Allegion plc Form DEF 14A April 18, 2019

#### **UNITED STATES**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 14A

(Rule 14a-101)

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934

(Amendment No. )

Filed by the Registrant x

Filed by a Party other than the Registrant "

Check the appropriate box:

- "Preliminary Proxy Statement
- " Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- x Definitive Proxy Statement
- " Definitive Additional Materials
- " Soliciting Material Pursuant to §240.14a-12

Allegion Public Limited Company

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- " Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- 1) Title of each class of securities to which transaction applies:
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- .. Fee paid previously with preliminary materials.
- Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for "which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
- 1) Amount Previously Paid:
- 2) Form, Schedule or Registration Statement No.:
- 3) Filing Party:
- 4) Date Filed:

#### NOTICE OF 2019 ANNUAL GENERAL MEETING OF SHAREHOLDERS

The Annual General Meeting of Shareholders of Allegion plc (the "Company") will be held at the following location to consider and vote upon the following proposals:

When

June 5, 2019, at 4:00 p.m., local time

#### Location

Ritz-Carlton Montréal, 1228 Sherbrooke St. West, Montréal, H3G 1H6, Canada

By separate resolutions, to elect as directors for a period of one year expiring at the end of the

1. Annual General Meeting of Shareholders of the Company in 2020, the following seven individuals:

(a) Carla Cico

(e) Dean I. Schaffer

(b) Kirk S. Hachigian

(f) Charles L. Szews

(c) Nicole Parent Haughey (g) Martin E. Welch III

(d) David D. Petratis

2. To give advisory approval of the compensation of the Company's named executive officers.

To approve the appointment of

Items of Business

PricewaterhouseCoopers as independent auditors

- 3. of the Company and authorize the Audit and Finance Committee of the Board of Directors to set the auditors' remuneration.
- 4. To renew the Board of Directors' existing authority to issue shares.

To renew the Board of Directors' existing authority

- 5. to issue shares for cash without first offering shares to existing shareholders. (Special Resolution)
- 6. To conduct such other business properly brought before the meeting.

#### Record Date

Only shareholders of record as of the close of business on April 8, 2019, are entitled to receive notice of, and to vote at, the Annual General Meeting.

Shareholders in Ireland may participate in the Annual General Meeting at the Company's headquarters located at Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland. See "Information Concerning Voting and Solicitation" of the proxy statement for further information on participating in the Annual General Meeting in Ireland.

Whether or not you plan to attend the meeting, please provide your proxy by either using the Internet or telephone as explained in the accompanying proxy statement or filling in, signing, dating, and promptly mailing a proxy card. Your proxy must be received by 11:59 p.m. U.S. Eastern Time on June 4, 2019.

By Order of the Board of Directors,

Jeffrey N. Braun

Secretary

IF YOU ARE A SHAREHOLDER WHO IS ENTITLED TO ATTEND AND VOTE, THEN YOU ARE ENTITLED USING THE FORM PROVIDED (OR THE FORM IN SECTION 184 OF THE COMPANIES ACT 2014) TO APPOINT A PROXY OR PROXIES TO ATTEND THE ANNUAL GENERAL MEETING AND VOTE ON YOUR

BEHALF. A PROXY IS NOT REQUIRED TO BE A SHAREHOLDER OF THE COMPANY. IF YOU WISH TO APPOINT AS PROXY ANY PERSON OTHER THAN THE INDIVIDUALS SPECIFIED ON THE PROXY CARD PROVIDED, PLEASE CONTACT THE COMPANY SECRETARY AT OUR REGISTERED OFFICE.

Important Notice Regarding the Availability of Proxy Materials for the Annual General Meeting of Shareholders to be held on June 5, 2019: The Annual Report, the Form 10-K, the Proxy Statement and the Irish Statutory Accounts are available at www.proxyvote.com.

Registered Office Address: U.S. Mailing Address:

Block D, Iveagh Court, Harcourt Road c/o Schlage Lock Company LLC Dublin 2, Ireland 11819 N. Pennsylvania Street Company No. 527370

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#### SUMMARY INFORMATION

This summary highlights information contained elsewhere in this Proxy Statement. It is not intended to contain all information that you should consider before voting and we encourage you to read the entire Proxy Statement carefully before voting. For more information regarding the Company's 2018 performance, please review the Company's Form 10-K.

**ANNUAL** 

**GENERAL** 

**MEETING OF** 

**SHAREHOLDERS** 

When June 5, 2019 at 4:00 p.m., local time

Ritz-Carlton Montréal

Location 1228 Sherbrooke St. West

Montréal, H3G 1H6, Canada

Record Date April 8, 2019

Voting Shareholders as of the record date are entitled to vote. Each ordinary share is entitled to one vote for

each director nominee and each of the other proposals.

Attendance All shareholders of record on the record date may attend the meeting.

MEETING AGENDA

AND VOTING

RECOMMENDATIONS

The following items will be submitted for shareholder approval at the Annual General Meeting.

| Agenda Item  | Vote           | Board          | Page     |
|--|----------------|----------------|----------|
| Agenda Item  | Required       | Recommendation |          |
| Election of seven directors named in the proxy statement                       | Majority of    | For            | 1        |
|  | votes cast     |                | _        |
| Advisory approval of the compensation of the Company's named executive         | Majority of    | For            | 5        |
| officers   | votes cast     |                | <u>~</u> |
| Appointment of PricewaterhouseCoopers as the independent auditors of the       | Majority of    |                |          |
| Company and authorize the Audit and Finance Committee of the Board of          | votes cast     | For            | <u>6</u> |
| Directors to set the auditors' remuneration                                    | voies cast     |                |          |
| Demond of the Decard of Directors' spicting such spitute issue shows           | Majority of    | E              | 0        |
| Renewal of the Board of Directors' existing authority to issue shares          | votes cast     | For            | <u>8</u> |
| Renewal of the Board of Directors' existing authority to issue shares for cash | h 75% of votes | Г              | 0        |
| without first offering shares to existing shareholders (Special Resolution)    | cast           | For            | 9        |
|  |                |                |          |

#### **CORPORATE**

**GOVERNANCE** 

**HIGHLIGHTS** 

We are committed to good corporate governance practices that promote the long-term interests of our shareholders, strengthen Board and management accountability, and help build public trust. We strive to continue to monitor emerging best practices in corporate governance and adopt measures as appropriate. The following is a summary of our corporate governance practices. Additional information is found under the Corporate Governance section of this Proxy Statement.

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#### Things We Do and Highlights

üSubstantial majority of independent, non-employee directors (6 of 7) üAnnual election of directors

üMajority of votes cast standard for directors in uncontested elections

üIndependent Lead Director

üTerm limit for independent, non-employee directors

üAll 3 Board Committees (Audit and Finance, Compensation, and Corporate Governance and Nominating) are fully independent

ü2 of the 6 independent, non-employee directors are women

Independent, non-employee directors meet in executive session (without the presence of management)

Each of the Committees have the ability to hire outside experts and consultants as needed

 $\ddot{\mathbf{u}}$  Annual Board and Committee self-assessments of its performance and  $\ddot{\mathbf{u}}$  effectiveness

 $\ddot{u}$  Independent, non-employee directors attended 100% of Board meetings and 96.5% of Committee meetings in 2018

independent, non-employee directors have full access to management and other employees

ü Align pay with Company performance

üHold "say-on-pay" votes annually for advisory approval by shareholders

üExecutive officer and director stock ownership guidelines

üClawback provisions for performance based compensation

Board oversight of risk management, including information technology, data privacy and cybersecurity

üSuccession planning at all levels, including for Board and CEO

Things We Don't Do

û No pledging of Company stockû No hedging of Company stock

No tax gross-ups in

uchange-in-control agreements

û No excessive perquisites

<sup>û</sup>No option repricing without shareholder approval

No dividend equivalents on

unearned awards

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#### **EXECUTIVE**

## **COMPENSATION**

Our executive compensation program is designed to create a pay-for-performance culture by aligning the compensation program to the achievement of our strategic objectives and with shareholder interests. Allegion's strategy has been built on five growth pillars: (i) expand in core markets; (ii) opportunistic acquisitions; (iii) enterprise excellence; (iv) innovation in existing and new product categories; and (v) growth in emerging markets. As we look ahead, we will continue to focus on capital allocation, expand in core markets and deliver enterprise excellence, while increasing focus on delivering new value in access, and being the partner of choice.

The primary objectives of our executive compensation program are to:

Create and reinforce our pay-for-performance culture;

Align the interests of management with our shareholders;

Attract, retain and motivate executive talent by providing competitive levels of salary and targeted total pay;

Provide incentive compensation that promotes desired behavior without encouraging unnecessary and excessive risk; and

Integrate with our performance management process of goal setting and formal evaluation.

Pay-for-Performance

We achieved the following strong financial performance in 2018 related to our executive compensation program:

Annual adjusted revenue of \$2,572 million, an increase of 6.8% compared to prior year;

Adjusted Earnings Before Interest, Tax, Depreciation and Amortization ("EBITDA") of \$613 million, an increase of 9.1% compared to prior year;

Available Cash Flow of \$402 million, an increase of 13.6% compared to prior year;

Adjusted earnings per share of \$4.45, an increase of 19.6% compared to prior year; and

Total shareholder return of 33.6% for the 2016 - 2018 performance period, which falls into the 46th percentile of the \$\$&P 400 Capital Goods Index.

Based on this performance, for corporate functions, we achieved a payout of 131.81% under the Annual Incentive Plan ("AIP") (subject to region- and individual-specific performance) and a 141% payout of the Performance Share Unit awards ("PSUs") for the 2016 - 2018 performance period. While aggregate financial and operational performance was quite strong, management and the Compensation Committee wanted to reinforce the Company's commitment to pay for performance, profitable growth and shareholder value creation. Therefore, management recommended and the Compensation Committee agreed to exercise negative discretion, thus, reducing the annual incentive payout overall. Please refer to pg. 26 of this Proxy Statement for more details.

Further, the Compensation Committee recognizes that unanticipated events may positively or negatively impact the level of achievement met against goals throughout the performance period. Thus, for purposes of evaluating our incentive plans there are pre-determined instances as approved by the Compensation Committee for which adjustments are permitted, including, but not limited to, the financial performance of any business or asset acquired during the performance period, costs associated with acquisitions or divestitures, integration costs, restructurings, unusual or non-recurring gains or losses, and changes in applicable accounting principles. As a result, amounts shown above may be different compared to our recent Form 10-K and other filings.

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Set forth below is summary information about each director nominee the Board is recommending for election:

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## **ELECTION**

OF

**DIRECTORS** 

Independent Committee Memberships **Principal Occupation** Nominee Audit and Finance Compensation Carla Cico 2013 Former Chief Executive Officer of Rivoli S.p.A. Corporate 58 Governance and **Nominating** Audit and Finance Chairman of JELD-WEN Holding, Inc. (Note: Kirk S. Mr. Hachigian has announced that he will be Compensation Hachigian 59 2013 retiring as Chairman at the conclusion of Corporate ü (Lead JELD-WEN's annual meeting of shareholders on Governance and Director) Nominating (Chair) May 9, 2019) Audit and Finance Compensation Nicole Parent 47 ü 2017 Former Chief Operating Officer of Mimeo.com Corporate Haughey Governance and Nominating David D. Chairman, President and Chief Executive Officer 61 2013 Petratis of Allegion plc Audit and Finance Compensation Dean I. (Chair) 2014 Former Partner of Ernst & Young LLP ii Schaffer Corporate Governance and Nominating

Former Chief Executive Officer of Oshkosh

Former Executive Vice President and Chief

Financial Officer of Visteon Corporation

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Charles L.

Martin E.

Welch III

Szews

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2018

70 2013

Corporation

Compensation

Corporate

(Chair)

Governance and Nominating

Audit and Finance

Compensation

Corporate Governance and Nominating

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ADVISORY VOTE

ON THE

**COMPENSATION** 

OF THE

COMPANY'S

**NAMED** 

**EXECUTIVE** 

**OFFICERS** 

We are asking for your advisory approval of the compensation of our named executive officers. While our Board of Directors intends to carefully consider the shareholder vote resulting from the proposal, the final vote will not be binding on us and is advisory in nature. Before considering this proposal, please read our Compensation Discussion and Analysis, which explains our executive compensation program and the Compensation Committee's compensation decisions.

## **APPOINTMENT**

OF

**INDEPENDENT** 

**AUDITORS** 

We are asking you to approve the appointment of PricewaterhouseCoopers ("PwC") as our independent auditors for 2019 and to authorize the Audit and Finance Committee to set PwC's remuneration.

**RENEWAL** 

**OF BOARD** 

OF

**DIRECTORS**'

**EXISTING** 

**AUTHORITY** 

TO ISSUE

**SHARES** 

We are seeking approval to authorize our Board of Directors to issue up to 33% of our issued ordinary share capital as of April 1, 2019 (the latest practicable date before this proxy statement), for a period expiring 18 months from May 17, 2020 (the date on which our existing authority expires), unless previously renewed, varied or revoked.

RENEWAL OF

**BOARD OF** 

DIRECTORS'

**EXISTING** 

**AUTHORITY TO** 

**ISSUE SHARES** 

FOR CASH

WITHOUT FIRST

**OFFERING** 

**SHARES TO** 

**EXISTING** 

**SHAREHOLDERS** 

We are seeking approval to authorize our Board of Directors to opt out of the statutory pre-emption rights provision in the event of (1) the issuance of shares for cash in connection with any rights issue and (2) any other issuance of shares for cash, if the issuance is limited to up to 5% of our issued ordinary share capital as of April 1, 2019 (the latest practicable date before this proxy statement), for a period expiring 18 months from May 17, 2020 (the date on which

our existing authority expires), unless previously renewed, varied or revoked.

2020

**ANNUAL** 

**GENERAL** 

**MEETING** 

Deadline for shareholder proposals for inclusion in the proxy statement:

December 20, 2019

Deadline for business proposals and nominations for director to be brought before the 2020 Annual General Meeting:

March 7, 2020

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#### PROXY STATEMENT

This Proxy Statement and the enclosed proxy card, or the Notice Regarding the Availability of Proxy Materials, are first being mailed to shareholders of record as of the close of business on April 8, 2019 (the "Record Date") on or around April 18, 2019.

## PROPOSALS REQUIRING YOUR VOTE

Item 1. Election of Directors

We use a majority of votes cast standard for the election of directors in uncontested elections. A majority of the votes cast means the number of votes cast "for" a director nominee must exceed the number of votes cast "against" that director nominee. In contested elections, where there is more than one nominee competing for a director seat, directors are elected by an affirmative plurality of the votes cast. Under our articles of association, if a director is not re-elected in a director election, the director shall retire at the close or adjournment of the Annual General Meeting.

Each director of the Company is being nominated for election for a one-year term beginning at the 2019 Annual General Meeting of Shareholders to be held on June 5, 2019 (the "Annual General Meeting") and expiring at the end of the 2020 Annual General Meeting of Shareholders.

The Board of Directors recommends a vote FOR the following directors:

Carla Cico

Age 58

Director Since 2013

Experience Former Chief Executive Officer of Rivoli S.p.A. (prefabricated infrastructure company) from

2009 to 2011

Current

Directorships

None

Former Alcatel-Lucent
Directorships e2v technologies plc

#### **Director Qualifications**

Ms. Cico's experience leading a prefabricated infrastructure company offers a deep understanding of the building and construction industries. She brings a unique perspective to the Board with her deep knowledge of technology, regulatory requirements, application expertise, complex configurations and working with architects, contractors and engineers to adhere to specific safety requirements, all of which influence the successful execution of our strategic plan. Ms. Cico was cited as one of the most powerful women in international business in Forbes (1994) and Fortune (1995). She offers extraordinary insight into regional and global economic, social and political issues.

Kirk S. Hachigian Age 59

Director Since 2013

Lead Director

Since

2013

Chairman of JELD-WEN Holding, Inc. (global manufacturer of doors and windows) since 2015 (note: Mr. Hachigian has announced that he will be retiring as Chairman at the conclusion of JELD-WEN's annual meeting of shareholders on May 9, 2019), Interim Chief Executive Officer from February 2018

Experience to June 2018, and President and Chief Executive Officer from 2014 to 2015

Former Chairman, President and Chief Executive Officer of Cooper Industries plc (global

manufacturer of electrical components for the industrial, utility and construction markets) from 2006

to 2012

JELD-WEN Holding, Inc.

Current Directorships

NextEra Energy, Inc.

Paccar Inc.

Former

Cooper Industries plc

Directorships

**Director Qualifications** 

Mr. Hachigian's experiences as chairman and former chief executive officer of JELD-WEN Holding, Inc., a \$3.5 billion global manufacturer, and Cooper Industries plc, a \$6 billion global manufacturer, bring substantial expertise to all of our operational and financial matters, including global manufacturing, engineering, marketing, labor relations, channel management and investor relations. His prior work will benefit our Board of Directors and management team as we pursue future business opportunities globally. He has a successful track record of creating value for shareholders, completing the \$13 billion merger of Cooper Industries with Eaton Corporation in 2012. In addition, his leadership of an organization incorporated in Ireland provides valuable oversight experience to our Irish financial reporting and accounting requirements. His executive leadership positions directly correspond to key elements of our growth and operational strategies.

Nicole Parent Haughey Age 47

Director Since 2017

Former Chief Operating Officer of Mimeo.com (a technology company in printed and digital

content management and distribution) from 2016 to 2018.

Experience Former Vice President, Corporate Strategy and Business Development of United Technologies

Corporation (a global manufacturing company) from 2013 to 2015

Former Managing Partner and Co-Founder of Vertical Research Partners, LLC (an equity research

and consulting firm) from 2009 to 2013

None

Current

Directorships

Former

None

Directorships

# **Director Qualifications**

Mrs. Parent Haughey's experience as a former chief operating officer and a senior leader of global companies brings significant expertise to the Board of Directors. Her deep understanding of strategic planning, finance, capital allocation, mergers and acquisitions, and sales and marketing will benefit the Board as it oversees and develops the Company's long-term growth strategies. In addition, Mrs. Parent Haughey's in-depth knowledge of the investment community and markets provides key insights into investors and capital markets.

David D. Petratis

Age 61

Director Since 2013

Chairman, President and Chief Executive Officer of Allegion plc since 2013

Experience Former Chairman, President and Chief Executive Officer of Quanex Building Products Corporation

(a manufacturer of engineered material and components for the building products markets) from

2008 to 2013

Current

Directorships

None

Former Gardner Denver, Inc.

Directorships Quanex Building Products Corporation

#### **Director Qualifications**

Mr. Petratis has led the Company since 2013 and has extensive knowledge and deep understanding of the Company's global business, operations and strategic goals. Further, Mr. Petratis's previous successful leadership of global manufacturing companies brings significant experience and expertise to the Company's management and governance. In particular, Mr. Petratis has an extensive background in the building products industry, as well as strong experience with operations and lean manufacturing, distribution and channel marketing and management, the merger and acquisition process, and strategy development.

Dean I. Schaffer

Age 67

Director Since 2014

Independent Tax Consultant since 2017

Experience Former Partner of Ernst & Young LLP (an international public accounting firm) from 1975 to

2014

Current

Directorships

None

# Former Directorships None

# **Director Qualifications**

Mr. Schaffer's experience as a former partner of an international accounting firm brings significant expertise to the Board of Directors in the areas of taxation, governance, strategy and acquisitions. During his career, Mr. Schaffer served on Ernst & Young's Americas Executive Board, as the co-lead of the Americas Office of the Chairman Global Accounts Network and senior partner in the New York office and worked with many of the firm's largest clients. Mr. Schaffer's expertise will benefit the Board of Directors as it oversees our financial reporting and our governance and as it develops our tax and growth strategies.

Charles L. Szews 62 Age

Director Since 2018

Former Chief Executive Officer of Oshkosh Corporation (a manufacturer of specialty vehicles and Experience

vehicle bodies) from 2011 to 2015

Commercial Metals Company Group 1 Automotive Inc.

Rowan Companies plc (Note: Rowan Companies plc and Ensco plc have announced that the Current

companies have entered into a definitive transaction agreement under which the two companies will **Directorships** 

combine. Mr. Szews is expected to join the Board of Directors of the combined company upon the

completion of the planned transaction.)

Former Gardner Denver, Inc. Directorships Oshkosh Corporation

#### **Director Qualifications**

Mr. Szews' former successful leadership of a \$6 billion global manufacturing company, as well as his deep understanding of financial and operational matters as a former chief financial officer and chief operating officer, bring substantial expertise to our Board. Mr. Szews has a strong background in both the residential and non-residential construction markets. In addition, his extensive operational and strategic experience offers a deep understanding of strategy development and deployment, capital allocation, shareholder relations, mergers and acquisitions, lean manufacturing, new product development, supply chain management and international sales and business management. Mr. Szews' leadership will provide practical insights as we continue to execute our growth and operational strategies.

