PEOPLES FINANCIAL SERVICES CORP. Form 10-O

May 12, 2014

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### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

Form 10-Q

X Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 2014

or

Transition report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_\_

001-36388 (Commission File Number)

PEOPLES FINANCIAL SERVICES CORP.

(Exact name of registrant as specified in its charter)

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Pennsylvania 23-2391852 (State of (IRS Employer

incorporation) ID Number)

150 North Washington Avenue, Scranton, PA (Address of principal executive offices) (Zip code)

(570) 346-7741

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months or for such shorter period that the registrant was required to submit and post such files. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company as defined in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company " Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. Yes " No x

### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of the registrant s common stock, as of the latest practicable date: 7,548,358 at April 30, 2014.

## PEOPLES FINANCIAL SERVICES CORP.

# FORM 10-Q

# For the Quarter Ended March 31, 2014

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**Peoples Financial Services Corp.** 

# CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in thousands, except share data)

	March 31, 2014	Dec	cember 31, 2013
Assets:			
Cash and due from banks	\$ 26,204	\$	30,004
Interest-bearing deposits in other banks	7,168		11,846
Federal funds sold	45,840		9,460
Investment securities:			
Available-for-sale	302,226		299,715
Held-to-maturity: Fair value March 31, 2014, \$16,597; December 31, 2013, \$17,175	16,607		17,295
Total investment securities	318,833		317,010
Loans held for sale	1,816		1,757
Loans, net	1,177,122		1,176,617
Less: allowance for loan losses	8,859		8,651
Less. and wanter for foun fosses	0,037		0,031
Net loans	1,168,263		1,167,966
Premises and equipment, net	25,579		26,119
Accrued interest receivable	5,366		5,866
Goodwill	63,370		63,370
Intangible assets	6,492		6,835
Other assets	49,330		47,988
Total assets	\$ 1,718,261	\$	1,688,221
Liabilities:			
Deposits:			
Noninterest-bearing	\$ 282,060	\$	279,942
Interest-bearing	1,122,006		1,099,565
Total deposits	1,404,066		1,379,507
Short-term borrowings	22,539		22,052
Long-term debt	35,838		36,743
Accrued interest payable	610		723
Other liabilities	12,643		10,404
Total liabilities	1,475,696		1,449,429
Stockholders equity:			
Common stock: par value \$2.00, authorized 25,000,000 shares; March 31, 2014, issued 7,803,403 shares; December 31, 2013, issued 7,806,789 shares	15,607		15,614

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Capital surplus	146,035	146,109
Retained earnings	86,365	84,008
Accumulated other comprehensive income (loss)	858	(698)
Less: treasury stock, at cost: March 31, 2014, 255,045 shares; December 31, 2013, 253,845 shares	6,300	6,241
Total stockholders equity	242,565	238,792
Total liabilities and stockholders equity	\$ 1,718,261	\$ 1,688,221

See notes to consolidated financial statements

**Peoples Financial Services Corp.** 

# CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (UNAUDITED)

(Dollars in thousands, except per share data)

For the Three Months Ended March 31,	2014		,	2013
Interest income:				
Interest and fees on loans:				
Taxable	\$	14,000	\$	7,377
Tax-exempt		635		410
Interest and dividends on investment securities:				
Taxable		928		439
Tax-exempt		829		623
Dividends		16		19
Interest on interest-bearing deposits in other banks		10		22
Interest on federal funds sold		14		
Total interest income		16,432		8,890
Interest expense:				
Interest on deposits		1,357		671
Interest on short-term borrowings		34		5
Interest on long-term debt		296		357
Total interest expense		1,687		1,033
10 m. morest enpense		1,007		1,000
Net interest income		14,745		7,857
Provision for loan losses		857		300
Net interest income after provision for loan losses		13,888		7,557
Noninterest income:				
Service charges, fees and commissions		1,624		961
Merchant services income		894		1,031
Commission and fees on fiduciary activities		567		391
Wealth management income		187		90
Mortgage banking income		99		133
Life insurance investment income		189		119
Net gain on sale of investment securities available-for-sale				101
Total noninterest income		3,560		2,826
Noninterest expense:				
Salaries and employee benefits expense		5,168		3,583
Net occupancy and equipment expense		1,733		801

