BANK OF HAWAII CORP Form 10-O July 23, 2018

**Table of Contents** 

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period

ended June 30, 2018

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from

Commission File Number: 1-6887

#### BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter) Delaware 99-0148992

(State of incorporation) (I.R.S. Employer Identification No.)

130 Merchant Street, Honolulu, Hawaii 96813 (Address of principal executive offices) (Zip Code)

1-888-643-3888

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the

## Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of July 17, 2018, there were 42,031,229 shares of common stock outstanding.

## Table of Contents

Bank of Hawaii Corporation Form 10-Q Index

		Page
Part I - Fi	nancial Information	
Item 1.	Financial Statements (Unaudited)	
	Consolidated Statements of Income – Three and six months ended June 30, 2018 and 2017	2
	Consolidated Statements of Comprehensive Income – Three and six months ended June 30, 2018 and 2017	<u>3</u>
	Consolidated Statements of Condition – June 30, 2018 and December 31, 2017	4
	Consolidated Statements of Shareholders' Equity – Three and six months ended June 30, 2018 and 2017	<u>5</u>
	Consolidated Statements of Cash Flows – Six months ended June 30, 2018 and 2017	<u>6</u>
	Notes to Consolidated Financial Statements (Unaudited)	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>53</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>83</u>
Item 4.	Controls and Procedures	<u>83</u>
Part II - O	ther Information	
Item 1A.	Risk Factors	<u>84</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>84</u>
Item 6.	<u>Exhibits</u>	<u>84</u>
Signatures	S	<u>85</u>
1		

## Table of Contents

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Income (Unaudited)

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	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
(dollars in thousands, except per share amounts)	2018	2017	2018	2017
Interest Income				
Interest and Fees on Loans and Leases	\$101,311	\$ 90,909	\$198,945	\$ 178,846
Income on Investment Securities	. ,	,	,	,
Available-for-Sale	12,380	11,835	24,521	22,919
Held-to-Maturity	20,711	19,918	42,007	39,624
•	•		42,007 14	7
Deposits		2		•
Funds Sold	846	696	1,603	1,586
Other	341	208	641	438
Total Interest Income	135,585	123,568	267,731	243,420
Interest Expense				
Deposits	9,459	4,998	17,040	8,689
Securities Sold Under Agreements to Repurchase	4,617	5,079	9,181	10,264
Funds Purchased	83	39	136	42
Short-Term Borrowings	13	64	29	64
Other Debt	917	1,109	1,893	2,210
Total Interest Expense	15,089	11,289	28,279	21,269
-	•			
Net Interest Income	120,496	112,279	239,452	222,151
Provision for Credit Losses	3,500	4,250	7,625	8,650
Net Interest Income After Provision for Credit Losses	116,996	108,029	231,827	213,501
Noninterest Income				
Trust and Asset Management	11,356	11,796	22,537	23,275
Mortgage Banking	2,179	3,819	4,324	7,119
Service Charges on Deposit Accounts	6,865	8,009	13,994	16,334
Fees, Exchange, and Other Service Charges	14,400	13,965	28,733	27,297
Investment Securities Gains (Losses), Net				11,613
Annuity and Insurance	1,847	2,161	3,053	4,156
Bank-Owned Life Insurance	1,796	1,550	3,638	3,047
Other	4,557	4,456	11,422	8,311
	•	-		
Total Noninterest Income	41,298	45,236	85,333	101,152
Noninterest Expense	50 1 10	40.656	106.550	100 041
Salaries and Benefits	52,148	49,676	106,570	100,841
Net Occupancy	8,588	8,131	17,122	16,299
Net Equipment	5,845	5,706	11,372	11,207
Data Processing	4,563	3,881	8,454	7,291
Professional Fees	2,546	2,592	5,319	5,371
FDIC Insurance	2,182	2,097	4,339	4,306
Other	14,919	16,106	31,999	31,442
Total Noninterest Expense	90,791	88,189	185,175	176,757
Income Before Provision for Income Taxes	67,503	65,076	131,985	137,896
Provision for Income Taxes		20,414		
	12,785		23,227	42,058
Net Income	\$54,718	\$ 44,662	\$108,758	\$ 95,838
Basic Earnings Per Share	\$1.31	\$ 1.05	\$2.59	\$ 2.26
Diluted Earnings Per Share	\$1.30	\$ 1.05	\$2.57	\$ 2.24
Dividends Declared Per Share	\$0.60	\$ 0.50	\$1.12	\$ 1.00

Basic Weighted Average Shares Diluted Weighted Average Shares 41,884,221 42,353,976 41,960,743 42,379,730 42,152,200 42,658,885 42,252,900 42,704,010

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

## **Table of Contents**

Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income (Unaudited)

	Three Mon	Six Months Ended	
	June 30,		June 30,
(dollars in thousands)	2018	2017	2018 2017
Net Income	\$54,718	\$44,662	\$108,758 \$95,838
Other Comprehensive Income (Loss), Net of Tax:			
Net Unrealized Gains (Losses) on Investment Securities	(2,974)	3,106	(12,095 ) 8,000
Defined Benefit Plans	216	147	432 293
Total Other Comprehensive Income (Loss)	(2,758)	3,253	(11,663 ) 8,293
Comprehensive Income	\$51,960	\$47,915	\$97,095 \$104,131

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

## Table of Contents

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Condition (Unaudited)		
(dollars in thousands)	June 30, 2018	December 31, 2017
Assets	2010	_01,
Interest-Bearing Deposits in Other Banks	\$3,524	\$3,421
Funds Sold	361,933	181,413
Investment Securities	201,522	101,110
Available-for-Sale	2,092,870	2,232,979
Held-to-Maturity (Fair Value of \$3,500,497 and \$3,894,121)	3,595,891	3,928,170
Loans Held for Sale	16,025	19,231
Loans and Leases	10,053,323	9,796,947
Allowance for Loan and Lease Losses		(107,346)
Net Loans and Leases	9,945,135	9,689,601
Total Earning Assets	16,015,378	16,054,815
Cash and Due From Banks	312,303	263,017
Premises and Equipment, Net	142,791	130,926
Accrued Interest Receivable	50,594	50,485
Foreclosed Real Estate	2,926	1,040
Mortgage Servicing Rights	24,583	24,622
Goodwill	31,517	31,517
Bank-Owned Life Insurance	281,018	280,034
Other Assets	263,052	252,596
Total Assets	\$17,124,162	
Liabilities		
Deposits		
Noninterest-Bearing Demand	\$4,729,203	\$4,724,300
Interest-Bearing Demand	3,111,069	3,082,563
Savings	5,389,763	5,389,013
Time	1,713,323	1,688,092
Total Deposits	14,943,358	14,883,968
Short-Term Borrowings	330	
Securities Sold Under Agreements to Repurchase	504,193	505,293
Other Debt	235,681	260,716
Retirement Benefits Payable	36,730	37,312
Accrued Interest Payable	7,395	6,946
Taxes Payable and Deferred Taxes	15,136	24,009
Other Liabilities	133,622	138,940
Total Liabilities	15,876,445	15,857,184
Shareholders' Equity		
Common Stock (\$.01 par value; authorized 500,000,000 shares;		
issued / outstanding: June 30, 2018 - 58,070,285 / 42,084,066	577	576
and December 31, 2017 - 57,959,074 / 42,401,443)		
Capital Surplus	566,436	561,161
Accumulated Other Comprehensive Loss	(53,855)	(34,715)
Retained Earnings	1,581,168	1,512,218
Treasury Stock, at Cost (Shares: June 30, 2018 - 15,986,219 and December 31, 2017 - 15,557,631)	(846,609)	(807,372 )

Total Shareholders' Equity 1,247,717 1,231,868
Total Liabilities and Shareholders' Equity \$17,124,162 \$17,089,052

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

## **Table of Contents**

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity (Unaudited)

