ASTA FUNDING INC Form 10-Q February 26, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 FORM 10-Q

þ	QUARTERLY REPORT PURSUANT	TO SECTION 13 OR 15(d) OF TH	E SECURITIES
	<b>EXCHANGE ACT OF 1934</b>		
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For the quarterly period ended December 31, 2008	OR
o TRANSITION REPORT PURSUANT EXCHANGE ACT OF 1934 For the transition period from to	TO SECTION 13 OR 15(d) OF THE SECURITIES
	file number: 0-26906
	FUNDING, INC. rant as specified in its charter)
` ` ` <u> </u>	•
Delaware	22-3388607
(State or other jurisdiction	(IRS Employer
of incorporation or organization)	Identification No.)
210 Sylvan Ave., Englewood Cliffs, New Jersey	07632
(Address of principal executive offices)	(Zip Code)
	none number: (201) 567-5648
Securities Exchange Act of 1934 during the preceding required to file such reports), and (2) has been subject t	iled all reports required to be filed by Section 13 or 15(d) of the 12 months (or such shorter period that the registrant was to such filing requirements for the past 90 days. Yes b No o e accelerated filer, an accelerated filer, a non-accelerated filer, large accelerated filer, accelerated filer and smaller reporting
·	Non-accelerated filer o Smaller reporting company o eck if a smaller reporting company) company (as defined in Rule 12b-2 of the Act). Yes o No bely 14,271,824 common shares outstanding.

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#### PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

### ASTA FUNDING, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	December 31, 2008 (Unaudited)	September 30, 2008
ASSETS		
Cash and cash equivalents	\$ 1,722,000	\$ 3,623,000
Restricted cash	2,247,000	3,047,000
Consumer receivables acquired for liquidation (at net realizable value)	403,808,000	449,012,000
Due from third party collection agencies and attorneys	3,513,000	5,070,000
Investment in venture	384,000	555,000
Furniture and equipment, net	691,000	762,000
Deferred income taxes	22,085,000	15,567,000
Other assets	3,230,000	3,500,000
Total assets	\$ 437,680,000	\$ 481,136,000
LIABILITIES		
Debt	\$ 183,856,000	\$ 213,485,000
Subordinated debt related party	8,246,000	8,246,000
Other liabilities	3,949,000	4,618,000
Dividends payable	286,000	571,000
Income taxes payable	2,012,000	6,315,000
Total liabilities	198,349,000	233,235,000
Commitments and contingencies		
STOCKHOLDERS EQUITY		
Preferred stock, \$.01 par value; authorized 5,000,000 shares; issued and		
outstanding none		
Common stock, \$.01 par value; authorized 30,000,000 shares; issued and		
outstanding 14,271,824 shares at December 31, 2008 and 14,276,158 at		
September 30, 2008	143,000	143,000
Additional paid-in capital	69,466,000	69,130,000
Retained earnings	170,802,000	178,925,000
Accumulated other comprehensive loss	(1,080,000)	(297,000)
Total stockholders equity	239,331,000	247,901,000
Total liabilities and stockholders equity	\$ 437,680,000	\$ 481,136,000

See accompanying notes to condensed consolidated financial statements

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## ASTA FUNDING, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

		Three Months Ended December 31, 2008		Three Months Ended December 31, 2007
Revenues				
Finance income, net	\$	18,416,000	\$	34,135,000
Other income		32,000		140,000
Ermanaga		18,448,000		34,275,000
Expenses General and administrative		7,027,000		5,805,000
Interest expense (fiscal year 2009 - Related party \$128,000)		3,170,000		5,941,000
Impairments		21,415,000		, ,
		31,612,000		11,746,000
(Loss) Income before equity in earnings in venture and income taxes		(13,164,000)		22,529,000
Equity in earnings (loss) in venture		17,000		(77,000)
(Loss) Income before income taxes		(13,147,000)		22,452,000
Provision for income taxes		(5,310,000)		9,138,000
Net (loss) income	\$	(7,837,000)	\$	13,314,000
Net (loss) income per share Basic	\$	(0.55)	\$	0.96
Net (loss) income per share Diluted	\$	(0.55)	\$	0.90
Weighted average number of shares outstanding:				
Basic		14,271,824		13,918,158
Diluted		14,271,824		14,803,482
See accompanying notes to condensed consolid	ated	financial statements	3	

## ASTA FUNDING, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY (Unaudited)

			Additional		Accumulated Other	
	Common	Stock	Paid-in	Retained	Comprehensive	
	Shares	Amount	Capital	<b>Earnings</b>	Income	Total
Balance,						
September 30, 2008 Stock based	14,276,158	\$ 143,000	\$69,130,000	\$ 178,925,000	(297,000)	\$ 247,901,000
compensation expense			281,000			281,000
Shares forfeited Tax benefit arising from vesting of	(4,334)					
restricted stock awards Dividends Accumulated other			55,000	(286,000)		55,000 (286,000)
comprehensive (loss), net of tax Net (loss)				(7,837,000)	(783,000)	(783,000) (7,837,000)
Balance, December 31, 2008	14,271,824	\$ 143,000	\$ 69,466,000	\$ 170,802,000	(1,080,000)	\$ 239,331,000

See accompanying notes to condensed consolidated financial statements Comprehensive income is as follows:

Net income (loss) Other comprehensive loss, net of tax translation	Foreign currency	T1 \$	Ended 12/31/08 (7,837,000) (783,000)	Three Months Ended 12/31/07 13,314,000
Comprehensive income (loss)		\$	(8,620,000)	13,314,000

## ASTA FUNDING, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Three Months Ended	Three Months Ended	
	December 31, 2008	December 31, 2007	
Cash flows from operating activities:			
Net (loss) income	\$ (7,837,000)	\$ 13,314,000	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	359,000	196,000	
Deferred income taxes	(6,518,000)	3,623,000	
Impairments of consumer receivables acquired for liquidation	21,415,000		
Stock based compensation	281,000	187,000	
Changes in:			
Other assets	1,000	(620,000)	
Due from third party collection agencies and attorneys	1,557,000	(317,000)	
Income taxes payable	(4,303,000)		
Other liabilities	(1,462,000)	447,000	
Net cash provided by operating activities	3,493,000	14,117,000	
Cash flows from investing activities:			
Purchase of consumer receivables acquired for liquidation	(1,078,000)	(37,509,000)	
Principal collected on receivables acquired for liquidation	19,212,000	18,320,000	
Principal collected on receivables accounts represented by account			
sales	4,400,000	5,438,000	
Foreign exchange effect on receivables acquired for liquidation	1,249,000		
Cash distribution received from venture	171,000	677,000	
Capital expenditures	(19,000)	(62,000)	
Not each provided by (used in) investing activities	23,935,000	(12 126 000)	
Net cash provided by (used in) investing activities	23,933,000	(13,136,000)	
Cash flows from financing activities:			
Tax benefit arising from vesting of restricted stock awards	55,000		
Changes in restricted cash	800,000	1,539,000	
Dividends paid	(571,000)		
Repayment of debt	(29,677,000)	(1,039,000)	
Net cash used in financing activities used in financing activities	(29,393,000)	(57,000)	
	(=>,=>=,000)	(27,000)	

Increase (decrease) in cash		(1,965,000)	924,000
Effect of foreign exchange on cash		64,000	
Cash at the beginning of period		3,623,000	4,525,000
Cash at end of period	\$	1,722,000	\$ 5,449,000
Supplemental disclosure of cash flow information:			
Cash paid during the period			
Interest (fiscal year 2009 Related party \$128,000)	\$	3,405,000	\$ 5,105,000
Income taxes	\$	4,917,000	\$ 8,198,000
See accompanying notes to condensed con	solidated fina	incial statements	

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 1: Business and Basis of Presentation**

**Business** 

Asta Funding, Inc., together with its wholly owned significant operating subsidiaries Palisades Collection LLC, Palisades Acquisition XVI, LLC ( Palisades XVI ), VATIV Recovery Solutions LLC ( VATIV ) and other subsidiaries, not all wholly owned, and not considered material (the Company ) is engaged in the business of purchasing, managing for its own account and servicing distressed consumer receivables, including charged-off receivables, semi-performing receivables and performing receivables. The primary charged-off receivables are accounts that have been written-off by the originators and may have been previously serviced by collection agencies. Semi-performing receivables are accounts where the debtor is currently making partial or irregular monthly payments, but the accounts may have been written-off by the originators. Performing receivables are accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past. Distressed consumer receivables are the unpaid debts of individuals to banks, finance companies and other credit providers. A large portion of the Company s distressed consumer receivables are MasterCard(R), Visa(R), other credit card accounts, telecommunication accounts and auto deficiency receivables, which were charged-off by the issuers for non-payment. The Company acquires these portfolios at substantial discounts from their face values. The discounts are based on the characteristics (issuer, account size, debtor location and age of debt) of the underlying accounts of each portfolio.

#### Basis of Presentation

The condensed consolidated balance sheets as of December 31, 2008, the condensed consolidated statements of operations for the three month periods ended December 31, 2008 and 2007, the condensed consolidated statement of stockholders—equity as of and for the three months ended December 31, 2008 and the condensed consolidated statements of cash flows for the three month periods ended December 31, 2008 and 2007, are unaudited. The September 30, 2008 financial information included in this report has been extracted from our audited financial statements included in our Annual Report on Form 10-K. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly our financial position at December 31, 2008 and September 30, 2008, the results of operations for the three month periods ended December 31, 2008 and 2007 have been made. The results of operations for the three month periods ended December 31, 2008 and 2007 are not necessarily indicative of the operating results for any other interim period or the full fiscal year.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with Rule 10-01 of Regulation S-X promulgated by the Securities and Exchange Commission and therefore do not include all information and note disclosures required under generally accepted accounting principles. The Company suggests that these financial statements be read in conjunction with the financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008 filed with the Securities and Exchange Commission.

#### Recent Accounting Pronouncements

In December 2007, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin 110 (SAB 110). This staff accounting bulletin (SAB) expresses the views of the staff regarding the use of a simplified method, as discussed in SAB No. 107 (SAB 107), in developing an estimate of expected term of plain vanilla share options in accordance with Financial Accounting Standards Board (FASB) Statement No. 123 (revised 2004), *Share-Based Payment*. In particular, the staff indicated in SAB 107 that it will accept a company selection to use the simplified method, regardless of whether the company has sufficient information to make more refined estimates of expected term. At the time SAB 107 was issued, the staff believed that more detailed external information about employee exercise behavior (e.g., employee exercise patterns by industry and/or other categories of companies) would, over time, become readily available to companies. Therefore, the staff stated in SAB 107 that it would not expect a company to use the simplified method for share option grants after December 31, 2007. The staff understands that such detailed information about employee exercise behavior might not have been widely available by December 31,

2007. Accordingly, the staff will continue to accept, under certain circumstances, the use of the simplified method beyond December 31, 2007. This SAB does not have a material impact on the Company.

In February 2007, the FASB issued Statement 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS No. 159). The objective of SFAS No. 159 is to provide companies with the option to recognize most financial assets and liabilities and certain other items at fair value. Statement 159 will allow companies the opportunity to mitigate earnings volatility caused by measuring related assets and liabilities differently without having to apply complex hedge accounting. Unrealized gains and losses on items for which the fair value option has been elected should be reported in earnings. The fair value option election is applied on an instrument by instrument basis (with some exceptions), is irrevocable, and is applied to an entire instrument. The election may be made as of the date of initial adoption for existing eligible items. Subsequent to initial adoption, the Company may elect the fair value option at initial recognition of eligible items or on entering into an eligible firm commitment. The Company can only elect the fair value option after initial recognition in limited circumstances.

### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

SFAS No. 159 requires similar assets and liabilities for which the Company has elected the fair value option to be displayed on the face of the balance sheet either (a) together with financial instruments measured using other measurement attributes with parenthetical disclosure of the amount measured at fair value or (b) in separate line items. In addition, SFAS No. 159 requires additional disclosures to allow financial statement users to compare similar assets and liabilities measured differently either within the financial statements of the Company or between financial statements of different companies.