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Merchant services expense		565		625
Amortization of intangible assets		343		64
Acquisition related expense		608		
Other expenses		2,870		2,052
Total noninterest expense		11,287		7,125
Income before income taxes		6,161		3,258
Income tax expense		1,463		737
Net income		4,698		2,521
Other comprehensive income (loss):				
Unrealized gain (loss) on investment securities available-for-sale		2,394		(476)
Reclassification adjustment for net gain on sales included in net income				(101)
Other comprehensive income (loss)		2,394		(577)
Income tax expense (benefit) related to other comprehensive income (loss)		838		(196)
meome tax expense (senerit) related to other comprehensive meome (1000)		050		(170)
Other comprehensive income (loss), net of income taxes		1,556		(381)
Comprehensive income	\$	6,254	\$	2,140
Comprehensive meonic	φ	0,234	Ψ	2,140
Per share data:				
Net income:				
Basic	\$	0.62	\$	0.56
Diluted	\$	0.62	\$	0.56
Average common shares outstanding:				
Basic	7,	550,253	4,	467,261
Diluted	7,	580,480	4,	467,261
Dividends declared	\$	0.31	\$	0.31
See notes to consolidated financial statements				

# **Peoples Financial Services Corp.**

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

(Dollars in thousands, except per share data)

				Accun	nulated				
				Ot	her				
			(	Compr	ehensive	•			
	Common	Capital	Retained	Retained Income Treasury					
	Stock	Surplus	<b>Earnings</b>	(L	oss)	Stock	Total		
Balance, January 1, 2014	\$ 15,614	\$ 146,109	\$ 84,008	\$	(698)	\$ (6,241)	\$ 238,792		
Net income			4,698				4,698		
Other comprehensive income, net of									
income taxes					1,556		1,556		
Dividends declared: \$0.31 per share			(2,341)				(2,341)		
Shares retired: 3,386 shares	(7)	(102)					(109)		
Reissuance under option plan: 600									
shares		28				11	39		
Repurchase and held: 1,800 shares						(70)	(70)		
_									
Balance, March 31, 2014	\$ 15,607	\$ 146,035	\$ 86,365	\$	858	\$ (6,300)	\$ 242,565		
Balance, January 1, 2013	\$ 8,935	\$ 40,003	\$ 83,798	\$	(290)		\$ 132,446		
Net income			2,521				2,521		
Other comprehensive income, net of									
income taxes					(381)		(381)		
Dividends declared: \$0.31 per share			(1,376)				(1,376)		
Stock based compensation		15					15		
Balance, March 31, 2013	\$ 8,935	\$ 40,018	\$ 84,943	\$	(671)		\$ 133,225		

See notes to consolidated financial statements.

# **Peoples Financial Services Corp.**

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(Dollars in thousands, except per share data)

Cash flows from financing activities:

For the Three Months Ended March 31	2014	2013
Cash flows from operating activities:		
Net income	\$ 4,698	\$ 2,521
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of premises and equipment	574	206
Amortization of deferred loan costs	22	
Amortization of intangibles	343	(64)
Amortization of purchase accounting adjustments on tangible assets	(864)	
Provision for loan losses	857	300
Net gain on sale of other real estate owned	(22)	
Net loss on disposal of equipment	63	
Net amortization of investment securities	1,043	122
Net gain on sale of investment securities		(101)
Life insurance investment income	(189)	(119)
Deferred income tax expense (benefit)	, , ,	36
Stock based compensation		15
Net change in:		
Loans held for sale	(59)	
Accrued interest receivable	500	18
Other assets	(1,962)	1,257
Accrued interest payable	(113)	(172)
Other liabilities	2,239	1,187
Net cash provided by operating activities	7,130	5,206
	,	•
Cash flows from investing activities:		
Proceeds from sales of investment securities available-for-sale	60	2,527
Proceeds from repayments of investment securities:		
Available-for-sale	12,634	1,242
Held-to-maturity	675	1,482
Purchases of investment securities:		
Available-for-sale	(13,841)	(805)
Held-to-maturity		(13,172)
Net increase (decrease) in lending activities	(798)	(53)
Purchases of premises and equipment	(122)	
Proceeds from sale of other real estate owned	193	100
Net cash used in investing activities	(1,199)	(8,679)

