

TRANS-INDIA ACQUISITION CORP

Form 10-Q

May 05, 2008

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended March 31, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-33127

**Trans-India Acquisition Corporation**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**20-5063512**  
(I.R.S. Employer  
Identification No.)

**300 South Wacker Drive, Suite 1000**

**Chicago, IL 60606**

(Address of principal executive offices, including ZIP Code)

**(312) 922-1980**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of May 5, 2008, the registrant had 14,200,000 shares of Common Stock outstanding.

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**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****TRANS-INDIA ACQUISITION CORPORATION**

(a corporation in the development stage)

**BALANCE SHEETS**

|   | March 31, 2008<br>(Unaudited) | December 31, 2007<br>(Audited) |
|---|-------------------------------|--------------------------------|
| <b>ASSETS</b>   |                               |                                |
| <b>Current Assets:</b>  |                               |                                |
| Cash  | \$ 1,294,504                  | \$ 1,490,425                   |
| Prepaid expenses  | 17,946                        | 2,999                          |
| Prepaid taxes   | 252,880                       | 215,000                        |
| Cash and cash equivalents held in trust account   | 90,465,429                    | 90,079,824                     |
| <b>Total assets</b>   | <b>\$ 92,030,759</b>          | <b>\$ 91,788,248</b>           |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>  |                               |                                |
| <b>Current Liabilities:</b>   |                               |                                |
| Accounts payable  | \$ 6,843                      | \$ 46,364                      |
| Deferred underwriting fees  | 3,680,000                     | 3,680,000                      |
| <b>Total liabilities</b>  | <b>3,686,843</b>              | <b>3,726,364</b>               |
| <b>Commitments</b>  |                               |                                |
| Common stock subject to conversion, 2,873,850 shares, at conversion value   | 22,607,311                    | 22,510,948                     |
| <b>Stockholders Equity:</b>   |                               |                                |
| Preferred stock, \$.0001 par value; authorized 5,000,000 shares; none issued and outstanding  |                               |                                |
| Common stock, \$.0001 par value; authorized 50,000,000 shares; issued and outstanding 14,200,000 as of March 31, 2008 and December 31, 2007 | 1,420                         | 1,420                          |
| Additional paid-in capital  | 63,473,076                    | 63,569,439                     |
| Retained earnings   | 2,262,109                     | 1,980,077                      |
| <b>Total stockholders equity</b>  | <b>65,736,605</b>             | <b>65,550,936</b>              |
| <b>Total liabilities and stockholders equity</b>  | <b>\$ 92,030,759</b>          | <b>\$ 91,788,248</b>           |

See accompanying notes to financial statements.

Table of Contents**TRANS-INDIA ACQUISITION CORPORATION**

(a corporation in the development stage)

**STATEMENTS OF OPERATIONS**

(Unaudited)

|                                     | For the three months ended<br>March 31, 2008 | For the three months ended<br>March 31, 2007 | For the period from April 13,<br>2006 (inception) to<br>March 31, 2008 |
|-------------------------------------|--|--|--|
| Interest Income                     | \$ 814,869                                   | \$ 598,418                                   | \$ 4,500,876   |
| Operating Costs                     | 257,949                                      | 139,388                                      | 941,647  |
| <b>Income before income taxes</b>   | <b>556,920</b>                               | <b>463,480</b>                               | <b>3,559,229</b>   |
| Income Taxes                        | 274,888                                      | 125,000                                      | 1,297,120  |
| <b>Net Income</b>                   | <b>\$ 282,032</b>                            | <b>\$ 334,030</b>                            | <b>\$ 2,262,108</b>  |
| Net Income per share                |  |  |  |
| - basic                             | \$ 0.02                                      | \$ 0.04                                      | \$ 0.25  |
| - diluted                           | \$ 0.02                                      | \$ 0.03                                      | \$ 0.14  |
| Weighted average shares outstanding |  |  |  |
| - basic                             | 14,200,000                                   | 8,350,000                                    | 9,213,277  |
| - diluted                           | 18,036,924                                   | 13,061,644                                   | 16,184,276   |

See accompanying notes to financial statements.

**Table of Contents****TRANS-INDIA ACQUISITION CORPORATION****(a corporation in the development stage)****STATEMENTS OF STOCKHOLDERS EQUITY**

For the period April 13, 2006 (inception) to December 31, 2006 (Audited);

for the fiscal year ended December 31, 2007 (Audited);

and for the three months ended March 31, 2008 (Unaudited)

|  | Common Stock      |                                 |  | Retained            | Total                  |
|--|-------------------|---------------------------------|--|---------------------|------------------------|
|  | Shares            | Par Value<br>\$0.0001<br>Amount | Paid-in<br>Capital in<br>Excess of Par | Earnings            | Stockholders<br>Equity |
|  |                   | \$                              | \$                                     | \$                  | \$                     |
| <b>Balance at April 13, 2006</b>   |                   |                                 |  |                     |                        |
| Common stock issued  | 2,500,000         | 250                             | 19,750                                 |                     | 20,000                 |
| Net loss   |                   |                                 |  | (14,562)            | (14,562)               |
| <b>Balance at December 31, 2006</b>                                      | <b>2,500,000</b>  | <b>250</b>                      | <b>19,750</b>                          | <b>(14,562)</b>     | <b>5,438</b>           |
| Issuance of common stock and warrants on February 15, 2007               | 11,700,000        | 1,170                           | 93,598,830                             |                     | 93,600,000             |
| Expenses of offering   |                   |                                 | (7,538,193)                            |                     | (7,538,193)            |
| Proceeds subject to possible conversion of 2,873,850 shares              |                   |                                 | (22,510,948)                           |                     | (22,510,948)           |
| Net income   |                   |                                 |  | 1,994,639           | 1,994,639              |
| <b>Balance at December 31, 2007</b>                                      | <b>14,200,000</b> | <b>1,420</b>                    | <b>63,569,439</b>                      | <b>1,980,077</b>    | <b>65,550,936</b>      |
| Additional commitment subject to possible conversion of 2,873,850 shares |                   |                                 | (96,363)                               |                     | (96,363)               |
| Net income   |                   |                                 |  | 282,032             | 282,032                |
| <b>Balance at March 31, 2008</b>   | <b>14,200,000</b> | <b>\$ 1,420</b>                 | <b>\$ 63,473,076</b>                   | <b>\$ 2,262,109</b> | <b>\$ 65,736,605</b>   |

