

HUNTINGTON BANCSHARES INC/MD

Form 10-K

February 13, 2015

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-K**

(Mark One)

**Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the fiscal year ended December 31, 2014

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
Commission File Number 1-34073

**Huntington Bancshares Incorporated**

(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**31-0724920**  
(I.R.S. Employer  
Identification No.)

**41 S. High Street, Columbus, Ohio**  
(Address of principal executive offices)

**43287**  
(Zip Code)

**Registrant's telephone number, including area code (614) 480-8300**

**Securities registered pursuant to Section 12(b) of the Act:**

| Title of class                                                          | Name of exchange on which registered |
|-------------------------------------------------------------------------|--------------------------------------|
| <b>8.50% Series A non-voting, perpetual convertible preferred stock</b> | <b>NASDAQ</b>                        |
| <b>Common Stock Par Value \$0.01 per Share</b>                          | <b>NASDAQ</b>                        |

**Securities registered pursuant to Section 12(g) of the Act:**

**Title of class**

**Floating Rate Series B Non-Cumulative Perpetual Preferred Stock**

Depository Shares (each representing a 1/40th interest in a share of Floating Rate Series B Non-Cumulative Perpetual Preferred Stock)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Exchange Act.  Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.  Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act)  Yes  No

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The aggregate market value of voting and non-voting common equity held by non-affiliates of the registrant as of June 30, 2014, determined by using a per share closing price of \$9.54, as quoted by NASDAQ on that date, was \$7,626,169,305. As of January 31, 2015, there were 810,025,677 shares of common stock with a par value of \$0.01 outstanding.

### **Documents Incorporated By Reference**

Part III of this Form 10-K incorporates by reference certain information from the registrant's definitive Proxy Statement for the 2015 Annual Shareholders Meeting.

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The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

|                 |                                                                                                              |
|-----------------|--------------------------------------------------------------------------------------------------------------|
| ABL             | Asset Based Lending                                                                                          |
| ACL             | Allowance for Credit Losses                                                                                  |
| AFCRE           | Automobile Finance and Commercial Real Estate                                                                |
| AFS             | Available-for-Sale                                                                                           |
| ALCO            | Asset-Liability Management Committee                                                                         |
| ALLL            | Allowance for Loan and Lease Losses                                                                          |
| ARM             | Adjustable Rate Mortgage                                                                                     |
| ASC             | Accounting Standards Codification                                                                            |
| ASU             | Accounting Standards Update                                                                                  |
| ATM             | Automated Teller Machine                                                                                     |
| AULC            | Allowance for Unfunded Loan Commitments                                                                      |
| Basel III       | Refers to the final rule issued by the FRB and OCC and published in the Federal Register on October 11, 2013 |
| BHC             | Bank Holding Companies                                                                                       |
| C&I             | Commercial and Industrial                                                                                    |
| Camco Financial | Camco Financial Corp.                                                                                        |
| CCAR            | Comprehensive Capital Analysis and Review                                                                    |
| CDO             | Collateralized Debt Obligations                                                                              |
| CDs             | Certificate of Deposit                                                                                       |
| CFPB            | Bureau of Consumer Financial Protection                                                                      |
| CFTC            | Commodity Futures Trading Commission                                                                         |
| CMO             | Collateralized Mortgage Obligations                                                                          |
| CRE             | Commercial Real Estate                                                                                       |
| Dodd-Frank Act  | Dodd-Frank Wall Street Reform and Consumer Protection Act                                                    |
| EFT             | Electronic Fund Transfer                                                                                     |
| EPS             | Earnings Per Share                                                                                           |
| EVE             | Economic Value of Equity                                                                                     |
| Fannie Mae      | (see FNMA)                                                                                                   |
| FDIC            | Federal Deposit Insurance Corporation                                                                        |
| FDICIA          | Federal Deposit Insurance Corporation Improvement Act of 1991                                                |
| FHA             | Federal Housing Administration                                                                               |
| FHLB            | Federal Home Loan Bank                                                                                       |
| FHLMC           | Federal Home Loan Mortgage Corporation                                                                       |
| FICO            | Fair Isaac Corporation                                                                                       |

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|             |                                                                          |
|-------------|--------------------------------------------------------------------------|
| FNMA        | Federal National Mortgage Association                                    |
| FRB         | Federal Reserve Bank                                                     |
| Freddie Mac | (see FHLMC)                                                              |
| FTE         | Fully-Taxable Equivalent                                                 |
| FTP         | Funds Transfer Pricing                                                   |
| GAAP        | Generally Accepted Accounting Principles in the United States of America |
| HAMP        | Home Affordable Modification Program                                     |
| HARP        | Home Affordable Refinance Program                                        |
| HIP         | Huntington Investment and Tax Savings Plan                               |
| HQLA        | High-Quality Liquid Assets                                               |
| HTM         | Held-to-Maturity                                                         |

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|               |                                                                                                                                                                                                                                                 |
|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| IRS           | Internal Revenue Service                                                                                                                                                                                                                        |
| LCR           | Liquidity Coverage Ratio                                                                                                                                                                                                                        |
| LIBOR         | London Interbank Offered Rate                                                                                                                                                                                                                   |
| LGD           | Loss-Given-Default                                                                                                                                                                                                                              |
| LIHTC         | Low Income Housing Tax Credit                                                                                                                                                                                                                   |
| LTV           | Loan to Value                                                                                                                                                                                                                                   |
| NAICS         | North American Industry Classification System                                                                                                                                                                                                   |
| MD&A          | Management's Discussion and Analysis of Financial Condition and Results of Operations                                                                                                                                                           |
| MSA           | Metropolitan Statistical Area                                                                                                                                                                                                                   |
| MSR           | Mortgage Servicing Rights                                                                                                                                                                                                                       |
| NALs          | Nonaccrual Loans                                                                                                                                                                                                                                |
| NCO           | Net Charge-off                                                                                                                                                                                                                                  |
| NIM           | Net interest margin                                                                                                                                                                                                                             |
| NPAs          | Nonperforming Assets                                                                                                                                                                                                                            |
| N.R.          | Not relevant. Denominator of calculation is a gain in the current period compared with a loss in the prior period, or vice-versa                                                                                                                |
| OCC           | Office of the Comptroller of the Currency                                                                                                                                                                                                       |
| OCI           | Other Comprehensive Income (Loss)                                                                                                                                                                                                               |
| OCR           | Optimal Customer Relationship                                                                                                                                                                                                                   |
| OLEM          | Other Loans Especially Mentioned                                                                                                                                                                                                                |
| OREO          | Other Real Estate Owned                                                                                                                                                                                                                         |
| OTTI          | Other-Than-Temporary Impairment                                                                                                                                                                                                                 |
| PD            | Probability-Of-Default                                                                                                                                                                                                                          |
| Plan          | Huntington Bancshares Retirement Plan                                                                                                                                                                                                           |
| Problem Loans | Includes nonaccrual loans and leases (Table 13), accruing loans and leases past due 90 days or more (Table 14), troubled debt restructured loans (Table 15), and criticized commercial loans (credit quality indicators section of Footnote 3). |
| RBHPCG        | Regional Banking and The Huntington Private Client Group                                                                                                                                                                                        |
| REIT          | Real Estate Investment Trust                                                                                                                                                                                                                    |
| ROC           | Risk Oversight Committee                                                                                                                                                                                                                        |
| SAD           | Special Assets Division                                                                                                                                                                                                                         |
| SBA           | Small Business Administration                                                                                                                                                                                                                   |
| SEC           | Securities and Exchange Commission                                                                                                                                                                                                              |
| SERP          | Supplemental Executive Retirement Plan                                                                                                                                                                                                          |
| SRIP          | Supplemental Retirement Income Plan                                                                                                                                                                                                             |
| SSFA          | Simplified Supervisory Formula Approach                                                                                                                                                                                                         |
| TCE           | Tangible Common Equity                                                                                                                                                                                                                          |
| TDR           | Troubled Debt Restructured loan                                                                                                                                                                                                                 |



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|               |                                       |
|---------------|---------------------------------------|
| U.S. Treasury | U.S. Department of the Treasury       |
| UCS           | Uniform Classification System         |
| UDAP          | Unfair or Deceptive Acts or Practices |
| UPB           | Unpaid Principal Balance              |
| USDA          | U.S. Department of Agriculture        |
| VA            | U.S. Department of Veteran Affairs    |
| VIE           | Variable Interest Entity              |

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**Huntington Bancshares Incorporated**

**PART I**

When we refer to we, our, and us in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, Huntington Bancshares Incorporated. When we refer to the Bank in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

**Item 1: Business**

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. We have 11,873 average full-time equivalent employees. Through the Bank, we have 149 years of serving the financial needs of our customers. We provide full-service commercial, small business, consumer, and mortgage banking services, as well as automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance programs, and other financial products and services. The Bank, organized in 1866, is our only bank subsidiary. At December 31, 2014, the Bank had 14 private client group offices and 715 branches as follows:

|                             |                              |
|-----------------------------|------------------------------|
| 404 branches in Ohio        | 43 branches in Indiana       |
| 179 branches in Michigan    | 31 branches in West Virginia |
| 48 branches in Pennsylvania | 10 branches in Kentucky      |

Select financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio, a limited purpose office located in the Cayman Islands, and another located in Hong Kong. Our foreign banking activities, in total or with any individual country, are not significant.

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. For each of our five business segments, we expect the combination of our business model and exceptional service to provide a competitive advantage that supports revenue and earnings growth. Our business model emphasizes the delivery of a complete set of banking products and services offered by larger banks, but distinguished by local delivery and customer service.

A key strategic emphasis has been for our business segments to operate in cooperation to provide products and services to our customers and to build stronger and more profitable relationships using our OCR sales and service process. The objectives of OCR are to:

1. Provide a consultative sales approach to provide solutions that are specific to each customer.
2. Leverage each business segment in terms of its products and expertise to benefit customers.
3. Target prospects who may want to have multiple products and services as part of their relationship with us.

Following is a description of our five business segments and Treasury / Other function:

**Retail and Business Banking** The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans. Other financial services available to consumer and small business customers include investments, insurance, interest rate risk protection, foreign exchange hedging, and treasury management. Huntington serves customers primarily through our network of branches in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. In addition to our extensive branch network, customers can access Huntington through online banking, mobile banking, telephone banking, and ATMs.

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Huntington has established a Fair Play banking philosophy and built a reputation for meeting the banking needs of consumers in a manner which makes them feel supported and appreciated. Huntington believes customers are recognizing this and other efforts as key differentiators, and it has earned us more customers, deeper relationships and the J.D. Power retail service excellence award for 2013 and 2014.

Business Banking is a dynamic and growing part of our business, and we are committed to being the bank of choice for small businesses in our markets. Business Banking is defined as serving companies with annual revenues under \$20 million and we currently serve approximately 160,000 businesses. Huntington continues to develop products and services that are designed specifically to meet the needs of small business. Huntington continues to look for ways to help companies find solutions to their capital needs and is the number one SBA lender in the country. We have also won the J.D. Power award for small business service excellence in 2012 and 2014.

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**Commercial Banking:** Through a relationship banking model, this segment provides a wide array of products and services to the middle market, large corporate, and government public sector customers located primarily within our geographic footprint. The segment is divided into seven business units: middle market, large corporate, specialty banking, asset finance, capital markets, treasury management, and insurance. During the 2014 third quarter, we moved our insurance brokerage business from Treasury / Other to Commercial Banking to align with a change in management responsibilities. During the 2014 fourth quarter, we moved the Asset Based Lending group back into the commercial division and combined management with equipment finance and public capital to form the Asset Finance division.

Middle Market Banking primarily focuses on providing banking solutions to companies with annual revenues of \$20 million to \$250 million. Through a relationship management approach, various products, capabilities and solutions are seamlessly orchestrated in a client centric way.

Corporate Banking works with larger, often more complex, companies with annual revenues greater than \$250 million. These entities, many of which are publically traded, require a different and customized approach to their banking needs.

Specialty Banking offers tailored products and services to select industries that have a foothold in the Midwest. Each banking team is comprised of industry experts with a dynamic understanding of the market and industry. Many of these industries are experiencing tremendous change, which creates opportunities for Huntington to leverage our expertise and help clients navigate, adapt and succeed.

Asset Finance is a combination of our Equipment Finance, Public Capital, Asset Based Lending, and Lender Finance divisions that focus on providing financing solutions against these respective asset classes.

Capital Markets has two distinct product capabilities: corporate risk management services and institutional sales, trading and underwriting. The Capital Markets Group offers a full suite of risk management tools including commodities, foreign exchange and interest rate hedging services. The Institutional Sales, Trading & Underwriting team provides access to capital and investment solutions for both municipal and corporate institutions.

Treasury Management teams help businesses manage their working capital programs and reduce expenses. Our liquidity solutions help customers save and invest wisely, while our payables and receivables capabilities help them manage purchases and the receipt of payments for goods and services. All of this is provided while helping customers take a sophisticated approach to managing their overhead, inventory, equipment and labor.

Insurance brokerage business specializes in commercial property and casualty, employee benefits, personal lines, life and disability and specialty lines of insurance. We also provide brokerage and agency services for residential and commercial title insurance and excess and surplus product lines of insurance. As an agent and broker, we do not assume underwriting risks; instead, we provide our customers with quality, noninvestment insurance contracts.

**Automobile Finance and Commercial Real Estate:** This segment provides lending and other banking products and services to customers outside of our traditional retail and commercial banking segments. Our products and services include providing financing for the purchase of vehicles by customers at franchised automotive dealerships, financing the acquisition of new and used vehicle inventory of franchised automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners. Huntington creates well-defined relationship plans which identify needs where solutions are developed and customer commitments are obtained.

The Automotive Finance team services automobile dealerships, its owners, and consumers buying automobiles through these franchised dealerships. Huntington has provided new and used automobile financing and dealer services throughout the Midwest since the early 1950s. This consistency in the market and our focus on working with strong dealerships has allowed us to expand into selected markets outside of the Midwest and to actively deepen relationships while building a strong reputation.

The Commercial Real Estate team serves real estate developers, REITs, and other customers with borrowing needs that are secured by commercial properties. Most of these customers are located within our footprint.

**Regional Banking and The Huntington Private Client Group:** RBHPCG business segment was created as the result of an organizational and management realignment that occurred in January 2014. Regional Banking and The Huntington

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Private Client Group is well positioned competitively as we have closely aligned with our eleven regional banking markets. A fundamental point of differentiation is our commitment to be actively engaged within our local markets - building connections with community and business leaders and offering a uniquely personal experience delivered by colleagues working within those markets.

The Huntington Private Client Group is organized into units consisting of The Huntington Private Bank, The Huntington Trust, The Huntington Investment Company, Huntington Community Development, Huntington Asset Advisors, and Huntington Asset Services. Our private banking, trust, investment and community development functions focus their efforts in our Midwest footprint and Florida, while our proprietary funds and ETFs, fund administration, custody and settlements functions target a national client base.

The Huntington Private Bank provides high net-worth customers with deposit, lending (including specialized lending options) and other banking services.

The Huntington Trust also serves high net-worth customers and delivers wealth management and legacy planning through investment and portfolio management, fiduciary administration, trust services and trust operations. This group also provides retirement plan services and corporate trust to businesses and municipalities.

The Huntington Investment Company, a dually registered broker-dealer and registered investment advisor, employs representatives who work with our Retail and Private Bank to provide investment solutions for our customers. This team offers a wide range of products and services, including brokerage, annuities, advisory and other investment products.

Huntington Community Development focuses on improving the quality of life for our communities and the residents of low-to moderate-income neighborhoods by developing and delivering innovative products and services to support affordable housing and neighborhood stabilization.

Huntington Asset Advisors provides investment management services solely advising The Huntington Funds, our proprietary family of mutual funds, and Huntington Strategy Shares, our Exchange Trade Funds.

Huntington Asset Services has a national clientele and offers administrative and operational support to fund complexes, including fund accounting, transfer agency, administration, custody, and distribution services. This group also includes National Settlements, which works with law firms and the court system to provide custody and settlement distribution services.

**Home Lending:** Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Home Lending earns interest on loans held in the warehouse and portfolio, earns fee income from the origination and servicing of mortgage loans, and recognizes gains or losses from the sale of mortgage loans. Home Lending supports the origination and servicing of mortgage loans across all segments.

The Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense.

The financial results for each of these business segments are included in Note 24 of Notes to Consolidated Financial Statements and are discussed in the Business Segment Discussion of our MD&A.

## Competition

We compete with other banks and financial services companies such as savings and loans, credit unions, and finance and trust companies, as well as mortgage banking companies, automobile and equipment financing companies (including captive automobile finance companies), insurance companies, mutual funds, investment advisors, and brokerage firms, both within and outside of our primary market areas. Internet companies are also providing nontraditional, but increasingly strong, competition for our borrowers, depositors, and other customers.

We compete for loans primarily on the basis of a combination of value and service by building customer relationships as a result of addressing our customers' entire suite of banking needs, demonstrating expertise, and providing convenience to our customers. We also consider the competitive pricing pressures in each of our markets.

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We compete for deposits similarly on a basis of a combination of value and service and by providing convenience through a banking network of branches and ATMs within our markets and our website at [www.huntington.com](http://www.huntington.com). We have also instituted customer friendly practices, such as our 24-Hour Grace<sup>®</sup> account feature, which gives customers an additional business day to cover overdrafts to their consumer account without being charged overdraft fees.

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The table below shows our competitive ranking and market share based on deposits of FDIC-insured institutions as of June 30, 2014, in the top 10 metropolitan statistical areas (MSA) in which we compete:

| MSA              | Rank | Deposits (in millions) | Market Share |
|------------------|------|------------------------|--------------|
| Columbus, OH     | 1    | \$ 14,879              | 28%          |
| Cleveland, OH    | 5    | 4,782                  | 8            |
| Detroit, MI      | 6    | 4,753                  | 5            |
| Indianapolis, IN | 4    | 2,852                  | 7            |
| Pittsburgh, PA   | 8    | 2,487                  | 3            |
| Cincinnati, OH   | 4    | 2,274                  | 3            |
| Toledo, OH       | 2    | 2,238                  | 23           |
| Grand Rapids, MI | 2    | 2,111                  | 12           |
| Youngstown, OH   | 1    | 2,017                  | 23           |
| Canton, OH       | 1    | 1,610                  | 26           |

Source: *FDIC.gov*, based on June 30, 2014 survey.

Many of our nonfinancial institution competitors have fewer regulatory constraints, broader geographic service areas, greater capital, and, in some cases, lower cost structures. In addition, competition for quality customers has intensified as a result of changes in regulation, advances in technology and product delivery systems, consolidation among financial service providers, bank failures, and the conversion of certain former investment banks to bank holding companies.

**Regulatory Matters**

*We are subject to regulation by the SEC, the Federal Reserve, the OCC, the CFPB, and other federal and state regulators.*

Because we are a public company, we are subject to regulation by the SEC. The SEC has established five categories of issuers for the purpose of filing periodic and annual reports. Under these regulations, we are considered to be a large accelerated filer and, as such, must comply with SEC accelerated reporting requirements.

We are a bank holding company and are qualified as a financial holding company with the Federal Reserve. We are subject to examination and supervision by the Federal Reserve pursuant to the Bank Holding Company Act. We are required to file reports and other information regarding our business operations and the business operations of our subsidiaries with the Federal Reserve.

The Federal Reserve maintains a bank holding company rating system that emphasizes risk management, introduces a framework for analyzing and rating financial factors, and provides a framework for assessing and rating the potential impact of non-depository entities of a holding company on its subsidiary depository institution(s). The ratings assigned to us, like those assigned to other financial institutions, are confidential and may not be disclosed, except to the extent required by law.

The Federal Reserve utilizes an updated framework for the consolidated supervision of large financial institutions, including bank holding companies with consolidated assets of \$50 billion or more. The objectives of the framework are to enhance the resilience of a firm, lower the probability of its failure, and reduce the impact on the financial system in the event of an institution's failure. With regard to resiliency, each firm is expected to ensure that the consolidated organization and its core business lines can survive under a broad range of internal or external stresses. This requires financial resilience by maintaining sufficient capital and liquidity, and operational resilience by maintaining effective corporate governance, risk management, and recovery planning. With respect to lowering the probability of failure, each firm is expected to ensure the sustainability of its critical operations and banking offices under a broad range of internal or external stresses. This requires, among other things, that we have robust, forward-looking capital-planning processes that account for our unique risks.

The Bank, which is chartered by the OCC, is a national bank and our only bank subsidiary. It is subject to examination and supervision by the OCC and also by the CFPB, which was established by the Dodd-Frank Act in 2010. Our nonbank subsidiaries are also subject to examination and supervision by the Federal Reserve or, in the case of nonbank subsidiaries of the Bank, by the OCC. All subsidiaries are subject to examination and supervision by the CFPB to the extent they offer any consumer financial products or services. Our subsidiaries are subject to examination by other federal and state agencies, including, in the case of certain securities and investment management activities, regulation by the SEC and the Financial Industry Regulatory Authority.





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In September 2014, the OCC published final guidelines to strengthen the governance and risk management practices of large financial institutions, including the Bank. The guidelines became effective November 10, 2014, and require covered banks to establish and adhere to a written governance framework in order to manage and control their risk-taking activities. In addition, the guidelines provide standards for the institutions' boards of directors to oversee the risk governance framework. Given its size and the phased implementation schedule, the Bank is subject to these heightened standards effective May 2016. As discussed in Item 1A: Risk Factors, the Bank currently has a written governance framework and associated controls.

### ***Legislative and regulatory reforms continue to have significant impacts throughout the financial services industry.***

The Dodd-Frank Act, enacted in 2010, is complex and broad in scope and several of its provisions are still being implemented. The Dodd-Frank Act established the CFPB, which has extensive regulatory and enforcement powers over consumer financial products and services, and the Financial Stability Oversight Council, which has oversight authority for monitoring and regulating systemic risk. In addition, the Dodd-Frank Act altered the authority and duties of the federal banking and securities regulatory agencies, implemented certain corporate governance requirements for all public companies including financial institutions with regard to executive compensation, proxy access by shareholders, and certain whistleblower provisions, and restricted certain proprietary trading, and hedge fund and private equity activities of banks and their affiliates. The Dodd-Frank Act also required the issuance of numerous implementing regulations, many of which have not yet been issued. The regulations will continue to take effect over several more years, continuing to make it difficult to anticipate the overall impact to us, our customers, or the financial industry in general.

In January 2014, seven final regulations issued by the CFPB, including the ability to repay and qualified mortgage standards, various mortgage servicing rules, a rule expanding the scope of the high-cost mortgage provision in the Truth in Lending Act, loan originator compensation requirements and appraisal rules, became effective and were successfully implemented by Huntington. On November 20, 2013, the CFPB issued its final rule on integrated mortgage disclosures under the Truth in Lending Act and the Real Estate Settlement Procedures Act, for which compliance is required by August 1, 2015. The CFPB finalized amendments to the integrated mortgage disclosures on January 20, 2015, which are also effective on August 1, 2015. On October 22, 2014, the CFPB finalized minor Amendments to the 2013 Mortgage Rules under the Truth in Lending Act (Regulation Z), making certain nonprofits exempt from some servicing rules and the ability to repay rule, and allowing a cure period for points and fees in Qualified Mortgages. These changes were effective as of November 3, 2014. In addition, the CFPB proposed changes to its servicing rules. We continue to monitor, evaluate and implement these new regulations.

Throughout 2014, the CFPB has continued its focus on fair lending practices of indirect automobile lenders. This focus has led to some lenders acknowledging that the CFPB and Department of Justice are considering taking public enforcement actions against them for their fair lending practices. Indirect automobile lenders have also received continuing pressure from the CFPB to limit or eliminate discretionary pricing by dealers. Finally, the CFPB has proposed its larger participant rule for indirect automobile lending which will bring larger non-bank indirect automobile lenders under CFPB supervision.

Banking regulatory agencies have increasingly over the last few years used their authority under Section 5 of the Federal Trade Commission Act to take supervisory or enforcement action with respect to UDAP by banks under standards developed many years ago by the Federal Trade Commission in order to address practices that may not necessarily fall within the scope of a specific banking or consumer finance law. The Dodd-Frank Act also gave to the CFPB similar authority to take action in connection with unfair, deceptive or abusive acts or practices by entities subject to CFPB supervisory or enforcement authority.

### ***Large bank holding companies and national banks are required to submit annual capital plans to the Federal Reserve and OCC, respectively, and conduct stress tests.***

The Federal Reserve's Regulation Y requires large bank holding companies to submit capital plans to the Federal Reserve on an annual basis and to require such bank holding companies to obtain approval from the Federal Reserve under certain circumstances before making a capital distribution. This rule applies to us and all other bank holding companies with \$50 billion or more of total consolidated assets.

A large bank holding company's capital plan must include an assessment of the expected uses and sources of capital over at least the next nine quarters, a description of all planned capital actions over the planning horizon, a detailed description of the entity's process for assessing capital adequacy, the entity's capital policy, and a discussion of any expected changes to the bank holding company's business plan that are likely to have a material impact on the firm's capital adequacy or liquidity. The planning horizon for the most recent capital planning and stress testing cycle encompasses the 2014 fourth quarter through the 2016 fourth quarter as was submitted in our capital plan in January 2015. Rules to implement the Basel III capital reforms in the United States were finalized in July 2013 and will be phased-in by us beginning with 1Q 2015 results under the standardized approach. As such, the most recent



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CCAR cycle, which began October 1, 2014, overlaps with the implementation of the Basel III capital reforms based on the required nine quarter projection horizon. In accordance with stress test rules, we incorporated the revised capital framework into the capital planning projections and into the stress tests required under the Dodd-Frank Act. Capital adequacy at large banking organizations, including us, is assessed against a minimum 4.5 percent tier 1 common ratio and a 5 percent tier 1 leverage ratio as determined by the Federal Reserve.

Capital plans for 2015 were required to be submitted by January 5, 2015. The Federal Reserve will either object to a capital plan, in whole or in part, or provide a notice of non-objection no later than March 31, 2015, for plans submitted by the January 5, 2015, submission date. If the Federal Reserve objects to a capital plan, the bank holding company may not make any capital distributions other than those with respect to which the Federal Reserve has indicated its non-objection. While we can give no assurances as to the outcome or specific interactions with the regulators, based on the capital plan we submitted on January 5, 2015, we believe we have a strong capital position and that our capital adequacy process is robust.

In addition to the CCAR submission, section 165 of the Dodd-Frank Act requires that national banks, like The Huntington National Bank, conduct annual stress tests for submission in January 2015. The results of the stress tests will provide the OCC with forward-looking information that will be used in bank supervision and will assist the agency in assessing a company's risk profile and capital adequacy. We submitted our stress test results to the OCC on January 5, 2015.

The regulatory capital rules indicate that common stockholders' equity should be the dominant element within Tier 1 capital and that banking organizations should avoid overreliance on non-common equity elements. Under the Dodd-Frank Act, the ratio of common equity Tier 1 to risk-weighted assets became significant as a measurement of the predominance of common equity in Tier 1 capital and an indication of the quality of capital.

### ***Conforming Covered Activities to implement the Volcker Rule.***

On December 10, 2013, the Federal Reserve, the OCC, the FDIC, the CFTC and the SEC issued final rules to implement the Volcker Rule contained in section 619 of the Dodd-Frank Act, and established July 21, 2015, as the end of the conformance period. Section 619 generally prohibits insured depository institutions and any company affiliated with an insured depository institution from engaging in proprietary trading and from acquiring or retaining ownership interests in, sponsoring, or having certain relationships with a hedge fund or private equity fund. These prohibitions are subject to a number of statutory exemptions, restrictions, and definitions. On December 18, 2014, The Federal Reserve Board announced it acted under Section 619 to give banking entities until July 21, 2016, to conform investments in and relationships with covered funds and foreign funds that were in place prior to December 31, 2013 ( legacy covered funds ). The Board also announced its intention to act next year to grant banking entities an additional one-year extension of the conformance period until July 21, 2017, to conform ownership interests in and relationships with legacy covered funds. The Bank continues its good faith efforts to conform with proprietary trading prohibitions and associated compliance requirements. The company does not expect Volcker compliance to have a material impact on its business model.

The Volcker Rule prohibits an insured depository institution and any company that controls an insured depository institution (such as a bank holding company), and any of their subsidiaries and affiliates (referred to as banking entities) from: (i) engaging in proprietary trading and (ii) investing in or sponsoring certain types of funds ( covered funds ) subject to certain limited exceptions. These prohibitions impact the ability of U.S. banking entities to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The rule also effectively prohibits short-term trading strategies by any U.S. banking entity if those strategies involve instruments other than those specifically permitted for trading.

The final Volcker Rule regulations do provide certain exemptions allowing banking entities to continue underwriting, market-making and hedging activities and trading certain government obligations, as well as various exemptions and exclusions from the definition of covered funds. The level of required compliance activity depends on the size of the banking entity and the extent of its trading. CEOs of larger banking entities, including Huntington, will have to attest annually in writing that their organization has in place processes to establish, maintain, enforce, review, test and modify compliance with the Volcker Rule regulations. Banking entities with significant permitted trading operations will have to report certain quantitative information, beginning between June 30, 2014 and December 31, 2016, depending on the size of the banking entity's trading assets and liabilities.

On January 14, 2014, the five federal agencies approved an interim final rule to permit banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities from the investment prohibitions of the Volcker Rule. Under the interim final rule, the agencies permit the retention of an interest in or sponsorship of covered funds by banking entities if certain qualifications are met. In addition, the agencies released a non-exclusive list of issuers that meet the requirements of the interim final rule. At December 31, 2014, we had investments in nine different pools of trust preferred securities. Eight of our pools are included in the list of non-exclusive issuers. We have analyzed the other pool that was not included on the list and believe that we will continue to be able to own this investment under the final

Volcker Rule regulations.

**Table of Contents*****There are restrictions on our ability to pay dividends.***

Dividends from the Bank to the parent company are the primary source of funds for payment of dividends to our shareholders. However, there are statutory limits on the amount of dividends that the Bank can pay to the holding company. Regulatory approval is required prior to the declaration of any dividends in an amount greater than its undivided profits or if the total of all dividends declared in a calendar year would exceed the total of its net income for the year combined with its retained net income for the two preceding years, less any required transfers to surplus or common stock. The Bank is currently able to pay dividends to the holding company subject to these limitations.

If, in the opinion of the applicable regulatory authority, a bank under its jurisdiction is engaged in, or is about to engage in, an unsafe or unsound practice, such authority may require, after notice and hearing, that such bank cease and desist from such practice. Depending on the financial condition of the Bank, the applicable regulatory authority might deem us to be engaged in an unsafe or unsound practice if the Bank were to pay dividends to the holding company.

The Federal Reserve and the OCC have issued policy statements that provide that insured banks and bank holding companies should generally only pay dividends out of current operating earnings. Additionally, the Federal Reserve may prohibit or limit bank holding companies from making capital distributions, including payment of preferred and common dividends, as part of the annual capital plan approval process.

***We are subject to the current capital requirements mandated by the Federal Reserve and final Basel III capital and liquidity frameworks.***

The Federal Reserve sets risk-based capital ratio and leverage ratio guidelines for bank holding companies. Under the guidelines and related policies, bank holding companies must maintain capital sufficient to meet both a risk-based asset ratio test and a leverage ratio test on a consolidated basis. The risk-based ratio is determined by allocating assets and specified off-balance sheet commitments into risk-weighted categories, with higher weighting assigned to categories perceived as representing greater risk. The risk-based ratio represents total capital divided by total risk-weighted assets. The leverage ratio is core capital divided by total assets adjusted as specified in the guidelines. The Bank is subject to substantially similar capital requirements.

On July 2, 2013, the Federal Reserve voted to adopt final capital rules implementing Basel III requirements for U.S. Banking organizations. The final rules establish an integrated regulatory capital framework and will implement in the United States the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. Under the final rule, minimum requirements will increase for both the quantity and quality of capital held by banking organizations. Consistent with the international Basel framework, the final rule includes a new minimum ratio of common equity tier 1 capital (Tier 1 Common) to risk-weighted assets and a Tier 1 Common capital conservation buffer of 2.5% of risk-weighted assets that will apply to all supervised financial institutions. The rule also raises the minimum ratio of tier 1 capital to risk-weighted assets and includes a minimum leverage ratio of 4% for all banking organizations. These new minimum capital ratios were effective for us on January 1, 2015, and will be fully phased-in on January 1, 2019.

The following are the Basel III regulatory capital levels that we must satisfy to avoid limitations on capital distributions and discretionary bonus payments during the applicable transition period, from January 1, 2015, until January 1, 2019:

|                                 | Basel III Regulatory Capital Levels |                    |                    |                    |                    |
|---------------------------------|-------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                 | January 1,<br>2015                  | January 1,<br>2016 | January 1,<br>2017 | January 1,<br>2018 | January 1,<br>2019 |
| Tier 1 Common                   | 4.5%                                | 5.125%             | 5.75%              | 6.375%             | 7.0%               |
| Tier 1 risk-based capital ratio | 6.0%                                | 6.625%             | 7.25%              | 7.875%             | 8.5%               |
| Total risk-based capital ratio  | 8.0%                                | 8.625%             | 9.25%              | 9.875%             | 10.5%              |

The final rule emphasizes Tier 1 Common capital, the most loss-absorbing form of capital, and implements strict eligibility criteria for regulatory capital instruments. The final rule also improves the methodology for calculating risk-weighted assets to enhance risk sensitivity. Banks and regulators use risk weighting to assign different levels of risk to different classes of assets.

We have evaluated the impact of the Basel III final rule on our regulatory capital ratios and estimate, on a fully phased-in basis, a reduction of approximately 40 basis points to our Basel I tier I common risk-based capital ratio. The estimate is based on management's current interpretation, expectations, and understanding of the final U.S. Basel III rules. We anticipate that our capital ratios, on a Basel III basis, will continue to exceed the well-capitalized minimum capital requirements. We are evaluating options to mitigate the capital impact of the final rule prior to its effective implementation date.

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Based on the final Basel III rule, banking organizations with more than \$15 billion in total consolidated assets are required to phase-out of additional tier 1 capital any non-qualifying capital instruments (such as trust preferred securities and cumulative preferred shares) issued before September 12, 2010. We will begin the additional tier I capital phase-out of our trust preferred securities in 2015, but will be able to include these instruments in Tier II capital as a non-advanced approaches institution.

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Generally, under the currently applicable guidelines, a financial institution's capital is divided into two tiers. Institutions that must incorporate market risk exposure into their risk-based capital requirements may also have a third tier of capital in the form of restricted short-term subordinated debt. These tiers are:

Tier 1 risk-based capital, or core capital, which includes total equity plus qualifying capital securities and minority interests subject to phase-out, excluding unrealized gains and losses accumulated in other comprehensive income, and nonqualifying intangible and servicing assets.

Tier 2 risk-based capital, or supplementary capital, which includes, among other things, cumulative and limited-life preferred stock, mandatory convertible securities, qualifying subordinated debt, and the ACL, up to 1.25% of risk-weighted assets.

Total risk-based capital is the sum of Tier 1 and Tier 2 risk-based capital.

The Federal Reserve and the other federal banking regulators require that all intangible assets (net of deferred tax), except originated or purchased MSRs, nonmortgage servicing assets, and purchased credit card relationships intangible assets, be deducted from Tier 1 capital. However, the total amount of these items included in capital cannot exceed 100% of its Tier 1 capital.

Under the general risk-based guidelines to remain adequately-capitalized, financial institutions are required to maintain a total risk-based capital ratio of 8%, with 4% being Tier 1 risk-based capital. The appropriate regulatory authority may set higher capital requirements when they believe an institution's circumstances warrant an increase.

Under the leverage guidelines, financial institutions are required to maintain a Tier 1 leverage ratio of at least 3%. The minimum ratio is applicable only to financial institutions that meet certain specified criteria, including excellent asset quality, high liquidity, low interest rate risk exposure, and the highest regulatory rating. Financial institutions not meeting these criteria are required to maintain a minimum Tier 1 leverage ratio of 4%.

Failure to meet applicable capital guidelines could subject the financial institution to a variety of enforcement remedies available to the federal regulatory authorities. These include limitations on the ability to pay dividends, the issuance by the regulatory authority of a directive to increase capital, and the termination of deposit insurance by the FDIC. In addition, the financial institution could be subject to the measures described below under Prompt Corrective Action as applicable to under-capitalized institutions.

The risk-based capital standards of the Federal Reserve, the OCC, and the FDIC specify that evaluations by the banking agencies of a bank's capital adequacy will include an assessment of the exposure to declines in the economic value of a bank's capital due to changes in interest rates. These banking agencies issued a joint policy statement on interest rate risk describing prudent methods for monitoring such risk that rely principally on internal measures of exposure and active oversight of risk management activities by senior management.

FDICIA requires federal banking regulatory authorities to take Prompt Corrective Action with respect to depository institutions that do not meet minimum capital requirements. For these purposes, FDICIA establishes five capital tiers: well-capitalized, adequately-capitalized, under-capitalized, significantly under-capitalized, and critically under-capitalized.

Throughout 2014, our regulatory capital ratios and those of the Bank were in excess of the levels established for well-capitalized institutions. An institution is deemed to be well-capitalized if it has a total risk-based capital ratio of 10% or greater, a Tier 1 risk-based capital ratio of 6% or greater, and a Tier 1 leverage ratio of 5% or greater and is not subject to a regulatory order, agreement, or directive to meet and maintain a specific capital level for any capital measure.

| <i>(dollar amounts in billions)</i> | At December 31, 2014      |        |                    |        |
|-------------------------------------|---------------------------|--------|--------------------|--------|
|                                     | Well-capitalized minimums | Actual | Excess Capital (1) |        |
| Ratios:                             |                           |        |                    |        |
| Tier 1 leverage ratio               | Consolidated              | 5.00%  | 9.74%              | \$ 3.0 |



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|                                 |              |       |       |     |
|---------------------------------|--------------|-------|-------|-----|
|                                 | Bank         | 5.00  | 9.56  | 2.9 |
| Tier 1 risk-based capital ratio | Consolidated | 6.00  | 11.50 | 3.0 |
|                                 | Bank         | 6.00  | 11.28 | 2.9 |
| Total risk-based capital ratio  | Consolidated | 10.00 | 13.56 | 1.9 |
|                                 | Bank         | 10.00 | 12.79 | 1.5 |

(1) Amount greater than the well-capitalized minimum percentage.

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FDICIA generally prohibits a depository institution from making any capital distribution, including payment of a cash dividend or paying any management fee to its holding company, if the depository institution would become under-capitalized after such payment. Under-capitalized institutions are also subject to growth limitations and are required by the appropriate federal banking agency to submit a capital restoration plan. If any depository institution subsidiary of a holding company is required to submit a capital restoration plan, the holding company would be required to provide a limited guarantee regarding compliance with the plan as a condition of approval of such plan.

Depending upon the severity of the under capitalization, the under-capitalized institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately-capitalized, requirements to reduce total assets, cessation of receipt of deposits from correspondent banks, and restrictions on making any payment of principal or interest on their subordinated debt. Critically under-capitalized institutions are subject to appointment of a receiver or conservator within 90 days of becoming so classified.

Under FDICIA, a depository institution that is not well-capitalized is generally prohibited from accepting brokered deposits and offering interest rates on deposits higher than the prevailing rate in its market. Since the Bank is well-capitalized, the FDICIA brokered deposit rule did not adversely affect its ability to accept brokered deposits. The Bank had \$2.2 billion of such brokered deposits at December 31, 2014.

On September 3, 2014, the U.S. banking regulators approved a final rule to implement a minimum liquidity coverage ratio (LCR) requirement for banking organizations with total consolidated assets of \$250 billion or more, and a less stringent modified LCR requirement to depository institution holding companies below the threshold but with total consolidated assets of \$50 billion or more. The LCR requires covered banking organizations to maintain HQLA equal to projected stressed cash outflows over a 30 calendar-day stress scenario. We are covered by the modified LCR requirement and therefore subject to the phase-in of the rule beginning January 2016 at 90% and January 2017 at 100%. We will also be required to calculate the LCR monthly.

### ***As a bank holding company, we must act as a source of financial and managerial strength to the Bank.***

Under the Dodd-Frank Act, a bank holding company must act as a source of financial and managerial strength to each of its subsidiary banks and must commit resources to support each such subsidiary bank. The Federal Reserve may require a bank holding company to make capital injections into a troubled subsidiary bank. It may charge the bank holding company with engaging in unsafe and unsound practices if the bank holding company fails to commit resources to such a subsidiary bank or if it undertakes actions that the Federal Reserve believes might jeopardize the bank holding company's ability to commit resources to such subsidiary bank.

Any loans by a holding company to a subsidiary bank are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary bank. In the event of a bank holding company's bankruptcy, an appointed bankruptcy trustee will assume any commitment by the holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank. Moreover, the bankruptcy law provides that claims based on any such commitment will be entitled to a priority of payment over the claims of the institution's general unsecured creditors, including the holders of its note obligations.

Federal law permits the OCC to order the pro-rata assessment of shareholders of a national bank whose capital stock has become impaired, by losses or otherwise, to relieve a deficiency in such national bank's capital stock. This statute also provides for the enforcement of any such pro-rata assessment of shareholders of such national bank to cover such impairment of capital stock by sale, to the extent necessary, of the capital stock owned by any assessed shareholder failing to pay the assessment. As the sole shareholder of the Bank, we are subject to such provisions.

Moreover, the claims of a receiver of an insured depository institution for administrative expenses and the claims of holders of deposit liabilities of such an institution are accorded priority over the claims of general unsecured creditors of such an institution, including the holders of the institution's note obligations, in the event of liquidation or other resolution of such institution. Claims of a receiver for administrative expenses and claims of holders of deposit liabilities of the Bank, including the FDIC as the insurer of such holders, would receive priority over the holders of notes and other senior debt of the Bank in the event of liquidation or other resolution and over our interests as sole shareholder of the Bank.

### ***Bank transactions with affiliates.***

Federal banking law and regulation imposes qualitative standards and quantitative limitations upon certain transactions by a bank with its affiliates, including the bank's bank holding company and certain companies the bank holding company may be deemed to control for these purposes. Transactions covered by these provisions must be on arm's-length terms, and cannot exceed certain



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amounts which are determined with reference to the bank's regulatory capital. Moreover, if the transaction is a loan or other extension of credit, it must be secured by collateral in an amount and quality expressly prescribed by statute, and if the affiliate is unable to pledge sufficient collateral, the bank holding company may be required to provide it.

Provisions added by the Dodd-Frank Act expanded the scope of (i) the definition of affiliate to include any investment fund having any bank or BHC-affiliated company as an investment advisor, (ii) credit exposures subject to the prohibition on the acceptance of low-quality assets or securities issued by an affiliate as collateral, the quantitative limits, and the collateralization requirements to now include credit exposures arising out of derivative, repurchase agreement, and securities lending/borrowing transactions, and (iii) transactions subject to quantitative limits to now also include credit collateralized by affiliate-issued debt obligations that are not securities. In addition, these provisions require that a credit extension to an affiliate remain secured in accordance with the collateral requirements at all times that it is outstanding, rather than the previous requirement of only at the inception or upon material modification of the transaction. They also raise significantly the procedural and substantive hurdles required to obtain a regulatory exemption from the affiliate transaction requirements. While these provisions became effective on July 21, 2012, the Federal Reserve has not yet issued a proposed rule to implement them.

***As a financial holding company, we are subject to additional laws and regulations.***

In order to maintain its status as a financial holding company, a bank holding company's depository subsidiaries must all be both well-capitalized and well-managed, and must meet their Community Reinvestment Act obligations.

Financial holding company powers relate to financial activities that are specified in the Bank Holding Company Act or determined by the Federal Reserve, in coordination with the Secretary of the Treasury, to be financial in nature, incidental to an activity that is financial in nature, or complementary to a financial activity, provided that the complementary activity does not pose a safety and soundness risk. In addition, we are required by the Bank Holding Company Act to obtain Federal Reserve approval prior to acquiring, directly or indirectly, ownership or control of voting shares of any bank, if, after such acquisition, we would own or control more than 5% of its voting stock. Furthermore, the Dodd-Frank Act added a new provision to the Bank Holding Company Act, which requires bank holding companies with total consolidated assets equal to or greater than \$50 billion to obtain prior approval from the Federal Reserve to acquire a nondepository company having total consolidated assets of \$10 billion or more.

***We also must comply with anti-money laundering and customer privacy regulations, as well as corporate governance, accounting, and reporting requirements.***

The USA Patriot Act of 2001 and its related regulations require insured depository institutions, broker-dealers, and certain other financial institutions to have policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing. Federal banking regulators are required, when reviewing bank holding company acquisition and bank merger applications, to take into account the effectiveness of the anti-money laundering activities of the applicants. The Financial Crimes Enforcement Network has proposed a rule for those same entities, and, if adopted, the proposal will prescribe customer due diligence requirements, including a new regulatory mandate to identify the beneficial owners of legal entities which are customers.

Pursuant to Title V of the Gramm-Leach-Bliley Act, we, like all other financial institutions, are required to:

provide notice to our customers regarding privacy policies and practices,

inform our customers regarding the conditions under which their nonpublic personal information may be disclosed to nonaffiliated third parties, and

give our customers an option to prevent certain disclosure of such information to nonaffiliated third parties.

The Sarbanes-Oxley Act of 2002 imposed new or revised corporate governance, accounting, and reporting requirements on us. In addition to a requirement that chief executive officers and chief financial officers certify financial statements in writing, the statute imposed requirements affecting, among other matters, the composition and activities of audit committees, disclosures relating to corporate insiders and insider transactions, code of ethics, and the effectiveness of internal controls over financial reporting.

**Available Information**

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. You can obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Annual Report on Form 10-K, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

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### **Item 1A: Risk Factors**

#### **Risk Governance**

We use a multi-faceted approach to risk governance. It begins with the board of directors defining our risk appetite as aggregate moderate-to-low. This does not preclude engagement in select higher risk activities. Rather, the definition is intended to represent an average of where we want our overall risk to be managed.

Three board committees primarily oversee implementation of this desired risk appetite and monitoring of our risk profile: The Audit Committee, Risk Oversight Committee, and the Technology Committee:

The Audit Committee is principally involved with overseeing the integrity of financial statements, providing oversight of the internal audit department, and selecting our external auditors. Our chief auditor reports directly to the Audit Committee Chair.

The Risk Oversight Committee supervises our risk management processes which primarily cover credit, market, liquidity, operational, compliance, legal, strategic, and reputational risks. It also approves the charters of executive risk management committees, sets risk limits on certain risk measures (e.g., economic value of equity), receives results of the risk self-assessment process, and routinely engages management in review of key risks. Our credit review executive reports directly to the Risk Oversight Committee.

The Technology Committee provides oversight of technology to meet defined standards for risk, security, and Company-defined targets; and ensure that exposure to security and redundancy risks are defined and transparent and provides oversight of the Bank's overall third party relationship risk management process.

The Audit and Risk Oversight committees routinely hold executive sessions with our key officers engaged in accounting and risk management. On a periodic basis, the two committees meet in joint session to cover matters relevant to both such as the construct and appropriateness of the ACL, which is reviewed quarterly. All directors have access to information provided to each committee and all scheduled meetings are open to all directors.

Further, through its Compensation Committee, the board of directors seeks to ensure its system of rewards is risk-sensitive and aligns the interests of management, creditors, and shareholders. We utilize a variety of compensation-related tools to induce appropriate behavior, including common stock ownership thresholds for the chief executive officer and certain members of senior management, a requirement to hold until retirement, or exit from the company, a portion of net shares received upon exercise of stock options or release of restricted stock awards (50% for executive officers and 25% for other award recipients), equity deferrals, recoupment provisions, and the right to terminate compensation plans at any time.

Management has implemented an Enterprise Risk Management and Risk Appetite Framework. Critically important is our self-assessment process, in which each business segment produces an analysis of its risks and the strength of its risk controls. The segment analyses are combined with assessments by our risk management organization of major risk sectors (e.g., credit, market, liquidity, operational, reputational, compliance, etc.) to produce an overall enterprise risk assessment. Outcomes of the process include a determination of the quality of the overall control process, the direction of risk, and our position compared to the defined risk appetite.

Management also utilizes a wide series of metrics (key risk indicators) to monitor risk positions throughout the Company. In general, a range for each metric is established which allows the company, in aggregate, to operate within a moderate-to-low risk profile. Deviations from the range will indicate if the risk being measured is moving, which may then necessitate corrective action.

We also have four other executive level committees to manage risk: ALCO, Credit Policy and Strategy, Risk Management, and Capital Management. Each committee focuses on specific categories of risk and is supported by a series of subcommittees that are tactical in nature. We believe this structure helps ensure appropriate escalation of issues and overall communication of strategies.

Huntington utilizes three lines of defense with regard to risk management: (1) business segments, (2) corporate risk management, and (3) internal audit and credit review. To induce greater ownership of risk within its business segments, segment risk officers have been embedded

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to identify and monitor risk, elevate and remediate issues, establish controls, perform self-testing, and oversee the self-assessment process. Corporate Risk Management establishes policies, sets operating limits, reviews new or modified products/processes, ensures consistency and quality assurance within the segments, and produces the enterprise risk assessment. The Chief Risk Officer has significant input into the design and outcome of incentive compensation plans as they apply to risk. Internal Audit and Credit Review provide additional assurance that risk-related functions are operating as intended.

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### **Risk Overview**

We, like other financial companies, are subject to a number of risks that may adversely affect our financial condition or results of operations, many of which are outside of our direct control, though efforts are made to manage those risks while optimizing returns. Among the risks assumed are: (1) credit risk, which is the risk of loss due to loan and lease customers or other counterparties not being able to meet their financial obligations under agreed upon terms, (2) market risk, which is the risk of loss due to changes in the market value of assets and liabilities due to changes in market interest rates, foreign exchange rates, equity prices, and credit spreads, (3) liquidity risk, which is (a) the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments based on external macro market issues, investor and customer perception of financial strength, and events unrelated to us such as war, terrorism, or financial institution market specific issues, and (b) the risk of loss based on our ability to satisfy current or future funding commitments due to the mix and maturity structure of our balance sheet, amount of on-hand cash and unencumbered securities and the availability of contingent sources of funding, (4) operational and legal risk, which is the risk of loss due to human error, inadequate or failed internal systems and controls, including the use of financial or other quantitative methodologies that may not adequately predict future results, violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards, and external influences such as market conditions, fraudulent activities, disasters, and security risks, and (5) compliance risk, which exposes us to money penalties, enforcement actions or other sanctions as a result of nonconformance with laws, rules, and regulations that apply to the financial services industry.

We also expend considerable effort to contain risk which emanates from execution of our business strategies and work relentlessly to protect the Company's reputation. Strategic risk and reputational risk do not easily lend themselves to traditional methods of measurement. Rather, we closely monitor them through processes such as new product / initiative reviews, frequent financial performance reviews, employee and client surveys, monitoring market intelligence, periodic discussions between management and our board, and other such efforts.

In addition to the other information included or incorporated by reference into this report, readers should carefully consider that the following important factors, among others, could negatively impact our business, future results of operations, and future cash flows materially.

### **Credit Risks:**

#### **1. Our ACL level may prove to be inappropriate or be negatively affected by credit risk exposures which could materially adversely affect our net income and capital.**

Our business depends on the creditworthiness of our customers. Our ACL of \$666.0 million at December 31, 2014, represented Management's estimate of probable losses inherent in our loan and lease portfolio as well as our unfunded loan commitments and letters of credit. We periodically review our ACL for appropriateness. In doing so, we consider economic conditions and trends, collateral values, and credit quality indicators, such as past charge-off experience, levels of past due loans, and NPAs. There is no certainty that our ACL will be appropriate over time to cover losses in the portfolio because of unanticipated adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries, or markets. If the credit quality of our customer base materially decreases, if the risk profile of a market, industry, or group of customers changes materially, or if the ACL is not appropriate, our net income and capital could be materially adversely affected which, in turn, could have a material adverse effect on our financial condition and results of operations.

In addition, bank regulators periodically review our ACL and may require us to increase our provision for loan and lease losses or loan charge-offs. Any increase in our ACL or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our financial condition and results of operations.

#### **2. Weakness in economic conditions could materially adversely affect our business.**

Our performance could be negatively affected to the extent there is deterioration in business and economic conditions which have direct or indirect material adverse impacts on us, our customers, and our counterparties. These conditions could result in one or more of the following:

A decrease in the demand for loans and other products and services offered by us;

A decrease in customer savings generally and in the demand for savings and investment products offered by us; and



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An increase in the number of customers and counterparties who become delinquent, file for protection under bankruptcy laws, or default on their loans or other obligations to us.

An increase in the number of delinquencies, bankruptcies, or defaults could result in a higher level of NPAs, NCOs, provision for credit losses, and valuation adjustments on loans held for sale. The markets we serve are dependent on industrial and manufacturing businesses and thus are particularly vulnerable to adverse changes in economic conditions affecting these sectors.

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### **Market Risks:**

#### **1. Changes in interest rates could reduce our net interest income, reduce transactional income, and negatively impact the value of our loans, securities, and other assets. This could have a material adverse impact on our cash flows, financial condition, results of operations, and capital.**

Our results of operations depend substantially on net interest income, which is the difference between interest earned on interest earning assets (such as investments and loans) and interest paid on interest bearing liabilities (such as deposits and borrowings). Interest rates are highly sensitive to many factors, including governmental monetary policies and domestic and international economic and political conditions. Conditions such as inflation, deflation, recession, unemployment, money supply, and other factors beyond our control may also affect interest rates. If our interest earning assets mature or reprice faster than interest bearing liabilities in a declining interest rate environment, net interest income could be materially adversely impacted. Likewise, if interest bearing liabilities mature or reprice more quickly than interest earning assets in a rising interest rate environment, net interest income could be adversely impacted. The continuation of the current low interest rate environment could affect consumer and business behavior in ways that are adverse to us and could also constrict our net interest income margin which may restrict our ability to increase net interest income.

Changes in interest rates can affect the value of loans, securities, assets under management, and other assets, including mortgage and nonmortgage servicing rights. An increase in interest rates that adversely affects the ability of borrowers to pay the principal or interest on loans and leases may lead to an increase in NPAs and a reduction of income recognized, which could have a material adverse effect on our results of operations and cash flows. When we place a loan on nonaccrual status, we reverse any accrued but unpaid interest receivable, which decreases interest income. However, we continue to incur interest expense as a cost of funding NALs without any corresponding interest income. In addition, transactional income, including trust income, brokerage income, and gain on sales of loans can vary significantly from period-to-period based on a number of factors, including the interest rate environment.

Rising interest rates reduce the value of our fixed-rate debt securities and cash flow hedging derivatives portfolio. Any unrealized loss from these portfolios impacts OCI, shareholders' equity, and the Tangible Common Equity ratio. Any realized loss from these portfolios impacts regulatory capital ratios, notably Tier I and Total risk-based capital ratios. In a rising interest rate environment, pension and other post-retirement obligations somewhat mitigate negative OCI impacts from securities and financial instruments. For more information, refer to Market Risk of the MD&A.

Certain investment securities, notably mortgage-backed securities, are very sensitive to rising and falling rates. Generally, when rates rise, prepayments of principal and interest will decrease and the duration of mortgage-backed securities will increase. Conversely, when rates fall, prepayments of principal and interest will increase and the duration of mortgage-backed securities will decrease. In either case, interest rates have a significant impact on the value of mortgage-backed securities investments.

### **Liquidity Risks:**

#### **1. Changes in either Huntington's financial condition or in the general banking industry could result in a loss of depositor confidence.**

Liquidity is the ability to meet cash flow needs on a timely basis at a reasonable cost. The Bank uses its liquidity to extend credit and to repay liabilities as they become due or as demanded by customers. The board of directors establishes liquidity policies and limits and management establishes operating guidelines for liquidity.

Our primary source of liquidity is our large supply of deposits from consumer and commercial customers. The continued availability of this supply depends on customer willingness to maintain deposit balances with banks in general and us in particular. The availability of deposits can also be impacted by regulatory changes (e.g. changes in FDIC insurance, the Liquidity Coverage Ratio, etc.), and other events which can impact the perceived safety or economic benefits of bank deposits. While we make significant efforts to consider and plan for hypothetical disruptions in our deposit funding, market related, geopolitical or other events could impact the liquidity derived from deposits.

#### **2. If we lose access to capital markets, we may not be able to meet the cash flow requirements of our depositors, creditors, and borrowers, or have the operating cash needed to fund corporate expansion and other corporate activities.**

Wholesale funding sources include securitization, federal funds purchased, securities sold under repurchase agreements, non-core deposits, and long-term debt. The Bank is also a member of the Federal Home Loan Bank of Cincinnati, which provides members access to funding through advances collateralized with mortgage-related assets. We maintain a portfolio of highly-rated, marketable securities that is available as a source of liquidity.



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Capital markets disruptions can directly impact the liquidity of the Bank and Corporation. The inability to access capital markets funding sources as needed could adversely impact our financial condition, results of operations, cash flows, and level of regulatory-qualifying capital. We may, from time-to-time, consider using our existing liquidity position to opportunistically retire outstanding securities in privately negotiated or open market transactions.

### **Operational and Legal Risks:**

#### **1. We face security risks, including denial of service attacks, hacking and identity theft that could result in the disclosure of confidential information, adversely affect our business or reputation and create significant legal and financial exposure.**

Our computer systems and network infrastructure are subject to security risks and could be susceptible to cyber-attacks, such as denial of service attacks, hacking, terrorist activities or identity theft. Financial services institutions and companies engaged in data processing have reported breaches in the security of their websites or other systems, some of which have involved sophisticated and targeted attacks intended to obtain unauthorized access to confidential information, destroy data, disable or degrade service, or sabotage systems, often through the introduction of computer viruses or malware, cyber-attacks and other means. Denial of service attacks have been launched against a number of large financial services institutions, including us. None of these events resulted in a breach of our client data or account information; however, the performance of our website, [www.huntington.com](http://www.huntington.com), was adversely affected, and in some instances customers were prevented from accessing our website. We expect to be subject to similar attacks in the future. While events to date primarily resulted in inconvenience, future cyber-attacks could be more disruptive and damaging. Hacking and identity theft risks, in particular, could cause serious reputational harm. Cyber threats are rapidly evolving and we may not be able to anticipate or prevent all such attacks and could be held liable for any security breach or loss.

Despite efforts to ensure the integrity of our systems, we will not be able to anticipate all security breaches of these types, nor will we be able to implement guaranteed preventive measures against such security breaches. Persistent attackers may succeed in penetrating defenses given enough resources, time and motive. The techniques used by cyber criminals change frequently, may not be recognized until launched and can originate from a wide variety of sources, including outside groups such as external service providers, organized crime affiliates, terrorist organizations or hostile foreign governments. These risks may increase in the future as we continue to increase our mobile-payment and other internet-based product offerings and expand our internal usage of web-based products and applications.

Even the most advanced internal control environment may be vulnerable to compromise. Targeted social engineering attacks are becoming more sophisticated and are extremely difficult to prevent. The successful social engineer will attempt to fraudulently induce employees, customers or other users of our systems to disclose sensitive information in order to gain access to its data or that of its clients.

A successful penetration or circumvention of system security could cause us serious negative consequences, including significant disruption of operations, misappropriation of confidential information, or damage to our computers or systems or those of our customers and counterparties. A successful security breach could result in violations of applicable privacy and other laws, financial loss to us or to our customers, loss of confidence in our security measures, significant litigation exposure, and harm to our reputation, all of which could have a material adverse effect on the Company.

#### **2. The resolution of significant pending litigation, if unfavorable, could have a material adverse effect on our results of operations for a particular period.**

We face legal risks in our businesses, and the volume of claims and amount of damages and penalties claimed in litigation and regulatory proceedings against financial institutions remain high. Substantial legal liability against us could have material adverse financial effects or cause significant reputational harm to us, which in turn could seriously harm our business prospects. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the results of operations for a particular reporting period.

Note 20 of the Notes to Consolidated Financial Statements updates the status of litigation concerning Cyberco Holdings, Inc. Although the bank maintains litigation reserves related to this case, the ultimate resolution of the matter, if unfavorable, may be material to our results of operations for a particular reporting period.

#### **3. We face significant operational risks which could lead to financial loss, expensive litigation, and loss of confidence by our customers, regulators, and capital markets.**

We are exposed to many types of operational risks, including the risk of fraud or theft by employees or outsiders, unauthorized transactions by employees or outsiders, or operational errors by employees. Huntington executes against a significant number of controls, a large percent of which are manual and dependent on adequate execution by colleagues and third party service providers. There is inherent risk that unknown

single points of failure through the execution chain could give rise to material loss through inadvertent errors or malicious attack. These operational risks could lead to financial loss, expensive litigation, and loss of confidence by our customers, regulators, and the capital markets.

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Moreover, negative public opinion can result from our actual or alleged conduct in any number of activities, including lending practices, corporate governance, and acquisitions and from actions taken by government regulators and community organizations in response to those activities. Negative public opinion can adversely affect our ability to attract and retain customers and can also expose us to litigation and regulatory action.

Relative to acquisitions, we cannot predict if, or when, we will be able to identify and attract acquisition candidates or make acquisitions on favorable terms. We incur risks and challenges associated with the integration of acquired institutions in a timely and efficient manner, and we cannot guarantee that we will be successful in retaining existing customer relationships or achieving anticipated operating efficiencies.

### **4. Failure to maintain effective internal controls over financial reporting in the future could impair our ability to accurately and timely report our financial results or prevent fraud, resulting in loss of investor confidence and adversely affecting our business and stock price.**

Effective internal controls over financial reporting are necessary to provide reliable financial reports and prevent fraud. As a financial holding company, we are subject to regulation that focuses on effective internal controls and procedures. Such controls and procedures are modified, supplemented, and changed from time-to-time as necessitated by our growth and in reaction to external events and developments. Any failure to maintain, in the future, an effective internal control environment could impact our ability to report our financial results on an accurate and timely basis, which could result in regulatory actions, loss of investor confidence, and adversely impact our business and stock price.

### **5. We rely on quantitative models to measure risks and to estimate certain financial values.**

Quantitative models may be used to help manage certain aspects of our business and to assist with certain business decisions, including estimating probable loan losses, measuring the fair value of financial instruments when reliable market prices are unavailable, estimating the effects of changing interest rates and other market measures on our financial condition and results of operations, managing risk, and for capital planning purposes (including during the CCAR capital planning and capital adequacy process). Our measurement methodologies rely on many assumptions, historical analyses and correlations. These assumptions may not capture or fully incorporate conditions leading to losses, particularly in times of market distress, and the historical correlations on which we rely may no longer be relevant. Additionally, as businesses and markets evolve, our measurements may not accurately reflect this evolution. Even if the underlying assumptions and historical correlations used in our models are adequate, our models may be deficient due to errors in computer code, bad data, misuse of data, or the use of a model for a purpose outside the scope of the model's design.

All models have certain limitations. Reliance on models presents the risk that our business decisions based on information incorporated from models will be adversely affected due to incorrect, missing, or misleading information. In addition, our models may not capture or fully express the risks we face, may suggest that we have sufficient capitalization when we do not, or may lead us to misjudge the business and economic environment in which we will operate. If our models fail to produce reliable results on an ongoing basis, we may not make appropriate risk management, capital planning, or other business or financial decisions. Strategies that we employ to manage and govern the risks associated with our use of models may not be effective or fully reliable. Also, information that we provide to the public or regulators based on poorly designed models could be inaccurate or misleading.

Banking regulators continue to focus on the models used by banks and bank holding companies in their businesses. Some of our decisions that the regulators evaluate, including distributions to our shareholders, could be affected adversely due to their perception that the quality of the models used to generate the relevant information is insufficient.

### **Compliance Risks:**

#### **1. Bank regulations regarding capital and liquidity, including the annual CCAR assessment process and the Basel III capital and liquidity standards, could require higher levels of capital and liquidity. Among other things, these regulations could impact our ability to pay common stock dividends, repurchase common stock, attract cost-effective sources of deposits, or require the retention of higher amounts of low yielding securities.**

The Federal Reserve administers the annual CCAR, an assessment of the capital adequacy of bank holding companies with consolidated assets of \$50 billion or more and of the practices used by covered banks to assess capital needs. Under CCAR, the Federal Reserve makes a qualitative assessment of capital adequacy on a forward-looking basis and reviews the strength of a bank holding company's capital adequacy process. The Federal Reserve also makes a quantitative assessment of capital based on supervisory-run stress tests that assess the ability to maintain capital levels above each minimum regulatory capital ratio and above a



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tier 1 common ratio of 5% and common equity tier 1 ratio of 4.5%, after making all capital actions included in a bank holding company's capital plan, under baseline and stressful conditions throughout a nine-quarter planning horizon. Capital plans for 2015 were required to be submitted by January 5, 2015, and the Federal Reserve will either object to the capital plan and/or planned capital actions, or provide a notice of non-objection, no later than March 31, 2015. We submitted our capital plan to the Federal Reserve on January 5, 2015. There can be no assurance that the Federal Reserve will respond favorably to our capital plan, capital actions or stress test and the Federal Reserve, OCC, or other regulatory capital requirements may limit or otherwise restrict how we utilize our capital, including common stock dividends and stock repurchases.

On July 2, 2013, the Federal Reserve voted to adopt final Basel III capital rules for U.S. Banking organizations. The final rules establish an integrated regulatory capital framework and will implement in the United States the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. Under the final rule, minimum requirements will increase for both the quantity and quality of capital held by banking organizations. As a Standardized Approach institution, the Basel III minimum capital requirements became effective for us on January 1, 2015, and will be fully phased-in on January 1, 2019.

On September 3, 2014, the U.S. banking regulators approved a final rule to implement a minimum liquidity coverage ratio (LCR) requirement for banking organizations with total consolidated assets of \$250 billion or more, and a less stringent modified LCR requirement to depository institution holding companies below the threshold but with total consolidated assets of \$50 billion or more. The LCR requires covered banking organizations to maintain HQLA equal to projected stressed cash outflows over a 30 calendar-day stress scenario. We are covered by the modified LCR requirement and therefore subject to the phase-in of the rule beginning January 2016 at 90% and January 2017 at 100%. We will also be required to calculate the LCR monthly. The LCR assigns less severe outflow assumptions to certain types of customer deposits, which should increase the demand, and perhaps the cost, among banks for these deposits. Additionally, the HQLA requirements will increase the demand for direct US government and US government-guaranteed debt that, while high quality, generally carry lower yields than other securities that banks hold in their investment portfolios.

### **2. If our regulators deem it appropriate, they can take regulatory actions that could result in a material adverse impact on our financial results, ability to compete for new business, constrain our ability to fund our liquidity needs or pay dividends, and increase the cost of our services.**

We are subject to the supervision and regulation of various state and federal regulators, including the OCC, Federal Reserve, FDIC, SEC, CFPB, Financial Industry Regulatory Authority, and various state regulatory agencies. As such, we are subject to a wide variety of laws and regulations, many of which are discussed in the Regulatory Matters section. As part of their supervisory process, which includes periodic examinations and continuous monitoring, the regulators have the authority to impose restrictions or conditions on our activities and the manner in which we manage the organization. Such actions could negatively impact us in a variety of ways, including monetary fines, impacting our ability to pay dividends, precluding mergers or acquisitions, limiting our ability to offer certain products or services, or imposing additional capital requirements.

With the development of the CFPB, our consumer products and services are subject to increasing regulatory oversight and scrutiny with respect to compliance under consumer laws and regulations. We may face a greater number or wider scope of investigations, enforcement actions and litigation in the future related to consumer practices, thereby increasing costs associated with responding to or defending such actions. In addition, increased regulatory inquiries and investigations, as well as any additional legislative or regulatory developments affecting our consumer businesses, and any required changes to our business operations resulting from these developments, could result in significant loss of revenue, require remuneration to our customers, trigger fines or penalties, limit the products or services we offer, require us to increase our prices and therefore reduce demand for our products, impose additional compliance costs on us, cause harm to our reputation or otherwise adversely affect our consumer businesses.

### **3. Legislative and regulatory actions taken now or in the future that impact the financial industry may materially adversely affect us by increasing our costs, adding complexity in doing business, impeding the efficiency of our internal business processes, negatively impacting the recoverability of certain of our recorded assets, requiring us to increase our regulatory capital, limiting our ability to pursue business opportunities, and otherwise result in a material adverse impact on our financial condition, results of operation, liquidity, or stock price.**

The Dodd-Frank Act represents a comprehensive overhaul of the financial services industry within the United States, establishes the CFPB, and requires the bureau and other federal agencies to implement many new and significant rules and regulations. It is not possible to predict the full extent to which the Dodd-Frank Act, or the resulting rules and regulations in their entirety, will impact our business. Compliance with these new laws and regulations have and will continue to result in additional costs, which could be significant, and may have a material and adverse effect on our results of operations. In addition, if we do not appropriately comply with current or future legislation and regulations that apply to our consumer operations, we may be subject to fines, penalties or judgments, or material regulatory restrictions on our businesses, which could



adversely affect operations and, in turn, financial results.

**Table of Contents****Item 1B: Unresolved Staff Comments**

None.

**Item 2: Properties**

Our headquarters, as well as the Bank's, is located in the Huntington Center, a thirty seven story office building located in Columbus, Ohio. Of the building's total office space available, we lease approximately 28%. The lease term expires in 2030, with six five-year renewal options for up to 30 years but with no purchase option. The Bank has an indirect minority equity interest of 18.4% in the building.

Our other major properties consist of the following:

| Description                                                         | Location                  | Own | Lease |
|---------------------------------------------------------------------|---------------------------|-----|-------|
| 13 story office building, located adjacent to the Huntington Center | Columbus, Ohio            | ü   |       |
| 12 story office building, located adjacent to the Huntington Center | Columbus, Ohio            | ü   |       |
| 3 story office building - the Crosswoods building                   | Columbus, Ohio            |     | ü     |
| A portion of 200 Public Square Building                             | Cleveland, Ohio           |     | ü     |
| 12 story office building                                            | Youngstown, Ohio          | ü   |       |
| 10 story office building                                            | Warren, Ohio              |     | ü     |
| 10 story office building                                            | Toledo, Ohio              | ü   |       |
| A portion of the Grant Building                                     | Pittsburgh, PA            |     | ü     |
| 18 story office building                                            | Charleston, West Virginia |     | ü     |
| 3 story office building                                             | Holland, Michigan         |     | ü     |
| 2 building office complex                                           | Troy, Michigan            |     | ü     |
| Data processing and operations center (Easton)                      | Columbus, Ohio            | ü   |       |
| Data processing and operations center (Northland)                   | Columbus, Ohio            |     | ü     |
| Data processing and operations center (Parma)                       | Cleveland, Ohio           |     | ü     |
| 8 story office building                                             | Indianapolis, Indiana     | ü   |       |

**Item 3: Legal Proceedings**

Information required by this item is set forth in Note 20 of the Notes to Consolidated Financial Statements and incorporated into this Item by reference.

**Item 4: Mine Safety Disclosures**

Not applicable.

**PART II****Item 5: Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities**

The common stock of Huntington Bancshares Incorporated is traded on the NASDAQ Stock Market under the symbol HBAN. The stock is listed as HuntgBcshr or HuntBanc in most newspapers. As of January 31, 2015, we had 28,369 shareholders of record.

Information regarding the high and low sale prices of our common stock and cash dividends declared on such shares, as required by this Item, is set forth in Table 46 entitled Selected Quarterly Income Statement Data and incorporated into this Item by reference. Information regarding restrictions on dividends, as required by this Item, is set forth in Item 1 Business-Regulatory Matters and in Note 21 of the Notes to Consolidated Financial Statements and incorporated into this Item by reference.

The following graph shows the changes, over the five-year period, in the value of \$100 invested in (i) shares of Huntington's Common Stock; (ii) the Standard & Poor's 500 Stock Index (the S&P 500 Index) and (iii) Keefe, Bruyette & Woods Bank Index (the KBW Bank Index), for the period December 31, 2009, through December 31, 2014. The KBW Bank Index is a market capitalization-weighted bank stock index published by Keefe, Bruyette & Woods. The index is composed of the largest banking companies and includes all money center banks and regional banks,

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including Huntington. An investment of \$100 on December 31, 2009, and the reinvestment of all dividends, are assumed. The plotted points represent the closing price on the last trading day of the fiscal year indicated.

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The following table provides information regarding Huntington's purchases of its Common Stock during the three-month period ended December 31, 2014:

| <b>Period</b>                         | <b>Total Number of Shares Purchased</b> | <b>Average Price Paid Per Share</b> | <b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)</b> | <b>Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs (2)</b> |
|---------------------------------------|-----------------------------------------|-------------------------------------|---------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| October 1, 2014 to October 31, 2014   | 2,647,087                               | \$ 9.46                             | 20,179,890                                                                                  | \$ 61,369,532                                                                                                           |
| November 1, 2014 to November 30, 2014 | 958,144                                 | 10.08                               | 21,138,034                                                                                  | 51,711,440                                                                                                              |
| December 1, 2014 to December 31, 2014 |                                         |                                     | 21,138,034                                                                                  | 51,711,440                                                                                                              |
| <b>Total</b>                          | <b>3,605,231</b>                        | <b>\$ 9.63</b>                      | <b>21,138,034</b>                                                                           | <b>\$ 51,711,440</b>                                                                                                    |

- (1) The reported shares were repurchased pursuant to Huntington's publicly announced stock repurchase authorization, which became effective April 1, 2014.
- (2) The number shown represents, as of the end of each period, the maximum number of shares (approximate dollar value) of Common Stock that may yet be purchased under publicly announced stock repurchase authorizations. The shares may be purchased, from time-to-time, depending on market conditions.

On March 26, 2014, Huntington announced that the Federal Reserve did not object to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2014. These actions included a potential repurchase of up to \$250 million of common stock through the first quarter of 2015. This repurchase authorization represented a \$23 million, or 10%, increase from the prior common stock repurchase authorization. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. During the 2014 fourth quarter, Huntington repurchased a total of 3.6 million shares at a weighted average share price of \$9.63. For the year ended December 31, 2014, Huntington purchased 35.7 million common shares at a weighted average price of \$9.37 per share. For the year ended December 31, 2013, Huntington purchased 16.7 million common shares at a weighted average price of \$7.46 per share.

**Table of Contents****Item 6: Selected Financial Data****Table 1 Selected Financial Data<sup>(1)</sup>**

| <i>(dollar amounts in thousands, except per share amounts)</i>             | Year Ended December 31, |               |               |               |               |
|----------------------------------------------------------------------------|-------------------------|---------------|---------------|---------------|---------------|
|                                                                            | 2014                    | 2013          | 2012          | 2011          | 2010          |
| Interest income                                                            | \$ 1,976,462            | \$ 1,860,637  | \$ 1,930,263  | \$ 1,970,226  | \$ 2,145,392  |
| Interest expense                                                           | 139,321                 | 156,029       | 219,739       | 341,056       | 526,587       |
| Net interest income                                                        | 1,837,141               | 1,704,608     | 1,710,524     | 1,629,170     | 1,618,805     |
| Provision for credit losses                                                | 80,989                  | 90,045        | 147,388       | 174,059       | 634,547       |
| Net interest income after provision for credit losses                      | 1,756,152               | 1,614,563     | 1,563,136     | 1,455,111     | 984,258       |
| Noninterest income                                                         | 979,179                 | 1,012,196     | 1,106,321     | 992,317       | 1,053,660     |
| Noninterest expense                                                        | 1,882,346               | 1,758,003     | 1,835,876     | 1,728,500     | 1,673,805     |
| Income before income taxes                                                 | 852,985                 | 868,756       | 833,581       | 718,928       | 364,113       |
| Provision for income taxes                                                 | 220,593                 | 227,474       | 202,291       | 172,555       | 57,465        |
| Net income                                                                 | \$ 632,392              | \$ 641,282    | \$ 631,290    | \$ 546,373    | \$ 306,648    |
| Dividends on preferred shares                                              | 31,854                  | 31,869        | 31,989        | 30,813        | 172,032       |
| Net income applicable to common shares                                     | \$ 600,538              | \$ 609,413    | \$ 599,301    | \$ 515,560    | \$ 134,616    |
| Net income per common share basic                                          | \$ 0.73                 | \$ 0.73       | \$ 0.70       | \$ 0.60       | \$ 0.19       |
| Net income per common share diluted                                        | 0.72                    | 0.72          | 0.69          | 0.59          | 0.18          |
| Cash dividends declared per common share                                   | 0.21                    | 0.19          | 0.16          | 0.10          | 0.04          |
| Balance sheet highlights                                                   |                         |               |               |               |               |
| Total assets (period end)                                                  | \$ 66,298,010           | \$ 59,467,174 | \$ 56,141,474 | \$ 54,448,673 | \$ 53,813,903 |
| Total long-term debt (period end)                                          | 4,335,962               | 2,458,272     | 1,364,834     | 2,747,857     | 3,663,826     |
| Total shareholders' equity (period end)                                    | 6,328,170               | 6,090,153     | 5,778,500     | 5,416,121     | 4,974,803     |
| Average long-term debt                                                     | 3,494,987               | 1,670,502     | 1,986,612     | 3,182,900     | 3,893,246     |
| Average shareholders' equity                                               | 6,269,884               | 5,914,914     | 5,671,455     | 5,237,541     | 5,482,502     |
| Average total assets                                                       | 62,498,880              | 56,299,313    | 55,673,599    | 53,750,054    | 52,574,231    |
| Key ratios and statistics                                                  |                         |               |               |               |               |
| Margin analysis as a % of average earnings assets                          |                         |               |               |               |               |
| Interest income <sup>(2)</sup>                                             | 3.47%                   | 3.66%         | 3.85%         | 4.09%         | 4.55%         |
| Interest expense                                                           | 0.24                    | 0.30          | 0.44          | 0.71          | 1.11          |
| Net interest margin <sup>(2)</sup>                                         | 3.23%                   | 3.36%         | 3.41%         | 3.38%         | 3.44%         |
| Return on average total assets                                             | 1.01%                   | 1.14%         | 1.13%         | 1.02%         | 0.58%         |
| Return on average common shareholders' equity                              | 10.2                    | 11.0          | 11.3          | 10.6          | 3.5           |
| Return on average tangible common shareholders' equity <sup>(3), (7)</sup> | 11.8                    | 12.7          | 13.3          | 12.8          | 5.4           |
| Efficiency ratio <sup>(4)</sup>                                            | 65.1                    | 62.6          | 63.2          | 63.5          | 60.1          |
| Dividend payout ratio                                                      | 28.8                    | 26.0          | 22.9          | 16.7          | 21.1          |
| Average shareholders' equity to average assets                             | 10.03                   | 10.51         | 10.19         | 9.74          | 10.43         |
| Effective tax rate                                                         | 25.9                    | 26.2          | 24.3          | 24.0          | 15.8          |
| Tier 1 common risk-based capital ratio (period end) <sup>(7), (8)</sup>    | 10.23                   | 10.90         | 10.48         | 10.00         | 9.29          |

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|                                                                            |               |        |        |        |        |
|----------------------------------------------------------------------------|---------------|--------|--------|--------|--------|
| Tangible common equity to tangible assets (period end) <sup>(5), (7)</sup> | <b>8.17</b>   | 8.82   | 8.74   | 8.30   | 7.55   |
| Tangible equity to tangible assets (period end) <sup>(6), (7)</sup>        | <b>8.76</b>   | 9.47   | 9.44   | 9.01   | 8.23   |
| Tier 1 leverage ratio (period end) <sup>(9)</sup>                          | <b>9.74</b>   | 10.67  | 10.36  | 10.28  | 9.41   |
| Tier 1 risk-based capital ratio (period end) <sup>(9)</sup>                | <b>11.50</b>  | 12.28  | 12.02  | 12.11  | 11.55  |
| Total risk-based capital ratio (period end) <sup>(9)</sup>                 | <b>13.56</b>  | 14.57  | 14.50  | 14.77  | 14.46  |
| <b>Other data</b>                                                          |               |        |        |        |        |
| Full-time equivalent employees (average)                                   | <b>11,873</b> | 11,964 | 11,494 | 11,398 | 11,038 |
| Domestic banking offices (period end)                                      | <b>729</b>    | 711    | 705    | 668    | 620    |

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items for additional discussion regarding these key factors.
- (2) On an FTE basis assuming a 35% tax rate.
- (3) Net income (loss) excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

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- (4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains.
- (5) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax and calculated assuming a 35% tax rate.
- (6) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax and calculated assuming a 35% tax rate.
- (7) Tier 1 common equity, tangible equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently.
- (8) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, Tier 1 capital, Tier 1 common equity, and risk-weighted assets have not been updated for the adoption of ASU 2014-01.
- (9) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.

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### **Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **INTRODUCTION**

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have 149 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance service programs, and other financial products and services. Our 715 branches are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands and another limited purpose office located in Hong Kong. Our foreign banking activities, in total or with any individual country, are not significant.

This MD&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD&A should be read in conjunction with the Consolidated Financial Statements, Notes to Consolidated Financial Statements, and other information contained in this report.

Our discussion is divided into key segments:

**Executive Overview** Provides a summary of our current financial performance and business overview, including our thoughts on the impact of the economy, legislative and regulatory initiatives, and recent industry developments. This section also provides our outlook regarding our expectations for the next several quarters.

**Discussion of Results of Operations** Reviews financial performance from a consolidated Company perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.

**Risk Management and Capital** - Discusses credit, market, liquidity, operational, and compliance risks, including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and / or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.

**Business Segment Discussion** Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.

**Results for the Fourth Quarter** - Provides a discussion of results for the 2014 fourth quarter compared with the 2013 fourth quarter.

**Additional Disclosures** - Provides comments on important matters including forward-looking statements, critical accounting policies and use of significant estimates, and recent accounting pronouncements and developments.

A reading of each section is important to understand fully the nature of our financial performance and prospects.

#### **EXECUTIVE OVERVIEW**

##### **2014 Financial Performance Review**



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In 2014, we reported net income of \$632.4 million, or \$0.72 per common share, relatively unchanged from the prior year. This resulted in a 1.01% return on average assets and a 11.8% return on average tangible common equity. In addition, we grew our base of consumer and business customers as we increased 2014 average earning assets by \$6.1 billion, or 12%, over the prior year. Our strategic business investments and OCR sales approach continued to generate positive results in 2014. *(Also, see Significant Items Influencing Financial Performance Comparisons within the Discussion of Results of Operations.)*

Fully-taxable equivalent net interest income was \$1.9 billion in 2014, an increase of \$132.7 million, or 8%, compared with 2013. This reflected the impact of 12% earning asset growth, partially offset by 13% interest-bearing liability growth and a 13 basis point decrease in the NIM to 3.23%. The earning asset growth reflected a \$3.6 billion, or 9%, increase in average loans and leases and a \$2.7 billion, or 29%, increase in average securities. The loan growth reflected an increase in average automobile loans, as the growth in originations remained strong. Also, average C&I loans increased which primarily reflected growth in trade finance in support of our middle market and corporate customers. The securities growth primarily reflected an increase in LCR level 1 qualified securities and direct purchase municipal instruments. This earnings asset growth was partially offset by a \$4.7 billion, or 13%, increase in interest-bearing liabilities. The interest-bearing liability growth reflected a \$3.2 billion, or 104%, increase in short- and long-term borrowings

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and a \$2.2 billion, or 14%, increase in money market deposits, partially offset by a \$1.2 billion, or 27%, decrease in average core certificates of deposit. Borrowings have been a cost effective method to fund our incremental securities growth and the change in deposit mix reflects our strategic focus on changing funding sources. The NIM contraction reflected a 19 basis point decrease related to the mix and yield of earning assets and 3 basis point reduction in the benefit to the margin from the impact of noninterest-bearing funds, partially offset by the 9 basis point reduction in funding costs.