SFAS No. 159 was required to be adopted by the Company on October 1, 2008. Early adoption was permitted; however, the Company did not adopt SFAS No. 159 prior to the required adoption date of October 1, 2008. The Company is required to adopt SFAS No. 159 concurrent with SFAS No. 157, Fair Value Measurements. The remeasurement to fair-value will be reported as a cumulative-effect adjustment in the opening balance of retained earnings. Additionally, any changes in fair value due to the concurrent adoption of SFAS No. 157 will be included in the cumulative-effect adjustment if the fair value option is also elected for that item.

The Company opted to not apply the fair value option to any of its financial assets or liabilities. If the Company elects to recognize items at fair value as a result of Statement 159, this could result in increased earnings volatility. In September 2006 the FASB issued SFAS No. 157, *Fair Value Measurements*. Effective October 1, 2008, the Company adopted SFAS No. 157. The Statement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The adoption of SFAS No. 157 did not impact the Company s financial reporting or disclosure requirements. *Reclassifications* 

Certain items in the prior year s financial statements have been reclassified to conform to the current period s presentation.

#### **Note 2: Principles of Consolidation**

The condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. The Company s investment in a venture, representing a 25% interest, is accounted for using the equity method. All significant intercompany balances and transactions have been eliminated in consolidation.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 3: Consumer Receivables Acquired for Liquidation**

The Company accounts for its investments in consumer receivable portfolios, using either: the interest method; or

the cost recovery method.

Accounts acquired for liquidation are stated at their net estimated realizable value and consist primarily of defaulted consumer loans to individuals throughout the country and in Central and South America.

The Company accounts for its investment in finance receivables using the interest method under the guidance of AICPA Statement of Position 03-3, Accounting for Loans or Certain Securities Acquired in a Transfer (SOP 03-3). Practice Bulletin 6, Amortization of Discounts on Certain Acquired Loans. (Practice Bulletin 6) was amended by SOP 03-3. Under the guidance of SOP 03-3 (and the amended Practice Bulletin 6), static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision.

Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). SOP 03-3 (and the amended Practice Bulletin 6) requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. SOP 03-3 initially freezes the internal rate of return, referred to as IRR, estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio s remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be impaired, or written down to maintain the then current IRR. Under the interest method, income is recognized on the effective yield method based on the actual cash collected during a period and future estimated cash flows and timing of such collections and the portfolio s cost. Revenue arising from collections in excess of anticipated amounts attributable to timing differences is deferred until such time as a review results in a change in the expected cash flows. The estimated future cash flows are reevaluated quarterly.

The Company uses the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as revenue when received.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Company s extensive liquidating experience is in the field of distressed credit card receivables, telecommunication receivables, consumer loan receivables, retail installment contracts, consumer receivables, and auto deficiency receivables. The Company uses the interest method for accounting for asset acquisitions within these classes of receivables when it believes it can reasonably estimate the timing of the cash flows. In those situations where the Company diversifies its acquisitions into other asset classes where the Company does not possess the same expertise or history, or the Company cannot reasonably estimate the timing of the cash flows, the Company utilizes the cost recovery method of accounting for those portfolios of receivables. At December 31, 2008, approximately \$166.4 million of the consumer receivables acquired for liquidation are accounted for using the interest method, while approximately \$237.4 million are accounted for using the cost recovery method.

After SOP 03-3 was adopted, the Company aggregates portfolios of receivables acquired sharing specific common characteristics which were acquired within a given quarter. The Company currently considers for aggregation portfolios of accounts, purchased within the same fiscal quarter, that generally meet the following characteristics: same issuer/originator;

same underlying credit quality;

similar geographic distribution of the accounts;

similar age of the receivable; and

same type of asset class (credit cards, telecommunication, etc.)

The Company uses a variety of qualitative and quantitative factors to estimate collections and the timing thereof. This analysis includes the following variables:

the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables, as higher balances might be more difficult to collect while low balances might not be cost effective to collect;

the age of the receivables, as older receivables might be more difficult to collect or might be less cost effective. On the other hand, the passage of time, in certain circumstances, might result in higher collections due to changing life events of some individual debtors;

past history of performance of similar assets;

time since charge-off;

payments made since charge-off;

the credit originator and its credit guidelines;

our ability to analyze accounts and resell accounts that meet our criteria for resale;

the locations of the debtors, as there are better states to attempt to collect in and ultimately the Company has better predictability of the liquidations and the expected cash flows. Conversely, there are also states where the liquidation rates are not as favorable and that is factored into our cash flow analysis;

jobs or property of the debtors found within portfolios. In our business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation and conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain timely customer statements from the original issuer.

The Company obtains and utilizes, as appropriate, input, including but not limited to monthly collection projections and liquidation rates, from our third party collection agencies and attorneys, as further evidentiary matter, to assist in evaluating and developing collection strategies and in evaluating and modeling the expected cash flows for a given portfolio.

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## ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 3: Consumer Receivables Acquired for Liquidation (Continued)

The following tables summarize the changes in the balance sheet of the investment in receivable portfolios during the following periods:

	For the Three Months Ended December 31, 2008		
	Accrual	Cash	
	Basis	Basis	
	<b>Portfolios</b>	<b>Portfolios</b>	Total
Balance, beginning of period	\$ 203,470,000	\$ 245,542,000	\$449,012,000
Acquisitions of receivable portfolios, net	1,078,000		1,078,000
Net cash collections from collection of consumer			
receivables acquired for liquidation	(26,373,000)	(9,882,000)	(36,255,000)
Net cash collections represented by account sales of			
consumer receivables acquired for liquidation	(2,348,000)	(3,425,000)	(5,773,000)
Transfer to Cost Recovery	(6,149,000)	6,149,000	
Impairments	(21,415,000)		(21,415,000)
Effect of foreign currency translation		(1,255,000)	(1,255,000)
Finance income recognized (1)	18,169,000	247,000	18,416,000
Balance, end of period	\$ 166,432,000	\$ 237,376,000	\$403,808,000
Revenue as a percentage of collections	63.3%	1.9%	43.8%

(1) Includes \$10.2 million derived from fully amortized interest method pools.

	For the Three Months Ended December 31, 2007			
	Accrual Cash			
	Basis	Basis		
	<b>Portfolios</b>	<b>Portfolios</b>	Total	
Balance, beginning of period	\$ 508,515,000	\$ 37,108,000	\$ 545,623,000	
Acquisitions of receivable portfolios, net	19,916,000	17,593,000	37,509,000	
Net cash collections from collection of consumer				
receivables acquired for liquidation (1)	(44,896,000)	(5,206,000)	(50,102,000)	
Net cash collections represented by account sales of				
consumer receivables acquired for liquidation	(7,791,000)		(7,791,000)	
Finance income recognized (2)	33,836,000	299,000	34,135,000	
Balance, end of period	\$ 509,580,000	\$ 49,794,000	\$ 559,374,000	
Revenue as a percentage of collections	64.2%	5.7%	59.0%	

- (1) Includes the put back of a portfolio purchased and returned to the seller in the amount of \$2.8 million in the first quarter of fiscal 2008.
- (2) Includes \$11.0 million derived from fully amortized interest method pools.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 3: Consumer Receivables Acquired for Liquidation (Continued)

As of December 31, 2008 the Company had \$403.8 million in Consumer Receivables acquired for Liquidation, of which \$166.4 million are accounted for on the interest method. Based upon current projections, net cash collections, applied to principal for interest method portfolios will be as follows for the twelve months in the periods ending:

September 30, 2009 (nine months remaining)	\$ 50,082,000
September 30, 2010	63,998,000
September 30, 2011	32,749,000
September 30, 2012	15,151,000
September 30, 2013	5,979,000
September 30, 2014 (and thereafter)	687,000
Total	\$ 168,646,000
Deferred revenue	(2,214,000)
Total	\$ 166,432,000

Accretable yield represents the amount of income the Company can expect to generate over the remaining life of its existing portfolios based on estimated future net cash flows as of December 31, 2008. Changes in accretable yield for the three month periods ended December 31, 2008 and 2007 are as follows:

	 Ended ecember 31, 2008	Three Months Ended December 31, 2007		
Balance at beginning of period	\$ 58,134,000	\$	176,615,000	
Income recognized on finance receivables, net	(18,169,000)		(33,836,000)	
Additions representing expected revenue from purchases	409,000		7,207,000	
Transfers to Cost Recovery	(2,477,000)			
Reclassifications from nonaccretable difference	16,055,000		22,704,000	
Balance at end of period	\$ 53,952,000	\$	172,690,000	

During the three months ended December 31, 2008, the Company purchased \$47.5 million of face value of charged-off consumer receivables at a cost of \$1.1 million. The entire amount is classified under the interest method. At December 31, 2008, the estimated remaining net collections on the receivables purchased in the three months ended December 31, 2008 is \$1.3 million, of which \$0.9 million represents principal.

As of December 31, 2007, the accretable yield balance at the end of the period included expected income of \$74.0 million on the \$6.9 billion face value portfolio purchased at a price of \$300 million in March 2007 ( the Portfolio Purchase ) and \$4.4 million on two other portfolios transferred to cost recovery during the first quarter of fiscal year 2009. For comparative purposes, the accretable yield as of December 31, 2007 excluding the Portfolio Purchase and two other portfolios was \$94.3 million.

During the first quarter of fiscal year 2009, two portfolios were transferred from the interest method to the cost recovery method. Based on the nature of these portfolios and the recent cash flows, our estimates of the timing of

expected cash flows became uncertain. Finance income was less than 2% of revenue for each of the three month periods ended December 31, 2008 and 2007, respectively, on these portfolios collectively. As a result of the transfer to the cost recovery method, we will not recognize finance income on these two portfolios until their carrying values are recovered. At December 2008 the combined carrying values of these portfolios were \$6.1 million. Impairments of approximately \$7.4 million were recorded in the first quarter of fiscal year 2009 on these two portfolios.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 3: Consumer Receivables Acquired for Liquidation (Continued)

The following table summarizes collections on a gross basis as received by the Company s third-party collection agencies and attorneys, less commissions and direct costs for the three month periods ended December 31, 2008 and 2007, respectively.

	For the Three Months Ended December 31,					
		2008	,	2007		
Gross collections (1)	\$	65,823,000	\$	89,256,000		
Commissions and fees (2)		23,795,000		31,363,000		
Net collections	\$	42,028,000	\$	57,893,000		

(1) Gross collections include: collections from third-party collection agencies and attorneys, collections from our in-house efforts. collections represented by account sales and, for the three month period ended December 31. 2007, the put back of a portfolio and returned to the seller in the amount of \$2.8 million in the first quarter of fiscal 2008.

(2) Commissions and fees are the contractual

commission earned by third party collection agencies and attorneys, and direct costs associated with the collection effort, generally court costs. Includes a 3% fee charged by a servicer on gross collections received by the Company in connection with its \$300 million portfolio purchase in March 2007. Such arrangement was consummated in December 2007. The fee is charged for asset location, skiptracing and ultimately suing debtors in connection with this portfolio purchase.

