

V F CORP  
Form 10-Q  
August 05, 2016  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended July 2, 2016**

**or**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 1-5256**

**V. F. CORPORATION**  
**(Exact name of registrant as specified in its charter)**

**Pennsylvania**  
**(State or other jurisdiction of**  
**incorporation or organization)**  
**105 Corporate Center Boulevard**  
**Greensboro, North Carolina 27408**  
**(Address of principal executive offices)**  
**(336) 424-6000**  
**(Registrant's telephone number, including area code)**

**23-1180120**  
**(I.R.S. employer**  
**identification number)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

On July 30, 2016, there were 414,737,716 shares of the registrant's common stock outstanding.

**Table of Contents**

**VF CORPORATION**

**Table of Contents**

	<b>Page No.</b>
<b><u>Part I Financial Information</u></b>	
<u>Item 1 Financial Statements (Unaudited)</u>	3
<u>Consolidated Balance Sheets: June 2016, December 2015 and June 2015</u>	3
<u>Consolidated Statements of Income: Three and six months ended June 2016 and June 2015</u>	4
<u>Consolidated Statements of Comprehensive Income (Loss): Three and six months ended June 2016 and June 2015</u>	5
<u>Consolidated Statements of Cash Flows: Six months ended June 2016 and June 2015</u>	6
<u>Consolidated Statements of Stockholders' Equity: Year ended December 2015 and six months ended June 2016</u>	7
<u>Notes to Consolidated Financial Statements</u>	8
<u>Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23
<u>Item 3 Quantitative and Qualitative Disclosures about Market Risk</u>	32
<u>Item 4 Controls and Procedures</u>	32
<b><u>Part II Other Information</u></b>	
<u>Item 1 Legal Proceedings</u>	33
<u>Item 1A Risk Factors</u>	33
<u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u>	33
<u>Item 6 Exhibits</u>	34
<b><u>Signatures</u></b>	35

**Table of Contents****Part I Financial Information****Item 1 Financial Statements (Unaudited)****VF CORPORATION****Consolidated Balance Sheets****(Unaudited)****(In thousands, except share amounts)**

	June 2016	December 2015	June 2015
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and equivalents	\$ 676,262	\$ 944,423	\$ 658,485
Accounts receivable, less allowance for doubtful accounts of: June 2016 \$24,479; December 2015 \$23,275; June 2015 \$21,579	1,165,200	1,289,962	1,170,150
Inventories	1,775,893	1,555,360	1,678,800
Other current assets	307,494	284,215	443,453
Current assets of discontinued operations	143,167	89,176	102,815
Total current assets	4,068,016	4,163,136	4,053,703
<b>Property, plant and equipment</b>	942,044	945,491	915,841
<b>Intangible assets</b>	1,967,306	1,948,611	1,987,367
<b>Goodwill</b>	1,796,161	1,788,407	1,796,769
<b>Other assets</b>	900,581	583,866	662,568
<b>Other assets of discontinued operations</b>		210,031	360,667
<b>Total assets</b>	<b>\$ 9,674,108</b>	<b>\$ 9,639,542</b>	<b>\$ 9,776,915</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>			
<b>Current liabilities</b>			
Short-term borrowings	\$ 1,404,493	\$ 449,590	\$ 1,158,516
Current portion of long-term debt	3,566	3,351	3,240
Accounts payable	502,847	680,606	495,103
Accrued liabilities	723,624	782,148	766,447
Current liabilities of discontinued operations	26,103	26,018	26,432
Total current liabilities	2,660,633	1,941,713	2,449,738
<b>Long-term debt</b>	1,400,636	1,401,820	1,401,553
<b>Other liabilities</b>	964,402	900,256	950,126
<b>Other liabilities of discontinued operations</b>		10,915	11,703

**Commitments and contingencies**

<b>Total liabilities</b>	5,025,671	4,254,704	4,813,120
<b>Stockholders equity</b>			
Preferred Stock, par value \$1; shares authorized, 25,000,000; no shares outstanding at June 2016, December 2015 or June 2015			
Common Stock, stated value \$0.25; shares authorized, 1,200,000,000; shares outstanding at June 2016 415,352,893; December 2015 426,614,274; June 2015 425,240,838	103,838	106,654	106,310
Additional paid-in capital	3,269,656	3,192,675	3,114,045
Accumulated other comprehensive income (loss)	(1,001,455)	(1,043,222)	(913,626)
Retained earnings	2,276,398	3,128,731	2,657,066
Total stockholders equity	4,648,437	5,384,838	4,963,795
<b>Total liabilities and stockholders equity</b>	<b>\$ 9,674,108</b>	<b>\$ 9,639,542</b>	<b>\$ 9,776,915</b>

See notes to consolidated financial statements.

Table of Contents**VF CORPORATION****Consolidated Statements of Income****(Unaudited)****(In thousands, except per share amounts)**

	<b>Three Months Ended</b>		<b>Six Months Ended June</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Net sales</b>	\$ 2,418,370	\$ 2,397,968	\$ 5,153,849	\$ 5,114,405
<b>Royalty income</b>	26,889	29,018	56,354	62,345
<b>Total revenues</b>	2,445,259	2,426,986	5,210,203	5,176,750
<b>Costs and operating expenses</b>				
Cost of goods sold	1,268,773	1,260,938	2,705,182	2,668,890
Selling, general and administrative expenses	965,062	947,068	1,961,344	1,897,531
<b>Total costs and operating expenses</b>	2,233,835	2,208,006	4,666,526	4,566,421
<b>Operating income</b>	211,424	218,980	543,677	610,329
<b>Interest income</b>	2,209	1,895	4,198	3,993
<b>Interest expense</b>	(23,630)	(22,860)	(45,666)	(44,550)
<b>Other income (expense), net</b>	1,501	672	2,793	1,495
<b>Income from continuing operations before income taxes</b>	191,504	198,687	505,002	571,267
<b>Income taxes</b>	43,210	30,845	99,842	120,300
<b>Income from continuing operations</b>	148,294	167,842	405,160	450,967
<b>Income (loss) from discontinued operations, net of tax</b>	(97,279)	2,969	(93,876)	8,553
<b>Net income</b>	\$ 51,015	\$ 170,811	\$ 311,284	\$ 459,520
<b>Earnings per common share - basic</b>				
Continuing operations	\$ 0.35	\$ 0.39	\$ 0.96	\$ 1.06
Discontinued operations	(0.23)	0.01	(0.22)	0.02
<b>Total earnings per common share - basic</b>	\$ 0.12	\$ 0.40	\$ 0.74	\$ 1.08
<b>Earnings per common share - diluted</b>				
Continuing operations	\$ 0.35	\$ 0.39	\$ 0.95	\$ 1.04
Discontinued operations	(0.23)	0.01	(0.22)	0.02

Edgar Filing: V F CORP - Form 10-Q

<b>Total earnings per common share - diluted</b>	\$	0.12	\$	0.40	\$	0.73	\$	1.06
<b>Cash dividends per common share</b>	\$	0.37	\$	0.32	\$	0.74	\$	0.64

See notes to consolidated financial statements.

Table of Contents**VF CORPORATION****Consolidated Statements of Comprehensive Income (Loss)****(Unaudited)****(In thousands)**

	<b>Three Months Ended June</b>		<b>Six Months Ended June</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Net income</b>	\$ 51,015	\$ 170,811	\$ 311,284	\$ 459,520
<b>Other comprehensive income (loss)</b>				
Foreign currency translation				
Gains (losses) arising during the period	(73,489)	2,444	44,068	(245,111)
Less income tax effect	1,166	1,281	(1,112)	2,755
Defined benefit pension plans				
Amortization of net deferred actuarial losses	16,319	15,495	32,625	30,992
Amortization of deferred prior service costs	645	759	1,292	1,521
Settlement charge		1,592		1,592
Less income tax effect	(6,951)	(10,130)	(13,020)	(17,096)
Derivative financial instruments				
Gains (losses) arising during the period	39,049	(21,576)	23,266	46,434
Less income tax effect	(14,916)	8,763	(8,831)	(17,965)
Reclassification to net income for (gains) losses realized	(21,024)	(15,403)	(59,319)	(23,498)
Less income tax effect	8,031	6,255	22,798	9,436
Marketable securities				
Gains (losses) arising during the period				495
Less income tax effect				(195)
Reclassification to net income for (gains) losses realized		(1,177)		(1,177)
Less income tax effect		463		463
<b>Other comprehensive income (loss)</b>	<b>(51,170)</b>	<b>(11,234)</b>	<b>41,767</b>	<b>(211,354)</b>
<b>Comprehensive income (loss)</b>	<b>\$ (155)</b>	<b>\$ 159,577</b>	<b>\$ 353,051</b>	<b>\$ 248,166</b>

See notes to consolidated financial statements.



**Table of Contents****VF CORPORATION****Consolidated Statements of Cash Flows****(Unaudited)****(In thousands)**

	<b>Six Months Ended June</b>	
	<b>2016</b>	<b>2015</b>
<b>Operating activities</b>		
Net income	\$ 311,284	\$ 459,520
Adjustments to reconcile net income to cash provided (used) by operating activities		
Depreciation and amortization	137,472	129,265
Stock-based compensation	41,560	50,313
Provision for doubtful accounts	10,573	4,372
Pension expense in excess of (less than) contributions	19,961	(229,352)
Estimated loss on sale of business	100,556	
Other, net	(18,958)	(22,287)
Changes in operating assets and liabilities:		
Accounts receivable	124,934	34,778
Inventories	(215,617)	(288,842)
Accounts payable	(180,457)	(179,515)
Income taxes	(162,857)	(87,512)
Accrued liabilities	(83,050)	(64,699)
Other assets and liabilities	(73,627)	(58,759)
Cash provided (used) by operating activities	11,774	(252,718)
<b>Investing activities</b>		
Capital expenditures	(82,642)	(125,504)
Software purchases	(17,361)	(43,450)
Other, net	(1,297)	10,631
Cash used by investing activities	(101,300)	(158,323)
<b>Financing activities</b>		
Net increase in short-term borrowings	954,424	1,139,103
Payments on long-term debt	(11,536)	(2,203)
Payment of debt issuance costs	(327)	(1,475)
Purchases of treasury stock	(833,846)	(731,527)
Cash dividends paid	(309,583)	(271,519)
Proceeds from issuance of Common Stock, net of shares withheld for taxes	12,417	3,752
Cash (used) provided by financing activities	(188,451)	136,131
<b>Effect of foreign currency rate changes on cash and equivalents</b>	<b>8,481</b>	<b>(37,215)</b>
<b>Net change in cash and equivalents</b>	<b>(269,496)</b>	<b>(312,125)</b>

<b>Cash and equivalents</b>	<b>beginning of year<sup>(a)</sup></b>	945,605	971,895
<b>Cash and equivalents</b>	<b>end of period<sup>(a)</sup></b>	\$ 676,109	\$ 659,770

(a) The cash flows related to discontinued operations have not been segregated, and are included in the Consolidated Statements of Cash Flows. The cash and equivalents amounts presented above differ from cash and equivalents in the Consolidated Balance Sheets due to cash included in Current assets of discontinued operations. See notes to consolidated financial statements.

