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GENERAL MOTORS CORP
Form 8-K
December 05, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) December 1, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| | | |
|---|---|--|
| STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
| 300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices) | | 48265-3000 ----- (Zip Code) |

Registrant's telephone number, including area code (313) 556-5000

=====
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

- { } Written communications pursuant to Rule 425 under the Securities Act (17 CFR
230.425)
- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR

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240.14a-12)

{ } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

{ } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On December 1, 2006 General Motors Corporation (GM) issued a news release announcing November 2006 sales. The release is as follows:

GM U.S. Retail Sales Up 11 Percent,
Total Sales Up 6 Percent Compared With Last Year

GM's U.S. Divisions Deliver 297,556 Vehicles In November

Chevrolet Avalanche, Silverado and GMC Sierra Pickup Trucks On The Move -- Large Pickup Retail Sales Up 29 Percent

New Tahoe, Yukon, and Escalade Push Full-Size Utilities Total Sales Up 73 Percent

Planned Daily Rental Fleet Reductions Impact Q1 2007 Production Forecast

DETROIT - General Motors dealers in the United States sold 297,556 new cars and trucks in November, a 6 percent increase compared with last year. Beginning with the 2007 model year in September, retail sales are up 13 percent and while retail sales for November were up 11 percent compared to a year ago. Retail truck sales were up 17 percent, led by a 29 percent increase in large pickup retail sales such as Chevy Silverado and GMC Sierra and a 36 percent increase in luxury utility retail sales, including triple-digit retail increases for the entire Cadillac Escalade lineup. Retail car sales were up 1 percent, led by Chevrolet Impala, Buick Lucerne, Pontiac G5, Saturn Aura and Cadillac CTS.

"We continue to experience strong customer demand for our lineup of fuel efficient vehicles and new launch products. In a challenging market, we are pleased to be gaining momentum with our truck lineup, which we attribute to offering the best fuel economy and the best warranty in the segment, " said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Importantly, sales were solid throughout the month with dealers driving traffic with our annual year-end Red Tag Event." The Red Tag Event runs through January 2, 2007.

GMC, Cadillac, Chevrolet, Buick, Saab and Saturn all had retail sales increases in November. GMC was up 23 percent retail, compared with a year ago, with double-digit sales increases for the Sierra, Yukon and Yukon XL. Cadillac retail sales were up 26 percent, with a 15 percent increase in CTS and triple-digit increases for the entire Escalade lineup. Chevrolet retail sales were up 9 percent, with retail increases by Silverado, up 23 percent; Tahoe, up 50 percent; and Suburban, up 36 percent. Buick retail sales were up 38 percent, led by Lucerne which saw a sales increase of more than 6,000 vehicles compared with last November. Saab retail sales were up 25 percent, driven by a 87 percent hike

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for 9-5, a 64 percent rise for 9-7X and a 11 percent retail increase for 9-3. Lastly, Saturn retail sales were up 14 percent as the all-new 2007 Aura and Sky continue to bring new customers into the Saturn family.

"Our Manufacturing team worked extremely hard on a high-quality launch and has already produced more than 50,000 new 2007 Chevy Silverados and GMC Sierras," LaNeve added. "This accelerated launch means we are in the marketplace 13 weeks ahead of schedule - and most importantly - ahead of the competition with the best quality, fuel economy and value in the important full-size pickup segment."

GM continues to reduce its reliance on daily rental sales. Sales to daily rental companies were down 13 percent compared to year-ago levels, while non-daily rental fleet business was up 5 percent. Overall fleet sales of 80,452 vehicles were down 7 percent compared with last November.

Certified Used Vehicles

November sales for GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 42,006 down 1 percent comparable to last November's sales. Certified sales from Saturn Certified Pre-Owned Vehicles were not available at the time of this release. Total year-to-date certified GM sales, excluding November sales of Saturn Certified Pre-Owned Vehicles, are 478,389 units, down 1 percent compared with the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted 36,485 sales in November, down 1.7 percent from November 2005. Year-to-date sales for GM Certified Used Vehicles are 413,688 units, comparable to last year's results for the same period.

