

CubeSmart
Form 10-Q
April 29, 2016
Table of Contents

sts

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark one)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2016.

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____ .

Commission file number:

001-32324 (CubeSmart)

000-54462 (CubeSmart, L.P.)

CUBESMART

CUBESMART, L.P.

(Exact Name of Registrant as Specified in its Charter)

| | |
|---|---|
| Maryland (CubeSmart) | 20-1024732 |
| Delaware (CubeSmart, L.P.) | 34-1837021 |
| (State or Other Jurisdiction of Incorporation or Organization) | (I.R.S. Employer Identification No.) |
| 5 Old Lancaster Road | |
| Malvern, Pennsylvania | 19355 |
| (Address of Principal Executive Offices) | (Zip Code) |

(610) 535-5000

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

| | | |
|-----------------|-----|----|
| CubeSmart | Yes | No |
| CubeSmart, L.P. | Yes | No |

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

| | | |
|-----------------|-----|----|
| CubeSmart | Yes | No |
| CubeSmart, L.P. | Yes | No |

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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CubeSmart:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

CubeSmart, L.P.:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

CubeSmart Yes No

CubeSmart, L.P. Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

| Class | Outstanding at April 27, 2016 |
|---|-------------------------------|
| Common shares, \$0.01 par value per share, of CubeSmart | 177,522,870 |

Table of Contents

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the period ended March 31, 2016 of CubeSmart (the “Parent Company” or “CubeSmart”) and CubeSmart, L.P. (the “Operating Partnership”). The Parent Company is a Maryland real estate investment trust, or REIT, that owns its assets and conducts its operations through the Operating Partnership, a Delaware limited partnership, and subsidiaries of the Operating Partnership. The Parent Company, the Operating Partnership and their consolidated subsidiaries are collectively referred to in this report as the “Company”. In addition, terms such as “we”, “us”, or “our” used in this report may refer to the Company, the Parent Company or the Operating Partnership.

The Parent Company is the sole general partner of the Operating Partnership and, as of March 31, 2016, owned a 98.8% interest in the Operating Partnership. The remaining 1.2% interest consists of common units of limited partnership interest issued by the Operating Partnership to third parties in exchange for contributions of facilities to the Operating Partnership. As the sole general partner of the Operating Partnership, the Parent Company has full and complete authority over the Operating Partnership’s day-to-day operations and management.

Management operates the Parent Company and the Operating Partnership as one enterprise. The management teams of the Parent Company and the Operating Partnership are identical, and their constituents are officers of both the Parent Company and of the Operating Partnership.

There are few differences between the Parent Company and the Operating Partnership, which are reflected in the note disclosures in this report. The Company believes it is important to understand the differences between the Parent Company and the Operating Partnership in the context of how these entities operate as a consolidated enterprise. The Parent Company is a REIT, whose only material asset is its ownership of the partnership interests of the Operating Partnership. As a result, the Parent Company does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing public equity from time to time and guaranteeing the debt obligations of the Operating Partnership. The Operating Partnership holds substantially all the assets of the Company and, directly or indirectly, holds the ownership interests in the Company’s real estate ventures. The Operating Partnership conducts the operations of the Company’s business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by the Parent Company, which are contributed to the Operating Partnership in exchange for partnership units, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s direct or indirect incurrence of indebtedness or through the issuance of partnership units of the Operating Partnership or equity interests in subsidiaries of the Operating Partnership.

The substantive difference between the Parent Company’s and the Operating Partnership’s filings is the fact that the Parent Company is a REIT with public equity, while the Operating Partnership is a partnership with no publicly traded equity. In the financial statements, this difference is primarily reflected in the equity (or capital for the Operating Partnership) section of the consolidated balance sheets and in the consolidated statements of equity (or capital). Apart

from the different equity treatment, the consolidated financial statements of the Parent Company and the Operating Partnership are nearly identical.

The Company believes that combining the quarterly reports on Form 10-Q of the Parent Company and the Operating Partnership into a single report will:

- facilitate a better understanding by the investors of the Parent Company and the Operating Partnership by enabling them to view the business as a whole in the same manner as management views and operates the business;
- remove duplicative disclosures and provide a more straightforward presentation in light of the fact that a substantial portion of the disclosure applies to both the Parent Company and the Operating Partnership; and
- create time and cost efficiencies through the preparation of one combined report instead of two separate reports.

Table of Contents

In order to highlight the differences between the Parent Company and the Operating Partnership, the separate sections in this report for the Parent Company and the Operating Partnership specifically refer to the Parent Company and the Operating Partnership. In the sections that combine disclosures of the Parent Company and the Operating Partnership, this report refers to such disclosures as those of the Company. Although the Operating Partnership is generally the entity that directly or indirectly enters into contracts and real estate ventures and holds assets and debt, reference to the Company is appropriate because the business is one enterprise and the Parent Company operates the business through the Operating Partnership.

As general partner with control of the Operating Partnership, the Parent Company consolidates the Operating Partnership for financial reporting purposes, and the Parent Company does not have significant assets other than its investment in the Operating Partnership. Therefore, the assets and liabilities of the Parent Company and the Operating Partnership are the same on their respective financial statements. The separate discussions of the Parent Company and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the Company's operations on a consolidated basis and how management operates the Company.

This report also includes separate Item 4 - Controls and Procedures sections, signature pages and Exhibit 31 and 32 certifications for each of the Parent Company and the Operating Partnership in order to establish that the Chief Executive Officer and the Chief Financial Officer of the Parent Company and the Chief Executive Officer and the Chief Financial Officer of the Operating Partnership have made the requisite certifications and that the Parent Company and the Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended, and 18 U.S.C. §1350.

Table of Contents

TABLE OF CONTENTS

Part I. FINANCIAL INFORMATION

| | |
|--|----|
| <u>Item 1. Financial Statements</u> | 7 |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 34 |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u> | 46 |
| <u>Item 4. Controls and Procedures</u> | 47 |

Part II. OTHER INFORMATION

| | |
|--|----|
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | 48 |
| <u>Item 6. Exhibits</u> | 49 |

Filing Format

This combined Form 10-Q is being filed separately by CubeSmart and CubeSmart, L.P.

Table of Contents

Forward-Looking Statements

This Quarterly Report on Form 10-Q, or “this Report”, together with other statements and information publicly disseminated by the Parent Company and the Operating Partnership, contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, or the “Exchange Act.” Forward-looking statements include statements concerning the Company’s plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions and other information that is not historical information. In some cases, forward-looking statements can be identified by terminology such as “believes”, “expects”, “estimates”, “may”, “will”, “should”, “anticipates”, or “intends” or the negative of such terms or other comparable terminology, or by discussions of strategy. Such statements are based on assumptions and expectations that may not be realized and are inherently subject to risks, uncertainties and other factors, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Although we believe the expectations reflected in these forward-looking statements are based on reasonable assumptions, future events and actual results, performance, transactions or achievements, financial and otherwise, may differ materially from the results, performance, transactions or achievements expressed or implied by the forward-looking statements. As a result, you should not rely on or construe any forward-looking statements in this Report, or which management may make orally or in writing from time to time, as predictions of future events or as guarantees of future performance. We caution you not to place undue reliance on forward-looking statements, which speak only as of the date of this Report or as of the dates otherwise indicated in the statements. All of our forward-looking statements, including those in this Report, are qualified in their entirety by this statement.

