

YRC WORLDWIDE INC  
Form 10-Q  
November 09, 2006  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

---

**FORM 10-Q**

---

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-12255

---

**YRC WORLDWIDE INC.**

(Exact name of registrant as specified in its charter)

---

Delaware  
(State or other jurisdiction of

incorporation or organization)

10990 Roe Avenue, Overland Park, Kansas  
(Address of principal executive offices)

(913) 696-6100

48-0948788  
(I.R.S. Employer

Identification No.)

66211  
(Zip Code)

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

(Registrant's telephone number, including area code)

**No Changes**

(Former name, former address and former fiscal year, if changed since last report)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at October 31, 2006
Common Stock, \$1 Par Value Per Share	57,120,386 shares

---

---

**Table of Contents**

INDEX

<b>Item</b>		<b>Page</b>
	<b><u>PART I FINANCIAL INFORMATION</u></b>	
1.	<b><u>Financial Statements</u></b>	
	<u>Consolidated Balance Sheets - September 30, 2006 and December 31, 2005</u>	3
	<u>Statements of Consolidated Operations - Three and Nine Months Ended September 30, 2006 and 2005</u>	4
	<u>Statements of Consolidated Cash Flows - Nine Months Ended September 30, 2006 and 2005</u>	5
	<u>Statement of Consolidated Shareholders' Equity - Nine Months Ended September 30, 2006</u>	6
	<u>Notes to Consolidated Financial Statements</u>	7
2.	<b><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	32
3.	<b><u>Quantitative and Qualitative Disclosures About Market Risk</u></b>	41
4.	<b><u>Controls and Procedures</u></b>	42
	<b><u>PART II OTHER INFORMATION</u></b>	
6.	<b><u>Exhibits</u></b>	43
	<b><u>Signatures</u></b>	44

**Table of Contents****PART I - FINANCIAL INFORMATION****Item 1. Financial Statements**

## CONSOLIDATED BALANCE SHEETS

YRC Worldwide Inc. and Subsidiaries

(Amounts in thousands except per share data)

	September 30, 2006 (Unaudited)	December 31, 2005
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 69,964	\$ 82,361
Accounts receivable, net	1,331,416	1,164,383
Prepaid expenses and other	192,205	230,888
Total current assets	1,593,585	1,477,632
Property and Equipment:		
Cost	3,842,815	3,607,415
Less accumulated depreciation	1,544,929	1,401,623
Net property and equipment	2,297,886	2,205,792
Goodwill	1,347,239	1,230,781
Intangibles, net	697,706	713,677
Other assets	96,870	106,307
<b>Total assets</b>	<b>\$ 6,033,286</b>	<b>\$ 5,734,189</b>
<b>Liabilities and Shareholders' Equity</b>		
Current Liabilities:		
Accounts payable	\$ 381,331	\$ 393,934
Wages, vacations and employees' benefits	540,747	522,882
Other current and accrued liabilities	410,603	372,988
Asset-backed securitization ( ABS ) borrowings	425,000	374,970
Total current liabilities	1,757,681	1,664,774
Noncurrent Liabilities:		
Long-term debt, less current portion	1,062,204	1,113,085
Deferred income taxes, net	455,890	387,220
Claims and other liabilities	585,261	632,622
Commitments and contingencies		
Shareholders' Equity:		
Common stock, \$1 par value per share	60,797	60,450
Preferred stock, \$1 par value per share		
Capital surplus	1,175,568	1,154,654
Retained earnings	1,068,787	838,614

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Accumulated other comprehensive loss	(23,285)	(27,610)
Treasury stock, at cost (3,679 and 3,158 shares)	(109,617)	(89,620)
Total shareholders' equity	2,172,250	1,936,488
<b>Total liabilities and shareholders' equity</b>	<b>\$ 6,033,286</b>	<b>\$ 5,734,189</b>

The accompanying notes are an integral part of these statements.

**Table of Contents**

## STATEMENTS OF CONSOLIDATED OPERATIONS

YRC Worldwide Inc. and Subsidiaries

For the Three and Nine Months Ended September 30

(Amounts in thousands except per share data)

(Unaudited)

	Three Months		Nine Months	
	2006	2005	2006	2005
<b>Operating Revenue</b>	\$ 2,571,087	\$ 2,491,650	\$ 7,511,027	\$ 6,258,457
<b>Operating Expenses:</b>				
Salaries, wages and employees' benefits	1,478,622	1,450,548	4,340,435	3,721,462
Operating expenses and supplies	459,738	412,949	1,378,087	1,002,998
Purchased transportation	277,848	274,568	811,752	686,552
Depreciation and amortization	64,118	75,800	212,280	180,848
Other operating expenses	105,288	110,147	317,754	274,272
Losses (gains) on property disposals, net	2,427	1,638	83	(346)
Loss on sale of subsidiary, reorganization and acquisition charges	5,455	9,213	12,936	10,077
Total operating expenses	2,393,496	2,334,863	7,073,327	5,875,863
<b>Operating Income</b>	177,591	156,787	437,700	382,594
<b>Nonoperating (Income) Expenses:</b>				
Interest expense	23,025	19,949	66,684	42,753
Other	(677)	(943)	(2,036)	(1,488)
Nonoperating expenses, net	22,348	19,006	64,648	41,265
<b>Income Before Income Taxes</b>	155,243	137,781	373,052	341,329
Income tax provision	59,458	52,496	142,879	130,046
<b>Net Income</b>	\$ 95,785	\$ 85,285	\$ 230,173	\$ 211,283
<b>Average Common Shares Outstanding Basic</b>	57,464	57,994	57,434	53,177
<b>Average Common Shares Outstanding Diluted</b>	58,396	60,194	58,718	56,018
<b>Basic Earnings Per Share</b>	\$ 1.67	\$ 1.47	\$ 4.01	\$ 3.97
<b>Diluted Earnings Per Share</b>	\$ 1.64	\$ 1.42	\$ 3.92	\$ 3.77

The accompanying notes are an integral part of these statements.

**Table of Contents**

## STATEMENTS OF CONSOLIDATED CASH FLOWS

YRC Worldwide Inc. and Subsidiaries

For the Nine Months Ended September 30

(Amounts in thousands)

(Unaudited)

	2006	2005
<b>Operating Activities:</b>		
Net income	\$ 230,173	\$ 211,283
Noncash items included in net income:		
Depreciation and amortization	212,280	180,848
Losses (gains) on property disposals, net	83	(346)
Loss on sale of Meridian IQ China	2,843	
Deferred income tax (benefit) provision, net	(367)	9,373
Changes in assets and liabilities, net:		
Accounts receivable	(162,940)	(139,053)
Accounts payable	(25,873)	(43,990)
Other working capital items	(6,607)	(20,351)
Claims and other	39,246	51,062
Other, net	10,213	7,510
<b>Net cash provided by operating activities</b>	<b>299,051</b>	<b>256,336</b>
<b>Investing Activities:</b>		
Acquisition of property and equipment	(319,743)	(231,644)
Proceeds from disposal of property and equipment	35,070	18,366
Acquisition of companies, net of cash acquired	(14,842)	(754,120)
Investment in joint venture		(46,043)
Other	(2,548)	2,075
<b>Net cash used in investing activities</b>	<b>(302,063)</b>	<b>(1,011,366)</b>
<b>Financing Activities:</b>		
ABS borrowings, net	50,030	456,000
Issuance (repayment) of long-term debt, net	(43,712)	249,978
Debt issuance costs		(4,256)
Proceeds from exercise of stock options	4,294	4,293
Treasury stock repurchase	(19,997)	
<b>Net cash (used in) provided by financing activities</b>	<b>(9,385)</b>	<b>706,015</b>
<b>Net Decrease In Cash and Cash Equivalents</b>	<b>(12,397)</b>	<b>(49,015)</b>
<b>Cash and Cash Equivalents, Beginning of Period</b>	<b>82,361</b>	<b>106,489</b>
<b>Cash and Cash Equivalents, End of Period</b>	<b>\$ 69,964</b>	<b>\$ 57,474</b>

The accompanying notes are an integral part of these statements.





**Table of Contents**

## STATEMENT OF CONSOLIDATED SHAREHOLDERS' EQUITY

YRC Worldwide Inc. and Subsidiaries

For the Nine Months Ended September 30

(Amounts in thousands except per share data)

(Unaudited)

	<b>2006</b>
<b>Common Stock</b>	
Beginning balance	\$ 60,450
Stock option exercises	141
Employer contribution to 401(k) plan	142
Issuance of equity awards, net	64
Ending balance	\$ 60,797
<b>Capital Surplus</b>	
Beginning balance	\$ 1,154,654
Stock option exercises	4,164
Employer contribution to 401(k) plan	5,845
Share-based compensation	9,921
Other, net	984
Ending balance	\$ 1,175,568
<b>Retained Earnings</b>	
Beginning balance	\$ 838,614
Net income	230,173
Ending balance	\$ 1,068,787
<b>Accumulated Other Comprehensive Loss</b>	
Beginning balance	\$ (27,610)
Foreign currency translation adjustment, net of tax	4,325
Ending balance	\$ (23,285)
<b>Treasury Stock, At Cost</b>	
Beginning balance	\$ (89,620)
Treasury stock repurchase	(19,997)
Ending balance	\$ (109,617)
<b>Total Shareholders' Equity</b>	<b>\$ 2,172,250</b>

The accompanying notes are an integral part of these statements.



---

**Table of Contents**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YRC Worldwide Inc. and Subsidiaries

(Unaudited)

**1. Description of Business**

YRC Worldwide Inc. (also referred to as YRC Worldwide, the Company, we or our), one of the largest transportation service providers in the world, is a holding company that through wholly owned operating subsidiaries offers its customers a wide range of transportation services. The Company adopted the name YRC Worldwide in January 2006 to reflect the fact that its services have expanded to encompass logistics as well as global, national and regional transportation. The YRC Worldwide portfolio of brands provides one of the most comprehensive packages of services for the shipment of industrial, commercial and retail goods domestically and internationally. The brands operate independently in the marketplace, providing customers with a differentiated and valued choice of services and providers. Our operating subsidiaries, which are also our reportable segments, include the following:

Yellow Transportation, Inc. (Yellow Transportation) is a leading transportation services provider that offers a full range of regional, national and international services for the movement of industrial, commercial and retail goods, primarily through centralized management and customer facing organizations. Approximately 43% of Yellow Transportation shipments are completed in two days or less.

Roadway Express, Inc. (Roadway) is a leading transportation services provider that offers a full range of regional, national and international services for the movement of industrial, commercial and retail goods, primarily through regionalized management and customer facing organizations. Approximately 32% of Roadway shipments are completed in two days or less. Roadway owns 100% of Reimer Express Lines Ltd. (Reimer), located in Canada, that specializes in shipments into, across and out of Canada.

YRC Regional Transportation, Inc. (Regional Transportation) is a holding company for our transportation service providers focused on business opportunities in the regional and next-day delivery markets. Regional Transportation is comprised of New Penn Motor Express, Inc. (New Penn), USF Holland Inc., USF Reddaway Inc. and USF Bestway Inc., which provide regional, next-day ground services through a network of facilities located across the United States (U.S.); Quebec, Canada; Mexico and Puerto Rico. USF Glen Moore Inc., a provider of truckload services throughout the U.S., is also a subsidiary of Regional Transportation. Approximately 67% of Regional Transportation LTL shipments are delivered in one day or less.

Meridian IQ is a global logistics management company that plans and coordinates the movement of goods worldwide to provide customers a single source for logistics management solutions. Meridian IQ delivers a wide range of global logistics management services, with the ability to provide customers improved return-on-investment results through flexible, fast and easy-to-implement logistics services and technology management solutions.

**2. Principles of Consolidation and Accounting Policies**

The accompanying consolidated financial statements include the accounts of YRC Worldwide and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. Investments in non-majority owned affiliates, where the entity is either not a variable interest entity or YRC Worldwide is not the primary beneficiary, are accounted for on the equity method. Management makes estimates and assumptions that affect the amounts reported in the consolidated financial statements and notes. Actual results could differ from those estimates. We have prepared the consolidated financial statements, without audit by independent public accountants, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). In management's opinion, all normal recurring adjustments necessary for a fair statement of the financial position, results of operations and cash flows for the interim periods included herein have been made. Certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted from these statements pursuant to SEC rules and regulations. Accordingly, the accompanying consolidated

## Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

financial statements should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2005.

**Table of Contents****Property and Equipment**

Property and equipment are recorded at cost. In the third quarter of 2006, the Company revised the estimated useful lives and salvage values of certain classes of property and equipment to more appropriately reflect how the assets are expected to be used over time. During the three months ended September 30, 2006, the Company increased revenue equipment lives to seven to twenty years from three to fourteen years and modified certain salvage values. If the Company had not changed the estimated useful lives and salvage values of such property and equipment, additional depreciation expense of approximately \$12.3 million would have been recorded during the three and nine months ended September 30, 2006. Accordingly, the changes in estimates resulted in an increase in income from continuing operations of approximately \$12.3 million (a \$7.6 million increase in net income) for the three and nine months ended September 30, 2006. The change in estimate also increased diluted earnings per share by \$0.13 for the three and nine months ended September 30, 2006.

**Reclassifications**

Certain amounts within the prior year have been reclassified to conform with the current year presentation.

**3. Acquisitions and Dispositions**

In accordance with SFAS No. 141, Business Combinations ( SFAS No. 141 ), we allocate the purchase price of our acquisitions to the tangible and intangible assets and liabilities of the acquired entity based on their fair values. We record the excess purchase price over the fair values as goodwill. The fair value assigned to intangible assets acquired is based on valuations prepared by independent third party appraisal firms using estimates and assumptions provided by management. In accordance with SFAS No. 142, Goodwill and Other Intangible Assets ( SFAS No. 142 ), goodwill and intangible assets with indefinite useful lives are not amortized but are reviewed at least annually for impairment. An impairment loss would be recognized to the extent that the carrying amount exceeds the assets' fair value. Intangible assets with definite useful lives are amortized on a straight-line basis over their respective useful lives.

The results of the entities acquired as discussed below have been included in our financial statements since the respective date of acquisition.

**USF Corporation**

On May 24, 2005, YRC Worldwide completed the acquisition of USF Corporation ( USF ), headquartered in Chicago, IL, through the merger (the Merger ) of a wholly owned subsidiary of YRC Worldwide with and into USF, resulting in USF becoming a wholly owned subsidiary of YRC Worldwide. The allocation of the purchase price to the assets and liabilities acquired was finalized during the three months ended June 30, 2006 including all related tax accounts.

