |
| T ROWE PRICE                   | COM | 74144T108 | 325  | 6800 SH  | OTHER 2   |
| T ROWE PRICE                   | COM | 74144T108 | 800  | 16750 SH | DEFINED 3 |
| PROCTER & GAMBLE CO            | COM | 742718109 | 199  | 3153 SH  | SOLE      |
| PROCTER & GAMBLE CO            | COM | 742718109 | 13   | 200 SH   | OTHER     |
| PROCTER & GAMBLE CO            | COM | 742718109 | 1730 | 27382 SH | DEFINED 2 |
| PROCTER & GAMBLE CO            | COM | 742718109 | 949  | 15020 SH | OTHER 2   |
| PROCTER & GAMBLE CO            | COM | 742718109 | 1453 | 23000 SH | DEFINED 3 |
| PROGRESS ENERGY INC            | COM | 743263105 | 77   | 1495 SH  | DEFINED 2 |
| PROGRESS ENERGY INC            | COM | 743263105 | 122  | 2350 SH  | OTHER 2   |
| PROSHARES                      | EXC | 74347R297 | 2    | 100 SH   | DEFINED 2 |
| PRUDENTIAL FINANCIAL           | COM | 744320102 | 7    | 145 SH   | SOLE      |
| PRUDENTIAL FINANCIAL           | COM | 744320102 | 364  | 7762 SH  | DEFINED 2 |
| PUBLIC SERVICE ENTERPRISE GRP. | COM | 744573106 | 13   | 400 SH   | DEFINED 2 |
| QUALCOMM INC                   | COM | 747525103 | 45   | 925 SH   | SOLE      |
| QUALCOMM INC                   | COM | 747525103 | 613  | 12600 SH | DEFINED 2 |
| QUALCOMM INC                   | COM | 747525103 | 6    | 125 SH   | OTHER 2   |
| QUALCOMM INC                   | COM | 747525103 | 1717 | 35300 SH | DEFINED 3 |
| QUEST DIAGNOSTICS INC          | COM | 74834L100 | 64   | 1300 SH  | OTHER 2   |
| REPSOL YPF SA                  | COM | 76026T205 | 3    | 100 SH   | OTHER 2   |
| ROYAL DUTCH SHELL PLC          | COM | 780259206 | 47   | 772 SH   | SOLE      |
| ROYAL DUTCH SHELL PLC          | COM | 780259206 | 36   | 591 SH   | DEFINED 2 |
| ROYAL DUTCH SHELL PLC          | COM | 780259206 | 12   | 200 SH   | OTHER 2   |
| SPDR GOLD TRUST ETF            | EXC | 78463V107 | 264  | 1668 SH  | DEFINED 2 |
| SPDR                           | EXC | 78463X798 | 32   | 1587 SH  | DEFINED 2 |
| SPDR                           | EXC | 78464A730 | 18   | 415 SH   | DEFINED 2 |
| ST JUDE MEDICAL INC            | COM | 790849103 | 7    | 200 SH   | DEFINED 2 |
| ST JUDE MEDICAL INC            | COM | 790849103 | 18   | 500 SH   | OTHER 2   |
| SCHLUMBERGER LTD               | COM | 806857108 | 87   | 1460 SH  | SOLE      |
| SCHLUMBERGER LTD               | COM | 806857108 | 466  | 7795 SH  | DEFINED 2 |
| SCHLUMBERGER LTD               | COM | 806857108 | 41   | 685 SH   | OTHER 2   |
| SCHLUMBERGER LTD               | COM | 806857108 | 944  | 15800 SH | DEFINED 3 |
| SECTOR SPDR TR FUND            | EXC | 81369Y100 | 3    | 100 SH   | SOLE      |
| SECTOR SPDR TR FUND            | EXC | 81369Y100 | 81   | 2750 SH  | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y209 | 25   | 800 SH   | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y308 | 9    | 300 SH   | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y407 | 30   | 860 SH   | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y506 | 78   | 1328 SH  | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y605 | 22   | 1890 SH  | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y803 | 77   | 3255 SH  | DEFINED 2 |
| SECTOR SPDR TR FUND            | EXC | 81369Y886 | 82   | 2430 SH  | DEFINED 2 |
| SIEMENS INC                    | COM | 826197501 | 10   | 110 SH   | DEFINED 2 |
| SIMON PPY GROUP INC NEW        | COM | 828806109 | 3    | 30 SH    | SOLE      |
| SIMON PPY GROUP INC NEW        | COM | 828806109 | 180  | 1640 SH  | DEFINED 2 |