Table of Contents

## VF CORPORATION

## Consolidated Statements of Stockholders Equity

(Unaudited)

(In thousands, except share amounts)

	Common Stock		Additional Paid-in Capital	Accumulated	
	Shares	Amounts		Comprehensive Income (Loss)	Retained Earnings
<b>Balance, December 2014</b>	432,859,891	\$ 108,215	\$ 2,993,186	\$ (702,272)	\$ 3,231,753
Net income					1,231,593
Dividends on Common Stock					(565,275)
Purchase of treasury stock	(10,036,100)	(2,509)			(730,114)
Stock-based compensation, net	3,790,483	948	199,489		(39,226)
Foreign currency translation				(361,228)	
Defined benefit pension plans				4,939	
Derivative financial instruments				15,753	
Marketable securities				(414)	
<b>Balance, December 2015</b>	426,614,274	106,654	3,192,675	(1,043,222)	3,128,731
Net income					311,284
Dividends on Common Stock					(309,583)
Purchase of treasury stock	(13,224,029)	(3,307)			(830,539)
Stock-based compensation, net	1,962,648	491	76,981		(23,495)
Foreign currency translation				42,956	
Defined benefit pension plans				20,897	
Derivative financial instruments				(22,086)	
<b>Balance, June 2016</b>	415,352,893	\$ 103,838	\$ 3,269,656	\$ (1,001,455)	\$ 2,276,398

See notes to consolidated financial statements.

---

**Table of Contents**

**VF CORPORATION**

**Notes to Consolidated Financial Statements**

**(Unaudited)**

**Note A Basis of Presentation**

VF Corporation (together with its subsidiaries, collectively known as VF or the Company ) uses a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. For presentation purposes herein, all references to periods ended June 2016, December 2015 and June 2015 relate to the fiscal periods ended on July 2, 2016, January 2, 2016 and July 4, 2015, respectively.

During the second quarter of 2016, VF began to separately report the results of our Contemporary Brands coalition as discontinued operations in our Consolidated Statements of Income, and to present the related assets and liabilities as held for sale in the Consolidated Balance Sheets. These changes have been applied for all periods presented. Unless otherwise noted, discussion within these notes to the consolidated financial statements relates to continuing operations. See Note B for additional information on discontinued operations.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and notes required by generally accepted accounting principles in the United States of America ( GAAP ) for complete financial statements. Similarly, the December 2015 consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. In the opinion of management, the accompanying unaudited consolidated financial statements contain all normal and recurring adjustments necessary to fairly state the consolidated financial position, results of operations and cash flows of VF for the interim periods presented. Operating results for the three and six months ended June 2016 are not necessarily indicative of results that may be expected for any other interim period or for the year ending December 31, 2016. For further information, refer to the consolidated financial statements and notes included in VF s Annual Report on Form 10-K for the year ended December 2015 ( 2015 Form 10-K ).

**Note B Discontinued Operations**

On June 29, 2016, VF signed a definitive agreement to sell the businesses in our Contemporary Brands coalition to Delta Galil Industries, Ltd. for \$120.0 million in cash, subject to working capital adjustments. The Contemporary Brands coalition includes the businesses of the *7 For All Mankind*<sup>®</sup>, *Splendid*<sup>®</sup> and *Ella Moss*<sup>®</sup> brands (the Businesses ), and was previously disclosed as a separate reportable segment of VF. The transaction is expected to close in the third quarter of 2016 upon the satisfaction of customary closing conditions.

Management determined that the expected disposal met the criteria for presentation as discontinued operations in the second quarter of 2016. Accordingly, the results of the Businesses have been presented as discontinued operations in VF s Consolidated Statements of Income beginning in the second quarter of 2016, and thus have been excluded from continuing operations and segment results for all periods presented. In addition, the related assets and liabilities of the Businesses have been classified as held for sale on VF s Consolidated Balance Sheets for all periods presented. Certain corporate overhead costs and interest expense previously allocated to the Contemporary Brands coalition for segment reporting purposes do not qualify for classification within discontinued operations and have been reallocated to continuing operations. In addition, goodwill and intangible asset impairment charges related to the Contemporary Brands coalition, previously excluded from the calculation of coalition profit, have been reallocated to discontinued

operations. VF's preliminary estimate of the after-tax loss on the sale of the Businesses is \$100.6 million, which has been included in the loss from discontinued operations for the second quarter of 2016.

Under the terms of a delayed transfer provision, the Company will continue to operate the assets and liabilities of the 7 *For All Mankind*<sup>®</sup> brand in Europe for a limited period of time from the closing date of the transaction. In addition, the Company expects to provide certain support services pursuant to transition services agreements for a limited period of time from the closing date of the transaction.

**Table of Contents**

The following table summarizes the major line items included in the income (loss) from discontinued operations for each of the periods presented.

In thousands	Three Months Ended June		Six Months Ended June	
	2016	2015	2016	2015
Revenues	\$ 70,279	\$ 86,874	\$ 144,635	\$ 174,411
Cost of goods sold	29,507	39,408	65,104	78,003
Selling, general and administrative expenses	38,473	43,419	73,233	85,875
Interest income (expense), net		(163)	(108)	(322)
Other income (expense), net	(2)	(2)	(4)	3
<b>Pre-tax income from discontinued operations</b>	2,297	3,882	6,186	10,214
Pre-tax estimated loss on the disposal of discontinued operations	(149,836)		(149,836)	
<b>Total pre-tax income (loss) from discontinued operations</b>	(147,539)	3,882	(143,650)	10,214
Income tax benefit (expense)	50,260	(913)	49,774	(1,661)
<b>Income (loss) from discontinued operations</b>	\$ (97,279)	\$ 2,969	\$ (93,876)	\$ 8,553

The following table summarizes the carrying amounts of major classes of assets and liabilities classified as held for sale for each of the periods presented.

In thousands	June 2016	December 2015	June 2015
Accounts receivable, net	\$ 24,656	\$ 29,596	\$ 30,091
Inventories	58,450	56,634	67,618
Other current assets, including cash and equivalents	3,408	2,946	5,106
Property, plant and equipment	38,716	42,668	48,532
Intangible assets	164,659	164,008	308,833
Other assets	3,114	3,355	3,302
Allowance to reduce assets to estimated fair value, less costs of disposal	(149,836)		
<b>Total assets held for sale<sup>(a)</sup></b>	\$ 143,167	\$ 299,207	\$ 463,482
Current portion of long-term debt	\$	\$ 9,928	\$ 10,035
Accounts payable	8,289	8,988	8,650
Accrued liabilities	7,262	7,102	7,747
Other liabilities	10,552	10,915	11,703

<b>Total liabilities held for sale<sup>(a)</sup></b>	\$ 26,103	\$ 36,933	\$ 38,135
--	-----------	-----------	-----------

(a) Amounts at December 2015 and June 2015 have been classified as current and long-term in the Consolidated Balance Sheets.

Because the cash flows of the Businesses were not material for any of the periods presented, we have not segregated them in our Consolidated Statements of Cash Flows.

### **Note C Sale of Accounts Receivable**

VF has an agreement with a financial institution to sell selected trade accounts receivable on a recurring, nonrecourse basis. This agreement was amended in January 2016 to permit up to \$367.5 million of VF's accounts receivable to be sold to the financial institution and remain outstanding at any point in time, compared to the \$237.5 million limit in place at December 2015 and June 2015. VF removes the accounts receivable from the Consolidated Balance Sheets at the time of sale. VF does not retain any interests in the sold accounts receivable but continues to service and collect outstanding accounts receivable on behalf of the financial institution. During the first six months of 2016, VF sold total accounts receivable of \$667.5 million. As of June 2016, December 2015 and June 2015, \$237.2 million, \$144.9 million and \$164.3 million, respectively, of the sold accounts receivable had been removed from the Consolidated Balance Sheets but remained outstanding with the financial institution. The funding fee charged by the financial institution is included in other income (expense), net, and was \$0.9 million and \$1.7 million for the second quarter and first six months of 2016, respectively, and \$0.5 million and \$0.9 million for the second quarter and first six months of 2015, respectively. Net proceeds of this program are classified in operating activities in the Consolidated Statements of Cash Flows.

**Table of Contents****Note D Inventories**

In thousands	June 2016	December 2015	June 2015
Finished products	\$ 1,526,305	\$ 1,313,646	\$ 1,433,576
Work in process	95,423	94,355	100,059
Raw materials	154,165	147,359	145,165
Total inventories	\$ 1,775,893	\$ 1,555,360	\$ 1,678,800

**Note E Property, Plant and Equipment**

In thousands	June 2016	December 2015	June 2015
Land and improvements	\$ 95,300	\$ 93,923	\$ 91,821
Buildings and improvements	1,008,184	983,666	947,578
Machinery and equipment	1,276,925	1,233,656	1,202,775
Property, plant and equipment, at cost	2,380,409	2,311,245	2,242,174
Less accumulated depreciation and amortization	1,438,365	1,365,754	1,326,333
Property, plant and equipment, net	\$ 942,044	\$ 945,491	\$ 915,841

**Note F Intangible Assets**

In thousands	Weighted Average Amortization Period	Amortization Methods	Cost	June 2016	December 2015	
				Accumulated Amortization	Net Carrying Amount	Net Carrying Amount
Amortizable intangible assets:						
Customer relationships	20 years	Accelerated	\$ 279,635	\$ 128,282	\$ 151,353	\$ 156,047
License agreements		Accelerated and				
	24 years	straight-line	179,476	97,136	82,340	86,540
Trademark	16 years	Straight-line	58,132	1,817	56,315	
Other	10 years	Straight-line	6,314	2,505	3,809	3,443
Amortizable intangible assets, net					293,817	246,030
Indefinite-lived intangible assets:						



Trademarks and trade names	1,673,489	1,702,581
Intangible assets, net	\$ 1,967,306	\$ 1,948,611

In connection with the contract renewal during the first quarter of 2016, VF determined that the trademark intangible asset related to the *Rock & Republic*<sup>®</sup> brand has a finite life. Accordingly, we reclassified the \$58.1 million trademark balance from indefinite-lived intangible assets to amortizable intangible assets, and commenced amortization of the trademark over its estimated useful life of 16 years.

Amortization expense for the second quarter and first six months of 2016 was \$7.0 million and \$13.9 million, respectively. Based on the carrying amounts of amortizable intangible assets noted above, estimated amortization expense for the years 2016 through 2020 is \$27.6 million, \$26.5 million, \$25.9 million, \$25.2 million and \$24.3 million, respectively.

**Table of Contents****Note G Goodwill**

Changes in goodwill are summarized by business segment as follows:

In thousands	<b>Outdoor &amp;</b>				<b>Total</b>
	<b>Action Sports</b>	<b>Jeanswear</b>	<b>Imagewear</b>	<b>Sportswear</b>	
Balance, December 2015	\$ 1,359,475	\$ 212,871	\$ 58,747	\$ 157,314	\$ 1,788,407
Currency translation	6,761	993			7,754
Balance, June 2016	\$ 1,366,236	\$ 213,864	\$ 58,747	\$ 157,314	\$ 1,796,161

Accumulated impairment charges were \$43.4 million for the Outdoor & Action Sports coalition and \$58.5 million for the Sportswear coalition as of the dates presented above. No impairment charges were recorded in the first six months of 2016.

**Note H Pension Plans**

The components of pension cost for VF's defined benefit plans were as follows:

In thousands	<b>Three Months Ended June</b>		<b>Six Months Ended June</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Service cost benefits earned during the period	\$ 6,507	\$ 7,344	\$ 12,956	\$ 14,679
Interest cost on projected benefit obligations	17,041	19,411	34,075	38,814
Expected return on plan assets	(24,926)	(27,779)	(49,845)	(55,550)
Amortization of deferred amounts:				
Net deferred actuarial losses	16,319	15,495	32,625	30,992
Deferred prior service costs	645	759	1,292	1,521
Net periodic pension cost	\$ 15,586	\$ 15,230	\$ 31,103	\$ 30,456

VF contributed \$11.1 million to its defined benefit plans during the first six months of 2016, and intends to make approximately \$4.0 million of additional contributions during the remainder of 2016.