The final purchase price allocation was as follows (in millions):

Current assets, net of cash acquired of \$106.9 million	\$ 349.5
Property and equipment	751.1
Goodwill	695.5
Intangible assets	253.0
Other assets	19.1
Current liabilities	(410.0)
Long-term debt (\$250 million principal)	(272.2)
Other liabilities	(194.8)
<b>Net assets acquired</b>	<b>\$ 1,191.2</b>

As a part of the USF acquisition, we adopted a restructuring plan to change some of USF's operations. As part of this plan, we accrued \$45.6 million of restructuring costs in 2005 and accrued an additional \$8.4 million during the six months ended June 30, 2006 for contract termination costs as well as other closure activities. We have recognized these costs as a liability assumed as of the acquisition date, resulting in additional goodwill. All of these restructuring items were effectuated within one year of the acquisition in accordance with purchase accounting requirements. During the nine months ended September 30, 2006, we paid \$6.9 million of restructuring costs resulting in a \$9.2 million accrued

liability at September 30, 2006.

**Table of Contents**

The following unaudited pro forma data summarizes the results of operations as if the USF acquisition had occurred as of January 1, 2005 for the nine months ended September 30, 2005:

(in millions except per share data)	Nine Months
Revenue	\$ 7,216.7
Net income	192.1
Diluted earnings per share	\$ 3.16

The pro forma data gives effect to actual operating results prior to the acquisition and adjustments to interest expense and amortization expense, net of tax. Included in the pro forma results for the nine months ended September 30, 2005 is approximately \$18.3 million (\$11.0 million net of tax) of acquisition charges that USF incurred that are considered unusual. The unaudited pro forma financial information is not intended to represent or be indicative of the consolidated results of operations of YRC Worldwide that would have been reported had the acquisition been completed as of the date presented, and should not be taken as representative of the future consolidated results of operations of YRC Worldwide.

**GPS Asia**

In March 2005, Meridian IQ exercised and closed its option to purchase GPS Logistics Group Ltd., the Asian freight forwarding operations of GPS Logistics, LLC, and in turn, made a payment of \$5.7 million (\$3.2 million net of cash acquired). Under the terms of the original purchase agreement, this payment was subject to subsequent upward and downward adjustments based on the financial performance of the Asia business through March 2007. Additional earn-out payments could have been required based on the financial performance of the Asia business during the period March 2007 to March 2009. In January 2006, Meridian IQ paid an additional \$11.1 million and issued a promissory note in the amount of \$10.8 million representing a buyout of these earn-out arrangements and potential purchase price adjustments. These amounts were allocated to goodwill in the consolidated balance sheet. The pro forma effect of this acquisition is not material to our results of operations.

**Other**

In May 2006, Meridian IQ paid an additional \$2.5 million to the former owners of GPS Logistics (EU) Limited, which represented an earn-out payment related to its February 2004 acquisition of the UK based freight forwarding business. This amount has been allocated to goodwill in the accompanying financial statements. A final earn-out payment could be required based on the twelve month results ending February 28, 2008.

In June 2006, Meridian IQ acquired a company in Chile and formed a company in Colombia, in each case to support contractual customer activities. The collective purchase price and formation costs are not significant, and the pro forma effects of this activity are not material to our results of operations.

In September 2006, Meridian IQ sold Meridian IQ China Co., Ltd., ( MIQ China ) a 100% owned subsidiary that conducted a freight forwarding business in mainland China, to JHJ International Transportation Co., Ltd., an entity in which the Company owns a 50% equity interest. The proceeds, in the form of a promissory note, were approximately \$4.0 million and resulted in a loss on disposition of approximately \$2.8 million.

**4. Goodwill and Intangibles**

Goodwill is recognized for the excess of the purchase price over the fair value of tangible and identifiable intangible net assets of businesses acquired. In accordance with SFAS No. 142, we review goodwill at least annually for impairment based on a fair value approach.

**Table of Contents**

The following table shows the amount of goodwill attributable to our operating segments with goodwill balances and changes therein:

(in millions)	Roadway	Regional Transportation	Meridian IQ	Total
Balances at December 31, 2005	\$ 539.9	\$ 526.0	\$ 164.9	\$ 1,230.8
Goodwill resulting from acquisitions	(0.3)	118.0	3.8	121.5
Disposition of Meridian IQ China			(6.4)	(6.4)
Changes in foreign currency exchange rates	0.7		0.6	1.3
<b>Balances at September 30, 2006</b>	<b>\$ 540.3</b>	<b>\$ 644.0</b>	<b>\$ 162.9</b>	<b>\$ 1,347.2</b>

During the six months ended June 30, 2006, we finalized the purchase price allocation for the USF acquisition. As a part of this process, additional amounts were recognized as goodwill including approximately \$55.1 million related to deferred taxes, \$8.4 million of restructuring charges and \$4.3 million related to the USF Red Star multi-employer pension plan withdrawal liabilities (See Certain Commitments, Contingencies and Uncertainties footnote). Additionally, the allocation of goodwill between USF Logistics and the remaining USF companies was finalized resulting in a \$28.2 million reclassification from USF Logistics (a part of the Meridian IQ segment) to the remaining USF companies (a part of the Regional Transportation segment). Changes to Meridian IQ goodwill during the nine months ended September 30, 2006 included \$21.9 million of GPS Asia and \$2.5 million GPS Logistics (EU) Limited contractual payments. The changes also included \$4.0 million related to deferred taxes on USF Logistics purchase accounting items. These changes were offset by the \$28.2 million reallocation of goodwill related to the USF acquisition and \$6.4 million related to the disposition of Meridian IQ China.

**5. Debt and Financing**

Total debt consisted of the following:

(in millions)	September 30, 2006	December 31, 2005
ABS borrowings, secured by accounts receivable	\$ 425.0	\$ 375.0
Floating rate notes	150.0	150.0
USF senior notes	265.9	269.4
Roadway senior notes	235.5	239.2
Contingent convertible senior notes	400.0	400.0
Revolving credit facility	1.3	45.0
Other	9.5	9.5
<b>Total debt</b>	<b>\$ 1,487.2</b>	<b>\$ 1,488.1</b>
<b>ABS borrowings</b>	<b>(425.0)</b>	<b>(375.0)</b>
<b>Long-term debt</b>	<b>\$ 1,062.2</b>	<b>\$ 1,113.1</b>

**6. Stock-Based Compensation**

We have a long-term incentive and equity award plan, which is shareholder approved, that authorized the issuance of up to a total of 3.43 million shares and provides for awards to be made in cash and performance share units at the discretion of the Board of Directors. Though not widely used, this plan also provides for the award of options. Prior to January 1, 2006, we accounted for this plan under the recognition and measurement provisions of APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and related Interpretations, as permitted by FASB No. 123, *Accounting for Stock-Based Compensation*. No stock-based employee compensation cost relative to options was recognized in the Statements of Operations for the years ended December 31, 2005 or 2004, as all options granted under our plan had an exercise price equal to



## Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

the market value of the underlying common stock on the date of grant. During the years ended December 31, 2005 and 2004, we recognized expense for performance share units ( nonvested shares ) over the respective vesting period and performance period, if applicable, based on the grant date fair value. Effective January 1, 2006, we adopted the fair value recognition provisions of FASB Statement No. 123(R), *Share-Based Payment*, using the modified-prospective-transition method. Under that transition method, in addition to the compensation costs related to nonvested shares, compensation cost recognized in the first nine months of 2006 also includes: (a) compensation cost for all share-based payments (*i.e.* options) granted prior to, but not yet vested as of, January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of Statement 123, and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, if any, based on the grant-date fair value estimated in accordance with the provisions of Statement 123(R). Results for prior periods have not been restated.

As a result of adopting Statement 123(R) on January 1, 2006, our income before income taxes is \$0.4 million and \$1.1 million lower for the three and nine months ended September 30, 2006, respectively, and net income is \$0.2 million and \$0.7 million lower for the three and nine months ended September 30, 2006, respectively, than if we had continued to account for share-based compensation under Opinion 25. The impact of the adoption of Statement 123(R) on basic and diluted earnings per share for the nine months ended September 30, 2006 is \$0.01 per share.

**Table of Contents**

The following table illustrates the effect on net income and earnings per share if we had applied the fair value recognition provision of Statement 123 to options granted under our long-term incentive and equity award plan. For purposes of this pro forma disclosure, the value of the options is estimated using a Black-Scholes-Merton option-pricing formula and amortized to expense over the options' vesting periods.

(in millions except per share data)	Three Months Ended September 30, 2005	Nine Months Ended September 30, 2005
Net income as reported	\$ 85.3	\$ 211.3
Add: Stock-based employee compensation expense included in reported net income, net of related tax effects		
Less: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	0.2	0.7
Pro forma net income	\$ 85.1	\$ 210.6
Basic earnings per share:		
Net income as reported	\$ 1.47	\$ 3.97
Net income pro forma	1.47	3.96
Diluted earnings per share:		
Net income as reported	\$ 1.42	\$ 3.77
Net income pro forma	1.41	3.76

During the nine months ended September 30, 2006 and 2005, we did not grant any option awards. Traditionally, the fair value of each option is estimated on the date of grant using the Black-Scholes-Merton pricing model. Expected volatilities are based on implied volatilities from historical volatility of our stock. We use historical data to estimate option exercise and employee termination within the valuation model; separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. The expected term of options granted is derived from the output of the valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

A summary of option activity under the Plan as of September 30, 2006, and changes during the nine months then ended is presented in the following table:

	Shares (in thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2005	647	\$ 24.87		
Granted				
Exercised	(141)	25.34		
Forfeited / expired	(9)	28.47		
Outstanding at September 30, 2006	497	24.65	5.05	\$ 6,301
Exercisable at September 30, 2006	314	21.07	4.32	\$ 5,009

The total intrinsic value of options exercised during the nine months ended September 30, 2006 was \$2.5 million.

**Table of Contents**

A summary of the status of our nonvested shares as of September 30, 2006, and changes during the nine months then ended, is presented in the following table:

	Shares	Weighted Average Grant-Date
	(in thousands)	Fair Value
Nonvested at December 31, 2005	756	\$ 47.50
Granted	350	47.15
Vested	(106)	47.47
Forfeited	(6)	47.69
Nonvested at September 30, 2006	994	\$ 47.38

As of September 30, 2006, there was \$23.2 million of unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over a weighted-average period of 3.2 years. The fair value of nonvested shares is determined based on the opening trading price of our shares on the grant date. The fair value of shares vested during the nine months ended September 30, 2006 was \$5.0 million.

**7. Employee Benefits****Components of Net Periodic Pension and Other Postretirement Cost**

The following table sets forth the components of our pension costs for the three and nine months ended September 30:

(in millions)	Three Months		Nine Months	
	2006	2005	2006	2005
Service cost	\$ 11.1	\$ 10.8	\$ 33.7	\$ 32.1
Interest cost	15.9	15.2	47.5	45.2
Expected return on plan assets	(14.8)	(14.0)	(44.4)	(41.8)
Amortization of prior service cost	0.4	0.3	1.2	1.1
Amortization of net actuarial loss	3.0	2.7	8.5	8.0
Net periodic pension cost	\$ 15.6	\$ 15.0	\$ 46.5	\$ 44.6

The following table sets forth the components of our other postretirement costs for the three and nine months ended September 30:

(in millions)	Three Months		Nine Months	
	2006	2005	2006	2005
Service cost	\$ 0.1	\$ 0.2	\$ 0.4	\$ 0.6
Interest cost	0.5	0.2	1.4	1.8
Amortization of prior service cost	0.1	0.2	0.2	0.2
Amortization of net actuarial gain	(0.1)	(0.2)	(0.2)	(0.2)
Other postretirement cost	\$ 0.6	\$ 0.2	\$ 1.8	\$ 2.4

**Employer Contributions**

## Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

We expect to contribute approximately \$72.8 million to our company-sponsored pension plans in 2006 which includes \$3.8 million related to other postretirement costs. During the nine months ended September 30, 2006, our contributions to the pension plans have been \$71.7 million.

### 8. Earnings Per Share

Dilutive securities, consisting of options to purchase our common stock, included in the calculation of diluted weighted average common shares were 755,000 and 684,000 for the three and nine months ended September 30, 2006, and 600,000 and 667,000 for the three and nine months ended September 30, 2005. In addition, dilutive securities related to our net share settle contingent convertible notes were 177,000 and 600,000 for the three and nine months ended September 30, 2006, and 1,600,000 and 2,174,000 for the three and nine months ended September 30, 2005.

### 9. Business Segments

We report financial and descriptive information about our reportable operating segments on a basis consistent with that used internally for evaluating segment performance and allocating resources to segments. We manage the segments separately because each requires different operating, marketing and technology strategies. We evaluate performance primarily on adjusted operating income and return on capital.

**Table of Contents**

We have four reportable segments, which are strategic business units that offer complementary transportation services to their customers. Yellow Transportation and Roadway are carriers that provide comprehensive regional, national and international transportation services. Regional Transportation is comprised of carriers that focus primarily on business opportunities in the regional and next-day delivery markets. Meridian IQ, our logistics segment, provides domestic and international freight forwarding, warehousing and cross-dock services, multi-modal brokerage services, and transportation management services.

Information relative to USF Red Star and USF Dugan, previously included in Regional Transportation, has been included in the Corporate segment in 2006 as these entities are no longer operating.

The accounting policies of the segments are the same as those described in the Summary of Accounting Policies note in our Annual Report on Form 10-K for the year ended December 31, 2005. We charge management fees and other corporate services to our segments based on the direct benefits received or as a percentage of revenue. Corporate and other operating losses represent operating expenses of the holding company, including compensation and benefits and professional services for all periods presented. Corporate identifiable assets primarily refer to cash, cash equivalents and deferred debt issuance costs. Intersegment revenue relates to transportation services between our segments.