See accompanying notes to financial statements.

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## TRANS-INDIA ACQUISITION CORPORATION

(a corporation in the development stage)

## STATEMENTS OF CASH FLOWS

(Unaudited)

|   | For the three months ended<br>March 31, 2008 | For the three months ended<br>March 31, 2007 | For the period from April 13,<br>2006 (inception) to<br>March 31, 2008 |
|---|--|--|--|
| <b>Cash flows from operating activities:</b>  |  |  |  |
| Net income  | \$ 282,032                                   | \$ 334,030                                   | \$ 2,262,108   |
| <b>Adjustment to reconcile net income to net cash provided by operating activities:</b> |  |  |  |
| Accrued income in trust   |  | (295,293)                                    |  |
| Prepaid expenses  | (14,947)                                     |  | (17,946)   |
| Prepaid taxes   | (37,880)                                     |  | (252,880)  |
| Accounts payable  | (39,521)                                     | 99,000                                       | 6,843  |
| Income tax payable  |  | 125,000                                      |  |
| <b>Net cash provided by operating activities</b>  | <b>189,684</b>                               | <b>262,737</b>                               | <b>1,998,126</b>   |
| <b>Cash flows from investing activities:</b>  |  |  |  |
| Payment to trust account  | (385,605)                                    | (89,930,004)                                 | (90,465,429)   |
| <b>Net cash used in investing activities</b>  | <b>(385,605)</b>                             | <b>(89,930,004)</b>                          | <b>(90,465,429)</b>  |
| <b>Cash flows from financing activities:</b>  |  |  |  |
| Payments of notes payable   |  | (200,420)                                    | (200,420)  |
| Proceeds from sale of common stock  |  |  | 20,000   |
| Payment of costs of public offering costs   |  | (3,513,972)                                  | (3,858,193)  |
| Gross proceeds from private placements  |  | 1,600,000                                    | 1,600,000  |
| Gross proceeds from public offering   |  | 92,000,000                                   | 92,000,000   |
| <b>Net cash provided by financing activities</b>  |  | <b>89,885,608</b>                            | <b>89,761,807</b>  |
| <b>Net increase in cash</b>   | <b>(195,921)</b>                             | <b>218,341</b>                               | <b>1,294,324</b>   |
| <b>Cash, beginning of period</b>  | <b>1,490,425</b>                             | <b>63,044</b>                                |  |
| <b>Cash, end of period</b>  | <b>\$ 1,294,504</b>                          | <b>\$ 281,385</b>                            | <b>\$ 1,294,504</b>  |
| <b>Supplemental Disclosures of Cash Flow Information:</b>                               |  |  |  |
| <b>Schedule of Non-cash Financing Transactions:</b>                                     |  |  |  |
| Deferred underwriting fees and expenses   | \$   | \$ 3,680,000                                 | \$ 3,680,000   |

See accompanying notes to financial statements.





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**TRANS-INDIA ACQUISITION CORPORATION**

**(a corporation in the development stage)**

**NOTES TO FINANCIAL STATEMENTS**

**1. ORGANIZATION, BUSINESS OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES**

*Nature of Operations*

Trans-India Acquisition Corporation (the *Company*) was incorporated in Delaware on April 13, 2006 as a blank check company formed to acquire, through merger, capital stock exchange, asset acquisition or other similar business combination, one or more businesses with primary operations in India.

The registration statement for the *Company*'s initial public offering (the *Public Offering*) was declared effective on February 8, 2007. The *Company* completed private placements (the *Private Placements*) on February 14, 2007 and received proceeds of \$1,600,000. The *Company* consummated the *Public Offering* on February 14, 2007 and received net proceeds of \$88,479,772. The *Company*'s management has broad discretion with respect to the specific application of the net proceeds of the *Private Placements* and the *Public Offering* (collectively the *Offerings*) (as described in Note 2), although substantially all of the net proceeds of the *Offerings* are intended to be generally applied toward consummating a business combination with a target company. As used herein, a *target business* shall include an operating business in the life sciences sector of the Indian economy and a *business combination* shall mean the acquisition by the *Company* of a target business.

Of the proceeds of the *Offerings*, \$89,930,004 was deposited in a trust account (*Trust Account*) and invested until the earlier of (i) the consummation of the first business combination or (ii) the distribution of the *Trust Account* as described below. The amount in the *Trust Account* includes \$3,680,000 of contingent underwriting discounts and expenses (the *Discount*) which will be paid to the underwriters, together with accrued interest thereon, if a business combination is consummated, but which will be forfeited in part if public stockholders elect to have their shares converted for cash if a business combination is not consummated.

