

STANDARD PACIFIC CORP /DE/
Form 10-Q
November 03, 2006
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended September 30, 2006

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from N/A _____ to _____

Commission file number 1-10959

STANDARD PACIFIC CORP.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

33-0475989
(I.R.S. Employer
Identification No.)

15326 Alton Parkway, Irvine, CA
(Address of principal executive offices)

92618-2338
(Zip Code)

(Registrant's telephone number, including area code) **(949) 789-1600**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒.

APPLICABLE ONLY TO CORPORATE ISSUERS

Registrant's shares of common stock outstanding at November 1, 2006: 64,576,999

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Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****STANDARD PACIFIC CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(Dollars in thousands, except per share amounts)

(Unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|--------------|
| | 2006 | 2005 | 2006 | 2005 |
| Homebuilding: | | | | |
| Revenues | \$ 834,113 | \$ 936,687 | \$ 2,717,012 | \$ 2,725,366 |
| Cost of sales | (675,171) | (682,794) | (2,026,200) | (1,992,349) |
| Gross margin | 158,942 | 253,893 | 690,812 | 733,017 |
| Selling, general and administrative expenses | (111,449) | (109,476) | (349,824) | (306,611) |
| Income from unconsolidated joint ventures | 5,153 | 13,670 | 30,897 | 31,170 |
| Other expense | (6,801) | (4,751) | (19,303) | (946) |
| Homebuilding pretax income | 45,845 | 153,336 | 352,582 | 456,630 |
| Financial Services: | | | | |
| Revenues | 5,910 | 4,750 | 16,146 | 13,344 |
| Expenses | (5,029) | (3,888) | (14,584) | (11,105) |
| Income from unconsolidated joint ventures | 394 | 676 | 1,435 | 1,617 |
| Other income | 299 | 154 | 950 | 466 |
| Financial services pretax income | 1,574 | 1,692 | 3,947 | 4,322 |
| Income before taxes | 47,419 | 155,028 | 356,529 | 460,952 |
| Provision for income taxes | (16,572) | (58,652) | (134,430) | (174,860) |
| Net Income | \$ 30,847 | \$ 96,376 | \$ 222,099 | \$ 286,092 |
| Earnings Per Share: | | | | |
| Basic | \$ 0.48 | \$ 1.42 | \$ 3.39 | \$ 4.23 |
| Diluted | \$ 0.47 | \$ 1.37 | \$ 3.31 | \$ 4.09 |
| Weighted Average Common Shares Outstanding: | | | | |
| Basic | 64,321,003 | 67,868,420 | 65,465,162 | 67,615,046 |
| Diluted | 65,688,060 | 70,293,506 | 67,068,937 | 70,002,180 |
| Cash dividends per share | \$ 0.04 | \$ 0.04 | \$ 0.12 | \$ 0.12 |

The accompanying notes are an integral part of these condensed consolidated statements.

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

| | September 30, 2006 (Unaudited) | December 31, 2005 |
|--|--------------------------------------|----------------------|
| ASSETS | | |
| Homebuilding: | | |
| Cash and equivalents | \$ 5,226 | \$ 18,824 |
| Trade and other receivables | 57,303 | 74,986 |
| Inventories: | | |
| Owned | 3,748,098 | 2,928,850 |
| Not owned | 293,985 | 590,315 |
| Investments in and advances to unconsolidated joint ventures | 341,272 | 285,760 |
| Deferred income taxes | 65,090 | 58,681 |
| Goodwill and other intangibles, net | 122,070 | 120,396 |
| Other assets | 93,186 | 60,052 |
| | 4,726,230 | 4,137,864 |
| Financial Services: | | |
| Cash and equivalents | 7,152 | 9,799 |
| Mortgage loans held for sale | 104,705 | 129,835 |
| Other assets | 5,979 | 3,344 |
| | 117,836 | 142,978 |
| Total Assets | \$ 4,844,066 | \$ 4,280,842 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Homebuilding: | | |
| Accounts payable | \$ 105,415 | \$ 115,082 |
| Accrued liabilities | 289,469 | 345,294 |
| Liabilities from inventories not owned | 115,633 | 48,737 |
| Revolving credit facility | 593,800 | 183,100 |
| Trust deed and other notes payable | 73,438 | 97,031 |
| Senior notes payable | 1,449,221 | 1,099,153 |
| Senior subordinated notes payable | 149,204 | 149,124 |
| | 2,776,180 | 2,037,521 |
| Financial Services: | | |
| Accounts payable and other liabilities | 3,076 | 2,246 |
| Mortgage credit facilities | 95,892 | 123,426 |
| | 98,968 | 125,672 |
| Total Liabilities | 2,875,148 | 2,163,193 |
| Minority Interests | 109,392 | 378,490 |

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Stockholders' Equity:

Preferred stock, \$0.01 par value; 10,000,000 shares authorized; none issued

Common stock, \$0.01 par value; 100,000,000 shares authorized; 64,327,586 and 67,129,010 shares

| | | |
|---------------------------|-----|-----|
| outstanding, respectively | 643 | 671 |
|---------------------------|-----|-----|

| | | |
|----------------------------|---------|---------|
| Additional paid-in capital | 317,995 | 405,638 |
|----------------------------|---------|---------|

| | | |
|-------------------|-----------|-----------|
| Retained earnings | 1,547,034 | 1,332,850 |
|-------------------|-----------|-----------|

| | | |
|--|---------|--|
| Accumulated other comprehensive loss, net of tax | (6,146) | |
|--|---------|--|

| | | |
|-----------------------------------|------------------|------------------|
| Total Stockholders' Equity | 1,859,526 | 1,739,159 |
|-----------------------------------|------------------|------------------|

| | | |
|---|---------------------|---------------------|
| Total Liabilities and Stockholders' Equity | \$ 4,844,066 | \$ 4,280,842 |
|---|---------------------|---------------------|

The accompanying notes are an integral part of these condensed consolidated balance sheets.

Table of Contents**STANDARD PACIFIC CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Dollars in thousands)

(Unaudited)

| | Nine Months Ended September 30, 2006 2005 (unaudited) | |
|---|---|------------|
| Cash Flows From Operating Activities: | | |
| Net income | \$ 222,099 | \$ 286,092 |
| Adjustments to reconcile net income to net cash used in operating activities: | | |
| Income from unconsolidated joint ventures | (32,332) | (32,787) |
| Cash distributions of income from unconsolidated joint ventures | 66,239 | 35,174 |
| Depreciation and amortization | 5,431 | 4,258 |
| Loss on early extinguishment of debt | | 5,938 |
| Amortization of stock-based compensation | 12,597 | 8,565 |
| Excess tax benefits from share-based payment arrangements | (2,440) | |
| Deferred income taxes | (6,409) | (4,130) |
| Noncash inventory impairment charges and write-offs of deposits and capitalized pre-acquisition costs | 78,876 | |
| Changes in cash and equivalents due to: | | |
| Trade and other receivables | 42,813 | (28,367) |
| Inventories - owned | (867,789) | (578,203) |
| Inventories - not owned | 67,817 | (14,621) |
| Other assets | (30,626) | (20,254) |
| Accounts payable | (9,667) | 8,354 |
| Accrued liabilities | (53,396) | (9,742) |
| Net cash used in operating activities | (506,787) | (339,723) |
| Cash Flows From Investing Activities: | | |
| Net cash paid for acquisitions | (7,530) | (115,609) |
| Investments in and advances to unconsolidated homebuilding joint ventures | (173,710) | (141,126) |
| Capital distributions and repayments of advances from unconsolidated homebuilding joint ventures | 82,785 | 79,100 |
| Net additions to property and equipment | (10,185) | (9,817) |
| Net cash used in investing activities | (108,640) | (187,452) |
| Cash Flows From Financing Activities: | | |
| Net proceeds from revolving credit facility | 410,700 | 191,000 |
| Principal payments on trust deed and other notes payable | (25,897) | (10,746) |
| Redemption of senior notes payable | | (130,938) |
| Proceeds from the issuance of senior notes payable | 350,000 | 346,480 |
| Net proceeds from (payments on) mortgage credit facilities | (27,534) | 1,128 |
| Excess tax benefits from share-based payment arrangements | 2,546 | |
| Dividends paid | (7,915) | (8,137) |
| Repurchases of common stock | (104,705) | (6,865) |
| Proceeds from the exercise of stock options | 1,987 | 9,731 |
| Net cash provided by financing activities | 599,182 | 391,653 |

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| | | |
|---|-----------|-----------|
| Net decrease in cash and equivalents | (16,245) | (135,522) |
| Cash and equivalents at beginning of period | 28,623 | 150,804 |
| Cash and equivalents at end of period | \$ 12,378 | \$ 15,282 |

Supplemental Disclosures of Cash Flow Information:

Cash paid during the period for:

| | | |
|--------------|-----------|-----------|
| Interest | \$ 94,392 | \$ 55,897 |
| Income taxes | 211,836 | 224,114 |

Supplemental Disclosure of Noncash Activities:

| | | |
|---|----------|-----------|
| Inventory financed by trust deed and other notes payable | \$ 2,304 | \$ 97,543 |
| Inventory received as distributions from unconsolidated homebuilding joint ventures | 15,915 | 39,009 |
| Deferred purchase price recorded in connection with acquisitions | 2,129 | 10,547 |
| Expenses capitalized in connection with the issuance of senior notes payable | | 3,520 |
| Excess tax benefits from share-based payment arrangements | | 11,530 |
| Inventories not owned | 202,202 | 157,985 |
| Liabilities from inventories not owned | 66,896 | 10,432 |
| Minority interests | 269,098 | 147,553 |

The accompanying notes are an integral part of these condensed consolidated statements.

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STANDARD PACIFIC CORP. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2006

1. Basis of Presentation

The condensed consolidated financial statements included herein have been prepared by Standard Pacific Corp., without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) for Form 10-Q. Certain information normally included in the annual financial statements prepared in accordance with U.S. generally accepted accounting principles has been omitted pursuant to applicable rules and regulations. In the opinion of management, the unaudited condensed consolidated financial statements included herein reflect all adjustments, which include only normal recurring adjustments, necessary to present fairly our financial position as of September 30, 2006 and the results of operations and cash flows for the periods presented.

Certain items in the prior period condensed consolidated financial statements have been reclassified to conform with the current period presentation.

The condensed consolidated financial statements included herein should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2005. Unless the context otherwise requires, the terms we, us and our refer to Standard Pacific Corp. and its subsidiaries. The results of operations for interim periods are not necessarily indicative of results to be expected for the full year.

On July 27, 2005, the Board of Directors approved a two-for-one stock split effected in the form of a stock dividend. Stockholders of record at the close of business on August 8, 2005 received one additional share of our common stock for every one share of our common stock owned on that date. The additional shares were distributed on August 29, 2005. Accordingly, all share and per share amounts included in this Form 10-Q have been restated to reflect such stock split for all periods presented.

2. Segment Reporting

We operate in two principal business segments: Homebuilding and financial services. In accordance with Statement of Financial Accounting Standards No. 131, Disclosures about Segments of an Enterprise and Related Information (SFAS 131), we have determined that each of our homebuilding operating divisions and our mortgage financing and title service operations are our operating segments. Corporate is a non-operating segment. The accounting policies of our operating segments are those described in the notes included in our Annual Report on Form 10-K for the year ended December 31, 2005.

Our homebuilding operations primarily include the sale and construction of single-family attached and detached homes. Our homebuilding operating segments have been grouped into three reportable segments in accordance with the aggregation criteria defined in SFAS 131. In particular, we have determined that the homebuilding operating divisions within their respective reportable segments have similar economic characteristics, including similar historical and expected future long-term gross margin percentages. In addition, the operating divisions also share all other relevant aggregation characteristics prescribed in SFAS 131, such as similar product types, production processes and methods of distribution. The three reportable segments consist of California, Southwest and Southeast regions and include homebuilding operating divisions conducting business in the following states:

California

Southwest Arizona, Colorado, Nevada and Texas

Southeast Florida, North Carolina, South Carolina, and Illinois

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Our mortgage financing operations provide mortgage financing to our homebuyers in substantially all of the markets in which we operate. Our title service operations provide title examinations for our homebuyers in Texas and South Florida. Our mortgage financing and title services operations are included in our financial services reportable segment, which is separately reported in our condensed consolidated financial statements under Financial Services.

Corporate is a non-operating segment that develops and implements strategic initiatives, including market expansion and builder acquisitions, and supports our homebuilding operating divisions by centralizing key administrative functions such as finance and treasury, information technology, risk management and litigation, and human resources. Corporate also provides the necessary administrative functions to support us as a publicly traded company. A portion of the expenses incurred by Corporate are allocated to each homebuilding operating division based on a percentage of revenues.

The following tables present our revenues and pretax income for our homebuilding reportable segments and Corporate for the three and nine months ended September 30, 2006 and 2005:

| | Three Months Ended September 30, 2006 | | Nine Months Ended September 30, 2006 | |
|-----------------------------|---|------------|--|--------------|
| | | 2005 | 2006 | 2005 |
| | (Dollars in thousands) | | | |
| Homebuilding revenues: | | | | |
| California | \$ 372,357 | \$ 475,456 | \$ 1,315,642 | \$ 1,477,156 |
| Southwest | 240,838 | 208,065 | 699,395 | 558,645 |
| Southeast | 220,918 | 253,166 | 701,975 | 689,565 |
| Corporate | | | | |
| Total homebuilding revenues | \$ 834,113 | \$ 936,687 | \$ 2,717,012 | \$ 2,725,366 |

| | Three Months Ended September 30, 2006 | | Nine Months Ended September 30, 2006 | |
|----------------------------------|---|------------|--|------------|
| | 2006 | 2005 | 2006 | 2005 |
| | (Dollars in thousands) | | | |
| Homebuilding pretax income(1): | | | | |
| California(2) | \$ 12,538 | \$ 107,959 | \$ 202,661 | \$ 332,815 |
| Southwest | 14,684 | 17,914 | 61,412 | 45,408 |
| Southeast | 21,238 | 38,178 | 104,094 | 93,981 |
| Corporate | (2,615) | (10,715) | (15,585) | (15,574) |
| Total homebuilding pretax income | \$ 45,845 | \$ 153,336 | \$ 352,582 | \$ 456,630 |

(1) Homebuilding pretax income for the three and nine months ended September 30, 2006 includes non-cash pretax inventory impairment charges recorded in the following segments: California recorded \$35.1 million and \$39.8 million, Southwest recorded \$3.2 million and \$3.4 million, and Southeast recorded \$9.4 million and \$9.4 million for the three and nine months ended September 30, 2006, respectively. In addition, the California reportable segment includes a \$1.0 million pretax inventory impairment charge related to one of our unconsolidated joint ventures.

(2) Includes income from unconsolidated homebuilding joint ventures for the three months ended September 30, 2006 and 2005 of \$5.1 million and \$13.9 million, and nine months ended September 30, 2006 and 2005 of \$30.8 million and \$31.8 million, respectively.

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The following table presents total assets of our homebuilding reportable segments and Corporate as of September 30, 2006 and December 31, 2005:

| | September 30, 2006 | December 31, 2005 |
|---------------------------|------------------------|----------------------|
| | (Dollars in thousands) | |
| Homebuilding assets: | | |
| California | \$ 2,326,498 | \$ 2,161,801 |
| Southwest | 1,307,372 | 920,034 |
| Southeast | 962,302 | 948,195 |
| Corporate | 130,058 | 107,834 |
| Total homebuilding assets | \$ 4,726,230 | \$ 4,137,864 |

3. Earnings Per Share

We compute earnings per share in accordance with Statement of Financial Accounting Standards No. 128, Earnings per Share. This statement requires the presentation of both basic and diluted earnings per share for financial statement purposes. Basic earnings per share is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding. Diluted earnings per share includes the effect of the potential shares outstanding, including dilutive stock options, nonvested performance share awards, nonvested restricted stock and deferred stock units, using the treasury stock method. The table set forth below reconciles the components of the basic earnings per share calculation to diluted earnings per share.

| | Three Months Ended September 30, | | | | | |
|------------------------------------|--|---------------|------------|-------------------|---------------|------------|
| | 2006 | | | 2005 | | |
| | <i>Net Income</i> | <i>Shares</i> | <i>EPS</i> | <i>Net Income</i> | <i>Shares</i> | <i>EPS</i> |
| | (Dollars in thousands, except per share amounts) | | | | | |
| Basic earnings per share | \$ 30,847 | 64,321,003 | \$ 0.48 | \$ 96,376 | 67,868,420 | \$ 1.42 |
| Effect of dilutive securities: | | | | | | |
| Stock options | | 1,188,164 | | | 2,260,086 | |
| Nonvested performance share awards | | 68,014 | | | 158,051 | |
| Nonvested restricted stock | | 4,376 | | | 6,949 | |
| Deferred stock units | | 106,503 | | | | |
| Diluted earnings per share | \$ 30,847 | 65,688,060 | \$ 0.47 | \$ 96,376 | 70,293,506 | \$ 1.37 |

| | Nine Months Ended September 30, | | | | | |
|------------------------------------|--|---------------|------------|-------------------|---------------|------------|
| | 2006 | | | 2005 | | |
| | <i>Net Income</i> | <i>Shares</i> | <i>EPS</i> | <i>Net Income</i> | <i>Shares</i> | <i>EPS</i> |
| | (Dollars in thousands, except per share amounts) | | | | | |
| Basic earnings per share | \$ 222,099 | 65,465,162 | \$ 3.39 | \$ 286,092 | 67,615,046 | \$ 4.23 |
| Effect of dilutive securities: | | | | | | |
| Stock options | | 1,446,430 | | | 2,252,651 | |
| Nonvested performance share awards | | 45,794 | | | 129,513 | |
| Nonvested restricted stock | | 5,048 | | | 4,970 | |
| Deferred stock units | | 106,503 | | | | |
| Diluted earnings per share | \$ 222,099 | 67,068,937 | \$ 3.31 | \$ 286,092 | 70,002,180 | \$ 4.09 |

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The components of comprehensive income were as follows:

| | Three Months Ended | | Nine Months Ended | |
|---|------------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2006 | September 30, 2005 | September 30, 2006 | September 30, 2005 |
| | (Dollars in thousands) | | | |
| Net income | \$ 30,847 | \$ 96,376 | \$ 222,099 | \$ 286,092 |
| Unrealized loss on interest rate swaps, net of related income tax effects | (6,529) | | (6,146) | |
| Comprehensive income | \$ 24,318 | \$ 96,376 | \$ 215,953 | \$ 286,092 |

5. Stock-Based Compensation

Effective January 1, 2006, we adopted the fair value recognition provisions of Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment (SFAS 123R) using the modified prospective transition method. In accordance with the modified prospective transition method, results for prior periods have not been restated. Prior to January 1, 2006, we accounted for all stock-based awards granted, modified or settled after December 31, 2002 under Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation. Grants made prior to January 1, 2003 were accounted for under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25) and related Interpretations.