Martin E. Welch III 70 Age

**Director Since** 2013

Former Executive Vice President and Chief Financial Officer of Visteon Corporation (a global

automotive parts supplier) from 2011 to 2012

Former Executive Vice President and Chief Financial Officer of United Rentals, Inc. (an

equipment rental company) from 2005 to 2009

Current

Experience

Global Brass and Copper Holdings, Inc. Directorships

Former

None Directorships

# **Director Qualifications**

Mr. Welch's experience as a former chief financial officer brings substantial financial expertise to our Board. His senior leadership experience with global manufacturing companies brings a deep understanding of financings, mergers, acquisitions, divestitures, investments and strategic transactions as well as how to guide companies through changing markets. We believe this experience will benefit our Board as it develops our growth strategy, guiding the Company through an evolving marketplace and helping to drive our operational improvement. In addition, Mr. Welch's experience as a business adviser to a private equity firm will benefit the Company's long-term strategic planning.

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Item 2. Advisory Approval of the Compensation of Our Named Executive Officers

We are presenting the following proposal, commonly known as a "Say-on-Pay" proposal, which gives you as a shareholder the opportunity to endorse or not endorse our compensation program for named executive officers ("NEOs") by voting for or against the following resolution:

"RESOLVED, that the shareholders approve the compensation of the Company's NEOs, as disclosed in the Compensation Discussion and Analysis, the compensation tables, and the related disclosure contained in the Company's proxy statement."

While our Board of Directors intends to carefully consider the shareholder vote resulting from the proposal, the final vote will not be binding on us and is advisory in nature.

The primary objectives of our executive compensation program are to:

Create and reinforce our pay-for-performance culture;

Align the interests of management with our shareholders;

Attract, retain and motivate executive talent by providing competitive levels of salary and targeted total pay;

Provide incentive compensation that promotes desired behavior without encouraging unnecessary and excessive risk; and

Integrate with our performance management process of goal setting and formal evaluation.

By following these objectives, we believe that our compensation program for NEOs is strongly aligned with the long-term interests of our shareholders.

The Board of Directors recommends a vote FOR the advisory approval of the compensation of our NEOs as disclosed in the Compensation Discussion and Analysis, the compensation tables, and the related disclosure contained in this proxy statement.

Item 3. Approval of Appointment of Independent Auditors

At the Annual General Meeting, shareholders will be asked to approve the appointment of PricewaterhouseCoopers ("PwC") as our independent auditors for the fiscal year ending December 31, 2019, and to authorize the Audit and Finance Committee of our Board of Directors to set the independent auditors' remuneration. PwC has acted as our independent auditor since 2013 and has an understanding of our business affairs. Based on such understanding and their ability, we believe PwC is best qualified to perform this important function.

Representatives of PwC will be present at the Annual General Meeting and will be available to respond to appropriate questions. They will have an opportunity to make a statement if they so desire.

The Board of Directors recommends a vote FOR the proposal to approve the appointment of PwC as independent auditors of the Company and to authorize the Audit and Finance Committee of the Board of Directors to set the auditors' remuneration.

Audit and Finance Committee Report

While management has the primary responsibility for the financial statements and the reporting process, including the system of internal controls, the Audit and Finance Committee reviews the Company's audited financial statements and financial reporting process on behalf of the Board of Directors. The independent auditors are responsible for performing an independent audit of the Company's consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB") and to issue a report thereon. The Audit and Finance Committee monitors those processes. In this context, the Audit and Finance Committee has met and held discussions with management and the independent auditors regarding the fair and complete presentation of the Company's results. The Audit and Finance Committee has discussed significant accounting policies applied by the Company in its financial statements, as well as alternative treatments. Management has represented to the Audit and Finance Committee that the Company's consolidated financial statements were prepared in accordance with United States generally accepted accounting principles, and the Audit and Finance Committee has reviewed and discussed the consolidated financial statements with management and the independent auditors. The Audit and Finance Committee also discussed with the independent auditors the matters required to be discussed by Auditing Standard No. 1301, as amended (Communication with Audit Committees), as adopted by the PCAOB.

In addition, the Audit and Finance Committee has received and reviewed the written disclosures and the PCAOB-required letter from PwC regarding PwC's communications with the Audit and Finance Committee concerning independence and discussed with PwC its independence. The Audit and Finance Committee also considered whether the independent auditors' provision of non-audit services to the Company is compatible with the auditors' independence. The Audit and Finance Committee has concluded that the independent auditors are independent from the Company and its management.

The Audit and Finance Committee discussed with the Company's internal and independent auditors the overall scope and plans for their respective audits. The Audit and Finance Committee meets separately with the internal and independent auditors, with and without management present, to discuss the results of their examinations, the evaluations of the Company's internal controls and the overall quality of the Company's financial reporting. In reliance on the reviews and discussions referred to above, the Audit and Finance Committee recommended to the Board of Directors, and the Board has approved, that the audited financial statements be included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2018 ("2018 Form 10-K"), for filing with the U.S. Securities and Exchange Commission ("SEC"). The Audit and Finance Committee has selected PwC, subject to shareholder approval, as the Company's independent auditors for the fiscal year ending December 31, 2019. AUDIT AND FINANCE COMMITTEE

Martin E. Welch III (Chair)

Carla Cico

Kirk S. Hachigian Nicole Parent Haughey

Dean I. Schaffer

Fees of the Independent Auditors

The following table shows the fees we paid or accrued for audit and other services provided by PwC for the fiscal years ended December 31, 2018 and 2017:

2018 2017
Audit Fees (a) \$4,013,500 \$3,888,500
Audit-Related Fees (b) 116,500 879,000
Tax Fees (c) 737,060 747,769
All Other Fees (d) 2,900 —
Total \$4,869,960 \$5,515,269

Audit-Related Fees for the fiscal year ended December 31, 2017 consist of employee benefit plan audits and financial and tax due diligence. Audit-Related Fees for the fiscal year ended December 31, 2018 consist of employee benefit plan audits, financial and tax due diligence and assurance services that are related to performing the audit and review of our financial statements.

- (c) The Tax Fees for the fiscal years ended December 31, 2017 and 2018 relate to consulting services.
- (d) All Other Fees for the fiscal year ended December 31, 2018 includes license fees for technical accounting and financial statement disclosure software.

The Audit and Finance Committee has adopted policies and procedures which require that the Audit and Finance Committee pre-approve all non-audit services that may be provided to the Company by its independent auditors. The policy: (i) provides for pre-approval of an annual budget for each type of service; (ii) requires Audit and Finance Committee approval of specific projects over \$50,000, even if included in the approved budget; and (iii) requires Audit and Finance Committee approval if the forecast of expenditures exceeds the approved budget on any type of service. The Audit and Finance Committee pre-approved all of the services described above. The Audit and Finance Committee has determined that the provision of all such non-audit services is compatible with maintaining the independence of PwC.

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Audit Fees for the fiscal years ended December 31, 2017 and 2018 were for professional services rendered for the (a) audits of the Company's annual consolidated financial statements, including its internal controls over financial reporting, quarterly reviews, statutory audits, and issuance of consents.

Item 4. Renewal of the Board of Directors' Existing Authority to Issue Shares

Under Irish law, shareholders of an Irish public limited company grant authority to the Board of Directors to issue any shares, including shares which are part of the company's authorized but unissued share capital. Our current authorization is due to expire in May 2020. Because our authorization is due to expire, we are presenting this proposal to renew the Board's authority to issue our authorized shares on the terms set forth below.

We are seeking approval to authorize our Board of Directors to issue up to 33% of our issued ordinary share capital as of April 1, 2019 (the latest practicable date before this proxy statement), for a period expiring 18 months from May 17, 2020 (the date on which our existing authority expires), unless previously renewed, varied or revoked. Granting the Board of Directors this authority is a routine matter for public companies incorporated in Ireland and is consistent with Irish market practice. This authority is fundamental to our business and enables us to issue shares, including in connection with our equity compensation plans (where required) and, if applicable, funding acquisitions and raising capital. We are not asking you to approve an increase in our authorized share capital or to approve a specific issuance of shares, Instead, approval of this proposal will only grant our Board the authority to issue shares that are already authorized under our Articles of Association upon the terms below. In addition, we note that, because we are a New York Stock Exchange ("NYSE") listed company, our shareholders continue to benefit from the protections afforded to them under the rules and regulations of the NYSE and SEC, including those rules that limit our ability to issue shares in specified circumstances. Furthermore, we note that this authorization is required as a matter of Irish law and is not otherwise required for most other companies listed on the NYSE with whom we compete. Renewal of the Board's existing authority to issue shares is fully consistent with NYSE rules and listing standards and with U.S. capital markets practice and governance standards. Accordingly, approval of this resolution would merely place us on par with other NYSE-listed companies.

As required under Irish law, the resolution in respect of Item 4 is an ordinary resolution that requires the affirmative vote of a simple majority of the votes cast.

The text of this resolution is as follows:

"That the Directors be and are hereby generally and unconditionally authorized with effect from May 17, 2020 to exercise all powers of the Company to allot relevant securities (within the meaning of Section 1021 of the Companies Act 2014) up to an aggregate nominal amount of \$310,465 (31,046,527 shares) (being equivalent to approximately 33% of the aggregate nominal value of the issued ordinary share capital of the Company as of April 1, 2019 (the latest practicable date before this proxy statement)), and the authority conferred by this resolution shall expire 18 months from May 17, 2020, unless previously renewed, varied or revoked; provided that the Company may make an offer or agreement before the expiry of this authority, which would or might require any such securities to be allotted after this authority has expired, and in that case, the Directors may allot relevant securities in pursuance of any such offer or agreement as if the authority conferred hereby had not expired."

The Board of Directors recommends a vote FOR the renewal of the Board of Directors' existing authority to issue shares.

Item 5. Renewal of the Board of Directors' Existing Authority to Issue Shares for Cash Without First Offering Shares to Existing Shareholders

Under Irish law, unless otherwise authorized, when an Irish public limited company issues shares for cash, it is required first to offer those shares on the same or more favorable terms to existing shareholders of the company on a pro-rata basis (commonly referred to as the statutory pre-emption right). Because our existing authorization will expire in May 2020, we are presenting this proposal to renew the Board of Directors' authority to opt-out of the pre-emption right on the terms set forth below.

We are seeking approval to authorize our Board of Directors to opt out of the statutory pre-emption rights provision in the event of (1) the issuance of shares for cash in connection with any rights issue and (2) any other issuance of shares for cash, if the issuance is limited to up to 5% of our issued ordinary share capital as of April 1, 2019 (the latest practicable date before this proxy statement), for a period expiring 18 months from May 17, 2020 (the date on which our existing authority expires), unless previously renewed, varied or revoked.

Granting the Board of Directors this authority is a routine matter for public companies incorporated in Ireland and is consistent with Irish customary practice. Similar to the authorization sought for Item 4, this authority is fundamental to our business and enables us to issue shares under our equity compensation plans (where required) and if applicable, will facilitate our ability to fund acquisitions and otherwise raise capital. We are not asking you to approve an increase in our authorized share capital. Instead, approval of this proposal will only grant the Board the authority to issue shares in the manner already permitted under our Articles of Association upon the terms below. Without this authorization, in each case where we issue shares for cash, we would first have to offer those shares on the same or more favorable terms to all of our existing shareholders. This requirement could undermine the operation of our compensation plans and cause delays in the completion of acquisitions and capital raising for our business. Furthermore, we note that this authorization is required as a matter of Irish law and is not otherwise required for most other companies listed on the NYSE with whom we compete. Renewal of the Board's existing authorization to opt out of the statutory pre-emption rights as described above is fully consistent with NYSE rules and listing standards and with U.S. capital markets practice and governance standards. Accordingly, approval of this resolution would merely place us on par with other NYSE-listed companies.

As required under Irish law, the resolution in respect of this Item 5 is a special resolution that requires the affirmative vote of at least 75% of the votes cast.

The text of the resolution in respect of this proposal is as follows:

"As a special resolution, that, subject to the passing of the resolution in respect of Item 4 as set out above and with effect May 17, 2020, the directors be and are hereby empowered pursuant to Section 1023 of the Companies Act 2014 to allot equity securities (as defined in Section 1023 of that Act) for cash, pursuant to the authority conferred by Item 4 as if sub-section (1) of Section 1022 did not apply to any such allotment, provided that this power shall be limited to:

the allotment of equity securities in connection with a rights issue in favor of the holders of ordinary shares (including rights to subscribe for, or convert into, ordinary shares) where the equity securities respectively attributable to the interests of such holders are proportional (as nearly as may be) to the respective numbers of

- (a) ordinary shares held by them (but subject to such exclusions or other arrangements as the directors may deem necessary or expedient to deal with fractional entitlements that would otherwise arise, or with legal or practical problems under the laws of, or the requirements of any recognized regulatory body or any stock exchange in, any territory, or otherwise); and
- the allotment (other than pursuant to sub-paragraph (a) above) of equity securities up to an aggregate nominal value of \$47,040 (4,704,019 shares) (being equivalent to approximately 5% of the aggregate nominal value of the issued ordinary share capital of the Company as of April 1, 2019 (the latest practicable date before this proxy statement)),

and the authority conferred by this resolution shall expire 18 months from May 17, 2020, unless previously renewed, varied or revoked; provided that the Company may make an offer or agreement before the expiry of this authority, which would or might require any such securities to be allotted after this authority has expired, and in that case, the

directors may allot equity securities in pursuance of any such offer or agreement as if the authority conferred hereby had not expired."

The Board of Directors recommends a vote FOR the renewal of the Board of Directors' existing authority to issue shares for cash without first offering shares to existing shareholders.

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CORPORATE GOVERNANCE CORPORATE GOVERNANCE GUIDELINES AND

PRACTICES

Our Corporate Governance Guidelines, together with the charters of the various Board committees, provide a framework for the corporate governance of the Company. The following is a summary of our Corporate Governance Guidelines and our corporate governance practices. A copy of our Corporate Governance Guidelines, as well as the charters of each of our Board committees, are available on our website at www.allegion.com under the heading "About Allegion – Corporate Governance."

Role of the Board of Directors

Our business is managed under the direction of the Board of Directors. The role of the Board of Directors is to oversee our management and governance and monitor senior management's performance.

**Board Responsibilities** 

The Board of Directors' core responsibilities include, among other things:

overseeing the implementation of management's strategic plans and capital allocation strategy;

reviewing our business objectives and competitive landscape;

assuring that management succession planning is ongoing;

selecting, monitoring, evaluating and compensating senior management;

reviewing our financial controls and reporting systems;

overseeing our management of enterprise risk;

reviewing our ethical standards and compliance procedures; and

evaluating the performance of the Board of Directors, Board committees and individual directors.

**Board Leadership Structure** 

The Board of Directors believes that establishing the right leadership structure is one of its primary responsibilities and key to ensuring appropriate oversight of management and creating a strategic-asset Board. The right leadership structure will vary depending upon the needs of the Company and the Board's assessment of the Chief Executive Officer ("CEO"). In evaluating its leadership structure, the Board considers a number of factors, including, the CEO's experience and leadership, the Board and committee processes and procedures, investor feedback and best practices. The Board is committed to regularly evaluating its leadership structure.

Based upon Mr. Petratis's extensive understanding of our business, our strategic goals, competitive pressures, his demonstrated leadership and the current Board dynamics, the Board of Directors believes it is appropriate to combine the positions of Chairman of the Board and CEO of the Company at this time. It is the Board's view that our corporate governance principles, the quality, stature and substantive business knowledge of the members of the Board, as well as the Board's culture of open communication with the CEO and senior management are conducive to Board effectiveness with a combined Chairman and CEO position. The Board reserves the right to separate the roles of Chairman and CEO as the Board deems appropriate and in the best interests of the Company.

The Board of Directors recognizes the need to appoint a strong, independent Lead Director when the positions of Chairman and CEO are combined. The Board believes establishing a Lead Director with clearly defined roles and responsibilities adequately addresses the need for independent leadership and an organizational structure for the independent directors. The Chairman and CEO is responsible for working with the Lead Director so that together they achieve the Board governance objectives outlined by the Board.

Mr. Hachigian has served as the Lead Director since December 2013, having most recently been re-appointed as Lead Director in June 2017. The Board of Directors appoints a Lead Director for a three-year minimum term from among the Board's independent directors. The Lead Director coordinates the activities of all of the Board's independent directors. The Lead Director is the principal confidant to the CEO and ensures that the Board of Directors has an open, trustful relationship with the Company's senior management team while also ensuring that the Board has independent leadership separate from the Company's management. In addition to the duties of all directors, as set forth in the

Company's Corporate Governance Guidelines, the specific responsibilities of the Lead Director are as follows: Chair the meetings of the independent directors when the Chairman is not present; Ensure the full participation and engagement of all Board members in deliberations;

Lead the Board of Directors in all deliberations involving the CEO's employment, including hiring, contract negotiations, performance evaluations and dismissal;

Counsel the Chairman on issues of interest/concern to directors and encourage all directors to engage the Chairman with their interests and concerns;

Work with the Chairman to develop an appropriate schedule of Board meetings and approve such schedule, to ensure that the directors have sufficient time for discussion of all agenda items, while not interfering with the flow of Company operations;

Work with the Chairman to develop the Board and Committee agendas and approve the final agendas;

Keep abreast of key Company activities and advise the Chairman as to the quality, quantity and timeliness of the flow of information from Company management that is necessary for the directors to effectively and responsibly perform their duties; although Company management is responsible for the preparation of materials for the Board of Directors, the Lead Director will approve information provided to the Board and may specifically request the inclusion of certain material:

Engage consultants who report directly to the Board of Directors and assist in recommending consultants that work directly for Board Committees;

Work in conjunction with the Corporate Governance and Nominating Committee in compliance with Governance Committee processes to interview all Board candidates and make recommendations to the Board of Directors; Assist the Board of Directors and Company officers in assuring compliance with and implementation of the Company's Corporate Governance Guidelines; work in conjunction with the Corporate Governance Committee to recommend revisions to the Corporate Governance Guidelines;

Call, coordinate and develop the agenda for and chair executive sessions of the Board's independent directors; act as principal liaison between the independent directors and the CEO;

Work in conjunction with the Corporate Governance and Nominating Committee to identify for appointment the members of the various Board Committees, as well as selection of the Committee chairs;

Be available for consultation and direct communication with major shareholders in coordination with the CEO:

Make a commitment to serve in the role of Lead Director for a minimum of three years; and Help set the tone for the highest standards of ethics and integrity.

Board Risk Oversight

The Board of Directors has oversight responsibility of the processes established to report and monitor systems for material risks applicable to us. The Board of Directors focuses on our general risk management strategy and the most significant risks we face and ensures that appropriate risk mitigation strategies are implemented by management. The full Board is responsible for considering strategic risks and succession planning and receives reports from each committee as to risk oversight within their areas of responsibility. The Board of Directors has delegated to its various committees the oversight of risk management practices for categories of risk relevant to their functions as follows: The Audit and Finance Committee oversees risks associated with our systems of disclosure controls and internal controls over financial reporting, our compliance with legal and regulatory requirements and risks associated with foreign exchange, insurance, credit and debt. The Audit and Finance Committee also oversees risks related to information technology, data privacy and cybersecurity.

The Compensation Committee considers risks related to the attraction and retention of talent and risks related to the design of compensation programs and arrangements.

The Corporate Governance and Nominating Committee oversees risks associated with our governance policies and practices as well as sustainability.

The Chief Financial Officer ("CFO") is our Chief Risk Officer and, in that role, the Chief Risk Officer periodically reports on risk management policies and practices to the relevant Board Committee or to the full Board so that any decisions can be made as to any required changes in our risk management and mitigation strategies or in the Board's oversight of these.

Finally, as part of its oversight of our executive compensation program, the Compensation Committee considers the impact of the executive compensation program and the incentives created by the compensation awards on our risk

profile. In addition, we review all of our compensation policies and procedures, including the incentives that they create and factors that may reduce the likelihood of excessive risk taking, to determine whether they present a significant risk to the Company. We also engage our independent compensation consultant, Willis Towers Watson ("WTW"), to complete an assessment of risk. In 2018, the Compensation Committee and WTW concluded that our compensation policies and procedures are not reasonably likely to have a material adverse effect on the Company.

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#### **Succession Planning**

We believe that providing for continuity of leadership at both the Board of Directors and at the senior management levels is critical to our success. The Board regularly reviews emergency and long-term succession plans for the CEO. With the assistance of the CEO and our Senior Vice President and Chief Human Resources Officer, the Board annually reviews the performance of the members of senior management and succession plans for those members. The Board also discusses leadership development programs.