Consolidated Statements of Si	iarcholders Equi	ty (Onauc	incu)				
(dollars in thousands)	Common Shares Outstanding	Commo Stock	nCapital Surplus	Accum. Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock	Total
Balance as of December 31, 2017	42,401,443	\$ 576	\$561,161	\$(34,715)	\$1,512,218	\$(807,372)	\$1,231,868
Net Income	_				108,758		108,758
Other Comprehensive Loss	_			(11,663)	_	_	(11,663)
Reclassification of the Income							
Tax Effects of the Tax Cuts and Jobs Act from AOCI	_	_	_	(7,477 )	7,477	_	_
Share-Based Compensation	_	_	4,055		_	_	4,055
Common Stock Issued under			.,000				.,,,,,
Purchase and Equity	179,644	1	1,220	_	166	2,992	4,379
Compensation Plans	177,011	•	1,220		100	_,>>_	1,577
Common Stock Repurchased	(497,021)		_		_	(42,229)	(42,229)
Cash Dividends Declared	,				(45.451	,	,
(\$1.12 per share)			_	_	(47,451)		(47,451)
Balance as of June 30, 2018	42,084,066	\$ 577	\$566,436	\$(53,855)	\$1,581,168	\$(846,609)	\$1,247,717
Balance as of December 31, 2016	42,635,978	\$ 576	\$551,628	\$(33,906)	\$1,415,440	\$(772,201)	\$1,161,537
Net Income	_				95,838		95,838
Other Comprehensive Income	_			8,293	_	_	8,293
Share-Based Compensation		_	3,726		_	_	3,726
Common Stock Issued under							
Purchase and Equity	275,605	_	1,055	_	(162)	7,545	8,438
Compensation Plans					,		
Common Stock Repurchased	(255,629)					(21,287)	(21,287)
Cash Dividends Declared					(42.700		(42.700
(\$1.00 per share)	_	_			(42,788)	_	(42,788)
Balance as of June 30, 2017	42,655,954	\$ 576	\$556,409	\$(25,613)	\$1,468,328	\$(785,943)	\$1,213,757
The accompanying notes are a	n integral part of	the Cons	olidated Fin	nancial Stat	ements (Unau	ıdited).	

## Table of Contents

Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Cash Flows (Unaudited)

	Six Month	s Ended
(1.11	June 30,	2017
(dollars in thousands)	2018	2017
Operating Activities Net Income	¢ 100 750	¢05 020
	\$108,758	\$95,838
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Provision for Credit Losses	7,625	8,650
Depreciation and Amortization	6,788	6,565
Amortization of Deferred Loan and Lease Fees	-	(535)
Amortization and Accretion of Premiums/Discounts on Investment Securities, Net	17,632	20,027
Share-Based Compensation	4,055	3,726
Benefit Plan Contributions	•	(741)
Deferred Income Taxes	` ,	3,635
Net Gains on Sales of Loans and Leases		(3,971)
Net Losses (Gains) on Sales of Investment Securities	2,368	(11,613)
Proceeds from Sales of Loans Held for Sale	152,004	146,478
Originations of Loans Held for Sale	· ·	(150,414)
Net Tax Benefits from Share-Based Compensation	949	2,077
Net Change in Other Assets and Other Liabilities	(18,529)	(21,803)
Net Cash Provided by Operating Activities	128,481	97,919
Investing Activities		
Investing Activities Investment Securities Available-for-Sale:		
	209,572	203,177
Proceeds from Sales, Prepayments and Maturities Purchases	· ·	(320,170)
Investment Securities Held-to-Maturity:	(99,234)	(320,170)
Proceeds from Prepayments and Maturities	425,043	406,904
Purchases	· ·	(365,498)
Net Change in Loans and Leases		(508,529)
Proceeds from Sales of Loans		112,357
Premises and Equipment, Net	(18.652 )	(12,629)
Net Cash Provided by (Used in) Investing Activities	152,990	(484,388)
Financing Activities  Net Change in Deposits	59,390	464,409
Net Change in Deposits  Net Change in Short-Term Borrowings	•	(27,702)
Repayments of Long-Term Debt	(770) $(25,000)$	
Proceeds from Issuance of Common Stock	4,498	— 8,457
Repurchase of Common Stock		(21,287)
Cash Dividends Paid		(21,287) $(42,788)$
Net Cash Provided by (Used in) Financing Activities		381,089
Net Cash Florided by (Osed iii) Financing Activities	(31,302)	361,069
Net Change in Cash and Cash Equivalents	229,909	(5,380)
Cash and Cash Equivalents at Beginning of Period	447,851	879,607
Cash and Cash Equivalents at End of Period	\$677,760	\$874,227
Supplemental Information		
Cash Paid for Interest	\$27,830	\$21,498

Cash Paid for Income Taxes	24,487	32,058
Non-Cash Investing Activities:		
Transfer from Loans to Foreclosed Real Estate	2,307	2,207
Transfers from Loans to Loans Held for Sale		62,727

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

#### **Table of Contents**

Bank of Hawaii Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

Bank of Hawaii Corporation (the "Parent") is a Delaware corporation and a bank holding company headquartered in Honolulu, Hawaii. Bank of Hawaii Corporation and its subsidiaries (collectively, the "Company") provide a broad range of financial products and services to customers in Hawaii, Guam, and other Pacific Islands. The accompanying consolidated financial statements include the accounts of the Parent and its subsidiaries. The Parent's principal operating subsidiary is Bank of Hawaii (the "Bank").

The consolidated financial statements in this report have not been audited by an independent registered public accounting firm, but in the opinion of management, reflect all adjustments necessary for a fair presentation of the results for the interim periods. All such adjustments are of a normal recurring nature. Intercompany accounts and transactions have been eliminated in consolidation. Certain prior period information has been reclassified to conform to the current period presentation. Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for the full fiscal year or for any future period.

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and accompanying notes required by GAAP for complete financial statements and should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements.

#### Variable Interest Entities

Variable interests are defined as contractual ownership or other interests in an entity that change with fluctuations in an entity's net asset value. The primary beneficiary consolidates the variable interest entity ("VIE"). The primary beneficiary is defined as the enterprise that has both the power to direct the activities of the VIE that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive benefits that could be significant to the VIE.

The Company has limited partnership interests in several low-income housing partnerships. These partnerships provide funds for the construction and operation of apartment complexes that provide affordable housing to lower-income households. If these developments successfully attract a specified percentage of residents falling in that lower-income range, state and/or federal income tax credits are made available to the partners. The tax credits are generally recognized over 10 years. In order to continue receiving the tax credits each year over the life of the partnership, the low-income residency targets must be maintained.

Prior to January 1, 2015, the Company utilized the effective yield method whereby the Company recognized tax credits generally over 10 years and amortized the initial cost of the investment to provide a constant effective yield over the period that tax credits are allocated to the Company. On January 1, 2015, the Company adopted ASU No. 2014-01, "Accounting for Investments in Qualified Affordable Housing Projects" prospectively for new investments. ASU No. 2014-01 permits reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. As permitted by ASU No. 2014-01, the Company elected to continue to utilize the effective yield method for investments made prior to January 1, 2015.

#### **Table of Contents**

Unfunded commitments to fund these low-income housing partnerships were \$13.8 million and \$17.5 million as of June 30, 2018 and December 31, 2017, respectively. These unfunded commitments are unconditional and legally binding and are recorded in other liabilities in the consolidated statements of condition. See Note 6 Affordable Housing Projects Tax Credit Partnerships for more information.

The Company also has limited partnership interests in solar energy tax credit partnership investments. These partnerships develop, build, own and operate solar renewable energy projects. Over the course of these investments, the Company expects to receive federal and state tax credits, tax-related benefits, and excess cash available for distribution, if any. The Company may be called to sell its interest in the limited partnerships through a call option once all investment tax credits have been recognized. Tax benefits associated with these investments are generally recognized over six years.

These entities meet the definition of a VIE; however, the Company is not the primary beneficiary of the entities as the general partner has both the power to direct the activities that most significantly impact the economic performance of the entities and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. While the partnership agreements allow the limited partners, through a majority vote, to remove the general partner, this right is not deemed to be substantive as the general partner can only be removed for cause.

The investments in these entities are initially recorded at cost, which approximates the maximum exposure to loss as a result of the Company's involvement with these unconsolidated entities. The balance of the Company's investments in these entities was \$82.9 million and \$87.6 million as of June 30, 2018 and December 31, 2017, respectively, and is included in other assets in the consolidated statements of condition.