The adoption of SFAS 123R did not have a material impact on our financial condition or results of operations for the three months or nine months ended September 30, 2006 as there were no stock-based awards for which the requisite service period had not been rendered that were accounted for under APB 25.

Prior to the adoption of SFAS 123R, we presented all tax benefits related to deductions resulting from the exercise of stock options, vesting of performance share awards and vesting of restricted stock as operating activities in the condensed consolidated statements of cash flows. SFAS 123R requires that cash flows resulting from tax benefits related to tax deductions in excess of the compensation expense recognized for stock-based awards (excess tax benefits) be classified as financing activities in the statements of cash flows. As a result, we reclassified \$2.5 million of excess tax benefits as financing cash inflows in our condensed consolidated statement of cash flows for the nine months ended September 30, 2006. In accordance with SFAS 123R, no reclassification was made to our condensed consolidated statements of cash flows for excess tax benefits for the nine months ended September 30, 2005.

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The following table illustrates the effect on net income and earnings per share if we had applied the fair value recognition provisions of SFAS 123R to our stock-based compensation plans for the three and nine months ended September 30, 2005:

| | Three Months | Nine Months |
|--|---|-----------------------|
| | Ended | Ended |
| | September 30, 2005 | September 30, 2005 |
| | (Dollars in thousands, except per share amounts) | |
| Net income, as reported | \$ 96,376 | \$ 286,092 |
| Add: Total share-based compensation expense determined under the fair value method included in reported net income, net of related tax effects | 2,133 | 5,316 |
| Deduct: Total share-based compensation expense determined under the fair value method for all awards, net of related tax effects | (2,332) | (5,846) |
| Net income, as adjusted | \$ 96,177 | \$ 285,562 |
| Earnings per share: | | |
| Basic - as reported | \$ 1.42 | \$ 4.23 |
| Basic - as adjusted | \$ 1.42 | \$ 4.22 |
| Diluted - as reported | \$ 1.37 | \$ 4.09 |
| Diluted - as adjusted(1) | \$ 1.37 | \$ 4.08 |

(1) The number of diluted shares used to compute diluted earnings per share if we had applied the fair value recognition provisions of SFAS 123R to all of our stock-based compensation plans for the three and nine months ended September 30, 2005 were 70,353,835 and 70,067,435, respectively.

a. Stock Options

On February 3, 2006, the Compensation Committee of our Board of Directors granted nine executive officers stock options to purchase 565,000 shares of our common stock at an exercise price of \$37.03, which equaled the fair market value of a share of our common stock on the date of grant. These stock options vest in three equal installments with one-third of the stock options vesting if our stock price equals or exceeds each of \$50.00, \$55.00 and \$60.00 per share for 5 out of any 10 consecutive trading days. These stock options have a five-year term.

The fair value of these stock options was estimated using a lattice option-pricing model on the date of grant using the following assumptions: a dividend yield of 0.43 percent, an expected volatility of 35.13 percent, a risk-free interest rate of 4.54 percent and an expected life of 3.0 years. Based on the above assumptions, the per share fair value of these options ranged from \$5.14 to \$6.22. Estimated compensation expense to be recognized relating to these options is amortized over the five-year vesting period.

b. Performance Share Awards

Performance share awards can result in the issuance of up to a specified number of restricted shares of our common stock (Shares) contingent upon the degree to which we achieve a targeted return on equity during the applicable fiscal year period and the subjective evaluation of the Compensation Committee of our Board of Directors of management's effectiveness during such period. Once issued, one-third of the Shares vest on each of the first three anniversaries of the grant date of the original performance share award if the executive remains an employee through the vesting dates. Estimated compensation expense relating to each performance share award grant is recognized over the vesting period.

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On January 29, 2004, the Compensation Committee of our Board of Directors granted eight executive officers performance share awards under our 2000 Stock Incentive Plan. The closing price of our common stock on the grant date of the 2004 awards was \$23.06 per share. These performance share awards resulted in the issuance of 376,000 Shares on February 1, 2005. As of September 30, 2006, 250,672 of these Shares were vested and 125,328 were nonvested and outstanding.

On March 18, 2005, the Compensation Committee of our Board of Directors granted nine executive officers performance share awards under our 2000 Stock Incentive Plan. The closing price of our common stock on the grant date of the 2005 awards was \$36.92 per share. These performance share awards resulted in the issuance of 369,000 Shares on February 16, 2006, of which 123,005 Shares vested upon issuance. As of September 30, 2006, 245,995 nonvested Shares were outstanding relating to these awards.

On February 3, 2006, the Compensation Committee of our Board of Directors granted nine executive officers performance share awards under our 2000 Stock Incentive Plan. The targeted aggregate number of Shares to be issued pursuant to these awards is 200,000 with the maximum number of Shares that may be issued under the awards totaling 290,000. The closing price of our common stock on the grant date of the 2006 awards was \$37.03 per share. Estimated compensation expense to be recognized relating to these awards is based on the closing price of our common stock on the date of grant and a quarterly analysis of the estimated number of Shares expected to be issued. No Shares have been issued relating to these awards as of September 30, 2006, and we do not expect any of these Shares to be issued based on our expected return on equity for fiscal 2006.

Total compensation expense recognized related to performance share awards for the three months ended September 30, 2006 and 2005 was approximately \$829,000 and \$1.7 million, respectively, and for the nine months ended September 30, 2006 and 2005 was approximately \$5.5 million and \$4.4 million, respectively.

6. Variable Interest Entities

We account for variable interest entities under Financial Accounting Standards Board (FASB) Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, an interpretation of ARB No. 51 (FIN 46R). Under FIN 46R, a variable interest entity (VIE) is created when (i) the equity investment at risk in the entity is not sufficient to permit the entity to finance its activities without additional subordinated financial support provided by other parties, including the equity holders, (ii) the entity's equity holders as a group either (a) lack direct or indirect ability to make decisions about the entity, (b) are not obligated to absorb expected losses of the entity or (c) do not have the right to receive expected residual returns of the entity or (iii) the entity's equity holders have voting rights that are not proportionate to their economic interests, and the activities of the entity involve or are conducted on behalf of the investor with disproportionately few voting rights. If an entity is deemed to be a VIE pursuant to FIN 46R, the enterprise that is deemed to absorb a majority of the entity's expected losses, receive a majority of the entity's expected residual returns, or both, is considered the primary beneficiary and must consolidate the VIE. Expected losses and residual returns for VIEs are calculated based on the probability of estimated future cash flows as defined in FIN 46R (see Note 7 for further discussion).

Table of Contents**7. Inventories**

Inventories consisted of the following at:

| | September 30, | December 31, |
|---|------------------------|---------------------|
| | 2006 | 2005 |
| | (Dollars in thousands) | |
| Inventories owned: | | |
| Land and land under development | \$ 2,254,138 | \$ 1,801,874 |
| Homes completed and under construction | 1,336,274 | 1,003,679 |
| Model homes | 157,686 | 123,297 |
| Total inventories owned | \$ 3,748,098 | \$ 2,928,850 |
| Inventories not owned: | | |
| Land purchase and land option deposits | \$ 68,953 | \$ 163,083 |
| Variable interest entities, net of deposits | 149,323 | 421,641 |
| Other land options contracts, net of deposits | 75,709 | 5,591 |
| Total inventories not owned | \$ 293,985 | \$ 590,315 |

Under FIN 46R, a non-refundable deposit paid to an entity is deemed to be a variable interest that will absorb some or all of the entity's expected losses if they occur. Therefore, whenever we enter into a land option or purchase contract with an entity and make a non-refundable deposit, a VIE may have been created. If a VIE exists and we have a variable interest in that entity, FIN 46R requires us to calculate expected losses and residual returns for the VIE based on the probability of estimated future cash flows as described in FIN 46R. If we are deemed to be the primary beneficiary of a VIE based on such calculations, we are required to consolidate the VIE on our balance sheet.

At September 30, 2006 and December 31, 2005, we consolidated 22 and 32 VIEs, respectively, as a result of our options to purchase land or lots from the selling entities. We made cash deposits to these VIEs totaling approximately \$13.0 million and \$56.0 million as of September 30, 2006 and December 31, 2005, respectively, which are included in land purchase and land option deposits in the table above. Our option deposits generally represent our maximum exposure to the land seller if we elect not to purchase the optioned property. In some instances, we may also expend funds for due diligence, development and construction activities with respect to optioned land prior to takedown, which we will have to write off should we not exercise the option. We consolidated these VIEs because we were considered the primary beneficiary in accordance with FIN 46R. As a result, included in our condensed consolidated balance sheets at September 30, 2006 and December 31, 2005 were inventories not owned related to these VIEs of approximately \$162.3 million and \$477.7 million (which includes \$13.0 million and \$56.0 million in deposits), liabilities from inventories not owned of approximately \$39.9 million and \$43.2 million, and minority interests of approximately \$109.4 million and \$378.5 million, respectively. These amounts were recorded based on each VIE's estimated fair value upon consolidation. Creditors of these VIEs, if any, have no recourse against us.

Other land option contracts represent specific performance purchase obligations to purchase land that we have with various land sellers. Approximately \$66.3 million (net of \$7.8 million in deposits) represents purchase obligations related to land purchase contracts with our joint venture in North Las Vegas.

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In accordance with Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, we record impairment losses on inventories when events and circumstances indicate that they may be impaired, and the undiscounted cash flows estimated to be generated by those assets are less than their carrying amounts. Inventories that are determined to be impaired are written down to their estimated fair value. We incurred non-cash pretax impairment charges of \$47.7 million and \$52.6 million during the three and nine months ended September 30, 2006, respectively, which was included in cost of sales in the accompanying condensed consolidated statements of income (see Note 2 for breakout of non-cash impairment charges by segment).

8. **Capitalization of Interest**

The following is a summary of homebuilding interest capitalized to inventories owned and investments in and advances to unconsolidated joint ventures and amortized to costs of sales and income from unconsolidated joint ventures for the three and nine months ended September 30, 2006 and 2005:

| | Three Months Ended | | Nine Months Ended | |
|--|-------------------------------|-------------|-------------------------------|-------------|
| | September 30, 2006 | 2005 | September 30, 2006 | 2005 |
| | (Dollars in thousands) | | | |
| Homebuilding interest capitalized in inventories owned and investments in and advances to unconsolidated joint ventures, beginning of period | \$ 115,922 | \$ 68,279 | \$ 80,988 | \$ 58,620 |
| Homebuilding interest incurred and capitalized | 38,998 | 25,302 | 108,599 | 68,408 |
| Homebuilding interest previously capitalized and amortized | (20,970) | (16,305) | (55,637) | (49,752) |
| Homebuilding interest capitalized in inventories owned and investments in and advances to unconsolidated joint ventures, end of period | \$ 133,950 | \$ 77,276 | \$ 133,950 | \$ 77,276 |
| Capitalized interest as a percentage of inventories owned and investments in and advances to unconsolidated joint ventures, end of period | | | 3.3% | 2.5% |

We enter into land development and homebuilding joint ventures from time to time as a means of accessing lot positions, expanding our market opportunities, establishing strategic alliances, managing our risk profile and leveraging our capital base. These joint ventures are typically entered into with developers, other homebuilders, land sellers and financial partners. The tables set forth below summarize the combined financial information related to our unconsolidated land development and homebuilding joint ventures accounted for under the equity method:

Our share of equity shown above was approximately \$327.6 million and \$282.3 million at September 30, 2006 and December 31, 2005, respectively. As of September 30, 2006 and December 31, 2005, we had advances outstanding of approximately \$5.5 million and \$3.5 million to these unconsolidated joint ventures, which were included in the accounts payable and accrued liabilities balances in the table above. Additionally, as of September 30, 2006 and December 31, 2005, we had approximately \$8.2 million and \$0 of homebuilding interest capitalized to investments in and advances to unconsolidated joint ventures.

Income from unconsolidated joint ventures as presented in the accompanying condensed consolidated financial statements reflects our proportionate share of the income of these unconsolidated land development and homebuilding joint ventures. Our ownership interests in the joint ventures vary but are generally less than or equal to 50 percent. During the three months ended September 30, 2006, we recorded a \$1.0 million pretax inventory impairment charge related to one of our unconsolidated joint ventures, which is included in income from unconsolidated joint ventures in the accompanying condensed consolidated statements of income.

Table of Contents**10. Warranty Costs**

Estimated future direct warranty costs are accrued and charged to cost of sales in the period when the related homebuilding revenues are recognized. Amounts accrued are based upon historical experience rates. Indirect warranty overhead salaries and related costs are charged to cost of sales in the period incurred. We periodically assess the adequacy of our warranty accrual and adjust the amounts recorded if necessary. Our warranty accrual is included in accrued liabilities in the accompanying condensed consolidated balance sheets. Changes in our warranty accrual are detailed in the table set forth below:

| | Nine Months Ended September 30, | |
|--|--|-------------|
| | 2006 | 2005 |
| | (Dollars in thousands) | |
| Warranty accrual, beginning of the period | \$ 29,903 | \$ 23,560 |
| Warranty costs accrued and other adjustments during the period | 13,203 | 14,501 |
| Warranty costs paid during the period | (12,769) | (12,902) |
| Warranty accrual, end of the period | \$ 30,337 | \$ 25,159 |

11. Revolving Credit Facility

On March 31, 2006, we exercised the accordion feature under our revolving credit facility increasing the commitment under the revolving credit facility from \$925 million to \$1.1 billion. On May 5, 2006, we amended our revolving credit facility with our bank group to, among other things, increase the accordion provision allowing us, at our option, to increase the total aggregate commitment under the revolving credit facility up to \$1.5 billion, subject to certain conditions, including the availability of additional bank lending commitments. The financial covenants contained in the revolving credit facility require us to, among other things, maintain a minimum level of consolidated stockholders' equity, maintain a minimum interest coverage ratio, not to exceed a debt to equity ratio and not to exceed a maximum ratio of unsold land to net worth. The revolving credit facility also limits our investments in joint ventures. These covenants, as well as a borrowing base provision, limit the amount we may borrow under the revolving credit facility and from other sources. Interest rates charged under this revolving credit facility include LIBOR and prime rate pricing options. As of September 30, 2006 and for the three and nine month periods then ended, we were in compliance with the covenants of the revolving credit facility. As of September 30, 2006, we had \$593.8 million in borrowings outstanding and had issued \$76.7 million in letters of credit under the revolving credit facility, leaving approximately \$429.5 million in availability under the revolving credit facility at such date.

12. Term Loans

On May 5, 2006, we entered into a \$100 million Senior Term Loan A (Term Loan A) and a \$250 million Senior Term Loan B (Term Loan B) and collectively with Term Loan A, the Term Loans. The Term Loans rank equally with borrowings under our revolving credit facility and our senior public notes (the Term Loans, our revolving credit facility and our senior public notes collectively referred to herein as our Senior Indebtedness). So long as Term Loan B remains outstanding, all of our Senior Indebtedness will be secured on an equal and ratable basis by the pledge of the stock or other ownership interests of certain of our homebuilding subsidiaries. At such time as the Term Loan B is repaid in full, the pledge will terminate with respect to all of the Senior Indebtedness. The Term Loan A and Term Loan B will mature on May 5, 2011 and May 5, 2013, respectively. The financial covenants contained in the Term Loans require us to, among other things, maintain a minimum level of consolidated stockholders' equity, maintain a minimum interest coverage ratio and not to exceed a debt to equity ratio. The Term Loan A also limits our investments in joint ventures and contains a maximum ratio of unsold land to net worth. The Term Loans bear interest at LIBOR based pricing. The Term Loan A LIBOR spread adjusts based on our

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quarterly leverage level, while the Term Loan B has a fixed interest rate spread of 150 basis points over LIBOR. As of September 30, 2006 and for the three and nine month periods then ended, we were in compliance with the covenants of the Term Loans. In May 2006, we entered into interest rate swap agreements that effectively fixed the 3-month LIBOR rates for the Term Loans at 5.45 percent and 5.53 percent, respectively, for our Term Loan A and Term Loan B (see Note 13 for further discussion). As of September 30, 2006, the all-in interest rates, after giving effect to the interest rate swaps, on our Term Loan A and Term Loan B were 6.73 percent and 7.03 percent, respectively. Interest payment dates for the Term Loans vary based on the duration of the applicable LIBOR contracts or prime based borrowings but at a minimum are paid quarterly. The Term Loans are prepayable at our option, with the Term Loan B having a prepayment penalty, under certain circumstances, if repaid within the first year after issuance. Net proceeds from the Term Loans were used to repay a portion of the outstanding balance of our revolving credit facility.