There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in or contemplated by this Report. Any forward-looking statements should be considered in light of the risks and uncertainties referred to in Item 1A. “Risk Factors” in the Parent Company’s and the Operating Partnership’s combined Annual Report on Form 10-K for the year ended December 31, 2015 and in our other filings with the Securities and Exchange Commission (“SEC”). These risks include, but are not limited to, the following:

- national and local economic, business, real estate and other market conditions;
- the competitive environment in which we operate, including our ability to maintain or raise occupancy and rental rates;
- the execution of our business plan;
- the availability of external sources of capital;
- financing risks, including the risk of over-leverage and the corresponding risk of default on our mortgage and other debt and potential inability to refinance existing indebtedness;

- increases in interest rates and operating costs;
- counterparty non-performance related to the use of derivative financial instruments;
- our ability to maintain our Parent Company's qualification as a real estate investment trust for federal income tax purposes;
- acquisition and development risks;
- increases in taxes, fees, and assessments from state and local jurisdictions;
- risks of investing through joint ventures;
- changes in real estate and zoning laws or regulations;
- risks related to natural disasters;
- potential environmental and other liabilities;
- other factors affecting the real estate industry generally or the self-storage industry in particular; and

Table of Contents

- other risks identified in the Parent Company's and the Operating Partnership's Annual Report on Form 10-K for the year ended December 31, 2015 and, from time to time, in other reports that we file with the SEC or in other documents that we publicly disseminate.

Given these uncertainties and the other risks identified elsewhere in this Report, we caution readers not to place undue reliance on forward-looking statements. We undertake no obligation to publicly update or revise these forward-looking statements, whether as a result of new information, future events or otherwise except as may be required by securities laws. Because of the factors referred to above, the future events discussed in or incorporated by reference in this Report may not occur and actual results, performance or achievement could differ materially from that anticipated or implied in the forward-looking statements.

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CUBESMART AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

| | March 31, 2016 (unaudited) | December 31, 2015 |
|---|----------------------------------|----------------------|
| ASSETS | | |
| Storage facilities | \$ 3,679,665 | \$ 3,467,032 |
| Less: Accumulated depreciation | (622,824) | (594,049) |
| Storage facilities, net (including VIE assets of \$169,141 and \$136,274, respectively) | 3,056,841 | 2,872,983 |
| Cash and cash equivalents | 2,754 | 62,869 |
| Restricted cash | 2,652 | 24,600 |
| Loan procurement costs, net of amortization | 2,637 | 2,800 |
| Investment in real estate ventures, at equity | 100,477 | 97,281 |
| Other assets, net | 41,326 | 43,631 |
| Total assets | \$ 3,206,687 | \$ 3,104,164 |
| LIABILITIES AND EQUITY | | |
| Unsecured senior notes, net | \$ 742,153 | \$ 741,904 |
| Revolving credit facility | 54,300 | — |
| Unsecured term loans, net | 398,325 | 398,183 |
| Mortgage loans and notes payable, net | 101,716 | 111,455 |
| Accounts payable, accrued expenses and other liabilities | 96,245 | 85,034 |
| Distributions payable | 39,210 | 38,685 |
| Deferred revenue | 18,673 | 17,519 |
| Security deposits | 397 | 403 |
| Total liabilities | 1,451,019 | 1,393,183 |
| Noncontrolling interests in the Operating Partnership | 71,916 | 66,128 |
| Commitments and contingencies | | |
| Equity | | |
| 7.75% Series A Preferred shares \$.01 par value, 3,220,000 shares authorized, 3,100,000 shares issued and outstanding at March 31, 2016 and December 31, 2015, respectively | 31 | 31 |

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| | | |
|---|--------------|--------------|
| Common shares \$.01 par value, 400,000,000 shares authorized, 177,126,709 and 174,667,870 shares issued and outstanding at March 31, 2016 and December 31, 2015, respectively | 1,771 | 1,747 |
| Additional paid-in capital | 2,299,527 | 2,231,181 |
| Accumulated other comprehensive loss | (5,302) | (4,978) |
| Accumulated deficit | (613,734) | (584,654) |
| Total CubeSmart shareholders' equity | 1,682,293 | 1,643,327 |
| Noncontrolling interests in subsidiaries | 1,459 | 1,526 |
| Total equity | 1,683,752 | 1,644,853 |
| Total liabilities and equity | \$ 3,206,687 | \$ 3,104,164 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

(unaudited)

| | Three Months Ended March 31, | |
|--|---------------------------------|-----------|
| | 2016 | 2015 |
| REVENUES | | |
| Rental income | \$ 104,997 | \$ 91,556 |
| Other property related income | 11,763 | 10,543 |
| Property management fee income | 2,111 | 1,589 |
| Total revenues | 118,871 | 103,688 |
| OPERATING EXPENSES | | |
| Property operating expenses | 40,219 | 37,431 |
| Depreciation and amortization | 39,356 | 37,895 |
| General and administrative | 8,228 | 7,173 |
| Acquisition related costs | 2,342 | 510 |
| Total operating expenses | 90,145 | 83,009 |
| OPERATING INCOME | 28,726 | 20,679 |
| OTHER (EXPENSE) INCOME | | |
| Interest: | | |
| Interest expense on loans | (12,084) | (11,057) |
| Loan procurement amortization expense | (605) | (546) |
| Equity in losses of real estate ventures | (512) | (238) |
| Other | 330 | (316) |
| Total other expense | (12,871) | (12,157) |
| NET INCOME | 15,855 | 8,522 |
| NET (INCOME) LOSS ATTRIBUTABLE TO NONCONTROLLING INTERESTS | | |
| Noncontrolling interests in the Operating Partnership | (172) | (91) |
| Noncontrolling interest in subsidiaries | 67 | 3 |
| NET INCOME ATTRIBUTABLE TO THE COMPANY | 15,750 | 8,434 |
| Distribution to preferred shareholders | (1,502) | (1,502) |
| NET INCOME ATTRIBUTABLE TO THE COMPANY'S COMMON SHAREHOLDERS | \$ 14,248 | \$ 6,932 |
| Basic earnings per share attributable to common shareholders | \$ 0.08 | \$ 0.04 |
| Diluted earnings per share attributable to common shareholders | \$ 0.08 | \$ 0.04 |
| Weighted-average basic shares outstanding | 175,798 | 165,502 |
| Weighted-average diluted shares outstanding | 177,261 | 167,165 |

See accompanying notes to the unaudited consolidated financial statements.

