AMTECH SYSTEMS INC Form 10-Q August 13, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

(Mark One) [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934  For the quarterly period ended: June 30, 2008
OR
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to

Commission File Number: <u>0-11412</u>

#### AMTECH SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Arizona
(State or other jurisdiction of incorporation or organization)

86-0411215 (I.R.S. Employer Identification No.)

131 South Clark Drive, Tempe, Arizona (Address of principal executive offices)
Registrant□s telephone number, including area code<u>480-967-5146</u>

85281 (Zip Code)

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [] No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of □accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ]	Accelerated filer []
Non-accelerated filer [ X ] (Do not check if a smaller reporting company)	Smaller Reporting Company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

Shares of Common Stock outstanding as of August 8, 2008: 9,095,798

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#### **ITEM 1. Condensed Consolidated Financial Statements**

AMTECH SYSTEMS, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (in thousands except share data)

Assets Current Assets		une 30, 2008 naudited)	Sej	ptember 30, 2007
Cash and cash equivalents	\$	36,788	\$	18,370
Restricted cash	T	108	*	443
Accounts receivable				
Trade (less allowance for doubtful accounts of \$192 and \$126 at		16,273		9,952
June 30, 2008 and September 30, 2007, respectively)				
Unbilled and other		5,624		3,127
Inventories		20,664		7,289
Deferred income taxes		3,786		1,690
Other		2,452		1,339
Total current assets		85,695		42,210
Property, Plant and Equipment - Net		8,828		6,245
Deferred Income Taxes - Long Term		-		30
Intangible Assets - Net		4,549		1,364
Goodwill		3,077		817
Restricted cash - non-current		1,383		-
Total Assets	\$	103,532	\$	50,666

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## AMTECH SYSTEMS, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (in thousands except share data)

Liabilities and Stockholders' Equity Current Liabilities	:	ne 30, 2008 audited)	_	otember 30, 2007
Accounts payable	\$	9,976	\$	4,150
Bank loans and current maturities of long-term debt		184		224
Accrued compensation and related taxes		3,581		2,139
Accrued warranty expense		1,022		256
Deferred profit		4,440		2,144
Customer deposits		5,591		1,824
Other accrued liabilities		998		562
Income taxes payable		1,209		419
Total current liabilities		27,001		11,718
Income Taxes Payable Long-term		227		-
Deferred Income Taxes Long-term		791		-
Long-Term Obligations		326		744
Total liabilities		28,345		12,462

#### **Commitments and Contingencies**

Stockholders' Equity		
Preferred stock; 100,000,000 shares authorized; none issued	-	-
Common stock; \$0.01 par value; 100,000,000 shares authorized;		
shares issued and outstanding: 9,085,298 and 6,517,923		
at June 30, 2008 and September 30, 2007	91	65
Additional paid-in capital	69,941	35,610
Accumulated other comprehensive income	2,344	813
Retained Earnings	2,811	1,716
Total stockholders' equity	75,187	38,204
Total Liabilities and Stockholders' Equity	\$ 103,532	\$ 50,666

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## **AMTECH SYSTEMS, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Operations**(Unaudited)

(in thousands, except per share data)

	Three Months Ended June 30,			Ni	ne Month	s End 30,	ed June	
		2008		2007		2008		2007
Revenues, net of returns and allowances	\$	24,147	\$	12,874	\$	53,479	\$	32,864
Cost of sales		17,069		9,450		38,714		24,180
Gross profit		7,078		3,424		14,765		8,684
Selling, general and administrative		4,847		2,700		12,115		7,336
Restructuring Charge		344		-		344		-
Research and development		210		117		686		376
Operating income		1,677		607		1,620		972
Interest and other income, net		248		170		749		313
interest and other income, het		240		170		749		313
Income before income taxes		1,925		777		2,369		1,285
Income tax expense (benefit)		765		(233)		940		7
Net income	\$	1,160	\$	1,010	\$	1,429	\$	1,278
Tot meome	Ψ	1,100	Ψ	1,010	Ψ	1,120	Ψ	1,270
Earnings Per Share:								
Basic earnings per share	\$	0.13	\$	0.16	\$	0.17	\$	0.25
Weighted average shares outstanding		9,081		6,498		8,593		5,050
Diluted earnings per share	\$	0.13	\$	0.15	\$	0.16	\$	0.25
Weighted average shares outstanding		9,197		6,575		8,732		5,104