#### Tax Cuts and Jobs Act

Public law No. 115-97, known as the Tax Cuts and Jobs Act (the "Tax Act"), enacted on December 22, 2017, reduced the U.S. federal corporate tax rate from 35% to 21% effective January 1, 2018. Also on December 22, 2017, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 118 ("SAB 118"), which provides guidance on accounting for tax effects of the Tax Act. SAB 118 provides a measurement period of up to one year from the enactment date to complete the accounting. Any adjustments during this measurement period will be included in net earnings from continuing operations as an adjustment to income tax expense in the reporting period when such adjustments are determined. Based on the information available and current interpretation of the rules, the Company estimated the impact of the reduction in the corporate tax rate and remeasurement of certain deferred tax assets and liabilities. The provisional amount recorded in the fourth quarter of 2017 related to the remeasurement of the Company's deferred tax balance resulted in additional income tax expense of \$3.6 million. An additional \$0.1 million was expensed in the first quarter of 2018 due to the remeasurement of the Company's deferred tax balance. In addition, during the first quarter of 2018, the Company recorded a \$2.0 million basis adjustment on its low income housing partnership investments, which consequently reduced income tax expense by the same amount. The final impact of the Tax Act may differ from these estimates as a result of changes in management's interpretations and assumptions, as well as new guidance that may be issued by the Internal Revenue Service.

#### Accounting Standards Adopted in 2018

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." The standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. In doing so, companies generally will be required to use more judgment and make more estimates than under current guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. Subsequent to the issuance of ASU 2014-09, the FASB issued targeted updates to clarify

specific implementation issues including ASU No. 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)," ASU No. 2016-10, "Identifying Performance Obligations and Licensing," ASU No. 2016-12, "Narrow-Scope Improvements and Practical Expedients," and ASU No. 2016-20 "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. Since the guidance does not apply to revenue associated with financial instruments, including loans and securities that are accounted for under other GAAP, the new guidance did not have a material impact on revenue most closely associated with financial instruments, including interest income and expense. The Company completed its overall assessment of revenue streams and review of related contracts potentially affected by the ASU, including trust and asset management fees, deposit related fees, interchange fees, merchant income, and annuity and insurance commissions. Based on this assessment, the

#### **Table of Contents**

Company concluded that ASU 2014-09 did not materially change the method in which the Company currently recognizes revenue for these revenue streams. The Company also completed its evaluation of certain costs related to these revenue streams to determine whether such costs should be presented as expenses or contra-revenue (i.e., gross vs. net). Based on its evaluation, the Company determined that the classification of certain debit and credit card related costs should change (i.e., costs previously recorded as expense is now recorded as contra-revenue, and vice versa). These classification changes resulted in immaterial changes to both revenue and expense. The Company also determined that certain costs related to ATMs should be recorded as an expense rather than a reduction of revenue. This change did not have a material effect to noninterest income or expense. The Company adopted ASU 2014-09 and its related amendments on its required effective date of January 1, 2018 utilizing the modified retrospective approach. Since there was no net income impact upon adoption of the new guidance, a cumulative effect adjustment to opening retained earnings was not deemed necessary. Consistent with the modified retrospective approach, the Company did not adjust prior period amounts for the debit and credit card costs and the ATM costs reclassifications noted above. See Note 15 Revenue Recognition for more information.

In January 2016, the FASB issued ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments by making targeted improvements to GAAP as follows: (1) require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer; (2) simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates that impairment exists, an entity is required to measure the investment at fair value; (3) eliminate the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminate the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) require public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) require separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarify that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. The Company's adoption of ASU No. 2016-01 on January 1, 2018 did not have a material impact on the Company's Consolidated Financial Statements. In accordance with (5) above, the Company measured the fair value of its loan portfolio as of June 30, 2018 using an exit price notion (see Note 14 Fair Value of Assets and Liabilities).

In August 2016, the FASB issued ASU No. 2016-15, "Classification of Certain Cash Receipts and Cash Payments." At the time, GAAP was unclear or did not include specific guidance on how to classify certain transactions in the statement of cash flows. This ASU is intended to reduce diversity in practice in how eight particular transactions are classified in the statement of cash flows. ASU No. 2016-15 was effective for interim and annual reporting periods beginning after December 15, 2017. Entities were required to apply the guidance retrospectively. If it is impracticable to apply the guidance retrospectively for an issue, the amendments related to that issue would be applied prospectively. The Company adopted ASU No. 2016-15 on January 1, 2018. ASU No. 2016-15 did not have a material impact on the Company's Consolidated Financial Statements.

In March 2017, the FASB issued ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." Under the new guidance, employers are required to present the service cost component of the net periodic benefit cost in the same income statement line item (e.g., Salaries and Benefits) as other employee compensation costs arising from services rendered during the period. In addition, only the service cost component will be eligible for capitalization in assets. Employers will present the other components of net periodic benefit cost separately (e.g., Other Noninterest Expense) from the line item that includes the service cost. ASU No. 2017-07 became effective for interim and annual reporting periods beginning after December 15, 2017. Employers will apply the guidance on the presentation of the components of net periodic benefit cost in the income statement retrospectively. The guidance limiting the capitalization of net periodic benefit cost in assets to the service cost component will be applied prospectively. The Company adopted ASU No. 2017-07 on January 1, 2018 and utilized the ASU's practical expedient allowing entities to estimate amounts for comparative periods using the information previously disclosed in their pension and other postretirement benefit plan footnote. ASU No. 2017-07 did not have a material impact on the Company's Consolidated Financial Statements.

#### **Table of Contents**

In February 2018, the FASB issued ASU No. 2018-02, "Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." This ASU allows a reclassification from accumulated other comprehensive income ("AOCI") to retained earnings for certain income tax effects stranded in AOCI as a result of the Tax Act. Consequently, the reclassification eliminates the stranded tax effects resulting from the Tax Act and is intended to improve the usefulness of information reported to financial statement users. However, because the ASU only relates to the reclassification of the income tax effects of the Tax Act, the underlying guidance that requires the effect of a change in tax laws or rates to be included in income from continuing operations is not affected. ASU No. 2018-02 is effective for the Company's reporting period beginning on January 1, 2019; early adoption is permitted. The Company elected to early adopt ASU No. 2018-02 during the first quarter of 2018, and elected to reclassify the income tax effects of the Tax Act from AOCI to retained earnings. The reclassification decreased AOCI and increased retained earnings by \$7.5 million, with zero net effect on total shareholders' equity. The Company utilizes the individual securities approach when releasing income tax effects from AOCI for its investment securities.

### Accounting Standards Pending Adoption

In February 2016, the FASB issued ASU No. 2016-02, "Leases." Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases): 1) a lease liability, which is the present value of a lessee's obligation to make lease payments, and 2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Lessor accounting under the new guidance remains largely unchanged as it is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. Leveraged leases have been eliminated, although lessors can continue to account for existing leveraged leases using the current accounting guidance. Other limited changes were made to align lessor accounting with the lessee accounting model and the new revenue recognition standard. All entities will classify leases to determine how to recognize lease-related revenue and expense. Quantitative and qualitative disclosures will be required by lessees and lessors to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The intention is to require enough information to supplement the amounts recorded in the financial statements so that users can understand more about the nature of an entity's leasing activities. ASU No. 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. All entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. They have the option to use certain relief; full retrospective application is prohibited. The Company has several lease agreements, such as branch locations, which are currently considered operating leases, and therefore, not recognized on the Company's consolidated statements of condition. The Company expects the new guidance will require these lease agreements to be recognized on the consolidated statements of condition as a right-of-use asset and a corresponding lease liability. Therefore, the Company's preliminary evaluation indicates the provisions of ASU No. 2016-02 are expected to impact the Company's consolidated statements of condition, along with the Company's regulatory capital ratios. However, the Company continues to evaluate the extent of potential impact the new guidance will have on the Company's Consolidated Financial Statements. The Company is nearing completion of identifying a complete inventory of arrangements containing a lease and accumulating the lease data necessary to apply the amended guidance. In addition, the Company purchased new software to aid in the transition to the new leasing guidance, and the majority of the Company's leases have been entered into this new leasing software program.