| SIMON PPY GROUP INC NEW        | COM | 828806109 | 30   | 275 SH   | OTHER 2   |
| SMUCKER (J.M.)                 | COM | 832696405 | 4    | 50 SH    | OTHER 2   |
| SONOCO PRODUCTS                | COM | 835495102 | 14   | 500 SH   | DEFINED 2 |
| SOUTHERN CO                    | COM | 842587107 | 57   | 1340 SH  | SOLE      |
| SOUTHERN CO                    | COM | 842587107 | 8    | 200 SH   | OTHER     |
| SOUTHERN CO                    | COM | 842587107 | 841  | 19844 SH | DEFINED 2 |
| SOUTHERN CO                    | COM | 842587107 | 75   | 1775 SH  | OTHER 2   |
| SOUTHERN CO                    | COM | 842587107 | 1102 | 26000 SH | DEFINED 3 |
| SPECTRA ENERGY CORP            | COM | 847560109 | 10   | 390 SH   | DEFINED 2 |
| STAPLES INCORPORATED           | COM | 855030102 | 21   | 1575 SH  | DEFINED 2 |
| STAPLES INCORPORATED           | COM | 855030102 | 27   | 2000 SH  | OTHER 2   |
| STARBUCKS CORP                 | COM | 855244109 | 7    | 200 SH   | DEFINED 2 |
| STATE STREET CORP COM          | COM | 857477103 | 18   | 560 SH   | DEFINED 2 |
| STRYKER CORP                   | COM | 863667101 | 22   | 475 SH   | DEFINED 2 |
| STRYKER CORP                   | COM | 863667101 | 28   | 600 SH   | OTHER 2   |

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|                            |     |           |      |       |    |           |
|----------------------------|-----|-----------|------|-------|----|-----------|
| SUFFOLK BANCORP            | COM | 864739107 | 25   | 3000  | SH | SOLE      |
| TJX COMPANIES              | COM | 872540109 | 60   | 1075  | SH | SOLE      |
| TJX COMPANIES              | COM | 872540109 | 6    | 100   | SH | OTHER     |
| TJX COMPANIES              | COM | 872540109 | 838  | 15114 | SH | DEFINED 2 |
| TJX COMPANIES              | COM | 872540109 | 72   | 1300  | SH | OTHER 2   |
| TJX COMPANIES              | COM | 872540109 | 638  | 11500 | SH | DEFINED 3 |
| TARGET CORP                | COM | 87612E106 | 20   | 400   | SH | SOLE      |
| TARGET CORP                | COM | 87612E106 | 10   | 200   | SH | OTHER     |
| TARGET CORP                | COM | 87612E106 | 562  | 11459 | SH | DEFINED 2 |
| TARGET CORP                | COM | 87612E106 | 170  | 3467  | SH | OTHER 2   |
| TEMPLE INLAND INC          | COM | 879868107 | 23   | 720   | SH | DEFINED 2 |
| TEVA PHARM INDUS ADR       | COM | 881624209 | 7    | 200   | SH | SOLE      |
| TEVA PHARM INDUS ADR       | COM | 881624209 | 30   | 800   | SH | DEFINED 2 |
| TEVA PHARM INDUS ADR       | COM | 881624209 | 104  | 2800  | SH | OTHER 2   |
| TEXAS INSTRUMENTS INC      | COM | 882508104 | 2    | 70    | SH | SOLE      |
| TEXAS INSTRUMENTS INC      | COM | 882508104 | 51   | 1920  | SH | DEFINED 2 |
| 3M COMPANY                 | COM | 88579Y101 | 70   | 980   | SH | SOLE      |
| 3M COMPANY                 | COM | 88579Y101 | 772  | 10760 | SH | DEFINED 2 |
| 3M COMPANY                 | COM | 88579Y101 | 447  | 6220  | SH | OTHER 2   |
| 3M COMPANY                 | COM | 88579Y101 | 503  | 7000  | SH | DEFINED 3 |
| TIDEWATER, INC.            | COM | 886423102 | 2    | 50    | SH | SOLE      |
| TIDEWATER, INC.            | COM | 886423102 | 86   | 2050  | SH | DEFINED 2 |
| TIDEWATER, INC.            | COM | 886423102 | 19   | 450   | SH | OTHER 2   |
| TIDEWATER, INC.            | COM | 886423102 | 210  | 5000  | SH | DEFINED 3 |
| TIFFANY                    | COM | 886547108 | 21   | 350   | SH | DEFINED 2 |
| TIME WARNER INC NEW        | COM | 887317303 | 35   | 1160  | SH | SOLE      |