During the second quarter of 2015, VF incurred a \$1.6 million settlement charge related to the recognition of deferred actuarial losses resulting from lump sum payments of retirement benefits to participants in VF's supplemental defined benefit pension plan. No settlement charges were incurred during the first six months of 2016.

**Note I Capital and Accumulated Other Comprehensive Income (Loss)**

During the first six months of 2016, the Company purchased 13.2 million shares of Common Stock in open market transactions for \$833.7 million under its share repurchase program authorized by VF's Board of Directors. These transactions were treated as treasury stock transactions.

Common Stock outstanding is net of shares held in treasury which are, in substance, retired. During the first six months of 2016, VF restored 13.3 million treasury shares to an unissued status, after which they were no longer recognized as shares held in treasury. There were no shares held in treasury at the end of June 2016 or December 2015, and 23,400 shares held in treasury at the end of June 2015. The excess of the cost of treasury shares acquired over the \$0.25 per share stated value of Common Stock is deducted from retained earnings.

**Table of Contents**

VF Common Stock is also held by the Company's deferred compensation plans and is treated as treasury shares for financial reporting purposes. During the first half of 2016, the Company purchased 2,900 shares of Common Stock in open market transactions for \$0.1 million. Balances related to shares held for deferred compensation plans are as follows:

In thousands, except share amounts	<b>June 2016</b>	<b>December 2015</b>	<b>June 2015</b>
Shares held for deferred compensation plans	477,867	562,649	565,549
Cost of shares held for deferred compensation plans	\$ 5,754	\$ 6,823	\$ 6,667

*Accumulated Other Comprehensive Income (Loss)*

Comprehensive income consists of net income and specified components of other comprehensive income (OCI), which relates to changes in assets and liabilities that are not included in net income under GAAP but are instead deferred and accumulated within a separate component of stockholders' equity in the balance sheet. VF's comprehensive income is presented in the Consolidated Statements of Comprehensive Income. The deferred components of OCI are reported, net of related income taxes, in accumulated OCI in stockholders' equity, as follows:

In thousands	<b>June 2016</b>	<b>December 2015</b>	<b>June 2015</b>
Foreign currency translation	\$ (675,213)	\$ (718,169)	\$ (599,297)
Defined benefit pension plans	(351,298)	(372,195)	(360,125)
Derivative financial instruments	25,056	47,142	45,796
Accumulated other comprehensive income (loss)	\$ (1,001,455)	\$ (1,043,222)	\$ (913,626)

**Table of Contents**

The changes in accumulated OCI, net of related taxes, are as follows:

In thousands	Three Months Ended June 2016				Total
	Foreign Currency Translation	Defined Benefit Pension Plans	Derivative Financial Instruments		
Balance, March 2016	\$ (602,890)	\$ (361,311)	\$ 13,916		\$ (950,285)
Other comprehensive income (loss) before					
reclassification	(72,323)		24,133		(48,190)
Amounts reclassified from accumulated other					
comprehensive income (loss)		10,013	(12,993)		(2,980)
Net other comprehensive income (loss)	(72,323)	10,013	11,140		(51,170)
Balance, June 2016	\$ (675,213)	\$ (351,298)	\$ 25,056		\$ (1,001,455)

In thousands	Three Months Ended June 2015					Total
	Foreign Currency Translation	Defined Benefit Pension Plans	Derivative Financial Instruments	Marketable Securities		
Balance, March 2015	\$ (603,022)	\$ (367,841)	\$ 67,757	\$ 714		\$ (902,392)
Other comprehensive income (loss) before						
reclassification	3,725		(12,813)			(9,088)
Amounts reclassified from accumulated						
other comprehensive income (loss)		7,716	(9,148)	(714)		(2,146)
Net other comprehensive income (loss)	3,725	7,716	(21,961)	(714)		(11,234)
Balance, June 2015	\$ (599,297)	\$ (360,125)	\$ 45,796	\$		\$ (913,626)

In thousands	Six Months Ended June 2016				Total
	Foreign Currency Translation	Defined Benefit Pension Plans	Derivative Financial Instruments		
Balance, December 2015	\$ (718,169)	\$ (372,195)	\$ 47,142		\$ (1,043,222)
Other comprehensive income (loss) before	42,956		14,435		57,391

reclassification				
Amounts reclassified from accumulated other				
comprehensive income (loss)		20,897	(36,521)	(15,624)
Net other comprehensive income (loss)	42,956	20,897	(22,086)	41,767
Balance, June 2016	\$ (675,213)	\$ (351,298)	\$ 25,056	\$ (1,001,455)

In thousands	Six Months Ended June 2015				
	Foreign Currency Translation	Defined Benefit Pension Plans	Derivative Financial Instruments	Marketable Securities	Total
Balance, December 2014	\$ (356,941)	\$ (377,134)	\$ 31,389	\$ 414	\$ (702,272)
Other comprehensive income (loss) before					
reclassification	(242,356)		28,469	300	(213,587)
Amounts reclassified from accumulated other comprehensive income (loss)		17,009	(14,062)	(714)	2,233
Net other comprehensive income (loss)	(242,356)	17,009	14,407	(414)	(211,354)
Balance, June 2015	\$ (599,297)	\$ (360,125)	\$ 45,796	\$	\$ (913,626)

**Table of Contents**

Reclassifications out of accumulated OCI are as follows:

In thousands	Affected Line Item in the				
Details About Accumulated Other	Consolidated Statement	Three Months Ended June		Six Months Ended June	
Comprehensive Income (Loss) Components	of Income	2016	2015	2016	2015
Amortization of defined benefit pension plans:					
Net deferred actuarial losses	(a)	\$ (16,319)	\$ (15,495)	\$ (32,625)	\$ (30,992)
Deferred prior service costs	(a)	(645)	(759)	(1,292)	(1,521)
Pension settlement charge	Selling, general and administrative expenses		(1,592)		(1,592)
	Total before tax	(16,964)	(17,846)	(33,917)	(34,105)
	Tax benefit	6,951	10,130	13,020	17,096
	Net of tax	(10,013)	(7,716)	(20,897)	(17,009)
Gains (losses) on derivative financial instruments:					
Foreign exchange contracts	Net sales	2,284	(11,790)	(2,679)	(28,845)
Foreign exchange contracts	Cost of goods sold	20,772	22,123	64,609	41,491
Foreign exchange contracts	Selling, general and administrative expenses	(1,535)		(2,513)	
Foreign exchange contracts	Other income (expense), net	624	6,139	2,127	12,974
Interest rate contracts	Interest expense	(1,121)	(1,069)	(2,225)	(2,122)
	Total before tax	21,024	15,403	59,319	23,498
	Tax expense	(8,031)	(6,255)	(22,798)	(9,436)
	Net of tax	12,993	9,148	36,521	14,062
Gains (losses) on sales of marketable securities	Other income (expense), net		1,177		1,177
	Tax expense		(463)		(463)
	Net of tax		714		714
Total reclassifications for the period	Net of tax	\$ 2,980	\$ 2,146	\$ 15,624	\$ (2,233)

(a) These accumulated OCI components are included in the computation of net periodic pension cost (see Note H for additional details).

**Note J Stock-based Compensation**

During the second quarter of 2016, VF did not grant any stock-based compensation awards.

During the first quarter of 2016, VF granted stock options to employees and nonemployee members of VF's Board of Directors to purchase 3,086,737 shares of its Common Stock at an exercise price of \$61.29 per share. The exercise price of each option granted was equal to the fair market value of VF Common Stock on the date of grant. Employee stock options vest in equal annual installments over three years. Stock options granted to nonemployee members of VF's Board of Directors become exercisable one year from the date of grant. The grant date fair value of each option award is calculated using a lattice option-pricing valuation model, which incorporates a range of assumptions for inputs as follows:

	<b>2016</b>
Expected volatility	21% to 29%
Weighted average expected volatility	24%
Expected term (in years)	6.3 to 7.6
Dividend yield	2.1%
Risk-free interest rate	0.5% to 1.7%
Fair value at date of grant	\$12.10



---

**Table of Contents**

Also during the first quarter of 2016, VF granted 596,574 performance-based restricted stock units ( RSU ) to employees that enable them to receive shares of VF Common Stock at the end of a three-year period. Each performance-based RSU has a potential final payout ranging from zero to two shares of VF Common Stock. The number of shares earned by participants, if any, is based on achievement of a three-year baseline profitability goal and annually established performance goals set by the Compensation Committee of the Board of Directors. Shares are issued to participants in the year following the conclusion of each three-year performance period. The fair market value of VF Common Stock at the date the units were granted was \$61.29 per share.

The actual number of performance-based RSUs earned may also be adjusted upward or downward by 25% of the target award, based on how VF 's total shareholder return ( TSR ) over the three-year period compares to the TSR for companies included in the Standard & Poor 's 500 Index. The grant date fair value of the TSR-based adjustment related to the 2016 performance-based RSU grants was determined using a Monte Carlo simulation technique that incorporates option-pricing model inputs, and was \$4.48 per share.

VF granted 13,013 nonperformance-based RSUs to nonemployee members of the Board of Directors during the first quarter of 2016. These units vest upon grant and will be settled in shares of VF Common Stock one year from the date of grant. The fair market value of VF Common Stock at the date the units were granted was \$61.29 per share.

VF granted 28,500 nonperformance-based RSUs to certain key employees in international jurisdictions during the first quarter of 2016. These units vest four years from the date of grant and each unit entitles the holder to one share of VF Common Stock. The fair market value of VF Common Stock at the date the units were granted was \$61.29 per share.

VF granted 84,927 restricted shares of VF Common Stock to certain members of management during the first quarter of 2016. These shares vest over periods of up to five years from the date of grant. The weighted average fair market value of VF Common Stock at the date the shares were granted was \$61.29 per share.

**Note K Income Taxes**

The effective income tax rate for the first half of 2016 was 19.8% compared with 21.1% in the first half of 2015. The first six months of 2016 included a net discrete tax benefit of \$17.3 million, which included a \$17.6 million tax benefit related to the early adoption of the accounting standards update on stock compensation (see Note P), \$3.8 million of net tax benefits related to the realization of previously unrecognized tax benefits and interest, and \$4.1 million of discrete tax expense related to the effects of tax rate changes. The \$17.3 million net discrete tax benefit in 2016 reduced the effective income tax rate by 3.4%. The first six months of 2015 included a net discrete tax benefit of \$29.5 million, which included \$33.0 million of tax benefits related to the settlement of tax audits and \$5.0 million of discrete tax expense related to the effect of tax rate changes. The \$29.5 million net discrete tax benefit in 2015 reduced the effective income tax rate by 5.1%. Without discrete items, the effective income tax rate for the first half of 2016 decreased by 3.0% compared with the 2015 period primarily due to a higher percentage of income in lower tax rate jurisdictions and the impact of tax law changes in the U.S.