The Corporate Governance and Nominating Committee, led by the Lead Director, regularly evaluates the composition of the Board of Directors and succession plans. The Committee considers the needs of the Board and the Company in light of the overall composition of the Board with a view of achieving a balance of skills, experience and attributes that would contribute to the Board's overall effectiveness and oversight of management. In addition, an evaluation of the Board, its effectiveness and its needs is part of the Board's annual self-evaluation process.

# Director Compensation and Stock Ownership

It is the policy of the Board of Directors that directors' fees and annual restricted stock unit ("RSU") awards be the sole compensation received by any independent, non-employee director. The director stock ownership policy requires our independent, non-employee directors to own ordinary shares equal to three times their annual cash retainer. Independent, non-employee directors must hold any shares acquired until the stock ownership requirement is met and must thereafter maintain the ownership requirement until retirement.

# **Board Size and Composition**

The Board of Directors has the authority to set the size of the Board. The size of the Board of Directors is currently set at seven directors. The Board of Directors consists of a substantial majority of independent directors, with six independent, non-employee directors and one executive director. The Board of Directors may increase or decrease the size of the Board as it deems appropriate to function effectively as a body, subject to the Company's Articles of Association. In addition, our Corporate Governance Guidelines require that all members of the committees of the Board must be independent directors. The Board of Directors has the following three standing committees: Audit and Finance Committee; Compensation Committee; and Corporate Governance and Nominating Committee. The Board of Directors has determined that each member of these committees is "independent" as defined in the NYSE listing standards and our Guidelines for Determining Independence of Directors. In 2018, each independent, non-employee director served on each Board committee except for Mr. Szews who did not serve on the Audit and Finance Committee, consistent with the Company's Corporate Governance Guidelines which prohibits directors from serving on more than three public company audit committees (including the Company's Audit and Finance Committee). We expect to rotate chairs of the committees periodically.

## **Board Diversity**

Our policy on Board diversity relates to the selection of nominees for the Board of Directors. In selecting a nominee for the Board, the Corporate Governance and Nominating Committee considers the skills, expertise and background that would complement the existing Board and ensure that its members are of sufficiently diverse and independent backgrounds, recognizing that our businesses and operations are diverse and global in nature. The Board of Directors has two directors who are women.

# **Board Advisors**

The Board of Directors and its committees may, under their respective charters, retain their own advisors to assist in carrying out their responsibilities.

## **Executive Sessions**

Our independent, non-employee directors meet privately in regularly scheduled executive sessions, without management present, to consider such matters as the independent, non-employee directors deem appropriate. These executive sessions are required to be held no less than twice each year.

#### **Board Evaluation**

The Corporate Governance and Nominating Committee assists the Board in evaluating its performance and the performance of the Board committees. Each committee also conducts an annual self-evaluation. The effectiveness of individual directors is considered each year when the directors stand for re-nomination.

The Corporate Governance and Nominating Committee annually reviews the evaluation process, including the evaluation format and appropriate topics. The Lead Director leads the evaluation process in each year other than the year immediately preceding appointment of the Lead Director. In that year, the Chairman leads the evaluation process.

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#### **Director Orientation and Education**

We have developed an orientation program for new directors and provide continuing education for all directors. In addition, the independent, non-employee directors are given full access to management and other employees as a means of providing additional information.

## **Director Nomination Process**

The Corporate Governance and Nominating Committee reviews the composition of the full Board to identify the qualifications and areas of expertise needed to further enhance the composition of the Board, makes recommendations to the Board concerning the appropriate size and needs of the Board and, on its own or with the assistance of management, a search firm or others, identifies candidates with those qualifications. Each director nominee was elected by the Company's shareholders at the 2018 annual general meeting. In considering candidates, the Corporate Governance and Nominating Committee will take into account all factors it considers appropriate, including breadth of experience, understanding of business and financial issues, ability to exercise sound judgment, diversity, leadership, and achievements and experience in matters affecting business and industry. The Corporate Governance and Nominating Committee considers the entirety of each candidate's credentials and believes that at a minimum each nominee should satisfy the following criteria: highest character and integrity, experience and understanding of strategy and policy setting, sufficient time to devote to Board matters, and no conflict of interest that would interfere with performance as a director. Shareholders may recommend candidates for consideration for Board membership by sending the recommendation to the Corporate Governance and Nominating Committee, in care of the Secretary of the Company. Candidates recommended by shareholders are evaluated in the same manner as director candidates identified by any other means.

# Application of Non-U.S. Corporate Governance Codes

Our Corporate Governance Guidelines and general approach to corporate governance as reflected in our Memorandum and Articles of Association and our internal policies and procedures are guided by U.S. practice and applicable federal securities laws and regulations and NYSE requirements. Although we are an Irish public limited company, we are not listed on the Irish Stock Exchange and therefore are not subject to the listing rules of the Irish Stock Exchange or any of its governance standards or guidelines.

## **DIRECTOR**

# **INDEPENDENCE**

The Board of Directors has determined that all of our current directors, except Mr. Petratis, who is our President and CEO, are independent under the standards set forth in Exhibit I - Guideline for Determining Independence of Directors - to our Corporate Governance Guidelines, which are consistent with the NYSE listing standards. To assist the Board in making these determinations, each director is required to complete a questionnaire on an annual basis. In determining the independence of directors, the Board evaluated transactions between the Company and entities with which directors were affiliated, all of which, if any, occurred in the ordinary course of business, were below certain value thresholds, and were provided on the same terms and conditions available to other customers. Further, none of the independent, non-employee directors has a direct or indirect material relationship with the Company. A copy of Exhibit I to our Corporate Governance Guidelines is available on our website, www.allegion.com, under the heading "About Allegion - Corporate Governance."

# **COMMUNICATION**

## WITH DIRECTORS

Shareholders and other interested parties wishing to communicate with: the Board of Directors; the independent, non-employee directors; or any individual director (including our Lead Director and Compensation Committee Chair) may do so either by sending a communication to the Board and/or a particular Board member, in care of the Secretary of the Company, or by e-mail at allegionboard@allegion.com. Depending upon the nature of the communication and to whom it is directed, the Secretary will: (a) forward the communication to the appropriate director or directors; (b) forward the communication to the relevant department within the Company; or (c) attempt to handle the matter directly (for example, a communication dealing with a share ownership matter).

# CODE OF

# **CONDUCT**

We have adopted a worldwide Code of Conduct, applicable to all employees, directors and officers, including our CEO, our CFO and our Controller. The Code of Conduct meets the requirements of a "code of ethics" as defined by Item 406 of Regulation S-K, as well as the requirements of a "code of business conduct and ethics" under the NYSE listing standards. The Code of Conduct covers topics including, but not limited to, conflicts of interest, confidentiality of information, and compliance with laws and regulations. A copy of the Code of Conduct is available on our website located at www.allegion.com under the heading "About Allegion - Corporate Governance." Amendments to, or waivers of the provisions of, the Code of Conduct, if any, made with respect to any of our directors and executive officers will be posted on our website.

**ANTI-HEDGING** 

**POLICY AND** 

**OTHER** 

#### RESTRICTIONS

We prohibit our directors and executive officers from (i) purchasing any financial instruments designed to hedge or offset any decrease in the market value of our securities and (ii) engaging in any form of short-term speculative trading in our securities. Directors and executive officers are also prohibited from holding our securities in a margin account or pledging our securities as collateral for a loan unless pre-approved by the Corporate Governance and Nominating Committee. Pursuant to the Company's Insider Trading Policy, the Company also prohibits all employees who are covered under this policy from engaging in such activities.

#### **COMMITTEES**

OF THE

**BOARD** 

The Board of Directors oversees the management of the Company's business and affairs. The Board has appointed three committees to help carry out its duties - the Audit and Finance Committee, the Compensation Committee and the Corporate Governance and Nominating Committee. The Board has adopted a charter for each of these committees, copies of which are available on our website, www.allegion.com, under the heading "About Allegion - Corporate Governance."

The following table sets forth the current membership for each Board Committee:

|                     | Audit and Finance | Compensation | Corporate Governance and Nominating |
|---------------------|-------------------|--------------|-------------------------------------|
|                     | Committee         | Committee    | Committee                           |
| Carla Cico          | ü                 | ü            | ü                                   |
| Kirk S. Hachigian   | ü                 | ü            | Chair                               |
| Nicole Parent       | ü                 | ü            | ü                                   |
| Haughey             | u                 | u            | u                                   |
| Dean I. Schaffer    | ü                 | Chair        | ü                                   |
| Charles L. Szews    |                   | ü            | ü                                   |
| Martin E. Welch III | Chair             | ü            | ü                                   |

#### **Key Functions**

Review annual audited and quarterly financial statements, as well as disclosures under our "Management's Discussion and Analysis of Financial Conditions and Results of Operations," with management and the independent auditors.

Obtain and review periodic reports, at least annually, from management assessing the effectiveness of our internal controls and procedures for financial reporting.

Oversight of internal audit, including the appointment and replacement of the senior internal auditor and review of the internal audit organization.

Review the objectives and scope of the internal audit function in addition to findings and recommendations based on the internal audit reports and input from the independent auditors.

Review our processes to assure compliance with all applicable laws, regulations and corporate policy.

Oversee risks related to our financial reporting and compliance with legal and regulatory requirements, including review with the General Counsel regarding any significant legal and regulatory matters.

Recommend the accounting firm to be proposed for appointment by the shareholders as our

independent auditors and review their annual independence statement. Review, at least annually, the qualifications and performance of the independent auditors, including

the lead audit partner, and approve their fees. Approve in advance permitted audit and non-audit services to be performed by the independent

auditors.

Review and approve the Company's annual financial plan, including its projected capital structure and funding requirements.

Review proposed borrowings and issuances of securities and cash management policies.

Recommend to the Board of Directors the dividends to be paid on our ordinary shares.

Review periodic reports of the investment performance of our employee benefit plans.

Periodic review, at least annually, of all tax matters affecting the Company's financial performance.

Oversee risks related to information technology, data privacy and cybersecurity.

#### Independence

The Board of Directors has determined that each member of the Audit and Finance Committee is "independent" for purposes of the applicable rules and regulations of the SEC, as defined in the NYSE listing standards and our Corporate Governance Guidelines, and has determined that each member of the Audit and Finance Committee is, at minimum, financially literate in accordance with NYSE listing standards. The Board of Directors has determined that Mr. Welch meets the qualifications of an "audit committee financial expert" under the applicable SEC rules and regulations.

# Compensation Committee

# **Key Functions**

Establish executive compensation policies.

Approve the CEO's compensation based on the evaluation by the Board of Directors of the CEO's performance against the goals and objectives set by the Board of Directors.

Approve compensation of officers.

Review and approve executive compensation and benefit programs.

Oversee our equity compensation plan.

Review and recommend significant changes in principal employee benefit programs.

Approve and oversee Compensation Committee consultants.

For a discussion concerning the processes and procedures for determining executive compensation and the role of executive officers and compensation consultants in determining or recommending the amount or form of compensation, see "Compensation Discussion and Analysis."

#### Independence

The Board of Directors has determined that each member of the Compensation Committee is "independent" as defined in the NYSE listing standards and our Corporate Governance Guidelines. In

Audit and Finance Committee

addition, the Board of Directors has determined that each member of the Compensation Committee qualifies as a "Non-Employee Director" within the meaning of Rule 16b-3 of the Securities Exchange Act of 1934 and an "outside director" within the meaning of Section 162(m) of the Code.

**Key Functions** 

Identify individuals qualified to become directors and recommend the candidates for all directorships.

Recommend individuals for election as officers.

Review our Corporate Governance Guidelines and make recommendations for changes. Consider questions of independence and possible conflicts of interest of directors and executive officers.

# Corporate Governance and Nominating Committee

Take a leadership role in shaping our corporate governance.

Oversee our sustainability efforts.

Independence

The Board of Directors has determined that each member of the Corporate Governance and Nominating Committee is "independent" as defined in the NYSE listing standards and our Corporate Governance Guidelines.

Board, Committee and Annual Meeting Attendance

The Board of Directors and its committees held the following number of meetings during the fiscal year ended December 31, 2018:

Board 5
Audit and Finance Committee 13
Compensation Committee 8
Corporate Governance and Nominating Committee 5

Each of the independent, non-employee directors attended 100% of the Board meetings and, on average, attended 96.5% of the Committee meetings on which he or she served during the year (note: Mr. Szews joined the Board in April 2018 and thus, meetings held prior to April 2018 were not taken into account with regard to Mr. Szews' attendance record). It is the Board's policy for independent, non-employee directors to meet as necessary, but at least twice a year, in executive session to consider such matters as they deem appropriate without management being present. In 2018, the independent, non-employee directors met in executive session of the Board at each of the five Board meetings.

We expect all directors to attend the annual general meeting, but from time to time, other commitments may prevent all directors from attending the meeting. All of the directors attended the 2018 annual general meeting of shareholders.

#### COMPENSATION OF DIRECTORS

#### **Director Compensation**

Our director compensation program is designed to compensate our independent, non-employee directors fairly for work required for a company of our size and scope and align their interests with the long-term interests of our shareholders. The program reflects our desire to attract, retain and use the expertise of highly qualified people serving on our Board of Directors. The Corporate Governance and Nominating Committee periodically reviews the compensation level of our independent, non-employee directors in consultation with the Committee's independent compensation consultant and makes recommendations to the Board of Directors. Employee directors do not receive any additional compensation for serving as a director.

Our director compensation program for independent, non-employee directors consisted of the following elements:

| Compensation Element   | Compensation Value               |
|--|----------------------------------|
| Annual Cash Retainer   | \$140,000                        |
| Audit and Finance Committee Chair Cash Retainer                                | \$15,000                         |
| Compensation Committee Chair Cash Retainer                                     | \$12,000                         |
| Corporate Governance and Nominating Committee Chair Cash Retainer              | \$10,000                         |
| (unless also the Lead Director)  | \$10,000                         |
| Lead Director Cash Retainer  | \$20,000                         |
| (plus \$5,000 if also the Corporate Governance and Nominating Committee Chair) | \$20,000                         |
| Additional Meetings or Unscheduled Planning Session Fees *                     | \$1,500 (per meeting or session) |
| Annual Grant of RSUs   | \$100,000                        |

<sup>\*</sup> The Board has 5 regularly scheduled meetings each year. The Audit and Finance Committee has 9 regularly scheduled meetings each year; the Compensation Committee has at least 4 regularly scheduled meetings each year; and the Corporate Governance and Nominating Committee has at least 3 regularly scheduled meetings each year. Share Ownership Requirement

To align the interests of the directors with the shareholders, the Board of Directors adopted a share ownership policy applicable to our independent, non-employee directors. Our independent, non-employee directors are required to own ordinary shares with a value equal to three times the annual cash retainer, calculated as of the date of the share acquisition.

#### **Director Product Program**

In order for our independent, non-employee directors to develop a deeper understanding of our products and services, we maintain a program that permits directors to receive up to \$2,000 of our products and services in any fiscal year. 2018 Director Compensation

The compensation paid or credited to our independent, non-employee directors for the year ended December 31, 2018, is summarized in the table below.

| Name              | Fees earned or paid in cash (\$) | Stock Awards (\$)(a) | All Other<br>Compensation<br>(\$)(b) | Total (\$) |
|-------------------|----------------------------------|----------------------|--------------------------------------|------------|
| M. J. Chesser (c) | 15,167                           |                      |                                      | 15,167     |
| C. Cico           | 140,000                          | 100,033              |                                      | 240,033    |
| K. S. Hachigian   | 165,000                          | 100,033              |                                      | 265,033    |
| N. Parent Haughey | 140,000                          | 100,033              |                                      | 240,033    |
| C. L. Szews (d)   | 103,846                          | 100,033              |                                      | 203,879    |
| D. I. Schaffer    | 152,000                          | 100,033              |                                      | 252,033    |
| M. E. Welch       | 155,000                          | 100,033              | _                                    | 255,033    |

<sup>(</sup>a) The amount represents the aggregate grant date fair value of the annual grant of RSUs to our independent, non-employee directors, computed in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 718. As of December 31, 2018, each independent, non-employee director held

- 1,266 RSUs in relation to the RSU grant awarded in 2018.
- The aggregate amount of perquisites and other personal benefits received by each independent, non-employee director in 2018 was less than \$10,000.
- (c)Mr. Chesser resigned from the Board in February 2018.
- (d)Mr. Szews joined the Board in April 2018.

#### COMPENSATION DISCUSSION AND ANALYSIS

This Compensation Discussion and Analysis ("CD&A") provides a detailed description of our executive compensation philosophy and programs and the compensation decisions made by the Compensation Committee under those programs. This CD&A focuses on the compensation of our Named Executive Officers ("NEOs") for 2018, which were:

Name Position

D. D. PetratisP. S. ShannonChairman, President and Chief Executive OfficerSenior Vice President and Chief Financial Officer

J. N. Braun Senior Vice President, General Counsel, Secretary and Chief Compliance Officer

T. P. Eckersley Senior Vice President and President - Americas L. V. Moretti Senior Vice President and President - EMEIA

This CD&A is divided into the following sections:

**E**xecutive Summary

Compensation Philosophy and Design Principles

How We Make Compensation Decisions

**C**ompensation Elements

**2**018 Compensation Structure Decisions

2018 Incentive Program Designs and Compensation Values for 2018 Performance

2019 Compensation

Other Compensation and Tax Matters

#### **EXECUTIVE**

#### **SUMMARY**

In this section, we highlight 2018 performance and key actions that our Compensation Committee took to support our strategic objectives and to effectively align the interests of our NEOs with shareholders.

2018 Allegion Performance

We achieved the following strong financial performance related to our executive compensation program:

\$2,572m of Annual Adjusted Revenue \$402m Available Cash Flow

6.8% Annual Adjusted Revenue Growth Available Cash Flow ("ACF") increased by 13.6% over the prior year

\$613m EBITDA \$4.45 Adjusted EPS 46<sup>th</sup> Percentile TSR

Adjusted Earnings Before Interest, Tax,

Adjusted Earnings Per Share

Total Shareholder Return ("TSR")

Depreciation and Amortization grew 9.1% ("EPS") increased 19.6% of 33.6% for the 2016 - 2018

over the prior year over the prior year Performance Period

These results led to a 131.81% of target financial performance score under the AIP (subject to region- and individual-specific performance) and a 141% of target payout of the PSUs for the 2016 - 2018 performance period.

While aggregate financial and operational performance was quite strong, management and the Compensation Committee wanted to reinforce the commitment to pay for performance, profitable growth and shareholder value creation. Therefore, management recommended and the Compensation Committee agreed to exercise negative discretion, thus, reducing the annual incentive payout overall. Please refer to pg. 26 of this Proxy Statement for more

details.

Further, the Compensation Committee recognizes that unanticipated events may positively or negatively impact the level of achievement met against goals throughout the performance period. Thus, for purposes of evaluating our incentive plans there are pre-determined instances as approved by the Compensation Committee for which adjustments are permitted,

including, but not limited to, the financial performance of any business or asset acquired during the performance period, costs associated with acquisitions or divestitures, integration costs, restructurings, unusual or non-recurring gains or losses, and changes in applicable accounting principles. As a result, amounts shown above may be different compared to our recent Form 10-K and other filings.

Overview of 2018 NEO Target Compensation

The target compensation for our NEOs in 2018 was:

|                 |         | Annual    | Long-term |              |
|-----------------|---------|-----------|-----------|--------------|
|                 | Base    | Incentive | Incentive | Total Target |
| NEO             |         | Target    | Target    | Compensation |
|                 | Salary  | Value     | Value     | (\$)         |
|                 | (\$)    | (\$)      | (\$)      |              |
| D. D. Petratis  | 950,000 | 1,140,000 | 3,650,000 | 5,740,000    |
| P. S. Shannon   | 530,250 | 397,688   | 1,000,000 | 1,927,938    |
| J. N. Braun     | 420,000 | 252,000   | 525,000   | 1,197,000    |
| T. P. Eckersley | 463,500 | 324,450   | 600,000   | 1,387,950    |
| L. V. Moretti*  | 406,074 | 263,948   | 400,000   | 1,070,022    |

<sup>\*</sup>Ms. Moretti is paid in Euros. The U.S. Dollar ("USD") amounts above are shown as of April 2018 based on the Euro to USD exchange rate at that time.

### Overall Pay Mix

As illustrated in the charts below, we place a significant emphasis on performance-based compensation (short- and long-term) so that a substantial percentage of each NEO's total direct target compensation is contingent on the successful achievement of our strategic goals, in accordance with our compensation philosophy.

Consideration of 2018 Advisory Vote on Executive Compensation

The Compensation Committee regularly reviews the philosophy, objectives and elements of our executive compensation programs in relation to our short- and long-term business objectives. In undertaking this review, the Compensation Committee considers the views of shareholders as reflected in their annual advisory vote on our executive compensation proposal. At our 2018 annual general meeting, shareholders approved our executive compensation proposal by an overwhelming majority (approximately 97%). Based on the Compensation Committee's review and the support our executive compensation programs received from shareholders, the Compensation Committee maintained the core elements of our executive compensation programs in 2018.

