

IMMEDIATEK INC  
Form 10-Q  
November 14, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**(Mark One)**

- ☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
**For the quarterly period ended September 30, 2008**
- ☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE EXCHANGE ACT**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**  
**Commission file number: 000-26073**  
**IMMEDIATEK, INC.**  
(Exact name of registrant as specified in its charter)

**Nevada**

**86-0881193**

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

**320 South Walton  
Dallas, Texas**

**75226**

(Address of principal executive offices)

(Zip code)

**(214) 744-8801**

(Issuer's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of November 14, 2008, the issuer had 535,321 shares of common stock outstanding.

**IMMEDIATEK, INC.  
TABLE OF CONTENTS**

	<b>Page</b>
<b><u>Introduction</u></b>	1
<b><u>Trademarks and Service Marks</u></b>	1
<b><u>Market and Industry Data and Forecasts</u></b>	1
<b><u>Forward-Looking Statements</u></b>	1
<b><u>Part I Unaudited Financial Information</u></b>	2
<b><u>Item 1. Unaudited Financial Statements</u></b>	2
<u>Unaudited Condensed Consolidated Balance Sheets at September 30, 2008 and December 31, 2007</u>	2
<u>Unaudited Condensed Consolidated Statements of Operations for the three months and nine months ended September 30, 2008 and 2007</u>	3
<u>Unaudited Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007</u>	4
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	5
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	11
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	20
<u>Item 4T. Controls and Procedures</u>	20
<b><u>Part II Other Information</u></b>	23
<b><u>Item 6. Exhibits</u></b>	23
<b><u>Signatures</u></b>	S-1
<u>Exhibit 31.1</u>	
<u>Exhibit 32.1</u>	

**Table of Contents**

**INTRODUCTION**

Unless the context otherwise indicates, all references in this Quarterly Report on Form 10-Q to the Company, Immediatek, DiscLive, IMKI Ventures, we, us, our or ours or similar words are to Immediatek, Inc. and its wholly-owned subsidiaries, DiscLive, Inc. or IMKI Ventures, Inc. Accordingly, there are no separate financial statements for DiscLive, Inc. or IMKI Ventures, Inc.

**TRADEMARKS AND SERVICE MARKS**

This Quarterly Report on Form 10-Q contains registered trademarks and servicemarks owned or licensed by entities and persons other than us.

**MARKET AND INDUSTRY DATA AND FORECASTS**

Market and industry data and other statistical information and forecasts used throughout this Quarterly Report on Form 10-Q are based on independent industry publications, government publications and reports by market research firms or other published independent sources. Some data also is based on our good faith estimates, which are derived from our review of internal surveys, as well as independent sources. Forecasts are particularly likely to be inaccurate, especially over long periods of time.

**FORWARD-LOOKING STATEMENTS**

This Quarterly Report on Form 10-Q and the materials incorporated by reference into this Quarterly Report on Form 10-Q include forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified as such because the context of the statement includes words such as may, estimate, intend, plan, believe, expect, anticipate, will, should or other similar expressions. Similarly, statements in this Quarterly Report on Form 10-Q that describe our objectives, plans or goals also are forward-looking statements. These statements include those made on matters such as our financial condition, litigation, accounting matters, our business, our efforts to grow our business and increase efficiencies, our efforts to use our resources judiciously, our efforts to implement new financial software, our liquidity and sources of funding and our capital expenditures. All forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. The forward-looking statements included in this Quarterly Report on Form 10-Q are made only as of the date of this report. We assume no obligation to update any forward-looking statements. Certain factors that could cause actual results to differ include, among others:

- our inability to continue as a going concern;
- our history of losses, which are likely to continue;
- our inability to utilize the funds received in a manner that is accretive;
- our inability to generate sufficient funds from operating activities to fund operations;
- difficulties in developing and marketing new products;
- inability to locate lines of business to acquire or, if acquired, to integrate them;
- inability to execute our growth and acquisition strategy;
- dependence on third-party contractors and third-party platforms and websites; and
- changes in conditions affecting the economy generally.

For a discussion of these and other risks and uncertainties that could cause actual results to differ materially from those contained in our forward-looking statements, please refer to Risk Factors in the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2007, which was filed with the Securities and Exchange Commission, or SEC, on March 28, 2008.



**Table of Contents****PART I UNAUDITED FINANCIAL INFORMATION****Item 1. Unaudited Financial Statements.**

**Immediatek, Inc.**  
**Unaudited Condensed Consolidated Balance Sheets**

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
<b>Assets</b>		
Current assets:		
Cash	\$ 410,666	\$ 589,787
Accounts receivable (including \$2,174 due from a related party at September 30, 2008)	2,227	3,575
Prepaid expenses and other current assets	8,350	3,088
Total current assets	421,243	596,450
Fixed assets, net	81,450	102,672
Assets held for sale	67,602	68,304
<b>Total Assets</b>	<b>\$ 570,295</b>	<b>\$ 767,426</b>
<b>Liabilities, Preferred Stock and Stockholders Deficit</b>		
Current liabilities:		
Accounts payable (including \$4,509 and \$23,976 due to related parties at September 30, 2008 and December 31, 2007, respectively)	\$ 10,173	\$ 24,026
Accrued liabilities	2,392	3,064
Total current liabilities	12,565	27,090
Series A convertible preferred stock (conditionally redeemable); \$0.001 par value 4,392,286 authorized, issued and outstanding at September 30, 2008 and December 31, 2007; redemption/liquidation preference value of \$3,000,000	3,000,000	3,000,000
Series B convertible preferred stock (conditionally redeemable); \$0.001 par value 69,726 authorized, issued and outstanding at September 30, 2008 and 0 authorized, issued and outstanding at December 31, 2007; redemption/liquidation preference value of \$500,000	500,000	
Stockholders deficit:		
Common stock, \$0.001 par value, 500,000,000 shares authorized and 535,321 shares issued and outstanding at September 30, 2008 and December 31, 2007	535	535
Additional paid in capital	110,602	79,102
Accumulated deficit	(3,053,407)	(2,339,301)

Total stockholders' deficit	(2,942,270)	(2,259,664)
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<b>Total Liabilities, Preferred Stock and Stockholders' Deficit</b>	<b>\$ 570,295</b>	<b>\$ 767,426</b>
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See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**Immediatek, Inc.**  
**Unaudited Condensed Consolidated Statements of Operations**

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Revenues	\$ 82	\$ 2,610	\$ 619	\$ 21,167
Cost of sales		1,510		21,661
Gross (loss) margin	82	1,100	619	(494)
Expenses:				
General and administrative expenses	9,160	7,204	40,287	24,114
Consulting services	8,406	1,738	23,738	6,064
Consulting services related party		40,108		40,108
Professional fees	27,915	45,463	142,372	142,160
Salaries and benefits	158,285	6,214	473,548	109,238
Non-cash consulting expense related party	10,500	10,500	31,500	31,500
Depreciation and amortization	6,979	8,594	21,222	33,332
(Gain) loss on sale of assets held for sale	378	(221)	(309)	2,950
Impairment of goodwill and intangibles				1,792,570
Impairment of fixed assets				20,324
Settlement of dispute				22,000
Change in estimate of payroll tax liability				(159,994)
Total expenses	221,623	119,600	732,358	2,064,366
Net operating loss	(221,541)	(118,500)	(731,739)	(2,064,860)
Other income:				
Other income related party	2,174		13,703	5,839
Interest income	871	6,285	3,930	21,599
Net loss	\$ (218,496)	\$ (112,215)	\$ (714,106)	\$ (2,037,422)
Deemed dividend related to beneficial conversion feature on Series B convertible preferred stock	(205,145)		(205,145)	
Net loss attributable to common stockholders	\$ (423,641)	\$ (112,215)	\$ (919,251)	\$ (2,037,422)
	535,321	494,540	535,321	481,457