Noninterest income was \$979.2 million in 2014, a decrease of \$33.0 million, or 3%, compared with 2013. Mortgage banking income was down due to a reduction in origination and secondary marketing revenue as originations decreased and gain-on-sale margins compressed, and a negative impact from net MSR hedging activity. In addition, other income declined primarily due to a decrease in LIHTC gains and lower fees associated with commercial loan activity and trust services primarily due to a reduction in fees. These declines were partially offset by an increase in securities gains as we adjusted the mix of our securities portfolio to prepare for the LCR requirements and an increase in electronic banking income due to higher card related income and underlying customer growth.

Noninterest expense was \$1.9 billion in 2014, an increase of \$124.3 million, or 7%, compared with 2013. This reflected an increase in personnel costs, other expense, professional services, outside data processing and other services, and equipment. The increase included \$65.5 million of significant items related to franchise repositioning, merger and acquisition costs, and additions to the litigation reserves (*This section should be read in conjunction with Table 8 Noninterest Expense*). Excluding the impact of the significant items, other noninterest expense increased due to state franchise taxes, protective advances, and litigation expense. Professional services increased due to outside consultant expenses related to strategic planning and legal services. Outside data processing and other services increased, primarily reflecting higher debit and credit card processing costs and increased other technology investment expense, as we continue to invest in technology supporting our products, services, and our Continuous Improvement initiatives.

Credit quality continued to improve in 2014. NALs declined \$21.8 million, or 7%, from 2013 to \$300.2 million, or 0.63% of total loans and leases. NPAs declined \$14.4 million, or 4%, compared to a year-ago to \$337.7 million, or 0.71% of total loans and leases, OREO, and other NPAs. The decreases primarily reflected meaningful improvement in both CRE and residential mortgage NALs. The provision for credit losses decreased \$9.1 million, or 10%, from 2013 due to the continued decline in NCOs and nonaccrual loans. NCOs decreased \$64.0 million, or 34%, from the prior year to \$124.6 million. NCOs were an annualized 0.27% of average loans and leases in the current year compared to 0.45% in 2013. The ACL as a percentage of total loans and leases decreased to 1.40% from 1.65% a year ago, while the ACL as a percentage of period-end total NALs increased slightly to 222% from 221%. However, criticized and classified loans did increase \$95.1 million, or 7%, from prior year.

The tangible common equity to tangible assets ratio at December 31, 2014, was 8.17%, down 65 basis points from a year ago. Our Tier 1 common risk-based capital ratio at year end was 10.23%, down from 10.90% at the end of 2013. The regulatory Tier 1 risk-based capital ratio at December 31, 2014, was 11.50%, down from 12.28% at December 31, 2013. The decreases in the capital ratios were due to balance sheet growth and share repurchases that were partially offset by increased retained earnings and the stock issued in the Camco Financial acquisition. Specifically, all capital ratios were impacted by the repurchase of 35.7 million common shares over the last four quarters, 3.6 million of which were repurchased during the 2014 fourth quarter. This decrease was offset partially by the increase in retained earnings, as well as the issuance of 8.7 million common shares in the Camco acquisition. Huntington estimates the negative impact to Tier 1 common risk-based capital from the 2015 first quarter implementation of the Federal Reserve's revised Basel III capital rules will be approximately 40 basis points on a fully phased-in basis.

## **Business Overview**

### ***General***

Our general business objectives are: (1) grow net interest income and fee income, (2) deliver positive operating leverage, (3) increase primary relationships across all business segments, (4) continue to strengthen risk management and reduce volatility, and (5) maintain strong capital and liquidity positions.

Huntington enjoys a unique and advantaged position in the industry and our future is bright. We are focused on executing our strategic plan, and we are very pleased with the results we are achieving. For the past several years we have invested in the company at a time when most of the industry has been pulling back. We have expanded and optimized our retail distribution, both physical and digital. We have invested in small business and commercial specialty lending verticals. We have added new products, such as our consumer and commercial credit cards and our new business and consumer checking accounts. These represent just a handful of the investments we have made. Our 2014 earnings reflected results from these investments. Yet significant opportunity remains as none of these investments are mature. We have a strong outlook for the future.



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### ***Economy***

We remain optimistic on the economy in our footprint as fundamentals look positive. Home prices are improving, and the recent reduction in interest rates provides another refinance window. Automobile sales were very strong in 2014 and appear poised for another great, if not even better, year in 2015. The state governments in our footprint are operating with surpluses, and most of the municipalities are on solid footing. We have good momentum on the consumer side. Our loan pipeline remains stable, and customer activity among our core small and middle market business customer base continues to trend favorably.

### ***Legislative and Regulatory***

A comprehensive discussion of legislative and regulatory matters affecting us can be found in the Regulatory Matters section included in Item 1 of this Form 10-K.

### ***2015 Expectations***

As we move into 2015, customer activity is strong, pipelines are stable, and our balance sheet is well positioned. We built our plan with an assumption of no change in interest rates and with the flexibility to quickly adjust to the evolving operating environment. We remain committed to investing in the business, disciplined expense control, and delivering full-year positive operating leverage.

Excluding Significant Items and net MSR hedging activity, we expect to deliver positive operating leverage in 2015 with revenue growth exceeding noninterest expense growth of 2-4%.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the absolute low level of problem assets and credit costs. We anticipate NCOs will remain within or below our long-term normalized range of 35 to 55 basis points.

The effective tax rate for 2015 is expected to be in the range of 25% to 28%.

**Table of Contents****Table 2 Selected Annual Income Statements (1)**

| <i>(dollar amounts in thousands, except per share amounts)</i> | Year Ended December 31, |                  |         |              |                  |         | 2012         |
|----------------------------------------------------------------|-------------------------|------------------|---------|--------------|------------------|---------|--------------|
|                                                                | 2014                    | Change from 2013 |         | 2013         | Change from 2012 |         |              |
|                                                                |                         | Amount           | Percent |              | Amount           | Percent |              |
| Interest income                                                | \$ 1,976,462            | \$ 115,825       | 6%      | \$ 1,860,637 | \$ (69,626)      | (4)%    | \$ 1,930,263 |
| Interest expense                                               | 139,321                 | (16,708)         | (11)    | 156,029      | (63,710)         | (29)    | 219,739      |
| Net interest income                                            | 1,837,141               | 132,533          | 8       | 1,704,608    | (5,916)          |         | 1,710,524    |
| Provision for credit losses                                    | 80,989                  | (9,056)          | (10)    | 90,045       | (57,343)         | (39)    | 147,388      |
| Net interest income after provision for credit losses          | 1,756,152               | 141,589          | 9       | 1,614,563    | 51,427           | 3       | 1,563,136    |
| Service charges on deposit accounts                            | 273,741                 | 1,939            | 1       | 271,802      | 9,623            | 4       | 262,179      |
| Trust services                                                 | 115,972                 | (7,035)          | (6)     | 123,007      | 1,110            | 1       | 121,897      |
| Electronic banking                                             | 105,401                 | 12,810           | 14      | 92,591       | 10,301           | 13      | 82,290       |
| Mortgage banking income                                        | 84,887                  | (41,968)         | (33)    | 126,855      | (64,237)         | (34)    | 191,092      |
| Brokerage income                                               | 68,277                  | (1,347)          | (2)     | 69,624       | (3,060)          | (4)     | 72,684       |
| Insurance income                                               | 65,473                  | (3,791)          | (5)     | 69,264       | (2,055)          | (3)     | 71,319       |
| Bank owned life insurance income                               | 57,048                  | 629              | 1       | 56,419       | 377              | 1       | 56,042       |
| Capital markets fees                                           | 43,731                  | (1,489)          | (3)     | 45,220       | (2,126)          | (4)     | 48,160       |
| Gain on sale of loans                                          | 21,091                  | 2,920            | 16      | 18,171       | (40,011)         | (69)    | 58,182       |
| Securities gains (losses)                                      | 17,554                  | 17,136           | 4,100   | 418          | (4,351)          | (91)    | 4,769        |
| Other income                                                   | 126,004                 | (12,821)         | (9)     | 138,825      | 304              |         | 137,707      |
| Total noninterest income                                       | 979,179                 | (33,017)         | (3)     | 1,012,196    | (94,125)         | (9)     | 1,106,321    |
| Personnel costs                                                | 1,048,775               | 47,138           | 5       | 1,001,637    | 13,444           | 1       | 988,193      |
| Outside data processing and other services                     | 212,586                 | 13,039           | 7       | 199,547      | 9,292            | 5       | 190,255      |
| Net occupancy                                                  | 128,076                 | 2,732            | 2       | 125,344      | 14,184           | 13      | 111,160      |
| Equipment                                                      | 119,663                 | 12,870           | 12      | 106,793      | 3,846            | 4       | 102,947      |
| Professional services                                          | 59,555                  | 18,968           | 47      | 40,587       | (25,171)         | (38)    | 65,758       |
| Marketing                                                      | 50,560                  | (625)            | (1)     | 51,185       | (13,078)         | (20)    | 64,263       |
| Deposit and other insurance expense                            | 49,044                  | (1,117)          | (2)     | 50,161       | (18,169)         | (27)    | 68,330       |
| Amortization of intangibles                                    | 39,277                  | (2,087)          | (5)     | 41,364       | (5,185)          | (11)    | 46,549       |
| Gain on early extinguishment of debt                           |                         |                  |         |              | 798              | (100)   | (798)        |
| Other expense                                                  | 174,810                 | 33,425           | 24      | 141,385      | (57,834)         | (29)    | 199,219      |
| Total noninterest expense                                      | 1,882,346               | 124,343          | 7       | 1,758,003    | (77,873)         | (4)     | 1,835,876    |
| Income before income taxes                                     | 852,985                 | (15,771)         | (2)     | 868,756      | 35,175           | 4       | 833,581      |
| Provision for income taxes                                     | 220,593                 | (6,881)          | (3)     | 227,474      | 25,183           | 12      | 202,291      |
| Net income                                                     | \$ 632,392              | \$ (8,890)       | (1)%    | \$ 641,282   | \$ 9,992         | 2%      | \$ 631,290   |
| Dividends on preferred shares                                  | 31,854                  | (15)             |         | 31,869       | (120)            |         | 31,989       |
| Net income applicable to common shares                         | \$ 600,538              | \$ (8,875)       | (1)%    | \$ 609,413   | \$ 10,112        | 2%      | \$ 599,301   |
| Average common shares basic                                    | 819,917                 | (14,288)         | (2)%    | 834,205      | (23,757)         | (3)%    | 857,962      |
| Average common shares diluted                                  | 833,081                 | (10,893)         | (1)     | 843,974      | (19,428)         | (2)     | 863,402      |
| Per common share:                                              |                         |                  |         |              |                  |         |              |
| Net income basic                                               | \$ 0.73                 | \$               | %       | \$ 0.73      | \$ 0.03          | 4%      | \$ 0.70      |

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|                                    |                     |            |     |              |             |      |              |
|------------------------------------|---------------------|------------|-----|--------------|-------------|------|--------------|
| Net income diluted                 | <b>0.72</b>         |            |     | 0.72         | 0.03        | 4    | 0.69         |
| Cash dividends declared            | <b>0.21</b>         | 0.02       | 11  | 0.19         | 0.03        | 19   | 0.16         |
| Revenue FTE                        |                     |            |     |              |             |      |              |
| Net interest income                | <b>\$ 1,837,141</b> | \$ 132,533 | 8%  | \$ 1,704,608 | \$ (5,916)  | %    | \$ 1,710,524 |
| FTE adjustment                     | <b>27,550</b>       | 210        | 1   | 27,340       | 6,934       | 34   | 20,406       |
| Net interest income <sup>(2)</sup> | <b>1,864,691</b>    | 132,743    | 8   | 1,731,948    | 1,018       |      | 1,730,930    |
| Noninterest income                 | <b>979,179</b>      | (33,017)   | (3) | 1,012,196    | (94,125)    | (9)  | 1,106,321    |
| Total revenue <sup>(2)</sup>       | <b>\$ 2,843,870</b> | \$ 99,726  | 4%  | \$ 2,744,144 | \$ (93,107) | (3)% | \$ 2,837,251 |

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items .

(2) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

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**DISCUSSION OF RESULTS OF OPERATIONS**

This section provides a review of financial performance from a consolidated perspective. It also includes a **Significant Items** section that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the **Business Segment Discussion**.

**Significant Items**

*Definition of Significant Items*

From time-to-time, revenue, expenses, or taxes are impacted by items judged by us to be outside of ordinary banking activities and / or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases, they may result from our decisions associated with significant corporate actions outside of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

We believe the disclosure of Significant Items provides a better understanding of our performance and trends to ascertain which of such items, if any, to include or exclude from an analysis of our performance; i.e., within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly. To this end, we adopted a practice of listing Significant Items in our external disclosure documents; e.g., earnings press releases, investor presentations, Forms 10-Q and 10-K.

Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.

*Significant Items Influencing Financial Performance Comparisons*

Earnings comparisons among the three years ended December 31, 2014, 2013, and 2012 were impacted by a number of Significant Items summarized below.

1. **Franchise Repositioning Related Expense.** Significant events relating to franchise repositioning related expense, and the impacts of those events on our reported results, were as follows:

During 2014, \$28.0 million of franchise repositioning related expense was recorded for the consolidation of 26 branches and organizational actions. This resulted in a negative impact of \$0.02 per common share in 2014.

During 2013, \$23.5 million of franchise repositioning related expense was recorded. This resulted in a negative impact of \$0.02 per common share in 2013.

2. **Litigation Reserve.** \$20.9 million and \$23.5 million of net additions to litigation reserves were recorded as other noninterest expense in 2014 and 2012, respectively. This resulted in a negative impact of \$0.02 per common share in 2014 and 2012.

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3. **Mergers and Acquisitions.** During 2014, \$15.8 million of net noninterest expense was recorded related to the acquisition of 24 Bank of America branches and Camco Financial. This resulted in a negative impact of \$0.01 per common share in 2014.
  
4. **Pension Curtailment Gain.** During 2013, a \$33.9 million pension curtailment gain was recorded in personnel costs. This resulted in a positive impact of \$0.03 per common share in 2013.
  
5. **State deferred tax asset valuation allowance adjustment.** During 2012, a valuation allowance of \$21.3 million (net of tax) was released for the portion of the deferred tax asset and state net operating loss carryforwards expected to be realized. This resulted in a positive impact of \$0.02 per common share in 2012. Additional information can be found in the Provision for Income Taxes section within this MD&A.



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6. **Bargain Purchase Gain.** During 2012, an \$11.2 million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition was recorded in noninterest income. This resulted in a positive impact of \$0.01 per common share in 2012.

The following table reflects the earnings impact of the above-mentioned Significant Items for periods affected by this Results of Operations discussion:

**Table 3 Significant Items Influencing Earnings Performance Comparison**

| <i>(dollar amounts in thousands, except per share amounts)</i>         | 2014                |                   | 2013                |                   | 2012                |                   |
|------------------------------------------------------------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|
|                                                                        | After-tax           | EPS               | After-tax           | EPS               | After-tax           | EPS               |
| Net income GAAP                                                        | \$ 632,392          |                   | \$ 641,282          |                   | \$ 631,290          |                   |
| Earnings per share, after-tax                                          |                     | \$ 0.72           |                     | \$ 0.72           |                     | \$ 0.69           |
| <i>Significant items favorable (unfavorable) impact:</i>               | <b>Earnings (1)</b> | <b>EPS (2)(3)</b> | <b>Earnings (1)</b> | <b>EPS (2)(3)</b> | <b>Earnings (1)</b> | <b>EPS (2)(3)</b> |
| Franchise repositioning related expense                                | \$ (27,976)         | \$ (0.02)         | \$ (23,461)         | \$ (0.02)         | \$                  | \$                |
| Net additions to litigation reserve                                    | (20,909)            | (0.02)            |                     |                   | (23,500)            | (0.02)            |
| Mergers and acquisitions, net                                          | (15,818)            | (0.01)            |                     |                   |                     |                   |
| Pension curtailment gain                                               |                     |                   | 33,926              | 0.03              |                     |                   |
| State deferred tax asset valuation allowance adjustment <sup>(3)</sup> |                     |                   |                     |                   | 21,251              | 0.02              |
| Bargain purchase gain                                                  |                     |                   |                     |                   | 11,217              | 0.01              |

<sup>(1)</sup>Pretax unless otherwise noted.

<sup>(2)</sup>Based upon the annual average outstanding diluted common shares.

<sup>(3)</sup>After-tax.

**Net Interest Income / Average Balance Sheet**

Our primary source of revenue is net interest income, which is the difference between interest income from earning assets (primarily loans, securities, and direct financing leases), and interest expense of funding sources (primarily interest-bearing deposits and borrowings). Earning asset balances and related funding sources, as well as changes in the levels of interest rates, impact net interest income. The difference between the average yield on earning assets and the average rate paid for interest-bearing liabilities is the net interest spread. Noninterest-bearing sources of funds, such as demand deposits and shareholders' equity, also support earning assets. The impact of the noninterest-bearing sources of funds, often referred to as free funds, is captured in the net interest margin, which is calculated as net interest income divided by average earning assets. Both the net interest margin and net interest spread are presented on a fully-taxable equivalent basis, which means that tax-free interest income has been adjusted to a pretax equivalent income, assuming a 35% tax rate.

The following table shows changes in fully-taxable equivalent interest income, interest expense, and net interest income due to volume and rate variances for major categories of earning assets and interest-bearing liabilities:

**Table 4 Change in Net Interest Income Due to Changes in Average Volume and Interest Rates<sup>(1)</sup>**

| Fully-taxable equivalent basis <sup>(2)</sup> | 2014                                          |            |         | 2013                                          |            |           |
|-----------------------------------------------|-----------------------------------------------|------------|---------|-----------------------------------------------|------------|-----------|
|                                               | Increase (Decrease) From Previous Year Due To |            |         | Increase (Decrease) From Previous Year Due To |            |           |
|                                               | Volume                                        | Yield/Rate | Total   | Volume                                        | Yield/Rate | Total     |
| <i>(dollar amounts in millions)</i>           |                                               |            |         |                                               |            |           |
| Loans and leases                              | \$ 136.7                                      | \$ (94.5)  | \$ 42.2 | \$ 66.1                                       | \$ (108.7) | \$ (42.6) |
| Investment securities                         | 69.7                                          | 10.2       | 79.9    | (3.7)                                         | 2.0        | (1.7)     |
| Other earning assets                          | (6.3)                                         | 0.2        | (6.1)   | (16.8)                                        | (1.7)      | (18.5)    |
| Total interest income from earning assets     | 200.1                                         | (84.1)     | 116.0   | 45.6                                          | (108.4)    | (62.8)    |

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|                                                        |                 |                  |                 |         |           |        |
|--------------------------------------------------------|-----------------|------------------|-----------------|---------|-----------|--------|
| Deposits                                               | <b>5.2</b>      | <b>(35.0)</b>    | <b>(29.8)</b>   | 1.0     | (46.9)    | (45.9) |
| Short-term borrowings                                  | <b>1.5</b>      |                  | <b>1.5</b>      | (0.3)   | (0.7)     | (1.0)  |
| Long-term debt                                         | <b>30.1</b>     | <b>(18.5)</b>    | <b>11.6</b>     | (7.9)   | (9.0)     | (16.9) |
| Total interest expense of interest-bearing liabilities | <b>36.8</b>     | <b>(53.5)</b>    | <b>(16.7)</b>   | (7.2)   | (56.6)    | (63.8) |
| Net interest income                                    | <b>\$ 163.3</b> | <b>\$ (30.6)</b> | <b>\$ 132.7</b> | \$ 52.8 | \$ (51.8) | \$ 1.0 |

- (1) The change in interest rates due to both rate and volume has been allocated between the factors in proportion to the relationship of the absolute dollar amounts of the change in each.
- (2) Calculated assuming a 35% tax rate.

**Table of Contents****Table 5 Consolidated Average Balance Sheet and Net Interest Margin Analysis**

| Fully-taxable equivalent basis (1)<br>(dollar amounts in millions) | 2014      | Change from 2013 |         | Average Balances |         | Change from 2012 |           | 2012 |
|--------------------------------------------------------------------|-----------|------------------|---------|------------------|---------|------------------|-----------|------|
|                                                                    |           | Amount           | Percent | 2013             | Amount  | Percent          |           |      |
| <b>Assets</b>                                                      |           |                  |         |                  |         |                  |           |      |
| Interest-bearing deposits in banks                                 | \$ 85     | \$ 15            | 21%     | \$ 70            | \$ (25) | (26)%            | \$ 95     |      |
| Loans held for sale                                                | 323       | (198)            | (38)    | 521              | (566)   | (52)             | 1,087     |      |
| Available-for-sale and other securities:                           |           |                  |         |                  |         |                  |           |      |
| Taxable                                                            | 6,785     | 402              | 6       | 6,383            | (1,515) | (19)             | 7,898     |      |
| Tax-exempt                                                         | 1,429     | 866              | 154     | 563              | 136     | 32               | 427       |      |
| Total available-for-sale and other securities                      | 8,214     | 1,268            | 18      | 6,946            | (1,379) | (17)             | 8,325     |      |
| Trading account securities                                         | 46        | (34)             | (43)    | 80               | 13      | 19               | 67        |      |
| Held-to-maturity securities taxable                                | 3,612     | 1,457            | 68      | 2,155            | 1,230   | 133              | 925       |      |
| Total securities                                                   | 11,872    | 2,691            | 29      | 9,181            | (136)   | (1)              | 9,317     |      |
| <b>Loans and leases: (2)</b>                                       |           |                  |         |                  |         |                  |           |      |
| <b>Commercial:</b>                                                 |           |                  |         |                  |         |                  |           |      |
| Commercial and industrial                                          | 18,342    | 1,168            | 7       | 17,174           | 1,230   | 8                | 15,944    |      |
| <b>Commercial real estate:</b>                                     |           |                  |         |                  |         |                  |           |      |
| Construction                                                       | 728       | 148              | 26      | 580              | (2)     |                  | 582       |      |
| Commercial                                                         | 4,271     | (178)            | (4)     | 4,449            | (749)   | (14)             | 5,198     |      |
| Commercial real estate                                             | 4,999     | (30)             | (1)     | 5,029            | (751)   | (13)             | 5,780     |      |
| Total commercial                                                   | 23,341    | 1,138            | 5       | 22,203           | 479     | 2                | 21,724    |      |
| <b>Consumer:</b>                                                   |           |                  |         |                  |         |                  |           |      |
| Automobile loans and leases                                        | 7,670     | 1,991            | 35      | 5,679            | 1,153   | 25               | 4,526     |      |
| Home equity                                                        | 8,395     | 85               | 1       | 8,310            | (5)     |                  | 8,315     |      |
| Residential mortgage                                               | 5,623     | 425              | 8       | 5,198            | 8       |                  | 5,190     |      |
| Other consumer                                                     | 396       | (40)             | (9)     | 436              | (19)    | (4)              | 455       |      |
| Total consumer                                                     | 22,084    | 2,461            | 13      | 19,623           | 1,137   | 6                | 18,486    |      |
| Total loans and leases                                             | 45,425    | 3,599            | 9       | 41,826           | 1,616   | 4                | 40,210    |      |
| Allowance for loan and lease losses                                | (638)     | 87               | (12)    | (725)            | 151     | (17)             | (876)     |      |
| Net loans and leases                                               | 44,787    | 3,686            | 9       | 41,101           | 1,767   | 4                | 39,334    |      |
| Total earning assets                                               | 57,705    | 6,107            | 12      | 51,598           | 889     | 2                | 50,709    |      |
| Cash and due from banks                                            | 898       | (10)             | (1)     | 908              | (182)   | (17)             | 1,090     |      |
| Intangible assets                                                  | 578       | 21               | 4       | 557              | (43)    | (7)              | 600       |      |
| All other assets                                                   | 3,956     | (5)              |         | 3,961            | (190)   | (5)              | 4,151     |      |
| Total assets                                                       | \$ 62,499 | \$ 6,200         | 11%     | \$ 56,299        | \$ 625  | 1%               | \$ 55,674 |      |
| <b>Liabilities and Shareholders' Equity</b>                        |           |                  |         |                  |         |                  |           |      |
| <b>Deposits:</b>                                                   |           |                  |         |                  |         |                  |           |      |
| Demand deposits noninterest-bearing                                | \$ 13,988 | \$ 1,117         | 9%      | \$ 12,871        | \$ 671  | 6%               | \$ 12,200 |      |

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|                                                   |                  |          |      |           |         |      |           |
|---------------------------------------------------|------------------|----------|------|-----------|---------|------|-----------|
| Demand deposits interest-bearing                  | <b>5,896</b>     | 41       | 1    | 5,855     | 44      | 1    | 5,811     |
| <b>Total demand deposits</b>                      | <b>19,884</b>    | 1,158    | 6    | 18,726    | 715     | 4    | 18,011    |
| Money market deposits                             | <b>17,917</b>    | 2,242    | 14   | 15,675    | 1,774   | 13   | 13,901    |
| Savings and other domestic deposits               | <b>5,031</b>     | 2        |      | 5,029     | 96      | 2    | 4,933     |
| Core certificates of deposit                      | <b>3,315</b>     | (1,234)  | (27) | 4,549     | (1,672) | (27) | 6,221     |
| <b>Total core deposits</b>                        | <b>46,147</b>    | 2,168    | 5    | 43,979    | 913     | 2    | 43,066    |
| Other domestic time deposits of \$250,000 or more | <b>242</b>       | (64)     | (21) | 306       | (20)    | (6)  | 326       |
| Brokered time deposits and negotiable CDs         | <b>2,139</b>     | 533      | 33   | 1,606     | 16      | 1    | 1,590     |
| Deposits in foreign offices                       | <b>375</b>       | 29       | 8    | 346       | (26)    | (7)  | 372       |
| <b>Total deposits</b>                             | <b>48,903</b>    | 2,666    | 6    | 46,237    | 883     | 2    | 45,354    |
| Short-term borrowings                             | <b>2,761</b>     | 1,358    | 97   | 1,403     | (194)   | (12) | 1,597     |
| Long-term debt                                    | <b>3,495</b>     | 1,825    | 109  | 1,670     | (317)   | (16) | 1,987     |
| <b>Total interest-bearing liabilities</b>         | <b>41,171</b>    | 4,732    | 13   | 36,439    | (299)   | (1)  | 36,738    |
| All other liabilities                             | <b>1,070</b>     | (4)      |      | 1,074     | 9       | 1    | 1,065     |
| Shareholders equity                               | <b>6,270</b>     | 355      | 6    | 5,915     | 244     | 4    | 5,671     |
| <b>Total liabilities and shareholders equity</b>  | <b>\$ 62,499</b> | \$ 6,200 | 11%  | \$ 56,299 | \$ 625  | 1%   | \$ 55,674 |

Continued

**Table of Contents****Table 6 Consolidated Average Balance Sheet and Net Interest Margin Analysis (Continued)**

| Fully-taxable equivalent basis (1)<br>(dollar amounts in thousands) | Interest Income / Expense |              |              | Average Rate (2) |       |       |
|---------------------------------------------------------------------|---------------------------|--------------|--------------|------------------|-------|-------|
|                                                                     | 2014                      | 2013         | 2012         | 2014             | 2013  | 2012  |
| <b>Assets</b>                                                       |                           |              |              |                  |       |       |
| Interest-bearing deposits in banks                                  | \$ 103                    | \$ 102       | \$ 202       | 0.12%            | 0.15% | 0.21% |
| Loans held for sale                                                 | 12,728                    | 18,905       | 36,769       | 3.94             | 3.63  | 3.38  |
| <b>Securities:</b>                                                  |                           |              |              |                  |       |       |
| <b>Available-for-sale and other securities:</b>                     |                           |              |              |                  |       |       |
| Taxable                                                             | 171,080                   | 148,557      | 184,340      | 2.52             | 2.33  | 2.33  |
| Tax-exempt                                                          | 44,562                    | 25,663       | 17,659       | 3.12             | 4.56  | 4.14  |
| Total available-for-sale and other securities                       | 215,642                   | 174,220      | 201,999      | 2.63             | 2.51  | 2.43  |
| Trading account securities                                          | 421                       | 355          | 853          | 0.92             | 0.44  | 1.27  |
| Held-to-maturity securities taxable                                 | 88,724                    | 50,214       | 24,088       | 2.46             | 2.33  | 2.60  |
| Total securities                                                    | 304,787                   | 224,789      | 226,940      | 2.57             | 2.45  | 2.43  |
| <b>Loans and leases: (2)</b>                                        |                           |              |              |                  |       |       |
| <b>Commercial:</b>                                                  |                           |              |              |                  |       |       |
| Commercial and industrial                                           | 643,484                   | 643,731      | 639,458      | 3.51             | 3.75  | 4.01  |
| <b>Commercial real estate:</b>                                      |                           |              |              |                  |       |       |
| Construction                                                        | 31,414                    | 23,440       | 22,886       | 4.31             | 4.04  | 3.93  |
| Commercial                                                          | 163,192                   | 182,622      | 208,552      | 3.82             | 4.11  | 4.01  |
| Commercial real estate                                              | 194,606                   | 206,062      | 231,438      | 3.89             | 4.10  | 4.00  |
| Total commercial                                                    | 838,090                   | 849,793      | 870,896      | 3.59             | 3.83  | 4.01  |
| <b>Consumer:</b>                                                    |                           |              |              |                  |       |       |
| Automobile loans and leases                                         | 262,931                   | 221,469      | 214,053      | 3.43             | 3.90  | 4.73  |
| Home equity                                                         | 343,281                   | 345,379      | 355,869      | 4.09             | 4.16  | 4.28  |
| Residential mortgage                                                | 213,268                   | 199,601      | 212,661      | 3.79             | 3.84  | 4.10  |
| Other consumer                                                      | 28,824                    | 27,939       | 33,279       | 7.30             | 6.41  | 7.31  |
| Total consumer                                                      | 848,304                   | 794,388      | 815,862      | 3.84             | 4.05  | 4.41  |
| Total loans and leases                                              | 1,686,394                 | 1,644,181    | 1,686,758    | 3.71             | 3.93  | 4.19  |
| Total earning assets                                                | \$ 2,004,012              | \$ 1,887,977 | \$ 1,950,669 | 3.47%            | 3.66% | 3.85% |
| <b>Liabilities and Shareholders Equity</b>                          |                           |              |              |                  |       |       |
| <b>Deposits:</b>                                                    |                           |              |              |                  |       |       |
| Demand deposits noninterest-bearing                                 | \$                        | \$           | \$           | %                | %     | %     |
| Demand deposits interest-bearing                                    | 2,272                     | 2,525        | 3,579        | 0.04             | 0.04  | 0.06  |
| Total demand deposits                                               | 2,272                     | 2,525        | 3,579        | 0.01             | 0.01  | 0.02  |
| Money market deposits                                               | 42,156                    | 38,830       | 40,164       | 0.24             | 0.25  | 0.29  |
| Savings and other domestic deposits                                 | 8,779                     | 13,292       | 18,928       | 0.17             | 0.26  | 0.38  |
| Core certificates of deposit                                        | 26,998                    | 50,544       | 84,983       | 0.81             | 1.11  | 1.37  |
| Total core deposits                                                 | 80,205                    | 105,191      | 147,654      | 0.25             | 0.34  | 0.48  |
| Other domestic time deposits of \$250,000 or more                   | 1,036                     | 1,442        | 2,140        | 0.43             | 0.47  | 0.66  |

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|                                               |                     |              |              |              |       |       |
|-----------------------------------------------|---------------------|--------------|--------------|--------------|-------|-------|
| Brokered time deposits and negotiable CDs     | <b>4,728</b>        | 9,100        | 11,694       | <b>0.22</b>  | 0.57  | 0.74  |
| Deposits in foreign offices                   | <b>483</b>          | 508          | 679          | <b>0.13</b>  | 0.15  | 0.18  |
| Total deposits                                | <b>86,452</b>       | 116,241      | 162,167      | <b>0.25</b>  | 0.35  | 0.49  |
| Short-term borrowings                         | <b>2,940</b>        | 1,475        | 2,391        | <b>0.11</b>  | 0.11  | 0.15  |
| Long-term debt                                | <b>49,929</b>       | 38,313       | 55,181       | <b>1.43</b>  | 2.29  | 2.78  |
| Total interest-bearing liabilities            | <b>139,321</b>      | 156,029      | 219,739      | <b>0.34</b>  | 0.43  | 0.60  |
| Net interest income                           | <b>\$ 1,864,691</b> | \$ 1,731,948 | \$ 1,730,930 |              |       |       |
| Net interest rate spread                      |                     |              |              | <b>3.13</b>  | 3.23  | 3.25  |
| Impact of noninterest-bearing funds on margin |                     |              |              | <b>0.10</b>  | 0.13  | 0.16  |
| Net interest margin                           |                     |              |              | <b>3.23%</b> | 3.36% | 3.41% |

(1) FTE yields are calculated assuming a 35% tax rate.

(2) For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.

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***2014 vs. 2013***

Fully-taxable equivalent net interest income for 2014 increased \$132.7 million, or 8%, from 2013. This reflected the impact of 12% earning asset growth, partially offset by 13% interest-bearing liability growth and a 13 basis point decrease in the NIM to 3.23%.

Average earning assets increased \$6.1 billion, or 12%, from the prior year, driven by:

\$2.7 billion, or 29%, increase in average securities, reflecting an increase of Liquidity Coverage Ratio (LCR) Level 1 qualified securities and direct purchase municipal instruments.

\$2.0 billion, or 35%, increase in average Automobile loans, as originations remained strong.

\$1.2 billion, or 7%, increase in average C&I loans and leases, primarily reflecting growth in trade finance in support of our middle market and corporate customers.

\$0.4 billion, or 8%, increase in average Residential mortgage loans as a result of the Camco Financial acquisition and a decrease in the rate of payoffs due to lower levels of refinancing.

Average noninterest bearing deposits increased \$1.1 billion, or 9%, while average interest-bearing liabilities increased \$4.7 billion, or 13%, from 2013, primarily reflecting:

\$3.2 billion, or 104%, increase in short- and long-term borrowings, which are a cost effective method of funding incremental securities growth.

\$2.2 billion, or 14%, increase in money market deposits, reflecting the strategic focus on customer growth and increased share-of-wallet among both consumer and commercial customers.

\$0.5 billion, or 33%, increase in brokered deposits and negotiated CDs, which were used to efficiently finance balance sheet growth while continuing to manage the overall cost of funds.

Partially offset by:

\$1.2 billion, or 27%, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and lower-cost money market deposits.

The primary items impacting the decrease in the NIM were:

19 basis point negative impact from the mix and yield on earning assets, primarily reflecting lower rates on loans, and the impact of an increased total securities balance.

3 basis point decrease in the benefit to the margin of non-interest bearing funds, reflecting lower interest rates on total interest bearing liabilities from the prior year.

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Partially offset by:

9 basis point positive impact from the mix and yield of total interest-bearing liabilities, reflecting the strategic focus on changing the funding sources from higher rate time deposits to no-cost demand deposits and low-cost money market deposits.

**2013 vs. 2012**

Fully-taxable equivalent net interest income for 2013 increased \$1.0 million, or less than 1%, from 2012. This reflected the impact of 4% loan growth, a 5 basis point decrease in the NIM to 3.36%, as well as a 7% reduction in other earning assets, the majority of which were loans held for sale. The primary items impacting the decrease in the NIM were:

19 basis point negative impact from the mix and yield of earning assets primarily reflecting a decrease in consumer loan yields.

3 basis point decrease in the benefit to the margin of non-interest bearing funds, reflecting lower interest rates on total interest bearing liabilities from the prior year.

Partially offset by:

14 basis point positive impact from the mix and yield of deposits reflecting the strategic focus on changing the funding sources from higher rate time deposits to no-cost demand deposits and low-cost money market deposits.

3 basis point positive impact from noncore funding primarily reflecting lower debt costs.



## **Table of Contents**

Average earning assets increased \$0.9 billion, or 2%, from the prior year, driven by:

\$1.2 billion, or 8%, increase in average C&I loans and leases. This reflected the continued growth within the middle market healthcare vertical, equipment finance, and dealer floorplan.

\$1.2 billion, or 25%, increase in average on balance sheet automobile loans, as the growth in originations remained strong and our investments in the Northeast and upper Midwest continued to grow as planned.

Partially offset by:

\$0.8 billion, or 13%, decrease in average CRE loans, as acceptable returns for new originations were balanced against internal concentration limits and increased competition for projects sponsored by high quality developers.

\$0.6 billion, or 52%, decrease in loans held-for-sale reflecting the impact of automobile loan securitizations completed in 2012.

While there was minimal impact on the full-year average balance sheet, \$1.9 billion of net investment securities were purchased during the 2013 fourth quarter. Our investment securities portfolio is evaluated under established asset/liability management objectives. Additionally, \$0.6 billion of direct purchase municipal instruments were reclassified on December 31, 2013, from C&I loans to available-for-sale securities.

Average noninterest-bearing deposits increased \$0.7 billion, or 6%, while average interest-bearing liabilities decreased \$0.3 billion, or 1%, from 2012, primarily reflecting:

\$1.7 billion, or 27%, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and low-cost money market deposits.

\$0.6 billion, or 47%, decrease in short-term borrowings due to a focused effort to reduce collateralized deposits.

Partially offset by:

\$1.8 billion, or 13%, increase in money market deposits reflecting the strategic focus on customer growth and increased share of wallet among both consumer and commercial customers.

While there was minimal impact on the full-year average balance sheet, average subordinated notes and other long-term debt reflect the issuance of \$0.5 billion and \$0.8 billion of long-term debt in the 2013 fourth quarter and the 2013 third quarter, respectively.

## **Provision for Credit Losses**

*(This section should be read in conjunction with the Credit Risk section.)*

The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.

The provision for credit losses in 2014 was \$81.0 million, down \$9.1 million, or 10%, from 2013, reflecting a \$64.0 million, or 34%, decrease in NCOs. The provision for credit losses in 2014 was \$43.6 million less than total NCOs.

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The provision for credit losses in 2013 was \$90.0 million, down \$57.3 million, or 39%, from 2012, reflecting a \$153.8 million, or 45%, decrease in NCOs. The provision for credit losses in 2013 was \$98.6 million less than total NCOs.

**Table of Contents****Noninterest Income**

(This section should be read in conjunction with Significant Item 6.)

The following table reflects noninterest income for the past three years:

**Table 7 Noninterest Income**

| <i>(dollar amounts in thousands)</i> | 2014              | Change from 2013   |             | Twelve Months Ended December 31, |                    | Change from 2012 |                     | 2012 |
|--------------------------------------|-------------------|--------------------|-------------|----------------------------------|--------------------|------------------|---------------------|------|
|                                      |                   | Amount             | Percent     | 2013                             | Amount             | Percent          | 2012                |      |
|                                      |                   |                    |             |                                  |                    |                  |                     |      |
| Service charges on deposit accounts  | \$ 273,741        | \$ 1,939           | 1%          | \$ 271,802                       | \$ 9,623           | 4%               | \$ 262,179          |      |
| Trust services                       | 115,972           | (7,035)            | (6)         | 123,007                          | 1,110              | 1                | 121,897             |      |
| Electronic banking                   | 105,401           | 12,810             | 14          | 92,591                           | 10,301             | 13               | 82,290              |      |
| Mortgage banking income              | 84,887            | (41,968)           | (33)        | 126,855                          | (64,237)           | (34)             | 191,092             |      |
| Brokerage income                     | 68,277            | (1,347)            | (2)         | 69,624                           | (3,060)            | (4)              | 72,684              |      |
| Insurance income                     | 65,473            | (3,791)            | (5)         | 69,264                           | (2,055)            | (3)              | 71,319              |      |
| Bank owned life insurance income     | 57,048            | 629                | 1           | 56,419                           | 377                | 1                | 56,042              |      |
| Capital markets fees                 | 43,731            | (1,489)            | (3)         | 45,220                           | (2,940)            | (6)              | 48,160              |      |
| Gain on sale of loans                | 21,091            | 2,920              | 16          | 18,171                           | (40,011)           | (69)             | 58,182              |      |
| Securities gains (losses)            | 17,554            | 17,136             | 4,100       | 418                              | (4,351)            | (91)             | 4,769               |      |
| Other income                         | 126,004           | (12,821)           | (9)         | 138,825                          | 1,118              | 1                | 137,707             |      |
| <b>Total noninterest income</b>      | <b>\$ 979,179</b> | <b>\$ (33,017)</b> | <b>(3)%</b> | <b>\$ 1,012,196</b>              | <b>\$ (94,125)</b> | <b>(9)%</b>      | <b>\$ 1,106,321</b> |      |

**2014 vs. 2013**

Noninterest income decreased \$33.0 million, or 3%, from the prior year, primarily reflecting:

\$42.0 million, or 33%, decrease in mortgage banking income primarily driven by a \$27.7 million, or 33%, reduction in origination and secondary marketing revenue as originations decreased and gain-on-sale margins compressed, and a \$14.2 million negative impact from net MSR hedging activity.

\$12.8 million, or 9%, decrease in other income primarily due to a decrease in LIHTC gains and lower fees associated with commercial loan activity.

\$7.0 million, or 6%, decrease in trust services primarily due to a reduction in fees.

Partially offset by:

\$17.1 million increase in securities gains as we adjusted the mix of our securities portfolio to prepare for the LCR requirements.

\$12.8 million, or 14%, increase in electronic banking income due to higher card related income and underlying customer growth.

**2013 vs. 2012**

Noninterest income decreased \$94.1 million, or 9%, from the prior year, primarily reflecting:

\$64.2 million, or 34%, decrease in mortgage banking income primarily driven by 9% reduction in volume, lower gain on sale margin, and a higher percentage of originations held on the balance sheet.

\$40.0 million, or 69%, decrease in gain on sale of loans as no auto loan securitizations occurred in 2013 compared to \$2.3 billion of auto loan securitizations in 2012.

\$4.4 million, or 91%, decrease in securities gains as the prior year had certain securities designated as available-for-sale that were sold and the proceeds from those sales were reinvested into the held-to-maturity portfolio.

Partially offset by:

\$10.3 million, or 13%, increase in electronic banking income due to continued consumer household growth.

\$9.6 million, or 4%, increase in service charges on deposit accounts reflecting 8% consumer household and 6% commercial relationship growth and changing customer usage patterns. This more than offset the approximately \$28.0 million negative impact of the February 2013 implementation of a new posting order for consumer transaction accounts.

\$1.1 million, or 1%, increase in other income. In accordance with ASC 323-740, the low income housing tax credit investment amortization expense is now presented as a component of provision for income taxes. Previously, the amortization expense was included in other income. This change resulted in higher other income. In addition, there was an increase in fees associated with commercial loan activity. These increases were partially offset by an \$11.2 million bargain purchase gain associated with the FDIC-assisted Fidelity Bank acquisition in the prior year.

**Table of Contents****Noninterest Expense**

(This section should be read in conjunction with Significant Items 1, 2, 3 and 4.)

The following table reflects noninterest expense for the past three years:

**Table 8 Noninterest Expense**

| <i>(dollar amounts in thousands)</i>               | 2014                | Change from 2013  |           | 2013                | Change from 2012   |             | 2012                |
|----------------------------------------------------|---------------------|-------------------|-----------|---------------------|--------------------|-------------|---------------------|
|                                                    |                     | Amount            | Percent   |                     | Amount             | Percent     |                     |
| Personnel costs                                    | \$ 1,048,775        | \$ 47,138         | 5%        | \$ 1,001,637        | \$ 13,444          | 1%          | \$ 988,193          |
| Outside data processing and other services         | 212,586             | 13,039            | 7         | 199,547             | 9,292              | 5           | 190,255             |
| Net occupancy                                      | 128,076             | 2,732             | 2         | 125,344             | 14,184             | 13          | 111,160             |
| Equipment                                          | 119,663             | 12,870            | 12        | 106,793             | 3,846              | 4           | 102,947             |
| Professional services                              | 59,555              | 18,968            | 47        | 40,587              | (25,171)           | (38)        | 65,758              |
| Marketing                                          | 50,560              | (625)             | (1)       | 51,185              | (13,078)           | (20)        | 64,263              |
| Deposit and other insurance expense                | 49,044              | (1,117)           | (2)       | 50,161              | (18,169)           | (27)        | 68,330              |
| Amortization of intangibles                        | 39,277              | (2,087)           | (5)       | 41,364              | (5,185)            | (11)        | 46,549              |
| Gain on early extinguishment of debt               |                     |                   |           |                     | 798                | (100)       | (798)               |
| Other expense                                      | 174,810             | 33,425            | 24        | 141,385             | (57,834)           | (29)        | 199,219             |
| <b>Total noninterest expense</b>                   | <b>\$ 1,882,346</b> | <b>\$ 124,343</b> | <b>7%</b> | <b>\$ 1,758,003</b> | <b>\$ (77,873)</b> | <b>(4)%</b> | <b>\$ 1,835,876</b> |
| Number of employees (average full-time equivalent) | 11,873              | (91)              | (1)%      | 11,964              | 470                | 4%          | 11,494              |

Impacts of Significant Items:

| <i>(dollar amounts in thousands)</i>         | Twelve Months Ended December 31, |                    |                  |
|----------------------------------------------|----------------------------------|--------------------|------------------|
|                                              | 2014                             | 2013               | 2012             |
| Personnel costs                              | \$ 19,850                        | \$ (27,249)        | \$               |
| Outside data processing and other services   | 5,507                            | 1,350              |                  |
| Net occupancy                                | 11,153                           | 12,117             |                  |
| Equipment                                    | 2,248                            | 2,364              |                  |
| Professional services                        | 2,228                            |                    |                  |
| Marketing                                    | 1,357                            |                    |                  |
| Other expense                                | 23,140                           | 953                | 23,500           |
| <b>Total noninterest expense adjustments</b> | <b>\$ 65,483</b>                 | <b>\$ (10,465)</b> | <b>\$ 23,500</b> |

Adjusted Noninterest Expense (Non-GAAP):

| <i>(dollar amounts in thousands)</i>       | Twelve Months Ended December 31, |              |            | Change from 2013 |         | Change from 2012 |         |
|--------------------------------------------|----------------------------------|--------------|------------|------------------|---------|------------------|---------|
|                                            | 2014                             | 2013         | 2012       | Amount           | Percent | Amount           | Percent |
| Personnel costs                            | \$ 1,028,925                     | \$ 1,028,886 | \$ 988,193 | \$ 39            | %       | \$ 40,693        | 4%      |
| Outside data processing and other services | 207,079                          | 198,197      | 190,255    | 8,882            | 4       | 7,942            | 4       |
| Net occupancy                              | 116,923                          | 113,227      | 111,160    | 3,696            | 3       | 2,067            | 2       |
| Equipment                                  | 117,415                          | 104,429      | 102,947    | 12,986           | 12      | 1,482            | 1       |
| Professional services                      | 57,327                           | 40,587       | 65,758     | 16,740           | 41      | (25,171)         | (38)    |

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|                                           |                     |              |              |           |     |             |       |
|-------------------------------------------|---------------------|--------------|--------------|-----------|-----|-------------|-------|
| Marketing                                 | <b>49,203</b>       | 51,185       | 64,263       | (1,982)   | (4) | (13,078)    | (20)  |
| Deposit and other insurance expense       | <b>49,044</b>       | 50,161       | 68,330       | (1,117)   | (2) | (18,169)    | (27)  |
| Amortization of intangibles               | <b>39,277</b>       | 41,364       | 46,549       | (2,087)   | (5) | (5,185)     | (11)  |
| Gain on early extinguishment of debt      |                     |              | (798)        |           |     | 798         | (100) |
| Other expense                             | <b>151,670</b>      | 140,432      | 175,719      | 11,238    | 8   | (35,287)    | (20)  |
| <b>Total adjusted noninterest expense</b> | <b>\$ 1,816,863</b> | \$ 1,768,468 | \$ 1,812,376 | \$ 48,395 | 3%  | \$ (43,908) | (2)%  |

**2014 vs. 2013**

Noninterest expense increased \$124.3 million, or 7%, from 2013:

\$47.1 million, or 5%, increase in personnel costs. Excluding the impact of significant items, personnel costs were relatively unchanged.

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\$33.4 million, or 24%, increase in other noninterest expense. Excluding the impact of significant items, other noninterest expense increased \$11.2 million, or 8%, due to an increase in state franchise taxes, protective advances, and litigation expense.

\$19.0 million, or 47%, increase in professional services. Excluding the impact of significant items, professional services increased \$16.7 million, or 41%, reflecting an increase in outside consultant expenses related to strategic planning and legal services.

\$13.0 million, or 7%, increase in outside data processing and other services. Excluding the impact of significant items, outside data processing and other services increased \$8.9 million, or 4%, primarily reflecting higher debit and credit card processing costs and increased other technology investment expense, as we continue to invest in technology supporting our products, services, and our Continuous Improvement initiatives.

\$12.9 million, or 12%, increase in equipment. Excluding the impact of significant items, equipment increased \$13.0 million, or 12%, primarily reflecting higher depreciation expense.

**2013 vs. 2012**

Noninterest expense decreased \$77.9 million, or 4%, from 2012, and primarily reflected:

\$57.8 million, or 29%, decline in other expense, reflecting a reduction in litigation expense, mortgage repurchases and warranty expense, OREO and foreclosure costs, and reduction in operating lease expense.

\$25.2 million, or 38%, decrease in professional services, reflecting a decrease in outside consultant expenses and legal services, primarily collections.

\$18.2 million, or 27%, decrease in deposit and other insurance expense due to lower insurance premiums.

\$13.1 million, or 20%, decrease in marketing, primarily reflecting lower levels of advertising, and reduced promotional offers.

\$5.2 million, or 11%, decrease due to the continued amortization of core deposit intangibles.

Partially offset by:

\$14.2 million, or 13%, increase in net occupancy expense, reflecting \$12.1 million of franchise repositioning expense related to branch consolidation and facilities optimization.

\$13.4 million, or 1%, increase in personnel costs, primarily reflecting the \$38.8 million increase in salaries due to a 4% increase in the number of average full-time equivalent employees as employee count increased mainly in technology and consumer areas and \$6.7 million of franchise repositioning expense related to branch consolidation and severance expenses. This was partially offset by the \$33.9 million one-time, non-cash gain related to the pension curtailment.

\$9.3 million, or 5%, increase in outside data processing as we continue to invest in technology supporting our products, services, and our Continuous Improvement initiatives.

\$3.9 million, or 4%, increase in equipment, including \$2.4 million of branch consolidation and facilities optimization related expenses.

**Provision for Income Taxes**

*(This section should be read in conjunction with Significant Item 5, and Note 15 of the Notes to Consolidated Financial Statements.)*

**2014 versus 2013**

The provision for income taxes was \$220.6 million for 2014 compared with a provision for income taxes of \$227.5 million in 2013. Both years included the benefits from tax-exempt income, tax-advantaged investments, general business credits, and the change in accounting for investments in qualified affordable housing projects. In 2014, a \$26.9 million reduction in the 2014 provision for federal income taxes was recorded for the portion of federal deferred tax assets related to capital loss carryforwards that are more likely than not



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to be realized compared to a \$93.3 million increase in 2013. In 2014, a \$7.4 million reduction in the 2014 provision for state income taxes, net of federal, was recorded for the portion of state deferred tax assets and state net operating loss carryforwards that are more likely than not to be realized, compared to a \$6.0 million reduction in 2013. At December 31, 2014, we had a net federal deferred tax asset of \$72.1 million and a net state deferred tax asset of \$45.3 million. For regulatory capital purposes, there was no disallowed net deferred tax asset at December 31, 2014 and December 31, 2013.

We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. In the first quarter of 2013, the IRS began an examination of our 2010 and 2011 consolidated federal income tax returns. Certain proposed adjustments resulting from the IRS examination of our 2005 through 2009 tax returns have been settled with the IRS Appeals Office, subject to final approval by the Joint Committee on Taxation of the U.S. Congress. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia and Illinois.

### ***2013 versus 2012***

The provision for income taxes was \$227.5 million for 2013 compared with a provision for income taxes of \$202.3 million in 2012. Both years included the benefits from tax-exempt income, tax-advantaged investments, general business credits, and the change in accounting for investments in qualified affordable housing projects. In 2013, a \$93.3 million increase in the 2013 provision for federal income taxes was recorded for the portion of federal capital loss carryforward deferred tax asset that are more likely than not to be realized compared to \$3.0 million in 2012. In 2013, a \$6.0 million reduction in the 2013 provision for state income taxes, net of federal, was recorded for the portion of state deferred tax assets and state net operating loss carryforwards that are more likely than not to be realized, compared to a \$21.3 million reduction in 2012.

## **RISK MANAGEMENT AND CAPITAL**

A comprehensive discussion of risk management and capital matters affecting us can be found in the Risk Governance section included in Item 1A and the Regulatory Matters section of Item 1 of this Form 10-K.

Some of the more significant processes used to manage and control credit, market, liquidity, operational, and compliance risks are described in the following paragraphs.

### **Credit Risk**

Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS and HTM securities portfolios (*see Note 4 and Note 5 of the Notes to Consolidated Financial Statements*). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.

We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use additional quantitative measurement capabilities utilizing external data sources, enhanced use of modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and treatment strategies for delinquent or stressed borrowers.

The maximum level of credit exposure to individual credit borrowers is limited by policy guidelines based on the perceived risk of each borrower or related group of borrowers. All authority to grant commitments is delegated through the independent credit administration function and is closely monitored and regularly updated. Concentration risk is managed through limits on loan type, geography, industry, and loan quality factors. We focus predominantly on extending credit to retail and commercial customers with existing or expandable relationships within our primary banking markets, although we will consider lending opportunities outside our primary markets if we believe the associated risks are acceptable and aligned with strategic initiatives. Although we offer a broad set of products, we continue to develop new lending products and opportunities. Each of these new products and opportunities goes through a rigorous development and approval process prior to implementation to ensure our overall objective of maintaining an aggregate moderate-to-low risk portfolio profile.

The checks and balances in the credit process and the separation of the credit administration and risk management functions are designed to appropriately assess and sanction the level of credit risk being accepted, facilitate the early recognition of credit problems when they occur, and

to provide for effective problem asset management and resolution. For example, we do not extend additional credit to delinquent borrowers except in certain circumstances that substantially improve our overall repayment or collateral coverage position.

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Our asset quality indicators reflected continued overall improvement of our credit quality performance in 2014.

### *Loan and Lease Credit Exposure Mix*

At December 31, 2014, our loans and leases totaled \$47.7 billion, representing a \$4.6 billion, or 11%, increase compared to \$43.1 billion at December 31, 2013. The majority of the portfolio growth occurred in the Automobile and C&I portfolios. Huntington remained committed to a high quality origination strategy. The CRE portfolio remained relatively consistent, as a result of continued runoff offset by new production within the requirements associated with achieving an acceptable return, our internal concentration limits and increased competition for projects sponsored by high quality developers.

Total commercial loans and leases were \$24.2 billion at December 31, 2014, and represented 51% of our total loan and lease credit exposure. Our commercial loan portfolio is diversified along product type, customer size, and geography within our footprint, and is comprised of the following (*see Commercial Credit discussion*):

**C&I** C&I loans and leases are made to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or other projects. The majority of these borrowers are customers doing business within our geographic regions. C&I loans and leases are generally underwritten individually and secured with the assets of the company and/or the personal guarantee of the business owners. The financing of owner occupied facilities is considered a C&I loan even though there is improved real estate as collateral. This treatment is a result of the credit decision process, which focuses on cash flow from operations of the business to repay the debt. The operation, sale, rental, or refinancing of the real estate is not considered the primary repayment source for these types of loans. As we have expanded our C&I portfolio, we have developed a series of vertical specialties to ensure that new products or lending types are embedded within a structured, centralized Commercial Lending area with designated experienced credit officers. These specialties are comprised of either targeted industries (for example, Healthcare, Food & Agribusiness, Energy, etc) and/or lending disciplines (Equipment Finance, ABL, etc), all of which requires a high degree of expertise and oversight to effectively mitigate and monitor risk. As such, we have dedicated colleagues and teams focused on bringing value added expertise to these specialty clients.

**CRE** CRE loans consist of loans to developers and REITs supporting income-producing or for-sale commercial real estate properties. We mitigate our risk on these loans by requiring collateral values that exceed the loan amount and underwriting the loan with projected cash flow in excess of the debt service requirement. These loans are made to finance properties such as apartment buildings, office and industrial buildings, and retail shopping centers, and are repaid through cash flows related to the operation, sale, or refinance of the property.

**Construction CRE** Construction CRE loans are loans to developers, companies, or individuals used for the construction of a commercial or residential property for which repayment will be generated by the sale or permanent financing of the property. Our construction CRE portfolio primarily consists of retail, multi family, office, and warehouse project types. Generally, these loans are for construction projects that have been presold or preleased, or have secured permanent financing, as well as loans to real estate companies with significant equity invested in each project. These loans are underwritten and managed by a specialized real estate lending group that actively monitors the construction phase and manages the loan disbursements according to the predetermined construction schedule.

Total consumer loans and leases were \$23.4 billion at December 31, 2014, and represented 49% of our total loan and lease credit exposure. The consumer portfolio is comprised primarily of automobile, home equity loans and lines-of-credit, and residential mortgages (*see Consumer Credit discussion*). The increase from December 31, 2013 primarily relates to strong consumer demand for automobile originations and adjustable rate residential mortgages (ARMs).

**Automobile** Automobile loans are comprised primarily of loans made through automotive dealerships and include exposure in selected states outside of our primary banking markets. The exposure outside of our primary banking markets represents 19% of the total exposure, with no individual state representing more than 6%. Applications are underwritten utilizing an automated underwriting system that applies consistent policies and processes across the portfolio.

**Home equity** Home equity lending includes both home equity loans and lines-of-credit. This type of lending, which is secured by a first-lien or junior-lien on the borrower's residence, allows customers to borrow against the equity in their home or refinance existing mortgage debt. Products include closed-end loans which are generally fixed-rate with principal and interest payments, and variable-rate, interest-only lines-of-credit which do not require payment of principal during the 10-year revolving period. The home equity line of credit may convert to a 20-year amortizing structure at the end of the revolving period. Applications are underwritten centrally in conjunction with an automated underwriting system. The home equity underwriting criteria is based on minimum credit scores, debt-to-income ratios, and LTV ratios, with current collateral valuations.



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*Residential mortgage* Residential mortgage loans represent loans to consumers for the purchase or refinance of a residence. These loans are generally financed over a 15-year to 30-year term, and in most cases, are extended to borrowers to finance their primary residence. Applications are underwritten centrally using consistent credit policies and processes. All residential mortgage loan decisions utilize a full appraisal for collateral valuation. Huntington has not originated or acquired residential mortgages that allow negative amortization or allow the borrower multiple payment options.

*Other consumer* Primarily consists of consumer loans not secured by real estate, including personal unsecured loans, overdraft balances, and credit cards. We introduced a consumer credit card product during 2013, utilizing a centralized underwriting system and focusing on existing Huntington customers.

The table below provides the composition of our total loan and lease portfolio:

**Table 9 Loan and Lease Portfolio Composition**

| <i>(dollar amounts in millions)</i> | At December 31,  |             |           |      |           |      |           |      |           |      |
|-------------------------------------|------------------|-------------|-----------|------|-----------|------|-----------|------|-----------|------|
|                                     | 2014             |             | 2013      |      | 2012      |      | 2011      |      | 2010      |      |
| Commercial: <sup>(1)</sup>          |                  |             |           |      |           |      |           |      |           |      |
| Commercial and industrial           | <b>\$ 19,033</b> | <b>40%</b>  | \$ 17,594 | 41%  | \$ 16,971 | 42%  | \$ 14,699 | 38%  | \$ 13,063 | 34%  |
| Commercial real estate:             |                  |             |           |      |           |      |           |      |           |      |
| Construction                        | <b>875</b>       | <b>2</b>    | 557       | 1    | 648       | 2    | 580       | 1    | 650       | 2    |
| Commercial                          | <b>4,322</b>     | <b>9</b>    | 4,293     | 10   | 4,751     | 12   | 5,246     | 13   | 6,001     | 16   |
| Total commercial real estate        | <b>5,197</b>     | <b>11</b>   | 4,850     | 11   | 5,399     | 14   | 5,826     | 14   | 6,651     | 18   |
| Total commercial                    | <b>24,230</b>    | <b>51</b>   | 22,444    | 52   | 22,370    | 56   | 20,525    | 52   | 19,714    | 52   |
| Consumer:                           |                  |             |           |      |           |      |           |      |           |      |
| Automobile <sup>(2)</sup>           | <b>8,690</b>     | <b>18</b>   | 6,639     | 15   | 4,634     | 11   | 4,458     | 11   | 5,614     | 15   |
| Home equity                         | <b>8,491</b>     | <b>18</b>   | 8,336     | 19   | 8,335     | 20   | 8,215     | 21   | 7,713     | 20   |
| Residential mortgage                | <b>5,831</b>     | <b>12</b>   | 5,321     | 12   | 4,970     | 12   | 5,228     | 13   | 4,500     | 12   |
| Other consumer                      | <b>414</b>       | <b>1</b>    | 380       | 2    | 419       | 1    | 498       | 3    | 566       | 1    |
| Total consumer                      | <b>23,426</b>    | <b>49</b>   | 20,676    | 48   | 18,358    | 44   | 18,399    | 48   | 18,393    | 48   |
| Total loans and leases              | <b>\$ 47,656</b> | <b>100%</b> | \$ 43,120 | 100% | \$ 40,728 | 100% | \$ 38,924 | 100% | \$ 38,107 | 100% |

(1) As defined by regulatory guidance, there were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.

(2) 2011 included a decrease of \$1.3 billion resulting from the transfer of automobile loans to loans held for a sale reflecting an automobile securitization transaction completed in 2012. 2010 included an increase of \$0.5 billion resulting from the adoption of a new accounting standard to consolidate a previously off-balance sheet automobile loan securitization transaction.

As shown in the table above, our loan portfolio is diversified by consumer and commercial credit. At the corporate level, we manage the credit exposure in part via a credit concentration policy. The policy designates specific loan types, collateral types, and loan structures to be formally tracked and assigned limits as a percentage of capital. C&I lending by NAICS categories, specific limits for CRE primary project types, loans secured by residential real estate, shared national credit exposure, and designated high risk loan definitions represent examples of specifically tracked components of our concentration management process. Currently there are no identified concentrations that exceed the established limit. Our concentration management process is approved by our board level Risk Oversight Committee and is one of the strategies utilized to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile.

The table below provides our total loan and lease portfolio segregated by the type of collateral securing the loan or lease. The changes in the collateral composition are consistent with the portfolio growth metrics, with increases noted in the residential and vehicle categories. The

increase in the unsecured exposure is centered in high quality commercial credit customers.

**Table of Contents****Table 10 Loan and Lease Portfolio by Collateral Type**

| (dollar amounts in millions)   | At December 31, |      |           |      |           |      |           |      |           |      |
|--------------------------------|-----------------|------|-----------|------|-----------|------|-----------|------|-----------|------|
|                                | 2014            |      | 2013      |      | 2012      |      | 2011      |      | 2010      |      |
| Secured loans:                 |                 |      |           |      |           |      |           |      |           |      |
| Real estate commercial         | \$ 8,631        | 18%  | \$ 8,622  | 20%  | \$ 9,128  | 22%  | \$ 9,557  | 25%  | \$ 10,389 | 27%  |
| Real estate consumer           | 14,322          | 30   | 13,657    | 32   | 13,305    | 33   | 13,444    | 35   | 12,214    | 32   |
| Vehicles                       | 10,932          | 23   | 8,989     | 21   | 6,659     | 16   | 6,021     | 15   | 7,134     | 19   |
| Receivables/Inventory          | 5,968           | 13   | 5,534     | 13   | 5,178     | 13   | 4,450     | 11   | 3,763     | 10   |
| Machinery/Equipment            | 3,863           | 8    | 2,738     | 6    | 2,749     | 7    | 1,994     | 5    | 1,766     | 5    |
| Securities/Deposits            | 964             | 2    | 786       | 2    | 826       | 2    | 800       | 2    | 734       | 2    |
| Other                          | 919             | 2    | 1,016     | 2    | 1,090     | 3    | 1,018     | 3    | 990       | 2    |
| Total secured loans and leases | 45,599          | 96   | 41,342    | 96   | 38,935    | 96   | 37,284    | 96   | 36,990    | 97   |
| Unsecured loans and leases     | 2,057           | 4    | 1,778     | 4    | 1,793     | 4    | 1,640     | 4    | 1,117     | 3    |
| Total loans and leases         | \$ 47,656       | 100% | \$ 43,120 | 100% | \$ 40,728 | 100% | \$ 38,924 | 100% | \$ 38,107 | 100% |

**Commercial Credit**

The primary factors considered in commercial credit approvals are the financial strength of the borrower, assessment of the borrower's management capabilities, cash flows from operations, industry sector trends, type and sufficiency of collateral, type of exposure, transaction structure, and the general economic outlook. While these are the primary factors considered, there are a number of other factors that may be considered in the decision process. We utilize a centralized review and senior loan approval committee, led by our chief credit officer. The risk rating (*see next paragraph*) and complexity of the credit determines the threshold for approval of the senior loan committee with a minimum credit exposure of \$10.0 million. For loans not requiring senior loan committee approval, with the exception of small business loans, credit officers who understand each local region and are experienced in the industries and loan structures of the requested credit exposure are involved in all loan decisions and have the primary credit authority. For small business loans, we utilize a centralized loan approval process for standard products and structures. In this centralized decision environment, certain individuals who understand each local region may make credit-extension decisions to preserve our commitment to the communities we operate in. In addition to disciplined and consistent judgmental factors, a sophisticated credit scoring process is used as a primary evaluation tool in the determination of approving a loan within the centralized loan approval process.

In commercial lending, on-going credit management is dependent on the type and nature of the loan. We monitor all significant exposures on an on-going basis. All commercial credit extensions are assigned internal risk ratings reflecting the borrower's PD and LGD. This two-dimensional rating methodology provides granularity in the portfolio management process. The PD is rated and applied at the borrower level. The LGD is rated and applied based on the specific type of credit extension and the quality and lien position associated with the underlying collateral. The internal risk ratings are assessed at origination and updated at each periodic monitoring event. There is also extensive macro portfolio management analysis on an on-going basis. We continually review and adjust our risk-rating criteria based on actual experience, which provides us with the current risk level in the portfolio and is the basis for determining an appropriate allowance for credit losses (ACL) amount for the commercial portfolio. A centralized portfolio management team monitors and reports on the performance of the entire commercial portfolio, including small business loans, to provide consistent oversight.

In addition to the initial credit analysis conducted during the approval process, our Credit Review group performs testing to provide an independent review and assessment of the quality and risk of new loan originations. This group is part of our Risk Management area, and conducts portfolio reviews on a risk-based cycle to evaluate individual loans, validate risk ratings, as well as test the consistency of credit processes.

Our standardized loan grading system considers many components that directly correlate to loan quality and likelihood of repayment, one of which is guarantor support. On an annual basis, or more frequently if warranted, we consider, among other things, the guarantor's reputation and creditworthiness, along with various key financial metrics such as liquidity and net worth, assuming such information is available. Our assessment of the guarantor's credit strength, or lack thereof, is reflected in our risk ratings for such loans, which is directly tied to, and an integral component of, our ACL methodology. When a loan goes to impaired status, viable guarantor support is considered in the determination of a credit loss.

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If our assessment of the guarantor's credit strength yields an inherent capacity to perform, we will seek repayment from the guarantor as part of the collection process and have done so successfully. However, we do not formally track the repayment success from guarantors.

Substantially all loans categorized as Classified (*see Note 3 of Notes to Consolidated Financial Statements*) are managed by our Special Assets Department (SAD). The SAD group is a specialized group of credit professionals that handle the day-to-day management of workouts, commercial recoveries, and problem loan sales. Its responsibilities include developing and implementing action plans, assessing risk ratings, and determining the appropriateness of the allowance, the accrual status, and the ultimate collectability of the Classified loan portfolio.



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### **C&I PORTFOLIO**

The C&I portfolio is comprised of loans to businesses where the source of repayment is associated with the on-going operations of the business. Generally, the loans are secured by the borrower's assets, such as equipment, accounts receivable, and/or inventory. In many cases, the loans are secured by real estate, although the operation, sale, or refinancing of the real estate is not a primary source of repayment for the loan. For loans secured by real estate, appropriate appraisals are obtained at origination and updated on an as needed basis in compliance with regulatory requirements.

Currently, higher-risk segments of the C&I portfolio include loans to borrowers supporting the home building industry, contractors, and leveraged lending. We manage the risks inherent in this portfolio through origination policies, a defined loan concentration policy with established limits, on-going loan level reviews and portfolio level reviews, recourse requirements, and continuous portfolio risk management activities. Our origination policies for this portfolio include loan product-type specific policies such as LTV and debt service coverage ratios, as applicable.

The C&I portfolio continues to have strong origination activity as evidenced by the growth over the past 12 months. The credit quality of the portfolio remains strong as we maintain a focus on high quality originations. Problem loans have trended downward over the last several years, reflecting a combination of proactive risk identification and effective workout strategies implemented by the SAD. We continue to maintain a proactive approach to identifying borrowers that may be facing financial difficulty in order to maximize the potential solutions.

### **CRE PORTFOLIO**

We manage the risks inherent in this portfolio specific to CRE lending, focusing on the quality of the developer and the specifics associated with each project. Generally, we: (1) limit our loans to 80% of the appraised value of the commercial real estate at origination, (2) require net operating cash flows to be 125% of required interest and principal payments, and (3) if the commercial real estate is nonowner occupied, require that at least 50% of the space of the project be preleased. We actively monitor both geographic and project-type concentrations and performance metrics of all CRE loan types, with a focus on loans identified as higher risk based on the risk rating methodology. Both macro-level and loan-level stress-test scenarios based on existing and forecast market conditions are part of the on-going portfolio management process for the CRE portfolio.

Dedicated real estate professionals originate and manage the majority of the portfolio, with the remainder obtained from prior bank acquisitions. The portfolio is diversified by project type and loan size, and this diversification represents a significant portion of the credit risk management strategies employed for this portfolio. Subsequent to the origination of the loan, the Credit Review group provides an independent review and assessment of the quality of the underwriting and risk of new loan originations.

Appraisal values are obtained in conjunction with all originations and renewals, and on an as needed basis, in compliance with regulatory requirements. Appraisals are obtained from approved vendors, and are reviewed by an internal appraisal review group comprised of certified appraisers to ensure the quality of the valuation used in the underwriting process. We continue to perform on-going portfolio level reviews within the CRE portfolio. These reviews generate action plans based on occupancy levels or sales volume associated with the projects being reviewed. Property values are updated using appraisals on a regular basis to ensure appropriate decisions regarding the on-going management of the portfolio reflect the changing market conditions. This highly individualized process requires working closely with all of our borrowers, as well as an in-depth knowledge of CRE project lending and the market environment.

### ***Consumer Credit***

Consumer credit approvals are based on, among other factors, the financial strength and payment history of the borrower, type of exposure, and the transaction structure. Consumer credit decisions are generally made in a centralized environment utilizing decision models. Importantly, certain individuals who understand each local region have the authority to make credit extension decisions to preserve our focus on the local communities we operate in. Each credit extension is assigned a specific PD and LGD. The PD is generally based on the borrower's most recent credit bureau score (FICO), which we update quarterly, while the LGD is related to the type of collateral and the LTV ratio associated with the credit extension.

In consumer lending, credit risk is managed from a segment (i.e., loan type, collateral position, geography, etc.) and vintage performance analysis. All portfolio segments are continuously monitored for changes in delinquency trends and other asset quality indicators. We make extensive use of portfolio assessment models to continuously monitor the quality of the portfolio, which may result in changes to future origination strategies. The on-going analysis and review process results in a determination of an appropriate ALLL amount for our consumer loan portfolio. The independent risk management group has a consumer process review component to ensure the effectiveness and efficiency of

the consumer credit processes.

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Collection action is initiated as needed through a centrally managed collection and recovery function. The collection group employs a series of collection methodologies designed to maintain a high level of effectiveness while maximizing efficiency. In addition to the consumer loan portfolio, the collection group is responsible for collection activity on all sold and securitized consumer loans and leases. Collection practices include a single contact point for the majority of the residential real estate secured portfolios.

**AUTOMOBILE PORTFOLIO**

Our strategy in the automobile portfolio continues to focus on high quality borrowers as measured by both FICO and internal custom scores, combined with appropriate LTVs, terms, and profitability. Our strategy and operational capabilities allow us to appropriately manage the origination quality across the entire portfolio, including our newer markets. Although increased origination volume and entering new markets can be associated with increased risk levels, we believe our disciplined strategy and operational processes significantly mitigate these risks.

We have continued to consistently execute our value proposition and take advantage of available market opportunities. Importantly, we have maintained our high credit quality standards while expanding the portfolio.

**RESIDENTIAL REAL ESTATE SECURED PORTFOLIOS**

The properties securing our residential mortgage and home equity portfolios are primarily located within our geographic footprint. Huntington continues to support our local markets with consistent underwriting across all residential secured products. The residential-secured portfolio originations continue to be of high quality, with the majority of the negative credit impact coming from loans originated in 2006 and earlier. Our portfolio management strategies associated with our Home Savers group allow us to focus on effectively helping our customers with appropriate solutions for their specific circumstances.

**Table 11 Selected Home Equity and Residential Mortgage Portfolio Data**

|                                                      | Home Equity           |          |                        |          | Residential Mortgage |          |
|------------------------------------------------------|-----------------------|----------|------------------------|----------|----------------------|----------|
|                                                      | Secured by first-lien |          | Secured by junior-lien |          | 2014                 | 2013     |
|                                                      | 2014                  | 2013     | 2014                   | 2013     |                      |          |
| <i>(dollar amounts in millions)</i>                  |                       |          |                        |          |                      |          |
| Ending balance                                       | \$ 5,129              | \$ 4,842 | \$ 3,362               | \$ 3,494 | \$ 5,831             | \$ 5,321 |
| Portfolio weighted average LTV ratio <sup>(1)</sup>  | 71%                   | 71%      | 81%                    | 81%      | 74%                  | 74%      |
| Portfolio weighted average FICO score <sup>(2)</sup> | 759                   | 758      | 752                    | 741      | 752                  | 743      |

  

|                                                        | Home Equity           |          |                        |        | Residential Mortgage (3) |          |
|--------------------------------------------------------|-----------------------|----------|------------------------|--------|--------------------------|----------|
|                                                        | Secured by first-lien |          | Secured by junior-lien |        | 2014                     | 2013     |
|                                                        | 2014                  | 2013     | 2014                   | 2013   |                          |          |
| Originations                                           | \$ 1,566              | \$ 1,745 | \$ 872                 | \$ 529 | \$ 1,192                 | \$ 1,625 |
| Origination weighted average LTV ratio <sup>(1)</sup>  | 74%                   | 69%      | 83%                    | 81%    | 83%                      | 79%      |
| Origination weighted average FICO score <sup>(2)</sup> | 775                   | 771      | 765                    | 756    | 752                      | 757      |

(1) The LTV ratios for home equity loans and home equity lines-of-credit are cumulative and reflect the balance of any senior loans. LTV ratios reflect collateral values at the time of loan origination.

(2) Portfolio weighted average FICO scores reflect currently updated customer credit scores whereas origination weighted average FICO scores reflect the customer credit scores at the time of loan origination.

(3) Represents only owned-portfolio originations.

**Home Equity Portfolio**

Our home equity portfolio (loans and lines-of-credit) consists of both first-lien and junior-lien mortgage loans with underwriting criteria based on minimum credit scores, debt-to-income ratios, and LTV ratios. We offer closed-end home equity loans which are generally fixed-rate with principal and interest payments, and variable-rate interest-only home equity lines-of-credit which do not require payment of principal during the 10-year revolving period of the line-of-credit. Applications are underwritten centrally in conjunction with an automated underwriting system.



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Given the low interest rate environment over the past several years, many borrowers have utilized the line-of-credit home equity product as the primary source of financing their home versus residential mortgages. The proportion of the home equity portfolio secured by a first-lien has increased significantly over the past three years, positively impacting the portfolio's risk profile. At December 31, 2014, \$5.1 billion or 60% of our total home equity portfolio was secured by first-lien mortgages compared to 58% in the prior year. The first-lien position, combined with continued high average FICO scores and high LTV, significantly reduces the credit risk associated with these loans.

Within the home equity portfolio, the standard product is a 10-year interest-only draw period with a 20-year fully amortizing term at the end of the draw period. Prior to 2007, the standard product was a 10-year draw period with a balloon payment. In either case, after the 10-year draw period, the borrower must reapply, subject to full underwriting guidelines, to continue with the interest only revolving structure or begin repaying the debt in a term structure.

The principal and interest payment associated with the term structure will be higher than the interest-only payment, resulting in maturity risk. Our maturity risk can be segregated into two distinct segments: (1) home equity lines-of-credit underwritten with a balloon payment at maturity and (2) home equity lines-of-credit with an automatic conversion to a 20-year amortizing loan. We manage this risk based on both the actual maturity date of the line-of-credit structure and at the end of the 10-year draw period. This maturity risk is embedded in the portfolio which we address with proactive contact strategies beginning one year prior to maturity. In certain circumstances, our Home Saver group is able to provide payment and structure relief to borrowers experiencing significant financial hardship associated with the payment adjustment. Our existing HELOC maturity strategy is consistent with the recent regulatory guidance.

The table below summarizes our home equity line-of-credit portfolio by the actual maturity date as described above.

**Table 12 Maturity Schedule of Home Equity Line-of-Credit Portfolio**

| <i>(dollar amounts in millions)</i>     | December 31, 2014 |               |               |               |                   | Total           |
|-----------------------------------------|-------------------|---------------|---------------|---------------|-------------------|-----------------|
|                                         | 1 Year or Less    | 1 to 2 years  | 2 to 3 years  | 3 to 4 years  | More than 4 years |                 |
| Secured by first-lien                   | \$ 32             | \$ 3          | \$ 1          | \$ 2          | \$ 2,859          | \$ 2,897        |
| Secured by junior-lien                  | 197               | 120           | 104           | 17            | 2,532             | 2,970           |
| <b>Total home equity line-of-credit</b> | <b>\$ 229</b>     | <b>\$ 123</b> | <b>\$ 105</b> | <b>\$ 19</b>  | <b>\$ 5,391</b>   | <b>\$ 5,867</b> |
| December 31, 2013                       |                   |               |               |               |                   |                 |
| <b>Total home equity line-of-credit</b> | <b>\$ 281</b>     | <b>\$ 245</b> | <b>\$ 130</b> | <b>\$ 112</b> | <b>\$ 4,684</b>   | <b>\$ 5,452</b> |

The reduction in maturities presented in over 1-year categories is a result of our change to a product with a 20-year amortization period after 10-year draw period structure. Loans with a balloon payment structure risk is essentially eliminated after 2015.

The amounts in the above table maturing in four years or less primarily consist of balloon payment structures and represent the most significant maturity risk. The amounts maturing in more than four years primarily consist of exposure with a 20-year amortization period after the 10-year draw period.

Historically, less than 30% of our home equity lines-of-credit that are one year or less from maturity actually reach the maturity date.

**Residential Mortgages Portfolio**

Huntington underwrites all applications centrally, with a focus on higher quality borrowers. We do not originate residential mortgages that allow negative amortization or allow the borrower multiple payment options and have incorporated regulatory requirements and guidance into our underwriting process. All residential mortgages are originated based on a completed full appraisal during the credit underwriting process. We update values in compliance with applicable regulations to facilitate our portfolio management, as well as our workout and loss mitigation functions.

Several government programs continued to impact the residential mortgage portfolio, including various refinance programs such as HAMP and HARP, which positively affected the availability of credit for the industry. During the year ended December 31, 2014, we closed \$248.0 million

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in HARP residential mortgages and \$1.8 million in HAMP residential mortgages. The HARP and HAMP residential mortgage loans are part of our residential mortgage portfolio or serviced for others.

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We are subject to repurchase risk associated with residential mortgage loans sold in the secondary market. An appropriate level of reserve for representations and warranties related to residential mortgage loans sold has been established to address this repurchase risk inherent in the portfolio (see Operational Risk discussion).

**Credit Quality**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.

Credit quality performance in 2014 reflected continued overall improvement. NPAs declined 4% to \$337.7 million, compared to December 31, 2013, as the CRE, automobile and residential portfolio segments showed declines. This was partially offset by increases in C&I, primarily due to two credit relationships, and home equity as a result of lower partial charge-offs due the housing market recovery from the lows in 2010-2011. NCOs decreased 34% compared to the prior year, as a result of declines in the CRE, home equity and residential portfolios. Total criticized loans continued to decline, across both the commercial and consumer segments on a percentage basis. As a result of the continued credit quality improvement, the ACL to total loans ratio declined by 25 basis points to 1.40%.

**NPAs, NALs, AND TDRs**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

**NPAs and NALs**

NPAs consist of (1) NALs, which represent loans and leases no longer accruing interest, (2) OREO properties, and (3) other NPAs. Any loan in our portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. Also, when a borrower with discharged non-reaffirmed debt in a Chapter 7 bankruptcy is identified and the loan is determined to be collateral dependent, the loan is placed on nonaccrual status.

C&I and CRE loans (except for purchased credit impaired loans) are placed on nonaccrual status at 90-days past due, or earlier if repayment of principal and interest is in doubt. Of the \$120.5 million of CRE and C&I-related NALs at December 31, 2014, \$65.7 million, or 54%, represented loans that were less than 30-days past due, demonstrating our continued commitment to proactive credit risk management. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, first lien loans secured by residential mortgage collateral are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off prior to the loan reaching 120-days past due.

When loans are placed on nonaccrual, accrued interest income is reversed with current year accruals charged to interest income and prior year amounts generally charged-off as a credit loss. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan or lease could be returned to accrual status.

The table reflects period-end NALs and NPAs detail for each of the last five years:

**Table 13 Nonaccrual Loans and Leases and Nonperforming Assets**

| <i>(dollar amounts in thousands)</i>       | At December 31, |           |           |            |            |
|--------------------------------------------|-----------------|-----------|-----------|------------|------------|
|                                            | 2014            | 2013      | 2012      | 2011       | 2010       |
| <b><u>Nonaccrual loans and leases:</u></b> |                 |           |           |            |            |
| Commercial and industrial                  | \$ 71,974       | \$ 56,615 | \$ 90,705 | \$ 201,846 | \$ 346,720 |
| Commercial real estate                     | 48,523          | 73,417    | 127,128   | 229,889    | 363,692    |
| Automobile                                 | 4,623           | 6,303     | 7,823     |            |            |

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|                                   |                |         |         |         |         |
|-----------------------------------|----------------|---------|---------|---------|---------|
| Residential mortgages             | <b>96,564</b>  | 119,532 | 122,452 | 68,658  | 45,010  |
| Home equity                       | <b>78,560</b>  | 66,189  | 59,525  | 40,687  | 22,526  |
| Total nonaccrual loans and leases | <b>300,244</b> | 322,056 | 407,633 | 541,080 | 777,948 |
| Other real estate owned, net      |                |         |         |         |         |
| Residential                       | <b>29,291</b>  | 23,447  | 21,378  | 20,330  | 31,649  |
| Commercial                        | <b>5,748</b>   | 4,217   | 6,719   | 18,094  | 35,155  |
| Total other real estate, net      | <b>35,039</b>  | 27,664  | 28,097  | 38,424  | 66,804  |



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|                                                   |                   |            |            |            |            |
|---------------------------------------------------|-------------------|------------|------------|------------|------------|
| Other nonperforming assets <sup>(1)</sup>         | <b>2,440</b>      | 2,440      | 10,045     | 10,772     |            |
| Total nonperforming assets                        | <b>\$ 337,723</b> | \$ 352,160 | \$ 445,775 | \$ 590,276 | \$ 844,752 |
| Nonaccrual loans as a % of total loans and leases | <b>0.63%</b>      | 0.75%      | 1.00%      | 1.39%      | 2.04%      |
| Nonperforming assets ratio <sup>(2)</sup>         | <b>0.71</b>       | 0.82       | 1.09       | 1.51       | 2.21       |
| Allowance for loan and lease losses as % of:      |                   |            |            |            |            |
| Nonaccrual loans and leases                       | <b>202%</b>       | 201%       | 189%       | 178%       | 161%       |
| Nonperforming assets                              | <b>179</b>        | 184        | 173        | 163        | 148        |
| Allowance for credit losses as % of:              |                   |            |            |            |            |
| Nonaccrual loans and leases                       | <b>222%</b>       | 221%       | 199%       | 187%       | 166%       |
| Nonperforming assets                              | <b>197</b>        | 202        | 182        | 172        | 153        |

<sup>(1)</sup> Other nonperforming assets includes certain impaired investment securities.