The following table summarizes our operations by business segment:

(in millions)	Yellow		Regional		Corporate/ Eliminations	Consolidated
	Transportation	Roadway	Transportation <sup>(c)</sup>	Meridian IQ <sup>(d)</sup>		
As of September 30, 2006						
Identifiable assets	\$ 1,113.1	\$ 2,181.0	\$ 2,267.3	\$ 395.2	\$ 76.7	\$ 6,033.3
As of December 31, 2005						
Identifiable assets	1,065.1	2,075.0	1,993.7	385.0	215.4	5,734.2
Three months ended September 30, 2006						
External revenue	897.5	897.2	624.7	151.7		2,571.1
Intersegment revenue	1.3	3.0		2.0	(6.3)	
Operating income (loss)	68.7	59.5	48.1	0.8	0.5	177.6
Adjustments to operating income <sup>(a)</sup>	0.3	1.7	0.1	5.5	0.3	7.9
Adjusted operating income (loss) <sup>(b)</sup>	69.0	61.2	48.2	6.3	0.8	185.5
Three months ended September 30, 2005						
External revenue	891.2	857.3	601.8	141.4		2,491.7
Intersegment revenue	1.3	1.1	4.8	0.5	(7.7)	
Operating income (loss)	73.5	58.2	27.8	6.3	(9.0)	156.8
Adjustments to operating income <sup>(a)</sup>	(0.4)	1.9	5.0		4.3	10.8
Adjusted operating income (loss) <sup>(b)</sup>	73.1	60.1	32.8	6.3	(4.7)	167.6
Nine months ended September 30, 2006						
External revenue	2,621.2	2,575.3	1,870.9	443.6		7,511.0
Intersegment revenue	3.9	7.0		3.6	(14.5)	
Operating income (loss)	166.6	155.0	123.0	6.0	(12.9)	437.7
Adjustments to operating income <sup>(a)</sup>	2.0	1.6	(0.1)	7.0	2.5	13.0
Adjusted operating income (loss) <sup>(b)</sup>	168.6	156.6	122.9	13.0	(10.4)	450.7

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Nine months ended September 30, 2005						
External revenue	2,532.0	2,453.4	980.7	292.4		6,258.5
Intersegment revenue	2.8	2.6	5.8	1.6	(12.8)	
Operating income (loss)	190.8	146.5	55.7	10.9	(21.3)	382.6
Adjustments to operating income <sup>(a)</sup>	(2.9)	2.4	5.4		4.8	9.7
Adjusted operating income (loss) <sup>(b)</sup>	187.9	148.9	61.1	10.9	(16.5)	392.3

- (a) Management excludes these items when evaluating operating income and segment performance to better evaluate the results of our core operations. The 2006 adjustments relate to reorganization expenses, loss on disposition of subsidiary and losses (gains) on property disposals. The 2005 adjustments relate to acquisition charges and losses (gains) on property disposals.
- (b) This measurement is used for internal management purposes and should not be construed as a better measurement than operating income as defined by generally accepted accounting principles.
- (c) The segment information for Regional Transportation for the nine months ended September 30, 2005 includes USF operating companies results since May 24, 2005, the date of acquisition.
- (d) The segment information for Meridian IQ for the nine months ended September 30, 2005 includes USF Logistics results since May 24, 2005, the date of acquisition.

**Table of Contents****10. Comprehensive Income**

Our comprehensive income for the periods presented includes net income and foreign currency translation adjustments. Comprehensive income for the three and nine months ended September 30 was as follows:

(in millions)	Three Months		Nine Months	
	2006	2005	2006	2005
Net income	\$ 95.8	\$ 85.3	\$ 230.2	\$ 211.3
Other comprehensive income (loss), net of tax:				
Changes in foreign currency translation adjustments	(0.2)	3.6	4.3	1.9
Comprehensive income	\$ 95.6	\$ 88.9	\$ 234.5	\$ 213.2

**11. Stock Repurchase Program**

In April 2006, our Board of Directors approved a stock repurchase program that authorized the Company to repurchase up to \$100 million of its common stock. Through September 30, 2006, the Company has purchased 521,100 shares under this program at a weighted-average cost of \$38.34 per share for a total cost of \$20 million. The Company plans to continue making open-market purchases of its stock on an opportunistic basis.

**12. Certain Commitments, Contingencies and Uncertainties***USF Red Star Inc.*

In 2004 USF Red Star Inc. ( USF Red Star ), a USF subsidiary that operated in the Northeastern U.S. was shut down. Due to the shutdown, USF, now our wholly owned subsidiary is subject to withdrawal liability under the Multi-Employer Pension Plan Amendment Act of 1980 (as amended, MEPPA ) to six multi-employer pension plans. Based on information that USF has received from these plans, YRC Worldwide estimates that USF Red Star could be liable for up to approximately \$79 million. However, YRC Worldwide also estimates that approximately \$13 million of this liability could be abated because of contributions that Yellow Transportation, Roadway, New Penn and USF Holland made to one of these six plans. Thus, at the purchase date we reserved approximately \$6 million, representing the present value, for these liabilities. We have recognized these liabilities as an obligation assumed on the acquisition date of USF, resulting in additional goodwill. We have been making payments to several of these funds while any final determination of the amount of liability is made. As of September 30, 2006, we have approximately \$52.3 million accrued for this obligation. USF is entitled to review and contest liability assessments that various funds provided as well as determine whether additional abatement might be available as a result of other YRC Worldwide business units who make contributions to these plans. The final withdrawal liability may be adjusted when further information is available as we negotiate with the pension plans to agree on the correct calculation of withdrawal liability amounts and as sufficient information becomes available to determine the available abatement of the liability under MEPPA, including any necessary arbitration or litigation with the affected pension plans. The timing of any funding of USF Red Star s withdrawal liabilities to any particular fund will depend upon agreement with the fund on the ultimate amount of the liability, the conclusion of any arbitration or litigation to settle any disputes and the determination at the end of a plan year of whether abatement is applicable. MEPPA provides that certain interim payments may be required until these events occur. MEPPA also provides that any ultimate withdrawal liability payments may be made in a lump sum or over a period of time.

*Grupo Almex*

In 2003, USF Corporation ( USF ), and its wholly owned subsidiary, USF Mexico Inc. ( USF Mexico ), entered into a series of contractual agreements with Gustavo Gonzalez Garcia and various members of his family (the Gonzalez Family ) and Autolneas Mexicanas, S.A. de C.V., Servicios Gerenciales del Norte, S.A. de C.V., Sonax, S.A. de C.V. and Logistica ALM, S.A. de C.V. (collectively, Grupo Almex ). Various members of the Gonzalez Family own the entities comprising Grupo Almex. Pursuant to an agreement, the Gonzalez Family organized a newly created company called Soflex, S. de R.L. de C.V. ( Soflex ), which they wholly owned. USF Mexico entered into a secured credit agreement with Soflex to lend up to \$9.95 million to Soflex. USF Mexico lent approximately \$9.3 million to Soflex under the agreement. Soflex and its subsidiaries used some of the loan proceeds to acquire certain of Grupo Almex s assets. Certain of the Grupo Almex companies and certain of Soflex s subsidiaries guaranteed the secured credit facility.

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Soflex has defaulted on its payment of the principal of, and interest on, the loans that USF Mexico made to Soflex.



---

## **Table of Contents**

As part of the security for the credit agreement, the Gonzalez Family, Soflex, and one of Soflex's subsidiaries (the Settlers) established a trust for the benefit of USF Mexico. The Settlers agreed to transfer to the trust title to their equity interests in Soflex and Soflex's subsidiaries and title to real property of one of Soflex's subsidiaries. A second trust was also created under which the Gonzalez Family transferred title to their Grupo Almex stock to the trust for USF Mexico's benefit. Pledge agreements were entered granting security interests in these assets to USF Mexico. A lien on substantially all of the assets of Soflex and certain of the assets of Grupo Almex also secures the loans under the credit agreement.

In 2005, YRC Worldwide Inc. (together with its subsidiaries, the Company) acquired USF through a merger of USF with and into a wholly owned subsidiary of the Company. The successor to USF in that merger is Regional Transportation.

Grupo Almex and the Gonzalez Family have attempted to invoke the contractual arbitration provision in one of the agreements pertaining to the loans. They have asserted various claims against the Company, including breach of contract and alleged fiduciary duties, breach of loan commitment and breach of a non-competition provision. Grupo Almex and the Gonzalez Family are seeking damages and relief for the alleged loss of the value of their business, damages for breach of contract, excuse from repayment of the loans under the credit agreement, release of all liens on Grupo Almex's assets, termination of the parties' business relationship and attorney's fees.

The Company believes that Soflex has defaulted on its obligations to repay its debt and denies the basis of the claims of the Gonzalez Family and Grupo Almex for contractual or fiduciary breaches.

The agreements among the various parties are governed by Mexican law. Various parties are subject to mandatory, binding arbitrations in Dallas, Texas under contractual arbitration clauses in the agreements, which require the use of UNCITRAL arbitration rules.

The Company intends to vigorously defend the allegations that the Gonzalez Family and Grupo Almex have asserted. The Company has challenged the right to include various parties in the arbitration and has filed for separate arbitration under another agreement between certain parties. USF Mexico has initiated collection of Soflex's defaulted loans and intends to vigorously pursue its remedies under the secured credit agreement and related agreements.

### *Other*

USF Bestway's collective bargaining agreement with the International Brotherhood of Teamsters (the IBT) initially expired on December 31, 2005. In July 2006, the Company and the IBT ratified a new five-year agreement.

### **13. Recent Accounting Pronouncements**

In July, 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting for uncertainty in tax positions. This Interpretation requires recognition in the financial statements of the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective for the 2007 fiscal year with the cumulative effect of the change in accounting principle recorded as an adjustment to opening balance of retained earnings. The Company is currently evaluating the impact of adopting FIN 48 on the consolidated financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*, (SFAS 157). This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The adoption of SFAS 157 is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

The FASB also issued Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* an amendment of FASB Statements No. 87, 88, 106 and 132(R), (SFAS 158) in September 2006. This Statement requires recognition of the funded status of a benefit plan in the statement of financial position. The Statement also requires recognition in other comprehensive income certain gains and losses that arise during the period but are deferred under pension accounting rules, as well as modifies the timing of reporting and adds certain disclosures. SFAS 158 provides recognition and disclosure elements to be effective as of the end of the fiscal year after December 15, 2006 and measurement elements to be effective for fiscal years ending after December 15, 2008. The Company is currently evaluating the impact of adopting SFAS 158 on the consolidated financial statements but believes the impact will be material. Using the December 31, 2005 actuarial information, the impact to shareholders equity would be a reduction in excess of \$100



**Table of Contents**

million. During 2006, we have continued to assess the assumptions used in the actuarial valuation process. It is likely we will modify certain assumptions as a part of the 2006 year end balance sheet measurement process which could further increase the impact of the adoption of the new pronouncement. However, the Company believes the accounting change will not adversely impact our various financing facilities.

**Table of Contents****14. Guarantees of the Contingent Convertible Senior Notes and Senior Floating Rate Notes**

In August 2003, YRC Worldwide issued 5.0% contingent convertible senior notes due 2023. In November 2003, we issued 3.375% contingent convertible senior notes (the August and November issuances, collectively, may also be known as the contingent convertible senior notes) due 2023. In December 2004, we completed exchange offers pursuant to which holders of the contingent convertible senior notes could exchange their notes for an equal amount of new net share settled contingent convertible senior notes. Substantially all notes were exchanged as part of the exchange offers. In May 2005, we completed the private placement of \$150 million in aggregate principal amount of senior floating rate notes due 2008. In connection with the net share settled contingent convertible senior notes and the floating rate notes, the following 100% owned subsidiaries of YRC Worldwide have issued guarantees in favor of the holders of the net share settled contingent convertible senior notes and the floating rate notes: Yellow Transportation, Mission Supply Company, Yellow Relocation Services, Inc., YRC Worldwide Technologies, Inc., Meridian IQ, Inc., MIQ LLC, Globe.com Lines, Inc., Roadway LLC, Roadway Next Day Corporation, Roadway Express, Inc., USF Holland and Regional Transportation (formerly known as USF Corporation). Each of the guarantees is full and unconditional and joint and several.

The summarized consolidating financial statements are presented in lieu of separate financial statements and other related disclosures of the subsidiary guarantors and issuer because management does not believe that separate financial statements and related disclosures would be material to investors. There are currently no significant restrictions on the ability of YRC Worldwide or any guarantor to obtain funds from its subsidiaries by dividend or loan.

The following represents summarized condensed consolidating financial information as of September 30, 2006 and December 31, 2005 with respect to the financial position, for the three and nine months ended September 30, 2006 and 2005 for results of operations and for the nine months ended September 30, 2006 and 2005 for the cash flows of YRC Worldwide and its subsidiaries. The Parent column presents the financial information of YRC Worldwide, the primary obligor of the contingent convertible senior notes and the floating rate notes. The Guarantor Subsidiaries column presents the financial information of all guarantor subsidiaries of the net share settled contingent convertible senior notes and the floating rate notes. The Non-Guarantor Subsidiaries column presents the financial information of all non-guarantor subsidiaries, including those subsidiaries that are governed by foreign laws, Yellow Roadway Receivables Funding Corporation, Yellow Receivables Corporation and Roadway Funding, Inc., the special-purpose entities that are or were associated with our ABS agreements.