| TIME WARNER INC NEW        | COM | 887317303 | 543  | 18130 | SH | DEFINED 2 |
| TIME WARNER INC NEW        | COM | 887317303 | 18   | 600   | SH | OTHER 2   |
| TIME WARNER INC NEW        | COM | 887317303 | 869  | 29000 | SH | DEFINED 3 |
| TIME WARNER                | COM | 88732J207 | 6    | 100   | SH | SOLE      |
| TIME WARNER                | COM | 88732J207 | 6    | 100   | SH | DEFINED 2 |
| TOMPKINS FINANCIAL CORP    | COM | 890110109 | 39   | 1100  | SH | SOLE      |
| TORONTO-DOMINION BANK      | COM | 891160509 | 280  | 3945  | SH | DEFINED 2 |
| TORONTO-DOMINION BANK      | COM | 891160509 | 92   | 1290  | SH | OTHER 2   |
| TRAVELERS COS INC          | COM | 89417E109 | 3    | 65    | SH | SOLE      |
| TRAVELERS COS INC          | COM | 89417E109 | 237  | 4854  | SH | DEFINED 2 |
| TRAVELERS COS INC          | COM | 89417E109 | 18   | 375   | SH | OTHER 2   |
| TRAVELERS COS INC          | COM | 89417E109 | 1413 | 29000 | SH | DEFINED 3 |
| TRUSTCO BANK CORP          | COM | 898349105 | 33   | 7500  | SH | SOLE      |
| U.S. BANCORP               | COM | 902973304 | 94   | 3980  | SH | SOLE      |
| U.S. BANCORP               | COM | 902973304 | 2    | 100   | SH | OTHER     |
| U.S. BANCORP               | COM | 902973304 | 1146 | 48665 | SH | DEFINED 2 |
| U.S. BANCORP               | COM | 902973304 | 111  | 4725  | SH | OTHER 2   |
| U.S. BANCORP               | COM | 902973304 | 760  | 32300 | SH | DEFINED 3 |
| UNION PACIFIC CORP         | COM | 907818108 | 2    | 30    | SH | SOLE      |
| UNION PACIFIC CORP         | COM | 907818108 | 141  | 1725  | SH | DEFINED 2 |
| UNITED PARCEL SERVICE      | COM | 911312106 | 39   | 615   | SH | SOLE      |
| UNITED PARCEL SERVICE      | COM | 911312106 | 556  | 8812  | SH | DEFINED 2 |
| UNITED PARCEL SERVICE      | COM | 911312106 | 69   | 1100  | SH | OTHER 2   |
| UNITED PARCEL SERVICE      | COM | 911312106 | 758  | 12000 | SH | DEFINED 3 |
| UNITED TECHNOLOGIES CORP   | COM | 913017109 | 95   | 1350  | SH | SOLE      |
| UNITED TECHNOLOGIES CORP   | COM | 913017109 | 1481 | 21052 | SH | DEFINED 2 |
| UNITED TECHNOLOGIES CORP   | COM | 913017109 | 775  | 11010 | SH | OTHER 2   |
| UNITED TECHNOLOGIES CORP   | COM | 913017109 | 1055 | 15000 | SH | DEFINED 3 |
| UNITED                     | COM | 91307C102 | 4    | 100   | SH | DEFINED 2 |
| UNITEDHEALTH GROUP INC     | COM | 91324P102 | 3    | 65    | SH | SOLE      |
| UNITEDHEALTH GROUP INC     | COM | 91324P102 | 84   | 1820  | SH | DEFINED 2 |
| UNITEDHEALTH GROUP INC     | COM | 91324P102 | 3    | 75    | SH | OTHER 2   |
| VALE SA                    | COM | 91912E105 | 6    | 270   | SH | DEFINED 2 |
| VANGUARD                   | EXC | 922908769 | 50   | 871   | SH | DEFINED 2 |
| VERIZON COMMUNICATIONS INC | COM | 92343V104 | 100  | 2710  | SH | SOLE      |
| VERIZON COMMUNICATIONS INC | COM | 92343V104 | 1219 | 33134 | SH | DEFINED 2 |

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|                             |     |           |      |          |         |   |
|-----------------------------|-----|-----------|------|----------|---------|---|
| VERIZON COMMUNICATIONS INC  | COM | 92343V104 | 347  | 9428 SH  | OTHER   | 2 |
| VERIZON COMMUNICATIONS INC  | COM | 92343V104 | 1214 | 33000 SH | DEFINED | 3 |
| VIACOM INC NEW              | COM | 92553P201 | 6    | 156 SH   | DEFINED | 2 |
| VIACOM INC NEW              | COM | 92553P201 | 84   | 2170 SH  | OTHER   | 2 |
| VISA INC.                   | COM | 92826C839 | 20   | 235 SH   | SOLE    |   |