<sup>(2)</sup> This ratio is calculated as nonperforming assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate owned, and other nonperforming assets.

The \$14.4 million, or 4%, decline in NPAs compared with December 31, 2013, primarily reflected:

\$24.9 million, or 34%, decline in CRE NALs, reflecting both NCO activity and problem credit resolutions, including borrower payments and payoffs partially resulting from successful workout strategies implemented by our SAD group.

\$23.0 million, or 19%, decline in residential mortgage NALs, reflecting resolution of foreclosure processes and improved delinquency trends.

Partially offset by:

\$15.4 million, or 27%, increase in C&I NALs, primarily due to two credit relationships.

\$12.4 million or 19% increase in home equity NALs primarily due to increasing TDR NALs.

\$7.4 million, or 27%, increase in net OREO properties primarily related to consumer OREO, reflecting the impact from the acquisition of Camco Financial.

As discussed previously, residential mortgages are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government organizations which continue to accrue interest. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual.

The following table reflects period-end accruing loans and leases 90 days or more past due for each of the last five years:

**Table 14 Accruing Past Due Loans and Leases**

| (dollar amounts in thousands) | At December 31, |      |      |      |      |
|-------------------------------|-----------------|------|------|------|------|
|                               | 2014            | 2013 | 2012 | 2011 | 2010 |

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| <u>Accruing loans and leases past due 90 days or more</u>                                                   |            |            |            |            |            |
|-------------------------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|
| Commercial and industrial <sup>(1)</sup>                                                                    | \$ 4,937   | \$ 14,562  | \$ 26,648  | \$         | \$         |
| Commercial real estate <sup>(1)</sup>                                                                       | 18,793     | 39,142     | 56,660     |            |            |
| Automobile                                                                                                  | 5,703      | 5,055      | 4,418      | 6,265      | 7,721      |
| Residential mortgage (excluding loans guaranteed by the U.S. government) <sup>(1)</sup>                     | 33,040     | 2,469      | 2,718      | 45,198     | 53,983     |
| Home equity                                                                                                 | 12,159     | 13,983     | 18,200     | 20,198     | 23,497     |
| Other loans and leases                                                                                      | 837        | 998        | 1,672      | 1,988      | 2,456      |
| <br>                                                                                                        |            |            |            |            |            |
| Total, excl. loans guaranteed by the U.S. government                                                        | 75,469     | 76,209     | 110,316    | 73,649     | 87,657     |
| Add: loans guaranteed by the U.S. government                                                                | 55,012     | 87,985     | 90,816     | 96,703     | 98,288     |
| <br>                                                                                                        |            |            |            |            |            |
| Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. government | \$ 130,481 | \$ 164,194 | \$ 201,132 | \$ 170,352 | \$ 185,945 |

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|                                                                                           |              |       |       |       |       |
|-------------------------------------------------------------------------------------------|--------------|-------|-------|-------|-------|
| Excluding loans guaranteed by the U.S. government, as a percent of total loans and leases | <b>0.16%</b> | 0.18% | 0.27% | 0.19% | 0.23% |
| Guaranteed by the U.S. government, as a percent of total loans and leases                 | <b>0.12</b>  | 0.20  | 0.22  | 0.25  | 0.26  |
| Including loans guaranteed by the U.S. government, as a percent of total loans and leases | <b>0.27</b>  | 0.38  | 0.49  | 0.44  | 0.49  |

(1) Amounts represent accruing purchased impaired loans related to the FDIC-assisted Fidelity Bank and Camco Financial acquisition. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

**TDR Loans**

(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs, as it is probable that all contractual principal and interest due under the restructured terms will be collected. TDRs primarily reflect our loss mitigation efforts to proactively work with borrowers in financial difficulty.

The table below presents our accruing and nonaccruing TDRs at period-end for each of the past five years:

**Table 15 Accruing and Nonaccruing Troubled Debt Restructured Loans**

| <i>(dollar amounts in thousands)</i>                      | 2014              | 2013       | December 31,<br>2012 | 2011       | 2010       |
|-----------------------------------------------------------|-------------------|------------|----------------------|------------|------------|
| <b>Troubled debt restructured loans accruing:</b>         |                   |            |                      |            |            |
| Commercial and industrial                                 | <b>\$ 116,331</b> | \$ 83,857  | \$ 76,586            | \$ 54,007  | \$ 70,136  |
| Commercial real estate                                    | <b>177,156</b>    | 204,668    | 208,901              | 249,968    | 152,496    |
| Automobile                                                | <b>26,060</b>     | 30,781     | 35,784               | 36,573     | 29,764     |
| Home equity                                               | <b>252,084</b>    | 188,266    | 110,581              | 52,224     | 37,257     |
| Residential mortgage                                      | <b>265,084</b>    | 305,059    | 290,011              | 309,678    | 328,411    |
| Other consumer                                            | <b>4,018</b>      | 1,041      | 2,544                | 6,108      | 9,565      |
| <b>Total troubled debt restructured loans accruing</b>    | <b>840,733</b>    | 813,672    | 724,407              | 708,558    | 627,629    |
| <b>Troubled debt restructured loans nonaccruing:</b>      |                   |            |                      |            |            |
| Commercial and industrial                                 | <b>20,580</b>     | 7,291      | 19,268               | 48,553     | 15,275     |
| Commercial real estate                                    | <b>24,964</b>     | 23,981     | 32,548               | 21,968     | 18,187     |
| Automobile                                                | <b>4,552</b>      | 6,303      | 7,823                |            |            |
| Home equity                                               | <b>27,224</b>     | 20,715     | 6,951                | 369        |            |
| Residential mortgage                                      | <b>69,305</b>     | 82,879     | 84,515               | 26,089     | 5,789      |
| Other consumer                                            | <b>70</b>         |            | 113                  | 113        |            |
| <b>Total troubled debt restructured loans nonaccruing</b> | <b>146,695</b>    | 141,169    | 151,218              | 97,092     | 39,251     |
| <b>Total troubled debt restructured loans</b>             | <b>\$ 987,428</b> | \$ 954,841 | \$ 875,625           | \$ 805,650 | \$ 666,880 |

Our strategy is to structure TDRs in a manner that avoids new concessions subsequent to the initial TDR terms. However, there are times when subsequent modifications are required, such as when the modified loan matures. Often the loans are performing in accordance with the TDR terms, and a new note is originated with similar modified terms. These loans are subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. If the loan is not performing in accordance with the existing TDR terms, typically an individualized approach to repayment is established. In accordance with ASC 310-20-35, the refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation. A continuation of the prior note requires the continuation of the TDR designation, and because the refinanced note constitutes a new or amended debt instrument, it is

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included in our TDR activity table (below) as a new TDR and a restructured TDR removal during the period.

The types of concessions granted are consistent with those granted on new TDRs and include interest rate reductions, amortization or maturity date changes beyond what the collateral supports, and principal forgiveness based on the borrower's specific needs at a point in time. Our policy does not limit the number of times a loan may be modified. A loan may be modified multiple times if it is considered to be in the best interest of both the borrower and Huntington.

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Commercial loans are not automatically considered to be accruing TDRs upon the granting of a new concession. If the loan is in accruing status and no loss is expected based on the modified terms, the modified TDR remains in accruing status. For loans that are on nonaccrual status before the modification, collection of both principal and interest must not be in doubt, and the borrower must be able to exhibit sufficient cash flows for a six-month period of time to service the debt in order to return to accruing status. This six-month period could extend before or after the restructure date.

TDRs in the home equity and residential mortgage portfolio may continue to increase in the near term as we continue to appropriately manage the portfolio and work with our borrowers. Any granted change in terms or conditions that are not readily available in the market for that borrower, requires the designation as a TDR. There are no provisions for the removal of the TDR designation based on payment activity for consumer loans.

The following table reflects TDR activity for each of the past four years:

**Table 16 Troubled Debt Restructured Loan Activity**

| <i>(dollar amounts in thousands)</i>         | 2014              | 2013              | 2012              | 2011              |
|----------------------------------------------|-------------------|-------------------|-------------------|-------------------|
| TDRs, beginning of period                    | \$ 954,841        | \$ 875,625        | \$ 805,650        | \$ 666,880        |
| New TDRs                                     | 667,315           | 611,556           | 597,425           | 583,439           |
| Payments                                     | (252,285)         | (191,367)         | (191,035)         | (138,467)         |
| Charge-offs                                  | (35,150)          | (29,897)          | (81,115)          | (37,341)          |
| Sales                                        | (23,424)          | (11,164)          | (13,787)          | (54,715)          |
| Refinanced to non-TDR                        |                   |                   |                   | (40,091)          |
| Transfer to OREO                             | (12,668)          | (8,242)           | (21,709)          | (5,016)           |
| Restructured TDRs accruing <sup>(1)</sup>    | (243,225)         | (211,131)         | (153,583)         | (154,945)         |
| Restructured TDRs nonaccruing <sup>(1)</sup> | (45,705)          | (26,772)          | (63,080)          | (47,659)          |
| Other                                        | (22,271)          | (53,767)          | (3,141)           | 33,565            |
| <b>TDRs, end of period</b>                   | <b>\$ 987,428</b> | <b>\$ 954,841</b> | <b>\$ 875,625</b> | <b>\$ 805,650</b> |

- (1) Represents existing TDRs that were reunderwritten with new terms providing a concession. A corresponding amount is included in the New TDRs amount above.

**ACL**

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

Our total credit reserve is comprised of two different components, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our Credit Administration group is responsible for developing the methodology assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for loan losses or increased risk levels resulting from loan risk-rating downgrades, while reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the transaction reserve process to the unfunded portion of the loan exposures adjusted by an applicable funding expectation.

The provision for credit losses in 2014 was \$81.0 million, compared with \$90.0 million in 2013.

We regularly evaluate the appropriateness of the ACL by performing on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, we also consider the impact of collateral value trends and portfolio diversification. A provision for credit losses is

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recorded to adjust the ACL to the level we have determined to be appropriate to absorb credit losses inherent in our loan and lease portfolio.

Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. While the total ACL balance has declined in recent quarters, all of the relevant benchmarks remain strong.

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The following table reflects activity in the ALLL and AULC for each of the last five years:

**Table 17 Summary of Allowance for Credit Losses and Related Statistics**

| <i>(dollar amounts in thousands)</i>                   | Year Ended December 31, |            |            |              |              |
|--------------------------------------------------------|-------------------------|------------|------------|--------------|--------------|
|                                                        | 2014                    | 2013       | 2012       | 2011         | 2010         |
| Allowance for loan and lease losses, beginning of year | \$ 647,870              | \$ 769,075 | \$ 964,828 | \$ 1,249,008 | \$ 1,482,479 |
| Loan and lease charge-offs                             |                         |            |            |              |              |
| Commercial:                                            |                         |            |            |              |              |
| Commercial and industrial                              | (76,654)                | (45,904)   | (101,475)  | (134,385)    | (316,771)    |
| Commercial real estate:                                |                         |            |            |              |              |
| Construction                                           | (5,626)                 | (9,585)    | (12,131)   | (42,012)     | (116,428)    |
| Commercial                                             | (19,078)                | (59,927)   | (105,920)  | (140,747)    | (187,567)    |
| Commercial real estate                                 | (24,704)                | (69,512)   | (118,051)  | (182,759)    | (303,995)    |
| Total commercial                                       | (101,358)               | (115,416)  | (219,526)  | (317,144)    | (620,766)    |
| Consumer:                                              |                         |            |            |              |              |
| Automobile                                             | (31,330)                | (23,912)   | (26,070)   | (33,593)     | (46,308)     |
| Home equity                                            | (54,473)                | (98,184)   | (124,286)  | (109,427)    | (140,831)    |
| Residential mortgage                                   | (25,946)                | (34,236)   | (52,228)   | (65,069)     | (163,427)    |
| Other consumer                                         | (33,494)                | (34,568)   | (33,090)   | (32,520)     | (32,575)     |
| Total consumer                                         | (145,243)               | (190,900)  | (235,674)  | (240,609)    | (383,141)    |
| Total charge-offs                                      | (246,601)               | (306,316)  | (455,200)  | (557,753)    | (1,003,907)  |
| Recoveries of loan and lease charge-offs               |                         |            |            |              |              |
| Commercial:                                            |                         |            |            |              |              |
| Commercial and industrial                              | 44,531                  | 29,514     | 37,227     | 44,686       | 61,839       |
| Commercial real estate:                                |                         |            |            |              |              |
| Construction                                           | 4,455                   | 3,227      | 4,090      | 10,488       | 7,420        |
| Commercial                                             | 29,616                  | 41,431     | 35,532     | 24,170       | 21,013       |
| Total commercial real estate                           | 34,071                  | 44,658     | 39,622     | 34,658       | 28,433       |
| Total commercial                                       | 78,602                  | 74,172     | 76,849     | 79,344       | 90,272       |
| Consumer:                                              |                         |            |            |              |              |
| Automobile                                             | 13,762                  | 13,375     | 16,628     | 18,526       | 19,736       |
| Home equity                                            | 17,526                  | 15,921     | 7,907      | 7,630        | 1,458        |
| Residential mortgage                                   | 6,194                   | 7,074      | 4,305      | 8,388        | 10,532       |
| Other consumer                                         | 5,890                   | 7,108      | 7,049      | 6,776        | 7,435        |
| Total consumer                                         | 43,372                  | 43,478     | 35,889     | 41,320       | 39,161       |
| Total recoveries                                       | 121,974                 | 117,650    | 112,738    | 120,664      | 129,433      |
| Net loan and lease charge-offs                         | (124,627)               | (188,666)  | (342,462)  | (437,089)    | (874,474)    |
| Provision for loan and lease losses                    | 83,082                  | 67,797     | 155,193    | 167,730      | 641,299      |
|                                                        | (1,129)                 | (336)      | (8,484)    | (14,821)     | (296)        |

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Allowance for assets sold and securitized or transferred to loans held for sale

|                                                                                     |                   |            |            |              |              |
|-------------------------------------------------------------------------------------|-------------------|------------|------------|--------------|--------------|
| Allowance for loan and lease losses, end of year                                    | <b>605,196</b>    | 647,870    | 769,075    | 964,828      | 1,249,008    |
| Allowance for unfunded loan commitments, beginning of year                          | <b>62,899</b>     | 40,651     | 48,456     | 42,127       | 48,879       |
| (Reduction in) Provision for unfunded loan commitments and letters of credit losses | <b>(2,093)</b>    | 22,248     | (7,805)    | 6,329        | (6,752)      |
| Allowance for unfunded loan commitments, end of year                                | <b>60,806</b>     | 62,899     | 40,651     | 48,456       | 42,127       |
| Allowance for credit losses, end of year                                            | <b>\$ 666,002</b> | \$ 710,769 | \$ 809,726 | \$ 1,013,284 | \$ 1,291,135 |



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The table below reflects the allocation of our ACL among our various loan categories during each of the past five years:

**Table 18 Allocation of Allowance for Credit Losses (1)**

| <i>(dollar amounts in thousands)</i>                       | 2014              |             | 2013       |      | At December 31,<br>2012 |      | 2011         |      | 2010         |      |
|------------------------------------------------------------|-------------------|-------------|------------|------|-------------------------|------|--------------|------|--------------|------|
| <b>Commercial:</b>                                         |                   |             |            |      |                         |      |              |      |              |      |
| Commercial and industrial                                  | <b>\$ 286,995</b> | <b>40%</b>  | \$ 265,801 | 41%  | \$ 241,051              | 42%  | \$ 275,367   | 38%  | \$ 340,614   | 34%  |
| Commercial real estate                                     | <b>102,839</b>    | <b>11</b>   | 162,557    | 11   | 285,369                 | 14   | 388,706      | 14   | 588,251      | 18   |
| <b>Total commercial</b>                                    | <b>389,834</b>    | <b>51</b>   | 428,358    | 52   | 526,420                 | 56   | 664,073      | 52   | 928,865      | 52   |
| <b>Consumer:</b>                                           |                   |             |            |      |                         |      |              |      |              |      |
| Automobile                                                 | <b>33,466</b>     | <b>18</b>   | 31,053     | 15   | 34,979                  | 11   | 38,282       | 11   | 49,488       | 15   |
| Home equity                                                | <b>96,413</b>     | <b>18</b>   | 111,131    | 19   | 118,764                 | 20   | 143,873      | 21   | 150,630      | 20   |
| Residential mortgage                                       | <b>47,211</b>     | <b>12</b>   | 39,577     | 12   | 61,658                  | 12   | 87,194       | 13   | 93,289       | 12   |
| Other loans                                                | <b>38,272</b>     | <b>1</b>    | 37,751     | 2    | 27,254                  | 1    | 31,406       | 3    | 26,736       | 1    |
| <b>Total consumer</b>                                      | <b>215,362</b>    | <b>49</b>   | 219,512    | 48   | 242,655                 | 44   | 300,755      | 48   | 320,143      | 48   |
| <b>Total allowance for loan and lease losses</b>           | <b>605,196</b>    | <b>100%</b> | 647,870    | 100% | 769,075                 | 100% | 964,828      | 100% | 1,249,008    | 100% |
| Allowance for unfunded loan commitments                    | <b>60,806</b>     |             | 62,899     |      | 40,651                  |      | 48,456       |      | 42,127       |      |
| <b>Total allowance for credit losses</b>                   | <b>\$ 666,002</b> |             | \$ 710,769 |      | \$ 809,726              |      | \$ 1,013,284 |      | \$ 1,291,135 |      |
| <b>Total allowance for loan and leases losses as % of:</b> |                   |             |            |      |                         |      |              |      |              |      |
| Total loans and leases                                     | <b>1.27%</b>      |             | 1.50%      |      | 1.89%                   |      | 2.48%        |      | 3.28%        |      |
| Nonaccrual loans and leases                                | <b>202</b>        |             | 201        |      | 189                     |      | 178          |      | 161          |      |
| Nonperforming assets                                       | <b>179</b>        |             | 184        |      | 173                     |      | 163          |      | 148          |      |
| <b>Total allowance for credit losses as % of:</b>          |                   |             |            |      |                         |      |              |      |              |      |
| Total loans and leases                                     | <b>1.40%</b>      |             | 1.65%      |      | 1.99%                   |      | 2.60%        |      | 3.39%        |      |
| Nonaccrual loans and leases                                | <b>222</b>        |             | 221        |      | 199                     |      | 187          |      | 166          |      |
| Nonperforming assets                                       | <b>197</b>        |             | 202        |      | 182                     |      | 172          |      | 153          |      |

(1) Percentages represent the percentage of each loan and lease category to total loans and leases.

The C&I ACL increased \$21.2 million, or 8%, compared with December 31, 2013, primarily due to the risk rating composition and overall growth in the portfolio. The CRE ACL decreased \$59.7 million, or 37%, compared with December 31, 2013, due to the continued improving portfolio asset quality metrics and performance. The current portfolio management practices focus on increasing borrower equity in the projects, and recent underwriting includes meaningfully lower LTV. The December 31, 2014, CRE ACL covers NALs by more than two times. The home equity portfolio ALLL declined, consistent with the improving credit quality metrics. The ALLL for the other consumer portfolio is consistent with expectations given the increasing level of overdraft exposure. The reduction in the ACL, compared with December 31, 2013, is primarily a function of the decline in the CRE portfolio and improving economic conditions.

Compared with December 31, 2013, the AULC decreased \$2.1 million, primarily reflecting the impact of an updated assessment of the unfunded commercial exposure.

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The ACL to total loans declined to 1.40% at December 31, 2014, compared to 1.65% at December 31, 2013. Management believes the decline in the ratio is appropriate given the continued improvement in the risk profile of our loan portfolio. Further, the continued focus on early identification of loans with changes in credit metrics and proactive action plans for these loans, combined with originating high quality new loans will contribute to maintaining our strong key credit quality metrics.

Given the combination of these noted positive and negative factors, we believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.

### NCOs

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs at the time of discharge.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

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The following table reflects NCO detail for each of the last five years:

**Table 19 Net Loan and Lease Charge-offs**

| <i>(dollar amounts in thousands)</i>    | Year Ended December 31, |            |            |            |            |
|-----------------------------------------|-------------------------|------------|------------|------------|------------|
|                                         | 2014                    | 2013       | 2012       | 2011       | 2010       |
| Net charge-offs by loan and lease type  |                         |            |            |            |            |
| Commercial:                             |                         |            |            |            |            |
| Commercial and industrial               | \$ 32,123               | \$ 16,390  | \$ 64,248  | \$ 89,699  | \$ 254,932 |
| Commercial real estate:                 |                         |            |            |            |            |
| Construction                            | 1,171                   | 6,358      | 8,041      | 31,524     | 109,008    |
| Commercial                              | (10,538)                | 18,496     | 70,388     | 116,577    | 166,554    |
| Total commercial real estate            | (9,367)                 | 24,854     | 78,429     | 148,101    | 275,562    |
| Total commercial                        | 22,756                  | 41,244     | 142,677    | 237,800    | 530,494    |
| Consumer:                               |                         |            |            |            |            |
| Automobile                              | 17,568                  | 10,537     | 9,442      | 15,067     | 26,572     |
| Home equity                             | 36,947                  | 82,263     | 116,379    | 101,797    | 139,373    |
| Residential mortgage                    | 19,752                  | 27,162     | 47,923     | 56,681     | 152,895    |
| Other consumer                          | 27,604                  | 27,460     | 26,041     | 25,744     | 25,140     |
| Total consumer                          | 101,871                 | 147,422    | 199,785    | 199,289    | 343,980    |
| Total net charge-offs                   | \$ 124,627              | \$ 188,666 | \$ 342,462 | \$ 437,089 | \$ 874,474 |
| Net charge-offs ratio: (1)              |                         |            |            |            |            |
| Commercial:                             |                         |            |            |            |            |
| Commercial and industrial               | 0.18%                   | 0.10%      | 0.40%      | 0.66%      | 2.05%      |
| Commercial real estate:                 |                         |            |            |            |            |
| Construction                            | 0.16                    | 1.10       | 1.38       | 5.33       | 9.95       |
| Commercial                              | (0.25)                  | 0.42       | 1.35       | 2.08       | 2.72       |
| Commercial real estate                  | (0.19)                  | 0.49       | 1.36       | 2.39       | 3.81       |
| Total commercial                        | 0.10                    | 0.19       | 0.66       | 1.20       | 2.70       |
| Consumer:                               |                         |            |            |            |            |
| Automobile                              | 0.23                    | 0.19       | 0.21       | 0.26       | 0.54       |
| Home equity                             | 0.44                    | 0.99       | 1.40       | 1.28       | 1.84       |
| Residential mortgage                    | 0.35                    | 0.52       | 0.92       | 1.20       | 3.42       |
| Other consumer                          | 6.99                    | 6.30       | 5.72       | 4.85       | 3.80       |
| Total consumer                          | 0.46                    | 0.75       | 1.08       | 1.05       | 1.95       |
| Net charge-offs as a % of average loans | 0.27%                   | 0.45%      | 0.85%      | 1.12%      | 2.35%      |

In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the updated risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the

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previously established ALLL exceeds that necessary to satisfactorily resolve the problem loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.

All residential mortgage loans greater than 150-days past due are charged-down to the estimated value of the collateral, less anticipated selling costs. The remaining balance is in delinquent status until a modification can be completed, or the loan goes through the foreclosure process. For the home equity portfolio, virtually all of the defaults represent full charge-offs, as there is no remaining equity, creating a lower delinquency rate but a higher NCO impact.

### 2014 versus 2013

NCOs decreased \$64.0 million, or 34%, in 2014, primarily as a result of continued credit quality. This improvement was partially offset by an increase in C&I primarily relating to large losses associated with a small number of credit relationships.

**Table of Contents****Market Risk**

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, and credit spreads. We have identified two primary sources of market risk: interest rate risk and price risk.

***Interest Rate Risk*****OVERVIEW**

Huntington actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The interest rate risk process is designed to compare income simulations in market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. These scenarios are designed to illustrate the embedded optionality in the balance sheet from, among other things, faster or slower mortgage prepayments and changes in deposit mix.

During the 2014 fourth quarter, we updated various assumptions associated with the modeling of non-maturity deposit behavior as interest rates change. The most significant change was the removal of a stress component that caused forecasted deposit balances to be lower than actual deposit balances. The new assumptions better align the behavior of our non-maturity deposits with our experience and expectations. The assumption changes primarily impacted EVE at Risk by making the +100 and +200 shock scenarios less liability sensitive. The assumption changes did not materially impact the NII at Risk. The results are further discussed below.

**INCOME SIMULATION AND ECONOMIC VALUE ANALYSIS**

Interest rate risk measurement is calculated and reported to the ALCO monthly and ROC at least quarterly. The information reported includes period-end results and identifies any policy limits exceeded, along with an assessment of the policy limit breach and the action plan and timeline for resolution, mitigation, or assumption of the risk.

Huntington uses two approaches to model interest rate risk: Net Interest Income at Risk (NII at Risk) and Economic Value of Equity (EVE). Under NII at Risk, net interest income is modeled utilizing various assumptions for assets, liabilities, and derivative positions under various interest rate scenarios over a one-year time horizon. EVE measures the period end market value of assets minus the market value of liabilities and the change in this value as rates change. EVE is a period end measurement.

**Table 20 Net Interest Income at Risk**

| Basis point change scenario | Net Interest Income at Risk (%) |             |             |
|-----------------------------|---------------------------------|-------------|-------------|
|                             | -25                             | +100        | +200        |
| Board policy limits         |                                 | -2.0%       | -4.0%       |
| <b>December 31, 2014</b>    | <b>-0.2%</b>                    | <b>0.5%</b> | <b>0.2%</b> |

Through December 31, 2013, we reported ISE at Risk. We now report NII at Risk to isolate the change in income related solely to interest earning assets and interest bearing liabilities. The difference between the results for ISE at Risk and NII at Risk are not significant for this or any previous fiscal year.

The NII at Risk results included in the table above reflect the analysis used monthly by management. It models gradual -25, +100 and +200 basis point parallel shifts in market interest rates, implied by the forward yield curve over the next one-year period. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within Board policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The NII at Risk reported at December 31, 2014, shows that Huntington's earnings are not particularly sensitive to changes in interest rates over the next year. In recent periods, the amount of fixed rate assets, primarily indirect auto loans and securities, increased resulting in a reduction in asset sensitivity. This reduction is somewhat accentuated by our portfolio of mortgage-related loans and securities, whose expected maturities

lengthen as rates rise. The reduced asset sensitivity for the +200 basis points scenario (relative to the +100 basis points scenario) relates to the modeled migration of money market accounts balances into CDs thereby shifting deposits from a variable rate to a fixed rate.

**Table of Contents****Table 21 Economic Value of Equity at Risk**

| Basis point change scenario | Economic Value of Equity at Risk (%) |              |              |
|-----------------------------|--------------------------------------|--------------|--------------|
|                             | -25                                  | +100         | +200         |
| Board policy limits         |                                      | -5.0%        | -12.0%       |
| <b>December 31, 2014</b>    | <b>-0.6%</b>                         | <b>0.4%</b>  | <b>-1.5%</b> |
| <b>December 31, 2013</b>    | <b>0.6%</b>                          | <b>-3.9%</b> | <b>-9.3%</b> |

The EVE results included in the table above reflect the analysis used monthly by management. It models immediate -25, +100 and +200 basis point parallel shifts in market interest rates. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within Board policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The EVE reported at December 31, 2014 shows that as interest rates increase (decrease) immediately, the economic value of equity position will decrease (increase). When interest rates rise, fixed rate assets generally lose economic value; the longer the duration, the greater the value lost. The opposite is true when interest rates fall. The EVE at risk reported as of December 31, 2014 for the +200 basis points scenario shows a change to a less liability sensitive position compared with December 31, 2013. The primary factor contributing to this change was the impact of substantially lower interest rates. In addition, the assumption changes mentioned above reduced liability sensitivity in the +200 basis point scenario by +3.4%.

**MSR**

*(This section should be read in conjunction with Note 6 of the Notes to the Consolidated Financial Statements.)*

At December 31, 2014 we had a total of \$155.6 million of capitalized MSRs representing the right to service \$15.6 billion in mortgage loans. Of this \$155.6 million, \$22.8 million was recorded using the fair value method and \$132.8 million was recorded using the amortization method.

MSR fair values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or impairment. However, volatile changes in interest rates can diminish the effectiveness of these hedges. We typically report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.

MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in accrued income and other assets in the Consolidated Financial Statements.

**Price Risk**

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiaries, foreign exchange positions, equity investments, investments in securities backed by mortgage loans, and marketable equity securities held by our insurance subsidiaries. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held by the insurance subsidiaries.

**Liquidity Risk**

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to us, such as war, terrorism, or financial institution market specific issues. In addition, the mix and maturity structure of Huntington's balance sheet, the amount of on-hand cash

and unencumbered securities, and the availability of contingent sources of funding can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company.



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The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, and can maintain sufficient levels of on-hand liquidity, under both normal business-as-usual and unanticipated stressed circumstances. The ALCO was appointed by the ROC to oversee liquidity risk management and the establishment of liquidity risk policies and limits. Contingency funding plans are in place, which measure forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, liquidity working groups meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee the adherence to, and maintenance of, the contingency funding plans.

**Available-for-sale and other securities portfolio**

*(This section should be read in conjunction with Note 4 of the Notes to Consolidated Financial Statements.)*

Our investment securities portfolio is evaluated under established asset/liability management objectives. Changing market conditions could affect the profitability of the portfolio, as well as the level of interest rate risk exposure.

Our available-for-sale and other securities portfolio is comprised of various financial instruments. At December 31, 2014, our available-for-sale and other securities portfolio totaled \$9.4 billion, an increase of \$2.1 billion from 2013. The duration of the portfolio decreased by 0.3 years to 3.9 years.

The composition and maturity of the portfolio is presented on the following two tables:

**Table 22 Available-for-sale and other securities Portfolio Summary at Fair Value**

| <i>(dollar amounts in thousands)</i>                       | 2014                | At December 31,     |                     |
|------------------------------------------------------------|---------------------|---------------------|---------------------|
|                                                            |                     | 2013                | 2012                |
| U.S. Treasury, Federal agency, and other agency securities | \$ 5,679,696        | \$ 3,937,713        | \$ 4,676,607        |
| Other                                                      | 3,704,974           | 3,371,040           | 2,889,568           |
| <b>Total available-for-sale and other securities</b>       | <b>\$ 9,384,670</b> | <b>\$ 7,308,753</b> | <b>\$ 7,566,175</b> |
| Duration in years (1)                                      | 3.9                 | 4.2                 | 2.9                 |

(1) The average duration assumes a market driven prepayment rate on securities subject to prepayment.

**Table 23 Available-for-sale and other securities Portfolio Composition and Maturity**

| <i>(dollar amounts in thousands)</i>         | At December 31, 2014 |              |             |
|----------------------------------------------|----------------------|--------------|-------------|
|                                              | Amortized Cost       | Fair Value   | Yield (1)   |
| U.S. Treasury:                               |                      |              |             |
| Under 1 year                                 | \$                   | \$           | %           |
| 1-5 years                                    | 5,435                | 5,452        | 1.20        |
| 6-10 years                                   |                      |              |             |
| Over 10 years                                |                      |              |             |
| <b>Total U.S. Treasury</b>                   | <b>5,435</b>         | <b>5,452</b> | <b>1.20</b> |
| Federal agencies: mortgage-backed securities |                      |              |             |
| Under 1 year                                 | 47,023               | 47,190       | 1.99        |

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|                                                                         |                  |                  |             |
|-------------------------------------------------------------------------|------------------|------------------|-------------|
| 1-5 years                                                               | 216,775          | 221,078          | 2.30        |
| 6-10 years                                                              | 184,576          | 186,938          | 2.87        |
| Over 10 years                                                           | 4,825,525        | 4,867,495        | 2.42        |
| <b>Total Federal agencies: mortgage-backed securities</b>               | <b>5,273,899</b> | <b>5,322,701</b> | <b>2.43</b> |
| <b>Other agencies:</b>                                                  |                  |                  |             |
| Under 1 year                                                            | 33,047           | 33,237           | 1.56        |
| 1-5 years                                                               | 9,122            | 9,575            | 2.95        |
| 6-10 years                                                              | 103,530          | 105,019          | 2.58        |
| Over 10 years                                                           | 204,016          | 203,712          | 2.60        |
| <b>Total other Federal agencies</b>                                     | <b>349,715</b>   | <b>351,543</b>   | <b>2.51</b> |
| <b>Total U.S. Treasury, Federal agency, and other agency securities</b> | <b>5,629,049</b> | <b>5,679,696</b> | <b>2.43</b> |

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|                                                      |                     |                     |              |
|------------------------------------------------------|---------------------|---------------------|--------------|
| <b>Municipal securities:</b>                         |                     |                     |              |
| Under 1 year                                         | 256,399             | 255,835             | 2.42         |
| 1-5 years                                            | 269,385             | 274,003             | 3.45         |
| 6-10 years                                           | 938,780             | 945,954             | 2.86         |
| Over 10 years                                        | 376,747             | 392,777             | 4.23         |
| <b>Total municipal securities</b>                    | <b>1,841,311</b>    | <b>1,868,569</b>    | <b>3.16</b>  |
| <b>Private label CMO:</b>                            |                     |                     |              |
| Under 1 year                                         |                     |                     |              |
| 1-5 years                                            |                     |                     |              |
| 6-10 years                                           | 1,314               | 1,371               | 5.60         |
| Over 10 years                                        | 42,416              | 40,555              | 2.49         |
| <b>Total private label CMO</b>                       | <b>43,730</b>       | <b>41,926</b>       | <b>2.58</b>  |
| <b>Asset-backed securities:</b>                      |                     |                     |              |
| Under 1 year                                         |                     |                     |              |
| 1-5 years                                            | 228,852             | 229,364             | 1.90         |
| 6-10 years                                           | 144,163             | 144,193             | 2.20         |
| Over 10 years                                        | 641,984             | 582,441             | 2.15         |
| <b>Total asset-backed securities</b>                 | <b>1,014,999</b>    | <b>955,998</b>      | <b>2.10</b>  |
| <b>Corporate debt securities:</b>                    |                     |                     |              |
| Under 1 year                                         | 18,767              | 18,953              | 3.28         |
| 1-5 years                                            | 314,773             | 323,503             | 3.30         |
| 6-10 years                                           | 145,611             | 143,720             | 2.85         |
| Over 10 years                                        |                     |                     |              |
| <b>Total corporate debt securities</b>               | <b>479,151</b>      | <b>486,176</b>      | <b>3.16</b>  |
| <b>Other:</b>                                        |                     |                     |              |
| Under 1 year                                         | 250                 | 250                 | 1.48         |
| 1-5 years                                            | 3,150               | 3,066               | 2.50         |
| 6-10 years                                           |                     |                     | NA           |
| Over 10 years                                        |                     |                     | NA           |
| Nonmarketable equity securities (2)                  | 331,559             | 331,559             | 5.05         |
| Marketable equity securities (3)                     | 16,687              | 17,430              | NA           |
| <b>Total other</b>                                   | <b>351,646</b>      | <b>352,305</b>      | <b>4.79</b>  |
| <b>Total available-for-sale and other securities</b> | <b>\$ 9,359,886</b> | <b>\$ 9,384,670</b> | <b>2.67%</b> |

(1) Weighted average yields were calculated using amortized cost on a fully-taxable equivalent basis, assuming a 35% tax rate.

(2) Consists of FHLB and FRB restricted stock holding carried at par.

(3) Consists of certain mutual fund and equity security holdings.

**Investment securities portfolio**

The expected weighted average maturities of our AFS and HTM portfolios are significantly shorter than their contractual maturities as reflected in Note 4 and Note 5 of the Notes to Consolidated Financial Statements. Particularly regarding the MBS and ABS, prepayments of principal and interest that historically occur in advance of scheduled maturities will shorten the expected life of these portfolios. The expected weighted average maturities, which take into account expected prepayments of principal and interest under existing interest rate conditions, are shown in

the following table:

**Table 24 Expected Life of Investment Securities**

|                                      | <b>December 31, 2014</b>                 |                     |                                |                     |
|--------------------------------------|------------------------------------------|---------------------|--------------------------------|---------------------|
|                                      | Available-for-Sale & Other<br>Securities |                     | Held-to-Maturity<br>Securities |                     |
|                                      | Amortized<br>Cost                        | Fair<br>Value       | Amortized<br>Cost              | Fair<br>Value       |
| <i>(dollar amounts in thousands)</i> |                                          |                     |                                |                     |
| Under 1 year                         | <b>\$ 569,054</b>                        | <b>\$ 565,853</b>   | <b>\$</b>                      | <b>\$</b>           |
| 1 - 5 years                          | <b>4,882,061</b>                         | <b>4,938,893</b>    | <b>2,200,359</b>               | <b>2,201,471</b>    |
| 6 - 10 years                         | <b>3,039,362</b>                         | <b>3,031,093</b>    | <b>1,171,565</b>               | <b>1,173,650</b>    |
| Over 10 years                        | <b>521,163</b>                           | <b>499,841</b>      | <b>7,981</b>                   | <b>7,594</b>        |
| Other securities                     | <b>348,246</b>                           | <b>348,990</b>      |                                |                     |
| <b>Total</b>                         | <b>\$ 9,359,886</b>                      | <b>\$ 9,384,670</b> | <b>\$ 3,379,905</b>            | <b>\$ 3,382,715</b> |

**Table of Contents****Bank Liquidity and Sources of Funding**

Our primary sources of funding for the Bank are retail and commercial core deposits. As of December 31, 2014, these core deposits funded 73% of total assets (102% of total loans). At December 31, 2014, total core deposits represented 94% of total deposits, a slight decrease from December 31, 2013, when core deposits represented 95% of total deposits.

Core deposits may increase our need for liquidity as certificates of deposit mature or are withdrawn before maturity and as nonmaturity deposits, such as checking and savings account balances, are withdrawn. To the extent we are unable to obtain sufficient liquidity through core deposits, we may meet our liquidity needs through other sources, asset securitization, or sale. Other sources include non-core deposits, FHLB advances, and other wholesale debt instruments.

The following tables reflect contractual maturities of other domestic time deposits of \$250,000 or more and brokered deposits and negotiable CDs as well as other domestic time deposits of \$100,000 or more and brokered deposits and negotiable CDs at December 31, 2014.

Demand deposit overdrafts that have been reclassified as loan balances were \$18.7 million and \$19.3 million at December 31, 2014 and 2013, respectively.

**Table 25 Maturity Schedule of time deposits, brokered deposits, and negotiable CDs**

| <i>(dollar amounts in millions)</i>                                                        | 3 Months<br>or Less | 3 Months<br>to 6 Months | December 31, 2014        |                      | <b>Total</b>    |
|--------------------------------------------------------------------------------------------|---------------------|-------------------------|--------------------------|----------------------|-----------------|
|                                                                                            |                     |                         | 6 Months<br>to 12 Months | 12 Months<br>or More |                 |
| Other domestic time deposits of \$250,000 or more and brokered deposits and negotiable CDs | \$ 1,793            | \$ 169                  | \$ 213                   | \$ 545               | <b>\$ 2,720</b> |
| Other domestic time deposits of \$100,000 or more and brokered deposits and negotiable CDs | \$ 1,809            | \$ 179                  | \$ 229                   | \$ 568               | <b>\$ 2,785</b> |

The following table reflects deposit composition detail for each of the last five years:

**Table 26 Deposit Composition**

| <i>(dollar amounts in millions)</i>          | 2014             |             | 2013             |             | At December 31,<br>2012 |             | 2011             |             | 2010             |             |
|----------------------------------------------|------------------|-------------|------------------|-------------|-------------------------|-------------|------------------|-------------|------------------|-------------|
| <b>By Type</b>                               |                  |             |                  |             |                         |             |                  |             |                  |             |
| Demand deposits noninterest-bearing          | \$ 15,393        | 30%         | \$ 13,650        | 29%         | \$ 12,600               | 27%         | \$ 11,158        | 26%         | \$ 7,217         | 17%         |
| Demand deposits interest-bearing             | 6,248            | 12          | 5,880            | 12          | 6,218                   | 13          | 5,722            | 13          | 5,469            | 13          |
| Money market deposits                        | 18,986           | 37          | 17,213           | 36          | 14,691                  | 32          | 13,117           | 30          | 13,410           | 32          |
| Savings and other domestic deposits          | 5,048            | 10          | 4,871            | 10          | 5,002                   | 11          | 4,698            | 11          | 4,643            | 11          |
| Core certificates of deposit                 | 2,936            | 5           | 3,723            | 8           | 5,516                   | 12          | 6,513            | 15          | 8,525            | 20          |
| <b>Total core deposits</b>                   | <b>48,611</b>    | <b>94</b>   | <b>45,337</b>    | <b>95</b>   | <b>44,027</b>           | <b>95</b>   | <b>41,208</b>    | <b>95</b>   | <b>39,264</b>    | <b>93</b>   |
| Other domestic deposits of \$250,000 or more | 198              |             | 274              | 1           | 354                     | 1           | 390              | 1           | 675              | 2           |
| Brokered deposits and negotiable CDs         | 2,522            | 5           | 1,580            | 3           | 1,594                   | 3           | 1,321            | 3           | 1,532            | 4           |
| Deposits in foreign offices                  | 401              | 1           | 316              | 1           | 278                     | 1           | 361              | 1           | 383              | 1           |
| <b>Total deposits</b>                        | <b>\$ 51,732</b> | <b>100%</b> | <b>\$ 47,507</b> | <b>100%</b> | <b>\$ 46,253</b>        | <b>100%</b> | <b>\$ 43,280</b> | <b>100%</b> | <b>\$ 41,854</b> | <b>100%</b> |
| Core deposits:                               |                  |             |                  |             |                         |             |                  |             |                  |             |
| Commercial                                   | \$ 22,725        | 47%         | \$ 19,982        | 44%         | \$ 18,358               | 42%         | \$ 16,366        | 40%         | \$ 12,476        | 32%         |
| Personal                                     | 25,886           | 53          | 25,355           | 56          | 25,669                  | 58          | 24,842           | 60          | 26,788           | 68          |

|                            |                  |             |           |      |           |      |           |      |           |      |
|----------------------------|------------------|-------------|-----------|------|-----------|------|-----------|------|-----------|------|
| <b>Total core deposits</b> | <b>\$ 48,611</b> | <b>100%</b> | \$ 45,337 | 100% | \$ 44,027 | 100% | \$ 41,208 | 100% | \$ 39,264 | 100% |
|----------------------------|------------------|-------------|-----------|------|-----------|------|-----------|------|-----------|------|

Note 9 to Consolidated Financial Statements discusses short-term borrowings for each of the last five years.

The Bank maintains borrowing capacity at the FHLB and the Federal Reserve Bank Discount Window. The Bank does not consider borrowing capacity from the Federal Reserve Bank Discount Window as a primary source of liquidity. Total loans and securities pledged to the Federal Reserve Discount Window and the FHLB are \$18.0 billion and \$19.8 billion at December 31, 2014 and 2013, respectively.

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In February 2014, the Bank issued \$500.0 million of senior notes at 99.842% of face value. The senior bank note issuances mature on April 1, 2019 and have a fixed coupon rate of 2.20%. In April 2014, the Bank issued \$500.0 million of senior notes at 99.842% of face value. The senior note issuances mature on April 24, 2017 and have a fixed coupon rate of 1.375%. In April 2014, the Bank also issued \$250.0 million of senior notes at 100% of face value. The senior bank note issuances mature on April 24, 2017 and have a variable coupon rate equal to the three-month LIBOR plus 0.425%. All senior note issuances may be redeemed one month prior to their maturity date at 100% of principal plus accrued and unpaid interest.

At December 31, 2014, total wholesale funding was \$9.9 billion, an increase from \$7.0 billion at December 31, 2013. The increase from prior year-end primarily relates to an increase in long-term debt, brokered deposits, and negotiable CDs.

**Liquidity Coverage Ratio**

On October 24, 2013, the U.S. banking regulators jointly issued a proposal that would implement a quantitative liquidity requirement consistent with the Liquidity Coverage Ratio (LCR) standard established by the Basel Committee on Banking Supervision. The LCR is designed to promote the short-term resilience of the liquidity risk profile of banks to which it applies.

On September 3, 2014, the U.S. banking regulators adopted a final LCR for internationally active banking organizations, generally those with \$250 billion or more in total assets, and a Modified LCR rule for banking organizations, similar to Huntington, with \$50 billion or more in total assets that are not internationally active banking organizations. The Modified LCR requires Huntington to maintain High Quality Liquid Assets (HQLA) to meet its net cash outflows over a prospective 30 calendar-day period, which takes into account the potential impact of idiosyncratic and market-wide shocks. The Modified LCR transition period begins on January 1, 2016, with Huntington required to maintain HQLA equal to 90 percent of the stated requirement. The ratio increases to 100 percent on January 1, 2017. Huntington expects to be compliant with the Modified LCR requirement within the transition periods established in the Modified LCR rule.

At December 31, 2014, we believe the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

**Table 27 Maturity Schedule of Commercial Loans**

|                                     | December 31, 2014   |                      |                     |                  | Percent<br>of<br>total |
|-------------------------------------|---------------------|----------------------|---------------------|------------------|------------------------|
|                                     | One Year<br>or Less | One to<br>Five Years | After<br>Five Years | Total            |                        |
| <i>(dollar amounts in millions)</i> |                     |                      |                     |                  |                        |
| Commercial and industrial           | \$ 4,988            | \$ 10,258            | \$ 3,787            | \$ 19,033        | 78%                    |
| Commercial real estate construction | 163                 | 590                  | 122                 | 875              | 4                      |
| Commercial real estate commercial   | 1,184               | 2,516                | 622                 | 4,322            | 18                     |
| <b>Total</b>                        | <b>\$ 6,335</b>     | <b>\$ 13,364</b>     | <b>\$ 4,531</b>     | <b>\$ 24,230</b> | <b>100%</b>            |
| Variable-interest rates             | \$ 5,748            | \$ 10,528            | \$ 2,589            | \$ 18,865        | 78%                    |
| Fixed-interest rates                | 587                 | 2,836                | 1,942               | 5,365            | 22                     |
| <b>Total</b>                        | <b>\$ 6,335</b>     | <b>\$ 13,364</b>     | <b>\$ 4,531</b>     | <b>\$ 24,230</b> | <b>100%</b>            |
| <b>Percent of total</b>             | <b>26%</b>          | <b>55%</b>           | <b>19%</b>          | <b>100%</b>      |                        |

At December 31, 2014, AFS securities, with a fair value of \$3.6 billion, were pledged to secure public and trust deposits, interest rate swap agreements, U.S. Treasury demand notes, and securities sold under repurchase agreements.

**Parent Company Liquidity**

The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends and interest received from the Bank, interest and dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

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At December 31, 2014 and December 31, 2013, the parent company had \$0.7 billion and \$1.0 billion, respectively, in cash and cash equivalents.

On January 21, 2015, the board of directors declared a quarterly common stock cash dividend of \$0.06 per common share. The dividend is payable on April 1, 2015, to shareholders of record on March 18, 2015. Based on the current quarterly dividend of \$0.06



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per common share, cash demands required for common stock dividends are estimated to be approximately \$48.7 million per quarter. On January 21, 2015, the board of directors declared a quarterly Series A and Series B Preferred Stock dividend payable on April 15, 2015 to shareholders of record on April 1, 2015. Based on the current dividend, cash demands required for Series A Preferred Stock are estimated to be approximately \$7.7 million per quarter. Cash demands required for Series B Preferred Stock are expected to be approximately \$0.3 million per quarter.

During 2014, the Bank paid dividends of \$244.0 million to the holding company. We anticipate that the Bank will declare additional dividends to the holding company in the first quarter of 2015. To help meet any additional liquidity needs, we have an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits us to issue an unspecified amount of debt or equity securities.

With the exception of the items discussed above, the parent company does not have any significant cash demands. It is our policy to keep operating cash on hand at the parent company to satisfy cash demands for at least the next 18 months. Considering the factors discussed above, and other analyses that we have performed, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

***Off-Balance Sheet Arrangements***

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include interest rate swaps, financial guarantees contained in standby letters-of-credit issued by the Bank, and commitments by the Bank to sell mortgage loans.

**INTEREST RATE SWAPS**

Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans. See Note 18 for more information.

**STANDBY LETTERS-OF-CREDIT**

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years and are expected to expire without being drawn upon. Standby letters-of-credit are included in the determination of the amount of risk-based capital that the parent company and the Bank are required to hold. Through our credit process, we monitor the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, a loss is recognized in the provision for credit losses. See Note 20 for more information.

**COMMITMENTS TO SELL LOANS**

Activity relating to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. At December 31, 2014 and December 31, 2013, we had commitments to sell residential real estate loans of \$545.0 million and \$452.6 million, respectively. These contracts mature in less than one year.

We do not believe that off-balance sheet arrangements will have a material impact on our liquidity or capital resources.

**Table 28 Contractual Obligations (1)**

| <i>(dollar amounts in millions)</i>             | December 31, 2014   |                 |                 |                      | <b>Total</b> |
|-------------------------------------------------|---------------------|-----------------|-----------------|----------------------|--------------|
|                                                 | One Year<br>or Less | 1 to 3<br>Years | 3 to 5<br>Years | More than<br>5 Years |              |
| Deposits without a stated maturity              | \$ 45,069           | \$              | \$              | \$                   | \$ 45,069    |
| Certificates of deposit and other time deposits | 4,630               | 1,803           | 98              | 132                  | 6,663        |
| Short-term borrowings                           | 2,397               |                 |                 |                      | 2,397        |
| Long-term debt                                  |                     | 2,453           | 1,126           | 757                  | 4,336        |
| Operating lease obligations                     | 51                  | 92              | 79              | 237                  | 459          |

|                      |    |     |    |   |     |
|----------------------|----|-----|----|---|-----|
| Purchase commitments | 76 | 107 | 14 | 5 | 202 |
|----------------------|----|-----|----|---|-----|

(1) Amounts do not include associated interest payments.

**Table of Contents****Operational Risk**

As with all companies, we are subject to operational risk. Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls, including the use of financial or other quantitative methodologies that may not adequately predict future results; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. For example, we actively and continuously monitor cyber-attacks such as attempts related to online deception and loss of sensitive customer data. We evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses. In addition, we are investing significantly in an effort to minimize these risks.

To mitigate operational risks, we have a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. In addition, we have a senior management Model Risk Oversight Committee that is responsible for policies and procedures describing how model risk is evaluated and managed and the application of the governance process to implement these practices throughout the enterprise. These committees report any significant findings and recommendations to the Risk Management Committee. Potential concerns may be escalated to our ROC, as appropriate.

Our objective for cyber security is to recognize events and respond before the attacker has the opportunity to plan and execute on their goals. To this end we employ strategies to make Huntington less attractive as a target, while investing in threat analytic capabilities for rapid detection and response. Potential concerns related to cyber security may be escalated to our Technology Committee, as appropriate.

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational and fraud losses, minimize the impact of inadequately designed models and enhance our overall performance.

**Representation and Warranty Reserve**

We primarily conduct our mortgage loan sale and securitization activity with FNMA and FHLMC. In connection with these and other securitization transactions, we make certain representations and warranties that the loans meet certain criteria, such as collateral type and underwriting standards. We may be required to repurchase individual loans and / or indemnify these organizations against losses due to a loan not meeting the established criteria. We have a reserve for such losses and exposure, which is included in accrued expenses and other liabilities. The reserves are estimated based on historical and expected repurchase activity, average loss rates, and current economic trends. The level of mortgage loan repurchase losses depends upon economic factors, investor demand strategies and other external conditions containing a level of uncertainty and risk that may change over the life of the underlying loans. We currently do not have sufficient information to estimate the range of reasonably possible loss related to representation and warranty exposure.

The tables below reflect activity in the representations and warranties reserve:

**Table 29 Summary of Reserve for Representations and Warranties on Mortgage Loans Serviced for Others**

| <i>(dollar amounts in thousands)</i>                          | Year Ended December 31, |           |           |           |           |
|---------------------------------------------------------------|-------------------------|-----------|-----------|-----------|-----------|
|                                                               | 2014                    | 2013      | 2012      | 2011      | 2010      |
| Reserve for representations and warranties, beginning of year | \$ 22,027               | \$ 28,588 | \$ 23,218 | \$ 20,171 | \$ 5,916  |
| Assumed reserve for representations and warranties            |                         |           |           |           | 7,000     |
| Reserve charges                                               | (8,196)                 | (12,513)  | (10,628)  | (8,711)   | (9,012)   |
| Provision for representations and warranties                  | (1,154)                 | 5,952     | 15,998    | 11,758    | 16,267    |
| Reserve for representations and warranties, end of year       | \$ 12,677               | \$ 22,027 | \$ 28,588 | \$ 23,218 | \$ 20,171 |

**Table of Contents****Table 30 Mortgage Loan Repurchase Statistics**

| <i>(dollar amounts in thousands)</i>  | 2014         | Year Ended December 31, |              |              |
|---------------------------------------|--------------|-------------------------|--------------|--------------|
|                                       |              | 2013                    | 2012         | 2011         |
| Number of loans sold                  | 17,905       | 22,240                  | 26,345       | 22,146       |
| Amount of loans sold (UPB)            | \$ 2,354,653 | \$ 3,255,732            | \$ 4,105,243 | \$ 3,170,903 |
| Number of loans repurchased (1)       | 159          | 159                     | 219          | 128          |
| Amount of loans repurchased (UPB) (1) | \$ 18,482    | \$ 18,102               | \$ 29,123    | \$ 19,442    |
| Number of claims received             | 149          | 780                     | 666          | 445          |
| Successful dispute rate (2)           | 34%          | 46%                     | 46%          | 50%          |
| Number of make whole payments (3)     | 122          | 167                     | 167          | 72           |
| Amount of make whole payments (3)     | \$ 6,853     | \$ 11,445               | \$ 9,432     | \$ 5,553     |

(1) Loans repurchased are loans that fail to meet the purchaser's terms.

(2) Successful disputes are a percent of close out requests.

(3) Make whole payments are payments to reimburse for losses on foreclosed properties.

**Compliance Risk**

Financial institutions are subject to many laws, rules, and regulations at both the federal and state levels. In September, for example, the Office of the Comptroller of the Currency issued its final rule formalizing its heightened expectations supervisory regime for the largest federally chartered depository institutions, including Huntington, to improve risk management and ensure boards can challenge decisions made by management. These broad-based laws, rules and regulations include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, prohibitions against unfair, deceptive or abusive acts or practices, protections for military members as they enter active duty, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and / or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.

**Capital**

*(This section should be read in conjunction with the Regulatory Matters section included in Part 1, Item 1 and Note 12 of the Notes to Consolidated Financial Statements.)*

Both regulatory capital and shareholders' equity are managed at the Bank and on a consolidated basis. We have an active program for managing capital and maintain a comprehensive process for assessing the Company's overall capital adequacy. We believe our current levels of both regulatory capital and shareholders' equity are adequate.

**Regulatory Capital**

The following table presents risk-weighted assets and other financial data necessary to calculate certain financial ratios, including the Tier I common equity ratio on a Basel I basis, which we use to measure capital adequacy. We estimate the negative impact to Tier I common risk-based capital from the 2015 first quarter implementation of the Federal Reserve's final Basel III capital rules will be approximately 40 bps on a fully phased-in basis.

**Table 31 Capital Adequacy**

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| <i>(dollar amounts in millions)</i>                          | <b>2014</b>      | 2013      | December 31,<br>2012 | 2011      | 2010      |
|--------------------------------------------------------------|------------------|-----------|----------------------|-----------|-----------|
| <b>Consolidated capital calculations:</b>                    |                  |           |                      |           |           |
| Common shareholders' equity                                  | <b>\$ 5,942</b>  | \$ 5,704  | \$ 5,393             | \$ 5,030  | \$ 4,612  |
| Preferred shareholders' equity                               | <b>386</b>       | 386       | 386                  | 386       | 363       |
| <br>Total shareholders' equity                               | <br><b>6,328</b> | <br>6,090 | <br>5,779            | <br>5,416 | <br>4,975 |
| Goodwill                                                     | <b>(523)</b>     | (444)     | (444)                | (444)     | (444)     |
| Other intangible assets                                      | <b>(75)</b>      | (93)      | (132)                | (175)     | (229)     |
| Other intangible asset deferred tax liability <sup>(1)</sup> | <b>26</b>        | 33        | 46                   | 61        | 80        |

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|                                                              |                  |           |           |           |           |
|--------------------------------------------------------------|------------------|-----------|-----------|-----------|-----------|
| Total tangible equity <sup>(2)</sup>                         | <b>5,756</b>     | 5,586     | 5,249     | 4,858     | 4,382     |
| Preferred shareholders' equity                               | <b>(386)</b>     | (386)     | (386)     | (386)     | (363)     |
| Total tangible common equity <sup>(2)</sup>                  | <b>\$ 5,370</b>  | \$ 5,200  | \$ 4,863  | \$ 4,472  | \$ 4,019  |
| Total assets                                                 | <b>\$ 66,298</b> | \$ 59,467 | \$ 56,141 | \$ 54,449 | \$ 53,814 |
| Goodwill                                                     | <b>(523)</b>     | (444)     | (444)     | (444)     | (444)     |
| Other intangible assets                                      | <b>(75)</b>      | (93)      | (132)     | (175)     | (229)     |
| Other intangible asset deferred tax liability <sup>(1)</sup> | <b>26</b>        | 33        | 46        | 61        | 80        |
| Total tangible assets <sup>(2)</sup>                         | <b>\$ 65,726</b> | \$ 58,963 | \$ 55,611 | \$ 53,891 | \$ 53,221 |
| Tier 1 capital <sup>(3)</sup>                                | <b>\$ 6,266</b>  | \$ 6,100  | \$ 5,741  | \$ 5,557  | \$ 5,022  |
| Preferred shareholders' equity                               | <b>(386)</b>     | (386)     | (386)     | (386)     | (363)     |
| Trust-preferred securities                                   | <b>(304)</b>     | (299)     | (299)     | (532)     | (570)     |
| REIT-preferred stock                                         |                  |           | (50)      | (50)      | (50)      |
| Tier 1 common equity <sup>(2) (3)</sup>                      | <b>\$ 5,576</b>  | \$ 5,415  | \$ 5,006  | \$ 4,589  | \$ 4,039  |
| Risk-weighted assets (RWA) <sup>(3)</sup>                    | <b>\$ 54,479</b> | \$ 49,690 | \$ 47,773 | \$ 45,891 | \$ 43,471 |
| Tier 1 common equity / RWA ratio <sup>(2) (3)</sup>          | <b>10.23%</b>    | 10.90%    | 10.48%    | 10.00%    | 9.29%     |
| Tangible equity / tangible asset ratio <sup>(2)</sup>        | <b>8.76</b>      | 9.47      | 9.44      | 9.01      | 8.23      |
| Tangible common equity / tangible asset ratio <sup>(2)</sup> | <b>8.17</b>      | 8.82      | 8.74      | 8.30      | 7.55      |
| Tangible common equity / RWA ratio <sup>(2)</sup>            | <b>9.86</b>      | 10.46     | 10.18     | 9.74      | 9.25      |

(1) Intangible assets are net of deferred tax liability and calculated assuming a 35% tax rate.

(2) Tangible equity, Tier 1 common equity, tangible common equity, and tangible assets are non-GAAP financial measures. Additionally, any ratios utilizing these financial measures are also non-GAAP. These financial measures have been included as they are considered to be critical metrics with which to analyze and evaluate financial condition and capital strength. Other companies may calculate these financial measures differently.

(3) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, Tier 1 capital, Tier 1 common equity, and risk-weighted assets have not been updated for the adoption of ASU 2014-01.

The following table presents certain regulatory capital data at both the consolidated and Bank levels for the past five years:

**Table 32 Regulatory Capital Data (1)**

| <i>(dollar amounts in millions)</i> |              | At December 31,  |           |           |           |           |
|-------------------------------------|--------------|------------------|-----------|-----------|-----------|-----------|
|                                     |              | 2014             | 2013      | 2012      | 2011      | 2010      |
| Total risk-weighted assets          | Consolidated | <b>\$ 54,479</b> | \$ 49,690 | \$ 47,773 | \$ 45,891 | \$ 43,471 |
|                                     | Bank         | <b>54,387</b>    | 49,609    | 47,676    | 45,651    | 43,281    |
| Tier 1 risk-based capital           | Consolidated | <b>6,266</b>     | 6,100     | 5,741     | 5,557     | 5,022     |
|                                     | Bank         | <b>6,136</b>     | 5,682     | 5,003     | 4,245     | 3,683     |
| Tier 2 risk-based capital           | Consolidated | <b>1,122</b>     | 1,139     | 1,187     | 1,221     | 1,263     |
|                                     | Bank         | <b>820</b>       | 838       | 1,091     | 1,508     | 1,866     |
| Total risk-based capital            | Consolidated | <b>7,388</b>     | 7,239     | 6,928     | 6,778     | 6,285     |
|                                     | Bank         | <b>6,956</b>     | 6,520     | 6,094     | 5,753     | 5,549     |
| Tier 1 leverage ratio               | Consolidated | <b>9.74%</b>     | 10.67%    | 10.36%    | 10.28%    | 9.41%     |
|                                     | Bank         | <b>9.56</b>      | 9.97      | 9.05      | 7.89      | 6.97      |
| Tier 1 risk-based capital ratio     | Consolidated | <b>11.50</b>     | 12.28     | 12.02     | 12.11     | 11.55     |
|                                     | Bank         | <b>11.28</b>     | 11.45     | 10.49     | 9.30      | 8.51      |

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|                                |              |              |       |       |       |       |
|--------------------------------|--------------|--------------|-------|-------|-------|-------|
| Total risk-based capital ratio | Consolidated | <b>13.56</b> | 14.57 | 14.50 | 14.77 | 14.46 |
|                                | Bank         | <b>12.79</b> | 13.14 | 12.78 | 12.60 | 12.82 |

- (1) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.

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The decreases in the capital ratios were due to balance sheet growth and share repurchases that were partially offset by retained earnings and the 8.7 million common shares issued in the Camco Financial acquisition. Specifically, all capital ratios were impacted by the repurchase of 35.7 million common shares in 2014.

### ***Shareholders' Equity***

We generate shareholders' equity primarily through the retention of earnings, net of dividends. Other potential sources of shareholders' equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders' equity totaled \$6.3 billion at December 31, 2014, representing a \$0.2 billion, or 4%, increase compared with December 31, 2013, primarily due to an increase in retained earnings offset by share repurchases.

### **Dividends**

We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.

On January 22, 2015, our board of directors declared a quarterly cash dividend of \$0.06 per common share, payable on April 1, 2015. Also, cash dividends of \$0.06 per common share were declared on October 15, 2014, and \$0.05 per common share were declared on July 16, 2014, April 16, 2014 and January 16, 2014. Our 2014 capital plan to the FRB included the continuation of our current common dividend through the 2015 first quarter.

On January 22, 2015, our board of directors also declared a quarterly cash dividend on our 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock of \$21.25 per share. The dividend is payable on April 15, 2015. Cash dividends of \$21.25 per share were also declared on October 15, 2014, July 16, 2014, April 16, 2014 and January 16, 2014.

On January 22, 2015, our board of directors also declared a quarterly cash dividend on our Floating Rate Series B Non-Cumulative Perpetual Preferred Stock of \$7.38 per share. The dividend is payable on April 15, 2015. Also, cash dividends of \$7.33, \$7.33, \$7.32 and \$7.35 per share were declared on October 15, 2014, July 16, 2014, April 16, 2014 and January 16, 2014, respectively.

### **Share Repurchases**

From time to time the board of directors authorizes the Company to repurchase shares of our common stock. Although we announce when the board of directors authorizes share repurchases, we typically do not give any public notice before we repurchase our shares. Future stock repurchases may be private or open-market repurchases, including block transactions, accelerated or delayed block transactions, forward transactions, and similar transactions. Various factors determine the amount and timing of our share repurchases, including our capital requirements, the number of shares we expect to issue for employee benefit plans and acquisitions, market conditions (including the trading price of our stock), and regulatory and legal considerations, including the FRB's response to our capital plan.

On March 26, 2014, Huntington announced that the Federal Reserve did not object to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2014. These actions included a potential repurchase of up to \$250 million of common stock from the second quarter of 2014 through the first quarter of 2015. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. This repurchase authorization represents a \$23 million, or 10%, increase from the prior common stock repurchase authorization. During 2014, we repurchased 35.7 million shares, with a weighted average price of \$9.37. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. We have approximately \$51.7 million remaining under the current authorization.

## **BUSINESS SEGMENT DISCUSSION**

### **Overview**

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. During the 2014 first quarter, we reorganized our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. We now have five major business segments: Retail and Business Banking,





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Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been reclassified to conform to the current period classification.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.

**Revenue Sharing**

Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to customers. Results of operations for the business segments reflect these fee sharing allocations.

**Expense Allocation**

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the five business segments.

**Funds Transfer Pricing (FTP)**

We use an active and centralized FTP methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

**Net Income by Business Segment**

The segregation of net income by business segment for the past three years is presented in the following table:

**Table 33 Net Income by Business Segment**

| <i>(dollar amounts in thousands)</i> | Year ended December 31, |            |            |
|--------------------------------------|-------------------------|------------|------------|
|                                      | 2014                    | 2013       | 2012       |
| Retail and Business Banking          | \$ 172,199              | \$ 128,973 | \$ 139,016 |
| Commercial Banking                   | 152,653                 | 129,962    | 155,197    |
| AFCRE                                | 196,377                 | 220,433    | 205,928    |
| RBHPCG                               | 22,010                  | 39,502     | 16,922     |
| Home Lending                         | (19,727)                | 2,670      | 45,285     |
| Treasury / Other                     | 108,880                 | 119,742    | 68,942     |
| Net income                           | \$ 632,392              | \$ 641,282 | \$ 631,290 |

**Treasury / Other**

The Treasury / Other function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the five business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our

FTP methodology, as described above, is also included.

Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for

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income taxes for the business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

**Optimal Customer Relationship (OCR)**

Our OCR strategy is focused on building and deepening relationships with our customers through superior interactions, product penetration, and quality of service. We will deliver high-quality customer and prospect interactions through a fully integrated sales culture which will include all partners necessary to deliver a total Huntington solution. The quality of our relationships will lead to our ability to be the primary bank for our customers, yielding quality, annuitized revenue and profitable share of customers overall financial services revenue. We believe our relationship oriented approach will drive a competitive advantage through our local market delivery channels.

**CONSUMER OCR PERFORMANCE**

For consumer OCR performance there are three key performance metrics: (1) the number of checking account households, (2) the number of product penetration per consumer checking household, and (3) the revenue generated from the consumer households of all business segments.

The growth in consumer checking account number of households is a result of both new sales of checking accounts and improved retention of existing checking account households. The overall objective is to grow the number of households, along with an increase in product penetration.

We use the checking account since it typically represents the primary banking relationship product. We count additional services by type, not number of services. For example, a household that has one checking account and one mortgage, we count as having two services. A household with four checking accounts, we count as having one service. The household relationship utilizing four or more services is viewed to be more profitable and loyal. The overall objective, therefore, is to decrease the percentage of 1-3 services per consumer checking account household, while increasing the percentage of those with 4 or more services. Since we have made significant strides toward having the vast majority of our customers with 4+ services, during the 2013 second quarter, we changed our measurement to 6+ services. We are holding ourselves to a higher performance standard.

The following table presents consumer checking account household OCR metrics:

**Table 34 Consumer Checking Household OCR Cross-sell Report**

|                                               | Year ended December 31 |           |           |
|-----------------------------------------------|------------------------|-----------|-----------|
|                                               | 2014                   | 2013      | 2012      |
| Number of households (2) (3)                  | <b>1,454,402</b>       | 1,324,971 | 1,228,812 |
| Product Penetration by Number of Services (1) |                        |           |           |
| 1 Service                                     | <b>2.8%</b>            | 3.0%      | 3.1%      |
| 2-3 Services                                  | <b>17.9</b>            | 19.2      | 18.6      |
| 4-5 Services                                  | <b>29.9</b>            | 30.2      | 31.1      |
| 6+ Services                                   | <b>49.4</b>            | 47.6      | 47.2      |
| Total revenue ( <i>in millions</i> )          | <b>\$ 1,017.0</b>      | \$ 948.1  | \$ 983.4  |

(1) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively.

(2) On March 1, 2014, Huntington acquired 9,904 Camco Financial households.

(3) On September 12, 2014, Huntington acquired 37,939 Bank of America households.

Our emphasis on cross-sell, coupled with customers being attracted by the benefits offered through our Fair Play banking philosophy with programs such as 24-Hour Grace<sup>®</sup> on overdrafts and Asterisk-Free Checking<sup>®</sup>, are having a positive effect. The percent of consumer households with 6 or more products services at the end of 2014 was 49.4%, up from 47.6% at the end of last year. For 2014, consumer checking account households grew 10%. Total consumer checking account household revenue in 2014 was \$1,017.0 million, up \$68.9 million, or 7%, from 2013.



**Table of Contents****COMMERCIAL OCR PERFORMANCE**

For commercial OCR performance, there are three key performance metrics: (1) the number of commercial relationships, (2) the number of services penetration per commercial relationship, and (3) the revenue generated. Commercial relationships include relationships from all business segments.

The growth in the number of commercial relationships is a result of both new sales of checking accounts and improved retention of existing commercial accounts. The overall objective is to grow the number of relationships, along with an increase in product service distribution.

The commercial relationship is defined as a business banking or commercial banking customer with a checking account relationship. We use this metric because we believe that the checking account anchors a business relationship and creates the opportunity to increase our cross-sell. Multiple sales of the same type of service are counted as one service, the same as consumer.

The following table presents commercial relationship OCR metrics:

**Table 35 Commercial Relationship OCR Cross-sell Report**

|                                               | Year ended December 31, |          |          |
|-----------------------------------------------|-------------------------|----------|----------|
|                                               | 2014                    | 2013     | 2012     |
| Commercial Relationships (1)                  | <b>164,726</b>          | 159,716  | 151,083  |
| Product Penetration by Number of Services (2) |                         |          |          |
| 1 Service                                     | <b>15.7%</b>            | 21.1%    | 24.6%    |
| 2-3 Services                                  | <b>42.4</b>             | 41.4     | 40.4     |
| 4+ Services                                   | <b>41.9</b>             | 37.5     | 35.0     |
| Total revenue ( <i>in millions</i> )          | <b>\$ 851.0</b>         | \$ 738.5 | \$ 724.4 |

(1) Checking account required.

(2) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively.

By focusing on targeted relationships we are able to achieve higher product service penetration among our commercial relationships, and leverage these relationships to generate a deeper share of wallet. The percent of commercial relationships with 4 or more product services at the end of 2014 was 41.9%, up from 37.5% at the end of last year. Total commercial relationship revenue in 2014 was \$851.0 million, up \$112.5 million, or 15%, from 2013.

**Table of Contents****Retail and Business Banking****Table 36 Key Performance Indicators for Retail and Business Banking**

| <i>(dollar amounts in thousands unless otherwise noted)</i> | 2014       | 2013       | Change from 2013 |         | 2012       |
|-------------------------------------------------------------|------------|------------|------------------|---------|------------|
|                                                             |            |            | Amount           | Percent |            |
| Net interest income                                         | \$ 912,992 | \$ 902,526 | \$ 10,466        | 1%      | \$ 941,844 |
| Provision for credit losses                                 | 75,529     | 137,978    | (62,449)         | (45)    | 135,102    |
| Noninterest income                                          | 409,746    | 398,065    | 11,681           | 3       | 380,820    |
| Noninterest expense                                         | 982,288    | 964,193    | 18,095           | 2       | 973,691    |
| Provision for income taxes                                  | 92,722     | 69,447     | 23,275           | 34      | 74,855     |
| Net income                                                  | \$ 172,199 | \$ 128,973 | \$ 43,226        | 34%     | \$ 139,016 |
| Number of employees (average full-time equivalent)          | 5,239      | 5,212      | 27               | 1%      | 5,075      |
| Total average assets <i>(in millions)</i>                   | \$ 14,861  | \$ 14,371  | \$ 490           | 3       | \$ 14,299  |
| Total average loans/leases <i>(in millions)</i>             | 13,034     | 12,638     | 396              | 3       | 12,696     |
| Total average deposits <i>(in millions)</i>                 | 29,023     | 28,309     | 714              | 3       | 28,020     |
| Net interest margin                                         | 3.19%      | 3.22%      | (0.03)%          | (1)     | 3.37%      |
| NCOs                                                        | \$ 90,628  | \$ 131,377 | \$ (40,749)      | (31)    | \$ 176,213 |
| NCOs as a % of average loans and leases                     | 0.70%      | 1.04%      | (0.34)%          | (33)    | 1.39%      |
| Return on average common equity                             | 12.6       | 9.0        | 3.6              | 40      | 9.8        |

**2014 vs. 2013**

Retail and Business Banking reported net income of \$172.2 million in 2014. This was an increase of \$43.2 million, or 34%, compared to the year-ago period. The increase in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$0.7 billion, or 3%, increase in total average deposits.

\$0.4 billion, or 3% increase in average total loans.

Partially offset by:

3 basis point decrease in the net interest margin, primarily due to assigned fund transfer price rates.

**The decrease in the provision for credit losses from the year-ago period reflected:**

A \$40.7 million, or 31%, decrease in NCOs, combined with improved credit metrics on business banking and consumer loans.

**The increase in total average loans and leases from the year-ago period reflected:**

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\$275 million, or 3%, increase in consumer loans, primarily due to growth in home equity lines of credit, credit cards, and residential mortgages, as well as the impact of the Camco Financial acquisition.

\$121 million, or 3%, increase in commercial loans, primarily due to C&I loan growth and the impact of the Camco Financial acquisition.

### **The increase in total average deposits from the year-ago period reflected:**

\$237 million deposit growth from our In-store branch network.



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A continued focus on product mix in reducing the overall cost of deposits as evidenced by an increase in money market and noninterest bearing deposits, partially offset by a decrease in core certificates of deposit. In addition, the acquisition of Camco Financial and 24 Bank of America branches contributed to the deposit increase.

### **The increase in noninterest income from the year-ago period reflected:**

\$12.8 million, or 14%, increase in electronic banking income, primarily due to strong consumer household growth combined with increased consumer card activity.

\$3.6 million, or 15%, increase in other income, primarily due to various branch transaction based fees.

\$2.9 million, or 19%, increase in gain on sale of loans, primarily due to the increased origination and sale of SBA loans.

Partially offset by:

\$8.0 million, or 36%, decrease in mortgage banking fee share income.

### **The increase in noninterest expense from the year-ago period reflected:**

\$28.3 million, or 7%, increase in other noninterest expense, primarily due to increased allocated overhead expenses.

\$5.2 million, or 14%, increase in outside data processing and other services expense, mainly the result of transaction costs associated with card activity.

\$3.9 million, or 11%, increase in equipment expense, primarily due to technology investments.

Partially offset by:

\$10.4 million, or 4%, decrease in personnel costs, primarily due to the pension plan curtailment in 2013, branch consolidations, and various efficiency improvement initiatives also contributed to the decrease in personnel costs.

\$7.1 million, or 46%, reduction in deposit and other insurance.

\$1.5 million, or 3%, reduction in marketing, primarily due to reduced direct mail advertising.

### **2013 vs. 2012**

Retail and Business Banking reported net income of \$129.0 million in 2013, compared with a net income of \$139.0 million in 2012. The \$10.0 million decrease included a \$39.3 million, or 4%, decrease in net interest income, partially offset by a \$17.2 million, or 5%, increase noninterest income, and a \$9.5 million, or 1%, decrease in noninterest expense.

**Table of Contents****Commercial Banking****Table 37 Key Performance Indicators for Commercial Banking**

| <i>(dollar amounts in thousands unless otherwise noted)</i> | 2014       | 2013       | Change from 2013 |         | 2012       |
|-------------------------------------------------------------|------------|------------|------------------|---------|------------|
|                                                             |            |            | Amount           | Percent |            |
| Net interest income                                         | \$ 306,434 | \$ 281,461 | \$ 24,973        | 9%      | \$ 294,333 |
| Provision for credit losses                                 | 31,521     | 27,464     | 4,057            | 15      | 4,602      |
| Noninterest income                                          | 209,238    | 200,573    | 8,665            | 4       | 197,191    |
| Noninterest expense                                         | 249,300    | 254,629    | (5,329)          | (2)     | 248,157    |
| Provision for income taxes                                  | 82,198     | 69,979     | 12,219           | 17      | 83,568     |
| <br>                                                        |            |            |                  |         |            |
| Net income                                                  | \$ 152,653 | \$ 129,962 | \$ 22,691        | 17%     | \$ 155,197 |
| <br>                                                        |            |            |                  |         |            |
| Number of employees (average full-time equivalent)          | 1,026      | 1,072      | (46)             | (4)%    | 1,023      |
| Total average assets <i>(in millions)</i>                   | \$ 14,145  | \$ 11,821  | \$ 2,324         | 20      | \$ 10,986  |
| Total average loans/leases <i>(in millions)</i>             | 11,901     | 10,804     | 1,097            | 10      | 9,913      |
| Total average deposits <i>(in millions)</i>                 | 10,207     | 9,429      | 778              | 8       | 9,033      |
| Net interest margin                                         | 2.53%      | 2.72%      | (0.19)%          | (7)     | 2.88%      |
| NCOs                                                        | \$ 7,852   | \$ (196)   | \$ 8,048         | N.R.    | \$ 30,497  |
| NCOs as a % of average loans and leases                     | 0.07%      | %          | 0.07%            |         | 0.31%      |
| Return on average common equity                             | 10.6       | 11.1       | (0.5)            | (5)     | 16.7       |

N.R. Not relevant, as denominator of calculation is a net recovery in prior period compared with net loss in current period.

**2014 vs. 2013**

Commercial Banking reported net income of \$152.7 million in 2014. This was an increase of \$22.7 million, or 17%, compared to the year-ago period. The increase in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$1.1 billion, or 10%, increase in average loans/leases.

\$0.9 billion, or 906%, increase in average available-for-sale securities, primarily related to direct purchase municipal securities.

\$0.8 billion, or 8%, increase in average total deposits.

Partially offset by:

19 basis point decrease in the net interest margin, primarily due to a 9 basis point compression in commercial loan spreads, driven by a 6 basis point compression stemming from growth in the international portfolio with products such as bankers acceptances and foreign insured receivables, as well as compressed deposit margins resulting from declining rates and reduced FTP rates.

**The increase in the provision for credit losses from the year-ago period reflected:**

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An increase related to loan growth and an \$8.0 million increase in NCOs. The increase in NCOs primarily reflects a net recovery in the prior year and the return to net charge-offs in 2014.

**The increase in total average assets from the year-ago period reflected:**

\$0.9 billion increase in available-for-sale securities driven from the addition of direct purchase municipal instruments. These instruments had been classified as C&I loans until December 31, 2013.

\$0.6 billion, or 472%, increase in the international loan portfolio, primarily bankers acceptances and foreign insured receivables.

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\$0.5 billion, or 100%, increase in the asset based lending portfolio average balance, which was transferred from the AFCRE segment retroactive to the beginning of 2014.

**The increase in total average deposits from the year-ago period reflected:**

\$1.1 billion, or 13%, increase in core deposits. Middle market accounts, such as not-for-profit universities and healthcare, primarily contributed to the balance growth.

Partially offset by:

\$0.3 billion, or 45%, decrease in brokered time deposits and negotiable CDs.

**The increase in noninterest income from the year-ago period reflected:**

\$9.9 million, or 100%, increase in fee income associated with the asset based lending portfolio, which was transferred from the AFCRE segment retroactive to the beginning of 2014.

\$4.2 million, or 9%, increase in service charges on deposit accounts and other treasury management related revenue, primarily due to a new commercial card product implemented in 2013, as well as strong core cash management growth.

Partially offset by:

\$5.6 million, or 16%, decrease in commitment and other loan related fees primarily reflecting a significant syndication fee in 2013.

**The decrease in noninterest expense from the year-ago period reflected:**

\$6.6 million, or 15%, decrease in allocated overhead expense.

\$5.3 million, or 42%, decrease in deposit and other insurance expense.

Partially offset by:

\$6.6 million, or 100%, increase in noninterest expense associated with the asset based lending portfolio, which was transferred from the AFCRE segment retroactive to the beginning of 2014.

**2013 vs. 2012**

Commercial Banking reported net income of \$130.0 million in 2013, compared with net income of \$155.2 million in 2012. The \$25.2 million decrease included a \$22.9 million, or 497%, increase in provision for credit losses, a \$12.9 million, or 4%, decrease in net interest income, and a \$6.5 million, or 3%, increase in noninterest expense partially offset by \$13.6 million, or 16%, decrease in provision for income taxes, and a \$3.4 million, or 2%, increase in noninterest income.

**Table of Contents****Automobile Finance and Commercial Real Estate****Table 38 Key Performance Indicators for Automobile Finance and Commercial Real Estate**

| <i>(dollar amounts in thousands unless otherwise noted)</i> | 2014       | 2013       | Change from 2013 |         | 2012       |
|-------------------------------------------------------------|------------|------------|------------------|---------|------------|
|                                                             |            |            | Amount           | Percent |            |
| Net interest income                                         | \$ 379,363 | \$ 366,508 | \$ 12,855        | 4%      | \$ 369,376 |
| Provision (reduction in allowance) for credit losses        | (52,843)   | (82,269)   | 29,426           | (36)    | (16,557)   |
| Noninterest income                                          | 26,628     | 46,819     | (20,191)         | (43)    | 91,314     |
| Noninterest expense                                         | 156,715    | 156,469    | 246              |         | 160,434    |
| Provision for income taxes                                  | 105,742    | 118,694    | (12,952)         | (11)    | 110,885    |
| Net income                                                  | \$ 196,377 | \$ 220,433 | \$ (24,056)      | (11)%   | \$ 205,928 |
| Number of employees (average full-time equivalent)          | 271        | 285        | (14)             | (5)%    | 287        |
| Total average assets <i>(in millions)</i>                   | \$ 14,591  | \$ 12,981  | \$ 1,610         | 12      | \$ 12,717  |
| Total average loans/leases <i>(in millions)</i>             | 14,224     | 12,391     | 1,833            | 15      | 11,677     |
| Total average deposits <i>(in millions)</i>                 | 1,204      | 1,039      | 165              | 16      | 967        |
| Net interest margin                                         | 2.61%      | 2.82%      | (0.21)%          | (7)     | 2.87%      |
| NCOs                                                        | \$ 2,100   | \$ 29,137  | \$ (27,037)      | (93)    | \$ 83,043  |
| NCOs as a % of average loans and leases                     | 0.01%      | 0.24%      | (0.23)%          | (96)    | 0.71%      |
| Return on average common equity                             | 32.4       | 36.9       | (4.5)            | (12)    | 32.5       |

**2014 vs. 2013**

AFCRE reported net income of \$196.4 million in 2014. This was a decrease of \$24.1 million, or 11%, compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

\$2.0 billion, or 35%, increase in automobile loans and leases, primarily due to continued strong origination volume which totaled \$5.2 billion for the year, up 24% from \$4.2 billion a year ago.

