STATE STREET Corp Form 10-Q May 07, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File No. 001-07511

# STATE STREET CORPORATION

(Exact name of registrant as specified in its charter)

Massachusetts 04-2456637

# Edgar Filing: STATE STREET Corp - Form 10-Q

(State or other jurisdiction

(I.R.S. Employer Identification No.)

of incorporation)

**One Lincoln Street** 

**Boston, Massachusetts** (Address of principal executive office)

**02111** (Zip Code)

617-786-3000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares of State Street s common stock outstanding on April 30, 2010 was 501,714,719

# STATE STREET CORPORATION

# Quarterly Report on Form 10-Q for the Quarterly Period Ended March 31, 2010

# **Table of Contents**

	Page
PART I. FINANCIAL INFORMATION	
Management s Discussion and Analysis of Financial Condition and Results of Operations	2
Quantitative and Qualitative Disclosures About Market Risk	38
Controls and Procedures	38
Consolidated Statement of Income (Unaudited) for the three months ended March 31, 2010 and 2009	39
Consolidated Statement of Condition as of March 31, 2010 (Unaudited) and December 31, 2009	40
Consolidated Statement of Changes in Shareholders Equity (Unaudited) for the three months ended March 31, 2010 and 2009	41
Consolidated Statement of Cash Flows (Unaudited) for the three months ended March 31, 2010 and 2009	42
Table of Contents for Condensed Notes to Consolidated Financial Statements (Unaudited)	43
Condensed Notes to Consolidated Financial Statements (Unaudited)	44
Report of Independent Registered Public Accounting Firm	84
FORM 10-Q PART I CROSS-REFERENCE INDEX	85
PART II. OTHER INFORMATION	
<u>Exhibits</u>	86
<u>SIGNATURES</u>	87
EXHIBIT INDEX	88

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL

#### CONDITION AND RESULTS OF OPERATIONS

#### **GENERAL**

State Street Corporation is a financial holding company headquartered in Boston, Massachusetts. Through its subsidiaries, including its principal banking subsidiary, State Street Bank and Trust Company, which we refer to as State Street Bank, State Street Corporation provides a full range of products and services to meet the needs of institutional investors worldwide. Unless otherwise indicated or unless the context requires otherwise, all references in this Management s Discussion and Analysis to State Street, we, us, our or similar terms mean State Street Corporation and its subsidiaries on a consolidated basis. All references in this Form 10-Q to the parent company are to State Street Corporation. At March 31, 2010, we had consolidated total assets of \$153.97 billion, consolidated total deposits of \$90.34 billion, consolidated total shareholders equity of \$15.41 billion and employed 27,700.

Our customers include mutual funds, collective investment funds and other investment pools, corporate and public retirement plans, insurance companies, foundations, endowments and investment managers. Our two lines of business, Investment Servicing and Investment Management, provide products and services including custody, recordkeeping, daily pricing and administration, shareholder services, foreign exchange, brokerage and other trading services, securities finance, deposit and short-term investment facilities, loan and lease financing, investment manager and alternative investment operations outsourcing, performance, risk and compliance analytics, investment research services and investment management, including passive and active U.S. and non-U.S. equity and fixed-income strategies. We had \$19.04 trillion of assets under custody and administration and \$1.93 trillion of assets under management at March 31, 2010. Information about these assets, and financial information about our business lines, is provided in the Consolidated Results of Operations Total Revenue and Line of Business Information sections of this Management s Discussion and Analysis.

This Management s Discussion and Analysis is part of our Quarterly Report on Form 10-Q for the first quarter of 2010 which we filed with the SEC, and updates the Management s Discussion and Analysis in our Annual Report on Form 10-K for the year ended December 31, 2009, which we refer to as the 2009 Form 10-K. You should read the financial information in this Management s Discussion and Analysis and elsewhere in this Form 10-Q in conjunction with the financial and other information contained in the 2009 Form 10-K. Certain previously reported amounts have been reclassified to conform to current period classifications as presented in this Form 10-Q.

We prepare our consolidated financial statements in accordance with United States generally accepted accounting principles, which we refer to as GAAP, and which require management to make judgments in the application of its accounting policies that involve significant estimates and assumptions about the effect of matters that are inherently uncertain. Certain accounting policies are considered by management to be relatively more significant in this respect. These policies relate to the accounting for fair value measurement; the accounting for interest revenue recognition and other-than-temporary impairment; and the accounting for goodwill and other intangible assets. Additional information about these accounting policies is included in the Significant Accounting Estimates section of Management s Discussion and Analysis in our 2009 Form 10-K. There were no changes to these accounting policies during the first quarter of 2010.

Certain financial information provided in this Management s Discussion and Analysis has been prepared on both a GAAP basis and a non-GAAP, or operating basis. Management measures and compares certain financial information on an operating basis, as it believes this presentation supports meaningful comparisons from period to period and the analysis of comparable financial trends with respect to State Street s normal ongoing business operations. Management believes that operating-basis financial information, which reports

2

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

revenue from non-taxable sources on a fully taxable-equivalent basis and excludes the effect of revenue and expenses outside of the normal course of our business, facilitates an investor s understanding and analysis of State Street s underlying financial performance and trends in addition to financial information prepared in accordance with GAAP.

#### FORWARD-LOOKING STATEMENTS

This Form 10-Q, including this Management s Discussion and Analysis, contains statements that are considered forward-looking statements within the meaning of U.S. securities laws, including statements about industry trends, management s future expectations and other matters that do not relate strictly to historical facts and are based on assumptions by management. Forward-looking statements are often identified by such forward-looking terminology as plan, expect, look, believe, anticipate, estimate, seek, may, will, trend, target and goal, variations of such terms. Forward-looking statements include, among other things, statements about our confidence in our strategies and our expectations about our financial performance, market growth, acquisitions and divestitures, new technologies, services and opportunities, the outcome of legal proceedings and our earnings.

Forward-looking statements are subject to various risks and uncertainties, which change over time, are based on management s expectations and assumptions at the time the statements are made, and are not guarantees of future results. Management s expectations and assumptions, and the continued validity of the forward-looking statements, are subject to change due to a broad range of factors affecting the national and global economies, the equity, debt, currency and other financial markets, as well as factors specific to State Street and its subsidiaries, including State Street Bank. Factors that could cause changes in the expectations or assumptions on which forward-looking statements are based include, but are not limited to:

financial market disruptions and the economic recession, whether in the U.S. or internationally, and monetary and other governmental actions, including regulation, taxes and fees, designed to address or otherwise be responsive to such disruptions and recession, including actions taken in the U.S. and internationally to address the financial and economic disruptions that began in 2007:

increases in the volatility of, or declines in the levels of, our net interest revenue or other revenue influenced by market factors, changes in the composition of the assets on our consolidated balance sheet and the possibility that we may be required to change the manner in which we fund those assets;

the financial strength and continuing viability of the counterparties with which we or our customers do business and to which we have investment, credit or financial exposure;

the liquidity of the U.S. and international securities markets, particularly the markets for fixed-income securities, and the liquidity requirements of our customers;

the credit quality, credit agency ratings, and fair values of the securities in our investment securities portfolio, a deterioration or downgrade of which could lead to other-than-temporary impairment of the respective securities and the recognition of an impairment loss in our consolidated statement of income;

# Edgar Filing: STATE STREET Corp - Form 10-Q

the maintenance of credit agency ratings for our debt and depository obligations as well as the level of credibility of credit agency ratings;

the ability to complete our announced and pending acquisitions, as well as future acquisitions, divestitures and joint ventures, including the ability to obtain regulatory approvals, the ability to arrange financing as required, and the ability to satisfy other closing conditions;

3

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### AND RESULTS OF OPERATIONS (Continued)

the risks that acquired businesses will not be integrated successfully, or that the integration will take longer than anticipated, that expected synergies will not be achieved or unexpected disynergies will be experienced, that customer and deposit retention goals will not be met, that other regulatory or operational challenges will be experienced and that disruptions from the transaction will harm relationships with customers, employees or regulators;

the possibility of our customers incurring substantial losses in investment pools where we act as agent, and the possibility of general reductions in the valuation of customer assets under our management;

our ability to attract deposits and other low-cost, short-term funding;

potential changes to the competitive environment, including changes due to the effects of consolidation, and perceptions of State Street as a suitable service provider or counterparty;

the level and volatility of interest rates and the performance and volatility of securities, credit, currency and other markets in the U.S. and internationally;

our ability to measure the fair value of the investment securities on our consolidated balance sheet;

the results of litigation, government investigations and similar disputes or proceedings;

the enactment of new legislation and changes in governmental regulation and enforcement that affect us or our customers, and which may increase our costs and expose us to risk related to compliance;

current proposals for legislative and regulatory changes that may impose special taxes or assessments on us, change the activities in which we are permitted to engage or change the standard of liability for certain services that we provide;

adverse publicity or other reputational harm;

the performance and demand for the products and services we offer, including the level and timing of withdrawals from our collective investment products;

our ability to grow revenue, attract and/or retain and compensate highly skilled people, control expenses and attract the capital necessary to achieve our business goals and comply with regulatory requirements;

# Edgar Filing: STATE STREET Corp - Form 10-Q

our ability to control operating risks, information technology systems risks and outsourcing risks and our ability to protect our intellectual property rights, the possibility of errors in the quantitative models we use to manage our business and the possibility that our controls will fail or be circumvented;

the potential for new products and services to impose additional costs on us and expose us to increased operational risk;

changes in accounting standards and practices; and

changes in tax legislation and in the interpretation of existing tax laws by U.S. and non-U.S. tax authorities that impact the amount of taxes due

Therefore, actual outcomes and results may differ materially from what is expressed in our forward-looking statements and from our historical financial results due to the factors discussed in this section and elsewhere in this Form 10-Q or disclosed in our other SEC filings, including the risk factors included in our 2009 Form 10-K. Forward-looking statements should not be relied upon as representing our expectations or beliefs as of any date subsequent to the time this Form 10-Q is filed with the SEC. We undertake no obligation to revise the forward-looking statements contained in this Form 10-Q to reflect events after the time it is filed with the SEC. The factors discussed above are not intended to be a complete summary of all risks and uncertainties that may affect our businesses. We cannot anticipate all potential economic, operational and financial developments that may adversely affect our consolidated results of operations and financial condition.

4

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

Forward-looking statements should not be viewed as predictions, and should not be the primary basis upon which investors evaluate State Street. Any investor in State Street should consider all risks and uncertainties disclosed in our SEC filings, including our filings under the Securities Exchange Act of 1934, in particular our reports on Forms 10-K, 10-Q and 8-K, or registration statements filed under the Securities Act of 1933, all of which are accessible on the SEC s website at www.sec.gov or on our website at www.statestreet.com.

## OVERVIEW OF FINANCIAL RESULTS

	Quarters Ended March 31,				
(Dollars in millions, except per share amounts)		2010	2	2009	
Total fee revenue	\$	1,540	\$	1,422	
Net interest revenue		661		564	
Gains related to investment securities, net		95		16	
Total revenue		2,296		2,002	
Provision for loan losses		15		84	
Expenses		1,579		1,304	
Income before income tax expense		702		614	
Income tax expense		207		138	
•					
Net income	\$	495	\$	476	
Adjustments to net income <sup>(1)</sup>				(31)	
<del></del>				(0-1)	
Net income available to common shareholders	\$	495	\$	445	
			-		
Earnings per common share:					
Basic	\$	.99	\$	1.03	
Diluted		.99	·	1.02	
Average common shares outstanding (in thousands):					
Basic	4	494,588		32,179	
Diluted		498,056	4	135,299	
Cash dividends declared	\$	.01	\$	.01	
Return on average common shareholders equity		13.4%		15.7%	

<sup>(1)</sup> Adjustments were related to preferred stock issued in connection with the U.S. Treasury s TARP program in 2008 and redeemed in June 2009.

# **Financial Highlights**

For the first quarter of 2010, we recorded net income of \$495 million, or \$0.99 per diluted common share, compared to \$445 million, or \$1.02 per diluted common share, for the first quarter of 2009. Return on average common equity was 13.4% for the first quarter of 2010 compared to 15.7% for the same period in 2009.

Total revenue for the first quarter of 2010 increased 15% compared to the same period in 2009, with total fee revenue up 8% in the same comparison. Servicing fee and management fee revenue were up 15% and 25%, respectively, generally the result of increases in equity market valuations as measured by the published indices presented in the INDEX table in this Management s Discussion and Analysis on page 8. Both

# Edgar Filing: STATE STREET Corp - Form 10-Q

servicing and management fees also benefited compared to the first quarter of 2009 from the impact of new business won in prior periods on current-period revenue. Trading services revenue compared to the first quarter of 2009 decreased

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

slightly, primarily due to a decline in foreign exchange trading revenue attributable to lower market volatility, which was largely offset by an increase in brokerage fees related to higher electronic trading volumes. Securities finance revenue decreased 60% primarily as a result of lower spreads, partly offset by slightly higher lending volumes. Processing fees and other revenue increased 145%, primarily the result of net revenue related to certain tax-advantaged investments, including a gain from a leasing transaction.

Net interest revenue increased 17% for the first quarter of 2010 compared to the prior-year first quarter, or 16% on a fully taxable-equivalent basis (\$693 million compared to \$596 million, each reflecting increases from tax-equivalent adjustments of \$32 million). These increases were the result of \$212 million of discount accretion recorded in the first quarter of 2010, generated by the assets added to our balance sheet in connection with the May 2009 conduit consolidation. See Total Revenue Net Interest Revenue in this Management s Discussion and Analysis for additional information. This increase in net interest revenue was partially offset by the continuing impact of lower interest-rate spreads.

Net interest margin, computed on fully taxable-equivalent net interest revenue, increased 33 basis points, from 2.01% in the first quarter of 2009 to 2.34% in the first quarter of 2010. The above-mentioned \$212 million of discount accretion accounted for 72 basis points of net interest margin for the first quarter of 2010, compared to none for the first quarter of 2009. Excluding the effect of the accretion, fully taxable-equivalent net interest revenue for the first quarter of 2010 would have been \$481 million compared to the above-mentioned \$693 million, a decrease of 19% from \$596 million for the first quarter of 2009, and net interest margin for the first quarter of 2010 would have been 1.62% compared to the reported margin of 2.34%.

We realized net gains of \$192 million from sales of available-for-sale securities during the first quarter of 2010, compared to net gains of \$29 million during the first quarter of 2009. We also recorded other-than-temporary impairment related to credit of \$97 million during the first quarter of 2010, compared to \$13 million during the 2009 quarter. The aggregate of the net gains and impairment losses resulted in net gains related to investment securities of \$95 million for the first quarter of 2010, compared to net gains of \$16 million for the 2009 quarter.

We recorded provisions for loan losses of \$15 million during the first quarter of 2010, of which \$10 million resulted from changes in management s expectations with respect to future cash flows from certain of the commercial real estate loans acquired in 2008 in connection with indemnification obligations.

Total expenses increased 21% to \$1.58 billion for the first quarter of 2010 compared to \$1.30 billion for the 2009 first quarter, primarily the result of a 21% increase in salaries and benefits expense, the majority of which was attributable to our reinstatement of cash incentive compensation accruals, higher benefit requirements in payroll taxes and higher contract services. During the first quarter of 2009, we did not accrue cash incentive compensation as a component of a plan to increase our tangible common equity. The increase in total expenses also reflected higher levels of transaction processing expenses, securities processing costs and professional services fees for the first quarter of 2010 compared to the first quarter of 2009.

At March 31, 2010, we had aggregate assets under custody and administration of \$19.04 trillion, which increased \$246 billion, or 1%, from \$18.79 trillion at December 31, 2009, and increased \$4.01 trillion, or 27%, from \$15.03 trillion at March 31, 2009. At March 31, 2010, we had aggregate assets under management of \$1.93 trillion, which increased \$18 billion, or 1%, from \$1.91 trillion at December 31, 2009, and increased \$534 billion, or 38%, from \$1.40 trillion at March 31, 2009. The increases in servicing assets from March 31, 2009 to March 31, 2010 and from December 31, 2009 to March 31, 2010 resulted from increases in asset valuations associated with the improvement in the global financial markets and new business. The increase in assets under management from March 31, 2009 to

6

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

March 31, 2010 reflected increases in asset valuations and net new business. The increase in assets under management from December 31, 2009 to March 31, 2010 reflected asset appreciation offset by a modest amount of net lost business.

During the first quarter of 2010, we won mandates for approximately \$164 billion in assets to be serviced, for which we will provide various services including accounting, fund administration, custody, foreign exchange, securities finance, transfer agency, performance analytics, compliance reporting and monitoring, hedge fund servicing and private equity administration, and investment manager operations outsourcing. This new business is not fully reflected in servicing assets at March 31, 2010; we expect to earn fee revenue in future periods as we install the business and begin to service the assets.

Our effective tax rate for the first quarter of 2010 was 29.5% compared to 22.5% for the same period in 2009.

#### CONSOLIDATED RESULTS OF OPERATIONS

This section discusses our consolidated results of operations for the first quarter of 2010 compared to the same period in 2009, and should be read in conjunction with the consolidated financial statements and accompanying condensed notes included elsewhere in this Form 10-Q.

#### TOTAL REVENUE

ange
15%
25
(1)
(60)
145
8
19
25
17
15

## Fee Revenue

Servicing and management fees collectively comprised approximately 72% of our total fee revenue for the first quarter of 2010 compared to approximately 67% for the corresponding quarter in 2009. These fees are a function of several factors, including the mix and volume of assets under custody and administration and assets under management, securities positions held and the volume of portfolio transactions, and the types of products and services used by customers, and are generally affected by changes in worldwide equity and fixed-income valuations.

Generally, servicing fees are affected, in part, by changes in daily average valuations of assets under custody and administration, while management fees are affected by changes in month-end valuations of assets under

7

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

management. Additional factors, such as the level of transaction volumes, changes in service level, balance credits, customer minimum balances, pricing concessions and other factors, may have a significant effect on servicing fee revenue. Generally, management fee revenue is more sensitive to market valuations than servicing fee revenue. Management fees for enhanced index and actively managed products are generally earned at higher rates than those for passive products. Enhanced index and actively managed products may also involve performance fee arrangements. Performance fees are generated when the performance of certain managed funds exceeds benchmarks specified in the management agreements. Generally, we experience more volatility with performance fees compared with more traditional management fees.

In light of the above, we estimate, assuming all other factors remain constant, that a 10% increase or decrease in worldwide equity values would result in a corresponding change in our total revenue of approximately 2%. If fixed-income security values were to increase or decrease by 10%, we would anticipate a corresponding change of approximately 1% in our total revenue. We would expect the foregoing relationships to exist in normalized financial markets, which we have not experienced since mid-2007. The disrupted conditions that began during the second half of 2007 have adversely affected our servicing and management fee revenues, which are based, in part, on the value of assets under custody and administration or assets under management, as well as our market-driven revenues, particularly foreign exchange trading services and securities finance. Even though the financial markets began to improve during the second half of 2009, the effect of the disrupted conditions on our total revenue, particularly our market-driven revenue, has been more significant than we would anticipate in normalized markets.

The following table presents selected equity market indices for the quarters ended March 31, 2010 and 2009. Daily averages and the averages of month-end indices demonstrate worldwide changes in equity market valuations that affect servicing and management fee revenue, respectively. Quarter-end indices are indicative of the factors influencing the value of assets under custody and administration and assets under management at those dates. The index names listed in the table are service marks of their respective owners.

# **INDEX**

	Daily	Averages	of Indices	Average of Month-End Indices		Qu	arter-End	Indices	
	2010	2009	% Change	2010	2009	009 % Change		2009	% Change
S&P 500®	1,124	808	39%	1,116	786	42%	1,169	798	46%
NASDAQ®	2,281	1,483	54	2,261	1,461	55	2,398	1,529	57
MSCI EAFE®	1,549	1,085	43	1,531	1,056	45	1,584	1,056	50
G 11 E	<i>'</i>								

#### Servicing Fees

Servicing fees include fee revenue from U.S. mutual funds, collective investment funds worldwide, corporate and public retirement plans, insurance companies, foundations, endowments, and other investment pools. Products and services include custody; product- and participant-level accounting; daily pricing and administration; recordkeeping; investment manager and alternative investment manager operations outsourcing services; master trust and master custody; and performance, risk and compliance analytics.

The 15% increase in servicing fees for the first quarter of 2010 compared to the first quarter of 2009 primarily resulted from the effect of new business on current-period revenue, as well as increases in daily average equity market valuations. For the first quarter of 2010, servicing fees generated from customers outside the U.S. were approximately 39% of total servicing fees compared to approximately 37% for the first quarter of 2009. The following tables set forth the composition of assets under custody and administration.

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

# AND RESULTS OF OPERATIONS (Continued)

#### ASSETS UNDER CUSTODY AND ADMINISTRATION

(In billions)		rch 31, December 31, 2010 2009		M	larch 31, 2009	
Mutual funds	\$ 4	1,931	\$	4,734	\$	3,910
Collective funds	3	3,697		3,580		2,601
Pension products	4	1,449		4,395		3,412
Insurance and other products	5	5,964		6,086		5,112
Total	\$ 19	,041	\$	18,795	\$	15,035

#### FINANCIAL INSTRUMENT MIX OF ASSETS UNDER CUSTODY AND ADMINISTRATION

(In billions)	March 31, 2010	Dec	ecember 31, 2009		arch 31, 2009	
Equities	\$ 9,217	\$	8,828	\$	5,786	
Fixed-income	7,090		7,236		6,649	
Short-term and other investments	2,734		2,731		2,600	
Total	\$ 19.041	S	18.795	S	15.035	

#### Management Fees

The 25% increase in management fees for the first quarter of 2010 compared to the first quarter of 2009 resulted primarily from increases in average month-end equity market valuations and the effect of new business on current-period revenue. Average month-end equity market valuations, individually presented in the preceding INDEX table, were up an average of 49% for the first quarter of 2010 compared to the first quarter of 2009. The relative percentage of our assets under management at March 31, 2010 related to passive equity and fixed-income strategies, which generally earn management fees at lower rates compared with active strategies, increased compared to March 31, 2009. For the first quarter of 2010, management fees generated from customers outside the U.S. were approximately 33% of total management fees compared to approximately 30% for the first quarter of 2009.

Assets under management consisted of the following:

#### ASSETS UNDER MANAGEMENT

(In billions)	March 31, 2010		1, December 31, 2009		rch 31, 2009
Equities:					
Passive	\$ 809	\$	787	\$	502
Active and other	86		88		79
Company stock/ESOP	56		49		36

Edgar Filing: STATE STREET Corp - Form 10-Q

Total equities	951	924	617
Fixed-income:			
Passive	456	445	260
Active	23	25	30
Cash and money market	499	517	488
Total fixed-income and cash/money market	978	987	778
Total	\$ 1,929	\$ 1,911	\$ 1,395

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

The following table presents a roll-forward of assets under management for the twelve months ended March 31, 2010:

#### ASSETS UNDER MANAGEMENT

(In billions)	
March 31, 2009	\$ 1,395
Net new business	211
Market appreciation	305
December 31, 2009	\$ 1,911
Net new business	(14)
Market appreciation	32
March 31, 2010	\$ 1,929

# **Trading Services**

Trading services revenue, which includes foreign exchange trading revenue and brokerage and other trading fees, was down slightly in the first quarter of 2010 compared to the first quarter of 2009. Foreign exchange trading revenue for the first quarter of 2010 totaled \$134 million, down 30% from \$191 million for the corresponding prior-year quarter. The decrease was primarily the result of the effect of a 46% decrease in currency volatility partly offset by a 15% increase in aggregate customer volumes, particularly custody foreign exchange services, which grew 56% from the first quarter of 2009. Brokerage and other trading fees totaled \$108 million for the first quarter of 2010, up 100% from \$54 million for the first quarter of 2009. The increase was primarily the result of higher volumes of electronic trading, as well as the absence of the effect of low market valuations of certain trading account securities in the first quarter of 2009.

Compared to the fourth quarter of 2009, trading services revenue declined 10%, with brokerage and other trading fees down 14% due to lower revenue from transition management, and foreign exchange trading revenue down 7%. Currency volatility declined 5% and aggregate customer volumes declined 5%, evenly split between custody foreign exchange services and foreign exchange trading and sales, which were down 4% and 5%, respectively.

#### Securities Finance

Securities finance revenue for the first quarter of 2010 decreased 60% compared to the first quarter of 2009. The decrease was primarily the result of lower spreads across all lending programs, partly offset by an increase in the average volume of securities on loan. The average volume of securities on loan during the first quarter of 2010 was \$412 billion, up 4% compared to \$398 billion during the first quarter of 2009.

Market influences are expected to continue to affect our revenue from, and the profitability of, our securities lending activities in 2010. While the average volume of securities on loan has generally stabilized over the past five quarters, spreads have decreased significantly compared to those earned in late 2007 and throughout 2008 (which were extraordinarily high), reflecting prevailing interest rates and the effects of government actions taken to stimulate the economy. Until securities lending spreads return to levels generally consistent with those experienced prior to late 2007, our revenues from securities lending activities will be adversely affected.

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

## **AND RESULTS OF OPERATIONS (Continued)**

Our securities lending operations consist of two components: a direct lending program for third-party investment managers and asset owners, the collateral pools for which we refer to as direct lending collateral pools; and investment funds with a broad range of investment objectives that are managed by State Street Global Advisors, or SSgA, and engage in securities lending, which we refer to as SSgA lending funds.