## Condensed Consolidating Balance Sheets

**September 30, 2006**

(in millions)	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Cash and cash equivalents	\$ 23	\$ 24	\$ 23	\$	\$ 70
Intercompany advances receivable		(83)	83		
Accounts receivable, net	7	(5)	1,353	(24)	1,331
Prepaid expenses and other	5	100	87		192
<b>Total current assets</b>	<b>35</b>	<b>36</b>	<b>1,546</b>	<b>(24)</b>	<b>1,593</b>
Property and equipment	1	3,247	595		3,843
Less accumulated depreciation	(1)	(1,444)	(100)		(1,545)
<b>Net property and equipment</b>		<b>1,803</b>	<b>495</b>		<b>2,298</b>
Investment in subsidiaries	3,089	267		(3,356)	
Receivable from affiliate	(401)	479	(78)		
Goodwill, intangibles and other assets	262	1,903	327	(350)	2,142
<b>Total assets</b>	<b>\$ 2,985</b>	<b>\$ 4,488</b>	<b>\$ 2,290</b>	<b>\$ (3,730)</b>	<b>\$ 6,033</b>
Intercompany advances payable	\$ 532	\$ (711)	\$ 388	\$ (209)	\$
Accounts payable	14	294	87	(14)	381
Wages, vacations and employees benefits	14	458	69		541
Other current and accrued liabilities	7	318	90	(4)	411
Asset-backed securitization borrowings			425		425
<b>Total current liabilities</b>	<b>567</b>	<b>359</b>	<b>1,059</b>	<b>(227)</b>	<b>1,758</b>

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Payable to affiliate	(95)	23	222	(150)	
Long-term debt, less current portion	550	511	1		1,062
Deferred income taxes, net	10	348	98		456
Claims and other liabilities	26	326	233		585
Commitments and contingencies					
Shareholders' equity	1,927	2,921	677	(3,353)	2,172
Total liabilities and shareholders' equity	\$ 2,985	\$ 4,488	\$ 2,290	\$ (3,730)	\$ 6,033

**Table of Contents****December 31, 2005**

(in millions)	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Cash and cash equivalents	\$ 20	\$ 18	\$ 44	\$	\$ 82
Intercompany advances receivable		(71)	71		
Accounts receivable, net	(61)	32	1,202	(9)	1,164
Prepaid expenses and other	7	135	90		232
<b>Total current assets</b>	<b>(34)</b>	<b>114</b>	<b>1,407</b>	<b>(9)</b>	<b>1,478</b>
Property and equipment	1	3,024	583		3,608
Less accumulated depreciation	(1)	(1,341)	(60)		(1,402)
<b>Net property and equipment</b>		<b>1,683</b>	<b>523</b>		<b>2,206</b>
Investment in subsidiaries	3,037	7		(3,044)	
Receivable from affiliate	(354)	356	(2)		
Goodwill, intangibles and other assets	265	1,933	363	(511)	2,050
<b>Total assets</b>	<b>\$ 2,914</b>	<b>\$ 4,093</b>	<b>\$ 2,291</b>	<b>\$ (3,564)</b>	<b>\$ 5,734</b>
<b>Intercompany advances payable</b>	<b>\$ 405</b>	<b>\$ (574)</b>	<b>\$ 378</b>	<b>\$ (209)</b>	<b>\$</b>
Accounts payable	10	314	70		394
Wages, vacations and employees benefits	12	450	61		523
Other current and accrued liabilities	5	251	160	(43)	373
Asset-backed securitization borrowings			375		375
<b>Total current liabilities</b>	<b>432</b>	<b>441</b>	<b>1,044</b>	<b>(252)</b>	<b>1,665</b>
Payable to affiliate	(105)	(209)	464	(150)	
Long-term debt, less current portion	595	518			1,113
Deferred income taxes, net	4	242	141		387
Claims and other liabilities	26	496	176	(65)	633
Commitments and contingencies					
Shareholders equity	1,962	2,605	466	(3,097)	1,936
<b>Total liabilities and shareholders equity</b>	<b>\$ 2,914</b>	<b>\$ 4,093</b>	<b>\$ 2,291</b>	<b>\$ (3,564)</b>	<b>\$ 5,734</b>

## Condensed Consolidating Statements of Operations

**For the three months ended September 30, 2006**

(in millions)	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating revenue	\$ 14	\$ 2,184	\$ 469	\$ (96)	\$ 2,571
Operating expenses:					
Salaries, wages and employees benefits	7	1,248	231	(8)	1,478
Operating expenses and supplies	7	407	125	(79)	460
Purchased transportation		215	70	(7)	278
Depreciation and amortization		49	15		64
Other operating expenses		90	16		106
Losses on property disposals, net		2			2
Loss on sale of subsidiary, reorganization and acquisition charges		2	3		5
<b>Total operating expenses</b>	<b>14</b>	<b>2,013</b>	<b>460</b>	<b>(94)</b>	<b>2,393</b>

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Operating income (loss)		171		9		(2)		178
Nonoperating (income) expenses:								
Interest expense		9		7		7		23
Other		6		30		(35)		(1)
Nonoperating (income) expenses, net		15		37		(28)		(1)
Income (loss) before income taxes		(15)		134		37		(1)
Income tax provision (benefit)		(4)		50		15		(2)
Net income (loss)		\$ (11)		\$ 84		\$ 22		\$ 1
								\$ 96

**Table of Contents**

(in millions)	Non-				
	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the three months ended September 30, 2005</b>					
Operating revenue	\$ 15	\$ 2,130	\$ 445	\$ (98)	\$ 2,492
Operating expenses:					
Salaries, wages and employees benefits	12	1,232	220	(13)	1,451
Operating expenses and supplies	9	392	86	(74)	413
Purchased transportation		196	86	(8)	274
Depreciation and amortization		57	19		76
Other operating expenses		97	16	(3)	110
Losses on property disposals, net		1	1		2
Reorganization and acquisition charges	4	1	4		9
Total operating expenses	25	1,976	432	(98)	2,335
Operating income (loss)	(10)	154	13		157
Nonoperating (income) expenses:					
Interest expense	10	8	21	(19)	20
Other	(6)	48	(52)	9	(1)
Nonoperating (income) expenses, net	4	56	(31)	(10)	19
Income (loss) before income taxes	(14)	98	44	10	138
Income tax provision (benefit)	(4)	41	20	(4)	53
Net income (loss)	\$ (10)	\$ 57	\$ 24	\$ 14	\$ 85

(in millions)	Non-				
	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2006</b>					
Operating revenue	\$ 44	\$ 6,390	\$ 1,375	\$ (298)	\$ 7,511
Operating expenses:					
Salaries, wages and employees benefits	30	3,675	664	(29)	4,340
Operating expenses and supplies	26	1,236	365	(249)	1,378
Purchased transportation		621	206	(15)	812
Depreciation and amortization		167	45		212
Other operating expenses		270	48		318
Losses on property disposals, net					
Loss on sale of subsidiary, reorganization and acquisition charges	1	8	4		13
Total operating expenses	57	5,977	1,332	(293)	7,073
Operating income (loss)	(13)	413	43	(5)	438
Nonoperating (income) expenses:					
Interest expense	26	22	19		67
Other	9	99	(105)	(5)	(2)



Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Nonoperating (income) expenses, net	35	121	(86)	(5)	65
Income (loss) before income taxes	(48)	292	129		373
Income tax provision (benefit)	(12)	109	50	(4)	143
Net income (loss)	\$ (36)	\$ 183	\$ 79	\$ 4	\$ 230

**Table of Contents**

(in millions)	Non-				
	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2005</b>					
Operating revenue	\$ 45	\$ 5,544	\$ 918	\$ (249)	\$ 6,258
Operating expenses:					
Salaries, wages and employees benefits	35	3,254	450	(18)	3,721
Operating expenses and supplies	25	1,009	180	(211)	1,003
Purchased transportation		522	179	(14)	687
Depreciation and amortization		147	34		181
Other operating expenses	1	245	33	(5)	274
Losses on property disposals, net					
Reorganization and acquisition charges	5	1	4		10
Total operating expenses	66	5,178	880	(248)	5,876
Operating income (loss)	(21)	366	38	(1)	382
Nonoperating (income) expenses:					
Interest expense	24	19	45	(45)	43
Other	(20)	113	(129)	34	(2)
Nonoperating (income) expenses, net	4	132	(84)	(11)	41
Income (loss) before income taxes	(25)	234	122	10	341
Income tax provision (benefit)	(4)	93	48	(7)	130
Net income (loss)	\$ (21)	\$ 141	\$ 74	\$ 17	\$ 211

## Condensed Consolidating Statements of Cash Flows

(in millions)	Non-				
	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2006</b>					
Operating activities:					
Net cash provided by (used in) operating activities	\$ (87)	\$ 359	\$ 27	\$	\$ 299
Investing activities:					
Acquisition of property and equipment		(271)	(48)		(319)
Proceeds from disposal of property and equipment		35			35
Acquisition of companies, net of cash acquired	(15)				(15)
Other		4	(6)		(2)
Net cash used in investing activities	(15)	(232)	(54)		(301)
Financing activities:					
ABS borrowings, net			50		50
Issuance (repayment) of long-term debt, net	(44)				(44)
Proceeds from exercise of stock options	4				4
Treasury stock repurchase	(20)				(20)
Intercompany advances / repayments	165	(121)	(44)		

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Net cash provided by (used in) financing activities	105	(121)	6	(10)
Net increase (decrease) in cash and cash equivalents	3	6	(21)	(12)
Cash and cash equivalents, beginning of period	20	18	44	82
Cash and cash equivalents, end of period	\$ 23	\$ 24	\$ 23	\$ 70

**Table of Contents**

(in millions)	Non-				Consolidated
	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	
<b>For the nine months ended September 30, 2005</b>					
<b>Operating activities:</b>					
Net cash provided by (used in) operating activities	\$ (51)	\$ 285	\$ 18	\$ 4	\$ 256
<b>Investing activities:</b>					
Acquisition of property and equipment		(185)	(46)		(231)
Proceeds from disposal of property and equipment		16	2		18
Acquisition of companies, net of cash acquired	(805)	45	6		(754)
Investment in joint venture	(46)				(46)
Other			2		2
Net cash used in investing activities	(851)	(124)	(36)		(1,011)
<b>Financing activities:</b>					
ABS borrowings, net			456		456
Issuance (repayment) of long-term debt, net	250				250
Debt issuance cost	(4)				(4)
Proceeds from exercise of stock options	4				4
Cash dividends paid to shareholders		7	(7)		
Intercompany advances / repayments	581	(166)	(411)	(4)	
Net cash provided by (used in) financing activities	831	(159)	38	(4)	706
Net increase (decrease) in cash and cash equivalents	(71)	2	20		(49)
Cash and cash equivalents, beginning of period	82	7	17		106
Cash and cash equivalents, end of period	\$ 11	\$ 9	\$ 37	\$	\$ 57

**Table of Contents****15. Guarantees of the Senior Notes Due 2008**

In connection with the senior notes due 2008, assumed by virtue of its merger agreement, and in addition to the primary obligor, Roadway LLC, YRC Worldwide and its following 100% owned subsidiaries have issued guarantees in favor of the holders of the senior notes due 2008: Roadway Next Day Corporation, New Penn Motor Express, Inc., Roadway Express, Inc., Roadway Reverse Logistics, Inc. and Roadway Express International, Inc. Each of the guarantees is full and unconditional and joint and several.

The summarized consolidating financial statements are presented in lieu of separate financial statements and other related disclosures of the subsidiary guarantors and issuer because management does not believe that separate financial statements and related disclosures would be material to investors. There are currently no significant restrictions on the ability of YRC Worldwide or any guarantor subsidiary to obtain funds from its subsidiaries by dividend or loan.

The following represents summarized condensed consolidating financial information of YRC Worldwide and its subsidiaries as of September 30, 2006 and December 31, 2005 with respect to the financial position, for the three and nine months ended September 30, 2006 and 2005 for results of operations, and for the nine months ended September 30, 2006 and 2005 for the cash flows. The primary obligor column presents the financial information of Roadway LLC. The Guarantor Subsidiaries column presents the financial information of all guarantor subsidiaries of the senior notes due 2008 including YRC Worldwide, the holding company. The Non-Guarantor Subsidiaries column presents the financial information of all non-guarantor subsidiaries, including those subsidiaries that are governed by foreign laws and Yellow Roadway Receivables Funding Corporation, Yellow Receivables Corporation and Roadway Funding, Inc., the special-purpose entities that are or were associated with our ABS agreements.

## Condensed Consolidating Balance Sheets

			Non-		
	Primary	Guarantor	Guarantor	Eliminations	Consolidated
(in millions)	Obligor	Subsidiaries	Subsidiaries		
Cash and cash equivalents	\$	\$ 45	\$ 25	\$	\$ 70
Intercompany advances receivable		(23)	23		
Accounts receivable, net		(16)	1,361	(14)	1,331
Prepaid expenses and other	1	59	132		192
<b>Total current assets</b>	<b>1</b>	<b>65</b>	<b>1,541</b>	<b>(14)</b>	<b>1,593</b>
Property and equipment		1,015	2,828		3,843
Less accumulated depreciation		(185)	(1,360)		(1,545)
<b>Net property and equipment</b>		<b>830</b>	<b>1,468</b>		<b>2,298</b>
Investment in subsidiaries		3,103	208	(3,311)	
Receivable from affiliate	151	(421)	270		
Goodwill, intangibles and other assets	653	1,264	1,075	(850)	2,142
<b>Total assets</b>	<b>\$ 805</b>	<b>\$ 4,841</b>	<b>\$ 4,562</b>	<b>\$ (4,175)</b>	<b>\$ 6,033</b>
Intercompany advances payable	\$	\$ 155	\$ 55	\$ (210)	\$
Accounts payable		106	279	(4)	381
Wages, vacations and employees benefits		234	307		541
Other current and accrued liabilities	7	117	291	(4)	411
Asset-backed securitization borrowings			425		425
<b>Total current liabilities</b>	<b>7</b>	<b>612</b>	<b>1,357</b>	<b>(218)</b>	<b>1,758</b>
Payable to affiliate		555	95	(650)	
Long-term debt, less current portion	236	550	276		1,062
Deferred income taxes, net	(7)	206	257		456
Claims and other liabilities		212	373		585
Commitments and contingencies					

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Shareholders' equity	569	2,706	2,204	(3,307)	2,172
Total liabilities and shareholders' equity	\$ 805	\$ 4,841	\$ 4,562	\$ (4,175)	\$ 6,033

**Table of Contents**

December 31, 2005  (in millions)	Non-		Eliminations	Consolidated
	Primary Obligor	Guarantor Subsidiaries		
Cash and cash equivalents	\$	\$ 34	\$ 48	\$ 82
Intercompany advances receivable		(22)	22	
Accounts receivable, net		(81)	1,254	(9) 1,164
Prepaid expenses and other	1	56	175	232
<b>Total current assets</b>	<b>1</b>	<b>(13)</b>	<b>1,499</b>	<b>(9) 1,478</b>
Property and equipment		914	2,694	3,608
Less accumulated depreciation		(130)	(1,272)	(1,402)
<b>Net property and equipment</b>		<b>784</b>	<b>1,422</b>	<b>2,206</b>
Investment in subsidiaries		3,037	7	(3,044)
Receivable from affiliate	126	(305)	179	
Goodwill, intangibles and other assets	656	1,278	980	(864) 2,050
<b>Total assets</b>	<b>\$ 783</b>	<b>\$ 4,781</b>	<b>\$ 4,087</b>	<b>\$ (3,917) 5,734</b>
Intercompany advances payable	\$	\$ 111	\$ 98	\$ (209) \$
Accounts payable		113	281	394
Wages, vacations and employees' benefits		226	297	523
Other current and accrued liabilities	1	68	304	373
Asset-backed securitization borrowings			375	375
<b>Total current liabilities</b>	<b>1</b>	<b>518</b>	<b>1,355</b>	<b>(209) 1,665</b>
Payable to affiliate		545	105	(650)
Long-term debt, less current portion	239	595	279	1,113
Deferred income taxes, net	(7)	199	195	387
Claims and other liabilities		276	357	633
Commitments and contingencies				
Shareholder's equity	550	2,648	1,796	(3,058) 1,936
<b>Total liabilities and shareholder's equity</b>	<b>\$ 783</b>	<b>\$ 4,781</b>	<b>\$ 4,087</b>	<b>\$ (3,917) 5,734</b>

