

HUNTINGTON BANCSHARES INC/MD

Form 10-Q

May 05, 2015

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

QUARTERLY PERIOD ENDED March 31, 2015

Commission File Number 1-34073

**Huntington Bancshares Incorporated**

**Maryland**  
(State or other jurisdiction of

incorporation or organization)

41 South High Street, Columbus, Ohio 43287

**31-0724920**  
(I.R.S. Employer

Identification No.)

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Registrant's telephone number (614) 480-8300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

There were 808,528,243 shares of Registrant's common stock (\$0.01 par value) outstanding on March 31, 2015.

**Table of Contents**

**HUNTINGTON BANCSHARES INCORPORATED**

**INDEX**

**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements (Unaudited)**

<u>Condensed Consolidated Balance Sheets at March 31, 2015 and December 31, 2014</u>	55
<u>Condensed Consolidated Statements of Income for the three months ended March 31, 2015 and 2014</u>	56
<u>Condensed Consolidated Statements of Comprehensive Income for the three months ended March 31, 2015 and 2014</u>	57
<u>Condensed Consolidated Statements of Changes in Shareholders' Equity for the three months ended March 31, 2015 and 2014</u>	58
<u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2015 and 2014</u>	59
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	61

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

<u>Executive Overview</u>	7
<u>Discussion of Results of Operations</u>	9
<u>Risk Management and Capital:</u>	
<u>Credit Risk</u>	18
<u>Market Risk</u>	30
<u>Liquidity Risk</u>	31
<u>Operational Risk</u>	35
<u>Compliance Risk</u>	37
<u>Capital</u>	37
<u>Fair Value</u>	41
<u>Business Segment Discussion</u>	42
<u>Additional Disclosures</u>	53

<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	132
---	-----

<u>Item 4. Controls and Procedures</u>	132
--	-----

**PART II. OTHER INFORMATION**

<u>Item 1. Legal Proceedings</u>	132
----------------------------------	-----

<u>Item 1A. Risk Factors</u>	132
------------------------------	-----

<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	133
--	-----

<u>Item 6. Exhibits</u>	133
-------------------------	-----

<u>Signatures</u>	135
-------------------	-----

**Table of Contents****Glossary of Acronyms and Terms**

The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

ABL	Asset Based Lending
ACL	Allowance for Credit Losses
AFCRE	Automobile Finance and Commercial Real Estate
AFS	Available-for-Sale
ALCO	Asset-Liability Management Committee
ALLL	Allowance for Loan and Lease Losses
ARM	Adjustable Rate Mortgage
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
ATM	Automated Teller Machine
AULC	Allowance for Unfunded Loan Commitments
Basel III	Refers to the final rule issued by the FRB and OCC and published in the Federal Register on October 11, 2013
C&I	Commercial and Industrial
Camco Financial	Camco Financial Corp.
CCAR	Comprehensive Capital Analysis and Review
CDO	Collateralized Debt Obligations
CDs	Certificate of Deposit
CET1	Common equity tier 1 on a transitional Basel III basis
CFPB	Bureau of Consumer Financial Protection
CFTC	Commodity Futures Trading Commission
CMO	Collateralized Mortgage Obligations
CRE	Commercial Real Estate
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act
DTA/DTL	Deferred Tax Asset/Deferred Tax Liability
EFT	Electronic Fund Transfer
EPS	Earnings Per Share
EVE	Economic Value of Equity
FASB	Financial Accounting Standards Board
Fannie Mae	(see FNMA)
FDIC	Federal Deposit Insurance Corporation
FDICIA	Federal Deposit Insurance Corporation Improvement Act of 1991
FHA	Federal Housing Administration
FHLB	Federal Home Loan Bank

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

FHLMC	Federal Home Loan Mortgage Corporation
FICO	Fair Isaac Corporation
FNMA	Federal National Mortgage Association
FRB	Federal Reserve Bank
Freddie Mac	(see FHLMC)
FTE	Fully-Taxable Equivalent
FTP	Funds Transfer Pricing
GAAP	Generally Accepted Accounting Principles in the United States of America
HAMP	Home Affordable Modification Program
HARP	Home Affordable Refinance Program

**Table of Contents**

HIP	Huntington Investment and Tax Savings Plan
HQLA	High Quality Liquid Asset
HTM	Held-to-Maturity
IRS	Internal Revenue Service
LCR	Liquidity Coverage Ratio
LIBOR	London Interbank Offered Rate
LGD	Loss-Given-Default
LIHTC	Low Income Housing Tax Credit
LTV	Loan to Value
Macquarie	Macquarie Equipment Finance, Inc. (U.S. operations)
MD&A	Management's Discussion and Analysis of Financial Condition and Results of Operations
MSA	Metropolitan Statistical Area
MSR	Mortgage Servicing Rights
NAICS	North American Industry Classification System
NALs	Nonaccrual Loans
NCO	Net Charge-off
NII	Net Interest Income
NIM	Net Interest Margin
NCO	Net Charge-off
NIM	Net Interest Margin
NPA	Nonperforming Asset
N.R.	Not relevant. Denominator of calculation is a gain in the current period compared with a loss in the prior period, or vice-versa
OCC	Office of the Comptroller of the Currency
OCI	Other Comprehensive Income (Loss)
OCR	Optimal Customer Relationship
OLEM	Other Loans Especially Mentioned
OREO	Other Real Estate Owned
OTTI	Other-Than-Temporary Impairment
Plan	Huntington Bancshares Retirement Plan
Problem Loans	Includes nonaccrual loans and leases (Table 11), troubled debt restructured loans (Table 12), accruing loans and leases past due 90 days or more (aging analysis section of Footnote 3), and Criticized commercial loans (credit quality indicators section of Footnote 3).
RBHPCG	Regional Banking and The Huntington Private Client Group
RCSA	Risk and Control Self-Assessments
REIT	Real Estate Investment Trust
ROC	Risk Oversight Committee
RWA	Risk-Weighted Assets

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

SAD	Special Assets Division
SBA	Small Business Administration
SEC	Securities and Exchange Commission
SERP	Supplemental Executive Retirement Plan
SRIP	Supplemental Retirement Income Plan
SSFA	Simplified Supervisory Formula Approach
TCE	Tangible Common Equity
TDR	Troubled Debt Restructured Loan
U.S. Treasury	U.S. Department of the Treasury
UCS	Uniform Classification System

**Table of Contents**

UDAP	Unfair or Deceptive Acts or Practices
UPB	Unpaid Principal Balance
USDA	U.S. Department of Agriculture
VIE	Variable Interest Entity
XBRL	eXtensible Business Reporting Language



## Table of Contents

### PART I. FINANCIAL INFORMATION

When we refer to we, our, and us in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, Huntington Bancshares Incorporated. When we refer to the Bank in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

#### **Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations**

##### **INTRODUCTION**

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have 149 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance service programs, and other financial products and services. Our 733 branches are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands and another limited purpose office located in Hong Kong. Our foreign banking activities, in total or with any individual country, are not significant.

This MD&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD&A included in our 2014 Form 10-K should be read in conjunction with this MD&A as this discussion provides only material updates to the 2014 Form 10-K. This MD&A should also be read in conjunction with the Unaudited Condensed Consolidated Financial Statements, Notes to Unaudited Condensed Consolidated Financial Statements, and other information contained in this report.

Our discussion is divided into key segments:

**Executive Overview** Provides a summary of our current financial performance and business overview, including our thoughts on the impact of the economy, legislative and regulatory initiatives, and recent industry developments. This section also provides our outlook regarding our expectations for the next several quarters.

**Discussion of Results of Operations** Reviews financial performance from a consolidated Company perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.

**Risk Management and Capital** Discusses credit, market, liquidity, operational, and compliance risks, including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and / or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.

**Business Segment Discussion** Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.

**Additional Disclosures** Provides comments on important matters including forward-looking statements, critical accounting policies and use of significant estimates, and recent accounting pronouncements and developments.

A reading of each section is important to understand fully the nature of our financial performance and prospects.



---

## **Table of Contents**

### **EXECUTIVE OVERVIEW**

#### **Summary of 2015 First Quarter Results**

For the quarter, we reported net income of \$165.9 million, or \$0.19 per common share, compared with \$149.1 million, or \$0.17 per common share, in the year-ago quarter (*see Table 1*).

Fully-taxable equivalent net interest income was \$475.2 million for the quarter, up \$31.9 million, or 7%, from the year-ago quarter. The results reflected a \$6.2 billion, or 11%, increase in average earning assets, including a \$4.4 billion, or 10%, increase in average loans and leases, as well as a \$1.8 billion, or 16%, increase in average securities. The impact of these balance increases was partially offset by a 12 basis point decrease in the net interest margin. The primary items affecting the net interest margin were a 15 basis point negative impact from the mix and yield of earning assets and a 1 basis point reduction in the benefit from the impact of noninterest-bearing funds, partially offset by a 4 basis point reduction in funding costs.

The provision for credit losses decreased \$4.0 million from the year-ago quarter to \$20.6 million in the 2015 first quarter. NCOs decreased \$18.6 million, or 43%, to \$24.4 million. NCOs represented an annualized 0.20% of average loans and leases in the current quarter consistent with the prior quarter results, and down substantially from the 0.40% in the year-ago quarter. Residential and home equity NCOs continued to show a declining trend over the last five quarters. Commercial NCOs have been relatively consistent over the period with relatively low levels creating some quarter-to-quarter volatility.

Noninterest income decreased \$16.9 million, or 7%, from the year-ago quarter. The year-over-year decrease primarily reflected the \$17.0 million of securities gains realized in the 2014 first quarter compared to none in the current quarter. In addition, capital market fees increased \$4.7 million, or 51%, primarily related to income from customer interest rate derivative products and underwriting fees. Electronic banking increased \$3.8 million, or 16%, due to higher card related income and underlying customer growth. Service charges on deposit accounts decreased \$2.4 million, or 4%, reflecting the decline from the late July 2014 implementation of changes in consumer products, partially offset by a 9% increase in consumer households and changing customer usage patterns.

Noninterest expense decreased \$1.3 million, or less than 1%, from the year-ago quarter. Noninterest expense in the year-ago quarter included several Significant Items, which are further described in the Discussion of Results of Operations section. The results reflected a \$15.0 million, or 29%, decrease in other expense (excluding the impact of Significant Items, other expenses decreased \$4.6 million, or 11%), and a \$3.6 million, or 26%, decrease in deposit and other insurance expense, primarily reflecting the benefit of \$1.8 billion of bank-level debt issued over the past year. This was partially offset by a \$15.4 million, or 6%, increase in personnel costs (excluding the impact of Significant Items, personnel costs increased \$17.8 million, or 7%, primarily related to a \$13.8 million increase in salaries reflecting a 1% increase in the number of full-time equivalent employees and a \$4.0 million increase in benefits expense).

The tangible common equity to tangible assets ratio was 7.95% at March 31, 2015, down 68 basis points from a year ago. On a Basel III transitional basis, the regulatory common equity tier 1 (CET1) risk-based capital ratio was 9.51% at March 31, 2015, and the regulatory tier 1 risk-based capital ratio was 10.22%. On a Basel I basis, the tier 1 common risk-based capital ratio was 10.60% at March 31, 2014, and the regulatory tier 1 risk-based capital ratio was 11.95%. All capital ratios were impacted by the repurchase of 26.1 million common shares over the last four quarters.

### **Business Overview**

#### ***General***

Our general business objectives are: (1) grow net interest income and fee income, (2) deliver positive operating leverage, (3) increase primary relationships across all business segments, (4) continue to strengthen risk management and reduce volatility, and (5) maintain strong capital and liquidity positions.

Ongoing improvement in our expense control environment, continuing good core deposit growth, and strong mortgage and capital markets results were highlights for the quarter. In addition, we completed the successful close of our acquisition of Macquarie Equipment Finance, Inc. on March 31, 2015, and look forward to transitioning to the Huntington Technology Finance brand to align our enhanced capabilities with our combined customer base and prospects. Also in the quarter, we continued to expand within our core footprint via the launch of our previously announced 2015 in-store build out, enhancing our full-service branch network in a cost-efficient manner.



---

## **Table of Contents**

On April 21, 2015, the board of directors approved two capital actions. First, the board declared a quarterly cash dividend on the Company's common stock of \$0.06 per common share. The dividend is payable July 1, 2015, to shareholders of record on June 17, 2015. Second, the board authorized the repurchase of up to \$366 million of common shares over the five quarters through the 2016 second quarter. Both actions were proposed in the January 2015 CCAR capital plan, which received no objections from the Federal Reserve. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. During the 2015 first quarter, the Company repurchased 4.9 million common shares at an average price of \$10.45 per share, which completed our previous repurchase authorization.

### ***Economy***

The automobile industry is expected to provide continued impetus for regional manufacturing growth and capital spending in 2015, offsetting slower anticipated growth in energy and non-transportation exports. Manufacturing employment growth and activity spurs employment growth directly in manufacturing and indirectly in service sectors as evidenced by the drop in unemployment rates during the recovery in our footprint states.

Home purchase prices are rising in our footprint states and the nation. In addition, office vacancy rates in our largest MSAs are down substantially during the economic recovery-to-date. Further, industrial vacancy rates in most of our largest footprint MSAs have been below the national average, reflecting generally healthy industrial real estate markets.

### ***Legislative and Regulatory***

Regulatory reforms continue to be adopted, including the 2015 first quarter implementation of the Basel III regulatory capital requirements.

***Basel III Regulatory Capital Requirements*** In 2013, the Federal Reserve voted to adopt final capital rules implementing Basel III requirements for U.S. Banking organizations, which were effective for us beginning January 1, 2015. The final rules establish an integrated regulatory capital framework and implement in the United States the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. Consistent with the international Basel framework, the final rule includes a new regulatory minimum ratio of common equity tier 1 capital to risk-weighted assets. The rule also raises the minimum ratio of tier 1 capital to risk-weighted assets and includes a minimum leverage ratio of 4%. The Basel III capital rules establish two methodologies for calculating risk-weighted assets, the advanced and standardized approaches. We are subject to the standardized approach for calculating risk-weighted assets. The implementation of the Basel III capital requirements is transitional and phases-in through the end of 2018.

### **Expectations 2015**

We remain committed to delivering solid results in a flat interest rate environment. We have built our budget around the current rate environment and our planned results are not dependent on a rate hike. While our customer activity levels, our pipelines and our balance sheet are strong, we will continue to be disciplined in growing our commercial real estate and C&I portfolios. We will continue disciplined execution of our strategic focus on investment in the business, controlled expenses and delivering full-year positive operating leverage.

On March 31, 2015, we completed our acquisition of Macquarie in a cash transaction valued at \$457.8 million. Macquarie is the largest standalone, vendor independent provider of specialized technology financing with customer-centric asset management services in the United States. The acquisition gives us the ability to drive added growth to our national equipment finance business as well as additional health care and small business finance capabilities. We expect Macquarie, which added over 165 positions to our colleague base, to generate approximately \$500 million in annual lease originations and approximately \$75 million to \$85 million in annualized revenue.

Excluding Significant Items and net MSR activity, we expect to deliver positive operating leverage in 2015, with and without the run rate impact of the Macquarie acquisition. Achieving annual positive operating leverage is a long-term strategic goal and we are committed to managing expenses in conjunction with our revenue outlook to achieve that goal. We expect noninterest expense growth of 2-4%, excluding Significant Items and the recurring expense related to the Macquarie acquisition.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the absolute low level of problem assets and credit costs. We anticipate NCOs will remain within or below our long-term normalized range of 35 to 55 basis points.

The effective tax rate for 2015 is expected to be in the range of 24% to 27%.



**Table of Contents****DISCUSSION OF RESULTS OF OPERATIONS**

This section provides a review of financial performance from a consolidated perspective. It also includes a Significant Items section that summarizes key issues important for a complete understanding of performance trends. Key Unaudited Condensed Consolidated Balance Sheet and Unaudited Condensed Statement of Income trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the Business Segment Discussion.

**Table 1 Selected Quarterly Income Statement Data (1)**

<i>(dollar amounts in thousands, except per share amounts)</i>	2015	2014			
	First	Fourth	Third	Second	First
Interest income	\$ 502,096	\$ 507,625	\$ 501,060	\$ 495,322	\$ 472,455
Interest expense	34,411	34,373	34,725	35,274	34,949
Net interest income	467,685	473,252	466,335	460,048	437,506
Provision for credit losses	20,591	2,494	24,480	29,385	24,630
Net interest income after provision for credit losses	447,094	470,758	441,855	430,663	412,876
Service charges on deposit accounts	62,220	67,408	69,118	72,633	64,582
Trust services	29,039	28,781	28,045	29,581	29,565
Electronic banking	27,398	27,993	27,275	26,491	23,642
Mortgage banking income	22,961	14,030	25,051	22,717	23,089
Brokerage income	15,500	16,050	17,155	17,905	17,167
Insurance income	15,895	16,252	16,729	15,996	16,496
Bank owned life insurance income	13,025	14,988	14,888	13,865	13,307
Capital markets fees	13,905	13,791	10,246	10,500	9,194
Gain on sale of loans	4,589	5,408	8,199	3,914	3,570
Securities gains (losses)		(104)	198	490	16,970
Other income	27,091	28,681	30,445	35,975	30,903
Total noninterest income	231,623	233,278	247,349	250,067	248,485
Personnel costs	264,916	263,289	275,409	260,600	249,477
Outside data processing and other services	50,535	53,685	53,073	54,338	51,490
Net occupancy	31,020	31,565	34,405	28,673	33,433
Equipment	30,249	31,981	30,183	28,749	28,750
Professional services	12,727	15,665	13,763	17,896	12,231
Marketing	12,975	12,466	12,576	14,832	10,686
Deposit and other insurance expense	10,167	13,099	11,628	10,599	13,718
Amortization of intangibles	10,206	10,653	9,813	9,520	9,291
Other expense	36,062	50,868	39,468	33,429	51,045
Total noninterest expense	458,857	483,271	480,318	458,636	460,121
Income before income taxes	219,860	220,765	208,886	222,094	201,240
Provision for income taxes	54,006	57,151	53,870	57,475	52,097
Net income	\$ 165,854	\$ 163,614	\$ 155,016	\$ 164,619	\$ 149,143
Dividends on preferred shares	7,965	7,963	7,964	7,963	7,964
Net income applicable to common shares	\$ 157,889	\$ 155,651	\$ 147,052	\$ 156,656	\$ 141,179

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Average common shares basic	<b>809,778</b>	811,967	816,497	821,546	829,659
Average common shares diluted	<b>823,809</b>	825,338	829,623	834,687	842,677
Net income per common share basic	<b>\$ 0.19</b>	\$ 0.19	\$ 0.18	\$ 0.19	\$ 0.17
Net income per common share diluted	<b>0.19</b>	0.19	0.18	0.19	0.17
Cash dividends declared per common share	<b>0.06</b>	0.06	0.05	0.05	0.05
Return on average total assets	<b>1.02%</b>	1.00%	0.97%	1.07%	1.01%
Return on average common shareholders equity	<b>10.6</b>	10.3	9.9	10.8	9.9
Return on average tangible common shareholders equity (2)	<b>12.2</b>	11.9	11.4	12.4	11.4
Net interest margin (3)	<b>3.15</b>	3.18	3.20	3.28	3.27
Efficiency ratio (4)	<b>63.5</b>	66.2	65.3	62.7	66.4
Effective tax rate	<b>24.6</b>	25.9	25.8	25.9	25.9
Revenue FTE					
Net interest income	<b>\$ 467,685</b>	\$ 473,252	\$ 466,335	\$ 460,048	\$ 437,506
FTE adjustment	<b>7,560</b>	7,522	7,506	6,637	5,885
Net interest income (3)	<b>475,245</b>	480,774	473,841	466,685	443,391
Noninterest income	<b>231,623</b>	233,278	247,349	250,067	248,485
Total revenue (3)	<b>\$ 706,868</b>	\$ 714,052	\$ 721,190	\$ 716,752	\$ 691,876



---

## **Table of Contents**

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items for additional discussion regarding these key factors.
- (2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains.

### **Significant Items**

#### ***Definition of Significant Items***

From time-to-time, revenue, expenses, or taxes are impacted by items judged by us to be outside of ordinary banking activities and / or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the Company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases, they may result from our decisions associated with significant corporate actions outside of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

We believe the disclosure of Significant Items provides a better understanding of our performance and trends to ascertain which of such items, if any, to include or exclude from an analysis of our performance; i.e., within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly. To this end, we adopted a practice of listing Significant Items in our external disclosure documents; e.g., earnings press releases, investor presentations, Forms 10-Q and 10-K.

Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.

#### ***Significant Items Influencing Financial Performance Comparisons***

Earnings comparisons were impacted by the Significant Items summarized below:

1. **Franchise Repositioning Related Expense.** During the 2014 fourth quarter, \$8.6 million of franchise repositioning related expense was recorded for the consolidation of 26 branches and organizational actions. This resulted in a negative impact of \$0.01 per common share.
2. **Litigation Reserve.** \$11.9 million and \$9.0 million of net additions to litigation reserves were recorded as other noninterest expense during the 2014 fourth quarter and 2014 first quarter, respectively. This resulted in a negative impact of \$0.01 per common share in the 2014 fourth quarter and 2014 first quarter.
3. **Merger and Acquisition.** During the 2014 first quarter, \$11.8 million of net noninterest expense was recorded related to the acquisition of Camco Financial. This resulted in a negative impact of \$0.01 per common share.

**Table of Contents**

The following table reflects the earnings impact of the above-mentioned Significant Items for periods affected by this Results of Operations discussion:

**Table 2 Significant Items Influencing Earnings Performance Comparison**

	March 31, 2015 (4)		Three Months Ended December 31, 2014		March 31, 2014	
	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)
<i>(dollar amounts in thousands, except per share amounts)</i>						
Net income	\$ 165,854		\$ 163,614		\$ 149,143	
Earnings per share, after-tax		\$ 0.19		\$ 0.19		\$ 0.17
Significant Items favorable (unfavorable) impact:	Earnings (1)	EPS (2)(3)	Earnings (1)	EPS (2)(3)	Earnings (1)	EPS (2)(3)
Franchise repositioning related expense	\$	\$	\$ (8,643)	\$ (0.01)	\$	\$
Net additions to litigation reserve			(11,909)	(0.01)	(9,000)	(0.01)
Mergers and acquisitions, net					(11,823)	(0.01)

(1) Pretax.

(2) Based on average outstanding diluted common shares.

(3) After-tax.

(4) Quarter included \$3.4 million of merger-related expense that was not a Significant Item for the quarter, but merger-related expense may be a Significant Item for the 2015 full year.

**Table of Contents****Net Interest Income / Average Balance Sheet**

The following tables detail the change in our average balance sheet and the net interest margin:

**Table 3 Consolidated Quarterly Average Balance Sheets**

<i>(dollar amounts in millions)</i>	2015 First	Average Balances 2014			First	Change 1Q15 vs. 1Q14	
		Fourth	Third	Second		Amount	Percent
<b>Assets:</b>							
Interest-bearing deposits in banks	\$ 94	\$ 85	\$ 82	\$ 91	\$ 83	\$ 11	13%
Loans held for sale	381	374	351	288	279	102	37
<b>Securities:</b>							
<b>Available-for-sale and other securities:</b>							
Taxable	7,664	7,291	6,935	6,662	6,240	1,424	23
Tax-exempt	1,874	1,684	1,620	1,290	1,115	759	68
Total available-for-sale and other securities	9,538	8,975	8,555	7,952	7,355	2,183	30
Trading account securities	53	49	50	45	38	15	39
Held-to-maturity securities taxable	3,347	3,435	3,556	3,677	3,783	(436)	(12)
Total securities	12,938	12,459	12,161	11,674	11,176	1,762	16
<b>Loans and leases: (1)</b>							
<b>Commercial:</b>							
Commercial and industrial	19,116	18,880	18,581	18,262	17,631	1,485	8
<b>Commercial real estate:</b>							
Construction	887	822	775	702	612	275	45
Commercial	4,275	4,262	4,188	4,345	4,289	(14)	
Commercial real estate	5,162	5,084	4,963	5,047	4,901	261	5
Total commercial	24,278	23,964	23,544	23,309	22,532	1,746	8
<b>Consumer:</b>							
Automobile	8,783	8,512	8,012	7,349	6,786	1,997	29
Home equity	8,484	8,452	8,412	8,376	8,340	144	2
Residential mortgage	5,810	5,751	5,747	5,608	5,379	431	8
Other consumer	425	413	398	382	386	39	10
Total consumer	23,502	23,128	22,569	21,715	20,891	2,611	12
Total loans and leases	47,780	47,092	46,113	45,024	43,423	4,357	10
Allowance for loan and lease losses	(612)	(631)	(633)	(642)	(649)	37	(6)
Net loans and leases	47,168	46,461	45,480	44,382	42,774	4,394	10
Total earning assets	61,193	60,010	58,707	57,077	54,961	6,232	11
Cash and due from banks	935	929	887	872	904	31	3
Intangible assets	593	602	583	591	535	58	11
All other assets	4,142	4,022	3,929	3,932	3,941	201	5

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Total assets	<b>\$ 66,251</b>	\$ 64,932	\$ 63,473	\$ 61,830	\$ 59,692	\$ 6,559	11%
<i>Liabilities and Shareholders' Equity:</i>							
Deposits:							
Demand deposits noninterest-bearing	<b>\$ 15,253</b>	\$ 15,179	\$ 14,090	\$ 13,466	\$ 13,192	\$ 2,061	16%
Demand deposits interest-bearing	<b>6,173</b>	5,948	5,913	5,945	5,775	398	7
Total demand deposits	<b>21,426</b>	21,127	20,003	19,411	18,967	2,459	13
Money market deposits	<b>19,368</b>	18,401	17,929	17,680	17,648	1,720	10
Savings and other domestic deposits	<b>5,169</b>	5,052	5,020	5,086	4,967	202	4
Core certificates of deposit	<b>2,814</b>	3,058	3,167	3,434	3,613	(799)	(22)
Total core deposits	<b>48,777</b>	47,638	46,119	45,611	45,195	3,582	8
Other domestic time deposits of \$250,000 or more	<b>195</b>	201	223	262	284	(89)	(31)
Brokered deposits and negotiable CDs	<b>2,600</b>	2,434	2,262	2,070	1,782	818	46
Deposits in foreign offices	<b>557</b>	479	374	315	328	229	70
Total deposits	<b>52,129</b>	50,752	48,978	48,258	47,589	4,540	10
Short-term borrowings	<b>1,882</b>	2,682	3,192	2,788	2,372	(490)	(21)
Long-term debt	<b>4,374</b>	3,956	3,968	3,523	2,513	1,861	74
Total interest-bearing liabilities	<b>43,132</b>	42,211	42,048	41,103	39,282	3,850	10
All other liabilities	<b>1,450</b>	1,168	1,043	1,033	1,035	415	40
Shareholders' equity	<b>6,416</b>	6,374	6,292	6,228	6,183	233	4
Total liabilities and shareholders' equity	<b>\$ 66,251</b>	\$ 64,932	\$ 63,473	\$ 61,830	\$ 59,692	\$ 6,559	11%

<sup>(1)</sup> For purposes of this analysis, NALs are reflected in the average balances of loans.

**Table of Contents****Table 4 Consolidated Quarterly Net Interest Margin Analysis**

	2015 First	Average Rates (2) 2014			
		Fourth	Third	Second	First
Fully-taxable equivalent basis (1)					
<b>Assets:</b>					
Interest-bearing deposits in banks	<b>0.18%</b>	0.23%	0.19%	0.04%	0.03%
Loans held for sale	<b>3.69</b>	3.82	3.98	4.27	3.74
<b>Securities:</b>					
<b>Available-for-sale and other securities:</b>					
Taxable	<b>2.50</b>	2.61	2.48	2.52	2.47
Tax-exempt	<b>3.05</b>	3.26	3.02	3.15	3.03
Total available-for-sale and other securities	<b>2.61</b>	2.73	2.59	2.63	2.55
Trading account securities	<b>1.17</b>	1.05	0.85	0.70	1.12
Held-to-maturity securities taxable	<b>2.47</b>	2.45	2.45	2.46	2.47
Total securities	<b>2.57</b>	2.65	2.54	2.57	2.52
<b>Loans and leases: (3)</b>					
<b>Commercial:</b>					
Commercial and industrial	<b>3.33</b>	3.35	3.45	3.49	3.56
<b>Commercial real estate:</b>					
Construction	<b>3.81</b>	4.30	4.38	4.29	3.99
Commercial	<b>3.57</b>	3.47	3.60	4.16	3.84
Commercial real estate	<b>3.62</b>	3.60	3.72	4.17	3.86
Total commercial	<b>3.39</b>	3.40	3.51	3.64	3.63
<b>Consumer:</b>					
Automobile	<b>3.24</b>	3.33	3.41	3.47	3.54
Home equity	<b>4.03</b>	4.05	4.07	4.12	4.12
Residential mortgage	<b>3.75</b>	3.84	3.78	3.77	3.78
Other consumer	<b>8.20</b>	7.68	7.31	7.34	6.82
Total consumer	<b>3.74</b>	3.80	3.82	3.87	3.89
Total loans and leases	3.56	3.60	3.66	3.75	3.75
Total earning assets	3.38%	3.41%	3.44%	3.53%	3.53%
<b>Liabilities:</b>					
<b>Deposits:</b>					
Demand deposits noninterest-bearing		%	%	%	%
Demand deposits interest-bearing	<b>0.05</b>	0.04	0.04	0.04	0.04
Total demand deposits	<b>0.01</b>	0.01	0.01	0.01	0.01
Money market deposits	<b>0.21</b>	0.22	0.23	0.24	0.25
Savings and other domestic deposits	<b>0.15</b>	0.16	0.16	0.17	0.20
Core certificates of deposit	<b>0.76</b>	0.75	0.74	0.81	0.94
Total core deposits	<b>0.22</b>	0.23	0.23	0.25	0.28

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Other domestic time deposits of \$250,000 or more	<b>0.42</b>	0.43	0.44	0.43	0.41
Brokered deposits and negotiable CDs	<b>0.17</b>	0.18	0.20	0.24	0.28
Deposits in foreign offices	<b>0.13</b>	0.13	0.13	0.13	0.13
Total deposits	<b>0.22</b>	0.23	0.23	0.25	0.28
Short-term borrowings	<b>0.12</b>	0.12	0.11	0.10	0.09
Long-term debt	<b>1.31</b>	1.35	1.35	1.44	1.67
Total interest-bearing liabilities	<b>0.32%</b>	0.32%	0.33%	0.34%	0.36%
Net interest rate spread	<b>3.06%</b>	3.09%	3.11%	3.19%	3.17%
Impact of noninterest-bearing funds on margin	<b>0.09</b>	0.09	0.09	0.09	0.10
Net interest margin	<b>3.15%</b>	3.18%	3.20%	3.28%	3.27%

(1) FTE yields are calculated assuming a 35% tax rate.

(2) Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.

(3) For purposes of this analysis, NALs are reflected in the average balances of loans.

## **Table of Contents**

### ***2015 First Quarter versus 2014 First Quarter***

Fully-taxable equivalent net interest income increased \$31.9 million, or 7%, from the 2014 first quarter. This reflected the benefit from the \$6.2 billion, or 11%, increase in average earning assets partially offset by a 12 basis point reduction in the FTE NIM to 3.15%. Average earning asset growth included a \$4.4 billion, or 10%, increase in average loans and leases and a \$1.8 billion, or 16%, increase in average securities. The NIM contraction reflected a 15 basis point decrease related to the mix and yield of earning assets and 1 basis point reduction in benefit from the impact of noninterest-bearing funds, partially offset by the 4 basis point reduction in funding costs.

Average earning assets increased \$6.2 billion, or 11%, from the year-ago quarter, driven by:

\$2.0 billion, or 29%, increase in average Automobile loans, as the 2015 first quarter represented the fifth consecutive quarter of greater than \$1.0 billion in automobile loan originations.

\$1.8 billion, or 16%, increase in average securities, reflecting an increase of \$1.8 billion of LCR Level 1 qualified securities.

\$1.5 billion, or 8%, increase in average C&I loans and leases, primarily reflecting growth in trade finance in support of our middle market and corporate customers, asset finance, automobile dealer floorplan lending, and corporate banking.

\$0.4 billion, or 8%, increase in average Residential mortgage loans as a result of the Camco acquisition in the year-ago quarter and a decrease in the rate of payoffs due to lower levels of refinancing.

While not affecting average balances, \$1.0 billion of automobile loans were transferred to loans held-for-sale on March 31, 2015 in anticipation of a future loan securitization. In addition, on March 31, 2015, the Company completed the previously announced acquisition of Macquarie subsequently rebranded as Huntington Technology Finance. The acquisition included \$0.8 billion of equipment finance leases.

Average total deposits increased \$4.5 billion, or 10%, from the year-ago quarter, including a \$3.6 billion, or 8%, increase in average total core deposits. The increase in total deposits included \$1.0 billion of deposits acquired in the Camco and Bank of America branch acquisitions. Average total liabilities increased \$6.3 billion, or 12%, from the year-ago quarter, reflecting:

\$2.1 billion, or 16%, increase in noninterest-bearing deposits, reflecting the strategic focus on consumer checking account household and commercial checking account relationship growth.

\$1.7 billion, or 10%, increase in money market deposits, reflecting consumer and commercial relationship growth as well as strong sales execution.

\$1.9 billion, or 74%, increase in long-term borrowings, primarily reflecting a cost-effective method of funding incremental LCR-related securities growth including the issuance of \$1.8 billion of bank-level senior debt over the past year. While not affecting average balances, the Macquarie acquisition included \$0.5 billion of assumed debt.

\$0.8 billion, or 46%, increase in brokered deposits and negotiable CDs, which were used to efficiently finance balance sheet growth while continuing to manage the overall cost of funds.

Partially offset by:

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

\$0.8 billion, or 22%, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and lower-cost money market deposits.

### ***2015 First Quarter versus 2014 Fourth Quarter***

Compared to the 2014 fourth quarter, fully-taxable equivalent net interest income decreased \$5.5 million, or 1% annualized. While average earning assets increased \$1.2 billion, or 2%, sequentially, the 3 basis point decrease in the NIM coupled with two fewer days in the 2015 first quarter more than offset the benefit of the larger balance sheet.



**Table of Contents****Provision for Credit Losses**

(This section should be read in conjunction with the Credit Risk section.)

The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.

The provision for credit losses for the 2015 first quarter was \$20.6 million compared with \$2.5 million for the 2014 fourth quarter and \$24.6 million for the 2014 first quarter. NCOs compared to the 2014 fourth quarter remained relatively stable. The 2015 first quarter provision for credit losses was impacted by the extension of our consumer loss emergence periods and increases to our reserve factors for high dollar value commercial credits, partially offset by our decision to no longer utilize separate methods to estimate economic risks inherent in our portfolios. (See *Credit Quality discussion*). Given the low level of the provision for credit losses and the uneven nature of commercial charge-offs and recoveries, some degree of volatility on a quarter-to-quarter basis is expected.

**Noninterest Income**

The following table reflects noninterest income for each of the past five quarters:

**Table 5 Noninterest Income**

<i>(dollar amounts in thousands)</i>	2015	2014				1Q15 vs 4Q14		1Q15 vs 1Q14	
	First	Fourth	Third	Second	First	Amount	Percent	Amount	Percent
Service charges on deposit accounts	\$ 62,220	\$ 67,408	\$ 69,118	\$ 72,633	\$ 64,582	\$ (5,188)	(8)%	\$ (2,362)	(4)%
Trust services	29,039	28,781	28,045	29,581	29,565	258	1	(526)	(2)
Electronic banking	27,398	27,993	27,275	26,491	23,642	(595)	(2)	3,756	16
Mortgage banking income	22,961	14,030	25,051	22,717	23,089	8,931	64	(128)	(1)
Brokerage income	15,500	16,050	17,155	17,905	17,167	(550)	(3)	(1,667)	(10)
Insurance income	15,895	16,252	16,729	15,996	16,496	(357)	(2)	(601)	(4)
Bank owned life insurance income	13,025	14,988	14,888	13,865	13,307	(1,963)	(13)	(282)	(2)
Capital markets fees	13,905	13,791	10,246	10,500	9,194	114	1	4,711	51
Gain on sale of loans	4,589	5,408	8,199	3,914	3,570	(819)	(15)	1,019	29
Securities gains (losses)		(104)	198	490	16,970	104	(100)	(16,970)	(100)
Other income	27,091	28,681	30,445	35,975	30,903	(1,590)	(6)	(3,812)	(12)
Total noninterest income	\$ 231,623	\$ 233,278	\$ 247,349	\$ 250,067	\$ 248,485	\$ (1,655)	(1)%	\$ (16,862)	(7)%

**2015 First Quarter versus 2014 First Quarter**

Noninterest income decreased \$16.9 million, or 7%, from the year-ago quarter. The year-over-year decrease primarily reflected the \$17.0 million of securities gains realized in the 2014 first quarter compared to none in the current quarter. Other notable noninterest income comparisons with the year-ago quarter included:

\$4.7 million, or 51%, increase in capital market fees primarily related to income from customer interest rate derivative products and underwriting fees.

\$3.8 million, or 16%, increase in electronic banking due to higher card related income and underlying customer growth.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

\$2.4 million, or 4%, decrease in service charges on deposit accounts reflecting the decline from the late July 2014 implementation of changes in consumer products, partially offset by a 9% increase in consumer households and changing customer usage patterns.

### ***2015 First Quarter versus 2014 Fourth Quarter***

Noninterest income decreased \$1.7 million, or 1%, from the 2014 fourth quarter, reflecting typical seasonality within service charges on deposit accounts, which decreased \$5.2 million, or 8%. This was offset by an \$8.9 million, or 64%, increase in mortgage banking income, primarily driven by higher gain on sale margin, a higher percentage of loans originated for sale, and a 6% increase in origination volume.

**Table of Contents****Noninterest Expense**

(This section should be read in conjunction with Significant Item 1, 2, and 3.)

The following table reflects noninterest expense for each of the past five quarters:

**Table 6 Noninterest Expense**

<i>(dollar amounts in thousands)</i>	2015	2014				1Q15 vs 1Q14		1Q15 vs 4Q14	
	First	Fourth	Third	Second	First	Amount	Percent	Amount	Percent
Personnel costs	\$ 264,916	\$ 263,289	\$ 275,409	\$ 260,600	\$ 249,477	\$ 15,439	6%	\$ 1,627	1%
Outside data processing and other services	50,535	53,685	53,073	54,338	51,490	(955)	(2)	(3,150)	(6)
Net occupancy	31,020	31,565	34,405	28,673	33,433	(2,413)	(7)	(545)	(2)
Equipment	30,249	31,981	30,183	28,749	28,750	1,499	5	(1,732)	(5)
Professional services	12,727	15,665	13,763	17,896	12,231	496	4	(2,938)	(19)
Marketing	12,975	12,466	12,576	14,832	10,686	2,289	21	509	4
Deposit and other insurance expense	10,167	13,099	11,628	10,599	13,718	(3,551)	(26)	(2,932)	(22)
Amortization of intangibles	10,206	10,653	9,813	9,520	9,291	915	10	(447)	(4)
Other expense	36,062	50,868	39,468	33,429	51,045	(14,983)	(29)	(14,806)	(29)
Total noninterest expense	\$ 458,857	\$ 483,271	\$ 480,318	\$ 458,636	\$ 460,121	\$ (1,264)	%	\$ (24,414)	(5)%
Number of employees (average full-time equivalent)	11,914	11,875	11,946	12,000	11,848	66	1	39	

Impacts of Significant Items:

<i>(dollar amounts in thousands)</i>	2015	2014	
	First (1)	Fourth	First
Personnel costs	\$ 1	\$ 2,165	\$ 2,341
Outside data processing and other services	51	306	4,291
Net occupancy		4,150	1,742
Equipment		2,003	134
Professional services	3,286		2,172
Marketing	1	14	530
Other expense	12	11,644	10,393
Total noninterest expense adjustments	\$ 3,351	\$ 20,282	\$ 21,603

Adjusted Noninterest Expense (Non-GAAP):

<i>(dollar amounts in thousands)</i>	2015	2014		1Q15 vs 1Q14		1Q15 vs 4Q14	
	First (1)	Fourth	First	Amount	Percent	Amount	Percent
Personnel costs	\$ 264,915	\$ 261,124	\$ 247,136	\$ 17,779	7%	\$ 3,791	1%
Outside data processing and other services	50,484	53,379	47,199	3,285	7	(2,895)	(5)
Net occupancy	31,020	27,415	31,691	(671)	(2)	3,605	13
Equipment	30,249	29,978	28,616	1,633	6	271	1
Professional services	9,441	15,665	10,059	(618)	(6)	(6,224)	(40)

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Marketing	<b>12,974</b>	12,452	10,156	2,818	28	522	4
Deposit and other insurance expense	<b>10,167</b>	13,099	13,718	(3,551)	(26)	(2,932)	(22)
Amortization of intangibles	<b>10,206</b>	10,653	9,291	915	10	(447)	(4)
Other expense	<b>36,050</b>	39,224	40,652	(4,602)	(11)	(3,174)	(8)
Total adjusted noninterest expense	<b>\$ 455,506</b>	\$ 462,989	\$ 438,518	\$ 16,988	4%	\$ (7,483)	(2)%

<sup>(1)</sup> Includes \$3.4 million of merger-related expense that was not a Significant Item for the quarter, but may be a Significant Item for the 2015 full year.

---

## **Table of Contents**

### ***2015 First Quarter versus 2014 First Quarter***

Reported noninterest expense decreased \$1.3 million, or less than 1%, from the year-ago quarter. Excluding the impact of Significant Items, noninterest expense increased \$17.0 million, or 4%, as we continued to invest in the growth of the franchise, including the Camco, Bank of America branch, and Macquarie acquisitions, as well as the ongoing expansion of our retail branch distribution through our in-store strategy, and investments in technology and data analytics. Changes in reported noninterest expense primarily reflect:

\$15.0 million, or 29%, decrease in other expense. Excluding the impact of Significant Items, other expenses decreased \$4.6 million, or 11%, primarily related to \$3.0 million of goodwill impairment in the 2014 first quarter and a \$2.0 million, or 40%, decrease in state franchise taxes and protective advances.