#### **Note 4: Acquisition**

In October 2007, through a newly formed subsidiary, the Company acquired a portfolio of consumer receivables domiciled in South America. The investment in the subsidiary company, substantially all of which was applied to the cost of the portfolio, was approximately \$8.6 million in cash.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 5: Furniture and Equipment**

Furniture and equipment consist of the following as of the dates indicated:

	De	December 31, 2008		
Furniture	\$	310,000	\$	<b>2008</b> 310,000
Equipment		2,733,000		2,714,000
Leasehold improvements		105,000		105,000
		3,148,000		3,129,000
Less accumulated depreciation		2,457,000		2,367,000
Balance, end of period	\$	691,000	\$	762,000

#### Note 6: Debt and Subordinated Debt Related Party

On July 11, 2006, the Company entered into the Fourth Amended and Restated Loan Agreement with the Bank Group (this amendment and all future amendments referred to as the ( Credit Facility )) and as a result the credit facility increased to \$175 million, from \$125 million with an expandable feature which enables the Company to increase the line to \$225 million with the consent of a consortium of banks ( the Bank Group ). The line of credit bears interest at the lesser of LIBOR plus an applicable margin, or the prime rate minus an applicable margin based on certain leverage ratios. The credit line is collateralized by all portfolios of consumer receivables acquired for liquidation, other than the Portfolio Purchase, discussed below, and contains customary financial and other covenants (relative to tangible net worth, interest coverage, and leverage ratio, as defined) that must be maintained in order to borrow funds. The term of the agreement is three years and is to mature in July 2009. The applicable rate at December 31, 2008 and 2007 was 3.25% and 7.25%, respectively. The average interest rate excluding unused credit line fees for the period ended December 31, 2008 and 2007, respectively, was 4.24% and 7.52%. The outstanding balance on this line of credit was approximately \$64.1 million as of December 31, 2008. The outstanding balance on this line of credit was approximately \$167.4 million as of December 30, 2007. The Company and the Bank Group are in the beginning phase of discussions to renew the current Credit Facility. If, however, a renewal cannot be ultimately agreed to, the Company, at maturity, will consider the sale of assets collateralized by this loan agreement, to satisfy its obligations after July 11, 2009.

On December 4, 2007, the Company signed the Sixth Amendment to the Fourth Amended and Restated Loan Agreement to the Credit Facility with the Bank Group that temporarily increased the total revolving loan commitment from \$175 million to \$185 million. The temporary increase of \$10 million, which was not used, was required to be repaid by February 29, 2008.

On February 20, 2009, the Company entered into the Seventh Amendment to the Credit Facility in order to, among other items, reduce the level of the loan commitment, redefine certain financial covenant ratios, revise the requirement for an unqualified opinion on annual audited financial statements, and permit certain encumbrances relating to restructuring of the Bank of Montreal (BMO) Facility (as further described below). The level of the Loan Agreement is reduced from \$175 million to a low of \$80 million. See Note 15: Subsequent Events for more information.

In March 2007, Palisades XVI borrowed approximately \$227 million under a new Receivables Financing Agreement (Receivables Financing Agreement), as amended in July 2007, December 2007 and May 2008, with BMO, in order to finance the Portfolio Purchase. The Portfolio Purchase had a purchase price of \$300 million (plus 20% of net payments after Palisades XVI recovers 150% of its purchase price plus cost of funds). Prior to the modification, discussed below, the debt was full recourse only to Palisades XVI and bore an interest rate of approximately 170 basis points over LIBOR. The original term of the agreement was three years. This term was extended by the second and

third amendments to the Receivables Financing Agreement as discussed below. Proceeds received as a result of the net collections from the Portfolio Purchase are applied to interest and principal of the underlying loan. The Portfolio Purchase is serviced by Palisades Collection LLC, a wholly owned subsidiary of the Company, which has engaged unaffiliated subservicers for a majority of the Portfolio Purchase.

As of December 31, 2008 and 2007, the outstanding balance on this loan was approximately \$119.8 million, and \$158.1 million, respectively.

At September 30, 2007, Palisades XVI was required to remit an additional \$13.1 million to its lender in order to be in compliance under the Receivables Financing Agreement. The Company facilitated the ability of Palisades XVI to make this payment by borrowing \$13.1 million under its current revolving credit facility and causing another of its subsidiaries to purchase a portion of the Portfolio Purchase from Palisades XVI at a price of \$13.1 million prior to the measurement date under the Receivables Financing Agreement.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

On December 27, 2007, Palisades XVI entered into the second amendment to its Receivables Financing Agreement. As the actual collections had been slower than the minimum collections scheduled under the original agreement, coupled with contemplated sales of accounts which had not occurred, BMO and Palisades XVI agreed to an extended amortization schedule which did not contemplate the sales of accounts. The effect of this reduction was to extend the payments of the loan from approximately 25 months to approximately 31 months from the amendment date. BMO charged Palisades XVI a fee of \$475,000 which was paid on January 10, 2008. The fee was capitalized and is being amortized over the remaining life of the Receivables Financing Agreement.

On May 19, 2008, Palisades XVI entered into the third amendment to its Receivables Financing Agreement. As the actual collections on the Portfolio Purchase continued to be slower than the minimum collections scheduled under the second amendment, BMO and Palisades XVI agreed to a more extended amortization schedule than the schedule determined in connection with the second amendment. The effect of this amendment is to extend the payments of the loan which is now scheduled to be repaid by December 2010, approximately nine months longer than the original term. The lender also increased the interest rate from 170 basis points over LIBOR to approximately 320 basis points over LIBOR, subject to automatic reduction in the future if additional capital contributions are made by the parent of Palisades XVI. The applicable rate was 6.08% and 6.72% at December 31, 2008 and 2007, respectively. The average interest rate of the Receivable Financing Agreement was 7.01% and 6.91% for the period ended December 31, 2008 and 2007, respectively. In addition, on May 19, 2008, the Company entered into an amended and restated Servicing Agreement . The amendment calls for increased documentation, responsibilities and approvals of subservicers engaged by Palisades Collection LLC.

The aggregate minimum repayment obligations required under the third amendment to the Receivables Financing Agreement entered into on May 19, 2008 with Palisades Acquisition XVI including interest and principal for fiscal years ending September 30, 2009 and September 30, 2010 are \$67.0 million, and \$75.0 million, respectively. As the payments are to be made on a monthly basis and the minimums are based on averages, these minimums could vary somewhat. While the Company believes it will be able to make all payments due under the new payment schedule, the Company also believes that if it fails to do so, it will be required to sell the Portfolio Purchase or may be subject to a foreclosure on the Portfolio Purchase.

As a result of the actual collections being lower than the minimum collection rates required under the Receivables Financing Agreement for the months ended November 30, 2008, December 31, 2008 and January 31, 2009, termination events occurred under the Agreement. In order to resolve these issues, on February 20, 2009, Palisades XVI entered into the fourth amendment to its Receivables Financing Agreement. The effect of this amendment is, among other things, to (i) lower the collection rate minimum to \$1 million per month and as an average for each period of three consecutive months and (ii) provide for an automatic extension of the maturity date from April 30, 2011 to April 30, 2012 should the outstanding balance be reduced to \$25 million or less by April 30, 2011. In addition, the rate will remain the unchanged at approximately 320 basis points over LIBOR, subject to automatic downward adjustments in the future should certain collection milestones be attained. See Note 15: Subsequent Events for more information on this amendment.

On April 29, 2008, the Company obtained a subordinated loan pursuant to a subordinated promissory note from Asta Group, Inc. (the Family Entity). The Family Entity is a greater than 5% shareholder of the Company beneficially owned and controlled by Arthur Stern, the then Chairman of the Board of the Company, Gary Stern, the Chief Executive Officer of the Company, and members of their families. The loan is in the aggregate principal amount of approximately \$8.2 million, bears interest at a rate of 6.25% per annum, is payable interest only each quarter until its maturity date of January 9, 2010, subject to prior repayment in full of the Company s senior loan facility with the Bank Group. The subordinated loan was incurred by the Company to resolve certain issues related to the activities of one of the subservicers utilized by Palisades Collection L.L.C. under the Receivables Financing Agreement. Proceeds from the subordinated loan were used initially to further collateralize the Company s \$175 million revolving loan facility with the Bank Group and was used to reduce the balance due on that facility as of May 31, 2008.

The Company s average debt obligation (excluding the subordinated debt related party) for the periods ended December 31, 2008 and 2007, was approximately \$195.1 million, and \$321.3 million, respectively. The average interest rate for the Period ended December 31, 2008 and 2007 was 5.98% and 7.20%, respectively.

The Company s cash requirements have been and will continue to be significant and will depend on external financing to acquire consumer receivables. Acquisitions are financed primarily through cash flows from operating activities and with the Company s credit facility, which matures on July 11, 2009. At December 31, 2007, March 31, 2008, June 30, 2008 and September 30, 2008, due to the borrowing base required by the Bank Group, the Company was approaching the upper limit of its borrowing capacity. However, with limited purchases of portfolios through the fiscal year ended September 30, 2008, coupled with the \$8.2 million of subordinated debt acquired by the Company, availability is approximately \$18.5 million at December 31, 2008. Our borrowing availability is limited to a formula based on the age of the receivables. As the collection environment remains challenging, we may be required to seek additional funding. Although availability has increased, the limited availability coupled with slower collections has had and could continue to have a negative impact on our ability to purchase new portfolios for future growth.

If the Company s collections deteriorate below our lowest projections, the Company might need to secure another source of funding in order to satisfy its working capital needs, downsize its operations, or secure financing on terms that are not favorable to the Company. However, the Company believes its net cash collections over the next twelve

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months will be sufficient to cover its operating expenses.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The Company s debt and subordinated debt related party at December 31, 2008 and September 30, 2008 are summarized as follows:

			December 3	31, 2008
			Stated	Average
	December 31,	September 30,	Interest	Interest
	2008	2008	Rate	Rate
Credit Facility	\$ 64,052,000	\$ 84,934,000	3.25%	4.24%
Receivables Financing Agreement	119,804,000	128,551,000	6.08%	7.01%
Total debt	\$ 183,856,000	\$ 213,485,000	n/a	5.98%
Subordinated debt related party	\$ 8,246,000	\$ 8,246,000	6.25%	6.25%

#### **Note 7: Commitments and Contingencies**

#### **Employment Agreements**

We have employment agreements with two executives. Such agreements provide for base salary payments as well as bonuses. The agreements also contain confidentiality and non-compete provisions. Please refer to Part III of our Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, under the caption Executive Compensation for additional information.

#### Leases

The Company is a party to three operating leases with respect to our facilities in Englewood Cliffs, New Jersey; Bethlehem, Pennsylvania; and Sugar Land, Texas. Please refer to our consolidated financial statements and notes thereto in our Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, for additional information. On February 12, 2009, the Company announced that it was closing the collection facility located in Pennsylvania (see Note 15: Subsequent Events for more information).

#### Litigation

In the ordinary course of its business, the Company is involved in numerous legal proceedings. The Company regularly initiates collection lawsuits, using its network of third party law firms, against consumers. Also, consumers occasionally initiate litigation against the Company, in which they allege that the Company has violated a federal or state law in the process of collecting their account. The Company does not believe that these matters are material to its business and financial condition. The Company is not involved in any material litigation in which it was a defendant.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 8: Income Recognition, Impairments and Commissions and Fees

Income Recognition

The Company accounts for its investment in consumer receivables acquired for liquidation using the interest method under the guidance of AICPA Statement of Position 03-3, Accounting for Loans or Certain Securities Acquired in a Transfer (SOP 03-3). Practice Bulletin 6 was amended by SOP 03-3. Under the guidance of SOP 03-3 (and the amended Practice Bulletin 6) static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision.

Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). SOP 03-3 (and the amended Practice Bulletin 6) requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. SOP 03-3 initially freezes the internal rate of return ( IRR ), estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual, or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio s remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Under SOP 03-3 and the amended Practice Bulletin 6, rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be written down to maintain the then current IRR.

The Company uses the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as finance income when received.

Impairments

The Company accounts for its impairments in accordance with SOP 03-3. This SOP provides guidance on accounting for differences between contractual and expected cash flows from an investor s initial investment in loans or debt securities acquired in a transfer if those differences are attributable, at least in part, to credit quality. Increases in expected cash flows should be recognized prospectively through an adjustment of the internal rate of return while decreases in expected cash flows should be recognized as impairments. SOP 03-3 makes it more likely that impairment losses and accretable yield adjustments for portfolios performances which exceed original collection projections will be recorded, as all downward revisions in collection estimates will result in impairment charges, given the requirement that the IRR of the affected pool be held constant. As a result of the slower economy and other factors that resulted in slower collections on certain portfolios, impairments of \$21.4 million were recorded during the quarter ended December 31, 2008. \$7.4 million in impairments is related to two portfolios transferred to the cost recovery method. One portfolio is made up of unsecured installment loans domiciled outside the United States. Due to local market conditions, the future cash flows of this portfolio became increasingly unpredictable. The other portfolio is made up of retail installment contracts that have not followed the performance curves provided by our servicer with experience in this area of the market. Based upon the forecasts not being as reliable as first forecasted we transferred both of these portfolios to the cost recovery method. The remaining impairments relate to the timing of and, or, the amount of collection projected to be below our original expectations. There were no impairments recorded in the quarter ended December 31, 2007.