13. Derivative Instruments and Hedging Activities

We account for derivatives and certain hedging activities in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133) as amended by Statement of Financial Accounting Standards No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities, and Statement of Financial Accounting Standards No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities. SFAS 133 establishes the accounting and reporting standards requiring that every derivative instrument, including certain derivative instruments embedded in other contracts, be recorded as either assets or liabilities in the consolidated balance sheets and to measure these instruments at fair market value. Gains or losses resulting from changes in the fair market value of derivatives are recognized in the consolidated statement of income or recorded in other comprehensive income (loss), net of tax, and recognized in the consolidated statement of income when the hedged item affects earnings, depending on the purpose of the derivatives and whether the derivatives qualify for hedged accounting treatment.

Our policy is to designate at a derivative's inception the specific assets, liabilities or future commitments being hedged and monitor the derivative to determine if the derivative remains an effective hedge. The effectiveness of a derivative as a hedge is based on the high correlation between changes in the derivative's value and changes in the value of the underlying hedged item. We recognize gains or losses for amounts received or paid when the underlying transaction settles. We do not enter into or hold derivatives for trading or speculative purposes.

In May 2006, we entered into interest rate swap agreements that effectively fixed our 3-month LIBOR rates for the Term Loans through their scheduled maturity dates. The swap agreements have been designated as cash flow hedges and, accordingly, are reflected at their fair market value in accrued liabilities in our condensed consolidated balance sheets at September 30, 2006. The related gain or loss is deferred, net of tax, in stockholders' equity as accumulated other comprehensive income or loss. We believe that there will be no ineffectiveness related to the interest rate swaps, and therefore, no portion of the accumulated other comprehensive income or loss will be reclassified into future earnings unless the swaps are unwound prior to their respective maturity dates. The net effect on our operating results is that the interest on the variable rate debt being hedged is recorded based on a fixed rate of interest, subject to adjustments in the LIBOR spread under the Term Loan A related to our leverage.

As of September 30, 2006, we have recorded a cumulative after-tax other comprehensive loss of \$6.1 million relating to the swap agreements. The estimated fair value of the swap agreements at September 30, 2006, based on current market rates, approximated \$6.1 million, net of taxes of \$3.3 million, and are included in accrued liabilities.

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14. Commitments and Contingencies

We are subject to customary obligations associated with entering into contracts for the purchase of land and improved homesites. These purchase contracts typically require a cash deposit or delivery of a letter of credit, and the purchase of properties under these contracts is generally contingent upon satisfaction of certain requirements by the sellers, including obtaining applicable property and development entitlements. We generally have the right at our discretion to terminate our obligations under these purchase contracts by forfeiting our cash deposit or by repaying amounts drawn under the letter of credit with no further financial responsibility to the land seller. In some instances, we may also expend funds for due diligence, development and construction activities with respect to these contracts prior to purchase, which we will have to write off should we not purchase the land. As of September 30, 2006, we had cash deposits and letters of credit outstanding of approximately \$37.6 million and capitalized preacquisition and other development and construction costs of approximately \$24.8 million relating to land purchase contracts having a total remaining purchase price of approximately \$427.2 million. Approximately \$73.2 million of the remaining purchase price is included in inventories not owned in the accompanying condensed consolidated balance sheets.

In addition, we utilize option contracts with land sellers and third-party financial entities as a method of acquiring land. Option contracts generally require the payment of a non-refundable cash deposit or the issuance of a letter of credit for the right to acquire lots over a specified period of time at predetermined prices. We generally have the right at our discretion to terminate our obligations under these option agreements by forfeiting our cash deposit or by repaying amounts drawn under the letter of credit with no further financial responsibility to the land seller. In some instances, we may also expend funds for due diligence, development and construction activities with respect to optioned land prior to takedown, which we will have to write off should we not exercise the option. As of September 30, 2006, we had cash deposits and letters of credit outstanding of approximately \$57.8 million and capitalized preacquisition and other development and construction costs of approximately \$16.8 million relating to option contracts having a total remaining purchase price of approximately \$732.8 million. Approximately \$66.1 million of the remaining purchase price is included in inventories not owned in the accompanying condensed consolidated balance sheets.

We incurred pretax charges of \$10.0 million and \$26.3 million for the three and nine month periods ended September 30, 2006, respectively, related to write-offs of option deposits and capitalized preacquisition costs for abandoned projects, which was included in other expense in the accompanying condensed consolidated statements of income. We continue to evaluate the terms of open land option and purchase contracts in light of slower market conditions and may write-off additional option deposits and capitalized preacquisition costs in the future, particularly in those instances where land sellers are unwilling to renegotiate significant contract terms.

We also enter into land development and homebuilding joint ventures. These joint ventures typically obtain secured acquisition, development and construction financing. At September 30, 2006, our unconsolidated joint ventures had borrowings outstanding of approximately \$1,352.1 million that, in accordance with U.S. generally accepted accounting principles, are not recorded in the accompanying condensed consolidated balance sheets, and equity that totaled \$948.4 million. We and our joint venture partners generally provide credit enhancements to these borrowings in the form of loan-to-value maintenance agreements, which require us under certain circumstances to repay the venture's borrowings to the extent such borrowings plus construction completion costs exceed a specified percentage of the value of the property securing the loan. Typically, we share these obligations with our other partners and, in some instances, these obligations are subject to limitations on the amount that we could be required to pay down. As of September 30, 2006, approximately \$620.4 million of our unconsolidated joint venture borrowings were subject to these credit enhancements by us and our partners (exclusive of credit enhancements of our partners with respect to which we are not liable). During the three and nine month periods ending September 30, 2006, we were not required to make any remargin payments under these loan-to-value maintenance agreements. However, if the assumptions we made concerning construction completion costs

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change or deteriorating market conditions cause a reduction in the value of the property securing a loan, we could be required to make remargin payments in the future.

We and our joint venture partners are also generally obligated to the project lenders to complete land development improvements and the construction of planned homes if the joint venture does not perform the required development and construction. Provided we and the other joint venture partners are in compliance with these completion obligations, the project lenders would be obligated to fund these improvements through any financing commitments available under the applicable joint venture development and construction loans. In addition, we and our joint venture partners have from time to time provided unsecured environmental indemnities to joint venture project lenders. In some instances, these indemnities are subject to caps. In each case, we have performed due diligence on potential environmental risks. These indemnities obligate us to reimburse the project lenders for claims related to environmental matters for which they are held responsible.

Additionally, we and our joint venture partners have agreed to indemnify third party surety providers with respect to performance bonds issued on behalf of certain of our joint ventures. If a joint venture does not perform its obligations, the surety bond could be called. If these surety bonds are called and the joint venture fails to reimburse the surety, we and our joint venture partners would be obligated to indemnify the surety. These surety indemnity arrangements are generally joint and several obligations with our joint venture partners. As of September 30, 2006, there were approximately \$180.4 million of surety bonds outstanding subject to these indemnity arrangements by us and our partners.

We commit to making mortgage loans to our homebuyers through our mortgage financing subsidiary, Family Lending Services (Family Lending). Mortgage loans in process for which interest rates were committed to borrowers totaled approximately \$91.7 million at September 30, 2006 and carried a weighted average interest rate of approximately 6.5 percent. Interest rate risks related to these obligations are generally mitigated by Family Lending preselling the loans to third party investors or through its interest rate hedging program. As of September 30, 2006, Family Lending had approximately \$178.8 million of closed mortgage loans held for sale and mortgage loans in process that were or are expected to be originated on a non-presold basis, of which approximately \$157.6 million were hedged by forward sale commitments of mortgage-backed securities. In addition, as of September 30, 2006, Family Lending held approximately \$18.9 million in closed mortgage loans held for sale and mortgage loans in process that were presold to third party investors subject to completion of the investors' administrative review of the applicable loan documents.

Family Lending sells the loans it originates in the secondary mortgage market, with servicing rights released on a non-recourse basis. This sale is subject to Family Lending's obligation to repay its gain on sale if the loan is prepaid by the borrower within a certain time period following such sale, or to repurchase the loan if, among other things, the borrower defaults on the loan within a specified period following the sale, the purchaser's underwriting guidelines are not met, or there is fraud in connection with the loan.

15. Recent Accounting Pronouncements

On September 13, 2006, the SEC issued Staff Accounting Bulletin No. 108 (SAB 108) regarding the process of quantifying financial statement misstatements. SAB 108 expresses the Staff's views regarding the diversity in practice in quantifying financial statement misstatements and the potential under current practice for the build up of improper amounts on the balance sheet. SAB 108 is effective for fiscal years ending after November 16, 2006 and will be effective for our December 31, 2006 year end. We do not believe the adoption of SAB 108 will have a material impact on our financial condition or results of operations.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in U.S. generally accepted accounting principles and expands disclosures about fair value

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measurements. SFAS 157 applies under other accounting pronouncements that require or permit fair value measurements where the FASB has previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, SFAS 157 does not require any new fair value measurements. However, for some entities, the application of SFAS 157 will change current practice. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. We are currently evaluating the impact of adopting SFAS 157 on our financial condition and results of operations.

On March 29, 2005, the SEC issued Staff Accounting Bulletin No. 107 (SAB 107) regarding the Staff's interpretation of share-based payments. This interpretation expresses the views of the Staff regarding the interaction between SFAS 123R and certain SEC rules and regulations and provide the Staff's views regarding the valuation of share-based payment arrangements for public companies. We adopted SAB 107 in connection with our adoption of SFAS 123R. The adoption of SAB 107 did not have a material impact on our financial condition or results of operations.

On June 29, 2005, the Emerging Issues Task Force (EITF) reached a consensus on EITF Issue No. 04-5, Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights (EITF 04-5). The scope of EITF 04-5 is limited to limited partnerships or similar entities (such as limited liability companies that have governing provisions that are the functional equivalent of a limited partnership) that are not variable interest entities under FIN 46R and provides a new framework for addressing when a general partner in a limited partnership, or managing member in the case of a limited liability company, controls the entity and, as a result, consolidation of the entity may be required. EITF 04-5 was effective after June 29, 2005 for new entities formed after such date and for existing entities for which the agreements are subsequently modified and was effective for our fiscal year beginning January 1, 2006 for all other entities. The initial adoption of EITF 04-5 for new entities formed after June 29, 2005, and the adoption for new entities formed prior to June 29, 2005 did not have a material impact on our financial position. Furthermore, since we recognize our proportionate share of joint venture earnings and losses under the equity method of accounting, the adoption of EITF 04-5 did not impact our consolidated net income.

In July 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 defines the threshold for recognizing the benefits of tax return positions as well as guidance regarding the measurement of the resulting tax benefits. FIN 48 requires an enterprise to recognize the financial statement effects of a tax position when it is more likely than not (defined as a likelihood of more than 50 percent), based on the technical merits, that the position will be sustained upon examination. In addition, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN 48 will be effective for our fiscal year beginning January 1, 2007, with the cumulative effect of the change in accounting principle recorded as an adjustment to retained earnings, if any. We are currently evaluating the impact of adopting FIN 48 on our financial condition and results of operations.

16. Supplemental Guarantor Information

On February 22, 2006, our 100 percent owned direct and indirect subsidiaries (Guarantor Subsidiaries), other than our financial services subsidiary, title services subsidiary, and certain other immaterial subsidiaries (collectively, Non-Guarantor Subsidiaries) guaranteed our outstanding senior indebtedness and senior subordinated notes payable. The guarantees are full and unconditional and joint and several. Presented below are the condensed consolidated financial statements for our Guarantor Subsidiaries and Non-Guarantor Subsidiaries. Separate financial statements and other disclosures specific to each guarantor subsidiary are not presented separately because management has determined such separate financial statements are not material to investors to evaluate the sufficiency of the guarantee.

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATING STATEMENT OF INCOME

THREE MONTHS ENDED SEPTEMBER 30, 2006

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|---------------|------------------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Standard Pacific Corp. |
| Homebuilding: | | | | | |
| Revenues | \$ 372,356 | \$ 461,757 | \$ | \$ | \$ 834,113 |
| Cost of sales | (318,258) | (356,913) | | | (675,171) |
| Gross margin | 54,098 | 104,844 | | | 158,942 |
| Selling, general and administrative expenses | (48,800) | (62,649) | | | (111,449) |
| Income from unconsolidated joint ventures | 2,006 | 3,147 | | | 5,153 |
| Equity income of subsidiaries | 30,396 | | | (30,396) | |
| Other expense | (4,275) | (2,526) | | | (6,801) |
| Homebuilding pretax income | 33,425 | 42,816 | | (30,396) | 45,845 |
| Financial Services: | | | | | |
| Revenues | | | 5,910 | | 5,910 |
| Expenses | | | (5,029) | | (5,029) |
| Income from unconsolidated joint ventures | | 394 | | | 394 |
| Other income (expense) | (275) | 299 | 275 | | 299 |
| Financial services pretax income | (275) | 693 | 1,156 | | 1,574 |
| Income before taxes | 33,150 | 43,509 | 1,156 | (30,396) | 47,419 |
| Provision for income taxes | (2,303) | (13,916) | (353) | | (16,572) |
| Net income | \$ 30,847 | \$ 29,593 | \$ 803 | \$ (30,396) | \$ 30,847 |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATING STATEMENT OF INCOME

THREE MONTHS ENDED SEPTEMBER 30, 2005

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|---------------|------------------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Standard Pacific Corp. |
| Homebuilding: | | | | | |
| Revenues | \$ 459,211 | \$ 477,476 | \$ | \$ | \$ 936,687 |
| Cost of sales | (321,971) | (360,823) | | | (682,794) |
| Gross margin | 137,240 | 116,653 | | | 253,893 |
| Selling, general and administrative expenses | (53,244) | (56,232) | | | (109,476) |
| Income from unconsolidated joint ventures | 4,540 | 9,130 | | | 13,670 |
| Equity income of subsidiaries | 49,449 | | | (49,449) | |
| Other income (expense) | (6,043) | 1,292 | | | (4,751) |
| Homebuilding pretax income | 131,942 | 70,843 | | (49,449) | 153,336 |
| Financial Services: | | | | | |
| Revenues | | | 4,750 | | 4,750 |
| Expenses | | | (3,888) | | (3,888) |
| Income from unconsolidated joint ventures | | 676 | | | 676 |
| Other income (expense) | (79) | 154 | 79 | | 154 |
| Financial services pretax income | (79) | 830 | 941 | | 1,692 |
| Income before taxes | 131,863 | 71,673 | 941 | (49,449) | 155,028 |
| Provision for income taxes | (35,487) | (22,790) | (375) | | (58,652) |
| Net income | \$ 96,376 | \$ 48,883 | \$ 566 | \$ (49,449) | \$ 96,376 |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATING STATEMENT OF INCOME

NINE MONTHS ENDED SEPTEMBER 30, 2006

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|---------------|------------------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Standard Pacific Corp. |
| Homebuilding: | | | | | |
| Revenues | \$ 1,314,933 | \$ 1,402,079 | \$ | \$ | \$ 2,717,012 |
| Cost of sales | (986,961) | (1,039,239) | | | (2,026,200) |
| Gross margin | 327,972 | 362,840 | | | 690,812 |
| Selling, general and administrative expenses | (162,528) | (187,296) | | | (349,824) |
| Income from unconsolidated joint ventures | 11,419 | 19,478 | | | 30,897 |
| Equity income of subsidiaries | 133,703 | | | (133,703) | |
| Other income (expense) | (19,061) | (242) | | | (19,303) |
| Homebuilding pretax income | 291,505 | 194,780 | | (133,703) | 352,582 |
| Financial Services: | | | | | |
| Revenues | | | 16,146 | | 16,146 |
| Expenses | | | (14,584) | | (14,584) |
| Income from unconsolidated joint ventures | | 1,435 | | | 1,435 |
| Other income (expense) | (809) | 950 | 809 | | 950 |
| Financial services pretax income | (809) | 2,385 | 2,371 | | 3,947 |
| Income before taxes | 290,696 | 197,165 | 2,371 | (133,703) | 356,529 |
| Provision for income taxes | (68,597) | (65,190) | (643) | | (134,430) |
| Net income | \$ 222,099 | \$ 131,975 | \$ 1,728 | \$ (133,703) | \$ 222,099 |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATING STATEMENT OF INCOME

NINE MONTHS ENDED SEPTEMBER 30, 2005

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|---------------|------------------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Standard Pacific Corp. |
| Homebuilding: | | | | | |
| Revenues | \$ 1,400,089 | \$ 1,325,277 | \$ | \$ | \$ 2,725,366 |
| Cost of sales | (979,928) | (1,012,421) | | | (1,992,349) |
| Gross margin | 420,161 | 312,856 | | | 733,017 |
| Selling, general and administrative expenses | (150,118) | (156,493) | | | (306,611) |
| Income from unconsolidated joint ventures | 17,593 | 13,577 | | | 31,170 |
| Equity income of subsidiaries | 123,950 | | | (123,950) | |
| Other income (expense) | (4,863) | 3,917 | | | (946) |
| Homebuilding pretax income | 406,723 | 173,857 | | (123,950) | 456,630 |
| Financial Services: | | | | | |
| Revenues | | | 13,344 | | 13,344 |
| Expenses | | | (11,105) | | (11,105) |
| Income from unconsolidated joint ventures | | 1,617 | | | 1,617 |
| Other income (expense) | (267) | 466 | 267 | | 466 |
| Financial services pretax income | (267) | 2,083 | 2,506 | | 4,322 |
| Income before taxes | 406,456 | 175,940 | 2,506 | (123,950) | 460,952 |
| Provision for income taxes | (120,364) | (53,609) | (887) | | (174,860) |
| Net income | \$ 286,092 | \$ 122,331 | \$ 1,619 | \$ (123,950) | \$ 286,092 |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATING BALANCE SHEET

