

Bankwell Financial Group, Inc.  
Form 10-Q  
August 14, 2014

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2014**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **001-36448**

**Bankwell Financial Group, Inc.**

(Exact Name of Registrant as specified in its Charter)

**Connecticut**                      **20-8251355**  
(State or other jurisdiction of    (I.R.S. Employer)

Incorporation or organization) Identification No.)

**220 Elm Street**

**New Canaan, Connecticut 06840**

**(203) 652-0166**

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).   
Yes  No

As of June 30, 2014, there were 6,593,485 shares of the registrant's common stock outstanding.

**Bankwell Financial Group, Inc.**

**Form 10-Q**

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Table of Contents**PART 1 – FINANCIAL INFORMATION****Item 1. Financial Statements****Bankwell Financial Group, Inc.****Consolidated Balance Sheets - (Unaudited)***(Dollars in thousands, except share data)*

|  | June 30,<br>2014 | December 31,<br>2013 |
|--|------------------|----------------------|
| <b>ASSETS</b>  |                  |                      |
| Cash and due from banks  | \$ 130,535       | \$ 82,013            |
| Held to maturity investment securities, at amortized cost (Note 2)   | 13,742           | 13,816               |
| Available for sale investment securities, at fair value (Note 2)   | 49,114           | 28,597               |
| Loans held for sale  | 325              | 100                  |
| Loans receivable (net of allowance for loan losses of \$8,985 at June 30, 2014 and \$8,382 at December 31, 2013) (Note 3)  | 671,500          | 621,830              |
| Foreclosed real estate   | 829              | 829                  |
| Accrued interest receivable  | 2,464            | 2,360                |
| Federal Home Loan Bank stock, at cost  | 4,834            | 4,834                |
| Premises and equipment, net  | 8,078            | 7,060                |
| Bank-owned life insurance  | 10,202           | 10,031               |
| Other intangible assets  | 427              | 481                  |
| Deferred income taxes, net   | 5,479            | 5,845                |
| Other assets   | 4,258            | 1,822                |
| Total assets   | \$ 901,787       | \$ 779,618           |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                  |                      |
| <b>Liabilities</b>   |                  |                      |
| <b>Deposits</b>  |                  |                      |
| Noninterest bearing deposits   | \$ 146,596       | \$ 118,618           |
| Interest bearing deposits  | 583,590          | 542,927              |
| Total deposits   | 730,186          | 661,545              |
| Advances from the Federal Home Loan Bank   | 47,000           | 44,000               |
| Accrued expenses and other liabilities   | 7,431            | 4,588                |
| Total liabilities  | 784,617          | 710,133              |
| <b>Commitments and contingencies</b>   |                  |                      |
| <b>Shareholders' equity (Notes 4, 5 and 7)</b>   |                  |                      |
| Preferred stock, senior noncumulative perpetual, Series C, no par; 10,980 shares issued at June 30, 2014 and December 31, 2013, respectively; liquidation value of \$1,000 per share | 10,980           | 10,980               |
| Common stock, no par value; 10,000,000 shares authorized, 6,593,485 and 3,876,393 shares issued at June 30, 2014 and December 31, 2013, respectively                                 | 97,296           | 52,105               |

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|  |           |            |
|--|-----------|------------|
| Retained earnings                          | 8,271     | 5,976      |
| Accumulated other comprehensive income     | 623       | 424        |
| Total shareholders' equity                 | 117,170   | 69,485     |
| Total liabilities and shareholders' equity | \$901,787 | \$ 779,618 |

See accompanying notes to consolidated financial statements (unaudited)

Table of Contents**Bankwell Financial Group, Inc.****Consolidated Statements of Income – (Unaudited)***(Dollars in thousands, except per share amounts)*

|   | Three Months Ended |          | Six Months Ended |           |
|---|--------------------|----------|------------------|-----------|
|   | June 30,           |          | June 30,         |           |
|   | 2014               | 2013     | 2014             | 2013      |
| Interest and dividend income                        |                    |          |                  |           |
| Interest and fees on loans                          | \$ 7,558           | \$ 6,572 | \$ 14,986        | \$ 12,871 |
| Interest and dividends on securities                | 437                | 318      | 848              | 685       |
| Interest on cash and cash equivalents               | 49                 | 11       | 71               | 21        |
| Total interest income                               | 8,044              | 6,901    | 15,905           | 13,577    |
| <b>Interest expense</b>                             |                    |          |                  |           |
| Interest expense on deposits                        | 730                | 514      | 1,352            | 953       |
| Interest on Borrowings                              | 166                | 139      | 259              | 291       |
| Total interest expense                              | 896                | 653      | 1,611            | 1,244     |
| Net interest income                                 | 7,148              | 6,248    | 14,294           | 12,333    |
| Provision for loan losses                           | 70                 | 252      | 282              | 442       |
| Net interest income after provision for loan losses | 7,078              | 5,996    | 14,012           | 11,891    |
| Noninterest income                                  |                    |          |                  |           |
| Gains and fees from sales of loans                  | 213                | 757      | 642              | 765       |
| Net gain on sale of available for sale securities   | -                  | 648      | -                | 648       |
| Service charges and fees                            | 143                | 101      | 267              | 198       |
| Bank owned life insurance                           | 86                 | -        | 171              | -         |
| Gain (loss) on sale of foreclosed real estate, net  | -                  | (5 )     | -                | 66        |
| Other   | 240                | 23       | 372              | 131       |
| Total noninterest income                            | 682                | 1,524    | 1,452            | 1,808     |
| Noninterest expense                                 |                    |          |                  |           |
| Salaries and employee benefits                      | 3,284              | 2,752    | 6,625            | 5,252     |
| Occupancy and equipment                             | 1,030              | 787      | 2,096            | 1,558     |
| Professional services                               | 272                | 421      | 641              | 790       |
| Data processing                                     | 300                | 251      | 639              | 505       |
| Marketing   | 218                | 270      | 328              | 398       |
| Director fees                                       | 143                | 144      | 282              | 284       |
| Merger and acquisition related expenses             | 122                | 64       | 263              | 64        |
| FDIC insurance                                      | 107                | 100      | 225              | 230       |
| Amortization of intangibles                         | 27                 | -        | 54               | -         |
| Foreclosed real estate                              | -                  | 4        | 12               | 4         |

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|  |          |          |          |          |
|--|----------|----------|----------|----------|
| Other  | 394      | 338      | 774      | 644      |
| Total noninterest expense                      | 5,897    | 5,131    | 11,939   | 9,729    |
| Income before income tax expense               | 1,863    | 2,389    | 3,525    | 3,970    |
| Income tax expense                             | 636      | 921      | 1,175    | 1,490    |
| Net income                                     | \$ 1,227 | \$ 1,468 | \$ 2,350 | \$ 2,480 |
| Net income attributable to common shareholders | \$ 1,173 | \$ 1,420 | \$ 2,235 | \$ 2,388 |
| Earnings per common share - basic              | \$ 0.23  | \$ 0.43  | \$ 0.51  | \$ 0.74  |
| Earnings per common share - diluted            | 0.23     | 0.42     | 0.51     | 0.72     |

See accompanying notes to consolidated financial statements (unaudited)

Table of Contents**Bankwell Financial Group, Inc.****Consolidated Statements of Comprehensive Income – (Unaudited)***(In thousands)*

|  | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | 2014                           | 2013     | 2014                         | 2013     |
| Net income   | \$ 1,227                       | \$ 1,468 | \$ 2,350                     | \$ 2,480 |
| Other comprehensive income (loss):                                     |                                |          |                              |          |
| Unrealized gains (losses) on securities:                               |                                |          |                              |          |
| Unrealized holding gains (losses) on available for sale securities     | 188                            | (717 )   | 433                          | (907 )   |
| Reclassification adjustment for gain realized in net income            | -                              | (648 )   | -                            | (648 )   |
| Net change in unrealized gain (loss)                                   | 188                            | (1,365 ) | 433                          | (1,555 ) |
| Tax effect - (expense) benefit   | (73 )                          | 531      | (168 )                       | 605      |
| Unrealized gains (losses) on securities, net of tax                    | 115                            | (834 )   | 265                          | (950 )   |
| Unrealized losses on interest rate swap:                               |                                |          |                              |          |
| Unrealized losses on interest rate swaps designated as cash flow hedge | (195 )                         | -        | (108 )                       | -        |
| Tax effect - benefit   | 76                             | -        | 42                           | -        |
| Unrealized losses on interest rate swap                                | (119 )                         | -        | (66 )                        | -        |
| Total other comprehensive income (loss)                                | (4 )                           | (834 )   | 199                          | (950 )   |
| Comprehensive income   | \$ 1,223                       | \$ 634   | \$ 2,549                     | \$ 1,530 |

See accompanying notes to consolidated financial statements (unaudited)



Table of Contents**Bankwell Financial Group, Inc.****Consolidated Statements of Shareholders' Equity – (Unaudited)***(In thousands, except share data)*

|   | Preferred<br>Stock | Common<br>Stock | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total     |
|---|--------------------|-----------------|----------------------|--|-----------|
| Balance at December 31, 2012                  | \$ 10,980          | \$ 38,117       | \$ 926               | \$ 1,511   | \$51,534  |
| Net income                                    | -                  | -               | 2,480                | -  | 2,480     |
| Other comprehensive loss, net of tax          | -                  | -               | -                    | (950 )   | (950 )    |
| Preferred stock dividends                     | -                  | -               | (55 )                | -  | (55 )     |
| Stock based compensation expense              | -                  | 138             | -                    | -  | 138       |
| Capital from exercise of stock options        | -                  | 87              | -                    | -  | 87        |
| Capital from private placement                | -                  | 7,325           | -                    | -  | 7,325     |
| Balance at June 30, 2013                      | \$ 10,980          | \$ 45,667       | \$ 3,351             | \$ 561   | \$60,559  |
|   |                    |                 |                      | Accumulated<br>Other<br>Comprehensive                  |           |
|   | Preferred<br>Stock | Common<br>Stock | Retained<br>Earnings | Income   | Total     |
| Balance at December 31, 2013                  | \$ 10,980          | \$ 52,105       | \$ 5,976             | \$ 424   | \$69,485  |
| Net income                                    | -                  | -               | 2,350                | -  | 2,350     |
| Other comprehensive income, net of tax        | -                  | -               | -                    | 199  | 199       |
| Preferred stock dividends                     | -                  | -               | (55 )                | -  | (55 )     |
| Stock based compensation expense              | -                  | 280             | -                    | -  | 280       |
| Capital from exercise of stock options        | -                  | 207             | -                    | -  | 207       |
| Issuance of 2,702,703 shares, net of expenses | -                  | 44,704          | -                    | -  | 44,704    |
| Balance at June 30, 2014                      | \$ 10,980          | \$ 97,296       | \$ 8,271             | \$ 623   | \$117,170 |

See accompanying notes to consolidated financial statements (unaudited)

Table of Contents**Bankwell Financial Group, Inc.****Consolidated Statements of Cash Flows – (Unaudited)***(In thousands)*

|   | Six Months Ended<br>June 30,<br>2014 | 2013      |
|---|--------------------------------------|-----------|
| Cash flows from operating activities  |                                      |           |
| Net income  | \$ 2,350                             | \$ 2,480  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |           |
| Net amortization of premiums and discounts on investment securities               | 46                                   | 52        |
| Provision for loan losses   | 282                                  | 442       |
| Provision (benefit) for deferred taxes  | 116                                  | (45 )     |
| Net gain on sales of available for sale securities                                | -                                    | (648 )    |
| Depreciation and amortization   | 497                                  | 303       |
| Increase in cash surrender value of bank-owned life insurance                     | (171 )                               | -         |
| Loan principal sold   | (20,266 )                            | (26,032 ) |
| Proceeds from sales of loans  | 18,878                               | 26,797    |
| Net gain on sales of loans  | (642 )                               | (765 )    |
| Equity-based compensation   | 280                                  | 138       |
| Net accretion of purchase accounting adjustments                                  | (296 )                               | -         |
| Gain on sale of foreclosed real estate  | -                                    | (66 )     |

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|   |           |           |
|---|-----------|-----------|
| Net change in:  |           |           |
| Deferred loan fees  | 332       | 189       |
| Accrued interest receivable   | (104 )    | (75 )     |
| Other assets  | (614 )    | (63 )     |
| Accrued expenses and other liabilities                              | 315       | (1,717 )  |
| Net cash provided by operating activities                           | 1,003     | 990       |
| Cash flows from investing activities                                |           |           |
| Proceeds from principal repayments on available for sale securities | 202       | 465       |
| Proceeds from principal repayments on held to maturity securities   | 70        | 103       |
| Net proceeds from sales and calls of available for sale securities  | 400       | 10,194    |
| Purchases of available for sale securities                          | (18,200 ) | -         |
| Net increase in loans   | (49,940 ) | (45,327 ) |
| Purchases of premises and equipment                                 | (1,515 )  | (119 )    |
| Purchase of Federal Home Loan Bank stock                            | -         | (134 )    |
| Proceeds from sale of foreclosed real estate                        | -         | 1,001     |
| Net cash used by investing activities                               | (68,983 ) | (33,817 ) |

See accompanying notes to consolidated financial statements (unaudited)

Table of Contents**Consolidated Statements of Cash Flows- (Continued)***(In thousands)*

|   | Six Months Ended |          |
|---|------------------|----------|
|   | June 30,         |          |
|   | 2014             | 2013     |
| Cash flows from financing activities                |                  |          |
| Net change in time certificates of deposit          | \$63,018         | \$40,096 |
| Net change in other deposits                        | 5,628            | 17,057   |
| Net proceeds from short term FHLB advances          | 10,000           | (22,000) |
| Net repayments from long term FHLB advances         | (7,000 )         | -        |
| Proceeds from issuance of common stock              | 44,704           | 7,325    |
| Proceeds from exercise of options                   | 207              | 87       |
| Dividends paid on preferred stock                   | (55 )            | (55 )    |
| Net cash provided by financing activities           | 116,502          | 42,510   |
| Net increase in cash and cash equivalents           | 48,522           | 9,683    |
| Cash and cash equivalents:                          |                  |          |
| Beginning of year                                   | 82,013           | 28,927   |
| End of period                                       | \$130,535        | \$38,610 |
| Supplemental disclosures of cash flows information: |                  |          |
| Cash paid for:                                      |                  |          |
| Interest  | \$1,720          | \$1,255  |
| Income taxes  | 630              | 1,059    |
| Noncash investing and financing activities          |                  |          |
| Loans transferred to foreclosed real estate         | -                | -        |

See accompanying notes to consolidated financial statements (unaudited)

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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

**1. Nature of Operations and Summary of Significant Accounting Policies**

Bankwell Financial Group, Inc. (the “Company” or “Bankwell”) is a bank-holding company located in New Canaan, Connecticut. The Company offers a broad range of financial services through its banking subsidiary, Bankwell Bank, (the “Bank”). Bankwell Bank was originally chartered as two separate banks, The Bank of New Canaan (“BNC”) and The Bank of Fairfield (“TBF”). In September 2013, BNC and TBF were merged and rebranded as “Bankwell Bank.” In November 2013, the Bank acquired The Wilton Bank (“Wilton”), which added one branch and approximately \$25.1 million in loans and \$64.2 million in deposits. See Note 12, *Mergers and Acquisitions*, for further information on the acquisition.

The Bank is a Connecticut state chartered commercial bank, founded in 2002, whose deposits are insured under the Deposit Insurance Fund administered by the Federal Deposit Insurance Corporation (“FDIC”). The Bank provides a full range of banking services to commercial and consumer customers, primarily concentrated in the Fairfield County region of Connecticut, with branch locations in New Canaan, Stamford, Fairfield and Wilton Connecticut. The Company has received approval from its regulators to establish a branch location in Norwalk, Connecticut, which is expected to open in the fourth quarter of 2014.

**Principles of consolidation**

The consolidated interim financial statements include the accounts of the Company and the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

**Use of estimates**

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America (“GAAP”) and general practices within the banking industry. In preparing the interim consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities as of the date of the balance sheet and revenue and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to deferred taxes, the fair values of financial instruments and the determination of the allowance for loan losses.

### **Basis of consolidated financial statement presentation**

The unaudited consolidated financial statements presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission (“SEC”) for quarterly reports on Form 10-Q and Rule 10-1 of Regulation S-X and do not include all of the information and note disclosures required by GAAP. In the opinion of management, all adjustments (consisting of normal recurring adjustments) and disclosures considered necessary for the fair presentation of the accompanying unaudited interim consolidated financial statements have been included. Interim results are not necessarily reflective of the results that may be expected for the year ending December 31, 2014. The accompanying unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Registration Statement on Form S-1 for the year ended December 31, 2013.

### **Significant concentrations of credit risk**

Most of the Company’s activities are with customers located within Fairfield County and the surrounding region of Connecticut, and declines in property values in these areas could significantly impact the Company. The Company has significant concentrations in commercial real estate loans. Management does not believe they present any special risk. The Company does not have any significant concentrations in any one industry or customer.

### **Derivative Instruments**

The Company enters into interest rate swap agreements as part of the Company’s interest rate risk management strategy. Management applies the hedge accounting provisions of Accounting Standards Codification (“ASC”) Topic 815, and formally documents at inception all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking the various hedges.

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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

Additionally, the Company uses dollar offset or regression analysis at the hedge's inception and for each reporting period thereafter, to assess whether the derivative used in its hedging transaction is expected to be and has been highly effective in offsetting changes in the fair value or cash flows of the hedged item. The Company discontinues hedge accounting when it is determined that a derivative is not expected to be or has ceased to be highly effective as a hedge, and then reflects changes in fair value of the derivative in earnings after termination of the hedge relationship.

The Company has characterized all of its interest rate swaps that qualify under Topic 815 hedge accounting as cash flow hedges. Cash flow hedges are used to minimize the variability in cash flows of assets or liabilities, or forecasted transactions caused by interest rate fluctuations, and are recorded at fair value in other assets within the consolidated balance sheet. Changes in the fair value of these cash flow hedges are initially recorded in accumulated other comprehensive income and subsequently reclassified into earnings when the forecasted transaction affects earnings. Any hedge ineffectiveness assessed as part of the Company's quarterly analysis is recorded directly to earnings.

**Reclassification**

Certain prior period amounts have been reclassified to conform to the 2014 financial statement presentation. These reclassifications only changed the reporting categories and did not affect the results of operations or consolidated financial position.

**Recent accounting pronouncements**

The following section includes changes in accounting principles and potential effects of new accounting guidance and pronouncements.

*Accounting Standards Update No. 2014-04, Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure ("ASU 2014-0411")*

The Update clarifies that an in substance repossession or foreclosure occurs upon either the creditor obtaining legal title to the residential real estate property or the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments are effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2014. The amendments may be adopted using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted. Management does not believe the amendments will have a material impact on the Company's Consolidated Financial Statements.

*Accounting Standards Update No. 2013-11, Income Taxes (Topic 740), Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists ("ASU 2013-11")*

This Update states that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The amendments in ASU 2013-11 are effective for public entities for fiscal years, and interim periods within those years, beginning after December 15, 2013, with early adoption permitted. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. Implementation of this update did not have a material effect on the Company's consolidated financial statements.