8

Table of Contents

CUBESMART AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

(unaudited)

| | Three Months Ended March 31, | |
|--|---------------------------------|----------|
| | 2016 | 2015 |
| NET INCOME | \$ 15,855 | \$ 8,522 |
| Other comprehensive (loss) income: | | |
| Unrealized losses on interest rate swaps | (1,654) | (2,329) |
| Reclassification of realized losses on interest rate swaps | 1,326 | 1,565 |
| Unrealized loss on foreign currency translation | - | (337) |
| OTHER COMPREHENSIVE LOSS | (328) | (1,101) |
| COMPREHENSIVE INCOME | 15,527 | 7,421 |
| Comprehensive income attributable to noncontrolling interests in the Operating Partnership | (168) | (76) |
| Comprehensive loss attributable to noncontrolling interest in subsidiaries | 67 | 13 |
| COMPREHENSIVE INCOME ATTRIBUTABLE TO THE COMPANY | \$ 15,426 | \$ 7,358 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF EQUITY

(in thousands)

(unaudited)

| Common Shares | | Preferred Shares | | Additional Paid in Capital | Accumulated Comprehensive (Loss) Income | Other Accumulated Deficit | Total Shareholders' Equity | Noncontrolling Interest in Subsidiaries | Total Equity |
|---------------|----------|------------------|--------|----------------------------------|---|---------------------------------|----------------------------------|---|-----------------|
| Number | Amount | Number | Amount | | | | | | |
| 174,668 | \$ 1,747 | 3,100 | \$ 31 | \$ 2,231,181 | \$ (4,978) | \$ (584,654) | \$ 1,643,327 | \$ 1,526 | \$ 1,644,853 |
| 2,023 | 20 | | | 62,870 | | | 62,890 | | 62,890 |
| 106 | 1 | | | | | | 1 | | 1 |
| 330 | 3 | | | 5,884 | | | 5,887 | | 5,890 |
| | | | | (712) | | | (712) | | (712) |
| | | | | 304 | | | 304 | | 304 |
| | | | | | | (6,073) | (6,073) | | (6,073) |
| | | | | | | 15,750 | 15,750 | (67) | 15,683 |
| | | | | | (324) | | (324) | | (324) |
| | | | | | | (1,502) | (1,502) | | (1,502) |
| | | | | | | (37,255) | (37,255) | | (37,255) |
| 177,127 | \$ 1,771 | 3,100 | \$ 31 | \$ 2,299,527 | \$ (5,302) | \$ (613,734) | \$ 1,682,293 | \$ 1,459 | \$ 1,683,752 |
| Common Shares | | Preferred Shares | | Additional Paid in Capital | Accumulated Comprehensive (Loss) Income | Other Accumulated Deficit | Total Shareholders' Equity | Noncontrolling Interest in Subsidiaries | Total Equity |
| Number | Amount | Number | Amount | | | | | | |

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| | | | | | | | | | |
|---------|----------|-------|-------|--------------|------------|--------------|--------------|----------|--------------|
| 163,957 | \$ 1,639 | 3,100 | \$ 31 | \$ 1,974,308 | \$ (8,759) | \$ (519,193) | \$ 1,448,026 | \$ 1,592 | \$ 1,448,026 |
| | | | | | | | | 178 | 178 |
| 1,210 | 12 | | | 29,429 | | | 29,441 | | 29,441 |
| 126 | 1 | | | | | | 1 | | 1 |
| 3 | — | | | 74 | | | 74 | | 74 |
| 855 | 9 | | | 8,429 | | | 8,438 | | 8,438 |
| | | | | (789) | | | (789) | | (789) |
| | | | | 244 | | | 244 | | 244 |
| | | | | | | (4,982) | (4,982) | | (4,982) |
| | | | | | | 8,434 | 8,434 | (3) | 8,434 |
| | | | | | (1,076) | | (1,076) | (10) | (1,076) |
| | | | | | | (1,502) | (1,502) | | (1,502) |
| | | | | | | (26,617) | (26,617) | | (26,617) |
| 166,151 | \$ 1,661 | 3,100 | \$ 31 | \$ 2,011,695 | \$ (9,835) | \$ (543,860) | \$ 1,459,692 | \$ 1,757 | \$ 1,459,692 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

| | Three Months Ended March 31, 2016 | 2015 |
|--|--------------------------------------|-----------|
| Operating Activities | | |
| Net income | \$ 15,855 | \$ 8,522 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation and amortization | 39,961 | 38,441 |
| Equity in losses of real estate ventures | 512 | 238 |
| Equity compensation expense | (408) | (545) |
| Accretion of fair market value adjustment of debt | (236) | (395) |
| Changes in other operating accounts: | | |
| Restricted cash | (233) | (288) |
| Other assets | 808 | 136 |
| Accounts payable and accrued expenses | 5,013 | (3,399) |
| Other liabilities | 661 | 715 |
| Net cash provided by operating activities | \$ 61,933 | \$ 43,425 |
| Investing Activities | | |
| Acquisitions of storage facilities | (158,457) | (41,347) |
| Additions and improvements to storage facilities | (6,609) | (4,948) |
| Development costs | (28,273) | (9,155) |
| Investment in real estate ventures, at equity | (5,498) | — |
| Cash distributed from real estate ventures | 1,791 | 1,553 |

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| | | |
|---|--------------|-------------|
| Change in restricted cash | 162 | (31) |
| Net cash used in investing activities | \$ (196,884) | \$ (53,928) |
| Financing Activities | | |
| Proceeds from: | | |
| Revolving credit facility | 301,300 | 161,900 |
| Principal payments on: | | |
| Revolving credit facility | (247,000) | (159,900) |
| Mortgage loans and notes payable | (9,556) | (1,283) |
| Loan procurement costs | — | (19) |
| Proceeds from issuance of common shares, net | 62,891 | 29,442 |
| Exercise of stock options | 5,887 | 8,438 |
| Contributions from noncontrolling interests in subsidiaries | — | 178 |
| Distributions paid to common shareholders | (36,730) | (26,274) |
| Distributions paid to preferred shareholders | (1,502) | (1,502) |
| Distributions paid to noncontrolling interests in Operating Partnership | (454) | (361) |
| Net cash provided by financing activities | \$ 74,836 | \$ 10,619 |
| Change in cash and cash equivalents | (60,115) | 116 |
| Cash and cash equivalents at beginning of period | 62,869 | 2,901 |
| Cash and cash equivalents at end of period | \$ 2,754 | \$ 3,017 |
| Supplemental Cash Flow and Noncash Information | | |
| Cash paid for interest, net of interest capitalized | \$ 10,756 | \$ 12,115 |
| Supplemental disclosure of noncash activities: | | |
| Restricted cash - acquisition of storage | \$ (22,019) | \$ — |