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COMPENSATION PHILOSOPHY AND DESIGN PRINCIPLES

Compensation Philosophy and Executive Compensation Program Objectives

Our executive compensation program is designed to create a pay-for-performance culture by aligning the compensation program to the achievement of our strategic objectives and with shareholder interests. Our strategic objectives have been built on five growth pillars: (i) expand in core markets; (ii) opportunistic acquisitions; (iii) enterprise excellence; (iv) innovation in existing and new product categories; and (v) growth in emerging markets. As we look ahead, we will continue to focus on capital allocation, expand in core markets and deliver enterprise excellence, while increasing focus on delivering new value in access and being the partner of choice. We strive to provide our NEOs with a compensation package that is aligned with the market median, with the expectation that above-target performance will result in above-median pay, and below-target performance will result in below-median pay.

The primary objectives of our executive compensation program and the guiding principles for setting and awarding executive compensation are:

Create and reinforce our pay-for-performance culture

Align the interests of management with our shareholders

Attract, retain and motivate executive talent by providing competitive levels of salary and targeted total pay

Provide incentive compensation that promotes desired behavior without encouraging unnecessary and excessive risk

Integrate with our performance management process of goal setting and formal evaluation The compensation program should pay for performance. Exceptional performance should result in increased compensation; missing performance goals should result in reduced or no incentive pay.

To better align the interests of management with the interests of shareholders, a significant portion of executive compensation should be equity based, and stock ownership guidelines should be utilized to better ensure a focus on long-term, sustainable growth.

Compensation should be competitive with those organizations with which we compete for top talent.

Incentive compensation should help drive business strategy. The compensation program should encourage both the desired results and the right behaviors. It should help drive business strategy and strike a balance between short-term and long-term performance, while incorporating risk-mitigating design features to ensure that excessive risk is not encouraged.

Target level goals should be generally aligned with the strategy and the Annual Operating Plan ("AOP"), and be considered stretch yet achievable, as appropriately established, for each year.

Maintaining Best Practices Regarding Executive Compensation

Our Compensation Committee intends to compensate our NEOs effectively and consistent with the objectives and design principles outlined above. We have adopted the following compensation practices, which are intended to promote strong governance and alignment with shareholder interests:

**Compensation Committee Practices** 

Independence of Committee members

Committee members satisfy the NYSE independence standards, are "non-employee directors" under SEC rules and satisfy the requirements of an "outside director" for purposes of the Internal

Revenue Code (the "Code").

Independent Compensation Consultant

The Compensation Committee retains and annually reviews the independence of its

compensation consultant.

**Annual Risk** Assessment

The Compensation Committee annually assesses the materiality and likelihood of our compensation program to ensure that our plans and awards are designed and working in a way to

not encourage excessive risk taking.

period following a change in control.

Compensation at Risk

We grant a high percentage of at-risk compensation. We believe this is essential to creating a

pay-for-performance culture.

Target Pay at the Median Level

We generally target total direct compensation opportunities at the competitive market median and allow performance (both operational and shareholder return) to determine actual or realized pay.

Actual pay may be above or below the target median based on performance.

Mitigate Undue Risk

We mitigate undue risk in our compensation program by instituting governance policies such as capping potential payments under our incentive plans, instituting clawback provisions, utilizing multiple performance metrics, including absolute and relative metrics, striking a balance between

short- and long-term incentives and adopting stock ownership requirements.

Stock Ownership Guidelines

The Compensation Committee has adopted stock ownership guidelines: (i) equal to six times base salary for the CEO; (ii) equal to three times base salary for the CFO; (iii) equal to two times base salary for the CEO's direct reports who are executive officers at Senior Vice President level; and (iv) equal to one times base salary for the CEO's direct reports who are executive officers at Vice President level. The executive officer must achieve compliance with the guidelines by the fifth anniversary of the officer's appointment. All executive officers are in compliance with the guidelines.

Clawback Policy

We have the right to seek recoupment of all or part of annual cash incentives or PSUs if there is a restatement of our financial statements for any such year which results from fraud or intentional misconduct committed by an award holder.

We prohibit our directors and executive officers from (i) purchasing any financial instruments designed to hedge or offset any decrease in the market value of our securities and (ii) engaging in any form of short-term speculative trading in our securities. Directors and executive officers are also prohibited from holding our securities in a margin account or pledging our securities as collateral for a loan unless pre-approved by the Corporate Governance and Nominating

Anti-Hedging and Pledging Policy

Change in Control

Committee. "Double Triggers" in The NEOs and other executive officers do not receive change in control benefits unless their employment is terminated without cause (or by the executive for good reason) within a specified

Agreements No Tax Gross Ups on Change in **Control Benefits** HOW WE MAKE

The NEOs and other executive officers are not entitled to tax gross ups in the event that their change in control benefits are subject to the "golden parachute" excise tax under the Code.

**COMPENSATION DECISIONS** 

**Decision Making Process** 

The Compensation Committee reviews and discusses the performance of the CEO and makes determinations regarding his compensation. For other NEOs, the CEO considers individual performance and makes individual compensation recommendations to the Compensation Committee. The Compensation Committee reviews and discusses these compensation recommendations and modifies and approves them, as appropriate. In making compensation decisions, the Compensation Committee uses several resources and tools, including the advice of its independent compensation consultant, reviews of

competitive market information and peer group data, company and individual performance, and accumulated and potential equity holdings.

Use of Comparator Groups for Pay and Performance

The Compensation Committee primarily uses two comparator groups as part of its executive compensation process. The "Compensation Benchmarking Peer Group" is used to assess the competitiveness of our NEOs' compensation, and the "Performance Peer Group" is used to evaluate our performance relative to our peers. As described below, the two comparator groups vary because executive compensation levels and practices are influenced by business complexity and company size.

Compensation Benchmarking Peer Group

The Compensation Committee considers relevant market pay practices, among other factors, when setting executive compensation to enhance our ability to recruit and retain high performing talent. In assessing market competitiveness, the compensation of our NEOs is reviewed against executive compensation at a set of companies with which we compete for executive talent. The Compensation Benchmarking Peer Group consists of companies that generally: Are similar to us in terms of certain factors, including one or more of the following: size (i.e., revenue, market capitalization and growth characteristics), industry, lifecycle stage, and global presence; and

Have NEOs whose scope of responsibilities are comparable in terms of breadth and complexity.

Our Compensation Committee reviews the Compensation Benchmarking Peer Group on an annual basis and determines, with input from its independent compensation consultant, whether any changes are appropriate. This annual review ensures that the peer group companies remain appropriate from a business and talent perspective.

In 2018, the Compensation Benchmarking Peer Group was comprised of the following 19 companies:

Acuity Brands Diebold Masco Corp Roper Technologies
A.O. Smith Flir Systems Masonite International Simpson Manufacturing

Belden Fortune Brands Home & Security NCI Building Systems Steelcase
Brady Hubbell Owens Corning USG
Carlisle Companies Lennox International Rockwell Automation

Relative to these companies, we approximate the 24<sup>th</sup> percentile on revenue and 79<sup>th</sup> percentile on market capitalization as of December 31, 2018.

Performance Peer Group

Our Compensation Committee utilizes a performance peer group consisting of the companies in the S&P 400 Capital Goods Index (the "Performance Peer Group"). We believe the Performance Peer Group provides an appropriate measure of our relative TSR performance because it contains companies in similar industries and that operate in similar geographical markets to Allegion. Our Performance Peer Group is used for assessing relative TSR performance for our PSUs.

Role of the Compensation Committee and Independent Adviser

Our Compensation Committee has the authority to obtain advice and assistance from advisors and to determine their fees and terms of engagement. In 2018, the Committee engaged WTW as its independent compensation consultant. WTW provided advice to the Committee on our compensation program for executive officers and incentive programs for eligible employees.

In 2018, WTW provided approximately \$425,000 in services to the Compensation Committee and the Corporate Governance and Nominating Committee. WTW also provides certain benefits-related services to the Company, including retirement consulting, actuarial and outsourced pension administration. For these services, WTW received approximately \$3.4 million. The Committee was aware of the other services provided by WTW at the time of engagement but did not review and approve the provision of these services because they are of the type directly procured by management in the ordinary course of business.

The Compensation Committee evaluated whether any services provided by WTW raised a conflict of interest and determined that it did not and that WTW is independent.

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#### **COMPENSATION**

#### **ELEMENTS**

**Primary Compensation Elements** 

We have three primary elements of total direct compensation - base salary, annual incentive, and long-term equity. The majority of our NEOs' compensation is performance based and not guaranteed.

The following table summarizes the key elements of our executive compensation program and describes why each element is provided:

| element is provided:  | Salary                               | AIP   | PSUs  | Options RSUs                            |
|---|--------------------------------------|---|---|---|
| Who Receives  | All NEOs                             |   |   |   |
| When Granted /<br>Received  | Reviewed annually                    | Annually for prior year performance           | First Quarter Annually                        |   |
| Form of Delivery  | Cash                                 |   | Equity  |   |
| Type of Performance   | Short Term Emphasis                  |   | Long Term Emphasis                            |   |
| Performance /<br>Service Period                                       | Ongoing                              | 1 Year  | 3 Years                                       |   |
| How Payout is<br>Determined   | Compensation<br>Committee Discretion | Formulaic; Compensation<br>Committee Approves | Formulaic; Compensation<br>Committee Approves | Stock Price on<br>Exercise/Vest<br>Date |
| Most Recent Performance Measure 2018 COMPENSATION STRUCTURE DECISIONS | N/A                                  | Mix of Financial and<br>Individual Goals      | EPS & Relative TSR                            | Stock Price<br>Appreciation             |

Our Compensation Committee annually reviews the base salaries, and the annual and long-term target opportunities of our NEOs to determine whether these programs competitively reward our NEOs for their services based on a comparison to executives in the Compensation Benchmarking Peer Group and a review of other competitive market information.

#### **Base Salary**

It is our Compensation Committee's philosophy that NEOs will not receive automatic annual merit increases to their base salaries. The Compensation Committee annually considers each NEO's experience, proficiency, performance and potential to impact future business results, the NEO's behavior against competencies and key corporate values as well as the competiveness in the market, in making future base salary decisions.

The base salaries for NEOs were increased from prior year except for Mr. Petratis and Ms. Moretti. Base salaries were increased to better align with the applicable market median for each position and to reflect the performance of each executive.

|                | 2017    | 2018    |          |
|----------------|---------|---------|----------|
| NEO            | Base    | Base    | Increase |
| NEO            | Salary  | Salary  | (%)      |
|                | (\$)    | (\$)    |          |
| D. D. Petratis | 950,000 | 950,000 |          |

P. S. Shannon 505,000 530,250 5.0 J. N. Braun 400,000 420,000 5.0 T. P. Eckersley 450,000 463,500 3.0 L.V. Moretti \* 352,066 406,074 —

In 2018, Ms. Moretti's base salary was unchanged and remained at €329,600. The USD amounts above are shown as \* of April of the applicable year based on the Euro to USD exchange rate on that day. The increase in salary from 2017 to 2018 is a result of the fluctuation in the exchange rate.

Annual and Long-Term Incentive Target Opportunities

Each year, the Compensation Committee reviews the short- and long-term target incentive opportunities to ensure alignment with our compensation philosophy. The following table shows the increases in the short-term target incentive opportunities for 2018 and the long-term target incentive opportunities. The increases reflect market based adjustments.

|                 | 2017 Torget AID |                    | Target   | 2017      | 2018      | Target   |  |
|-----------------|-----------------|--------------------|----------|-----------|-----------|----------|--|
| NEO             | 2017 Target AIP | 2018 Target AIP    | AIP      | Target    | Target    | LTI      |  |
| NEO             | (% of Base      | (% of Base Salary) | Increase | LTI       | LTI       | Increase |  |
|                 | Salary)         |                    | (%)      | (\$)      | (\$)      | (\$)     |  |
| D. D. Petratis  | 110             | 120                | 9.1      | 3,350,000 | 3,650,000 | 300,000  |  |
| P. S. Shannon   | 75              | 75                 |          | 850,000   | 1,000,000 | 150,000  |  |
| J. N. Braun     | 60              | 60                 |          | 450,000   | 525,000   | 75,000   |  |
| T. P. Eckersley | 70              | 70                 |          | 550,000   | 600,000   | 50,000   |  |
| L.V. Moretti    | 65              | 65                 | _        | 300,000   | 400,000   | 100,000  |  |
| 2018 INCENTI    | VE              |                    |          |           |           |          |  |
| PROGRAM         |                 |                    |          |           |           |          |  |
| DESIGNS AND     |                 |                    |          |           |           |          |  |
| COMPENSATI      | ON              |                    |          |           |           |          |  |

2018

**PERFORMANCE** 

**VALUES FOR** 

**Annual Incentive Program** 

Annual Incentive Plan Design

For 2018, our NEOs, including the CEO, participated in our AIP. The AIP is designed to reward executives for profitable revenue growth, the delivery of strong cash flow and individual contributions, consistent with our strategic objectives. Individual AIP payouts are calculated as the product of (i) base salary, (ii) target percentage of base salary, (iii) the financial performance score and (iv) the individual performance score. In no case will an AIP award exceed 200% of the NEO's opportunity.

Base Salary X Target Percentage X Financial Performance Score X Individual Performance Score = AIP Award Financial Performance

The financial performance score is based on achievement of financial metrics established annually by the Compensation Committee during the first quarter of the fiscal year. The financial metrics are broadly aligned with key elements of our AOP. Development of our AOP is a robust process that involves input from all of our regions and is reviewed and approved by the Board of Directors.

The financial metrics are aligned with the executive's line of sight and scope of impact. Executives serving in a corporate role are measured based on the corporate financial metrics. Regional Presidents are measured based on a combination of corporate (45%) and regional (55%) financial metrics. We believe this combination focuses Regional Presidents on achieving the pre-established objectives for their business unit as well as aligning their interests with corporate goals to help create sustainable shareholder value.

The financial performance score is calculated as follows for 2018:

|              | - | EBITDA                  | Available Cash Flow ("ACF") |                   |
|--------------|---|-------------------------|-----------------------------|-------------------|
|              |   | (Corporate)             | (Corporate)                 |                   |
| Revenue      | _ | or                      | or _                        | Financial         |
|              | т | Operating Income ("OI") | Operating Cash Flow ("OCF") | Performance Score |
|              |   | (Regions)               | (Regions)                   |                   |
| (1/3 Weight) |   | (1/3 Weight)            | (1/3 Weight)                |                   |

In order to further emphasize the importance of meeting profitability goals, we must achieve corporate EBITDA at least equal to the threshold performance level in order for any incentive award to be earned (the "Threshold Goal"). If the Threshold Goal is not achieved, no incentive award is earned under the AIP regardless of any other performance

achieved.

25

The Compensation Committee reviews our financial performance following the end of the fiscal year and determines the financial performance score. The Compensation Committee has adopted a set of guidelines to help it evaluate potential adjustments and it retains the authority to adjust our reported financial results for items causing significant differences from the assumptions contained in the AOP, including the financial performance of any business or asset acquired during the performance period, costs associated with acquisitions or divestitures, integration costs, restructurings, unusual or non-recurring gains or losses, and changes in accounting principles. Adjustments to reported financial results are intended to better reflect executives' line of sight and ability to affect performance results, align award payments with decisions that support the AOP, avoid artificial inflation or deflation of awards due to unusual or non-recurring items in the applicable period and emphasize long-term and sustainable growth.

Our 2018 AIP metrics and goals were:

```
Corporate
          Pre-established
          Financial Targets (in
          millions)
                                 Payout as a % of Target
          Revenue EBITDA ACF
          ($)
                   ($)
                            ($)
Threshold 2,422
                   563
                            355 50%
Target
          2,521
                   604
                            374 100%
Maximum 2,655
                   675
                            435 200%
          Americas
          Pre-established
          Financial Targets
          (in millions)
                            Payout as a % of Target
          Revenue OI OCF
          ($)
                   ($) ($)
Threshold 1,768
                   508 506
                            50%
Target
                   540 539
          1,831
                            100%
Maximum 1,922
                   602 625 200%
          EMEIA
          Pre-established
          Financial Targets
          (in millions)
                           Payout as a % of Target
          Revenue OI OCF
          ($)
                   ($) ($)
Threshold 537
                   50 56
                            50%
Target
          565
                   55 68
                            100%
Maximum 593
                   61 81
                            200%
```

#### **Individual Performance**

Individual objectives are established annually and include strategic initiatives with both financial and non-financial metrics. Participants are evaluated based upon non-financial metrics including core competencies. At the end of each year, the CEO evaluates performance against the pre-established individual objectives for officers other than himself and submits a recommendation to the Compensation Committee. The Compensation Committee evaluates the CEO's performance against his pre-established individual objectives. Based on the Compensation Committee's evaluation of the CEO and the CEO's recommendations, the Compensation Committee determines and approves the individual performance score for each officer, which can range from 0% to 150% of target.

Actual Financial Performance vs. Target Goals

The table below shows the actual 2018 adjusted performance compared to the pre-established financial performance targets.

|                                  | Financial<br>Target<br>Goals<br>(\$) | Adjusted<br>Actual<br>Performance<br>(\$) | Perform<br>as a % o<br>Target C | f           | Financial Performance Score Adjusted Financial Performance Score * |
|----------------------------------|--------------------------------------|---|---------------------------------|-------------|--|
| Corporate                        |                                      |   |                                 |             |  |
| Revenue                          | 2,521                                | 2,572                                     | 137.6                           | %           |  |
| <b>EBITDA</b>                    | 604                                  | 613                                       | 113.0                           | %           | 131.81% 121.81%  |
| ACF                              | 374                                  | 402                                       | 144.8                           | %           |  |
| Americas<br>Revenue<br>OI<br>OCF | 1,831<br>540<br>539                  | 1,889<br>546<br>580                       | 163.6<br>109.2<br>147.0         | %<br>%<br>% | 139.91% 129.91%  |
| <b>EMEIA</b>                     |                                      |   |                                 |             |  |
| Revenue                          | 565                                  | 565                                       | 99.3                            | %           |  |
| OI                               | 55                                   | 57  | 138.3                           | %           | 117.87% 107.87%  |
| OCF                              | 68                                   | 70  | 116.0                           | %           |  |

<sup>\*</sup> While aggregate financial and operational performance was quite strong, management and the Compensation Committee wanted to reinforce the commitment to pay for performance, profitable growth and shareholder value creation. Therefore, management recommended and the Compensation Committee agreed to exercise negative discretion, thus, reducing the annual incentive payout overall.

**Evaluated Individual Performance** 

For 2018, the Compensation Committee determined each NEO achieved the following individual performance score:

NEO Individual

Performance Score

D. D. 130 Petratis P. S. 130 Shannon J. N. 115 Braun T. P. 100 Eckersley L.V. 120 Moretti

In determining the individual performance score for each NEO's AIP award, the Compensation Committee considered pre-established individual performance objectives, and then evaluated actual performance relative to these objectives to

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determine an overall performance score. No specific weighting of individual objectives was used, although particular emphasis is given to meeting key financial goals such as business profitability, growth and efficient capital allocation. The following provides select key accomplishments during the year which factored into each NEO's individual performance scoring:

D. D. Petratis

•

Achieved industry leading organic growth and financial performance

•

Developed and executed strategy including digital transformation initiatives

•

Achieved excellence in safety and loss control with an emphasis on sustainability

•

Fostered a culture of integrity, engagement and transparency with shareholders, customers and employees P. S. Shannon

•

Executed capital deployment to maximize shareholder value

•

Executed on strategic M&A opportunities in support of growth strategies

•

Enhanced long term strategy development and communication

•

Continued execution of comprehensive tax strategy despite global legislative reforms

•

Developed and executed plan to better allocate investments for 2019

J. N. Braun

•

Advised on all current and future business strategies, including Allegion Ventures

Managed and mitigated Allegion's legal exposure globally

•

Enhanced protection of global intellectual property portfolio

.