Cadillac Certified Pre-Owned Vehicles posted 3,545 sales in November, up 16 percent from last November. Saturn certified pre-owned sold 1,351 units down 25 percent. Saab Certified Pre-Owned Vehicles sold 514 units, up nearly 5 percent. In its eleventh month of operation, HUMMER Certified Pre-Owned sold 112 units.

"Cadillac Certified Pre-Owned Vehicles continues to roll along with another strong monthly sales performance. For the month, they were up 16 percent over November 2005, with year-to-date sales up 8 percent from the same period last year," said LaNeve. "Through November, GM Certified Used Vehicles, the industry's top-selling certified brand, sold 413,688 units, comparable to its category record annual sales in 2005."

GM North America Reports November 2006 Production, 2006 Fourth Quarter Production Forecast Remains Unchanged at 1.110 Million Vehicles, 2007 First Quarter Production Forecast Set at 1.140 Million Vehicles

In November, GM North America produced 360,000 vehicles (148,000 cars and 212,000 trucks). This is down 71,000 units or 16 percent compared to November 2005 when the region produced 431,000 vehicles (169,000 cars and 262,000 trucks). (Production totals include joint venture production of 20,000 vehicles in November 2006 and 30,000 vehicles in November 2005.)

The region's 2006 fourth quarter production forecast is unchanged at 1.110 million vehicles (449,000 cars and 661,000 trucks). In the fourth quarter of 2005 the region produced 1.281 million vehicles (483,000 cars and 798,000 trucks). Additionally, the region's initial 2007 first quarter production forecast is set at 1.140 million vehicles (457,000 cars and 683,000 trucks), down 9 percent from first quarter 2006 actuals. The majority of the production decrease in the first quarter is attributed to GM's ongoing efforts to reduce low-margin daily rental fleet sales. The remainder of the cuts is attributed to

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| Curr S/D: | 25 | | | % Chg | | | |
|---------------------|----|---------|---------|---------|-----------|-----------|------|
| Prev S/D: | 25 | 2006 | 2005 | per S/D | 2006 | 2005 | %Chg |
| Vehicle Total | | 297,556 | 281,288 | 5.8 | 3,783,318 | 4,125,689 | -8.3 |
| Car Total | | 109,985 | 119,362 | -7.9 | 1,495,791 | 1,620,234 | -7.7 |
| Truck Total | | 187,571 | 161,926 | 15.8 | 2,287,527 | 2,505,455 | -8.7 |
| Light Truck Total | | 183,573 | 157,415 | 16.6 | 2,235,049 | 2,449,531 | -8.8 |
| Light Vehicle Total | | 293,558 | 276,777 | 6.1 | 3,730,840 | 4,069,765 | -8.3 |

| Market Division | | | | Calendar Year-to-Date | | |
|-----------------|----------|---------|------------------|-----------------------|-----------|-------|
| Vehicle Total | November | | | January - November | | |
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Buick | 18,089 | 16,208 | 11.6 | 224,671 | 260,286 | -13.7 |
| Cadillac | 17,250 | 14,339 | 20.3 | 204,299 | 212,056 | -3.7 |
| Chevrolet | 171,003 | 166,087 | 3.0 | 2,221,059 | 2,438,304 | -8.9 |
| GMC | 37,440 | 28,775 | 30.1 | 439,452 | 515,634 | -14.8 |
| HUMMER | 5,795 | 5,991 | -3.3 | 64,596 | 48,648 | 32.8 |
| Oldsmobile | 0 | 43 | ***.* | 96 | 1,799 | -94.7 |
| Other - Isuzu | 1,138 | 1,378 | -17.4 | 13,185 | 13,355 | -1.3 |
| Pontiac | 26,154 | 31,687 | -17.5 | 377,457 | 401,518 | -6.0 |
| Saab | 2,497 | 2,091 | 19.4 | 32,814 | 35,577 | -7.8 |
| Saturn | 18,190 | 14,689 | 23.8 | 205,689 | 198,512 | 3.6 |