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| | | | | |
|-------------------------|----|-------|----|-------|
| facilities | | | | |
| Accretion of liability | \$ | 7,886 | \$ | 3,619 |
| Derivative valuation | | | | |
| adjustment | \$ | (328) | \$ | (764) |
| Foreign currency | | | | |
| translation adjustment | \$ | — | \$ | (337) |
| Mortgage loan | | | | |
| assumption - | | | | |
| acquisitions of storage | | | | |
| facilities | \$ | — | \$ | 2,695 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART, L.P. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(in thousands)

| | March 31, 2016 (unaudited) | December 31, 2015 |
|---|----------------------------------|----------------------|
| ASSETS | | |
| Storage facilities | \$ 3,679,665 | \$ 3,467,032 |
| Less: Accumulated depreciation | (622,824) | (594,049) |
| Storage facilities, net (including VIE assets of \$169,141 and \$136,274, respectively) | 3,056,841 | 2,872,983 |
| Cash and cash equivalents | 2,754 | 62,869 |
| Restricted cash | 2,652 | 24,600 |
| Loan procurement costs, net of amortization | 2,637 | 2,800 |
| Investment in real estate ventures, at equity | 100,477 | 97,281 |
| Other assets, net | 41,326 | 43,631 |
| Total assets | \$ 3,206,687 | \$ 3,104,164 |
| LIABILITIES AND CAPITAL | | |
| Unsecured senior notes, net | \$ 742,153 | \$ 741,904 |
| Revolving credit facility | 54,300 | — |
| Unsecured term loans, net | 398,325 | 398,183 |
| Mortgage loans and notes payable, net | 101,716 | 111,455 |
| Accounts payable, accrued expenses and other liabilities | 96,245 | 85,034 |
| Distributions payable | 39,210 | 38,685 |
| Deferred revenue | 18,673 | 17,519 |
| Security deposits | 397 | 403 |
| Total liabilities | 1,451,019 | 1,393,183 |
| Limited Partnership interests of third parties | 71,916 | 66,128 |
| Commitments and contingencies | | |
| Capital | | |
| Operating Partner | 1,687,595 | 1,648,305 |
| Accumulated other comprehensive loss | (5,302) | (4,978) |
| Total CubeSmart, L.P. capital | 1,682,293 | 1,643,327 |
| Noncontrolling interests in subsidiaries | 1,459 | 1,526 |
| Total capital | 1,683,752 | 1,644,853 |
| Total liabilities and capital | \$ 3,206,687 | \$ 3,104,164 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART, L.P. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per common unit data)

(unaudited)

| | Three Months Ended March 31, | |
|---|---------------------------------|-----------------|
| | 2016 | 2015 |
| REVENUES | | |
| Rental income | \$ 104,997 | \$ 91,556 |
| Other property related income | 11,763 | 10,543 |
| Property management fee income | 2,111 | 1,589 |
| Total revenues | 118,871 | 103,688 |
| OPERATING EXPENSES | | |
| Property operating expenses | 40,219 | 37,431 |
| Depreciation and amortization | 39,356 | 37,895 |
| General and administrative | 8,228 | 7,173 |
| Acquisition related costs | 2,342 | 510 |
| Total operating expenses | 90,145 | 83,009 |
| OPERATING INCOME | 28,726 | 20,679 |
| OTHER (EXPENSE) INCOME | | |
| Interest: | | |
| Interest expense on loans | (12,084) | (11,057) |
| Loan procurement amortization expense | (605) | (546) |
| Equity in losses of real estate ventures | (512) | (238) |
| Other | 330 | (316) |
| Total other expense | (12,871) | (12,157) |
| NET INCOME | 15,855 | 8,522 |
| NET LOSS (INCOME) ATTRIBUTABLE TO NONCONTROLLING INTERESTS | | |
| Noncontrolling interest in subsidiaries | 67 | 3 |
| NET INCOME ATTRIBUTABLE TO CUBESMART L.P. | 15,922 | 8,525 |
| Operating Partnership interests of third parties | (172) | (91) |
| NET INCOME ATTRIBUTABLE TO OPERATING PARTNER | 15,750 | 8,434 |
| Distribution to preferred unitholders | (1,502) | (1,502) |
| NET INCOME ATTRIBUTABLE TO COMMON UNITHOLDERS | \$ 14,248 | \$ 6,932 |
| | | |
| Basic earnings per unit attributable to common unitholders | \$ 0.08 | \$ 0.04 |
| Diluted earnings per unit attributable to common unitholders | \$ 0.08 | \$ 0.04 |
| | | |
| Weighted-average basic units outstanding | 175,798 | 165,502 |
| Weighted-average diluted units outstanding | 177,261 | 167,165 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART, L.P. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in thousands)

(unaudited)

| | Three Months Ended March 31, | |
|---|---------------------------------|----------|
| | 2016 | 2015 |
| NET INCOME | \$ 15,855 | \$ 8,522 |
| Other comprehensive (loss) income: | | |
| Unrealized losses on interest rate swaps | (1,654) | (2,329) |
| Reclassification of realized losses on interest rate swaps | 1,326 | 1,565 |
| Unrealized loss on foreign currency translation | - | (337) |
| OTHER COMPREHENSIVE LOSS | (328) | (1,101) |
| COMPREHENSIVE INCOME | 15,527 | 7,421 |
| Comprehensive income attributable to Operating Partnership interests of third parties | (168) | (76) |
| Comprehensive loss attributable to noncontrolling interest in subsidiaries | 67 | 13 |
| COMPREHENSIVE INCOME ATTRIBUTABLE TO OPERATING PARTNER | \$ 15,426 | \$ 7,358 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART, L.P. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CAPITAL

(in thousands)

(unaudited)

| | Number of OP Units Outstanding | | Operating Partner | Accumulated Comprehensive (Loss) Income | Total CubeSmart LP Capital | Noncontrolling Interests in Total Subsidiaries | Capital | Operat Partn Inter of Th |
|--|-----------------------------------|-----------|----------------------|---|-------------------------------------|--|--------------|-----------------------------------|
| | Common | Preferred | | | | | | |
| Balance at December 31, 2015 | 174,668 | 3,100 | \$ 1,648,305 | \$ (4,978) | \$ 1,643,327 | \$ 1,526 | \$ 1,644,853 | \$ 66, |
| Issuance of common OP units | 2,023 | | 62,890 | | 62,890 | | 62,890 | |
| Issuance of restricted OP units | 106 | | 1 | | 1 | | 1 | |
| Exercise of OP unit options | 330 | | 5,887 | | 5,887 | | 5,887 | |
| Amortization of restricted OP units | | | (712) | | (712) | | (712) | |
| OP unit compensation expense | | | 304 | | 304 | | 304 | |
| Adjustment for Limited Partnership interest of third parties | | | (6,073) | | (6,073) | | (6,073) | 6,0 |
| Net income (loss) | | | 15,750 | | 15,750 | (67) | 15,683 | 17 |
| Other comprehensive loss, net | | | | (324) | (324) | | (324) | (4) |
| Preferred OP unit distributions | | | (1,502) | | (1,502) | | (1,502) | |
| Common OP unit distributions | | | (37,255) | | (37,255) | | (37,255) | (45 |