VF files a consolidated U.S. federal income tax return, as well as separate and combined income tax returns in numerous state and international jurisdictions. In the U.S., the Internal Revenue Service ( IRS ) examinations for tax years through 2011 have been effectively settled. The examination of Timberland 's 2011 tax return is ongoing. The IRS has proposed material adjustments to Timberland 's 2011 tax return that would significantly impact the timing of cash tax payments and assessment of interest charges. The Company has formally disagreed with the proposed adjustments and, during 2015, VF filed a petition to the U.S. Tax Court to begin the process of resolving this matter. In addition, VF is currently subject to examination by various state and international tax authorities. Management regularly assesses the potential outcomes of both ongoing and future examinations for the current and prior years, and

has concluded that VF's provision for income taxes is adequate. The outcome of any one examination is not expected to have a material impact on VF's consolidated financial statements. Management believes that some of these audits and negotiations will conclude during the next 12 months.

In February 2015, the European Union Commission ( EU ) opened a state aid investigation into rulings granted to companies under Belgium's excess profit tax regime. On January 11, 2016, the EU announced its decision that these rulings granted by the Belgian government were illegal and ordered that tax benefits granted under these rulings should be collected from the affected companies, including VF. In March 2016, the Belgian government filed an appeal seeking annulment of the EU state aid decision. During the second quarter of 2016, the Company filed a separate appeal to the EU seeking annulment of the state aid decision.

During the second quarter of 2016, the Company received an assessment from the Belgian government regarding the amount of tax and interest due as a result of the excess profits ruling. The Company has not paid the assessed tax and interest as of the second quarter of 2016. The Company has evaluated all available information, including the technical merits of the excess profits ruling, and has concluded the amount of benefit previously recognized by the Company is the amount more likely than not to be sustained. As such, the Company has not made any additional accruals regarding the EU state aid decision. The Company does not expect the outcome of the appeals to have a material impact on the Company's financial statements in future periods.

**Table of Contents**

During the first half of 2016, the amount of net unrecognized tax benefits and associated interest increased by \$107.7 million to \$180.8 million. Management believes that it is reasonably possible that the amount of unrecognized income tax benefits and interest may decrease during the next 12 months by approximately \$31.4 million related to the completion of examinations and other settlements with tax authorities and the expiration of statutes of limitations, of which \$30.6 million would reduce income tax expense.

**Note L Business Segment Information**

VF's businesses are grouped into product categories, and by brands within those product categories, for internal financial reporting used by management. These groupings of businesses within VF are referred to as coalitions and are the basis for VF's reportable segments. Financial information for VF's reportable segments is as follows:

In thousands	Three Months Ended		Six Months Ended June	
	2016	2015	2016	2015
<b>Coalition revenues:</b>				
Outdoor & Action Sports	\$ 1,419,528	\$ 1,396,344	\$ 3,063,923	\$ 3,003,233
Jeanswear	629,180	608,201	1,339,770	1,307,856
Imagewear	255,225	248,788	524,350	531,684
Sportswear	114,875	142,191	233,272	277,848
Other	26,451	31,462	48,888	56,129
<b>Total coalition revenues</b>	<b>\$ 2,445,259</b>	<b>\$ 2,426,986</b>	<b>\$ 5,210,203</b>	<b>\$ 5,176,750</b>
<b>Coalition profit:</b>				
Outdoor & Action Sports	\$ 123,172	\$ 134,925	\$ 350,943	\$ 395,745
Jeanswear	108,843	104,568	246,137	236,500
Imagewear	36,397	35,450	77,912	76,797
Sportswear	6,300	14,433	11,076	27,274
Other <sup>(a)</sup>	(504)	597	(2,862)	15,124
<b>Total coalition profit</b>	<b>274,208</b>	<b>289,973</b>	<b>683,206</b>	<b>751,440</b>
Corporate and other expenses <sup>(b)</sup>	(61,283)	(70,321)	(136,736)	(139,616)
Interest expense, net <sup>(b)</sup>	(21,421)	(20,965)	(41,468)	(40,557)
<b>Income from continuing operations before income taxes</b>	<b>\$ 191,504</b>	<b>\$ 198,687</b>	<b>\$ 505,002</b>	<b>\$ 571,267</b>

(a) Includes a \$16.6 million gain recognized on the sale of a VF Outlet<sup>®</sup> location in the first quarter of 2015.

(b) Certain corporate overhead costs and interest expense previously allocated to the Contemporary Brands coalition for segment reporting purposes have been reallocated to continuing operations as discussed in Note B.

**Note M Earnings Per Share**

In thousands, except per share amounts	Three Months Ended June		Six Months Ended June	
	2016	2015	2016	2015
<b>Earnings per share basic:</b>				
Net income from continuing operations	\$ 148,294	\$ 167,842	\$ 405,160	\$ 450,967
Weighted average common shares outstanding	415,991	424,349	418,870	425,305
Earnings per share from continuing operations	\$ 0.35	\$ 0.39	\$ 0.96	\$ 1.06
<b>Earnings per share diluted:</b>				
Net income from continuing operations	\$ 148,294	\$ 167,842	\$ 405,160	\$ 450,967
Weighted average common shares outstanding	415,991	424,349	418,870	425,305
Incremental shares from stock options and other dilutive securities	6,068	6,354	6,726	7,102
Adjusted weighted average common shares outstanding	422,059	430,703	425,596	432,407
Earnings per share from continuing operations	\$ 0.35	\$ 0.39	\$ 0.95	\$ 1.04

Outstanding options to purchase 5.4 million shares of Common Stock were excluded from the calculations of diluted earnings per share for both the three and six-month periods ended June 2016, and options to purchase 2.4 million shares were excluded from the calculations of diluted earnings per share for both the three and six-month periods ended June 2015, because the effect of their inclusion would have been antidilutive to those periods. In addition, 1.0 million and 1.1 million shares of performance-based RSUs were excluded from the calculations of diluted earnings per share for the three and six-month periods ended June 2016, respectively, and 1.0 million shares of performance-based RSUs were excluded from the calculations of diluted earnings per share for both the three

**Table of Contents**

and six-month periods ended June 2015, because these units were not considered to be contingent outstanding shares in those periods.

**Note N Fair Value Measurements**

Financial assets and financial liabilities measured and reported at fair value are classified in a three-level hierarchy that prioritizes the inputs used in the valuation process. A financial instrument's categorization within the valuation hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The hierarchy is based on the observability and objectivity of the pricing inputs, as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Significant directly observable data (other than Level 1 quoted prices) or significant indirectly observable data through corroboration with observable market data. Inputs would normally be (i) quoted prices in active markets for similar assets or liabilities, (ii) quoted prices in inactive markets for identical or similar assets or liabilities, or (iii) information derived from or corroborated by observable market data.

Level 3 Prices or valuation techniques that require significant unobservable data inputs. Inputs would normally be VF's own data and judgments about assumptions that market participants would use in pricing the asset or liability.

The following table summarizes financial assets and financial liabilities that are measured and recorded in the consolidated financial statements at fair value on a recurring basis:

In thousands	Total Fair Value	Fair Value Measurement Using (a)		
		Level 1	Level 2	Level 3
<b>June 2016</b>				
Financial assets:				
Cash equivalents:				
Money market funds	\$ 292,163	\$ 292,163	\$	\$
Time deposits	37,562	37,562		
Derivative financial instruments	91,691		91,691	
Investment securities	194,057	175,220	18,837	
Financial liabilities:				
Derivative financial instruments	33,451		33,451	
Deferred compensation	237,018		237,018	
<b>December 2015</b>				
Financial assets:				
Cash equivalents:				
Money market funds	\$ 495,264	\$ 495,264	\$	\$
Time deposits	39,813	39,813		
Derivative financial instruments	105,791		105,791	

Investment securities	203,797	190,792	13,005
Financial liabilities:			
Derivative financial instruments	28,032		28,032
Deferred compensation	252,723		252,723

- (a) There were no transfers among the levels within the fair value hierarchy during the first half of 2016 or the year ended December 2015.

VF's cash equivalents include money market funds and short-term time deposits that approximate fair value based on Level 1 measurements. The fair value of derivative financial instruments, which consist of forward foreign currency exchange contracts, is determined based on observable market inputs (Level 2), including spot and forward exchange rates for foreign currencies, and considers the credit risk of the Company and its counterparties. Investment securities are held in VF's deferred compensation plans as an economic hedge of the related deferred compensation liabilities. These investments are classified as trading securities and primarily include mutual funds (Level 1) that are valued based on quoted prices in active markets and a separately managed fixed-income fund (Level 2) with underlying investments that are valued based on quoted prices for similar assets in active markets or quoted prices in inactive markets for identical assets. Liabilities related to VF's deferred compensation plans are recorded at amounts due to participants, based on the fair value of the participants' selection of hypothetical investments.

Prior to the second quarter of 2015, other marketable securities consisted of common stock investments classified as available-for-sale, the fair value of which was based on quoted prices in active markets. During the second quarter of 2015, VF sold all of its available-for-sale securities for \$5.9 million in cash proceeds and recognized a gain of \$1.5 million, which is included in other income (expense), net, in the 2015 Consolidated Statement of Income.

**Table of Contents**

All other financial assets and financial liabilities are recorded in the consolidated financial statements at cost, except life insurance contracts which are recorded at cash surrender value. These other financial assets and financial liabilities include cash held as demand deposits, accounts receivable, short-term borrowings, accounts payable and accrued liabilities. At June 2016 and December 2015, their carrying values approximated their fair values. Additionally, at June 2016 and December 2015, the carrying values of VF's long-term debt, including the current portion, were \$1,404.2 million and \$1,405.2 million, respectively, compared with fair values of \$1,687.0 million and \$1,582.5 million at those respective dates. Fair value for long-term debt is a Level 2 estimate based on quoted market prices or values of comparable borrowings.

**Note O Derivative Financial Instruments and Hedging Activities***Summary of Derivative Financial Instruments*

All of VF's outstanding derivative financial instruments are forward foreign currency exchange contracts. Although derivatives meet the criteria for hedge accounting at the inception of the hedging relationship, a limited number of derivative contracts intended to hedge assets and liabilities are not designated as hedges for accounting purposes. The notional amounts of outstanding derivative contracts were \$2.4 billion at June 2016, \$2.4 billion at December 2015 and \$2.5 billion at June 2015, consisting primarily of contracts hedging exposures to the euro, British pound, Canadian dollar, Swiss franc, Mexican peso, Swedish krona, Japanese yen and Polish zloty. Derivative contracts have maturities up to 24 months.