## Condensed Consolidating Statements of Operations

For the three months ended September 30, 2006  (in millions)	Non-		Eliminations	Consolidated
	Primary Obligor	Guarantor Subsidiaries		
Operating revenue	\$	\$ 948	\$ 1,715	\$ (92) \$ 2,571
Operating expenses:				
Salaries, wages and employees' benefits		545	941	(8) 1,478
Operating expenses and supplies		169	365	(74) 460
Purchased transportation		100	186	(8) 278
Depreciation and amortization		21	43	64
Other operating expenses		38	68	106
Losses on property disposals, net		1	1	2
Loss on sale of subsidiary, reorganization and acquisition charges			5	5
<b>Total operating expenses</b>		<b>874</b>	<b>1,609</b>	<b>(90) 2,393</b>

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Operating income (loss)	74	106	(2)	178	
Nonoperating (income) expenses:					
Interest expense	3	9	11	23	
Other	(13)	30	(15)	(2)	
Nonoperating (income) expenses, net	(10)	39	(4)	23	
Income before income taxes	10	35	110	155	
Income tax provision (benefit)	3	15	43	59	
Net income	\$ 7	\$ 20	\$ 67	\$ 2	\$ 96



**Table of Contents**

(in millions)	Non-				
	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the three months ended September 30, 2005</b>					
Operating revenue	\$	\$ 906	\$ 1,663	\$ (77)	\$ 2,492
Operating expenses:					
Salaries, wages and employees benefits		531	920		1,451
Operating expenses and supplies		168	319	(74)	413
Purchased transportation		84	193	(3)	274
Depreciation and amortization		21	55		76
Other operating expenses		38	72		110
Losses on property disposals, net		1	1		2
Reorganization and acquisition charges		4	5		9
Total operating expenses		847	1,565	(77)	2,335
Operating income		59	98		157
Nonoperating (income) expenses:					
Interest expense	3	24	26	(33)	20
Other	(13)	8	(19)	23	(1)
Nonoperating (income) expenses, net	(10)	32	7	(10)	19
Income before income taxes	10	27	91	10	138
Income tax provision	4	12	34	3	53
Net income	\$ 6	\$ 15	\$ 57	\$ 7	\$ 85

(in millions)	Non-				
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2006</b>					
Operating revenue	\$	\$ 2,726	\$ 5,070	\$ (285)	\$ 7,511
Operating expenses:					
Salaries, wages and employees benefits		1,585	2,784	(29)	4,340
Operating expenses and supplies		510	1,101	(233)	1,378
Purchased transportation		279	551	(18)	812
Depreciation and amortization		67	145		212
Other operating expenses		108	210		318
(Gains) losses on property disposals, net		(1)	1		
Loss on sale of subsidiary, reorganization and acquisition charges		3	10		13
Total operating expenses		2,551	4,802	(280)	7,073
Operating income (loss)		175	268	(5)	438
Nonoperating (income) expenses:					
Interest expense	10	26	31		67
Other	(40)	83	(40)	(5)	(2)

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Nonoperating (income) expenses, net	(30)	109	(9)	(5)	65
Income before income taxes	30	66	277		373
Income tax provision (benefit)	11	31	105	(4)	143
Net income	\$ 19	\$ 35	\$ 172	\$ 4	\$ 230

**Table of Contents**

		Non-			
For the nine months ended September 30, 2005					
(in millions)	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
Operating revenue	\$	\$ 2,593	\$ 3,884	\$ (219)	\$ 6,258
Operating expenses:					
Salaries, wages and employees benefits		1,563	2,158		3,721
Operating expenses and supplies		462	751	(210)	1,003
Purchased transportation		245	450	(8)	687
Depreciation and amortization		62	119		181
Other operating expenses		107	167		274
Losses on property disposals, net					
Reorganization and acquisition charges		5	5		10
Total operating expenses		2,444	3,650	(218)	5,876
Operating income (loss)		149	234	(1)	382
Nonoperating (income) expenses:					
Interest expense	10	63	55	(85)	43
Other	(40)	27	(63)	74	(2)
Nonoperating (income) expenses, net	(30)	90	(8)	(11)	41
Income before income taxes	30	59	242	10	341
Income tax provision	11	28	91		130
Net income	\$ 19	\$ 31	\$ 151	\$ 10	\$ 211

## Condensed Consolidating Statements of Cash Flows

		Non-			
For the nine months ended September 30, 2006					
(in millions)	Parent	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
Operating activities:					
Net cash provided by operating activities	\$ 22	\$ 33	\$ 243	\$ 1	\$ 299
Investing activities:					
Acquisition of property and equipment		(112)	(207)		(319)
Proceeds from disposal of property and equipment		9	26		35
Acquisition of companies, net of cash acquired		(15)			(15)
Other	4		(6)		(2)
Net cash provided by (used in) investing activities	4	(118)	(187)		(301)
Financing activities:					
ABS borrowings, net			50		50
Issuance (repayment) of long-term debt, net		(44)			(44)
Proceeds from exercise of stock options		4			4
Treasury stock repurchase		(20)			(20)
Intercompany advances / repayments	(26)	156	(129)	(1)	

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Net cash provided by (used in) financing activities	(26)	96	(79)	(1)	(10)
Net increase (decrease) in cash and cash equivalents		11	(23)		(12)
Cash and cash equivalents, beginning of period		34	48		82
Cash and cash equivalents, end of period	\$	\$ 45	\$ 25	\$	\$ 70

**Table of Contents**

For the nine months ended September 30, 2005

(in millions)	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Operating activities:</b>					
Net cash provided by (used in) operating activities	\$ 42	\$ 25	\$ 192	\$ (3)	\$ 256
<b>Investing activities:</b>					
Acquisition of property and equipment		(53)	(178)		(231)
Proceeds from disposal of property and equipment		5	13		18
Acquisition of companies, net of cash acquired		(806)	52		(754)
Investment in joint venture		(46)			(46)
Other			2		2
Net cash used in investing activities		(900)	(111)		(1,011)
<b>Financing activities:</b>					
ABS borrowings, net			456		456
Issuance (repayment) of long-term debt, net		250			250
Debt issuance costs		(4)			(4)
Proceeds from exercise of stock options		4			4
Cash dividends paid to shareholders		7	(7)		
Intercompany advances / repayments	(42)	548	(509)	3	
Net cash provided by (used in) financing activities	(42)	805	(60)	3	706
Net increase (decrease) in cash and cash equivalents		(70)	21		(49)
Cash and cash equivalents, beginning of period		89	17		106
Cash and cash equivalents, end of period	\$	\$ 19	\$ 38	\$	\$ 57

**Table of Contents****16. Guarantees of the Senior Notes Due 2009 and 2010**

In connection with the senior notes due 2009 and 2010 that YRC Worldwide assumed by virtue of its merger with USF, and in addition to the primary obligor, USF, YRC Worldwide and its following 100% owned subsidiaries have issued guarantees in favor of the holders of the senior notes due 2009 and 2010: USF Sales Corporation, USF Holland Inc., USF Bestway Inc., USF Bestway Leasing Inc., USF Reddaway Inc., USF Glen Moore Inc., Meridian IQ Services Inc. (formerly USF Distribution Services Inc.), and IMUA Handling Corporation. Each of the guarantees is full and unconditional and joint and several.

The summarized consolidating financial statements are presented in lieu of separate financial statements and other related disclosures of the subsidiary guarantors and issuer because management does not believe that separate financial statements and related disclosures would be material to investors. There are currently no significant restrictions on the ability of YRC Worldwide or any guarantor subsidiary to obtain funds from its subsidiaries by dividend or loan.

The following represents summarized condensed consolidating financial information of YRC Worldwide and its subsidiaries as of September 30, 2006 and December 31, 2005 with respect to the financial position, for the three and nine months ended September 30, 2006 and 2005 for results of operations, and for the nine months ended September 30, 2006 and 2005 for statement of cash flows. The primary obligor column presents the financial information of USF Corporation. The Guarantor Subsidiaries column presents the financial information of all guarantor subsidiaries of the senior notes due 2009 and 2010 including YRC Worldwide, the holding company. The Non-Guarantor Subsidiaries column presents the financial information of all non-guarantor subsidiaries, including those subsidiaries that are governed by foreign laws and Yellow Roadway Receivables Funding Corporation, Yellow Receivables Corporation and Roadway Funding, Inc., the special-purpose entities that are or were associated with our ABS agreements.

## Condensed Consolidating Balance Sheet

	Non-				
September 30, 2006	Primary	Guarantor	Guarantor	Eliminations	Consolidated
(in millions)	Obligor	Subsidiaries	Subsidiaries	\$	\$
Cash and cash equivalents	\$	\$ 24	\$ 46	\$	\$ 70
Intercompany advances receivable		(11)	11		
Accounts receivable, net		8	1,327	(4)	1,331
Prepaid expenses and other	(10)	53	149		192
<b>Total current assets</b>	<b>(10)</b>	<b>74</b>	<b>1,533</b>	<b>(4)</b>	<b>1,593</b>
Property and equipment	2	753	3,088		3,843
Less accumulated depreciation	(1)	(90)	(1,454)		(1,545)
<b>Net property and equipment</b>	<b>1</b>	<b>663</b>	<b>1,634</b>		<b>2,298</b>
Investment in subsidiaries	246	3,091	6	(3,343)	
Receivable from affiliate	403	(493)	90		
Goodwill, intangibles and other assets	822	383	1,287	(350)	2,142
<b>Total assets</b>	<b>\$ 1,462</b>	<b>\$ 3,718</b>	<b>\$ 4,550</b>	<b>\$ (3,697)</b>	<b>\$ 6,033</b>
Intercompany advances payable	\$	\$ 290	\$ (90)	\$ (200)	\$
Accounts payable	4	111	270	(4)	381
Wages, vacations and employees' benefits		113	428		541
Other current and accrued liabilities	65	94	256	(4)	411
Asset-backed securitization borrowings			425		425
<b>Total current liabilities</b>	<b>69</b>	<b>608</b>	<b>1,289</b>	<b>(208)</b>	<b>1,758</b>
Payable to affiliate		(23)	173	(150)	
Long-term debt, less current portion	266	550	246		1,062
Deferred income taxes, net	46	68	342		456
Claims and other liabilities	(2)	51	536		585

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Commitments and contingencies					
Shareholders' equity	1,083	2,464	1,964	(3,339)	2,172
Total liabilities and shareholders' equity	\$ 1,462	\$ 3,718	\$ 4,550	\$ (3,697)	\$ 6,033

**Table of Contents**

December 31, 2005

(in millions)			Non-		Consolidated
	Primary Obligor	Guarantors	Guarantors	Eliminations	
Cash and cash equivalents	\$	\$ 42	\$ 40	\$	\$ 82
Intercompany advances receivable					
Accounts receivable, net	1	(20)	1,183		1,164
Prepaid expenses and other	(7)	59	180		232
Total current assets	(6)	81	1,403		1,478
Property and equipment	2	792	2,814		3,608
Less accumulated depreciation	(1)	(50)	(1,351)		(1,402)
Net property and equipment	1	742	1,463		2,206
Investment in subsidiaries		3,038	7	(3,045)	
Receivable from affiliate	166	(359)	193		
Goodwill, intangibles and other assets	834	354	1,222	(360)	2,050
Total assets	\$ 995	\$ 3,856	\$ 4,288	\$ (3,405)	\$ 5,734
Intercompany advances payable	\$	\$ 211	\$ (11)	\$ (200)	\$
Accounts payable		87	307		394
Wages, vacations and employees' benefits	(1)	102	422		523
Other current and accrued liabilities	46	132	238	(43)	373
Asset-backed securitization borrowings			375		375
Total current liabilities	45	532	1,331	(243)	1,665
Payable to affiliate	(314)	184	130		
Long-term debt, less current portion	269	595	249		1,113
Deferred income taxes, net	(84)	120	351		387
Claims and other liabilities	109	30	559	(65)	633
Commitments and contingencies					
Shareholders' equity	970	2,395	1,668	(3,097)	1,936
Total liabilities and shareholders' equity	\$ 995	\$ 3,856	\$ 4,288	\$ (3,405)	\$ 5,734

## Condensed Consolidating Statements of Operations

(in millions)			Non-		Consolidated
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	
Operating revenue	\$ 6	\$ 587	\$ 2,074	\$ (96)	\$ 2,571
Operating expenses:					
Salaries, wages and employees' benefits	2	334	1,151	(9)	1,478
Operating expenses and supplies	1	141	397	(79)	460
Purchased transportation		31	254	(7)	278
Depreciation and amortization	2	15	47		64
Other operating expenses		26	80		106
Losses on property disposals, net			2		2
Loss on sale of subsidiary, reorganization and acquisition charges			5		5
Total operating expenses	5	547	1,936	(95)	2,393
Operating income (loss)	1	40	138	(1)	178



Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Nonoperating (income) expenses:									
Interest expense		3		9		11			23
Other		(6)		24		(16)		(2)	
Nonoperating (income) expenses, net		(3)		33		(5)		(2)	23
Income (loss) before income taxes		4		7		143		1	155
Income tax provision (benefit)		1		6		54		(2)	59
Net income	\$	3	\$	1	\$	89	\$	3	\$ 96