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| Balance at March 31, 2016 | 177,127 | 3,100 | \$ 1,687,595 | \$ (5,302) | \$ 1,682,293 | \$ 1,459 | \$ 1,683,752 | \$ 71,000 |
|--|-----------------------------------|-----------|----------------------|---|---------------------------------------|--|------------------|--|
| | Number of OP Units Outstanding | | Operating Partner | Accumulated Comprehensive (Loss) Income | Total CubeSmart LeP. Capital | Noncontrolling Interests in Subsidiaries | Total Capital | Operating Partnership Interest of Third Parties |
| | Common | Preferred | | | | | | |
| Balance at December 31, 2014 | 163,957 | 3,100 | \$ 1,456,785 | \$ (8,759) | \$ 1,448,026 | \$ 1,592 | \$ 1,449,618 | \$ 49,000 |
| Contributions from noncontrolling interests in subsidiaries | | | | | | 178 | 178 | |
| Issuance of common OP units | 1,210 | | 29,441 | | 29,441 | | 29,441 | |
| Issuance of restricted OP units | 126 | | 1 | | 1 | | 1 | |
| Conversion from units to shares | 3 | | 74 | | 74 | | 74 | (74,000) |
| Exercise of OP unit options | 855 | | 8,438 | | 8,438 | | 8,438 | |
| Amortization of restricted OP units | | | (789) | | (789) | | (789) | |
| OP unit compensation expense | | | 244 | | 244 | | 244 | |
| Adjustment for Operating Partnership interest of third parties | | | (4,982) | | (4,982) | | (4,982) | 4,982,000 |
| Net income (loss) | | | 8,434 | | 8,434 | (3) | 8,431 | 91,000 |
| Other comprehensive loss, net | | | | (1,076) | (1,076) | (10) | (1,086) | (15,000) |
| Preferred OP unit distributions | | | (1,502) | | (1,502) | | (1,502) | |
| Common OP unit distributions | | | (26,617) | | (26,617) | | (26,617) | (36,000) |
| Balance at March 31, 2015 | 166,151 | 3,100 | \$ 1,469,527 | \$ (9,835) | \$ 1,459,692 | \$ 1,757 | \$ 1,461,449 | \$ 54,000 |

See accompanying notes to the unaudited consolidated financial statements.

15

Table of Contents

CUBESMART, L.P. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

| | Three Months Ended March 31, 2016 | 2015 |
|--|--------------------------------------|-----------|
| Operating Activities | | |
| Net income | \$ 15,855 | \$ 8,522 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation and amortization | 39,961 | 38,441 |
| Equity in losses of real estate ventures | 512 | 238 |
| Equity compensation expense | (408) | (545) |
| Accretion of fair market value adjustment of debt | (236) | (395) |
| Changes in other operating accounts: | | |
| Restricted cash | (233) | (288) |
| Other assets | 808 | 136 |
| Accounts payable and accrued expenses | 5,013 | (3,399) |
| Other liabilities | 661 | 715 |
| Net cash provided by operating activities | \$ 61,933 | \$ 43,425 |
| Investing Activities | | |
| Acquisitions of storage facilities | (158,457) | (41,347) |
| Additions and improvements to storage facilities | (6,609) | (4,948) |
| Development costs | (28,273) | (9,155) |
| Investment in real estate ventures, at equity | (5,498) | — |
| Cash distributed from real estate ventures | 1,791 | 1,553 |

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| | | |
|---|--------------|-------------|
| Change in restricted cash | 162 | (31) |
| Net cash used in investing activities | \$ (196,884) | \$ (53,928) |
| Financing Activities | | |
| Proceeds from: | | |
| Revolving credit facility | 301,300 | 161,900 |
| Principal payments on: | | |
| Revolving credit facility | (247,000) | (159,900) |
| Mortgage loans and notes payable | (9,556) | (1,283) |
| Loan procurement costs | — | (19) |
| Proceeds from issuance of common OP units | 62,891 | 29,442 |
| Exercise of OP unit options | 5,887 | 8,438 |
| Contributions from noncontrolling interests in subsidiaries | — | 178 |
| Distributions paid to common OP unitholders | (37,184) | (26,635) |
| Distributions paid to preferred OP unitholders | (1,502) | (1,502) |
| Net cash provided by financing activities | \$ 74,836 | \$ 10,619 |
| Change in cash and cash equivalents | (60,115) | 116 |
| Cash and cash equivalents at beginning of period | 62,869 | 2,901 |
| Cash and cash equivalents at end of period | \$ 2,754 | \$ 3,017 |
| Supplemental Cash Flow and Noncash Information | | |
| Cash paid for interest, net of interest capitalized | \$ 10,756 | \$ 12,115 |
| Supplemental disclosure of noncash activities: | | |
| Restricted cash - acquisition of storage facilities | \$ (22,019) | \$ — |
| Accretion of liability | \$ 7,886 | \$ 3,619 |

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| | | |
|---|----------|----------|
| Derivative valuation adjustment | \$ (328) | \$ (764) |
| Foreign currency translation adjustment | \$ — | \$ (337) |
| Mortgage loan assumption - acquisitions of storage facilities | \$ — | \$ 2,695 |

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

CUBESMART AND CUBESMART, L.P.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND NATURE OF OPERATIONS

CubeSmart (the “Parent Company”) operates as a self-managed and self-administered real estate investment trust (“REIT”) with its operations conducted solely through CubeSmart, L.P. and its subsidiaries. CubeSmart, L.P., a Delaware limited partnership (the “Operating Partnership”), operates through an umbrella partnership structure, with the Parent Company, a Maryland REIT, as its sole general partner. In the notes to the consolidated financial statements, we use the terms “the Company”, “we” or “our” to refer to the Parent Company and the Operating Partnership together, unless the context indicates otherwise. As of March 31, 2016, the Company owned self-storage facilities located in 22 states throughout the United States and the District of Columbia which are presented under one reportable segment: the Company owns, operates, develops, manages and acquires self-storage facilities.