The following table presents outstanding derivatives on an individual contract basis:

In thousands	Fair Value of Derivatives with Unrealized Gains			Fair Value of Derivatives with Unrealized Losses		
	June 2016	December 2015	June 2015	June 2016	December 2015	June 2015
Foreign currency exchange contracts designated as hedging instruments	\$ 91,691	\$ 105,536	\$ 136,265	\$ (33,171)	\$ (27,896)	\$ (56,786)
Foreign currency exchange contracts not designated as hedging instruments		255	400	(280)	(136)	(43)
<b>Total derivatives</b>	<b>\$ 91,691</b>	<b>\$ 105,791</b>	<b>\$ 136,665</b>	<b>\$ (33,451)</b>	<b>\$ (28,032)</b>	<b>\$ (56,829)</b>

VF records and presents the fair values of all of its derivative assets and liabilities in the Consolidated Balance Sheets on a gross basis, even though they are subject to master netting agreements. However, if VF were to offset and record the asset and liability balances of its forward foreign currency exchange contracts on a net basis in accordance with the terms of its master netting agreements, the amounts presented in the Consolidated Balance Sheets would be adjusted from the current gross presentation to the net amounts as detailed in the following table:

In thousands	June 2016		December 2015		June 2015	
	Derivative Asset	Derivative Liability	Derivative Asset	Derivative Liability	Derivative Asset	Derivative Liability

Gross amounts presented in the Consolidated						
Balance Sheets	\$ 91,691	\$ (33,451)	\$ 105,791	\$ (28,032)	\$ 136,665	\$ (56,829)
Gross amounts not offset in the Consolidated						
Balance Sheets	(20,145)	20,145	(22,213)	22,213	(52,154)	52,154
Net amounts	\$ 71,546	\$ (13,306)	\$ 83,578	\$ (5,819)	\$ 84,511	\$ (4,675)

Derivatives are classified as current or noncurrent based on maturity dates, as follows:

In thousands	June 2016	December 2015	June 2015
Other current assets	\$ 78,021	\$ 92,796	\$ 122,749
Accrued liabilities	(27,329)	(25,776)	(49,522)
Other assets	13,670	12,995	13,916
Other liabilities	(6,122)	(2,256)	(7,307)



**Table of Contents***Cash Flow Hedges*

VF uses derivative contracts primarily to hedge a portion of the exchange risk for its forecasted sales, purchases, production costs, operating costs and intercompany royalties. The effects of cash flow hedging included in VF's Consolidated Statements of Income and Consolidated Statements of Comprehensive Income are summarized as follows:

In thousands	Gain (Loss) on Derivatives Recognized in OCI		Gain (Loss) on Derivatives Recognized in OCI	
	Three Months Ended June 2016	2015	Six Months Ended June 2016	2015
<b>Cash Flow Hedging Relationships</b>				
Foreign currency exchange	\$ 39,049	\$ (21,576)	\$ 23,266	\$ 46,434

In thousands	Gain (Loss) Reclassified from Accumulated OCI into Income		Gain (Loss) Reclassified from Accumulated OCI into Income	
	Three Months Ended June 2016	2015	Six Months Ended June 2016	2015
<b>Location of Gain (Loss)</b>				
Net sales	\$ 2,284	\$ (11,790)	\$ (2,679)	\$ (28,845)
Cost of goods sold	20,772	22,123	64,609	41,491
Selling, general and administrative expenses	(1,535)		(2,513)	
Other income (expense), net	624	6,139	2,127	12,974
Interest expense	(1,121)	(1,069)	(2,225)	(2,122)
Total	\$ 21,024	\$ 15,403	\$ 59,319	\$ 23,498

*Derivative Contracts Not Designated as Hedges*

VF uses derivative contracts to manage foreign currency exchange risk on third-party accounts receivable and payable, as well as intercompany borrowings. These contracts are not designated as hedges, and are recorded at fair value in the Consolidated Balance Sheets. Changes in the fair values of these instruments are recognized directly in earnings. Gains or losses on these contracts largely offset the net transaction gains or losses on the related assets and liabilities. Following is a summary of these derivatives included in VF's Consolidated Statements of Income:

In thousands	Location of Gain (Loss) on Derivatives Recognized in Income	Gain (Loss) on Derivatives Recognized in Income		Gain (Loss) on Derivatives Recognized in Income	
		Three Months Ended June 2016	2015	Six Months Ended June 2016	2015
<b>Derivatives Not Designated as Hedges</b>					
Foreign currency exchange	Cost of goods sold	\$ (769)	\$	\$ 735	\$
Foreign currency exchange	Other income (expense), net	199	(1,430)	(1,086)	(2,461)
Total		\$ (570)	\$ (1,430)	\$ (351)	\$ (2,461)

*Other Derivative Information*

There were no significant amounts recognized in earnings for the ineffective portion of any hedging relationships during the three and six-month periods ended June 2016 and June 2015.

At June 2016, accumulated OCI included \$60.2 million of pre-tax net deferred gains for foreign currency exchange contracts that are expected to be reclassified to earnings during the next 12 months. The amounts ultimately reclassified to earnings will depend on exchange rates in effect when outstanding derivative contracts are settled.

VF entered into interest rate swap derivative contracts in 2011 and 2003 to hedge the interest rate risk for issuance of long-term debt due in 2021 and 2033, respectively. In each case, the contracts were terminated concurrent with the issuance of the debt, and the realized gain or loss was deferred in accumulated OCI. The remaining pre-tax net deferred loss in accumulated OCI was \$25.0 million at June 2016, which will be reclassified into interest expense in the Consolidated Statements of Income over the remaining terms of the associated debt instruments. VF reclassified \$1.2 million and \$2.3 million of net deferred losses from accumulated OCI into interest expense in each of the three and six-month periods ended June 2016, respectively, and \$1.0 million and \$2.1 million for the three and six-month periods ended June 2015, respectively. VF expects to reclassify \$4.6 million to interest expense during the next 12 months.

---

**Table of Contents****Note P Recently Adopted and Issued Accounting Standards***Recently Adopted Accounting Standards*

In June 2014, the FASB issued an update to their accounting guidance related to stock-based compensation. The guidance requires that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. This guidance became effective in the first quarter of 2016, but did not impact VF's consolidated financial statements.

In February 2015, the FASB issued an update to their existing consolidation model that changes the analysis a reporting entity must perform to determine whether it should consolidate certain types of legal entities. This guidance became effective in the first quarter of 2016, but did not impact VF's consolidated financial statements.

In April 2015, the FASB issued new guidance related to a customer's accounting for fees paid in a cloud computing arrangement. The guidance provides clarification on whether a cloud computing arrangement should be treated as a software license or a service contract. This guidance became effective in the first quarter of 2016, but did not impact VF's consolidated financial statements.

In April 2015, the FASB issued an update to their accounting guidance related to debt issuance costs. The guidance requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with the presentation of debt discounts. The Company early adopted this guidance as of December 2015 on a retrospective basis. The impact of adopting this guidance on VF's June 2015 Consolidated Balance Sheet is presented in the table below.

In May 2015, the FASB issued an update to their accounting guidance related to fair value measurements. The guidance removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient, and requires separate disclosure instead. The Company early adopted this guidance as of December 2015 on a retrospective basis. The new guidance did not impact disclosures related to VF's investments, but did impact disclosures related to the Company's defined benefit pension plan assets as of December 2015. This guidance did not impact disclosures in VF's consolidated financial statements for the second quarter of 2016.

In September 2015, the FASB issued an update to their accounting guidance related to business combinations that simplifies the accounting for measurement-period adjustments. The guidance requires an acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined, thus eliminating the requirement to restate prior period financial statements for measurement-period adjustments. This guidance became effective in the first quarter of 2016, but did not impact VF's consolidated financial statements.

In November 2015, the FASB issued an update to their accounting guidance on income taxes that eliminates the requirement for companies to present deferred income tax assets and liabilities as current and noncurrent in a classified balance sheet. Instead, companies are required to classify all deferred tax assets and liabilities as noncurrent. The Company early adopted this guidance as of December 2015 on a retrospective basis. The impact of adopting this guidance on VF's June 2015 Consolidated Balance Sheet is presented in the table below.

The impact of adopting the new accounting guidance on classification of debt issuance costs and deferred income taxes on VF's June 2015 Consolidated Balance Sheet is as follows:

<b>Reclassification of Debt</b>				
In thousands	<b>June 2015 Consolidated Balance Sheet</b>	<b>Issuance Costs Increase (Decrease)</b>	<b>Reclassification of Deferred Income Taxes Increase (Decrease)</b>	<b>June 2015 Consolidated Balance Sheet (Reclassified)</b>
<b>Balance Sheet Line Item</b>	<b>(As Previously Reported)<sup>(a)</sup></b>	<b>(Decrease)</b>	<b>(Decrease)</b>	<b>(Reclassified)</b>
Other current assets	\$ 596,240	\$	\$ (152,787)	\$ 443,453
Other assets	638,370	(10,691)	34,889	662,568
Accrued liabilities	772,539		(6,092)	766,447
Long-term debt	1,412,244	(10,691)		1,401,553
Other liabilities	1,061,932		(111,806)	950,126

(a) Excludes assets and liabilities of the Contemporary Brands coalition, which have been classified as held for sale on VF's Consolidated Balance Sheets for all periods presented.

In March 2016, the FASB issued an update to their accounting guidance on stock compensation that intends to simplify and improve the accounting and statement of cash flow presentation for income taxes at settlement, forfeitures, and net settlements for withholding tax. The new standard is effective in the first quarter of 2017 with early adoption permitted. The Company early adopted this guidance as of the beginning of the first quarter of 2016. Accordingly, VF recognized \$1.8 million and \$17.6 million of excess tax benefits in

**Table of Contents**

our provision for income taxes, rather than paid-in capital, for the second quarter and first six months of 2016, respectively. Also starting in the first quarter of 2016, the Company changed its earnings per share calculation to exclude excess tax benefits previously assumed under the treasury stock method, which had a minimal impact on diluted shares. The Company has elected to continue its existing practice of estimating expected forfeitures in determining compensation cost. VF did not have any awards that were subject to the amendment regarding employee shares eligible for tax withholding, and no changes were required related to the classification of employee taxes paid for withheld shares on the statement of cash flows since VF has historically classified these within financing cash flows.

The Company began to present excess tax benefits as an operating cash flow in the first quarter of 2016 as required by the updated guidance, and elected to retrospectively adjust its first six months of 2015 operating and financing cash flows, as follows:

In thousands	June 2015 Reclassification of Tax		
	Consolidated Statement of Benefits of Cash Flows (As Previously Reported)	Stock-based Compensation Increase (Decrease)	June 2015 Consolidated Statement of Cash Flows (Reclassified)
<b>Statement of Cash Flows</b>			
Cash used by operating activities	\$ (286,446)	\$ 33,728	\$ (252,718)
Cash provided by financing activities	169,859	(33,728)	136,131

*Recently Issued Accounting Standards*

In May 2014, the FASB issued a new accounting standard on revenue recognition that outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. Additional updates have been issued. This guidance will be effective in the first quarter of 2018 with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

In July 2015, the FASB issued an update to their accounting guidance related to inventory that changes the measurement principle from lower of cost or market to lower of cost or net realizable value. This guidance will be effective in the first quarter of 2017 with early adoption permitted, but will not impact VF's consolidated financial statements.

In January 2016, the FASB issued an update to their accounting guidance related to the recognition and measurement of certain financial instruments. The guidance affects the accounting for equity investments, financial liabilities under the fair value option and the presentation and disclosure requirements for financial instruments. This guidance will be effective in the first quarter of 2018 with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

In February 2016, the FASB issued a new accounting standard on leasing. The new standard will require companies to record most leased assets and liabilities on their balance sheet, and also proposes a dual model for recognizing expense. This guidance will be effective in the first quarter of 2019 with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

In March 2016, the FASB issued an update to their accounting guidance on extinguishments of financial liabilities that exempts prepaid stored-value products, or gift cards, from the existing guidance. The updated guidance requires that

gift card liabilities be subject to breakage accounting, consistent with the new revenue recognition standard discussed above. This guidance will be effective in the first quarter of 2018 with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

In March 2016, the FASB issued an update to their accounting guidance on equity method accounting. The guidance eliminates the requirement to retroactively apply the equity method when an entity obtains significant influence over a previously held investment. This guidance will be effective in the first quarter of 2017 with early adoption permitted. The Company does not expect the adoption of this accounting guidance to have a significant impact on VF's consolidated financial statements.

In March 2016, the FASB issued an update to their accounting guidance on derivative financial instruments when there is a change in the counterparty to a derivative contract, or novation. The new guidance clarifies that the novation of a derivative contract that has been designated as a hedging instrument does not, in and of itself, require dedesignation of that hedging relationship, provided that all other hedge accounting criteria continue to be met. This guidance will be effective in the first quarter of 2017 with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

**Table of Contents**

In March 2016, the FASB issued an update to their accounting guidance on derivative financial instruments that clarifies the steps required to determine bifurcation of an embedded derivative. This guidance will be effective in the first quarter of 2017 with early adoption permitted. The Company does not expect the adoption of this accounting guidance to have a significant impact on VF's consolidated financial statements.

