

BRASKEM SA
Form 6-K
November 08, 2012

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 6-K

**REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16
OR 15D-16 OF THE SECURITIES EXCHANGE ACT OF 1934**

For the month of November, 2012
(Commission File No. 1-14862)

BRASKEM S.A.
(Exact Name as Specified in its Charter)

N/A
(Translation of registrant's name into English)

Rua Eteno, 1561, Polo Petroquimico de Camacari
Camacari, Bahia - CEP 42810-000 Brazil
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K
in paper as permitted by Regulation S-T Rule 101(b)(1).

Indicate by check mark if the registrant is submitting the Form 6-K
in paper as permitted by Regulation S-T Rule 101(b)(7).

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to
the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- _____.

***3Q12 EBITDA of R\$930 million,
Resin's market increased 18% compared to 2ndquarter***

HIGHLIGHTS:

4 Focus on competitiveness

ü In the quarter, seasonally stronger in terms of demand for the petrochemical sector, the Brazilian market of resins increased by 18% from 2Q12 to reach 1.3 million tons. Braskem's sales followed the upward trend, growing 19%. Compared to 3Q11, the domestic market expanded by 1%, while Company's sales were up 11%, reflecting the efforts to expand its domestic market share.

ü Crackers operated at an average utilization rate of 92% in 3Q12, increasing 4 p.p. from 2Q12, responding to the stronger demand from second-generation assets.

ü EBITDA in 3Q12 was R\$930 million, up 10% compared to the previous quarter, benefitting from the continued dollar appreciation and the higher sales volume, which partially offset the lower spreads in the international market. On a recurring basis, EBITDA increased 26% compared to 2Q12. In U.S. dollar, EBITDA was US\$459 million.

4 Expansion and diversification of feedstock

ü The butadiene plant expansion, which was commissioned in June, has reached its production level as planned. The new PVC plant continues to ramp up its production as scheduled, and is already operating at around 80% capacity.

ü Ethylene XXI Project (Mexico):

§ In addition to the advance on construction works, aiming to ensure the complex's startup in 2015, the first products were negotiated beginning Company's pre-marketing sales, establishing its presence in the local market.

§ In October, the controlled Braskem Idesa has concluded with the joint venture formed by Odebrecht (40%), Technip (40%) and ICA Fluor (20%) the contract for the completion of engineering, procurement and construction services (EPC) of the petrochemical complex in Mexico.

ü The project's financing is in the final documentation process.

4 Commitment to financial health

ü Given the recent decline in Brazilian interest rates and in line with its strategy of maintaining only the competitive debts in its portfolio, Braskem prepaid certain loans, among them some from BNDES, in the amount of R\$400 million.

ü In this quarter, the Company paid the only operation that included financial covenants, which effectively standardized the contractual conditions of its financing lines.

EXECUTIVE SUMMARY:

The uncertainties stemming from Europe's financial crisis and the associated impacts on economic growth rates in the United States and emerging economies, such as China, continued to impact world economic growth in 3Q12 and consequently the demand and prices for petrochemical commodities. The sector was also affected by the continued high volatility in the price of its main feedstock, naphtha, caused by speculation in oil markets. Accompanying oil prices, naphtha prices began to accelerate in July, which impacted industry profitability in the quarter, with the spreads of resins¹ and basic petrochemicals² in international markets narrowing by 12% and 31%, respectively.

In a still-turbulent global scenario, the Brazilian economy began to show signs of recovery in 3Q12. Industrial production, however, has yet to fully respond to the incentives recently adopted by the federal government.

Influenced by seasonality, Brazilian demand for thermoplastic resins reached 1,349 kton, 18% up from 2Q12. Braskem's sales followed the growth of the domestic demand to reach 951 kton. Compared to 3Q11, Brazilian consumption remained virtually stable, while the Company's sales increased 11%, which led its market share to expand by 6 p.p. to end the 3Q12 at 70%.

EBITDA in 3Q12 was R\$930 million, increasing 10% on the previous quarter, driven mainly by the double-digit growth in the Company's sales volume in the Brazilian market. In U.S. dollar, EBITDA grew by 7% to US\$459 million.

In 9M12, Braskem's EBITDA was R\$2,559 million, decreasing 15% from the same period last year. The strong recovery in sales volume in the domestic market did not offset the narrowing of spreads, which followed the trend in international markets and contracted by 23% and 13% for resins and basic petrochemicals, respectively.

On September 30, 2012, Braskem's net debt remained stable at US\$6.5 billion. Financial leverage measured by the net debt/EBITDA ratio in U.S. dollar increased from 3.55x to 3.77x in 3Q12, which is explained by the reduction of 6% in EBITDA in the last 12 months caused by the lower spreads. Excluding the financing structure for the project in Mexico, financial leverage in U.S. dollar stood at 3.67x.

As already mentioned, Brazil's federal government have responded to the international scenario and once again adopted measures to boost the competitiveness of local industry. The highlights in the quarter were (i) the increase in import duties on 100 products related to the steel, petrochemical, fine chemicals, pharmaceutical and capital goods sectors; and (ii) the reduction in electricity tariffs.

In the year to date, the highlights also include the reductions in payroll taxes for manufacturers; the Reintegra program; the BNDES Revitaliza program (more competitive financing lines); the extension of tax incentives for the automotive and white line segments; and the measure approved by the Senate to unify and reduce the interstate VAT tax for imported goods from 12% to 4%, which will come into force in January 2013, reducing the tax incentive granted by certain Brazilian ports.

The proposals submitted in May 2012 to the federal government by the Chemical Industry Competitiveness Board aimed at stimulating growth and reducing taxes in the petrochemical and plastics chain are still being analyzed. Once approved, the stimulus measures are expected to usher in a new cycle of investment in the industry and the country over the coming years.

Celebrating its 10th anniversary since its creation, Braskem reaffirms its commitment to the growth and competitiveness of the petrochemical industry and the plastics production chain in Brazil.

¹ 65% PE (USA), 25% PP (Asia) and 10% PVC (Asia)

² 80% Ethylene and propylene, 20% BTX (base Europe)

PERFORMANCE

4 Net Revenue

In 3Q12, consolidated net revenue was US\$4.7 billion, in line with the previous quarter. In Brazilian real, net revenue was R\$9.5 billion, or 3% higher than in the previous quarter, which is basically explained by the increase in the sales volume of resins and main basic petrochemicals.

Compared to 3Q11, consolidated net revenue in U.S. dollar decreased 12%, affected by the lower average price, which followed the international market. Measured in Brazilian real, consolidated net revenue was up by 9%, benefitting from the average U.S. dollar appreciation in the period of 24%.

Revenue from exports in 3Q12 was US\$1.9 billion, down 7% and 16% from 2Q12 and 3Q11, respectively. In both comparison periods, the reduction is mainly explained by the lower volume of resale.

In 9M12, consolidated net revenue was US\$14.0 billion, or 7% lower than in the same period last year. The drop in prices, in line with the downward trend in international markets, was partially offset by the higher sales volume of thermoplastic resins and basic petrochemicals, and the consolidation of the PP assets acquired at the end of 2011. In Brazilian real, net revenue was R\$26.8 billion, increasing 10% on 9M11, impacted by the U.S. dollar appreciation in the period.

Meanwhile, export revenue was US\$6.0 billion, or 3% lower than in 9M11, explained by the lower volume of resale and the price reduction, as mentioned above.

Highlights by Segment

4 Capacity utilization

In a global scenario still volatile, Braskem's plants continued to operate at high utilization rates, supported by the seasonally stronger demand in the Brazilian market and the resumption of production at its U.S. assets after the scheduled maintenance shutdown. The Company's capacity utilization rates are shown below:

4 Polyolefins

Brazilian market: demand for Polyolefins (PE and PP) in 3Q12 increased 20%, exceeding initial expectations to reach some 1,040 kton. Compared to 3Q11, demand was 10% higher. The strong demand is mainly explained by the seasonally stronger third quarter, when the production chain typically gears up for year-end sales of manufactured products, and by the initial response to the stimulus measures introduced by the government.

