TRICO BANCSHARES /
Form 10-Q
November 09, 2016
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## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended: September 30, 2016

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from $\qquad$ to $\qquad$ .

Commission File Number: 000-10661

TriCo Bancshares
(Exact Name of Registrant as Specified in Its Charter)

CALIFORNIA (State or Other Jurisdiction of 94-2792841 (I.R.S. Employer Incorporation or Organization)<br>Identification Number)<br>63 Constitution Drive<br>Chico, California 95973<br>(Address of Principal Executive Offices)(Zip Code)<br>(530) 898-0300<br>\section*{(Registrant s Telephone Number, Including Area Code)}

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company. See definitions of accelerated filer , large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Non-accelerated filer Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding for each of the issuer s classes of common stock, as of the latest practical date:

Common stock, no par value: $22,827,277$ shares outstanding as of November 4, 2016

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TriCo Bancshares

## FORM 10-Q

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## Exhibits

## FORWARD-LOOKING STATEMENTS

This report on Form 10-Q contains forward-looking statements about TriCo Bancshares (the Company or we ) that are subject to the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on the current knowledge and belief of the Company s management ( Management ) and include information concerning the Company s possible or assumed future financial condition and results of operations. When you see any of the words believes , expects , anticipates , estimates , or similar expression it may mean the Company is making forward-looking statements. A number of factors, some of which are beyond the Company s ability to predict or control, could cause future results to differ materially from those contemplated. The reader is directed to the Company s annual report on Form 10-K for the year ended December 31, 2015 and Part II, Item 1A of this report for further discussion of factors which could affect the Company s business and cause actual results to differ materially from those suggested by any forward-looking statement made in this report. Such Form $10-\mathrm{K}$ and this report should be read in their entirety to put any forward-looking statements in context and to gain a more complete understanding of the risks and uncertainties involved in the Company s business. Any forward-looking statement may turn out to be wrong and cannot be guaranteed. The Company does not intend to update any forward-looking statement after the date of this report.

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements (unaudited)

## TRICO BANCSHARES

CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share data; unaudited)

|  | At September 30, $2016$ <br> (in thousands, | At | $\begin{aligned} & \text { ecember 31, } \\ & 2015 \\ & \text { share data) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Assets: |  |  |  |
| Cash and due from banks | \$ 82,610 | \$ | 94,305 |
| Cash at Federal Reserve and other banks | 232,478 |  | 209,156 |
| Cash and cash equivalents | 315,088 |  | 303,461 |
| Investment securities: |  |  |  |
| Available for sale | 510,209 |  | 404,885 |
| Held to maturity | 641,149 |  | 726,530 |
| Restricted equity securities | 16,956 |  | 16,956 |
| Loans held for sale | 7,777 |  | 1,873 |
| Loans | 2,712,226 |  | 2,522,937 |
| Allowance for loan losses | $(33,484)$ |  | $(36,011)$ |
| Total loans, net | 2,678,742 |  | 2,486,926 |
| Foreclosed assets, net | 4,124 |  | 5,369 |
| Premises and equipment, net | 49,448 |  | 43,811 |
| Cash value of life insurance | 95,281 |  | 94,560 |
| Accrued interest receivable | 10,819 |  | 10,786 |
| Goodwill | 64,311 |  | 63,462 |
| Other intangible assets, net | 6,923 |  | 5,894 |
| Mortgage servicing rights | 6,208 |  | 7,618 |
| Other assets | 60,096 |  | 48,591 |
| Total assets | \$4,467,131 | \$ | 4,220,722 |
| Liabilities and Shareholders Equity: |  |  |  |
| Liabilities: |  |  |  |
| Deposits: |  |  |  |
| Noninterest-bearing demand | \$ 1,221,503 | \$ | 1,155,695 |
| Interest-bearing | 2,614,509 |  | 2,475,571 |


| Total deposits | 3,836,012 |  | 3,631,266 |
| :---: | :---: | :---: | :---: |
| Accrued interest payable | 774 |  | 774 |
| Reserve for unfunded commitments | 2,908 |  | 2,475 |
| Other liabilities | 69,695 |  | 65,293 |
| Other borrowings | 19,235 |  | 12,328 |
| Junior subordinated debt | 56,617 |  | 56,470 |
| Total liabilities | 3,985,241 |  | 3,768,606 |
| Commitments and contingencies (Note 18) |  |  |  |
| Shareholders equity: |  |  |  |
| Common stock, no par value: $50,000,000$ shares authorized; issued and outstanding: |  |  |  |
| 22,827,277 at September 30, 2016 | 250,290 |  |  |
| 22,775,173 at December 31, 2015 |  |  | 247,587 |
| Retained earnings | 226,647 |  | 206,307 |
| Accumulated other comprehensive income (loss), net of tax | 4,953 |  | $(1,778)$ |
| Total shareholders equity | 481,890 |  | 452,116 |
| Total liabilities and shareholders equity | \$ 4,467,131 | \$ | 4,220,722 |

The accompanying notes are an integral part of these consolidated financial statements.

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## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data; unaudited)

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Interest and dividend income: |  |  |  |  |
| Loans, including fees | \$ 35,769 | \$ 33,814 | \$ 104,845 | \$ 96,998 |
| Investment securities: |  |  |  |  |
| Taxable | 6,297 | 6,497 | 19,377 | 18,699 |
| Tax exempt | 978 | 498 | 2,850 | 983 |
| Dividends | 390 | 426 | 1,175 | 1,739 |
| Interest bearing cash at |  |  |  |  |
| Federal Reserve and other banks | 275 | 97 | 846 | 505 |
| Total interest and dividend income | 43,709 | 41,332 | 129,093 | 118,924 |

Interest expense:

| Deposits | 875 | 838 | 2,611 | 2,591 |
| :---: | :---: | :---: | :---: | :---: |
| Other borrowings | 2 | 1 | 7 | 3 |
| Junior subordinated debt | 562 | 500 | 1,643 | 1,473 |
| Total interest expense | 1,439 | 1,339 | 4,261 | 4,067 |
| Net interest income | 42,270 | 39,993 | 124,832 | 114,857 |
| Reversal of provision for loan losses | $(3,973)$ | (866) | $(4,537)$ | $(1,302)$ |
| Net interest income after reversal of provision loan losses | 46,243 | 40,859 | 129,369 | 116,159 |


| Noninterest income: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Service charges and fees | 8,022 | 7,694 | 23,426 | 23,886 |
| Gain on sale of loans | 953 | 722 | 2,645 | 2,181 |
| Commissions on sale of non-deposit investment products | 747 | 812 | 1,890 | 2,561 |
| Increase in cash value of life insurance | 709 | 770 | 2,086 | 2,121 |
| Other | 635 | 1,644 | 2,054 | 3,153 |
|  |  |  |  |  |
| Total noninterest income | 11,066 | 11,642 | 32,101 | 33,902 |


| Noninterest expense: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and related benefits | 20,860 | 17,533 | 60,170 |  | 52,875 |
| Other | 16,556 | 13,906 | 49,264 |  | 43,282 |
| Total noninterest expense | 37,416 | 31,439 | 109,434 |  | 96,157 |
| Income before income taxes | 19,893 | 21,062 | 52,036 |  | 53,904 |
| Provision for income taxes | 7,694 | 8,368 | 19,758 |  | 21,508 |
| Net income | \$ 12,199 | \$ 12,694 | \$ 32,278 | \$ | 32,396 |
| Earnings per share: |  |  |  |  |  |
| Basic | \$ 0.53 | \$ 0.56 | \$ 1.42 | \$ | 1.42 |
| Diluted | \$ 0.53 | \$ 0.55 | \$ 1.40 | \$ | 1.41 |

See accompanying notes to unaudited condensed consolidated financial statements.

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## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands; unaudited)

|  | Three months ended September 30, |  | Nine months ended September 30, 20162015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 12,199 | \$ 12,694 | \$32,278 | \$32,396 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |
| Unrealized (losses) gains on available for sale securities arising during the period | $(1,193)$ | 2,316 | 6,514 | (429) |
| Change in minimum pension liability | 74 | 112 | 222 | 334 |
| Change in joint beneficiary agreement liability | (1) |  | (5) |  |
| Other comprehensive (loss) income | $(1,120)$ | 2,428 | 6,731 | (95) |
| Comprehensive income | \$ 11,079 | \$ 15,122 | \$ 39,009 | \$32,301 |

See accompanying notes to unaudited condensed consolidated financial statements.

## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(In thousands, except share and per share data; unaudited)

|  | Shares of Common Stock | Common Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2014 | 22,714,964 | \$ 244,318 | \$ 176,057 | \$ $(2,203)$ | \$ 418,172 |
| Net income |  |  | 32,396 |  | 32,396 |
| Other comprehensive income |  |  |  | (95) | (95) |
| PSU vesting |  | 137 |  |  | 137 |
| RSU vesting |  | 338 |  |  | 338 |
| RSUs released | 11,652 |  |  |  |  |
| Tax benefit from release of RSUs |  | 15 |  |  | 15 |
| Stock option vesting |  | 576 |  |  | 576 |
| Stock options exercised | 68,000 | 1,327 |  |  | 1,327 |
| Tax benefit of stock options exercised |  | 24 |  |  | 24 |


| Reversal of tax benefit from Exercise of stock options | (96) |  |  |  |  | (96) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repurchase of common stock | $(30,321)$ | (327) | (394) |  |  | (721) |
| Dividends paid (\$0.37 per share) |  |  | $(8,728)$ |  |  | $(8,728)$ |
| Balance at September 30, 2015 | 22,764,295 | \$ 246,312 | \$ 199,331 | \$ | $(2,298)$ | \$ 443,345 |
| Balance at December 31, 2015 | 22,775,173 | \$ 247,587 | \$ 206,307 | \$ | $(1,778)$ | \$ 452,116 |
| Net income |  |  | 32,278 |  |  | 32,278 |
| Other comprehensive income |  |  |  |  | 6,731 | 6,731 |
| Stock option vesting |  | 455 |  |  |  | 455 |
| RSU vesting |  | 440 |  |  |  | 440 |
| PSU vesting |  | 183 |  |  |  | 183 |
| Stock options exercised | 132,700 | 2,908 |  |  |  | 2,908 |
| RSUs released | 20,529 |  |  |  |  |  |
| Tax effect of stock option exercise |  | (183) |  |  |  | (183) |
| Tax effect of RSU release |  | 1 |  |  |  | 1 |
| Repurchase of common stock | $(101,125)$ | $(1,101)$ | $(1,673)$ |  |  | $(2,774)$ |
| Dividends paid (\$0.45 per share) |  |  | $(10,265)$ |  |  | $(10,265)$ |
| Balance at September 30, 2016 | 22,827,277 | \$ 250,290 | \$ 226,647 | \$ | 4,953 | \$ 481,890 |

See accompanying notes to unaudited condensed consolidated financial statements.

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## TRICO BANCSHARES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands; unaudited)

|  | For the nine months ended September 30,$2016 \quad 2015$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |
| Net income | \$ | 32,278 | \$ | 32,396 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation of premises and equipment, and amortization |  | 4,870 |  | 4,487 |
| Amortization of intangible assets |  | 1,017 |  | 867 |
| Benefit from reversal of provision for loan losses |  | $(4,537)$ |  | $(1,302)$ |
| Amortization of investment securities premium, net |  | 3,625 |  | 2,547 |
| Originations of residential mortgage loans for resale |  | $(101,206)$ |  | $(82,499)$ |
| Proceeds from sale of residential mortgage loans originated for resale |  | 97,056 |  | 82,448 |
| Gain on sale of loans |  | $(2,645)$ |  | $(2,181)$ |
| Change in market value of mortgage servicing rights |  | 2,198 |  | 570 |
| Provision for losses on foreclosed assets |  | 41 |  | 347 |
| Gain on sale of foreclosed assets |  | (218) |  | (782) |
| Write down of fixed assets held for sale |  | 716 |  |  |
| Loss (gain) on disposal of fixed assets |  | 52 |  | 125 |
| Increase in cash value of life insurance |  | $(2,086)$ |  | $(2,121)$ |
| Life insurance proceeds in excess of cash value |  | (238) |  |  |
| Equity compensation vesting expense |  | 1,078 |  | 1,051 |
| Tax effect of equity compensation exercise or release |  | 182 |  | 57 |
| Change in: |  |  |  |  |
| Reserve for unfunded commitments |  | 433 |  | (60) |
| Interest receivable |  | (33) |  | (937) |
| Interest payable |  |  |  | (183) |
| Other assets and liabilities, net |  | 6,301 |  | 9,534 |
| Net cash from operating activities |  | 38,884 |  | 44,364 |
| Investing activities: |  |  |  |  |
| Proceeds from maturities of securities available for sale |  | 47,722 |  | 24,386 |
| Proceeds from maturities of securities held to maturity |  | 83,665 |  | 69,771 |
| Purchases of securities available for sale |  | $(160,787)$ |  | $(272,125)$ |
| Purchases of securities held to maturity |  |  |  | $(146,100)$ |
| Loan origination and principal collections, net |  | $(198,366)$ |  | $(189,995)$ |
| Loans purchased |  | $(22,503)$ |  |  |
| Proceeds from sale of loans other than loans originated for sale |  | 32,029 |  |  |
| Improvement of foreclosed assets |  |  |  | (522) |
| Proceeds from sale of other real estate owned |  | 3,375 |  | 4,753 |


| Proceeds from sale of premises and equipment |  | 1,231 |  | 2 |
| :---: | :---: | :---: | :---: | :---: |
| Purchases of premises and equipment |  | $(10,048)$ |  | $(2,817)$ |
| Cash acquired in acquisition |  | 156,316 |  |  |
| Net cash used by investing activities |  | $(67,366)$ |  | $(512,647)$ |
| Financing activities: |  |  |  |  |
| Net increase in deposits |  | 43,515 |  | 77,449 |
| Net change in other borrowings |  | 6,907 |  | $(2,417)$ |
| Tax effect of equity compensation exercise or release |  | (182) |  | (57) |
| Repurchase of common stock |  | (384) |  | (54) |
| Dividends paid |  | $(10,265)$ |  | $(8,728)$ |
| Exercise of stock options |  | 518 |  | 660 |
| Net cash provided by financing activities |  | 40,109 |  | 66,853 |
| Net change in cash and cash equivalents |  | 11,627 |  | $(401,430)$ |
| Cash and cash equivalents and beginning of year |  | 303,461 |  | 610,728 |
| Cash and cash equivalents at end of period | \$ | 315,088 | \$ | 209,298 |
| Supplemental disclosure of noncash activities: |  |  |  |  |
| Unrealized gain (loss) on securities available for sale | \$ | 11,240 | \$ | (740) |
| Loans transferred to foreclosed assets | \$ | 1,953 | \$ | 4,187 |
| Fixed assets transferred to held for sale | \$ | 1,934 |  |  |
| Market value of shares tendered in-lieu of cash to pay for exercise of options, release of RSUs, and/or related taxes | \$ | 2,774 | \$ | 667 |
| Supplemental disclosure of cash flow activity: |  |  |  |  |
| Cash paid for interest expense | \$ | 4,261 | \$ | 4,250 |
| Cash paid for income taxes | \$ | 15,515 | \$ | 13,265 |
| Assets acquired in acquisition | \$ | 161,231 |  |  |
| Liabilities assumed in acquisition | \$ | 161,231 |  |  |
| See accompanying notes to unaudited condensed consolidated financial statem |  |  |  |  |

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## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Note 1 Summary of Significant Accounting Policies

## Description of Business and Basis of Presentation

TriCo Bancshares (the Company or we ) is a California corporation organized to act as a bank holding company for Tri Counties Bank (the Bank ). The Company and the Bank are headquartered in Chico, California. The Bank is a California-chartered bank that is engaged in the general commercial banking business in 26 California counties. Tri Counties Bank currently operates from 58 traditional branches and 10 in-store branches. The Company has five capital subsidiary business trusts (collectively, the Capital Trusts ) that issued trust preferred securities, including two organized by TriCo and three acquired with the acquisition of North Valley Bancorp. See Note 17 Junior Subordinated Debt.

The unaudited condensed financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. In the opinion of the Company s management ( Management ), all adjustments, consisting solely of normal recurring adjustments, considered necessary for a fair presentation of results for the interim periods presented have been included. For financial reporting purposes, the Company s investments in the Capital Trusts of $\$ 1,700,000$ are accounted for under the equity method and, accordingly, are not consolidated and are included in other assets on the consolidated balance sheet. The subordinated debentures issued and guaranteed by the Company and held by the Capital Trusts are reflected as debt on the Company s consolidated balance sheet. These interim condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company s 2015 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 10, 2016.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

## Significant Group Concentration of Credit Risk

The Company grants agribusiness, commercial, consumer, and residential loans to customers located throughout the northern San Joaquin Valley, the Sacramento Valley and northern mountain regions of California. The Company has a diversified loan portfolio within the business segments located in this geographical area. The Company currently classifies all its operation into one business segment that it denotes as community banking.

## Cash and Cash Equivalents

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For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Net cash flows are reported for loan and deposit transactions and other borrowings.

## Investment Securities

The Company classifies its debt and marketable equity securities into one of three categories: trading, available for sale or held to maturity. Trading securities are bought and held principally for the purpose of selling in the near term. Held to maturity securities are those securities which the Company has the ability and intent to hold until maturity. These securities are carried at cost adjusted for amortization of premium and accretion of discount, computed by the effective interest method over their contractual lives. All other securities not included in trading or held to maturity are classified as available for sale. Available for sale securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available for sale securities are reported as a separate component of other accumulated comprehensive income in shareholders equity until realized. Premiums and discounts are amortized or accreted over the life of the related investment security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses are derived from the amortized cost of the security sold. During the nine months ended September 30, 2016 and throughout 2015, the Company did not have any securities classified as trading.

The Company assesses other-than-temporary impairment ( OTTI ) based on whether it intends to sell a security or if it is likely that the Company would be required to sell the security before recovery of the amortized cost basis of the investment, which may be maturity. For debt securities, if we intend to sell the security or it is more likely than not that we will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings as an OTTI. If we do not intend to sell the security and it is not likely that we will be required to sell the security but we do not expect to recover the entire amortized cost basis of the security, only the portion of the impairment loss representing credit losses would be recognized in earnings. The credit loss on a security is measured as the difference between the amortized cost basis and the present value of the cash flows expected to be collected. Projected cash flows are discounted by the original or current effective interest rate depending on the nature of the security being measured for potential OTTI. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to other comprehensive income ( OCI ). Impairment losses related to all other factors are presented as separate categories within OCI. The accretion of the amount recorded in OCI increases the carrying value of the investment and does not affect earnings. If there is an indication of additional credit losses the security is re-evaluated according to the procedures described above. No OTTI losses were recognized during the nine months ended September 30, 2016 and throughout 2015.

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## Restricted Equity Securities

Restricted equity securities represent the Company s investment in the stock of the Federal Home Loan Bank of San Francisco ( FHLB ) and are carried at par value, which reasonably approximates its fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management s determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB.

As a member of the FHLB system, the Bank is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Bank may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

## Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors of current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to noninterest income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained by the Company. Gains or losses on the sale of loans that are held for sale are recognized at the time of the sale and determined by the difference between net sale proceeds and the net book value of the loans less the estimated fair value of any retained mortgage servicing rights.

## Loans and Allowance for Loan Losses

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan s yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

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An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. The allowance is maintained at a level which, in Management s judgment, is adequate to absorb probable incurred credit losses inherent in the loan portfolio as of the balance sheet date. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable incurred losses inherent in existing loans, based on evaluations of the collectability, impairment and prior loss experience of loans. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower s financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb probable incurred losses inherent in the Company s originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are

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immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowance for originated loan losses is meant to be an estimate of these probable incurred losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company s originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company s method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

During the three months ended September 30, 2015, the Company modified its methodology used to determine the allowance for home equity lines of credit that are about to exit their revolving period, or have recently entered into their amortization period and are now classified as home equity loans. This change in methodology increased the required allowance for such lines and loans by $\$ 859,000$, and $\$ 459,000$, respectively, and represents the increase in estimated incurred losses in these lines and loans as of September 30, 2015 due to higher required contractual principal and interest payments of such lines and loans.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of the acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, Business Combinations. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, thereafter, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than previously estimated, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to

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the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. The Company refers to PCI loans on nonaccrual status that are accounted for using the cash basis method of income recognition as PCI cash basis loans; and the Company refers to all other PCI loans as PCI other loans PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite Community Bank, N.A. ( Granite ) during 2010 and Citizens Bank of Northern California ( Citizens ) during 2011.

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Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, Receivables Nonrefundable Fees and Other Costs, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquisition. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

Throughout these financial statements, and in particular in Note 4 and Note 5, when we refer to Loans or Allowance for loan losses we mean all categories of loans, including Originated, PNCI, PCI cash basis, and PCI - other. When we are not referring to all categories of loans, we will indicate which we are referring to Originated, PNCI, PCI cash basis, or PCI - other.

When referring to PNCI and PCI loans we use the terms nonaccretable difference, accretable yield , or purchase discount . Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference

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between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs . Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as covered or noncovered. Covered loans refer to loans covered by a Federal Deposit Insurance Corporation ( FDIC ) loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

## Foreclosed Assets

Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value less estimated costs to sell at the date of foreclosure, establishing a new cost basis. Physical possession of residential real estate property collateralizing a consumer mortgage loan occurs when legal title is obtained upon completion of foreclosure or when the borrower conveys all interest in the property to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Any write-downs based on the asset s fair value less costs to sell at the date of acquisition are charged to the allowance for loan and lease losses. Any recoveries based on the asset s fair value less estimated costs to sell in excess of the recorded value of the loan at the date of acquisition are recorded to the allowance for loan and lease losses. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense. Gain or loss on sale of foreclosed assets is included in noninterest income. Foreclosed assets that are not subject to a FDIC loss-share agreement are referred to as noncovered foreclosed assets.

Foreclosed assets acquired through FDIC-assisted acquisitions that are subject to a FDIC loss-share agreement, and all assets acquired via foreclosure of covered loans are referred to as covered foreclosed assets. Covered foreclosed assets are reported exclusive of expected reimbursement cash flows from the FDIC. Foreclosed covered loan collateral is transferred into covered foreclosed assets at the loan s carrying value, inclusive of the acquisition date fair value discount.

Covered foreclosed assets are initially recorded at estimated fair value less estimated costs to sell on the acquisition date based on similar market comparable valuations less estimated selling costs. Any subsequent valuation adjustments due to declines in fair value will be charged to noninterest expense, and will be mostly offset by noninterest income representing the corresponding increase to the FDIC indemnification asset for the offsetting loss reimbursement amount. Any recoveries of previous valuation adjustments will be credited to noninterest expense with a corresponding charge to noninterest income for the portion of the recovery that is due to the FDIC.

## Premises and Equipment

Land is carried at cost. Land improvements, buildings and equipment, including those acquired under capital lease, are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expenses are computed using the straight-line method over the estimated useful lives of the related assets or lease terms. Asset lives range from 3-10 years for furniture and equipment and 15-40 years for land improvements and buildings.

## Goodwill and Other Intangible Assets

Goodwill represents the excess of costs over fair value of net assets of businesses acquired. Goodwill and other intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment.

The Company has an identifiable intangible asset consisting of core deposit intangibles (CDI). CDI are amortized over their respective estimated useful lives, and reviewed for impairment.

## Impairment of Long-Lived Assets and Goodwill

Long-lived assets, such as premises and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheet.

As of December 31 of each year, goodwill is tested for impairment, and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value. This determination is made at the reporting unit level. The Company may choose to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Company determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then goodwill is deemed not to be impaired. However, if the Company concludes otherwise, or if the Company elected not to first assess qualitative factors, then the Company performs the first step of a two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit.

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Second, if the carrying amount of the reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit s goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Currently, and historically, the Company is comprised of only one reporting unit that operates within the business segment it has identified as community banking . Goodwill was not impaired as of December 31, 2015 because the fair value of the reporting unit exceeded its carrying value.

## Mortgage Servicing Rights

Mortgage servicing rights (MSR) represent the Company s right to a future stream of cash flows based upon the contractual servicing fee associated with servicing mortgage loans. Our MSR arise from residential and commercial mortgage loans that we originate and sell, but retain the right to service the loans. The net gain from the retention of the servicing right is included in gain on sale of loans in noninterest income when the loan is sold. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. Servicing fees are recorded in noninterest income when earned.

The Company accounts for MSR at fair value. The determination of fair value of our MSR requires management judgment because they are not actively traded. The determination of fair value for MSR requires valuation processes which combine the use of discounted cash flow models and extensive analysis of current market data to arrive at an estimate of fair value. The cash flow and prepayment assumptions used in our discounted cash flow model are based on empirical data drawn from the historical performance of our MSR, which we believe are consistent with assumptions used by market participants valuing similar MSR, and from data obtained on the performance of similar MSR. The key assumptions used in the valuation of MSR include mortgage prepayment speeds and the discount rate. These variables can, and generally will, change from quarter to quarter as market conditions and projected interest rates change. The key risks inherent with MSR are prepayment speed and changes in interest rates. The Company uses an independent third party to determine fair value of MSR.

## Indemnification Asset/Liability

The Company accounts for amounts receivable or payable under its loss-share agreements entered into with the FDIC in connection with its purchase and assumption of certain assets and liabilities of Granite as indemnification assets in accordance with FASB ASC Topic 805, Business Combinations. FDIC indemnification assets are initially recorded at fair value, based on the discounted value of expected future cash flows under the loss-share agreements. The difference between the fair value and the undiscounted cash flows the Company expects to collect from or pay to the FDIC will be accreted into noninterest income over the life of the FDIC indemnification asset. FDIC indemnification assets are reviewed quarterly and adjusted for any changes in expected cash flows based on recent performance and expectations for future performance of the covered portfolios. These adjustments are measured on the same basis as the related covered loans and covered other real estate owned. Any increases in cash flow of the covered assets over those expected will reduce the FDIC indemnification asset and any decreases in cash flow of the covered assets under those expected will increase the FDIC indemnification asset. Increases and decreases to the FDIC indemnification asset are recorded as adjustments to noninterest income.

## Reserve for Unfunded Commitments

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The reserve for unfunded commitments is established through a provision for losses unfunded commitments charged to noninterest expense. The reserve for unfunded commitments is an amount that Management believes will be adequate to absorb probable losses inherent in existing commitments, including unused portions of revolving lines of credits and other loans, standby letters of credits, and unused deposit account overdraft privilege. The reserve for unfunded commitments is based on evaluations of the collectability, and prior loss experience of unfunded commitments. The evaluations take into consideration such factors as changes in the nature and size of the loan portfolio, overall loan portfolio quality, loan concentrations, specific problem loans and related unfunded commitments, and current economic conditions that may affect the borrower s or depositor s ability to pay.

## Low Income Housing Tax Credits

The Company accounts for low income housing tax credits and the related qualified affordable housing projects using the proportional amortization method. Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). Upon entering into a qualified affordable housing project, the Company records, in other liabilities, the entire amount that it has agreed to invest in the project, and an equal amount, in other assets, representing its investment in the project. As the Company disburses cash to satisfy its investment obligation, other liabilities are reduced. Over time, as the tax credits and other tax benefits of the project are realized by the Company, the investment recorded in other assets is reduced using the proportional amortization method.

## Income Taxes

The Company s accounting for income taxes is based on an asset and liability approach. The Company recognizes the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the future tax consequences that have been recognized in its financial statements or tax returns. The measurement of tax assets and liabilities is based on the provisions of enacted tax laws. A valuation allowance, if needed, reduces deferred tax assets to the expected amount most likely to be realized. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes it is more likely than not that all of the deferred tax assets will be realized. Interest and/or penalties related to income taxes are reported as a component of noninterest income.

## Off-Balance Sheet Credit Related Financial Instruments

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded when they are funded.

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## Geographical Descriptions

For the purpose of describing the geographical location of the Company s loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the state south of Stockton, to and including, Bakersfield; and southern California as that area of the state south of Bakersfield.

## Reclassifications

Certain amounts reported in previous consolidated financial statements have been reclassified to conform to the presentation in this report. These reclassifications did not affect previously reported net income or total shareholders equity.

## Recent Accounting Pronouncements

FASB issued Accounting Standard Update (ASU) No. 2016-2, Leases (Topic 842). ASU 2016-2, among other things, requires lessees to recognize most leases on-balance sheet, increasing reported assets and liabilities. Lessor accounting remains substantially similar to current U.S. GAAP. ASU 2016-2 will be effective for the Company on January 1, 2019, utilizing the modified retrospective transition approach. The Company is currently evaluating the impact of adopting ASU 2016-2 on the Company s consolidated financial statements.

FASB issued Accounting Standard Update (ASU) No. 2016-9, Compensation Stock Compensation (Topic 718). ASU 2016-9, among other things, requires: (i) that all excess tax benefits and tax deficiencies (including tax benefits of dividends on share-based payment awards) should be recognized as income tax expense or benefit in the income statement, (ii) the tax effects of exercised or vested awards should be treated as discrete items in the reporting period in which they occur, (iii) an entity also should recognize excess tax benefits regardless of whether the benefit reduces taxes payable in the current period, (iv) excess tax benefits should be classified along with other income tax cash flows as an operating activity, (v) an entity can make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest (current GAAP) or account for forfeitures when they occur, (vi) the threshold to qualify for equity classification permits withholding up to the maximum statutory tax rates in the applicable jurisdictions, and (vii) cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity. ASU 2016-9 will be effective for the Company on January 1, 2017 and is not expected to have a significant impact on the Company s consolidated financial statements.

FASB issued ASU No. 2016-13, Financial Instruments Credit Losses (Topic 326): ASU 2016-13 is the final guidance on the new current expected credit loss ( CECL ) model. ASU 2016-13, among other things, requires the incurred loss impairment methodology in current GAAP be replaced with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to estimate future credit loss estimates. As CECL encompasses all financial assets carried at amortized cost, the requirement that reserves be established based on an organization s reasonable and supportable estimate of expected credit losses extends to held to maturity ( HTM ) debt securities. ASU 2016-13 amends the accounting for credit losses on available-for-sale securities ( AFS ), whereby credit losses will be presented as an allowance as opposed to a write-down. In addition, CECL will modify the accounting for purchased loans with credit deterioration since origination, so that reserves are established at the date of acquisition for purchased loans. Lastly, ASU 2016-13 requires enhanced disclosures on the significant estimates and judgments used to estimate credit losses, as well as on the credit quality and underwriting standards of an organization s portfolio. These disclosures require organizations to present the currently required credit quality disclosures disaggregated by the year of origination or vintage. ASU 2016-13 allows for a modified retrospective approach with a cumulative effect adjustment to the balance sheet upon adoption (charge to retained earnings instead of the income statement). ASU 2016-13 will be effective for the

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Company on January 1, 2020, and early adoption is permitted. The Company is currently evaluating the impact of adopting ASU 2016-13 on the Company s consolidated financial statements.

FASB issued ASU No. 2016-15, Statement of Cash Flows Classification of Certain Cash Receipts and Cash Payments (Topic 230): ASU 2016-15 provides guidance related to certain cash flow issues in order to reduce the current and potential future diversity in practice. ASU 2016-15 will be effective for the Company on January 1, 2018 and is not expected to have a significant impact on the Company s consolidated financial statements.

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## Note 2 - Business Combinations

On March 18, 2016, the Bank completed its acquisition of three branch banking offices from Bank of America originally announced October 28, 2015. The acquired branches are located in Arcata, Eureka and Fortuna in Humboldt County on the North Coast of California, and have significant overlap compared to the Company s then-existing Northern California customer base and branch locations. As a result, these branch acquisitions create potential cost savings and future growth potential. With the levels of capital at the time, the acquisitions fit well into the Company s growth strategy. Also on March 18, 2016, the electronic customer service and other data processing systems of the acquired branches were converted into the Bank s systems, and the effect of revenue and expenses from the operations of the acquired branches are included in the results of the Company. The Bank paid a premium of $\$ 3,204,000$ for deposit relationships with balances of $\$ 161,231,000$ and loans with balances of $\$ 289,000$, and received cash of $\$ 159,520,000$ from Bank of America.

The assets acquired and liabilities assumed in the acquisition of these branches were accounted for in accordance with ASC 805 Business Combinations, using the acquisition method of accounting and were recorded at their estimated fair values on the March 18, 2016 acquisition date, and the results of operations of the acquired branches are included in the Company s consolidated statements of income since that date. The excess of the fair value of consideration transferred over total identifiable net assets was recorded as goodwill. The goodwill arising from the acquisition consists largely of the synergies and economies of scale expected from combining the operations of the Company and the acquired branches. $\$ 849,000$ of the goodwill is deductible for income tax purposes because the acquisition was accounted for as a purchase of assets and assumption of liabilities for tax purposes.

The following table discloses the calculation of the fair value of consideration transferred, the total identifiable net assets acquired and the resulting goodwill relating to the acquisition of three branch banking offices and certain deposits from Bank of America on March 18, 2016:

| (in thousands) | March 18,2016 |  |
| :--- | ---: | ---: |
| Fair value of consideration transferred: | $\$$ | 3,204 |
| Cash consideration |  |  |
| Total fair value of consideration transferred | 3,204 |  |
| Asset acquired: | 159,520 |  |
| Cash and cash equivalents | 289 |  |
| Loans | 1,590 |  |
| Premises and equipment | 2,046 |  |
| Core deposit intangible | 141 |  |
| Other assets | 163,586 |  |
| Total assets acquired | 161,231 |  |
| Liabilities assumed: | 161,231 |  |

Total net assets acquired 2,355
Goodwill recognized \$ 849

A summary of the cash paid and estimated fair value adjustments resulting in the goodwill recorded in the acquisition of three branch banking offices and certain deposits from Bank of America on March 18, 2016 are presented below:

March 18, 2016

| (in thousands) |  |  |
| :--- | ---: | ---: |
| Cash paid | $\$$ | 3,204 |
| Cost basis net assets acquired |  |  |
| Fair value adjustments: |  |  |
| Loans | $(309)$ |  |
| Premises and Equipment |  | $(2,046)$ |
| Core deposit intangible | $\$$ | 849 |
| Goodwill | $\$$ |  |

As part of the acquisition of three branch banking offices from Bank of America, the Company performed a valuation of premises and equipment acquired. This valuation resulted in a $\$ 309,000$ increase in the net book value of the land and buildings acquired, and was based on current appraisals of such land and buildings.