Weighted average number of common shares  
outstanding    basic and fully diluted

Basic and diluted loss per common share	\$	(0.79)	\$	(0.23)	\$	(1.72)	\$	(4.23)
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See accompanying notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**Immediatek, Inc.**  
**Unaudited Condensed Consolidated Statements of Cash Flows**

	<b>For the Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
<b>Cash flows from operating activities</b>		
Net loss	\$ (714,106)	\$ (2,037,422)
Depreciation and amortization	21,222	33,332
Non-cash consulting expense related party	31,500	31,500
(Gain) loss on sale of assets held for sale	(309)	2,950
Change in estimate of payroll tax liability		(159,994)
Impairment of goodwill and intangibles		1,792,570
Impairment of fixed assets		20,324
Adjustments to reconcile net loss to net cash used in operating activities:		
Accounts receivable	1,348	6,543
Prepaid expenses and other current assets	(5,263)	(560)
Accounts payable	(13,853)	43,370
Accrued liabilities	(672)	(31,468)
Net cash used in operating activities	(680,133)	(298,855)
<b>Cash flows from investing activities</b>		
Purchase of fixed assets		(3,549)
Proceeds from sale of fixed assets	1,012	
Net cash provided by (used in) investing activities	1,012	(3,549)
<b>Cash flows from financing activities</b>		
Proceeds from issuance of Series B convertible preferred stock	500,000	
Net cash provided by financing activities	500,000	
Net decrease in cash	(179,121)	(302,404)
Cash beginning	589,787	1,052,559
Cash ending	\$ 410,666	\$ 750,155
<b>Supplemental disclosures:</b>		
Interest paid	\$	\$
Income taxes paid	\$	\$

See accompanying notes to unaudited condensed consolidated financial statements.



**Table of Contents**

**IMMEDIATEK, INC.  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008  
(Unaudited)**

**NOTE 1 DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Description of Business:** Prior to October 1, 2007, Immediatek, through its wholly-owned, operating subsidiary, DiscLive, Inc., recorded live content, such as concerts and conferences, and made the recorded content available for delivery to attendees within fifteen minutes after the conclusion of a live event. On October 1, 2007, DiscLive, Inc. ceased retail sales of its products in conjunction with the decision not to further pursue that line of business. On August 29, 2007, Immediatek formed a wholly-owned subsidiary, IMKI Ventures, Inc. IMKI Ventures, Inc. acquired certain assets from a related party on August 31, 2007. The consideration paid for the acquired assets was 60,514 shares of Immediatek common stock. Those acquired assets were developed into our e-commerce product called RadicalBuy, which was launched in part on October 23, 2007. RadicalBuy is an online marketplace that, in addition to providing buyers and sellers an online forum to buy and sell items, allows seller-approved third-parties to sell items on the seller's behalf and earn a commission and enables sellers to list their items across various internet platforms such as their Facebook® page, MySpace® page, blog or web page through the use of a widget that is currently available from our RadicalBuy website.

**Going Concern:** The accompanying condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of the assets of the Company and the satisfaction of its liabilities and commitments in the normal course of business. *See* Note 2 for a discussion of the Company's ability to continue as a going concern and its plans for addressing those issues. The inability to obtain additional financing during the first quarter of 2009, when required, could have a material adverse effect on the operations and financial condition of the Company.

**Basis of Presentation:** The accompanying unaudited condensed consolidated financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and formatted disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to SEC rules and regulations. These condensed consolidated financial statements include the accounts of the Company's wholly-owned subsidiaries, DiscLive, Inc. and IMKI Ventures, Inc. (collectively, the Company). All significant intercompany accounts and transactions have been eliminated in these condensed consolidated financial statements.

The Company's condensed consolidated balance sheet at September 30, 2008 and condensed consolidated statements of operations for the nine months and three months ended September 30, 2008 and 2007 and condensed consolidated statements of cash flows for the nine months ended September 30, 2008 and 2007 are unaudited. Certain accounts have been reclassified to conform to the current period's presentation. In the opinion of management, these financial statements have been prepared on the same basis as the audited consolidated financial statements and include all adjustments necessary for the fair presentation of the Company's financial position, results of operations and cash flows. These adjustments were of a normal, recurring nature. The results of operations for the periods presented in this Quarterly Report on Form 10-Q are not necessarily indicative of the results that may be expected for the entire year. Additional information is contained in the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2007, which was filed with the SEC on March 28, 2008 and should be read in conjunction with this Quarterly Report on Form 10-Q.

**Management Estimates and Significant Risks and Uncertainties:** The preparation of the condensed consolidated financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management of the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during such reporting periods. Actual results could differ from these estimates.



**Table of Contents**

**IMMEDIATEK, INC.**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**  
**(Unaudited)**

The Company is subject to a number of risks and can be affected by a variety of factors. Management of the Company believes that the following factors, as well as others, could have a significant negative effect on the Company's future financial position, results of operations or cash flows:

our inability to continue as a going concern;

our history of losses, which are likely to continue;

our inability to utilize the funds received in a manner that is accretive;

our inability to generate sufficient funds from operating activities to fund operations;

difficulties in developing and marketing new products;

inability to locate lines of business to acquire or, if acquired, to integrate them;

inability to execute our growth and acquisition strategy;

dependence on third-party contractors and third-party platforms and websites; and

changes in conditions affecting the economy generally.

**Business Segments:** Prior to August 31, 2007, the Company primarily operated only in one segment, the production and sale of live recordings of events. On August 31, 2007, IMKI Ventures, a newly created, wholly-owned subsidiary of the Company, acquired certain assets that it used to launch a new business on October 23, 2007. On October 1, 2007, DiscLive ceased retail sales of its products in connection with its determination not to further pursue the production and sale of live event recordings. Accordingly, going forward, the Company anticipates that it will primarily operate in the e-commerce line of business.

**Net Loss per Share:** Net loss was used in the calculation of both basic and diluted loss per share. The weighted average number of shares of common stock outstanding was the same for calculating both basic and diluted loss per share. Series A and Series B Convertible Preferred Stock convertible into 14,794,999 shares of common stock outstanding at September 30, 2008 and options to purchase common stock were not included in the computation of diluted loss per share, as the effect of their inclusion would be anti-dilutive. Options and warrants to purchase shares of common stock and Series A convertible Preferred Stock convertible into 10,171,099 shares of common stock outstanding at September 30, 2007 were not included in the computation of diluted loss per share as their inclusion would be anti-dilutive.