In June 2016, the FASB issued an update to their accounting guidance on the measurement of credit losses on financial instruments, which amends the impairment model by requiring entities to use a forward-looking approach based on expected losses to estimate credit losses on certain types of financial instruments, including trade receivables. This guidance will be effective in the first quarter of 2020, with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

**Note Q Short-term Borrowings**

In June 2016, VF entered an accession agreement to increase the existing \$1.75 billion senior unsecured revolving line of credit to \$2.25 billion. This line of credit supports VF's commercial paper program which was also increased to \$2.25 billion.

**Note R Subsequent Events**

On July 19, 2016, VF's Board of Directors declared a quarterly cash dividend of \$0.37 per share, payable on September 19, 2016 to stockholders of record on September 9, 2016.

---

**Table of Contents**

**Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations**

All per share amounts are presented on a diluted basis. All percentages shown in the tables below and the discussion that follows have been calculated using unrounded numbers. All references to foreign currency amounts below reflect the changes in foreign exchange rates from the 2015 comparable periods and their impact on both translating foreign currencies into U.S. dollars and on transactions denominated in a foreign currency.

On June 29, 2016, VF signed a definitive agreement to sell the Contemporary Brands businesses, which include the 7 *For All Mankind*<sup>®</sup>, *Splendid*<sup>®</sup> and *Ella Moss*<sup>®</sup> brands. The results of the Contemporary Brands coalition have been presented as discontinued operations in VF's Consolidated Statements of Income beginning in the second quarter of 2016, and thus have been excluded from continuing operations and segment results for all periods presented. In addition, the related assets and liabilities of the Contemporary Brands coalition have been classified as held for sale on VF's Consolidated Balance Sheets for all periods presented. See Note B to VF's consolidated financial statements for additional information on discontinued operations.

Unless otherwise noted, amounts and percentages for all periods discussed below reflect the results of operations and financial condition from VF's continuing operations.

**Highlights of the Second Quarter of 2016**

Revenues were up 1% to \$2.4 billion compared with the second quarter of 2015.

Outdoor & Action Sports coalition revenues increased 2%.

Jeanswear coalition revenues increased 3% in the second quarter of 2016, despite a negative 3% impact from foreign currency.

Imagewear coalition revenues increased 3%.

Direct-to-consumer revenues were up 6% over the 2015 quarter, net of a negative 1% impact from foreign currency, and accounted for 27% of total revenues in the quarter.

International revenues increased 5% compared with the 2015 quarter, net of a negative 2% impact from foreign currency, and represented 35% of total revenues in the quarter.

Earnings per share declined 10% to \$0.35 from \$0.39 in the 2015 quarter, including a negative 4% impact from foreign currency. The second quarter of 2016 was negatively impacted by approximately \$0.01 of net tax discretely while the second quarter of 2015 benefitted by approximately \$0.05 from net tax discretely.

**Analysis of Results of Operations**



**Consolidated Statements of Income**

The following table presents a summary of the changes in total revenues from the comparable periods in 2015:

In millions		<b>Second Quarter</b>	<b>Six Months</b>
Total revenues	2015	\$ 2,427.0	\$ 5,176.8
Operations		35.7	92.7
Impact of foreign currency		(17.4)	(59.3)
Total revenues	2016	\$ 2,445.3	\$ 5,210.2

VF reported revenue growth of 1% in both the second quarter and first six months of 2016, compared with the 2015 periods. The revenue increases in both periods were driven by strength in the Outdoor & Action Sports and Jeanswear coalitions and our direct-to-consumer and international businesses. The Imagewear coalition also contributed to the revenue growth in the second quarter of 2016. The revenue increases were partially offset by declines in the Sportswear coalition for both periods. Excluding the negative impact from foreign currency, sales grew in every region around the world in both the second quarter and first six months of 2016. Additional details on revenues by coalition are provided in the section titled [Information by Business Segment](#).

VF's most significant foreign currency exposure relates to business conducted in euro-based countries. Additionally, VF conducts business in other developed and emerging markets around the world with exposure to foreign currencies other than the euro. Changes in foreign currency exchange rates minimally impacted revenue growth in the second quarter of 2016 and had a negative 1% impact on growth in the first six months of 2016, compared with the 2015 periods.

**Table of Contents**

The following table presents the percentage relationships to total revenues for components of the Consolidated Statements of Income:

	Second Quarter		Six Months	
	2016	2015	2016	2015
Gross margin (total revenues less cost of goods sold)	48.1%	48.0%	48.1%	48.4%
Selling, general and administrative expenses	39.5%	39.0%	37.6%	36.7%
Operating income	8.6%	9.0%	10.4%	11.8%

Gross margin was up 10 basis points in the second quarter of 2016 and declined 30 basis points for the first half of 2016, compared with the 2015 periods. Foreign currency negatively impacted gross margin by approximately 70 and 120 basis points in the second quarter and first half of 2016, respectively. Excluding this impact, gross margin improved in the second quarter and first six months of 2016, primarily due to pricing, lower product costs and business mix, partially offset by proactive efforts to manage inventory levels.

Selling, general and administrative expenses as a percentage of total revenues increased 50 and 90 basis points during the second quarter and first six months of 2016, respectively, compared with the 2015 periods. The increases in both periods were primarily due to increased investments in our key growth priorities, which include direct-to-consumer and product innovation. In addition, selling, general and administrative expenses as a percentage of total revenues in the first half of 2016 compared to the first half of 2015 was negatively impacted by a \$16.6 million gain recognized on the sale of a *VF Outlet*<sup>®</sup> location in the first quarter of 2015.

Net interest expense increased \$0.5 million and \$0.9 million in the second quarter and first six months of 2016, respectively, compared with the 2015 periods, primarily due to higher interest rates on short-term borrowings, partially offset by increased levels of capitalized interest. Total outstanding debt averaged \$2.3 billion in the first half of both 2016 and 2015, with weighted average interest rates of 3.8% and 3.7% in the first six months of 2016 and 2015, respectively.

The effective income tax rate for the first half of 2016 was 19.8% compared with 21.1% in the first half of 2015. The first six months of 2016 included a net discrete tax benefit of \$17.3 million, which included a \$17.6 million tax benefit related to the early adoption of the accounting standards update on stock compensation (see Note P to the consolidated financial statements), \$3.8 million of net tax benefits related to the realization of previously unrecognized tax benefits and interest, and \$4.1 million of discrete tax expense related to the effects of tax rate changes. The \$17.3 million net discrete tax benefit in 2016 reduced the effective income tax rate by 3.4%. The first half of 2015 included a net discrete tax benefit of \$29.5 million, which included \$33.0 million of tax benefits related to the settlement of tax audits and \$5.0 million of discrete tax expense related to the effect of tax rate changes. The \$29.5 million net discrete tax benefit in 2015 reduced the effective income tax rate by 5.1%. Without discrete items, the effective income tax rate for the first half of 2016 decreased by 3.0% compared with the 2015 period primarily due to a higher percentage of income in lower tax rate jurisdictions and the impact of tax law changes in the U.S.

As a result of the above, net income in the second quarter of 2016 was \$148.3 million (\$0.35 per share) compared with \$167.8 million (\$0.39 per share) in the 2015 period, and net income in the first half of 2016 was \$405.2 million (\$0.95 per share) compared with \$451.0 million (\$1.04 per share) in the first half of 2015. Refer to additional discussion in the *Information by Business Segment* section below.

**Information by Business Segment**

VF's businesses are grouped into product categories, and by brands within those product categories, for management and internal financial reporting purposes. These groupings of businesses within VF are referred to as coalitions. These coalitions are the basis for VF's reportable business segments.

See Note L to the consolidated financial statements for a summary of results of operations by coalition, along with a reconciliation of coalition profit to income before income taxes.

**Table of Contents**

The following tables present a summary of the changes in coalition revenues and profit for the second quarter and first six months of 2016 from the comparable periods in 2015:

**Coalition revenues**

		<b>Second Quarter</b>					
		<b>Outdoor &amp; Action SportsJeanswear</b>					
In millions		<b>Imagewear</b>	<b>Sportswear</b>	<b>Other</b>	<b>Total</b>		
Revenues	2015	\$ 1,396.3	\$ 608.2	\$ 248.8	\$ 142.2	\$ 31.5	\$ 2,427.0
Operations		26.1	35.7	6.2	(27.3)	(5.0)	35.7
Impact of foreign currency		(2.9)	(14.7)	0.2			(17.4)
Revenues	2016	\$ 1,419.5	\$ 629.2	\$ 255.2	\$ 114.9	\$ 26.5	\$ 2,445.3

		<b>Six Months</b>					
		<b>Outdoor &amp; Action SportsJeanswear</b>					
In millions		<b>Imagewear</b>	<b>Sportswear</b>	<b>Other</b>	<b>Total</b>		
Revenues	2015	\$ 3,003.2	\$ 1,307.9	\$ 531.7	\$ 277.8	\$ 56.2	\$ 5,176.8
Operations		87.0	64.0	(6.4)	(44.5)	(7.4)	92.7
Impact of foreign currency		(26.3)	(32.1)	(0.9)			(59.3)
Revenues	2016	\$ 3,063.9	\$ 1,339.8	\$ 524.4	\$ 233.3	\$ 48.8	\$ 5,210.2

**Coalition profit**

		<b>Second Quarter</b>					
		<b>Outdoor &amp; Action SportsJeanswear</b>					
In millions		<b>Imagewear</b>	<b>Sportswear</b>	<b>Other</b>	<b>Total</b>		
Profit	2015	\$ 134.9	\$ 104.6	\$ 35.5	\$ 14.4	\$ 0.6	\$ 290.0
Operations		(6.6)	7.2	0.3	(8.1)	(1.1)	(8.3)
Impact of foreign currency		(5.1)	(3.0)	0.6			(7.5)
Profit (loss)	2016	\$ 123.2	\$ 108.8	\$ 36.4	\$ 6.3	\$ (0.5)	\$ 274.2

		<b>Six Months</b>					
		<b>Outdoor &amp; Action Sports</b>					
In millions		<b>Jeanswear</b>	<b>Imagewear</b>	<b>Sportswear</b>	<b>Other</b>	<b>Total</b>	

Edgar Filing: V F CORP - Form 10-Q

Profit 2015	\$ 395.7	\$ 236.5	\$ 76.8	\$ 27.3	\$ 15.1	\$ 751.4
Operations	(6.7)	12.3	(1.7)	(16.2)	(17.9)	(30.2)
Impact of foreign currency	(38.1)	(2.7)	2.8			(38.0)
Profit (loss) 2016	\$ 350.9	\$ 246.1	\$ 77.9	\$ 11.1	\$ (2.8)	\$ 683.2

**Table of Contents**

The following section discusses the changes in revenues and profitability by coalition:

**Outdoor & Action Sports**

Dollars in millions	Second Quarter			Six Months		
	2016	2015	Percent Change	2016	2015	Percent Change
Coalition revenues	\$ 1,419.5	\$ 1,396.3	1.7%	\$ 3,063.9	\$ 3,003.2	2.0%
Coalition profit	123.2	134.9	(8.7%)	350.9	395.7	(11.3%)
Operating margin	8.7%	9.7%		11.5%	13.2%	

Global revenues for Outdoor & Action Sports increased 2% in the second quarter of 2016 compared with 2015 due to operational growth. Revenues in the Americas region increased 1% in the second quarter of 2016, net of a 1% negative impact from foreign currency. Revenues in the Asia-Pacific region increased 1% despite a 2% negative impact from foreign currency. European revenues increased 3% in the second quarter of 2016, benefitting from a positive 2% impact from foreign currency.