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The Company recognized a core deposit intangible of $\$ 2,046,000$ related to the acquisition of the core deposits. The recorded core deposit intangibles represented approximately $1.50 \%$ of the core deposits acquired and will be amortized over their estimated useful lives of 7 years.

A valuation of the time deposits acquired was also performed as of the acquisition date. Time deposits were split into similar pools based on size, type of time deposits, and maturity. A discounted cash flow analysis was performed on the pools based on current market rates currently paid on similar time deposits. The valuation resulted in no material fair value discount or premium, and none was recorded.

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## Note 3 - Investment Securities

The amortized cost and estimated fair values of investments in debt and equity securities are summarized in the following tables:

September 30, 2016
$\left.\begin{array}{lccccc} & & \begin{array}{c}\text { Gross } \\ \text { Unrealized } \\ \text { Gains } \\ \text { (in thousands) }\end{array} & \begin{array}{c}\text { Gross } \\ \text { Unrealized } \\ \text { Losses }\end{array} & \begin{array}{c}\text { Estimated } \\ \text { Fair }\end{array} \\ \text { Value }\end{array}\right)$

December 31, 2015

|  | Amortized Cost | December <br> Gross <br> Unrealized <br> Gains (in tho | Un | 2015 <br> Gross <br> realized <br> osses <br> s) | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Securities Available for Sale |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 312,917 | \$ 2,761 | \$ | $(1,996)$ | \$ 313,682 |
| Obligations of states and political subdivisions | 86,823 | 1,428 |  | (33) | 88,218 |
| Marketable equity securities | 3,000 |  |  | (15) | 2,985 |
| Total securities available for sale | \$ 402,740 | \$ 4,189 | \$ | $(2,044)$ | \$ 404,885 |

Securities Held to Maturity
Obligations of U.S. government corporations and agencies
$\$ 711,994 \quad \$ \quad 8,394 \quad \$ \quad(2,882) \quad \$ 717,506$

Obligations of states and political subdivisions $\quad 14,536 \quad 277 \quad$ (110) 14,703
Total securities held to maturity $\quad \$ 726,530 \quad \$ \quad 8,671 \quad \$ \quad(2,992) \quad \$ 732,209$

No investment securities were sold during the nine months ended September 30, 2016 or the nine months ended September 30, 2015. Investment securities with an aggregate carrying value of $\$ 262,695,000$ and $\$ 297,547,000$ at September 30, 2016 and December 31, 2015, respectively, were pledged as collateral for specific borrowings, lines of credit and local agency deposits.

The amortized cost and estimated fair value of debt securities at September 30, 2016 by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At September 30, 2016, obligations of U.S. government corporations and agencies with a cost basis totaling $\$ 1,003,671,000$ consist almost entirely of mortgage-backed securities whose contractual maturity, or principal repayment, will follow the repayment of the underlying mortgages. For purposes of the following table, the entire outstanding balance of these mortgage-backed securities issued by U.S. government corporations and agencies is categorized based on final maturity date. At September 30, 2016, the Company estimates the average remaining life of these mortgage-backed securities issued by U.S. government corporations and agencies to be approximately 4.4 years. Average remaining life is defined as the time span after which the principal balance has been reduced by half.

| Investment Securities | Available for Sale |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Estimated |  |  |
| Fair |  |  |
| Value |  |  |$\quad$| Amortized to Maturity |
| :---: |
| Cost | | Estimated |
| :---: |
| Fair |
| Value |

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Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, were as follows:

| September 30, 2016 | Less than 12 months |  | 12 months or more | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Unrealized Loss | Fair Unrealized Value Loss (in thousands) | Fair Value |  | nealized <br> Loss |
| Securities Available for Sale: |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ 9,521 | \$ (82) |  | \$ 9,521 | \$ | (82) |
| Marketable equity securities |  |  |  |  |  |  |
| Total securities available-for-sale | \$ 9,521 | \$ (82) |  | \$ 9,521 | \$ | (82) |
| Securities Held to Maturity: |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies |  |  |  |  |  |  |
| Obligations of states and political subdivisions |  |  |  |  |  |  |
| Total securities held-to-maturity |  |  |  |  |  |  |
|  | Less than 12 | 2 months | 12 months or more |  | tal |  |
| December 31, 2015 | Fair <br> Value | Unrealized Loss | Fair Unrealized <br> Value Loss <br> (in thousands)  | Fair Value |  | nrealized <br> Loss |
| Securities Available for Sale: |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies <br> $\$ 193,306 \quad \$(1,996) \$ 193,306 \quad \$(1,996)$ |  |  |  |  |  |  |
| Obligations of states and political subdivisions <br> 6,469 <br> (33) <br> 6,469 <br> (33) |  |  |  |  |  |  |
| Marketable equity securities | 2,985 | (15) |  | 2,985 |  | (15) |
| Total securities available-for-sale | \$ 202,760 \$ | \$ (2,044) |  | \$ 202,760 | \$ | $(2,044)$ |
| Securities Held to Maturity: |  |  |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 198,481 \$ | \$ (2,882) |  | \$ 198,481 | \$ | $(2,882)$ |

Obligations of states and political subdivisions 497
(11) $\$ 1,121 \quad \$ \quad(99) \quad 1,618$

Total securities held-to-maturity
\$ 198,978 \$
$(2,893)$
\$ 1,12
,
(99) \$ 200,099 \$

Obligations of U.S. government corporations and agencies: Unrealized losses on investments in obligations of U.S. government corporations and agencies are caused by interest rate increases. The contractual cash flows of these securities are guaranteed by U.S. Government Sponsored Entities (principally Fannie Mae and Freddie Mac). It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At September 30, 2016, no debt securities representing obligations of U.S. government corporations and agencies had unrealized losses.

Obligations of states and political subdivisions: The unrealized losses on investments in obligations of states and political subdivisions were caused by increases in required yields by investors in these types of securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell and more likely than not will not be required to sell, these investments are not considered other-than-temporarily impaired. At September 30, 2016, 11 debt securities representing obligations of states and political subdivisions had unrealized losses with aggregate depreciation of ( $0.85 \%$ ) from the Company s amortized cost basis.

Marketable equity securities: At September 30, 2016, no marketable equity securities had unrealized losses.

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## Note 4 Loans

A summary of loan balances follows (in thousands):

September 30, 2016
PCI - PCI -

|  | Originated | PNCI | Cash basis | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |
| Residential 1-4 family | \$ 225,179 | \$ 86,525 |  | \$ 1,365 | \$ 313,069 |
| Commercial | 1,399,315 | 272,548 |  | 13,981 | 1,685,844 |
| Total mortgage loan on real estate | 1,624,494 | 359,073 |  | 15,346 | 1,998,913 |
| Consumer: |  |  |  |  |  |
| Home equity lines of credit | 272,275 | 24,378 | 3,507 | 1,724 | 301,884 |
| Home equity loans | 38,265 | 3,702 | 124 | 1,430 | 43,521 |
| Other | 28,982 | 2,568 |  | 61 | 31,611 |
| Total consumer loans | 339,522 | 30,648 | 3,631 | 3,215 | 377,016 |
| Commercial | 199,947 | 13,015 |  | 4,148 | 217,110 |
| Construction: |  |  |  |  |  |
| Residential | 57,203 | 146 |  | 543 | 57,892 |
| Commercial | 52,370 | 8,925 |  |  | 61,295 |
| Total construction | 109,573 | 9,071 |  | 543 | 119,187 |

Total loans, net of deferred loan fees and discounts
$\$ 2,273,536 \quad \$ 411,807 \quad \$ \quad 3,631 \quad \$ 23,252 \quad \$ 2,712,226$

| Total principal balance of loans owed, net of charge-offs | \$ 2,280,572 | \$ 422,356 | \$ | 9,663 | \$ 27,445 | \$ 2,740,036 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unamortized net deferred loan fees | $(7,036)$ |  |  |  |  | $(7,036)$ |
| Discounts to principal balance of loans owed, net of charge-offs |  | $(10,549)$ |  | $(6,032)$ | $(4,193)$ | $(20,774)$ |


| Total loans, net of unamortized deferred loan fees and discounts | \$ 2,273,536 | \$ 411,807 | \$ | 3,631 | \$ 23,252 | \$ 2,712,226 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncovered loans | \$ 2,273,536 | \$ 411,807 | \$ | 3,631 | \$ 19,434 | \$ 2,708,408 |
| Covered loans |  |  |  |  | 3,818 | 3,818 |
| Total loans, net of unamortized deferred loan fees and discounts | \$ 2,273,536 | \$ 411,807 | \$ | 3,631 | \$ 23,252 | \$ 2,712,226 |
| Allowance for loan losses | \$ $(28,955)$ | \$ $(1,769)$ | \$ | (25) | \$ $(2,735)$ | \$ $(33,484)$ |

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## Note 4 Loans (continued)

A summary of loan balances follows (in thousands):

|  | December 31, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Originated | PNCI | PCI - <br> Cash basis |  | PCI Other | Total |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 207,585 | \$ 104,535 |  |  | \$ 2,145 | \$ 314,265 |
| Commercial | 1,163,643 | 310,864 |  |  | 23,060 | 1,497,567 |
| Total mortgage loan on real estate | 1,371,228 | 415,399 |  |  | 25,205 | 1,811,832 |
| Consumer: |  |  |  |  |  |  |
| Home equity lines of credit | 285,419 | 29,335 | \$ | 4,954 | 2,784 | 322,492 |
| Home equity loans | 34,717 | 4,018 |  | 124 | 1,503 | 40,362 |
| Other | 28,998 | 3,367 |  |  | 64 | 32,429 |
| Total consumer loans | 349,134 | 36,720 |  | 5,078 | 4,351 | 395,283 |
| Commercial | 170,320 | 19,744 |  | 1 | 4,848 | 194,913 |
| Construction: |  |  |  |  |  |  |
| Residential | 31,778 | 13,636 |  |  | 721 | 46,135 |
| Commercial | 66,285 | 8,489 |  |  |  | 74,774 |
| Total construction | 98,063 | 22,125 |  |  | 721 | 120,909 |


| Total loans, net of deferred loan fees and <br> discounts |
| :--- |
| $\$ 1,988,745$ |$\quad \$ 493,988 \quad \$ \quad 5,079 \quad \$ 35,125 \quad \$ 2,522,937$

Total principal balance of loans owed, net of charge-offs
\$ 1,995,296 $\$ 507,935 \quad \$ \quad 12,686 \quad \$ 39,693 \quad \$ 2,555,610$
Unamortized net deferred loan fees
$(6,551)$
$(6,551)$
Discounts to principal balance of loans owed, net of charge-offs
$(13,947) \quad(7,607) \quad(4,568)$
$(26,122)$

| Total loans, net of unamortized deferred loan <br> fees and discounts | $\$ 1,988,745$ | $\$ 493,988$ | $\$$ | 5,079 | $\$ 35,125$ | $\$ 2,522,937$ |
| :--- | ---: | ---: | :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Noncovered loans | $\$ 1,988,745$ | $\$ 493,988$ | $\$$ | 5,079 | $\$ 29,890$ | $\$ 2,517,702$ |
| Covered loans |  |  |  |  | 5,235 | 5,235 |

Total loans, net of unamortized deferred loan fees and discounts
$\$ 1,988,745 \quad \$ 493,988 \quad \$ \quad 5,079 \quad \$ 35,125 \quad \$ 2,522,937$
Allowance for loan losses $\quad \$(31,271) \quad \$(1,848) \quad \$ \quad(121) \quad \$(2,771) \quad \$(36,011)$

The following is a summary of the change in accretable yield for PCI other loans during the periods indicated (in thousands):

Three months ended September BIne months ended September 30,

|  | 2016 |  | 2015 |  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in accretable yield: |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 11,775 | \$ | 12,947 | \$ | 13,255 | \$ | 14,159 |
| Accretion to interest income |  | (961) |  | $(1,510)$ |  | $(3,068)$ |  | $(4,440)$ |
| Reclassification (to) from nonaccretable difference |  | (160) |  | 1,439 |  | 467 |  | 3,157 |
| Balance at end of period | \$ | 10,654 | \$ | 12,876 | \$ | 10,654 | \$ | 12,876 |

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## Note 5 Allowance for Loan Losses

The following tables summarize the activity in the allowance for loan losses, and ending balance of loans, net of unearned fees for the periods indicated.

|  |  Allowance for Loan Losses <br> RE Mortgage Home Equity |  |  |  |  |  |  |  | s Three Months Ended September 30, 2016 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Auto | Other |  | Construction |  |  |  |  |  |  |  |
| thousands) |  | Resid. |  | omm. |  | ines |  |  | Indirect | Con | sum. |  | C I |  | esid. |  | mm. |  | Total |
| Beginning balance | \$ | 2,692 | \$ | 12,360 | \$ | 9,202 | \$ | 3,021 |  |  | 696 | \$ | 5,265 | \$ | 1,321 | \$ | 952 | \$ | 35,509 |
| Charge-offs |  | (50) |  |  |  | (122) |  | (25) |  |  | (160) |  | (307) |  |  |  |  |  | (664) |
| Recoveries |  | 391 |  | 20 |  | 1,580 |  | 429 |  |  | 107 |  | 85 |  |  |  |  |  | 2,612 |
| (Benefit) provision |  | (631) |  | (406) |  | $(2,258)$ |  | (357) |  |  | 24 |  | 199 |  | (16) |  | (528) |  | $(3,973)$ |
| Ending balance | \$ | 2,402 | \$ | 11,974 | \$ | 8,402 | \$ | 3,068 |  | \$ | 667 | \$ | 5,242 | \$ | 1,305 | \$ | 424 | \$ | 33,484 |


| (in thousands) | Allowance for Loan Losses Nine Months Ended September 30, 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RE Mortgage |  |  |  | Home Equity |  |  |  | Auto | Other |  | Construction |  |  |  |  |  |  |  |
|  | Resid. |  | Comm. |  | Lines |  | Loans |  | Indirect | Consum. |  | C\&I |  | Resid. |  | Comm. |  | Total |  |
| Beginning balance | \$ | 2,507 | \$ | 11,443 | \$ | 11,253 | \$ | 3,138 |  | \$ | 688 | \$ | 5,271 | \$ | 899 | \$ | 812 | \$ | 36,011 |
| Charge-offs |  | (212) |  | (793) |  | (450) |  | (118) |  |  | (600) |  | (421) |  |  |  |  |  | $(2,594)$ |
| Recoveries |  | 618 |  | 902 |  | 1,921 |  | 501 |  |  | 338 |  | 323 |  |  |  | 1 |  | 4,604 |
| (Benefit) provision |  | (511) |  | 422 |  | $(4,322)$ |  | (453) |  |  | 241 |  | 69 |  | 406 |  | (389) |  | $(4,537)$ |
| Ending balance | \$ | 2,402 | \$ | 11,974 | \$ | 8,402 | \$ | 3,068 |  | \$ | 667 | \$ | 5,242 | \$ | 1,305 | \$ | 424 | \$ | 33,484 |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individ. evaluated for impairment | \$ | 423 | \$ | 841 | \$ | 511 | \$ | 152 |  | \$ | 72 | \$ | 822 |  |  |  |  | \$ | 2,821 |
| Loans pooled for evaluation | \$ | 1,798 | \$ | 9,680 | \$ | 7,866 | \$ | 2,857 |  | \$ | 595 | \$ | 3,426 | \$ | 1,257 | \$ | 424 | \$ | 27,903 |
|  | \$ | 181 | \$ | 1,453 | \$ | 25 |  | 59 |  |  |  | \$ | 994 | \$ | 48 |  |  | \$ | 2,760 |

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## Loans

acquired
with
deteriorated
credit
quality

|  | Loans, net of unearned fees As of September 30, 2016 |  |
| :--- | :--- | :--- | :--- |
| RE Mortgage | Home Equity Auto Other | Construction |

(in
thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Ending
balance:
$\begin{array}{llllllllll}\text { Total loans } & \$ 313,069 & \$ 1,685,844 & \$ 301,884 & \$ 43,521 & \$ 31,611 & \$ 217,110 & \$ 57,892 & \$ 61,295 & \$ 2,712,226\end{array}$
Individ.
evaluated
for

| impairment | $\$$ | 5,415 | $\$$ | 15,571 | $\$$ | 3,820 | $\$$ | 2,111 |  | $\$$ | 278 | $\$$ | 2,397 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans
pooled for
evaluation $\begin{array}{lllllllll}\$ 306,289 & \$ 1,656,292 & \$ 292,833 & \$ 39,856 & \$ 31,272 & \$ 210,565 & \$ 57,338 & \$ 61,295 & \$ 2,655,740\end{array}$

| Loans <br> acquired <br> with <br> deteriorated <br> credit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| quality | $\$$ | 1,365 | 13,981 | $\$$ | 5,231 | $\$$ | 1,554 | $\$$ | 61 | $\$$ | 4,148 | $\$$ | 543 |  |



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```
for
impairment
Loans
pooled for
evaluation $ 2,112 $ 9 9,596 $ 10,423 $ 2,844 
Loans
acquired
with
deteriorated
credit
```



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## Note 5 Allowance for Loan Losses (continued)

|  | Loans, net of unearned fees As of December 31, 2015 |
| :--- | :--- | :--- |
| RE Mortgage | Home Equity Auto Other |

(in thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total Ending
balance:
$\begin{array}{lllllllll}\text { Total loans } & \$ 314,265 & \$ 1,497,567 & \$ 322,492 & \$ 40,362 & \$ 32,429 & \$ 194,913 & \$ 46,135 & \$ 74,774\end{array} \$ 2,522,937$
Individ.
evaluated
for

| impairment | $\$$ | 6,767 | $\$$ | 32,407 | $\$$ | 5,747 | $\$$ | 1,731 |  | $\$$ | 288 | $\$$ | 2,671 | $\$$ | 4 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans
pooled for
$\begin{array}{lllllllll}\text { evaluation } & \$ 305,353 & \$ 1,442,100 & \$ 309,007 & \$ 37,004 & \$ 32,077 & \$ 187,393 & \$ 45,410 & \$ 74,284\end{array} \$ 2,432,628$
Loans
acquired
with
deteriorated
credit

| quality | $\$$ | 2,145 | $\$$ | 23,060 | $\$$ | 7,738 | $\$$ | 1,627 | $\$$ | 64 | $\$$ | 4,849 | $\$$ | 721 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | RE Mortgage |  | Allowance for Loan Losses Home Equity |  | $\begin{aligned} & \text { es Thre } \\ & \text { Auto } \end{aligned}$ | Three Months Ended September 30, 2015 |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| thousands) | Resid. | Comm. | Lines | Loans | Indirect | Consum. |  | C\&I | Resid. |  | mm. |  |  |
| Beginning balance | \$ 2,835 | \$ 10,141 | \$ 13,993 | \$ 2,128 |  | \$ 705 | \$ | 4,402 | \$ 842 | \$ | 409 | \$ | 35,455 |
| Charge-offs | (15) |  | (199) | (73) |  | (348) |  | (52) |  |  |  |  | (687) |
| Recoveries | 60 | 78 | 197 | 235 | 2 | 122 |  | 186 | 1,717 |  | 19 |  | 2,616 |
| (Benefit) provision | (241) | 882 | $(1,202)$ | 622 | (2) | 189 |  | 174 | $(1,523)$ |  | 235 |  | (866) |

Ending
$\begin{array}{llllllllllllllll}\text { balance } & \$ & 2,639 & \$ & 11,101 & \$ & 12,789 & \$ & 2,912 & & \$ & 668 & \$ & 4,710 & \$ & 1,036\end{array} \$$
(in
thousands) Resid. Comm. Lines Loans Indirect Consum. C\&I Resid. Comm. Total

| Beginning balance | \$ | 3,086 | \$ | 9,227 | \$ | 15,676 | \$ | 1,797 | \$ 9 | \$ | 719 | \$ | 4,226 | \$ | 1,434 | \$ | 411 | \$ | 36,585 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs |  | (224) |  |  |  | (624) |  | (201) | (4) |  | (792) |  | (591) |  |  |  |  |  | $(2,436)$ |
| Recoveries |  | 61 |  | 227 |  | 546 |  | 244 | 38 |  | 381 |  | 394 |  | 1,728 |  | 52 |  | 3,671 |
| (Benefit) provision |  | (284) |  | 1,647 |  | $(2,809)$ |  | 1,072 | (43) |  | 360 |  | 681 |  | $(2,126)$ |  | 200 |  | $(1,302)$ |
| Ending balance | \$ | 2,639 | \$ | 11,101 | \$ | 12,789 | \$ | 2,912 |  | \$ | 668 | \$ | 4,710 | \$ | 1,036 | \$ | 663 | \$ | 36,518 |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individ. evaluated for impairment | \$ | 345 | \$ | 502 | \$ | 937 | \$ | 218 |  | \$ | 85 | \$ | 447 |  |  |  |  | \$ | 2,534 |
| Loans pooled for evaluation | \$ | 2,178 | \$ | 8,659 | \$ | 11,438 | \$ | 2,694 |  | \$ | 583 | \$ | 3,071 | \$ | 859 | \$ | 663 | \$ | 30,145 |
| Loans acquired with deteriorated credit quality | \$ | 115 | \$ | 1,942 | \$ | 413 |  |  |  |  |  | \$ | 1,192 | \$ | 177 |  |  | \$ | 3,839 |


|  | RE Mortgage |  | Loans, net of unearned feesHome Equity Auto |  |  | As of September 30, 2015 |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other |  | Const | uction |  |
| thousands) | Resid. | Comm. |  |  |  | Lines | Loans | Indirect | Consum. |  | C\&I | Resid. | Comm. |
| Ending balance: |  |  |  |  |  |  |  |  |  |  |
| Total loans | \$ 302,105 | \$ 1,454,977 | \$ 331,689 | \$ 38,365 |  | \$ 33,027 | \$ 199,330 | \$ 46,067 | \$ 64,006 | \$ 2,469,566 |
| Individ. <br> evaluated for impairment | \$ 7,286 | \$ 46,237 | \$ 6,212 | \$ 1,459 |  | \$ 293 | \$ 1,589 | \$ 318 | \$ 80 | \$ 63,474 |
| Loans pooled for evaluation | \$ 292,607 | \$ 1,381,982 | \$ 316,910 | \$ 35,287 |  | \$ 32,670 | \$ 192,748 | \$ 45,019 | \$63,926 | \$2,361,149 |
| Loans acquired with deteriorated credit | \$ 2,212 | 26,758 | \$ 8,567 | \$ 1,619 |  | \$ 64 | \$ 4,993 | \$ 730 |  | \$ 44,943 |

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## Note 5 Allowance for Loan Losses (continued)

As part of the on-going monitoring of the credit quality of the Company s loan portfolio, management tracks certain credit quality indicators including, but not limited to, trends relating to (i) the level of criticized and classified loans, (ii) net charge-offs, (iii) non-performing loans, and (iv) delinquency within the portfolio.

The Company utilizes a risk grading system to assign a risk grade to each of its loans. Loans are graded on a scale ranging from Pass to Loss. A description of the general characteristics of the risk grades is as follows:

Pass This grade represents loans ranging from acceptable to very little or no credit risk. These loans typically meet most if not all policy standards in regard to: loan amount as a percentage of collateral value, debt service coverage, profitability, leverage, and working capital.

Special Mention This grade represents Other Assets Especially Mentioned in accordance with regulatory guidelines and includes loans that display some potential weaknesses which, if left unaddressed, may result in deterioration of the repayment prospects for the asset or may inadequately protect the Company s position in the future. These loans warrant more than normal supervision and attention.

Substandard This grade represents Substandard loans in accordance with regulatory guidelines. Loans within this rating typically exhibit weaknesses that are well defined to the point that repayment is jeopardized. Loss potential is, however, not necessarily evident. The underlying collateral supporting the credit appears to have sufficient value to protect the Company from loss of principal and accrued interest, or the loan has been written down to the point where this is true. There is a definite need for a well defined workout/rehabilitation program.

Doubtful This grade represents Doubtful loans in accordance with regulatory guidelines. An asset classified as Doubtful has all the weaknesses inherent in a loan classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and financing plans.

Loss This grade represents Loss loans in accordance with regulatory guidelines. A loan classified as Loss is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off the loan, even though some recovery may be affected in the future. The portion of the loan that is graded loss should be charged off no later than the end of the quarter in which the loss is identified.
The following tables present ending loan balances by loan category and risk grade for the periods indicated:

|  | Credit Quality Indicators As of September 30, 2016 |
| :--- | :---: | :---: | :---: |
| RE Mortgage | Home Equity Auto Other |

(in
thousands) Resid. Comm. Lines Loans IndirecConsum. C\&I Resid. Comm. Total

Originated
loans:
Pass $\quad \$ 219,263$ \$ 1,372,899 $\$ 265,949 \quad \$ 34,248 \quad \$ 28,532 \quad \$ 193,411 \quad \$ 57,203 \quad \$ 52,062 \quad \$ 2,223,567$

Special

| mention | 2,005 | 14,195 | 2,269 | 833 | 302 | 3,463 | 308 | 23,375 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Substandard | 3,911 | 12,221 | 4,057 | 3,184 | 148 | 3,073 | 26,594 |  |

Total
originated $\begin{array}{llllllll}\$ 225,179 & \$ 1,399,315 & \$ 272,275 & \$ 38,265 & \$ 28,982 & \$ 199,947 & \$ 57,203 & \$ 52,370\end{array}$
PNCI loans:
$\left.\begin{array}{lrrrrrrrrrrrr}\text { Pass } & \$ 83,847 & \$ & 258,848 & \$ & 22,826 & \$ 3,538 & \$ 2,477 & \$ & 13,013 & \$ & 146 & \$ 8,925\end{array}\right) \$ 393,620$
$\begin{array}{lllllllllllllll}\text { Total PNCI } & \$ 86,525 & \$ 272,548 & \$ 24,378 & \$ 3,702 & \$ 2,568 & \$ 13,015 & \$ & 146 & \$ 8,925 & \$ 411,807\end{array}$

| PCI loans | $\$ 1,365$ | $\$$ | 13,981 | $\$$ | 5,231 | $\$$ | 1,554 | $\$$ | 61 | $\$$ | 4,148 | $\$$ | 543 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllllllll}\text { Total loans } & \$ 313,069 & \$ 1,685,844 & \$ 301,884 & \$ 43,521 & \$ 31,611 & \$ 217,110 & \$ 57,892 & \$ 61,295\end{array} \quad \$ 2,712,226$
(in thousands) Resid. Comm. Lines Loans IndirecConsum. C\&I Resid. Comm. Total
Originated
loans:
Pass $\quad \$ 199,837 \quad \$ 1,118,868 \quad \$ 275,251 \quad \$ 31,427 \quad \$ 28,339 \quad \$ 166,559 \quad \$ 31,440 \quad \$ 66,285 \quad \$ 1,918,006$

Special

| mention | 2,018 | 10,321 | 2,494 | 1,027 | 415 | 1,037 | 334 | 17,646 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Substandard | 5,730 | 34,454 | 7,674 | 2,263 | 244 | 2,724 | 4 | 53,093 |

Total
originated $\begin{array}{llllllll} & \$ 207,585 & \$ 1,163,643 & \$ 285,419 & \$ 34,717 & \$ 28,998 & \$ 170,320 & \$ 31,778\end{array} \$ 66,285 \quad \$ 1,988,745$
PNCI loans:

Special

| mention | 600 | 10,795 | 445 | 80 | 74 |  | 11,994 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Substandard | 1,040 | 6,134 | 1,512 | 149 | 129 | 78 | 9,042 |

$\begin{array}{lllllllllllll}\text { Total PNCI } & \$ 104,535 & \$ & 310,864 & \$ & 29,335 & \$ 4,018 & \$ 3,367 & \$ 19,744 & \$ 13,636 & \$ 8,489 & \$ 493,988\end{array}$

| PCI loans | $\$$ | 2,145 | $\$$ | 23,060 | $\$$ | 7,738 | $\$$ | 1,627 | $\$$ | 64 | $\$$ | 4,849 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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## Note 5 Allowance for Loan Losses (continued)

Consumer loans, whether unsecured or secured by real estate, automobiles, or other personal property, are susceptible to three primary risks; non-payment due to income loss, over-extension of credit and, when the borrower is unable to pay, shortfall in collateral value. Typically non-payment is due to loss of job and will follow general economic trends in the marketplace driven primarily by rises in the unemployment rate. Loss of collateral value can be due to market demand shifts, damage to collateral itself or a combination of the two.

Problem consumer loans are generally identified by payment history of the borrower (delinquency). The Bank manages its consumer loan portfolios by monitoring delinquency and contacting borrowers to encourage repayment, suggest modifications if appropriate, and, when continued scheduled payments become unrealistic, initiate repossession or foreclosure through appropriate channels. Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Commercial real estate loans generally fall into two categories, owner-occupied and non-owner occupied. Loans secured by owner occupied real estate are primarily susceptible to changes in the business conditions of the related business. This may be driven by, among other things, industry changes, geographic business changes, changes in the individual fortunes of the business owner, and general economic conditions and changes in business cycles. These same risks apply to commercial loans whether secured by equipment or other personal property or unsecured. Losses on loans secured by owner occupied real estate, equipment, or other personal property generally are dictated by the value of underlying collateral at the time of default and liquidation of the collateral. When default is driven by issues related specifically to the business owner, collateral values tend to provide better repayment support and may result in little or no loss. Alternatively, when default is driven by more general economic conditions, underlying collateral generally has devalued more and results in larger losses due to default. Loans secured by non-owner occupied real estate are primarily susceptible to risks associated with swings in occupancy or vacancy and related shifts in lease rates, rental rates or room rates. Most often these shifts are a result of changes in general economic or market conditions or overbuilding and resultant over-supply. Losses are dependent on value of underlying collateral at the time of default. Values are generally driven by these same factors and influenced by interest rates and required rates of return as well as changes in occupancy costs.

Construction loans, whether owner occupied or non-owner occupied commercial real estate loans or residential development loans, are not only susceptible to the related risks described above but the added risks of construction itself including cost over-runs, mismanagement of the project, or lack of demand or market changes experienced at time of completion. Again, losses are primarily related to underlying collateral value and changes therein as described above.

Problem C\&I loans are generally identified by periodic review of financial information which may include financial statements, tax returns, rent rolls and payment history of the borrower (delinquency). Based on this information the Bank may decide to take any of several courses of action including demand for repayment, additional collateral or guarantors, and, when repayment becomes unlikely through borrower s income and cash flow, repossession or foreclosure of the underlying collateral.

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Collateral values may be determined by appraisals obtained through Bank approved, licensed appraisers, qualified independent third parties, public value information (blue book values for autos), sales invoices, or other appropriate means. Appropriate valuations are obtained at initiation of the credit and periodically (every 3-12 months depending on collateral type) once repayment is questionable and the loan has been classified.

Once a loan becomes delinquent and repayment becomes questionable, a Bank collection officer will address collateral shortfalls with the borrower and attempt to obtain additional collateral. If this is not forthcoming and payment in full is unlikely, the Bank will estimate its probable loss, using a recent valuation as appropriate to the underlying collateral less estimated costs of sale, and charge the loan down to the estimated net realizable amount. Depending on the length of time until ultimate collection, the Bank may revalue the underlying collateral and take additional charge-offs as warranted. Revaluations may occur as often as every 3-12 months depending on the underlying collateral and volatility of values. Final charge-offs or recoveries are taken when collateral is liquidated and actual loss is known. Unpaid balances on loans after or during collection and liquidation may also be pursued through lawsuit and attachment of wages or judgment liens on borrower s other assets.

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The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual Originated Loans As of September 30, 2016
RE Mortgage Home Equity Auto Other Construction

## (in

thousands) Resid. Comm. Lines Loans IndirecConsum. C\&I Resid. Comm. Total
Originated
loan
balance:
Past due:

| 30-59 Days $\$$ | 103 |  | 599 | $\$$ | 758 | $\$$ | 64 | $\$$ | 890 | $\$$ | 155 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 60-89 Days |  | 31 |  | 19 | 150 |  | 2,569 |  |  |  |  |
| > 90 Days | 101 | 445 | 588 | 386 |  | 7 | 481 |  | 200 |  |  |


| Total past |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| due | 204 | 445 | 1,218 | 1,144 | 90 | 1,521 | 155 | 4,777 |  |
| Current | 224,975 | $1,398,870$ | 271,057 | 37,121 | 28,892 | 198,426 | 57,048 | 52,370 | $2,268,759$ |

Total orig.
loans $\quad \$ 225,179 \quad \$ 1,399,315 \quad \$ 272,275 \quad \$ 38,265 \quad \$ 28,982 \quad \$ 199,947 \quad \$ 57,203 \quad \$ 52,370 \quad \$ 2,273,536$
> 90 Days
and still
accruing
Nonaccrual

| loans | $\$$ | 1,520 | $\$$ | 7,049 | $\$$ | 1,790 | $\$$ | 1,592 | $\$$ | 15 | $\$$ | 1,106 | $\$$ | 11 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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## Note 5 Allowance for Loan Losses (continued)

The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

Analysis of Past Due and Nonaccrual PNCI Loans As of September 30, 2016
RE Mortgage Home Equity Auto Other Construction (in thousands) Resid. Comm. Lines Loans IndirecConsum. C\&I Resid. Comm. Total PNCI loan
balance:
Past due:

| $30-59$ Days | $\$$ | 5 |  |  | $\$$ | 93 | $\$$ | 19 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| 60-89 Days |  | 66 |  | $\$$ | 139 |  |  |  |
| 90 Days | 69 | $\$$ | 80 |  | 62 |  | 205 |  |


| Total past due | 140 | 80 | 139 | 155 | 19 |  |  | 533 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Current | 86,385 | 272,468 | 24,239 | 3,547 | 2,549 | $\$ 13,015$ | $\$ 146$ | $\$ 8,925$ | 411,274 |
|  |  |  |  |  |  |  |  |  |  |
| Total PNCI loans | $\$ 86,525$ | $\$ 272,548$ | $\$ 24,378$ | $\$ 3,702$ | $\$ 2,568$ | $\$ 13,015$ | $\$ 146$ | $\$ 8,925$ | $\$ 411,807$ |

$>90$ Days and
still accruing
$\begin{array}{lllllllllllll}\text { Nonaccrual loans } & \$ & 203 & \$ & 1,873 & \$ & 464 & \$ & 97 & \$ & 6 & 2,643\end{array}$

The following table shows the ending balance of current, past due, and nonaccrual originated loans by loan category as of the date indicated:


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| Current | 206,523 | $1,159,527$ | 283,542 | 33,892 | 28,927 | 168,099 | $\$ 31,778$ | $\$ 66,285$ | $1,978,573$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total orig.
loans $\quad \$ 207,585 \quad \$ 1,163,643 \quad \$ 285,419 \quad \$ 34,717 \quad \$ 28,998 \quad \$ 170,320 \quad \$ 31,778 \quad \$ 66,285 \quad \$ 1,988,745$