During the disruption in the global financial markets since 2008, we have been able to manage the outflows from the unregistered cash collateral pools underlying our direct lending program, as well as the impact of the disruptions in the credit markets, in a manner that substantially reduced the risk of loss to our customers. However, we imposed in 2008 and 2009, and continued to impose during the first quarter of 2010, limitations on participant redemptions from the cash collateral pools in our direct lending program in order to manage the liquidity in the pools. The net asset value of these cash collateral pools, determined using information from independent third parties, fell, and has remained, below \$1.00 per unit since 2008. At March 31, 2010, the net asset value, based on the market value of these unregistered cash collateral pools, ranged from \$0.95 to \$1.00, with the weighted-average net asset value on that date equal to \$0.991, compared to \$0.986 at December 31, 2009.

At March 31, 2010, the aggregate net asset value of the unregistered direct lending collateral pools, based on a constant net asset value of \$1.00 per unit, was approximately \$84 billion, which exceeded the aggregate market value of those collateral pools as of the same date by approximately \$768 million. However, we continue to transact purchases into and redemptions out of these pools at \$1.00 per unit. We continue this practice for a number of reasons, including the fact that none of the securities in the cash collateral pools is currently in default or considered to be materially impaired, and the fact that there are restrictions on withdrawals from the collateral pools, which, absent a substantial reduction in the lending program, should permit the securities in the collateral pools to be held until they recover to their par value, which exceeds their current market value.

We cannot determine how long the withdrawal limitations will remain in place, nor can we determine how long the valuation of the collateral pools, which we believe to be influenced significantly by market illiquidity, will remain so influenced. However, on average, approximately 18% of the aggregate assets in these collateral pools have expected maturities of greater than one year. The continuation of either of the aforementioned trends could materially affect the longer-term prospects for our securities lending business.

# Processing Fees and Other

Processing fees and other revenue was \$120 million for the first quarter of 2010, up 145% compared to the first quarter of 2009. This increase was due primarily to net revenue related to certain tax-advantaged investments, including a gain from a buyout of a leasing transaction.

11

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

# AND RESULTS OF OPERATIONS (Continued)

#### NET INTEREST REVENUE

	For the Quarters Ended March 31, 2010 2009							
		2010 Interest				9 terest		
	Average	Rev	enue/		Average	Rev	venue/	
(Dollars in millions; fully taxable-equivalent basis)	Balance	Exp	ense	Rate	Balance	Ex	pense	Rate
Interest-bearing deposits with banks	\$ 10,348	\$	19	.75%	\$ 27,124	\$	61	.91%
Securities purchased under resale agreements	2,696		4	.61	3,323		8	.89
Federal funds sold	1			.38	139			.33
Trading account assets	148		1	.85	6,200		17	1.12
Investment securities	94,814		774	3.31	70,132		615	3.56
Investment securities purchased under AMLF <sup>(1)</sup>					3,111		24	3.16
Loans and leases	11,104		112	4.10	8,417		44	2.11
Other interest-earning assets	1,106			.11	2,048		1	.17
Total interest-earning assets	\$ 120,217	\$	910	3.07	\$ 120,494	\$	770	2.59
<i>G</i>	, ,	•			, .	·		
Interest-bearing deposits:								
U.S	\$ 7,168	\$	6	.36%	\$ 7.874	\$	21	1.08%
Non-U.S	60,561	Ψ	27	.18	58,919	φ	44	.30
Securities sold under repurchase agreements	8,478		1	.06	10,941		1	.04
Federal funds purchased	1,558		1	.02	548		1	.03
Short-term borrowings under AMLF <sup>(1)</sup>	1,556			.02	3,091		17	2.22
Other short-term borrowings	16,836		110	2.64	11,905		30	1.04
Long-term debt	8,833		72	3.28	5,165		60	4.65
	632		1	.44				.24
Other interest-bearing liabilities	032		1	.44	1,343		1	.24
Total interest-bearing liabilities	\$ 104,066	\$	217	.85	\$ 99,786	\$	174	.71
Interest-rate spread				2.22%				1.88%
Net interest revenue fully taxable-equivalent basi <sup>2</sup>		\$	693			\$	596	
-								
Net interest margin fully taxable-equivalent basis				2.34%				2.01%
Net interest revenue GAAP basis		\$	661	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		\$	564	2.0170

<sup>(1)</sup> Amounts represent averages of asset-backed commercial paper purchases under the Federal Reserve s AMLF, and associated borrowings. The AMLF expired in February 2010.

Amounts include fully taxable-equivalent adjustments of \$32 million for each of the first quarters of 2010 and 2009. Net interest revenue is defined as the total of interest revenue earned on interest-earning assets less interest expense incurred on interest-bearing liabilities. Interest-earning assets, which consist of investment securities, loans and leases and other liquid assets, are financed primarily by customer deposits and short-term borrowings. Net interest margin represents the relationship between annualized fully taxable-equivalent net interest revenue and total average interest-earning assets for the period. Changes in the components of interest-earning assets and interest-bearing liabilities are discussed in more detail below. Additional detail about the components of interest revenue and interest expense is provided in note 11 to the consolidated financial statements included in this Form 10-Q.

12

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

For the first quarter of 2010, on a fully taxable-equivalent basis, net interest revenue increased 16% (17% on a GAAP basis) compared to the first quarter of 2009, generally the result of discount accretion, as described below, generated by securities added to our consolidated balance sheet in connection with the May 2009 conduit consolidation. The increase from accretion was partially offset by lower yields on investment securities purchased to replace matured or amortized securities that had earned higher yields, as well as lower spreads on customer deposits. Excluding the accretion, net interest revenue would have declined compared to the first quarter of 2009. Average aggregate interest-bearing deposits were relatively flat compared to the prior-year quarter.

In May 2009, we elected to take action that required the consolidation onto our balance sheet, for financial reporting purposes, of the assets and liabilities of the asset-backed commercial paper conduits that we sponsored and administered. Upon consolidation, the aggregate fair value of the conduits investment securities of approximately \$16.6 billion was established as their carrying amount, resulting in a \$6.1 billion discount to the assets aggregate par value of approximately \$22.7 billion. To the extent that the expected future cash flows from the securities exceed their carrying amount, the portion of the discount not related to credit will accrete into interest revenue over the securities remaining terms.

The timing and ultimate recognition of this accretion will depend on factors including future credit conditions and the timing of underlying collateral prepayment, the predictability of which are uncertain, particularly in light of financial market conditions. Subsequent to the consolidation, we have recorded discount accretion in interest revenue of \$833 million, composed of \$621 million in 2009 and \$212 million in the first quarter of 2010. We anticipate that discount accretion will continue to be a material component of our net interest revenue for 2010 and future years. Because the rate of recognition of discount accretion is dependent, in part, on the factors described above, which are beyond our control, the volatility of our net interest revenue may increase.

Interest-bearing deposits with banks, including cash balances held at the Federal Reserve to satisfy reserve requirements, averaged \$10.35 billion for the first quarter of 2010, a decrease of \$16.78 billion, or 62%, compared to \$27.12 billion for the first quarter of 2009. An average of \$5.78 billion was held at the Federal Reserve Bank during the first quarter of 2010, a decrease of 58% compared to \$13.82 billion for the same period in 2009. Balances for both periods exceeded minimum reserve requirements. The overall decrease in interest-bearing deposits resulted from the transfer of our excess liquidity to higher-yield investments during the first quarter of 2010 as conditions in the financial markets improved, compared to the first quarter of 2009, when we invested our excess liquidity in these reserve balances.

Average securities purchased under resale agreements decreased 19%, from \$3.32 billion for the first quarter of 2009 to \$2.70 billion in the first quarter of 2010. Average federal funds sold decreased to \$1 million for the first quarter of 2010 compared to \$139 million for the first quarter of 2009. These decreases were mainly due to the transfer of liquidity to higher-yield investment securities.

Average trading account assets decreased \$6.05 billion, or 98%, from \$6.20 billion for the first quarter of 2009 to \$148 million for the first quarter of 2010, due to the absence of conduit asset-backed commercial paper purchased by us, which was eliminated for financial reporting purposes when the conduits were consolidated onto our balance sheet as described above.

Our average investment securities portfolio increased 35%, or \$24.68 billion, from \$70.13 billion for the first quarter of 2009 to approximately \$94.81 billion for the first quarter of 2010, due to the effect of the conduit consolidation, the transfer of our excess liquidity from Federal Reserve Bank balances into higher-yield investment securities, as well as the re-investment of amortizing and maturing securities. During the first quarter

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

of 2010, we continued to execute our strategy of investing in AAA and AA rated securities. Securities rated AAA and AA comprised approximately 81% of our investment securities portfolio (approximately 69% AAA rated) at March 31, 2010, compared to 84% AAA and AA rated (73% AAA rated) at March 31, 2009.

Loans and leases averaged \$11.10 billion for the first quarter of 2010, up 32%, or \$2.69 billion, from \$8.42 billion for the first quarter of 2009. The increase was primarily related to the structured asset-backed loans added in connection with the conduit consolidation, partially offset by lower levels of short-term liquidity required by customers. For the first quarter of 2010, approximately 20% of the average loan and lease portfolio, compared to 44% for the same period in 2009, was composed of U.S. and non-U.S. short-duration advances that provide liquidity to customers in support of their transaction flows. Aggregate U.S. and non-U.S. short-duration advances averaged approximately \$2.17 billion for the first quarter of 2010, down \$1.50 billion, or 41%, from \$3.67 billion for the first quarter of 2009. The lower levels of liquidity we provided to customers during the first quarter of 2010 compared to the first quarter of 2009 were primarily the result of a decrease in customer demand and not a reduction in credit availability from, or committed lines provided by, State Street. As transaction flows returned to levels more consistent with those experienced prior to late 2007, customer demand for short-term liquidity declined.

Average interest-bearing deposits increased \$936 million, from \$66.79 billion for the first quarter of 2009 to \$67.73 billion for the first quarter of 2010. This increase resulted from the reallocation by customers of their cash balances from non-interest bearing, insurance-protected accounts to interest-bearing accounts as global financial market disruptions lessened.

Average other short-term borrowings increased \$4.93 billion, or 41%, to \$16.84 billion for the first quarter of 2010 from the same period in 2009 primarily due to the addition of commercial paper in connection with the conduit consolidation, partly offset by lower borrowings under the Federal Reserve s term auction facility, the latter further discussed in the Liquidity section of this Management s Discussion and Analysis. Average long-term debt increased \$3.67 billion, or 71%, to \$8.83 billion for the first quarter of 2010 compared to the first quarter of 2009, due to the issuance of an aggregate of approximately \$4 billion of unsecured senior notes by State Street and State Street Bank in March 2009 under the FDIC s Temporary Liquidity Guarantee Program, and the issuance by State Street of \$500 million of unsecured senior notes in May 2009.

Several factors could affect future levels of our net interest revenue and margin, including the mix of customer liabilities, actions of the various central banks, changes in U.S. and non-U.S. interest rates, the shapes of the various yield curves around the world and the amount of discount accretion generated by the investment securities added to our consolidated balance sheet in connection with the conduit consolidation. In 2009, based on market conditions, we re-initiated our strategy of re-investing proceeds from amortizing and maturing securities in highly rated investment securities, such as U.S. Treasuries and federal agency mortgage-backed securities and asset-backed securities. The pace at which we continue to re-invest and the types of securities purchased will depend on market conditions over time. These factors and the level of interest rates worldwide are expected to dictate what effect the re-investment program will have on future levels of our net interest revenue and net interest margin.

#### Gains (Losses) Related to Investment Securities, Net

We recorded net gains of \$192 million from sales of approximately \$6 billion of available-for-sale securities in the first quarter of 2010, with \$110 million related to sales of former conduit securities, compared to net gains of \$29 million in the first quarter of 2009. In connection with our ongoing management of the investment portfolio, we may, from time to time, sell securities to reduce our risk profile, to take advantage of favorable

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

market conditions, or for other reasons. We sold securities in the first quarter of 2010 as a result of management s view that the markets were generally favorable, and, in certain cases, in connection with management s decision to de-risk the portfolio.

The aggregate unrealized loss on securities for which other-than-temporary impairment was recorded in the first quarter of 2010 was \$240 million. Of this total, \$143 million related to factors other than credit, and was recorded, net of related taxes, as a component of other comprehensive income in our consolidated statement of condition. We recorded the remaining \$97 million, with \$14 million related to former conduit securities, in our first quarter 2010 consolidated statement of income, compared to \$13 million in the first quarter of 2009.

For the first quarter of 2010, the \$97 million of losses was composed of \$89 million associated with expected credit losses and \$8 million associated with adverse changes in the timing of expected future cash flows from the securities. The substantial majority of the impairment losses related to non-agency mortgage-backed securities which management concluded would likely experience credit losses resulting from deterioration in financial performance of these securities during the quarter. These securities are reported as asset-backed securities in note 2 to the consolidated financial statements included in this Form 10-Q.

	Quarters Ended March		
(In millions)	2010	20	009
Net gains from sales of available-for-sale securities	\$ 192	\$	29
Losses from other-than-temporary impairment	(240)		(13)
Losses not related to credit <sup>(1)</sup>	143		
Net impairment losses	(97)		(13)
Gains related to investment securities, net	\$ 95	\$	16

(1) Pursuant to new accounting standards adopted on April 1, 2009, these losses were not recorded in our consolidated results of operations, but were recognized as a component of other comprehensive income, net of related taxes, in our consolidated balance sheet; refer to the following discussion and to note 8 to the consolidated financial statements included in this Form 10-Q.

Management regularly reviews the investment securities portfolio to identify other-than-temporary impairment of individual securities. Impairment related to expected losses represents the difference between the discounted values of the expected future cash flows from the securities compared to their current amortized cost basis, with each discount rate commensurate with the effective yield on the underlying security. For debt securities held to maturity, other-than-temporary impairment remaining after credit-related impairment (which credit-related impairment is recorded in our consolidated statement of income) is recognized, net of related taxes, as a component of other comprehensive income in the shareholders—equity section of our consolidated balance sheet, and is accreted prospectively over the remaining terms of the securities based on the timing of their estimated future cash flows. For other-than-temporary impairment of debt securities that results from management—s decision to sell the security prior to its recovery in value, the entire difference between the security—s fair value and its amortized cost basis is recorded in our consolidated statement of income.

The aforementioned accounting for other-than-temporary impairment was adopted by us, pursuant to new accounting standards, on April 1, 2009. Prior to that date, we recognized losses from other-than-temporary impairment of debt and equity securities for either a change in management s intent to hold the securities or expected credit losses, and such impairment losses, which reflected the entire difference between the fair value and amortized cost basis of each individual security, were recorded in our consolidated statement of income.

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

Additional information about investment securities, the gross gains and losses that compose the net sale gains and our process to identify other-than-temporary impairment, is provided in note 2 to the consolidated financial statements included in this Form 10-Q.

#### PROVISION FOR LOAN LOSSES

We recorded provisions for loan losses of \$15 million during the first quarter of 2010 compared to \$84 million during the first quarter of 2009. Of the \$15 million, \$10 million primarily resulted from a revaluation of the collateral supporting one of the commercial real estate loans acquired in 2008 in connection with indemnification obligations. This loan is expected to be repaid through the ultimate liquidation of the underlying collateral. The commercial real estate loans are reviewed on a quarterly basis, and any provisions for loan losses that are recorded reflect management s current expectations with respect to future principal and interest cash flows from these loans, based on an assessment of economic conditions in the commercial real estate market and other factors. Future changes in expectations with respect to collection of principal and interest on these loans could result in additional provisions for loan losses.

#### **EXPENSES**

	Quarters Ended March 31,				
(Dollars in millions)	20	010	20	009	% Change
Salaries and employee benefits	\$	883	\$	731	21%
Information systems and communications		167		161	4
Transaction processing services		153		131	17
Occupancy		118		121	(2)
Other:					
Merger and integration costs		13		17	(24)
Professional services		81		35	131
Amortization of other intangible assets		34		34	
Regulator fees and assessments		11		12	(8)
Securities processing		58		(1)	
Other		61		63	(3)
Total other		258		160	61
2000.0000				100	01
Total expenses	<b>\$</b> 1	1,579	\$ 1	,304	21
-					

Number of employees at quarter end 27,700

The increase in salaries and employee benefits expense for the first quarter of 2010 compared to the first quarter of 2009 was primarily due to the effect of our reinstatement of cash incentive compensation accruals, as well as higher benefits requirements in payroll taxes and higher contract services. During the first quarter of 2009, we did not accrue cash incentive compensation as a component of a plan to increase our tangible common equity.

27,500

Information systems and communications expense for the first quarter of 2010 compared to the 2009 quarter reflected slightly higher levels of spending on telecommunications hardware and software for our global infrastructure. The increase in transaction processing services expense resulted from higher external contract costs, as well as higher broker fees and sub-custody expenses.

Table of Contents 24

16

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

Other expenses increased mainly as a result of higher levels of costs related to professional services and securities processing. The increase in professional services costs resulted partly from an increase in legal fees compared to the first quarter of 2009. Securities processing expenses were higher for the first quarter of 2010 compared to the first quarter of 2009 mainly because of the prior year quarter subnormally low level of costs.

# **Income Tax Expense**

We recorded income tax expense of \$207 million for the first quarter of 2010, compared to \$138 million for the first quarter of 2009. Our effective tax rate for the first quarter of 2010 was 29.5%, compared to 22.5% for the first quarter of 2009. The increase in the effective rate was due to the non-recurrence of certain reductions in prior-period tax accruals recorded in the first quarter of 2009.

#### LINE OF BUSINESS INFORMATION

We have two lines of business: Investment Servicing and Investment Management. Given our services and management organization, the results of operations for these lines of business are not necessarily comparable with those of other companies, including companies in the financial services industry. Information about revenues, expenses and capital allocation methodologies with respect to these lines of business is provided in note 23 to the consolidated financial statements included in our 2009 Form 10-K.

The following is a summary of our line of business results. The amounts presented in the Other column for 2010 represent merger and integration costs recorded in connection with acquisitions. The amounts presented in the 2009 Other column represent net interest revenue earned in connection with our participation in the AMLF and merger and integration costs recorded in connection with the Investors Financial acquisition. The amounts presented in both Other columns were not allocated to State Street s business lines.

	Iı	ıvestment		Quarters En	ded March	31,		
(Dollars in millions,	S	Servicing	Mana	agement	Ot	her	То	tal
except where otherwise noted)	2010	2009	2010	2009	2010	2009	2010	2009
Fee revenue:								
Servicing fees	\$ 88	0 \$ 766					\$ 880	\$ 766
Management fees			\$ 226	\$ 181			226	181
Trading services	24	<b>2</b> 245					242	245
Securities finance	5	8 125	14	56			72	181
Processing fees and other	9	0 33	30	16			120	49
Total fee revenue	1,27	<b>0</b> 1,169	270	253			1,540	1,422
Net interest revenue	64	7 541	14	16		\$ 7	661	564
Gains related to investment securities, net	9.	5 16					95	16
Total revenue	2,01	<b>2</b> 1,726	284	269		7	2,296	2,002
Provision for loan losses	1:	5 84					15	84
Expenses from operations	1,33	<b>4</b> 1,139	232	148			1,566	1,287
Merger and integration costs					\$ 13	17	13	17
Total expenses	1,33	<b>4</b> 1,139	232	148	13	17	1,579	1,304

Edgar Filing: STATE STREET Corp - Form 10-Q

Income (Loss) from continuing operations before income taxes	\$ 663	\$ 503	\$ 52	\$ 121	\$ (13)	\$ (10)	\$ 702	\$ 614
Pre-tax margin	33%	29%	18%	45%				
Average assets (in billions)	\$ 139.0	\$ 141.1	\$ 3.9	\$ 3.2			\$ 142.9	\$ 144.3

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

# **Investment Servicing**

Total revenue for the first quarter of 2010 increased 17% compared to the first quarter of 2009. Total fee revenue in the same comparison increased 9%, with the increase attributable to growth in servicing fees and processing fees and other revenue. The growth in servicing fees was due to the effect of new business on current-period revenue, as well as increases in daily average equity market valuations. Processing fees and other revenue increased 173%, primarily the result of net revenue related to certain tax-advantaged investments, including a gain from a buyout of a leasing transaction. The increases were offset by a decline in securities finance revenue primarily due to lower spreads offset partly by increased lending volumes.

Servicing fees, trading services revenue and gains (losses) related to investment securities, net, for our Investment Servicing business line are identical to the respective consolidated results. Refer to the Servicing Fees, Trading Services and Gains (Losses) Related to Investment Securities, Net captions in the Total Revenue section of this Management s Discussion and Analysis for a more in-depth discussion. A discussion of processing fees and other revenue is provided under the caption Processing Fees and Other in the Total Revenue section.

Net interest revenue for the first quarter of 2010 increased 20% compared to the first quarter of 2009, generally due to the effect of the discount accretion recorded following the May 2009 consolidation of the conduits, which accretion is discussed more fully in the foregoing Total Revenue Net Interest Revenue section of this Management s Discussion and Analysis. A portion of consolidated net interest revenue is recorded in our Investment Management business line based on the volume of customer liabilities attributable to that business.

Total expenses for the first quarter of 2010 increased 17% compared to the first quarter of 2009, primarily due to the effect of our reinstatement of cash incentive compensation accruals.

#### **Investment Management**

Total revenue for the first quarter of 2010 increased 6% compared to the first quarter of 2009, reflecting a 7% increase in total fee revenue offset by a 13% decrease in net interest revenue.

With respect to management fees, which are generated by State Street Global Advisors, or SSgA, the 25% increase in the first quarter comparison resulted primarily from the effect of increases in average month-end equity market valuations and the effect of new business on current-period revenue. Management fees for the Investment Management business line are identical to the respective consolidated results. Refer to the Fee Revenue Management Fees section of Total Revenue in this Management s Discussion and Analysis for a more-in depth discussion.

For the first quarter of 2010, total expenses increased 57% compared to the first quarter of 2009, primarily attributable to the effect on salaries and benefits of our reinstatement of cash incentive compensation accruals, as well as higher benefits requirements in payroll taxes and higher contract services.

Lending funds managed by SSgA continue to invest in cash collateral pools underlying these funds, the net asset values of which remain less than \$1.00 per unit. These funds have imposed limitations on participant redemptions in an effort to address the impact of the disruption in the fixed-income securities markets since 2008 on the liquidity of certain assets held by the cash collateral pools underlying these funds. Although these funds continue to transact purchase and redemption orders based upon the transaction value of the collateral pools of \$1.00 per unit, the net asset value of the collateral pools determined in accordance with GAAP is less than \$1.00

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

per unit. We continue this practice for a number of reasons, including the fact that none of the securities in the cash collateral pools is currently in default or considered to be materially impaired, and the fact that there are restrictions on withdrawals from the lending funds, which, absent a significant reduction in the lending program, should permit the securities in the collateral pools to be held until they recover to their par value, which exceeds their current market value. The net asset value of the collateral pools underlying the SSgA funds, which is determined based upon the market value of the cash collateral pool assets, ranged from \$0.98 to \$1.00 during the first quarter of 2010, with a weighted-average net asset value of \$0.988 at March 31, 2010, compared to \$0.981 at December 31, 2009. At March 31, 2010, the aggregate net asset value of the unregistered collateral pools underlying the SSgA lending funds, based on a constant net asset value of \$1.00 per unit, was approximately \$23 billion, which exceeded the aggregate market value of those collateral pools as of the same date by approximately \$290 million.

Our continuation of the limitations on participant redemptions and the difference between the net asset value used for purchase and redemption transactions and the net asset value determined in accordance with GAAP could, if either or both continue, adversely effect SSgA s reputation, the marketing of its lending funds and its future results of operations.

#### FINANCIAL CONDITION

The structure of our consolidated statement of condition is primarily driven by the liabilities generated by our core Investment Servicing and Investment Management businesses. As our customers execute their worldwide cash management and investment activities, they use short-term investments and deposits that constitute the majority of our liabilities. These liabilities are generally in the form of non-interest-bearing demand deposits; interest-bearing transaction account deposits, which are denominated in a variety of currencies; and repurchase agreements, which generally serve as short-term investment alternatives for our customers.

Our customers needs and our operating objectives determine the volume, mix and currency denomination of our consolidated balance sheet. Deposits and other liabilities generated by customer activities are invested in assets that generally match the liquidity and interest-rate characteristics of the liabilities. As a result, our assets consist primarily of securities held in our available-for-sale or held-to-maturity portfolios and short-term money-market instruments, such as interest-bearing deposits, federal funds sold and securities purchased under resale agreements. The actual mix of assets is determined by the characteristics of the customer liabilities and our desire to maintain a well-diversified portfolio of high-quality assets. Managing our consolidated balance sheet structure is conducted within specific Board-approved policies for interest-rate risk, credit risk and liquidity.