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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

*Accounting Standards Update No. 2013-10, Derivatives and Hedging (Topic 815), Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes (“ASU No. 2013-10”)*

This update permits the Fed Funds Effective Swap Rate (“OIS”) to be used as a U.S. benchmark interest rate for hedge accounting purposes, in addition to U.S. Treasury and the London InterBank Offered Rate (“LIBOR”). The amendments also remove the restriction on using different benchmark rates for similar hedges. Prior to the amendments in this ASU, only U.S. Treasury and the LIBOR swap rates were considered benchmark interest rates. Including the OIS as an acceptable U.S. benchmark interest rate in addition to U.S. Treasury and LIBOR rates provides a more comprehensive spectrum of interest rates to be utilized as the designated benchmark interest rate risk component under the hedge accounting guidance. The amendments in ASU 2013-10 are effective prospectively for qualifying new or designated hedging relationships entered into on or after July 17, 2013. The implementation of this update did not have a material effect on the Company’s consolidated financial statements.

*Accounting Standards Update No. 2013-02, Other Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (“ASU 2013-02”)*

In February 2013, the FASB issued ASU 2013-02, to supersede and replace the presentation requirements for reclassifications out of accumulated other comprehensive income in ASUs 2011-05 (issued in June 2011) and 2011-12 (issued in December 2011). The amendments require an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in its entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. The amendments in ASU 2013-02 were effective for public entities for reporting periods beginning after December 15, 2012, however, the Company did not meet the definition of a public company until January 1, 2014, and adopted ASU 2013-02 at that time. The implementation of this update did not have a material effect on the Company’s consolidated financial statements.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****2. Investment Securities**

The amortized cost, gross unrealized gains and losses and fair values of available for sale and held to maturity securities at June 30, 2014 were as follows:

|   | <b>June 30, 2014</b>  |                |                      |               |
|---|-----------------------|----------------|----------------------|---------------|
|   | Amortized<br>Cost     | Gross<br>Gains | Unrealized<br>Losses | Fair<br>Value |
|   | <i>(In thousands)</i> |                |                      |               |
| Available for sale securities:                  |                       |                |                      |               |
| U.S. Government and agency obligations          |                       |                |                      |               |
| Due from one through five years                 | \$1,000               | \$ -           | \$(3 )               | \$997         |
| Due from five through ten years                 | 16,453                | 22             | (158 )               | 16,317        |
| Due after ten years                             | 2,000                 | -              | (1 )                 | 1,999         |
|   | 19,453                | 22             | (162 )               | 19,313        |
| State agency and municipal obligations          |                       |                |                      |               |
| Due from five through ten years                 | 5,551                 | 219            | (4 )                 | 5,766         |
| Due after ten years                             | 8,789                 | 564            | -                    | 9,353         |
|   | 14,340                | 783            | (4 )                 | 15,119        |
| Corporate bonds                                 |                       |                |                      |               |
| Due in less than one year                       | 1,003                 | 3              | -                    | 1,006         |
| Due from one through five years                 | 9,215                 | 412            | (9 )                 | 9,618         |
| Due from five through ten years                 | 3,047                 | 2              | (6 )                 | 3,043         |
|   | 13,265                | 417            | (15 )                | 13,667        |
| Government-sponsored mortgage-backed securities | 928                   | 87             | -                    | 1,015         |
| Total available for sale securities             | \$47,986              | \$ 1,309       | \$(181 )             | \$49,114      |
| Held to maturity securities:                    |                       |                |                      |               |
| U.S. Government and agency obligations          |                       |                |                      |               |
| Due from one through five years                 | \$1,016               | \$ -           | \$ -                 | \$1,016       |
| State agency and municipal obligations          |                       |                |                      |               |
| Due after ten years                             | 11,429                | -              | -                    | 11,429        |
| Corporate bonds                                 |                       |                |                      |               |
| Due from five through ten years                 | 1,000                 | 14             | -                    | 1,014         |
| Government-sponsored mortgage-backed securities | 297                   | 34             | -                    | 331           |
| Total held to maturity securities               | \$13,742              | \$ 48          | \$ -                 | \$13,790      |



Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The amortized cost, gross unrealized gains and losses and fair values of available for sale and held to maturity securities at December 31, 2013 were as follows:

|   | <b>December 31, 2013</b> |                       |          |          |
|---|--------------------------|-----------------------|----------|----------|
|   | Amortized                | Gross                 |          | Fair     |
|   | Cost                     | Unrealized            | Losses   | Value    |
|   |                          | Gains                 |          |          |
|   |                          | <b>(In thousands)</b> |          |          |
| Available for sale securities:                  |                          |                       |          |          |
| U.S. Government and agency obligations          |                          |                       |          |          |
| Due from one through five years                 | \$1,000                  | \$-                   | \$(17 )  | \$983    |
| Due from five through ten years                 | 4,997                    | -                     | (292 )   | 4,705    |
|   | 5,997                    | -                     | (309 )   | 5,688    |
| State agency and municipal obligations          |                          |                       |          |          |
| Due from five through ten years                 | 3,125                    | 152                   | -        | 3,277    |
| Due after ten years                             | 8,480                    | 375                   | -        | 8,855    |
|   | 11,605                   | 527                   | -        | 12,132   |
| Corporate bonds                                 |                          |                       |          |          |
| Due from one through five years                 | 9,166                    | 411                   | (11 )    | 9,566    |
| Government-sponsored mortgage-backed securities | 1,133                    | 78                    | -        | 1,211    |
| Total available for sale securities             | \$27,901                 | \$1,016               | \$(320 ) | \$28,597 |
| Held to maturity securities:                    |                          |                       |          |          |
| U.S. Government and agency obligations          |                          |                       |          |          |
| Due from one through five years                 | \$1,021                  | \$-                   | \$(2 )   | \$1,019  |
| State agency and municipal obligations          |                          |                       |          |          |
| Due after ten years                             | 11,461                   | -                     | -        | 11,461   |
| Corporate bonds                                 |                          |                       |          |          |
| Due from five through ten years                 | 1,000                    | -                     | (27 )    | 973      |
| Government-sponsored mortgage-backed securities | 334                      | 28                    | -        | 362      |
| Total held to maturity securities               | \$13,816                 | \$28                  | \$(29 )  | \$13,815 |

There were no sales of, or realized gains or losses on investment securities during the three and six months ended June 30, 2014. The realized gain on the sale of investment securities totaled \$648 thousand for the three and six months ended June 30, 2013.

At June 30, 2014 and December 31, 2013, securities with approximate fair values of \$5.9 million and \$6.2 million, respectively, were pledged as collateral for public deposits.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The following table provides information regarding investment securities with unrealized losses, aggregated by investment category and length of time that individual securities had been in a continuous unrealized loss position at June 30, 2014 and December 31, 2013:

|  | Length of Time in Continuous Unrealized Loss Position |                 |                   |                 |            |                 |
|--|---|-----------------|-------------------|-----------------|------------|-----------------|
|  | Less Than 12 Months                                   |                 | 12 Months or More |                 | Total      |                 |
|  | Fair Value  | Unrealized Loss | Fair Value        | Unrealized Loss | Fair Value | Unrealized Loss |
|  | (In thousands)  |                 |                   |                 |            |                 |
| June 30, 2014                          |   |                 |                   |                 |            |                 |
| U.S. Government and agency obligations | \$ 4,448  | \$ (18 )        | \$ 5,853          | \$ (144 )       | \$10,301   | \$ (162 )       |
| State agency & municipal obligations   | 910   | (4 )            | -                 | -               | 910        | (4 )            |
| Corporate bonds                        | 2,044   | (6 )            | 991               | (9 )            | 3,035      | (15 )           |
| Total investment securities            | \$ 7,402  | \$ (28 )        | \$ 6,844          | \$ (153 )       | \$14,246   | \$ (181 )       |
| December 31, 2013                      |   |                 |                   |                 |            |                 |
| U.S. Government and agency obligations | \$ 5,797  | \$ (222 )       | \$ 910            | \$ (89 )        | \$6,707    | \$ (311 )       |
| Corporate bonds                        | -   | -               | 1,961             | (38 )           | 1,961      | (38 )           |
| Total investment securities            | \$ 5,797  | \$ (222 )       | \$ 2,871          | \$ (127 )       | \$8,668    | \$ (349 )       |

There were fourteen and eight individual investment securities, respectively, in which the fair value of the security was less than the amortized cost of the security at June 30, 2014 and December 31, 2013. Management believes the unrealized losses are temporary and are the result of recent market conditions, and determined that there has been no deterioration in credit quality subsequent to purchase.

The U.S. Government and agency obligations owned are either direct obligations of the U.S. Government or are issued by one of the shareholder-owned corporations chartered by the U.S. Government. The Company's corporate and municipal bonds are all rated above investment grade. The U.S. Government and agency obligations, state agency and municipal bonds, and corporate bonds have experienced declines due to general market conditions. Management determined that there has been no deterioration in credit quality subsequent to purchase and believes that unrealized losses are temporary, resulting from recent market conditions.



Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****3.Loans Receivable and Allowance for Loan Losses**

Loans acquired in connection with the Wilton acquisition in November 2013 are referred to as “acquired” loans as a result of the manner in which they are accounted for. All other loans are referred to as “originated” loans. Accordingly, selected credit quality disclosures that follow are presented separately for the originated loan portfolio and the acquired loan portfolio.

The following table sets forth a summary of the loan portfolio at June 30, 2014 and December 31, 2013:

| (In thousands)                      | June 30, 2014    |                 |                  | December 31, 2013 |                 |                  |
|-------------------------------------|------------------|-----------------|------------------|-------------------|-----------------|------------------|
|                                     | Originated       | Acquired        | Total            | Originated        | Acquired        | Total            |
| Real estate loans:                  |                  |                 |                  |                   |                 |                  |
| Residential                         | \$165,060        | \$-             | \$165,060        | \$155,874         | \$-             | \$155,874        |
| Commercial                          | 349,849          | 7,036           | 356,885          | 305,823           | 9,939           | 315,762          |
| Construction                        | 45,705           | 858             | 46,563           | 44,187            | 7,308           | 51,495           |
| Home equity                         | 9,399            | 3,257           | 12,656           | 9,625             | 3,872           | 13,497           |
|                                     | 570,013          | 11,151          | 581,164          | 515,509           | 21,119          | 536,628          |
| Commercial business                 | 98,669           | 2,003           | 100,672          | 92,173            | 2,374           | 94,547           |
| Consumer                            | 417              | 365             | 782              | 225               | 612             | 837              |
| Total loans                         | 669,099          | 13,519          | 682,618          | 607,907           | 24,105          | 632,012          |
| Allowance for loan losses           | (8,984 )         | (1 )            | (8,985 )         | (8,382 )          | -               | (8,382 )         |
| Deferred loan origination fees, net | (2,149 )         | -               | (2,149 )         | (1,785 )          | (31 )           | (1,816 )         |
| Unamortized loan premiums           | 16               | -               | 16               | 16                | -               | 16               |
| <b>Loans receivable, net</b>        | <b>\$657,982</b> | <b>\$13,518</b> | <b>\$671,500</b> | <b>\$597,756</b>  | <b>\$24,074</b> | <b>\$621,830</b> |

Lending activities are conducted principally in the Fairfield County region of Connecticut, and consist of residential and commercial real estate loans, commercial business loans and a variety of consumer loans. Loans may also be granted for the construction of residential homes and commercial properties. All residential and commercial mortgage loans are collateralized by first or second mortgages on real estate.



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The following table summarizes activity in the accretable yields for the acquired loan portfolio for the three and six months ended June 30, 2014:

| (In thousands)                 | Three Months Ended<br>June 30, 2014 |   |
|--------------------------------|-------------------------------------|---|
| Balance at beginning of period | \$ 1,228                            |   |
| Acquisition                    | -                                   |   |
| Accretion                      | (117                                | ) |
| Other (a)                      | (294                                | ) |
| Balance at end of period       | \$ 817                              |   |

| (In thousands)                 | Six Months Ended<br>June 30, 2014 |   |
|--------------------------------|-----------------------------------|---|
| Balance at beginning of period | \$ 1,418                          |   |
| Acquisition                    | -                                 |   |
| Accretion                      | (257                              | ) |
| Other (a)                      | (344                              | ) |
| Balance at end of period       | \$ 817                            |   |

- a) Represents changes in cash flows expected to be collected due to loan sales or payoffs.

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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

**Risk management**

The Company has established credit policies applicable to each type of lending activity in which it engages. The Company evaluates the creditworthiness of each customer and, in most cases, extends credit of up to 80% of the market value of the collateral at the date of the credit extension, depending on the borrowers' creditworthiness and the type of collateral. The market value of collateral is monitored on an ongoing basis and additional collateral is obtained when warranted. Real estate is the primary form of collateral. Other important forms of collateral are business assets, time deposits and marketable securities. While collateral provides assurance as a secondary source of repayment, the Company ordinarily requires the primary source of repayment to be based on the borrower's ability to generate continuing cash flows. The Company's policy for collateral requires that, generally, the amount of the loan may not exceed 90% of the original appraised value of the property. Private mortgage insurance is required for that portion of the residential loan in excess of 80% of the appraised value of the property.

**Credit quality of loans and the allowance for loan losses**

Management segregates the loan portfolio into portfolio segments which is defined as the level at which the Company develops and documents a systematic method for determining its allowance for loan losses. The portfolio segments are segregated based on loan types and the underlying risk factors present in each loan type. Such risk factors are periodically reviewed by management and revised as deemed appropriate.

The Company's loan portfolio is segregated into the following portfolio segments:

*Residential Real Estate:* This portfolio segment consists of the origination of first mortgage loans secured by one-to four-family owner occupied residential properties and residential construction loans to individuals to finance the construction of residential dwellings for personal use located in our market area.

*Commercial Real Estate:* This portfolio segment includes loans secured by commercial real estate, non-owner occupied one-to four-family and multi-family dwellings for property owners and businesses in our market area. Loans secured by commercial real estate generally have larger loan balances and more credit risk than owner occupied one-to four-family mortgage loans.

*Construction:* This portfolio segment includes commercial construction loans for commercial development projects, including condominiums, apartment buildings, and single family subdivisions as well as office buildings, retail and other income producing properties and land loans, which are loans made with land as security. Construction and land development financing generally involves greater credit risk than long-term financing on improved, owner-occupied real estate. Risk of loss on a construction loan depends largely upon the accuracy of the initial estimate of the value of the property at completion of construction compared to the estimated cost (including interest) of construction and other assumptions. If the estimate of construction cost proves to be inaccurate, the Company may be required to advance additional funds beyond the amount originally committed in order to protect the value of the property. Moreover, if the estimated value of the completed project proves to be inaccurate, the borrower may hold a property with a value that is insufficient to assure full repayment. Construction loans also expose the Company to the risks that improvements will not be completed on time in accordance with specifications and projected costs and that repayment will depend on the successful operation or sale of the properties, which may cause some borrowers to be unable to continue with debt service which exposes the Company to greater risk of non-payment and loss.

*Home Equity:* This portfolio segment primarily includes home equity loans and home equity lines of credit secured by owner occupied one-to four-family residential properties. Loans of this type are written at a maximum of 80% of the appraised value of the property and the Company requires a second lien position on the property. These loans can be affected by economic conditions and the values of the underlying properties.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

*Commercial Business:* This portfolio segment includes commercial business loans secured by assignments of corporate assets and personal guarantees of the business owners. Commercial business loans generally have higher interest rates and shorter terms than other loans, but they also may involve higher average balances, increased difficulty of loan monitoring and a higher risk of default since their repayment generally depends on the successful operation of the borrower's business.

*Consumer:* This portfolio segment includes loans secured by savings or certificate accounts, or automobiles, as well as unsecured personal loans and overdraft lines of credit. This type of loan entails greater risk than residential mortgage loans, particularly in the case of loans that are unsecured or secured by assets that depreciate rapidly.

An unallocated component is maintained, when needed, to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio. The unallocated allowance is used to provide for an unidentified loss that may exist in emerging problem loans that cannot be fully quantified or may be affected by conditions not fully understood as of the balance sheet date. The unallocated allowance was \$307 thousand and \$0 at June 30, 2014 and December 31, 2013, respectively.

**Allowance for loan losses**

The following tables set forth the activity in the Company's allowance for loan losses for the three and six months ended June 30, 2014 and 2013, by portfolio segment:

|                                  | Residential<br>Real Estate | Commercial<br>Real Estate | Construction | Commercial<br>Home<br>Equity | Commercial<br>Business | Consumer | Unallocated | Total   |
|----------------------------------|----------------------------|---------------------------|--------------|------------------------------|------------------------|----------|-------------|---------|
|                                  | (In thousands)             |                           |              |                              |                        |          |             |         |
| Three Months Ended June 30, 2014 |                            |                           |              |                              |                        |          |             |         |
| Originated                       |                            |                           |              |                              |                        |          |             |         |
| Beginning balance                | \$ 1,298                   | \$ 3,767                  | \$ 1,012     | \$192                        | \$ 2,331               | \$ 3     | \$ -        | \$8,603 |
| Charge-offs                      | -                          | -                         | -            | -                            | -                      | (1 )     | -           | (1 )    |
| Recoveries                       | -                          | -                         | -            | -                            | -                      | 413      | -           | 413     |
| Provisions                       | 94                         | 257                       | (236 )       | (4 )                         | (40 )                  | (409 )   | 307         | (31 )   |

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|                   |          |          |          |        |          |        |        |         |
|-------------------|----------|----------|----------|--------|----------|--------|--------|---------|
| Ending balance    | \$ 1,392 | \$ 4,024 | \$ 776   | \$ 188 | \$ 2,291 | \$ 6   | \$ 307 | \$8,984 |
| Acquired          |          |          |          |        |          |        |        |         |
| Beginning balance | \$ -     | \$ -     | \$ -     | \$-    | \$ -     | \$ -   | \$ -   | \$-     |
| Charge-offs       | -        | -        | (100     | ) -    | -        | -      | -      | (100 )  |
| Recoveries        | -        | -        | -        | -      | -        | -      | -      | -       |
| Provisions        | -        | -        | 100      | -      | 1        | -      | -      | 101     |
| Ending balance    | \$ -     | \$ -     | \$ -     | \$-    | \$ 1     | \$ -   | \$ -   | \$1     |
| Total             |          |          |          |        |          |        |        |         |
| Beginning balance | \$ 1,298 | \$ 3,767 | \$ 1,012 | \$192  | \$ 2,331 | \$ 3   | \$ -   | \$8,603 |
| Charge-offs       | -        | -        | (100     | ) -    | -        | (1     | ) -    | (101 )  |
| Recoveries        | -        | -        | -        | -      | -        | 413    | -      | 413     |
| Provisions        | 94       | 257      | (136     | ) (4   | ) (39    | ) (409 | ) 307  | 70      |
| Ending balance    | \$ 1,392 | \$ 4,024 | \$ 776   | \$188  | \$ 2,292 | \$ 6   | \$ 307 | \$8,985 |