**Comprehensive Loss:** For all periods presented, comprehensive loss is equal to net loss.

**Recently Issued Accounting Pronouncements:**

In December 2007, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( FAS ) No. 141 (Revised 2007), Business Combinations ( FAS 141(R) ). FAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, liabilities assumed, and any noncontrolling interests in the acquiree, as well as the goodwill acquired. Significant changes from current practice resulting from FAS 141(R) include the expansion of the definitions of a business and a business combination. For all business combinations (whether partial, full or step acquisitions), the acquirer will record 100% of all assets and liabilities of the acquired business, including goodwill, generally at their fair values; contingent consideration will be recognized at its fair value on the acquisition date and, for certain arrangements, changes in fair value will be recognized in earnings until settlement; and acquisition-related

transaction and restructuring costs will be expensed rather than treated as part of the cost of the acquisition. FAS 141(R) also establishes disclosure requirements to enable users to evaluate the nature and financial effects of the business combination. FAS 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Earlier adoption is not permitted. The adoption of FAS 141(R) could have a material impact to the consolidated financial statements for business combinations entered into after the effective date of FAS 141(R).

**Table of Contents**

**IMMEDIATEK, INC.**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**  
**(Unaudited)**

In December 2007, the FASB issued FAS No. 160, Noncontrolling Interests in Consolidated Financial Statements. An amendment of ARB No. 51 (FAS 160). FAS 160 amends Accounting Research Bulletin 51, Consolidated Financial Statements, to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary, which is sometimes referred to as minority interest, is a third-party ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, FAS 160 requires the consolidated statement of income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. FAS 160 also requires disclosure on the face of the consolidated statement of income of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. FAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is not permitted. We do not believe the adoption of FAS 160 will have a material impact on our consolidated financial statements.

In February 2008, the FASB issued FASB Staff Position No. FAS 157-2, Effective Date of FASB Statement No. 157 (FSP 157-2), to partially defer FASB Statement No. 157, Fair Value Measurements (FAS 157). FSP 157-2 defers the effective date of FAS 157 for nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), to fiscal years, and interim periods within those fiscal years, beginning after November 15, 2008. We are currently evaluating the impact of adopting the provisions of FAS 157 as it relates to non-financial assets and liabilities.

The partial adoption of FAS 157 on January 1, 2008 with respect to financial assets and financial liabilities recognized or disclosed at fair value in the financial statements on a recurring basis did not have a material impact on our consolidated financial statements. We are in the process of analyzing the potential impact of FAS 157 relating to our planned December 31, 2008 adoption of the remainder of the standard.

**NOTE 2 GOING CONCERN**

As shown in the accompanying condensed consolidated financial statements, as of September 30, 2008, the Company had an accumulated deficit of \$3,053,407 and during the nine months ended September 30, 2008, the Company incurred a net loss of \$714,106 and used cash in operations of \$680,133. The Company's historical and continuing losses raise substantial doubt about the Company's ability to continue as a going concern.

As of September 30, 2008, we had \$410,666 of operating funds. The Company raised \$500,000 through sale of preferred stock discussed in Note 3 below. As a result of this sale, we currently anticipate that our available funds and expected cash flows from operations will be sufficient to meet our cash needs for 2008. We will require additional financing to continue operations in 2009. If substantial growth in our revenues does not occur, we may not be able to achieve or maintain profitability in the future. The amount of losses we will incur before achieving profitability, and the time required to reach profitability, are each highly uncertain. No assurances can be given that we will ever achieve profitability. We expect to continue to experience operating losses. Our ability to obtain financing will depend, among other things, on our development efforts, business plans, operating performance and condition of the capital markets at the time we seek financing. No assurances can be given that additional financing will be available to us on favorable terms when required, or at all. If we raise additional funds through the issuance of equity, equity-linked or debt securities, those securities may have rights, preferences or privileges senior to the rights of our common stock, and our stockholders may experience dilution.

Further, the Company may identify and pursue additional acquisitions. In the event that the Company consummates an additional acquisition, it may require additional funds prior to the end of 2008. No assurances, however, can be given that those opportunities can be realized upon, if available.





**Table of Contents**

**IMMEDIATEK, INC.**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**  
**(Unaudited)**

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. These financial statements do not include any adjustments to the recoverability and classification of recorded asset amounts or the amount and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

**NOTE 3 SERIES B CONVERTIBLE PREFERRED STOCK**

On July 18, 2008, the Company and Radical Holdings LP entered into a Securities Purchase Agreement, or the Purchase Agreement. Subject to the terms and conditions of the Purchase Agreement, the Company agreed to adopt and file a Certificate of Designation, Rights and Preferences establishing the Series B Convertible Preferred Stock and issued and sold, and Radical Holdings LP purchased, 69,726 shares of Series B Convertible Preferred Stock of the Company for an aggregate purchase price of \$500,000, or \$7.17092619 per share of Series B Convertible Preferred Stock. The shares of Series B Convertible Preferred Stock are convertible into that aggregate number of full shares of Company common stock representing at least 1.50809% of the total voting power of all outstanding shares of capital stock of the Company, including outstanding common stock.

The following is a summary of the material terms of the Series B Convertible Preferred Stock issued to Radical Holdings LP under the Purchase Agreement:

**Dividends.** The holders of the Series B Convertible Preferred Stock are not entitled to any preferential dividends. Holders of the Series B Convertible Preferred Stock, however, are entitled to participate, on an as-converted basis, in any cash dividends declared and paid on shares of Company common stock.

**Liquidation.** Upon the liquidation, dissolution or winding up of the Company, including an acquisition of the Company that results in the sale of more than 50% of the outstanding voting power of the Company, or the sale or exclusive license of all or substantially all of the assets of the Company, the holders of the Series B Convertible Preferred Stock, *pari passu* with Series A Convertible Preferred Stock, will be entitled to receive, out of the legally available funds and assets of the Company, before any payment is made on any shares of Company common stock or other junior stock, an amount per share equal to the greater of:

\$7.17092619 per share of Series B Convertible Preferred Stock; and

the amount that the holder of that share of Series B Convertible Preferred Stock would have received had the holder converted that share into shares of Company common stock immediately prior to the liquidation event.

If the legally available funds and assets of the Company are insufficient to pay the holders of shares of the Series B Convertible Preferred Stock and Series A Convertible Preferred Stock the full amount to which they are entitled, the holders of shares of the Series B Convertible Preferred Stock and the holders of Series A Convertible Preferred Stock and any other capital stock of the Company that is on a parity with the Series B Convertible Preferred Stock will share ratably in any distribution of the remaining legally available funds and assets of the Company.

**Ranking.** The Series B Convertible Preferred Stock shall, with respect to rights on liquidation, winding up, corporate reorganization and dissolution, rank *pari passu* with Series A Convertible Preferred Stock and senior to the shares of Company common stock and other junior stock.

**Optional Redemption.** Upon an Event of Default (described below), the holders of a majority-in-interest of the Series B Convertible Preferred Stock then outstanding may require the Company to redeem the Series B Convertible Preferred Stock at a redemption price of \$7.17092619 per share, plus declared and unpaid dividends, if any, to the redemption date.



**Table of Contents**

**IMMEDIATEK, INC.**  
**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2008**  
**(Unaudited)**

An Event of Default exists if, within 45 days of the original issue date of the Series B Convertible Preferred Stock, a representation or warranty made by the Company in the Purchase Agreement or in any other document shall prove to be materially incorrect when made, or the Company shall fail to satisfy certain obligations under the Purchase Agreement.