19

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

# AND RESULTS OF OPERATIONS (Continued)

	For the Quarters Ended March 31,	
	2010	2009
(In millions)	Average Balance	Average Balance
Assets:		
Interest-bearing deposits with banks	\$ 10,348	\$ 27,124
Securities purchased under resale agreements	2,696	3,323
Federal funds sold	1	139
Trading account assets	148	6,200
Investment securities	94,814	70,132
Investment securities purchased under AMLF <sup>(1)</sup>		3,111
Loans	11,104	8,417
Other earning assets	1,106	2,048
Total interest-earning assets	120,217	120,494
Cash and due from banks	2,452	2,670
Other assets	20,255	21,091
	,	
Total assets	\$ 142,924	\$ 144,255
	. ,	, , , , , ,
Liabilities and shareholders equity:		
Interest-bearing deposits:		
U.S.	\$ 7,168	\$ 7,874
Non-U.S.	60,561	58,919
Ton Clot	00,201	30,717
Total interest-bearing deposits	67,729	66,793
Securities sold under repurchase agreements	8,478	10,941
Federal funds purchased	1,558	548
	1,556	
Short-term borrowings under AMLF <sup>(1)</sup>	16.006	3,091
Other short-term borrowings	16,836	11,905
Long-term debt	8,833	5,165
Other interest-bearing liabilities	632	1,343
Total interest-bearing liabilities	104,066	99,786
Non-interest-bearing deposits	13,387	20,252
Other liabilities	10,487	10,843
Shareholders equity	14,984	13,374
• •	, -	,
Total liabilities and shareholders equity	\$ 142,924	\$ 144,255

Amounts represent averages of asset-backed commercial paper purchases and associated borrowings in connection with our participation in the AMLF. The AMLF expired in February 2010.

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

# AND RESULTS OF OPERATIONS (Continued)

## **Investment Securities**

The carrying values of investment securities by type were as follows as of period end:

(In millions) Available for sale:	M	arch 31, 2010	Dec	cember 31, 2009
U.S. Treasury and federal agencies: Direct obligations	\$	9,307	\$	11,162
Mortgage-backed securities	Ф	15,089	Ф	14,936
Asset-backed securities:		15,069		14,930
Student loans (1)		40 =00		11.020
		12,788		11,928
Credit cards		6,214		6,607
Sub-prime		3,200		3,197
Other		2,784		2,797
Total asset-backed		24,986		24,529
Non-U.S. debt securities		11,772		10,311
State and political subdivisions		6,038		5,937
Collateralized mortgage obligations		2,440		2,409
Other U.S. debt securities		2,257		2,234
U.S. equity securities		962		1,098
Non-U.S. equity securities		105		83
Total	\$	72,956	\$	72,699
Held to maturity:				
U.S. Treasury and federal agencies:				
Direct obligations	\$	500	\$	500
Mortgage-backed securities		570		620
Asset-backed securities:				
Credit cards		18		20
Other		259		447
Total asset-backed		277		467
Non-U.S. debt securities		10,445		10,822
State and political subdivisions		180		206
Collateralized mortgage obligations		7,859		8,262
Total	\$	19,831	\$	20,877

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

# Edgar Filing: STATE STREET Corp - Form 10-Q

We manage our investment securities portfolio to align with interest-rate and duration characteristics of our customer liabilities and in the context of our overall consolidated balance sheet structure, which is maintained within internally approved risk limits, and in consideration of the global interest-rate environment. We consider a well-diversified, high-credit quality investment securities portfolio to be an important element in the management of our consolidated balance sheet. The portfolio continues to be concentrated in securities with high

21

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

credit quality, with approximately 81% of the carrying value of the portfolio AAA or AA rated. The percentages of the carrying value of the investment securities portfolio by external credit rating were as follows as of March 31, 2010 and December 31, 2009:

	March 31, 2010	December 31, 2009
AAA (1)	69%	69%
AA	12	11
A	7	7
BBB	3	4
BB	8	8
Non-rated	1	1
	100%	100%

#### (1) Includes U.S. Treasury securities.

The investment portfolio of approximately 9,750 securities is also diversified with respect to asset class. Approximately 71% of the carrying value of the portfolio is composed of mortgage-backed and asset-backed securities. The largely floating-rate asset-backed portfolio consists primarily of credit card- and student loan-backed securities. Mortgage-backed securities are split between securities of Federal National Mortgage Association, Federal Home Loan Mortgage Corporation and U.S. and non-U.S. large-issuer collateralized mortgage obligations.

Certain asset-backed and municipal (state and political subdivisions) securities have the benefit of third-party guarantees from financial guaranty insurance companies. The aggregate amortized cost of securities with underlying guarantees was approximately \$4.87 billion at March 31, 2010 and \$4.96 billion at December 31, 2009. Asset-backed securities comprised approximately \$889 million of the total at March 31, 2010, of which approximately \$228 million are currently drawing on the underlying guarantees in order to make contractual principal and interest payments to State Street. In these cases, the performance of the underlying security is highly dependent on the performance of the guarantor. Of the \$228 million currently drawing on the guarantees, approximately 52% is supported by guarantors rated below investment grade or not rated.

In assessing other-than-temporary impairment, we may from time to time place reliance on support from third-party financial guarantors for certain asset-backed and municipal (state and political subdivisions) securities. Factors taken into consideration when determining the level of support include the guarantor s credit rating and management s assessment of the guarantor s financial condition. For those companies deemed to be under financial duress, we have assumed default by those guarantors during 2010 with a modest recovery of claimed amounts (up to 20%). In addition, for structured securities, management considers the liquidation value of the underling collateral based on expected housing prices and other relevant factors.

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

#### **Impairment**

Net unrealized losses on securities available for sale were as follows as of March 31, 2010 and December 31, 2009:

(In millions)	March 31, 2010	Dec	ember 31, 2009
Fair value	\$ 72,956	\$	72,699
Amortized cost	74,280		74,843
Net unrealized loss, pre-tax	\$ (1,324)	\$	(2,144)
Net unrealized loss, after-tax	\$ (807)	\$	(1,316)

The net unrealized loss amounts excluded the remaining net unrealized loss of \$829 million, or \$524 million after-tax, and \$1.01 billion, or \$635 million after-tax, respectively, related to reclassifications of securities available for sale to securities held to maturity. These after-tax amounts were also recorded in other comprehensive income. The decline in the remaining after-tax unrealized loss on transferred securities resulted from amortization and from the recognition of losses from other-than-temporary impairment on certain of the securities.

We conduct periodic reviews of individual securities to assess whether other-than-temporary impairment exists. To the extent that other-than-temporary impairment is identified, the impairment is separated into a credit component and a non-credit component. The credit component is recorded in our consolidated statement of income, and the non-credit component is recorded, net of related taxes, in other comprehensive income to the extent that management does not intend to sell the security.

The assessment of other-than-temporary impairment involves an evaluation of economic and security-specific factors, which are more fully described in note 2 to the consolidated financial statements included in this Form 10-Q. Such factors are based upon estimates, derived by management, which contemplate current market conditions and security-specific performance. To the extent that market conditions are worse than management s expectations, other-than-temporary impairment could increase, in particular the credit component that would be recorded in our consolidated statement of income.

Generally, indices that measure trends in national housing prices are published in arrears. As of September 30, 2009, national housing prices, according to the Case-Shiller National Home Price Index, had declined by approximately 28% peak-to-current. As of December 31, 2009, there was a nominal deterioration of approximately 1%, resulting in an unchanged peak-to-current decline of approximately 28%. Despite recent stabilization in home prices, management continues to maintain its base assumption that there will be an overall decline in housing prices through the end of 2010, resulting in a peak-to-trough decline of approximately 37%.

During the first quarter of 2010, management s expectations with respect to potential losses worsened, primarily due to mortgage collateral, rising delinquencies (primarily greater than 60 days) and the above-mentioned expectations with respect to housing price declines. As a result, in the first quarter of 2010, we recognized \$97 million of other-than-temporary impairment related to credit. Our investment portfolio continues to be sensitive to management s estimates of defaults and prepayment speeds. For example, as it relates to our U.S. non-agency prime and Alt-A residential mortgage-backed portfolio, if we were to increase default estimates to 110% of management s current expectations with a corresponding 10% slowdown of prepayment

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

speeds to 90% of management s current expectations, other-than-temporary impairment on these securities related to credit would increase by approximately \$30 million to \$40 million, which impairment would be recorded in our consolidated statement of income. As it relates to our U.S. sub-prime asset-backed portfolio, if we were to increase default estimates to 110% of management s current expectations with a corresponding 10% slowdown of prepayment speeds to 90% of management s current expectations, other-than-temporary impairment related to credit would increase by approximately \$45 million to \$55 million.

The foregoing sensitivity estimates are based on a number of factors, including, but not limited to, the level of home prices and the timing of defaults. To the extent that such factors differ substantially from management s current expectations, resulting loss estimates may differ significantly.

Excluding the securities for which other-than-temporary impairment was recorded, management considers the aggregate decline in fair value of the remaining securities and the resulting net unrealized losses to be temporary and not the result of any material changes in the credit characteristics of the securities. Additional information about our assessment of impairment is provided in note 2 to the consolidated financial statements included in this Form 10-Q.

#### **Loans and Lease Financing**

(In millions)	March 31, 2010	December 31, 2009	
Commercial and financial:			
Institutional and corporate:			
U.S.	\$ 3,591	\$ 3,938	
Non-U.S.	114	100	
Securities settlement:			
U.S.	2,103	1,614	
Non-U.S.	1,119	458	
Commercial real estate:			
U.S.	596	600	
Total commercial and financial	7,523	6,710	
Purchased receivables:			
U.S.	767	786	
Non-U.S.	1,499	1,596	
Other:			
U.S.	916		
Lease financing:			
U.S.	409	408	
Non-U.S.	1,222	1,308	
Total loans	12,336	10,808	
Less allowance for loan losses	(91)	(79)	
Net loans	\$ 12,245	\$ 10,729	

Institutional and corporate balances primarily represented short-term extensions of credit pursuant to lending facilities with fund customers, as well as insurance, corporate and other borrowers. Securities settlement balances were composed of short-duration advances to our customers to

# Edgar Filing: STATE STREET Corp - Form 10-Q

provide liquidity in support of their transaction flows associated with securities settlement activities.

24

#### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

#### **AND RESULTS OF OPERATIONS (Continued)**

The commercial real estate loans were acquired in 2008 pursuant to indemnified repurchase agreements. These loans, which are primarily collateralized by direct and indirect interests in commercial real estate, were recorded at their then-current fair value, based on management s expectations with respect to future collection of principal and interest using appropriate market discount rates as of the date of acquisition. This acquired loan portfolio is accounted for under the provisions of ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality* (formerly AICPA Statement of Position No. 03-3, *Accounting for Certain Loans or Debt Securities Acquired in a Transfer*). The provisions of ASC Topic 310-30 require management to periodically estimate the loans expected future cash flows, and if the timing and amount of cash flows expected to be collected can be reasonably estimated, these cash flows are used to record interest revenue on the loans. If the loans expected future cash flows increase, the increase is recorded over the remaining terms of the loans as an increase to the loans yield. If expected future cash flows decrease, an allowance for loan losses is established and the accretable yield on the loans is maintained. In accordance with ASC Topic 310-30 and our accounting policy with respect to non-accrual loans, we would place these acquired commercial real estate loans on non-accrual status in the future if and when we were unable to reasonably estimate their expected future cash flows.

At March 31, 2010, approximately \$73 million of the above-described commercial real estate loans had been placed by management on non-accrual status, as the yield associated with certain of the loans, determined when the loans were acquired, was deemed to be non-accretable. This determination was based on management sexpectations of the future collection of principal and interest from the loans. Future changes in expectations with respect to collection of principal and interest on these loans could result in additional non-accrual loans and provisions for loan losses.

The purchased receivables were added in connection with the May 2009 conduit consolidation. These structured asset-backed loans represent undivided interests in securitized pools of underlying third-party receivables. Other loans, which are carried at fair value, resulted from the consolidation of the asset-backed securitization trusts on January 1, 2010 in connection with our adoption of a new accounting standard. This consolidation is further discussed in notes 1 and 7 to the consolidated financial statements included in this Form 10-Q.

As discussed in note 1, in April 2010, as a result of a market transaction between each of the trusts and new trust investors unrelated to us, we no longer have unilateral servicer removal rights. Although we continue to maintain investments significant to each trust with certain corresponding removal rights, we are no longer deemed to be the primary beneficiary of each of the trusts. As a result, beginning on April 23, 2010, we no longer record the assets and liabilities of the trusts in our consolidated financial statements. We will continue to carry our direct investments in the trusts. This de-consolidation is not expected to have a material effect on our consolidated results of operations or financial condition.

The following table presents activity in the allowance for loan losses for the periods indicated:

	March 31,	
(In millions)	2010	2009
Beginning balance	<b>\$ 79</b>	\$ 18
Provision for loan losses:		
Commercial real estate loans	10	84
Other	5	
Charge-offs:		
Commercial real estate loans	(3)	(8)
Total	\$ 91	\$ 94

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### AND RESULTS OF OPERATIONS (Continued)

The provision for loan losses related to commercial real estate loans primarily resulted from a revaluation of the collateral supporting one of the commercial real estate loans acquired in 2008 in connection with indemnification obligations. This loan is expected to be repaid through the ultimate liquidation of the underlying collateral. The commercial real estate loans are reviewed on a quarterly basis, and any provisions for loan losses that are recorded reflect management s current expectations with respect to future principal and interest cash flows from these loans, based on an assessment of economic conditions in the commercial real estate market and other factors. The charge-offs primarily related to the commercial real estate loans, as management considered certain of these loans no longer collectible.

### Capital

The management of regulatory and economic capital both involve key metrics evaluated by management to assess whether our actual level of capital is commensurate with our risk profile, is in compliance with all regulatory requirements, and is sufficient to provide us with the financial flexibility to undertake future strategic business initiatives.

### Regulatory Capital

Our objective with respect to regulatory capital management is to maintain a strong capital base in order to provide financial flexibility for our business needs, including funding corporate growth and supporting customers—cash management needs, and to provide protection against loss to depositors and creditors. We strive to maintain an optimal level of capital, commensurate with our risk profile, on which an attractive return to shareholders is expected to be realized over both the short and long term, while protecting our obligations to depositors and creditors and satisfying regulatory capital adequacy requirements. Additional information about our capital management process in the Financial Condition section of Management—s Discussion and Analysis in our 2009 Form 10-K.

At March 31, 2010, State Street and State Street Bank met all capital adequacy requirements to which they were subject. Regulatory capital amounts and ratios at March 31, 2010, and December 31, 2009 are presented in the table below.

	Regula Guideli	•	State	Street		State Street Bank				
(Dollars in millions)	Minimum	Well Capitalized	March 31, 2010	December 31, 2009		M	larch 31, 2010	Dec	ember 31, 2009	
Tier 1 risk-based capital ratio	4%	6%	18.0%		17.7%		17.6%		17.3%	
Total risk-based capital ratio	8	10	19.5		19.1		19.3		19.0	
Tier 1 leverage ratio	4	5	9.0		8.5		8.7		8.2	
Tier 1 risk-based capital			\$ 12,335	\$	12,005	\$	11,640	\$	11,378	
Total risk-based capital			13,296		12,961		12,755		12,482	
Adjusted risk-weighted assets and										
market-risk equivalents:										
Balance sheet risk-weighted assets			\$ 55,097	\$	56,780	\$	52,884	\$	54,832	
Off-balance sheet equivalent										
risk-weighted assets			12,269		10,159		12,277		10,159	
Market-risk equivalents			972		752		926		703	
Total			\$ 68,338	\$	67.691	\$	66,087	\$	65,694	
			+ 55,000	Ψ	,	4	,	Ψ	,-/	
Adjusted quarterly average assets			\$ 136,549	\$	140,978	\$	134,172	\$	138,914	

Table of Contents 37

26

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

State Street Bank must meet the regulatory designation of well capitalized in order to maintain the parent company s status as a financial holding company, including a minimum tier 1 risk-based capital ratio of 6%, a minimum total risk-based capital ratio of 10% and a tier 1 leverage ratio of 5%. In addition, State Street must meet Federal Reserve guidelines for well capitalized for a bank holding company to be eligible for a streamlined review process for acquisition proposals. These guidelines require a minimum tier 1 risk-based capital ratio of 6% and a minimum total risk-based capital ratio of 10%.

At March 31, 2010, State Street s and State Street Bank s regulatory capital ratios increased compared to year-end 2009. The increases in the risk-based ratios were primarily the result of the effect of first quarter 2010 net income on tier 1 capital and slight decreases in balance sheet risk-weighted assets, as consolidated total assets declined from December 31, 2009, partly offset by increases in off-balance sheet equivalent risk-weighted assets primarily associated with increased transactional volume and appreciation in the value of securities on loan in our securities finance agency lending business. The increase in the tier 1 leverage ratio resulted from the effect of first quarter 2010 net income on tier 1 capital and a decline in adjusted quarterly average assets. All regulatory capital ratios for State Street and State Street Bank exceeded the regulatory minimum and well-capitalized thresholds.

### Other

The current minimum regulatory capital requirements enforced by the U.S. banking regulators are based on a 1988 international accord, commonly referred to as Basel I, which was developed by the Basel Committee on Banking Supervision. In 2004, the Basel Committee released the final version of its new capital adequacy framework, referred to as Basel II. Basel II governs the capital adequacy of large, internationally active banking organizations, such as State Street, that generally rely on sophisticated risk management and measurement systems, and requires these organizations to enhance their measurement and management of the risks underlying their business activities and to better align regulatory capital requirements with those risks.

Basel II adopts a three-pillar framework for addressing capital adequacy minimum capital requirements, which incorporate the measurement of credit risk, market risk and operational risk; supervisory review, which addresses the need for a banking organization to assess its capital adequacy position relative to its overall risk, rather than only with respect to its minimum capital requirement; and market discipline, which imposes public disclosure requirements on a banking organization intended to allow the assessment of key information about the organization s risk profile and its associated level of regulatory capital.

In December 2007, U.S. banking regulators jointly issued final rules to implement the Basel II framework in the U.S. Implementation is subject to a multi-year transition period in which limits are imposed upon the amount by which minimum required capital may decrease. The framework does not supersede or change the existing prompt corrective action and leverage capital requirements applicable to banking organizations in the U.S., and explicitly reserves the regulators—authority to require organizations to hold additional capital where appropriate.

State Street has established a comprehensive program to implement the Basel II framework and related regulatory requirements adopting the most advanced approaches within the prescribed time frames.

Legislative and regulatory changes are currently being actively pursued in the U.S., the European Union and other markets in which we conduct business. Proposals for special taxes or assessments on financial institutions, change in permissible activities for depository institutions and their affiliates and changes in the standards of liability for the providers of certain custodial services, could have an adverse effect on our businesses and our

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

future consolidated results of operations. We are also evaluating such legislative and regulatory proposals for opportunities to offer new or incremental services to our customers. It is not possible to determine at this time what proposals will be enacted and the net effect of such legislative and regulatory changes on our businesses and on our future consolidated results of operations.

### **Economic Capital**

We define economic capital as the capital required to protect holders of our senior debt, and obligations higher in priority, against unexpected economic losses over a one-year period at a level consistent with the solvency of a firm with our target AA senior debt rating. Economic capital requirements are one of several important measures used by management and the Board of Directors to assess the adequacy of our capital levels in relation to State Street s risk profile. Our Capital Committee is responsible for overseeing our economic capital process. The framework and methodologies used to quantify economic capital for each of the risk types described below have been developed by our Enterprise Risk Management, Global Treasury and Corporate Finance groups and are designed to be generally consistent with our risk management principles and Basel II. This economic capital framework has been approved by senior management and the Risk and Capital Committee of the Board. Due to the evolving nature of quantification techniques, we expect to periodically refine the methodologies, assumptions, and data used to estimate our economic capital requirements, which could result in a different amount of capital needed to support our business activities.

We quantify capital requirements for the risks inherent in our business activities and group them into one of the following broadly-defined categories:

Market risk: the risk of adverse financial impact due to fluctuations in market prices, primarily as they relate to our trading activities;

Interest-rate risk: the risk of loss in non-trading asset and liability management positions, primarily the impact of adverse movements in interest rates on the repricing mismatches that exist between balance sheet assets and liabilities;

Credit risk: the risk of loss that may result from the default or downgrade of a borrower or counterparty;

Operational risk: the risk of loss from inadequate or failed internal processes, people and systems, or from external events, which is consistent with the Basel II definition; and

Business risk: the risk of negative earnings resulting from adverse changes in business factors, including changes in the competitive environment, changes in the operational economics of our business activities, and the effect of strategic and reputation risks. Economic capital for each of these five categories is estimated on a stand-alone basis using statistical modeling techniques applied to internally-generated and, in some cases, external data. These individual results are then aggregated at the State Street consolidated level. A capital reduction, or diversification benefit, is then applied to reflect the unlikely event of experiencing an extremely large loss in each risk type at the same time.

### Liquidity

The objective of liquidity management is to ensure that we have the ability to meet our financial obligations in a timely and cost-effective manner, and that we maintain sufficient flexibility to fund strategic corporate

28

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

initiatives as they arise. Effective management of liquidity involves assessing the potential mismatch between the future cash needs of our customers and our available sources of cash under normal and adverse economic and business conditions. Significant uses of liquidity, described more fully below, consist primarily of meeting deposit withdrawals and funding outstanding commitments to extend credit or to purchase securities as they are drawn upon. Liquidity is provided by the maintenance of broad access to the global capital markets and by our consolidated balance sheet asset structure.

Sources of liquidity come from two primary areas: access to the global capital markets and liquid assets carried on our consolidated balance sheet. Our ability to source incremental funding at reasonable rates of interest from wholesale investors in the capital markets is the first source of liquidity we would access to accommodate the uses of liquidity described below. On-balance sheet liquid assets are also an integral component of our liquidity management strategy. These assets provide liquidity through maturities of the assets, but more importantly, they provide us with the ability to raise funds by pledging the securities as collateral for borrowings or through outright sales. Each of these sources of liquidity is used in the management of daily cash needs and in a crisis scenario, in which we would need to accommodate potential large, unexpected demand for funds.

Uses of liquidity result from the following: withdrawals of unsecured customer deposits; draw-downs on unfunded commitments to extend credit or to purchase securities, generally provided through lines of credit; and short-duration advance facilities. Customer deposits are generated largely from our investment servicing activities, and are invested in a combination of term investment securities and short-term money market assets whose mix is determined by the characteristics of the deposits. Most of the customer deposits are payable upon demand or are short-term in nature, which means that withdrawals can potentially occur quickly and in large amounts. Similarly, customers can request disbursement of funds under commitments to extend credit, or can overdraw deposit accounts rapidly and in large volumes. In addition, a large volume of unanticipated funding requirements, such as large draw-downs of existing lines of credit, could require additional liquidity.

Material risks to sources of short-term liquidity could include, among other things, adverse changes in the perception in the financial markets of our financial condition or liquidity needs, and downgrades by major independent credit rating agencies of our deposits and our debt securities, which would restrict our ability to access the capital markets and could lead to withdrawals of unsecured deposits by our customers.

In managing our liquidity, we have issued term wholesale certificates of deposit and invested those funds in short-term money market assets where they would be available to meet cash needs. At March 31, 2010, this wholesale portfolio totaled \$8.04 billion, compared to \$5.74 billion at December 31, 2009. In connection with our management of liquidity where we seek to maintain access to sources of back-up liquidity at reasonable costs, we have participated in the Federal Reserve s secured lending program available to financial institutions, referred to as the term auction facility, or TAF. State Street Bank terminated its participation in the TAF in February 2010, and consequently had no TAF balance outstanding at March 31, 2010, compared to \$2.0 billion at December 31, 2009. The highest TAF balance of State Street Bank outstanding during the first quarter of 2010 was \$2.0 billion, compared to \$10.0 billion during the year ended December 31, 2009. The average TAF balance outstanding for the first quarter of 2010 was approximately \$900 million, compared to an average TAF balance of approximately \$4.9 billion for the year ended December 31, 2009.

In addition to these funding sources, at March 31, 2010, conduit asset-backed commercial paper issued to third parties totaled approximately \$9.88 billion, compared to \$12.07 billion at December 31, 2009. The conduits were consolidated onto State Street s balance sheet in May 2009. We continue to market the conduit commercial paper program to investors in order to fund the remaining conduit assets.

29

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

While maintenance of our high investment-grade credit rating is of primary importance to our liquidity management program, on-balance sheet liquid assets represent significant liquidity that we can directly control, and provide a source of cash in the form of principal maturities and the ability to borrow from the capital markets using our securities as collateral. Our liquid assets consist primarily of cash balances at central banks in excess of regulatory requirements and other short-term liquid assets, such as federal funds sold and interest-bearing deposits with banks, the latter of which are multicurrency instruments invested with major multinational banks; and high-quality, marketable investment securities not already pledged, which generally are more liquid than other types of assets and can be sold or borrowed against to generate cash quickly. At March 31, 2010, the value of our liquid assets, as defined, totaled \$79.18 billion, compared to \$75.98 billion as of December 31, 2009. Due to the unusual size and volatile nature of our quarter-end customer deposits, we maintained approximately \$19.23 billion at central banks as of March 31, 2010, compared to \$22.45 at December 31, 2009, both in excess of regulatory required minimums.

Aggregate investment securities carried at \$41.32 billion as of March 31, 2010, compared to \$40.96 billion as of December 31, 2009, were designated as pledged for public and trust deposits, borrowed funds and for other purposes as provided by law, and are excluded from the liquid assets calculation, unless pledged to the Federal Reserve Bank of Boston or internally between State Street affiliates. Liquid assets included securities pledged to the Federal Reserve Bank of Boston to secure State Street Bank s ability to borrow from their discount window should the need arise. This access to primary credit is an important source of back-up liquidity for State Street Bank. As of March 31, 2010, we had no outstanding primary credit borrowings from the discount window.