Global revenues for Outdoor & Action Sports increased 2% in the first six months of 2016 compared with 2015, reflecting 3% operational growth partially offset by a negative 1% impact from foreign currency. Revenues in the Americas region increased 2% in the first half of 2016, net of a negative 1% impact from foreign currency. Revenues in the Asia-Pacific region increased 3% despite a 2% negative impact from foreign currency. European revenues increased 2% in the first half of 2016 compared with the 2015 period, reflecting a positive 1% impact from foreign currency.

Global revenues for *The North Face*<sup>®</sup> brand increased 2% and 5% in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. The increases in both periods were due to strong growth in the direct-to-consumer channel. *Vans*<sup>®</sup> brand global revenues were up 4% and 2% in the second quarter and first six months of 2016, respectively. Both periods reflected growth in the direct-to-consumer channel, partially offset by the negative impact from foreign currency, which reduced *Vans*<sup>®</sup> brand global revenues by 2% in both the second quarter and first half of 2016. Global revenues for the *Timberland*<sup>®</sup> brand decreased 7% and 2% in the second quarter and first six months of 2016, respectively, primarily due to declines in the wholesale channel.

Global direct-to-consumer revenues for Outdoor & Action Sports grew 12% in both the second quarter and first six months of 2016 compared with the 2015 periods, driven by new store openings and an expanding e-commerce business. Wholesale revenues were down 3% in both the second quarter and first six months of 2016, primarily due to elevated inventory levels at customers in our key channels of distribution in North America and Europe, which particularly impacted our *Timberland*<sup>®</sup> and *Vans*<sup>®</sup> brands. Foreign currency negatively impacted direct-to-consumer and wholesale revenues by 1% each in the first half of 2016.

Operating margin declined 100 and 170 basis points in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. The decreases for both periods were primarily due to the negative impact from foreign currency and increased investments in direct-to-consumer, product development and innovation.

**Jeanswear**

Dollars in millions	Second Quarter			Six Months		
	2016	2015	Percent Change	2016	2015	Percent Change
Coalition revenues	\$ 629.2	\$ 608.2	3.4%	\$ 1,339.8	\$ 1,307.9	2.4%
Coalition profit	108.8	104.6	4.1%	246.1	236.5	4.1%
Operating margin	17.3%	17.2%		18.4%	18.1%	

Global Jeanswear revenues increased 3% in the second quarter of 2016 compared with 2015, reflecting 6% operational growth reduced by a negative 3% impact from foreign currency. Revenues in the Americas region also increased 3% in the second quarter of 2016, net of a negative 3% impact from foreign currency. The Asia-Pacific region's revenues decreased 1%, reflecting 3% operational growth that was offset by a negative 4% impact from foreign currency. European revenues increased 9% in the second quarter of 2016.

**Table of Contents**

Global Jeanswear revenues increased 2% in the first six months of 2016 compared with 2015, reflecting 5% operational growth partially offset by a negative 3% impact from foreign currency. Revenues in the Americas region increased 3% in the first six months of 2016, net of a negative 2% impact from foreign currency. The Asia-Pacific region's revenues decreased 2%, as 4% operational growth was offset by a negative 6% impact from foreign currency. European revenues increased 3% in the first half of 2016, reflecting a negative 2% impact from foreign currency.

Global revenues for the *Wrangler*<sup>®</sup> brand increased 2% in both the second quarter and first six months of 2016, compared with the 2015 periods. The increases were due to continued strength in the Mass business, partially impacted in both periods by declines in the Western Specialty business and a negative 2% impact from foreign currency. Global revenues for the *Lee*<sup>®</sup> brand increased 8% and 4% in the second quarter and first six months of 2016, respectively, primarily due to continued international operational growth. Foreign currency negatively impacted *Lee*<sup>®</sup> brand revenue growth by 2% and 3% in the second quarter and first half of 2016, respectively, compared with the 2015 periods.

Operating margin increased 10 and 30 basis points in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. The increases in both periods were primarily due to increased volume and the resulting leverage of operating expenses, partially offset by increased investments in product development and innovation.

**Imagewear**

Dollars in millions	Second Quarter			Six Months		
	2016	2015	Percent Change	2016	2015	Percent Change
Coalition revenues	\$ 255.2	\$ 248.8	2.6%	\$ 524.4	\$ 531.7	(1.4%)
Coalition profit	36.4	35.5	2.7%	77.9	76.8	1.5%
Operating margin	14.3%	14.2%		14.9%	14.4%	

Imagewear revenues increased 3% in the second quarter and decreased 1% in the first six months of 2016, compared with the 2015 periods. The Image business (occupational apparel and uniforms) revenues decreased 7% and 8% in the second quarter and first six months of 2016, respectively, primarily due to the impact of considerably lower levels of oil and gas exploration, which negatively impacted sales of the *Bulwark*<sup>®</sup> brand in both periods.

Revenues for the Licensed Sports Group ( LSG ) business (licensed athletic apparel) increased 15% and 7% in the second quarter and first six months of 2016, respectively, compared with the 2015 periods, primarily due to strong Major League Baseball sales.

Operating margin increased 10 and 50 basis points in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. The increases in both periods were driven by lower product costs and an improved gross margin in our LSG business primarily due to favorable product mix and pricing.

**Sportswear**

Dollars in millions	Second Quarter		Six Months	
	2016	2015	2016	2015



			<b>Percent Change</b>			<b>Percent Change</b>
Coalition revenues	\$ 114.9	\$ 142.2	(19.2%)	\$ 233.3	\$ 277.8	(16.0%)
Coalition profit	6.3	14.4	(56.4%)	11.1	27.3	(59.4%)
Operating margin	5.5%	10.2%		4.7%	9.8%	

Sportswear revenues decreased 19% and 16% in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. *Nautica*<sup>®</sup> brand revenues decreased 20% and 17% in the second quarter and first six months of 2016, respectively, due to continued challenges in the U.S. department store channel, reduced traffic and management's decision to close unprofitable stores. In addition, management made a strategic decision to transition the women's sleepwear and men's underwear businesses to a licensed model, which negatively impacted *Nautica*<sup>®</sup> brand revenues by 3% and 4% in the second quarter and first six months of 2016, respectively. *Kipling*<sup>®</sup> brand revenues in North America decreased 16% and 13% in the second quarter and first six months of 2016, respectively, due to wholesale and direct-to-consumer channel declines.

**Table of Contents**

Operating margin decreased 470 and 510 basis points in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. The decreases in both periods were primarily due to increased promotional activity, reduced expense leverage on a lower revenue base and increased investments in direct-to-consumer businesses.

**Other**

Dollars in millions	Second Quarter			Six Months		
	2016	2015	Percent Change	2016	2015	Percent Change
Coalition revenues	\$ 26.5	\$ 31.5	(15.9%)	\$ 48.8	\$ 56.2	(12.9%)
Coalition (loss) profit	(0.5)	0.6	(184.4%)	(2.8)	15.1	(118.9%)
Operating margin	(1.9%)	1.9%		(5.9%)	26.9%	

*VF Outlet*<sup>®</sup> stores in the U.S. sell both VF and non-VF products. Revenues and profits of VF products sold in these stores are reported as part of the operating results of the applicable coalition, while revenues and profits of non-VF products are reported in this other category. The decrease in profit and operating margin in the first six months of 2016 was primarily due to a \$16.6 million gain recognized on the sale of a *VF Outlet*<sup>®</sup> location during the first quarter of 2015.

**Reconciliation of Coalition Profit to Income Before Income Taxes**

There are two types of costs necessary to reconcile total coalition profit, as discussed in the preceding paragraphs, to consolidated income before income taxes. These costs are (i) corporate and other expenses, discussed below, and (ii) interest expense, net, which was discussed in the Consolidated Statements of Income section.

Dollars in millions	Second Quarter			Six Months		
	2016	2015	Percent Change	2016	2015	Percent Change
Corporate and other expenses	\$ 61.3	\$ 70.3	(12.9%)	\$ 136.7	\$ 139.6	(2.1%)
Interest expense, net	21.4	21.0	2.2%	41.5	40.6	2.2%

Corporate and other expenses are those that have not been allocated to the coalitions for internal management reporting, including (i) information systems and shared service costs, (ii) corporate headquarter costs and (iii) certain other income and expenses. The decreases in corporate and other expenses in the second quarter and first six months of 2016 compared with the 2015 periods resulted primarily from lower compensation expense and initiatives managed at the corporate level. Certain corporate overhead costs and interest expense previously allocated to the Contemporary Brands coalition for segment reporting purposes have been reallocated to continuing operations as discussed in Note B to the consolidated financial statements.

**International Operations**

International revenues increased 5% and 3% in the second quarter and first six months of 2016, respectively, compared with the 2015 periods. Foreign currency negatively impacted international revenue growth by 2% and 3% in the second quarter and first six months of 2016, respectively. Revenues in Europe increased 5% and 2% in the second quarter and first six months of 2016, respectively. Foreign currency positively impacted revenue growth in Europe by 2% in the second quarter of 2016. In the Asia-Pacific region, revenues increased 4% and 3% in the second quarter and

first six months of 2016, respectively, driven by strong growth in mainland China, partially offset by weakness in Hong Kong, in both periods. Foreign currency negatively impacted revenue growth in the Asia Pacific region by 2% and 3% in the second quarter and first six months of 2016, respectively. Revenue growth in the Americas (non-U.S.) region increased 7% and 3% in the second quarter and first six months of 2016, respectively. Sales in both periods were tempered by weakening currencies in the region relative to the U.S. dollar, which negatively impacted revenue growth by 13% in both the second quarter and first six months of 2016. International revenues were 35% and 34% of total revenues in the second quarter of 2016 and 2015, respectively, and 38% of total revenues in the first six months of both 2016 and 2015.

## **Table of Contents**

### **Direct-to-consumer Operations**

Direct-to-consumer revenues grew 6% in the second quarter and 7% in the first six months of 2016, as both periods reflected growth in all regions and in nearly every brand with a retail format. The increases in direct-to-consumer revenues in both periods were due to new store openings and an expanding e-commerce business. Foreign currency negatively impacted direct-to-consumer revenue growth by 1% in both the second quarter and first six months of 2016. There were 1,461 VF-owned retail stores at the end of June 2016. Direct-to-consumer revenues were 27% and 26% of total revenues in the second quarter of 2016 and 2015, respectively. Direct-to-consumer revenues were 26% of total revenues in the first six months of 2016 compared with 25% in the 2015 period.

### **Analysis of Financial Condition**

#### **Consolidated Balance Sheets**

The following discussion refers to significant changes in balances at June 2016 compared with December 2015:

*Decrease in accounts receivable* due to the seasonality of the business.

*Increase in inventories* primarily due to core cold-weather product carried forward from the prior season to fill demand in the second half of 2016, and the seasonality of the business.

*Increase in other assets* primarily due to a deferred taxable gain related to an intercompany transaction.

*Increase in short-term borrowings* due to commercial paper borrowings needed to support general corporate purposes and share repurchases during the first half of 2016.

*Decrease in accounts payable* driven by timing of inventory purchases and payments to vendors.