```
> 90 Days
and still
accruing
```

Nonaccrual

| loans | $\$$ | 3,045 | $\$$ | 14,196 | $\$$ | 3,379 | $\$$ | 1,195 | $\$$ | 21 | $\$$ | 976 | $\$$ | 12 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The following table shows the ending balance of current, past due, and nonaccrual PNCI loans by loan category as of the date indicated:

| (in thousands) | Analysis of Past Due and Nonaccrual PNCI Loans As of December 31, 2015 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. | Comm. | Lines | Loans | IndirecConsum. | C\&I | Resid. | Comm. | Total |
| PNCI loan balance: |  |  |  |  |  |  |  |  |  |
| Past due: |  |  |  |  |  |  |  |  |  |
| 30-59 Days | \$ 3,106 | \$ 4,037 | 92 | \$ |  | \$ 1 |  |  | \$ 7,259 |
| 60-89 Days |  |  |  |  | \$ 13 |  |  |  | 13 |
| $>90$ Days | 58 | 748 | 275 | 7 | 10 |  |  | \$ 490 | 1,652 |
| Total past due | 3,164 | 4,785 | 367 | 9 | 23 | 1 |  | 490 | 8,924 |
| Current | 101,371 | 306,079 | 28,968 | 3,92 | 3,344 | 19,743 | \$ 13,636 | 7,999 | 485,064 |
| Total PNCI loans | \$ 104,535 | \$ 310,864 | \$ 29,335 | \$4,018 | \$ 3,367 | \$ 19,744 | \$ 13,636 | \$ 8,489 | \$ 493,988 |
| $>90$ Days and still accruing |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ 348 | \$ 3,742 | \$ 676 | \$ 109 | \$ 33 |  |  | \$ 490 | \$ 5,398 |

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## Note 5 Allowance for Loan Losses (continued)

Impaired originated loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. The following tables show the recorded investment (financial statement balance), unpaid principal balance, average recorded investment, and interest income recognized for impaired Originated and PNCI loans, segregated by those with no related allowance recorded and those with an allowance recorded for the periods indicated.


| With an allowance <br> recorded: <br> Recorded investment | $\$ 2,302$ | $\$$ | 6,415 | $\$$ | 923 | $\$$ | 775 | $\$$ | 8 | $\$ 1,823$ | $\$ 12,246$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unpaid principal | $\$ 2,390$ | $\$$ | 6,438 | $\$$ | 931 | $\$$ | 831 | $\$$ | 8 | $\$ 1,869$ | $\$ 12,467$ |
| Related allowance | $\$$ | 342 | $\$$ | 732 | $\$$ | 263 | $\$$ | 152 | $\$$ | 3 | $\$$ |

Impaired PNCI Loans As of, or for the Nine Months Ended, September 30, 2016 RE Mortgage Home Equity Auto Other Construction (in thousands) Resid. Comm. Lines Loans IndirecConsum. C\&I Resid. Comm. Total With no related allowance recorded:

| Recorded investment | $\$$ | 474 | $\$$ | 1,874 | $\$$ | 502 | $\$$ | 97 | $\$$ | 6 |  |  | $\$ 2,953$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unpaid principal | $\$$ | 492 | $\$$ | 2,048 | $\$$ | 573 | $\$$ | 103 | $\$$ | 7 |  |  |  |
| Average recorded |  |  |  |  |  |  |  |  |  |  |  |  |  |

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## Note 5 Allowance for Loan Losses (continued)

| (in thousands) | Impaired Originated Loans A |  |  |  | $\text { s } A$ nity | As of, or for the Y Auto Other Indirectonsum. |  |  | C\&I |  | December 31, 2 Construction |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. | Comm. | Lines |  | oans I |  |  |  |  |  |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$ 3,886 | \$ 27,109 | \$ 2,963 | \$ | 947 |  | \$ | 20 |  |  | \$ | 576 | \$ | 4 |  |  |  | 35,505 |
| Unpaid principal | \$ 5,998 | \$ 29,678 | \$6,079 |  | ,349 |  |  | 35 | \$ | 688 | \$ | 65 |  |  |  | 43,892 |
| Average recorded Investment | \$ 3,586 | \$ 32,793 | \$ 2,982 | \$ | 848 |  |  | 29 | \$ | 494 |  | ,202 | \$ | 50 |  | 41,984 |
| Interest income Recognized | \$ 81 | \$ 893 | \$ 23 | \$ | 5 |  |  |  |  | 29 |  |  |  |  |  | 1,031 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$ 2,006 | \$ 1,418 | \$ 1,724 | \$ | 674 |  | \$ | 1 |  | 2,094 |  |  |  |  | \$ | 7,917 |
| Unpaid principal | \$ 2,073 | \$ 1,453 | \$ 1,904 | \$ | 701 |  | \$ | 1 |  | 2,117 |  |  |  |  |  | 8,249 |
| Related allowance | \$ 335 | \$ 146 | \$ 525 | \$ |  |  | \$ | 1 |  | 1,187 |  |  |  |  |  | 2,450 |
| Average recorded Investment | \$ 2,365 | \$ 2,180 | \$ 2,455 | \$ | 589 |  |  | 23 |  | 1,716 | \$ | 141 |  |  |  | 9,469 |
| Interest income Recognized | \$ 49 | \$ 74 | \$ 31 |  |  |  |  |  |  | 122 |  |  |  |  |  | 302 |




| (in thousands) | Impaired Originated Loans As of, or for the Nine Months Ended, September 30, 2015RE Mortgage Home Equity Auto Other Construction |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. | Comm. | Lines | Loans | Indireat | Con | sum. |  | \&I |  |  |  | mm | Total |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$4,281 | \$ 40,129 | \$ 2,966 | \$ 1,075 |  | \$ | 24 | \$ | 380 | \$ | 318 | \$ | 80 | \$49,253 |
| Unpaid principal | \$6,637 | \$43,350 | \$6,142 | \$ 1,488 |  |  | 40 | \$ |  | \$ | 422 | \$ | 90 | \$ 58,582 |
| Average recorded Investment | \$3,784 | \$ 39,303 | \$ 2,983 | \$ 913 |  |  | 31 | \$ |  |  |  | \$ |  | \$48,859 |
| Interest income Recognized | \$ 43 | \$ 1,149 | \$ 16 |  |  |  |  | \$ | 16 |  | 13 |  |  | \$ 1,237 |

With an allowance
recorded:

| Recorded investment | $\$ 2,019$ | $\$ 2,217$ | $\$ 2,229$ | $\$$ | 274 | $\$$ | 4 | $\$ 1,201$ | $\$ 7,944$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Unpaid principal | $\$ 2,082$ | $\$ 2,248$ | $\$ 2,344$ | $\$$ | 297 | $\$$ | 4 | $\$ 1,301$ | $\$ 8,276$ |  |
| Related allowance | $\$ 345$ | $\$$ | 196 | $\$ 858$ | $\$$ | 169 | $\$$ | 4 | $\$ 441$ | $\$ 2,013$ |

Average recorded

| Investment | \$ 2,372 | \$ | 80 | \$ 2,707 | \$ |  | \$ | 24 | \$ 1,270 | \$ | 141 | \$ | 9,483 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recognized | \$ 37 | \$ | 84 | \$ 36 | \$ | 4 |  |  | \$ 48 |  |  | \$ | 209 |

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## Note 5 Allowance for Loan Losses (continued)

| (in thousands) | Impaired PNCI Loans <br> RE Mortgage |  |  |  |  | As of, or for the Nine Months Ended, September 30, 2015 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Resid. |  | Comm. |  |  | Home <br> Lines |  | oans | Indirect |  |  |  |  |  | Total |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recorded investment | \$ | 986 |  | 1,086 |  | \$ 411 |  | 18 |  | \$ | 43 | \$ | 3 |  | \$ 2, | 547 |
| Unpaid principal |  | 1,031 |  | 1,180 |  | \$ 451 |  | 20 |  | \$ |  | \$ | 3 |  | \$ 2, | 795 |
| Average recorded Investment | \$ | 665 | \$ | 726 |  | \$ 379 |  | 22 |  | \$ |  | \$ | 5 |  | \$ 1, | 837 |
| Interest income Recognized | \$ |  |  | 21 |  |  |  |  |  | \$ | 2 |  |  |  |  | 35 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recorded investment |  |  |  | 2,805 |  | \$ 606 |  | 92 |  | \$ |  | \$ | 5 |  | \$ 3, | 730 |
| Unpaid principal |  |  |  | 2,874 |  | \$ 612 |  | 93 |  | \$ |  | \$ | 5 |  | \$ 3, | 806 |
| Related allowance |  |  |  |  |  | \$ 80 |  | 49 |  | \$ |  | \$ | 5 |  |  |  |
| Average recorded Investment | \$ |  |  | 1,476 |  | \$ 521 |  | 46 |  | \$ |  | \$ | 3 |  | \$ 2, | 684 |
| Interest income Recognized |  |  |  | 61 |  |  |  |  |  | \$ | 8 |  |  |  |  | 82 |

At September 30, 2016, $\$ 14,882,000$ of originated loans were TDR and classified as impaired. The Company had obligations to lend $\$ 65,000$ of additional funds on these TDR as of September 30, 2016. At September 30, 2016, $\$ 1,476,000$ of PNCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of September 30, 2016.

At December 31, 2015, $\$ 29,269,000$ of Originated loans were TDRs and classified as impaired. The Company had obligations to lend $\$ 35,000$ of additional funds on these TDRs as of December 31, 2015. At December 31, 2015, $\$ 1,396,000$ of PNCI loans were TDRs and classified as impaired. The Company had no obligations to lend additional funds on these TDRs as of December 31, 2015.

At September 30, 2015, $\$ 42,516,000$ of originated loans were TDR and classified as impaired. The Company had obligations to lend $\$ 30,000$ of additional funds on these TDR as of September 30, 2015. At September 30, 2015, $\$ 1,102,000$ of PNCI loans were TDR and classified as impaired. The Company had no obligations to lend additional funds on these TDR as of September 30, 2015.

Modifications classified as TDRs can include one or a combination of the following: rate modifications, term extensions, interest only modifications, either temporary or long-term, payment modifications, and collateral substitutions/additions. For all new TDRs, an impairment analysis is conducted. If the loan is determined to be collateral dependent, any additional amount of impairment will be calculated based on the difference between estimated collectible value and the current carrying balance of the loan. This difference could result in an increased

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provision and is typically charged off. If the asset is determined not to be collateral dependent, the impairment is measured on the net present value difference between the expected cash flows of the restructured loan and the cash flows which would have been received under the original terms. The effect of this could result in a requirement for additional provision to the reserve. The effect of these required provisions for the period are indicated above. Typically if a TDR defaults during the period, the loan is then considered collateral dependent and, if it was not already considered collateral dependent, an appropriate provision will be reserved or charge will be taken. The additional provisions required resulting from default of previously modified TDR s are noted above.

The following table shows certain information regarding Troubled Debt Restructurings (TDRs) that occurred during the period indicated:


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## Note 5 Allowance for Loan Losses (continued)

The following tables show certain information regarding TDRs that occurred during the periods indicated:


|  | TDR Information for the Three Months Ended September 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in thousands) | RE Mortgage Resid. Comm. | Home <br> Lines | Equity Auto Other Loans IndirecConsum. |  | Construction Resid.Comm. | Total |
| Number | 3 | 1 |  | 2 |  | 6 |
| Pre-mod outstanding principal balance | \$ 1,386 | \$ 142 |  | \$ 37 |  | \$ 1,565 |
| Post-mod outstanding principal balance | \$ 1,386 | \$ 141 |  | \$ 37 |  | \$ 1,564 |
| Financial impact due to TDR taken as additional provision |  |  |  | \$ 5 |  | \$ 5 |
| Number that defaulted during the period | 1 | 1 |  |  |  | 2 |
| Recorded investment of TDRs that defaulted during the period | \$ 243 | \$ 125 |  |  |  | \$ 368 |
| Financial impact due to the default of previous TDR taken as charge-offs or additional provisions |  |  |  |  |  |  |


|  | TDR Information for the Nine Months Ended September 30, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RE | ortgage | Home | Equity | Auto Other |  | Construction |  |
| (\$ in thousands) | Resid. | Comm. | Lines | Loans | IndirecConsum. | C\&I | Resid.Comm. | Total |
| Number | 1 | 4 | 1 | 1 | 2 | 5 |  | 14 |

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| Pre-mod outstanding principal balance | \$ 108 |  | \$ 1,511 |  | \$ 141 |  | 69 | \$ | 89 | \$ 506 | \$ 2,424 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Post-mod outstanding principal balance |  | 10 |  | ,510 | \$ 141 | \$ | 74 | \$ | 89 | \$ 507 |  | ,431 |
| Financial impact due to TDR taken as additional provision | \$ | 8 | \$ | (5) |  |  |  | \$ | 5 | \$ 254 | \$ | 262 |
| Number that defaulted during the period |  | 1 |  | 2 | 2 |  |  |  |  |  |  | 5 |
| Recorded investment of TDRs that defaulted during the period |  |  | \$ | 280 | \$ 172 |  |  |  |  |  | \$ | 550 |
| Financial impact due to the default of previous TDR taken as charge-offs or additional provisions |  |  |  |  |  |  |  |  |  |  |  |  |

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## Note 6 Foreclosed Assets

A summary of the activity in the balance of foreclosed assets follows (\$ in thousands):

|  | Nine months ended Septe Noncovered Covered |  |  |  | Total |  | Noncovered |  | Coded Sept | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance, net |  | $5,369$ |  |  | \$ | 5,369 | \$ | 4,449 | \$ 445 | \$ | 4,894 |
| Additions/transfers from loans |  | 1,730 | \$ | 223 |  | 1,953 |  | 5,154 | (445) |  | 4,709 |
| Dispositions/sales |  | $(3,157)$ |  |  |  | $(3,157)$ |  | $(3,971)$ |  |  | $(3,971)$ |
| Valuation adjustments |  | (41) |  |  |  | (41) |  | (347) |  |  | (347) |
| Ending balance, net | \$ | 3,901 | \$ | 223 | \$ | 4,124 | \$ | 5,285 |  | \$ | 5,285 |
| Ending valuation allowance | \$ | (241) |  |  | \$ | (241) | \$ | (519) |  | \$ | (519) |
| Ending number of foreclosed assets |  | 14 |  | 1 |  | 15 |  | 28 |  |  | 28 |
| Proceeds from sale of foreclosed assets | \$ | 3,375 |  |  | \$ | 3,375 | \$ | 4,753 |  | \$ | 4,753 |
| Gain on sale of foreclosed assets | \$ | 218 |  |  | \$ | 218 | \$ | 782 |  | \$ | 782 |

As of September 30, 2016, $\$ 1,504,000$ of foreclosed residential real estate properties, all of which the Company has obtained physical possession of, are included in foreclosed assets. At September 30, 2016, the recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are underway is $\$ 789,000$.

## Note 7 - Premises and Equipment

Premises and equipment were comprised of:

September 30, December 31, 20162015
(In thousands)

| Land \& land improvements | $\$ 10,514$ | $\$$ | 8,909 |
| :--- | :---: | :---: | :---: |
| Buildings | 44,405 | 38,643 |  |
| Furniture and equipment | 32,247 | 31,081 |  |
|  | 87,166 | 78,633 |  |
| Less: Accumulated depreciation | $(38,068)$ | $(35,518)$ |  |
|  | 49,098 | 43,115 |  |
| Construction in progress | 350 |  | 696 |
| Total premises and equipment | $\$ 49,448$ | $\$$ | 43,811 |

Depreciation expense for premises and equipment amounted to $\$ 1,316,000$ and $\$ 1,268,000$ for the three months ended September 30, 2016 and 2015, respectively. Depreciation expense for premises and equipment amounted to $\$ 4,002,000$ and $\$ 3,849,000$ for the nine months ended September 30, 2016 and 2015, respectively. During the three months ended September 31, 2016, the Company determined to sell a former bank branch property with net book value of $\$ 1,934,000$, wrote the property down by $\$ 716,000$ to its estimated market value of $\$ 1,218,000$, and classified the property as held for sale. The property was subsequently sold during the three months ended September 30, 2016 without gain or further loss.

## Note 8 Cash Value of Life Insurance

A summary of the activity in the balance of cash value of life insurance follows (in thousands):

|  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 94,560 | \$ | 92,337 |
| Increase in cash value of life insurance |  | 2,086 |  | 2,121 |
| Death benefit receivable in excess of cash value |  | 238 |  |  |
| Death benefit receivable |  | $(1,603)$ |  |  |
| Ending balance | \$ | 95,281 | \$ | 94,458 |
| End of period death benefit | \$ | 166,623 | \$ | 166,380 |
| Number of policies owned |  | 187 |  | 189 |
| Insurance companies used |  | 14 |  | 14 |
| Current and former employees and directors covered |  | 59 |  | 60 |

As of September 30, 2016, the Bank was the owner and beneficiary of 187 life insurance policies, issued by 14 life insurance companies, covering 59 current and former employees and directors. These life insurance policies are recorded on the Company s financial statements at their reported cash (surrender) values. As a result of current tax law and the nature of these policies, the Bank records any increase in cash value of these policies as nontaxable noninterest income. If the Bank decided to surrender any of the policies prior to the death of the insured, such surrender may result in a tax expense related to the life-to-date cumulative increase in cash value of the policy. If the Bank retains such policies until the death of the insured, the Bank would receive nontaxable proceeds from the insurance company equal to the death benefit of the policies. The Bank has entered into Joint Beneficiary Agreements (JBAs) with certain of the insured that for certain of the policies provide some level of sharing of the death benefit, less the cash surrender value, among the Bank and the beneficiaries of the insured upon the receipt of death benefits. See Note 15 of these condensed consolidated financial statements for additional information on JBAs.

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## Note 9 - Goodwill and Other Intangible Assets

The following table summarizes the Company s goodwill intangible as of the dates indicated:

|  | September 30, |  | December 31, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (dollar in thousands) | 2016 | Additions | Reductions | 2015 |  |
| Goodwill | $\$ 064,311$ | $\$$ | 849 |  | $\$ 3,462$ |

The following table summarizes the Company s core deposit intangibles as of the dates indicated:

|  | September 30, |  | Reductions/ |  | Fully |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | | December 31, |
| :---: |

The Company recorded additions to its CDI of $\$ 2,046,000$ in conjunction with the acquisition of three branch offices from Bank of America on March 18, 2016, $\$ 6,614,000$ in conjunction with the North Valley Bancorp acquisition on October 3, 2014, $\$ 898,000$ in conjunction with the Citizens acquisition on September 23, 2011, and $\$ 562,000$ in conjunction with the Granite acquisition on May 28, 2010. The following table summarizes the Company s estimated core deposit intangible amortization (dollars in thousands):

|  | Estimated Core Deposit <br> Years Ended | Intangible Amortization |
| :--- | :---: | :---: |
| 2016 | $\$$ | 1,377 |
| 2017 |  | 1,389 |
| 2018 |  | 1,324 |
| 2019 |  | 1,228 |
| 2020 | $\$$ | 1,228 |
| Thereafter | $\$, 095$ |  |

## Note 10 - Mortgage Servicing Rights

The following tables summarize the activity in, and the main assumptions we used to determine the fair value of mortgage servicing rights ( MSRs ) for the periods indicated (dollars in thousands):

Three months ended September 30,ine months ended September 30,

|  | 2016 | 2015 | 2016 | 2015 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage servicing rights: | $\$$ | 6,720 | $\$$ | 7,814 | $\$$ | 7,618 | $\$$ |
| Balance at beginning of period | 7,378 |  |  |  |  |  |  |

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| Additions |  | 287 |  | 238 |  | 788 |  | 659 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in fair value |  | (799) |  | (585) |  | $(2,198)$ |  | (570) |
| Balance at end of period | \$ | 6,208 | \$ | 7,467 | \$ | 6,208 | \$ | 7,467 |
| Servicing, late and ancillary fees received | \$ | 480 | \$ | 480 | \$ | 1,513 | \$ | 1,542 |
| Balance of loans serviced at: |  |  |  |  |  |  |  |  |
| Beginning of period | \$ | 814,702 | \$ | 827,333 | \$ | 817,917 | \$ | 840,288 |
| End of period | \$ | 811,128 | \$ | 816,967 | \$ | 811,128 | \$ | 816,967 |
| Weighted-average prepayment speed |  |  |  |  |  |  |  |  |
| Discount rate |  |  |  |  |  | 12.0\% |  | 10.0\% |

The changes in fair value of MSRs that occurred during the three and six months ended September 30, 2016 and 2015 were mainly due to changes in principal balances and changes in estimate life of the MSRs.

## Note 11 - Indemnification Asset/Liability

A summary of the activity in the balance of indemnification asset (liability) follows (in thousands):

|  | Three months ended September 30ine months ended September 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning (payable) receivable balance | \$ | (662) | \$ | (466) | \$ | (521) | \$ | (349) |
| Effect of actual covered losses and change in estimated future covered losses |  | 17 |  | (15) |  | (210) |  | (59) |
| Change in estimated true up liability |  |  |  | (13) |  | (35) |  | (57) |
| Reimbursable expenses (revenue), net |  |  |  | 3 |  | (4) |  |  |
| Payments made (received) |  | 107 |  | (1) |  | 232 |  | (27) |
| Ending (payable) receivable balance | \$ | (538) | \$ | (492) | \$ | (538) | \$ | (492) |
| Amount of indemnification asset recorded in other assets |  |  |  |  | \$ | 95 | \$ | 92 |
| Amount of indemnification liability recorded in other liabilities |  |  |  |  |  | (633) |  | (584) |
| Ending balance |  |  |  |  | \$ | (538) | \$ | (492) |

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## Note 11 - Indemnification Asset/Liability (continued)

During May 2015, the indemnification portion of the Company s agreement with the FDIC related to the Company s acquisition of certain nonresidential real estate loans of Granite in May 2010 expired. The indemnification portion of the Company s agreement with the FDIC related to the Company s acquisition of certain residential real estate loans of Granite in May 2010 will expire in May 2018. The agreement specifies that recoveries of losses that are claimed by the Company and indemnified by the FDIC under the agreement that are recovered by the Company through May 2020 are to be shared with the FDIC in the same proportion as they were indemnified by the FDIC. In addition, the agreement specifies that at the end of the agreement in May 2020, to the extent that total claimed losses plus servicing expenses, net of recoveries, claimed under the agreement over the entire ten year period of the agreement do not meet a certain threshold, the Company will be required to pay to the FDIC a true up amount equal to fifty percent of the difference of the threshold and actual claimed losses plus servicing expenses, net of recoveries. The Company has continually been estimating, updating and recording this true up amount, at its estimated present value, since the inception of the agreement in May 2010. As of September 30, 2016, the present value of this true up amount is estimated to be $\$ 633,000$, and is recorded in other liabilities.

## Note 12 Other Assets

Other assets were comprised of (in thousands):

|  | September 30, | December 31, |
| :--- | :---: | ---: |
|  | 2016 | 2015 |
| Deferred tax asset, net | $\$ 30,882$ | $\$ 36,440$ |
| Prepaid expense | 2,673 | 3,062 |
| Software | 2,054 | 1,290 |
| Advanced compensation | 327 | 673 |
| Capital Trusts | 1,700 | 1,696 |
| Investment in Low Housing Tax Credit Funds | 18,698 | 4,223 |
| Miscellaneous other assets | 3,762 |  |
|  |  |  |
| Total other assets | $\$$ | 60,096 |
|  | $\$$ | 48,591 |

## Note 13 - Deposits

A summary of the balances of deposits follows (in thousands):

|  | September 30, | December 31, |
| :--- | ---: | ---: |
|  | 2016 | 2015 |
| Noninterest-bearing demand | $\$ 1,221,503$ | $\$ 1,155,695$ |
| Interest-bearing demand | 910,638 | 853,961 |
| Savings | $1,366,892$ | $1,281,540$ |
| Time certificates, $\$ 250,000$ and over | 76,047 | 75,897 |

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| Other time certificates | 260,932 | 264,173 |  |
| :--- | ---: | ---: | ---: |
| Total deposits | $\$ \quad 3,836,012$ | $\$$ | $3,631,266$ |

Certificate of deposit balances of $\$ 50,000,000$ from the State of California were included in time certificates, $\$ 250,000$ and over, at each of September 30, 2016 and December 31, 2015. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank s request subject to collateral and credit worthiness constraints. The negotiated rates on these State deposits are generally more favorable than other wholesale funding sources available to the Bank. Overdrawn deposit balances of $\$ 820,000$ and $\$ 796,000$ were classified as consumer loans at September 30, 2016 and December 31, 2015, respectively.

## Note 14 Reserve for Unfunded Commitments

The following tables summarize the activity in reserve for unfunded commitments for the periods indicated (dollars in thousands):

|  | Three months ended September 30ine months ended September |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2016 |  | 2015 |  |
| Balance at beginning of period | \$ | 2,883 | \$ | 2,125 | \$ | 2,475 | \$ | 2,145 |
| Provision for losses unfunded commitments |  | 25 |  | (40) |  | 433 |  | (60) |
| Balance at end of period | \$ | 2,908 | \$ | 2,085 | \$ | 2,908 | \$ | 2,085 |

## Note 15 Other Liabilities

Other liabilities were comprised of (in thousands):

|  | September 30, | December 31, |  |
| :--- | ---: | ---: | ---: |
|  | 2016 | 2015 |  |
| Deferred compensation | 6,343 | $\$$ | 6,725 |
| Pension liability | 26,898 | 26,182 |  |
| Joint beneficiary agreements | 2,640 | 2,529 |  |
| Low income housing tax credit fund commitments | 15,854 | 3,330 |  |
| Accrued salaries and benefits expense | 5,177 | 3,851 |  |
| Taxes Payable | 1,987 |  |  |
| Loan escrow and servicing payable | 3,393 | 2,037 |  |
| Deferred revenue | 791 | 1,082 |  |
| Unsettled investment security purchases | 1,450 | 17,072 |  |
| Litigation contingent liability reserve | 5,162 |  |  |
| Miscellaneous other liabilities |  |  |  |
|  |  |  |  |
| Total other liabilities | $\$$ | 69,695 | $\$$ |
|  |  |  | 65,293 |

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## Note 16 - Other Borrowings

A summary of the balances of other borrowings follows:

September 30, December 31, 20162015
(in thousands)
Other collateralized borrowings, fixed rate, as of September 30, 2016 of $0.05 \%$, payable on October 3, 2016

Total other borrowings
The Company did not enter into any repurchase agreements during the nine months ended September 30, 2016 or the year ended December 31, 2015.

The Company had $\$ 19,235,000$ and $\$ 12,328,000$ of other collateralized borrowings at September 30, 2016 and December 31, 2015, respectively. Other collateralized borrowings are generally overnight maturity borrowings from non-financial institutions that are collateralized by securities owned by the Company. As of September 30, 2016, the Company has pledged as collateral and sold under agreements to repurchase investment securities with fair value of $\$ 21,022,000$ under these other collateralized borrowings.

The Company maintains a collateralized line of credit with the Federal Home Loan Bank of San Francisco. Based on the FHLB stock requirements at September 30, 2016, this line provided for maximum borrowings of $\$ 1,266,202,000$ of which none was outstanding, leaving $\$ 1,266,202,000$ available. As of September 30, 2016, the Company has designated investment securities with fair value of $\$ 85,944,000$ and loans totaling $\$ 1,819,129,000$ as potential collateral under this collateralized line of credit with the FHLB.

The Company maintains a collateralized line of credit with the San Francisco Federal Reserve Bank. As of September 30, 2016, this line provided for maximum borrowings of $\$ 115,435,000$ of which none was outstanding, leaving $\$ 115,435,000$ available. As of September 30, 2016, the Company has designated investment securities with fair value of $\$ 216,000$ and loans totaling $\$ 148,594,000$ as potential collateral under this collateralized line of credit with the San Francisco Federal Reserve Bank.

The Company had available unused correspondent banking lines of credit from commercial banks totaling $\$ 20,000,000$ for federal funds transactions at September 30, 2016.

## Note 17 Junior Subordinated Debt

On July 31, 2003, the Company formed a subsidiary business trust, TriCo Capital Trust I, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for $\$ 1,000$ per share or an aggregate of $\$ 619,000$. In addition, the Company issued a junior subordinated debenture to the trust in the amount of $\$ 20,619,000$. The terms of the junior subordinated debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust I. Also on July 31, 2003, TriCo Capital Trust I completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of $\$ 20,000,000$. The trust preferred securities are mandatorily redeemable upon maturity on

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October 7, 2033 with an interest rate that resets quarterly at three-month LIBOR plus 3.05\%. TriCo Capital Trust I has the right to redeem the trust preferred securities on or after October 7, 2008. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of $\$ 7.50$ per trust preferred security or an aggregate of $\$ 150,000$. The net proceeds of $\$ 19,850,000$ were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company s common stock under its repurchase plan and increase the Company s capital.

On June 22, 2004, the Company formed a second subsidiary business trust, TriCo Capital Trust II, to issue trust preferred securities. Concurrently with the issuance of the trust preferred securities, the trust issued 619 shares of common stock to the Company for $\$ 1,000$ per share or an aggregate of $\$ 619,000$. In addition, the Company issued a junior subordinated debenture to the trust in the amount of $\$ 20,619,000$. The terms of the junior subordinated debenture are materially consistent with the terms of the trust preferred securities issued by TriCo Capital Trust II. Also on June 22, 2004, TriCo Capital Trust II completed an offering of 20,000 shares of cumulative trust preferred securities for cash in an aggregate amount of $\$ 20,000,000$. The trust preferred securities are mandatorily redeemable upon maturity on July 23, 2034 with an interest rate that resets quarterly at three-month LIBOR plus $2.55 \%$. TriCo Capital Trust II has the right to redeem the trust preferred securities on or after July 23, 2009. The trust preferred securities were issued through an underwriting syndicate to which the Company paid underwriting fees of $\$ 2.50$ per trust preferred security or an aggregate of $\$ 50,000$. The net proceeds of $\$ 19,950,000$ were used to finance the opening of new branches, improve bank services and technology, repurchase shares of the Company s common stock under its repurchase plan and increase the Company s capital.

As a result of the Company s acquisition of North Valley Bancorp on October 3, 2014, the Company assumed the junior subordinated debentures issued by North Valley Bancorp to North Valley Capital Trusts II, III \& IV with face amounts of $\$ 6,186,000, \$ 5,155,000$ and $\$ 10,310,000$, respectively. Also, as a result of the North Valley Bancorp acquisition, the Company acquired common stock interests in North Valley Capital Trusts II, III and IV with face valley of $\$ 186,000, \$ 155,000$, and $\$ 310,000$, respectively. At the acquisition date of October 3, 2014, the junior subordinated debentures associated with North Valley Capital Trust II, III and IV were recorded on the Company s books at their fair values of $\$ 5,006,000, \$ 3,918,000$, and $\$ 6,063,000$, respectively. The related fair value discounts to face value of these debentures will be amortized over the remaining time to maturity for each of these debentures using the effective interest method. Similar, and proportional, discounts were applied to the acquired common stock interest in North Valley Capital Trusts II, III and IV, and these discounts will be proportionally amortized over the remaining time to maturity for each related debenture.

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## Note 17 Junior Subordinated Debt (continued)

TriCo Capital Trusts I and II, and North Valley Capital Trusts II, III and IV are collectively referred to as the Capital Trusts. The recorded book values of the junior subordinated debentures issued by the Capital Trusts are reflected as junior subordinated debt in the Company s consolidated balance sheets. The common stock issued by the Capital Trusts and owned by the Company is recorded in other assets in the Company s consolidated balance sheets. The recorded book value of the debentures issued by the Capital Trusts, less the recorded book value of the common stock of the Capital Trusts owned by the Company, continues to qualify as Tier 1 or Tier 2 capital under interim guidance issued by the Board of Governors of the Federal Reserve System.

The following table summarizes the terms and recorded balance of each subordinated debenture as of the date indicated (dollars in thousands):

| Subordinated Debt Series | Maturity <br> Date | Face <br> Value | Coupon Rate (Variable) 3 mo . LIBORC | $\begin{gathered} \text { As of September } \\ 30,2016 \end{gathered}$ |  |  | ecember 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Current |  | ecorded |  | corded |
|  |  |  |  | oupon Rat |  | ook Value |  | Value |
| TriCo Cap Trust I | 10/7/2033 | \$ 20,619 | 3.05\% | 3.73\% | \$ | 20,619 | \$ | 20,619 |
| TriCo Cap Trust II | 7/23/2034 | 20,619 | 2.55\% | 3.26\% |  | 20,619 |  | 20,619 |
| North Valley Trust II | 4/24/2033 | 6,186 | 3.25\% | 4.01\% |  | 5,085 |  | 5,055 |
| North Valley Trust III | 4/24/2034 | 5,155 | 2.80\% | 3.51\% |  | 3,995 |  | 3,966 |
| North Valley Trust IV | 3/15/2036 | 10,310 | 1.33\% | 2.18\% |  | 6,299 |  | 6,211 |
|  |  | \$ 62,889 |  |  | \$ | 56,617 | \$ | 56,470 |

During the nine months ended September 30, 2016, the balance of Junior Subordinated Debt increased $\$ 147,000$ to $\$ 56,617,000$ due to purchase fair value discount amortization.

## Note 18 - Commitments and Contingencies

Restricted Cash Balances Reserves (in the form of deposits with the San Francisco Federal Reserve Bank) of $\$ 78,813,000$ and $\$ 70,660,000$ were maintained to satisfy Federal regulatory requirements at September 30, 2016 and December 31, 2015. These reserves are included in cash and due from banks in the accompanying consolidated balance sheets.

Lease Commitments The Company leases 42 sites under non-cancelable operating leases. The leases contain various provisions for increases in rental rates, based either on changes in the published Consumer Price Index or a predetermined escalation schedule. Substantially all of the leases provide the Company with the option to extend the lease term one or more times following expiration of the initial term. The Company currently does not have any capital leases.

At December 31, 2015, future minimum commitments under non-cancelable operating leases with initial or remaining terms of one year or more are as follows:

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\(\left.$$
\begin{array}{lrr} & \begin{array}{c}\text { Operating } \\
\text { Leases }\end{array}
$$ <br>

(in thousands)\end{array}\right]\)|  | 3,067 |
| :--- | ---: |
| 2016 | 2,400 |
| 2017 | 1,755 |
| 2018 | 1,211 |
| 2019 | 2,382 |
| 2020 | 659 |
| Thereafter |  |
|  |  |
| Future minimum lease payments | $\$$ |

Rent expense under operating leases was $\$ 1,034,000$ and $\$ 1,049,000$ during the three months ended September 30, 2016 and 2015, respectively. Rent expense was offset by rent income of $\$ 58,000$ and $\$ 57,000$ during the three months ended September 30, 2016 and 2015, respectively. Rent expense under operating leases was $\$ 3,024,000$ and $\$ 2,992,000$ during the nine months ended September 30, 2016 and 2015, respectively. Rent expense was offset by rent income of $\$ 177,000$ and $\$ 161,000$ during the nine months ended September 30, 2016 and 2015, respectively.

Financial Instruments with Off-Balance-Sheet Risk The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and deposit account overdraft privilege. Those instruments involve, to varying degrees, elements of risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company s exposure to loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit written is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Company s exposure to loss in the event of nonperformance by the other party to the financial instrument for deposit account overdraft privilege is represented by the overdraft privilege amount disclosed to the deposit account holder.

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The following table presents a summary of the Bank s commitments and contingent liabilities:

|  | September 30, <br> 2016 | December 31, <br> (in thousands) |
| :--- | :---: | :---: |
| Financial instruments whose amounts represent |  |  |
| risk: |  |  |
| Commitments to extend credit: | $\$ 224,875$ | $\$$ |
| Commercial loans | 402,851 | 394,399 |
| Consumer loans | 70,428 | 42,793 |
| Real estate mortgage loans | 107,130 | 71,846 |
| Real estate construction loans | 10,349 | 8,330 |
| Standby letters of credit | 98,400 | 94,473 |
| Deposit account overdraft privilege |  |  |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of one year or less or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on Management scredit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, residential properties, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most standby letters of credit are issued for one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral requirements vary, but in general follow the requirements for other loan facilities.

Deposit account overdraft privilege amount represents the unused overdraft privilege balance available to the Company s deposit account holders who have deposit accounts covered by an overdraft privilege. The Company has established an overdraft privilege for certain of its deposit account products whereby all holders of such accounts who bring their accounts to a positive balance at least once every thirty days receive the overdraft privilege. The overdraft privilege allows depositors to overdraft their deposit account up to a predetermined level. The predetermined overdraft limit is set by the Company based on account type.