In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments." This ASU significantly changes how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. In issuing the standard, the FASB is responding to criticism that today's guidance delays recognition of credit losses. The standard will replace today's "incurred loss" approach with an "expected loss" model. The new model, referred to as the current expected credit loss ("CECL") model, will apply to: (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off-balance sheet credit exposures. This includes, but is not limited to, loans, leases, held-to-maturity securities, loan

commitments, and financial guarantees. The CECL model does not apply to available-for-sale ("AFS") debt securities. For AFS debt securities with unrealized losses, entities will measure credit losses in a manner similar to what they do today, except that the credit losses will be recognized as allowances rather than reductions in the amortized cost of the securities. As a result, entities will recognize improvements to estimated credit losses immediately in earnings rather than as interest income over time, as they do today. The ASU also simplifies the accounting model for purchased credit-impaired debt securities and loans. ASU 2016-13 also expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for loan and lease losses. In addition, entities will need to disclose the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination. ASU No. 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019; early adoption is permitted for interim and annual reporting periods beginning after December 15, 2018. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (i.e., modified retrospective approach). The Company is continuing its implementation efforts through its Company-wide implementation team. This team has assigned roles and responsibilities,

#### **Table of Contents**

key tasks to complete, and a general timeline to be followed. The team meets periodically to discuss the latest developments and ensure progress is being made. The team also keeps current on evolving interpretations and industry practices related to ASU 2016-13 via webcasts, publications, conferences, and peer bank meetings. The team is currently working with an advisory consultant in reviewing and validating the possible methodologies the Company can consider for CECL before determining the specific methodologies that will be utilized. The Company's preliminary evaluation indicates the provisions of ASU No. 2016-13 are expected to impact the Company's Consolidated Financial Statements, in particular the level of the reserve for credit losses. The Company is continuing to evaluate the extent of the potential impact.

In August 2017, the FASB issued ASU No. 2017-12, "Targeted Improvements to Accounting for Hedging Activities." This ASU's objectives are to (1) improve the transparency and understandability of information conveyed to financial statement users about an entity's risk management activities by better aligning the entity's financial reporting for hedging relationships with those risk management activities; and (2) reduce the complexity of and simplify the application of hedge accounting by preparers. ASU No. 2017-12 is effective for interim and annual reporting periods beginning after December 15, 2018; early adoption is permitted. The Company currently does not designate any derivative financial instruments as formal hedging relationships, and therefore, does not utilize hedge accounting. However, the Company is currently evaluating this ASU to determine whether its provisions will enhance the Company's ability to employ risk management strategies, while improving the transparency and understanding of those strategies for financial statement users.

## Table of Contents

## Note 2. Cash and Cash Equivalents

The following table provides a reconciliation of cash and cash equivalents reported within the consolidated statements of condition that sum to the total of the same such amounts shown in the consolidated statements of cash flows:

(dollars in thousands)	June 30,	December 31,
(dollars in thousands)	2018	2017
Interest-Bearing Deposits in Other Banks	\$3,524	\$ 3,421
Funds Sold	361,933	181,413
Cash and Due From Banks	312,303	263,017
Total Cash and Cash Equivalents	\$677,760	\$ 447,851

## **Table of Contents**

Note 3. Investment Securities

The amortized cost, gross unrealized gains and losses, and fair value of the Company's investment securities as of June 30, 2018 and December 31, 2017 were as follows:

(dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	l Fair Value
June 30, 2018				
Available-for-Sale:				
Debt Securities Issued by the U.S. Treasury and Government	\$446,766	\$ 578	\$(2,632	) \$444,712
Agencies				
Debt Securities Issued by States and Political Subdivisions	587,160	6,655	(1,214	) 592,601
Debt Securities Issued by Corporations	224,997	79	(1,299	) 223,777
Mortgage-Backed Securities:	200.624	2 100	(1.100	) 210 606
Residential - Government Agencies	209,624	2,180 383	(1,108	) 210,696
Residential - U.S. Government-Sponsored Enterprises Commercial - Government Agencies	579,602 65,565	303	(20,117 (4,349	) 559,868 ) 61,216
Total Mortgage-Backed Securities	854,791	2,563	(25,574	) 831,780
Total	\$2,113,714	•		) \$2,092,870
Held-to-Maturity:	Ψ2,115,71.	Ψ >,075	Ψ(30,71)	, 42,0,2,0,0
Debt Securities Issued by the U.S. Treasury and Government	<b>\$264.604</b>	Φ.4	Φ (1. O <b>O</b> 1	\
Agencies	\$364,604	\$ 1	\$(1,824	) \$362,781
Debt Securities Issued by States and Political Subdivisions	236,567	7,400	_	243,967
Debt Securities Issued by Corporations	104,955	_	(2,977	) 101,978
Mortgage-Backed Securities:				
Residential - Government Agencies	2,003,782	4,976	(70,085	) 1,938,673
Residential - U.S. Government-Sponsored Enterprises	701,326	273	(26,872	) 674,727
Commercial - Government Agencies	184,657	45	(6,331	) 178,371
Total Mortgage-Backed Securities	2,889,765	5,294		) 2,791,771
Total	\$3,595,891	\$ 12,695	\$(108,089	) \$3,500,497
December 31, 2017				
Available-for-Sale:				
Debt Securities Issued by the U.S. Treasury and Government				
Agencies	\$424,912	\$ 2,053	\$(1,035	) \$425,930
Debt Securities Issued by States and Political Subdivisions	618,167	9,894	(1,042	) 627,019
Debt Securities Issued by Corporations	268,003	199		) 266,111
Mortgage-Backed Securities:				
Residential - Government Agencies	233,268	3,129	(1,037	) 235,360
Residential - U.S. Government-Sponsored Enterprises	619,795	420	(10,403	) 609,812
Commercial - Government Agencies	71,999		(3,252	) 68,747
Total Mortgage-Backed Securities	925,062	3,549	(14,692	) 913,919
Total	\$2,236,144	\$ 15,695	\$(18,860	) \$2,232,979
Held-to-Maturity:				
Debt Securities Issued by the U.S. Treasury and Government	\$375,074	\$ 18	\$(1,451	) \$373,641
Agencies  Delta Securiti de Leonaldo States and Bulting Set divisions	·		, -	
Debt Securities Issued by States and Political Subdivisions	238,504	9,125	— (1.501	247,629
Debt Securities Issued by Corporations	119,635	123	(1,591	) 118,167

## Mortgage-Backed Securities:

Residential - Government Agencies	2,229,985 9,97	5 (37,047 ) 2,202,913
Residential - U.S. Government-Sponsored Enterprises	763,312 911	(11,255 ) 752,968
Commercial - Government Agencies	201,660 797	(3,654 ) 198,803
Total Mortgage-Backed Securities	3,194,957 11,6	83 (51,956 ) 3,154,684
Total	\$3,928,170 \$ 20	.949 \$(54,998 ) \$3,894,121

#### **Table of Contents**

The table below presents an analysis of the contractual maturities of the Company's investment securities as of June 30, 2018. Debt securities issued by government agencies (Small Business Administration securities) and mortgage-backed securities are disclosed separately in the table below as these investment securities may prepay prior to their scheduled contractual maturity dates.

(dollars in thousands)	Amortized Cost	Fair Value
Available-for-Sale:		
Due in One Year or Less	\$46,250	\$46,201
Due After One Year Through Five Years	628,271	628,659
Due After Five Years Through Ten Years	115,193	118,197
Due After Ten Years	22,994	23,856
	812,708	816,913
Debt Securities Issued by Government Agencies	446,215	444,177
Mortgage-Backed Securities:		
Residential - Government Agencies	209,624	210,696
Residential - U.S. Government-Sponsored Enterprises	579,602	559,868
Commercial - Government Agencies	65,565	61,216
Total Mortgage-Backed Securities	854,791	831,780
Total	\$2,113,714	\$2,092,870
Held-to-Maturity:		
Due in One Year or Less	\$244,843	\$244,173
Due After One Year Through Five Years	209,721	210,339
Due After Five Years Through Ten Years	234,444	236,128
Due After Ten Years	17,118	18,086
	706,126	708,726
Mortgage-Backed Securities:		
Residential - Government Agencies	2,003,782	1,938,673
Residential - U.S. Government-Sponsored Enterprises	701,326	674,727
Commercial - Government Agencies	184,657	178,371
Total Mortgage-Backed Securities	2,889,765	2,791,771
Total	\$3,595,891	\$3,500,497

Investment securities with carrying values of \$2.3 billion and \$2.4 billion as of June 30, 2018 and December 31, 2017, respectively, were pledged to secure deposits of governmental entities and securities sold under agreements to repurchase.

The table below presents the gains and losses from the sales of investment securities for the three and six months ended June 30, 2018 and 2017.