Based upon our level of liquid assets and our ability to access the capital markets for additional funding when necessary, including our ability to issue debt and equity securities under our current universal shelf registration, management considers overall liquidity at March 31, 2010 to be sufficient to meet State Street s current commitments and business needs, including supporting the liquidity of the commercial paper conduits and accommodating the transaction and cash management needs of our customers.

As referenced above, our ability to maintain consistent access to liquidity is fostered by the maintenance of high investment-grade ratings on our debt, as measured by the major independent credit rating agencies. Factors essential to retaining high credit ratings include diverse and stable core earnings; strong risk management; strong capital ratios; diverse liquidity sources, including the global capital markets and customer deposits; and strong liquidity monitoring procedures. High ratings on debt minimize borrowing costs and enhance our liquidity by increasing the potential market for our debt. A downgrade or reduction of these credit ratings could have an adverse effect to our ability to access funding at favorable interest rates.

We maintain an effective universal shelf registration that allows for the public offering and sale of debt securities, capital securities, common stock, depositary shares and preferred stock, and warrants to purchase such securities, including any shares into which the preferred stock and depositary shares may be convertible, or any combination thereof. We have, as discussed previously, issued in the past, and we may issue in the future, securities pursuant to the shelf registration. The issuance of debt or equity securities will depend on future market conditions, funding needs and other factors.

We currently maintain a corporate commercial paper program, unrelated to the conduits—asset-backed commercial paper program, under which we can issue up to \$3 billion with original maturities of up to 270 days from the date of issue. At March 31, 2010, we had \$2.80 billion of commercial paper outstanding, compared to \$2.78 billion at December 31, 2009. Corporate commercial paper issuances are recorded in other short-term borrowings in our consolidated statement of condition.

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

State Street Bank currently has Board authority to issue bank notes up to an aggregate of \$5 billion, and up to \$1 billion of subordinated bank notes. As of March 31, 2010, State Street Bank s outstanding unsecured senior notes, issued pursuant to the aforementioned Board authority, totaled \$2.45 billion. These notes are guaranteed pursuant to the FDIC s Temporary Liquidity Guarantee Program.

State Street Bank currently maintains a line of credit with a financial institution of CAD \$800 million, or approximately \$788 million as of March 31, 2010, to support its Canadian securities processing operations. The line of credit has no stated termination date and is cancelable by either party with prior notice. As of March 31, 2010, no balance was outstanding on this line of credit.

### Risk Management

The global scope of our business activities requires that we balance what we perceive to be the primary risks in our businesses with a comprehensive and well-integrated risk management function. The measurement, monitoring and mitigation of risks are essential to the financial performance and successful management of our businesses. These risks, if not effectively managed, can result in current losses to State Street as well as erosion of our capital and damage to our reputation. Our systematic approach also allows for a more precise assessment of risks within a framework for evaluating opportunities for the prudent use of capital.

We have a disciplined approach to risk management that involves all levels of management. The Board provides extensive review and oversight of our overall risk management programs, including the approval of key risk management policies and the periodic review of State Street skey risk indicators. These indicators are designed to identify major business activities of State Street with significant risk content, and to establish quantifiable thresholds for risk measurement. Key risk indicators are reported regularly to the Risk and Capital Committee of the Board and are reviewed periodically for appropriateness. Modifications to the indicators are made to reflect changes in our business activities or refinements to existing measurements. Enterprise Risk Management, or ERM, a dedicated corporate group, provides oversight, support and coordination across business units and is responsible for the formulation and maintenance of enterprise-wide risk management policies and guidelines. In addition, ERM establishes and reviews approved limits, and with business line management, monitors key risks. The Chief Risk Officer meets regularly with the Board or a Board committee, as appropriate, and has the authority to escalate issues as necessary.

The execution of duties in the management of people, products, business operations and processes is the responsibility of business unit managers. The function of risk management is designing and directing the implementation of risk management programs and processes consistent with corporate and regulatory standards, and providing oversight of the business-owned risks. Accordingly, risk management is a shared responsibility between ERM and the business lines, and requires joint efforts in goal setting, program design and implementation, resource management, and performance evaluation between business and functional units.

Responsibility for risk management is overseen by a series of management committees. The Management Risk and Capital Committee, or MRAC, chaired by our Chief Executive Officer with our Chief Risk Officer and Chief Financial Officer acting as co-chairs, aligns State Street s strategy, budget, risk appetite and capital adequacy. The Major Risk Committee, or MRC, is responsible for the formulation, recommendation and approval of policies, guidelines and programs governing the identification, analysis, measurement and control of material risks across State Street. Co-Chaired by our Chief Risk Officer and Chief Financial Officer, the MRC focuses on the review of business activities with significant impact on risk and capital. Our Capital Committee, chaired by our Chief Financial Officer, oversees the management of our regulatory and economic capital, the determination of the framework for capital allocation and strategies for capital structure and debt and equity issuances.

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

Our Asset and Liability Committee, or ALCO, chaired by our Treasurer, oversees the management of our consolidated balance sheet, including management of our global liquidity and interest-rate risk positions. Our Fiduciary Review Committee reviews the criteria for the acceptance of fiduciary duties, and assists our business lines with their fiduciary responsibilities executed on behalf of customers. Our Credit Committee, chaired by our Chief Credit Officer, acts as the credit policy committee for State Street. Our Operational Risk Committee, co-chaired by the Head of ERM and the Head of Operational Risk, provides cross-business oversight of operational risk to identify, measure, manage and control operational risk in an effective and consistent manner across State Street. Our Model Assessment Committee, chaired within ERM, provides recommendations concerning technical modeling issues and independently validates qualifying financial models utilized by our businesses. Several other committees with specialized risk management functions report to the MRC.

While we believe that our risk management program is effective in managing the risks in our businesses, external factors may create risks that cannot always be identified or anticipated. Additional information about our process for managing market risk for both our trading and asset and liability management activities, as well as credit risk, operational risk and business risk, can be found in the Financial Condition section of Management s Discussion and Analysis in our 2009 Form 10-K.

### Market Risk

Market risk is defined as the risk of adverse financial impact due to fluctuations in interest rates, foreign exchange rates and other market-driven factors and prices. State Street is exposed to market risk in both its trading and non-trading, or asset and liability management, activities. The market risk management processes related to these activities, discussed in further detail below, apply to both on-balance sheet and off-balance sheet exposures.

We primarily engage in trading and investment activities to serve our customers needs and to contribute to overall corporate earnings and liquidity. In the conduct of these activities, we are subject to, and assume, market risk. The level of market risk that we assume is a function of our overall objectives and liquidity needs, customer requirements and market volatility. Interest-rate risk, a component of market risk, is more thoroughly discussed in the Asset and Liability Management portion of this Market Risk section.

### Trading Activities

Market risk associated with foreign exchange and other trading activities is managed through corporate guidelines, including established limits on aggregate and net open positions, sensitivity to changes in interest rates, and concentrations, which are supplemented by stop-loss thresholds. We use a variety of risk management tools and methodologies, including value-at-risk, to measure, monitor and manage market risk. All limits and measurement techniques are reviewed and adjusted as necessary on a regular basis by business managers, the market risk management group and the Trading and Market Risk Committee.

We use a variety of derivative financial instruments to support our customers needs, conduct trading activities and manage our interest-rate and currency risk. These activities are designed to create trading revenue and to hedge potential earnings volatility. In addition, we provide services related to derivatives in our role as both a manager and a servicer of financial assets.

Our customers use derivatives to manage the financial risks associated with their investment goals and business activities. With the growth of cross-border investing, customers have an increasing need for foreign exchange forward contracts to convert currency for international investments and to manage the currency risk in

32

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

their international investment portfolios. As an active participant in the foreign exchange markets, we provide foreign exchange forward contracts and options in support of these customer needs.

As part of our trading activities, we assume positions in the foreign exchange and interest-rate markets by buying and selling cash instruments and using derivatives, including foreign exchange forward contracts, foreign exchange and interest-rate options and interest-rate swaps. As of March 31, 2010, the aggregate notional amount of these derivatives was \$665.17 billion, of which \$620.48 billion were foreign exchange forward and spot contracts. In the aggregate, we seek to closely match long and short foreign exchange forward positions to minimize currency and interest-rate risk. All foreign exchange contracts are valued daily at current market rates. Additional information about trading derivatives is provided in note 10 to the consolidated financial statements included in this Form 10-Q.

As noted above, we use a variety of risk measurement tools and methodologies, including value-at-risk, or VaR, which is an estimate of potential loss for a given period within a stated statistical confidence interval. We use a risk measurement system to estimate VaR daily. We have adopted standards for estimating VaR, and we maintain capital for market risk in accordance with applicable regulatory guidelines. VaR is estimated for a 99% one-tail confidence interval and an assumed one-day holding period using a historical observation period of two years. A 99% one-tail confidence interval implies that daily trading losses should not exceed the estimated VaR more than 1% of the time, or less than three business days out of a year. The methodology uses a simulation approach based on historically observed changes in foreign exchange rates, interest rates (U.S. and non-U.S.) and foreign exchange implied volatilities, and takes into account the resulting diversification benefits provided from the mix of our trading positions.

Like all quantitative risk measures, VaR is subject to limitations and assumptions inherent in our methodology. Our methodology gives equal weight to all market-rate observations regardless of how recently the market rates were observed. The estimate is calculated using static portfolios consisting of trading positions held at the end of each business day. Therefore, implicit in the VaR estimate is the assumption that no intra-day actions are taken by management during adverse market movements. As a result, the methodology does not include risk associated with intra-day changes in positions or intra-day price volatility.

The following table presents VaR with respect to our trading activities, for trading positions held during the periods indicated, as measured by our VaR methodology. The generally lower total VaR amounts compared to component VaR amounts primarily relate to diversification benefits across risk types.

### VALUE-AT-RISK

		Quarters Ended March 31,										
		2010					2009					
	Annual					Annual						
(In millions)	Average	Max	kimum	Min	imum	Average	Max	kimum	Min	imum		
Foreign exchange rates	\$ 3.2	\$	8.2	\$	1.3	\$ 3.8	\$	9.7	\$	0.8		
Interest-rates	2.6		4.4		1.6	1.4		2.9		0.6		
Total VaR for trading assets	\$ 4.2	\$	7.7	\$	2.2	\$ 4.1	\$	9.2	\$	1.2		

We back-test the estimated one-day VaR on a daily basis. This information is reviewed and used to confirm that all relevant trading positions are properly modeled. For the quarters ended March 31, 2010 and 2009, we did not experience any actual trading losses in excess of our end-of-day VaR estimate.

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

Our VaR measurement methodology also measures VaR associated with certain assets classified as trading account assets in our consolidated balance sheet. These assets are not held in connection with typical trading activities, and thus are not reflected in the foregoing VaR table. In the table below, the VaR associated with these assets is reported as VaR for non-trading assets. Total regulatory VaR is calculated as the sum of the VaR for trading assets and the VaR for non-trading assets, with no diversification benefits recognized. The average, maximum and minimum amounts are calculated for each line item separately.

## **Total Regulatory VALUE-AT-RISK**

		Quarters Ended March 31,										
		2010						2009				
	Annual					Annual						
(In millions)	Average	Ma	ximum	Mir	imum	Average	Max	ximum	Mir	nimum		
VaR for trading assets	\$ 4.2	\$	7.7	\$	2.2	\$ 4.1	\$	9.2	\$	1.2		
VaR for non-trading assets	3.6		6.7		2.9	nm		nm		nm		
Total regulatory VaR	\$ 7.8	\$	11.3	\$	5.4	\$ 4.1	\$	9.2	\$	1.2		

nm-not measured for the period.

Asset and Liability Management Activities

The primary objective of asset and liability management is to provide sustainable and growing net interest revenue, or NIR, under varying economic environments, while protecting the economic values of our balance sheet assets and liabilities from the adverse effects of changes in interest rates. Most of our NIR is earned from the investment of deposits generated by our Investment Servicing and Investment Management lines of business. We structure our balance sheet assets to generally conform to the characteristics of our balance sheet liabilities, but we manage our overall interest-rate risk position in the context of current and anticipated market conditions and within internally-approved risk guidelines.

Our investment activities and our use of derivative financial instruments are the primary tools used in managing interest-rate risk. We invest in financial instruments with currency, repricing, and maturity characteristics we consider appropriate to manage our overall interest-rate risk position. In addition to on-balance sheet assets, we use certain derivative instruments, primarily interest-rate swaps, to alter the interest-rate characteristics of specific balance sheet assets or liabilities. The use of derivatives is subject to ALCO-approved guidelines. Additional information about our use of derivatives is provided in note 10 to the consolidated financial statements included in this Form 10-Q.

As a result of growth in our non-U.S. operations, non-U.S. dollar denominated customer liabilities are a significant portion of our consolidated balance sheet. This growth results in exposure to changes in the shape and level of non-U.S. dollar yield curves, which we include in our consolidated interest-rate risk management process.

To measure, monitor, and report on our interest-rate risk position, we use (1) NIR simulation, or NIR-at-risk, which measures the impact on NIR over the next twelve months to immediate, or rate shock, and gradual, or rate ramp, changes in market interest rates; and (2) economic value of equity, or EVE, which measures the impact on the present value of all NIR-related principal and interest cash flows of an immediate change in interest rates. NIR-at-risk is designed to measure the potential impact of changes in market interest

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### AND RESULTS OF OPERATIONS (Continued)

rates on NIR in the short term. EVE, on the other hand, is a long-term view of interest-rate risk, but with a view toward liquidation of State Street. Both of these measures are subject to ALCO-established guidelines, and are monitored regularly, along with other relevant simulations, scenario analyses and stress tests by both Global Treasury and ALCO.

In calculating our NIR-at-risk, we start with a base amount of NIR that is projected over the next twelve months, assuming that the then-current yield curve remains unchanged over the period. Our existing balance sheet assets and liabilities are adjusted by the amount and timing of transactions that are forecasted to occur over the next twelve months. That yield curve is then shocked, or moved immediately, ±100 basis points in a parallel fashion, or at all points along the yield curve. Two new twelve-month NIR projections are then developed using the same balance sheet and forecasted transactions, but with the new yield curves, and compared to the base scenario. We also perform the calculations using interest rate ramps, which are ±100 basis point changes in interest rates that are assumed to occur gradually over the next twelve-month period, rather than immediately as we do with interest-rate shocks.

EVE is based on the change in the present value of all NIR-related principal and interest cash flows for changes in market rates of interest. The present value of existing cash flows with a then-current yield curve serves as the base case. We then apply an immediate parallel shock to that yield curve of  $\pm 200$  basis points and recalculate the cash flows and related present values. A large shock is used to better capture the embedded option risk in our mortgage-backed securities that results from the borrower s prepayment opportunity.

Key assumptions used in the models described above include the timing of cash flows; the maturity and repricing of balance sheet assets and liabilities, especially option-embedded financial instruments like mortgage-backed securities; changes in market conditions; and interest-rate sensitivities of our customer liabilities with respect to the interest rates paid and the level of balances. These assumptions are inherently uncertain and, as a result, the models cannot precisely predict future NIR or predict the impact of changes in interest rates on NIR and economic value. Actual results could differ from simulated results due to the timing, magnitude and frequency of changes in interest rates and market conditions, changes in spreads and management strategies, among other factors. Projections of potential future streams of NIR are assessed as part of our forecasting process.

The following table presents the estimated exposure of NIR for the next twelve months, calculated as of March 31, 2010 and December 31, 2009, due to an immediate ±100 basis point shift in then-current interest rates. Estimated incremental exposures presented below are dependent on management s assumptions about asset and liability sensitivities under various interest-rate scenarios, such as those previously discussed, and do not reflect any actions management may undertake in order to mitigate some of the adverse effects of interest-rate changes on State Street s financial performance.

NIR-AT-RISK (In millions)

Estimated Exposure to Net Interest Revenue

	March 31,	December 31,		
Rate change:	2010	2	2009	
+100 bps shock	\$ (78)	\$	(165)	
-100 bps shock	(321)		(330)	
+100 bps ramp	(59)		(128)	
-100 bps ramp	(220)		(112)	

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

The loss of NIR sensitivity over the next 12 months for an upward-100-basis-point shock at March 31, 2010 compared to December 31, 2009 was primarily the result of continued growth in rate-sensitive core deposits, which benefit NIR in a rising-rate environment. This benefit was partially offset by purchases of fixed-rate investment securities. NIR sensitivity to a downward-100-basis-point shock was essentially unchanged at March 31, 2010 compared to December 31, 2009. The major contributor to this loss in NIR is the fact that deposit rates have little ability to re-price downward due to the current low rate environment, but assets still have the ability to re-price to lower rates.

Other important factors that affect the levels of NIR are balance sheet size and mix; interest-rate spreads; the slope and interest-rate level of U.S. dollar and non-U.S. dollar yield curves and the relationship between them; the pace of change in market interest rates; and management actions taken in response to the preceding conditions.

The following table presents estimated EVE exposures, calculated as of March 31, 2010 and December 31, 2009, assuming an immediate and prolonged shift in interest rates, the impact of which would be spread over a number of years.

**ECONOMIC VALUE OF EQUITY** (In millions)

Estimated Exposure to Economic Value of Equity

	March 31,	December 31,			
Rate change:	2010		2009		
+200 bps shock	\$ (1,409)	\$	(1,205)		
- 200 bps shock	(95)		(434)		

The change in EVE sensitivity for an upward-200-basis-point shock at March 31, 2010 compared to December 31, 2009 was mainly attributable to higher rates and our re-investment in fixed-rate investment securities, which increased overall portfolio duration. Higher rates also impacted the change in EVE sensitivity for a downward-200-basis-point shock at March 31, 2010 compared to December 31, 2009.

### Credit Risk

Credit and counterparty risk is defined as the risk of financial loss if a borrower or counterparty is either unable or unwilling to repay borrowings or settle a transaction in accordance with contractual terms. We assume credit and counterparty risk on both our on- and off-balance sheet exposures. The extension of credit and the acceptance of counterparty risk by State Street are governed by corporate guidelines based on each counterparty s risk profile, the markets served, counterparty and country concentrations, and regulatory compliance. Our focus on large institutional investors and their businesses requires that we assume concentrated credit risk for a variety of products and durations. We maintain comprehensive guidelines and procedures to monitor and manage all aspects of credit and counterparty risk that we undertake. Counterparties are evaluated on an individual basis at least annually, while significant exposures to counterparties are reviewed daily. Processes for credit approval and monitoring are in place for all credit extensions. As part of the approval and renewal process, due diligence is conducted based on the size and term of the exposure, as well as the creditworthiness of the counterparty. At any point in time, having one or more counterparties to which our exposure exceeds 10% of our consolidated total shareholders equity, exclusive of unrealized gains or losses, is not unusual. Exposure to these entities is aggregated and evaluated by ERM.

We provide, on a limited basis, traditional loan products and services to key customers and prospects in a manner that is intended to enhance customer relationships, increase profitability and manage risk. We employ a relationship model in which credit decisions are based upon credit quality and the overall institutional relationship.

Table of Contents 48

36

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

### **AND RESULTS OF OPERATIONS (Continued)**

An allowance for loan losses is maintained to absorb probable credit losses in the loan and lease portfolio that can be estimated, and is reviewed regularly by management for adequacy. An internal rating system is used to assess potential risk of loss. State Street s risk-rating process incorporates the use of risk rating tools in conjunction with management s judgment. Qualitative and quantitative inputs are captured in a transparent and replicable manner, and following a formal review and approval process, an internal credit rating based on State Street s credit scale is assigned. The provision for loan losses is a charge to current earnings to maintain the overall allowance for loan losses at a level considered adequate relative to the level of credit risk in the loan and lease portfolio. Information about provisions for loan losses is included in the Provision for Loan Losses section of this Management s Discussion and Analysis. State Street s risk-rating process incorporates the use of risk-rating tools in conjunction with management s judgment. Qualitative and quantitative inputs are captured in a transparent and replicable manner, and following a formal review and approval process, an internal credit rating based on State Street s credit scale is assigned.

We purchase securities under agreements to resell. Risk is managed through a variety of processes, including establishing the acceptability of counterparties; limiting purchases largely to low-risk U.S. government securities; taking possession or control of pledged assets; monitoring levels of underlying collateral; and limiting the duration of the agreements. Securities are revalued daily to determine if we believe that additional collateral is necessary from the borrower. Most repurchase agreements are short-term, with maturities of less than 90 days.

We also provide customers with off-balance sheet liquidity and credit enhancement facilities in the form of letters and lines of credit. These exposures are subject to an initial credit analysis, with detailed approval and review processes. These facilities are also actively monitored and reviewed annually. We maintain a separate reserve for probable credit losses related to certain of these off-balance sheet activities, which is recorded in accrued expenses and other liabilities in our consolidated statement of condition. Management reviews the adequacy of this reserve on a regular basis.

On behalf of our customers, we lend their securities to creditworthy banks, broker/dealers and other institutions. In most circumstances, we indemnify our customers for the fair market value of those securities against a failure of the borrower to return such securities. Though these transactions are collateralized, the substantial volume of these activities necessitates detailed credit-based underwriting and monitoring processes. The aggregate amount of indemnified securities on loan totaled \$396.87 billion at March 31, 2010, and \$365.25 billion at December 31, 2009. We require the borrowers to provide collateral in an amount equal to or in excess of 100% of the fair market value of the securities borrowed. State Street holds the collateral received in connection with our securities lending services as agent and these holdings are not recorded in our consolidated statement of condition. The securities on loan and the collateral are revalued daily to determine if additional collateral is necessary. We held, as agent, cash and securities totaling \$407.94 billion and \$375.92 billion as collateral for indemnified securities on loan at March 31, 2010 and December 31, 2009, respectively.

The collateral held by us is invested on behalf of our customers. In certain cases, the collateral is invested in third-party repurchase agreements, for which we indemnify the customer against loss of the principal invested. We require the repurchase agreement counterparty to provide collateral in an amount equal to or in excess of 100% of the amount of the repurchase agreement. The indemnified repurchase agreements and the related collateral are not recorded in our consolidated statement of condition. Of the collateral of \$407.94 billion at March 31, 2010 and \$375.92 billion at December 31, 2009 referenced above, \$96.66 billion at March 31, 2010 and \$77.73 billion at December 31, 2009 was invested in indemnified repurchase agreements. We held, as agent, \$101.57 billion and \$82.62 billion as collateral for indemnified investments in repurchase agreements at March 31, 2010 and December 31, 2009, respectively.

37

Investments in debt and equity securities, including investments in affiliates, are monitored regularly by Corporate Finance and ERM. Procedures are in place for assessing impaired securities, as discussed in note 2 to the consolidated financial statements included in this Form 10-Q.

### OFF-BALANCE SHEET ARRANGEMENTS

Information about off-balance sheet arrangements is provided in notes 6, 7 and 10 to the consolidated financial statements included in this Form 10-Q.

### RECENT ACCOUNTING DEVELOPMENTS

Information with respect to recent accounting developments is provided in note 1 to the consolidated financial statements included in this Form 10-Q.

### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information with respect to quantitative and qualitative disclosures about market risk is set forth in the Market Risk section of Management s Discussion and Analysis of Financial Condition and Results of Operations, included in this Form 10-Q.

### CONTROLS AND PROCEDURES

State Street has established and maintains disclosure controls and procedures that are designed to ensure that material information relating to State Street and its subsidiaries on a consolidated basis required to be disclosed in its reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to State Street management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. For the quarter ended March 31, 2010, State Street s management carried out an evaluation, with the participation of the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of State Street s disclosure controls and procedures. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that State Street s disclosure controls and procedures were effective as of March 31, 2010

State Street has also established and maintains internal control over financial reporting as a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with GAAP. In the ordinary course of business, State Street routinely enhances its internal control over financial reporting by either upgrading its current systems or implementing new systems. Changes have been made and will be made to State Street s internal control over financial reporting as a result of these efforts. During the quarter ended March 31, 2010, no change occurred in State Street s internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, State Street s internal control over financial reporting.

38

# STATE STREET CORPORATION

# CONSOLIDATED STATEMENT OF INCOME

# (UNAUDITED)

	ין	Three Months March 3			
	201		2009		
(Dollars in millions, except per share amounts)					
Fee revenue:					
Servicing fees		880	\$ 766		
Management fees		226	181		
Trading services		242	245		
Securities finance		72	181		
Processing fees and other		120	49		
Total fee revenue	1,	540	1,422		
Net interest revenue:					
Interest revenue		878	738		
Interest expense		217	174		
Net interest revenue		661	564		
Gains (Losses) related to investment securities, net:					
Net gains from sales of available-for-sale securities		192	29		
Losses from other-than-temporary impairment	(	(240)	(13)		
Losses not related to credit		143			
Gains related to investment securities, net		95	16		
Total revenue	2,	296	2,002		
Provision for loan losses		15	84		
Expenses:					
Salaries and employee benefits		883	731		
Information systems and communications		167	161		
Transaction processing services		153	131		
Occupancy		118	121		
Merger and integration costs		13	17		
Professional services		81	35		
Amortization of other intangible assets		34	34		
Other		130	74		
Total expenses	1,	579	1,304		
Income before income tax expense		702	614		
Income tax expense		207	138		
income tax expense		207			
Net income	\$	495	\$ 476		
Net income available to common shareholders	\$	495	\$ 445		
Earnings per common share:					

Edgar Filing: STATE STREET Corp - Form 10-Q

Basic	<b>\$ .99</b>	\$ 1.03
Diluted	.99	1.02
Average common shares outstanding (in thousands):		
Basic	494,588	432,179
Diluted	498,056	435,299
Cash dividends declared per share	\$ .01	\$ .01

The accompanying notes are an integral part of these consolidated financial statements.