\$3.6 million, or 26%, decrease in deposit and other insurance expense, primarily reflecting the benefit of \$1.8 billion of bank-level debt issued over the past year.

Partially offset by

\$15.4 million, or 6%, increase in personnel costs. Excluding the impact of Significant Items, personnel costs increased \$17.8 million, or 7%, primarily related to a \$13.8 million increase in salaries reflecting a 1% increase in the number of full-time equivalent employees and a \$4.0 million increase in benefits expense.

### ***2015 First Quarter versus 2014 Fourth Quarter***

Reported noninterest expense decreased \$24.4 million, or 5%, from the 2014 fourth quarter. Excluding the impact of Significant Items, noninterest expense decreased \$7.5 million, or 2%. On a reported basis, other expense decreased \$14.8 million, or 29%, largely reflecting the prior quarter's \$11.9 million net increase to litigation reserves. Other notable noninterest comparisons include a \$3.1 million, or 6%, decrease in outside data processing and other services, a \$2.9 million, or 19%, decrease in professional services, and a \$2.9 million, or 22%, decrease in deposit and other insurance. Professional services during the 2015 first quarter included \$3.3 million of expense related to the Macquarie acquisition.

## **Provision for Income Taxes**

The provision for income taxes in the 2015 first quarter was \$54.0 million. This compared with a provision for income taxes of \$57.2 million in the 2014 fourth quarter and \$52.1 million in the 2014 first quarter. All three quarters included the benefits from tax-exempt income, tax-advantaged investments, general business credits, and investments in qualified affordable housing projects. In prior periods, a valuation allowance was established against the capital loss carryforwards. The federal valuation allowance was based on the uncertainty of forecasted taxable income expected of the required character in order to utilize the capital loss carryforward. Based on current analysis of both positive and negative evidence and projected forecasted taxable income of the appropriate character, we believe it is more likely than not the capital loss carryforward deferred tax asset will be realized within the carryforward period. At March 31, 2015 there is no capital loss carryforward valuation allowance remaining. The net federal deferred tax asset was \$54.7 million and the net state deferred tax asset was \$43.7 million at March 31, 2015.

We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. In the first quarter of 2013, the IRS began an examination of our 2010 and 2011 consolidated federal income tax returns. Certain proposed adjustments resulting from the IRS examination of our 2005 through 2009 tax returns have been settled with the IRS Appeals Office, subject to final approval by the Joint Committee on Taxation of the U.S. Congress. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia, and Illinois.

## **RISK MANAGEMENT AND CAPITAL**

We use a multi-faceted approach to risk governance. It begins with the board of directors defining our risk appetite as aggregate moderate-to-low. Risk awareness, identification and assessment, reporting, and active management are key elements in overall risk management. Controls include, among others, effective segregation of duties, access, authorization and reconciliation procedures, as well as staff education

and a disciplined assessment process.

---

## **Table of Contents**

We identify primary risks, and the sources of those risks, across the Company. We utilize Risk and Control Self-Assessments (RCSA) to identify exposure risks. Through this RCSA process, we continually assess the effectiveness of controls associated with the identified risks, regularly monitor risk profiles and material exposure to losses, and identify stress events and scenarios to which we may be exposed. Our chief risk officer is responsible for ensuring that appropriate systems of controls are in place for managing and monitoring risk across the Company. Potential risk concerns are shared with the Risk Management Committee, Risk Oversight Committee, and the board of directors, as appropriate. Our internal audit department performs on-going independent reviews of the risk management process and ensures the adequacy of documentation. The results of these reviews are regularly reported to the audit committee and board of directors. In addition, our Credit Review group performs ongoing independent testing of our loan portfolio, the results of which are regularly reviewed with our Risk Oversight Committee.

We believe that our primary risk exposures are credit, market, liquidity, operational, and compliance oriented. More information on risk can be found in the Risk Factors section included in Item 1A of our 2014 Form 10-K and subsequent filings with the SEC. The MD&A included in our 2014 Form 10-K should be read in conjunction with this MD&A as this discussion provides only material updates to the Form 10-K. This MD&A should also be read in conjunction with the financial statements, notes and other information contained in this report. Our definition, philosophy, and approach to risk management have not materially changed from the discussion presented in the 2014 Form 10-K.

### **Credit Risk**

Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS and HTM securities portfolios (*see Note 4 and Note 5 of the Notes to the Unaudited Condensed Consolidated Financial Statements*). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.

We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use additional quantitative measurement capabilities utilizing external data sources, enhanced use of modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and treatment strategies for delinquent or stressed borrowers.

### ***Loan and Lease Credit Exposure Mix***

At March 31, 2015, loans and leases totaled \$47.7 billion, relatively unchanged from December 31, 2014. There was continued growth in the C&I portfolio, primarily as a result of an increase in equipment leases of \$0.8 billion related to the acquisition of Macquarie. This was offset by a reduction in the auto portfolio. The reduction reflected a transfer of approximately \$1.0 billion in automobile loans to loans held-for-sale in anticipation of a future loan securitization. The CRE portfolio remained relatively consistent, as a result of continued runoff offset by new production within the requirements associated with achieving an acceptable return, our internal concentration limits and increased competition for projects sponsored by high quality developers.

At March 31, 2015, commercial loans and leases totaled \$25.2 billion and represented 53% of our total loans and lease credit exposure. Our commercial portfolio is diversified along product type, customer size, and geography within our footprint, and is comprised of the following (*see Commercial Credit discussion*).

**C&I** C&I loans and leases are made to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or other projects. The majority of these borrowers are customers doing business within our geographic regions. C&I loans and leases are generally underwritten individually and secured with the assets of the company and/or the personal guarantee of the business owners. The financing of owner occupied facilities is considered a C&I loan even though there is improved real estate as collateral. This treatment is a result of the credit decision process, which focuses on cash flow from operations of the business to repay the debt. The operation, sale, rental, or refinancing of the real estate is not considered the primary repayment source for these types of loans. As we have expanded our C&I portfolio, we have developed a series of vertical specialties to ensure that new products or lending types are embedded within a structured, centralized Commercial Lending area with designated experienced credit officers. These specialties are comprised of either targeted industries (for example, Healthcare, Food & Agribusiness, Energy, etc) and/or lending disciplines (Equipment Finance, ABL, etc), all of which requires a high degree of expertise and oversight to effectively mitigate and monitor risk. As such, we have dedicated colleagues and teams focused on bringing value added expertise to these specialty clients.





## **Table of Contents**

*CRE* CRE loans consist of loans to developers and REITs supporting income-producing or for-sale commercial real estate properties. We mitigate our risk on these loans by requiring collateral values that exceed the loan amount and underwriting the loan with projected cash flow in excess of the debt service requirement. These loans are made to finance properties such as apartment buildings, office and industrial buildings, and retail shopping centers, and are repaid through cash flows related to the operation, sale, or refinance of the property.

*Construction CRE* Construction CRE loans are loans to developers, companies, or individuals used for the construction of a commercial or residential property for which repayment will be generated by the sale or permanent financing of the property. Our construction CRE portfolio primarily consists of retail, multi family, office, and warehouse project types. Generally, these loans are for construction projects that have been presold or preleased, or have secured permanent financing, as well as loans to real estate companies with significant equity invested in each project. These loans are underwritten and managed by a specialized real estate lending group that actively monitors the construction phase and manages the loan disbursements according to the predetermined construction schedule.

Total consumer loans and leases were \$22.5 billion at March 31, 2015, and represented 47% of our total loan and lease credit exposure. The consumer portfolio is comprised primarily of automobile loans, home equity loans and lines-of-credit, and residential mortgages (*see Consumer Credit discussion*). The decrease from December 31, 2014, primarily relates to the transfer of automobile loans to loans held-for-sale as discussed above.

*Automobile* Automobile loans are comprised primarily of loans made through automotive dealerships and include exposure in selected states outside of our primary banking markets. The exposure outside of our primary banking markets represents 20% of the total exposure, with no individual state representing more than 6%. Applications are underwritten utilizing an automated underwriting system that applies consistent policies and processes across the portfolio.

*Home equity* Home equity lending includes both home equity loans and lines-of-credit. This type of lending, which is secured by a first-lien or junior-lien on the borrower's residence, allows customers to borrow against the equity in their home or refinance existing mortgage debt. Products include closed-end loans which are generally fixed-rate with principal and interest payments, and variable-rate, interest-only lines-of-credit which do not require payment of principal during the 10-year revolving period. The home equity line of credit may convert to a 20-year amortizing structure at the end of the revolving period. Applications are underwritten centrally in conjunction with an automated underwriting system. The home equity underwriting criteria is based on minimum credit scores, debt-to-income ratios, and LTV ratios, with current collateral valuations.

*Residential mortgage* Residential mortgage loans represent loans to consumers for the purchase or refinance of a residence. These loans are generally financed over a 15-year to 30-year term, and in most cases, are extended to borrowers to finance their primary residence. Applications are underwritten centrally using consistent credit policies and processes. All residential mortgage loan decisions utilize a full appraisal for collateral valuation. Huntington has not originated or acquired residential mortgages that allow negative amortization or allow the borrower multiple payment options.

*Other consumer* Primarily consists of consumer loans not secured by real estate, including personal unsecured loans, overdraft balances, and credit cards. We introduced a consumer credit card product during 2013, utilizing a centralized underwriting system with an initial focus on existing Huntington customers.

**Table of Contents**

The table below provides the composition of our total loan and lease portfolio:

**Table 7 Loan and Lease Portfolio Composition**

<i>(dollar amounts in millions)</i>	2015		December 31,		September 30,		2014		June 30,		March 31,	
	March 31,											
<b>Commercial:</b>												
Commercial and industrial	\$ 20,109	42%	\$ 19,033	40%	\$ 18,791	40%	\$ 18,899	41%	\$ 18,046	41%		
<b>Commercial real estate:</b>												
Construction	910	2	875	2	850	2	757	2	692	2		
Commercial	4,157	9	4,322	9	4,141	9	4,233	9	4,339	10		
Total commercial real estate	5,067	11	5,197	11	4,991	11	4,990	11	5,031	12		
Total commercial	25,176	53	24,230	51	23,782	51	23,889	52	23,077	53		
<b>Consumer:</b>												
Automobile	7,803	16	8,690	18	8,322	18	7,686	17	6,999	16		
Home equity	8,492	18	8,491	17	8,436	18	8,405	18	8,373	19		
Residential mortgage	5,795	12	5,831	12	5,788	12	5,707	12	5,542	12		
Other consumer	430	1	414	2	395	1	393	1	363			
Total consumer	22,520	47	23,426	49	22,941	49	22,191	48	21,277	47		
Total loans and leases	\$ 47,696	100%	\$ 47,656	100%	\$ 46,723	100%	\$ 46,080	100%	\$ 44,354	100%		

As shown in the table above, our loan portfolio is diversified by consumer and commercial credit. At the corporate level, we manage the credit exposure in part via a credit concentration policy. The policy designates specific loan types, collateral types, and loan structures to be formally tracked and assigned limits as a percentage of capital. C&I lending by NAICS categories, specific limits for CRE primary project types, loans secured by residential real estate, shared national credit exposure, and designated high risk loan definitions represent examples of specifically tracked components of our concentration management process. Currently there are no identified concentrations that exceed the established limit. Our concentration management process is approved by the Risk Oversight Committee of our Board and is one of the strategies utilized to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile.

The table below provides our total loan and lease portfolio segregated by the type of collateral securing the loan or lease. The changes in the collateral composition are consistent with the portfolio growth metrics, with increases noted in the residential and vehicle categories.

**Table 8 Loan and Lease Portfolio by Collateral Type**

<i>(dollar amounts in millions)</i>	2015		December 31,		September 30,		2014		June 30,		March 31,	
	March 31,											
<b>Secured loans:</b>												
Real estate commercial	\$ 8,463	18%	\$ 8,631	18%	\$ 8,628	18%	\$ 8,617	19%	\$ 8,612	19%		
Real estate consumer	14,287	30	14,322	30	14,224	30	14,113	31	13,916	31		
Vehicles	9,938 <sup>(1)</sup>	21	10,932	23	10,268	22	9,782	21	9,270	21		
Receivables/Inventory	6,090	13	5,968	13	6,023	13	5,932	13	5,717	13		
Machinery/Equipment	4,708 <sup>(2)</sup>	10	3,863	8	3,305	7	3,267	7	2,930	7		
Securities/Deposits	956	2	964	2	1,232	3	1,349	3	1,064	2		
Other	1,167	2	919	2	918	2	940	2	870	3		
Total secured loans and leases	45,609	96	45,599	96	44,598	95	44,000	96	42,379	96		

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Unsecured loans and leases	<b>2,087</b>	<b>4</b>	2,057	4	2,125	5	2,080	4	1,975	4
<b>Total loans and leases</b>	<b>\$ 47,696</b>	<b>100%</b>	\$ 47,656	100%	\$ 46,723	100%	\$ 46,080	100%	\$ 44,354	100%

- (1) Reflects the transfer of approximately \$1.0 billion in automobile loans to loans held-for-sale.
- (2) Reflects the addition of approximately \$0.8 billion in equipment leases related to the acquisition of Macquarie.

## **Table of Contents**

### ***Commercial Credit***

Refer to the **Commercial Credit** section of our 2014 Form 10-K for our commercial credit underwriting and on-going credit management processes.

### **C&I PORTFOLIO**

The C&I portfolio continues to have strong origination activity as evidenced by the growth over the past 12 months. The credit quality of the portfolio remains strong as we maintain a focus on high quality originations. Problem loans have trended downward over the last several years, reflecting a combination of proactive risk identification and effective workout strategies implemented by the SAD. However, over the past year, C&I Problem Loans have begun to increase as the portfolio has increased in size. We continue to maintain a proactive approach to identifying borrowers that may be facing financial difficulty in order to maximize the potential solutions.

### **CRE PORTFOLIO**

We manage the risks inherent in this portfolio specific to CRE lending, focusing on the quality of the developer and the specifics associated with each project. Generally, we: (1) limit our loans to 80% of the appraised value of the commercial real estate at origination, (2) require net operating cash flows to be 125% of required interest and principal payments, and (3) if the commercial real estate is nonowner occupied, require that at least 50% of the space of the project be preleased. We actively monitor both geographic and project-type concentrations and performance metrics of all CRE loan types, with a focus on loans identified as higher risk based on the risk rating methodology. Both macro-level and loan-level stress-test scenarios based on existing and forecast market conditions are part of the on-going portfolio management process for the CRE portfolio.

Dedicated real estate professionals originate and manage the portfolio. The portfolio is diversified by project type and loan size, and this diversification represents a significant portion of the credit risk management strategies employed for this portfolio. Subsequent to the origination of the loan, the Credit Review group provides an independent review and assessment of the quality of the underwriting and risk of new loan originations.

Appraisal values are obtained in conjunction with all originations and renewals, and on an as needed basis, in compliance with regulatory requirements. Appraisals are obtained from approved vendors and are reviewed by an internal appraisal review group comprised of certified appraisers to ensure the quality of the valuation used in the underwriting process. We continue to perform on-going portfolio level reviews within the CRE portfolio. These reviews generate action plans based on occupancy levels or sales volume associated with the projects being reviewed. Property values are updated using appraisals on a regular basis to ensure appropriate decisions regarding the on-going management of the portfolio reflect the changing market conditions. This highly individualized process requires working closely with all of our borrowers, as well as an in-depth knowledge of CRE project lending and the market environment.

### ***Consumer Credit***

Refer to the **Consumer Credit** section of our 2014 Form 10-K for our consumer credit underwriting and on-going credit management processes.

### **AUTOMOBILE PORTFOLIO**

Our strategy in the automobile portfolio continues to focus on high quality borrowers as measured by both FICO and internal custom scores, combined with appropriate LTVs, terms, and profitability. Our strategy and operational capabilities allow us to appropriately manage the origination quality across the entire portfolio, including our newer markets. Although increased origination volume and entering new markets can be associated with increased risk levels, we believe our disciplined strategy and operational processes significantly mitigate these risks.

We have continued to consistently execute our value proposition and take advantage of available market opportunities. Importantly, we have maintained our high credit quality standards while expanding the portfolio.

**Table of Contents****RESIDENTIAL REAL ESTATE SECURED PORTFOLIOS**

The properties securing our residential mortgage and home equity portfolios are primarily located within our geographic footprint. Huntington continues to support our local markets with consistent underwriting across all residential secured products. The residential-secured portfolio originations continue to be of high quality, with the majority of the negative credit impact coming from loans originated in 2006 and earlier. Our portfolio management strategies associated with our Home Savers group allow us to focus on effectively helping our customers with appropriate solutions for their specific circumstances.

**Table 9 Selected Home Equity and Residential Mortgage Portfolio Data**

(dollar amounts in millions)

	Home Equity				Residential Mortgage	
	Secured by first-lien		Secured by junior-lien		03/31/15	12/31/14
	03/31/15	12/31/14	03/31/15	12/31/14		
Ending balance	\$ 5,155	\$ 5,129	\$ 3,338	\$ 3,362	\$ 5,795	\$ 5,831
Portfolio weighted average LTV ratio <sup>(1)</sup>	72%	71%	81%	81%	75%	74%
Portfolio weighted average FICO score <sup>(2)</sup>	763	759	750	752	751	752

	Home Equity				Residential Mortgage (3)	
	Secured by first-lien		Secured by junior-lien		2015	2014
	2015	2014	Three Months Ended March 31,			
	2015	2014	2015	2014	2015	2014
Originations	\$ 376	\$ 300	\$ 185	\$ 163	\$ 231	\$ 198
Origination weighted average LTV ratio <sup>(1)</sup>	73%	72%	84%	83%	81%	81%
Origination weighted average FICO score <sup>(2)</sup>	780	763	769	756	751	752

- (1) The LTV ratios for home equity loans and home equity lines-of-credit are cumulative and reflect the balance of any senior loans. LTV ratios reflect collateral values at the time of loan origination.
- (2) Portfolio weighted average FICO scores reflect currently updated customer credit scores whereas origination weighted average FICO scores reflect the customer credit scores at the time of loan origination.
- (3) Represents only owned-portfolio originations.

**Home Equity Portfolio**

Within the home equity portfolio, the standard product is a 10-year interest-only draw period with a 20-year fully amortizing term at the end of the draw period. Prior to 2007, the standard product was a 10-year draw period with a balloon payment. In either case, after the 10-year draw period, the borrower must reapply, subject to full underwriting guidelines, to continue with the interest only revolving structure or begin repaying the debt in a term structure.

The principal and interest payment associated with the term structure will be higher than the interest-only payment, resulting in maturity risk. Our maturity risk can be segregated into two distinct segments: (1) home equity lines-of-credit underwritten with a balloon payment at maturity and (2) home equity lines-of-credit with an automatic conversion to a 20-year amortizing loan. We manage this risk based on both the actual maturity date of the line-of-credit structure and at the end of the 10-year draw period. This maturity risk is embedded in the portfolio which we address with proactive contact strategies beginning one year prior to maturity. In certain circumstances, our Home Saver group is able to provide payment and structure relief to borrowers experiencing significant financial hardship associated with the payment adjustment. Our existing home equity line-of-credit (HELOC) maturity strategy is consistent with all recent regulatory guidance.

**Table of Contents**

The table below summarizes our home equity line-of-credit portfolio by maturity date based on the balloon structure described above:

**Table 10 Maturity Schedule of Home Equity Line-of-Credit Portfolio**

<i>(dollar amounts in millions)</i>	March 31, 2015					Total
	1 year or less	1 to 2 years	2 to 3 years	3 to 4 years	More than 4 years	
Secured by first-lien	\$ 20	\$ 2	\$ 1	\$ 2	\$ 2,931	\$ 2,956
Secured by junior-lien	163	117	82	16	2,584	2,962
<b>Total home equity line-of-credit</b>	<b>\$ 183</b>	<b>\$ 119</b>	<b>\$ 83</b>	<b>\$ 18</b>	<b>\$ 5,515</b>	<b>\$ 5,918</b>

The reduction in maturities presented in over 1-year categories is a result of our change to a product with a 20-year amortization period after 10-year draw period structure. Home equity lines-of-credit with balloon payment risk are essentially eliminated after 2015. The amounts maturing in more than four years primarily consist of exposure with a 20-year amortization period after the 10-year draw period.

Historically, less than 30% of our home equity lines-of-credit that are one year or less from maturity actually reach the maturity date.

**Residential Mortgages Portfolio**

Huntington underwrites all applications centrally, with a focus on higher quality borrowers. We do not originate residential mortgages that allow negative amortization or allow the borrower multiple payment options and have incorporated regulatory requirements and guidance into our underwriting process. All residential mortgages are originated based on a completed full appraisal during the credit underwriting process. We update values in compliance with applicable regulations to facilitate our portfolio management, as well as our workout and loss mitigation functions.

Several government programs continued to impact the residential mortgage portfolio, including various refinance programs such as HARP and HAMP, which positively affected the availability of credit for the industry. During the three-month period ended March 31, 2015, we closed \$62 million in HARP residential mortgages and \$1.6 million in HAMP residential mortgages. The HARP and HAMP residential mortgage loans are part of our residential mortgage portfolio or serviced for others.

We are subject to repurchase risk associated with residential mortgage loans sold in the secondary market. An appropriate level of reserve for representations and warranties related to residential mortgage loans sold has been established to address this repurchase risk inherent in the portfolio (*see Operational Risk discussion*).

**Credit Quality**

*(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.)*

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.

Credit quality performance in the 2015 first quarter reflected continued strong performance in the net charge-offs and overall consumer performance metrics, as evidenced by recoveries in the CRE portfolio and lower losses across the consumer portfolio. This was partially offset by some deterioration in the C&I metrics. NPAs increased 19% to \$400.8 million at March 31, 2015, with the majority of the increase centered in one large C&I relationship. NCOs increased by \$1.5 million or 6% from the prior quarter, as a result of a significant increase related to the same C&I relationship. Total criticized loans increased in the C&I segment for the fourth consecutive quarter. As a result of the overall continued credit quality improvement, the ACL to total loans ratio declined slightly by 2 basis points to 1.38%.



**Table of Contents****NPAs, NALs, AND TDRs**

(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

**NPAs and NALs**

NPAs consist of (1) NALs, which represent loans and leases no longer accruing interest, (2) OREO properties, and (3) other NPAs. Any loan in our portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. Also, when a borrower with discharged non-reaffirmed debt in a Chapter 7 bankruptcy is identified and the loan is determined to be collateral dependent, the loan is placed on nonaccrual status.

C&I and CRE loans (except for purchased credit impaired loans) are placed on nonaccrual status at 90-days past due, or earlier if repayment of principal and interest is in doubt.

Of the \$182.6 million of CRE and C&I-related NALs at March 31, 2015, \$126.1 million, or 69%, represented loans that were less than 30-days past due, demonstrating our continued commitment to proactive credit risk management. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, first-lien loans secured by residential mortgage collateral are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off prior to the loan reaching 120-days past due.

When loans are placed on nonaccrual, accrued interest income is reversed with current year accruals charged to interest income and prior year amounts generally charged-off as a credit loss. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan or lease could be returned to accrual status.

The following table reflects period-end NALs and NPAs detail for each of the last five quarters:

**Table 11 Nonaccrual Loans and Leases and Nonperforming Assets**

<i>(dollar amounts in thousands)</i>	<b>2015</b>		<b>2014</b>		
	<b>March 31,</b>	December 31,	September 30,	June 30,	March 31,
<b>Nonaccrual loans and leases:</b>					
Commercial and industrial	<b>\$ 133,363</b>	\$ 71,974	\$ 90,265	\$ 75,274	\$ 57,053
Commercial real estate	<b>49,263</b>	48,523	59,812	65,398	71,344
Automobile	<b>4,448</b>	4,623	4,834	4,384	6,218
Residential mortgage	<b>98,093</b>	96,564	98,139	110,635	121,681
Home equity	<b>79,246</b>	78,560	72,715	69,266	70,862
<b>Total nonaccrual loans and leases</b>	<b>364,413</b>	300,244	325,765	324,957	327,158
Other real estate owned, net					
Residential	<b>30,544</b>	29,291	30,661	31,761	30,581
Commercial	<b>3,407</b>	5,748	5,609	2,934	5,110
<b>Total other real estate owned, net</b>	<b>33,951</b>	35,039	36,270	34,695	35,691
Other nonperforming assets <sup>(1)</sup>	<b>2,440</b>	2,440	2,440	2,440	2,440
<b>Total nonperforming assets</b>	<b>\$ 400,804</b>	\$ 337,723	\$ 364,475	\$ 362,092	\$ 365,289
Nonaccrual loans as a % of total loans and leases	<b>0.76%</b>	0.63%	0.70%	0.71%	0.74%
Nonperforming assets ratio <sup>(2)</sup>	<b>0.84</b>	0.71	0.78	0.79	0.82
(NPA+90days)/(Loan+OREO) <sup>(3)</sup>	<b>1.08</b>	0.98	1.08	1.08	1.17



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

- (1) Other nonperforming assets includes certain impaired investment securities.
- (2) This ratio is calculated as nonperforming assets divided by the sum of loans and leases, other nonperforming assets, and net other real estate owned.
- (3) This ratio is calculated as the sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and net other real estate owned.

**Table of Contents****2015 First Quarter versus 2014 Fourth Quarter**

The \$63.1 million, or 19%, increase in NPAs compared with December 31, 2014, represents the net impact of increases in the commercial portfolio:

\$61.4 million, or 85%, increase in C&I NALs, primarily reflecting the addition of one large C&I relationship to nonaccrual status. Given the absolute low level of problem credits in the portfolio, some volatility should be expected.

**TDR Loans**

*(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.)*

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs, as it is probable that all contractual principal and interest due under the restructured terms will be collected. TDRs primarily reflect our loss mitigation efforts to proactively work with borrowers in financial difficulty or regulatory regulations regarding the treatment of certain bankruptcy filing situations.

The table below presents our accruing and nonaccruing TDRs at period-end for each of the past five quarters:

**Table 12 Accruing and Nonaccruing Troubled Debt Restructured Loans**

<i>(dollar amounts in thousands)</i>	2015		2014		
	March 31,	December 31,	September 30,	June 30,	March 31,
Troubled debt restructured loans accruing:					
Commercial and industrial	\$ 162,207	\$ 116,331	\$ 89,783	\$ 90,604	\$ 102,970
Commercial real estate	161,515	177,156	186,542	212,736	210,876
Automobile	25,876	26,060	31,480	31,833	27,393
Home equity	265,207	252,084	229,500	221,539	202,044
Residential mortgage	268,441	265,084	271,762	289,239	284,194
Other consumer	4,879	4,018	3,313	3,496	1,727
<b>Total troubled debt restructured loans accruing</b>	<b>888,125</b>	<b>840,733</b>	<b>812,380</b>	<b>849,447</b>	<b>829,204</b>
Troubled debt restructured loans nonaccruing:					
Commercial and industrial	21,246	20,580	19,110	6,677	7,197
Commercial real estate	28,676	24,964	28,618	24,396	27,972
Automobile	4,283	4,552	4,817	4,287	5,676
Home equity	26,379	27,224	25,149	22,264	20,992
Residential mortgage	69,799	69,305	72,729	81,546	84,441
Other consumer	165	70	74	120	120
<b>Total troubled debt restructured loans nonaccruing</b>	<b>150,548</b>	<b>146,695</b>	<b>150,497</b>	<b>139,290</b>	<b>146,398</b>
<b>Total troubled debt restructured loans</b>	<b>\$ 1,038,673</b>	<b>\$ 987,428</b>	<b>\$ 962,877</b>	<b>\$ 988,737</b>	<b>\$ 975,602</b>

Our strategy is to structure TDRs in a manner that avoids new concessions subsequent to the initial TDR terms. However, there are times when subsequent modifications are required, such as when the modified loan matures. Often the loans are performing in accordance with the TDR terms, and a new note is originated with similar modified terms. These loans are subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. If the loan is not performing in accordance with the existing TDR terms, typically an individualized approach to repayment is established. In accordance with ASC 310-20-35, the refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation. A continuation of the prior note requires the continuation of the TDR designation, and because the refinanced note constitutes a new or amended debt instrument, it is included in our TDR activity table (below) as a new TDR and a restructured TDR removal during the period. The types of concessions granted

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

are consistent with those granted on new TDRs and include interest rate reductions, amortization or maturity date changes beyond what the collateral supports, and principal forgiveness based on the borrower's specific needs at a point in time. Our policy does not limit the number of times a loan may be modified. A loan may be modified multiple times if it is considered to be in the best interest of both the borrower and Huntington.

**Table of Contents**

Commercial loans are not automatically considered to be accruing TDRs upon the granting of a new concession. If the loan is in accruing status and no loss is expected based on the modified terms, the modified TDR remains in accruing status. For loans that are on nonaccrual status before the modification, collection of both principal and interest must not be in doubt, and the borrower must be able to exhibit sufficient cash flows for at least a six-month period of time to service the debt in order to return to accruing status. This six-month period could extend before or after the restructure date.

TDRs in the home equity and residential mortgage portfolio may continue to increase in the near term as we continue to appropriately manage the portfolio and work with our borrowers. Any granted change in terms or conditions that are not readily available in the market for that borrower, requires the designation as a TDR. There are no provisions for the removal of the TDR designation based on payment activity for consumer loans. A loan may be returned to accrual status when all contractually due interest and principal has been paid and the borrower demonstrates the financial capacity to continue to pay as agreed, with the risk of loss diminished.

The following table reflects TDR activity for each of the past five quarters:

**Table 13 Troubled Debt Restructured Loan Activity**

<i>(dollar amounts in thousands)</i>	2015	2014			
	First	Fourth	Third	Second	First
TDRs, beginning of period	\$ 987,428	\$ 962,877	\$ 988,737	\$ 975,602	\$ 954,841
New TDRs	209,376	137,397	126,238	184,025	219,656
Payments	(35,272)	(51,908)	(78,717)	(66,530)	(55,130)
Charge-offs	(8,364)	(8,611)	(10,631)	(5,134)	(10,774)
Sales	(5,148)	(3,303)	(1,951)	(4,001)	(14,169)
Transfer to OREO	(2,369)	(2,978)	(3,554)	(3,539)	(2,597)
Restructured TDRs accruing <sup>(1)</sup>	(85,700)	(26,350)	(47,277)	(83,586)	(86,012)
Restructured TDRs nonaccruing <sup>(1)</sup>	(20,849)	(16,309)	(2,212)	(4,146)	(23,038)
Other	(429)	(3,387)	(7,756)	(3,954)	(7,175)
TDRs, end of period	\$ 1,038,673	\$ 987,428	\$ 962,877	\$ 988,737	\$ 975,602

(1) Represents existing TDRs that were re-underwritten with new terms providing a concession. A corresponding amount is included in the New TDRs amount above.

**ACL**

*(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.)*

Our total credit reserve is comprised of two different components, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our Credit Administration group is responsible for developing the methodology, assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for loan losses or increased risk levels resulting from loan risk-rating downgrades, while reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the transaction reserve process to the unfunded portion of the loan exposures adjusted by an applicable funding expectation.

During the 2015 first quarter, we reviewed our existing commercial and consumer credit models and enhanced certain processes and methods of ACL estimation. During this review, we analyzed the loss emergence periods used for consumer receivables collectively evaluated for impairment and, as a result, extended our loss emergence periods for products within these portfolios. As part of these enhancements to our credit reserve process, we evaluated the methods used to separately estimate economic risks inherent in our portfolios and decided to no longer utilize these separate estimation techniques. Economic risks are incorporated in our loss estimates elsewhere in our reserve calculation. The enhancements made to our credit reserve processes during the quarter allow for increased segmentation and analysis of the estimated incurred losses within our loan portfolios. The net ACL impact of these enhancements was immaterial.



**Table of Contents**

We regularly evaluate the appropriateness of the ACL by performing on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business verticals such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. A provision for credit losses is recorded to adjust the ACL to the level we have determined to be appropriate to absorb credit losses inherent in our loan and lease portfolio.

Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. While the total ACL balance has declined in recent quarters, all of the relevant benchmarks remain strong.

The table below reflects the allocation of our ACL among our various loan categories during each of the past five quarters:

**Table 14 Allocation of Allowance for Credit Losses (1)**

<i>(dollar amounts in thousands)</i>	2015		December 31,		September 30,		2014		June 30,		March 31,	
	March 31,											
<b>Commercial</b>												
Commercial and industrial	\$ 284,573	42%	\$ 286,995	40%	\$ 291,401	40%	\$ 278,512	41%	\$ 266,979	41%		
Commercial real estate	100,752	11	102,839	11	115,472	11	137,346	11	160,306	12		
Total commercial	385,325	53	389,834	51	406,873	51	415,858	52	427,285	53		
<b>Consumer</b>												
Automobile	37,125	16	33,466	18	30,732	18	27,158	17	25,178	16		
Home equity	110,280	18	96,413	18	100,375	18	105,943	18	113,177	19		
Residential mortgage	55,380	12	47,211	12	52,658	12	47,191	12	39,068	12		
Other consumer	17,016	1	38,272	1	40,398	1	38,951	1	27,210			
Total consumer	219,801	47	215,362	49	224,163	49	219,243	48	204,633	47		
Total allowance for loan and lease losses	605,126	100%	605,196	100%	631,036	100%	635,101	100%	631,918	100%		
Allowance for unfunded loan commitments	54,742		60,806		55,449		56,927		59,368			
Total allowance for credit losses	\$ 659,868		\$ 666,002		\$ 686,485		\$ 692,028		\$ 691,286			
Total allowance for loan and leases losses as % of:												
Total loans and leases		1.27%		1.27%			1.35%	1.38%		1.42%		
Nonaccrual loans and leases		166		202			194	195		193		
Nonperforming assets		151		179			173	175		174		
Total allowance for credit losses as % of:												
Total loans and leases		1.38%		1.40%			1.47%	1.50%		1.56%		
Nonaccrual loans and leases		181		222			211	213		211		
Nonperforming assets		165		197			188	191		191		

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

(1) Percentages represent the percentage of each loan and lease category to total loans and leases.  
*2015 First Quarter versus 2014 Fourth Quarter*

The \$6.1 million, or 1%, decline in the ACL compared with December 31, 2014, was driven by:

\$21.3 million or 56% decline in the other consumer portfolio, primarily driven by our assessment of consumer overdraft reserve factors, lower consumer overdraft balances, and the impact of no longer utilizing separate methods to estimate economic risks inherent in our portfolios.

## Table of Contents

\$2.4 million or 1% decline in the C&I portfolios. The decline was driven by the decision to no longer utilize separate methods to estimate economic risks inherent in our portfolio. However, the impact was largely offset by the increases to our reserve factors for high dollar value C&I credits.

\$2.1 million or 2% decline in the CRE portfolio. The decline was driven by the decision to no longer utilize separate methods to estimate economic risks inherent in our portfolio. However, the impact was largely offset by the increases to our reserve factors for high dollar value CRE credits.

Partially offset by:

\$13.9 million or 14% increase in the home equity portfolio. The increase was driven by the extension of loss emergence periods associated with our home equity products. It was partially offset by the impact of no longer utilizing separate methods to estimate economic risks inherent in our portfolio.

\$8.2 million or 17% increase in the residential mortgage portfolio. The increase was driven by the extension of loss emergence periods associated with the residential mortgage products. It was partially offset by the impact of no longer utilizing separate methods to estimate economic risks inherent in our portfolio.

\$3.7 million, or 11% increase in the automobile portfolio. The increase was driven by the extension of loss emergence periods associated with the automobile products. It was partially offset by the impact of no longer utilizing separate methods to estimate economic risks inherent in our portfolio.

The ACL to total loans declined to 1.38% at March 31, 2015, compared to 1.40% at December 31, 2014. Management believes the decline in the ratio is appropriate given the continued improvement in the risk profile of our loan portfolio. Further, the continued focus on early identification of loans with changes in credit metrics and proactive action plans for these loans, originating high quality new loans and SAD resolutions, will contribute to maintaining our strong key credit quality metrics.

Given the combination of these noted positive and negative factors, we believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.

## NCOs

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs at the time of discharge.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.



**Table of Contents**

The following table reflects NCO detail for each of the last five quarters:

**Table 15 Quarterly Net Charge-off Analysis**

<i>(dollar amounts in thousands)</i>	2015 First	Fourth	Third	2014 Second	First
Net charge-offs (recoveries) by loan and lease type:					
Commercial:					
Commercial and industrial	<b>\$ 11,403</b>	\$ 333	\$ 12,587	\$ 10,597	\$ 8,606
Commercial real estate:					
Construction	<b>(383)</b>	(1,747)	2,171	(171)	918
Commercial	<b>(3,629)</b>	1,565	(8,178)	(2,020)	(1,905)
Commercial real estate	<b>(4,012)</b>	(182)	(6,007)	(2,191)	(987)
Total commercial	<b>7,391</b>	151	6,580	8,406	7,619
Consumer:					
Automobile	<b>4,248</b>	6,024	3,976	2,926	4,642
Home equity	<b>4,625</b>	6,321	6,448	8,491	15,687
Residential mortgage	<b>2,816</b>	3,059	5,428	3,406	7,859
Other consumer	<b>5,352</b>	7,420	7,591	5,414	7,179
Total consumer	<b>17,041</b>	22,824	23,443	20,237	35,367
Total net charge-offs	<b>\$ 24,432</b>	\$ 22,975	\$ 30,023	\$ 28,643	\$ 42,986
Net charge-offs (recoveries) annualized percentages:					
Commercial:					
Commercial and industrial	<b>0.24%</b>	0.01%	0.27%	0.23%	0.20%
Commercial real estate:					
Construction	<b>(0.17)</b>	(0.85)	1.12	(0.10)	0.60
Commercial	<b>(0.34)</b>	0.15	(0.78)	(0.19)	(0.18)
Commercial real estate	<b>(0.31)</b>	(0.01)	(0.48)	(0.17)	(0.08)
Total commercial	<b>0.12</b>		0.11	0.14	0.14
Consumer:					
Automobile	<b>0.19</b>	0.28	0.20	0.16	0.27
Home equity	<b>0.22</b>	0.30	0.31	0.41	0.75
Residential mortgage	<b>0.19</b>	0.21	0.38	0.24	0.58
Other consumer	<b>5.03</b>	7.20	7.61	5.66	7.44
Total consumer	<b>0.29</b>	0.39	0.42	0.37	0.68
Net charge-offs as a % of average loans	<b>0.20%</b>	0.20%	0.26%	0.25%	0.40%

In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the updated risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

previously established ALLL exceeds that necessary to satisfactorily resolve the problem loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.

All residential mortgage loans greater than 150-days past due are charged-down to the estimated value of the collateral, less anticipated selling costs. The remaining balance is in delinquent status until a modification can be completed, or the loan goes through the foreclosure process. For the home equity portfolio, virtually all of the defaults represent full charge-offs, as there is no remaining equity, creating a lower delinquency rate but a higher NCO impact.

**Table of Contents*****2015 First Quarter versus 2014 Fourth Quarter***

NCOs increased \$1.5 million from the prior quarter to \$24.4 million, primarily as a result of an increase in the C&I portfolio. This was partially offset by continued improvement in the consumer portfolios and the impact of recovery activity in the CRE portfolio. NCOs were an annualized 0.20% of average loans and leases in the current quarter, unchanged from 0.20% in the 2014 fourth quarter, and still below our long-term expectation of 0.35% - 0.55%. Given the low level of C&I and CRE NCOs, there will continue to be some volatility on a quarter-to-quarter comparison basis.

**Market Risk**

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, and credit spreads. We have identified two primary sources of market risk: interest rate risk and price risk.

***Interest Rate Risk*****OVERVIEW**

Huntington actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The interest rate risk process is designed to compare income simulations in market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. These scenarios are designed to illustrate the embedded optionality in the balance sheet from, among other things, faster or slower mortgage prepayments and changes in deposit mix.

**INCOME SIMULATION AND ECONOMIC VALUE ANALYSIS**

Interest rate risk measurement is calculated and reported to the ALCO monthly and ROC at least quarterly. The information reported includes period-end results and identifies any policy limits exceeded, along with an assessment of the policy limit breach and the action plan and timeline for resolution, mitigation, or assumption of the risk.

Huntington uses two approaches to model interest rate risk: Net Interest Income at Risk (NII at Risk) and Economic Value of Equity (EVE). Under NII at Risk, net interest income is modeled utilizing various assumptions for assets, liabilities, and derivative positions under various interest rate scenarios over a one-year time horizon. EVE measures the period end market value of assets minus the market value of liabilities and the change in this value as rates change. EVE is a period end measurement.

**Table 16 Net Interest Income at Risk**

Basis point change scenario	Net Interest Income at Risk (%)		
	-25	+100	+200
Board policy limits		-2.0%	-4.0%
<b>March 31, 2015</b>	<b>-0.2%</b>	<b>0.4%</b>	<b>0.2%</b>
December 31, 2014	-0.2%	0.5%	0.2%

The NII at Risk results included in the table above reflect the analysis used monthly by management. It models gradual -25, +100 and +200 basis point parallel shifts in market interest rates, implied by the forward yield curve over the next one-year period. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within board of director policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The NII at Risk reported at March 31, 2015, shows that Huntington's earnings are not particularly sensitive to changes in interest rates over the next year. In recent periods, the amount of fixed rate assets, primarily indirect auto loans and securities, increased resulting in a reduction in asset sensitivity. This reduction is somewhat accentuated by our portfolio of mortgage-related loans and securities, whose expected

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

maturities lengthen as rates rise. The reduced asset sensitivity for the +200 basis points scenario (relative to the +100 basis points scenario) relates to the modeled migration of money market accounts balances into CDs thereby shifting deposits from a variable rate to a fixed rate.

