#### SUPREME INDUSTRIES INC

Form 10-Q August 09, 2005

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp FORM 10-Q &nbsp (Mark One) &nbsp &nbsp &nbsp &nbsp &nbsp QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE (X) &nbsp SECURITIES EXCHANGE ACT OF 1934 &nbsp &nbsp For the Quarterly Period Ended June 25, 2005 OR &nbsp () TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE &nbsp SECURITIES EXCHANGE ACT OF 1934 &nbsp For the transition period from \_\_\_\_\_ to \_\_\_\_ &nbsp Commission File No. 1-8183 &nbsp SUPREME INDUSTRIES, INC. (Exact name of registrant as specified in its charter) &nbsp Delaware &nbsp 75-1670945 (State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization) &nbsp &nbsp

2581 E. Kercher Rd., P.O. Box 237, Goshen, Indiana 46528

(Address of principal executive offices)

&nbsp

Registrant's telephone number, including area code: (574) 642-3070

&nbsp

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\underline{X}$  No

&nbsp

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes No  $\underline{X}$ 

&nbsp

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

&nbsp

Common	Stock (\$.10 Pa	r Value)		Outs	standing at July 15,	2005
	Class A				10,376,965	
	Class B				2,109,133	

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SUPREME INDUSTRIES, INC.

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PART I. FINANCIAL INFORMATION

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## PART I. FINANCIAL INFORMATION

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<u>ITEM 1.</u>	FINANCIAL STATEMENTS					
Supreme Industries, Inc	e. and Subsidiaries					
Consolidated Balance She	eets					
			June 25,			December 25,
			2005			2004
Assets			(Unaudited)			

#### **Current assets:**

	Cash and cash equivalents	\$	299,293		\$	1,736,483
	Accounts receivable, net		28,354,231			28,432,715
	Inventories		45,898,125			45,441,189
	Deferred income taxes		847,012			847,012
	Other current assets		3,075,873			4,222,636

&nbs	e								
&nbs	Total c	current as	sets			78,474,534			80,680,035
&nbs	e								
&nbs	e								
Property, pla	nt and equ	ipment, a	t cost			86,560,221			84,195,977
Less,	Accumula	ted deprec	iation and						
&nbs	o amortiz	zation				38,533,968			37,005,013
&nbs	e								
&nbs	Proper	ty, plant	and equipn	nent, net		48,026,253			47,190,964
&nbs	e								
Intangible ass	ets, net					4,295			30,066
Goodwill						735,014			735,014
Other assets						536,723			560,540
&nbs	Total a	ssets			\$	127,776,819		\$	129,196,619
The accompan	ying notes	are a part	of the cons	olidated fin	ancial stat	tements.			
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&nbs	e								
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**Supreme Industries, Inc. and Subsidiaries** 

Consolidated Balance Sheets, Concluded

		June 25,			December 25,
		2005			2004
Liabilities and Stockholders' Equity		(Unaudited)			
Current liabilities:					
Current maturities of long-term debt	\$	1,683,333		\$	1,633,333
Trade accounts payable		10,159,053			18,717,757
Accrued income taxes		632,290			312,415
Other accrued liabilities		10,718,367			9,118,259
Total current liabilities		23,193,043			29,781,764
Long-term debt		28,476,053			28,766,667
Deferred income taxes		3,085,179			3,085,179
Total liabilities		54,754,275			61,633,610
Stockholders' equity		73,022,544			67,563,009
Total liabilities and stockholders' equity	\$	127,776,819		\$	129,196,619

The accompanying notes are a part of the consolidated financial statements.

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					Page 4	of 47				

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Supren	Supreme Industries, Inc. and Subsidiaries												
Consoli	Consolidated Statements of Income (Unaudited)												
&mbsp													
					Ju	June 25,   June 26,						June 2:	
					,	2005   2004						2005	
Revenu	ie:												
	Net sale	s			\$	95,216,407		\$	90,740,648		\$	185,538,	
	Other in	icome				138,914			105,297			300,	
	nbsp                 95,355,321     90,845,945											185,838,	
Costs and expenses:													

Cost of	sales				82,970,295			81,125,598			161,666,
_	-	and			7,294,334			6,461,329			13,752,
Interest					568,387			216,271			1,057,
					90,833,016			87,803,198			176,476,
	Income before income taxes		ncome		4,522,305			3,042,747			9,362,
Income	taxes				1,622,000			1,155,000			3,368,
	Net inco	ome		\$	2,900,305		\$	1,887,747		\$	5,994,
arnings per share:											
	Basic				\$.23			\$.16			9
	Diluted				.23			.15			
used in t	he comp	utation o	of								
earning	s per sha	are:									
	Basic				12,391,341			12,086,558			12,288,
	Diluted				12,708,871			12,504,790			12,651,
vidends	per com	mon sha	re		\$.035			\$.035			\$.
ompanyii	ng notes	are a part	of the co	onsolidate	ed financial st	atements.					
	_	_	_	_		]	Page 5 of	47	_		_
	Selling, adminis Interest       Income	administrative Interest             Income taxes      Income taxes                              as per share:    Basic      used in the comp earnings per share    Basic    biluted   biluted    biluted	Selling, general and administrative  Interest          Income before in taxes        Income taxes                                            sper share:         sper share:	Selling, general and administrative  Interest	Selling, general and administrative         Anbsp         7,294,334                               Interest                                       568,387                                                                       90,833,016 <td>Selling, general and administrative                   7,294,334                             6,461,329           Interest                                       568,387                             216,271                                                                       8nbsp         8nbsp&lt;</td> <td>Selling, general and administrative                   4nbsp         7,294,334                             6,461,329                     Interest         ************************************</td> <td>  Selling</td>	Selling, general and administrative                   7,294,334                             6,461,329           Interest                                       568,387                             216,271                                                                       8nbsp         8nbsp<	Selling, general and administrative                   4nbsp         7,294,334                             6,461,329                     Interest         ************************************	Selling			

## **Supreme Industries, Inc. and Subsidiaries**

Consoli	dated Sta	tements	of Cash F	lows (Unauc	lited)					
							,	Six Mont	hs Endec	I
							June 25,			June 26,
							2005			2004
Cash flo	ows fron	ı operati	ng activi	ties:						
	Net inco	ome				\$	5,994,649		\$	2,877,516
	Adjustn	nents to r	econcile 1	net income to	o net cash					
		provide	d by oper	ating activiti	es:					
	absp     Depreciation and amortizati						2,031,911			1,746,560
	sp     Loss (gain) on disposal of equipment						8,561			(10,779)
	enbsp     Changes in operating assets and liabilities						(5,885,324)			(2,964,263)
	Net cash provided by operating activities						2,149,797			1,649,034
Cash flo	ows fron	ı investir	ng activit	ies:						
	Addition	ns to prop	perty, pla	nt and equip	ment		(2,878,352)			(6,369,223)
	Proceed	s from di	sposal of	equipment			28,362			17,608
	Purchas	e of shor	t-term inv	estments			(1,163,000)			-
	Decreas	e in other	r assets				23,817			21,040
		Net cas	h (used i	n) investing	activities		(3,989,173)			(6,330,575)
Cash flo	Cash flows from financing activities:									
	Proceed	s from re	volving l	ine of credit	and other					

	long-ter	m debt				66,065,429			68,062,923
Repaym	ents of re	evolving	line of credi	t and					
	other lo	ng-term o	lebt			(66,306,043)			(63,063,461)
Paymen	t of cash	dividend	s			(862,788)			(784,179)
Proceed	s from ex	kercise of	stock option	ns		1,505,588			422,612
			ed by financ	cing		402,186			4,637,895
Change in cash and cash equivalents						(1,437,190)			(43,646)
Cash and cash equivalents, beginning of period						1,736,483			106,254
d cash e	quivalen	its, end o	f period		\$	299,293		\$	62,608
nental di	sclosure	of nonc	ash financin	ıg					
activity	•								
	Cash div	vidend de	eclared		\$	1,190,557		\$	-
ompanyir	ng notes a	are a part	of the conso	olidated fina	ancial sta	tements.			
				Page 6	of 47				
	Repaymen Raymen Proceed Ranbsp	Repayments of reach whose with a cash equivaler whose	Repayments of revolving    other long-term of Payment of cash dividend  Proceeds from exercise of Anbsp	Repayments of revolving line of credit   other long-term debt  Payment of cash dividends  Proceeds from exercise of stock option	Repayments of revolving line of credit and    other long-term debt  Payment of cash dividends  Proceeds from exercise of stock options                                                         ### And Cash equivalents  ### And Cash equivalents  ### And Cash equivalents  ### And Cash equivalents, beginning of period  ### And Cash equivalents, end of period  ### And Cash equivalents  ### And Cash equiv	Repayments of revolving line of credit and    ### Anbsp  ### Anbsp  ### Other long-term debt  ### Anbsp  ### Payment of cash dividends  ### Proceeds from exercise of stock options  ### Anbsp  ##	Repayments of revolving line of credit and           other long-term debt       (66,306,043)   Payment of cash dividends       (862,788)   Proceeds from exercise of stock options	Repayments of revolving line of credit and	Repayments of revolving line of credit and                   &mbsp         &mbsp         &mbsp           &mbsp         other long-term debt         &mbsp         (66,306,043)         &mbsp         &mbsp           Payment of cash dividends         &mbsp         &mbsp         (66,306,043)         &mbsp         &mbsp           Proceeds from exercise of stock options         &mbsp         (862,788)         &mbsp         &mbsp           &mbsp<

## Supreme Industries, Inc. And Subsidiaries

Notes To Consolidated Financial Statements

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## NOTE 1 - BASIS OF PRESENTATION AND OPINION OF MANAGEMENT

&nbsp The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-O and therefore do not include all of the information and financial statement disclosures necessary for a fair presentation of consolidated financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America. In the opinion of management, the information furnished herein includes all adjustments necessary to reflect a fair statement of the interim periods reported. All adjustments are of a normal and recurring nature. The December 25, 2004 consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. &nbsp The Company has adopted a 52 or 53 week fiscal year ending the last Saturday in December. The results of operations for the three and six months ended June 25, 2005 and June 26, 2004 are for 13 and 26 week periods, respectively. &nbsp **NOTE 2 - INVENTORIES** &nbsp Inventories, which are stated at the lower of cost or market with cost determined using the first-in, first-out method, consist of the following: &nbsp June 25, &nbsp &nbsp December 25, &nbsp 2005 &nbsp 2004 &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp Raw materials &nbsp \$ 27,014,563 &nbsp \$ 26,390,350 &nbsp &nbsp &nbsp Work-in-progress &nbsp &nbsp 7,543,292 &nbsp &nbsp 9,795,961 &nbsp &nbsp Finished goods &nbsp &nbsp 11,340,270 &nbsp &nbsp 9,254,878 &nbsp &nbsp \$ 45,898,125 &nbsp 45,441,189 &nbsp The valuation of raw materials, work-in-progress and finished goods inventories at interim dates is based upon a gross profit percentage method and bills of materials. The Company has historically had favorable and unfavorable adjustments resulting from physical inventories. The Company continues to refine its costing procedures for

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valuation of interim inventories in an effort to minimize book to physical inventory adjustments.