**Table of Contents**

(in millions)	Non-				
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the three months ended September 30, 2005</b>					
Operating revenue	\$ 10	\$ 612	\$ 1,968	\$ (98)	\$ 2,492
Operating expenses:					
Salaries, wages and employees benefits	4	354	1,106	(13)	1,451
Operating expenses and supplies	2	120	365	(74)	413
Purchased transportation		55	227	(8)	274
Depreciation and amortization	1	24	51		76
Other operating expenses	4	31	78	(3)	110
Losses on property disposals, net		1	1		2
Reorganization and acquisition charges	1	8			9
Total operating expenses	12	593	1,828	(98)	2,335
Operating income (loss)	(2)	19	140		157
Nonoperating (income) expenses:					
Interest expense	4	10	26	(20)	20
Other		16	(27)	10	(1)
Nonoperating (income) expenses, net	4	26	(1)	(10)	19
Income (loss) before income taxes	(6)	(7)	141	10	138
Income tax provision (benefit)		2	55	(4)	53
Net income (loss)	\$ (6)	\$ (9)	\$ 86	\$ 14	\$ 85

(in millions)	Non-				
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2006</b>					
Operating revenue	\$ 18	\$ 1,760	\$ 6,031	\$ (298)	\$ 7,511
Operating expenses:					
Salaries, wages and employees benefits	7	1,005	3,357	(29)	4,340
Operating expenses and supplies	4	432	1,191	(249)	1,378
Purchased transportation		97	730	(15)	812
Depreciation and amortization	6	50	156		212
Other operating expenses		85	233		318
Losses on property disposals, net					
Loss on sale of subsidiary, reorganization and acquisition charges		1	12		13
Total operating expenses	17	1,670	5,679	(293)	7,073
Operating income (loss)	1	90	352	(5)	438
Nonoperating (income) expenses:					
Interest expense	11	26	30		67
Other	(16)	62	(43)	(5)	(2)

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Nonoperating (income) expenses, net	(5)	88	(13)	(5)	65
Income before income taxes	6	2	365		373
Income tax provision (benefit)	2	10	135	(4)	143
Net income (loss)	\$ 4	\$ (8)	\$ 230	\$ 4	\$ 230

**Table of Contents**

(in millions)	Non-				
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2005</b>					
Operating revenue	\$ 9	\$ 910	\$ 5,588	\$ (249)	\$ 6,258
Operating expenses:					
Salaries, wages and employees benefits	5	531	3,203	(18)	3,721
Operating expenses and supplies	3	188	1,022	(210)	1,003
Purchased transportation		79	622	(14)	687
Depreciation and amortization	3	33	145		181
Other operating expenses	4	49	227	(6)	274
Losses on property disposals, net					
Reorganization and acquisition charges	1	9			10
Total operating expenses	16	889	5,219	(248)	5,876
Operating income (loss)	(7)	21	369	(1)	382
Nonoperating (income) expenses:					
Interest expense	5	21	61	(44)	43
Other	(7)	(6)	(23)	34	(2)
Nonoperating (income) expenses, net	(2)	15	38	(10)	41
Income (loss) before income taxes	(5)	6	331	9	341
Income tax provision (benefit)		5	132	(7)	130
Net income (loss)	\$ (5)	\$ 1	\$ 199	\$ 16	\$ 211

## Condensed Consolidating Statement of Cash Flows

(in millions)	Non-				
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	Consolidated
<b>For the nine months ended September 30, 2006</b>					
Operating activities:					
Net cash provided by (used in) operating activities	\$ (78)	\$ 152	\$ 225	\$	\$ 299
Investing activities:					
Acquisition of property and equipment		(72)	(247)		(319)
Proceeds from disposal of property and equipment	1	16	18		35
Acquisition of companies, net of cash acquired		(15)			(15)
Other			(2)		(2)
Net cash provided by (used in) investing activities	1	(71)	(231)		(301)
Financing activities:					
ABS borrowings, net			50		50
Issuance (repayment) of long-term debt, net		(44)			(44)
Proceeds from exercise of stock options		4			4
Treasury stock repurchase		(20)			(20)
Intercompany advances / repayments	77	(39)	(38)		

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

Net cash provided by (used in) financing activities	77	(99)	12	(10)
Net increase (decrease) in cash and cash equivalents		(18)	6	(12)
Cash and cash equivalents, beginning of period		42	40	82
Cash and cash equivalents, end of period	\$	\$ 24	\$ 46	\$ 70

**Table of Contents**

(in millions)			Non-		Consolidated
	Primary Obligor	Guarantor Subsidiaries	Guarantor Subsidiaries	Eliminations	
<b>For the nine months ended September 30, 2005</b>					
<b>Operating activities:</b>					
Net cash provided by (used in) operating activities	\$ (35)	\$ 2	\$ 285	\$ 4	\$ 256
<b>Investing activities:</b>					
Acquisition of property and equipment	(1)	(68)	(162)		(231)
Proceeds from disposal of property and equipment		3	15		18
Acquisition of companies, net of cash acquired	34	(803)	15		(754)
Investment in joint venture		(46)			(46)
Other			2		2
Net cash provided by (used in) investing activities	33	(914)	(130)		(1,011)
<b>Financing activities:</b>					
ABS borrowings, net			456		456
Issuance (repayment) of long-term debt, net		250			250
Debt issuance costs		(4)			(4)
Proceeds from exercise of stock options		4			4
Intercompany advances / repayments	1	607	(604)	(4)	
Net cash provided by (used in) financing activities	1	857	(148)	(4)	706
Net increase (decrease) in cash and cash equivalents	(1)	(55)	7		(49)
Cash and cash equivalents, beginning of period		82	24		106
Cash and cash equivalents, end of period	\$ (1)	\$ 27	\$ 31	\$	\$ 57

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) should be read in conjunction with the Consolidated Financial Statements and the Notes to Consolidated Financial Statements of YRC Worldwide Inc. (also referred to as YRC Worldwide, we or our ). MD&A and certain statements in the Notes to Consolidated Financial Statements include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21 of the Securities Exchange Act of 1934, as amended (each a forward-looking statement ). Forward-looking statements include those preceded by, followed by or include the words should, could, would, will, may, expect, believe, or similar expressions. Our actual results could differ materially from those projected by these forward-looking statements due to a number of factors, including (without limitation), inflation, inclement weather, price and availability of fuel, sudden changes in the cost of fuel or the index upon which the Company bases its fuel surcharge, competitor pricing activity, expense volatility, including (without limitation) expense volatility due to changes in rail service or pricing for rail service, ability to capture cost reductions, including (without limitation) those cost reduction opportunities arising from acquisitions, changes in equity and debt markets, a downturn in general or regional economic activity, effects of a terrorist attack, and labor relations, including (without limitation), the impact of work rules, work stoppages, strikes or other disruptions, any obligations to multi-employer health, welfare and pension plans, wage requirements and employee satisfaction.

**Results of Operations**

Our Results of Operations section focuses on the highlights and significant items that impacted our operating results during the quarter as well as the year to date. Our discussion will also explain the adjustments to operating income that management excludes when internally evaluating segment performance because the items are not related to the segments' core operations. Please refer to our Business Segments note for further discussion.

**Yellow Transportation Results**

Yellow Transportation represented approximately 35% and 36% of our consolidated revenue in the third quarter of 2006 and 2005, respectively, and 35% and 40% in the nine months ended September 30, 2006 and 2005, respectively. The table below provides summary financial information for Yellow Transportation for the three and nine months ended September 30:

(in millions)	Three months			Nine months		
	2006	2005	Percent Change	2006	2005	Percent Change
Operating revenue	\$ 898.8	\$ 892.5	0.7%	\$ 2,625.1	\$ 2,534.8	3.6%
Operating income	68.7	73.5	(6.5)%	166.6	190.8	(12.7)%
Adjustments to operating income <sup>(a)</sup>	0.3	(0.4)	n/m	2.0	(2.9)	n/m <sup>(c)</sup>
Adjusted operating income <sup>(b)</sup>	69.0	73.1	(5.7)%	168.6	187.9	(10.3)%
Operating ratio	92.4%	91.8%	(0.6)pp	93.7%	92.5%	(1.2)pp <sup>(d)</sup>
Adjusted operating ratio	92.3%	91.8%	(0.5)pp	93.6%	92.6%	(1.0)pp

(a) Represents charges that management excludes when evaluating segment performance to better understand our core operations (see discussion below).

(b) This measurement is used for internal management purposes and should not be construed as a better measurement than operating income as defined by generally accepted accounting principles

(c) Not meaningful.

(d) Percentage points.

*Three months ended September 30, 2006 compared to three months ended September 30, 2005*

Yellow Transportation reported third quarter 2006 revenue of \$898.8 million, which is relatively even with the third quarter of 2005. During the third quarter of 2006, revenue was favorably impacted by improved pricing including fuel surcharge revenue yet was offset by lower volume due to the combination of a slowing economy and reduced business from several unprofitable accounts for which we increased prices. These customers advised that they chose to obtain services from other providers due to these price increases. The third quarter of 2006 also included one less work day than the third quarter of 2005. The two primary components of less-than-truckload ( LTL ) revenue are tonnage, comprised of number of shipments and weight per shipment, and price or yield, usually evaluated on a per hundred weight basis. In the third quarter of 2006, Yellow Transportation LTL tonnage decreased by 2.5% per day however LTL revenue per hundred weight improved by 3.7% from the third

## Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

quarter of 2005. The decrease in LTL tonnage for the quarter was partially a result of Yellow Transportation addressing specific unprofitable accounts in the quarter, which had a negative impact on short-term tonnage growth.



**Table of Contents**

The fuel surcharge is common throughout our industry and represents an amount that we charge to customers that adjusts with changing fuel prices. We base our fuel surcharge on a published national index and adjust it weekly. Rapid material changes in the index or our cost of fuel can positively or negatively impact our revenue and operating income versus prior periods as there is a lag in the Company's adjustment of base rates in response to changes in fuel surcharge. Fuel surcharge is an accepted and important component of the overall pricing of our services to our customers. Without an industry accepted fuel surcharge program, our base pricing for our transportation services would require changes. We believe the distinction between base rates and fuel surcharge has been blurring over time, and it is impractical to clearly separate all the different factors that influence the price that our customers are willing to pay. In general, we believe rising fuel costs are beneficial to us in the short term.

Premium services, an integral part of our strategy to offer a broad portfolio of services and meet the increasingly complex transportation needs of our customers, continued to deliver significant revenue growth. Premium services at Yellow Transportation include, among others, Exact Express®, an expedited and time-definite ground service with a 100% satisfaction guarantee. Total Exact Express® revenue increased in the third quarter of 2006 by \$11.8 million or 20.5% as compared to the third quarter of 2005.

Yellow Transportation operating income decreased by \$4.8 million or 6.5% in the third quarter of 2006 compared to the third quarter of 2005. Increases in yield including fuel surcharge revenue and the benefit of operating expense controls of \$2.4 million were offset by increased operating expenses and supplies (mainly fuel) of \$9.9 million, higher purchased transportation costs of \$2.7 million and higher workers compensation costs of \$11.8 million associated primarily with unfavorable development of prior year claims. Our analysis of this process is ongoing and we believe an increased focus on our related safety programs and claims administration will appropriately address the adverse trend. Purchased transportation costs, primarily rail, have trended higher in 2006 and are discussed in more detail below. Operating income was favorably impacted by \$6.1 million due to a change in depreciation lives and salvage values for our revenue equipment. As part of our company wide synergy efforts we have centralized the management of revenue equipment with the objective of optimizing the fleet size and maintenance expense. As a result we expect to improve overall utilization across the enterprise. A benefit of the centralized management is uniform and extended lives for the same types of equipment and more movement of equipment among the various operating companies. Operating expenses as a percentage of revenue increased in the third quarter of 2006 by 0.6 percentage points compared to the third quarter of 2005, resulting in an operating ratio of 92.4%. Operating ratio refers to a common industry measurement calculated by dividing a company's operating expenses by its operating revenue.

Adjustments to operating income represent charges that management excludes when evaluating segment performance to better understand the results of our core operations. In making these adjustments, management excludes the impact of gains and losses from the disposal of property and equipment as they reflect charges not related to the segment's primary business. For the three months ended September 30, 2006 and 2005, total adjustments to operating income were \$0.3 million and \$(0.4) million, respectively.

*Nine months ended September 30, 2006 compared to nine months ended September 30, 2005*

Yellow Transportation revenue increased \$90.3 million or 3.6% in the nine months ended September 30, 2006 versus the year ago period. LTL revenue per hundred weight, which includes increased fuel surcharge revenue, increased during the nine months ended September 30, 2006 by 3.7% compared to the nine months ended September 30, 2005. In the nine months ended September 30, 2006, Yellow Transportation LTL shipments per day declined 2.6% while LTL weight per shipment increased 2.4% and LTL tonnage per day decreased 0.2%. Exact Express® revenue increased \$38.0 million or 24.2% in the nine months ended September 30, 2006 versus the nine months ended September 30, 2005.

Operating income for Yellow Transportation decreased \$24.2 million or 12.7% in the nine months ended September 30, 2006 as compared to the nine months ended September 30, 2005. Increases in overall revenue of \$90.3 million, including a favorable impact related to fuel surcharge revenue, as well as cost controls of \$3.4 million and decreased depreciation expense of \$6.1 million, due to the change in lives and salvage values, were offset by higher purchased transportation costs of \$22.6 million, higher wages of \$19.5 million due primarily to contractual labor increases, higher operating expenses and supplies (mainly fuel) of \$43.1 million and higher workers' compensation expense of \$19.3 million due primarily to unfavorable development of prior year claims. A portion of the purchased transportation increase is due to the railroad providers discontinuing their business practice of providing Yellow Transportation with rail-owned trailers for intermodal movement. This change led to leasing and purchasing additional trailers, making arrangements to get trailers repositioned, and declining productivity. Yellow Transportation also incurred \$3.5 million of costs associated with hosting an industry conference in January 2006 and \$2.2 million related to a second quarter 2006 realignment of operations. With the cost increases, operating expenses as a percentage of revenue increased for the first nine months of 2006 by 1.2 percentage points compared to the first nine months of 2005, resulting in a year-to-date 2006 operating ratio of 93.7%.

For the nine months ended September 30, 2006 total adjustments to operating income were \$2.0 million representing \$2.2 million of severance costs associated with a significant realignment in operations and a related reduction in workforce in the second quarter 2006 offset by \$(0.2) million of year to date gains from the disposal of property and equipment. For the nine months ended September 30, 2005 total adjustments to operating income were \$(2.9) million representing gains from the disposal of property and equipment.