Partially offset by:

21 basis point decrease in the net interest margin, primarily due to an 20 basis point reduction in loan spreads. This decline primarily reflects the impact of competitive pricing pressures in all of our portfolios, partially offset by a \$5.1 million, or 4 basis points, recovery in 2014 from the unexpected pay-off of an acquired commercial real estate loan.

\$0.3 billion, or 100%, decrease in asset based lending portfolio average balances which were transferred to the Commercial Banking segment retroactive to the beginning of 2014.

**The decrease in the provision (reduction in allowance) for credit losses from the year-ago period reflected:**

Less improvement in credit quality than what was experienced in the year-ago period, reflecting a 23 basis point decline in NPA/loans in the current period compared to a 51 basis point decline in the year-ago period, partially offset by lower NCOs.

**The decrease in noninterest income from the year-ago period reflected:**

\$18.0 million, or 44%, decrease in other noninterest income, primarily due to a \$8.6 million decrease in fee income associated with the asset based lending portfolio which was transferred to the Commercial Banking segment, as well as decreases in market related gains associated with certain loans and investments carried at fair value, operating lease related income and servicing income on securitized automobile loans.

**The increase in noninterest expense from the year-ago period reflected:**

\$9.3 million, or 10%, increase in other noninterest expense, primarily due to a \$12.5 million increase in allocated expenses, generally reflecting higher levels of business activity.

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Partially offset by:

\$4.2 million, or 33%, decrease in deposit and other insurance expense.

\$2.8 million, or 9%, decrease in personnel costs, primarily due to staffing associated with the asset based lending portfolio which was transferred to the Commercial Banking segment retroactive to the beginning of 2014.

\$1.5 million, or 29%, decrease in professional services, primarily due to costs associated with the asset based lending portfolio in 2013.

***2013 vs. 2012***

AFCRE reported net income of \$220.4 million in 2013, compared with a net income of \$205.9 million in 2012. The \$14.5 million increase included a \$65.7 million, or 397%, increase in the reduction in allowance for credit losses, a \$4.0 million, or 2%, decrease in noninterest expense partially offset by a \$44.5 million, or 49%, decrease in noninterest income, and a \$2.9 million, or less than 1%, decrease in net interest income.

**Table of Contents****Regional Banking and The Huntington Private Client Group****Table 39 Key Performance Indicators for Regional Banking and The Huntington Private Client Group**

| <i>(dollar amounts in thousands unless otherwise noted)</i> | 2014       | 2013       | Change from 2013 |         | 2012       |
|-------------------------------------------------------------|------------|------------|------------------|---------|------------|
|                                                             |            |            | Amount           | Percent |            |
| Net interest income                                         | \$ 101,839 | \$ 105,862 | \$ (4,023)       | (4)%    | \$ 104,329 |
| Provision (reduction in allowance) for credit losses        | 4,893      | (5,376)    | 10,269           | N.R.    | 6,044      |
| Noninterest income                                          | 173,550    | 186,430    | (12,880)         | (7)     | 181,650    |
| Noninterest expense                                         | 236,634    | 236,895    | (261)            |         | 253,901    |
| Provision for income taxes                                  | 11,852     | 21,271     | (9,419)          | (44)    | 9,112      |
| Net income                                                  | \$ 22,010  | \$ 39,502  | \$ (17,492)      | (44)%   | \$ 16,922  |
| Number of employees (average full-time equivalent)          | 1,022      | 1,065      | (43)             | (4)%    | 1,101      |
| Total average assets <i>(in millions)</i>                   | \$ 3,812   | \$ 3,732   | \$ 80            | 2       | \$ 3,590   |
| Total average loans/leases <i>(in millions)</i>             | 2,894      | 2,832      | 62               | 2       | 2,704      |
| Total average deposits <i>(in millions)</i>                 | 6,029      | 5,765      | 264              | 5       | 5,630      |
| Net interest margin                                         | 1.75%      | 1.90%      | (0.15)%          | (8)     | 1.89%      |
| NCOs                                                        | \$ 8,143   | \$ 11,094  | \$ (2,951)       | (27)    | \$ 19,898  |
| NCOs as a % of average loans and leases                     | 0.28%      | 0.39%      | (0.11)%          | (28)    | 0.74%      |
| Return on average common equity                             | 4.4        | 7.9        | (3.5)            | (44)    | 3.3        |
| Total assets under management <i>(in billions) eop</i>      | \$ 14.8    | \$ 16.7    | \$ (1.9)         | (11)    | \$ 15.9    |
| Total trust assets <i>(in billions) eop</i>                 | 81.5       | 80.9       | 0.6              | 1       | 73.9       |

N.R. Not relevant, as denominator of calculation is a reduction in allowance in prior period compared with a provision increase in the current period.

eop End of Period.

**2014 vs. 2013**

RBHPCG reported net income of \$22.0 million in 2014. This was a decrease of \$17.5 million, or 44%, when compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

**The decrease in net interest income from the year-ago period reflected:**

15 basis point decrease in the net interest margin, primarily due to lower spreads on deposits.  
Partially offset by:

\$0.3 billion, or 5%, increase in average total deposits, primarily due to increased focus on deposit growth resulting from the alignment of private banking with the regional presidents.

**The increase in provision for (reduction in allowance) credit losses reflected:**

Less improvement in the underlying credit quality of the loan portfolio compared to year-ago period, partially offset by reduced level of NCOs.



**The decrease in noninterest income from the year-ago period reflected:**

\$8.3 million, or 7%, decrease in trust services, primarily due to reduced proprietary mutual fund revenue related to a reduction in asset values and due to the sale of the fixed income funds.

\$3.4 million, or 27%, decrease in other noninterest income, primarily due to a gain realized from LIHTC investment sales in the 2013.

\$1.5 million, or 25%, decrease in service charges on deposit accounts.

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**The decrease in noninterest expense from the year-ago period reflected:**

\$2.7 million, or 4%, decrease in other noninterest expense, primarily due to a decrease in allocated expenses.

\$1.5 million, or 41%, decrease in deposit and other insurance expense.

Partially offset by:

\$2.5 million, or 66%, increase in professional services expense, primarily due to increased consulting fees.

***2013 vs. 2012***

RBHPCG reported net income of \$39.5 million in 2013, compared with a net income of \$16.9 million in 2012. The \$22.6 million increase included a \$17.0 million, or 7%, decrease in noninterest expense, a \$11.4 million, improvement in provision (reduction in allowance) for credit losses, a \$4.8 million, or 3%, increase in noninterest income, and a \$1.5 million, or 1%, increase in net interest income. This was partially offset by a \$12.2 million, or 133% increase in provision for income taxes.

**Table of Contents****Home Lending****Table 40 Key Performance Indicators for Home Lending**

| <i>(dollar amounts in thousands unless otherwise noted)</i> | 2014        | 2013      | Change from 2013 |         | 2012      |
|-------------------------------------------------------------|-------------|-----------|------------------|---------|-----------|
|                                                             |             |           | Amount           | Percent |           |
| Net interest income                                         | \$ 58,015   | \$ 51,839 | \$ 6,176         | 12%     | \$ 54,980 |
| Provision for credit losses                                 | 21,889      | 12,249    | 9,640            | 79      | 18,198    |
| Noninterest income                                          | 69,899      | 106,006   | (36,107)         | (34)    | 165,189   |
| Noninterest expense                                         | 136,374     | 141,489   | (5,115)          | (4)     | 132,302   |
| Provision for income taxes                                  | (10,622)    | 1,437     | 12,059           | N.R.    | 24,384    |
| Net income (loss)                                           | \$ (19,727) | \$ 2,670  | \$ 22,397        | N.R.%   | \$ 45,285 |
| Number of employees (average full-time equivalent)          | 971         | 1,080     | (109)            | (10)%   | 987       |
| Total average assets <i>(in millions)</i>                   | \$ 3,810    | \$ 3,676  | \$ 134           | 4       | \$ 3,700  |
| Total average loans/leases <i>(in millions)</i>             | 3,298       | 3,116     | 182              | 6       | 3,164     |
| Total average deposits <i>(in millions)</i>                 | 292         | 355       | (63)             | (18)    | 378       |
| Net interest margin                                         | 1.61%       | 1.50%     | 0.11%            | 7       | 1.55%     |
| NCOs                                                        | \$ 15,900   | \$ 17,266 | \$ (1,366)       | (8)     | \$ 32,931 |
| NCOs as a % of average loans and leases                     | 0.48%       | 0.55%     | (0.07)%          | (13)    | 1.04%     |
| Return on average common equity                             | (11.4)      | 1.5       | 12.9             | N.R.    | 22.7      |
| Mortgage banking origination volume <i>(in millions)</i>    | \$ 3,558    | \$ 4,418  | \$ (860)         | (19)    | \$ 4,833  |

N.R. Not relevant.

**2014 vs. 2013**

Home Lending reported a net loss of \$19.7 million in 2014. This was a decrease of \$22.4 million, when compared to the year-ago period. The decrease in net income reflected a combination of factors described below.

**The increase in net interest income from the year-ago period reflected:**

11 basis point increase in the net interest margin, primarily due to a 19 basis point increase in loan spreads. This increase is primarily driven by lower funding costs on the loan portfolio.

\$0.2 billion, or 6%, increase in average total loans.

Partially offset by:

\$0.1 billion, or 18%, decrease in average total deposits, driven by lower escrow balances.

**The increase in provision for credit losses reflected:**

The transfer of a \$7.6 million loan portfolio to loans held-for-sale in 2014, partially offset by lower NCOs.

**The decrease in noninterest income from the year-ago period reflected:**

\$32.9 million, or 33%, decrease in mortgage banking income, primarily due to a reduction in volume and gain on sale related to lower refinancing levels.

\$2.7 million, or 52%, decrease in insurance income, primarily due to lower refinance volume related to title insurance referrals.  
**The decrease in noninterest expense from the year-ago period reflected:**

\$7.1 million, or 8%, decrease in personnel costs, primarily due to lower mortgage production volume and a reduction in staff.

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\$2.0 million, or 9%, decrease in other noninterest expense, primarily due to lower mortgage repurchase expense and partially offset by the \$3.0 million goodwill impairment.

\$1.6 million, or 43%, decrease in deposit and other insurance expense.

Partially offset by:

\$4.3 million, or 29%, increase in outside data processing and other services, primarily due to spending on loan promotions.

***2013 vs. 2012***

Home Lending reported net income of \$2.7 million in 2013, compared with net income of \$45.3 million in 2012. The \$42.6 million decrease included a \$59.2 million, or 36%, decrease in noninterest income, a \$9.2 million, or 7%, increase in noninterest expense, and a \$3.1 million, or 6%, decrease in net interest income partially offset by a \$22.9 million, or 94%, decrease in provision for income taxes, and a \$5.9, or 33%, decrease in provision for credit losses.

**Table of Contents****RESULTS FOR THE FOURTH QUARTER****Earnings Discussion**

In the 2014 fourth quarter, we reported net income of \$163.6 million, an increase of \$5.4 million, or 3%, from the 2013 fourth quarter. Earnings per common share for the 2014 fourth quarter were \$0.19, an increase of \$0.01 from the year-ago quarter.

**Table 41 Significant Items Influencing Earnings Performance Comparison**

(dollar amounts in millions, except per share amounts)

| Three Months Ended:                     | Impact <sup>(1)</sup> |                    |
|-----------------------------------------|-----------------------|--------------------|
|                                         | Amount                | EPS <sup>(2)</sup> |
| December 31, 2014 GAAP net income       | <b>\$ 163.6</b>       | <b>\$ 0.19</b>     |
| Net additions to litigation reserve     | (11.9)                | (0.01)             |
| Franchise repositioning related expense | (8.6)                 | (0.01)             |
| December 31, 2013 GAAP net income       | \$ 158.2              | \$ 0.18            |
| Franchise repositioning related expense | (6.7)                 | (0.01)             |

<sup>(1)</sup> Favorable (unfavorable) impact on GAAP earnings; pretax unless otherwise noted.

<sup>(2)</sup> After-tax. EPS is reflected on a fully diluted basis.

**Net Interest Income / Average Balance Sheet**

FTE net interest income for the 2014 fourth quarter increased \$41.9 million, or 10%, from the 2013 fourth quarter. This reflected the benefit from the \$7.0 billion, or 13%, increase in average earnings assets, including a \$4.0 billion, or 9%, increase in average loans and leases and a \$3.0 billion, or 31%, increase in average securities. This earning asset growth was partially offset by the 10 basis point decrease in the FTE NIM to 3.18%. The NIM contraction reflected a 17 basis point decrease related to the mix and yield of earning assets and a 3 basis point reduction in benefit from the impact of noninterest-bearing funds, partially offset by the 10 basis point reduction in funding costs.

**Table 42 Average Earning Assets 2014 Fourth Quarter vs. 2013 Fourth Quarter**

| (dollar amounts in millions)           | Fourth Quarter   |           | Change   |         |
|----------------------------------------|------------------|-----------|----------|---------|
|                                        | 2014             | 2013      | Amount   | Percent |
| <b>Average Loans/Leases</b>            |                  |           |          |         |
| Commercial and industrial              | <b>\$ 18,880</b> | \$ 17,671 | \$ 1,209 | 7%      |
| Commercial real estate                 | <b>5,084</b>     | 4,904     | 180      | 4       |
| <b>Total commercial</b>                | <b>23,964</b>    | 22,575    | 1,389    | 6       |
| Automobile                             | <b>8,512</b>     | 6,502     | 2,010    | 31      |
| Home equity                            | <b>8,452</b>     | 8,346     | 106      | 1       |
| Residential mortgage                   | <b>5,751</b>     | 5,331     | 420      | 8       |
| Other consumer                         | <b>413</b>       | 385       | 28       | 7       |
| <b>Total consumer</b>                  | <b>23,128</b>    | 20,564    | 2,564    | 12      |
| <b>Total loans/leases</b>              | <b>47,092</b>    | 43,139    | 3,953    | 9       |
| <b>Total securities</b>                | <b>12,459</b>    | 9,480     | 2,979    | 31      |
| Held-for-sale and other earning assets | <b>459</b>       | 393       | 66       | 17      |

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|                      |                  |           |          |     |
|----------------------|------------------|-----------|----------|-----|
| Total earning assets | <b>\$ 60,010</b> | \$ 53,012 | \$ 6,998 | 13% |
|----------------------|------------------|-----------|----------|-----|

The increase in average total earning assets reflected:

\$3.0 billion, or 31%, increase in average securities, reflecting an increase of \$1.5 billion of LCR Level 1 qualified securities and \$1.4 billion of direct purchase municipal instruments. At the end of the year-ago quarter \$0.6 billion of direct-purchase municipal instruments were reclassified from C&I loans to securities.

\$2.0 billion, or 31%, increase in average automobile loans, as originations remained strong.

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\$1.2 billion, or 7%, increase in average C&I loans and leases, primarily reflecting growth in trade finance in support of our middle market and corporate customers.

\$0.4 billion, or 8%, increase in average Residential mortgage loans as a result of the Camco Financial acquisition and a decrease in the rate of payoffs due to lower levels of refinancing.

**Table 43 Average Interest-Bearing Liabilities 2014 Fourth Quarter vs. 2013 Fourth Quarter**

| <i>(dollar amounts in millions)</i>          | Fourth Quarter   |           | Change   |         |
|----------------------------------------------|------------------|-----------|----------|---------|
|                                              | 2014             | 2013      | Amount   | Percent |
| <b>Average Deposits</b>                      |                  |           |          |         |
| Demand deposits: noninterest-bearing         | <b>\$ 15,179</b> | \$ 13,337 | \$ 1,842 | 14%     |
| Demand deposits: interest-bearing            | <b>5,948</b>     | 5,755     | 193      | 3       |
| Total demand deposits                        | <b>21,127</b>    | 19,092    | 2,035    | 11      |
| Money market deposits                        | <b>18,401</b>    | 16,827    | 1,574    | 9       |
| Savings and other domestic deposits          | <b>5,052</b>     | 4,912     | 140      | 3       |
| Core certificates of deposit                 | <b>3,058</b>     | 3,916     | (858)    | (22)    |
| Total core deposits                          | <b>47,638</b>    | 44,747    | 2,891    | 6       |
| Other domestic deposits of \$250,000 or more | <b>201</b>       | 275       | (74)     | (27)    |
| Brokered deposits and negotiable CDs         | <b>2,434</b>     | 1,398     | 1,036    | 74      |
| Deposits in foreign offices                  | <b>479</b>       | 354       | 125      | 35      |
| Total deposits                               | <b>50,752</b>    | 46,774    | 3,978    | 9       |
| Short-term borrowings                        | <b>2,683</b>     | 1,471     | 1,212    | 82      |
| Long-term debt                               | <b>3,956</b>     | 2,253     | 1,703    | 76      |
| <b>Total interest-bearing liabilities</b>    | <b>\$ 42,212</b> | \$ 37,161 | \$ 5,051 | 14%     |

Average total core deposits for the 2014 fourth quarter increased \$2.9 billion, or 6%, from the year-ago quarter, of which \$1.1 billion were acquired deposits. Noninterest-bearing deposits increased \$1.8 billion, or 14%. Average interest-bearing liabilities increased \$5.1 billion, or 14%, from the year-ago quarter, reflecting:

\$2.9 billion, or 78%, increase in short- and long-term borrowings, primarily reflecting a cost-effective method of funding incremental LCR related securities growth.

\$1.6 billion, or 9%, increase in money market deposits, reflecting the strategic focus on customer growth and increased share-of-wallet among both consumer and commercial customers.

\$1.0 billion, or 74%, increase in brokered deposits and negotiated CDs, which were used to efficiently finance balance sheet growth while continuing to manage the overall cost of funds.

Partially offset by:



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\$0.9 billion, or 22%, decrease in average core certificates of deposit due to the strategic focus on changing the funding sources to no-cost demand deposits and lower-cost money market deposits.

### ***Provision for Credit Losses***

The provision for credit losses decreased \$21.8 million to \$2.5 million in the 2014 fourth quarter reflecting the current quarter's higher-than-expected level of commercial recoveries and 34% decrease in NALs within the CRE portfolio. NCOs decreased to \$23.0 million with less than \$1.0 million of NCOs within the total commercial portfolio. NCOs equated to an annualized 0.20% of average loans and leases in the current quarter compared to 0.43% in the year-ago quarter.

**Table of Contents****Noninterest Income****Table 44 Noninterest Income 2014 Fourth Quarter vs. 2013 Fourth Quarter**

| <i>(dollar amounts in thousands)</i> | Fourth Quarter    |                   | Change             |             |
|--------------------------------------|-------------------|-------------------|--------------------|-------------|
|                                      | 2014              | 2013              | Amount             | Percent     |
| Service charges on deposit accounts  | \$ 67,408         | \$ 69,992         | \$ (2,584)         | (4)%        |
| Trust services                       | 28,781            | 30,711            | (1,930)            | (6)         |
| Electronic banking                   | 27,993            | 24,251            | 3,742              | 15          |
| Mortgage banking income              | 14,030            | 24,327            | (10,297)           | (42)        |
| Brokerage income                     | 16,050            | 15,151            | 899                | 6           |
| Insurance income                     | 16,252            | 15,556            | 696                | 4           |
| Bank owned life insurance income     | 14,988            | 13,816            | 1,172              | 8           |
| Capital markets fees                 | 13,791            | 12,332            | 1,459              | 12          |
| Gain on sale of loans                | 5,408             | 7,144             | (1,736)            | (24)        |
| Securities gains (losses)            | (104)             | 1,239             | (1,343)            | (108)       |
| Other income                         | 28,681            | 35,373            | (6,692)            | (19)        |
| <b>Total noninterest income</b>      | <b>\$ 233,278</b> | <b>\$ 249,892</b> | <b>\$ (16,614)</b> | <b>(7)%</b> |

Noninterest income for the 2014 fourth quarter decreased \$16.6 million, or 7%, from the year-ago quarter, primarily reflecting:

\$10.3 million, or 42%, decrease in mortgage banking income primarily related to the \$5.8 million impact of net MSR hedging activity.

\$6.7 million, or 19%, decrease in other income, primarily related to lower fees associated with commercial loan activity.

\$2.6 million, or 4%, decrease in service charges on deposit accounts, reflecting the late July 2014 implementation of changes in consumer products that were partially offset by a 10% increase in consumer households and changing customer usage patterns. Partially offset by:

\$3.7 million, or 15%, increase in electronic banking due to higher card related income and underlying customer growth.

**Noninterest Expense****Table 45 Noninterest Expense 2014 Fourth Quarter vs. 2013 Fourth Quarter**

| <i>(dollar amounts in thousands)</i>       | Fourth Quarter |            | Change    |         |
|--------------------------------------------|----------------|------------|-----------|---------|
|                                            | 2014           | 2013       | Amount    | Percent |
| Personnel costs                            | \$ 263,289     | \$ 249,554 | \$ 13,735 | 6%      |
| Outside data processing and other services | 53,685         | 51,071     | 2,614     | 5       |
| Net occupancy                              | 31,565         | 31,983     | (418)     | (1)     |
| Equipment                                  | 31,981         | 28,775     | 3,206     | 11      |
| Professional services                      | 15,665         | 11,567     | 4,098     | 35      |
| Marketing                                  | 12,466         | 13,704     | (1,238)   | (9)     |

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|                                                    |                   |            |           |    |
|----------------------------------------------------|-------------------|------------|-----------|----|
| Deposit and other insurance expense                | <b>13,099</b>     | 10,056     | 3,043     | 30 |
| Amortization of intangibles                        | <b>10,653</b>     | 10,320     | 333       | 3  |
| Other expense                                      | <b>50,868</b>     | 38,979     | 11,889    | 31 |
| <b>Total noninterest expense</b>                   | <b>\$ 483,271</b> | \$ 446,009 | \$ 37,262 | 8% |
| Number of employees (average full-time equivalent) | <b>11,875</b>     | 11,765     | 110       | 1% |

| Impacts of Significant Items:<br>( <i>dollar amounts in thousands</i> ) | Fourth Quarter   |          |
|-------------------------------------------------------------------------|------------------|----------|
|                                                                         | 2014             | 2013     |
| Personnel costs                                                         | \$ 2,165         | \$ 52    |
| Outside data processing and other services                              | 306              | 880      |
| Net occupancy                                                           | 4,150            | 4,178    |
| Equipment                                                               | 2,003            | 846      |
| Marketing                                                               | 14               |          |
| Other expense                                                           | 11,644           | 953      |
| <b>Total noninterest expense adjustments</b>                            | <b>\$ 20,282</b> | \$ 6,909 |

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| <i>(dollar amounts in thousands)</i>       | Fourth Quarter    |                   | Change           |           |
|--------------------------------------------|-------------------|-------------------|------------------|-----------|
|                                            | 2014              | 2013              | Amount           | Percent   |
| Personnel costs                            | \$ 261,124        | \$ 249,502        | \$ 11,622        | 5%        |
| Outside data processing and other services | 53,379            | 50,191            | 3,188            | 6         |
| Net occupancy                              | 27,415            | 27,805            | (390)            | (1)       |
| Equipment                                  | 29,978            | 27,929            | 2,049            | 7         |
| Professional services                      | 15,665            | 11,567            | 4,098            | 35        |
| Marketing                                  | 12,452            | 13,704            | (1,252)          | (9)       |
| Deposit and other insurance expense        | 13,099            | 10,056            | 3,043            | 30        |
| Amortization of intangibles                | 10,653            | 10,320            | 333              | 3         |
| Other expense                              | 39,224            | 38,026            | 1,198            | 3         |
| <b>Total adjusted noninterest expense</b>  | <b>\$ 462,989</b> | <b>\$ 439,100</b> | <b>\$ 23,889</b> | <b>5%</b> |

Reported noninterest expense for the 2014 fourth quarter increased \$37.3 million, or 8%, from the year-ago quarter, primarily reflecting:

\$13.7 million, or 6%, increase in personnel costs. Excluding the impact of Significant Items, personnel costs increased \$11.6 million, or 5%, primarily related to a \$9.0 million increase in salaries reflecting 1% increase in the number of full-time equivalent employees and a \$3.8 million increase in health insurance costs.

\$11.9 million, or 31%, increase in other expense. Excluding the impact of Significant Items, other expenses increased \$1.2 million, or 3%.

\$4.1 million, or 35%, increase in professional services, reflecting an increase in outside consultant expenses and legal services.

\$3.2 million, or 11%, increase in equipment. Excluding the impact of Significant Items, equipment expenses increased \$2.0 million, or 7%, primarily reflecting higher depreciation expense.

***Provision for Income Taxes***

The provision for income taxes in the 2014 fourth quarter was \$57.2 million and \$52.0 million in the 2013 fourth quarter. The effective tax rates for the 2014 fourth quarter and 2013 fourth quarter were 25.9% and 24.8%, respectively. At December 31, 2014, we had a net federal deferred tax asset of \$72.1 million and a net state deferred tax asset of \$45.3 million. As of December 31, 2014 and December 31, 2013, there was no disallowed deferred tax asset for regulatory capital purposes.

***Credit Quality***

Credit quality performance in the 2014 fourth quarter reflected continued improvement in the overall loan portfolio relating to NCO activity, as well as in key credit quality metrics.

**NCOs**

Total NCOs for the 2014 fourth quarter were \$23.0 million, or an annualized 0.20% of average total loans and leases. NCOs in the year-ago quarter were \$46.4 million, or an annualized 0.43%. These declines reflected improvement in the overall credit quality of the portfolio.

**NALs**

NALs decreased \$21.8 million, or 7%, compared to a year ago to \$300.2 million, or 0.63% of total loans and leases. NPAs decreased \$14.4 million, or 4%, to \$337.7 million, or 0.71% of total loans and leases, OREO, and other NPAs.

ACL

*(This section should be read in conjunction with Note 3 of the Notes to Consolidated Financial Statements.)*

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ACL as a percent of total loans and leases at December 31, 2014, was 1.40%, down from 1.65% at December 31, 2013. We believe the decline in the ratio is appropriate given the continued improvement in the risk profile of our loan portfolio. Further, we believe that early identification of loans with changes in credit metrics and aggressive action plans for these loans, combined with originating high quality new loans will contribute to maintaining our key credit quality metrics.

**Table 46 Selected Quarterly Income Statement Data (1)**

| <i>(dollar amounts in thousands, except per share amounts)</i>       | 2014       |            |            |            |
|----------------------------------------------------------------------|------------|------------|------------|------------|
|                                                                      | Fourth     | Third      | Second     | First      |
| Interest income                                                      | \$ 507,625 | \$ 501,060 | \$ 495,322 | \$ 472,455 |
| Interest expense                                                     | 34,373     | 34,725     | 35,274     | 34,949     |
| Net interest income                                                  | 473,252    | 466,335    | 460,048    | 437,506    |
| Provision for credit losses                                          | 2,494      | 24,480     | 29,385     | 24,630     |
| Net interest income after provision for credit losses                | 470,758    | 441,855    | 430,663    | 412,876    |
| Total noninterest income                                             | 233,278    | 247,349    | 250,067    | 248,485    |
| Total noninterest expense                                            | 483,271    | 480,318    | 458,636    | 460,121    |
| Income before income taxes                                           | 220,765    | 208,886    | 222,094    | 201,240    |
| Provision for income taxes                                           | 57,151     | 53,870     | 57,475     | 52,097     |
| Net income                                                           | \$ 163,614 | \$ 155,016 | \$ 164,619 | \$ 149,143 |
| Dividends on preferred shares                                        | 7,963      | 7,964      | 7,963      | 7,964      |
| Net income applicable to common shares                               | \$ 155,651 | \$ 147,052 | \$ 156,656 | \$ 141,179 |
| Common shares outstanding                                            |            |            |            |            |
| Average basic                                                        | 811,967    | 816,497    | 821,546    | 829,659    |
| Average diluted <sup>(1)</sup>                                       | 825,338    | 829,623    | 834,687    | 842,677    |
| Ending                                                               | 811,455    | 814,454    | 817,002    | 827,772    |
| Book value per common share                                          | \$ 7.32    | \$ 7.24    | \$ 7.17    | \$ 6.99    |
| Tangible book value per common share <sup>(3)</sup>                  | 6.62       | 6.53       | 6.48       | 6.31       |
| Per common share                                                     |            |            |            |            |
| Net income basic                                                     | \$ 0.19    | \$ 0.18    | \$ 0.19    | \$ 0.17    |
| Net income diluted                                                   | 0.19       | 0.18       | 0.19       | 0.17       |
| Cash dividends declared                                              | 0.06       | 0.05       | 0.05       | 0.05       |
| Common stock price, per share                                        |            |            |            |            |
| High <sup>(4)</sup>                                                  | \$ 10.74   | \$ 10.30   | \$ 10.29   | \$ 10.01   |
| Low <sup>(4)</sup>                                                   | 8.80       | 9.29       | 8.89       | 8.72       |
| Close                                                                | 10.52      | 9.73       | 9.54       | 9.97       |
| Average closing price                                                | 9.97       | 9.79       | 9.41       | 9.50       |
| Return on average total assets                                       | 1.00%      | 0.97%      | 1.07%      | 1.01%      |
| Return on average common shareholders equity                         | 10.3       | 9.9        | 10.8       | 9.9        |
| Return on average tangible common shareholders equity <sup>(5)</sup> | 11.9       | 11.4       | 12.4       | 11.4       |
| Efficiency ratio <sup>(6)</sup>                                      | 66.2       | 65.3       | 62.7       | 66.4       |
| Effective tax rate                                                   | 25.9       | 25.8       | 25.9       | 25.9       |
| Margin analysis-as a % of average earning assets <sup>(7)</sup>      |            |            |            |            |
| Interest income <sup>(7)</sup>                                       | 3.41%      | 3.44%      | 3.53%      | 3.53%      |
| Interest expense                                                     | 0.23       | 0.24       | 0.25       | 0.26       |
| Net interest margin <sup>(7)</sup>                                   | 3.18%      | 3.20%      | 3.28%      | 3.27%      |

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|                                    |                   |                   |                   |                   |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|
| <b>Revenue FTE</b>                 |                   |                   |                   |                   |
| Net interest income                | <b>\$ 473,252</b> | <b>\$ 466,335</b> | <b>\$ 460,048</b> | <b>\$ 437,506</b> |
| FTE adjustment                     | <b>7,522</b>      | <b>7,506</b>      | <b>6,637</b>      | <b>5,885</b>      |
| Net interest income <sup>(7)</sup> | <b>480,774</b>    | <b>473,841</b>    | <b>466,685</b>    | <b>443,391</b>    |
| Noninterest income                 | <b>233,278</b>    | <b>247,349</b>    | <b>250,067</b>    | <b>248,485</b>    |
| Total revenue <sup>(7)</sup>       | <b>\$ 714,052</b> | <b>\$ 721,190</b> | <b>\$ 716,752</b> | <b>\$ 691,876</b> |

Continued

**Table of Contents****Table 47 Selected Quarterly Income Statement, Capital, and Other Data Continued (1)**

| Capital adequacy                                             | 2014         |               |           |           |
|--------------------------------------------------------------|--------------|---------------|-----------|-----------|
|                                                              | December 31, | September 30, | June 30,  | March 31, |
| Total risk-weighted assets ( <i>in millions</i> )            | \$ 54,479    | \$ 53,239     | \$ 53,035 | \$ 51,120 |
| Tier 1 leverage ratio <sup>(10)</sup>                        | 9.74%        | 9.83%         | 10.01%    | 10.32%    |
| Tier 1 risk-based capital ratio <sup>(10)</sup>              | 11.50        | 11.61         | 11.56     | 11.95     |
| Total risk-based capital ratio <sup>(10)</sup>               | 13.56        | 13.72         | 13.67     | 14.13     |
| Tier 1 common risk-based capital ratio <sup>(11)</sup>       | 10.23        | 10.31         | 10.26     | 10.60     |
| Tangible common equity / tangible asset ratio <sup>(8)</sup> | 8.17         | 8.35          | 8.38      | 8.63      |
| Tangible equity / tangible asset ratio <sup>(9)</sup>        | 8.76         | 8.95          | 8.99      | 9.26      |
| Tangible common equity / risk-weighted assets ratio          | 9.86         | 9.99          | 9.99      | 10.22     |



**Table of Contents****Table 48 Selected Quarterly Income Statement Data (1)**

| <i>(dollar amounts in thousands, except per share amounts)</i>        | <b>2013</b> |            |            |            |
|-----------------------------------------------------------------------|-------------|------------|------------|------------|
|                                                                       | Fourth      | Third      | Second     | First      |
| Interest income                                                       | \$ 469,824  | \$ 462,912 | \$ 462,582 | \$ 465,319 |
| Interest expense                                                      | 39,175      | 38,060     | 37,645     | 41,149     |
| Net interest income                                                   | 430,649     | 424,852    | 424,937    | 424,170    |
| Provision for credit losses                                           | 24,331      | 11,400     | 24,722     | 29,592     |
| Net interest income after provision for credit losses                 | 406,318     | 413,452    | 400,215    | 394,578    |
| Total noninterest income                                              | 249,892     | 253,767    | 251,919    | 256,618    |
| Total noninterest expense                                             | 446,009     | 423,336    | 445,865    | 442,793    |
| Income before income taxes                                            | 210,201     | 243,883    | 206,269    | 208,403    |
| Provision for income taxes                                            | 52,029      | 65,047     | 55,269     | 55,129     |
| Net income                                                            | \$ 158,172  | \$ 178,836 | \$ 151,000 | \$ 153,274 |
| Dividends on preferred shares                                         | 7,965       | 7,967      | 7,967      | 7,970      |
| Net income applicable to common shares                                | \$ 150,207  | \$ 170,869 | \$ 143,033 | \$ 145,304 |
| Common shares outstanding                                             |             |            |            |            |
| Average basic                                                         | 830,590     | 830,398    | 834,730    | 841,103    |
| Average diluted <sup>(2)</sup>                                        | 842,324     | 841,025    | 843,840    | 848,708    |
| Ending                                                                | 830,963     | 830,145    | 829,675    | 838,758    |
| Book value per share                                                  | \$ 6.86     | \$ 6.70    | \$ 6.49    | \$ 6.52    |
| Tangible book value per share <sup>(3)</sup>                          | 6.26        | 6.09       | 5.87       | 5.90       |
| Per common share                                                      |             |            |            |            |
| Net income basic                                                      | \$ 0.18     | \$ 0.21    | \$ 0.17    | \$ 0.17    |
| Net income diluted                                                    | 0.18        | 0.20       | 0.17       | 0.17       |
| Cash dividends declared                                               | 0.05        | 0.05       | 0.05       | 0.04       |
| Common stock price, per share                                         |             |            |            |            |
| High <sup>(4)</sup>                                                   | \$ 9.73     | \$ 8.78    | \$ 7.96    | \$ 7.55    |
| Low <sup>(4)</sup>                                                    | 8.04        | 7.90       | 6.82       | 6.48       |
| Close                                                                 | 9.65        | 8.26       | 7.87       | 7.37       |
| Average closing price                                                 | 8.98        | 8.45       | 7.46       | 7.07       |
| Return on average total assets                                        | 1.09%       | 1.27%      | 1.08%      | 1.12%      |
| Return on average common shareholders' equity                         | 10.5        | 12.3       | 10.4       | 10.8       |
| Return on average tangible common shareholders' equity <sup>(5)</sup> | 12.1        | 14.2       | 12.1       | 12.5       |
| Efficiency ratio <sup>(6)</sup>                                       | 63.4        | 60.3       | 63.7       | 62.9       |
| Effective tax rate (benefit)                                          | 24.8        | 26.7       | 26.8       | 26.5       |
| Margin analysis-as a % of average earning assets <sup>(7)</sup>       |             |            |            |            |
| Interest income <sup>(7)</sup>                                        | 3.58%       | 3.64%      | 3.68%      | 3.75%      |
| Interest expense                                                      | 0.30        | 0.30       | 0.30       | 0.33       |
| Net interest margin <sup>(7)</sup>                                    | 3.28%       | 3.34%      | 3.38%      | 3.42%      |
| Revenue FTE                                                           |             |            |            |            |
| Net interest income                                                   | \$ 430,649  | \$ 424,852 | \$ 424,937 | \$ 424,170 |

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|                                    |            |            |            |            |
|------------------------------------|------------|------------|------------|------------|
| FTE adjustment                     | 8,196      | 6,634      | 6,587      | 5,923      |
| Net interest income <sup>(7)</sup> | 438,845    | 431,486    | 431,524    | 430,093    |
| Noninterest income                 | 249,892    | 253,767    | 251,919    | 256,618    |
| Total revenue <sup>(7)</sup>       | \$ 688,737 | \$ 685,253 | \$ 683,443 | \$ 686,711 |

Continued

**Table of Contents****Table 49 Selected Quarterly Income Statement, Capital, and Other Data Continued (1)**

| Capital adequacy                                             | 2013         |               |           |           |
|--------------------------------------------------------------|--------------|---------------|-----------|-----------|
|                                                              | December 31, | September 30, | June 30,  | March 31, |
| Total risk-weighted assets ( <i>in millions</i> )            | \$ 49,690    | \$ 48,687     | \$ 48,080 | \$ 47,937 |
| Tier 1 leverage ratio <sup>(10)</sup>                        | 10.67%       | 10.85%        | 10.64%    | 10.57%    |
| Tier 1 risk-based capital ratio <sup>(10)</sup>              | 12.28        | 12.36         | 12.24     | 12.16     |
| Total risk-based capital ratio <sup>(10)</sup>               | 14.57        | 14.67         | 14.57     | 14.55     |
| Tier 1 common risk-based capital ratio <sup>(11)</sup>       | 10.90        | 10.85         | 10.71     | 10.62     |
| Tangible common equity / tangible asset ratio <sup>(8)</sup> | 8.82         | 9.00          | 8.76      | 8.91      |
| Tangible equity / tangible asset ratio <sup>(9)</sup>        | 9.47         | 9.69          | 9.46      | 9.60      |
| Tangible common equity / risk-weighted assets ratio          | 10.46        | 10.38         | 10.13     | 10.32     |

- (1) Comparisons for presented periods are impacted by a number of factors. Refer to the Significant Items section for additional discussion regarding these items.
- (2) For all quarterly periods presented above, the impact of the convertible preferred stock issued in April of 2008 was excluded from the diluted share calculation because the result would have been higher than basic earnings per common share (anti-dilutive) for the periods.
- (3) Deferred tax liability related to other intangible assets is calculated assuming a 35% tax rate.
- (4) High and low stock prices are intra-day quotes obtained from NASDAQ.
- (5) Net income excluding expense for amortization of intangibles for the period divided by average tangible shareholders' equity. Average tangible shareholders' equity equals average total stockholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (6) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities (losses) gains.
- (7) Presented on a FTE basis assuming a 35% tax rate.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (9) Tangible equity (total equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax, and calculated assuming a 35% tax rate.
- (10) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.
- (11) In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, Tier 1 capital, Tier 1 common equity, and risk-weighted assets have not been updated for the adoption of ASU 2014-01.

**ADDITIONAL DISCLOSURES****Forward-Looking Statements**

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our Fair Play banking philosophy; (6) changes in accounting policies and principles and the accuracy of our



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assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We assume no obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

### **Non-Regulatory Capital Ratios**

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

Tangible common equity to tangible assets,

Tier 1 common equity to risk-weighted assets using Basel I and Basel III definitions, and

Tangible common equity to risk-weighted assets using Basel I definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ( GAAP ) or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company are considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-K in their entirety, and not to rely on any single financial measure.

### **Risk Factors**

More information on risk is set forth under the heading Risk Factors included in Item 1A and incorporated by reference into this MD&A. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion, as well as the Regulatory Matters section included in Item 1 and incorporated by reference into the MD&A.

### **Critical Accounting Policies and Use of Significant Estimates**

Our Consolidated Financial Statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish accounting policies and make estimates that affect amounts reported in our Consolidated Financial Statements. Note 1 of the Notes to Consolidated Financial Statements, which is incorporated by reference into this MD&A, describes the significant accounting policies we use in our Consolidated Financial Statements.

An accounting estimate requires assumptions and judgments about uncertain matters that could have a material effect on the Consolidated Financial Statements. Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results substantially different from those estimates. The most significant accounting policies and estimates and their related application are discussed below.

*Allowance for Credit Losses*

Our ACL of \$0.7 billion at December 31, 2014, represents our estimate of probable credit losses inherent in our loan and lease portfolio and our unfunded loan commitments and letters of credit. We regularly review our ACL for appropriateness by performing on-going evaluations of the loan and lease portfolio. In doing so, we consider factors such as the differing economic risk associated

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with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We also evaluate the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. There is no certainty that our ACL will be appropriate over time to cover losses in the portfolio because of unanticipated adverse changes in the economy, market conditions, or events adversely affecting specific customers, industries, or markets. If the credit quality of our customer base materially deteriorates, the risk profile of a market, industry, or group of customers changes materially, or if the ACL is not appropriate, our net income and capital could be materially adversely affected which, in turn, could have a material adverse effect on our financial condition and results of operations.

In addition, bank regulators periodically review our ACL and may require us to increase our provision for loan and lease losses or loan charge-offs. Any increase in our ACL or loan charge-offs as required by these regulatory authorities could have a material adverse effect on our financial condition and results of operations.

***Valuation of Financial Instruments***

Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. Assets measured at fair value include mortgage loans held for sale, available-for-sale and trading securities, certain securitized automobile loans, derivatives, and certain securitization trust notes payable. At December 31, 2014, approximately \$9.9 billion of our assets and \$0.3 billion of our liabilities were recorded at fair value. In addition to the above mentioned on-going fair value measurements, fair value is also the unit of measure for recording business combinations and other non-recurring financial assets and liabilities.

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured at fair value. As necessary, assets or liabilities may be transferred within fair value hierarchy levels due to changes in availability of observable market inputs to measure fair value at the measurement date.

Where available, we use quoted market prices to determine fair value. If quoted market prices are not available, fair value is determined, using either internally developed or independent third party valuation models, based on inputs that are either directly observable or derived from market data. These inputs include, but are not limited to, interest rate yield curves, option volatilities, or option adjusted spreads. Where neither quoted market prices nor observable market data are available, fair value is determined using valuation models that feature one or more significant unobservable inputs based on management's expectation that market participants would use in determining the fair value of the asset or liability. The determination of appropriate unobservable inputs requires exercise of management judgment. A significant portion of our assets and liabilities that are reported at fair value are measured based on quoted market prices and observable market or independent inputs.

The following is a description of the significant estimates used in the valuation of financial assets and liabilities for which quoted market prices and observable market parameters are not available.

***Mortgage-backed and Asset-backed securities***

Our Alt-A, private label CMO and pooled-trust-preferred securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The Alt-A and private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of our pooled-trust-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures.

Pooled-trust-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third-party pricing specialist with direct industry experience in pooled-trust-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third-party pricing specialist by comparing the current PD to

the assumptions used the previous quarter, actual



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defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value that is compliant with ASC 820.

### ***Derivatives used for hedging purposes***

Derivatives designated as qualified hedges are tested for hedge effectiveness on a quarterly basis. Assessments are made at the inception of the hedge and on a recurring basis to determine whether the derivative used in the hedging transaction has been and is expected to continue to be highly effective in offsetting changes in fair values or cash flows of the hedged item. A statistical regression analysis is performed to measure the effectiveness.

If, based on the assessment, a derivative is not expected to be a highly effective hedge or it has ceased to be a highly effective hedge, hedge accounting is discontinued as of the quarter the hedge is not highly effective. As the statistical regression analysis requires the use of estimates regarding the amount and timing of future cash flows which are sensitive to significant changes in future periods based on changes in market rates, we consider this a critical accounting estimate.

### ***Loans held for sale***

Huntington has elected to apply the fair value option to certain residential mortgage loans that are classified as held for sale at origination. The fair value is estimated based on security prices for similar product types.

Certain consumer and commercial loans are classified as held for sale and are accounted for at the lower of amortized cost or fair value. The determination of fair value for these consumer loans is based on security prices for similar product types or discounted expected cash flows, which takes into consideration factors such as future interest rates, prepayment speeds, default and loss curves, and market discount rates. The determination of fair value for commercial loans takes into account factors such as the location and appraised value of the related collateral, as well as the estimated cash flows from realization of the collateral.

### ***Mortgage Servicing Rights***

Retained rights to service mortgage loans are recognized as a separate and distinct asset at the time the loans are sold. Mortgage servicing rights (MSRs) are initially recorded at fair value at the time the related loans are sold and subsequently re-measured at each reporting date under either the fair value or amortization method. Any increase or decrease in fair value of MSRs accounted for under the fair value method, as well as any amortization and/or impairment of MSRs recorded under the amortization method, is reflected in earnings in the period that the changes occur. MSRs are subject to interest rate risk in that their fair value will fluctuate as a result of changes in the interest rate environment. Fair value is determined based upon the application of an income approach valuation model. The valuation model, maintained by an independent third party, incorporates assumptions in estimating future cash flows. These assumptions include time decay, payoffs, and changes in valuation inputs and assumptions. The reasonableness of these pricing models is validated on a minimum of a quarterly basis by at least one independent external service broker valuation. Because the fair values of MSRs are significantly impacted by the use of estimates, the use of different assumption estimates can result in different estimated fair values of those MSRs.

### ***Contingent Liabilities***

We are parties to various claims, litigation, and legal proceedings resulting from ordinary business activities relating to our current and/or former operations. We estimate and provide for potential losses that may arise out of litigation and regulatory proceedings to the extent that such losses are probable and can be reasonably estimated. Significant judgment is required in making these estimates and our final liabilities may ultimately be more or less than the current estimate. Our total estimated liability in respect of litigation and regulatory proceedings is determined on a case-by-case basis and represents an estimate of probable losses after considering, among other factors, the progress of each case or proceeding, our experience and the experience of others in similar cases or proceedings, and the opinions and views of legal counsel. Litigation exposure represents a key area of judgment and is subject to uncertainty and certain factors outside of our control.

### ***Income Taxes***

The calculation of our provision for income taxes is complex and requires the use of estimates and judgments. We have two accruals for income taxes: (1) our income tax payable represents the estimated net amount currently due to the federal, state, and local taxing jurisdictions, net of any reserve for potential audit issues and any tax refunds, and the net receivable balance is reported as a component of accrued income and other assets in our consolidated balance sheet; (2) our deferred federal and state income tax and related valuation accounts, reported as a component of

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accrued income and other assets, represents the estimated impact of temporary differences between how we recognize our assets and liabilities under GAAP, and how such assets and liabilities are recognized under federal and state tax law.

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In the ordinary course of business, we operate in various taxing jurisdictions and are subject to income and non-income taxes. The effective tax rate is based in part on our interpretation of the relevant current tax laws. We believe the aggregate liabilities related to taxes are appropriately reflected in the consolidated financial statements. We review the appropriate tax treatment of all transactions taking into consideration statutory, judicial, and regulatory guidance in the context of our tax positions. In addition, we rely on various tax opinions, recent tax audits, and historical experience.

From time-to-time, we engage in business transactions that may affect our tax liabilities. Where appropriate, we have obtained opinions of outside experts and have assessed the relative merits and risks of the appropriate tax treatment of business transactions taking into account statutory, judicial, and regulatory guidance in the context of the tax position. However, changes to our estimates of accrued taxes can occur due to changes in tax rates, implementation of new business strategies, resolution of issues with taxing authorities regarding previously taken tax positions, and newly enacted statutory, judicial, and regulatory guidance. Such changes could affect the amount of our accrued taxes and could be material to our financial position and / or results of operations.

*(See Note 15 of the Notes to Consolidated Financial Statements.)*

### ***Deferred Tax Assets***

At December 31, 2014, we had a net federal deferred tax asset of \$72.1 million and a net state deferred tax asset of \$45.3 million. A valuation allowance is provided when it is more-likely-than-not some portion of the deferred tax asset will not be realized. All available evidence, both positive and negative, was considered to determine whether, based on the weight of that evidence, impairment should be recognized. Our forecast process includes judgmental and quantitative elements that may be subject to significant change. If our forecast of taxable income within the carryforward periods available under applicable law is not sufficient to cover the amount of net deferred tax assets, such assets may be impaired. Based on our analysis of both positive and negative evidence and our ability to offset the net deferred tax assets against our forecasted future taxable income, there was no impairment of the net deferred tax assets at December 31, 2014, for regulatory capital purposes.

### **Recent Accounting Pronouncements and Developments**

Note 2 to Consolidated Financial Statements discusses new accounting pronouncements adopted during 2014 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to Consolidated Financial Statements.

### **Item 7A: Quantitative and Qualitative Disclosures About Market Risk**

Information required by this item is set forth under the heading of **Market Risk** in Item 7 (MD&A), which is incorporated by reference into this item.

### **Item 8: Financial Statements and Supplementary Data**

Information required by this item is set forth in the Report of Independent Registered Public Accounting Firm, Consolidated Financial Statements and Notes, and Selected Quarterly Income Statements, which is incorporated by reference into this item.

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**REPORT OF MANAGEMENT**

The Management of Huntington Bancshares Incorporated (Huntington or the Company) is responsible for the financial information and representations contained in the Consolidated Financial Statements and other sections of this report. The Consolidated Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States. In all material respects, they reflect the substance of transactions that should be included based on informed judgments, estimates, and currently available information. Management maintains a system of internal accounting controls, which includes the careful selection and training of qualified personnel, appropriate segregation of responsibilities, communication of written policies and procedures, and a broad program of internal audits. The costs of the controls are balanced against the expected benefits. During 2014, the audit committee of the board of directors met regularly with Management, Huntington's internal auditors, and the independent registered public accounting firm, Deloitte & Touche LLP, to review the scope of the audits and to discuss the evaluation of internal accounting controls and financial reporting matters. The independent registered public accounting firm and the internal auditors have free access to, and meet confidentially with, the audit committee to discuss appropriate matters. Also, Huntington maintains a disclosure review committee. This committee's purpose is to design and maintain disclosure controls and procedures to ensure that material information relating to the financial and operating condition of Huntington is properly reported to its chief executive officer, chief financial officer, internal auditors, and the audit committee of the board of directors in connection with the preparation and filing of periodic reports and the certification of those reports by the chief executive officer and the chief financial officer.

**REPORT OF MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING**

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, including accounting and other internal control systems that, in the opinion of Management, provide reasonable assurance that (1) transactions are properly authorized, (2) the assets are properly safeguarded, and (3) transactions are properly recorded and reported to permit the preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States. Huntington's Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2014. In making this assessment, Management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework (2013)*. Based on that assessment, Management believes that, as of December 31, 2014, the Company's internal control over financial reporting is effective based on those criteria. The Company's internal control over financial reporting as of December 31, 2014 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report appearing on the next page.

Stephen D. Steinour Chairman, President, and Chief Executive Officer

Howell D. McCullough III Senior Executive Vice President and Chief Financial Officer

February 13, 2015

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of

Huntington Bancshares Incorporated

Columbus, Ohio

We have audited the internal control over financial reporting of Huntington Bancshares Incorporated and subsidiaries (the Company) as of December 31, 2014, based on criteria established in *Internal Control Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Report of Management's Assessment of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on the criteria established in *Internal Control Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2014 of the Company and our report dated February 13, 2015 expressed an unqualified opinion on those financial statements.

Columbus, Ohio

February 13, 2015



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of

Huntington Bancshares Incorporated

Columbus, Ohio

We have audited the accompanying consolidated balance sheets of Huntington Bancshares Incorporated and subsidiaries (the Company) as of December 31, 2014 and 2013, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2014. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Huntington Bancshares Incorporated and subsidiaries as of December 31, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2014, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2014, based on the criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 13, 2015 expressed an unqualified opinion on the Company's internal control over financial reporting.

Columbus, Ohio

February 13, 2015

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Balance Sheets**

|                                                                                                                                                   | December 31,         |                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| <i>(dollar amounts in thousands, except number of shares)</i>                                                                                     | 2014                 | 2013                 |
| <b>Assets</b>                                                                                                                                     |                      |                      |
| Cash and due from banks                                                                                                                           | \$ 1,220,565         | \$ 1,001,132         |
| Interest-bearing deposits in banks                                                                                                                | 64,559               | 57,043               |
| Trading account securities                                                                                                                        | 42,191               | 35,573               |
| Loans held for sale                                                                                                                               | 416,327              | 326,212              |
| (includes \$354,888 and \$278,928 respectively, measured at fair value) <sup>(1)</sup>                                                            |                      |                      |
| Available-for-sale and other securities                                                                                                           | 9,384,670            | 7,308,753            |
| Held-to-maturity securities                                                                                                                       | 3,379,905            | 3,836,667            |
| Loans and leases (includes \$50,617 and \$52,286 respectively, measured at fair value) <sup>(1)</sup>                                             |                      |                      |
| Commercial and industrial loans and leases                                                                                                        | 19,033,146           | 17,594,276           |
| Commercial real estate loans                                                                                                                      | 5,197,403            | 4,850,094            |
| Automobile loans                                                                                                                                  | 8,689,902            | 6,638,713            |
| Home equity loans                                                                                                                                 | 8,490,915            | 8,336,318            |
| Residential mortgage loans                                                                                                                        | 5,830,609            | 5,321,088            |
| Other consumer loans                                                                                                                              | 413,751              | 380,011              |
| Loans and leases                                                                                                                                  | 47,655,726           | 43,120,500           |
| Allowance for loan and lease losses                                                                                                               | (605,196)            | (647,870)            |
| Net loans and leases                                                                                                                              | 47,050,530           | 42,472,630           |
| Bank owned life insurance                                                                                                                         | 1,718,436            | 1,647,170            |
| Premises and equipment                                                                                                                            | 616,407              | 634,657              |
| Goodwill                                                                                                                                          | 522,541              | 444,268              |
| Other intangible assets                                                                                                                           | 74,671               | 93,193               |
| Accrued income and other assets                                                                                                                   | 1,807,208            | 1,609,876            |
| <b>Total assets</b>                                                                                                                               | <b>\$ 66,298,010</b> | <b>\$ 59,467,174</b> |
| <b>Liabilities and shareholders equity</b>                                                                                                        |                      |                      |
| <b>Liabilities</b>                                                                                                                                |                      |                      |
| Deposits in domestic offices                                                                                                                      |                      |                      |
| Demand deposits noninterest-bearing                                                                                                               | \$ 15,393,226        | \$ 13,650,468        |
| Interest-bearing                                                                                                                                  | 35,937,873           | 33,540,545           |
| Deposits in foreign offices                                                                                                                       | 401,052              | 315,705              |
| Deposits                                                                                                                                          | 51,732,151           | 47,506,718           |
| Short-term borrowings                                                                                                                             | 2,397,101            | 2,352,143            |
| Long-term debt                                                                                                                                    | 4,335,962            | 2,458,272            |
| Accrued expenses and other liabilities                                                                                                            | 1,504,626            | 1,059,888            |
| <b>Total liabilities</b>                                                                                                                          | <b>59,969,840</b>    | <b>53,377,021</b>    |
| <b>Shareholders equity</b>                                                                                                                        |                      |                      |
| Preferred stock authorized 6,617,808 shares;                                                                                                      |                      |                      |
| Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred stock, par value of \$0.01, and liquidation value per share of \$1,000 | 362,507              | 362,507              |
|                                                                                                                                                   | 23,785               | 23,785               |



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|                                                                                                                                                |                      |                      |
|------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of \$0.01, and liquidation value per share of \$1,000 |                      |                      |
| Common stock                                                                                                                                   | 8,131                | 8,322                |
| Capital surplus                                                                                                                                | 7,221,745            | 7,398,515            |
| Less treasury shares, at cost                                                                                                                  | (13,382)             | (9,643)              |
| Accumulated other comprehensive loss                                                                                                           | (222,292)            | (214,009)            |
| Retained (deficit) earnings                                                                                                                    | (1,052,324)          | (1,479,324)          |
| <b>Total shareholders equity</b>                                                                                                               | <b>6,328,170</b>     | <b>6,090,153</b>     |
| <b>Total liabilities and shareholders equity</b>                                                                                               | <b>\$ 66,298,010</b> | <b>\$ 59,467,174</b> |
| Common shares authorized (par value of \$0.01)                                                                                                 | 1,500,000,000        | 1,500,000,000        |
| Common shares issued                                                                                                                           | 813,136,321          | 832,217,098          |
| Common shares outstanding                                                                                                                      | 811,454,676          | 830,963,427          |
| Treasury shares outstanding                                                                                                                    | 1,681,645            | 1,253,671            |
| Preferred shares issued                                                                                                                        | 1,967,071            | 1,967,071            |
| Preferred shares outstanding                                                                                                                   | 398,007              | 398,007              |

<sup>(1)</sup> Amounts represent loans for which Huntington has elected the fair value option. See Note 17. See Notes to Consolidated Financial Statements

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Income**

| <i>(dollar amounts in thousands, except per share amounts)</i>                | Year Ended December 31, |              |              |
|-------------------------------------------------------------------------------|-------------------------|--------------|--------------|
|                                                                               | 2014                    | 2013         | 2012         |
| Interest and fee income:                                                      |                         |              |              |
| Loans and leases                                                              | \$ 1,674,563            | \$ 1,629,939 | \$ 1,675,295 |
| Available-for-sale and other securities                                       |                         |              |              |
| Taxable                                                                       | 171,080                 | 148,557      | 184,340      |
| Tax-exempt                                                                    | 28,965                  | 12,678       | 8,999        |
| Held-to-maturity securities                                                   | 88,724                  | 50,214       | 24,088       |
| Other                                                                         | 13,130                  | 19,249       | 37,541       |
| Total interest income                                                         | 1,976,462               | 1,860,637    | 1,930,263    |
| Interest expense                                                              |                         |              |              |
| Deposits                                                                      | 86,453                  | 116,241      | 162,167      |
| Short-term borrowings                                                         | 2,940                   | 700          | 2,048        |
| Federal Home Loan Bank advances                                               | 1,011                   | 1,077        | 819          |
| Subordinated notes and other long-term debt                                   | 48,917                  | 38,011       | 54,705       |
| Total interest expense                                                        | 139,321                 | 156,029      | 219,739      |
| Net interest income                                                           | 1,837,141               | 1,704,608    | 1,710,524    |
| Provision for credit losses                                                   | 80,989                  | 90,045       | 147,388      |
| Net interest income after provision for credit losses                         | 1,756,152               | 1,614,563    | 1,563,136    |
| Service charges on deposit accounts                                           | 273,741                 | 271,802      | 262,179      |
| Trust services                                                                | 115,972                 | 123,007      | 121,897      |
| Electronic banking                                                            | 105,401                 | 92,591       | 82,290       |
| Mortgage banking income                                                       | 84,887                  | 126,855      | 191,092      |
| Brokerage income                                                              | 68,277                  | 69,624       | 72,684       |
| Insurance income                                                              | 65,473                  | 69,264       | 71,319       |
| Bank owned life insurance income                                              | 57,048                  | 56,419       | 56,042       |
| Capital markets fees                                                          | 43,731                  | 45,220       | 48,160       |
| Gain on sale of loans                                                         | 21,091                  | 18,171       | 58,182       |
| Net gains on sales of securities                                              | 17,554                  | 2,220        | 6,388        |
| Impairment losses recognized in earnings on available-for-sale securities (a) |                         | (1,802)      | (1,619)      |
| Other income                                                                  | 126,004                 | 138,825      | 137,707      |
| Total noninterest income                                                      | 979,179                 | 1,012,196    | 1,106,321    |
| Personnel costs                                                               | 1,048,775               | 1,001,637    | 988,193      |
| Outside data processing and other services                                    | 212,586                 | 199,547      | 190,255      |
| Net occupancy                                                                 | 128,076                 | 125,344      | 111,160      |
| Equipment                                                                     | 119,663                 | 106,793      | 102,947      |
| Professional services                                                         | 59,555                  | 40,587       | 65,758       |
| Marketing                                                                     | 50,560                  | 51,185       | 64,263       |
| Deposit and other insurance expense                                           | 49,044                  | 50,161       | 68,330       |
| Amortization of intangibles                                                   | 39,277                  | 41,364       | 46,549       |
| Gain on early extinguishment of debt                                          |                         |              | (798)        |
| Other expense                                                                 | 174,810                 | 141,385      | 199,219      |

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|                                        |                   |            |            |
|----------------------------------------|-------------------|------------|------------|
| Total noninterest expense              | <b>1,882,346</b>  | 1,758,003  | 1,835,876  |
| Income before income taxes             | <b>852,985</b>    | 868,756    | 833,581    |
| Provision for income taxes             | <b>220,593</b>    | 227,474    | 202,291    |
| Net income                             | <b>632,392</b>    | 641,282    | 631,290    |
| Dividends on preferred shares          | <b>31,854</b>     | 31,869     | 31,989     |
| Net income applicable to common shares | <b>\$ 600,538</b> | \$ 609,413 | \$ 599,301 |
| Average common shares basic            | <b>819,917</b>    | 834,205    | 857,962    |
| Average common shares diluted          | <b>833,081</b>    | 843,974    | 863,402    |
| Per common share:                      |                   |            |            |
| Net income basic                       | <b>\$ 0.73</b>    | \$ 0.73    | \$ 0.70    |
| Net income diluted                     | <b>0.72</b>       | 0.72       | 0.69       |
| Cash dividends declared                | <b>0.21</b>       | 0.19       | 0.16       |

(a) The following OTTI losses are included in securities losses for the periods presented:

|                                                     |           |                   |                   |
|-----------------------------------------------------|-----------|-------------------|-------------------|
| Total OTTI losses                                   | <b>\$</b> | <b>\$ (1,870)</b> | <b>\$ (1,886)</b> |
| Noncredit-related portion of loss recognized in OCI |           | 68                | 267               |
| Net impairment credit losses recognized in earnings | <b>\$</b> | <b>\$ (1,802)</b> | <b>\$ (1,619)</b> |

*See Notes to Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Comprehensive Income**

| <i>(dollar amounts in thousands)</i>                                                                                                                          | Year Ended December 31, |            |            |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------|------------|
|                                                                                                                                                               | 2014                    | 2013       | 2012       |
| Net income                                                                                                                                                    | <b>\$ 632,392</b>       | \$ 641,282 | \$ 631,290 |
| Other comprehensive income, net of tax:                                                                                                                       |                         |            |            |
| Unrealized gains on available-for-sale and other securities:                                                                                                  |                         |            |            |
| Non-credit-related impairment recoveries (losses) on debt securities not expected to be sold                                                                  | <b>8,780</b>            | 153        | 12,490     |
| Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains and losses | <b>45,783</b>           | (77,593)   | 55,305     |
| Total unrealized gains (losses) on available-for-sale and other securities                                                                                    | <b>54,563</b>           | (77,440)   | 67,795     |
| Unrealized gains (losses) on cash flow hedging derivatives, net of reclassifications to income                                                                | <b>6,611</b>            | (65,928)   | 6,186      |
| Change in accumulated unrealized losses for pension and other post-retirement obligations                                                                     | <b>(69,457)</b>         | 80,176     | (51,035)   |
| Other comprehensive income (loss), net of tax                                                                                                                 | <b>(8,283)</b>          | (63,192)   | 22,946     |
| Comprehensive income                                                                                                                                          | <b>\$ 624,109</b>       | \$ 578,090 | \$ 654,236 |

*See Notes to Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Changes in Shareholders' Equity**

| <i>(all amounts in thousands,<br/>except for per share amounts)</i> | Preferred Stock    |            | Floating Rate      |           | Common Stock |          | Capital<br>Surplus | Treasury Stock |             | Accumulated<br>Other<br>Comprehensive<br>Loss | Retained<br>Earnings<br>(Deficit) | Total        |
|---------------------------------------------------------------------|--------------------|------------|--------------------|-----------|--------------|----------|--------------------|----------------|-------------|-----------------------------------------------|-----------------------------------|--------------|
|                                                                     | Series A<br>Shares | Amount     | Series B<br>Shares | Amount    | Shares       | Amount   |                    | Shares         | Amount      |                                               |                                   |              |
| <b>Year Ended December 31, 2014</b>                                 |                    |            |                    |           |              |          |                    |                |             |                                               |                                   |              |
| Balance, beginning of year                                          | 363                | \$ 362,507 | 35                 | \$ 23,785 | 832,217      | \$ 8,322 | \$ 7,398,515       | (1,331)        | \$ (9,643)  | \$ (214,009)                                  | \$ (1,479,324)                    | \$ 6,090,153 |
| Net income                                                          |                    |            |                    |           |              |          |                    |                |             |                                               | 632,392                           | 632,392      |
| Other comprehensive income<br>(loss)                                |                    |            |                    |           |              |          |                    |                |             | (8,283)                                       |                                   | (8,283)      |
| Repurchases of common stock                                         |                    |            |                    |           | (35,709)     | (357)    | (334,072)          |                |             |                                               |                                   | (334,429)    |
| Cash dividends declared:                                            |                    |            |                    |           |              |          |                    |                |             |                                               |                                   |              |
| Common (\$0.21 per share)                                           |                    |            |                    |           |              |          |                    |                |             |                                               | (171,692)                         | (171,692)    |
| Preferred Series A (\$85.00 per<br>share)                           |                    |            |                    |           |              |          |                    |                |             |                                               | (30,813)                          | (30,813)     |
| Preferred Series B (\$29.33 per<br>share)                           |                    |            |                    |           |              |          |                    |                |             |                                               | (1,041)                           | (1,041)      |
| Shares issued pursuant to<br>acquisition                            |                    |            |                    |           | 8,694        | 87       | 91,577             |                |             |                                               |                                   | 91,664       |
| Shares sold to HIP                                                  |                    |            |                    |           | 276          | 3        | 2,594              |                |             |                                               |                                   | 2,597        |
| Recognition of the fair value of<br>share-based compensation        |                    |            |                    |           |              |          | 43,666             |                |             |                                               |                                   | 43,666       |
| Other share-based compensation<br>activity                          |                    |            |                    |           | 6,752        | 68       | 17,219             |                |             |                                               | (1,774)                           | 15,513       |
| Other                                                               |                    |            |                    |           | 906          | 8        | 2,246              | (351)          | (3,739)     |                                               | (72)                              | (1,557)      |
| Balance, end of year                                                | 363                | \$ 362,507 | 35                 | \$ 23,785 | 813,136      | \$ 8,131 | \$ 7,221,745       | (1,682)        | \$ (13,382) | \$ (222,292)                                  | \$ (1,052,324)                    | \$ 6,328,170 |

*See Notes to Consolidated Financial Statements*

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Changes in Shareholders' Equity**

| <i>(all amounts in thousands,<br/>except for per share amounts)</i> | Preferred Stock |            | Series B      |           | Common Stock |          | Capital<br>Surplus | Treasury Stock |             | Accumulated<br>Other<br>Comprehensive<br>Loss | Retained<br>Earnings<br>(Deficit) | Total        |
|---------------------------------------------------------------------|-----------------|------------|---------------|-----------|--------------|----------|--------------------|----------------|-------------|-----------------------------------------------|-----------------------------------|--------------|
|                                                                     | Series A        |            | Floating Rate |           | Shares       | Amount   |                    | Shares         | Amount      |                                               |                                   |              |
| <b>Year Ended December 31, 2013</b>                                 |                 |            |               |           |              |          |                    |                |             |                                               |                                   |              |
| Balance, beginning of year                                          | 363             | \$ 362,507 | 35            | \$ 23,785 | 844,105      | \$ 8,441 | \$ 7,475,149       | (1,292)        | \$ (10,921) | \$ (150,817)                                  | \$ (1,929,644)                    | \$ 5,778,500 |
| Net income                                                          |                 |            |               |           |              |          |                    |                |             |                                               | 641,282                           | 641,282      |
| Other comprehensive income<br>(loss)                                |                 |            |               |           |              |          |                    |                |             | (63,192)                                      |                                   | (63,192)     |
| Repurchase of common stock                                          |                 |            |               |           | (16,708)     | (167)    | (124,828)          |                |             |                                               |                                   | (124,995)    |
| Cash dividends declared:                                            |                 |            |               |           |              |          |                    |                |             |                                               |                                   |              |
| Common (\$0.19 per share)                                           |                 |            |               |           |              |          |                    |                |             |                                               | (158,194)                         | (158,194)    |
| Preferred Series A (\$85.00 per<br>share)                           |                 |            |               |           |              |          |                    |                |             |                                               | (30,813)                          | (30,813)     |
| Preferred Series B (\$33.14 per<br>share)                           |                 |            |               |           |              |          |                    |                |             |                                               | (1,055)                           | (1,055)      |
| Recognition of the fair value of<br>share-based compensation        |                 |            |               |           |              |          | 37,007             |                |             |                                               |                                   | 37,007       |
| Other share-based compensation<br>activity                          |                 |            |               |           | 4,820        | 48       | 12,812             |                |             |                                               | (873)                             | 11,987       |
| Other                                                               |                 |            |               |           |              |          | (1,625)            | (39)           | 1,278       |                                               | (27)                              | (374)        |
| Balance, end of year                                                | 363             | \$ 362,507 | 35            | \$ 23,785 | 832,217      | \$ 8,322 | \$ 7,398,515       | (1,331)        | \$ (9,643)  | \$ (214,009)                                  | \$ (1,479,324)                    | \$ 6,090,153 |

See Notes to Consolidated Financial Statements

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Changes in Shareholders' Equity**

| <i>(all amounts in thousands,<br/>except for per share amounts)</i> | Preferred Stock<br>Series A |            | Preferred Stock<br>Series B<br>Floating Rate |           | Common Stock |          | Capital<br>Surplus | Treasury Stock |             | Accumulated<br>Other<br>Comprehensive<br>Loss | Retained<br>Earnings<br>(Deficit) | Total        |
|---------------------------------------------------------------------|-----------------------------|------------|----------------------------------------------|-----------|--------------|----------|--------------------|----------------|-------------|-----------------------------------------------|-----------------------------------|--------------|
|                                                                     | Shares                      | Amount     | Shares                                       | Amount    | Shares       | Amount   |                    | Shares         | Amount      |                                               |                                   |              |
| <b>Year Ended December 31, 2012</b>                                 |                             |            |                                              |           |              |          |                    |                |             |                                               |                                   |              |
| Balance, beginning of year                                          | 363                         | \$ 362,507 | 35                                           | \$ 23,785 | 865,585      | \$ 8,656 | \$ 7,596,809       | (1,178)        | \$ (10,255) | \$ (173,763)                                  | \$ (2,391,618)                    | \$ 5,416,121 |
| Net income                                                          |                             |            |                                              |           |              |          |                    |                |             |                                               | 631,290                           | 631,290      |
| Other comprehensive income<br>(loss)                                |                             |            |                                              |           |              |          |                    |                |             | 22,946                                        |                                   | 22,946       |
| Repurchase of common stock                                          |                             |            |                                              |           | (23,328)     | (233)    | (148,648)          |                |             |                                               |                                   | (148,881)    |
| Cash dividends declared:                                            |                             |            |                                              |           |              |          |                    |                |             |                                               |                                   |              |
| Common (\$0.16 per share)                                           |                             |            |                                              |           |              |          |                    |                |             |                                               | (136,887)                         | (136,887)    |
| Preferred Series A (\$85.00 per<br>share)                           |                             |            |                                              |           |              |          |                    |                |             |                                               | (30,813)                          | (30,813)     |
| Preferred Series B (\$33.14 per<br>share)                           |                             |            |                                              |           |              |          |                    |                |             |                                               | (1,176)                           | (1,176)      |
| Recognition of the fair value of<br>share-based compensation        |                             |            |                                              |           |              |          | 27,873             |                |             |                                               |                                   | 27,873       |
| Other share-based compensation<br>activity                          |                             |            |                                              |           | 1,848        | 18       | (795)              |                |             |                                               | (348)                             | (1,125)      |
| Other                                                               |                             |            |                                              |           |              |          | (90)               | (114)          | (666)       |                                               | (92)                              | (848)        |
| Balance, end of year                                                | 363                         | \$ 362,507 | 35                                           | \$ 23,785 | 844,105      | \$ 8,441 | \$ 7,475,149       | (1,292)        | \$ (10,921) | \$ (150,817)                                  | \$ (1,929,644)                    | \$ 5,778,500 |

See Notes to Consolidated Financial Statements

**Table of Contents****Huntington Bancshares Incorporated****Consolidated Statements of Cash Flows**

| <i>(dollar amounts in thousands)</i>                                                         | Year Ended December 31, |                    |                    |
|----------------------------------------------------------------------------------------------|-------------------------|--------------------|--------------------|
|                                                                                              | 2014                    | 2013               | 2012               |
| <b>Operating activities</b>                                                                  |                         |                    |                    |
| Net income                                                                                   | \$ 632,392              | \$ 641,282         | \$ 631,290         |
| Adjustments to reconcile net income to net cash provided by (used for) operating activities: |                         |                    |                    |
| Impairment of goodwill                                                                       | 3,000                   |                    |                    |
| Provision for credit losses                                                                  | 80,989                  | 90,045             | 147,388            |
| Depreciation and amortization                                                                | 332,832                 | 281,545            | 274,572            |
| Share-based compensation expense                                                             | 43,666                  | 37,007             | 27,873             |
| Change in deferred income taxes                                                              | 35,174                  | 106,022            | 159,938            |
| Originations of loans held for sale                                                          | (2,419,007)             | (2,845,275)        | (3,814,572)        |
| Principal payments on and proceeds from loans held for sale                                  | 2,385,596               | 3,017,430          | 3,731,465          |
| Gain on sale of loans held for sale                                                          | (25,392)                | (44,787)           | (60,251)           |
| Gain on early extinguishment of debt                                                         |                         |                    | (798)              |
| Bargain purchase gain                                                                        |                         |                    | (11,217)           |
| Net gains on sales of securities                                                             | (17,554)                | (2,220)            | (6,388)            |
| Impairment losses recognized in earnings on available-for-sale securities                    |                         | 1,802              | 1,619              |
| Net Change in:                                                                               |                         |                    |                    |
| Trading account securities                                                                   | (6,618)                 | 55,632             | (45,306)           |
| Accrued income and other assets                                                              | (438,366)               | 10,500             | 458,328            |
| Accrued expense and other liabilities                                                        | 282,074                 | (335,738)          | (491,811)          |
| <b>Net cash provided by (used for) operating activities</b>                                  | <b>888,786</b>          | <b>1,013,245</b>   | <b>1,002,130</b>   |
| <b>Investing activities</b>                                                                  |                         |                    |                    |
| Decrease (increase) in interest-bearing deposits in banks                                    | (7,516)                 | 146,584            | 70,980             |
| Net cash received in acquisitions                                                            | 691,637                 |                    | 40,258             |
| Proceeds from:                                                                               |                         |                    |                    |
| Maturities and calls of available-for-sale and other securities                              | 1,480,505               | 1,414,114          | 1,776,594          |
| Maturities of held-to-maturity securities                                                    | 452,785                 | 278,136            | 113,576            |
| Sales of available-for-sale and other securities                                             | 1,152,907               | 410,106            | 957,930            |
| Purchases of available-for-sale and other securities                                         | (4,553,857)             | (1,416,795)        | (2,384,824)        |
| Purchases of held-to-maturity securities                                                     |                         | (2,081,373)        | (941,119)          |
| Net proceeds from sales of loans                                                             | 353,811                 | 459,006            | 3,092,643          |
| Net loan and lease activity, excluding sales                                                 | (4,232,350)             | (3,386,753)        | (3,287,000)        |
| Proceeds from sale of operating lease assets                                                 | 17,591                  | 10,227             | 30,322             |
| Purchases of premises and equipment                                                          | (58,862)                | (102,208)          | (129,641)          |
| Proceeds from sales of other real estate                                                     | 38,479                  | 40,448             | 56,762             |
| Purchases of loans and leases                                                                | (345,039)               | (16,170)           | (484,157)          |
| Purchases of customer lists                                                                  | (946)                   |                    |                    |
| Other, net                                                                                   | 6,074                   | 4,345              | 4,698              |
| <b>Net cash provided by (used for) investing activities</b>                                  | <b>(5,004,781)</b>      | <b>(4,240,333)</b> | <b>(1,082,978)</b> |
| <b>Financing activities</b>                                                                  |                         |                    |                    |
| Increase (decrease) in deposits                                                              | 2,923,928               | 1,258,038          | 2,262,213          |
| Increase (decrease) in short-term borrowings                                                 | 118,698                 | 854,558            | (939,979)          |
| Proceeds from issuance of long-term debt                                                     | 2,000,000               | 1,250,000          | 2,515,000          |
| Maturity/redemption of long-term debt                                                        | (198,922)               | (102,086)          | (3,290,095)        |
| Dividends paid on preferred stock                                                            | (31,854)                | (31,869)           | (31,719)           |



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|                                                                    |                     |                     |                     |
|--------------------------------------------------------------------|---------------------|---------------------|---------------------|
| Dividends paid on common stock                                     | (166,935)           | (150,608)           | (137,616)           |
| Repurchase of common stock                                         | (334,429)           | (124,995)           | (148,881)           |
| Proceeds from stock options exercised                              | 17,710              | 12,601              | 2,000               |
| Net proceeds from issuance of common stock                         | 2,597               |                     |                     |
| Other, net                                                         | 4,635               | (225)               | (3,237)             |
| <b>Net cash provided by (used for) financing activities</b>        | <b>4,335,428</b>    | <b>2,965,414</b>    | <b>227,686</b>      |
| <b>Increase (decrease) in cash and cash equivalents</b>            | <b>219,433</b>      | <b>(261,674)</b>    | <b>146,838</b>      |
| <b>Cash and cash equivalents at beginning of period</b>            | <b>1,001,132</b>    | <b>1,262,806</b>    | <b>1,115,968</b>    |
| <b>Cash and cash equivalents at end of period</b>                  | <b>\$ 1,220,565</b> | <b>\$ 1,001,132</b> | <b>\$ 1,262,806</b> |
| Supplemental disclosures:                                          |                     |                     |                     |
| Interest paid                                                      | \$ 131,488          | \$ 155,832          | \$ 231,897          |
| Income taxes paid (refunded)                                       | 139,918             | 109,432             | 6,389               |
| Non-cash activities:                                               |                     |                     |                     |
| Loans transferred to available-for-sale securities                 |                     | 600,435             |                     |
| Loans transferred to portfolio from held-for-sale                  | 45,240              | 307,303             |                     |
| Transfer of loans to OREO                                          | 39,066              | 34,372              | 56,762              |
| Transfer of securities to held-to-maturity from available-for-sale |                     | 292,164             | 278,748             |
| Loans transferred to held-for-sale from portfolio                  | 96,643              | 53,360              | 306,261             |
| Dividends accrued, paid in subsequent quarter                      | 54,143              | 47,898              | 47,312              |

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**Table of Contents****Huntington Bancshares Incorporated****Notes to Consolidated Financial Statements****1. SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations** Huntington Bancshares Incorporated (Huntington or the Company) is a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through its subsidiaries, including its bank subsidiary, The Huntington National Bank (the Bank), Huntington is engaged in providing full-service commercial, small business, consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, customized insurance programs, and other financial products and services. Huntington's banking offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Select financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands and another in Hong Kong.

**Basis of Presentation** The Consolidated Financial Statements include the accounts of Huntington and its majority-owned subsidiaries and are presented in accordance with GAAP. All intercompany transactions and balances have been eliminated in consolidation. Companies in which Huntington holds more than a 50% voting equity interest, or a controlling financial interest, or are a VIE in which Huntington has the power to direct the activities of an entity that most significantly impact the entity's economic performance and has an obligation to absorb losses or the right to receive benefits from the VIE which could potentially be significant to the VIE are consolidated. VIEs are legal entities with insubstantial equity, whose equity investors lack the ability to make decisions about the entity's activities, or whose equity investors do not have the right to receive the residual returns of the entity if they occur. VIEs in which Huntington does not hold the power to direct the activities of the entity that most significantly impact the entity's economic performance or does not have an obligation to absorb losses or the right to receive benefits from the VIE which could potentially be significant to the VIE are not consolidated. For consolidated entities where Huntington holds less than a 100% interest, Huntington recognizes non-controlling interest (included in shareholders' equity) for the equity held by others and non-controlling profit or loss (included in noninterest expense) for the portion of the entity's earnings attributable to other's interests. Investments in companies that are not consolidated are accounted for using the equity method when Huntington has the ability to exert significant influence. Those investments in nonmarketable securities for which Huntington does not have the ability to exert significant influence are generally accounted for using the cost method. Investments in private investment partnerships that are accounted for under the equity method or the cost method are included in accrued income and other assets and Huntington's proportional interest in the equity investments' earnings are included in other noninterest income. Investment interests accounted for under the cost and equity methods are periodically evaluated for impairment.

The preparation of financial statements in conformity with GAAP requires Management to make estimates and assumptions that significantly affect amounts reported in the Consolidated Financial Statements. Huntington utilizes processes that involve the use of significant estimates and the judgments of Management in determining the amount of its allowance for credit losses, income taxes deferred tax assets, and contingent liabilities, as well as fair value measurements of investment securities, derivatives, goodwill, pension assets and liabilities, mortgage servicing rights, and loans held for sale. As with any estimate, actual results could differ from those estimates.

Certain prior period amounts have been reclassified to conform to the current year's presentation.

**Resale and Repurchase Agreements** Securities purchased under agreements to resell and securities sold under agreements to repurchase are treated as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The fair value of collateral either received from or provided to a third party is continually monitored and additional collateral is obtained or requested to be returned to Huntington in accordance with the agreement.

**Securities** Securities purchased with the intention of recognizing short-term profits or which are actively bought and sold are classified as trading account securities and reported at fair value. The unrealized gains or losses on trading account securities are recorded in other noninterest income, except for gains and losses on trading account securities used to hedge the fair value of MSRs, which are included in mortgage banking income. Debt securities purchased in which Huntington has the positive intent and ability to hold to its maturity are classified as held-to-maturity securities. Held-to-maturity securities are recorded at amortized cost. All other debt and equity securities are classified as available-for-sale and other securities. Unrealized gains or losses on available-for-sale and other securities are reported as a separate component of accumulated OCI in the Consolidated Statements of Changes in Shareholders' Equity. Credit-related declines in the value of debt and marketable equity securities that are considered other-than-temporary are recorded in noninterest income.

Huntington evaluates its investment securities portfolio on a quarterly basis for indicators of OTTI. Huntington assesses whether OTTI has occurred when the fair value of a debt security is less than the amortized cost basis at the balance sheet date. Management reviews the amount of

unrealized loss, the length of time the security has been in an unrealized loss position, the credit rating history, market trends of similar security classes, time remaining to maturity, and the source of both interest and principal payments to identify

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securities which could potentially be impaired. OTTI is considered to have occurred (1) if Huntington intends to sell the security; (2) if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows are not sufficient to recover all contractually required principal and interest payments. For securities that Huntington does not expect to sell, or it is not more likely than not to be required to sell, the OTTI is separated into credit and noncredit components. A discounted cash flow analysis, which includes evaluating the timing of the expected cash flows, is completed for all debt securities subject to credit impairment. The measurement of the credit loss component is equal to the difference between the debt security's cost basis and the present value of its expected future cash flows discounted at the security's effective yield. The credit-related OTTI, represented by the expected loss in principal, is recognized in noninterest income. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit-related and, therefore, are recognized in OCI. Huntington believes that it will fully collect the carrying value of securities on which noncredit-related OTTI has been recognized in OCI. Noncredit-related OTTI results from other factors, including increased liquidity spreads and extension of the security. For securities which Huntington does expect to sell, or if it is more likely than not Huntington will be required to sell the security before recovery of its amortized cost basis, all OTTI is recognized in earnings. Presentation of OTTI is made in the Consolidated Statements of Income on a gross basis with a reduction for the amount of OTTI recognized in OCI. Once an OTTI is recorded, when future cash flows can be reasonably estimated, future cash flows are re-allocated between interest and principal cash flows to provide for a level-yield on the security.