	Three Months Ended June 30,		Six Months Ended June 30,	
(dollars in thousands)	2018	2017	2018	2017
Gross Gains on Sales of Investment Securities	<b>\$</b> —	\$	<b>\$</b> —	\$12,467
Gross Losses on Sales of Investment Securities	(1,702)	(520)	(2,368)	(854)
Net Gains (Losses) on Sales of Investment Securities	\$(1,702)	\$(520)	\$(2,368)	\$11,613

The losses during the three and six months ended June 30, 2018 were due to fees paid to the counterparties of the Company's prior Visa Class B share sale transactions combined with a \$1.0 million liability related to a change in the Visa Class B conversion ratio. The losses during the three and six months ended June 30, 2017 were due to fees paid to the counterparties of the Company's prior Visa Class B share sale transactions.

## Table of Contents

The Company's gross unrealized losses and the related fair value of investment securities, aggregated by investment category and length of time in a continuous unrealized loss position, were as follows:

	Less Than 1		,	12 Months	•		Total	_	
(dollars in thousands)	Fair Value	Gross Unrealize Losses	d	Fair Value	Gross Unrealized Losses	d	Fair Value	Gross Unrealized Losses	d
June 30, 2018									
Available-for-Sale:									
Debt Securities Issued by the U.S. Treasury and Government Agencies	\$230,073	\$(1,367	)	\$142,480	\$(1,265	)	\$372,553	\$(2,632	)
Debt Securities Issued by States and Political Subdivisions	199,140	(1,207	)	677	(7	)	199,817	(1,214	)
Debt Securities Issued by Corporations	24,725	(275	)	163,972	(1,024	)	188,697	(1,299	)
Mortgage-Backed Securities: Residential - Government Agencies	8,510	(71	)	18,042	(1,037	)	26,552	(1,108	)
Residential - U.S.	344,981	(10,255		191,811	(9,862		536,792	(20,117	
Government-Sponsored Enterprises	344,901	(10,233	,						)
Commercial - Government Agencies Total Mortgage-Backed Securities Total	353,491 \$807,429	— (10,326 \$(13,175	-	61,216 271,069 \$578,198	(4,349 (15,248 \$(17,544	)	61,216 624,560 \$1,385,627	(4,349 (25,574 \$(30,719	)
Held-to-Maturity:									
Debt Securities Issued by the U.S. Treasury and Government Agencies	\$273,578	\$(826	)	\$69,214	\$ (998	)	\$342,792	\$(1,824	)
Debt Securities Issued by Corporations	54,449	(1,000	)	47,529	(1,977	)	101,978	(2,977	)
Mortgage-Backed Securities: Residential - Government Agencies	988,147	(31,731	)	684,927	(38,354	)	1,673,074	(70,085	)
Residential - U.S. Government-Sponsored Enterprises	364,248	(11,698	)	304,212	(15,174	)	668,460	(26,872	)
Commercial - Government Agencies Total Mortgage-Backed Securities	95,460 1,447,855	(1,154 (44,583	)	76,595 1,065,734	(5,177 (58,705	)	172,055 2,513,589	(103,288	-
Total	\$1,775,882	\$ (46,409	)	\$1,182,477	\$ (61,680	)	\$2,958,359	\$(108,089	1)
December 31, 2017									
Available-for-Sale:									
Debt Securities Issued by the U.S. Treasury and Government Agencies	\$103,842	\$ (599	)	\$132,071	\$ (436	)	\$235,913	\$(1,035	)
Debt Securities Issued by States and Political Subdivisions	172,343	(1,032	)	734	(10	)	173,077	(1,042	)
Debt Securities Issued by Corporations	12,985	(15	)	192,927	(2,076	)	205,912	(2,091	)
Mortgage-Backed Securities: Residential - Government Agencies	11,035	(4	)	10,618	(1,033	)	21,653	(1,037	)
Residential - U.S.									,
Government-Sponsored Enterprises	429,342	(5,720	)	150,887	(4,683	)	580,229	(10,403	)
Commercial - Government Agencies		_		68,747	(3,252	)	68,747	(3,252	)
Total Mortgage-Backed Securities	440,377	(5,724	)	230,252	(8,968	)	670,629	(14,692	)
Total	\$729,547	\$ (7,370	)	\$555,984	\$(11,490	)	\$1,285,531	\$(18,860	)
Held-to-Maturity:									
Debt Securities Issued by the U.S. Treasury and Government Agencies	\$254,283	\$ (532	)	\$89,391	\$(919	)	\$343,674	\$(1,451	)

Debt Securities Issued by Corporations	25,490	(110	) 58,869	(1,481	) 84,359	(1,591	)
Mortgage-Backed Securities:							
Residential - Government Agencies	1,030,472	(12,262	) 704,545	(24,785	) 1,735,017	(37,047	)
Residential - U.S.	293,530	(3.106	) 339.232	(8 140	) 632,762	(11,255	`
Government-Sponsored Enterprises	293,330	(3,100	) 339,232	(8,149	) 032,702	(11,233	)
Commercial - Government Agencies	497	(5	) 82,288	(3,649	) 82,785	(3,654	)
Total Mortgage-Backed Securities	1,324,499	(15,373	) 1,126,065	(36,583	) 2,450,564	(51,956	)
Total	\$1,604,272	\$(16,015	\$ ) \$1,274,325	\$ (38,983	) \$2,878,597	\$(54,998	)

#### **Table of Contents**

The Company does not believe that the investment securities that were in an unrealized loss position as of June 30, 2018, which were comprised of 468 securities, represent an other-than-temporary impairment. Total gross unrealized losses were primarily attributable to changes in interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. As of June 30, 2018 and December 31, 2017, the gross unrealized losses reported for mortgage-backed securities were mostly related to investment securities issued by the Government National Mortgage Association. The Company does not intend to sell the investment securities that were in an unrealized loss position and it is not more likely than not that the Company will be required to sell the investment securities before recovery of their amortized cost basis, which may be at maturity.

Interest income from taxable and non-taxable investment securities for the three and six months ended June 30, 2018 and 2017 were as follows:

	Three M	onths	Six Mon	ths
	Ended		Ended	
	June 30,		June 30,	
(dollars in thousands)	2018	2017	2018	2017
Taxable	\$28,405	\$26,741	\$57,076	\$52,508
Non-Taxable	4,686	5,012	9,452	10,035
Total Interest Income from Investment Securities	\$33,091	\$31,753	\$66,528	\$62,543

As of June 30, 2018, included in the Company's investment securities portfolio were debt securities issued by political subdivisions within the State of Hawaii of \$478.1 million, representing 57% of the total fair value of the Company's municipal debt securities. Of the entire Hawaii municipal bond portfolio, 94% were credit-rated Aa2 or better by Moody's while the remaining Hawaii municipal bonds were credit-rated A1 or better by at least one nationally recognized statistical rating organization. Of the Company's total Hawaii municipal bond holdings, 78% were general obligation issuances. As of June 30, 2018, there were no other holdings of municipal debt securities that were issued by a single state or political subdivision which comprised more than 10% of the total fair value of the Company's municipal debt securities.

As of June 30, 2018 and December 31, 2017, the carrying value of the Company's Federal Home Loan Bank of Des Moines stock and Federal Reserve Bank stock was as follows:

 June 30, December 31,

 2018
 2017

 Federal Home Loan Bank Stock
 \$19,000
 \$20,000

 Federal Reserve Bank Stock
 20,796
 20,645

 Total
 \$39,796
 \$40,645

These securities can only be redeemed or sold at their par value and only to the respective issuing government-supported institution or to another member institution. The Company records these non-marketable equity securities as a component of other assets and periodically evaluates these securities for impairment. Management considers these non-marketable equity securities to be long-term investments. Accordingly, when evaluating these securities for impairment, management considers the ultimate recoverability of the par value rather than recognizing temporary declines in value.

#### Visa Class B Restricted Shares

In 2008, the Company received Visa Class B restricted shares as part of Visa's initial public offering. These shares are transferable only under limited circumstances until they can be converted into the publicly traded Class A common shares. This conversion will not occur until the settlement of certain litigation which is indemnified by Visa members, including the Company. Visa funded an escrow account from its initial public offering to settle these litigation claims.

Should this escrow account be insufficient to cover these litigation claims, Visa is entitled to fund additional amounts to the escrow account by reducing each member bank's Class B conversion ratio to unrestricted Class A shares. As of June 30, 2018, the conversion ratio was 1.6298. See Note 12 Derivative Financial Instruments for more information.

