

BARCLAYS PLC  
Form 6-K  
February 19, 2008

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER**  
**PURSUANT TO RULE 13A-16 OR 15D-16**  
**UNDER THE SECURITIES EXCHANGE ACT OF 1934**

19 February 2008

**Barclays PLC and**  
**Barclays Bank PLC**

(Names of Registrants)

1 Churchill Place

London E14 5HP

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England

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):

THIS REPORT ON FORM 6-K SHALL BE DEEMED TO BE INCORPORATED BY REFERENCE IN THE REGISTRATION STATEMENTS ON FORM F-3 (NO. 333-145845) AND FORM S-8 (NOS. 333-112796, 333-112797) OF BARCLAYS BANK PLC AND THE REGISTRATION STATEMENT ON FORM S-8 (NO. 333-12818) OF BARCLAYS PLC AND TO BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS FURNISHED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED.

This Report is a joint Report on Form 6-K filed by Barclays PLC and Barclays Bank PLC. All of the issued ordinary share capital of Barclays Bank PLC is owned by Barclays PLC.

The Report comprises:

The results of Barclays PLC and Barclays Bank PLC as of, and for the year ended, 31st December 2007.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

BARCLAYS PLC  
(Registrant)

Date: February 19, 2008

By: /s/ Marie Smith  
Name: Marie Smith  
Title: Assistant Secretary

BARCLAYS BANK PLC  
(Registrant)

Date: February 19, 2008

By: /s/ Marie Smith  
Name: Marie Smith  
Title: Assistant Secretary

**BARCLAYS PLC AND BARCLAYS BANK PLC**

This document includes portions from the previously published results announcement of Barclays PLC for the year ended December 31, 2007, as amended to comply with the requirements of Regulation G and Item 10(e) of Regulation S-K promulgated by the U.S. Securities and Exchange Commission (the "SEC"), including the reconciliation of certain financial information to the comparable information prepared in accordance with international financial reporting standards (IFRS). In addition, this document includes data relating to Barclays Bank PLC, the wholly owned subsidiary of Barclays PLC. The purpose of this document is to provide such additional disclosure as required by Regulation G and Regulation S-K Item 10 (e), to delete certain information not in compliance with SEC regulations and to include reconciliations of certain non-IFRS figures to the most directly equivalent IFRS figures, as of, and for the years ended, December 31, 2007, and does not update or otherwise supplement the information contained in the previously published results announcement.

In this document certain non-IFRS measures, such as profit before business disposals, are reported. Barclays management believes that these non-IFRS measures provide valuable information to readers of its financial statements because they enable the reader to focus more directly on the underlying day-to-day performance of its businesses and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays management. However, any non-IFRS measures in this document are not a substitute for IFRS measures and readers should consider the IFRS measures as well.

An audit opinion has not been rendered in respect of the results announcement.

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**TABLE OF CONTENTS**

|  | <b>PAGE</b> |
|--|-------------|
| <b><u>Barclays PLC Results</u></b>                             |             |
| <u>Summary of key information</u>                              | 2           |
| <u>Financial highlights</u>                                    | 3           |
| <u>Consolidated income statement</u>                           | 4           |
| <u>Consolidated balance sheet</u>                              | 5           |
| <u>Results by business</u>                                     | 7           |
| <u>Notes to the accounts</u>                                   | 33          |
| <u>Consolidated statement of recognised income and expense</u> | 71          |
| <u>Summary consolidated cash flow statement</u>                | 72          |
| <u>Performance management</u>                                  | 73          |
| <u>Additional information</u>                                  | 76          |
| <u>Appendix 1- Profit before business disposals</u>            | 82          |
| <u>Index</u>   | 83          |
| <b><u>Barclays Bank PLC Results</u></b>                        |             |
| <u>Consolidated income statement</u>                           | 85          |
| <u>Consolidated balance sheet</u>                              | 86          |
| <u>Consolidated statement of recognised income and expense</u> | 88          |
| <u>Summary consolidated cash flow statement</u>                | 89          |
| <u>Notes</u>   | 90          |

BARCLAYS PLC, 1 CHURCHILL PLACE, LONDON, E14 5HP, ENGLAND, UNITED KINGDOM. TELEPHONE: +44 (0) 20 7116 1000. COMPANY NO. 48839

**BARCLAYS PLC**

The information in this announcement, which was approved by the Board of Directors on 18th February 2008, does not comprise statutory accounts for the years ended 31st December 2007 or 31st December 2006, within the meaning of Section 240 of the Companies Act 1985 (the Act). Statutory accounts for the year ended 31st December 2007, which also include certain information required for the Joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC to the US Securities and Exchange Commission (SEC), will be delivered to the Registrar of Companies in accordance with Section 242 of the Act. Statutory accounts for the year ended 31st December 2006 have been delivered to the Registrar of Companies and the Group's auditors have reported on those accounts and have given an unqualified report which does not contain a statement under Section 237(2) or (3) of the Act. The 2007 Annual Review and Summary Financial Statement will be posted to shareholders together with the Group's full Annual Report for those shareholders who request it.

**Forward-looking statements**

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to certain of the Group's plans and its current goals and expectations relating to its future financial condition and performance. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as aim, anticipate, target, expect, estimate, intend, plan, goal, believe, or other words of similar meaning. Examples of forward-looking statements include, among others, statements regarding the Group's future financial position, income growth, impairment charges, business strategy, projected levels of growth in the banking and financial markets, projected costs, estimates of capital expenditures, and plans and objectives for future operations. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, including, but not limited to, UK domestic and global economic and business conditions, the effects of continued volatility in credit markets, market related risks such as changes in interest rates and exchange rates, the policies and actions of governmental and regulatory authorities, changes in legislation, the further development of standards and interpretations under International Financial Reporting Standards (IFRS) applicable to past, current and future periods, evolving practices with regard to the interpretation and application of standards under IFRS, progress in the integration of Absa into the Group's business and the achievement of synergy targets related to Absa, the outcome of pending and future litigation, the success of future acquisitions and other strategic transactions and the impact of competition – a number of which factors are beyond the Group's control. As a result, the Group's actual future results may differ materially from the plans, goals, and expectations set forth in the Group's forward-looking statements.

Any forward-looking statements made by or on behalf of Barclays speak only as of the date they are made. Barclays does not undertake to update forward-looking statements to reflect any changes in Barclays expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any additional disclosures that Barclays has made or may make in documents it has filed or may file with the SEC.

**BARCLAYS PLC**

**Absa Definitions**

Absa Group Limited refers to the consolidated results of the South African group of which the parent company is listed on the Johannesburg Stock Exchange (JSE Limited) in which Barclays owns a controlling stake.

Absa refers to the results for Absa Group Limited as consolidated into the results of Barclays PLC; translated into Sterling with adjustments for amortisation of intangible assets, certain head office adjustments, transfer pricing and minority interests.

International Retail and Commercial Banking-Absa is the portion of Absa's results that is reported by Barclays within the International Retail and Commercial Banking business.

Absa Capital is the portion of Absa's results that is reported by Barclays within the Barclays Capital business.

**Glossary of terms**

Income refers to total income net of insurance claims, unless otherwise specified.

Profit before business disposals represents profit before tax and disposal of subsidiaries, associates and joint ventures. Details of the impact on each business and the Group can be found in Appendix 1 on page 82.

Cost:income ratio is defined as operating expenses compared to total income net of insurance claims.

Risk Tendency is a statistical estimate of the average loss for each loan portfolio for a 12-month period, taking into account the size of the portfolio and its risk characteristics under current economic conditions, and is used to track the change in risk as the portfolio of loans changes over time.

Daily Value at Risk (DVaR) is an estimate of the potential loss which might arise from unfavourable market movements, if the current positions were to be held unchanged for one business day, measured to a confidence level of 98%.

**BARCLAYS PLC**

Extracts from the Results Announcement of Barclays PLC, published on February 19<sup>th</sup> 2008, are provided on pages 2 to 83.



19th February 2008

**BARCLAYS PLC****SUMMARY OF KEY INFORMATION****Group Results**

|   | 2007<br>£m | 2006<br>£m | % Change        |
|---|------------|------------|-----------------|
| Total income net of insurance claims                | 23,000     | 21,595     | 7               |
| Impairment charges and other credit provisions      | (2,795)    | (2,154)    | 30              |
| Operating expenses                                  | (13,199)   | (12,674)   | 4               |
| Profit before tax                                   | 7,076      | 7,136      | (1)             |
| Profit before business disposals                    | 7,048      | 6,813      | 3               |
| Profit attributable to minority interests           | 678        | 624        | 9               |
| Profit attributable to equity holders of the parent | 4,417      | 4,571      | (3)             |
|   | <b>p</b>   | <b>p</b>   |                 |
| Earnings per share                                  | 68.9       | 71.9       | (4)             |
| Diluted earnings per share                          | 66.7       | 69.8       | (4)             |
| Dividend per share                                  | 34.0       | 31.0       | 10              |
|   | <b>%</b>   | <b>%</b>   |                 |
| Tier 1 Capital ratio <sup>1</sup>                   | 7.8        | 7.7        |                 |
| Return on average shareholders' equity              | 20.3       | 24.7       |                 |
|   | <b>£m</b>  | <b>£m</b>  | <b>% Change</b> |
| <b>Profit before tax by business<sup>2</sup></b>    |            |            |                 |
| UK Banking  | 2,653      | 2,546      | 4               |
| UK Retail Banking                                   | 1,282      | 1,181      | 9               |
| Barclays Commercial Bank                            | 1,371      | 1,365      | 0               |
| Barclaycard   | 540        | 458        | 18              |
| International Retail and Commercial Banking         | 935        | 1,216      | (23)            |
| Barclays Capital                                    | 2,335      | 2,216      | 5               |
| Barclays Global Investors                           | 734        | 714        | 3               |
| Barclays Wealth                                     | 307        | 245        | 25              |

<sup>1</sup> Tier 1 Capital ratio is calculated under Basel I FSA requirements.

<sup>2</sup> Summary excludes Head office functions and other operations.

**BARCLAYS PLC****FINANCIAL HIGHLIGHTS**

|   | 2007<br>£m       | 2006<br>£m  |
|---|------------------|-------------|
| <b>RESULTS</b>  |                  |             |
| Net interest income   | 9,610            | 9,143       |
| Net fee and commission income                                     | 7,708            | 7,177       |
| Principal transactions  | 4,975            | 4,576       |
| Net premiums from insurance contracts                             | 1,011            | 1,060       |
| Other income  | 188              | 214         |
| <b>Total income</b>   | <b>23,492</b>    | 22,170      |
| Net claims and benefits incurred under insurance contracts        | (492)            | (575)       |
| <b>Total income net of insurance claims</b>                       | <b>23,000</b>    | 21,595      |
| Impairment charges and other credit provisions                    | (2,795)          | (2,154)     |
| <b>Net income</b>   | <b>20,205</b>    | 19,441      |
| Operating expenses  | (13,199)         | (12,674)    |
| Share of post-tax results of associates and joint ventures        | 42               | 46          |
| Profit on disposal of subsidiaries, associates and joint ventures | 28               | 323         |
| <b>Profit before tax</b>  | <b>7,076</b>     | 7,136       |
| <br>  |                  |             |
| Profit attributable to equity holders of the parent               | 4,417            | 4,571       |
|   | <b>p</b>         | <b>p</b>    |
| <b>PER ORDINARY SHARE</b>   |                  |             |
| Earnings  | 68.9             | 71.9        |
| Diluted earnings  | 66.7             | 69.8        |
| Dividend  | 34.0             | 31.0        |
| Net asset value   | 353              | 303         |
|   | <b>%</b>         | <b>%</b>    |
| <b>PERFORMANCE RATIOS</b>   |                  |             |
| Return on average shareholders' equity                            | 20.3             | 24.7        |
| Cost:income ratio   | 57               | 59          |
|   | <b>2007</b>      | <b>2006</b> |
|   | <b>£m</b>        | <b>£m</b>   |
| <b>BALANCE SHEET</b>  |                  |             |
| Shareholders' equity excluding minority interests                 | 23,291           | 19,799      |
| Minority interests  | 9,185            | 7,591       |
| <b>Total shareholders' equity</b>                                 | <b>32,476</b>    | 27,390      |
| Subordinated liabilities  | 18,150           | 13,786      |
| <b>Total capital resources</b>                                    | <b>50,626</b>    | 41,176      |
| <br>  |                  |             |
| <b>Total assets</b>   | <b>1,227,361</b> | 996,787     |
| Risk weighted assets  | 353,476          | 297,833     |

|   | %           | %    |
|---|-------------|------|
| <b><u>CAPITAL RATIOS</u></b> <sup>1</sup> |             |      |
| Tier 1 ratio                              | <b>7.8</b>  | 7.7  |
| Risk asset ratio                          | <b>12.1</b> | 11.7 |

<sup>1</sup> Capital ratios are calculated under Basel I FSA requirements.

**BARCLAYS PLC****CONSOLIDATED INCOME STATEMENT**

|   | Notes | 2007<br>£m    | 2006<br>£m    |
|---|-------|---------------|---------------|
| Interest income   |       | 25,308        | 21,805        |
| Interest expense  |       | (15,698)      | (12,662)      |
| Net interest income   | 1     | 9,610         | 9,143         |
| Fee and commission income   |       | 8,678         | 8,005         |
| Fee and commission expense  |       | (970)         | (828)         |
| Net fee and commission income                                     | 2     | 7,708         | 7,177         |
| Net trading income  |       | 3,759         | 3,614         |
| Net investment income   |       | 1,216         | 962           |
| Principal transactions  | 3     | 4,975         | 4,576         |
| Net premiums from insurance contracts                             | 4     | 1,011         | 1,060         |
| Other income  | 5     | 188           | 214           |
| <b>Total income</b>   |       | <b>23,492</b> | <b>22,170</b> |
| Net claims and benefits incurred under insurance contracts        | 6     | (492)         | (575)         |
| <b>Total income net of insurance claims</b>                       |       | <b>23,000</b> | <b>21,595</b> |
| Impairment charges and other credit provisions                    | 7     | (2,795)       | (2,154)       |
| <b>Net income</b>   |       | <b>20,205</b> | <b>19,441</b> |
| Operating expenses excluding amortisation of intangible assets    |       | (13,013)      | (12,538)      |
| Amortisation of intangible assets                                 |       | (186)         | (136)         |
| Operating expenses  | 8     | (13,199)      | (12,674)      |
| Share of post-tax results of associates and joint ventures        | 9     | 42            | 46            |
| Profit on disposal of subsidiaries, associates and joint ventures | 10    | 28            | 323           |
| <b>Profit before tax</b>  |       | <b>7,076</b>  | <b>7,136</b>  |
| Tax   | 11    | (1,981)       | (1,941)       |
| <b>Profit after tax</b>   |       | <b>5,095</b>  | <b>5,195</b>  |
| <b>Profit attributable to minority interests</b>                  | 12    | <b>678</b>    | <b>624</b>    |
| <b>Profit attributable to equity holders of the parent</b>        |       | <b>4,417</b>  | <b>4,571</b>  |
|   |       | <b>5,095</b>  | <b>5,195</b>  |
|   |       | <b>p</b>      | <b>p</b>      |
| Basic earnings per ordinary share                                 | 13    | 68.9          | 71.9          |
| Diluted earnings per ordinary share                               | 13    | 66.7          | 69.8          |
| <b>Dividends per ordinary share:</b>                              |       |               |               |
| Interim dividend  |       | 11.5          | 10.5          |
| Final dividend proposed   | 14    | 22.5          | 20.5          |
| <b>Total dividend</b>   |       | <b>34.0</b>   | <b>31.0</b>   |

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|                         |           | £m           | £m    |
|-------------------------|-----------|--------------|-------|
| Interim dividend paid   |           | <b>768</b>   | 666   |
| Final dividend proposed | <b>14</b> | <b>1,485</b> | 1,307 |
| Total dividend          |           | <b>2,253</b> | 1,973 |

**BARCLAYS PLC****CONSOLIDATED BALANCE SHEET**

|   | Notes | 2007<br>£m       | 2006<br>£m     |
|---|-------|------------------|----------------|
| <b>Assets</b>   |       |                  |                |
| Cash and balances at central banks  |       | 5,801            | 7,345          |
| Items in the course of collection from other banks                              |       | 1,836            | 2,408          |
| Trading portfolio assets  |       | 193,691          | 177,867        |
| Financial assets designated at fair value:                                      |       |                  |                |
| - held on own account   |       | 56,629           | 31,799         |
| - held in respect of linked liabilities to customers under investment contracts | 15    | 90,851           | 82,798         |
| Derivative financial instruments  | 16    | 248,088          | 138,353        |
| Loans and advances to banks   | 19    | 40,120           | 30,926         |
| Loans and advances to customers   | 20    | 345,398          | 282,300        |
| Available for sale financial investments  | 23    | 43,072           | 51,703         |
| Reverse repurchase agreements and cash collateral on securities borrowed        |       | 183,075          | 174,090        |
| Other assets  | 24    | 5,150            | 5,850          |
| Current tax assets  |       | 518              | 557            |
| Investments in associates and joint ventures                                    |       | 377              | 228            |
| Goodwill  |       | 7,014            | 6,092          |
| Intangible assets   |       | 1,282            | 1,215          |
| Property, plant and equipment   |       | 2,996            | 2,492          |
| Deferred tax assets   |       | 1,463            | 764            |
| <b>Total assets</b>   |       | <b>1,227,361</b> | <b>996,787</b> |

**BARCLAYS PLC****CONSOLIDATED BALANCE SHEET**

|   | Notes     | 2007<br>£m       | 2006<br>£m     |
|---|-----------|------------------|----------------|
| <b>Liabilities</b>  |           |                  |                |
| Deposits from banks   |           | 90,546           | 79,562         |
| Items in the course of collection due to other banks              |           | 1,792            | 2,221          |
| Customer accounts   |           | 294,987          | 256,754        |
| Trading portfolio liabilities                                     |           | 65,402           | 71,874         |
| Financial liabilities designated at fair value                    |           | 74,489           | 53,987         |
| Liabilities to customers under investment contracts               | 15        | 92,639           | 84,637         |
| Derivative financial instruments                                  | 16        | 248,288          | 140,697        |
| Debt securities in issue  |           | 120,228          | 111,137        |
| Repurchase agreements and cash collateral on securities lent      |           | 169,429          | 136,956        |
| Other liabilities   | 25        | 10,499           | 10,337         |
| Current tax liabilities   |           | 1,311            | 1,020          |
| Insurance contract liabilities, including unit-linked liabilities |           | 3,903            | 3,878          |
| Subordinated liabilities  |           | 18,150           | 13,786         |
| Deferred tax liabilities  |           | 855              | 282            |
| Provisions  | 26        | 830              | 462            |
| Retirement benefit liabilities                                    | 27        | 1,537            | 1,807          |
| <b>Total liabilities</b>  |           | <b>1,194,885</b> | <b>969,397</b> |
| <b>Shareholders equity</b>  |           |                  |                |
| Called up share capital   |           | 1,651            | 1,634          |
| Share premium account   |           | 56               | 5,818          |
| Other reserves  |           | 874              | 390            |
| Retained earnings   |           | 20,970           | 12,169         |
| Less: treasury shares   |           | (260)            | (212)          |
| <b>Shareholders equity excluding minority interests</b>           |           | <b>23,291</b>    | <b>19,799</b>  |
| <b>Minority interests</b>   |           | <b>9,185</b>     | <b>7,591</b>   |
| <b>Total shareholders equity</b>                                  | <b>28</b> | <b>32,476</b>    | <b>27,390</b>  |
| <b>Total liabilities and shareholders equity</b>                  |           | <b>1,227,361</b> | <b>996,787</b> |

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

The following section analyses the Group's performance by business. For management and reporting purposes, Barclays is organised into the following business groupings:

**Global Retail and Commercial Banking**

**UK Banking**, comprising

UK Retail Banking

Barclays Commercial Bank (formerly UK Business Banking)

**Barclaycard**

**International Retail and Commercial Banking, comprising**

International Retail and Commercial Banking - excluding Absa

International Retail and Commercial Banking - Absa

**Investment Banking and Investment Management**

**Barclays Capital**

**Barclays Global Investors**

**Barclays Wealth**

**Head office functions and other operations**

**UK Banking**

UK Banking delivers banking solutions to Barclays UK retail and business banking customers. It offers a range of integrated products and services and access to the expertise of other Group businesses. Customers are served through a variety of channels comprising the branch network, automated teller machines, telephone banking, online banking and relationship managers. UK Banking is managed through two business areas, UK Retail Banking and Barclays Commercial Bank.

**UK Retail Banking**



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UK Retail Banking comprises Personal Customers, Home Finance, Local Business, Consumer Lending and Barclays Financial Planning. This cluster of businesses aims to build broader and deeper relationships with its Personal and Local Business customers through providing a wide range of products and financial services. Personal Customers and Home Finance provide access to current account and savings products, Woolwich branded mortgages and general insurance. Consumer Lending provides unsecured loan and protection products and Barclays Financial Planning provides investment advice and products. Local Business provides banking services, including money transmission, to small businesses.

### Barclays Commercial Bank

Barclays Commercial Bank provides banking services to organisations with an annual turnover of more than £1m. Customers are served via a network of relationship and industry sector specialists, which provides solutions constructed from a comprehensive suite of banking products, support, expertise and services, including specialist asset financing and leasing facilities. Customers are also offered access to the products and expertise of other businesses in the Barclays Group, particularly Barclays Capital, Barclaycard and Barclays Wealth.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

**Barclaycard**

Barclaycard is a multi-brand credit card and consumer lending business which also processes card payments for retailers and merchants and issues credit and charge cards to corporate customers and the UK Government. It is one of Europe's leading credit card businesses and has an increasing presence in the United States.

In the UK, Barclaycard comprises Barclaycard UK Cards, Barclaycard Partnerships (SkyCard, Thomas Cook, Argos and Solution Personal Finance), Barclays Partner Finance (formerly CFS) and FirstPlus.

Outside the UK, Barclaycard provides credit cards in the United States, Germany, Spain, Italy and Portugal. In the Nordic region, Barclaycard operates through Entercard, a joint venture with Swedbank.