The *Company*, after signing a definitive agreement for the acquisition of a target business, will submit such transaction for stockholder approval. In the event that stockholders owning 25% or more of the outstanding stock, excluding for this purpose those persons who were stockholders prior to the *Public Offering*, vote against the business combination, the business combination will not be consummated. All the *Company*'s stockholders prior to the *Public Offering*, including all of the officers and directors of the *Company* (*Initial Stockholders*), have agreed to vote their 2,700,000 founding shares of common stock (including the 200,000 shares issued in the *Private Placements*) in accordance with the vote of the majority of all other stockholders of the *Company* (*Public Stockholders*) with respect to any business combination. After consummation of the *Company*'s first business combination, these voting obligations will terminate.

With respect to the first business combination which is approved and consummated, any *Public Stockholder* who voted against the business combination may elect to convert his, her or its shares into cash. Accordingly, *Public Stockholders* holding 24.99% of the aggregate number of shares owned by all *Public Stockholders* may seek conversion of their shares in the event of a business combination. Such converting *Public Stockholders* would be entitled to receive their pro rata share of the net offering proceeds in the *Trust Account* calculated as of the record date for determination of stockholders entitled to vote on the proposed combination, including interest accrued thereon, net of taxes, less up to \$2,300,000 of interest that may be released to the *Company* to fund working capital, plus the *Discount* and plus the proceeds of the *Private Placements*, computed without regard to the shares held by *Initial Stockholders*.

In the event that the *Company* does not consummate a business combination within 18 months of February 14, 2007, or 24 months if certain extension criteria have been satisfied, the net proceeds held in the *Trust Account*, including the *Discount* and accrued interest thereon, will be distributed to the *Company*'s *Public Stockholders*. The *Initial Stockholders* have waived their rights to receive distributions upon the *Company*'s liquidation with respect to all shares owned by them prior to the *Public Offering*, including the shares acquired in the *Private Placement*. In the event of liquidation, it is likely that the per share value of the residual assets remaining available for distribution (including *Trust Account* assets) will be less than the initial public offering price per share in the *Public Offering* (assuming no value is attributed to the Warrants contained in the *Units* (as defined below) offered in the *Public Offering*, as discussed in Note 2).

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**TRANS-INDIA ACQUISITION CORPORATION**

**(a corporation in the development stage)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

*Recently Issued Accounting Pronouncements*

Management does not believe that any recently issued, but not yet effective, accounting standards, if currently adopted, would have a material effect on the accompanying financial statements.

*Income Per Common Share*

Basic income per share is computed by dividing net income by the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per share gives effect to the dilutive options, warrants and other potential common stock outstanding during the period.

*Stock-Based Compensation*

The Company has adopted Financial Accounting Statement No. 123R Accounting for Stock-Based Compensation. The Company uses the fair value method of valuing stock-based compensation awards.

*Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of expenses during the reporting period. Actual results could differ from those estimates.

*Cash Concentration of Credit Risk*

The Company maintains cash balances with financial institutions, which, at times, may exceed the Federal Deposit Insurance Corporation limit. The Company has not experienced any losses to date as a result of this policy, and management believes there is little risk of loss.

**2. OFFERINGS**

*Public Offering*

On February 14, 2007, the Company sold 11,500,000 Units ( Units ) (including the underwriters' over-allotment option of 1,500,000 Units) to the public at a price of \$8.00 per Unit. Each Unit consists of one share of the Company's common stock, \$0.0001 par value ( Common Stock ), and one redeemable common stock purchase warrant ( Warrant ). Each Warrant entitles the holder to purchase from the Company one share of Common Stock at an exercise price of \$5.00 commencing the later of the completion of a business combination with a target business or February 8, 2008 and expiring February 8, 2012. The Warrants are redeemable at a price of \$.01 per Warrant upon 30 days notice after the Warrants become exercisable, only in the event that the last sale price of the Common Stock is at least \$11.50 per share for any 20 trading days within a 30 trading day period ending three business days before we send the notice of redemption.

*Private Placements*

On February 14, 2007, the Company sold to its officers and directors and their affiliates, its special advisor and Trans-India Investors Limited an aggregate of 200,000 Units at a price of \$8.00 per Unit. These private placement units are identical to the Units sold in the Public Offering except that they do not have any conversion rights or rights to any liquidation distributions in the event the Company fails to consummate a business combination.

**3. RELATED PARTY TRANSACTION**

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The Company has agreed to pay an affiliate of one of the Initial Stockholders an administrative fee of \$7,500 per month for office space and general and administrative services from February 8, 2007 through the consummation of a business combination. As of March 31, 2008, an aggregate of \$101,250 has been paid.

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**TRANS-INDIA ACQUISITION CORPORATION**

**(a corporation in the development stage)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**4. NOTES PAYABLE TO STOCKHOLDERS AND MANAGEMENT**

The Company entered into a loan agreement with certain stockholders and members of management to borrow up to \$400,000 by issuing unsecured promissory notes to cover expenses related to the Offerings. The notes bore interest at the rate of 5% per annum. The Company borrowed \$204,870 under the notes, including accrued interest of \$4,450. On February 27, 2007, the Company repaid the notes in full.

**5. COMMITMENTS AND CONTINGENCIES**

*Consultants*

On April 14, 2007, the Company entered into an agreement with Avendus Advisors Pvt. Ltd. to provide finance and acquisition advisory services to the Company. The agreement expires on the earlier of 12 months from its effective date or the date on which the Company concludes an acquisition, subject to extension for another 6 months upon mutual agreement. The agreement requires the Company to pay to Avendus a retainer of approximately \$20,000 upon the Company's presentation of a term sheet for the acquisition of a target company generated by Avendus, and a success fee on the closing of the Company's acquisition of or investment in a target company generated by Avendus on a sliding fee scale depending on the size of the acquisition or investment, subject to a maximum of 1.5% of the transaction's value. Only one retainer payment is payable regardless of the number of term sheets presented. In addition, the Company is required to pay Avendus's reasonable out-of-pocket costs incurred in its engagement on behalf of the Company.