In the comparison with 9M11, demand increased by 2% to 2,867 kton, boosted by the strong third-quarter performance.

Production: in 3Q12, production volume was 1,107 kton, or 9% higher than in 2Q12, driven by the stronger domestic demand and the normalization of the average PP capacity utilization rate, which had been affected by a scheduled shutdown in the period. Compared to 3Q11, production increased 6%, reflecting the period's stronger demand.

Domestic sales: following the trend in the Brazilian market, the Company's sales increased by 20% to 797 kton, maintaining its market share at 77%. Compared to 3Q11, domestic sales grew 10%, reflecting the market share expansion of 6 p.p. between the periods.

Export sales: in the third quarter, exports totaled 351 kton, or 6% more than in 2Q12, mainly due to the higher supply of PP in the period. In relation to 3Q11, export sales decreased by 10%.

In 9M12, domestic sales were 8% higher, reflecting the 4 p.p. expansion in the Company's market share from 9M11. Meanwhile, export sales increased 2% to 1,013 kton. The stronger total sales volume is explained by the increase in production, 3,212 kton, which last year was adversely affected by scheduled and unscheduled maintenance shutdowns.

4 Vinyls

Brazilian market: estimated demand for PVC in 3Q12 was 308 kton, or 13% higher than in previous quarter, benefitting from the recovery in the construction industry. PVC demand compared to the 3Q11 contracted by 6%.

In 9M12, PVC demand was slightly higher when compared to the same period of last year and reached 862 kton.

Production: operating at an average utilization rate of 87%, PVC production was 141 kton in the quarter, increasing 27% from 2Q12, which reflects the startup of the new PVC plant in Alagoas. Caustic soda production was 126 kton, up 28% from 2Q12, when production was affected by a scheduled maintenance shutdown. Compared to 3Q11, PVC and Caustic soda production volumes rose by 19 kton and 8 kton, respectively.

Domestic sales: in 3Q12, PVC sales volume was 154 kton, or 16% higher than in the previous quarter, reflecting the startup of the new plant. Caustic soda sales volume came to 115 kton, up 1% from 2Q12. Compared to 3Q11, PVC and Caustic soda sales volume increased by 14% and 2%, respectively.

In 9M12, PVC sales were up 16% compared to 9M11, benefitting from the new production capacity coming online. Meanwhile, Caustic soda sales volume increased 14% from 9M11, when production was affected by unscheduled maintenance shutdowns.

4 Basic Petrochemicals

Ethylene production in the quarter was 869 kton, or up 6% compared to the 2Q12, reflecting the higher capacity utilization rate in the period of 92%. In relation to 3Q11, production volume increased 7%, responding to the higher utilization rate at the cracker in Rio de Janeiro, which underwent a scheduled maintenance shutdown in July 2011.

| Performance (tons) | 3Q12 | 2Q12 | 3Q11 | Change (%) | Change (%) | 9M12 | 9M11 | Change (%) |
|----------------------|---------|---------|---------|------------|------------|-----------|-----------|------------|
| BASIC PETROCHEMICALS | (A) | (B) | (C) | (A)/(B) | (A)/(C) | (D) | (E) | (D)/(E) |
| Production | | | | | | | | |
| Ethylene | 868,891 | 819,825 | 812,442 | 6 | 7 | 2,558,870 | 2,359,896 | 8 |
| Propylene | 390,155 | 363,951 | 365,629 | 7 | 7 | 1,131,188 | 1,087,774 | 4 |
| Cumene | 64,406 | 63,804 | 72,708 | 1 | (11) | 191,908 | 227,647 | (16) |
| Butadiene | 106,597 | 75,927 | 84,245 | 40 | 27 | 260,656 | 237,936 | 10 |
| BTX* | 331,178 | 297,199 | 290,174 | 11 | 14 | 953,315 | 903,311 | 6 |

BTX* - Benzene, Toluene, Orthoxylene and Paraxylene

Ethylene and propylene: the Company's total sales in the quarter reached 261 kton, growing 25% from 2Q12, reflecting the stronger demand from second-generation producers, which also were affected by the scheduled and unscheduled shutdowns in the prior period. Compared to 3Q11, sales volume increased 15%.

Butadiene: in 3Q12, butadiene sales came to 112 kton, for robust growth of 56% and 31% compared to 2Q12 and 3Q11, respectively, which is explained by the startup of the new butadiene plant in Triunfo, Rio Grande do Sul.

BTX: aromatics sales volume was up 2% in 3Q12 to reach 268 kton. Compared to 3Q11, sales remained stable.

In 9M12, the higher utilization rates at crackers in relation to 2011 supported sales volume growth of 8%, 9% and 5% for ethylene/propylene, butadiene and BTX, respectively.

| Performance (tons) | 3Q12 | 2Q12 | 3Q11 | Change (%) | Change (%) | 9M12 | 9M11 | Change (%) |
|----------------------|---------|---------|---------|------------|------------|---------|---------|------------|
| BASIC PETROCHEMICALS | (A) | (B) | (C) | (A)/(B) | (A)/(C) | (D) | (E) | (D)/(E) |
| Total Sales | | | | | | | | |
| Ethylene/Propylene | 261,075 | 208,881 | 226,433 | 25 | 15 | 713,517 | 659,383 | 8 |
| Butadiene | 111,795 | 71,534 | 85,503 | 56 | 31 | 256,932 | 236,580 | 9 |
| BTX* | 267,644 | 262,631 | 268,513 | 2 | (0) | 778,212 | 744,694 | 5 |

4 International Business Unit

Market: in 3Q12, the U.S. market continued to show signs of recovery. The European demand, after a weak 2nd quarter, also showed signs of improvement, but still below the level presented on the same quarter of previous year.

The nine months of the year were marked by high volatility in feedstock prices, which alternated between upward and downward trends over the quarters, impacted by the fluctuations in naphtha prices and in the balance between the PP supply-demand balance.

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Production: the International Business unit, represented by the operations in the United States and Europe recorded a capacity utilization rate of 89%. Production volume in the quarter was 448 kton, or 5% higher than in 2Q12, a quarter affected by the scheduled maintenance shutdowns. Compared to 3Q11, the growth in production volume is explained by the consolidation of the PP assets as of 4Q11.

Sales: in 3Q12, PP sales totaled 452 kton, growing 7% from 2Q12, driven by higher production volume and better demand.

In 9M12, the strong growth in production and sales is explained by the acquisition of the four PP plants in the United States and Europe, which were consolidated in the results as of 4Q11.

| Performance (tons) | 3Q12 | 2Q12 | 3Q11 | Change (%) | Change (%) | 9M12 | 9M11 | Change (%) |
|------------------------|---------|---------|---------|------------|------------|-----------|---------|------------|
| INTERNATIONAL BUSINESS | (A) | (B) | (C) | (A)/(B) | (A)/(C) | (D) | (E) | (D)/(E) |
| Sales | | | | | | | | |
| PP | 451,723 | 420,768 | 206,387 | 7 | 119 | 1,300,533 | 590,649 | 120 |
| Production | | | | | | | | |
| PP | 448,500 | 427,039 | 198,008 | 5 | 127 | 1,314,537 | 580,506 | 126 |

4 Cost of Goods Sold

Braskem's cost of goods sold (COGS) in 3Q12 was R\$8.5 billion, or 3% higher than in 2Q12, reflecting the higher sales volume in the period, which was partially offset by the 17% decline in the ARA naphtha price reference for domestic supply (moving average of the last 3 months) to US\$840/ton, from US\$1,016/ton in 2Q12. The increase was also affected by the 3% U.S. dollar appreciation between the periods, which generated a negative impact of R\$223 million. Braskem acquires around 70% of its naphtha needs from Petrobras, with the remainder imported directly from suppliers in North African countries, Argentina, Mexico and Venezuela. The ARA naphtha price, the direct price reference for imported naphtha, was US\$909/ton in the quarter or 3% higher than in 2Q12 (US\$879/ton).