Barclaycard works closely with other parts of the Group, including UK Retail Banking, Barclays Commercial Bank and International Retail and Commercial Banking, to leverage their distribution capabilities.

**International Retail and Commercial Banking**

International Retail and Commercial Banking provides banking services to Barclays personal and corporate customers outside the UK. The products and services offered to customers are tailored to meet customer needs and the regulatory and commercial environments within each country. For reporting purposes the operations are grouped into two components: International Retail and Commercial Banking - excluding Absa and International Retail and Commercial Banking - Absa. International Retail and Commercial Banking works closely with all other parts of the Group to leverage synergies from product and service propositions.

**International Retail and Commercial Banking - excluding Absa**

International Retail and Commercial Banking - excluding Absa provides a range of banking services to retail and corporate customers in Western Europe and Emerging Markets, including current accounts, savings, investments, mortgages and loans. Barclays Western Europe business includes Spain, Italy, France and Portugal. Emerging Markets includes operations in Africa, India and the Middle East.

**International Retail and Commercial Banking - Absa**

International Retail and Commercial Banking - Absa represents Barclays consolidation of Absa, excluding Absa Capital which is included as part of Barclays Capital. Absa Group Limited is one of South Africa's largest financial services organisations serving personal, commercial and corporate customers predominantly in South Africa. International Retail and Commercial Banking - Absa serves retail customers through a variety of distribution channels and offers a full range of banking services, including current and deposit accounts, mortgages, instalment finance, credit cards, bancassurance products and wealth management services. It also offers customised business solutions for commercial and large corporate customers.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

**Barclays Capital**

Barclays Capital is a leading global investment bank which provides large corporate, institutional and government clients with solutions to their financing and risk management needs.

Barclays Capital services a wide variety of client needs, from capital raising and managing foreign exchange, interest rate, equity and commodity risks, through to providing technical advice and expertise. Activities are organised into three principal areas: Rates, which includes fixed income, foreign exchange, commodities, emerging markets, money markets, prime services and equity products; Credit, which includes primary and secondary activities for loans and bonds for investment grade, high yield and emerging market credit, as well as hybrid capital products, asset based finance, mortgage backed securities, credit derivatives, structured capital markets and large asset leasing; and Private Equity. Barclays Capital includes Absa Capital, the investment banking business of Absa. Barclays Capital works closely with all other parts of the Group to leverage synergies from client relationships and product capabilities.

**Barclays Global Investors**

Barclays Global Investors (BGI) is one of the world's largest asset managers and a leading global provider of investment management products and services.

BGI offers structured investment strategies such as indexing, global asset allocation and risk controlled active products including hedge funds and provides related investment services such as securities lending, cash management and portfolio transition services. In addition, BGI is the global leader in assets and products in the exchange traded funds business, with over 320 funds for institutions and individuals trading globally. BGI's investment philosophy is founded on managing all dimensions of performance: a consistent focus on controlling risk, return and cost. BGI collaborates with the other Barclays businesses, particularly Barclays Capital and Barclays Wealth, to develop and market products and leverage capabilities to better serve the client base.

**Barclays Wealth**

Barclays Wealth serves high net worth, affluent and intermediary clients worldwide, providing private banking, asset management, stockbroking, offshore banking, wealth structuring and financial planning services and manages the closed life assurance activities of Barclays and Woolwich in the UK.

Barclays Wealth works closely with all other parts of the Group to leverage synergies from client relationships and product capabilities.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

**Head office functions and other operations**

Head office functions and other operations comprises:

Head office and central support functions

Businesses in transition

Consolidation adjustments.

Head office and central support functions comprises the following areas: Executive Management, Finance, Treasury, Corporate Affairs, Human Resources, Strategy and Planning, Internal Audit, Legal, Corporate Secretariat, Property, Tax, Compliance and Risk. Costs incurred wholly on behalf of the businesses are recharged to them.

Businesses in transition principally relate to certain lending portfolios that are centrally managed with the objective of maximising recovery from the assets.

Consolidation adjustments largely reflect the elimination of inter-segment transactions.

**BARCLAYS PLC****RESULTS BY BUSINESS****UK Banking**

|   | 2007<br>£m   | 2006<br>£m   |
|---|--------------|--------------|
| <b>Income Statement Information</b>                               |              |              |
| Net interest income   | 4,596        | 4,467        |
| Net fee and commission income                                     | 1,932        | 1,874        |
| Net trading income  | 9            | 2            |
| Net investment income   | 47           | 28           |
| Principal transactions  | 56           | 30           |
| Net premiums from insurance contracts                             | 252          | 342          |
| Other income  | 58           | 63           |
| <b>Total income</b>   | <b>6,894</b> | <b>6,776</b> |
| Net claims and benefits incurred under insurance contracts        | (43)         | (35)         |
| <b>Total income net of insurance claims</b>                       | <b>6,851</b> | <b>6,741</b> |
| Impairment charges  | (849)        | (887)        |
| <b>Net income</b>   | <b>6,002</b> | <b>5,854</b> |
| Operating expenses excluding amortisation of intangible assets    | (3,358)      | (3,387)      |
| Amortisation of intangible assets                                 | (12)         | (2)          |
| Operating expenses  | (3,370)      | (3,389)      |
| Share of post-tax results of associates and joint ventures        | 7            | 5            |
| Profit on disposal of subsidiaries, associates and joint ventures | 14           | 76           |
| <b>Profit before tax</b>  | <b>2,653</b> | <b>2,546</b> |
| <b>Balance Sheet Information</b>                                  |              |              |
| Loans and advances to customers                                   | £ 145.3bn    | £ 131.0bn    |
| Customer accounts   | £ 147.9bn    | £ 139.7bn    |
| Total assets  | £ 161.8bn    | £ 147.6bn    |
| <b>Performance Ratios</b>   |              |              |
| Cost:income ratio <sup>1</sup>                                    | 49%          | 50%          |
| <b>Other Financial Measures</b>                                   |              |              |
| Risk Tendency <sup>1,2</sup>                                      | £ 775m       | £ 790m       |
| Risk weighted assets  | £ 99.8bn     | £ 93.0bn     |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

UK Banking profit before tax increased 4% (£107m) to £2,653m (2006: £2,546m) driven principally by solid income growth. Results included gains from the sale and leaseback of properties and property sales of £232m (2006: £313m).

The cost:income ratio improved one percentage point to 49%. Excluding the impact of settlements on overdraft fees in relation to prior years (£116m), the cost:income ratio improved two percentage points to 48%, making eight percentage points of improvement from 2004 to 2007 compared to the target of six percentage points.

**BARCLAYS PLC****RESULTS BY BUSINESS****UK Retail Banking**

|  | 2007<br>£m | 2006<br>£m |
|--|------------|------------|
| <b>Income Statement Information</b>                            |            |            |
| Net interest income  | 2,858      | 2,765      |
| Net fee and commission income                                  | 1,183      | 1,232      |
| Net premiums from insurance contracts                          | 252        | 342        |
| Other income   | 47         | 42         |
| <br>   |            |            |
| Total income   | 4,340      | 4,381      |
| Net claims and benefits incurred under insurance contracts     | (43)       | (35)       |
| <br>   |            |            |
| Total income net of insurance claims                           | 4,297      | 4,346      |
| Impairment charges   | (559)      | (635)      |
| <br>   |            |            |
| Net income   | 3,738      | 3,711      |
| Operating expenses excluding amortisation of intangible assets | (2,455)    | (2,531)    |
| Amortisation of intangible assets                              | (8)        | (1)        |
| Operating expenses   | (2,463)    | (2,532)    |
| Share of post-tax results of associates and joint ventures     | 7          | 2          |
| <br>   |            |            |
| Profit before tax  | 1,282      | 1,181      |
| <br>   |            |            |
| <b>Balance Sheet Information</b>                               |            |            |
| Loans and advances to customers                                | £ 82.0bn   | £ 74.7bn   |
| Customer accounts  | £ 87.1bn   | £ 82.3bn   |
| Total assets   | £ 87.8bn   | £ 81.7bn   |
| <br>   |            |            |
| <b>Performance Ratios</b>                                      |            |            |
| Cost:income ratio <sup>1</sup>                                 | 57%        | 58%        |
| <br>   |            |            |
| <b>Other Financial Measures</b>                                |            |            |
| Risk Tendency <sup>1,2</sup>                                   | £ 470m     | £ 500m     |
| Risk weighted assets   | £ 46.0bn   | £ 43.0bn   |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

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**BARCLAYS PLC**

**RESULTS BY BUSINESS**

UK Retail Banking profit before tax increased 9% (£101m) to £1,282m (2006: £1,181m) due to reduced costs and a strong improvement in impairment.

Including the impact of settlements on overdraft fees from prior years (£116m), income decreased by 1% (£49m) to £4,297m (2006: £4,346m). Income grew 2% (£67m) excluding the impact of settlements on overdraft fees. This was driven by very strong growth in Personal Customer Retail Savings and good growth in Personal Customer Current Accounts, Home Finance and Local Business.

Net interest income increased 3% (£93m) to £2,858m (2006: £2,765m). Growth was driven by a higher contribution from deposits, through a combination of good balance sheet growth and an increased liability margin. Total average customer deposit balances increased 7% to £81.9bn (2006: £76.5bn), supported by the launch of new products.

Mortgage volumes increased significantly, driven by an improved mix of longer term value products for customers, higher levels of retention and continuing improvements in processing capability. Mortgage balances were £69.8bn at the end of the period (31st December 2006: £61.7bn), an approximate market share of 6% (2006: 6%). Gross advances were 25% higher at £23.0bn (2006: £18.4bn). Net lending was £8.0bn (2006: £2.4bn), representing market share of 8% (2006: 2%). The average loan to value ratio of the residential mortgage book on a current valuation basis was 33%. The average loan to value ratio of new residential mortgage lending in 2007 was 54%. Consumer Lending balances decreased 4% to £7.9bn (2006: £8.2bn), reflecting the impact of tighter lending criteria.

Overall asset margins decreased as a result of the increased proportion of mortgages and contraction in unsecured loans.

Net fee and commission income reduced 4% (£49m) to £1,183m (2006: £1,232m). There was strong Current Account income growth in Personal Customers and good growth within Local Business. This was more than offset by settlements on overdraft fees.

Net premiums from insurance underwriting activities reduced 26% (£90m) to £252m (2006: £342m), as there continued to be lower customer take-up of loan protection insurance. Net claims and benefits on insurance contracts increased to £43m (2006: £35m).

Impairment charges decreased 12% (£76m) to £559m (2006: £635m) reflecting lower charges in unsecured Consumer Lending and Local Business. This was driven by improvements in the collection process which led to reduced flows into delinquency, lower levels of arrears and stable charge-offs. Mortgage impairment charges remained negligible.

Operating expenses reduced 3% (£69m) to £2,463m (2006: £2,532m), reflecting strong and active management of all expense lines, targeted processing improvements and back office consolidation. Gains from the sale of property were £193m (2006: £253m). Increased investment was focused on: improving the overall customer experience through converting and improving the branch network; revitalising the product offering; increasing operational and process efficiency; and meeting regulatory requirements.

The cost:income ratio improved one percentage point to 57%. Excluding the impact of settlements on overdraft fees from prior years (£116m), the cost:income ratio improved two percentage points to 56%.



**BARCLAYS PLC****RESULTS BY BUSINESS****Barclays Commercial Bank**

|   | 2007<br>£m | 2006<br>£m |
|---|------------|------------|
| <b>Income Statement Information</b>                               |            |            |
| Net interest income   | 1,738      | 1,702      |
| Net fee and commission income                                     | 749        | 642        |
| Net trading income  | 9          | 2          |
| Net investment income   | 47         | 28         |
| Principal transactions  | 56         | 30         |
| Other income  | 11         | 21         |
| <br>  |            |            |
| Total income  | 2,554      | 2,395      |
| Impairment charges  | (290)      | (252)      |
| <br>  |            |            |
| Net income  | 2,264      | 2,143      |
| Operating expenses excluding amortisation of intangible assets    | (903)      | (856)      |
| Amortisation of intangible assets                                 | (4)        | (1)        |
| Operating expenses  | (907)      | (857)      |
| Share of post-tax results of associates and joint ventures        |            | 3          |
| Profit on disposal of subsidiaries, associates and joint ventures | 14         | 76         |
| <br>  |            |            |
| Profit before tax   | 1,371      | 1,365      |
| <b>Balance Sheet Information</b>                                  |            |            |
| Loans and advances to customers                                   | £ 63.3bn   | £ 56.3bn   |
| Customer accounts   | £ 60.8bn   | £ 57.4bn   |
| Total assets  | £ 73.9bn   | £ 65.9bn   |
| <b>Performance Ratios</b>   |            |            |
| Cost:income ratio <sup>1</sup>                                    | 36%        | 36%        |
| <b>Other Financial Measures</b>                                   |            |            |
| Risk Tendency <sup>1,2</sup>                                      | £ 305m     | £ 290m     |
| Risk weighted assets  | £ 53.8bn   | £ 50.0bn   |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

Barclays Commercial Bank profit before tax increased £6m to £1,371m (2006: £1,365m) due to continued good income growth partially offset by lower gains from business disposals. Profit excluding profit on business disposals of £14m (2006: £76m) increased 5% to £1,357m (2006: £1,289m).

Income increased 7% (£159m) to £2,554m (2006: £2,395m). Non-interest income increased to 32% of total income (2006: 29%), reflecting continuing focus on cross sales and efficient balance sheet utilisation. There was very strong growth in net fee and commission income, which increased 17% (£107m) to £749m (2006: £642m) due to very strong performance in lending fees. There was also good growth in transaction related income, foreign exchange and derivatives transactions undertaken on behalf of clients.

Net interest income improved 2% (£36m) to £1,738m (2006: £1,702m). Average customer lendings increased 3% to £53.6bn (2006: £52.0bn). Average customer accounts grew 4% to £46.4bn (2006: £44.8bn).

Income from principal transactions, primarily reflecting venture capital and other equity realisations, increased 87% (£26m) to £56m (2006: £30m).

Impairment charges increased 15% (£38m) to £290m (2006: £252m), mainly due to a higher level of impairment losses in Larger Business as impairment trended towards risk tendency. There was a reduction in impairment levels in Medium Business due to a tightening of the lending criteria.

Operating expenses increased 6% (£50m) to £907m (2006: £857m). Operating expenses are net of gains of £39m (2006: £60m) on the sale of property. Growth in operating expenses was focused on continuing investment in operations, infrastructure, and new initiatives in product development and sales capability.

**BARCLAYS PLC****RESULTS BY BUSINESS****Barclaycard**

|  | 2007<br>£m   | 2006<br>£m   |
|--|--------------|--------------|
| <b>Income Statement Information</b>                            |              |              |
| Net interest income  | 1,394        | 1,383        |
| Net fee and commission income                                  | 1,080        | 1,106        |
| Net investment income  | 11           | 15           |
| Net premiums from insurance contracts                          | 40           | 18           |
| Other income   | (26)         |              |
| <b>Total income</b>  | <b>2,499</b> | <b>2,522</b> |
| Net claims and benefits incurred under insurance contracts     | (13)         | (8)          |
| <b>Total income net of insurance claims</b>                    | <b>2,486</b> | <b>2,514</b> |
| Impairment charges   | (838)        | (1,067)      |
| <b>Net income</b>  | <b>1,648</b> | <b>1,447</b> |
| Operating expenses excluding amortisation of intangible assets | (1,073)      | (964)        |
| Amortisation of intangible assets                              | (28)         | (17)         |
| Operating expenses   | (1,101)      | (981)        |
| Share of post-tax results of associates and joint ventures     | (7)          | (8)          |
| <b>Profit before tax</b>                                       | <b>540</b>   | <b>458</b>   |
| <b>Balance Sheet Information</b>                               |              |              |
| Loans and advances to customers                                | £ 20.1bn     | £ 18.2bn     |
| Total assets   | £ 22.2bn     | £ 20.1bn     |
| <b>Performance Ratios</b>                                      |              |              |
| Cost:income ratio <sup>1</sup>                                 | 44%          | 39%          |
| <b>Other Financial Measures</b>                                |              |              |
| Risk Tendency <sup>1,2</sup>                                   | £ 945m       | £ 1,135m     |
| Risk weighted assets   | £ 19.9bn     | £ 17.0bn     |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

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**BARCLAYS PLC**

**RESULTS BY BUSINESS**

Barclaycard profit before tax increased 18% (£82m) to £540m (2006: £458m), driven by strong international growth coupled with a significant improvement in UK impairment charges. Other income included a £27m loss on disposal of part of the Monument card portfolio. 2006 results reflected a property gain of £38m.

Income decreased 1% (£28m) to £2,486m (2006: £2,514m) reflecting strong growth in Barclaycard International, offset by a decline in UK Cards revenue resulting from a more cautious approach to lending in the UK and a £27m loss on disposal of part of the Monument card portfolio.

Net interest income increased 1% (£11m) to £1,394m (2006: £1,383m) due to strong organic growth in international average extended credit card balances, up 32% to £3.3bn and average secured consumer lending balances up 26% to £4.3bn, partially offset by lower UK average extended credit card balances which fell 14% to £6.9bn. Margins fell to 6.59% (2006: 7.13%) due to higher average base rates across core operating markets and a change in the product mix with an increased weighting to secured lending.

Net fee and commission income fell 2% (£26m) to £1,080m (2006: £1,106m) with growth in Barclaycard International offset by our actions in response to the Office of Fair Trading's findings on late and overlimit fees in the UK which were implemented in August 2006.

Impairment charges improved 21% (£229m) to £838m (2006: £1,067m) reflecting reduced flows into delinquency, lower levels of arrears and lower charge-offs in UK Cards. We made changes to our impairment methodologies to standardise our approach and in anticipation of Basel II. The net positive impact of these changes in methodology was offset by an increase in impairment charges in Barclaycard International and secured consumer lending.

Operating expenses increased 12% (£120m) to £1,101m (2006: £981m). Excluding a property gain of £38m in 2006, operating expenses increased 8% (£82m) reflecting continued investment in expanding our businesses in Europe and the US. Costs in the UK businesses were broadly flat, with investment in new UK product innovations such as Barclaycard OnePulse being funded out of operating efficiencies.

Barclaycard International continued to gain momentum, delivering a profit before tax of £77m against a loss before tax of £36m in 2006. We concluded seven new credit card partnership deals across Western Europe. The Entercard joint venture continued to perform ahead of plan and entered the Danish market, extending its reach across the Scandinavian region. Barclaycard US was profitable, with very strong average balance growth and a number of new card partnerships including Lufthansa Airlines and Princess Cruise Lines.

**BARCLAYS PLC****RESULTS BY BUSINESS****International Retail and Commercial Banking**

|   | 2007<br>£m   | 2006<br>£m   |
|---|--------------|--------------|
| <b>Income Statement Information</b>                               |              |              |
| Net interest income   | 1,890        | 1,653        |
| Net fee and commission income                                     | 1,210        | 1,221        |
| Net trading income  | 69           | 6            |
| Net investment income   | 179          | 188          |
| Principal transactions  | 248          | 194          |
| Net premiums from insurance contracts                             | 372          | 351          |
| Other income  | 87           | 74           |
| <b>Total income</b>   | <b>3,807</b> | <b>3,493</b> |
| Net claims and benefits incurred under insurance contracts        | (284)        | (244)        |
| <b>Total income net of insurance claims</b>                       | <b>3,523</b> | <b>3,249</b> |
| Impairment charges  | (252)        | (167)        |
| <b>Net income</b>   | <b>3,271</b> | <b>3,082</b> |
| Operating expenses excluding amortisation of intangible assets    | (2,279)      | (2,077)      |
| Amortisation of intangible assets                                 | (77)         | (85)         |
| Operating expenses  | (2,356)      | (2,162)      |
| Share of post-tax results of associates and joint ventures        | 7            | 49           |
| Profit on disposal of subsidiaries, associates and joint ventures | 13           | 247          |
| <b>Profit before tax</b>  | <b>935</b>   | <b>1,216</b> |
| <b>Balance Sheet Information</b>                                  |              |              |
| Loans and advances to customers                                   | £ 70.1bn     | £ 53.2bn     |
| Customer accounts   | £ 28.8bn     | £ 22.1bn     |
| Total assets  | £ 89.5bn     | £ 68.6bn     |
| <b>Performance Ratios</b>   |              |              |
| Cost:income ratio <sup>1</sup>                                    | 67%          | 67%          |
| <b>Other Financial Measures</b>                                   |              |              |
| Risk Tendency <sup>1,2</sup>                                      | £ 475m       | £ 220m       |
| Risk weighted assets  | £ 53.3bn     | £ 40.8bn     |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

International Retail and Commercial Banking profit before tax decreased £281m to £935m (2006: £1,216m). International Retail and Commercial Banking - excluding Absa profit before tax in 2006 included a £247m gain on the sale of associate FirstCaribbean International Bank and a £41m share of its post-tax results. Profit before tax in 2007 included gains from the sale and leaseback of property of £23m (2006: £55m). Very strong profit growth in Rand terms in International Retail and Commercial Banking Absa was offset by a 12% decline in the average value of the Rand.

A significant investment was made in infrastructure and distribution, including the opening of 644 new branches and sales centres across Western Europe, Emerging Markets and Absa.