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

|   | Residential<br>Real Estate | Commercial<br>Real Estate | Construction | Home<br>Equity | Commercial<br>Business | Commercial<br>Consumer | Unallocated | Total   |
|---|----------------------------|---------------------------|--------------|----------------|------------------------|------------------------|-------------|---------|
|   | (In thousands)             |                           |              |                |                        |                        |             |         |
| <b>Three Months Ended June 30, 2013</b> |                            |                           |              |                |                        |                        |             |         |
| Beginning balance                       | \$ 1,264                   | \$ 3,887                  | \$ 933       | \$214          | \$ 1,821               | \$ 15                  | \$ -        | 8,134   |
| Charge-offs                             | -                          | (166 )                    | -            | -              | -                      | (1 )                   | -           | (167 )  |
| Recoveries                              | -                          | -                         | -            | -              | -                      | 5                      | -           | 5       |
| Provisions                              | 62                         | (49 )                     | 80           | (1 )           | (55 )                  | 72                     | 143         | 252     |
| Ending balance                          | \$ 1,326                   | \$ 3,672                  | \$ 1,013     | \$213          | \$ 1,766               | \$ 91                  | \$ 143      | \$8,224 |
| <b>Six Months Ended June 30, 2014</b>   |                            |                           |              |                |                        |                        |             |         |
| <b>Originated</b>                       |                            |                           |              |                |                        |                        |             |         |
| Beginning balance                       | \$ 1,310                   | \$ 3,616                  | \$ 1,032     | \$190          | \$ 2,225               | \$ 9                   | \$ -        | \$8,382 |
| Charge-offs                             | -                          | -                         | -            | -              | -                      | (1 )                   | -           | (1 )    |
| Recoveries                              | -                          | -                         | -            | -              | -                      | 422                    | -           | 422     |
| Provisions                              | 82                         | 408                       | (256 )       | (2 )           | 66                     | (424 )                 | 307         | 181     |
| Ending balance                          | \$ 1,392                   | \$ 4,024                  | \$ 776       | \$188          | \$ 2,291               | \$ 6                   | \$ 307      | \$8,984 |
| <b>Acquired</b>                         |                            |                           |              |                |                        |                        |             |         |
| Beginning balance                       | \$ -                       | \$ -                      | \$ -         | \$-            | \$ -                   | \$ -                   | \$ -        | \$-     |
| Charge-offs                             | -                          | -                         | (100 )       | -              | -                      | -                      | -           | (100 )  |
| Recoveries                              | -                          | -                         | -            | -              | -                      | -                      | -           | -       |
| Provisions                              | -                          | -                         | 100          | -              | 1                      | -                      | -           | 101     |
| Ending balance                          | \$ -                       | \$ -                      | \$ -         | \$-            | \$ 1                   | \$ -                   | \$ -        | \$1     |
| <b>Total</b>                            |                            |                           |              |                |                        |                        |             |         |
| Beginning balance                       | \$ 1,310                   | \$ 3,616                  | \$ 1,032     | \$190          | \$ 2,225               | \$ 9                   | \$ -        | \$8,382 |
| Charge-offs                             | -                          | -                         | (100 )       | -              | -                      | (1 )                   | -           | (101 )  |
| Recoveries                              | -                          | -                         | -            | -              | -                      | 422                    | -           | 422     |
| Provisions                              | 82                         | 408                       | (156 )       | (2 )           | 67                     | (424 )                 | 307         | 282     |
| Ending balance                          | \$ 1,392                   | \$ 4,024                  | \$ 776       | \$188          | \$ 2,292               | \$ 6                   | \$ 307      | \$8,985 |
| <b>(In thousands)</b>                   |                            |                           |              |                |                        |                        |             |         |

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Six Months Ended June 30, 2013

|                   |          |          |          |       |          |       |        |         |
|-------------------|----------|----------|----------|-------|----------|-------|--------|---------|
| Beginning balance | \$ 1,230 | \$ 3,842 | \$ 929   | \$220 | \$ 1,718 | \$ 2  | \$ -   | \$7,941 |
| Charge-offs       | -        | (166 )   | -        | -     | -        | (3 )  | -      | (169 )  |
| Recoveries        | -        | -        | -        | -     | -        | 10    | -      | 10      |
| Provisions        | 96       | (4 )     | 84       | (7 )  | 48       | 82    | 143    | 442     |
| Ending balance    | \$ 1,326 | \$ 3,672 | \$ 1,013 | \$213 | \$ 1,766 | \$ 91 | \$ 143 | \$8,224 |

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Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

With respect to the originated portfolio, the allocation to each portfolio segment is not necessarily indicative of future losses in any particular portfolio segment and does not restrict the use of the allowance to absorb losses in other portfolio segments.

The following tables are a summary, by portfolio segment and impairment methodology, of the allowance for loan losses and related portfolio balances at June 30, 2014 and December 31, 2013:

|  | Originated Loans      |           | Acquired Loans |           | Total     |           |
|--|-----------------------|-----------|----------------|-----------|-----------|-----------|
|  | Portfolio             | Allowance | Portfolio      | Allowance | Portfolio | Allowance |
|  | <i>(In thousands)</i> |           |                |           |           |           |
| June 30, 2014                                |                       |           |                |           |           |           |
| Loans individually evaluated for impairment: |                       |           |                |           |           |           |
| Residential real estate                      | \$864                 | \$ -      | \$ -           | \$ -      | \$864     | \$ -      |
| Commercial real estate                       | 2,156                 | -         | -              | -         | 2,156     | -         |
| Construction                                 | -                     | -         | -              | -         | -         | -         |
| Home equity                                  | 96                    | -         | -              | -         | 96        | -         |
| Commercial business                          | 1,031                 | 23        | 533            | 1         | 1,564     | 24        |
| Consumer                                     | -                     | -         | -              | -         | -         | -         |
| Subtotal                                     | \$4,147               | \$ 23     | \$ 533         | \$ 1      | \$4,680   | \$ 24     |
| Loans collectively evaluated for impairment: |                       |           |                |           |           |           |
| Residential real estate                      | \$164,196             | \$ 1,392  | \$ -           | \$ -      | \$164,196 | \$ 1,392  |
| Commercial real estate                       | 347,693               | 4,024     | 7,036          | -         | 354,729   | 4,024     |
| Construction                                 | 45,705                | 776       | 858            | -         | 46,563    | 776       |
| Home equity                                  | 9,303                 | 188       | 3,257          | -         | 12,560    | 188       |
| Commercial business                          | 97,638                | 2,268     | 1,470          | -         | 99,108    | 2,268     |
| Consumer                                     | 417                   | 6         | 365            | -         | 782       | 6         |
| Subtotal                                     | \$664,952             | \$ 8,654  | \$ 12,986      | \$ -      | \$677,938 | \$ 8,654  |
| Unallocated Allowance                        | -                     | 307       | -              | -         | -         | 307       |
| Total  | \$669,099             | \$ 8,984  | \$ 13,519      | \$ 1      | \$682,618 | \$ 8,985  |



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|  | Originated Loans      |           | Acquired Loans |           | Total     |           |
|--|-----------------------|-----------|----------------|-----------|-----------|-----------|
|  | Portfolio             | Allowance | Portfolio      | Allowance | Portfolio | Allowance |
|  | <i>(In thousands)</i> |           |                |           |           |           |
| December 31, 2013                            |                       |           |                |           |           |           |
| Loans individually evaluated for impairment: |                       |           |                |           |           |           |
| Residential real estate                      | \$1,867               | \$ 73     | \$ -           | \$ -      | \$1,867   | \$ 73     |
| Commercial real estate                       | 1,117                 | 56        | -              | -         | 1,117     | 56        |
| Construction                                 | -                     | -         | -              | -         | -         | -         |
| Home equity                                  | 97                    | 4         | -              | -         | 97        | 4         |
| Commercial business                          | 642                   | 12        | -              | -         | 642       | 12        |
| Consumer                                     | -                     | -         | -              | -         | -         | -         |
| Subtotal                                     | \$3,723               | \$ 145    | \$ -           | \$ -      | \$3,723   | \$ 145    |
| Loans collectively evaluated for impairment: |                       |           |                |           |           |           |
| Residential real estate                      | \$154,007             | \$ 1,237  | \$ -           | \$ -      | \$154,007 | \$ 1,237  |
| Commercial real estate                       | 304,706               | 3,560     | 9,939          | -         | 314,645   | 3,560     |
| Construction                                 | 44,187                | 1,032     | 7,308          | -         | 51,495    | 1,032     |
| Home equity                                  | 9,528                 | 187       | 3,872          | -         | 13,400    | 187       |
| Commercial business                          | 91,531                | 2,212     | 2,374          | -         | 93,905    | 2,212     |
| Consumer                                     | 225                   | 9         | 612            | -         | 837       | 9         |
| Subtotal                                     | \$604,184             | \$ 8,237  | \$ 24,105      | \$ -      | \$628,289 | \$ 8,237  |
| Total  | \$607,907             | \$ 8,382  | \$ 24,105      | \$ -      | \$632,012 | \$ 8,382  |

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****Credit quality indicators**

The Company's policies provide for the classification of loans into the following categories: pass, special mention, substandard, doubtful and loss. Consistent with regulatory guidelines, loans that are considered to be of lesser quality are classified as substandard, doubtful, or loss assets. A loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans include those loans characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Loans classified as loss are those considered uncollectible and of such little value that their continuance as loans is not warranted. Loans that do not expose the Company to risk sufficient to warrant classification in one of the aforementioned categories, but which possess potential weaknesses that deserve close attention, are designated as special mention.

Loans that are considered to be impaired are analyzed to determine whether a loss is possible and if so, a calculation is performed to determine the possible loss amount. If it is determined that the loss amount is \$0, no reserve is held against the asset. If a loss is calculated, then a specific reserve for that asset is determined.

The following tables are a summary of the loan portfolio quality indicators by portfolio segment at June 30, 2014 and December 31, 2013:

|                        | Commercial Credit Quality Indicators |              |            |                      |              |            |
|------------------------|--------------------------------------|--------------|------------|----------------------|--------------|------------|
|                        | At June 30, 2014                     |              |            | At December 31, 2013 |              |            |
|                        | Commercial                           |              | Commercial | Commercial           |              | Commercial |
|                        | Real Estate                          | Construction | Business   | Real Estate          | Construction | Business   |
|                        | <i>(In thousands)</i>                |              |            |                      |              |            |
| Originated loans:      |                                      |              |            |                      |              |            |
| Pass                   | \$347,693                            | \$45,705     | \$97,654   | \$304,469            | \$44,187     | \$91,093   |
| Special mention        | 1,045                                | -            | 415        | 237                  | -            | 438        |
| Substandard            | 1,111                                | -            | 600        | 1,117                | -            | 642        |
| Doubtful               | -                                    | -            | -          | -                    | -            | -          |
| Loss                   | -                                    | -            | -          | -                    | -            | -          |
| Total originated loans | 349,849                              | 45,705       | 98,669     | 305,823              | 44,187       | 92,173     |

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Acquired loans:

|                      |           |           |            |           |           |           |
|----------------------|-----------|-----------|------------|-----------|-----------|-----------|
| Pass                 | 6,011     | -         | 1,158      | 9,580     | 4,639     | 1,806     |
| Special mention      | -         | -         | 342        | 24        | 161       | 252       |
| Substandard          | 1,025     | 858       | 503        | 335       | 2,508     | 316       |
| Doubtful             | -         | -         | -          | -         | -         | -         |
| Loss                 | -         | -         | -          | -         | -         | -         |
| Total acquired loans | 7,036     | 858       | 2,003      | 9,939     | 7,308     | 2,374     |
| Total                | \$356,885 | \$ 46,563 | \$ 100,672 | \$315,762 | \$ 51,495 | \$ 94,547 |

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****Residential and Consumer Credit Quality Indicators****At June 30, 2014****At December 31, 2013****Residential****Residential****Real Estate****Home Equity****Consumer****Home Equity****Estate***(In thousands)*

## Originated loans:

|                        |            |           |        |            |           |        |
|------------------------|------------|-----------|--------|------------|-----------|--------|
| Pass                   | \$ 163,642 | \$ 9,227  | \$ 417 | \$ 153,443 | \$ 9,447  | \$ 225 |
| Special mention        | 1,418      | 172       | -      | 2,431      | 178       | -      |
| Substandard            | -          | -         | -      | -          | -         | -      |
| Doubtful               | -          | -         | -      | -          | -         | -      |
| Loss                   | -          | -         | -      | -          | -         | -      |
| Total originated loans | 165,060    | 9,399     | 417    | 155,874    | 9,625     | 225    |
| Acquired loans:        |            |           |        |            |           |        |
| Pass                   | -          | 3,257     | 365    | -          | 3,826     | 469    |
| Special mention        | -          | -         | -      | -          | -         | 143    |
| Substandard            | -          | -         | -      | -          | 46        | -      |
| Doubtful               | -          | -         | -      | -          | -         | -      |
| Loss                   | -          | -         | -      | -          | -         | -      |
| Total acquired loans   | -          | 3,257     | 365    | -          | 3,872     | 612    |
| Total                  | \$ 165,060 | \$ 12,656 | \$ 782 | \$ 155,874 | \$ 13,497 | \$ 837 |

**Loan portfolio aging analysis**

When a loan is 15 days past due, the Company sends the borrower a late notice. The Company also contacts the borrower by phone if the delinquency is not corrected promptly after the notice has been sent. When the loan is 30 days past due, the Company mails the borrower a letter reminding the borrower of the delinquency, and attempts to contact the borrower personally to determine the reason for the delinquency and ensure the borrower understands the terms of the loan. If necessary, subsequent delinquency notices are issued and the account will be monitored on a regular basis thereafter. By the 90th day of delinquency, the Company will send the borrower a final demand for payment and may recommend foreclosure. A summary report of all loans 30 days or more past due is provided to the board of directors of the Company each month. Loans greater than 90 days past due are generally put on nonaccrual status. A nonaccrual loan is restored to accrual status when it is no longer delinquent and collectability of interest and principal is no longer in doubt. A loan is considered to be no longer delinquent when timely payments are made for a period of at least six months (one year for loans providing for quarterly or semi-annual payments) by the borrower in accordance with the contractual terms.



Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The following tables set forth certain information with respect to our loan portfolio delinquencies by portfolio segment and amount as of June 30, 2014 and December 31, 2013:

|                         | As of June 30, 2014          |                        |   |                   |           | Carrying<br>Amount > 90 |
|-------------------------|------------------------------|------------------------|---|-------------------|-----------|-------------------------|
|                         | 31-60<br>Days<br>Past<br>Due | 61-90 Days<br>Past Due | Greater<br>Than<br>90<br>Days<br>(In thousands) | Total Past<br>Due | Current   | Days and<br>Accruing    |
| Originated Loans        |                              |                        |   |                   |           |                         |
| Real estate loans:      |                              |                        |   |                   |           |                         |
| Residential real estate | \$860                        | \$ -                   | \$-   | \$ 860            | \$164,200 | \$ -                    |
| Commercial real estate  | 1,848                        | -                      | 1,111   | 2,959             | 346,890   | -                       |
| Construction            | -                            | -                      | -   | -                 | 45,705    | -                       |
| Home equity             | -                            | -                      | -   | -                 | 9,399     | -                       |
| Commercial business     | -                            | 244                    | -   | 244               | 98,425    | -                       |
| Consumer                | -                            | 4                      | -   | 4                 | 413       | -                       |
| Total originated loans  | 2,708                        | 248                    | 1,111   | 4,067             | 665,032   | -                       |
| Acquired Loans          |                              |                        |   |                   |           |                         |
| Real estate loans:      |                              |                        |   |                   |           |                         |
| Residential real estate | -                            | -                      | -   | -                 | -         | -                       |
| Commercial real estate  | -                            | -                      | 436   | 436               | 6,600     | 436                     |
| Construction            | -                            | -                      | 858   | 858               | -         | 858                     |
| Home equity             | -                            | -                      | -   | -                 | 3,257     | -                       |
| Commercial business     | -                            | -                      | -   | -                 | 2,003     | -                       |
| Consumer                | -                            | -                      | -   | -                 | 365       | -                       |
| Total acquired loans    | -                            | -                      | 1,294   | 1,294             | 12,225    | 1,294                   |
| Total loans             | \$2,708                      | \$ 248                 | \$2,405   | \$ 5,361          | \$677,257 | \$ 1,294                |

As of December 31, 2013

|                  | 31-60<br>Days<br>Past<br>Due | 61-90 Days<br>Past Due | Greater<br>Than<br>90<br>Days<br>(In thousands) | Total Past<br>Due | Current | Carrying<br>Amount > 90<br>Days and<br>Accruing |
|------------------|------------------------------|------------------------|---|-------------------|---------|---|
| Originated Loans |                              |                        |   |                   |         |   |

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Real estate loans:

|                         |     |      |         |          |           |      |
|-------------------------|-----|------|---------|----------|-----------|------|
| Residential real estate | \$- | \$ - | \$1,003 | \$ 1,003 | \$154,871 | \$ - |
| Commercial real estate  | -   | -    | -       | -        | 305,823   | -    |
| Construction            | -   | -    | -       | -        | 44,187    | -    |
| Home equity             | -   | -    | -       | -        | 9,625     | -    |
| Commercial business     | -   | -    | -       | -        | 92,173    | -    |
| Consumer                | -   | -    | -       | -        | 225       | -    |
| Total originated loans  | -   | -    | 1,003   | 1,003    | 606,904   | -    |

Acquired Loans

Real estate loans:

|                         |     |      |         |          |           |          |
|-------------------------|-----|------|---------|----------|-----------|----------|
| Residential real estate | -   | -    | -       | -        | -         | -        |
| Commercial real estate  | -   | -    | 797     | 797      | 9,142     | 797      |
| Construction            | -   | -    | 2,508   | 2,508    | 4,800     | 2,508    |
| Home equity             | -   | -    | -       | -        | 3,872     | -        |
| Commercial business     | -   | -    | 315     | 315      | 2,059     | 315      |
| Consumer                | -   | -    | -       | -        | 612       | -        |
| Total acquired loans    | -   | -    | 3,620   | 3,620    | 20,485    | 3,620    |
| Total loans             | \$- | \$ - | \$4,623 | \$ 4,623 | \$627,389 | \$ 3,620 |

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****Loans on nonaccrual status**

The following is a summary of nonaccrual loans by portfolio segment as of June 30, 2014 and December 31, 2013:

|                         | June<br>30,<br>2014 | December 31,<br>2013 |
|-------------------------|---------------------|----------------------|
|                         | (In thousands)      |                      |
| Residential real estate | \$-                 | \$ 1,003             |
| Commercial real estate  | 1,111               | -                    |
| Total                   | \$1,111             | \$ 1,003             |

The amount of income that was contractually due but not recognized on originated nonaccrual loans totaled \$67 thousand, and \$83 thousand, respectively for the six months ended June 30, 2014, and 2013. The amount of income that was contractually due but not recognized on originated nonaccrual loans totaled \$44 thousand, and \$60 thousand, respectively for the three months ended June 30, 2014 and 2013. There was no and \$8 thousand actual interest income recognized on these loans for the six months ended June 30, 2014, and 2013.

At June 30, 2014 and December 31, 2013, there were no commitments to lend additional funds to any borrower on nonaccrual status.