**Table of Contents****Table 17 Economic Value of Equity at Risk**

Basis point change scenario	Economic Value of Equity at Risk (%)		
	-25	+100	+200
Board policy limits		-5.0%	-12.0%
<b>March 31, 2015</b>	<b>-0.9%</b>	<b>0.9%</b>	<b>-0.8%</b>
December 31, 2014	-0.6%	0.4%	-1.5%

The EVE results included in the table above reflect the analysis used monthly by management. It models immediate -25, +100 and +200 basis point parallel shifts in market interest rates. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within board of director policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The EVE reported at March 31, 2015 shows that as interest rates increase (decrease) immediately, the economic value of equity position will decrease (increase). When interest rates rise, fixed rate assets generally lose economic value; the longer the duration, the greater the value lost. The opposite is true when interest rates fall. The EVE at risk reported as of March 31, 2015 for the +200 basis points scenario shows a change to a less liability sensitive position compared with December 31, 2014. The primary factor contributing to this change was the impact of substantially lower interest rates.

**MSRs**

*(This section should be read in conjunction with Note 6 of Notes to Unaudited Condensed Consolidated Financial Statements.)*

At March 31, 2015 we had a total of \$145.9 million of capitalized MSRs representing the right to service \$15.6 billion in mortgage loans. Of this \$145.9 million, \$20.4 million was recorded using the fair value method and \$125.5 million was recorded using the amortization method.

MSR fair values are sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or impairment. However, volatile changes in interest rates can diminish the effectiveness of these economic hedges. We report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.

MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in accrued income and other assets in the Unaudited Condensed Consolidated Financial Statements.

**Price Risk**

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiaries, foreign exchange positions, equity investments, investments in securities backed by mortgage loans, and marketable equity securities held by our insurance subsidiaries. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held by the insurance subsidiaries.

**Liquidity Risk**

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments. Please see the Liquidity Risk section in Item 1A of our 2014 Form 10-K for more details. In addition, the mix and maturity structure of Huntington's balance sheet, the amount of on-hand cash, unencumbered securities, and the availability of contingent sources of funding can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company.



**Table of Contents**

The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, and can maintain sufficient levels of on-hand liquidity, under both normal business-as-usual and unanticipated stressed circumstances. The ALCO was appointed by the ROC to oversee liquidity risk management and the establishment of liquidity risk policies and limits. Contingency funding plans are in place, which measure forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, liquidity working groups meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee the adherence to, and maintenance of, the contingency funding plans.

**Investment Securities Portfolio**

The expected weighted average maturities of our AFS and HTM portfolios are significantly shorter than their contractual maturities as reflected in Note 4 and Note 5 of the Notes to Unaudited Condensed Consolidated Financial Statements. Particularly regarding the mortgage-backed securities and asset-backed securities, prepayments of principal and interest that historically occur in advance of scheduled maturities will shorten the expected life of these portfolios. The expected weighted average maturities, which take into account expected prepayments of principal and interest under existing interest rate conditions, are shown in the following table:

**Table 18 Expected Life of Investment Securities**

	March 31, 2015			
	Available-for-Sale & Other Securities		Held-to-Maturity Securities	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<i>(dollar amounts in thousands)</i>				
Under 1 year	\$ 611,710	\$ 602,320	\$	\$
1 - 5 years	4,556,655	4,640,888	1,292,493	1,303,243
6 - 10 years	3,700,868	3,732,346	1,979,893	2,007,877
Over 10 years	618,611	601,956	64,277	63,769
Other securities	344,136	344,889		
Total	\$ 9,831,980	\$ 9,922,399	\$ 3,336,663	\$ 3,374,889

**Bank Liquidity and Sources of Funding**

Our primary sources of funding for the Bank are retail and commercial core deposits. At March 31, 2015, these core deposits funded 73% of total assets (104% of total loans). At March 31, 2015 and December 31, 2014, total core deposits represented 94% of total deposits. To the extent we are unable to obtain sufficient liquidity through core deposits, we may meet our liquidity needs through other sources, asset securitization, or sale. Other sources include non-core deposits, FHLB advances, and other wholesale debt instruments.

Demand deposit overdrafts that have been reclassified as loan balances were \$15.1 million and \$18.7 million at March 31, 2015 and December 31, 2014, respectively.

**Table of Contents**

The following tables reflect deposit composition and short-term borrowings detail for each of the last five quarters:

**Table 19 Deposit Composition**

<i>(dollar amounts in millions)</i>	2015		2014							
	March 31,		December 31,		September 30,		June 30,		March 31,	
<b>By Type:</b>										
Demand deposits noninterest-bearing	\$ 15,960	30%	\$ 15,393	30%	\$ 14,754	29%	\$ 14,151	29%	\$ 14,314	29%
Demand deposits interest-bearing	6,537	13	6,248	12	6,052	12	5,921	12	5,970	12
Money market deposits	18,933	36	18,986	37	18,174	36	17,563	36	17,693	36
Savings and other domestic deposits	5,288	10	5,048	10	5,038	10	5,036	10	5,115	10
Core certificates of deposit	2,709	5	2,936	5	3,150	6	3,272	7	3,557	7
<b>Total core deposits:</b>	<b>49,427</b>	<b>94</b>	<b>48,611</b>	<b>94</b>	<b>47,168</b>	<b>93</b>	<b>45,943</b>	<b>94</b>	<b>46,649</b>	<b>94</b>
Other domestic deposits of \$250,000 or more	189		198		202	1	241		289	1
Brokered deposits and negotiable CDs	2,682	5	2,522	5	2,357	5	2,198	5	2,074	4
Deposits in foreign offices	535	1	401	1	402	1	367	1	337	1
<b>Total deposits</b>	<b>\$ 52,833</b>	<b>100%</b>	<b>\$ 51,732</b>	<b>100%</b>	<b>\$ 50,129</b>	<b>100%</b>	<b>\$ 48,749</b>	<b>100%</b>	<b>\$ 49,349</b>	<b>100%</b>
<b>Total core deposits:</b>										
Commercial	\$ 23,061	47%	\$ 22,725	47%	\$ 21,753	46%	\$ 20,629	45%	\$ 20,507	44%
Consumer	26,366	53	25,886	53	25,415	54	25,314	55	26,142	56
<b>Total core deposits</b>	<b>\$ 49,427</b>	<b>100%</b>	<b>\$ 48,611</b>	<b>100%</b>	<b>\$ 47,168</b>	<b>100%</b>	<b>\$ 45,943</b>	<b>100%</b>	<b>\$ 46,649</b>	<b>100%</b>

**Table 20 Federal Funds Purchased and Repurchase Agreements**

<i>(dollar amounts in millions)</i>	2015		2014			
	March 31,		December 31,	September 30,	June 30,	March 31,
<b>Balance at period-end</b>						
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,112		\$ 1,058	\$ 1,491	\$ 1,223	\$ 1,342
Federal Home Loan Bank advances	875		1,325	1,650	2,375	325
Other short-term borrowings	20		14	40	29	56
<b>Weighted average interest rate at period-end</b>						
Federal Funds purchased and securities sold under agreements to repurchase	0.05%		0.08%	0.05%	0.05%	0.06%
Federal Home Loan Bank advances	0.09		0.15	0.22	0.15	0.22
Other short-term borrowings	1.19		1.11	1.06	1.41	0.26
<b>Maximum amount outstanding at month-end during the period</b>						
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,120		\$ 1,176	\$ 1,491	\$ 1,223	\$ 1,342
Federal Home Loan Bank advances	1,450		1,325	1,975	2,375	2,175
Other short-term borrowings	43		26	40	29	56
<b>Average amount outstanding during the period</b>						
Federal Funds purchased and securities sold under agreements to repurchase	\$ 1,057		\$ 1,089	\$ 1,072	\$ 910	\$ 875
Federal Home Loan Bank advances	796		1,569	2,101	1,848	1,490



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Other short-term borrowings	<b>29</b>	25	20	29	8
<b>Weighted average interest rate during the period</b>					
Federal Funds purchased and securities sold under agreements to repurchase	<b>0.07%</b>	0.08%	0.07%	0.06%	0.06%
Federal Home Loan Bank advances	<b>0.10</b>	0.17	0.29	0.09	0.05
Other short-term borrowings	<b>0.75</b>	1.37	2.22	1.64	1.06

---

**Table of Contents**

The Bank maintains borrowing capacity at the FHLB and the Federal Reserve Bank Discount Window. The Bank does not consider borrowing capacity from the Federal Reserve Bank Discount Window as a primary source of liquidity. Total loans and securities pledged to the Federal Reserve Discount Window and the FHLB are \$18.4 billion and \$18.0 billion at March 31, 2015 and December 31, 2014, respectively.

For information related to debt issuances that impact liquidity, please see Note 8 of Notes to Unaudited Condensed Consolidated Financial Statements.

At March 31, 2015, total wholesale funding was \$10.6 billion, an increase from \$9.9 billion at December 31, 2014. The increase from prior year-end primarily relates to an increase in other long-term debt, partially offset by a decrease in FHLB advances and short-term borrowings.

***Liquidity Coverage Ratio***

On October 24, 2013, the U.S. banking regulators jointly issued a proposal that would implement a quantitative liquidity requirement consistent with the Liquidity Coverage Ratio (LCR) standard established by the Basel Committee on Banking Supervision. The LCR is designed to promote the short-term resilience of the liquidity risk profile of banks to which it applies.

On September 3, 2014, the U.S. banking regulators adopted a final LCR for internationally active banking organizations, generally those with \$250 billion or more in total assets, and a Modified LCR rule for banking organizations, similar to Huntington, with \$50 billion or more in total assets that are not internationally active banking organizations. The Modified LCR requires Huntington to maintain High Quality Liquid Assets (HQLA) to meet its net cash outflows over a prospective 30 calendar-day period, which takes into account the potential impact of idiosyncratic and market-wide shocks. The Modified LCR transition period begins on January 1, 2016, with Huntington required to maintain HQLA equal to 90 percent of the stated requirement. The ratio increases to 100 percent on January 1, 2017. Huntington expects to be compliant with the Modified LCR requirement within the transition periods established in the Modified LCR rule.

At March 31, 2015, we believe the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

***Parent Company Liquidity***

The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends and interest received from the Bank, interest and dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

At March 31, 2015 and December 31, 2014, the parent company had \$0.9 billion and \$0.7 billion, respectively, in cash and cash equivalents.

On April 21, 2015, the board of directors declared a quarterly common stock cash dividend of \$0.06 per common share. The dividend is payable on July 1, 2015, to shareholders of record on June 17, 2015. Based on the current quarterly dividend of \$0.06 per common share, cash demands required for common stock dividends are estimated to be approximately \$48.5 million per quarter. On April 21, 2015, the board of directors declared a quarterly Series A and Series B Preferred Stock dividend payable on July 15, 2015 to shareholders of record on July 1, 2015. Based on the current dividend, cash demands required for Series A Preferred Stock are estimated to be approximately \$7.7 million per quarter. Cash demands required for Series B Preferred Stock are expected to be approximately \$0.3 million per quarter.

During the quarter, the Bank paid dividends of \$334.0 million to the holding company. The Bank declared a dividend to the holding company of \$147.0 million in the second quarter of 2015. To help meet any additional liquidity needs, we have an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits us to issue an unspecified amount of debt or equity securities.

With the exception of the items discussed above, the parent company does not have any significant cash demands. It is our policy to keep operating cash on hand at the parent company to satisfy expected cash demands for at least the next 18 months. Considering the factors discussed above, and other analyses that we have performed, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

## **Table of Contents**

### ***Off-Balance Sheet Arrangements***

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include interest rate swaps, financial guarantees contained in standby letters-of-credit issued by the Bank, and commitments by the Bank to sell mortgage loans.

### **INTEREST RATE SWAPS**

Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans. See Note 16 for more information.

### **STANDBY LETTERS-OF-CREDIT**

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years and are expected to expire without being drawn upon. Standby letters-of-credit are included in the determination of the amount of risk-based capital that the parent company and the Bank are required to hold. Through our credit process, we monitor the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, a loss is recognized in the provision for credit losses. See Note 18 for more information.

### **COMMITMENTS TO SELL LOANS**

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. In addition, we had commitments to sell residential real estate loans. These contracts mature in less than one year. See Note 18 for more information.

We do not believe that off-balance sheet arrangements will have a material impact on our liquidity or capital resources.

### **Operational Risk**

As with all companies, we are subject to operational risk. Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls, including the use of financial or other quantitative methodologies that may not adequately predict future results; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. We actively and continuously monitor cyber-attacks such as attempts related to online deception and loss of sensitive customer data. We evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses.

Our objective for managing cyber security risk is to avoid or minimize the impacts of external threat events or other efforts to penetrate our systems. We work to achieve this objective by hardening networks and systems against attack, and by diligently managing visibility and monitoring controls within our data and communications environment to recognize events and respond before the attacker has the opportunity to plan and execute on their own goals. To this end we employ a set of defense in-depth strategies, which include efforts to make Huntington less attractive as a target and less vulnerable to threats, while investing in threat analytic capabilities for rapid detection and response. Potential concerns related to cyber security may be escalated to our board-level Technology Committee, as appropriate. As a complement to the overall cyber security risk management, we utilize a number of internal training methods, both formally through mandatory courses and informally through written communications and other updates. Internal policies and procedures have been implemented to encourage the reporting of potential phishing attacks or other security risks. We also use third party services to test the effectiveness of our cyber security risk management framework, and any such third parties are required to comply with our policies regarding information security and confidentiality.

To mitigate operational risks, we have a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. In addition, we have a senior management Model Risk Oversight Committee that is responsible for policies and procedures describing how model risk is evaluated and managed and the application of the governance process to implement these practices throughout the enterprise. These committees report any significant findings and recommendations to the Risk Management Committee. Potential concerns may be escalated to our ROC, as appropriate.



**Table of Contents**

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational and fraud losses, minimize the impact of inadequately designed models and enhance our overall performance.

**Representation and Warranty Reserve**

We primarily conduct our mortgage loan sale and securitization activity with FNMA and FHLMC. In connection with these and other securitization transactions, we make certain representations and warranties that the loans meet certain criteria, such as collateral type and underwriting standards. We may be required to repurchase individual loans and / or indemnify these organizations against losses due to a loan not meeting the established criteria. We have a reserve for such losses and exposure, which is included in accrued expenses and other liabilities. The reserves are estimated based on historical and expected repurchase activity, average loss rates, and current economic trends. The level of mortgage loan repurchase losses depends upon economic factors, investor demand strategies and other external conditions containing a level of uncertainty and risk that may change over the life of the underlying loans. We currently do not have sufficient information to estimate the range of reasonably possible loss related to representation and warranty exposure.

The tables below reflect activity in the representations and warranties reserve:

**Table 21 Summary of Reserve for Representations and Warranties on Mortgage Loans Serviced for Others**

<i>(dollar amounts in thousands)</i>	2015	2014			
	First	Fourth	Third	Second	First
Reserve for representations and warranties, beginning of period	\$ 12,677	\$ 13,816	\$ 15,249	\$ 17,094	\$ 22,027
Reserve charges	(1,359)	(518)	(499)	(1,047)	(6,132)
Provision for representations and warranties	202	(621)	(934)	(798)	1,199
Reserve for representations and warranties, end of period	\$ 11,520	\$ 12,677	\$ 13,816	\$ 15,249	\$ 17,094

**Table 22 Mortgage Loan Repurchase Statistics**

<i>(dollar amounts in thousands)</i>	2015	2014			
	First	Fourth	Third	Second	First
Number of loans sold	4,421	4,544	4,880	4,599	3,882
Amount of loans sold (UPB)	\$ 651,161	\$ 633,837	\$ 660,133	\$ 572,861	\$ 487,822
Number of loans repurchased (1)	32	19	18	33	89
Amount of loans repurchased (UPB) (1)	\$ 3,883	\$ 1,935	\$ 2,224	\$ 3,766	\$ 10,557
Number of claims received	60	33	38	43	35
Successful dispute rate (2)	6%	30%	25%	40%	34%
Number of make whole payments (3)	11	7	4	20	91
Amount of make whole payments (3)	\$ 625	\$ 197	\$ 119	\$ 844	\$ 5,693

(1) Loans repurchased are loans that fail to meet the purchaser's terms.

(2) Successful disputes are a percent of close out requests.

(3) Make whole payments are payments to reimburse for losses on foreclosed properties.

## **Table of Contents**

### **Compliance Risk**

Financial institutions are subject to many laws, rules, and regulations at both the federal and state levels. In September 2014, for example, the Office of the Comptroller of the Currency issued its final rule formalizing its heightened expectations supervisory regime for the largest federally chartered depository institutions, including Huntington, to improve risk management and ensure boards can challenge decisions made by management. These broad-based laws, rules, and regulations include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, prohibitions against unfair, deceptive or abusive acts or practices, protections for military members as they enter active duty, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and / or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.

### **Capital**

Both regulatory capital and shareholders' equity are managed at the Bank and on a consolidated basis. We have an active program for managing capital and maintain a comprehensive process for assessing the Company's overall capital adequacy. We believe our current levels of both regulatory capital and shareholders' equity are adequate.

#### ***Regulatory Capital***

Beginning in the 2015 first quarter, we became subject to the Basel III capital requirements including the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule. The following table presents risk-weighted assets and other financial data necessary to calculate certain financial ratios, including the common equity tier 1 ratio on a Basel III basis, which we use to measure capital adequacy. The implementation of the Basel III capital requirements is transitional and phases-in from January 1, 2015 through the end of 2018.

The Basel III capital requirements emphasize common equity tier 1 capital, the most loss-absorbing form of capital, and implement strict eligibility criteria for regulatory capital instruments. Common equity tier 1 capital primarily includes common shareholders' equity less certain deductions for goodwill and other intangibles net of related taxes, MSRs net of related taxes, that arise from tax loss and credit carryforwards. Tier 1 capital is primarily comprised of common equity tier 1 capital, perpetual preferred stock and certain qualifying capital instruments (TRUPS) that are subject to phase-out from tier 1 capital. Tier 2 capital primarily includes qualifying subordinated debt and qualifying ALLL.

**Table of Contents****Table 23 Capital Under Current Regulatory Standards (transitional Basel III basis)**

	2015 March 31,
<i>(dollar amounts in millions)</i>	
Common equity tier 1 risk-based capital ratio:	
Total shareholders' equity	\$ 6,462
Regulatory capital adjustments:	
Shareholders' preferred equity	(386)
Accumulated other comprehensive income offset	161
Goodwill and other intangibles, net of taxes	(700)
Deferred tax assets that arise from tax loss and credit carryforwards	(36)
Common equity tier 1 capital	5,501
Additional tier 1 capital	
Shareholders' preferred equity	386
Qualifying capital instruments subject to phase-out	76
Other	(53)
Tier 1 capital	5,910
LTD and other tier 2 qualifying instruments	648
Qualifying allowance for loan and lease losses	660
Tier 2 capital	1,308
Total risk-based capital	\$ 7,218
Risk-weighted assets (RWA)	57,840
Common equity tier 1 risk-based capital ratio	9.51%
Other regulatory capital data:	
Tier 1 leverage ratio	9.04%
Tier 1 risk-based capital ratio	10.22
Total risk-based capital ratio	12.48
Tangible common equity / RWA ratio	9.25

**Table of Contents****Table 24 Capital Adequacy Non-Regulatory**

<i>(dollar amounts in millions)</i>	2015	2014			
	March 31,	December 31,	September 30,	June 30,	March 31,
<b>Consolidated capital calculations:</b>					
Common shareholders' equity	\$ 6,076	\$ 5,942	\$ 5,898	\$ 5,855	\$ 5,790
Preferred shareholders' equity	386	386	386	386	386
Total shareholders' equity	6,462	6,328	6,284	6,241	6,176
Goodwill	(678)	(523)	(523)	(505)	(505)
Other intangible assets	(73)	(75)	(85)	(81)	(91)
Other intangible assets deferred tax liability (1)	25	26	30	28	32
Total tangible equity	5,736	5,756	5,706	5,683	5,612
Preferred shareholders' equity	(386)	(386)	(386)	(386)	(386)
Total tangible common equity	\$ 5,350	\$ 5,370	\$ 5,320	\$ 5,297	\$ 5,226
Total assets	\$ 68,003	\$ 66,298	\$ 64,331	\$ 63,797	\$ 61,146
Goodwill	(678)	(523)	(523)	(505)	(505)
Other intangible assets	(73)	(75)	(85)	(81)	(91)
Other intangible assets deferred tax liability (1)	25	26	30	28	32
Total tangible assets	\$ 67,277	\$ 65,726	\$ 63,753	\$ 63,239	\$ 60,582
Tier 1 capital (2)	\$ N.A.	\$ 6,266	\$ 6,180	\$ 6,132	\$ 6,107
Preferred shareholders' equity	N.A.	(386)	(386)	(386)	(386)
Trust preferred securities	N.A.	(304)	(304)	(304)	(304)
Tier 1 common equity (2)	\$ N.A.	\$ 5,576	\$ 5,490	\$ 5,442	\$ 5,417
Risk-weighted assets (RWA) (2)	\$ N.A.	\$ 54,479	\$ 53,239	\$ 53,035	\$ 51,120
Tier 1 common equity / RWA ratio (2)	N.A. %	10.23%	10.31%	10.26%	10.60%
Tangible equity / tangible asset ratio	8.53	8.76	8.95	8.99	9.26
Tangible common equity / tangible asset ratio	7.95	8.17	8.35	8.38	8.63
Tangible common equity / RWA ratio (2)	N.A.	9.86	9.99	9.99	10.22

(1) Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

(2) Ratios are calculated on a Basel I basis.

N.A. On January 1, 2015, we became subject to the Basel III capital requirements including the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule.



**Table of Contents**

The following table presents certain regulatory capital data at both the consolidated and Bank levels for each of the past five quarters:

**Table 25 Regulatory Capital Data (1)**

<i>(dollar amounts in millions)</i>		Basel III	Basel I			
		2015	2014			
		March 31,	December 31,	September 30,	June 30,	March 31,
Total risk-weighted assets	Consolidated	\$ 57,840	\$ 54,479	\$ 53,239	\$ 53,035	\$ 51,120
	Bank	57,752	54,387	53,132	53,005	51,021
Common equity tier I risk-based capital	Consolidated	5,501	N.A.	N.A.	N.A.	N.A.
	Bank	5,448	N.A.	N.A.	N.A.	N.A.
Tier 1 risk-based capital	Consolidated	5,910	6,266	6,180	6,132	6,107
	Bank	5,664	6,136	5,963	5,982	5,872
Tier 2 risk-based capital	Consolidated	1,308	1,122	1,122	1,118	1,118
	Bank	776	820	821	819	817
Total risk-based capital	Consolidated	7,218	7,388	7,302	7,250	7,225
	Bank	6,440	6,956	6,784	6,801	6,689
Tier 1 leverage ratio	Consolidated	9.04%	9.74%	9.83%	10.01%	10.32%
	Bank	8.67	9.56	9.49	9.78	9.96
Common equity tier I risk-based capital ratio	Consolidated	9.51	N.A.	N.A.	N.A.	N.A.
	Bank	9.43	N.A.	N.A.	N.A.	N.A.
Tier 1 risk-based capital ratio	Consolidated	10.22	11.50	11.61	11.56	11.95
	Bank	9.81	11.28	11.22	11.29	11.51
Total risk-based capital ratio	Consolidated	12.48	13.56	13.72	13.67	14.13
	Bank	11.15	12.79	12.77	12.83	13.11

(1) On January 1, 2015, we became subject to the Basel III capital requirements including the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule. Amounts presented prior to January 1, 2015 are subject to the Basel I capital requirements.

At March 31, 2015, we maintained Basel III transitional capital ratios in excess of the well-capitalized standards established by the FRB. All capital ratios were impacted by the repurchase of 4.9 million common shares repurchased during the 2015 first quarter.

**Shareholders Equity**

We generate shareholders equity primarily through the retention of earnings, net of dividends. Other potential sources of shareholders equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders equity totaled \$6.5 billion at March 31, 2015, an increase of \$0.2 billion when compared with December 31, 2014.

**Dividends**

We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.

On April 21, 2015, our board of directors declared a quarterly cash dividend of \$0.06 per common share, payable on July 1, 2015. Also, cash dividends of \$0.06 per share were declared on January 22, 2015.

On April 21, 2015, our board of directors also declared a quarterly cash dividend on our 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock of \$21.25 per share. The dividend is payable on July 15, 2015. Also, cash dividends of \$21.25 per share were declared on January 22, 2015.



---

## **Table of Contents**

On April 21, 2015, our board of directors also declared a quarterly cash dividend on our Floating Rate Series B Non-Cumulative Perpetual Preferred Stock of \$7.44 per share. The dividend is payable on July 15, 2015. Also, cash dividends of \$7.38 per share were declared on January 22, 2015.

### **Share Repurchases**

From time to time the board of directors authorizes the Company to repurchase shares of our common stock. Although we announce when the board of directors authorizes share repurchases, we typically do not give any public notice before we repurchase our shares. Future stock repurchases may be private or open-market repurchases, including block transactions, accelerated or delayed block transactions, forward transactions, and similar transactions. Various factors determine the amount and timing of our share repurchases, including our capital requirements, the number of shares we expect to issue for employee benefit plans and acquisitions, market conditions (including the trading price of our stock), and regulatory and legal considerations, including the FRB's response to our capital plan.

On March 11, 2015, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2015. These actions included a 17% increase in the quarterly dividend per common share to \$0.07, starting in the fourth quarter of 2015, and the potential repurchase of up to \$366 million of common stock over the five-quarter period through the second quarter of 2016. During the 2015 first quarter, we repurchased 4.9 million shares, with a weighted average price of \$10.45, which completed our prior share repurchase authorization. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs.

## **Fair Value**

### ***Fair Value Measurements***

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. We estimate the fair value of a financial instrument using a variety of valuation methods. Where financial instruments are actively traded and have quoted market prices, quoted market prices are used for fair value. We characterize active markets as those where transaction volumes are sufficient to provide objective pricing information, with reasonably narrow bid/ask spreads, and where received quoted prices do not vary widely. When the financial instruments are not actively traded, other observable market inputs, such as quoted prices of securities with similar characteristics, may be used, if available, to determine fair value. Inactive markets are characterized by low transaction volumes, price quotations that vary substantially among market participants, or in which minimal information is released publicly. When observable market prices do not exist, we estimate fair value primarily by using cash flow and other financial modeling methods. Our valuation methods consider factors such as liquidity and concentration concerns and, for the derivatives portfolio, counterparty credit risk. Other factors such as model assumptions, market dislocations, and unexpected correlations can affect estimates of fair value. Changes in these underlying factors, assumptions, or estimates in any of these areas could materially impact the amount of revenue or loss recorded.

The FASB ASC Topic 820, Fair Value Measurements, establishes a framework for measuring the fair value of financial instruments that considers the attributes specific to particular assets or liabilities and establishes a three-level hierarchy for determining fair value based on the transparency of inputs to each valuation as of the fair value measurement date. The three levels are defined as follows:

Level 1 quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices of identical or similar assets or liabilities in markets that are not active, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs that are unobservable and significant to the fair value measurement. Financial instruments are considered Level 3 when values are determined using pricing models, discounted cash flow methodologies, or similar techniques, and at least one significant model assumption or input is unobservable.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. As necessary, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs at the measurement date. The fair values measured at each level of the fair value hierarchy, additional discussion regarding fair value measurements, and a brief description of how fair value is determined for categories that have unobservable inputs, can be found in Note 15 of the Notes to Unaudited Condensed Consolidated Financial Statements.

**Table of Contents****BUSINESS SEGMENT DISCUSSION****Overview**

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.

**Revenue Sharing**

Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to, customers. Results of operations for the business segments reflect these fee sharing allocations.

**Expense Allocation**

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the five business segments.

**Funds Transfer Pricing (FTP)**

We use an active and centralized FTP methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

**Net Income by Business Segment**

The segregation of net income by business segment for the quarters ended March 31, 2015, and March 31, 2014, is presented in the following table:

**Table 26 Net Income (Loss) by Business Segment**

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31,	
	2015	2014
Retail and Business Banking	\$ 52,699	\$ 45,544
Commercial Banking	43,263	32,039
AFCRE	42,277	41,286
RBHPCG	2,275	6,637
Home Lending	(4,677)	(8,919)
Treasury/Other	30,017	32,556

Total net income	\$ 165,854	\$ 149,143
------------------	------------	------------

**Table of Contents*****Treasury / Other***

The Treasury / Other function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the five business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included.

Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

***Optimal Customer Relationship (OCR)***

Our OCR strategy is focused on building and deepening relationships with our customers through superior interactions, product penetration, and quality of service. We will deliver high-quality customer and prospect interactions through a fully integrated sales culture which will include all partners necessary to deliver a total Huntington solution. The quality of our relationships will lead to our ability to be the primary bank for our customers, yielding quality, annuitized revenue and profitable share of customers overall financial services. We believe our relationship oriented approach will drive a competitive advantage through our local market delivery channels.

**CONSUMER OCR PERFORMANCE**

For consumer OCR performance there are three key performance metrics: (1) the number of checking account households, (2) the number of product penetration per consumer checking household, and (3) the revenue generated from the consumer households of all business segments.

The growth in consumer checking account number of households is a result of both new sales of checking accounts and improved retention of existing checking account households. The overall objective is to grow the number of households, along with an increase in product penetration.

We use the checking account as a measure since it typically represents the primary banking relationship product. We count additional services by type, not number, of services. For example, a household that has one checking account and one mortgage, we count as having two services. A household with four checking accounts, we count as having one service. The household relationship utilizing 6+ services is viewed to be more profitable and loyal. The overall objective, therefore, is to decrease the percentage of 1-5 services per consumer checking account household, while increasing the percentage of those with 6+ services.

The following table presents consumer checking account household OCR metrics:

**Table 27 Consumer Checking Household OCR Cross-sell Report**

	2015		2014		
	First	Fourth	Third	Second	First
Number of households (2) (3)	1,475,241	1,454,402	1,453,584	1,391,406	1,359,158
Product Penetration by Number of Services (1)					
1 Service	2.8%	2.8%	3.3%	3.0%	3.0%
2-3 Services	17.3	17.9	18.4	18.4	18.8
4-5 Services	29.7	29.9	29.6	29.9	30.2
6+ Services	50.2	49.4	48.7	48.7	48.0
Total revenue (in millions)	\$ 260.5	\$ 260.5	\$ 260.0	\$ 256.6	\$ 239.9

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

- (1) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively.
- (2) On March 1, 2014, Huntington acquired 9,904 Camco households.
- (3) On September 12, 2014, Huntington acquired 37,939 Bank of America households.



**Table of Contents**

Our emphasis on cross-sell, coupled with customers being attracted to the benefits offered through our Fair Play banking philosophy with programs such as 24-Hour Grace® on overdrafts and Asterisk-Free Checking, are having a positive effect. The percent of consumer households with 6 or more product services at the end of the 2015 first quarter was 50.2%, up from 48.0% from the year-ago quarter due to increased product sales and services provided.

**COMMERCIAL OCR PERFORMANCE**

For commercial OCR performance, there are three key performance metrics: (1) the number of commercial relationships, (2) the number of services penetration per commercial relationship, and (3) the revenue generated. Commercial relationships include relationships from all business segments.

The growth in the number of commercial relationships is a result of both new sales of checking accounts and improved retention of existing commercial accounts. The overall objective is to grow the number of relationships, along with an increase in product service distribution.

The commercial relationship is defined as a business banking or commercial banking customer with a checking account relationship. We use this metric because we believe that the checking account anchors a business relationship and creates the opportunity to increase our cross-sell activity. Multiple sales of the same type of service are counted as one service, the same as consumer.

The following table presents commercial relationship OCR metrics:

**Table 28 Commercial Relationship OCR Cross-sell Report**

	2015 First	Fourth	Third	2014 Second	First
Commercial Relationships (1)	<b>166,710</b>	164,726	164,079	159,290	159,973
Product Penetration by Number of Services (2)					
1 Service	<b>15.3%</b>	15.7%	16.6%	16.9%	19.4%
2-3 Services	<b>42.0</b>	42.4	42.2	41.8	41.1
4+ Services	<b>42.7</b>	41.9	41.2	41.3	39.5
Total revenue ( <i>in millions</i> )	<b>\$ 216.9</b>	\$ 212.8	\$ 213.1	\$ 211.8	213.3

(1) Checking account required.

(2) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively.

By focusing on targeted relationships, we are able to achieve higher product service penetration among our commercial relationships and leverage these relationships to generate a deeper share of wallet. The percent of commercial relationships with 4 or more product services at the end of the 2015 first quarter was 42.7%, up from 39.5% from the year-ago quarter. Total commercial relationship revenue for the 2015 first quarter was \$216.9 million, up \$3.6 million, or 2%, from the year-ago quarter.

**Table of Contents****Table 29 Average Loans/Leases and Deposits by Business Segment**

<i>(dollar amounts in millions)</i>	Three Months Ended March 31, 2015						
	Retail and Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury / Other	TOTAL
<b>Average Loans/Leases</b>							
Commercial and industrial	\$ 3,958	\$ 11,814	\$ 2,608	\$ 635	\$	\$ 101	\$ 19,116
Commercial real estate	328	322	4,368	145		(1)	5,162
<b>Total commercial</b>	<b>4,286</b>	<b>12,136</b>	<b>6,976</b>	<b>780</b>		<b>100</b>	<b>24,278</b>
Automobile			8,783				8,783
Home equity	7,619		1	713	165	(14)	8,484
Residential mortgage	1,240			1,385	3,184	1	5,810
Other consumer	379	3	19	11	9	4	425
<b>Total consumer</b>	<b>9,238</b>	<b>3</b>	<b>8,803</b>	<b>2,109</b>	<b>3,358</b>	<b>(9)</b>	<b>23,502</b>
<b>Total loans and leases</b>	<b>\$ 13,524</b>	<b>\$ 12,139</b>	<b>\$ 15,779</b>	<b>\$ 2,889</b>	<b>\$ 3,358</b>	<b>\$ 91</b>	<b>\$ 47,780</b>
<b>Average Deposits</b>							
Demand deposits noninterest-bearing	\$ 6,747	\$ 5,363	\$ 892	\$ 1,636	\$ 317	\$ 298	\$ 15,253
Demand deposits interest-bearing	4,936	795	69	353		20	6,173
Money market deposits	10,165	4,302	256	4,635		10	19,368
Savings and other domestic deposits	5,012	75	6	74	3	(1)	5,169
Core certificates of deposit	2,768	9	1	35		1	2,814
<b>Total core deposits</b>	<b>29,628</b>	<b>10,544</b>	<b>1,224</b>	<b>6,733</b>	<b>320</b>	<b>328</b>	<b>48,777</b>
Other deposits	98	595	152	3	1	2,503	3,352
<b>Total deposits</b>	<b>\$ 29,726</b>	<b>\$ 11,139</b>	<b>\$ 1,376</b>	<b>\$ 6,736</b>	<b>\$ 321</b>	<b>\$ 2,831</b>	<b>\$ 52,129</b>
<i>(dollar amounts in millions)</i>	Three Months Ended March 31, 2014						
	Retail and Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury / Other	TOTAL
<b>Average Loans/Leases</b>							
Commercial and industrial	\$ 3,569	\$ 10,963	\$ 2,412	\$ 613	\$	\$ 74	\$ 17,631
Commercial real estate	365	300	4,035	202		(1)	4,901
<b>Total commercial</b>	<b>3,934</b>	<b>11,263</b>	<b>6,447</b>	<b>815</b>		<b>73</b>	<b>22,532</b>
Automobile			6,788			(2)	6,786
Home equity	7,457	2	1	735	167	(22)	8,340
Residential mortgage	1,089			1,281	3,010	(1)	5,379
Other consumer	349	4	35	12	22	(36)	386
<b>Total consumer</b>	<b>8,895</b>	<b>6</b>	<b>6,824</b>	<b>2,028</b>	<b>3,199</b>	<b>(61)</b>	<b>20,891</b>
<b>Total loans and leases</b>	<b>\$ 12,829</b>	<b>\$ 11,269</b>	<b>\$ 13,271</b>	<b>\$ 2,843</b>	<b>\$ 3,199</b>	<b>\$ 12</b>	<b>\$ 43,423</b>
<b>Average Deposits</b>							
Demand deposits noninterest-bearing	\$ 5,696	\$ 4,608	\$ 700	\$ 1,663	\$ 257	\$ 268	\$ 13,192

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Demand deposits interest-bearing	4,687	695	64	317	12	5,775
Money market deposits	9,800	3,788	258	3,794	8	17,648
Savings and other domestic deposits	4,800	85	5	79	(2)	4,967
Core certificates of deposit	3,546	15	1	50	1	3,613
<b>Total core deposits</b>	<b>28,529</b>	<b>9,191</b>	<b>1,028</b>	<b>5,903</b>	<b>257</b>	<b>45,195</b>
Other deposits	104	906	77	3	1,304	2,394
<b>Total deposits</b>	<b>\$ 28,633</b>	<b>\$ 10,097</b>	<b>\$ 1,105</b>	<b>\$ 5,906</b>	<b>\$ 257</b>	<b>\$ 47,589</b>

**Table of Contents****Retail and Business Banking****Table 30 Key Performance Indicators for Retail and Business Banking**

<i>(dollar amounts in thousands unless otherwise noted)</i>	Three Months Ended March 31,		Change	
	2015	2014	Amount	Percent
Net interest income	\$ 248,650	\$ 219,841	\$ 28,809	13%
Provision for credit losses	7,152	7,460	(308)	(4)
Noninterest income	95,759	92,962	2,797	3
Noninterest expense	256,182	235,275	20,907	9
Provision for income taxes	28,376	24,524	3,852	16
Net income	\$ 52,699	\$ 45,544	\$ 7,155	16%
Number of employees (average full-time equivalent)	5,209	5,122	87	2%
Total average assets <i>(in millions)</i>	\$ 15,456	\$ 14,536	\$ 920	6
Total average loans/leases <i>(in millions)</i>	13,524	12,829	695	5
Total average deposits <i>(in millions)</i>	29,726	28,633	1,093	4
Net interest margin	3.46%	3.15%	0.31%	10
NCOs	\$ 13,151	\$ 23,968	\$ (10,817)	(45)
NCOs as a % of average loans and leases	0.39%	0.75%	(0.36)%	(48)
Return on average common equity	16.8	14.1	2.7	19

**2015 First Three Months vs. 2014 First Three Months**

Retail and Business Banking reported net income of \$52.7 million in the first three-month period of 2015. This was an increase of \$7.2 million, or 16%, compared to the year-ago period. The increase in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$0.7 billion, or 5%, increase in average loans combined with a 12 basis point increase in loan spreads, primarily as a result of a reduction in the funds transfer price rates assigned to loans and improved effective rates.

\$1.1 billion, or 4%, increase in average deposits combined with a 22 basis point increase in deposit spreads, primarily as a result of an increase in the funds transfer price rates assigned to deposits and lower effective rates.

**The decrease in the provision for credit losses from the year-ago period reflected:**

A \$10.8 million, or 45%, decrease in NCOs, offset by enhancements made to the ACL estimation process.

**The increase in total average loans and leases from the year-ago period reflected:**

\$352 million, or 9%, increase in commercial loans due to the impact of the Camco acquisition and core growth.

\$343 million, or 4%, increase in consumer loans, primarily due to growth in home equity lines of credit, credit card, and residential mortgages, as well as the impact of the Camco acquisition.

**The increase in total average deposits from the year-ago period reflected:**

\$1 billion in deposit growth from the Camco acquisition in the 2014 first quarter and the Bank of America branch acquisition in the 2014 third quarter.

\$177 million deposit growth from our In-store branch network.

**Table of Contents**

**The increase in noninterest income from the year-ago period reflected:**

\$3.8 million, or 16%, increase in electronic banking income, primarily due to higher transaction volumes and an increase in the number of households.

\$1.4 million, or 54%, increase in mortgage banking income, primarily driven by increased referrals to Home Lending due to an improved mortgage refinance market in the 2015 first quarter compared to 2014.

Partially offset by:

\$2.5 million, or 5%, decrease in service charges on deposit accounts, primarily reflecting the decline from the late July 2014 implementation of changes in consumer products partially offset by an increase in consumer households and changing customer usage patterns.

**The increase in noninterest expense from the year-ago period reflected:**

\$12.2 million, or 12%, increase in other noninterest expense, primarily reflecting an increase in allocated overhead expense and additional expense related to the Bank of America branch and the Camco acquisitions.

\$3.8 million, or 5%, increase in personnel costs, primarily due to the Bank of America branch acquisition in the 2014 third quarter and the Camco acquisition in the 2014 first quarter. The increase also reflects additional cost from increased employee benefit expense and annual merit salary adjustments.

\$2.8 million, or 29%, increase in marketing, primarily due to the timing of direct mail campaigns in 2015.

\$1.6 million, or 17%, increase in outside data processing and other services expense, mainly the result of transaction volumes associated with debit and credit card activity.

**Table of Contents****Commercial Banking****Table 31 Key Performance Indicators for Commercial Banking**

<i>(dollar amounts in thousands unless otherwise noted)</i>	Three Months Ended March 31,		Change	
	2015	2014	Amount	Percent
Net interest income	\$ 74,918	\$ 70,943	\$ 3,975	6 %
Provision for credit losses	6,835	11,547	(4,712)	(41)
Noninterest income	54,893	50,316	4,577	9
Noninterest expense	56,417	60,421	(4,004)	(7)
Provision for income taxes	23,296	17,252	6,044	35
Net income	\$ 43,263	\$ 32,039	\$ 11,224	35%
Number of employees (average full-time equivalent)	1,016	1,044	(28)	(3)%
Total average assets <i>(in millions)</i>	\$ 14,979	\$ 13,109	\$ 1,870	14
Total average loans/leases <i>(in millions)</i>	12,139	11,269	870	8
Total average deposits <i>(in millions)</i>	11,139	10,097	1,042	10
Net interest margin	2.40%	2.56%	(0.16)%	(6)
NCOs	\$ 14,370	\$ 2,458	\$ 11,912	485
NCOs as a % of average loans and leases	0.47%	0.09%	0.38%	422
Return on average common equity	14.8	9.4	5.4	57

**2015 First Three Months vs. 2014 First Three Months**

Commercial Banking reported net income of \$43.3 million in the first three-month period of 2015. This was an increase of \$11.2 million, or 35%, compared to the year-ago period. The increase in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$0.9 billion, or 8%, increase in average loans/leases.