Fostered a culture of engagement while improving ROI

T. P. Eckersley

•

Strong revenue growth for Americas

•

Delivered industry-leading electronics growth, revenue and margin performance

•

Expanded demand creation capabilities within the organization

L. V. Moretti

•

Exceeded EMEIA organic revenue and OI expectations

•

Delivered significant electronics growth

•

Renewed focus on customer experience

•

Managed significant facility enhancements in the region

2018 AIP Award
Our Compensation Committee approved the following AIP awards for our NEOs:

|                   | Target    | Financial   | AIP Earned      |                              | 2018 AIP        |
|-------------------|-----------|-------------|-----------------|------------------------------|-----------------|
| NEO               | AIP       | Performance | from Financial  | Individual Performance Score | Award           |
| NEO               | Amount    | Score       | Performance     | (D)                          |                 |
|                   | (A)(\$)   | (B) (1)     | (C)=(A)x(B)(\$) |                              | (E)=(C)x(D)(\$) |
| D. D. Petratis    | 1,140,000 | 121.81 %    | 1,388,635       | 130%                         | 1,805,225       |
| P. S. Shannon     | 397,688   | 121.81 %    | 484,423         | 130%                         | 629,750         |
| J. N. Braun       | 252,000   | 121.81 %    | 306,961         | 115%                         | 353,005         |
| T. P. Eckersley   | 324,450   | 126.26 %    | 409,651         | 100%                         | 409,651         |
| L. V. Moretti (2) | 243,912   | 114.14 %    | 278,401         | 120%                         | 334,082         |

<sup>(1)</sup> The Financial Performance Score for Mr. Eckersley and Ms. Moretti represent a weighted combination of the corporate score (45%) and the applicable regional score (55%).

The amounts for Ms. Moretti are based on the Euro to USD exchange rate as of February 6, 2019 which was 1.1385 Euro to the U.S. dollar.

Long-term Incentive Program

Long-term Incentive Program Design

Our long-term incentive program ("LTI") for NEOs is comprised 50% of PSUs, 25% of stock options, and 25% of RSUs. We grant executives a mix of equity awards in order to provide an effective balance between risk and retention. This design aligns the executives' interests and long-term strategies with the interests of shareholders. LTI targets are expressed in dollar amounts which are converted to a number of shares based on the fair value of the award on the grant date.

Performance Share Units: PSUs are earned based equally on our absolute EPS growth (from continuing operations) and relative TSR as compared to the Performance Peer Group companies over a three-year performance period as shown below. PSUs will vest at the end of the three-year performance period and the NEO will earn a number of shares based upon achievement of the performance metrics during the performance period. Upon vesting, PSUs convert into our ordinary shares on a one-for-one basis.

| EPS Performance*  Earned **  Below Threshold No award earned  Threshold 25 %  Target 100 %  Maximum 200 %  TSR Performance Relative to % of Target PSUs  S&P 400 Capital Goods Index < 25th Percentile No award earned  25th Percentile 50 % |
|--|
| Threshold 25 % Target 100 % Maximum 200 % TSR Performance Relative to % of Target PSUs S&P 400 Capital Goods Index < 25 <sup>th</sup> Percentile   |
| Target 100 %  Maximum 200 %  TSR Performance Relative to % of Target PSUs S&P 400 Capital Goods Index < 25 <sup>th</sup> Percentile Earned **  No award earned   |
| Maximum 200 % TSR Performance Relative to % of Target PSUs S&P 400 Capital Goods Index < 25 <sup>th</sup> Percentile   |
| TSR Performance Relative to % of Target PSUs S&P 400 Capital Goods Index < 25 <sup>th</sup> Percentile   |
| S&P 400 Capital Goods Index Earned ** < 25 <sup>th</sup> Percentile No award earned  |
| < 25 <sup>th</sup> Percentile No award earned  |
|  |
| 25th Percentile 50   |
| 25 Telectric 50 %  |
| 50 <sup>th</sup> Percentile 100 %  |
| >= 75 <sup>th</sup> Percentile 200 %   |

<sup>\*</sup>EPS is calculated in accordance with GAAP, subject to adjustment by the Compensation Committee based on pre-approved categories.

\*\*Results are interpolated between percentiles achieved. The Compensation Committee retains the authority and discretion to make downward adjustments to the calculated PSU award payouts regardless of actual performance. Dividend equivalents are accrued on outstanding PSU awards at the same time and at the same rate as dividends are paid to shareholders. Dividend equivalents are not earned until the PSUs vest and are payable in cash at the time of distribution unless the NEO elects to defer the PSUs into our Executive Deferred Compensation Plan ("EDCP"), in which case the dividends are also deferred. The actual dividend equivalents paid are determined by the actual number of PSUs earned at the end of the performance period.

Stock Options/Restricted Stock Units: Stock options are considered "at risk" since there is no value unless the stock price appreciates during the term of the option period. RSUs, on the other hand, provide strong retentive value, while still providing alignment with shareholder value creation. Both stock options and RSUs vest ratably over a three-year period following the grant. Stock options expire on the tenth anniversary of the grant date. Dividend equivalents are accrued on outstanding RSU awards at the same time and at the same rate as dividends are paid to shareholders. Dividend equivalents on RSUs are only payable if the underlying RSU award vests. At the time of vesting, one ordinary share is issued for each RSU and any accrued dividend equivalents are paid in cash. No dividends are payable on stock options.

Equity Awards Granted in 2018

The Compensation Committee approved the annual grants shown in the table below in the first quarter of 2018.

|     | Target                              | Target    | Ctaalr | Ctools |       |       |
|-----|-------------------------------------|-----------|--------|--------|-------|-------|
|     | 2018-2020                           | 2018-2020 | Stock  | Stock  | RSU   | RSU   |
| NEO | PSU                                 | PSU       | Option | Option | Award | Award |
|     | Target<br>2018-2020<br>PSU<br>Award | Award     | Award  | Award  | (\$)  | (#)   |
|     | (\$)                                | (#)       | (\$)   | (#)    |       |       |

| D. D. Petratis  | 2,104,858 | 20,994 | 912,511 42,861 | 912,504 10,497 |
|-----------------|-----------|--------|----------------|----------------|
| P. S. Shannon   | 576,696   | 5,752  | 250,008 11,743 | 250,010 2,876  |
| J. N. Braun     | 302,785   | 3,020  | 131,253 6,165  | 131,265 1,510  |
| T. P. Eckersley | 346,098   | 3,452  | 150,009 7,046  | 150,041 1,726  |
| L.V. Moretti    | 230,698   | 2,301  | 100,020 4,698  | 100,057 1,151  |

PSUs Earned for 2016 - 2018 Performance Period

The PSUs earned for the 2016 - 2018 performance period were based on the (i) EPS performance against pre-established goals and (ii) TSR performance relative to the Peer Performance Group companies. For this performance period, our EPS performance resulted in a payout of 191% and our TSR performance resulted in a payout of 91%, resulting in an overall payout of 141%, consistent with our pay-for-performance philosophy.

| Performance<br>Metric | Threshold       | Target          | Maximum                        | Actual                      | % Payout Earned |
|-----------------------|-----------------|-----------------|--------------------------------|-----------------------------|-----------------|
| EPS*                  | \$3.66          | \$4.03          | \$4.49                         | \$4.45                      | 191             |
| TSR                   | 25th percentile | 50th percentile | >= 75 <sup>th</sup> percentile | 46th percentile (33.6% TSR) | 91              |

<sup>\*</sup>EPS was adjusted to eliminate the impact of: (i) merger and acquisition expenses; (ii) restructuring charges; (iii) backlog revenue amortization related to an acquisition; and (iv) discrete items related to tax reform.

As a result of the foregoing performance, our NEOs earned the following awards for the 2016 - 2018 performance period:

| NEO             | Target PSUs Awarded (#) | PSUs<br>Earned<br>(#) |
|-----------------|-------------------------|-----------------------|
| D. D. Petratis  | 25,930                  | 36,562                |
| P. S. Shannon   | 6,483                   | 9,142                 |
| J.N. Braun      | 3,458                   | 4,876                 |
| T. P. Eckersley | 4,322                   | 6,096                 |
| L.V. Moretti    | 2,593                   | 3,657                 |

#### 2019

#### **COMPENSATION**

The Compensation Committee annually reviews the total direct compensation for each NEO. Based on recommendations from the CEO and in accordance with our compensation philosophy, the Compensation Committee approved 2019 compensation shown in the table below:

| NEO             | 2019<br>Base<br>Salary | 2019 Target Annual Incentive (as a % of Base Salary) | Annuai    |  |  |
|-----------------|------------------------|--|-----------|--|--|
|                 | (\$)                   | (us a 70 of Base satary)                             | LTI       |  |  |
|                 | (Ψ)                    |  | (\$)      |  |  |
| D. D. Petratis  | 1,000,000              | 120  | 3,900,000 |  |  |
| P. S. Shannon   | 562,065                | 75   | 1,100,000 |  |  |
| J. N. Braun     | 432,600                | 60   | 575,000   |  |  |
| T. P. Eckersley | 463,500                | 70   | 600,000   |  |  |
| L. V. Moretti*  | 386,507                | 65   | 460,000   |  |  |

<sup>\*</sup>Ms. Moretti is paid in Euros. The USD amounts above are based on the Euro to USD exchange rate of 1.1385 as of February 6, 2019.

Further, the Compensation Committee has approved the following design changes to our incentive plans for 2019: Annual Incentive Plan - In order to emphasize our commitment to profitable growth, shareholder value creation and pay for performance, for 2019, the weightings will be adjusted as follows:

Metrics

Revenue EDITDA/OIACF/OCF

Weighting during 2018 1/3 1/3 1/3 Weighting effective 1/1/2019 1/4 1/2 1/4

Long-term Incentive Plan - Beginning with PSUs awarded in 2019, the EPS threshold payout will change from 25% to 50%. This change aligns the threshold payout for the EPS growth and relative TSR at 50%, and is consistent with

market practice as reviewed by the independent compensation consultants to the Compensation Committee.

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OTHER COMPENSATION AND TAX MATTERS

Retirement Programs and Other Benefits

We maintain qualified and nonqualified defined benefit pension plans intended to provide fixed benefits upon retirement based on the individual's age and number of years of service. Refer to the Pension Benefits table for additional details on these programs.

A qualified defined contribution 401(k) plan called the Employee Savings Plan ("ESP") is available for the U.S. salaried and hourly non-union workforce. The ESP provides a dollar-for-dollar match on the first 6% of the employee's eligible contributions to the ESP. The ESP has a number of investment options and is an important component of the retirement program. Employees who were actively employed prior to July 1, 2012 were given a one-time choice between continuing to participate in the defined benefit plan until December 31, 2022 or moving to an enhanced version of the ESP effective January 1, 2013 under which they would receive an employer core contribution of 2% of eligible pay in addition to the matching contribution and no longer accrue benefits under the defined benefit plan after December 31, 2012. Employees hired on or after July 1, 2012 were automatically covered under the enhanced version of the ESP and do not participate in the defined benefit plan. Employees hired after December 1, 2013 are not eligible for the 2% employer core contribution. Effective as of December 31, 2022, accruals in the qualified defined benefit plan will cease for all employees.

Additionally, we offer a U.S. nonqualified, defined contribution plan called the Supplemental Employee Savings Plan (the "Supplemental ESP"). The Supplemental ESP is an unfunded plan that makes up matching and core contributions that cannot be made to the ESP due to Internal Revenue Service ("IRS") or plan limitations. The Supplemental ESP is deemed invested in funds selected by participants and includes the same funds available in the ESP except for a self-directed brokerage account, which is not available in the Supplemental ESP.

Through 2018, our nonqualified EDCP allowed eligible employees to defer receipt of a part of their annual salary, AIP award and PSU award. Cash deferrals were invested in select mutual fund investments and PSU award deferrals were required to be invested in our ordinary shares. Please refer to the Nonqualified Deferred Compensation table for additional details on the deferred compensation plans. As of January 1, 2019, this plan was frozen to new participants and deferrals.

We also provide certain other benefits believed to be consistent with prevailing market practice and to be competitive with peer company practices. For employees assigned to work outside their home countries, we may provide an expatriate allowance and tax equalization benefits to mitigate the impact of living in another jurisdiction. For these benefits, we may also provide tax assistance on the income imputed to the executives. These other benefits and their incremental costs to the Company are reported in "All Other Compensation" shown in the Summary Compensation Table.

#### Severance Arrangements

We have not adopted a formal severance policy for executives. In most cases, we would expect to provide for severance in the event of termination without cause.

In connection with recruiting certain officers, we generally enter into employment arrangements that provide for severance payments upon certain termination events, other than in the event of a change in control (which is described in "Change-In-Control Provisions" below). In the event of an involuntary termination other than for cause, Mr. Petratis and Mr. Shannon are eligible to receive severance equal to two times (Mr. Petratis) or one times (Mr. Shannon) base salary plus actual annual incentive award, not to exceed target and pro-rated for the number of days worked during the performance period.

# **Change-In-Control Provisions**

We have a change in control plan ("CIC Plan") that covers our NEOs in order to focus them on the best interests of our shareholders and to assure continuity of management in circumstances that reduce or eliminate job security and might otherwise lead to accelerated departures. This CIC Plan provides cash severance benefits in the event that a change in control occurs and an officer is terminated within two years of that change in control for reasons other than cause.

Cash severance benefits in the event of a qualifying termination will be based on an individually defined Severance Multiple ranging from 1.5 for officers up to 3.0 for the CEO. Individual cash severance benefits will include (i) base salary in effect at termination times the Severance Multiple, (ii) current cash target incentive award times the Severance Multiple, and (iii) a target incentive award in the year of termination pro-rated for the portion of the performance cycle completed through the date of termination. Cash severance benefits under the CIC Plan will be reduced by severance-related benefits provided through any other Allegion severance program. NEOs will also immediately vest in their Elected Officer Supplemental Program ("EOSP") and Key Management Supplemental Pension Plan ("KMP") benefits following a change in control. For purposes of calculating Mr. Shannon's EOSP benefits, two years would be added to his age and service if his employment is terminated within two years after a change in control. In addition, participants in the CIC Plan will, in the event of a qualifying termination, receive continued health benefits for a term of years equal to the Severance Multiple and outplacement benefits of up to \$25,000. The CIC Plan does not provide for payment of, or reimbursement for, any tax payments or other tax gross ups related to the severance benefits. However, the CIC Plan does provide for cash severance benefits to be adjusted such that participants

will receive the better after tax benefit treatment ("Best of Net" approach) between (i) cash severance payments paid in full, with the executive responsible for all taxes incurred, or (ii) cash severance payments reduced to avoid triggering excise taxes.

Under the Incentive Stock Plan of 2013 (the "2013 Stock Plan"), outstanding unvested stock options and RSUs will not immediately vest and become exercisable or payable, as applicable, following a change in control if an alternate award is provided by the acquiring company. Such awards will immediately vest and become exercisable or payable, as applicable, if an alternate award is not provided. PSUs, will be deemed to have earned a pro-rata award based on the target award opportunity and total number of months worked in the applicable performance period.

Senior Executive Performance Plan

The SEPP is a shareholder approved plan that funds the annual cash incentive awards that may be granted to each of the NEOs under the AIP. Under the SEPP, the maximum amount of cash incentive that can be paid to the CEO is 1.5% of Consolidated OI from Continuing Operations (as defined in the SEPP) and the maximum amount of cash incentive that can be paid to any other covered executive is 0.6% of Consolidated OI from Continuing Operations. Our Compensation Committee generally exercises its discretion to pay less than the maximum amount to the NEOs, after considering the factors described in the AIP.

Tax and Accounting Considerations

The Company is subject to Section 162(m) of the Internal Revenue Code of 1986, as amended by the Tax Cuts and Jobs Act, which became effective as of January 1, 2018. Section 162(m) of the Internal Revenue Code of 1986, as amended, precludes the deductibility of a named executive officer's compensation that exceeds \$1,000,000 per year. The Tax Cuts and Jobs Act modified Section 162(m) provisions, including the elimination of the "performance-based exception" that previously allowed certain performance-based compensation meeting specific requirements to qualify for full tax deductibility by the Company. As a result of the tax law changes, compensation paid to designated "covered executives," including current and former NEOs, in excess of \$1,000,000 per individual will generally not be deductible, whether or not it is performance-based.

In determining variable compensation program designs, our Compensation Committee considers other tax and accounting implications of particular forms of compensation, such as the implications of Section 409A of the Code governing deferred compensation arrangements and favorable accounting treatment afforded certain equity based plans that are settled in shares. The forms of variable compensation utilized are determined primarily by their effectiveness in creating maximum alignment between key strategic objectives and the interests of shareholders. Timing of Awards

We intend to regularly grant annual equity grants following our earnings release for the fourth quarter and full year results. The equity grant date is never selected or changed to increase the value of equity awards for executives. COMPENSATION COMMITTEE REPORT

We have reviewed and discussed with management the Compensation Discussion and Analysis contained in this Proxy Statement.

Based on our review and discussion, we recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement as well as the Company's Annual Report on Form 10-K for the year ended December 31, 2018.

COMPENSATION COMMITTEE

Dean I. Schaffer (Chair) Carla Cico Kirk S. Hachigian Nicole Parent Haughey Charles L. Szews Martin E. Welch III

#### **EXECUTIVE COMPENSATION**

The following table provides summary information concerning compensation paid to or accrued on behalf of our NEOs for services rendered during the years ended December 31, 2018, 2017 and 2016.

SUMMARY COMPENSATION TABLE

| Name and<br>Principal Position | Year | Salary<br>(\$)(a) | Bonus (\$) | Stock<br>Awards<br>(\$)(b) | Option<br>Awards<br>(\$)(c) | Non-<br>Equity<br>Incentive<br>Plan<br>Compensati<br>(\$)(d) | Change in<br>Pension<br>Value and<br>Nonqualifie<br>Deferred<br>of ompensati<br>Earnings<br>(\$)(e) | Compensat | Total<br>.i( <b>\$</b> i) |
|--------------------------------|------|-------------------|------------|----------------------------|-----------------------------|--|---|-----------|---------------------------|
| D. D. Petratis                 | 2018 | 950,000           |            | 3,017,362                  | 912,511                     | 1,805,225  | 673,578   | 228,104   | 7,586,780                 |
| Chairman, President            | 2017 | 950,000           |            | 2,776,707                  | 837,501                     | 1,657,371  | 1,244,129   | 308,895   | 7,774,603                 |
| and Chief Executive            | 2016 | 950,000           | _          | 2,331,625                  | 750,004                     | 1,845,116  | 874,915   | 377,832   | 7,129,492                 |
| Officer                        |      |                   |            |                            |                             |  |   |           |                           |
| P. S. Shannon                  |      | 523,452           |            | 826,706                    |                             | 629,750  | 117,933   | 47,735    | 2,395,584                 |
| Senior Vice President          | 2017 | 493,760           |            | 704,632                    | 212,518                     | 600,698  | 959,824   | 105,508   | 3,076,940                 |
| and Chief Financial Officer    | 2016 | 463,250           | _          | 582,981                    | 187,513                     | 613,456  | 795,478   | 75,172    | 2,717,850                 |
| J. N. Braun                    | 2018 | 414,615           |            | 434,050                    | 131,253                     | 353,005  |   | 47,955    | 1,380,878                 |
| Senior Vice President          | 2017 | 395,746           |            | 373,114                    | 112,509                     | 322,080  |   | 76,645    | 1,280,094                 |
| and General Counsel            | 2016 | 372,500           |            | 310,944                    | 100,013                     | 391,365  |   | 58,868    | 1,233,690                 |
| T. P. Eckersley                | 2018 | 459,865           |            | 496,139                    | 150,009                     | 409,651  | 42,392  | 47,712    | 1,605,768                 |
| Senior Vice President -        | 2017 | 441,923           |            | 455,993                    | 137,506                     | 409,596  | 373,147   | 84,288    | 1,902,453                 |
| Americas                       | 2016 | 420,000           |            | 1,388,687                  | 125,009                     | 508,288  | 297,253   | 75,600    | 2,814,837                 |
| L. V. Moretti (g)              | 2018 | 388,043           |            | 330,755                    | 100,020                     | 334,082  |   | 474,823   | 1,627,723                 |
| Senior Vice President -        | 2017 | 374,586           |            | 248,794                    | 75,012                      | 377,917  |   | 444,945   | 1,521,254                 |
| EMEIA                          | 2016 | 352,957           |            | 233,191                    | 75,002                      | 273,634  |   | 532,864   | 1,467,648                 |

<sup>(</sup>a) A portion of a participant's annual salary may be deferred into a number of investment options under our EDCP. In 2018, no NEO deferred any salary.

Maximum Grant Date

|                 | Maxilliulli Ola |
|-----------------|-----------------|
| Name            | Value of PSU    |
| Name            | Awards          |
|                 | (\$)            |
| D. D. Petratis  | 4,029,716       |
| P. S. Shannon   | 1,153,391       |
| J. N. Braun     | 605,570         |
| T. P. Eckersley | 692,195         |
| L. V. Moretti   | 461.397         |

The amounts shown in this column reflect the aggregate grant date fair value of PSU awards and any RSU awards granted for the year under ASC Topic 718 and do not reflect amounts paid to or realized by the NEOs. In

<sup>(</sup>b) determining the aggregate grant date fair value of the PSU awards, the awards are valued assuming target level performance achievement. If the maximum level performance achievement is assumed, the aggregate grant date fair value of the PSU awards granted in 2018 would be as follows:

For a discussion of the assumptions made in determining the ASC 718 values, see Note 14, "Share-Based Compensation," to our consolidated financial statements contained in the 2018 Form 10-K. The ASC 718 grant date fair value of the PSU award is spread over the number of months of service required for the grant to become non-forfeitable, disregarding any adjustments for potential forfeitures. Please see also the Grants of Plan-Based Awards table for additional details of the 2018 grants included in this column.