**BARCLAYS PLC****RESULTS BY BUSINESS****International Retail and Commercial Banking - excluding Absa**

|   | 2007<br>£m   | 2006<br>£m   |
|---|--------------|--------------|
| <b>Income Statement Information</b>                               |              |              |
| Net interest income   | 753          | 604          |
| Net fee and commission income                                     | 425          | 366          |
| Net trading income  | 68           | 17           |
| Net investment income   | 109          | 66           |
| Principal transactions  | 177          | 83           |
| Net premiums from insurance contracts                             | 145          | 111          |
| Other income  | 9            | 20           |
| <b>Total income</b>   | <b>1,509</b> | <b>1,184</b> |
| Net claims and benefits incurred under insurance contracts        | (170)        | (138)        |
| <b>Total income net of insurance claims</b>                       | <b>1,339</b> | <b>1,046</b> |
| Impairment charges  | (79)         | (41)         |
| <b>Net income</b>   | <b>1,260</b> | <b>1,005</b> |
| Operating expenses excluding amortisation of intangible assets    | (1,007)      | (765)        |
| Amortisation of intangible assets                                 | (16)         | (9)          |
| Operating expenses  | (1,023)      | (774)        |
| Share of post-tax results of associates and joint ventures        | 1            | 40           |
| Profit on disposal of subsidiaries, associates and joint ventures | 8            | 247          |
| <b>Profit before tax</b>  | <b>246</b>   | <b>518</b>   |
| <b>Balance Sheet Information</b>                                  |              |              |
| Loans and advances to customers                                   | £ 39.3bn     | £ 29.0bn     |
| Customer accounts   | £ 15.7bn     | £ 11.0bn     |
| Total assets  | £ 52.2bn     | £ 38.2bn     |
| <b>Performance Ratios</b>   |              |              |
| Cost:income ratio <sup>1</sup>                                    | 76%          | 74%          |
| <b>Other Financial Measures</b>                                   |              |              |
| Risk Tendency <sup>1,2</sup>                                      | £ 220m       | £ 75m        |
| Risk weighted assets  | £ 29.7bn     | £ 20.1bn     |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

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**BARCLAYS PLC**

**RESULTS BY BUSINESS**

International Retail and Commercial Banking - excluding Absa profit before tax decreased 53% (£272m) to £246m (2006: £518m). Profit before tax in 2006 included a £247m gain on the sale of associate FirstCaribbean International Bank and a £41m share of its post-tax results. Profit before tax in 2007 included gains from the sale and leaseback of property in 2007 of £23m (2006: £55m). The performance reflected very strong income growth driven by a rapid growth in distribution points to 1,348 (2006: 867) as well as the launch of new businesses in India and UAE and a full retail and commercial banking offering in Italy.

Income increased 28% (£293m) to £1,339m (2006: £1,046) driven by excellent performances in Western Europe and Emerging Markets.

Net interest income increased 25% (£149m) to £753m (2006: £604m). Total average customer loans increased 22% (£6.1bn) to £33.3bn (2006: £27.2bn) with lending margins broadly stable. Mortgage balance growth in Western Europe was very strong, with average Euro balances up 16% (4.2bn) to 30.1bn (2006: 25.9bn). Average customer deposits increased 20% (£2.1bn) to £12.5bn (2006: £10.4bn) driven by growth in Western Europe and Emerging Markets.

Net fee and commission income grew 16% (£59m) to £425m (2006: £366m), reflecting strong performances in Western Europe driven by the expansion of the customer base.

Principal transactions increased £94m to £177m (2006: £83m) reflecting gains on equity investments, and higher foreign exchange income across Emerging Markets.

Impairment charges rose 93% (£38m) to £79m (2006: £41m). The increase reflected very strong balance sheet growth in 2006 and 2007 and the impact of lower releases in 2007.

Operating expenses grew 32% (£249m) to £1,023m (2006: £774m) driven by the rapid expansion of the distribution network across all regions and investment in people and infrastructure to support future growth across the franchise. Operating expenses included property sales in Spain of £23m (2006: £55m).

Western Europe continued to perform strongly. Profit before tax increased 30% (£56m) to £245m (2006: £189m). Barclays Spain profit before tax increased 53% (£72m) to £207m (2006: £135m) driven by increased customer lending, higher service commissions and equity investment realisations. France also performed well driven by good growth in the balance sheet, higher fees and commissions and good cost control. Income grew very strongly in Italy as a result of the opening of new branches and the roll-out of a complete retail and commercial banking offering but this was more than offset by higher investment costs. Profit before tax decreased in Portugal, with very strong income growth offset by increased investment in the expansion of the business.

Emerging Markets profit before tax increased 25% (£28m) to £142m (2006: £114m) reflecting a very strong rise in income across a broad range of markets, with particularly strong growth in Egypt, UAE, Kenya, Ghana, Tanzania, Uganda and India. The income growth benefited from increased investment in the business across all geographies, including branch openings and the launch of retail banking services in India and the UAE.



**BARCLAYS PLC****RESULTS BY BUSINESS****International Retail and Commercial Banking - Absa**

|   | 2007<br>£m   | 2006<br>£m   |
|---|--------------|--------------|
| <b>Income Statement Information</b>                               |              |              |
| Net interest income   | 1,137        | 1,049        |
| Net fee and commission income                                     | 785          | 855          |
| Net trading income/(loss)   | 1            | (11)         |
| Net investment income   | 70           | 122          |
| Principal transactions  | 71           | 111          |
| Net premiums from insurance contracts                             | 227          | 240          |
| Other income  | 78           | 54           |
| <b>Total income</b>   | <b>2,298</b> | <b>2,309</b> |
| Net claims and benefits incurred under insurance contracts        | (114)        | (106)        |
| <b>Total income net of insurance claims</b>                       | <b>2,184</b> | <b>2,203</b> |
| Impairment charges  | (173)        | (126)        |
| <b>Net income</b>   | <b>2,011</b> | <b>2,077</b> |
| Operating expenses excluding amortisation of intangible assets    | (1,272)      | (1,312)      |
| Amortisation of intangible assets                                 | (61)         | (76)         |
| Operating expenses  | (1,333)      | (1,388)      |
| Share of post-tax results of associates and joint ventures        | 6            | 9            |
| Profit on disposal of subsidiaries, associates and joint ventures | 5            |              |
| <b>Profit before tax</b>  | <b>689</b>   | <b>698</b>   |
| <b>Balance Sheet Information</b>                                  |              |              |
| Loans and advances to customers                                   | £ 30.8bn     | £ 24.2bn     |
| Customer accounts   | £ 13.1bn     | £ 11.1bn     |
| Total assets  | £ 37.3bn     | £ 30.4bn     |
| <b>Performance Ratios</b>   |              |              |
| Cost:income ratio <sup>1</sup>                                    | 61%          | 63%          |
| <b>Other Financial Measures</b>                                   |              |              |
| Risk Tendency <sup>1,2</sup>                                      | £ 255m       | £ 145m       |
| Risk weighted assets  | £ 23.6bn     | £ 20.7bn     |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

International Retail and Commercial Banking - Absa profit before tax decreased to £689m (2006: £698m).

**BARCLAYS PLC****RESULTS BY BUSINESS****Barclays Capital**

|  | 2007<br>£m   | 2006<br>£m   |
|--|--------------|--------------|
| <b>Income Statement Information</b>                            |              |              |
| Net interest income  | 1,179        | 1,158        |
| Net fee and commission income                                  | 1,235        | 952          |
| Net trading income   | 3,739        | 3,562        |
| Net investment income  | 953          | 573          |
| Principal transactions   | 4,692        | 4,135        |
| Other income   | 13           | 22           |
| <b>Total income</b>  | <b>7,119</b> | <b>6,267</b> |
| Impairment charges and other credit provisions                 | (846)        | (42)         |
| <b>Net income</b>  | <b>6,273</b> | <b>6,225</b> |
| Operating expenses excluding amortisation of intangible assets | (3,919)      | (3,996)      |
| Amortisation of intangible assets                              | (54)         | (13)         |
| Operating expenses   | (3,973)      | (4,009)      |
| Share of post-tax results of associates and joint ventures     | 35           |              |
| <b>Profit before tax</b>                                       | <b>2,335</b> | <b>2,216</b> |
| <b>Balance Sheet Information</b>                               |              |              |
| Total assets   | £ 839.7bn    | £ 657.9bn    |
| <b>Performance Ratios</b>                                      |              |              |
| Cost:income ratio <sup>1</sup>                                 | 56%          | 64%          |
| <b>Other Financial Measures</b>                                |              |              |
| Risk Tendency <sup>1,2</sup>                                   | £ 140m       | £ 95m        |
| Risk weighted assets   | £ 169.1bn    | £ 137.6bn    |
| Average DVaR <sup>1</sup>                                      | £ 42.0m      | £ 37.1m      |
| Corporate lending portfolio                                    | £ 52.3bn     | £ 40.6bn     |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

Barclays Capital delivered profits ahead of the record results achieved in 2006 despite challenging trading conditions in the second half of the year. Profit before tax increased 5% (£119m) to £2,335m (2006: £2,216m). There was strong income growth across the Rates businesses and excellent results in Continental Europe, Asia and Africa demonstrating the breadth of the client franchise. Net income was slightly ahead at £6,273m (2006: £6,225m) and costs were tightly managed, declining slightly year on year. Absa Capital delivered very strong growth in profit before tax to £155m (2006: £71m).

The US sub-prime driven market dislocation affected performance in the second half of 2007. Exposures relating to US sub-prime were actively managed and declined over the period. Barclays Capital's 2007 results reflected net losses related to the credit market turbulence of £1,635m, of which £795m was included in income, net of £658m gains arising from the fair valuation of notes issued by Barclays Capital. Impairment charges included £840m against ABS CDO Super Senior exposures, other credit market exposures and drawn leveraged finance underwriting positions. Further detail is provided in the notes to this announcement.

Income increased 14% (£852m) to £7,119m (2006: £6,267m) as a result of very strong growth in interest rate, currency, equity, commodity and emerging market asset classes. There was excellent income growth in Continental Europe, Asia, and Africa. Average DVaR increased 13% to £42.0m (2006: £37.1m) in line with income.

Secondary income, comprising principal transactions (net trading income and net investment income) and net interest income, is mainly generated from providing client financing and risk management solutions. Secondary income increased 11% (£578m) to £5,871m (2006: £5,293m).

Net trading income increased 5% (£177m) to £3,739m (2006: £3,562m) with strong contributions from fixed income, commodities, equities, foreign exchange and prime services businesses. These were largely offset by net losses in the business affected by sub-prime mortgage related writedowns. The general widening of credit spreads that occurred over the course of the second half of 2007 also reduced the carrying value of the £57bn of issued notes held at fair value on the balance sheet, resulting in gains of £658m. Net investment income increased 66% (£380m) to £953m (2006: £573m) as a result of a number of private equity realisations, investment disposals in Asia and structured capital markets transactions. Net interest income increased 2% (£21m) to £1,179m (2006: £1,158m), driven by higher contributions from money markets. The corporate lending portfolio increased 29% to £52.3bn (2006: £40.6bn), largely due to an increase in drawn leveraged finance positions and a rise in drawn corporate loan balances.

Primary income, which comprises net fee and commission income from advisory and origination activities, grew 30% (£283m) to £1,235m (2006: £952m), with good contributions from bonds and loans.

Impairment charges and other credit provisions of £846m included £722m against ABS CDO Super Senior exposures, £60m from other credit market exposures and £58m relating to drawn leveraged finance underwriting positions. Other impairment charges on loans and advances amounted to a release of £7m (2006: £44m release) before impairment charges on available for sale assets of £13m (2006: £86m).

Operating expenses decreased 1% (£36m) to £3,973m (2006: £4,009m). Performance related pay, discretionary investment spend and short term contractor resources represented 42% (2006: 50%) of the cost base. Amortisation of intangible assets of £54m (2006: £13m) principally related to mortgage service rights.

Total headcount increased 3,000 during 2007 to 16,200 (2006: 13,200) including 800 from the acquisition of EquiFirst. The majority of organic growth was in Asia Pacific.

**BARCLAYS PLC****RESULTS BY BUSINESS****Barclays Global Investors**

|  | 2007<br>£m | 2006<br>£m |
|--|------------|------------|
| <b>Income Statement Information</b>                            |            |            |
| Net interest (expense)/income                                  | (8)        | 10         |
| Net fee and commission income                                  | 1,936      | 1,651      |
| Net trading income   | 5          | 2          |
| Net investment (expense)/income                                | (9)        | 2          |
| Principal transactions   | (4)        | 4          |
| Other income   | 2          |            |
| <br>   |            |            |
| Total income   | 1,926      | 1,665      |
| Operating expenses excluding amortisation of intangible assets | (1,184)    | (946)      |
| Amortisation of intangible assets                              | (8)        | (5)        |
| Operating expenses   | (1,192)    | (951)      |
| <br>   |            |            |
| Profit before tax  | 734        | 714        |
| <b>Balance Sheet Information</b>                               |            |            |
| Total assets   | £ 89.2bn   | £ 80.5bn   |
| <b>Performance Ratios</b>                                      |            |            |
| Cost:income ratio <sup>1</sup>                                 | 62%        | 57%        |
| <b>Other Financial Measures</b>                                |            |            |
| Risk weighted assets   | £ 2.0bn    | £ 1.4bn    |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

Barclays Global Investors delivered solid growth in profit before tax, which increased 3% (£20m) to £734m (2006: £714m). Very strong US Dollar income and strong profit growth was partially offset by the 8% depreciation in the average value of the US Dollar against Sterling.

Income grew 16% (£261m) to £1,926m (2006: £1,665m).

Net fee and commission income grew 17% (£285m) to £1,936m (2006: £1,651m). This was primarily attributable to increased management fees and securities lending. Incentive fees increased 6% (£12m) to £198m (2006: £186m). Higher asset values, driven by higher market levels and good net new inflows, contributed to the growth in income.

Operating expenses increased 25% (£241m) to £1,192m (2006: £951m) as a result of significant investment in key product and channel growth initiatives and in infrastructure as well as growth in the underlying business. Operating expenses included charges of £80m (2006: £nil) related to selective support of liquidity products managed in the US. The cost:income ratio rose five percentage points to 62% (2006: 57%).

Headcount increased 700 to 3,400 (2006: 2,700). Headcount increased in all geographical regions and across product groups and the support functions, reflecting continued investment to support further growth.

Total assets under management increased 13% (£117bn) to £1,044bn (2006: £927bn) comprising £42bn of net new assets, £12bn attributable to the acquisition of Indexchange Investment AG (Indexchange), £66bn of favourable market movements and £3bn of adverse exchange movements. In US\$ terms assets under management increased 15% (US\$265bn) to US\$2,079bn (2006: US\$1,814bn), comprising US\$86bn of net new assets, US\$23bn attributable to acquisition of Indexchange, US\$127bn of favourable market movements and US\$29bn of positive exchange rate movements.

**BARCLAYS PLC****RESULTS BY BUSINESS****Barclays Wealth**

|  | 2007<br>£m   | 2006<br>£m   |
|--|--------------|--------------|
| <b>Income Statement Information</b>                            |              |              |
| Net interest income  | 431          | 392          |
| Net fee and commission income                                  | 739          | 674          |
| Net trading income   | 3            | 2            |
| Net investment income  | 52           | 154          |
| Principal transactions   | 55           | 156          |
| Net premium from insurance contracts                           | 195          | 210          |
| Other income   | 19           | 16           |
| <b>Total income</b>  | <b>1,439</b> | <b>1,448</b> |
| Net claims and benefits incurred under insurance contracts     | (152)        | (288)        |
| <b>Total Income net of insurance claims</b>                    | <b>1,287</b> | <b>1,160</b> |
| Impairment charges   | (7)          | (2)          |
| <b>Net income</b>  | <b>1,280</b> | <b>1,158</b> |
| Operating expenses excluding amortisation of intangible assets | (967)        | (909)        |
| Amortisation of intangible assets                              | (6)          | (4)          |
| Operating expenses   | (973)        | (913)        |
| <b>Profit before tax</b>                                       | <b>307</b>   | <b>245</b>   |
| <b>Balance Sheet Information</b>                               |              |              |
| Loans and advances to customers                                | £ 9.0bn      | £ 6.2bn      |
| Customer accounts  | £ 34.4bn     | £ 28.3bn     |
| Total assets   | £ 18.0bn     | £ 15.0bn     |
| <b>Performance Ratios</b>                                      |              |              |
| Cost: income ratio <sup>1</sup>                                | 76%          | 79%          |
| <b>Other Financial Measures</b>                                |              |              |
| Risk Tendency <sup>1,2</sup>                                   | £ 10m        | £ 10m        |
| Risk weighted assets   | £ 7.7bn      | £ 6.1bn      |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

Barclays Wealth profit before tax showed very strong growth of 25% (£62m) to £307m (2006: £245m). Performance was driven by broadly based income growth, reduced redress costs and tight cost control, partially offset by additional volume related costs and increased investment in people and infrastructure to support future growth.

Income increased 11% (£127m) to £1,287m (2006: £1,160m).

Net interest income increased 10% (£39m) to £431m (2006: £392m) reflecting strong growth in both customer deposits and lending. Average deposits grew 13% to £31.2bn (2006: £27.7bn). Average lending grew 35% to £7.4bn (2006: £5.5bn) driven by increased lending to high net worth, affluent and intermediary clients.

Net fee and commission income grew 10% (£65m) to £739m (2006: £674m). This reflected growth in client assets and higher transactional income from increased sales of investment products and solutions.

Principal transactions decreased £101m to £55m (2006: £156m) as a result of lower growth in the value of unit linked insurance contracts. Net premiums from insurance contracts reduced £15m to £195m (2006: £210m). These reductions were offset by a lower charge for net claims and benefits incurred under insurance contracts of £152m (2006: £288m).

Operating expenses increased 7% to £973m (2006: £913m) with greater volume related costs and a significant increase in investment partially offset by efficiency gains and lower customer redress costs of £19m (2006: £67m). Ongoing investment programmes included increased hiring of client facing staff and improvements to infrastructure with the upgrade of technology and operations platforms. The cost:income ratio improved three percentage points to 76% (2006: 79%).

Total client assets, comprising customer deposits and client investments, increased 14% (£16.4bn) to £132.5bn (2006: £116.1bn) reflecting strong net new asset inflows and the acquisition of Walbrook, an independent fiduciary services company, which completed on 18th May 2007.



**BARCLAYS PLC****RESULTS BY BUSINESS****Head office functions and other operations**

|  | 2007<br>£m   | 2006<br>£m   |
|--|--------------|--------------|
| <b>Income Statement Information</b>                            |              |              |
| Net interest income  | 128          | 80           |
| Net fee and commission expense                                 | (424)        | (301)        |
| Net trading (loss)/income                                      | (66)         | 40           |
| Net investment (expense)/income                                | (17)         | 2            |
| Principal transactions   | (83)         | 42           |
| Net premiums from insurance contracts                          | 152          | 139          |
| Other income   | 35           | 39           |
| <b>Total income</b>  | <b>(192)</b> | <b>(1)</b>   |
| Impairment (charges)/releases                                  | (3)          | 11           |
| <b>Net income</b>  | <b>(195)</b> | <b>10</b>    |
| Operating expenses excluding amortisation of intangible assets | (233)        | (259)        |
| Amortisation of intangible assets                              | (1)          | (10)         |
| Operating expenses   | (234)        | (269)        |
| Profit on disposal of associates and joint ventures            | 1            |              |
| <b>Loss before tax</b>   | <b>(428)</b> | <b>(259)</b> |
| <b>Balance Sheet Information</b>                               |              |              |
| Total assets   | £ 7.1bn      | £ 7.1bn      |
| <b>Other Financial Measures</b>                                |              |              |
| Risk Tendency <sup>1,2</sup>                                   | £ 10m        | £ 10m        |
| Risk weighted assets   | £ 1.6bn      | £ 1.9bn      |

<sup>1</sup> Defined on page vi.

<sup>2</sup> Further information on risk tendency is included on page 74.

**BARCLAYS PLC**

**RESULTS BY BUSINESS**

Head office functions and other operations loss before tax increased £169m to £428m (2006: £259m).

Group segmental reporting is performed in accordance with Group accounting policies. This means that inter-segment transactions are recorded in each segment as if undertaken on an arm's length basis. Adjustments necessary to eliminate inter-segment transactions are included in Head office functions and other operations.

The impact of such inter-segment adjustments increased £86m to £233m (2006: £147m). These adjustments included internal fees for structured capital market activities of £169m (2006: £87m) and fees paid to Barclays Capital for debt and equity raising and risk management advice of £65m (2006: £23m), both of which increased net fee and commission expense in head office. The impact on the inter-segment adjustments of the timing of the recognition of insurance commissions included in Barclaycard was a reduction in head office income of £9m (2006: £44m). This net reduction was reflected in a decrease in net fee and commission income of £162m (2006: £184m) and an increase in net premium income of £153m (2006: £140m).

Principal transactions decreased to a loss of £83m (2006: £42m profit). 2006 included a £55m profit from a hedge of the expected Absa foreign currency earnings. 2007 included a loss of £33m relating to fair valuation of call options embedded within retail US\$ preference shares arising from widening of own credit spreads.

Operating expenses decreased £35m to £234m (2006: £269m). The primary driver of this decrease was the receipt of a break fee relating to the ABN Amro transaction which, net of transaction costs, reduced expenses by £58m. This was partially offset by lower rental income and lower proceeds on property sales.

**BARCLAYS PLC****NOTES****1. Net interest income**

|                                      | 2007<br>£m      | 2006<br>£m |
|--------------------------------------|-----------------|------------|
| Cash and balances with central banks | 145             | 91         |
| Available for sale investments       | 2,580           | 2,811      |
| Loans and advances to banks          | 1,416           | 903        |
| Loans and advances to customers      | 19,559          | 16,290     |
| Other                                | 1,608           | 1,710      |
| <b>Interest income</b>               | <b>25,308</b>   | 21,805     |
| Deposits from banks                  | (2,720)         | (2,819)    |
| Customer accounts                    | (4,110)         | (3,076)    |
| Debt securities in issue             | (6,651)         | (5,282)    |
| Subordinated liabilities             | (878)           | (777)      |
| Other                                | (1,339)         | (708)      |
| <b>Interest expense</b>              | <b>(15,698)</b> | (12,662)   |
| <b>Net interest income</b>           | <b>9,610</b>    | 9,143      |

Group net interest income increased 5% (£467m) to £9,610m (2006: £9,143m) reflecting balance sheet growth across a number of businesses.

Group net interest income reflects structural hedges which function to reduce the impact of the volatility of short-term interest rate movements on equity and customer balances that do not re-price with market rates. The contribution of structural hedges relative to average base rates decreased to £351m expense (2006: £26m income), largely due to the smoothing effect of the structural hedge on changes in interest rates.

Other interest expense principally includes interest on repurchase agreements and hedging activity.