Our analysis of the timing and amount of cash flows to be generated by our portfolio purchases are based on the following attributes:

the type of receivable, the location of the debtor and the number of collection agencies previously attempting to collect the receivables in the portfolio. We have found that there are better states to try to collect receivables and we factor in both better and worse states when establishing our initial cash flow expectations;

the average balance of the receivables influence our analysis in that lower average balance portfolios tend to be more collectible in the short-term and higher average balance portfolios are more appropriate for our law suit strategy and thus yield better results over the longer term. As we have significant experience with both types of balances, we are able to factor these variables into our initial expected cash flows;

the age of the receivables, the number of days since charge-off, the payments, if any, since charge-off, and the credit guidelines of the credit originator also represent factors taken into consideration in our estimation process since, for example, older receivables might be more difficult to collect in amount and/or require more time to collect;

past history and performance of similar assets acquired. As we purchase portfolios of like assets, we accumulate a significant historical data base on the tendencies of debtor repayments and factor this into our initial expected cash flows;

our ability to analyze accounts and resell accounts that meet our criteria;

jobs or property of the debtors found within portfolios. With our business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation through the suit strategy and, conversely, debtors without jobs or property are less likely to repay their obligation. We believe that debtors with jobs or property are more likely to repay because courts have mandated the debtor must pay the debt. Ultimately, the debtor will pay to clear title or release a lien. We also believe that these debtors generally might take longer to repay and that is factored into our initial expected cash flows; and

credit standards of issuer.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

We acquire accounts that have experienced deterioration of credit quality between origination and the date of our acquisition of the accounts. The amount paid for a portfolio of accounts reflects our determination that it is probable we will be unable to collect all amounts due according to the portfolio of accounts contractual terms. We consider the expected payments and estimate the amount and timing of undiscounted expected principal, interest and other cash flows for each acquired portfolio coupled with expected cash flows from accounts available for sales. The excess of this amount over the cost of the portfolio, representing the excess of the accounts cash flows expected to be collected over the amount paid, is accreted into income recognized on finance receivables over the expected remaining life of the portfolio.

We believe we have significant experience in acquiring certain distressed consumer receivable portfolios at a significant discount to the amount actually owed by underlying debtors. We acquire these portfolios only after both qualitative and quantitative analyses of the underlying receivables are performed and a calculated purchase price is paid so that we believe our estimated cash flow offers us an adequate return on our acquisition costs after our servicing expenses. Additionally, when considering larger portfolio purchases of accounts, or portfolios from issuers with whom we have limited experience, we have the added benefit of soliciting our third party servicers for their input on liquidation rates and, at times, incorporate such input into the estimates we use for our expected cash flows. Typically, when purchasing portfolios with which we have the experience detailed above, we have expectations of achieving a 100% return on our invested capital back within an 18-28 month time frame and expectations of generating in the range of 130-150% of our invested capital over 3-5 years. We continue to use this as our basis for establishing the original cash flow estimates for our portfolio purchases. We routinely monitor these results against the actual cash flows and, in the event the cash flows are below our expectations and we believe there are no reasons relating to mere timing differences or explainable delays (such as can occur particularly when the court system is involved) for the reduced collections, an impairment would be recorded as a provision for credit losses. Conversely, in the event the cash flows are in excess of our expectations and the reason is due to timing, we would defer the excess collections and record as deferred revenue.

#### Commissions and fees

Commissions and fees are the contractual commissions earned by third party collection agencies and attorneys, and direct costs associated with the collection effort- generally court costs. The Company expects to continue to purchase portfolios and utilize third party collection agencies and attorney networks.

#### **Note 9: Income Taxes**

Deferred federal and state taxes principally arise from (i) recognition of finance income collected for tax purposes, but not yet recognized for financial reporting; (ii) provision for impairments/credit losses; and (iii) compensation expense related to stock options exercised. The provision for income tax expense for the three month periods ending December 31, 2008 and 2007, respectively, reflects income tax (benefit) expense at an effective rate of (40.3%) and 40.7%, respectively.

#### **Note 10: Net Income Per Share**

Basic per share data is calculated by dividing net income by the weighted average shares outstanding during the period. Diluted earnings per share is calculated similarly, except that it includes the dilutive effect of the assumed exercise of securities, including the effect of shares issuable under the Company s stock based compensation plans. With respect to the assumed proceeds from the exercise of dilutive options, the treasury stock method is calculated using the average market price for the period.

The following table presents the computation of basic and diluted per share data for the three months ended December 31, 2008 and 2007:

	2008		2007
	Weighted		Weighted
Net	Average	Net	Average

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	Per Share						Per Share		
	(Loss)	<b>Shares</b>	Aı	mount	Income	Shares	Ar	nount	
Basic	\$ (7,837,000)	14,271,824	\$	(0.55)	\$ 13,314,000	13,918,158	\$	0.96	
Effect of Dilutive Stock						885,324			
Diluted	\$ (7,837,000)	14,271,824	\$	(0.55)	\$ 13,314,000	14,803,482	\$	0.90	

At December 31, 2008, 1,036,438 options at a weighted average exercise price of \$11.68 were not included in the diluted earnings per share calculations as they were antidilutive. There were no antidilutive securities at December 31, 2007.

### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 11: Stock Based Compensation**

The Company accounts for stock-based employee compensation under Financial Accounting Standards Board Statement of Financial Accounting Standards No. 123 (Revised 2005), Share-Based Payment (SFAS 123R). SFAS 123R requires that compensation expense associated with stock options and other stock based awards be recognized in the statement of operations, rather than a disclosure in the notes to the Company s consolidated financial statements. There were no stock awards in the first quarter of fiscal years 2009 and 2008.

#### **Note 12: Stock Option Plans**

Equity Compensation Plan

On December 1, 2005, the Board of Directors adopted the Company s Equity Compensation Plan (the Equity Compensation Plan ), subject to the approval of the stockholders of the Company. The Equity Compensation Plan was adopted to supplement the Company s existing 2002 Stock Option Plan. In addition to permitting the grant of stock options as are permitted under the 2002 Stock Option Plan, the Equity Compensation Plan allows the Company flexibility with respect to equity awards by also providing for grants of stock awards (i.e. restricted or unrestricted), stock purchase rights and stock appreciation rights. One million shares were authorized for issuance under the Equity Compensation Plan. The Equity Compensation Plan was ratified by the shareholders on March 1, 2006. The following description does not purport to be complete and is qualified in its entirety by reference to the full text of the Equity Compensation Plan, which is included as an exhibit to the Company s reports filed with the SEC.

The general purpose of the Equity Compensation Plan is to provide an incentive to our employees, directors and consultants, including executive officers, employees and consultants of any subsidiaries, by enabling them to share in the future growth of our business. The Board of Directors believes that the granting of stock options and other equity awards promotes continuity of management and increases incentive and personal interest in the welfare of the Company by those who are primarily responsible for shaping and carrying out our long range plans and securing our growth and financial success.

The Board believes that the Equity Compensation Plan will advance our interests by enhancing our ability to (a) attract and retain employees, directors and consultants who are in a position to make significant contributions to our success; (b) reward employees, directors and consultants for these contributions; and (c) encourage employees, directors and consultants to take into account our long-term interests through ownership of our shares.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 12: Stock Option Plans (Continued)

The Company has 1,000,000 shares of Common Stock authorized for issuance under the Equity Compensation Plan and 878,334 were available as of December 31, 2008. As of December 31, 2008, approximately 145 of the Company s employees were eligible to participate in the Equity Compensation Plan. On January 17, 2008 the Compensation Committee of the Board of Directors awarded 58,000 shares of restricted stock. These shares vest in three equal annual installments starting on October 1, 2008.

#### 2002 Stock Option Plan

On March 5, 2002, the Board of Directors adopted the Asta Funding, Inc. 2002 Stock Option Plan (the 2002 Plan ), which plan was approved by the Company s stockholders on May 1, 2002. The 2002 Plan was adopted in order to attract and retain qualified directors, officers and employees of, and consultants to, the Company. The following description does not purport to be complete and is qualified in its entirety by reference to the full text of the 2002 Plan, which is included as an exhibit to the Company s reports filed with the SEC.

The 2002 Plan authorizes the granting of incentive stock options (as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the Code )) and non-qualified stock options to eligible employees of the Company, including officers and directors of the Company(whether or not employees) and consultants of the Company. The Company has 1,000,000 shares of Common Stock authorized for issuance under the 2002 Plan and 394,334 were available as of December 31, 2008. As of December 31, 2008, approximately 145 of the Company s employees were eligible to participate in the 2002 Plan.

#### 1995 Stock Option Plan

The 1995 Stock Option Plan expired on September 14, 2005. The plan was adopted in order to attract and retain qualified directors, officers and employees of, and consultants, to the Company. The following description does not purport to be complete and is qualified in its entirety by reference to the full text of the 1995 Stock Option Plan, which is included as an exhibit to the Company s reports filed with the SEC.

The 1995 Stock Option Plan authorized the granting of incentive stock options (as defined in Section 422 of the Code) and non-qualified stock options to eligible employees of the Company, including officers and directors of the Company (whether or not employees) and consultants to the Company.

The Company authorized 1,840,000 shares of Common Stock authorized for issuance under the 1995 Stock Option Plan. All but 96,002 shares were utilized. As of September 14, 2005, no more options could be issued under this plan.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 12: Stock Option Plans (Continued)

Compensation expense for stock options and restricted stock is recognized over the vesting period. Compensation expense for restricted stock is based upon the market price of the shares underlying the awards on the grant date. The following table summarizes stock option transactions under the 2002 Stock Option Plan and the 1995 Stock Plan (no options have been issued under the Equity Compensation Plan):

	Three Months Ended December 31,						
	2008 200						
		Weighted Average Exercise					
	Shares	]	Price	Shares	F	Price	
Outstanding options at the beginning of period	1,037,438	\$	11.69	1,337,438	\$	9.39	
Options granted	0		0	0		0	
Options exercised	0		0	0		0	
Options forfeited	(1,000)		28.75	0		0	
Outstanding options at the end of period	1,036,438	\$	11.68	1,337,438	\$	9.39	
Exercisable options at the end of period	1,031,438	\$	11.59	1,325,438	\$	9.21	

The following table summarizes information about the 2002 Stock Option Plan and the 1995 Stock Option Plan outstanding options as of December 31, 2008:

		(	Options Outstanding Weighted			<b>Options E</b>		
D CE	· n·	Weighted  Number	Remaining Contractual	Weighted naining Average tractual Exercise		Number	A Ex	verage verage xercise
Range of Exe \$0.8125	\$2.8750	Outstanding 300,000	<b>Life (in Years)</b> 1.7	\$	<b>Price</b> 2.63	Exercisable 300,000	\$	Price 2.63
\$2.8751	\$5.7500	106,667	3.8	Ф	4.73	106,667	Ф	4.73
\$5.7501	\$8.6250	12,000	2.9		5.96	12,000		5.96
\$14.3751	\$17.2500	218,611	4.9		15.04	218,611		15.04
\$17.2501	\$20.1250	382,160	5.8		18.22	382,160		18.22
\$25.8751	\$28.7500	17,000	8.0		28.75	12,000		28.75
		1,036,438	4.5	\$	11.68	1,031,438	\$	11.59

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### Note 12: Stock Option Plans (Continued)

The Company recognized \$23,000 of compensation expense related to the stock option grants during each of the three month periods ended December 31, 2008 and 2007. As of December 31, 2008 there was \$20,000 of unrecognized compensation cost related to stock option awards.