Securities transactions are recognized on the trade date (the date the order to buy or sell is executed). The carrying value plus any related OCI balance of sold securities is used to compute realized gains and losses. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity, are included in interest income.

Nonmarketable equity securities include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock. These securities are accounted for at cost, evaluated for impairment, and included in available-for-sale and other securities.

**Loans and Leases** Loans and direct financing leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Consolidated Balance Sheets as loans and leases. Except for loans which are subject to fair value requirements, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. Direct financing leases are reported at the aggregate of lease payments receivable and estimated residual values, net of unearned and deferred income. Interest income is accrued as earned using the interest method based on unpaid principal balances. Huntington defers the fees it receives from the origination of loans and leases, as well as the direct costs of those activities. Huntington also acquires loans at a premium and at a discount to their contractual values. Huntington amortizes loan discounts, premiums, and net loan origination fees and costs on a level-yield basis over the estimated lives of the related loans.

Troubled debt restructurings are loans for which the original contractual terms have been modified to provide a concession to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs. Modifications resulting in troubled debt restructurings may include changes to one or more terms of the loan, including but not limited to, a change in interest rate, an extension of the amortization period, a reduction in payment amount, and partial forgiveness or deferment of principal or accrued interest.

Residual values on leased equipment are evaluated quarterly for impairment. Impairment of the residual values of direct financing leases determined to be other than temporary is recognized by writing the leases down to fair value with a charge to other noninterest expense. Residual value losses arise if the expected fair value at the end of the lease term is less than the residual value recorded at the lease origination, net of estimated amounts reimbursable by the lessee. Future declines in the expected residual value of the leased equipment would result in expected losses of the leased equipment.

For leased equipment, the residual component of a direct financing lease represents the estimated fair value of the leased equipment at the end of the lease term. Huntington uses industry data, historical experience, and independent appraisals to establish these residual value estimates. Additional information regarding product life cycle, product upgrades, as well as insight into competing products are obtained through relationships with industry contacts and are factored into residual value estimates where applicable.

**Loans Held for Sale** Loans and loan commitments in which Huntington does not have the intent and ability to hold for the foreseeable future are classified as loans held for sale. Loans held for sale (excluding loans originated or acquired with the intent to sell, which are carried at fair value) are carried at the lower of cost or fair value less cost to sell. The fair value option is generally elected for mortgage loans held for sale to facilitate hedging of the loans. Fair value is determined based on collateral value and prevailing market prices for loans with similar characteristics. Nonmortgage loans held for sale are measured on an aggregate asset basis.



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**Allowance for Credit Losses** Huntington maintains two reserves, both of which reflect Management's judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change.

The appropriateness of the ACL is based on Management's current judgments about the credit quality of the loan portfolio. These judgments consider on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. Further, Management evaluates the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business segments such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. Also, the ACL assessment includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance. Management's determinations regarding the appropriateness of the ACL are reviewed and approved by the Company's Audit and Risk Oversight Committees.

The ALLL consists of two components: (1) the transaction reserve, which includes a loan level allocation, specific reserves related to loans considered to be impaired, and loans involved in troubled debt restructurings, and (2) the general reserve. The transaction reserve component includes both (1) an estimate of loss based on pools of commercial and consumer loans and leases with similar characteristics and (2) an estimate of loss based on an impairment review of each impaired C&I and CRE loan greater than \$1.0 million. For the C&I and CRE portfolios, the estimate of loss based on pools of loans and leases with similar characteristics is made by applying a PD factor and a LGD factor to each individual loan based on a regularly updated loan grade, using a standardized loan grading system. The PD factor and an LGD factor are determined for each loan grade using statistical models based on historical performance data. The PD factor considers on-going reviews of the financial performance of the specific borrower, including cash flow, debt-service coverage ratio, earnings power, debt level, and equity position, in conjunction with an assessment of the borrower's industry and future prospects. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. These reserve factors are developed based on credit migration models that track historical movements of loans between loan ratings over time and a combination of long-term average loss experience of our own portfolio and external industry data using a 24-month emergence period.

In the case of more homogeneous portfolios, such as automobile loans, home equity loans, and residential mortgage loans, the determination of the transaction reserve also incorporates PD and LGD factors. The estimate of loss is based on pools of loans and leases with similar characteristics. The PD factor considers current credit scores unless the account is delinquent, in which case a higher PD factor is used. The credit score provides a basis for understanding the borrower's past and current payment performance, and this information is used to estimate expected losses over the 12-month emergence period. The performance of first-lien loans ahead of our junior-lien loans is available to use as part of our updated score process. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. Credit scores, models, analyses, and other factors used to determine both the PD and LGD factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as required. Models utilized in the ALLL estimation process are subject to the Company's model validation policies.

The general reserve consists of the economic reserve and risk-profile reserve components. The economic reserve component considers the impact of changing market and economic conditions on portfolio performance. The risk-profile component considers items unique to our structure, policies, processes, and portfolio composition, as well as qualitative measurements and assessments of the loan portfolios including, but not limited to, management quality, concentrations, portfolio composition, industry comparisons, and internal review functions.

The estimate for the AULC is determined using the same procedures and methodologies as used for the ALLL. The loss factors used in the AULC are the same as the loss factors used in the ALLL while also considering a historical utilization of unused commitments. The AULC is recorded in accrued expenses and other liabilities in the Consolidated Balance Sheets.

**Nonaccrual and Past Due Loans** Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date.

Any loan in any portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. When a borrower with debt is discharged in a Chapter 7 bankruptcy and not reaffirmed by the borrower, the loan is determined to be collateral dependent and placed on nonaccrual status, unless there is a co-borrower.



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All classes within the C&I and CRE portfolios (except for purchased credit-impaired loans) are placed on nonaccrual status at 90-days past due. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due. Residential mortgage loans are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government agencies which continue to accrue interest at the rate guaranteed by the government agency. We are reimbursed from the government agency for reasonable expenses incurred in servicing loans. The FHA reimburses us for 66% of expenses, and the VA reimburses us at a maximum percentage of guarantee which is established for each individual loan. We have not experienced either material losses in excess of guarantee caps or significant delays or rejected claims from the related government entity.

For all classes within all loan portfolios, when a loan is placed on nonaccrual status, any accrued interest income is reversed with current year accruals charged to interest income, and prior year amounts charged-off as a credit loss.

For all classes within all loan portfolios, cash receipts received on NALs are applied against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. However, for secured non-reaffirmed debt in a Chapter 7 bankruptcy, payments are applied to principal and interest when the borrower has demonstrated a capacity to continue payment of the debt and collection of the debt is reasonably assured. For unsecured non-reaffirmed debt in a Chapter 7 bankruptcy where the carrying value has been fully charged-off, payments are recorded as loan recoveries.

Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative measures. For all classes within the consumer loan portfolio, the determination of a borrower's ability to make the required principal and interest payments is based on multiple factors, including number of days past due and, in some instances, an evaluation of the borrower's financial condition. When, in Management's judgment, the borrower's ability to make required principal and interest payments resumes and collectability is no longer in doubt, the loan is returned to accrual status. For these loans that have been returned to accrual status, cash receipts are applied according to the contractual terms of the loan.

**Charge-off of Uncollectible Loans** Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either charged-off or written down to net realizable value at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral at 150-days past due.

**Impaired Loans** For all classes within the C&I and CRE portfolios, all loans with an outstanding balance of \$1.0 million or greater are evaluated on a quarterly basis for impairment. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration in credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.

When a loan in any class has been determined to be impaired, the amount of the impairment is measured using the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, the observable market price of the loan, or the fair value of the collateral, less anticipated selling costs, if the loan is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the original contractual interest rate of the loan adjusted for any premium or discount. When the contractual interest rate is variable, the effective interest rate of the loan changes over time. A specific reserve is established as a component of the ALLL when a loan has been determined to be impaired. Subsequent to the initial measurement of impairment, if there is a significant change to the impaired loan's expected future cash flows, or if actual cash flows are significantly different from the cash flows previously estimated, Huntington recalculates the impairment and appropriately adjusts the specific reserve. Similarly, if Huntington measures impairment based on the observable market price of an impaired loan or the fair value of the collateral of an impaired collateral dependent loan, Huntington will adjust the specific reserve.



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When a loan within any class is impaired, the accrual of interest income is discontinued unless the receipt of principal and interest is no longer in doubt. Interest income on TDRs is accrued when all principal and interest is expected to be collected under the post-

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modification terms. Cash receipts received on nonaccruing impaired loans within any class are generally applied entirely against principal until the loan has been collected in full, after which time any additional cash receipts are recognized as interest income. Cash receipts received on accruing impaired loans within any class are applied in the same manner as accruing loans that are not considered impaired.

**Purchased Credit-Impaired Loans** Purchased loans with evidence of deterioration in credit quality since origination for which it is probable at acquisition that we will be unable to collect all contractually required payments are considered to be credit impaired. Purchased credit-impaired loans are initially recorded at fair value, which is estimated by discounting the cash flows expected to be collected at the acquisition date. Because the estimate of expected cash flows reflects an estimate of future credit losses expected to be incurred over the life of the loans, an allowance for credit losses is not recorded at the acquisition date. The excess of cash flows expected at acquisition over the estimated fair value, referred to as the accretable yield, is recognized in interest income over the remaining life of the loan, or pool of loans, on a level-yield basis. The difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. A subsequent decrease in the estimate of cash flows expected to be received on purchased credit-impaired loans generally results in the recognition of an allowance for credit losses. Subsequent increases in cash flows result in reversal of any nonaccretable difference (or allowance for loan and lease losses to the extent any has been recorded) with a positive impact on interest income subsequently recognized. The measurement of cash flows involves assumptions and judgments for interest rates, prepayments, default rates, loss severity, and collateral values. All of these factors are inherently subjective and significant changes in the cash flow estimates over the life of the loan can result.

**Transfers of Financial Assets and Securitizations** Transfers of financial assets in which we have surrendered control over the transferred assets are accounted for as sales. In assessing whether control has been surrendered, we consider whether the transferee would be a consolidated affiliate, the existence and extent of any continuing involvement in the transferred financial assets, and the impact of all arrangements or agreements made contemporaneously with, or in contemplation of, the transfer, even if they were not entered into at the time of transfer. Control is generally considered to have been surrendered when (i) the transferred assets have been

legally isolated from us or any of our consolidated affiliates, even in bankruptcy or other receivership, (ii) the transferee (or, if the transferee is an entity whose sole purpose is to engage in securitization or asset-backed financing that is constrained from pledging or exchanging the assets it receives, each third-party holder of its beneficial interests) has the right to pledge or exchange the assets (or beneficial interests) it received without any constraints that provide more than a trivial benefit to us, and (iii) neither we nor our consolidated affiliates and agents have (a) both the right and obligation under any agreement to repurchase or redeem the transferred assets before their maturity, (b) the unilateral ability to cause the holder to return specific financial assets that also provides us with a more-than-trivial benefit (other than through a cleanup call) or (c) an agreement that permits the transferee to require us to repurchase the transferred assets at a price so favorable that it is probable that it will require us to repurchase them.

If the sale criteria are met, the transferred financial assets are removed from our balance sheet and a gain or loss on sale is recognized. If the sale criteria are not met, the transfer is recorded as a secured borrowing in which the assets remain on our balance sheet and the proceeds from the transaction are recognized as a liability. For the majority of financial asset transfers, it is clear whether or not we have surrendered control. For other transfers, such as in connection with complex transactions or where we have continuing involvement, we generally obtain a legal opinion as to whether the transfer results in a true sale by law.

We have historically securitized certain automobile receivables. Gains and losses on the loans and leases sold and servicing rights associated with loan and lease sales are determined when the related loans or leases are sold to either a securitization trust or third party. For loan or lease sales with servicing retained, a servicing asset is recorded at fair value for the right to service the loans sold.

**Derivative Financial Instruments** A variety of derivative financial instruments, principally interest rate swaps, caps, floors, and collars, are used in asset and liability management activities to protect against the risk of adverse price or interest rate movements. These instruments provide flexibility in adjusting Huntington's sensitivity to changes in interest rates without exposure to loss of principal and higher funding requirements.

Huntington also uses derivatives, principally loan sale commitments, in hedging its mortgage loan interest rate lock commitments and its mortgage loans held for sale. Mortgage loan sale commitments and the related interest rate lock commitments are carried at fair value on the Consolidated Balance Sheets with changes in fair value reflected in mortgage banking income. Huntington also uses certain derivative financial instruments to offset changes in value of its MSR's. These derivatives consist primarily of forward interest rate agreements and forward mortgage contracts. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income.

Derivative financial instruments are recorded in the Consolidated Balance Sheets as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value. On the date a derivative contract is entered into, we

designate it as either:

a qualifying hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge);

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a qualifying hedge of the variability of cash flows to be received or paid related to a recognized asset liability or forecasted transaction (cash flow hedge); or

a trading instrument or a non-qualifying (economic) hedge.

Changes in the fair value of a derivative that has been designated and qualifies as a fair value hedge, along with the changes in the fair value of the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings. Changes in the fair value of a derivative that has been designated and qualifies as a cash flow hedge, to the extent effective as a hedge, are recorded in accumulated other comprehensive income, net of income taxes, and reclassified into earnings in the period during which the hedged item affects earnings. Ineffectiveness in the hedging relationship is reflected in current period earnings. Changes in the fair value of derivatives held for trading purposes or which do not qualify for hedge accounting are reported in current period earnings.

For those derivatives to which hedge accounting is applied, Huntington formally documents the hedging relationship and the risk management objective and strategy for undertaking the hedge. This documentation identifies the hedging instrument, the hedged item or transaction, the nature of the risk being hedged, and, unless the hedge meets all of the criteria to assume there is no ineffectiveness, the method that will be used to assess the effectiveness of the hedging instrument and how ineffectiveness will be measured. The methods utilized to assess retrospective hedge effectiveness, as well as the frequency of testing, vary based on the type of item being hedged and the designated hedge period. For specifically designated fair value hedges of certain fixed-rate debt, Huntington utilizes the short-cut method when certain criteria are met. For other fair value hedges of fixed-rate debt, including certificates of deposit, Huntington utilizes the regression method to evaluate hedge effectiveness on a quarterly basis. For fair value hedges of portfolio loans, the regression method is used to evaluate effectiveness on a daily basis. For cash flow hedges, the regression method is applied on a quarterly basis.

Hedge accounting is discontinued prospectively when:

the derivative is no longer effective or expected to be effective in offsetting changes in the fair value or cash flows of a hedged item (including firm commitments or forecasted transactions);

the derivative expires or is sold, terminated, or exercised;

it is unlikely that a forecasted transaction will occur;

the hedged firm commitment no longer meets the definition of a firm commitment; or

the designation of the derivative as a hedging instrument is removed.

When hedge accounting is discontinued because it is determined that the derivative no longer qualifies as an effective fair value or cash flow hedge, the derivative will continue to be carried on the balance sheet at fair value.

In the case of a discontinued fair value hedge of a recognized asset or liability, as long as the hedged item continues to exist on the balance sheet, the hedged item will no longer be adjusted for changes in fair value. The basis adjustment that had previously been recorded to the hedged item during the period from the hedge designation date to the hedge discontinuation date is recognized as an adjustment to the yield of the hedged item over the remaining life of the hedged item.

In the case of a discontinued cash flow hedge of a recognized asset or liability, as long as the hedged item continues to exist on the balance sheet, the effective portion of the changes in fair value of the hedging derivative will no longer be recorded to other comprehensive income. The balance applicable to the discontinued hedging relationship will be recognized in earnings over the remaining life of the hedged item as an adjustment to yield. If the discontinued hedged item was a forecasted transaction that is not expected to occur, any amounts recorded on the balance sheet related to the hedged item, including any amounts recorded in accumulated other comprehensive income, are immediately reclassified to current period earnings.

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In the case of either a fair value hedge or a cash flow hedge, if the previously hedged item is sold or extinguished, the basis adjustment to the underlying asset or liability or any remaining unamortized other comprehensive income balance will be reclassified to current period earnings.

In all other situations in which hedge accounting is discontinued, the derivative will be carried at fair value on the consolidated balance sheets, with changes in its fair value recognized in current period earnings unless re-designated as a qualifying hedge.

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Like other financial instruments, derivatives contain an element of credit risk, which is the possibility that Huntington will incur a loss because the counterparty fails to meet its contractual obligations. Notional values of interest rate swaps and other off-balance sheet financial instruments significantly exceed the credit risk associated with these instruments and represent contractual balances on which calculations of amounts to be exchanged are based. Credit exposure is limited to the sum of the aggregate fair value of positions that have become favorable to Huntington, including any accrued interest receivable due from counterparties. Potential credit losses are mitigated through careful evaluation of counterparty credit standing, selection of counterparties from a limited group of high quality institutions, collateral agreements, and other contract provisions. Huntington considers the value of collateral held and collateral provided in determining the net carrying value of derivatives.

Huntington offsets the fair value amounts recognized for derivative instruments and the fair value for the right to reclaim cash collateral or the obligation to return cash collateral arising from derivative instrument(s) recognized at fair value executed with the same counterparty under a master netting arrangement.

**Repossessed Collateral** Repossessed collateral, also referred to as other real estate owned (OREO), is comprised principally of commercial and residential real estate properties obtained in partial or total satisfaction of loan obligations, and is carried at the lower of cost or fair value. Collateral obtained in satisfaction of a loan is recorded at the estimated fair value less anticipated selling costs based upon the property's appraised value at the date of foreclosure, with any difference between the fair value of the property and the carrying value of the loan recorded as a charge-off. Subsequent declines in value are reported as adjustments to the carrying amount and are recorded in noninterest expense. Gains or losses resulting from the sale of collateral are recognized in noninterest expense at the date of sale.

**Collateral** We pledge assets as collateral as required for various transactions including security repurchase agreements, public deposits, loan notes, derivative financial instruments, short-term borrowings and long-term borrowings. Assets that have been pledged as collateral, including those that can be sold or repledged by the secured party, continue to be reported on our Consolidated Balance Sheets.

We also accept collateral, primarily as part of various transactions including derivative and security resale agreements. Collateral accepted by us, including collateral that we can sell or repledge, is excluded from our Consolidated Balance Sheets.

The market value of collateral we have accepted or pledged is regularly monitored and additional collateral is obtained or provided as necessary to ensure appropriate collateral coverage in these transactions.

**Premises and Equipment** Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed principally by the straight-line method over the estimated useful lives of the related assets. Buildings and building improvements are depreciated over an average of 30 to 40 years and 10 to 30 years, respectively. Land improvements and furniture and fixtures are depreciated over an average of 5 to 20 years, while equipment is depreciated over a range of 3 to 10 years. Leasehold improvements are amortized over the lesser of the asset's useful life or the lease term, including any renewal periods for which renewal is reasonably assured. Maintenance and repairs are charged to expense as incurred, while improvements that extend the useful life of an asset are capitalized and depreciated over the remaining useful life. Premises and equipment is evaluated for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

**Mortgage Servicing Rights** Huntington recognizes the rights to service mortgage loans as separate assets, which are included in accrued income and other assets in the Consolidated Balance Sheets when purchased, or when servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained.

For loan sales with servicing retained, a servicing asset is recorded at fair value for the right to service the loans sold. To determine the fair value of a MSR, Huntington uses an option adjusted spread cash flow analysis incorporating market implied forward interest rates to estimate the future direction of mortgage and market interest rates. The forward rates utilized are derived from the current yield curve for U.S. dollar interest rate swaps and are consistent with pricing of capital markets instruments. The current and projected mortgage interest rate influences the prepayment rate and, therefore, the timing and magnitude of the cash flows associated with the MSR. Servicing revenues on mortgage loans are included in mortgage banking income.

At the time of initial capitalization, MSRs may be grouped into servicing classes based on the availability of market inputs used in determining fair value and the method used for managing the risks of the servicing assets. MSR assets are recorded using the fair value method or the amortization method. The election of the fair value or amortization method is made at the time each servicing class is established. All newly created MSRs since 2009 were recorded using the amortization method. Any change in the fair value of MSRs carried under the fair value method, as well as amortization and impairment of MSRs under the amortization method, during the period is recorded in mortgage banking income, which is reflected in the Consolidated Statements of Income. Huntington hedges the value of certain MSRs using derivative instruments and trading securities. Changes in fair value of these derivatives and trading account securities are reported as a component of mortgage banking

income.

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**Goodwill and Other Intangible Assets** Under the acquisition method of accounting, the net assets of entities acquired by

Huntington are recorded at their estimated fair value at the date of acquisition. The excess cost of the acquisition over the fair value of net assets acquired is recorded as goodwill. Other intangible assets are amortized either on an accelerated or straight-line basis over their estimated useful lives. Goodwill is evaluated for impairment on an annual basis at October 1<sup>st</sup> of each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Other intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

**Pension and Other Postretirement Benefits** We recognize the funded status of the postretirement benefit plans on the Consolidated Balance Sheets. Net postretirement benefit cost charged to current earnings related to these plans is based on various actuarial assumptions regarding expected future experience.

Certain employees are participants in various defined contribution and other non-qualified supplemental retirement plans. Our contributions to these plans are charged to current earnings.

In addition, we maintain a 401(k) plan covering substantially all employees. Employer contributions to the plan, which are charged to current earnings, are based on employee contributions.

**Share-Based Compensation** We use the fair value based method of accounting for awards of HBAN stock granted to employees under various stock option and restricted share plans. Stock compensation costs are recognized prospectively for all new awards granted under these plans. Compensation expense relating to share options is calculated using a methodology that is based on the underlying assumptions of the Black-Scholes option pricing model and is charged to expense over the requisite service period (e.g. vesting period). Compensation expense relating to restricted stock awards is based upon the fair value of the awards on the date of grant and is charged to earnings over the requisite service period (e.g., vesting period) of the award.

**Stock Repurchases** Acquisitions of Huntington stock are recorded at cost. The re-issuance of shares is recorded at weighted-average cost.

**Income Taxes** Income taxes are accounted for under the asset and liability method. Accordingly, deferred tax assets and liabilities are recognized for the future book and tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are determined using enacted tax rates expected to apply in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income at the time of enactment of such change in tax rates. Any interest or penalties due for payment of income taxes are included in the provision for income taxes. To the extent that we do not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is recorded. All positive and negative evidence is reviewed when determining how much of a valuation allowance is recognized on a quarterly basis. In determining the requirements for a valuation allowance, sources of possible taxable income are evaluated including future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in appropriate carryback years, and tax-planning strategies. Huntington applies a more likely than not recognition threshold for all tax uncertainties.

**Bank Owned Life Insurance** Huntington's bank owned life insurance policies are recorded at their cash surrender value. Huntington recognizes tax-exempt income from the periodic increases in the cash surrender value of these policies and from death benefits. A portion of the cash surrender value is supported by holdings in separate accounts. Book value protection for the separate accounts is provided by the insurance carriers and a highly rated major bank.

**Fair Value Measurements** The Company records or discloses certain of its assets and liabilities at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Fair value measurements are classified within one of three levels in a valuation hierarchy based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

*Level 1* inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

*Level 2* inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

*Level 3* inputs to the valuation methodology are unobservable and significant to the fair value measurement.



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A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

**Segment Results** Accounting policies for the business segments are the same as those used in the preparation of the Consolidated Financial Statements with respect to activities specifically attributable to each business segment. However, the preparation of business segment results requires Management to establish methodologies to allocate funding costs and benefits, expenses, and other financial elements to each business segment. Changes are made in these methodologies as appropriate.

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**Statement of Cash Flows** Cash and cash equivalents are defined as cash and due from banks which includes amounts on deposit with the Federal Reserve and federal funds sold and securities purchased under resale agreements.

**Transactions with Related Parties** In the normal course of business, we may enter into transactions with various related parties. These transactions occur at prevailing market rates and terms and include funding arrangements, transfers of financial assets, administrative and operational support, and other miscellaneous services.

**2. ACCOUNTING STANDARDS UPDATE**

**ASU 2013-11 Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists.** The ASU requires that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. However, unrecognized tax benefits should be presented in the financial statements as a liability and should not be combined with deferred tax assets in circumstances where availability or legal requirement and intent to settle additional incomes taxes is not met. The amendments were applied prospectively and were effective for interim and annual reporting periods beginning January 1, 2014. The amendments did not have a material impact to Huntington's Consolidated Financial Statements.

**ASU 2014-01 Investments (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects.**

The amendments in ASU 2014-01 permit entities to make an accounting policy election to account for investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity recognizes the net investment performance in the income statement as a component of income tax expense (benefit). Huntington elected to early adopt the amended guidance during the first quarter of 2014. The guidance was applied retrospectively to all prior periods presented. The adoption resulted in an immaterial adjustment reducing retained earnings at the beginning of 2010. The impact to current period net income was not material. See discussion on Low Income Housing Tax Credit Partnerships in Note 19 for further information on this topic.

**ASU 2014-04 Receivables (Topic 310): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.** The ASU clarifies that an in substance repossession or foreclosure occurs upon either the creditor obtaining legal title to the residential real estate property or the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendments are effective for annual periods, and interim reporting periods within those annual periods, beginning after December 15, 2014. The amendments may be adopted using either a modified retrospective transition method or a prospective transition method. Management does not believe the amendments will have a material impact to Huntington's Consolidated Financial Statements.

**ASU 2014-09 Revenue from Contracts with Customers (Topic 606): The amendments in ASU 2014-09 supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance.** The general principle of the amendments require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance sets forth a five step approach to be utilized for revenue recognition. The amendments are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Management is currently assessing the impact to Huntington's Consolidated Financial Statements.

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**ASU 2014-11 Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures.** The amendments in the ASU require repurchase-to-maturity transactions to be recorded and accounted for as secured borrowings. Amendments to Topic 860 also require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty (i.e., a repurchase financing), which will result in secured borrowing accounting for the repurchase agreement, as well as additional required disclosures. The accounting amendments and disclosures are effective for interim and annual periods beginning after December 15, 2014. The disclosures for repurchase agreements, securities lending transactions, and repurchase-to-maturity transactions accounted for as secured borrowings are required to be presented for annual periods beginning after December 15, 2014, and for interim periods beginning after March 15, 2015. Management is currently assessing the impact to Huntington's Consolidated Financial Statements.

**ASU 2014-12 Compensation Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period.** The amendments require that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition. Specifically, if the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Management is currently assessing the impact to Huntington's Consolidated Financial Statements.

**ASU 2014-13 Consolidation (Topic 810): Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity** The amendments allow a reporting entity that consolidates a collateralized financing entity within the scope of the guidance to elect to measure the financial assets and the financial liabilities of that collateralized financing entity using the measurement alternative. Under the measurement alternative, the reporting entity should measure both the financial assets and the financial liabilities of that collateralized financing entity in its consolidated financial statements using the more observable of the fair value of the financial assets and the fair value of the financial liabilities. The amendments are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2015. Management does not believe the amendments will have a material impact to Huntington's Consolidated Financial Statements.

**ASU 2014-14 Receivables Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure.** The amendments require a mortgage loan to be derecognized and a separate receivable to be recognized upon foreclosure if the loan has a government guarantee that is non-separable from the loan before foreclosure, the creditor has the ability and intent to convey the real estate property to the guarantor, and any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Additionally, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor upon foreclosure. The amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2014. Management does not believe the amendments will have a material impact to Huntington's Consolidated Financial Statements.

**3. LOANS AND LEASES AND ALLOWANCE FOR CREDIT LOSSES**

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans and leases are carried at the principal amount outstanding, net of unamortized deferred loan origination fees and costs and net of unearned income. At December 31, 2014 and 2013, the aggregate amount of these net unamortized deferred loan origination fees and net unearned income was \$178.7 million and \$192.9 million, respectively.

**Loan and Lease Portfolio Composition**

The table below summarizes the Company's primary portfolios. For ACL purposes, these portfolios are further disaggregated into classes which are also summarized in the table below.

|                           |                                                                                |
|---------------------------|--------------------------------------------------------------------------------|
| Portfolio                 | Class                                                                          |
| Commercial and industrial | Owner occupied<br>Purchased credit-impaired<br>Other commercial and industrial |
| Commercial real estate    | Retail properties<br>Multi family                                              |

Office  
Industrial and warehouse  
Purchased credit-impaired

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|                      |                                                   |
|----------------------|---------------------------------------------------|
| Automobile           | Other commercial real estate<br>NA (1)            |
| Home equity          | Secured by first-lien<br>Secured by junior-lien   |
| Residential mortgage | Residential mortgage<br>Purchased credit-impaired |
| Other consumer       | Other consumer<br>Purchased credit-impaired       |

(1) Not applicable. The automobile loan portfolio is not further segregated into classes.

**Direct Financing Leases**

Huntington's loan and lease portfolio includes lease financing receivables consisting of direct financing leases on equipment, which are included in C&I loans. Net investments in lease financing receivables by category at December 31, 2014 and 2013 were as follows:

| <i>(dollar amounts in thousands)</i>                                  | At December 31,     |                     |
|-----------------------------------------------------------------------|---------------------|---------------------|
|                                                                       | 2014                | 2013                |
| <b>Commercial and industrial:</b>                                     |                     |                     |
| Lease payments receivable                                             | \$ 1,051,744        | \$ 1,426,928        |
| Estimated residual value of leased assets                             | 483,407             | 409,184             |
| Gross investment in commercial lease financing receivables            | 1,535,151           | 1,836,112           |
| Net deferred origination costs                                        | 2,557               | 3,105               |
| Unearned income                                                       | (131,027)           | (165,052)           |
| <b>Total net investment in commercial lease financing receivables</b> | <b>\$ 1,406,681</b> | <b>\$ 1,674,165</b> |

The future lease rental payments due from customers on direct financing leases at December 31, 2014, totaled \$1.1 billion and were as follows: \$0.3 billion in 2015, \$0.2 billion in 2016, \$0.2 billion in 2017, \$0.1 billion in 2018, \$0.1 billion in 2019, and \$0.2 thereafter.

**Fidelity Bank acquisition**

On March 30, 2012, Huntington acquired the loans of Fidelity Bank located in Dearborn, Michigan from the FDIC. Under the agreement, loans with a fair value of \$523.9 million were acquired by Huntington.

**Camco Financial acquisition**

On March 1, 2014, Huntington completed its acquisition of Camco Financial in a stock and cash transaction valued at \$109.5 million. Loans with a fair value of \$559.4 million were acquired by Huntington.

**Purchased Credit-Impaired Loans**

Purchased loans with evidence of deterioration in credit quality since origination for which it is probable at acquisition that we will be unable to collect all contractually required payments are considered to be credit impaired. Purchased credit-impaired loans are initially recorded at fair value, which is estimated by discounting the cash flows expected to be collected at the acquisition date. Because the estimate of expected cash flows reflects an estimate of future credit losses expected to be incurred over the life of the loans, an allowance for credit losses is not recorded at the acquisition date. The excess of cash flows expected at acquisition over the estimated fair value, referred to as the accretable yield, is recognized in interest income over the remaining life of the loan, or pool of loans, on a level-yield basis. The difference between the contractually required payments at acquisition and the cash flows expected to be collected at acquisition is referred to as the nonaccretable difference. A subsequent decrease in the estimate of cash flows expected to be received on purchased credit-impaired loans generally results in the recognition of an allowance for credit losses. Subsequent increases in cash flows result in reversal of any nonaccretable difference (or

allowance for loan and lease losses to the extent any has been recorded) with a positive impact on interest income subsequently recognized. The measurement of cash flows involves assumptions and judgments for interest rates, prepayments, default rates, loss severity, and collateral values. All of these factors are inherently subjective and significant changes in the cash flow estimates over the life of the loan can result.

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The following table reflects the contractually required payments receivable, cash flows expected to be collected, and fair value of the credit impaired Camco Financial loans at acquisition date:

|                                                    |                          |
|----------------------------------------------------|--------------------------|
|                                                    | <b>March 1,<br/>2014</b> |
| <i>(dollar amounts in thousands)</i>               |                          |
| Contractually required payments including interest | <b>\$ 14,363</b>         |
| Less: nonaccretable difference                     | <b>(11,234)</b>          |
| <br>                                               |                          |
| Cash flows expected to be collected                | <b>3,129</b>             |
| Less: accretable yield                             | <b>(143)</b>             |
| <br>                                               |                          |
| Fair value of credit impaired loans acquired       | <b>\$ 2,986</b>          |

The following table presents a rollforward of the accretable yield by acquisition for the year ended December 31, 2014 and 2013:

|                                                |                  |           |
|------------------------------------------------|------------------|-----------|
|                                                | <b>2014</b>      | 2013      |
| <i>(dollar amounts in thousands)</i>           |                  |           |
| <b><u>Fidelity Bank</u></b>                    |                  |           |
| Balance at January 1,                          | <b>\$ 27,995</b> | \$ 23,251 |
| Accretion                                      | <b>(13,485)</b>  | (15,931)  |
| Reclassification from nonaccretable difference | <b>4,878</b>     | 20,675    |
| <br>                                           |                  |           |
| Balance at December 31,                        | <b>\$ 19,388</b> | \$ 27,995 |
| <br>                                           |                  |           |
| <b><u>Camco Financial</u></b>                  |                  |           |
| Impact of acquisition on March 1, 2014         | <b>143</b>       |           |
| Accretion                                      | <b>(5,597)</b>   |           |
| Reclassification from nonaccretable difference | <b>6,278</b>     |           |
| <br>                                           |                  |           |
| Balance at December 31,                        | <b>\$ 824</b>    | \$        |

The allowance for loan losses recorded on the purchased credit-impaired loan portfolio at December 31, 2014 and 2013 was \$4.1 million and \$2.4 million, respectively. The following table reflects the ending and unpaid balances of all contractually required payments and carrying amounts of the acquired loans by acquisition at December 31, 2014 and December 31, 2013:

|                               |                           |                           |                           |                           |
|-------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
|                               | <b>December 31, 2014</b>  |                           | <b>December 31, 2013</b>  |                           |
|                               | <b>Ending<br/>Balance</b> | <b>Unpaid<br/>Balance</b> | <b>Ending<br/>Balance</b> | <b>Unpaid<br/>Balance</b> |
| <i>(in thousands)</i>         |                           |                           |                           |                           |
| <b><u>Fidelity Bank</u></b>   |                           |                           |                           |                           |
| Commercial and industrial     | \$ 22,405                 | \$ 33,622                 | \$ 35,526                 | \$ 50,798                 |
| Commercial real estate        | 36,663                    | 87,250                    | 82,073                    | 154,869                   |
| Residential mortgage          | 1,912                     | 3,096                     | 2,498                     | 3,681                     |
| Other consumer                | 51                        | 123                       | 129                       | 219                       |
| <br>                          |                           |                           |                           |                           |
| Total                         | <b>\$ 61,031</b>          | <b>\$ 124,091</b>         | <b>\$ 120,226</b>         | <b>\$ 209,567</b>         |
| <br>                          |                           |                           |                           |                           |
| <b><u>Camco Financial</u></b> |                           |                           |                           |                           |
| Commercial and industrial     | \$ 823                    | \$ 1,685                  | \$                        | \$                        |
| Commercial real estate        | 1,708                     | 3,826                     |                           |                           |

Total \$ 2,531 \$ 5,511 \$ \$

**Loan Purchases and Sales**

The following table summarizes significant portfolio loan purchase and sale activity for the years ended December 31, 2014, and 2013. The table below excludes mortgage loans originated for sale.

| <i>(dollar amounts in thousands)</i>  | Commercial<br>and Industrial | Commercial<br>Real<br>Estate | Automobile | Home<br>Equity | Residential<br>Mortgage | Other<br>Consumer | Total             |
|---------------------------------------|------------------------------|------------------------------|------------|----------------|-------------------------|-------------------|-------------------|
| Portfolio loans purchased during the: |                              |                              |            |                |                         |                   |                   |
| Year ended December 31, 2014          | <b>\$ 326,557</b>            | <b>\$</b>                    | <b>\$</b>  | <b>\$</b>      | <b>\$ 18,482</b>        | <b>\$</b>         | <b>\$ 345,039</b> |
| Year ended December 31, 2013          | 109,723                      |                              |            |                |                         |                   | 109,723           |



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Portfolio loans sold or transferred to loans held for sale during the:

|                              |                |              |              |                |
|------------------------------|----------------|--------------|--------------|----------------|
| Year ended December 31, 2014 | <b>352,062</b> | <b>8,447</b> | <b>7,592</b> | <b>368,101</b> |
| Year ended December 31, 2013 | 225,930        | 4,767        | 205,334      | 436,031        |

**NALs and Past Due Loans**

The following table presents NALs by loan class for the years ended December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>   | December 31,      |                   |
|----------------------------------------|-------------------|-------------------|
|                                        | 2014              | 2013              |
| <b>Commercial and industrial:</b>      |                   |                   |
| Owner occupied                         | \$ 41,285         | \$ 38,321         |
| Other commercial and industrial        | 30,689            | 18,294            |
| <b>Total commercial and industrial</b> | <b>\$ 71,974</b>  | <b>\$ 56,615</b>  |
| <b>Commercial real estate:</b>         |                   |                   |
| Retail properties                      | \$ 21,385         | \$ 27,328         |
| Multi family                           | 9,743             | 9,289             |
| Office                                 | 7,707             | 18,995            |
| Industrial and warehouse               | 3,928             | 6,310             |
| Other commercial real estate           | 5,760             | 11,495            |
| <b>Total commercial real estate</b>    | <b>\$ 48,523</b>  | <b>\$ 73,417</b>  |
| Automobile                             | \$ 4,623          | \$ 6,303          |
| <b>Home equity:</b>                    |                   |                   |
| Secured by first-lien                  | \$ 46,938         | \$ 36,288         |
| Secured by junior-lien                 | 31,622            | 29,901            |
| <b>Total home equity</b>               | <b>\$ 78,560</b>  | <b>\$ 66,189</b>  |
| <b>Residential mortgage</b>            | <b>\$ 96,564</b>  | <b>\$ 119,532</b> |
| Other consumer                         | \$                | \$                |
| <b>Total nonaccrual loans</b>          | <b>\$ 300,244</b> | <b>\$ 322,056</b> |

The amount of interest that would have been recorded under the original terms for total NAL loans was \$20.6 million, \$23.4 million, and \$40.4 million for 2014, 2013, and 2012, respectively. The total amount of interest recorded to interest income for these loans was \$8.4 million, \$5.0 million, and \$4.8 million in 2014, 2013, and 2012, respectively.

The following table presents an aging analysis of loans and leases, including past due loans and leases, by loan class for the years ended December 31, 2014 and 2013 (1):

| <i>(dollar amounts in thousands)</i> | December 31, 2014 |            |                             |           | Current      | Total Loans and Leases | 90 or more days past due and accruing |
|--------------------------------------|-------------------|------------|-----------------------------|-----------|--------------|------------------------|---------------------------------------|
|                                      | 30-59 days        | 60-89 days | Past Due<br>90 or more days | Total     |              |                        |                                       |
| <b>Commercial and industrial:</b>    |                   |            |                             |           |              |                        |                                       |
| Owner occupied                       | \$ 5,232          | \$ 2,981   | \$ 18,222                   | \$ 26,435 | \$ 4,228,440 | \$ 4,254,875           | \$                                    |
| Purchased credit-impaired            | 846               |            | 4,937                       | 5,783     | 17,445       | 23,228                 | 4,937(2)                              |
| Other commercial and industrial      | 15,330            | 1,536      | 9,101                       | 25,967    | 14,729,076   | 14,755,043             |                                       |

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|                                 |           |          |           |           |               |               |          |
|---------------------------------|-----------|----------|-----------|-----------|---------------|---------------|----------|
| Total commercial and industrial | \$ 21,408 | \$ 4,517 | \$ 32,260 | \$ 58,185 | \$ 18,974,961 | \$ 19,033,146 | \$ 4,937 |
| Commercial real estate:         |           |          |           |           |               |               |          |
| Retail properties               | \$ 7,866  | \$ 312   | \$ 4,021  | \$ 11,887 | \$ 1,345,859  | \$ 1,357,746  | \$ 4,937 |
| Multi family                    | 1,517     | 312      | 3,337     | 5,166     | 1,085,250     | 1,090,416     |          |
| Office                          | 464       | 1,167    | 4,415     | 6,046     | 974,257       | 980,303       |          |
| Industrial and warehouse        | 688       |          | 2,649     | 3,337     | 510,064       | 513,401       |          |

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|                              |            |           |            |            |               |               |              |
|------------------------------|------------|-----------|------------|------------|---------------|---------------|--------------|
| Purchased credit-impaired    | 89         | 289       | 18,793     | 19,171     | 19,200        | 38,371        | 18,793(2)    |
| Other commercial real estate | 847        | 1,281     | 3,966      | 6,094      | 1,211,072     | 1,217,166     |              |
| Total commercial real estate | \$ 11,471  | \$ 3,049  | \$ 37,181  | \$ 51,701  | \$ 5,145,702  | \$ 5,197,403  | \$ 18,793    |
| Automobile                   | \$ 56,272  | \$ 10,427 | \$ 5,963   | \$ 72,662  | \$ 8,617,240  | \$ 8,689,902  | \$ 5,703     |
| Home equity:                 |            |           |            |            |               |               |              |
| Secured by first-lien        | \$ 15,036  | \$ 8,085  | \$ 33,014  | \$ 56,135  | \$ 5,072,669  | \$ 5,128,804  | \$ 4,471     |
| Secured by junior-lien       | 22,473     | 12,297    | 33,406     | 68,176     | 3,293,935     | 3,362,111     | 7,688        |
| Total home equity            | \$ 37,509  | \$ 20,382 | \$ 66,420  | \$ 124,311 | \$ 8,366,604  | \$ 8,490,915  | \$ 12,159    |
| Residential mortgage:        |            |           |            |            |               |               |              |
| Residential mortgage         | \$ 102,702 | \$ 42,009 | \$ 139,379 | \$ 284,090 | \$ 5,544,607  | \$ 5,828,697  | \$ 88,052(3) |
| Purchased credit-impaired    |            |           |            |            | 1,912         | 1,912         | (2)          |
| Total residential mortgage   | \$ 102,702 | \$ 42,009 | \$ 139,379 | \$ 284,090 | \$ 5,546,519  | \$ 5,830,609  | \$ 88,052    |
| Other consumer:              |            |           |            |            |               |               |              |
| Other consumer               | \$ 5,491   | \$ 1,086  | \$ 837     | \$ 7,414   | \$ 406,286    | \$ 413,700    | \$ 837       |
| Purchased credit-impaired    |            |           |            |            | 51            | 51            | (2)          |
| Total other consumer         | \$ 5,491   | \$ 1,086  | \$ 837     | \$ 7,414   | \$ 406,337    | \$ 413,751    | \$ 837       |
| Total loans and leases       | \$ 234,853 | \$ 81,470 | \$ 282,040 | \$ 598,363 | \$ 47,057,363 | \$ 47,655,726 | \$ 130,481   |

December 31, 2013

Past Due

| <i>(dollar amounts in thousands)</i> | 30-59 days | 60-89 days | 90 or more days | Total      | Current       | Total Loans and Leases | 90 or more days past due and accruing |
|--------------------------------------|------------|------------|-----------------|------------|---------------|------------------------|---------------------------------------|
| Commercial and industrial:           |            |            |                 |            |               |                        |                                       |
| Owner occupied                       | \$ 5,935   | \$ 1,879   | \$ 25,658       | \$ 33,472  | \$ 4,314,400  | \$ 4,347,872           | \$                                    |
| Purchased credit-impaired            | 241        | 433        | 14,562          | 15,236     | 20,290        | 35,526                 | 14,562(2)                             |
| Other commercial and industrial      | 10,342     | 3,075      | 11,210          | 24,627     | 13,186,251    | 13,210,878             |                                       |
| Total commercial and industrial      | \$ 16,518  | \$ 5,387   | \$ 51,430       | \$ 73,335  | \$ 17,520,941 | \$ 17,594,276          | \$ 14,562                             |
| Commercial real estate:              |            |            |                 |            |               |                        |                                       |
| Retail properties                    | \$ 19,372  | \$ 1,228   | \$ 5,252        | \$ 25,852  | \$ 1,237,717  | \$ 1,263,569           | \$                                    |
| Multi family                         | 2,425      | 943        | 6,726           | 10,094     | 1,015,497     | 1,025,591              |                                       |
| Office                               | 1,635      | 545        | 12,700          | 14,880     | 927,413       | 942,293                |                                       |
| Industrial and warehouse             | 465        | 3,714      | 4,395           | 8,574      | 464,319       | 472,893                |                                       |
| Purchased credit-impaired            | 1,311      |            | 39,142          | 40,453     | 41,620        | 82,073                 | 39,142(2)                             |
| Other commercial real estate         | 5,922      | 1,134      | 7,192           | 14,248     | 1,049,427     | 1,063,675              |                                       |
| Total commercial real estate         | \$ 31,130  | \$ 7,564   | \$ 75,407       | \$ 114,101 | \$ 4,735,993  | \$ 4,850,094           | \$ 39,142                             |
| Automobile                           | \$ 45,174  | \$ 8,863   | \$ 5,140        | \$ 59,177  | \$ 6,579,536  | \$ 6,638,713           | \$ 5,055                              |
| Home equity:                         |            |            |                 |            |               |                        |                                       |
| Secured by first-lien                | \$ 20,551  | \$ 8,746   | \$ 28,472       | \$ 57,769  | \$ 4,784,375  | \$ 4,842,144           | \$ 6,338                              |
| Secured by junior-lien               | 28,965     | 13,071     | 31,392          | 73,428     | 3,420,746     | 3,494,174              | 7,645                                 |
| Total home equity                    | 49,516     | \$ 21,817  | \$ 59,864       | \$ 131,197 | \$ 8,205,121  | \$ 8,336,318           | \$ 13,983                             |
| Residential mortgage:                |            |            |                 |            |               |                        |                                       |
| Residential mortgage                 | 101,584    | \$ 41,784  | \$ 158,956      | \$ 302,324 | \$ 5,016,266  | \$ 5,318,590           | \$ 90,115(4)                          |
| Purchased credit-impaired            | 194        |            | 339             | 533        | 1,965         | 2,498                  | 339(2)                                |
| Total residential mortgage           | \$ 101,778 | \$ 41,784  | \$ 159,295      | \$ 302,857 | \$ 5,018,231  | \$ 5,321,088           | \$ 90,454                             |
| Other consumer:                      |            |            |                 |            |               |                        |                                       |
| Other consumer                       | 6,465      | \$ 1,276   | \$ 998          | \$ 8,739   | \$ 371,143    | \$ 379,882             | \$ 998                                |
| Purchased credit-impaired            | 69         |            |                 | 69         | 60            | 129                    | (2)                                   |

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|                        |            |           |            |            |               |               |            |
|------------------------|------------|-----------|------------|------------|---------------|---------------|------------|
| Total other consumer   | \$ 6,534   | \$ 1,276  | \$ 998     | \$ 8,808   | \$ 371,203    | \$ 380,011    | \$ 998     |
| Total loans and leases | \$ 250,650 | \$ 86,691 | \$ 352,134 | \$ 689,475 | \$ 42,431,025 | \$ 43,120,500 | \$ 164,194 |

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- (1) NALs are included in this aging analysis based on the loans past due status.
- (2) All amounts represent accruing purchased credit-impaired loans related to the Camco Financial and FDIC-assisted Fidelity Bank acquisition. Under the applicable accounting guidance (ASC-310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.
- (3) Includes \$55,012 thousand guaranteed by the U.S. government.
- (4) Includes \$87,985 thousand guaranteed by the U.S. government.

**Allowance for Credit Losses**

The ACL is increased through a provision for credit losses that is charged to earnings, based on Management's quarterly evaluation of the factors previously mentioned, and is reduced by charge-offs, net of recoveries, and the ACL associated with securitized or sold loans. There were no material changes in assumptions or estimation techniques compared with prior periods that impacted the determination of the current period's ALLL and AULC.

During a 2013 review of our consumer portfolios, we identified additional loans associated with borrowers who had filed Chapter 7 bankruptcy and had not reaffirmed their debt, thus meeting the definition of collateral dependent per OCC regulatory guidance. These loans were not identified in the 2012 third quarter implementation of the OCC's regulatory guidance. The bankruptcy court's discharge of the borrower's debt is considered a concession when the discharged debt is not reaffirmed, and as such, the loan is placed on nonaccrual status, and written down to collateral value, less anticipated selling costs. As a result of the review of our existing consumer portfolios, additional NCOs of \$22.8 million were recorded in 2013. The majority of the NCO impact was in the home equity portfolio and relates to junior-lien loans that meet the regulatory guidance.

The following table presents ALLL and AULC activity by portfolio segment for the years ended December 31, 2014, 2013, and 2012:

| <i>(dollar amounts in thousands)</i>                              | Commercial<br>and Industrial | Commercial<br>Real Estate | Automobile       | Home<br>Equity   | Residential<br>Mortgage | Other<br>Consumer | Total             |
|-------------------------------------------------------------------|------------------------------|---------------------------|------------------|------------------|-------------------------|-------------------|-------------------|
| <b>Year ended December 31, 2014:</b>                              |                              |                           |                  |                  |                         |                   |                   |
| ALLL balance, beginning of period                                 | \$ 265,801                   | \$ 162,557                | \$ 31,053        | \$ 111,131       | \$ 39,577               | \$ 37,751         | \$ 647,870        |
| Loan charge-offs                                                  | (76,654)                     | (24,704)                  | (31,330)         | (54,473)         | (25,946)                | (33,494)          | (246,601)         |
| Recoveries of loans previously charged-off                        | 44,531                       | 34,071                    | 13,762           | 17,526           | 6,194                   | 5,890             | 121,974           |
| Provision for loan and lease losses                               | 53,317                       | (69,085)                  | 19,981           | 22,229           | 27,386                  | 29,254            | 83,082            |
| Allowance for loans sold or transferred to<br>loans held for sale |                              |                           |                  |                  |                         | (1,129)           | (1,129)           |
| <b>ALLL balance, end of period</b>                                | <b>\$ 286,995</b>            | <b>\$ 102,839</b>         | <b>\$ 33,466</b> | <b>\$ 96,413</b> | <b>\$ 47,211</b>        | <b>\$ 38,272</b>  | <b>\$ 605,196</b> |
| AULC balance, beginning of period                                 | \$ 49,596                    | \$ 9,891                  | \$               | \$ 1,763         | \$ 9                    | \$ 1,640          | \$ 62,899         |
| Provision for unfunded loan commitments<br>and letters of credit  | (608)                        | (3,850)                   |                  | 161              | (1)                     | 2,205             | (2,093)           |
| <b>AULC balance, end of period</b>                                | <b>\$ 48,988</b>             | <b>\$ 6,041</b>           | <b>\$</b>        | <b>\$ 1,924</b>  | <b>\$ 8</b>             | <b>\$ 3,845</b>   | <b>\$ 60,806</b>  |
| <b>ACL balance, end of period</b>                                 | <b>\$ 335,983</b>            | <b>\$ 108,880</b>         | <b>\$ 33,466</b> | <b>\$ 98,337</b> | <b>\$ 47,219</b>        | <b>\$ 42,117</b>  | <b>\$ 666,002</b> |

*(dollar amounts in thousands)*

|                                            |            |            |           |            |           |           |            |
|--------------------------------------------|------------|------------|-----------|------------|-----------|-----------|------------|
| <b>Year ended December 31, 2013:</b>       |            |            |           |            |           |           |            |
| ALLL balance, beginning of period          | \$ 241,051 | \$ 285,369 | \$ 34,979 | \$ 118,764 | \$ 61,658 | \$ 27,254 | \$ 769,075 |
| Loan charge-offs                           | (45,904)   | (69,512)   | (23,912)  | (98,184)   | (34,236)  | (34,568)  | (306,316)  |
| Recoveries of loans previously charged-off | 29,514     | 44,658     | 13,375    | 15,921     | 7,074     | 7,108     | 117,650    |

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|                                                                |                   |                   |                  |                   |                  |                  |                   |
|----------------------------------------------------------------|-------------------|-------------------|------------------|-------------------|------------------|------------------|-------------------|
| Provision for loan and lease losses                            | 41,140            | (97,958)          | 6,611            | 74,630            | 5,417            | 37,957           | 67,797            |
| Allowance for loans sold or transferred to loans held for sale |                   |                   |                  |                   | (336)            |                  | (336)             |
| <b>ALLL balance, end of period</b>                             | <b>\$ 265,801</b> | <b>\$ 162,557</b> | <b>\$ 31,053</b> | <b>\$ 111,131</b> | <b>\$ 39,577</b> | <b>\$ 37,751</b> | <b>\$ 647,870</b> |
| AULC balance, beginning of period                              | \$ 33,868         | \$ 4,740          | \$               | \$ 1,356          | \$ 3             | \$ 684           | \$ 40,651         |
| Provision for unfunded loan commitments and letters of credit  | 15,728            | 5,151             |                  | 407               | 6                | 956              | 22,248            |
| <b>AULC balance, end of period</b>                             | <b>\$ 49,596</b>  | <b>\$ 9,891</b>   | <b>\$</b>        | <b>\$ 1,763</b>   | <b>\$ 9</b>      | <b>\$ 1,640</b>  | <b>\$ 62,899</b>  |
| <b>ACL balance, end of period</b>                              | <b>\$ 315,397</b> | <b>\$ 172,448</b> | <b>\$ 31,053</b> | <b>\$ 112,894</b> | <b>\$ 39,586</b> | <b>\$ 39,391</b> | <b>\$ 710,769</b> |

(dollar amounts in thousands)

**Year Ended December 31, 2012:**

|                                                                |                   |                   |                  |                   |                  |                  |                   |
|----------------------------------------------------------------|-------------------|-------------------|------------------|-------------------|------------------|------------------|-------------------|
| ALLL balance, beginning of period                              | \$ 275,367        | \$ 388,706        | \$ 38,282        | \$ 143,873        | \$ 87,194        | \$ 31,406        | \$ 964,828        |
| Loan charge-offs                                               | (101,475)         | (118,051)         | (26,070)         | (124,286)         | (52,228)         | (33,090)         | (455,200)         |
| Recoveries of loans previously charged-off                     | 37,227            | 39,622            | 16,628           | 7,907             | 4,305            | 7,049            | 112,738           |
| Provision for loan and lease losses                            | 29,932            | (24,908)          | 12,964           | 91,270            | 24,046           | 21,889           | 155,193           |
| Allowance for loans sold or transferred to loans held for sale |                   |                   | (6,825)          |                   | (1,659)          |                  | (8,484)           |
| <b>ALLL balance, end of period</b>                             | <b>\$ 241,051</b> | <b>\$ 285,369</b> | <b>\$ 34,979</b> | <b>\$ 118,764</b> | <b>\$ 61,658</b> | <b>\$ 27,254</b> | <b>\$ 769,075</b> |
| AULC balance, beginning of period                              | \$ 39,658         | \$ 5,852          | \$               | \$ 2,134          | \$ 1             | \$ 811           | \$ 48,456         |
| Provision for unfunded loan commitments and letters-of-credit  | (5,790)           | (1,112)           |                  | (778)             | 2                | (127)            | (7,805)           |
| <b>AULC balance, end of period</b>                             | <b>33,868</b>     | <b>4,740</b>      |                  | <b>1,356</b>      | <b>3</b>         | <b>684</b>       | <b>40,651</b>     |
| <b>ACL balance, end of period</b>                              | <b>\$ 274,919</b> | <b>\$ 290,109</b> | <b>\$ 34,979</b> | <b>\$ 120,120</b> | <b>\$ 61,661</b> | <b>\$ 27,938</b> | <b>\$ 809,726</b> |

**Credit Quality Indicators**

To facilitate the monitoring of credit quality for C&I and CRE loans, and for purposes of determining an appropriate ACL level for these loans, Huntington utilizes the following categories of credit grades:

Pass - Higher quality loans that do not fit any of the other categories described below.

OLEM - The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the loan may weaken or the collateral may be inadequate to protect Huntington's position in the future. For these reasons, Huntington considers the loans to be potential problem loans.

Substandard - Inadequately protected loans by the borrower's ability to repay, equity, and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. It is likely Huntington will sustain some loss if any identified weaknesses are not mitigated.

Doubtful - Loans that have all of the weaknesses inherent in those loans classified as Substandard, with the added elements of the full collection of the loan is improbable and that the possibility of loss is high.

The categories above, which are derived from standard regulatory rating definitions, are assigned upon initial approval of the loan or lease and subsequently updated as appropriate.

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Commercial loans categorized as OLEM, Substandard, or Doubtful are considered Criticized loans. Commercial loans categorized as Substandard or Doubtful are also considered Classified loans.

For all classes within all consumer loan portfolios, each loan is assigned a specific PD factor that is partially based on the borrower's most recent credit bureau score, which we update quarterly. A credit bureau score is a credit score developed by Fair Isaac

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Corporation based on data provided by the credit bureaus. The credit bureau score is widely accepted as the standard measure of consumer credit risk used by lenders, regulators, rating agencies, and consumers. The higher the credit bureau score, the higher likelihood of repayment and therefore, an indicator of higher credit quality.

Huntington assesses the risk in the loan portfolio by utilizing numerous risk characteristics. The classifications described above, and also presented in the table below, represent one of those characteristics that are closely monitored in the overall credit risk management processes.

The following table presents each loan and lease class by credit quality indicator for the years ended December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>   | December 31, 2014                     |                                           |                     |                   | Total                |
|----------------------------------------|---------------------------------------|-------------------------------------------|---------------------|-------------------|----------------------|
|                                        | Pass                                  | Credit Risk Profile by UCS classification |                     |                   |                      |
|                                        |                                       | OLEM                                      | Substandard         | Doubtful          |                      |
| <b>Commercial and industrial:</b>      |                                       |                                           |                     |                   |                      |
| Owner occupied                         | \$ 3,959,046                          | \$ 117,637                                | \$ 175,767          | \$ 2,425          | \$ 4,254,875         |
| Purchased impaired                     | 3,915                                 | 741                                       | 14,901              | 3,671             | 23,228               |
| Other commercial and industrial        | 13,925,334                            | 386,666                                   | 440,036             | 3,007             | 14,755,043           |
| <b>Total commercial and industrial</b> | <b>\$ 17,888,295</b>                  | <b>\$ 505,044</b>                         | <b>\$ 630,704</b>   | <b>\$ 9,103</b>   | <b>\$ 19,033,146</b> |
| <b>Commercial real estate:</b>         |                                       |                                           |                     |                   |                      |
| Retail properties                      | \$ 1,279,064                          | \$ 10,204                                 | \$ 67,911           | \$ 567            | \$ 1,357,746         |
| Multi family                           | 1,044,521                             | 12,608                                    | 32,322              | 965               | 1,090,416            |
| Office                                 | 902,474                               | 33,107                                    | 42,578              | 2,144             | 980,303              |
| Industrial and warehouse               | 487,454                               | 7,877                                     | 17,781              | 289               | 513,401              |
| Purchased impaired                     | 6,914                                 | 803                                       | 25,460              | 5,194             | 38,371               |
| Other commercial real estate           | 1,166,293                             | 9,635                                     | 40,019              | 1,219             | 1,217,166            |
| <b>Total commercial real estate</b>    | <b>\$ 4,886,720</b>                   | <b>\$ 74,234</b>                          | <b>\$ 226,071</b>   | <b>\$ 10,378</b>  | <b>\$ 5,197,403</b>  |
|                                        | Credit Risk Profile by FICO score (1) |                                           |                     |                   | Total                |
|                                        | 750+                                  | 650-749                                   | <650                | Other (2)         |                      |
| <b>Automobile</b>                      | <b>\$ 4,165,811</b>                   | <b>\$ 3,249,141</b>                       | <b>\$ 1,028,381</b> | <b>\$ 246,569</b> | <b>\$ 8,689,902</b>  |
| <b>Home equity:</b>                    |                                       |                                           |                     |                   |                      |
| Secured by first-lien                  | \$ 3,255,088                          | \$ 1,426,191                              | \$ 283,152          | \$ 164,373        | \$ 5,128,804         |
| Secured by junior-lien                 | 1,832,663                             | 1,095,332                                 | 348,825             | 85,291            | 3,362,111            |
| <b>Total home equity</b>               | <b>\$ 5,087,751</b>                   | <b>\$ 2,521,523</b>                       | <b>\$ 631,977</b>   | <b>\$ 249,664</b> | <b>\$ 8,490,915</b>  |
| <b>Residential mortgage:</b>           |                                       |                                           |                     |                   |                      |
| Residential mortgage                   | \$ 3,285,310                          | \$ 1,785,137                              | \$ 666,562          | \$ 91,688         | \$ 5,828,697         |
| Purchased impaired                     | 594                                   | 1,135                                     | 183                 |                   | 1,912                |
| <b>Total residential mortgage</b>      | <b>\$ 3,285,904</b>                   | <b>\$ 1,786,272</b>                       | <b>\$ 666,745</b>   | <b>\$ 91,688</b>  | <b>\$ 5,830,609</b>  |
| <b>Other consumer:</b>                 |                                       |                                           |                     |                   |                      |
| Other consumer                         | \$ 195,128                            | \$ 187,781                                | \$ 30,582           | \$ 209            | \$ 413,700           |
| Purchased impaired                     |                                       | 51                                        |                     |                   | 51                   |
| <b>Total other consumer loans</b>      | <b>\$ 195,128</b>                     | <b>\$ 187,832</b>                         | <b>\$ 30,582</b>    | <b>\$ 209</b>     | <b>\$ 413,751</b>    |
|                                        | December 31, 2013                     |                                           |                     |                   | Total                |
|                                        | Pass                                  | Credit Risk Profile by UCS classification |                     |                   |                      |
|                                        |                                       | OLEM                                      | Substandard         | Doubtful          |                      |
| <b>Commercial and industrial:</b>      |                                       |                                           |                     |                   |                      |
| Owner occupied                         | \$ 4,052,579                          | \$ 130,645                                | \$ 155,994          | \$ 8,654          | \$ 4,347,872         |



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|                                        |                      |                   |                   |                  |                      |
|----------------------------------------|----------------------|-------------------|-------------------|------------------|----------------------|
| Purchased impaired                     | 5,015                | 661               | 27,693            | 2,157            | 35,526               |
| Other commercial and industrial        | 12,630,512           | 211,860           | 364,343           | 4,163            | 13,210,878           |
| <b>Total commercial and industrial</b> | <b>\$ 16,688,106</b> | <b>\$ 343,166</b> | <b>\$ 548,030</b> | <b>\$ 14,974</b> | <b>\$ 17,594,276</b> |
| Commercial real estate:                |                      |                   |                   |                  |                      |
| Retail properties                      | \$ 1,153,747         | \$ 16,003         | \$ 93,819         | \$               | \$ 1,263,569         |
| Multi family                           | 972,526              | 16,540            | 36,411            | 114              | 1,025,591            |

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|                                     |                     |                                       |                   |                   |                     |
|-------------------------------------|---------------------|---------------------------------------|-------------------|-------------------|---------------------|
| Office                              | 847,411             | 4,866                                 | 87,722            | 2,294             | 942,293             |
| Industrial and warehouse            | 431,057             | 14,138                                | 27,698            |                   | 472,893             |
| Purchased impaired                  | 13,127              | 3,586                                 | 62,577            | 2,783             | 82,073              |
| Other commercial real estate        | 977,987             | 16,270                                | 68,653            | 765               | 1,063,675           |
| <b>Total commercial real estate</b> | <b>\$ 4,395,855</b> | <b>\$ 71,403</b>                      | <b>\$ 376,880</b> | <b>\$ 5,956</b>   | <b>\$ 4,850,094</b> |
|                                     |                     | Credit Risk Profile by FICO score (1) |                   |                   |                     |
|                                     | 750+                | 650-749                               | <650              | Other (2)         | Total               |
| Automobile                          | \$ 2,987,323        | \$ 2,517,756                          | \$ 945,604        | \$ 188,030        | \$ 6,638,713        |
| Home equity:                        |                     |                                       |                   |                   |                     |
| Secured by first-lien               | 3,018,784           | 1,412,445                             | 299,681           | 111,234           | 4,842,144           |
| Secured by junior-lien              | 1,811,102           | 1,213,024                             | 413,695           | 56,353            | 3,494,174           |
| <b>Total home equity</b>            | <b>\$ 4,829,886</b> | <b>\$ 2,625,469</b>                   | <b>\$ 713,376</b> | <b>\$ 167,587</b> | <b>\$ 8,336,318</b> |
| Residential mortgage:               |                     |                                       |                   |                   |                     |
| Residential mortgage                | 2,837,590           | 1,710,183                             | 699,541           | 71,276            | 5,318,590           |
| Purchased impaired                  | 588                 | 989                                   | 921               |                   | 2,498               |
| <b>Total residential mortgage</b>   | <b>2,838,178</b>    | <b>\$ 1,711,172</b>                   | <b>\$ 700,462</b> | <b>\$ 71,276</b>  | <b>\$ 5,321,088</b> |
| Other consumer:                     |                     |                                       |                   |                   |                     |
| Other consumer                      | 161,858             | 157,675                               | 45,370            | 14,979            | 379,882             |
| Purchased impaired                  |                     | 60                                    | 69                |                   | 129                 |
| <b>Total other consumer loans</b>   | <b>161,858</b>      | <b>\$ 157,735</b>                     | <b>\$ 45,439</b>  | <b>\$ 14,979</b>  | <b>\$ 380,011</b>   |

- (1) Reflects currently updated customer credit scores.  
(2) Reflects deferred fees and costs, loans in process, loans to legal entities, etc.

**Impaired Loans**

For all classes within the C&I and CRE portfolios, all loans with an outstanding balance of \$1.0 million or greater are considered for individual evaluation of impairment on a quarterly basis. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration of credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.

The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance for the years ended December 31, 2014, and 2013 (1):

| <i>(dollar amounts in thousands)</i>            | Commercial and Industrial | Commercial Real Estate | Automobile | Home Equity | Residential Mortgage | Other Consumer | Total    |
|-------------------------------------------------|---------------------------|------------------------|------------|-------------|----------------------|----------------|----------|
| <b>ALLL at December 31, 2014:</b>               |                           |                        |            |             |                      |                |          |
| Portion of ALLL balance:                        |                           |                        |            |             |                      |                |          |
| Attributable to purchased credit-impaired loans | \$ 3,846                  | \$ 18,887              | \$ 1,531   | \$ 26,027   | \$ 8                 | \$ 245         | \$ 4,099 |
|                                                 | 11,049                    | 18,887                 | 1,531      | 26,027      | 16,535               | 214            | 74,243   |

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Attributable to loans individually evaluated  
for impairment

Attributable to loans collectively evaluated for  
impairment

|                    |                |               |               |               |               |               |                |
|--------------------|----------------|---------------|---------------|---------------|---------------|---------------|----------------|
|                    | <b>272,100</b> | <b>83,952</b> | <b>31,935</b> | <b>70,386</b> | <b>30,668</b> | <b>37,813</b> | <b>526,854</b> |
| Total ALLL balance | \$ 286,995     | \$ 102,839    | \$ 33,466     | \$ 96,413     | \$ 47,211     | \$ 38,272     | \$ 605,196     |

**Table of Contents****Loans and Leases at  
December 31, 2014:**Portion of loan and lease ending  
balance:

|                                                 |            |           |           |           |           |         |            |
|-------------------------------------------------|------------|-----------|-----------|-----------|-----------|---------|------------|
| Attributable to purchased credit-impaired loans | \$ 23,228  | \$ 38,371 | \$        | \$        | \$ 1,912  | \$ 51   | \$ 63,562  |
| Individually evaluated for impairment           | 216,993    | 217,262   | 30,612    | 310,446   | 369,577   | 4,088   | 1,148,978  |
| Collectively evaluated for impairment           | 18,792,925 | 4,941,770 | 8,659,290 | 8,180,469 | 5,459,120 | 409,612 | 46,443,186 |

|                                      |               |              |              |              |              |            |               |
|--------------------------------------|---------------|--------------|--------------|--------------|--------------|------------|---------------|
| Total loans evaluated for impairment | \$ 19,033,146 | \$ 5,197,403 | \$ 8,689,902 | \$ 8,490,915 | \$ 5,830,609 | \$ 413,751 | \$ 47,655,726 |
|--------------------------------------|---------------|--------------|--------------|--------------|--------------|------------|---------------|

Portion of ending balance of  
impaired loans:

|                                                           |            |            |           |            |            |          |              |
|-----------------------------------------------------------|------------|------------|-----------|------------|------------|----------|--------------|
| With allowance assigned to the loan and lease balances    | \$ 202,376 | \$ 144,162 | \$ 30,612 | \$ 310,446 | \$ 371,489 | \$ 4,139 | \$ 1,063,224 |
| With no allowance assigned to the loan and lease balances | 37,845     | 111,471    |           |            |            |          | 149,316      |

|       |            |            |           |            |            |          |              |
|-------|------------|------------|-----------|------------|------------|----------|--------------|
| Total | \$ 240,221 | \$ 255,633 | \$ 30,612 | \$ 310,446 | \$ 371,489 | \$ 4,139 | \$ 1,212,540 |
|-------|------------|------------|-----------|------------|------------|----------|--------------|

|                                   |            |            |           |            |            |          |              |
|-----------------------------------|------------|------------|-----------|------------|------------|----------|--------------|
| Average balance of impaired loans | \$ 174,316 | \$ 511,590 | \$ 34,637 | \$ 258,881 | \$ 384,026 | \$ 2,879 | \$ 1,366,329 |
| ALLL on impaired loans            | 14,895     | 18,887     | 1,531     | 26,027     | 16,543     | 459      | 78,342       |

|  | Commercial<br>and<br>Industrial | Commercial<br>Real Estate | Automobile | Home<br>Equity | Residential<br>Mortgage | Other<br>Consumer | Total |
|--|---------------------------------|---------------------------|------------|----------------|-------------------------|-------------------|-------|
|--|---------------------------------|---------------------------|------------|----------------|-------------------------|-------------------|-------|

**(dollar amounts in thousands)****ALLL at December 31, 2013:**

|                                                             |            |            |           |            |           |           |            |
|-------------------------------------------------------------|------------|------------|-----------|------------|-----------|-----------|------------|
| Portion of ending balance:                                  |            |            |           |            |           |           |            |
| Attributable to purchased credit-impaired loans             | \$ 2,404   | \$         | \$        | \$         | \$ 36     | \$        | \$ 2,440   |
| Attributable to loans individually evaluated for impairment | 6,129      | 34,935     | 682       | 8,003      | 10,555    | 136       | 60,440     |
| Attributable to loans collectively evaluated for impairment | 257,268    | 127,622    | 30,371    | 103,128    | 28,986    | 37,615    | 584,990    |
| Total ALLL balance                                          | \$ 265,801 | \$ 162,557 | \$ 31,053 | \$ 111,131 | \$ 39,577 | \$ 37,751 | \$ 647,870 |

**Loans and Leases at  
December 31, 2013:**Portion of ending balance of  
impaired loans:

|                                                 |            |           |           |           |           |         |            |
|-------------------------------------------------|------------|-----------|-----------|-----------|-----------|---------|------------|
| Attributable to purchased credit-impaired loans | \$ 35,526  | \$ 82,073 | \$        | \$        | \$ 2,498  | \$ 129  | \$ 120,226 |
| Individually evaluated for impairment           | 108,316    | 268,362   | 37,084    | 208,981   | 387,937   | 1,041   | 1,011,721  |
| Collectively evaluated for impairment           | 17,450,434 | 4,499,659 | 6,601,629 | 8,127,337 | 4,930,653 | 378,841 | 41,988,553 |

|                                      |               |              |              |              |              |            |               |
|--------------------------------------|---------------|--------------|--------------|--------------|--------------|------------|---------------|
| Total loans evaluated for impairment | \$ 17,594,276 | \$ 4,850,094 | \$ 6,638,713 | \$ 8,336,318 | \$ 5,321,088 | \$ 380,011 | \$ 43,120,500 |
|--------------------------------------|---------------|--------------|--------------|--------------|--------------|------------|---------------|



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|                                                           |            |            |           |            |            |          |              |
|-----------------------------------------------------------|------------|------------|-----------|------------|------------|----------|--------------|
| Portion of ending balance:                                |            |            |           |            |            |          |              |
| With allowance assigned to the loan and lease balances    | \$ 126,626 | \$ 187,836 | \$ 37,084 | \$ 208,981 | \$ 390,435 | \$ 1,041 | \$ 952,003   |
| With no allowance assigned to the loan and lease balances | 17,216     | 162,599    |           |            |            | 129      | 179,944      |
| Total                                                     | \$ 143,842 | \$ 350,435 | \$ 37,084 | \$ 208,981 | \$ 390,435 | \$ 1,170 | \$ 1,131,947 |

|                                   |            |            |           |            |            |          |              |
|-----------------------------------|------------|------------|-----------|------------|------------|----------|--------------|
| Average balance of impaired loans | \$ 166,173 | \$ 365,053 | \$ 39,861 | \$ 162,170 | \$ 379,815 | \$ 2,248 | \$ 1,115,320 |
| ALLL on impaired loans            | 8,533      | 34,935     | 682       | 8,003      | 10,591     | 136      | 62,880       |

The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for loans and leases individually evaluated for impairment and purchased credit-impaired loans for the years ended December 31, 2014 and 2013 (1), (2):

|                                            | December 31, 2014 |                              |                   | Year Ended December 31, 2014 |                            |
|--------------------------------------------|-------------------|------------------------------|-------------------|------------------------------|----------------------------|
|                                            | Ending Balance    | Unpaid Principal Balance (5) | Related Allowance | Average Balance              | Interest Income Recognized |
| <i>(dollar amounts in thousands)</i>       |                   |                              |                   |                              |                            |
| <i>With no related allowance recorded:</i> |                   |                              |                   |                              |                            |
| Commercial and industrial:                 |                   |                              |                   |                              |                            |
| Owner occupied                             | \$ 13,536         | \$ 13,536                    | \$                | \$ 5,740                     | \$ 205                     |
| Purchased credit-impaired                  |                   |                              |                   |                              |                            |
| Other commercial and industrial            | 24,309            | 26,858                       |                   | 7,536                        | 375                        |
| Total commercial and industrial            | \$ 37,845         | \$ 40,394                    | \$                | \$ 13,276                    | \$ 580                     |
| Commercial real estate:                    |                   |                              |                   |                              |                            |
| Retail properties                          | \$ 61,915         | \$ 91,627                    | \$                | \$ 53,121                    | \$ 2,454                   |
| Multi family                               |                   |                              |                   |                              |                            |
| Office                                     | 1,130             | 3,574                        |                   | 3,709                        | 311                        |
| Industrial and warehouse                   | 3,447             | 3,506                        |                   | 5,012                        | 248                        |
| Purchased credit-impaired                  | 38,371            | 91,075                       |                   | 59,424                       | 11,519                     |
| Other commercial real estate               | 6,608             | 6,815                        |                   | 6,598                        | 286                        |
| Total commercial real estate               | \$ 111,471        | \$ 196,597                   | \$                | \$ 127,864                   | \$ 14,818                  |
| Automobile                                 | \$                | \$                           | \$                | \$                           | \$                         |
| Home equity:                               |                   |                              |                   |                              |                            |
| Secured by first-lien                      | \$                | \$                           | \$                | \$                           | \$                         |
| Secured by junior-lien                     |                   |                              |                   |                              |                            |
| Total home equity                          | \$                | \$                           | \$                | \$                           | \$                         |
| Residential mortgage:                      |                   |                              |                   |                              |                            |
| Residential mortgage                       | \$                | \$                           | \$                | \$                           | \$                         |
| Purchased credit-impaired                  |                   |                              |                   |                              |                            |
| Total residential mortgage                 | \$                | \$                           | \$                | \$                           | \$                         |
| Other consumer:                            |                   |                              |                   |                              |                            |
| Other consumer                             | \$                | \$                           | \$                | \$                           | \$                         |
| Purchased credit-impaired                  |                   |                              |                   |                              |                            |
| Total other consumer                       | \$                | \$                           | \$                | \$                           | \$                         |



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## Commercial and industrial: (3)

|                                 |           |           |          |           |          |
|---------------------------------|-----------|-----------|----------|-----------|----------|
| Owner occupied                  | \$ 44,869 | \$ 53,639 | \$ 4,220 | \$ 40,192 | \$ 1,557 |
| Purchased credit-impaired       | 23,228    | 35,307    | 3,846    | 32,253    | 6,973    |
| Other commercial and industrial | 134,279   | 162,908   | 6,829    | 88,595    | 2,686    |

|                                 |            |            |           |            |           |
|---------------------------------|------------|------------|-----------|------------|-----------|
| Total commercial and industrial | \$ 202,376 | \$ 251,854 | \$ 14,895 | \$ 161,040 | \$ 11,216 |
|---------------------------------|------------|------------|-----------|------------|-----------|

## Commercial real estate: (4)

|                              |           |           |          |           |          |
|------------------------------|-----------|-----------|----------|-----------|----------|
| Retail properties            | \$ 37,081 | \$ 38,397 | \$ 3,536 | \$ 63,393 | \$ 1,983 |
| Multi family                 | 17,277    | 23,725    | 2,339    | 16,897    | 659      |
| Office                       | 52,953    | 56,268    | 8,399    | 52,831    | 2,381    |
| Industrial and warehouse     | 8,888     | 10,396    | 720      | 9,092     | 274      |
| Purchased credit-impaired    |           |           |          |           |          |
| Other commercial real estate | 27,963    | 33,472    | 3,893    | 241,513   | 1,831    |

|                              |            |            |           |            |          |
|------------------------------|------------|------------|-----------|------------|----------|
| Total commercial real estate | \$ 144,162 | \$ 162,258 | \$ 18,887 | \$ 383,726 | \$ 7,128 |
|------------------------------|------------|------------|-----------|------------|----------|

|            |           |           |          |           |          |
|------------|-----------|-----------|----------|-----------|----------|
| Automobile | \$ 30,612 | \$ 32,483 | \$ 1,531 | \$ 34,637 | \$ 2,637 |
|------------|-----------|-----------|----------|-----------|----------|

## Home equity:

|                        |            |            |          |            |          |
|------------------------|------------|------------|----------|------------|----------|
| Secured by first-lien  | \$ 145,566 | \$ 157,978 | \$ 8,296 | \$ 126,602 | \$ 5,496 |
| Secured by junior-lien | 164,880    | 208,118    | 17,731   | 132,279    | 6,379    |

|                   |            |            |           |            |           |
|-------------------|------------|------------|-----------|------------|-----------|
| Total home equity | \$ 310,446 | \$ 366,096 | \$ 26,027 | \$ 258,881 | \$ 11,875 |
|-------------------|------------|------------|-----------|------------|-----------|

## Residential mortgage: (6)

|                           |            |            |           |            |           |
|---------------------------|------------|------------|-----------|------------|-----------|
| Residential mortgage      | \$ 369,577 | \$ 415,280 | \$ 16,535 | \$ 381,745 | \$ 11,594 |
| Purchased credit-impaired | 1,912      | 3,096      | 8         | 2,281      | 574       |

|                            |            |            |           |            |           |
|----------------------------|------------|------------|-----------|------------|-----------|
| Total residential mortgage | \$ 371,489 | \$ 418,376 | \$ 16,543 | \$ 384,026 | \$ 12,168 |
|----------------------------|------------|------------|-----------|------------|-----------|

## Other consumer:

|                           |          |          |        |          |        |
|---------------------------|----------|----------|--------|----------|--------|
| Other consumer            | \$ 4,088 | \$ 4,209 | \$ 214 | \$ 2,796 | \$ 202 |
| Purchased credit-impaired | 51       | 123      | 245    | 83       | 15     |

|                      |          |          |        |          |        |
|----------------------|----------|----------|--------|----------|--------|
| Total other consumer | \$ 4,139 | \$ 4,332 | \$ 459 | \$ 2,879 | \$ 217 |
|----------------------|----------|----------|--------|----------|--------|

|  | December 31, 2013 |                                       |                      | Year Ended<br>December 31, 2013 |                                  |
|--|-------------------|---------------------------------------|----------------------|---------------------------------|----------------------------------|
|  | Ending<br>Balance | Unpaid<br>Principal<br>Balance<br>(5) | Related<br>Allowance | Average<br>Balance              | Interest<br>Income<br>Recognized |

*(dollar amounts in thousands)**With no related allowance recorded:*

## Commercial and Industrial:

|                                 |          |          |    |          |        |
|---------------------------------|----------|----------|----|----------|--------|
| Owner occupied                  | \$ 5,332 | \$ 5,373 | \$ | \$ 4,473 | \$ 172 |
| Purchased credit-impaired       |          |          |    |          |        |
| Other commercial and industrial | 11,884   | 15,031   |    | 13,117   | 640    |

|                                 |           |           |    |           |        |
|---------------------------------|-----------|-----------|----|-----------|--------|
| Total commercial and industrial | \$ 17,216 | \$ 20,404 | \$ | \$ 17,590 | \$ 812 |
|---------------------------------|-----------|-----------|----|-----------|--------|

## Commercial real estate:

|                              |           |           |    |           |          |
|------------------------------|-----------|-----------|----|-----------|----------|
| Retail properties            | \$ 55,773 | \$ 64,780 | \$ | \$ 46,764 | \$ 2,450 |
| Multi family                 |           |           |    | 3,627     | 220      |
| Office                       | 9,069     | 13,721    |    | 12,151    | 1,161    |
| Industrial and warehouse     | 9,682     | 10,803    |    | 10,586    | 595      |
| Purchased credit-impaired    | 82,073    | 154,869   |    | 104,513   | 10,875   |
| Other commercial real estate | 6,002     | 6,924     |    | 7,954     | 434      |



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|                              |            |            |    |            |           |
|------------------------------|------------|------------|----|------------|-----------|
| Total commercial real estate | \$ 162,599 | \$ 251,097 | \$ | \$ 185,595 | \$ 15,735 |
| Automobile                   | \$         | \$         | \$ | \$         | \$        |

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|                                        |                   |                   |                  |                   |                  |
|----------------------------------------|-------------------|-------------------|------------------|-------------------|------------------|
| <b>Home equity:</b>                    |                   |                   |                  |                   |                  |
| Secured by first-lien                  | \$                | \$                | \$               | \$                | \$               |
| Secured by junior-lien                 |                   |                   |                  |                   |                  |
| <b>Total home equity</b>               | <b>\$</b>         | <b>\$</b>         | <b>\$</b>        | <b>\$</b>         | <b>\$</b>        |
| <b>Residential mortgage:</b>           |                   |                   |                  |                   |                  |
| Residential mortgage                   | \$                | \$                | \$               | \$                | \$               |
| Purchased credit-impaired              |                   |                   |                  |                   |                  |
| <b>Total residential mortgage</b>      | <b>\$</b>         | <b>\$</b>         | <b>\$</b>        | <b>\$</b>         | <b>\$</b>        |
| <b>Other consumer:</b>                 |                   |                   |                  |                   |                  |
| Other consumer                         | \$                | \$                | \$               | \$                | \$               |
| Purchased credit-impaired              | 129               | 219               |                  | 137               | 17               |
| <b>Total other consumer</b>            | <b>\$ 129</b>     | <b>\$ 219</b>     | <b>\$</b>        | <b>\$ 137</b>     | <b>\$ 17</b>     |
| <i>With an allowance recorded:</i>     |                   |                   |                  |                   |                  |
| <b>Commercial and Industrial: (3)</b>  |                   |                   |                  |                   |                  |
| Owner occupied                         | \$ 40,271         | \$ 52,810         | \$ 3,421         | \$ 41,469         | \$ 1,390         |
| Purchased credit-impaired              | 35,526            | 50,798            | 2,404            | 47,442            | 4,708            |
| Other commercial and industrial        | 50,829            | 64,497            | 2,708            | 59,672            | 3,242            |
| <b>Total commercial and industrial</b> | <b>\$ 126,626</b> | <b>\$ 168,105</b> | <b>\$ 8,533</b>  | <b>\$ 148,583</b> | <b>\$ 9,340</b>  |
| <b>Commercial real estate: (4)</b>     |                   |                   |                  |                   |                  |
| Retail properties                      | \$ 72,339         | \$ 93,395         | \$ 5,984         | \$ 64,414         | \$ 1,936         |
| Multi family                           | 13,484            | 15,408            | 1,944            | 14,922            | 651              |
| Office                                 | 50,307            | 54,921            | 9,927            | 48,113            | 1,808            |
| Industrial and warehouse               | 9,162             | 10,561            | 808              | 15,322            | 541              |
| Purchased credit-impaired              |                   |                   |                  |                   |                  |
| Other commercial real estate           | 42,544            | 50,960            | 16,272           | 36,687            | 1,547            |
| <b>Total commercial real estate</b>    | <b>\$ 187,836</b> | <b>\$ 225,245</b> | <b>\$ 34,935</b> | <b>\$ 179,458</b> | <b>\$ 6,483</b>  |
| Automobile                             | \$ 37,084         | \$ 38,758         | \$ 682           | \$ 39,861         | \$ 2,955         |
| <b>Home equity:</b>                    |                   |                   |                  |                   |                  |
| Secured by first-lien                  | \$ 110,024        | \$ 116,846        | \$ 2,396         | \$ 96,184         | \$ 4,116         |
| Secured by junior-lien                 | 98,957            | 143,967           | 5,607            | 65,986            | 3,379            |
| <b>Total home equity</b>               | <b>\$ 208,981</b> | <b>\$ 260,813</b> | <b>\$ 8,003</b>  | <b>\$ 162,170</b> | <b>\$ 7,495</b>  |
| <b>Residential mortgage:</b>           |                   |                   |                  |                   |                  |
| Residential mortgage                   | \$ 387,937        | \$ 427,924        | \$ 10,555        | \$ 377,530        | \$ 11,752        |
| Purchased credit-impaired              | 2,498             | 3,681             | 36               | 2,285             | 331              |
| <b>Total residential mortgage</b>      | <b>\$ 390,435</b> | <b>\$ 431,605</b> | <b>\$ 10,591</b> | <b>\$ 379,815</b> | <b>\$ 12,083</b> |
| <b>Other consumer:</b>                 |                   |                   |                  |                   |                  |
| Other consumer                         | \$ 1,041          | \$ 1,041          | \$ 136           | \$ 2,111          | \$ 116           |
| Purchased credit-impaired              |                   |                   |                  |                   |                  |
| <b>Total other consumer</b>            | <b>\$ 1,041</b>   | <b>\$ 1,041</b>   | <b>\$ 136</b>    | <b>\$ 2,111</b>   | <b>\$ 116</b>    |

(1) These tables do not include loans fully charged-off.