The Company occasionally sells these Visa Class B shares to other financial institutions. Concurrent with every sale the Company enters into an agreement with the buyer that requires payment to the buyer in the event Visa further reduces the conversion ratio. Based on the existing transfer restriction and the uncertainty of the outcome of the Visa litigation mentioned above, the remaining 83,014 Class B shares (135,296 Class A equivalents) that the Company owns as of June 30, 2018 are carried at a zero cost basis.

### **Table of Contents**

Note 4. Loans and Leases and the Allowance for Loan and Lease Losses

#### Loans and Leases

The Company's loan and lease portfolio was comprised of the following as of June 30, 2018 and December 31, 2017:

(dollars in thousands)	June 30, 2018	December 31, 2017
Commercial		
Commercial and Industrial	\$1,282,967	\$ 1,279,347
Commercial Mortgage	2,169,357	2,103,967
Construction	185,350	202,253
Lease Financing	178,598	180,931
Total Commercial	3,816,272	3,766,498
Consumer		
Residential Mortgage	3,548,444	3,466,773
Home Equity	1,622,314	1,585,455
Automobile	592,705	528,474
Other <sup>1</sup>	473,588	449,747
Total Consumer	6,237,051	6,030,449
Total Loans and Leases	\$10,053,323	\$ 9,796,947

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

The majority of the Company's lending activity is with customers located in the State of Hawaii. A substantial portion of the Company's real estate loans are secured by real estate in Hawaii.

Net gains related to sales of residential mortgage loans, recorded as a component of mortgage banking income were \$0.5 million and \$1.8 million for the three months ended June 30, 2018 and 2017, respectively, and \$0.8 million and \$3.2 million for the six months ended June 30, 2018 and 2017, respectively.

### **Table of Contents**

Allowance for Loan and Lease Losses (the "Allowance")

The following presents by portfolio segment, the activity in the Allowance for the three and six months ended June 30, 2018 and 2017. The following also presents by portfolio segment, the balance in the Allowance disaggregated on the basis of the Company's impairment measurement method and the related recorded investment in loans and leases as of June 30, 2018 and 2017.

(dollars in thousands)	Commercial	Consumer	Total
Three Months Ended June 30, 2018			
Allowance for Loan and Lease Losses:			
Balance at Beginning of Period	\$64,110	\$43,828	\$107,938
Loans and Leases Charged-Off	(485)	(5,176)	(5,661)
Recoveries on Loans and Leases Previously Charged-Off	366	2,045	2,411
Net Loans and Leases Recovered (Charged-Off)	(119)	•	(3,250)
Provision for Credit Losses	,	3,779	3,500
Balance at End of Period	\$63,712	\$44,476	\$108,188
Six Months Ended June 30, 2018			,
Allowance for Loan and Lease Losses:			
Balance at Beginning of Period	\$65,822	\$41,524	\$107,346
Loans and Leases Charged-Off	•		(11,649)
Recoveries on Loans and Leases Previously Charged-Off	694	4,172	4,866
Net Loans and Leases Recovered (Charged-Off)	3	•	(6,783)
Provision for Credit Losses	(2,113)	9,738	7,625
Balance at End of Period	\$63,712	\$44,476	\$108,188
As of June 30, 2018		. ,	. ,
Allowance for Loan and Lease Losses:			
Individually Evaluated for Impairment	\$100	\$3,827	\$3,927
Collectively Evaluated for Impairment	63,612	40,649	104,261
Total	63,712	44,476	108,188
Recorded Investment in Loans and Leases:	•	•	•
Individually Evaluated for Impairment	\$12,184	\$41,981	\$54,165
Collectively Evaluated for Impairment	3,804,088	6,195,070	9,999,158
Total	\$3,816,272	\$6,237,051	\$10,053,323
Three Months Ended June 30, 2017			
Allowance for Loan and Lease Losses:			
Balance at Beginning of Period	\$66,893	\$38,171	\$105,064
Loans and Leases Charged-Off			(5,487)
Recoveries on Loans and Leases Previously Charged-Off		2,260	2,526
Net Loans and Leases Recovered (Charged-Off)	142		(2,961)
Provision for Credit Losses		5,103	4,250
Balance at End of Period	\$66,182	\$40,171	\$106,353
Six Months Ended June 30, 2017			
Allowance for Loan and Lease Losses:			
Balance at Beginning of Period	\$65,680	\$38,593	\$104,273
Loans and Leases Charged-Off			(11,191)
Recoveries on Loans and Leases Previously Charged-Off	602	4,019	4,621
Net Loans and Leases Recovered (Charged-Off)	304	,	(6,570)
Provision for Credit Losses	198	8,452	8,650

Balance at End of Period As of June 30, 2017	\$66,182	\$40,171	\$106,353
•			
Allowance for Loan and Lease Losses:			
Individually Evaluated for Impairment	\$45	\$3,792	\$3,837
Collectively Evaluated for Impairment	66,137	36,379	102,516
Total	\$66,182	\$40,171	\$106,353
Recorded Investment in Loans and Leases:			
Individually Evaluated for Impairment	\$20,197	\$38,528	\$58,725
Collectively Evaluated for Impairment	3,684,715	5,644,173	9,328,888
Total	\$3,704,912	\$5,682,701	\$9,387,613

#### **Table of Contents**

#### **Credit Quality Indicators**

The Company uses several credit quality indicators to manage credit risk in an ongoing manner. The Company uses an internal credit risk rating system that categorizes loans and leases into pass, special mention, or classified categories. Credit risk ratings are applied individually to those classes of loans and leases that have significant or unique credit characteristics that benefit from a case-by-case evaluation. These are typically loans and leases to businesses or individuals in the classes which comprise the commercial portfolio segment. Groups of loans and leases that are underwritten and structured using standardized criteria and characteristics, such as statistical models (e.g., credit scoring or payment performance), are typically risk-rated and monitored collectively. These are typically loans and leases to individuals in the classes which comprise the consumer portfolio segment.

The following are the definitions of the Company's credit quality indicators:

Loans and leases in all classes within the commercial and consumer portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual terms of the loan or lease agreement. Management believes that there is a low likelihood of loss related to those loans and leases that are considered pass.

# Special Mention:

Loans and leases that have potential weaknesses that deserve management's close attention. If not addressed, these potential weaknesses may result in deterioration of the repayment prospects for the loan or lease. Management believes that there is a moderate likelihood of some loss related to those loans and leases that are considered special mention.

Classified:

Loans and leases in the classes within the commercial portfolio segment that are inadequately protected by the sound worth and paying capacity of the borrower or of the collateral pledged, if any. Classified loans and leases are also those in the classes within the consumer portfolio segment that are past due 90 days or more as to principal or interest. Residential mortgage loans that are past due 90 days or more as to principal or interest may be considered pass if the Company is in the process of collection and the current loan-to-value ratio is 60% or less. Home equity loans that are past due 90 days or more as to principal or interest may be considered pass if the Company is in the process of collection, the first mortgage is with the Company, and the current combined loan-to-value ratio is 60% or less. Residential mortgage and home equity loans may be current as to principal and interest, but may be considered classified for a period of generally up to six months following a loan modification. Following a period of demonstrated performance in accordance with the modified contractual terms, the loan may be removed from classified status. Management believes that there is a distinct possibility that the Company will sustain some loss if the deficiencies related to classified loans and leases are not corrected in a timely manner.