The preceding table excludes acquired loans that are accounted for as purchased credit impaired loans totaling \$3.3 million and \$6.2 million, respectively at June 30, 2014 and December 31, 2013. Such loans otherwise meet the Company's definition of a nonperforming loan but are excluded because the loans are included in loan pools that are considered performing. The discounts arising from recording these loans at fair value were due, in part, to credit quality. The acquired loans are accounted for on either a pool or individual basis and the accretable yield is being recognized as interest income over the life of the loans based on expected cash flows.

**Impaired loans**



An impaired loan generally is one for which it is probable, based on current information, the Company will not collect all the amounts due under the contractual terms of the loan. Loans are individually evaluated for impairment. When the Company classifies a problem loan as impaired, it provides a specific valuation allowance for that portion of the asset that is deemed uncollectible.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The following table summarizes impaired loans by portfolio segment as of June 30, 2014 and December 31, 2013:

|  | Carrying Amount |                   | Unpaid Principal Balance |                   | Associated Allowance |                   |
|--|-----------------|-------------------|--------------------------|-------------------|----------------------|-------------------|
|  | June 30, 2014   | December 31, 2013 | June 30, 2014            | December 31, 2013 | June 30, 2014        | December 31, 2013 |
| <b>Originated</b>                                  |                 |                   |                          |                   |                      |                   |
| Impaired loans without a valuation allowance:      |                 |                   |                          |                   |                      |                   |
| Residential real estate                            | \$864           | \$ —              | \$864                    | \$ —              | \$ —                 | \$ —              |
| Commercial real estate                             | 2,156           | —                 | 2,161                    | —                 | —                    | —                 |
| Home equity  | 96              | —                 | 96                       | —                 | —                    | —                 |
| Commercial business                                | 255             | —                 | 255                      | —                 | —                    | —                 |
| Total impaired loans without a valuation allowance | \$3,371         | \$ —              | \$3,376                  | \$ —              | \$ —                 | \$ —              |
| Impaired loans with a valuation allowance:         |                 |                   |                          |                   |                      |                   |
| Residential real estate                            | \$ —            | \$ 1,867          | \$ —                     | \$ 1,880          | \$ —                 | \$ 73             |
| Commercial real estate                             | —               | 1,117             | —                        | 1,117             | —                    | 56                |
| Home equity  | —               | 97                | —                        | 97                | —                    | 4                 |
| Commercial business                                | 776             | 642               | 790                      | 642               | 23                   | 12                |
| Total impaired loans with a valuation allowance    | \$776           | \$ 3,723          | \$790                    | \$ 3,736          | \$23                 | \$ 145            |
| Total originated impaired loans                    | \$4,147         | \$ 3,723          | \$4,166                  | \$ 3,736          | \$23                 | \$ 145            |
| <b>Acquired</b>                                    |                 |                   |                          |                   |                      |                   |
| Impaired loans without a valuation allowance:      |                 |                   |                          |                   |                      |                   |
| Commercial business                                | \$243           | \$ —              | \$243                    | \$ —              | \$ —                 | \$ —              |
| Total impaired loans without a valuation allowance | \$243           | \$ —              | \$243                    | \$ —              | \$ —                 | \$ —              |
| Impaired loans with a valuation allowance:         |                 |                   |                          |                   |                      |                   |
| Commercial business                                | \$290           | \$ —              | \$290                    | \$ —              | \$1                  | \$ —              |
| Total impaired loans with a valuation allowance    | \$290           | \$ —              | \$290                    | \$ —              | \$1                  | \$ —              |
| Total acquired impaired loans                      | \$533           | \$ —              | \$533                    | \$ —              | \$1                  | \$ —              |

The following table summarizes the average recorded investment balance of impaired loans and interest income recognized on impaired loans by portfolio segment for the six months ended June 30, 2014 and 2013:

|  | Average Recorded | Interest Income |
|--|------------------|-----------------|
|--|------------------|-----------------|

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| Six months ended June 30,                          | Investment     |         | Recognized |      |
|--|----------------|---------|------------|------|
|  | 2014           | 2013    | 2014       | 2013 |
|  | (In thousands) |         |            |      |
| Originated   |                |         |            |      |
| Impaired loans without a valuation allowance:      |                |         |            |      |
| Residential real estate                            | \$864          | \$—     | \$14       | \$—  |
| Commercial real estate                             | 2,164          | —       | —          | —    |
| Home equity  | 96             | —       | 1          | —    |
| Commercial business                                | 256            | —       | 5          | —    |
| Total impaired loans without a valuation allowance | \$3,380        | \$—     | \$20       | \$—  |
| Impaired loans with a valuation allowance:         |                |         |            |      |
| Residential real estate                            | \$—            | \$1,902 | \$—        | \$22 |
| Commercial real estate                             | —              | 191     | —          | 6    |
| Home equity  | —              | 246     | —          | 4    |
| Commercial business                                | 806            | 701     | 23         | 19   |
| Total impaired loans with a valuation allowance    | \$806          | \$3,040 | \$23       | \$51 |
| Total originated impaired loans                    | \$4,186        | \$3,040 | \$43       | \$51 |
| Acquired   |                |         |            |      |
| Impaired loans without a valuation allowance:      |                |         |            |      |
| Commercial business                                | \$243          | \$—     | \$4        | \$—  |
| Total impaired loans without a valuation allowance | \$243          | \$—     | \$4        | \$—  |
| Impaired loans with a valuation allowance:         |                |         |            |      |
| Commercial business                                | \$290          | \$—     | \$12       | \$—  |
| Total impaired loans with a valuation allowance    | \$290          | \$—     | \$12       | \$—  |
| Total acquired impaired loans                      | \$533          | \$—     | \$16       | \$—  |

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****Troubled debt restructurings (TDRs)**

Modifications to a loan are considered to be a troubled debt restructuring when one or both of the following conditions is met: 1) the borrower is experiencing financial difficulties and/or 2) the modification constitutes a concession that is not in line with market rates and/or terms. Modified terms are dependent upon the financial position and needs of the individual borrower. Trouble debt restructurings are classified as impaired loans.

If a performing loan is restructured into a TDR it remains in performing status. If a nonperforming loan is restructured into a TDR, it continues to be carried in nonaccrual status. Nonaccrual classification may be removed if the borrower demonstrates compliance with the modified terms for a minimum of six months. Troubled debt restructured loans are reported as such for at least one year from the date of restructuring. In years after the restructuring, troubled debt restructured loans are removed from this classification if the restructuring agreement specifies a market rate of interest equal to that which would be provided to a borrower with similar credit at the time of restructuring and the loan is not deemed to be impaired based on the modified terms.

The recorded investment in TDRs was \$3.4 million at June 30, 2014 and \$1.6 million at December 31, 2013.

The following table presents loans whose terms were modified as TDRs during the periods presented:

| <b>(Dollars in thousands)</b> | <b>Number of Loans</b> |             | <b>Outstanding Recorded Investment</b> |             |                                   |             |
|-------------------------------|------------------------|-------------|--|-------------|-----------------------------------|-------------|
|                               | <b>2014</b>            | <b>2013</b> | <b>Pre-Modification<br/>2014</b>       | <b>2013</b> | <b>Post-Modification<br/>2014</b> | <b>2013</b> |
| Three months ended June 30,   |                        |             |  |             |                                   |             |
| Commercial real estate        | 2                      | -           | 1,333                                  | -           | 1,336                             | -           |
| Commercial business           | 3                      | -           | 466                                    | -           | 466                               | -           |
| Total                         | 5                      | -           | \$ 1,799                               | \$ -        | \$ 1,802                          | \$ -        |

| <b>(Dollars in thousands)</b> | <b>Number of Loans</b> |             | <b>Outstanding Recorded Investment</b> |             |                                   |             |
|-------------------------------|------------------------|-------------|--|-------------|-----------------------------------|-------------|
|                               | <b>2014</b>            | <b>2013</b> | <b>Pre-Modification<br/>2014</b>       | <b>2013</b> | <b>Post-Modification<br/>2014</b> | <b>2013</b> |
| Six months ended June 30,     |                        |             |  |             |                                   |             |
| Commercial real estate        | 2                      | -           | 1,333                                  | -           | 1,336                             | -           |

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|                     |   |   |          |       |          |       |
|---------------------|---|---|----------|-------|----------|-------|
| Home equity         | - | 1 | -        | 97    | -        | 97    |
| Commercial business | 3 | - | 466      | -     | 466      | -     |
| Total               | 5 | 1 | \$ 1,799 | \$ 97 | \$ 1,802 | \$ 97 |

All TDRs at June 30, 2014 and December 31, 2013 were performing in compliance under their modified terms and therefore, were on accrual status.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The following table provides information on how loans were modified as a TDR during the three and six months ended June 30, 2014 and 2013.

| <b>Periods ended June 30,</b>    | Three months   |       | Six months |       |
|----------------------------------|----------------|-------|------------|-------|
|                                  | 2014           | 2013  | 2014       | 2013  |
|                                  | (In thousands) |       |            |       |
| Maturity/amortization concession | \$631          | \$ 97 | \$631      | \$ 97 |
| Payment concession               | \$1,171        |       | \$1,171    |       |
| Total                            | \$1,802        | \$ 97 | \$1,802    | \$ 97 |

There was \$1.1 million and no loans modified in a troubled debt restructuring, for which there was a payment default during the three or six months ended June 31, 2014 and 2013, respectively.

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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

**4. Shareholders' Equity**

**Common stock**

On May 15, 2014, the Company priced 2,702,703 common shares in its initial public offering (“IPO”) at \$18.00 per share, and on May 15, 2014, Bankwell common shares began trading on the Nasdaq Stock Market. The Company issued a total of 2,702,703 common shares in its IPO, which closed on May 20, 2014. The net proceeds from the IPO were approximately \$44.7 million, after deducting the underwriting discount of approximately \$2.5 million and approximately \$1.3 million of expenses.

Between 2007 and 2013, four private placements for the sale of common stock were completed for the purpose of capitalizing the Company and allowing for continued growth. The private placement offerings were in addition to the initial and secondary offerings completed in 2002 and 2007, respectively. A total of 3,429,623 shares were issued and net proceeds of \$47.8 million were received in connection with these offerings.

**Preferred stock**

In 2011, the Company elected to participate in the U.S. Treasury’s Small Business Lending Fund Program (“SBLF”). The SBLF is a \$30 billion fund established under the Small Business Jobs Act of 2010 to encourage lending to small businesses by providing Tier 1 capital to qualified community banks with assets of less than \$10 billion. The SBLF is intended to expand the ability to lend to small businesses, in order to help stimulate the economy and promote job growth. The transaction resulted in net capital proceeds to the Company of \$5.9 million, of which at least 90% was invested in the Banks as Tier 1 Capital.

The Series C Preferred stock pays noncumulative dividends. The dividend rate on the Series C Preferred Stock for the initial ten quarterly dividend periods, commencing with the period ended September 30, 2011 and ending with the period ended December 31, 2013, was determined each quarter based on the increase in the Banks’ Qualified Small Business Lending over a baseline amount. The Company has paid dividends at a rate of 1.0% since issuance. For the eleventh quarterly dividend payment through four and one-half years after its issuance, the dividend rate on the Series C Preferred Stock will be fixed at the rate in effect at the end of the ninth quarterly dividend period, which is 1.0%. In

the second quarter of 2016, four and one-half years from its issuance, the dividend rate will be fixed at 9.0% per annum.

The Series C Preferred Stock has no maturity date and ranks senior to the Company's common stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. The Series C Preferred Stock is non-voting, other than voting rights on matters that could adversely affect the Series C Preferred Stock, and is redeemable at any time by the Company, subject to the approval of its federal banking regulator. The redemption price is the aggregate liquidation preference of the SBLF Preferred Stock plus accrued but unpaid dividends and pro rata portion of any lending incentive fee. All redemptions must be in an amount at least equal to 25% of the number of originally issued shares of SBLF Preferred Stock, or 100% of the then-outstanding shares if less than 25% of the number of shares originally issued. In connection with the IPO, the U.S. Treasury exercised its piggyback registration rights under the SBLF and the Series C Preferred Stock held by the U.S. Treasury was registered under the Securities Act of 1933, as amended.

## **Warrants**

The initial and secondary offerings completed in 2002 and 2007 each call for the issuance of Units. Each Unit issued pursuant to these two offerings represented one share of common stock and one non-transferable Warrant. The Warrants were exercisable at any time from and including October 1, 2009 and prior to or on November 30, 2009, unless extended or accelerated by the board of directors in their discretion. The board of directors has extended the exercise period to October 1, 2014 through December 1, 2014. Each Warrant allows a holder to purchase .3221 shares of common stock at an exercise price of \$14.00 per share. None of the warrants have been exercised as of June 30, 2014. Assuming that all of the Warrants issued are exercised in full during the exercise period, the Company would receive \$4.3 million in gross capital and issue 304,640 shares of common stock. A total of 945,789 units were sold generating gross capital of \$17.2 million.



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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

**Dividends**

The Company's shareholders are entitled to dividends when and if declared by the board of directors, out of funds legally available. Connecticut law prohibits the Company from paying cash dividends except from its net profits, which are defined by state statutes.

The payment of dividends is subject to additional restrictions in connection with the SBLF preferred stock.

For the six months ended June 30, 2014 and 2013, the Company declared and paid cash dividends on preferred stock of \$55 thousand. To date, the Company has not declared or paid dividends on its common stock, nor has it repurchased any of its common stock.

**5. Comprehensive Income**

Comprehensive income represents the sum of net income and items of other comprehensive income or loss, including net unrealized gains or losses on securities available for sale and net gains or losses on derivatives accounted for as cash flow hedges. The Company's total comprehensive income or loss for the three and six months ended June 30, 2014 and 2013 is reported in the Consolidated Statements of Comprehensive Income.

The following table presents the changes in accumulated other comprehensive income (loss) by component, net of tax for the three and six months ended June 30, 2014 and 2013:

| Net Unrealized Gain<br>(Loss) on Available<br>for Sale Securities | Net Unrealized<br>Loss on Interest<br>Rate Swap | Total |
|---|---|-------|
|   | (In thousands)                                  |       |

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|  |        |         |         |
|--|--------|---------|---------|
| Balance at March 31, 2014  | \$ 574 | \$ 53   | \$627   |
| Other comprehensive income (loss) before reclassifications       | 115    | (119)   | ) (4 )  |
| Amounts reclassified from accumulated other comprehensive income | -      | -       | -       |
| Net other comprehensive income (loss)                            | 115    | (119)   | ) (4 )  |
| Balance at June 30, 2014   | \$ 689 | \$ (66) | ) \$623 |

|  | Net Unrealized Gain<br>(Loss) on Available<br>for Sale Securities | Net Unrealized<br>Loss on Interest<br>Rate Swap<br>(In thousands) | Total   |
|--|---|---|---------|
| Balance at December 31, 2013                                     | \$ 424  | \$ -  | \$424   |
| Other comprehensive income (loss) before reclassifications       | 265   | (66)  | ) 199   |
| Amounts reclassified from accumulated other comprehensive income | -   | -   | -       |
| Net other comprehensive income (loss)                            | 265   | (66)  | ) 199   |
| Balance at June 30, 2014   | \$ 689  | \$ (66)   | ) \$623 |

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

|  | Net Unrealized Gain<br>(Loss) on Available<br>for Sale Securities<br>(In thousands) |
|--|---|
| Balance at March 31, 2013  | \$ 1,395  |
| Other comprehensive loss before reclassifications                | (834 )  |
| Amounts reclassified from accumulated other comprehensive income | -   |
| Net other comprehensive loss                                     | (834 )  |
| Balance at June 30, 2013   | \$ 561  |

|  | Net Unrealized Gain<br>(Loss) on Available<br>for Sale Securities<br>(In thousands) |
|--|---|
| Balance at December 31, 2012                                     | \$ 1,511  |
| Other comprehensive loss before reclassifications                | (950 )  |
| Amounts reclassified from accumulated other comprehensive income | -   |
| Net other comprehensive loss                                     | (950 )  |
| Balance at June 30, 2013   | \$ 561  |

**6. Earnings Per Share**

Basic earnings per share (“EPS”) is computed by dividing income available to common shareholders by the weighted-average number of shares of common stock outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock (such as stock options) were exercised or converted into common stock or resulted in the issuance of common stock that then shared in earnings. Unvested share-based payment awards, which include the right to receive non-forfeitable dividends, are considered to participate with common stock in undistributed earnings for purposes of computing EPS.

The Company’s unvested restricted stock awards are participating securities, and therefore, are included in the computation of both basic and diluted earnings per common share. EPS is calculated using the two-class method, under which calculations (1) exclude from the numerator any dividends paid or owed on participating securities and any undistributed earnings considered to be attributable to participating securities and (2) exclude from the denominator the dilutive impact of the participating securities.



Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The following is a reconciliation of earnings available to common shareholders and basic weighted-average common shares outstanding to diluted weighted average common shares outstanding, reflecting the application of the two-class method:

|  | Three Months<br>Ended<br>June 30,<br>2014 |          | Six Months<br>Ended<br>June 30,<br>2014 |          |
|--|---|----------|---|----------|
|  | 2013                                      | 2014     | 2013                                    | 2014     |
|  | (In thousands, except per share data)     |          |   |          |
| Net income   | \$ 1,227                                  | \$ 1,468 | \$ 2,350                                | \$ 2,480 |
| Preferred stock dividends  | (27 )                                     | (27 )    | (55 )                                   | (55 )    |
| Dividends and undistributed earnings allocated to participating securities | (27 )                                     | (21 )    | (60 )                                   | (37 )    |
| Net income available to common shareholders                                | \$ 1,173                                  | \$ 1,420 | \$ 2,235                                | \$ 2,388 |
| Weighted average shares outstanding, basic                                 | 5,023                                     | 3,327    | 4,396                                   | 3,238    |
| Effect of dilutive equity-based awards                                     | 22  | 75       | 28                                      | 62       |
| Weighted average shares outstanding, diluted                               | 5,045                                     | 3,402    | 4,424                                   | 3,300    |
| Net earnings per common share:   |   |          |   |          |
| Basic earnings per common share  | \$ 0.23                                   | \$ 0.43  | \$ 0.51                                 | \$ 0.74  |
| Diluted earnings per common share  | 0.23                                      | 0.42     | 0.51                                    | 0.72     |

**7. Regulatory Matters**

The Bank and Company are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory – and possibly additional discretionary – actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank and Company to maintain minimum amounts and ratios of total and Tier I capital to risk-weighted assets and of Tier I capital to average assets, as defined by regulation. Management believes, as of June 30, 2014, the Bank and Company meet all capital adequacy requirements to which they are subject. As of June 30, 2014, the Bank was well capitalized under the regulatory

framework for prompt corrective action, as shown in the following schedules. There are no conditions or events since then that management believes have changed this category.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The capital amounts and ratios for the Bank and Company at June 30, 2014 and December 31, 2013, were as follows:

| (Dollars in thousands)                 | Actual Capital |         | For Capital Adequacy Purposes |        | To be Well Capitalized Under Prompt Corrective Action Provisions |         |
|--|----------------|---------|-------------------------------|--------|--|---------|
|  | Amount         | Ratio   | Amount                        | Ratio  | Amount   | Ratio   |
| <b>Bankwell Bank</b>                   |                |         |                               |        |  |         |
| June 30, 2014                          |                |         |                               |        |  |         |
| Total Capital to Risk-Weighted Assets  | \$ 110,335     | 16.48 % | \$ 53,558                     | 8.00 % | \$ 66,948  | 10.00 % |
| Tier I Capital to Risk-Weighted Assets | 101,958        | 15.23 % | 26,779                        | 4.00 % | 40,169   | 6.00 %  |
| Tier I Capital to Average Assets       | 101,958        | 12.49 % | 32,640                        | 4.00 % | 40,800   | 5.00 %  |
| <b>Bankwell Financial Group, Inc.</b>  |                |         |                               |        |  |         |
| June 30, 2014                          |                |         |                               |        |  |         |
| Total Capital to Risk-Weighted Assets  | \$ 124,552     | 18.48 % | \$ 53,918                     | 8.00 % | N/A  | N/A     |
| Tier I Capital to Risk-Weighted Assets | 116,120        | 17.23 % | 26,959                        | 4.00 % | N/A  | N/A     |
| Tier I Capital to Average Assets       | 116,120        | 13.77 % | 33,738                        | 4.00 % | N/A  | N/A     |
| <br>                                   |                |         |                               |        |  |         |
| <b>Bankwell Bank</b>                   |                |         |                               |        |  |         |
| December 31, 2013                      |                |         |                               |        |  |         |
| Total Capital to Risk-Weighted Assets  | \$ 66,674      | 10.74 % | \$ 49,682                     | 8.00 % | \$ 62,103  | 10.00 % |
| Tier I Capital to Risk-Weighted Assets | 58,908         | 9.49 %  | 24,841                        | 4.00 % | 37,262   | 6.00 %  |
| Tier I Capital to Average Assets       | 58,908         | 7.91 %  | 29,772                        | 4.00 % | 37,215   | 5.00 %  |
| <b>Bankwell Financial Group, Inc.</b>  |                |         |                               |        |  |         |
| December 31, 2013                      |                |         |                               |        |  |         |
| Total Capital to Risk-Weighted Assets  | \$ 76,537      | 12.32 % | \$ 49,683                     | 8.00 % | N/A  | N/A     |
| Tier I Capital to Risk-Weighted Assets | 68,766         | 11.07 % | 24,841                        | 4.00 % | N/A  | N/A     |
| Tier I Capital to Average Assets       | 68,766         | 9.15 %  | 30,068                        | 4.00 % | N/A  | N/A     |

**Restrictions on dividends**

The ability of the Company to pay dividends depends, in part, on the ability of the Bank to pay dividends to the Company. In accordance with State of Connecticut Banking Rules and Regulations, regulatory approval is required to pay dividends in excess of the Bank's earnings retained in the current year plus retained earnings from the previous two years. The Bank is also prohibited from paying dividends that would reduce its capital ratios below minimum regulatory requirements.



Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****8. Stock-Based Compensation****Equity award plans**

The Company has five equity award plans, which are collectively referred to as the “Plan.” The current plan under which any future issuances of equity awards will be made is the 2012 BNC Financial Group, Inc. Stock Plan, or the “2012 Plan,” amended on June 26, 2013. All equity awards made under the 2012 Plan are made by means of an award agreement, which contains the specific terms and conditions of the grant. To date, all equity awards have been in the form of share options or restricted stock. At June 30, 2014, there were 145,125 shares reserved for future issuance under the 2012 Plan.

Share Options: The Company accounts for stock options based on the fair value at the date of grant over the vesting period of such awards on a straight line basis. For the six months ended June 30, 2014 and 2013, the Company recorded expense related to options granted under the various plans of approximately \$16 thousand and \$41 thousand, respectively.

There were no options granted during the six months ended June 30, 2014.

A summary of the status of outstanding stock options as of and for the six months ended June 30, 2014 is presented below:

|  | Six Months Ended<br>June 30, 2014 |  |
|--|-----------------------------------|--|
|  | Number<br>of<br>Shares            | Weighted<br>Average<br>Exercise<br>Price |
| Options outstanding at beginning of period | 208,568                           | \$ 16.67                                 |
| Granted                                    | -                                 | -  |
| Forfeited                                  | (4,270 )                          | 18.32                                    |

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|  |           |       |
|--|-----------|-------|
| Exercised  | (20,305 ) | 10.17 |
| Expired  | (480 )    | 10.00 |
| Options outstanding at end of period                             | 183,513   | 17.37 |
| Options exercisable at end of period                             | 172,152   | 17.51 |
| Weighted-average fair value of options granted during the period |           | N/A   |

Intrinsic value is the amount by which the fair value of the underlying stock exceeds the exercise price of an option on the exercise date. The total intrinsic value of share options exercised during the six months ended June 30, 2014 was \$214 thousand.

Restricted Stock: Restricted stock provides grantees with rights to shares of common stock upon completion of a service period and certain performance goals. Shares of unvested restricted stock are considered participating securities. Restricted stock awards generally vest over one to five years.

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The following table presents the activity for restricted stock for the six months ended June 30, 2014:

|                                 | Six Months Ended<br>June 30, 2014 |   |
|---------------------------------|-----------------------------------|---|
|                                 | Number<br>of<br>Shares            | Weighted<br>Average<br>Grant<br>Date<br>Fair<br>Value |
| Unvested at beginning of period | 122,140                           | \$ 15.98  |
| Granted                         | -                                 | -   |
| Vested                          | (4,900 )                          | 14.80   |
| Forfeited                       | (5,916 )                          | 16.57   |
| Unvested at end of period       | 111,324                           | 16.00   |

The Company's restricted stock expense for the six months ended June 30, 2014 and 2013 was \$264 thousand and \$95 thousand, respectively.

**9. derivative instruments**

The Company entered into a derivative transaction in February, 2014. Information about derivative instruments at June 30, 2014 was as follows:

| (Dollars in thousands)             | Notional<br>Amount | Maturity  | Received | Paid  | Fair<br>Value |
|------------------------------------|--------------------|-----------|----------|-------|---------------|
| Cash flow hedge:                   |                    |           |          |       |               |
| Interest rate swap on FHLB advance | \$25,000           | 4.7 years | 0.23%    | 1.62% | \$(108)       |

The effective portion of unrealized changes in the fair value of derivatives accounted for as cash flow hedges is reported in other comprehensive income and subsequently reclassified to earnings in the same period or periods

during which the hedged forecasted transaction affects earnings. The Bank assesses the effectiveness of each hedging relationship by comparing the changes in cash flows of the derivative hedging instrument with the changes in cash flows of the designated hedged item or transaction. The ineffective portion of changes in the fair value of the derivatives is recognized directly in earnings.

The Bank's cash flow hedge positions are all forward starting interest rate swap transactions. As of February 6, 2014 the Bank entered into the following forward starting interest rate swap transactions:

| (Dollars in thousands) | Notional Amount | Effective Date of Hedged Borrowing | Duration of Borrowing | Counterparty     |
|------------------------|-----------------|------------------------------------|-----------------------|------------------|
| Type of borrowing:     |                 |                                    |                       |                  |
| FHLB 90-day advance    | \$25,000        | April 1, 2014                      | 4.7 years             | Bank of Montreal |

This hedge strategy converts the LIBOR based rate of interest on certain FHLB advances to fixed interest rates, thereby protecting the Bank from floating interest rate variability.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

Changes in the consolidated statements of comprehensive income related to interest rate derivatives designated as hedges of cash flows were as follows for the three and six months ended June 30, 2014:

| (In thousands)   | Three<br>Months<br>Ended<br>June 30,<br>2014 | Six<br>Months<br>Ended<br>June 30,<br>2014 |
|--|--|--|
| Interest rate swap on FHLB advance:  |  |  |
| Unrealized loss recognized in accumulated other comprehensive income             | \$ (195 )                                    | \$ (108 )                                  |
| Income tax benefit on items recognized in accumulated other comprehensive income | 76   | 42   |
| Other comprehensive loss   | \$ (119 )                                    | \$ (66 )                                   |
| Interest expense recognized on hedged FHLB advance                               | \$ 88  | \$ 88                                      |

**10. Fair Value of Financial Instruments**

GAAP requires disclosure of fair value information about financial instruments, whether or not recognized in the statements of condition, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparisons to independent markets and, in many cases, could not be realized in immediate settlement of the instrument.

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction at either June 30, 2014 or December 31, 2013. The estimated fair value amounts have been measured as of the respective period-ends, and have not been reevaluated or updated for purposes of these consolidated financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each period-end.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The carrying values, fair values and placement in the fair value hierarchy of the Company's financial instruments at June 30, 2014 and December 31, 2013 were as follows:

|                               | June 30, 2014  |            |            |         |         |
|-------------------------------|----------------|------------|------------|---------|---------|
|                               | Carrying       | Fair       |            |         |         |
|                               | Value          | Value      | Level 1    | Level 2 | Level 3 |
|                               | (In thousands) |            |            |         |         |
| <b>Financial Assets:</b>      |                |            |            |         |         |
| Cash and due from banks       | \$ 130,535     | \$ 130,535 | \$ 130,535 | \$-     | \$-     |
| Available for sale securities | 49,114         | 49,114     | -          | 49,114  | -       |
| Held to maturity securities   | 13,742         | 13,790     | -          | 13,790  | -       |
| Loans held for sale           | 325            | 325        | -          | 325     | -       |
| Loans receivable, net         | 671,500        | 675,154    | -          | -       | 675,154 |
| Accrued interest receivable   | 2,464          | 2,464      | -          | -       | 2,464   |
| FHLB stock                    | 4,834          | 4,834      | -          | -       | 4,834   |
| <b>Financial Liabilities:</b> |                |            |            |         |         |
| Demand deposits               | 146,596        | 146,596    | -          | -       | 146,596 |
| NOW and money market          | 233,659        | 233,659    | -          | -       | 233,659 |
| Savings                       | 89,914         | 89,914     | -          | -       | 89,914  |
| Time deposits                 | 260,017        | 261,417    | -          | -       | 261,417 |
| Advances from the FHLB        | 47,000         | 46,949     | -          | -       | 46,949  |
| Derivative liability          | 108            | 108        | -          | 108     | -       |
| <b>December 31, 2013</b>      |                |            |            |         |         |
|                               | Carrying       | Fair       |            |         |         |
|                               | Value          | Value      | Level 1    | Level 2 | Level 3 |
|                               | (In thousands) |            |            |         |         |
| <b>Financial Assets:</b>      |                |            |            |         |         |
| Cash and due from banks       | \$ 82,013      | \$ 82,013  | \$ 82,013  | \$-     | \$-     |
| Available for sale securities | 28,597         | 28,597     | -          | 28,597  | -       |
| Held to maturity securities   | 13,816         | 13,815     | -          | 13,815  | -       |
| Loans held for sale           | 100            | 100        | -          | 100     | -       |
| Loans receivable, net         | 621,830        | 623,876    | -          | -       | 623,876 |
| Accrued interest receivable   | 2,360          | 2,360      | -          | -       | 2,360   |
| FHLB stock                    | 4,834          | 4,834      | -          | -       | 4,834   |
| <b>Financial Liabilities:</b> |                |            |            |         |         |
| Demand deposits               | 118,618        | 118,618    | -          | -       | 118,618 |
| NOW and money market          | 238,231        | 238,231    | -          | -       | 238,231 |

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|                        |         |         |   |   |         |
|------------------------|---------|---------|---|---|---------|
| Savings                | 107,692 | 107,692 | - | - | 107,692 |
| Time deposits          | 197,004 | 197,762 | - | - | 197,762 |
| Advances from the FHLB | 44,000  | 43,902  | - | - | 43,902  |

The following methods and assumptions were used by management in estimating the fair value of its financial instruments:

*Cash and due from banks and accrued interest receivable:* The carrying amount is a reasonable estimate of fair value.

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**Bankwell Financial Group, Inc.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

*Investment securities:* Fair values are based on quoted market prices or dealer quotes, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

*FHLB stock:* The carrying value of FHLB stock approximates fair value based on the most recent redemption provisions of the FHLB.

*Loans held for sale:* The fair value is based upon prevailing market prices.

*Loans receivable:* For variable rate loans which reprice frequently and have no significant change in credit risk, fair values are based on carrying values. The fair value of fixed rate loans are estimated by discounting the future cash flows using the year end rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

*Derivative asset (liability):* The valuation of the Company's interest rate swap is obtained from a third-party pricing service and is determined using a discounted cash flow analysis on the expected cash flows of each derivative. The pricing analysis is based on observable inputs for the contractual terms of the derivatives, including the period to maturity and interest rate curves.

*Deposits:* The fair value of demand deposits, regular savings and certain money market deposits is the amount payable on demand at the reporting date. The fair value of certificates of deposit and other time deposits is estimated using a discounted cash flow calculation that applies interest rates currently being offered for deposits of similar remaining maturities to a schedule of aggregated expected maturities on such deposits.

*Advances from the FHLB:* The fair value of the advances is estimated using a discounted cash flow calculation that applies current FHLB interest rates for advances of similar maturity to a schedule of maturities of such advances.

**11. Fair Value Measurements**



The Company is required to account for certain assets and liabilities at fair value on a recurring or non-recurring basis. As discussed in Note 1, the Company determines fair value in accordance with GAAP, which defines fair value and establishes a framework for measuring fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. GAAP establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values:

Level 1 — Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 — Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 — Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Valuation techniques based on unobservable inputs are highly subjective and require judgments regarding significant matters such as the amount and timing of future cash flows and the selection of discount rates that may appropriately reflect market and credit risks. Changes in these judgments often have a material impact on the fair value estimates. In addition, since these estimates are as of a specific point in time they are susceptible to material near-term changes.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****Financial instruments measured at fair value on a recurring basis**

The following tables detail the financial instruments carried at fair value on a recurring basis at June 30, 2014 and December 31, 2013, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value. The Company had no transfers into or out of Levels 1, 2 or 3 during the six months ended June 30, 2014 and the year ended December 31, 2013.

|   | Fair Value     |          |         |
|---|----------------|----------|---------|
|   | Level 1        | Level 2  | Level 3 |
|   | 1              | 2        | 3       |
|   | (In thousands) |          |         |
| June 30, 2014:                            |                |          |         |
| Available-for-sale investment securities: |                |          |         |
| U.S. Government and agency obligations    | \$-            | \$19,313 | \$ -    |
| State agency and municipal obligations    | -              | 15,119   | -       |
| Corporate bonds                           | -              | 13,667   | -       |
| Mortgage backed securities                | -              | 1,015    | -       |
| Derivative liability                      | -              | (108 )   | -       |
| December 31, 2013:                        |                |          |         |
| Available-for-sale investment securities: |                |          |         |
| U.S. Government and agency obligations    | \$-            | \$5,688  | \$ -    |
| State agency and municipal obligations    | -              | 12,132   | -       |
| Corporate bonds                           | -              | 9,566    | -       |
| Mortgage backed securities                | -              | 1,211    | -       |

*Available for sale investment securities:* The fair value of the Company's investment securities are estimated by using pricing models or quoted prices of securities with similar characteristics (i.e. matrix pricing) and are classified within Level 2 of the valuation hierarchy.

*Derivative liability:* The Company's derivative liability is an interest rate swap, initiated in February 2014 as part of management's strategy to manage interest rate risk. The valuation of the Company's interest rate swap is obtained from a third-party pricing service and is determined using a discounted cash flow analysis on the expected cash flows of each derivative. The pricing analysis is based on observable inputs for the contractual terms of the derivatives, including the period to maturity and interest rate curves. The Company has determined that the majority of the inputs

used to value its interest rate derivatives fall within Level 2 of the fair value hierarchy.

**Financial instruments measured at fair value on a nonrecurring basis**

Certain assets are measured at fair value on a non-recurring basis in accordance with GAAP. These include assets that are measured at the-lower-of-cost-or-market that were recognized at fair value below cost at the end of the period as well as assets that are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

The following table details the financial instruments carried at fair value on a nonrecurring basis at June 30, 2014 and December 31, 2013, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine the fair value:

|                        | Fair Value |         |         |
|------------------------|------------|---------|---------|
|                        | Level 1    | Level 2 | Level 3 |
|                        | 1          | 2       | 3       |
| (In thousands)         |            |         |         |
| June 30, 2014:         |            |         |         |
| Impaired loans         | \$-        | \$ -    | \$4,680 |
| Foreclosed real estate | -          | -       | 829     |
| December 31, 2013:     |            |         |         |
| Impaired loans         | \$-        | \$ -    | \$3,723 |
| Foreclosed real estate | -          | -       | 829     |

The following table presents information about quantitative inputs and assumptions for Level 3 financial instruments carried at fair value on a nonrecurring basis at June 30, 2014 and December 31, 2013:

| (Dollars in thousands) | Fair Value | Valuation Methodology | Unobservable Input            | Range (Weighted Average) |
|------------------------|------------|-----------------------|-------------------------------|--------------------------|
| June 30, 2014:         |            |                       |                               |                          |
| Impaired loans         | \$4,680    | Appraisals            | Discount for dated appraisals | 8.0% - 28.0%             |
|                        |            | Discounted cash flows | Discount rate                 | 3.25% - 7.00%            |
| Foreclosed real estate | \$829      | Appraisals            | Discount for dated appraisals | 29.4% to 46.0%           |
| December 31, 2013:     |            |                       |                               |                          |
| Impaired loans         | \$3,723    | Appraisals            | Discount for dated appraisals | 3.5% to 5.0%             |
|                        |            | Discounted cash flows | Discount rate                 | 1.9%                     |
| Foreclosed real estate | \$829      | Appraisals            | Discount for dated appraisals | 29.4% to 46.0%           |

*Impaired loans:* Loans are generally not recorded at fair value on a recurring basis. Periodically, the Company records nonrecurring adjustments to the carrying value of loans based on fair value measurements for partial charge-offs of the uncollectible portions of those loans. Nonrecurring adjustments also include certain impairment amounts for collateral-dependent loans calculated in accordance with ASC 310-10 when establishing the allowance for credit

losses. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Collateral is typically valued using appraisals or other indications of value based on recent comparable sales of similar properties or other assumptions. Estimates of fair value based on collateral are generally based on assumptions not observable in the marketplace and therefore such valuations have been classified as Level 3. For those loans where the primary source of repayment is cash flow from operations, adjustments include impairment amounts calculated based on the perceived collectability of interest payments on the basis of a discounted cash flow analysis utilizing a discount rate equivalent to the original note rate.

*Foreclosed real estate:* The Company classifies property acquired through foreclosure or acceptance of deed-in-lieu of foreclosure as foreclosed real estate and repossessed assets in its financial statements. Upon foreclosure, the property securing the loan is written down to fair value less selling costs. The write-down is based upon differences between the appraised value and the book value. Appraisals are based on observable market data such as comparable sales, however assumptions made in determining comparability are unobservable and therefore these assets are classified as Level 3 within the valuation hierarchy.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)****12. Mergers and Acquisitions**

On November 5, 2013, the Company acquired all of the outstanding common shares of The Wilton Bank (“Wilton”). This business combination expanded the Bank’s presence in Fairfield County and enhanced opportunities for businesses, customer relationships, employees and the communities served by the Bank.