Regarding the average gas price, in 3Q12 compared to 2Q12, the Mont Belvieu reference prices for ethane and propane decreased by 16% and 8% to US\$34 cts/gal (US\$251/ton) and US\$89 cts/gal (US\$466/ton), respectively, impacted by the higher supply of these products. Meanwhile, the average USG propylene price was US\$1,132/ton in the quarter, down 22%, reflecting the higher utilization rates at U.S. refineries and its increase of supply.

Compared to 3Q11, COGS was up 9%, explained by (i) the higher sales volume of resins and basic petrochemicals; (ii) the polypropylene assets added to Braskem's portfolio in late 2011; and (iii) the U.S. dollar appreciation (based on average exchange rate) of 24% in the period.

In 9M12, COGS was R\$24.4 billion, or 14% higher than in 9M11. As mentioned above, the main factors behind this increase were the higher sales volume, the consolidation of the polypropylene assets and the U.S. dollar appreciation between the periods; which were partially offset by the decrease in raw material prices.

4 Selling, General and Administrative Expenses

In 3Q12, Selling, General and Administrative (SG&A) expenses were R\$541 million, decreasing 2% from the previous quarter. Compared to 3Q11, SG&A expenses increased by R\$46 million.

Selling Expenses were R\$250 million, increasing 7% from 2Q12, due to the expenses associated with the higher sales volume in the period, such as product storage and handling. Compared to 3Q11, selling expenses were 16% higher, reflecting the stronger

sales and the addition of the new PP assets.

7

General and Administrative Expenses were R\$291 million in 3Q12, decreasing 9% from 2Q12, a quarter that was affected by nonrecurring expenses with audit services, advertising (e.g., sponsoring the Rio+20 Earth Summit). Compared to 3Q11, General and Administrative expenses increased 4%, due to the higher expenses with institutional campaigns, such as the inauguration of the PVC plant in Alagoas and Braskem's 10th Anniversary campaign, besides the PP assets consolidation acquired as of 4Q11.

In 9M12, Selling, General and Administrative expenses were R\$1.6 billion, increasing 10% from 9M11. The increase is explained by (i) the higher payroll expenses (annual wage increases under the collective bargaining agreement); (ii) the higher sales volume of the Brazilian assets; and (iii) the consolidation of the PP assets acquired in late 2011.

4 EBITDA

Braskem's consolidated EBITDA³ in 3Q12 was R\$930 million, growing 10% from the previous quarter, with EBITDA margin excluding naphtha resale of 10.4%. In U.S. dollar, EBITDA increased 7% from 2Q12 to US\$459 million. The main drivers of growth were: (i) the higher total sales volume of resins and basic petrochemicals; and (ii) the impact of the moving average of naphtha price, reference for the domestic supply, which partially offset the price reduction of resin and basic petrochemicals in the international market, of 2% and 11%, respectively.

Excluding the impact from the nonrecurring items of R\$108 million in 2Q12, EBITDA in 3Q12 increased by 26% in Brazilian real and by 22% in U.S. dollar.

Compared to 3Q11, EBITDA in Brazilian real remained virtually stable, while EBITDA in U.S. dollar decreased 19%. The higher sales of thermoplastic resins and the main basic petrochemicals was insufficient to offset the lower spreads of thermoplastic resins and basic petrochemicals in the international market, which decreased 19% and 18%, respectively.

Note: see the reconciliation of Net Income and EBITDA in Exhibit III.

In 9M12, Braskem's consolidated EBITDA was R\$2,559 million, down 15% from the same period of 2011. The higher sales volume and U.S. dollar appreciation of 18% were insufficient to offset the lower spreads of resins and basic petrochemicals in the international market, which decreased 23% and 13%, respectively, between the periods. In U.S. dollar, EBITDA decreased by 28%.

³ EBITDA may be defined as earnings before the financial result, income tax and social contribution tax (CSLL), depreciation and amortization, and revenues and expenses from the divestment or impairment of fixed/intangible assets. EBITDA is used by the Company's management as a measure of performance, but does not represent cash flow for the periods presented and should not be considered a substitute for net income or an indicator of liquidity. The Company believes that in addition to serving as a measure of operating performance, EBITDA allows for comparisons with other companies. Note however that EBITDA is not a measure established in accordance with the international accounting standards (IFRS) and may be defined and calculated differently by other companies.

4 Net Financial Result

In 3Q12, the net financial result was an expense of R\$568 million, compared to an expense of R\$2,105 million in the prior quarter. This variation is basically explained by the 1% appreciation in the U.S. dollar⁴ against the Brazilian real in the period, compared to the appreciation of 11% in 2Q12.

Since Braskem holds net exposure to the U.S. dollar (more dollar-denominated liabilities than dollar-denominated assets), any change in the exchange rate has an impact on the book financial result. On September 30, 2012, this net exposure was composed of: (i) in operations, 60% of supplier accounts, which was partially offset by 63% of accounts receivable; and (ii) in the capital structure, by 85% of net debt. Given its heavily dollarized operational cash flow, maintaining this net short exposure in U.S. dollar is in compliance with the financial management policy. Virtually 100% of its revenue is directly or indirectly pegged to the variation in the U.S. dollar exchange rate, and approximately 80% of its costs are also pegged to this currency.

It is important to note that the exchange variation effect, which posted a loss of R\$128 million in the quarter, does not have a direct cash impact in the short term. This amount represents exchange variation accounting impacts, especially on the Company's debt, with any expenditure occurring only upon the maturity of the debt, which has a total average term of 15 years. The portion of debt denominated in U.S. dollar has an average term of 21 years.

Excluding the effects from exchange and monetary variation, the net financial result in 3Q12 was an expense of R\$393 million, down R\$61 million from the expense in the prior quarter. This decrease is mainly explained by reducing the cost and expenses of its financial in Brazilian real in the period.

On the same basis, in 9M12, the net financial result was an expense of R\$1,147 million, or R\$ 156 million higher than in the same period last year. The result reflects the impact of exchange variation on the debt balance.

The following table shows the composition of Braskem's net financial result on quarterly and annual bases.

⁴ On September 30, 2012, the Brazilian real/U.S. dollar exchange rate was R\$2.0306/US\$1.00.

| R\$ million | 3Q12 | 2Q12 | 3Q11 | 9M12 | 9M11 |
|-----------------------------------|--------------|----------------|----------------|----------------|----------------|
| Financial Expenses | (559) | (2,390) | (2,531) | (3,142) | (2,801) |
| Interest Expenses | (237) | (266) | (284) | (751) | (736) |
| Monetary Variation (MV) | (56) | (56) | (72) | (191) | (224) |
| Foreign Exchange Variation (FX) | (63) | (1,810) | (2,021) | (1,622) | (1,366) |
| Net Interest on Fiscal Provisions | (28) | (86) | (58) | (162) | (161) |
| Others | (175) | (171) | (95) | (416) | (315) |
| Financial Revenue | (9) | 285 | 467 | 364 | 602 |
| Interest | 34 | 35 | 48 | 131 | 173 |
| Monetary Variation (MV) | 9 | 10 | 7 | 30 | 41 |
| Foreign Exchange Variation (FX) | (65) | 206 | 401 | 152 | 340 |
| Net Interest on Fiscal Credits | 2 | 23 | 2 | 27 | 27 |
| Others | 11 | 11 | 9 | 24 | 21 |
| Net Financial Result | (568) | (2,105) | (2,064) | (2,778) | (2,200) |

| R\$ million | 3Q12 | 2Q12 | 3Q11 | 9M12 | 9M11 |
|---|--------------|----------------|----------------|----------------|----------------|
| Net Financial Result | (568) | (2,105) | (2,064) | (2,778) | (2,200) |
| Foreign Exchange Variation (FX) | (128) | (1,605) | (1,620) | (1,470) | (1,026) |
| Monetary Variation (MV) | (47) | (47) | (65) | (161) | (182) |
| Net Financial Result Excluding FX and MV | (393) | (454) | (379) | (1,146) | (991) |

4 Net Income/Loss

Braskem posted a net loss of R\$124 million in 3Q12, which is basically explained by the impact from the net financial expense of R\$568 million, which completely offset the better operating result in the period. In 9M12, Braskem posted a net loss of R\$1 billion.