## Table of Contents

The Company's credit quality indicators are periodically updated on a case-by-case basis. The following presents by class and by credit quality indicator, the recorded investment in the Company's loans and leases as of June 30, 2018 and December 31, 2017.

and December 31, 20					
	June 30, 20	18			
(dollars in thousands)		l Commercial Mortgage	Construction	Lease Financing	Total Commercial
Pass	Industrial	\$2,116,370	\$ 182,092	\$ 177 800	\$3,715,981
Special Mention	31,290	37,903	\$ 162,092	473	69,666
Classified	11,958	,	3,258	325	30,625
Total	•	\$2,169,357	\$ 185,350	\$178,598	•
Total	Ψ1,202,707	Ψ2,107,337	Ψ 105,550	Ψ170,370	Ψ3,010,272
(dollars in thousands)	Residential Mortgage	Home Equity	Automobile	Other <sup>1</sup>	Total Consumer
Pass	\$3,541,722	\$1,617,621	\$ 592,030	\$472,918	\$6,224,291
Classified	6,722	4,693	675	670	12,760
Total	\$3,548,444	\$1,622,314	\$ 592,705	\$473,588	\$6,237,051
Total Recorded Inves	tment in				\$10,053,323
Loans and Leases					Φ10,055,525
Loans and Leases					
Loans and Leases	December 3	1, 2017			
(dollars in thousands)	Commercia	1, 2017 Commercial Mortgage	Construction	Lease Financing	Total Commercial
	Commercia and Industrial	l Commercial	Construction \$ 198,926	Financing	
(dollars in thousands)	Commercia and Industrial	Commercial Mortgage		Financing	Commercial
(dollars in thousands) Pass	Commercia and Industrial \$1,234,738 15,394	Commercial Mortgage \$2,046,745	\$ 198,926	Financing \$180,522	Commercial \$3,660,931
(dollars in thousands) Pass Special Mention	Commercia and Industrial \$1,234,738 15,394 29,215	Commercial Mortgage \$2,046,745 35,762	\$ 198,926 6	Financing \$180,522 11 398	Commercial \$3,660,931 51,173
(dollars in thousands) Pass Special Mention Classified	Commercia and Industrial \$1,234,738 15,394 29,215	Commercial Mortgage \$2,046,745 35,762 21,460	\$ 198,926 6 3,321	Financing \$180,522 11 398	Commercial \$3,660,931 51,173 54,394
(dollars in thousands) Pass Special Mention Classified	Commercia and Industrial \$1,234,738 15,394 29,215 \$1,279,347 Residential	Commercial Mortgage \$2,046,745 35,762 21,460 \$2,103,967 Home	\$ 198,926 6 3,321	Financing \$180,522 11 398	Commercial \$3,660,931 51,173 54,394
(dollars in thousands)  Pass Special Mention Classified Total	Commercia and Industrial \$1,234,738 15,394 29,215 \$1,279,347 Residential Mortgage	Commercial Mortgage \$2,046,745 35,762 21,460 \$2,103,967 Home	\$ 198,926 6 3,321 \$ 202,253	Financing \$180,522 11 398 \$180,931	Commercial \$3,660,931 51,173 54,394 \$3,766,498 Total
(dollars in thousands)  Pass Special Mention Classified Total  (dollars in thousands)	Commercia and Industrial \$1,234,738 15,394 29,215 \$1,279,347 Residential Mortgage \$3,457,531 9,242	Commercial Mortgage \$2,046,745 35,762 21,460 \$2,103,967 Home Equity \$1,580,917 4,538	\$ 198,926 6 3,321 \$ 202,253 Automobile	Financing \$180,522 11 398 \$180,931 Other <sup>1</sup>	Commercial \$3,660,931 51,173 54,394 \$3,766,498 Total Consumer
(dollars in thousands) Pass Special Mention Classified Total  (dollars in thousands) Pass	Commercia and Industrial \$1,234,738 15,394 29,215 \$1,279,347 Residential Mortgage \$3,457,531 9,242	Commercial Mortgage \$2,046,745 35,762 21,460 \$2,103,967 Home Equity \$1,580,917	\$ 198,926 6 3,321 \$ 202,253 Automobile \$ 527,587	Financing \$180,522 11 398 \$180,931 Other <sup>1</sup> \$449,008	Commercial \$3,660,931 51,173 54,394 \$3,766,498 Total Consumer \$6,015,043 15,406
(dollars in thousands) Pass Special Mention Classified Total  (dollars in thousands) Pass Classified	Commercia and Industrial \$1,234,738 15,394 29,215 \$1,279,347 Residential Mortgage \$3,457,531 9,242 \$3,466,773	Commercial Mortgage \$2,046,745 35,762 21,460 \$2,103,967 Home Equity \$1,580,917 4,538	\$ 198,926 6 3,321 \$ 202,253 Automobile \$ 527,587 887	Financing \$180,522 11 398 \$180,931 Other <sup>1</sup> \$449,008 739	Commercial \$3,660,931 51,173 54,394 \$3,766,498 Total Consumer \$6,015,043 15,406

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

### **Table of Contents**

## Aging Analysis

The following presents by class, an aging analysis of the Company's loan and lease portfolio as of June 30, 2018 and December 31, 2017.

(dollars in thousands)	30 - 59 Days Past Due	60 - 89 Days Past Due	Past Due 90 Days or More	Non-Accrual	Total Past Due and Non-Accrual	Current	Total Loans and Leases	Non-Accrual Loans and Leases that are Current <sup>2</sup>
As of June 30, 2018								
Commercial								
Commercial and Industrial	\$551	\$696	\$2	\$ 917	\$ 2,166	\$1,280,801	\$1,282,967	\$ 716
Commercial Mortgage	491		5,680	659	\$ 6,830	\$2,162,527	2,169,357	434
Construction	707				707	184,643	185,350	_
Lease Financing						178,598	178,598	_
Total Commercial	1,749	696	5,682	1,576	9,703	3,806,569	3,816,272	1,150
Consumer								
Residential Mortgage	2,028	3,230	2,281	6,722	14,261	3,534,183	3,548,444	455
Home Equity	4,240	1,141	3,016	3,933	12,330	1,609,984	1,622,314	1,825
Automobile	10,809	1,976	674	_	13,459	579,246	592,705	_
Other <sup>1</sup>	2,794	1,401	1,660	_	5,855	467,733	473,588	_
Total Consumer	19,871	7,748	7,631	10,655	45,905	6,191,146	6,237,051	2,280
Total	\$21,620	\$8,444	\$13,313	\$ 12,231	\$ 55,608	\$9,997,715	\$10,053,323	\$ 3,430
As of December 31, 201' Commercial	7							
Commercial and Industrial	\$4,196	\$641	\$—	\$ 448	\$ 5,285	\$1,274,062	\$1,279,347	\$ 313
Commercial Mortgage	187	404		1,398	1,989	2,101,978	2,103,967	465
Construction	_	_	_			202,253	202,253	_
Lease Financing	_	_	_	_	_	180,931	180,931	_
Total Commercial	4,383	1,045	_	1,846	7,274	3,759,224	3,766,498	778
Consumer								
Residential Mortgage	7,815	2,008	2,703	9,243	21,769	3,445,004	3,466,773	806
Home Equity	2,532	2,736	1,624	3,991	10,883	1,574,572	1,585,455	1,312
Automobile	11,728	2,232	886		14,846	513,628	528,474	_
Other <sup>1</sup>	3,007	1,639	1,934		6,580	443,167	449,747	_
Total Consumer	25,082	8,615	7,147	13,234	54,078	5,976,371	6,030,449	2,118
Total	\$29,465	\$9,660	\$7,147	\$ 15,080	\$ 61,352	\$9,735,595	\$9,796,947	\$ 2,896

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>2</sup> Represents non-accrual loans that are not past due 30 days or more; however, full payment of principal and interest is still not expected.

## Table of Contents

## Impaired Loans

The following presents by class, information related to impaired loans as of June 30, 2018 and December 31, 2017.

(dollars in thousands)	Recorded Investment	Unpaid Principal Balance	Related Allowance for Loan Losses
June 30, 2018 Impaired Loans with No Related Allowance Recorded: Commercial			
Commercial and Industrial	\$ 6,097	\$ 9,639	\$ —
Commercial Mortgage	3,203	6,703	<del></del>
Construction	1,373	1,373	_
Total Commercial	10,673	17,715	
Total Impaired Loans with No Related Allowance Recorded	•	\$ 17,715	\$ —
Impaired Loans with an Allowance Recorded: Commercial			
Commercial and Industrial	\$ 1,288	\$ 1,900	\$ 78
Commercial Mortgage	223	223	22
Total Commercial	1,511	2,123	100
Consumer	•	,	
Residential Mortgage	20,619	25,362	3,110
Home Equity	2,488	2,488	276
Automobile	16,010	16,010	328
Other <sup>1</sup>	2,864	2,864	113
Total Consumer	41,981	46,724	3,827
Total Impaired Loans with an Allowance Recorded	\$ 43,492	\$48,847	\$ 3,927
Impaired Loans:			
Commercial	\$ 12,184	\$ 19,838	\$ 100
Consumer	41,981	46,724	3,827
Total Impaired Loans	\$ 54,165	\$ 66,562	\$ 3,927
December 31, 2017			
Impaired Loans with No Related Allowance Recorded:			
Commercial			
Commercial and Industrial	\$ 8,094	\$ 15,747	\$ —
Commercial Mortgage	8,696	12,196	_
Construction	1,415	1,415	_
Total Commercial	18,205	29,358	
Total Impaired Loans with No Related Allowance Recorded	\$ 18,205	\$ 29,358	\$ —
Impaired Loans with an Allowance Recorded: Commercial			
Commercial and Industrial	\$ 811	\$811	\$ 21
Commercial Mortgage	1,200	1,200	120
Total Commercial	2,011	2,011	141

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Consumer			
Residential Mortgage	21,581	26,324	3,118
Home Equity	1,965	1,965	276
Automobile	14,811	14,811	305
Other <sup>1</sup>	2,645	2,645	76
Total Consumer	41,002	45,745	3,775
Total Impaired Loans with an Allowance Recorded	\$ 43,013	\$ 47,756	\$ 3,916
Impaired Loans:			
Commercial	\$ 20,216	\$ 31,369	\$ 141
Consumer	41,002	45,745	3,775
Total Impaired Loans	\$ 61,218	\$77,114	\$ 3,916

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit and installment financing.