The amounts in this column reflect the aggregate grant date fair value of stock option grants for financial reporting purposes for the year under ASC 718 and do not reflect amounts paid to or realized by the NEOs. For a discussion of the assumptions made in determining the ASC 718 values, see Note 14, "Share-Based Compensation," to our consolidated financial statements contained in the 2018 Form 10-K.

This column reflects the amounts earned as annual awards under our AIP program. Unless deferred into the EDCP,

- (d) AIP awards are paid in cash. Amounts shown in this column are not reduced to reflect deferrals of AIP awards into the EDCP. No NEOs elected to defer AIP awards in 2018.
  - Amounts reported in this column reflect the aggregate increase in the actuarial present value of the benefits under the qualified Pension Plan (the "Pension Plan"), Supplemental Pension Plan, KMP and EOSP, as applicable. The
- (e) increase in pension benefits value is attributable to the additional year of service and age, the annual AIP award and any annual salary increase and any changes in the interest rates used to value the benefits. The plans do not permit above-market or preferential earnings on any nonqualified deferred compensation.
- (f) The following table summarizes the components of this column for 2018:

| Name            | Company Matching Contributions (\$)(1) | Tax<br>Equalization<br>(\$)(2) | Tax<br>Assistance<br>(\$)(2) | Other<br>Benefits<br>(\$)(3) | Total (\$) |
|-----------------|--|--------------------------------|------------------------------|------------------------------|------------|
| D. D. Petratis  | 73,533                                 |                                | _                            | 154,571                      | 228,104    |
| P. S. Shannon   | 19,860                                 |                                | _                            | 27,875                       | 47,735     |
| J. N. Braun     | 35,080                                 |                                | _                            | 12,875                       | 47,955     |
| T. P. Eckersley | 19,362                                 |                                | _                            | 28,350                       | 47,712     |
| L. V. Moretti   | 7,007                                  | 220,850                        | 234,510                      | 12,456                       | 474,823    |
|                 |  |                                |                              |                              |            |

Represents matching contributions under our ESP and Supplemental ESP plans for Messrs. Petratis, Shannon, Braun and Eckersley, and contributions under the Italian Providential fund for Ms. Moretti.

Represents tax equalization provided to Ms. Moretti to mitigate the impact of being required to live in a high tax

(3) The other benefits the NEOs received in 2018 are:

| Aircraft<br>Use<br>(\$)(i) |                           |   |
|----------------------------|---------------------------|---|
| 120,909                    | 33,662                    | 154,571   |
| _                          | 27,875                    | 27,875  |
| _                          | 12,875                    | 12,875  |
| _                          | 28,350                    | 28,350  |
| _                          | 12,456                    | 12,456  |
|                            | Use<br>(\$)(i)<br>120,909 | Use (\$)(i) 120,909 33,662 — 27,875 — 12,875 — 28,350 |

Represents the aggregate incremental costs, including flight time, fuel surcharge, catering, taxes, peak travel adjustment fees, and ground transportation to/from the airport, as applicable, of the hired aircraft for personal travel by Mr. Petratis, up to a total of \$125,000 per year, as approved by the Compensation Committee. Per the Company's aircraft policy which was updated in February 2019 and approved by the Compensation Committee, the annual cap amount for Mr. Petratis' personal travel using hired aircraft was increased to \$145,000. Further, on occasion, Mr.

- Petratis' and other NEO's family or other personal guests may accompany them on the hired aircraft used for business purposes, provided that certain conditions under the Company's aircraft policy are met. To the extent such occasions arise, Mr. Petratis and the other NEOs are subject to imputed taxable income at the Standard Industry Fare Level (SIFL) rates for any personal passengers on that flight and the Company does not provide tax gross-ups for such imputed income.
- Represents (a) the incremental cost of the leased cars, calculated based on the lease, insurance, fuel and maintenance costs for all NEOs; (b) financial counseling services; and (c) executive health program.
- (g) Cash amounts for Ms. Moretti were paid in Euros. For reporting purposes, these amounts have been converted from Euro to United States dollars in this table and throughout this Proxy Statement. Where amounts are reported as a point in time, Euros were converted to United States dollars using the closing currency exchange rate as of December 31, 2018. Where payments were made throughout the year, unless otherwise noted, Euros were

<sup>(2)</sup> jurisdiction and the tax assistance provided by the Company for the additional tax owed as a result of the income imputed from the tax equalization payment for 2017 and 2018.

converted to United States dollars using the closing currency exchange rate as of the last day of the month in which the cash compensation was received or deemed to have been received.

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2018 GRANTS

OF

PLAN-BASED

**AWARDS** 

The following table shows all plan-based awards granted to the NEOs during 2018. This table is supplemental to the Summary Compensation Table and is intended to complement the disclosure of equity awards and grants made under non-equity incentive plans in the Summary Compensation Table.

| non-equity                                       | _                      | _                  |                     | nary Comper     | ensation Ta<br>Estimated |         | e Pavouts           | All                       |                                     |                  |               |   |
|--|------------------------|--------------------|---------------------|-----------------|--------------------------|---------|---------------------|---------------------------|-------------------------------------|------------------|---------------|---|
|  |                        | Under Non-Equity   |                     |                 | Under Eq<br>Incentive    | quity   | wards               | Other<br>Stock<br>Awards: | All Other<br>Option<br>: Awards:    | Price of         | Stock f Price | Fair<br>Value of                            |
| Name   | Date                   | Thresho<br>(\$)(a) | ollarget<br>(\$)(a) | Maximum (\$)(a) | n Threshold<br>(#)(b)    | _       | t Maximum<br>(#)(b) | of<br>Shares              | Securities<br>Underlying<br>Options | Option<br>Awards | Grant Date    | Stock<br>and<br>Option<br>Awards<br>(\$)(e) |
| D. D.<br>Petratis                                |                        |                    |                     |                 |                          |         |                     |                           |                                     |                  |               |   |
| AIP  | 2/7/2018               | 570,000            | 01,140,000          | 02,280,000      | _                        | _       | _                   | _                         | _                                   |                  | _             | _   |
| PSUs (2017-19)                                   | 2/22/2018              | 3—                 | _                   |                 | 7,873                    | 20,994  | 441,988             | _                         | _                                   |                  | _             | 2,104,85                                    |
| Options<br>RSUs<br>P. S.<br>Shannon              | 2/22/2018<br>2/22/2018 |                    | _                   | _               | _                        | _       |                     | —<br>10,497               | 42,861<br>—                         | 86.93<br>—       | 86.04         | 912,511<br>912,504                          |
| AIP  | 2/7/2018               | 198,844            | 4397,688            | 795,375         | _                        | _       | _                   | _                         | _                                   |                  | _             | _   |
| PSUs (2017-19)                                   | 2/22/2018              | 3—                 | _                   | _               | 2,157                    | 5,752   | 11,504              |                           | _                                   |                  |               | 576,696                                     |
| Options<br>RSUs<br>J. N.                         | 2/22/2018<br>2/22/2018 |                    |                     | _               | _                        | _       | _                   | <br>2,876                 | 11,743<br>—                         | 86.93            | 86.04         | 250,008<br>250,010                          |
| Braun<br>AIP                                     | 2/7/2018               | 126,00             | 0252,000            | 504,000         | _                        |         | _                   | _                         | _                                   |                  |               | _   |
| PSUs (2017-19)                                   | 2/22/2018              |                    | —                   | <del>_</del>    | 1,133                    | 3,020   | 6,040               | _                         | _                                   |                  |               | 302,785                                     |
| Options<br>RSUs<br>T. P.                         | 2/22/2018<br>2/22/2018 |                    | _                   | _               | _                        | _       | _                   |                           | 6,165<br>—                          | 86.93<br>—       | 86.04<br>—    | 131,253<br>131,265                          |
| Eckersley<br>AIP                                 | 2/7/2018               | 162,22             | 5324,450            | 648,900         | _                        |         | _                   | _                         | _                                   |                  |               | _   |
| PSUs   | 2/22/2018              |                    | <del></del>         | <del></del>     | 1,295                    | 3,452   | 6,904               | _                         | _                                   | _                |               | 346,098                                     |
| (2017-19)<br>Options<br>RSUs<br>L. V.<br>Moretti | 2/22/2018<br>2/22/2018 | 8—                 | _                   |                 | <u>-</u>                 | _       | <u>-</u>            | <br>1,726                 | 7,046<br>—                          | 86.93            | 86.04<br>—    | 150,009<br>150,041                          |
| AIP  | 2/7/2018<br>2/22/2018  |                    | 3265,146            | 530,291         | —<br>863                 | <u></u> | <del></del>         | _                         | _                                   | _                | _             | <u>-</u><br>230,698                         |

| PSUs      |            |   |   |   |       |       |       |       |       |         |
|-----------|------------|---|---|---|-------|-------|-------|-------|-------|---------|
| (2017-19) | )          |   |   |   |       |       |       |       |       |         |
| Options   | 2/22/2018— | _ | _ | _ | <br>_ | _     | 4,698 | 86.93 | 86.04 | 100,020 |
| RSUs      | 2/22/2018— | _ | _ |   | <br>_ | 1,151 | _     | _     | _     | 100,057 |

The target award levels for the AIP program were established by the Compensation Committee in February 2018. Refer to Compensation Discussion and Analysis under the heading "Annual Incentive Program" for a description of the Compensation Committee's process for establishing AIP program award levels. The amounts reflected in the "Estimated Future Payouts Under Non-Equity Incentive Plan Awards" columns represent the threshold, target and (a) maximum amounts for awards under the AIP program. The amounts shown in the threshold, target and maximum columns reflect the range of potential payouts when the target award levels were established in February 2018 for the 2018 performance period. The AIP pays \$0 for performance below threshold. The actual amounts paid pursuant to those awards are reflected in the "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table.

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The amounts reflected in the "Estimated Future Payouts Under Equity Incentive Plan Awards" columns represent the threshold, target and maximum amounts for PSU awards for the 2018-2020 performance period. PSUs are granted

- (b) under the 2013 Stock Plan. The PSUs pay \$0 for performance below threshold. For a description of the Compensation Committee's process for establishing PSU target award levels and the terms of PSU awards, please refer to Compensation Discussion and Analysis under the heading "Long-Term Incentive Program" and the "Post-Employment Benefits" section below.
  - The amounts in these columns reflect the stock option and RSU awards granted in February 2018 under the 2013
- (c) Stock Plan. For a description of the Compensation Committee's process for determining stock option and RSU awards and the terms of such awards, see Compensation Discussion and Analysis under the heading "Long-Term Incentive Program" and the "Post-Employment Benefits" section below.
- The 2013 Stock Plan requires stock options to be granted at an exercise price equal to the fair market value of our (d) ordinary shares on the date of grant. The fair market value is defined as the average of the high and low price of our ordinary shares listed on the NYSE on the grant date.
- The grant date fair value of the equity awards granted in 2018 was calculated in accordance with ASC 718. We caution that the actual amount ultimately realized by each NEO from the stock option awards will likely vary based on a number of factors, including stock price fluctuations, differences from the valuation assumptions used and
- timing of exercise or applicable vesting. For a description of the assumptions made in valuing the equity awards see Note 14, "Share-Based Compensation" to our consolidated financial statements contained in its 2018 Form 10-K. For PSUs, the grant date fair value has been determined based on achievement of target level performance.

OUTSTANDING EQUITY AWARDS AT DECEMBER 31, 2018

The following table shows, for each of the NEOs, all equity awards that were outstanding as of December 31, 2018.

Option Awards

Stock Awards

|                 |            | Option                                   | Awarus           |            |                                     | Stock F  | Awarus   |  |   |
|-----------------|------------|--|------------------|------------|-------------------------------------|--|--|--|---|
| Name            | Grant Date | Securiti<br>Underly<br>Unexer<br>Options | Cised<br>Options | Price (\$) | Option<br>Expiration<br>Date<br>(b) | Number or Units of Stock that have Not Vested (#)(c) | r of Shares  Market Value of Shares or Units of Stock that have Not Vested (\$)(d) | Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights that have Not Vested (#)(e) | Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights that have Not Vested (\$)(d) |
| D. Petratis     | 2/22/2018  |  | 42,861           | 86 9300    | 2/22/2028                           | 10 497   | 836,716  | 20,994   | 1,673,432   |
| D. Tettutis     | 2/13/2017  | 15,322                                   | •                |            | 2/13/2027                           | 7,773  | 619,586  | 23,318   | 1,858,678   |
|                 | 2/16/2016  | 31,526                                   | •                |            | 2/16/2026                           | 4,322  | 344,507  | 25,930   | 2,066,880   |
|                 | 2/20/2015  | 41,947                                   |                  |            | 2/20/2025                           |  | _  |  |   |
|                 | 3/11/2014  | 38,344                                   |                  |            | 3/11/2024                           |  | _  |  | _   |
|                 | 12/13/2013 | 43,243                                   |                  |            | 12/13/2023                          | _  | _  | _  | _   |
| P. Shannon      | 2/22/2018  | _  | 11,743           | 86.9300    | 2/22/2028                           | 2,876  | 229,246  | 5,752  | 458,492   |
|                 | 2/13/2017  | 3,888                                    | 7,776            | 71.8350    | 2/13/2027                           | 1,973  | 157,268  | 5,917  | 471,644   |
|                 | 2/16/2016  | 7,882                                    | 3,941            | 57.8500    | 2/16/2026                           | 1,081  | 86,167   | 6,483  | 516,760   |
|                 | 2/20/2015  | 10,487                                   | _                | 57.8500    | 2/20/2025                           |  | _  |  |   |
|                 | 3/11/2014  | 9,586                                    | _                | 54.1250    | 3/11/2024                           |  | _  |  |   |
|                 | 12/13/2013 | 20,421                                   | _                | 43.3600    | 12/13/2023                          |  | _  |  |   |
|                 | 2/22/2013  | 11,832                                   | _                | 32.3319    | 2/21/2023                           | _  |  | _  | _   |
|                 | 2/24/2012  | 919                                      | _                | 25.0472    | 2/23/2022                           | _  |  | _  | _   |
|                 | 2/24/2012  | 8,970                                    | _                | 25.0173    | 2/23/2022                           |  |  |  | _   |
| J. N. Braun     | 2/22/2018  |  | 6,165            | 86.9300    | 2/22/2028                           | 1,510  | 120,362  | 3,020  | 240,724   |
|                 | 2/13/2017  | 2,058                                    | 4,117            | 71.8350    | 2/13/2027                           | 1,045  | 83,297   | 3,133  | 249,731   |
|                 | 2/16/2016  |  | 2,102            | 57.8500    | 2/16/2026                           | 577  | 45,993   | 3,458  | 275,637   |
| T. P. Eckersley | 2/22/2018  |  | 7,046            | 86.9300    | 2/22/2028                           | 1,726  | 137,579  | 3,452  | 275,159   |
|                 | 2/13/2017  | 2,515                                    | 5,032            | 71.8350    | 2/13/2027                           | 1,277  | 101,790  | 3,829  | 305,210   |
|                 | 2/16/2016  |  |                  |            |                                     | 8,644  | 689,013  |  |   |
|                 | 2/16/2016  | 5,254                                    | 2,628            | 57.8500    | 2/16/2026                           | 721  | 57,471   | 4,322  | 344,507   |
|                 | 2/20/2015  |  | _                |            | 2/20/2025                           | _  | _  | _  | _   |
|                 | 3/11/2014  | *  | _                |            | 3/11/2024                           | _  | _  | _  | _   |
|                 | 12/13/2013 | 19,643                                   |                  |            | 12/13/2023                          | _  | _  | _  |   |
|                 | 2/22/2013  | 12,364                                   | _                | 32.3319    | 2/21/2023                           |  |  |  |   |

| L. V. Moretti | 2/22/2018 |       | 4,698 | 86.9300 | 2/22/2028 | 1,151 | 91,746 | 2,301 | 183,413 |
|---------------|-----------|-------|-------|---------|-----------|-------|--------|-------|---------|
|               | 2/13/2017 | 1,372 | 2,745 | 71.8350 | 2/13/2027 | 697   | 55,558 | 2,089 | 166,514 |
|               | 2/16/2016 | 3,152 | 1,577 | 57.8500 | 2/16/2026 | 433   | 34,514 | 2,593 | 206,688 |
|               | 2/20/2015 | 4,195 | _     | 57.8500 | 2/20/2025 |       | _      |       |         |
|               | 4/8/2014  | 3,520 |       | 51.2950 | 4/8/2024  | _     |        |       |         |

These columns represent stock option awards. These awards become exercisable in three equal installments beginning on the first anniversary after the date of grant, subject to continued employment or retirement.

(c) in three equal installments beginning on the first anniversary after the date of grant, subject to continued employment or retirement. Mr. Eckersley's grant of 17,287 RSUs on February 16, 2016 vested 50% on December 31, 2018 and vests 50% on December 31, 2020.

Stock option awards granted prior to December 1, 2013 expire on the tenth anniversary (less one day) of the grant date. Stock option awards granted following December 1, 2013 expire on the tenth anniversary of the grant date. This column represents unvested RSUs. Except as described in the following sentence, RSUs become exercisable in three equal installments beginning on the first anniversary after the date of grant, subject to continued

(d) The market value was computed based on \$79.71, the closing market price of our ordinary shares on the NYSE at December 31, 2018.

This column represents unvested and unearned PSUs. PSUs generally vest upon the completion of a three-year performance period. The receipt of the shares subject to the award is subject to achievement of the performance goals as certified by the Compensation Committee, and continued employment. The outstanding PSUs are reflected at the target level because we currently believe that is the probable outcome of the performance conditions.

2018

**OPTION** 

**EXERCISES** 

**AND** 

**STOCK** 

**VESTED** 

The following table provides information regarding the amounts received by each NEO upon exercise of stock options or the vesting of RSUs and PSUs during the fiscal year ended December 31, 2018.

|                 |        | n Awards | Stock Awards                    |   |  |  |
|-----------------|--------|----------|---------------------------------|---|--|--|
| Name            | Shares | rea on   | Number of SI<br>Acquired on (#) | Value<br>hares<br>Realized on<br>Vesting<br>Vesting<br>(\$) |  |  |
| D. D. Petratis  |        | _        | 58,686                          | 4,714,564   |  |  |
| P. S. Shannon   | 8,200  | 487,759  | 14,688                          | 1,179,961   |  |  |
| J. N. Braun     | 3,501  | 102,417  | 6,147                           | 494,077   |  |  |
| T. P. Eckersley |        |          | 18,416                          | 1,471,295   |  |  |
| L. V. Moretti   |        |          | 11,932                          | 997,262   |  |  |

2018

PENSION

**BENEFITS** 

The NEOs, participate in one or more of the following defined benefit plans:

- •the Pension Plan;
- •the Supplemental Pension Plan; and
- •the EOSP or the KMP.

The Pension Plan is a funded, tax qualified, non-contributory defined benefit plan that covers our U.S. employees hired prior to July 1, 2012. The Pension Plan provides for normal retirement at age 65. A participant becomes vested in the benefit: (i) after five years of service, or (ii) while employed, the participant (a) attains age 65, (b) dies or (c) becomes disabled. The formula to determine the lump sum benefit under the Pension Plan is 5% of final average pay (the five highest consecutive years out of the last ten years of eligible compensation) for each year of credited service. A choice for distribution between various annuity options and a lump sum option is available. The Pension Plan was closed to new participants after June 30, 2012, and no further benefits will accrue to any Pension Plan participant for service performed after December 31, 2022. Certain participants made an election in 2012 to forego accruing further benefits for service performed after December 31, 2012, and, in lieu, receive a non-elective employer contribution equal to 2% of eligible compensation in the ESP. No NEOs employed on June 30, 2012 made this election. NEOs hired after June 30, 2012 and eligible to participate in the ESP received the non-elective employer contribution. The Supplemental Pension Plan is an unfunded, nonqualified, non-contributory defined benefit restoration plan. Since the IRS limits the annual compensation recognized when calculating benefits under the qualified Pension Plan, the Supplemental Pension Plan restores what is lost in the Pension Plan due to these limits. The Supplemental Pension Plan covers all our employees who participate in the Pension Plan and who are impacted by the IRS Code compensation limits. A participant must meet the vesting requirements of the qualified Pension Plan to vest for

benefits under the Supplemental Pension Plan. Benefits under the Supplemental Pension Plan are available only as a lump sum distribution after termination and paid in accordance with Section 409A of the Code. As a result of the 2012 changes to the Pension Plan, the Supplemental Pension Plan was closed to employees hired on or after July 1, 2012, and no further benefits will accrue to any Supplemental Pension Plan participant for service performed after December 31, 2022 or after December 31, 2012 to the extent the participant made an election.