On April 18, 2007, the Company also entered into an agreement with Ernst & Young Pvt. Ltd. to provide finance and acquisition advisory services to the Company. The agreement expires on the later of 12 months from its effective date or the date on which the Company concludes an acquisition, subject to automatic 6-month extensions unless terminated by either party. The agreement requires the Company to pay to Ernst & Young a retainer of approximately \$20,000 upon the Company's presentation of a term sheet for the acquisition of a target company generated by Ernst & Young, and a success fee on the closing of the Company's acquisition of or investment in a target company generated by Ernst & Young on a sliding fee scale depending on the size of the acquisition or investment, with a maximum of 1.5% of the transaction's value. Only one retainer payment is payable regardless of the number of term sheets presented. In addition, the Company is required to pay Ernst & Young's reasonable out-of-pocket costs incurred in its engagement on behalf of the Company.

The Ernst & Young and Avendus agreements delegate to each company an exclusive group of potential target companies within specified industry segments/sectors. However, due to the possibility that a potential acquisition target could belong to both the Ernst & Young and the Avendus exclusive groups, both agreements contain provisions for sharing of fees in the event the Company acquires or invests in a target generated by both Ernst & Young and Avendus. In that case, the Company will be liable for the payment of only one success fee in aggregate to be paid to both Ernst & Young and Avendus.

On February 8, 2008, the Company entered into an agreement with JMP Securities LLC to provide finance and advisory services to the Company. The engagement may be terminated by either the Company or JMP Securities upon thirty (30) days' prior written notice. The agreement requires the Company to pay to JMP Securities a success fee on the consummation or the closing of the Company's acquisition of or merger of the Company with a target company generated by JMP Securities or the consummation of the Company's acquisition of a minority interest in a target company or upon the Company's presentation of a definitive agreement or an agreement in principle for an acquisition of a minority interest in a target company generated by JMP Securities during the term of the agreement or at any time prior to one (1) year following its expiration or earlier termination on a sliding fee scale depending on the size of the acquisition or investment, subject to a maximum of 2% of the transaction's value and a minimum fee of \$1,000,000. In addition, the Company is required to reimburse JMP Securities' reasonable out-of-pocket costs incurred in its engagement on behalf of the Company.

*Office Services Agreement*

The Company has agreed to pay an affiliate of one of the Initial Stockholders an administrative fee of \$7,500 per month for office space and general and administrative services from February 8, 2007 through the consummation of a business combination. As of March 31, 2008, an aggregate of \$101,250 has been paid.



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**TRANS-INDIA ACQUISITION CORPORATION**

**(a corporation in the development stage)**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

*Option to Purchase Units*

The Company, on February 14, 2007, sold to the representatives of the underwriters, for an aggregate of \$100, an option to purchase up to a total of 500,000 Units. The Units issuable upon exercise of this option are identical to those sold in the Public Offering, except the Unit price is 125% of the price of the Units sold in the Public Offering. This option is exercisable at \$10.00 per Unit commencing on the later of the consummation of a business combination or one year from February 8, 2007 and expires on February 8, 2012. The option and the 500,000 Units, the 500,000 shares of Common Stock and the 500,000 warrants that are a part of such units, and the 500,000 shares of Common Stock underlying such Warrants, have been deemed compensation by the National Association of Securities Dealers ( NASD ) and are therefore subject to a 180-day lock-up pursuant to Rule 27110(g)(1) of the NASD Conduct Rules. Additionally, the option may not be sold, transferred, assigned, pledged or hypothecated for a one-year period (including the foregoing 180-day period) following February 8, 2007. However, the option may be transferred to any underwriter and selected dealer who participated in the Public Offering and their bona fide officers or partners. The Company will account for this purchase option as a cost of raising capital and will include the instrument as equity in our financial statements. Accordingly, there will be no net impact on the Company's financial position or results of operations, except for the recording of the \$100 proceeds from the sale. The Company has estimated that the fair value of the purchase option on the date of sale is approximately \$5.89 per Unit, using an expected life of five (5) years, volatility of 100%, and a risk-free rate of 5%. However, because the Company's Units did not have a trading history, the volatility assumption was based on information of comparable companies. Although an expected life of five years was used in the calculation, if the Company does not consummate a business combination within the prescribed time period and it liquidates, the option will become worthless.

*Potential Commission to Purchase Warrants*

The Company has engaged I-Bankers Securities, Inc. and CRT Capital Group LLC (the Representatives ), on a non-exclusive basis, as its agent for the solicitation of the exercise of the Warrants. To the extent not inconsistent with the guidelines of the NASD and the rules and regulations of the Securities and Exchange Commission, the Company has agreed to pay the Representatives for bona fide services rendered, a commission equal to 5% of the exercise price for each Warrant exercised more than one year after the date of consummation of a business transaction if the exercise was solicited by the Representatives. In addition to soliciting, either orally or in writing, the exercise of the Warrants, the Representatives' services may also include disseminating information, either orally or in writing to Warrant holders about the Company or the market for the Company's securities, and assisting in the processing of the exercise of the Warrants. No compensation will be paid to the Representatives upon the exercise of the Warrants if:

the market price of the underlying shares of Common Stock is lower than the exercise price;

the holder of the Warrants has not confirmed in writing that a Representative solicited the exercise;

the Warrants are held in a discretionary account;

the Warrants are exercised in an unsolicited transaction; or

the arrangement to pay the commission is not disclosed in the prospectus provided to Warrant holders at the time of exercise.