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Net increase in deposits	24,855	19,389
Repayment of long-term debt	(890)	(9,110)
Net increase (decrease) in short-term borrowings	487	(8)
Redemption of common stock	(70)	
Purchase of treasury stock	(70)	
Cash dividends paid	(2,341)	(1,376)
Net cash provided by financing activities	21,971	8,895
Net increase in cash and cash equivalents	27,902	5,422
Cash and cash equivalents at beginning of year	51,310	47,844
Cash and cash equivalents at end of year	\$ 79,212	\$ 53,266
Supplemental disclosures:		
Cash paid during the period for:		
Interest	\$ 2,110	\$ 1,205
Income taxes		100
Noncash items:		
Transfers of loans to other real estate owned	\$ 201	\$
See notes to consolidated financial statements.		

**Peoples Financial Services Corp.** 

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

#### 1. Summary of significant accounting policies:

## **Nature of operations:**

Peoples Financial Services Corp., a bank holding company incorporated under the laws of Pennsylvania, provides a full range of financial services through its wholly-owned subsidiary, Peoples Security Bank and Trust Company (Peoples Bank), including its subsidiaries, Peoples Advisors, LLC and Penseco Realty, Inc. (collectively, the Company or Peoples). On November 30, 2013, Penseco Financial Services Corporation, a financial holding company incorporated under the laws of Pennsylvania (Penseco), merged with and into Peoples Financial Services Corp., with Peoples Financial Services Corp. being the surviving corporation (the Merger), pursuant to an Agreement and Plan of Merger dated June 28, 2013 (the Merger Agreement). In connection with the Merger, on December 1, 2013, Penseco s former banking subsidiary, Penn Security Bank and Trust Company, merged with and into Peoples Neighborhood Bank (the Bank Merger), and the resulting institution adopted the name Peoples Security Bank and Trust Company. The Company services its retail and commercial customers through twenty-six full-service community banking offices located within the Lackawanna, Luzerne, Monroe, Susquehanna, Wayne and Wyoming Counties of Northeastern Pennsylvania and Broome County of New York.

### **Basis of presentation:**

The aforementioned merger between the Company and Penseco was accounted for as a reverse acquisition whereby Penseco was treated as the acquirer for accounting and reporting purposes. As a result, the historical financial information included in the Company s consolidated financial statements and related notes as reported in this Form 10-Q is that of Penseco. The number of shares issued and outstanding and the amount of common stock and capital surplus have been retroactively adjusted in 2013 to reflect the equivalent number of shares issued by the Company in the merger.

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10-01 of Regulation S-X. In the opinion of management, all normal recurring adjustments necessary for a fair presentation of the financial position and results of operations for the periods presented have been included. All significant intercompany balances and transactions have been eliminated in consolidation. Prior-period amounts are reclassified when necessary to conform to the current year s presentation. These reclassifications did not have any effect on the operating results or financial position of the Company. Certain disclosures related to impaired and nonaccrual loans have been revised for December 31, 2013. Such revisions were not material and had no effect on the operating results or financial position of the Company. The operating results and financial position of the Company for the three months ended and as of March 31, 2014, are not necessarily indicative of the results of operations and financial position that may be expected in the future.

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates that are particularly susceptible to material change in the near term

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relate to the determination of the allowance for loan losses, fair value of financial instruments, the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans, the valuation of deferred tax assets, determination of other-than-temporary impairment losses on securities and impairment of goodwill. Actual results could differ from those estimates. For additional information and disclosures required under GAAP, reference is made to the Company s Annual Report on Form 10-K for the period ended December 31, 2013.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of March 31, 2014, for items that should potentially be recognized or disclosed in these consolidated financial statements. The evaluation was conducted through the date these consolidated financial statements were issued.