There was no intrinsic value of the outstanding and exercisable options as of December 31, 2008.

The following table summarizes information about restricted stock transactions:

	Three Months Ended December 31,							
	2	2008						
	Weighted Average Grant Date Fair			Weighted Average Grant Date Fair				
	Shares		Value	Shares		Value		
Unvested at the beginning of period Awards granted	61,339	\$	23.06	45,333	\$	28.75		
Vested	(4.22.4)		21.01					
Forfeited	(4,334)		21.81					
Unvested at the end of period	57,005	\$	23.75	45,333	\$	28.75		

The Company recognized \$258,000 and \$164,000 of compensation expense related to the restricted stock awarded during the three month periods ended December 31, 2008 and 2007, respectively. As of December 31, 2008 there was \$807,000 of unrecognized compensation cost related to restricted stock awards.

#### **Note 13: Stockholders Equity**

During September 2008 the Company declared a cash dividend aggregating \$557,000 (\$0.04 per share) which was paid November 1, 2008. In December 2008, the Company declared a quarterly dividend of \$0.02 per share, or \$286,000, for shareholders of record as of December 28, 2008, which was paid on February 2, 2009. As of December 31, 2008 stockholders equity includes an amount for other comprehensive loss of \$1.0 million which relates to the Company s investment in a company domiciled on South America.

#### **Note 14: Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates including management s estimates of future cash flows and the allocation of collections between principal and interest resulting therefrom.

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### ASTA FUNDING, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 15: Subsequent Events**

On February 20, 2009, the Company entered into the Seventh Amendment to the Credit Facility in order to, among other items, reduce the level of the loan commitment, redefine certain financial covenant ratios, revise the requirement for an unqualified opinion on annual audited financial statements, and permit certain encumbrances relating to restructuring of the BMO Facility. Pursuant to the Seventh Amendment, the loan commitment has been revised down from \$175.0 million to the following schedule: (1) \$90.0 million until March 30, 2009, (2) \$85.0 million from March 31, 2009 through June 29, 2009, and (3) \$80.0 million from June 30, 2009 and thereafter. Beginning with the fiscal year ending September 30, 2008 (and for each period included in calculating fixed charge coverage ratio for the fiscal year ending September 30, 2008) and continuing thereafter for each reporting period thereafter (and for each period included in calculating fixed charge coverage ratio for such reporting period), EBITDA and fixed charges attributable to Palisades XVI shall be excluded from the computation of the fixed charge coverage ratio for Asta Funding and its Subsidiaries. In addition, the fixed charge coverage ratio has been revised to exclude impairment expense of portfolios of consumer receivables acquired for liquidation and increase the ratio from a minimum of 1.50 to 1.0 to a minimum of 1.75 to 1.0. The permitted encumbrances under the Credit Facility were revised to include certain encumbrances incurred by the Company in connection with certain guarantees and liens provided to BMO Facility and the Family Entity. Further, individual portfolio purchases in excess of \$7.5 million will now require the consent of the agent and portfolio purchases in excess of \$15.0 million in the aggregate during any 120 day period will require the consent of the Bank Group.

As a result of the actual collections being lower than the minimum collection rates required under the Agreement for the months ended November 30, 2008, December 31, 2008 and January 31, 2009, termination events occurred under the Agreement. In order to resolve these issues, on February 20, 2009, the Company executed the Fourth Amendment to the Receivables Financing Agreement with BMO. The effect of this Fourth Amendment is, among other things, to (i) lower the collection rate minimum to \$1 million per month (plus interest and fees) as an average for each period of three consecutive months, (ii) provide for an automatic extension of the maturity date from April 30, 2011 to April 30, 2012 should the outstanding balance be reduced to \$25 million or less by April 30, 2011 and (iii) permanently waive the previous termination events. The interest rate will remain unchanged at approximately 320 basis points over LIBOR, subject to automatic reduction in the future should certain collection milestones be attained. As additional credit support for repayment by Palisades XVI of its obligations under the Receivables Financing

As additional credit support for repayment by Palisades XVI of its obligations under the Receivables Financing Agreement and as an inducement for BMO to enter into the Fourth Amendment, the Company offered BMO a limited recourse, subordinated guaranty, secured by the assets of the Company, in an amount not to exceed \$8 million plus reasonable costs of enforcement and collection. Under the terms of the guaranty, BMO cannot exercise any recourse against the Company until the earlier of (i) five years from the date of the Fourth Amendment and (ii) the termination of the Company s existing senior lending facility or any successor senior facility.

In addition, as further credit support under the Receivables Financing Agreement, the Family Entity offered BMO a limited recourse, subordinated guaranty, secured solely by a collateral assignment of \$700,000 of the \$8.2 million subordinated note executed by the Company for the benefit of the Family Entity. The subordinated note was separated into a \$700,000 note and a \$7.5 million note for such purpose. Under the terms of the guaranty, except upon the occurrence of certain termination events, BMO cannot exercise any recourse against the Family Entity until the occurrence of a termination event under the Receivables Financing Agreement and an undertaking of reasonable efforts to dispose of Palisades XVI s assets. As an inducement for agreeing to make such collateral assignment, the Family Entity was also granted a subordinated guaranty by the Company (other than Asta Funding, Inc.) for the performance by Asta Funding, Inc. of its obligation to repay the \$8.2 million, secured by the assets of the Company (other than Asta Funding, Inc.), and the Company agreed to indemnify the Family Entity to the extent that BMO exercises recourse in connection with the collateral assignment. Without the consent of the agent under the senior lending facility, the Family Entity will not be permitted to act on such guaranty, and cannot receive payment under such indemnity, until the termination of the Company s senior lending facility or lenders under any successor senior

facility.

On February 12, 2009 the Company announced the closing of the collection facility located in Pennsylvania by the end of the second fiscal quarter of 2009. Management s preliminary estimate of the cost related to the closing of the facility is \$250,000 including, but not limited to, severance costs for approximately 38 employees. The lease on the facility is scheduled to expire on December 31, 2009. There will be no material impact on the level of collections, as the operations will be shifted to the New Jersey location, or accounts will be outsourced. The cost of this closure will be recorded in the second quarter of fiscal year 2009.

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# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Caution Regarding Forward Looking Statements

This Form 10-Q contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements typically are identified by use of terms such as estimate and similar expressions, although some for should, expect, believe, anticipate, statements are expressed differently. Forward-looking statements represent our management s judgment regarding future events. Although we believe that the expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. All statements other than statements of historical fact included in this report regarding our financial position, business strategy, products, products under development and clinical trials, markets, budgets, plans, or objectives for future operations are forward-looking statements. We cannot guarantee the accuracy of the forward-looking statements, and you should be aware that our actual results could differ materially from those contained in the forward-looking statements due to a number of factors, including the statements under Risk Factors and Critical Accounting Policies detailed in our Annual Report on Form 10-K for the year ended September 30, 2008, and other reports filed with the Securities and Exchange Commission (SEC), and the additional Risk Factors detailed in Part II Item 1A, herein. Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all other documents filed by the Company or with respect to its securities with the SEC are available free of charge through our website at www.astafunding.com. Information on our website does not constitute a part of this report. The SEC also maintains an internet site (www.sec.gov) that contains reports and information statements and other information regarding issuers, such as ourselves, who file electronically with the SEC.

#### Overview

We are primarily engaged in the business of acquiring, managing, servicing and recovering on portfolios of consumer receivables. These portfolios generally consist of one or more of the following types of consumer receivables:

*charged-off receivables* accounts that have been written-off by the originators and may have been previously serviced by collection agencies;

semi-performing receivables accounts where the debtor is currently making partial or irregular monthly payments, but the accounts may have been written-off by the originators; and

performing receivables accounts where the debtor is making regular monthly payments that may or may not have been delinquent in the past.

We acquire these consumer receivable portfolios at a significant discount to the amount actually owed by the borrowers. We acquire these portfolios after a qualitative and quantitative analysis of the underlying receivables and calculate the purchase price so that our estimated cash flow offers us an adequate return on our acquisition costs and servicing expenses. After purchasing a portfolio, we actively monitor its performance and review and adjust our collection and servicing strategies accordingly.

We purchase receivables from credit grantors and others through privately negotiated direct sales and auctions in which sellers of receivables seek bids from several pre-qualified debt purchasers. We pursue new acquisitions of consumer receivable portfolios on an ongoing basis through:

our relationships with industry participants, collection agencies, investors and our financing sources;

brokers who specialize in the sale of consumer receivable portfolios; and

other sources.

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#### **Critical Accounting Policies**

We account for our investments in consumer receivable portfolios, using either:

The interest method; or

The cost recovery method.

As we believe our extensive liquidating experience in certain asset classes such as distressed credit card receivables, telecom receivables, consumer loan receivables, retail installment contracts, mixed consumer receivables, and auto deficiency receivables has matured, we use the interest method for accounting for substantially all asset acquisitions within these classes of receivables when we believe we can reasonably estimate the timing of the cash flows. In those situations where we diversify our acquisitions into other asset classes in which we do not possess the same expertise or history, or we cannot reasonably estimate the timing of the cash flows, we utilize the cost recovery method of accounting for those portfolios of receivables.

Over time, as we continue to purchase asset classes to the point where we believe we have developed the requisite expertise and experience, we are more likely to utilize the interest method to account for such purchases. The Company accounts for its investment in finance receivables using the interest method under the guidance of AICPA Statement of Position 03-3, Accounting for Loans or Certain Securities Acquired in a Transfer (SOP 03-3). Practice Bulletin 6, Amortization of Discounts on Certain Acquired Loans. (Practice Bulletin 6) was amended by SOP 03-3. Under the guidance of SOP 03-3 (and the amended Practice Bulletin 6), static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision. We currently consider for aggregation portfolios of accounts, purchased within the same fiscal quarter, that generally have the following characteristics:

same issuer/originator

same underlying credit quality

similar geographic distribution of the accounts

similar age of the receivable and

same type of asset class (credit cards, telecommunications, etc.)

After determining that an investment will yield an adequate return on our acquisition cost after servicing fees, including court costs which are expensed as incurred, we use a variety of qualitative and quantitative factors to determine the estimated cash flows. As previously mentioned, included in our analysis for purchasing a portfolio of receivables and determining a reasonable estimate of collections and the timing thereof, the following variables are analyzed and factored into our original estimates:

the number of collection agencies previously attempting to collect the receivables in the portfolio;

the average balance of the receivables;

the age of the receivables (as older receivables might be more difficult to collect or might be less cost effective);

past history of performance of similar assets — as we purchase portfolios of similar assets, we believe we have built significant history on how these receivables will liquidate and cash flow;

number of months since charge-off;

payments made since charge-off;

the credit originator and their credit guidelines;

the locations of the debtors as there are better states to attempt to collect in and ultimately we have better predictability of the liquidations and the expected cash flows. Conversely, there are also states where the liquidation rates are not as good and that is factored into our cash flow analysis;

financial wherewithal of the seller;

jobs or property of the debtors found within portfolios-with our business model, this is of particular importance. Debtors with jobs or property are more likely to repay their obligation and conversely, debtors without jobs or property are less likely to repay their obligation; and

the ability to obtain customer statements from the original issuer.

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We will obtain and utilize as appropriate input including, but not limited to, monthly collection projections and liquidation rates, from our third party collection agencies and attorneys, as further evidentiary matter, to assist us in developing collection strategies and in modeling the expected cash flows for a given portfolio.

We acquire accounts that have experienced deterioration of credit quality between origination and the date of our acquisition of the accounts. The amount paid for a portfolio of accounts reflects our determination that it is probable we will be unable to collect all amounts due according to the portfolio of accounts contractual terms. We consider the expected payments and estimate the amount and timing of undiscounted expected principal, interest and other cash flows for each acquired portfolio coupled with expected cash flows from accounts available for sales. The excess of this amount over the cost of the portfolio, representing the excess of the account s cash flows expected to be collected over the amount paid, is accreted into income recognized on finance receivables over the expected remaining life of the portfolio.