**BARCLAYS PLC****NOTES****2. Net fee and commission income**

|   | 2007         | 2006         |
|---|--------------|--------------|
|   | £m           | £m           |
| Brokerage fees                                  | 109          | 70           |
| Investment management fees                      | 1,787        | 1,535        |
| Securities lending                              | 241          | 185          |
| Banking and credit related fees and commissions | 6,363        | 6,031        |
| Foreign exchange commission                     | 178          | 184          |
| <b>Fee and commission income</b>                | <b>8,678</b> | <b>8,005</b> |
| <b>Fee and commission expense</b>               | <b>(970)</b> | <b>(828)</b> |
| <b>Net fee and commission income</b>            | <b>7,708</b> | <b>7,177</b> |

Net fee and commission income increased 7% (£531m) to £7,708m (2006: £7,177m).

Fee and commission income rose 8% (£673m) to £8,678m (2006: £8,005m) reflecting increased management and securities lending fees in Barclays Global Investors, increased client assets and higher transactional income in Barclays Wealth and higher income generated from lending fees in Barclays Commercial Bank. Fee income in Barclays Capital increased primarily due to the acquisition of HomeEq.

**BARCLAYS PLC****NOTES****3. Principal transactions**

|  | 2007         | 2006         |
|--|--------------|--------------|
|  | £m           | £m           |
| Rates related business   | 4,162        | 2,848        |
| Credit related business  | (403)        | 766          |
| <b>Net trading income</b>                                      | <b>3,759</b> | <b>3,614</b> |
| <br>   |              |              |
| Cumulative gain from disposal of available for sale assets     | 560          | 307          |
| Dividend income  | 26           | 15           |
| Net income from financial instruments designated at fair value | 293          | 447          |
| Other investment income  | 337          | 193          |
| <br>   |              |              |
| <b>Net investment income</b>                                   | <b>1,216</b> | <b>962</b>   |
| <br>   |              |              |
| <b>Principal transactions</b>                                  | <b>4,975</b> | <b>4,576</b> |

Principal transactions increased 9% (£399m) to £4,975m (2006: £4,576m).

Net trading income increased 4% (£145m) to £3,759m (2006: £3,614m). The majority of the Group's net trading income arises in Barclays Capital. Growth in the Rates related business reflects very strong performances in fixed income, commodities, foreign exchange, equity and prime services. The Credit related business includes net losses from credit market turbulence and the benefits of widening credit spreads on the fair value of issued notes. Further detail on the impact on net trading income of the changes in fair value of financial instruments is provided in note 17.

Net investment income increased 26% (£254m) to £1,216m (2006: £962m). The cumulative gain from disposal of available for sale assets increased 82% (£253m) to £560m (2006: £307m) largely as a result of a number of private equity realisations and divestments. Net income from financial instruments designated at fair value decreased by 34% (£154m) largely due to lower growth in the value of linked insurance assets within Barclays Wealth.

Fair value movements on insurance assets included within net investment income contributed £113m (2006: £205m).

**BARCLAYS PLC****NOTES****4. Net premiums from insurance contracts**

|  | 2007         | 2006         |
|--|--------------|--------------|
|  | £m           | £m           |
| Gross premiums from insurance contracts      | 1,062        | 1,108        |
| Premiums ceded to reinsurers                 | (51)         | (48)         |
| <b>Net premiums from insurance contracts</b> | <b>1,011</b> | <b>1,060</b> |

Net premiums from insurance contracts decreased 5% (£49m) to £1,011m (2006: £1,060m), primarily due to lower customer take up of loan protection insurance.

**5. Other income**

|  | 2007       | 2006       |
|--|------------|------------|
|  | £m         | £m         |
| Increase in fair value of assets held in respect of linked liabilities to customers under investment contracts | 5,592      | 7,417      |
| Increase in liabilities to customers under investment contracts  | (5,592)    | (7,417)    |
| Property rentals   | 53         | 55         |
| Loss on part disposal of Monument credit card portfolio  | (27)       |            |
| Other  | 162        | 159        |
| <b>Other income</b>  | <b>188</b> | <b>214</b> |

Certain asset management products offered to institutional clients by Barclays Global Investors are recognised as investment contracts. Accordingly the invested assets and the related liabilities to investors are held at fair value and changes in those fair values are reported within Other income.

**6. Net claims and benefits incurred under insurance contracts**

|   | 2007       | 2006       |
|---|------------|------------|
|   | £m         | £m         |
| Gross claims and benefits incurred under insurance contracts      | 520        | 588        |
| Reinsurers share of claims incurred                               | (28)       | (13)       |
| <b>Net claims and benefits incurred under insurance contracts</b> | <b>492</b> | <b>575</b> |

Net claims and benefits incurred under insurance contracts decreased 14% (£83m) to £492m (2006: £575m).

Net claims and benefits incurred under insurance contracts excluding Absa decreased by 19%, principally reflecting lower investment gains attributable to customers in Barclays Wealth.



**BARCLAYS PLC****NOTES****7. Impairment charges and other credit provisions**

|   | 2007<br>£m | 2006<br>£m |
|---|------------|------------|
| <b>Impairment charges on loans and advances</b>   |            |            |
| - New and increased impairment allowances   | 2,871      | 2,722      |
| - Releases  | (338)      | (389)      |
| - Recoveries  | (227)      | (259)      |
| Impairment charges on loans and advances (see note 21)                                    | 2,306      | 2,074      |
| <b>Other credit provisions</b>  |            |            |
| Charges/(credits) in respect of undrawn contractually committed facilities and guarantees | 476        | (6)        |
| <b>Impairment charges on loans and advances and other credit provisions</b>               | 2,782      | 2,068      |
| <b>Impairment charges on available for sale assets</b>                                    | 13         | 86         |
| <b>Impairment charges and other credit provisions</b>                                     | 2,795      | 2,154      |

Impairment charges and other credit provisions on ABS CDO Super Senior and other credit market exposures included above:

|   |            |
|---|------------|
| - Impairment charges on loans and advances  | 313        |
| - Charges in respect of undrawn facilities  | 469        |
| <b>Impairment charges and other credit provisions on ABS CDO Super Senior and other credit market positions</b> | <b>782</b> |

Total impairment charges and other credit provisions increased 30% (£641m) to £2,795m (2006: £2,154m).

Impairment charges on loans and advances and other credit provisions increased 35% (£714m) to £2,782m (2006: £2,068m) reflecting charges of £782m against ABS CDO Super Senior and other credit market positions.

Impairment charges on loans and advances and other credit provisions as a percentage of Group total loans and advances increased to 0.71% (2006: 0.65%); total loans and advances grew 23% to £389,290m (2006: £316,561m).



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**BARCLAYS PLC**

**NOTES**

**7. Impairment charges and other credit provisions (continued)**

**Retail**

Retail impairment charges on loans and advances fell 11% (£204m) to £1,605m (2006: £1,809m). Retail impairment charges as a percentage of period end total loans and advances reduced to 0.98% (2006: 1.30%); total retail loans and advances increased 18% to £164,062m (2006: £139,350m).

Barclaycard impairment charges improved 21% (£229m) to £838m (2006: £1,067m) reflecting reduced flows into delinquency, lower levels of arrears and lower charge-offs in UK Cards. We made changes to our impairment methodologies to standardise our approach and in anticipation of Basel II. The net positive impact of these changes in methodology was offset by the increase in impairment charges in Barclaycard International and secured consumer lending.

Impairment charges in UK Retail Banking decreased by £76m (12%) to £559m (2006: £635m), reflecting lower charges in unsecured Consumer Lending and Local Business driven by improved collection processes, reduced flows into delinquency, lower arrears trends and stable charge-offs. In UK Home Finance, asset quality remained strong and mortgage charges remained negligible. Mortgage delinquencies as a percentage of outstandings remained stable and amounts charged off were low.

Impairment charges in International Retail and Commercial Banking excluding Absa rose by £38m (93%) to £79m (2006: £41m) reflecting very strong balance sheet growth in 2006 and 2007 and the impact of lower releases in 2007.

Arrears in some of International Retail and Commercial Banking Absa's retail portfolios deteriorated in 2007, driven by interest rate increases in 2006 and 2007 resulting in pressure on collections.

**Wholesale and corporate**

Wholesale and corporate impairment charges on loans and advances increased £436m to £701m (2006: £265m). Wholesale and corporate impairment charges as a percentage of period end total loans and advances increased to 0.31% (2006: 0.15%); total loans and advances grew 27% to £225,228m (2006: £177,211m).

Barclays Capital impairment charges and other credit provisions of £846m included a charge of £782m against ABS CDO Super Senior and other credit market exposures and £58m net of fees relating to drawn leveraged finance positions.

The impairment charge in Barclays Commercial Bank increased £38m (15%) to £290m (2006: £252m), primarily due to higher impairment charges in Larger Business, partially offset by a lower charge in Medium Business due to a tightening of the lending criteria.

**BARCLAYS PLC****NOTES****8. Operating expenses**

|  | 2007          | 2006          |
|--|---------------|---------------|
|  | £m            | £m            |
| Staff costs (refer to page 40)                                 | 8,405         | 8,169         |
| Administrative expenses  | 3,978         | 3,980         |
| Depreciation   | 467           | 455           |
| Impairment loss - property and equipment and intangible assets | 16            | 21            |
| Operating lease rentals  | 414           | 345           |
| Gain on property disposals                                     | (267)         | (432)         |
| Amortisation of intangible assets                              | 186           | 136           |
| <b>Operating expenses</b>                                      | <b>13,199</b> | <b>12,674</b> |

Operating expenses grew 4% (£525m) to £13,199m (2006: £12,674m). The increase was driven by growth of 3% (£236m) in staff costs to £8,405m (2006: £8,169m) and lower gains on property disposals.

Administrative expenses remained flat at £3,978m (2006: £3,980m) reflecting good cost control across all businesses.

Operating lease rentals increased 20% (£69m) to £414m (2006: £345m), primarily due to increased property held under operating leases.

Operating expenses were reduced by gains from the sale of property of £267m (2006: £432m) as the Group continued the sale and leaseback of some of its freehold portfolio, principally in UK Banking.

Amortisation of intangible assets increased 37% (£50m) to £186m (2006: £136m) primarily reflecting the amortisation of mortgage servicing rights relating to the acquisition of HomeEq in November 2006.

The Group cost:income ratio improved two percentage points to 57% (2006: 59%).

**BARCLAYS PLC****NOTES****8. Operating expenses (continued)****Staff costs**

|   | 2007         | 2006         |
|---|--------------|--------------|
|   | £m           | £m           |
| Salaries and accrued incentive payments | 6,993        | 6,635        |
| Social security costs                   | 508          | 502          |
| Pension costs                           |              |              |
| - defined contribution plans            | 141          | 128          |
| - defined benefit plans                 | 150          | 282          |
| Other post retirement benefits          | 10           | 30           |
| Other                                   | 603          | 592          |
| <b>Staff costs</b>                      | <b>8,405</b> | <b>8,169</b> |

Staff costs increased 3% (£236m) to £8,405m (2006: £8,169m).

Salaries and accrued incentive payments rose 5% (£358m) to £6,993m (2006: £6,635m), reflecting increased permanent and fixed term staff worldwide.

Defined benefit plans pension costs decreased 47% (£132m) to £150m (2006: £282m). This was mainly due to lower service costs.

**Staff numbers**

|   | 2007           | 2006           |
|---|----------------|----------------|
| UK Banking  | 41,200         | 42,600         |
| UK Retail Banking                                   | 32,800         | 34,500         |
| Barclays Commercial Bank                            | 8,400          | 8,100          |
| Barclaycard   | 7,800          | 8,500          |
| International Retail and Commercial Banking         | 58,300         | 47,800         |
| International Retail and Commercial Banking-ex Absa | 22,100         | 13,900         |
| International Retail and Commercial Banking-Absa    | 36,200         | 33,900         |
| Barclays Capital                                    | 16,200         | 13,200         |
| Barclays Global Investors                           | 3,400          | 2,700          |
| Barclays Wealth                                     | 6,900          | 6,600          |
| Head office functions and other operations          | 1,100          | 1,200          |
| <b>Total Group permanent staff worldwide</b>        | <b>134,900</b> | <b>122,600</b> |

Staff numbers are shown on a full-time equivalent basis. Total Group permanent and fixed term contract staff comprised 61,900 (31st December 2006: 62,400) in the UK and 73,000 (31st December 2006: 60,200) internationally.

**BARCLAYS PLC**

**NOTES**

**8. Operating expenses (continued)**

UK Retail Banking headcount decreased 1,700 to 32,800 (31st December 2006: 34,500), due to efficiency initiatives in back office operations and the transfer of operations personnel to Barclays Commercial Bank. Barclays Commercial Bank headcount increased 300 to 8,400 (31st December 2006: 8,100) due to the transfer of operations personnel from UK Retail Banking and additional investment in front line staff to drive improved geographical coverage.

Barclaycard staff numbers decreased 700 to 7,800 (31st December 2006: 8,500), due to efficiency initiatives implemented across the UK operation and the sale of part of the Monument card portfolio, partially offset by an increase in the International cards businesses.

International Retail and Commercial Banking staff numbers increased 10,500 to 58,300 (31st December 2006: 47,800). International Retail and Commercial Banking excluding Absa staff numbers increased 8,200 to 22,100 (31st December 2006: 13,900) due to growth in the distribution network. International Retail and Commercial Banking Absa staff numbers increased 2,300 to 36,200 (31st December 2006: 33,900), reflecting growth in the business and distribution network.

Barclays Capital staff numbers increased 3,000 to 16,200 (31st December 2006: 13,200) including 800 from the acquisition of EquiFirst. This reflected further investment in the front office, systems development and control functions to support continued business expansion. The majority of organic growth was in Asia Pacific.

Barclays Global Investors staff numbers increased 700 to 3,400 (31st December 2006: 2,700). Headcount increased in all geographical regions and across product groups and the support functions, reflecting continued investment to support further growth.

Barclays Wealth staff numbers increased 300 to 6,900 (31st December 2006: 6,600) principally due to the acquisition of Walbrook and increased client facing professionals.

**BARCLAYS PLC****NOTES****9. Share of post-tax results of associates and joint ventures**

|   | 2007      | 2006      |
|---|-----------|-----------|
|   | £m        | £m        |
| Profit from associates  | 33        | 53        |
| Profit/(loss) from joint ventures                                 | 9         | (7)       |
| <b>Share of post-tax results of associates and joint ventures</b> | <b>42</b> | <b>46</b> |

The overall share of post-tax results of associates and joint ventures decreased £4m to £42m (2006: £46m). The share of results from associates decreased £20m mainly due to the sale of FirstCaribbean International Bank (2006: £41m) at the end of 2006, partially offset by an increased contribution from private equity associates. The share of results from joint ventures increased by £16m mainly due to the contribution from private equity entities.

**10. Profit on disposal of subsidiaries, associates and joint ventures**

|   | 2007 | 2006 |
|---|------|------|
|   | £m   | £m   |
| Profit on disposal of subsidiaries, associates and joint ventures | 28   | 323  |

The profit on disposal in 2007 relates mainly to the disposal of the Group's shareholdings in Gabetti Property Solutions (£8m) and Intelenet Global Services (£13m).

**11. Tax**

The tax charge for the period was based on a UK corporation tax rate of 30% (2006: 30%). The effective rate of tax for 2007, based on profit before tax, was 28.0% (2006: 27.2%). The effective tax rate differed from 30% as it took account of the different tax rates applied to profits earned outside the UK, non-taxable gains and income and adjustments to prior year tax provisions. The forthcoming change in the UK rate of corporation tax from 30% to 28% on 1st April 2008 led to an additional tax charge in 2007 as a result of its effect on the Group's net deferred tax asset. The tax charge for the year included £946m (2006: £1,234m) arising in the UK and £1,035m (2006: £707m) arising overseas. The effective tax rate for 2007 was higher than the 2006 rate, principally because there was a higher level of profit on disposals of subsidiaries, associates and joint ventures offset by losses or exemptions in 2006.

**BARCLAYS PLC****NOTES****12. Profit attributable to minority interests**

|  | 2007       | 2006       |
|--|------------|------------|
|  | £m         | £m         |
| Absa Group Limited                               | 299        | 262        |
| Preference shares                                | 198        | 175        |
| Reserve capital instruments                      | 87         | 92         |
| Upper tier 2 instruments                         | 16         | 15         |
| Barclays Global Investors minority interests     | 40         | 47         |
| Other minority interests                         | 38         | 33         |
| <b>Profit attributable to minority interests</b> | <b>678</b> | <b>624</b> |

**13. Earnings per share**

|  | 2007     | 2006     |
|--|----------|----------|
| Profit attributable to equity holders of the parent  | £ 4,417m | £ 4,571m |
| Dilutive impact of convertible options   | £ (25m)  | £ (30m)  |
| Profit attributable to equity holders of the parent including dilutive impact of convertible options | £ 4,392m | £ 4,541m |
| Basic weighted average number of shares in issue   | 6,410m   | 6,357m   |
| Number of potential ordinary shares <sup>1</sup>   | 177m     | 150m     |
| Diluted weighted average number of shares  | 6,587m   | 6,507m   |
|  | p        | p        |
| Basic earnings per ordinary share  | 68.9     | 71.9     |
| Diluted earnings per ordinary share  | 66.7     | 69.8     |

The calculation of basic earnings per share is based on the profit attributable to equity holders of the parent and the weighted average number of shares excluding own shares held in employee benefit trusts and shares held for trading.

The basic and diluted weighted average number of shares in issue in 2007 reflected 336.8 million shares issued on 14th August 2007, 299.5 million of which were repurchased by 31st December 2007. The buyback programme was subsequently completed on 31st January 2008. The weighted average number of shares in issue in 2007 was increased by 54 million shares as a result of this temporary increase.

When calculating the diluted earnings per share, the profit attributable to equity holders of the parent is adjusted for the conversion of outstanding options into shares within Absa Group Limited and Barclays Global Investors UK Holdings Limited. The weighted average number of ordinary shares excluding own shares held in employee benefit trusts and shares held for trading, is adjusted for the effects of all dilutive potential ordinary shares, totalling 177 million (2006: 150 million).

<sup>1</sup> Potential ordinary shares reflect the dilutive impact of share options outstanding.



**BARCLAYS PLC****NOTES****14. Dividends on ordinary shares**

The Board has decided to pay, on 25th April 2008, a final dividend for the year ended 31st December 2007 of 22.5p per ordinary share for shares registered in the books of the Company at the close of business on 7th March 2008. Shareholders who have their dividends paid direct to their bank or building society account will receive a consolidated tax voucher detailing the dividends paid in the 2008-2009 UK tax year in mid-October 2008.

The amount payable for the 2007 final dividend based on the number of shares outstanding at 31st December 2007 would be £1,485m (2006: £1,307m). This amount excludes £45m payable on own shares held by employee benefit trusts (2006: £33m).

For qualifying US and Canadian resident ADR holders, the final dividend of 22.5p per ordinary share becomes 90p per ADS (representing four shares). The ADR depository will mail the dividend on 25th April 2008 to ADR holders on the record on 7th March 2008.

For qualifying Japanese shareholders, the final dividend of 22.5p per ordinary share will be distributed in mid-May to shareholders on the record on 7th March 2008.

Shareholders may have their dividends reinvested in Barclays PLC shares by participating in the Barclays Dividend Reinvestment Plan. The plan is available to all shareholders, including members of Barclays Sharestore, provided that they neither live in nor are subject to the jurisdiction of any country where their participation in the plan would require Barclays or The Plan Administrator to take action to comply with local government or regulatory procedures or any similar formalities. Any shareholder wishing to obtain details and a form to join the plan should contact The Plan Administrator by writing to: The Plan Administrator to Barclays, Aspect House, Spencer Road, Lancing, West Sussex, BN99 6DA; or, by telephoning 0871 384 2055 (*calls to this number are charged at 8p per minute if using a BT landline. Other telephony provider costs may vary*). The completed form should be returned to The Plan Administrator on or before 4th April 2008 for it to be effective in time for the payment of the dividend on 25th April 2008. Shareholders who are already in the plan need take no action unless they wish to change their instructions in which case they should write to The Plan Administrator.