(2) All automobile, home equity, residential mortgage, and other consumer impaired loans included in these tables are considered impaired due to their status as a TDR.

(3)

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- At December 31, 2014, \$62,737 thousand of the \$202,376 thousand C&I loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2013, \$43,805 thousand of the \$126,626 thousand C&I loans with an allowance recorded were considered impaired due to their status as a TDR.
- (4) At December 31, 2014, \$27,423 thousand of the \$144,162 thousand CRE loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2013, \$24,805 thousand of the \$187,836 thousand CRE loans with an allowance recorded were considered impaired due to their status as a TDR.
  - (5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs.
  - (6) At December 31, 2014, \$24,470 thousand of the \$371,489 thousand residential mortgage loans with an allowance recorded were guaranteed by the U.S. government. At December 31, 2013, \$49,225 thousand of the \$390,435 thousand residential mortgage loans with an allowance recorded were guaranteed by the U.S. government.

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### **TDR Loans**

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs.

The amount of interest that would have been recorded under the original terms for total accruing TDR loans was \$45.0 million, \$43.9 million, and \$41.2 million for 2014, 2013, and 2012, respectively. The total amount of interest recorded to interest income for these loans was \$38.6 million, \$35.7 million, and \$32.2 million for 2014, 2013, and 2012, respectively.

### TDR Concession Types

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analysis, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. All commercial TDRs are reviewed and approved by our SAD. The types of concessions provided to borrowers include:

Interest rate reduction: A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt.

Amortization or maturity date change beyond what the collateral supports, including any of the following:

- (1) Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the minimum monthly payment and increases the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.
- (2) Reduces the amount of loan principal to be amortized and increases the amount of the balloon payment at the end of the term of the loan. This concession also reduces the minimum monthly payment. Principal is generally not forgiven.
- (3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan.

Chapter 7 bankruptcy: A bankruptcy court's discharge of a borrower's debt is considered a concession when the borrower does not reaffirm the discharged debt.

Other: A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest. Principal forgiveness may result from any TDR modification of any concession type. However, the aggregate amount of principal forgiven as a result of loans modified as TDRs during the years ended December 31, 2014 and 2013, was not significant.

Following is a description of TDRs by the different loan types:

Commercial loan TDRs Commercial accruing TDRs often result from loans receiving a concession with terms that are not considered a market transaction to Huntington. The TDR remains in accruing status as long as the customer is less than 90-days past due on payments per the restructured loan terms and no loss is expected.

Commercial nonaccrual TDRs result from either: (1) an accruing commercial TDR being placed on nonaccrual status, or (2) a workout where an existing commercial NAL is restructured and a concession was given. At times, these workouts restructure the NAL so that two or more new

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notes are created. The primary note is underwritten based upon our normal underwriting standards and is sized so projected cash flows are sufficient to repay contractual principal and interest. The terms on the secondary note(s) vary by situation, and may include notes that defer principal and interest payments until after the primary note is repaid. Creating two or more notes often allows the borrower to continue a project or weather a temporary economic downturn and allows Huntington to right-size a loan based upon the current expectations for a borrower's or project's performance.

Our strategy involving TDR borrowers includes working with these borrowers to allow them to refinance elsewhere, as well as allow them time to improve their financial position and remain our customer through refinancing their notes according to market terms and conditions in the future. A subsequent refinancing or modification of a loan may occur when either the loan

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matures according to the terms of the TDR-modified agreement or the borrower requests a change to the loan agreements. At that time, the loan is evaluated to determine if it is creditworthy. It is subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. The refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation, whereas a continuation of the prior note requires a continuation of the TDR designation. In order for a TDR designation to be removed, the borrower must no longer be experiencing financial difficulties and the terms of the refinanced loan must not represent a concession.

Residential Mortgage loan TDRs Residential mortgage TDRs represent loan modifications associated with traditional first-lien mortgage loans in which a concession has been provided to the borrower. The primary concessions given to residential mortgage borrowers are amortization or maturity date changes and interest rate reductions. Residential mortgages identified as TDRs involve borrowers unable to refinance their mortgages through the Company's normal mortgage origination channels or through other independent sources. Some, but not all, of the loans may be delinquent.

Automobile, Home Equity, and Other Consumer loan TDRs The Company may make similar interest rate, term, and principal concessions as with residential mortgage loan TDRs.

### TDR Impact on Credit Quality

Huntington's ALLL is largely determined by updated risk ratings assigned to commercial loans, updated borrower credit scores on consumer loans, and borrower delinquency history in both the commercial and consumer portfolios. These updated risk ratings and credit scores consider the default history of the borrower, including payment redefaults. As such, the provision for credit losses is impacted primarily by changes in borrower payment performance rather than the TDR classification. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs as it is probable that all contractual principal and interest due under the restructured terms will be collected.

Our TDRs may include multiple concessions and the disclosure classifications are presented based on the primary concession provided to the borrower. The majority of our concessions for the C&I and CRE portfolios are the extension of the maturity date coupled with an increase in the interest rate. In these instances, the primary concession is the maturity date extension.

TDR concessions may also result in the reduction of the ALLL within the C&I and CRE portfolios. This reduction is derived from payments and the resulting application of the reserve calculation within the ALLL. The transaction reserve for non-TDR C&I and CRE loans is calculated based upon several estimated probability factors, such as PD and LGD, both of which were previously discussed. Upon the occurrence of a TDR in our C&I and CRE portfolios, the reserve is measured based on discounted expected cash flows or collateral value, less anticipated selling costs, of the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a lower ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a lower estimated loss, (2) if the modification includes a rate increase, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, exceeds the carrying value of the loan, or (3) payments may occur as part of the modification. The ALLL for C&I and CRE loans may increase as a result of the modification, as the discounted cash flow analysis may indicate additional reserves are required.

TDR concessions on consumer loans may increase the ALLL. The concessions made to these borrowers often include interest rate reductions, and therefore, the TDR ALLL calculation results in a greater ALLL compared with the non-TDR calculation as the reserve is measured based on the estimation of the discounted expected cash flows or collateral value, less anticipated selling costs, on the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a higher ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a higher estimated loss or, (2) due to the rate decrease, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, indicates a reduction in the expected cash flows or collateral value, less anticipated selling costs. In certain instances, the ALLL may decrease as a result of payments made in connection with the modification.

Commercial loan TDRs In instances where the bank substantiates that it will collect its outstanding balance in full, the note is considered for return to accrual status upon the borrower sustaining sufficient cash flows for a six-month period of time. This six-month period could extend before or after the restructure date. If a charge-off was taken as part of the restructuring, any interest or principal payments received on that note are applied to first reduce the bank's outstanding book balance and then to recoveries of charged-off principal, unpaid interest, and/or fee expenses while the TDR is in nonaccrual status.

Residential Mortgage, Automobile, Home Equity, and Other Consumer loan TDRs Modified loans identified as TDRs are aggregated into pools for analysis. Cash flows and weighted average interest rates are used to calculate impairment at the pooled-loan level. Once the loans are aggregated into the pool, they continue to be classified as TDRs until contractually repaid or charged-off.



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Residential mortgage loans not guaranteed by a U.S. government agency such as the FHA, VA, and the USDA, including TDR loans, are reported as accrual or nonaccrual based upon delinquency status. Nonaccrual TDRs are those that are greater than 150-days contractually past due. Loans guaranteed by U.S. government organizations continue to accrue interest upon delinquency.

The following table presents by class and by the reason for the modification the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the years ended December 31, 2014 and 2013:

|                                                              | New Troubled Debt Restructurings During The Year Ended <sup>(1)</sup> |                   |                                |                   |                   |                                |  |
|--------------------------------------------------------------|-----------------------------------------------------------------------|-------------------|--------------------------------|-------------------|-------------------|--------------------------------|--|
|                                                              | December 31, 2014                                                     |                   |                                | December 31, 2013 |                   |                                |  |
|                                                              | Post-modification                                                     |                   |                                | Post-modification |                   | Financial                      |  |
|                                                              | Number of                                                             | Ending            | Financial effect               | Number of         | Outstanding       | effects                        |  |
|                                                              | Contracts                                                             | Balance           | of modification <sup>(2)</sup> | Contracts         | Balance           | of modification <sup>(2)</sup> |  |
| <i>(dollar amounts in thousands)</i>                         |                                                                       |                   |                                |                   |                   |                                |  |
| <b>C&amp;I Owner occupied<sup>(3)</sup></b>                  |                                                                       |                   |                                |                   |                   |                                |  |
| Interest rate reduction                                      | 19                                                                    | \$ 2,484          | \$ 20                          | 22                | \$ 6,601          | \$ (466)                       |  |
| Amortization or maturity date change                         | 97                                                                    | 32,145            | 336                            | 64                | 15,662            | (12)                           |  |
| Other                                                        | 7                                                                     | 2,051             | (36)                           | 16                | 7,367             | 337                            |  |
| <b>Total C&amp;I Owner occupied</b>                          | <b>123</b>                                                            | <b>\$ 36,680</b>  | <b>\$ 320</b>                  | <b>102</b>        | <b>\$ 29,630</b>  | <b>\$ (141)</b>                |  |
| <b>C&amp;I Other commercial and industrial<sup>(3)</sup></b> |                                                                       |                   |                                |                   |                   |                                |  |
| Interest rate reduction                                      | 25                                                                    | \$ 50,534         | \$ (1,982)                     | 26                | \$ 75,447         | \$ (1,040)                     |  |
| Amortization or maturity date change                         | 285                                                                   | 149,339           | (2,407)                        | 120               | 53,340            | 1,295                          |  |
| Other                                                        | 21                                                                    | 7,613             | (7)                            | 35                | 18,290            | (1,163)                        |  |
| <b>Total C&amp;I Other commercial and industrial</b>         | <b>331</b>                                                            | <b>\$ 207,486</b> | <b>\$ (4,396)</b>              | <b>181</b>        | <b>\$ 147,077</b> | <b>\$ (908)</b>                |  |
| <b>CRE Retail properties<sup>(3)</sup></b>                   |                                                                       |                   |                                |                   |                   |                                |  |
| Interest rate reduction                                      | 5                                                                     | \$ 11,381         | \$ 420                         | 4                 | \$ 1,116          | \$ (8)                         |  |
| Amortization or maturity date change                         | 24                                                                    | 27,415            | (267)                          | 21                | 27,550            | 4,159                          |  |
| Other                                                        | 9                                                                     | 13,765            | (35)                           | 12                | 19,842            | (558)                          |  |
| <b>Total CRE Retail properties</b>                           | <b>38</b>                                                             | <b>\$ 52,561</b>  | <b>\$ 118</b>                  | <b>37</b>         | <b>\$ 48,508</b>  | <b>\$ 3,593</b>                |  |
| <b>CRE Multi family<sup>(3)</sup></b>                        |                                                                       |                   |                                |                   |                   |                                |  |
| Interest rate reduction                                      | 20                                                                    | \$ 3,484          | \$ (75)                        | 10                | \$ 4,444          | \$ 7                           |  |
| Amortization or maturity date change                         | 40                                                                    | 9,791             | 197                            | 16                | 2,345             | 415                            |  |
| Other                                                        | 8                                                                     | 5,016             | 57                             | 5                 | 8,085             | (2)                            |  |
| <b>Total CRE Multi family</b>                                | <b>68</b>                                                             | <b>\$ 18,291</b>  | <b>\$ 179</b>                  | <b>31</b>         | <b>\$ 14,874</b>  | <b>\$ 420</b>                  |  |
| <b>CRE Office<sup>(3)</sup></b>                              |                                                                       |                   |                                |                   |                   |                                |  |
| Interest rate reduction                                      | 2                                                                     | \$ 120            | \$ (1)                         | 7                 | \$ 6,504          | \$ 1,656                       |  |
| Amortization or maturity date change                         | 22                                                                    | 18,157            | (424)                          | 16                | 12,388            | 91                             |  |
| Other                                                        | 5                                                                     | 35,476            | (3,153)                        | 6                 | 7,044             | 655                            |  |
| <b>Total CRE Office</b>                                      | <b>29</b>                                                             | <b>\$ 53,753</b>  | <b>\$ (3,578)</b>              | <b>29</b>         | <b>\$ 25,936</b>  | <b>\$ 2,402</b>                |  |
| <b>CRE Industrial and warehouse<sup>(3)</sup></b>            |                                                                       |                   |                                |                   |                   |                                |  |
| Interest rate reduction                                      | 2                                                                     | \$ 4,046          | \$                             | 1                 | \$ 2,682          | \$ (476)                       |  |
| Amortization or maturity date change                         | 17                                                                    | 9,187             | 164                            | 9                 | 4,069             | (185)                          |  |





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|                                                 |              |                   |                    |              |                   |                  |
|-------------------------------------------------|--------------|-------------------|--------------------|--------------|-------------------|------------------|
| Other                                           | 1            | 977               |                    | 1            | 5,867             |                  |
| Total CRE Industrial and Warehouse              | 20           | \$ 14,210         | \$ 164             | 11           | \$ 12,618         | \$ (661)         |
| CRE Other commercial real estate <sup>(3)</sup> |              |                   |                    |              |                   |                  |
| Interest rate reduction                         | 8            | \$ 5,224          | \$ 146             | 19           | \$ 10,996         | \$ 96            |
| Amortization or maturity date change            | 55           | 76,353            | (2,789)            | 21           | 17,851            | 4,923            |
| Other                                           | 4            | 1,809             | (127)              | 13           | 9,735             | (101)            |
| Total CRE Other commercial real estate          | 67           | \$ 83,386         | \$ (2,770)         | 53           | \$ 38,582         | \$ 4,918         |
| <b>Automobile:</b> <sup>(3)</sup>               |              |                   |                    |              |                   |                  |
| Interest rate reduction                         | 92           | \$ 758            | \$ 15              | 14           | \$ 106            | \$               |
| Amortization or maturity date change            | 1,880        | 12,120            | 151                | 1,659        | 9,420             | (76)             |
| Chapter 7 bankruptcy                            | 625          | 4,938             | 66                 | 1,313        | 7,748             | 301              |
| Other                                           |              |                   |                    |              |                   |                  |
| Total Automobile                                | 2,597        | \$ 17,816         | \$ 232             | 2,986        | \$ 17,274         | \$ 225           |
| <b>Residential mortgage:</b> <sup>(3)</sup>     |              |                   |                    |              |                   |                  |
| Interest rate reduction                         | 27           | \$ 3,692          | \$ 19              | 65           | \$ 11,662         | \$ 3             |
| Amortization or maturity date change            | 333          | 44,027            | 552                | 442          | 58,344            | 384              |
| Chapter 7 bankruptcy                            | 182          | 18,635            | 715                | 458          | 39,813            | 1,345            |
| Other                                           | 5            | 526               | 5                  | 17           | 1,837             | 39               |
| Total Residential mortgage                      | 547          | \$ 66,880         | \$ 1,291           | 982          | \$ 111,656        | \$ 1,771         |
| <b>First-lien home equity:</b> <sup>(3)</sup>   |              |                   |                    |              |                   |                  |
| Interest rate reduction                         | 193          | \$ 15,172         | \$ 764             | 134          | \$ 12,244         | \$ 1,149         |
| Amortization or maturity date change            | 289          | 23,272            | (1,051)            | 279          | 19,280            | (1,084)          |
| Chapter 7 bankruptcy                            | 105          | 7,296             | 727                | 257          | 14,987            | 748              |
| Other                                           |              |                   |                    |              |                   |                  |
| Total First-lien home equity                    | 587          | \$ 45,740         | \$ 440             | 670          | \$ 46,511         | \$ 813           |
| <b>Junior-lien home equity:</b> <sup>(3)</sup>  |              |                   |                    |              |                   |                  |
| Interest rate reduction                         | 187          | \$ 6,960          | \$ 296             | 25           | \$ 1,179          | \$ 190           |
| Amortization or maturity date change            | 1,467        | 58,129            | (6,955)            | 1,491        | 55,389            | (5,431)          |
| Chapter 7 bankruptcy                            | 201          | 3,014             | 3,141              | 1,564        | 15,303            | 33,623           |
| Other                                           |              |                   |                    |              |                   |                  |
| Total Junior-lien home equity                   | 1,855        | \$ 68,103         | \$ (3,518)         | 3,080        | \$ 71,871         | \$ 28,382        |
| <b>Other consumer:</b> <sup>(3)</sup>           |              |                   |                    |              |                   |                  |
| Interest rate reduction                         | 7            | \$ 123            | \$ 3               | 5            | \$ 306            | \$ 48            |
| Amortization or maturity date change            | 48           | 1,803             | 12                 | 11           | 117               | 5                |
| Chapter 7 bankruptcy                            | 25           | 483               | (50)               | 36           | 565               | 29               |
| Other                                           |              |                   |                    |              |                   |                  |
| Total Other consumer                            | 80           | \$ 2,409          | \$ (35)            | 52           | \$ 988            | \$ 82            |
| <b>Total new troubled debt restructurings</b>   | <b>6,342</b> | <b>\$ 667,315</b> | <b>\$ (11,553)</b> | <b>8,214</b> | <b>\$ 565,525</b> | <b>\$ 40,896</b> |

(1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.

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- (2) Amounts represent the financial impact via provision (recovery) for loan and lease losses as a result of the modification.
- (3) Post-modification balances approximate pre-modification balances. The aggregate amount of charge-offs as a result of a restructuring are not significant.

Any loan within any portfolio or class is considered as payment redefaulted at 90-days past due.

The following table presents TDRs that have redefaulted within one year of modification during the years ended December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>                 | <b>Troubled Debt Restructurings That Have Redefaulted<br/>Within One Year of Modification During The Year Ended</b> |                   |                                        |                   |
|------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|-------------------|----------------------------------------|-------------------|
|                                                      | <b>December 31, 2014<sup>(1)</sup></b>                                                                              |                   | <b>December 31, 2013<sup>(1)</sup></b> |                   |
|                                                      | Number of<br>Contracts                                                                                              | Ending<br>Balance | Number of<br>Contracts                 | Ending<br>Balance |
| <b>C&amp;I Owner occupied:</b>                       |                                                                                                                     |                   |                                        |                   |
| Interest rate reduction                              |                                                                                                                     | \$                |                                        | \$                |
| Amortization or maturity date change                 | 6                                                                                                                   | 946               | 10                                     | 1,144             |
| Other                                                | 1                                                                                                                   | 230               | 7                                      | 1,221             |
| <b>Total C&amp;I Owner occupied</b>                  | <b>7</b>                                                                                                            | <b>\$ 1,176</b>   | <b>17</b>                              | <b>\$ 2,365</b>   |
| <b>C&amp;I Other commercial and industrial:</b>      |                                                                                                                     |                   |                                        |                   |
| Interest rate reduction                              | 1                                                                                                                   | \$ 30             |                                        | \$                |
| Amortization or maturity date change                 | 14                                                                                                                  | 1,555             | 17                                     | 476               |
| Other                                                | 3                                                                                                                   | 37                |                                        |                   |
| <b>Total C&amp;I Other commercial and industrial</b> | <b>18</b>                                                                                                           | <b>\$ 1,622</b>   | <b>17</b>                              | <b>\$ 476</b>     |
| <b>CRE Retail Properties:</b>                        |                                                                                                                     |                   |                                        |                   |
| Interest rate reduction                              |                                                                                                                     | \$                | 1                                      | \$ 302            |
| Amortization or maturity date change                 | 1                                                                                                                   | 483               | 4                                      | 993               |
| Other                                                |                                                                                                                     |                   | 1                                      | 186               |
| <b>Total CRE Retail properties</b>                   | <b>1</b>                                                                                                            | <b>\$ 483</b>     | <b>6</b>                               | <b>\$ 1,481</b>   |
| <b>CRE Multi family:</b>                             |                                                                                                                     |                   |                                        |                   |
| Interest rate reduction                              |                                                                                                                     | \$                |                                        | \$                |
| Amortization or maturity date change                 | 4                                                                                                                   | 2,827             | 2                                      | 225               |
| Other                                                | 1                                                                                                                   | 176               |                                        |                   |
| <b>Total CRE Multi family</b>                        | <b>5</b>                                                                                                            | <b>\$ 3,003</b>   | <b>2</b>                               | <b>\$ 225</b>     |
| <b>CRE Office:</b>                                   |                                                                                                                     |                   |                                        |                   |
| Interest rate reduction                              |                                                                                                                     | \$                |                                        | \$                |
| Amortization or maturity date change                 | 3                                                                                                                   | 1,738             | 2                                      | 1,131             |
| Other                                                |                                                                                                                     |                   |                                        |                   |
| <b>Total CRE Office</b>                              | <b>3</b>                                                                                                            | <b>\$ 1,738</b>   | <b>2</b>                               | <b>\$ 1,131</b>   |
| <b>CRE Industrial and Warehouse:</b>                 |                                                                                                                     |                   |                                        |                   |
| Interest rate reduction                              | 1                                                                                                                   | \$ 1,339          |                                        | \$                |
| Amortization or maturity date change                 | 1                                                                                                                   | 756               | 1                                      | 361               |
| Other                                                |                                                                                                                     |                   | 1                                      | 726               |
| <b>Total CRE Industrial and Warehouse</b>            | <b>2</b>                                                                                                            | <b>\$ 2,095</b>   | <b>2</b>                               | <b>\$ 1,087</b>   |

**CRE Other commercial real estate:**

|                                      |          |               |   |            |
|--------------------------------------|----------|---------------|---|------------|
| Interest rate reduction              | <b>1</b> | <b>\$ 169</b> |   | \$         |
| Amortization or maturity date change | <b>2</b> | <b>758</b>    | 4 | <b>774</b> |
| Other                                |          |               | 1 | 5          |

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|                                                                     |            |                  |            |                  |
|---------------------------------------------------------------------|------------|------------------|------------|------------------|
| Total CRE Other commercial real estate                              | 3          | \$ 927           | 5          | \$ 779           |
| <b>Automobile:</b>                                                  |            |                  |            |                  |
| Interest rate reduction                                             |            | \$               | 1          | \$ 112           |
| Amortization or maturity date change                                | 40         | 328              | 37         | 380              |
| Chapter 7 bankruptcy                                                | 53         | 374              | 137        | 617              |
| Other                                                               |            |                  |            |                  |
| Total Automobile                                                    | 93         | \$ 702           | 175        | \$ 1,109         |
| <b>Residential mortgage:</b>                                        |            |                  |            |                  |
| Interest rate reduction                                             | 11         | \$ 1,516         | 4          | \$ 424           |
| Amortization or maturity date change                                | 82         | 8,974            | 78         | 11,263           |
| Chapter 7 bankruptcy                                                | 37         | 3,187            | 71         | 6,647            |
| Other                                                               |            |                  | 2          | 418              |
| Total Residential mortgage                                          | 130        | \$ 13,677        | 155        | \$ 18,752        |
| <b>First-lien home equity:</b>                                      |            |                  |            |                  |
| Interest rate reduction                                             | 5          | \$ 335           | 1          | \$ 87            |
| Amortization or maturity date change                                | 16         | 2,109            | 6          | 629              |
| Chapter 7 bankruptcy                                                | 16         | 1,005            | 16         | 1,235            |
| Other                                                               |            |                  |            |                  |
| Total First-lien home equity                                        | 37         | \$ 3,449         | 23         | \$ 1,951         |
| <b>Junior-lien home equity:</b>                                     |            |                  |            |                  |
| Interest rate reduction                                             | 1          | \$ 11            | 1          | \$               |
| Amortization or maturity date change                                | 31         | 1,841            | 9          | 478              |
| Chapter 7 bankruptcy                                                | 39         | 620              | 40         | 718              |
| Other                                                               |            |                  |            |                  |
| Total Junior-lien home equity                                       | 71         | \$ 2,472         | 50         | \$ 1,196         |
| <b>Other consumer:</b>                                              |            |                  |            |                  |
| Interest rate reduction                                             |            | \$               |            | \$               |
| Amortization or maturity date change                                |            |                  |            |                  |
| Chapter 7 bankruptcy                                                |            |                  | 3          | 96               |
| Other                                                               |            |                  |            |                  |
| Total Other consumer                                                |            | \$               | 3          | \$ 96            |
| <b>Total troubled debt restructurings with subsequent redefault</b> | <b>370</b> | <b>\$ 31,344</b> | <b>457</b> | <b>\$ 30,648</b> |

- (1) Subsequent redefault is defined as a payment redefault within 12 months of the restructuring date. Payment redefault is defined as 90-days past due for any loan in any portfolio or class. Any loan in any portfolio may be considered to be in payment redefault prior to the guidelines noted above when collection of principal or interest is in doubt.

**Pledged Loans and Leases**

The Bank has access to the Federal Reserve's discount window and advances from the FHLB Cincinnati. At December 31, 2014, these borrowings and advances are secured by \$18.0 billion of loans.

**4. AVAILABLE-FOR-SALE AND OTHER SECURITIES**

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Contractual maturities of available-for-sale and other securities as of December 31, 2014 and 2013 were:

| <i>(dollar amounts in thousands)</i> | 2014              |               | 2013              |               |
|--------------------------------------|-------------------|---------------|-------------------|---------------|
|                                      | Amortized<br>Cost | Fair<br>Value | Amortized<br>Cost | Fair<br>Value |
| Under 1 year                         | \$ 355,486        | \$ 355,465    | \$ 263,366        | \$ 262,752    |
| 1 - 5 years                          | 1,047,492         | 1,066,041     | 1,665,644         | 1,697,234     |

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|                                                      |                     |                     |                     |                     |
|------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|
| 6-10 years                                           | 1,517,974           | 1,527,195           | 1,440,056           | 1,433,303           |
| Over 10 years                                        | 6,090,688           | 6,086,980           | 3,662,328           | 3,577,502           |
| Other securities:                                    |                     |                     |                     |                     |
| Nonmarketable equity securities                      | 331,559             | 331,559             | 320,991             | 320,991             |
| Marketable equity securities                         | 16,687              | 17,430              | 16,522              | 16,971              |
| <b>Total available-for-sale and other securities</b> | <b>\$ 9,359,886</b> | <b>\$ 9,384,670</b> | <b>\$ 7,368,907</b> | <b>\$ 7,308,753</b> |

Other securities at December 31, 2014 and 2013 include nonmarketable equity securities of \$157.0 million and \$165.6 million of stock issued by the FHLB of Cincinnati, and \$174.5 million and \$155.4 million of Federal Reserve Bank stock, respectively. Nonmarketable equity securities are recorded at amortized cost. Other securities also include marketable equity securities.

The following tables provide amortized cost, fair value, and gross unrealized gains and losses recognized in OCI by investment category at December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>                 | Amortized<br>Cost   | Unrealized        |                    | Fair<br>Value       |
|------------------------------------------------------|---------------------|-------------------|--------------------|---------------------|
|                                                      |                     | Gross<br>Gains    | Gross<br>Losses    |                     |
| <b>December 31, 2014</b>                             |                     |                   |                    |                     |
| U.S. Treasury                                        | \$ 5,435            | \$ 17             | \$                 | \$ 5,452            |
| Federal agencies:                                    |                     |                   |                    |                     |
| Mortgage-backed securities                           | 5,273,899           | 63,906            | (15,104)           | 5,322,701           |
| Other agencies                                       | 349,715             | 2,871             | (1,043)            | 351,543             |
| Total U.S. Treasury and Federal agency securities    | 5,629,049           | 66,794            | (16,147)           | 5,679,696           |
| Municipal securities                                 | 1,841,311           | 37,398            | (10,140)           | 1,868,569           |
| Private-label CMO                                    | 43,730              | 1,116             | (2,920)            | 41,926              |
| Asset-backed securities                              | 1,014,999           | 2,061             | (61,062)           | 955,998             |
| Corporate debt securities                            | 479,151             | 9,442             | (2,417)            | 486,176             |
| Other securities                                     | 351,646             | 743               | (84)               | 352,305             |
| <b>Total available-for-sale and other securities</b> | <b>\$ 9,359,886</b> | <b>\$ 117,554</b> | <b>\$ (92,770)</b> | <b>\$ 9,384,670</b> |

| <i>(dollar amounts in thousands)</i>                 | Amortized<br>Cost   | Unrealized       |                     | Fair<br>Value       |
|------------------------------------------------------|---------------------|------------------|---------------------|---------------------|
|                                                      |                     | Gross<br>Gains   | Gross<br>Losses     |                     |
| <b>December 31, 2013</b>                             |                     |                  |                     |                     |
| U.S. Treasury                                        | \$ 51,301           | \$ 303           | \$                  | \$ 51,604           |
| Federal agencies:                                    |                     |                  |                     |                     |
| Mortgage-backed securities                           | 3,562,444           | 42,319           | (38,542)            | 3,566,221           |
| Other agencies                                       | 313,877             | 6,105            | (94)                | 319,888             |
| Total U.S. Treasury and Federal agency securities    | 3,927,622           | 48,727           | (38,636)            | 3,937,713           |
| Municipal securities (1)                             | 1,140,263           | 18,825           | (13,096)            | 1,145,992           |
| Private-label CMO                                    | 51,238              | 1,188            | (3,322)             | 49,104              |
| Asset-backed securities                              | 1,172,284           | 6,771            | (88,015)            | 1,091,040           |
| Covered bonds                                        | 280,595             | 5,279            |                     | 285,874             |
| Corporate debt securities                            | 455,493             | 11,241           | (9,494)             | 457,240             |
| Other securities                                     | 341,412             | 511              | (133)               | 341,790             |
| <b>Total available-for-sale and other securities</b> | <b>\$ 7,368,907</b> | <b>\$ 92,542</b> | <b>\$ (152,696)</b> | <b>\$ 7,308,753</b> |

- (1) Effective December 31, 2013 approximately \$600.4 million of direct purchase municipal instruments were reclassified from C&I loans to available-for-sale securities.



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The following tables provide detail on investment securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position at December 31, 2014 and 2013:

*(dollar amounts in thousands)*

|                                              | Less than 12 Months |                    | Over 12 Months      |                    | Total               |                    |
|----------------------------------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|
|                                              | Fair Value          | Unrealized Losses  | Fair Value          | Unrealized Losses  | Fair Value          | Unrealized Losses  |
| <b>December 31, 2014</b>                     |                     |                    |                     |                    |                     |                    |
| Federal Agencies:                            |                     |                    |                     |                    |                     |                    |
| Mortgage-backed securities                   | \$ 501,858          | \$ (1,909)         | \$ 527,280          | \$ (13,195)        | \$ 1,029,138        | \$ (15,104)        |
| Other agencies                               | 159,708             | (1,020)            | 1,281               | (23)               | 160,989             | (1,043)            |
| <b>Total Federal agency securities</b>       | <b>661,566</b>      | <b>(2,929)</b>     | <b>528,561</b>      | <b>(13,218)</b>    | <b>1,190,127</b>    | <b>(16,147)</b>    |
| Municipal securities                         | 568,619             | (9,127)            | 96,426              | (1,013)            | 665,045             | (10,140)           |
| Private label CMO                            |                     |                    | 22,650              | (2,920)            | 22,650              | (2,920)            |
| Asset-backed securities                      | 157,613             | (641)              | 325,691             | (60,421)           | 483,304             | (61,062)           |
| Corporate debt securities                    | 49,562              | (252)              | 88,398              | (2,165)            | 137,960             | (2,417)            |
| Other securities                             |                     |                    | 1,416               | (84)               | 1,416               | (84)               |
| <b>Total temporarily impaired securities</b> | <b>\$ 1,437,360</b> | <b>\$ (12,949)</b> | <b>\$ 1,063,142</b> | <b>\$ (79,821)</b> | <b>\$ 2,500,502</b> | <b>\$ (92,770)</b> |

*(dollar amounts in thousands)*

|                                              | Less than 12 Months |                    | Over 12 Months    |                    | Total               |                     |
|----------------------------------------------|---------------------|--------------------|-------------------|--------------------|---------------------|---------------------|
|                                              | Fair Value          | Unrealized Losses  | Fair Value        | Unrealized Losses  | Fair Value          | Unrealized Losses   |
| <b>December 31, 2013</b>                     |                     |                    |                   |                    |                     |                     |
| Federal Agencies:                            |                     |                    |                   |                    |                     |                     |
| Mortgage-backed securities                   | \$ 1,628,454        | \$ (37,174)        | \$ 12,682         | \$ (1,368)         | \$ 1,641,136        | \$ (38,542)         |
| Other agencies                               | 2,069               | (94)               |                   |                    | 2,069               | (94)                |
| <b>Total Federal agency securities</b>       | <b>1,630,523</b>    | <b>(37,268)</b>    | <b>12,682</b>     | <b>(1,368)</b>     | <b>1,643,205</b>    | <b>(38,636)</b>     |
| Municipal securities                         | 551,114             | (12,395)           | 7,531             | (701)              | 558,645             | (13,096)            |
| Private label CMO                            |                     |                    | 22,639            | (3,322)            | 22,639              | (3,322)             |
| Asset-backed securities                      | 391,665             | (9,720)            | 107,419           | (78,295)           | 499,084             | (88,015)            |
| Corporate debt securities                    | 146,308             | (7,729)            | 26,155            | (1,765)            | 172,463             | (9,494)             |
| Other securities                             | 3,078               | (72)               | 2,530             | (61)               | 5,608               | (133)               |
| <b>Total temporarily impaired securities</b> | <b>\$ 2,722,688</b> | <b>\$ (67,184)</b> | <b>\$ 178,956</b> | <b>\$ (85,512)</b> | <b>\$ 2,901,644</b> | <b>\$ (152,696)</b> |

At December 31, 2014, the carrying value of investment securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and security repurchase agreements totaled \$3.6 billion. There were no securities of a single issuer, which are not governmental or government-sponsored, that exceeded 10% of shareholders' equity at December 31, 2014.

The following table is a summary of realized securities gains and losses for the years ended December 31, 2014, 2013, and 2012:

*(dollar amounts in thousands)*

|                                               | 2014             | 2013            | 2012            |
|-----------------------------------------------|------------------|-----------------|-----------------|
| Gross gains on sales of securities            | \$ 17,729        | \$ 2,932        | \$ 8,612        |
| Gross (losses) on sales of securities         | (175)            | (712)           | (2,224)         |
| <b>Net gain (loss) on sales of securities</b> | <b>\$ 17,554</b> | <b>\$ 2,220</b> | <b>\$ 6,388</b> |

Collateralized Debt Obligations and Private-Label CMO Securities

Our highest risk segments of our investment portfolio are the CDO and 2003-2006 vintage private-label CMO portfolios. Of the \$41.9 million private-label CMO securities reported at fair value at December 31, 2014, approximately \$20.3 million are rated below investment grade. The CDOs are in the asset-backed securities portfolio. These segments are in run-off, and we have not purchased these types of securities since 2008. The performance of the underlying securities in each of these segments reflects the deterioration of CDO issuers and 2003 to 2006 non-agency mortgages. Each of these securities in these two segments is subjected to a rigorous review of its projected cash flows. These reviews are supported with analysis from independent third parties.

The following table presents the credit ratings for our CDO and private label CMO securities as of December 31, 2014 and 2013:

**Credit Ratings of Selected Investment Securities**

| <i>(dollar amounts in thousands)</i> | Amortized<br>Cost | Fair Value        | Average Credit Rating of Fair Value Amount (1) |           |           |                  |                   |
|--------------------------------------|-------------------|-------------------|------------------------------------------------|-----------|-----------|------------------|-------------------|
|                                      |                   |                   | AAA                                            | AA +/-    | A +/-     | BBB +/-          | <BBB-             |
| Private-label CMO securities         | \$ 43,730         | \$ 41,926         | \$ 11,461                                      | \$        | \$        | \$ 10,161        | \$ 20,304         |
| Collateralized debt obligations      | 139,194           | 82,738            |                                                |           |           |                  | 82,738            |
| <b>Total at December 31, 2014</b>    | <b>\$ 182,924</b> | <b>\$ 124,664</b> | <b>\$ 11,461</b>                               | <b>\$</b> | <b>\$</b> | <b>\$ 10,161</b> | <b>\$ 103,042</b> |
| Total at December 31, 2013           | \$ 212,968        | \$ 133,240        | \$ 16,964                                      | \$        | \$ 17,855 | \$ 11,785        | \$ 86,636         |

(1) Credit ratings reflect the lowest current rating assigned by a nationally recognized credit rating agency.

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Beginning January 1, 2015, the credit ratings of our private label CMO and CDO securities will no longer be used to determine risk weighting for regulatory capital purposes. Private label CMO and CDO securities will be subject to the Simplified Supervisory Formula Approach (SSFA) for risk weighting under BASEL III.

The fair values of the private label CMO and CDO assets have been impacted by various market conditions. The unrealized losses were primarily the result of wider liquidity spreads on asset-backed securities and increased market volatility on non-agency mortgage and asset-backed securities that are collateralized by certain mortgage loans. In addition, the expected average lives of the asset-backed securities backed by trust-preferred securities have been extended, due to changes in the expectations of when the underlying securities would be repaid. The contractual terms and / or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the fair value is recovered, which may be maturity, and therefore, does not consider them to be other-than-temporarily impaired at December 31, 2014.

The following table summarizes the relevant characteristics of our CDO securities portfolio, which are included in asset-backed securities, at December 31, 2014 and 2013. Each security is part of a pool of issuers and supports a more senior tranche of securities except for the MM Comm III securities which are the most senior class.

**Collateralized Debt Obligation Securities Data**

(dollar amounts in thousands)

| Deal Name                         | Par Value         | Amortized Cost    | Fair Value       | Unrealized Loss (2) | Lowest Credit Rating (3) | # of Issuers Currently Performing/ Remaining (4) | Actual Deferrals and Defaults as a % of Original Collateral | Expected Defaults as a % of Remaining Collateral | Excess Subordination (5) |
|-----------------------------------|-------------------|-------------------|------------------|---------------------|--------------------------|--------------------------------------------------|-------------------------------------------------------------|--------------------------------------------------|--------------------------|
| Alesco II (1)                     | \$ 41,646         | \$ 28,834         | \$ 16,758        | \$ (12,076)         | C                        | 30/33                                            | 8%                                                          | 7%                                               | %                        |
| ICONS                             | 19,837            | 19,837            | 15,786           | (4,051)             | BB                       | 19/21                                            | 7                                                           | 15                                               | 57                       |
| MM Comm III                       | 5,584             | 5,335             | 4,418            | (917)               | BB                       | 5/9                                              | 5                                                           | 9                                                | 31                       |
| Pre TSL IX                        | 5,000             | 3,955             | 2,403            | (1,552)             | C                        | 28/40                                            | 19                                                          | 9                                                | 4                        |
| Pre TSL XI (1)                    | 25,000            | 20,632            | 12,248           | (8,384)             | C                        | 43/56                                            | 16                                                          | 9                                                | 8                        |
| Pre TSL XIII (1)                  | 27,530            | 20,252            | 13,302           | (6,950)             | C                        | 44/58                                            | 16                                                          | 16                                               | 13                       |
| Reg Diversified (1)               | 25,500            | 6,908             | 1,142            | (5,766)             | D                        | 23/41                                            | 38                                                          | 9                                                |                          |
| Soloso (1)                        | 12,500            | 2,440             | 368              | (2,072)             | C                        | 38/61                                            | 29                                                          | 18                                               |                          |
| Tropic III                        | 31,000            | 31,001            | 16,313           | (14,688)            | CCC+                     | 28/40                                            | 21                                                          | 8                                                | 37                       |
| <b>Total at December 31, 2014</b> | <b>\$ 193,597</b> | <b>\$ 139,194</b> | <b>\$ 82,738</b> | <b>\$ (56,456)</b>  |                          |                                                  |                                                             |                                                  |                          |
| Total at December 31, 2013        | \$ 214,419        | \$ 161,730        | \$ 84,136        | \$ (77,594)         |                          |                                                  |                                                             |                                                  |                          |

- (1) Security was determined to have OTTI. As such, the book value is net of recorded credit impairment.
- (2) The majority of securities have been in a continuous loss position for 12 months or longer.
- (3) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where the lowest rating is based on another nationally recognized credit rating agency.
- (4) Includes both banks and/or insurance companies.
- (5) Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total

current and expected future default percentages.

**Security Impairment**

Huntington evaluated OTTI on the debt security types listed below.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third party pricing specialist using a discounted cash flow approach and a proprietary pricing model and includes assumptions management believes market participants would use to value the securities under current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default

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rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures. The remaining Alt-A mortgage backed securities were sold during the third quarter 2014.

Collateralized Debt Obligations are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. A third-party pricing specialist with direct industry experience in pooled-trust-preferred security evaluations is engaged to provide assistance estimating the fair value and expected cash flows on this portfolio. The full cash flow analysis is completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in the security and terms of the security's structure. The credit review includes an analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using available financial and regulatory information for each underlying collateral issuer. The analysis also includes a review of historical industry default data, current/near term operating conditions, and the impact of macroeconomic and regulatory changes. Using the results of our analysis, we estimate appropriate default and recovery probabilities for each piece of collateral then estimate the expected cash flows for each security. The cumulative probability of default ranges from a low of 2% to 100%.

Many collateral issuers have the option of deferring interest payments on their debt for up to five years. For issuers who are deferring interest, assumptions are made regarding the issuers ability to resume interest payments and make the required principal payment at maturity; the cumulative probability of default for these issuers currently ranges from 30% to 100%, and a 10% recovery assumption. The fair value of each security is obtained by discounting the expected cash flows at a market discount rate, ranging from LIBOR plus 4.3% to LIBOR plus 13.3% as of December 31, 2014. The market discount rate is determined by reference to yields observed in the market for similarly rated collateralized debt obligations, specifically high-yield collateralized loan obligations. The relatively high market discount rate is reflective of the uncertainty of the cash flows and illiquid nature of these securities. The large differential between the fair value and amortized cost of some of the securities reflects the high market discount rate and the expectation that the majority of the cash flows will not be received until near the final maturity of the security (the final maturities range from 2032 to 2035).

On December 10, 2013, the Federal Reserve, the OCC, the FDIC, the CFTC and the SEC issued final rules to implement the Volcker Rule contained in section 619 of the Dodd-Frank Act, generally to become effective on July 21, 2015. The Volcker Rule prohibits an insured depository institution and its affiliates (referred to as banking entities) from: (i) engaging in proprietary trading and (ii) investing in or sponsoring certain types of funds (covered funds) subject to certain limited exceptions. These prohibitions impact the ability of U.S. banking entities to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The rule also effectively prohibits short-term trading strategies by any U.S. banking entity if those strategies involve instruments other than those specifically permitted for trading.

On January 14, 2014, the five federal agencies approved an interim final rule to permit banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities from the investment prohibitions of section 619 of the Volcker Rule. Under the interim final rule, the agencies permit the retention of an interest in or sponsorship of covered funds by banking entities if certain qualifications are met. In addition, the agencies released a non-exclusive list of issuers that meet the requirements of the interim final rule. At December 31, 2014, we had investments in nine different pools of trust preferred securities. Eight of our pools are included in the list of non-exclusive issuers. We have analyzed the ICONS pool that was not included on the list and believe that it is more likely than not that we will be able to hold the ICONS security to recovery under the final Volcker Rule regulations.

For the periods ended December 31, 2014, 2013 and 2012, the following table summarizes by security type, the total OTTI losses recognized in the Consolidated Statements of Income for securities evaluated for impairment as described above:

| <i>(dollar amounts in thousands)</i>     | Year ended December 31, |         |         |
|------------------------------------------|-------------------------|---------|---------|
|                                          | 2014                    | 2013    | 2012    |
| Available-for-sale and other securities: |                         |         |         |
| Collateralized Debt Obligations          |                         | (1,466) |         |
| Private label CMO                        |                         | (336)   | (1,614) |
| Total debt securities                    |                         | (1,802) | (1,614) |
| Equity securities                        |                         |         | (5)     |

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|                                               |    |            |            |
|-----------------------------------------------|----|------------|------------|
| Total available-for-sale and other securities | \$ | \$ (1,802) | \$ (1,619) |
|-----------------------------------------------|----|------------|------------|

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The following table rolls forward the OTTI recognized in earnings on debt securities held by Huntington for the years ended December 31, 2014 and 2013 as follows:

| <i>(dollar amounts in thousands)</i>    | Year Ended December 31, |                  |
|-----------------------------------------|-------------------------|------------------|
|                                         | 2014                    | 2013             |
| Balance, beginning of year              | \$ 30,869               | \$ 49,433        |
| Reductions from sales                   |                         | (20,366)         |
| Credit losses not previously recognized |                         |                  |
| Additional credit losses                |                         | 1,802            |
| <b>Balance, end of year</b>             | <b>\$ 30,869</b>        | <b>\$ 30,869</b> |

As of December 31, 2014, Management has evaluated other available-for-sale and other securities, including those with unrealized losses and all nonmarketable equity securities for impairment and concluded no OTTI is required.

**5. HELD-TO-MATURITY SECURITIES**

These are debt securities that Huntington has the intent and ability to hold until maturity. The debt securities are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method.

During 2013, Huntington transferred \$292.2 million of federal agencies, mortgage-backed securities and other agency securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. At the time of the transfer, no unrealized net gains were recognized in OCI.

Listed below are the contractual maturities (under 1 year, 1-5 years, 6-10 years, and over 10 years) of held-to-maturity securities at December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>               | December 31, 2014 |            | December 31, 2013 |            |
|----------------------------------------------------|-------------------|------------|-------------------|------------|
|                                                    | Amortized Cost    | Fair Value | Amortized Cost    | Fair Value |
| Federal agencies: mortgage-backed securities:      |                   |            |                   |            |
| Under 1 year                                       | \$                | \$         | \$                | \$         |
| 1-5 years                                          |                   |            |                   |            |
| 6-10 years                                         | 24,901            | 24,263     | 24,901            | 22,549     |
| Over 10 years                                      | 3,136,460         | 3,140,194  | 3,574,156         | 3,506,018  |
| Total Federal agencies: mortgage-backed securities | 3,161,361         | 3,164,457  | 3,599,057         | 3,528,567  |
| Other agencies:                                    |                   |            |                   |            |
| Under 1 year                                       |                   |            |                   |            |
| 1-5 years                                          |                   |            |                   |            |
| 6-10 years                                         | 54,010            | 54,843     | 38,588            | 39,075     |
| Over 10 years                                      | 156,553           | 155,821    | 189,999           | 185,097    |
| Total other agencies                               | 210,563           | 210,664    | 228,587           | 224,172    |
| Total U.S. Government backed agencies              | 3,371,924         | 3,375,121  | 3,827,644         | 3,752,739  |
| Municipal securities:                              |                   |            |                   |            |
| Under 1 year                                       |                   |            |                   |            |
| 1-5 years                                          |                   |            |                   |            |

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|                                   |              |              |              |              |
|-----------------------------------|--------------|--------------|--------------|--------------|
| 6-10 years                        |              |              |              |              |
| Over 10 years                     | 7,981        | 7,594        | 9,023        | 8,159        |
| <b>Total municipal securities</b> | <b>7,981</b> | <b>7,594</b> | <b>9,023</b> | <b>8,159</b> |
| Total held-to-maturity securities | \$ 3,379,905 | \$ 3,382,715 | \$ 3,836,667 | \$ 3,760,898 |

The following table provides amortized cost, gross unrealized gains and losses, and fair value by investment category at December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>               | Amortized<br>Cost | Unrealized     |                 | Fair<br>Value    |
|----------------------------------------------------|-------------------|----------------|-----------------|------------------|
|                                                    |                   | Gross<br>Gains | Gross<br>Losses |                  |
| <b>December 31, 2014</b>                           |                   |                |                 |                  |
| Federal Agencies:                                  |                   |                |                 |                  |
| Mortgage-backed securities                         | \$ 3,161,361      | \$ 24,832      | \$ (21,736)     | \$ 3,164,457     |
| Other agencies                                     | 210,563           | 1,251          | (1,150)         | 210,664          |
| <b>Total U.S. Government<br/>backed securities</b> | <b>3,371,924</b>  | <b>26,083</b>  | <b>(22,886)</b> | <b>3,375,121</b> |
| Municipal securities                               | 7,981             |                | (387)           | 7,594            |
| Total held-to-maturity securities                  | \$ 3,379,905      | \$ 26,083      | \$ (23,273)     | \$ 3,382,715     |



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| <i>(dollar amounts in thousands)</i>           | Amortized<br>Cost   | Unrealized      |                    | Fair<br>Value       |
|------------------------------------------------|---------------------|-----------------|--------------------|---------------------|
|                                                |                     | Gross<br>Gains  | Gross<br>Losses    |                     |
| <b>December 31, 2013</b>                       |                     |                 |                    |                     |
| Federal Agencies:                              |                     |                 |                    |                     |
| Mortgage-backed securities                     | \$ 3,599,057        | \$ 5,573        | \$ (76,063)        | \$ 3,528,567        |
| Other agencies                                 | 228,587             | 776             | (5,191)            | 224,172             |
| <b>Total U.S. Government backed securities</b> | <b>3,827,644</b>    | <b>6,349</b>    | <b>(81,254)</b>    | <b>3,752,739</b>    |
| Municipal securities                           | 9,023               |                 | (864)              | 8,159               |
| <b>Total held-to-maturity securities</b>       | <b>\$ 3,836,667</b> | <b>\$ 6,349</b> | <b>\$ (82,118)</b> | <b>\$ 3,760,898</b> |

The following tables provide detail on HTM securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position at December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>           | Less than 12 Months |                      | Over 12 Months    |                      | Total               |                      |
|------------------------------------------------|---------------------|----------------------|-------------------|----------------------|---------------------|----------------------|
|                                                | Fair<br>Value       | Unrealized<br>Losses | Fair<br>Value     | Unrealized<br>Losses | Fair<br>Value       | Unrealized<br>Losses |
| <b>December 31, 2014</b>                       |                     |                      |                   |                      |                     |                      |
| Federal Agencies:                              |                     |                      |                   |                      |                     |                      |
| Mortgage-backed securities                     | \$ 707,934          | \$ (5,550)           | \$ 622,026        | \$ (16,186)          | \$ 1,329,960        | \$ (21,736)          |
| Other agencies                                 | 36,956              | (198)                | 71,731            | (952)                | 108,687             | (1,150)              |
| <b>Total U.S. Government backed securities</b> | <b>744,890</b>      | <b>(5,748)</b>       | <b>693,757</b>    | <b>(17,138)</b>      | <b>1,438,647</b>    | <b>(22,886)</b>      |
| Municipal securities                           | 7,594               | (387)                |                   |                      | 7,594               | (387)                |
| <b>Total temporarily impaired securities</b>   | <b>\$ 752,484</b>   | <b>\$ (6,135)</b>    | <b>\$ 693,757</b> | <b>\$ (17,138)</b>   | <b>\$ 1,446,241</b> | <b>\$ (23,273)</b>   |

| <i>(dollar amounts in thousands)</i>           | Less than 12 Months |                      | Over 12 Months   |                      | Total               |                      |
|------------------------------------------------|---------------------|----------------------|------------------|----------------------|---------------------|----------------------|
|                                                | Fair<br>Value       | Unrealized<br>Losses | Fair<br>Value    | Unrealized<br>Losses | Fair<br>Value       | Unrealized<br>Losses |
| <b>December 31, 2013</b>                       |                     |                      |                  |                      |                     |                      |
| Federal Agencies:                              |                     |                      |                  |                      |                     |                      |
| Mortgage-backed securities                     | \$ 2,849,198        | \$ (73,711)          | \$ 22,548        | \$ (2,352)           | \$ 2,871,746        | \$ (76,063)          |
| Other agencies                                 | 144,417             | (5,191)              |                  |                      | 144,417             | (5,191)              |
| <b>Total U.S. Government backed securities</b> | <b>2,993,615</b>    | <b>(78,902)</b>      | <b>22,548</b>    | <b>(2,352)</b>       | <b>3,016,163</b>    | <b>(81,254)</b>      |
| Municipal securities                           | 8,159               | (864)                |                  |                      | 8,159               | (864)                |
| <b>Total temporarily impaired securities</b>   | <b>\$ 3,001,774</b> | <b>\$ (79,766)</b>   | <b>\$ 22,548</b> | <b>\$ (2,352)</b>    | <b>\$ 3,024,322</b> | <b>\$ (82,118)</b>   |

**Security Impairment**

Huntington evaluates the held-to-maturity securities portfolio on a quarterly basis for impairment. Impairment would exist when the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. As of December 31, 2014, Management has evaluated held-to-maturity securities with unrealized losses for impairment and concluded no OTTI is required.

**6. LOAN SALES AND SECURITIZATIONS****Residential Mortgage Portfolio**

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The following table summarizes activity relating to residential mortgage loans sold with servicing retained for the years ended December 31, 2014, 2013, and 2012:

| <i>(dollar amounts in thousands)</i>                    | <b>Year Ended December 31,</b> |              |              |
|---------------------------------------------------------|--------------------------------|--------------|--------------|
|                                                         | <b>2014</b>                    | 2013         | 2012         |
| Residential mortgage loans sold with servicing retained | \$ 2,330,060                   | \$ 3,221,239 | \$ 3,954,762 |
| Pretax gains resulting from above loan sales (1)        | 57,590                         | 102,935      | 128,408      |

(1) Recorded in mortgage banking income.

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The following tables summarize the changes in MSR values recorded using either the fair value method or the amortization method for the years ended December 31, 2014 and 2013:

**Fair Value Method**

| <i>(dollar amounts in thousands)</i>           | 2014      | 2013      |
|------------------------------------------------|-----------|-----------|
| Fair value, beginning of year                  | \$ 34,236 | \$ 35,202 |
| Change in fair value during the period due to: |           |           |
| Time decay (1)                                 | (2,232)   | (2,648)   |
| Payoffs (2)                                    | (5,814)   | (11,851)  |
| Changes in valuation inputs or assumptions (3) | (3,404)   | 13,533    |
| Fair value, end of year                        | \$ 22,786 | \$ 34,236 |
| Weighted-average life (years)                  | 4.6       | 4.2       |

- (1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.
- (2) Represents decrease in value associated with loans that paid off during the period.
- (3) Represents change in value resulting primarily from market-driven changes in interest rates and prepayment speeds.

**Amortization Method**

| <i>(dollar amounts in thousands)</i> | 2014       | 2013       |
|--------------------------------------|------------|------------|
| Carrying value, beginning of year    | \$ 128,064 | \$ 85,545  |
| New servicing assets created         | 24,629     | 34,743     |
| Servicing assets acquired            | 3,505      |            |
| Impairment recovery (charge)         | (7,330)    | 22,023     |
| Amortization and other               | (16,056)   | (14,247)   |
| Carrying value, end of year          | \$ 132,812 | \$ 128,064 |
| Fair value, end of year              | \$ 133,049 | \$ 143,304 |
| Weighted-average life (years)        | 5.9        | 6.8        |

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. Huntington hedges the value of certain MSRs against changes in value attributable to changes in interest rates using a combination of derivative instruments and trading securities.

For MSRs under the fair value method, a summary of key assumptions and the sensitivity of the MSR value to changes in these assumptions at December 31, 2014, and 2013 follows:

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|                                              | December 31, 2014 |                                                          |                          | December 31, 2013 |                                                          |                          |
|----------------------------------------------|-------------------|----------------------------------------------------------|--------------------------|-------------------|----------------------------------------------------------|--------------------------|
|                                              | Actual            | Decline in fair value due to<br>10%<br>adverse<br>change | 20%<br>adverse<br>change | Actual            | Decline in fair value due to<br>10%<br>adverse<br>change | 20%<br>adverse<br>change |
| <i>(dollar amounts in thousands)</i>         |                   |                                                          |                          |                   |                                                          |                          |
| Constant prepayment rate <i>(annualized)</i> | <b>15.60%</b>     | <b>\$ (1,176)</b>                                        | <b>\$ (2,248)</b>        | 11.90%            | \$ (1,935)                                               | \$ (3,816)               |
| Spread over forward interest rate swap rates | <b>546 bps</b>    | <b>(699)</b>                                             | <b>(1,355)</b>           | 1,069 bps         | (1,376)                                                  | (2,753)                  |

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For MSR under the amortization method, a summary of key assumptions and the sensitivity of the MSR value to changes in these assumptions at December 31, 2014 and 2013 follows:

|                                              | December 31, 2014 |                              |                    | December 31, 2013 |                              |                    |
|----------------------------------------------|-------------------|------------------------------|--------------------|-------------------|------------------------------|--------------------|
|                                              | Actual            | Decline in fair value due to |                    | Actual            | Decline in fair value due to |                    |
|                                              |                   | 10% adverse change           | 20% adverse change |                   | 10% adverse change           | 20% adverse change |
| <i>(dollar amounts in thousands)</i>         |                   |                              |                    |                   |                              |                    |
| Constant prepayment rate (annualized)        | <b>11.40%</b>     | <b>\$ (5,289)</b>            | <b>\$ (10,164)</b> | 6.70%             | \$ (6,813)                   | \$ (12,977)        |
| Spread over forward interest rate swap rates | <b>856 bps</b>    | <b>(4,343)</b>               | <b>(8,403)</b>     | 940 bps           | (6,027)                      | (12,054)           |

Total servicing, late and other ancillary fees included in mortgage banking income was \$44.3 million, \$43.8 million, and \$46.2 million in 2014, 2013, and 2012, respectively. The unpaid principal balance of residential mortgage loans serviced for third parties was \$15.6 billion, \$15.2 billion, and \$15.6 billion at December 31, 2014, 2013, and 2012, respectively.

**Automobile Loans and Leases**

The following table summarizes activity relating to automobile loans sold and/or securitized with servicing retained for the years ended December 31, 2014, 2013, and 2012:

| <i>(dollar amounts in thousands)</i>                 | Year Ended December 31, |          |            |
|------------------------------------------------------|-------------------------|----------|------------|
|                                                      | 2014 (1)                | 2013 (1) | 2012       |
| Automobile loans sold with servicing retained        | \$                      | \$       | \$ 169,324 |
| Automobile loans securitized with servicing retained |                         |          | 2,300,018  |
| Pretax gains (2)                                     |                         |          | 42,251     |

(1) Huntington did not sell or securitize any automobile loans in 2014 or 2013.

(2) Recorded in noninterest income

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees and other ancillary fees on the outstanding loan balances. Automobile loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The model considers assumptions related to actual servicing income, adequate compensation for servicing, and other ancillary fees. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.

Changes in the carrying value of automobile loan servicing rights for the years ended December 31, 2014 and 2013, and the fair value at the end of each period were as follows:

| <i>(dollar amounts in thousands)</i> | 2014      | 2013      |
|--------------------------------------|-----------|-----------|
| Carrying value, beginning of year    | \$ 17,672 | \$ 35,606 |
| New servicing assets created         |           |           |
| Amortization and other               | (10,774)  | (17,934)  |
| Carrying value, end of year          | \$ 6,898  | \$ 17,672 |
| Fair value, end of year              | \$ 6,948  | \$ 18,193 |
| Weighted-average life (years)        | 2.6       | 3.6       |

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A summary of key assumptions and the sensitivity of the automobile loan servicing rights value to changes in these assumptions at December 31, 2014 and 2013 follows:

|                                              | December 31, 2014 |                              |                          | December 31, 2013 |                              |                          |
|----------------------------------------------|-------------------|------------------------------|--------------------------|-------------------|------------------------------|--------------------------|
|                                              | Actual            | Decline in fair value due to |                          | Actual            | Decline in fair value due to |                          |
| <i>(dollar amounts in thousands)</i>         |                   | 10%<br>adverse<br>change     | 20%<br>adverse<br>change |                   | 10%<br>adverse<br>change     | 20%<br>adverse<br>change |
| Constant prepayment rate <i>(annualized)</i> | <b>14.62%</b>     | <b>\$ (305)</b>              | <b>\$ (496)</b>          | 14.65%            | \$ (584)                     | \$ (1,183)               |
| Spread over forward interest rate swap rates | <b>500 bps</b>    | <b>(2)</b>                   | <b>(4)</b>               | 500 bps           | (7)                          | (15)                     |

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Servicing income, net of amortization of capitalized servicing assets was \$7.7 million, \$10.3 million, and \$8.7 million for the years ended December 31, 2014, 2013, and 2012, respectively. The unpaid principal balance of automobile loans serviced for third parties was \$0.8 billion, \$1.6 billion, and \$2.5 billion at December 31, 2014, 2013, and 2012, respectively.

**Small Business Association (SBA) Portfolio**

The following table summarizes activity relating to SBA loans sold with servicing retained for the years ended December 31, 2014, 2013, and 2012:

| (dollar amounts in thousands)                    | Year Ended December 31, |            |            |
|--------------------------------------------------|-------------------------|------------|------------|
|                                                  | 2014                    | 2013       | 2012       |
| SBA loans sold with servicing retained           | \$ 214,760              | \$ 178,874 | \$ 209,540 |
| Pretax gains resulting from above loan sales (1) | 24,579                  | 19,556     | 22,916     |

(1) Recorded in noninterest income

Huntington has retained servicing responsibilities on sold SBA loans and receives annual servicing fees on the outstanding loan balances. SBA loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows.

The following tables summarize the changes in the carrying value of the servicing asset for the years ended December 31, 2014 and 2013:

| (dollar amounts in thousands)     | 2014      | 2013      |
|-----------------------------------|-----------|-----------|
| Carrying value, beginning of year | \$ 16,865 | \$ 15,147 |
| New servicing assets created      | 7,269     | 6,105     |
| Amortization and other            | (5,598)   | (4,387)   |
| Carrying value, end of year       | \$ 18,536 | \$ 16,865 |
| Fair value, end of year           | \$ 20,495 | \$ 16,865 |
| Weighted-average life (years)     | 3.5       | 3.5       |

A summary of key assumptions and the sensitivity of the SBA loan servicing rights value to changes in these assumptions at December 31, 2014 and 2013 follows:

| (dollar amounts in thousands)         | December 31, 2014 |                                                 |                                                 | December 31, 2013 |                                                 |                                                 |
|---------------------------------------|-------------------|-------------------------------------------------|-------------------------------------------------|-------------------|-------------------------------------------------|-------------------------------------------------|
|                                       | Actual            | Decline in fair value due to 10% adverse change | Decline in fair value due to 20% adverse change | Actual            | Decline in fair value due to 10% adverse change | Decline in fair value due to 20% adverse change |
| Constant prepayment rate (annualized) | 5.60%             | \$ (211)                                        | \$ (419)                                        | 5.90%             | \$ (221)                                        | \$ (438)                                        |
| Discount rate                         | 1,500 bps         | (563)                                           | (1,102)                                         | 1,500 bps         | (446)                                           | (873)                                           |

Servicing income, net of amortization of capitalized servicing assets was \$7.4 million, \$6.3 million, and \$5.7 million in 2014, 2013, and 2012, respectively. The unpaid principal balance of SBA loans serviced for third parties was \$898.0 million, \$885.4 million and \$758.3 million at December 31, 2014, 2013 and 2012, respectively.

**7. GOODWILL AND OTHER INTANGIBLE ASSETS**

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Business segments are based on segment leadership structure, which reflects how segment performance is monitored and assessed. During the 2014 first quarter, we realigned our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. We now have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been reclassified to conform to the current period classification. Amounts relating to the realignment are disclosed in the table below.



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A rollforward of goodwill by business segment for the years ended December 31, 2014 and 2013, is presented in the table below:

| <i>(dollar amounts in thousands)</i> | Retail &<br>Business<br>Banking | Commercial<br>Banking | AFCRE     | RBHPCG           | Home<br>Lending | Treasury/<br>Other | Huntington<br>Consolidated |
|--------------------------------------|---------------------------------|-----------------------|-----------|------------------|-----------------|--------------------|----------------------------|
| Balance, January 1, 2013             | \$ 286,824                      | \$ 22,108             | \$        | \$ 93,012        | \$              | \$ 42,324          | \$ 444,268                 |
| Adjustments / Reallocation           |                                 |                       |           |                  |                 |                    |                            |
| Balance, December 31, 2013           | 286,824                         | 22,108                |           | 93,012           |                 | 42,324             | 444,268                    |
| Goodwill acquired during the period  | 81,273                          |                       |           |                  |                 |                    | 81,273                     |
| Adjustments / Reallocation           |                                 | 37,486                |           | (3,000)          | 3,000           | (37,486)           |                            |
| Impairment                           |                                 |                       |           |                  | (3,000)         |                    | (3,000)                    |
| <b>Balance, December 31, 2014</b>    | <b>\$ 368,097</b>               | <b>\$ 59,594</b>      | <b>\$</b> | <b>\$ 90,012</b> | <b>\$</b>       | <b>\$ 4,838</b>    | <b>\$ 522,541</b>          |

In 2014, Huntington completed an acquisition of 24 Bank of America branches in Michigan and recorded \$17.1 million of goodwill. The remaining \$64.2 million of goodwill acquired during 2014 was the result of the Camco Financial acquisition, which was also completed in 2014. For additional information on the acquisitions, see Business Combinations footnote.

Goodwill is not amortized but is evaluated for impairment on an annual basis as of October 1st each year or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. As a result of the 2014 first quarter reorganization in our reported business segments, goodwill was reallocated among the business segments. Immediately following the reallocation, impairment of \$3.0 million was recorded in the Home Lending reporting segment. No impairment was recorded in 2013 or 2012.

During the 2014 third quarter, we moved our insurance brokerage business from Treasury / Other to Commercial Banking to align with a change in management responsibilities. Amounts relating to the realignment are disclosed in the table above.

At December 31, 2014 and 2013, Huntington's other intangible assets consisted of the following:

| <i>(dollar amounts in thousands)</i> | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Value |
|--------------------------------------|-----------------------------|-----------------------------|--------------------------|
| <b>December 31, 2014</b>             |                             |                             |                          |
| Core deposit intangible              | \$ 400,058                  | \$ (366,907)                | \$ 33,151                |
| Customer relationship                | 107,920                     | (66,534)                    | 41,386                   |
| Other                                | 25,164                      | (25,030)                    | 134                      |
| Total other intangible assets        | \$ 533,142                  | \$ (458,471)                | \$ 74,671                |
| December 31, 2013                    |                             |                             |                          |
| Core deposit intangible              | \$ 380,249                  | \$ (335,552)                | \$ 44,697                |
| Customer relationship                | 106,974                     | (58,675)                    | 48,299                   |
| Other                                | 25,164                      | (24,967)                    | 197                      |
| Total other intangible assets        | \$ 512,387                  | \$ (419,194)                | \$ 93,193                |

The estimated amortization expense of other intangible assets for the next five years is as follows:

*(dollar amounts in thousands)*

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|      | Amortization<br>Expense |
|------|-------------------------|
| 2015 | \$ 26,329               |
| 2016 | 12,485                  |
| 2017 | 11,371                  |
| 2018 | 9,890                   |
| 2019 | 8,873                   |

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Premises and equipment were comprised of the following at December 31, 2014 and 2013:

| <i>(dollar amounts in thousands)</i>           | At December 31,   |                   |
|------------------------------------------------|-------------------|-------------------|
|                                                | 2014              | 2013              |
| Land and land improvements                     | \$ 137,702        | \$ 129,543        |
| Buildings                                      | 367,225           | 356,555           |
| Leasehold improvements                         | 235,279           | 227,764           |
| Equipment                                      | 627,307           | 669,482           |
| <b>Total premises and equipment</b>            | <b>1,367,513</b>  | <b>1,383,344</b>  |
| Less accumulated depreciation and amortization | (751,106)         | (748,687)         |
| <b>Net premises and equipment</b>              | <b>\$ 616,407</b> | <b>\$ 634,657</b> |

Depreciation and amortization charged to expense and rental income credited to net occupancy expense for the three years ended December 31, 2014, 2013, and 2012 were:

| <i>(dollar amounts in thousands)</i>                          | 2014      | 2013      | 2012      |
|---------------------------------------------------------------|-----------|-----------|-----------|
| Total depreciation and amortization of premises and equipment | \$ 82,296 | \$ 78,601 | \$ 76,170 |
| Rental income credited to occupancy expense                   | 11,556    | 12,542    | 11,519    |

**9. SHORT-TERM BORROWINGS**

Short-term borrowings at December 31, 2014 and 2013 were comprised of the following:

| <i>(dollar amounts in thousands)</i>                                       | At December 31,     |                     |
|----------------------------------------------------------------------------|---------------------|---------------------|
|                                                                            | 2014                | 2013                |
| Federal funds purchased and securities sold under agreements to repurchase | \$ 1,058,096        | \$ 548,605          |
| Federal Home Loan Bank advances                                            | 1,325,000           | 1,800,000           |
| Other borrowings                                                           | 14,005              | 3,538               |
| <b>Total short-term borrowings</b>                                         | <b>\$ 2,397,101</b> | <b>\$ 2,352,143</b> |

Other borrowings consist of borrowings from the Treasury and other notes payable.

For each of the three years ended December 31, 2014, 2013, and 2012, weighted average interest rate at year-end, the maximum balance for the year, the average balance for the year, and weighted average interest rate for the year by category of short-term borrowings were as follows:

| <i>(dollar amounts in thousands)</i>                                       | 2014  | 2013  | 2012  |
|----------------------------------------------------------------------------|-------|-------|-------|
| <b>Weighted average interest rate at year-end</b>                          |       |       |       |
| Federal Funds purchased and securities sold under agreements to repurchase | 0.08% | 0.06% | 0.15% |
| Federal Home Loan Bank advances                                            | 0.14  | 0.02  | 0.03  |
| Other short-term borrowings                                                | 1.11  | 2.59  | 1.98  |

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| <b>Maximum amount outstanding at month-end during the year</b>             |                     |            |              |
|----------------------------------------------------------------------------|---------------------|------------|--------------|
| Federal Funds purchased and securities sold under agreements to repurchase | <b>\$ 1,491,350</b> | \$ 787,127 | \$ 1,590,082 |
| Federal Home Loan Bank advances                                            | <b>2,375,000</b>    | 1,800,000  | 1,000,000    |
| Other short-term borrowings                                                | <b>56,124</b>       | 19,497     | 26,071       |
| <b>Average amount outstanding during the year</b>                          |                     |            |              |
| Federal Funds purchased and securities sold under agreements to repurchase | <b>\$ 987,156</b>   | \$ 692,481 | \$ 1,293,348 |
| Federal Home Loan Bank advances                                            | <b>1,753,045</b>    | 702,262    | 286,530      |
| Other short-term borrowings                                                | <b>20,797</b>       | 7,815      | 16,983       |
| <b>Weighted average interest rate during the year</b>                      |                     |            |              |
| Federal Funds purchased and securities sold under agreements to repurchase | <b>0.07%</b>        | 0.08%      | 0.14%        |
| Federal Home Loan Bank advances                                            | <b>0.06</b>         | 0.04       | 0.17         |
| Other short-term borrowings                                                | <b>1.63</b>         | 1.79       | 1.36         |

**Table of Contents****10. LONG-TERM DEBT**

Huntington's long-term debt consisted of the following:

| <i>(dollar amounts in thousands)</i>                                                    | At December 31,     |                     |
|-----------------------------------------------------------------------------------------|---------------------|---------------------|
|                                                                                         | 2014                | 2013                |
| <b>The Parent Company:</b>                                                              |                     |                     |
| <b>Senior Notes:</b>                                                                    |                     |                     |
| 2.64% Huntington Bancshares Incorporated senior note due 2018                           | \$ 398,924          | \$ 397,306          |
| <b>Subordinated Notes:</b>                                                              |                     |                     |
| Fixed 7.00% subordinated notes due 2020                                                 | 330,105             | 323,856             |
| Huntington Capital I Trust Preferred 0.93% junior subordinated debentures due 2027 (1)  | 111,816             | 111,816             |
| Huntington Capital II Trust Preferred 0.87% junior subordinated debentures due 2028 (2) | 54,593              | 54,593              |
| Sky Financial Capital Trust III 1.66% junior subordinated debentures due 2036 (3)       | 72,165              | 72,165              |
| Sky Financial Capital Trust IV 1.64% junior subordinated debentures due 2036 (3)        | 74,320              | 74,320              |
| Camco Statutory Trust I 2.71% due 2037 (4)                                              | 4,181               |                     |
| <b>Total notes issued by the parent</b>                                                 | <b>1,046,104</b>    | <b>1,034,056</b>    |
| <b>The Bank:</b>                                                                        |                     |                     |
| <b>Senior Notes:</b>                                                                    |                     |                     |
| 1.31% Huntington National Bank senior note due 2016                                     | 497,477             | 497,317             |
| 1.40% Huntington National Bank senior note due 2016                                     | 349,499             | 349,858             |
| 5.04% Huntington National Bank medium-term notes due 2018                               | 38,541              | 39,497              |
| 1.43% Huntington National Bank senior note due 2019                                     | 499,760             |                     |
| 2.23% Huntington National Bank senior note due 2017                                     | 499,759             |                     |
| 0.66% Huntington National Bank senior note due 2017 (5)                                 | 250,000             |                     |
| <b>Subordinated Notes:</b>                                                              |                     |                     |
| 5.00% subordinated notes due 2014                                                       |                     | 125,109             |
| 5.59% subordinated notes due 2016                                                       | 105,731             | 108,038             |
| 6.67% subordinated notes due 2018                                                       | 140,115             | 143,749             |
| 5.45% subordinated notes due 2019                                                       | 85,783              | 87,214              |
| <b>Total notes issued by the bank</b>                                                   | <b>2,466,665</b>    | <b>1,350,782</b>    |
| <b>FHLB Advances:</b>                                                                   |                     |                     |
| 0.21% weighted average rate, varying maturities greater than one year                   | 758,052             | 8,293               |
| <b>Other:</b>                                                                           |                     |                     |
| Other                                                                                   | 65,141              | 65,141              |
| <b>Total long-term debt</b>                                                             | <b>\$ 4,335,962</b> | <b>\$ 2,458,272</b> |

- (1) Variable effective rate at December 31, 2014, based on three month LIBOR + 0.70%.
- (2) Variable effective rate at December 31, 2014, based on three month LIBOR + 0.625%.
- (3) Variable effective rate at December 31, 2014, based on three month LIBOR + 1.40%.
- (4) Variable effective rate at December 31, 2014, based on three month LIBOR + 1.33%.
- (5) Variable effective rate at December 31, 2014, based on three month LIBOR + 0.425%.

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Amounts above are net of unamortized discounts and adjustments related to hedging with derivative financial instruments. The derivative instruments, principally interest rate swaps, are used to hedge the fair values of certain fixed-rate debt by converting the debt to a variable rate. See Note 18 for more information regarding such financial instruments.

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In April 2014, the Bank issued \$500.0 million of senior notes at 99.842% of face value. The senior note issuances mature on April 24, 2017 and have a fixed coupon rate of 1.375%. In April 2014, the Bank also issued \$250.0 million of senior notes at 100% of face value. The senior bank note issuances mature on April 24, 2017 and have a variable coupon rate equal to the three-month LIBOR plus 0.425%. Both senior note issuances may be redeemed one month prior to their maturity date at 100% of principal plus accrued and unpaid interest.

In February 2014, the Bank issued \$500.0 million of senior notes at 99.842% of face value. The senior bank note issuances mature on April 1, 2019 and have a fixed coupon rate of 2.20%. The senior note issuance may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

In November 2013, the Bank issued \$500.0 million of senior notes at 99.979% of face value. The senior bank note issuances mature on November 20, 2016 and have a fixed coupon rate of 1.30%. The senior note issuance may be redeemed one month prior to the maturity date at 100% of principal plus accrued and unpaid interest.

In August 2013, the parent company issued \$400.0 million of senior notes at 99.80% of face value. The senior note issuances mature on August 2, 2018 and have a fixed coupon rate of 2.60%. In August 2013, the Bank issued \$350.0 million of senior notes at 99.865% of face value. The senior bank note issuances mature on August 2, 2016 and have a fixed coupon rate of 1.35%. Both senior note issuances may be redeemed one month prior to their maturity date at 100% of principal plus accrued and unpaid interest.

On July 2, 2013, the Federal Reserve Board voted to adopt final capital rules to implement Basel III requirements for U.S. Banking organizations. The final rules establish an integrated regulatory capital framework that will implement, in the United States, the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. Based on our review of the final rules and an opinion of outside counsel, dated November 6, 2013, we have determined that there is a significant risk that our Huntington Preferred Capital, Inc. 7.88% Class C preferred securities will no longer constitute Tier 1 capital for the Bank for purposes of the capital adequacy guidelines or policies of the OCC, when Basel III becomes effective for Huntington Bancshares Incorporated and its affiliates. As a result, a regulatory capital event has occurred. On November 7, 2013, the board of directors approved the redemption of Class C preferred securities and on December 31, 2013 (the Redemption Date), Huntington Preferred Capital, Inc. redeemed all of the Class C Preferred Securities at the redemption price of \$25.00 per share.

Long-term debt maturities for the next five years and thereafter are as follows:

| <i>dollar amounts in thousands</i> | 2015          | 2016                | 2017              | 2018              | 2019              | Thereafter        | Total               |
|------------------------------------|---------------|---------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| <b>The Parent Company:</b>         |               |                     |                   |                   |                   |                   |                     |
| Senior notes                       | \$            | \$                  | \$                | \$ 400,000        | \$                | \$                | \$ 400,000          |
| Subordinated notes                 |               |                     |                   |                   |                   | 618,049           | 618,049             |
| <b>The Bank:</b>                   |               |                     |                   |                   |                   |                   |                     |
| Senior notes                       |               | 850,000             | 750,000           |                   | 500,000           | 35,000            | 2,135,000           |
| Subordinated notes                 |               | 103,009             |                   | 125,539           | 75,716            |                   | 304,264             |
| FHLB Advances                      |               | 750,000             | 100               | 1,205             | 369               | 6,596             | 758,270             |
| Other                              | 141           |                     |                   |                   |                   | 65,000            | 65,141              |
| <b>Total</b>                       | <b>\$ 141</b> | <b>\$ 1,703,009</b> | <b>\$ 750,100</b> | <b>\$ 526,744</b> | <b>\$ 576,085</b> | <b>\$ 724,645</b> | <b>\$ 4,280,724</b> |

These maturities are based upon the par values of the long-term debt.

The terms of the other long-term debt obligations contain various restrictive covenants including limitations on the acquisition of additional debt in excess of specified levels, dividend payments, and the disposition of subsidiaries. As of December 31, 2014, Huntington was in compliance with all such covenants.