The following discussion refers to significant changes in balances at June 2016 compared with June 2015:

*Increase in inventories* primarily due to core cold-weather product carried forward from the prior season to fill demand in the second half of 2016.

*Decrease in other current assets* primarily due to lower prepaid income taxes.

*Increase in other assets* primarily due to a deferred taxable gain related to an intercompany transaction.

*Increase in short-term borrowings* due to commercial paper borrowings needed to support general corporate purposes and higher levels of share repurchases during the first half of 2016.

### Liquidity and Capital Resources

The financial condition of VF is reflected in the following:

Dollars in millions	June 2016	December 2015	June 2015
Working capital	\$ 1,407.4	\$ 2,221.4	\$ 1,604.0
Current ratio	1.5 to 1	2.1 to 1	1.7 to 1
Debt to total capital	37.7%	25.6%	34.1%

For the ratio of debt to total capital, debt is defined as short-term and long-term borrowings, and total capital is defined as debt plus stockholders' equity. The increase in the debt to total capital ratio at June 2016 compared to both December 2015 and June 2015 was primarily due to the increase in short-term borrowings as explained above, and reductions in stockholders' equity due to purchases of treasury stock during the first half of 2016, intangible asset impairment charges recorded during the fourth quarter of 2015 and the loss on discontinued operations recorded in the second quarter of 2016.

VF's primary source of liquidity is the strong annual cash flow from operating activities. Cash from operations is typically lower in the first half of the year as inventory builds to support peak sales periods in the second half of the year. Cash provided by operating activities in the second half of the year is substantially higher as inventories are sold and accounts receivable are collected. Additionally, direct-to-consumer sales are highest in the fourth quarter of the year.

**Table of Contents**

In summary, our cash flows were as follows:

In thousands	Six Months	
	2016	2015
Cash provided (used) by operating activities	\$ 11,774	\$ (252,718)
Cash used by investing activities	(101,300)	(158,323)
Cash (used) provided by financing activities	(188,451)	136,131

*Cash Provided (Used) by Operating Activities*

Cash flow from operating activities is dependent on the level of net income and changes in working capital. The increase in cash flows in the first six months of 2016 is primarily due to a \$250 million discretionary contribution to the domestic qualified pension plan in the first quarter of 2015 that did not recur in 2016.

*Cash Used by Investing Activities*

VF's investing activities in the first six months of 2016 related primarily to capital expenditures of \$82.6 million and software purchases of \$17.4 million. Capital expenditures decreased \$42.9 million compared with the 2015 period primarily due to the purchase of a headquarters building in the Outdoor & Action Sports coalition in 2015. Software purchases decreased \$26.1 million compared with the 2015 period primarily due to the completion of a system implementation that incurred significant costs through the middle of 2015. In addition, cash flows from investing activities in the first six months of 2015 benefitted from \$16.7 million of proceeds from the sale of a *VF Outlet*<sup>®</sup> location.

*Cash (Used) Provided by Financing Activities*

The decrease in cash flow from financing activities during the first six months of 2016 compared with the 2015 period was driven by i) a \$184.7 million decrease in net cash generated by short-term borrowings, ii) \$102.3 million of incremental open market purchases of Common Stock, and iii) \$38.1 million of incremental cash dividends paid. Short-term borrowings support general corporate purposes and share repurchases, and outstanding balances may vary from period to period depending on the level of corporate requirements.

During the first six months of 2016, VF purchased 13.2 million shares of its Common Stock in open market transactions at a total cost of \$833.8 million (average price per share of \$63.06). During the first six months of 2015, VF purchased 10.0 million shares of its Common Stock in open market transactions at a total cost of \$731.5 million (average price per share of \$73.01).

As of the end of the second quarter of 2016, the Company had 17.5 million shares remaining under its current share repurchase program authorized by VF's Board of Directors. VF will continue to evaluate its use of capital, giving first priority to business acquisitions and then to direct shareholder return in the form of dividends and share repurchases.

VF relies on continued strong cash generation to finance its ongoing operations. In addition, VF has significant liquidity from its available cash balances and credit facilities. In June 2016, VF entered an accession agreement to increase the existing \$1.75 billion senior unsecured revolving line of credit (the Global Credit Facility) to \$2.25 billion. The Global Credit Facility expires in April 2020 and VF may request two extensions of one year each, subject to stated terms and conditions. The Global Credit Facility may be used to borrow funds in both U.S. dollar and non-U.S. dollar currencies, and has a \$50.0 million letter of credit sublimit. In addition, the Global Credit Facility

supports VF's U.S. commercial paper program for short-term, seasonal working capital requirements and general corporate purposes. This program, which was also increased to \$2.25 billion, allows for VF to issue commercial paper to the extent that borrowing capacity is available under the Global Credit Facility.

Commercial paper borrowings and standby letters of credit issued as of June 2016 were \$1.38 billion and \$16.2 million, respectively, leaving \$852.5 million available for borrowing against the Global Credit Facility at June 2016.

VF has \$136.0 million of international lines of credit with various banks, which are uncommitted and may be terminated at any time by either VF or the banks. Total outstanding balances under these arrangements were \$23.2 million at June 2016.

## **Table of Contents**

VF's favorable credit agency ratings allow for access to additional liquidity at competitive rates. At the end of June 2016, VF's long-term debt ratings were A by Standard & Poor's Ratings Services and A3 by Moody's Investors Service and commercial paper ratings by those rating agencies were A-1 and Prime-2, respectively.

None of VF's long-term debt agreements contain acceleration of maturity clauses based solely on changes in credit ratings. However, if there were a change in control of VF and, as a result of the change in control, the 2017, 2021 and 2037 notes were rated below investment grade by recognized rating agencies, VF would be obligated to repurchase the notes at 101% of the aggregate principal amount, plus any accrued and unpaid interest.

Management's Discussion and Analysis in the 2015 Form 10-K provided a table summarizing VF's contractual obligations and commercial commitments at the end of 2015 that would require the use of funds. As of July 2, 2016, there have been no material changes in the amounts disclosed in the 2015 Form 10-K, except as noted below:

Inventory purchase obligations increased by approximately \$306.4 million at the end of June 2016 due to the seasonality of VF's businesses.

Management believes that VF's cash balances and funds provided by operating activities, as well as its Global Credit Facility, additional borrowing capacity and access to capital markets, taken as a whole, provide (i) adequate liquidity to meet all of its current and long-term obligations when due, (ii) adequate liquidity to fund capital expenditures and to maintain the planned dividend payout rate, and (iii) flexibility to meet investment opportunities that may arise.

## **Recent Accounting Pronouncements**

See Note P to VF's consolidated financial statements for information on recently issued and adopted accounting standards, including reclassifications made to the second quarter and first six months of 2015 balances as presented in the Analysis of Financial Condition section above.

## **Critical Accounting Policies and Estimates**

Management has chosen accounting policies that it considers to be appropriate to accurately and fairly report VF's operating results and financial position in conformity with generally accepted accounting principles in the United States of America. Our critical accounting policies are applied in a consistent manner. Significant accounting policies are summarized in Note A to the consolidated financial statements included in the 2015 Form 10-K.

The application of these accounting policies requires management to make estimates and assumptions about future events and apply judgments that affect the reported amounts of assets, liabilities, revenues, expenses, contingent assets and liabilities, and related disclosures. These estimates, assumptions and judgments are based on historical experience, current trends and other factors believed to be reasonable under the circumstances. Management evaluates these estimates and assumptions and may retain outside consultants to assist in the evaluation. If actual results ultimately differ from previous estimates, the revisions are included in results of operations in the period in which the actual amounts become known.

The accounting policies that involve the most significant estimates, assumptions and management judgments used in preparation of the consolidated financial statements, or are the most sensitive to change from outside factors, are discussed in Management's Discussion and Analysis in the 2015 Form 10-K. There have been no material changes in these policies.



**Cautionary Statement on Forward-looking Statements**

From time to time, VF may make oral or written statements, including statements in this quarterly report that constitute forward-looking statements within the meaning of the federal securities laws. These include statements concerning plans, objectives, projections and expectations relating to VF's operations or economic performance, and assumptions related thereto. Forward-looking statements are made based on management's expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. Forward-looking statements are not guarantees, and actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this quarterly report on Form 10-Q include,

**Table of Contents**

but are not limited to: foreign currency fluctuations; the level of consumer demand for apparel, footwear and accessories; disruption to VF's distribution system; VF's reliance on a small number of large customers; the financial strength of VF's customers; fluctuations in the price, availability and quality of raw materials and contracted products; disruption and volatility in the global capital and credit markets; VF's response to changing fashion trends; increasing pressure on margins; VF's ability to implement its business strategy; VF's ability to grow its international and direct-to-consumer businesses; VF's and its customers' and vendors' ability to maintain the strength and security of information technology systems; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; continuity of members of VF's management; VF's ability to protect trademarks and other intellectual property rights; possible goodwill and other asset impairment; maintenance by VF's licensees and distributors of the value of VF's brands; changes in tax liabilities; legal, regulatory, political and economic risks; and adverse or unexpected weather conditions. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual Report on Form 10-K.

**Item 3 Quantitative and Qualitative Disclosures about Market Risk**

There have been no significant changes in VF's market risk exposures from what was disclosed in Item 7A in the 2015 Form 10-K.

**Item 4 Controls and Procedures**

Disclosure controls and procedures:

Under the supervision of the Chief Executive Officer and Chief Financial Officer, a Disclosure Committee comprising various members of management has evaluated the effectiveness of the disclosure controls and procedures at VF and its subsidiaries as of the end of the period covered by this quarterly report (the Evaluation Date). Based on this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded as of the Evaluation Date that such controls and procedures were effective.

Changes in internal control over financial reporting:

There have been no changes during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, VF's internal control over financial reporting.

**Table of Contents****Part II Other Information****Item 1 Legal Proceedings**

Information on VF's legal proceedings is set forth under Part I, Item 3, Legal Proceedings, in the 2015 Form 10-K. There have been no material changes to the legal proceedings from those described in the 2015 Form 10-K.

**Item 1A Risk Factors**

You should carefully consider the risk factors set forth under Part I, Item 1A, Risk Factors, in the 2015 Form 10-K. There have been no material changes to the risk factors from those disclosed in the 2015 Form 10-K.

**Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**

(c) Issuer purchases of equity securities:

	<b>Total Number of Shares Purchased <sup>(1)</sup></b>	<b>Weighted Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Programs</b>	<b>Maximum Number of Shares that May Yet be Purchased Under the Program</b>
Second Quarter 2016				
April 3 - April 30, 2016		\$		19,381,811
May 1 - May 28, 2016				19,381,811
May 29 - July 2, 2016	1,916,864	62.64	1,916,864	17,464,947
Total	1,916,864		1,916,864	

(1) Includes 1,500 shares of Common Stock that were purchased during the quarter in connection with VF's deferred compensation plans. VF will continue to evaluate future share repurchases considering funding required for business acquisitions, VF's Common Stock price and levels of stock option exercises.

**Table of Contents**

**Item 6 Exhibits**

31.1	Certification of Eric C. Wiseman, Chairman and Chief Executive Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Scott A. Roe, Vice President and Chief Financial Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Eric C. Wiseman, Chairman and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Scott A. Roe, Vice President and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**V.F. CORPORATION**

(Registrant)

By: /s/ Scott A. Roe  
Scott A. Roe  
Vice President and Chief Financial Officer

(Chief Financial Officer)

Date: August 5, 2016

By: /s/ Bryan H. McNeill  
Bryan H. McNeill  
Vice President Controller (Chief Accounting Officer)