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#### Supreme Industries, Inc. And Subsidiaries

Notes To Consolidated Financial Statements, Continued

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## NOTE 3 - EARNINGS PER SHARE

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TO 1	1 6 1				C 1				C 11			

The number of shares used in the computation of basic and diluted earnings per share are as follows:

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						Three	Months l	Ended		Six I	Months E	Inded
						June 25,		June 26,		June 25,		Jur
						2005		2004		2005		2
Weighte	ed averag	ge numbei	r of									&nb
	shares c	outstandir	ng (used i	ın								&nb
	comput	ation of b	oasic									&nb
	earning	s per shar	re)			12,391,341		12,086,558		12,288,776		12,0
												&nb
Effect of	of dilutive	e stock op	otions			317,530		418,232		363,117		4
												&nb
												&nb
Diluted	ated shares outstanding											&nb
	(used in	n computa	ation of									&nb
	diluted	earnings	per share	;)		12,708,871		12,504,790		12,651,893		12,4

												&nb
												&nb
												&nb
NOTE 4	- STOC	K-BASE	D COM	PENSAT	<u>ION</u>							
												&nb
"Accour Transitio	nting for on and D	Stock-Ba isclosure	sed Com ," and, ac	pensation cordingly	n," as amo y, accoun	ended by SFA	S No. 14 c option p	inancial Accounting the blans using the bes."	ng for Sto	ock-Based Co	mpensatio	on -
												&nb
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## Supreme Industries, Inc. And Subsidiaries

Notes To Consolidated Financial Statements, Continued

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#### NOTE 4 - STOCK-BASED COMPENSATION, Continued

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The following table illustrates the effect on net income and earnings per share if compensation expense was measured using the value recognition provisions of SFAS No. 123.

												&nb
						Three	Months 1	Ended		Six I	Months E	nded
						June 25,		June 26,		June 25,		Jur
						2005		2004		2005		2
Net inco	ome, as re	eported				\$2,900,305		\$1,887,747		\$5,994,649		\$2,8
												&nb
Deduct:	Stock-ba	ased										&nb
	compen	sation ex	pense									&nb
	determi	ned unde	r fair valı	ıe								&nb
	based m	nethod, ne	et of tax			(83,942)		(83,848)		(154,807)		(167
												&nb
Pro form	na net ind	come				\$2,816,363		\$1,803,899		\$5,839,842		\$2,7
												&nb
Basic ea	arnings p	er share:										&nb
	As repo	rted				\$.23		\$.16		\$.49		
	Pro form	na				.23		.15		.48		
Diluted	earnings	per share	e:									
	As repo	rted				.23		.15		.47		
	Pro form	na				.22		.14		.46		
												&nb
NOTE:	<u>5 - COMI</u>	MON ST	<u>OCK</u>									

The Company paid a three and one-half cent (\$.035) per share cash dividend to all Class A and Class B common stockholders each of the quarters ended June 25, 2005 and June 26, 2004. Additionally, the Company paid a three and one-half cent (\$.035) share and a three cent (\$.03) per share cash dividend to all Class A and Class B common stockholders during the quarters ended March 26, 2005 and March 27, 2004, respectively.

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On June 6, 2005, the Company's Board of Directors declared a nine and one-half cent (\$.095) per share cash dividend payable August 1, 2005 to all Class A and Class B common stockholders of record on July 25, 2005. Accrued cash dividend payable of the company of

\$1,190,557 is included in other current liabilities as of June 25, 2005.

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#### Supreme Industries, Inc. And Subsidiaries

Notes To Consolidated Financial Statements, Concluded

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#### **NOTE 6 - LEASE COMMITMENTS**

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extension extends the lease term for certain of the Company's leased facilities in Goshen, Indiana and Griffin, Georgia for an additional five years, with a new expiration date of July 2010. Monthly rental payments under the related party lease agreemen \$54,108 and increase in July of each successive year by an escalator defined in the lease agreement. All other terms and condition of the existing lease agreement remain unchanged.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OPERATIONS

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#### **Results of Operations**

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Net sales for the three months ended June 25, 2005 increased \$4.5 million or 5.0% to \$95.2 million from \$90.7 million for the months ended June 26, 2004. Net sales for the six months ended June 25, 2005 increased \$21.3 million or 13.0% to \$185.5 fro \$164.2 million for the six months ended June 26, 2004. The Company completed two large fleet contracts during the first half 2005 resulting in a majority of the increase in net sales. The higher fleet sales were a combination of a larger quantity of unit shipments along with price increases implemented in response to the significant raw material cost escalation experienced through the sales were a combination of a larger quantity of unit shipments along with price increases implemented in response to the significant raw material cost escalation experienced through the sales were a combination of a larger quantity of unit shipments along with price increases implemented in response to the significant raw material cost escalation experienced through the sales were a combination of a larger quantity of unit shipments along with price increases implemented in response to the significant raw material cost escalation experienced through the sales were a combination of a larger quantity of unit shipments.

2004 and continuing into 2005.

&nbsp &nbsp

Gross profit as a percentage of net sales increased for the three and six month periods ended June 25, 2005 when compared to three and six month periods ended June 26, 2004. The following table presents the components of cost of sales as a percentage net sales and the change from period to period:

			Three	Months	Ended				Six 1	Months E	Ended	
		June 25,		June 26,				June 25,		June 26,		
		2005		2004		Change		2005		2004		Change
Materia	ls	56.9%		57.6%		(.7)%		56.7%		57.9%		(1.2)%
Direct la	abor	14.1		15.2		(1.1)		14.0		15.4		(1.4)
Overhea	ad	13.8		13.7		.1		13.9		13.7		.2
Deliver	у	2.3		2.9		(.6)		2.5		2.8		(.3)
Cost of	sales	87.1		89.4		(2.3)		87.1		89.8		(2.7)
Gross p	rofit	12.9%		10.6%		2.3%		12.9%		10.2%		2.7%

Material cost as a percentage of net sales improved .7% for the three months ended June 25, 2005 and 1.2% for the six months ended June 25, 2005 when compared to corresponding periods in 2004. The reduction in material percentage in both periods resulted from price increases the Company implemented in response to its escalating raw material costs. While a majority of the raw material costs have stabilized, the Company is still experiencing upward cost pressure on petroleum-based resins and gelcoats. The Company is closely monitoring its major raw material commodities to enable a quick response to changes in cost and / or market conditions.

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#### Results of Operations, Continued

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Direct labor as a percentage of net sales for the three and six months ended June 25, 2005 was 14.1% and 14.0%, respectively. Direct labor improved over the comparative prior year periods primarily due to efficiencies associated with the production of large quantities of standardized fleet units and the impact of the implementation of price increases. Direct labor as a percentage of net sales is expected to rise somewhat over the next six months as the Company returns to the production of a higher concentration of customized retail units.

#### &nbsp

Despite the additional revenues resulting from higher fleet sales and price increases, overhead remained relatively constant as a percentage of net sales for the three and six month periods. The Company has experienced significant escalating group health insurance claim costs during 2005, particularly during the second quarter. Group health insurance expense increased \$561 thousand and \$738 thousand for the three and six month periods in 2005 compared to the 2004 comparative periods. In addition, depreciation expense has increased \$171 thousand and \$328 thousand for the 2005 three and six month periods compared to the 2004 comparative periods as a result of the \$9.7 million of capital expenditures incurred since June 26, 2004.

#### &nbsp

Delivery expenses remained relatively unchanged as a percentage of net sales despite higher fuel costs. These higher fuel costs were offset by the increased number of fleet units invoiced in the first six months of 2005. Such products are generally not delivered by the Company but are picked up by the customers.

#### &nbsp

Selling, general and administrative expenses were 7.7% and 7.4% of net sales for the three and six months ended June 25, 2005 compared to 7.1% and 7.3% of net sales for the three and six months ended June 26, 2004. Selling expenses increased as a percentage of net sales primarily due to a reduction in cooperative marketing funds the Company received from chassis manufacturers in the first six months of 2005 versus the first six months of 2004. These funds, which are used to offset marketing and promotional expenses, were reduced by the chassis manufacturers due to their improving business conditions. Additionally, the Company experienced higher sales commission expense as a result of the additional revenues recorded in the first six months of 2005 compared to the first six months of 2004. General and administrative expenses increased primarily as a result of additional compensation expense related to the Company's incentive bonus plans which are based on pretax earnings.

#### &nbsp

Interest expense for the three and six months ended June 25, 2005 was \$.6 million and \$1.1 million compared to \$.2 million and \$.4 million for the three and six months ended June 26, 2004. The increase in interest expense was attributable to higher levels of borrowings to finance working capital and capital expenditures, and the rise in short-term interest rates.

#### &nbsp

The Company's effective income tax rate was 36.0% for the first six months of 2005 compared to 38.1% for the first six months of 2004. The decrease in the Company's effective tax rate is attributable to additional tax deductions allowed manufacturers by the 2004 American Jobs Creation Act and certain tax benefits resulting from the formation of a captive insurance company. The manufacturer's deduction will lower the Company's effective tax rate by approximately one percent. In late 2004, after a review of insurance risk management alternatives, the Company restructured certain of its legal entities and formed a wholly owned captive insurance company which resulted in a further reduction in the Company's effective tax rate.