**Conversion.** The shares of Series B Convertible Preferred Stock shall be convertible into that aggregate number of full shares of Company common stock representing at least 1.50809% of the total voting power of all outstanding shares of capital stock of the Company, including outstanding common stock. Accordingly, the conversion price is subject to downward adjustments in order to cause the holders of the Series B Convertible Preferred Stock, collectively, to own 1.50809% of the outstanding shares of Company common stock upon conversion of all Series A Convertible Preferred Stock and Series B convertible Preferred Stock. The conversion price of a share of Series B Convertible Preferred Stock into shares of Company common stock also is subject to adjustment, from time to time, for, among other reasons, stock splits, combinations, dividends and distributions.

The Series B Convertible Preferred Stock is convertible at any time into Company common stock. An intrinsic value exists for a beneficial conversion feature if the market value of the Company common stock that can be acquired by conversion of the Series B Convertible Preferred Stock is greater than the carrying value of those shares before issue costs.

On June 18, 2008, the Company issued 69,726 shares of Series B Convertible Preferred Stock at a per share price of \$7.17092619 to Radical Holdings LP for cash proceeds of \$500,000. The beneficial conversion feature represents the difference between the fair market value of Company common stock and the conversion price on the date of issuance of the Series B Convertible Preferred Stock, multiplied by the number of shares of common stock that would be received upon conversion. The Company recorded a deemed dividend due to the beneficial conversion price of \$205,145, which represents the lesser of the proceeds or the beneficial conversion feature of \$205,145.

**Voting.** The holders of the shares of Series B Convertible Preferred Stock will be entitled to vote on all matters required or permitted to be voted upon by the stockholders of the Company. Each holder of a share of Series B Convertible Preferred Stock is entitled to the number of votes equal to the largest number of full shares of Company common stock into which all shares of Series B Convertible Preferred Stock held by that holder could be converted. Except as required by law on matters requiring class voting, the holders of the Series B Convertible Preferred Stock, the Series A Convertible Preferred Stock and Company common stock will vote together as a single class.

**Classification.** Since the redemption right with respect to the Series B Convertible Preferred Stock is conditional, the Series B Convertible Preferred Stock is not a liability under SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, but should be classified as equity. Based on the guidance in EITF D-98, Classification and Measurement of Redeemable Securities, however, the Series B Convertible Preferred Stock is classified outside of permanent stockholders' equity. Except in the case of an ordinary liquidation event that involves the redemption and liquidation of all equity securities, EITF D-98 provides that if a security is subject to any event that could trigger a redemption and that event is not solely within the control of the Company, regardless of its probability, then the preferred stock is to be classified outside of permanent equity. Radical Holdings LP controls over 50% of the voting securities of the Company since the Series A Convertible Preferred Stock and Series B Convertible Preferred Stock held by Radical Holdings LP can vote on all matters in which the common stockholders are required or permitted to vote. Therefore, Radical Holdings LP would be able to control a vote to redeem the Series B Convertible Preferred Stock if such a measure were brought to a vote of stockholders and, thus, the Series B Convertible Preferred Stock could be redeemable at the option of the holder and any redemption event would be outside the control of the issuer.



**Table of Contents**

**IMMEDIATEK, INC.  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
SEPTEMBER 30, 2008  
(Unaudited)**

**NOTE 4 RELATED PARTY TRANSACTIONS**

**Office Space:** On February 28, 2008, we entered into a letter agreement amending our Sublease with HDNet LLC, an affiliate of Radical Holdings LP, for our current office space. The letter agreement extends the term of the Sublease until December 31, 2009. The rent is \$900 per month, utilities included. HDNet LLC leases this office space from Radical Computing, Inc., another affiliate of Radical Holdings LP.

**Consulting Agreement:** On February 28, 2008, we entered into an Agreement for Project Staffing Services with HDNet Fights, Inc., an affiliate of Radical Holdings LP. The Agreement for Project Staffing Services provides that we will provide personnel, as independent contractors on an hourly-fee basis, to perform computer software programming, system analysis, design, project management, consulting, and education and training for HDNet Fights, Inc. Total revenue from this agreement was \$2,174 and \$13,703 during the three and nine months ended September 30, 2008, respectively. Amounts due to the Company from HD Net Fights, Inc. totaled \$2,174 at September 30, 2008.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Overview**

The following Management's Discussion and Analysis, or MD&A, is intended to aid the reader in understanding us, our operations and our present business environment. MD&A is provided as a supplement to, and should be read in conjunction with, our consolidated financial statements and the notes accompanying those financial statements, which are included in this Quarterly Report on Form 10-Q. MD&A includes the following sections:

Recent Developments a description of important events that have recently occurred.

Our Business a general description of our business, our objectives, our areas of focus and the challenges and risks of our business.

Critical Accounting Policies and Estimates a discussion of accounting policies that require critical judgments and estimates.

Operations Review an analysis of our consolidated results of operations for the periods presented in this Quarterly Report on Form 10-Q.

Liquidity, Capital Resources and Financial Position an analysis of our cash flows and debt and contractual obligations; and an overview of our financial condition.

**Recent Developments**

On July 18, 2008, the Company and Radical Holdings LP entered into a Securities Purchase Agreement, or the Purchase Agreement. Subject to the terms and conditions of the Purchase Agreement, the Company issued and sold, and Radical Holdings LP purchased, 69,726 shares of Series B Convertible Preferred Stock of the Company for an aggregate purchase price of \$500,000, or \$7.17092619 per share of Series B Convertible Preferred Stock. The shares of Series B Convertible Preferred Stock are convertible into that aggregate number of full shares of Company common stock representing at least 1.50809% of the total voting power of all outstanding shares of capital stock of the Company, including outstanding common stock.

**Our Business**

***General***

Our principal executive offices are located at 320 South Walton, Dallas, Texas 75226, and our telephone number at that address is (214) 744-8801.

Prior to October 1, 2007, Immediatek, through its wholly-owned, operating subsidiary, DiscLive, recorded live content, such as concerts and conferences, and made the recorded content available for delivery to attendees within fifteen minutes after the conclusion of a live event.

As of October 1, 2007, Immediatek ceased retail sales of DiscLive products in conjunction with its decision not to further pursue that line of business. As previously disclosed, management commenced an evaluation of the DiscLive business and its prospects in early August 2007. Based upon this evaluation, it was determined that not pursuing this line of business was in the best interest of Immediatek's stockholders.

On August 29, 2007, Immediatek formed a wholly-owned subsidiary, IMKI Ventures, Inc. IMKI Ventures acquired certain assets from a related party on August 31, 2007. The consideration paid for the acquired assets was 60,514 shares of Immediatek common stock. Those acquired assets were developed into our e-commerce product called RadicalBuy, which was launched in part on October 23, 2007. RadicalBuy is a new online marketplace, which, in addition to providing buyers and sellers an online forum to buy and sell items, allows seller-approved third-parties to sell items on the seller's behalf and earn a commission. Currently, the RadicalBuy product may be accessed through the RadicalBuy website or through Facebook, MySpace, a personal blog or other website by the use of a widget that is currently available from our RadicalBuy website.