SEPTEMBER 30, 2006

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|--------------|--------------|---------------|----------------|---------------|
| | Pacific | Subsidiaries | Subsidiaries | Adjustments | Standard |
| | Corp. | | | | Pacific Corp. |
| ASSETS | | | | | |
| Homebuilding: | | | | | |
| Cash and equivalents | \$ 3,764 | \$ 1,443 | \$ 19 | \$ | \$ 5,226 |
| Trade and other receivables | 1,077,179 | 29,324 | 30 | (1,049,230) | 57,303 |
| Inventories: | | | | | |
| Owned | 1,904,033 | 1,812,886 | 31,179 | | 3,748,098 |
| Not owned | 57,707 | 236,278 | | | 293,985 |
| Investments in and advances to unconsolidated joint ventures | 212,630 | 128,642 | | | 341,272 |
| Investments in subsidiaries | 1,002,066 | | | (1,002,066) | |
| Deferred income taxes | 64,673 | | | 417 | 65,090 |
| Goodwill and other intangibles, net | 3,033 | 119,037 | | | 122,070 |
| Other assets | 75,792 | 19,700 | 26 | (2,332) | 93,186 |
| | 4,400,877 | 2,347,310 | 31,254 | (2,053,211) | 4,726,230 |
| Financial Services: | | | | | |
| Cash and equivalents | | | 7,152 | | 7,152 |
| Mortgage loans held for sale | | | 104,705 | | 104,705 |
| Other assets | | | 6,396 | (417) | 5,979 |
| | | | 118,253 | (417) | 117,836 |
| Total Assets | \$ 4,400,877 | \$ 2,347,310 | \$ 149,507 | \$ (2,053,628) | \$ 4,844,066 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Homebuilding: | | | | | |
| Accounts payable | \$ 61,924 | \$ 43,470 | \$ 21 | \$ | \$ 105,415 |
| Accrued liabilities | 216,149 | 1,094,561 | 27,989 | (1,049,230) | 289,469 |
| Liabilities from inventories not owned | 4,474 | 111,159 | | | 115,633 |
| Revolving credit facility | 593,800 | | | | 593,800 |
| Trust deed and other notes payable | 44,765 | 28,673 | | | 73,438 |
| Senior notes payable | 1,449,221 | | | | 1,449,221 |
| Senior subordinated notes payable | 149,204 | | | | 149,204 |
| | 2,519,537 | 1,277,863 | 28,010 | (1,049,230) | 2,776,180 |
| Financial Services: | | | | | |
| Accounts payable and other liabilities | | | 5,408 | (2,332) | 3,076 |
| Mortgage credit facilities | | | 95,892 | | 95,892 |

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| | | | | | | |
|--|--------------|--------------|------------|----------------|--------------|--------|
| | | | | 101,300 | (2,332) | 98,968 |
| Total Liabilities | 2,519,537 | 1,277,863 | 129,310 | (1,051,562) | 2,875,148 | |
| Minority Interests | 21,814 | 87,578 | | | 109,392 | |
| Stockholders' Equity: | | | | | | |
| Total Stockholders' Equity | 1,859,526 | 981,869 | 20,197 | (1,002,066) | 1,859,526 | |
| Total Liabilities and Stockholders' Equity | \$ 4,400,877 | \$ 2,347,310 | \$ 149,507 | \$ (2,053,628) | \$ 4,844,066 | |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES
CONDENSED CONSOLIDATING BALANCE SHEET

DECEMBER 31, 2005

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|----------------|------------------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Standard Pacific Corp. |
| ASSETS | | | | | |
| Homebuilding: | | | | | |
| Cash and equivalents | \$ 16,911 | \$ 1,907 | \$ 6 | \$ | \$ 18,824 |
| Trade and other receivables | 799,089 | 38,199 | 2,431 | (764,733) | 74,986 |
| Inventories: | | | | | |
| Owned | 1,458,498 | 1,470,352 | | | 2,928,850 |
| Not owned | 357,609 | 232,706 | | | 590,315 |
| Investments in and advances to unconsolidated joint ventures | 184,600 | 101,160 | | | 285,760 |
| Investments in subsidiaries | 868,355 | | | (868,355) | |
| Deferred income taxes | 58,240 | | | 441 | 58,681 |
| Goodwill and other intangibles, net | 3,108 | 117,288 | | | 120,396 |
| Other assets | 44,893 | 15,133 | 26 | | 60,052 |
| | 3,791,303 | 1,976,745 | 2,463 | (1,632,647) | 4,137,864 |
| Financial Services: | | | | | |
| Cash and equivalents | | | 9,799 | | 9,799 |
| Mortgage loans held for sale | | | 129,835 | | 129,835 |
| Other assets | | | 3,785 | (441) | 3,344 |
| | | | 143,419 | (441) | 142,978 |
| Total Assets | \$ 3,791,303 | \$ 1,976,745 | \$ 145,882 | \$ (1,633,088) | \$ 4,280,842 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Homebuilding: | | | | | |
| Accounts payable | \$ 65,830 | \$ 49,252 | \$ | \$ | \$ 115,082 |
| Accrued liabilities | 266,348 | 841,938 | 28 | (763,020) | 345,294 |
| Liabilities from inventories not owned | 10,764 | 37,973 | | | 48,737 |
| Revolving credit facility | 183,100 | | | | 183,100 |
| Trust deed and other notes payable | 46,315 | 50,716 | | | 97,031 |
| Senior notes payable | 1,099,153 | | | | 1,099,153 |
| Senior subordinated notes payable | 149,124 | | | | 149,124 |
| | 1,820,634 | 979,879 | 28 | (763,020) | 2,037,521 |
| Financial Services: | | | | | |
| Accounts payable and other liabilities | | | 3,959 | (1,713) | 2,246 |
| Mortgage credit facilities | | | 123,426 | | 123,426 |

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| | | | | | | |
|--|--------------|--------------|------------|----------------|--------------|---------|
| | | | | 127,385 | (1,713) | 125,672 |
| Total Liabilities | 1,820,634 | 979,879 | 127,413 | (764,733) | 2,163,193 | |
| Minority Interests | 231,510 | 146,980 | | | 378,490 | |
| Stockholders' Equity: | | | | | | |
| Total Stockholders' Equity | 1,739,159 | 849,886 | 18,469 | (868,355) | 1,739,159 | |
| Total Liabilities and Stockholders' Equity | \$ 3,791,303 | \$ 1,976,745 | \$ 145,882 | \$ (1,633,088) | \$ 4,280,842 | |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

NINE MONTHS ENDED SEPTEMBER 30, 2006

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|---------------|---------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Pacific Corp. |
| Cash Flows From Operating Activities: | | | | | |
| Net cash provided by (used in) operating activities | \$ (603,974) | \$ 71,827 | \$ 25,360 | \$ | \$ (506,787) |
| Cash Flows From Investing Activities: | | | | | |
| Net cash paid for acquisitions | (7,530) | | | | (7,530) |
| Investments in and advances to unconsolidated homebuilding joint ventures | (129,754) | (43,956) | | | (173,710) |
| Capital distributions and repayments of advances from unconsolidated homebuilding joint ventures | 81,736 | 1,049 | | | 82,785 |
| Net additions to property and equipment | (4,688) | (5,037) | (460) | | (10,185) |
| Net cash used in investing activities | (60,236) | (47,944) | (460) | | (108,640) |
| Cash Flows From Financing Activities: | | | | | |
| Net proceeds from revolving credit facility | 410,700 | | | | 410,700 |
| Principal payments on trust deed and other notes payable | (1,550) | (24,347) | | | (25,897) |
| Proceeds from issuance of senior notes | 350,000 | | | | 350,000 |
| Net payments on mortgage credit facilities | | | (27,534) | | (27,534) |
| Excess tax benefits from share-based payment arrangements | 2,546 | | | | 2,546 |
| Dividends paid | (7,915) | | | | (7,915) |
| Repurchases of common stock | (104,705) | | | | (104,705) |
| Proceeds from the exercise of stock options | 1,987 | | | | 1,987 |
| Net cash provided by (used in) financing activities | 651,063 | (24,347) | (27,534) | | 599,182 |
| Net decrease in cash and equivalents | (13,147) | (464) | (2,634) | | (16,245) |
| Cash and equivalents at beginning of period | 16,911 | 1,907 | 9,805 | | 28,623 |
| Cash and equivalents at end of period | \$ 3,764 | \$ 1,443 | \$ 7,171 | \$ | \$ 12,378 |

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STANDARD PACIFIC CORP. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

NINE MONTHS ENDED SEPTEMBER 30, 2005

(Dollars in thousands)

| | Standard | Guarantor | Non-Guarantor | Consolidating | Consolidated |
|--|---------------|--------------|---------------|---------------|---------------|
| | Pacific Corp. | Subsidiaries | Subsidiaries | Adjustments | Pacific Corp. |
| Cash Flows From Operating Activities: | | | | | |
| Net cash provided by (used in) operating activities | \$ (369,171) | \$ 31,726 | \$ (2,278) | \$ | \$ (339,723) |
| Cash Flows From Investing Activities: | | | | | |
| Net cash paid for acquisitions | (115,609) | | | | (115,609) |
| Investments in and advances to unconsolidated homebuilding joint ventures | (110,499) | (30,627) | | | (141,126) |
| Capital distributions and repayments of advances from unconsolidated homebuilding joint ventures | 66,988 | 12,112 | | | 79,100 |
| Net additions to property and equipment | (7,772) | (1,583) | (462) | | (9,817) |
| Net cash used in investing activities | (166,892) | (20,098) | (462) | | (187,452) |
| Cash Flows From Financing Activities: | | | | | |
| Net proceeds from revolving credit facility | 191,000 | | | | 191,000 |
| Principal payments on trust deed and other notes payable | | (10,746) | | | (10,746) |
| Redemption of senior notes payable | (130,938) | | | | (130,938) |
| Proceeds from the issuance of senior notes payable | 346,480 | | | | 346,480 |
| Net proceeds from mortgage credit facilities | | | 1,128 | | 1,128 |
| Excess tax benefits from share-based payment arrangements | | | | | |
| Dividends paid | (8,137) | | | | (8,137) |
| Repurchases of common stock | (6,865) | | | | (6,865) |
| Proceeds from the exercise of stock options | 9,731 | | | | 9,731 |
| Net cash provided by (used in) financing activities | 401,271 | (10,746) | 1,128 | | 391,653 |
| Net increase (decrease) in cash and equivalents | (134,792) | 882 | (1,612) | | (135,522) |
| Cash and equivalents at beginning of period | 140,796 | 898 | 9,110 | | 150,804 |
| Cash and equivalents at end of period | \$ 6,004 | \$ 1,780 | \$ 7,498 | \$ | \$ 15,282 |

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**
Results of Operations**Selected Financial Information****(Unaudited)**

| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|----------------------------------|--------------|----------------|---------------------------------|--------------|----------------|
| | 2006 | 2005 | Percent Change | 2006 | 2005 | Percent Change |
| Homebuilding: | | | | | | |
| Revenues | \$ 834,113 | \$ 936,687 | (11%) | \$ 2,717,012 | \$ 2,725,366 | (0%) |
| Cost of sales | (675,171) | (682,794) | (1%) | (2,026,200) | (1,992,349) | 2% |
| Gross margin | 158,942 | 253,893 | (37%) | 690,812 | 733,017 | (6%) |
| Gross margin percentage | 19.1% | 27.1% | | 25.4% | 26.9% | |
| Selling, general and administrative expenses | (111,449) | (109,476) | 2% | (349,824) | (306,611) | 14% |
| Income from unconsolidated joint ventures | 5,153 | 13,670 | (62%) | 30,897 | 31,170 | (1%) |
| Other expense | (6,801) | (4,751) | 43% | (19,303) | (946) | 1,940% |
| Homebuilding pretax income | 45,845 | 153,336 | (70%) | 352,582 | 456,630 | (23%) |
| Financial Services: | | | | | | |
| Revenues | 5,910 | 4,750 | 24% | 16,146 | 13,344 | 21% |
| Expenses | (5,029) | (3,888) | 29% | (14,584) | (11,105) | 31% |
| Income from unconsolidated joint ventures | 394 | 676 | (42%) | 1,435 | 1,617 | (11%) |
| Other income | 299 | 154 | 94% | 950 | 466 | 104% |
| Financial services pretax income | 1,574 | 1,692 | (7%) | 3,947 | 4,322 | (9%) |
| Income before taxes | 47,419 | 155,028 | (69%) | 356,529 | 460,952 | (23%) |
| Provision for income taxes | (16,572) | (58,652) | (72%) | (134,430) | (174,860) | (23%) |
| Net income | \$ 30,847 | \$ 96,376 | (68%) | \$ 222,099 | \$ 286,092 | (22%) |
| Earnings Per Share: | | | | | | |
| Basic | \$ 0.48 | \$ 1.42 | (66%) | \$ 3.39 | \$ 4.23 | (20%) |
| Diluted | \$ 0.47 | \$ 1.37 | (66%) | \$ 3.31 | \$ 4.09 | (19%) |
| Net cash provided by (used in) operating activities | \$ (146,136) | \$ (129,163) | | \$ (506,787) | \$ (339,723) | |
| Net cash provided by (used in) investing activities | \$ (30,161) | \$ (93,716) | | \$ (108,640) | \$ (187,452) | |
| Net cash provided by (used in) financing activities | \$ 172,929 | \$ 227,461 | | \$ 599,182 | \$ 391,653 | |
| Adjusted Homebuilding EBITDA(1) | \$ 139,063 | \$ 181,021 | | \$ 540,524 | \$ 516,900 | |

(1) Adjusted Homebuilding EBITDA means net income (plus cash distributions of income from unconsolidated joint ventures) before (a) income taxes, (b) expensing of previously capitalized interest included in cost of sales, (c) material noncash impairment charges, if any, (d) homebuilding depreciation and amortization, (e) amortization of stock-based compensation, (f) income from unconsolidated joint ventures and (g) income (loss) from financial services subsidiary. Other companies may calculate Adjusted Homebuilding EBITDA (or similarly titled measures) differently. We believe Adjusted Homebuilding

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EBITDA information is useful to investors as a measure of our ability to service debt and obtain financing. However, it should be noted that Adjusted Homebuilding EBITDA is not a U.S. generally accepted accounting principles (GAAP) financial measure. Due to the significance of the GAAP components excluded, Adjusted Homebuilding EBITDA should not be considered in isolation or as an alternative to net income, cash flows from operations or any other operating or liquidity performance measure prescribed by GAAP.

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(1) continued

The tables set forth below reconcile net cash used in operating activities and net income, calculated and presented in accordance with GAAP, to Adjusted Homebuilding EBITDA:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|--------------|------------------------------------|--------------|
| | 2006 | 2005 | 2006 | 2005 |
| | (Dollars in thousands) | | | |
| Net cash used in operating activities | \$ (146,136) | \$ (129,163) | \$ (506,787) | \$ (339,723) |
| Add: | | | | |
| Income taxes | 16,572 | 58,652 | 134,430 | 174,860 |
| Expensing of previously capitalized interest included in cost of sales | 20,802 | 14,325 | 55,176 | 43,410 |
| Excess tax benefits from share-based payment arrangements | 14 | | 2,440 | |
| Less: | | | | |
| Income from financial services subsidiary | 881 | 862 | 1,562 | 2,239 |
| Depreciation and amortization from financial services subsidiary | 147 | 148 | 430 | 433 |
| Loss on early extinguishment of debt | | 5,938 | | 5,938 |
| Net changes in operating assets and liabilities: | | | | |
| Trade and other receivables | 20,412 | (31,592) | (42,813) | 28,367 |
| Inventories-owned | 201,410 | 271,143 | 867,789 | 578,203 |
| Inventories-not owned | (1,177) | 12,650 | (67,817) | 14,621 |
| Deferred income taxes | 5,858 | 4,562 | 6,409 | 4,130 |
| Other assets | 21,577 | 1,278 | 30,626 | 20,254 |
| Accounts payable | (2,884) | 1,747 | 9,667 | (8,354) |
| Accrued liabilities | 3,643 | (15,633) | 53,396 | 9,742 |
| Adjusted Homebuilding EBITDA | \$ 139,063 | \$ 181,021 | \$ 540,524 | \$ 516,900 |

| | Three Months Ended | | Nine Months Ended | |
|--|------------------------|------------|-------------------|------------|
| | September 30, | | September 30, | |
| | 2006 | 2005 | 2006 | 2005 |
| | (Dollars in thousands) | | | |
| Net income | \$ 30,847 | \$ 96,376 | \$ 222,099 | \$ 286,092 |
| Add: | | | | |
| Cash distributions of income from unconsolidated joint ventures | 14,968 | 21,739 | 66,239 | 35,174 |
| Income taxes | 16,572 | 58,652 | 134,430 | 174,860 |
| Expensing of previously capitalized interest included in cost of sales | 20,802 | 14,325 | 55,176 | 43,410 |
| Material noncash impairment charges | 57,697 | | 78,876 | |
| Homebuilding depreciation and amortization | 1,818 | 1,706 | 5,001 | 3,825 |
| Amortization of stock-based compensation | 2,787 | 3,431 | 12,597 | 8,565 |
| Less: | | | | |
| Income from unconsolidated joint ventures | 5,547 | 14,346 | 32,332 | 32,787 |
| Income from financial services subsidiary | 881 | 862 | 1,562 | 2,239 |
| Adjusted Homebuilding EBITDA | \$ 139,063 | \$ 181,021 | \$ 540,524 | \$ 516,900 |