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## Results of Operations, Concluded

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Net income for the three and six months ended June 25, 2005 was \$2.9 million and \$6.0 million compared to \$1.9 million and \$2.9 million for the three and six months ended June 26, 2004. Basic earnings per share were \$.23 and \$.49 for the three and six months ended June 25, 2005 compared to \$.16 and \$.24 per share for the three and six

		-			<b>U</b> 1	are were sthree and					onths end	led June		
						ænosp								

#### Liquidity and Capital Resources

#### &nbsp

The Company's revolving line of credit, net income and depreciation were the major sources of cash flows during the six mone ended June 25, 2005. As a result of the higher levels of trade accounts receivable and inventories related to two large fleet conthere was extensive use of our revolving line of credit during the first quarter of 2005. These contracts were completed during second quarter, resulting in a reduction in trade accounts receivable of \$9.0 million and a reduction in inventories of \$7.4 mill from the amounts of the end of the first quarter. These cash resources, along with cash flow from operations, were utilized to trade accounts payable by \$6.4 million and to reduce long-term debt obligations by \$14.4 million during the second quarter of

#### &nbsp

Capital expenditures for the six months ended June 25, 2005 were \$2.9 million. During the second quarter the Company compared the construction of an additional manufacturing facility at its Griffin, Georgia location and expended \$1.4 million on this build project during the first six months. Our Jonestown, Pennsylvania location expended \$.5 million in capital expenditures to contimproving operations at its recently acquired manufacturing plant adjacent to our other facilities. We expect our 2005 capital expenditures to approximate our 2005 depreciation expense of \$4.0 million.

#### &nbsp

leases (b)

The Company believes that cash flow generated from operations and funds available under the Company's revolving line of cr will be sufficient to meet the Company's cash needs during the next twelve months.

Contrac	tual Obli	gations											
Our fixe	ed, nonca	ncelable	obligatio	ns as of J	une 25, 2	2005 were	e as follo	ws:					
							Pa	yments d	ue by per	iod			
					Less	than							
		To	otal		1 Y	ear		1-3 Y	Years		3-5 Y	Years	
Debt (a)	)	\$30,159	9,386		\$1,683,	333		\$26,309	,386		\$ 950,0	00	
Operati	ng	3,	478,574			797,910		1,	327,964		1,	298,592	

Total		\$33,637,960			\$2,481,243			\$27,637,350			\$2,248,592			
	(a) Amounts are included on the Consolidated Balance Sheets. For additional information regarding debt and related matters, the Notes to Consolidated Financial Statements included in the Annual Report on Form 10-K for the year ended December 25													

&nbsp &nbsp

(b) For additional information regarding operating leases, see Note 8 of the Notes to Consolidated Financial Statements include Annual Report on Form 10-K for the year ended December 25, 2004 and Note 6 of this Quarterly Report on Form 10-Q.

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&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

#### Critical Accounting Policies and Estimates

&nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

Management's discussion and analysis of its financial position and results of operations are based upon the Company's consolist statements, which have been prepared in accordance with accounting principles generally accepted in the United States of Ampreparation of these financial statements requires management to make estimates and judgments that affect the reported amou liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. The Company's significant account are discussed in Note 1 of the Notes to Consolidated Financial Statements included in the Annual Report on Form 10-K for the December 25, 2004. In management's opinion, the Company's critical accounting policies include allowance for doubtful account obsolete inventories, inventory relief, accrued insurance and accrued warranty.

#### &nbsp

Allowance for Doubtful Accounts - The Company maintains an allowance for doubtful accounts for estimated losses resulting the inability of customers to make required payments. If the financial condition of customers were to deteriorate, resulting in a impairment of their ability to make payments, additional allowances may be required which would affect future operating resulting the conditional allowances are payments.

&nbsp &nbsp

Excess and Obsolete Inventories - The Company must make estimates regarding the future use of products and provides a pro for obsolete or slow-moving inventories. If actual product life-cycles, product demand or market conditions are less favorable those projected by management, additional inventory write-downs may be required which would affect future operating result

&nbsp &nbsp

Inventory Relief - For monthly and quarterly financial reporting, cost of sales is recorded and inventories are relieved by the ustandard bills of material. Because of the customized nature of the Company's products, it is difficult to place full reliance on bills of material for accurate relief of inventories. Although the Company continues to refine the process of creating accurate materials, manual adjustments, which are based on estimates, are necessary to assure correct relief of inventories for products. The estimate calculations consider the customized nature of products, historical inventory relief percentages, scrap variances a other factors which could impact inventory relief. The accuracy of the inventory relief is not known until the annual physical inventories are completed and it is not practical to consider more frequent physical inventories because of the sales order back and the costs associated with ceasing production for the purpose of conducting physical inventories. If the annual physical inventories result in significant favorable or unfavorable adjustments, such adjustments will affect future operating results.

#### &nbsp

Accrued Insurance - The Company has a self-insured retention against product liability claims with insurance coverage over a above the retention. The Company is also self-insured for a portion of its employee medical benefits and workers' compensation of the company's insurance carrier and management routinely reviews other self-insurance risks for purposes of establishing ultimate loss estimates. In addition, management must determine estimated liability claims incurred but not reported. Such estimates and any subsequent changes in estimates may result in adjustments to the Company's operating results in the future.

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Page 13 of 47

#### Critical Accounting Policies and Estimates, Concluded

#### &nbsp

Accrued Warranty - The Company provides limited warranties for periods of up to five years from the date of retail sales. Esti warranty costs are provided for at the time of sale and are based upon historical experience.

&nbsp &nbsp

#### Forward-Looking Statements

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

This report contains forward-looking statements (within the meaning of the Private Securities Litigation Reform Act of 1995)

than historical facts, which reflect the view of the Company's management with respect to future events. When used in this repwords such as "believe," "expect," "anticipate," "estimate," "intend," and similar expressions, as they relate to the Company or plans or operations, identify forward-looking statements. Such forward-looking statements are based on assumptions made by information currently available to the Company's management. Although management believes that the expectations reflected such forward-looking statements are reasonable, it can give no assurance that such expectations are reasonable, and it can give assurance that such expectations will prove to have been correct. Important factors that could cause actual results to differ material from such expectations include, without limitation, limitations on the availability of chassis on which the Company's product dependent, availability of raw materials, raw material cost increases, and severe interest rate increases. Furthermore, the Compan provide no assurance that such raw material cost increases can be passed on to its customers through implementation of princreases for the Company's products. The forward-looking statements contained herein reflect the current views of the Companagement with respect to future events and are subject to those factors and other risks, uncertainties and assumptions relating the operations, results of operations, cash flows and financial position of the Company. The Company assumes no obligation to update the forward-looking statements or to update the reasons actual results could differ from those contemplated by such

&nbsp &nbsp

#### **Issues and Uncertainties**

forward-looking statements.

#### &nbsp

Business and Economic Cycles - The broad spectrum of industries that create demand for our products makes our business particularly sensitive to general economic conditions, including corporate profitability, interest rates, fuel costs, and consumer preference and spending patterns. Because of the replacement-nature of our products, an economic downturn could cause our customers to delay purchase of our products and adversely affect our ability to remain profitable.

#### &nbsp

Suppliers of Key Materials - We require substantial amounts of raw materials which we purchase from third party suppliers. Find materials (such as steel, aluminum and wood products) may not be available to us or we may be required to pay more for raw materials because of, among other things, new laws or regulations, our suppliers' commitments to other purchasers, interruption production by suppliers, or general price fluctuations.

#### &nbsp

Delivery of Truck Chassis - We mount our truck bodies on truck chassis delivered from truck chassis manufacturers. If truck of manufacturers experience disruptions in their businesses, we may be unable to sell or deliver our products. Work stoppages or slowdowns experienced by the large truck manufacturers that supply truck chassis could result in delays or slowdowns in our to deliver products to our customers. As a result, our sales and operating cash flows could be adversely affected.

Page 14 of 47

#### Issues and Uncertainties, Concluded

#### &nbsp

Environmental, Health, and Safety Liabilities - Our operations are subject to a variety of federal, state and local environmental health safety statutes and regulations, including those relating to emissions to the air, discharges to water, treatment, storage, a disposal of waste and remediation of contaminated sites. In certain cases, these requirements may limit the productive capacity operations. Certain laws, including the Federal Comprehensive Environmental Response, Compensation and Liability Act of as amended, impose strict, and under certain circumstances, joint and several, liability for costs to remediate contaminated site upon designated responsible parties, including site owners or operators and persons who dispose of waste at, or transport wast such sites. The Company is unaware of any unrecorded liabilities in the areas of environmental, health and safety risks and is party to any remediation of contaminated sites.

#### &nbsp

Loss of Key Management - Our ability to compete successfully and implement our business strategy depends on the efforts of senior management personnel. The loss of the services of any of these individuals could have a material adverse affect on our business. If we were unable to attract qualified personnel to our management, our existing management resources may becoms trained, which would harm our business and our ability to implement our strategies.

#### &nbsp

Competition - Our products are produced by many companies including several with a national presence but most of which compared on a regional basis. We experience aggressive pricing practices from our national and regional competitors which can have an adverse affect on both revenues and earnings. To date chassis manufacturers have chosen not to manufacture specialized vehicle because of the wide variety of options and equipment which are not efficiently produced on highly automated assembly line operations. Though there is no indication to date, there is no assurance that this policy will not be modified.

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#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET

&nbsp &nbsp RISK

&nbsp &nbsp

&nbsp &nbsp There has been no material change from the information provided in the Company's Annual Report on Form for the year ended December 25, 2004.

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#### ITEM 4. CONTROLS AND PROCEDURES

&nbsp &nbsp

officer, after carrying out an evaluation of the effectiveness of the Company's disclosure controls and proced (as defined in Securities Exchange Act Rules 13a-15(e) and 15(e)) as of the date of this quarterly report (the "Evaluation Date") have concluded that as of the Evaluation Date, the Company's disclosure controls and procedures were adequate and effective to provide reasonable assurance that the material information relating the Company and its consolidated subsidiaries that is required to be in this quarterly report would be made keep to them on a timely basis.

&nbsp Page 15 of 47

## Controls and Procedures, Concluded.

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#### PART II. OTHER INFORMATION

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#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

&nbsp &nbsp

that meeting.