**6. COMMON STOCK RESERVED FOR ISSUANCE**

At March 31, 2008, 11,700,000 shares of common stock were reserved for issuance upon exercise of redeemable Warrants.

**7. PREFERRED STOCK**

The Company is authorized to issue 5,000,000 shares of preferred stock with such designations, voting and other rights and preferences, as may be determined from time to time by the Board of Directors.

**Table of Contents****TRANS-INDIA ACQUISITION CORPORATION****(a corporation in the development stage)****NOTES TO FINANCIAL STATEMENTS (Continued)****8. WARRANTS**

On June 28, 2006, the Company issued warrants in connection with its initial capitalization to the Initial Stockholders to purchase up to a total of 2,500,000 shares of Common Stock at an exercise price of \$0.008 per share. Subsequently, on January 4, 2007, the Company and the holders of the 2,500,000 outstanding warrants entered into an agreement under which the outstanding warrants were cancelled.

**9. PER SHARE INFORMATION**

In accordance with SFAS No. 128, Earnings Per Share, basic earnings per common share ( Basic EPS ) is computed by dividing the net income by the weighted-average number of shares outstanding. Diluted earnings per common share ( Diluted EPS ) is computed by dividing the net income by the weighted-average number of Common Shares and dilutive Common Share equivalents then outstanding. SFAS No. 128 requires the presentation of both Basic EPS and Diluted EPS on the face of the Company's Condensed Statements of Income.

The following table sets forth the computation of basic and diluted per share information:

|   | Three months ended<br>March 31, 2008 | Three months ended<br>March 31, 2007 | For the period<br>from April 13, 2006<br>(inception) to<br>March 31, 2008 |
|---|--------------------------------------|--------------------------------------|---|
| <b>Numerator:</b>   |                                      |                                      |   |
| Net Income  | \$ 282,032                           | \$ 334,030                           | \$ 2,262,108  |
| <b>Denominator:</b>   |                                      |                                      |   |
| Weighted-average common shares outstanding                    | 14,200,000                           | 8,350,000                            | 9,213,277   |
| Dilutive effect of warrants                                   | 3,836,924                            | 4,711,644                            | 6,971,227   |
| Weighted-average common shares outstanding, assuming dilution | 18,036,924                           | 13,061,644                           | 16,184,276  |
| <b>Net Income Per Share:</b>                                  |                                      |                                      |   |
| Basic   | \$ 0.02                              | \$ 0.04                              | \$ 0.25   |
| Diluted   | \$ 0.02                              | \$ 0.03                              | \$ 0.14   |

**10. SUBSEQUENT EVENT**

As of March 31, 2008, the Company had withdrawn in advance \$89,125 for the payment of federal income taxes, which amount was remitted to the Internal Revenue Service on April 29, 2008.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Forward-Looking Statements**

*This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by the forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as may, will, should, expect, plan, anticipate, believe, estimate, predict, potential, continue or the negative of these terms or other comparable terminology. These forward-looking statements include, but are not limited to, the statements regarding: our ability to complete a business combination with one or more target businesses; our potential inability to obtain additional financing to complete a business combination; liquidation if no business combination occurs; potential change in control if we acquire one or more target businesses for stock; interest to be earned on the trust account; uses of our working capital; and risks associated with operations in India. In evaluating these statements, you should specifically consider various factors, including the risks outlined under Risk Factors included in our Annual Report on Form 10-K for the year ended December 31, 2007. All forward-looking statements included in this document are based on information available to us on the date hereof, and we assume no obligation to revise or publicly release the results of any revision to any such forward-looking statement, except as may otherwise be required by law.*

*The following discussion of our financial condition and results of operations should be read in conjunction with the audited financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2007, and the unaudited financial statements and related notes included in this Quarterly Report on Form 10-Q.*

**Overview**

We were formed on April 13, 2006, to serve as a vehicle to effect a merger, capital stock exchange, asset acquisition or other similar business combination in the life sciences sector in India. Our management will make the determination that a target business has operations primarily in India by considering the locations of the physical operations, management and other employees, the principal executive offices and other physical establishments. The initial business combination must be a transaction with one or more operating businesses having primary business operations located in India and in which the collective fair market value of the target business, at the time of the business combination, is at least 80% of our net assets (exclusive of the deferred underwriting discounts and commissions) at the time of the business combination. Our initial business combination may involve the simultaneous acquisition or merger of more than one target business. Given the experience of our management team, we intend to seek targets within the life sciences sector of the Indian economy.

We have neither engaged in any operations nor generated any revenues through February 14, 2007, the date we consummated our initial public offering. Our entire activity since inception through February 14, 2007 has been related to our formation and our initial public offering. Since February 14, 2007, we have been searching for prospective target businesses to acquire. We intend to utilize cash derived from the proceeds of our initial public offering, our capital stock, debt, or a combination of cash, capital stock and debt, in effecting a business combination. If we are unable to locate a suitable target business by August 14, 2008 (or February 14, 2009 if a letter of intent, agreement in principle or a definitive agreement has been executed by August 14, 2008), we will be required to dissolve and liquidate.