The NEOs, other than Mr. Braun and Ms. Moretti, participate in either the EOSP or the KMP. The EOSP, which is closed to new participants, is an unfunded, nonqualified, non-contributory defined benefit plan, designed to replace a percentage of an officer's final average pay based on the officer's age and years of service at the time of retirement. Final average pay is defined as the sum of the officer's current annual salary plus the average of the officer's three highest annual incentive awards during the most recent six years. No other elements of compensation (other than salary and annual incentive awards) are included in final average pay. The EOSP provides a benefit pursuant to a formula in which 1.9% of an officer's final average pay is multiplied by the officer's years of service (up to a

maximum of 35 years) and then reduced by the value of other retirement benefits the officer will receive that are provided by us under certain qualified and nonqualified retirement plans as well as Social Security. Vesting occurs, while the officer is employed, at the earlier of the attainment of age 55 and the completion of 5 years of service or age 62. Unreduced benefits under the EOSP are available at age 62 and benefits are only available as a lump sum after termination and paid in accordance with Section 409A of the Code.

The KMP, which is closed to new participants, is an unfunded, nonqualified, non-contributory defined benefit plan designed to replace a percentage of a key employee's final average pay based on the key employee's age and years of service at the time of retirement. Final average pay is defined as the sum of the key employee's current annual salary plus the average of the employee's three highest annual incentive awards during the most recent six years. No other elements of compensation (other than salary and AIP awards) are included in final average pay. The KMP provides a benefit pursuant to a formula in which 1.7% of a key employee's final average pay is multiplied by years of service (up to a maximum of 30 years) and then reduced by the value of other retirement benefits the key employee will receive that are provided by us under certain qualified and nonqualified retirement plans as well as Social Security. Vesting occurs at the earlier of the attainment of age 55 and the completion of 5 years of service or age 65. Benefits are only available as a lump sum after termination and paid in accordance with Section 409A of the Code. Messrs. Petratis and Shannon are vested in the EOSP and Mr. Eckersley is vested in the KMP.

The table below represents the estimated present value of defined benefits for the plans in which each NEO participates.

|                   |                           | Number   | Present     | Payments    |
|-------------------|---------------------------|----------|-------------|-------------|
|                   | Diam                      | of Years | Value of    | During      |
| Name              | Plan<br>Name              | Credited | Accumulated | Last Fiscal |
|                   | Name                      | Service  | Benefit     | Year        |
|                   |                           | (#)(a)   | (\$)(b)     | (\$)        |
| D. D. Petratis    | EOSP                      | 5.42     | 4,298,584   | _           |
| P. S. Shannon     | Qualified Pension Plan    | 16.67    | 223,751     | _           |
|                   | Supplemental Pension Plan | 16.67    | 777,046     | _           |
|                   | EOSP                      | 17.00    | 3,830,171   |             |
| J. N. Braun (c)   | _                         | _        |             |             |
| T. P. Eckersley   | Qualified Pension Plan    | 11.17    | 148,136     | _           |
|                   | Supplemental Pension Plan | 11.17    | 343,712     | _           |
|                   | KMP                       | 11.17    | 1,405,149   | _           |
| L. V. Moretti (c) | _                         |          | _           | _           |

Under the EOSP or the KMP, for officers covered prior to May 19, 2009 by Ingersoll Rand, a full year of service is credited for any year in which they work at least one day. In the Pension Plan, the Supplemental Pension Plan, the

The amounts in this column reflect the estimated present value of each NEO's accumulated benefit under the plans indicated. The calculations reflect the value of the benefits assuming that each NEO was fully vested under each

- (b) plan. The benefits were computed as of December 31, 2018, consistent with the assumptions described in Note 11, "Pensions and Post-retirement Benefits Other than Pensions," to our consolidated financial statements contained in the 2018 Form 10-K.
- (c)Mr. Braun and Ms. Moretti do not participate in any Company defined benefit plan.

<sup>(</sup>a) EOSP and the KMP for officers first covered on or after May 19, 2009 by Ingersoll Rand, the number of years of credited service is based on elapsed time (i.e., credit is given for each month in which a participant works at least one day).

2018 NONQUALIFIED DEFERRED COMPENSATION

The following is a description of our nonqualified deferred compensation plans.

The EDCP, which is an unfunded, nonqualified plan that permitted certain employees, including the NEOs, to defer receipt of up to 50% of their annual salary and up to 100% of their AIP awards and PSU awards received upon commencement of employment. Elections to defer were made prior to the beginning of the performance period. These assets are considered general assets of the Company and are available to our creditors in the event of the Company's insolvency.

Participants are offered a range of investment options that best suit the participants goals, time horizon and risk tolerance. PSU accruals may only be deferred into the Allegion Stock Fund. Participants are 100% vested in all amounts deferred and bear the risk of any earnings and losses on such deferred amounts.

Generally, deferred amounts may be distributed following termination of employment or at the time of a scheduled in-service distribution date chosen by the participant. If a participant has completed five or more years of service at the time of termination, or is terminated due to long-term disability, death or retirement, the distribution is paid in accordance with the participant's election. If a participant terminates without meeting these requirements, the account balance for all plan years will be paid in a lump sum in the year following the year of termination. A participant can elect to receive distributions at termination over a period of five, 10, or 15 annual installments, or in a single lump sum. A participant can elect to receive scheduled in-service distributions in future years that are at least two years after the end of the plan year for which they are deferring. In-service distributions can be received in two to five annual installments, or if no election is made, in a lump sum. For those participants who have investments in Company ordinary shares, the distribution of these assets will be in the form of ordinary shares, not cash.

As of January 1, 2019, the EDCP was frozen to new participants and deferrals. Existing balances remain in place and will be subject to the elections on file. Participants have the ability to make distribution changes or investment elections for current deferred assets.

Please refer to Compensation Discussion and Analysis for a description of the Supplemental ESP. The following table provides information regarding contributions, distributions, earnings and balances for each NEO under our nonqualified deferred compensation plans:

| Name              | Executive Contributions in Last Fiscal Year (\$)(a) | Registrant<br>Contributions<br>in Last Fiscal<br>Year<br>(\$)(b) | _        | Aggregate Withdrawals/ Distributions (\$) |           |
|-------------------|---|--|----------|---|-----------|
| D. D. Petratis    |   |  |          |   |           |
| EDCP              | _   |  | (42,895) |   | 980,373   |
| Supplemental ESP  | _   | 51,532   | (34,706) |   | 788,989   |
| P. S. Shannon     |   |  |          |   |           |
| EDCP              | _   |  | (29,703) |   | 2,519,818 |
| Supplemental ESP  | _   | 3,360  | (40,841) | _   | 769,071   |
| J. N. Braun       |   |  |          |   |           |
| Supplemental ESP  | _   | 13,080   | (6,146)  |   | 115,332   |
| T. P. Eckersley   |   |  |          |   |           |
| EDCP              | _   | _  | ` ' '    | (137,240 )                                | 1,449,294 |
| Supplemental ESP  | _   | 3,538  | (4,621)  | _   | 512,156   |
| L. V. Moretti (d) | _   | _  | _        | _   | _         |
|                   |   |  |          |   |           |

Aggragata

The annual deferrals (salary and AIP awards) are all reflected in the Salary column, the Non-Equity Incentive Plan column and the Stock Awards column, respectively, of the Summary Compensation Table.

- (b) The amounts in this column are included in the All Other Compensation column of the Summary Compensation Table.
- This column represents gains and losses on investments, as well as dividends on ordinary shares or ordinary share equivalents. The earnings or losses reported in this column are not included in the Summary Compensation Table.
- (d) Ms Moretti does not participate in any Company non-qualified deferred compensation plan.
- This column includes the amounts reflected in the table below which are also reported in the Summary Compensation Table.

## Contributions Since December 2013

| Name            | EDCP      | Supplemental |
|-----------------|-----------|--------------|
| ranic           | LDCI      | ESP          |
| D. D. Petratis  | 922,558   | 678,104      |
| P. S. Shannon   |           | 206,470      |
| J. N. Braun     |           | 81,782       |
| T. P. Eckersley | 1,122,594 | 193,409      |
| L. V. Moretti   | _         | _            |

#### POST-EMPLOYMENT

#### **BENEFITS**

The following discussion describes the compensation to which each NEO would be entitled in the event of termination of such executive's employment, including termination following a change in control.

Employment Arrangements and Severance. We do not provide employment agreements to our NEOs that provide for a minimum term of employment. All of the NEOs are entitled to benefits upon termination of their employment following a change in control. Messrs. Petratis and Shannon are also entitled to severance in the event of an involuntary termination without cause pursuant to their employment agreements. Messrs. Petratis and Shannon are eligible to receive 24 months and 12 months, respectively, of base annual salary plus a prorated target annual incentive award for the year of termination paid at the conclusion of the full performance year in accordance with the terms of the plan.

Except as noted below, our equity award agreements provide that upon termination for:

death or disability, RSUs and stock options shall immediately vest and the stock options remain exercisable for a period of three years or the original expiration date, whichever is earlier;

retirement, RSUs (other than Mr. Eckersley's special grant in 2016) and stock options shall continue to vest in accordance with their original vesting schedule and the stock options remain exercisable for a period of five years; group termination, RSUs and stock options immediately vest in the portion of the awards that would have vested within twelve months of termination and all vested stock options remain exercisable for a period of three years following termination or the original expiration date, whichever is earlier;

retirement, group termination or job elimination, PSUs vest pro-rata based on the time worked during the performance period and the achievement of performance goals through the end of the performance period; and

death or disability, PSUs vest pro-rata based on target level performance during the performance period.

Change in Control. Our CIC Plan covers certain officers, including the NEOs. The CIC Plan provides for certain payments if the employment is terminated by the Company without "cause" (as defined in the CIC Plan) or by the NEO for "good reason" (as defined in the CIC Plan), in each case, within two years following a change in control of the Company. The CIC Plan does not provide for a payment to cover the impact to the executive of certain incremental taxes incurred in connection with the payments made following a change in control. The amount paid under the CIC Plan will be reduced to avoid the payment of any excise taxes.

If a NEO's employment is terminated "without cause" or by the NEO for "good reason" following a change in control, the NEO is entitled to the following:

any accrued but unpaid base salary;

an amount equal to the NEO's target annual bonus for the year in which the termination occurred, pro-rated for the months of service and based on the Company's actual performance for the year; and

a lump sum severance payment equal to the three times (CEO) or two times (other NEOs) the sum of:

the NEO's annual salary in effect on the termination date, or, if higher, the annual salary in effect immediately prior to the event that constitutes "good reason"; and

the NEO's target annual incentive award for the year of termination.

In addition to the foregoing, the NEOs would be eligible to receive welfare employee health benefits for the severance period (three years for the CEO) and (two years for the other NEOs). Specifically, the Company will pay the COBRA premium for the first eighteen months and any remaining coverage would be on a reimbursement basis for coverage elected outside of the Company. The Company would also provide each NEO with up to \$25,000 of outplacement services.

Under the 2013 Stock Plan, outstanding unvested stock options and RSUs will not immediately vest and become exercisable or payable, as applicable, following a change in control if an alternate award is provided by the acquiring company. Such awards will immediately vest and become exercisable or payable, as applicable, if an alternate awards is not provided. PSUs will be deemed to have earned a pro-rata award based on the target award opportunity and total number of months worked in the applicable performance period.

A "change in control" is defined as the occurrence of any of the following events: (i) any person unrelated to the Company becomes the beneficial owner of 30% or more of the combined voting power of the Company's voting stock;

(ii) the directors serving at the time the change-in-control plan was adopted (or the directors subsequently elected by the shareholders of the Company whose election or nomination was duly approved by at least two-thirds of the then serving directors) fail to constitute a majority of the Board of Directors; (iii) consummation of any transaction or series of transactions under which the Company is merged or consolidated with any other company which is not an affiliate; (iv) any sale or transfer of all or substantially all of the Company's assets, other than a sale or transfer with a corporation where the Company owns at least 80% of the combined voting power of such corporation or its parent after such transfer; or (v) any other event that the continuing directors determine to be a change in control; provided however, with respect to (i), (iii) and (v) above, there shall be no change in control if shareholders of the Company own more than 50% of the combined voting power of the voting securities of the Company or the surviving entity or any parent immediately following such transaction in substantially the same proportion to each other as prior to such transaction.

Enhanced Retirement Benefits. An officer vests in EOSP or KMP upon the earlier of: (i) the attainment of age 55 and the completion of 5 years of service; (ii) attainment of age 62 for the EOSP and age 65 for the KMP; (iii) death; or (iv) change in control. For Mr. Shannon, a termination within two years following a change in control also triggers the payment of an enhanced benefit whereby two years are added to both his age and service with the Company for purposes of the EOSP benefit. There are no enhancements provided to Mr. Petratis under the EOSP or to Mr. Eckersley under the KMP. Benefits under the EOSP and KMP are forfeited in the event of termination for cause. In order to be eligible for an EOSP or KMP benefit in the event of disability, a participant must remain disabled until age 65. An officer becomes vested in both the Pension Plan and the Supplemental Pension Plan upon the completion of 5 years of service. As of December 31, 2018, Messrs. Petratis and Shannon were vested in the EOSP and Mr. Eckersley was vested in the KMP.

#### POST-EMPLOYMENT

#### **BENEFITS TABLE**

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The following table describes the compensation to which each of the NEOs would be entitled in the event of termination of such executive's employment on December 31, 2018, including termination following a change in control. The potential payments were determined under the terms of our plans and arrangements in effect on December 31, 2018. The table does not include the pension benefits or nonqualified deferred compensation amounts that would be paid to an NEO, which are set forth in the Pension Benefits table and the Nonqualified Deferred Compensation table above, except to the extent that the NEO is entitled to an additional benefit as a result of the termination.

|   | Retirement (\$) | Involuntary without Cause (\$) | Change in Control (\$) | Disability (\$) | Death (\$) |
|---|-----------------|--------------------------------|------------------------|-----------------|------------|
| D. D. Petratis                          |                 |                                |                        |                 |            |
| Severance (a)                           |                 | 3,990,000                      | 5,985,000              |                 |            |
| 2018 Earned but Unpaid AIP Award(s) (b) | 1,805,225       | 1,805,225                      | 1,805,225              | 1,805,225       | 1,805,225  |
| PSU Award Payout (c)                    | 3,863,300       | 3,863,300                      | 3,863,300              | 3,863,300       | 3,863,300  |
| Value of Unvested Equity Awards (d)     | 2,386,709       | 2,386,709                      | 2,386,709              | 2,386,709       | 2,386,709  |
| Enhanced Retirement Benefits (e)        | _               | _                              |                        | _               |            |
| Outplacement (f)                        | _               | _                              | 25,000                 | _               |            |
| Health Benefits (g)                     |                 |                                | 58,125                 | _               |            |
| Total                                   | 8,055,234       | 12,045,234                     | 14,123,359             | 8,055,234       | 8,055,234  |
| P. S. Shannon                           |                 |                                |                        |                 |            |
| Severance (a)                           |                 | 927,938                        | 1,855,875              |                 |            |
| 2018 Earned but Unpaid AIP Award(s) (b) | 629,750         | 629,750                        | 629,750                | 629,750         | 629,750    |
| PSU Award Payout (c)                    | 983,881         | 983,881                        | 983,881                | 983,881         | 983,881    |
| Value of Unvested Equity Awards (d)     | 390,821         | 390,821                        | 390,821                | 390,821         | 390,821    |
| Enhanced Retirement Benefits (e)        | _               | _                              | 1,542,063              | _               |            |
| Outplacement (f)                        |                 | _                              | 25,000                 | _               |            |
| Health Benefits (g)                     |                 |                                | 40,213                 |                 |            |
| Total                                   | 2,004,452       | 2,932,390                      | 5,467,603              | 2,004,452       | 2,004,452  |

|   | Retirement (\$) | Involuntary without Cause (\$) | Change in Control (\$) | Disability (\$) | Death (\$) |
|---|-----------------|--------------------------------|------------------------|-----------------|------------|
| J. N. Braun                             |                 |                                |                        |                 |            |
| Severance (a)                           | _               | _                              | 1,344,000              | _               | _          |
| 2018 Earned but Unpaid AIP Award(s) (b) | 353,005         | 353,005                        | 353,005                | 353,005         | 353,005    |
| PSU Award Payout (c)                    | 522,293         | 522,293                        | 522,293                | 522,293         | 522,293    |
| Value of Unvested Equity Awards (d)     | 328,023         | 328,023                        | 328,023                | 328,023         | 328,023    |
| Enhanced Retirement Benefits (e)        |                 |                                |                        |                 |            |
| Outplacement (f)                        |                 |                                | 25,000                 |                 |            |
| Health Benefits (g)                     |                 |                                | 40,213                 |                 | _          |
| Total                                   | 1,203,321       | 1,203,321                      | 2,612,534              | 1,203,321       | 1,203,321  |
| T. P. Eckersley                         |                 |                                |                        |                 |            |
| Severance (a)                           |                 |                                | 1,575,900              |                 |            |
| 2018 Earned but Unpaid AIP Award(s) (b) | 409,651         | 409,651                        | 409,651                | 409,651         | 409,651    |
| PSU Award Payout (c)                    | 639,616         | 639,616                        | 639,616                | 639,616         | 639,616    |
| Value of Unvested Equity Awards (d)     | 393,915         | 393,915                        | 1,082,928              | 1,082,928       | 1,082,928  |
| Enhanced Retirement Benefits (e)        |                 |                                |                        |                 | _          |
| Outplacement (f)                        |                 |                                | 25,000                 |                 |            |
| Health Benefits (g)                     |                 |                                | 40,213                 |                 |            |
| Total                                   | 1,443,182       | 1,443,182                      | 3,773,308              | 2,132,195       | 2,132,195  |
| L. V. Moretti                           |                 |                                |                        |                 |            |
| Severance (a)                           |                 |                                | 1,340,044              |                 |            |
| 2018 Earned but Unpaid AIP Award(s) (b) |                 | 334,082                        | 334,082                | 334,082         | 334,082    |
| PSU Award Payout (c)                    |                 | 378,779                        | 378,779                | 378,779         | 378,779    |
| Value of Unvested Equity Awards (d)     |                 |                                | 146,162                | 146,162         | 146,162    |
| Enhanced Retirement Benefits (e)        |                 |                                |                        |                 |            |
| Outplacement (f)                        |                 |                                | 25,000                 |                 |            |
| Health Benefits (g)                     |                 |                                | 14,434                 |                 |            |
| Total                                   | (h)             | 712,861                        | 2,238,501              | 859,023         | 859,023    |

<sup>(</sup>a) Refer to the description of how severance is calculated in the section above entitled Post-Employment Benefits.

- (c) "Death" and "Disability," these amounts represent a pro-rata portion of the outstanding PSUs. Amounts are based on the closing stock price on December 31, 2018 (\$79.71).
  - The amounts shown represent (i) the value of eligible unvested RSUs, which is calculated based on the number of unvested RSUs multiplied by the closing stock price on December 31, 2018 (\$79.71) and (ii) the intrinsic value of the unvested stock options, which is calculated based on the difference between the closing stock price on December 31, 2018 (\$79.71), and the relevant exercise price. For purposes of a "Change in Control," we assume that
- (d) an alternate award is not provided and the vesting of the unvested awards accelerate. For retirement eligible employees, the eligible equity awards do not accelerate but continue to vest on the same basis as active employees. Because Messrs. Petratis, Shannon, Eckersley and Braun are retirement eligible, their equity awards, other than Mr. Eckersley's special RSU award granted in 2016, would continue to vest after termination of employment for any reason other than cause.
- (e) In the event of a change in control of the Company and a termination of the NEOs, the present value of the pension benefits under the EOSP, KMP and Supplemental Pension Plans would be paid out as lump sums. The amounts shown under change of control represent the estimated benefit provided in excess of the EOSP amount shown in

<sup>(</sup>b) Amounts represent the actual award earned for the 2018 performance period.

For "Involuntary Without Cause," this assumes group termination or job elimination. For the "Change in Control,"

the Pension Benefits Table. While there is no additional benefit to the NEOs as a result of involuntary resignation without cause or in the event of a death or disability, there are differences (based on the methodology mandated by the SEC) between the numbers that are shown in the Pension Benefits Table and those that would actually be payable to the NEO under these termination scenarios.