As of March 31, 2016, the Parent Company owned approximately 98.8% of the partnership interests (“OP Units”) of the Operating Partnership. The remaining OP Units, consisting exclusively of limited partner interests, are held by persons who contributed their interests in facilities to the Operating Partnership in exchange for OP Units. Under the partnership agreement, these persons have the right to tender their OP Units for redemption to the Operating Partnership at any time for cash equal to the fair value of an equivalent number of common shares of the Parent Company. In lieu of delivering cash, however, the Parent Company, as the Operating Partnership’s general partner, may, at its option, choose to acquire any OP Units so tendered by issuing common shares in exchange for the tendered OP Units. If the Parent Company so chooses, its common shares will be exchanged for OP Units on a one-for-one basis. This one-for-one exchange ratio is subject to adjustment to prevent dilution. With each such exchange or redemption, the Parent Company’s percentage ownership in the Operating Partnership will increase. In addition, whenever the Parent Company issues common or other classes of its shares, it contributes the net proceeds it receives from the issuance to the Operating Partnership and the Operating Partnership issues to the Parent Company an equal number of OP Units or other partnership interests having preferences and rights that mirror the preferences and rights of the shares issued. This structure is commonly referred to as an umbrella partnership REIT or “UPREIT”.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared pursuant to the rules and regulations of the SEC regarding interim financial reporting and, in the opinion of each of the Parent Company’s and Operating Partnership’s respective management, include all adjustments (consisting of normal recurring adjustments)

necessary for a fair presentation of financial position, results of operations and cash flows for each respective company for the interim periods presented in accordance with generally accepted accounting principles in the United States (“GAAP”). Accordingly, readers of this Quarterly Report on Form 10-Q should refer to the Parent Company’s and the Operating Partnership’s audited financial statements prepared in accordance with GAAP, and the related notes thereto, for the year ended December 31, 2015, which are included in the Parent Company’s and the Operating Partnership’s Annual Report on Form 10-K for the fiscal year ended December 31, 2015. The results of operations for the three months ended March 31, 2016 and 2015 are not necessarily indicative of the results of operations to be expected for any future period or the full year.

The Company adopted Accounting Standard Update (“ASU”) No. 2015-02, Consolidation – Amendments to the Consolidation Analysis, as of January 1, 2016. The Company evaluated the application of this guidance and concluded that there were no changes to any previous conclusions with respect to consolidation accounting for any of its interests in less than wholly owned joint ventures. However, the Operating Partnership now meets the criteria as a variable interest entity. The Parent Company’s sole significant asset is its investment in the Operating Partnership. As a result, substantially all of the Parent Company’s assets and liabilities represent those assets and liabilities of the Operating Partnership. All of the Parent Company’s debt is an obligation of the Operating Partnership.

Table of Contents

Reclassifications

Certain amounts from the prior year have been reclassified to conform to the current year presentation as described below.

During the first quarter of 2016, the Company adopted ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs, which requires the Company to reclassify debt financing costs, which were previously included in loan procurement costs, net of amortization on the Company's consolidated balance sheets, and present them as a direct deduction from the carrying amount of the related debt liability. Net costs of \$10.7 million have been reclassified in the December 31, 2015 consolidated balance sheets from the loan procurement costs line and netted against the related debt liability. See Recent Accounting Pronouncements below for revisions to the accounting guidance for debt issuance costs.

Recent Accounting Pronouncements

In March 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-09, Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting, which is intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. The new guidance allows for entities to make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur. In addition, the guidance allows employers to withhold shares to satisfy minimum statutory tax withholding requirements up to the employees' maximum individual tax rate without causing the award to be classified as a liability. The guidance also stipulates that cash paid by an employer to a taxing authority when directly withholding shares for tax-withholding purposes should be classified as a financing activity on the statement of cash flows. The standard is effective on January 1, 2017, however early adoption is permitted. The Company is in the process of evaluating the impact of this new guidance.

In February 2016, the FASB issued ASU No. 2016-02 - Leases (Topic 842), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either financing or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The standard is effective on January 1, 2019, however early adoption is permitted. The Company is in the process of evaluating the impact of this new guidance.

In September 2015, the FASB issued ASU No. 2015-16, Simplifying the Accounting for Measurement-Period Adjustments, which amends the current business combination guidance to require that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined, as opposed to having to revise prior period information. The standard also requires additional disclosure about the impact on current-period income statement line items of adjustments that would have been recognized in prior periods if prior period information had been revised. The new standard became effective for the Company on January 1, 2016. The adoption of this guidance did not have a material impact on the Company's consolidated financial position or results of operations as there have been no measurement-period adjustments recorded.

In April 2015, the FASB issued ASU No. 2015-03, Simplifying the Presentation of Debt Issuance Costs, an update to the accounting standard relating to the presentation of debt issuance costs. Under the new guidance, debt issuance costs related to a recognized debt liability will be presented on the balance sheet as a direct deduction from the debt liability. In the event that there is not an associated debt liability recorded in the consolidated financial statements, the debt issuance costs will continue to be recorded on the consolidated balance sheet as an asset until the debt liability is recorded. The new standard became effective for the Company on January 1, 2016. The adoption of this guidance did not have a material impact on the Company's consolidated financial position or results of operations as the update only related to changes in financial statement presentation.

Table of Contents

In February 2015, the FASB issued ASU No. 2015-02, Consolidation – Amendments to the Consolidation Analysis, which amends the current consolidation guidance affecting both the variable interest entity (“VIE”) and voting interest entity (“VOE”) consolidation models. The standard does not add or remove any of the characteristics in determining if an entity is a VIE or VOE, but rather enhances the way the Company assesses some of these characteristics. The new standard became effective for the Company on January 1, 2016. As discussed under Basis of Presentation above, the adoption of this guidance did not have a material impact on the Company’s consolidated financial position or results of operations as none of its existing consolidation conclusions were changed.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance under GAAP when it becomes effective. The new standard will be effective for the Company beginning on January 1, 2018, however early application beginning on January 1, 2017 is permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company has not yet selected a transition method nor has it determined the effect of the standard on its financial statements and related disclosures.

3. STORAGE FACILITIES

The book value of the Company’s real estate assets is summarized as follows:

| | March 31, 2016 | December 31, 2015 |
|-------------------------------|-------------------|----------------------|
| | (in thousands) | |
| Land | \$ 636,038 | \$ 588,503 |
| Buildings and improvements | 2,681,209 | 2,534,193 |
| Equipment | 260,043 | 243,442 |
| Construction in progress | 102,375 | 100,894 |
| Storage facilities | 3,679,665 | 3,467,032 |
| Less Accumulated depreciation | (622,824) | (594,049) |
| Storage facilities, net | \$ 3,056,841 | \$ 2,872,983 |

Table of Contents

The following table summarizes the Company's acquisition and disposition activity from the period beginning on January 1, 2015 through March 31, 2016:

| Asset/Portfolio | Market | Transaction Date | Number of Facilities | Purchase / Sale Price (in thousands) |
|--------------------|-------------------------|------------------|----------------------|--------------------------------------|
| 2016 Acquisitions: | | | | |
| Metro DC Asset | Baltimore / DC | January 2016 | 1 | \$ 21,000 |
| Texas Assets | Texas Markets - Major | January 2016 | 2 | 24,800 |
| | New York / Northern | | | |
| New York Asset | NJ | January 2016 | 1 | 48,500 |
| Texas Asset | Texas Markets - Major | January 2016 | 1 | 11,600 |
| Connecticut Asset | Connecticut | February 2016 | 1 | 19,000 |
| Texas Asset | Texas Markets - Major | March 2016 | 1 | 11,600 |
| Florida Assets | Florida Markets - Other | March 2016 | 3 | 47,925 |
| | | | 10 | \$ 184,425 |