Table of Contents**Selected Operating Data**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|------------|
| | 2006 | 2005 | 2006 | 2005 |
| New homes delivered: | | | | |
| Southern California | 396 | 426 | 1,373 | 1,224 |
| Northern California | 109 | 294 | 454 | 953 |
| Total California | 505 | 720 | 1,827 | 2,177 |
| Arizona | 362 | 487 | 996 | 1,461 |
| Texas | 440 | 310 | 1,446 | 658 |
| Colorado | 102 | 108 | 362 | 338 |
| Total Southwest | 904 | 905 | 2,804 | 2,457 |
| Florida | 583 | 879 | 2,056 | 2,538 |
| Carolinas | 262 | 247 | 717 | 681 |
| Total Southeast | 845 | 1,126 | 2,773 | 3,219 |
| Consolidated total | 2,254 | 2,751 | 7,404 | 7,853 |
| Unconsolidated joint ventures(2): | | | | |
| Southern California | 1 | 4 | 44 | 44 |
| Northern California | 29 | 49 | 69 | 159 |
| Arizona | 9 | 5 | 20 | 10 |
| Illinois | 1 | | 1 | |
| Total unconsolidated joint ventures | 40 | 58 | 134 | 213 |
| Total (including joint ventures)(2) | 2,294 | 2,809 | 7,538 | 8,066 |
| Average selling prices of homes delivered: | | | | |
| Southern California | \$ 747,000 | \$ 645,000 | \$ 712,000 | \$ 682,000 |
| Northern California | \$ 701,000 | \$ 681,000 | \$ 746,000 | \$ 671,000 |
| Total California | \$ 737,000 | \$ 660,000 | \$ 720,000 | \$ 677,000 |
| Arizona | \$ 305,000 | \$ 216,000 | \$ 295,000 | \$ 208,000 |
| Texas | \$ 210,000 | \$ 211,000 | \$ 197,000 | \$ 219,000 |
| Colorado | \$ 320,000 | \$ 339,000 | \$ 312,000 | \$ 324,000 |
| Total Southwest | \$ 261,000 | \$ 229,000 | \$ 247,000 | \$ 227,000 |
| Florida | \$ 289,000 | \$ 240,000 | \$ 274,000 | \$ 227,000 |
| Carolinas | \$ 199,000 | \$ 163,000 | \$ 188,000 | \$ 158,000 |
| Total Southeast | \$ 261,000 | \$ 223,000 | \$ 251,000 | \$ 213,000 |
| Consolidated (excluding joint ventures) | \$ 368,000 | \$ 339,000 | \$ 365,000 | \$ 346,000 |
| Unconsolidated joint ventures(2) | \$ 616,000 | \$ 716,000 | \$ 736,000 | \$ 710,000 |
| Total (including joint ventures)(2) | \$ 372,000 | \$ 347,000 | \$ 372,000 | \$ 355,000 |
| Net new orders(3): | | | | |
| Southern California | 190 | 686 | 1,006 | 1,926 |
| Northern California | 62 | 153 | 293 | 654 |
| Total California | 252 | 839 | 1,299 | 2,580 |

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| | | | | |
|-------------------------------------|-------|-------|-------|-------|
| Arizona | 128 | 487 | 799 | 1,479 |
| Texas | 321 | 388 | 1,418 | 944 |
| Colorado | 60 | 108 | 332 | 368 |
| Nevada | 4 | | 4 | |
| Total Southwest | 513 | 983 | 2,553 | 2,791 |
| Florida | 203 | 787 | 999 | 2,591 |
| Carolinas | 232 | 279 | 756 | 883 |
| Total Southeast | 435 | 1,066 | 1,755 | 3,474 |
| Consolidated total | 1,200 | 2,888 | 5,607 | 8,845 |
| Unconsolidated joint ventures(2): | | | | |
| Southern California | 21 | 36 | 83 | 120 |
| Northern California | 24 | 37 | 78 | 113 |
| Arizona | | 36 | | 42 |
| Illinois | 10 | | 25 | |
| Total unconsolidated joint ventures | 55 | 109 | 186 | 275 |
| Total (including joint ventures)(2) | 1,255 | 2,997 | 5,793 | 9,120 |

(2) Numbers presented regarding unconsolidated joint ventures reflect total deliveries, average selling prices, net new orders, average selling communities and total backlog of such joint ventures. Our ownership interests in these joint ventures vary but are generally less than or equal to 50 percent.

(3) Net new orders are new orders for the purchase of homes during the period, less cancellations during such period of existing contracts for the purchase of homes.

Table of Contents**Selected Operating Data (continued)**

| | Three Months Ended | | Nine Months Ended | |
|--|-------------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2006 | September 30, 2005 | September 30, 2006 | September 30, 2005 |
| Average number of selling communities during the period: | | | | |
| Southern California | 37 | 29 | 35 | 27 |
| Northern California | 20 | 12 | 17 | 14 |
| Total California | 57 | 41 | 52 | 41 |
| Arizona | 29 | 15 | 28 | 14 |
| Texas | 37 | 29 | 38 | 26 |
| Colorado | 15 | 12 | 13 | 12 |
| Nevada | 1 | | | |
| Total Southwest | 82 | 56 | 79 | 52 |
| Florida | 50 | 50 | 48 | 53 |
| Carolinas | 20 | 18 | 19 | 19 |
| Total Southeast | 70 | 68 | 67 | 72 |
| Consolidated total | 209 | 165 | 198 | 165 |
| Unconsolidated joint ventures(2): | | | | |
| Southern California | 4 | 2 | 2 | 2 |
| Northern California | 6 | 3 | 5 | 3 |
| Arizona | | 1 | | 1 |
| Illinois | 1 | | 1 | |
| Total unconsolidated joint ventures | 11 | 6 | 8 | 6 |
| Total (including joint ventures)(2) | 220 | 171 | 206 | 171 |
| | At September 30 2006 | 2005 | | |
| Backlog (in homes): | | | | |
| Southern California | 618 | 1,403 | | |
| Northern California | 137 | 440 | | |
| Total California | 755 | 1,843 | | |
| Arizona | 1,221 | 1,474 | | |
| Texas | 801 | 981 | | |
| Colorado | 180 | 241 | | |
| Nevada | 4 | | | |
| Total Southwest | 2,206 | 2,696 | | |
| Florida | 1,219 | 2,856 | | |

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| | | |
|-------------------------------------|-------|-------|
| Carolinas | 246 | 367 |
| Total Southeast | 1,465 | 3,223 |
| Consolidated total | 4,426 | 7,762 |
| Unconsolidated joint ventures(2): | | |
| Southern California | 136 | 101 |
| Northern California | 52 | 73 |
| Arizona | 11 | 35 |
| Illinois | 56 | |
| Total unconsolidated joint ventures | 255 | 209 |
| Total (including joint ventures)(2) | 4,681 | 7,971 |

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Table of Contents**Selected Operating Data (continued)**

| | At September 30 | |
|---|------------------------|--------------|
| | 2006 | 2005 |
| Backlog (estimated dollar value in thousands): | | |
| Southern California | \$ 501,103 | \$ 955,601 |
| Northern California | 86,148 | 309,943 |
| Total California | 587,251 | 1,265,544 |
| Arizona | 407,363 | 387,134 |
| Texas | 173,457 | 177,827 |
| Colorado | 64,406 | 79,244 |
| Nevada | 1,666 | |
| Total Southwest | 646,892 | 644,205 |
| Florida | 355,417 | 722,114 |
| Carolinas | 51,289 | 59,142 |
| Total Southeast | 406,706 | 781,256 |
| Consolidated total | 1,640,849 | 2,691,005 |
| Unconsolidated joint ventures(2): | | |
| Southern California | 72,138 | 73,303 |
| Northern California | 39,253 | 52,561 |
| Arizona | 3,312 | 9,982 |
| Illinois | 26,025 | |
| Total unconsolidated joint ventures | 140,728 | 135,846 |
| Total (including joint ventures)(2) | \$ 1,781,577 | \$ 2,826,851 |
| Building sites owned or controlled: | | |
| Southern California | 11,858 | 16,356 |
| Northern California | 7,837 | 6,035 |
| Total California | 19,695 | 22,391 |
| Arizona | 11,666 | 12,524 |
| Texas | 9,550 | 13,417 |
| Colorado | 1,293 | 1,694 |
| Nevada | 3,037 | 380 |
| Total Southwest | 25,546 | 28,015 |
| Florida | 13,775 | 15,207 |
| Carolinas | 4,269 | 5,780 |
| Illinois | 219 | |
| Total Southeast | 18,263 | 20,987 |

| | | |
|--|--------|--------|
| Total (including joint ventures) | 63,504 | 71,393 |
| Total building sites owned | 37,609 | 35,547 |
| Total building sites optioned or subject to contract | 13,196 | 26,630 |
| Total joint venture lots | 12,699 | 9,216 |
| Total (including joint ventures) | 63,504 | 71,393 |
| Completed and unsold homes: | | |
| Consolidated | 623 | 247 |
| Joint ventures | 5 | |
| Total (including joint ventures) | 628 | 247 |
| Homes under construction: | | |
| Consolidated | 5,657 | 7,649 |
| Joint ventures | 718 | 374 |
| Total (including joint ventures) | 6,375 | 8,023 |

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Critical Accounting Policies

The preparation of our condensed consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of our assets, liabilities, revenues and expenses, and the related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates and judgments, including those that impact our most critical accounting policies. We base our estimates and judgments on historical experience and various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. We believe that the accounting policies related to the following accounts or activities are those that are most critical to the portrayal of our financial condition and results of operations and require the more significant judgments and estimates:

Business combinations and goodwill;

Variable interest entities;

Limited partnerships and limited liability companies;

Unconsolidated homebuilding and land development joint ventures;

Cost of sales;

Inventories;

Warranty accruals; and

Insurance and litigation accruals.

For a more detailed description of these critical accounting policies, refer to Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations of our Annual Report on Form 10-K for the year ended December 31, 2005.

Stock Split

On July 27, 2005, our Board of Directors approved a two-for-one stock split effected in the form of a stock dividend. Stockholders of record at the close of business on August 8, 2005 received one additional share of our common stock for every one share of our common stock owned on that date. The additional shares were distributed on August 29, 2005. Accordingly, all share and per share amounts included in this Form 10-Q have been restated to reflect such stock split for all periods presented.

Three and Nine Month Periods Ended September 30, 2006 Compared to Three and Nine Month Periods Ended September 30, 2005

Overview

Net income for the 2006 third quarter decreased 68 percent to \$30.8 million, or \$0.47 per diluted share, compared to \$96.4 million, or \$1.37 per diluted share, for the year earlier period. The decrease in net income was driven primarily by a 70 percent decrease in homebuilding pretax income to \$45.8 million, which was partially offset by a 290 basis point decrease in our effective tax rate. For the nine months ended September 30, 2006, net income decreased 22 percent to \$222.1 million, or \$3.31 per diluted share, compared to \$286.1 million, or \$4.09 per diluted share, for the year earlier period. The decrease in net income was driven primarily by a 23 percent decrease in homebuilding pretax

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income to \$352.6 million. Our results for the three and nine months ended September 30, 2006 include non-cash pretax inventory impairment charges and deposit and capitalized preacquisition cost write-offs totaling \$58.7 million and \$79.9 million, or \$0.55 and \$0.74 per diluted share after tax, respectively, which is discussed in more detail below.

The decrease in homebuilding pretax income and net new orders during the third quarter of 2006 reflected more challenging housing market conditions. The changing market tone that surfaced at the end of 2005 has continued to evolve through the third quarter of 2006 and is negatively impacting most of our

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major markets across the country. We are experiencing the effects of growing levels of both new and existing home inventories, a higher interest rate environment, reduced affordability, and weaker homebuyer confidence. All of these conditions have resulted in lower sales rates and higher levels of cancellations, which have given rise to a greater use of incentives and other forms of discounting.

For the twelve-month period ended September 30, 2006, our return on average stockholders' equity was 21.3 percent, which represented an 880 basis point reduction over the prior year rate. Investors frequently use this financial measure as a means to assess management's effectiveness in creating stockholder value through enhancing profitability and managing asset utilization. Management is also focused on generating strong financial returns, including our return on average stockholders' equity, in both its strategic decision making and day-to-day management of operations.

Results of operations for the three and nine months ended September 30, 2006 include the results of our Bakersfield, California operations acquired during the first quarter of 2005 and our San Antonio, Texas operations, which we commenced as a start-up in March 2005 and supplemented through the acquisition of a local homebuilder in the third quarter of 2005.

Our updated outlook for 2006 reflects our operating results to date combined with our backlog at September 30, 2006, as well as the expected impact of slowing new order activity and increased cancellations. For the year, we are targeting approximately 10,200 to 10,300 new home deliveries, excluding 350 joint venture deliveries, and homebuilding revenues of approximately \$3.8 billion.

Homebuilding

Homebuilding pretax income for the 2006 third quarter decreased 70 percent to \$45.8 million from \$153.3 million in the year earlier period. The decrease in pretax income was driven by an 11 percent decrease in homebuilding revenues to \$834 million, an 800 basis point lower homebuilding gross margin percentage, a 170 basis point increase in our selling, general and administrative (SG&A) rate, an \$8.5 million decrease in joint venture income and a \$2.1 million increase in other expense. Our homebuilding operations for the 2006 third quarter include a non-cash pretax inventory impairment charge of \$47.7 million, which is included in cost of sales, a \$1.0 million pretax inventory impairment charge related to one of our unconsolidated joint ventures, which was included in joint venture income, and a \$10.0 million pretax charge related to the write-off of option deposits and preacquisition costs for abandoned projects, which is included in other expense.

For the nine months ended September 30, 2006, homebuilding pretax income decreased 23 percent to \$352.6 million compared to \$456.6 million in the year earlier period. This decrease was driven by a slight decrease in homebuilding revenues, a 150 basis point lower homebuilding gross margin percentage, a 160 basis point increase in our SG&A rate and an \$18.4 million increase in other expense. Our homebuilding operations for the nine months ended September 30, 2006 include a non-cash pretax inventory impairment charge of \$52.6 million, which is included in cost of sales, a \$1.0 million pretax inventory impairment charge related to one of our unconsolidated joint ventures, and a \$26.3 million pretax charge related to the write-off of option deposits and preacquisition costs for abandoned projects, which is included in other expense.

Homebuilding revenues for the 2006 third quarter decreased 11 percent to \$834.1 million from \$936.7 million last year. The decrease in revenues was primarily attributable to an 18 percent decrease in new home deliveries (exclusive of joint ventures), partially offset by a 9 percent increase in our consolidated average home price to \$368,000.

The 18 percent decrease in new home deliveries companywide was influenced by the following regional changes. During the 2006 third quarter, we delivered 505 new homes in California (exclusive of joint ventures), a 30 percent decrease from the 2005 third quarter. Deliveries were off 7 percent in Southern California to 396 new homes (excluding 1 joint venture delivery) reflecting the slowdown in order activity earlier this year, combined with an increase in the region's cancellation rate during the same time period.

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Deliveries were down 63 percent in Northern California to 109 new homes (excluding 29 joint venture deliveries) and primarily reflects the slowdown in new home demand that began to surface in the region in the second half of 2005.

In the Southwest, we delivered 904 new homes (exclusive of joint venture) in the third quarter of 2006 compared to 905 new homes (exclusive of joint venture) in the 2005 third quarter. We delivered 362 homes (excluding 9 joint venture deliveries) during the 2006 third quarter in Arizona, a 26 percent decrease from the 2005 third quarter. The lower level of new home deliveries was due to a weakening in housing demand which surfaced last year as well as a significant jump in the Phoenix division's cancellation rate during the second and third quarters of 2006. New home deliveries were up 42 percent in Texas to 440 new homes, driven by improved market conditions in Dallas and Austin earlier in the year, combined with the delivery of 173 homes from our San Antonio division, which began delivering homes in August 2005. Deliveries were off 6 percent in Colorado to 102 new homes for the quarter.

During the 2006 third quarter, we delivered 845 new homes in the Southeast (exclusive of joint venture), a 25 percent decrease from the 2005 third quarter. In Florida, we delivered 583 new homes in the third quarter of 2006, representing a 34 percent year-over-year decline. The lower Florida delivery total was due to a weakening in housing demand beginning last year combined with an increase in the state's cancellation rate. In the Carolinas, deliveries were up 6 percent to 262 new homes driven by an increase in deliveries in Charlotte, offset in part by a decrease in deliveries in Raleigh.

Homebuilding revenues for the nine months ended September 30, 2006 decreased slightly to \$2.72 billion compared to \$2.73 billion for the year earlier period. The decrease in revenues was primarily due to a 6 percent decrease in deliveries (exclusive of joint ventures) to 7,404 new homes, partially offset by a 5 percent increase in our consolidated average home price to \$365,000.

During the 2006 third quarter, our average home price increased 9 percent to \$368,000. Our regional average home prices changed as follows. Our average home price in California was \$737,000 for the third quarter of 2006, a 12 percent increase from the year earlier period. The higher average home price was primarily due to a greater delivery mix of more expensive homes from our Orange County, Ventura and San Diego divisions in Southern California.

Our average home price in the Southwest was \$261,000 for the third quarter of 2006, a 14 percent increase from the year earlier period. Our average price in Arizona was up 41 percent to \$305,000, primarily reflecting the strong level of price appreciation experienced in Phoenix during most of 2005. Our average price of \$210,000 in Texas was virtually flat with the prior year average home price.

Our average home price in the Southeast was \$261,000 for the third quarter of 2006, a 17 percent increase from the year earlier period. Our average price in Florida was up 20 percent from the year ago period to \$289,000, and primarily reflects the impact of general price increases experienced throughout the state in 2005 and, to a lesser degree, a shift in product mix. Our average price was up 22 percent in the Carolinas and primarily reflected a change in delivery mix towards larger, more expensive homes and, to a lesser degree, general price appreciation.

Our 2006 third quarter homebuilding gross margin percentage was down 800 basis points year-over-year to 19.1 percent. The 2006 third quarter gross margin reflects a \$47.7 million inventory impairment charge, which related to projects in California, Florida and Nevada. Excluding the inventory impairment charge, our homebuilding gross margin would have been 24.8 percent, or down 230 basis points year-over-year. Our regular quarterly project budget update and inventory impairment analysis could lead to additional charges if market conditions change, projects need additional incentives to sell homes or we are not able to achieve our projected absorption rate. The decrease in the year-over-year gross margin percentage, as adjusted for the inventory impairment charge, was driven primarily by lower gross margins in Southern and Northern California offset, in part, by a higher gross margin percentage in Arizona. Our gross margin percentage was down slightly in Florida. In addition, margins in the Carolinas and Texas continued to improve. The higher gross margin percentage in Arizona reflected our ability to raise home

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prices during most of 2005 as a result of healthy housing demand during the year while the lower margins in California and Florida reflect the softer market conditions that surfaced last year.