**15. Assets held in respect of linked liabilities to customers under investment contracts/liabilities to customers under investment contracts**

|   | 2007            | 2006            |
|---|-----------------|-----------------|
|   | £m              | £m              |
| Non-trading financial instruments fair valued through profit and loss held in respect of linked liabilities | 90,851          | 82,798          |
| Cash and bank balances within the funds   | 1,788           | 1,839           |
| <b>Assets held in respect of linked liabilities to customers under investment contracts</b>                 | <b>92,639</b>   | <b>84,637</b>   |
| <b>Liabilities arising from investment contracts</b>  | <b>(92,639)</b> | <b>(84,637)</b> |



**BARCLAYS PLC****NOTES****16. Derivative financial instruments**

The tables below analyse the contract or underlying principal and the fair value of derivative financial instruments held for trading and hedging purposes. Derivatives are measured at fair value and the resultant profits and losses from derivatives held for trading purposes are included in net trading income. Where derivatives are held for hedging purposes and meet the criteria specified in IAS 39, the Group applies hedge accounting as appropriate to the risks being hedged.

|   | Contract<br>notional<br>amount<br>£m | 2007<br>Fair value |                   |
|---|--------------------------------------|--------------------|-------------------|
|   |                                      | Assets<br>£m       | Liabilities<br>£m |
| <b>Derivatives designated as held for trading</b>   |                                      |                    |                   |
| Foreign exchange derivatives  | 2,208,369                            | 30,348             | (30,300)          |
| Interest rate derivatives   | 23,608,949                           | 139,940            | (138,426)         |
| Credit derivatives  | 2,472,249                            | 38,696             | (35,814)          |
| Equity and stock index and commodity derivatives  | 910,328                              | 37,966             | (42,838)          |
| <b>Total derivative assets/(liabilities) held for trading</b>                             | <b>29,199,895</b>                    | <b>246,950</b>     | <b>(247,378)</b>  |
| <b>Derivatives designated in hedge accounting relationships</b>                           |                                      |                    |                   |
| Derivatives designated as cash flow hedges  | 55,292                               | 458                | (437)             |
| Derivatives designated as fair value hedges   | 23,952                               | 462                | (328)             |
| Derivatives designated as hedges of net investments                                       | 12,620                               | 218                | (145)             |
| <b>Total derivative assets/(liabilities) designated in hedge accounting relationships</b> | <b>91,864</b>                        | <b>1,138</b>       | <b>(910)</b>      |
| <b>Total recognised derivative assets/(liabilities)</b>                                   | <b>29,291,759</b>                    | <b>248,088</b>     | <b>(248,288)</b>  |

**BARCLAYS PLC****NOTES****16. Derivative financial instruments (continued)**

|   | Contract<br>notional<br>amount<br>£m | 2006<br>Fairvalue |                   |
|---|--------------------------------------|-------------------|-------------------|
|   |                                      | Assets<br>£m      | Liabilities<br>£m |
| <b>Derivatives designated as held for trading</b>   |                                      |                   |                   |
| Foreign exchange derivatives  | 1,500,774                            | 22,026            | (21,745)          |
| Interest rate derivatives   | 17,666,353                           | 76,010            | (75,854)          |
| Credit derivatives  | 1,224,548                            | 9,275             | (8,894)           |
| Equity and stock index and commodity derivatives  | 495,080                              | 29,962            | (33,253)          |
| <b>Total derivative assets/(liabilities) held for trading</b>                             | <b>20,886,755</b>                    | <b>137,273</b>    | <b>(139,746)</b>  |
| <b>Derivatives designated in hedge accounting relationships</b>                           |                                      |                   |                   |
| Derivatives designated as cash flow hedges  | 63,895                               | 132               | (401)             |
| Derivatives designated as fair value hedges   | 19,489                               | 298               | (441)             |
| Derivatives designated as hedges of net investments                                       | 12,050                               | 650               | (109)             |
| <b>Total derivative assets/(liabilities) designated in hedge accounting relationships</b> | <b>95,434</b>                        | <b>1,080</b>      | <b>(951)</b>      |
| <b>Total recognised derivative assets/(liabilities)</b>                                   | <b>20,982,189</b>                    | <b>138,353</b>    | <b>(140,697)</b>  |

Total derivative notionals have grown over the period primarily due to increases in the volume of fixed income derivatives, reflecting the continued growth in client based activity and increased use of electronic trading platforms in Europe and the US. Interest rate and credit derivative values have also increased significantly, largely due to growth in the market for these products.

Derivative assets and liabilities subject to counterparty netting agreements amounted to £199bn (31st December 2006: £102bn). Additionally, we held £17bn (31st December 2006: £8bn) of collateral against the net derivative assets exposure.

**BARCLAYS PLC****NOTES****17. Fair value measurement of financial instruments**

Where a financial instrument is stated at fair value, this is determined by reference to the quoted price in an active market wherever possible. Where no such active market exists for the particular asset or liability, the Group uses an appropriate valuation technique to arrive at the fair value.

Fair value amounts can be analysed into the following categories:

**Unadjusted quoted prices in active markets** where the quoted price is readily available and the price represents actual and regularly occurring market transactions on an arm's length basis.

**Valuation techniques** based on market observable inputs. Such techniques may include:

using recent arm's length market transactions;

reference to the current fair value of similar instruments;

discounted cash flow analysis, pricing models or other techniques commonly used by market participants.

Valuation techniques used above, but which include significant inputs that are **not observable**. On initial recognition of financial instruments measured using such techniques the transaction price is deemed to provide the best evidence of fair value for accounting purposes.

The following tables set out the total financial instruments stated at fair value as at 31st December 2007 and those fair values which include unobservable inputs.

|   | Unobservable<br>inputs<br>£m | Total<br>£m    |
|---|------------------------------|----------------|
| <b>Assets stated at fair value</b>  |                              |                |
| Trading portfolio assets  | 4,457                        | 193,691        |
| Financial assets designated at fair value:                                      |                              |                |
| - held on own account   | 16,819                       | 56,629         |
| - held in respect of linked liabilities to customers under investment contracts |                              | 90,851         |
| Derivative financial instruments  | 2,707                        | 248,088        |
| Available for sale financial investments  | 810                          | 43,072         |
| <b>Total</b>  | <b>24,793</b>                | <b>632,331</b> |

|   | Unobservable<br>inputs<br>£m | Total<br>£m |
|---|------------------------------|-------------|
| <b>Liabilities stated at fair value</b>             |                              |             |
| Trading portfolio liabilities                       | 42                           | 65,402      |
| Financial liabilities designated at fair value      | 6,172                        | 74,489      |
| Liabilities to customers under investment contracts |                              | 92,639      |

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|                                  |               |                |
|----------------------------------|---------------|----------------|
| Derivative financial instruments | 4,382         | 248,288        |
| <b>Total</b>                     | <b>10,596</b> | <b>480,818</b> |

**BARCLAYS PLC****NOTES****17. Fair value measurement of financial instruments (continued)**

The amount that has yet to be recognised in income that relates to the difference between the transaction price (the fair value at initial recognition) and the amount that would have arisen had valuation models using unobservable inputs been used on initial recognition, less amounts subsequently recognised, was as follows:

|                                       | 2007         | 2006 |
|---------------------------------------|--------------|------|
|                                       | £m           | £m   |
| <b>At 1st January</b>                 | <b>534</b>   | 260  |
| Additions in year                     | <b>134</b>   | 359  |
| Amortisation and releases in the year | <b>(514)</b> | (85) |
| <b>At 31st December</b>               | <b>154</b>   | 534  |

**BARCLAYS PLC****NOTES****18. Barclays Capital credit market positions**

Barclays Capital credit market exposures resulted in net losses of £1,635m in 2007, due to dislocations in the credit markets. The net losses primarily related to ABS CDO super senior exposures, with additional losses from other credit market exposures partially offset by gains from the general widening of credit spreads on issued notes held at fair value.

Credit market exposures in this note are stated relative to comparatives as at 30th June 2007, being the reporting date immediately prior to the credit market dislocations.

|                                       | 31.12.2007<br>£m | As at<br>30.06.2007<br>£m |
|---------------------------------------|------------------|---------------------------|
| <b>ABS CDO Super Senior</b>           |                  |                           |
| High Grade                            | 4,869            | 6,151                     |
| Mezzanine                             | 1,149            | 1,629                     |
| Exposure before hedging               | 6,018            | 7,780                     |
| Hedges                                | (1,347)          | (348)                     |
| <b>Net ABS CDO Super Senior</b>       | <b>4,671</b>     | <b>7,432</b>              |
| <b>Other US sub-prime</b>             |                  |                           |
| Whole loans                           | 3,205            | 2,900                     |
| Other direct and indirect exposures   | 1,832            | 3,146                     |
| <b>Other US sub-prime</b>             | <b>5,037</b>     | <b>6,046</b>              |
| <b>Alt-A</b>                          | <b>4,916</b>     | <b>3,760</b>              |
| <b>Monoline insurers</b>              | <b>1,335</b>     | <b>140</b>                |
| <b>Commercial mortgages</b>           | <b>12,399</b>    | <b>8,282</b>              |
| <b>SIV-lite liquidity facilities</b>  | <b>152</b>       | <b>692</b>                |
| <b>Structured investment vehicles</b> | <b>590</b>       | <b>925</b>                |

**ABS CDO Super Senior exposure**

ABS CDO Super Senior net exposure was £4,671m (30th June 2007: £7,432m). Exposures are stated net of writedowns and charges of £1,412m (30th June 2007: £56m) and hedges of £1,347m (30th June 2007: £348m).

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The collateral for the ABS CDO Super Senior exposures primarily comprised Residential Mortgage Backed Securities (RMBS). 79% of the RMBS sub-prime collateral comprised 2005 or earlier vintage mortgages. On ABS CDO super senior exposures, the combination of subordination, hedging and writedowns provide protection against loss levels to 72% on US sub-prime collateral as at 31st December 2007. None of the above hedges of ABS CDO Super Senior exposures as at 31st December 2007 were held with monoline insurer counterparties.

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**BARCLAYS PLC**

**NOTES**

**18. Barclays Capital credit market positions (continued)**

**Other credit market exposures**

Barclays Capital held other exposures impacted by the turbulence in credit markets, including: whole loans and other direct and indirect exposures to US sub-prime and Alt-A borrowers; exposures to monoline insurers; and commercial mortgage backed securities. The net losses in 2007 from these exposures were £823m.

Other US sub-prime whole loan and net trading book exposure was £5,037m (30th June 2007: £6,046m). Whole loans included £2,843m (30th June 2007: £1,886m) acquired since the acquisition of EquiFirst in March 2007, all of which were subject to Barclays underwriting criteria. As at 31st December 2007 the average loan-to-value of these EquiFirst loans was 80% with less than 3% at above 95% loan to value. 99% of the EquiFirst inventory was first lien.

Net exposure to the Alt-A market was £4,916m (30th June 2007: £3,760m), through a combination of securities held on the balance sheet including those held in consolidated conduits and residuals. Alt-A exposure is generally to borrowers of a higher credit quality than sub-prime borrowers. As at 31st December 2007, 99% of the Alt-A whole loan exposure was performing, and the average loan to value ratio was 81%. 96% of the Alt-A securities held were rated AAA or AA.

Barclays Capital held assets with insurance protection or other credit enhancement from monoline insurers. The value of exposure to monoline insurers under these contracts was £1,335m (30th June 2007: £140m). There were no claims due under these contracts as none of the underlying assets were in default.

Exposures in our commercial mortgage backed securities business comprised commercial real estate loans of £11,103m (30th June 2007: £7,653m) and commercial mortgage backed securities of £1,296m (30th June 2007: £629m). The loan exposures were 54% US and 43% European. The US exposures had an average loan to value of 65% and the European exposures had an average loan to value of 71%. 87% of the commercial mortgage backed securities held as at 31st December 2007 were AAA or AA rated.

Loans and advances to customers included £152m (30th June 2007: £692m) of drawn liquidity facilities in respect of SIV-lites. Total exposure to other structured investment vehicles, including derivatives, undrawn commercial paper backstop facilities and bonds held in trading portfolio assets was £590m (30th June 2007: £925m).

**Leveraged Finance**

At 31st December 2007, drawn leveraged finance positions were £7,368m (30th June 2007: £7,317m). The positions were stated net of fees of £130m and impairment of £58m driven by widening of corporate credit spreads.

**Own Credit**

At 31st December 2007, Barclays Capital had issued notes held at fair value of £57,162m (30th June 2007: £44,622m). The general widening of credit spreads affected the carrying value of these notes and as a result revaluation gains of £658m were recognised in trading income.



**BARCLAYS PLC****NOTES****19. Loans and advances to banks**

|  | 2007<br>£m    | 2006<br>£m |
|--|---------------|------------|
| <b>By geographical area</b>              |               |            |
| United Kingdom                           | 5,518         | 6,229      |
| Other European Union                     | 11,102        | 8,513      |
| United States                            | 13,443        | 9,056      |
| Africa                                   | 2,581         | 2,219      |
| Rest of the World                        | 7,479         | 4,913      |
|  | <b>40,123</b> | 30,930     |
| Less: Allowance for impairment           | (3)           | (4)        |
| <b>Total loans and advances to banks</b> | <b>40,120</b> | 30,926     |

**BARCLAYS PLC****NOTES****20. Loans and advances to customers**

|   | 2007<br>£m     | 2006<br>£m |
|---|----------------|------------|
| <b>Retail business</b>                        | <b>164,062</b> | 139,350    |
| <b>Wholesale and corporate business</b>       | <b>185,105</b> | 146,281    |
|   | <b>349,167</b> | 285,631    |
| Less: Allowances for impairment               | (3,769)        | (3,331)    |
| <b>Total loans and advances to customers</b>  | <b>345,398</b> | 282,300    |
| <b>By geographical area</b>                   |                |            |
| United Kingdom                                | 190,347        | 170,518    |
| Other European Union                          | 56,533         | 43,430     |
| United States                                 | 40,300         | 25,677     |
| Africa  | 39,167         | 31,691     |
| Rest of the World                             | 22,820         | 14,315     |
|   | <b>349,167</b> | 285,631    |
| Less: Allowance for impairment                | (3,769)        | (3,331)    |
| <b>Total loans and advances to customers</b>  | <b>345,398</b> | 282,300    |
| <b>By industry</b>                            |                |            |
| Financial institutions                        | 71,160         | 45,954     |
| Agriculture, forestry and fishing             | 3,319          | 3,997      |
| Manufacturing                                 | 16,974         | 15,451     |
| Construction                                  | 5,423          | 4,056      |
| Property                                      | 17,018         | 16,528     |
| Government                                    | 2,036          | 2,426      |
| Energy and water                              | 8,632          | 6,810      |
| Wholesale and retail distribution and leisure | 17,768         | 15,490     |
| Transport                                     | 6,258          | 5,586      |
| Postal and communication                      | 5,404          | 2,180      |
| Business and other services                   | 30,363         | 26,999     |
| Home loans                                    | 112,087        | 94,635     |
| Other personal                                | 41,535         | 35,377     |
| Finance lease receivables                     | 11,190         | 10,142     |
|   | <b>349,167</b> | 285,631    |
| Less: Allowance for impairment                | (3,769)        | (3,331)    |
| <b>Total loans and advances to customers</b>  | <b>345,398</b> | 282,300    |

The industry classifications have been prepared at the level of the borrowing entity. This means that a loan to the subsidiary of a major corporation is classified by the industry in which that subsidiary operates even though the parent's predominant business may be a different industry.



**BARCLAYS PLC****NOTES****21. Allowance for impairment on loans and advances**

|  | 2007<br>£m     | 2006<br>£m     |
|--|----------------|----------------|
| <b>At beginning of year</b>                    | <b>3,335</b>   | <b>3,450</b>   |
| Acquisitions and disposals                     | (73)           | (23)           |
| Exchange and other adjustments                 | 53             | (153)          |
| Unwind of discount                             | (113)          | (98)           |
| Amounts written off (see below)                | (1,963)        | (2,174)        |
| Recoveries (see below)                         | 227            | 259            |
| Amounts charged against profit (see below)     | 2,306          | 2,074          |
| <b>At end of year</b>                          | <b>3,772</b>   | <b>3,335</b>   |
| <b>Amounts written off</b>                     |                |                |
| United Kingdom                                 | (1,530)        | (1,746)        |
| Other European Union                           | (143)          | (74)           |
| United States                                  | (145)          | (46)           |
| Africa   | (145)          | (264)          |
| Rest of the World                              |                | (44)           |
|  | <b>(1,963)</b> | <b>(2,174)</b> |
| <b>Recoveries</b>                              |                |                |
| United Kingdom                                 | 154            | 178            |
| Other European Union                           | 32             | 18             |
| United States                                  | 7              | 22             |
| Africa   | 34             | 33             |
| Rest of the World                              |                | 8              |
|  | <b>227</b>     | <b>259</b>     |
| <b>New and increased impairment allowances</b> |                |                |
| United Kingdom                                 | 1,960          | 2,253          |
| Other European Union                           | 192            | 182            |
| United States                                  | 431            | 60             |
| Africa   | 268            | 209            |
| Rest of the World                              | 20             | 18             |
|  | <b>2,871</b>   | <b>2,722</b>   |
| <b>Less: Releases of impairment allowance</b>  |                |                |
| United Kingdom                                 | (213)          | (195)          |
| Other European Union                           | (37)           | (72)           |
| United States                                  | (50)           | (26)           |
| Africa   | (20)           | (33)           |
| Rest of the World                              | (18)           | (63)           |
|  | <b>(338)</b>   | <b>(389)</b>   |

|   |              |              |
|---|--------------|--------------|
| <b>Recoveries</b>                                     | <b>(227)</b> | <b>(259)</b> |
| <b>Total impairment charges on loans and advances</b> | <b>2,306</b> | <b>2,074</b> |

**BARCLAYS PLC**

**NOTES**

**21. Allowance for impairment on loans and advances (continued)**

|                       | <b>2007</b>  | <b>2006</b> |
|-----------------------|--------------|-------------|
|                       | <b>£m</b>    | <b>£m</b>   |
| <b>Allowance</b>      |              |             |
| United Kingdom        | <b>2,526</b> | 2,477       |
| Other European Union  | <b>344</b>   | 311         |
| United States         | <b>356</b>   | 100         |
| Africa                | <b>514</b>   | 417         |
| Rest of the World     | <b>32</b>    | 30          |
| <b>At end of year</b> | <b>3,772</b> | 3,335       |

**BARCLAYS PLC****NOTES****22. Potential credit risk loans**

|   | 2007<br>£m    | 2006<br>£m |
|---|---------------|------------|
| <b>Impaired loans</b>   |               |            |
| - Loans and advances  | 5,230         | 4,444      |
| - ABS CDO Super Senior  | 3,344         |            |
|   | <b>8,574</b>  | 4,444      |
| <b>Accruing loans which are contractually overdue 90 days or more as to principal or interest</b> |               |            |
|   | 794           | 598        |
| <b>Impaired and restructured loans</b>  | 273           | 46         |
| <b>Credit risk loans<sup>1</sup></b>  | <b>9,641</b>  | 5,088      |
| <b>Potential problem loans</b>  |               |            |
| - Loans and advances  | 846           | 761        |
| - ABS CDO Super Senior and SIV-lites  | 951           |            |
|   | <b>1,797</b>  | 761        |
| <b>Potential credit risk loans</b>  | <b>11,438</b> | 5,849      |
| <b>Geographical split</b>   |               |            |
| <b>Impaired loans:</b>  |               |            |
| United Kingdom  | 3,605         | 3,340      |
| Other European Union  | 472           | 410        |
| United States   | 3,703         | 129        |
| Africa  | 757           | 535        |
| Rest of the World   | 37            | 30         |
| <b>Total</b>  | <b>8,574</b>  | 4,444      |
| <b>Accruing loans which are contractually overdue 90 days or more as to principal or interest</b> |               |            |
| United Kingdom  | 676           | 516        |
| Other European Union  | 79            | 58         |
| United States   | 10            | 3          |
| Africa  | 29            | 21         |
| Rest of the World   |               |            |
| <b>Total</b>  | <b>794</b>    | 598        |

<sup>1</sup> The term credit risk loans has replaced non-performing loans as the collective term for impaired loans, accruing loans which are more than 90 days past due and impaired and restructured loans. This recognises the fact that the impaired loans category may include loans which, while impaired, are still performing.

**BARCLAYS PLC****NOTES****22. Potential credit risk loans (continued)**

|  | 2007<br>£m    | 2006<br>£m   |
|--|---------------|--------------|
| <b>Impaired and restructured loans</b> |               |              |
| United Kingdom                         | 179           |              |
| Other European Union                   | 14            | 10           |
| United States                          | 38            | 22           |
| Africa                                 | 42            | 14           |
| Rest of the World                      |               |              |
| <b>Total</b>                           | <b>273</b>    | <b>46</b>    |
| <b>Credit risk loans</b>               |               |              |
| United Kingdom                         | 4,460         | 3,856        |
| Other European Union                   | 565           | 478          |
| United States                          | 3,751         | 154          |
| Africa                                 | 828           | 570          |
| Rest of the World                      | 37            | 30           |
| <b>Total</b>                           | <b>9,641</b>  | <b>5,088</b> |
| <b>Potential problem loans</b>         |               |              |
| United Kingdom                         | 419           | 465          |
| Other European Union                   | 59            | 32           |
| United States                          | 964           | 21           |
| Africa                                 | 355           | 240          |
| Rest of the World                      |               | 3            |
| <b>Total</b>                           | <b>1,797</b>  | <b>761</b>   |
| <b>Potential credit risk loans</b>     |               |              |
| United Kingdom                         | 4,879         | 4,321        |
| Other European Union                   | 624           | 510          |
| United States                          | 4,715         | 175          |
| Africa                                 | 1,183         | 810          |
| Rest of the World                      | 37            | 33           |
| <b>Total</b>                           | <b>11,438</b> | <b>5,849</b> |



**BARCLAYS PLC****NOTES****22. Potential credit risk loans (continued)**

|   | 2007        | 2006        |
|---|-------------|-------------|
|   | %           | %           |
| <b>Allowance coverage of credit risk loans</b>            |             |             |
| United Kingdom  | 56.6        | 64.2        |
| Other European Union                                      | 60.9        | 65.1        |
| United States   | 9.5         | 64.9        |
| Africa  | 62.1        | 73.2        |
| Rest of the World   | 86.5        | 100.0       |
| <b>Total</b>  | <b>39.1</b> | <b>65.6</b> |
|   | %           | %           |
| <b>Allowance coverage of potential credit risk loans</b>  |             |             |
| United Kingdom  | 51.8        | 57.3        |
| Other European Union                                      | 55.1        | 61.0        |
| United States   | 7.6         | 57.1        |
| Africa  | 43.4        | 51.5        |
| Rest of the World   | 86.5        | 91.0        |
| <b>Total</b>  | <b>33.0</b> | <b>57.0</b> |
|   | %           | %           |
| <b>Allowance coverage of credit risk loans:</b>           |             |             |
| Retail  | 55.8        | 65.6        |
| Wholesale and corporate                                   | 24.9        | 65.5        |
| <b>Total</b>  | <b>39.1</b> | <b>65.6</b> |
| <b>Total excluding ABS CDO Super Senior exposure</b>      | <b>55.6</b> | <b>65.6</b> |
|   | %           | %           |
| <b>Allowance coverage of potential credit risk loans:</b> |             |             |
| Retail  | 51.0        | 59.8        |
| Wholesale and corporate                                   | 19.7        | 50.6        |
| <b>Total</b>  | <b>33.0</b> | <b>57.0</b> |
| <b>Total excluding ABS CDO Super Senior exposure</b>      | <b>49.0</b> | <b>57.0</b> |

Allowance coverage of credit risk loans and potential credit risk loans excluding the drawn ABS CDO Super Senior exposure decreased to 55.6% (31st December 2006: 65.6%) and 49.0% (31st December 2006: 57.0%), respectively. The decrease in these ratios reflected a change in the mix of credit risk loans and potential credit risk loans: unsecured retail exposures, where the recovery outlook is relatively low, decreased as a proportion of the total as the collections and underwriting processes were improved. Secured retail and wholesale and corporate exposures, where the recovery outlook is relatively high, increased as a proportion of credit risk loans and potential credit risk loans.