**Table of Contents**

Using RadicalBuy, sellers can list an item and have it visible to all RadicalBuy users instantly whether those users access RadicalBuy through our website or the RadicalBuy widget that sellers can install on their Facebook, MySpace, blog or other website. RadicalBuy takes advantage of social networks, such as Facebook and MySpace, to increase the likelihood that an item will be sold based on the premise that a buyer might be more comfortable buying something from a seller located in their own circle of friends instead of a stranger using other classified advertising avenues. After an item is listed, others can post the listing on their RadicalBuy account to earn a commission. The amount of commission paid is at the discretion of the seller. If a user has nothing to sell, RadicalBuy allows all users to list other users' items to earn commission. Users can leave feedback about sellers and buyers, and read others' comments before buying or selling anything on the RadicalBuy platform.

RadicalBuy does not currently charge a fee for listing items for sale; it only charges a commission-based fee upon the sale of items that are listed. The final value selling fee is based on a tiered platform. The fee schedule is 5% of the first \$25 in value, plus 3% of the value from \$25-1000, plus 1.5% of the value over \$1000. The maximum final selling value fee is \$500 per item.

***History of Operating Losses***

The following tables present our net loss and cash used in operating activities for the periods indicated.

	<b>For the Three Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
	(unaudited)	(unaudited)
Net loss	\$ (218,496)	\$ (112,215)
Net cash used in operating activities	\$ (182,737)	\$ (108,554)

	<b>For the Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
	(unaudited)	(unaudited)
Net loss	\$ (714,106)	\$ (2,037,422)
Net cash used in operating activities	\$ (680,133)	\$ (298,855)

Our existence and operations are dependent upon our ability to generate sufficient funds from operations to fund operating activities.

The report of our independent registered public accounting firm on our financial statements for the year ended December 31, 2007 includes an emphasis paragraph, in addition to their audit opinion, stating that our recurring losses from operations and substantial accumulated deficit raise substantial doubt about our ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible effects on recoverability and classification of assets or the amounts and classification of liabilities that may result from our inability to continue as a going concern.

We funded our operations during the nine months ended September 30, 2008, primarily from the proceeds generated by the sale of the Series A and Series B Convertible Preferred Stock in 2006 and 2008.

**Table of Contents**

***Our Objectives***

At this time, our primary objectives are to successfully launch the other planned applications and features we have for RadicalBuy and grow its user base and transaction volume.

***Areas of Focus***

*RadicalBuy Successful Roll-Out and Improvements.* Our current primary focus is launching the other planned aspects of RadicalBuy, which includes additional features for the website and other revenue generating features. We are attempting to create a website that is a full-service online marketplace. We have launched several features for our website, including a widget that enables sellers to list items across various internet platforms such as their Facebook page, MySpace page, blog or webpage. In tandem with the roll-out of the website and additional features, we will continue to focus on refining and improving the applications previously launched.

*RadicalBuy Increase Users and Transactions.* We also are focusing on increasing the number of users of RadicalBuy and the number of items listed for sale through it. In that respect, we may offer promotions to new and existing users to list their items for sale through RadicalBuy.

*Acquisitions.* We may also identify and pursue additional potential acquisition candidates. No assurances can be given, however, that we will be successful in identifying any potential targets and, when identified, consummating their acquisition.

***Challenges and Risks***

Operating in this area provides unique opportunities; however, challenges and risks accompany those opportunities. Our management has identified the following material challenges and risks that will require substantive attention from our management (*see Liquidity and Capital Resources and Financial Position Liquidity beginning on page 20*).

*Utilizing Funds on Hand in a Manner that is Accretive.* If we do not manage our assets aggressively and apply the available capital judiciously, we may not generate sufficient cash from our operating activities to fund our operations going forward, which would require us to seek additional funding in the future.

*Dependence on Third-Party Platforms.* Currently, RadicalBuy is highly dependent on the Facebook platform. Any change or issues related to that platform will likely affect us, as well. We are constantly monitoring that platform in order to be able to plan and take appropriate actions in the event that we are affected.

*Growing Users and Listed Items.* In order to be successful with the RadicalBuy application, we will be required to grow the number of users and items listed for sale. In addition, we will need to ensure that the users are actively utilizing the application and transactions are occurring. We are considering the use of incentives or promotions to attract users and transactions.

*Competition.* There are companies in this industry that have far more financial resources and a larger market share than us. In order to compete with these companies, we will be required to be innovative and create more attractive functions and features.

Additionally, see Risk Factors in the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2007, which was filed with the SEC on March 28, 2008.

Challenges and risks, including those described above, if not properly addressed or managed, may have a material adverse effect on our business. Our management, however, is endeavoring to properly manage and address these challenges and risks.

## **Table of Contents**

### **Critical Accounting Policies and Estimates**

Our condensed consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States of America, which requires management to make estimates, judgments and assumptions with respect to the amounts reported in the condensed consolidated financial statements and in the notes accompanying those financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles, however, have been condensed or omitted pursuant to the rules and regulations promulgated by the SEC. We believe that the most critical accounting policies and estimates relate to the following:

*Recoverability of Long-Lived Assets.* We have certain non-current assets. Management considers the useful life of the assets on an annual basis, or more periodically as circumstances dictate, and assesses whether or not there is an impairment. An assessment of recoverability involves comparing the carrying value of the asset with its recoverable amount, typically the estimated future cash flows expected to result from the use of the assets, including cash flows from disposition. If the expected cash flows from a non-current asset were determined to be less than its carrying value, an impairment would be charged to the income statement. During the three months and nine months ended September 30, 2008, there was no impairment of long-lived assets.

*Convertible Securities.* From time to time, we have issued, and in the future may issue, convertible securities with beneficial conversion features. We account for these convertible securities in accordance with Emerging Issues Task Force, or EITF, Issue No. 98-5, *Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Ratios* (EITF 98-5) and EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*.

*Revenue Recognition.* With respect to RadicalBuy, revenues are recognized when evidence of an arrangement exists, the fee is fixed and determinable, no significant obligation remains and collection of the receivable is reasonably assured. RadicalBuy generates transaction revenues from final value and feature fees. Feature fee revenues are recognized ratably over the estimated period of the feature, while revenues related to final value fees are recognized at the time that the transaction is successfully concluded. A transaction is considered successfully concluded when at least one buyer has offered to purchase the item. To date, minimal revenues have been generated from RadicalBuy.

DiscLive primarily delivered products sold by it through shipment to the customer. Revenue was recognized upon shipment of the product to the customer. A smaller percentage of revenues were recognized at the point of sale at the event being recorded. Certain customers purchased and accepted hand delivery of the product on-site at the event.

While our estimates and assumptions are based upon our knowledge of current events and actions we may undertake in the future, actual results may ultimately differ from those estimates and assumptions. For a discussion of our significant accounting policies, see Note 1 Description of Business and Summary of Significant Accounting Policies commencing on page 5.

### **Recent Accounting Standards and Pronouncements**

Refer to Note 1 Description of Business and Summary of Significant Accounting Policies accompanying the consolidated financial statements commencing on page 5 for a discussion of recent accounting standards and pronouncements.