4 Cash Flow

Braskem's operating cash flow, adjusted by Financial Investments, was R\$835 million in the quarter. Working capital has a positive impact of R\$86 million, which is mainly explained by the positive variation in (i) Inventory resulting from the higher sales volume; which was partially offset by the negative variation in (ii) Accounts Receivable, affected by the same reason; and (iii) Taxes and Contributions, explained by the prepayment of tax debits under the Refis tax amnesty program that had a positive impact on the result of the previous quarter.

| | 3Q12 | 2Q12 | 3Q11 | 9M12 | 9M11 |
|-------------------------------------|------------|--------------|--------------|--------------|--------------|
| Operating Cash Flow Adjusted | 835 | 89 | 1,431 | 2,620 | 3,053 |
| Interest Paid | (133) | (253) | (145) | (525) | (566) |
| Income Tax and Social Contribution | (8) | (13) | (24) | (29) | (72) |
| Investments | (450) | (578) | (648) | (1,859) | (1,484) |
| Free Cash Flow Adjusted | 243 | (755) | 614 | 206 | 931 |

In the period, Adjusted Free Cash Flow was positive R\$243 million, explained by (i) the reduction in interest paid, which was affected by the payments of semiannual coupons on bonds issued by Braskem that occurs in the second and fourth quarters of the

year; and (ii) the capital expenditure with expansion projects.

The investment of R\$450 million includes R\$157 million disbursement of the subsidiary Braskem-Idesa (Mexico project), which is fully consolidated by the Company. In this quarter there was no portion corresponding to Braskem's equity contribution.

In the year, the investments related to the project totaled R\$458 million, of which R\$34 million corresponds to Braskem's equity contribution. The remaining balance of R\$424 million is mainly explained by the project's bridge loan and by Idesa lending. The bridge loan and advances from Idesa will be refinanced upon the first disbursement of the project finance, when Braskem will start to report both consolidated figures and the specific line for borrowings.

The project finance structure is in the final documentation process and during quarter the US\$300 million loan from EDC (Canada's export credit agency) was confirmed, which brought total financing to US\$3.3 billion.

4 Capital Structure and Liquidity

On September 30, 2012, Braskem's consolidated gross debt stood at US\$8,383 million, up 2% from the balance on June 30, 2012, reflecting the issue in July of US\$250 million in bonds maturing in 2041. In Brazilian real, gross debt increased also by 2%. This debt includes Braskem's bridge loan for the Mexico project on the amount of US\$195 million, which will be repaid once the project finance is structured. At the end of the period, 69% of gross debt was denominated in U.S. dollar.

The balance of cash and investments increased by 8% to US\$1,891 million, reflecting the higher cash generation in the period. In line with its strategy of maintaining high liquidity and financial solidity, the Company maintains two revolving stand-by credit facilities in the aggregate amount of US\$600 million that do not include any restrictive covenants on withdrawals during times of Material Adverse Change (MAC Clause). Only prime banks with low default rates (credit default swap) and high credit ratings participated in the transactions.

As a result, Braskem's consolidated net debt, in both Brazilian real and U.S. dollar, remained virtually unchanged between the quarters at R\$13,184 million and US\$6,492 million, respectively. At the end of the period, 85% of net debt is denominated in U.S. dollar.

The 6% reduction in EBITDA in the last 12 months (US\$1.7 billion vs US\$1.8 billion), explained by the narrowing spreads of resin and basic petrochemical, following the international market, led financial leverage measured by the net debt to EBITDA ratio to increase from 3.55x to 3.77x in 3Q12 when measured in U.S. dollar. In Brazilian real, this ratio stood at 4.02x, in line with the previous quarter.

Excluding the total balance of the bridge loan for the Mexico project and its respective cash, financial leverage as measured by the net debt/EBITDA ratio was 3.92x in Brazilian real and 3.67x in U.S. dollar.

On September 30, 2012, the average debt term was 15.4 years, in line with 15 years at the end of June 30, 2012. Considering only the portion denominated in U.S. dollar, the average debt term is around 21 years. The average cost of the Company's debt as of September 30, 2012 was 6.27% in U.S. dollar and 8.29% in Brazilian real, compared to 6.07% and 8.51%, respectively, in the prior quarter; the higher cost in U.S. dollar is explained by the reopening, in July, of its 2041 bond issue in the amount of US\$250 million.

In line with the strategy of maintaining competitive debts in its portfolio and in response to the lower TJLP reduction when compared to the Selic decreased, Braskem anticipated the payment of some of the debts with BNDES, of R\$400 million, which had financial and terms conditions less attractive than other opportunities in the local market.

In the 3Q12 the Company also realized the payment of its only operation that had financial covenants, standardizing the contractual conditions of the financing lines.

The following charts show Braskem's gross debt by category and indexer.

The following chart shows the Company's consolidated amortization schedule on September 30, 2012.

Only 4% of Braskem's total debt matures in 2012, and its high liquidity ensures that its cash and cash equivalents cover the payment of obligations maturing over the next 31 months. Considering the stand-by credit facilities, this coverage is 35 months.

CAPITAL EXPENDITURE:

Maintaining its commitment to financial discipline and to making investments with returns above the cost of capital, in the nine months of 2012, Braskem invested R\$1,385 million (excluding capitalized interest).

Of the total investments, 42%, or R\$575 million, was allocated to projects to expand its capacity and improve its assets. Braskem also disbursed R\$262 million in maintenance, in line with its objective of maintaining its assets operating at high levels of utilization efficiency and reliability.

PROJECT PIPELINE:

In keeping with its medium and long term strategy, which is focused on expanding in the Brazilian market, diversifying its energy matrix, advancing its international expansion and consolidating its leadership in the biopolymer market, Braskem's project portfolio comprises the following projects:

SUMMARY OF PROJECTS

| | | | | |
|------------------------|-----|-----------------|---|---|
| Green PP | ≥30 | To be announced | - | <ul style="list-style-type: none"> • The economic-financial feasibility analysis of the project was concluded and is expected to be submitted to the Board of Directors during 2013. The start-up project will be confirmed once it is approved. |
| To be defined | | | | |
| Comperj | n/a | To be defined | - | <ul style="list-style-type: none"> • 2011: conclusion of the first stage (FEL1) of the Front End Loading engineering process. • 2012e: conclusion of the conceptual projects for the industrial units and negotiation of feedstock supply conditions. • 2013e: conclusion of the second stage (FEL2) of the Front End Loading engineering process and work begun on executing the basic engineering projects for the industrial units (FEL3). • 2014e: defining the project's |
| Rio de Janeiro, Brazil | | | | |

**Ethylene XXI
(Integrated ethylene/PE
project)**

1,050

~US\$3 bi⁵
Project
Finance
(70% debt /
30% equity)

R\$34 MM⁶

Location:

Coatzacoalcos, Mexico

development and construction and examination by the Company's Board of Directors.