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**Peoples Financial Services Corp.** 

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

#### **Recent accounting standards:**

In January 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-04, Receivables Troubled Debt Restructurings by Creditors (Subtopic 310-40) Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The amendments are intended to clarify when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate recognized. These amendments clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either: (i) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure; or (ii) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additional disclosures are required. The amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2014. The adoption of ASU 2014-04 is not expected to have a material effect on the operating results or financial position of the Company.

In July 2013, the FASB issued ASU No. 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. This amendment provides that an unrecognized tax benefit, or a portion thereof, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except to the extent that a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date to settle any additional income taxes that would result from disallowance of a tax position, or the tax law does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, then the unrecognized tax benefit should be presented as a liability. The amendments in this Update are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. The adoption of this ASU did not have a material effect on the operating results or financial position of the Company.

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**Peoples Financial Services Corp.** 

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

## 2. Other comprehensive income (loss):

The components of other comprehensive income (loss) and their related tax effects are reported in the Consolidated Statements of Income and Comprehensive Income. The accumulated other comprehensive loss included in the Consolidated Balance Sheets relates to net unrealized gains and losses on investment securities available-for-sale and benefit plan adjustments.

The components of accumulated other comprehensive income included in stockholders equity at March 31, 2014 and December 31, 2013 is as follows:

	arch 31, 2014	ember 31, 2013
Net unrealized gain on investment securities		
available-for-sale	\$ 5,204	\$ 2,810
Related income taxes	(1,822)	(984)
Net of income taxes	3,382	1,826
Benefit plan adjustments	(3,883)	(3,883)
Related income taxes	1,359	1,359
Net of income taxes	(2,524)	(2,524)
Accumulated other comprehensive loss	\$ 858	\$ (698)

Other comprehensive income (loss) and related tax effects for the three months ended March 31, 2014 and 2013 is as follows:

Three months ended March 31	2014	2013
Net gain on the sale of investment securities available-for-sale		
(1)		\$ (101)
Unrealized gain (loss) on investment securities available-for-sale	\$ 2,394	(476)
Other comprehensive income (loss) gain before taxes	2,394	(577)

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Income taxes	838	(196)
Other comprehensive income (loss)	\$1,556	\$ (381)

(1) Represents amounts reclassified out of accumulated comprehensive income and included in gains on sale of investment securities on the consolidated statements of income.

**Peoples Financial Services Corp.** 

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

# 3. Earnings per share:

Basic earnings per share represent income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding stock options, and are determined using the treasury stock method.

	2014					20	2013	
For the three months ended March 31	Basic Diluted			iluted	]	Basic	D	iluted
Net Income (Numerator)	\$	4,698	\$	4,698	\$	2,521	\$	2,521
Average common shares outstanding								
(Denominator)	7,	550,253	7,	580,480	4,	467,261	4,	467,261
Earnings per share	\$	0.62	\$	0.62	\$	0.56	\$	0.56

#### 4. Investment securities:

The amortized cost and fair value of investment securities aggregated by investment category at March 31, 2014 and December 31, 2013 are summarized as follows:

March 31, 2014	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	
Available-for-sale:					
U.S. Government agencies	\$ 205		\$ 2	\$ 203	
U.S. Government-sponsored enterprises	107,912	\$ 269	288	107,893	
State and municipals:					
Taxable	16,620	344	35	16,929	
Tax-exempt	93,146	4,149	83	97,212	
Corporate debt securities	4,405	38	69	4,374	
Mortgage-backed securities:					
U.S. Government agencies	29,826	107	278	29,655	
U.S. Government-sponsored enterprises	44,212	725	70	44,867	
Common equity securities	696	403	6	1,093	
-					
Total	\$ 297,022	\$ 6,035	\$ 831	\$ 302,226	

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Held-to-maturity:				
U.S. Government-sponsored enterprises				
State and municipals:				
Taxable				
Tax-exempt	\$ 7,371	\$ 15	\$ 511	\$ 6,875
Corporate debt securities				
Mortgage-backed securities:				
U.S. Government agencies	112	2		114
U.S. Government-sponsored enterprises	9,124	484		9,608
Common equity securities				
Total	\$ 16,607	\$ 501	\$ 511	\$ 16,597