Sales of Vehicles Produced in US/Canada/Mexico

| | | | | | | |
|-------------|---------|---------|------|-----------|-----------|------|
| Car | 103,865 | 113,131 | -8.2 | 1,403,507 | 1,510,968 | -7.1 |
| Light Truck | 183,573 | 157,415 | 16.6 | 2,235,049 | 2,449,531 | -8.8 |

Twenty-five selling days for the November period this year and twenty-five for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

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| | November | | | Calendar Year-to-Date January - November | | |
|--------------------|----------|---------|------------------|---|-----------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 25 | 25 | | | | |
| Century | 2 | 44 | -95.5 | 82 | 6,456 | -98.7 |
| LaCrosse | 5,033 | 6,720 | -25.1 | 66,396 | 85,879 | -22.7 |
| LeSabre | 35 | 1,373 | -97.5 | 2,280 | 74,333 | -96.9 |
| Lucerne | 8,038 | 2,724 | 195.1 | 90,821 | 3,009 | ***.* |
| Park Avenue | 3 | 24 | -87.5 | 49 | 2,158 | -97.7 |
| Regal | 0 | 5 | ***.* | 30 | 593 | -94.9 |
| Buick Total | 13,111 | 10,890 | 20.4 | 159,658 | 172,428 | -7.4 |
| CTS | 3,601 | 3,532 | 2.0 | 50,024 | 53,959 | -7.3 |
| DeVille | 21 | 218 | -90.4 | 784 | 38,397 | -98.0 |
| DTS | 4,358 | 4,482 | -2.8 | 53,269 | 18,061 | 194.9 |
| Seville | 0 | 0 | ***.* | 9 | 135 | -93.3 |
| STS | 1,651 | 1,931 | -14.5 | 23,226 | 30,298 | -23.3 |
| XLR | 257 | 190 | 35.3 | 2,917 | 3,466 | -15.8 |
| Cadillac Total | 9,888 | 10,353 | -4.5 | 130,229 | 144,316 | -9.8 |
| Aveo | 3,285 | 3,617 | -9.2 | 54,252 | 64,706 | -16.2 |
| Cavalier | 9 | 124 | -92.7 | 350 | 18,866 | -98.1 |
| Classic | 1 | 4 | -75.0 | 18 | 42,357 | ***.* |
| Cobalt | 10,514 | 13,507 | -22.2 | 197,844 | 195,839 | 1.0 |
| Corvette | 2,773 | 3,157 | -12.2 | 33,437 | 29,218 | 14.4 |
| Impala | 23,411 | 23,057 | 1.5 | 263,708 | 224,295 | 17.6 |
| Malibu | 8,240 | 14,076 | -41.5 | 152,447 | 189,305 | -19.5 |
| Monte Carlo | 2,173 | 3,426 | -36.6 | 31,697 | 30,989 | 2.3 |
| SSR | 111 | 437 | -74.6 | 3,698 | 7,533 | -50.9 |
| Chevrolet Total | 50,517 | 61,405 | -17.7 | 737,451 | 803,108 | -8.2 |
| Alero | 0 | 33 | ***.* | 67 | 1,333 | -95.0 |
| Aurora | 0 | 0 | ***.* | 0 | 18 | ***.* |
| Oldsmobile Total | 0 | 33 | ***.* | 67 | 1,351 | -95.0 |
| Bonneville | 25 | 302 | -91.7 | 1,125 | 9,768 | -88.5 |
| G5 | 1,458 | 0 | ***.* | 6,281 | 0 | ***.* |
| G6 | 10,925 | 14,175 | -22.9 | 143,840 | 112,202 | 28.2 |
| Grand Am | 33 | 174 | -81.0 | 811 | 31,461 | -97.4 |
| Grand Prix | 5,635 | 8,373 | -32.7 | 99,937 | 114,686 | -12.9 |
| GTO | 735 | 771 | -4.7 | 10,371 | 10,789 | -3.9 |
| Solstice | 1,305 | 1,211 | 7.8 | 18,361 | 2,699 | 580.3 |
| Sunfire | 10 | 452 | -97.8 | 846 | 24,818 | -96.6 |
| Vibe | 2,388 | 2,267 | 5.3 | 42,687 | 59,660 | -28.4 |
| Pontiac Total | 22,514 | 27,725 | -18.8 | 324,259 | 366,083 | -11.4 |
| 9-2X | 65 | 71 | -8.5 | 1,358 | 5,886 | -76.9 |
| 9-3 | 1,623 | 1,557 | 4.2 | 21,999 | 22,156 | -0.7 |
| 9-5 | 412 | 215 | 91.6 | 4,304 | 5,729 | -24.9 |
| Saab Total | 2,100 | 1,843 | 13.9 | 27,661 | 33,771 | -18.1 |
| Aura | 4,279 | 0 | ***.* | 13,905 | 0 | ***.* |
| ION | 6,626 | 7,100 | -6.7 | 94,880 | 94,146 | 0.8 |
| Saturn L Series | 0 | 13 | ***.* | 20 | 5,031 | -99.6 |
| Sky | 950 | 0 | ***.* | 7,661 | 0 | ***.* |
| Saturn Total | 11,855 | 7,113 | 66.7 | 116,466 | 99,177 | 17.4 |
| GM Total | 109,985 | 119,362 | -7.9 | 1,495,791 | 1,620,234 | -7.7 |