- JV between Braskem and Idesa.
- Long term contract (20 years) with PEMEX-Gas based on Mont Belvieu reference gas price.
- In addition to gaining access to feedstock at attractive conditions, the project aims to meet the growing demand in Mexico for PE of around 1.9 million tons, of which some 70% is currently met by imports.
- Construction: in 3Q12, earthmoving works reached 95% physical completion, enabling the start of construction work on various areas of the site, which continued with the installation of foundation piles, foundations and the start of pre-molded concrete fabrication.
- EPC contract was firmed with the joint venture by Odebrecht (40%), Technip (40%) and ICA Fluor (20%) for the complex construction.
- The first products were negotiated beginning Company's

pre-marketing sales for Mexican clients, as planned for 2012. Financing in US\$3.3 billion already approved:

- SACE: US\$600 million;
- IADB and IFC: US\$600 million A loan to be complemented by a B Loan of up to US\$800 million.
- BNDES: US\$700 million;
- Bancomext and NAFIN: US\$400 million;
- EDC: US\$300 million.
- 2012 Priorities:
 - Conclude the structuring of the project finance;
 - Continue construction of the industrial plants;
- Pre-marketing for Mexican clients.

⁵ Capex includes only fixed investments, and does not include working capital needs and interest for the project.

⁶ Amount refers to Braskem's equity.

BRASKEM'S COMPETITIVE ADVANTAGES:

4 VISIO Program

The VISIO Program implemented more than 100 initiatives during 3Q12, which focused on new business development and

increasing operational efficiency at our Clients. Braskem, in partnership with BR Plásticos (a ceiling tile producer) and the PVC Profile Manufacturers Association (AFAP), developed an agenda with the Finance Ministry to reduce the rate of the IPI (federal value-added tax) for the segment. The negotiations resulted in a reduction in the tax rate from 10% to 5%, which will make Brazil's PVC tile industry more competitive.

Braskem also provided support to Deten Química S.A., a pioneer in developing biodegradable dishwashing liquid in the Brazilian market, to improve its productivity and also offered the knowledge required for obtaining the Own Equipment Inspection Service (SPIE) certification, which implements a set of rules regulated by Ordinance 16 of INMETRO, and will allow the company to reduce the frequency of maintenance shutdowns. The solution developed helped the client improve safety, boost competitiveness and lower costs.

Seeking to diversify into new segments and create value for the client, Braskem is the new supplier of polybutene to GE's mobile water treatment fleet, known as GE Mobile Water. This solution offered by GE to the energy, petrochemical, chemical and pulp and paper industries increases processing capacity, improves production efficiency and reduces maintenance costs.

With the advances made in the VISIO Program, Braskem further reinforces its commitment to strengthening Brazil's chemical and petrochemical industries.

4 Innovation Pipeline - Product Development

Maxio® product line: this seal identifies and groups together resins that offer benefits, such as energy savings, lower weight and productivity gains. This product line combines technology, innovation and performance to ensure high quality and performance in harmony with the environment.

New LLDPE resin: Braskem launched in the market a new linear low density polyethylene designed to serve the technical spools segment, which is used to make packaging for cereals, sugar, flours, pastas, milk, personal-hygiene and industrial products. The new resin will ensure higher packaging speeds for food products.

OUTLOOK:

The lower growth of developing economies and the ensuing impacts on emerging economies, which have also faced slower domestic demand, led the International Monetary Fund (IMF) to revise downwards its forecast for world GDP growth in 2012 to 3.3%.

In China, besides the external scenario, the adoption of policies to reduce the risk of a property bubble has affected its growth, which should end the year close to 7.8%. Nevertheless, new infrastructure investments are expected to re-accelerate the economy, resulting in an estimated GDP growth at 8.6% for 2013.

The Brazilian economy followed the trend of the world economy, and 2012 GDP growth forecast was revised downward, to 1.6%. However, the tax and monetary stimulus measures adopted by the government should accelerate growth, especially the industrial activity that for the next year has a growth forecast around 4%.

In this scenario, Braskem's strategy remains centered on strengthening its business and increasing its competitiveness, which include: (i) strengthening its partnerships with Clients, with market share expansion in the domestic market; (ii) supporting the development of Brazil's petrochemical and plastics chain; (iii) pursuing operational efficiency by maintaining its capacity utilization rates at high levels and reducing its fixed costs; (iv) capturing value from the new plants that began operating, PVC and butadiene; (v) maintaining its strategy of strengthening its international presence by advancing the Ethylene XXI project in Mexico and by diversifying into more competitive feedstock sources in the United States; and (vi) maintaining its financial solidity.

The slower growth in the world economy has impacted the petrochemical industry, whose profitability has been adversely affected by the high volatility of oil prices, which have been influenced by geopolitical issues in the Persian Gulf region. Therefore, the short-term scenario remains marked by caution and it is expected industry spreads to remain under pressure.

In the medium and long term, the outlook for the petrochemical industry remains positive. In this context, Braskem maintains its commitment to sustainable growth and development and will continue to act proactively to pursue the best opportunities, seeking to create value for its Clients, Shareholders and Society and to increase competitiveness throughout the entire petrochemical and plastics production chain, while maintaining its focus on financial discipline.

UPCOMING EVENTS:

**INVESTOR RELATIONS
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NOTE:

(i) On September 30, 2012, the Brazilian real/U.S. dollar exchange rate was R\$2.0306/US\$1.00.

(ii) The results of the PP assets acquired in 2011 began to be consolidated in Braskem's results as of 4Q11. Braskem's consolidated financial statements for 2011 were impacted also by the consolidation of Cetrel and the inclusion of the proportional investment in the subsidiary jointly with Refinaria de Petróleo Rio-Grandense (RPR).

EXHIBITS LIST:

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Braskem, a world-class Brazilian petrochemical company, is the leader in the thermoplastic resins segment in the Americas. With 36 industrial plants, of which 29 are in Brazil, 5 in the United States and 2 in Europe, the Company has annual production capacity of 16 million tons of thermoplastic resins and other petrochemical products.

DISCLAIMER

This press release contains forward-looking statements. These forward-looking statements are not historical data, but rather reflect the targets and expectations of Braskem's management. Words such as "anticipate", "wish", "expect", "foresee", "intend", "plan", "predict", "project", "aim" and similar terms, written, seek to identify statements that necessarily involve known and unknown risks. Braskem does not undertake any responsibility for transactions or investment decisions based on the information contained in this document.

EXHIBIT I
Consolidated Statement of Operations
(R\$ million)

| Income Statement CONSOLIDATED | 3Q12 (A) | 2Q12 (B) | 3Q11 (C) | Change (%) (A)/(B) | Change (%) (A)/(C) | 9M12 (D) | 9M11 (E) | Change (%) (D)/(E) |
|---|---------------|----------------|----------------|-----------------------|-----------------------|----------------|---------------|-----------------------|
| Gross Revenue | 11,253 | 10,831 | 10,388 | 4% | 8% | 31,895 | 29,518 | 8% |
| Net Revenue | 9,454 | 9,138 | 8,686 | 3% | 9% | 26,817 | 24,466 | 10% |
| Cost of Good Sold | (8,498) | (8,278) | (7,765) | 3% | 9% | (24,371) | (21,302) | 14% |
| Gross Profit | 957 | 860 | 921 | 11% | 4% | 2,446 | 3,164 | -23% |
| Selling Expenses | (250) | (233) | (216) | 7% | 16% | (711) | (609) | 17% |
| General and Administrative Expenses | (291) | (321) | (279) | -9% | 4% | (891) | (847) | 5% |
| Other Net Operating Income (expenses) | 7 | 92 | (8) | -93% | - | 291 | (41) | - |
| Investment in Subsidiary and Associated Companies | (35) | 3 | (1) | - | - | (33) | (2) | - |
| Operating Profit Before Financial Result | 387 | 401 | 416 | -3% | -7% | 1,102 | 1,664 | -34% |
| Net Financial Result | (568) | (2,105) | (2,064) | -73% | -72% | (2,778) | (2,198) | 26% |
| Profit (loss) Before Tax and Social Contribution | (181) | (1,704) | (1,647) | -89% | -89% | (1,675) | (534) | - |
| Income Tax / Social Contribution | 57 | 671 | 601 | -92% | -91% | 670 | 218 | - |
| Net Profit (loss) | (124) | (1,033) | (1,046) | -88% | -88% | (1,005) | (316) | - |
| Earnings (loss) Per Share | (0.17) | (1.29) | (1.31) | -87% | -87% | (1.27) | (0.41) | - |

Note: as of 2Q11, we began to once again fully consolidate Cetrel, retroactive to January 2011.