Legal Proceedings On September 15, 2014, a former Personal Banker at one of the Bank s in-store branches filed a Class Action Complaint against the Bank in Butte County Superior Court, alleging causes of action related to the observance of meal and rest periods and seeking to represent a class of current and former hourly-paid or non-exempt personal bankers, or employees with the same or similar job duties, employed by the Bank within the State of California during the preceding four years. On or about June 25, 2015, Plaintiff filed an Amended Complaint expanding the class definition to all current and formerly hourly-paid or non-exempt branch employees employed by the Bank within the State of California at any time during the period from September 15, 2010 to final judgment. The Bank responded to the First Amended Complaint, denying the charges, and the parties engaged in written discovery. The parties engaged in non-binding mediation of this action during the third quarter of 2016.

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On January 20, 2015, a then-current Personal Banker at one of the Bank s in-store branches filed a First Amended Complaint against Tri Counties Bank and TriCo Bancshares, dba Tri Counties Bank, in Sacramento County Superior Court, alleging causes of action related to wage statement violations. Plaintiff seeks to represent a class of current and former exempt and non-exempt employees who worked for $t$ defendants during the time period beginning October 18, 2013 through the date of the filing of this action. The Company and the Bank responded to the First Amended Complaint, denying the charges, and engaged in written discovery with Plaintiff. The parties engaged in non-binding mediation of this action during the third quarter of 2016.

During the third quarter of 2016, the Bank agreed to settle the two foregoing matters. In connection with the settlement and in consideration for the full settlement and release of all claims, the Bank would pay up to $\$ 1.9$ million. The actual cost of the settlement will depend on the number of claims submitted by purported class members and the Bank estimates that the actual cost of settlement will be approximately $\$ 1,450,000$. In the event that the parties enter into a stipulation of settlement, hearings will be scheduled at which the court will consider the settlement. The settlement is subject to customary conditions, including court approval following notice to members of the purported classes. There can be no assurance that the parties will ultimately enter into a stipulation of settlement or that the court will approve the settlement even if the parties were to enter into such stipulation.

Neither the Company nor its subsidiaries, are party to any other material pending legal proceeding, nor is their property the subject of any other material pending legal proceeding, except routine legal proceedings arising in the ordinary course of their business. None of these proceedings is currently expected to have a material adverse impact upon the Company s business, consolidated financial position or results of operations in addition to amounts already accrued, taking any applicable insurance into consideration.

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Other Commitments and Contingencies The Company has entered into employment agreements or change of control agreements with certain officers of the Company providing severance payments and accelerated vesting of benefits under supplemental retirement agreements to the officers in the event of a change in control of the Company and termination for other than cause or after a substantial and material change in the officer stitle, compensation or responsibilities.

The Bank owns 13,396 shares of Class B common stock of Visa Inc. which are convertible into Class A common stock at a conversion ratio of 1.648265 per Class B share. As of September 30, 2016, the value of the Class A shares was $\$ 82.70$ per share. Utilizing the conversion ratio, the value of unredeemed Class A equivalent shares owned by the Bank was $\$ 1,826,000$ as of September 30, 2016, and has not been reflected in the accompanying financial statements. The shares of Visa Class B common stock are restricted and may not be transferred. Visa Member Banks are required to fund an escrow account to cover settlements, resolution of pending litigation and related claims. If the funds in the escrow account are insufficient to settle all the covered litigation, Visa may sell additional Class A shares, use the proceeds to settle litigation, and further reduce the conversion ratio. If funds remain in the escrow account after all litigation is settled, the Class B conversion ratio will be increased to reflect that surplus.

Mortgage loans sold to investors may be sold with servicing rights retained, with only the standard legal representations and warranties regarding recourse to the Bank. Management believes that any liabilities that may result from such recourse provisions are not significant.

## Note 19 Shareholders Equity

## Dividends Paid

The Bank paid to the Company cash dividends in the aggregate amounts of $\$ 11,434,000$ and $\$ 8,968,000$ during the nine months ended September 30, 2016 and 2015 respectively. The Bank is regulated by the Federal Deposit Insurance Corporation (FDIC) and the State of California Department of Business Oversight. Absent approval from the Commissioner of the Department of Business Oversight, California banking laws generally limit the Bank sability to pay dividends to the lesser of (1) retained earnings or (2) net income for the last three fiscal years, less cash distributions paid during such period. Under this law, at December 31, 2015, the Bank could pay dividends to the Company of up to $\$ 73,297,000$.

## Stock Repurchase Plan

On August 21, 2007, the Board of Directors adopted a plan to repurchase, as conditions warrant, up to 500,000 shares of the Company s common stock on the open market. The timing of purchases and the exact number of shares to be purchased will depend on market conditions. The 500,000 shares authorized for repurchase under this stock repurchase plan represented approximately $3.2 \%$ of the Company s $15,814,662$ outstanding common shares as of August 21, 2007. This stock repurchase plan has no expiration date. As of September 30, 2016, the Company had repurchased 166,600 shares under this plan.

## Stock Repurchased Under Equity Compensation Plans

During the nine months ended September 30, 2016 and 2015, employees and directors tendered 101,125 and 30,321 shares, respectively, of the Company s common stock with market value of $\$ 2,774,000$ to such exercises and the release of restricted stock units as permitted by the Company s shareholder-approved equity compensation plans. The tendered shares were retired. The market value of tendered shares is the last market trade price at closing on the day an option is exercised or a restricted stock unit vests. Stock repurchased under equity incentive plans are not included in

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the total of stock repurchased under the stock repurchase plan announced on August 21, 2007.
Note 20 - Stock Options and Other Equity-Based Incentive Instruments
In March 2009, the Company s Board of Directors adopted the TriCo Bancshares 2009 Equity Incentive Plan (2009 Plan) covering officers, employees, directors of, and consultants to, the Company. The 2009 Plan was approved by the Company s shareholders in May 2009. The 2009 Plan allows for the granting of the following types of stock awards (Awards): incentive stock options, nonstatutory stock options, performance awards, restricted stock, restricted stock unit (RSU) awards and stock appreciation rights. RSUs that vest based solely on the grantee remaining in the service of the Company for a certain amount of time, are referred to as service condition vesting RSUs . RSUs that vest based on the grantee remaining in the service of the Company for a certain amount of time and a market condition such as the total return of the Company s common stock versus the total return of an index of bank stocks, are referred to as market plus service condition vesting RSUs . In May 2013, the Company s shareholders approved an amendment to the 2009 Plan increasing the maximum aggregate number of shares of TriCo s common stock which may be issued pursuant to or subject to Awards from 650,000 to $1,650,000$. The number of shares available for issuance under the 2009 Plan is reduced by: (i) one share for each share of common stock issued pursuant to a stock option or a Stock Appreciation Right and (ii) two shares for each share of common stock issued pursuant to a Performance Award, a Restricted Stock Award or a Restricted Stock Unit Award. When Awards made under the 2009 Plan expire or are forfeited or cancelled, the underlying shares will become available for future Awards under the 2009 Plan. To the extent that a share of common stock pursuant to an Award that counted as two shares against the number of shares again becomes available for issuance under the 2009 Plan, the number of shares of common stock available for issuance under the 2009 Plan shall increase by two shares. Shares awarded and delivered under the 2009 Plan may be authorized but unissued, or reacquired shares. As of September 30, 2016, 639,900 options for the purchase of common shares, and 114,139 restricted stock units were outstanding, and 627,536 shares remain available for issuance, under the 2009 Plan.

In May 2001, the Company adopted the TriCo Bancshares 2001 Stock Option Plan (2001 Plan) covering officers, employees, directors of, and consultants to, the Company. Under the 2001 Plan, the option exercise price cannot be less than the fair market value of the Common Stock at the date of grant except in the case of substitute options. Options for the 2001 Plan expire on the tenth anniversary of the grant date. Vesting schedules under the 2001 Plan are determined individually for each grant. As of September 30, 2016, 169,750 options for the purchase of common shares were outstanding under the 2001 Plan. As of May 2009, as a result of the shareholder approval of the 2009 Plan, no new options may be granted under the 2001 Plan.

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Note 20 - Stock Options and Other Equity-Based Incentive Instruments (continued)

Stock option activity during the nine months ended September 30, 2016 is summarized in the following table:

|  | Number of Shares | Option Price per Share |  |  | Weighted Average Exercise <br> Price | Weighted Average Fair Value on Date of Grant |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2015 | 948,350 | \$ 12.63 | to | \$ 25.91 | \$ 17.94 |  |
| Options granted |  |  | to |  |  |  |
| Options exercised | 132,700 | \$ 14.76 | to | \$ 25.91 | \$ 21.91 |  |
| Options forfeited | $(6,000)$ | \$ 23.21 | to | \$ 23.21 | \$ 23.21 |  |
| Outstanding at September 30, 2016 | 809,650 | \$ 12.63 | to | \$ 23.21 | \$ 17.25 |  |

The following table shows the number, weighted-average exercise price, intrinsic value, and weighted average remaining contractual life of options exercisable, options not yet exercisable and total options outstanding as of September 30, 2016:

|  | Currently <br> Exercisable | Currently Not <br> Exercisable | Total <br> Outstanding |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Number of options | 694,350 | 115,300 | 809,650 |  |  |
| Weighted average exercise price | $\$ 017.24$ | $\$$ | 17.29 | $\$$ | 17.25 |
| Intrinsic value (in thousands) | $\$ 6,615$ | $\$$ | 1,093 | $\$$ | 7,708 |
| Weighted average remaining contractual |  |  |  |  | 4.4 |
| term (yrs.) | 4.1 |  | 6.2 | 4.4 |  |

The 115,300 options that are currently not exercisable as of September 30, 2016 are expected to vest, on a weighted-average basis, over the next 1.1 years, and the Company is expected to recognize $\$ 531,000$ of pre-tax compensation costs related to these options as they vest. The Company did not modify any option grants during 2015 or the nine months ended September 30, 2016.

Restricted stock unit (RSU) activity is summarized in the following table for the dates indicated:

|  | Service Condition Vesting RSMkarket Plus Service Condition Vesting RSUs |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Weighted |  | Weighted |  |
|  |  |  | Average |


| RSUs granted | 36,542 | $\$$ | 26.60 | 18,753 |
| :--- | :---: | :---: | :---: | :---: | | RSUs added through dividend |
| :--- |
| credits |

The 63,289 service condition vesting RSUs outstanding as of September 30, 2016 include a feature whereby each RSU award outstanding is adjusted for cash dividends with additional RSUs equal in number to the number of shares of common stock that could be purchased with the cash dividends that would have been paid on the shares underlying the awards on the date the dividend is paid. The 63,289 service condition vesting RSUs outstanding as of September 30, 2016 are expected to vest, and be released, on a weighted-average basis, over the next 1.4 years. The Company is expected to recognize $\$ 1,155,000$ of pre-tax compensation costs related to these service condition vesting RSUs between September 30, 2016 and their vesting dates. During the nine months ended September 30, 2016, the Company did not modify any service condition vesting RSUs. During 2015 the Company did not modify any service condition vesting RSUs.

The 50,850 market plus service condition vesting RSUs outstanding as of September 30, 2016 are expected to vest, and be released, on a weighted-average basis, over the next 2.2 years. The Company is expected to recognize $\$ 635,000$ of pre-tax compensation costs related to these RSUs between September 30, 2016 and their vesting dates. As of September 30, 2016, the number of market plus service condition vesting RSUs outstanding that will actually vest, and be released, may be reduced to zero or increased to 76,275 depending on the total return of the Company s common stock versus the total return of an index of bank stocks from the grant date to the vesting date. During the nine months ended September 30, 2016, the Company did not modify any market plus service condition vesting RSUs. During 2015 the Company did not modify any market plus service condition vesting RSUs.

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## Note 21 - Noninterest Income and Expense

The components of other noninterest income were as follows (in thousands):

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Service charges on deposit accounts | \$ 3,641 | \$ 3,642 | \$ 10,549 | \$ 10,879 |
| ATM and interchange fees | 3,851 | 3,344 | 11,136 | 9,729 |
| Other service fees | 792 | 772 | 2,369 | 2,265 |
| Mortgage banking service fees | 537 | 521 | 1,570 | 1,583 |
| Change in value of mortgage servicing rights | (799) | (585) | $(2,198)$ | (570) |
| Total service charges and fees | 8,022 | 7,694 | 23,426 | 23,886 |
| Gain on sale of loans | 953 | 722 | 2,645 | 2,181 |
| Commissions on sale of non-deposit investment products | 747 | 812 | 1,890 | 2,561 |
| Increase in cash value of life insurance | 709 | 770 | 2,086 | 2,121 |
| Change in indemnification asset | (10) | (26) | (274) | (148) |
| Gain (loss) on sale of foreclosed assets | 69 | 356 | 218 | 782 |
| Sale of customer checks | 110 | 129 | 299 | 378 |
| Lease brokerage income | 172 | 161 | 602 | 543 |
| Gain (loss) on disposal of fixed assets | (13) | (42) | (52) | (125) |
| Life Insurance death benefit in excess of cash value |  |  | 238 |  |
| Other | 307 | 1,066 | 1,023 | 1,723 |
| Total other noninterest income | 3,044 | 3,948 | 8,675 | 10,016 |
| Total noninterest income | \$ 11,066 | \$ 11,642 | \$32,101 | \$33,902 |
| Mortgage loan servicing fees, net of change in fair value of mortgage loan servicing rights | \$ (262) | \$ (64) | \$ (628) | \$ 1,013 |
| Mortgage banking revenue | \$ 691 | \$ 658 | \$ 2,017 | \$ 3,194 |

The components of noninterest expense were as follows (in thousands):

|  | Three months ended |  | Nine months ended |  |
| :--- | ---: | ---: | ---: | ---: |
|  | September 30, |  | September 30, |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Base salaries, net of deferred loan origination costs | $\$ 13,419$ | $\$ 11,562$ | $\$ 39,095$ | $\$ 34,808$ |
| Incentive compensation | 2,798 | 1,674 | 7,008 | 4,660 |
| Benefits and other compensation costs | 4,643 | 4,297 | 14,067 | 13,407 |
|  |  |  |  |  |
| Total salaries and benefits expense | 20,860 | 17,533 | 60,170 | 52,875 |

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| Occupancy | 2,667 | 2,599 | 7,504 | 7,557 |
| :---: | :---: | :---: | :---: | :---: |
| Equipment | 1,607 | 1,417 | 4,837 | 4,358 |
| Data processing and software | 2,068 | 1,869 | 6,266 | 5,655 |
| ATM network charges | 1,133 | 757 | 3,141 | 2,512 |
| Telecommunications | 702 | 658 | 2,085 | 2,329 |
| Postage | 381 | 314 | 1,186 | 956 |
| Courier service | 280 | 303 | 816 | 804 |
| Advertising | 1,049 | 926 | 3,021 | 2,736 |
| Assessments | 654 | 642 | 1,864 | 1,987 |
| Operational losses | 497 | 201 | 1,006 | 474 |
| Professional fees | 1,018 | 999 | 3,183 | 3,153 |
| Foreclosed assets expense | 37 | 105 | 197 | 305 |
| Provision for foreclosed asset losses | 9 | 106 | 40 | 347 |
| Change in reserve for unfunded commitments | 25 | (40) | 433 | (60) |
| Intangible amortization | 359 | 289 | 1,017 | 867 |
| Merger expense |  |  | 784 | 586 |
| Litigation contingent liability |  |  | 1,450 |  |
| Other | 4,070 | 2,761 | 10,434 | 8,716 |
| Total other noninterest expense | 16,556 | 13,906 | 49,264 | 43,282 |
| Total noninterest expense | \$ 37,416 | \$ 31,439 | \$ 109,434 | \$ 96,157 |
| Merger expense: |  |  |  |  |
| Base salaries (outside temporary help) |  |  | \$ 187 |  |
| Equipment |  |  | 35 |  |
| Data processing and software |  |  |  | \$ 108 |
| Professional fees |  |  | 342 | 120 |
| Advertising and marketing |  |  | 114 |  |
| Other |  |  | 106 | 358 |
| Total merger expense |  |  | \$ 784 | \$ 586 |

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## Note 22 - Income Taxes

The provisions for income taxes applicable to income before taxes differ from amounts computed by applying the statutory Federal income tax rates to income before taxes. The effective tax rate and the statutory federal income tax rate are reconciled for the periods indicated as follows:

|  | Three months ended |  | Nine months ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | September 30, |  | September 30, |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Federal statutory income tax rate | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ |
| State income taxes, net of federal tax benefit | 6.9 | 6.5 | 6.7 | 6.7 |
| Tax-exempt interest on municipal obligations | $(1.7)$ | $(0.8)$ | $(1.9)$ | $(0.6)$ |
| Increase in cash value of insurance policies | $(1.2)$ | $(1.3)$ | $(1.6)$ | $(1.4)$ |
| Low income housing tax credits | $(0.3)$ |  | $(0.3)$ |  |
| Other |  | 0.4 | 0.1 | 0.2 |
|  |  |  |  |  |
| Effective Tax Rate | $38.7 \%$ | $39.8 \%$ | $38.0 \%$ | $39.9 \%$ |

## Note 23 Earnings Per Share

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from assumed issuance. Potential common shares that may be issued by the Company relate solely from outstanding stock options, and are determined using the treasury stock method. Earnings per share have been computed based on the following:

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2016 | 2015 | 2016 | 2015 |
| Net income | \$ 12,199 | \$ 12,694 | \$ 32,278 | \$ 32,396 |
| Average number of common shares outstanding | 22,825 | 22,757 | 22,804 | 22,743 |
| Effect of dilutive stock options and restricted stock units | 274 | 249 | 273 | 236 |
| Average number of common shares outstanding used to calculate diluted earnings per share | 23,099 | 23,006 | 23,077 | 22,979 |
| Options excluded from diluted earnings per share because the effect of these options was antidilutive | 12 | 23 | 18 | 23 |

## Note 24 Comprehensive Income (Loss)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net

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income, are components of comprehensive income.

The components of accumulated other comprehensive income, included in shareholders equity, are as follows:
\(\left.$$
\begin{array}{cc}\begin{array}{c}\text { September 30, } \\
2016\end{array} & \begin{array}{c}\text { December 31, } \\
\text { 2015 }\end{array}
$$ <br>

(in thousands)\end{array}\right]\)| $\$ 13,385$ | $\$$ |
| :---: | :---: |
| $(5,628)$ |  |

Unrealized holding gains on available for sale securities, net of tax 7,757 1,243

| Unfunded status of the supplemental retirement plans | $(5,352)$ | $(5,735)$ |
| :--- | :---: | :---: |
| Tax effect | 2,250 | 2,411 |

Unfunded status of the supplemental retirement plans, net of tax

Joint beneficiary agreement liability 298
Tax effect
Joint beneficiary agreement liability, net of tax 298
Accumulated other comprehensive loss
\$ 4,953 \$

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## Note 24 Comprehensive Income (continued)

The components of other comprehensive income and related tax effects are as follows:

| (in thousands) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Unrealized holding (losses) gains on available for sale securities before reclassifications | \$ $(2,058)$ | \$ 3,997 | \$ 11,240 | \$ (740) |
| Amounts reclassified out of accumulated other comprehensive income |  |  |  |  |
| Unrealized holding gains (losses) on available for sale securities after reclassifications | $(2,058)$ | 3,997 | 11,240 | (740) |
| Tax effect | 865 | $(1,681)$ | $(4,726)$ | 311 |

Unrealized holding gains (losses) on available for sale securities, net of tax $\quad(1,193) \quad 2,316 \quad \$ \quad 6,514 \quad \$(429)$

Change in unfunded status of the supplemental retirement plans before reclassifications
Amounts reclassified out of accumulated other comprehensive income:

| Amortization of prior service cost | $(10)$ | $(14)$ | $(30)$ | $(42)$ |
| :--- | :---: | :---: | :---: | :---: |
| Amortization of actuarial losses | 138 | 206 | 413 | 618 |

Total amounts reclassified out of accumulated other
comprehensive income $\quad 128 \quad 192 \quad 383 \quad 576$

| Change in unfunded status of the supplemental retirement plans after reclassifications | 128 | 192 | 383 | 576 |
| :---: | :---: | :---: | :---: | :---: |
| Tax effect | (54) | (80) | (161) | (242) |

Change in unfunded status of the supplemental retirement
plans, net of tax $\quad 74 \quad 112 \quad 222 \quad 334$

Change in joint beneficiary agreement liability before reclassifications
(1)
(5)

Amounts reclassified out of accumulated other comprehensive income

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Change in joint beneficiary agreement liability after
reclassifications
Tax effect
Change in joint beneficiary agreement liability, net of tax
Total other comprehensive income (loss) \$(1,120) \$ 2,428 \$ 6,731 \$ (95)

## Note 25 - Retirement Plans

## 401(k) Plan

The Company sponsors a 401(k) Plan whereby substantially all employees age 21 and over with 90 days of service may participate. Participants may contribute a portion of their compensation subject to certain limits based on federal tax laws. Prior to July 1, 2015, the Company did not contribute to the 401(k) Plan. Effective July 1, 2015, the Company initiated a discretionary matching contribution equal to $50 \%$ of participant s elective deferrals each quarter, up to $4 \%$ of eligible compensation. The following table sets forth the benefit expense attributable to the 401(k) Plan matching contributions, and the contributions made by the Company to the $401(\mathrm{k})$ Plan during the periods indicated:


Substantially all employees with at least one year of service are covered by a discretionary employee stock ownership plan (ESOP). Contributions are made to the plan at the discretion of the Board of Directors. Company shares owned by the ESOP are paid dividends and included in the calculation of earnings per share exactly as other common shares outstanding. The following table sets forth the benefit expense attributable to the ESOP, and the contributions made by the Company to the ESOP during the periods indicated:

Three months ended September 30ine months ended September 30,

| (in thousands) | 2016 | 2015 | 2016 |  |  | 2015 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ESOP benefits expense | $\$$ | 463 | $\$$ | 603 | $\$$ | 1,368 | $\$$ | 1,710 |
| ESOP contributions made by the Company |  |  |  |  | $\$$ | 905 | $\$$ | 1,506 |

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## Deferred Compensation Plans

The Company has deferred compensation plans for certain directors and key executives, which allow certain directors and key executives designated by the Board of Directors of the Company to defer a portion of their compensation. The Company has purchased insurance on the lives of the participants and intends to hold these policies until death as a cost recovery of the Company s deferred compensation obligations of $\$ 6,343,000$ and $\$ 7,408,000$ at September 30, 2016 and December 31, 2015, respectively. The following table sets forth the earnings credits on deferred balances included in noninterest expense during the periods indicated:

Three months ended September 30, ine months ended September 30,

| (in thousands) | 2016 | 2015 | 2016 |  | 2015 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred compensation earnings credits <br> included in noninterest expense | $\$$ | 111 | $\$$ | 126 | $\$$ | 366 | $\$$ | 412 |

## Supplemental Retirement Plans

The Company has supplemental retirement plans for current and former directors and key executives. These plans are non-qualified defined benefit plans and are unsecured and unfunded. The Company has purchased insurance on the lives of the participants and intends (but is not required) to use the cash values of these policies to pay the retirement obligations. The following table sets forth the net periodic benefit cost recognized for the plans:

| (in thousands) | Three months ended September 30, |  |  |  | Nine months ended September 30, 20162015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net pension cost included the following components: |  |  |  |  |  |  |  |  |
| Service cost-benefits earned during the period | \$ | 260 | \$ |  |  |  |  | 767 |
| Interest cost on projected benefit obligation |  | 256 |  | 239 |  | 769 |  | 718 |
| Amortization of net obligation at transition |  | 1 |  |  |  | 1 |  | 1 |
| Amortization of prior service cost |  | (10) |  | (14) |  | (30) |  | (43) |
| Recognized net actuarial loss |  | 137 |  | 206 |  | 412 |  | 618 |
| Net periodic pension cost | \$ | 644 | \$ |  |  | ,933 |  | 2,061 |
| Company contributions to pension plans |  |  | \$ |  |  |  |  | 945 |
| Pension plan payouts to participants |  | 260 | \$ |  |  |  |  | 945 |

For the year ending December 31, 2016, the Company expects to contribute and pay out as benefits $\$ 1,104,000$ to participants under the plans.

## Note 26 - Related Party Transactions

Certain directors, officers, and companies with which they are associated were customers of, and had banking transactions with, the Company or the Bank in the ordinary course of business.

The following table summarizes the activity in these loans for periods indicated (in thousands):
Balance December 31, 2014 ..... \$ 3,132
Advances/new loans ..... 3,098
Removed/payments ..... $(2,029)$
Balance December 31, 2015 ..... \$ 4,201
Advances/new loans ..... 100
Removed/payments ..... $(2,438)$
Balance September 30, 2016 ..... \$ 1,863

Director Chrysler is a principal owner and CEO of Modern Building Inc. Modern Building Inc. provided construction services to the Company related to new and existing Bank facilities for aggregate payments of \$1,249,000 during the nine months ended September 30, 2016 and \$1,030,000 during the year ended December 31, 2015.

## Note 27 - Fair Value Measurement

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, income approach, and/or the cost approach. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. Securities available-for-sale and mortgage servicing rights are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or impairment write-downs of individual assets.

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The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the observable nature of the assumptions used to determine fair value. These levels are:

Level 1 - Valuation is based upon quoted prices for identical instruments traded in active markets.
Level 2 - Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
Level 3 - Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.
Securities available for sale - Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities classified as Level 3 during any of the periods covered in these financial statements.

Loans held for sale Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify those loans subjected to nonrecurring fair value adjustments as Level 2.

Impaired originated and PNCI loans Originated and PNCI loans are not recorded at fair value on a recurring basis. However, from time to time, an originated or PNCI loan is considered impaired and an allowance for loan losses is established. Originated and PNCI loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. The fair value of an impaired originated or PNCI loan is estimated using one of several methods, including collateral value, fair value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired originated and PNCI loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. Impaired originated and PNCI loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired originated or PNCI loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the impaired originated or PNCI loan as nonrecurring Level 3.

Foreclosed assets - Foreclosed assets include assets acquired through, or in lieu of, loan foreclosure. Foreclosed assets are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of carrying amount or fair value less cost to sell. When the fair value of foreclosed assets is based on an observable market price or a current appraised value which uses substantially observable data, the Company records the impaired

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originated loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value, or the appraised value contains a significant unobservable assumption, such as deviations from comparable sales, and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Revenue and expenses from operations and changes in the valuation allowance are included in other noninterest expense.

Mortgage servicing rights - Mortgage servicing rights are carried at fair value. A valuation model, which utilizes a discounted cash flow analysis using a discount rate and prepayment speed assumptions is used in the computation of the fair value measurement. While the prepayment speed assumption is currently quoted for comparable instruments, the discount rate assumption currently requires a significant degree of management judgment and is therefore considered an unobservable input. As such, the Company classifies mortgage servicing rights subjected to recurring fair value adjustments as Level 3. Additional information regarding mortgage servicing rights can be found in Note 10 in the consolidated financial statements at Item 1 of this report.

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The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis at the date indicated (in thousands):

| Fair value at September 30, 2016 | Total | Level 1 | Level 2 | Level 3 |
| :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 386,872 |  | \$ 386,872 |  |
| Obligations of states and political subdivisions | 120,304 |  | 120,304 |  |
| Corporate debt securities |  |  |  |  |
| Marketable equity securities | 3,033 | \$ 3,033 |  |  |
| Mortgage servicing rights | 6,208 |  |  | \$ 6,208 |
| Total assets measured at fair value | \$ 516,417 | \$ 3,033 | \$ 507,176 | \$ 6,208 |

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The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis at the date indicated (in thousands):

| Fair value at December 31, 2015 | Total | Level <br> 1 | Level 2 | Level <br> 3 |
| :---: | :---: | :---: | :---: | :---: |
| Securities available-for-sale: |  |  |  |  |
| Obligations of U.S. government corporations and agencies | \$ 313,682 |  | \$ 313,682 |  |
| Obligations of states and political subdivisions | 88,218 |  | 88,218 |  |
| Corporate debt securities |  |  |  |  |
| Marketable equity securities | 2,985 | \$ 2,985 |  |  |
| Mortgage servicing rights | 7,618 |  |  | \$7,618 |
| Total assets measured at fair value | \$ 412,503 | \$ 2,985 | \$ 401,900 | \$ 7,618 |

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally corresponds with the Company s quarterly valuation process. There were no transfers between any levels during the nine months ended September 30, 2016 or the year ended December 31, 2015.

The following table provides a reconciliation of assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the time periods indicated. Had there been any transfer into or out of Level 3 during the time periods indicated, the amount included in the Transfers into (out of) Level 3 column would represent the beginning balance of an item in the period (interim quarter) during which it was transferred (in thousands):

|  | Three months ended September 3®,ine months ended September |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2016 |  | 2015 |  |
| Mortgage servicing rights: |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 6,720 | \$ | 7,814 | \$ | 7,618 | \$ | 7,378 |
| Additions |  | 287 |  | 238 |  | 788 |  | 659 |
| Change in fair value |  | (799) |  | (585) |  | $(2,198)$ |  | (570) |
| Balance at end of period | \$ | 6,208 | \$ | 7,467 | \$ | 6,208 | \$ | 7,467 |

The Company s method for determining the fair value of mortgage servicing rights is described in Note 1 . The key unobservable inputs used in determining the fair value of mortgage servicing rights are mortgage prepayment speeds and the discount rate used to discount cash projected cash flows. Generally, any significant increases in the mortgage prepayment speed and discount rate utilized in the fair value measurement of the mortgage servicing rights will result in a negative fair value adjustments (and decrease in the fair value measurement). Conversely, a decrease in the mortgage prepayment speed and discount rate will result in a positive fair value adjustment (and increase in the fair value measurement). Note 10 contains additional information regarding mortgage servicing rights.

The following table presents quantitative information about recurring Level 3 fair value measurements at September 30, 2016:

|  |  | Valuation | Unobservable |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Fair Value <br> (in thousands) | Technique | Inputs | Range, |
| Weighted Average |  |  |  |  |

The following table presents quantitative information about recurring Level 3 fair value measurements at December 31, 2015:

|  | Valuation |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Fair Value <br> (in thousands) | Technique | Unobservable | Inputs | | Range, |
| :---: |
| Weighted Average |

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The table below presents the recorded amount of certain assets measured at fair value on a nonrecurring basis, as of the dates indicated. For these purposes, an asset is deemed to be measured at fair value if it had a write-down or an additional allowance provided during the periods indicated, and the recorded value of the asset at the end of the period is equal to the net value of the underlying collateral (in thousands):

|  |  |  |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2016 | Total | Level 1 | Level 2 | Level 3 | Gains/(Losses) |
| Fair value: |  |  | $\$ 5,941$ | $\$$ | $(570)$ |
| Impaired Originated \& PNCI loans | $\$ 5,941$ |  | 1,801 | 14 |  |
| Foreclosed assets | 1,801 |  |  |  |  |
| Total assets measured at fair value | $\$ 7,742$ | $\$ 7,742$ | $\$$ | $(556)$ |  |

Total Gains

| Year ended December 31, 2015 | Total | Level 1 | Level 2 | Level 3 |
| :--- | ---: | ---: | ---: | ---: |
| Fair value: |  |  | (Losses) |  |
| Impaired Originated \& PNCI loans | $\$ 4,649$ | $\$ 4,649$ | $\$$ | $(660)$ |
| Foreclosed assets | 1,540 | 1,540 | $(102)$ |  |
| Total assets measured at fair value | $\$ 6,189$ | $\$ 6,189$ | $\$$ | $(762)$ |


| Nine months ended September 30, 2015 | Total | Level 1 | Level 2 | Level 3 | Gains/(Losses) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Fair value: |  |  |  |  |  |
| Impaired Originated \& PNCI loans | $\$ 4,399$ | 4,399 | $\$$ | $(38)$ |  |
| Foreclosed assets | 2,223 | 2,223 | $(411)$ |  |  |
| Total assets measured at fair value | $\$ 6,622$ | $\$ 6,622$ | $\$$ | $(449)$ |  |

The table below presents the gains and losses from nonrecurring fair value adjustments that occurred in the periods indicated (in thousands):

|  | Three months ended September |  |  |  |
| :--- | :---: | :---: | :---: | ---: |
| Losses from nonrecurring fair value adjustments: | 2016 |  | 2015 |  |
| Impaired Originated \& PNCI loans | $\$$ | 874 | $\$ 48$ |  |
| Foreclosed assets |  | $(13)$ | 268 |  |
|  |  |  |  |  |