\$0.8 billion, or 130%, increase in average available-for-sale securities, primarily related to direct purchase municipal instruments.

\$1.0 billion, or 10%, increase in average deposits.

Partially offset by:

16 basis point decrease in the net interest margin, due to a 12 basis point decrease in the mix and yield on earning assets, and a 4 basis point increase in the mix and yield on total interest-bearing liabilities primarily related to a decrease in fund transfer price rates assigned to deposits.

**The decrease in the provision for credit losses from the year-ago period reflected:**

Enhancements made to the ACL estimation process, partially offset by an \$11.9 million increase in NCOs.

**The increase in total average assets from the year-ago period reflected:**

\$0.8 billion, or 28%, increase in the specialty verticals loan and bond financing portfolio, driven primarily by \$0.6 billion, or 190%, increase in the international loan portfolio consisting of discounted bankers acceptances and foreign insured receivables, and \$0.2 billion, or 10%, increase in the Healthcare loan and bond financing portfolio due to a strategic focus on the banking needs of the healthcare industry, specifically targeting alternate site real estate, seniors real estate, medical technology, community hospitals, metro hospitals, and health care services.

\$0.6 billion, or 17%, increase in the Asset Finance loan and bond financing portfolio, which primarily reflected our focus on developing vertical strategies in public capital, business aircraft, rail industry, lender finance, and syndications.



**Table of Contents**

\$0.3 billion, or 14%, increase in the Corporate Banking loan portfolio due to establishing relationships with targeted prospects within our footprint.

**The increase in total average deposits from the year-ago period reflected:**

\$1.4 billion, or 15%, increase in core deposits, which primarily reflected a \$0.8 billion, or 16%, increase in noninterest-bearing demand deposits. Middle market accounts, such as not-for-profit universities and healthcare, contributed \$1.1 billion of the balance growth, while large corporate accounts contributed \$0.3 billion.

Partially offset by:

\$0.3 billion, or 34%, decrease in non-core deposits.

**The increase in noninterest income from the year-ago period reflected:**

\$2.1 million, or 30%, increase in commitment and other loan related fees.

\$1.4 million, or 12%, increase in service charges on deposit accounts and other treasury management related revenue, primarily due to a new commercial card product implemented in late 2013, as well as strong core cash management growth.

\$1.1 million, or 12%, increase in capital market fees attributed to a \$0.7 million, or 365%, increase in commodities revenue, \$0.3 million, or 7%, increase in institutional brokerage revenue, and a \$0.2 million, or 9%, increase in foreign exchange revenue.

**The decrease in noninterest expense from the year-ago period reflected:**

\$4.8 million, or 48%, decrease in allocated overhead expense.

Partially offset by:

\$1.2 million, or 3%, increase in personnel expense, primarily reflecting a 2% increase in base salaries and benefits, as well as an 11% increase in incentives attributed to growth in fee income products.

**Table of Contents****Automobile Finance and Commercial Real Estate****Table 32 Key Performance Indicators for Automobile Finance and Commercial Real Estate**

<i>(dollar amounts in thousands unless otherwise noted)</i>	Three Months Ended March 31,		Change	
	2015	2014	Amount	Percent
Net interest income	\$ 95,162	\$ 88,580	\$ 6,582	7%
Reduction in allowance for credit losses	(1,383)	(8,608)	(7,225)	(84)
Noninterest income	4,675	4,493	182	4
Noninterest expense	36,178	38,164	(1,986)	(5)
Provision for income taxes	22,765	22,231	534	2
Net income	\$ 42,277	\$ 41,286	\$ 991	2%
Number of employees (average full-time equivalent)	289	270	19	7%
Total average assets <i>(in millions)</i>	\$ 16,632	\$ 13,587	\$ 3,045	22
Total average loans/leases <i>(in millions)</i>	15,779	13,271	2,508	19
Total average deposits <i>(in millions)</i>	1,376	1,105	271	25
Net interest margin	2.40%	2.65%	(0.25)%	(9)
NCOs	\$ (5,373)	\$ 4,890	\$ 10,263	N.R.
NCOs as a % of average loans and leases	(0.14)%	0.15%	(0.29)%	N.R.
Return on average common equity	25.0	28.2	(3.2)	(11)

N.R. Not relevant.

**2015 First Three Months vs. 2014 First Three Months**

AFCRE reported net income of \$42.3 million in the first three-month period of 2015. This was an increase of \$1.0 million, or 2%, compared to the year-ago period. The increase in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$2.0 billion, or 29%, increase in average automobile loans, primarily due to continued strong origination volume which has exceeded \$1.0 billion for each of the last 5 quarters.

Partially offset by:

25 basis point decrease in the net interest margin, primarily due to a 20 basis point reduction in loan spreads. This decline primarily reflects the impact of competitive pricing pressures.

**The decrease in the reduction in allowance for credit losses from the year-ago period reflected:**

Less improvement in credit quality than what was experienced in the year-ago quarter, enhancements made to the ACL estimation process, partially offset by lower NCOs.

**The decrease in noninterest expense from the year-ago period reflected:**

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

\$3.0 million, or 11%, decrease in other noninterest expense, primarily due to a \$1.5 million decrease in allocated expenses, generally reflecting improved efficiencies and cost allocation methodologies.

Partially offset by:

\$0.7 million, or 10%, increase in personnel costs, primarily due to a higher number of employees, resulting from community development activities.

\$0.3 million, or 16%, increase in deposit and other insurance.

**Table of Contents****Regional Banking and The Huntington Private Client Group****Table 33 Key Performance Indicators for Regional Banking and The Huntington Private Client Group**

<i>(dollar amounts in thousands unless otherwise noted)</i>	Three Months Ended March 31,		Change	
	2015	2014	Amount	Percent
Net interest income	\$ 26,805	\$ 25,438	\$ 1,367	5%
Provision for credit losses	2,645	2,319	326	14
Noninterest income	40,475	43,114	(2,639)	(6)
Noninterest expense	61,135	56,022	5,113	9
Provision for income taxes	1,225	3,574	(2,349)	(66)
Net income	\$ 2,275	\$ 6,637	\$ (4,362)	(66)%
Number of employees (average full-time equivalent)	1,023	1,046	(23)	(2)%
Total average assets <i>(in millions)</i>	\$ 3,329	\$ 3,778	\$ (449)	(12)
Total average loans/leases <i>(in millions)</i>	2,889	2,843	46	2
Total average deposits <i>(in millions)</i>	6,736	5,906	830	14
Net interest margin	1.63%	1.81%	(0.18)%	(10)
NCOs	\$ 885	\$ 3,252	\$ (2,367)	(73)
NCOs as a % of average loans and leases	0.12%	0.46%	(0.34)%	(74)
Return on average common equity	2.8	5.3	(2.5)	(47)
Total assets under management <i>(in billions) eop</i>	\$ 15.0	\$ 16.5	\$ (1.5)	(9)
Total trust assets <i>(in billions) eop</i>	87.2	81.6	5.6	7

eop - End of Period.

**2015 First Three Months vs. 2014 First Three Months**

RBHPCG reported net income of \$2.3 million in the first three-month period of 2015. This was a decrease of \$4.4 million, or 66%, compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$0.8 billion, or 14%, increase in average deposits, primarily due to growth in commercial money market deposits.

**The increase in the provision for credit losses from the year-ago period reflected:**

Enhancements made to the ACL process, partially offset by a \$2.4 million, or 73%, decrease in NCOs.

**The decrease in noninterest income from the year-ago period reflected:**

\$1.3 million, or 12%, decrease in brokerage income, primarily due to a sales shift from packaged products to fee-based products resulting in lower initial revenue due to a shift from up-front transaction fees to recurring fees.

\$0.5 million, or 2%, decrease in trust services income, primarily due to a decrease in total assets under management which reflects a decrease in proprietary mutual funds.

**The increase in noninterest expense from the year-ago period reflected:**

\$5.0 million, or 42%, increase in other noninterest expense, primarily due to increased allocated product costs and increased personnel costs.

**Table of Contents****Home Lending****Table 34 Key Performance Indicators for Home Lending**

<i>(dollar amounts in thousands unless otherwise noted)</i>	Three Months Ended March 31,		Change	
	2015	2014	Amount	Percent
Net interest income	\$ 15,277	\$ 13,028	\$ 2,249	17%
Provision for credit losses	5,342	11,912	(6,570)	(55)
Noninterest income	18,658	20,286	(1,628)	(8)
Noninterest expense	35,789	35,123	666	2
Provision for income taxes	(2,519)	(4,802)	(2,283)	(48)
Net income (loss)	\$ (4,677)	\$ (8,919)	\$ 4,242	48
Number of employees (average full-time equivalent)	925	982	(57)	(6)%
Total average assets <i>(in millions)</i>	\$ 3,896	\$ 3,688	\$ 208	6
Total average loans/leases <i>(in millions)</i>	3,358	3,199	159	5
Total average deposits <i>(in millions)</i>	321	257	64	25
Net interest margin	1.67%	1.52%	0.15%	10
NCOs	\$ 1,399	\$ 8,418	\$ (7,019)	(83)
NCOs as a % of average loans and leases	0.17%	1.05%	(0.88)%	(84)
Return on average common equity	(11.2)	(20.8)	9.6	(46)
Mortgage banking origination volume <i>(in millions)</i>	\$ 980	\$ 657	\$ 323	49

**2015 First Three Months vs. 2014 First Three Months**

Home Lending reported a net loss of \$4.7 million in the first three-month period of 2015 compared to a net loss of \$8.9 million in the year-ago period. Home Lending supports the origination and servicing of mortgage loans across all segments. The decrease in net loss reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

15 basis point increase in the net interest margin, primarily due to a 9 basis point increase in loan spreads on loans held for sale driven by higher yields.

\$0.2 billion, or 5%, increase in average loans.

**The decrease in provision for credit losses reflected:**

A \$7.0 million, or 83%, decrease in NCOs, partially offset by enhancements made to the ACL estimation process.

**The decrease in noninterest income from the year-ago period reflected:**

\$1.7 million, or 9%, decrease in mortgage banking income, primarily related to the net loss on MSR hedging activity, partially offset by the impact of higher origination volume.

**The increase in noninterest expense from the year-ago period reflected:**

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

\$2.8 million, or 15%, increase in personnel costs, primarily due to commission expense related to higher origination volume.  
Partially offset by:

\$2.4 million, or 25%, decrease in other noninterest expense, primarily due to the goodwill impairment realized in the 2014 first quarter.

---

## **Table of Contents**

### **ADDITIONAL DISCLOSURES**

#### **Forward-Looking Statements**

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected, (2) changes in general economic, political, or industry conditions, uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board, volatility and disruptions in global capital and credit markets, (3) movements in interest rates, (4) competitive pressures on product pricing and services, (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our Fair Play banking philosophy, (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements, (7) extended disruption of vital infrastructure, (8) the final outcome of significant litigation, (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB, and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in our 2014 Annual Report on Form 10-K and documents subsequently filed by us with the Securities and Exchange Commission.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We assume no obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

#### **Non-Regulatory Capital Ratios**

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

Tangible common equity to tangible assets,

Tier 1 common equity to risk-weighted assets using Basel I definitions, and

Tangible common equity to risk-weighted assets using Basel I and Basel III definitions.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ( GAAP ) or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company are considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

## **Table of Contents**

### **Risk Factors**

Information on risk is discussed in the Risk Factors section included in Item 1A of our 2014 Form 10-K. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion of this report.

### **Critical Accounting Policies and Use of Significant Estimates**

Our financial statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in our financial statements. Note 1 of Notes to Consolidated Financial Statements included in our December 31, 2014 Form 10-K, as supplemented by this report, lists significant accounting policies we use in the development and presentation of our financial statements. This MD&A, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors necessary for an understanding and evaluation of our company, financial position, results of operations, and cash flows.

An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements if a different amount within a range of estimates were used or if estimates changed from period to period. Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results that significantly differ from when those estimates were made.

Our most significant accounting estimates relate to our ACL, income taxes and deferred tax assets, and fair value measurements of investment securities, goodwill, pension, and other real estate owned. These significant accounting estimates and their related application are discussed in our December 31, 2014 Form 10-K.

### **Recent Accounting Pronouncements and Developments**

Note 2 of the Notes to Unaudited Condensed Consolidated Financial Statements discusses new accounting pronouncements adopted during 2015 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to Unaudited Condensed Consolidated Financial Statements.

**Table of Contents****Item 1: Financial Statements****Huntington Bancshares Incorporated****Condensed Consolidated Balance Sheets***(Unaudited)*

<i>(dollar amounts in thousands, except number of shares)</i>	2015 March 31,	2014 December 31,
<b>Assets</b>		
Cash and due from banks	\$ 899,876	\$ 1,220,565
Interest-bearing deposits in banks	74,030	64,559
Trading account securities	47,626	42,191
Loans held for sale (includes \$478,864 and \$354,888 respectively, measured at fair value) <sup>(1)</sup>	1,620,552	416,327
Available-for-sale and other securities	9,922,399	9,384,670
Held-to-maturity securities	3,336,663	3,379,905
Loans and leases (includes \$43,655 and \$50,617 respectively, measured at fair value) <sup>(1)</sup>	47,695,632	47,655,726
Allowance for loan and lease losses	(605,126)	(605,196)
Net loans and leases	47,090,506	47,050,530
Bank owned life insurance	1,725,388	1,718,436
Premises and equipment	607,263	616,407
Goodwill	678,369	522,541
Other intangible assets	72,665	74,671
Accrued income and other assets	1,927,324	1,807,208
Total assets	\$ 68,002,661	\$ 66,298,010
<b>Liabilities and shareholders' equity</b>		
<b>Liabilities</b>		
Deposits	\$ 52,832,695	\$ 51,732,151
Short-term borrowings	2,007,236	2,397,101
Long-term debt	5,158,836	4,335,962
Accrued expenses and other liabilities	1,541,940	1,504,626
Total liabilities	61,540,707	59,969,840
<b>Shareholders' equity</b>		
Preferred stock - authorized 6,617,808 shares:		
Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	362,507	362,507
Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	23,785	23,785
Common stock	8,102	8,131
Capital surplus	7,185,766	7,221,745
Less treasury shares, at cost	(13,849)	(13,382)
Accumulated other comprehensive loss	(160,832)	(222,292)
Retained (deficit) earnings	(943,525)	(1,052,324)
Total shareholders' equity	6,461,954	6,328,170

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Total liabilities and shareholders' equity	\$ 68,002,661	\$ 66,298,010
Common shares authorized (par value of \$0.01)	<b>1,500,000,000</b>	1,500,000,000
Common shares issued	<b>810,249,377</b>	813,136,321
Common shares outstanding	<b>808,528,243</b>	811,454,676
Treasury shares outstanding	<b>1,721,134</b>	1,681,645
Preferred shares issued	<b>1,967,071</b>	1,967,071
Preferred shares outstanding	<b>398,007</b>	398,007

(1) Amounts represent loans for which Huntington has elected the fair value option.  
See Notes to Unaudited Condensed Consolidated Financial Statements

**Table of Contents****Huntington Bancshares Incorporated****Condensed Consolidated Statements of Income***(Unaudited)*

<i>(dollar amounts in thousands, except per share amounts)</i>	<b>Three Months Ended March 31,</b>	
	<b>2015</b>	<b>2014</b>
Interest and fee income:		
Loans and leases	<b>\$ 420,614</b>	\$ 402,508
Available-for-sale and other securities		
Taxable	<b>47,856</b>	38,456
Tax-exempt	<b>9,287</b>	5,485
Held-to-maturity securities taxable	<b>20,667</b>	23,320
Other	<b>3,672</b>	2,686
<b>Total interest income</b>	<b>502,096</b>	472,455
Interest expense:		
Deposits	<b>19,567</b>	23,938
Short-term borrowings	<b>542</b>	522
Federal Home Loan Bank advances	<b>377</b>	81
Subordinated notes and other long-term debt	<b>13,925</b>	10,408
<b>Total interest expense</b>	<b>34,411</b>	34,949
<b>Net interest income</b>	<b>467,685</b>	437,506
Provision for credit losses	<b>20,591</b>	24,630
<b>Net interest income after provision for credit losses</b>	<b>447,094</b>	412,876
Service charges on deposit accounts	<b>62,220</b>	64,582
Trust services	<b>29,039</b>	29,565
Electronic banking	<b>27,398</b>	23,642
Mortgage banking income	<b>22,961</b>	23,089
Brokerage income	<b>15,500</b>	17,167
Insurance income	<b>15,895</b>	16,496
Bank owned life insurance income	<b>13,025</b>	13,307
Capital markets fees	<b>13,905</b>	9,194
Gain on sale of loans	<b>4,589</b>	3,570
Net gains on sales of securities		16,970
Other noninterest income	<b>27,091</b>	30,903
<b>Total noninterest income</b>	<b>231,623</b>	248,485
Personnel costs	<b>264,916</b>	249,477
Outside data processing and other services	<b>50,535</b>	51,490
Net occupancy	<b>31,020</b>	33,433
Equipment	<b>30,249</b>	28,750
Professional services	<b>12,727</b>	12,231
Marketing	<b>12,975</b>	10,686
Deposit and other insurance expense	<b>10,167</b>	13,718
Amortization of intangibles	<b>10,206</b>	9,291

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Other noninterest expense	<b>36,062</b>	51,045
<b>Total noninterest expense</b>	<b>458,857</b>	460,121
Income before income taxes	<b>219,860</b>	201,240
<b>Provision for income taxes</b>	<b>54,006</b>	52,097
Net income	<b>165,854</b>	149,143
<b>Dividends on preferred shares</b>	<b>7,965</b>	7,964
Net income applicable to common shares	<b>\$ 157,889</b>	\$ 141,179
Average common shares basic	<b>809,778</b>	829,659
Average common shares diluted	<b>823,809</b>	842,677
Per common share:		
Net income basic	<b>\$ 0.19</b>	\$ 0.17
Net income diluted	<b>0.19</b>	0.17
Cash dividends declared	<b>0.06</b>	0.05
OTTI losses for the periods presented:		
Total OTTI losses	<b>\$</b>	\$
Noncredit-related portion of loss recognized in OCI		
Impairment losses recognized in earnings on available-for-sale securities	<b>\$</b>	\$

*See Notes to Unaudited Condensed Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Condensed Consolidated Statements of Comprehensive Income***(Unaudited)*

<i>(dollar amounts in thousands)</i>	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2015</b>	<b>2014</b>
Net income	<b>\$ 165,854</b>	<b>\$ 149,143</b>
Other comprehensive income, net of tax:		
Unrealized gains on available-for-sale and other securities:		
Non-credit-related impairment recoveries on debt securities not expected to be sold	<b>3,390</b>	4,789
Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains	<b>38,953</b>	6,953
Total unrealized gains (losses) on available-for-sale and other securities	<b>42,343</b>	11,742
Unrealized gains (losses) on cash flow hedging derivatives	<b>18,214</b>	(57)
Change in accumulated unrealized losses for pension and other post-retirement obligations	<b>903</b>	577
Other comprehensive income (loss), net of tax	<b>61,460</b>	12,262
Comprehensive income	<b>\$ 227,314</b>	<b>\$ 161,405</b>

*See Notes to Unaudited Condensed Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Condensed Consolidated Statements of Changes in Shareholders' Equity***(Unaudited)*

(All amounts in thousands, except for per share amounts)	Preferred Stock				Common Stock			Capital		Treasury Stock		Accumulated Other Comprehensive	Retained Earnings	Total
	Series A	Series B Floating Rate	Shares	Amount	Shares	Amount	Surplus	Shares	Amount	Loss	(Deficit)			
Three Months Ended March 31, 2014														
Balance, beginning of period	363	\$ 362,507	35	\$ 23,785	832,217	\$ 8,322	\$ 7,398,515	(1,331)	\$ (9,643)	\$ (214,009)	\$ (1,470,154)	\$ 6,099,323		
Cumulative effect of change in accounting principle for low income housing tax credits, net of tax of \$65,556												(9,169)	(9,169)	
Balance, beginning of period as adjusted	363	362,507	35	23,785	832,217	8,322	7,398,515	(1,331)	(9,643)	(214,009)	(1,479,323)	6,090,154		
Net income											149,143	149,143		
Other comprehensive income (loss)										12,262		12,262		
Shares issued pursuant to acquisition					8,670	87	91,577						91,664	
Shares issued to HIP					276	3	2,594						2,597	
Repurchase of common stock					(14,571)	(146)	(135,991)						(136,137)	
Cash dividends declared:														
Common (\$0.05 per share)												(41,377)	(41,377)	
Preferred Series A (\$21.25 per share)												(7,703)	(7,703)	
Preferred Series B (\$7.35 per share)												(261)	(261)	
Recognition of the fair value of share-based compensation							9,418						9,418	
Other share-based compensation activity					2,380	24	6,405					(331)	6,098	
Other							(494)	113	850			20	376	
Balance, end of period	363	\$ 362,507	35	\$ 23,785	828,972	\$ 8,290	\$ 7,372,024	(1,218)	\$ (8,793)	\$ (201,747)	\$ (1,379,832)	\$ 6,176,234		
Three Months Ended March 31, 2015														
Balance, beginning of period	363	\$ 362,507	35	\$ 23,785	813,136	\$ 8,131	\$ 7,221,745	(1,682)	\$ (13,382)	\$ (222,292)	\$ (1,052,324)	\$ 6,328,170		
Net income												165,854	165,854	
Other comprehensive income (loss)										61,460		61,460		
Repurchases of common stock					(4,949)	(49)	(51,658)						(51,707)	
Cash dividends declared:														
Common (\$0.06 per share)												(48,524)	(48,524)	



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Preferred Series A (\$21.25 per share)													(7,703)	(7,703)			
Preferred Series B (\$7.38 per share)													(262)	(262)			
Recognition of the fair value of share-based compensation													11,095	11,095			
Other share-based compensation activity						2,051	20						4,512	(554)	3,978		
Other						11							72	(39)	(467)	(12)	(407)
Balance, end of period	363	\$ 362,507	35	\$ 23,785	810,249	\$ 8,102	\$ 7,185,766	(1,721)	\$ (13,849)	\$ (160,832)	\$	(943,525)	\$ 6,461,954				

*See Notes to Unaudited Condensed Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Condensed Consolidated Statements of Cash Flows***(Unaudited)*

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31,	
	2015	2014
<b>Operating activities</b>		
Net income	\$ 165,854	\$ 149,143
Adjustments to reconcile net income to net cash provided by operating activities:		
Impairment of goodwill		3,000
Provision for credit losses	20,591	24,630
Depreciation and amortization	95,664	82,015
Share-based compensation expense	11,095	9,418
Change in deferred income taxes	(14,467)	(17,054)
Originations of loans held for sale	(843,057)	(461,764)
Principal payments on and proceeds from loans held for sale	653,775	447,907
Gain on sale of loans	(4,589)	(4,890)
Net gain on sales of securities		(16,970)
Net change in:		
Trading account securities	(5,435)	(4,866)
Accrued income and other assets	(58,226)	(21,970)
Accrued expense and other liabilities	(30,674)	(32,635)
Other, net	(8,788)	
<b>Net cash provided by (used for) operating activities</b>	<b>(18,257)</b>	<b>155,964</b>
<b>Investing activities</b>		
Change in interest bearing deposits in banks	(9,471)	(14,188)
Cash paid for acquisition of a business, net of cash received	(457,836)	(13,452)
Proceeds from:		
Maturities and calls of available-for-sale and other securities	397,406	265,286
Maturities of held-to-maturity securities	124,631	100,965
Sales of available-for-sale and other securities		1,063,118
Purchases of available-for-sale and other securities	(878,256)	(1,655,751)
Purchases of held-to-maturity securities	(82,557)	
Net proceeds from sales of loans	89,347	58,847
Net loan and lease activity, excluding sales and purchases	(332,637)	(718,861)
Proceeds from sale of operating lease assets		287
Purchases of premises and equipment	(13,094)	(10,613)
Proceeds from sales of other real estate	8,857	6,261
Purchases of loans and leases	(16,474)	(40,121)
Other, net	1,278	1,704
<b>Net cash provided by (used for) investing activities</b>	<b>(1,168,806)</b>	<b>(956,518)</b>
<b>Financing activities</b>		
Increase (decrease) in deposits	1,081,204	1,284,940
Increase (decrease) in short-term borrowings	(357,831)	1,161,892
Proceeds from issuance of long-term debt	995,610	500,000
Maturity/redemption of long-term debt	(750,076)	(1,998,699)
Dividends paid on preferred stock	(7,965)	(7,964)

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Dividends paid on common stock	(48,738)	(41,146)
Repurchases of common stock	(51,707)	(136,137)
Proceeds from stock options exercised	3,800	3,516
Net proceeds from issuance of common stock		2,597
Other, net	2,077	3,687
<b>Net cash provided by (used for) financing activities</b>	<b>866,374</b>	<b>772,686</b>
Increase (decrease) in cash and cash equivalents	(320,689)	(27,868)
Cash and cash equivalents at beginning of period	1,220,565	1,001,132
Cash and cash equivalents at end of period	\$ 899,876	\$ 973,264

**Table of Contents**

Supplemental disclosures:		
Income taxes paid (refunded)	\$ 353	\$ 114
Interest paid	26,672	35,341
Non-cash activities		
Loans transferred to held-for-sale from portfolio	1,091,451	
Loans transferred to portfolio from held-for-sale	1,257	46,619
Transfer of loans to OREO	6,575	
Dividends accrued, paid in subsequent quarter	54,049	48,019

*See Notes to Unaudited Condensed Consolidated Financial Statements.*

---

**Table of Contents****Huntington Bancshares Incorporated****Notes to Unaudited Condensed Consolidated Financial Statements****1. BASIS OF PRESENTATION**

The accompanying Unaudited Condensed Consolidated Financial Statements of Huntington reflect all adjustments consisting of normal recurring accruals which are, in the opinion of Management, necessary for a fair presentation of the consolidated financial position, the results of operations, and cash flows for the periods presented. The year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by GAAP. These Unaudited Condensed Consolidated Financial Statements have been prepared according to the rules and regulations of the SEC and, therefore, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. The Notes to Consolidated Financial Statements appearing in Huntington's 2014 Form 10-K, which include descriptions of significant accounting policies, as updated by the information contained in this report, should be read in conjunction with these interim financial statements.

For statement of cash flows purposes, cash and cash equivalents are defined as the sum of Cash and due from banks which includes amounts on deposit with the Federal Reserve and Federal funds sold and securities purchased under resale agreements.

In conjunction with applicable accounting standards, all material subsequent events have been either recognized in the Unaudited Condensed Consolidated Financial Statements or disclosed in the Notes to Unaudited Condensed Consolidated Financial Statements.

**2. ACCOUNTING STANDARDS UPDATE**

**ASU 2014-04 Receivables (Topic 310): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.** The ASU clarifies that an in substance repossession or foreclosure occurs upon either the creditor obtaining legal title to the residential real estate property or the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments were effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2014. The amendment did not have a material to Huntington's Unaudited Condensed Consolidated Financial Statements.

**ASU 2014-09 Revenue from Contracts with Customers (Topic 606): The amendments in ASU 2014-09 supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance.** The general principle of the amendments require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance sets forth a five step approach to be utilized for revenue recognition. The amendments are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. The FASB is currently considering a one-year deferral for implementation of this new guidance. Management is currently assessing the impact to Huntington's Unaudited Condensed Consolidated Financial Statements.

**ASU 2014-11 Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures.** The amendments in the ASU require repurchase-to-maturity transactions to be recorded and accounted for as secured borrowings. Amendments to Topic 860 also require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (i.e., a repurchase financing), which will result in secured borrowing accounting for the repurchase agreement, as well as additional required disclosures. The accounting amendments and disclosures are effective for interim and annual periods beginning after December 15, 2014. The disclosures for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings are required to be presented for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015. The amendments did not have a material impact to Huntington's Unaudited Condensed Consolidated Financial Statements.

**ASU 2014-12 Compensation - Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period.** The amendments require that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. Specifically, if the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Management is currently assessing the impact to Huntington's Unaudited Condensed Consolidated Financial Statements.



**Table of Contents**

**ASU 2014-14 Receivables Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure.** The amendments require a mortgage loan to be derecognized and a separate receivable to be recognized upon foreclosure if the loan has a government guarantee that is non-separable from the loan before foreclosure, the creditor has the ability and intent to convey the real estate property to the guarantor, and any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Additionally, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor upon foreclosure. The amendments were effective for annual periods and interim periods within those annual periods beginning after December 15, 2014. The amendments did not have a material impact to Huntington's Unaudited Condensed Consolidated Financial Statements.

**ASU 2015-02 Consolidation (Topic 810) Amendments to the Consolidation Analysis.** The amendment applies to entities in all industries and provides a new scope exception for registered money market funds and similar unregistered money market funds. It also makes targeted amendments to the current consolidation guidance and ends the deferral granted to investment companies from applying the variable interest entity accounting guidance. The amendments are effective for annual periods beginning after December 15, 2015. Management is currently assessing the impact to Huntington's Unaudited Condensed Consolidated Financial Statements.

**ASU 2015-03 Imputation of Interest (Topic 835): Simplifying the Presentation of Debt Issuance Costs.** This ASU was issued to simplify presentation of debt issuance costs. The amendments in this ASU require debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this ASU. The amendments are effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Huntington has elected early adoption. The amendment did not have a material impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

**3. LOANS / LEASES AND ALLOWANCE FOR CREDIT LOSSES**

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Unaudited Condensed Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. At March 31, 2015, and December 31, 2014, the aggregate amount of these net unamortized deferred loan origination fees and net unearned income was \$166.1 million and \$178.7 million, respectively.

**Loan and Lease Portfolio Composition**

The following table provides a detailed listing of Huntington's loan and lease portfolio at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015	December 31, 2014
Loans and leases:		
Commercial and industrial	\$ 20,108,742	\$ 19,033,146
Commercial real estate	5,067,024	5,197,403
Automobile	7,802,542	8,689,902
Home equity	8,492,460	8,490,915
Residential mortgage	5,794,707	5,830,609
Other consumer	430,157	413,751
Loans and leases	47,695,632	47,655,726
Allowance for loan and lease losses	(605,126)	(605,196)
Net loans and leases	\$ 47,090,506	\$ 47,050,530

**Table of Contents**

As shown in the table above, the primary loan and lease portfolios are: C&I, CRE, automobile, home equity, residential mortgage, and other consumer. For ACL purposes, these portfolios are further disaggregated into classes. The classes within each portfolio are as follows:

Portfolio	Class
Commercial and industrial	Owner occupied Purchased credit-impaired Other commercial and industrial
Commercial real estate	Retail properties Multi family Office Industrial and warehouse Purchased credit-impaired Other commercial real estate
Automobile	NA (1)
Home equity	Secured by first-lien Secured by junior-lien
Residential mortgage	Residential mortgage Purchased credit-impaired
Other consumer	Other consumer Purchased credit-impaired

(1) Not applicable. The automobile loan portfolio is not further segregated into classes.

**Macquarie acquisition**

On March 31, 2015, Huntington completed its acquisition of Michigan-based Macquarie. Lease receivables with a fair value of \$838.6 million, including a lease residual value of approximately \$200 million, were transferred to Huntington. These leases were recorded at fair value. The fair values for the leases were estimated using discounted cash flow analyses using interest rates currently being offered for leases with similar terms (Level 3), and reflected an estimate of credit and other risk associated with the leases.

**Camco Financial acquisition**

On March 1, 2014, Huntington completed its acquisition of Camco Financial. Loans with a fair value of \$559.4 million were transferred to Huntington.

**Fidelity Bank acquisition**

On March 30, 2012, Huntington acquired the loans of Fidelity Bank located in Dearborn, Michigan from the FDIC. Under the agreement, loans with a fair value of \$523.9 million were acquired by Huntington.

**Purchased Credit-Impaired Loans**

Purchased loans with evidence of deterioration in credit quality since origination for which it is probable at acquisition that we will be unable to collect all contractually required payments are considered to be credit impaired. Purchased credit-impaired loans are initially recorded at fair value, which is estimated by discounting the cash flows expected to be collected at the acquisition date. Because the estimate of expected cash flows reflects an estimate of future credit losses expected to be incurred over the life of the loans, an allowance for credit losses is not recorded at the acquisition date. The excess of cash flows expected at acquisition over the estimated fair value, referred to as the accretable yield, is recognized in interest income over the remaining life of the loan, or pool of loans, on a level-yield basis. The difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. A subsequent decrease in the estimate of cash flows expected to be received on purchased credit-impaired loans generally results in the recognition of an allowance for credit losses. Subsequent increases in cash flows result in reversal of any nonaccretable difference (or



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

allowance for loan and lease losses to the extent any has been recorded) with a positive impact on interest income subsequently recognized. The measurement of cash flows involves assumptions and judgments for interest rates, prepayments, default rates, loss severity, and collateral values. All of these factors are inherently subjective and significant changes in the cash flow estimates over the life of the loan can result.

**Table of Contents**

The following table presents a rollforward of the accretable yield for purchased credit impaired loans by acquisition for the three-month and three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	<b>Three Months Ended March 31, 2015</b>	
	<b>2015</b>	<b>2014</b>
<b><u>Fidelity Bank</u></b>		
Balance, beginning of period	\$ 19,388	\$ 27,995
Accretion	(2,874)	(4,004)
Reclassification from nonaccretable difference	3,677	767
<b>Balance, end of period</b>	<b>\$ 20,191</b>	<b>\$ 24,758</b>
<b><u>Camco Financial</u></b>		
Balance, beginning of period	\$ 824	\$
Impact of acquisition/purchase on March 1, 2014		143
Accretion	(336)	(9)
Reclassification from nonaccretable difference	391	
<b>Balance, end of period</b>	<b>\$ 879</b>	<b>\$ 134</b>

The allowance for loan losses recorded on the purchased credit-impaired loan portfolio at March 31, 2015 and December 31, 2014 was \$2.4 million and \$4.1 million, respectively. The following table reflects the ending and unpaid balances of all contractually required payments and carrying amounts of the acquired loans by acquisition at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	<b>March 31, 2015</b>		<b>December 31, 2014</b>	
	<b>Ending Balance</b>	<b>Unpaid Balance</b>	<b>Ending Balance</b>	<b>Unpaid Balance</b>
<b><u>Fidelity Bank</u></b>				
Commercial and industrial	\$ 20,522	\$ 31,120	\$ 22,405	\$ 33,622
Commercial real estate	33,547	81,590	36,663	87,250
Residential mortgage	2,168	3,053	1,912	3,096
Other consumer	51	119	51	123
<b>Total</b>	<b>\$ 56,288</b>	<b>\$ 115,882</b>	<b>\$ 61,031</b>	<b>\$ 124,091</b>
<b><u>Camco Financial</u></b>				
Commercial and industrial	\$ 856	\$ 1,674	\$ 823	\$ 1,685
Commercial real estate	1,797	2,624	1,708	3,826
<b>Total</b>	<b>\$ 2,653</b>	<b>\$ 4,298</b>	<b>\$ 2,531</b>	<b>\$ 5,511</b>

**Table of Contents****Loan Purchases and Sales**

The following table summarizes portfolio loan purchase and sale activity for the three-month periods ended March 31, 2015 and 2014. The table below excludes mortgage loans originated for sale.

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Portfolio loans and leases purchased during the:							
Three-month period ended March 31, 2015	\$ 12,591	\$	\$	\$	\$ 31,634	\$	\$ 44,225
Three-month period ended March 31, 2014	\$ 40,121	\$	\$	\$	\$	\$	\$ 40,121
Portfolio loans and leases sold or transferred to loans held for sale during the:							
Three-month period ended March 31, 2015	\$ 85,700	\$	\$ 1,061,859(1)	\$	\$	\$	\$ 1,147,559
Three-month period ended March 31, 2014	\$ 54,258	\$ 39	\$	\$	\$	\$	\$ 54,297

(1) Reflects the transfer of approximately \$1.0 billion in automobile loans to loans held-for-sale at March 31, 2015.

**NALs and Past Due Loans**

Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date.

Any loan in any portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. When a borrower with debt is discharged in a Chapter 7 bankruptcy and not reaffirmed by the borrower, the loan is determined to be collateral dependent and placed on nonaccrual status.

All classes within the C&I and CRE portfolios (except for purchased credit-impaired loans) are placed on nonaccrual status at 90-days past due. Residential mortgage loans are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government organizations which continue to accrue interest at the rate guaranteed by the government agency. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due.

For all classes within all loan portfolios, when a loan is placed on nonaccrual status, any accrued interest income is reversed with current year accruals charged to interest income, and prior year amounts charged-off as a credit loss.

For all classes within all loan portfolios, cash receipts received on NALs are applied entirely against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. However, for secured non-reaffirmed debt in a Chapter 7 bankruptcy, payments are applied to principal and interest when the borrower has demonstrated a capacity to continue payment of the debt and collection of the debt is reasonably assured. For unsecured non-reaffirmed debt in a Chapter 7 bankruptcy where the carrying value has been fully charged-off, payments are recorded as loan recoveries.

Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative measures. For all classes within the consumer loan portfolio, the determination of a borrower's ability to make the required principal and interest payments is based on multiple factors, including number of days past due and, in some instances, an evaluation of the borrower's financial condition. When, in Management's judgment, the borrower's ability to make required principal and interest payments resumes and collectability is no longer in doubt, the loan or lease is returned to accrual status. For these loans that have been returned to accrual status, cash receipts are applied according to the contractual terms of the loan.