Allowance coverage of ABS CDO Super Senior credit risk loans was low relative to allowance coverage of other credit risk loans since substantial protection against loss is also provided by subordination and hedges. On ABS CDO super senior exposures, the combination of subordination, hedging and writedowns provide protection against loss levels to 72% on US sub-prime collateral as at 31st December 2007.



**BARCLAYS PLC****NOTES****23. Available for sale financial investments**

|   | 2007<br>£m    | 2006<br>£m |
|---|---------------|------------|
| Debt securities                         | 38,673        | 47,912     |
| Equity securities                       | 1,676         | 1,371      |
| Treasury bills and other eligible bills | 2,723         | 2,420      |
|   | <b>43,072</b> | 51,703     |

**24. Other assets**

|  | 2007<br>£m   | 2006<br>£m |
|--|--------------|------------|
| Sundry debtors                                 | 4,042        | 4,298      |
| Prepayments                                    | 551          | 658        |
| Accrued income                                 | 400          | 722        |
| Insurance assets, including unit linked assets | 157          | 172        |
|  | <b>5,150</b> | 5,850      |

**25. Other liabilities**

|  | 2007<br>£m    | 2006<br>£m |
|--|---------------|------------|
| Obligations under finance leases payable | 83            | 92         |
| Sundry creditors                         | 4,341         | 4,118      |
| Accruals and deferred income             | 6,075         | 6,127      |
|  | <b>10,499</b> | 10,337     |

**26. Provisions**

|   | 2007<br>£m | 2006<br>£m |
|---|------------|------------|
| Redundancy and restructuring                              | 82         | 102        |
| Undrawn contractually committed facilities and guarantees | 475        | 46         |
| Onerous contracts   | 64         | 71         |
| Sundry provisions   | 209        | 243        |



**BARCLAYS PLC**

**NOTES**

**27. Retirement benefit liabilities**

The Group's IAS 19 pension surplus across all schemes as at 31st December 2007 was £393m (31st December 2006: deficit of £817m). There are net recognised liabilities of £1,501m (31st December 2006: £1,719m) and unrecognised actuarial gains of £1,894m (31st December 2006: £902m). The net recognised liabilities comprised retirement benefit liabilities of £1,537m (31st December 2006: £1,807m) and assets of £36m (31st December 2006: £88m).

The Group's IAS 19 pension surplus in respect of the main UK scheme as at 31st December 2007 was £668m (31st December 2006: deficit of £475m). Among the reasons for the movement of £1,143m was the increase in AA long-term corporate bond yields which resulted in a higher discount rate of 5.82% (31st December 2006: 5.12%), partially offset by lower than expected returns and an increase in the inflation assumption to 3.45% (31st December 2006: 3.08%).

**BARCLAYS PLC****NOTES****28. Total shareholders equity**

|   | 2007          | 2006          |
|---|---------------|---------------|
|   | £m            | £m            |
| Called up share capital                                 | 1,651         | 1,634         |
| Share premium account                                   | 56            | 5,818         |
| Available for sale reserve                              | 154           | 132           |
| Cash flow hedging reserve                               | 26            | (230)         |
| Capital redemption reserve                              | 384           | 309           |
| Other capital reserve                                   | 617           | 617           |
| Currency translation reserve                            | (307)         | (438)         |
| Other reserves  | 874           | 390           |
| Retained earnings                                       | 20,970        | 12,169        |
| Less: Treasury shares                                   | (260)         | (212)         |
| <b>Shareholders equity excluding minority interests</b> | <b>23,291</b> | <b>19,799</b> |
| Preference shares                                       | 4,744         | 3,414         |
| Reserve capital instruments                             | 1,906         | 1,906         |
| Upper tier 2 instruments                                | 586           | 586           |
| Absa minority interests                                 | 1,676         | 1,451         |
| Other minority interests                                | 273           | 234           |
| Minority interests                                      | 9,185         | 7,591         |
| <b>Total shareholders equity</b>                        | <b>32,476</b> | <b>27,390</b> |

Total shareholders equity increased £5,086m to £32,476m (2006: 27,390m).

Called up share capital comprises 6,600 million (2006: 6,535 million) ordinary shares of 25p each and 1 million (2006: 1 million) staff shares of £1 each. Called up share capital increased by £17m representing the nominal value of shares issued to Temasek Holdings, China Development Bank (CDB) and employees under share option plans largely offset by a reduction in nominal value arising from share buy-backs. Share premium reduced by £5,762m; the reclassification of £7,223m to retained earnings resulting from the High Court approved cancellation of share premium was partly offset by additional premium arising on the issuance to CDB and on employee options. The capital redemption reserve increased by £75m representing the nominal value of the share buy-backs.

Retained earnings increased by £8,801m. Increases primarily arose from profit attributable to equity holders of the parent of £4,417m, the reclassification of share premium of £7,223m and the proceeds of the Temasek issuance in excess of nominal value of £941m. Reductions primarily arose from external dividends paid of £2,079m and the total cost of share repurchases of £1,802m.

Movements in other reserves, except the capital redemption reserve, reflect the relevant amounts recorded in the consolidated statement of recognised income and expense on page 71.

Minority interests increased £1,594m to £9,185m (2006: £7,591m). The increase was primarily driven by a preference share issuance of £1,322m and an increase in the minority interest in Absa of £225m.

**BARCLAYS PLC****NOTES****29. Contingent liabilities and commitments**

|   | <b>2007</b>    | <b>2006</b> |
|---|----------------|-------------|
|   | <b>£m</b>      | <b>£m</b>   |
| Acceptances and endorsements  | <b>365</b>     | 287         |
| Guarantees and letters of credit pledged as collateral for security | <b>35,692</b>  | 31,252      |
| Other contingent liabilities  | <b>9,717</b>   | 7,880       |
| <b>Contingent liabilities</b>                                       | <b>45,774</b>  | 39,419      |
| <b>Commitments</b>  | <b>192,639</b> | 205,504     |

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**BARCLAYS PLC**

**NOTES**

**30. Legal proceedings**

Barclays has for some time been party to proceedings, including a class action, in the United States against a number of defendants following the collapse of Enron; the class action claim is commonly known as the Newby litigation. On 20<sup>th</sup> July 2006 Barclays received an Order from the United States District Court for the Southern District of Texas Houston Division which dismissed the claims against Barclays PLC, Barclays Bank PLC and Barclays Capital Inc. in the Newby litigation. On 4<sup>th</sup> December 2006 the Court stayed Barclays dismissal from the proceedings and allowed the plaintiffs to file a supplemental complaint. On 19<sup>th</sup> March 2007 the United States Court of Appeals for the Fifth Circuit issued its decision on an appeal by Barclays and two other financial institutions contesting a ruling by the District Court allowing the Newby litigation to proceed as a class action. The Court of Appeals held that because no proper claim against Barclays and the other financial institutions had been alleged by the plaintiffs, the case could not proceed against them. The plaintiffs applied to the United States Supreme Court for a review of this decision. On 22 January 2008, the United States Supreme Court denied the plaintiffs' request for review. Following the Supreme Court's decision, the District Court ordered a further briefing concerning the status of the plaintiffs' claims. Barclays plans to seek the dismissal of the plaintiffs' claims.

Barclays considers that the Enron related claims against it are without merit and is defending them vigorously. It is not possible to estimate Barclays possible loss in relation to these matters, nor the effect that they might have upon operating results in any particular financial period.

Barclays has been in negotiations with the staff of the US Securities and Exchange Commission with respect to a settlement of the Commission's investigations of transactions between Barclays and Enron. Barclays does not expect that the amount of any settlement with the Commission would have a significant adverse effect on its financial position or operating results.

Like other UK financial services institutions, Barclays faces numerous County Court claims and complaints by customers who allege that its unauthorised overdraft charges either contravene the Unfair Terms in Consumer Contracts Regulations 1999 or are unenforceable penalties or both. Pending resolution of the test case referred to below (the test case), existing and new claims in the County Courts are stayed, and there is an FSA waiver of the complaints handling process and a standstill of Financial Ombudsman Service decisions. In July 2007, and by agreement with all parties, the OFT launched the test case by commencing proceedings against seven banks and one building society including Barclays, the first stage of which seeks declarations on two issues of legal principle. The hearing commenced on 17 January 2008. Barclays is defending the test case vigorously. It is not practicable to estimate Barclays possible loss in relation to these matters, nor the effect that they may have upon operating results in any particular financial period.

Barclays is engaged in various other litigation proceedings both in the United Kingdom and a number of overseas jurisdictions, including the United States, involving claims by and against it which arise in the ordinary course of business. Barclays does not expect the ultimate resolution of any of the proceedings to which Barclays is party to have a significant adverse effect on the financial position of the Group and Barclays has not disclosed the contingent liabilities associated with these claims either because they cannot reasonably be estimated or because such disclosure could be prejudicial to the conduct of the claims.



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**BARCLAYS PLC**

**NOTES**

**31. Competition and regulatory matters**

The scale of regulatory change remains challenging, arising in part from the implementation of some key European Union (EU) directives. Many changes to financial services legislation and regulation have come into force in recent years and further changes will take place in the near future. Concurrently, there is continuing political and regulatory scrutiny of the operation of the retail banking and consumer credit industries in the UK and elsewhere. The nature and impact of future changes in policies and regulatory action are not predictable and beyond the Group's control but could have an impact on the Group's businesses and earnings. In June 2005 an inquiry into retail banking in all of the then 25 Member States was launched by the European Commission's Directorate General for Competition. The inquiry looked at retail banking in Europe generally. In January 2007 the European Commission announced that the inquiry had identified barriers to competition in certain areas of retail banking, payment cards and payment systems in the EU. The Commission indicated it will use its powers to address these barriers, and will encourage national competition authorities to enforce European and national competition laws where appropriate. Any action taken by the Commission and national competition authorities could have an impact on the payment cards and payment systems businesses of Barclays and on its retail banking activities in the EU countries in which it operates.

In September 2005 the UK Office of Fair Trading (OFT) received a super-complaint from the Citizens Advice Bureau relating to payment protection insurance (PPI). As a result, the OFT commenced a market study on PPI in April 2006. In October 2006, the OFT announced the outcome of the market study and, following a period of consultation, the OFT referred the PPI market to the UK Competition Commission for an in-depth inquiry in February 2007. This inquiry could last for up to two years. Also in October 2006, the UK Financial Services Authority (FSA) published the outcome of its broad industry thematic review of PPI sales practices in which it concluded that some firms fail to treat customers fairly. Barclays has cooperated fully with these investigations and will continue to do so.

In April 2006, the OFT commenced a review of the undertakings given following the conclusion of the Competition Commission inquiry in 2002 into the supply of banking services to small and medium enterprises. Based on the OFT's report, the Competition Commission issued its final decision on 21st December 2007 and decided to release the UK's four largest clearing banks (including Barclays) from most of the transitional undertakings given by them in 2002.

The OFT has carried out investigations into Visa and MasterCard credit card interchange rates. The decision by the OFT in the MasterCard interchange case was set aside by the Competition Appeals Tribunal in June 2006. The OFT's investigation in the Visa interchange case is at an earlier stage and a second MasterCard interchange case is ongoing. The outcome is not known but these investigations may have an impact on the consumer credit industry in general and therefore on Barclays business in this sector. In February 2007 the OFT announced that it was expanding its investigation into interchange rates to include debit cards.

In April 2007, the UK consumer interest association known as Which? submitted a super-complaint to the OFT pursuant to the Enterprise Act 2002. The super-complaint criticises the various ways in which credit card companies calculate interest charges on credit card accounts. In June 2007, the OFT announced a new programme of work with the credit card industry and consumer bodies in order to make the costs of credit cards easier for consumers to understand. This OFT decision follows the receipt by the OFT of the super-complaint from Which? This new work will explore the issues surrounding the costs of credit for credit cards including purchases, cash advances, introductory offers and payment allocation. The OFT's programme of work is expected to take six months.

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**BARCLAYS PLC**

**NOTES**

**31. Competition and regulatory matters (continued)**

The OFT announced the findings of its investigation into the level of late and over-limit fees on credit cards in April 2006, requiring a response from credit card companies by 31st May 2006. Barclaycard responded by confirming that it would reduce its late and over-limit fees on credit cards from 1st August 2006.

In September 2006, the OFT announced that it had decided to undertake a fact find on the application of its statement on credit card fees to current account unauthorised overdraft fees. The fact find was completed in March 2007. On 29th March 2007, the OFT announced its decision to conduct a formal investigation into the fairness of bank current account charges. The OFT announced a market study into personal current accounts (PCAs) in the UK on 26th April 2007. The market study will look at: (i) whether the provision of free if in credit PCAs delivers sufficiently high levels of transparency and value for customers; (ii) the implications for competition and consumers if there were to be a shift away from free if in credit PCAs; (iii) the fairness and impact on consumers generally of the incidence, level and consequences of account charges; and (iv) what steps could be taken to improve customers ability to secure better value for money, in particular to help customers make more informed current account choices and drive competition. The study will focus on PCAs but will include an examination of other retail banking products, in particular savings accounts, credit cards, personal loans and mortgages in order to take into account the competitive dynamics of UK retail banking. The OFT will publish its interim findings after the test case (see below).

In July 2007, the OFT commenced a test case in the High Court by agreement with Barclays and seven other financial institutions in which the parties seek declarations on two legal issues arising from the banks terms and conditions relating to overdraft charges. The test case does not encompass claims from local, medium or larger business customers. The proceedings will run in parallel with the ongoing OFT dual inquiry into unauthorised overdraft charges and PCAs. Please also refer to the Legal proceedings section on page 62.

In January 2007, the FSA issued a statement of good practice relating to mortgage exit administration fees. Barclays agreed to charge the fee applicable at the time the customer took out the mortgage, which was one of the options recommended by the FSA.

US laws and regulations require compliance with US economic sanctions, administered by the Office of Foreign Assets Control, against designated foreign countries, nationals and others. HM Treasury regulations similarly require compliance with sanctions adopted by the UK government. Barclays has been conducting an internal review of its conduct with respect to US dollar payments involving countries, persons or entities subject to these sanctions and has been reporting to governmental agencies about the results of that review. Barclays received inquiries relating to these sanctions and certain US dollar payments processed by its New York branch from the New York County District Attorney's Office and the US Department of Justice, which, along with other authorities, has been reported to be conducting investigations of sanctions compliance by non-US financial institutions. Barclays has responded to those inquiries and is cooperating with regulators, the Department of Justice and the District Attorney's Office in connection with their investigations of Barclays conduct with respect to sanctions compliance. Barclays has also been keeping the FSA informed of the progress of these investigations and Barclays internal review. Barclays review is ongoing. It is currently not possible to predict the ultimate resolution of the issues covered by Barclays review and the investigations, including the timing and potential financial effect of any resolution, which could be substantial. Barclays does not expect these matters to have a material adverse effect on the financial position of the Group, but it is not possible to estimate the effect they might have upon operating results in any particular financial period.

**BARCLAYS PLC****NOTES****32. Market Risk**

Market risk is the risk that Barclays earnings, capital, or ability to meet its business objectives, will be adversely affected by changes in the level or volatility of market rates or prices such as interest rates, credit spreads, commodity prices, equity prices and foreign exchange rates.

Barclays Capital's market risk exposure, as measured by average total Daily Value at Risk (DVaR), increased by 13% to £42.0m (2006: £37.1m). Interest rate and credit spread risks were broadly unchanged while commodity DVaR and equity DVaR increased by £8.9m and £3.4m respectively. Diversification across risk types remained significant, reflecting the broad product mix. Total DVaR as at 31st December 2007 was £53.9m (31st December 2006: £41.9m), reflecting the increased market volatility in the second half of the year.

**Analysis of Barclays Capital's market risk exposures**

The daily average, maximum and minimum values of DVaR were calculated as below:

**DVaR**

|                        | Twelve Months to<br>31st December 2007 |                         |                        |
|------------------------|--|-------------------------|------------------------|
|                        | Average<br>£m                          | High <sup>1</sup><br>£m | Low <sup>1</sup><br>£m |
| Interest rate risk     | 20.0                                   | 33.3                    | 12.6                   |
| Credit spread risk     | 24.9                                   | 43.3                    | 14.6                   |
| Commodity risk         | 20.2                                   | 27.2                    | 14.8                   |
| Equity risk            | 11.2                                   | 17.6                    | 7.3                    |
| Foreign exchange risk  | 4.9                                    | 9.6                     | 2.9                    |
| Diversification effect | (39.2)                                 | n/a                     | n/a                    |
| <b>Total DVaR</b>      | <b>42.0</b>                            | <b>59.3</b>             | <b>33.1</b>            |

|                        | Twelve Months to<br>31st December 2006 |                         |                        |
|------------------------|--|-------------------------|------------------------|
|                        | Average<br>£m                          | High <sup>1</sup><br>£m | Low <sup>1</sup><br>£m |
| Interest rate risk     | 20.1                                   | 28.8                    | 12.3                   |
| Credit spread risk     | 24.3                                   | 33.1                    | 17.9                   |
| Commodity risk         | 11.3                                   | 21.6                    | 5.7                    |
| Equity risk            | 7.8                                    | 11.6                    | 5.8                    |
| Foreign exchange risk  | 4.0                                    | 7.7                     | 1.8                    |
| Diversification effect | (30.4)                                 | n/a                     | n/a                    |
| <b>Total DVaR</b>      | <b>37.1</b>                            | <b>43.2</b>             | <b>31.3</b>            |

<sup>1</sup> The high (and low) DVaR figures reported for each category did not necessarily occur on the same day as the high (and low) DVaR reported as a whole. Consequently a diversification effect number for the high (and low) DVaR figures would not be meaningful and it is therefore omitted from the above table.



**BARCLAYS PLC****NOTES****33. Capital Ratios**

|   | Basel II<br>2007<br>£m | Basel I<br>2007<br>£m | Basel I<br>2006<br>£m |
|---|------------------------|-----------------------|-----------------------|
| <b>Risk weighted assets:</b>                            |                        |                       |                       |
| Banking book  |                        |                       |                       |
| On-balance sheet  |                        | 231,496               | 197,979               |
| Off-balance sheet                                       |                        | 32,620                | 33,821                |
| Associated undertakings and joint ventures <sup>1</sup> |                        | 1,354                 | 2,072                 |
| <b>Total banking book</b>                               | 244,474                | 265,470               | 233,872               |
| Trading book  |                        |                       |                       |
| Market risks  | 39,812                 | 36,265                | 30,291                |
| Counterparty and settlement risks                       | 41,203                 | 51,741                | 33,670                |
| Total trading book                                      | 81,015                 | 88,006                | 63,961                |
| Operational risk  | 28,389                 |                       |                       |
| <b>Total risk weighted assets</b>                       | 353,878                | 353,476               | 297,833               |
| <b>Capital resources:</b>                               |                        |                       |                       |
| Tier 1  |                        |                       |                       |
| Called up share capital                                 | 1,651                  | 1,651                 | 1,634                 |
| Eligible reserves                                       | 22,939                 | 22,526                | 19,608                |
| Minority interests <sup>2</sup>                         | 10,551                 | 10,551                | 7,899                 |
| Tier 1 notes <sup>3</sup>                               | 899                    | 899                   | 909                   |
| Less: intangible assets                                 | (8,191)                | (8,191)               | (7,045)               |
| Less: deductions from Tier 1 capital <sup>1</sup>       | (1,106)                | (28)                  |                       |
| <b>Total qualifying Tier 1 capital</b>                  | 26,743                 | 27,408                | 23,005                |
| Tier 2  |                        |                       |                       |
| Revaluation reserves                                    | 26                     | 26                    | 25                    |
| Available for sale-equity gains                         | 295                    | 295                   | 221                   |
| Collectively assessed impairment allowances             | 440                    | 2,619                 | 2,556                 |
| Minority Interests                                      | 442                    | 442                   | 451                   |
| Qualifying subordinated liabilities <sup>4</sup> :      |                        |                       |                       |
| Undated loan capital                                    | 3,191                  | 3,191                 | 3,180                 |
| Dated loan capital                                      | 10,578                 | 10,578                | 7,603                 |
| Less: deductions from Tier 2 capital <sup>1</sup>       | (1,106)                | (28)                  |                       |
| <b>Total qualifying Tier 2 capital</b>                  | 13,866                 | 17,123                | 14,036                |
| Less: Regulatory deductions:                            |                        |                       |                       |
| Investments not consolidated for supervisory purposes   | (633)                  | (633)                 | (982)                 |
| Other deductions  | (193)                  | (1,256)               | (1,348)               |
| Total deductions  | (826)                  | (1,889)               | (2,330)               |

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|                                    |        |               |        |
|------------------------------------|--------|---------------|--------|
| <b>Total net capital resources</b> | 39,783 | <b>42,642</b> | 34,711 |
|                                    | %      | %             | %      |
| Equity Tier 1 ratio                | 5.1    | <b>5.0</b>    | 5.3    |
| Tier 1 ratio                       | 7.6    | <b>7.8</b>    | 7.7    |
| Risk asset ratio                   | 11.2   | <b>12.1</b>   | 11.7   |

<sup>1</sup> From 1st January 2007, under the FSA's Prudential Sourcebook for Banks, Building Societies and Investment Firms, eligible associates are proportionally, rather than fully, consolidated for regulatory purposes and certain deductions are made directly from Tiers 1 and 2 rather than being included in regulatory deductions.

<sup>2</sup> Includes reserve capital instruments of £3,908m (31st December 2006: £2,765m). Of this amount, £1,118m was issued during 2007. This issue is classified within subordinated liabilities on the consolidated balance sheet.

<sup>3</sup> Tier 1 notes are included in subordinated liabilities in the consolidated balance sheet.

<sup>4</sup> Subordinated liabilities included in Tier 2 Capital are subject to limits laid down in the regulatory requirements.

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**BARCLAYS PLC**

**NOTES**

**33. Capital Ratios (continued)**

**Basel I**

At 31st December 2007, the Tier 1 capital ratio was 7.8% and the risk asset ratio was 12.1%. From 31st December 2006, total net capital resources rose £7.9bn and risk weighted assets increased £55.6bn.