**Table of Contents****Roadway Results**

Roadway represented approximately 35% and 34% of our consolidated revenue in the third quarter of 2006 and 2005, respectively, and 34% and 39% in the nine months ended September 30, 2006 and 2005, respectively. The table below provides summary financial information for Roadway for the three and nine months ended September 30:

(in millions)	Three months			Nine months		
	2006	2005	Percent Change	2006	2005	Percent Change
Operating revenue	\$ 900.2	\$ 858.4	4.9%	\$ 2,582.3	\$ 2,456.0	5.1%
Operating income	59.5	58.2	2.0%	155.0	146.5	5.8%
Adjustments to operating income <sup>(a)</sup>	1.7	1.9	n/m	1.6	2.4	n/m <sup>(c)</sup>
Adjusted operating income <sup>(b)</sup>	61.2	60.1	1.8%	156.6	148.9	5.2%
Operating ratio	93.4%	93.2%	(0.2)pp <sup>(d)</sup>	94.0%	94.0%	
Adjusted operating ratio	93.2%	93.0%	(0.2)pp	93.9%	93.9%	

(a) Represents charges that management excludes when evaluating segment performance to better understand our core operations.

(b) This measurement is used for internal management purposes and should not be construed as a better measurement than operating income as defined by generally accepted accounting principles

(c) Not meaningful.

(d) Percentage points.

*Three months ended September 30, 2006 compared to three months ended September 30, 2005*

Roadway reported revenue of \$900.2 million in the third quarter of 2006 compared to \$858.4 million in the same quarter of 2005, an increase of \$41.8 million or 4.9%. The revenue increase resulted from higher yield including the impact of higher fuel surcharge revenue. LTL revenue per hundred weight increased 4.1% while LTL tonnage per day was up 2.0% in the 2006 quarter. The third quarter of 2006 also included one less work day than the third quarter of 2005. Roadway has a fuel surcharge program that is substantially similar to that of Yellow Transportation.

Roadway reported operating income of \$59.5 million for the third quarter, an improvement of 2.0%, or \$1.3 million over the third quarter of 2005. Increases in yield, including fuel surcharge revenue, and operating expense reductions due to stricter controls of \$8.8 million, were partially offset by higher purchased transportation costs of \$13.2 million, higher operating expenses and supplies (mainly fuel) of \$11.6 million, higher wages of \$9.6 million due primarily to the contractual labor increase, and higher workers' compensation costs of \$10.3 million associated primarily with unfavorable development of prior year claims. Purchased transportation costs, primarily rail, have continued to be higher in 2006 and are discussed in more detail below. The impact of the change in depreciation lives and salvage value previously discussed was favorable by \$3.4 million during the third quarter of 2006. Roadway reported a third quarter operating ratio of 93.4%, a 0.2 percentage point decline over the third quarter of 2005.

For the three months ended September 30, 2006 and 2005, total adjustments to operating income were \$1.7 million and \$1.9 million, respectively, related to losses from the disposal of property and equipment.

*Nine months ended September 30, 2006 compared to nine months ended September 30, 2005*

Roadway reported revenue of \$2,582.3 million in the nine months ended September 30, 2006 compared to \$2,456.0 million in the comparable period in 2005, an increase of 5.1%. The increase resulted from an increase in overall tonnage as well as higher fuel surcharge revenue. LTL revenue per hundred weight was up 4.4% while LTL tonnage per day grew by 0.9% compared to the same period in 2005. The nine months ended September 30, 2006 had one fewer business day compared to the same period in 2005.

For the nine months ended September 30, 2006, Roadway reported operating income of \$155.0 million, an improvement of 5.8%, or \$8.5 million over the comparable year ago period. Increases in overall revenue of \$126.3 million, including the impact of fuel surcharge revenue, as well as cost controls of \$11.9 million and reduced depreciation expense of \$3.4 million contributed to the overall results but were partially offset by higher operating expenses and supplies (mainly fuel) of \$45.9 million, higher purchased transportation costs of \$31.6 million, increases in wages of \$24.7 million due primarily to the contractual labor increase, workers' compensation expense increase of \$12.6 million due primarily to unfavorable development of prior year claims, and higher costs of approximately \$8.4 million associated with the implementation of a major change of operations. This change of operations was designed to enhance the service provided to customers by improving the speed and

## Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

reliability of the network. Purchased transportation costs were higher due in part to higher fuel costs and costs associated with repositioning empty rail trailers as

**Table of Contents**

mentioned in the Yellow Transportation discussion. The costs associated with repositioning empty rail trailers will continue to increase as rail providers continue to phase out the availability of rail controlled trailers. Roadway also incurred \$2.2 million of severance costs during the second quarter of 2006. Roadway reported an operating ratio of 94.0% which is the same as the comparable period in 2005.

For the nine months ended September 30, 2006 total adjustments to operating income were \$1.6 million representing \$2.2 million of severance costs associated with a significant realignment in operations and a related reduction in workforce in the second quarter offset by (\$0.6) million of year to date gains from the disposal of property and equipment. For the nine months ended September 30, 2005 total adjustments to operating income were \$2.4 million representing losses from the disposal of property and equipment.

**Regional Transportation Results**

Regional Transportation represented approximately 24% of our consolidated revenue in the third quarter of 2006 and 2005, and 25% and 16% in the nine months ended September 30, 2006 and 2005, respectively. This segment includes the results of New Penn and, effective May 24, 2005, the results of the LTL and truckload ( TL ) operating companies of USF. The 2006 results do not include the results of USF Red Star and USF Dugan, both shut down entities, that are now included in the corporate segment. The table below provides summary financial information for Regional Transportation for the three and nine months ended September 30:

(in millions)	Three months			Nine months		
	2006	2005	Percent Change	2006	2005	Percent Change
Operating revenue	\$ 624.7	\$ 606.6	3.0%	\$ 1,870.9	\$ 986.5	89.7%
Operating income	48.1	27.8	73.1%	123.0	55.7	121.1%
Adjustments to operating income <sup>(b)</sup>	0.1	5.0	n/m	(0.1)	5.4	n/m <sup>(a)</sup>
Adjusted operating income <sup>(c)</sup>	48.2	32.8	46.6%	122.9	61.1	101.1%
Operating ratio	92.3%	95.4%	3.1pp	93.4%	94.4%	1.0pp <sup>(d)</sup>
Adjusted operating ratio	92.3%	94.6%	2.3pp	93.4%	93.8%	0.4pp

(a) Not meaningful.

(b) Represents charges that management excludes when evaluating segment performance to better understand our core operations.

(c) This measurement is used for internal management purposes and should not be construed as a better measurement than operating income as defined by generally accepted accounting principles.

(d) Percentage points.

*Three months ended September 30, 2006 compared to three months ended September 30, 2005*

Regional Transportation reported revenue of \$624.7 million for the quarter ended September 30, 2006, as compared to \$606.6 million for the quarter ended September 30, 2005. The increase resulted from higher fuel surcharge revenue, partially offset by lower volume growth on a per-day basis. LTL revenue per hundred weight increased 5.3% while LTL tonnage per day declined 1.8%. Regional Transportation companies have fuel surcharge programs that are substantially similar to those of our other operating companies.

Regional Transportation reported operating income of \$48.1 million for the third quarter, an increase of 73.1%, or \$20.3 million over the third quarter of 2005. The increased operating income was due in part to increased yield including fuel surcharge revenue. Other contributing factors to the operating income increase included a reduction in purchased transportation of \$5.2 million due to reduced level of lower margin inter-regional volumes and improved expense controls increasing operating income by \$4.2 million. Additionally, the 2005 quarter includes an operating loss of \$4.3 million related to USF Dugan with no comparative amount in 2006. Offsetting these items were higher operating expenses and supplies expense (mainly fuel) of \$18.1 million and higher salary and benefit expenses of \$2.7 million, due primarily to higher wage rates. The impact of the depreciation lives and salvage value changes previously discussed was favorable by \$2.8 million during the third quarter of 2006. Regional Transportation reported a third quarter operating ratio of 92.3%, a 3.1 percentage point improvement over the third quarter of 2005.

For the three months ended September 30, 2006 total adjustments to operating income were \$0.1 million representing losses from the disposal of property and equipment. For the three months ended September 30, 2005 total adjustments to operating income were \$5.0 million representing \$4.2 million of operating loss related to the shut down of USF Dugan and \$0.8 million related to acquisition costs.



**Table of Contents**

*Nine months ended September 30, 2006 compared to nine months ended September 30, 2005*

In the nine months ended September 30, 2005, Regional Transportation results reflected New Penn for the entire period and USF after May 24, 2005.

Regional Transportation reported revenue of \$1,870.9 million for the nine months ended September 30, 2006, as compared to \$986.5 million for the nine months ended September 30, 2005. The increased revenue, including higher fuel surcharge revenue, is primarily attributed to the USF acquisition.

Regional Transportation reported operating income of \$123.0 million for the nine months ended September 30, 2006, and \$55.7 million for the nine months ended September 30, 2005, which included an operating loss of \$6.9 million related to USF Dugan and \$1.2 million of acquisition charges. Operating income met management's expectations for the 2006 nine month period due to strong yield improvement including fuel surcharge revenue, productivity improvements, synergy efforts and cost control. Regional Transportation reported an operating ratio of 93.4% for the nine months ending September 30, 2006, a 1.0 percentage point improvement over the comparable period of 2005.

For the nine months ended September 30, 2006 total adjustments to operating income were (\$0.1) million representing gains from the disposal of property and equipment. For the nine months ended September 30, 2005 total adjustments to operating income were \$5.4 million representing \$4.2 million of operating loss related to the shut down of USF Dugan and \$1.2 million related to acquisition costs.

**Meridian IQ Results**

Meridian IQ represented approximately 6% of our consolidated revenue in the third quarter of 2006 and 2005, and 6% and 5% in the nine months ended September 30, 2006 and 2005, respectively. This segment includes the results of Meridian IQ and, effective May 24, 2005, the results of the USF Logistics group of entities. The table below provides summary financial information for Meridian IQ for the three and nine months ended September 30:

(in millions)	Three months			Nine months		
	2006	2005	Percent Change	2006	2005	Percent Change
Operating revenue	\$ 153.7	\$ 141.9	8.2%	\$ 447.2	\$ 294.0	52.1%
Operating income	0.8	6.3	(86.5)%	6.0	10.9	(44.5)%
Adjustments to operating income <sup>(b)</sup>	5.5		n/m	7.0		n/m <sup>(a)</sup>
Adjusted operating income <sup>(c)</sup>	6.3	6.3	%	13.0	10.9	19.4%
Operating ratio	99.4%	95.6%	(3.8)pp	98.6%	96.3%	(2.3)pp <sup>(d)</sup>
Adjusted operating ratio	95.9%	95.6%	(0.3)pp	97.1%	96.3%	(0.8)pp

(a) Not meaningful.

(b) Represents charges that management excludes when evaluating segment performance to better understand our core operations.

(c) This measurement is used for internal management purposes and should not be construed as a better measurement than operating income as defined by generally accepted accounting principles.

(d) Percentage points.

*Three months ended September 30, 2006 compared to three months ended September 30, 2005*

In the third quarter of 2006, Meridian IQ revenue increased by \$11.8 million or 8.2% from the third quarter of 2005. The increase in revenue was driven primarily by growth in the Flow Through and Dedicated Fleet business lines of \$10.7 million as Meridian IQ secured new customers and further penetrated existing customers during the period. These business lines include solutions that deliver advance technology, effective facility layouts and efficient operations that maximize product flow, improving cycle-time and cost effectiveness. Operating income decreased from \$6.3 million in the third quarter of 2005 to \$0.8 million in the third quarter of 2006. The operating results are reflective of improved performance in the Flow Through and Dedicated Fleet business lines of \$3.3 million offset by \$5.5 million in unusual charges for the quarter. The unusual charges included a \$2.8 million loss on sale of Meridian IQ's China (excluding Hong Kong) freight forwarding operations and \$2.3 million of reorganization charges reflective of the decision to move substantially all of Meridian IQ's operations in Greenwood, Indiana to Overland Park, Kansas.





**Table of Contents**

*Nine months ended September 30, 2006 compared to nine months ended September 30, 2005*

Meridian IQ revenue increased by \$153.2 million or 52.1% for the nine months ended September 30, 2006 as compared to the nine months ended September 30, 2005. A significant portion of this increase in revenue is related to the USF acquisition. In addition to the acquisition growth, the Asia, Global North America and Contract Logistics business lines all experienced significant organic growth (approximately \$10 million each). Operating income decreased from \$10.9 million for the nine months ended September 30, 2005 to \$6.0 million for the nine months ended September 30, 2006. Operating improvement in the Dedicated Fleet business line of \$5.4 million was offset by the \$5.5 million of unusual charges discussed above, as well as \$1.5 million in severance costs related to a reduction in workforce incurred in the second quarter.

In March 2005, Meridian IQ exercised and closed its option to purchase GPS Logistics Group Ltd., the Asian freight forwarding operations of GPS Logistics, LLC, and, in turn, made a payment of \$5.7 million (\$3.2 million net of cash acquired). Under the terms of the original purchase agreement, this payment was subject to subsequent upward and downward adjustments based on the financial performance of the Asia business through March 2007. Additional earn-out payments could have been required based on the financial performance of the Asia business during the period March 2007 to March 2009. In January 2006, Meridian IQ paid an additional \$11.1 million and issued a promissory note in the amount of \$10.8 million representing a buyout of these earn-out arrangements and potential purchase price adjustments.

In May 2006, Meridian IQ paid an additional \$2.5 million to the former owners of GPS Logistics (EU) Limited, which represented an earn-out payment related to the February 2004 acquisition of this UK based freight forwarding business. Additionally, during the three months ended June 30, 2006, Meridian IQ acquired a company in Chile and formed a company in Colombia, in each case to support contractual customer activities.

In September 2006, Meridian IQ sold its China freight forwarding operations (excluding Hong Kong) into the joint venture that it maintains with JHJ International Transportation Co., Ltd., ( JHJ ). This freight forwarding operation was acquired by Meridian IQ as part of the acquisition of GPS Logistics in 2005. Later in 2005 Meridian IQ acquired a 50% stake in the freight forwarding operations of JHJ, which is one of the largest freight forwarders in China. The two organizations have overlapping capabilities in multiple locations in China, and therefore a decision was made to combine the operations to increase operational focus. As a part of this sale, Meridian IQ incurred a \$2.8 million loss during the third quarter.