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| GM Car Deliveries by Production Source | | | | | | |
|--|---------|---------|------|-----------|-----------|-------|
| GM North America * | 103,865 | 113,131 | -8.2 | 1,403,507 | 1,510,968 | -7.1 |
| GM Import | 6,120 | 6,231 | -1.8 | 92,284 | 109,266 | -15.5 |
| GM Total | 109,985 | 119,362 | -7.9 | 1,495,791 | 1,620,234 | -7.7 |

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
November 2006

| | November | | % Chg per S/D | Calendar Year-to-Date January - November | | |
|--------------------|----------|------|------------------|---|------|------|
| | 2006 | 2005 | | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 25 | 25 | | | | |

| GM Car Deliveries by Production Source and Marketing Division | | | | | | |
|---|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 13,111 | 10,890 | 20.4 | 159,658 | 172,428 | -7.4 |
| Cadillac Total | 9,888 | 10,353 | -4.5 | 130,229 | 144,316 | -9.8 |
| Chevrolet Total | 47,232 | 57,788 | -18.3 | 683,199 | 738,402 | -7.5 |
| Oldsmobile Total | 0 | 33 | ***.* | 67 | 1,351 | -95.0 |
| Pontiac Total | 21,779 | 26,954 | -19.2 | 313,888 | 355,294 | -11.7 |
| Saturn Total | 11,855 | 7,113 | 66.7 | 116,466 | 99,177 | 17.4 |
| GM North America Total* | 103,865 | 113,131 | -8.2 | 1,403,507 | 1,510,968 | -7.1 |

| | | | | | | |
|-----------------|-------|-------|------|--------|---------|-------|
| Chevrolet Total | 3,285 | 3,617 | -9.2 | 54,252 | 64,706 | -16.2 |
| Pontiac Total | 735 | 771 | -4.7 | 10,371 | 10,789 | -3.9 |
| Saab Total | 2,100 | 1,843 | 13.9 | 27,661 | 33,771 | -18.1 |
| GM Import Total | 6,120 | 6,231 | -1.8 | 92,284 | 109,266 | -15.5 |