**Table of Contents**

The following table presents NALs by loan class at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015	December 31, 2014
Commercial and industrial:		
Owner occupied	\$ 43,540	\$ 41,285
Other commercial and industrial	89,823	30,689
Total commercial and industrial	\$ 133,363	\$ 71,974
Commercial real estate:		
Retail properties	\$ 25,863	\$ 21,385
Multi family	7,107	9,743
Office	7,193	7,707
Industrial and warehouse	2,195	3,928
Other commercial real estate	6,905	5,760
Total commercial real estate	\$ 49,263	\$ 48,523
Automobile	\$ 4,448	\$ 4,623
Home equity:		
Secured by first-lien	\$ 44,101	\$ 46,938
Secured by junior-lien	35,145	31,622
Total home equity	\$ 79,246	\$ 78,560
Residential mortgage	\$ 98,093	\$ 96,564
Other consumer	\$	\$
Total nonaccrual loans	\$ 364,413	\$ 300,244

**Table of Contents**

The following table presents an aging analysis of loans and leases, including past due loans, by loan class at March 31, 2015 and December 31, 2014: (1)

<i>(dollar amounts in thousands)</i>	March 31, 2015			Total	Current	Total Loans and Leases	90 or more days past due and accruing
	30-59 Days	Past Due 60-89 Days	90 or more days				
<b>Commercial and industrial:</b>							
Owner occupied	\$ 8,174	\$ 3,016	\$ 16,749	\$ 27,939	\$ 4,161,964	\$ 4,189,903	\$
Purchased credit-impaired	879	10	3,861	4,750	16,628	21,378	3,861(3)
Other commercial and industrial	25,176	2,315	11,427	38,918	15,858,543	15,897,461	2,074(2)
<b>Total commercial and industrial</b>	<b>\$ 34,229</b>	<b>\$ 5,341</b>	<b>\$ 32,037</b>	<b>\$ 71,607</b>	<b>\$ 20,037,135</b>	<b>\$ 20,108,742</b>	<b>\$ 5,935</b>
<b>Commercial real estate:</b>							
Retail properties	\$ 126	\$ 23	\$ 10,497	\$ 10,646	\$ 1,345,248	\$ 1,355,894	\$
Multi family	1,068	630	4,063	5,761	1,023,952	1,029,713	
Office	780	405	1,240	2,425	945,988	948,413	
Industrial and warehouse	616	15	1,503	2,134	513,087	515,221	
Purchased credit-impaired	1,318	409	16,351	18,078	17,266	35,344	16,351(3)
Other commercial real estate	384	117	5,249	5,750	1,176,689	1,182,439	
<b>Total commercial real estate</b>	<b>\$ 4,292</b>	<b>\$ 1,599</b>	<b>\$ 38,903</b>	<b>\$ 44,794</b>	<b>\$ 5,022,230</b>	<b>\$ 5,067,024</b>	<b>\$ 16,351</b>
<b>Automobile</b>	<b>\$ 43,061</b>	<b>\$ 6,971</b>	<b>\$ 4,910</b>	<b>\$ 54,942</b>	<b>\$ 7,747,600</b>	<b>\$ 7,802,542</b>	<b>\$ 4,746</b>
<b>Home equity:</b>							
Secured by first-lien	\$ 14,382	\$ 6,352	\$ 31,197	\$ 51,931	\$ 5,102,806	\$ 5,154,737	\$ 4,367
Secured by junior-lien	19,414	10,463	7,033	36,910	3,300,813	3,337,723	6,765
<b>Total home equity</b>	<b>\$ 33,796</b>	<b>\$ 16,815</b>	<b>\$ 38,230</b>	<b>\$ 88,841</b>	<b>\$ 8,403,619</b>	<b>\$ 8,492,460</b>	<b>\$ 11,132</b>
<b>Residential mortgage:</b>							
Residential mortgage	\$ 92,277	\$ 37,179	\$ 126,469	\$ 255,925	\$ 5,536,614	\$ 5,792,539	\$ 74,044
Purchased credit-impaired					2,168	2,168	
<b>Total residential mortgage</b>	<b>\$ 92,277</b>	<b>\$ 37,179</b>	<b>\$ 126,469</b>	<b>\$ 255,925</b>	<b>\$ 5,538,782</b>	<b>\$ 5,794,707</b>	<b>\$ 74,044(4)</b>
<b>Other consumer:</b>							
Other consumer	\$ 4,255	\$ 1,032	\$ 728	\$ 6,015	\$ 424,091	\$ 430,106	\$ 727
Purchased credit-impaired					51	51	
<b>Total other consumer</b>	<b>\$ 4,255</b>	<b>\$ 1,032</b>	<b>\$ 728</b>	<b>\$ 6,015</b>	<b>\$ 424,142</b>	<b>\$ 430,157</b>	<b>\$ 727</b>
<b>Total loans and leases</b>	<b>\$ 211,910</b>	<b>\$ 68,937</b>	<b>\$ 241,277</b>	<b>\$ 522,124</b>	<b>\$ 47,173,508</b>	<b>\$ 47,695,632</b>	<b>\$ 112,935</b>

**Table of Contents**

<i>(dollar amounts in thousands)</i>	December 31, 2014				Current	Total Loans and Leases	90 or more days past due and accruing
	30-59 Days	Past Due		Total			
		60-89 Days	90 or more days				
<b>Commercial and industrial:</b>							
Owner occupied	\$ 5,232	\$ 2,981	\$ 18,222	\$ 26,435	\$ 4,228,440	\$ 4,254,875	\$
Purchased credit-impaired	846		4,937	5,783	17,445	23,228	4,937
Other commercial and industrial	15,330	1,536	9,101	25,967	14,729,076	14,755,043	
<b>Total commercial and industrial</b>	<b>\$ 21,408</b>	<b>\$ 4,517</b>	<b>\$ 32,260</b>	<b>\$ 58,185</b>	<b>\$ 18,974,961</b>	<b>\$ 19,033,146</b>	<b>\$ 4,937(3)</b>
<b>Commercial real estate:</b>							
Retail properties	\$ 7,866	\$	\$ 4,021	\$ 11,887	\$ 1,345,859	\$ 1,357,746	\$
Multi family	1,517	312	3,337	5,166	1,085,250	1,090,416	
Office	464	1,167	4,415	6,046	974,257	980,303	
Industrial and warehouse	688		2,649	3,337	510,064	513,401	
Purchased credit-impaired	89	289	18,793	19,171	19,200	38,371	18,793
Other commercial real estate	847	1,281	3,966	6,094	1,211,072	1,217,166	
<b>Total commercial real estate</b>	<b>\$ 11,471</b>	<b>\$ 3,049</b>	<b>\$ 37,181</b>	<b>\$ 51,701</b>	<b>\$ 5,145,702</b>	<b>\$ 5,197,403</b>	<b>\$ 18,793(3)</b>
<b>Automobile</b>	<b>\$ 56,272</b>	<b>\$ 10,427</b>	<b>\$ 5,963</b>	<b>\$ 72,662</b>	<b>\$ 8,617,240</b>	<b>\$ 8,689,902</b>	<b>\$ 5,703</b>
<b>Home equity</b>							
Secured by first-lien	\$ 15,036	\$ 8,085	\$ 33,014	\$ 56,135	\$ 5,072,669	\$ 5,128,804	\$ 4,471
Secured by junior-lien	22,473	12,297	33,406	68,176	3,293,935	3,362,111	7,688
<b>Total home equity</b>	<b>\$ 37,509</b>	<b>\$ 20,382</b>	<b>\$ 66,420</b>	<b>\$ 124,311</b>	<b>\$ 8,366,604</b>	<b>\$ 8,490,915</b>	<b>\$ 12,159</b>
<b>Residential mortgage</b>							
Residential mortgage	\$ 102,702	\$ 42,009	\$ 139,379	\$ 284,090	\$ 5,544,607	\$ 5,828,697	\$ 88,052
Purchased credit-impaired					1,912	1,912	
<b>Total residential mortgage</b>	<b>\$ 102,702</b>	<b>\$ 42,009</b>	<b>\$ 139,379</b>	<b>\$ 284,090</b>	<b>\$ 5,546,519</b>	<b>\$ 5,830,609</b>	<b>\$ 88,052(5)</b>
<b>Other consumer</b>							
Other consumer	\$ 5,491	\$ 1,086	\$ 837	\$ 7,414	\$ 406,286	\$ 413,700	\$ 837
Purchased credit-impaired					51	51	
<b>Total other consumer</b>	<b>\$ 5,491</b>	<b>\$ 1,086</b>	<b>\$ 837</b>	<b>\$ 7,414</b>	<b>\$ 406,337</b>	<b>\$ 413,751</b>	<b>\$ 837</b>
<b>Total loans and leases</b>	<b>\$ 234,853</b>	<b>\$ 81,470</b>	<b>\$ 282,040</b>	<b>\$ 598,363</b>	<b>\$ 47,057,363</b>	<b>\$ 47,655,726</b>	<b>\$ 130,481</b>

- (1) NALs are included in this aging analysis based on the loan's past due status.
- (2) Amounts include leases acquired with the acquisition of Macquarie at March 31, 2015.
- (3) Amounts represent accruing purchased impaired loans related to acquisitions. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.
- (4) Includes \$53,010 thousand guaranteed by the U.S. government.
- (5) Includes \$55,012 thousand guaranteed by the U.S. government.

---

**Table of Contents****Allowance for Credit Losses**

Huntington maintains two reserves, both of which reflect Management's judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change.

The appropriateness of the ACL is based on Management's current judgments about the credit quality of the loan portfolio. These judgments consider on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. Further, Management evaluates the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business segments such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. Also, the ACL determination includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. Management's determinations regarding the appropriateness of the ACL are reviewed and approved by the Company's board of directors.

The ALLL consists of two components: (1) the transaction reserve, which includes a loan level allocation, specific reserves related to loans considered to be impaired, and loans involved in troubled debt restructurings, and (2) the general reserve. The transaction reserve component includes both (1) an estimate of loss based on pools of commercial and consumer loans and leases with similar characteristics and (2) an estimate of loss based on an impairment review of each impaired C&I and CRE loan greater than \$1.0 million. For the C&I and CRE portfolios, the estimate of loss based on pools of loans and leases with similar characteristics is made by applying a PD factor and a LGD factor to each individual loan based on a regularly updated loan grade, using a standardized loan grading system. The PD factor and an LGD factor are determined for each loan grade using statistical models based on historical performance data. The PD factor considers on-going reviews of the financial performance of the specific borrower, including cash flow, debt-service coverage ratio, earnings power, debt level, and equity position, in conjunction with an assessment of the borrower's industry and future prospects. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. These reserve factors are developed based on credit migration models that track historical movements of loans between loan ratings over time and a combination of long-term average loss experience of our own portfolio and external industry data using a 24-month emergence period.

In the case of more homogeneous portfolios, such as automobile loans, home equity loans, and residential mortgage loans, the determination of the transaction reserve also incorporates PD and LGD factors. The estimate of loss is based on pools of loans and leases with similar characteristics. The PD factor considers current credit scores unless the account is delinquent, in which case a higher PD factor is used. The credit score provides a basis for understanding the borrower's past and current payment performance, and this information is used to estimate expected losses over the emergence period. The performance of first-lien loans ahead of our junior-lien loans is available to use as part of our updated score process. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. Credit scores, models, analyses, and other factors used to determine both the PD and LGD factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as required. Models utilized in the ALLL estimation process are subject to the Company's model validation policies.

The general reserve consists of our risk-profile reserve components, which includes items unique to our structure, policies, processes, and portfolio composition, as well as qualitative measurements and assessments of the loan portfolios including, but not limited to, management quality, concentrations, portfolio composition, industry comparisons, and internal review functions.

The estimate for the AULC is determined using the same procedures and methodologies as used for the ALLL. The loss factors used in the AULC are the same as the loss factors used in the ALLL while also considering a historical utilization of unused commitments. The AULC is reflected in accrued expenses and other liabilities in the Unaudited Condensed Consolidated Balance Sheet.

The ACL is increased through a provision for credit losses that is charged to earnings, based on Management's quarterly evaluation of the factors previously mentioned, and is reduced by charge-offs, net of recoveries, and the ACL associated with securitized or sold loans.

**Table of Contents**

During the 2015 first quarter, we reviewed our existing commercial and consumer credit models and enhanced certain processes and methods of ACL estimation. During this review, we analyzed the loss emergence periods used for consumer receivables collectively evaluated for impairment and, as a result, extended our loss emergence periods for products within these portfolios. As part of these enhancements to our credit reserve process, we evaluated the methods used to separately estimate economic risks inherent in our portfolios and decided to no longer utilize these separate estimation techniques. Economic risks are incorporated in our loss estimates elsewhere in our reserve calculation. The enhancements made to our credit reserve processes during the quarter allow for increased segmentation and analysis of the estimated incurred losses within our loan portfolios. The net ACL impact of these enhancements was immaterial.

The following table presents ALLL and AULC activity by portfolio segment for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b><u>Three-month period ended March 31, 2015:</u></b>							
ALLL balance, beginning of period	\$ 286,995	\$ 102,839	\$ 33,466	\$ 96,413	\$ 47,211	\$ 38,272	\$ 605,196
Loan charge-offs	(24,612)	(2,013)	(8,103)	(8,586)	(4,863)	(6,898)	(55,075)
Recoveries of loans previously charged-off	13,209	6,025	3,855	3,961	2,047	1,546	30,643
Provision (reduction in allowance) for loan and lease losses	8,981	(6,099)	10,200	18,492	10,985	(15,904)	26,655
Allowance for loans sold or transferred to loans held for sale			(2,293)				(2,293)
<b>ALLL balance, end of period</b>	<b>\$ 284,573</b>	<b>\$ 100,752</b>	<b>\$ 37,125</b>	<b>\$ 110,280</b>	<b>\$ 55,380</b>	<b>\$ 17,016</b>	<b>\$ 605,126</b>
AULC balance, beginning of period	\$ 48,988	\$ 6,041	\$	\$ 1,924	\$ 8	\$ 3,845	\$ 60,806
Provision for unfunded loan commitments and letters of credit	(6,673)	(510)		715	1	403	(6,064)
<b>AULC balance, end of period</b>	<b>\$ 42,315</b>	<b>\$ 5,531</b>	<b>\$</b>	<b>\$ 2,639</b>	<b>\$ 9</b>	<b>\$ 4,248</b>	<b>\$ 54,742</b>
<b>ACL balance, end of period</b>	<b>\$ 326,888</b>	<b>\$ 106,283</b>	<b>\$ 37,125</b>	<b>\$ 112,919</b>	<b>\$ 55,389</b>	<b>\$ 21,264</b>	<b>\$ 659,868</b>

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b><u>Three-month period ended March 31, 2014:</u></b>							
ALLL balance, beginning of period	\$ 265,801	\$ 162,557	\$ 31,053	\$ 111,131	\$ 39,577	\$ 37,751	\$ 647,870
Loan charge-offs	(16,337)	(10,110)	(8,044)	(21,059)	(8,986)	(8,475)	(73,011)
Recoveries of loans previously charged-off	7,731	11,097	3,402	5,372	1,127	1,296	30,025
Provision for loan and lease losses	9,784	(3,238)	(1,233)	17,733	7,350	(2,235)	28,161
Allowance for loans sold or transferred to loans held for sale						(1,127)	(1,127)
<b>ALLL balance, end of period</b>	<b>\$ 266,979</b>	<b>\$ 160,306</b>	<b>\$ 25,178</b>	<b>\$ 113,177</b>	<b>\$ 39,068</b>	<b>\$ 27,210</b>	<b>\$ 631,918</b>
AULC balance, beginning of period	\$ 49,596	\$ 9,891	\$	\$ 1,763	\$ 9	\$ 1,640	\$ 62,899
Provision for unfunded loan commitments and letters of credit	(3,280)	(764)		28	(1)	486	(3,531)
<b>AULC balance, end of period</b>	<b>\$ 46,316</b>	<b>\$ 9,127</b>	<b>\$</b>	<b>\$ 1,791</b>	<b>\$ 8</b>	<b>\$ 2,126</b>	<b>\$ 59,368</b>
<b>ACL balance, end of period</b>	<b>\$ 313,295</b>	<b>\$ 169,433</b>	<b>\$ 25,178</b>	<b>\$ 114,968</b>	<b>\$ 39,076</b>	<b>\$ 29,336</b>	<b>\$ 691,286</b>



## **Table of Contents**

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

## **Credit Quality Indicators**

To facilitate the monitoring of credit quality for C&I and CRE loans, and for purposes of determining an appropriate ACL level for these loans, Huntington utilizes the following categories of credit grades:

Pass - Higher quality loans that do not fit any of the other categories described below.

OLEM - The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the loan may weaken or the collateral may be inadequate to protect Huntington's position in the future. For these reasons, Huntington considers the loans to be potential problem loans.

Substandard - Inadequately protected loans by the borrower's ability to repay, equity, and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. It is likely Huntington will sustain some loss if any identified weaknesses are not mitigated.

Doubtful - Loans that have all of the weaknesses inherent in those loans classified as Substandard, with the added elements of the full collection of the loan is improbable and that the possibility of loss is high.

The categories above, which are derived from standard regulatory rating definitions, are assigned upon initial approval of the loan or lease and subsequently updated as appropriate.

Commercial loans categorized as OLEM, Substandard, or Doubtful are considered Criticized loans. Commercial loans categorized as Substandard or Doubtful are also considered Classified loans.

For all classes within all consumer loan portfolios, each loan is assigned a specific PD factor that is partially based on the borrower's most recent credit bureau score, which we update quarterly. A credit bureau score is a credit score developed by Fair Isaac Corporation based on data provided by the credit bureaus. The credit bureau score is widely accepted as the standard measure of consumer credit risk used by lenders, regulators, rating agencies, and consumers. The higher the credit bureau score, the higher likelihood of repayment and therefore, an indicator of higher credit quality.

Huntington assesses the risk in the loan portfolio by utilizing numerous risk characteristics. The classifications described above, and also presented in the table below, represent one of those characteristics that are closely monitored in the overall credit risk management processes.

**Table of Contents**

The following table presents each loan and lease class by credit quality indicator at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015				
	Pass	Credit Risk Profile by UCS classification			Total
		OLEM	Substandard	Doubtful	
<b>Commercial and industrial:</b>					
Owner occupied	\$ 3,863,529	\$ 140,076	\$ 183,947	\$ 2,351	\$ 4,189,903
Purchased credit-impaired	3,863	679	16,646	190	21,378
Other commercial and industrial	15,036,890	358,359	499,354	2,858	15,897,461
<b>Total commercial and industrial</b>	<b>\$ 18,904,282</b>	<b>\$ 499,114</b>	<b>\$ 699,947</b>	<b>\$ 5,399</b>	<b>\$ 20,108,742</b>
<b>Commercial real estate:</b>					
Retail properties	\$ 1,282,684	\$ 8,824	\$ 63,828	\$ 558	\$ 1,355,894
Multi family	987,543	11,143	29,525	1,502	1,029,713
Office	847,635	50,513	48,210	2,055	948,413
Industrial and warehouse	498,941	277	15,720	283	515,221
Purchased credit-impaired	6,404	854	26,291	1,795	35,344
Other commercial real estate	1,138,062	7,387	35,956	1,034	1,182,439
<b>Total commercial real estate</b>	<b>\$ 4,761,269</b>	<b>\$ 78,998</b>	<b>\$ 219,530</b>	<b>\$ 7,227</b>	<b>\$ 5,067,024</b>
	Credit Risk Profile by FICO score (1)				Total
	750+	650-749	<650	Other (2)	
Automobile	\$ 3,535,817	\$ 2,985,426	\$ 1,062,789	\$ 218,510	\$ 7,802,542
<b>Home equity:</b>					
Secured by first-lien	\$ 3,314,292	\$ 1,461,774	\$ 290,562	\$ 88,109	\$ 5,154,737
Secured by junior-lien	1,834,445	1,091,570	364,519	47,189	3,337,723
<b>Total home equity</b>	<b>\$ 5,148,737</b>	<b>\$ 2,553,344</b>	<b>\$ 655,081</b>	<b>\$ 135,298</b>	<b>\$ 8,492,460</b>
<b>Residential mortgage:</b>					
Residential mortgage	\$ 3,368,487	\$ 1,740,335	\$ 639,632	\$ 44,085	\$ 5,792,539
Purchased credit-impaired	636	1,219	313		2,168
<b>Total residential mortgage</b>	<b>\$ 3,369,123</b>	<b>\$ 1,741,554</b>	<b>\$ 639,945</b>	<b>\$ 44,085</b>	<b>\$ 5,794,707</b>
<b>Other consumer:</b>					
Other consumer	\$ 196,239	\$ 196,102	\$ 29,047	\$ 8,718	\$ 430,106
Purchased credit-impaired		51			51
<b>Total other consumer</b>	<b>\$ 196,239</b>	<b>\$ 196,153</b>	<b>\$ 29,047</b>	<b>\$ 8,718</b>	<b>\$ 430,157</b>
	December 31, 2014				
	Pass	Credit Risk Profile by UCS classification			Total
		OLEM	Substandard	Doubtful	
<b>Commercial and industrial:</b>					
Owner occupied	\$ 3,959,046	\$ 117,637	\$ 175,767	\$ 2,425	\$ 4,254,875
Purchased credit-impaired	3,915	741	14,901	3,671	23,228
Other commercial and industrial	13,925,334	386,666	440,036	3,007	14,755,043
<b>Total commercial and industrial</b>	<b>\$ 17,888,295</b>	<b>\$ 505,044</b>	<b>\$ 630,704</b>	<b>\$ 9,103</b>	<b>\$ 19,033,146</b>
<b>Commercial real estate:</b>					
Retail properties	\$ 1,279,064	\$ 10,204	\$ 67,911	\$ 567	\$ 1,357,746
Multi family	1,044,521	12,608	32,322	965	1,090,416
Office	902,474	33,107	42,578	2,144	980,303
Industrial and warehouse	487,454	7,877	17,781	289	513,401
Purchased credit-impaired	6,914	803	25,460	5,194	38,371

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Other commercial real estate	1,166,293	9,635	40,019	1,219	1,217,166
Total commercial real estate	\$ 4,886,720	\$ 74,234	\$ 226,071	\$ 10,378	\$ 5,197,403

**Table of Contents**

	Credit Risk Profile by FICO score (1)				Total
	750+	650-749	<650	Other (2)	
Automobile	\$ 4,165,811	\$ 3,249,141	\$ 1,028,381	\$ 246,569	\$ 8,689,902
Home equity:					
Secured by first-lien	\$ 3,255,088	\$ 1,426,191	\$ 283,152	\$ 164,373	\$ 5,128,804
Secured by junior-lien	1,832,663	1,095,332	348,825	85,291	3,362,111
<b>Total home equity</b>	<b>\$ 5,087,751</b>	<b>\$ 2,521,523</b>	<b>\$ 631,977</b>	<b>\$ 249,664</b>	<b>\$ 8,490,915</b>
Residential mortgage					
Residential mortgage	\$ 3,285,310	\$ 1,785,137	\$ 666,562	\$ 91,688	\$ 5,828,697
Purchased credit-impaired	594	1,135	183		1,912
<b>Total residential mortgage</b>	<b>\$ 3,285,904</b>	<b>\$ 1,786,272</b>	<b>\$ 666,745</b>	<b>\$ 91,688</b>	<b>\$ 5,830,609</b>
Other consumer					
Other consumer	\$ 195,128	\$ 187,781	\$ 30,582	\$ 209	\$ 413,700
Purchased credit-impaired		51			51
<b>Total other consumer</b>	<b>\$ 195,128</b>	<b>\$ 187,832</b>	<b>\$ 30,582</b>	<b>\$ 209</b>	<b>\$ 413,751</b>

- (1) Reflects currently updated customer credit scores.  
(2) Reflects deferred fees and costs, loans in process, loans to legal entities, etc.

**Impaired Loans**

For all classes within the C&I and CRE portfolios, all loans with an outstanding balance of \$1.0 million or greater are considered for individual evaluation on a quarterly basis for impairment. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration of credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.

When a loan in any class has been determined to be impaired, the amount of the impairment is measured using the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, the observable market price of the loan, or the fair value of the collateral, less anticipated selling costs, if the loan is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the original contractual interest rate of the loan adjusted for any premium or discount. A specific reserve is established as a component of the ALLL when a commercial loan has been determined to be impaired. Subsequent to the initial measurement of impairment, if there is a significant change to the impaired loan's expected future cash flows, or if actual cash flows are significantly different from the cash flows previously estimated, Huntington recalculates the impairment and appropriately adjusts the specific reserve. Similarly, if Huntington measures impairment based on the observable market price of an impaired loan or the fair value of the collateral of an impaired collateral dependent loan, Huntington will adjust the specific reserve. The consumer portfolios are assessed on a pooled basis using a discounted cash flow basis.

When a loan within any class is impaired, the accrual of interest income is discontinued unless the receipt of principal and interest is no longer in doubt. Interest income on TDRs is accrued when all principal and interest is expected to be collected under the post-modification terms. Cash receipts received on nonaccruing impaired loans within any class are generally applied entirely against principal until the loan has been collected in full, after which time any additional cash receipts are recognized as interest income. Cash receipts received on accruing impaired loans within any class are applied in the same manner as accruing loans that are not considered impaired.

**Table of Contents**

The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b><u>ALLL at March 31, 2015:</u></b>							
Portion of ALLL balance:							
Attributable to purchased credit-impaired loans	\$ 2,103	\$	\$	\$	\$ 7	\$ 259	\$ 2,369
Attributable to loans individually evaluated for impairment	18,475	21,175	1,588	29,921	13,596	107	84,862
Attributable to loans collectively evaluated for impairment	263,995	79,577	35,537	80,359	41,777	16,650	517,895
Total ALLL balance	\$ 284,573	\$ 100,752	\$ 37,125	\$ 110,280	\$ 55,380	\$ 17,016	\$ 605,126

**Loan and Lease Ending Balances at March 31, 2015:**

Portion of loan and lease ending balance:							
Attributable to purchased credit-impaired loans	\$ 21,378	\$ 35,344	\$	\$	\$ 2,168	\$ 51	\$ 58,941
Individually evaluated for impairment	320,088	205,452	30,159	323,416	373,709	5,045	1,257,869
Collectively evaluated for impairment	19,767,276	4,826,228	7,772,383	8,169,044	5,418,830	425,061	46,378,822
Total loans and leases evaluated for impairment	\$ 20,108,742	\$ 5,067,024	\$ 7,802,542	\$ 8,492,460	\$ 5,794,707	\$ 430,157	\$ 47,695,632

<i>(dollar amounts in thousands)</i>	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
<b><u>ALLL at December 31, 2014</u></b>							
Portion of ALLL balance:							
Attributable to purchased credit-impaired loans	\$ 3,846	\$	\$	\$	\$ 8	\$ 245	\$ 4,099
Attributable to loans individually evaluated for impairment	11,049	18,887	1,531	26,027	16,535	214	74,243
Attributable to loans collectively evaluated for impairment	272,100	83,952	31,935	70,386	30,668	37,813	526,854
Total ALLL balance:	\$ 286,995	\$ 102,839	\$ 33,466	\$ 96,413	\$ 47,211	\$ 38,272	\$ 605,196

**Loan and Lease Ending Balances at December 31, 2014**

Portion of loan and lease ending balances:							
Attributable to purchased credit-impaired loans	\$ 23,228	\$ 38,371	\$	\$	\$ 1,912	\$ 51	\$ 63,562
Individually evaluated for impairment	216,993	217,262	30,612	310,446	369,577	4,088	1,148,978
Collectively evaluated for impairment	18,792,925	4,941,770	8,659,290	8,180,469	5,459,120	409,612	46,443,186
Total loans and leases evaluated for impairment	\$ 19,033,146	\$ 5,197,403	\$ 8,689,902	\$ 8,490,915	\$ 5,830,609	\$ 413,751	\$ 47,655,726

**Table of Contents**

The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for loans and leases individually evaluated for impairment and purchased credit-impaired loans: (1), (2)

	March 31, 2015			Three Months Ended March 31, 2015	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
<i>(dollar amounts in thousands)</i>					
<i>With no related allowance recorded:</i>					
Commercial and industrial:					
Owner occupied	\$ 9,893	\$ 10,551	\$	\$ 12,264	\$ 74
Purchased credit-impaired					
Other commercial and industrial	73,861	91,609		41,552	338
<b>Total commercial and industrial</b>	<b>\$ 83,754</b>	<b>\$ 102,160</b>	<b>\$</b>	<b>\$ 53,816</b>	<b>\$ 412</b>
Commercial real estate:					
Retail properties	\$ 49,892	\$ 79,980	\$	\$ 57,556	\$ 496
Multi family					
Office	2,793	5,967		1,680	31
Industrial and warehouse				526	7
Purchased credit-impaired	35,344	84,214		36,857	1,925
Other commercial real estate	1,484	2,119		4,354	46
<b>Total commercial real estate</b>	<b>\$ 89,513</b>	<b>\$ 172,280</b>	<b>\$</b>	<b>\$ 100,973</b>	<b>\$ 2,505</b>
Automobile					
Home equity:					
Secured by first-lien	\$	\$	\$	\$	\$
Secured by junior-lien					
<b>Total home equity</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Residential mortgage:					
Residential mortgage	\$	\$	\$	\$	\$
Purchased credit-impaired					
<b>Total residential mortgage</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
Other consumer					
Other consumer	\$	\$	\$	\$	\$
Purchased credit-impaired					
<b>Total other consumer</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>

**Table of Contents***With an allowance recorded:*

Commercial and industrial: (3)					
Owner occupied	\$ 62,926	\$ 76,673	\$ 4,642	\$ 50,705	\$ 440
Purchased credit-impaired	21,378	32,794	2,103	22,303	1,164
Other commercial and industrial	173,408	192,178	13,833	148,098	1,036
Total commercial and industrial	\$ 257,712	\$ 301,645	\$ 20,578	\$ 221,106	\$ 2,640
Commercial real estate: (4)					
Retail properties	\$ 47,628	\$ 51,976	\$ 6,681	\$ 40,572	\$ 363
Multi family	16,173	22,365	2,506	15,625	170
Office	48,423	53,794	7,524	50,628	563
Industrial and warehouse	7,167	10,764	543	7,949	82
Purchased credit-impaired					
Other commercial real estate	31,892	38,911	3,921	29,605	354
Total commercial real estate	\$ 151,283	\$ 177,810	\$ 21,175	\$ 144,379	\$ 1,532
Automobile	\$ 30,159	\$ 30,328	\$ 1,588	\$ 30,385	\$ 561
Home equity:					
Secured by first-lien	\$ 147,524	\$ 153,314	\$ 10,635	\$ 146,545	\$ 1,584
Secured by junior-lien	175,892	209,537	19,286	170,386	1,985
Total home equity	\$ 323,416	\$ 362,851	\$ 29,921	\$ 316,931	\$ 3,569
Residential mortgage (6):					
Residential mortgage	\$ 373,709	\$ 418,661	\$ 13,596	\$ 371,643	\$ 3,122
Purchased credit-impaired	2,168	3,053	7	2,040	3
Total residential mortgage	\$ 375,877	\$ 421,714	\$ 13,603	\$ 373,683	\$ 3,125
Other consumer:					
Other consumer	\$ 5,045	\$ 5,045	\$ 107	\$ 4,566	\$ 62
Purchased credit-impaired	51	118	259	51	118
Total other consumer	\$ 5,096	\$ 5,163	\$ 366	\$ 4,617	\$ 180

**Table of Contents**

	December 31, 2014			Three Months Ended March 31, 2014	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
<i>(dollar amounts in thousands)</i>					
<i>With no related allowance recorded:</i>					
Commercial and industrial:					
Owner occupied	\$ 13,536	\$ 13,536	\$	\$ 4,906	\$ 49
Purchased credit-impaired					
Other commercial and industrial	24,309	26,858		7,610	97
Total commercial and industrial	\$ 37,845	\$ 40,394	\$	\$ 12,516	\$ 146
Commercial real estate:					
Retail properties	\$ 61,915	\$ 91,627	\$	\$ 54,290	\$ 605
Multi family					
Office	1,130	3,574		6,406	189
Industrial and warehouse	3,447	3,506		9,087	108
Purchased credit-impaired	38,371	91,075		79,396	2,666
Other commercial real estate	6,608	6,815		5,827	57
Total commercial real estate	\$ 111,471	\$ 196,597	\$	\$ 155,006	\$ 3,625
Automobile	\$	\$	\$	\$	\$
Home equity:					
Secured by first-lien	\$	\$	\$	\$	\$
Secured by junior-lien					
Total home equity	\$	\$	\$	\$	\$
Residential mortgage:					
Residential mortgage	\$	\$	\$	\$	\$
Purchased credit-impaired					
Total residential mortgage	\$	\$	\$	\$	\$
Other consumer					
Other consumer	\$	\$	\$	\$	\$
Purchased credit-impaired					
Total other consumer	\$	\$	\$	\$	\$



**Table of Contents***With an allowance recorded:*

Commercial and industrial: (3)					
Owner occupied	\$ 44,869	\$ 53,639	\$ 4,220	\$ 39,229	\$ 399
Purchased credit-impaired	23,228	35,307	3,846	35,961	1,265
Other commercial and industrial	134,279	162,908	6,829	51,532	592
<b>Total commercial and industrial</b>	<b>\$ 202,376</b>	<b>\$ 251,854</b>	<b>\$ 14,895</b>	<b>\$ 126,722</b>	<b>\$ 2,256</b>
Commercial real estate: (4)					
Retail properties	\$ 37,081	\$ 38,397	\$ 3,536	\$ 68,637	\$ 577
Multi family	17,277	23,725	2,339	14,739	152
Office	52,953	56,268	8,399	51,189	536
Industrial and warehouse	8,888	10,396	720	9,196	48
Purchased credit-impaired					
Other commercial real estate	27,963	33,472	3,893	44,090	474
<b>Total commercial real estate</b>	<b>\$ 144,162</b>	<b>\$ 162,258</b>	<b>\$ 18,887</b>	<b>\$ 187,851</b>	<b>\$ 1,787</b>
Automobile	\$ 30,612	\$ 32,483	\$ 1,531	\$ 35,076	\$ 683
Home equity:					
Secured by first-lien	\$ 145,566	\$ 157,978	\$ 8,296	\$ 112,420	\$ 1,239
Secured by junior-lien	164,880	208,118	17,731	103,589	1,314
<b>Total home equity</b>	<b>\$ 310,446</b>	<b>\$ 366,096</b>	<b>\$ 26,027</b>	<b>\$ 216,009</b>	<b>\$ 2,553</b>
Residential mortgage (6):					
Residential mortgage	\$ 369,577	\$ 415,280	\$ 16,535	\$ 378,287	\$ 2,864
Purchased credit-impaired	1,912	3,096	8	2,378	78
<b>Total residential mortgage</b>	<b>\$ 371,489</b>	<b>\$ 418,376</b>	<b>\$ 16,543</b>	<b>\$ 380,665</b>	<b>\$ 2,942</b>
Other consumer:					
Other consumer	\$ 4,088	\$ 4,209	\$ 214	\$ 1,444	\$ 33
Purchased credit-impaired	51	123	245	128	4
<b>Total other consumer</b>	<b>\$ 4,139</b>	<b>\$ 4,332</b>	<b>\$ 459</b>	<b>\$ 1,572</b>	<b>\$ 37</b>

- (1) These tables do not include loans fully charged-off.
- (2) All automobile, home equity, residential mortgage, and other consumer impaired loans included in these tables are considered impaired due to their status as a TDR.
- (3) At March 31, 2015, \$70,957 thousand of the \$257,712 thousand commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2014, \$62,737 thousand of the \$202,376 thousand commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR.
- (4) At March 31, 2015, \$29,126 thousand of the \$151,283 thousand commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2014, \$27,423 thousand of the \$144,162 thousand commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR.
- (5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs.
- (6) At March 31, 2015, \$31,238 thousand of the \$375,877 thousand residential mortgages loans with an allowance recorded were guaranteed by the U.S. government. At December 31, 2014, \$24,470 thousand of the \$371,489 thousand residential mortgage loans with an allowance recorded were guaranteed by the U.S. government.

---

## Table of Contents

### **TDR Loans**

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs.

### TDR Concession Types

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analysis, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. All commercial TDRs are reviewed and approved by our SAD. The types of concessions provided to borrowers include:

Interest rate reduction: A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt.

Amortization or maturity date change beyond what the collateral supports, including any of the following:

- (1) Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
- (2) Reduces the amount of loan principal to be amortized and increases the amount of the balloon payment at the end of the term of the loan. This concession also reduces the minimum monthly payment. Principal is generally not forgiven.
- (3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan.

Chapter 7 bankruptcy: A bankruptcy court's discharge of a borrower's debt is considered a concession when the borrower does not reaffirm the discharged debt.

Other: A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest.

Principal forgiveness may result from any TDR modification of any concession type. However, the aggregate amount of principal forgiven as a result of loans modified as TDRs during the three-month and three-month periods ended March 31, 2015 and 2014, was not significant.

Following is a description of TDRs by the different loan types:

Commercial loan TDRs Commercial accruing TDRs often result from loans receiving a concession with terms that are not considered a market transaction to Huntington. The TDR remains in accruing status as long as the customer is less than 90-days past due on payments per the restructured loan terms and no loss is expected.

Commercial nonaccrual TDRs result from either: (1) an accruing commercial TDR being placed on nonaccrual status, or (2) a workout where an existing commercial NAL is restructured and a concession was given. At times, these workouts restructure the NAL so that two or more new notes are created. The primary note is underwritten based upon our normal underwriting standards and is sized so projected cash flows are sufficient to repay contractual principal and interest. The terms on the secondary note(s) vary by situation, and may include notes that defer principal and interest payments until after the primary note is repaid. Creating two or more notes often allows the borrower to continue a project or weather a temporary economic downturn and allows Huntington to right-size a loan based upon the current expectations for a borrower's or project's performance.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Our strategy involving TDR borrowers includes working with these borrowers to allow them to refinance elsewhere, as well as allow them time to improve their financial position and remain our customer through refinancing their notes according to market terms and conditions in the future. A subsequent refinancing or modification of a loan may occur when either the loan matures according to the terms of the TDR-modified agreement or the borrower requests a change to the loan agreements. At that time, the loan is evaluated to determine if it is creditworthy. It is subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. The refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation, whereas a continuation of the prior note requires a continuation of the TDR designation. In order for a TDR designation to be removed, the borrower must no longer be experiencing financial difficulties and the terms of the refinanced loan must not represent a concession.

---

## Table of Contents

Residential Mortgage loan TDRs Residential mortgage TDRs represent loan modifications associated with traditional first-lien mortgage loans in which a concession has been provided to the borrower. The primary concessions given to residential mortgage borrowers are amortization or maturity date changes and interest rate reductions. Residential mortgages identified as TDRs involve borrowers unable to refinance their mortgages through the Company's normal mortgage origination channels or through other independent sources. Some, but not all, of the loans may be delinquent.

Automobile, Home Equity, and Other Consumer loan TDRs The Company may make similar interest rate, term, and principal concessions as with residential mortgage loan TDRs.

### TDR Impact on Credit Quality

Huntington's ALLL is largely determined by updated risk ratings assigned to commercial loans, updated borrower credit scores on consumer loans, and borrower delinquency history in both the commercial and consumer portfolios. These updated risk ratings and credit scores consider the default history of the borrower, including payment redefaults. As such, the provision for credit losses is impacted primarily by changes in borrower payment performance rather than the TDR classification. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs as it is probable that all contractual principal and interest due under the restructured terms will be collected.

Our TDRs may include multiple concessions and the disclosure classifications are presented based on the primary concession provided to the borrower. The majority of our concessions for the C&I and CRE portfolios are the extension of the maturity date coupled with an increase in the interest rate. In these instances, the primary concession is the maturity date extension.

TDR concessions may also result in the reduction of the ALLL within the C&I and CRE portfolios. This reduction is derived from payments and the resulting application of the reserve calculation within the ALLL. The transaction reserve for non-TDR C&I and CRE loans is calculated based upon several estimated probability factors, such as PD and LGD, both of which were previously discussed. Upon the occurrence of a TDR in our C&I and CRE portfolios, the reserve is measured based on discounted expected cash flows or collateral value, less anticipated selling costs, of the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a lower ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a lower estimated loss, (2) if the modification includes a rate increase, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, exceeds the carrying value of the loan, or (3) payments may occur as part of the modification. The ALLL for C&I and CRE loans may increase as a result of the modification, as the discounted cash flow analysis may indicate additional reserves are required.

TDR concessions on consumer loans may increase the ALLL. The concessions made to these borrowers often include interest rate reductions, and therefore, the TDR ALLL calculation results in a greater ALLL compared with the non-TDR calculation as the reserve is measured based on the estimation of the discounted expected cash flows or collateral value, less anticipated selling costs, on the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a higher ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a higher estimated loss or, (2) due to the rate decrease, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, indicates a reduction in the expected cash flows or collateral value, less anticipated selling costs. In certain instances, the ALLL may decrease as a result of payments made in connection with the modification.

Commercial loan TDRs In instances where the bank substantiates that it will collect its outstanding balance in full, the note is considered for return to accrual status upon the borrower sustaining sufficient cash flows for a six-month period of time. This six-month period could extend before or after the restructure date. If a charge-off was taken as part of the restructuring, any interest or principal payments received on that note are applied to first reduce the bank's outstanding book balance and then to recoveries of charged-off principal, unpaid interest, and/or fee expenses while the TDR is in nonaccrual status.

Residential Mortgage, Automobile, Home Equity, and Other Consumer loan TDRs Modified loans identified as TDRs are aggregated into pools for analysis. Cash flows and weighted average interest rates are used to calculate impairment at the pooled-loan level. Once the loans are aggregated into the pool, they continue to be classified as TDRs until contractually repaid or charged-off.

Residential mortgage loans not guaranteed by a U.S. government agency such as the FHA, VA, and the USDA, including TDR loans, are reported as accrual or nonaccrual based upon delinquency status. Nonaccrual TDRs are those that are greater than 150-days contractually past due. Loans guaranteed by U.S. government organizations continue to accrue interest upon delinquency.



**Table of Contents**

The following tables present by class and by the reason for the modification, the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the three-month periods ended March 31, 2015 and 2014:

	New Troubled Debt Restructurings During The Three-Month Period Ended (1) March 31, 2015			March 31, 2014		
	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification (2)	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification (2)
<i>(dollar amounts in thousands)</i>						
<b>C&amp;I Owner occupied:</b>						
Interest rate reduction	1	\$ 46	\$ (1)	6	\$ 924	\$ (1)
Amortization or maturity date change	46	10,461	(174)	18	4,609	4
Other	3	613	(29)	2	840	(1)
<b>Total C&amp;I Owner occupied</b>	<b>50</b>	<b>\$ 11,120</b>	<b>\$ (204)</b>	<b>26</b>	<b>\$ 6,373</b>	<b>\$ 2</b>
<b>C&amp;I Other commercial and industrial:</b>						
Interest rate reduction	1	\$ 30	\$	10	\$ 27,994	\$ (147)
Amortization or maturity date change	117	80,376	814	54	32,600	937
Other	5	28,388	(430)	4	4,366	23
<b>Total C&amp;I Other commercial and industrial</b>	<b>123</b>	<b>\$ 108,794</b>	<b>\$ 384</b>	<b>68</b>	<b>\$ 64,960</b>	<b>\$ 813</b>
<b>CRE Retail properties:</b>						
Interest rate reduction	1	\$ 1,657	\$ (11)	3	\$ 11,105	\$ 421
Amortization or maturity date change	11	4,577	(199)	5	12,238	52
Other				6	9,897	(91)
<b>Total CRE Retail properties</b>	<b>12</b>	<b>\$ 6,234</b>	<b>\$ (210)</b>	<b>14</b>	<b>\$ 33,240</b>	<b>\$ 382</b>
<b>CRE Multi family:</b>						
Interest rate reduction		\$	\$	10	\$ 645	\$
Amortization or maturity date change	19	5,045	(1)	4	203	(1)
Other				2	323	
<b>Total CRE Multi family</b>	<b>19</b>	<b>\$ 5,045</b>	<b>\$ (1)</b>	<b>16</b>	<b>\$ 1,171</b>	<b>\$ (1)</b>
<b>CRE Office:</b>						
Interest rate reduction		\$	\$	2	\$ 120	\$ (1)
Amortization or maturity date change	5	26,085	(31)	4	3,132	
Other				1	10,784	
<b>Total CRE Office</b>	<b>5</b>	<b>\$ 26,085</b>	<b>\$ (31)</b>	<b>7</b>	<b>\$ 14,036</b>	<b>\$ (1)</b>
<b>CRE Industrial and warehouse:</b>						
Interest rate reduction		\$	\$	2	\$ 4,046	\$
Amortization or maturity date change	1	226		3	1,173	(4)
Other				1	977	
<b>Total CRE Industrial and Warehouse</b>	<b>1</b>	<b>\$ 226</b>	<b>\$</b>	<b>6</b>	<b>\$ 6,196</b>	<b>\$ (4)</b>

**Table of Contents**

<b>CRE Other commercial real estate:</b>						
Interest rate reduction		\$	\$	4	\$ 4,304	\$ 7
Amortization or maturity date change	7	3,659	10	21	46,536	126
Other	1	152		2	928	(1)
<b>Total CRE Other commercial real estate</b>	<b>8</b>	<b>\$ 3,811</b>	<b>\$ 10</b>	<b>27</b>	<b>\$ 51,768</b>	<b>\$ 132</b>
<b>Automobile:</b>						
Interest rate reduction	13	\$ 19	\$ 1	1	\$ 2	\$
Amortization or maturity date change	496	3,352	158	206	1,349	(7)
Chapter 7 bankruptcy	144	1,223	100	180	1,361	(26)
Other						
<b>Total Automobile</b>	<b>653</b>	<b>\$ 4,594</b>	<b>\$ 259</b>	<b>387</b>	<b>\$ 2,712</b>	<b>\$ (33)</b>
<b>Residential mortgage:</b>						
Interest rate reduction	5	\$ 476	\$ (4)	8	\$ 788	\$ 18
Amortization or maturity date change	123	13,858	(121)	68	8,018	103
Chapter 7 bankruptcy	34	4,176	(124)	85	9,007	282
Other	6	708		1	105	
<b>Total Residential mortgage</b>	<b>168</b>	<b>\$ 19,218</b>	<b>\$ (249)</b>	<b>162</b>	<b>\$ 17,918</b>	<b>\$ 403</b>
<b>First-lien home equity:</b>						
Interest rate reduction	10	\$ 1,419	\$ 26	50	\$ 3,808	\$ 191
Amortization or maturity date change	49	3,611	(303)	40	2,590	(426)
Chapter 7 bankruptcy	26	1,585	80	21	1,389	3
Other						
<b>Total First-lien home equity</b>	<b>85</b>	<b>\$ 6,615</b>	<b>\$ (197)</b>	<b>111</b>	<b>\$ 7,787</b>	<b>\$ (232)</b>
<b>Junior-lien home equity:</b>						
Interest rate reduction	4	\$ 251	\$ 15	87	\$ 2,867	\$ (50)
Amortization or maturity date change	347	16,507	(2,936)	241	9,660	(1,852)
Chapter 7 bankruptcy	51	775	887	59	925	536
Other						
<b>Total Junior-lien home equity</b>	<b>402</b>	<b>\$ 17,533</b>	<b>\$ (2,034)</b>	<b>387</b>	<b>\$ 13,452</b>	<b>\$ (1,366)</b>
<b>Other consumer:</b>						
Interest rate reduction		\$	\$		\$	\$
Amortization or maturity date change	4	95	4	4	20	
Chapter 7 bankruptcy	2	6	1	3	23	(1)
Other						
<b>Total Other consumer</b>	<b>6</b>	<b>\$ 101</b>	<b>\$ 5</b>	<b>7</b>	<b>\$ 43</b>	<b>\$ (1)</b>
<b>Total new troubled debt restructurings</b>	<b>1,532</b>	<b>\$ 209,376</b>	<b>\$ (2,268)</b>	<b>1,218</b>	<b>\$ 219,656</b>	<b>\$ 94</b>

- (1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.  
(2) Amounts represent the financial impact via provision for loan and lease losses as a result of the modification.