**Consolidated Results**

Our consolidated results for the three and nine months ended September 30, 2006 and 2005 include the results of each of the operating segments previously discussed. The results of the USF companies have been included since May 24, 2005, the acquisition date.

The table below provides summary consolidated financial information for the three and nine months ended September 30:

(in millions)	Three months			Nine months		
	2006	2005	Percent Change	2006	2005	Percent Change
Operating revenue	\$ 2,571.1	\$ 2,491.7	3.2%	\$ 7,511.0	\$ 6,258.5	20.0%
Operating income	177.6	156.8	13.3%	437.7	382.6	14.4%
Nonoperating expenses, net	22.3	19.0	17.4%	64.6	41.3	56.4%
Net income	\$ 95.8	\$ 85.3	12.3%	\$ 230.2	\$ 211.3	8.9%

*Three months ended September 30, 2006 compared to three months ended September 30, 2005*

Revenue during the three months ended September 30, 2006 increased 3.2% over the comparable year ago period. This revenue growth was attributed to increased yield, including fuel surcharge revenue and moderate organic growth.

Operating income increased 13.3% during the three months ended September 30, 2006 versus 2005 and was benefited from fuel surcharge revenue, cost control programs and \$12.3 million related to the change in depreciation lives and salvage values. This change was made as a part of bringing consistency among our operating companies and better reflects our usage patterns of the related equipment. Items that adversely impacted operating income during the third quarter of 2006 included an increase to workers compensation expense of \$22.1 million primarily related to unfavorable development of prior year claims among certain operating companies. Additionally, we experienced increased wages of \$13.1 million due primarily to contractual increases, higher purchased transportation of \$21.1 million as a result of the change in rail-provided trailers as previously discussed and increased fuel cost, included in operating expenses and supplies in our consolidated income statement, of

\$21.6 million.

## **Table of Contents**

Specifically within the corporate and other segment, reduced 2006 corporate expenses also contributed to the improved operating income via a \$4.1 million year-over-year reduction to long-term incentive compensation based primarily on relative performance targets.

Nonoperating expenses, primarily interest expense, increased as a result of our higher debt level and higher interest rates on variable debt in 2006 as compared to 2005.

Our effective tax rate for the third quarter of 2006 was 38.3% compared to 38.1% in the third quarter of 2005.

*Nine months ended September 30, 2006 compared to nine months ended September 30, 2005*

Consolidated operating revenue increased by \$1,252.5 million during the nine months ended September 30, 2006 as compared to the year ago period, which is reflective of the 2005 USF acquisition and increased revenue at all of our business segments including higher fuel surcharge revenue.

Consolidated operating income increased by \$55.1 million or 14.4% during the nine months ended September 30, 2006 as compared to the year ago period. The increase in consolidated operating income was a result of the 2005 USF acquisition, yield growth including increased fuel surcharge revenue and \$12.3 million related to the change in depreciation lives and salvage values offset by workers' compensation expense increase of \$31.9 million due primarily to unfavorable development of prior year claims, \$54.2 million of higher purchased transportation costs and \$44.2 million of higher wages due primarily to contractual increases. Consolidated expenses also included approximately \$4.0 million of costs (of which Yellow Transportation recognized \$3.5 million) associated with hosting an industry conference in January 2006.

Our corporate and other segment incurred a smaller loss in the first nine months of 2006 compared to the first nine months of 2005. The \$8.3 million reduction relates to a \$3.9 million reduction to our long-term incentive plan and cost control efforts. The segment also recognized \$1.6 million of severance costs in the second quarter of 2006. Corporate expenses in 2005 included \$4.0 million of executive severance.

Nonoperating expenses, primarily interest expense, increased in the nine months ended September 30, 2006 versus the year ago period as a result of increased debt levels due to the USF acquisition in turn increasing interest expense by \$23.9 million as compared to 2005.

Our effective tax rate for the nine months ended September 30, 2006 was 38.3% compared to 38.1% for the nine months ended September 30, 2005. We expect our rate to remain at 38.3% for the remainder of 2006. Variations in the rate could result from our income allocation among subsidiaries and their relative state tax rates, in addition to tax planning strategies that may be implemented throughout the year.

## **Financial Condition**

### **Liquidity**

Our liquidity needs arise primarily from capital investment in new equipment, land and structures, and information technology, as well as funding working capital requirements and acquisitions. To provide short-term and longer-term liquidity, we maintain capacity under a \$850 million unsecured credit agreement and a \$650 million asset backed securitization ( ABS ) agreement involving Yellow Transportation, Roadway, USF Holland and USF Reddaway accounts receivable. The termination date of the ABS facility is May 18, 2007, at which time we expect to renew or replace the facility on an annual basis. We believe these facilities provide adequate capacity to fund our current working capital and capital expenditure requirements.

**Table of Contents**

The following table provides details of the outstanding components and available unused capacity under the current bank credit agreement and ABS agreement at each period end:

(in millions)	September 30, 2006	December 31, 2005
<b>Capacity:</b>		
Revolving loan	\$ 850.0	\$ 850.0
ABS facility	650.0	650.0
<b>Total capacity</b>	<b>1,500.0</b>	<b>1,500.0</b>
<b>Amounts outstanding:</b>		
Revolving loan	(1.3)	(45.0)
Letters of credit	(514.5)	(459.3)
ABS facility	(425.0)	(375.0)
ABS usage for captive insurance company (see below)	(10.0)	
<b>Total outstanding</b>	<b>(950.8)</b>	<b>(879.3)</b>
<b>Available unused capacity</b>	<b>\$ 549.2</b>	<b>\$ 620.7</b>

YRC Assurance Co. LTD ( YRC Assurance ) is the Company's captive insurance company domiciled in Bermuda and a wholly owned and consolidated subsidiary of YRC Worldwide. YRC Assurance provides insurance services to certain wholly owned subsidiaries of YRC Worldwide. As a part of the structure of YRC Assurance, certain qualifying investments are periodically made by YRC Assurance as defined by Bermuda regulations. These investments can include taking an ownership position in certain receivables that secure our ABS facility. As a result, as shown above, our capacity under the ABS facility is reduced by YRC Assurance's investment in receivables of \$10.0 million at September 30, 2006.

*Contingent Convertible Notes*

The balance sheet classification of our contingently convertible notes between short-term and long-term is dependent upon certain conversion triggers, as defined. At September 30, 2006 and December 31, 2005, the conversion triggers had not been met. Accordingly, based on the stated maturity date, this obligation has been classified as a long-term liability on the accompanying balance sheets.

*Stock Repurchase Program*

In April 2006, our Board of Directors approved a stock repurchase program that authorized the Company to repurchase up to \$100 million of its common stock. Through September 30, 2006, the Company has purchased 521,100 shares under this program at a weighted-average cost of \$38.34 per share for a total cost of \$20 million. The Company plans to continue making open-market purchases of its stock on an opportunistic basis.

*Cash Flow Measurements*

We use free cash flow as a measurement to determine the cash flow available to fund strategic capital allocation alternatives. Free cash flow indicates cash available to fund additional capital expenditures, to reduce outstanding debt (including current maturities) or to invest in our growth strategies. This measurement is used for internal management purposes and should not be construed as a better measurement than net cash from operating activities as defined by generally accepted accounting principles. The following table illustrates our calculation for determining free cash flow for the nine months ended September 30:

Edgar Filing: YRC WORLDWIDE INC - Form 10-Q

(in millions)	2006	2005
Net cash from operating activities	\$ 299.1	\$ 256.3
Net property and equipment additions	(284.7)	(213.3)
Proceeds from exercise of stock options	4.3	4.3
Free cash flow	\$ 18.7	\$ 47.3

Net cash provided by operating activities increased \$42.8 million from the nine months ended September 30, 2005 versus the nine months ended September 30, 2006. Pre-tax operating income adjusted for non-cash items such as depreciation, amortization and gains/losses on dispositions increased \$89.8 million during the nine months ended September 30, 2006 as compared to the nine months ended September 30, 2005. This earnings-based increase was offset by increases in pension contributions of \$22.2 million, interest payments of \$14.6 million, income tax payments of \$18.5 million and USF Red Star MEPPA payments of \$6.2 million.

In the first nine months of 2006, net property and equipment additions increased by \$71.4 million compared to the first nine months of 2005. Gross property and equipment additions for the first nine months of 2006 were \$319.7 million versus \$231.6 million for the first nine months of 2005 with the increase partially related to the USF companies as well as our overall commitment to continue to invest in our operating companies and in turn reduce the overall age of our fleet.

**Table of Contents**

Other than property and equipment activity discussed above, cash used in investing activities in the first nine months of 2006 also includes the additional payments of \$11.1 million to the seller of GPS Asia and \$2.5 million to GPS Logistics (EU) Limited, both under contractual earn-out obligations. The amounts reported for the first nine months of 2005 reflect our acquisition of the USF companies and our investment in the JHJ joint venture.

Net cash used in financing activities was \$9.4 million for the nine months ended September 30, 2006 versus cash provided of \$706.0 million in the nine months ended September 30, 2005. The 2006 activity is the result of \$20.0 million of treasury stock repurchases partially offset by debt proceeds and stock option proceeds. The 2005 activity reflects the borrowings related to the acquisition of the USF companies.

**Contractual Obligations and Other Commercial Commitments**

The following tables provide aggregated information regarding our contractual obligations and commercial commitments as of September 30, 2006. Most of these obligations and commitments have been discussed in detail either in the preceding paragraphs or the notes to the financial statements. The tables do not include expected pension funding; however, at December 31, 2005 our defined benefit plans had an unfunded amount of \$396.2 million.

*Contractual Cash Obligations*

(in millions)	Payments Due By Period				Total
	Less than 1 year	2-3 years	4-5 years	After 5 years	
<b>Balance sheet obligations:</b>					
ABS borrowings	\$ 425.0	\$	\$	\$	\$ 425.0
Long-term debt including interest	66.1	588.6	205.4	613.3	1,473.4
USF Red Star MEPPA obligation including interest	13.6	15.5	7.8	40.3	77.2
<b>Off balance sheet obligations:</b>					
Operating leases	67.3	171.9	50.7	27.8	317.7 <sup>(a)</sup>
Capital expenditures	67.1				67.1
Total contractual obligations	\$ 639.1	\$ 776.0	\$ 263.9	\$ 681.4	\$ 2,360.4

<sup>(a)</sup> The net present value of operating leases, using a discount rate of 10 percent, was \$287.2 million at September 30, 2006.

*Other Commercial Commitments*

The following table reflects other commercial commitments or potential cash outflows that may result from a contingent event, such as a need to borrow short-term funds due to insufficient free cash flow.

(in millions)	Amount of Commitment Expiration Per Period				Total
	Less than 1 year	2-3 years	4-5 years	After 5 years	
Available line of credit	\$ 33.5	\$	\$ 515.7	\$	\$ 549.2
Letters of credit	514.5				514.5
Lease guarantees	0.8	1.3			2.1
Surety bonds	101.3	0.6			101.9
Total commercial commitments	\$ 650.1	\$ 1.9	\$ 515.7	\$	\$ 1,167.7

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We have exposure to a variety of market risks, including the effects of interest rates, foreign exchange rates and fuel prices.

**Risk from Interest Rates**

To provide adequate funding through seasonal business cycles and minimize overall borrowing costs, we historically utilized both fixed rate and variable rate financial instruments with varying maturities. At September 30, 2006, we had approximately 61% of our outstanding debt at fixed rates. If interest rates for our variable rate long-term debt had averaged 10% more during the period, our interest expense would have increased, and income before taxes would have decreased by \$0.8 million and \$2.4 million for the three and nine months ended September 30, 2006.

The table below provides information regarding our interest rate risk related to fixed-rate debt as of September 30, 2006. Principal cash flows are stated in millions and weighted average interest rates are by contractual maturity. The fair values of our Roadway senior notes, USF senior notes and contingent convertible senior notes have been calculated based on the quoted market prices at September 30, 2006. The market price for the contingent convertible senior notes reflects the combination of debt and equity components of the convertible instrument.

(in millions)	2006	2007	2008	2009	2010	Thereafter	Total	Fair Value
Fixed-rate debt	\$	\$	\$ 227.5	\$ 101.0	\$ 156.0	\$ 400.0	\$ 884.5	\$ 1,012.9
Average interest rate			8.22%	6.5%	8.41%	4.39%		

**Foreign Exchange Rates**

Revenue, operating expenses, assets and liabilities of our Canadian, Mexican, Asian, South American and United Kingdom subsidiaries are denominated in local currencies, thereby creating exposure to fluctuations in exchange rates. The risks related to foreign currency exchange rates are not material to our consolidated financial position or results of operations. On June 30, 2006, we entered into a foreign currency hedge with a notional and fair value amount of approximately \$6.8 million and a maturity of December 31, 2006. This instrument is to effectively hedge our exposure to foreign currency fluctuations on certain intercompany debt with GPS Logistics (EU) Ltd., a wholly owned subsidiary.

**Fuel Price Volatility**

Yellow Transportation, Roadway and Regional Transportation currently have effective fuel surcharge programs in place. As discussed previously, these programs are well established within the industry and customer acceptance of fuel surcharges remains high. Since the amount of fuel surcharge is based on average, national diesel fuel prices and is reset weekly, our exposure to fuel price volatility is significantly reduced.

**Table of Contents**

**Item 4. Controls and Procedures**

We maintain a rigorous set of disclosure controls and procedures designed to ensure that information required to be disclosed in our filings under the Securities and Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Our principal executive and financial officers have evaluated our disclosure controls and procedures as of the end of the period covered by this report and have determined that the Company's disclosure controls and procedures are effective.

There were no changes in the Company's internal control over financial reporting that occurred during the fiscal quarter ended September 30, 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



**Table of Contents**

**PART II - OTHER INFORMATION**

Item 6. Exhibits

- 31.1 Certification of William D. Zollars pursuant to Exchange Act Rules 13a-14 and 15d-14, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Donald G. Barger, Jr. pursuant to Exchange Act Rules 13a-14 and 15d-14, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of William D. Zollars pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Donald G. Barger, Jr. pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

YRC WORLDWIDE INC.  
Registrant

Date: November 9, 2006

/s/ William D. Zollars  
William D. Zollars  
Chairman of the Board of  
Directors, President & Chief  
Executive Officer

Date: November 9, 2006

/s/ Donald G. Barger, Jr.  
Donald G. Barger, Jr.  
Senior Vice President  
  
& Chief Financial Officer