**Table of Contents****Operations Review****The Three Months Ended September 30, 2008 Compared to the Three Months Ended September 30, 2007**

	<b>For the Three Months Ended September 30,</b>		<b>2008 vs 2007</b>	
	<b>2008</b>	<b>2007</b>	<b>Change</b>	<b>% Change</b>
	(unaudited)	(unaudited)		
<b>Revenues</b>	\$ 82	\$ 2,610	\$ (2,528)	(97)%
Cost of revenues		1,510	(1,510)	(100)
<b>Gross (loss) margin</b>	82	1,100	(1,018)	(93)
<b>Gross (loss) margin percentage</b>	100%	42%		
General and administrative expenses	9,160	7,204	1,956	27
Consulting services	8,406	1,738	6,668	384
Consulting services related party		40,108	(40,108)	(100)
Professional fees	27,915	45,463	(17,548)	(39)
Salaries and benefits	158,285	6,214	152,071	2,447
Non-cash consulting expense related party	10,500	10,500		
Depreciation and amortization	6,979	8,594	(1,615)	(19)
(Gain) loss on sale of assets held for sale	378	(221)	599	(271)
Total expenses	221,623	119,600	102,023	85
<b>Net operating loss</b>	(221,541)	(118,500)	(103,041)	(87)
Other income related party	2,174		2,174	100
Interest income	871	6,285	(5,414)	(86)
<b>Net loss</b>	\$ (218,496)	\$ (112,215)	\$ (106,281)	(95)%
Deemed dividend related to beneficial conversion feature on Series B convertible preferred stock	(205,145)		(205,145)	(100)
Net loss attributable to common stockholders	\$ (423,641)	\$ (112,215)	\$ (311,426)	(278)%
Weighted average number of common shares outstanding basic and fully diluted	535,321	494,540	40,781	8%
Basic and diluted loss per common share	\$ (0.79)	\$ (0.23)	\$ (0.56)	(243)%

*Revenues.* The decrease in revenues is attributable to the discontinuation of the DiscLive business. No live events were recorded and there were no product sales, during the three months ended September 30, 2008. As of

September 30, 2008, revenues generated from RadicalBuy have been minimal.

We expect revenues for the remainder of 2008 to increase as we continue to implement RadicalBuy and attract users. Since RadicalBuy is a new line of business, revenues are difficult to anticipate until we achieve a consistent user base. We are actively working on additions and improvements to RadicalBuy that should result in increased users and, consequently, increased sales through the RadicalBuy application. No assurances, however, can be given that we will be able to attract a significant number of additional users or sales.

*Cost of Revenues.* Costs of revenues decreased due to the discontinuation of DiscLive operations. We anticipate that costs of revenues will increase proportionately with revenues in regards to RadicalBuy. Cost of revenues consists principally of merchant fees, which we believe will initially increase proportionately with revenue.

*General and Administrative Expense.* General and administrative expense increased for the three month period ended September 30, 2008, as compared to the three month period ended September 30, 2007. The difference was a result of increased webhosting expenses and supplies purchased in support of the RadicalBuy application.

**Table of Contents**

*Consulting Services.* Costs for consulting services increased during the three month period ended September 30, 2008 as compared to the three month period ended September 30, 2007, due to the retention of an outside consultant related to the launch of a feature on our website. Related party consulting services decreased compared to the same period last year because for the three month period ended September 30, 2007 part-time services provided by Darin Divinia and certain other current employees of the Company were provided pursuant to a consulting agreement with a related party entity. Because these individuals are now direct, full time employees of the Company, these related party consulting service costs are no longer incurred by the Company. However, salary and benefit expenses have increased compared to the same period in 2007 due to the employment of these individuals.

*Professional Fees.* The decrease in professional fees for the three month period ended September 30, 2008 as compared to the three month period ended September 30, 2007, is attributable to legal fees incurred in 2007 in connection with resolving certain legal disputes.

*Salaries and Benefits.* The increase in salaries and benefits expense for the three month period ended September 30, 2008, as compared to the three month period ended September 30, 2007, is attributable to the employment of Darin Divinia, Steve Watkins and Adam Greenspan in January of 2008.

*Other Income - Related Party.* On February 28, 2008, we entered into an Agreement for Project Staffing Services with HDNet Fights, Inc., an affiliate of Radical Holdings LP. The Agreement for Project Staffing Services provides that we will provide personnel, as independent contractors on an hourly-fee basis, to perform computer software programming, system analysis, design, project management, consulting, and education and training for HDNet Fights, Inc. For the three month period ended September 30, 2008, we earned \$2,174 under this agreement.

*Interest Income.* Interest income decreased during the three months ended September 30, 2008, as compared to the same period in 2007, due to decreased cash balances.

*Deemed Dividend Related to Beneficial Conversion Feature on Series B Convertible Preferred Stock.* Immediatek issued 69,729 shares of its Series B Convertible Preferred Stock at \$7.17092619 per share to Radical Holdings LP for cash proceeds of \$500,000. The beneficial conversion feature represents the difference between the fair market value of Immediatek common stock and the conversion price on the date of issuance of the Series B Convertible Preferred Stock, multiplied by the number of shares of common stock that would be received upon conversion. We recorded a deemed dividend due to the beneficial conversion price of \$205,145, which represents the lesser of the proceeds or the beneficial conversion feature of \$205,145.

**Table of Contents****The Nine Months Ended September 30, 2008 Compared to the Nine Months Ended September 30, 2007**

	<b>For the Nine Months Ended September 30,</b>		<b>2008 vs. 2007</b>	
	<b>2008</b>	<b>2007</b>		<b>%</b>
	(unaudited)	(unaudited)	<b>Change</b>	<b>Change</b>
<b>Revenues</b>	\$ 619	\$ 21,167	\$ (20,548)	(97)%
Cost of revenues		21,661	(21,661)	(100)
<b>Gross (loss) margin</b>	619	(494)	1,113	225
<b>Gross (loss) margin percentage</b>	%	(2)%		
General and administrative expenses	40,287	24,114	16,173	67
Consulting services	23,738	6,064	17,674	291
Consulting services related party		40,108	(40,108)	(100)
Professional fees	142,372	142,160	212	0
Salaries and benefits	473,548	109,238	364,310	334
Non-cash consulting expense related party	31,500	31,500		
Depreciation and amortization	21,222	33,332	(12,110)	(36)
(Gain) loss on sale of assets held for sale	(309)	2,950	(3,259)	(110)
Change in estimate of payroll tax liability		(159,994)	159,994	(100)
Impairment of goodwill and intangibles		1,792,570	(1,792,570)	(100)
Impairment of fixed assets		20,324	(20,324)	(100)
Settlement of dispute		22,000	(22,000)	(100)
Total expenses	732,358	2,064,366	(1,332,008)	(65)
<b>Net operating loss</b>	(731,739)	(2,064,860)	1,333,121	(65)
Other income related party	13,703	5,839	7,864	135
Interest income	3,930	21,599	(17,669)	(82)
<b>Net loss</b>	\$ (714,106)	\$ (2,037,422)	\$ 1,323,316	(65)%
Deemed dividend related to beneficial conversion feature on Series B convertible preferred stock	(205,145)		(205,145)	(100)
Net loss attributable to common stockholders	\$ (919,251)	\$ (2,037,422)	\$ 1,118,171	(55)%
Weighted average number of common shares outstanding basic and fully diluted	535,321	481,457	53,864	11%

Basic and diluted loss per common share	\$	(1.72)	\$	(4.23)	\$	2.51	59%
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*Revenues.* The decrease in revenues is attributable to the discontinuation of the DiscLive business. No live events were recorded and there were no product sales, during the nine months ended September 30, 2008. As of September 30, 2008, revenues generated from RadicalBuy have been minimal.