# STATE STREET CORPORATION

# CONSOLIDATED STATEMENT OF CONDITION

(Dollars in millions, except per share amounts)	March 31, 2010 (Unaudited)	December 31, 2009
Assets Cook and due from banks	\$ 2,097	\$ 2,641
Cash and due from banks Interest-bearing deposits with banks	\$ 2,097 24,269	26,632
Securities purchased under resale agreements	1,914	2,387
Trading account assets	147	148
Investment securities available for sale	72,956	72,699
Investment securities held to maturity (fair value of \$20,333 and \$20,928)	19,831	20,877
Loans and leases (less allowance for losses of \$91 and \$79)	12,245	10,729
Premises and equipment (net of accumulated depreciation of \$3,141 and \$3,046)	1,880	1,953
Accrued income receivable	1,563	1,497
Goodwill	4,515	4,550
Other intangible assets	1,768	1,810
Other assets	10,786	12,023
	20,100	,
Total assets	\$ 153,971	\$ 157,946
Liabilities		
Deposits:		
Noninterest-bearing	\$ 13,550	\$ 11,969
Interest-bearing U.S.	8,240	5,956
Interest-bearing Non-U.S.	68,546	72,137
Total deposits	90,336	90,062
Securities sold under repurchase agreements	8,894	10,542
Federal funds purchased	4,386	4,532
Other short-term borrowings	16,514	20,200
Accrued expenses and other liabilities	9,616	9,281
Long-term debt	8,815	8,838
	ŕ	
Total liabilities	138,561	143,455
Commitments and contingencies (note 6)		
Shareholders equity		
Preferred stock, no par: 3,500,000 shares authorized; none issued		
Common stock, \$1 par: 750,000,000 shares authorized; 501,748,047 and 495,365,571 shares issued	502	495
Surplus	9,222	9,180
Retained earnings	7,588	7,071
Accumulated other comprehensive loss	(1,885)	(2,238)
Treasury stock, at cost (429,434 and 431,832 shares)	(17)	(17)
Total shareholders equity	15,410	14,491
Total liabilities and shareholders equity	\$ 153,971	\$ 157,946

The accompanying notes are an integral part of these consolidated financial statements.

40

# STATE STREET CORPORATION

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

# (UNAUDITED)

		Commo	n Stock			Ac	cumulated Other	•			
(Dollars in millions,						Con	nprehensive	<b>;</b>			
except per share amounts,	Preferred				Retained		(Loss)				
shares in thousands)	Stock	Shares	Amount	Surplus	Earnings		Income	Shares	Amount	Total	
Balance at December 31, 2008	\$ 1,883	431,976	\$ 432	\$ 6,992	\$ 9,135	\$	(5,650)	418	\$ (18)	\$ 12,774	
Comprehensive income:											
Net income					476					476	
Change in net unrealized loss on available-for-sale securities, net of related taxes of \$402 and											
reclassification adjustment							617			617	
Change in net unrealized loss on fair value hedges of											
available-for-sale securities, net of related taxes of \$31							48			48	
Foreign currency translation, net of related taxes of \$(75)							(5)			(5)	
Change in net unrealized loss on cash flow hedges, net											
of related taxes of \$1							3			3	
m. i					47.6					1 120	
Total comprehensive income					476		663			1,139	
Cash dividends: Common stock \$.01 per share					(5)					(5)	
Preferred stock					(5) (25)					(5) (25)	
Accretion of preferred stock discount	6				(6)					(23)	
Common stock awards and options exercised, including	U				(0)						
related taxes of \$(50)		2,822	3	(28)				4		(25)	
,		·		ì						, ,	
Balance at March 31, 2009	\$ 1,889	434,798	\$ 435	\$ 6,964	\$ 9,575	\$	(4,987)	422	\$ (18)	\$ 13,858	
Balance at December 31, 2009		495,366	\$ 495	\$ 9,180	\$ 7,071	\$	(2,238)	432	\$ (17)	\$ 14,491	
Adjustment for effect of application of provisions of new		,		, , , , , ,	, ,,,,,		( , ,		, ( , ,	, , ,	
accounting standard					27		(27)				
Adjusted balance at January 1, 2010		495,366	495	9,180	7,098		(2,265)	432	(17)	14,491	
Comprehensive income:				·						·	
Net income					495					495	
Change in net unrealized loss on available-for-sale securities, net of reclassification adjustment and											
expected losses from other-than-temporary impairment											
related to factors other than credit, net of related taxes of							<b>(50</b> )			<b>₹</b> 0	
\$395 Change in net unrealized loss on fair value hedges of							659			659	
available for-sale securities, net of related taxes of \$(5)							(4)			(4)	
Expected losses from other-than-temporary impairment											
on held-to-maturity securities related to factors other											
than credit, net of related taxes of \$(30)							(50)			(50)	
Foreign currency translation, net of related taxes of \$80							(227)			(227)	
Change in net unrealized loss on cash flow hedges, net											
of related taxes of \$(1)							2			2	
Total comprehensive income					495		380			875	
Cash dividends declared \$.01 per share					(5)					(5)	
Common stock awards and options exercised, including										, ,	
related taxes of \$(11)		6,382	7	42						49	

# Edgar Filing: STATE STREET Corp - Form 10-Q

Other (3)

Balance at March 31, 2010 \$ 501,748 \$ 502 \$ 9,222 \$ 7,588 \$ (1,885) 429 \$ (17) \$ 15,410

The accompanying notes are an integral part of these consolidated financial statements.

41

# STATE STREET CORPORATION

# CONSOLIDATED STATEMENT OF CASH FLOWS

# (UNAUDITED)

		Months Ended March 31.		
	2010	2009		
(In millions)				
Operating Activities:	ф. 40 <b>-</b>	Φ 456		
Net income	\$ 495	\$ 476		
Adjustments to reconcile net income to net cash provided by operating activities:				
Non-cash adjustments for depreciation, amortization, accretion and deferred income	(222)	(22)		
taxes	(233)	(23)		
Gains related to investment securities, net	(95)	(16)		
Change in trading account assets, net	1	(4,358)		
Other, net	1,587	1,186		
Net cash (used in) provided by operating activities	1,755	(2,735)		
Investing Activities:				
Net decrease in interest-bearing deposits with banks	2,363	20,827		
Net decrease in federal funds sold and securities purchased under resale agreements	473	344		
Proceeds from sales of available-for-sale securities	5,726	1,040		
Proceeds from maturities of available-for-sale securities	11,371	9,639		
Purchases of available-for-sale securities	(16,528)	(9,992)		
Net decrease in securities related to AMLF	· ´ ´	5,370		
Proceeds from maturities of held-to-maturity securities	1,185	736		
Purchases of held-to-maturity securities	(178)	(100)		
Net (increase) decrease in loans and leases	(1,578)	1,533		
Purchases of equity investments and other long-term assets	(50)	(50)		
Purchases of premises and equipment	(25)	(140)		
Other, net	137	50		
Net cash provided by investing activities	2,896	29,257		
Financing Activities:				
Net increase in time deposits	1,970	6,617		
Net decrease in all other deposits	(1,696)	(34,926)		
Net decrease in short-term borrowings related to AMLF		(5,302)		
Net increase (decrease) in short-term borrowings	(5,480)	3,645		
Proceeds from issuance of long-term debt, net of issuance costs	ì	3,938		
Payments for long-term debt and obligations under capital leases	(23)	(15)		
Proceeds from issuance of common stock for stock awards and options exercised	39	3		
Payments for cash dividends	(5)	(124)		
Net cash used in financing activities	(5,195)	(26,164)		
Net increase (decrease)	(544)	358		
Cash and due from banks at beginning of period	2,641	3,181		
Cash and due from banks at end of period	\$ 2,097	\$ 3,539		

The accompanying notes are an integral part of these consolidated financial statements.

# STATE STREET CORPORATION

### **Table of Contents**

# **Condensed Notes to Consolidated Financial Statements (Unaudited)**

Note 1.	Summary of Significant Accounting Policies	44
Note 2.	Investment Securities	46
Note 3.	Loans and Lease Financing	55
Note 4.	Goodwill and Other Intangible Assets	56
Note 5.	Other Assets	57
Note 6.	Commitments and Contingencies	57
Note 7.	Variable Interest Entities	61
Note 8.	Shareholders Equity	63
Note 9.	Fair Value	64
Note 10.	Derivative Financial Instruments	72
Note 11.	Net Interest Revenue	80
Note 12.	Other Revenue and Other Expenses	80
Note 13.	Earnings Per Common Share	81
Note 14.	Line of Business Information	81
Note 15.	Non-U.S. Activities	83

### STATE STREET CORPORATION

### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### (UNAUDITED)

### Note 1. Summary of Significant Accounting Policies

The accounting and financial reporting policies of State Street Corporation conform to accounting principles generally accepted in the United States of America, referred to as GAAP. State Street Corporation, the parent company, is a financial holding company headquartered in Boston, Massachusetts. Unless otherwise indicated or unless the context requires otherwise, all references in these notes to consolidated financial statements to State Street, we, us, our or similar references mean State Street Corporation and its subsidiaries on a consolidated basis. Our principal banking subsidiary, State Street Bank and Trust Company, is referred to as State Street Bank. We have two lines of business:

Investment Servicing provides services for U.S. mutual funds, collective investment funds and other investment pools, corporate and public retirement plans, insurance companies, foundations and endowments worldwide. Products include custody, product- and participant-level accounting; daily pricing and administration; master trust and master custody; recordkeeping; foreign exchange, brokerage and other trading services; securities finance; deposit and short-term investment facilities; loans and lease financing; investment manager and alternative investment manager operations outsourcing; and performance, risk and compliance analytics to support institutional investors.

Investment Management offers a broad array of services for managing financial assets, including investment management and investment research services, primarily for institutional investors worldwide. These services include passive and active U.S. and non-U.S. equity and fixed-income strategies, and other related services, such as securities finance.

The consolidated financial statements accompanying these condensed notes are unaudited. In the opinion of management, all adjustments, consisting only of normal recurring adjustments, which are necessary for a fair statement of the consolidated results of operations in these financial statements, have been made. Events occurring subsequent to the date of our consolidated statement of condition were evaluated for potential recognition or disclosure in our consolidated financial statements through the date we filed this Form 10-Q with the SEC.

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the amounts reported in the accompanying consolidated financial statements and these condensed notes. Actual results could differ from those estimates. Consolidated results of operations for the three months ended March 31, 2010 are not necessarily indicative of the results that may be expected for any future three-month period or for the year ending December 31, 2010. Certain previously reported amounts have been reclassified to conform to current period classifications as presented in this Form 10-Q.

The consolidated statement of condition at December 31, 2009 has been derived from the audited financial statements at that date, but does not include all footnotes required by GAAP for a complete set of financial statements. The accompanying consolidated financial statements and these condensed notes should be read in conjunction with the financial and risk factors information included in our 2009 Form 10-K, which we previously filed with the SEC.

### New Accounting Pronouncements

In February 2010, the FASB issued an amendment to GAAP related to fair value measurement disclosures. The amendment requires new disclosures for significant transfers of financial assets and liabilities in and out of

### STATE STREET CORPORATION

### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

### Note 1. Summary of Significant Accounting Policies (Continued)

level 1 and level 2 of the prescribed valuation hierarchy, as well as information about purchases, sales, issuances and settlements for financial assets and liabilities categorized in level 3 of the valuation hierarchy. The amendment also provided several clarifications with respect to the level of disaggregation and disclosures about valuation techniques and inputs. The requirement to disclose information about purchases, sales, issuances and settlements for financial assets and liabilities categorized in level 3 of the valuation hierarchy was deferred, with respect to State Street, to January 1, 2011. The disclosures required by the amendment are provided in note 9.

In June 2009, the FASB issued a new accounting standard related to accounting for variable interest entities, or VIEs. This new standard amended existing GAAP, eliminated the exception for qualifying special purpose entities, or QSPEs, and modified the characteristics that identify a VIE. The new standard also provided new criteria for determining whether an entity is the primary beneficiary of a VIE, and increased the frequency of required assessments to determine whether an entity is the primary beneficiary.

The new standard was adopted by State Street on January 1, 2010. However, the FASB deferred the application of the new standard s provisions for certain investment funds by asset managers that have the attributes of an investment company (with no obligation to fund potentially significant losses of an investment fund), which permits the continued application of the previous accounting. State Street s adoption of the new standard excluded certain investment funds which, absent the deferral, may have been consolidated.

As a result of adoption, we consolidated certain asset-backed securitization trusts in which we have investments significant to the trusts and corresponding unilateral servicer removal rights. The adoption did not have a material effect on our consolidated results of operations or financial condition. Information about the effect of adoption and other information about these trusts is provided in note 7.

In April 2010, as a result of a market transaction between each of the trusts and new trust investors unrelated to us, we no longer have unilateral servicer removal rights. Although we continue to maintain investments significant to each trust with certain corresponding removal rights, we are no longer deemed to be the primary beneficiary of each of the trusts. As a result, beginning on April 23, 2010, we no longer record the assets and liabilities of the trusts in our consolidated financial statements. We will continue to carry our direct investments in the trusts. This de-consolidation is not expected to have a material effect on our consolidated results of operations or financial condition.

### STATE STREET CORPORATION

# ${\bf CONDENSED\ NOTES\ TO\ CONSOLIDATED\ FINANCIAL\ STATEMENTS\ (Continued)}$

(UNAUDITED)

Note 2. Investment Securities

(In millions) Available for sale:	Amortized Cost			Fair Value	Amortized Cost	December 31, 200 Gross Unrealized Gains Losses			Fair Value			
U.S. Treasury and federal agencies:												
Direct obligations	\$ 9,309	\$	4	\$	6	\$ 9,307	\$ 11,164	\$		\$	8	\$ 11,162
Mortgage-backed securities	14,954	1	67		32	15,089	14,895		94		53	14,936
Asset-backed securities:												
Student loans <sup>(1)</sup>	13,321	1	73		706	12,788	12,652		128	:	352	11,928
Credit cards	6,169		90		45	6,214	6,515		192		100	6,607
Sub-prime	4,820		2	1	,622	3,200	5,054		12	1,	369	3,197
Other	2,444	4	89		149	2,784	2,581		400		184	2,797
Total asset-backed	26,754	7	54	2	,522	24,986	26,802		732	ĺ	005	24,529
Non-U.S. debt securities	11,545	3	56		129	11,772	10,210		283		182	10,311
State and political subdivisions	6,069		13		244	6,038	5,954		221		238	5,937
Collateralized mortgage obligations	2,407		50		217	2,440	2,477		203	2	271	2,409
Other U.S. debt securities	2,175		98		16	2,257	2,161		94		21	2,234
U.S. equity securities	965				3	962	1,101				3	1,098
Non-U.S. equity securities	102		4		1	105	79		4			83
Total  Held to maturity:	\$ 74,280	\$ 1,8	46	\$3	,170	\$ 72,956	\$ 74,843	\$ 1	,637	\$ 3,	781	\$ 72,699
U.S. Treasury and federal agencies:												
Direct obligations	\$ 500	\$	9			\$ 509	\$ 500	\$	13			\$ 513
Mortgage-backed securities	570		32			602	620	Ψ	33			653
Asset-backed securities:	270		_			002	020		55			033
Credit cards	18					18	20			\$	2	18
Other	259			\$	60	199	447			Ψ	68	379
Total asset-backed	277				60	217	467				70	397
1 Otal associoaerea	411				UU	217	707				70	391
N HOLL W	10.445	_			170	10.021	10.000		560	,	145	11 146
Non-U.S. debt securities	10,445	0	56		170	10,931	10,822		569		245	11,146
State and political subdivisions	180	•	5		200	185	206		6		TO 4	212
Collateralized mortgage obligations	7,859	3	20		290	7,889	8,262		249	-	504	8,007
Total	\$ 19,831	\$ 1,0	22	\$	520	\$ 20,333	\$ 20,877	\$	870	\$ 8	319	\$ 20,928

# Edgar Filing: STATE STREET Corp - Form 10-Q

(1) Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest. Aggregate investment securities carried at \$41.32 billion and \$40.96 billion at March 31, 2010 and December 31, 2009, respectively, were designated as pledged for public and trust deposits, short-term borrowings and for other purposes as provided by law.

46

### STATE STREET CORPORATION

### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### (UNAUDITED)

# **Note 2.** Investment Securities (Continued)

Contractual maturities of debt securities were as follows as of March 31, 2010:

(In millions)	Under 1 Year	1 to 5 Years	6 to 10 Years	Over 10 Years
Available for sale:				
U.S. Treasury and federal agencies:				
Direct obligations	\$ 8,176	\$ 413	\$ 155	\$ 563
Mortgage-backed securities	50	223	1,854	12,962
Asset-backed securities:				
Student loans <sup>(1)</sup>	122	2,339	6,338	3,989
Credit cards	292	4,684	1,238	ŕ
Sub-prime	177	2,547	39	437
Other	128	1,021	712	923
Total asset-backed	719	10,591	8,327	5,349
Non-U.S. debt securities	3,171	3,474	1,704	3,423
State and political subdivisions	427	2,145	2,180	1,286
Collateralized mortgage obligations	63	735	125	1,517
Other U.S. debt securities	401	1,001	819	36
		,		
Total	\$ 13,007	\$ 18,582	\$ 15,164	\$ 25,136
	, -,,	, ,,,,,,	, , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Held to maturity:				
U.S. Treasury and federal agencies:				
Direct obligations	\$ 500			
Mortgage-backed securities			\$ 43	\$ 527
Asset-backed securities:				
Credit cards			18	
Other	47	\$ 9		203
Total asset-backed	47	9	18	203
Non-U.S. debt securities	1,194	2,842	500	5,909
State and political subdivisions	38	135	5	2
Collateralized mortgage obligations	448	2,957	1,669	2,785
		•	•	
Total	\$ 2,227	\$ 5,943	\$ 2,235	\$ 9,426

Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

# Edgar Filing: STATE STREET Corp - Form 10-Q

The contractual maturities presented above do not represent management s estimate of expected future cash flows from the securities. The maturities of asset-backed securities, mortgage-backed securities and collateralized mortgage obligations are based upon contractual principal payments.

### STATE STREET CORPORATION

# CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# (UNAUDITED)

**Note 2.** Investment Securities (Continued)

### **Impairment**

Gross pre-tax unrealized losses on investment securities consisted of the following as of March 31, 2010 and December 31, 2009:

	Less than 12 months 12 months or longer		Total							
March 31, 2010		G	ross			Gross				Gross
	Fair	_	ealized	Fair		realized		Fair		realized
(In millions)	Value	L	osses	Value	I	Losses	1	/alue	]	Losses
Available for sale:										
U.S. Treasury and federal agencies:										
Direct obligations				\$ 645	\$	6	\$	645	\$	6
Mortgage-backed securities	\$ 1,605	\$	22	1,147		10		2,752		32
Asset-backed securities:										
Student loans <sup>(1)</sup>	997		30	8,408		676		9,405		706
Credit cards	393		4	2,458		41		2,851		45
Sub-prime	12		1	3,153		1,621		3,165		1,622
Other	190		15	464		134		654		149
Total asset-backed	1,592		50	14,483		2,472	1	16,075		2,522
	,			,		,		,		,
Non-U.S. debt securities	3,638		21	731		108		4,369		129
State and political subdivisions	589		203	266		41		855		244
Collateralized mortgage obligations	250		2	713		215		963		217
Other U.S. debt securities	241		2	88		14		329		16
Non-U.S. equity securities	13		1					13		1
U.S. equity securities	45		3					45		3
Total	\$7,973	\$	304	\$ 18,073	\$	2,866	\$ 2	26,046	\$	3,170
	, , , -	·		/-		,	Ċ	.,.	·	- /
Held to maturity:										
Asset-backed securities:										
Other				\$ 197	\$	60	\$	197	\$	60
				•			·		·	
Total asset-backed				197		60		197		60
Non-U.S. debt securities	\$ 1,170	\$	46	1,131		124		2,301		170
Collateralized mortgage obligations	1,006	Ψ	18	2,300		272		3,306		290
Condicionated mortgage congations	1,000		10	2,500		212		2,200		270
Total	\$ 2,176	\$	64	\$ 3,628	\$	456	\$	5,804	\$	520

# Edgar Filing: STATE STREET Corp - Form 10-Q

(1) Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

48

### STATE STREET CORPORATION

### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# (UNAUDITED)

Note 2. Investment Securities (Continued)

	Less than 12 months 12 months o		hs or l	longer	Total					
December 31, 2009		Gross			Gross		(		Gross	
(7 - W)	Fair	Unrealized		Fair	Unrealized		Fair	_	Unrealized	
(In millions) Available for sale:	Value	L	osses	Value	,	Losses	Value	,	Losses	
U.S. Treasury and federal agencies:				\$ 775	\$	0	\$ 775	\$	0	
Direct obligations	¢ 2.272	Ф	32		\$	8		\$	8 53	
Mortgage-backed securities	\$ 3,272	\$	32	1,366		21	4,638		33	
Asset-backed securities: Student loans <sup>(1)</sup>	024		20	0.201		014	0.225		050	
	934		38	8,301		814	9,235		852	
Credit cards	908		8	2,696		92	3,604		100	
Sub-prime	12		5	3,071		1,864	3,083		1,869	
Other	367		18	496		166	863		184	
Total asset-backed	2,221		69	14,564		2,936	16,785		3,005	
Non-U.S. debt securities	3,443		40	723		142	4,166		182	
State and political subdivisions	647		231	293		7	940		238	
Collateralized mortgage obligations	267		33	727		238	994		271	
Other U.S. debt securities	113		1	99		20	212		21	
U.S. equity securities	37		3				37		3	
the square of th										
Total	\$ 10,000	\$	409	\$ 18,547	\$	3,372	\$ 28,547	\$	3,781	
Held to maturity:										
Asset-backed securities:										
Credit cards	\$ 18	\$	2				\$ 18	\$	2	
Other				\$ 221	\$	68	221		68	
Total asset-backed	18		2	221		68	239		70	
2 Start Woods Calenda	10		_			00	20)		, 0	
Non-U.S. debt securities	1,905		61	1,145		184	3,050		245	
Collateralized mortgage obligations	1,366		53	2,549		451	3,915		504	
Conditionalized moregage congadions	1,500		33	2,579		7,71	3,713		JU <del>1</del>	
Total	\$ 3,289	\$	116	\$ 3,915	\$	703	\$ 7,204	\$	819	

Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest. For the three months ended March 31, 2010, we recorded \$97 million of other-than-temporary impairment related to credit in our consolidated statement of income. This net amount was composed of the aggregate unrealized loss on securities of \$240 million for which other-than-temporary impairment was recorded for the three months ended March 31, 2010, reduced by \$143 million of other-than-temporary impairment related to factors other than credit. The impairment related to factors other than credit was recorded, net of related taxes, in other comprehensive income, or OCI, in our consolidated statement of condition.

# Edgar Filing: STATE STREET Corp - Form 10-Q

The \$97 million was composed of \$89 million associated with expected credit losses and \$8 million related to adverse changes in the timing of expected future cash flows from the securities. The substantial majority of the impairment losses related to non-agency securities collateralized by mortgages, which management concluded would likely experience credit losses based on the present value of the securities expected future cash flows. These securities are classified as asset-backed securities in the preceding investment securities tables.

### STATE STREET CORPORATION

### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### (UNAUDITED)

### **Note 2.** Investment Securities (Continued)

Gains and losses related to investment securities were as follows for the periods indicated:

	Three M End	
	March	ı 31,
(In millions)	2010	2009
Gross gains from sales of available-for-sale securities	\$ 198	\$ 37
Gross losses from sales of available-for-sale securities	(6)	(8)
Gross losses from other-than-temporary impairment	(240)	(13)
Losses not related to credit <sup>(1)</sup>	143	
Net impairment losses	(97)	(13)
Gains related to investment securities, net	\$ 95	\$ 16

Gross gains from sales of available-for-sale securities included approximately \$110 million of gains from sales of former conduit securities. Net impairment losses included approximately \$14 million related to former conduit securities.

We conduct periodic reviews to evaluate each security that is impaired. Impairment exists when the current fair value of an individual security is below its amortized cost basis. For debt securities available for sale and held to maturity, other-than-temporary impairment is recorded in our consolidated statement of income when management intends to sell (or may be required to sell) the securities before they recover in value, or when management expects the present value of cash flows expected to be collected from the securities to be less than the amortized cost of the impaired security (a credit loss).

Our review of impaired securities generally includes:

the identification and evaluation of securities that have indications of possible other-than-temporary impairment, such as issuer-specific concerns including deteriorating financial condition or bankruptcy;

the analysis of expected future cash flows of securities, based on quantitative and qualitative factors;

the analysis of the collectability of those future cash flows, including information about past events, current conditions and reasonable and supportable forecasts;

<sup>(1)</sup> Pursuant to new accounting standards adopted on April 1, 2009, these losses were recorded, net of related taxes, as a component of OCI; see note 8.