| VISA INC.                   | COM | 92826C839 | 118  | 1380 SH  | DEFINED | 2 |
| VISA INC.                   | COM | 92826C839 | 857  | 10000 SH | DEFINED | 3 |
| VODAFONE GROUP PLC NEW      | COM | 92857W209 | 13   | 500 SH   | SOLE    |   |
| VULCAN MATERIALS CO         | COM | 929160109 | 7    | 240 SH   | DEFINED | 2 |
| WALMART STORES INC          | COM | 931142103 | 113  | 2175 SH  | SOLE    |   |
| WALMART STORES INC          | COM | 931142103 | 931  | 17943 SH | DEFINED | 2 |
| WALMART STORES INC          | COM | 931142103 | 92   | 1775 SH  | OTHER   | 2 |
| WALMART STORES INC          | COM | 931142103 | 955  | 18400 SH | DEFINED | 3 |
| WALGREEN CO                 | COM | 931422109 | 2    | 50 SH    | SOLE    |   |
| WALGREEN CO                 | COM | 931422109 | 50   | 1510 SH  | DEFINED | 2 |
| WALGREEN CO                 | COM | 931422109 | 230  | 7000 SH  | DEFINED | 3 |
| WASHINGTON FED INC          | COM | 938824109 | 10   | 800 SH   | DEFINED | 2 |
| WASTE MANAGEMENT INC        | COM | 94106L109 | 7    | 200 SH   | DEFINED | 2 |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 27   | 400 SH   | SOLE    |   |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 350  | 5130 SH  | DEFINED | 2 |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 20   | 300 SH   | OTHER   | 2 |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 956  | 14000 SH | DEFINED | 3 |
| WELLS FARGO CO              | COM | 949746101 | 84   | 3480 SH  | SOLE    |   |
| WELLS FARGO CO              | COM | 949746101 | 14   | 600 SH   | OTHER   |   |
| WELLS FARGO CO              | COM | 949746101 | 912  | 37807 SH | DEFINED | 2 |
| WELLS FARGO CO              | COM | 949746101 | 165  | 6859 SH  | OTHER   | 2 |
| WELLS FARGO CO              | COM | 949746101 | 965  | 40000 SH | DEFINED | 3 |
| WINDSTREAM CORP             | COM | 97381W104 | 27   | 2326 SH  | DEFINED | 2 |
| WISCONSIN ENERGY CORP       | COM | 976657106 | 38   | 1200 SH  | DEFINED | 2 |
| YRC WORLDWIDE INC           | COM | 984249300 | 0    | 1200 SH  | DEFINED | 2 |
| YAHOO INC                   | COM | 984332106 | 4    | 300 SH   | OTHER   |   |
| YUM BRANDS INC              | COM | 988498101 | 245  | 4962 SH  | DEFINED | 2 |
| ZIMMER                      | COM | 98956P102 | 8    | 150 SH   | SOLE    |   |
| ZIMMER                      | COM | 98956P102 | 283  | 5300 SH  | DEFINED | 2 |
| ZIMMER                      | COM | 98956P102 | 127  | 2375 SH  | OTHER   | 2 |
| ZIMMER                      | COM | 98956P102 | 519  | 9700 SH  | DEFINED | 3 |
| ACCENTURE PLC               | COM | G1151C101 | 223  | 4225 SH  | DEFINED | 2 |
| ACCENTURE PLC               | COM | G1151C101 | 74   | 1400 SH  | OTHER   | 2 |
| ACCENTURE PLC               | COM | G1151C101 | 790  | 15000 SH | DEFINED | 3 |
| COVIDIEN PLC                | COM | G2554F113 | 10   | 230 SH   | SOLE    |   |
| COVIDIEN PLC                | COM | G2554F113 | 266  | 6035 SH  | DEFINED | 2 |
| INGERSOLL-RAND PLC          | COM | G47791101 | 2    | 71 SH    | DEFINED | 2 |
| NOBLE                       | COM | H5833N103 | 3    | 100 SH   | SOLE    |   |
| NOBLE                       | COM | H5833N103 | 50   | 1700 SH  | DEFINED | 2 |
| NOBLE                       | COM | H5833N103 | 44   | 1500 SH  | OTHER   | 2 |
| TRANSOCEAN LTD              | COM | H8817H100 | 14   | 300 SH   | DEFINED | 2 |
| TRANSOCEAN LTD              | COM | H8817H100 | 30   | 618 SH   | OTHER   | 2 |
| CNH GLOBAL                  | COM | N20935206 | 4    | 150 SH   | DEFINED | 2 |