| GM Vehicle Deliveries by Marketing Division | | | | | | |
|---|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 18,089 | 16,208 | 11.6 | 224,671 | 260,286 | -13.7 |
| Cadillac Total | 17,250 | 14,339 | 20.3 | 204,299 | 212,056 | -3.7 |
| Chevrolet Total | 171,003 | 166,087 | 3.0 | 2,221,059 | 2,438,304 | -8.9 |
| GMC Total | 37,440 | 28,775 | 30.1 | 439,452 | 515,634 | -14.8 |
| HUMMER Total | 5,795 | 5,991 | -3.3 | 64,596 | 48,648 | 32.8 |
| Oldsmobile Total | 0 | 43 | ***.* | 96 | 1,799 | -94.7 |
| Other-Isuzu Total | 1,138 | 1,378 | -17.4 | 13,185 | 13,355 | -1.3 |
| Pontiac Total | 26,154 | 31,687 | -17.5 | 377,457 | 401,518 | -6.0 |
| Saab Total | 2,497 | 2,091 | 19.4 | 32,814 | 35,577 | -7.8 |
| Saturn Total | 18,190 | 14,689 | 23.8 | 205,689 | 198,512 | 3.6 |
| GM Total | 297,556 | 281,288 | 5.8 | 3,783,318 | 4,125,689 | -8.3 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
November 2006

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| | November | | | Calendar Year-to-Date January - November | | |
|-------------------------------|----------|---------|------------------|---|-----------|-------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 25 | 25 | | | | |
| Rainier | 773 | 728 | 6.2 | 11,930 | 14,157 | -15.7 |
| Rendezvous | 3,477 | 3,558 | -2.3 | 41,853 | 55,054 | -24.0 |
| Terraza | 728 | 1,032 | -29.5 | 11,230 | 18,647 | -39.8 |
| Total Buick | 4,978 | 5,318 | -6.4 | 65,013 | 87,858 | -26.0 |
| Escalade | 3,416 | 1,467 | 132.9 | 34,228 | 27,281 | 25.5 |
| Escalade ESV | 1,624 | 816 | 99.0 | 14,007 | 12,323 | 13.7 |
| Escalade EXT | 830 | 340 | 144.1 | 5,928 | 7,209 | -17.8 |
| SRX | 1,492 | 1,363 | 9.5 | 19,907 | 20,927 | -4.9 |
| Total Cadillac | 7,362 | 3,986 | 84.7 | 74,070 | 67,740 | 9.3 |
| Astro | 3 | 319 | -99.1 | 372 | 18,960 | -98.0 |
| C/K Suburban (Chevy) | 8,277 | 4,735 | 74.8 | 69,087 | 79,045 | -12.6 |
| Chevy C/T Series | 24 | 18 | 33.3 | 285 | 234 | 21.8 |
| Chevy W Series | 215 | 273 | -21.2 | 2,617 | 2,558 | 2.3 |
| Colorado | 6,526 | 6,469 | 0.9 | 86,018 | 119,531 | -28.0 |
| Equinox | 7,802 | 7,024 | 11.1 | 104,710 | 120,675 | -13.2 |
| Express Cutaway/G Cut | 1,466 | 1,365 | 7.4 | 18,405 | 17,457 | 5.4 |
| Express Panel/G Van | 6,346 | 6,387 | -0.6 | 78,022 | 78,815 | -1.0 |
| Express/G Sportvan | 1,932 | 937 | 106.2 | 16,877 | 18,127 | -6.9 |
| HHR | 5,553 | 6,920 | -19.8 | 95,720 | 32,290 | 196.4 |
| Kodiak 4/5 Series | 807 | 860 | -6.2 | 10,859 | 9,737 | 11.5 |
| Kodiak 6/7/8 Series | 244 | 375 | -34.9 | 3,327 | 3,955 | -15.9 |
| S/T Blazer | 2 | 83 | -97.6 | 113 | 4,876 | -97.7 |
| S/T Pickup | 0 | 1 | ***.* | 4 | 149 | -97.3 |
| Tahoe | 13,326 | 7,850 | 69.8 | 146,230 | 137,399 | 6.4 |
| Tracker | 0 | 1 | ***.* | 11 | 473 | -97.7 |
| TrailBlazer | 13,946 | 15,540 | -10.3 | 162,443 | 220,414 | -26.3 |
| Uplander | 3,875 | 4,665 | -16.9 | 54,311 | 68,013 | -20.1 |
| Venture | 2 | 79 | -97.5 | 194 | 6,951 | -97.2 |
| Avalanche | 5,777 | 3,148 | 83.5 | 50,330 | 58,327 | -13.7 |
| Silverado-C/K Pickup | 44,363 | 37,633 | 17.9 | 583,673 | 637,210 | -8.4 |
| Chevrolet Fullsize Pickups | 50,140 | 40,781 | 22.9 | 634,003 | 695,537 | -8.8 |
| Chevrolet Total | 120,486 | 104,682 | 15.1 | 1,483,608 | 1,635,196 | -9.3 |
| Canyon | 1,873 | 1,666 | 12.4 | 21,979 | 32,523 | -32.4 |
| Envoy | 5,772 | 5,463 | 5.7 | 69,276 | 99,177 | -30.1 |
| GMC C/T Series | 22 | 11 | 100.0 | 225 | 183 | 23.0 |
| GMC W Series | 505 | 386 | 30.8 | 4,946 | 5,555 | -11.0 |
| Safari (GMC) | 0 | 116 | ***.* | 56 | 3,403 | -98.4 |
| Savana Panel/G Classic | 1,400 | 1,304 | 7.4 | 15,917 | 19,180 | -17.0 |
| Savana Special/G Cut | 261 | 304 | -14.1 | 9,769 | 10,997 | -11.2 |
| Savana/Rally | 122 | 124 | -1.6 | 2,293 | 1,974 | 16.2 |
| Sierra | 15,382 | 11,783 | 30.5 | 193,195 | 208,157 | -7.2 |
| Sonoma | 0 | 0 | ***.* | 0 | 66 | ***.* |
| Topkick 4/5 Series | 612 | 645 | -5.1 | 9,934 | 13,366 | -25.7 |
| Topkick 6/7/8 Series | 431 | 565 | -23.7 | 7,100 | 6,981 | 1.7 |
| Yukon | 7,242 | 3,639 | 99.0 | 64,401 | 66,445 | -3.1 |
| Yukon XL | 3,818 | 2,769 | 37.9 | 40,361 | 47,627 | -15.3 |
| GMC Total | 37,440 | 28,775 | 30.1 | 439,452 | 515,634 | -14.8 |