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2015 Acquisitions:

| | | | | |
|----------------------------|-------------------------|---------------|----|------------|
| Texas Asset | Texas Markets - Major | February 2015 | 1 | \$ 7,295 |
| HSRE Assets | Chicago | March 2015 | 4 | 27,500 |
| Arizona Asset | Arizona / Las Vegas | March 2015 | 1 | 7,900 |
| Tennessee Asset | Tennessee | March 2015 | 1 | 6,575 |
| Texas Asset | Texas Markets - Major | April 2015 | 1 | 15,795 |
| Florida Asset | Florida Markets - Other | May 2015 | 1 | 7,300 |
| Arizona Asset | Arizona / Las Vegas | June 2015 | 1 | 10,100 |
| Florida Asset | Florida Markets - Other | June 2015 | 1 | 10,500 |
| Texas Asset | Texas Markets - Major | July 2015 | 1 | 14,200 |
| Maryland Asset | Baltimore / DC | July 2015 | 1 | 17,000 |
| Maryland Asset | Baltimore / DC | July 2015 | 1 | 19,200 |
| New York/New Jersey Assets | New York / Northern NJ | August 2015 | 2 | 24,823 |
| New Jersey Asset | NJ | December 2015 | 1 | 14,350 |
| PSI Assets | Various (see note 4) | December 2015 | 12 | 109,824 |
| | | | 29 | \$ 292,362 |

2015 Dispositions:

| | | | | |
|---------------|-------------------------|--------------|---|-----------|
| Texas Assets | Texas Markets - Major | October 2015 | 7 | \$ 28,000 |
| Florida Asset | Florida Markets - Other | October 2015 | 1 | 9,800 |
| | | | 8 | \$ 37,800 |

4. INVESTMENT ACTIVITY

2016 Acquisitions

During the three months ended March 31, 2016, the Company acquired 10 self-storage facilities, including one facility upon completion of construction and the issuance of a certificate of occupancy, located throughout the United States for an aggregate purchase price of approximately \$184.4 million. In connection with these acquisitions, the Company allocated a portion of the purchase price to the intangible value of in-place leases, which aggregated \$7.6 million at the time of the acquisition and prior to any amortization of such amounts. The estimated life of these in-place leases was 12 months, and the amortization expense that was recognized during the three months ended March 31, 2016 was approximately \$0.8 million.

As final information regarding fair value of the assets acquired and liabilities assumed is received and estimates are refined, appropriate adjustments, if necessary, will be made to the purchase price allocation, in no case later than

twelve months of the acquisition date.

As of March 31, 2016, the Company was under contract and had made aggregate deposits of \$1.7 million associated with five facilities under construction for a total purchase price of \$64.2 million. In connection with one of the facilities, the Company provided a \$4.1 million loan, which was repaid to the Company in full in December 2015, for the purpose of acquiring the premises on which the facility will be built. The deposits are reflected in Other assets, net on the Company's consolidated balance sheets. The purchase of these five facilities is expected to occur by the first quarter of 2017 after the completion of construction and the issuance of a certificate of occupancy. These acquisitions are subject to

20

Table of Contents

due diligence and other customary closing conditions and no assurance can be provided that these acquisitions will be completed on the terms described, or at all.

2015 Acquisitions

On December 15, 2015, the Company acquired all of the issued and outstanding uncertificated shares of common stock of a privately held self-storage REIT (“PSI”) for \$115.8 million. As of the date of the acquisition, PSI owned real property consisting of 12 fully operational self-storage facilities which were acquired for \$109.8 million, and one self-storage facility that is under construction, which was acquired for \$6.0 million (the “PSI Assets”). The PSI Assets are located in Arizona, Florida, Georgia, Massachusetts, New York, North Carolina, Tennessee, and Texas. In connection with this acquisition, the Company allocated a portion of the purchase price to the intangible value of in-place leases, which aggregated to \$6.7 million at the time of the acquisition and prior to any amortization of such amounts. The estimated life of these in-place leases was 12 months, and the amortization expense that was recognized during the three months ended March 31, 2016 was approximately \$1.7 million.

During 2014, the Operating Partnership entered into an Agreement for Purchase and Sale with certain limited liability companies controlled by HSRE REIT I and HSRE REIT II, both Maryland real estate investment trusts, to acquire (the “HSRE Acquisition”) 26 self-storage facilities for an aggregate purchase price of \$223.0 million plus customary closing costs. During 2014, the Company closed on the first tranche of 22 facilities comprising the HSRE Acquisition, for an aggregate purchase price of \$195.5 million. On March 18, 2015, the Company closed on the second tranche of the remaining four self-storage facilities comprising the HSRE Acquisition, for an aggregate purchase price of \$27.5 million. The four facilities purchased in the second tranche are located in Illinois. In connection with this acquisition, the Company allocated a portion of the purchase price to the intangible value of in-place leases, which aggregated to \$2.7 million at the time of the acquisition and prior to any amortization of such amounts. The estimated life of these in-place leases was 12 months, and the amortization expense that was recognized during the three months ended March 31, 2016 was approximately \$0.7 million.

During the year ended December 31, 2015, the Company acquired 13 additional self-storage facilities, including one facility upon completion of construction and the issuance of a certificate of occupancy, located throughout the United States for an aggregate purchase price of approximately \$155.0 million. In connection with these acquisitions, the Company allocated a portion of the purchase price to the tangible and intangible assets acquired based on fair value. Intangible assets consist of in-place leases, which aggregated \$10.7 million at the time of the acquisitions and prior to any amortization of such amounts. The estimated life of these in-place leases was 12 months, and the amortization expense that was recognized during the three months ended March 31, 2016 was approximately \$2.6 million. In connection with one of the acquired facilities, the Company assumed mortgage debt that was recorded at a fair value of \$2.7 million, which fair value includes an outstanding principal balance totaling \$2.5 million and a net premium of \$0.2 million to reflect the estimated fair value of the debt at the time of assumption.

2015 Dispositions

On October 8, 2015, the Company sold seven assets in Texas and one asset in Florida for an aggregate sales price of approximately \$37.8 million. In connection with these sales, the Company recorded gains that totaled \$14.4 million. The proceeds from these sales were held in escrow to fund future acquisitions under a tax free like kind exchange. As of March 31, 2016, the total net proceeds of \$36.4 million had been applied to three separate acquisitions, of which one closed in December 2015 and two closed in January 2016.