Selling, general and administrative expenses (including corporate G&A) for the 2006 third quarter increased 170 basis points to 13.4 percent of homebuilding revenues and compared to 11.7 percent for the same period last year. The higher level of SG&A expenses as a percentage of homebuilding revenues was primarily due to: (1) increased levels of sales and marketing expenses, including outside sales commissions and advertising, needed to generate sales in light of the general slowdown in new housing demand in our largest markets, (2) the shifting geographic mix of our deliveries where our non-California operations generally incur higher levels of SG&A expenses as a percentage of revenues, and (3) overhead incurred in connection with our start-up operations in Bakersfield and the Central Valley of California and Las Vegas. These increases were partially offset by a decrease in incentive-based compensation.

Income from unconsolidated joint ventures was down \$8.5 million for the 2006 third quarter to \$5.2 million. For the quarter, approximately \$4.1 million of joint venture income was generated from land sales to other builders while \$1.1 million was generated from new home deliveries. Deliveries from our unconsolidated homebuilding joint ventures totaled 40 new homes in the 2006 third quarter versus 58 last year.

Other expense for the 2006 third quarter included a pretax charge of approximately \$10.0 million related to the write-off of option deposits and capitalized preacquisition costs for abandoned projects. We continue to carefully evaluate each land purchase in our acquisition pipeline in light of weakened market conditions, and any decision to abandon additional transactions could lead to additional deposit and capitalized preacquisition cost write-offs.

Our effective income tax rate for the 2006 third quarter was 34.9 percent versus 37.8 percent for the year earlier period. The lower tax rate was attributable to the better than anticipated impact of the IRC Section 199 Domestic Production Activities Deduction, which was effective for tax years beginning in 2005. Going forward, we anticipate that our effective income tax rate will be in the range of 37 percent to 38 percent.

Net new orders companywide (excluding joint ventures) for the third quarter of 2006 totaled 1,200 homes, a 58 percent decrease from the 2005 third quarter, while gross orders were off 32 percent year-over-year. Our consolidated cancellation rate for the 2006 third quarter was 50 percent of gross orders during the quarter compared to 18 percent last year, while our cancellation rate as a percentage of beginning backlog for the quarter was 22 percent compared to 9 percent last year. The overall decline in unit orders resulted from the continued slowing of demand for homes in our three largest markets, California, Florida and Arizona. The declining level of demand in these markets is generally attributable to reduced housing affordability, higher mortgage interest rates and increased levels of new and existing homes for sale. These conditions have also contributed to an erosion of homebuyer confidence in these markets.

Net new orders in California (excluding joint ventures) for the third quarter of 2006 totaled 252 homes, a 70 percent decrease from the 2005 third quarter. Net new home orders were off 72 percent year-over-year in Southern California on a 28 percent higher average community count. The lower level of sales activity in Southern California was due to: (1) a deterioration in buyer demand across all divisions in the region and (2) a more than doubling of our cancellation rate. In Northern California, net new home orders were down 59 percent on a 67 percent higher average community count. Like Southern California, the year-over-year decrease during the quarter reflected a continued decline in demand for new homes, which began in the latter half of 2005, combined with a 50 percent increase in the region's cancellation rate.

Net new orders in the Southwest (excluding joint ventures) for the third quarter of 2006 totaled 513 homes, a 48 percent decrease from the 2005 third quarter. In Arizona, net new home orders were down 74 percent on a 93 percent higher average community count. The Phoenix market is experiencing extremely challenging market conditions for new and existing homes as evidenced by the continued surge in our cancellation rate during the 2006 third quarter and the increasing need for meaningful incentives to sell

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homes. Net new orders were down 17 percent in Texas on a 28 percent higher average community count. In Colorado, net new orders were down 44 percent on a 25 percent higher community count. Housing market conditions in our Texas markets have slowed somewhat recently but still are at relatively healthy levels, while housing market conditions in Colorado remain challenging.

Net new orders in the Southeast (excluding joint venture) for the third quarter of 2006 totaled 435 homes, a 59 percent decrease from the 2005 third quarter. Net new home orders were down 74 percent in Florida on a flat community count. The following factors contributed to the year-over-year decrease in Florida order activity: (1) further deterioration in buyer demand and (2) a fourfold increase in our cancellation rate. Net new orders were down 17 percent in the Carolinas on an 11 percent higher community count. Housing market conditions in our Carolina markets have also slowed recently but still appear to be at relatively healthy levels.

The 2006 third quarter backlog of 4,426 presold homes (excluding 255 joint venture homes) was valued at \$1.6 billion (excluding \$141 million of joint venture backlog), a decrease of 39 percent from the September 30, 2005 backlog value, reflecting the slowdown in order activity during 2006, including the increase in our cancellation rate, particularly in the second and third quarters of 2006.

We ended the quarter with 213 active selling communities (excluding 11 joint venture communities), a 20 percent increase over the year earlier period. We are projecting to open approximately 15 new communities during the 2006 fourth quarter for a full year total of 88 compared to 92 last year. The revised new community opening target for the year reflects downward adjustments in almost all of our markets primarily as a result of the meaningful slowing of housing demand in our three largest markets. We are targeting approximately 220 communities by the end of 2006, representing a 22 percent year-over-year increase.

Financial Services

In the 2006 third quarter, our financial services subsidiary generated pretax income of \$881,000 compared to \$862,000 in the year earlier period. The slight increase in profitability was driven primarily by an increase in margins (in basis points) on loans sold, which was partially offset by a slightly lower level of loan sales due primarily to a decrease in new home deliveries and a decline in the amount of net interest income earned on loans held for sale.

Financial services joint venture income, which is derived from mortgage banking joint ventures with third party financial institutions operating in conjunction with our homebuilding divisions in the Carolinas, and Tampa, Orlando and Southwestern Florida, was down 42 percent to \$394,000. The lower level of joint venture income was due to the declining level of new home deliveries combined with the transition this year of our Colorado operations from a joint venture arrangement to our wholly owned financial services subsidiary.

Liquidity and Capital Resources

Our principal uses of cash have been for land acquisitions, construction and development expenditures, operating expenses, market expansion (including acquisitions), investments in land development and homebuilding joint ventures, principal and interest payments on debt, share repurchases, and dividends to our stockholders. Cash requirements have been met by internally generated funds, outside borrowings, including our public and private term note offerings and by our bank revolving credit facility and bank term loans, land option contracts, joint venture financings, land seller notes, assessment district bond financings, and through the sale of our common equity through public offerings. To a lesser extent, capital has been provided through the issuance of common stock as acquisition consideration as well as from proceeds received upon the exercise of employee stock options. In addition, our mortgage financing subsidiary requires funding to finance its mortgage lending operations. Its cash needs are funded from mortgage credit facilities and internally generated funds. Based on our current business plan, we believe

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these sources of cash should be sufficient to finance our current working capital requirements and other needs. However, if sales were to continue at current rates of absorption or the current challenging market conditions were to deteriorate further, additional liquidity could be required to fund higher than anticipated inventory levels. In addition, one or more of these liquidity sources may become inaccessible as a result of general market conditions or as a result of any deterioration in our financial condition (including any inability to comply with one or more of the financial covenants contained in our senior debt obligations).

During the nine months ended September 30, 2006, our homebuilding debt increased by approximately \$737.3 million. These funds, in addition to cash flow from operations and cash balances available at the beginning of the period, were used to finance our \$588.4 million increase in homebuilding assets as well as fund \$104.7 million in stock repurchases and \$7.9 million in dividends paid during the period. The increased investment in our homebuilding operations was made to support our current operations and long-term growth initiatives; however, in light of the recent slowing in the housing market, we have intensified our effort to manage our cash flows, including slowing our construction starts and reducing our capital outlays for new land purchases.

An important focus of management is controlling our leverage. Careful consideration is given to balancing our desire to further our strategic long-term growth initiatives while maintaining a targeted balance of our debt levels relative to our stockholders' equity. Our leverage has generally fluctuated over the past several years in the range of 45 percent to 55 percent (as measured by adjusted net homebuilding debt, which reflects the offset of homebuilding cash and excludes indebtedness of our financial services subsidiary and liabilities from inventories not owned, to total book capitalization). Our leverage and debt levels, including usage of our bank revolving credit facility, can be impacted quarter-to-quarter by seasonal cash flow factors, as well as other factors, such as the timing and magnitude of deliveries, land purchases, acquisitions of other homebuilders and changes in demand for new homes, including an increase in our cancellation rate.

In August 2005, we amended our unsecured revolving credit facility with our bank group to, among other things, increase the lending commitments under the credit facility to \$925 million (which was increased pursuant to an accordion feature to \$1.1 billion in March 2006), extend the maturity date to August 2009 and revise certain financial and other covenants. On May 5, 2006, we amended our revolving credit facility to, among other things, increase the accordion provision allowing us, at our option, to increase the total aggregate commitment under the revolving credit facility up to \$1.5 billion, subject to certain conditions, including the availability of additional bank lending commitments. Certain of our wholly owned subsidiaries guarantee our obligations under the facility.

The revolving credit facility contains financial covenants, including the following:

a covenant that, as of September 30, 2006, requires us to maintain not less than \$1,372.7 million of consolidated tangible net worth (which amount is subject to increase over time based on subsequent earnings and proceeds from equity offerings but is not subject to decrease based on subsequent losses);

a leverage covenant that prohibits any of the following:

our ratio of combined total homebuilding debt to adjusted consolidated tangible net worth from being in excess of 2.25 to 1.0;

our ratio of the carrying value of unsold land (land that has not yet undergone vertical construction and has not been sold to a homebuyer or other third party) to adjusted consolidated tangible net worth from being in excess of 1.60 to 1.0;

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an interest coverage covenant that prohibits our ratio of homebuilding EBITDA to consolidated homebuilding interest incurred for any period consisting of the preceding four consecutive fiscal quarters from being less than 1.75 to 1.0; and

a covenant that limits our investments in joint ventures.

These covenants, as well as a borrowing base provision, limit the amount we may borrow or keep outstanding under the revolving credit facility and from other sources. At September 30, 2006, we had \$593.8 million of borrowings outstanding and had issued approximately \$76.7 million of letters of credit under the revolving credit facility. Interest rates charged under this revolving credit facility include LIBOR and prime rate pricing options. The increase in the balance since December 31, 2005 was primarily due to the timing of land purchases and seasonal working capital needs as well as due to the decline in new home deliveries and homebuilding revenues from the year earlier period. Our ability to renew and extend the term of this revolving credit facility in the future is dependent upon a number of factors, including the state of the commercial lending environment, the willingness of banks to lend to homebuilders, and our financial condition and strength.

On May 5, 2006, we entered into a \$100 million Senior Term Loan A (Term Loan A) and a \$250 million Senior Term Loan B (Term Loan B) and collectively with Term Loan A, the Term Loans). The Term Loans rank equally with borrowings under our revolving credit facility and our senior public notes (the Term Loans, our revolving credit facility and our senior public notes collectively referred to herein as our Senior Indebtedness). So long as Term Loan B remains outstanding, all of our Senior Indebtedness will be secured on an equal and ratable basis by the pledge of the stock or other ownership interests of certain of our homebuilding subsidiaries. At such time as the Term Loan B is repaid in full, the pledge will terminate with respect to all of the Senior Indebtedness. The Term Loan A and Term Loan B will mature on May 5, 2011 and May 5, 2013, respectively. The financial covenants contained in the Term Loans require us to, among other things, maintain a minimum level of consolidated stockholders' equity, maintain a minimum interest coverage ratio and not to exceed a debt to equity ratio. The Term Loan A also limits our investments in joint ventures and contains a maximum ratio of unsold land to net worth. The Term Loans bear interest at LIBOR based pricing. The Term Loan A LIBOR spread adjusts based on our quarterly leverage level, while the Term Loan B has a fixed interest rate spread of 150 basis points over LIBOR. In May 2006, we entered into interest rate swap agreements that effectively fixed the 3-month LIBOR rates for the Term Loans at 5.45 percent and 5.53 percent, respectively, for our Term Loan A and Term Loan B. As of September 30, 2006, the all-in interest rates, after giving effect to the interest rate swaps, on our Term Loan A and Term Loan B were 6.73 percent and 7.03 percent, respectively. Interest payment dates for the Term Loans vary based on the duration of the applicable LIBOR contracts or prime based borrowings but at a minimum are paid quarterly. The Term Loans are prepayable at our option, with the Term Loan B having a prepayment penalty, under certain circumstances, if repaid within the first year after issuance. Net proceeds from the Term Loans were used to repay a portion of the outstanding balance of our revolving credit facility.

As of and for the nine months ended September 30, 2006, we were in compliance with the covenants contained in our revolving credit facility, Term Loans, and senior and senior subordinated notes. Our ability to borrow under our revolving credit facility is contingent upon our continued compliance with its covenants, including the interest coverage ratio, which is currently being negatively impacted by slowing market conditions. If we were to fail to comply with any of the covenants contained in the revolving credit facility and were unable to obtain a waiver for the non-compliance, we could be prohibited from making further borrowings under the revolving credit facility and our obligation to repay indebtedness outstanding under the revolving credit facility and our other debt instruments could be accelerated.

We evaluate our capital needs and public capital market conditions on a continual basis to determine if and when it may be advantageous to issue additional securities. There may be times when the public debt or equity markets lack sufficient liquidity or when our securities cannot be sold at attractive prices, in which case we may not be able to access capital from these sources and may need to seek additional capital from

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our bank group, other sources or adjust our capital outlays and expenditures accordingly. In addition, a weakening of our financial condition or strength, including in particular a material increase in our leverage, a decrease in our profitability, or a decrease in our interest coverage ratio, could result in a credit ratings downgrade, a change in outlook, otherwise increase our cost of borrowing, or adversely affect our ability to obtain necessary funds.

From time to time, we use purchase money mortgage financing to finance land acquisitions. We also use community development district (CDD), community facilities district or other similar assessment district bond financings from time to time to finance land development and infrastructure costs. Subject to certain exceptions, we generally are not responsible for the repayment of these assessment district bonds. At September 30, 2006, we had approximately \$73.4 million outstanding in trust deed and other notes payable, including CDD bonds, under which we had a direct repayment obligation.

We utilize three mortgage credit facilities to fund mortgage loans originated by our financial services subsidiary with a total aggregate commitment of \$170 million. During certain periods, one of the mortgage credit facilities provides for additional borrowing capacity ranging from \$30 million to \$90 million, which is not included in the total aggregate commitment amount above. Mortgage loans are typically financed under the mortgage credit facilities for a short period of time, approximately 15 to 60 days, prior to completion of the sale of such loans to third party investors. The mortgage credit facilities, which have LIBOR based pricing, also contain certain financial covenants relating to our financial services subsidiary including leverage and net worth covenants and have maturity dates, if not renewed, ranging from November 30, 2006 to April 30, 2007. At September 30, 2006, we had approximately \$95.9 million advanced under these mortgage credit facilities.

We paid approximately \$7.9 million, or \$0.12 per common share, in dividends to our stockholders during the nine months ended September 30, 2006. We expect that this dividend policy will continue but is subject to regular review by our Board of Directors. Common stock dividends are paid at the discretion of our Board of Directors and are dependent upon various factors, including our future earnings, our financial condition and liquidity, our capital requirements, and applicable legal and contractual restrictions. Additionally, our revolving credit facility, public note indentures and Term Loans impose restrictions on the amount of dividends we may be able to pay. On October 25, 2006, our Board of Directors declared a quarterly cash dividend of \$0.04 per share of common stock. This dividend will be paid on November 22, 2006 to stockholders of record on November 8, 2006.

During the nine months ended September 30, 2006, we issued 330,928 shares of common stock pursuant to the exercise of stock options for cash consideration of approximately \$2.0 million.

On July 26, 2006, our Board of Directors authorized a new \$50 million stock repurchase plan, which replaced our previously authorized stock repurchase plan. From January 1, 2006 through July 25, 2006, we repurchased approximately 3.3 million shares of common stock for approximately \$104.7 million under our previously authorized stock repurchase plans. Through November 1, 2006, no shares have been repurchased under our new stock repurchase plan.

Off-Balance Sheet Arrangements

We are subject to customary obligations associated with entering into contracts for the purchase of land and improved homesites. These purchase contracts typically require a cash deposit or delivery of a letter of credit, and the purchase of properties under these contracts is generally contingent upon satisfaction of certain requirements by the sellers, including obtaining applicable property and development entitlements. At September 30, 2006, we had cash deposits and letters of credit outstanding of approximately \$37.6 million and capitalized preacquisition and other development and construction costs of approximately \$24.8 million relating to land purchase contracts having a total remaining purchase price of approximately \$427.2 million. Approximately \$73.2 million of the remaining purchase price is included in inventories not owned in the accompanying condensed consolidated balance sheets.

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We also utilize option contracts with land sellers and third-party financial entities as a method of acquiring land in staged takedowns and reducing the use of funds from our revolving credit facility and other corporate financing sources. These option contracts also help us manage the financial and market risk associated with land holdings. Option contracts generally require the payment of a non-refundable cash deposit or the issuance of a letter of credit for the right to acquire lots over a specified period of time at predetermined prices. We generally have the right at our discretion to terminate our obligations under these option agreements by forfeiting our cash deposit or by repaying amounts drawn under the letter of credit with no further financial responsibility to the land seller. In some instances, we may also expend funds for due diligence, development and construction activities with respect to optioned land prior to takedown, which we will effectively forfeit should we not exercise the option. At September 30, 2006, we had cash deposits and letters of credit outstanding of approximately \$57.8 million and capitalized preacquisition and other development and construction costs of approximately \$16.8 million relating to option contracts having a total remaining purchase price of approximately \$732.8 million. Approximately \$66.1 million of the remaining purchase price is included in inventories not owned in the accompanying condensed consolidated balance sheets. Our utilization of option contracts is dependent on, among other things, the availability of capital to the option provider, general housing market conditions and geographic preferences. Options may be more difficult to procure from land sellers in strong housing markets and are more prevalent in certain geographic regions.