**Table of Contents****11. OTHER COMPREHENSIVE INCOME**

The components of Huntington's OCI in the three years ended December 31, 2014, 2013, and 2012, were as follows:

| <i>(dollar amounts in thousands)</i>                                                                         | Pretax             | 2014<br>Tax (expense)<br>Benefit | After-tax         |
|--------------------------------------------------------------------------------------------------------------|--------------------|----------------------------------|-------------------|
| Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold                  | \$ 13,583          | \$ (4,803)                       | \$ 8,780          |
| Unrealized holding gains (losses) on available-for-sale debt securities arising during the period            | 86,618             | (30,914)                         | 55,704            |
| Less: Reclassification adjustment for net gains (losses) included in net income                              | (15,559)           | 5,446                            | (10,113)          |
| <b>Net change in unrealized holding gains (losses) on available-for-sale debt securities</b>                 | <b>84,642</b>      | <b>(30,271)</b>                  | <b>54,371</b>     |
| <b>Net change in unrealized holding gains (losses) on available-for-sale equity securities</b>               | <b>295</b>         | <b>(103)</b>                     | <b>192</b>        |
| Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period | 14,141             | (4,949)                          | 9,192             |
| Less: Reclassification adjustment for net losses (gains) included in net income                              | (3,971)            | 1,390                            | (2,581)           |
| <b>Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships</b>        | <b>10,170</b>      | <b>(3,559)</b>                   | <b>6,611</b>      |
| Change in pension and post-retirement obligations                                                            | (106,857)          | 37,400                           | (69,457)          |
| <b>Total other comprehensive income (loss)</b>                                                               | <b>\$ (11,750)</b> | <b>\$ 3,467</b>                  | <b>\$ (8,283)</b> |

| <i>(dollar amounts in thousands)</i>                                                                         | Pretax           | 2013<br>Tax<br>(expense)<br>Benefit | After-tax       |
|--------------------------------------------------------------------------------------------------------------|------------------|-------------------------------------|-----------------|
| Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold                  | \$ 235           | \$ (82)                             | \$ 153          |
| Unrealized holding gains (losses) on available-for-sale debt securities arising during the period            | (125,919)        | 44,191                              | (81,728)        |
| Less: Reclassification adjustment for net gains (losses) included in net income                              | 6,211            | (2,174)                             | 4,037           |
| <b>Net change in unrealized holding gains (losses) on available-for-sale debt securities</b>                 | <b>(119,473)</b> | <b>41,935</b>                       | <b>(77,538)</b> |
| <b>Net change in unrealized holding gains (losses) on available-for-sale equity securities</b>               | <b>151</b>       | <b>(53)</b>                         | <b>98</b>       |
| Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period | (86,240)         | 30,184                              | (56,056)        |
| Less: Reclassification adjustment for net (gains) losses included in net income                              | (15,188)         | 5,316                               | (9,872)         |
| <b>Net change in unrealized (losses) gains on derivatives used in cash flow hedging relationships</b>        | <b>(101,428)</b> | <b>35,500</b>                       | <b>(65,928)</b> |
| Re-measurement obligation                                                                                    | 136,452          | (47,758)                            | 88,694          |
| Defined benefit pension items                                                                                | (13,106)         | 4,588                               | (8,518)         |
| <b>Net change in pension and post-retirement obligations</b>                                                 | <b>123,346</b>   | <b>(43,170)</b>                     | <b>80,176</b>   |



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|                                                                                                              | \$ (97,404) | \$ 34,212                           | \$ (63,192) |
|--------------------------------------------------------------------------------------------------------------|-------------|-------------------------------------|-------------|
|                                                                                                              | Pretax      | 2012<br>Tax<br>(expense)<br>Benefit | After-tax   |
| <b>Total other comprehensive income (loss)</b>                                                               |             |                                     |             |
| <i>(dollar amounts in thousands)</i>                                                                         |             |                                     |             |
| Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold                  | \$ 19,215   | \$ (6,725)                          | \$ 12,490   |
| Unrealized holding gains (losses) on available-for-sale debt securities arising during the period            | 90,318      | (32,137)                            | 58,181      |
| Less: Reclassification adjustment for net gains (losses) included in net income                              | (4,769)     | 1,669                               | (3,100)     |
| <b>Net change in unrealized holding gains (losses) on available-for-sale debt securities</b>                 | 104,764     | (37,193)                            | 67,571      |
| <b>Net change in unrealized holding gains (losses) on available-for-sale equity securities</b>               | 344         | (120)                               | 224         |
| Unrealized gains and losses on derivatives used in cash flow hedging relationships arising during the period | (5,476)     | 1,907                               | (3,569)     |
| Less: Reclassification adjustment for net losses (gains) losses included in net income                       | 14,992      | (5,237)                             | 9,755       |
| <b>Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships</b>        | 9,516       | (3,330)                             | 6,186       |
| Net actuarial gains (losses) arising during the year                                                         | (105,527)   | 36,934                              | (68,593)    |
| Amortization of net actuarial loss and prior service cost included in income                                 | 27,013      | (9,455)                             | 17,558      |
| <b>Net change in pension and post-retirement obligations</b>                                                 | (78,514)    | 27,479                              | (51,035)    |
| <b>Total other comprehensive income (loss)</b>                                                               | \$ 36,110   | \$ (13,164)                         | \$ 22,946   |

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Activity in accumulated OCI for the three years ended December 31, were as follows:

| <i>(dollar amounts in thousands)</i>                  | Unrealized<br>gains and<br>(losses) on<br>debt<br>securities (1) | Unrealized<br>gains<br>and<br>(losses)<br>on<br>equity<br>securities | Unrealized<br>gains and<br>(losses) on<br>cash flow<br>hedging<br>derivatives | Unrealized<br>gains<br>(losses) for<br>pension and<br>other post-<br>retirement<br>obligations | Total               |
|-------------------------------------------------------|------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|---------------------|
| Balance, December 31, 2012                            | 38,304                                                           | 194                                                                  | 47,084                                                                        | (236,399)                                                                                      | (150,817)           |
| Other comprehensive income before reclassifications   | (81,575)                                                         | 98                                                                   | (56,056)                                                                      | 88,694                                                                                         | (48,839)            |
| Amounts reclassified from accumulated OCI to earnings | 4,037                                                            |                                                                      | (9,872)                                                                       | (8,518)                                                                                        | (14,353)            |
| Period change                                         | (77,538)                                                         | 98                                                                   | (65,928)                                                                      | 80,176                                                                                         | (63,192)            |
| <b>Balance, December 31, 2013</b>                     | <b>(39,234)</b>                                                  | <b>292</b>                                                           | <b>(18,844)</b>                                                               | <b>(156,223)</b>                                                                               | <b>(214,009)</b>    |
| Other comprehensive income before reclassifications   | 64,484                                                           | 192                                                                  | 9,192                                                                         |                                                                                                | 73,868              |
| Amounts reclassified from accumulated OCI to earnings | (10,113)                                                         |                                                                      | (2,581)                                                                       | (69,457)                                                                                       | (82,151)            |
| Period change                                         | 54,371                                                           | 192                                                                  | 6,611                                                                         | (69,457)                                                                                       | (8,283)             |
| <b>Balance, December 31, 2014</b>                     | <b>\$ 15,137</b>                                                 | <b>\$ 484</b>                                                        | <b>\$ (12,233)</b>                                                            | <b>\$ (225,680)</b>                                                                            | <b>\$ (222,292)</b> |

- (1) Amount at December 31, 2014 includes \$0.8 million of net unrealized gains on securities transferred from the available-for-sale securities portfolio to the held-to-maturity securities portfolio in prior years. The net unrealized gains will be recognized in earnings over the remaining life of the security using the effective interest method.

The following table presents the reclassification adjustments out of accumulated OCI included in net income and the impacted line items as listed on the Consolidated Statements of Income for the year ended December 31, 2014:

**Reclassifications out of accumulated OCI**

| <i>(dollar amounts in thousands)</i>       | Amounts reclassified<br>from accumulated OCI |            | Location of net gain (loss)                                 |
|--------------------------------------------|----------------------------------------------|------------|-------------------------------------------------------------|
|                                            | 2014                                         | 2013       | reclassified from accumulated OCI into earnings             |
| Gains (losses) on debt securities:         |                                              |            |                                                             |
| Amortization of unrealized gains (losses)  | \$ 597                                       | \$ 482     | Interest income held-to-maturity securities taxable         |
| Realized gain (loss) on sale of securities | 14,962                                       | (4,891)    | Noninterest income net gains (losses) on sale of securities |
| OTTI recorded                              |                                              | (1,802)    | Noninterest income net gains (losses) on sale of securities |
|                                            | <b>15,559</b>                                | (6,211)    | Total before tax                                            |
|                                            | <b>(5,446)</b>                               | 2,174      | Tax (expense) benefit                                       |
|                                            | <b>\$ 10,113</b>                             | \$ (4,037) | Net of tax                                                  |

Gains (losses) on cash flow hedging relationships:

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|                         |          |           |                         |                       |
|-------------------------|----------|-----------|-------------------------|-----------------------|
| Interest rate contracts | \$ 4,064 | \$ 14,979 | Interest and fee income | loans and leases      |
| Interest rate contracts |          | 209       | Interest and fee income | investment securities |
| Interest rate contracts | (93)     |           | Noninterest expense     | other income          |
|                         | 3,971    | 15,188    | Total before tax        |                       |
|                         | (1,390)  | (5,316)   | Tax (expense) benefit   |                       |
|                         | \$ 2,581 | \$ 9,872  | Net of tax              |                       |

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## Amortization of defined benefit pension and post-retirement items:

|                          |                  |             |                       |                 |
|--------------------------|------------------|-------------|-----------------------|-----------------|
| Actuarial gains (losses) | \$ 106,857       | \$ (22,293) | Noninterest expense   | personnel costs |
| Prior service costs      |                  | 3,454       | Noninterest expense   | personnel costs |
| Other                    |                  | (919)       | Noninterest expense   | personnel costs |
| Curtailement             |                  | 32,864      | Noninterest expense   | personnel costs |
|                          | <b>106,857</b>   | 13,106      | Total before tax      |                 |
|                          | <b>(37,400)</b>  | (4,588)     | Tax (expense) benefit |                 |
|                          | <b>\$ 69,457</b> | \$ 8,518    | Net of tax            |                 |

**12. SHAREHOLDERS EQUITY****Preferred Stock issued and outstanding**

In 2008, Huntington issued 569,000 shares of 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock (Series A Preferred Stock) with a liquidation preference of \$1,000 per share. Each share of the Series A Preferred Stock is non-voting and may be converted at any time, at the option of the holder, into 83.668 shares of common stock of Huntington, which represents an approximate initial conversion price of \$11.95 per share of common stock. Since April 15, 2013, at the option of Huntington, the Series A Preferred Stock is subject to mandatory conversion into Huntington's common stock at the prevailing conversion rate if the closing price of Huntington's common stock exceeds 130% of the conversion price for 20 trading days during any 30 consecutive trading-day period.

In 2011, Huntington issued \$35.5 million par value Floating Rate Series B Non-Cumulative Perpetual Preferred Stock with a liquidation preference of \$1,000 per share (the Series B Preferred Stock) and, in certain cases, an additional amount of cash consideration, in exchange for \$35.5 million of (1) Huntington Capital I Floating Rate Capital Securities, (2) Huntington Capital II Floating Rate Capital Securities, (3) Sky Financial Capital Trust III Floating Rate Capital Securities and (4) Sky Financial Capital Trust IV Floating Rate Capital Securities.

As part of the exchange offer, Huntington issued depositary shares. Each depositary share represents a 1/40th ownership interest in a share of the Series B Preferred Stock. Each holder of a depositary share will be entitled, in proportion to the applicable fraction of a share of Series B Preferred Stock and all the related rights and preferences. Huntington will pay dividends on the Series B Preferred Stock at a floating rate equal to three-month LIBOR plus a spread of 2.70%. The preferred stock was recorded at the par amount of \$35.5 million, with the difference between par amount of the shares and their fair value of \$23.8 million recorded as a discount.

**Share Repurchase Program**

On March 26, 2014, Huntington announced that the Federal Reserve did not object to Huntington's proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2014. These actions included a potential repurchase of up to \$250 million of common stock through the first quarter of 2015. This repurchase authorization represented a \$23 million, or 10%, increase from the prior common stock repurchase authorization. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. During 2014, Huntington repurchased a total of 35.7 million shares of common stock at a weighted average share price of \$9.37. During 2013, Huntington repurchased a total of 16.7 million shares of common stock, at a weighted average share price of \$7.46.

On April 29, 2014, Huntington repurchased approximately 2.2 million shares of common stock from a third-party under an accelerated share repurchase program. The accelerated share repurchase program enabled Huntington to purchase 1.9 million shares immediately, while the third party could have purchased shares in the market up through June 24, 2014 (the Repurchase Term). In connection with the repurchase of these shares, Huntington entered into a variable share forward sale agreement, which provides for a settlement, reflecting a price differential based on the adjusted volume-weighted average price as defined in the agreement with the third party. The variable share forward agreement was settled in shares, resulting in approximately 0.3 million shares being delivered to Huntington on June 27, 2014. Based on the adjusted volume-weighted average prices through June 24, 2014, the settlement of the variable share forward agreement did not have a material impact to Huntington.

Huntington has the ability to repurchase up to \$51.7 million of additional shares of common stock through the first quarter of 2015. We intend to continue disciplined repurchase activity consistent with our annual capital plan, our capital return objectives, and market conditions.



**Table of Contents****13. EARNINGS PER SHARE**

Basic earnings per share is the amount of earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units and awards, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred stock (See Note 12). Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends and deemed dividend. The calculation of basic and diluted earnings per share for each of the three years ended December 31 was as follows:

| <i>(dollar amounts in thousands, except per share amounts)</i>        | Year ended December 31, |                |                |
|-----------------------------------------------------------------------|-------------------------|----------------|----------------|
|                                                                       | 2014                    | 2013           | 2012           |
| <b>Basic earnings per common share:</b>                               |                         |                |                |
| Net income                                                            | \$ 632,392              | \$ 641,282     | \$ 631,290     |
| Preferred stock dividends, deemed dividends and accretion of discount | (31,854)                | (31,869)       | (31,989)       |
| Net income available to common shareholders                           | \$ 600,538              | \$ 609,413     | \$ 599,301     |
| Average common shares issued and outstanding                          | 819,917                 | 834,205        | 857,962        |
| <b>Basic earnings per common share</b>                                | <b>\$ 0.73</b>          | <b>\$ 0.73</b> | <b>\$ 0.70</b> |
| <b>Diluted earnings per common share</b>                              |                         |                |                |
| Net income available to common shareholders                           | \$ 600,538              | \$ 609,413     | \$ 599,301     |
| Effect of assumed preferred stock conversion                          |                         |                |                |
| Net income applicable to diluted earnings per share                   | \$ 600,538              | \$ 609,413     | \$ 599,301     |
| Average common shares issued and outstanding                          | 819,917                 | 834,205        | 857,962        |
| Dilutive potential common shares:                                     |                         |                |                |
| Stock options and restricted stock units and awards                   | 11,421                  | 8,418          | 4,202          |
| Shares held in deferred compensation plans                            | 1,420                   | 1,351          | 1,238          |
| Other                                                                 | 323                     |                |                |
| Dilutive potential common shares:                                     | 13,164                  | 9,769          | 5,440          |
| Total diluted average common shares issued and outstanding            | 833,081                 | 843,974        | 863,402        |
| <b>Diluted earnings per common share</b>                              | <b>\$ 0.72</b>          | <b>\$ 0.72</b> | <b>\$ 0.69</b> |

Approximately 2.6 million, 6.6 million, and 24.4 million options to purchase shares of common stock outstanding at the end of 2014, 2013, and 2012, respectively, were not included in the computation of diluted earnings per share because the effect would be antidilutive.

**14. SHARE-BASED COMPENSATION**

Huntington sponsors nonqualified and incentive share based compensation plans. These plans provide for the granting of stock options and other awards to officers, directors, and other employees. Compensation costs are included in personnel costs on the Consolidated Statements of Income. Stock options are granted at the closing market price on the date of the grant. Options granted typically vest ratably over four years or when other conditions are met. Stock options, which represented a portion of our grant values, have no intrinsic value until the stock price increases. Options granted prior to May 2004 have a term of ten years. All options granted after May 2004 have a term of seven years.

In 2012, shareholders approved the Huntington Bancshares Incorporated 2012 Long-Term Incentive Plan (the Plan) which authorized 51.0 million shares for future grants. The Plan is the only active plan under which Huntington is currently granting share based options and awards. At December 31, 2014, 15.3 million shares from the Plan were available for future grants. Huntington issues shares to fulfill stock option exercises and restricted stock unit and award vesting from available authorized common shares. At December 31, 2014, the Company believes there are adequate authorized common shares to satisfy anticipated stock option exercises and restricted stock unit and award vesting in 2015.

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Huntington uses the Black-Scholes option pricing model to value options in determining our share-based compensation expense. Forfeitures are estimated at the date of grant based on historical rates, and updated as necessary, and reduce the compensation expense recognized. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the date of grant. The expected dividend yield is based on the dividend rate and stock price at the date of the grant. Expected volatility is based on the estimated volatility of Huntington's stock over the expected term of the option.

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The following table illustrates the weighted average assumptions used in the option-pricing model for options granted in the three years ended December 31, 2014, 2013, and 2012:

|                                                         | 2014           | 2013    | 2012    |
|---------------------------------------------------------|----------------|---------|---------|
| <b>Assumptions</b>                                      |                |         |         |
| Risk-free interest rate                                 | 1.69%          | 0.79%   | 1.10%   |
| Expected dividend yield                                 | 2.61           | 2.83    | 2.38    |
| Expected volatility of Huntington's common stock        | 32.3           | 35.0    | 34.9    |
| Expected option term (years)                            | 5.0            | 5.5     | 6.0     |
| <b>Weighted-average grant date fair value per share</b> | <b>\$ 2.13</b> | \$ 1.71 | \$ 1.78 |

The following table illustrates total share-based compensation expense and related tax benefit for the three years ended December 31, 2014, 2013, and 2012:

| <i>(dollar amounts in thousands)</i> | 2014      | 2013      | 2012      |
|--------------------------------------|-----------|-----------|-----------|
| Share-based compensation expense     | \$ 43,666 | \$ 37,007 | \$ 27,873 |
| Tax benefit                          | 14,779    | 12,472    | 9,298     |

Huntington's stock option activity and related information for the year ended December 31, 2014, was as follows:

| <i>(amounts in thousands, except years and per share amounts)</i> | Options       | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Life (Years) | Aggregate Intrinsic Value |
|-------------------------------------------------------------------|---------------|---------------------------------|-----------------------------------------------------|---------------------------|
| <b>Outstanding at January 1, 2014</b>                             | 23,300        | \$ 7.61                         |                                                     |                           |
| Granted                                                           | 1,807         | 9.22                            |                                                     |                           |
| Assumed                                                           | 214           |                                 |                                                     |                           |
| Exercised                                                         | (3,528)       | 6.02                            |                                                     |                           |
| Forfeited/expired                                                 | (2,174)       | 17.20                           |                                                     |                           |
| <b>Outstanding at December 31, 2014</b>                           | <b>19,619</b> | <b>\$ 6.99</b>                  | <b>3.9</b>                                          | <b>\$ 75,794</b>          |
| <b>Expected to vest at December 31, 2014 (1)</b>                  | <b>4,950</b>  | <b>\$ 7.64</b>                  | <b>5.4</b>                                          | <b>\$ 14,272</b>          |
| <b>Exercisable at December 31, 2014</b>                           | <b>14,193</b> | <b>\$ 6.73</b>                  | <b>3.3</b>                                          | <b>\$ 60,311</b>          |

(1) The number of options expected to vest includes an estimate of 476 thousand shares expected to be forfeited. The aggregate intrinsic value represents the amount by which the fair value of underlying stock exceeds the in-the-money option exercise price. For the years ended December 31, 2014, 2013, and 2012, cash received for the exercises of stock options was \$21.2 million, \$14.4 million and \$2.3 million, respectively. The tax benefit realized for the tax deductions from option exercises totaled \$3.5 million, \$1.8 million and \$0.3 million in 2014, 2013, and 2012, respectively.

The weighted-average grant date fair value of nonvested shares granted for the years ended December 31, 2014, 2013 and 2012 were \$9.09, \$7.12, and \$6.69, respectively. The total fair value of awards vested during the years ended December 31, 2014, 2013, and 2012 was \$25.7 million, \$13.7 million, and \$9.10 million, respectively. As of December 31, 2014, the total unrecognized compensation cost related to nonvested awards was \$61.1 million with a weighted-average expense recognition period of 2.5 years.





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The following table presents additional information regarding options outstanding as of December 31, 2014:

| Range of<br>Exercise Prices | Options Outstanding |                                                                  |                                           | Exercisable Options |                                           |
|-----------------------------|---------------------|------------------------------------------------------------------|-------------------------------------------|---------------------|-------------------------------------------|
|                             | Shares              | Weighted-<br>Average<br>Remaining<br>Contractual<br>Life (Years) | Weighted-<br>Average<br>Exercise<br>Price | Shares              | Weighted-<br>Average<br>Exercise<br>Price |
| \$0 to \$5.63               | 1,843               | 1.6                                                              | \$ 4.64                                   | 1,836               | \$ 4.64                                   |
| \$5.64 to \$6.02            | 7,110               | 3.6                                                              | 6.02                                      | 7,078               | 6.02                                      |
| \$6.03 to \$15.95           | 10,087              | 4.7                                                              | 7.26                                      | 4,700               | 6.78                                      |
| \$15.96 to \$22.73          | 579                 | 0.7                                                              | 21.74                                     | 579                 | 21.74                                     |
| <b>Total</b>                | <b>19,619</b>       | <b>3.9</b>                                                       | <b>\$ 6.99</b>                            | <b>14,193</b>       | <b>\$ 6.73</b>                            |

Huntington also grants restricted stock, restricted stock units, performance share awards and other stock-based awards. Restricted stock units and awards are issued at no cost to the recipient, and can be settled only in shares at the end of the vesting period. Restricted stock awards provide the holder with full voting rights and cash dividends during the vesting period. Restricted stock units do not provide the holder with voting rights or cash dividends during the vesting period, but do accrue a dividend equivalent that is paid upon vesting, and are subject to certain service restrictions. Performance share awards are payable contingent upon Huntington achieving certain predefined performance objectives over the three-year measurement period. The fair value of these awards is the closing market price of Huntington's common stock on the grant date.

The following table summarizes the status of Huntington's restricted stock units and performance share awards as of December 31, 2014, and activity for the year ended December 31, 2014:

|                                                         | Restricted<br>Stock<br>Awards | Weighted-<br>Average<br>Grant Date<br>Fair<br>Value<br>Per<br>Share | Restricted<br>Stock<br>Units | Weighted-<br>Average<br>Grant Date<br>Fair<br>Value<br>Per<br>Share | Performance<br>Share<br>Awards | Weighted-<br>Average<br>Grant Date<br>Fair<br>Value<br>Per<br>Share |
|---------------------------------------------------------|-------------------------------|---------------------------------------------------------------------|------------------------------|---------------------------------------------------------------------|--------------------------------|---------------------------------------------------------------------|
| <i>(amounts in thousands, except per share amounts)</i> |                               |                                                                     |                              |                                                                     |                                |                                                                     |
| Nonvested at January 1, 2014                            |                               | \$                                                                  | 12,064                       | \$ 6.80                                                             | 1,646                          | \$ 6.95                                                             |
| Granted                                                 |                               |                                                                     | 4,600                        | 9.12                                                                | 1,076                          | 8.96                                                                |
| Assumed                                                 | 27                            |                                                                     |                              |                                                                     |                                |                                                                     |
| Vested                                                  | (14)                          | 9.53                                                                | (4,003)                      | 6.39                                                                |                                |                                                                     |
| Forfeited                                               | (1)                           | 9.53                                                                | (757)                        | 7.54                                                                | (143)                          | 7.26                                                                |
| <b>Nonvested at December 31, 2014</b>                   | <b>12</b>                     | <b>9.53</b>                                                         | <b>11,904</b>                | <b>\$ 7.79</b>                                                      | <b>2,579</b>                   | <b>\$ 7.76</b>                                                      |

**15. INCOME TAXES**

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state, city, and foreign jurisdictions. Federal income tax audits have been completed through 2009. In the first quarter of 2013, the IRS began an examination of our 2010 and 2011 consolidated federal income tax returns. Certain proposed adjustments resulting from the IRS Examination of our 2005 through 2009 tax returns have been settled with the IRS Appeals Office, subject to final approval by the Joint Committee on Taxation of the U.S. Congress. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia and Illinois.

Huntington accounts for uncertainties in income taxes in accordance with ASC 740, Income Taxes. At December 31, 2014, Huntington had gross unrecognized tax benefits of \$1.2 million in income tax liability related to tax positions. Due to the complexities of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from the current estimate of the tax liabilities. Huntington does not anticipate the total amount of gross unrecognized tax benefits to significantly change within the next 12 months.

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The following table provides a reconciliation of the beginning and ending amounts of gross unrecognized tax benefits:

| <i>(dollar amounts in thousands)</i>                       | 2014     | 2013     |
|------------------------------------------------------------|----------|----------|
| Unrecognized tax benefits at beginning of year             | \$ 704   | \$ 6,246 |
| Gross increases for tax positions taken during prior years | 468      |          |
| Gross decreases for tax positions taken during prior years |          | (5,048)  |
| Settlements with taxing authorities                        |          | (494)    |
| Unrecognized tax benefits at end of year                   | \$ 1,172 | \$ 704   |

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Any interest and penalties on income tax assessments or income tax refunds are recognized in the Consolidated Statements of Income as a component of provision for income taxes. Huntington recognized, \$0.1 million of interest expense, \$0.2 million of interest benefit, and \$0.1 million of interest benefit for the years ended December 31, 2014, 2013 and 2012, respectively. Total interest accrued was \$0.2 million and \$0.1 million at December 31, 2014 and 2013, respectively. All of the gross unrecognized tax benefits would impact the Company's effective tax rate if recognized.

The following is a summary of the provision (benefit) for income taxes:

| <i>(dollar amounts in thousands)</i>          | Year Ended December 31, |            |            |
|-----------------------------------------------|-------------------------|------------|------------|
|                                               | 2014                    | 2013       | 2012       |
| <b>Current tax provision (benefit)</b>        |                         |            |            |
| Federal                                       | \$ 186,436              | \$ 117,174 | \$ 35,387  |
| State                                         | (1,017)                 | 4,278      | 6,966      |
| <b>Total current tax provision (benefit)</b>  | <b>185,419</b>          | 121,452    | 42,353     |
| <b>Deferred tax provision (benefit)</b>       |                         |            |            |
| Federal                                       | 41,167                  | 112,681    | 193,211    |
| State                                         | (5,993)                 | (6,659)    | (33,273)   |
| <b>Total deferred tax provision (benefit)</b> | <b>35,174</b>           | 106,022    | 159,938    |
| <b>Provision for income taxes</b>             | <b>\$ 220,593</b>       | \$ 227,474 | \$ 202,291 |

The following is a reconciliation of provision for income taxes:

| <i>(dollar amounts in thousands)</i>                             | Year Ended December 31, |            |            |
|------------------------------------------------------------------|-------------------------|------------|------------|
|                                                                  | 2014                    | 2013       | 2012       |
| <b>Provision for income taxes computed at the statutory rate</b> | <b>\$ 298,545</b>       | \$ 304,065 | \$ 291,753 |
| <b>Increases (decreases):</b>                                    |                         |            |            |
| Tax-exempt income                                                | (17,971)                | (34,378)   | (15,752)   |
| Tax-exempt bank owned life insurance income                      | (19,967)                | (19,747)   | (19,151)   |
| General business credits                                         | (46,047)                | (39,868)   | (49,654)   |
| State deferred tax asset valuation allowance adjustment, net     | (7,430)                 | (6,020)    | (21,251)   |
| Capital loss                                                     | (26,948)                | (961)      | (18,659)   |
| Affordable housing investment amortization, net of tax benefits  | 33,752                  | 16,851     | 28,855     |
| State income taxes, net                                          | 2,873                   | 4,472      | 4,152      |
| Other                                                            | 3,786                   | 3,060      | 1,998      |
| <b>Provision for income taxes</b>                                | <b>\$ 220,593</b>       | \$ 227,474 | \$ 202,291 |

The significant components of deferred tax assets and liabilities at December 31, were as follows:

| <i>(dollar amounts in thousands)</i>      | At December 31, |            |
|-------------------------------------------|-----------------|------------|
|                                           | 2014            | 2013       |
| <b>Deferred tax assets:</b>               |                 |            |
| Allowances for credit losses              | \$ 233,656      | \$ 244,684 |
| Net operating and other loss carryforward | 161,548         | 153,826    |
| Fair value adjustments                    | 119,512         | 115,874    |

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|                                  |                |         |
|----------------------------------|----------------|---------|
| Accrued expense/prepaid          | <b>48,656</b>  | 39,636  |
| Tax credit carryforward          | <b>30,825</b>  | 50,137  |
| Partnership investments          | <b>24,123</b>  | 13,552  |
| Purchase accounting adjustments  | <b>13,839</b>  | 14,096  |
| Market discount                  | <b>12,215</b>  | 20,671  |
| Other                            | <b>9,477</b>   | 10,437  |
| <b>Total deferred tax assets</b> | <b>653,851</b> | 662,913 |
| Deferred tax liabilities:        |                |         |
| Lease financing                  | <b>202,298</b> | 146,814 |
| Loan origination costs           | <b>103,025</b> | 82,345  |
| Operating assets                 | <b>50,266</b>  | 46,524  |
| Mortgage servicing rights        | <b>47,748</b>  | 48,007  |
| Securities adjustments           | <b>27,856</b>  | 33,719  |

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|                                                   |            |            |
|---------------------------------------------------|------------|------------|
| Purchase accounting adjustments                   | 17,299     | 39,578     |
| Pension and other employee benefits               | 9,677      | 12,608     |
| Other                                             | 5,178      | 11,313     |
| Total deferred tax liabilities                    | 463,347    | 420,908    |
| Net deferred tax asset before valuation allowance | 190,504    | 242,005    |
| Valuation allowance                               | (73,057)   | (111,435)  |
| Net deferred tax asset                            | \$ 117,447 | \$ 130,570 |

At December 31, 2014, Huntington's net deferred tax asset related to loss and other carryforwards was \$192.4 million. This was comprised of federal net operating loss carryforwards of \$35.9 million, which will begin expiring in 2023, \$48.6 million of state net operating loss carryforward, which will begin expiring in 2015, an alternative minimum tax credit carryforward of \$28.5 million, which may be carried forward indefinitely, a general business credit carryforward of \$2.3 million, which will begin expiring in 2025, and a capital loss carryforward of \$77.1 million, which expires in 2018.

In prior periods, Huntington established a valuation allowance against deferred tax assets for federal capital loss carryforwards, state deferred tax assets, and state net operating loss carryforwards. The federal valuation allowance was based on the uncertainty of forecasted federal taxable income expected of the required character in order to utilize the capital loss carryforward. The state valuation allowance was based on the uncertainty of forecasted state taxable income expected in applicable jurisdictions in order to utilize the state deferred tax assets and state net operating loss carryforwards. Based on current analysis of both positive and negative evidence and projected forecasted taxable income of the appropriate character and/or within applicable jurisdictions, the Company believes that it is more likely than not portions of the federal capital loss carryforward, the state deferred tax assets, and state net operating loss carryforwards will be realized. As a result of this analysis, the federal valuation allowance was reduced to \$69.4 million compared to \$96.3 million at December 31, 2013, for the portion of the capital loss carryforwards the Company expects to realize and the state valuation allowance was reduced to \$3.7 million compared to \$15.1 million in at December 31, 2013, for the portion of the state deferred tax assets and state net operating loss carryforwards the Company expects to realize.

At December 31, 2014 retained earnings included approximately \$12.1 million of base year reserves of acquired thrift institutions, for which no deferred federal income tax liability has been recognized. Under current law, if these bad debt reserves are used for purposes other than to absorb bad debt losses, they will be subject to federal income tax at the current corporate rate. The amount of unrecognized deferred tax liability relating to the cumulative bad debt deduction was approximately \$4.1 million at December 31, 2014.

**16. Benefit Plans**

Huntington sponsors the Plan, a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan, which was modified in 2013 and no longer accrues service benefits to participants, provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than the amount deductible under the Internal Revenue Code. There were no required minimum contributions during 2014. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's pension plan effective December 31, 2013.

In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For any employee retiring on or after January 1, 1993, post-retirement healthcare benefits are based upon the employee's number of months of service and are limited to the actual cost of coverage. Life insurance benefits are a percentage of the employee's base salary at the time of retirement, with a maximum of \$50,000 of coverage. The employer paid portion of the post-retirement health and life insurance plan was eliminated for employees retiring on and after March 1, 2010. Eligible employees retiring on and after March 1, 2010, who elect retiree medical coverage, will pay the full cost of this coverage. Huntington will not provide any employer paid life insurance to employees retiring on and after March 1, 2010. Eligible employees will be able to convert or port their existing life insurance at their own expense under the same terms that are available to all terminated employees.

On January 1, 2015, Huntington terminated the company sponsored retiree health care plan for Medicare eligible retirees and their dependents. Instead, Huntington will partner with a third party to assist the retirees and their dependents in selecting individual policies from a variety of carriers on a private exchange. This plan amendment resulted in a measurement of the liability at the approval date. The result of the measurement was a \$5.2 million reduction of the liability and increase in accumulated other comprehensive income. It will also result in a

reduction of expense over the estimated life of plan participants.

The following table shows the weighted-average assumptions used to determine the benefit obligation at December 31, 2014 and 2013, and the net periodic benefit cost for the years then ended:

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|                                                                          | Pension Benefits |       | Post-Retirement Benefits |       |
|--------------------------------------------------------------------------|------------------|-------|--------------------------|-------|
|                                                                          | 2014             | 2013  | 2014                     | 2013  |
| Weighted-average assumptions used to determine benefit obligations       |                  |       |                          |       |
| Discount rate                                                            | 4.12%            | 4.89% | 3.72%                    | 4.27% |
| Rate of compensation increase                                            | N/A              | N/A   | N/A                      | N/A   |
| Weighted-average assumptions used to determine net periodic benefit cost |                  |       |                          |       |
| Discount rate (1) (2)                                                    | 4.89             | 4.15  | 4.11                     | 3.28  |
| Expected return on plan assets                                           | 7.25             | 7.63  | N/A                      | N/A   |
| Rate of compensation increase                                            | N/A              | 4.50  | N/A                      | N/A   |

N/A Not Applicable

- (1) The 2013 pension benefit expense was remeasured as of July 1, 2013. The discount rate was 3.83% from January 1, 2013 to July 1, 2013, and was changed to 4.47% for the period from July 1, 2013 to December 31, 2013.
- (2) The 2014 post-retirement benefit expense was remeasured as of July 31, 2014. The discount rate was 4.27% from January 1, 2014 to July 31, 2014, and was changed to 3.89% for the period from July 31, 2014 to December 31, 2014.

The expected long-term rate of return on plan assets is an assumption reflecting the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the projected benefit obligation. The expected long-term rate of return is established at the beginning of the plan year based upon historical returns and projected returns on the underlying mix of invested assets.

The following table reconciles the beginning and ending balances of the benefit obligation of the Plan and the post-retirement benefit plan with the amounts recognized in the consolidated balance sheets at December 31:

|                                                               | Pension Benefits |            | Post-Retirement Benefits |           |
|---------------------------------------------------------------|------------------|------------|--------------------------|-----------|
|                                                               | 2014             | 2013       | 2014                     | 2013      |
| <i>(dollar amounts in thousands)</i>                          |                  |            |                          |           |
| Projected benefit obligation at beginning of measurement year | \$ 684,999       | \$ 783,778 | \$ 25,669                | \$ 27,787 |
| Changes due to:                                               |                  |            |                          |           |
| Service cost                                                  | 1,740            | 25,122     |                          |           |
| Interest cost                                                 | 32,398           | 30,112     | 856                      | 862       |
| Benefits paid                                                 | (16,221)         | (14,886)   | (3,401)                  | (3,170)   |
| Settlements                                                   | (27,045)         | (19,363)   |                          |           |
| Plan amendments                                               |                  | (13,559)   | (8,782)                  |           |
| Plan curtailments                                             |                  | (7,875)    |                          |           |
| Medicare subsidies                                            |                  |            | 462                      | 564       |
| Actuarial assumptions and gains and losses (1)                | 123,723          | (98,330)   | 1,159                    | (374)     |
| Total changes                                                 | 114,595          | (98,779)   | (9,706)                  | (2,118)   |
| Projected benefit obligation at end of measurement year       | \$ 799,594       | \$ 684,999 | \$ 15,963                | \$ 25,669 |

- (1) The 2014 actuarial assumptions include revised mortality tables. Benefits paid for post-retirement are net of retiree contributions collected by Huntington. The actual contributions received in 2014 by Huntington for the retiree medical program were \$2.6 million.

The following table reconciles the beginning and ending balances of the fair value of Plan assets at the December 31, 2014 and 2013 measurement dates:



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| <i>(dollar amounts in thousands)</i>                       | <b>Pension<br/>Benefits</b> |            |
|------------------------------------------------------------|-----------------------------|------------|
|                                                            | <b>2014</b>                 | 2013       |
| Fair value of plan assets at beginning of measurement year | <b>\$ 649,020</b>           | \$ 633,617 |
| Changes due to:                                            |                             |            |
| Actual return on plan assets                               | <b>44,312</b>               | 49,652     |
| Settlements                                                | <b>(24,098)</b>             | (19,363)   |
| Benefits paid                                              | <b>(16,221)</b>             | (14,886)   |
| Total changes                                              | <b>3,993</b>                | 15,403     |
| Fair value of plan assets at end of measurement year       | <b>\$ 653,013</b>           | \$ 649,020 |

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Huntington's accumulated benefit obligation under the Plan was \$799.6 million and \$685.0 million at December 31, 2014 and 2013. As of December 31, 2014, the accumulated benefit obligation exceeded the fair value of Huntington's plan assets by \$146.6 million and is recorded in accrued expenses and other liabilities. The projected benefit obligation exceeded the fair value of Huntington's plan assets by \$146.6 million.

The following table shows the components of net periodic benefit costs recognized in the three years ended December 31, 2014:

| <i>(dollar amounts in thousands)</i> | Pension Benefits |                 |                  | Post-Retirement Benefits |                   |                 |
|--------------------------------------|------------------|-----------------|------------------|--------------------------|-------------------|-----------------|
|                                      | 2014             | 2013            | 2012             | 2014                     | 2013              | 2012            |
| Service cost                         | \$ 1,740         | \$ 25,122       | \$ 24,869        | \$                       | \$                | \$              |
| Interest cost                        | 32,398           | 30,112          | 29,215           | 856                      | 862               | 1,350           |
| Expected return on plan assets       | (45,783)         | (47,716)        | (45,730)         |                          |                   |                 |
| Amortization of transition asset     |                  |                 | (4)              |                          |                   |                 |
| Amortization of prior service cost   |                  | (2,883)         | (5,767)          | (1,609)                  | (1,353)           | (1,353)         |
| Amortization of loss                 | 5,767            | 23,044          | 26,956           | (571)                    | (600)             | (332)           |
| Curtailment                          |                  | (34,613)        |                  |                          |                   |                 |
| Settlements                          | 11,200           | 8,116           | 5,405            |                          |                   |                 |
| <b>Benefit costs</b>                 | <b>\$ 5,322</b>  | <b>\$ 1,182</b> | <b>\$ 34,944</b> | <b>\$ (1,324)</b>        | <b>\$ (1,091)</b> | <b>\$ (335)</b> |

Included in benefit costs are \$1.8 million, \$1.7 million, and \$1.1 million of plan expenses that were recognized in the three years ended December 31, 2014, 2013, and 2012. It is Huntington's policy to recognize settlement gains and losses as incurred. Assuming no cash contributions are made to the Plan during 2015, Management expects net periodic pension benefit, excluding any expense of settlements, to approximate \$2.5 million for 2015. The postretirement medical and life subsidy was eliminated for anyone who retires on or after March 1, 2010. As such, there were no incremental net periodic post-retirement benefits costs associated with this plan.

The estimated transition obligation, prior service credit, and net actuarial loss for the plans that will be amortized from OCI into net periodic benefit cost over the next fiscal year is zero, \$2.0 million, and a \$8.4 million benefit, respectively.

At December 31, 2014 and 2013, The Huntington National Bank, as trustee, held all Plan assets. The Plan assets consisted of investments in a variety of corporate and government fixed income investments, Huntington mutual funds and Huntington common stock as follows:

| <i>(dollar amounts in thousands)</i> | 2014              |             | Fair Value        |             | 2013 |  |
|--------------------------------------|-------------------|-------------|-------------------|-------------|------|--|
| Cash equivalents:                    |                   |             |                   |             |      |  |
| Huntington funds money market        | \$ 16,136         | 2%          | \$ 803            | %           |      |  |
| Fixed income:                        |                   |             |                   |             |      |  |
| Huntington funds fixed income funds  |                   |             | 74,048            | 11          |      |  |
| Corporate obligations                | 218,077           | 33          | 180,757           | 28          |      |  |
| U.S. Government Obligations          | 62,627            | 10          | 51,932            | 8           |      |  |
| Mutual funds fixed income            | 34,761            | 5           |                   |             |      |  |
| U.S. Government Agencies             | 7,445             | 1           | 6,146             | 1           |      |  |
| Equities:                            |                   |             |                   |             |      |  |
| Mutual funds equities                | 147,191           | 23          |                   |             |      |  |
| Other common stock                   | 118,970           | 18          |                   |             |      |  |
| Huntington common stock              |                   |             | 20,324            | 3           |      |  |
| Huntington funds                     | 37,920            | 6           | 289,379           | 45          |      |  |
| Exchange Traded Funds                | 6,840             | 1           | 24,705            | 4           |      |  |
| Limited Partnerships                 | 3,046             | 1           | 926               |             |      |  |
| <b>Fair value of plan assets</b>     | <b>\$ 653,013</b> | <b>100%</b> | <b>\$ 649,020</b> | <b>100%</b> |      |  |



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Investments of the Plan are accounted for at cost on the trade date and are reported at fair value. All of the Plan's investments at December 31, 2014, are classified as Level 1 within the fair value hierarchy, except for corporate obligations, U.S. government obligations, and U.S. government agencies, which are classified as Level 2, and limited partnerships, which are classified as Level 3. In general, investments of the Plan are exposed to various risks such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible changes in the values of investments will occur in the near term and such changes could materially affect the amounts reported in the Plan assets.

The investment objective of the Plan is to maximize the return on Plan assets over a long time period, while meeting the Plan obligations. At December 31, 2014, Plan assets were invested 2% in cash and cash equivalents, 49% in equity investments, and 49% in bonds, with an average duration of 12.4 years on bond investments. The estimated life of benefit obligations was 12.8 years. Although it may fluctuate with market conditions, Management has targeted a long-term allocation of Plan assets of 20% to 50% in equity investments and 80% to 50% in bond investments. The allocation of Plan assets between equity investments and fixed income investments will change from time to time with the allocation to fixed income investments increasing as the funding level increases.

The following table shows the number of shares and dividends received on shares of Huntington stock held by the Plan:

| <i>(dollar amounts in thousands, except share amounts)</i> | <b>December 31,</b> |             |
|------------------------------------------------------------|---------------------|-------------|
|                                                            | <b>2014</b>         | <b>2013</b> |
| Shares in Huntington common stock <sup>(1)</sup>           |                     | 2,095,304   |
| Dividends received on shares of Huntington stock           | \$ 267              | \$ 992      |

<sup>(1)</sup> The Plan has acquired and held Huntington common stock in compliance at all times with Section 407 of the Employee Retirement Income Security Act of 1978.

At December 31, 2014, the following table shows when benefit payments were expected to be paid:

| <i>(dollar amounts in thousands)</i> | <b>Pension<br/>Benefits</b> | <b>Post-<br/>Retirement<br/>Benefits</b> |
|--------------------------------------|-----------------------------|------------------------------------------|
| 2015                                 | \$ 48,851                   | \$ 1,419                                 |
| 2016                                 | 48,416                      | 1,329                                    |
| 2017                                 | 45,378                      | 1,235                                    |
| 2018                                 | 43,332                      | 1,154                                    |
| 2019                                 | 43,238                      | 1,098                                    |
| 2020 through 2024                    | 209,153                     | 4,997                                    |

Although not required, Huntington may choose to make a cash contribution to the Plan up to the maximum deductible limit in the 2014 plan year. Anticipated contributions for 2015 to the post-retirement benefit plan are \$1.4 million.

The assumed healthcare cost trend rate has an effect on the amounts reported. A one percentage point increase would increase the accumulated post-retirement benefit obligation by \$7.6 thousand and would increase interest costs by \$3.5 thousand. A one percentage point decrease would decrease the accumulated post-retirement benefit obligation by \$7.1 thousand and would decrease interest costs by \$2.9 thousand.

The 2015 and 2014 healthcare cost trend rate was projected to be 7.3% for participants. This rate is assumed to decrease gradually until it reaches 4.5% in the year 2028 and remain at that level thereafter. Huntington updated the immediate healthcare cost trend rate assumption based on current market data and Huntington's claims experience. This trend rate is expected to decline over time to a trend level consistent with medical inflation and long-term economic assumptions.

Huntington also sponsors other nonqualified retirement plans, the most significant being the SERP and the SRIP. The SERP provides certain former officers and directors, and the SRIP provides certain current and former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. At December 31, 2014 and 2013, Huntington has an accrued pension liability of \$35.0 million and \$29.2 million, respectively, associated with these plans. Pension expense for the plans was \$1.0 million, \$4.2 million, and \$2.5 million in 2014, 2013, and 2012, respectively. During the 2013 third quarter, the board of directors approved, and management

communicated, a curtailment of the Company's SRIP plan effective December 31, 2013.

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The following table presents the amounts recognized in the Consolidated Balance Sheets at December 31, 2014 and 2013 for all of Huntington defined benefit plans:

| <i>(dollar amounts in thousands)</i>   | 2014              | 2013      |
|----------------------------------------|-------------------|-----------|
| Accrued expenses and other liabilities | <b>\$ 198,947</b> | \$ 90,842 |

The following tables present the amounts recognized in OCI as of December 31, 2014, 2013, and 2012, and the changes in accumulated OCI for the years ended December 31, 2014, 2013, and 2012:

| <i>(dollar amounts in thousands)</i> | 2014                | 2013         | 2012         |
|--------------------------------------|---------------------|--------------|--------------|
| Net actuarial loss                   | <b>\$ (240,197)</b> | \$ (166,078) | \$ (262,187) |
| Prior service cost                   | <b>14,517</b>       | 9,855        | 25,788       |
| <b>Defined benefit pension plans</b> | <b>\$ (225,680)</b> | \$ (156,223) | \$ (236,399) |

| <i>(dollar amounts in thousands)</i>                | Pretax              | 2014<br>Benefit   | After-tax           |
|-----------------------------------------------------|---------------------|-------------------|---------------------|
| Balance, beginning of year                          | <b>\$ (240,345)</b> | <b>\$ 84,122</b>  | <b>\$ (156,223)</b> |
| Net actuarial (loss) gain:                          |                     |                   |                     |
| Amounts arising during the year                     | <b>(133,085)</b>    | <b>46,580</b>     | <b>(86,505)</b>     |
| Amortization included in net periodic benefit costs | <b>19,056</b>       | <b>(6,670)</b>    | <b>12,386</b>       |
| Prior service cost:                                 |                     |                   |                     |
| Amounts arising during the year                     | <b>8,781</b>        | <b>(3,073)</b>    | <b>5,708</b>        |
| Amortization included in net periodic benefit costs | <b>(1,609)</b>      | <b>563</b>        | <b>(1,046)</b>      |
| Transition obligation:                              |                     |                   |                     |
| Amortization included in net periodic benefit costs |                     |                   |                     |
| Balance, end of year                                | <b>\$ (347,202)</b> | <b>\$ 121,522</b> | <b>\$ (225,680)</b> |

| <i>(dollar amounts in thousands)</i>                | Pretax              | 2013<br>Benefit   | After-tax           |
|-----------------------------------------------------|---------------------|-------------------|---------------------|
| Balance, beginning of year                          | <b>\$ (363,691)</b> | <b>\$ 127,292</b> | <b>\$ (236,399)</b> |
| Net actuarial (loss) gain:                          |                     |                   |                     |
| Amounts arising during the year                     | <b>118,666</b>      | <b>(41,532)</b>   | <b>77,134</b>       |
| Amortization included in net periodic benefit costs | <b>29,194</b>       | <b>(10,218)</b>   | <b>18,976</b>       |
| Prior service cost:                                 |                     |                   |                     |
| Amounts arising during the year                     |                     |                   |                     |
| Amortization included in net periodic benefit costs | <b>(24,514)</b>     | <b>8,580</b>      | <b>(15,934)</b>     |
| Transition obligation:                              |                     |                   |                     |
| Amortization included in net periodic benefit costs |                     |                   |                     |
| Balance, end of year                                | <b>\$ (240,345)</b> | <b>\$ 84,122</b>  | <b>\$ (156,223)</b> |

| <i>(dollar amounts in thousands)</i>                | Pretax              | 2012<br>Benefit  | After-tax           |
|-----------------------------------------------------|---------------------|------------------|---------------------|
| Balance, beginning of year                          | <b>\$ (285,177)</b> | <b>\$ 99,813</b> | <b>\$ (185,364)</b> |
| Net actuarial (loss) gain:                          |                     |                  |                     |
| Amounts arising during the year                     | <b>(105,527)</b>    | <b>36,934</b>    | <b>(68,593)</b>     |
| Amortization included in net periodic benefit costs | <b>33,880</b>       | <b>(11,858)</b>  | <b>22,022</b>       |

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|                                                     |              |            |              |
|-----------------------------------------------------|--------------|------------|--------------|
| Prior service cost:                                 |              |            |              |
| Amounts arising during the year                     |              |            |              |
| Amortization included in net periodic benefit costs | (6,865)      | 2,403      | (4,462)      |
| Transition obligation:                              |              |            |              |
| Amortization included in net periodic benefit costs | (2)          |            | (2)          |
| Balance, end of year                                | \$ (363,691) | \$ 127,292 | \$ (236,399) |

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Huntington has a defined contribution plan that is available to eligible employees. Through December 31, 2012, Huntington matched participant contributions, up to the first 3% of base pay contributed to the Plan. Half of the employee contribution was matched on the 4th and 5th percent of base pay contributed to the Plan. Starting January 1, 2013, Huntington matched participant contributions, up to the first 4% of base pay contributed to the Plan. For 2014, a discretionary profit-sharing contribution equal to 1% of eligible participants' 2014 base pay was awarded.

The following table shows the costs of providing the defined contribution plan as of December 31:

| <i>(dollar amounts in thousands)</i> | Year ended December 31, |           |           |
|--------------------------------------|-------------------------|-----------|-----------|
|                                      | 2014                    | 2013      | 2012      |
| Defined contribution plan            | \$ 31,110               | \$ 18,238 | \$ 16,926 |

The following table shows the number of shares, market value, and dividends received on shares of Huntington stock held by the defined contribution plan:

| <i>(dollar amounts in thousands, except share amounts)</i> | December 31, |            |
|------------------------------------------------------------|--------------|------------|
|                                                            | 2014         | 2013       |
| Shares in Huntington common stock                          | 12,883,333   | 13,624,429 |
| Market value of Huntington common stock                    | \$ 135,533   | \$ 131,476 |
| Dividends received on shares of Huntington stock           | 2,694        | 2,567      |

**17. FAIR VALUES OF ASSETS AND LIABILITIES**

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

***Mortgage loans held for sale***

Huntington elected to apply the fair value option for mortgage loans originated with the intent to sell which are included in loans held for sale. Mortgage loans held for sale are classified as Level 2 and are estimated using security prices for similar product types.

***Available-for-sale securities and trading account securities***

Securities accounted for at fair value include both the available-for-sale and trading portfolios. Huntington uses prices obtained from third party pricing services and recent trades to determine the fair value of securities. AFS and trading securities are classified as Level 1 using quoted market prices (unadjusted) in active markets for identical securities that Huntington has the ability to access at the measurement date. Less than 1% of the positions in these portfolios are Level 1, and consist of U.S. Treasury securities and money market mutual funds. When quoted market prices are not available, fair values are classified as Level 2 using quoted prices for similar assets in active markets, quoted prices of identical or similar assets in markets that are not active, and inputs that are observable for the asset, either directly or indirectly, for substantially the full term of the financial instrument. 83% of the positions in these portfolios are Level 2, and consist of U.S. Government and agency debt securities, agency mortgage backed securities, asset-backed securities, municipal securities and other securities. For both Level 1 and Level 2 securities, management uses various methods and techniques to corroborate prices obtained from the pricing service, including reference to dealer or other market quotes, and by reviewing valuations of comparable instruments. If relevant market prices are limited or unavailable, valuations may require significant management judgment or estimation to determine fair value, in which case the fair values are classified as Level 3. 17% of our positions are Level 3, and consist of non-agency Alt-A asset-backed securities, private-label CMO securities, CDO-preferred securities and municipal securities. A significant change in the unobservable inputs for these securities may result in a significant change in the ending fair value measurement of these securities.

The Alt-A, private label CMO and CDO-preferred securities portfolios are classified as Level 3 and as such use significant estimates to determine the fair value of these securities which results in greater subjectivity. The Alt-A and private label CMO securities portfolios are subjected to a monthly review of the projected cash flows, while the cash flows of the CDO-preferred securities portfolio are reviewed quarterly. These reviews are supported with analysis from independent third parties, and are used as a basis for impairment analysis.

Alt-A mortgage-backed and private-label CMO securities are collateralized by first-lien residential mortgage loans. The securities valuation methodology incorporates values obtained from a third-party pricing specialist using a discounted cash flow approach and a proprietary pricing



model and includes assumptions management believes market participants would use to value the securities under

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current market conditions. The model uses inputs such as estimated prepayment speeds, losses, recoveries, default rates that are implied by the underlying performance of collateral in the structure or similar structures, house price depreciation / appreciation rates that are based upon macroeconomic forecasts and discount rates that are implied by market prices for similar securities with similar collateral structures. The remaining Alt-A mortgage-backed securities were sold during the third quarter of 2014.

CDO-preferred securities are CDOs backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. A full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. We engage a third-party pricing specialist with direct industry experience in CDO-preferred securities valuations to provide assistance in estimating the fair value and expected cash flows for each security in this portfolio. The PD of each issuer and the market discount rate are the most significant inputs in determining fair value. Management evaluates the PD assumptions provided by the third-party pricing specialist by comparing the current PD to the assumptions used the previous quarter, actual defaults and deferrals in the current period, and trend data on certain financial ratios of the issuers. Huntington also evaluates the assumptions related to discount rates. Relying on cash flows is necessary because there was a lack of observable transactions in the market and many of the original sponsors or dealers for these securities are no longer able to provide a fair value.

Huntington utilizes the same processes to determine the fair value of investment securities classified as held-to-maturity for impairment evaluation purposes.

***Automobile loans***

Effective January 1, 2010, Huntington consolidated an automobile loan securitization that previously had been accounted for as an off-balance sheet transaction. As a result, Huntington elected to account for these automobile loan receivables at fair value per guidance supplied in ASC 825. The automobile loan receivables are classified as Level 3. The key assumptions used to determine the fair value of the automobile loan receivables included projections of expected losses and prepayment of the underlying loans in the portfolio and a market assumption of interest rate spreads. Certain interest rates are available from similarly traded securities while other interest rates are developed internally based on similar asset-backed security transactions in the market. During the first quarter of 2014 Huntington cancelled the 2009 and 2006 Automobile Trust. Huntington continues to report the associated automobile loan receivables at fair value due to its 2010 election.

***MSRs***

MSRs do not trade in an active market with readily observable prices. Accordingly, the fair value of these assets is classified as Level 3. Huntington determines the fair value of MSRs using an income approach model based upon our month-end interest rate curve and prepayment assumptions. The model utilizes assumptions to estimate future net servicing income cash flows, including estimates of time decay, payoffs, and changes in valuation inputs and assumptions. Servicing brokers and other sources of information (e.g. discussion with other mortgage servicers and industry surveys) are used to obtain information on market practice and assumptions. On at least a quarterly basis, third party marks are obtained from at least one service broker. Huntington reviews the valuation assumptions against this market data for reasonableness and adjusts the assumptions if deemed appropriate. Any recommended change in assumptions and / or inputs are presented for review to the Mortgage Price Risk Subcommittee for final approval.

***Derivatives***

Derivatives classified as Level 2 consist of foreign exchange and commodity contracts, which are valued using exchange traded swaps and futures market data. In addition, Level 2 includes interest rate contracts, which are valued using a discounted cash flow method that incorporates current market interest rates. Level 2 also includes exchange traded options and forward commitments to deliver mortgage-backed securities, which are valued using quoted prices.

Derivatives classified as Level 3 consist primarily of interest rate lock agreements related to mortgage loan commitments. The determination of fair value includes assumptions related to the likelihood that a commitment will ultimately result in a closed loan, which is a significant unobservable assumption. A significant increase or decrease in the external market price would result in a significantly higher or lower fair value measurement.

**Assets and Liabilities measured at fair value on a recurring basis**

Assets and liabilities measured at fair value on a recurring basis at December 31, 2014 and 2013 are summarized below:

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| <i>(dollar amounts in thousands)</i> | Fair Value Measurements at Reporting Date Using Netting |            |         |                 | Balance at        |
|--------------------------------------|---------------------------------------------------------|------------|---------|-----------------|-------------------|
|                                      | Level 1                                                 | Level 2    | Level 3 | Adjustments (1) | December 31, 2014 |
| <b>Assets</b>                        |                                                         |            |         |                 |                   |
| Loans held for sale                  | \$                                                      | \$ 354,888 | \$      | \$              | \$ 354,888        |
| Loans held for investment            |                                                         | 40,027     |         |                 | 40,027            |
| Trading account securities:          |                                                         |            |         |                 |                   |

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|                                                 |                                                 |            |           |                 |                   |
|-------------------------------------------------|-------------------------------------------------|------------|-----------|-----------------|-------------------|
| <b>Federal agencies: Mortgage-backed</b>        |                                                 |            |           |                 |                   |
| Federal agencies: Other agencies                |                                                 | 2,857      |           | 2,857           |                   |
| Municipal securities                            |                                                 | 5,098      |           | 5,098           |                   |
| Other securities                                | 33,121                                          | 1,115      |           | 34,236          |                   |
|                                                 | 33,121                                          | 9,070      |           | 42,191          |                   |
| <b>Available-for-sale and other securities:</b> |                                                 |            |           |                 |                   |
| U.S. Treasury securities                        | 5,452                                           |            |           | 5,452           |                   |
| Federal agencies: Mortgage-backed               |                                                 | 5,322,701  |           | 5,322,701       |                   |
| Federal agencies: Other agencies                |                                                 | 351,543    |           | 351,543         |                   |
| Municipal securities                            |                                                 | 450,976    | 1,417,593 | 1,868,569       |                   |
| Private-label CMO                               |                                                 | 11,462     | 30,464    | 41,926          |                   |
| Asset-backed securities                         |                                                 | 873,260    | 82,738    | 955,998         |                   |
| Corporate debt                                  |                                                 | 486,176    |           | 486,176         |                   |
| Other securities                                | 17,430                                          | 3,316      |           | 20,746          |                   |
|                                                 | 22,882                                          | 7,499,434  | 1,530,795 | 9,053,111       |                   |
| Automobile loans                                |                                                 |            | 10,590    | 10,590          |                   |
| MSRs                                            |                                                 |            | 22,786    | 22,786          |                   |
| Derivative assets                               |                                                 | 449,775    | 4,064     | (101,197)       |                   |
| <b>Liabilities</b>                              |                                                 |            |           |                 |                   |
| Derivative liabilities                          |                                                 | 335,524    | 704       | (51,973)        |                   |
| Short-term borrowings                           |                                                 | 2,295      |           | 2,295           |                   |
| <i>(dollar amounts in thousands)</i>            |                                                 |            |           |                 |                   |
|                                                 | Fair Value Measurements at Reporting Date Using |            |           | Netting         | Balance at        |
|                                                 | Level 1                                         | Level 2    | Level 3   | Adjustments (1) | December 31, 2013 |
| <b>Assets</b>                                   |                                                 |            |           |                 |                   |
| Mortgage loans held for sale                    | \$                                              | \$ 278,928 | \$        | \$              | \$ 278,928        |
| <b>Trading account securities:</b>              |                                                 |            |           |                 |                   |
| <b>Federal agencies: Mortgage-backed</b>        |                                                 |            |           |                 |                   |
| Federal agencies: Other agencies                |                                                 | 834        |           |                 | 834               |
| Municipal securities                            |                                                 | 2,180      |           |                 | 2,180             |
| Other securities                                | 32,081                                          | 478        |           |                 | 32,559            |
|                                                 | 32,081                                          | 3,492      |           |                 | 35,573            |
| <b>Available-for-sale and other securities:</b> |                                                 |            |           |                 |                   |
| U.S. Treasury securities                        | 51,604                                          |            |           |                 | 51,604            |
| Federal agencies: Mortgage-backed (2)           |                                                 | 3,566,221  |           |                 | 3,566,221         |
| Federal agencies: Other agencies                |                                                 | 319,888    |           |                 | 319,888           |
| Municipal securities                            |                                                 | 491,455    | 654,537   |                 | 1,145,992         |
| Private-label CMO                               |                                                 | 16,964     | 32,140    |                 | 49,104            |
| Asset-backed securities                         |                                                 | 983,621    | 107,419   |                 | 1,091,040         |
| Covered bonds                                   |                                                 | 285,874    |           |                 | 285,874           |
| Corporate debt                                  |                                                 | 457,240    |           |                 | 457,240           |
| Other securities                                | 16,971                                          | 3,828      |           |                 | 20,799            |
|                                                 | 68,575                                          | 6,125,091  | 794,096   |                 | 6,987,762         |
| Automobile loans                                |                                                 |            | 52,286    |                 | 52,286            |
| MSRs                                            |                                                 |            | 34,236    |                 | 34,236            |
| Derivative assets                               | 36,774                                          | 219,045    | 3,066     | (58,856)        | 200,029           |
| <b>Liabilities</b>                              |                                                 |            |           |                 |                   |
| Derivative liabilities                          | 22,787                                          | 124,123    | 676       | (18,312)        | 129,274           |

|                       |       |       |
|-----------------------|-------|-------|
| Short-term borrowings | 1,089 | 1,089 |
|-----------------------|-------|-------|

- (1) Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.
- (2) During 2013, Huntington transferred \$292.2 million of federal agencies' mortgage-backed securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. These securities are valued at amortized cost and no longer classified within the fair value hierarchy. All securities were previously classified as Level 2 in the fair value hierarchy.

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The tables below present a rollforward of the balance sheet amounts for the years ended December 31, 2014, 2013, and 2012 for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology:

| <i>(dollar amounts in thousands)</i>                                                                                                             | <b>Level 3 Fair Value Measurements</b> |                        |                      |                   |                         |                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------------------|----------------------|-------------------|-------------------------|------------------|
|                                                                                                                                                  | <b>Year ended December 31, 2014</b>    |                        |                      |                   |                         |                  |
|                                                                                                                                                  | Available-for-sale securities          |                        |                      |                   |                         |                  |
|                                                                                                                                                  | MSRs                                   | Derivative instruments | Municipal securities | Private-label CMO | Asset-backed securities | Automobile loans |
| <b>Balance, beginning of year</b>                                                                                                                | \$ 34,236                              | \$ 2,390               | \$ 654,537           | \$ 32,140         | \$ 107,419              | \$ 52,286        |
| Total gains / losses:                                                                                                                            |                                        |                        |                      |                   |                         |                  |
| Included in earnings                                                                                                                             | (11,450)                               | 3,047                  |                      | 36                | 226                     | (918)            |
| Included in OCI                                                                                                                                  |                                        |                        | 14,776               | 452               | 21,839                  |                  |
| Purchases                                                                                                                                        |                                        |                        | 1,038,348            |                   |                         |                  |
| Sales                                                                                                                                            |                                        |                        |                      |                   | (22,870)                |                  |
| Repayments                                                                                                                                       |                                        |                        |                      |                   |                         | (40,778)         |
| Settlements                                                                                                                                      |                                        | (2,077)                | (290,068)            | (2,164)           | (23,876)                |                  |
| <b>Balance, end of year</b>                                                                                                                      | \$ 22,786                              | \$ 3,360               | \$ 1,417,593         | \$ 30,464         | \$ 82,738               | \$ 10,590        |
| Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date | \$ (11,450)                            | \$ 3,047               | \$ 14,776            | \$ 452            | \$ 21,137               | \$ (1,624)       |

| <i>(dollar amounts in thousands)</i>                                                                                                             | <b>Level 3 Fair Value Measurements</b> |                        |                      |                   |                         |                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------------------|----------------------|-------------------|-------------------------|------------------|
|                                                                                                                                                  | <b>Year ended December 31, 2013</b>    |                        |                      |                   |                         |                  |
|                                                                                                                                                  | Available-for-sale securities          |                        |                      |                   |                         |                  |
|                                                                                                                                                  | MSRs                                   | Derivative instruments | Municipal securities | Private-label CMO | Asset-backed securities | Automobile loans |
| <b>Balance, beginning of year</b>                                                                                                                | \$ 35,202                              | \$ 12,702              | \$ 61,228            | \$ 48,775         | \$ 110,037              | \$ 142,762       |
| Total gains / losses:                                                                                                                            |                                        |                        |                      |                   |                         |                  |
| Included in earnings                                                                                                                             | (966)                                  | (5,944)                | 2,129                | (180)             | (2,244)                 | (358)            |
| Included in OCI                                                                                                                                  |                                        |                        | 9,075                | 1,703             | 35,139                  |                  |
| Other (1)                                                                                                                                        |                                        |                        | 600,435              |                   |                         |                  |
| Sales                                                                                                                                            |                                        |                        |                      | (10,254)          | (16,711)                |                  |
| Repayments                                                                                                                                       |                                        |                        |                      |                   |                         | (90,118)         |
| Settlements                                                                                                                                      |                                        | (4,368)                | (18,330)             | (7,904)           | (18,802)                |                  |
| <b>Balance, end of year</b>                                                                                                                      | \$ 34,236                              | \$ 2,390               | \$ 654,537           | \$ 32,140         | \$ 107,419              | \$ 52,286        |
| Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date | \$ (966)                               | \$ (5,944)             | \$ 9,075             | \$ 1,703          | \$ 35,139               | \$ (358)         |

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|                                                                                                                                                  | <b>Level 3 Fair Value Measurements</b> |                        |                      |                   |                         |                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------------------|----------------------|-------------------|-------------------------|------------------|
|                                                                                                                                                  | <b>Year ended December 31, 2012</b>    |                        |                      |                   |                         |                  |
|                                                                                                                                                  | Available-for-sale securities          |                        |                      |                   |                         |                  |
| <i>(dollar amounts in thousands)</i>                                                                                                             | MSRs                                   | Derivative instruments | Municipal securities | Private label CMO | Asset-backed securities | Automobile loans |
| <b>Balance, beginning of year</b>                                                                                                                | \$ 65,001                              | \$ (169)               | \$ 95,092            | \$ 72,364         | \$ 121,698              | \$ 296,250       |
| Total gains / losses:                                                                                                                            |                                        |                        |                      |                   |                         |                  |
| Included in earnings                                                                                                                             | (29,799)                               | 10,617                 |                      | (796)             | (59)                    | (1,230)          |
| Included in OCI                                                                                                                                  |                                        |                        | (1,637)              | 8,245             | 23,138                  |                  |
| Sales                                                                                                                                            |                                        |                        | (3,040)              | (15,183)          | (20,852)                |                  |
| Repayments                                                                                                                                       |                                        |                        |                      |                   |                         | (152,258)        |
| Settlements                                                                                                                                      |                                        | 2,254                  | (29,187)             | (15,855)          | (13,888)                |                  |
| <b>Balance, end of year</b>                                                                                                                      | \$ 35,202                              | \$ 12,702              | \$ 61,228            | \$ 48,775         | \$ 110,037              | \$ 142,762       |
| Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date | \$ (29,799)                            | \$ 5,818               | \$ (1,637)           | \$ 8,245          | \$ 23,138               | \$ (1,230)       |

(1) Effective December 31, 2013 approximately \$600.4 million of direct purchase municipal instruments were reclassified from C&I loans to available-for-sale securities.

The tables below summarize the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the years ended December 31, 2014, 2013, and 2012:

|                                                        | <b>Level 3 Fair Value Measurements</b> |                        |                      |                   |                         |                  |
|--------------------------------------------------------|----------------------------------------|------------------------|----------------------|-------------------|-------------------------|------------------|
|                                                        | <b>Year ended December 31, 2014</b>    |                        |                      |                   |                         |                  |
|                                                        | Available-for-sale securities          |                        |                      |                   |                         |                  |
| <i>(dollar amounts in thousands)</i>                   | MSRs                                   | Derivative instruments | Municipal securities | Private label CMO | Asset-backed securities | Automobile loans |
| <b>Classification of gains and losses in earnings:</b> |                                        |                        |                      |                   |                         |                  |
| <b>Mortgage banking income (loss)</b>                  | \$ (11,450)                            | \$ 3,047               | \$                   | \$                | \$                      | \$               |
| <b>Securities gains (losses)</b>                       |                                        |                        |                      |                   | 170                     |                  |
| <b>Interest and fee income</b>                         |                                        |                        |                      | 36                | 56                      | (1,032)          |
| <b>Noninterest income</b>                              |                                        |                        |                      |                   |                         | 114              |
| <b>Total</b>                                           | \$ (11,450)                            | \$ 3,047               | \$                   | \$ 36             | \$ 226                  | \$ (918)         |

|                                                        | <b>Level 3 Fair Value Measurements</b> |                        |                      |                   |                         |                  |
|--------------------------------------------------------|----------------------------------------|------------------------|----------------------|-------------------|-------------------------|------------------|
|                                                        | <b>Year ended December 31, 2013</b>    |                        |                      |                   |                         |                  |
|                                                        | Available-for-sale securities          |                        |                      |                   |                         |                  |
| <i>(dollar amounts in thousands)</i>                   | MSRs                                   | Derivative instruments | Municipal securities | Private label CMO | Asset-backed securities | Automobile loans |
| <b>Classification of gains and losses in earnings:</b> |                                        |                        |                      |                   |                         |                  |
| <b>Mortgage banking income (loss)</b>                  | \$ (966)                               | \$ (5,944)             | \$                   | \$                | \$                      | \$               |
| <b>Securities gains (losses)</b>                       |                                        |                        |                      | (336)             | (1,466)                 |                  |
| <b>Interest and fee income</b>                         |                                        |                        | 2,129                | 156               | (778)                   | (3,569)          |
| <b>Noninterest income</b>                              |                                        |                        |                      |                   |                         | 3,211            |
| <b>Total</b>                                           | \$ (966)                               | \$ (5,944)             | \$ 2,129             | \$ (180)          | \$ (2,244)              | \$ (358)         |





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|                                                        | <b>Level 3 Fair Value Measurements</b> |                        |                      |                   |                         |                   |
|--------------------------------------------------------|----------------------------------------|------------------------|----------------------|-------------------|-------------------------|-------------------|
|                                                        | <b>Year ended December 31, 2012</b>    |                        |                      |                   |                         |                   |
|                                                        | Available-for-sale securities          |                        |                      |                   |                         |                   |
|                                                        | MSRs                                   | Derivative instruments | Municipal securities | Private label CMO | Asset-backed securities | Automobile loans  |
| <i>(dollar amounts in thousands)</i>                   |                                        |                        |                      |                   |                         |                   |
| <b>Classification of gains and losses in earnings:</b> |                                        |                        |                      |                   |                         |                   |
| Mortgage banking income (loss)                         | \$ (29,799)                            | \$ 10,617              | \$                   | \$                | \$                      | \$                |
| Securities gains (losses)                              |                                        |                        |                      | (1,614)           |                         |                   |
| Interest and fee income                                |                                        |                        |                      | 818               | (59)                    | (6,950)           |
| Noninterest income                                     |                                        |                        |                      |                   |                         | 5,720             |
| <b>Total</b>                                           | <b>\$ (29,799)</b>                     | <b>\$ 10,617</b>       | <b>\$</b>            | <b>\$ (796)</b>   | <b>\$ (59)</b>          | <b>\$ (1,230)</b> |

**Assets and liabilities under the fair value option**

The following table presents the fair value and aggregate principal balance of certain assets and liabilities under the fair value option:

|                                      | December 31, 2014          |                            |            | December 31, 2013          |                            |            |
|--------------------------------------|----------------------------|----------------------------|------------|----------------------------|----------------------------|------------|
|                                      | Fair value carrying amount | Aggregate unpaid principal | Difference | Fair value carrying amount | Aggregate unpaid principal | Difference |
| <i>(dollar amounts in thousands)</i> |                            |                            |            |                            |                            |            |
| <b>Assets</b>                        |                            |                            |            |                            |                            |            |
| Loans held for sale                  | \$ 354,888                 | \$ 340,070                 | \$ 14,818  | \$ 278,928                 | \$ 276,945                 | \$ 1,983   |
| Loans held for investment            | 40,027                     | 40,938                     | (911)      |                            |                            |            |
| Automobile loans                     | 10,590                     | 10,022                     | 568        | 52,286                     | 50,800                     | 1,486      |

The following tables present the net gains (losses) from fair value changes, including net gains (losses) associated with instrument specific credit risk for the years ended December 31, 2014, 2013 and 2012:

|                                      | <b>Net gains (losses) from fair value changes Year ended December 31,</b> |             |          |
|--------------------------------------|---------------------------------------------------------------------------|-------------|----------|
|                                      | 2014                                                                      | 2013        | 2012     |
| <i>(dollar amounts in thousands)</i> |                                                                           |             |          |
| <b>Assets</b>                        |                                                                           |             |          |
| Mortgage loans held for sale         | \$ (1,978)                                                                | \$ (12,711) | \$ 4,284 |
| Automobile loans                     | (918)                                                                     | (360)       | (1,231)  |
| <b>Liabilities</b>                   |                                                                           |             |          |
| Securitization trust notes payable   |                                                                           |             | (2,023)  |

|                                      | <b>Gains (losses) included in fair value changes associated with instrument specific credit risk</b> |          |          |
|--------------------------------------|------------------------------------------------------------------------------------------------------|----------|----------|
|                                      | <b>Year ended December 31,</b>                                                                       |          |          |
|                                      | 2014                                                                                                 | 2013     | 2012     |
| <i>(dollar amounts in thousands)</i> |                                                                                                      |          |          |
| <b>Assets</b>                        |                                                                                                      |          |          |
| Automobile loans                     | \$ 911                                                                                               | \$ 2,207 | \$ 2,749 |

**Assets and Liabilities measured at fair value on a nonrecurring basis**

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. For the year ended December 31, 2014, assets measured at fair value on a nonrecurring basis were as follows:

|                                      | Fair Value Measurements Using    |                                                                 |                                                           |                                                             | Total<br>Gains/(Losses)<br>For the<br>Year Ended<br>December 31, |
|--------------------------------------|----------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------------------|
|                                      | Fair Value<br>at<br>December 31, | Quoted Prices<br>In<br>Active<br>Markets<br>for<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Other<br>Unobservable<br>Inputs<br>(Level 3) |                                                                  |
| <i>(dollar amounts in thousands)</i> |                                  |                                                                 |                                                           |                                                             |                                                                  |
| <b>2014</b>                          |                                  |                                                                 |                                                           |                                                             |                                                                  |
| Impaired loans                       | \$ 52,911                        | \$                                                              | \$                                                        | \$ 52,911                                                   | \$ (53,660)                                                      |
| Other real estate owned              | 35,039                           |                                                                 |                                                           | 35,039                                                      | \$ (4,021)                                                       |

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Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the ACL. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Appraisals are generally obtained to support the fair value of the collateral and incorporate measures such as recent sales prices for comparable properties and cost of construction. In cases where the carrying value exceeds the fair value of the collateral less cost to sell, an impairment charge is recognized. Appraisals are reviewed and approved by Huntington.

Other real estate owned properties are included in accrued income and other assets and valued based on appraisals and third party price opinions, less estimated selling costs.

**Significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis**

The table below presents quantitative information about the significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis at December 31, 2014:

| <i>(dollar amounts in thousands)</i> | <b>Quantitative Information about Level 3 Fair Value Measurements</b> |                        |                                                                                   |                    | <b>Range</b> |  |
|--------------------------------------|-----------------------------------------------------------------------|------------------------|-----------------------------------------------------------------------------------|--------------------|--------------|--|
|                                      | Fair Value at<br>December 31, 2014                                    | Valuation<br>Technique | Significant<br>Unobservable Input                                                 | (Weighted Average) |              |  |
| MSRs                                 | \$ 22,786                                                             | Discounted cash flow   | Constant prepayment rate (CPR)<br>Spread over forward interest rate<br>swap rates | 7%                 | 26%(16%)     |  |
|                                      |                                                                       |                        | Net costs to service                                                              | 228                | 900(546)     |  |
| Derivative assets                    | 4,064                                                                 | Consensus Pricing      | Net market price                                                                  | -5.09%             | 17.46%(1.7%) |  |
| Derivative liabilities               | 704                                                                   |                        | Estimated Pull thru %                                                             | 38%                | 91%(75%)     |  |
| Municipal securities                 | 1,417,593                                                             | Discounted cash flow   | Discount rate                                                                     | 0.5%               | 4.9%(2.5%)   |  |
| Private-label CMO                    | 30,464                                                                | Discounted cash flow   | Discount rate                                                                     | 2.7%               | 7.2%(6.0%)   |  |
|                                      |                                                                       |                        | Constant prepayment rate (CPR)                                                    | 13.6%              | 32.6%(20.7%) |  |
|                                      |                                                                       |                        | Probability of default                                                            | 0.1%               | 4.0%(0.7%)   |  |
|                                      |                                                                       |                        | Loss Severity                                                                     | 0.0%               | 64.0%(33.9%) |  |
| Asset-backed securities              | 82,738                                                                | Discounted cash flow   | Discount rate                                                                     | 4.3%               | 13.3%(7.3%)  |  |
|                                      |                                                                       |                        | Cumulative prepayment rate                                                        | 0.0%               | 100%(10.1%)  |  |
|                                      |                                                                       |                        | Cumulative default                                                                | 1.9%               | 100%(15.9%)  |  |
|                                      |                                                                       |                        | Loss given default                                                                | 20%                | 100%(94.4%)  |  |
|                                      |                                                                       |                        | Cure given deferral                                                               | 0.0%               | 75%(32.6%)   |  |
| Automobile loans                     | 10,590                                                                | Discounted cash flow   | Constant prepayment rate (CPR)                                                    |                    | 154.2%       |  |
|                                      |                                                                       |                        | Discount rate                                                                     | 0.2%               | 5.0%(2.3%)   |  |
|                                      |                                                                       |                        | Life of pool cumulative losses                                                    |                    | 2.1%         |  |
| Impaired loans                       | 52,911                                                                | Appraisal value        | NA                                                                                |                    | NA           |  |
| Other real estate owned              | 35,039                                                                | Appraisal value        | NA                                                                                |                    | NA           |  |

The following provides a general description of the impact of a change in an unobservable input on the fair value measurement and the interrelationship between unobservable inputs, where relevant/significant. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the discussion below.

A significant change in the unobservable inputs may result in a significant change in the ending fair value measurement of Level 3 instruments. In general, prepayment rates increase when market interest rates decline and decrease when market interest rates rise and higher prepayment rates generally result in lower fair values for MSR assets, Private-label CMO securities, Asset-backed securities, and Automobile loans.

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Credit loss estimates, such as probability of default, constant default, cumulative default, loss given default, cure given deferral, and loss severity, are driven by the ability of the borrowers to pay their loans and the value of the underlying collateral and are

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impacted by changes in macroeconomic conditions, typically increasing when economic conditions worsen and decreasing when conditions improve. An increase in the estimated prepayment rate typically results in a decrease in estimated credit losses and vice versa. Higher credit loss estimates generally result in lower fair values. Credit spreads generally increase when liquidity risks and market volatility increase and decrease when liquidity conditions and market volatility improve.

Discount rates and spread over forward interest rate swap rates typically increase when market interest rates increase and/or credit and liquidity risks increase and decrease when market interest rates decline and/or credit and liquidity conditions improve. Higher discount rates and credit spreads generally result in lower fair market values.

Net market price and pull through percentages generally increase when market interest rates increase and decline when market interest rates decline. Higher net market price and pull through percentages generally result in higher fair values.

**Fair values of financial instruments**

The following table provides the carrying amounts and estimated fair values of Huntington's financial instruments that are carried either at fair value or cost at December 31, 2014 and December 31, 2013:

| <i>(dollar amounts in thousands)</i>    | December 31, 2014 |              | December 31, 2013 |              |
|-----------------------------------------|-------------------|--------------|-------------------|--------------|
|                                         | Carrying Amount   | Fair Value   | Carrying Amount   | Fair Value   |
| <b>Financial Assets:</b>                |                   |              |                   |              |
| Cash and short-term assets              | \$ 1,285,124      | \$ 1,285,124 | \$ 1,058,175      | \$ 1,058,175 |
| Trading account securities              | 42,191            | 42,191       | 35,573            | 35,573       |
| Loans held for sale                     | 416,327           | 416,327      | 326,212           | 326,212      |
| Available-for-sale and other securities | 9,384,670         | 9,384,670    | 7,308,753         | 7,308,753    |
| Held-to-maturity securities             | 3,379,905         | 3,382,715    | 3,836,667         | 3,760,898    |
| Net loans and direct financing leases   | 47,050,530        | 45,110,406   | 42,472,630        | 40,976,014   |
| Derivatives                             | 352,642           | 352,642      | 200,029           | 200,029      |
| <b>Financial Liabilities:</b>           |                   |              |                   |              |
| Deposits                                | 51,732,151        | 52,454,804   | 47,506,718        | 48,132,550   |
| Short-term borrowings                   | 2,397,101         | 2,397,101    | 2,352,143         | 2,343,552    |
| Long term debt                          | 4,335,962         | 4,286,304    | 2,458,272         | 2,424,564    |
| Derivatives                             | 284,255           | 284,255      | 129,274           | 129,274      |

The following table presents the level in the fair value hierarchy for the estimated fair values of only Huntington's financial instruments that are not already on the Consolidated Balance Sheets at fair value at December 31, 2014 and December 31, 2013:

| <i>(dollar amounts in thousands)</i>  | Estimated Fair Value Measurements at Reporting Date Using |              |            | Balance at<br>December 31, 2014 |
|---------------------------------------|-----------------------------------------------------------|--------------|------------|---------------------------------|
|                                       | Level 1                                                   | Level 2      | Level 3    |                                 |
| <b>Financial Assets</b>               |                                                           |              |            |                                 |
| Held-to-maturity securities           | \$                                                        | \$ 3,382,715 | \$         | \$ 3,382,715                    |
| Net loans and direct financing leases |                                                           |              | 45,110,406 | 45,110,406                      |
| <b>Financial liabilities</b>          |                                                           |              |            |                                 |
| Deposits                              |                                                           | 48,183,798   | 4,271,006  | 52,454,804                      |
| Short-term borrowings                 |                                                           |              | 2,397,101  | 2,397,101                       |
| Long-term debt                        |                                                           |              | 4,286,304  | 4,286,304                       |

  

| <i>(dollar amounts in thousands)</i>  | Estimated Fair Value Measurements at Reporting Date Using |              |            | Balance at<br>December 31,<br>2013 |
|---------------------------------------|-----------------------------------------------------------|--------------|------------|------------------------------------|
|                                       | Level 1                                                   | Level 2      | Level 3    |                                    |
| <b>Financial Assets</b>               |                                                           |              |            |                                    |
| Held-to-maturity securities           | \$                                                        | \$ 3,760,898 | \$         | \$ 3,760,898                       |
| Net loans and direct financing leases |                                                           |              | 40,976,014 | 40,976,014                         |

**Financial liabilities**

|                       |            |           |            |
|-----------------------|------------|-----------|------------|
| Deposits              | 42,279,542 | 5,853,008 | 48,132,550 |
| Short-term borrowings |            | 2,343,552 | 2,343,552  |
| Long-term debt        |            | 2,424,564 | 2,424,564  |

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The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, FHLB advances, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters of credit generally have short-term, variable-rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above are subject to the disclosure provisions of ASC Topic 820.

Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and nonmortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by Management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

*Held-to-maturity securities*

Fair values are determined by using models that are based on security-specific details, as well as relevant industry and economic factors. The most significant of these inputs are quoted market prices, and interest rate spreads on relevant benchmark securities.

*Loans and Direct Financing Leases*

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of expected losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the market place.

*Deposits*

Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

*Debt*

Fixed-rate, long-term debt is based upon quoted market prices, which are inclusive of Huntington's credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.

**18. DERIVATIVE FINANCIAL INSTRUMENTS**

Derivative financial instruments are recorded in the Consolidated Balance Sheets as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value.

**Derivatives used in Asset and Liability Management Activities**

Huntington engages in balance sheet hedging activity, principally for asset liability management purposes, to convert fixed rate assets or liabilities into floating rate or vice versa. Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are used to convert floating rate loans made to customers into fixed rate loans.