| Total losses from nonrecurring fair value adjustments | $\$$ | 861 | $\$$ | 316 |

The impaired Originated and PNCI loan amount above represents impaired, collateral dependent loans that have been adjusted to fair value. When we identify a collateral dependent loan as impaired, we measure the impairment using the

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current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external appraisals. If we determine that the value of the impaired loan is less than the recorded investment in the loan, we recognize this impairment and adjust the carrying value of the loan to fair value through the allowance for loan and lease losses. The loss represents charge-offs or impairments on collateral dependent loans for fair value adjustments based on the fair value of collateral. The carrying value of loans fully charged-off is zero.

The foreclosed assets amount above represents impaired real estate that has been adjusted to fair value. Foreclosed assets represent real estate which the Bank has taken control of in partial or full satisfaction of loans. At the time of foreclosure, other real estate owned is recorded at the lower of the carrying amount of the loan or fair value less costs to sell, which becomes the property s new basis. Any write-downs based on the asset s fair value at the date of acquisition are charged to the allowance for loan and lease losses. After foreclosure, management periodically performs valuations such that the real estate is carried at the lower of its new cost basis or fair value, net of estimated costs to sell. Fair value adjustments on other real estate owned are recognized within net loss on real estate owned. The loss represents impairments on non-covered other real estate owned for fair value adjustments based on the fair value of the real estate.

The Company s property appraisals are primarily based on the sales comparison approach and income approach methodologies, which consider recent sales of comparable properties, including their income generating characteristics, and then make adjustments to reflect the general assumptions that a market participant would make when analyzing the property for purchase. These adjustments may increase or decrease an appraised value and can vary significantly depending on the location, physical characteristics and income producing potential of each property. Additionally, the quality and volume of market information available at the time of the appraisal can vary from period to period and cause significant changes to the nature and magnitude of comparable sale adjustments. Given these variations, comparable sale adjustments are generally not a reliable indicator for how fair value will increase or decrease from period to period. Under certain circumstances, management discounts are applied based on specific characteristics of an individual property.

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The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at September 30, 2016:

|  | Fair Value (in thousands) |  | Valuation <br> Technique | Unobservable <br> Inputs | Range, <br> Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Originated \& PNCI loans | \$ | 5,941 | Sales comparison approach Income approach | Adjustment for differences between comparable sales Capitalization rate | $\begin{gathered} (0.0) \%-(5.0) \%,(5.0) \% \\ \text { N/A } \end{gathered}$ |
| Foreclosed assets (Land \& construction) | \$ | 15 | Sales comparison approach | Adjustment for differences between comparable sales | (5.0)\%-(5.0)\%, (5.0)\% |
| Foreclosed assets (Residential real estate) | \$ | 1,038 | Sales comparison approach | Adjustment for differences between comparable sales | (5.0)\%-(5.0)\%, (5.0)\% |
| Foreclosed assets (Commercial real estate) | \$ | 748 | Sales comparison approach | Adjustment for differences between comparable sales | (5.0)\%-(5.0)\%, (5.0)\% |

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a nonrecurring basis at December 31, 2015:

|  | Fair Value (in thousands) |  | Valuation <br> Technique | Unobservable <br> Inputs | Range, <br> Weighted Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Originated \& PNCI loans | \$ | 4,649 | Sales comparison approach Income approach | Adjustment for differences between comparable sales Capitalization rate | $\begin{gathered} (5.0) \%-(5.0) \%,(5.0) \% \\ 7.0 \%-8.0 \%, 7.25 \% \end{gathered}$ |
| Foreclosed assets (Land \& construction) | \$ | 96 | Sales comparison approach | Adjustment for differences between comparable sales | (5.0)\%-(5.0)\%, (5.0)\% |
| Foreclosed assets (Residential real estate) | \$ | 1,177 | Sales comparison approach | Adjustment for differences between comparable sales | (5.0)\%-(5.0)\%, (5.0)\% |
| Foreclosed assets (Commercial real estate) | \$ | 267 | Sales comparison approach | Adjustment for differences between comparable sales | (5.0)\%-(5.0)\%, (5.0)\% |

In addition to the methods and assumptions used to estimate the fair value of each class of financial instrument noted above, the following methods and assumptions were used to estimate the fair value of other classes of financial instruments for which it is practical to estimate the fair value.

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Short-term Instruments - Cash and due from banks, fed funds purchased and sold, interest receivable and payable, and short-term borrowings are considered short-term instruments. For these short-term instruments their carrying amount approximates their fair value.

Securities held to maturity The fair value of securities held to maturity is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. The Company had no securities held to maturity classified as Level 3 during any of the periods covered in these financial statements.

Restricted Equity Securities - It is not practical to determine the fair value of restricted equity securities due to restrictions placed on their transferability.

Originated and PNCI loans - The fair value of variable rate originated and PNCI loans is the current carrying value. The interest rates on these originated and PNCI loans are regularly adjusted to market rates. The fair value of other types of fixed rate originated and PNCI loans is estimated by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. The allowance for loan losses is a reasonable estimate of the valuation allowance needed to adjust computed fair values for credit quality of certain originated and PNCI loans in the portfolio.

PCI Loans - PCI loans are measured at estimated fair value on the date of acquisition. Carrying value is calculated as the present value of expected cash flows and approximates fair value.

FDIC Indemnification Asset - The fair value of the FDIC indemnification asset is based on the discounted value of expected future cash flows under the loss-share agreement.

Deposit Liabilities - The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. These values do not consider the estimated fair value of the Company s core deposit intangible, which is a significant unrecognized asset of the Company. The fair value of time deposits and other borrowings is based on the discounted value of contractual cash flows.

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Other Borrowings - The fair value of other borrowings is calculated based on the discounted value of the contractual cash flows using current rates at which such borrowings can currently be obtained.

Junior Subordinated Debentures - The fair value of junior subordinated debentures is estimated using a discounted cash flow model. The future cash flows of these instruments are extended to the next available redemption date or maturity date as appropriate based upon the spreads of recent issuances or quotes from brokers for comparable bank holding companies compared to the contractual spread of each junior subordinated debenture measured at fair value.

Commitments to Extend Credit and Standby Letters of Credit - The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counter parties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counter parties at the reporting date.

Fair values for financial instruments are management s estimates of the values at which the instruments could be exchanged in a transaction between willing parties. These estimates are subjective and may vary significantly from amounts that would be realized in actual transactions. In addition, other significant assets are not considered financial assets including, any mortgage banking operations, deferred tax assets, and premises and equipment. Further, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on the fair value estimates and have not been considered in any of these estimates.

The estimated fair values of financial instruments that are reported at amortized cost in the Corporation s consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value, were as follows (in thousands):

|  | September 30, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair <br> Value | Carrying Amount | Fair <br> Value |
| Financial assets: |  |  |  |  |
| Level 1 inputs: |  |  |  |  |
| Cash and due from banks | \$ 82,610 | \$ 82,610 | \$ 94,305 | \$ 94,305 |
| Cash at Federal Reserve and other banks | 232,478 | 232,478 | 209,156 | 209,156 |
| Level 2 inputs: |  |  |  |  |
| Securities held to maturity | 641,149 | 663,781 | 726,530 | 732,208 |
| Restricted equity securities | 16,956 | N/A | 16,956 | N/A |
| Loans held for sale | 7,777 | 7,777 | 1,873 | 1,873 |
| Level 3 inputs: |  |  |  |  |
| Loans, net | 2,678,742 | 2,761,975 | 2,486,926 | 2,555,297 |
| Financial liabilities: |  |  |  |  |
| Level 2 inputs: |  |  |  |  |
| Deposits | 3,836,012 | 3,835,424 | 3,631,266 | 3,630,129 |
| Other borrowings | 19,235 | 19,235 | 12,328 | 12,328 |
| Level 3 inputs: |  |  |  |  |
| Junior subordinated debt | \$ 56,617 | \$ 51,806 | \$ 56,470 | \$ 44,527 |

$\left.\begin{array}{lrrrrrrr} & \begin{array}{c}\text { Contract } \\ \text { Amount }\end{array} & & \text { Fair } \\ \text { Value }\end{array} \quad \begin{array}{c}\text { Contract } \\ \text { Amount }\end{array}\right)$

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## Note 28 - TriCo Bancshares Condensed Financial Statements (Parent Only)

| Condensed Balance Sheets | $\begin{aligned} & \text { September 30, } \\ & 2016 \\ & \text { (In th } \end{aligned}$ | De | mber 31, 2015 <br> s) |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and Cash equivalents | \$ 2,768 | \$ | 2,565 |
| Investment in Tri Counties Bank | 534,399 |  | 504,655 |
| Other assets | 1,726 |  | 1,714 |
| Total assets | \$ 538,893 | \$ | 508,934 |
| Liabilities and shareholders equity |  |  |  |
| Other liabilities | \$ 386 | \$ | 348 |
| Junior subordinated debt | 56,617 |  | 56,470 |
| Total liabilities | 57,003 |  | 56,818 |
| Shareholders equity: |  |  |  |
| Common stock, no par value: authorized 50,000,000 shares; issued and outstanding $22,827,277$ and |  |  |  |
| $22,775,173$ shares, respectively | 250,290 |  | 247,587 |
| Retained earnings | 226,647 |  | 206,307 |
| Accumulated other comprehensive income (loss), net | 4,953 |  | $(1,778)$ |
| Total shareholders equity | 481,890 |  | 452,116 |
| Total liabilities and shareholders equity | \$ 538,893 | \$ | 508,934 |


| Statements of Income | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  | 2016 | 2015 |
| Interest expense | \$ 562 | 499 | \$ 1,643 | \$ 1,472 |
| Administration expense | 158 | 203 | 548 | 619 |
| Loss before equity in net income of Tri Counties Bank | (720) | (702) | $(2,191)$ | $(2,091)$ |
| Equity in net income of Tri Counties Bank: |  |  |  |  |
| Distributed | 4,096 | 3,255 | 11,434 | 8,968 |
| (Over) under distributed | 8,522 | 9,846 | 22,116 | 24,640 |
| Income tax benefit | 301 | 295 | 919 | 879 |
| Net income | \$ 12,199 | \$ 12,694 | \$ 32,278 | \$32,396 |


| Statements of Comprehensive Income (In thousands) | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Net income | \$ 12,199 | \$ 12,694 | \$ 32,278 | \$ 32,396 |
| Other comprehensive income (loss), net of tax: |  |  |  |  |
| Unrealized holding (losses) gains on available for sale securities arising during the period | $(1,193)$ | 2,316 | 6,514 | (429) |
| Change in minimum pension liability | 74 | 112 | 222 | 334 |
| Change in joint beneficiary liability | (1) |  | (5) |  |
| Other comprehensive (loss) income | $(1,120)$ | 2,428 | 6,731 | (95) |
| Comprehensive income | \$ 11,079 | \$ 15,122 | \$ 39,009 | \$32,301 |


| Statements of Cash Flows (In thousands) | Nine months ended September 30,$2016 \quad 2015$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |
| Net income | \$ | 32,278 | \$ | 32,396 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Over (under) distributed equity in earnings of Tri |  |  |  |  |
| Counties Bank |  | $(22,116)$ |  | $(24,640)$ |
| Equity compensation vesting expense |  | 1,078 |  | 1,051 |
| Equity compensation net (excess tax benefit) tax expense |  | 182 |  | 57 |
| Net change in other assets and liabilities |  | (906) |  | (746) |
| Net cash provided by operating activities |  | 10,516 |  | 8,118 |
| Investing activities: None |  |  |  |  |
| Financing activities: |  |  |  |  |
| Issuance of common stock through option exercise |  | 518 |  | 660 |
| Equity compensation net (excess tax benefit) tax expense |  | (182) |  | (57) |
| Repurchase of common stock |  | (384) |  | (54) |
| Cash dividends paid common |  | $(10,265)$ |  | $(8,728)$ |
| Net cash used for financing activities |  | $(10,313)$ |  | $(8,179)$ |
| (Decrease) increase in cash and cash equivalents |  | 203 |  | (61) |
| Cash and cash equivalents at beginning of year |  | 2,565 |  | 2,229 |
| Cash and cash equivalents at end of year | \$ | 2,768 | \$ | 2,168 |

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## Note 29 - Regulatory Matters

The Company is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company s assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

In July, 2013, the federal banking agencies approved final rules that substantially amend the regulatory risk-based capital rules applicable to TriCo and the Bank. The final rules implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. Basel III refers to two consultative documents released by the Basel Committee on Banking Supervision in December 2009, the rules text released in December 2010, and loss absorbency rules issued in January 2011, which include significant changes to bank capital, leverage and liquidity requirements.

The rules include new risk-based capital and leverage ratios, which will be phased in from 2015 to 2019, and will refine the definition of what constitutes capital for purposes of calculating those ratios. The new minimum capital level requirements applicable to TriCo and the Bank as of January 1, 2015 under the final rules are: (i) a new common equity Tier 1 capital ratio of $4.5 \%$; (ii) a Tier 1 capital ratio of $6 \%$ (increased from 4\%); (iii) a total capital ratio of $8 \%$ (unchanged from previous rules); and (iv) a Tier 1 leverage ratio of $4 \%$ for all institutions. The final rules also establish a capital conservation buffer above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016, as follows: the maximum buffer will be $0.625 \%$ of risk-weighted assets for $2016,1.25 \%$ for 2017, $1.875 \%$ for 2018 , and $2.5 \%$ for 2019 and thereafter. This will result in the following minimum ratios beginning in 2019: (i) a common equity Tier 1 capital ratio of $7.0 \%$, (ii) a Tier 1 capital ratio of $8.5 \%$, and (iii) a total capital ratio of $10.5 \%$. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

Basel III provided discretion for regulators to impose an additional buffer, the countercyclical buffer, of up to $2.5 \%$ of common equity Tier 1 capital to take into account the macro-financial environment and periods of excessive credit growth. However, the final rules permit the countercyclical buffer to be applied only to advanced approach banks ( i.e., banks with $\$ 250$ billion or more in total assets or $\$ 10$ billion or more in total foreign exposures), which currently excludes TriCo and the Bank. The final rules also implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which will be phased out over time. However, the final rules provide that small depository institution holding companies with less than $\$ 15$ billion in total assets as of December 31, 2009 (such as TriCo) will be able to permanently include non-qualifying instruments that were issued and included in Tier 1 or Tier 2 capital prior to May 19, 2010 in additional Tier 1 or Tier 2 capital until they redeem such instruments or until the instruments mature. The final rules also allow banks other than advanced approach banks to make a one-time election to permanently exclude or include unrealized gains and losses on available for sale securities in accumulated other comprehensive income from Tier 1 capital. The Company has elected to exclude unrealized gains and losses on available for sale securities in accumulated other comprehensive income from Tier 1 capital.

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The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions, including the Bank, if their capital levels begin to show signs of weakness. These revisions became effective on January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions will be required to meet the following increased capital level requirements in order to qualify as well capitalized: (i) a new common equity Tier 1 capital ratio of $6.5 \%$; (ii) a Tier 1 capital ratio of $8 \%$ (increased from $6 \%$ ); (iii) a total capital ratio of $10 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5\% (increased from 4\%).

The final rules also set forth certain changes for the calculation of risk-weighted assets, which will be phased in beginning January 1, 2015. The standardized approach final rule utilizes an increased number of credit risk exposure categories and risk weights, and also addresses: (i) an alternative standard of creditworthiness consistent with Section 939A of the Dodd-Frank Act; (ii) revisions to recognition of credit risk mitigation; (iii) rules for risk weighting of equity exposures and past due loans; (iv) revised capital treatment for derivatives and repo-style transactions; and (v) disclosure requirements for top-tier banking organizations with $\$ 50$ billion or more in total assets that are not subject to the advance approach rules that apply to banks with greater than $\$ 250$ billion in consolidated assets. We believe that we were in compliance with the requirements applicable to us as set forth in the final rules as of January 1, 2015 and September 30, 2016.

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Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total, Tier 1, and common equity Tier 1capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes, as of June 30, 2016, that the Company meets all capital adequacy requirements to which it is subject.

The following tables present actual and required capital ratios as of June 30, 2016 and December 31, 2015 for the Company and the Bank under Basel III Capital Rules. The minimum capital amounts presented include the minimum required capital levels as of June 30, 2016 and December 31, 2015 based on the phased-in provisions of the Basel III Capital Rules and the minimum required capital levels as of January 1, 2019 when the Basel III Capital Rules have been fully phased-in. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Capital Rules.


2016:
(dollars in thousands)
Total Capital
(to Risk Weighted
Assets):

| Consolidated | \$ 494,039 | 14.66\% | \$ 269,550 | 8.00\% | \$ 353,784 | 10.50\% | N/A | N/A |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tri Counties Bank | \$ 491,631 | 14.60\% | \$ 269,412 | 8.00\% | \$ 353,603 | 10.50\% | \$ 336,765 | 10.00\% |
| Tier 1 Capital |  |  |  |  |  |  |  |  |
| (to Risk Weighted |  |  |  |  |  |  |  |  |
| Assets): |  |  |  |  |  |  |  |  |
| Consolidated | \$ 457,647 | 13.58\% | \$ 202,163 | 6.00\% | \$ 286,397 | 8.50\% | N/A | N/A |
| Tri Counties Bank | \$ 455,239 | 13.52\% | \$ 202,059 | 6.00\% | \$ 286,250 | 8.50\% | \$ 269,412 | 8.00\% |
| Common equity Tier 1 Capital |  |  |  |  |  |  |  |  |
| (to Risk Weighted |  |  |  |  |  |  |  |  |
| Consolidated | \$ 405,027 | 12.02\% | \$ 151,622 | 4.50\% | \$ 235,856 | 7.00\% | N/A | N/A |
| Tri Counties Bank | \$ 455,239 | 13.52\% | \$ 151,544 | 4.50\% | \$ 235,735 | 7.00\% | \$ 218,897 | 6.50\% |
| Tier 1 Capital (to |  |  |  |  |  |  |  |  |
| Consolidated | \$ 457,647 | 10.56\% | \$ 173,272 | 4.00\% | \$ 173,272 | 4.00\% | N/A | N/A |
| Tri Counties Bank | \$ 455,239 | 10.51\% | \$ 173,267 | 4.00\% | \$ 173,267 | 4.00\% | \$ 216,584 | 5.00\% |


|  | Minimum Capital |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Required Basel | Minimum Capital | Required to be |  |  |  |
|  | III |  | Required Basel III | Considered Well |  |
| Actual | Phase-in Schedule | Fully Phased In | Capitalized |  |  |
| Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount Ratio

As of December 31,
2015: (dollars in thousands)
Total Capital
(to Risk Weighted
Assets):

| Consolidated | $\$ 474,436$ | $15.09 \%$ | $\$ 251,555$ | $8.00 \%$ | $\$ 330,165$ | $10.50 \%$ | N/A | N/A |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tri Counties Bank | $\$ 473,327$ | $15.06 \%$ | $\$ 251,418$ | $8.00 \%$ | $\$ 329,985$ | $10.50 \%$ | $\$ 314,272$ | $10.00 \%$ |
| Tier 1 Capital |  |  |  |  |  |  |  |  |
| (to Risk Weighted |  |  |  |  |  |  |  |  |
| Assets): | $\$ 435,950$ | $13.86 \%$ | $\$ 188,666$ | $6.00 \%$ | $\$ 267,277$ | $8.50 \%$ | N/A | N/A |
| Consolidated | $\$ 434,841$ | $13.84 \%$ | $\$ 188,563$ | $6.00 \%$ | $\$ 267,131$ | $8.50 \%$ | $\$ 251,418$ | $8.00 \%$ |
| Tri Counties Bank <br> Common equity Tier 1 <br> Capital |  |  |  |  |  |  |  |  |

(to Risk Weighted
Assets):

| Consolidated | $\$ 385,747$ | $12.27 \%$ | $\$ 141,499$ | $4.50 \%$ | $\$ 220,110$ | $7.00 \%$ | N/A | N/A |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tri Counties Bank | $\$ 434,841$ | $13.84 \%$ | $\$ 141,422$ | $4.50 \%$ | $\$ 219,990$ | $7.00 \%$ | $\$ 204,277$ | $6.50 \%$ |
| Tier 1 Capital (to |  |  |  |  |  |  |  |  |
| Average Assets):       <br> Consolidated $\$ 43,950$ $10.79 \%$ $\$ 161,562$ $4.00 \%$ $\$ 161,562$ $4.00 \%$ | N/A | N/A |  |  |  |  |  |  |
| Tri Counties Bank | $\$ 44,841$ | $10.76 \%$ | $\$ 161,601$ | $4.00 \%$ | $\$ 161,601$ | $4.00 \%$ | $\$ 202,002$ | $5.00 \%$ |

As of September 30, 2016, capital levels at the Company and the Bank exceed all capital adequacy requirements under the Basel III Capital Rules on a fully phased-in basis. Based on the ratios presented above, capital levels as June 30, 2016 at the Company and the Bank exceed the minimum levels necessary to be considered well capitalized .

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## Note 30 - Summary of Quarterly Results of Operations (unaudited)

The following table sets forth the results of operations for the periods indicated, and is unaudited; however, in the opinion of Management, it reflects all adjustments (which include only normal recurring adjustments) necessary to present fairly the summarized results for such periods.

2016 Quarters Ended
December 31, September 30, June 30, March 31, (dollars in thousands, except per share data)
Interest and dividend income:
Loans:

| Discount accretion PCIcash basis <br> Discount accretion PCI <br> other | $\$$ | 777 | $\$$ | 426 |
| :--- | ---: | ---: | ---: | ---: |
| Discount accretion PNCI | 569 | 415 | 269 |  |
| All other loan interest income | 833 | 1,459 | 868 |  |
| Total loan interest income | 33,540 | 32,038 | 33,646 |  |
| Debt securities, dividends and interest bearing <br> cash at Banks (not FTE) | 35,769 | 34,338 | 34,738 |  |
| Total interest income <br> Interest expense | 7,940 | 8,252 | 8,056 |  |
| Net interest income <br> (Benefit from reversal of) provision for loan <br> losses | 43,709 | 42,590 | 42,794 |  |


| Net interest income after provision for loan |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| losses | 46,243 | 41,933 | 41,193 |  |
| Noninterest income | 11,066 | 11,245 | 9,790 |  |
| Noninterest expense | 37,416 | 38,267 | 33,751 |  |
| Income before income taxes | 19,893 | 14,911 | 17,232 |  |
| Income tax expense | 7,694 | 5,506 | 6,558 |  |
| Net income | $\$$ | 12,199 | $\$$ | 9,405 |
|  |  |  |  | 10,674 |
| Per common share: | $\$$ | 0.53 | $\$$ | 0.41 |
| Net income (diluted) | $\$$ | 0.15 | $\$$ | 0.15 |
| Dividends | $\$$ |  |  | $\$$ |

2015 Quarters Ended
December 31, September 30, June 30, March 31, (dollars in thousands, except per share data)

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| Interest and dividend income: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans: |  |  |  |  |  |  |
| Discount accretion PCI cash basis | \$ 302 | \$ | 445 | \$ 404 | \$ | 172 |
| Discount accretion PCI other | 1,392 |  | 1,090 | 907 |  | 1,274 |
| Discount accretion PNCI | 573 |  | 1,590 | 822 |  | 1,348 |
| All other loan interest income | 32,571 |  | 30,689 | 29,886 |  | 28,371 |
| Total loan interest income | 34,838 |  | 33,814 | 32,019 |  | 31,165 |
| Debt securities, dividends and interest bearing cash at banks (not FTE) | 7,652 |  | 7,518 | 7,848 |  | 6,560 |
| Total interest income | 42,490 |  | 41,332 | 39,867 |  | 37,725 |
| Interest expense | 1,349 |  | 1,339 | 1,346 |  | 1,382 |
| Net interest income | 41,141 |  | 39,993 | 38,521 |  | 36,343 |
| (Benefit from reversal of) provision for loan losses | (908) |  | (866) | (633) |  | 197 |
| Net interest income after provision for loan losses | 42,049 |  | 40,859 | 39,154 |  | 36,146 |
| Noninterest income | 11,445 |  | 11,642 | 12,080 |  | 10,180 |
| Noninterest expense | 34,684 |  | 31,439 | 32,436 |  | 32,282 |
| Income before income taxes | 18,810 |  | 21,062 | 18,798 |  | 14,044 |
| Income tax expense | 7,388 |  | 8,368 | 7,432 |  | 5,708 |
| Net income | \$ 11,422 | \$ | 12,694 | \$ 11,366 | \$ | 8,336 |
| Per common share: |  |  |  |  |  |  |
| Net income (diluted) | \$ 0.50 | \$ | 0.55 | \$ 0.49 | \$ | 0.36 |
| Dividends | \$ 0.15 | \$ | 0.13 | \$ 0.13 | \$ | 0.11 |

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations General

As TriCo Bancshares (referred to in this report as we , our or the Company ) has not commenced any business operations independent of Tri Counties Bank (the Bank ), the following discussion pertains primarily to the Bank. Average balances, including such balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management s Discussion and Analysis of Financial Condition and Results of Operations, interest income, net interest income, net interest yield, and efficiency ratio are generally presented on a fully tax-equivalent ( FTE ) basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results, and the presentation of these measures on a FTE basis is a common practice within the banking industry. Interest income and net interest income are shown on a non-FTE basis in the Part I Financial Information section of this Form 10-Q, and a reconciliation of the FTE and non-FTE presentations is provided below in the discussion of net interest income.

## Critical Accounting Policies and Estimates

There have been no changes to the Company s critical accounting policies during the nine months ended September 30, 2016.

The Company s discussion and analysis of its financial condition and results of operations are based upon the Company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company s policies related to estimates on the allowance for loan losses, other than temporary impairment of investments and impairment of intangible assets, can be found in Note 1 in Item 1 of Part I of this report.

On March 18, 2016, Tri Counties Bank acquired three branches from Bank of America. The branches are located in the cities of Arcata, Eureka, and Fortuna in Humboldt County, California. The Bank paid a premium of $\$ 3,204,000$ for deposit relationships with balances of $\$ 161,231,000$ and loans with balances of $\$ 289,000$, and received $\$ 159,520,000$ in cash from Bank of America. See Results of Operations and Financial Condition below and Note 2 in Item 1 of Part I of this report, for additional discussion about this transaction.

On October 3, 2014, TriCo acquired North Valley Bancorp. As part of the acquisition, North Valley Bank, a wholly-owned subsidiary of North Valley Bancorp, merged with and into Tri Counties Bank. TriCo issued an aggregate of approximately 6.58 million shares of TriCo common stock to North Valley Bancorp shareholders, which was valued at a total of approximately $\$ 151$ million based on the closing trading price of TriCo common stock on October 3, 2014 of $\$ 21.73$ per share. TriCo also assumed North Valley Bancorp s obligations with respect to its outstanding trust preferred securities. North Valley Bank was a full-service commercial bank headquartered in Redding, California. North Valley conducted a commercial and retail banking services which included accepting demand, savings, and money market rate deposit accounts and time deposits, and making commercial, real estate and consumer loans. North Valley Bank had $\$ 935$ million in assets and 22 commercial banking offices in Shasta,

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Humboldt, Del Norte, Mendocino, Yolo, Sonoma, Placer and Trinity Counties in Northern California at June 30, 2014. On October 25, 2014, North Valley Bank s electronic customer service and other data processing systems were converted onto Tri Counties Bank s systems. Between January 7, 2015 and January 21, 2015, four Tri Counties Bank branches and four former North Valley Bank branches were consolidated into other Tri Counties Bank or other former North Valley Bank branches.

On September 23, 2011, the California Department of Financial Institutions closed Citizens Bank of Northern California ( Citizens ), Nevada City, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Citizens from the FDIC under a whole bank purchase and assumption agreement without loss sharing.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank, N.A. ( Granite ), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC will cover a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC will absorb $80 \%$ of losses and share in $80 \%$ of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans are in effect for 5 years and 10 years, respectively, and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the acquisition date.

The Company refers to loans and foreclosed assets that are covered by loss sharing agreements as covered loans and covered foreclosed assets , respectively. In addition, the Company refers to loans purchased or obtained in a business combination as purchased credit impaired (PCI) loans, or purchased non-credit impaired (PNCI) loans. The Company refers to loans that it originates as originated loans. Additional information regarding the Citizens and Granite Bank acquisitions can be found in Note 2 in Item 1 of Part I of this report. Additional information regarding the definitions and accounting for originated, PNCI and PCI loans can be found in Notes 1, 2, 4 and 5 in Item 1 of Part I of this report, and under the heading Asset Quality and Non-Performing Assets below.

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## Geographical Descriptions

For the purpose of describing the geographical location of the Company s loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the State south of Stockton, to and including, Bakersfield; and southern California as that area of the State south of Bakersfield.

## TRICO BANCSHARES

Financial Summary

(In thousands, except per share amounts; unaudited)

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2016 |  | 2015 |  | 2016 | 2015 |
| Net Interest Income (FTE) | \$ | 42,857 | \$ | 40,292 | \$ | 126,542 | \$ 115,447 |
| Benefit from reversal of provision for |  |  |  |  |  |  |  |
| loan losses |  | 3,973 |  | 866 |  | 4,537 | 1,302 |
| Noninterest income |  | 11,066 |  | 11,642 |  | 32,101 | 33,902 |
| Noninterest expense |  | $(37,416)$ |  | $(31,439)$ |  | $(109,434)$ | $(96,157)$ |
| Provision for income taxes (FTE) |  | $(8,281)$ |  | $(8,667)$ |  | $(21,468)$ | $(22,098)$ |
| Net income | \$ | 12,199 | \$ | 12,694 | \$ | 32,278 | \$ 32,396 |


| Earnings per share: | $\$$ | 0.53 | $\$$ | 0.56 | $\$$ | 1.42 | $\$$ | 1.42 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| Basic | $\$$ | 0.53 | $\$$ | 0.55 | $\$$ | 1.40 | $\$$ | 1.41 |
| Diluted | $\$$ | 0.15 | $\$$ | 0.13 | $\$$ | 0.45 | $\$$ | 0.37 |
| Per share: | $\$$ | 21.11 | $\$$ | 19.48 |  |  |  |  |
| Dividends paid | 22,825 |  | 22,757 |  | 22,804 | 22,743 |  |  |
| Book value at period end |  |  |  |  |  |  |  |  |
| Average common shares outstanding | 23,099 | 23,006 | 23,077 | 22,978 |  |  |  |  |
| Average diluted common shares | 22,828 | 22,764 |  |  |  |  |  |  |
| outstanding | $\$ 2,678,742$ | $\$ 2,433,048$ |  |  |  |  |  |  |
| Shares outstanding at period end | $4,467,131$ | $4,021,628$ |  |  |  |  |  |  |
| At period end: | $3,836,012$ | $3,457,872$ |  |  |  |  |  |  |
| Loans, net | 19,235 | 6,859 |  |  |  |  |  |  |
| Total assets | 56,617 | 56,420 |  |  |  |  |  |  |
| Total deposits | $\$ 481,890$ | $\$$ | 443,345 |  |  |  |  |  |
| Other borrowings |  |  |  |  |  |  |  |  |
| Junior subordinated debt |  |  |  |  |  |  |  |  |
| Shareholders equity |  |  |  |  |  |  |  |  |

## Financial Ratios:

During the period (annualized):
$\begin{array}{lllll}\text { Return on assets } & 1.11 \% & 1.28 \% & 0.99 \% & 1.10 \%\end{array}$

| Return on equity | $10.15 \%$ | $11.56 \%$ | $9.13 \%$ | $10.01 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Net interest margin $^{1}$ | $4.23 \%$ | $4.46 \%$ | $4.23 \%$ | $4.30 \%$ |
| Efficiency ratio $^{2}$ | $69.4 \%$ | $60.5 \%$ | $69.0 \%$ | $64.4 \%$ |
| Average equity to average assets | $10.90 \%$ | $11.11 \%$ | $10.87 \%$ | $11.03 \%$ |
| At period end: |  |  |  |  |
| Equity to assets | $10.79 \%$ | $11.02 \%$ |  |  |
| Total capital to risk-adjusted assets | $14.66 \%$ | $15.17 \%$ |  |  |

${ }^{1}$ Fully taxable equivalent (FTE)
${ }^{2}$ Efficiency ratio is defined as the sum net interest income (FTE) and noninterest income divided by noninterest expense.

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## Results of Operations

## Overview

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank s financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the Notes thereto located at Item 1 of this report.

Following is a summary of the components of FTE net income for the periods indicated (dollars in thousands):

|  | Three months ended |  | Nine months ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | September 30, |  | September 30, |  |  |
|  | 2016 | 2015 | 2016 |  | 2015 |
| Net Interest Income (FTE) | $\$ 42,857$ | $\$ 40,292$ | $\$ 126,542$ | $\$ 115,447$ |  |
| Benefit from reversal of provision for loan losses | 3,973 | 866 | 4,537 | 1,302 |  |
| Noninterest income | 11,066 | 11,642 | 32,101 | 33,902 |  |
| Noninterest expense | $(37,416)$ | $(31,439)$ | $(109,434)$ | $(96,157)$ |  |
| Provision for income taxes (FTE) | $(8,281)$ | $(8,667)$ | $(21,468)$ | $(22,098)$ |  |
| Net income | $\$ 12,199$ | $\$ 12,694$ | $\$$ | 32,278 | $\$ 32,396$ |

Included in the Company s results of operations for the three and nine month periods ended September 30, 2016 is the ongoing impact of the Company s acquisition, on March 18, 2016, of three branch offices from Bank of America that included the acquisition of deposit relationships with balances totaling $\$ 161,231,000$. Interest expense associated with the acquired deposit relationships was $\$ 5,000$ from March 18, 2016 to March 31, 2016, and interest income from the net cash received in the transaction was estimated to be $\$ 27,000$, assuming it was invested in Fed funds at an annualized earnings rate of $0.50 \%$. Direct noninterest income and expense related to these branches from March 18, 2016 to March 31, 2016 were $\$ 14,000$ and $\$ 659,000$, respectively. Included in the $\$ 659,000$ of noninterest expense related to these branches for the three months ended March 31, 2016 was $\$ 10,000$ of core deposit intangible amortization, and $\$ 622,000$ of nonrecurring acquisition expenses such as system conversion and customer communication related expenses. Other (indirect) noninterest income and expenses related to these branches and associated deposits, such as, increased data processing expense, are not readily distinguishable on a branch by branch basis. On June 8, 2016, the Company consolidated a preexisting branch into one of the branches acquired from Bank of America.

Also included in the Company s results of operations for the three and nine month periods ended September 30, 2016 is the ongoing impact of the sale, on March 31, 2016, of twenty-seven nonperforming loans, nine substandard performing loans, and three purchased credit impaired loans with total contractual principal balances outstanding of $\$ 31,487,000$, and recorded book value, including pre-sale write downs and purchase discounts, of approximately $\$ 24,810,000$. Net proceeds from the sale of these loans were $\$ 27,049,000$, and resulted in additional net loan write downs of $\$ 21,000$, the recovery of $\$ 1,237,000$ of interest income that was previously applied to the principal balance of loans in nonaccrual status, and a gain on sale of loans of $\$ 103,000$.