&nbsp &nbsp

&nbsp a) The following individuals were elected Directors by the holders of the Company's Class A Common Stock to one year term.

								For				Against	
			Arthur 1	M. Borde	n		6,285,214			1,825,78			825,781
			Mark C	. Neilson				7,700,473			4		
			H. Doug	glas Schr	ock			7,	753,453				357,542
			_	dividuals 3 for, 0 a			•		ers of the	Compan	y's Class	B Comm	on Stock b
			William	J. Barre	tt								
			Robert .	J. Campb	ell								
			Thomas	s Cantwel	11								
			Herbert	M. Gard	ner								
			Omer G	. Kropf									
			Robert '	W. Wilso	on								
	b)	Compai		s A and C					•			•	olders of t 70 abstent
	c)	Crowe Chizek and Company LLC was ratified as the Company's independent registered public acceptable the holders of the Company's Class A and Class B Common Stock by a vote of 10,200,349 for, 10,69,137 abstentions and 0 unvoted.								_			
						Pa	ige 16 of	47					
ITEM 6	) <u>.</u>	<u>EXHIB</u>	<u>ITS</u>										
		Exhibits	s:										

			Exhibit	10.3		Employ	ment Co	ntract bet	ween Ro	bert W. V	Wilson an	ıd		
						Suprem	e Corpora	ation						
			Exhibit	10.4		Employ	Employment Contract between Omer G. Kropf and							
						Suprem	e Corpora	ation						
			Exhibit	31.1		Certific	ation of C	Chief Exe	cutive O	fficer Pu	rsuant to			
						Section	302 of th	e Sarban	es-Oxley	Act of 2	002			
			Exhibit	31.2		Certific	ation of C	Chief Fina	ancial Of	ficer Pur	suant to			
						Section	302 of th	e Sarban	es-Oxley	Act of 2	002			
			Exhibit	32.1		Certific	ation of C	Chief Exe	cutive O	fficer Pu	rsuant to			
						Section	906 of th	e Sarban	es-Oxley	Act of 2	002			
			Exhibit	32.2		Certific	ation of C	Chief Fina	ancial Of	ficer Pur	suant to			
						Section	906 of th	e Sarban	es-Oxley	Act of 2	002			
						SIC	GNATUR	RES						
krnhen	Ernhen	Ernhen	Ernhen										knhen	

&nbsp &nbsp &nbsp &nbsp

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on behalf by the undersigned thereunto duly authorized.

&nbsp &nbsp &nbsp &nbsp

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&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp SUPREME INDUSTRIES, INC.

								By: /s/ J	leffery D	. Mowery	<u>L</u>			
DATE:	August 9	, 2005						Jeffery D. Mowery						
								Vice President of Finance and Chief Financial Offic						
								(Signing on behalf of the Registrant and as Principa Financial Officer)						
						Pa	ge 17 of	47						

#### Exhibit 10.3

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&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

By instrument dated July 1, 2003, Company and Employee entered into an Employment Contract providing for a term of three semi-retirement of Mr. Omer G. Kropf, the office of President of Company is now vacant, and the Board of Directors of Company executive leadership Mr. Wilson has shown, Employee should be, and has been, named as the President of Company. This Company replaced the earlier Employment Contract dated July 1, 2003.

&nbsp &nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

1. <u>Employment</u>. Company hereby continues the employment of Employee, and Employee hereby accepts such employment frontained.

&nbsp &nbsp

2. <u>Term of Employment</u>. Subject to the provisions for termination hereafter provided, the term of this Contract shall be for a t and ending on **April 30, 2008**.

&nbsp &nbsp

3. <u>Duties of Employee</u>. Employee is employed as President and Chief Operating Officer of Company. It is understood and agreen control of Company's Board of Directors, as required by the Texas Business Corporation Act, and as a result Employee shall, during the term of this Contract, serve in any other executive capacity considering his experience and performance record to d substantially all of his time, attention, best efforts, and energy to the business of Company, and may not, during the term of the business activities which interfere with his ability to carry out his obligations hereunder. However, such restriction shall not be investments in (non-competitive) business enterprises so long as Employee will not be required to render personal services to normal business hours with Company.

&nbsp &nbsp

4. <u>Compensation</u>. To the extent Employee continues to comply with all of the provisions of this Contract (including the cover contained in **Exhibits "A" and "B"** attached hereto):

Page 18 of 47

a. <u>Base Salary</u>. Company shall pay to Employee a minimum base salary of \$200,000 per year payable in twenty-six (26) equa such other sequence of payments as determined by Company's then existing payroll policies), from which federal withholding

&nbsp &nbs

b. <u>Pre-Tax Bonus</u>. It is anticipated that at the end of each calendar year, approval of the Board of Directors will be requested distributions from Company's Bonus Payment Plan, the amount of which will be dependent upon the operating results of Company approval by the Chairman of the Board of the portion of the bonus recommended to be distributed to Employee), Employee she salary referred to above, a pre tax bonus in the amount so approved by the Board of Directors; and

&nbsp &nbsp

- c. Increases. The Board of Directors of Company may, at any time, elect to increase Employee's base salary above the amoun
- &nbsp &nbsp
- 5. *Fringe Benefits*. During the period that Employee continues to comply with all of the provisions of this Contract, Employe &nbsp &nbsp

a. *Medical Benefits*. Employee and his dependent family members shall be covered under the same group hospitalization, acc shall provide from time to time for other officers; provided, however, that (i) Employee shall pay the same portion of the cost officers generally, and (ii) Employee shall apply for and elect to participate in Medicare parts A and B, at his own expense, as &nbsp &nb

#### Page 19 of 47

&nbsp &nbsp

c. <u>Dental Benefits</u>. Company shall pay or reimburse Employee for all family dental expenses up to a maximum of \$5,000 per

for any such loss or damage (including out-of-pocket deductibles); and &nbsp &

insurance coverage. In the event the automobile is damaged or destroyed by reason of accident, theft, vandalism, or otherwise

f. <u>Other Benefits</u>. No provision of this Contract shall preclude Employee from participating in any fringe benefit plan now in Company shall be under no obligation to provide for his participation in, or to institute, any such plan or to make any contributare provided to all Company employees as a group, or to all of Company's senior officers as a group.

&nbsp &nbsp

- 6. <u>Business Expenses</u>. Employee may incur reasonable expenses, as determined by Company's Chairman of the Board, in conincluding expenses for entertainment, travel, and similar items. Company agrees to reimburse Employee for all such reasonable from time to time as required by Company, of an itemized account of such expenditures; provided, however, Employee shall a permitted by the Internal Revenue Code of 1986, as amended, without prior written approval from the Chairman of the Board
- &nbsp &nbsp
- 7. <u>Key-Man Insurance</u>. Company may, at any time during the term of this Contract, apply for and procure as owner, and for is such amounts and in such forms as Company may select. Employee hereby acknowledges the fact that he will have no interest However, Employee agrees that he shall, at Company's request, submit to such medical examinations, supply such information by the insuring companies.

&nbsp &nbsp

#### 8. Termination of Employment.

&nbsp &nbsp

#### a. By Company.

&nbsp Page 20 of 47

(1) <u>Date of Termination</u>. Company may at any time terminate this Contract, in which event Employee shall leave the premise specified by Company in the notice of termination (which date can be as early as the date of such notice).

&nbsp &nbsp

(2) *For Cause*. If such termination is "*for cause*," Company will have no obligation to pay to Employee any compensation or For purposes of the preceding sentence, the phrase "*for cause*" will be deemed to mean:

&nbsp &nbsp

(a) absence from Company's offices, physical or mental illness, or any other reason, for any successive period of forty-five (45 any one of Company's fiscal years (except that any vacation periods, travel on Company business, or leaves of absence specific shall not be considered as periods of absence from employment);

&nbsp &nbsp

(b) Employee's commission of an act of gross negligence in the performance of his duties or obligations hereunder;

&nbsp &nbsp

(c) Employee's commission of any act of fraud, malfeasance, disloyalty, or breach of trust against the Company, or Employee paragraph 9 below or contained in **Exhibits "A" or "B"** hereto;

&nbsp &nbsp

(d) Employee's refusal, or substantial inability, to perform the duties assigned in good faith to him pursuant to paragraph 3 her

&nbsp &nbsp

(e) Employee dies or gives affirmative indication, in the opinion of a majority of Company's Board of Directors, that he no lor or

&nbsp &nbsp

(f) Employee is guilty of acts of moral turpitude or dishonesty in Company's affairs, gross insubordination or the equivalent, of the provisions of this Contract.

&nbsp &nbsp

(3) <u>Not For Cause</u>. If such termination is based on any reason other than "for cause," Company shall be obligated to pay to Enterm of this Contract (on a monthly basis at the same rate as payable immediately before the Date of Termination). In addition calendar year during which occurred the event triggering such Date of Termination, Company shall pay to Employee his Proparagraph 4.b. above. For this purpose, Employee's "*Proportionate Share*" will be a fraction the numerator of which is the numerator of w

such Date of Termination and the denominator of which is the total number of days in such calendar year.

&nbsp &nbsp

(a) Included within the definition of a termination of Employee other than "for cause" will be a "*Change in Control of Compan*" "*Change in Control of Company*" will mean a change in control of a nature that would be required to be reported in response tunder the Securities Exchange Act of 1934 (the "Exchange Act"); provided that, without limitation, such a change in control v (as such term is used in Sections 13(d) and 14(d) of the Exchange Act), other than Company or any "person" who on the date becomes the "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, of securities of Convoting power of Company's then outstanding securities, or (Z) during any period of two consecutive calendar years during the beginning of such period constitute the Board of Directors of Company cease for any reason to constitute at least a majority the not a director at the beginning of such period has been approved in advance by directors representing at least two-thirds of the beginning of the period.

&nbsp &nbsp

(b) If, at the time of termination, Company was providing an automobile to Employee under paragraph 5.e. above, then, for a Employee to Company, the following shall apply: (i) if Company owned the automobile, Company shall transfer the title (free Employee (along with any insurance coverage [if assignable]); and (ii) if Company was leasing such automobile, Company shinterest in and to such lease.