# Edgar Filing: STATE STREET Corp - Form 10-Q

the analysis of individual impaired securities, including consideration of the length of time the security has been in an unrealized loss position and the anticipated recovery period;

the discussion of evidential matter, including an evaluation of factors or triggers that could cause individual securities to be deemed other-than-temporarily impaired and those that would not support other-than-temporary impairment; and

documentation of the results of these analyses.

50

### STATE STREET CORPORATION

### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### (UNAUDITED)

### **Note 2.** Investment Securities (Continued)

Factors considered in determining whether impairment is other than temporary include:
the length of time the security has been impaired;
the severity of the impairment;
the cause of the impairment and the financial condition and near-term prospects of the issuer;
activity in the market of the issuer which may indicate adverse credit conditions; and

our intention not to sell, and the likelihood that we will not be required to sell, the security for a period of time sufficient to allow for recovery in value.

The majority of our investment securities portfolio is composed of debt securities. Debt securities that are not deemed to be credit-impaired are subject to additional management analysis to assess whether it intends to sell, or, more likely than not, would not be required to sell, the security before the expected recovery to its amortized cost basis. In most cases, management has no intent to sell and believes that it is more likely than not that it will not be required to sell the security before recovery to its amortized cost basis. Where the decline in the security s fair value is deemed to be other than temporary, the loss is recorded in our consolidated statement of income.

A critical component of the evaluation for other-than-temporary impairment of our debt securities is the identification of credit-impaired securities, where management does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. The following describes our process for identifying credit impairment in security types with the most significant unrealized losses as of March 31, 2010.

Mortgage- and Asset-Backed Securities

For recent vintages of U.S. mortgage-backed securities (in particular, sub-prime first-lien mortgages, Alt-A mortgages, and home equity lines of credit (2006 and 2007 originations) that have significant unrealized losses as a percentage of their amortized cost), credit impairment is assessed using cash flow models, tailored for each security, that estimate the future cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. Estimates of future cash flows are subject to management s judgment. The future cash flows and performance of our portfolio of U.S. mortgage-backed securities are a function of a number of factors, including but not limited to the condition of the U.S. economy, the condition of the U.S. residential mortgage markets, the level of loan defaults, prepayments and loss severities. Management s estimates of future losses also consider the underwriting and historical performance of our specific securities.

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### **Note 2.** Investment Securities (Continued)

Loss rates are determined for each security and take into consideration collateral type, vintage, borrower profile, third-party guarantees, current levels of subordination, geography and other factors. By using these factors, management develops a roll-rate analysis to gauge future expected credit losses based upon current delinquencies and expected future loss trends. Critical estimates with respect to the aforementioned 2006 and 2007 originations include:

	Sub-Prime	Alt-A	Non-Agency Prime
March 31, 2010:			
Prepayment rate	5%	10%	10%
Cumulative loss estimates	41	30	20
Loss severity <sup>(1)</sup>	68	57	51
Peak-to-trough housing price decline <sup>(2)</sup>	37	37	37

	Sub-Prime	Alt-A	Non-Agency Prime
December 31, 2009:			
Prepayment rate	5%	5%	10%
Cumulative loss estimates	41	14	8
Loss severity <sup>(1)</sup>	70	41	40
Peak-to-trough housing price decline <sup>(2)</sup>	37	37	37

<sup>(1)</sup> Loss severity rates consider the initial loan-to-value ratio, lien position, geography, expected collateral value and other factors.

The assumptions presented above are used by management to identify those securities which are subject to further analysis of potential credit losses. In addition, in measuring expected credit losses, individual characteristics of each security are examined to determine whether there are any additional factors that would increase or mitigate the expected loss. Once losses are determined, the timing of the loss will also affect the ultimate other-than-temporary impairment, since the loss is ultimately subject to a discount commensurate with the purchase yield of the security. As a result of these factors, as well as rising delinquencies and management s continued expectation of declining housing prices, we recorded \$97 million of credit-related other-than-temporary impairment in the three months ended March 31, 2010.

## **Unsecured Obligations**

Unsecured obligations generally consist of corporate bonds. Credit analysis is largely dependent on third-party credit ratings and, to the extent possible, a detailed analysis of the borrower s financial condition. Individual bond positions must meet minimum rating requirements, which vary based on the sector of the bond issuer. Fundamental inputs to the impairment assessment include downgrades in ratings and/or management s assessment of the financial condition of the borrower. These and other factors are used in determining if an expected shortfall in contractual cash flows is expected.

After a full review of all investment securities, taking into consideration current economic conditions, adverse situations that might affect our ability to fully collect interest and principal, the timing of future payments, the credit quality and performance of the collateral underlying asset-backed securities, and other

<sup>(2)</sup> Management s expectation of the Case-Shiller National Home Price Index.

52

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### **Note 2.** Investment Securities (Continued)

relevant factors, and excluding the securities for which other-than-temporary impairment was recorded during the three months ended March 31, 2010, management considers the aggregate decline in fair value of the remaining securities and the resulting gross pre-tax unrealized losses of \$3.69 billion related to 2,306 securities at March 31, 2010 to be temporary and not the result of any material changes in the credit characteristics of the securities.

The following table presents activity with respect to credit-related losses recognized in our consolidated statement of income associated with securities considered other-than-temporarily impaired:

(In millions)	Total
Balance at December 31, 2009	\$ 175
Plus expected credit-related losses for which other-than-temporary impairment was not previously recognized	34
Plus expected credit-related losses for which other-than-temporary impairment was previously recognized	63
Less losses realized for securities sold	(1)
Balance at March 31, 2010	\$ 271

#### **Conduit Consolidation**

The May 2009 consolidation of the asset-backed commercial paper conduits added debt securities to our investment securities portfolio. We account for these securities under specialized accounting standards based on specific characteristics of the securities.

Securities with Evidence of Credit Deterioration

Of the debt securities added, \$343 million had evidence of deterioration in credit quality since their issuance, and management considered it probable, as of the date of consolidation, that we would be unable to collect all contractually required payments from the securities. As a result, these securities are accounted for pursuant to the provisions of ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (formerly AICPA Statement of Position No. 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer). Pursuant to the provisions of ASC Topic 310-30, the excess of management s estimate of undiscounted future principal, interest and other contractual cash flows from these securities over their initial recorded investment is accreted into interest revenue on a level-yield basis over the securities estimated remaining terms. On a quarterly basis, management updates its expected cash flow assumptions. Subsequent decreases in these securities expected future cash flows are either recognized prospectively through an adjustment of the yields on the securities over their remaining terms, or are evaluated for other-than-temporary impairment.

During the three months ended March 31, 2010, we recorded gross losses from other-than-temporary impairment on these securities of \$1 million, none of which related to credit and was recorded in OCI. Increases in expected future cash flows will be recognized prospectively over the securities estimated remaining terms through a recalculation of their yields.

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### **Note 2.** Investment Securities (Continued)

The excess of the securities expected future cash flows as of the date of the acquisition over their then-recorded fair value is referred to as the accretable yield, and is recognized in interest revenue over the securities estimated remaining terms. The difference as of the date of the acquisition between contractually required payments and the cash flows expected to be collected is referred to as the non-accretable difference. Changes in expected future principal cash flows subsequent to the date of acquisition will either affect the accretable yield or will result in a loss from other-than-temporary impairment. Changes in expected future cash flows will result in reclassifications to/from the non-accretable difference.

The following table presents activity for the three months ended March 31, 2010 in the accretable yield related to the acquired debt securities.

(In millions)	
Accretable yield, December 31, 2009	\$ 279
Accretion	(12)
Additional principal losses	8
Accretable yield, March 31, 2010	\$ 275

#### Beneficial Interests in a Securitization

Of the aforementioned debt securities added in connection with the conduit consolidation, \$4.34 billion were considered to be beneficial interests in a securitization that are not of high credit quality. As a result, these securities are accounted for pursuant to the provisions of ASC Topic 325-40, Beneficial Interests in Securitized Financial Assets (formerly FASB Emerging Issues Task Force Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets). Pursuant to the provisions of ASC Topic 325-40, the excess of management s estimate of undiscounted future principal, interest and other contractual cash flows from these securities over their initial recorded investment is accreted into interest revenue on a level-yield basis over the securities estimated remaining terms. Subsequent decreases in these securities expected future cash flows are either recognized prospectively through an adjustment of the yields on the securities over their remaining terms, or are evaluated for other-than-temporary impairment.

During the three months ended March 31, 2010, we recorded gross losses from other-than-temporary impairment on these securities of \$9 million, with \$8 million related to credit. Increases in expected future cash flows are recognized prospectively over the securities estimated remaining term through a recalculation of their yields.

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## Note 3. Loans and Lease Financing

(In millions) Commercial and financial:	March 31, 2010	December 31, 2009
Institutional and corporate:		
U.S	\$ 3,591	\$ 3,938
Non-U.S.	114	100
Securities settlement:		
U.S	2,103	1,614
Non-U.S.	1,119	458
Commercial real estate:		
U.S	596	600
Total commercial and financial	7,523	6,710
Purchased receivables:		
U.S.	767	786
Non-U.S.	1,499	1,596
Other:		
U.S.	916	
Lease financing:		
U.S.	409	408
Non-U.S.	1,222	1,308
Total loans	12,336	10,808
Less allowance for loan losses	(91)	(79)
Net loans	\$ 12,245	\$ 10,729

Institutional and corporate balances primarily represented short-term extensions of credit pursuant to lending facilities with fund customers, as well as insurance, corporate and other borrowers. Securities settlement balances were composed of short-duration advances to our customers to provide liquidity in support of their transaction flows associated with securities settlement activities.

The commercial real estate loans were acquired in 2008 pursuant to indemnified repurchase agreements. These loans, which are primarily collateralized by direct and indirect interests in commercial real estate, were recorded at their then-current fair value, based on management s expectations with respect to future collection of principal and interest using appropriate market discount rates as of the date of acquisition. These cash flow estimates are updated quarterly to reflect changes in management s expectations, which consider market conditions and other factors. At March 31, 2010, approximately \$73 million of these commercial real estate loans had been placed by management on non-accrual status, as the yield associated with certain of the loans, determined when the loans were acquired, was deemed to be non-accretable. This determination was based on management s expectations of the future collection of principal and interest from the loans.

The purchased receivables were added in connection with the May 2009 conduit consolidation. These structured asset-backed loans represent undivided interests in securitized pools of underlying third-party receivables. Other loans, which are carried at fair value, resulted from the consolidation of the asset-backed securitization trusts on January 1, 2010 in connection with our adoption of a new accounting standard. This

# Edgar Filing: STATE STREET Corp - Form 10-Q

consolidation is further discussed in notes 1 and 7.

55

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## **Note 3.** Loans and Lease Financing (Continued)

The following table presents activity in the allowance for loan losses for the periods indicated:

	M	Iarch 31,	
(In millions)	2010	200	09
Beginning balance	<b>\$ 79</b>	\$	18
Provision for loan losses:			
Commercial real estate loans	10		84
Other	5		
Charge-offs:			
Commercial real estate loans	(3)		(8)
Total	\$ 91	\$	94

The provision for loan losses related to commercial real estate loans primarily resulted from a revaluation of the collateral supporting one of the commercial real estate loans acquired in 2008 in connection with indemnification obligations. This loan is expected to be repaid through the ultimate liquidation of the underlying collateral. The commercial real estate loans are reviewed on a quarterly basis, and any provisions for loan losses that are recorded reflect management s current expectations with respect to future principal and interest cash flows from these loans, based on an assessment of economic conditions in the commercial real estate market and other factors. The charge-offs primarily related to the commercial real estate loans, as management considered certain of these loans no longer collectible.

## Note 4. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill were as follows for three months ended March 31, 2010:

(In millions)	Investment Servicing	Inves Manag	tment sement	Total
Balance at December 31, 2009	\$ 4.544	\$	6	\$ 4.550
Foreign currency translation	(35)	Ψ	O .	(35)
Balance at March 31, 2010	\$ 4,509	\$	6	\$ 4,515

The gross carrying amount and accumulated amortization of other intangible assets were as follows as of March 31, 2010 and December 31, 2009:

		March 31, 2010	<b>December 31, 2009</b>				
	Gross		Net	Gross		Net	
	Carrying	Accumulated Carrying		Carrying	Accumulated	Carrying	
(In millions)	Amount	Amortization	Amount	Amount	Amortization	Amount	
Customer relationships	\$ 1,607	\$ (422)	\$ 1,185	\$ 1,628	\$ (409)	\$ 1,219	

Edgar Filing: STATE STREET Corp - Form 10-Q

Core deposits	500	(62)	438	500	(57)	443
Other	204	<b>(59)</b>	145	243	(95)	148
Total	\$ 2,311	\$ (543)	\$ 1,768	\$ 2,371	\$ (561)	\$ 1,810

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### Note 5. Other Assets

Other assets consisted of the following as of March 31, 2010 and December 31, 2009:

(In millions)	March 31, 2010	December 31, 2009
Unrealized gains on derivative financial instruments	\$ 4,101	\$ 4,511
Deferred tax assets	3,598	3,973
Collateral deposits	568	1,351
Equity investments in joint ventures and other unconsolidated entities	506	492
Other	2,013	1,696
Total	\$ 10,786	\$ 12,023

#### Note 6. Commitments and Contingencies

## Off-Balance Sheet Commitments and Contingencies

In the normal course of business, we hold assets under custody and management in a custodial or fiduciary capacity. Management conducts regular reviews of its responsibilities in this regard and considers the results in preparing the consolidated financial statements. In the opinion of management, no contingent liabilities existed at March 31, 2010, that would have had a material adverse effect on State Street s consolidated results of operations or financial condition.

On behalf of our customers, we lend their securities to brokers and other institutions. In most circumstances, we indemnify our customers for the fair market value of those securities against a failure of the borrower to return such securities. The aggregate fair value of indemnified securities on loan totaled \$396.87 billion at March 31, 2010, and \$365.25 billion at December 31, 2009. We require the borrowers to provide collateral in an amount equal to or in excess of 100% of the fair market value of the securities borrowed. Securities on loan are revalued daily to determine if additional collateral is necessary. Collateral received in connection with our securities lending services is held by us as agent and is not recorded in our consolidated statement of condition. We held, as agent, cash and securities with an aggregate fair value of approximately \$407.94 billion and \$375.92 billion as collateral for indemnified securities on loan at March 31, 2010 and December 31, 2009, respectively.

The collateral held by us as agent is invested on behalf of our customers. In certain cases, the collateral is invested in third-party repurchase agreements, for which we indemnify the customer against loss of the principal invested. We require the counterparty to the repurchase agreement to provide collateral in an amount equal to or in excess of 100% of the amount of the repurchase agreement. In our role as agent, the indemnified repurchase agreements and the related collateral are not recorded in our consolidated statement of condition. Of the collateral of \$407.94 billion at March 31, 2010 and \$375.92 billion at December 31, 2009 referenced above, \$96.66 billion at March 31, 2010 and \$77.73 billion at December 31, 2009 were invested in indemnified repurchase agreements. We held, as agent, \$101.57 billion and \$82.62 billion as collateral for indemnified investments in repurchase agreements at March 31, 2010 and December 31, 2009, respectively.

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

**Note 6.** Commitments and Contingencies (Continued)

### Legal Proceedings

In the ordinary course of business, we and our subsidiaries are involved in disputes, litigation and regulatory inquiries and investigations, both pending and threatened. These matters, if resolved adversely against us, may result in monetary damages, fines and penalties or require changes in our business practices. The resolution of these proceedings is inherently difficult to predict. However, we do not believe that the amount of any judgment, settlement or other action arising from any pending proceeding will have a material adverse effect on our consolidated financial condition, although the outcome of certain of the matters described below may have a material adverse effect on our consolidated results of operations for the period in which such matter is resolved or a reserve is determined to be required. We may be subject to proceedings in the future that, if adversely resolved, would have a material adverse effect on our businesses or on our future consolidated results of operations or financial condition. Except where otherwise noted below, we have not recorded a reserve with respect to the claims discussed, and do not believe that potential exposure, if any, as to any matter discussed can be reasonably estimated.

On February 4, 2010, we announced that we had entered into settlements with the SEC, the Massachusetts Attorney General and the Massachusetts Securities Division of the Office of the Secretary of State to resolve their investigations into losses incurred by, and disclosures made with respect to, certain active fixed-income strategies managed by State Street Global Advisors, or SSgA, during 2007 and earlier periods. In reaching these settlements, we neither admitted nor denied the allegations made by the regulators. Under the terms of the agreements, we established a \$313 million fair fund, which includes a fine of \$50 million and disgorgement of advisory fees and interest of approximately \$8 million. The fair fund was distributed to affected investors in the active fixed-income strategies. Combined with approximately \$350 million in prior customer settlements, the total compensation to investors totaled approximately \$663 million. Under the settlements with the Commonwealth of Massachusetts, we paid \$10 million to each of the Massachusetts Secretary of State and the Massachusetts Attorney General. At March 31, 2010, after all required settlement and other payments, no reserve remained related to our exposure to matters associated with active fixed-income strategies. Several customers who invested in the SSgA active fixed-income strategies covered by the settlement with the SEC filed litigation claims against us. Four lawsuits remain pending.

The SEC had previously requested information regarding two registered funds that invested in sub-prime securities. These funds were not covered by this settlement and the SEC staff has declined to advise us of the status of its inquiry with regard to those funds. As of June 30, 2007, these funds had net assets of less than \$300 million, and the net asset value per share of the funds experienced an average decline of approximately 7.23% during the third quarter of 2007. Average returns for industry peer funds were positive during the same period. The U.S. Attorney s office in Boston has also requested information in connection with our active-fixed income strategies.

An indirect participant in certain of the collective funds managed by SSgA which engage in securities lending commenced during 2009 a putative class action on behalf of all investors in such funds that are ERISA benefit plans. Such action alleges, among other things, that we failed to exercise prudence in the management of our collateral pools in which the collective funds had invested cash collateral from securities lending. Two related class action complaints were filed in December 2009 and April 2010 by direct investors in SSgA lending funds. Those complaints additionally allege that investors were injured as a result of the limitations on withdrawals from our lending programs imposed in October 2008. In addition, two participants in our securities

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

**Note 6.** Commitments and Contingencies (Continued)

lending program have brought suit in Missouri challenging actions taken by us in response to their withdrawal from the program. We believe that the withdrawals were unauthorized and that we acted in the best interests of all program participants. As previously disclosed, we are responding to inquiries from the SEC in connection with our cash collateral pools. For a discussion of the net assets and net asset values per unit at March 31, 2010 of the direct lending collateral pools and the collateral pools underlying the SSgA lending funds, see the Consolidated Results of Operations section under Total Revenue Fee Revenue Securities Finance, and the Line of Business Information section under Investment Management, respectively, in Management s Discussion and Analysis included in this Form 10-Q.

The Attorney General of the State of California has commenced an action under the California False Claims Act and California Business and Professional Code related to services State Street provides to California state pension plans. The California Attorney General asserts that the pricing of certain foreign exchange transactions for these pension plans was not consistent with the terms of the applicable custody contracts and related disclosures to the plans, and that, as a result, State Street made false claims and engaged in unfair competition. The Attorney General asserts actual damages of \$56 million for periods from 2001 to 2007 and seeks additional penalties. A similar action has been commenced in the District of Columbia by an anonymous whistleblower who purports to sue on behalf of DC public pension funds. We provide custody and foreign exchange services to government pension plans in other jurisdictions, and attorneys general from a number of these other jurisdictions, as well as the U.S. Attorney General s office, have requested information in connection with inquiries into our foreign exchange pricing.

Two related securities class actions against us were commenced between December 2009 and January 2010. In addition, two participants in the State Street Salary Savings Program have filed class action complaints purportedly on behalf of participants and beneficiaries who invested in the plan's State Street stock investment option. Those complaints were filed in May 2009 and February 2010. The complaints, all of which are pending in federal court in Boston, allege violations of the federal securities laws and ERISA in connection with our foreign exchange trading business, our investment securities portfolio and our asset-backed commercial paper conduit program. In addition, two State Street shareholders have filed a shareholder derivative complaint in Massachusetts state court alleging fiduciary breaches by present and former directors and officers of State Street in connection with the SSgA active fixed-income matters discussed above. We have moved to dismiss the complaint based on the Board of Directors' consideration and rejection of the shareholders original demand letter.

We managed, through SSgA, four common trust funds for which, in our capacity as manager and trustee, we appointed Lehman as prime broker. As of September 15, 2008 (the date two of the Lehman entities involved entered insolvency proceedings), these funds had cash and securities held by Lehman with net asset values of approximately \$312 million. Some customers who invested in the funds managed by us brought litigation against us seeking compensation and additional damages, including double or treble damages, for their alleged losses in connection with our prime brokerage arrangements with Lehman s entities. A total of seven customers were invested in such funds, of which four currently have suits pending against us. Three cases are pending in federal court in Boston and the fourth is pending in Nova Scotia. We have entered into settlements with two customers, one of which was entered into after the customer obtained a 42 million judgment from a Dutch court. At

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## **Note 6.** Commitments and Contingencies (Continued)

September 15, 2008, the five customers with whom we have not entered into settlement agreements had approximately \$180 million invested in the funds at issue.

## Tax Contingencies

In the normal course of our business, we are subject to challenges from U.S. and non-U.S. income tax authorities regarding the amount of taxes due. These challenges may result in adjustments to the timing or amount of taxable income or deductions or the allocation of taxable income among tax jurisdictions.

The IRS has completed its review of our 2000 2003 income tax returns. During those years, we entered into leveraged leases known as sale-in, lease-out, or SILO, transactions, which the IRS has since classified as tax shelters. The IRS has disallowed tax losses resulting from these leases. During 2008, while we were engaged in settlement discussions with the IRS, the IRS won a court victory in a SILO case involving other taxpayers. Shortly after that decision, the IRS suspended all SILO settlement discussions and issued a standard SILO settlement offer to most taxpayers that had entered into such transactions. After reviewing the settlement offer, we decided not to accept it but to continue to pursue our appeal rights within the IRS. We believe that we reported the tax effects of all SILO lease transactions properly based upon applicable statutes, regulations and case law in effect at the time we entered into them.

We originally recorded net interest revenue and deferred tax liabilities with respect to our SILO transactions based on projected cash flows. In consideration of the terms of the settlement offer and the context in which it was issued, we revised our projections of the timing and amount of cash flows and reflected those revisions in our leveraged lease accounting. We also substantially reserved for tax-related interest expense that we may incur upon resolution of this matter.

While it is unclear whether we will be able to reach an acceptable resolution with the IRS, management believes we are sufficiently accrued as of March 31, 2010 for tax exposures, including exposures related to SILO transactions, and related interest expense. If management revises its evaluation of this tax position in a future period, the effect of the revision will be recorded in income tax expense in that period.

We are presently under audit by a number of tax authorities. Unrecognized tax benefits totaled approximately \$419 million at March 31, 2010. It is reasonably possible that these unrecognized tax benefits could change significantly over the next 12 months. We do not expect that any change would have a material adverse effect on our effective tax rate.

#### Other Contingencies

In the normal course of our business, we offer products that provide book-value protection primarily to plan participants in stable value funds managed by non-affiliated investment managers of postretirement defined contribution benefit plans, particularly 401(k) plans. The book-value protection is provided on portfolios of intermediate, investment grade fixed-income securities, and is intended to provide safety and stable growth of principal invested. The protection is intended to cover any shortfall in the event that a significant number of plan participants withdraw funds when book value exceeds market value and the liquidation of the assets is not

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## **Note 6.** Commitments and Contingencies (Continued)

sufficient to redeem the participants. To manage our exposure associated with this contingency, we impose significant restrictions and constraints on the timing and cause of the withdrawals, the manner in which the portfolio is liquidated and how the funds are accessed, and the investment parameters of the underlying portfolio. These constraints, combined with structural protections, are designed to provide adequate cushion and guard against payments even under extreme stress scenarios.

As of March 31, 2010 and December 31, 2009, the aggregate notional amount of these contingencies, which are individually accounted for as derivative financial instruments, totaled \$52.36 billion and \$52.95 billion, respectively. The notional amounts of these contingencies are presented as trading derivatives, specifically written options, in the table of aggregate notional amounts of derivative financial instruments in note 10. As of March 31, 2010, we have not made a payment under these contingencies. Management believes that the probability of material payment under these contingencies is remote.

#### Note 7. Variable Interest Entities

We invest in various types of VIEs, as defined by GAAP, some of which are recorded in our consolidated financial statements and all of which are described below. We also invest in various forms of asset-backed securities, which we carry in our investment securities portfolio. These asset-backed securities meet the GAAP definition of asset securitization entities, which entities are considered to be VIEs. We are not considered to be the primary beneficiary of these VIEs, as defined by GAAP, since we do not have control over their activities. Additional information about asset-backed securities is provided in note 2.

## Tax-Exempt Investment Program

In the normal course of our business, we structure and sell certificated interests in pools of tax-exempt investment-grade assets, principally to our mutual fund customers. We structure these pools as partnership trusts, and the trusts are recorded in our consolidated statement of condition as investment securities available for sale and other short-term borrowings. We may also provide liquidity and re-marketing services to the trusts. As of March 31, 2010 and December 31, 2009, we carried investment securities available for sale, composed of securities related to state and political subdivisions, with a fair value of \$3.06 billion and \$3.13 billion, respectively, and other short-term borrowings of \$2.66 billion and \$2.74 billion, respectively, in our consolidated statement of condition in connection with these trusts.