We incurred pretax charges of \$10.0 million and \$26.3 million for the three and nine month periods ended September 30, 2006, respectively, related to write-offs of option deposits and capitalized preacquisition costs for abandoned projects, which was included in other expense in the accompanying condensed consolidated statements of income. We continue to evaluate the terms of open land option and purchase contracts in light of slower market conditions and may write-off additional option deposits and capitalized preacquisition costs in the future, particularly in those instances where land sellers are unwilling to renegotiate significant contract terms.

We enter into land development and homebuilding joint ventures from time to time as a means of accessing lot positions, expanding our market opportunities, establishing strategic alliances, managing our risk profile and leveraging our capital base. These joint ventures typically obtain secured acquisition, development and construction financing, which reduce the use of funds from our revolving credit facility and other corporate financing sources. We plan to continue using these types of arrangements to finance the development of properties as opportunities arise. At September 30, 2006, our unconsolidated joint ventures had borrowings outstanding that totaled approximately \$1,352.1 million that, in accordance with U.S. generally accepted accounting principles, are not recorded in the accompanying condensed consolidated balance sheets, and equity that totaled \$948.4 million. We and our joint venture partners generally provide credit enhancements to these borrowings in the form of loan-to-value maintenance agreements, which require us under certain circumstances to repay the venture's borrowings to the extent such borrowings plus construction completion costs exceed a specified percentage of the value of the property securing the loan. Typically, we share these obligations with our other partners, and in some instances, these obligations are subject to limitations on the amount that we could be required to pay down. At September 30, 2006, approximately \$620.4 million of our unconsolidated joint venture borrowings were subject to these credit enhancements by us and our partners (exclusive of credit enhancements of our partners with respect to which we are not liable). During the three and nine month periods ending September 30, 2006, we were not required to make any remargin payments under these loan-to-value maintenance agreements. However, if the assumptions we made concerning construction completion costs change or deteriorating market conditions cause a reduction in the value of the property securing a loan, we could be required to make remargin payments in the future.

We and our joint venture partners are generally obligated to the project lenders to complete land development improvements and the construction of planned homes if the joint venture does not perform the required development and construction. Provided we and the other joint venture partners are in compliance with these completion obligations, the project lenders would be obligated to fund these improvements through any financing commitments available under the applicable joint venture development and

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construction loans. We and our joint venture partners have from time to time provided unsecured environmental indemnities to joint venture project lenders. In some instances, these indemnities are subject to caps. In each case, we have performed due diligence on potential environmental risks. These indemnities obligate us to reimburse the project lenders for claims related to environmental matters for which they are held responsible.

We and our joint venture partners have also agreed to indemnify third party surety providers with respect to performance bonds issued on behalf of certain of our joint ventures. If a joint venture does not perform its obligations, the surety bond could be called. If these surety bonds are called and the joint venture fails to reimburse the surety, we and our joint venture partners would be obligated to indemnify the surety. These surety indemnity arrangements are generally joint and several obligations with our joint venture partners. At September 30, 2006, our joint ventures had approximately \$180.4 million of surety bonds outstanding subject to these indemnity arrangements by us and our partners.

Recent Accounting Pronouncements

On September 13, 2006, the SEC issued Staff Accounting Bulletin No. 108 (SAB 108) regarding the process of quantifying financial statement misstatements. SAB 108 expresses the Staff's views regarding the diversity in practice in quantifying financial statement misstatements and the potential under current practice for the build up of improper amounts on the balance sheet. SAB 108 is effective for fiscal years ending after November 16, 2006 and will be effective for our December 31, 2006 year end. We do not believe the adoption of SAB 108 will have a material impact on our financial condition or results of operations.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in U.S. generally accepted accounting principles and expands disclosures about fair value measurements. SFAS 157 applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, SFAS 157 does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. We are currently evaluating the impact of adopting SFAS 157 on our financial condition and results of operations.

In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment (SFAS 123R). SFAS 123R replaces SFAS 123 and supersedes Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25). SFAS 123R requires that the cost resulting from all share-based payment transactions be recognized in the financial statements. SFAS 123R requires all entities to apply a fair-value-based measurement method in accounting for share-based payment transactions with employees except for equity instruments held by employee share ownership plans. SFAS 123R applies to all awards granted after the effective date and to awards modified, repurchased or cancelled after that date.

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS 123R using the modified prospective transition method. In accordance with the modified prospective transition method, results for prior periods have not been restated. Prior to January 1, 2006, we accounted for all stock-based awards granted, modified or settled after December 31, 2002 under Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation. Grants made prior to January 1, 2003 were accounted for under APB 25. The adoption of SFAS 123R did not have a material impact on our financial condition or results of operations for the nine months ended September 30, 2006, as there were no stock-based awards for which the requisite service period had not been rendered that were accounted for under APB 25.

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Prior to the adoption of SFAS 123R, we presented all tax benefits related to deductions resulting from the exercise of stock options, vesting of performance share awards and vesting of restricted stock as operating activities in the consolidated statements of cash flows. SFAS 123R requires that cash flows resulting from tax benefits related to tax deductions in excess of the compensation expense recognized for stock-based awards (excess tax benefits) be classified as financing cash flows. As a result, we reclassified \$2.5 million of excess tax benefits as financing cash inflows in our condensed consolidated statement of cash flows for the nine months ended September 30, 2006. In accordance with SFAS 123R, no reclassification was made to our condensed consolidated statements of cash flows for excess tax benefits for the nine months ended September 30, 2005.

On March 29, 2005, the SEC issued Staff Accounting Bulletin No. 107 (SAB 107) regarding the Staff's interpretation of share-based payments. This interpretation expresses the views of the Staff regarding the interaction between SFAS 123R and certain SEC rules and regulations and provide the Staff's views regarding the valuation of share-based payment arrangements for public companies. We adopted SAB 107 in connection with our adoption of SFAS 123R. The adoption of SAB 107 did not have a material impact on our financial condition or results of operations.

On June 29, 2005, the Emerging Issues Task Force (EITF) reached a consensus on EITF Issue No. 04-5, Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights (EITF 04-5). The scope of EITF 04-5 is limited to limited partnerships or similar entities (such as limited liability companies that have governing provisions that are the functional equivalent of a limited partnership) that are not variable interest entities under FIN 46R and provides a new framework for addressing when a general partner in a limited partnership, or managing member in the case of a limited liability company, controls the entity and, as a result, consolidation of the entity may be required. EITF 04-5 was effective after June 29, 2005 for new entities formed after such date and for existing entities for which the agreements are subsequently modified and was effective for our fiscal year beginning January 1, 2006 for all other entities. The initial adoption of EITF 04-5 for new entities formed after June 29, 2005, and the adoption for new entities formed prior to June 29, 2005 did not have a material impact on our financial position. Furthermore, since we recognize our proportionate share of joint venture earnings and losses under the equity method of accounting, the adoption of EITF 04-5 did not impact our consolidated net income.

In July 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 defines the threshold for recognizing the benefits of tax return positions as well as guidance regarding the measurement of the resulting tax benefits. FIN 48 requires an enterprise to recognize the financial statement effects of a tax position when it is more likely than not (defined as a likelihood of more than 50 percent), based on the technical merits, that the position will be sustained upon examination. In addition, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN 48 will be effective for our fiscal year beginning January 1, 2007, with the cumulative effect of the change in accounting principle recorded as an adjustment to retained earnings, if any. We are currently evaluating the impact of adopting FIN 48 on our financial condition and results of operations.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks related to fluctuations in interest rates on our rate-locked loan commitments, mortgage loans held for sale and outstanding variable rate debt. Other than interest rate swaps used to manage our exposure to changes in interest rates on our variable rate-based Term Loans and forward sale commitments of mortgage-backed securities entered into by our financial services subsidiary for the purpose of hedging interest rate risk as described below, we did not utilize swaps, forward or option contracts on interest rates, foreign currencies or commodities, or other types of derivative financial instruments as of or during the nine months ended September 30, 2006. We do not enter into or hold

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derivatives for trading or speculative purposes. You should be aware that many of the statements contained in this section are forward looking and should be read in conjunction with our disclosures under the heading Forward-Looking Statements.

In May 2006, we entered into interest rate swap agreements that effectively fixed our 3-month LIBOR rates for our Term Loans through their scheduled maturity dates. The swap agreements have been designated as cash flow hedges and, accordingly, are reflected at their fair market value in accrued liabilities in our consolidated balance sheets at September 30, 2006. The related income or loss is deferred, net of tax, in stockholders' equity as accumulated other comprehensive income (loss). We believe that there will be no ineffectiveness related to the interest rate swaps, and therefore, no portion of the accumulated other comprehensive loss will be reclassified into future earnings. The net effect on our operating results is that the interest on the variable rate debt being hedged is recorded based on a fixed rate of interest, subject to adjustments in the LIBOR spread under the Term Loan A related to our leverage. As of September 30, 2006, we have recorded cumulative after-tax other comprehensive loss of \$6.1 million relating to the swap agreements. The estimated fair value of the swap agreements, based on current market rates, approximated \$6.1 million, net of taxes of \$3.3 million at September 30, 2006 and are included in accrued liabilities.

As part of our ongoing operations, we provide mortgage loans to our homebuyers through our financial services subsidiary, Family Lending, and our joint ventures, SPH Mortgage and Home First Funding. Our mortgage banking joint ventures, and to a lesser extent, Family Lending, manage the interest rate risk associated with making loan commitments and holding loans for sale by preselling loans. Preselling loans consists of obtaining commitments (subject to certain conditions) from investors to purchase the mortgage loans while concurrently extending interest rate locks to loan applicants. In the case of our financial services joint ventures, these loans are presold and promptly transferred to their respective financial institution partners or third party investors. In the case of Family Lending, these loans are presold to third party investors. Before completing the sale to these investors, Family Lending finances these loans under its mortgage credit facilities for a short period of time (typically for 15 to 30 days), while the investors complete their administrative review of the applicable loan documents. Due to the frequency of these loan sales and the commitments from its third party investors, we believe the market rate risk associated with loans originated on this basis by Family Lending is minimal. As of September 30, 2006, Family Lending held approximately \$18.9 million in closed mortgage loans held for sale and mortgage loans in process that were presold to third party investors subject to completion of the investors' administrative review of the applicable loan documents.

To enhance potential returns on the sale of mortgage loans, Family Lending also originates a substantial portion of its mortgage loans on a non-presold basis. When originating on a non-presold basis, Family Lending locks interest rates with its customers and funds loans prior to obtaining purchase commitments from third party investors, thereby creating interest rate risk. To hedge this interest rate risk, Family Lending enters into forward sale commitments of mortgage-backed securities. Loans originated in this manner are typically held by Family Lending and financed under its mortgage credit facilities for 15 to 60 days before the loans are sold to third party investors. Family Lending utilizes the services of a third party advisory firm to assist with the execution of its hedging strategy for loans originated on a non-presold basis. While this hedging strategy is designed to assist Family Lending in mitigating risk associated with originating loans on a non-presold basis, these instruments involve elements of market risk that could result in losses on loans originated in this manner. In addition, volatility in mortgage interest rates can also increase the costs associated with this hedging program and therefore, adversely impact margins on loan sales. As of September 30, 2006, Family Lending had approximately \$178.8 million of closed mortgage loans held for sale and loans in process that were or are expected to be originated on a non-presold basis, of which approximately \$157.6 million were hedged by forward sale commitments of mortgage-backed securities.

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ITEM 4. CONTROLS AND PROCEDURES

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as such term is defined in Exchange Act Rules 13a-15(e) and 15d-15(e), including controls and procedures to timely alert management to material information relating to Standard Pacific Corp. and subsidiaries required to be included in our periodic SEC filings. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during our most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which represent our expectations or beliefs concerning future events, including, but not limited to, statements regarding:

a slowdown in demand and a decline in new home orders;

our focus on generating strong financial returns;

our outlook and expected deliveries and revenues;

housing market conditions in the geographic markets in which we operate;

sales orders, our backlog of homes and the estimated sales value of our backlog;

expected new community openings and active communities;

our intent to continue to utilize joint venture vehicles;

the sufficiency of our capital resources and ability to access additional capital;

long-term growth initiatives;

intensified efforts to manage cash flows, including slowing construction starts and reducing outlays for new land purchases;

management's focus on controlling leverage and the seasonal nature of borrowings;

our expected return on equity and its impact on our outstanding 2006 performance share awards;

the potential for additional inventory impairment charges and write-offs of option deposits and capitalized preacquisition costs;

future warranty costs;

our expected gross margins;

our anticipated income tax rate;

our ability to extend, renew or make additional borrowings under the revolving credit facility;

our ability to exercise the revolving credit facility accordion feature, subject to certain conditions;

our intent to renew or replace our mortgage credit facilities;

expected common stock dividends;

our exposure to loss with respect to land under purchase contract and optioned property;

the extent of our liability for VIE obligations;

our exposure to market risks, including fluctuations in interest rates;

the estimated fair value of our swap agreements and our expectation that they will have no impact on future earnings;

the effectiveness and adequacy of our disclosure and internal controls;

our accounting treatment of stock-based compensation and the potential value of and expense related to stock option grants; and

the impact of recent accounting pronouncements.

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Forward-looking statements are based on current expectations or beliefs regarding future events or circumstances, and you should not place undue reliance on these statements. Such statements involve known and unknown risks, uncertainties, assumptions and other factors many of which are out of our control and difficult to forecast that may cause actual results to differ materially from those that may be described or implied. Such factors include but are not limited to:

local and general economic and market conditions, including consumer confidence, employment rates, interest rates, the cost and availability of mortgage financing, and stock market, home and land valuations;

the supply of homes available for sale in the new and resale markets;

the impact on economic conditions of terrorist attacks or the outbreak or escalation of armed conflict;

the cost and availability of suitable undeveloped land, building materials and labor;

the cost and availability of construction financing and corporate debt and equity capital;

our significant amount of debt and the impact of restrictive covenants in our credit agreements, public notes and private term loans;

the demand for single-family homes;

cancellations of purchase contracts by homebuyers;

the cyclical and competitive nature of our business;

governmental regulation, including the impact of slow growth, no growth, or similar initiatives;

delays in the land entitlement and other approval processes, development, construction, or the opening of new home communities;

adverse weather conditions and natural disasters;

environmental matters;

risks relating to our mortgage banking operations, including hedging activities;

future business decisions and our ability to successfully implement our operational, growth and other strategies;

risks relating to acquisitions;

litigation and warranty claims; and

other risks discussed in our filings with the Securities and Exchange Commission, including in our most recent Annual Report on Form 10-K.

We assume no, and hereby disclaim any, obligation to update any of the foregoing or any other forward-looking statements. We nonetheless reserve the right to make such updates from time to time by press release, periodic report or other method of public disclosure without the need for specific reference to this report. No such update shall be deemed to indicate that other statements not addressed by such update remain correct or create an obligation to provide any other updates.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Not applicable.

ITEM 1A. RISK FACTORS

Set forth below are certain matters that may affect us.

An adverse change in economic conditions or interest rates could affect the demand for homes and reduce our earnings.

The homebuilding industry is cyclical. Changes in world, national and local economic conditions affect our business and markets. These could include, for example, the impact on economic conditions of terrorist attacks or the escalation or further outbreak of armed conflict involving the United States. In addition, declines in consumer confidence or employment levels in our markets or in stock market valuations may adversely affect the demand for homes or increase cancellation rates, thus reducing our sales and earnings.

Our customers typically finance their home purchases through lenders providing mortgage financing. Increases in interest rates or decreases in the availability of mortgage financing could depress the market for new homes because of the increased monthly mortgage costs, or the decreased availability of financing, to potential homebuyers. Even if some potential customers do not need financing, changes in interest rates and mortgage availability could make it harder for them to sell their existing homes to potential buyers who need financing. This could adversely affect the demand for homes or increase cancellation rates, thus reducing our sales and earnings.

Increases in interest rates could also increase the rate of mortgage loan forfeitures by homeowners who financed their home purchases with adjustable rate loans, including interest only loans. Increased forfeitures could increase the number of homes available for sale in the resale market. We compete with the resale market for existing homes and an increase in the number of these homes for sale or a decrease in the price at which they are selling could adversely impact our sales and earnings.

In addition, an increase in interest rates would increase our cost of borrowings, which could adversely impact our operating results.

The homebuilding industry has historically been cyclical and we are now experiencing our first downturn in a number of years. Continuation of this downturn may result in a continuing reduction in our revenues and deterioration of our margins.

The homebuilding business has historically been cyclical and we are now experiencing our first downturn in a number of years. Prior to this downturn, we experienced significant price appreciation in many of our markets. This price appreciation, coupled with, among other things, rising interest rates and the recent tightening of mortgage loan underwriting standards, has resulted in the decreased affordability of new homes in many of our markets. If buyers are unable to afford new homes in these markets, prices will no longer increase or may decline, which will harm both our revenues and margins.

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In addition, the significant price appreciation in many of our markets has led a number of homebuilders to significantly increase the production of new homes, led many speculators to purchase new homes with the hope of reselling these homes for quick profit, and led a number of existing homeowners to put their existing homes on the resale market. All of these actions have resulted in a meaningful increase in the supply of homes available for sale, making it more difficult for us to sell our homes and to maintain our profit margins.

We may need additional funds, and if we are unable to obtain these funds, we may not be able to expand or operate our business as planned or repay or refinance our indebtedness.

Our operations require significant amounts of cash, and we may be required to seek additional capital, whether from sales of equity or by borrowing more money, for the future growth and development of our business or to fund our operations and inventory or to repay our indebtedness. In the current market downturn, we may need additional funds to finance rising inventory levels.