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| | | | | | | |
|---|---------|---------|-------|-----------|-----------|-------|
| HUMMER H1 | 24 | 27 | -11.1 | 336 | 339 | -0.9 |
| HUMMER H2 | 1,418 | 1,510 | -6.1 | 15,445 | 21,104 | -26.8 |
| HUMMER H3 | 4,353 | 4,454 | -2.3 | 48,815 | 27,205 | 79.4 |
| HUMMER Total | 5,795 | 5,991 | -3.3 | 64,596 | 48,648 | 32.8 |
| Bravada | 0 | 5 | ***.* | 19 | 311 | -93.9 |
| Silhouette | 0 | 5 | ***.* | 10 | 137 | -92.7 |
| Oldsmobile Total | 0 | 10 | ***.* | 29 | 448 | -93.5 |
| Other-Isuzu F Series | 148 | 180 | -17.8 | 1,345 | 1,239 | 8.6 |
| Other-Isuzu H Series | 9 | 10 | -10.0 | 114 | 57 | 100.0 |
| Other-Isuzu N Series | 981 | 1,188 | -17.4 | 11,726 | 12,059 | -2.8 |
| Other-Isuzu Total | 1,138 | 1,378 | -17.4 | 13,185 | 13,355 | -1.3 |
| Aztek | 5 | 156 | -96.8 | 344 | 4,889 | -93.0 |
| Montana | 8 | 102 | -92.2 | 378 | 3,642 | -89.6 |
| Montana SV6 | 235 | 1,663 | -85.9 | 12,765 | 20,922 | -39.0 |
| Torrent | 3,392 | 2,041 | 66.2 | 39,711 | 5,982 | 563.8 |
| Pontiac Total | 3,640 | 3,962 | -8.1 | 53,198 | 35,435 | 50.1 |
| 9-7X | 397 | 248 | 60.1 | 5,153 | 1,806 | 185.3 |
| Saab Total | 397 | 248 | 60.1 | 5,153 | 1,806 | 185.3 |
| Relay | 527 | 1,022 | -48.4 | 6,755 | 15,064 | -55.2 |
| VUE | 5,808 | 6,554 | -11.4 | 82,468 | 84,271 | -2.1 |
| Saturn Total | 6,335 | 7,576 | -16.4 | 89,223 | 99,335 | -10.2 |
| GM Total | 187,571 | 161,926 | 15.8 | 2,287,527 | 2,505,455 | -8.7 |
| GM TRUCK Deliveries by Production Source | | | | | | |
| GM North America * | 186,130 | 160,403 | 16.0 | 2,271,320 | 2,488,367 | -8.7 |
| GM Import | 1,441 | 1,523 | -5.4 | 16,207 | 17,088 | -5.2 |
| GM Total | 187,571 | 161,926 | 15.8 | 2,287,527 | 2,505,455 | -8.7 |
| GM Light Duty Truck Deliveries by Production Source | | | | | | |
| GM North America * | 183,573 | 157,415 | 16.6 | 2,235,049 | 2,449,531 | -8.8 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 183,573 | 157,415 | 16.6 | 2,235,049 | 2,449,531 | -8.8 |

* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)
November 2006

| | November | | Calendar Year-to-Date January - November | | | |
|--------------------|----------|------|---|------|------|------|
| | 2006 | 2005 | % Chg per S/D | 2006 | 2005 | %Chg |
| Selling Days (S/D) | 25 | 25 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

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| | | | | | | |
|-------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 4,978 | 5,318 | -6.4 | 65,013 | 87,858 | -26.0 |
| Cadillac Total | 7,362 | 3,986 | 84.7 | 74,070 | 67,740 | 9.3 |
| Chevrolet Total | 120,313 | 104,474 | 15.2 | 1,481,692 | 1,633,327 | -9.3 |
| GMC Total | 37,029 | 28,489 | 30.0 | 435,487 | 510,995 | -14.8 |
| HUMMER Total | 5,795 | 5,991 | -3.3 | 64,596 | 48,648 | 32.8 |
| Oldsmobile Total | 0 | 10 | ***.* | 29 | 448 | -93.5 |
| Other-Isuzu Total | 281 | 349 | -19.5 | 2,859 | 2,775 | 3.0 |
| Pontiac Total | 3,640 | 3,962 | -8.1 | 53,198 | 35,435 | 50.1 |
| Saab Total | 397 | 248 | 60.1 | 5,153 | 1,806 | 185.3 |
| Saturn Total | 6,335 | 7,576 | -16.4 | 89,223 | 99,335 | -10.2 |
| GM North America Total* | 186,130 | 160,403 | 16.0 | 2,271,320 | 2,488,367 | -8.7 |

| | | | | | | |
|-------------------|-------|-------|-------|--------|--------|-------|
| Chevrolet Total | 173 | 208 | -16.8 | 1,916 | 1,869 | 2.5 |
| GMC Total | 411 | 286 | 43.7 | 3,965 | 4,639 | -14.5 |
| Other-Isuzu Total | 857 | 1,029 | -16.7 | 10,326 | 10,580 | -2.4 |
| GM Import Total | 1,441 | 1,523 | -5.4 | 16,207 | 17,088 | -5.2 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|-------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 4,978 | 5,318 | -6.4 | 65,013 | 87,858 | -26.0 |
| Cadillac Total | 7,362 | 3,986 | 84.7 | 74,070 | 67,740 | 9.3 |
| Chevrolet Total | 119,196 | 103,156 | 15.5 | 1,466,520 | 1,618,712 | -9.4 |
| GMC Total | 35,870 | 27,168 | 32.0 | 417,247 | 489,549 | -14.8 |
| HUMMER Total | 5,795 | 5,991 | -3.3 | 64,596 | 48,648 | 32.8 |
| Oldsmobile Total | 0 | 10 | ***.* | 29 | 448 | -93.5 |
| Pontiac Total | 3,640 | 3,962 | -8.1 | 53,198 | 35,435 | 50.1 |
| Saab Total | 397 | 248 | 60.1 | 5,153 | 1,806 | 185.3 |
| Saturn Total | 6,335 | 7,576 | -16.4 | 89,223 | 99,335 | -10.2 |
| GM North America Total* | 183,573 | 157,415 | 16.6 | 2,235,049 | 2,449,531 | -8.8 |

GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 4,978 | 5,318 | -6.4 | 65,013 | 87,858 | -26.0 |
| Cadillac Total | 7,362 | 3,986 | 84.7 | 74,070 | 67,740 | 9.3 |
| Chevrolet Total | 119,196 | 103,156 | 15.5 | 1,466,520 | 1,618,712 | -9.4 |
| GMC Total | 35,870 | 27,168 | 32.0 | 417,247 | 489,549 | -14.8 |
| HUMMER Total | 5,795 | 5,991 | -3.3 | 64,596 | 48,648 | 32.8 |
| Oldsmobile Total | 0 | 10 | ***.* | 29 | 448 | -93.5 |
| Pontiac Total | 3,640 | 3,962 | -8.1 | 53,198 | 35,435 | 50.1 |
| Saab Total | 397 | 248 | 60.1 | 5,153 | 1,806 | 185.3 |
| Saturn Total | 6,335 | 7,576 | -16.4 | 89,223 | 99,335 | -10.2 |
| GM Total | 183,573 | 157,415 | 16.6 | 2,235,049 | 2,449,531 | -8.8 |

* Includes US/Canada/Mexico

GM Production Schedule - 12/01/06

| Units 000s | GMNA | | | | Total Worldwide | GMNA 1 Car Truck | International |
|------------|-------------|-------|------|---------|-----------------|------------------|---------------|
| | Carl Truck1 | Total | GME2 | GMLAAM3 | | | |
| | | | | GMAP4 | | | |

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| | | | | | | | | | | |
|-----------------------------|-----|-----|-------|-----|-----|-----|-------|----|----|-----|
| 2006 Q4 # | 449 | 661 | 1,110 | 445 | 215 | 504 | 2,274 | 11 | 45 | 243 |
| O/(U) prior forecast:@ * | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | | | | | |
|-----------------------------|-----|-----|-------|-----|-----|-----|-------|----|----|-----|
| 2007 Q1 # | 457 | 683 | 1,140 | 508 | 214 | 539 | 2,401 | 15 | 49 | 264 |
| O/(U) prior forecast:@ * | | | | | | | | | | |

| Units 000s | GMNA | | | GME2 | GMLAAM3 | GMAP4 | Total Worldwide | GMNA 1 | | International |
|------------|-------|--------|-------|-------|---------|-------|--------------------|--------|-------|---------------|
| | Car1 | Truck1 | Total | | | | | Car | Truck | |
| 2001 | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA |
| 2002 | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA |
| 2003 | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 443 | 188 | 420 | 2,332 | 14 | 68 | 197 |
| CY | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,562 | 9,051 | 62 | 218 | 1,019 |
| 2006 | | | | | | | | | | |
| 1st Qtr. | 496 | 759 | 1,255 | 494 | 194 | 472 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. | 462 | 775 | 1,237 | 495 | 206 | 482 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. | 417 | 633 | 1,050 | 374 | 215 | 433 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. # | 449 | 661 | 1,110 | 445 | 215 | 504 | 2,274 | 11 | 45 | 243 |

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| | | | | | | | | | | |
|------------|-------|-------|-------|-------|-----|-------|-------|----|-----|-----|
| CY | 1,824 | 2,828 | 4,652 | 1,808 | 830 | 1,891 | 9,181 | 58 | 201 | 949 |
| 2007 | | | | | | | | | | |
| 1st Qtr. # | 457 | 683 | 1,140 | 508 | 214 | 539 | 2,401 | 15 | 49 | 264 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | --- |

See notes on next page.

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: December 5, 2006

By: /s/ NICK CYPRUS

(Nick Cyprus
Controller and
Chief Accounting Officer)