We transfer assets to the trusts from our investment securities portfolio at adjusted book value, and the trusts finance the acquisition of these assets by selling certificated interests issued by the trusts to third-party investors and to State Street as residual holder. These transfers do not meet the de-recognition criteria defined by GAAP, and therefore are recorded in our consolidated financial statements. The trusts had a weighted-average life of approximately 8.0 years at March 31, 2010, compared to approximately 8.1 years at December 31, 2009. Under separate legal agreements, we provide standby bond purchase agreements to these trusts, which obligate State Street to acquire the certificated interests at par value in the event that the re-marketing agent is unable to place the certificated interests with investors. Our obligations as standby bond purchase agreement provider terminate in the event of the following credit events: payment default, bankruptcy of the issuer or credit enhancement provider, the imposition of taxability, or the downgrade of an asset held by the trust below investment grade. Our

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

#### **Note 7.** Variable Interest Entities (Continued)

commitments to the trusts under these standby bond purchase agreements totaled \$2.82 billion at March 31, 2010, none of which was utilized at period-end. In the event that our obligations under these agreements are triggered, no material impact to our consolidated results of operations or financial condition is expected to occur, because the securities are already recorded at fair value in our consolidated statement of condition.

#### Asset-Backed Commercial Paper Program

We sponsor and administer multi-seller asset-backed commercial paper programs, or conduits. These conduits, the first of which was established in 1992, were originally designed to satisfy the demand of our institutional customers, particularly mutual fund customers, for commercial paper. The conduits obtain funding through various sources, including our customer deposit base, the issuance of the above-described commercial paper to independent third parties or other short-term sources of liquidity. We consider the activities of the conduits in our liquidity management process, and offer the program to our customers to fund the conduit s assets. The conduits hold diversified investments, which are primarily mortgage- and asset-backed securities purchased from independent third parties, collateralized by mortgages, student loans, automobile and equipment loans and credit card receivables, among other asset types. Since we have determined that we are the primary beneficiary of the conduits, their assets and liabilities are recorded in our consolidated financial statements.

#### Asset-Backed Securitization Trusts

In connection with our adoption of the new accounting standard related to accounting for VIEs, on January 1, 2010, we consolidated a series of third-party asset-backed securitization trusts, for financial reporting purposes only, into our consolidated financial statements. The consolidation was based on the significance of our investments in the trusts to the trusts themselves, as well as our corresponding unilateral servicer removal rights. The trusts assets and liabilities are primarily composed of credit card receivables and short-term third-party notes. We were not involved in establishing or securitizing the trusts, we did not originate the credit card receivables and we do not manage the trusts or provide servicing for the trusts assets or liabilities. Our relationship to the trusts consists solely of our role as a passive investor. The assets of the trusts can be used only to settle the trusts obligations, and the creditors of the trusts do not have recourse to the general credit of State Street. State Street has no unfunded lending commitments or guarantees to the trusts.

In conjunction with our consolidation of the trusts, we elected to account for the trusts—assets and liabilities under the fair value option permitted by GAAP. Accordingly, changes in the fair value of the credit card receivables and the short-term third-party notes, which are carried in loans and leases and other short-term borrowings, respectively, in our consolidated statement of condition, are recorded in processing fees and other revenue or other expenses in our consolidated statement of income. Interest revenue related to the receivables and interest expense related to the short-term notes are recorded in net interest revenue. Information with respect to the measurement of the fair value of the trusts—assets and liabilities is provided in note 9.

As of March 31, 2010, we recorded aggregate credit card receivables of \$916 million in loans and leases, and aggregate short-term third-party notes of \$674 million in other short-term borrowings, at fair value in our consolidated statement of condition in connection with the trusts. For the three months ended March 31, 2010, the effect of fair value re-measurement recorded in processing fees and other revenue in our consolidated statement of income attributable to our net investment in the trusts was a gain of \$5 million.

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## Note 7. Variable Interest Entities (Continued)

#### Collateralized Debt Obligations

We serve as collateral manager for a series of collateralized debt obligations, referred to as CDOs. A CDO is a structured investment vehicle which purchases a portfolio of assets funded through the issuance of several classes of debt and equity, the repayment of and return on which are linked to the performance of the underlying assets. We have determined that we are not the primary beneficiary of these VIEs, and do not record them in our consolidated financial statements. At both March 31, 2010 and December 31, 2009, the aggregate notional value of these CDOs was \$2.0 billion. At both March 31, 2010 and December 31, 2009, the carrying value of the underlying collateral was \$1.2 billion. We did not acquire or transfer any investment securities to a CDO during the three months ended March 31, 2010 or 2009.

### Note 8. Shareholders Equity

Accumulated other comprehensive loss included the following components as of the dates indicated:

	March	,		mber 31,
(In millions)	200	19	- 1	2009
Foreign currency translation	\$	54	\$	281
Net unrealized loss on hedges of net investments in non-U.S. subsidiaries		<b>(14)</b>		(14)
Net unrealized loss on available-for-sale securities	(1,	,037)		(1,636)
Net unrealized loss on fair value hedges of available-for-sale securities	(	<b>(117</b> )		(113)
Expected losses from other-than-temporary impairment on available-for-sale				
securities related to factors other than credit	(	(126)		(159)
Expected losses from other-than-temporary impairment on held-to-maturity				
securities related to factors other than credit	(	(437)		(387)
Minimum pension liability	(	<b>(192)</b>		(192)
Net unrealized loss on cash flow hedges		<b>(16)</b>		(18)
Total	\$ (1,	,885)	\$	(2,238)

The net after-tax unrealized loss on available-for-sale securities of \$1.04 billion and \$1.64 billion as of March 31, 2010 and December 31, 2009, respectively, included \$524 million and \$635 million, respectively, of net after-tax unrealized losses related to securities reclassified from securities available for sale to securities held to maturity. The decrease in the losses related to transfers compared to December 31, 2009 resulted from amortization and from the recognition of losses from other-than-temporary impairment on certain of the securities.

For the three months ended March 31, 2010, we realized net gains of \$192 million from sales of available-for-sale securities. Unrealized pre-tax gains of \$103 million were included in other comprehensive income at December 31, 2009, net of deferred taxes of \$41 million, related to these sales.

For the three months ended March 31, 2009, we realized net gains of \$29 million from sales of available-for-sale securities. Unrealized pre-tax gains of \$15 million were included in other comprehensive income at December 31, 2008, net of deferred taxes of \$6 million, related to these sales.

63

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

Note 8. Shareholders Equity (Continued)

Total comprehensive income for the three months ended March 31, 2010 was \$875 million, composed of \$495 million of net income and \$380 million of other comprehensive income. Total comprehensive income for the three months ended March 31, 2009 was \$1.14 billion, composed of \$476 million of net income and \$663 million of other comprehensive income.

#### Note 9. Fair Value

#### Fair Value Measurements

We carry trading account assets, investment securities available for sale, certain loans, various types of derivative financial instruments and certain short-term borrowings at fair value in our consolidated statement of condition on a recurring basis. Changes in fair value of these financial assets and liabilities are recorded either as components of our consolidated statement of income or as components of other comprehensive income within shareholders—equity in our consolidated statement of condition.

We measure fair value for the above-described financial assets and liabilities in accordance with accounting standards which govern the measurement of the fair value of financial instruments. Management believes that its valuation techniques and underlying assumptions used to measure fair value conform to the provisions of these standards. We categorize the financial assets and liabilities that we carry at fair value based upon a prescribed three-level valuation hierarchy. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to valuation methods using significant unobservable inputs (level 3). If the inputs used to measure a financial asset or liability cross different levels of the hierarchy, categorization is based on the lowest-level input that is significant to the fair value measurement. Management s assessment of the significance of a particular input to the overall fair value measurement of a financial asset or liability requires judgment, and considers factors specific to that asset or liability. The three levels are described below.

Level 1. Financial assets and liabilities with values based on unadjusted quoted prices for identical assets or liabilities in an active market. Fair value is measured using unadjusted quoted prices in active markets for identical securities. Examples of level 1 financial instruments include active exchange-traded equity securities and U.S. government securities. We categorized approximately \$8.23 billion of our financial assets, composed of trading account assets, specifically equity securities, and investment securities available for sale, specifically U.S. government securities, and \$4 million of our financial liabilities in level 1 at March 31, 2010.

Level 2. Financial assets and liabilities with values based on quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability. Level 2 inputs include the following:

- a) Quoted prices for similar assets or liabilities in active markets;
- b) Quoted prices for identical or similar assets or liabilities in non-active markets;
- c) Pricing models whose inputs are observable for substantially the full term of the asset or liability; and

d)

# Edgar Filing: STATE STREET Corp - Form 10-Q

Pricing models whose inputs are derived principally from or corroborated by observable market information through correlation or other means for substantially the full term of the asset or liability.

64

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

#### Note 9. Fair Value (Continued)

The fair value of the securities categorized in level 2 is measured primarily using information obtained from independent third parties. This third-party information is subject to review by management as part of a validation process, which includes obtaining an understanding of the underlying assumptions and the level of market participant information used to support those assumptions. In addition, management compares significant assumptions used by third parties to available market information. Such information may include known trades or, to the extent that trading activity is limited, includes comparisons to market research information pertaining to credit expectations, execution prices and the timing of cash flows.

The fair value of the derivative instruments categorized in level 2 predominantly represents foreign exchange contracts used in our trading activities, for which fair value is measured using discounted cash flow techniques, with inputs consisting of observable spot and forward points, as well as observable interest rate curves. With respect to derivative instruments, we evaluated the impact on valuation of the credit risk of our counterparties and our own credit risk. We considered factors such as the likelihood of default by us and our counterparties, our current and potential future net exposures and remaining maturities in determining the appropriate measurements of fair value. Valuation adjustments associated with these factors were not significant for the three months ended March 31, 2010.

Our level 2 financial assets included various types of interest-rate and foreign exchange derivative instruments, as well as trading account assets and fixed-income investment securities. We categorized approximately \$63.56 billion of trading account assets, specifically equity securities, as well as investment securities available for sale and derivative instruments, and approximately \$6.38 billion of derivative instruments, in level 2 financial assets and liabilities, respectively, at March 31, 2010.

Level 3. Financial assets and liabilities with values based on prices or valuation techniques that require inputs that are both unobservable in the market and significant to the overall fair value measurement. These inputs reflect management s judgment about the assumptions that a market participant would use in pricing the asset or liability, and are based on the best available information, some of which is internally developed. The following provides a more detailed discussion of our financial assets and liabilities that we may categorize in level 3 and the related valuation methodology.

For certain investment securities available for sale, fair value was measured using information obtained from third-party sources or through the use of pricing models. Management evaluated its methodologies used to determine fair value, but considered the level of observable market information to be insufficient to categorize the securities in level 2.

The fair value of certain loans and other short-term borrowings associated with the third-party asset-backed securitization trusts, which we consolidated on January 1, 2010 (see notes 1 and 7), was measured using discounted cash flow techniques. The underlying discount rates were derived from observable market inputs which were adjusted to reflect the liquidity and credit risk premium specific to the trusts.

Foreign exchange contracts carried in other assets and other liabilities were primarily composed of forward contracts and options. The fair value of foreign exchange forward contracts was measured using discounted cash flow techniques. However, in certain circumstances, extrapolation was required

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## Note 9. Fair Value (Continued)

to develop certain forward points, which were not observable. The fair value of foreign exchange options was measured using an option pricing model. Because of a limited number of observable transactions, certain model inputs were unobservable, such as volatilities which were based on historical experience.

The fair value of certain interest-rate caps with long-dated maturities, also carried in other assets and other liabilities, was measured using a matrix pricing approach. Observable market prices were not available for these derivatives, so extrapolation was necessary to value these instruments, since they had a strike and/or maturity outside of the matrix.

We categorized approximately \$8.43 billion of financial assets, composed of investment securities available for sale, primarily asset-backed securities, as well as certain loans and derivative instruments, and \$886 million of certain other short-term borrowings and derivative instruments, in level 3 financial assets and liabilities, respectively, at March 31, 2010.

66

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

## Note 9. Fair Value (Continued)

The following tables present information with respect to our financial assets and liabilities carried at fair value in our consolidated statement of condition as of March 31, 2010 and December 31, 2009. There were no significant transfers of financial assets or liabilities between levels 1 and 2 during the three months ended March 31, 2010.

# Fair Value Measurements on a Recurring Basis as of March 31, 2010

(In millions)	Quoted Market Prices in Active Markets (Level 1)		Market with Significant with Significant Prices in Active Observable Market Unobservable Market Impact Markets Inputs of				Impact of Netting <sup>(1)</sup>	Total Net Carrying Valu in Consolidated Statement of Condition		
Assets:										
Trading account assets	\$	51	\$	96				\$	147	
Investment securities available for sale:										
U.S. Treasury and federal agencies:										
Direct obligations	8	,179		1,128					9,307	
Mortgage-backed securities				14,864	\$	225			15,089	
Asset-backed securities:										
Student loans (2)				9,675		3,113			12,788	
Credit cards				6,189		25			6,214	
Sub-prime				3,197		3			3,200	
Other				926		1,858			2,784	
Total asset-backed securities				19,987		4,999			24,986	
Non-U.S. debt securities				9,891		1,881			11,772	
State and political subdivisions				6,038					6,038	
Collateralized mortgage obligations				2,245		195			2,440	
Other U.S. debt securities				2,254		3			2,257	
U.S. equity securities				962					962	
Non-U.S. equity securities				105					105	
Total investment securities available for										
sale	8	,179		57,474		7,303			72,956	
Loans and leases						916			916	
Other assets				5,987		209	\$ (2,095)		4,101	
Total assets carried at fair value	\$ 8	,230	\$	63,557	\$	8,428	\$ (2,095)	\$	78,120	
Liabilities:										
Other short-term borrowings					\$	674		\$	674	
Other liabilities	\$	4	\$	6,383		212	\$ (2,095)		4,504	

## Edgar Filing: STATE STREET Corp - Form 10-Q

Total liabilities carried at fair value \$ 4 \$ 6,383 \$ 886 \$ (2,095) \$ 5,178

(1) Represents counterparty netting against level 2 financial assets and liabilities, where a legally enforceable master netting agreement exists between State Street and the counterparty.

<sup>(2)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

67

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

Note 9. Fair Value (Continued)

Fair Value Measurements on a Recurring Basis as of December 31, 2009

					as of Dece	ember 31, 2009					
(In millions)	Quoted Market Prices in Active Markets (Level 1)		Pricing Methods with Significant Observable Market Inputs (Level 2)		Pricing Methods with Significant Unobservable Market Inputs (Level 3)			Impact of Netting <sup>(1)</sup>		otal Net ying Value in solidated tement of ondition	
Assets:											
Trading account assets	\$	53	\$	95					\$	148	
Investment securities available for sale:											
U.S. Treasury and federal agencies:											
Direct obligations	10	0,004		1,158						11,162	
Mortgage-backed securities				14,878	\$	58				14,936	
Asset-backed securities:											
Student loans (2)				8,753		3,175				11,928	
Credit cards				6,280		327				6,607	
Sub-prime				3,194		3				3,197	
Other				913		1,884				2,797	
Total asset-backed securities				19,140		5,389				24,529	
Non-U.S. debt securities				8,534		1,777				10,311	
State and political subdivisions				5,935		2				5,937	
Collateralized mortgage obligations				2,210		199				2,409	
Other U.S. debt securities				2,231		3				2,234	
U.S. equity securities				1,098						1,098	
Non-U.S. equity securities				83						83	
Total investment securities available for											
sale	10	0,004		55,267		7,428				72,699	
Other assets				6,251		128	\$	(1,868)		4,511	
Total assets carried at fair value	\$ 10	0,057	\$	61,613	\$	7,556	\$	(1,868)	\$	77,358	
	Ψ 1	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ	01,010	Ψ	7,000	Ψ.	(1,000)	Ψ	77,000	
Liabilities:											
Other liabilities	\$	5	\$	6.483	\$	147	\$	(1,868)	\$	4,767	
Other madifices	Ψ	3	Ψ	0,103	Ψ	11/	Ψ	(1,000)	Ψ	1,707	
Total liabilities carried at fair value	\$	5	\$	6,483	\$	147	\$	(1,868)	\$	4,767	

<sup>(1)</sup> Represents counterparty netting against level 2 financial assets and liabilities, where a legally enforceable master netting agreement exists between State Street and the counterparty.

<sup>(2)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

68

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

## Note 9. Fair Value (Continued)

The following tables present activity related to our financial assets and liabilities categorized in level 3 of the valuation hierarchy as of March 31, 2010 and December 31, 2009. Transfers into and out of level 3 are reported as of the beginning of the period. Transfers out of level 3 during the three months ended March 31, 2010 were substantially related to asset-backed securities, for which fair value was measured using prices for which observable market information became available. Transfers of certain loans and other short-term borrowings into level 3 during the three months ended March 31, 2010 were associated with the aforementioned third-party asset-backed securitization trusts consolidated into our financial statements on January 1, 2010.

	Fair Value Measurements Using Significant Unobservable Inputs Three Months Ended March 31, 2010 Total Realized and							
			Change in Unrealized Gains (Losses					
(In millions)	Fair Value at December 31, 2009	Recorded in Revenue	Recorded in Other Comprehensive Income	Purchases, Issuances and Settlements, Net	Transfers Into and/or Out of Level 3	Fair Value at March 31, 2010	Related to Financial Instruments Held at March 31, 2010	
Assets:								
Investment securities available for sale:								
U.S. Treasury and federal agencies:								
Mortgage-backed securities	\$ 58			<b>\$ 167</b>		\$ 225		
Asset-backed securities:				·		·		
Student loans (1)	3,175	\$ 3	\$ 71	28	<b>\$</b> (164)	3,113		
Credit cards	327	14	(14)	(28)	(274)	25		
Sub-prime	3		· · ·	Ì	, ,	3		
Other	1,884	27	121	(87)	(87)	1,858		
Total asset-backed securities	5,389	44	178	(87)	(525)	4,999		
Non-U.S. debt securities	1,777	48	52	103	(99)	1,881		
State and political subdivisions	2				(2)	ĺ		
Collateralized mortgage obligations	199	(209)	7	198		195		
Other U.S. debt securities	3					3		
Total investment securities available								
for sale	7,428	(117)	237	381	(626)	7,303		
Loans and leases		(6)		(23)	945	916		
Other assets	128	(47)		128		209	\$ (39)	
Total assets	\$ 7,556	<b>\$</b> (170)	\$ 237	\$ 486	\$ 319	\$ 8,428	\$ (39)	
Liabilities:								

Edgar Filing: STATE STREET Corp - Form 10-Q

Other short-term borrowings		\$ (11)	\$	(27)	\$ 712	\$ 674	
Other liabilities	\$ 147	(55)		120		212	\$ (42)
Total liabilities	\$ 147	\$ (66)	\$	93	\$ 712	\$ 886	\$ (42)

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(UNAUDITED)

Note 9. Fair Value (Continued)

Fair Value Measurements Using Significant Unobservable Inputs Three Months Ended March 31, 2009

**Total Realized and** Change in **Unrealized Gains (Losses)** Unrealized Gains (Losses) Related to Recorded Transfers Purchases, **Financial** Into in Instruments Issuances Recorded Fair Value at Other and/or Fair Value at Held at and in December 31, Comprehensive Settlements, Out of March 31, March 31, 2008 2009 (In millions) Revenue Income Net Level 3 2009 Assets: Trading account assets \$ 366 (366)\$ Investment securities available for sale: U.S. Treasury and federal agencies: Mortgage-backed securities 2 2 Asset-backed securities: Student loans(1) 7,475 713 185 8,373 Credit cards 24 25 1 Sub-prime (1) (10)18 313 Other 337 (32)Total asset-backed securities 7,841 681 175 18 8,715 Non-U.S. debt securities 1,011 \$ 16 (83)(37)311 1,218 State and political subdivisions 10 Collateralized mortgage obligations 4 (1) 3 Other U.S. debt securities 28 (25)3 Total investment securities available for sale 8,887 16 597 138 313 9,951 Other assets 760 (148)(60)552 (96) Total assets \$ 10,013 \$ 597 \$ 78 10,503 \$ \$ (132) \$ (53)\$ (96)Liabilities: \$ \$ Other liabilities 857 \$ (194) (56)607 \$ (101)Total liabilities \$ (101)857 \$ (194) \$ (56)607 \$

<sup>(1)</sup> Substantially composed of securities guaranteed by the federal government with respect to the payment of principal and interest.

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

#### Note 9. Fair Value (Continued)

For our financial assets and liabilities categorized in level 3, total realized and unrealized gains and losses for the three months ended March 31, 2010 and 2009 were recorded in revenue as follows:

	Three Months E	Ended March 31 Chang	Three Months Ended March 31, 2009					
	<b>Total Realized and</b>	Unrealize	d Gains	<b>Total Realized and</b>	Change in			
	Unrealized	(Loss	es)	Unrealized	Unreali	zed Gains		
	Gains	Relate	d to	Gains	(Losses)			
	(Losses)	Financial Instruments Held at		(Losses)	Rela	ted to		
	Recorded			Recorded	Financial			
	in	March	,	in	Instruments Held a			
(In millions)	Revenue	201	0	Revenue	March 31, 2009			
Fee revenue:								
Trading services	\$ 8	\$	3	\$ 76	\$	35		
Processing fees and other	5			(30)		(30)		
Total fee revenue	13		3	46		5		
Net interest revenue	(117)			16				
Total revenue	<b>\$</b> (104)	\$	3	\$ 62	\$	5		

### Fair Values of Financial Instruments

Fair value estimates for financial instruments not carried at fair value on a recurring basis in our consolidated statement of condition, as defined by GAAP, are generally subjective in nature, and are made as of a specific point in time based on the characteristics of the financial instruments and relevant market information. Disclosure of fair value estimates is not required by GAAP for certain items, such as lease financing, equity method investments, obligations for pension and other post-retirement plans, premises and equipment, other intangible assets and income tax assets and liabilities. Accordingly, aggregate fair value estimates presented do not purport to represent, and should not be considered representative of, our underlying market or franchise value. In addition, because of potential differences in methodologies and assumptions used to estimate fair values, our fair value estimates should not be compared to those of other financial institutions.

We use the following methods to estimate the fair value of financial instruments:

For financial instruments that have quoted market prices, those quoted prices are used to estimate fair value.

Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate, are assumed to have a fair value that approximates reported value, after taking into consideration any applicable credit risk.

## Edgar Filing: STATE STREET Corp - Form 10-Q

For financial instruments where no quoted market prices are available, fair value is estimated using information obtained from third parties, or by discounting the expected cash flows using an estimated current market interest rate for the financial instrument. The short duration of our assets and liabilities results in a significant number of financial instruments for which fair value equals or closely approximates the amount reported in our consolidated statement of condition. These financial instruments are reported in the following captions in our consolidated statement of condition:

71

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### Note 9. Fair Value (Continued)

cash and due from banks; interest-bearing deposits with banks; securities purchased under resale agreements; accrued income receivable; deposits; securities sold under repurchase agreements; federal funds purchased; and substantially all short-term borrowings. In addition, due to the relatively short duration of a portion of our net loans (excluding loans carried at fair value on a recurring basis and leases), we consider fair value for these loans to approximate their reported value. The fair value of other types of loans, such as purchased receivables and commercial real estate loans, is estimated by discounting expected future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings for the same remaining maturities. Loan commitments have no reported value because terms are at prevailing market rates.

The reported amounts and estimated fair values for financial instruments defined by current accounting standards, excluding the aforementioned short-term financial instruments and financial assets and liabilities carried at fair value on a recurring basis, were as follows as of March 31, 2010 and December 31, 2009:

(In millions)	Reported Amount	Fair Value
March 31, 2010:		
Financial Assets:		
Investment securities held to maturity	\$ 19,831	\$ 20,333
Net loans (excluding loans carried at fair value and leases)	9,698	9,484
Financial Liabilities:		
Long-term debt	8,815	8,733
December 31, 2009:		
Financial Assets:		
Investment securities held to maturity	\$ 20,877	\$ 20,928
Net loans (excluding leases)	9,013	8,729
Financial Liabilities:		
Long-term debt	8,838	8,715

### Note 10. Derivative Financial Instruments

We use derivative financial instruments to support our customers needs, conduct our trading activities, and manage our interest-rate and currency risk.

As part of our trading activities, we assume positions in both the foreign exchange and interest-rate markets by buying and selling cash instruments and using derivative financial instruments, including foreign exchange forward contracts, foreign exchange and interest-rate options, and interest-rate swaps. All foreign exchange contracts are valued daily at current market rates.

Interest-rate contracts involve an agreement with a counterparty to exchange cash flows based on the movement of an underlying interest-rate index. An interest-rate swap agreement involves the exchange of a series of interest payments, either at a fixed or variable rate, based upon the notional amount without the exchange of the underlying principal amount. An interest-rate option contract provides the purchaser, for a premium, the right, but not the obligation, to receive an interest rate based upon a predetermined notional amount during a specified period. An interest-rate futures contract is a commitment to buy or sell, at a future date, a financial instrument at a contracted price; it may be settled in cash or through the delivery of the contracted instrument.