On the acquisition date, Wilton had 372,985 outstanding common shares, net of 108,260 shares of treasury stock, and shareholders’ equity of \$6.3 million. Wilton shareholders received \$13.50 per share resulting in a consideration value of \$5.0 million.

The assets and liabilities in the Wilton acquisition were recorded at their fair value based on management’s best estimate using information available at the date of acquisition. Consideration paid and fair values of Wilton’s assets acquired and liabilities assumed are summarized in the following tables:

|  |          |
|--|----------|
| <b>Consideration paid: (In thousands)</b>      | Amount   |
| Cash consideration paid to Wilton shareholders | \$ 5,035 |

| Recognized amounts of identifiable assets acquired<br><b>and (liabilities) assumed: (In thousands)</b> | As<br>Acquired | Fair Value<br>Adjustments | As Recorded<br>at Acquisition |
|--|----------------|---------------------------|-------------------------------|
| Cash   | \$ 35,919      | \$ -                      | \$ 35,919                     |
| Held to maturity investments securities  | 1,022          | -                         | 1,022                         |
| Loans  | 27,097         | (2,008 )a                 | 25,089                        |
| Premises and equipment   | 4,303          | -                         | 4,303                         |
| Other real estate owned  | 1,895          | (450 )b                   | 1,445                         |
| Core deposit intangibles   | -              | 499 c                     | 499                           |
| Deferred tax assets, net   | -              | 1,997 d                   | 1,997                         |
| Other assets   | 587            | -                         | 587                           |
| Deposits   | (64,145 )      | (12 )e                    | (64,157 )                     |
| Other liabilities  | (336 )         | -                         | (336 )                        |
| Total identifiable net assets  | \$ 6,342       | \$ 26                     | \$ 6,368                      |
| Gain on purchase   |                |                           | \$ (1,333 )                   |

Explanation of fair value adjustments:

a) The adjustment represents the write down of the book value of loans to their estimated fair value based on current interest rates and expected cash flows, which includes an estimate of expected loan loss inherent in the portfolio.

b) The adjustment represents the write down of the book value of foreclosed real estate to their estimated fair value based on current appraisals.

c) Represents the economic value of the acquired core deposit base (total deposits less jumbo time deposits). The core deposit intangible will be amortized over an estimated life of 9.3 years based on the double declining balance method of amortization.

d) Represents net deferred tax assets resulting from the fair value adjustments related to the acquired assets and liabilities, identifiable intangibles and other purchase accounting adjustments.

e) The adjustment represents the fair value of time deposits, which were valued at a premium of 0.11% as they bore slightly higher rates than the prevailing market.

Except for collateral dependent loans with deteriorated credit quality, the fair values for loans acquired from Wilton were estimated using cash flow projections based on the remaining maturity and repricing terms. Cash flows were adjusted by estimating future credit losses and the rate of prepayments. Projected monthly cash flows were then discounted to present value using a risk-adjusted market rate for similar loans. For collateral dependent loans with deteriorated credit quality, to estimate the fair value, the Company analyzed the value of the underlying collateral of the loans, assuming the fair values of the loans were derived from the eventual sale of the collateral.

Table of Contents**Bankwell Financial Group, Inc.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Unaudited)**

Those values were discounted using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral. There was no carryover of Wilton's allowance for credit losses associated with the loans that were acquired as the loans were initially recorded at fair value.

Information about the acquired loan portfolio subject to purchased credit impaired accounting guidance (ASC 310-30) as of November 5, 2013 was as follows:

| (In thousands)   | November<br>5,<br>2013 |
|--|------------------------|
| Contractually required principal and interest at acquisition                 | \$ 14,528              |
| Contractual cash flows not expected to be collected (nonaccretable discount) | (1,412 )               |
| Expected cash flows at acquisition   | 13,116                 |
| Interest component of expected cash flows (accretable discount)              | (1,513 )               |
| Fair value of acquired loans   | \$ 11,603              |

**Pending**

On March 31, 2014, the Company entered into a merger agreement with Quinnipiac Bank & Trust Company ("Quinnipiac"), located in New Haven County, Connecticut. Quinnipiac has one branch located in Hamden, Connecticut, and a second branch in the neighboring town of North Haven. At June 30, 2014, Quinnipiac had approximately \$115 million in assets, \$98 million in deposits and loans of \$90 million.

Total consideration for the acquisition is expected to be comprised of our common stock (75%) and cash (25%). The total consideration to be paid to Quinnipiac shareholders, based on the closing price of a share of our common stock on the OTC Bulletin Board, or OTCBB, on March 31, 2014, is approximately \$15 million. Pursuant to the merger agreement, each outstanding share of Quinnipiac will be converted at the election of the holder into the right to receive 0.56 shares of our common stock, or \$12.00 in cash, subject to pro rata adjustments to meet the proportion of stock and cash consideration described above. Outstanding options to purchase Quinnipiac shares, totaling 109,000 as of March 31, 2014, will be exchanged for options in our common stock adjusted for the 0.56 fixed exchange ratio. The exercise price per share of our common stock under the new option shall be equal to the exercise price per share of Quinnipiac common stock subject to the Quinnipiac stock option divided by the 0.56 fixed exchange ratio.



Outstanding warrants held by founders of Quinnipiac, totaling 122,500 as of June 30, 2014, will be automatically converted into a warrant to purchase 0.56 shares of our common stock for \$17.86. Upon consummation of the transaction, Quinnipiac will be merged into Bankwell Bank.

The transaction is expected to close in the fourth quarter of 2014, subject to the requisite approval of the shareholders of Quinnipiac, required regulatory approvals, and satisfaction of other customary closing conditions. Upon effectiveness of the merger, change in control payments totaling \$631,466 are expected to be paid.

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**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

*This section presents management’s perspective on our financial condition and results of operations. The following discussion and analysis should be read in conjunction with the unaudited interim consolidated financial statements and related notes contained elsewhere in this report on Form 10-Q. To the extent that this discussion describes prior performance, the descriptions relate only to the periods listed, which may not be indicative of future financial outcomes. In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause results to differ materially from management’s expectations. Factors that could cause such differences are discussed in Company’s Registration Statement on Form S-1 filed for the year ended December 31, 2013 in the sections titled “Cautionary Note Regarding Forward-Looking Statements” and “Risk Factors” We assume no obligation to update any of these forward-looking statements.*

General

Bankwell Financial Group, Inc. is a bank holding company headquartered in New Canaan, Connecticut. Through our wholly owned subsidiary, Bankwell Bank, or the Bank, we serve small and medium-sized businesses and retail customers in greater Fairfield County, Connecticut. We have a history of building long-term customer relationships and attracting new customers through what we believe is our strong customer service and our ability to deliver a diverse product offering.

The following discussion and analysis presents our results of operations and financial condition on a consolidated basis. However, because we conduct all of our material business operations through the Bank, the discussion and analysis relates to activities primarily conducted at the Bank.

As a bank holding company, we generate most of our revenue from interest on loans and investments and fee-based revenues. Our primary source of funding for our loans is deposits. Our largest expenses are interest on these deposits and salaries and related employee benefits. We measure our performance primarily through our net interest margin, efficiency ratio, ratio of allowance for loan losses to total loans, return on average assets and return on average equity, among other metrics, while maintaining appropriate regulatory leverage and risk-based capital ratios.

Critical Accounting Policies and Estimates

The discussion and analysis of our results of operations and financial condition are based on our consolidated financial statements, which have been prepared in accordance with GAAP and with general practices within the financial

services industry. The preparation of financial statements in conformity with GAAP requires us to make significant estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from our current estimates, as a result of changing conditions and future events. The current economic environment has increased the degree of uncertainty inherent in these significant estimates.

We believe that accounting estimates for the allowance for loan losses, fair values of securities and deferred taxes are particularly critical and susceptible to significant near-term change. These accounting estimates are discussed further in the Company's Registration Statement on Form S-1 filed for the year ended December 31, 2013 in the section "Critical Accounting Policies and Estimates" under Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Executive Overview

We are focused on becoming the "Hometown" bank and the banking provider of choice in our highly attractive market area, and to serve as a locally based alternative to our larger competitors. We aim to do this through:

- Responsive, customer-centric products and services and a community focus;

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- Strategic acquisitions;
- Utilization of efficient and scalable infrastructure; and
- Disciplined focus on risk management.

During 2014 we entered into a merger agreement and completed an initial public offering, or IPO, for the sale of 2,702,703 shares of our common stock.

On March 31, 2014, we entered into a merger agreement with Quinnipiac Bank & Trust Company, or Quinnipiac, located in New Haven County, Connecticut. Quinnipiac has one branch located in Hamden, Connecticut and a second branch located in the neighboring town of North Haven, Connecticut. At June 30, 2014, Quinnipiac had approximately \$115 million in assets, \$98 million in deposits and loans of \$90 million. Upon consummation of the transaction, Quinnipiac will be merged into Bankwell Bank. The transaction is expected to close in the fourth quarter of 2014, subject to the requisite approval of the shareholders of Quinnipiac, required regulatory approvals, and satisfaction of other customary closing conditions.

On May 15, 2014, Bankwell Financial Group, Inc. priced 2,702,703 common shares in its IPO at \$18.00 per share, and on May 15, 2014, Bankwell common shares began trading on the Nasdaq Stock Market. The net proceeds from the IPO were approximately \$44.7 million, after deducting the underwriting discount of approximately \$2.5 million and approximately \$1.3 million of expenses. We intend to use the net proceeds for general corporate purposes, which may include maintaining liquidity at the holding company, providing equity capital to the Bank to fund balance sheet growth or working capital needs, our working capital needs, and funding acquisitions of branches, whole financial institutions and related lines of businesses in or around our existing market that further our objectives.

## **Earnings Overview**

Net income available to common shareholders was \$1.2 million, or \$0.23 per diluted share, and \$1.4 million, or \$0.42 per diluted share, respectively, for the three months ended June 30, 2014 and 2013. Returns on average equity and average assets for the three months ended June 30, 2014 were 5.46% and 0.58%, respectively, compared to 9.71% and 0.90%, respectively, for the same period in 2013.

Net income available to common shareholders was \$2.2 million, or \$0.51 per diluted share, and \$2.4 million, or \$0.72 per diluted share, respectively, for the six months ended June 30, 2014 and 2013. Returns on average equity and average assets for the six months ended June 30, 2014 were 5.93% and 0.59%, respectively, compared to 8.34% and 0.80%, respectively, for the same period in 2013.

For the three months ended June 30, 2014, we had net interest income of \$7.1 million, an increase of \$0.9 million, or 14%, over the three months ended June 30, 2013. Our net interest margin (fully taxable equivalent basis) for the three months ended June 30, 2014 and 2013 was 3.68% and 3.97%, respectively. We experienced a decline in our non-interest income, which totaled \$682 thousand for the three months ended June 30, 2014 representing 9% of our total revenue, down from \$1.5 million, or 20% of total revenue, for the three months ended June 30, 2013. The decline in our non-interest income was driven by a reduction of gains and fees from sales of loans of \$544 thousand and a net gain on sale of available for sale securities recognized in 2013 of \$648 thousand.

For the six months ended June 30, 2014, we had net interest income of \$14.3 million, an increase of \$2.0 million, or 15.9%, over the six months ended June 30, 2013. Our net interest margin (fully taxable equivalent basis) for the six months ended June 30, 2014 and 2013 was 3.82% and 4.03%, respectively. We experienced a decline in our non-interest income, which totaled \$1.5 million for the six months ended June 30, 2014 representing 9.2% of our total revenue, down from \$1.8 million, or 13% of total revenue, for the six months ended June 30, 2013. The decline in our non-interest income was driven by a reduction of gains and fees from sales of loans of \$123 thousand and a net gain on sale of available for sale securities recognized in 2013 of \$648 thousand.

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**Results of Operations**

***Net Interest Income***

Net interest income is the difference between interest earned on loans and securities and interest paid on deposits and other borrowings, and is the primary source of our operating income. Net interest income is affected by the level of interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Included in interest income are certain loan fees, such as deferred origination fees and late charges. The following tables and discussion present net interest income on a fully taxable equivalent, or FTE basis, by adjusting income and yields on tax-exempt loans and securities to be comparable to taxable loans and securities. We convert tax-exempt income to a FTE basis using the statutory federal income tax rate adjusted for applicable state income taxes net of the related federal tax benefit. The average balances are principally daily averages and, for loans, only include performing loans. Average balances of non-performing loans for the six months ended June 30, 2014 and 2013 totaling \$1.1 million and \$1.0 million, respectively, have been excluded. Interest income on loans includes the effect of deferred loan fees and costs accounted for as yield adjustments, but does not include interest on loans for which we have ceased to accrue interest. Premium amortization and discount accretion are included in the respective interest income and interest expense amounts.

FTE net interest income for the three months ended June 30, 2014 and 2013 was \$7.3 million and \$6.3 million, respectively. FTE net interest income for the six months ended June 30, 2014 and 2013 was \$14.5 million and \$12.5 million, respectively. Our net interest margin declined 29 basis points to 3.68% for the three months ended June 30, 2014, compared to the same period in 2013 due primarily to the effects of the low interest rate environment and an increase in cash and fed funds sold as a result of the capital raised from the IPO. Our net interest margin declined 21 basis points to 3.82% for the six months ended June 30, 2014, compared to the same period in 2013 due primarily to the effects of the low interest rate environment and an increase in cash and fed funds sold as a result of the capital raised from the IPO. While we have experienced significant growth in average loan balances, in the current low interest rate environment, market yields on new loan originations are below the average yield of our existing loan portfolio. Due to the combined effect of new loan growth and the runoff of higher yielding loan balances, we anticipate that interest rates on total earning assets will continue to decline. The impact of this trend is likely to exceed the benefit to be realized in reduced funding costs, resulting in modestly lower net interest margin results in the near term.

FTE basis interest income for the three months ended June 30, 2014 increased by \$1.2 million, or 17%, to \$8.2 million, compared to FTE basis interest income for the three months ended June 30, 2013 due primarily to loan growth in our commercial real estate and commercial business portfolios. Average interest-earning assets were \$789.0 million for the three months ended June 30, 2014, up by \$151.0 million from the same period in 2013. The average balance of total loans increased \$81.1 million, or 14%, contributing \$1.0 million to the increase in interest income. Commercial real estate and commercial business loan average balances grew by \$26.3 million and \$35.4 million, respectively.

FTE basis interest income for the six months ended June 30, 2014 increased by \$2.4 million, or 17%, to \$16.1 million, compared to FTE basis interest income for the six months ended June 30, 2013 due primarily to loan growth in our commercial real estate and commercial business portfolios. Average interest-earning assets were \$760.1 million for the six months ended June 30, 2014, up by \$143.0 million from the same period in 2013. The average balance of total loans increased \$97.7 million, or 18%, contributing \$2.1 million to the increase in interest income. Commercial real estate and commercial business loan average balances grew by \$35.5 million and \$35.9 million, respectively.

Interest expense for the three months ended June 30, 2014, increased by \$245 thousand, or 38%, compared to interest expense for the three months ended June 30, 2013 due to a \$102.1 million increase in the average balances of interest-bearing liabilities.

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Average balances of total funding liabilities for the three months ended June 30, 2014, increased by \$143.4 million, or 25%, from the same period in 2013, primarily due to higher average balances in money market and time accounts and increased rates on time deposits.

Interest expense for the six months ended June 30, 2014, increased by \$367 thousand, or 30%, compared to interest expense for the six months ended June 30, 2013 due to a \$102.8 million increase in the average balances of interest-bearing liabilities. Average balances of total funding liabilities for the six months ended June 30, 2014, increased by \$145.1 million, or 26%, from the same period in 2013, primarily due to higher average balances in money market and time accounts and increased rates on time deposits.



Table of Contents*Average Balance Sheet, FTE basis Interest and Average Yields/Rates*

The following tables present the average balances and yields earned on interest-earning assets and the average balances and weighted average rates paid on our funding liabilities for the three and six months ended June 30, 2014 and 2013. Such yields and costs are derived by dividing annualized income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively, for the periods presented.

|   | Three Months Ended June 30, |          |        |           |          |        |
|---|-----------------------------|----------|--------|-----------|----------|--------|
|   | 2014                        |          |        | 2013      |          |        |
|   | Average                     | Yield    |        | Average   | Yield    |        |
| (Dollars in thousands)                                  | Balance                     | Interest | Rate   | Balance   | Interest | Rate   |
| <b>Assets:</b>  |                             |          |        |           |          |        |
| Cash and Fed funds sold                                 | \$78,646                    | \$49     | 0.25 % | \$22,693  | \$11     | 0.19 % |
| Securities (1)  | 51,755                      | 529      | 4.05   | 38,219    | 392      | 4.11   |
| <b>Loans: (2)</b>                                       |                             |          |        |           |          |        |
| Commercial real estate                                  | 335,263                     | 4,086    | 4.82   | 308,972   | 3,815    | 4.89   |
| Residential real estate                                 | 160,899                     | 1,467    | 3.61   | 152,353   | 1,380    | 3.63   |
| Construction (3)  | 42,377                      | 515      | 4.80   | 36,924    | 448      | 4.80   |
| Commercial business                                     | 98,113                      | 1,239    | 4.99   | 62,745    | 819      | 5.16   |
| Home equity   | 13,124                      | 122      | 3.74   | 10,828    | 102      | 3.76   |
| Consumer  | 714                         | 15       | 8.17   | 747       | 9        | 5.05   |
| Acquired Loan Portfolio Non accrual loans (net of mark) | 3,220                       | 116      | 14.49  |           |          |        |
| Total loans   | 653,710                     | 7,560    | 4.57   | 572,569   | 6,573    | 4.54   |
| Federal Home Loan Bank stock                            | 4,881                       | 18       | 1.47   | 4,521     | 4        | 0.37   |
| Total earning assets                                    | 788,992                     | \$8,156  | 4.09 % | 638,002   | \$6,980  | 4.33 % |
| Other assets  | 57,416                      |          |        | 16,976    |          |        |
| Total assets  | \$846,408                   |          |        | \$654,978 |          |        |
| <b>Liabilities and shareholders' equity:</b>            |                             |          |        |           |          |        |
| <b>Deposits:</b>  |                             |          |        |           |          |        |
| Noninterest-bearing                                     | \$127,051                   | \$-      | - %    | \$85,744  | \$-      | - %    |
| NOW   | 52,605                      | 15       | 0.11   | 36,614    | 12       | 0.13   |
| Money market  | 173,202                     | 167      | 0.39   | 105,334   | 110      | 0.42   |
| Savings   | 92,501                      | 68       | 0.30   | 120,356   | 139      | 0.46   |
| Time  | 233,044                     | 481      | 0.83   | 148,957   | 253      | 0.68   |
| Total deposits  | 678,403                     | 731      | 0.53   | 497,005   | 514      | 0.50   |
| Borrowed Money  | 48,089                      | 166      | 1.39   | 86,107    | 138      | 0.64   |
| Total funding liabilities                               | 726,492                     | \$897    | 0.60 % | 583,112   | \$652    | 0.53 % |
| Other liabilities                                       | 29,799                      |          |        | 11,209    |          |        |
| Shareholders' equity                                    | 90,117                      |          |        | 60,657    |          |        |
| Total liabilities and shareholders' equity              | \$846,408                   |          |        | \$654,978 |          |        |
| Net interest income (4)                                 |                             | \$7,259  |        |           | \$6,328  |        |
| Interest rate spread                                    |                             |          | 3.49 % |           |          | 3.80 % |

|                         |        |        |
|-------------------------|--------|--------|
| Net interest margin (5) | 3.68 % | 3.97 % |
|-------------------------|--------|--------|

(1) Average balances and yields for securities are based on amortized cost.