On June 30, 2012, Braskem began to recognize investments in jointly controlled companies on its financial statements using the equity method and no longer based on proportionate consolidation (Note 2.2) In the Consolidated Statement of Operations, the effects are shown in the line Results from Equity Investments, retroactive to January 2012.

EXHIBIT II
Consolidated Statement of Operations - EBITDA
(R\$ million)

| Income Statement CONSOLIDATED | 3Q12 (A) | 2Q12 (B) | 3Q11 (C) | Change (%) (A)/(B) | Change (%) (A)/(C) | 9M12 (D) | 9M11 (E) | Change (%) (D)/(E) |
|---|---------------|---------------|---------------|-----------------------|-----------------------|---------------|---------------|-----------------------|
| Gross Revenue | 11,253 | 10,831 | 10,388 | 4% | 8% | 31,895 | 29,518 | 8% |
| Net Revenue | 9,454 | 9,138 | 8,686 | 3% | 9% | 26,817 | 24,466 | 10% |
| Cost of Good Sold | (8,498) | (8,278) | (7,765) | 3% | 9% | (24,371) | (21,302) | 14% |
| Gross Profit | 957 | 860 | 921 | 11% | 4% | 2,446 | 3,164 | -23% |
| Selling Expenses | (250) | (233) | (216) | 7% | 16% | (711) | (609) | 17% |
| General and Administrative Expenses | (291) | (321) | (279) | -9% | 4% | (891) | (847) | 5% |
| Other operating income (expenses) | 7 | 92 | (8) | -93% | -180% | 291 | (41) | -812% |
| Non Recurring Expenses Related to Fixed Assets | (1) | (37) | 70 | -98% | -101% | (12) | 77 | -116% |
| EBITDA | 930 | 845 | 940 | 10% | -1% | 2,559 | 3,024 | -15% |
| EBITDA Margin | 9.8% | 9.2% | 10.8% | 0.6 p.p. | -1.0 p.p. | 9.5% | 12.4% | -2.8 p.p. |
| Depreciation and Amortization | 509 | 484 | 453 | 5% | 12% | 1,437 | 1,280 | 12% |
| Cost | 468 | 421 | 404 | 11% | 16% | 1,295 | 1,152 | 12% |
| Expenses | 41 | 63 | 49 | -34% | -16% | 141 | 128 | 10% |

EXHIBIT III
EBITDA RECONCILIATION
(R\$ million)

| EBITDA Reconciliation | 3Q12 | 2Q12 | 9M12 |
|---|--------------|----------------|----------------|
| EBITDA | 930 | 845 | 2,559 |
| Depreciation included in CoGS and SG&A | (509) | (484) | (1,437) |
| Elimination of non recurring (fixed assets) | 1 | 37 | 12 |
| Investment in subsidiaries and associated companies | (35) | 3 | (33) |
| Financial Result | (568) | (2,105) | (2,778) |
| Income Tax and Social Contribution | 57 | 671 | 670 |
| Net Income (Loss) | (124) | (1,033) | (1,005) |

ATTACHMENT IV
Consolidated Balance Sheet
(R\$ million)

| ASSETS | 09/30/2012 (A) | 06/30/2012 (B) | Change (%) (A)/(B) |
|---|---------------------------|---------------------------|-------------------------------|
| Current | 12,221 | 11,860 | 3 |
| Cash and Cash Equivalents | 3,569 | 3,297 | 8 |
| Marketable Securities/Held for Trading | 242 | 170 | 42 |
| Accounts Receivable | 2,535 | 2,088 | 21 |
| Inventories | 3,908 | 4,534 | (14) |
| Recoverable Taxes | 1,453 | 1,301 | 12 |
| Prepaid Expenses | 57 | 74 | (23) |
| Other Receivables | 458 | 396 | 15 |
| Non Current | 28,676 | 28,596 | 0 |
| Marketable Securities/ Held-to-Maturity | 28 | 71 | (60) |
| Compulsory Deposits and Escrow Accounts | 184 | 177 | 4 |
| Accounts Receivable | 52 | 55 | (6) |
| Deferred Income Tax and Social Contribution | 2,042 | 1,936 | 5 |
| Taxes Recoverable | 1,606 | 1,614 | (0) |
| Related Parties | 151 | 166 | (9) |
| Insurance claims | 137 | 139 | (1) |
| Others Accounts Receivable | 229 | 180 | 27 |
| Investments | 130 | 158 | (18) |
| Property, Plant and Equipment | 21,143 | 21,098 | 0 |
| Intangible Assets | 2,973 | 3,001 | (1) |
| Total Assets | 40,897 | 40,456 | 1 |

| LIABILITIES AND SHAREHOLDERS' EQUITY | 09/30/2012 (A) | 06/30/2012 (B) | Change (%) (A)/(B) |
|---|---------------------------|---------------------------|-------------------------------|
| Current | 12,480 | 12,216 | 2 |
| Suppliers | 9,017 | 8,839 | 2 |
| Financing/Debentures | 1,288 | 1,385 | (7) |
| Hedge Accounting Operations | 254 | 213 | 19 |
| Salary and Payroll Charges | 315 | 256 | 23 |
| Dividends and Interest on Equity | 487 | 487 | (0) |
| Taxes Payable | 473 | 660 | (28) |
| Advances from Customers | 110 | 103 | 7 |
| Sundry Provisions | 12 | 14 | (12) |
| Other Payable | 524 | 257 | 104 |
| Non Current | 19,861 | 19,542 | 2 |
| Financing/Debentures | 15,735 | 15,308 | 3 |
| Deferred Income Tax and Social Contribution | 2,088 | 2,056 | 2 |
| Taxes Payable | 1,190 | 1,206 | (1) |
| Sundry Provisions | 327 | 317 | 3 |
| Advances from Customers | 213 | 228 | (7) |

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| | | | |
|---|---------------|---------------|------------|
| Private Pension Plans | 17 | 151 | (89) |
| Other Payable | 272 | 266 | 2 |
| Others | 20 | 10 | 95 |
| Shareholders' Equity | 8,556 | 8,698 | (2) |
| Capital | 8,043 | 8,043 | - |
| Capital Reserve | 846 | 846 | - |
| Profit Reserves | 109 | 109 | - |
| Treasury Shares | (97) | (60) | 61 |
| Other Comprehensive Income | 355 | 350 | 1 |
| Retained Earnings (losses) | (962) | (834) | - |
| Non Controlling Interest | 261 | 245 | 7 |
| Total Liabilities and Shareholders' Equity | 40,897 | 40,456 | 1 |