**Table of Contents**

Any loan within any portfolio or class is considered as payment redefaulted at 90-days past due.

The following tables present TDRs that have defaulted within one year of modification during the three-month periods ended March 31, 2015 and 2014:

	<b>Troubled Debt Restructurings That Have Redefaulted (1)</b>			
	<b>Within One Year Of Modification During The Three Months Ended March 31, 2015</b>		<b>March 31, 2014</b>	
	Number of Contracts	Ending Balance	Number of Contracts	Ending Balance
<i>(dollar amounts in thousands)</i>				
<b>C&amp;I Owner occupied:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change	<b>1</b>	<b>149</b>		
Other			1	230
<b>Total C&amp;I Owner occupied</b>	<b>1</b>	<b>\$ 149</b>	<b>1</b>	<b>\$ 230</b>
<b>C&amp;I Other commercial and industrial:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change	<b>2</b>	<b>114</b>	4	324
Other				
<b>Total C&amp;I Other commercial and industrial</b>	<b>2</b>	<b>\$ 114</b>	<b>4</b>	<b>\$ 324</b>
<b>CRE Retail Properties:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change				
Other	<b>1</b>	<b>6,482</b>		
<b>Total CRE Retail properties</b>	<b>1</b>	<b>\$ 6,482</b>		<b>\$</b>
<b>CRE Multi family:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change				
Other	<b>3</b>	<b>769</b>		
<b>Total CRE Multi family</b>	<b>3</b>	<b>\$ 769</b>		<b>\$</b>
<b>CRE Office:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change				
Other	<b>1</b>	<b>996</b>		
<b>Total CRE Office</b>	<b>1</b>	<b>\$ 996</b>		<b>\$</b>
<b>CRE Industrial and Warehouse:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change				
Other				
<b>Total CRE Industrial and Warehouse</b>		<b>\$</b>		<b>\$</b>
<b>CRE Other commercial real estate:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change			1	561
Other				
<b>Total CRE Other commercial real estate</b>		<b>\$</b>	<b>1</b>	<b>\$ 561</b>





**Table of Contents**

<b>Automobile:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change	6	110	19	104
Chapter 7 bankruptcy	7	50	13	70
Other				
<b>Total Automobile</b>	<b>13</b>	<b>\$ 160</b>	<b>32</b>	<b>\$ 174</b>
<b>Residential mortgage:</b>				
Interest rate reduction	1	\$ 61	2	\$
Amortization or maturity date change	16	1,776	29	3
Chapter 7 bankruptcy	2	250	15	2
Other				
<b>Total Residential mortgage</b>	<b>19</b>	<b>\$ 2,087</b>	<b>46</b>	<b>\$ 5</b>
<b>First-lien home equity:</b>				
Interest rate reduction	1	\$ 155	1	\$ 113
Amortization or maturity date change	2	78	4	615
Chapter 7 bankruptcy	19	1,723	3	201
Other				
<b>Total First-lien home equity</b>	<b>22</b>	<b>\$ 1,956</b>	<b>8</b>	<b>\$ 929</b>
<b>Junior-lien home equity:</b>				
Interest rate reduction	1	\$ 37		\$
Amortization or maturity date change	12	459	6	330
Chapter 7 bankruptcy	9	214	16	570
Other				
<b>Total Junior-lien home equity</b>	<b>22</b>	<b>\$ 710</b>	<b>22</b>	<b>\$ 900</b>
<b>Other consumer:</b>				
Interest rate reduction		\$		\$
Amortization or maturity date change				
Chapter 7 bankruptcy				
Other				
<b>Total Other consumer</b>		<b>\$</b>		<b>\$</b>
<b>Total troubled debt restructurings with subsequent redefault</b>	<b>84</b>	<b>\$ 13,423</b>	<b>114</b>	<b>\$ 3,123</b>

- (1) Subsequent redefault is defined as a payment redefault within 12 months of the restructuring date. Payment redefault is defined as 90-days past due for any loan within any portfolio or class. Any loan may be considered to be in payment redefault prior to the guidelines noted above when collection of principal or interest is in doubt.

**Pledged Loans and Leases**

At March 31, 2015, the Bank has access to the Federal Reserve's discount window and advances from the FHLB Cincinnati. As of March 31, 2015, these borrowings and advances are secured by \$18.4 billion of loans and securities.

On March 31, 2015, Huntington completed its acquisition Macquarie. Huntington assumed \$254.8 million of debt associated with two securitizations. The debt is secured by \$297.6 million of leases held by the trusts.

**Table of Contents****4. AVAILABLE-FOR-SALE AND OTHER SECURITIES**

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of available-for-sale and other securities at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015		December 31, 2014	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
<b>U.S. Treasury:</b>				
Under 1 year	\$ 5,835	\$ 5,835	\$	\$
1-5 years	5,440	5,520	5,435	5,452
6-10 years				
Over 10 years				
<b>Total U.S. Treasury</b>	<b>11,275</b>	<b>11,355</b>	<b>5,435</b>	<b>5,452</b>
<b>Federal agencies: mortgage-backed securities:</b>				
Under 1 year	36,620	36,734	47,023	47,190
1-5 years	209,862	214,102	216,775	221,078
6-10 years	180,422	183,552	184,576	186,938
Over 10 years	5,263,901	5,349,284	4,825,525	4,867,495
<b>Total Federal agencies: mortgage-backed securities</b>	<b>5,690,805</b>	<b>5,783,672</b>	<b>5,273,899</b>	<b>5,322,701</b>
<b>Other agencies:</b>				
Under 1 year	32,248	32,328	33,047	33,237
1-5 years	9,071	9,555	9,122	9,575
6-10 years	119,696	122,886	103,530	105,019
Over 10 years	181,131	185,646	204,016	203,712
<b>Total other agencies</b>	<b>342,146</b>	<b>350,415</b>	<b>349,715</b>	<b>351,543</b>
<b>Total U.S. Treasury, Federal agency, and other agency securities</b>	<b>6,044,226</b>	<b>6,145,442</b>	<b>5,629,049</b>	<b>5,679,696</b>
<b>Municipal securities:</b>				
Under 1 year	277,551	271,172	256,399	255,835
1-5 years	322,135	326,618	269,385	274,003
6-10 years	996,655	1,004,624	938,780	945,954
Over 10 years	445,189	463,791	376,747	392,777
<b>Total municipal securities</b>	<b>2,041,530</b>	<b>2,066,205</b>	<b>1,841,311</b>	<b>1,868,569</b>
<b>Private-label CMO:</b>				
Under 1 year				
1-5 years				
6-10 years	1,195	1,245	1,314	1,371
Over 10 years	40,847	39,009	42,416	40,555
<b>Total private-label CMO</b>	<b>42,042</b>	<b>40,254</b>	<b>43,730</b>	<b>41,926</b>
<b>Asset-backed securities:</b>				
Under 1 year				
1-5 years	165,319	166,277	228,852	229,364

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

6-10 years	123,591	124,807	144,163	144,193
Over 10 years	589,189	540,999	641,984	582,441
<b>Total asset-backed securities</b>	<b>878,099</b>	<b>832,083</b>	1,014,999	955,998
Corporate debt:				
Under 1 year	38,801	39,075	18,767	18,953
1-5 years	313,507	324,116	314,773	323,503
6-10 years	125,689	126,429	145,611	143,720
Over 10 years				
<b>Total corporate debt</b>	<b>477,997</b>	<b>489,620</b>	479,151	486,176
Other:				
Under 1 year			250	250
1-5 years	3,950	3,906	3,150	3,066
6-10 years				
Over 10 years				
Non-marketable equity securities	331,770	331,771	331,559	331,559
Mutual funds	11,830	11,843	16,151	16,161
Marketable equity securities	536	1,275	536	1,269
<b>Total other</b>	<b>348,086</b>	<b>348,795</b>	351,646	352,305
<b>Total available-for-sale and other securities</b>	<b>\$ 9,831,980</b>	<b>\$ 9,922,399</b>	\$ 9,359,886	\$ 9,384,670

**Table of Contents**

Non-marketable equity securities at March 31, 2015 and December 31, 2014 include \$157.0 million of stock issued by the FHLB of Cincinnati, and \$174.7 million and \$174.5 million, respectively, of Federal Reserve Bank stock. Non-marketable equity securities are recorded at amortized cost.

The following tables provide amortized cost, fair value, and gross unrealized gains and losses recognized in OCI by investment category at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
March 31, 2015				
U.S. Treasury	\$ 11,275	\$ 80	\$	\$ 11,355
Federal agencies:				
Mortgage-backed securities	5,690,805	100,113	(7,246)	5,783,672
Other agencies	342,146	8,270	(1)	350,415
Total U.S. Treasury, Federal agency securities	6,044,226	108,463	(7,247)	6,145,442
Municipal securities	2,041,530	40,512	(15,837)	2,066,205
Private-label CMO	42,042	1,116	(2,904)	40,254
Asset-backed securities	878,099	4,626	(50,642)	832,083
Corporate debt	477,997	12,167	(544)	489,620
Other securities	348,086	753	(44)	348,795
Total available-for-sale and other securities	\$ 9,831,980	\$ 167,637	\$ (77,218)	\$ 9,922,399

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2014				
U.S. Treasury	\$ 5,435	\$ 17	\$	\$ 5,452
Federal agencies:				
Mortgage-backed securities	5,273,899	63,906	(15,104)	5,322,701
Other agencies	349,715	2,871	(1,043)	351,543
Total U.S. Treasury, Federal agency securities	5,629,049	66,794	(16,147)	5,679,696
Municipal securities	1,841,311	37,398	(10,140)	1,868,569
Private-label CMO	43,730	1,116	(2,920)	41,926
Asset-backed securities	1,014,999	2,061	(61,062)	955,998
Corporate debt	479,151	9,442	(2,417)	486,176
Other securities	351,646	743	(84)	352,305
Total available-for-sale and other securities	\$ 9,359,886	\$ 117,554	\$ (92,770)	\$ 9,384,670

At March 31, 2015, the carrying value of investment securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and security repurchase agreements totaled \$3.7 billion. There were no securities of a single issuer, which are not governmental or government-sponsored, that exceeded 10% of shareholders' equity at March 31, 2015.

**Table of Contents**

The following tables provide detail on investment securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>March 31, 2015</b>						
Federal agencies:						
Mortgage-backed securities	183,977	(630)	310,854	(6,616)	494,831	(7,246)
Other agencies	600	(1)			600	(1)
<b>Total Federal agency securities</b>	<b>184,577</b>	<b>(631)</b>	<b>310,854</b>	<b>(6,616)</b>	<b>495,431</b>	<b>(7,247)</b>
Municipal securities	610,486	(14,089)	57,696	(1,748)	668,182	(15,837)
Private-label CMO			22,491	(2,904)	22,491	(2,904)
Asset-backed securities	61,741	(125)	278,236	(50,517)	339,977	(50,642)
Corporate debt	31,556	(28)	22,224	(516)	53,780	(544)
Other securities	773	(27)	1,483	(17)	2,256	(44)
<b>Total temporarily impaired securities</b>	<b>\$ 889,133</b>	<b>\$ (14,900)</b>	<b>\$ 692,984</b>	<b>\$ (62,318)</b>	<b>\$ 1,582,117</b>	<b>\$ (77,218)</b>

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2014</b>						
Federal agencies:						
Mortgage-backed securities	501,858	(1,909)	527,280	(13,195)	1,029,138	(15,104)
Other agencies	159,708	(1,020)	1,281	(23)	160,989	(1,043)
<b>Total Federal agency securities</b>	<b>661,566</b>	<b>(2,929)</b>	<b>528,561</b>	<b>(13,218)</b>	<b>1,190,127</b>	<b>(16,147)</b>
Municipal securities	568,619	(9,127)	96,426	(1,013)	665,045	(10,140)
Private-label CMO			22,650	(2,920)	22,650	(2,920)
Asset-backed securities	157,613	(641)	325,691	(60,421)	483,304	(61,062)
Corporate debt	49,562	(252)	88,398	(2,165)	137,960	(2,417)
Other securities			1,416	(84)	1,416	(84)
<b>Total temporarily impaired securities</b>	<b>\$ 1,437,360</b>	<b>\$ (12,949)</b>	<b>\$ 1,063,142</b>	<b>\$ (79,821)</b>	<b>\$ 2,500,502</b>	<b>\$ (92,770)</b>

The following table is a summary of realized securities gains and losses for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Three Months Ended	
	2015	2014
Gross gains on sales of securities	\$	\$ 16,990
Gross (losses) on sales of securities		(20)
<b>Net gain on sales of securities</b>	<b>\$</b>	<b>\$ 16,970</b>

**Collateralized Debt Obligations and Private-Label CMO Securities**

Our highest risk segments of our investment portfolio are the trust preferred CDO and 2003-2006 vintage private-label CMO portfolios. Of the \$40.3 million of the private-label CMO securities reported at fair value at March 31, 2015, approximately \$20.1 million are rated below

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

investment grade. The CDOs are in the asset-backed securities portfolio. These segments are in run off, and we have not purchased these types of securities since 2008. The performance of the underlying securities in each of these segments reflects the deterioration of CDO issuers and 2003-2006 non-agency mortgages. Each of these securities in these two segments is subjected to a rigorous review of its projected cash flows. These reviews are supported with analysis from independent third parties.

**Table of Contents**

The fair values of the private label CMO and CDO assets have been impacted by various market conditions. The unrealized losses were primarily the result of wider liquidity spreads on asset-backed securities and increased market volatility on non-agency mortgage that are collateralized by certain mortgage loans. In addition, the expected average lives of the asset-backed securities backed by trust-preferred securities have been extended, due to changes in the expectations of when the underlying securities would be repaid. The contractual terms and / or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the amortized cost is recovered, which may be maturity and; therefore, does not consider them to be other-than-temporarily impaired at March 31, 2015.

The following table summarizes the relevant characteristics of our CDO securities portfolio, which are included in asset-backed securities, at March 31, 2015. Each security is part of a pool of issuers and supports a more senior tranche of securities except for the MM Comm III securities which are the most senior class.

**Collateralized Debt Obligation Data**

March 31, 2015

(dollar amounts in thousands)

Deal Name	Par Value	Amortized Cost	Fair Value	Unrealized Loss (2)	Credit Rating (3)	Performing/ Remaining (4)	Actual	Expected	Excess	
							# of Issuers	Deferrals and Defaults as a % of		Defaults as a % of
							Lowest	Currently	Remaining	(5)
Alesco II (1)	\$ 41,646	\$ 28,636	\$ 18,383	\$ (10,253)	C	29/32		8%	7%	%
ICONS	19,801	19,801	15,767	(4,034)	BB	19/21		7	16	56
MM Comm III	5,584	5,335	4,369	(966)	BB	5/9		5	9	28
Pre TSL IX (1)	5,000	3,955	2,662	(1,293)	C	28/40		19	9	4
Pre TSL XI (1)	25,000	20,517	13,595	(6,922)	C	42/55		16	9	9
Pre TSL XIII (1)	27,530	20,127	13,952	(6,175)	C	41/56		21	21	6
Reg Diversified (1)	25,500	6,287	1,591	(4,696)	D	25/41		34	7	
Soloso (1)	12,500	2,440	468	(1,972)	C	36/60		29	19	
Tropic III	31,000	31,000	18,368	(12,632)	CCC+	30/40		19	8	39
<b>Total at March 31, 2015</b>	<b>\$ 193,561</b>	<b>\$ 138,098</b>	<b>\$ 89,155</b>	<b>\$ (48,943)</b>						
Total at December 31, 2014	\$ 193,597	\$ 139,194	\$ 82,738	\$ (56,456)						

- (1) Security was determined to have OTTI. As such, the book value is net of recorded credit impairment.
- (2) These securities have been in a continuous loss position for longer than 12 months.
- (3) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where the lowest rating is based on another nationally recognized credit rating agency.
- (4) Includes both banks and/or insurance companies.
- (5) Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

**Security Impairment**



## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Huntington evaluated OTTI on the debt security types listed below.

Private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities are valued by a third party pricing specialist using a discounted cash flow approach and proprietary pricing model. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, discount rates that are implied by market prices for similar securities, collateral structure types, and house price depreciation / appreciation rates that are based upon macroeconomic forecasts.

---

**Table of Contents**

Collateralized Debt Obligations are backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. A third party pricing specialist with direct industry experience in pooled-trust-preferred security evaluations is engaged to provide assistance estimating the fair value and expected cash flows on this portfolio. The full cash flow analysis is completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in the security and terms of the security's structure. The credit review includes an analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using available financial and regulatory information for each underlying collateral issuer. The analysis also includes a review of historical industry default data, current/near term operating conditions, and the impact of macroeconomic and regulatory changes. Using the results of our analysis, we estimate appropriate default and recovery probabilities for each piece of collateral then estimate the expected cash flows for each security. The cumulative probability of default ranges from a low of 1.9% to 100%.

Many collateral issuers have the option of deferring interest payments on their debt for up to five years. For issuers who are deferring interest, assumptions are made regarding the issuers ability to resume interest payments and make the required principal payment at maturity; the cumulative probability of default for these issuers currently ranges from 31% to 100%, and a 10% recovery assumption. The fair value of each security is obtained by discounting the expected cash flows at a market discount rate, ranging from LIBOR plus 3.0% to LIBOR plus 13.0% as of March 31, 2015. The market discount rate is determined by reference to yields observed in the market for similarly rated collateralized debt obligations, specifically high-yield collateralized loan obligations. The relatively high market discount rate is reflective of the uncertainty of the cash flows and illiquid nature of these securities. The large differential between the fair value and amortized cost of some of the securities reflects the high market discount rate and the expectation that the majority of the cash flows will not be received until near the final maturity of the security (the final maturities range from 2032 to 2035).

On December 10, 2013, the Federal Reserve, the OCC, the FDIC, the CFTC and the SEC issued final rules to implement the Volcker Rule contained in section 619 of the Dodd-Frank Act, generally to become effective on July 21, 2015. The Volcker Rule prohibits an insured depository institution and its affiliates (referred to as banking entities) from: (i) engaging in proprietary trading and (ii) investing in or sponsoring certain types of funds (covered funds) subject to certain limited exceptions. These prohibitions impact the ability of U.S. banking entities to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The rule also effectively prohibits short-term trading strategies by any U.S. banking entity if those strategies involve instruments other than those specifically permitted for trading.

On January 14, 2014, the five federal agencies approved an interim final rule to permit banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities from the investment prohibitions of section 619 of the Volcker Rule. Under the interim final rule, the agencies permit the retention of an interest in or sponsorship of covered funds by banking entities if certain qualifications are met. In addition, the agencies released a non-exclusive list of issuers that meet the requirements of the interim final rule. At March 31, 2015, we had investments in nine different pools of trust preferred securities. Eight of our pools are included in the list of non-exclusive issuers. We have analyzed the ICONS pool which was not included on the list and believe that it is more likely than not that we would not be required to sell and will be able to hold the security to recovery under the final Volcker Rule regulations.

For the three-month periods ended March 31, 2015 and 2014, there were no OTTI losses recognized in the Unaudited Condensed Consolidated Statements of Income for securities evaluated for impairment as described above. The OTTI recognized in other comprehensive income on debt securities held by Huntington at March 31, 2015 and 2014 is \$30.9 million.

As of March 31, 2015, Management has evaluated all other investment securities with unrealized losses and all non-marketable securities for impairment and concluded no additional OTTI is required.

**Table of Contents****5. HELD-TO-MATURITY SECURITIES**

These are debt securities that Huntington has the intent and ability to hold until maturity. The debt securities are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method.

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of held-to-maturity securities at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015		December 31, 2014	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Federal agencies: mortgage-backed securities:				
Under 1 year	\$	\$	\$	\$
1-5 years				
6-10 years	24,901	24,517	24,901	24,263
Over 10 years	3,017,912	3,053,362	3,136,460	3,140,194
Total Federal agencies: mortgage-backed securities	3,042,813	3,077,879	3,161,361	3,164,457
Other agencies:				
Under 1 year				
1-5 years				
6-10 years	78,053	80,031	54,010	54,843
Over 10 years	208,091	209,698	156,553	155,821
Total other agencies	286,144	289,729	210,563	210,664
Total U.S. Government backed agencies	3,328,957	3,367,608	3,371,924	3,375,121
Municipal securities:				
Under 1 year				
1-5 years				
6-10 years				
Over 10 years	7,706	7,281	7,981	7,594
Total municipal securities	7,706	7,281	7,981	7,594
Total held-to-maturity securities	\$ 3,336,663	\$ 3,374,889	\$ 3,379,905	\$ 3,382,715

The following table provides amortized cost, gross unrealized gains and losses, and fair value by investment category at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
March 31, 2015				
Federal Agencies:				
Mortgage-backed securities	\$ 3,042,813	\$ 43,058	\$ (7,992)	\$ 3,077,879
Other agencies	286,144	4,065	(480)	289,729
Total U.S. Government backed agencies	3,328,957	47,123	(8,472)	3,367,608

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Municipal securities	7,706	(425)	7,281	
<b>Total held-to-maturity securities</b>	<b>\$ 3,336,663</b>	<b>\$ 47,123</b>	<b>\$ (8,897)</b>	<b>\$ 3,374,889</b>

<i>(dollar amounts in thousands)</i>	Amortized Cost	Unrealized Gross Gains	Gross Losses	Fair Value
December 31, 2014				
Federal Agencies:				
Mortgage-backed securities	\$ 3,161,361	\$ 24,832	\$ (21,736)	\$ 3,164,457
Other agencies	210,563	1,251	(1,150)	210,664
<b>Total U.S. Government backed agencies</b>	<b>3,371,924</b>	<b>26,083</b>	<b>(22,886)</b>	<b>3,375,121</b>
Municipal securities	7,981		(387)	7,594
<b>Total held-to-maturity securities</b>	<b>\$ 3,379,905</b>	<b>\$ 26,083</b>	<b>\$ (23,273)</b>	<b>\$ 3,382,715</b>

**Table of Contents**

The following tables provide detail on held-to-maturity securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>March 31, 2015</b>						
Federal Agencies:						
Mortgage-backed securities	\$ 130,027	\$ (748)	\$ 414,559	\$ (7,244)	\$ 544,586	\$ (7,992)
Other agencies	63,134	(346)	22,023	(134)	85,157	(480)
Total U.S. Government backed securities	193,161	(1,094)	436,582	(7,378)	629,743	(8,472)
Municipal securities			7,281	(425)	7,281	(425)
<b>Total temporarily impaired securities</b>	<b>\$ 193,161</b>	<b>\$ (1,094)</b>	<b>\$ 443,863</b>	<b>\$ (7,803)</b>	<b>\$ 637,024</b>	<b>\$ (8,897)</b>

<i>(dollar amounts in thousands)</i>	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2014</b>						
Federal Agencies:						
Mortgage-backed securities	\$ 707,934	\$ (5,550)	\$ 622,026	\$ (16,186)	\$ 1,329,960	\$ (21,736)
Other agencies	36,956	(198)	71,731	(952)	108,687	(1,150)
Total U.S. Government backed securities	744,890	(5,748)	693,757	(17,138)	1,438,647	(22,886)
Municipal securities	7,594	(387)			7,594	(387)
<b>Total temporarily impaired securities</b>	<b>\$ 752,484</b>	<b>\$ (6,135)</b>	<b>\$ 693,757</b>	<b>\$ (17,138)</b>	<b>\$ 1,446,241</b>	<b>\$ (23,273)</b>

**Security Impairment**

Huntington evaluates the held-to-maturity securities portfolio on a quarterly basis for impairment. Impairment would exist when the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. As of March 31, 2015, Management has evaluated held-to-maturity securities with unrealized losses for impairment and concluded no OTTI is required.

**6. LOAN SALES AND SECURITIZATIONS****Residential Mortgage Loans**

The following table summarizes activity relating to residential mortgage loans sold with servicing retained for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Three Months Ended	
	March 31, 2015	2014
Residential mortgage loans sold with servicing retained	\$ 630,683	\$ 481,837
Pretax gains resulting from above loan sales (1)	14,862	12,076

- (1) Recorded in mortgage banking income.

**Table of Contents**

A MSR is established only when the servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained. At initial recognition, the MSR asset is established at its fair value using assumptions consistent with assumptions used to estimate the fair value of existing MSRs. At the time of initial capitalization, MSRs may be recorded using either the fair value method or the amortization method. The election of the fair value method or amortization method is made at the time each servicing class is established. Subsequently, servicing rights are accounted for based on the methodology chosen for each respective servicing class. Any increase or decrease in the fair value of MSRs carried under the fair value method, as well as amortization or impairment of MSRs recorded using the amortization method, during the period is recorded as an increase or decrease in mortgage banking income, which is reflected in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

The following tables summarize the changes in MSRs recorded using either the fair value method or the amortization method for the three-month periods ended March 31, 2015 and 2014:

Fair Value Method: ( <i>dollar amounts in thousands</i> )	Three Months Ended March 31,	
	2015	2014
Fair value, beginning of period	\$ 22,786	\$ 34,236
Change in fair value during the period due to:		
Time decay (1)	(339)	(725)
Payoffs (2)	(818)	(1,915)
Changes in valuation inputs or assumptions (3)	(1,174)	(968)
Fair value, end of period:	\$ 20,455	\$ 30,628
Weighted-average life (years)	4.7	4.1

- (1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.
- (2) Represents decrease in value associated with loans that paid off during the period.
- (3) Represents change in value resulting primarily from market-driven changes in interest rates and prepayment speeds.

Amortization Method: ( <i>dollar amounts in thousands</i> )	Three Months Ended March 31,	
	2015	2014
Carrying value, beginning of period	\$ 132,813	\$ 128,064
New servicing assets created	6,454	5,053
Servicing assets acquired		3,505
Impairment (charge) / recovery	(7,990)	(629)
Amortization and other	(5,823)	(3,342)
Carrying value, end of period	\$ 125,454	\$ 132,651
Fair value, end of period	\$ 125,691	\$ 144,694
Weighted-average life (years)	5.7	6.5

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. Huntington hedges the value of certain MSRs against changes in value attributable to changes in interest rates using a combination of derivative instruments and trading securities.



**Table of Contents**

For MSR under the fair value method, a summary of key assumptions and the sensitivity of the MSR value at March 31, 2015 and December 31, 2014, to changes in these assumptions follows:

	March 31, 2015			December 31, 2014		
	Actual	Decline in fair value due to 10% adverse change	Decline in fair value due to 20% adverse change	Actual	Decline in fair value due to 10% adverse change	Decline in fair value due to 20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate (annualized)	15.20%	\$ (1,046)	\$ (2,002)	15.60%	\$ (1,176)	\$ (2,248)
Spread over forward interest rate swap rates	641 bps	(625)	(1,214)	546 bps	(699)	(1,355)

For MSR under the amortization method, a summary of key assumptions and the sensitivity of the MSR value at March 31, 2015 and December 31, 2014, to changes in these assumptions follows:

	March 31, 2015			December 31, 2014		
	Actual	Decline in fair value due to 10% adverse change	Decline in fair value due to 20% adverse change	Actual	Decline in fair value due to 10% adverse change	Decline in fair value due to 20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate (annualized)	11.90%	\$ (5,135)	\$ (9,860)	11.40%	\$ (5,289)	\$ (10,164)
Spread over forward interest rate swap rates	928 bps	(3,957)	(7,663)	856 bps	(4,343)	(8,403)

Total servicing, late and other ancillary fees, net of amortization of capitalized servicing assets included in mortgage banking income amounted to \$3.9 million and \$5.0 million for the three-month periods ended March 31, 2015 and 2014, respectively. The unpaid principal balance of residential mortgage loans serviced for third parties was \$15.6 billion and \$15.6 billion at March 31, 2015 and December 31, 2014, respectively.

**Automobile Loans and Leases**

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees and other ancillary fees on the outstanding loan balances. Automobile loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.

Changes in the carrying value of automobile loan servicing rights for the three-month periods ended March 31, 2015 and 2014, and the fair value at the end of each period were as follows:

	Three Months Ended	
	March 31, 2015	March 31, 2014
<i>(dollar amounts in thousands)</i>		
Carrying value, beginning of period	\$ 6,898	\$ 17,672
New servicing assets created		
Amortization and other	(1,835)	(3,315)
Carrying value, end of period	\$ 5,063	\$ 14,357
Fair value, end of period	\$ 5,155	\$ 14,357
Weighted-average life (years)	2.4	3.2



**Table of Contents**

A summary of key assumptions and the sensitivity of the automobile loan servicing rights value to changes in these assumptions at March 31, 2015 and December 31, 2014 follows:

	Actual	March 31, 2015 Decline in fair value due to		Actual	December 31, 2014 Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate ( <i>annualized</i> )	<b>15.60%</b>	<b>\$ (98)</b>	<b>\$ (287)</b>	14.62%	\$ (305)	\$ (496)
Spread over forward interest rate swap rates	<b>500 bps</b>	<b>(1)</b>	<b>(3)</b>	500 bps	(2)	(4)

Servicing income, net of amortization of capitalized servicing assets and impairment, amounted to \$1.4 million and \$2.1 million for the three-month periods ending March 31, 2015, and 2014, respectively. The unpaid principal balance of automobile loans serviced for third parties was \$697.2 million and \$837.7 million at March 31, 2015 and December 31, 2014, respectively.

**Small Business Association (SBA) Portfolio**

The following table summarizes activity relating to SBA loans sold with servicing retained for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31,	
	2015	2014
SBA loans sold with servicing retained	<b>\$ 42,401</b>	\$ 40,871
Pretax gains resulting from above loan sales (1)	<b>3,574</b>	4,375

(1) Recorded in gain on sale of loans.

Huntington has retained servicing responsibilities on sold SBA loans and receives annual servicing fees on the outstanding loan balances. SBA loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows.

The following tables summarize the changes in the carrying value of the servicing asset for the three-month periods ended March 31, 2015 and 2014, and the fair value at the end of each period were as follows:

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31,	
	2015	2014
Carrying value, beginning of period	<b>\$ 18,536</b>	\$ 16,865
New servicing assets created	<b>1,457</b>	1,335
Amortization and other	<b>(2,046)</b>	(1,172)
Carrying value, end of period	<b>\$ 17,947</b>	\$ 17,028
Fair value, end of period	<b>\$ 19,436</b>	\$ 17,028
Weighted-average life (years)	<b>3.3</b>	3.5

A summary of key assumptions and the sensitivity of the SBA loan servicing rights value to changes in these assumptions at March 31, 2015 and December 31, 2014 follows:

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

	March 31, 2015			December 31, 2014		
	Actual	Decline in fair value due to 10% adverse change	20% adverse change	Actual	Decline in fair value due to 10% adverse change	20% adverse change
<i>(dollar amounts in thousands)</i>						
Constant prepayment rate <i>(annualized)</i>	<b>7.80%</b>	<b>\$ (281)</b>	<b>\$ (558)</b>	5.60%	\$ (211)	\$ (419)
Discount rate	<b>1,500 bps</b>	<b>(521)</b>	<b>(1,020)</b>	1,500 bps	(563)	(1,102)

**Table of Contents**

Servicing income, net of amortization of capitalized servicing assets, amounted to \$2.0 million and \$1.7 million for the three-month periods ending March 31, 2015, and 2014, respectively. The unpaid principal balance of SBA loans serviced for third parties was \$889.8 million and \$898.0 million at March 31, 2015 and December 31, 2014, respectively.

**7. GOODWILL AND OTHER INTANGIBLE ASSETS**

Business segments are based on segment leadership structure, which reflects how segment performance is monitored and assessed. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes, along with technology and operations, other unallocated assets, liabilities, revenue, and expense.

A rollforward of goodwill by business segment for the first three-month period of 2015 is presented in the table below:

<i>(dollar amounts in thousands)</i>	Retail & Business Banking	Commercial Banking	AFCRE	RBHPCG	Treasury/ Other	Huntington Consolidated
Balance, beginning of period	<b>\$ 368,097</b>	<b>\$ 59,594</b>	<b>\$</b>	<b>\$ 90,012</b>	<b>\$ 4,838</b>	<b>\$ 522,541</b>
Goodwill acquired during the period		<b>155,828</b>				<b>155,828</b>
Adjustments						
Impairment						
Balance, end of period	<b>\$ 368,097</b>	<b>\$ 215,422</b>	<b>\$</b>	<b>\$ 90,012</b>	<b>\$ 4,838</b>	<b>\$ 678,369</b>

During the 2015 first quarter, Huntington completed the acquisition of Macquarie and recorded \$155.8 million of goodwill and \$8.2 million of other intangible assets. For additional information on the acquisition, see Business Combinations footnote.

Goodwill is not amortized but is evaluated for impairment on an annual basis at October 1 of each year or whenever events or changes in circumstances indicate the carrying value may not be recoverable. As a result of the 2014 first quarter reorganization in our reported business segments, goodwill was reallocated among the business segments. Immediately following the reallocation, impairment of \$3.0 million was recorded in the Home Lending reporting segment.

At March 31, 2015 and December 31, 2014, Huntington's other intangible assets consisted of the following:

<i>(dollar amounts in thousands)</i>	Gross Carrying Amount	Accumulated Amortization	Net Carrying Value
March 31, 2015			
Core deposit intangible	<b>\$ 400,058</b>	<b>\$ (374,940)</b>	<b>\$ 25,118</b>
Customer relationship	<b>116,120</b>	<b>(68,696)</b>	<b>47,424</b>
Other	<b>25,164</b>	<b>(25,041)</b>	<b>123</b>
Total other intangible assets	<b>\$ 541,342</b>	<b>\$ (468,677)</b>	<b>\$ 72,665</b>
December 31, 2014			
Core deposit intangible	\$ 400,058	\$ (366,907)	\$ 33,151
Customer relationship	107,920	(66,534)	41,386
Other	25,164	(25,030)	134
Total other intangible assets	\$ 533,142	\$ (458,471)	\$ 74,671



**Table of Contents**

The estimated amortization expense of other intangible assets for the remainder of 2015 and the next five years is as follows:

<i>(dollar amounts in thousands)</i>	Amortization Expense
2015	\$ 17,724
2016	14,316
2017	12,908
2018	11,135
2019	9,825
2020	3,076

**8. LONG-TERM DEBT**

Effective March 31, 2015, Huntington completed its acquisition of Macquarie. As part of the acquisition, Huntington assumed \$293.4 million of non-recourse debt with various financial institutions and maturity dates. The effective interest rate on the non-recourse debt is 3.24%. Huntington also assumed \$254.8 million of debt associated with two securitizations. The securitization debt has various classes and associated maturity dates and has an effective interest rate of 1.70%.

In February 2015, the Bank issued \$500.0 million of senior notes at 99.860% of face value. The senior bank note issuances mature on February 26, 2018 and have a fixed coupon rate of 1.70%. Also, in February 2015, the Bank issued \$500.0 million of senior notes at 99.874% of face value. The senior bank note issuances mature on April 1, 2020 and have a fixed coupon rate of 2.40%. Both senior note issuances may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

**Table of Contents****9. OTHER COMPREHENSIVE INCOME**

The components of other comprehensive income for the three-month periods ended March 31, 2015 and 2014, were as follows:

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31, 2015 Tax (Expense)		
	Pretax	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$ 5,245	\$ (1,855)	\$ 3,390
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	60,503	(21,477)	39,026
Less: Reclassification adjustment for net losses (gains) included in net income	(121)	42	(79)
Net change in unrealized holding gains (losses) on available-for-sale debt securities	65,627	(23,290)	42,337
Net change in unrealized holding gains (losses) on available-for-sale equity securities	9	(3)	6
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	28,144	(9,850)	18,294
Less: Reclassification adjustment for net (gains) losses included in net income	(123)	43	(80)
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	28,021	(9,807)	18,214
Net change in pension and other post-retirement obligations	1,389	(486)	903
Total other comprehensive income (loss)	\$ 95,046	\$ (33,586)	\$ 61,460

  

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31, 2014 Tax (Expense)		
	Pretax	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$ 7,408	\$ (2,619)	\$ 4,789
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	26,245	(9,332)	16,913
Less: Reclassification adjustment for net losses (gains) included in net income	(15,375)	5,381	(9,994)
Net change in unrealized holding gains (losses) on available-for-sale debt securities	18,278	(6,570)	11,708
Net change in unrealized holding gains (losses) on available-for-sale equity securities	53	(19)	34
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	2,805	(982)	1,823
Less: Reclassification adjustment for net (gains) losses included in net income	(2,892)	1,012	(1,880)
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	(87)	30	(57)
Net change in pension and other post-retirement obligations	888	(311)	577
Total other comprehensive income (loss)	\$ 19,132	\$ (6,870)	\$ 12,262



**Table of Contents**

The following table presents activity in accumulated other comprehensive income (loss), net of tax, for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Unrealized gains and (losses) on debt securities (1)	Unrealized gains and (losses) on equity securities	Unrealized gains and (losses) on cash flow hedging derivatives	Unrealized gains (losses) for pension and other post- retirement obligations	Total
Balance, December 31, 2013	\$ (39,234)	\$ 292	\$ (18,844)	\$ (156,223)	\$ (214,009)
Other comprehensive income before reclassifications	21,702	34	1,823		23,559
Amounts reclassified from accumulated OCI to earnings	(9,994)		(1,880)	577	(11,297)
Period change	11,708	34	(57)	577	12,262
Balance, March 31, 2014	\$ (27,526)	\$ 326	\$ (18,901)	\$ (155,646)	\$ (201,747)
Balance, December 31, 2014	\$ 15,137	\$ 484	\$ (12,233)	\$ (225,680)	\$ (222,292)
Other comprehensive income before reclassifications	42,416	6	18,294		60,716
Amounts reclassified from accumulated OCI to earnings	(79)		(80)	903	744
Period change	42,337	6	18,214	903	61,460
Balance, March 31, 2015	\$ 57,474	\$ 490	\$ 5,981	\$ (224,777)	\$ (160,832)

- (1) Amounts at March 31, 2015 and December 31, 2014 include \$0.9 million and \$0.8 million, respectively, of net unrealized losses on securities transferred from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. The net unrealized gains will be recognized in earnings over the remaining life of the security using the effective interest method.

**Table of Contents**

The following table presents the reclassification adjustments out of accumulated OCI included in net income and the impacted line items as listed on the Unaudited Condensed Consolidated Statements of Income for the three-month periods ended March 31, 2015 and 2014:

Accumulated OCI components <i>(dollar amounts in thousands)</i>	Reclassifications out of accumulated OCI Amounts reclassified from accumulated OCI		Location of net gain (loss) reclassified from accumulated OCI into earnings
	Three Months Ended March 31, 2015	Three Months Ended March 31, 2014	
<b>Gains (losses) on debt securities:</b>			
Amortization of unrealized gains (losses)	\$ 121	\$ 175	Interest income - held-to-maturity securities - taxable
Realized gain (loss) on sale of securities		15,200	Noninterest income - net gains (losses) on sale of securities
	121	15,375	Total before tax
	(42)	(5,381)	Tax (expense) benefit
	\$ 79	\$ 9,994	Net of tax
<b>Gains (losses) on cash flow hedging relationships:</b>			
Interest rate contracts	\$ 133	\$ 2,892	Interest income - loans and leases
Interest rate contracts	(10)		Noninterest income - other income
	123	2,892	Total before tax
	(43)	(1,012)	Tax (expense) benefit
	\$ 80	\$ 1,880	Net of tax
<b>Amortization of defined benefit pension and post-retirement items:</b>			
Actuarial gains (losses)	\$ (1,389)	\$ (888)	Noninterest expense - personnel costs
	(1,389)	(888)	Total before tax
	486	311	Tax (expense) benefit
	\$ (903)	\$ (577)	Net of tax

**10. SHAREHOLDERS EQUITY****2015 Share Repurchase Program**

On March 11, 2015, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2015. These actions included a potential repurchase of up to \$366 million of common stock from the second quarter of 2015 through the second quarter of 2016. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. This program replaced the previously authorized share repurchase program authorized by Huntington's board of directors in 2014.