(2) Average balances and yields for loans exclude nonperforming loans.

(3) Includes commercial and residential real estate construction.

(4) The adjustment for securities and loans taxable equivalency amounted to \$111 thousand and \$80 thousand, respectively, for the three months ended June 30, 2014 and 2013.

(5) Annualized net interest income as a percentage of earning assets.

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|   | Six Months Ended June 30,<br>2014 |          |                    | 2013               |          |                    |
|---|-----------------------------------|----------|--------------------|--------------------|----------|--------------------|
|   | Average<br>Balance                | Interest | Yield<br>/<br>Rate | Average<br>Balance | Interest | Yield<br>/<br>Rate |
| (Dollars in thousands)                                  |                                   |          |                    |                    |          |                    |
| Assets:   |                                   |          |                    |                    |          |                    |
| Cash and Fed funds sold                                 | \$55,672                          | \$71     | 0.26 %             | \$19,493           | \$21     | 0.22 %             |
| Securities (1)  | 49,751                            | 1,031    | 4.14               | 40,996             | 843      | 4.15               |
| Loans: (2)  |                                   |          |                    |                    |          |                    |
| Commercial real estate                                  | 329,700                           | 8,051    | 4.86               | 294,175            | 7,415    | 5.01               |
| Residential real estate                                 | 158,508                           | 2,863    | 3.61               | 149,511            | 2,785    | 3.76               |
| Construction (3)  | 45,854                            | 1,045    | 4.53               | 35,201             | 857      | 4.84               |
| Commercial business                                     | 98,087                            | 2,408    | 4.88               | 62,190             | 1,609    | 5.15               |
| Home equity   | 13,666                            | 249      | 3.68               | 10,681             | 198      | 3.73               |
| Consumer  | 610                               | 27       | 8.80               | 406                | 11       | 5.55               |
| Acquired Loan Portfolio Non accrual loans (net of mark) | 3,466                             | 344      | 20.03              |                    |          |                    |
| Total loans   | 649,891                           | 14,987   | 4.59               | 552,164            | 12,875   | 4.64               |
| Federal Home Loan Bank stock                            | 4,834                             | 36       | 1.49               | 4,517              | 8        | 0.37               |
| Total earning assets                                    | 760,148                           | \$16,125 | 4.22 %             | 617,170            | \$13,747 | 4.43 %             |
| Other assets  | 47,324                            |          |                    | 11,164             |          |                    |
| Total assets  | \$807,472                         |          |                    | \$628,334          |          |                    |
| Liabilities and shareholders' equity:                   |                                   |          |                    |                    |          |                    |
| Deposits:   |                                   |          |                    |                    |          |                    |
| Noninterest-bearing                                     | \$124,475                         | \$-      | - %                | \$82,113           | \$-      | - %                |
| NOW   | 52,668                            | 28       | 0.11               | 35,081             | 24       | 0.14               |
| Money market  | 172,859                           | 346      | 0.40               | 99,974             | 200      | 0.40               |
| Savings   | 100,240                           | 151      | 0.30               | 126,444            | 294      | 0.47               |
| Time  | 208,151                           | 827      | 0.80               | 135,473            | 435      | 0.65               |
| Total deposits  | 658,393                           | 1,352    | 0.51               | 479,085            | 953      | 0.40               |
| Borrowed Money  | 48,901                            | 259      | 1.07               | 83,077             | 291      | 0.71               |
| Total funding liabilities                               | 707,294                           | \$1,611  | 0.56 %             | 562,162            | \$1,244  | 0.45 %             |
| Other liabilities                                       | 20,265                            |          |                    | 6,195              |          |                    |
| Shareholders' equity                                    | 79,913                            |          |                    | 59,977             |          |                    |
| Total liabilities and shareholders' equity              | \$807,472                         |          |                    | \$628,334          |          |                    |
| Net interest income (4)                                 |                                   | \$14,514 |                    |                    | \$12,503 |                    |
| Interest rate spread                                    |                                   |          | 3.66 %             |                    |          | 3.98 %             |
| Net interest margin (5)                                 |                                   |          | 3.82 %             |                    |          | 4.03 %             |

(1) Average balances and yields for securities are based on amortized cost.

(2) Average balances and yields for loans exclude nonperforming loans.

(3) Includes commercial and residential real estate construction.

(4) The adjustment for securities and loans taxable equivalency amounted to \$220 thousand and \$170 thousand, respectively, for the six months ended June 30, 2014 and 2013.

(5) Annualized net interest income as a percentage of earning assets.

*Effect of changes in interest rates and volume of average earning assets and average interest-bearing liabilities*

The following table shows the extent to which changes in interest rates and changes in the volume of average earning assets and average interest-bearing liabilities have affected net interest income. For each category of earning assets and interest-bearing liabilities, information is provided relating to: changes in volume (changes in average balances multiplied by the prior year's average interest rates); changes in rates (changes in average interest rates multiplied by the prior year's average balances); and the total change.

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Changes attributable to both volume and rate have been allocated proportionately based on the relationship of the absolute dollar amount of change in each.

| (In thousands)                               | Three Months Ended<br>June 30, 2014 vs 2013 |         |       | Six Months Ended<br>June 30, 2014 vs 2013 |         |         |
|--|---|---------|-------|---|---------|---------|
|  | Increase (Decrease)                         |         |       | Increase (Decrease)                       |         |         |
|  | Volume                                      | Rate    | Total | Volume                                    | Rate    | Total   |
| <b>Interest and dividend income:</b>         |   |         |       |   |         |         |
| Cash and Fed funds sold                      | 34  | \$4     | \$38  | \$46                                      | \$4     | \$50    |
| Securities                                   | 138   | (1 )    | 137   | 182                                       | 6       | 188     |
| <b>Loans:</b>                                |   |         |       |   |         |         |
| Commercial real estate                       | 322   | (51 )   | 271   | 873                                       | (237)   | 636     |
| Residential real estate                      | 78  | 9       | 87    | 165                                       | (87 )   | 78      |
| Construction                                 | 66  | 1       | 67    | 245                                       | (57 )   | 188     |
| Commercial business                          | 448   | (28 )   | 420   | 886                                       | (87 )   | 799     |
| Home equity                                  | 21  | (1 )    | 20    | 54  | (3 )    | 51      |
| Consumer                                     | (1 )  | 7       | 6     | 8   | 8       | 16      |
| Wilton Non accrual loans (net of mark)       | 116   | —       | 116   | 344                                       | —       | 344     |
| Total loans                                  | 1,050                                       | (63 )   | 987   | 2,575                                     | (463)   | 2,112   |
| Federal Home Loan Bank stock                 | 1   | 13      | 14    | 1   | 27      | 28      |
| Total change in interest and dividend income | 1,223                                       | (47 )   | 1,176 | 2,804                                     | (426)   | 2,378   |
| <b>Interest expense:</b>                     |   |         |       |   |         |         |
| <b>Deposits:</b>                             |   |         |       |   |         |         |
| NOW  | 5   | (2 )    | 3     | 10  | (6 )    | 4       |
| Money market                                 | 66  | (9 )    | 57    | 147                                       | (1 )    | 146     |
| Savings                                      | (28 )                                       | (43 )   | (71 ) | (53 )                                     | (90 )   | (143 )  |
| Time   | 165   | 63      | 228   | 272                                       | 120     | 392     |
| Total deposits                               | 208   | 9       | 217   | 376                                       | 23      | 399     |
| Borrowed Money                               | (76 )                                       | 104     | 28    | (144 )                                    | 112     | (32 )   |
| Total change in interest expense             | 132   | 113     | 245   | 232                                       | 135     | 367     |
| Change in net interest income                | \$1,091                                     | \$(160) | \$931 | \$2,572                                   | \$(561) | \$2,011 |

***Provision for Loan Losses***

The provision for loan losses is based on management's periodic assessment of the adequacy of the allowance for loan losses which, in turn, is based on such interrelated factors as the composition of the loan portfolio and its inherent risk characteristics, the level of nonperforming loans and net charge-offs, both current and historic, local economic and credit conditions, the direction of real estate values, and regulatory guidelines. The provision for loan losses is charged against earnings in order to maintain our allowance for loan losses and reflects management's best estimate of probable losses inherent in our loan portfolio at the balance sheet date.

Under accounting standards for business combinations, acquired loans are recorded at fair value with no loan loss allowance on the date of acquisition. A provision for loan losses will be recorded for the emergence of new probable and estimable losses on acquired loans which were not impaired as of the acquisition date. As of and for the three and six months ended June 30, 2014, there was a \$1 thousand provision or allowance for loan losses related to the loan portfolio that we acquired from The Wilton Bank on November 5, 2013.

The provision for loan losses for the three months ended June 30, 2014 was \$70 thousand compared to \$252 thousand provision for loan losses for the three months ended June 30, 2013. The provision for loan losses for the six months ended June 30, 2014 was \$282 thousand compared to \$442 thousand provision for loan losses for the six months ended June 30, 2013.

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For further information, see sections titled Asset Quality and Allowance for Loan Losses.

***Noninterest Income***

The following tables compare noninterest income for the three and six months ended June 30, 2014 and 2013:

|  | Three Months<br>Ended |         | Change  |        |
|--|-----------------------|---------|---------|--------|
|  | June 30,<br>2014      | 2013    | \$      | %      |
| (Dollars in thousands)                             |                       |         |         |        |
| Service charges and fees                           | \$143                 | \$101   | \$42    | 42 %   |
| Gains and fees from sales of loans                 | 213                   | 757     | (544)   | (72 )  |
| Bank owned life insurance                          | 86                    | -       | 86      | 100    |
| Net gain on sale of available for sale securities  | -                     | 648     | (648)   | (100)  |
| Gain (loss) on sale of foreclosed real estate, net | -                     | (5 )    | 5       | 100    |
| Other  | 240                   | 23      | 217     | 943    |
| Total noninterest income                           | \$682                 | \$1,524 | \$(842) | (55 )% |

Noninterest income decreased \$842 thousand to \$682 thousand for the three months ended June 30, 2014 compared to the same period in 2013, reflecting a decrease in gains recorded on sales of loans, and net gains recognized on the sale of securities for the three months ended June 30 2013 not repeated in 2014. During the three months ended June 30, 2014, the Company recorded \$6 thousand in gains on the sale of \$0.5 million of residential real estate loans and \$207 thousand of gains on the sale of \$1.7 million of SBA loans. In the fourth quarter of 2013, the Company purchased \$10.0 million in bank-owned life insurance coverage and during the quarter ended June 30, 2014, the cash surrender value increased by \$86 thousand. Other income increased \$217 thousand from \$23 thousand for the three months ended June 30, 2013 to \$240 thousand for the three months ended June 30, 2014, primarily driven by rental income and investments services income.

|  | Six Months<br>Ended |         | Change  |        |
|--|---------------------|---------|---------|--------|
|  | June 30,<br>2014    | 2013    | \$      | %      |
| (Dollars in thousands)                             |                     |         |         |        |
| Service charges and fees                           | \$267               | \$198   | \$69    | 35 %   |
| Gains and fees from sales of loans                 | 642                 | 765     | (123)   | (16 )  |
| Bank owned life insurance                          | 171                 | -       | 171     | 100    |
| Net gain on sale of available for sale securities  | -                   | 648     | (648)   | (100)  |
| Gain (loss) on sale of foreclosed real estate, net | -                   | 66      | (66 )   | (100)  |
| Other  | 372                 | 131     | 241     | 184    |
| Total noninterest income                           | \$1,452             | \$1,808 | \$(356) | (20 )% |

Noninterest income decreased \$356 thousand to \$1.5 million for the six months ended June 30, 2014 compared to the same period in 2013 reflecting a decrease in gains recorded on sales of loans and net gains recognized on the sale of securities for the three months ended June 30 2013 not repeated in 2014. During the six months ended June 30, 2014, the Company recorded income of \$413 thousand on the sale of \$14.9 million of commercial real estate loans, \$22 thousand on the sale of \$1.6 million of residential real estate loans and \$207 thousand on the sale of \$1.7 million of SBA loans. In the fourth quarter of 2013, the Company purchased \$10.0 million in bank-owned life insurance and for the six months ended June 30, 2014, the cash surrender value increased by \$171 thousand.



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Other income increased \$241 thousand from \$131 thousand as of June 30, 2013 to \$372 thousand as of June 30, 2014, primarily driven by rental income and investments services income.

***Noninterest Expense***

The following tables compare noninterest expense for the three and six months ended June 30, 2014, and 2013:

| (Dollars in thousands)                  | Three Months<br>Ended |         | Change |       |
|---|-----------------------|---------|--------|-------|
|   | June 30,<br>2014      | 2013    | \$     | %     |
| Salaries and employee benefits          | \$3,284               | \$2,752 | \$532  | 19 %  |
| Occupancy and equipment                 | 1,030                 | 787     | 243    | 31    |
| Professional services                   | 272                   | 421     | (149)  | (35 ) |
| Data processing                         | 300                   | 251     | 49     | 20    |
| Marketing                               | 218                   | 270     | (52 )  | (19 ) |
| Merger and acquisition related expenses | 122                   | 64      | 58     | 91    |
| FDIC insurance                          | 107                   | 100     | 7      | 7     |
| Director fees                           | 143                   | 144     | (1 )   | (1 )  |
| Foreclosed real estate                  | -                     | 4       | (4 )   | (100) |
| Amortization of intangibles             | 27                    | -       | 27     | 100   |
| Other                                   | 394                   | 338     | 56     | 17    |
| Total noninterest expense               | \$5,897               | \$5,131 | \$766  | 15 %  |

Noninterest expense increased \$0.8 million to \$5.9 million for the three months ended June 30, 2014 compared to the same period in 2013. The largest component of the total increase was salaries and employee benefits, primarily reflecting higher staffing levels, incentive accruals and equity-based compensation expense. The increase in occupancy and equipment expense largely reflects investments related to technology and other equipment as well as costs related to our new Wilton location acquired in November, 2013 and the relocation of two branch locations. Data processing costs have increased reflecting higher transaction volume. Merger and acquisition related expenses during the first quarter 2014 primarily reflect costs associated with the definitive merger agreement with Quinnipiac signed on March 31, 2014. Professional services declined \$149 thousand from \$421 thousand for the three months ended June 30, 2013 to \$272 thousand for the three months ended June 30, 2014, primarily driven by a reduction in the fees paid to consultants.

| (Dollars in thousands) | Six Months<br>Ended |      | Change |   |
|------------------------|---------------------|------|--------|---|
|                        | June 30,<br>2014    | 2013 | \$     | % |

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|   |          |         |         |       |
|---|----------|---------|---------|-------|
| Salaries and employee benefits          | \$6,625  | \$5,252 | \$1,373 | 26 %  |
| Occupancy and equipment                 | 2,096    | 1,558   | 538     | 35    |
| Professional services                   | 641      | 790     | (149 )  | (19 ) |
| Data processing                         | 639      | 505     | 134     | 27    |
| Marketing                               | 328      | 398     | (70 )   | (18 ) |
| Merger and acquisition related expenses | 263      | 64      | 199     | 311   |
| FDIC insurance                          | 225      | 230     | (5 )    | (2 )  |
| Director fees                           | 282      | 284     | (2 )    | (1 )  |
| Foreclosed real estate                  | 12       | 4       | 8       | 200   |
| Amortization of intangibles             | 54       | -       | 54      | 100   |
| Other                                   | 774      | 644     | 130     | 20    |
| Total noninterest expense               | \$11,939 | \$9,729 | \$2,210 | 23 %  |

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Noninterest expense increased \$2.2 million to \$11.9 million for the six months ended June 30, 2014 compared to the same period in 2013. The largest component of the total increase was salaries and employee benefits, primarily reflecting higher staffing levels, incentive accruals and equity-based compensation expense. The increase in occupancy and equipment expense largely reflects investments related to technology and other equipment as well as costs related to our new Wilton location acquired in November, 2013 and the relocation of two branch locations. Data processing costs have increased reflecting higher transaction volume. Merger and acquisition related expenses during the six months ended June 2014 primarily reflect costs associated with the definitive merger agreement with Quinnipiac signed on March 31, 2014. Professional services declined \$149 thousand from \$790 thousand as of June 30, 2013 to \$641 thousand as of June 30, 2014, primarily driven by a reduction in the fees paid to consultants.

### *Income Tax Expense*

Income tax expense for the three months ended June 30, 2014 and 2013 totaled \$636 thousand and \$921 thousand, respectively. The effective tax rates for the three months ended June 30, 2014 and 2013 were 34.1%, and 38.6%, respectively. The decrease in the effective tax rate reflects increases in nontaxable income, including bank-owned life insurance.

Income tax expense for the six months ended June 30, 2014 and 2013 totaled \$1.2 million and \$1.5 million, respectively. The effective tax rates for the six months ended June 30, 2014 and 2013 were 33.3%, and 37.5%, respectively. The decrease in the effective tax rate reflects increases in nontaxable income, including bank-owned life insurance.

### **Financial Condition**

#### *Summary*

At June 30, 2014, total assets were \$901.8 million, a \$122.2 million, or 16%, increase over December 31, 2013. Total loans outstanding and total deposits continued to show momentum during the second quarter and totaled \$682.6 million and \$730.2 million, respectively at June 30, 2014. Our credit quality remained strong, with nonperforming assets to total assets of 0.22% and the allowance for loan losses to total loans was 1.32%. Total shareholders' equity at June 30, 2014 and December 31, 2013 was \$117.2 million and \$69.5 million, respectively. Tangible book value was \$15.79 per share at June 30, 2014 compared to \$15.46 per share at December 31, 2013.

#### *Loan Portfolio*

We originate commercial and residential real estate loans, including construction loans, commercial business loans, home equity and other consumer loans. Lending activities are primarily conducted within our market of Fairfield County and the surrounding Connecticut region. Our loan portfolio is the largest category of our earning assets. Loans acquired in connection with the Wilton acquisition in November 2013 are referred to as “acquired” loans as a result of the manner in which they are accounted for. All other loans are referred to as “originated” loans. Accordingly, selected disclosures that follow are presented separately for the originated loan portfolio and the acquired loan portfolio.

Total loans before deferred loan fees were \$682.6 million at June 30, 2014, up by \$50.6 million, or 8%, from December 31, 2013. Commercial real estate loans have experienced the most significant growth, up by \$41.1 million.