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- (f) For the "Change in Control" column, the amount represents the maximum expenses we would reimburse the NEO for professional outplacement services.
- (g) Represents our cost of continued active coverage for thirty-six months for the CEO and twenty-four months for the other NEOs.
- (h) Ms. Moretti is not yet retirement eligible as of December 31, 2018.

#### **CEO Pay**

Ratio

Disclosure

Under the Dodd-Frank Wall Street Reform and Consumer Protection Act, we are required to disclose the median of the annual total compensation of our employees, and the total compensation of our CEO, Mr. Petratis, and the ratio of these two amounts (such ratio, the "CEO Pay Ratio").

As of our determination date, October 1, 2018, we employed 10,942 people (4,116 U.S. employees and 6,826 non-U.S. employees). Our employee population had increased ~12% over the same time in the prior year mainly due to M&A activity during 2018. Hence, for purposes of calculating the CEO Pay Ratio, we evaluated the appropriateness of continuing to use the median employee selected in 2017. For purposes of defining our employee population, we excluded 307 employees in Columbia, 177 in India, 17 in Qatar and 43 in Spain, as permitted by the de minimis exclusion. We continued to use base salary as our consistently applied compensation measure. We calculated the median pay and used a pay range of +/- 1% to identify the median employee population. The median employee identified in 2017 continues to be employed with Allegion, remained within this population, and the employee's circumstances have not changed. Therefore continuing to use the median employee from 2017 is appropriate. This employee is located in North America and works in operations.

In 2018, the CEO's annual total compensation was \$7,586,780 as reflected in the Summary Compensation Table included in this Proxy Statement. Our median employee's annual total compensation for 2018 was \$45,460. As a result, the CEO Pay Ratio for 2018 was 167:1.

Given the different methodologies that various public companies will use to determine their pay ratio, the CEO Pay Ratio reported above should not be used as a basis for comparison between companies.

#### INFORMATION CONCERNING VOTING AND SOLICITATION

Why Did I Receive This Proxy Statement?

We sent you this Proxy Statement or a Notice of Internet Availability of Proxy Materials ("Notice") because our Board of Directors is soliciting your proxy to vote at the Annual General Meeting. This Proxy Statement summarizes the information you need to know to vote on an informed basis.

Why Are There Two Sets Of Financial Statements Covering The Same Fiscal Period?

U.S. securities laws require us to send you our 2018 Form 10-K, which includes our financial statements prepared in accordance with U.S. GAAP. These financial statements are included in the mailing of this Proxy Statement. Irish law also requires us to provide you with our Irish Statutory Accounts for our 2018 fiscal year, including the reports of our Directors and auditors thereon, which accounts have been prepared in accordance with Irish law. The Irish Statutory Accounts will be available on or around April 30, 2019 on our website at www.allegion.com/irishstatutoryaccounts and will be laid before the Annual General Meeting.

How Do I Attend the Annual General Meeting?

All shareholders are invited to attend the Annual General Meeting. In order to be admitted, you must present a form of personal identification and evidence of share ownership.

If you are a shareholder of record, evidence of share ownership will be either (1) an admission ticket, which is attached to the proxy card and must be separated from the proxy card and kept for presentation at the meeting if you vote your proxy by mail, or (2) a Notice.

If you own your shares through a bank, broker or other holder of record ("street name holders"), evidence of share ownership will be either (1) your most recent bank or brokerage account statement, or (2) a Notice. If you would rather have an admission ticket, you can obtain one in advance by mailing a written request, along with proof of your ownership of our ordinary shares, to:

Secretary

Allegion plc

Block D

Iveagh Court

Harcourt Road

Dublin 2, Ireland

No cameras, recording equipment, electronic devices, large bags, briefcases or packages will be permitted at the Annual General Meeting.

Who May Vote?

You are entitled to vote if you beneficially owned our ordinary shares at the close of business on April 8, 2019, the Record Date. At that time, there were 94,037,441 of our ordinary shares outstanding and entitled to vote. Each ordinary share that you own entitles you to one vote on all matters to be voted on a poll at the Annual General Meeting.

How Do I Vote?

Shareholders of record can cast their votes by proxy by:

using the Internet and voting at www.proxyvote.com;

ealling 1-800-690-6903 and following the telephone prompts to vote by proxy; or

completing, signing and returning a proxy card by mail. If you received a Notice and did not receive a proxy card, you may request one at sendmaterial@proxyvote.com.

The Notice is not a proxy card and it cannot be used to vote your shares.

If you vote by proxy by telephone, your use of that telephone system, and in particular the entry of your personal identification number or other unique identifier, will be deemed to constitute your appointment, in writing and under hand, for all purposes of the Companies Act of 2014 of Messrs. Petratis, Shannon and Braun as your proxies to vote your shares in accordance with your telephone instructions.

Shareholders of record may also vote their shares directly by attending the Annual General Meeting and casting their vote in person or appointing a proxy (who does not have to be a shareholder) to attend the Annual General Meeting and casting votes on their behalf in accordance with their instructions.

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Street name holders must vote their shares in the manner prescribed by their bank, brokerage firm or nominee. Street name holders who wish to vote in person at the Annual General Meeting must obtain a legal proxy from their bank, brokerage firm or nominee. Street name holders will need to bring the legal proxy with them to the Annual General Meeting and hand it in with a signed ballot that is available upon request at the meeting. Street name holders will not be able to vote their shares at the Annual General Meeting without a legal proxy and a signed ballot.

Even if you plan to attend the Annual General Meeting, we recommend that you vote by proxy as described above so that your vote will be counted if you later decide not to attend the meeting.

In order to be timely processed, your vote must be received by 11:59 p.m. U.S. Eastern Time on June 4, 2019 (or, if you are a street name holder, such earlier time as your bank, brokerage firm or nominee may require). May I Revoke My Proxy?

You may revoke your proxy at any time before it is voted at the Annual General Meeting in any of the following ways:

by notifying the Company's Secretary in writing: c/o Allegion plc, Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland;

by submitting another properly signed proxy card with a later date or another Internet or telephone proxy at a later date but prior to the close of voting described above; or

by voting in person at the Annual General Meeting.

Merely attending the Annual General Meeting does not revoke your proxy. To revoke a proxy, you must take one of the actions described above.

How Will My Proxy Get Voted?

If your proxy is properly submitted, your proxy holder (one of the individuals named on the proxy card) will vote your shares as you have directed. If you are a street name holder, the rules of the NYSE permit your bank, brokerage firm or nominee to vote your shares on Items 3, 4 and 5 (routine matter) if it does not receive instructions from you. However, your bank, brokerage firm or nominee may not vote your shares on Items 1 or 2 (non-routine matters) if it does not receive instructions from you ("broker non-votes"). Broker non-votes will not be counted as votes for or against the non-routine matters, but rather will be regarded as votes withheld and will not be counted in the calculation of votes for or against the resolution.

If you are a shareholder of record and you do not specify on the proxy card you send to the Company (or when giving your proxy over the Internet or telephone) how you want to vote your shares, then the Company-designated proxy holders will vote your shares in the manner recommended by our Board of Directors on all matters presented in this Proxy Statement and as the proxy holders may determine in their discretion regarding any other matters properly presented for a vote at the meeting. In addition, the Company-designated proxy holders may vote proxies in their discretion if a proposal not referred to in this Proxy Statement properly comes before the Annual General Meeting but is not timely submitted to the Company.

What Constitutes A Quorum?

The presence (in person or by proxy) of shareholders entitled to exercise a majority of the voting power of the Company on the Record Date is necessary to constitute a quorum for the conduct of business. Abstentions and broker non-votes are treated as "shares present" for the purposes of determining whether a quorum exists.

What Vote Is Required To Approve Each Proposal?

A majority of the votes cast at the Annual General Meeting is required to approve Items 1, 2, 3 and 4. A majority of the votes cast means that the number of votes cast "for" an Item must exceed the number of votes cast "against" that Item. Item 5 is considered a special resolution under Irish law and requires 75% of the votes cast for approval.

Although abstentions and broker non-votes are counted as "shares present" at the Annual General Meeting for the purpose of determining whether a quorum exists, they are not counted as votes cast either "for" or "against" the resolution and, accordingly, will not affect the outcome of the vote.

Who Pays The Expenses Of This Proxy Statement?

We have hired D.F. King & Co., Inc. to assist in the distribution of proxy materials and the solicitation of proxies for a fee estimated at \$13,000, plus out-of-pocket expenses. Proxies will be solicited on behalf of our Board of Directors by mail, in person, by telephone and through the Internet. We will bear the cost of soliciting proxies. We will also reimburse brokers and other custodians, nominees and fiduciaries for their reasonable out-of-pocket expenses for forwarding proxy materials to the persons for whom they hold shares.

How Will Voting On Any Other Matter Be Conducted?

Although we do not know of any matters to be presented or acted upon at the Annual General Meeting other than the items described in this Proxy Statement, if any other matter is proposed and properly presented at the Annual General Meeting, the proxy holders will vote on such matters in accordance with their best judgment.

## SECURITY OWNERSHIP OF CERTAIN

#### BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth as of the Record Date, the beneficial ownership of our ordinary shares by (i) each director and director nominee of the Company, (ii) each executive officer of the Company named in the Summary Compensation Table below, and (iii) all directors and executive officers of the Company as a group:

|   |                 |                 | Options     |
|---|-----------------|-----------------|-------------|
|   |                 |                 | Exercisable |
| Name  | Ordinary Shares | Notional Shares | or RSUs     |
| Name  | (a)             | (b)             | Vesting     |
|   |                 |                 | Within 60   |
|   |                 |                 | Days (c)    |
| C. Cico   | 3,815           |                 | 1,266       |
| K. S. Hachigian   | 4,748           |                 | 1,266       |
| N. Parent Haughey   |                 |                 | 1,266       |
| D. I. Schaffer  | 4,584           |                 | 1,266       |
| C. L. Szews   |                 |                 | 1,266       |
| M. E. Welch   | 4,639           |                 | 1,266       |
| D. D. Petratis  | 184,041         | 18,737          | 215,754     |
| P. S. Shannon   | 22,050          | 21,618          | 64,007      |
| J. N. Braun   | 8,129           |                 | 8,273       |
| T. P. Eckersley   | 7,251           | 8,279           | 60,651      |
| L. V. Moretti   | 16,421          |                 | 16,754      |
| All directors and executive officers as a group (17 persons)(d) | 295,483         | 48,634          | 432,224     |

<sup>(</sup>a) Represents ordinary shares held directly.

<sup>(</sup>b) Represents ordinary shares and ordinary share equivalents notionally held under the EDCP that are not distributable within 60 days of the Record Date.

<sup>(</sup>c) Represents ordinary shares as to which directors and executive officers had stock options exercisable or RSUs that vest within 60 days of the Record Date, under the 2013 Stock Plan.

The Company's ordinary shares beneficially owned by all current directors and executive officers individually and as a group (including shares issuable under exercisable options or vesting RSUs) aggregated less than 1% of the

total outstanding ordinary shares. Ordinary shares and ordinary share equivalents notionally held under the EDCP are not counted as outstanding shares in calculating these percentages because they are not beneficially owned; the directors and executive officers have no voting or investment power with respect to these shares or share equivalents.

The following table sets forth each shareholder which is known by us to be the beneficial owner of more than 5% of the outstanding ordinary shares of the Company based solely on the information filed by such shareholder on Schedule 13G under the Securities Exchange Act of 1934:

| Name and Address of Beneficial Owner | Amount and Nature of Beneficial Ownership | 1 0100111 |
|--------------------------------------|---|-----------|
| The Vanguard Group                   |   |           |
| 100 Vanguard Blvd                    | 10,176,011 (b)                            | 10.82%    |
| Malvern, Pennsylvania 19355          |   |           |
| T. Rowe Price Associates, Inc.       |   |           |
| 100 E. Pratt Street                  | 7,552,673 (c)                             | 8.03%     |
| Baltimore, Maryland 21202            |   |           |
| AllianceBernstein L.P.               |   |           |
| 1345 Avenue of the Americas          | 6,987,080 (d)                             | 7.43%     |
| New York, New York 10105             |   |           |
| BlackRock, Inc.                      |   |           |
| 55 East 52nd Street                  | 6,900,253 (e)                             | 7.34%     |
| New York, New York 10055             |   |           |

The ownership percentages set forth in this column are based on the Company's outstanding ordinary shares on the (a)Record Date and assumes that each of the beneficial owners continued to own the number of shares reflected in the table above on such date.

Information regarding The Vanguard Group and its stockholdings was obtained from a Schedule 13G filed with the (b) SEC on February 11, 2019. The filing indicated that, as of December 31, 2018, Vanguard had sole voting power as to 126,063 shares, shared voting power as to 24,575 shares, sole dispositive power as to 10,039,269 shares and shared dispositive power as to 136,742 shares.

Information regarding T. Rowe Price Associates, Inc. and its stockholdings was obtained from a Schedule 13G

- (c) filed with the SEC on February 14, 2019. The filing indicated that, as of December 31, 2018, T. Rowe Price had sole voting power as to 2,996,036 shares and sole dispositive power as to 7,552,673 shares.
- Information regarding AllianceBernstein L.P. and its stockholdings was obtained from a Schedule 13G filed with the SEC on February 13, 2019. The filing indicated that, as of December 31, 2018, AllianceBernstein L.P. had sole
- voting power as to 6,074,653 shares, sole dispositive power as to 6,978,837 shares, and shared dispositive power as to 8,243 shares.
- Information regarding Black Rock, Inc. and its stockholdings was obtained from a Schedule 13G filed with the SEC on February 4, 2019. The filing indicated that, as of December 31, 2018, BlackRock had sole voting power as to 5,948,960 shares and sole dispositive power as to 6,900,253 shares.

#### **EQUITY**

#### **COMPENSATION**

**PLAN** 

#### **INFORMATION**

The following table provides information as of December 31, 2018 with respect to our ordinary shares that may be issued under equity compensation plans:

|               | Number of Securities  | Weighted-         | Number of Securities    |
|---------------|-----------------------|-------------------|-------------------------|
|               | to                    | Average           | Remaining Available for |
|               | be Issued upon        | Exercise Price of | Future Issuance         |
| Plan Category | Exercise of Outstandi | n@utstanding      |                         |
|               | Options,              | Options,          | Equity Compensation     |
|               | Warrants and          | Warrants and      | Plans (Excluding        |
|               | Rights                | Rights            | Securities Reflected in |
|               | Rights                | Rights            | First Column)           |

| Equity compensation plans approved by security holder (1)      | s 4,630,603 | \$ 25.02 | 3,369,397 |
|--|-------------|----------|-----------|
| Equity compensation plans not approved by security holders (2) | 72,478      | _        | _         |
| Total  | 4,703,081   | \$ 25.02 | 3,369,397 |

Represents the 2013 Stock Plan. The weighted average exercise price includes stock options and stock appreciation rights outstanding under the 2013 Stock Plan. PSUs are included assuming target performance.

<sup>(2)</sup> Represents the EDCP. Plan participants acquire our shares under the EDCP as a result of the deferral of salary, annual incentive awards and PSUs.

#### CERTAIN RELATIONSHIPS AND RELATED PERSON TRANSACTIONS

The Company does not generally engage in transactions in which its executive officers, directors or nominees for directors, any of their immediate family members or any of its 5% (or greater) shareholders have a material interest. Pursuant to the Company's written related person transaction policy, any such transaction must be reported to management, which will prepare a summary of the transaction and refer it to the Corporate Governance and Nominating Committee for consideration and approval by the disinterested directors. The Corporate Governance and Nominating Committee reviews the material terms of the related person transaction, including the dollar values involved, the relationships and interests of the parties to the transaction and the impact, if any, to a director's independence. Further, to the extent prior approval cannot be reasonably sought, the Corporate Governance and Nominating Committee reviews the related person transaction after consummation and determines whether to ratify, revise or rescind the transaction. The Corporate Governance and Nominating Committee only approves those transactions that are in the best interest of the Company. In addition, the Company's Code of Conduct, which sets forth standards applicable to all employees, officers and directors of the Company, generally proscribes transactions that could result in a conflict of interest for the Company. Any waiver of the Code of Conduct for any executive officer or director requires the approval of the Company's Board of Directors. Any such waiver will, to the extent required by law or the NYSE, be disclosed on the Company's website at www.allegion.com or on a current report on Form 8-K. No such waivers were requested or granted in 2018.

We have not made payments to our independent, non-employee directors other than the fees to which they are entitled as directors (described under the heading "Compensation of Directors") and the reimbursement of expenses related to their services as directors. We have made no loans to any director or officer nor have we purchased any shares of the Company from any director or officer.

## SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires our directors and officers, and persons who beneficially own more than 10% of the Company's ordinary shares, to file reports of ownership and reports of changes in ownership with the SEC and the NYSE. To the Company's knowledge, based solely on its review of such forms received by the Company and written representations that no other reports were required, all Section 16(a) filing requirements were complied with for the year 2018 and through the end of March 2019, except for: (1) a Form 4 filing for Mr. Petratis made on February 19, 2019 which amended a filing made on February 8, 2019 to accurately reflect the number of deferred shares and dividend equivalents that were acquired and held in the Company's EDCP in relation to the vesting of performance share units for the 2016-2018 performance period; and (2) a late Form 4 filing for Mr. Muhlenkamp made on March 7, 2019 for a transaction that occurred on February 15, 2019 to cover anticipated tax liability in connection with the distribution of shares under the Company's EDCP.

#### SHAREHOLDER PROPOSALS AND NOMINATIONS

Any proposal by a shareholder intended to be presented at the 2020 annual general meeting of Shareholders of the Company must be received by the Company at its registered office at Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland, Attn: Secretary, no later than December 20, 2019, for inclusion in the proxy materials relating to that meeting. Any such proposal must meet the requirements set forth in the rules and regulations of the SEC, including Rule 14a-8, in order for such proposals to be eligible for inclusion in our 2020 proxy statement. Our Articles of Association set forth procedures to be followed by shareholders who wish to nominate candidates for election to the Board of Directors in connection with annual general meetings of shareholders or pursuant to written shareholder consents or who wish to bring other business before a shareholders' general meeting. All such nominations must be accompanied by certain background and other information specified in the Articles of Association. In connection with the 2020 annual general meeting, written notice of a shareholder's intention to make such nominations or bring business before the annual general meeting must be given to the Secretary of the Company not later than March 7, 2020. If the date of the 2020 annual general meeting occurs more than 30 days before, or 60 days after, the anniversary of the 2019 annual general meeting, then the written notice must be provided to the Secretary of the Company not later than the seventh day after the date on which notice of such annual general meeting is given. The Corporate Governance and Nominating Committee will consider all shareholder recommendations for candidates for Board membership, which should be sent to the Committee, care of the Secretary of the Company, at the

Company's registered address. In addition to considering candidates recommended by shareholders, the Committee considers potential candidates recommended by current directors, Company officers, employees and others. As stated in our Corporate Governance Guidelines, all candidates for Board membership are selected based upon their judgment, character, achievements and experience in matters affecting business and industry. Candidates recommended by shareholders are evaluated in the same manner as director candidates identified by any other means.

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In order for you to bring other business before a shareholder general meeting, timely notice must be received by the Secretary of the Company within the time limits described above. The notice must include a description of the proposed item, the reasons you believe support your position concerning the item, and other specified matters. These requirements are separate from and in addition to the requirements you must meet to have a proposal included in our Proxy Statement. The foregoing time limits also apply in determining whether notice is timely for purposes of rules adopted by the SEC relating to the exercise of discretionary voting authority.

If a shareholder wishes to communicate with the Board of Directors for any other reason, all such communications should be sent in writing, care of the Secretary of the Company, or by email at allegionboard@allegion.com. HOUSEHOLDING

SEC rules permit a single set of annual reports and proxy statements to be sent to any household at which two or more shareholders reside if they appear to be members of the same family. Each shareholder continues to receive a separate proxy card. This procedure is referred to as householding. While the Company does not household in mailings to its shareholders of record, a number of brokerage firms with account holders who are Company shareholders have instituted householding. In these cases, a single proxy statement and annual report will be delivered to multiple shareholders sharing an address unless contrary instructions have been received from the affected shareholders. Once a shareholder has received notice from his or her broker that the broker will be householding communications to the shareholder's address, householding will continue until the shareholder is notified otherwise or until the shareholder revokes his or her consent. If at any time a shareholder no longer wishes to participate in householding and would prefer to receive a separate proxy statement and annual report, he or she should notify his or her broker. Any shareholder can receive a copy of the Company's proxy statement and annual report by contacting the Company at its registered office at Block D, Iveagh Court, Harcourt Road, Dublin 2, Ireland, Attention: Secretary or by accessing it on the Company's website at www.allegion.com.

Shareholders who hold their shares through a broker or other nominee who currently receive multiple copies of the proxy statement and annual report at their address and would like to request householding of their communications should contact their broker.

Dated: April 18, 2019