&nbsp &nbsp

(c) Employee shall not be required to mitigate the amount of any payment provided for in this subparagraph 3) by seeking oth of any payment provided for in this subparagraph 3) be reduced by any compensation earned by Employee as the result of self

&nbsp &nbsp

b. **By Employee**. If such termination is caused by Employee for any reason, Company will have no obligation to pay to Employee the Date of Termination.

&nbsp &nbsp

9. <u>Disclosure of Confidential Information; Covenant Not To Compete</u>. Company possesses secret and confidential equipment and information, and customer lists used or intended for utilization in its operations of which Employee has obtained or may of serious harm if this confidential information were disclosed or if Employee used this information to compete against Company services

&nbsp

Page 22 of 47

hereunder may develop or conceive new and additional inventions and improvements with respect to such matters. According with the execution of this Contract he shall execute and deliver to Company and thereafter abide by the terms of a "Confidential and "Disclosure and Invention Agreement," copies of each of which are attached hereto respectively as Exhibits "A" and "B

&nbsp &nbsp

10. <u>Remedies</u>. Employee agrees that in the event of his breach of his covenants and agreements contained or referenced in this injunctive or similar relief from a court of competent jurisdiction. The covenants contained in **Exhibits "A" and "B"** hereof any other agreements between Company and Employee, and the existence of any claim or cause of action of Employee agains otherwise, shall not constitute a defense to the enforcement by Company of those conveyances. Company shall be entitled to reference the event of a breach, or attempted breach, of such covenants by the Employee. The remedies of Company and Employee under the event of a breach, or attempted breach, of such covenants by the Employee.

any other remedies to which any party may be entitled hereunder, including a right of offset, whether at law or in equity.

&nbsp &nbsp

11. <u>Notices</u>. All notices allowed or required to be given hereunder must be in writing and dispatched by United States certified the party entitled to such notice shown at the end of this Contract. Either party hereto may change the address to which any su writing to the other party of such change. Any time limitation provided for in this Contract shall commence with the date that the date or postmark of any return receipt indicating the date of delivery of such notice to the addressee shall be conclusive ev hereto, copies of all notices should be sent to:

&nbsp &nbsp

Chairman of the Board and Chief Executive Officer

Supreme Corporation

Mr. Herbert M. Gardner

c/o Barrett-Gardner Associates, Inc.

4 Darley Road

Great Neck, NY 11201

&nbsp &nbsp

Haynes and Boone, LLP

201 Main Street, Suite 201

Fort Worth, Texas 76102

Attn: Rice M. Tilley, Jr., Esq.

&nbsp &nbsp

12. <u>Assignment</u>. Neither Employee nor anyone claiming under him may commute, encumber, or dispose of the right to receiv hereunder is expressly declared to be non-assignable and non transferable by Employee, and in the event of any attempted ass liability hereunder; provided, however, the foregoing shall not apply to assignments by operation of law, such as to a guardian

&nbsp &nbsp

13. Waiver. The waiver by Company of Employee's breach of any provision hereof shall not operate or be construed as a waiver.

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14. *Binding Effect*. This Contract shall be binding upon the parties hereto and their heirs, successors, executors, administrator in paragraph 12, assigns.

&nbsp &nbsp

15. <u>Survival of Provisions</u>. All provisions of this Contract, including all representations, warranties, covenants, and agreemen execution and delivery hereof and any investigation of the parties with respect thereto. The provisions of paragraphs 9 and 10, termination or amendment of this Contract.

&nbsp &nbsp

16. <u>Validity</u>. If any provision of this Contract is held by a court of law to be illegal or unenforceable, the remaining provisions. In lieu of such illegal or unenforceable provision, there shall be added automatically as a part of this Contract a provision as significant provision as may be possible and be legal and enforceable.

&nbsp &nbsp

17. <u>Amendments</u>. This Contract may be amended at any time and from time to time in whole or in part by an instrument in war amendment and duly executed by Company and the Employee.

&nbsp

18. <u>Duplicate Originals</u>. This Contract has been executed in duplicate originals, each of which for all purposes is to be deeme collectively, one agreement; but in making proof of this Contract, it will not be necessary to produce or account for more than

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19. <u>Captions</u>. The captions or section headings of this Contract are provided for convenience and shall not limit or affect the i

&nbsp &nbsp

20. **Governing Law**. This Agreement has been made in, and its validity, interpretation, construction, and performance shall be of the State of Indiana, without reference to its laws governing conflicts of law. Each party hereby irrevocably agrees that any Agreement may be brought in the courts of the State of Indiana, or in any United States District Court of Indiana, and, by its e party hereby irrevocably submits to each such jurisdiction and hereby irrevocably waives any and all objections which it may party further consents and agrees that any process or notice of motion or other application to either of said Courts or any judge proceedings hereunder, may be served inside or outside the State of Indiana by registered or certified mail, return receipt requireceipt thereof, or in such other manner as may be permissible under the rules of said Courts.

&nbsp &nbsp

21. <u>Complete Understanding</u>. This Contract constitutes the complete understanding between the parties hereto, except as other respect to the employment of Employee. This Contract supersedes all prior agreements and understandings between the partie

&nbsp &nbsp

IN WITNESS WHEREOF, the parties have executed this Contract this 4th day of August, 2005, to be effective May 1, 2005

&nbsp &nbsp

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COMPANY: &nbsp &nbsp &nbsp &nbsp &mbsp EMPLOYEE:

&nbsp

&nbsp SUPREME CORPORATION &nbsp &nbsp &nbsp &nbsp

&nbsp

&nbsp By: /s/Herbert M. Gardner &nbsp &nbsp &nbsp &nbsp /s/Robert W. Wils

&nbsp &nbsp &nbsp &nbsp Robert W. Wilson &nbsp &

&nbsp &nbsp

&nbsp &nbsp

Exhibit "A"

#### **Employment Contract**

to

&nbsp &nbsp

# Confidentiality Agreement and Covenant Not To Compete

&nbsp &nbsp

**Robert W. Wilson** (hereafter called "*Employee*") has entered into an Employment Contract with **Supreme Corporation**, a Towhich is in the business of manufacturing and selling specialized truck bodies.

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&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

A. All companies have information, generally not known outside the company, called "confidential information." All companiemployees, and consequently many employees must have access to confidential information. At times the employee himself in his job;

&nbsp &nbsp

B. The phrase "confidential information" as used in this Agreement includes information known as, referred to, or considered limitation, any technical, economic, financial marketing, computer program, computer software, computer data (regardless of source and object programs or codes, job operating control language procedures, data entry utility programs, sorts, and miscel data entry input forms, operations and installation instructions, report samples, data files, printouts, or other information about knowledge among competitors or other companies who might like to possess such confidential information or might find it us include customer lists, price lists, items in research or development, methods of manufacture, scientific studies or analyses, defor old products, refining technology, merchandising and selling techniques, contracts, and licenses, purchasing, accounting, I computer programs and operating manuals, computer source codes, and any other information affecting or relating to the busi plans or processes. This list is merely illustrative and the confidential information covered by this Agreement is not limited to

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C. Company's confidential information, including information referred to as, known as, or considered to be, trade secrets, repraspect of Company's business, and it would be seriously damaged if Employee breached the position of confidential trust in w

&nbsp

confidential information to others or by departing and taking with him the aforesaid unique information compiled over a perior against Company or disclosing such information to Company's competitors, now existing or hereafter formed.

&nbsp &nbsp

Accordingly, in consideration of TEN DOLLARS (\$10.00) paid to Employee by Company, the receipt and sufficiency of whi agreement to employ him, Employee agrees as follows (which will constitute an agreement ancillary to Employee's Employm

&nbsp &nbsp

1. Confidential information, including information referred to as, known as, or considered to be, trade secrets, is proprietary to information in strictest confidence, and not to make use thereof except in performance of duties under the Employment Contra Company, Employee may not disclose to others (excepting Company officers or employees having a need to know who have themselves not to use or disclose it) any confidential information originated, known to, or acquired by Employee while employ such period not to remove from the premises any of Company's records or other written or tangible materials, including without (whether prepared by Employee or others) containing any confidential information, except as required for Employee to proper Company. Exceptions to these restrictions may be made only by means of Company's permission given in writing signed by the Company's parent, Supreme Industries, Inc., pursuant to an affirmative approval by a majority of Supreme Industries, Inc.'s Both to the secretary to the

&nbsp &nbsp

2. During a period of two (2) years following the cessation of Employee's employment with Company, Employee covenants the capacity, including without limitation, as an agent, consultant, officer, shareholder, or employee of any business enterprises or in which Employee may have a direct or indirect interest, shall not, directly or indirectly for himself or on behalf of any other venture or other undertaking which is directly or indirectly competitive with the business or operations of Company (and/or are prior to, the cessation of Employee's employment with Company. Without limiting the generality of the foregoing, Employee subsidiaries, (ii) be employed by, (iii) be an affiliate (as defined by Securities and Exchange Commission Rule 405 under the for, or (v) have an equity or ownership interest in, any person, firm, partnership, joint venture, or corporation that so competes its subsidiaries. Further, Employee will not solicit for employment or advise or recommend to any other person that such person employee of the Company or any of its subsidiaries who was an employee at, or prior to, the cessation of Employee's employer.

&nbsp &nbsp

with Company. The foregoing covenant not to compete shall be limited to a territory consisting of those states in which the Co of cessation of Employee's employment with Company. If for any reason any court of competent jurisdiction finds these cover scope, the prohibitions herein contained shall be restricted to such time and geographic areas as such court determines to be re restrictions stated above will not apply if Company liquidates or if Employee becomes employed by a company (or its affiliate stock or business assets of Company.

&nbsp &nbsp

3. Employee understands and agrees that his violation of any of the provisions of this Agreement will constitute irreparable in enjoin Employee or the business enterprise with which he may have become associated from further violations, in addition to have under law and equity, including recovery of damages from Employee and a right of offset.

&nbsp &nbsp

4. Each party shall be entitled to receive from the other party reimbursement of attorney's fees and related legal costs to the ex enforcement or defense, as the case may be, of the terms and conditions hereof.