On October 2, 2015, USIFB, LLP (“USIFB”), a consolidated real estate joint venture in which the Company owned a 97% interest, sold its remaining asset in London, England, for an aggregate sales price of £6.5 million (approximately \$9.9 million). In connection with the sale, the Company recorded a gain of \$3.0 million net of a foreign currency translation loss of \$1.2 million.

Table of Contents

Development

As of March 31, 2016, the Company had four contracts through joint ventures for the construction of three self-storage facilities located in New York (see note 12) and one self-storage facility located in Washington, D.C. As part of the acquisition of the PSI Assets, the Company also acquired a self-storage facility that is under construction in North Palm Beach, FL. Construction for all projects is expected to be completed by the second quarter of 2018. As of March 31, 2016, development costs for these projects totaled \$79.8 million. Total construction costs for these projects are expected to be \$206.6 million. These costs are capitalized to construction in progress while the projects are under development and are reflected in Storage facilities on the Company's consolidated balance sheets.

During the first quarter of 2016, the Company, through a joint venture in which the Company owns a 51% interest, completed the construction, and opened for operation, a self-storage facility located in New York, NY. Total costs for this project were \$31.8 million. These costs are capitalized to land, building, and improvements as well as equipment and are reflected in Storage facilities on the Company's consolidated balance sheets.

During the fourth quarter of 2015, the Company, through two separate joint ventures in which the Company owns a 90% interest in each, completed the construction of two self-storage facilities located in the boroughs of New York, NY and the facilities opened for operation. Total costs for these projects were \$32.2 million in aggregate. These costs are capitalized to land, building, and improvements as well as equipment and are reflected in Storage facilities on the Company's consolidated balance sheets.

During the second quarter of 2015, the Company, through a joint venture in which the Company owns a 90% interest, completed the construction, and opened for operation, a self-storage facility located in Arlington, VA. Total costs for this project were \$17.1 million. These costs are capitalized to land, building, and improvements as well as equipment and are reflected in Storage facilities on the Company's consolidated balance sheets.

The following table summarizes the Company's revenue and earnings associated with the 2016 and 2015 acquisitions from the respective acquisition dates in the period they were acquired, included in the consolidated statements of operations for the three months ended March 31, 2016 and 2015:

| | Three Months Ended March 31, | |
|-------------------|---------------------------------|--------|
| | 2016 | 2015 |
| | (in thousands) | |
| Total revenue | \$ 1,149 | \$ 219 |
| Net (loss) income | (1,177) | 22 |

5. INVESTMENT IN UNCONSOLIDATED REAL ESTATE VENTURE

On December 8, 2015, the Company invested \$8.4 million in exchange for a 10% ownership interest in a newly-formed joint venture (“HVP”) that acquired 30 self-storage facilities located in Michigan (16), Massachusetts (6), Tennessee (5), and Florida (3). On January 26, 2016, the Company invested \$0.2 million related to HVP’s acquisition of another facility located in Michigan. HVP paid \$199.4 million for these 31 facilities, of which \$15.9 million was allocated to the value of the in-place lease intangible. The acquisitions were funded primarily through advances totaling \$116.0 million on the venture’s \$122.0 million loan facility. The remainder of the purchase price was contributed pro-rata by the Company and its unaffiliated joint venture partner. The loan bears interest at LIBOR plus 2.00% per annum and matures on December 7, 2018 with options to extend the maturity date through December 7, 2020, subject to satisfaction of certain conditions and payment of the extension fees as stipulated in the loan agreement.

On March 30, 2016, the Company invested \$5.3 million, bringing its total investment in HVP to \$13.9 million, in conjunction with HVP’s acquisition of an additional 30 self-storage facilities. These facilities are located in North Carolina (4), South Carolina (21), and Georgia (5), and were previously managed by the Company. HVP paid \$112.8 million for these 30 facilities, of which \$10.3 million was allocated to the value of the in-place lease intangible. In conjunction with the acquisition, HVP refinanced its existing loan facility by entering into an increased amended and restated loan facility not to exceed \$185.5 million. The acquisition was funded primarily through an advance totaling \$61.8 million on the venture’s amended and restated loan facility. The remainder of the purchase price was contributed

Table of Contents

pro-rata by the Company and its unaffiliated joint venture partner. The amended and restated loan facility bears interest at LIBOR plus 2.00% per annum. The initial maturity date was extended to March 30, 2019 with options to extend through March 30, 2021, subject to satisfaction of certain conditions and payment of the extension fees as stipulated in the amended and restated loan agreement.

As of March 31, 2016, HVP is under contract to purchase an additional seven properties for an aggregate purchase price of approximately \$45.8 million (see note 15).

On December 10, 2013, the Company invested a 50% ownership interest in a newly-formed joint venture (“HHF”) that acquired 35 self-storage facilities located in Texas (34) and North Carolina (1). HHF paid \$315.7 million for these facilities, of which \$12.1 million was allocated to the value of the in-place lease intangible. The Company and the unaffiliated joint venture partner, collectively the “HHF Partners”, each contributed cash equal to 50% of the capital required to fund the acquisition. On May 1, 2014, HHF obtained a \$100.0 million loan secured by the 34 self-storage facilities located in Texas that are owned by the venture. There is no recourse to the Company, subject to customary exceptions to non-recourse provisions. The loan bears interest at 3.59% per annum and matures on April 30, 2021. This financing completed the planned capital structure of HHF and proceeds (net of closing costs) of \$99.2 million were distributed proportionately to the partners.

Based upon the facts and circumstances at formation of HVP and HHF, the Company determined that neither entity is a VIE in accordance with the accounting standard for the consolidation of VIEs. As a result, the Company used the voting interest model under the accounting standard for consolidation in order to determine whether to consolidate HVP and HHF. Based upon each member's substantive participating rights over the activities of each entity as stipulated in the operating agreements, HHF and HVP are not consolidated by the Company and are accounted for under the equity method of accounting. The Company's investments in HVP and HHF are included in Investment in real estate ventures, at equity on the Company's consolidated balance sheets and the Company's earnings from its investments in HVP and HHF are presented in Equity in losses of real estate ventures on the Company's consolidated statements of operations.

The amounts reflected in the following table are based on the historical financial information of the real estate ventures.

The following is a summary of the financial position of the HVP and HHF ventures as of March 31, 2016 and December 31, 2015 (in thousands):

| | March 31, 2016 | December 31, 2015 |
|--|-------------------|----------------------|
|--|-------------------|----------------------|

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Assets

| | | |
|-------------------------|------------|------------|
| Storage facilities, net | \$ 558,654 | \$ 456,452 |
| Other assets | 28,159 | 19,677 |
| Total assets | \$ 586,813 | \$ 476,129 |

Liabilities and equity

| | | |
|-------------------|----------|----------|
| Other liabilities | \$ 5,359 | \$ 4,470 |
| Debt | 277,830 | 212,666 |
| Equity | | |