EXHIBIT V
Cash Flow
(R\$ million)

| | 3Q12 | 2Q12 | 3Q11 | 9M12 | 9M11 |
|---|--------------|--------------|--------------|----------------|----------------|
| Profit (loss) Before Income Tax and Social Contribution | | | | | |
| Contribution | (181) | (1,704) | (1,647) | (1,675) | (534) |
| Adjust for Net Income Restatement | | | | | |
| Depreciation and Amortization | 509 | 484 | 453 | 1,437 | 1,280 |
| Equity Result | 35 | (3) | 1 | 33 | 2 |
| Interest, Monetary and Exchange Variation, Net | 402 | 1,568 | 1,847 | 2,014 | 1,848 |
| Business Combination | - | - | - | - | - |
| Others | (17) | (11) | 4 | (13) | 13 |
| Cash Generation before Working Capital | 748 | 334 | 658 | 1,795 | 2,610 |
| Operating Working Capital Variation | | | | | |
| Market Securities | (25) | 95 | 68 | (47) | 72 |
| Account Receivable | (449) | 327 | (647) | (701) | (628) |
| Recoverable Taxes | (135) | (230) | (156) | (494) | (219) |
| Inventories | 606 | (609) | 218 | (292) | (432) |
| Advanced Expenses | 17 | 18 | 16 | 47 | 31 |
| Other Account Receivables | (100) | 278 | (110) | (72) | (184) |
| Suppliers | 178 | (96) | 1,303 | 2,178 | 1,851 |
| Advances from Customers | (8) | 76 | 30 | 86 | 161 |
| Taxes Payable | (222) | (50) | 82 | (280) | 39 |
| Other Account Payables | 191 | 27 | 32 | 336 | (152) |
| Other Provisions | 8 | 14 | 5 | 17 | (24) |
| Operating Cash Flow | 810 | 185 | 1,499 | 2,573 | 3,125 |
| Interest Paid | (133) | (253) | (145) | (525) | (566) |
| Income Tax and Social Contribution | (8) | (13) | (24) | (29) | (72) |
| Net Cash provided by operating activities | 669 | (81) | 1,330 | 2,019 | 2,488 |
| Proceeds from the sale of fixed assets | 5 | 0 | 1 | 6 | 3 |
| Proceeds from the capital reduction of associates | - | - | - | - | 7 |
| Additions to Investment | - | - | - | - | - |
| Additions to Fixed Assets | (450) | (570) | (644) | (1,851) | (1,475) |
| Additions to Intangible Assets | (3) | (5) | (4) | (8) | (7) |
| Financial Assets Held to Maturity | (2) | (3) | (1) | (7) | (12) |
| Cash used in Investing Activities | (450) | (578) | (648) | (1,859) | (1,484) |
| Obtained Borrowings | 2,001 | 2,422 | 2,014 | 5,596 | 5,138 |
| Payment of Borrowings | (1,903) | (1,705) | (1,711) | (5,086) | (4,813) |
| Repurchase of Shares | (37) | - | - | (37) | (1) |
| Dividends | (0) | (0) | (0) | (0) | (665) |
| Non-controlling interests | 1 | (5) | - | 17 | - |
| Others | - | - | 4 | - | (2) |
| Cash used in Financing Activities | 62 | 712 | 307 | 491 | (343) |
| Exchange Variation on Cash of Foreign Subsidiaries and Jointly Controlled Companies | (9) | (19) | (104) | (34) | (105) |
| Increase (decrease) in Cash and Cash Equivalents | 271 | 33 | 884 | 617 | 556 |

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Represented by

Cash and Cash Equivalents at The Beginning of The Year

| | | | | | |
|---|------------|-----------|------------|------------|------------|
| * | 3,297 | 3,264 | 2,370 | 2,952 | 2,698 |
| Cash and Cash Equivalents at The End of The Year | 3,569 | 3,297 | 3,254 | 3,569 | 3,254 |
| Increase (Decrease) in Cash and Cash Equivalents | 271 | 33 | 884 | 617 | 556 |

* As of 2Q11, we began once again to fully consolidated Cetrel, retroactive to January 2011.

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EXHIBIT VI
Production Volume - Main Products

| | PRODUCTION CONSOLIDATED | | | | | | |
|-------------------------------|-------------------------|---------|---------|---------|---------|---------|---------|
| | 1Q11 | 2Q11 | 3Q11 | 4Q11 | 1Q12 | 2Q12 | 3Q12 |
| Polyolefins | | | | | | | |
| PE's | 576,414 | 620,383 | 623,964 | 570,375 | 656,359 | 637,216 | 666,380 |
| PP | 400,940 | 358,470 | 423,381 | 382,702 | 431,401 | 379,643 | 440,753 |
| Vinyls | | | | | | | |
| PVC | 92,855 | 107,415 | 121,120 | 117,505 | 114,950 | 110,629 | 140,595 |
| Caustic Soda | 63,962 | 74,409 | 118,105 | 110,447 | 116,142 | 99,083 | 126,430 |
| Chlorine | 10,607 | 11,155 | 12,181 | 12,021 | 15,103 | 11,641 | 13,793 |
| Basic Petrochemicals | | | | | | | |
| Ethylene | 739,176 | 808,278 | 812,442 | 759,262 | 870,154 | 819,825 | 868,891 |
| Propylene | 342,698 | 379,448 | 365,629 | 323,324 | 377,083 | 363,951 | 390,155 |
| Benzene | 204,124 | 221,063 | 203,897 | 189,582 | 212,173 | 196,181 | 211,096 |
| Butadiene | 72,752 | 80,939 | 84,245 | 76,598 | 78,132 | 75,927 | 106,597 |
| Toluene | 38,762 | 38,231 | 34,070 | 22,655 | 43,677 | 32,637 | 46,443 |
| Fuel (m ³) | 226,529 | 208,945 | 213,302 | 219,175 | 204,444 | 199,333 | 205,932 |
| Paraxylene | 31,326 | 41,801 | 34,541 | 31,543 | 44,630 | 45,458 | 49,050 |
| Orthoxylene | 16,174 | 21,656 | 17,667 | 18,346 | 24,458 | 22,924 | 24,590 |
| Butene 1 | 20,690 | 18,932 | 15,562 | 11,783 | 10,910 | 10,078 | 15,067 |
| ETBE | 72,052 | 76,373 | 74,181 | 61,636 | 71,525 | 59,017 | 78,890 |
| Mixed Xylene | 22,279 | 20,117 | 25,843 | 27,316 | 19,694 | 21,955 | 27,580 |
| Cumene | 71,379 | 83,561 | 72,708 | 67,882 | 63,697 | 63,804 | 64,406 |
| Polybutene | 5,659 | 7,053 | 3,846 | 6,300 | 5,222 | 6,317 | 6,010 |
| GLP | 9,988 | 4,620 | 7,668 | 10,760 | 11,170 | 6,892 | 4,533 |
| Aromatic Residue | 37,529 | 42,051 | 41,816 | 31,231 | 31,838 | 30,566 | 33,821 |
| Petrochemical Resins | 3,688 | 4,227 | 3,383 | 5,810 | 3,918 | 3,863 | 3,304 |
| International Business | | | | | | | |
| PP | 194,921 | 187,577 | 198,008 | 429,678 | 438,997 | 427,039 | 448,500 |