## **Table of Contents**

The following presents by class, information related to the average recorded investment and interest income recognized on impaired loans for the three and six months ended June 30, 2018 and 2017.

(dollars in thousands)	June 30, Average			
	Investme	ntRecognized	InvestmentRecognized	
Impaired Loans with No Related Allowance Recorded: Commercial				
Commercial and Industrial	\$7,540	\$ 83	\$8,717	\$ 61
Commercial Mortgage	6,351	30	9,369	77
Construction	1,386	22	1,477	24
Total Commercial	15,277	135	19,563	162
Total Impaired Loans with No Related Allowance Recorded	\$ 15,277	\$ 135	\$ 19,563	\$ 162
Impaired Loans with an Allowance Recorded: Commercial				
Commercial and Industrial	\$1,128	\$ 10	\$657	\$ 9
Commercial Mortgage	236	3	331	4
Total Commercial	1,364	13	988	13
Consumer				
Residential Mortgage	20,509	215	23,148	214
Home Equity	2,221	26	1,621	20
Automobile	15,819	278	11,547	195
Other <sup>1</sup>	2,806	56	2,663	57
Total Consumer	41,355	575	38,979	486
Total Impaired Loans with an Allowance Recorded	\$42,719	\$ 588	\$ 39,967	\$ 499
Impaired Loans:				
Commercial	\$ 16,641		\$ 20,551	
Consumer	41,355	575	38,979	486
Total Impaired Loans	\$ 57,996	\$ 723	\$59,530	\$ 661
		Six Months Ended		hs Ended
	June 30,		June 30, 2	
(dollars in thousands)	_	RectandedIncome	_	
	Investme	ntRecognized	Investme	ntRecognized
Impaired Loans with No Related Allowance Recorded: Commercial				
Commercial and Industrial	\$7,724	\$ 196	\$8,996	\$ 142
Commercial Mortgage	7,132	117	9,370	162
Construction	1,396	45	1,489	48
Total Commercial	16,252	358	19,855	352
Total Impaired Loans with No Related Allowance Recorded	\$ 16,252	\$ 358	\$ 19,855	\$ 352
Impaired Loans with an Allowance Recorded: Commercial				
Commercial and Industrial	\$1,022	\$ 20	\$693	\$ 20
Commercial Mortgage	557	6	342	8

Total Commercial	1,579	26	1,035	28
Consumer				
Residential Mortgage	20,866	427	23,974	426
Home Equity	2,135	51	1,586	37
Automobile	15,483	539	10,918	364
Other <sup>1</sup>	2,752	108	2,550	110
Total Consumer	41,236	1,125	39,028	937
Total Impaired Loans with an Allowance Recorded	\$42,815	\$ 1,151	\$40,063	\$ 965
Impaired Loans:				
Commercial	\$17,831	\$ 384	\$20,890	\$ 380
Consumer	41,236	1,125	39,028	937
Total Impaired Loans	\$59,067	\$ 1,509	\$59,918	\$ 1,317

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit and installment financing.

#### **Table of Contents**

For the three and six months ended June 30, 2018 and 2017, the amounts of interest income recognized by the Company within the periods that the loans were impaired were primarily related to loans modified in a troubled debt restructuring that remained on accrual status. For the three and six months ended June 30, 2018 and 2017, the amount of interest income recognized using a cash-basis method of accounting during the periods that the loans were impaired was not material.

#### Modifications

A modification of a loan constitutes a troubled debt restructuring ("TDR") when the Company, for economic or legal reasons related to a borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. Loans modified in a TDR were \$52.6 million and \$60.1 million as of June 30, 2018 and December 31, 2017, respectively. There were \$0.3 million and \$1.5 million commitments to lend additional funds on loans modified in a TDR as of June 30, 2018 and December 31, 2017, respectively.

The Company offers various types of concessions when modifying a loan or lease. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit lines to term loans. Additional collateral, a co-borrower, or a guarantor is often requested. Commercial mortgage and construction loans modified in a TDR often involve reducing the interest rate for the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or substituting or adding a co-borrower or guarantor. Construction loans modified in a TDR may also involve extending the interest-only payment period. Residential mortgage loans modified in a TDR generally include a lower interest rate and the loan being fully amortized for up to 40 years from the modification effective date. In some cases, the Company may forbear a portion of the unpaid principal balance with a balloon payment due upon maturity or pay-off of the loan. Land loans are also included in the class of residential mortgage loans. Land loans are typically structured as interest-only monthly payments with a balloon payment due at maturity. Land loan modifications usually involve extending the interest-only monthly payments up to an additional five years with a balloon payment due at maturity, or re-amortizing the remaining balance over a period up to 360 months. Interest rates are not changed for land loan modifications. Home equity modifications are made infrequently and uniquely designed to meet the specific needs of each borrower. Automobile loans modified in a TDR are primarily comprised of loans where the Company has lowered monthly payments by extending the term.

Loans modified in a TDR are typically already on non-accrual status and partial charge-offs have in some cases already been taken against the outstanding loan balance. As a result, loans modified in a TDR may have the financial effect of increasing the specific Allowance associated with the loan. An Allowance for impaired commercial and consumer loans that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral dependent. Management exercises significant judgment in developing these estimates.

## **Table of Contents**

The following presents by class, information related to loans modified in a TDR during the three and six months ended June 30, 2018 and 2017.

chided Julie 30, 2016 and 20	1/.					
	Loans Modified as a TDR for the			Loans Modified as a TDR for the		
	Three Months Ended June 30, 2018			Three Months Ended June 30, 2017		
		Recorded	Increase in		Recorded	Increase in
Troubled Debt Restructurings Number of		Investment	Allowance	Number of	Investment	Allowance
(dollars in thousands)	Contracts	(as of period end) as of period e		en <b>©</b> ontracts	(as of period end) (as of period end)	
Commercial						
Commercial and Industrial	6	\$ 712	\$ 48	6	\$ 4,191	\$ 11
Commercial Mortgage	_	_	_	1	700	
Total Commercial	6	712	48	7	4,891	11
Consumer						
Residential Mortgage	2	455	30			
Home Equity	3	545		1	4	4
Automobile	72	1,521	31	99	2,115	49
Other <sup>2</sup>	63	468	14	40	304	8
Total Consumer	140	2,989	75	140	2,423	61
Total	146	\$ 3,701	\$ 123	147	\$ 7,314	\$ 72
	Loans Modified as a TDR for the Six Months Ended June 30, 2018			Loans Modified as a TDR for the		
				Six Months Ended June 30, 2017		
		Recorded	Increase in		Recorded	Increase in
Troubled Debt Restructurings Number of		Investment	Allowance	Number of	Investment	Allowance
(dollars in thousands)	Contracts (as of period end) s of period					
Commercial		` 1	v 1	,	` 1	,
Commercial and Industrial	7	\$ 1,233	\$ 48	11	\$ 7,235	\$ 11
Commercial Mortgage				2	1,096	
Total Commercial						
	7	1,233	48	13	8,331	11
Consumer	7	1,233	48	13	8,331	11
Consumer Residential Mortgage	7	1,233 455	48 30	13	8,331	11 _
		·		13 	8,331 — 239	11 4
Residential Mortgage	2	455		_	_	_
Residential Mortgage Home Equity	2 3	455 545	30	<u> </u>		<u> </u>