We believe we have significant experience in acquiring certain distressed consumer receivable portfolios at a significant discount to the amount actually owed by underlying debtors. We acquire these portfolios only after both qualitative and quantitative analyses of the underlying receivables are performed and a calculated purchase price is paid so that we believe our estimated cash flow offers us an adequate return on our costs including servicing expenses. Additionally, when considering larger portfolio purchases of accounts, or portfolios from issuers from whom we have little or limited experience, we have the added benefit of soliciting our third party collection agencies and attorneys for their input on liquidation rates and at times incorporate such input into the price we offer for a given portfolio and the estimates we use for our expected cash flows.

Typically, when purchasing portfolios for which we have the experience detailed above, we have expectations of recovering 100% return of our invested capital back within an 18-28 month time frame and expectations of collecting in the range of 130-150% of our invested capital over 3-5 years. Historically, we have generally been able to achieve these results and we continue to use this as our basis for establishing the original cash flow estimates for our portfolio purchases. We routinely monitor these results against the actual cash flows and, in the event the cash flows are below our expectations and we believe there are no reasons relating to mere timing differences or explainable delays (such as can occur particularly when the court system is involved) for the reduced collections, an impairment would be recorded as a provision for credit losses. Conversely, in the event the cash flows are in excess of our expectations and the reason is due to timing, we would defer the excess collection as deferred revenue.

The Company uses the cost recovery method when collections on a particular pool of accounts cannot be reasonably predicted. Under the cost recovery method, no income is recognized until the cost of the portfolio has been fully recovered. A pool can become fully amortized (zero carrying balance on the balance sheet) while still generating cash collections. In this case, all cash collections are recognized as revenue when received.

In the following discussions, most percentages and dollar amounts have been rounded to aid presentation. As a result, all figures are approximations.

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#### **Results of Operations**

The three-month period ended December 31, 2008, compared to the three-month period ended December 31, 2007. *Finance income*. For the three months ended December 31, 2008, finance income decreased \$15.7 million or 46.1% to \$18.4 million from \$34.1 million for the three months ended December 31, 2007. As collections have slowed, and the environment for collections is challenging, our finance income decreased, also in part due, to the transfer of the purchase of the \$6.9 billion in face value receivables for a purchase price of \$300 million in March of 2007 (the Portfolio Purchase ) from the interest method to the cost recovery method in the third quarter of fiscal year 2008.

Portfolio Purchase ) from the interest method to the cost recovery method in the third quarter of fiscal year 2008. Finance income of \$8.8 million was recognized in the first quarter of fiscal year 2008 as compared to zero revenue recognized this fiscal year. In addition, the average balance of consumer receivables acquired for liquidation decreased from \$552.5 million for the three month period ended December 31, 2007 to \$427.7 million for the three month period ended December 31, 2008. The decrease was caused by the impairments recorded in the first quarter of fiscal year 2009 and the decline in portfolio purchases in the final three quarters of fiscal year 2008 and continuing through the first quarter of 2009. As the Company significantly curtailed its portfolio purchasing during this period, purchasing only \$1.1 million in new portfolios in the current quarter as compared to \$37.5 million in the first quarter of fiscal year 2008, there was a significant decline of finance income in the current quarter.

During the first quarter of fiscal year 2009, gross collections decreased 26. 3% to \$65.8 million from \$89.3 million for the three months ended December 31, 2007. Commissions and fees associated with gross collections from our third party collection agencies and attorneys decreased \$7.7 million, or 24.4%, to \$23.7 million from \$31.4 million for the three months ended December 31, 2008 as compared to the same prior year period, consistent with the decrease in gross collections. Commissions and fees amounted to 36.0% of gross collections for the three month period ended December 31, 2008, compared to 35.1% in the same period of the prior year. Net collections for the three months ended December 31, 2008 decreased 27.3% to \$42.1 million from \$57.9 million for the same prior year period. Income from fully amortized portfolios (zero basis revenue) was \$10.1 million for the three month period ended December 31, 2008, compared to \$11.0 million for the three month period ended December 31, 2007.

During the first quarter of fiscal year 2009, two portfolios were transferred from the interest method to the cost recovery method. Based on the nature of these portfolios and the recent cash flows, our estimates of the timing of expected cash flows became uncertain. One of the portfolios is related to unsecured installment loans domiciled outside the United States. Due to local market conditions, the future cash flows of this portfolio became increasingly unpredictable. The other portfolio is made up of retail installment contracts that have not followed the performance curves provided by our servicer with experience in this area of the market. Based upon the forecasts not being as reliable as first forecasted we transferred both of these portfolios to the cost recovery method. Finance income was less than 2% of revenue for each of the three month periods ended December 31, 2008 and 2007, respectively, on these portfolios collectively. As a result of the transfer to the cost recovery method, we will not recognize finance income on these two portfolios until their carrying values are recovered. At December 2008 the combined carrying values of these portfolios were \$6.1 million. Impairments of approximately \$7.4 million were recorded in the first quarter of fiscal year 2009 on these two portfolios.

*Other income.* Other income of \$32,000 and \$140,000 for three month periods ended December 31, 2008 and 2007, respectively includes interest income from banks and service fee income.

General and Administrative Expenses. During the three-month period ended December 31, 2008, general and administrative expenses increased \$1.2 million or 21.1% to \$7.0 million from \$5.8 million for the three-months ended December 31, 2007, and represented 22.2% of total expenses (excluding income taxes) for the three-month period ended December 31, 2008, as compared to 49.4% for the three- month period ended December 31, 2007. The increase in general and administrative expenses was due to an increase in collection expenses that resulted from a greater number of legal settlements. Additionally, amortization expense was higher due to loan amendments and related legal fees incurred during the second half of fiscal year 2008. Furthermore, stock based compensation expense increased in the first quarter of fiscal year 2009 as compared to the same prior year period.

*Interest Expense*. During the three-month period ended December 31, 2008, interest expense decreased \$2.7 million or 46.6% from \$5.9 million to \$3.2 million for the same period in the prior year and represented 10.0% of total expenses (excluding income taxes) for the three-month period ended December 31, 2008 as compared to 50.6% for the

three-month period ended December 31, 2007. The lower interest expense in the 2008 fiscal quarter is primarily a reflection of decreased borrowings. In addition to the continuing paydown of the BMO loan, lower borrowings on our credit facility are attributable to reduced portfolio purchasing requirements. Additionally, interest rates on total average debt are lower in the current fiscal quarter compared to that in the same prior year quarter (a 5.98% average rate on total debt, excluding the subordinated debt—related party as compared to a 7.20% average rate last year). *Impairments*. The Company recorded impairments of \$21.4 million for the three-month period ended December 31, 2008, which represents 67.8% of total expense (excluding income taxes). Of the \$21.4 million of impairments, \$7.4 million related to the two portfolios transferred to the cost recovery method, as more fully described under *Finance income*, above. The remaining impairments relate the timing and, or, the amount of collections projected to be below our original expectations. There were no impairments recorded during the three-month period ended December 31, 2007.

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#### **Liquidity and Capital Resources**

Our primary source of cash from operations is collections on the receivable portfolios we have acquired. Our primary uses of cash include repayments under our line of credit, purchases of consumer receivable portfolios, interest payments, costs involved in the collections of consumer receivables, dividends and taxes. Management believes the results of operations will provide enough liquidity to meet our obligations of the business and be in compliance with debt covenants. We rely significantly upon our lenders to provide the funds necessary for the purchase of consumer accounts receivable portfolios. As of December 31, 2008, we had a \$175 million line of credit with a consortium of banks (the Bank Group) for portfolio purchases (the Credit Facility). The Credit Facility bears interest at the lesser of LIBOR plus an applicable margin, or the prime rate minus an applicable margin based on certain leverage ratios. The Credit Facility is collateralized by all portfolios of consumer receivables acquired for liquidation and all other assets of the Company excluding the assets of Palisades Acquisition XVI, LLC, a wholly-owned subsidiary of the Company ( Palisades XVI ), and contains financial and other covenants (relative to tangible net worth, interest coverage, and leverage ratio, as defined) that must be maintained in order to borrow funds. As of December 31, 2008, there was a \$64.1 million outstanding balance under this facility and availability of \$18.5 million. Our borrowing availability is based on a formula calculated on the age of the receivables. Availability has remained at approximately the same level as the end of the fiscal year. The balance outstanding at December 31, 2007 was \$167.4 million. Although we are within the borrowing limits of this facility, there are certain limitations in place with regard to collateralization whereby the Company may be limited in its ability to borrow funds to purchase additional portfolios. On March 30, 2007 the Company signed the Third Amendment to the Fourth Amended and Restated Loan Agreement (this and all future amendments referred to as ( the Credit Facility )) with the Bank Group that amended certain terms of the Credit Facility, whereby the parties agreed to a Temporary Overadvance of \$16 million to be reduced to zero on or before May 17, 2007. In addition, the parties agreed to an increase in interest rate to LIBOR plus 275 basis points for LIBOR loans, an increase from 175 basis points. The rate is subject to adjustment each quarter upon delivery of results that evidence a need for an adjustment. As of May 7, 2007, the Temporary Overadvance was approximately \$12 million. On May 10, 2007, the Company signed the Fourth Amendment to the Credit Facility whereby the parties agreed to revise certain terms of the agreement which eliminated the Temporary Overadvance provision. On June 26, 2007 the Company signed the Fifth Amendment to the Credit Facility with the Bank Group that amended certain terms of the Credit Agreement whereby the parties agreed to further amend the definition of the Borrowing Base and increase the advance rates on portfolio purchases allowing the Company more borrowing availability within the \$175 million upper limit. On December 4, 2007, the Company signed the Sixth Amendment to the Credit Facility with the Bank Group that temporarily increased the total revolving loan commitment from \$175 million to \$185 million. If utilized, the increase of \$10 million was required to be repaid by February 29, 2008. The temporary increase was not used. The term of the Credit Facility ends July 11, 2009. If the loan agreement cannot be renewed at maturity, we believe we can sell any of the assets secured by this line of credit, which is all assets of the Company except those owned by Palisades XVI. On February 20, 2009, the Company and the Bank Group entered into the Seventh Amendment to Fourth Amended and Restated loan Agreement. See below for more information. In March 2007, Palisades XVI consummated the Portfolio Purchase. The Portfolio Purchase is made up of

In March 2007, Palisades XVI consummated the Portfolio Purchase. The Portfolio Purchase is made up of predominantly credit card accounts and includes accounts in collection litigation, accounts as to which the sellers had been awarded judgments, and other traditional charge-offs. The Company s line of credit with the Bank Group was fully utilized, as modified in February 2007, with the aggregate deposit of \$75 million paid for the Portfolio Purchase. The remaining \$225 million was paid on March 5, 2007 by borrowing approximately \$227 million (inclusive of transaction costs) under the Receivables Financing Agreement entered into by Palisades XVI with BMO as the funding source, and consists of debt with full recourse only to Palisades XVI, bore an interest rate of approximately 170 basis points over LIBOR at the inception of the agreement. The term of the original agreement was three years. All proceeds received as a result of the net collections from the Portfolio Purchase are applied to interest and principal of the underlying loan. The Company made certain representations and warranties to the lender to support the transaction. The Portfolio Purchase is serviced by Palisades Collection, LLC, a wholly owned subsidiary of the Company, which has also engaged several unrelated subservicers. As of December 31, 2008, there was a \$119.8 million outstanding balance under this facility.