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The twenty-seven nonperforming loans that were sold had a total recorded value of $\$ 13,058,000$, and were sold for net proceeds of $\$ 14,973,000$, resulting in the recovery of $\$ 575,000$ of previously charged off principal balances, the recognition of $\$ 1,237,000$ of interest income from interest payments previously applied to principal balances on nonaccrual loans, and a gain on sale of $\$ 103,000$. The $\$ 13,058,000$ recorded value of these nonperforming loans was the result of contractual principal balances outstanding of $\$ 17,169,000$, less $\$ 1,578,000$ of principal balances previously charged off, less $\$ 2,684,000$ of interest payments previously applied to principal balances on nonaccrual loans, and the addition of $\$ 151,000$ of unamortized loan purchase premiums net of unearned deferred loan fees.

The nine substandard performing loans that were sold had a total recorded value of $\$ 9,508,000$, and were sold for net proceeds of $\$ 8,912,000$, resulting in a net loan principal write down and charge off of $\$ 596,000$. The $\$ 9,508,000$ recorded value of these performing loans was the result of contractual principal balances outstanding of $\$ 10,438,000$, less $\$ 930,000$ of unamortized loan purchase discounts and unearned deferred loan fees.

Prior to their sale, the three loans with deteriorated credit quality acquired in a business combination were accounted for under Accounting Standards Codification Topic 310-30 using the pooled method of accounting for loans acquired with deteriorated credit quality. The Company classifies these types of loans in a category of loan it refers to as Purchased Credit Impaired-other (PCI-other) loans. The combined contractual principal balance of the three PCI-other loans sold on March 31, 2016 was $\$ 3,880,000$, and they were sold for net proceeds of $\$ 3,164,000$. The net sale proceeds of $\$ 3,164,000$, along with other cash flows received on these loans during the three months ended March 31, 2016, represented a $\$ 446,000$ decrease in estimated cash flows over their estimated remaining lives when compared to their previous estimated cash flows as of December 31, 2015. Previously, these three PCI-other loans were expected to be resolved by September 30, 2017. As a result of the magnitude and timing of the decrease in estimated cash flows for these three PCI-other loans, the loan pools associated with these PCI-other loans experienced an increase in interest income of $\$ 23,000$ during the three months ended March 31, 2016, but are expected to realize a decrease in interest income of $\$ 469,000$ over the remaining lives of the associated loan pools when compared to projected interest income under the previous (December 31, 2015) estimated cash flows for these three PCI-other loans.

Also included in the Company s results of operations for the three and nine month periods ended September 30, 2016 is the impact of the purchase, on May 19,2016 , of seven single family residential real estate mortgage loans with total value of $\$ 22,503,000$.

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Also included in the Company s results of operations for the nine month period ended September 30, 2016 is a $\$ 1,450,000$ litigation contingent liability expense accrual recorded during the three months ended June 30, 2016, and representing the Company s estimate of probable incurred losses associated with the legal proceedings originally brought against the Company on September 15, 2014 and January 20, 2015, and described further under the heading Legal Proceedings at Note 18 in Item 1 of Part I of this report.

Also included in the Company s results of operations for the three months ended September 30, 2016 is the impact of the sale on August 22, 2016, of two performing loans with recorded book value of $\$ 166,000$, and 48 nonperforming loans with recorded book value, including pre-sale write downs and purchase discounts, of approximately $\$ 2,757,000$. The loans sold on August 22, 2016 had contractual amounts outstanding of $\$ 6,558,000$. Net sale proceeds of $\$ 4,980,000$ resulted in the recovery of loan balances previously charged off of $\$ 1,727,000$, additional loan charge offs of $\$ 159,000$, and interest income of $\$ 488,000$ from the recovery of interest payments previously applied to principal balances.

Also included in the Company s results of operations for the three months ended September 30, 2016 was a $\$ 716,000$ valuation allowance expense related to a closed branch building held for sale, the value of which was written down to current market value, and subsequently sold during the three months ended September 30, 2016. Net proceeds from the sale of this building were $\$ 1,218,000$, and resulted in no gain or additional loss being recorded upon the sale of this building.

## Net Interest Income

The Company s primary source of revenue is net interest income, or the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Following is a summary of the components of net interest income for the periods indicated (dollars in thousands):

|  | Three months ended September 30, |  | Nine month ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Interest income | \$ 43,709 | \$ 41,332 | \$ 129,093 | \$ 118,924 |
| Interest expense | $(1,439)$ | $(1,339)$ | $(4,261)$ | $(4,067)$ |
| FTE adjustment | 587 | 299 | 1,710 | 590 |
| Net interest income (FTE) | \$ 42,857 | \$ 40,292 | \$ 126,542 | \$ 115,447 |
| Net interest margin (FTE) | 4.23\% | 4.46\% | 4.23\% | 4.30\% |
| Purchased loan discount accretion | \$ 2,229 | \$ 3,125 | \$ 5,621 | \$ 7,789 |
| Interest income recovered from sale of loans | \$ 488 |  | \$ 1,725 |  |
| Effect of purchased loan discount accretion on net interest margin (FTE) | 0.22\% | 0.35\% | 0.19\% | 0.29\% |
| Effect of interest income recovered from sale of loans on net interest margin (FTE) | 0.05\% |  | 0.06\% |  |

Net interest income (FTE) during the three months ended September 30, 2016 increased $\$ 2,565,000$ (6.4\%) from the same period in 2015 to $\$ 42,857,000$. The increase in net interest income (FTE) was primarily due to a $\$ 242,284,000$

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$(10.0 \%)$ increase in the average balance of loans to $\$ 2,669,954,000$, and a $\$ 61,996,000(95.5 \%)$ increase in the average balance of investments nontaxable to $\$ 126,910,000$ that were partially offset by a 21 basis point decrease in the average yield on loans from 5.57\% during the three months ended September 30, 2015 to $5.36 \%$ during the three months ended September 30, 2016, and a 20 basis point decrease in the average yield on investments taxable from $2.69 \%$ during the three months ended September 30, 2015 to $2.49 \%$ during the three months ended September 30, 2016. The decrease in average loan yields is primarily due to declines in market yields on new and renewed loans compared to yields on repricing, maturing, and paid off loans. The decrease in the average yield of investments taxable is primarily due to declines in market yields on new investments compared to yields on existing investments, and to recent declines in mortgage rates that lead to an increase in mortgage refinancing activity that in turn lead to faster estimated mortgage prepayment speeds and an accelerated level of interest income-reducing premium amortization on existing mortgage backed investment securities. The increases in average loan and investments nontaxable balances added $\$ 3,374,000$ and $\$ 761,000$, respectively, to net interest income (FTE) while the decreases in average loan and investments - taxable yields reduced net interest income (FTE) by \$1,419,000 and \$533,000, respectively, when compared to the year-ago quarter. Included in interest income from loans during the three months ended September 30, 2016 was $\$ 2,229,000$ of discount accretion from purchased loans compared to $\$ 3,125,000$ of discount accretion from purchased loans during the three months ended September 30, 2015. Included in interest income from loans during the three months ended September 30, 2016 was the recovery of $\$ 488,000$ of interest income that was previously applied to the principal balance of loans in nonaccrual status that were sold during the three months ended September 30, 2016. For more information related to loan interest income, including loan purchase discount accretion, see the Summary of Average Balances, Yields/Rates and Interest Differential and Note 30 to the consolidated financial statements at Part I, Item 1 of this report.

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Net interest income (FTE) during the nine months ended September 30, 2016 increased $\$ 11,095,000(9.6 \%)$ from the same period in 2015 to $\$ 126,542,000$. The increase in net interest income (FTE) was primarily due to a $\$ 240,061,000$ $(10.2 \%)$ increase in the average balance of loans to $\$ 2,596,175,000$, an $\$ 89,806,000(9.1 \%)$ increase in the average balance of investments taxable to $\$ 1,075,413,000$, and a $\$ 79,756,000(184 \%)$ increase in the average balance of investments nontaxable to $\$ 123,129,000$ that were partially offset by an 11 basis point decrease in the average yield on loans from $5.49 \%$ during the nine months ended September 30,2015 to $5.38 \%$ during the nine months ended September 30, 2016, and a 21 basis point decrease in the average yield on investments taxable from $2.76 \%$ during the nine months ended September 30, 2015 to $2.55 \%$ during the nine months ended September 30, 2016. The decrease in average loan yields is primarily due to declines in market yields on new and renewed loans compared to yields on repricing, maturing, and paid off loans. The decrease in the average yield of investments - taxable is primarily due to declines in market yields on new investments compared to yields on existing

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investments, and to recent declines in mortgage rates that lead to an increase in mortgage refinancing activity that in turn lead to faster estimated mortgage prepayment speeds and an accelerated level of interest income-reducing premium amortization on existing mortgage backed investment securities. The increases in average loan, investments nontaxable, and investments - nontaxable balances added $\$ 9,885,000, \$ 1,859,000$, and $\$ 2,895,000$, respectively, to net interest income (FTE) while the decreases in average loan and investments - taxable yields reduced net interest income (FTE) by $\$ 2,038,000$ and $\$ 1,745,000$, respectively, when compared to the year-ago quarter. Included in interest income from loans during the nine months ended September 30, 2016 was $\$ 5,621,000$ of discount accretion from purchased loans compared to $\$ 7,789,000$ of discount accretion from purchased loans during the nine months ended September 30, 2015. Included in interest income from loans during the nine months ended September 30, 2016 was the recovery of $\$ 1,725,000$ of interest income that was previously applied to the principal balance of loans in nonaccrual status that were sold during the three months ended September 30, 2016. For more information related to loan interest income, including loan purchase discount accretion, see the Summary of Average Balances, Yields/Rates and Interest Differential and Note 30 to the consolidated financial statements at Part I, Item 1 of this report.

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## Summary of Average Balances, Yields/Rates and Interest Differential

The following tables present, for the periods indicated, information regarding the Company s consolidated average assets, liabilities and shareholders equity, the amounts of interest income from average interest-earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual loans only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands).

|  | For the three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2016 |  |  | September 30, 2015 |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned <br> /Paid | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned <br> /Paid |
| Assets: |  |  |  |  |  |  |
| Loans | \$ 2,669,954 | \$ 35,769 | 5.36\% | \$ 2,427,670 | \$ 33,814 | 5.57\% |
| Investment securities - taxable | 1,073,030 | 6,687 | 2.49\% | 1,028,931 | 6,923 | 2.69\% |
| Investment securities - nontaxable | 126,910 | 1,565 | 4.93\% | 64,914 | 797 | 4.91\% |
| Cash at Federal Reserve and other banks | 185,552 | 275 | 0.59\% | 95,397 | 97 | 0.41\% |
| Total interest-earning assets | 4,055,446 | 44,296 | 4.37\% | 3,616,912 | 41,631 | 4.60\% |
| Other assets | 351,876 |  |  | 336,380 |  |  |
| Total assets | \$4,407,322 |  |  | \$ 3,953,292 |  |  |


| Liabilities and shareholders equity: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing demand deposits | \$ 888,377 | 111 | 0.05\% | \$ 813,581 | 117 | 0.06\% |
| Savings deposits | 1,357,359 | 426 | 0.13\% | 1,178,684 | 368 | 0.12\% |
| Time deposits | 340,709 | 338 | 0.40\% | 324,427 | 353 | 0.44\% |
| Other borrowings | 18,952 | 2 | 0.05\% | 6,995 | 1 | 0.05\% |
| Junior subordinated debt | 56,584 | 562 | 3.97\% | 56,394 | 500 | 3.55\% |
| Total interest-bearing liabilities | 2,661,981 | 1,439 | 0.22\% | 2,380,081 | 1,339 | 0.23\% |
| Noninterest-bearing deposits | 1,198,302 |  |  | 1,073,537 |  |  |
| Other liabilities | 66,464 |  |  | 60,314 |  |  |
| Shareholders equity | 480,575 |  |  | 439,360 |  |  |
| Total liabilities and shareholders equity | \$4,407,322 |  |  | \$ 3,953,292 |  |  |
| Net interest spread ${ }^{(1)}$ |  |  | 4.15\% |  |  | 4.37\% |
| Net interest income and interest $\operatorname{margin}^{(2)}$ |  | \$ 42,857 | 4.23\% |  | \$ 40,292 | 4.46\% |

For the nine months ended

|  | September 30, 2016 |  |  | September 30, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned <br> /Paid | Average Balance | Interest <br> Income/ <br> Expense | Rates <br> Earned <br> /Paid |
| Assets: |  |  |  |  |  |  |
| Loans | \$ 2,596,175 | 104,845 | 5.38\% | \$ 2,356,114 | 96,998 | 3.49\% |
| Investment securities - taxable | 1,075,413 | 20,552 | 2.55\% | 985,607 | 20,438 | 2.76\% |
| Investment securities - nontaxable | 123,129 | 4,560 | 4.94\% | 43,373 | 1,573 | 4.84\% |
| Cash at Federal Reserve and other banks | 195,961 | 846 | 0.58\% | 194,426 | 505 | 0.35\% |
| Total interest-earning assets | 3,990,678 | 130,803 | 4.37\% | 3,579,520 | 119,514 | 4.45\% |
| Other assets | 345,601 |  |  | 334,021 |  |  |
| Total assets | \$4,336,279 |  |  | \$ 3,913,541 |  |  |


| Liabilities and shareholders equity: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing demand deposits | \$ 873,742 | 347 | 0.05\% | \$ 800,984 | 358 | 0.06\% |
| Savings deposits | 1,329,180 | 1,246 | 0.12\% | 1,167,039 | 1,087 | 0.12\% |
| Time deposits | 343,906 | 1,018 | 0.39\% | 338,010 | 1,146 | 0.45\% |
| Other borrowings | 18,790 | 7 | 0.05\% | 8,161 | 3 | 0.05\% |
| Junior subordinated debt | 56,541 | 1,643 | 3.87\% | 56,345 | 1,473 | 3.49\% |
| Total interest-bearing liabilities | 2,622,159 | 4,261 | 0.22\% | 2,370,539 | 4,067 | 0.23\% |
| Noninterest-bearing deposits | 1,180,092 |  |  | 1,056,942 |  |  |
| Other liabilities | 62,824 |  |  | 54,463 |  |  |
| Shareholders equity | 471,204 |  |  | 431,597 |  |  |
| Total liabilities and shareholders equity | \$4,336,279 |  |  | 3,913,541 |  |  |
| Net interest spread ${ }^{(1)}$ |  |  | 4.15\% |  |  | 4.22\% |
| Net interest income and interest margin ${ }^{(2)}$ |  | \$ 126,542 | 4.23\% |  | \$ 115,447 | 4.30\% |

${ }^{(1)}$ Net interest spread represents the average yield earned on interest-earning assets minus the average rate paid on interest-bearing liabilities.
(2) Net interest margin is computed by calculating the difference between interest income and interest expense, divided by the average balance of interest-earning assets.

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## Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid

The following tables set forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. Changes not solely attributable to volume or rates have been allocated in proportion to the respective volume and rate components (in thousands).

|  | Three months ended September 30, 2016 compared with three months ended September 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  |  | Rate | Total |  |
| Increase (decrease) in interest income: |  |  |  |  |  |  |
| Loans | \$ | 3,374 | \$ | $(1,419)$ | \$ | 1,955 |
| Investment securities |  | 1,058 |  | (526) |  | 532 |
| Cash at Federal Reserve and other banks |  | 92 |  | 86 |  | 178 |
| Total interest-earning assets |  | 4,524 |  | $(1,859)$ |  | 2,665 |
| Increase (decrease) in interest expense: |  |  |  |  |  |  |
| Interest-bearing demand deposits |  | 11 |  | (17) |  | (6) |
| Savings deposits |  | 54 |  | 4 |  | 58 |
| Time deposits |  | 18 |  | (33) |  | (15) |
| Other borrowings |  | 1 |  |  |  | 1 |
| Junior subordinated debt |  | 2 |  | 60 |  | 62 |
| Total interest-bearing liabilities |  | 86 |  | 14 |  | 100 |
| Increase (decrease) in Net Interest Income | \$ | 4,438 |  | $(1,873)$ | \$ | 2,565 |

Nine months ended September 30, 2016 compared with nine months ended September 30, 2015

|  | Volume | Rate | Total |
| :--- | ---: | :---: | ---: |
| Increase (decrease) in interest income: | $\$$ | 9,885 | $\$(2,038)$ |
| Loans | 4,754 | $(1,653)$ | 7,847 |
| Investment securities | 4 | 337 | 341 |
| Cash at Federal Reserve and other banks |  |  |  |
|  | 14,643 | $(3,354)$ | 11,289 |
| Total interest-earning assets |  |  |  |
|  |  |  |  |
| Increase (decrease) in interest expense: | 33 | $(44)$ | $(11)$ |
| Interest-bearing demand deposits | 146 | 13 | 159 |
| Savings deposits | 20 | $(148)$ | $(128)$ |
| Time deposits |  |  |  |


| Other borrowings | 4 |  | 4 |
| :--- | ---: | ---: | ---: |
| Junior subordinated debt | 5 | 165 | 170 |
| Total interest-bearing liabilities | 208 | $(14)$ | 194 |
| Increase (decrease) in Net Interest Income | $\$ 14,435$ | $\$(3,340)$ | $\$ 11,095$ |

## Provision for Loan Losses

The provision for loan losses during any period is the sum of the allowance for loan losses required at the end of the period and any loan charge offs during the period, less the allowance for loan losses required at the beginning of the period, and less any loan recoveries during the period. See the Tables labeled Allowance for loan losses three and nine months ended September 30, 2016 and 2015 at Note 5 in Item 1 of Part I of this report for the components that make up the provision for loan losses for the three and nine months ended September 30, 2016 and 2015.

The Company recorded a reversal of provision for loan losses of $\$ 3,973,000$ during the three months ended September 30, 2016 compared to a reversal of provision for loan losses of $\$ 866,000$ during the three months ended September 30, 2015. The $\$ 3,973,000$ reversal of provision for loan losses during the three months ended September 30 , 2016 was primarily due to net loan recoveries of $\$ 1,568,000$ associated with the sale of loans on August 22, 2016, additional net loan recoveries of $\$ 380,000$ during the three months ended September 30, 2016, net credit quality upgrades of substandard performing loans, and continued low historical loan loss experience, that were partially offset by the effect of a $\$ 58,596,000(2.2 \%)$ increase in loan balances during the three months ended September 30, 2016. A $\$ 30,465,000(20.4 \%)$ decrease in construction loans outstanding during the three months ended September 30, 2016 also contributed to a decrease in the required allowance for loan losses at September 30, 2016, and the reversal of provision for loan losses during the three months ended September 30, 2016. As shown in the Table labeled
Allowance for Loan Losses - three months ended September 30, 2016 at Note 5 in Item 1 of Part I of this report, all loan categories except other consumer and C\&I experienced a benefit from reversal of provision for loan losses during the three months ended September 30, 2016. The level of provision, or reversal of provision, for loan losses of each loan category during the three months ended September 30, 2016 was primarily due to the increase or decrease in the required allowance for loan losses as of September 30, 2016 when compared to the required allowance for loan losses as of March 31, 2016 plus or minus net charge-offs or net recoveries during the three months ended September 30, 2016. All categories of loans except home equity loans experienced a decrease in the required allowance for loan losses during the three months ended September 30, 2016. The decreases in the required allowance for loan losses for all loan categories except home equity loans was primarily due to principal pay downs and increases in estimated collateral values for certain impaired originated and purchased loans in these categories. Increases and decreases in estimated cash flows and collateral values, and

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changes in historical loss factors, in part, determine the required loan loss allowance for nonperforming and performing loans in accordance with the Company s allowance for loan losses methodology as described under the heading Loans and Allowance for Loan Losses at Note 1 in Item 1 of Part I of this report. For details of the change in nonperforming loans during the three months ended September 30, 2016 see the Tables, and associated narratives, labeled Changes in nonperforming assets during the three months ended September 30, 2016 under the heading Asset Quality and Non-Performing Assets below.

The Company recorded a reversal of provision for loan losses of $\$ 4,537,000$ during the nine months ended September 30,2016 compared to a reversal of provision for loan losses of $\$ 1,302,000$ during the nine months ended September 30, 2015. The $\$ 4,537,000$ reversal of provision for loan losses during the nine months ended September 30, 2016 was primarily due to net loan recoveries of $\$ 1,568,000$ associated with the sale of loans on August 22, 2016, additional net loan recoveries of $\$ 442,000$ during the nine months ended September 30, 2016, net credit quality upgrades of substandard performing loans, and continued low historical loan loss experience, that were partially offset by the effect of a $\$ 189,289,000(7.5 \%)$ increase in loan balances during the nine months ended September 30, 2016. As shown in the Table labeled Allowance for Loan Losses - nine months ended September 30, 2016 at Note 5 in Item 1 of Part I of this report, all loan categories except RE mortgage commercial, other consumer, C\&I, and construction residential experienced a benefit from reversal of provision for loan losses during the nine months ended September 30, 2016. The level of provision, or reversal of provision, for loan losses of each loan category during the nine months ended September 30, 2016 was primarily due to the increase or decrease in the required allowance for loan losses as of September 30, 2016 when compared to the required allowance for loan losses as of December 31, 2015 plus or minus net charge-offs or net recoveries during the nine months ended September 30, 2016. All categories of loans except RE mortgage commercial, and construction - residential experienced a decrease in the required allowance for loan losses during the nine months ended September 30, 2016. The decreases in the required allowance for loan losses for all loan categories except RE mortgage commercial, and construction - residential was primarily due to principal pay downs and increases in estimated collateral values for certain impaired originated and purchased loans in these categories. Increases and decreases in estimated cash flows and collateral values, and changes in historical loss factors, in part, determine the required loan loss allowance for nonperforming and performing loans in accordance with the Company s allowance for loan losses methodology as described under the heading Loans and Allowance for Loan Losses at Note 1 in Item 1 of Part I of this report. For details of the change in nonperforming loans during the nine months ended September 30, 2016 see the Tables, and associated narratives, labeled Changes in nonperforming assets during the nine months ended September 30, 2016 under the heading Asset Quality and Non-Performing Assets below.

The provision for loan losses related to originated and PNCI loans is based on management s evaluation of inherent risks in these loan portfolios and a corresponding analysis of the allowance for loan losses. The provision for loan losses related to PCI loan portfolio is based on changes in estimated cash flows expected to be collected on PCI loans. Additional discussion on loan quality, our procedures to measure loan impairment, and the allowance for loan losses is provided under the heading Asset Quality and Non-Performing Assets below.

Management re-evaluates the loss ratios and other assumptions used in its calculation of the allowance for loan losses for its originated and PNCI loan portfolios on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix. Management also re-evaluates expected cash flows used in its accounting for its PCI loan portfolio, including any required allowance for loan losses, on a quarterly basis and makes changes as appropriate based upon, among other things, changes in loan repayment experience, changes in loss rates experienced, and collateral support for underlying loans.

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## Noninterest Income

The following table summarizes the Company s noninterest income for the periods indicated (in thousands):

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| Service charges on deposit accounts | \$ 3,641 | \$ 3,642 | \$ 10,549 | \$ 10,879 |
| ATM and interchange fees | 3,851 | 3,344 | 11,136 | 9,729 |
| Other service fees | 792 | 772 | 2,369 | 2,265 |
| Mortgage banking service fees | 537 | 521 | 1,570 | 1,583 |
| Change in value of mortgage servicing rights | (799) | (585) | $(2,198)$ | (570) |
| Total service charges and fees | 8,022 | 7,694 | 23,426 | 23,886 |
| Gain on sale of loans | 953 | 722 | 2,645 | 2,181 |
| Commissions on sale of non-deposit investment products | 747 | 812 | 1,890 | 2,561 |
| Increase in cash value of life insurance | 709 | 770 | 2,086 | 2,121 |
| Change in indemnification asset | (10) | (26) | (274) | (148) |
| Gain (loss) on sale of foreclosed assets | 69 | 356 | 218 | 782 |
| Sale of customer checks | 110 | 129 | 299 | 378 |
| Lease brokerage income | 172 | 161 | 602 | 543 |
| Gain (loss) on disposal of fixed assets | (13) | (42) | (52) | (125) |
| Life Insurance death benefit in excess of cash value |  |  | 238 |  |
| Other | 307 | 1,066 | 1,023 | 1,723 |
| Total other noninterest income | 3,044 | 3,948 | 8,675 | 10,016 |
| Total noninterest income | \$ 11,066 | \$ 11,642 | \$ 32,101 | \$ 33,902 |
| Mortgage loan servicing fees, net of change in fair value of mortgage loan servicing rights | \$ (262) | \$ (64) | \$ (628) | \$ 1,013 |
| Mortgage banking revenue | \$ 691 | \$ 658 | \$ 2,017 | \$ 3,194 |

Noninterest income decreased $\$ 576,000(4.9 \%)$ to $\$ 11,066,000$ during the three months ended September 30, 2016 compared to the three months ended September 30, 2015. The decrease in noninterest income was primarily due to a $\$ 738,000$ decrease in other noninterest income, a $\$ 287,000$ decrease in gain on sale of foreclosed assets, and a $\$ 214,000$ decrease in change in value of mortgage servicing rights, that were partially offset by a $\$ 507,000$ increase in ATM fees and interchange revenue, and a $\$ 231,000$ increase in gain on sale of loans. The $\$ 738,000$ decrease in other noninterest income was primarily due to the recovery, during the three months ended September 30, 2015, of $\$ 870,000$ of recoveries of loans from acquired institutions that were charged off prior to acquisition of those institutions by the Company. As such, these pre-acquisition charge offs were properly not recorded by the Company, and any related recoveries are recorded in other noninterest income by the Company. Such recoveries are unusual, and none occurred during the three months ended September 30, 2016. The $\$ 287,000$ decrease in gain on sale of foreclosed assets was due to a decrease in the number and balance of foreclosed assets, and the relative valuations of foreclosed assets during the three months ended September 30, 2016 compared to the three months ended September 30,2015 . The $\$ 214,000$ decrease in change in value of mortgage servicing rights (MSRs) is primarily due to a change
in the required rate of return on MSRs by market participants that reduced the value of such MSRs during the three months ended September 30, 2016 compared to a smaller decrease in the value of MSRs during the three months ended September 30, 2015 that was primarily due to a decrease in estimated future MSR cash flows as a result of reduced mortgage rates and higher rates of early mortgage payoffs from mortgage refinancing. The $\$ 507,000$ increase in ATM fees and interchange revenue was primarily due to the Company s increased focus in this area, including the introduction of new services in this area during the quarter ended March 31, 2016. The $\$ 231,000$ increase in gain on sale of loans was due to continued high levels of refinance and home purchase activity, and increased focus in this area by the Company when compared to the year-ago quarter. The changes in noninterest income include the effects from the operation of three branches, including $\$ 161,231,000$ of deposits, acquired from Bank of America on March 18, 2016.

Noninterest income decreased $\$ 1,801,000(5.3 \%)$ to $\$ 32,101,000$ during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015. The decrease in noninterest income was primarily due to a $\$ 700,000$ decrease in other noninterest income, a $\$ 564,000$ decrease in gain on sale of foreclosed assets, a $\$ 671,000$ decrease in commissions on the sale of non-deposit investment products (NDIPs), and a $\$ 1,628,000$ decrease in change in value of mortgage servicing rights, that were partially offset by a $\$ 1,407,000$ increase in ATM fees and interchange revenue, and a $\$ 464,000$ increase in gain on sale of loans. The $\$ 700,000$ decrease in other noninterest income was primarily due to the recovery, during the nine months ended September 30, 2015, of $\$ 870,000$ of recoveries of loans from acquired institutions that were charged off prior to acquisition of those institutions by the Company. As such, these pre-acquisition charge offs were properly not recorded by the Company, and any related recoveries are recorded in other noninterest income by the Company. Such recoveries are unusual, and none occurred during the nine months ended September 30, 2016. The $\$ 564,000$ decrease in gain on sale of foreclosed assets was due to a decrease in the number and balance of foreclosed assets, and the relative valuations of foreclosed assets during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015. The $\$ 1,628,000$ decrease in change in value of mortgage servicing rights (MSRs) is primarily due to a change in the required rate of return on MSRs by market participants that reduced the value of such MSRs during the nine months ended September 30, 2016 compared to a smaller decrease in the value of MSRs during the nine months ended September 30, 2015 that was primarily due to a decrease in estimated future MSR cash flows as a result of reduced mortgage rates and higher rates of early mortgage payoffs from mortgage refinancing. The $\$ 1,407,000$ increase in ATM fees and interchange revenue was primarily due to the Company sincreased focus in this area, including the introduction of new services in this area during the quarter ended March 31, 2016. The $\$ 464,000$ increase in gain on sale of loans was due to continued high levels of refinance and home purchase activity, and increased focus in this area by the Company when compared to the year-ago quarter. The changes in noninterest income include the effects from the operation of three branches, including $\$ 161,231,000$ of deposits, acquired from Bank of America on March 18, 2016.

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## Noninterest Expense

The following table summarizes the Company s noninterest expense for the periods indicated (dollars in thousands):

|  | Three months ended September 30,$2016 \quad 2015$ |  | Nine months ended September 30, 20162015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Base salaries, net of deferred loan origination costs | \$ 13,419 | \$ 11,562 | \$ 39,095 | \$ 34,808 |
| Incentive compensation | 2,798 | 1,674 | 7,008 | 4,660 |
| Benefits and other compensation costs | 4,643 | 4,297 | 14,067 | 13,407 |
| Total salaries and benefits expense | 20,860 | 17,533 | 60,170 | 52,875 |
| Occupancy | 2,667 | 2,599 | 7,504 | 7,557 |
| Equipment | 1,607 | 1,417 | 4,837 | 4,358 |
| Data processing and software | 2,068 | 1,869 | 6,266 | 5,655 |
| ATM network charges | 1,133 | 757 | 3,141 | 2,512 |
| Telecommunications | 702 | 658 | 2,085 | 2,329 |
| Postage | 381 | 314 | 1,186 | 956 |
| Courier service | 280 | 303 | 816 | 804 |
| Advertising | 1,049 | 926 | 3,021 | 2,736 |
| Assessments | 654 | 642 | 1,864 | 1,987 |
| Operational losses | 497 | 201 | 1,006 | 474 |
| Professional fees | 1,018 | 999 | 3,183 | 3,153 |
| Foreclosed assets expense | 37 | 105 | 197 | 305 |
| Provision for foreclosed asset losses | 9 | 106 | 40 | 347 |
| Change in reserve for unfunded commitments | 25 | (40) | 433 | (60) |
| Intangible amortization | 359 | 289 | 1,017 | 867 |
| Merger expense |  |  | 784 | 586 |
| Litigation contingent liability |  |  | 1,450 |  |
| Other | 4,070 | 2,761 | 10,434 | 8,716 |
| Total other noninterest expense | 16,555 | 13,906 | 49,264 | 43,282 |
| Total noninterest expense | \$ 37,416 | \$31,439 | \$ 109,434 | \$ 96,157 |
| Merger expense: |  |  |  |  |
| Base salaries (outside temporary help) |  |  | \$ 187 |  |
| Equipment |  |  | 35 |  |
| Data processing and software |  |  |  | \$ 108 |
| Professional fees |  |  | 342 | 120 |
| Advertising and marketing |  |  | 114 |  |
| Other |  |  | 106 | 358 |


| Total merger expense | $\$$ | 784 | $\$$ | 586 |
| :--- | :--- | :--- | :--- | :--- |


| Average full time equivalent staff | 1,022 | 934 | 996 | 948 |
| :--- | :---: | :---: | :---: | :---: |
| Noninterest expense to revenue (FTE) | $69.4 \%$ | $60.5 \%$ | $69.0 \%$ | $64.4 \%$ |

Salary and benefit expenses increased $\$ 3,327,000(19.0 \%)$ to $\$ 20,860,000$ during the three months ended September 30, 2016 compared to $\$ 17,533,000$ during the three months ended September 30, 2015. Base salaries, overtime and temporary help, net of deferred loan origination costs increased $\$ 1,857,000(16.1 \%)$ to $\$ 13,419,000$. Base salaries, net of deferred loan origination costs increased $\$ 1,502,000$ ( $13.4 \%$ ) to $\$ 12,747,000$ primarily due to annual merit increases, and an increase in average full-time equivalent employees of $88(9.4 \%)$ to 1,022 for the three months ended September 30, 2016. Overtime expense increased $\$ 107,000$ to $\$ 405,000$ during the three months ended September 30, 2016. Temporary help expense increased $\$ 248,000$ to $\$ 267,000$ during the three months ended September 30, 2016. During the three months ended September 30, 2016, the Company incurred $\$ 109,000$ of nonrecurring
overtime expense and $\$ 179,000$ of nonrecurring temporary help expense related to various information and customer service system conversions. These system conversions were initiated during the three months ended September 2016, and were completed on October 24, 2016. Commissions and incentive compensation increased $\$ 1,124,000(67.1 \%)$ to $\$ 2,798,000$ during the three months ended September 30, 2016. All categories of incentive compensation expense were higher than the year-ago quarter except commission expense related to the sale of nondeposit investment products. The increases in the other categories of incentive compensation, compared to the year-ago quarter, were primarily due to increased loan production and other performance measures to which incentive compensation is tied compared to such measures in the year-ago quarter. Benefits \& other compensation expense increased $\$ 346,000$ $(8.1 \%)$ to $\$ 4,643,000$ during the three months ended September 30, 2016 primarily due to the increases in average full-time equivalent employees and salaries expense, and their effects on group insurance and employer payroll tax expenses.

Salary and benefit expenses increased $\$ 7,295,000$ ( $13.8 \%$ ) to $\$ 60,170,000$ during the nine months ended September 30, 2016 compared to $\$ 52,875,000$ during the nine months ended September 30, 2015. Base salaries, overtime and temporary help, net of deferred loan origination costs increased $\$ 4,287,000(12.3 \%)$ to $\$ 39,095,000$. Base salaries, net of deferred loan origination costs increased $\$ 3,297,000(9.8 \%)$ to $\$ 37,088,000$ primarily due to annual merit increases, and an increase in average full-time equivalent employees of $48(5.1 \%)$ to 1,022 for the nine months ended September 30, 2016. Overtime expense increased $\$ 23,000(2.3 \%)$ to $\$ 1,000,000$ during the nine months ended September 30, 2016. Temporary help expense increased $\$ 967,000$ to $\$ 1,007,000$ during the nine months ended September 30, 2016. During the nine