**2014 Share Repurchase Program**

During the three-month period ended March 31, 2015, Huntington repurchased a total of 4.9 million shares at a weighted average share price of \$10.45, which completes our previous authorization.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

On March 26, 2014, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January of 2014. These actions include a potential repurchase of up to \$250 million of common stock through the first quarter of 2015. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. This program replaced the previously authorized share repurchase program authorized by Huntington's board of directors in 2013.

**Table of Contents****2013 Share Repurchase Program**

During the three-month period ended March 31, 2014, Huntington repurchased a total of 14.6 million shares at a weighted average share price of \$9.32.

**11. EARNINGS PER SHARE**

Basic earnings per share is the amount of earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units and awards, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred. Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends and deemed dividend. The calculation of basic and diluted earnings per share for the three-month periods ended March 31, 2015 and 2014, was as follows:

<i>(dollar amounts in thousands, except per share amounts)</i>	Three Months Ended March 31,	
	2015	2014
Basic earnings per common share:		
Net income	\$ 165,854	\$ 149,143
Preferred stock dividends	(7,965)	(7,964)
Net income available to common shareholders	\$ 157,889	\$ 141,179
Average common shares issued and outstanding	809,778	829,659
Basic earnings per common share	\$ 0.19	\$ 0.17
Diluted earnings per common share:		
Net income available to common shareholders	\$ 157,889	\$ 141,179
Effect of assumed preferred stock conversion		
Net income applicable to diluted earnings per share	\$ 157,889	\$ 141,179
Average common shares issued and outstanding	809,778	829,659
Dilutive potential common shares:		
Stock options and restricted stock units and awards	12,126	11,456
Shares held in deferred compensation plans	1,706	1,256
Other	199	306
Dilutive potential common shares:	14,031	13,018
Total diluted average common shares issued and outstanding	823,809	842,677
Diluted earnings per common share	\$ 0.19	\$ 0.17

For the three-month periods ended March 31, 2015 and 2014, approximately 1.6 million and 2.2 million, respectively, of options to purchase shares of common stock were not included in the computation of diluted earnings per share because the effect would be antidilutive.

**12. SHARE-BASED COMPENSATION**

Huntington sponsors nonqualified and incentive share based compensation plans. These plans provide for the granting of stock options and other awards to officers, directors, and other employees. Compensation costs are included in personnel costs on the Unaudited Condensed Consolidated Statements of Income. Stock options are granted with an exercise price at the closing market price on the date of the grant. Options granted typically vest ratably over four years or when other conditions are met. Stock options, which represented a portion of our grant values, have no intrinsic value until the stock price increases. All options granted have a term of seven years.



**Table of Contents****2015 Long-Term Incentive Plan**

In April 2015, shareholders approved the Huntington Bancshares Incorporated 2015 Long-Term Incentive Plan (the Plan). Shares remaining under the 2012 Plan have been incorporated into the 2015 Plan and reduced the full number of shares covered by all awards. Accordingly, the total number of shares available for awards under the 2015 Plan is 30.0 million shares. Huntington issues shares to fulfill stock option exercises and restricted stock unit and award vesting from available authorized common shares. At March 31, 2015, the Company believes there are adequate authorized common shares to satisfy anticipated stock option exercises and restricted stock unit and award vesting in 2015.

**2012 Long-Term Incentive Plan**

In 2012, shareholders approved the Huntington Bancshares Incorporated 2012 Long-Term Incentive Plan (the 2012 Plan) which authorized 51.0 million shares for future grants. The 2012 Plan was superseded effective April 23, 2015. At March 31, 2015, 13.7 million shares from the 2012 Plan were available for future grants.

Huntington uses the Black-Scholes option pricing model to value options in determining our share-based compensation expense. Forfeitures are estimated at the date of grant based on historical rates, and updated as necessary, and reduce the compensation expense recognized. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the date of grant. The expected dividend yield is based on the dividend rate and stock price at the date of the grant. Expected volatility is based on the estimated volatility of Huntington's stock over the expected term of the option.

The following table illustrates total share-based compensation expense and related tax benefit for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Three Months Ended March 31,	
	2015	2014
Share-based compensation expense	\$ 11,095	\$ 9,418
Tax benefit	3,851	3,163

Huntington's stock option activity and related information for the three-month period ended March 31, 2015, was as follows:

<i>(amounts in thousands, except years and per share amounts)</i>	Options	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2015	19,619	\$ 6.99		
Granted				
Exercised	(723)	6.24		
Forfeited/expired	(319)	21.07		
Outstanding at March 31, 2015	18,577	\$ 6.78	3.7	\$ 82,290
Expected to vest at March 31, 2015 (1)	4,960	\$ 7.65	5.1	\$ 16,852
Exercisable at March 31, 2015	13,244	\$ 6.42	3.1	\$ 64,339

(1) The number of options expected to vest includes an estimate of 373 thousand shares expected to be forfeited. The aggregate intrinsic value represents the amount by which the fair value of underlying stock exceeds the in-the-money option exercise price. For the three-month periods ended March 31, 2015 and 2014, cash received for the exercises of stock options was \$4.5 million and \$6.7 million, respectively. The tax benefit realized from stock option exercises was \$0.7 million and \$0.3 million for each respective period.

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Huntington also grants restricted stock, restricted stock units, performance share units and other stock-based awards. Restricted stock units and awards are issued at no cost to the recipient, and can be settled only in shares at the end of the vesting period. Restricted stock awards provide the holder with full voting rights and cash dividends during the vesting period. Restricted stock units do not provide the holder with voting rights or cash dividends during the vesting period, but do accrue a dividend equivalent that is paid upon vesting, and are subject to certain service restrictions. Performance share units are payable contingent upon Huntington achieving certain predefined performance objectives over the three-year measurement period. The fair value of these awards is the closing market price of Huntington's common stock on the date of award.

**Table of Contents**

The weighted-average grant date fair value of nonvested shares granted for the three-month periods ended March 31, 2015 and 2014, were \$10.69 and \$9.13, respectively. The total fair value of awards vested was \$10.8 million and \$9.6 million during the three-month periods ended March 31, 2015, and 2014, respectively. As of March 31, 2015, the total unrecognized compensation cost related to nonvested awards was \$65.4 million with a weighted-average expense recognition period of 2.4 years.

The following table summarizes the status of Huntington's restricted stock units, performance share units, and restricted stock awards as of March 31, 2015, and activity for the three-month period ended March 31, 2015:

	Restricted Stock Awards	Weighted- Average Grant Date Fair Value Per Share	Restricted Stock Units	Weighted- Average Grant Date Fair Value Per Share	Performance Share Units	Weighted- Average Grant Date Fair Value Per Share
<i>(amounts in thousands, except per share amounts)</i>						
Nonvested at January 1, 2015	12	\$ 9.53	11,904	\$ 7.79	2,579	\$ 7.76
Granted			1,274	10.69		
Vested	(3)	9.53	(1,442)	7.49		
Forfeited			(66)	7.84		
Nonvested at March 31, 2015	9	\$ 9.53	11,670	\$ 8.14	2,579	\$ 7.76

**13. BENEFIT PLANS**

Huntington sponsors the Plan, a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan, which was modified in 2013 and no longer accrues service benefits to participants, provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than the amount deductible under the Internal Revenue Code. There is no required minimum contribution for 2015. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's pension plan effective December 31, 2013. In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For additional information on benefit plans, see the Benefit Plan footnote in our 2014 Form 10-K.

On January 1, 2015, Huntington terminated the Company sponsored retiree health care plan for Medicare eligible retirees and their dependents. Instead, Huntington partnered with a third party to assist the retirees and their dependents in selecting individual policies from a variety of carriers on a private exchange. This plan amendment resulted in a measurement of the liability at the approval date. The result of the measurement was a \$5.2 million reduction of the liability and increase in accumulated other comprehensive income during the 2014 third quarter. It also resulted in a reduction of expense over the estimated life of plan participants.

The following table shows the components of net periodic benefit expense of the Plan and the Post-Retirement Benefit Plan:

	Pension Benefits Three Months Ended March 31,		Post Retirement Benefits Three Months Ended March 31,	
	2015	2014	2015	2014
<i>(dollar amounts in thousands)</i>				
Service cost (1)	\$ 457	\$ 435	\$	\$
Interest cost	7,985	8,100	141	259
Expected return on plan assets	(11,043)	(11,446)		
Amortization of prior service cost			(492)	(339)
Amortization of gain	1,982	1,442	(116)	(144)
Settlements	2,550	2,500		
Benefit expense	\$ 1,931	\$ 1,031	\$ (467)	\$ (224)



- (1) Since no participants will be earning benefits after December 31, 2013, the 2014 and 2015 service cost represents only administrative expenses.

**Table of Contents**

The Bank, as trustee, held all Plan assets at March 31, 2015 and December 31, 2014. The Plan assets consisted of the following investments:

<i>(dollar amounts in thousands)</i>	Fair Value			
	March 31, 2015		December 31, 2014	
<b>Cash equivalents:</b>				
Huntington funds money market	\$ 5,387	1%	\$ 16,136	2%
<b>Fixed income:</b>				
Corporate obligations	223,489	34	218,077	33
U.S. government obligations	62,162	9	62,627	10
Mutual funds fixed income	37,118	6	34,761	5
U.S. government agencies	7,630	1	7,445	1
<b>Equities:</b>				
Mutual funds equities	153,288	23	147,191	23
Other common stock	121,035	18	118,970	18
Huntington funds	37,794	6	37,920	6
Exchange traded funds	7,017	1	6,840	1
Limited partnerships	3,843	1	3,046	1
<b>Fair value of plan assets</b>	<b>\$ 658,763</b>	<b>100%</b>	<b>\$ 653,013</b>	<b>100%</b>

Investments of the Plan are accounted for at cost on the trade date and are reported at fair value. All of the Plan's investments at March 31, 2015, are classified as Level 1 within the fair value hierarchy, except for corporate obligations, U.S. government obligations, and U.S. government agencies, which are classified as Level 2, and limited partnerships, which are classified as Level 3. In general, investments of the Plan are exposed to various risks, such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible changes in the values of investments will occur in the near term and such changes could materially affect the amounts reported in the Plan assets.

The investment objective of the Plan is to maximize the return on Plan assets over a long time period, while meeting the Plan obligations. At March 31, 2015, Plan assets were invested 49% in equity investments, 50% in bonds, and 1% in cash with an average duration of 12.65 years on bond investments. The estimated life of benefit obligations was 12.8 years. Although it may fluctuate with market conditions, Management has targeted a long-term allocation of Plan assets of 20% to 50% in equity investments and 80% to 50% in bond investments. The allocation of Plan assets between equity investments and fixed income investments will change from time to time with the allocation to fixed income investments increasing as the funding level increases.

Huntington also sponsors other nonqualified retirement plans, the most significant being the SERP and the SRIP. The SERP provides certain former officers and directors, and the SRIP provides certain current and former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's SRIP plan effective December 31, 2013.

Huntington has a defined contribution plan that is available to eligible employees. Huntington matches participant contributions, up to the first 4% of base pay contributed to the Plan. For 2014, a discretionary profit-sharing contribution equal to 1% of eligible participants' 2014 base pay was awarded.

The following table shows the costs of providing the SERP, SRIP, and defined contribution plans:

<i>(dollar amounts in thousands)</i>	Three Months Ended	
	March 31,	
	2015	2014
<b>SERP &amp; SRIP</b>	<b>\$ 578</b>	<b>\$ 475</b>
Defined contribution plan	7,445	6,105
<b>Benefit cost</b>	<b>\$ 8,023</b>	<b>\$ 6,580</b>



**Table of Contents****14. INCOME TAXES****Provision for Income Taxes**

The provision for income taxes in the 2015 first quarter was \$54.0 million. This compared with a provision for income taxes of \$52.1 million in the 2014 first quarter. These amounts included the benefits from tax-exempt income, tax-advantaged investments, general business credits, and investments in qualified affordable housing projects. In prior periods, a valuation allowance was established against the capital loss carryforwards. The federal valuation allowance was based on the uncertainty of forecasted taxable income expected of the required character in order to utilize the capital loss carryforward. Based on current analysis of both positive and negative evidence and projected forecasted taxable income of the appropriate character, we believe it is more likely than not the capital loss carryforward deferred tax asset will be realized within the carryforward period. At March 31, 2015 there is no capital loss carryforward valuation allowance remaining.

**Uncertain Tax Positions**

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state, city, and foreign jurisdictions. Federal income tax audits have been completed through 2009. In the first quarter of 2013, the IRS began an examination of our 2010 and 2011 consolidated federal income tax returns. Certain proposed adjustments resulting from the IRS examination of our 2005 through 2009 tax returns have been settled with the IRS Appeals Office, subject to final approval by the Joint Committee on Taxation of the U.S. Congress. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia, and Illinois.

Huntington accounts for uncertainties in income taxes in accordance with ASC 740, Income Taxes. At March 31, 2015, Huntington had gross unrecognized tax benefits of \$24.3 million in income tax liability related to uncertain tax positions. Total interest accrued on the unrecognized tax benefits was \$0.3 million as of March 31, 2015. This compared with gross unrecognized tax benefits of \$1.2 million at December 31, 2014 and \$2.8 million at March 31, 2014, and total interest accrued of \$0.2 million at December 31, 2014 and \$0.1 million at March 31, 2014. Huntington recognizes interest and penalties on income tax assessments or income tax refunds in the financial statements as a component of provision for income taxes. Due to the complexities of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from the current estimate of the tax liabilities. It is reasonably possible that the liability for gross unrecognized tax benefits could decrease by \$23.1 million during the next 12 months due to the completion of tax authority examinations.

**15. FAIR VALUES OF ASSETS AND LIABILITIES**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A three-level valuation hierarchy was established for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

*Level 1* inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

*Level 2* inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

*Level 3* inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Transfers in and out of Level 1, 2, or 3 are recorded at fair value at the beginning of the reporting period.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

***Mortgage loans held for sale***

Huntington elected to apply the fair value option for mortgage loans originated with the intent to sell which are included in loans held for sale. Mortgage loans held for sale are classified as Level 2 and are estimated using security prices for similar product types.



---

**Table of Contents*****Available-for-sale securities and trading account securities***

Securities accounted for at fair value include both the available-for-sale and trading portfolios. Huntington uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. AFS and trading securities are classified as Level 1 using quoted market prices (unadjusted) in active markets for identical securities that Huntington has the ability to access at the measurement date. Less than 1% of the positions in these portfolios are Level 1, and consist of U.S. Treasury securities and money market mutual funds. When quoted market prices are not available, fair values are classified as Level 2 using quoted prices for similar assets in active markets, quoted prices of identical or similar assets in markets that are not active, and inputs that are observable for the asset, either directly or indirectly, for substantially the full term of the financial instrument. 81% of the positions in these portfolios are Level 2, and consist of U.S. Government and agency debt securities, agency mortgage backed securities, asset-backed securities, municipal securities and other securities. For both Level 1 and Level 2 securities, management uses various methods and techniques to corroborate prices obtained from the pricing service, including reference to dealer or other market quotes, and by reviewing valuations of comparable instruments. If relevant market prices are limited or unavailable, valuations may require significant management judgment or estimation to determine fair value, in which case the fair values are classified as Level 3. 18% of our positions are Level 3, and consist of private-label CMO securities, CDO-preferred CDO securities and municipal securities. A significant change in the unobservable inputs for these securities may result in a significant change in the ending fair value measurement of these securities.

The municipal securities portion that is classified as Level 3 uses significant estimates to determine the fair value of these securities which results in greater subjectivity. The fair value is determined by utilizing third-party valuation services. The third party service provider reviews credit worthiness, prevailing market rates, analysis of similar securities, and projected cash flows. The third-party service provider also incorporates industry and general economic conditions into their analysis. Huntington evaluates the analysis provided for reasonableness.

The private label CMO and CDO-preferred securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of the CDO-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures.

CDO-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third party pricing specialist with direct industry experience in CDO-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third party pricing specialist by comparing the current PD to the assumptions used the previous quarter, actual defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value.

Huntington utilizes the same processes to determine the fair value of investment securities classified as held-to-maturity for impairment evaluation purposes.

***Automobile loans***

Effective January 1, 2010, Huntington consolidated an automobile loan securitization that previously had been accounted for as an off-balance sheet transaction. As a result, Huntington elected to account for these automobile loan receivables at fair value. The automobile loan receivables are classified as Level 3. The key assumptions used to determine the fair value of the automobile loan receivables included projections of expected losses and prepayment of the underlying loans in the portfolio and a market assumption of interest rate spreads. Certain interest rates are available from similarly traded securities while other interest rates are developed internally based on similar asset-backed security transactions in the market. During the first quarter of 2014, Huntington cancelled the 2009 and 2006 Automobile Trust. Huntington continues to report the associated automobile loan receivables at fair value due to its 2010 election.



**Table of Contents****MSRs**

MSRs do not trade in an active market with readily observable prices. Accordingly, the fair value of these assets is classified as Level 3. Huntington determines the fair value of MSRs using an income approach model based upon our month-end interest rate curve and prepayment assumptions. The model utilizes assumptions to estimate future net servicing income cash flows, including estimates of time decay, payoffs, and changes in valuation inputs and assumptions. Servicing brokers and other sources of information (e.g. discussion with other mortgage servicers and industry surveys) are used to obtain information on market practice and assumptions. On at least a quarterly basis, third party marks are obtained from at least one service broker. Huntington reviews the valuation assumptions against this market data for reasonableness and adjusts the assumptions if deemed appropriate. Any recommended change in assumptions and / or inputs are presented for review to the Mortgage Price Risk Subcommittee for final approval.

**Derivatives**

Derivatives classified as Level 2 consist of foreign exchange and commodity contracts, which are valued using exchange traded swaps and futures market data. In addition, Level 2 includes interest rate contracts, which are valued using a discounted cash flow method that incorporates current market interest rates. Level 2 also includes exchange traded options and forward commitments to deliver mortgage-backed securities, which are valued using quoted prices.

Derivatives classified as Level 3 consist primarily of interest rate lock agreements related to mortgage loan commitments. The determination of fair value includes assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption. A significant increase or decrease in the external market price would result in a significantly higher or lower fair value measurement.

**Assets and Liabilities measured at fair value on a recurring basis**

Assets and liabilities measured at fair value on a recurring basis at March 31, 2015 and December 31, 2014 are summarized below:

<i>(dollar amounts in thousands)</i>	Fair Value Measurements at Reporting Date Using			Netting	Balance at
	Level 1	Level 2	Level 3	Adjustments (1)	March 31, 2015
<b>Assets</b>					
Loans held for sale	\$	\$ 478,864	\$	\$	\$ 478,864
Loans held for investment		37,160			37,160
Trading account securities:					
U.S. Treasury securities					
Federal agencies: Mortgage-backed					
Federal agencies: Other agencies		7,152			7,152
Municipal securities		5,184			5,184
Other securities	32,787	2,503			35,290
	32,787	14,839			47,626
Available-for-sale and other securities:					
U.S. Treasury securities	11,355				11,355
Federal agencies: Mortgage-backed		5,783,672			5,783,672
Federal agencies: Other agencies		350,415			350,415
Municipal securities		430,397	1,635,808		2,066,205
Private-label CMO		10,182	30,072		40,254
Asset-backed securities		742,928	89,155		832,083
Corporate debt		489,621			489,621
Other securities	13,118	3,906			17,024
	24,473	7,811,121	1,755,035		9,590,629
Automobile loans			6,495		6,495
MSRs			20,455		20,455
Derivative assets		570,103	8,472	(133,231)	445,344



Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Liabilities				
Derivative liabilities	395,937	647	(46,843)	349,741
Short-term borrowings	4,046			4,046

**Table of Contents**

<i>(dollar amounts in thousands)</i>	Fair Value Measurements at Reporting Date Using			Netting	Balance at
	Level 1	Level 2	Level 3	Adjustments (1)	December 31, 2014
<b>Assets</b>					
Loans held for sale	\$	\$ 354,888	\$	\$	\$ 354,888
Loans held for investment		40,027			40,027
Trading account securities:					
U.S. Treasury securities					
Federal agencies: Mortgage-backed					
Federal agencies: Other agencies		2,857			2,857
Municipal securities		5,098			5,098
Other securities	33,121	1,115			34,236
	33,121	9,070			42,191
Available-for-sale and other securities:					
U.S. Treasury securities	5,452				5,452
Federal agencies: Mortgage-backed		5,322,701			5,322,701
Federal agencies: Other agencies		351,543			351,543
Municipal securities		450,976	1,417,593		1,868,569
Private-label CMO		11,462	30,464		41,926
Asset-backed securities		873,260	82,738		955,998
Corporate debt		486,176			486,176
Other securities	17,430	3,316			20,746
	22,882	7,499,434	1,530,795		9,053,111
Automobile loans			10,590		10,590
MSRs			22,786		22,786
Derivative assets		449,775	4,064	(101,197)	352,642
<b>Liabilities</b>					
Derivative liabilities		335,524	704	(51,973)	284,255
Short-term borrowings		2,295			2,295

- (1) Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.

**Table of Contents**

The tables below present a rollforward of the balance sheet amounts for the three-month periods ended March 31, 2015 and 2014, for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology.

<i>(dollar amounts in thousands)</i>	<b>Level 3 Fair Value Measurements</b>					
	<b>Three Months Ended March 31, 2015</b>					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Opening balance	\$ 22,786	\$ 3,360	\$ 1,417,593	\$ 30,464	\$ 82,738	\$ 10,590
Transfers into Level 3						
Transfers out of Level 3						
Total gains/losses for the period:						
Included in earnings	(2,331)	5,001		16		(213)
Included in OCI			(3,992)	18	7,511	
Purchases/originations			242,997			
Sales						
Repayments						(3,882)
Issues						
Settlements		(536)	(20,790)	(426)	(1,094)	
Closing balance	\$ 20,455	\$ 7,825	\$ 1,635,808	\$ 30,072	\$ 89,155	\$ 6,495
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$ (2,331)	\$ 4,465	\$ (3,992)	\$ 18	\$ 7,511	\$ (213)

<i>(dollar amounts in thousands)</i>	<b>Level 3 Fair Value Measurements</b>					
	<b>Three Months Ended March 31, 2014</b>					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Opening balance	\$ 34,236	\$ 2,390	\$ 654,537	\$ 32,140	\$ 107,419	\$ 52,286
Transfers into Level 3						
Transfers out of Level 3						
Total gains/losses for the period:						
Included in earnings	(3,608)	1,675		9	22	(251)
Included in OCI			7,272	252	11,543	
Purchases/originations			80,185			
Sales						
Repayments						(14,767)
Issues						
Settlements		(365)	(7,616)	(504)	(9,015)	
Closing balance	\$ 30,628	\$ 3,700	\$ 734,378	\$ 31,897	\$ 109,969	\$ 37,268
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$ (3,608)	\$ 1,675	\$ 7,272	\$ 252	\$ 11,543	\$ (251)



**Table of Contents**

The table below summarizes the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	<b>Level 3 Fair Value Measurements</b>					
	<b>Three Months Ended March 31, 2015</b>					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$ (2,331)	\$ 5,001	\$	\$	\$	\$
Securities gains (losses)						
Interest and fee income				16		(213)
Noninterest income						
Total	\$ (2,331)	\$ 5,001	\$	\$ 16	\$	\$ (213)

<i>(dollar amounts in thousands)</i>	<b>Level 3 Fair Value Measurements</b>					
	<b>Three Months Ended March 31, 2014</b>					
	Available-for-sale securities					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$ (3,608)	\$ 1,675	\$	\$	\$	\$
Securities gains (losses)						
Interest and fee income				9	22	(332)
Noninterest income						81
Total	\$ (3,608)	\$ 1,675	\$	\$ 9	\$ 22	\$ (251)

**Assets and liabilities under the fair value option**

The following table presents the fair value and aggregate principal balance of certain assets and liabilities under the fair value option:

<i>(dollar amounts in thousands)</i>	March 31, 2015			December 31, 2014		
	Fair value carrying amount	Aggregate unpaid principal	Difference	Fair value carrying amount	Aggregate unpaid principal	Difference
Assets						
Loans held for sale	\$ 478,864	\$ 461,518	\$ 17,346	\$ 354,888	\$ 340,070	\$ 14,818
Loans held for investment	37,160	38,004	(844)	40,027	40,938	(911)
Automobile loans	6,495	6,140	355	10,590	10,022	568

**Table of Contents**

The following tables present the net gains (losses) from fair value changes, including net gains (losses) associated with instrument specific credit risk for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	Net gains (losses) from fair value changes Three Months Ended March 31,	
	2015	2014
Assets		
Loans held for sale	\$ 1,001	\$ 3,151
Automobile loans	(213)	(251)

<i>(dollar amounts in thousands)</i>	Gains (losses) included in fair value changes associated with instrument specific credit risk Three Months Ended March 31,	
	2015	2014
Assets		
Automobile loans	\$ 66	\$ 323

**Assets and Liabilities measured at fair value on a nonrecurring basis**

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. At March 31, 2015, assets measured at fair value on a nonrecurring basis were as follows:

<i>(dollar amounts in thousands)</i>	Fair Value Measurements Using				Total Gains/(Losses) For the Three Months Ended March 31, 2015
	Fair Value at March 31, 2015	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)	
MSRs	\$ 125,691			\$ 125,691	\$ (7,990)
Impaired loans	89,043	\$		89,043	(24,742)
Other real estate owned	33,951			33,951	1,833

Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the ACL. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Appraisals are generally obtained to support the fair value of the collateral and incorporate measures such as recent sales prices for comparable properties and cost of construction. In cases where the carrying value exceeds the fair value of the collateral less cost to sell, an impairment charge is recognized.

Other real estate owned properties are included in accrued income and other assets and valued based on appraisals and third party price opinions, less estimated selling costs.

**Table of Contents****Significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis**

The table below presents quantitative information about the significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis at March 31, 2015 and December 31, 2014:

<b>Quantitative Information about Level 3 Fair Value Measurements</b>				
<i>(dollar amounts in thousands)</i>	Fair Value at March 31, 2015	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)
MSRs	\$ 20,455	Discounted cash flow	Constant prepayment rate	6.0% - 24.0% (15.0%)
			Spread over forward interest rate swap rates	325 - 1,166 (641)
			Net costs to service	-\$ 18 - \$70 (\$38)
Derivative assets	8,472	Consensus Pricing	Net market price	-3.3% - 6.4% (2.0%)
Derivative liabilities			Estimated Pull through %	50.0% - 88.0% (74.0%)
Municipal securities	1,635,808	Discounted cash flow	Discount rate	0.5% - 4.0% (2.6%)
Private-label CMO	30,072	Discounted cash flow	Discount rate	2.8% - 7.0% (5.7%)
			Constant prepayment rate	13.6% - 32.6% (20.6%)
			Probability of default	0.1% - 4.0% (0.7%)
			Loss severity	0.0% - 64.0% (33.3%)
Asset-backed securities	89,155	Discounted cash flow	Discount rate	4.3% - 12.3% (6.7%)
			Cumulative prepayment rate	0.0% - 100.0% (9.4%)
			Cumulative default	1.9% - 100.0% (15.2%)
			Loss given default	85.0% - 100.0% (95.9%)
			Cure given deferral	0.0% - 75.0% (38.0%)
Automobile loans	6,495	Discounted cash flow	Constant prepayment rate	154.2%
			Discount rate	0.2% - 5.0% (2.3%)
			Life of pool cumulative losses	2.1%
Impaired loans	89,043	Appraisal value	NA	NA
Other real estate owned	33,951	Appraisal value	NA	NA

**Table of Contents**

<b>Quantitative Information about Level 3 Fair Value Measurements</b>				
<i>(dollar amounts in thousands)</i>	Fair Value at December 31, 2014	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)
MSRs	\$ 22,786	Discounted cash flow	Constant prepayment rate Spread over forward interest rate swap rates	7% - 26% (16%)  228 - 900 (54%)
			Net costs to service	\$ 21 - \$79 (\$40)
Derivative assets	4,064	Consensus Pricing	Net market price	-5.09% - 17.46% (1.7%)
Derivative liabilities	704		Estimated Pull through %	38% - 91% (75%)
Municipal securities	1,417,593	Discounted cash flow	Discount rate	0.5% - 4.9% (2.5%)
Private-label CMO	30,464	Discounted cash flow	Discount rate Constant prepayment rate Probability of default Loss severity	2.7% - 7.2% (6.0%) 13.6% - 32.6% (20.7%) 0.1% - 4.0% (0.7%) 0.0% - 64.0% (33.9%)
Asset-backed securities	82,738	Discounted cash flow	Discount rate Cumulative prepayment rate Cumulative default Loss given default Cure given deferral	4.3% - 13.3% (7.3%) 0.0% - 100% (10.1%) 1.9% - 100% (15.9%) 20% - 100% (94.4%) 0.0% - 75% (32.6%)
Automobile loans	10,590	Discounted cash flow	Constant prepayment rate Discount rate Life of pool cumulative losses	154.2% 0.2% - 5.0% (2.3%) 2.1%
Impaired loans	52,911	Appraisal value	NA	NA
Other real estate owned	35,039	Appraisal value	NA	NA

The following provides a general description of the impact of a change in an unobservable input on the fair value measurement and the interrelationship between unobservable inputs, where relevant/significant. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the discussion below.

A significant change in the unobservable inputs may result in a significant change in the ending fair value measurement of Level 3 instruments. In general, prepayment rates increase when market interest rates decline and decrease when market interest rates rise and higher prepayment rates generally result in lower fair values for MSR assets, Private-label CMO securities, Asset-backed securities, and automobile loans.

Credit loss estimates, such as probability of default, constant default, cumulative default, loss given default, cure given deferral, and loss severity, are driven by the ability of the borrowers to pay their loans and the value of the underlying collateral and are impacted by changes in macroeconomic conditions, typically increasing when economic conditions worsen and decreasing when conditions improve. An increase in the estimated prepayment rate typically results in a decrease in estimated credit losses and vice versa. Higher credit loss estimates generally result in lower fair values. Credit spreads generally increase when liquidity risks and market volatility increase and decrease when liquidity conditions and market volatility improve.

Discount rates and spread over forward interest rate swap rates typically increase when market interest rates increase and/or credit and liquidity risks increase and decrease when market interest rates decline and/or credit and liquidity conditions improve. Higher discount rates and credit spreads generally result in lower fair market values.

Net market price and pull through percentages generally increase when market interest rates increase and decline when market interest rates decline. Higher net market price and pull through percentages generally result in higher fair values.





**Table of Contents****Fair values of financial instruments**

The following table provides the carrying amounts and estimated fair values of Huntington's financial instruments that are carried either at fair value or cost at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015		December 31, 2014	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Assets</b>				
Cash and short-term assets	\$ 973,906	\$ 973,906	\$ 1,285,124	\$ 1,285,124
Trading account securities	47,626	47,626	42,191	42,191
Loans held for sale	1,620,552	1,620,552	416,327	416,327
Available-for-sale and other securities	9,922,399	9,922,399	9,384,670	9,384,670
Held-to-maturity securities	3,336,663	3,374,889	3,379,905	3,382,715
Net loans and leases	47,090,506	45,339,244	47,050,530	45,110,406
Derivatives	445,344	445,344	352,642	352,642
<b>Financial Liabilities</b>				
Deposits	52,832,695	53,382,798	51,732,151	52,454,804
Short-term borrowings	2,007,236	2,007,236	2,397,101	2,397,101
Long-term debt	5,158,836	5,136,961	4,335,962	4,286,304
Derivatives	349,741	349,741	284,255	284,255

The following table presents the level in the fair value hierarchy for the estimated fair values of only Huntington's financial instruments that are not already on the Unaudited Condensed Consolidated Balance Sheets at fair value at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	Estimated Fair Value Measurements at Reporting Date Using			Balance at March 31, 2015
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Held-to-maturity securities	\$	\$ 3,374,889	\$	\$ 3,374,889
Net loans and leases			45,339,244	45,339,244
<b>Financial Liabilities</b>				
Deposits		49,433,736	3,949,062	53,382,798
Short-term borrowings			2,007,236	2,007,236
Other long-term debt			5,136,961	5,136,961

<i>(dollar amounts in thousands)</i>	Estimated Fair Value Measurements at Reporting Date Using			Balance at December 31, 2014
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Held-to-maturity securities	\$	\$ 3,382,715	\$	\$ 3,382,715
Net loans and leases			45,110,406	45,110,406
<b>Financial Liabilities</b>				
Deposits		48,183,798	4,271,006	52,454,804
Short-term borrowings			2,397,101	2,397,101
Other long-term debt			4,286,304	4,286,304

The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, FHLB advances, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters-of-credit generally have short-term, variable-rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above are subject to the disclosure provisions of ASC Topic 820.



**Table of Contents**

Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and nonmortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by Management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

**Held-to-maturity securities**

Fair values are determined by using models that are based on security-specific details, as well as relevant industry and economic factors. The most significant of these inputs are quoted market prices, and interest rate spreads on relevant benchmark securities.

**Loans and Direct Financing Leases**

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of expected losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the marketplace.

**Deposits**

Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

**Debt**

Fixed-rate, long-term debt is based upon quoted market prices, which are inclusive of Huntington's credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.

**16. DERIVATIVE FINANCIAL INSTRUMENTS**

Derivative financial instruments are recorded in the Unaudited Condensed Consolidated Balance Sheet as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value.

**Derivatives used in Asset and Liability Management Activities**

Huntington engages in balance sheet hedging activity, principally for asset liability management purposes, to convert fixed rate assets or liabilities into floating rate or vice versa. Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans.

The following table presents the gross notional values of derivatives used in Huntington's asset and liability management activities at March 31, 2015, identified by the underlying interest rate-sensitive instruments:

<i>(dollar amounts in thousands)</i>	Fair Value Hedges	Cash Flow Hedges	Total
Instruments associated with:			
Loans	\$	\$ 10,034,750	\$ 10,034,750

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Deposits	69,100		69,100
Long-term debt	3,760,000		3,760,000
Total notional value at March 31, 2015	<b>\$ 3,829,100</b>	<b>\$ 10,034,750</b>	<b>\$ 13,863,850</b>

**Table of Contents**

The following table presents additional information about the interest rate swaps used in Huntington's asset and liability management activities at March 31, 2015:

<i>(dollar amounts in thousands)</i>	Notional Value	Average Maturity (years)	Fair Value	Weighted-Average Rate	
				Receive	Pay
<b>Asset conversion swaps</b>					
Receive fixed generic	\$ 9,289,000	1.7	\$ 12,412	0.80%	0.26%
Pay fixed generic	745,750	1.6	(1,422)		0.79
<b>Total asset conversion swaps</b>	<b>10,034,750</b>	<b>1.7</b>	<b>10,990</b>	<b>0.74</b>	<b>0.30</b>
<b>Liability conversion swaps</b>					
Receive fixed generic	3,829,100	3.2	80,587	1.67	0.27
<b>Total liability conversion swaps</b>	<b>3,829,100</b>	<b>3.2</b>	<b>80,587</b>	<b>1.67</b>	<b>0.27</b>
<b>Total swap portfolio</b>	<b>\$ 13,863,850</b>	<b>2.1</b>	<b>\$ 91,577</b>	<b>1.00%</b>	<b>0.29%</b>

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amounts resulted in an increase to net interest income of \$24.7 million and \$24.6 million for the three-month periods ended March 31, 2015, and 2014, respectively.

In connection with the sale of Huntington's Class B Visa® shares, Huntington entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of Class B shares resulting from the Visa® litigation. At March 31, 2015, the fair value of the swap liability of \$0.4 million is an estimate of the exposure liability based upon Huntington's assessment of the potential Visa® litigation losses.

The following table presents the fair values at March 31, 2015 and December 31, 2014 of Huntington's derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented gross without the impact of any net collateral arrangements:

Asset derivatives included in accrued income and other assets:

<i>(dollar amounts in thousands)</i>	March 31, 2015	December 31, 2014
Interest rate contracts designated as hedging instruments	\$ 92,019	\$ 53,114
Interest rate contracts not designated as hedging instruments	223,830	183,610
Foreign exchange contracts not designated as hedging instruments	59,029	32,798
Commodities contracts not designated as hedging instruments	194,859	180,218
<b>Total contracts</b>	<b>\$ 569,737</b>	<b>\$ 449,740</b>

Liability derivatives included in accrued expenses and other liabilities:

<i>(dollar amounts in thousands)</i>	March 31, 2015	December 31, 2014
Interest rate contracts designated as hedging instruments	\$ 442	\$ 12,648
Interest rate contracts not designated as hedging instruments	149,186	110,627
Foreign exchange contracts not designated as hedging instruments	50,228	29,754

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Commodities contracts not designated as hedging instruments	<b>192,572</b>	179,180
<b>Total contracts</b>	<b>\$ 392,428</b>	<b>\$ 332,209</b>

The changes in fair value of the fair value hedges are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.

**Table of Contents**

The following table presents the change in fair value for derivatives designated as fair value hedges as well as the offsetting change in fair value on the hedged item for the three-month periods ended March 31, 2015 and 2014:

<i>(dollar amounts in thousands)</i>	<b>Three Months Ended March 31,</b>	
	<b>2015</b>	<b>2014</b>
Interest rate contracts		
Change in fair value of interest rate swaps hedging deposits (1)	\$ (213)	\$ (267)
Change in fair value of hedged deposits (1)	214	266
Change in fair value of interest rate swaps hedging subordinated notes (2)	3,231	1,066
Change in fair value of hedged subordinated notes (2)	(3,231)	(1,066)
Change in fair value of interest rate swaps hedging other long-term debt (2)	20,025	(4,051)
Change in fair value of hedged other long-term debt (2)	(19,645)	6,474

- (1) Effective portion of the hedging relationship is recognized in Interest expense deposits in the Unaudited Condensed Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Unaudited Condensed Consolidated Statements of Income.
- (2) Effective portion of the hedging relationship is recognized in Interest expense subordinated notes and other long-term debt in the Unaudited Condensed Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives fair value will not be included in current earnings but are reported as a component of OCI in the Unaudited Condensed Consolidated Statements of Shareholders Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in noninterest income.

The following table presents the gains and (losses) recognized in OCI and the location in the Unaudited Condensed Consolidated Statements of Income of gains and (losses) reclassified from OCI into earnings for the three-month periods ended March 31, 2015 and 2014 for derivatives designated as effective cash flow hedges:

Derivatives in cash flow hedging relationships	Amount of gain or (loss) recognized in OCI on derivatives (effective portion) (after-tax)		Location of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)	Amount of (gain) or loss reclassified from accumulated OCI into earnings (effective portion) <b>Three Months Ended March 31,</b>	
	<b>Three Months Ended March 31, 2015</b>	<b>2014</b>		<b>2015</b>	<b>2014</b>
<i>(dollar amounts in thousands)</i>					
Interest rate contracts					
Loans	\$ 18,294	\$ 1,823	Interest and fee income - loans and leases	\$ (133)	\$ (2,892)
Investment Securities			Noninterest income - other income	10	
Subordinated notes			Interest expense - subordinated notes and other long-term debt		
<b>Total</b>	<b>\$ 18,294</b>	<b>\$ 1,823</b>		<b>\$ (123)</b>	<b>\$ (2,892)</b>

Reclassified gains and losses on swaps related to loans and investment securities and swaps related to subordinated debt are recorded within interest income and interest expense, respectively. During the next twelve months, Huntington expects to reclassify to earnings \$22.2 million after-tax unrealized gains on cash flow hedging derivatives currently in OCI.





**Table of Contents**

The following table details the gains and (losses) recognized in noninterest income on the ineffective portion on interest rate contracts for derivatives designated as cash flow hedges for the three-month periods ended March 31, 2015 and 2014:

(dollar amounts in thousands)	Three Months Ended March 31,	
	2015	2014
Derivatives in cash flow hedging relationships		
Interest rate contracts		
Loans	\$ (163)	\$ 132
<b>Derivatives used in trading activities</b>		

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted of commodity, interest rate, and foreign exchange contracts. The derivative contracts grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Huntington may enter into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies in order to economically hedge significant exposure related to derivatives used in trading activities.

Commodity derivatives help the customer hedge risk and reduce exposure to price changes in commodities. Activity related to commodity derivatives is concentrated in large corporate, middle market, and energy sectors. Commodities markets trade and include oil, refined products, natural gas, coal, as well as industrial and precious metals. The energy sector focuses on oil, gas, and coal. Based on policy limits and the relatively small notional amounts of commodity activity, we do not anticipate any meaningful price risk for our commodity derivatives. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. The interest rate risk of these customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value. Foreign currency derivatives help the customer hedge risk and reduce exposure to fluctuations in exchange rates. Transactions are primarily in liquid currencies with Canadian dollars and Euros comprising a majority of all transactions.

The net fair values of these derivative financial instruments, for which the gross amounts are included in accrued income and other assets or accrued expenses and other liabilities at March 31, 2015 and December 31, 2014, were \$82.7 million and \$74.4 million, respectively. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were \$15.2 billion and \$14.4 billion at March 31, 2015 and December 31, 2014, respectively. Huntington's credit risks from interest rate swaps used for trading purposes were \$267.5 million and \$219.3 million at the same dates, respectively.

Huntington manages credit risk of its derivative positions by diversifying its positions among various counterparties, entering into master netting arrangements where possible with its counterparties, requiring collateral and, in certain cases, transferring the counterparty credit risk related to interest rate swaps to and from other financial institutions through the use of risk participation arrangements. Huntington's notional exposure for interest rate swaps originated by other financial institutions was \$446.3 million and \$456.7 million at March 31, 2015 and December 31, 2014, respectively. The fair value of these risk participations was \$9.3 million and \$7.2 million at March 31, 2015 and December 31, 2014, respectively. Huntington will make payments under these agreements if a customer defaults on its obligation to perform under the terms of the underlying interest rate derivative contract. These contracts mature between 2015 and 2043 and are deemed investment grade.

**Financial assets and liabilities that are offset in the Condensed Consolidated Balance Sheets**

Huntington records derivatives at fair value as further described in Note 15. Huntington records these derivatives net of any master netting arrangement in the Unaudited Condensed Consolidated Balance Sheets. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate counterparty credit risk.