Tier 1 capital rose £4.4bn, including £2.3bn arising from profits attributable to equity holders net of dividends paid. Minority interests within Tier 1 capital increased £2.7bn primarily due to the issuance of reserve capital instruments and preference shares. The deduction for goodwill and intangible assets increased by £1.1bn. Tier 2 capital increased £3.1bn mainly as a result of an increase of £3.0bn of dated loan capital.

**Basel II**

Barclays commenced calculating its risk weighted assets under the new Basel II Capital framework from 1st January 2008.

Risk weighted assets (RWAs) calculated on a Basel II basis are broadly in line with RWAs calculated on a Basel I basis. A reduction in credit and counterparty RWAs of £31.5bn more than offset the identification of capital equivalent RWAs of £28.4bn attributable to operational risk. The reduced RWAs attributable to credit risk were mainly driven by recognition of the low risk profile of first charge residential mortgages in UK Retail Banking and Absa and the use of internal models to assess exposures to counterparty risk in the trading book. These were partially offset by higher counterparty risk weightings in emerging markets and greater recognition of undrawn commitments.

Compared to Basel I, deductions from Tier 1 and Tier 2 capital under Basel II include additional amounts relating to expected loss and securitisations. For advanced portfolios, any excess of expected loss over impairment allowances is deducted half from Tier 1 and half from Tier 2 capital. Deductions relating to securitisation transactions, which are made from total capital under Basel I, are deducted half from Tier 1 and half from Tier 2 capital under Basel II.

For portfolios treated under the standardised approach, the inclusion of collectively assessed impairment allowances in Tier 2 capital remains the same under Basel II. Collectively assessed impairment allowances against exposures treated under Basel II advanced approaches are not eligible for direct inclusion in Tier 2 capital.

**BARCLAYS PLC****NOTES****34. Reconciliation of regulatory capital**

Capital is defined differently for accounting and regulatory purposes. A reconciliation of shareholders' equity for accounting purposes to called up share capital and eligible reserves for regulatory purposes is set out below:

|   | 2007<br>£m    | 2006<br>£m    |
|---|---------------|---------------|
| Shareholders' equity excluding minority interests                               | 23,291        | 19,799        |
| Available for sale reserve  | (154)         | (132)         |
| Cash flow hedging reserve   | (26)          | 230           |
| Adjustments to retained earnings  |               |               |
| Defined benefit pension scheme  | 1,053         | 1,165         |
| Additional companies in regulatory consolidation and non-consolidated companies | (281)         | (498)         |
| Foreign exchange on RCIs and upper Tier 2 loan stock                            | 478           | 504           |
| Adjustment for own credit   | (461)         |               |
| Other adjustments   | 277           | 174           |
| <b>Called up share capital and eligible reserves for regulatory purposes</b>    | <b>24,177</b> | <b>21,242</b> |

Under Basel II, called up share capital and eligible reserves for regulatory purposes included £413m of additional eligible reserves compared to Basel I.



**BARCLAYS PLC****NOTES****35. Total assets and risk weighted assets****Total assets**

|   | 2007<br>£m       | 2006<br>£m     |
|---|------------------|----------------|
| UK Banking  | 161,777          | 147,576        |
| UK Retail Banking                                   | 87,833           | 81,692         |
| Barclays Commercial Bank                            | 73,944           | 65,884         |
| Barclaycard   | 22,164           | 20,082         |
| International Retail and Commercial Banking         | 89,457           | 68,588         |
| International Retail and Commercial Banking-ex Absa | 52,204           | 38,191         |
| International Retail and Commercial Banking-Absa    | 37,253           | 30,397         |
| Barclays Capital                                    | 839,662          | 657,922        |
| Barclays Global Investors                           | 89,224           | 80,515         |
| Barclays Wealth                                     | 18,024           | 15,022         |
| Head office functions and other operations          | 7,053            | 7,082          |
|   | <b>1,227,361</b> | <b>996,787</b> |

**Risk weighted assets<sup>1</sup>**

|   | 2007<br>£m     | 2006<br>£m     |
|---|----------------|----------------|
| UK Banking  | 99,836         | 92,981         |
| UK Retail Banking                                   | 45,992         | 43,020         |
| Barclays Commercial Bank                            | 53,844         | 49,961         |
| Barclaycard   | 19,929         | 17,035         |
| International Retail and Commercial Banking         | 53,269         | 40,810         |
| International Retail and Commercial Banking-ex Absa | 29,667         | 20,082         |
| International Retail and Commercial Banking-Absa    | 23,602         | 20,728         |
| Barclays Capital                                    | 169,124        | 137,635        |
| Barclays Global Investors                           | 1,994          | 1,375          |
| Barclays Wealth                                     | 7,692          | 6,077          |
| Head office functions and other operations          | 1,632          | 1,920          |
|   | <b>353,476</b> | <b>297,833</b> |

<sup>1</sup> Risk weighted assets are calculated under Basel I

**BARCLAYS PLC**

**NOTES**

**35. Total assets and risk weighted assets (continued)**

Total assets increased 23% to £1,227.4bn (2006: £996.8bn). Risk weighted assets increased 19% to £353.5bn (31st December 2006: £297.8bn). Loans and advances to customers that have been securitised increased £4.3bn to £28.7bn (31st December 2006: £24.4bn). The increase in risk weighted assets since 2006 reflected a rise of £31.6bn in the banking book and a rise of £24.0bn in the trading book.

UK Retail Banking total assets increased 7% to £87.8bn (31st December 2006: £81.7bn). This was mainly attributable to growth in mortgage balances. Risk weighted assets increased by 7% to £46.0bn (31st December 2006: £43.0bn) with growth in mortgages partially offset by an increase in securitised balances and other reductions.

Barclays Commercial Bank total assets grew 12% to £73.9bn (31st December 2006: £65.9bn) driven by growth across lending products. Risk weighted assets increased 8% to £53.8bn (31st December 2006: £50.0bn), reflecting asset growth partially offset by increased regulatory netting and an increase in securitised balances.

Barclaycard total assets increased 10% to £22.2bn (31st December 2006: £20.1bn). Risk weighted assets increased 17% to £19.9bn (31st December 2006: £17.0bn), primarily reflecting the increase in total assets, redemption of securitisation transactions, partially offset by changes to the treatment of regulatory associates and the sale of part of the Monument card portfolio.

International Retail and Commercial Banking - excluding Absa total assets grew 37% to £52.2bn (31st December 2006: £38.2bn). This growth was mainly driven by increases in retail mortgages and unsecured lending in Western Europe and increases in unsecured lending in Emerging Markets. Risk weighted assets increased 48% to £29.7bn (31st December 2006: £20.1bn), reflecting asset growth and a change in product mix.

International Retail and Commercial Banking - Absa total assets increased 23% to £37.3bn (31st December 2006: £30.4bn), primarily driven by increases in mortgages and commercial property finance. Risk weighted assets increased 14% to £23.6bn (31st December 2006: £20.7bn), reflecting balance sheet growth.

Barclays Capital total assets rose 28% to £839.7bn (31st December 2006: £657.9bn). Derivative assets increased £109.3bn primarily due to movements across a range of market indices. This was accompanied by a corresponding increase in derivative liabilities. The increase in non-derivative assets reflects an expansion of the business across a number of asset classes, combined with an increase in drawn leveraged loan positions and mortgage-related assets. Risk weighted assets increased 23% to £169.1bn (31st December 2006: £137.6bn) reflecting growth in fixed income, equities and credit derivatives.

Barclays Global Investors total assets increased 11% to £89.2bn (31st December 2006: £80.5bn), mainly attributable to growth in certain asset management products recognised as investment contracts. The majority of total assets relates to asset management products with equal and offsetting balances reflected within liabilities to customers. Risk weighted assets increased 43% to £2.0bn (31st December 2006: £1.4bn) mainly attributable to overall growth in the balance sheet and the mix of securities lending activity.

Barclays Wealth total assets increased 20% to £18.0bn (31st December 2006: £15.0bn) reflecting strong growth in lending to high net worth, affluent and intermediary clients. Risk weighted assets increased 26% to £7.7bn (31st December 2006: £6.1bn) reflecting the increase in lending.

Head office functions and other operations total assets remained flat at £7.1bn (31st December 2006: £7.1bn). Risk weighted assets decreased 16% to £1.6bn (31st December 2006: £1.9bn).

**BARCLAYS PLC****CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSE**

|   | 2007  | 2006    |
|---|-------|---------|
|   | £m    | £m      |
| Net movements in available for sale reserve   | 2     | (140)   |
| Net movements in cash flow hedging reserve    | 359   | (487)   |
| Net movements in currency translation reserve | 54    | (781)   |
| Tax   | 54    | 253     |
| Other movements                               | 22    | 25      |
| Amounts included directly in equity           | 491   | (1,130) |
| Profit after tax                              | 5,095 | 5,195   |
| Total recognised income and expense           | 5,586 | 4,065   |
| <b>Attributable to:</b>                       |       |         |
| Equity holders of the parent                  | 4,854 | 3,682   |
| Minority interests                            | 732   | 383     |
|   | 5,586 | 4,065   |

The consolidated statement of recognised income and expense reflects all items of income and expense for the period, including items taken directly to equity. Movements in individual reserves are shown including amounts which relate to minority interests; the impact of such amounts is then reflected in the amount attributable to such interests. Movements in individual reserves are also shown on a pre-tax basis with any related tax recorded on the separate tax line.

The available for sale reserve reflects gains or losses arising from the change in fair value of available for sale financial assets except for items recorded in the income statement which are: impairment losses; gains or losses transferred to the income statement due to fair value hedge accounting; and foreign exchange gains or losses on monetary items such as debt securities. When an available for sale asset is impaired or derecognised, the cumulative gain or loss previously recognised in the available for sale reserve is transferred to the income statement. The transfer of net gains to the income statement, primarily on disposal of assets, was offset by the recognition of net unrealised gains from changes in fair value.

Cash flow hedging aims to minimise exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss. The portion of the gain or loss on the hedging instrument that is deemed to be an effective hedge is recognised in the cash flow hedging reserve. The gains and losses deferred in this reserve will be transferred to the income statement in the same period or periods during which the hedged item is recognised in the income statement. The movement in 2007 reflects the transfer of net losses to the income statement and the recognition of net unrealised gains from changes in the fair value of the hedging instruments.

Exchange differences arising on the net investments in foreign operations and effective hedges of net investments are recognised in the currency translation reserve and transferred to the income statement on the disposal of the net investment. The movement in 2007 primarily reflects the impact of changes in the value of the Euro on net investments partially offset by the impact of changes in the value of the US Dollar on net investments and other currency movements on net investments which are hedged on a post-tax basis. The Euro and US Dollar net investments are economically hedged through Euro-denominated and US Dollar-denominated preference share capital, which is not revalued for accounting purposes.

**BARCLAYS PLC****SUMMARY CONSOLIDATED CASH FLOW STATEMENT**

|   | 2007          | 2006          |
|---|---------------|---------------|
|   | £m            | £m            |
| Net cash flow from operating activities               | (10,747)      | 10,047        |
| Net cash flow from investing activities               | 10,064        | (1,154)       |
| Net cash flow from financing activities               | 3,358         | 692           |
| Effects of exchange rate on cash and cash equivalents | (550)         | 562           |
| <b>Net increase in cash and cash equivalents</b>      | <b>2,125</b>  | <b>10,147</b> |
| Cash and cash equivalents at beginning of period      | 30,952        | 20,805        |
| <b>Cash and cash equivalents at end of period</b>     | <b>33,077</b> | <b>30,952</b> |

**BARCLAYS PLC**

**PERFORMANCE MANAGEMENT**

**Performance relative to the 2004 to 2007 goal period**

Barclays uses goals to drive performance. At the end of 2003, Barclays established a set of four year performance goals for the period 2004 to 2007 inclusive. The primary goal was to achieve top quartile Total Shareholder Return (TSR) relative to a peer group<sup>1</sup> of financial services companies. TSR is defined as the value created for shareholders through share price appreciation, plus reinvested dividend payments. The peer group is regularly reviewed to ensure that it remains aligned to our business mix and the direction and scale of our ambition.

Barclays delivered Total Shareholder Return (TSR) of 20.4% for the goal period and was positioned 8th within its peer group (third quartile) for the goal period commencing 1st January 2004.

<sup>1</sup> Peer group for 2007 and 2006: Banco Santander, BBVA, BNP Paribas, Citigroup, Deutsche Bank, HBOS, HSBC, JP Morgan Chase, Lloyds TSB, Royal Bank of Scotland and UBS. In 2007 Banco Santander replaced ABN Amro in the peer group.

**BARCLAYS PLC****PERFORMANCE MANAGEMENT****Risk Tendency**

As part of its credit risk management system, the Group uses a model-based methodology to assess the point-in-time expected loss of credit portfolios across different customer categories. The approach is termed Risk Tendency and applies to credit exposures not already reported as Credit Risk Loans for both wholesale and retail sectors. Risk Tendency models provide statistical estimates of average expected loss levels for a rolling 12-month period based on averages in the ranges of possible losses expected from each of the current portfolios. This contrasts with impairment charges as required under accounting standards, which derive almost entirely from Credit Risk Loans where there is objective evidence of actual impairment as at the balance sheet date.

Since Risk Tendency and impairment allowances are calculated for different parts of the portfolio, for different purposes and on different bases, Risk Tendency does not predict loan impairment. Risk Tendency is provided to present a view of the evolution of the scale and quality of the credit portfolios.

|   | 2007         | 2006         |
|---|--------------|--------------|
|   | £m           | £m           |
| UK Banking  | 775          | 790          |
| UK Retail Banking                                   | 470          | 500          |
| Barclays Commercial Bank                            | 305          | 290          |
| Barclaycard   | 945          | 1,135        |
| International Retail and Commercial Banking         | 475          | 220          |
| International Retail and Commercial Banking-ex Absa | 220          | 75           |
| International Retail and Commercial Banking-Absa    | 255          | 145          |
| Barclays Capital                                    | 140          | 95           |
| Barclays Wealth                                     | 10           | 10           |
| Transition Businesses <sup>1</sup>                  | 10           | 10           |
|   | <b>2,355</b> | <b>2,260</b> |

Risk Tendency increased 4% (£95m) to £2,355m (31st December 2006: £2,260m), significantly less than the 23% growth in the Group's loans and advances balances. This relatively small rise in Risk Tendency reflected, in particular, the improving profile of the UK unsecured loan book. Other factors influencing Risk Tendency included: methodology changes in Barclaycard; UK Retail Banking and International Retail and Commercial Banking - Absa; the sale of part of the Monument portfolio; and a maturing credit risk profile in the international card portfolios.

UK Retail Banking Risk Tendency decreased £30m to £470m (31st December 2006: £500m). This reflected an improvement in the credit risk profile in the UK unsecured consumer lending portfolios, partially offset by the impact of methodology changes and asset growth.

Risk Tendency in Barclays Commercial Bank increased £15m to £305m (31st December 2006: £290m). This reflected some growth in loan balances offset by improvements in the credit risk profile.

Barclaycard Risk Tendency decreased £190m to £945m (31st December 2006: £1,135m). This reflected improvement in the credit risk profile of UK cards, the sale of part of the Monument portfolio and methodology changes in UK cards, partially offset by asset growth in the international portfolios.

Risk Tendency at International Retail and Commercial Banking - excluding Absa increased £145m to £220m (31st December 2006: £75m), reflecting an increase to the risk profile and balance sheet growth in Emerging Markets and Western Europe.

<sup>1</sup> Included within Head office functions and other operations



**BARCLAYS PLC**

**PERFORMANCE MANAGEMENT**

**Risk Tendency (continued)**

In International Retail and Commercial Banking - Absa, the increase of £110m in Risk Tendency to £255m (31st December 2006: £145m) included a change to the methodology following the introduction of Basel compliant, Probability of Default, Exposure at Default and Loss Given Default models.

Risk Tendency in Barclays Capital increased £45m to £140m (31st December 2006: £95m) primarily due to drawn leveraged loan positions. The drawn liquidity facilities on ABS CDO Super Senior positions are classified as credit risk loans and therefore no Risk Tendency is calculated on them.



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**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Group reporting changes in 2007**

Barclays announced on 19th June 2007 the impact of certain changes in Group Structure and reporting on the 2006 results. There was no impact on the Group income statement or balance sheet.

**UK Retail Banking.** The unsecured lending business, previously managed and reported within **Barclaycard** and the Barclays Financial Planning business, previously managed and reported within **Barclays Wealth** are now managed and reported within **UK Retail Banking**. The changes combine these products with related products already offered by UK Retail Banking. In the UK certain UK Premier customers are now managed and reported within **Barclays Wealth**.

**Barclaycard.** The unsecured lending portfolio, previously managed and reported within **Barclaycard**, has been transferred and is now managed and reported within **UK Retail Banking**.

**International Retail and Commercial Banking - excluding Absa.** A number of high net worth customers are now managed and reported within **Barclays Wealth** in order to better match client profiles to wealth services.

**Barclays Wealth.** In the UK and Western Europe certain Premier and high net worth customers are now managed and reported within **Barclays Wealth** having been previously reported within **UK Retail Banking** and **International Retail and Commercial Banking excluding Absa**.

The Barclays Financial Planning business previously managed and reported within **Barclays Wealth**, has become a fully integrated part of and is managed and reported within **UK Retail Banking**. Finally with effect from 1st January 2007 **Barclays Wealth closed life assurance activities** continues to be managed within **Barclays Wealth** and for reporting purposes has been combined rather than being reported separately.

The structure and reporting remains unchanged for **Barclays Commercial Bank, International Retail and Commercial Banking- Absa, Barclays Capital, Barclays Global Investors and Head Office Functions and Other Operations**.

**Basis of Preparation**

There have been no significant changes to the accounting policies described in the 2006 Annual report. Therefore the information in this announcement has been prepared using the accounting policies and presentation applied in 2006. Prior period presentation has, where appropriate, been restated to conform with current year classification.

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**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Future accounting developments**

Consideration will be given during 2008 to the implications, if any, of the following new and revised standards and International Financial Reporting Interpretations Committee (IFRIC) interpretations as follows:

IFRS 3 - Business Combinations and IAS 27 - Consolidated and Separate Financial Statements are revised standards issued in January 2008. The revised IFRS 3 applies prospectively to business combinations first accounted for in accounting periods beginning on or after 1 July 2009 and the amendments to IAS 27 apply retrospectively to periods beginning on or after 1 July 2009. The main changes in existing practice resulting from the revision to IFRS 3 affect acquisitions that are achieved in stages and acquisitions where less than 100% of the equity is acquired. In addition, acquisition-related costs - such as fees paid to advisers - must be accounted for separately from the business combination, which means that they will be recognised as expenses unless they are directly connected with the issue of debt or equity securities. The revisions to IAS 27 specify that changes in a parent's ownership interest in a subsidiary that do not result in the loss of control must be accounted for as equity transactions. Until future acquisitions take place that are accounted for in accordance with the revised IFRS 3, the main impact on Barclays will be that, from 2010, gains and losses on transactions with non-controlling interests that do not result in loss of control will no longer be recognised in the income statement but directly in equity. In 2007, gains of £23m and losses of £6m were recognised in income relating to such transactions.

IFRIC 13 - Customer Loyalty Programs addresses accounting by entities that grant loyalty award credits (such as points or travel miles) to customers who buy other goods or services. It requires entities to allocate some of the proceeds of the initial sale to the award credits and recognise these proceeds as revenue only when they have fulfilled their obligations. The Group is considering the implications of this interpretation and any resulting change in accounting policy would be accounted for in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors in 2009.

IFRS 8 - Operating Segments was issued in November 2006 and would first be required to be applied to the Group accounting period beginning on 1 January 2009. The standard replaces IAS 14 - Segmental Reporting and would align operating segmental reporting with segments reported to senior management as well as requiring amendments and additions to the existing segmental reporting disclosures. The standard does not change the recognition, measurement or disclosure of specific transactions in the consolidated financial statements. The Group is considering the enhancements that permitted early adoption in 2008 may make to the transparency of the segmental disclosures.

IAS - 1 Presentation of Financial Statements is a revised standard applicable to annual periods beginning on 1 January 2009. The amendments affect the presentation of owner changes in equity and of comprehensive income. They do not change the recognition, measurement or disclosure of specific transactions and events required by other standards.

IAS 23 - Borrowing Costs is a revised standard applicable to annual periods beginning on 1 January 2009. The revision does not impact Barclays. The revision removes the option not to capitalise borrowing costs on qualifying assets, which are assets that take a substantial period of time to get ready for their intended use or sale.

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**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Future accounting developments (continued)**

An amendment to IFRS 2 Share-based Payment was issued in January 2008 that clarifies that vesting conditions are service conditions and performance conditions only. It also specifies that all cancellations, whether by the entity or by other parties, should receive the same accounting treatment, which results in the acceleration of charge. The Group is considering the implications of the amendment, particularly to the Sharesave scheme, and any resulting change in accounting policy would be accounted for in accordance with IAS 8 Accounting policies, changes in accounting estimates and errors in 2009.

Amendments to IAS 32 Financial Instruments: Presentation and IAS 1 Presentation of Financial Statements were issued in February 2008 that require some puttable financial instruments and some financial instruments that impose on the entity an obligation to deliver to another party a pro rata share of the net assets of the entity only on liquidation to be classified as equity. The amendments, which are applicable to annual periods beginning on 1 January 2009, do not impact Barclays.

The following IFRIC interpretations issued during 2006 and 2007 which first apply to accounting periods beginning on or after 1st January 2008 are not expected to result in any changes to the Group's accounting policies:

IFRIC 11 IFRS 2 - Group and Treasury Share Transactions

IFRIC 12 - Service Concession Arrangements

IFRIC 14 IAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction

**Share capital**

The Group manages its debt and equity capital actively. The Group's authority to buy back ordinary shares (up to 980.8 million ordinary shares) was renewed at the 2007 Annual General Meeting. The Group will seek to renew its authority to buy back ordinary shares at the 2008 Annual General Meeting to provide additional flexibility in the management of the Group's capital resources.