We expect revenues for the remainder of 2008 to increase as we continue to implement RadicalBuy and attract users. Since RadicalBuy is a new line of business, revenues are difficult to anticipate until we achieve a consistent user base. We are actively working on additions and improvements to RadicalBuy that should result in increased users and, consequently, increased sales through the RadicalBuy application. No assurances, however, can be given that we will be able to attract a significant number of additional users or sales.

*Cost of Revenues.* Costs of revenues decreased due to the discontinuation of DiscLive operations. We anticipate that costs of revenues will increase proportionately with revenues in regards to RadicalBuy. Cost of revenues consists principally of merchant fees, which we believe will initially increase proportionately with revenue.

*General and Administrative Expense.* General and administrative expense increased for the nine month period ended September 30, 2008, as compared to the nine month period ended September 30, 2007. The difference was a result of increased advertising expenses, increased webhosting expenses and supplies purchased in support of the RadicalBuy application.



**Table of Contents**

*Consulting Services.* Costs for consulting services increased during the nine month period ended September 30, 2008 as compared to the nine month period ended September 30, 2007, due to the retention of an outside consultant related to the launch of a feature on our website. Related party consulting services decreased compared to the same period in 2007 because for the nine month period ended September 30, 2007 part-time services provided by Darin Divinia and certain other current employees of the Company were provided pursuant to a consulting agreement with a related party entity. Because these individuals are now direct, full time employees of the Company, these related party consulting service costs are no longer incurred by the Company. However, salary and benefit expenses have increased compared to the same period in 2007 due to the employment of these individuals.

*Professional Fees.* The increase in professional fees for the nine month period ended September 30, 2008 as compared to the nine month period ended September 30, 2007, is attributable to higher professional fees incurred in connection with increases in audit fees, legal fees and other professional fees as we attempt to expand our operations. This increase was offset, in part, by legal fees incurred in connection with resolving certain legal disputes in 2007.

*Salaries and Benefits.* The increase in salaries and benefits expense for the nine month period ended September 30, 2008, as compared to the nine month period ended September 30, 2007, is attributable to the employment of Darin Divinia, Steve Watkins and Adam Greenspan in January of 2008.

*Other Income - Related Party.* On February 28, 2008, we entered into an Agreement for Project Staffing Services with HDNet Fights, Inc., an affiliate of Radical Holdings LP. The Agreement for Project Staffing Services provides that we will provide personnel, as independent contractors on an hourly-fee basis, to perform computer software programming, system analysis, design, project management, consulting, and education and training for HDNet Fights, Inc. For the nine month period ended September 30, 2008, we earned \$13,703 under this agreement.

For the nine month period ended September 30, 2007, other income was derived from the Services Agreement between DiscLive and HDNet LLC. The Services Agreement provided that the Chief Executive Officer of DiscLive, Travis Hill, would assist HDNet LLC with sales and content acquisition. In exchange for those services, HDNet LLC paid DiscLive \$3,950 per month (prorated on a daily basis for any partial month). In light of the resignation of Mr. Hill, DiscLive and HDNet LLC mutually decided to terminate the Services Agreement. Accordingly, no additional other income was realized pursuant to this agreement after June 5, 2007, the date on which the Services Agreement was terminated.

*Interest Income.* Interest income decreased during the nine months ended September 30, 2008, as compared to the same period in 2007, due to decreased cash balances.

*Deemed Dividend Related to Beneficial Conversion Feature on Series B Convertible Preferred Stock.* Immediatek issued 69,729 shares of its Series B Convertible Preferred Stock at \$7.17092619 per share to Radical Holdings LP for cash proceeds of \$500,000. The beneficial conversion feature represents the difference between the fair market value of Immediatek common stock and the conversion price on the date of issuance of the Series B Convertible Preferred Stock, multiplied by the number of shares of common stock that would be received upon conversion. We recorded a deemed dividend due to the beneficial conversion price of \$205,145, which represents the lesser of the proceeds or the beneficial conversion feature of \$205,145.

**Table of Contents**

**Liquidity and Capital Resources and Financial Position**

***General***

As of September 30, 2008, we had \$410,666 of operating funds. On July 18, 2008, the Company and Radical Holdings LP entered into a Securities Purchase Agreement (the "Purchase Agreement"). Subject to the terms and conditions of the Purchase Agreement, the Company issued and sold, and Radical Holdings LP purchased, 69,726 shares of Series B Convertible Preferred Stock of the Company for an aggregate purchase price of \$500,000, or \$7.17092619 per share of Series B Convertible Preferred Stock. As a result of this sale, we currently anticipate that our available funds and expected cash flows from operations will be sufficient to meet our cash needs for 2008. We will require additional financing to continue operations in 2009. If substantial growth in our revenues does not occur, we may not be able to achieve or maintain profitability in the future. The amount of losses we will incur before achieving profitability, and the time required to reach profitability, are each highly uncertain. No assurances can be given that we will ever achieve profitability. We expect to continue to experience operating losses. Our ability to obtain financing will depend, among other things, on our development efforts, business plans, operating performance and condition of the capital markets at the time we seek financing. No assurances can be given that additional financing will be available to us on favorable terms when required, or at all. If we raise additional funds through the issuance of equity, equity-linked or debt securities, those securities may have rights, preferences or privileges senior to the rights of our common stock, and our stockholders may experience dilution.

On October 1, 2007, we ceased retail sales of the DiscLive product after a comprehensive evaluation of the DiscLive business. On October 23, 2007, however, we launched RadicalBuy, a new online marketplace, and will direct our funds available to the operation and growth of that business. Our goal is to grow the use of RadicalBuy, which we expect will generate revenue to support our operations. We intend to continue to improve and expand our website and roll-out other features to support its growth. No assurances, however, can be given that this line of business will generate sufficient operating funds to support our operating activities.

We may also pursue various acquisition targets that could provide us with operating funds to support our activities. In the event that we acquire a target, depending on the nature of that target, we may require additional funds to consummate the acquisition or support our operations going forward. No assurances, however, can be given that we will be able to identify a potential target, consummate the acquisition of the target and, if consummated, integrate the target company and realize funds from operations.

***Operating Activities.*** Cash used in operations was \$680,133 in the nine months ended September 30, 2008, as compared to \$298,855 for the nine months ended September 30, 2007. The increase is primarily due to salaries and benefits expense attributable to the employment of Darin Divinia, Steve Watkins and Adam Greenspan in January of 2008.

***Investing Activities.*** Cash provided by investing activities for the nine months ended September 30, 2008 was \$1,012, as compared to \$3,549 used in investing activities for the nine months ended September 30, 2007.