**Table of Contents**

All derivatives are carried on the Unaudited Condensed Consolidated Balance Sheets at fair value. Derivative balances are presented on a net basis taking into consideration the effects of legally enforceable master netting agreements. Cash collateral exchanged with counterparties is also netted against the applicable derivative fair values. Huntington enters into derivative transactions with two primary groups: broker-dealers and banks, and Huntington's customers. Different methods are utilized for managing counterparty credit exposure and credit risk for each of these groups.

Huntington enters into transactions with broker-dealers and banks for various risk management purposes. These types of transactions generally are high dollar volume. Huntington enters into bilateral collateral and master netting agreements with these counterparties, and routinely exchange cash and high quality securities collateral with these counterparties. Huntington enters into transactions with customers to meet their financing, investing, payment and risk management needs. These types of transactions generally are low dollar volume. Huntington generally enters into master netting agreements with customer counterparties, however collateral is generally not exchanged with customer counterparties.

At March 31, 2015 and December 31, 2014, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$16.0 million and \$19.5 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements with broker-dealers and banks.

At March 31, 2015, Huntington pledged \$120.6 million of investment securities and cash collateral to counterparties, while other counterparties pledged \$176.6 million of investment securities and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington would not be required to provide additional collateral.

The following tables present the gross amounts of these assets and liabilities with any offsets to arrive at the net amounts recognized in the Unaudited Condensed Consolidated Balance Sheets at March 31, 2015 and December 31, 2014:

**Offsetting of Financial Assets and Derivative Assets**

		Gross amounts of recognized assets	Gross amounts offset in the condensed consolidated balance sheets	Net amounts of assets presented in the condensed consolidated balance sheets	Gross amounts not offset in the condensed consolidated balance sheets			
					Financial instruments	Cash collateral received	Net amount	
<i>(dollar amounts in thousands)</i>								
<b>Offsetting of Financial Assets and Derivative Assets</b>								
March 31, 2015	Derivatives	\$ 590,994	\$ (145,650)	\$ 445,344	\$ (41,303)	\$ (2,086)	\$ 401,955	
December 31, 2014	Derivatives	480,803	(128,161)	352,642	(27,744)	(1,095)	323,803	

**Offsetting of Financial Liabilities and Derivative Liabilities**

		Gross amounts of recognized liabilities	Gross amounts offset in the condensed consolidated balance sheets	Net amounts of liabilities presented in the condensed consolidated balance sheets	Gross amounts not offset in the condensed consolidated balance sheets			
					Financial instruments	Cash collateral delivered	Net amount	
<i>(dollar amounts in thousands)</i>								

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Offsetting of Financial Liabilities and Derivative Liabilities							
March 31, 2015	Derivatives	\$ 409,003	\$ (59,262)	\$ 349,741	\$ (73,305)	\$ (461)	\$ 275,975
December 31, 2014	Derivatives	363,192	(78,937)	284,255	(78,654)	(111)	205,490

**Table of Contents****Derivatives used in mortgage banking activities**

Huntington also uses certain derivative financial instruments to offset changes in value of its residential MSRs. These derivatives consist primarily of forward interest rate agreements and forward commitments to deliver mortgage-backed securities. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income. The following table summarizes the derivative assets and liabilities used in mortgage banking activities

<i>(dollar amounts in thousands)</i>	<b>March 31, 2015</b>	December 31, 2014
<b>Derivative assets:</b>		
Interest rate lock agreements	<b>\$ 8,472</b>	\$ 4,064
Forward trades and options	<b>366</b>	35
 Total derivative assets	 <b>8,838</b>	 4,099
<b>Derivative liabilities:</b>		
Interest rate lock agreements	<b>(202)</b>	(259)
Forward trades and options	<b>(3,954)</b>	(3,760)
 Total derivative liabilities	 <b>(4,156)</b>	 (4,019)
 Net derivative asset (liability)	 <b>\$ 4,682</b>	 \$ 80

The total notional value of these derivative financial instruments at March 31, 2015 and December 31, 2014, was \$0.7 billion and \$0.6 billion, respectively. The total notional amount at March 31, 2015, corresponds to trading assets with a fair value of \$3.5 million and no trading liabilities. Net trading gains and (losses) related to MSR hedging for the three-month periods ended March 31, 2015 and 2014, were \$4.7 million and \$0.8 million, respectively. These amounts are included in mortgage banking income in the Unaudited Condensed Consolidated Statements of Income.

**17. VIEs****Consolidated VIEs**

Consolidated VIEs at March 31, 2015, consisted of certain loan and lease securitization trusts. Huntington has determined the trusts are VIEs. Huntington has concluded that it is the primary beneficiary of these trusts because it has the power to direct the activities of the entity that most significantly affect the entity's economic performance and it has either the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. During the 2015 first quarter, Huntington acquired two securitization trusts with its acquisition of Macquarie.

**Table of Contents**

The following tables present the carrying amount and classification of the consolidated trusts' assets and liabilities that were included in the Unaudited Condensed Consolidated Balance Sheets at March 31, 2015 and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015			
	Macquarie Equipment Funding Trust		Other Consolidated Trusts	Total
	Series 2012A	Series 2014A		
<b>Assets:</b>				
Cash	\$	\$	\$	\$
Loans and leases	62,265	235,301		297,566
Allowance for loan and lease losses				
<b>Net loans and leases</b>	<b>62,265</b>	<b>235,301</b>		<b>297,566</b>
Accrued income and other assets			234	234
<b>Total assets</b>	<b>\$ 62,265</b>	<b>\$ 235,301</b>	<b>\$ 234</b>	<b>\$ 297,800</b>
<b>Liabilities:</b>				
Other long-term debt	\$ 51,251	\$ 203,533	\$	\$ 254,784
Accrued interest and other liabilities			234	234
<b>Total liabilities</b>	<b>\$ 51,251</b>	<b>\$ 203,533</b>	<b>\$ 234</b>	<b>\$ 255,018</b>
<b>Equity:</b>				
Beneficial Interest owned by third party	\$ 11,014	\$ 31,768	\$	\$ 42,782
<b>Total liabilities and equity</b>	<b>\$ 62,265</b>	<b>\$ 235,301</b>	<b>\$ 234</b>	<b>\$ 297,800</b>

<i>(dollar amounts in thousands)</i>	December 31, 2014			
			Other Consolidated Trusts	Total
<b>Assets:</b>				
Cash			\$	\$
Loans and leases				
Allowance for loan and lease losses				
<b>Net loans and leases</b>				
Accrued income and other assets			243	243
<b>Total assets</b>			<b>\$ 243</b>	<b>\$ 243</b>
<b>Liabilities:</b>				
Other long-term debt			\$	\$
Accrued interest and other liabilities			243	243
<b>Total liabilities</b>			<b>\$ 243</b>	<b>\$ 243</b>
<b>Equity:</b>				
Beneficial Interest owned by third party			\$	\$
<b>Total liabilities and equity</b>			<b>\$ 243</b>	<b>\$ 243</b>

The loans and leases were designated to repay the securitized notes. Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. Huntington has not provided financial or other support that was not previously contractually required.

**Table of Contents****Unconsolidated VIEs**

The following tables provide a summary of the assets and liabilities included in Huntington's Unaudited Condensed Consolidated Financial Statements, as well as the maximum exposure to losses, associated with its interests related to unconsolidated VIEs for which Huntington holds an interest, but is not the primary beneficiary, to the VIE at March 31, 2015, and December 31, 2014:

<i>(dollar amounts in thousands)</i>	March 31, 2015		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2012-1 Automobile Trust	\$ 1,465	\$	\$ 1,465
2012-2 Automobile Trust	2,489		2,489
2011 Automobile Trust	630		630
Tower Hill Securities, Inc.	49,516	65,000	49,516
Trust Preferred Securities	13,919	317,082	
Low Income Housing Tax Credit Partnerships	358,015	138,483	358,015
Other Investments	82,343	20,861	82,343
<b>Total</b>	<b>\$ 508,377</b>	<b>\$ 541,426</b>	<b>\$ 494,458</b>

  

<i>(dollar amounts in thousands)</i>	December 31, 2014		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2012-1 Automobile Trust	\$ 2,136	\$	\$ 2,136
2012-2 Automobile Trust	3,220		3,220
2011 Automobile Trust	944		944
Tower Hill Securities, Inc.	55,611	65,000	55,611
Trust Preferred Securities	13,919	317,075	
Low Income Housing Tax Credit Partnerships	368,283	154,861	368,283
Other Investments	83,400	20,760	83,400
<b>Total</b>	<b>\$ 527,513</b>	<b>\$ 557,696</b>	<b>\$ 513,594</b>

**2012-1 AUTOMOBILE TRUST, 2012-2 AUTOMOBILE TRUST, and 2011 AUTOMOBILE TRUST**

During the 2012 fourth quarter, 2012 first quarter and 2011 third quarter, we transferred automobile loans totaling \$1.0 billion, \$1.3 billion and \$1.0 billion, respectively, to trusts in securitization transactions. The securitizations and the resulting sale of all underlying securities qualified for sale accounting. Huntington has concluded that it is not the primary beneficiary of these trusts because it has neither the obligation to absorb losses of the entities that could potentially be significant to the VIEs nor the right to receive benefits from the entities that could potentially be significant to the VIEs. Huntington is not required and does not currently intend to provide any additional financial support to the trusts. Investors and creditors only have recourse to the assets held by the trusts. The interest Huntington holds in the VIEs relates to servicing rights which are included within accrued income and other assets of Huntington's Unaudited Condensed Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the servicing asset.

**TOWER HILL SECURITIES, INC.**

In 2010, we transferred approximately \$92.1 million of municipal securities, \$86.0 million in Huntington Preferred Capital, Inc. (Real Estate Investment Trust) Class E Preferred Stock and cash of \$6.1 million to Tower Hill Securities, Inc. in exchange for \$184.1 million of Common and Preferred Stock of Tower Hill Securities, Inc. The municipal securities and the REIT Shares will be used to satisfy \$65.0 million of mandatorily redeemable securities issued by Tower Hill Securities, Inc. and are not available to satisfy the general debts and obligations of Huntington or any consolidated affiliates. The transfer was recorded as a secured financing. Interests held by Huntington consist of municipal securities within available for sale and other securities and Series B preferred securities within other long term debt of Huntington's Unaudited Condensed Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the municipal securities.



**Table of Contents****TRUST PREFERRED SECURITIES**

Huntington has certain wholly-owned trusts whose assets, liabilities, equity, income, and expenses are not included within Huntington's Unaudited Condensed Consolidated Financial Statements. These trusts have been formed for the sole purpose of issuing trust-preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington's Unaudited Condensed Consolidated Balance Sheets as subordinated notes. The trust securities are the obligations of the trusts, and as such, are not consolidated within Huntington's Unaudited Condensed Consolidated Financial Statements. A list of trust preferred securities outstanding at March 31, 2015 follows:

<i>(dollar amounts in thousands)</i>	Rate	Principal amount of subordinated note/ debenture issued to trust (1)	Investment in unconsolidated subsidiary
Huntington Capital I	0.96%(2)	\$ 111,816	\$ 6,186
Huntington Capital II	0.90(3)	54,593	3,093
Sky Financial Capital Trust III	1.68(4)	72,165	2,165
Sky Financial Capital Trust IV	1.66(4)	74,320	2,320
Camco Financial Trust	2.70(5)	4,188	155
Total		\$ 317,082	\$ 13,919

(1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.

(2) Variable effective rate at March 31, 2015, based on three month LIBOR + 0.70.

(3) Variable effective rate at March 31, 2015, based on three month LIBOR + 0.625.

(4) Variable effective rate at March 31, 2015, based on three month LIBOR + 1.40.

(5) Variable effective rate (including impact of purchase accounting accretion) at March 31, 2015, based on three month LIBOR + 1.33.

Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time-to-time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington's ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the Company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.

**LOW INCOME HOUSING TAX CREDIT PARTNERSHIPS**

Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

Huntington is a limited partner in each Low Income Housing Tax Credit Partnership. A separate unrelated third party is the general partner. Each limited partnership is managed by the general partner, who exercises full and exclusive control over the affairs of the limited partnership. Duties entrusted to the general partner of each limited partnership include, but are not limited to: investment in operating companies, company expenditures, investment of excess funds, borrowing funds, employment of agents, disposition of fund property, prepayment and refinancing of liabilities, votes and consents, contract authority, disbursement of funds, accounting methods, tax elections, bank accounts, insurance, litigation, cash reserve, and use of working capital reserve funds. Except for limited rights granted to consent to certain transactions, the limited partner(s) may not participate in the operation, management, or control of the limited partnership's business, transact any business in the limited partnership's name or have any power to sign documents for or otherwise bind the limited partnership. In addition, the general partner may only be removed by the limited partner(s) in the event the general partner fails to comply with the terms of the agreement and/or is negligent in performing its duties.



**Table of Contents**

Huntington believes the general partner of each limited partnership has the power to direct the activities which most significantly affect the performance of each partnership, therefore, Huntington has determined that it is not the primary beneficiary of any LIHTC partnership. Huntington uses the proportional amortization method to account for a majority of its investments in these entities. These investments are included in accrued income and other assets. Investments that do not meet the requirements of the proportional amortization method are recognized using the equity method. Investment gains/losses related to these investments are included in non-interest-income in the Unaudited Condensed Consolidated Statements of Income.

The following table presents the balances of Huntington's affordable housing tax credit investments and related unfunded commitments at March 31, 2015 and December 31, 2014.

<i>(dollar amounts in thousands)</i>	<b>March 31, 2015</b>	December 31, 2014
Affordable housing tax credit investments	<b>\$ 576,817</b>	\$ 576,381
Less: amortization	<b>(218,802)</b>	(208,098)
<b>Net affordable housing tax credit investments</b>	<b>\$ 358,015</b>	\$ 368,283
<b>Unfunded commitments</b>	<b>\$ 138,483</b>	\$ 154,861

The following table presents other information relating to Huntington's affordable housing tax credit investments for the three-month periods ended March 31, 2015 and 2014.

<i>(dollar amounts in thousands)</i>	<b>Three Months Ended March 31,</b>	
	<b>2015</b>	2014
Tax credits and other tax benefits recognized	<b>\$ 15,747</b>	\$ 14,316
Proportional amortization method		
Tax credit amortization expense included in provision for income taxes	<b>11,074</b>	9,360
Equity method		
Tax credit investment losses included in non-interest income	<b>147</b>	223

Huntington recognized immaterial impairment losses on tax credit investments during the three-month periods ended March 31, 2015 and 2014.

**OTHER INVESTMENTS**

Other investments determined to be VIEs include investments in New Market Tax Credit Investments, Historic Tax Credit Investments, Small Business Investment Companies, Rural Business Investment Companies, certain equity method investments and other miscellaneous investments.

**18. COMMITMENTS AND CONTINGENT LIABILITIES****Commitments to extend credit**

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the Unaudited Condensed Consolidated Financial Statements. The contractual amounts of these financial agreements at March 31, 2015 and December 31, 2014, were as follows:

<i>(dollar amounts in thousands)</i>	<b>March 31, 2015</b>	December 31, 2014
Contract amount represents credit risk:		
Commitments to extend credit		

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Commercial	<b>\$ 10,978,254</b>	\$ 11,181,522
Consumer	<b>7,809,875</b>	7,579,632
Commercial real estate	<b>953,874</b>	908,112
Standby letters-of-credit	<b>474,224</b>	497,457
Commercial letters-of-credit	<b>18,063</b>	36,460

123

---

## **Table of Contents**

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$6.6 million and \$4.4 million at March 31, 2015 and December 31, 2014, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At March 31, 2015, Huntington had \$474.2 million of standby letters-of-credit outstanding, of which 80% were collateralized. Included in this \$474.2 million total are letters-of-credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company, the Company's broker-dealer subsidiary.

Huntington uses an internal grading system to assess an estimate of loss on its loan and lease portfolio. This same loan grading system is used to monitor credit risk associated with standby letters-of-credit. Under this grading system as of March 31, 2015, approximately \$181 million of the standby letters-of-credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage; approximately \$293 million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and approximately less than \$1 million were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.

Commercial letters-of-credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments.

### **Commitments to sell loans**

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. At March 31, 2015 and December 31, 2014, Huntington had commitments to sell residential real estate loans of \$873.4 million and \$545.0 million, respectively. These contracts mature in less than one year.

### **Litigation**

The nature of Huntington's business ordinarily results in a certain amount of pending as well as threatened claims, litigation, investigations, regulatory and legal and administrative cases, matters and proceedings, all of which are considered incidental to the normal conduct of business. When the Company determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Company considers settlement of cases when, in Management's judgment, it is in the best interests of both the Company and its shareholders to do so.

On at least a quarterly basis, Huntington assesses its liabilities and contingencies in connection with threatened and outstanding legal cases, matters and proceedings, utilizing the latest information available. For cases, matters and proceedings where it is both probable the Company will incur a loss and the amount can be reasonably estimated, Huntington establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For cases, matters or proceedings where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, matters and proceedings, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes an estimate of the aggregate range of reasonably possible losses, in excess of amounts accrued, for current legal proceedings is from \$0 to approximately \$110.0 million at March 31, 2015. For certain other cases, and matters, Management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, Management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.



---

**Table of Contents**

While the final outcome of legal cases, matters, and proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, Management believes that the amount it has already accrued is adequate and any incremental liability arising from the Company's legal cases, matters, or proceedings will not have a material negative adverse effect on the Company's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these cases, matters, and proceedings, if unfavorable, may be material to the Company's consolidated financial position in a particular period.

The Bank has been named a defendant in two lawsuits, arising from the Bank's commercial lending, depository, and equipment leasing relationships with Cyberco Holdings, Inc. (Cyberco), based in Grand Rapids, Michigan. In November 2004, the Federal Bureau of Investigation and the Internal Revenue Service raided Cyberco's facilities and Cyberco's operations ceased. An equipment leasing fraud was uncovered, whereby Cyberco sought financing from equipment lessors and financial institutions, including the Bank, allegedly to purchase computer equipment from Teleservices Group, Inc. (Teleservices). Cyberco created fraudulent documentation to close the financing transactions when, in fact, no computer equipment was ever purchased or leased from Teleservices, which later proved to be a shell corporation.

Cyberco filed a Chapter 7 bankruptcy petition on December 9, 2004, and a state court receiver for Teleservices then filed a Chapter 7 bankruptcy petition for Teleservices on January 21, 2005. In an adversary proceeding commenced against the Bank on December 8, 2006, the Cyberco bankruptcy trustee sought recovery of over \$70.0 million he alleged was transferred to the Bank. The Cyberco bankruptcy trustee also alleged preferential transfers were made to the Bank in the amount of approximately \$1.2 million. The Bank moved to dismiss the complaint and all but the preference claims were dismissed on January 29, 2008. The Bankruptcy Court ordered the case to be tried in July 2012, and entered an order governing all pretrial conduct. The Bank filed a motion for summary judgment on the basis that the Cyberco trustee sought recovery of the same alleged transfers as the Teleservices trustee in a separate case described below. The Bankruptcy Court granted the motion in principal part and the parties stipulated to a full dismissal which was entered on June 19, 2012.

The Teleservices bankruptcy trustee filed a separate adversary proceeding against the Bank on January 19, 2007, seeking to avoid and recover alleged transfers that occurred in two ways: (1) checks made payable to the Bank for application to Cyberco's indebtedness to the Bank, and (2) deposits into Cyberco's bank accounts with the Bank. A trial was held as to only the Bank's defenses. Subsequently, the trustee filed a summary judgment motion on her affirmative case, alleging the fraudulent transfers to the Bank totaled approximately \$73.0 million and seeking judgment in that amount (which includes the \$1.2 million alleged to be preferential transfers by the Cyberco bankruptcy trustee). On March 17, 2011, the Bankruptcy Court issued an Opinion determining that the alleged transfers made to the Bank during the period from April 30, 2004 through November 2004 were not received in good faith and that the Bank failed to show a lack of knowledge of the avoidability of the alleged transfers made from September 2003 through November 2004. The trustee then filed an amended motion for summary judgment in her affirmative case and a hearing was held on July 1, 2011.

On March 30, 2012, the Bankruptcy Court issued an Opinion on the Teleservices trustee's motion determining the Bank was the initial transferee of the checks made payable to it and was a subsequent transferee of all deposits into Cyberco's accounts. The Bankruptcy Court ruled Cyberco's deposits were themselves transfers to the Bank under the Bankruptcy Code, and the Bank was liable for both the checks and the deposits, totaling approximately \$ 73.0 million. The Bankruptcy Court delivered its report and recommendation to the District Court for the Western District of Michigan, recommending that the District Court enter a final judgment against the Bank in the principal amount of \$ 71.8 million, plus interest through July 27, 2012, in the amount of \$ 8.8 million. The parties filed their respective objections and responses to the Bankruptcy Court's report and recommendation. The District Court held a hearing in September 2014 and is conducting a de novo review of the fact findings and legal conclusions in the Bankruptcy Court's report and recommendation. It has not issued a ruling to date.

The Bank is a defendant in an action filed on January 17, 2012 against MERSCORP, Inc. and numerous other financial institutions that participate in the mortgage electronic registration system (MERS). The putative class action was filed on behalf of all 88 counties in Ohio. The plaintiffs allege that the recording of mortgages and assignments thereof is mandatory under Ohio law and seek a declaratory judgment that the defendants are required to record every mortgage and assignment on real property located in Ohio and pay the attendant statutory recording fees. The complaint also seeks damages, attorney's fees and costs. Huntington filed a motion to dismiss the complaint, which has been fully briefed, but no ruling has been issued by the Geauga County, Ohio Court of Common Pleas. Similar litigation has been initiated against MERSCORP, Inc. and other financial institutions in other jurisdictions throughout the country, however, the Bank has not been named a defendant in those other cases.

**Table of Contents**

The Bank is a defendant in a putative class action filed on October 15, 2013. The plaintiffs filed the action in West Virginia state court on behalf of themselves and other West Virginia mortgage loan borrowers who allege they were charged late fees in violation of West Virginia law and the loan documents. Plaintiffs seek statutory civil penalties, compensatory damages and attorney's fees. The Bank removed the case to federal court, answered the complaint, and, on January 17, 2014, filed a motion for judgment on the pleadings, asserting that West Virginia law is preempted by federal law and therefore does not apply to the Bank. Following further briefing by the parties, the Court denied the Bank's motion for judgment on the pleadings on September 26, 2014. On October 7, 2014, the Bank filed a motion to certify the District Court's decision for interlocutory review by the Fourth Circuit Court of Appeals. The plaintiffs have opposed the Bank's motion. No ruling has yet been issued by the Court.

**19. PARENT COMPANY FINANCIAL STATEMENTS**

The parent company unaudited condensed financial statements, which include transactions with subsidiaries, are as follows:

<b>Balance Sheets</b> <i>(dollar amounts in thousands)</i>	<b>March 31, 2015</b>	December 31, 2014
<b>Assets</b>		
Cash and cash equivalents	<b>\$ 876,020</b>	\$ 662,768
Due from The Huntington National Bank	<b>276,847</b>	276,851
Due from non-bank subsidiaries	<b>49,994</b>	51,129
Investment in The Huntington National Bank	<b>5,956,496</b>	6,073,408
Investment in non-bank subsidiaries	<b>509,691</b>	509,114
Accrued interest receivable and other assets	<b>228,579</b>	279,366
 Total assets	 <b>\$ 7,897,627</b>	 \$ 7,852,636
<b>Liabilities and shareholders' equity</b>		
Long-term borrowing	<b>\$ 1,052,852</b>	\$ 1,046,105
Dividends payable, accrued expenses, and other liabilities	<b>382,821</b>	478,361
 Total liabilities	 <b>1,435,673</b>	 1,524,466
 Shareholders' equity (1)	 <b>6,461,954</b>	 6,328,170
 Total liabilities and shareholders' equity	 <b>\$ 7,897,627</b>	 \$ 7,852,636

(1) See Huntington's Unaudited Condensed Consolidated Statements of Changes in Shareholders' Equity.



**Table of Contents**

<b>Statements of Income</b> <i>(dollar amounts in thousands)</i>	<b>Three Months Ended</b>	
	<b>2015</b>	<b>March 31, 2014</b>
<b>Income</b>		
Dividends from		
The Huntington National Bank	<b>\$ 334,000</b>	<b>\$</b>
Non-bank subsidiaries	<b>3,333</b>	<b>1,819</b>
Interest from		
The Huntington National Bank	<b>1,087</b>	<b>997</b>
Non-bank subsidiaries	<b>595</b>	<b>699</b>
Other	<b>334</b>	<b>1,602</b>
<b>Total income</b>	<b>339,349</b>	<b>5,117</b>
<b>Expense</b>		
Personnel costs		<b>11,177</b>
Interest on borrowings	<b>4,277</b>	<b>4,252</b>
Other	<b>15,809</b>	<b>15,997</b>
<b>Total expense</b>	<b>20,086</b>	<b>31,426</b>
<b>Income (loss) before income taxes and equity in undistributed net income of subsidiaries</b>	<b>319,263</b>	<b>(26,309)</b>
Income taxes (benefit)	<b>(33,535)</b>	<b>(14,347)</b>
<b>Income (loss) before equity in undistributed net income of subsidiaries</b>	<b>352,798</b>	<b>(11,962)</b>
Equity in undistributed net income (loss) of:		
The Huntington National Bank	<b>(187,400)</b>	<b>157,229</b>
Non-bank subsidiaries	<b>456</b>	<b>3,876</b>
<b>Net income</b>	<b>\$ 165,854</b>	<b>\$ 149,143</b>
Other comprehensive income (loss) (1)	<b>61,460</b>	<b>12,262</b>
<b>Comprehensive income</b>	<b>\$ 227,314</b>	<b>\$ 161,405</b>

(1) See Huntington's Unaudited Condensed Consolidated Statements of Comprehensive Income for other comprehensive income (loss) detail.

**Table of Contents**

Statements of Cash Flows <i>(dollar amounts in thousands)</i>	Three Months Ended March 31,	
	2015	2014
<b>Operating activities</b>		
Net income	\$ 165,854	\$ 149,143
Adjustments to reconcile net income to net cash provided by operating activities		
Equity in undistributed net income of subsidiaries	186,944	(165,501)
Depreciation and amortization	144	110
Other, net	(36,990)	1,464
<b>Net cash provided by (used for) operating activities</b>	<b>315,952</b>	<b>(14,784)</b>
<b>Investing activities</b>		
Repayments from subsidiaries	1,800	2,685
Advances to subsidiaries	(70)	(350)
Cash paid for acquisitions, net of cash received		(13,452)
<b>Net cash provided by (used for) investing activities</b>	<b>1,730</b>	<b>(11,117)</b>
<b>Financing activities</b>		
Dividends paid on stock	(56,703)	(49,110)
Repurchases of common stock	(51,707)	(136,137)
Proceeds from issuance of common stock		2,597
Other, net	3,980	7,951
<b>Net cash provided by (used for) financing activities</b>	<b>(104,430)</b>	<b>(174,699)</b>
<b>Change in cash and cash equivalents</b>	<b>213,252</b>	<b>(200,600)</b>
Cash and cash equivalents at beginning of period	662,768	966,065
<b>Cash and cash equivalents at end of period</b>	<b>\$ 876,020</b>	<b>\$ 765,465</b>
Supplemental disclosure:		
Interest paid	\$ 4,277	\$ 4,252

**20. SEGMENT REPORTING**

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. The Treasury / Other function includes our technology and operations, other unallocated assets, liabilities, revenue, and expense.

**Retail and Business Banking:** The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans. Other financial services available to consumer and small business customers include investments, insurance, interest rate risk protection, foreign exchange hedging, and treasury management. Huntington serves customers primarily through our network of branches in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. In addition to our extensive branch network, customers can access Huntington through online banking, mobile banking, telephone banking, and ATMs.

Huntington has established a Fair Play banking philosophy and built a reputation for meeting the banking needs of consumers in a manner which makes them feel supported and appreciated. Huntington believes customers are recognizing this and other efforts as key differentiators and it is earning us more customers, deeper relationships and the J.D. Power retail service excellence award for 2013 and 2014.

Business Banking is a dynamic and growing part of our business and we are committed to being the bank of choice for small businesses in our markets. Business Banking is defined as companies with revenues under \$20 million and consists of approximately 162,000 businesses. Huntington continues to develop products and services that are designed specifically to meet the needs of small business. Huntington continues

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

to look for ways to help companies find solutions to their financing needs and is the number one SBA lender in the country. We have also won the J.D. Power award for small business service excellence in 2012 and 2014.

## Table of Contents

**Commercial Banking:** Through a relationship banking model, this segment provides a wide array of products and services to the middle market, large corporate, and government public sector customers located primarily within our geographic footprint. The segment is divided into seven business units: middle market, large corporate, specialty banking, asset finance, capital markets, treasury management, and insurance.

Middle Market Banking primarily focuses on providing banking solutions to companies with annual revenues of \$20 million to \$250 million. Through a relationship management approach, various products, capabilities and solutions are seamlessly orchestrated in a client centric way.

Corporate Banking works with larger, often more complex companies with revenues greater than \$250 million. These entities, many of which are publically traded, require a different and customized approach to their banking needs.

Specialty Banking offers tailored products and services to select industries that have a foothold in the Midwest. Each banking team is comprised of industry experts with a dynamic understanding of the market and industry. Many of these industries are experiencing tremendous change, which creates opportunities for Huntington to leverage our expertise and help clients navigate, adapt and succeed.

Asset Finance division is a combination of our Equipment Finance, Public Capital, Asset Based Lending, Technology and Healthcare Equipment Leasing, and Lender Finance divisions that focus on providing financing solutions against these respective asset classes.

Capital Markets has two distinct product capabilities: corporate risk management services and institutional sales, trading & underwriting. The Capital Markets Group offers a full suite of risk management tools including commodities, foreign exchange and interest rate hedging services. The Institutional Sales, Trading & Underwriting team provides access to capital and investment solutions for both municipal and corporate institutions.

Treasury Management teams help businesses manage their working capital programs and reduce expenses. Our liquidity solutions help customers save and invest wisely, while our payables and receivables capabilities help them manage purchases and the receipt of payments for good and services. All of this is provided while helping customers take a sophisticated approach to managing their overhead, inventory, equipment and labor.

Insurance brokerage business specializes in commercial property and casualty, employee benefits, personal lines, life and disability and specialty lines of insurance. We also provide brokerage and agency services for residential and commercial title insurance and excess and surplus product lines of insurance. As an agent and broker we do not assume underwriting risks; instead we provide our customers with quality, noninvestment insurance contracts.

**Automobile Finance and Commercial Real Estate:** This segment provides lending and other banking products and services to customers outside of our traditional retail and commercial banking segments. Our products and services include providing financing for the purchase of vehicles by customers at franchised automotive dealerships, financing the acquisition of new and used vehicle inventory of franchised automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners. Huntington creates well-defined relationship plans which identify needs where solutions are developed and customer commitments are obtained.

The Automotive Finance team services automobile dealerships, its owners, and consumers buying automobiles through these franchised dealerships. Huntington has provided new and used automobile financing and dealer services throughout the Midwest since the early 1950s. This consistency in the market and our focus on working with strong dealerships, has allowed us to expand into selected markets outside of the Midwest and to actively deepen relationships while building a strong reputation.

The Commercial Real Estate team serves real estate developers, REITs, and other customers with lending needs that are secured by commercial properties. Most of these customers are located within our footprint.

The Commercial Real Estate team also serves Huntington Community Development which focuses on improving the quality of life for our communities and the residents of low-to moderate-income neighborhoods by developing and delivering innovative products and services to support affordable housing and neighborhood stabilization.

**Regional Banking and The Huntington Private Client Group:** Regional Banking and The Huntington Private Client Group is well positioned competitively as we have closely aligned with our eleven regional banking markets. A fundamental point of differentiation is our commitment to be actively engaged within our local markets building connections with community and business leaders and offering a uniquely personal experience delivered by colleagues working within those markets.



## **Table of Contents**

The Huntington Private Client Group is organized into units consisting of The Huntington Private Bank, The Huntington Trust, The Huntington Investment Company, Huntington Asset Advisors, and Huntington Asset Services. Our private banking, trust, investment and community development functions focus their efforts in our Midwest footprint and Florida; while our proprietary funds and ETFs, and fund administration functions target a national client base.

The Huntington Private Bank provides high net-worth customers with deposit, lending (including specialized lending options) and banking services.

The Huntington Trust also serves high net-worth customers and delivers wealth management and legacy planning through investment and portfolio management, fiduciary administration, trust services and trust operations. This group also provides retirement plan services and corporate trust to businesses and municipalities.

The Huntington Investment Company, a dually registered broker-dealer and registered investment adviser, employs representatives who work with our Retail and Private Bank to provide investment solutions for our customers. This team offers a wide range of products and services, including brokerage, annuities, advisory and other investment products.

Huntington Asset Advisors provides investment management services solely advising the Huntington Funds, our proprietary family of mutual funds and Huntington Strategy Shares, our Exchange Trade Funds.

Huntington Asset Services has a national clientele and offers administrative and operational support to fund complexes, including fund accounting, transfer agency, administration, and distribution services.

**Home Lending:** Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Home lending earns interest on loans held in the warehouse and portfolio, earns fee income from the origination and servicing of mortgage loans, and recognizes gains or losses from the sale of mortgage loans. Home Lending supports the origination and servicing of mortgage loans across all segments.

**Table of Contents**

Listed below is certain operating basis financial information reconciled to Huntington's March 31, 2015, December 31, 2014, and March 31, 2014, reported results by business segment:

Income Statements ( <i>dollar amounts in thousands</i> )	Three Months Ended March 31,						Huntington Consolidated
	Retail & Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury/ Other	
<b>2015</b>							
Net interest income	\$ 248,650	\$ 74,918	\$ 95,162	\$ 26,805	\$ 15,277	\$ 6,873	\$ 467,685
Provision (reduction in allowance) for credit losses	7,152	6,835	(1,383)	2,645	5,342		20,591
Noninterest income	95,759	54,893	4,675	40,475	18,658	17,163	231,623
Noninterest expense	256,182	56,417	36,178	61,135	35,789	13,156	458,857
Income taxes	28,376	23,296	22,765	1,225	(2,519)	(19,137)	54,006
<b>Net income</b>	<b>\$ 52,699</b>	<b>\$ 43,263</b>	<b>\$ 42,277</b>	<b>\$ 2,275</b>	<b>\$ (4,677)</b>	<b>\$ 30,017</b>	<b>\$ 165,854</b>
<b>2014</b>							
Net interest income	\$ 219,841	\$ 70,943	\$ 88,580	\$ 25,438	\$ 13,028	\$ 19,676	\$ 437,506
Provision (reduction in allowance) for credit losses	7,460	11,547	(8,608)	2,319	11,912		24,630
Noninterest income	92,962	50,316	4,493	43,114	20,286	37,314	248,485
Noninterest expense	235,275	60,421	38,164	56,022	35,123	35,116	460,121
Income taxes	24,524	17,252	22,231	3,574	(4,802)	(10,682)	52,097
<b>Net income</b>	<b>\$ 45,544</b>	<b>\$ 32,039</b>	<b>\$ 41,286</b>	<b>\$ 6,637</b>	<b>\$ (8,919)</b>	<b>\$ 32,556</b>	<b>\$ 149,143</b>

(dollar amounts in thousands)	Assets at		Deposits at	
	March 31, 2015	December 31, 2014	March 31, 2015	December 31, 2014
Retail & Business Banking	\$ 15,507,296	\$ 15,146,857	\$ 30,149,844	\$ 29,350,255
Commercial Banking	16,335,324	15,043,477	11,194,863	11,184,566
AFCRE	16,731,015	16,027,910	1,443,057	1,377,921
RBHPCG	3,343,229	3,871,020	6,706,564	6,727,892
Home Lending	4,019,778	3,949,247	350,199	326,841
Treasury / Other	12,066,019	12,259,499	2,988,168	2,764,676
<b>Total</b>	<b>\$ 68,002,661</b>	<b>\$ 66,298,010</b>	<b>\$ 52,832,695</b>	<b>\$ 51,732,151</b>

**21. BUSINESS COMBINATIONS**

**MACQUARIE EQUIPMENT FINANCE**

On March 31, 2015, Huntington completed its acquisition of Macquarie in a cash transaction valued at \$457.8 million. The acquisition gives us the ability to drive added growth to our national equipment finance business as well as additional small business finance capabilities.

As a result of the acquisition, Huntington recorded approximately \$1.1 billion of assets and assumed \$616.6 million of debt, securitizations, and other liabilities. Assets acquired and liabilities assumed were recorded at fair value in accordance with ASC 805, "Business Combinations". The fair values for assets were estimated using discounted cash flow analyses using interest rates currently being offered for leases with similar terms (Level 3). This value was reduced by an estimate of probable losses and the credit risk associated with leased assets. The fair values of debt, securitizations, and other liabilities were estimated by discounting cash flows using interest rates currently being offered with similar maturities (Level 3). As part of the acquisition, Huntington recorded \$155.8 million of goodwill, all of which is deductible for tax purposes.

Pro forma results have not been disclosed, as those amounts are not significant to the unaudited condensed consolidated financial statements.





## **Table of Contents**

### **Item 3: Quantitative and Qualitative Disclosures about Market Risk**

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of this report, which includes changes in market risk exposures from disclosures presented in Huntington's 2014 Form 10-K.

### **Item 4: Controls and Procedures**

#### **Disclosure Controls and Procedures**

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington's Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures were effective.

There have not been any changes in Huntington's internal controls over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, Huntington's internal controls over financial reporting.

## **PART II. OTHER INFORMATION**

In accordance with the instructions to Part II, the other specified items in this part have been omitted because they are not applicable or the information has been previously reported.

### **Item 1: Legal Proceedings**

Information required by this item is set forth in Note 18 of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this report and incorporated herein by reference.

### **Item 1A: Risk Factors**

Information required by this item is set forth in Part 1 Item 2- Management's Discussion and Analysis of Financial Condition and Results of Operations of this report and incorporated herein by reference.

**Table of Contents****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) and (b)

Not Applicable

(c)

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs (2)
January 1, 2015 to January 31, 2015	1,454,925	\$ 10.01	22,592,959	\$ 37,147,641
February 1, 2015 to February 28, 2015	2,476,028	10.52	25,068,987	11,099,826
March 1, 2015 to March 31, 2015	1,018,005	10.89	26,086,992	13,752
Total	4,948,958	\$ 10.45	26,086,992	\$ 13,752

- (1) The reported shares were repurchased pursuant to Huntington's publicly announced stock repurchase authorizations.
- (2) The number shown represents, as of the end of each period, the maximum number of shares (approximate dollar value) of Common Stock that may yet be purchased under publicly announced stock repurchase authorizations. The shares may be purchased, from time-to-time, depending on market conditions.

On March 11, 2015, Huntington Bancshares Incorporated was notified by the Federal Reserve that it had no objection to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2015. These actions included the potential repurchase of up to \$366 million of common stock from the second quarter of 2015, through the second quarter of 2016. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. During the 2015 first quarter, Huntington repurchased a total of 4.9 million shares at a weighted average share price of \$10.45, which completed our previous authorization.

**Item 6. Exhibits****Exhibit Index**

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Quarterly Report on Form 10-Q, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

Exhibit Number	Document Description	Report or Registration Statement	SEC File or Registration Number	Exhibit Reference
----------------	----------------------	----------------------------------	---------------------------------	-------------------

## Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

3.1	Articles of Restatement of Charter.	Annual Report on Form 10-K for the year ended December 31, 1993	000-02525	3(i)
3.2	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 31, 2007	000-02525	3.1
3.3	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 7, 2008	000-02525	3.1
3.4	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated April 27, 2010	001-34073	3.1
3.5	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.1
3.6	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.2
3.7	Articles Supplementary of Huntington Bancshares Incorporated, as of November 12, 2008.	Current Report on Form 8-K dated November 12, 2008	001-34073	3.1

**Table of Contents**

3.8	Articles Supplementary of Huntington Bancshares Incorporated, as of December 31, 2006.	Annual Report on Form 10-K for the year ended December 31, 2006	000-02525	3.4
3.9	Articles Supplementary of Huntington Bancshares Incorporated, as of December 28, 2011.	Current Report on Form 8-K dated December 28, 2011.	001-34073	3.1
3.10	Bylaws of Huntington Bancshares Incorporated, as amended and restated, as of July 16, 2014.	Current Report on Form 8-K dated July 17, 2014	001-34073	3.1
4.1	Instruments defining the Rights of Security Holders reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request.			
10.1	*Huntington Bancshares Incorporated Restricted Stock Unit Grant Agreement.			
10.2	*Huntington Bancshares Incorporated 2015 Long-Term Incentive Plan.	Definitive Proxy Statement for the 2015 Annual Meeting of Shareholders	001-34073	A
31.1	Rule 13a-14(a) Certification Chief Executive Officer.			
31.2	Rule 13a-14(a) Certification Chief Financial Officer.			
32.1	Section 1350 Certification Chief Executive Officer.			
32.2	Section 1350 Certification Chief Financial Officer.			
101	The following material from Huntington's Form 10-Q Report for the quarterly period ended March 31, 2015, formatted in XBRL: (1) Unaudited Condensed Consolidated Balance Sheets, (2) Unaudited Condensed Consolidated Statements of Income, (3) Unaudited Condensed Consolidated Statements of Comprehensive Income (4) Unaudited Condensed Consolidated Statement of Changes in Shareholders' Equity, (5) Unaudited Condensed Consolidated Statements of Cash Flows, and (6) the Notes to Unaudited Condensed Consolidated Financial Statements.			

\* Denotes management contract or compensatory plan or arrangement

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Huntington Bancshares Incorporated

(Registrant)

Date: May 5, 2015

/s/ Stephen D. Steinour  
Stephen D. Steinour  
Chairman, Chief Executive Officer and President

Date: May 5, 2015

/s/ Howell D. McCullough III  
Howell D. McCullough III  
Chief Financial Officer