**Peoples Financial Services Corp.** 

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

## 4. Investment securities (continued):

December 31, 2013	Amo	rtized Cost	Uni	Gross realized Gains	Gross Unrealized Losses			Fair Value
Available-for-sale:	Amortized Cost		Guins		Losses			uiuc
U.S. Government agencies	\$	207			\$	3	\$	204
U.S. Government-sponsored enterprises	·	113,221	\$	296		472	1	13,045
State and municipals:		,	·					ĺ
Taxable		16,664		160		126		16,698
Tax-exempt		96,194	2,267		380		98,081	
Corporate debt securities		4,433		32	78		4,387	
Mortgage-backed securities:								
U.S. Government agencies		20,179	113		63		20,229	
U.S. Government-sponsored enterprises		45,251	763		40			45,974
Common equity securities		756	351		10			1,097
Total	\$	296,905	\$	3,982	\$	1,172	\$ 2	99,715
Held-to-maturity:								
U.S. Government-sponsored enterprises								
State and municipals:								
Taxable								
Tax-exempt	\$	7,372	\$	11	\$	777	\$	6,606
Corporate debt securities								
Mortgage-backed securities:								
U.S. Government agencies		117		2				119
U.S. Government-sponsored enterprises		9,806		644				10,450
Common equity securities								
Total	\$	17,295	\$	657	\$	777	\$	17,175

The maturity distribution of the fair value, which is the net carrying amount, of the debt securities classified as available-for-sale at March 31, 2014, is summarized as follows:

March 31, 2014

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	Fair
	Value
Within one year	\$ 19,565
After one but within five years	105,407
After five but within ten years	25,561
After ten years	76,078
	226,611
Mortgage-backed securities	74,522
Total	\$ 301,133

**Peoples Financial Services Corp.** 

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share data)

#### 4. Investment securities (continued):

The maturity distribution of the amortized cost and fair value, of debt securities classified as held-to-maturity at March 31, 2014, is summarized as follows:

March 31, 2014	 nortized Cost		Fair Value	
Within one year				
After one but within five years	\$ 158	\$	162	
After five but within ten years	342		353	
After ten years	6,871	6,360		
	7,371		6,875	
Mortgage-backed securities	9,236		9,722	
Total	\$ 16,607	\$ 1	6,597	

Securities with a carrying value of \$205,549 and \$202,407 at March 31, 2014 and December 31, 2013, respectively, were pledged to secure public deposits and repurchase agreements as required or permitted by law.

Securities and short-term investment activities are conducted with a diverse group of government entities, corporations and state and local municipalities. The counterparty s creditworthiness and type of collateral is evaluated on a case-by-case basis. At March 31, 2014 and December 31, 2013, there were no significant concentrations of credit risk from any one issuer, with the exception of U.S. Government agencies and sponsored enterprises, that exceeded 10.0 percent of stockholders equity.

The fair value and gross unrealized losses of investment securities with unrealized losses for which an other-than-temporary impairment (OTTI) has not been recognized at March 31, 2014 and December 31, 2013, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position, are summarized as follows:

Less Than 12 12 Months or Months More Total

March 31, 2014

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	Fair Value	Unrealized Losses		Fair Value	Unrealized Losses		Fair Value	Unrealized Losses	
U.S. Government agencies	\$ 203	\$	2	value	Lus	5565	\$ 203	\$	2
U.S. Government-sponsored enterprises	57,250	Ψ	286	\$3,102	\$	2	60,352	Ψ	288
State and municipals:	27,220		200	Ψ 2,102	Ψ		00,222		200
Taxable	3,646		35				3,646		35
Tax-exempt	27,309		543	546		51	27,855		594
Corporate debt securities	1,094		69				1,094		69
Mortgage-backed securities:									
U.S. Government agencies	22,474		278				22,474		278
U.S. Government-sponsored enterprises	9,586		70				9,586		70
Common equity securities	70		6				70		6
Total	\$121,632	\$	1,289	\$3,648	\$	53	\$ 125,280	\$	1,342