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# AMTECH SYSTEMS, INC. AND SUBSIDIARIES Condensed Consolidated Statements Of Cash Flows (Unaudited) (in thousands)

		Nine Months Ended June 30,		
		2008		2007
Operating Activities				
Net income	\$	1,429	\$	1,278
Adjustments to reconcile net income to net				
cash used in operating activities:				
Depreciation and amortization		1,095		524
Deferred income taxes		(1,790)		(1,029)
Non-cash share based compensation expense		355		228
Other		240		160
Changes in operating assets and liabilities:				
Accounts receivable		(5,222)		(4,734)
Inventories		(10,776)		(1,855)
Accrued income taxes		577		258
Prepaid expenses and other assets		(685)		(602)
Accounts payable		4,110		(199)
Accrued liabilities and customer deposits		4,872		1,225
Deferred profit		1,615		659
Net cash used in operating activities		(4,180)		(4,087)
Investing Activities				
Purchases of property, plant and equipment		(2,434)		(3,505)
Decrease in restricted cash		362		-
Payment for licensing agreement		(400)		(300)
Investment in R2D		(8,071)		-
Net cash used in investing activities		(10,543)		(3,805)
Financing Activities				
Proceeds from issuance of common stock, net		33,934		19,440
Payments on long-term obligations		(702)		(155)
Borrowings on long-term obligations				355
Net short term borrowings (payments)		-		(111)
Excess tax benefit of stock options		69		-
Net cash provided by financing activities		33,301		19,529
Effect of Exchange Rate Changes on Cash		(160)		(198)
Net Increase in Cash and Cash Equivalents		18,418		11,439
Cash and Cash Equivalents, Beginning of Period		18,370		6,433
Cash and Cash Equivalents, End of Period	\$	36,788	\$	17,872
Supplemental Cash Flow Information:	1	100	±	000
Interest paid	\$	189	\$	228
Income tax payments	\$	2,188	\$	778

The accompanying notes are an integral part of these condensed consolidated financial statements.

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AMTECH SYSTEMS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS THREE AND NINE MONTHS ENDED June 30, 2008 AND 2007 (UNAUDITED)

#### 1. Basis of Presentation

Nature of Operations and Basis of Presentation [] Amtech Systems, Inc. (the []Company[]) designs, assembles, sells and installs capital equipment and related consumables used in the manufacture of solar cells, semiconductors and wafers of various materials, primarily for the semiconductor industry. The Company sells these products worldwide, particularly in the United States, Asia and Europe. In addition, the Company provides semiconductor manufacturing support services.

The Company serves niche markets in industries that are experiencing rapid technological advances, and which historically have been very cyclical. Therefore, future profitability and growth depend on the Company ability to develop or acquire and market profitable new products, and on its ability to adapt to cyclical trends.

The accompanying unaudited condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the [SEC]), and consequently do not include all disclosures normally required by U.S. generally accepted accounting principles. In the opinion of management, the accompanying unaudited interim condensed consolidated financial statements contain all adjustments necessary, all of which are of a normal recurring nature, to present fairly our financial position, results of operations and cash flows. Certain information and note disclosures normally included in financial statements have been condensed or omitted pursuant to the rules and regulations of the SEC. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2007.

The consolidated results of operations for the three and nine month periods ended June 30, 2008, are not necessarily indicative of the results to be expected for the full year.

**Use of Estimates** [The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition [] Revenue is recognized upon shipment of the Company[]s proven technology equal to the sales price less the greater of (i) the fair value of undelivered services and (ii) the contingent portion of the sales price, which is generally 10-20% of the total contract price. The entire cost of the equipment relating to proven technology is recorded upon shipment. The remaining contractual revenue, deferred costs and installation costs are recorded upon successful installation of the product.

For purposes of revenue recognition, proven technology means the Company has a history of at least two successful installations. New technology systems are those systems with respect to which the Company cannot demonstrate that it can meet the provisions of customer acceptance at the time of shipment. The full amount of revenue and costs of new technology shipments is recognized upon the completion of installation at the customers premises and acceptance of the product by the customer.

Revenue from services is recognized as the services are performed. Revenue from prepaid service contracts is recognized ratably over the life of the contract. Revenue from spare parts is recorded upon shipment.