&nbsp &nbsp

5. The waiver by Company of Employee's breach of any provision hereof shall not operate or be construed as a waiver of any shall be binding upon the parties hereto and their heirs, successors, executors, administrators, personal representatives, and ass covenants, obligations and duties hereunder. All provisions of this Agreement shall survive the termination or amendment of l &nbsp 6. If any provision of this Agreement is held by a court of law to be illegal or unenforceable, the remaining provisions of the A lieu of such illegal or unenforceable provision, there shall be added automatically as a part of this Agreement a provision as si provision as may be possible and be legal and enforceable. &nbsp 7. This Agreement has been made in, and its validity, interpretation, construction, and performance shall be governed by and l Indiana, without reference to its laws governing conflicts of law. Each party hereby irrevocably agrees that any legal action or be brought in the courts of the State of Indiana, or in any United States District Court of Indiana, and, by its execution and del irrevocably submits to each such jurisdiction and hereby irrevocably waives any and all objections which it may have as to ve consents and agrees that any process or notice of motion or other application to either of said Courts or any judge thereof, or a hereunder, may be served inside or outside the State of Indiana by registered or certified mail, return receipt requested, postag or in such other manner as may be permissible under the rules of said Courts. &nbsp IN WITNESS WHEREOF, the parties have executed this Agreement this 4th day of August, 2005, to be effective May 1, 200 &nbsp Page 27 of 47 &nbsp /s/Robert W. Wilson &nbsp Robert W. Wilson &nbsp 518 Carter Road &nbsp Goshen, Indiana 46526 &nbsp ACCEPTED: &nbsp SUPREME CORPORATION &nbsp By: /s/Herbert M. Gardner &nbsp &nbsp Herbert M. Gardner &nbsp Chairman of the Board &nbsp &nbsp &nbsp &nbsp

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&nbsp &nbsp

to

#### **Employment Contract**

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## **Disclosure and Invention Agreement**

&nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

**Robert W. Wilson** (hereafter called "*Employee*") has entered into an Employment Contract with **Supreme Corporation**, a Towhich is in the business of manufacturing and selling specialized truck bodies.

&nbsp &nbsp

In consideration of TEN DOLLARS (\$10.00) paid to Employee by Company, the receipt and sufficiency of which are hereby employ him pursuant to an Employment Contract (to which this **Exhibit "B"** is attached) between Company and Employee the by reference for all purposes, Employee agrees as follows:

&nbsp &nbsp

1. Employee shall communicate to Company promptly and fully all ideas and the expressions thereof, conceptions, improvem adaptations, creations, and inventions (whether patentable or copyrightable or not) conceived or made by Employee (whether ("*Ideas*") from the time of entering Company's employment until one year after Employee's employment is terminated for any reason, (a) which involve or pertain to, directly or indirectly, the business, assets, activities, computers or computer programs, to the cessation of Employee's employment by Company, or (b) which result from or are suggested by any work which Employerform for or on behalf of Company, in whole or in part, as existed at or prior to the cessation of Employee's employment by

&nbsp &nbsp

Page 28 of 47

2. Employee shall assist Company during and subsequent to Employee's employment in every proper way (solely at Company its own benefit in any or all countries of the world, and to sign all proper papers, patent applications, assignments, and other d understood that such Ideas will remain the sole and exclusive property of Company, and shall not be disclosed to any person, permitted herein.

&nbsp &nbsp

3. Written records of Employee's Ideas in the form of notebook records, sketches, drawings or reports, will remain the propert &nbsp &nbsp

- 4. Employee represents that Employee has no agreements with or obligations to others in conflict with the foregoing.
- &nbsp &nbsp
- 5. Employee understands that this Agreement may not be modified or released except in writing signed by all members of the
- &nbsp &nbsp
- 6. Employee understands and agrees that his violation of any of the provisions of this Agreement will constitute irreparable in enjoin Employee or the business enterprise with which he may have become associated from further violations, in addition to have at law and equity, including recovery of damages from Employee and a right of offset. Each party shall be entitled to rec attorney's fees and related legal costs to the extent incurred in connection with the successful enforcement or defense, as the ca
- &nbsp &nbsp
- 7. This Agreement shall be binding upon the parties hereto and their respective heirs, successors, executors, administrators, penot assign his covenants, duties, or obligations hereunder to any other person. The waiver by Company of Employee's breach construed as a waiver of any subsequent breach by Employee.
- &nbsp &nbsp
- 8. If any provision of this Agreement is held by a court of law to be illegal or unenforceable, the remaining provisions of the Alieu of such illegal or unenforceable provision, there shall be added automatically as a part of this Agreement a provision as si provision as may be possible and be legal and enforceable.
- &nbsp &nbsp
- 9. This Agreement has been made in, and its validity, interpretation, construction, and performance shall be governed by and be Indiana, without reference to its laws governing conflicts of law. Each party hereby irrevocably agrees that any legal action or be brought in the courts of the State of Indiana, or in any United States District Court of Indiana, and, by its execution and delirrevocably waives any and all objections which it may have as to venue in any of the above courts. Each party further consent or other application to either of said Courts or any judge thereof or any notice in connection with any proceedings hereunder, by registered or certified mail, return receipt requested, postage prepaid, and be effective as of the receipt thereof, or in such of said Courts.

#### Page 29 of 47

IN WITNESS WHEREOF, the parties have executed this Agreement this 4th day of August, 2005, to be effective May 1, 200 &nbsp /s/Robert W. Wilson &nbsp Robert W. Wilson 518 Carter Road &nbsp Goshen, Indiana 46526 &nbsp ACCEPTED: &nbsp SUPREME CORPORATION &nbsp &nbsp &nbsp &nbsp &nbsp

	В	y:	/s/Herbe	ert M. Ga	rdner								
			Herbert	M. Gard	ner								
			Chairm	an of the	Board								

									Page 3	0 of 47			

Exhibit 10.4

&nbsp &nbsp

# **Employment Contract**

&nbsp &nbsp

(Omer G. Kropf)

&nbsp

&nbsp &nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

By instrument dated May 1, 2002, Company and Employee entered into an Employment Contract employing Employee as a reproviding for a term of 3 years ending on April 30, 2005. With such earlier Employment Contract having come to an end, Emflexible relationship with Company. For that reason, Company's Board of Directors has approved an arrangement whereby Endirector of Special Projects for Company.

&nbsp &nbsp

Accordingly, in consideration of the mutual covenants herein contained, the parties to this Contract agree as follows:

&nbsp &nbsp

- 1. *Employment*. Company hereby continues the employment of Employee, and Employee hereby accepts such employment frontained.
- &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp
- 2. <u>Term of Employment</u>. Subject to the provisions for termination hereafter provided, the term of this Contract shall be for a t
- &nbsp &nbsp
- 3. <u>Duties of Employee</u>. Employee is employed as Vice Chairman and Managing Director of Special Projects for Company. Er of Company on such projects as may be assigned to him by the Chief Executive Officer or Chief Operating Officer, provided days per month (unless otherwise agreed to by Employee and the Chief Executive Officer or Chief Operating Officer).
- &nbsp &nbsp
- 4. <u>Compensation</u>. To the extent Employee continues to comply with all of the provisions of this Contract (including the cover contained in **Exhibits "A" and "B"** attached hereto), Company shall pay to Employee during the first year of the term of this year payable in twenty-six (26) equal payments of \$5,384.62 (or in accordance with such other sequence of payments as deterpolicies), from
- &nbsp &nbsp

Page 31 of 47

which federal withholding and social security taxes shall be deducted. During each of the second and third years of the term o minimum base salary of \$120,000.00 per year payable in twenty-six (26) equal payments of \$4,615.38 (or in accordance with Company's then existing payroll policies), from which federal withholding and social security taxes shall be deducted.

- &nbsp &nbsp
- 5. *Fringe Benefits*. During the period that Employee continues to comply with all of the provisions of this Contract, Employee
- &nbsp &nbsp
- a. <u>Medical Benefits</u>. Employee and his dependent family members shall be covered under the same group hospitalization, acc shall provide from time to time for other officers; provided, however, that (i) Employee shall pay the same portion of the cost officers generally, and (ii) Employee shall apply for and elect to participate in Medicare parts A and B, at his own expense, as
- &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp
- b. **Dental Expenses**. Company shall pay or reimburse Employee for all dental expenses of Employee and any dependent famil maximum of \$5,000 per year;
- &nbsp &nbsp
- c. <u>Automobile</u>. At the present time, Employee has the use of a Company-owned automobile. During his term of employment, automobile. Company shall pay or reimburse Employee for maintenance and repair expenses of the automobile upon submission prepared in compliance with Company's policy. For so long as Company owns the automobile, Company shall insure the autocompany coverage that is provided for executive officers of Company. Company agrees that Employee shall be designated as policy providing liability insurance coverage. In the event the automobile is damaged or destroyed by reason of accident, thefre any liability to Company for any such loss or damage (including out-of-pocket deductibles);

&nbsp &nbsp

d. <u>Other Benefits</u>. No provision of this Contract shall preclude Employee from participating in any fringe benefit plan now in Company shall be under no obligation to provide for his participation in, or to institute, any such plan or to make any contributare provided to all Company employees as a group, or to all of Company's senior officers as a group.

&nbsp &nbsp

6. <u>Business Expenses</u>. Employee may incur reasonable expenses, as determined by the Chairman of the Board of Company, in him under the terms of Section 3, above, including related expenses for food, travel, and similar items. Company agrees to reil upon the presentation by Employee, from time to time as required by Company, of an itemized account of such expenditures; sums in excess of those amounts permitted by the Internal Revenue Code of 1986, as amended, without prior written approval

Page 32 of 47

#### 7. Termination of Employment.

&nbsp &nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

1) <u>Date of Termination</u>. Company may at any time terminate this Contract, in which event Employee shall leave the premises specified by Company in the notice of termination (which date can be as early as the date of such notice).

&nbsp &nbsp

2) *For Cause*. If such termination is "*for cause*," Company will have no obligation to pay to Employee any compensation or f For purposes of the preceding sentence, the phrase "*for cause*" will be deemed to mean:

&nbsp &nbsp

a) Employee's refusal, or substantial inability, to perform the duties assigned in good faith to him pursuant to paragraph 3 here

&nbsp &nbsp

b) Employee's commission of an act of gross negligence in the performance of his duties or obligations hereunder;

&nbsp &nbsp

c) Employee's commission of any act of fraud, malfeasance, disloyalty, or breach of trust against the Company, or Employee to paragraph 8 below or contained in **Exhibits "A" or "B"** hereto;

&nbsp &nbsp

d) Employee dies or gives affirmative indication, in the opinion of a majority of Company's Board of Directors, that he no lon or

&nbsp &nbsp

e) Employee is guilty of acts of moral turpitude or dishonesty in Company's affairs, gross insubordination or the equivalent, or the provisions of this Contract.