**Liquidity and Capital Resources**

We generated gross proceeds of \$93,600,000 from the sale of the units in the initial public offering and the private placements. After deducting the underwriting discounts and commissions, non-accountable expense allowance and the offering expenses, the total net proceeds to us from the offering (including the underwriters' over-allotment option) were \$86,410,240, of which \$86,250,004 was deposited into a trust account maintained by Continental Stock Transfer & Trust Company, acting as trustee, and the remaining proceeds of \$160,240 became available to be used by us to provide for business, legal and accounting due diligence on prospective business combinations and continuing general and administrative expenses. Up to \$2,300,000 of the interest earned on the trust account, net of taxes, may be released to us to fund our working capital requirements. In addition, \$3,680,000, representing the deferred underwriting discounts and commissions and non-accountable expenses, were deposited into the trust account for a total of \$89,930,004 deposited into the trust account (or \$7.82 per unit sold in the public offering). The amounts deposited into the trust account remain on deposit in the trust account earning interest. The funds held in the trust account, other than the deferred underwriting discounts and commissions, may be used as consideration to pay the sellers of a target business with which we ultimately complete a business combination. Upon the consummation of a business combination, we will pay the deferred underwriting discounts and commissions and accrued interest thereon held in the trust account to the underwriters. Any amounts not paid as consideration to the sellers of the target business or to the underwriters as deferred underwriting discounts and commissions may be used to finance the operations of the target business.



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As of March 31, 2008, we had cash not held in the trust account of \$1,294,504. We will generate interest income on our cash outside of the trust account which can also be used to pay part of our costs and expenses. We will be using the funds not held in trust for identifying and evaluating prospective acquisition candidates, performing business due diligence on prospective target businesses, traveling to and from the offices of prospective target businesses, reviewing corporate documents and material agreements of prospective target businesses, selecting the target business to acquire and structuring, negotiating and consummating the business combination. Our cash requirements are expected to change based on the timing, nature and outcome of our intended business combination.

We are obligated to pay Johnson and Colmar, an affiliate of one of our directors, officers and stockholders, an administrative fee of \$7,500 per month for office space and general and administrative services from February 8, 2007 through the consummation of a business combination. These services include those of Haigler Investments provided to Johnson and Colmar on our behalf, and in particular Cliff Haigler who was appointed as our Chief Financial Officer on June 15, 2007. At March 31, 2008, an aggregate of \$101,250 has been paid.

We believe that the funds available to us outside of the trust account will be sufficient to allow us to operate through February 14, 2009, assuming that a business combination is not consummated during that time. Approximately \$2,300,000 of working capital over this time period has been funded from the interest earned from the funds held in the trust account. Over this period, we anticipate incurring expenses for the following purposes:

payment of premiums associated with our directors and officers liability insurance;

expenses for due diligence investigations of prospective target businesses;

legal, accounting and other expenses relating to our SEC reporting obligations and general corporate matters;

legal, accounting, consulting and other expenses attendant to structuring and negotiating a business combination, including the making of a down payment or the payment of exclusivity or similar fees and expenses;

payment for administrative and support services; and

other miscellaneous expenses.

We do not believe we will need to raise additional funds following this offering in order to meet the expenditures required for operating our business. However, we may need to raise additional funds through a private offering of debt or equity securities if such funds are required to consummate a business combination that is presented to us. We would only consummate such a fund raising simultaneously with the consummation of a business combination.

## **Results of Operations for the Three Months Ended March 31, 2008**

For the three months ended March 31, 2008, interest income on the trust account investments, including interest allocable to shares subject to possible conversion and interest from amounts not held in the trust account amounted to \$814,869, compared to \$598,418 in the three month period ended March 31, 2007 as a result of more days interest accruing offset by a lower net interest rate. For the three months ended March 31, 2008, operating expenses were \$257,949 compared to operating expenses of \$139,388 for the three months ended March 31, 2007; However, half of the operating expenses for the period ended March 31, 2007 were formation costs. For the three months ended March 31, 2008, operating costs were \$257,949 and consisted primarily of \$17,644 for management travel, \$33,117 for office space and administrative and support services, \$37,124 for premiums associated with our directors and officers liability insurance, \$39,646 in legal, accounting, consulting and other professional fees, \$123,474 for miscellaneous expenses and \$6,848 for acquisition expenses. We paid \$274,888 of estimated income taxes as a result of interest income earned on funds held in the trust account for the three months ended March 31, 2008. This resulted in net income for the three months ended March 31, 2008 of \$282,032, as compared to \$334,030 for the three months ended March 31, 2007.

**Funds Held in Trust Account**

As of March 31, 2008, we had no amounts available to us for withdrawal from the trust account other than for income taxes. The following table shows the total funds held in the trust account through March 31, 2008:

|  |               |
|--|---------------|
| Net proceeds from our initial public offering and private placements placed in trust | \$ 86,250,004 |
| Deferred underwriters' discounts and expenses placed in trust                        | 3,680,000     |
| Total interest earned to date  | 4,474,550     |
| Less total interest disbursed to us for working capital through March 31, 2008       | 2,300,000     |

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|   |                      |
|---|----------------------|
| Less total income taxes paid through March 31, 2008             | 1,550,000            |
| Less additional income taxes paid after March 31, 2008          | 89,125               |
| <b>Total funds held in trust account through March 31, 2008</b> | <b>\$ 90,465,429</b> |
| Total number of liquidation shares                              | 11,500,000           |
| Trust account amount per liquidation share as of March 31, 2008 | \$ 7.87              |