During 2007 Barclays repurchased in the market 299,547,510 of its ordinary shares of 25p each at a total cost of £1,793,216,231 in order to minimise the dilutive effect on its existing shareholders of the issuance of a total of 336,805,556 Barclays ordinary shares to Temasek Holdings and China Development Bank.

**Group share schemes**

The independent trustees of the Group's share schemes may make purchases of Barclays PLC ordinary shares in the market at any time or times following this announcement of the Group's results for the purposes of those schemes' current and future requirements. The total number of ordinary shares purchased would not be material in relation to the issued share capital of Barclays PLC.

**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Acquisitions**

On 8th February 2007 Barclays completed the acquisition of Indexchange Investment AG. Indexchange is based in Munich and offers exchange traded fund products.

On 28th February 2007 Barclays completed the acquisition of Nile Bank Limited. Nile Bank is based in Uganda with 18 branches and 228 employees.

On 30th March 2007 Barclays completed the acquisition of EquiFirst. EquiFirst is a non-prime wholesale mortgage originator in the United States.

On 18th May 2007 Barclays completed the acquisition of Walbrook Group Limited. Walbrook is based in Jersey, Guernsey, Isle of Man and Hong Kong where it serves high net worth private clients and corporate customers.

**Disposals**

On 4th April 2007 Barclays completed the sale of part of Monument, a credit card business.

On 24th September 2007 Barclays completed the sale of a 50% shareholding in Intelenet Global Services Pvt Ltd.

**Recent developments**

On 16th April 2007 Barclays announced the sale of Barclays Global Investors Japan Trust & Banking Co., Ltd, a Japanese trust administration and custody operation. The sale completed on 31st January 2008.

On 5th October 2007, Barclays announced that as at 4th October 2007 not all of the conditions relating to its offer for ABN AMRO Holding N.V. were fulfilled and as a result Barclays was withdrawing its offer with immediate effect. Barclays also announced that it was restarting the Barclays PLC share buyback programme to minimise the dilutive effect of the issuance of shares to China Development Bank and Temasek Holdings (Private) Limited on existing Barclays PLC shareholders. This programme was subsequently extended to 31st January 2008.

On 7th February 2008, Barclays announced the purchase of Discover's UK credit card business for a consideration of approximately £35m. The consideration is subject to an adjustment mechanism based on the net asset value of the business at completion. Completion is subject to various conditions, including competition clearance, and is expected to occur during the first half of 2008.

**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Registered office**

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**Website**

[www.barclays.com](http://www.barclays.com)

**Registrar**

The Registrar to Barclays PLC, Aspect House, Spencer Road, Lancing, West Sussex, BN99 6DA, England, United Kingdom. Tel: 0871 384 2055 (*calls to this number are charged at 8p per minute if using a BT landline. Other telephony provider costs may vary*) or +44 1214 157 004 from overseas.

**Listing**

The principal trading market for Barclays PLC ordinary shares is the London Stock Exchange. Ordinary shares are also listed on the Tokyo Stock Exchange. Trading on the New York Stock Exchange is in the form of ADSs under the ticker symbol `BCS`. Each ADS represents four ordinary shares of 25p each and is evidenced by an ADR. The ADR depository is The Bank of New York whose international telephone number is +1-212-815-3700, whose domestic telephone number is 1-888-BNY-ADRS and whose address is The Bank of New York, Investor Relations, PO Box 11258, Church Street Station, New York, NY 10286-1258.

**Filings with the SEC**

Statutory accounts for the year ended 31st December 2007, which also include certain information required for the joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC to the US Securities and Exchange Commission (SEC), can be obtained from Corporate Communications, Barclays Bank PLC, 200 Park Avenue, New York, NY 10166, United States of America or from the Director, Investor Relations at Barclays registered office address, shown above, once they have been published in late March. Once filed with the SEC, copies of the form 20-F will also be available from the Barclays Investor Relations website (details below) and from the SEC's website ([www.sec.gov](http://www.sec.gov)).

**Results timetable**

|   |                           |
|---|---------------------------|
| Ex dividend Date                              | Wednesday, 5th March 2008 |
| Dividend Record Date                          | Friday, 7th March 2008    |
| 2008 Annual General Meeting Date              | Thursday, 24th April 2008 |
| Dividend Payment Date                         | Friday, 25th April 2008   |
| 2008 First-half Interim Management Statement* | Thursday, 15th May 2008   |
| 2008 Half-yearly Financial Report*            | Thursday, 7th August 2008 |

\* Note that these announcement dates are provisional and subject to change.

**Economic data**

|                     | 2007 | 2006 |
|---------------------|------|------|
| Period end - US\$/£ | 2.00 | 1.96 |
| Average - US\$/£    | 2.00 | 1.84 |
| Period end - /£     | 1.36 | 1.49 |

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|                    |              |       |
|--------------------|--------------|-------|
| Average - /£       | <b>1.46</b>  | 1.47  |
| Period end - ZAR/£ | <b>13.64</b> | 13.71 |
| Average - ZAR/£    | <b>14.11</b> | 12.47 |

**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**For further information please contact:**

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More information on Barclays can be found on our website at the following address: [www.investorrelations.barclays.com](http://www.investorrelations.barclays.com)

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**BARCLAYS PLC****APPENDIX 1****Profit before business disposals**

|  | <b>2007</b>  | <b>2006</b> |
|--|--------------|-------------|
|  | <b>£m</b>    | <b>£m</b>   |
| <b>Profit before tax</b>   | <b>7,076</b> | 7,136       |
| Excluding profit on disposal of subsidiaries, associates and joint ventures <sup>1</sup> | (28)         | (323)       |
| <b>Profit before business disposals</b>  | <b>7,048</b> | 6,813       |
| Tax on profit before business disposals  | (1,981)      | (1,941)     |
| <b>Profit after tax before business disposals</b>  | <b>5,067</b> | 4,872       |
| Profit attributable to minority interests  | 678          | 624         |
| <b>Profit before business disposals attributable to equity holders of the parent</b>     | <b>4,389</b> | 4,248       |
| Profit after tax before business disposals   | 5,067        | 4,872       |
|  | <b>p</b>     | <b>p</b>    |
| <b>Earnings per share</b>  | <b>68.9</b>  | 71.9        |
| Earnings per share before business disposals   | 68.5         | 66.8        |
| <b>Diluted earnings per share</b>  | <b>66.7</b>  | 69.8        |
| Diluted earnings per share before business disposals                                     | 66.3         | 64.8        |
| <b>Post-tax return on average shareholder equity</b>                                     | <b>20.3%</b> | 24.7%       |
| Post-tax return on average shareholder equity before business disposals                  | 20.2%        | 23.0%       |

<sup>1</sup> Profit on disposals of subsidiaries, associates and joint ventures was £14m (2006: £76m) in Barclays Commercial Bank, £8m (2006: £247m) in International Retail and Commercial Banking excluding Absa and £6m (2006: £nil) in other business segments.



**BARCLAYS PLC****Index of Main Reference Points**

|  |            |   |           |
|--|------------|---|-----------|
| Acquisitions and disposals                     | 79         | Net fee and commission income                                     | 34        |
| Additional information                         | 76         | Net premiums from insurance contracts                             | 36        |
| Allowance for impairment on loans and advances | 53         | Net claims and benefits incurred under insurance contracts        | 36        |
| Appendix 1                                     | 82         | Net interest income   | 33        |
| Assets held in respect of linked liabilities   | 44         | Operating expenses  | 39        |
| Available for sale financial investments       | 58         | Other assets  | 58        |
| Balance sheet (consolidated)                   | 5          | Other income  | 36        |
| Barclaycard                                    | 8, 17, 18  | Other liabilities   | 58        |
| Barclays Capital                               | 9, 25, 26  | Potential credit risk loans                                       | 55        |
| Barclays Capital credit market positions       | 49         | Principal transactions  | 35        |
| Barclays Global Investors                      | 9, 27, 28  | Profit attributable to minority interests                         | 43        |
| Barclays Wealth                                | 9, 29, 30  | Profit on disposal of subsidiaries, associates and joint ventures | 42        |
| Basis of preparation                           | 76         | Provisions  | 58        |
| Capital ratios                                 | 66         | Recent developments   | 79        |
| Cash flow statement summary (consolidated)     | 72         | Reconciliation of regulatory capital                              | 68        |
| Competition and regulatory matters             | 63         | Results by business   | 7         |
| Contingent liabilities and commitments         | 61         | Results timetable   | 80        |
| Derivative financial instruments               | 45         | Retirement benefit liabilities                                    | 59        |
| Dividends on ordinary shares                   | 44         | Risk asset ratio  | 66        |
| Daily Value at Risk (DVaR)                     | 65         | Risk Tendency   | 74        |
| Earnings per share                             | 43         | Risk weighted assets  | 69        |
| Fair value measurement                         | 47         | Share capital   | 78        |
| Financial highlights                           | 3          | Share of post-tax results of associates and joint ventures        | 42        |
| Future accounting developments                 | 77         | Staff costs   | 40        |
| Glossary of terms                              | vi         | Staff numbers   | 40        |
| Group reporting changes in 2007                | 76         | Statement of recognised income and expense (consolidated)         | 71        |
| Group share schemes                            | 78         | Summary of key information  | 2         |
| Head office functions and other operations     | 10, 31, 32 | Tax   | 42        |
| Impairment charges and other credit provisions | 37         | Tier 1 Capital ratio  | 2, 66     |
| Income statement (consolidated)                | 4          | Total assets  | 69        |
| International Retail and Commercial Banking    |            | Total shareholders equity   | 60        |
| - Absa   | 8, 23, 24  |   |           |
| - excluding Absa                               | 8, 21, 22  |   |           |
| Legal proceedings                              | 62         | UK Banking  |           |
|  |            | - UK Retail Banking   | 7, 13, 14 |
|  |            | - Barclays Commercial Bank  | 7, 15, 16 |
| Loans and advances to banks                    | 51         |   |           |
| Loans and advances to customers                | 52         |   |           |
| Market risk                                    | 65         |   |           |

**BARCLAYS BANK PLC**

The Results of Barclays Bank PLC, published on February 19<sup>th</sup> 2008, are provided on pages 85 to 90.

Barclays Bank PLC

19th February 2008

**BARCLAYS BANK PLC**

Barclays Bank PLC and its subsidiary undertakings (taken together, the Group) is a major global financial services provider engaged in retail and commercial banking, credit cards, investment banking, wealth management and investment management services. The whole of the issued ordinary share capital of Barclays Bank PLC is beneficially owned by Barclays PLC, which is the ultimate holding company of the Group. Barclays PLC, one of the largest financial services companies in the world by market capitalisation has a wide public shareholder base and its ordinary shares are listed on the London, Tokyo and New York Stock Exchanges (the latter in the form of American Depositary Shares evidenced by American Depositary Receipts).

The Directors report the following results of the Barclays Bank PLC Group for the year ended 31st December 2007:

**CONSOLIDATED INCOME STATEMENT**

|   | 2007<br>£m    | 2006<br>£m    |
|---|---------------|---------------|
| <b>Continuing operations</b>                                      |               |               |
| Interest income   | 25,308        | 21,805        |
| Interest expense  | (15,707)      | (12,662)      |
| Net interest income   | 9,601         | 9,143         |
| Fee and commission income   | 8,682         | 8,005         |
| Fee and commission expense  | (970)         | (828)         |
| Net fee and commission income                                     | 7,712         | 7,177         |
| Net trading income  | 3,759         | 3,632         |
| Net investment income   | 1,216         | 962           |
| Principal transactions  | 4,975         | 4,594         |
| Net premiums from insurance contracts                             | 1,011         | 1,060         |
| Other income  | 224           | 257           |
| <b>Total income</b>   | <b>23,523</b> | <b>22,231</b> |
| Net claims and benefits incurred on insurance contracts           | (492)         | (575)         |
| <b>Total income net of insurance claims</b>                       | <b>23,031</b> | <b>21,656</b> |
| Impairment charges and other credit provisions                    | (2,795)       | (2,154)       |
| <b>Net income</b>   | <b>20,236</b> | <b>19,502</b> |
| Staff costs   | (8,405)       | (8,169)       |
| Administration and general expenses                               | (4,141)       | (3,914)       |
| Depreciation of property, plant and equipment                     | (467)         | (455)         |
| Amortisation of intangible assets                                 | (186)         | (136)         |
| Operating expenses  | (13,199)      | (12,674)      |
| Share of post-tax results of associates and joint ventures        | 42            | 46            |
| Profit on disposal of subsidiaries, associates and joint ventures | 28            | 323           |
| <b>Profit before tax</b>  | <b>7,107</b>  | <b>7,197</b>  |
| Tax   | (1,981)       | (1,941)       |
| <b>Profit after tax</b>   | <b>5,126</b>  | <b>5,256</b>  |
| Profit attributable to minority interests                         | 377           | 342           |
| Profit attributable to equity holders                             | 4,749         | 4,914         |

The information in this announcement, which was approved by the Board of Directors on 18th February 2008, does not comprise statutory accounts for the year ended 31st December 2007 or 31st December 2006, within the meaning of Section 240 of the Companies Act 1985 (the Act ). Statutory accounts for the year ended 31st December 2007 will be delivered to the Registrar of Companies in accordance with Section 242 of the Act. Statutory accounts for the year ended 31st December 2006 have been delivered to the Registrar of Companies and the Group's auditors have reported on those accounts and have given an unqualified report which does not contain a statement under Section 237(2) or (3) of the Act.

**BARCLAYS BANK PLC****CONSOLIDATED BALANCE SHEET**

|   | 2007<br>£m       | 2006<br>£m     |
|---|------------------|----------------|
| <b>Assets</b>   |                  |                |
| Cash and balances at central banks  | 5,801            | 6,795          |
| Items in the course of collection from other banks                              | 1,836            | 2,408          |
| Trading portfolio assets  | 193,726          | 177,884        |
| Financial assets designated at fair value:                                      |                  |                |
| - held on own account   | 56,629           | 31,799         |
| - held in respect of linked liabilities to customers under investment contracts | 90,851           | 82,798         |
| Derivative financial instruments  | 248,088          | 138,353        |
| Loans and advances to banks   | 40,120           | 30,926         |
| Loans and advances to customers   | 345,398          | 282,300        |
| Available for sale financial investments  | 43,256           | 51,952         |
| Reverse repurchase agreements and cash collateral on securities borrowed        | 183,075          | 174,090        |
| Other assets  | 5,153            | 5,850          |
| Current tax assets  | 518              | 557            |
| Investments in associates and joint ventures                                    | 377              | 228            |
| Goodwill  | 7,014            | 6,092          |
| Intangible assets   | 1,282            | 1,215          |
| Property, plant and equipment   | 2,996            | 2,492          |
| Deferred tax assets   | 1,463            | 764            |
| <b>Total assets</b>   | <b>1,227,583</b> | <b>996,503</b> |

**BARCLAYS BANK PLC****CONSOLIDATED BALANCE SHEET**

|   | 2007<br>£m       | 2006<br>£m     |
|---|------------------|----------------|
| <b>Liabilities</b>  |                  |                |
| Deposits from banks   | 90,546           | 79,562         |
| Items in the course of collection due to other banks              | 1,792            | 2,221          |
| Customer accounts   | 295,849          | 256,754        |
| Trading portfolio liabilities                                     | 65,402           | 71,874         |
| Financial liabilities designated at fair value                    | 74,489           | 53,987         |
| Liabilities to customers under investment contracts               | 92,639           | 84,637         |
| Derivative financial instruments                                  | 248,288          | 140,697        |
| Debt securities in issue  | 120,228          | 111,137        |
| Repurchase agreements and cash collateral on securities lent      | 169,429          | 136,956        |
| Other liabilities   | 10,514           | 10,337         |
| Current tax liabilities   | 1,311            | 1,020          |
| Insurance contract liabilities, including unit-linked liabilities | 3,903            | 3,878          |
| Subordinated liabilities  | 18,150           | 13,786         |
| Deferred tax liabilities  | 855              | 282            |
| Provisions  | 830              | 462            |
| Retirement benefit liabilities                                    | 1,537            | 1,807          |
| <b>Total liabilities</b>  | <b>1,195,762</b> | <b>969,397</b> |
| <b>Shareholders equity</b>  |                  |                |
| Called up share capital   | 2,382            | 2,363          |
| Share premium account   | 10,751           | 9,452          |
| Other reserves  | (170)            | (484)          |
| Other shareholders funds  | 2,687            | 2,534          |
| Retained earnings   | 14,222           | 11,556         |
| <b>Shareholders equity excluding minority interests</b>           | <b>29,872</b>    | <b>25,421</b>  |
| <b>Minority interests</b>   | <b>1,949</b>     | <b>1,685</b>   |
| <b>Total shareholders equity</b>                                  | <b>31,821</b>    | <b>27,106</b>  |
| <b>Total liabilities and shareholders equity</b>                  | <b>1,227,583</b> | <b>996,503</b> |

**BARCLAYS BANK PLC****CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSE**

|   | 2007<br>£m | 2006<br>£m |
|---|------------|------------|
| Net movements in available for sale reserve   | (93)       | (120)      |
| Net movements in cash flow hedging reserve    | 359        | (487)      |
| Net movements in currency translation reserve | 54         | (781)      |
| Tax   | 54         | 253        |
| Other movements                               | 22         | 25         |
| Amounts included directly in equity           | 396        | (1,110)    |
| Profit after tax                              | 5,126      | 5,256      |
| Total recognised income and expense           | 5,522      | 4,146      |
| <b>Attributable to:</b>                       |            |            |
| Equity holders                                | 5,135      | 4,132      |
| Minority interests                            | 387        | 14         |
|   | 5,522      | 4,146      |

The consolidated statement of recognised income and expense reflects all items of income and expense for the period, including items taken directly to equity. Movements in individual reserves are shown including amounts which relate to minority interests; the impact of such amounts is then reflected in the amount attributable to such interests. Movements in individual reserves are also shown on a pre-tax basis with any related tax recorded on the separate tax line.

The available for sale reserve reflects gains or losses arising from the change in fair value of available for sale financial assets except for items recorded in the income statement which are: impairment losses; gains or losses transferred to the income statement due to fair value hedge accounting; and foreign exchange gains or losses on monetary items such as debt securities. When an available for sale asset is impaired or derecognised, the cumulative gain or loss previously recognised in the available for sale reserve is transferred to the income statement. The transfer of net gains to the income statement, primarily on disposal of assets, was partially offset by the recognition of net unrealised gains from changes in fair value.

Cash flow hedging aims to minimise exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss. The portion of the gain or loss on the hedging instrument that is deemed to be an effective hedge is recognised in the cash flow hedging reserve. The gains and losses deferred in this reserve will be transferred to the income statement in the same period or periods during which the hedged item is recognised in the income statement. The movement in 2007 reflects the transfer of net losses to the income statement and the recognition of net unrealised gains from changes in the fair value of the hedging instruments.

Exchange differences arising on the net investments in foreign operations and effective hedges of net investments are recognised in the currency translation reserve and transferred to the income statement on the disposal of the net investment. The movement in 2007 primarily reflects the impact of changes in the value of the Euro on net investments partially offset by the impact of changes in the value of the US Dollar on net investments and other currency movements on net investments which are hedged on a post-tax basis. The Euro and US Dollar net investments are economically hedged through Euro-denominated and US Dollar-denominated preference share capital, which is not revalued for accounting purposes.

**BARCLAYS BANK PLC****CONSOLIDATED CASH FLOW STATEMENT**

|   | <b>2007</b>    | <b>2006</b> |
|---|----------------|-------------|
|   | <b>£m</b>      | <b>£m</b>   |
| Net cash flow from operating activities                     | <b>(8,764)</b> | 10,057      |
| Net cash flow from investing activities                     | <b>10,016</b>  | (1,177)     |
| Net cash flow from financing activities                     | <b>2,078</b>   | 565         |
| Effects of exchange rate on cash and cash equivalents       | <b>(654)</b>   | 552         |
| <b>Net (decrease)/increase in cash and cash equivalents</b> | <b>2,676</b>   | 9,997       |
| Cash and cash equivalents at beginning of period            | <b>30,402</b>  | 20,405      |
| <b>Cash and cash equivalents at end of period</b>           | <b>33,078</b>  | 30,402      |



**BARCLAYS BANK PLC****NOTES****1. Authorised share capital**

## Ordinary shares

The authorised ordinary share capital of Barclays Bank PLC at 31st December 2007 was 3,000 million (2006: 3,000 million) ordinary shares of £1 each.

|                          |                         | 2007<br>000 | 2006<br>000 |
|--------------------------|-------------------------|-------------|-------------|
| <b>Preference shares</b> |                         |             |             |
| Authorised share capital | shares of £1 each       | 1           | 1           |
| Authorised share capital | shares of £100 each     | 400         | 400         |
| Authorised share capital | shares of US\$0.25 each | 150,000     | 80,000      |
| Authorised share capital | shares of US\$100 each  | 400         | 400         |
| Authorised share capital | shares of 100 each      | 400         | 400         |

**2. Issued share capital**

## Ordinary shares

The issued ordinary share capital of Barclays Bank PLC at 31st December 2007 comprised 2,336 million (2006: 2,329 million) ordinary shares of £1 each.

The whole of the issued ordinary share capital of Barclays Bank PLC is beneficially owned by Barclays PLC.

## Preference shares

The issued preference share capital of Barclays Bank PLC at 31st December 2007 comprised £46m (2006: £34m) of preference shares of the following denominations:

|   |  | 2007<br>000 | 2006<br>000 |
|---|--|-------------|-------------|
| Issued and fully paid shares of £1 each       |  | 1           | 1           |
| Issued and fully paid shares of £100 each     |  | 75          | 75          |
| Issued and fully paid shares of US\$0.25 each |  | 131,000     | 30,000      |
| Issued and fully paid shares of US\$100 each  |  | 100         | 100         |
| Issued and fully paid shares of 100 each      |  | 240         | 240         |

**3. Staff numbers**

On a full time equivalent basis the total permanent and fixed term contract staff at 31st December 2007 was 134,900 (2006: 122,600).