Our revolving credit facility, term loans and our note indentures impose restrictions on our operations and activities, limit the amount we can borrow under the revolving credit facility and from other sources (including through unconsolidated joint ventures), and require us to comply with certain financial covenants. The financial covenants include a minimum net worth requirement, a leverage limitation, a maximum ratio of unsold land to net worth, and a minimum interest coverage ratio. While we were in compliance with these financial covenants at September 30, 2006, certain of our financial ratios are being negatively impacted by current market conditions and there can be no assurance that we will remain in compliance with these ratios if slowing market conditions continue or worsen. If we were unable to comply with any one or more of these financial covenants, we could be precluded from incurring additional borrowings under the revolving credit facility and our obligation to repay indebtedness outstanding under the facility, our term loans, and our note indentures could be accelerated in full.

In addition, a number of factors could affect our ability to access new debt or equity financing, including:

compliance with the financial and other covenants contained in our revolving credit facility and other debt instruments;

our financial condition, strength and credit rating;

the financial market's confidence in our management team and financial reporting;

general economic conditions and the conditions in the housing sector; and

capital market conditions.

Even if available, additional financing could be costly or have adverse consequences. If additional funds are raised through the issuance of stock, dilution to stockholders will result. If additional funds are raised through the incurrence of debt, we will incur increased debt servicing costs, may become subject to additional restrictive financial and other covenants, and if our debt to capitalization ratio increases materially or we fail to comply with any of the financial covenants contained in our debt instruments, our debt may be downgraded by applicable rating agencies. We can give no assurance as to the terms or availability of additional capital, which may become unavailable as a result of general market conditions or as a result of any deterioration in our financial condition (including any inability to comply with one or more of the financial covenants contained in our senior debt obligations). If we are not successful in obtaining sufficient capital, it could adversely impact our ability to operate our business effectively, which could reduce our sales and earnings and adversely impact our financial position and ability to pay our indebtedness.

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We depend on the California market. Any adverse change in the economic climate of California could harm our sales and earnings.

Although we have increased our geographic diversification in recent years, we still conduct a significant portion of our business in California and generate a disproportionate amount of our revenues and profits in the state. In addition, a significant portion of our business, revenues and profits outside of California are concentrated in Arizona and Florida. Demand for new homes, and in some instances home prices, have recently been declining in California, Arizona and Florida, negatively impacting our earnings and financial position. There can be no assurance that our earnings and financial position will not be further impacted if conditions in these markets continue or worsen.

States, cities and counties in which we operate may adopt slow growth initiatives reducing our ability or increasing our costs to build in these areas, which could harm our future sales and earnings.

Several states, cities and counties in which we operate have in the past approved, or approved for inclusion on their ballot, various slow growth or no growth initiatives and other ballot measures that could negatively impact the availability of land and building opportunities within those localities. Approval of slow or no growth measures would reduce our ability to open new home communities and to build and sell homes in the affected markets, including with respect to land we may already own, and would create additional costs and administration requirements, which in turn could harm our future sales and earnings.

The market value and availability of land may fluctuate significantly, which could limit our ability to develop new communities and decrease the value of our developed and undeveloped land holdings.

Our success depends in part upon the continued availability of suitable land at acceptable prices. The availability of land for purchase at favorable prices depends on a number of factors outside of our control, including the risk of competitive over-bidding of land prices and restrictive governmental regulation. Should suitable land opportunities become less available, it could limit our ability to develop new communities, increase land costs and negatively impact our sales and earnings.

In addition, the risk of owning developed and undeveloped land can be substantial for homebuilders. The market value of undeveloped land, buildable lots and housing inventories can fluctuate significantly as a result of changing economic and market conditions, such as the conditions we are currently experiencing which have resulted in write-downs of a number of our land positions and write-offs of certain of our land option deposits and preacquisition costs. In the event current market conditions continue to deteriorate or if other significant changes in economic or market conditions occur, we may have to write-down additional land holdings and work in progress, write-down or write-off goodwill recorded in connection with acquisitions, write-down our investments in unconsolidated joint ventures, write-off option deposits and preacquisition costs, sell homes or land at a loss, and/or hold land or homes in inventory longer than planned. Inventory carrying costs can be significant and can trigger asset impairments in a poorly performing project or market.

The homebuilding industry is highly competitive and, with more limited resources than some of our competitors, we may not be able to compete effectively.

The homebuilding industry is highly competitive. We compete with numerous other residential construction firms, including large national and regional firms, for customers, land, financing, raw materials, skilled labor and employees. We compete for customers primarily on the basis of the location, design, quality and price of our homes and the availability of mortgage

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financing. Some of our competitors have substantially larger operations and greater financial resources than we do, and as a result may have lower costs of capital, labor and materials than us, and may be able to compete more effectively for land acquisition opportunities. As a result of an ongoing consolidation trend in the industry, some of these competitors may continue to grow significantly in size.

In addition, as a result of the recent market downturn, some of our larger competitors are aggressively liquidating land and new home inventories by selling homes at significantly reduced prices. At the same time we are competing with lower priced new homes, we are also competing with the resale of existing homes, rental homes, and almost new homes owned by speculators seeking to exit the market. The supply of lower priced new homes, existing homes, rental homes, and almost new homes in many of the locations in which we operate has increased significantly in recent months. An oversupply of attractively priced new homes, resale homes, rental homes, and almost new homes in the markets in which we operate will adversely affect our ability to sell homes profitably.

Our mortgage operations are subject to intense competition from other mortgage lenders, many of which are substantially larger and may have a lower cost of funds or effective overhead burden than our lending operations. We also compete with mortgage brokers. This competition can intensify during periods of rising interest rates as refinance business diminishes.

Labor and material shortages could delay or increase the cost of home construction and reduce our sales and earnings.

The residential construction industry experiences serious labor and material shortages from time to time, including shortages in qualified trades people, and supplies of insulation, drywall, cement, steel and lumber. These labor and material shortages can be more severe during periods of strong demand for housing or during periods where the regions in which we operate experience natural disasters that have a significant impact on existing residential and commercial structures. From time to time, we have experienced volatile price swings in the cost of labor and materials, including in particular the cost of lumber, cement, steel and drywall. Shortages and price increases are likely to cause delays in and increase our costs of home construction, which in turn could harm our operating results.

Geologic, weather-related and other natural conditions or disasters may disrupt or delay construction.

Geologic, weather-related and other natural conditions or disasters, such as earthquakes, landslides, hurricanes, tornadoes, droughts, floods, heavy or prolonged precipitation, and wildfires can negatively affect our operations by requiring us to delay or halt construction or to perform potentially costly repairs to our projects under construction and to unsold homes. For instance, in some markets, we periodically experience drought conditions, which have resulted in water conservation measures and/or rationing by municipalities in which we do business resulting in delays in construction and delivery. In other markets, such as Florida and the Carolinas, we have experienced periods of heavy or prolonged precipitation and hurricanes that have delayed the construction and delivery and increased the cost of our homes. These conditions and disasters are often impossible or difficult to predict and may lead to unanticipated delays in the construction and delivery of our homes, which could harm our operating results.

We are subject to extensive government regulation, which can increase costs and reduce profitability.

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Our homebuilding operations are subject to environmental, building, worker health and safety, zoning and real estate regulations by various federal, state and local authorities. These regulations, which affect all aspects of the homebuilding process, including development, design, construction and sales, can substantially delay or increase the costs of homebuilding activities. In addition, regulations, such as those governing environmental and health matters, may prohibit or severely restrict homebuilding activity in environmentally sensitive regions.

New housing developments, including in California where a significant portion of our business is conducted, are often subject to various assessments for schools, parks, streets, highways and other public improvements. The costs of these assessments can be substantial and can cause increases in the effective prices of our homes, which in turn could reduce our sales.

During the development process, we must obtain the approval of numerous governmental authorities that regulate matters such as:

permitted land uses, levels of density and architectural designs;

the installation of utility services, such as water and waste disposal;

the dedication of acreage for open space, parks, schools and other community services; and

the preservation of habitat for endangered species and wetlands.

The approval process can be lengthy and cause significant delays in the development process. In addition, changes in local circumstances or changes or reinterpretations of laws, including as a result of lawsuits brought by third parties, may require additional approvals or modifications to approvals previously obtained, which can result in further delays, additional expenses or a permanent halt in development. Delays in the development process can cause substantial increases to development costs, which in turn could harm our operating results. There can be no assurance that we will be successful in securing approvals for all of the land we currently control or that there will not be any significant modifications to approvals previously obtained.

Our mortgage operations are subject to numerous federal, state, and local laws and regulations, including eligibility requirements for participation in federal loan programs and various consumer protection laws. Our title insurance agency operations are subject to applicable insurance laws and regulations. Failure to comply with these requirements can lead to administrative enforcement actions, the loss of required licenses and other required approvals, claims for monetary damages or demands for loan repurchase from investors, and rescission or voiding of the loan by the consumer.

In addition, our operations are subject to the Real Estate Settlement Procedures Act (RESPA) and its regulations, which, among other matters, prohibits giving or accepting any thing of value for referrals of settlement services (including mortgage lending and title services) in connection with certain loans. Notwithstanding this prohibition, RESPA permits payment provided that the payment bears a reasonable relationship to the value of the services actually performed. Although we believe that our settlement service arrangements comply with all applicable laws, including RESPA, there can be no assurance that a court or regulatory agency will not take a contrary position and find that payments we receive do not bear a reasonable relationship to the value of the services performed.

We are subject to product liability and warranty claims arising in the ordinary course of business, which can be costly.

As a homebuilder, we are subject to construction defect and home warranty claims arising in the ordinary course of business. These claims are common in the homebuilding industry and can be costly. While we maintain product liability insurance and generally seek to require our

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subcontractors and design professionals to indemnify us for liabilities arising from their work, there can be no assurance that these insurance rights and indemnities will be adequate to cover all construction defect and warranty claims for which we may be liable. For example, contractual indemnities can be difficult to enforce, we are often responsible for applicable self-insured retentions (particularly in markets where we include our subcontractors on our general liability insurance) and certain claims may not be covered by insurance or may exceed applicable coverage limits. Additionally, the coverage offered by and availability of product liability insurance for construction defects is limited and costly. There can be no assurance that coverage will not be further restricted or become more costly.

We may not be able to successfully identify, complete and integrate acquisitions, which could harm our profitability.

Our long-term growth strategy includes expanding and diversifying geographically through strategic acquisitions. Successful acquisitions require us to correctly identify appropriate acquisition candidates and to integrate acquired operations and management with our own. Should we make an error in judgment when identifying an acquisition candidate, should the acquired operations not perform as anticipated, or should we fail to successfully integrate acquired operations and management, we will likely fail to realize the benefits we intended to derive from the acquisition and may suffer other adverse consequences. Acquisitions involve a number of other risks, including:

the incurrence of substantial transaction costs;

diversion of the attention of our management and corporate staff from operating our existing business;

the assumption of liabilities of an acquired business (including unforeseen liabilities);

charges to earnings in the event of any write-down or write-off of goodwill and other assets recorded in connection with acquisitions;

diluting the ownership of existing stockholders if we issue equity securities in acquisitions; and

depletion of our cash resources and incurrence of additional indebtedness to fund acquisitions, potentially diverting available capital from funding the ongoing operations and growth of our existing business and other uses.

We can give no assurance that we will be able to successfully identify, complete and integrate strategic acquisitions.

We currently have a significant amount of debt, and we can incur significant additional debt in the future. Such a significant amount of debt could harm our financial health and prevent us from fulfilling our obligations.

We currently have a significant amount of debt. As of September 30, 2006, our total consolidated indebtedness was approximately \$2,401.5 million (excluding trade payables). As of that date, our Adjusted Homebuilding Debt (which is included in total consolidated indebtedness) was approximately \$2,265.7 million (which excludes trade payables, \$95.9 million of indebtedness relating to our mortgage operations and \$39.9 million of indebtedness included in liabilities from inventories not owned). In addition, subject to the restrictions in our revolving credit facility and our note indentures, we may incur significant additional indebtedness. The amount of additional debt we can incur under these restrictions varies over time based on a number of factors, including changes in interest rates, our tangible net worth, and the value and composition of our real estate inventory. In addition, the amount of additional debt we can incur as of a particular date is dependent, in part, on the use of the proceeds of the additional borrowing. Thus any calculation of the amount of additional debt we can incur under these restrictions requires various assumptions and is subject to change. As of

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September 30, 2006, making assumptions that would result in the largest figure, the amount of additional senior debt we could have incurred under these restrictions was approximately \$1.6 billion. This calculation is based on a number of assumptions and only reflects the amount of senior debt that we could incur without violating the restrictions in our revolving credit facility and indentures and is not intended as an indication of the amount of additional borrowing that we could in fact obtain from third parties. There is no guarantee that this amount of additional borrowings, or any amounts, would be available to us. In the event such amounts were available to us, and if the borrowing of such additional amounts materially altered our debt to capitalization ratio, our debt would likely be downgraded by applicable rating agencies making it more difficult and more expensive to incur additional debt. In addition, as these and other factors change, the amount of additional senior borrowing we could incur under these restrictions could increase or decrease significantly.

Our indebtedness could have important consequences such as:

requiring us to dedicate a substantial portion of our cash flows from operations to payments on our debt;

limiting our ability to obtain future financing for working capital, capital expenditures, acquisitions, debt obligations and other general corporate requirements;

making us more vulnerable to general adverse economic and industry conditions;

limiting our flexibility to engage in certain transactions or to plan for, or react to, changes in our business and the homebuilding industry; and

putting us at a disadvantage compared to competitors who have less debt.

Our unconsolidated joint ventures also have significant amounts of debt and will likely incur additional debt. At September 30, 2006, our unconsolidated joint ventures had borrowings outstanding of approximately \$1,352.1 million. Under credit enhancements that we typically provide with respect to joint venture borrowings, we could be required to make additional investments in these joint ventures, either in the form of capital contributions or loan repayments, to reduce these outstanding borrowings. This could occur if the assumptions we made concerning construction completion costs turn out to change or if deteriorating market conditions, such as those we are currently experiencing, cause a reduction in the value of the property securing the loan. If we were required to make such additional investments in amounts that exceed those permitted under our revolving credit facility or indentures, this could cause a default under the revolving credit facility or the indentures and could cross-default one or more of our joint venture financing arrangements. If we decide not to make an additional investment that we are required to make, in addition to being in default pursuant to the terms of the credit enhancement and applicable joint venture financing arrangement, our equity interest in the applicable joint venture would likely be diluted in accordance with the terms of the joint venture's operating agreement, which could result in an impairment of our investment which in turn would result in a charge that would negatively affect our operating results.

We are dependent on our senior management and the loss of any of these individuals or an inability to hire additional personnel could adversely affect us.

Our senior corporate and division operating managers average over 20 years of experience in the homebuilding business. Our success is dependent upon the management and the leadership skills of members of our senior management. The loss of any of these individuals or an inability to attract and retain additional qualified personnel could adversely affect us. There can be no assurance that we will be able to retain our existing senior management personnel or attract additional qualified personnel.

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ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Not applicable.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

ITEM 5. OTHER INFORMATION

At the October 26, 2006 meeting of the Company's Board of Directors (the "Board"), the Board decided to modify the Company's existing Change in Control program to (i) limit the plan participants to the Company's nine Executive Officers, and (ii) to cap payments to plan participants to prevent payments that would be taxed as excess parachute payments under the Internal Revenue Code. The Board decided to make these changes in order to reduce the total cost of the program. The Company has provided notice to all plan participants indicating that the current Change in Control Agreements will be permitted to expire on November 30, 2006.

Effective December 1, 2006, the Company will enter into new Change in Control Agreements with its nine Executive Officers. These agreements will provide for the payment of severance benefits to the Executive Officer in the event of termination of his or her employment in connection with a change of control of the Company. The severance benefits are payable if the Company terminates the employment of the Executive Officer without cause or the Executive Officer voluntarily terminates his or her employment for good reason (generally consisting of adverse changes in responsibilities, compensation, benefits or location of work place) within two years after a change of control or prior to and in connection with, or in anticipation of, such a change.

The severance benefits generally consist of (1) a lump sum payment equal to two times the executive officer's annual base salary and two times his or her average annual bonus and incentive compensation determined over the three prior years; and (2) continuation for two years of the Company life, health and disability insurance (without an exclusion for pre-existing conditions), car allowance and any cash-in-lieu payments. Unlike the current arrangement, the benefits provided by the new change in control agreements will be capped to prevent payments to the Executive Officer that would be taxed as excess parachute payments under the Internal Revenue Code. As Chief Executive Officer, Mr. Scarborough's agreement provides for payments equal to three times his base salary and average annual bonus, and the continuation of benefits for three years, subject to the cap described above.

In addition, each of the Company's Executive Officers has been granted stock options, restricted stock, and performance awards pursuant to the terms of the Company's various Stock Incentive Plans. These awards will vest upon a change of control of the Company pursuant to the terms of the awards as well as pursuant to the change in control agreements described above.

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ITEM 6. EXHIBITS

- 10.1 Form of Change in Control Agreement between the Registrant and Stephen J. Scarborough.
- 10.2 Form of Change of Control Agreement between the Registrant and each of Michael C. Courtney, Andrew H. Parnes, Clay A. Halvorsen, Jari L. Kartzian, Scott D. Stowell, Kathleen R. Wade, Douglas C. Krah, and Bruce F. Dickson.
- 31.1 Certification of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of the CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STANDARD PACIFIC CORP.
(Registrant)

Dated: November 1, 2006

By: /s/ STEPHEN J. SCARBOROUGH
Stephen J. Scarborough

Chairman of the Board of Directors
and Chief Executive Officer

Dated: November 1, 2006

By: /s/ ANDREW H. PARNES
Andrew H. Parnes

Executive Vice President Finance
and Chief Financial Officer