&nbsp &nbsp

3) *Not For Cause*. If such termination is based on any reason other than "*for cause*," Company shall be obligated to continue same rate as payable immediately before the date of Termination, and to provide Medical Benefits as provided in paragraph 5 Contract.

&nbsp &nbsp

b. <u>By Employee</u>. If such termination is caused by Employee for any reason, Company will have no obligation to pay to Employee the Date of Termination.

&nbsp &nbsp

and information, and customer lists used or intended for utilization in its operations of which Employee has obtained or may of serious harm if this confidential information were disclosed or if Employee used this information to

8. Disclosure of Confidential Information; Covenant Not To Compete. Company possesses secret and confidential equipment

&nbsp &nbsp

compete against Company. Further, Employee in the performance of services hereunder may develop or conceive new and adto such matters. Accordingly, Employee hereby agrees that simultaneously with the execution of this Contract he shall execute the terms of a "Confidentiality Agreement and Covenant Not to Compete" and "Disclosure and Invention Agreement," copies (Exhibits "A" and "B" and incorporated herein by reference.

&nbsp &nbsp

9. <u>Remedies</u>. Employee agrees that in the event of his breach of his covenants and agreements contained or referenced in this injunctive or similar relief from a court of competent jurisdiction. The covenants contained in **Exhibits "A" and "B"** hereof any other agreements between Company and Employee, and the existence of any claim or cause of action of Employee against otherwise, shall not constitute a defense to the enforcement by Company of those conveyances. Company shall be entitled to rethe event of a breach, or attempted breach, of such covenants by the Employee. The remedies of Company and Employee und any other remedies to which any party may be entitled hereunder, including a right of offset, whether at law or inequity.

&nbsp &nbsp

10. <u>Notices</u>. All notices allowed or required to be given hereunder must be in writing and dispatched by United States certified the party entitled to such notice shown at the end of this Contract. Either party hereto may change the address to which any su writing to the other party of such change. Any time limitation provided for in this Contract shall commence with the date that the date or postmark of any return receipt indicating the date of delivery of such notice to the addressee shall be conclusive ev hereto, copies of all notices should be sent to:

&nbsp &nbsp

Mr. Robert W. Wilson, President

Supreme Corporation

2581 E. Kercher Road

Goshen, Indiana 46528

&nbsp

Haynes and Boone, LLP

2200 Main Street

**Suite 2200** 

Fort Worth, Texas 76102

Rice M. Tilley, Jr., Esq.

&nbsp

11. **Assignment.** Neither Employee nor anyone claiming under him may commute, encumber, or dispose of the right to receive hereunder is expressly declared to be non-assignable and non transferable by Employee, and in the event of any attempted assiliability hereunder; provided, however, the foregoing shall not apply to assignments by operation of law, such as to a guardian

&nbsp

Page 34 of 47

12. Waiver. The waiver by Company of Employee's breach of any provision hereof shall not operate or be construed as a waiver.

&nbsp

13. **Binding Effect**. This Contract shall be binding upon the parties hereto and their heirs, successors, executors, administrator in paragraph 11, assigns.

&nbsp

14. <u>Survival of Provisions</u>. All provisions of this Contract, including all representations, warranties, covenants, and agreemen execution and delivery hereof and any investigation of the parties with respect thereto. The provisions of paragraphs 8 and 9, a termination or amendment of this Contract.

&nbsp

15. <u>Validity</u>. If any provision of this Contract is held by a court of law to be illegal or unenforceable, the remaining provisions. In lieu of such illegal or unenforceable provision, there shall be added automatically as a part of this Contract a provision as si provision as may be possible and be legal and enforceable.

&nbsp

16. <u>Amendments</u>. This Contract may be amended at any time and from time to time in whole or in part by an instrument in war amendment and duly executed by Company and the Employee.

&nbsp

17. <u>Duplicate Originals</u>. This Contract has been executed in duplicate originals, each of which for all purposes is to be deeme collectively, one agreement; but in making proof of this Contract, it will not be necessary to produce or account for more than

&nbsp

- 18. <u>Captions</u>. The captions or section headings of this Contract are provided for convenience and shall not limit or affect the i
- &nbsp

19. <u>Waiver of ADEA Claims</u>. Employee acknowledges that this employment agreement providing a limited and flexible arran discussions with Employee with a view toward facilitating his transition to retirement, which will become effective on April 3 attorney of his own choosing before signing it, and to thoroughly discuss all aspects of this Agreement with such attorney. Em this Agreement freely and voluntarily. Employee further understands and agrees that:

&nbsp

a. He hereby expressly gives up any and all rights or clams arising under the Age Discrimination in Employment Act of 1967, have against any the Company up to the date he signs this Agreement;

&nbsp

- b. He gives up his rights under the ADEA, in exchange for valuable consideration which he has received or will receive from entitled;
- &nbsp &nbsp
- d. He will have seven (7) calendar days from the date he signs this Agreement to revoke it (the "Revocation Period") by giving hereof; and,

#### &nbsp

- e. The waiver of his claims under the ADEA shall not become effective or enforceable until the Revocation Period has expired Revocation Period Employee will not be entitled to receive the compensation and benefits provided for above.
- &nbsp &nbsp
- 20. <u>Governing Law</u>. This Agreement has been made in, and its validity, interpretation, construction, and performance shall be of the State of Indiana, without reference to its laws governing conflicts of law. Each party hereby irrevocably agrees that any Agreement may be brought in the courts of the State of Indiana, or in any United States District Court of Indiana, and, by its e party hereby irrevocably submits to each such jurisdiction and hereby irrevocably waives any and all objections which it may party further consents and agrees that any process or notice of motion or other application to either of said Courts or any judge proceedings hereunder, may be served inside or outside the State of Indiana by registered or certified mail, return receipt requereceipt thereof, or in such other manner as may be permissible under the rules of said Courts.
- &nbsp &nbsp
- 21. <u>Complete Understanding</u>. This Contract constitutes the complete understanding between the parties hereto, except as other respect to the employment of Employee. This Contract supersedes all prior agreements and understandings between the partie

&nbsp &nbsp

IN WITNESS WHEREOF, the parties have executed this Contract this 4th day of June, 2005, to be effective May 1, 2005.

&nbsp &nbsp

COMPANY: &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp EMPLOYEE:

&nbsp &nbsp

&nbsp SUPREME CORPORATION &nbsp &nbsp &nbsp &nbsp &nbsp

&nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

&nbsp By: /s/Robert W. Wilson &nbsp &nbsp /s/Omer G. Kropf

			Robert '	W. Wilso	n						Omer G	. Kropf	
			Presider	nt							1077 Ea	ast North	Shore Driv
											Syracus	e, Indian	a 46567

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Exhibit "A"

to

#### **Employment Contract**

&nbsp &nbsp

# Confidentiality Agreement and Covenant Not To Compete

&nbsp

Omer G. Kropf (hereafter called "*Employee*") has entered into an Employment Contract with Supreme Corporation, a Texas c in the business of manufacturing and selling specialized truck bodies.

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employees, and consequently many employees must have access to confidential information. At times the employee himself n his job;

&nbsp &nbsp

B. The phrase "confidential information" as used in this Agreement includes information known as, referred to, or considered limitation, any technical, economic, financial marketing, computer program, computer software, computer data (regardless of

source and object programs or codes, job operating control language procedures, data entry utility programs, sorts, and miscel data entry input forms, operations and installation instructions, report samples, data files, printouts, or other information about knowledge among competitors or other companies who might like to possess such confidential information or might find it us include customer lists, price lists, items in research or development, methods of manufacture, scientific studies or analyses, de for old products, refining technology, merchandising and selling techniques, contracts, and licenses, purchasing, accounting, I computer programs and operating manuals, computer source codes, and any other information affecting or relating to the busi plans or processes. This list is merely illustrative and the confidential information covered by this Agreement is not limited to

&nbsp &nbsp

C. Company's confidential information, including information referred to as, known as, or considered to be, trade secrets, repraspect of Company's business, and it would be seriously damaged if Employee breached the position of confidential trust in w confidential information to others or by departing and taking with him the aforesaid unique information compiled over a period against Company or disclosing such information to Company's competitors, now existing or hereafter formed.

&nbsp &nbsp

Page 37 of 47

1. Confidential information, including information referred to as, known as, or considered to be, trade secrets, is proprietary to information in strictest confidence, and not to make use thereof except in performance of duties under the Employment Contra Company, Employee may not disclose to others (excepting Company officers or employees having a need to know who have themselves not to use or disclose it) any confidential information originated, known to, or acquired by Employee while employ such period not to remove from the premises any of Company's records or other written or tangible materials, including without (whether prepared by Employee or others) containing any confidential information, except as required for Employee to proper Company. Exceptions to these restrictions may be made only by means of Company's permission given in writing signed by the Company's parent, ESI Industries, Inc., pursuant to an affirmative approval by a majority of ESI's Board of Directors granting

&nbsp &nbsp

2. During a period of two (2) years following the cessation of Employee's employment with Company, Employee covenants the capacity, including without limitation, as an agent, consultant, officer, shareholder, or employee of any business enterprises on in which Employee may have a direct or indirect interest, shall not, directly or indirectly for himself or on behalf of any other venture or other undertaking which is directly or indirectly competitive with the business or operations of Company (and/or are prior to, the cessation of Employee's employment with Company. Without limiting the generality of the foregoing, Employee subsidiaries, (ii) be employed by, (iii) be an affiliate (as defined by Securities and Exchange Commission Rule 405 under the for, or (v) have an equity or ownership interest in, any person, firm, partnership, joint venture, or corporation that so competes its subsidiaries. Further, Employee will not solicit for employment or advise or recommend to any other person that such person employee of the Company or any of its subsidiaries who was an employee at, or prior to, the cessation of Employee's employer compete shall be limited to a territory consisting of those states in which the Company had manufacturing facilities as of the total Company. If for any reason any court of competent jurisdiction finds these covenants to be unreasonable in duration or geographic areas as such court determines to be reasonable and enforceable. However, the restrict liquidates or if Employee becomes employed by a company (or its affiliate) which acquires (in a voluntary transaction) the storegoed and enforceable.