On December 27, 2007, Palisades XVI entered into the second amendment of its Receivables Financing Agreement. As the actual collections had been slower than the minimum collections scheduled under the original agreement, which contemplated sales of accounts which had not occurred, the lender and Palisades XVI agreed to a lower amortization schedule which did not contemplate the sales of accounts. The effect of this reduction was to extend the payments of the loan from approximately 25 months to approximately 31 months from the date of the second amendment. The lender charged Palisades XVI a fee of \$475,000 which was paid on January 10, 2008. The fee was capitalized and is being amortized over the remaining life of the Receivables Financing Agreement. On May 19, 2008, Palisades XVI entered into the third amendment of its Receivables Financing Agreement. As the actual collections on the Portfolio Purchase continued to be slower than the minimum collections scheduled under the second amendment, the lender and Palisades XVI agreed to an extended amortization schedule. The effect of this reduction is to extend the length of the original loan to three years, nine months, an extension of nine months. The lender also increased the interest rate to approximately 320 basis points (from 170 basis points) over LIBOR, subject to automatic reduction in the future if additional capital contributions are made by the parent of Palisades XVI. In addition, on May 19, 2008, the Company entered into an amended and restated Servicing Agreement among Palisades XVI, Palisades Collection, L.L.C. and the BMO (the Servicing Agreement ). The amendment calls for increased documentation, responsibilities and approvals of subservicers engaged by Palisades Collection L.L.C.

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On April 29, 2008, the Company obtained a subordinated loan pursuant to a subordinated promissory note from Asta Group, Inc. (the Family Entity). The loan is in the aggregate principal amount of \$8.2 million, bears interest at a rate of 6.25% per annum, is payable interest only each quarter until its maturity date of January 9, 2010, subject to prior repayment in full of the Company s senior loan facility with the Bank Group. Interest expense on this loan was \$154,000 from the inception of the loan through September 30, 2008.

The subordinated loan was incurred by the Company to resolve certain issues described below. Proceeds of the subordinated loan were used to reduce the balance due on our line of credit with the Bank Group on June 13, 2008. This facility is secured by the Bank Group Collateral, other than the assets of Palisades XVI, which was separately financed by the BMO Facility.

The Servicer that provides servicing for certain portfolios within the Bank Group Collateral, was also engaged by Palisades Collection, LLC, after the initial purchase of the Portfolio Purchase in March 2007, to provide certain management services with respect to the portfolios owned by Palisades XVI and financed by the BMO Facility and to provide subservicing functions for portions of the Portfolio Purchase. Collections with respect to the Portfolio Purchase, and most portfolios purchased by the Company, lag the costs and fees which are expended to generate those collections, particularly when court costs are advanced to pursue an aggressive litigation strategy, as is the case with the Portfolio Purchase. Start-up cash flow issues with respect to the Portfolio Purchase were exacerbated by (a) collection challenges caused by the current economic environment, (b) the fact that Palisades Collection believed that it would be desirable to engage the Servicer to perform management services with respect to the Portfolio Purchase which services were not contemplated at the time of the initial Portfolio Purchase and (c) Palisades Collection believed it would be desirable to commence litigations and incur court costs at a faster rate than initially budgeted. The agreements with the Servicer call for a 3%fee on substantially all gross collections from the Portfolio Purchase on the first \$500 million and 7% on substantially all collections from the Portfolio Purchase in excess of \$500 million. Additionally, the Company pays the Servicer a monthly fee of \$275,000 for twenty-five months commencing May 2007 for its consulting, asset identification and skiptracing efforts in connection with the Portfolio Purchase. The Servicer also receives a servicing fee with respect to those accounts it actually subservices. As the fees due to the Servicer for management and subservicing functions and the amounts spent for court costs were higher than those initially contemplated for subservicing functions, and as start-up collections with respect to the Portfolio Purchase were slower than initially projected, the amounts owed to the Servicer with respect to the Portfolio Purchase for fees and advances for court costs to pursue litigation against debtors have to date exceeded amounts available to pay the Servicer from collections received by the Servicer on the Portfolio Purchase on a current basis. The Company considered the effects of these trends on portfolio valuation.

Rather than waiting for collections from the Portfolio Purchase to satisfy sums of approximately \$8.2 million due it for court cost advances and its fees, the Servicer set-off that amount against amounts it had collected on behalf of the Company with respect to the Bank Group Collateral. While the Servicer disagrees, the Company believes that those sums should have been remitted to the Bank Group without setoff.

The Company determined to remedy any shortfall in the receipts due to the Bank Group by obtaining the \$8.2 million subordinated loan from the Family Entity and causing the proceeds of the loan to be delivered to the Bank Group and not to pursue a dispute with the Servicer at this time. The Company believed that avoiding a dispute with the Servicer was in its best interests. Although we have not experienced an increase in collections as of December 31, 2008, the arrangement should improve collections on the Portfolio Purchase.

On April 29, 2008, the Company entered into a letter agreement with the Bank Group in which the Bank Group consented to the Subordinated Loan from the Family Entity. On January 18, 2009, the Company entered into amended agreements with the Servicer pursuant to which the Servicer agreed that it will not make any further setoffs against collections. The Company believes that any future sums due to the Servicer will be available from the cash flow of the Portfolio Purchase.

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On February 20, 2009, the Company entered into the Seventh Amendment to the Credit Facility in order to, among other items, reduce the level of the loan commitment, redefine certain financial covenant ratios, revise the requirement for an unqualified opinion on annual audited financial statements, and permit certain encumbrances relating to restructuring of the BMO Facility. Pursuant to the Seventh Amendment, the loan commitment has been revised down from \$175.0 million to the following schedule: (1) \$90.0 million until March 30, 2009, (2) \$85.0 million from March 31, 2009 through June 29, 2009, and (3) \$80.0 million from June 30, 2009 and thereafter. In addition, the Company shall pay interest to the Bank Group at the following rates: the lesser of LIBOR plus an applicable margin or the prime rate plus an applicable margin per annum or, at the election of the Company, the applicable LIBOR Rate plus the Applicable LIBOR Margin per annum, based on the aggregate Advances outstanding from time to time: provided, however, at no time shall the interest rate be less than five hundred (500) basis points per annum. Beginning with the fiscal year ending September 30, 2008 (and for each period included in calculating fixed charge coverage ratio for the fiscal year ending September 30, 2008) and continuing thereafter for each reporting period thereafter (and for each period included in calculating fixed charge coverage ratio for such reporting period), EBITDA and fixed charges attributable to Palisades XVI shall be excluded from the computation of the fixed charge coverage ratio for Asta Funding and its Subsidiaries. In addition, the fixed charge coverage has been revised to exclude impairment expense of portfolios of consumer receivables acquired for liquidation and increase the ratio from a minimum of 1.50 to 1.0 to a minimum of 1.75 to 1.0. In addition, the Seventh Amendment provides that a qualification on the Company s audited financial statements, as consolidated, resulting solely from the Bank Group maturity date being scheduled to occur in less than one year shall not be deemed to violate the Credit Agreement. The permitted encumbrances under the Credit Agreement were revised to include certain encumbrances incurred by the Company in connection with certain guarantees and liens provided to BMO Facility and the Family Entity. Further, individual portfolio purchases in excess of \$7.5 million will now require the consent of the agent and portfolio purchases in excess of \$15.0 million in the aggregate during any 120 day period will require the consent of the Bank Group. The Company and the Bank Group are in the beginning phase of discussions to renew the current Loan Agreement. If, however, a renewal cannot be ultimately agreed to, the Company, at maturity, will consider the sale of assets collateralized by this loan agreement, to satisfy its obligations after July 11, 2009.

As a result of the actual collections being lower than the minimum collection rates required under the Receivables Financing Agreement for the months ended November 30, 2008, December 31, 2008 and January 31, 2009, termination events occurred under the Receivables Financing Agreement. In order to resolve these issues, on February 20, 2009, we executed the Fourth Amendment to the Receivables Financing Agreement with BMO. The effect of this Fourth Amendment is, among other things, to (i) lower the collection rate minimum to \$1 million per month (plus interest and fees) as an average for each period of three consecutive months, (ii) provide for an automatic extension of the maturity date from April 30, 2011 to April 30, 2012 should the outstanding balance be reduced to \$25 million or less by April 30, 2011 and (iii) permanently waive the termination events. The interest rate will remain unchanged at approximately 320 basis points over LIBOR, subject to automatic reduction in the future should certain collection milestones be attained.

As additional credit support for repayment by Palisades XVI of its obligations under the Receivables Financing Agreement and as an inducement for BMO to enter into the Fourth Amendment, the Company offered BMO a limited recourse, subordinated guaranty, secured by the assets of the Company, in an amount not to exceed \$8 million plus reasonable costs of enforcement and collection. Under the terms of the guaranty, BMO cannot exercise any recourse against the Company until the earlier of (i) five years from the date of the Fourth Amendment and (ii) the termination of the Company s existing senior lending facility or any successor senior facility.

In addition, as further credit support under the Receivables Financing Agreement, the Family Entity offered BMO a limited recourse, subordinated guaranty, secured solely by a collateral assignment of \$700,000 of the \$8.2 million subordinated note executed by the Company for the benefit of the Family Entity. The subordinated note was separated into a \$700,000 note and a \$7.5 million note for such purpose. Under the terms of the guaranty, except upon the occurrence of certain termination events, BMO cannot exercise any recourse against the Family Entity until the occurrence of a termination event under the Receivables Financing Agreement and an undertaking of reasonable efforts to dispose of Palisades XVI s assets. As an inducement for agreeing to make such collateral assignment, the

Family Entity was also granted a subordinated guaranty by the Company (other than Asta Funding, Inc.) for the performance by Asta Funding, Inc. of its obligation to repay the \$8.2 million, secured by the assets of the Company (other than Asta Funding, Inc.), and the Company agreed to indemnify the Family Entity to the extent that BMO exercises recourse in connection with the collateral assignment. Without the consent of the agent under the senior lending facility, the Family Entity will not be permitted to act on such guaranty, and cannot receive payment under such indemnity, until the termination of the Company s senior lending facility or lenders under any successor senior facility. As a result of the Company s current capital structure and their interrelated components, it may be difficult to obtain new financing.

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As of December 31, 2008, our cash decreased \$1,901,000 to \$1.7 million from \$3.6 million at September 30, 2008, including a \$64,000 positive effect of foreign exchange on cash. The decrease in cash during the fiscal year ended September 30, 2008, was due to a decrease in net cash provided by operating activities for the period and a decrease in cash flows from financing activities offset by an increase in cash flows from investing activities due to the decrease in the purchases of accounts acquired for liquidation.

Net cash provided by operating activities was \$3.5 million during the three months ended December 31, 2008, compared to net cash provided by operating activities of \$14.1 million during the three months ended December 31, 2007. The decrease in net cash provided by operating activities was primarily due to an increase in deferred taxes during the three months ended December 31, 2008, as compared to the same prior year period. The decrease in net income is essentially the result of the recording of impairments during the three months ended December 31, 2008, a non-cash item. Net cash provided by investing activities was \$23.9 million during the three months ended December 31 as compared to \$13.1 million net cash used in investing activities for the same prior year period. The primary reason for the increase in cash provided by investing activities is the reduction in the purchase of consumer receivables acquired for liquidation from \$37.5 million in the fiscal 2008 quarter to \$1.1 million in the fiscal 2009 quarter. The foreign exchange effect on receivables acquired for liquidation was mostly offset by the reduced cash distribution received from our investment in venture. Net cash used in financing activities was \$29.4 million during the three-months ended December 31, 2008, compared to \$57,000 during the three-months ended December 31, 2007. The change in cash flows from financing activities is primarily due to the increased repayments of debt during the three month period ended December 31, 2008 of \$29.7 million as compared to repayments of \$1.0 million during the three month period ended December 31, 2007.

Our cash requirements have been and will continue to be significant. Our primary uses of cash include repayments under our line of credit, purchases of consumer receivable portfolios, interest payments, costs involved in the collections of consumer receivables, dividends and taxes. We depend on external financing and cash generated from operations to acquire consumer receivables. These acquisitions were financed primarily through cash flows from operating activities and with our credit facility. As the collection environment continues to be challenging, we may be required to seek additional funding. This coupled with slower collections could have a negative impact on our ability to purchase new portfolios for future growth.