***Financing Activities.*** On July 18, 2008, the Company and Radical Holdings LP entered into a Securities Purchase Agreement, or the "Purchase Agreement". Subject to the terms and conditions of the Purchase Agreement, the Company agreed to adopt and file a Certificate of Designation, Rights and Preferences establishing the Series B Convertible Preferred Stock and issued and sold, and Radical Holdings LP purchased, 69,726 shares of Series B Convertible Preferred Stock of the Company for an aggregate purchase price of \$500,000, or \$7.17092619 per share of Series B Convertible Preferred Stock. The shares of Series B Convertible Preferred Stock are convertible into that aggregate number of full shares of Company common stock representing at least 1.50809% of the total voting power of all outstanding shares of capital stock of the Company, including outstanding common stock.

**Table of Contents*****Indebtedness***

At September 30, 2008, we did not have any outstanding indebtedness for borrowed money.

***Contractual Obligations and Commercial Commitments***

The following table highlights, as of September 30, 2008, our contractual obligations and commitments by type and period:

Contractual Obligations	Total	Payments due by period	
		Less than 1 year	1-3 years
Sublease (a)	\$ 13,500	\$ 10,800	\$ 2,700
<b>Total:</b>	<b>\$ 13,500</b>	<b>\$ 10,800</b>	<b>\$ 2,700</b>

(a) On February 21, 2007, we entered into a Sublease with HDNet LLC for \$900 per month, utilities included, that commenced on March 1, 2007. This sublease was renewed in February 2008 and expires December 31, 2009.

***Liquidity***

We currently believe that the funds received from the consummation of the issuance and sale of the Series B Convertible Preferred Stock on July 18, 2008, will provide us with the necessary funds to operate our business until the end of 2008. Because our main line of business, RadicalBuy, has a short operating history, we anticipate that our operating activities will not generate a material amount of cash in the near term. While we are undertaking various plans and measures, which we believe will increase funds generated from operating activities, no assurances can be given that those plans and measures will be successful in increasing funds generated from operating activities. Accordingly, we anticipate that we will be required to seek additional funds at the end of 2008 to fund our future operating activities.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Our excess cash and cash equivalents consist principally of amounts held in demand deposit accounts and amounts invested in financial instruments with initial maturities of three months or less at the time of purchase. The Company places its temporary cash investments with quality financial institutions. At times, such investments may be in excess of the Federal Deposit Insurance Corporation insurance limit. The Company does not believe that it is exposed to any significant credit risk on cash. We do not have any direct investments in auction-rate securities or securities that are collateralized by assets that include mortgages or subprime debt. If a 10 percent change in interest rates were to have occurred on September 30, 2008, this change would not have had a material effect on the fair value of our cash and cash equivalents as of that date.

**Item 4T. Controls and Procedures****Evaluation of Disclosure Controls and Procedures**

Our chief executive officer and president (our Principal Executive Officer and Principal Financial Officer) is responsible for establishing and maintaining disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934) for us. Our existing disclosure controls and procedures were designed and implemented prior to the appointment of our current chief executive officer and president. We regularly evaluate the effectiveness of our disclosure controls and procedures and report our conclusions about the effectiveness of the disclosure controls and procedures quarterly on our Quarterly Reports on Forms 10-Q and annually on our Annual Reports on Forms 10-K. Factors that our chief executive officer and president reviewed and analyzed are as follows:

the timeliness of the disclosures made by us since the change in control of us and retention of new management personnel;

the effectiveness of our disclosure policy, which encourages open and timely disclosure of material events, and the procedures established to implement that policy;

**Table of Contents**

the limited number of people within our organization, which provides for detail knowledge of our activities and issues, and the amount and pattern of communications among them;

the tone established for compliance with all disclosure requirements within our organization;

all constructive comments received from, or suggested by, legal counsel and investors concerning our disclosures and activities have been timely and adequately addressed;

management has addressed all disclosure issues encountered during the most recent year; and

our Code of Business Conduct and Ethics provides methods to report violations of our disclosure policies. The effectiveness of our disclosure controls and procedures also was considered in light of the prior conclusion that we had ineffective internal controls over financial reporting, which conclusion was based in large part upon the restatement of our financial statements for the period ended September 30, 2006 and our limited number of personnel (see Management's Annual Report on Internal Control Over Financial Reporting contained in our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2007, which was filed with the SEC on March 28, 2008). The chief executive officer and president considered the underlying reasons for the restatement, which were different interpretations of certain provisions of several complex accounting policies, including push-down accounting. In addition, we have a limited number of personnel within our organization, which we believe prevents us from meeting the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Nevertheless, based upon a number of factors, including the revisions to our previously issued financial statements, our plan for remediation (as described below) and other procedures designed to assist us in ensuring the reliability of our financial statements, our management believes that the consolidated financial statements included in this Quarterly Report on Form 10-Q fairly state, in all material respects, our financial condition, results of operations and cash flows for the periods presented in conformity with generally accepted accounting principles in the United States of America. Based upon the evaluation for the period ended September 30, 2008, including the factors and matters described immediately above, our chief executive officer and president concluded that our disclosure controls and procedures were effective, as of the end of the period covered by this Quarterly Report on Form 10-Q (September 30, 2008), in ensuring that material information relating to us required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to management, including the chief executive officer and the president, as appropriate, to allow timely decisions regarding required disclosure.

**Plan for Remediation of Material Weaknesses**

As a result of our conclusion that our internal control over financial reporting was ineffective, during 2007, we retained an outside consulting firm to assist us in reviewing our internal controls and to assist in designing and implementing effective controls. Working with this consultant, we have identified several key challenges facing the Company:

limited resources dedicated to internal control compliance and little or no internal expertise or experience;

maintaining Company focus on risk and control;

our ability to rely on monitoring (e.g. direct entity level ) controls;

properly leveraging high impact controls and optimizing the compliance process to achieve proper balance between costs and benefits; and

ensuring knowledge transfer takes place, ensuring sustainability and efficiency in future years.



**Table of Contents**

Based on information received from our consultant, we are drafting policies and procedures that we believe will, once implemented, substantially improve our internal control over financial reporting.

**Changes in Internal Controls**

There were no changes in our internal controls during the last fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting; however, changes in our internal controls are currently being designed and will be implemented on an ongoing basis as designed.

**Limitations on the Effectiveness of Controls**

Our management, including our chief executive officer and president, does not expect that our disclosure controls and internal controls will prevent all error and all fraud. Any control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Due to the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our Company have been detected. These inherent limitations include the realities that judgments in decision making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events occurring. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Due to the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

**Table of Contents**

**PART II OTHER INFORMATION**

**Item 6. Exhibits.**

The following exhibits are filed in accordance with the provisions of Item 601 of Regulation S-K.

**Exhibit**

**Number**

**Description of Exhibit**

- |      |   |
|------|---|
| 31.1 | Certification of Principal Executive Officer and Principal Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act. |
| 32.1 | Certification Required by 18 U.S.C. Section 1350 (as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002).                |



**Table of Contents**

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 14, 2008

**IMMEDIATEK, INC.,**  
a Nevada corporation

By: /s/ DARIN DIVINIA

Name: Darin Divinia

Title: Chief Executive Officer

(On behalf of the Registrant and as Principal  
Executive Officer)

S-1

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**Table of Contents**

**INDEX TO EXHIBITS**

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