**Contractual Obligations**

On April 14, 2007, the Company entered into an agreement with Avendus Advisors Pvt. Ltd. to provide finance and acquisition advisory services to the Company. The agreement expires on the earlier of 12 months from its effective date or the date on which the Company concludes an acquisition, subject to extension for another 6 months upon mutual agreement. The agreement requires the Company to pay to Avendus a retainer of approximately \$20,000 upon the Company's presentation of a term sheet for the acquisition of a target company generated by Avendus, and a success fee on the closing of the Company's acquisition of or investment in a target company generated by Avendus on a sliding fee scale depending on the size of the acquisition or investment, subject to a maximum of 1.5% of the transaction's value. Only one retainer payment is payable regardless of the number of term sheets presented. In addition, the Company is required to pay Avendus's reasonable out-of-pocket costs incurred in its engagement on behalf of the Company. On April 18, 2007, the Company also entered into an agreement with Ernst & Young Pvt. Ltd. to provide finance and acquisition advisory services to the Company. The agreement expires on the later of 12 months from its effective date or the date on which the Company concludes an acquisition, subject to automatic 6-month extensions unless terminated by either party. The agreement requires the Company to pay to Ernst & Young a retainer of approximately \$20,000 upon the Company's presentation of a term sheet for the acquisition of a target company generated by Ernst & Young, and a success fee on the closing of the Company's acquisition of or investment in a target company generated by Ernst & Young on a sliding fee scale depending on the size of the acquisition or investment, with a maximum of 1.5% of the transaction's value. Only one retainer payment is payable regardless of the number of term sheets presented. In addition, the Company is required to pay Ernst & Young's reasonable out-of-pocket costs incurred in its engagement on behalf of the Company. The Ernst & Young and Avendus agreements delegate to each company an exclusive group of potential target companies within specified industry segments/sectors. However, due to the possibility that a potential acquisition target could belong to both the Ernst & Young and the Avendus exclusive groups, both agreements contain provisions for sharing of fees in the event the Company acquires or invests in a target generated by both Ernst & Young and Avendus. In that case, the Company will be liable for the payment of only one success fee in aggregate to be paid to both Ernst & Young and Avendus.

On February 8, 2008, the Company entered into an agreement with JMP Securities LLC to provide finance and advisory services to the Company. The engagement may be terminated by either the Company or JMP Securities upon thirty (30) days' prior written notice. The agreement requires the Company to pay to JMP Securities a success fee on the consummation or the closing of the Company's acquisition of or merger of the Company with a target company generated by JMP Securities or the consummation of the Company's acquisition of a minority interest in a target company or upon the Company's presentation of a definitive agreement or an agreement in principle for an acquisition of a minority interest in a target company generated by JMP Securities during the term of the agreement or at any time prior to one (1) year following its expiration or earlier termination on a sliding fee scale depending on the size of the acquisition or investment, subject to a maximum of 2% of the transaction's value and a minimum fee of \$1,000,000. In addition, the Company is required to reimburse JMP Securities' reasonable out-of-pocket costs incurred in its engagement on behalf of the Company.

**Critical Accounting Policies**

We have identified the following as our critical accounting policies:

***Cash and cash equivalents***

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

***Use of estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the sensitivity of income to changes in interest rates, foreign exchanges, commodity prices, equity prices, and other market-driven rates or prices. We are not presently engaged in, and if a suitable business target is not identified by us prior to the prescribed liquidation of the trust account we may not engage in, any substantive commercial business. Accordingly, the risks associated with foreign exchange rates, commodity prices, and equity prices are not significant. The net proceeds of our initial public offering not held in the trust fund and not immediately required for the purposes set forth above have been invested only in United States government securities, defined as any Treasury Bill issued by the United States having a maturity of 180 days or less, or in money market funds meeting certain conditions under Rule 2a-7 promulgated under the Investment Company Act of 1940. The interest received on such investments has remained relatively consistent and given our limited risk in our exposure to U.S. Treasury Bills and such money market funds, we do not view the interest rate risk to be significant. We do not enter into derivatives or other financial instruments for trading or speculative purposes.

**Item 4T. Controls and Procedures**

Our management evaluated, with the participation of our Chief Executive Officer and our Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures are effective to ensure that information we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934 (1) is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) is accumulated and communicated to Trans-India Acquisition Corporation's management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Our disclosure controls and procedures are designed to provide reasonable assurance that such information is accumulated and communicated to our management.

There was no change in our internal control over financial reporting that occurred during the first quarter of 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

We registered the initial public offering of our units, common stock and warrants on a Registration Statement on Form S-1 (Registration No. 333-136300), which was declared effective on February 8, 2007. On February 14, 2007 we closed the initial public offering of our units by selling 11,500,000 units (including the underwriters' over-allotment option of 1,500,000 units) at \$8.00 per unit. On February 14, 2007, immediately prior to the closing of the initial public offering, we also closed on private placements of an additional 200,000 units at \$8.00 per unit to certain members of our management team, their affiliates and our special advisor. Gross proceeds from the offering and private placements were \$93,600,000. Total expenses from the offering and private placements were approximately \$6,599,760, which included underwriting discounts and commissions and non-accountable expense allowance of \$6,000,000, and approximately \$599,760 in other offering-related expenses. Net proceeds, after deducting total expenses were \$86,410,240, of which \$86,250,000 was deposited into the trust account and the remaining proceeds of \$160,240 became available to be used to provide for business, legal and accounting due diligence on prospective business combinations and continuing general and administrative expenses. The amount deposited into the trust account includes \$3,680,000, representing the deferred underwriting discounts and commissions and non-accountable expenses, for a total of \$89,930,000 (or \$7.82 per unit sold in the public offering). The amounts deposited into the trust account remain on deposit in the trust account earning interest. Up to \$2,300,000 of the interest earned on the trust account may be released to us to fund our working capital requirements. The managing underwriters of the public offering were I-Bankers Securities, Inc. and CRT Capital Group LLC.