From time to time, we evaluate potential acquisitions of related businesses but we may not be able to complete any acquisitions on favorable terms, or at all. We may consider possible acquisition of, or investment in, complimentary businesses. Any such possible acquisition, or investments, may be material and may require us to incur a significant amount of debt or issue a significant amount of equity securities. Further, any business that we acquire or invest in, will likely have its own capital needs, which may be significant, and which we may be called on to satisfy.

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The following tables summarize the changes in the balance sheet of the investment in receivable portfolios during the following periods:

	For the Three Months Ended December 31, 2008		
	Accrual	Cash	
	Basis	Basis	
	<b>Portfolios</b>	<b>Portfolios</b>	Total
Balance, beginning of period	\$ 203,470,000	\$ 245,542,000	\$449,012,000
Acquisitions of receivable portfolios, net	1,078,000		1,078,000
Net cash collections from collection of consumer			
receivables acquired for liquidation	(26,373,000)	(9,882,000)	(36,255,000)
Net cash collections represented by account sales of			
consumer receivables acquired for liquidation	(2,348,000)	(3,425,000)	(5,773,000)
Transfer to Cost Recovery	(6,149,000)	6,149,000	
Impairments	(21,415,000)		(21,415,000)
Effect of foreign currency translation		(1,255,000)	(1,255,000)
Finance income recognized (1)	18,169,000	247,000	18,416,000
Balance, end of period	\$ 166,432,000	\$ 237,376,000	\$403,808,000
Revenue as a percentage of collections	63.3%	1.9%	43.8%

(1) Includes \$10.2 million derived from fully amortized interest method pools.

	For the Three Months Ended December 31, 2007		
	Accrual Basis	Cash Basis	
	<b>Portfolios</b>	<b>Portfolios</b>	Total
Balance, beginning of period	\$ 508,515,000	\$ 37,108,000	\$ 545,623,000
Acquisitions of receivable portfolios, net	19,916,000	17,593,000	37,509,000
Net cash collections from collection of consumer receivables acquired for liquidation (1)  Net cash collections represented by account sales of	(44,896,000)	(5,206,000)	(50,102,000)
consumer receivables acquired for liquidation	(7,791,000)		(7,791,000)
Finance income recognized (2)	33,836,000	299,000	34,135,000
Balance, end of period	\$ 509,580,000	\$ 49,794,000	\$ 559,374,000
Revenue as a percentage of collections	64.2%	5.7%	59.0%

(1) Includes the put back of a portfolio

purchased and returned to the seller in the amount of \$2.8 million in the first quarter of fiscal 2008.

(2) Includes \$11.0 million derived from fully amortized interest method pools.

# **Additional Supplementary Information:**

We do not anticipate collecting the majority of the purchased principal amounts. Accordingly, the difference between the carrying value of the portfolios and the gross receivables is not indicative of future revenues from these accounts acquired for liquidation. Since we purchased these accounts at significant discounts, we anticipate collecting only a portion of the face amounts. During the three months ended December 31, 2008, we purchased portfolios with an aggregate purchase price of \$1.1 million, having a face value of \$47.5 million. During the three months ended December 31, 2007, we purchased \$1.1 billion of face value portfolios with an aggregate purchase price of \$37.5 million.

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Prior to October 1, 2005, the Company accounted for its investment in finance receivables using the interest method under the guidance of Practice Bulletin 6, Amortization of Discounts on Certain Acquired Loans. Effective October 1, 2005, the Company adopted and began to account for its investment in finance receivables using the interest method under the guidance of AICPA Statement of Position 03-3, Accounting for Loans or Certain Securities Acquired in a Transfer. (SOP 03-3) Practice Bulletin 6 was amended by SOP 03-3. Under the guidance of SOP 03-3 (and the amended Practice Bulletin 6); static pools of accounts are established. These pools are aggregated based on certain common risk criteria. Each static pool is recorded at cost and is accounted for as a single unit for the recognition of income, principal payments and loss provision. Once a static pool is established for a quarter, individual receivable accounts are not added to the pool (unless replaced by the seller) or removed from the pool (unless sold or returned to the seller). SOP 03-3 (and the amended Practice Bulletin 6) requires that the excess of the contractual cash flows over expected cash flows not be recognized as an adjustment of revenue or expense or on the balance sheet. SOP 03-3 initially freezes the internal rate of return, referred to as IRR, estimated when the accounts receivable are purchased, as the basis for subsequent impairment testing. Significant increases in actual, or expected future cash flows may be recognized prospectively through an upward adjustment of the IRR over a portfolio s remaining life. Any increase to the IRR then becomes the new benchmark for impairment testing. Effective for fiscal years beginning October 1, 2005 under SOP 03-3 and the amended Practice Bulletin 6, rather than lowering the estimated IRR if the collection estimates are not received or projected to be received, the carrying value of a pool would be written down to maintain the then current IRR.

#### **Collections Represented by Account Sales**

	Collections	
	Represented	Finance
	By Account	Income
Period	Sales	Earned
Three months ended December 31, 2008	\$ 5,773,000	\$ 1,373,000
Three months ended December 31, 2007	\$ 7,791,000	\$ 2,353,000
Portfolio Performance (1)		
(Interest method portfolios only)		

					estimated
		Cash			Collections
			<b>-</b>		
		Collections	Estimated	Total	as a
					Percentage
	Purchase	Including Cash	Remaining	Estimated	of
			Collections	Collections	Purchase
Purchase Period	Price (2)	Sales (3)	(4)	(5)	Price
2001	\$ 65,120,000	\$ 105,349,000	\$ 0	\$ 105,349,000	162%
2002	36,557,000	47,889,000	0	47,889,000	131%
2003	115,626,000	206,023,000	2,325,000	208,348,000	180%
2004	103,743,000	173,872,000	2,400,000	176,272,000	170%
2005	126,023,000	189,962,000	33,072,000	223,034,000	177%
2006	177,165,000	211,894,000	74,614,000	286,508,000	162%
2007	109,235,000	64,235,000	88,653,000	152,888,000	140%
2008	25,622,000	17,686,000	18,000,000	35,686,000	139%
2009	1,078,000	187,000	1,320,000	1,507,000	140%

Total

(1)

Total collections do not represent full collections of the Company with respect to this or any other year.

- (2) Purchase price refers to the cash paid to a seller to acquire a portfolio less the purchase price refunded by a seller due to the return of non-compliant accounts (also defined as put-backs).
- (3) Net cash collections include: net collections from our third-party collection agencies and attorneys, net collections from our in-house efforts and collections represented by account sales.
- (4) Does not include collections from portfolios that are zero basis.
- (5) Total estimated collections refer to the actual net cash collections, including cash sales, plus estimated remaining net

collections.

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### **Recent Accounting Pronouncements**

In December 2007, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin 110 (SAB 110). This staff accounting bulletin (SAB) expresses the views of the staff regarding the use of a simplified method, as discussed in SAB No. 107 (SAB 107), in developing an estimate of expected term of plain vanilla share options in accordance with Financial Accounting Standards Board (FASB) Statement No. 123 (revised 2004), *Share-Based Payment*. In particular, the staff indicated in SAB 107 that it will accept a company selection to use the simplified method, regardless of whether the company has sufficient information to make more refined estimates of expected term. At the time SAB 107 was issued, the staff believed that more detailed external information about employee exercise behavior (e.g., employee exercise patterns by industry and/or other categories of companies) would, over time, become readily available to companies. Therefore, the staff stated in SAB 107 that it would not expect a company to use the simplified method for share option grants after December 31, 2007. The staff understands that such detailed information about employee exercise behavior might not have been widely available by December 31, 2007. Accordingly, the staff will continue to accept, under certain circumstances, the use of the simplified method beyond December 31, 2007. This SAB does not have a material impact on the Company.

In February 2007, the FASB issued Statement 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS No. 159). The objective of SFAS No. 159 is to provide companies with the option to recognize most financial assets and liabilities and certain other items at fair value. Statement 159 will allow companies the opportunity to mitigate earnings volatility caused by measuring related assets and liabilities differently without having to apply complex hedge accounting. Unrealized gains and losses on items for which the fair value option has been elected should be reported in earnings. The fair value option election is applied on an instrument by instrument basis (with some exceptions), is irrevocable, and is applied to an entire instrument. The election may be made as of the date of initial adoption for existing eligible items. Subsequent to initial adoption, the Company may elect the fair value option at initial recognition of eligible items or on entering into an eligible firm commitment. The Company can only elect the fair value option after initial recognition in limited circumstances.

SFAS No. 159 requires similar assets and liabilities for which the Company has elected the fair value option to be displayed on the face of the balance sheet either (a) together with financial instruments measured using other measurement attributes with parenthetical disclosure of the amount measured at fair value or (b) in separate line items. In addition, SFAS No. 159 requires additional disclosures to allow financial statement users to compare similar assets and liabilities measured differently either within the financial statements of the Company or between financial statements of different companies.

SFAS No. 159 was required to be adopted by the Company on October 1, 2008. Early adoption was permitted; however, the Company did not adopt SFAS No. 159 prior to the required adoption date of October 1, 2008. The Company is required to adopt SFAS No. 159 concurrent with SFAS No. 157, Fair Value Measurements. The remeasurement to fair-value will be reported as a cumulative-effect adjustment in the opening balance of retained earnings. Additionally, any changes in fair value due to the concurrent adoption of SFAS No. 157 will be included in the cumulative-effect adjustment if the fair value option is also elected for that item.

The Company opted to not apply the fair value option to any of its financial assets or liabilities. If the Company elects to recognize items at fair value as a result of Statement 159, this could result in increased earnings volatility. In September 2006 the FASB issued SFAS No. 157, *Fair Value Measurements*. Effective October 1, 2008, the Company adopted SFAS No. 157. The Statement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The adoption of SFAS No. 157 did not impact the Company s financial reporting or disclosure requirements.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes and changes in corporate tax rates. A material change in these rates could adversely affect our operating results and cash flows. At December 31, 2008, our \$175 million credit facility and our Receivable Financing Agreement, all of which is variable debt, had an outstanding balance of \$64.1 million and \$119.8 million, respectively. A 25 basis-point increase in interest rates would have increased our interest expense for the current

quarter by approximately \$122,000 based on the average debt outstanding during the period. We do not currently invest in derivative financial or commodity instruments.

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#### **Item 4. Controls and Procedures**

a. Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures pursuant to Securities Exchange Act Rule 13a-15. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms.

b. Changes in Internal Controls Over Financial Reporting.

There have been no changes in our internal control over financial reporting that occurred during our last fiscal quarter to which this Quarterly Report on Form 10-Q relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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#### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

In the ordinary course of our business, we are involved in numerous legal proceedings. We regularly initiate collection lawsuits, using our network of third party law firms, against consumers. Also, consumers occasionally initiate litigation against us, in which they allege that we have violated a federal or state law in the process of collecting their account. We do not believe that these ordinary course matters are material to our business and financial condition. As of the date of this Form 10-Q, we were not involved in any material litigation in which we were a defendant.

### Item 1A. Risk factors

There were no material changes in any risk factors previously disclosed in the Company s Report on Form 10-K filed with the Securities & Exchange Commission on February 20, 2009.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

#### **Item 3. Defaults Upon Senior Securities**

None

# Item 4. Submission of Matters to a Vote of Security Holders

None

#### **Item 5. Other Information**

None.

#### Item 6. Exhibits

(a) Exhibits.

- 31.1 Certification of the Registrant s Chief Executive Officer, Gary Stern, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of the Registrant's Chief Financial Officer, Robert J. Michel, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of the Registrant s Chief Executive Officer, Gary Stern, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of the Registrant's Chief Financial Officer, Robert J. Michel, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ASTA FUNDING, INC.

(Registrant)

Date: February 26, 2009 By: /s/ Gary Stern

Gary Stern, President, Chief Executive

Officer

(Principal Executive Officer)

Date: February 26, 2009 By: /s/ Robert J. Michel

Robert J. Michel, Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

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# **EXHIBIT INDEX**

Exhibit Number	Description
31.1	Certification of the Registrant s Chief Executive Officer, Gary Stern, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
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