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months ended September 30, 2016, the Company incurred $\$ 109,000$ of nonrecurring overtime expense and $\$ 179,000$ of nonrecurring temporary help expense related to various information and customer service system conversions. These system conversions were initiated during the three months ended September 2016, and were completed on October 24, 2016. Commissions and incentive compensation increased $\$ 2,347,000$ ( $50.4 \%$ ) to $\$ 7,008,000$ during the nine months ended September 30, 2016. All categories of incentive compensation expense were higher than the year-ago nine months ended September 30 except commission expense related to the sale of nondeposit investment products. The increases in the other categories of incentive compensation, compared to the year-ago period, were primarily due to increased loan production and other performance measures to which incentive compensation is tied compared to such measures in the year-ago period. Benefits \& other compensation expense increased $\$ 662,000(4.9 \%)$ to $\$ 14,068,000$ during the nine months ended September 30, 2016 primarily due to the increases in average full-time equivalent employees and salaries expense, and their effects on group insurance and employer payroll tax expenses.

Other noninterest expense increased $\$ 2,650,000(19.1 \%)$ to $\$ 16,556,000$ during the three months ended September 30, 2016 compared to the three months ended September 30, 2015. The $\$ 2,650,000$ increase in other noninterest expense was primarily due to a $\$ 716,000$ expense related to a closed branch building, the value of which was written down to current market value, and subsequently sold during the three months ended September 30, 2016, a \$593,000 increase in miscellaneous other expense, a $\$ 376,000$ increase in ATM network charges, a $\$ 296,000$ increase in operational losses, a $\$ 199,000$ increase in data processing and software expense, and a $\$ 190,000$ increase in Equipment expense. The $\$ 593,000$ increase in miscellaneous other noninterest expense included a $\$ 126,000(69.8 \%)$ increase in debit card production and transaction processing expense, and a $\$ 98,000(30.4 \%)$ increase in business meals and travel expense. Small increases in many other types of miscellaneous other noninterest expense accounted for the rest of the $\$ 593,000$ increase in miscellaneous other noninterest expense. Included in miscellaneous other noninterest expense for the three months ended September 30, 2016 were $\$ 25,000$ of nonrecurring training and business travel expenses related to the system conversions noted above. Included in other noninterest expense for the three months ended September 30, 2016 were $\$ 36,000$ of nonrecurring ATM network charges related to the system conversions noted above. The $\$ 296,000$ increase in operational losses was primarily due to an increase in losses from fraudulent ATM and point of sale transactions. The $\$ 199,000$ increase in data processing and software expense was primarily due to increased use of outsourced data processing services. The $\$ 190,000$ increase in equipment expense was primarily due to increased depreciation and rental expense from recently purchased and rented equipment and furniture.

Other noninterest expense increased $\$ 5,982,000$ ( $13.8 \%$ ) to $\$ 49,264,000$ during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015. Included in other noninterest expense for the nine months ended September 30, 2016 was a litigation contingent liability expense of $\$ 1,450,000$ associated with the matters described under the heading Legal Proceedings at Note 18 in Item 1 of Part I of this report. Also included in the results of the Company for the nine months ended September 30, 2016 was $\$ 784,000$ of nonrecurring noninterest expense related to the Company s acquisition of three bank branches from Bank of America on March 18, 2016. Included in the results of the Company for the nine months ended September 30, 2015 was $\$ 586,000$ of nonrecurring noninterest expense related to the Company s merger with, and integration of, North Valley Bancorp that occurred on October 3, 2014. Also contributing to the increase in other noninterest expense during the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015 were a $\$ 611,000$ ( $10.8 \%$ ) increase in data processing and software expense, a $\$ 479,000(11.0 \%)$ increase in equipment expense, a $\$ 493,000$ increase in provision for losses on unfunded commitments, and a $\$ 629,000(25.0 \%)$ increase in ATM network charges. The increase in data processing and software expense was primarily due to increased use of outside data processing services. The increase in equipment expense was primarily due to increase maintenance and repair expense associated with facilities maintenance. The increase in provision for losses on unfunded commitments was primarily due to a larger increase in unfunded construction loan commitments from December 31, 2015 to September 30, 2016 than from December 31, 2014 to September 30, 2015. The increase in ATM network charges was primarily due to increased customer usage of the Company s ATM and interchange services.

## Income Taxes

The following tables show the items that reconcile the Company s effective tax rate to the Federal statutory tax rate for the periods indicated:

|  | Three months ended | Six months ended |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | September 30, | September 30, |  |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Federal statutory income tax rate | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ |
| State income taxes, net of federal tax benefit | 6.9 | 6.5 | 6.7 | 6.7 |
| Tax-exempt interest on municipal obligations | $(1.7)$ | $(0.8)$ | $(1.9)$ | $(0.6)$ |
| Increase in cash value of insurance policies | $(1.2)$ | $(1.3)$ | $(1.6)$ | $(1.4)$ |
| Low income housing tax credits | $(0.3)$ |  | $(0.3)$ |  |
| Other |  | 0.4 | 0.1 | 0.2 |
|  |  |  |  |  |
| Effective Tax Rate | $38.7 \%$ | $39.8 \%$ | $38.0 \%$ | $39.9 \%$ |

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## Financial Condition

## Investment Securities

Investment securities available for sale increased $\$ 105,324,000$ to $\$ 510,209,000$ as of September 30, 2016, as compared to December 31, 2015. This increase is attributable to purchases of $\$ 143,715,000$, maturities and principal repayments of $\$ 47,722,000$, an increase in fair value of investments securities available for sale of $\$ 11,240,000$ and amortization of net purchase price premiums of $\$ 1,909,000$.

The following table presents the available for sale investment securities portfolio by major type as of September 30, 2016 and December 31, 2015:

| (In thousands) | September 30, 2016 |  | December 31, 2015 |  |
| :--- | ---: | ---: | ---: | ---: |
| Securities available for sale: | Fair Value | $\%$ | Fair Value | $\%$ |
| Obligations of U.S. government corporations and |  |  |  |  |
| agencies | $\$ 386,872$ | $75.8 \%$ | $\$ 313,682$ | $77.5 \%$ |
| Obligations of states and political subdivisions | 120,304 | $23.6 \%$ | 88,218 | $21.8 \%$ |
| Marketable equity securities | 3,033 | $0.6 \%$ | 2,985 | $0.7 \%$ |
|  |  |  |  |  |
| Total securities available for sale | $\$ 510,209$ | $100.0 \%$ | $\$ 404,885$ | $100.0 \%$ |

Investment securities held to maturity decreased $\$ 85,381,000$ to $\$ 641,149,000$ as of September 30, 2016, as compared to December 31, 2015. This decrease is attributable to principal repayments of $\$ 83,665,000$, and amortization of net purchase price premiums of $\$ 1,716,000$.

The following table presents the held to maturity investment securities portfolio by major type as of September 30, 2016 and December 31, 2015:

| (In thousands) | September 30, 2016 |  | December 31, 2015 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Securities held to maturity: | Cost Basis | $\%$ | Cost Basis | $\%$ |  |
| Obligations of U.S. government corporations and <br> agencies | $\$ 626,599$ | $97.7 \%$ | $\$ 711,994$ | $98.0 \%$ |  |
| Obligations of states and political subdivisions | 14,550 | $2.3 \%$ | 14,536 | $2.0 \%$ |  |
|  | $\$ 641,149$ | $100.0 \%$ | $\$ 726,530$ | $100.0 \%$ |  |
| Total securities held to maturity |  |  |  |  |  |

Additional information about the investment portfolio is provided in Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements at Item 1 of Part I of this report.

## Restricted Equity Securities

Restricted equity securities were $\$ 16,956,000$ at September 30, 2016 and $\$ 16,956,000$ at December 31, 2015. The entire balance of restricted equity securities at September 30, 2015 and December 31, 2014 represent the Bank s investment in the Federal Home Loan Bank of San Francisco ( FHLB ).

Additional information about the restricted equity securities is provided in Note 1 of the Notes to Unaudited Condensed Consolidated Financial Statements at Item 1 of Part I of this report.

## Loans

The Bank concentrates its lending activities in four principal areas: real estate mortgage loans (residential and commercial loans), consumer loans, commercial loans (including agricultural loans), and real estate construction loans. The interest rates charged for the loans made by the Bank vary with the degree of risk, the size and maturity of the loans, the borrower s relationship with the Bank and prevailing money market rates indicative of the Bank s cost of funds.

The majority of the Bank s loans are direct loans made to individuals, farmers and local businesses. The Bank relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Bank makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

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The following table shows the Company s loan balances, including net deferred loan costs, as of the dates indicated:

|  | September 30, | December 31, |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | 2016 | 2015 |  |
| Real estate mortgage | $\$ 1,998,913$ | $\$$ | $1,811,832$ |
| Consumer | 377,016 | 395,283 |  |
| Commercial | 217,110 | 194,913 |  |
| Real estate construction | 119,187 |  | 120,909 |
|  |  |  |  |
| Total loans | $\$ 2,712,226$ | $\$$ | $2,522,937$ |

At September 30, 2016 loans, including net deferred loan costs, totaled $\$ 2,712,226,000$ which was a $\$ 189,289,000$ $(7.50 \%)$ increase over the balances at December 31, 2015. The increase in loan balances from December 31, 2015 to September 30, 2016 was primarily due to organic loan growth, but included the sale of $\$ 24,810,000$ of nonperforming loans on March 31, 2016, the purchase of performing multifamily commercial real estate loans valued at $\$ 22,503,000$ on May 19, 2016, and the sale of $\$ 166,000$ performing and $\$ 2,757,000$ nonperforming loans on August 22, 2016. Demand for all categories of loans was strong during the nine months ended September 30, 2016.

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The following table shows the Company s loan balances, including net deferred loan costs, as a percentage of total loans for the periods indicated:
\(\left.\begin{array}{lcc} \& September 30, \& December 31, <br>

\& 2016 \& 2015\end{array}\right]\)|  | $73.7 \%$ | $15.7 \%$ |
| :--- | ---: | ---: |
| Real estate mortgage | $13.9 \%$ | $7.7 \%$ |
| Consumer | $8.0 \%$ | $4.8 \%$ |
| Commercial | $4.4 \%$ |  |
| Real estate construction |  | $100.0 \%$ |
| Total loans | $100.0 \%$ |  |

## Assets Quality and Nonperforming Assets

## Nonperforming Assets

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are referred to as originated loans. Originated loans are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan s yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

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In situations related to originated loans where, for economic or legal reasons related to a borrower sfinancial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that result in the loan being classified as a TDR, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company s originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Statements of Income as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company s originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

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The Company s method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools were based on historical loss experience by product type and prior risk rating.

Loans purchased or acquired in a business combination are referred to as acquired loans. Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, Business Combinations. Loans acquired with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. Default rates, loss severity, and prepayment speed assumptions are periodically reassessed and our estimate of future payments is adjusted accordingly. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If, after acquisition, the Company determines that the estimated future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level at acquisition. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans on nonaccrual status are accounted for using the cost recovery method or cash basis method of income recognition. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan. The Company elected to use the pooled method of ASC 310-30 for PCI other loans in the acquisition of certain assets and liabilities of Granite and Citizens.

Acquired loans that are not PCI loans are referred to as purchased not credit impaired (PNCI) loans. PNCI loans are accounted for under FASB ASC Topic 310-20, Receivables Nonrefundable Fees and Other Costs, in which interest income is accrued on a level-yield basis for performing loans. For income recognition purposes, this method assumes that all contractual cash flows will be collected, and no allowance for loan losses is established at the time of acquistion. Post-acquisition date, an allowance for loan losses may need to be established for acquired loans through a provision charged to earnings for credit losses incurred subsequent to acquisition. Under ASC 310-20, the loss would be measured based on the probable shortfall in relation to the contractual note requirements, consistent with our allowance for loan loss policy for similar loans.

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When referring to PNCI and PCI loans we use the terms nonaccretable difference , accretable yield , or purchase discount . Nonaccretable difference is the difference between undiscounted contractual cash flows due and undiscounted cash flows we expect to collect, or put another way, it is the undiscounted contractual cash flows we do not expect to collect. Accretable yield is the difference between undiscounted cash flows we expect to collect and the value at which we have recorded the loan on our financial statements. On the date of acquisition, all purchased loans are recorded on our consolidated financial statements at estimated fair value. Purchase discount is the difference between the estimated fair value of loans on the date of acquisition and the principal amount owed by the borrower, net of charge offs, on the date of acquisition. We may also refer to discounts to principal balance of loans owed, net of charge-offs . Discounts to principal balance of loans owed, net of charge-offs is the difference between principal balance of loans owed, net of charge-offs, and loans as recorded on our financial statements. Discounts to principal balance of loans owed, net of charge-offs arise from purchase discounts, and equal the purchase discount on the acquisition date.

Loans are also categorized as covered or noncovered. Covered loans refer to loans covered by a FDIC loss sharing agreement. Noncovered loans refer to loans not covered by a FDIC loss sharing agreement.

Originated loans and PNCI loans are reviewed on an individual basis for reclassification to nonaccrual status when any one of the following occurs: the loan becomes 90 days past due as to interest or principal, the full and timely collection of additional interest or principal becomes uncertain, the loan is classified as doubtful by internal credit review or bank regulatory agencies, a portion of the principal balance has been charged off, or the Company takes possession of the collateral. Loans that are placed on nonaccrual even though the borrowers continue to repay the loans as scheduled are classified as performing nonaccrual and are included in total nonperforming loans. The reclassification of loans as nonaccrual does not necessarily reflect Management sjudgment as to whether they are collectible.

Interest income on originated nonaccrual loans that would have been recognized during the three months ended September 30, 2016 and 2015, if all such loans had been current in accordance with their original terms, totaled $\$ 222,000$ and $\$ 488,000$, respectively. Interest income actually recognized on these originated loans during the three months ended September 30, 2016 and 2015 was $\$ 227,000$ and $\$ 20,000$, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the three months ended September 30, 2016 and 2015, if all such loans had been current in accordance with their original terms, totaled $\$(42,000)$ and $\$ 58,000$. Interest income actually recognized on these PNCI loans during the three months ended September 30, 2016 and 2015 was $\$ 1,000$ and $\$(4,000)$.

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Interest income on originated nonaccrual loans that would have been recognized during the nine months ended September 30, 2016 and 2015, if all such loans had been current in accordance with their original terms, totaled $\$ 689,000$ and $\$ 1,452,000$, respectively. Interest income actually recognized on these originated loans during the nine months ended September 30, 2016 and 2015 was $\$ 256,000$ and $\$ 79,000$, respectively. Interest income on PNCI nonaccrual loans that would have been recognized during the nine months ended September 30, 2016 and 2015, if all such loans had been current in accordance with their original terms, totaled $\$ 137,000$ and $\$ 282,000$. Interest income actually recognized on these PNCI loans during the nine months ended September 30, 2016 and 2015 was $\$ 1,000$ and \$81,000.

The Company s policy is to place originated loans and PNCI loans 90 days or more past due on nonaccrual status. In some instances when an originated loan is 90 days past due Management does not place it on nonaccrual status because the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 30 days. Loans where the collateral has been repossessed are classified as foreclosed assets. Management considers both the adequacy of the collateral and the other resources of the borrower in determining the steps to be taken to collect nonaccrual loans. Alternatives that are considered are foreclosure, collecting on guarantees, restructuring the loan or collection lawsuits.

The following table sets forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Performing nonaccrual loans | \$ | 18,623 | \$ | 31,033 |
| Nonperforming nonaccrual loans |  | 2,329 |  | 6,086 |
| Total nonaccrual loans |  | 20,952 |  | 37,119 |
| Originated and PNCI loans 90 days past due and still accruing |  |  |  |  |
| Total nonperforming loans |  | 20,952 |  | 37,119 |
| Noncovered foreclosed assets |  | 3,901 |  | 5,369 |
| Covered foreclosed assets |  | 223 |  |  |
| Total nonperforming assets | \$ | 25,076 | \$ | 42,488 |
| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans | \$ | 446 | \$ | 28 |
| Indemnified portion of covered foreclosed assets |  |  |  |  |
| Nonperforming assets to total assets |  | 0.56\% |  | 1.01\% |
| Nonperforming loans to total loans |  | 0.77\% |  | 1.47\% |


| Allowance for loan losses to nonperforming loans | $160 \%$ | $97 \%$ |
| :--- | :---: | :---: |
| Allowance for loan losses, unamortized loan fees, <br> and discounts to loan principal balances owed | $2.24 \%$ | $2.69 \%$ |

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The following table sets forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

September 30, 2016

| (dollars in thousands) | Originated | PNCI | PCI | cash basis | PCI - other | Total |  |
| :--- | :---: | ---: | ---: | :---: | ---: | :---: | :---: |
| Performing nonaccrual loans | $\$ 11,074$ | $\$ 2,433$ | $\$$ | 3,631 | $\$$ | 1,485 | 18,623 |
| Nonperforming nonaccrual loans | 2,009 | 210 |  |  | 110 | 2,329 |  |
|  |  |  |  |  |  |  |  |
| Total nonaccrual loans | 13,083 | 2,643 |  | 3,631 | 1,595 | 20,952 |  |

Originated and PNCI loans 90 days past due and still accruing

| Total nonperforming loans | 13,083 | 2,643 |  | 3,631 | 1,595 | 20,952 |
| :--- | ---: | :--- | :--- | ---: | ---: | ---: |
| Noncovered foreclosed assets 2,276   1,625 3,901 <br> Covered foreclosed assets    223 223 <br> Total nonperforming assets $\$ 15,359$ $\$ 2,643$ $\$$ 3,631 $\$$$\quad 3,443$ | $\$ 25,076$ |  |  |  |  |  |


| U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans | \$ | 338 |  |  | \$ | 108 | \$ | 446 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indemnified portion of covered foreclosed assets |  |  |  |  | \$ | 223 | \$ | 223 |
| Nonperforming assets to total assets |  | 0.34\% | 0.06\% | 0.08\% |  | 0.08\% |  | 0.56\% |
| Nonperforming loans to total loans |  | 0.58\% | 0.64\% | 100.00\% |  | 6.86\% |  | 0.77\% |
| Allowance for loan losses to nonperforming loans |  | 221\% | 67\% | 1\% |  | 171\% |  | 160\% |

Allowance for loan losses, unamortized loan fees, and discounts to loan principal balances $\begin{array}{llllll}\text { owed } & 1.58 \% & 2.92 \% & 62.68 \% & 25.24 \% & 2.24 \%\end{array}$
The following table set forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI other loans that are 90 days past due and still accruing are not considered nonperforming loans. Performing nonaccrual loans are loans that may be current for both principal and interest payments, or are less than 90 days past due, but for which payment in full of both principal and interest is not expected, and are not well secured and in the process of collection:

|  | December 31, 2015 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Originated | PNCI | PCI | cash basis PCI - other | Total |  |
| Performing nonaccrual loans | $\$ 18,483$ | $\$ 3,747$ | $\$$ | 5,055 | $\$$ | 3,748 |
| Nonperforming nonaccrual loans | 4,341 | 1,651 |  | 24 | 731,033 |  |


| Total nonaccrual loans | 22,824 | 5,398 |  | 5,079 |  | 3,818 | 37,119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Originated loans 90 days past due and still accruing |  |  |  |  |  |  |  |
| Total nonperforming loans | 22,824 | 5,398 |  | 5,079 |  | 3,818 | 37,119 |
| Noncovered foreclosed assets | 4,195 |  |  |  |  | 1,174 | 5,369 |
| Covered foreclosed assets |  |  |  |  |  |  |  |
| Total nonperforming assets | \$ 27,019 | \$5,398 | \$ | 5,079 | \$ | 4,992 | \$ 42,488 |

U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming loans $\quad \$ \quad 28 \quad \$ \quad 28$
Indemnified portion of covered foreclosed assets
$\left.\begin{array}{lrrrrr}\text { Nonperforming assets to total assets } & 0.64 \% & 0.13 \% & 0.12 \% & 0.12 \% & 1.01 \% \\ \begin{array}{lrl}\text { Nonperforming loans to total loans }\end{array} & 1.15 \% & 1.09 \% & 100.00 \% & 10.87 \% & 1.47 \% \\ \begin{array}{l}\text { Allowance for loan losses to nonperforming } \\ \text { loans }\end{array} & 137 \% & 34 \% & & 2 \% & 73 \%\end{array}\right)$

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Changes in nonperforming assets during the three months ended September 30, 2016

| (In thousands): | Balance <br> at <br> September 30, 2016 |  | New NPA | Advances/ Capitalized Costs |  | Pay-downs |  |  |  |  |  |  | Balance at June 30, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | /Sales <br> Upgrades |  |  | Tran | nsfers to reclosed Assets | Category Changes |  |  |
| Real estate mortgage: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | \$ | 1,582 |  | \$ 37 | \$ | 1 |  | $(1,350)$ | \$ | (51) | \$ | (219) |  | \$ | 3,164 |
| Commercial |  | 10,496 | 5,456 |  | 232 |  | $(2,136)$ |  |  |  | (193) |  |  | 7,137 |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity lines |  | 5,885 | 806 |  | 185 |  | $(1,907)$ |  | (122) |  | (455) | (258) |  | 7,636 |
| Home equity loans |  | 1,851 | 247 |  | 164 |  | (126) |  | (26) |  | (234) | 258 |  | 1,568 |
| Other consumer |  | 21 | 43 |  |  |  | (4) |  | (35) |  |  |  |  | 17 |
| Commercial (C\&I) |  | 1,106 | 996 |  |  |  | (27) |  | (307) |  |  |  |  | 444 |
| Construction: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 11 |  |  |  |  |  |  |  |  |  |  |  | 11 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total nonperforming loans |  | 20,952 | 7,585 |  | 582 |  | $(5,550)$ |  | (541) |  | $(1,101)$ |  |  | 19,977 |
| Foreclosed assets |  | 4,124 |  |  |  |  | (810) |  | (9) |  | 1,101 |  |  | 3,842 |
| Total nonperforming assets | \$ | 25,076 | \$7,585 | \$ |  |  | 6,360 |  | (550) |  |  |  |  | 23,819 |

Nonperforming assets increased during the third quarter of 2016 by $\$ 1,257,000$ (5.3\%) to $\$ 25,076,000$ at September 30,2016 compared to $\$ 23,819,000$ at June 30 , 2016. The increase in nonperforming assets during the third quarter of 2016 was primarily the result of new nonperforming loans of $\$ 7,585,000$, advances on existing nonperforming loans and capitalized costs on foreclosed assets of $\$ 582,000$, less pay-downs, sales or upgrades of nonperforming loans to performing status totaling $\$ 5,550,000$, less dispositions of foreclosed assets totaling $\$ 810,000$, less loan charge-offs of $\$ 541,000$, and less write-downs of foreclosed assets of $\$ 9,000$.

The $\$ 7,585,000$ in new nonperforming loans during the third quarter of 2016 was comprised of increases of $\$ 37,000$ on one residential real estate loan, $\$ 5,456,000$ on two commercial real estate loans, $\$ 1,053,000$ on 15 home equity lines and loans, $\$ 43,000$ on 10 other consumer loans, and $\$ 996,000$ on $12 \mathrm{C} \& \mathrm{I}$ loans.

The $\$ 5,456,000$ in new nonperforming commercial real estate loans was primarily made up of one loan in the amount of $\$ 5,209,000$ secured by a commercial warehouse property in central California. Related charge-offs are discussed below.

The $\$ 996,000$ in new C\&I loans was primarily comprised of one loan in the amount of $\$ 347,000$ secured by crop proceeds in northern California. Related charge-offs are discussed below.

The $\$ 5,550,000$ in pay-downs, sales or upgrades of loans in the third quarter of 2016 was comprised of decreases of $\$ 1,350,000$ on 22 residential real estate loans, $\$ 2,136,000$ on 17 commercial real estate loans, $\$ 2,033,000$ on 124 home equity lines and loans, $\$ 4,000$ on four consumer loans, and 27,000 on six C\&I loans.

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The $\$ 2,136,000$ reduction in nonperforming commercial real estate loans was primarily made up of one payoff in the amount of $\$ 744,000$ on one loan secured by a commercial multifamily residential property in central California, a payoff on two loans secured by agricultural production land in central California totaling $\$ 816,000$, and a payoff on one loan secured by a commercial retail property in northern California in the amount of $\$ 375,000$.

## Loan charge-offs during the three months ended September 30, 2016

In the third quarter of 2016, the Company recorded $\$ 541,000$ in loan charge-offs and $\$ 123,000$ in deposit overdraft charge-offs less $\$ 2,541,000$ in loan recoveries and $\$ 71,000$ in deposit overdraft recoveries resulting in $\$ 1,948,000$ of net recoveries. Primary causes of the loan charges taken in the third quarter of 2016 were gross charge-offs of $\$ 51,000$ on three residential real estate loans, $\$ 148,000$ on nine home equity lines and loans, $\$ 35,000$ on nine other consumer loans, and $\$ 307,000$ on eight C\&I loans. During the third quarter of 2016, there were no individual charges greater than $\$ 250,000$.

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Changes in nonperforming assets during the three months ended June 30, 2016


Nonperforming assets decreased during the second quarter of 2016 by $\$ 4,686,000$ (16.4\%) to $\$ 23,819,000$ at June 30, 2016 compared to $\$ 28,505,000$ at March 31, 2016. The decrease in nonperforming assets during the second quarter of 2016 was primarily the result of new nonperforming loans of $\$ 1,810,000$, advances on existing nonperforming loans and capitalized costs on foreclosed assets of $\$ 184,000$, less pay-downs, sales or upgrades of nonperforming loans to performing status totaling $\$ 5,148,000$, less dispositions of foreclosed assets totaling $\$ 1,023,000$, less loan charge-offs of $\$ 466,000$, and less write-downs of foreclosed assets of $\$ 43,000$.

The $\$ 1,810,000$ in new nonperforming loans during the second quarter of 2016 was comprised of increases of $\$ 306,000$ on two residential real estate loans, $\$ 729,000$ on three commercial real estate loans, 622,000 on 10 home equity lines and loans, 58,000 on 12 other consumer loans, and $\$ 95,000$ on three C\&I loans.

The $\$ 306,000$ in new nonperforming residential real estate loans was primarily comprised of one loan in the amount of $\$ 258,000$ secured by a single family residence in northern California. Related charge-offs are discussed below.

The $\$ 729,000$ in new nonperforming commercial real estate loans was primarily made up of one loan in the amount of $\$ 286,000$ secured by a commercial restaurant property in central California. Related charge-offs are discussed below.

The $\$ 5,148,000$ in pay-downs, sales or upgrades of loans in the second quarter of 2016 was comprised of decreases of $\$ 925,000$ on 35 residential real estate loans, $\$ 1,153,000$ on 18 commercial real estate loans, $\$ 1,264,000$ on 128 home equity lines and loans, $\$ 26,000$ on eight consumer loans, $\$ 1,779,000$ on seven $\mathrm{C} \& \mathrm{I}$ loans, and $\$ 1,000$ on a single residential construction loan.

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The $\$ 1,153,000$ reduction in nonperforming commercial real estate loans was primarily made up of one payoff in the amount of $\$ 491,000$ on one loan secured by a commercial manufacturing property in northern California, and a payoff on one loan secured by a commercial retail property in northern California in the amount of $\$ 478,000$.

The $\$ 1,779,000$ in reduction in nonperforming C\&I loans was primarily made up of the payoff of one loan in northern
California in the amount of $\$ 1,273,000$ secured by crop proceeds and a pay-down in the amount of $\$ 498,000$ on a single loan in northern California secured by general business assets.

## Loan charge-offs during the three months ended June 30, 2016

In the second quarter of 2016, the Company recorded $\$ 466,000$ in loan charge-offs and $\$ 176,000$ in deposit overdraft charge-offs less $\$ 456,000$ in loan recoveries and $\$ 80,000$ in deposit overdraft recoveries resulting in $\$ 106,000$ of net charge-offs. Primary causes of the loan charges taken in the second quarter of 2016 were gross charge-offs of $\$ 124,000$ on one residential real estate loan, $\$ 208,000$ on seven home equity lines and loans, $\$ 58,000$ on 12 other consumer loans, and $\$ 95,000$ on two C\&I loans. During the second quarter of 2016, there were no individual charges greater than $\$ 250,000$.

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## Changes in nonperforming assets during the three months ended March 31, 2016



Nonperforming assets decreased during the first quarter of 2016 by $\$ 13,983,000$ ( $32.9 \%$ ) to $\$ 28,505,000$ at March 31 , 2016 compared to $\$ 42,488,000$ at December 31, 2015. The decrease in nonperforming assets during the first quarter of 2016 was primarily the result of sales or upgrades of nonperforming loans to performing status totaling $\$ 15,122,000$, dispositions of foreclosed assets totaling $\$ 1,325,000$, and loan charge-offs of $\$ 1,168,000$, that were partially offset by new nonperforming loans of $\$ 3,327,000$, advances on existing nonperforming loans and capitalized costs on foreclosed assets of $\$ 294,000$, and an increase in foreclosed asset valuation of $\$ 11,000$, the net result of $\$ 60,000$ of write-downs and $\$ 71,000$ of positive adjustments to foreclosed asset valuations.

On March 31, 2016, the Company sold 27 nonperforming loans with total recorded value of $\$ 13,058,000$ for net proceeds of $\$ 14,973,000$, resulting in the recovery of $\$ 575,000$ of previously charged off principal balances, the recognition of $\$ 1,237,000$ of interest income from interest payments previously applied to principal balances on nonaccrual loans, and a gain on sale of $\$ 103,000$. The $\$ 13,058,000$ recorded value of these nonperforming loans was the result of contractual principal balances outstanding of $\$ 17,169,000$, less $\$ 1,578,000$ of principal balances previously charged off, less $\$ 2,684,000$ of interest payments previously applied to principal balances on nonaccrual loans, and the addition of $\$ 151,000$ of unamortized loan purchase premiums net of unearned deferred loan fees.

Of the 27 nonperforming loans sold during the quarter, one was a commercial real estate loan with a recorded value of $\$ 94,000$ secured by unimproved real estate in northern California, one was a commercial real estate loan with a recorded value of $\$ 630,000$ secured by multifamily real estate in northern California, one was a commercial real estate loan with a recorded value of $\$ 78,000$ secured by a commercial office building in central California, six were commercial real estate loans with a total recorded value of $\$ 5,897,000$ secured by commercial retail buildings in

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northern California, seven were commercial real estate loans with a total recorded value of $\$ 4,393,000$ secured by commercial warehouse buildings in central California, three were commercial real estate loans with a total recorded value of $\$ 478,000$ secured by commercial manufacturing buildings in central California, one was a commercial real estate loan with a recorded value of $\$ 162,000$ secured by a commercial manufacturing building in northern California, one was a commercial real estate loan with a recorded value of $\$ 516,000$ secured by a fitness center in northern California, two were commercial real estate loans with a total recorded value of $\$ 659,000$ secured by hospitality real estate in northern California, two were commercial real estate loans with a total recorded value of $\$ 144,000$ secured by multi-use properties in northern California, one was a home equity line of credit with a recorded value of $\$ 1,000$ secured by a single family residence in central California, and one was a commercial and industrial loan with a recorded value of $\$ 6,000$ secured by miscellaneous non real estate business assets in central California.

The $\$ 3,327,000$ in new nonperforming loans during the first quarter of 2016 was comprised of increases of $\$ 380,000$ on three residential real estate loans, $\$ 1,038,000$ on seven commercial real estate loans, $\$ 520,000$ on seven home equity lines and loans, $\$ 79,000$ on 10 consumer loans, and $\$ 1,310,000$ on four C\&I loans.

The $\$ 380,000$ in new nonperforming residential real estate loans was primarily comprised of a single loan in the amount of $\$ 343,000$ secured by a single family residence in northern California.

The $\$ 1,038,000$ in new nonperforming commercial real estate loans was primarily made up of one loan in the amount of $\$ 491,000$ secured by a commercial manufacturing property in northern California.

The $\$ 1,310,000$ in new nonperforming commercial and industrial loan was primarily comprised of a single loan in the amount of $\$ 1,273,000$ secured by various non-real estate business assets in northern California. Related charge-offs are discussed below.

Loan charge-offs during the three months ended March 31, 2016
In the first quarter of 2016, the Company recorded $\$ 1,168,000$ in loan charge-offs and $\$ 120,000$ in deposit overdraft charge-offs less $\$ 1,364,000$ in loan recoveries and $\$ 92,000$ in deposit overdraft recoveries resulting in $\$ 168,000$ of net recoveries. Primary causes of the loan charges taken in the first quarter of 2016 were gross charge-offs of $\$ 37,000$ on two residential real estate loans, $\$ 793,000$ on 14 commercial real estate loans, $\$ 214,000$ on four home equity lines and loans, $\$ 86,000$ on 12 other consumer loans, and $\$ 38,000$ on five C\&I loans.

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The $\$ 793,000$ in charge-offs the bank incurred in its commercial real estate portfolio was primarily the result of $\$ 495,000$ in charge-offs incurred on a single relationship secured by commercial office and single family real estate properties in central California. The remaining $\$ 298,000$ was spread over 10 loans spread throughout the Company s footprint.

Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than $\$ 250,000$ each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral.

## Allowance for Loan Losses

The Company s allowance for loan losses is comprised of allowances for originated, PNCI and PCI loans. All such allowances are established through a provision for loan losses charged to expense.

Originated and PNCI loans, and deposit related overdrafts are charged against the allowance for originated loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowances for originated and PNCI loan losses are amounts that Management believes will be adequate to absorb probable losses inherent in existing originated loans, based on evaluations of the collectability, impairment and prior loss experience of those loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated or PNCI loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated and PNCI loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated and PNCI loans where, for economic or legal reasons related to a borrower s financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company s originated and PNCI loan portfolios. These are maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent

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of the loss may not be quantifiable at that point in time. The balance of the Company s allowances for originated and PNCI loan losses are meant to be an estimate of these unknown but probable losses inherent in these portfolios.

The Company formally assesses the adequacy of the allowance for originated and PNCI loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated and PNCI loan portfolios, and to a lesser extent the Company s originated and PNCI loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated or acquired. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company s method for assessing the appropriateness of the allowance for originated and PNCI loan losses includes specific allowances for impaired loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type and prior risk rating. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management $s$ best estimate of the probable impact these changes have had on the originated or PNCI loan portfolio as a whole. The allowances for originated and PNCI loans are included in the allowance for loan losses.

As noted above, the allowances for originated and PNCI loan losses consists of a specific allowance, a formula allowance, and an allowance for environmental factors. The first component, the specific allowance, results from the analysis of identified credits that meet management s criteria for specific evaluation. These loans are reviewed individually to determine if such loans are considered impaired. Impaired loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. Impaired loans are specifically reviewed and evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for loan losses is established where necessary.

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The second component of the allowance for originated and PNCI loan losses, the formula allowance, is an estimate of the probable losses that have occurred across the major loan categories in the Company s originated and PNCI loan portfolios. This analysis is based on loan grades by pool and the loss history of these pools. This analysis covers the Company s entire originated and PNCI loan portfolios including unused commitments but excludes any loans that were analyzed individually and assigned a specific allowance as discussed above. The total amount allocated for this component is determined by applying loss estimation factors to outstanding loans and loan commitments. The loss factors were previously based primarily on the Company s historical loss experience tracked over a five-year period and adjusted as appropriate for the input of current trends and events. Because historical loss experience varies for the different categories of originated loans, the loss factors applied to each category also differed. In addition, there is a greater chance that the Company would suffer a loss from a loan that was risk rated less than satisfactory than if the loan was last graded satisfactory. Therefore, for any given category, a larger loss estimation factor was applied to less than satisfactory loans than to those that the Company last graded as satisfactory. The resulting formula allowance was the sum of the allocations determined in this manner.

The third component of the allowances for originated and PNCI loan losses, the environmental factor allowance, is a component that is not allocated to specific loans or groups of loans, but rather is intended to absorb losses that may not be provided for by the other components.

There are several primary reasons that the other components discussed above might not be sufficient to absorb the losses present in the originated and PNCI loan portfolios, and the environmental factor allowance is used to provide for the losses that have occurred because of them.

The first reason is that there are limitations to any credit risk grading process. The volume of originated and PNCI loans makes it impractical to re-grade every loan every quarter. Therefore, it is possible that some currently performing originated or PNCI loans not recently graded will not be as strong as their last grading and an insufficient portion of the allowance will have been allocated to them. Grading and loan review often must be done without knowing whether all relevant facts are at hand. Troubled borrowers may deliberately or inadvertently omit important information from reports or conversations with lending officers regarding their financial condition and the diminished strength of repayment sources.

The second reason is that the loss estimation factors are based primarily on historical loss totals. As such, the factors may not give sufficient weight to such considerations as the current general economic and business conditions that affect the Company s borrowers and specific industry conditions that affect borrowers in that industry. The factors might also not give sufficient weight to other environmental factors such as changing economic conditions and interest rates, portfolio growth, entrance into new markets or products, and other characteristics as may be determined by Management.

Specifically, in assessing how much environmental factor allowance needed to be provided, management considered the following:
with respect to the economy, management considered the effects of changes in GDP, unemployment, CPI, debt statistics, housing starts, housing sales, auto sales, agricultural prices, home affordability, and other economic factors which serve as indicators of economic health and trends and which may have an impact on the performance of our borrowers, and
with respect to changes in the interest rate environment, management considered the recent changes in interest rates and the resultant economic impact it may have had on borrowers with high leverage and/or low profitability; and
with respect to changes in energy prices, management considered the effect that increases, decreases or volatility may have on the performance of our borrowers, and
with respect to loans to borrowers in new markets and growth in general, management considered the relatively short seasoning of such loans and the lack of experience with such borrowers, and
with respect to loans that have not yet been identified as impaired, management considered the volume and severity of past due loans.
Each of these considerations was assigned a factor and applied to a portion or the entire originated and PNCI loan portfolios. Since these factors are not derived from experience and are applied to large non-homogeneous groups of loans, they are available for use across the portfolio as a whole.

Acquired loans are valued as of acquisition date in accordance with FASB ASC Topic 805, Business Combinations. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been

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established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan.

## The Components of the Allowance for Loan Losses

The following table sets forth the allowance for loan losses as of the dates indicated:

|  | September 30, <br> 2016 | December 31, <br> 2015 |  |
| :--- | :---: | ---: | ---: |
| (dollars in thousands) |  | 2,821 | $\$$ |
| Allowance for originated and PNCI loan losses: | $\$, 890$ |  |  |
| Specific allowance | 19,220 | 20,603 |  |
| Formula allowance | 8,683 | 9,625 |  |
| Environmental factors allowance |  |  |  |
|  | 30,724 | 33,118 |  |
| Allowance for originated and PNCI loan losses | 2,760 | 2,893 |  |
| Allowance for PCI loan losses | $\$$ | 33,484 | $\$$ |
| Allowance for loan losses |  | $1.23 \%$ | 36,011 |
| Allowance for loan losses to loans |  | $1.43 \%$ |  |

For additional information regarding the allowance for loan losses, including changes in specific, formula, and environmental factors allowance categories, see Provision for Loan Losses at Results of Operations and Allowance for Loan Losses above. Based on the current conditions of the loan portfolio, management believes that the $\$ 33,484,000$ allowance for loan losses at September 30, 2016 is adequate to absorb probable losses inherent in the Bank s loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

The following table summarizes the allocation of the allowance for loan losses between loan types as of the dates indicated:

|  | September 30, | December 31, |
| :--- | :---: | :---: |
| (in thousands) | 2016 | 2015 |
| Real estate mortgage | $\$ 14,376$ | $\$$ |
| Consumer | 12,137 |  |
| Commercial | 5,242 |  |
| Real estate construction | 1,729 |  |
|  |  |  |
| Total allowance for loan losses | $\$$ | 33,484 |

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The following table summarizes the allocation of the allowance for loan losses between loan types as a percentage of the total allowance for loan losses as of the dates indicated:

|  | September 30, | December 31, |
| :--- | :---: | ---: |
|  | 2016 | 2015 |
| Real estate mortgage | $42.9 \%$ | $38.7 \%$ |
| Consumer | $36.2 \%$ | $41.9 \%$ |
| Commercial | $15.7 \%$ | $14.6 \%$ |
| Real estate construction | $5.2 \%$ | $4.8 \%$ |
| Total allowance for loan losses | $100.0 \%$ | $100.0 \%$ |

The following table summarizes the allocation of the allowance for loan losses as a percentage of the total loans for each loan category as of the dates indicated:

|  | September 30, <br>  <br>  <br> Real estate mortgage | December 31, <br> 2016 |
| :--- | :---: | :---: |
| Consumer | $0.72 \%$ | $0.77 \%$ |
| Commercial | $3.22 \%$ | $3.81 \%$ |
| Real estate construction | $2.41 \%$ | $2.70 \%$ |
|  | $1.45 \%$ | $1.42 \%$ |
| Total allowance for loan losses |  |  |
|  | $1.23 \%$ | $1.43 \%$ |

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The following tables summarize the activity in the allowance for loan losses, reserve for unfunded commitments, and allowance for losses (which is comprised of the allowance for loan losses and the reserve for unfunded commitments) for the periods indicated (in thousands):

|  | Three months ended September 30,$2016 \quad 2015$ |  |  |  | Nine months ended September 30,$2016 \quad 2015$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 35,509 | \$ | 35,455 | \$ | 36,011 | \$ | 36,585 |
| Provision for loan losses |  | $(3,973)$ |  | (866) |  | $(4,537)$ |  | $(1,302)$ |
| Loans charged off: |  |  |  |  |  |  |  |  |
| Real estate mortgage: |  |  |  |  |  |  |  |  |
| Residential |  | (50) |  | (15) |  | (212) |  | (224) |
| Commercial |  |  |  |  |  | (793) |  |  |
| Consumer: |  |  |  |  |  |  |  |  |
| Home equity lines |  | (122) |  | (199) |  | (450) |  | (624) |
| Home equity loans |  | (25) |  | (73) |  | (118) |  | (201) |
| Auto indirect |  |  |  |  |  |  |  | (4) |
| Other consumer |  | (160) |  | (348) |  | (600) |  | (792) |
| Commercial |  | (307) |  | (52) |  | (421) |  | (591) |
| Construction: |  |  |  |  |  |  |  |  |
| Residential |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Total loans charged off |  | (664) |  | (687) |  | $(2,594)$ |  | $(2,436)$ |
| Recoveries of previously charged-off loans: |  |  |  |  |  |  |  |  |
| Real estate mortgage: |  |  |  |  |  |  |  |  |
| Residential |  | 391 |  | 60 |  | 618 |  | 61 |
| Commercial |  | 20 |  | 78 |  | 902 |  | 227 |
| Consumer: |  |  |  |  |  |  |  |  |
| Home equity lines |  | 1,580 |  | 197 |  | 1,921 |  | 546 |
| Home equity loans |  | 429 |  | 235 |  | 501 |  | 244 |
| Auto indirect |  |  |  | 2 |  |  |  | 38 |
| Other consumer |  | 107 |  | 122 |  | 338 |  | 381 |
| Commercial |  | 85 |  | 186 |  | 323 |  | 394 |
| Construction: |  |  |  |  |  |  |  |  |
| Residential |  |  |  | 1,717 |  |  |  | 1,728 |
| Commercial |  |  |  | 19 |  | 1 |  | 52 |
| Total recoveries of previously charged off loans |  | 2,612 |  | 2,616 |  | 4,604 |  | 3,671 |
| Net charge-offs |  | 1,948 |  | 1,929 |  | 2,010 |  | 1,235 |
| Balance at end of period | \$ | 33,484 | \$ | 36,518 | \$ | 33,484 | \$ | 36,518 |

Three months ended September 30, Nine months ended September 30, 201620152015

|  | 2016 |  | 2015 |  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve for unfunded commitments: |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 2,635 | \$ | 2,125 | \$ | 2,475 | \$ | 2,145 |
| Provision for losses unfunded commitments |  | 273 |  | (40) |  | 433 |  | (60) |
| Balance at end of period | \$ | 2,908 | \$ | 2,085 | \$ | 2,908 | \$ | 2,085 |
| Balance at end of period: |  |  |  |  |  |  |  |  |
| Allowance for loan losses |  |  |  |  | \$ | 33,484 | \$ | 36,518 |
| Reserve for unfunded commitments |  |  |  |  |  | 2,908 |  | 2,085 |

Allowance for loan losses and Reserve for unfunded
commitments \$ 36,392 \$ 38,603

As a percentage of total loans at end of period:

| Allowance for loan losses | $1.23 \%$ | $1.48 \%$ |
| :--- | :--- | :--- |
| Reserve for unfunded <br> commitments | $0.11 \%$ | $0.08 \%$ |

Allowance for loan losses and
Reserve for unfunded $\begin{array}{lll}\text { commitments } & 1.34 \% & 1.56 \%\end{array}$

| Average total loans | $\$ 2,669,954$ | $\$ 2,427,670$ | $\$ 2,596,175$ | $\$ 2,356,114$ |
| :--- | :---: | :---: | :---: | :---: |
| Ratios (annualized): <br> Net charge-offs during period to <br> average loans outstanding during <br> period <br> (Benefit from) provision for loan <br> losses to average loans <br> outstanding <br> $(0.29) \%$ | $(0.32) \%$ | $(0.10) \%$ | $(0.07) \%$ |  |

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## Foreclosed Assets, Net of Allowance for Losses

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the periods indicated (dollars in thousands):

| (dollars in thousands): | BalanceatAdvancesSeptember 30, NewCapitalized2016 NPA Costs |  |  |  | Sales |  | Valuation Transfers Category Adjustmentsfrom Loans Changes |  |  |  | Balance at June 30,$2016$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noncovered: |  |  |  |  |  |  |  |  |  |  |  |  |
| Land \& Construction | \$ | 1,512 |  |  | \$ | (91) | \$ | 1 |  |  | \$ | 1,602 |
| Residential real estate |  | 1,504 |  |  |  | (718) |  | (26) | \$ | 685 |  | 1,563 |
| Commercial real estate |  | 885 |  |  |  |  |  | 16 |  | 192 |  | 677 |
| Total noncovered |  | 3,901 |  |  |  | (809) |  | (9) |  | 877 |  | 3,842 |
| Total covered |  | 223 |  |  |  |  |  |  |  | 223 |  |  |
| Total foreclosed assets | \$ | 4,124 |  |  | \$ | (809) | \$ | (9) | \$ | 1,100 | \$ | 3,842 |
|  | Balance at June 30, |  | Advances/ <br> NewCapitalized |  |  |  |  |  |  |  | Balance at March |  |
| (dollars in thousands): |  | 2016 | NPA | Costs | Sales |  | Adjustmentsfrom Loans Changes |  |  |  |  | 2016 |
| Noncovered: |  |  |  |  |  |  |  |  |  |  |  |  |
| Land \& Construction | \$ | 1,602 |  |  |  |  |  |  |  |  | \$ | 1,602 |
| Residential real estate |  | 1,563 |  |  | \$ | (783) | \$ | (17) | \$ | 437 |  | 1,926 |
| Commercial real estate |  | 677 |  |  |  | (240) |  | (26) |  |  |  | 943 |
| Total noncovered |  | 3,842 |  |  |  | $(1,023)$ |  | (43) |  | 437 |  | 4,471 |

Total covered

| Total foreclosed assets | $\$ 3,842$ | $\$(1,023)$ | $\$$ | $(43)$ | $\$$ | 437 | $\$ 4,471$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| (dollars in thousands): | Balance at March 31, 2016 |  | Advances/ <br> NewCapitalized NPA Costs |  |  | Sales | Valuation <br> Adjustments |  | Transfers from Loans |  |  Balance <br> at <br> CategoryDecember 31  <br> Changes 2015  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncovered: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Land \& Construction | \$ | 1,602 |  |  |  | (889) |  |  |  |  |  | \$ | 2,491 |
| Residential real estate |  | 1,926 |  |  |  | (288) |  | 11 | \$ | 416 |  |  | 1,787 |
| Commercial real estate |  | 943 |  |  |  | (148) |  |  |  |  |  |  | 1,091 |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total noncovered |  | 4,471 | $(1,325)$ |  | 11 |  | 416 |  | 5,369 |
| Total covered |  |  |  |  |  |  |  |  |  |
| Total foreclosed assets | \$ | 4,471 | \$ $(1,325)$ | \$ | 11 | \$ | 416 | \$ | 5,369 |
| Premises and Equipm |  |  |  |  |  |  |  |  |  |

Premises and equipment were comprised of:

|  | September 30, | December 31, |
| :--- | :---: | ---: |
| (In thousands) | 2016 | 2015 |
| Land \& land improvements | $\$ 0,514$ | $\$ 8,909$ |
| Buildings | 44,405 | 38,643 |
| Furniture and equipment | 32,247 | 31,081 |
|  |  |  |
|  | 87,166 | 78,633 |
| Less: Accumulated depreciation | $(38,068)$ | $(35,518)$ |
|  | 49,098 | 43,115 |
| Construction in progress | 350 | 696 |
| Total premises and equipment | $\$$ | 49,448 |

During the nine months ended September 30, 2016, premises and equipment increased $\$ 5,637,000$ due to purchases of $\$ 11,638,000$, that were partially offset by depreciation of $\$ 4,002,000$, the transfer of a former bank branch property with net book value of $\$ 1,934,000$ to property held for sale classification, and disposals of other premises and equipment with net book value of $\$ 65,000$. During the three months ended September 31, 2016, the Company determined to sell a former bank branch property with net book value of $\$ 1,934,000$, wrote the property down by $\$ 716,000$ to its estimated market value of $\$ 1,218,000$, and classified the property as held for sale. The property was subsequently sold during the three months ended September 30, 2016 without gain or further loss.

## Intangible Assets

Intangible assets at were comprised of the following as of the dates indicated:

|  | September 30, | December 31, |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | 2016 | 2015 |  |
| Core-deposit intangible | $\$$ | 6,923 | $\$$ |
| Goodwill |  | 64,311 |  |
|  |  | 63,462 |  |
| Total intangible assets | $\$$ | 71,234 | $\$$ |

The core-deposit intangible assets resulted from the Bank s acquisition of three bank branches from Bank of America on March 18, 2016, North Valley Bancorp in 2014, Citizens in 2011, and Granite in 2010. The goodwill intangible asset includes $\$ 849,000$ from the acquisition

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of three bank branches from Bank of America on March 18, 2016, $\$ 47,943,000$ from the North Valley Bancorp acquisition in 2014, and $\$ 15,519,000$ from the North State National Bank acquisition in 2003. Amortization of core deposit intangible assets amounting to $\$ 359,000$ and $\$ 289,000$ was recorded during the three months ended September, 2016 and 2015, respectively, and $\$ 1,017,000$ and $\$ 867,000$ was recorded during the nine months ended September, 2016 and 2015, respectively.

## Investment in Low Income Housing Tax Credit Funds

During the nine months ended September 30, 2016, the Company s investment in low income housing tax credit funds, recorded in other assets, increased $\$ 14,475,000$ to $\$ 18,698,000$ as the Company made four new investments in low income housing tax credit funds bringing the total number of such investment to five. Associated with these new investments in low income housing tax credit funds was a $\$ 12,524,000$ increase in low income housing tax credit fund commitments to $\$ 15,854,000$. This commitment for low income housing tax credit funds is recorded in other liabilities.

## Deposits

During the nine months ended September 30, 2016, the Company s deposits increased $\$ 204,746,000$ to $\$ 3,836,012,000$, and included $\$ 161,231,000$ of deposits from the acquisition of three branches from Bank of America on March 18, 2016. See Note 13 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s deposits.

## Long-Term Debt

See Note 16 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s other borrowings, including long-term debt.

## Junior Subordinated Debt

See Note 17 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s junior subordinated debt.

## Off-Balance Sheet Arrangements

See Note 18 to the condensed consolidated financial statements at Item 1 of Part I of this report for information about the Company s commitments and contingencies including off-balance-sheet arrangements.

## Capital Resources

The current and projected capital position of the Company and the impact of capital plans and long-term strategies are reviewed regularly by Management.

The Company adopted and announced a stock repurchase plan on August 21, 2007 for the repurchase of up to 500,000 shares of the Company s common stock from time to time as market conditions allow. The 500,000 shares authorized for repurchase under this plan represented approximately $3.2 \%$ of the Company s approximately $15,815,000$ common shares outstanding as of August 21, 2007. During the nine months ended September 30, 2016, the Company did not repurchase any shares under this plan. This plan has no stated expiration date for the repurchases. As of September 30, 2016, the Company had repurchased 166,600 shares under this plan, which left 333,400 shares available for

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repurchase under the plan. Shares that are repurchased in accordance with the provisions of a Company stock option plan or equity compensation plan are not counted against the number of shares repurchased under the repurchase plan adopted on August 21, 2007.

The Company s primary capital resource is shareholders equity, which was $\$ 481,890,000$ at September 30, 2016. This amount represents an increase of $\$ 29,774,000(6.6 \%)$ from December 31, 2015, the net result of comprehensive income for the period of $\$ 39,009,000$, and the effect of equity compensation vesting and tax benefits of $\$ 1,078,000$, and the exercise of stock options of $\$ 2,726,000$, that were partially offset by dividends paid of $\$ 10,265,000$ and the repurchase of common stock of $\$ 2,774,000$. The Company s ratio of equity to total assets was $10.8 \%$ and $10.7 \%$ as of June 30, 2016 and December 31, 2015, respectively. We believe that we were in compliance with the requirements applicable to us as set forth in the final rules as of January 1, 2015 and June 30, 2016.

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The following summarizes the Company s ratios of capital to risk-adjusted assets as of the dates indicated:

\left.|  | September 30, 2016 |  |
| :--- | :---: | ---: | ---: | ---: |
| Minimum |  |  |
| Regulatory |  |  |$\right) ~$| December 31, 2015 |
| :---: |
| Minimum |
| Regulatory |

See Note 19 and Note 29 to the condensed consolidated financial statements at Item 1 of Part I of this report for additional information about the Company s capital resources.

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## Liquidity

The Bank s principal source of asset liquidity is cash at Federal Reserve and other banks and marketable investment securities available for sale. At September 30, 2016, cash at Federal Reserve and other banks in excess of reserve requirements and investment securities available for sale totaled $\$ 746,484,000$, or $16.7 \%$ of total assets, representing an increase of $\$ 108,798,000(17.1 \%)$ from $637,686,000$, or $15.1 \%$ of total assets at December 31, 2015. This increase in cash and securities available for sale is due mainly to an increase in deposits, including the deposits acquired in the acquisition of three branches from Bank of America on March 18, 2016, cash from the maturities of securities held for sale, and cash provided by operating activities that were in excess of an increase in loans during the nine months ended September 30, 2016. During the nine months ended September 30, 2016, the Company generated cash flows from operations of $\$ 38,884,000$ compared to $\$ 44,364,000$ during the nine months ended September 30, 2015. Net maturities of investment securities held to maturity produced cash inflows of $\$ 83,665,000$ during the nine months ended September 30, 2016 compared to net purchases of held to maturity securities using $\$ 76,329,000$ of cash during the nine months ended September 30, 2015. During the nine months ended September 30, 2016, the Company invested in net loan increases of $\$ 188,840,000$ compared to $\$ 189,995,000$ of net loan increases during the first nine months of 2015. Proceeds from the sale of foreclosed assets accounted for $\$ 3,375,000$ and $\$ 4,753,000$ of investing sources of funds during the nine months ended September 30, 2016 and 2015, respectively. The acquisition of three bank branches, and the assumption of $\$ 161,231,000$ of associated deposit balances, from Bank of America on March 18,2016 , accounted for $\$ 156,316,000$ of investing sources of funds during the nine months ended September 30, 2016. These changes in investment and loan balances, proceeds from sale of foreclosed assets, and the acquisition of branches and associated deposits, contributed to net cash used by investing activities of $67,366,000$ during the nine months ended September 30, 2016, compared to net cash used by investing activities of $\$ 512,647,000$ during the nine months ended September 30, 2015. Financing activities provided net cash of $\$ 40,109,000$ during the nine months ended September 30, 2016, compared to net cash provided by financing activities of $\$ 66,853,000$ during the nine months ended September 30, 2015. Deposit balance increases, net of the deposits assumed in the acquisition of bank branches on March 18, 2016, accounted for $\$ 43,515,000$ of financing sources of funds during the nine months ended September 30, 2016, compared to $\$ 77,449,000$ of financing sources of funds during the nine months ended September 30, 2015. Net changes in other borrowings provided $\$ 6,907,000$ of financing sources of funds during the nine months ended September 30, 2016, compared to $\$ 2,417,000$ of financing uses of funds during the nine months ended September 30, 2015. Dividends paid used $\$ 10,265,000$ and $\$ 8,728,000$ of cash during the nine months ended September 30, 2016 and 2015, respectively. The Company s liquidity is dependent on dividends received from the Bank. Dividends from the Bank are subject to certain regulatory restrictions.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company s assessment of market risk as of September 30, 2016 indicates there are no material changes in the quantitative and qualitative disclosures from those in our Annual Report on Form 10-K for the year ended December 31, 2015.

## Item 4. Controls and Procedures

The Company s management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company s disclosure controls and procedures as of September 30, 2016. Disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act ), are controls and procedures designed to reasonably assure that information required to be disclosed in the Company s reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported on a timely
basis. Disclosure controls are also designed to reasonably assure that such information is accumulated and communicated to the Company s management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of September 30, 2016.

During the nine months ended September 30, 2016, there were no changes in our internal controls or in other factors that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

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## PART II OTHER INFORMATION

## Item 1 Legal Proceedings

Due to the nature of our business, we are involved in legal proceedings that arise in the ordinary course of our business. While the outcome of these matters is currently not determinable, we do not expect that the ultimate costs to resolve these matters will have a material adverse effect on our consolidated financial position, results of operations, or cash flows.

See Note 18 to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company s involvement in litigation.

## Item 1A Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I Item 1A Risk Factors in our Form 10-K for the year ended December 31, 2015 which are incorporated by reference herein. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

The following table shows the repurchases made by the Company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) during the three months ended September 30, 2016:

(1) Includes shares purchased by the Company s Employee Stock Ownership Plan and pursuant to various other equity incentive plans. See Note 19 to the condensed consolidated financial statements at Item 1 of Part I of this report, for a discussion of the Company s stock repurchased under equity compensation plans.
(2) Does not include shares that may be purchased by the Company s Employee Stock Ownership Plan and pursuant to various other equity incentive plans.

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## Item 6 Exhibits

## Exhibit

Exhibit
2.1 Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Granite Community Bank, N.A., Granite Bay, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of May 28, 2010, and related addendum (incorporated by reference to Exhibit 2.1 to TriCo s Current Report on Form 8-K filed June 3, 2010).
2.2 Purchase and Assumption Agreement Whole Bank All Deposits, among the Federal Deposit Insurance Corporation, receiver of Citizens Bank of Northern California, Nevada City, California, the Federal Deposit Insurance Corporation and Tri Counties Bank, dated as of September 23, 2011, and related addendum (incorporated by reference to Exhibit 2.1 to TriCo s Current Report on Form 8-K filed September 27, 2011).
2.3 Agreement and Plan of Merger and Reorganization by and between TriCo and North Valley Bancorp dated January 21, 2014 (incorporated by reference to Exhibit 2.1 to TriCo s Current Report on Form 8-K filed January 21, 2014).
3.1 Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to TriCo s Current Report on Form 8-K filed on March 17, 2009).
3.2 Bylaws of TriCo, as amended (incorporated by reference to Exhibit 3.1 to TriCo s Current Report on Form 8-K filed February 17, 2011).
4.1 Instruments defining the rights of holders of the long-term debt securities of the TriCo and its subsidiaries are omitted pursuant to section (b)(4)(iii)(A) of Item 601 of Regulation S-K. TriCo hereby agrees to furnish copies of these instruments to the Securities and Exchange Commission upon request.
10.1* Form of Change of Control Agreement dated as of July 17, 2013, among TriCo, Tri Counties Bank and each of Dan Bailey, Craig Carney, Richard O Sullivan, Thomas Reddish, and Ray Rios (incorporated by reference to Exhibit 10.2 to TriCo s Current Report on Form 8-K filed on July 23, 2013).
10.2* TriCo s 1995 Incentive Stock Option Plan (incorporated by reference to Exhibit 4.1 to TriCo s Form S-8 Registration Statement dated August 23, 1995 (No. 33-62063)).
10.3* TriCo s 2001 Stock Option Plan, as amended (incorporated by reference to Exhibit 10.7 to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2005).
10.4* TriCo s 2009 Equity Incentive Plan, as amended (incorporated by reference to Exhibit 10.2 to TriCo s Current Report on Form 8-K filed April 3, 2013).
10.5* Amended Employment Agreement between TriCo and Richard Smith dated as of March 28, 2013 (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed April 3, 2013).
10.6* Transaction Bonus Agreement between TriCo Bancshares and Richard P. Smith dated as of August 7, 2014 (incorporated by reference to Exhibit 10.4 to TriCo s Form 8-K filed on August 13, 2014).
10.7* Tri Counties Bank Executive Deferred Compensation Plan restated April 1, 1992, and January 1, 2005 (incorporated by reference to Exhibit 10.9 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).

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10.8* Tri Counties Bank Deferred Compensation Plan for Directors effective January 1, 2005 (incorporated by reference to Exhibit 10.10 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).
10.9* 2005 Tri Counties Bank Deferred Compensation Plan for Executives and Directors effective January 1, 2005 (incorporated by reference to Exhibit 10.11 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).
10.10* Tri Counties Bank Supplemental Retirement Plan for Directors dated September 1, 1987, as restated January 1, 2001, and amended and restated January 1, 2004 (incorporated by reference to Exhibit 10.12 to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).
10.11* 2004 TriCo Bancshares Supplemental Retirement Plan for Directors effective January 1, 2004 (incorporated by reference to Exhibit 10.13 to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).
10.12* Tri Counties Bank Supplemental Executive Retirement Plan effective September 1, 1987, as amended and restated January 1, 2004 (incorporated by reference to Exhibit 10.14 to TriCo s Quarterly Report on Form $10-\mathrm{Q}$ for the quarter ended June 30, 2004).
10.13* 2004 TriCo Bancshares Supplemental Executive Retirement Plan effective January 1, 2004 (incorporated by reference to Exhibit 10.15 to TriCo s Quarterly Report on Form 10-Q for the quarter ended June 30, 2004).
10.14* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of George Barstow, Dan Bay, Ron Bee, Craig Carney, Robert Elmore, Greg Gill, Richard Miller, Richard O Sullivan, Thomas Reddish, Jerald Sax, and Richard Smith (incorporated by reference to Exhibit 10.14 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
10.15* Form of Joint Beneficiary Agreement effective March 31, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin (incorporated by reference to Exhibit 10.15 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
10.16* Form of Tri Counties Bank Executive Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Craig Carney, Richard Miller, Richard O Sullivan, and Thomas Reddish (incorporated by reference to Exhibit 10.16 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
10.17* Form of Tri Counties Bank Director Long Term Care Agreement effective June 10, 2003 between Tri Counties Bank and each of Don Amaral, William Casey, Craig Compton, John Hasbrook, Michael Koehnen, Donald Murphy, Carroll Taresh, and Alex Vereschagin (incorporated by reference to Exhibit 10.17 to TriCo s Quarterly Report on Form 10-Q for the quarter ended September 30, 2003).
10.18* Form of Indemnification Agreement between TriCo and its directors and executive officers (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed September 10, 2013).

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## Item 6 Exhibits (continued)

10.19* Form of Indemnification Agreement between Tri Counties Bank its directors and executive officers (incorporated by reference to Exhibit 10.2 to TriCo s Current Report on Form 8-K filed September 10, 2013).
10.20* Form of Stock Option Agreement and Grant Notice pursuant to TriCo s 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed May 25, 2010).
10.21* Form of Restricted Stock Unit Agreement and Grant Notice for Non-Employee Executives pursuant to TriCo s 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed November 14, 2014).
10.22* Form of Restricted Stock Unit Agreement and Grant Notice for Directors pursuant to TriCo s 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to TriCo s Current Report on Form 8-K filed November 14, 2014).
10.23* Form of 2014 Performance Award Agreement and Grant Notice pursuant to TriCo s 2009 Equity Incentive Plan (incorporated by reference to Exhibit 10.3 to TriCo s Current Report on Form 8-K filed August 13, 2014).
31.1 Rule 13a-14(a)/15d-14(a) Certification of CEO
31.2 Rule 13a-14(a)/15d-14(a) Certification of CFO
32.1 Section 1350 Certification of CEO
32.2 Section 1350 Certification of CFO
101.INS XBRL Instance Document
101.SCH XBRL Taxonomy Extension Schema Document
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB XBRL Taxonomy Extension Label Linkbase Document
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF XBRL Taxonomy Extension Definition Linkbase Document

* Management contract or compensatory plan or arrangement

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# TRICO BANCSHARES 

(Registrant)

Date: November 9, 2016
/s/ Thomas J. Reddish
Thomas J. Reddish
Executive Vice President and Chief Financial Officer
(Principal accounting and financial officer)