The units sold in the private placements immediately prior to the closing of our initial public offering consisted of 125,000 units to certain of our officers and directors and their affiliates and our special advisor, for an aggregate purchase price of \$1,000,000, sold in reliance on the exemption from registration pursuant to Rule 506 of Regulation D under the Securities Act, and 75,000 units to Marillion Pharmaceuticals India Pvt. Ltd. and Trans-India Investors Limited, for an aggregate purchase price of \$600,000, sold in reliance on the exemption from registration pursuant to Rule 903 of Regulation S under the Securities Act. Each private placement unit was sold at \$8.00 and consisted of one share of common stock and a warrant to purchase one share of common stock, exercisable at \$5.00 per share. No underwriting discounts or commissions were paid with respect to such sales.





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On February 27, 2007, we used \$204,870 of our general working capital to repay the notes payable to certain of our officers and directors and their affiliates advanced to cover expenses related to the offering and the private placements. The notes were repaid in full, with interest, and cancelled.

As of March 31, 2008, we have paid or incurred an aggregate of approximately \$1,005,496 in expenses, which have been paid out of the proceeds of our initial public offering not held in trust and our withdrawal of interest earned on the funds held in the trust account, for the following purposes:

payment of premiums associated with our directors and officers liability insurance;

expenses for due diligence investigations of prospective target businesses;

legal, accounting and other expenses relating to our SEC reporting obligations and general corporate matters;

payment for office space and administrative and support services; and

other miscellaneous expenses.

In addition, we have withdrawn \$1,294,504 in additional cash from the proceeds of our initial public offering not held in trust and our withdrawal of interest earned on the funds held in the trust account, which will be used for the above purposes in connection with either the liquidation of the Company or consummation of a business combination. For a description of the use of proceeds generated in our initial public offering, see Part I, Item 2 of this Quarterly Report on Form 10-Q.

As of March 31, 2008, after giving effect to our initial public offering and our operations subsequent thereto, \$90,465,429 was held in the trust account (or \$7.87 per unit sold in the public offering) and we had \$1,294,504 of unrestricted cash available to us for our activities in connection with identifying and conducting due diligence of a suitable business combination, and for general corporate matters.

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**Item 6. Exhibits**

| <b>Exhibit Number</b> | <b>Description</b>   |
|-----------------------|--|
| 3.1*                  | Amended and Restated Certificate of Incorporation of Registrant.   |
| 3.2*                  | Amended and Restated Bylaws of Registrant.   |
| 4.1*                  | Specimen of Registrant's Unit Certificate.   |
| 4.2*                  | Specimen of Registrant's Common Stock Certificate.   |
| 4.3*                  | Specimen of Registrant's Warrant Certificate.  |
| 4.4*                  | Form of Warrant Agreement between Continental Stock Transfer & Trust Company and Registrant.   |
| 4.5*                  | Form of Purchase Option granted to I-Bankers Securities, Inc. and CRT Capital Group LLC.   |
| 10.1*                 | Form of Letter Agreement among Registrant, I-Bankers Securities, Inc. and certain stockholders of Registrant.  |
| 10.2*                 | Form of Letter Agreement among Registrant, I-Bankers Securities, Inc. and certain officers and directors Registrant.   |
| 10.3*                 | Form of Investment Management Trust Agreement between Continental Stock Transfer & Trust Company and Registrant.   |
| 10.4*                 | Form of Securities Escrow Agreement between Registrant, Continental Stock Transfer & Trust Company and the existing stockholders.  |
| 10.5*                 | Office Services Agreement between Registrant and Johnson and Colmar.   |
| 10.6*                 | Subscription Agreement, dated July 28, 2006, between Registrant and each of Marillion Pharmaceuticals India Pvt. Ltd., Business Ventures Corp., Bobba Venkatadri, Nalluru Murthy and Rasheed Yar Khan. |
| 10.7*                 | Amended and restated letter agreement, dated July 28, 2006, between Rasheed Yar Khan and Registrant.   |
| 10.8*                 | Form of Registration Rights Agreement among Registrant and the stockholders of Registrant.   |
| 10.9*                 | Form of Indemnification Agreement by and between the Registrant and each of its directors and officers.  |
| 10.10*                | Subscription Agreement, dated November 13, 2006, between Registrant and each of Marillion Pharmaceuticals India Pvt. Ltd. and Trans-India Investors Limited.   |
| 10.11*                | Letter Agreement, dated January 4, 2007, among Registrant, I-Bankers Securities, Inc. and Bobba Venkatadri.  |
| 10.12**               | Contractor Agreement, dated June 15, 2007, among Registrant, Johnson and Colmar, Haigler Investments and Cliff Haigler.  |
| 31.1                  | Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2                  | Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1                  | Certifications of principal executive officer and principal financial officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                |

\*

## Edgar Filing: TRANS-INDIA ACQUISITION CORP - Form 10-Q

Incorporated by reference from our Registration Statement on Form S-1 (Registration No. 333-136300), which was declared effective on February 8, 2007.

\*\* Incorporated by reference from our Form 10-Q for the quarterly period ended September 30, 2007, which was filed with the SEC on October 31, 2007.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TRANS-INDIA ACQUISITION CORPORATION

By: /s/ CLIFF HAIGLER  
Cliff Haigler  
Chief Financial Officer

Date: May 5, 2008

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- \* Incorporated by reference from our Registration Statement on Form S-1 (Registration No. 333-136300), which was declared effective on February 8, 2007.
  
- \*\* Incorporated by reference from our Form 10-Q for the quarterly period ended September 30, 2007, which was filed with the SEC on October 31, 2007.