**Deferred Profit** ☐ Revenue deferred pursuant to the Company☐s revenue recognition policy, net of the related deferred costs, if any, is recorded as deferred profit in current liabilities. The components of deferred profit are as follows:

	June 30, 2008		tember 30, 2007
	(dollars	in thousa	nds)
Deferred revenues	\$ 6,042	\$	3,894
Deferred costs	1,602		1,750
Deferred profit	\$ 4,440	\$	2,144

Concentrations of Credit Risk [Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of trade accounts receivable. The Company[s customers consist of manufacturers of solar cells, semiconductors, semiconductor wafers, and MEMS located throughout the world. Credit risk is managed by performing ongoing credit evaluations of the customers[] financial condition, by requiring significant deposits where appropriate, and by actively monitoring collections. Letters of credit are required of certain customers depending on the size of the order, type of customer or its creditworthiness, and its country of domicile. Reserves for potentially uncollectible receivables are maintained based on an assessment of collectibility.

As of June 30, 2008, accounts receivable from one customer accounted for 38% of total accounts receivable.

**Restricted Cash** [Current restricted cash of \$0.4 million as of September 30, 2007 consists of bank guarantees of certain customer deposits in excess of our European line of credit. As of June 30, 2008 current restricted cash is \$0.1 million due to a certificate of deposit collateralizing a letter of credit issued on our behalf as required by a customer deposit.

**Accounts Receivable - Unbilled and Other** [] Unbilled and other accounts receivable consist mainly of the contingent portion of the sales price that is not collectible until successful installation of the product. These amounts are generally billed upon final customer acceptance. The majority of these amounts are offset by balances included in deferred profit.

**Inventories** ☐ Inventories are stated at the lower of cost or net realizable value. Costs for approximately 50% of inventory are determined on an average cost basis with the remainder determined on a first-in, first-out (FIFO) basis. The components of inventories are as follows:

	June 30, 2008	Sept	tember 30, 2007
	(dollars i	ı thousar	ıds)
Purchased parts and raw materials	\$ 13,849	\$	5,291
Work-in-process	5,492		1,456
Finished goods	1,323		542
	\$ 20,664	\$	7,289

**Property, Plant and Equipment**  $\square$  Property, plant and equipment are recorded at cost. Maintenance and repairs are charged to expense as incurred. The cost of property retired or sold and the related accumulated depreciation are removed from the applicable accounts when disposition occurs and any gain or loss is recognized. Depreciation is computed using the straight-line method. Useful lives for equipment, machinery and leasehold improvements range from three to seven years; for furniture and fixtures from five to 10 years; and for buildings 20 years.

	J	June 30, 2008	Se	eptember 30, 2007
		(dollars in	thous	ands)
Land, building and leasehold improvements	\$	7,279	\$	5,105
Equipment and machinery		3,770		2,874
Furniture and fixtures		3,312		2,570
		14,361		10,549
Accumulated depreciation and amortization		(5,533)		(4,304)
•	\$	8,828	\$	6,245

**Goodwill** - Goodwill and intangible assets with indefinite lives are not subject to amortization, but are tested for impairment at least annually. The Company accounts for goodwill under the provisions of Statement of Financial Accounting Standards ([SFAS]) No. 142. Accordingly, goodwill is reviewed for impairment on an annual basis, typically at the end of the fiscal year, or more frequently if circumstances dictate.

**Intangibles**  $\square$  Intangible assets are capitalized and amortized over 2 to 15 years if the life is determinable. If the life is not determinable, amortization is not recorded.

On October 8, 2007, the Company acquired, through its wholly-owned subsidiary, Tempress Holding B.V., 100% of the voting equity, in R2D Ingenierie, or R2D, a solar cell and semiconductor automation equipment manufacturing company, located near Montpellier, France.

The intangible assets of R2D principally consist of intellectual property and technology, customer lists, customer contracts, trademarks and non-compete agreements totaling 3.2 million. The valuation of the intangible assets is preliminary and dependent upon final valuation analysis which will be determined with the assistance of an independent third-party consultant. The fair value of intangible assets was determined by a valuation approach that estimates the future economic benefit stream of the asset. This benefit stream was then discounted to present value with an appropriate risk-adjusted discount rate. See Note 9, Acquisition for detail of the intangible assets acquired.

The following is a summary of intangibles:

	Useful Life	June 30, 2008	Se	eptember 30, 2007
		(dollars in	ı thousa	nds)
Trademarks	Indefinite	\$ 592	\$	592
Non-compete agreements	8-10 years	526		350
Customer lists	10-15 years	1,492		276
Technology	4-10 years	1,674		102
Licenses	10 years	700		300
Backlog and other	1-2 years	226		-
		5,210		1,620
Accumulated amortization		(661)		(256)