&nbsp &nbsp

3. Employee understands and agrees that his violation of any of the provisions of this Agreement will constitute irreparable in enjoin Employee or the business enterprise with which he may have become associated from further violations, in addition to have under law and equity, including recovery of damages from Employee and a right of offset.

&nbsp &nbsp

4. Each party shall be entitled to receive from the other party reimbursement of attorney's fees and related legal costs to the ex enforcement or defense, as the case may be, of the terms and conditions hereof.

&nbsp &nbsp

5. The waiver by Company of Employee's breach of any provision hereof shall not operate or be construed as a waiver of any shall be binding upon the parties hereto and their heirs, successors, executors, administrators, personal representatives, and assection covenants, obligations and duties hereunder. All provisions of this Agreement shall survive the termination or amendment of light covenants.

&nbsp &nbsp

6. If any provision of this Agreement is held by a court of law to be illegal or unenforceable, the remaining provisions of the Alieu of such illegal or unenforceable provision, there shall be added automatically as a part of this Agreement a provision as si provision as may be possible and be legal and enforceable.

&nbsp &nbsp

7. This Agreement has been made in, and its validity, interpretation, construction, and performance shall be governed by and be Indiana, without reference to its laws governing conflicts of law. Each party hereby irrevocably agrees that any legal action or be brought in the courts of the State of Indiana, or in any United States District Court of Indiana, and, by its execution and del irrevocably submits to each such jurisdiction and hereby irrevocably waives any and all objections which it may have as to verconsents and agrees that any process or notice of motion or other application to either of said Courts or any judge thereof, or a hereunder, may be served inside or outside the State of Indiana by registered or certified mail, return receipt requested, postag or in such other manner as may be permissible under the rules of said Courts.

&nbsp IN WITNESS WHEREOF, the parties have executed this Agreement this 4th day of June, 2005, to be effective May 1, 2005. &nbsp /s/Omer G. Kropf &nbsp Omer G. Kropf &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp 1077 East North Shore Dri &nbsp Syracuse, Indiana 46567 &nbsp ACCEPTED: &nbsp SUPREME CORPORATION &nbsp &nbsp

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&nbsp

By:

/s/Robert W. Wilson

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			Robert '	W. Wilso	n								
			Presider	nt									
									Page 3	9 of 47			

Exhibit "B"

to

#### **Employment Contract**

&nbsp &nbsp

# **Disclosure and Invention Agreement**

&nbsp &nbsp

**Omer G. Kropf** (hereafter called "*Employee*") has entered into an Employment Contract with **Supreme Corporation**, a Texa is in the business of manufacturing and selling specialized truck bodies.

#### &nbsp

In consideration of TEN DOLLARS (\$10.00) paid to Employee by Company, the receipt and sufficiency of which are hereby employ him pursuant to an Employment Contract (to which this **Exhibit "B"** is attached) between Company and Employee the by reference for all purposes, Employee agrees as follows:

&nbsp &nbsp

1. Employee shall communicate to Company promptly and fully all ideas and the expressions thereof, conceptions, improvement adaptations, creations, and inventions (whether patentable or copyrightable or not) conceived or made by Employee (whether ("Ideas") from the time of entering Company's employment until one year after Employee's employment is terminated for any reason, (a) which involve or pertain to, directly or indirectly, the business, assets, activities, computers or computer programs, to the cessation of Employee's employment by Company, or (b) which result from or are suggested by any work which Employeerform for or on behalf of Company, in whole or in part, as existed at or prior to the cessation of Employee's employment by

&nbsp &nbsp

2. Employee shall assist Company during and subsequent to Employee's employment in every proper way (solely at Company its own benefit in any or all countries of the world, and to sign all proper papers, patent applications, assignments, and other d understood that such Ideas will remain the sole and exclusive property of Company, and shall not be disclosed to any person, permitted herein.

&nbsp &nbsp

3. Written records of Employee's Ideas in the form of notebook records, sketches, drawings or reports, will remain the propert

&nbsp 4. Employee represents that Employee has no agreements with or obligations to others in conflict with the foregoing. &nbsp 5. Employee understands that this Agreement may not be modified or released except in writing signed by all members of the &nbsp Page 40 of 47

- 6. Employee understands and agrees that his violation of any of the provisions of this Agreement will constitute irreparable in enjoin Employee or the business enterprise with which he may have become associated from further violations, in addition to have at law and equity, including recovery of damages from Employee and a right of offset. Each party shall be entitled to recattorney's fees and related legal costs to the extent incurred in connection with the successful enforcement or defense, as the cattering the context of the extent incurred in connection with the successful enforcement or defense, as the cattering the context of the extent incurred in connection with the successful enforcement or defense, as the cattering the catt
- &nbsp &nbsp

construed as a waiver of any subsequent breach by Employee.

&nbsp &nbsp

8. If any provision of this Agreement is held by a court of law to be illegal or unenforceable, the remaining provisions of the Alieu of such illegal or unenforceable provision, there shall be added automatically as a part of this Agreement a provision as si provision as may be possible and be legal and enforceable.

&nbsp &nbsp

9. This Agreement has been made in, and its validity, interpretation, construction, and performance shall be governed by and I Indiana, without reference to its laws governing conflicts of law. Each party hereby irrevocably agrees that any legal action or be brought in the courts of the State of Indiana, or in any United States District Court of Indiana, and, by its execution and del irrevocably waives any and all objections which it may have as to venue in any of the above courts. Each party further consen or other application to either of said Courts or any judge thereof or any notice in connection with any proceedings hereunder, by registered or certified mail, return receipt requested, postage prepaid, and be effective as of the receipt thereof, or in such of said Courts.

&nbsp IN WITNESS WHEREOF, the parties have executed this Agreement this 4th day of June, 2005, to be effective May 1, 2005. &nbsp /s/Omer G. Kropf &nbsp &nbsp Omer G. Kropf &nbsp 1077 East North S &nbsp Syracuse, Indiana &nbsp &nbsp

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#### ACCEPTED:

&nbsp /s/Robert W. Wilson &nbsp By: &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp Robert W. Wilson &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp President &nbsp &nbsp &nbsp &nbsp &nbsp &nbsp

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#### Exhibit 31.1

&nbsp

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

&nbsp I, Herbert M. Gardner, Chief Executive Officer of Supreme Industries, Inc. ("registrant"), certify that:

&nbsp &nbsp

- 1. I have reviewed this quarterly report on Form 10-Q of the registrant;
- &nbsp &nbsp
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state material fact necessary to make the statements made, in light of the circumstances under which such statements were not misleading with respect to the period covered by this quarterly report;
- &nbsp &nbsp
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, for present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and the periods presented in this quarterly report;
- &nbsp &nbsp
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
- &nbsp &nbsp
- &nbsp a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period which this quarterly report is being prepared;
- &nbsp &nbsp

- Edgar Filing: SUPREME INDUSTRIES INC Form 10-Q &nbsp b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarte report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the covered by this quarterly report based on such evaluation; and &nbsp c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred o &nbsp the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affected. the registrant's internal control over financial reporting. &nbsp 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control of financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function): &nbsp Page 42 of 47 &nbsp
- All significant deficiencies and material weaknesses in the design or operation of internal control over finan reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summariz report financial information; and
- &nbsp Any fraud, whether or not material, that involves management or other employees who have a significant ro &nbsp the registrant's internal control over financial reporting.

&nbsp &nbsp

#### DATE: August 9, 2005

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#### /s/ Herbert M. Gardner

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#### Chief Executive Officer

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#### Exhibit 31.2

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&nbsp I, Jeffery D. Mowery, Chief Financial Officer of Supreme Industries, Inc. ("registrant"), certify that:

&nbsp &nbsp

- 1. I have reviewed this quarterly report on Form 10-Q of the registrant;
- &nbsp &nbsp
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state material fact necessary to make the statements made, in light of the circumstances under which such statements were not misleading with respect to the period covered by this quarterly report;
- &nbsp &nbsp
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, for present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and the periods presented in this quarterly report;
- &nbsp &nbsp
  - 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
- &nbsp &nbsp
- &nbsp

  a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period which this quarterly report is being prepared;
- &nbsp &nbsp
- &nbsp b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarter report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the covered by this quarterly report based on such evaluation; and
- &nbsp &nbsp

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	c)	the regis	strant's m	_	t fiscal q	uarter tha	it has ma	terially at			_	-	occurred oterially aff		
5.	financia	l reportin	ng, to the	ifying off registran function	t's audito								al control o persons		
						Pa	ge 44 of	47							
	a)	<ul> <li>All significant deficiencies and material weaknesses in the design or operation of internal control over finan reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summariz report financial information; and</li> </ul>													
	b)	•		ner or not iternal co				•	t or other	employe	ees who h	ave a sig	nificant ro		
DATE:	August 9	, 2005													
/s/ Jeffe	ry D. Mo	wery													

### Chief Financial Officer

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Exhibit 32.1
Certification of
Chief Executive Officer
of Supreme Industries, Inc. Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002
This certification is furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350) and accompanies the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended June 25, 2005 of Supreme Industries, Inc. (the "Company"). I, Herbert M. Gardner, the Chief Executive Officer of the Company, certify that, based on my knowledge:
(1) The Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in this report.
DATE: August 9, 2005
/s/ Herbert M. Gardner
Chief Executive Officer

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#### Exhibit 32.2

&nbsp &nbsp

#### Chief Financial Officer

of Supreme Industries, Inc. Pursuant to

Section 906 of the Sarbanes-Oxley Act of 2002

&nbsp &nbsp

the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended June 25, 2005 of Supreme Industries, Inc. (the "Company"). I, Jeffery D. Mowery, the Chief Financial Officer of the Company, certify that, based on my knowledge:

&nbsp &nbsp

(1) The Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1

and &nbsp (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in this report. &nbsp DATE: August 9, 2005 &nbsp /s/ Jeffery D. Mowery Chief Financial Officer &nbsp &nbsp

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