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The following table compares the composition of our loan portfolio for the dates indicated:

| (In thousands)      | June 30, 2014 |          |           | December 31, 2013 |          |           | Change<br>Total |
|---------------------|---------------|----------|-----------|-------------------|----------|-----------|-----------------|
|                     | Originated    | Acquired | Total     | Originated        | Acquired | Total     |                 |
| Real estate loans:  |               |          |           |                   |          |           |                 |
| Residential         | \$165,060     | \$-      | \$165,060 | \$155,874         | \$-      | \$155,874 | \$9,186         |
| Commercial          | 349,849       | 7,036    | 356,885   | 305,823           | 9,939    | 315,762   | 41,123          |
| Construction        | 45,705        | 858      | 46,563    | 44,187            | 7,308    | 51,495    | (4,932 )        |
| Home equity         | 9,399         | 3,257    | 12,656    | 9,625             | 3,872    | 13,497    | (841 )          |
|                     | 570,013       | 11,151   | 581,164   | 515,509           | 21,119   | 536,628   | 44,536          |
| Commercial business | 98,669        | 2,003    | 100,672   | 92,173            | 2,374    | 94,547    | 6,125           |
| Consumer            | 417           | 365      | 782       | 225               | 612      | 837       | (55 )           |
| Total loans         | \$669,099     | \$13,519 | \$682,618 | \$607,907         | \$24,105 | \$632,012 | \$50,606        |

***Asset Quality***

Asset quality metrics remained strong through the second quarter of 2014. Nonperforming assets totaled \$1.9 million and represented 0.22% of total assets at June 30, 2014, compared to \$1.8 million and 0.23% of total assets at December 31, 2013. Nonaccrual loans totaled \$1.1 million at June 30, 2014, an increase of \$0.1 million from December 31, 2013. The balance of foreclosed real estate remained unchanged and was \$829 thousand at June 30, 2014 and December 31, 2013, consisting of four residential lots that were acquired from Wilton.

The following table presents nonperforming assets and additional asset quality data for the dates indicated:

| (In thousands)   | At June 30, 2014 |          |         | At December 31, 2013 |          |         |
|--|------------------|----------|---------|----------------------|----------|---------|
|  | Originated       | Acquired | Total   | Originated           | Acquired | Total   |
| Nonaccrual loans:  |                  |          |         |                      |          |         |
| Real estate loans:   |                  |          |         |                      |          |         |
| Residential  | \$-              | \$-      | \$-     | \$1,003              | \$-      | \$1,003 |
| Commercial   | 1,111            | -        | 1,111   | -                    | -        | -       |
| Construction   | -                | -        | -       | -                    | -        | -       |
| Home equity  | -                | -        | -       | -                    | -        | -       |
| Commercial business  | -                | -        | -       | -                    | -        | -       |
| Consumer   | -                | -        | -       | -                    | -        | -       |
| Total non accrual loans                                    | \$1,111          | \$-      | \$1,111 | \$1,003              | \$-      | \$1,003 |
| Property acquired through foreclosure or repossession, net | -                | 829      | 829     | -                    | 829      | 829     |
| Total nonperforming assets                                 | \$1,111          | \$829    | \$1,940 | \$1,003              | \$829    | \$1,832 |

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|   |        |          |          |        |          |          |
|---|--------|----------|----------|--------|----------|----------|
| Nonperforming assets to total assets    | 0.12 % | 0.09 %   | 0.22 %   | 0.13 % | 0.11 %   | 0.23 %   |
| Nonaccrual loans to total loans         | 0.17 % | 0.00 %   | 0.16 %   | 0.16 % | 0.00 %   | 0.16 %   |
| Total past due loans to total loans     | 0.61 % | 9.57 %   | 0.79 %   | 0.16 % | 15.02 %  | 0.73 %   |
| Accruing loans 90 days or more past due | \$-    | \$ 1,294 | \$ 1,294 | \$-    | \$ 3,620 | \$ 3,620 |

*Allowance for Loan Losses*

Establishing an appropriate level of allowance for loan losses, or the allowance, involves a high degree of judgment. We use a methodology to systematically measure the amount of estimated loan loss exposure inherent in our loan portfolio for purposes of establishing a sufficient allowance for loan losses. We evaluate the adequacy of the allowance at least quarterly. Our allowance for loan losses is our best estimate of the probable loan losses inherent in our loan portfolio as of the balance sheet date. The allowance is increased by provisions charged to earnings and by recoveries of amounts previously charged off, and is reduced by charge-offs on loans.

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At June 30, 2014, our allowance for loan losses was \$9.0 million and represented 1.32% of total loans, compared to \$8.4 million, or 1.33% of total loans, at December 31, 2013. The net increase in the allowance primarily reflects a provision of \$282 thousand and net recoveries of \$321 thousand. The carrying amount of total impaired loans at June 30, 2014 and December 31, 2013 was \$4.7 and \$3.7 million, respectively and the amount of related allowance totaled \$24 thousand and \$145 thousand, respectively. At June 30, 2014 impaired loans consisted of one residential real estate loan, five commercial real estate loans, one home equity loan and seven commercial business loans and at December 31, 2013 impaired loans consisted of one residential mortgage loan, one substandard commercial mortgage loan and three performing troubled debt restructured loans.

The following tables present the activity in our allowance for loan losses and related ratios for the dates indicated, and include both originated and acquired allowance activity:

|   | Three Months |         | Six Months |         |
|---|--------------|---------|------------|---------|
|   | Ended        |         | Ended      |         |
| (Dollars in thousands)                        | June 30,     | 2013    | June 30,   | 2013    |
| Balance at beginning of period                | \$8,603      | \$8,134 | \$8,382    | \$7,941 |
| Charge-offs:                                  |              |         |            |         |
| Residential real estate                       | -            | -       | -          | -       |
| Commercial real estate                        | -            | (166 )  | -          | (166 )  |
| Construction                                  | (100 )       | -       | (100 )     | -       |
| Home equity                                   | -            | -       | -          | -       |
| Commercial business                           | -            | -       | -          | -       |
| Consumer                                      | (1 )         | (1 )    | (1 )       | (3 )    |
| Total charge-offs                             | (101 )       | (167 )  | (101 )     | (169 )  |
| Recoveries:                                   |              |         |            |         |
| Consumer                                      | 413          | 5       | 422        | 10      |
| Total recoveries                              | 413          | 5       | 422        | 10      |
| Net recoveries (charge-offs)                  | 312          | (162 )  | 321        | (159 )  |
| Provision charged to earnings                 | 70           | 252     | 282        | 442     |
| Balance at end of period                      | \$8,985      | \$8,224 | \$8,985    | \$8,224 |
| Net recoveries (charge-offs) to average loans | 0.05 %       | -0.03 % | 0.05 %     | -0.03 % |
| Allowance for loan losses to total loans      | 1.32 %       | 1.43 %  | 1.32 %     | 1.43 %  |

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The following tables present the allocation of the allowance for loan losses and the percentage of these loans to total loans for the dates indicated:

| (Dollars in thousands)          | At June 30,<br>2014 |                                 | At December 31,<br>2013 |                                 |   |
|---------------------------------|---------------------|---------------------------------|-------------------------|---------------------------------|---|
|                                 | Amount              | Percent of<br>Loan<br>Portfolio | Amount                  | Percent of<br>Loan<br>Portfolio |   |
| Residential real estate         | \$1,392             | 24.18                           | % \$1,310               | 24.66                           | % |
| Commercial real estate          | 4,024               | 52.29                           | 3,616                   | 50.08                           |   |
| Construction                    | 776                 | 6.82                            | 1,032                   | 8.16                            |   |
| Home equity                     | 188                 | 1.85                            | 190                     | 2.20                            |   |
| Commercial business             | 2,292               | 14.75                           | 2,225                   | 14.80                           |   |
| Consumer                        | 6                   | 0.11                            | 9                       | 0.10                            |   |
| Unallocated                     | 307                 | -                               | -                       | -                               |   |
| Total allowance for loan losses | \$8,985             | 100.00                          | % \$8,382               | 100.00                          | % |

The allocation of the allowance for loan losses at June 30, 2014 reflects our assessment of credit risk and probable loss within each portfolio. We believe that the level of the allowance for loan losses at June 30, 2014 is appropriate to cover probable losses.

***Investment Securities***

At June 30, 2014, the carrying value of our investment securities portfolio totaled \$62.9 million and represented 7% of total assets, compared to \$42.4 million and 5% of total assets at December 31, 2013. The increase of \$20.5 million, or 48%, primarily reflects purchases of U.S. Government agency obligations, corporate and municipal bonds totaling \$23.3 million. We purchase investment grade securities with a focus on earnings, duration exposure and for use as collateral for public funds. There were no sales of available-for-sale investment securities during the second quarter of 2014.

The net unrealized gain position on our investment portfolio at June 30, 2014 and December 31, 2013 was \$1.2 million and \$695 thousand, respectively and included gross unrealized losses of \$181 thousand and \$349 thousand, respectively. The gross unrealized losses were concentrated in U.S. Government, agency obligations and corporate bonds, reflecting interest rate fluctuation. At June 30, 2014, we determined that there had been no deterioration in credit quality subsequent to purchase and believe that all unrealized losses are temporary. All of our investment securities are investment grade.



### *Sources of Funds*

Total deposits were \$730.2 million at June 30, 2014, an increase of \$68.6 million, or 10%, from the balance at December 31, 2013 reflecting growth in noninterest bearing deposits and time deposits.

We utilize advances from the Federal Home Loan Bank of Boston, or FHLBB, as part of our overall funding strategy and to meet short-term liquidity needs. Total FHLBB advances were \$47.0 million at June 30, 2014 compared to \$44.0 million at December 31, 2013. The increase of \$3.0 million, or 7%, reflects normal operating fluctuation in our borrowings.

### *Liquidity*

The Company is required to maintain levels of liquid assets sufficient to ensure the Company's safe and sound operation. Liquidity is defined as the ability to generate sufficient cash flows to meet all present and future funding requirements at reasonable costs. Our primary source of liquidity is deposits. Other sources of funding include discretionary use of FHLBB term advances and other borrowings, cash flows from our investment securities portfolios, loan repayments and earnings. Investment securities designated as available-for-sale may also be sold in response to short-term or long-term liquidity needs.

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The Company anticipates that it will have sufficient funds available to meet its current loan and other commitments. As of June 30, 2014, the Company had cash and cash equivalents of \$130.5 million and available-for-sale securities of \$49.1 million. At June 30, 2014, outstanding commitments to originate loans totaled \$84.1 million and undisbursed funds from approved lines of credit, home equity lines of credit and secured commercial lines of credit totaled \$49.8 million. Time deposits scheduled to mature in one year or less at June 30, 2014 totaled \$195.4 million. Historically, the Company's deposit flow history has been that a significant portion of such deposits remain with the Company.

*Capital Resources*

Total shareholders' equity was \$117.2 million at June 30, 2014 compared to \$69.5 million at December 31, 2013. The increase of \$47.7 million primarily reflected capital raised from the IPO of \$44.7 million and net income of \$2.3 million for the six months ended June 30, 2014. The ratio of total equity to total assets was 13% at June 30, 2014, which compares to 9% at December 31, 2013.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. At June 30, 2014, the Bank, met all capital adequacy requirements to which they were subject and exceeded the regulatory minimum capital levels to be considered well-capitalized under the regulatory framework for prompt corrective action. At June 30, 2014, the Bank's ratio of total capital to risk-weighted assets was 16.48%, Tier 1 capital to risk-weighted assets was 15.23% and Tier 1 capital to average assets was 12.49%.

On May 15, 2014, Bankwell Financial Group, Inc. priced 2,702,703 common shares in its initial public offering at \$18.00 per share, and on May 15, 2014, Bankwell common shares began trading on the Nasdaq Stock Market. The net proceeds from the IPO were approximately \$44.7 million, after deducting the underwriting discount of approximately \$2.5 million and approximately \$1.3 million of expenses.

*Interest Rate Sensitivity Analysis*

We measure interest rate risk using simulation analysis to calculate earnings and equity at risk. These risk measures are quantified using simulation software from one of the leading firms in the field of asset/liability modeling. Key assumptions relate to the behavior of interest rates and spreads, prepayment speeds and the run-off of deposits. From such simulations, interest rate risk, or IRR, is quantified and appropriate strategies are formulated and implemented. We manage IRR by using two primary risk measurement techniques: simulation of net interest income and simulation

of economic value of equity. These two measurements are complementary and provide both short-term and long-term risk profiles for us. Because income simulations assume that our balance sheet will remain static over the simulation horizon, the results do not reflect adjustments in strategy that the Asset Liability Committee (ALCO) could implement in response to rate shifts.

We use two sets of standard scenarios to measure net interest income at risk. For the “core” scenario, rate changes are ramped over a twelve-month horizon based upon a parallel yield curve shift and no growth assumptions and then maintained at those levels over the remainder of the simulation horizon. Parallel shock scenarios assume instantaneous parallel movements in the yield curve compared to a flat yield curve scenario. Simulation analysis involves projecting a future balance sheet structure and interest income and expense under the various rate scenarios. Internal policy regarding internal rate risk simulations currently specifies that for instantaneous parallel shifts of the yield curve, estimated net income at risk for the subsequent one-year period should not decline by more than: 6% for a 100 basis point shift; 12% for a 200 basis point shift; 18% for a 300 basis point shift; and 24% for a 400 basis point shift.

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The following tables set forth the estimated percentage change in our net interest income at risk over one-year simulation periods beginning June 30, 2014 and December 31, 2013:

| Parallel Ramp               | Estimated Percent Change in Net Interest Income |                   |
|-----------------------------|---|-------------------|
|                             | June 30, 2014                                   | December 31, 2013 |
| Rate Changes (basis points) |   |                   |
| -100                        | (1.08)%   | (0.73)%           |
| +200                        | (1.32)  | (3.63)            |

| Parallel Shock              | Estimated Percent Change in Net Interest Income |                   |
|-----------------------------|---|-------------------|
|                             | June 30, 2014                                   | December 31, 2013 |
| Rate Changes (basis points) |   |                   |
| -100                        | (2.91)%   | (1.97)%           |
| +100                        | (0.55)  | (3.18)            |
| +200                        | 0.30  | (5.93)            |
| +300                        | 0.56  | (10.20)           |

We conduct economic value of equity at risk simulation in tandem with net interest income simulations, to ascertain a longer term view of our interest rate risk position by capturing longer-term re-pricing risk and options risk embedded in the balance sheet. It measures the sensitivity of economic value of equity to changes in interest rates. Economic value of equity at risk simulation values only the current balance sheet and does not incorporate the growth assumptions used in income simulation. As with the net interest income simulation, this simulation captures product characteristics such as loan resets, re-pricing terms, maturity dates, rate caps and floors. Key assumptions include loan prepayment speeds, deposit pricing elasticity and non-maturity deposit attrition rates. These assumptions can have significant impacts on valuation results as the assumptions remain in effect for the entire life of each asset and liability. We conduct non-maturity deposit behavior studies on a periodic basis to support deposit assumptions used in the valuation process. All key assumptions are subject to a periodic review.

Base case economic value of equity at risk is calculated by estimating the net present value of all future cash flows from existing assets and liabilities using current interest rates. The base case scenario assumes that future interest rates remain unchanged.

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The following table sets forth the estimated percentage change in our economic value of equity at risk, assuming various shifts in interest rates:

| Parallel Shock              | Estimated Percent Change in Economic Value of Equity |                   |
|-----------------------------|--|-------------------|
|                             | June 30, 2014  | December 31, 2013 |
| Rate Changes (basis points) |  |                   |
| -100                        | (1.70 )%   | (4.30 )%          |
| +100                        | (5.40 )  | (9.30 )           |
| +200                        | (10.90)  | (20.10 )          |
| +300                        | (15.80)  | (29.20 )          |

The Company's interest rate position continues to remain liability sensitive. The sensitivity improved somewhat during the period ended June 30, 2014 due to the decrease in rate sensitive money market deposit account balances. In February 2014, the Company entered into a \$25 million interest rate swap effective April 1, 2014, slightly diminishing its liability sensitive position. The Bank remains within all internally established guidelines for interest rate risk and the economic value of equity calculation.

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**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

**Interest Rate Risk Management**

Interest rate risk management is our primary market risk. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Interest Rate Sensitivity Analysis” herein for a discussion of our management of our interest rate risk.

**Inflation Risk Management**

Inflation has an important impact on the growth of total assets in the banking industry and causes a need to increase equity capital higher than normal levels in order to maintain an appropriate equity-to-assets ratio. We cope with the effects of inflation by managing our interest rate sensitivity position through our asset/liability management program, and by periodically adjusting our pricing of services and banking products to take into consideration current costs.

**Item 4. Controls and Procedures.**

(a) Evaluation of disclosure controls and procedures:

The Company carried out an evaluation, under the supervision and with the participation of the Company’s management, including the Company’s Executive Chairman and Chief Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Executive Chairman and Chief Financial Officer concluded that as of the end of the period reported on in this report, the Company’s disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiary) required to be included in the Company’s periodic SEC filings.

(b) Change in internal controls

There has been no change in the Company’s internal controls over financial reporting during the quarter that has materially affected, or is reasonably likely to affect, the Company’s internal control over financial reporting.

## **PART II – OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

The Company and the Bank are periodically involved in various legal proceedings as normal incident to their businesses. In the opinion of management, no material loss is expected from any such pending lawsuit.

### **Item 1A. Risk Factors.**

There have been no material changes in risk factors previously disclosed in the Company's Registration Statement dated April 4, 2014, as amended, filed with the SEC except as follows;

Effective August 7, 2014, Peyton R. Patterson resigned as the Chief Executive Officer and President of BWFG and the Chief Executive Officer of Bankwell Bank. Although BWFG is engaged in a comprehensive search for a permanent Chief Executive Officer, it is possible that the disruption caused by the resignation of BWFG's and Bankwell Bank's chief executive could adversely affect BWFG's future results of operations or BWFG's ability to maintain relationships with clients, customers, depositors and employees. Chairman Blake S. Drexler has been appointed executive chairman by the Board of Directors and will assume Ms. Patterson's responsibilities. Blake S. Drexler does not have any previous experience as an executive officer of a depository institution.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

### **Item 3. Defaults Upon Senior Securities.**

None.

### **Item 4. Mine Safety Disclosures.**

None.

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**Item 5. Other Information.**

None.

**Item 6. Exhibits**

The following exhibits are filed herewith:

31.1 Certification of Blake S. Drexler pursuant to Rule 13a-14(a)

31.2 Certification of Ernest J. Verrico, Sr. pursuant to Rule 13a-14(a)

32 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The following materials from Bankwell Financial Group, Inc.'s Quarterly Report on Form 10-Q for the period ended June 30, 2014, formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Statements of Financial Condition; (ii) Consolidated Statement of Income; (iii) Consolidated Statements of Comprehensive Income; (iv) Consolidated Statements of Shareholders' Equity; (v) Consolidated Statements of Cash Flows; and (vi) Notes to Consolidated Financial Statements.

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**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Bankwell Financial Group, Inc.

Date: August 14, 2014 /s/ Blake S. Drexler  
Blake S. Drexler  
Executive Chairman

Date: August 14, 2014 /s/ Ernest J. Verrico, Sr.  
Ernest J. Verrico, Sr.  
Executive Vice President and Chief  
Financial Officer