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The following table presents the gross notional values of derivatives used in Huntington's asset and liability management activities at December 31, 2014, identified by the underlying interest rate-sensitive instruments:

| <i>(dollar amounts in thousands)</i>             | Fair Value<br>Hedges | Cash Flow<br>Hedges | Total                |
|--------------------------------------------------|----------------------|---------------------|----------------------|
| Instruments associated with:                     |                      |                     |                      |
| Loans                                            | \$                   | \$ 9,300,000        | \$ 9,300,000         |
| Deposits                                         | 69,100               |                     | 69,100               |
| Subordinated notes                               | 475,000              |                     | 475,000              |
| Long-term debt                                   | 2,285,000            |                     | 2,285,000            |
| <b>Total notional value at December 31, 2014</b> | <b>\$ 2,829,100</b>  | <b>\$ 9,300,000</b> | <b>\$ 12,129,100</b> |

The following table presents additional information about the interest rate swaps used in Huntington's asset and liability management activities at December 31, 2014:

| <i>(dollar amounts in thousands)</i> | Notional<br>Value    | Average<br>Maturity<br>(years) | Fair<br>Value    | Weighted-Average<br>Rate |              |
|--------------------------------------|----------------------|--------------------------------|------------------|--------------------------|--------------|
|                                      |                      |                                |                  | Receive                  | Pay          |
| Asset conversion swaps               |                      |                                |                  |                          |              |
| Receive fixed generic                | \$ 9,300,000         | 2.0                            | \$ (17,078)      | 0.80%                    | 0.24%        |
| Liability conversion swaps           |                      |                                |                  |                          |              |
| Receive fixed generic                | 2,829,100            | 3.1                            | 57,544           | 1.73                     | 0.25         |
| <b>Total swap portfolio</b>          | <b>\$ 12,129,100</b> | <b>2.2</b>                     | <b>\$ 40,466</b> | <b>1.02%</b>             | <b>0.25%</b> |

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. The net amounts resulted in an increase to net interest income of \$97.6 million, \$95.4 million, and \$107.5 million for the years ended December 31, 2014, 2013, and 2012, respectively.

In connection with the sale of Huntington's Class B Visa® shares, Huntington entered into a swap agreement with the purchaser of the shares. The swap agreement adjusts for dilution in the conversion ratio of Class B shares resulting from the Visa® litigation. At December 31, 2014, the fair value of the swap liability of \$0.4 million is an estimate of the exposure liability based upon Huntington's assessment of the potential Visa® litigation losses.

The following table presents the fair values at December 31, 2014 and 2013 of Huntington's derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented gross without the impact of any net collateral arrangements:

**Asset derivatives included in accrued income and other assets**

| <i>(dollar amounts in thousands)</i>                             | December 31,      |                   |
|------------------------------------------------------------------|-------------------|-------------------|
|                                                                  | 2014              | 2013              |
| Interest rate contracts designated as hedging instruments        | \$ 53,114         | \$ 49,998         |
| Interest rate contracts not designated as hedging instruments    | 183,610           | 169,047           |
| Foreign exchange contracts not designated as hedging instruments | 32,798            | 28,499            |
| Commodity contracts not designated as hedging instruments        | 180,218           | 4,278             |
| <b>Total contracts</b>                                           | <b>\$ 449,740</b> | <b>\$ 251,822</b> |

**Liability derivatives included in accrued expenses and other liabilities**

| <i>(dollar amounts in thousands)</i>                             | <b>December 31,</b> |                   |
|------------------------------------------------------------------|---------------------|-------------------|
|                                                                  | <b>2014</b>         | <b>2013</b>       |
| Interest rate contracts designated as hedging instruments        | <b>\$ 12,648</b>    | <b>\$ 25,321</b>  |
| Interest rate contracts not designated as hedging instruments    | <b>110,627</b>      | 99,247            |
| Foreign exchange contracts not designated as hedging instruments | <b>29,754</b>       | 18,909            |
| Commodity contracts not designated as hedging instruments        | <b>179,180</b>      | 3,838             |
| <b>Total contracts</b>                                           | <b>\$ 332,209</b>   | <b>\$ 147,315</b> |

The changes in fair value of the fair value hedges are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.

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The following table presents the change in fair value for derivatives designated as fair value hedges as well as the offsetting change in fair value on the hedged item:

| <i>(dollar amounts in thousands)</i>                                         | Year ended December 31, |            |            |
|------------------------------------------------------------------------------|-------------------------|------------|------------|
|                                                                              | 2014                    | 2013       | 2012       |
| <b>Interest rate contracts</b>                                               |                         |            |            |
| Change in fair value of interest rate swaps hedging deposits (1)             | \$ (1,045)              | \$ (4,006) | \$ (2,526) |
| Change in fair value of hedged deposits (1)                                  | 1,025                   | 4,003      | 2,601      |
| Change in fair value of interest rate swaps hedging subordinated notes (2)   | 476                     | (44,699)   | 1,432      |
| Change in fair value of hedged subordinated notes (2)                        | (476)                   | 44,699     | (1,432)    |
| Change in fair value of interest rate swaps hedging other long-term debt (2) | 1,990                   | (5,716)    | 114        |
| Change in fair value of hedged other long-term debt (2)                      | 828                     | 6,843      | (114)      |

- (1) Effective portion of the hedging relationship is recognized in Interest expense deposits in the Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Consolidated Statements of Income.
- (2) Effective portion of the hedging relationship is recognized in Interest expense subordinated notes and other long-term debt in the Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Consolidated Statements of Income.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives fair value will not be included in current earnings but are reported as a component of OCI in the Consolidated Statements of Shareholders Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in noninterest income.

The following table presents the gains and (losses) recognized in OCI and the location in the Consolidated Statements of Income of gains and (losses) reclassified from OCI into earnings for derivatives designated as effective cash flow hedges:

**Derivatives in cash**

| flow hedging relationships<br><i>(dollar amounts in thousands)</i> | Amount of gain or (loss)<br>recognized in OCI on<br>derivatives (effective portion) |                    |                   | Location of gain or (loss)<br>reclassified from accumulated OCI<br>into earnings (effective portion) | Amount of (gain) or loss<br>reclassified from accumulated OCI<br>into earnings (effective portion)<br>(pre-tax) |                    |                  |
|--------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------|-------------------|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|--------------------|------------------|
|                                                                    | 2014                                                                                | 2013               | 2012              |                                                                                                      | 2014                                                                                                            | 2013               | 2012             |
|                                                                    | <b>Interest rate contracts</b>                                                      |                    |                   |                                                                                                      |                                                                                                                 |                    |                  |
| Loans                                                              | \$ 9,192                                                                            | \$ (56,056)        | \$ (2,866)        | Interest and fee income loans and leases                                                             | \$ (4,064)                                                                                                      | \$ (14,979)        | \$ 14,849        |
| Investment securities                                              |                                                                                     |                    | (703)             | Interest and fee income investment securities                                                        | 93                                                                                                              | (209)              |                  |
| Subordinated notes                                                 |                                                                                     |                    |                   | Interest expense subordinated notes and other long-term debt                                         |                                                                                                                 |                    | 143              |
| <b>Total</b>                                                       | <b>\$ 9,192</b>                                                                     | <b>\$ (56,056)</b> | <b>\$ (3,569)</b> |                                                                                                      | <b>\$ (3,971)</b>                                                                                               | <b>\$ (15,188)</b> | <b>\$ 14,992</b> |

Reclassified gains and losses on swaps related to loans and investment securities and swaps related to subordinated debt are recorded within interest income and interest expense, respectively. During the next twelve months, Huntington expects to reclassify to earnings \$21.1 million after-tax, of unrealized gains on cash flow hedging derivatives currently in OCI.

The following table presents the gains and (losses) recognized in noninterest income for the ineffective portion of interest rate contracts for derivatives designated as cash flow hedges for the years ending December 31, 2014, 2013, and 2012:

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| <i>(dollar amounts in thousands)</i>                  | December 31, |        |          |
|-------------------------------------------------------|--------------|--------|----------|
|                                                       | 2014         | 2013   | 2012     |
| <b>Derivatives in cash flow hedging relationships</b> |              |        |          |
| <b>Interest rate contracts:</b>                       |              |        |          |
| Loans                                                 | \$ 74        | \$ 878 | \$ (179) |

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**Table of Contents****Derivatives used in trading activities**

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted of commodity, interest rate, and foreign exchange contracts. The derivative contracts grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Huntington may enter into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies in order to economically hedge significant exposure related to derivatives used in trading activities.

Commodity derivatives help the customer hedge risk and reduce exposure to price changes in commodities. Activity related to commodity derivatives is concentrated in large corporate, middle market, and energy sectors. Commodities markets trade and include oil, refined products, natural gas, coal, as well as industrial and precious metals. The energy sector focuses on oil, gas, and coal. Based on policy limits and the relatively small notional amounts of commodity activity, we do not anticipate any meaningful price risk for our commodity derivatives. Interest rate options grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Interest rate futures are commitments to either purchase or sell a financial instrument at a future date for a specified price or yield and may be settled in cash or through delivery of the underlying financial instrument. Interest rate caps and floors are option-based contracts that entitle the buyer to receive cash payments based on the difference between a designated reference rate and a strike price, applied to a notional amount. Written options, primarily caps, expose Huntington to market risk but not credit risk. Purchased options contain both credit and market risk. The interest rate risk of these customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value. Foreign currency derivatives help the customer hedge risk and reduce exposure to fluctuations in exchange rates. Transactions are primarily in liquid currencies with Canadian dollars and Euros comprising a majority of all transactions.

The net fair values of these derivative financial instruments used in trading activities, for which the gross amounts are included in accrued income and other assets or accrued expenses and other liabilities at December 31, 2014 and 2013, were \$74.4 million and \$80.5 million, respectively. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were \$14.4 billion and \$14.3 billion at December 31, 2014 and 2013, respectively. Huntington's credit risks from derivatives used for trading purposes were \$219.3 million and \$160.4 million at the same dates, respectively.

**Financial assets and liabilities that are offset in the Consolidated Balance Sheets**

Huntington records derivatives at fair value as further described in Note 17. Huntington records these derivatives net of any master netting arrangement in the Consolidated Balance Sheets. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate counterparty credit risk.

All derivatives are carried on the Consolidated Balance Sheets at fair value. Derivative balances are presented on a net basis taking into consideration the effects of legally enforceable master netting agreements. Cash collateral exchanged with counterparties is also netted against the applicable derivative fair values. Huntington enters into derivative transactions with two primary groups: broker-dealers and banks, and Huntington's customers. Different methods are utilized for managing counterparty credit exposure and credit risk for each of these groups.

Huntington enters into transactions with broker-dealers and banks for various risk management purposes. These types of transactions generally are high dollar volume. Huntington enters into bilateral collateral and master netting agreements with these counterparties, and routinely exchange cash and high quality securities collateral with these counterparties. Huntington enters into transactions with customers to meet their financing, investing, payment and risk management needs. These types of transactions generally are low dollar volume. Huntington generally enters into master netting agreements with customer counterparties, however collateral is generally not exchanged with customer counterparties.

At December 31, 2014 and December 31, 2013, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$19.5 million and \$15.2 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements with broker-dealers and banks.

At December 31, 2014, Huntington pledged \$130.9 million of investment securities and cash collateral to counterparties, while other counterparties pledged \$130.0 million of investment securities and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington would not be required to provide additional collateral.

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The following tables present the gross amounts of these assets and liabilities with any offsets to arrive at the net amounts recognized in the Consolidated Balance Sheets at December 31, 2014 and December 31, 2013:

**Offsetting of Financial Assets and Derivative Assets**

|                                                             |             | Gross amounts of recognized assets | Gross amounts offset in the consolidated balance sheets | Net amounts of assets presented in the consolidated balance sheets | Gross amounts not offset in the consolidated balance sheets |                          | Net amount |
|-------------------------------------------------------------|-------------|------------------------------------|---------------------------------------------------------|--------------------------------------------------------------------|-------------------------------------------------------------|--------------------------|------------|
|                                                             |             |                                    |                                                         |                                                                    | Financial instruments                                       | Cash collateral received |            |
| <i>(dollar amounts in thousands)</i>                        |             |                                    |                                                         |                                                                    |                                                             |                          |            |
| <b>Offsetting of Financial Assets and Derivative Assets</b> |             |                                    |                                                         |                                                                    |                                                             |                          |            |
| December 31, 2014                                           | Derivatives | \$ 480,803                         | \$ (128,161)                                            | \$ 352,642                                                         | \$ (27,744)                                                 | \$ (1,095)               | \$ 323,803 |
| December 31, 2013                                           | Derivatives | 300,903                            | (111,458)                                               | 189,445                                                            | (35,205)                                                    | (360)                    | 153,880    |

**Offsetting of Financial Liabilities and Derivative Liabilities**

|                                                                       |             | Gross amounts of recognized liabilities | Gross amounts offset in the consolidated balance sheets | Net amounts of assets presented in the consolidated balance sheets | Gross amounts not offset in the consolidated balance sheets |                           | Net amount |
|-----------------------------------------------------------------------|-------------|-----------------------------------------|---------------------------------------------------------|--------------------------------------------------------------------|-------------------------------------------------------------|---------------------------|------------|
|                                                                       |             |                                         |                                                         |                                                                    | Financial instruments                                       | Cash collateral delivered |            |
| <i>(dollar amounts in thousands)</i>                                  |             |                                         |                                                         |                                                                    |                                                             |                           |            |
| <b>Offsetting of Financial Liabilities and Derivative Liabilities</b> |             |                                         |                                                         |                                                                    |                                                             |                           |            |
| December 31, 2014                                                     | Derivatives | \$ 363,192                              | \$ (78,937)                                             | \$ 284,255                                                         | \$ (78,654)                                                 | \$ (111)                  | \$ 205,490 |
| December 31, 2013                                                     | Derivatives | 196,397                                 | (76,539)                                                | 119,858                                                            | (86,204)                                                    | 290                       | 33,944     |

**Derivatives used in mortgage banking activities**

Huntington also uses certain derivative financial instruments to offset changes in value of its residential MSR's. These derivatives consist primarily of forward interest rate agreements and forward commitments to deliver mortgage-backed securities. The derivative instruments used are not designated as hedges. Accordingly, such derivatives are recorded at fair value with changes in fair value reflected in mortgage banking income. The following table summarizes the derivative assets and liabilities used in mortgage banking activities:

|                                      | <b>At December 31,</b> |              |
|--------------------------------------|------------------------|--------------|
|                                      | <b>2014</b>            | <b>2013</b>  |
| <i>(dollar amounts in thousands)</i> |                        |              |
| <b>Derivative assets:</b>            |                        |              |
| Interest rate lock agreements        | \$ 4,064               | \$ 3,066     |
| Forward trades and options           | 35                     | 3,997        |
| <b>Total derivative assets</b>       | <b>4,099</b>           | <b>7,063</b> |
| <b>Derivative liabilities:</b>       |                        |              |
| Interest rate lock agreements        | (259)                  | (231)        |

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|                                         |                |                 |
|-----------------------------------------|----------------|-----------------|
| Forward trades and options              | (3,760)        | (40)            |
| <b>Total derivative liabilities</b>     | <b>(4,019)</b> | <b>(271)</b>    |
| <b>Net derivative asset (liability)</b> | <b>\$ 80</b>   | <b>\$ 6,792</b> |

The total notional value of these derivative financial instruments at December 31, 2014 and 2013, was \$0.6 billion and \$0.5 billion, respectively. The total notional amount at December 31, 2014 corresponds to trading assets with a fair value of \$3.0 million and no trading liabilities. Net trading gains (losses) related to MSR hedging for the years ended December 31, 2014, 2013, and 2012, were \$7.1 million, \$(25.0) million, and \$31.3 million, respectively. These amounts are included in mortgage banking income in the Consolidated Statements of Income.

**Table of Contents****19. VIEs****Consolidated VIEs**

Consolidated VIEs at December 31, 2014 consisted of automobile loan and lease securitization trusts formed in 2009 and 2006. Huntington has determined the trusts are VIEs. Huntington has concluded that it is the primary beneficiary of these trusts because it has the power to direct the activities of the entity that most significantly affect the entity's economic performance and it has either the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. During the 2014 first quarter, Huntington cancelled the 2009 and 2006 Automobile Trusts. As a result, any remaining assets at the time of the cancellation are no longer part of the trusts.

The following tables present the carrying amount and classification of the consolidated trusts' assets and liabilities that were included in the Consolidated Balance Sheets at December 31, 2014 and 2013:

|                                        | 2009<br>Automobile<br>Trust | 2006<br>Automobile<br>Trust | Other<br>Consolidated<br>Trusts | Total         |
|----------------------------------------|-----------------------------|-----------------------------|---------------------------------|---------------|
|                                        | December 31, 2014           |                             |                                 |               |
| <i>(dollar amounts in thousands)</i>   |                             |                             |                                 |               |
| <b>Assets:</b>                         |                             |                             |                                 |               |
| Cash                                   | \$                          | \$                          | \$                              | \$            |
| Loans and leases                       |                             |                             |                                 |               |
| Allowance for loan and lease losses    |                             |                             |                                 |               |
| <b>Net loans and leases</b>            |                             |                             |                                 |               |
| Accrued income and other assets        |                             |                             | 243                             | 243           |
| <b>Total assets</b>                    | <b>\$</b>                   | <b>\$</b>                   | <b>\$ 243</b>                   | <b>\$ 243</b> |
| <b>Liabilities:</b>                    |                             |                             |                                 |               |
| Other long-term debt                   | \$                          | \$                          | \$                              | \$            |
| Accrued interest and other liabilities |                             |                             | 243                             | 243           |
| <b>Total liabilities</b>               | <b>\$</b>                   | <b>\$</b>                   | <b>\$ 243</b>                   | <b>\$ 243</b> |

|                                        | 2009<br>Automobile<br>Trust | 2006<br>Automobile<br>Trust | Other<br>Consolidated<br>Trusts | Total             |
|----------------------------------------|-----------------------------|-----------------------------|---------------------------------|-------------------|
|                                        | December 31, 2013           |                             |                                 |                   |
| <i>(dollar amounts in thousands)</i>   |                             |                             |                                 |                   |
| <b>Assets:</b>                         |                             |                             |                                 |                   |
| Cash                                   | \$ 8,580                    | \$ 79,153                   | \$                              | \$ 87,733         |
| Loans and leases                       | 52,286                      | 151,171                     |                                 | 203,457           |
| Allowance for loan and lease losses    |                             | (711)                       |                                 | (711)             |
| <b>Net loans and leases</b>            | <b>52,286</b>               | <b>150,460</b>              |                                 | <b>202,746</b>    |
| Accrued income and other assets        | 235                         | 485                         | 262                             | 982               |
| <b>Total assets</b>                    | <b>\$ 61,101</b>            | <b>\$ 230,098</b>           | <b>\$ 262</b>                   | <b>\$ 291,461</b> |
| <b>Liabilities:</b>                    |                             |                             |                                 |                   |
| Other long-term debt                   | \$                          | \$                          | \$                              | \$                |
| Accrued interest and other liabilities |                             |                             | 262                             | 262               |
| <b>Total liabilities</b>               | <b>\$</b>                   | <b>\$</b>                   | <b>\$ 262</b>                   | <b>\$ 262</b>     |



The automobile loans and leases were designated to repay the securitized notes. Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. All securitized notes were repaid prior to December 21, 2013. Huntington has not provided financial or other support that was not previously contractually required.

**Unconsolidated VIEs**

The following tables provide a summary of the assets and liabilities included in Huntington's Consolidated Financial Statements, as well as the maximum exposure to losses associated with interests related to unconsolidated VIEs for which Huntington holds an interest, but is not the primary beneficiary to the VIE at December 31, 2014 and 2013.

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| <i>(dollar amounts in thousands)</i>              | December 31, 2014 |                   |                          |
|---------------------------------------------------|-------------------|-------------------|--------------------------|
|                                                   | Total Assets      | Total Liabilities | Maximum Exposure to Loss |
| <b>2012-1 Automobile Trust</b>                    | \$ 2,136          | \$                | \$ 2,136                 |
| <b>2012-2 Automobile Trust</b>                    | 3,220             |                   | 3,220                    |
| <b>2011 Automobile Trust</b>                      | 944               |                   | 944                      |
| <b>Tower Hill Securities, Inc.</b>                | 55,611            | 65,000            | 55,611                   |
| <b>Trust Preferred Securities</b>                 | 13,919            | 317,075           |                          |
| <b>Low Income Housing Tax Credit Partnerships</b> | 368,283           | 154,861           | 368,283                  |
| <b>Other Investments</b>                          | 83,400            | 20,760            | 83,400                   |
| <b>Total</b>                                      | <b>\$ 527,513</b> | <b>\$ 557,696</b> | <b>\$ 513,594</b>        |

| <i>(dollar amounts in thousands)</i>       | December 31, 2013 |                   |                          |
|--------------------------------------------|-------------------|-------------------|--------------------------|
|                                            | Total Assets      | Total Liabilities | Maximum Exposure to Loss |
| 2012-1 Automobile Trust                    | \$ 5,975          | \$                | \$ 5,975                 |
| 2012-2 Automobile Trust                    | 7,396             |                   | 7,396                    |
| 2011 Automobile Trust                      | 3,040             |                   | 3,040                    |
| Tower Hill Securities, Inc.                | 66,702            | 65,000            | 66,702                   |
| Trust Preferred Securities                 | 13,764            | 312,894           |                          |
| Low Income Housing Tax Credit Partnerships | 317,226           | 134,604           | 317,226                  |
| Other Investments                          | 90,278            | 9,772             | 90,278                   |
| <b>Total</b>                               | <b>\$ 504,381</b> | <b>\$ 522,270</b> | <b>\$ 490,617</b>        |

**2012-1 AUTOMOBILE TRUST, 2012-2 AUTOMOBILE TRUST, and 2011 AUTOMOBILE TRUST**

During the 2012 first and fourth quarters, and 2011 third quarter, we transferred automobile loans totaling \$1.3 billion, \$1.0 billion, and \$1.0 billion, respectively to trusts in separate securitization transactions. The securitizations and the resulting sale of all underlying securities qualified for sale accounting. Huntington has concluded that it is not the primary beneficiary of these trusts because it has neither the obligation to absorb losses of the entities that could potentially be significant to the VIEs nor the right to receive benefits from the entities that could potentially be significant to the VIEs. Huntington is not required and does not currently intend to provide any additional financial support to the trusts. Investors and creditors only have recourse to the assets held by the trusts. The interest Huntington holds in the VIEs relates to servicing rights which are included within accrued income and other assets of Huntington's Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the servicing asset.

**TOWER HILL SECURITIES, INC.**

In 2010, we transferred approximately \$92.1 million of municipal securities, \$86.0 million in Huntington Preferred Capital, Inc. (Real Estate Investment Trust) Class E Preferred Stock and cash of \$6.1 million to Tower Hill Securities, Inc. in exchange for \$184.1 million of Common and Preferred Stock of Tower Hill Securities, Inc. The municipal securities and the REIT Shares will be used to satisfy \$65.0 million of mandatorily redeemable securities issued by Tower Hill Securities, Inc. and are not available to satisfy the general debts and obligations of Huntington or any consolidated affiliates. The transfer was recorded as a secured financing. Interests held by Huntington consist of municipal securities within available for sale and other securities and Series B preferred securities within long term debt of Huntington's Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the municipal securities.

**TRUST-PREFERRED SECURITIES**

Huntington has certain wholly-owned trusts whose assets, liabilities, equity, income, and expenses are not included within Huntington's Consolidated Financial Statements. These trusts have been formed for the sole purpose of issuing trust-preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington's Consolidated Balance Sheet as subordinated notes. The trust securities are the obligations of the trusts, and as such, are not consolidated within Huntington's Consolidated Financial Statements. A list of trust-preferred securities outstanding at December 31, 2014 follows:

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| <i>(dollar amounts in thousands)</i> | Rate                 | Principal amount of<br>subordinated note/<br>debenture issued to trust (1) | Investment<br>in<br>unconsolidated<br>subsidiary |
|--------------------------------------|----------------------|----------------------------------------------------------------------------|--------------------------------------------------|
| Huntington Capital I                 | 0.93% <sup>(2)</sup> | \$ 111,816                                                                 | \$ 6,186                                         |
| Huntington Capital II                | 0.87% <sup>(3)</sup> | 54,593                                                                     | 3,093                                            |
| Sky Financial Capital Trust III      | 1.66% <sup>(4)</sup> | 72,165                                                                     | 2,165                                            |
| Sky Financial Capital Trust IV       | 1.63% <sup>(4)</sup> | 74,320                                                                     | 2,320                                            |
| Camco Financial Trust                | 1.57% <sup>(5)</sup> | 4,181                                                                      | 155                                              |
| <b>Total</b>                         |                      | <b>\$ 317,075</b>                                                          | <b>\$ 13,919</b>                                 |

- (1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.
- (2) Variable effective rate at December 31, 2014, based on three month LIBOR + 0.70.
- (3) Variable effective rate at December 31, 2014, based on three month LIBOR + 0.625.
- (4) Variable effective rate at December 31, 2014, based on three month LIBOR + 1.40.
- (5) Variable effective rate (including impact of purchase accounting accretion) at December 31, 2014, based on three month LIBOR + 1.33.
- Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time-to-time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington's ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the Company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.

**LOW INCOME HOUSING TAX CREDIT PARTNERSHIPS**

Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

Huntington is a limited partner in each Low Income Housing Tax Credit Partnership. A separate unrelated third party is the general partner. Each limited partnership is managed by the general partner, who exercises full and exclusive control over the affairs of the limited partnership. The general partner has all the rights, powers and authority granted or permitted to be granted to a general partner of a limited partnership under the Ohio Revised Uniform Limited Partnership Act. Duties entrusted to the general partner of each limited partnership include, but are not limited to: investment in operating companies, company expenditures, investment of excess funds, borrowing funds, employment of agents, disposition of fund property, prepayment and refinancing of liabilities, votes and consents, contract authority, disbursement of funds, accounting methods, tax elections, bank accounts, insurance, litigation, cash reserve, and use of working capital reserve funds. Except for limited rights granted to consent to certain transactions, the limited partner(s) may not participate in the operation, management, or control of the limited partnership's business, transact any business in the limited partnership's name or have any power to sign documents for or otherwise bind the limited partnership. In addition, the general partner may only be removed by the limited partner(s) in the event the general partner fails to comply with the terms of the agreement and/or is negligent in performing its duties.

Huntington believes the general partner of each limited partnership has the power to direct the activities which most significantly affect the performance of each partnership, therefore, Huntington has determined that it is not the primary beneficiary of any LIHTC partnership. Huntington uses the proportional amortization method to account for a majority of its investments in these entities. These investments are included in accrued income and other assets. Investments that do not meet the requirements of the proportional amortization method are recognized using the equity method. Investment losses related to these investments are included in non-interest-income in the Condensed Consolidated Statements of Income.

During the 2014 first quarter, Huntington early adopted ASU 2014-01 (see Note 2). The amendments are required to be applied retrospectively to all periods presented. As a result of these changes, Huntington recorded a cumulative-effect adjustment to beginning retained earnings.

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The following table presents the balances of Huntington's affordable housing tax credit investments and related unfunded commitments at December 31, 2014 and 2013.

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| <i>(dollar amounts in thousands)</i>                 | <b>December 31,<br/>2014</b> | December 31,<br>2013 |
|------------------------------------------------------|------------------------------|----------------------|
| Affordable housing tax credit investments            | <b>\$ 576,381</b>            | \$ 484,799           |
| Less: amortization                                   | <b>(208,098)</b>             | (167,573)            |
| <b>Net affordable housing tax credit investments</b> | <b>\$ 368,283</b>            | \$ 317,226           |
| Unfunded commitments                                 | <b>\$ 154,861</b>            | \$ 134,604           |

The following table presents other information relating to Huntington's affordable housing tax credit investments for the years ended December 31, 2014 and 2013.

| <i>(dollar amounts in thousands)</i>                                   | Year Ended December 31, |           |           |
|------------------------------------------------------------------------|-------------------------|-----------|-----------|
|                                                                        | 2014                    | 2013      | 2012      |
| Tax credits and other tax benefits recognized                          | <b>\$ 51,317</b>        | \$ 55,819 | \$ 55,558 |
| Proportional amortization method                                       |                         |           |           |
| Tax credit amortization expense included in provision for income taxes | <b>39,021</b>           | 32,789    | 32,337    |
| Equity method                                                          |                         |           |           |
| Tax credit investment losses included in non-interest income           | <b>434</b>              | 1,176     | 676       |

There were no sales of LIHTC investments in 2014. During the years ended December 31, 2013 and 2012, Huntington sold LIHTC investments resulting in gains of \$8.7 million and \$5.4 million, respectively. The gains were recorded in noninterest income in the Consolidated Statements of Income.

Huntington recognized immaterial impairment losses for the years ended December 31, 2014, 2013 and 2012. The impairment losses recognized related to the fair value of the tax credit investments that were less than carrying value.

**OTHER INVESTMENTS**

Other investments determined to be VIEs include investments in New Market Tax Credit Investments, Historic Tax Credit Investments, Small Business Investment Companies, Rural Business Investment Companies, certain equity method investments and other miscellaneous investments.

**20. COMMITMENTS AND CONTINGENT LIABILITIES****Commitments to extend credit**

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the Consolidated Financial Statements. The contract amounts of these financial agreements at December 31, 2014, and December 31, 2013, were as follows:

| <i>(dollar amounts in thousands)</i>          | At December 31,      |               |
|-----------------------------------------------|----------------------|---------------|
|                                               | 2014                 | 2013          |
| <b>Contract amount represents credit risk</b> |                      |               |
| Commitments to extend credit:                 |                      |               |
| Commercial                                    | <b>\$ 11,181,522</b> | \$ 10,198,327 |
| Consumer                                      | <b>7,579,632</b>     | 6,544,606     |
| Commercial real estate                        | <b>908,112</b>       | 765,982       |
| Standby letters of credit                     | <b>497,457</b>       | 439,834       |

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.



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Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$4.4 million and \$2.1 million at December 31, 2014 and 2013, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At December 31, 2014, Huntington had \$497 million of standby letters-of-credit outstanding, of which 80% were collateralized. Included in this \$497 million total are letters-of-credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company, the Company's broker-dealer subsidiary.

Huntington uses an internal grading system to assess an estimate of loss on its loan and lease portfolio. This same loan grading system is used to monitor credit risk associated with standby letters-of-credit. Under this risk rating system as of December 31, 2014, approximately \$137 million of the standby letters-of-credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage, approximately \$360 million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and none were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.

Commercial letters-of-credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments.

### **Commitments to sell loans**

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. At December 31, 2014 and 2013, Huntington had commitments to sell residential real estate loans of \$545.0 million and \$452.6 million, respectively. These contracts mature in less than one year.

### **Litigation**

The nature of Huntington's business ordinarily results in a certain amount of pending as well as threatened claims, litigation, investigations, regulatory and legal and administrative cases, matters, and proceedings, all of which are considered incidental to the normal conduct of business. When the Company determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Company considers settlement of cases when, in Management's judgment, it is in the best interests of both the Company and its shareholders to do so.

On at least a quarterly basis, Huntington assesses its liabilities and contingencies in connection with threatened and outstanding regulatory legal, and administrative cases, matters and proceedings, utilizing the latest information available. For cases, matters and proceedings where it is both probable the Company will incur a loss and the amount can be reasonably estimated, Huntington establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For cases, matters or proceedings where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, matters and proceedings, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes an estimate of the aggregate range of reasonably possible losses, in excess of amounts accrued, for current legal proceedings is from \$0 to approximately \$130.0 million at December 31, 2014. For certain other cases, matters and proceedings, Management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, Management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal cases, matters, and proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, Management believes that the amount it has already accrued is adequate and any incremental liability arising from the Company's legal cases, matters, or proceedings will not have a material negative adverse effect on the Company's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these cases, matters, and proceedings, if unfavorable, may be material to the Company's consolidated financial position in a particular period.

The Bank has been named a defendant in two lawsuits arising from the Bank's commercial lending, depository, and equipment leasing relationships with Cyberco Holdings, Inc. (Cyberco), based in Grand Rapids, Michigan. In November 2004, the Federal Bureau of Investigation

and the Internal Revenue Service raided Cyberco's facilities and Cyberco's operations ceased. An equipment leasing fraud was uncovered, whereby Cyberco sought financing from equipment lessors and financial institutions, including the



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Bank, allegedly to purchase computer equipment from Teleservices Group, Inc. (Teleservices). Cyberco created fraudulent documentation to close the financing transactions when, in fact, no computer equipment was ever purchased or leased from Teleservices, which later proved to be a shell corporation.

Cyberco filed a Chapter 7 bankruptcy petition on December 9, 2004, and Teleservices then filed its Chapter 7 bankruptcy petition on January 21, 2005. In an adversary proceeding commenced against the Bank on December 8, 2006, the Cyberco bankruptcy trustee sought recovery of over \$70.0 million he alleged was transferred to the Bank. The Cyberco bankruptcy trustee also alleged preferential transfers were made to the Bank in the amount of approximately \$1.2 million. The Bank moved to dismiss the complaint and all but the preference claims were dismissed on January 29, 2008. The Bankruptcy Court ordered the case to be tried in July 2012, and entered an order governing all pretrial conduct. The Bank filed a motion for summary judgment on the basis that the Cyberco trustee sought recovery of the same alleged transfers as the Teleservices trustee in a separate case described below. The Bankruptcy Court granted the motion in principal part and the parties stipulated to a full dismissal which was entered on June 19, 2012.

The Teleservices bankruptcy trustee filed a separate adversary proceeding against the Bank on January 19, 2007, seeking to avoid and recover alleged transfers that occurred in two ways: (1) checks made payable to the Bank for application to Cyberco's indebtedness to the Bank, and (2) deposits into Cyberco's bank accounts with the Bank. A trial was held as to only the Bank's defenses. Subsequently, the trustee filed a summary judgment motion on her affirmative case, alleging the fraudulent transfers to the Bank totaled approximately \$73.0 million and seeking judgment in that amount (which includes the \$1.2 million alleged to be preferential transfers by the Cyberco bankruptcy trustee). On March 17, 2011, the Bankruptcy Court issued an Opinion determining that the alleged transfers made to the Bank during the period from April 30, 2004 through November 2004 were not received in good faith and that the Bank failed to show a lack of knowledge of the avoidability of the alleged transfers made from September 2003 through April 30, 2004. The trustee then filed an amended motion for summary judgment in her affirmative case and a hearing was held on July 1, 2011.

On March 30, 2012, the Bankruptcy Court issued an Opinion on the Teleservices trustee's motion determining the Bank was the initial transferee of the checks made payable to it and was a subsequent transferee of all deposits into Cyberco's accounts. The Bankruptcy Court ruled Cyberco's deposits were themselves transfers to the Bank under the Bankruptcy Code, and the Bank was liable for both the checks and the deposits, totaling approximately \$73.0 million. The Bankruptcy Court ruled the Bank may be entitled to a credit of approximately \$4.0 million for the Cyberco trustee's recoveries in preference actions filed against third parties that received payments from Cyberco within 90 days preceding Cyberco's bankruptcy. Lastly, the Bankruptcy Court ruled that the Teleservices trustee was entitled to an award of prejudgment interest at a rate to be determined. A trial was held on these remaining issues on April 30, 2012, and the Court issued a bench opinion on July 23, 2012. In that opinion, the Court denied the Bank the \$4.0 million credit, but ruled approximately \$0.9 million in deposits were either double-counted or were outside the timeframe in which the Teleservices trustee could recover. Therefore, the Bankruptcy Court's recommended award was reduced by \$0.9 million. Further, the Bankruptcy Court ruled the interest rate specified in the federal statute governing post-judgment interest, which is based on U.S. Treasury bill rates, would be the rate of interest used to determine prejudgment interest. The Bankruptcy Court's March 2011 and March 2012 opinions, as well as its July 23, 2012 bench opinion, were not reduced to final judgment by the Bankruptcy Court. Rather, the Bankruptcy Court delivered its report and recommendation to the District Court for the Western District of Michigan, recommending that the District Court enter a final judgment against the Bank in the principal amount of \$71.8 million, plus interest through July 27, 2012, in the amount of \$8.8 million. The parties filed their respective objections and responses to the Bankruptcy Court's report and recommendation. Oral argument on the parties' objections and responses to the report and recommendation was held by the District Court on September 22, 2014. Each party then submitted a rebuttal brief to the District Court on October 6, 2014. The District Court is conducting a *de novo* review of the fact findings and legal conclusions in the Bankruptcy Court's report and recommendation and has not issued a ruling to date.

During the pendency of the adversary proceedings commenced by the Cyberco and Teleservices trustees, the Bank moved to substantively consolidate the two bankruptcy estates, principally on the ground that Teleservices was the alter ego and a mere instrumentality of Cyberco at all times. On July 2, 2010, the Bankruptcy Court issued an Opinion and Order denying the Bank's motion for substantive consolidation of the two bankruptcy estates. The Bank appealed that decision to the Bankruptcy Appellate Panel (BAP) for the Sixth Circuit, which ruled that the order denying substantive consolidation would not be a final order until the Bankruptcy Court issued its opinion on the Bank's defenses in the Teleservices adversary proceeding, and dismissed the appeal. The Bank appealed the BAP's decision to the Sixth Circuit. When the Bankruptcy Court issued its March 17, 2011, opinion in the Teleservices adversary proceeding, the Bank again appealed the order denying substantive consolidation to the BAP, which appeal was held in abeyance pending decision by the Sixth Circuit on the appeal of the BAP's 2010 order. On August 30, 2013, the Sixth Circuit affirmed the BAP's 2010 decision dismissing the original appeal. The Bank filed a status report with the BAP on the second appeal and the trustees then moved to dismiss the second appeal on the ground that the Bankruptcy Court's orders denying substantive consolidation were still not final orders. The BAP granted the trustees' motion in an Order dated December 23, 2013.

The Bank is a defendant in an action filed on January 17, 2012 against MERSCORP, Inc. and numerous other financial institutions that participate in the mortgage electronic registration system (MERS). The putative class action was filed on behalf of all 88 counties in Ohio. The plaintiffs allege that the recording of mortgages and assignments thereof is mandatory under Ohio law and



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seek a declaratory judgment that the defendants are required to record every mortgage and assignment on real property located in Ohio and pay the attendant statutory recording fees. The complaint also seeks damages, attorney's fees and costs. Huntington filed a motion to dismiss the complaint, which has been fully briefed, but no ruling has been issued by the Geauga County, Ohio Court of Common Pleas. Similar litigation has been initiated against MERSCORP, Inc. and other financial institutions in other jurisdictions throughout the country, however, the Bank has not been named a defendant in those other cases.

The Bank is also a defendant in a putative class action filed on October 15, 2013. The plaintiffs filed the action in West Virginia state court on behalf of themselves and other West Virginia mortgage loan borrowers who allege they were charged late fees in violation of West Virginia law and the loan documents. Plaintiffs seek statutory civil penalties, compensatory damages and attorney's fees. The Bank removed the case to federal court, answered the complaint, and, on January 17, 2014, filed a motion for judgment on the pleadings, asserting that West Virginia law is preempted by federal law and therefore does not apply to the Bank. Following further briefing by the parties, the Court denied the Bank's motion for judgment on the pleadings on September 26, 2014. On October 7, 2014, the Bank filed a motion to certify the District Court's decision for interlocutory review by the Fourth Circuit Court of Appeals. The plaintiffs have opposed the Bank's motion. No ruling has yet been issued by the Court.

**Commitments Under Operating Lease Obligations**

At December 31, 2014, Huntington and its subsidiaries were obligated under noncancelable leases for land, buildings, and equipment. Many of these leases contain renewal options and certain leases provide options to purchase the leased property during or at the expiration of the lease period at specified prices. Some leases contain escalation clauses calling for rentals to be adjusted for increased real estate taxes and other operating expenses or proportionately adjusted for increases in the consumer or other price indices.

The future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of December 31, 2014, were as follows: \$50.9 million in 2015, \$47.7 million in 2016, \$44.4 million in 2017, \$41.2 million in 2018, \$37.9 million in 2019, and \$237.1 million thereafter. At December 31, 2014, total minimum lease payments have not been reduced by minimum sublease rentals of \$8.4 million due in the future under noncancelable subleases. At December 31, 2014, the future minimum sublease rental payments that Huntington expects to receive were as follows: \$4.0 million in 2015, \$2.0 million in 2016, \$1.0 million in 2017, \$0.6 million in 2018, \$0.3 million in 2019, and \$0.5 million thereafter. The rental expense for all operating leases was \$57.2 million, \$55.3 million, and \$54.7 million for 2014, 2013, and 2012, respectively. Huntington had no material obligations under capital leases.

**21. OTHER REGULATORY MATTERS**

Huntington and its bank subsidiary, The Huntington National Bank (the Bank), are subject to various regulatory capital requirements administered by federal and state banking agencies. These requirements involve qualitative judgments and quantitative measures of assets, liabilities, capital amounts, and certain off-balance sheet items as calculated under regulatory accounting practices. Failure to meet minimum capital requirements can initiate certain actions by regulators that, if undertaken, could have a material adverse effect on Huntington's and the Bank's financial statements. Applicable capital adequacy guidelines require minimum ratios of 4.00% for Tier 1 risk-based Capital, 8.00% for total risk-based Capital, and 4.00% for Tier 1 leverage capital. To be considered well-capitalized under the regulatory framework for prompt corrective action, the ratios must be at least 6.00%, 10.00%, and 5.00%, respectively.

As of December 31, 2014, Huntington and the Bank met all capital adequacy requirements and had regulatory capital ratios in excess of the levels established for well-capitalized institutions. The period-end capital amounts and capital ratios of Huntington and the Bank are as follows:

| <i>(dollar amounts in thousands)</i>      | Tier 1 risk-based capital (1) |              | Total risk-based capital (1) |              | Tier 1 leverage capital (1) |              |
|-------------------------------------------|-------------------------------|--------------|------------------------------|--------------|-----------------------------|--------------|
|                                           | 2014                          | 2013         | 2014                         | 2013         | 2014                        | 2013         |
| <b>Huntington Bancshares Incorporated</b> |                               |              |                              |              |                             |              |
| Amount                                    | \$ 6,265,900                  | \$ 6,099,629 | \$ 7,388,336                 | \$ 7,239,035 | \$ 6,265,900                | \$ 6,099,629 |
| Ratio                                     | 11.50%                        | 12.28%       | 13.56%                       | 14.57%       | 9.74%                       | 10.67%       |
| <b>The Huntington National Bank</b>       |                               |              |                              |              |                             |              |
| Amount                                    | \$ 6,136,190                  | \$ 5,682,067 | \$ 6,956,242                 | \$ 6,520,190 | \$ 6,136,190                | \$ 5,682,067 |
| Ratio                                     | 11.28%                        | 11.45%       | 12.79%                       | 13.14%       | 9.56%                       | 9.97%        |

(1)

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In accordance with applicable regulatory reporting guidance, we are not required to retrospectively update historical filings for newly adopted accounting principles. Therefore, regulatory capital data has not been updated for the adoption of ASU 2014-01.

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Tier 1 risk-based capital consists of total equity plus qualifying capital securities and minority interest, excluding unrealized gains and losses accumulated in OCI, and non-qualifying intangible and servicing assets. Total risk-based capital is the sum of Tier 1 risk-based capital and qualifying subordinated notes and allowable allowances for credit losses (limited to 1.25% of total risk-weighted assets). Tier 1 leverage capital is equal to Tier 1 capital. Both Tier 1 capital and total risk-based capital ratios are derived by dividing the respective capital amounts by net risk-weighted assets, which are calculated as prescribed by regulatory agencies. The Tier 1 leverage capital ratio is calculated by dividing the Tier 1 capital amount by average total assets for the fourth quarter of 2014 and 2013, less non-qualifying intangibles and other adjustments.

Huntington has the ability to provide additional capital to the Bank to maintain the Bank's risk-based capital ratios at levels at which would be considered well-capitalized.

On July 2, 2013, the Federal Reserve voted to adopt final capital rules implementing Basel III requirements for U.S. Banking organizations. The final rules establish an integrated regulatory capital framework and will implement in the United States the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. Under the final rule, minimum requirements will increase for both the quantity and quality of capital held by banking organizations. Consistent with the international Basel framework, the final rule includes a new minimum ratio of common equity tier 1 capital (Tier 1 Common) to risk-weighted assets and a Tier 1 Common capital conservation buffer of 2.5% of risk-weighted assets that will apply to all supervised financial institutions. The rule also raises the minimum ratio of tier 1 capital to risk-weighted assets and includes a minimum leverage ratio of 4% for all banking organizations. These new minimum capital ratios were effective for us on January 1, 2015, and will be fully phased-in on January 1, 2019.

Huntington and its subsidiaries are also subject to various regulatory requirements that impose restrictions on cash, debt, and dividends. The Bank is required to maintain cash reserves based on the level of certain of its deposits. This reserve requirement may be met by holding cash in banking offices or on deposit at the Federal Reserve Bank. During 2014 and 2013, the average balances of these deposits were \$0.2 billion and \$0.3 billion, respectively.

Under current Federal Reserve regulations, the Bank is limited as to the amount and type of loans it may make to the parent company and nonbank subsidiaries. At December 31, 2014, the Bank could lend \$695.6 million to a single affiliate, subject to the qualifying collateral requirements defined in the regulations.

Dividends from the Bank are one of the major sources of funds for the Company. These funds aid the Company in the payment of dividends to shareholders, expenses, and other obligations. Payment of dividends to the parent company is subject to various legal and regulatory limitations. During 2014, the Bank paid dividends of \$224 million to the holding company. Also, there are statutory and regulatory limitations on the ability of national banks to pay dividends or make other capital distributions. The amount available for dividend payments to the parent company by Huntington National Bank without prior regulatory approval was approximately \$339 million at December 31, 2014.

**22. PARENT COMPANY FINANCIAL STATEMENTS**

The parent company financial statements, which include transactions with subsidiaries, are as follows:

| <b>Balance Sheets</b><br><i>(dollar amounts in thousands)</i> | <b>December 31,</b> |                     |
|---------------------------------------------------------------|---------------------|---------------------|
|                                                               | <b>2014</b>         | <b>2013</b>         |
| <b>Assets</b>                                                 |                     |                     |
| Cash and cash equivalents                                     | \$ 662,768          | \$ 966,065          |
| Due from The Huntington National Bank                         | 276,851             | 246,841             |
| Due from non-bank subsidiaries                                | 51,129              | 57,747              |
| Investment in The Huntington National Bank                    | 6,073,408           | 5,537,582           |
| Investment in non-bank subsidiaries                           | 509,114             | 587,388             |
| Accrued interest receivable and other assets                  | 279,366             | 286,036             |
| <b>Total assets</b>                                           | <b>\$ 7,852,636</b> | <b>\$ 7,681,659</b> |
| <b>Liabilities and shareholders' equity</b>                   |                     |                     |
| Long-term borrowings                                          | \$ 1,046,105        | \$ 1,034,266        |
| Dividends payable, accrued expenses, and other liabilities    | 478,361             | 557,240             |
| <b>Total liabilities</b>                                      | <b>1,524,466</b>    | <b>1,591,506</b>    |

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|                                            |                     |              |
|--------------------------------------------|---------------------|--------------|
| Shareholders' equity (1)                   | <b>6,328,170</b>    | 6,090,153    |
| Total liabilities and shareholders' equity | <b>\$ 7,852,636</b> | \$ 7,681,659 |

(1) See Consolidated Statements of Changes in Shareholders' Equity.

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| <b>Statements of Income</b><br><i>(dollar amounts in thousands)</i>                             | <b>Year Ended December 31,</b> |             |             |
|-------------------------------------------------------------------------------------------------|--------------------------------|-------------|-------------|
|                                                                                                 | <b>2014</b>                    | <b>2013</b> | <b>2012</b> |
| <b>Income</b>                                                                                   |                                |             |             |
| Dividends from                                                                                  |                                |             |             |
| The Huntington National Bank                                                                    | <b>\$ 244,000</b>              | \$          | \$          |
| Non-bank subsidiaries                                                                           | <b>27,773</b>                  | 55,473      | 36,450      |
| Interest from                                                                                   |                                |             |             |
| The Huntington National Bank                                                                    | <b>3,906</b>                   | 6,598       | 38,617      |
| Non-bank subsidiaries                                                                           | <b>2,613</b>                   | 3,129       | 5,420       |
| Other                                                                                           | <b>2,994</b>                   | 2,148       | 1,409       |
| <b>Total income</b>                                                                             | <b>281,286</b>                 | 67,348      | 81,896      |
| <b>Expense</b>                                                                                  |                                |             |             |
| Personnel costs                                                                                 | <b>53,359</b>                  | 52,846      | 42,745      |
| Interest on borrowings                                                                          | <b>17,031</b>                  | 20,739      | 28,926      |
| Other                                                                                           | <b>52,662</b>                  | 36,728      | 35,415      |
| <b>Total expense</b>                                                                            | <b>123,052</b>                 | 110,313     | 107,086     |
| <b>Income (loss) before income taxes and equity in undistributed net income of subsidiaries</b> | <b>158,234</b>                 | (42,965)    | (25,190)    |
| Provision (benefit) for income taxes                                                            | <b>(62,897)</b>                | (22,298)    | (12,565)    |
| <b>Income (loss) before equity in undistributed net income of subsidiaries</b>                  | <b>221,131</b>                 | (20,667)    | (12,625)    |
| Increase (decrease) in undistributed net income (loss) of:                                      |                                |             |             |
| The Huntington National Bank                                                                    | <b>414,049</b>                 | 692,392     | 653,615     |
| Non-bank subsidiaries                                                                           | <b>(2,788)</b>                 | (30,443)    | (9,700)     |
| <b>Net income</b>                                                                               | <b>\$ 632,392</b>              | \$ 641,282  | \$ 631,290  |
| Other comprehensive income (loss) (1)                                                           | <b>(8,283)</b>                 | (63,192)    | 22,946      |
| <b>Comprehensive income</b>                                                                     | <b>\$ 624,109</b>              | \$ 578,090  | \$ 654,236  |

(1) See Consolidated Statements of Comprehensive Income for other comprehensive income (loss) detail.

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| Statements of Cash Flows<br>(dollar amounts in thousands)                         | Year Ended December 31, |                   |                   |
|-----------------------------------------------------------------------------------|-------------------------|-------------------|-------------------|
|                                                                                   | 2014                    | 2013              | 2012              |
| <b>Operating activities</b>                                                       |                         |                   |                   |
| Net income                                                                        | \$ 632,392              | \$ 641,282        | \$ 631,290        |
| Adjustments to reconcile net income to net cash provided by operating activities: |                         |                   |                   |
| Equity in undistributed net income of subsidiaries                                | (411,261)               | (718,144)         | (688,149)         |
| Depreciation and amortization                                                     | 548                     | 513               | 265               |
| Other, net                                                                        | 26,685                  | 15,965            | 60,446            |
| <b>Net cash (used for) provided by operating activities</b>                       | <b>248,364</b>          | <b>(60,384)</b>   | <b>3,852</b>      |
| <b>Investing activities</b>                                                       |                         |                   |                   |
| Repayments from subsidiaries                                                      | 9,250                   | 285,792           | 591,923           |
| Advances to subsidiaries                                                          | (32,350)                | (249,050)         | (36,126)          |
| Cash paid for acquisitions, net of cash received                                  | (13,452)                |                   |                   |
| <b>Net cash (used for) provided by investing activities</b>                       | <b>(36,552)</b>         | <b>36,742</b>     | <b>555,797</b>    |
| <b>Financing activities</b>                                                       |                         |                   |                   |
| Proceeds from issuance of long-term borrowings                                    |                         | 400,000           |                   |
| Payment of borrowings                                                             |                         | (50,000)          | (236,885)         |
| Dividends paid on stock                                                           | (198,789)               | (182,476)         | (169,335)         |
| Net proceeds from issuance of common stock                                        | 2,597                   |                   |                   |
| Repurchases of common stock                                                       | (334,429)               | (124,995)         | (148,881)         |
| Other, net                                                                        | 15,512                  | 25,707            | (1,031)           |
| <b>Net cash provided by (used for) financing activities</b>                       | <b>(515,109)</b>        | <b>68,236</b>     | <b>(556,132)</b>  |
| <b>Change in cash and cash equivalents</b>                                        | <b>(303,297)</b>        | <b>44,594</b>     | <b>3,517</b>      |
| Cash and cash equivalents at beginning of year                                    | 966,065                 | 921,471           | 917,954           |
| <b>Cash and cash equivalents at end of year</b>                                   | <b>\$ 662,768</b>       | <b>\$ 966,065</b> | <b>\$ 921,471</b> |
| Supplemental disclosure:                                                          |                         |                   |                   |
| Interest paid                                                                     | \$ 21,321               | \$ 20,739         | \$ 28,926         |

**23. BUSINESS COMBINATIONS****BANK OF AMERICA BRANCH ACQUISITION**

On September 12, 2014, Huntington completed its acquisition and conversion of 24 Bank of America branches, furthering our presence in Michigan. Under the terms of the agreement, Huntington acquired approximately \$745.2 million of deposits. The deposits were recorded at fair value. The fair values of deposits were estimated by discounting cash flows using interest rates currently being offered on deposits with similar maturities (Level 3). As part of the acquisition, Huntington recorded \$17.1 million of goodwill.

Pro forma results have not been disclosed, as those amounts are not significant to the audited consolidated financial statements.

**CAMCO FINANCIAL**

On March 1, 2014, Huntington completed its acquisition of Camco Financial in a stock and cash transaction valued at \$109.5 million. Camco Financial operated 22 banking offices and served communities in Southeast Ohio. The acquisition provides Huntington the opportunity to enhance our presence in several areas within our existing footprint and to expand into a few new markets.

Under the terms of the merger agreement, Camco Financial shareholders received 0.7264 shares of Huntington common stock, on a tax-free basis, or a taxable cash payment of \$6.00 for each share of Camco Financial common stock. The aggregate purchase price was \$109.5 million, including \$17.8 million of cash and \$91.7 million of common stock and options to purchase common stock. The value of the 8.7 million shares



issued in connection with the merger was determined based on the closing price of Huntington's common stock on February 28, 2014.

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Under the agreement, Huntington acquired approximately \$559.4 million of loans and \$557.4 million of deposits. Assets acquired and liabilities assumed were recorded at fair value. The fair values for loans were estimated using discounted cash flow analyses using interest rates currently being offered for loans with similar terms (Level 3). This value was reduced by an estimate of probable losses and the credit risk associated with the loans. The fair values of deposits were estimated by discounting cash flows using interest rates currently being offered on deposits with similar maturities (Level 3). As part of the acquisition, Huntington recorded \$64.2 million of goodwill, all of which is nondeductible for tax purposes.

Pro forma results have not been disclosed, as those amounts are not significant to the audited consolidated financial statements.

## 24. SEGMENT REPORTING

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. During the 2014 first quarter, we reorganized our business segments to drive our ongoing growth and leverage the knowledge of our highly experienced team. We now have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. The Treasury / Other function includes our technology and operations, other unallocated assets, liabilities, revenue, and expense. All periods presented have been reclassified to conform to the current period classification.

**Retail and Business Banking:** The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans. Other financial services available to consumer and small business customers include investments, insurance, interest rate risk protection, foreign exchange hedging, and treasury management. Huntington serves customers primarily through our network of branches in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. In addition to our extensive branch network, customers can access Huntington through online banking, mobile banking, telephone banking, and ATMs.

Huntington has established a Fair Play banking philosophy and built a reputation for meeting the banking needs of consumers in a manner which makes them feel supported and appreciated. Huntington believes customers are recognizing this and other efforts as key differentiators and it is earning us more customers, deeper relationships and the J.D. Power retail service excellence award for 2013 and 2014.

Business Banking is a dynamic and growing part of our business and we are committed to being the bank of choice for small businesses in our markets. Business Banking is defined as companies with revenues under \$20 million and consists of approximately 160,000 businesses. Huntington continues to develop products and services that are designed specifically to meet the needs of small business. Huntington continues to look for ways to help companies find solutions to their financing needs and is the number one SBA lender in the country. We have also won the J.D. Power award for small business service excellence in 2012 and 2014.

**Commercial Banking:** Through a relationship banking model, this segment provides a wide array of products and services to the middle market, large corporate, and government public sector customers located primarily within our geographic footprint. The segment is divided into seven business units: middle market, large corporate, specialty banking, asset finance, capital markets, treasury management, and insurance. During the 2014 third quarter, we moved our insurance brokerage business from Treasury / Other to Commercial Banking to align with a change in management responsibilities. During the 2014 fourth quarter, we moved the Asset Based Lending group back into the commercial division, and combined management with equipment finance and public capital to form the Asset Finance division.

Middle Market Banking primarily focuses on providing banking solutions to companies with annual revenues of \$20 million to \$250 million. Through a relationship management approach, various products, capabilities and solutions are seamlessly orchestrated in a client centric way.

Corporate Banking works with larger, often more complex companies with revenues greater than \$250 million. These entities, many of which are publically traded, require a different and customized approach to their banking needs.

Specialty Banking offers tailored products and services to select industries that have a foothold in the Midwest. Each banking team is comprised of industry experts with a dynamic understanding of the market and industry. Many of these industries are experiencing tremendous change, which creates opportunities for Huntington to leverage our expertise and help clients navigate, adapt and succeed.

Asset Finance division is a combination of our Equipment Finance, Public Capital, Asset Based Lending, and Lender Finance divisions that focus on providing financing solutions against these respective asset classes.



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Capital Markets has two distinct product capabilities: corporate risk management services and institutional sales, trading & underwriting. The Capital Markets Group offers a full suite of risk management tools including commodities, foreign exchange and interest rate hedging services. The Institutional Sales, Trading & Underwriting team provides access to capital and investment solutions for both municipal and corporate institutions.

Treasury Management teams help businesses manage their working capital programs and reduce expenses. Our liquidity solutions help customers save and invest wisely, while our payables and receivables capabilities help them manage purchases and the receipt of payments for good and services. All of this is provided while helping customers take a sophisticated approach to managing their overhead, inventory, equipment and labor.

Insurance brokerage business specializes in commercial property and casualty, employee benefits, personal lines, life and disability and specialty lines of insurance. We also provide brokerage and agency services for residential and commercial title insurance and excess and surplus product lines of insurance. As an agent and broker we do not assume underwriting risks; instead we provide our customers with quality, noninvestment insurance contracts.

**Automobile Finance and Commercial Real Estate:** This segment provides lending and other banking products and services to customers outside of our traditional retail and commercial banking segments. Our products and services include providing financing for the purchase of vehicles by customers at franchised automotive dealerships, financing the acquisition of new and used vehicle inventory of franchised automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners. Huntington creates well-defined relationship plans which identify needs where solutions are developed and customer commitments are obtained.

The Automotive Finance team services automobile dealerships, its owners, and consumers buying automobiles through these franchised dealerships. Huntington has provided new and used automobile financing and dealer services throughout the Midwest since the early 1950s. This consistency in the market and our focus on working with strong dealerships, has allowed us to expand into selected markets outside of the Midwest and to actively deepen relationships while building a strong reputation.

The Commercial Real Estate team serves real estate developers, REITs, and other customers with lending needs that are secured by commercial properties. Most of these customers are located within our footprint.

**Regional Banking and The Huntington Private Client Group:** The RBHPCG business segment was created as the result of an organizational and management realignment that occurred in January 2014. Regional Banking and The Huntington Private Client Group is well positioned competitively as we have closely aligned with our eleven regional banking markets. A fundamental point of differentiation is our commitment to be actively engaged within our local markets building connections with community and business leaders and offering a uniquely personal experience delivered by colleagues working within those markets.

The Huntington Private Client Group is organized into units consisting of The Huntington Private Bank, The Huntington Trust, The Huntington Investment Company, Huntington Community Development, Huntington Asset Advisors, and Huntington Asset Services. Our private banking, trust, investment and community development functions focus their efforts in our Midwest footprint and Florida; while our proprietary funds and ETFs, fund administration, custody and settlements functions target a national client base.

The Huntington Private Bank provides high net-worth customers with deposit, lending (including specialized lending options) and banking services.

The Huntington Trust also serves high net-worth customers and delivers wealth management and legacy planning through investment and portfolio management, fiduciary administration, trust services and trust operations. This group also provides retirement plan services and corporate trust to businesses and municipalities.

The Huntington Investment Company, a dually registered broker-dealer and registered investment adviser, employs representatives who work with our Retail and Private Bank to provide investment solutions for our customers. This team offers a wide range of products and services, including brokerage, annuities, advisory and other investment products.

Huntington Community Development focuses on improving the quality of life for our communities and the residents of low-to moderate-income neighborhoods by developing and delivering innovative products and services to support affordable housing and neighborhood stabilization.

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Huntington Asset Advisors provides investment management services solely advising the Huntington Funds, our proprietary family of mutual funds and Huntington Strategy Shares, our Exchange Trade Funds.

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Huntington Asset Services has a national clientele and offers administrative and operational support to fund complexes, including fund accounting, transfer agency, administration, custody, and distribution services. This group also includes National Settlements which works with law firms and the court system to provide custody and settlement distribution services.

**Home Lending:** Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Home lending earns interest on loans held in the warehouse and portfolio, earns fee income from the origination and servicing of mortgage loans, and recognizes gains or losses from the sale of mortgage loans. Home Lending supports the origination and servicing of mortgage loans across all segments.

Listed below is certain financial information reconciled to Huntington's December 31, 2014, December 31, 2013, and December 31, 2012, reported results by business segment:

| Income Statements                    | Business Banking  | Retail & Commercial Banking | AFCRE             | RBHPCG           | Home Lending       | Treasury / Other  | Huntington Consolidated |
|--------------------------------------|-------------------|-----------------------------|-------------------|------------------|--------------------|-------------------|-------------------------|
| <i>(dollar amounts in thousands)</i> |                   |                             |                   |                  |                    |                   |                         |
| <b>2014</b>                          |                   |                             |                   |                  |                    |                   |                         |
| Net interest income                  | \$ 912,992        | 306,434                     | \$ 379,363        | \$ 101,839       | \$ 58,015          | \$ 78,498         | \$ 1,837,141            |
| Provision for credit losses          | 75,529            | 31,521                      | (52,843)          | 4,893            | 21,889             |                   | 80,989                  |
| Noninterest income                   | 409,746           | 209,238                     | 26,628            | 173,550          | 69,899             | 90,118            | 979,179                 |
| Noninterest expense                  | 982,288           | 249,300                     | 156,715           | 236,634          | 136,374            | 121,035           | 1,882,346               |
| Provision (benefit) for income taxes | 92,722            | 82,198                      | 105,742           | 11,852           | (10,622)           | (61,299)          | 220,593                 |
| <b>Net income (loss)</b>             | <b>\$ 172,199</b> | <b>\$ 152,653</b>           | <b>\$ 196,377</b> | <b>\$ 22,010</b> | <b>\$ (19,727)</b> | <b>\$ 108,880</b> | <b>\$ 632,392</b>       |
| <b>2013</b>                          |                   |                             |                   |                  |                    |                   |                         |
| Net interest income                  | \$ 902,526        | \$ 281,461                  | \$ 366,508        | \$ 105,862       | \$ 51,839          | \$ (3,588)        | \$ 1,704,608            |
| Provision for credit losses          | 137,978           | 27,464                      | (82,269)          | (5,376)          | 12,249             | (1)               | 90,045                  |
| Noninterest income                   | 398,065           | 200,573                     | 46,819            | 186,430          | 106,006            | 74,303            | 1,012,196               |
| Noninterest expense                  | 964,193           | 254,629                     | 156,469           | 236,895          | 141,489            | 4,328             | 1,758,003               |
| Provision (benefit) for income taxes | 69,447            | 69,979                      | 118,694           | 21,271           | 1,437              | (53,354)          | 227,474                 |
| <b>Net income</b>                    | <b>\$ 128,973</b> | <b>\$ 129,962</b>           | <b>\$ 220,433</b> | <b>\$ 39,502</b> | <b>\$ 2,670</b>    | <b>\$ 119,742</b> | <b>\$ 641,282</b>       |
| <b>2012</b>                          |                   |                             |                   |                  |                    |                   |                         |
| Net interest income                  | \$ 941,844        | \$ 294,333                  | \$ 369,376        | \$ 104,329       | \$ 54,980          | \$ (54,338)       | \$ 1,710,524            |
| Provision for credit losses          | 135,102           | 4,602                       | (16,557)          | 6,044            | 18,198             | (1)               | 147,388                 |
| Noninterest income                   | 380,820           | 197,191                     | 91,314            | 181,650          | 165,189            | 90,157            | 1,106,321               |
| Noninterest expense                  | 973,691           | 248,157                     | 160,434           | 253,901          | 132,302            | 67,391            | 1,835,876               |
| Provision (benefit) for income taxes | 74,855            | 83,568                      | 110,885           | 9,112            | 24,384             | (100,513)         | 202,291                 |
| <b>Net income</b>                    | <b>\$ 139,016</b> | <b>\$ 155,197</b>           | <b>\$ 205,928</b> | <b>\$ 16,922</b> | <b>\$ 45,285</b>   | <b>\$ 68,942</b>  | <b>\$ 631,290</b>       |

| <i>(dollar amounts in thousands)</i> | Assets at         |                   | Deposits at       |                   |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|
|                                      | December 31, 2014 | December 31, 2013 | December 31, 2014 | December 31, 2013 |
| Retail & Business Banking            | \$ 15,146,857     | \$ 14,440,869     | \$ 29,350,255     | \$ 28,293,993     |
| Commercial Banking                   | 15,043,477        | 12,410,339        | 11,184,566        | 10,187,891        |
| AFCRE                                | 16,027,910        | 14,081,112        | 1,377,921         | 1,170,518         |
| RBHPCG                               | 3,871,020         | 3,736,790         | 6,727,892         | 6,094,135         |
| Home Lending                         | 3,949,247         | 3,742,527         | 326,841           | 329,511           |

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|                  |                      |               |                      |               |
|------------------|----------------------|---------------|----------------------|---------------|
| Treasury / Other | <b>12,259,499</b>    | 11,055,537    | <b>2,764,676</b>     | 1,430,670     |
| <b>Total</b>     | <b>\$ 66,298,010</b> | \$ 59,467,174 | <b>\$ 51,732,151</b> | \$ 47,506,718 |

**Table of Contents****25. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)**

The following is a summary of the quarterly results of operations, for the years ended December 31, 2014 and 2013:

| <i>(dollar amounts in thousands, except per share data)</i> | 2014       |            |            |            |
|-------------------------------------------------------------|------------|------------|------------|------------|
|                                                             | Fourth     | Third      | Second     | First      |
| Interest income                                             | \$ 507,625 | \$ 501,060 | \$ 495,322 | \$ 472,455 |
| Interest expense                                            | 34,373     | 34,725     | 35,274     | 34,949     |
| Net interest income                                         | 473,252    | 466,335    | 460,048    | 437,506    |
| Provision for credit losses                                 | 2,494      | 24,480     | 29,385     | 24,630     |
| Noninterest income                                          | 233,278    | 247,349    | 250,067    | 248,485    |
| Noninterest expense                                         | 483,271    | 480,318    | 458,636    | 460,121    |
| Income before income taxes                                  | 220,765    | 208,886    | 222,094    | 201,240    |
| Provision for income taxes                                  | 57,151     | 53,870     | 57,475     | 52,097     |
| Net income                                                  | 163,614    | 155,016    | 164,619    | 149,143    |
| Dividends on preferred shares                               | 7,963      | 7,964      | 7,963      | 7,964      |
| Net income applicable to common shares                      | \$ 155,651 | \$ 147,052 | \$ 156,656 | \$ 141,179 |
| Net income per common share Basic                           | \$ 0.19    | \$ 0.18    | \$ 0.19    | \$ 0.17    |
| Net income per common share Diluted                         | 0.19       | 0.18       | 0.19       | 0.17       |

| <i>(dollar amounts in thousands, except per share data)</i> | 2013       |            |            |            |
|-------------------------------------------------------------|------------|------------|------------|------------|
|                                                             | Fourth     | Third      | Second     | First      |
| Interest income                                             | \$ 469,824 | \$ 462,912 | \$ 462,582 | \$ 465,319 |
| Interest expense                                            | 39,175     | 38,060     | 37,645     | 41,149     |
| Net interest income                                         | 430,649    | 424,852    | 424,937    | 424,170    |
| Provision for credit losses                                 | 24,331     | 11,400     | 24,722     | 29,592     |
| Noninterest income                                          | 249,892    | 253,767    | 251,919    | 256,618    |
| Noninterest expense                                         | 446,009    | 423,336    | 445,865    | 442,793    |
| Income before income taxes                                  | 210,201    | 243,883    | 206,269    | 208,403    |
| Provision for income taxes                                  | 52,029     | 65,047     | 55,269     | 55,129     |
| Net income                                                  | 158,172    | 178,836    | 151,000    | 153,274    |
| Dividends on preferred shares                               | 7,965      | 7,967      | 7,967      | 7,970      |
| Net income applicable to common shares                      | \$ 150,207 | \$ 170,869 | \$ 143,033 | \$ 145,304 |
| Net income per common share Basic                           | \$ 0.18    | \$ 0.21    | \$ 0.17    | \$ 0.17    |
| Net income per common share Diluted                         | 0.18       | 0.20       | 0.17       | 0.17       |

**Item 9: Changes In and Disagreements With Accountants on Accounting and Financial Disclosure**

Information required by this item is set forth under the caption Ratification of the Appointment of the Independent Registered Public Accounting Firm in our 2015 Proxy Statement, which is incorporated by reference into this item.



**Item 9A: Controls and Procedures**

**Disclosure Controls and Procedures**

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington's Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures were effective.

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### **Internal Control Over Financial Reporting**

Information required by this item is set forth in Report of Management and Report of Independent Registered Public Accounting Firm which is incorporated by reference into this item.

### **Changes in Internal Control Over Financial Reporting**

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended December 31, 2014, to which this report relates, that have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

### **Item 9B: Other Information**

Not applicable.

## **PART III**

We refer in Part III of this report to relevant sections of our 2015 Proxy Statement for the 2015 annual meeting of shareholders, which will be filed with the SEC pursuant to Regulation 14A within 120 days of the close of our 2014 fiscal year. Portions of our 2015 Proxy Statement, including the sections we refer to in this report, are incorporated by reference into this report.

### **Item 10: Directors, Executive Officers and Corporate Governance**

Information required by this item is set forth under the captions Election of Directors, Corporate Governance, Our Executive Officers, Board Meetings and Committee Information, Report of the Audit Committee, and Section 16(a) Beneficial Ownership Reporting Compliance of our 2015 Proxy Statement, which is incorporated by reference into this item.

### **Item 11: Executive Compensation**

Information required by this item is set forth under the captions Compensation of Executive Officers of our 2015 Proxy Statement, which is incorporated by reference into this item.

### **Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Information required by this item is set forth under the captions Compensation of Executive Officers of our 2015 Proxy Statement, which is incorporated by reference into this item.

### **Item 13: Certain Relationships and Related Transactions, and Director Independence**

Information required by this item is set forth under the captions Indebtedness of Management and Certain other Transactions of our 2015 Proxy Statement, which is incorporated by reference into this item.

### **Item 14: Principal Accountant Fees and Services**

Information required by this item is set forth under the caption Proposal to Ratify the Appointment of Independent Registered Public Accounting Firm of our 2015 Proxy Statement which is incorporated by reference into this item.

## **PART IV**

### **Item 15: Exhibits and Financial Statement Schedules**

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(a) The following documents are filed as part of this report:

- (1) The report of independent registered public accounting firm and consolidated financial statements appearing in Item 8.
- (2) Huntington is not filing separate financial statement schedules, because of the absence of conditions under which they are required or because the required information is included in the Consolidated Financial Statements or the notes thereto.
- (3) The exhibits required by this item are listed in the Exhibit Index of this Form 10-K. The management contracts and compensation plans or arrangements required to be filed as exhibits to this Form 10-K are listed as Exhibits 10.1 through 10.27 in the Exhibit Index.

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- (b) The exhibits to this Form 10-K begin on page 195 of this report.
  
- (c) See Item 15(a)(2) above.

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**Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 13th day of February, 2015.

HUNTINGTON BANCSHARES INCORPORATED

(Registrant)

By: /s/ Stephen D. Steinour  
Stephen D. Steinour  
Chairman, President, Chief Executive  
Officer, and Director (Principal Executive  
Officer)

By: /s/ Howell D. McCullough III  
Howell D. McCullough III  
Chief Financial Officer  
(Principal Financial Officer)

By: /s/ David S. Anderson  
David S. Anderson  
Executive Vice President, Controller  
(Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on the 13th day of February, 2015.

Don M. Casto III \*  
Don M. Casto III  
Director

Jonathan A. Levy \*  
Jonathan A. Levy  
Director

Ann B. Crane \*  
Ann B. Crane  
Director

Eddie R. Munson \*  
Eddie R. Munson  
Director

Steven G. Elliott \*  
Steven G. Elliott  
Director

Richard W. Neu \*  
Richard W. Neu  
Director

Michael J. Endres \*  
Michael J. Endres  
Director

David L. Porteous \*  
David L. Porteous  
Director

John B. Gerlach, Jr. \*  
John B. Gerlach, Jr.  
Director

Kathleen H. Ransier \*  
Kathleen H. Ransier  
Director

Peter J. Kight \*  
Peter J. Kight  
Director

\*/s/ Richard A. Cheap  
Richard A. Cheap  
Attorney-in-fact for each of the persons indicated

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This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Annual Report on Form 10-K, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

| <b>Exhibit Number</b> | <b>Document Description</b>                                                                                                                                                                                                                                                                                           | <b>Report or Registration Statement</b>                                                         | <b>SEC File or Registration Number</b> | <b>Exhibit Reference</b> |
|-----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|----------------------------------------|--------------------------|
| 3.1                   | Articles of Restatement of Charter.                                                                                                                                                                                                                                                                                   | Annual Report on Form 10-K for the year ended December 31, 1993.                                | 000-02525                              | 3(i)                     |
| 3.2                   | Articles of Amendment to Articles of Restatement of Charter.                                                                                                                                                                                                                                                          | Current Report on Form 8-K dated May 31, 2007                                                   | 000-02525                              | 3.1                      |
| 3.3                   | Articles of Amendment to Articles of Restatement of Charter                                                                                                                                                                                                                                                           | Current Report on Form 8-K dated May 7, 2008                                                    | 000-02525                              | 3.1                      |
| 3.4                   | Articles of Amendment to Articles of Restatement of Charter                                                                                                                                                                                                                                                           | Current Report on Form 8-K dated April 27, 2010                                                 | 001-34073                              | 3.1                      |
| 3.5                   | Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.                                                                                                                                                                                                                                   | Current Report on Form 8-K dated April 22, 2008                                                 | 000-02525                              | 3.1                      |
| 3.6                   | Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.                                                                                                                                                                                                                                   | Current Report on Form 8-K dated April 22, 2008                                                 | 000-02525                              | 3.2                      |
| 3.7                   | Articles Supplementary of Huntington Bancshares Incorporated, as of November 12, 2008.                                                                                                                                                                                                                                | Current Report on Form 8-K dated November 12, 2008                                              | 001-34073                              | 3.1                      |
| 3.8                   | Articles Supplementary of Huntington Bancshares Incorporated, as of December 31, 2006.                                                                                                                                                                                                                                | Annual Report on Form 10-K for the year ended December 31, 2006                                 | 000-02525                              | 3.4                      |
| 3.9                   | Articles Supplementary of Huntington Bancshares Incorporated, as of December 28, 2011                                                                                                                                                                                                                                 | Current Report on Form 8-K dated December 28, 2011                                              | 001-34073                              | 3.1                      |
| 3.10                  | Bylaws of Huntington Bancshares Incorporated, as amended and restated, as of July 16, 2014.                                                                                                                                                                                                                           | Current Report on Form 8-K dated July 17, 2014.                                                 | 001-34073                              | 3.1                      |
| 4.1                   | Instruments defining the Rights of Security Holders reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request. |                                                                                                 |                                        |                          |
| 10.1                  | * Form of Executive Agreement for certain executive officers.                                                                                                                                                                                                                                                         |                                                                                                 |                                        |                          |
| 10.2                  | * Management Incentive Plan for Covered Officers as amended and restated effective for plan years beginning on or after January 1, 2011.                                                                                                                                                                              | Definitive Proxy Statement for the 2011 Annual Meeting of Shareholders                          | 001-34073                              | A                        |
| 10.3                  | * Huntington Supplemental Retirement Income Plan, amended and restated, effective December 31, 2013.                                                                                                                                                                                                                  | Annual Report on Form 10-K for the year ended December 31, 2013.                                | 001-34073                              | 10.3                     |
| 10.4                  | * Deferred Compensation Plan and Trust for Directors                                                                                                                                                                                                                                                                  | Post-Effective Amendment No. 2 to Registration Statement on Form S-8 filed on January 28, 1991. | 33-10546                               | 4(a)                     |
| 10.5                  | * Deferred Compensation Plan and Trust for Huntington Bancshares Incorporated Directors                                                                                                                                                                                                                               | Registration Statement on Form S-8 filed on July 19, 1991.                                      | 33-41774                               | 4(a)                     |
| 10.6                  | * First Amendment to Huntington Bancshares Incorporated Deferred Compensation Plan and Trust for                                                                                                                                                                                                                      | Quarterly Report 10-Q for the quarter ended March 31, 2001                                      | 000-02525                              | 10(q)                    |

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|      |                                                                                                                                     |                                                                  |           |      |
|------|-------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|-----------|------|
| 10.7 | Huntington Bancshares Incorporated Directors<br>* Executive Deferred Compensation Plan, as amended and restated on January 1, 2012. | Annual Report of Form 10-K for the year ended December 31, 2012  | 001-34073 | 10.8 |
| 10.8 | * The Huntington Supplemental Stock Purchase and Tax Savings Plan and Trust, amended and restated, effective January 1, 2014        | Annual Report on Form 10-K for the year ended December 31, 2013. | 001-34073 | 10.8 |
| 10.9 | * Form of Employment Agreement between Stephen D. Steinour and Huntington Bancshares Incorporated effective December 1, 2012.       | Current Report on Form 8-K dated November 28, 2012.              | 001-34073 | 10.1 |

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|       |                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                        |           |      |
|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|-----------|------|
| 10.10 | * Form of Executive Agreement between Stephen D. Steinour and Huntington Bancshares Incorporated effective December 1, 2012.                                                                                                                                                                                                                                                                                            | Current Report on Form 8-K dated November 28, 2012.                    | 001-34073 | 10.2 |
| 10.11 | * Restricted Stock Unit Grant Notice with three year vesting                                                                                                                                                                                                                                                                                                                                                            | Current Report on Form 8-K dated July 24, 2006                         | 000-02525 | 99.1 |
| 10.12 | * Restricted Stock Unit Grant Notice with six month vesting                                                                                                                                                                                                                                                                                                                                                             | Current Report on Form 8-K dated July 24, 2006                         | 000-02525 | 99.2 |
| 10.13 | * Restricted Stock Unit Deferral Agreement                                                                                                                                                                                                                                                                                                                                                                              | Current Report on Form 8-K dated July 24, 2006                         | 000-02525 | 99.3 |
| 10.14 | * Director Deferred Stock Award Notice                                                                                                                                                                                                                                                                                                                                                                                  | Current Report on Form 8-K dated July 24, 2006                         | 000-02525 | 99.4 |
| 10.15 | * Huntington Bancshares Incorporated 2007 Stock and Long-Term Incentive Plan                                                                                                                                                                                                                                                                                                                                            | Definitive Proxy Statement for the 2007 Annual Meeting of Stockholders | 000-02525 | G    |
| 10.16 | * First Amendment to the 2007 Stock and Long-Term Incentive Plan                                                                                                                                                                                                                                                                                                                                                        | Quarterly report on Form 10-Q for the quarter ended September 30, 2007 | 000-02525 | 10.7 |
| 10.17 | * Second Amendment to the 2007 Stock and Long-Term Incentive Plan                                                                                                                                                                                                                                                                                                                                                       | Definitive Proxy Statement for the 2010 Annual Meeting of Shareholders | 001-34073 | A    |
| 10.18 | * 2009 Stock Option Grant Notice to Stephen D. Steinour.                                                                                                                                                                                                                                                                                                                                                                | Quarterly Report on Form 10-Q for the quarter ended March 31, 2009.    | 001-34073 | 10.1 |
| 10.19 | * Form of Consolidated 2012 Stock Grant Agreement for Executive Officers Pursuant to Huntington's 2012 Long-Term Incentive Plan.                                                                                                                                                                                                                                                                                        | Quarterly Report on Form 10-Q for the quarter ended June 30, 2012.     | 001-34073 | 10.2 |
| 10.20 | * Form of 2014 Restricted Stock Unit Grant Agreement for Executive Officers                                                                                                                                                                                                                                                                                                                                             | Quarterly Report on Form 10-Q dated July 30, 2014                      | 001-34073 | 10.1 |
| 10.21 | * Form of 2014 Stock Option Grant Agreement for Executive Officers                                                                                                                                                                                                                                                                                                                                                      | Quarterly Report on Form 10-Q dated July 30, 2014                      | 001-34073 | 10.2 |
| 10.22 | * Form of 2014 Performance Stock Unit Grant Agreement for Executive Officers                                                                                                                                                                                                                                                                                                                                            | Quarterly Report on Form 10-Q dated July 30, 2014                      | 001-34073 | 10.3 |
| 10.23 | * Form of 2014 Restricted Stock Unit Grant Agreement for Executive Officers Version II                                                                                                                                                                                                                                                                                                                                  | Quarterly Report on Form 10-Q dated July 30, 2014                      | 001-34073 | 10.4 |
| 10.24 | * Form of 2014 Stock Option Grant Agreement for Executive Officers Version II                                                                                                                                                                                                                                                                                                                                           | Quarterly Report on Form 10-Q dated July 30, 2014                      | 001-34073 | 10.5 |
| 10.25 | * Form of 2014 Performance Stock Unit Grant Agreement for Executive Officers Version II                                                                                                                                                                                                                                                                                                                                 | Quarterly Report on Form 10-Q dated July 30, 2014                      | 001-34073 | 10.6 |
| 12.1  | Ratio of Earnings to Fixed Charges.                                                                                                                                                                                                                                                                                                                                                                                     |                                                                        |           |      |
| 12.2  | Ratio of Earnings to Fixed Charges and Preferred Dividends.                                                                                                                                                                                                                                                                                                                                                             |                                                                        |           |      |
| 14.1  | Code of Business Conduct and Ethics dated January 14, 2003 and revised on January 15, 2013 and Financial Code of Ethics for Chief Executive Officer and Senior Financial Officers, adopted January 18, 2003 and revised on October 15, 2014, are available on our website at <a href="https://www.huntington.com/us/corp_governance.htm">https://www.huntington.com/us/corp_governance.htm</a>                          |                                                                        |           |      |
| 21.1  | Subsidiaries of the Registrant                                                                                                                                                                                                                                                                                                                                                                                          |                                                                        |           |      |
| 23.1  | Consent of Deloitte & Touche LLP, Independent Registered Public Accounting Firm.                                                                                                                                                                                                                                                                                                                                        |                                                                        |           |      |
| 24.1  | Power of Attorney                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                        |           |      |
| 31.1  | Rule 13a-14(a) Certification Chief Executive Officer.                                                                                                                                                                                                                                                                                                                                                                   |                                                                        |           |      |
| 31.2  | Rule 13a-14(a) Certification Chief Financial Officer.                                                                                                                                                                                                                                                                                                                                                                   |                                                                        |           |      |
| 32.1  | Section 1350 Certification Chief Executive Officer.                                                                                                                                                                                                                                                                                                                                                                     |                                                                        |           |      |
| 32.2  | Section 1350 Certification Chief Financial Officer.                                                                                                                                                                                                                                                                                                                                                                     |                                                                        |           |      |
| 101   | The following material from Huntington's Form 10-K Report for the year ended December 31, 2014, formatted in XBRL: (1) Consolidated Balance Sheets, (2) Consolidated Statements of Income, (3), Consolidated Statements of Comprehensive Income, (4) Consolidated Statements of Changes in Shareholders' Equity, (5) Consolidated Statements of Cash Flows, and (6) the Notes to the Consolidated Financial Statements. |                                                                        |           |      |



\* Denotes management contract or compensatory plan or arrangement.