EXHIBIT VII

Sales Volume - Domestic Market - Main Products

| | Domestic Market - Sales Volume CONSOLIDATED | | | | | | |
|-----------------------------|--|---------|---------|---------|---------|---------|---------|
| | 1Q11 | 2Q11 | 3Q11 | 4Q11 | 1Q12 | 2Q12 | 3Q12 |
| Polyolefins | | | | | | | |
| PE's | 366,310 | 371,823 | 418,298 | 368,502 | 407,701 | 390,042 | 458,669 |
| PP | 290,071 | 272,456 | 303,560 | 283,727 | 307,476 | 275,205 | 338,208 |
| Vinyls | | | | | | | |
| PVC | 106,435 | 119,742 | 135,350 | 122,468 | 131,017 | 133,053 | 154,004 |
| Caustic Soda | 90,331 | 96,849 | 112,447 | 115,370 | 113,673 | 113,551 | 114,575 |
| Chlorine | 11,076 | 11,096 | 12,269 | 12,114 | 12,939 | 13,387 | 13,620 |
| Basic Petrochemicals | | | | | | | |
| Ethylene | 122,464 | 124,022 | 121,969 | 122,833 | 136,402 | 123,285 | 138,874 |
| Propylene | 52,307 | 57,107 | 53,249 | 55,035 | 60,943 | 46,801 | 57,302 |
| Benzene | 107,934 | 103,569 | 112,462 | 96,880 | 109,729 | 112,832 | 116,921 |
| Butadiene | 62,239 | 68,659 | 68,153 | 53,864 | 57,903 | 59,727 | 56,748 |
| Toluene | 22,504 | 23,797 | 28,148 | 29,240 | 32,797 | 29,939 | 26,679 |
| Fuel (M3) | 223,792 | 212,659 | 201,803 | 224,284 | 172,452 | 179,039 | 176,205 |
| Orthoxylene | 16,354 | 19,410 | 17,805 | 18,473 | 23,196 | 20,962 | 24,128 |
| Mixed Xylene | 18,754 | 17,992 | 21,238 | 25,042 | 24,785 | 22,267 | 25,045 |
| Cumene | 75,027 | 76,153 | 76,066 | 63,629 | 67,042 | 58,853 | 62,482 |
| Polybutene | 2,600 | 3,658 | 3,647 | 2,096 | 2,364 | 3,310 | 2,439 |
| GLP | 9,788 | 5,548 | 7,385 | 12,048 | 13,242 | 8,019 | 6,957 |
| Aromatic Residue | 31,143 | 50,750 | 44,062 | 35,522 | 45,195 | 28,000 | 37,554 |
| Petrochemical Resins | 2,816 | 2,505 | 2,461 | 2,110 | 2,326 | 2,581 | 2,075 |

EXHIBIT VIII
Sales Volume - Export Market - Main Products
and International Businesses

| | Export Market - Sales Volume CONSOLIDATED | | | | | | |
|----------------------------------|--|---------|---------|---------|---------|---------|---------|
| | 1Q11 | 2Q11 | 3Q11 | 4Q11 | 1Q12 | 2Q12 | 3Q12 |
| Polyolefins | | | | | | | |
| PE's | 192,403 | 221,140 | 260,168 | 208,051 | 230,155 | 227,230 | 233,607 |
| PP | 102,980 | 89,160 | 129,319 | 100,189 | 101,740 | 103,022 | 117,655 |
| Basic Petrochemicals Unit | | | | | | | |
| Propylene | 33,084 | 43,965 | 43,478 | 35,062 | 46,216 | 36,796 | 60,847 |
| Benzene | 44,653 | 52,256 | 44,254 | 43,015 | 36,404 | 47,893 | 35,732 |
| Butadiene | 10,058 | 10,122 | 17,350 | 21,097 | 15,699 | 11,807 | 55,047 |
| Toluene | 14,960 | 6,889 | 27,700 | 15,095 | 9,239 | 6,479 | 10,748 |
| Fuel (M3) | - | 8,409 | 4,174 | 6,018 | 15,393 | 38,113 | 15,822 |
| Paraxylene | 30,396 | 33,459 | 38,144 | 36,419 | 36,572 | 44,526 | 46,546 |
| Butene 1 | 5,025 | 8,173 | 4,353 | 2,005 | 1,009 | 2,040 | - |
| ETBE | 81,097 | 60,955 | 82,966 | 71,907 | 62,838 | 54,312 | 83,342 |
| Mixed Xylene | 1,341 | 265 | 2,753 | 398 | 239 | 133 | 80 |
| Polybutene | 2,823 | 2,192 | 2,447 | 1,303 | 3,292 | 3,364 | 3,050 |
| International Business | | | | | | | |
| PP | 199,518 | 184,744 | 206,387 | 426,174 | 428,042 | 420,768 | 451,723 |

EXHIBIT IX
Consolidated Net Revenue

| R\$ million | Net Revenue by Segment | | | | | | |
|-------------------------------|------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1Q11 | 2Q11 | 3Q11 | 4Q11 | 1Q12 | 2Q12 | 3Q12 |
| Polyolefins | | | | | | | |
| Domestic Market | 2,297 | 2,319 | 2,397 | 2,181 | 2,348 | 2,400 | 2,881 |
| Export Market | 810 | 857 | 1,033 | 838 | 921 | 1,080 | 1,108 |
| Vinyls | | | | | | | |
| Domestic Market | 377 | 442 | 442 | 408 | 439 | 467 | 535 |
| Basic Petrochemicals | | | | | | | |
| Domestic Market | | | | | | | |
| Ethylene/Propylene | 422 | 499 | 440 | 454 | 496 | 513 | 518 |
| Butadiene | 229 | 343 | 426 | 259 | 283 | 341 | 228 |
| Cumene | 161 | 188 | 185 | 157 | 142 | 160 | 172 |
| BTX | 281 | 298 | 301 | 284 | 343 | 398 | 456 |
| Others | 341 | 382 | 366 | 402 | 380 | 376 | 418 |
| Export Market | | | | | | | |
| Ethylene/Propylene | 86 | 127 | 129 | 81 | 121 | 101 | 148 |
| Butadiene | 37 | 53 | 111 | 89 | 99 | 71 | 232 |
| BTX | 209 | 201 | 230 | 210 | 212 | 255 | 260 |
| Others | 182 | 191 | 226 | 181 | 190 | 245 | 301 |
| International Business | 653 | 735 | 722 | 1,319 | 1,301 | 1,432 | 1,314 |
| Resale* | | | | | | | |
| Domestic Market | - | 2 | 11 | - | - | - | 6 |
| Export Market | 908 | 1,216 | 1,162 | 1,058 | 653 | 678 | 515 |
| Quantiq | 174 | 204 | 192 | 205 | 193 | 224 | 250 |
| Others | 214 | 310 | 314 | 581 | 112 | 395 | 112 |
| Total | 7,388 | 8,368 | 8,686 | 8,710 | 8,232 | 9,138 | 9,454 |

*Naphtha, condensate and crude oil

EXHIBIT X
Results by Segment
(R\$ million)

| Results by Business Segment - YTD 2012 | | | | | | | |
|---|-----------------------|--------------------|---------------|----------------------|-------------------|---------------------|---------------------|
| Segments | Basic | Polyolefins | Vinyls | International | Total | Others | Braskem |
| R\$ MM | Petrochemicals | | | Business | reportable | /Adjustments | consolidated |
| | | | | | segments | | |
| Sales Net Revenues | 17,599 | 10,737 | 1,469 | 4,048 | 33,852 | (7,035) | 26,817 |
| Cost of Goods Sold | (16,250) | (9,834) | (1,438) | (3,937) | (31,458) | 7,087 | (24,371) |
| Operating Expenses | (394) | (666) | (99) | 78 | (1,081) | (262) | (1,343) |
| Operating Profit | 956 | 237 | (68) | 189 | 1,313 | (211) | 1,102 |

| Segments | Basic | Polyolefins | Vinyls | International | Total | Others | Braskem |
|---------------------------|-----------------------|--------------------|---------------|----------------------|-------------------|---------------------|---------------------|
| R\$ MM | Petrochemicals | | | Business | reportable | /Adjustments | consolidated |
| | | | | | segments | | |
| Sales Net Revenues | 17,504 | 9,767 | 1,306 | 2,033 | 30,610 | (6,144) | 24,466 |
| Cost of Goods Sold | (15,600) | (8,873) | (1,219) | (1,891) | (27,583) | 6,281 | (21,302) |
| Operating Expenses | (423) | (627) | (131) | (100) | (1,281) | (219) | (1,499) |
| Operating Profit | 1,481 | 268 | (44) | 42 | 1,747 | (83) | 1,664 |