72

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### **Note 10.** Derivative Financial Instruments (Continued)

Foreign exchange contracts involve an agreement to exchange one currency for another currency at an agreed-upon rate and settlement date. Foreign exchange contracts generally consist of foreign exchange forward and spot contracts and option contracts.

Derivative financial instruments involve the management of interest-rate and foreign currency risk, and involve, to varying degrees, market risk and credit and counterparty risk (risk related to repayment). Market risk is defined as the risk of adverse financial impact due to fluctuations in interest rates, foreign exchange rates and other market-driven factors and prices. We use a variety of risk management tools and methodologies to measure, monitor and manage the market risk associated with our trading activities. One such risk-management measure is value-at-risk, or VaR. VaR is an estimate of potential loss for a given period within a stated statistical confidence interval. We use a risk-measurement system to estimate VaR daily. We have adopted standards for estimating VaR, and we maintain capital for market risk in accordance with applicable regulatory guidelines.

Derivative financial instruments are also subject to credit and counterparty risk, which is defined as the risk of financial loss if a borrower or counterparty is either unable or unwilling to repay borrowings or settle a transaction in accordance with the underlying contractual terms. We manage credit and counterparty risk by performing credit reviews, maintaining individual counterparty limits, entering into netting arrangements and requiring the receipt of collateral. Collateral requirements are determined after a comprehensive review of the creditworthiness of each counterparty, and the collateral requirements are monitored and adjusted daily. Collateral is generally held in the form of cash or highly liquid U.S. government securities. We may be required to provide collateral to the counterparty in connection with our entry into derivative financial instruments.

We enter into master netting agreements with many of our derivative counterparties. Certain of these agreements contain credit risk-related contingent features in which the counterparty has the option to declare State Street in default and accelerate cash settlement of our net derivative liabilities with the counterparty in the event our credit rating falls below specified levels. The aggregate fair value of all derivative instruments with credit risk-related contingent features that were in a net liability position as of March 31, 2010 totaled approximately \$535 million, against which we had posted aggregate collateral of approximately \$149 million. If State Street s credit rating were downgraded below levels specified in the agreements, the maximum additional amount of payments related to termination events that could have been required pursuant to these contingent features as of March 31, 2010 was approximately \$386 million. Accelerated settlement because of such events would not affect our consolidated results of operations.

## **Trading Activities**

In connection with our trading activities, we use derivative financial instruments in our role as a financial intermediary and as both a manager and servicer of financial assets, to accommodate our customers investment and risk management needs. In addition, we use derivative financial instruments to contribute to overall corporate earnings and liquidity. These activities are designed to generate trading revenue and to hedge volatility in our net interest revenue. The level of market risk that we assume is a function of our overall objectives and liquidity needs, customer requirements and market volatility.

Our customers use derivative financial instruments to manage the financial risks associated with their investment goals and business activities. With respect to cross-border investing, customers have a need for

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### **Note 10.** Derivative Financial Instruments (Continued)

foreign exchange forward contracts to convert currency for international investment and to manage the currency risk in their investment portfolios. As an active participant in the foreign exchange markets, we provide foreign exchange forward contracts and options in support of these customer needs. As part of our trading activities, we may assume positions in both the foreign exchange and interest-rate markets by buying and selling cash instruments and using derivative financial instruments, including foreign exchange forward contracts, foreign exchange and interest-rate options, and interest-rate swaps. In the aggregate, foreign exchange forward positions are matched closely to minimize currency and interest-rate risk. All foreign exchange contracts are valued daily at prevailing market rates, and gains or losses in the fair value of trading derivatives are recorded in trading services revenue in our consolidated statement of income.

We offer products that provide book-value protection primarily to plan participants in stable value funds managed by non-affiliated investment managers of post-retirement defined contribution benefit plans, particularly 401(k) plans. The book-value protection is intended to provide safety and stable growth of principal invested, and to cover any shortfall caused by significant withdrawals when book value exceeds market value and the liquidation of the assets is not sufficient to redeem the participants. We account for these contingencies individually as trading derivative financial instruments, specifically written options. These contracts are valued quarterly and unrealized losses, if any, are recorded in other expenses in our consolidated statement of income.

#### Asset and Liability Management Activities

In connection with our asset and liability management activities, we use derivative financial instruments to manage interest-rate risk. Interest-rate risk, defined as the sensitivity of income or financial condition to variations in interest rates, is a significant non-trading market risk to which our assets and liabilities are exposed. We manage interest-rate risk by identifying, quantifying and hedging our exposures, using fixed-rate portfolio securities and a variety of derivative financial instruments, most frequently interest-rate swaps and options (e.g., interest rate caps and floors). Interest-rate swap agreements alter the interest rate characteristics of specific balance sheet assets or liabilities. When appropriate, forward rate agreements, options on swaps, and exchange-traded futures and options are also used.

### Fair value hedges

Derivatives designated as fair value hedges are utilized to mitigate the risk of changes in fair value of recognized assets and liabilities. Gains and losses on fair value hedges are recorded in net interest revenue or in processing fees and other revenue along with the gain or loss on the asset or liability attributable to the hedged risk. Differences between the gains and losses on fair value hedges and the gains and losses on the asset or liability attributable to the hedged risk represent hedge ineffectiveness, which is recorded in net interest revenue or in processing fees and other revenue. We use interest-rate swap agreements in this manner to manage our exposure to changes in the fair value of hedged items caused by changes in interest rates.

We have entered into interest-rate swap agreements to modify our interest revenue from certain available-for-sale securities from a fixed rate to a floating rate. The securities hedged have a weighted-average life of approximately 8.0 years. These securities are hedged with interest-rate swap contracts of similar maturity, repricing and fixed-rate coupons. The interest-rate swap contracts convert the interest revenue from a fixed rate to a floating rate indexed to LIBOR, thereby mitigating our exposure to fluctuations in the fair value of the securities attributable to changes in the benchmark interest rate.

#### STATE STREET CORPORATION

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### **Note 10.** Derivative Financial Instruments (Continued)

We have entered into interest-rate swap agreements to modify our interest expense on one senior note and three subordinated notes from a fixed rate to a floating rate. The senior note matures in 2014 and pays fixed interest at a 4.30% annual rate. Of the three subordinated notes, one matures in 2010 and pays fixed interest at a 7.65% annual rate, the second matures in 2016 and pays fixed interest at a 5.30% annual rate and the third matures in 2018 and pays fixed interest at a 5.25% annual rate. These notes are hedged with interest-rate swap contracts with similar notional amounts, maturities and fixed-rate coupons. The interest-rate swap contracts convert the fixed-rate coupons to a floating rate indexed to LIBOR, thereby mitigating our exposure to fluctuations in the fair value of the subordinated notes stemming from changes in the benchmark interest rate.

#### Cash flow hedges

Derivatives categorized as cash flow hedges are utilized to offset the variability of cash flows to be received from or paid on a floating-rate asset or liability. Gains and losses on cash flow hedges that are considered highly effective are recorded in other comprehensive income until earnings are affected by the hedged item. When gains or losses are reclassified from accumulated other comprehensive income into earnings, they are recorded in net interest revenue. The ineffectiveness of cash flow hedges, defined as the extent to which the changes in fair value of the derivative exceeded the variability of cash flows of the forecasted transaction, is recorded in processing fees and other revenue.

We have entered into interest-rate swap agreements to modify our interest revenue from certain available-for-sale securities from a floating rate to a fixed rate. The securities hedged have a weighted-average life of approximately 3.6 years. These securities are hedged with interest-rate swap contracts of similar maturities, repricing and other characteristics. The interest-rate swap contracts convert the interest revenue from a floating rate to a fixed rate, thereby mitigating our exposure to fluctuations in the cash flows of the securities attributable to changes in the benchmark interest rate.

During the three months ended March 31, 2010, we terminated an interest-rate swap agreement with an aggregate notional amount of \$200 million, which had modified our interest payments on a subordinated note maturing in 2015 from a floating rate to a fixed rate. A cumulative mark-to-market loss of \$24 million on the interest-rate swap agreement was recorded in other comprehensive income as of the termination date; this loss will be amortized into interest expense in our consolidated statement of income over the remaining term of the subordinated note.

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## Note 10. Derivative Financial Instruments (Continued)

The following table presents the aggregate contractual, or notional, amounts of derivative financial instruments held or issued for trading and asset and liability management activities as of the dates indicated:

(In millions)	March 31, 2010	December 31, 2009	
Trading:			
Interest-rate contracts:			
Swap agreements	\$ 2,843	\$ 261	
Options and caps purchased	582	169	
Options and caps written	159	169	
Futures	9,771	747	
Foreign exchange contracts:			
Forward and spot	620,484	565,661	
Options purchased	15,886	10,977	
Options written	15,441	10,710	
Credit derivative contracts:			
Credit default swap agreements	145	170	
Other contracts:			
Options written	52,364	52,948	
Asset and liability management:			
Interest-rate contracts:			
Swap agreements	3,241	2,577	
* -	· ·		

As described above, in connection with our asset and liability management activities, we have executed interest-rate swap agreements designated as fair value and cash flow hedges to manage our interest-rate risk. The aggregate notional amounts of these interest-rate swap agreements and the related assets or liabilities being hedged are presented in the following table.

	March 31, 2010			December 31, 2009			
	Fair Cash		Fair		Cash		
	Value	Flow		Value	Flow		
(In millions)	Hedges	Hedges	Total	Hedges	Hedges	Total	
Available-for-sale investment securities	\$ 1,682	\$ 159	\$ 1,841	\$ 1,707	\$ 170	\$ 1,877	
Long-term debt <sup>(1)(2)</sup>	1,400		1,400	500	200	700	
Total	\$ 3,082	\$ 159	\$3,241	\$ 2,207	\$ 370	\$ 2,577	

<sup>(1)</sup> As of March 31, 2010 and December 31, 2009, fair value hedges of long-term debt increased the carrying value of long-term debt presented in our consolidated statement of condition by \$35 million and \$31 million, respectively.

For the three months ended March 31, 2010 and 2009, the overall weighted-average interest rate for long-term debt was 3.74% and 4.82%, respectively, on a contractual basis, and 3.28% and 4.65%, respectively, including the effects of the hedges.

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

## Note 10. Derivative Financial Instruments (Continued)

For cash flow hedges, any changes in the fair value of the derivative financial instruments remain in accumulated other comprehensive income and are generally recorded in our consolidated statement of income in future periods when earnings are affected by the variability of the hedged cash flow.

Foreign exchange trading revenue related to foreign exchange contracts was \$134 million and \$191 million for the three months ended March 31, 2010 and 2009, respectively. Future cash requirements, if any, related to foreign exchange contracts are represented by the gross amount of currencies to be exchanged under each contract unless we and the counterparty have agreed to pay or receive the net contractual settlement amount on the settlement date.

The following tables present the fair value of derivative financial instruments, excluding the effect of master netting agreements, recorded in our consolidated statement of condition. The impact of master netting agreements is disclosed in note 9.

	Asset Derivatives March 31, 2010		Liability Deriv March 31, 2	
(In millions)	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives utilized in trading activities:				
Interest-rate contracts	Other assets	\$ 33	Other liabilities	\$ 13
Foreign exchange contracts	Other assets	6,139	Other liabilities	6,372
Credit derivative contracts	Other assets	1	Other liabilities	1
Total		\$ 6,173		\$ 6,386
Derivatives designated as hedges:				
Interest-rate contracts	Other assets	\$ 23	Other liabilities	\$ 197
Total		\$ 23		\$ 197

	Asset Deriva December 31		Liability Deriv December 31,	
	<b>Balance Sheet</b>	Fair	<b>Balance Sheet</b>	Fair
(In millions)	Location	Value	Location	Value
Derivatives utilized in trading activities:				
Interest-rate contracts	Other assets	\$ 13	Other liabilities	\$ 13
Foreign exchange contracts	Other assets	6,345	Other liabilities	6,398
Credit derivative contracts	Other assets	1	Other liabilities	1
Total		\$ 6,359		\$ 6,412
Derivatives designated as hedges:				
Interest-rate contracts	Other assets	\$ 20	Other liabilities	\$ 206

**Total** \$ 20 \$ 206

77

## STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

## Note 10. Derivative Financial Instruments (Continued)

The following tables present the effect of our use of derivative financial instruments on our consolidated statement of income:

(In millions)	Location of Gain (Loss) on  Derivative in Consolidated  Statement of Income	Amount of Gain (Loss) on Derivative Recognized in Consolidated Statement		Der Recog Consolidat of I Three E	Amount of Gain (Loss) on Derivative Recognized in Consolidated Statement of Income Three Months Ended March 31, 2009	
Derivatives utilized in trading activities :						
Interest-rate contracts	Processing fees and other revenue	\$	11	\$	(77)	
Interest-rate contracts	Trading services revenue		(1)			
Foreign exchange contracts	Processing fees and other revenue		2			
Foreign exchange contracts	Trading services revenue		143		191	
Total		\$	155	\$	114	

(In millions)	Location of Gain (Loss) on Derivative in Consolidated Statement of Income	Amount of Gain (Loss) on Derivative Recognized in Consolidated Statement of Income Three Months Ended March 31, 2010		Hedged Item in Fair Value Hedging Relationship	Location of Gain (Loss) on Hedged Item in Consolidated Statement of Income	G (Los Hee Item Rec Conso Statement Three En	ount of ain ain ass) on dged ognized in olidated t of Income Months aded 31, 2010
Derivatives designated as fair value hedges:							
Interest-rate contracts	Net interest revenue	\$	9	Long-term debt	Net interest revenue	\$	(16)
Interest-rate contracts	Processing fees and			Long-term debt	Dungassing face and		
	other revenue		2		Processing fees and other revenue		1
Interest-rate contracts	Processing fees and		_		omer revenue		-
	other revenue		(9)	Available-for-sale securities	Processing fees and other revenue		9
Total		\$	2			\$	(6)

(In millions)	Location of Gain (Loss) on Derivative in Consolidated Statement of Income	Ga	nized in idated of Income Months led	Hedged Item in Fair Value Hedging Relationship	Location of Gain (Loss) on Hedged Item in Consolidated Statement of Income	G. (Los Hec Item Rec Conso Statement Three	unt of ain ss) on dged ognized in didated t of Income Months ded 31, 2009
Derivatives designated as fair value hedges:							
Interest-rate contracts	Net interest revenue	\$	2	Long-term debt	Net interest revenue	\$	(2)
Interest-rate contracts	Net interest revenue		1	Deposits	Net interest revenue		(1)
Interest-rate contracts	Processing fees and		75	Available-for-sale	Processing fees and		(78)
	other revenue			securities	other revenue		
Total		\$	78			\$	(81)

## STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

## **Note 10. Derivative Financial Instruments (Continued)**

Differences between the gains (losses) on the derivative and the gains (losses) on the hedged item represent hedge ineffectiveness.

(In millions)	Amount of Gain (Loss) on Derivative Recognized in Other Comprehensive Income Three Months Ended March 31, 2010	Location of Gain (Loss) Reclassified from OCI to Consolidated Statement of Income	Amount of Gain (Loss) Reclassified from OCI to Consolidated Statement of Income Three Months Ended March 31, 2010		Location of Gain (Loss) on Derivative Recognized in Consolidated Statement of Income	G. (Loss) on Recognic Conso Statement Mo	unt of ain Derivative gnized in blidated t of Income aree onths ded 31, 2010
Derivatives designated as				,			,
cash flow hedges:							
Interest-rate					Net interest		
contracts		Net interest revenue	\$	(1)	revenue	\$	2
Total			\$	(1)		\$	2

		Location of		Location of	
	Amount of Ga	ain Gain (Loss)		Gain (Loss) on	
	(Loss) on Deriva	ative Reclassified	Amount of Gain	Derivative	Amount of Gain
	Recognized i	n from OCI to	(Loss) Reclassified	Recognized in	(Loss) on Derivative
	Other	Consolidated	from OCI to	Consolidated	Recognized in
	Comprehensi	ve Statement of	Consolidated	Statement of	Consolidated
	Income	Income	Statement of Income	Income	Statement of Income
	Three				
	Months		Three Months		Three Months
	Ended		Ended		Ended
(In millions)	March 31, 20	09	March 31, 2009		March 31, 2009
Derivatives designated as					
cash flow hedges:					
Interest-rate		Net interest		Net interest	
contracts	\$ 4	revenue		revenue	
	Ψ	Tevenue		revenue	
T-4-1	¢.	4			
Total	\$ 4	1			

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

#### Note 11. Net Interest Revenue

		Months E	nded
(In millions)	2010	2	2009
Interest revenue:			
Deposits with banks	\$ 19	\$	61
Investment securities:			
U.S. Treasury and federal agencies	139		145
State and political subdivisions	54		58
Other investments	550		381
Securities purchased under resale agreements and federal funds sold	4		8
Loans and leases (1)	111		43
Trading account assets	1		17
Interest revenue associated with AMLF			24
Other interest-earning assets			1
Total interest revenue	878		738
Interest expense:			
Deposits	33		65
Short-term borrowings <sup>(1)</sup>	112		32
Long-term debt	72		60
Interest expense associated with AMLF			17
Total interest expense	217		174
Net interest revenue	\$ 661	\$	564

## Note 12. Other Revenue and Other Expenses

Processing fees and other revenue for the three months ended March 31, 2010 included \$28 million of net revenue related to certain tax-advantaged investments.

The components of other expenses were as follows for the periods indicated:

Three Months Ended March 31,

<sup>(1)</sup> Amounts included \$53 million related to the third-party asset-backed securitization trusts consolidated into our financial statements on January 1, 2010 in connection with our adoption of a new accounting standard.

(In millions)	2010	2009	
Securities processing	\$ 58	\$ (1)	.)
Other	72	75	i
Total other expenses	\$ 130	\$ 74	Ļ

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

## Note 13. Earnings Per Common Share

The following table presents the computation of basic and diluted earnings per common share for the periods indicated:

		Three Months March 31			
(Dollars in millions, except per share amounts)	2	010		2009	
Net income	\$	495	\$	476	
Less:					
Preferred stock dividends				(25)	
Accretion of preferred stock discount				(6)	
Net income available to common shareholders		495		445	
Payments for cash dividends <sup>(1)</sup>		(5)		(104)	
Undistributed earnings	\$	490	\$	341	
Average shares outstanding (in thousands):					
Basic average shares	49	4,588	4	132,179	
Average participating securities		3,116		632	
Adjusted basic average shares	49	7,704	4	132,811	
Basic average shares	49	4,588	4	132,179	
Effect of dilutive securities:		,		,	
Stock options and stock awards		3,468		3,120	
Diluted average shares	49	8,056	4	135,299	
Anti-dilutive securities <sup>(2)</sup>		8,917		14,018	
Earnings per common share:					
Basic:					
Distributed	\$	.01	\$	.24	
Undistributed <sup>(3)</sup>		.98		.79	
Basic	\$	.99	\$	1.03	
Diluted	\$	.99	\$	1.02	

<sup>(1)</sup> Represents payments during the period to common shareholders and to participating securities, composed of holders of unvested restricted stock and director stock.

<sup>(2)</sup> Represents stock options outstanding but not included in the computation of diluted average shares because the exercise prices of the instruments were greater than the average fair value of our common stock during the periods.

<sup>(3)</sup> Represents undistributed earnings divided by adjusted basic average shares.

#### Note 14. Line of Business Information

We report two lines of business: Investment Servicing and Investment Management. Given our services and management organization, the results of operations for these lines of business are not necessarily comparable with those of other companies, including companies in the financial services industry. Information about revenue, expense and capital allocation methodologies is provided in note 23 to the consolidated financial statements included in our 2009 Form 10-K.

81

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## (UNAUDITED)

Note 14. Line of Business Information (Continued)

The following is a summary of our line of business results. The amounts presented in the Other column for 2010 represent merger and integration costs recorded in connection with acquisitions. The amounts presented in the Other column for 2009 represent net interest revenue earned in connection with our participation in the AMLF and merger and integration costs recorded in connection with our acquisition of Investors Financial. The amounts presented in both Other columns were not allocated to State Street s business lines.

	For the Three Months Ended March 31, Investment Investment							
	Servi		Manage		Otl	ier	To	tal
(Dollars in millions,								
except where otherwise noted)	2010	2009	2010	2009	2010	2009	2010	2009
Fee revenue:								
Servicing fees	\$ 880	\$ 766					\$ 880	\$ 766
Management fees			\$ 226	\$ 181			226	181
Trading services	242	245					242	245
Securities finance	58	125	14	56			72	181
Processing fees and other	90	33	30	16			120	49
Total fee revenue	1,270	1,169	270	253			1,540	1,422
Net interest revenue	647	541	14	16		\$ 7	661	564
Gains related to investment securities, net	95	16					95	16
Total revenue	2,012	1,726	284	269		7	2,296	2,002
Provision for loan losses	15	84					15	84
Expenses from operations	1,334	1,139	232	148			1,566	1,287
Merger and integration costs					\$ 13	17	13	17
Total expenses	1,334	1,139	232	148	13	17	1,579	1,304
Income (Loss) from continuing operations before								
income taxes	\$ 663	\$ 503	\$ 52	\$ 121	\$ (13)	\$ (10)	\$ 702	\$ 614
Pre-tax margin	33%	29%	18%	45%				
Average assets (in billions)	\$ 139.0	\$ 141.1	\$ 3.9	\$ 3.2			\$ 142.9	\$ 144.3

#### STATE STREET CORPORATION

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (UNAUDITED)

#### Note 15. Non-U.S. Activities

We define non-U.S. activities as those revenue-producing assets and business activities that arise from customers domiciled outside the U.S. Due to the nature of our business, precise segregation of U.S. and non-U.S. activities is not possible. Subjective judgments have been applied to determine results of operations related to our non-U.S. activities, including our application of transfer pricing and our asset and liability management policies. Interest expense allocations are based on the average cost of short-term borrowings.

The following table summarizes our non-U.S. results of operations for the three months ended March 31:

(In millions)	2010	2009
Total fee revenue	\$ 679	\$ 628
Net interest revenue	148	61
Gains (Losses) related to investment securities, net	63	(7)
Total revenue	890	682
Expenses	655	629
Income before income taxes	235	53
Income tax expense	89	19
Net income	\$ 146	\$ 34

The following table summarizes our non-U.S. assets as of March 31, 2010 and December 31, 2009, based on the domicile location of our customers:

(In millions)	2010	2009
Interest-bearing deposits with banks	\$ 14,717	\$ 15,052
Non-U.S. investment securities	22,322	21,216
Other assets	15,533	16,031
Total assets	\$ 52,572	\$ 52,299

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Shareholders and Board of Directors

State Street Corporation

We have reviewed the consolidated statement of condition of State Street Corporation as of March 31, 2010, and the related consolidated statements of income, changes in shareholders—equity and cash flows for the three-month periods ended March 31, 2010 and 2009. These financial statements are the responsibility of the Corporation—s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of condition of State Street Corporation as of December 31, 2009, and the related consolidated statements of income, changes in shareholders—equity, and cash flows for the year then ended, not presented herein, and in our report dated February 22, 2010, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated statement of condition as of December 31, 2009, is fairly stated, in all material respects, in relation to the consolidated statement of condition from which it has been derived.

/s/ Ernst & Young LLP

Boston, Massachusetts

May 7, 2010

84

# FORM 10-Q PART I CROSS-REFERENCE INDEX

The information required by the items presented below is incorporated herein by reference from the Financial Information section of this Form 10-Q.

39
39
39
40
<u>an</u> d 41
42
44
84
2
38
38

## PART II. OTHER INFORMATION

## ITEM 6. EXHIBITS

The exhibits listed in the Exhibit Index on page 88 of this Form 10-Q are filed herewith or are incorporated herein by reference to other SEC filings.

86

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STATE STREET CORPORATION

(Registrant)

Date: May 7, 2010 By: /s/ EDWARD J. RESCH Edward J. Resch

Executive Vice President and

Chief Financial Officer

(Principal Financial Officer)

Date: May 7, 2010 By: /s/ James J. Malerba

James J. Malerba

Executive Vice President and Corporate Controller

(Principal Accounting Officer)

87

#### EXHIBIT INDEX

10.1	Amended and Restated 2006 Equity Incentive Plan and forms of agreement thereunder
10.2	Senior Executive Annual Incentive Plan
10.3	Supplemental Cash Incentive Plan
12	Ratios of earnings to fixed charges
15	Letter regarding unaudited interim financial information
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chairman and Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32	Section 1350 Certifications
101.INS	XBRL Instance Document.*
101.SCH	XBRL Taxonomy Extension Schema Document.*
101.CAL	XBRL Taxonomy Calculation Linkbase Document.*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document*
101.LAB	XBRL Taxonomy Label Linkbase Document.*
101.PRE	XBRL Taxonomy Presentation Linkbase Document.*

#### \* submitted electronically herewith

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statement of Income for the three months ended March 31, 2010 and 2009, (ii) Consolidated Statement of Condition as of March 31, 2010 and December 31, 2009, (iii) Consolidated Statement of Changes in Shareholders Equity for the three months ended March 31, 2010 and 2009, (iv) Consolidated Statement of Cash Flows for the three months ended March 31, 2010 and 2009, and (v) Condensed Notes to Consolidated Financial Statements.

In accordance with Rule 406T of Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act, is deemed not filed for purposes of section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.